

# Dell Premier

A Deep Dive into Local Portal's Capabilities

**DELL** Technologies




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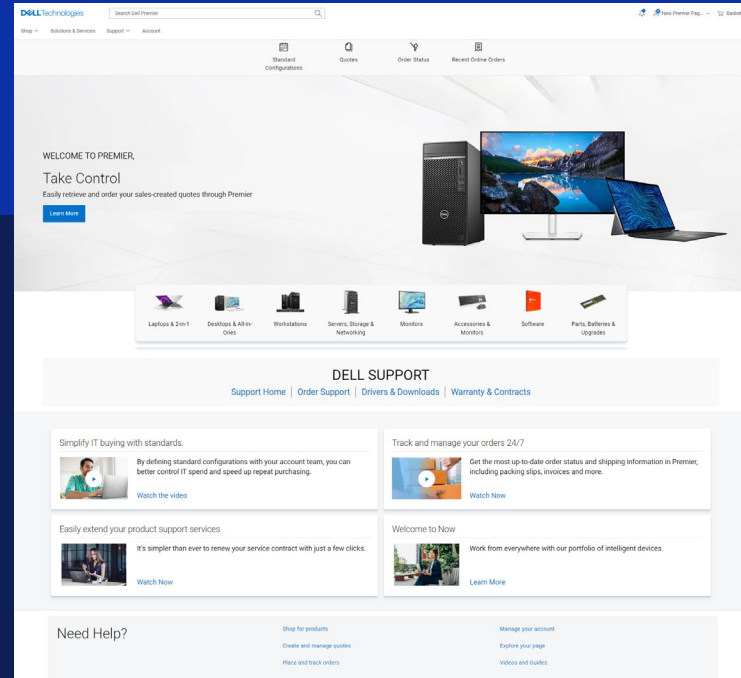
Local portal modernizes your IT procurement process, by shopping your catalog in a tailored online solution that simplifies purchasing and gives you greater control over the entire ecosystem.



# Streamline your tech purchasing so you can focus on the bigger picture.

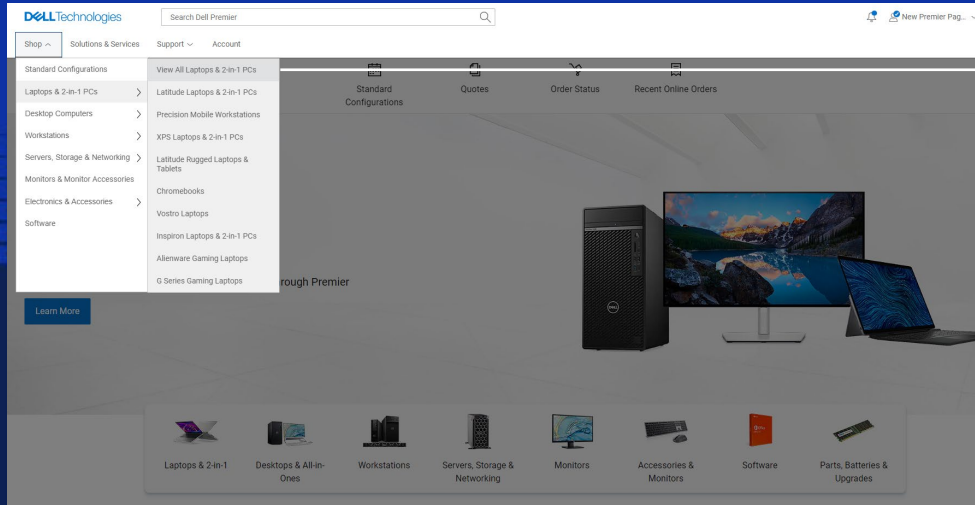
## Local Portal High-Level Features

-  Catalog of Dell Products, Services and Software
-  Standard Configurations
-  User Access Management
-  Reporting and Analytics
-  Order Tracking
-  24/7 Customer Service
-  Quote Access

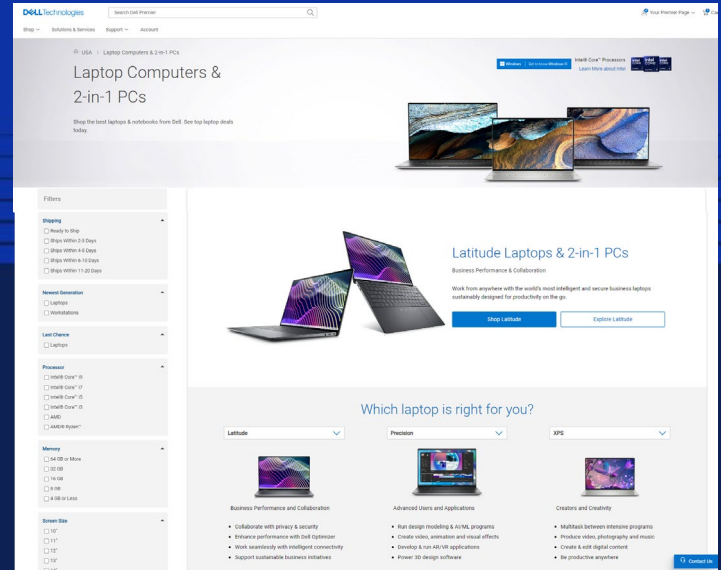


# Dell Catalogs

Shop a complete line of Dell's end-to-end technology solutions and 3<sup>rd</sup> party accessories



*\*Only available if your organization has approved catalog ordering in addition to your standards.*



Easily refine your search to find suitable products for your business

# Compare Products

Obtain detailed information on products and solutions to find what's best for your business

Compare products quickly with "Add to Compare" Feature →

PowerEdge R650 Rack Server

Configurations

Compare

Product Features


Compare  Add to Compare

Support

Add to Compare

**Dense Scale out**

**New Intel Scalable Processors**



**PowerEdge R650 Tailor Made Instant Saving**

**\$4,957.66**

The Dell EMC PowerEdge R650 is a full-featured enterprise server designed to optimize workload performance and data center density.

Starting Price	\$13,687.64
Total Savings	\$8,729.98
<b>Price</b>	<b>\$4,957.66</b>


Financing

Monthly Payment options available. Choose Business Lease at checkout.

Get it as soon as **Thursday, Aug 25** when you choose **Expedited Delivery**.  
View Delivery Dates - 78662

Order Code: pe\_r650\_tm\_vl\_vp

[Add to Cart](#)



**PowerEdge R650 Fully Configurable**

**\$8,064.72**

The Dell EMC PowerEdge R650 is a full-featured enterprise server designed to optimize workload performance and data center density.

Starting Price	\$15,216.45
Total Savings	\$7,151.73
<b>Price</b>	<b>\$8,064.72</b>


Financing

Monthly Payment options available. Choose Business Lease at checkout.

Get it as soon as **Thursday, Sep 08** when you choose **Expedited Delivery**.  
View Delivery Dates - 78662

Order Code: pe\_r650\_14796\_vl\_vp

[Add to Cart](#)



**PowerEdge R650 Tailor Made Instant Saving Performance Optimized**

**\$9,002.64**

**Tailor Made Instant Savings:** Intel® Xeon® 2x6330/16x16GB/2x1.2TB SAS 10K

Starting Price	\$26,026.70
Total Savings	\$17,024.06
<b>Price</b>	<b>\$9,002.64</b>


Financing

Monthly Payment options available. Choose Business Lease at checkout.

Get it as soon as **Thursday, Sep 25** when you choose **Expedited Delivery**.  
View Delivery Dates - 78662

Order Code: pe\_r650\_tm3\_vl\_vp

[Add to Cart](#)



**PowerEdge R650 Small Medium Business Promo**

**\$7,810.11**

The Dell EMC PowerEdge R650 is a full-featured enterprise server designed to optimize workload performance and data center density.

Starting Price	\$14,736.00
Total Savings	\$6,925.89
<b>Price</b>	<b>\$7,810.11</b>

Financing

Monthly Payment options available. Choose Business Lease at checkout.

Get it as soon as **Thursday, Sep 22** when you choose **Expedited Delivery**.  
View Delivery Dates - 78662


Order Code: pe\_r650\_tm3\_vl\_vp


[Add to Cart](#)

Compare Products(2)

Add the products you would like to compare, and quickly determine which is best for your needs.

▼ Hide

 **PowerEdge R650 Fully Configurable**  
**\$8,064.72**

 **PowerEdge R650 Tailor Made Instant Saving**  
**\$4,957.66**

**Compare Products**

View estimated delivery dates for product selections, if available for your region →

Servers (2)

**PowerEdge R650 Fully Configurable**

**\$8,064.72**

The Dell EMC PowerEdge R650 is a full-featured enterprise server designed to optimize workload performance and data center density.

Starting Price	\$15,216.45
Total Savings	\$7,151.73
<b>Price</b>	<b>\$8,064.72</b>

Financing

Monthly Payment options available. Choose Business Lease at checkout.

Available to ship in 50 - 54 business days

Order Code: pe\_r650\_14796\_vl\_vp

[Add to Cart](#)

[Customize](#)

[Start Standard Configuration](#)

**PowerEdge R650 Tailor Made Instant Saving**

**\$4,957.66**

The Dell EMC PowerEdge R650 is a full-featured enterprise server designed to optimize workload performance and data center density.

Starting Price	\$13,687.64
Total Savings	\$8,729.98
<b>Price</b>	<b>\$4,957.66</b>

Financing

Monthly Payment options available. Choose Business Lease at checkout.

Available to ship in 30 - 34 business days

Order Code: pe\_r650\_tm\_vl\_vp

[Add to Cart](#)

[Customize](#)

[Start Standard Configuration](#)

**Base**

PowerEdge R650 Server

**Processor**

Intel® Xeon® Gold 6330 2G, 28C/56T, 11.2GB/16.4GB Cache, Turbo, HT (209W) D0R4-2933

**Operating System**

No Operating System

**Memory**

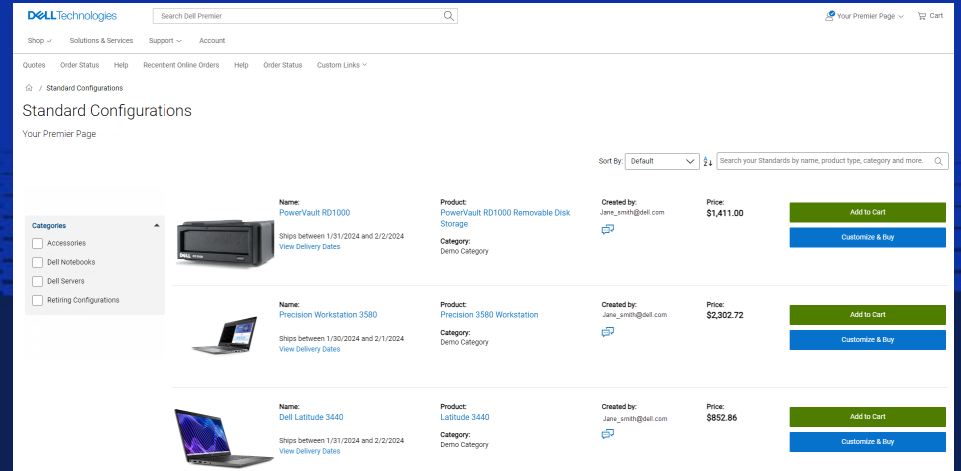
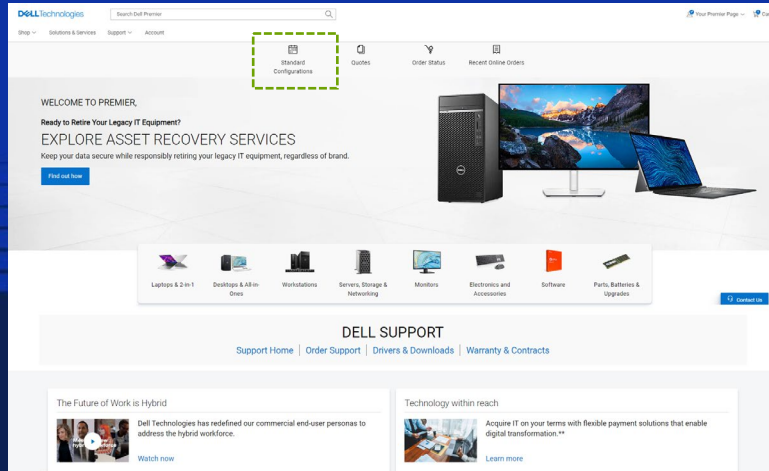
8GB RDIMM, 3200MT/s, Single Rank

**Hard Drive**

480GB SSD SATA Mix Use 6Gbps S12 2.5in Hot-plug AG Drive, 3 DWPD

# Dell Standard Configurations

Personalized product bundles created according to your specifications, at negotiated pricing



- Set company-wide standards for repeat purchasing
- Assign product names and categories that align with your business needs
- Control IT spend and lock configurations at negotiated pricing
- Add to cart, or customize and buy configurations with a single click
- Receive notifications per item when a standard configuration is about to be, or has retired
- Connect with Sales on any configuration with the chat icon\*

\*Availability may vary by country and region. Roadmaps and timelines are subject to change. Contact your account teams for more information.

# Premier Quote to Order (PQTO)

Leverage Premier's self-service experience to turn offline quotes into online orders

Your quote is ready for purchase.  
Complete the purchase of your personalized quote through our secure online checkout before the quote expires on **Feb. 11, 2024**.

You can download a copy of this quote during checkout.

[Place your order](#)

<b>Quote Name:</b>	<b>Dell Sales Quote</b>	Sales Rep	Jane Smith
<b>Quote No.</b>	<b>3001018369278.1</b>	Phone	(800) 456-3355, 80000
<b>Total</b>	<b>\$1,054.19</b>	Email	<a href="mailto:Jane.Smith@Dell.com">Jane.Smith@Dell.com</a>
Customer #	550000269	<b>Billing To</b>	TESTCOMPANY
Quoted On	Jan 12, 2024		152 TOP DELL WAY
Expires by	Feb. 11, 2024		ROUND ROCK, TX 78682

Dell Technologies

## Checkout

← Quotes

Note: You can add up to 10 quotes in checkout.

[Add Quotes](#)

### Summary

Dell Latitude 5440  
Qty: 1  
Set # by Saturday, February 3, 2024  
Quantity 1 \$973.87

Subtotal (1) \$973.87  
Delivery Free  
Tax \$80.32  
**Total \$1,054.19**

[Download Quote Documentation](#)

**Sales Representative**  
Jane Smith  
[Jane.Smith@Dell.com](mailto:Jane.Smith@Dell.com)  
(800) 456-3355 80000

**Order Information**  
Quote Number: 3001018369278.1  
Expiration Date: Monday, February 12, 2024

**Order Contact**  
John Doe  
Test Company  
Phone Number: (913) 370-9800  
Email: john.doe@testcompany.com

**Billing Address**  
TESTCOMPANY  
152 TOP DELL WAY  
ROUND ROCK, TEXAS 78682

## Quote Download Center

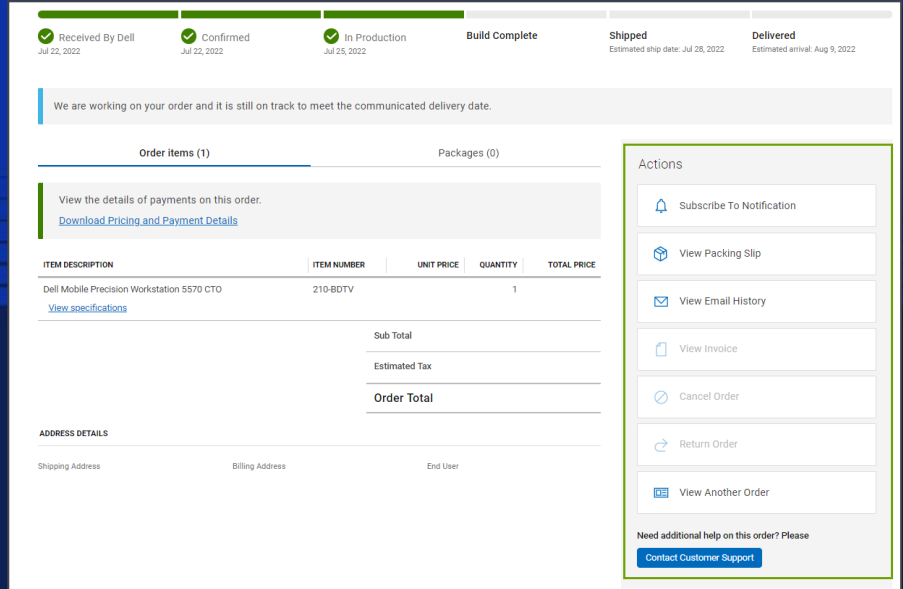
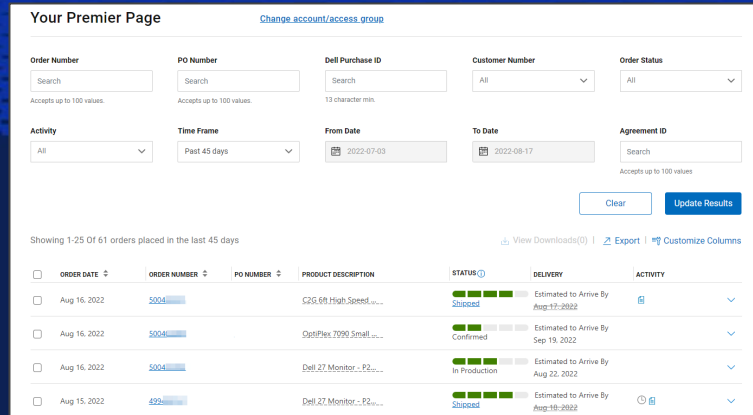
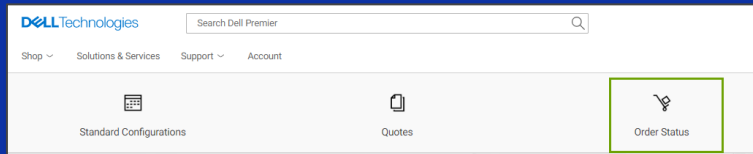
Quote Details ^

<a href="#">US_Quote_3001018369278_1.pdf</a>	1/12/2024	↓
<a href="#">US_Quote_3001018369278_1.html</a>		↓
<a href="#">US_Quote_3001018369278_1.xlsx</a>		↓
<a href="#">US_Quote_3001018369278_1.xml</a>		↓

- Retrieve quotes provided by your Dell Technologies account team, in addition to quotes that you create online independently
- Review/download the quote (PDF, HTML, XML or XLS format) and place your order online
- Select and purchase up to 10 quotes with a single checkout
- Receive real-time updates throughout the order fulfillment process
- Track orders and download packing slips or invoices

# Order Tracking

Easily access tracking information and review orders



- With a click of a button, easily access your order status at your convenience
- Manage orders with ease: view packing slips, invoices, and \*initiate returns
- Click on the order number to access useful links, such as contact customer support, and carrier information
- Access previous orders from up to the past 2 years
- Receive emails detailing order tracking and shipping confirmation

*\*Not available in CN, TW or HK*



# Account Page

A suite of self-service tools that give customer's the autonomy and control of the procurement process

- Address Book: View and manage the shipping and billing information
- Recent Orders: View, search and easily repurchase previous orders from the past 30 days
- Reports: A customizable "build your own report" dashboard to view past orders and invoice numbers by week, month, quarter or year
- Checkout Profiles: Quickly manage previously saved payment types, billing and shipping information
- Manage Users [Admin Only]: Assign access groups and user roles to control what users see and do
- Set up a Single Sign On (SSO)\* [Global rollout in progress] integration between Dell Premier and your company

The screenshot displays the Dell Premier Account Page interface. At the top, it shows navigation links for Shop, Solutions & Services, Support, and Account. A personalized greeting "Hi C, welcome back!" is visible, along with the account type "Premier Account". Below this, there are links for "Your Premier Page", "Access Group: Administrator", "Role: SiteAdmin", and "Switch Dell Premier page/Access Group/Role".

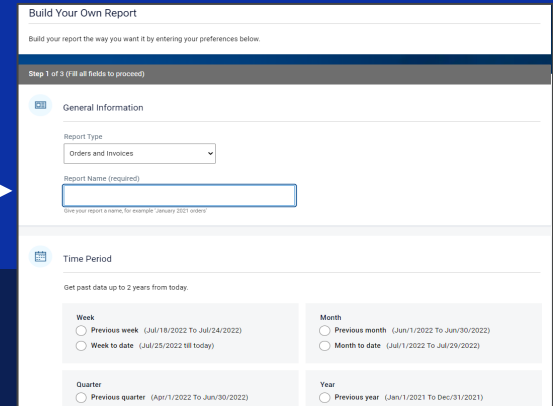
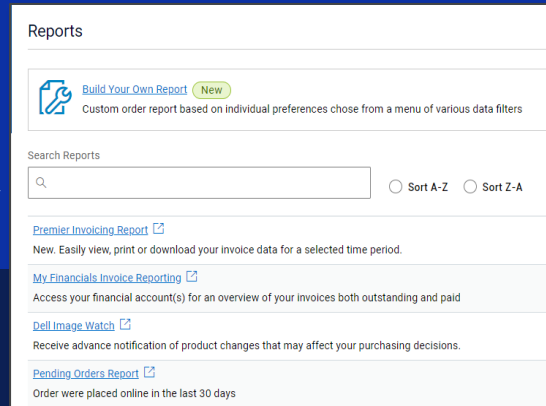
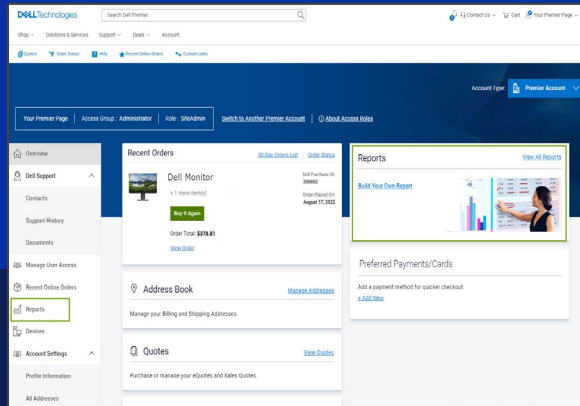
The main content area is divided into several sections:

- Overview:** A sidebar menu with options like Manage User Access, APEX, Orders, Recent Online Orders, Invoices, Manage Service Contracts, Software & Subscriptions, Dell Support, Reports, Devices, Account Settings, and Video Library.
- Recent Orders:** A section showing two recent orders. The first is for "Latitude 3140 2-in-1" with an order total of \$1151.78, placed on January 8, 2024. The second is for "Chromebook 3110 2-in-1 Education" with an order total of \$595.72, placed on December 21, 2023. Both orders have a "View Order" link.
- Services Contracts:** A section with a warning: "Don't let a lapse in service contract coverage slow you down." It includes a "Renew Now" button and a "View All Reports" link.
- Reports:** A section featuring a bar chart and a "View All Reports" link.
- In The Spotlight:** A section titled "Recycling Solutions" with the text "The Devices You Arent Using Have A Greater Purpose" and a "Get Started" button.
- Address Book:** A section with the heading "Address Book" and a sub-heading "Manage Billing and Shipping addresses in your company's address book." It includes a "View Quotes" link.

*\*Self-service capabilities may vary by country/region*

# Reporting

Easily customize and download reports within your Premier Page



- Create your reporting dashboard from a large selection of filters for details about your order, customer, tracking and delivery data; offering a fast and reliable self-service experience
- View a variety of reports relating to current and past Dell purchases. Contact your Dell Technologies account team to discuss which reporting option is best for your business

*\*If the report feature is not available in your account, please contact your Dell Technologies Account Team*

# Transform your business today

1

Ready to sign up? Contact your Dell Sales Representative

2

Already have a page? [Sign-in](#) and customize your profile. Set company-wide standards for product configurations, services and shipping options, and set-up what users can see and do

3

Go to [Dell Premier's home page](#) to learn more

