

EMC WSCA Contract MNWC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER			
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)				
5	HSTDPILOT	EMC SELECT	SEL-Socialite Pilot	\$37,500.00	K	31%	\$25,875.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	HSTDNSCEG1	EMC SELECT	SEL-Socialite Engage on Demand	\$528.00	K	31%	\$364.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	HSTDNSCENB1	EMC SELECT	SEL-Socialite Enable on Demand	\$330.00	K	31%	\$227.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	SCLTSDK1	EMC SELECT	SEL-Socialite SDK (requires enable)	\$125.00	K	31%	\$86.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGBMBK1	EMC SELECT	SEL-VTG for Thompson Reuters icon import	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGFINSUBB1	EMC SELECT	SEL-VTG for Bloomberg (IM only)	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGFINSUBHC1	EMC SELECT	SEL-VTG for HubConnex	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGFINSUBIN1	EMC SELECT	SEL-VTG for INDI	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGFINSUBIT1	EMC SELECT	SEL-VTG for Pivot	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGFINSUBMA1	EMC SELECT	SEL-VTG for MindAlign	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGFINSUBRT1	EMC SELECT	SEL-VTG for Reuters Import	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGFINSUBRY1	EMC SELECT	SEL-VTG for Yellowjacket	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGRMB1	EMC SELECT	SEL-VTG for Reuters Active Comp. (IM)	\$158.00	K	31%	\$109.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGRMP1	EMC SELECT	SEL-VTG for Reuters Premium	\$158.00	K	31%	\$109.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSLYNVOICE	EMC SELECT	SEL-VTG for Lync Voice	\$166.00	K	31%	\$114.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSUBESSDL	EMC SELECT	SEL-VTG for Enterprise Social Bundle	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSUBLMTG1	EMC SELECT	SEL-LiveMeeting for OCS	\$16.00	K	31%	\$11.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSUBOCSG1	EMC SELECT	SEL-Call admission control-Lync/OCS	\$16.00	K	31%	\$11.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSUBOCSG2	EMC SELECT	SEL-Group chat compliance-Lync/OCS	\$16.00	K	31%	\$11.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSUBS1	EMC SELECT	SEL-VTG Security Signature Updates	\$13.00	K	31%	\$8.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSUBSDK1	EMC SELECT	SEL-VTG for SDK	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSUBSTADV1	EMC SELECT	SEL-SameTime Advanced	\$16.00	K	31%	\$11.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSUBUCBDL	EMC SELECT	SEL-VTG for UC Bundle	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSWLBRY1	EMC SELECT	SEL-VTG for BlackBerry	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSWLBRI1	EMC SELECT	SEL-VTG for IBM Connections	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSWLBRI2	EMC SELECT	SEL-VTG for Cisco IM & Presence	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSWLIVE1	EMC SELECT	SEL-VTG for Jive	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSWLOCS1	EMC SELECT	SEL-VTG for Lync/OCS	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSWLPIM1	EMC SELECT	SEL-VTG for Public IM (Yahoo, AOL, MSN)	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSWSHPT1	EMC SELECT	SEL-VTG for Sharepoint	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	VTGSSWLS1	EMC SELECT	SEL-VTG for SameTime	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANE
5	CS1000HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-1 Gbps-HA-ISLN	\$144,000.00	K	31%	\$99,360.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS100HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-100 Mbps-HA-ISLN	\$48,000.00	K	31%	\$33,120.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS155HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-155 Mbps-HA-ISLN	\$66,000.00	K	31%	\$45,540.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS2400HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-2.4 Gbps-HA-ISLN	\$192,000.00	K	31%	\$132,480.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS450HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-450 Mbps-HA-ISLN	\$108,000.00	K	31%	\$74,520.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS45HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-45 Mbps-HA-ISLN	\$30,000.00	K	31%	\$20,700.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS5000HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-5 Gbps-HA-ISLN	\$240,000.00	K	31%	\$166,500.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES1000HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-1 Gbps-HA-ISLN	\$96,000.00	K	31%	\$66,240.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES100HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-100 Mbps-HA-ISLN	\$32,000.00	K	31%	\$22,080.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES155HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-155 Mbps-HA-ISLN	\$44,000.00	K	31%	\$30,360.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES2400HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-2.4 Gbps-HA-ISLN	\$128,000.00	K	31%	\$88,320.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES450HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-450 Mbps-HA-ISLN	\$72,000.00	K	31%	\$49,680.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES45HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-45 Mbps-HA-ISLN	\$20,000.00	K	31%	\$13,800.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES5000HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-5 Gbps-HA-ISLN	\$160,000.00	K	31%	\$110,400.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CTFC-161E-M02	EMC SELECT	SEL ATTO 1Port 16Gb FC HBw/Multipathing	\$1,895.00	K	31%	\$1,307.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	CTFC-162E-M02	EMC SELECT	SEL ATTO 2Port 16Gb FC HBw/Multipathing	\$2,495.00	K	31%	\$1,721.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	CTFC-164E-M02	EMC SELECT	SEL ATTO 4Port 16Gb FC HBw/Multipathing	\$4,995.00	K	31%	\$3,446.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	CTFC-81E-M02	EMC SELECT	SEL ATTO 1Port 8Gb FC HBA w/Multipathing	\$1,425.00	K	31%	\$983.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	CTFC-82E-M02	EMC SELECT	SEL ATTO 2Port 8Gb FC HBAw/Multipathing	\$1,865.00	K	31%	\$1,286.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	CTFC-84E-M02	EMC SELECT	SEL ATTO 4Port 8Gb FC HBA w/Multipathing	\$3,735.00	K	31%	\$2,577.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	FFRM-NS11-000	EMC SELECT	SEL ATTO 1Port 10GbE NIC	\$1,175.00	K	31%	\$810.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	FFRM-NS12-000	EMC SELECT	SEL ATTO 2Port 10GbE NIC	\$1,395.00	K	31%	\$962.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	FFRM-NS14-000	EMC SELECT	SEL ATTO 4Port 10GbE NIC	\$2,745.00	K	31%	\$1,894.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	FFRM-NT11-000	EMC SELECT	SEL ATTO 1Port 10GBase-T NIC	\$895.00	K	31%	\$615.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	FFRM-NT12-000	EMC SELECT	SEL ATTO 2Port 10GBase-T NIC	\$1,045.00	K	31%	\$721.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	INIT-MACD-EM1	EMC SELECT	SEL ATTO Xtend SAN Mac iSCSI Initiator	\$215.00	K	31%	\$148.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	TLNS-1101-D00	EMC SELECT	SEL THUNDERBOLT - 10Gb ETHERNET DESKLNK	\$1,695.00	K	31%	\$1,169.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	TLNT-1102-D00	EMC SELECT	SEL TBOLT - 10Gb ETHERNET RJ45 DESKLNK	\$1,395.00	K	31%	\$962.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	BM-O-PVM-LCM-0	EMC SELECT	SEL BM VMW PI ORCL EM12c 0-50 UNIT	\$1,846.00	K	31%	\$1,273.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-O-PVM-LCM-1	EMC SELECT	SEL BM VMW PI ORCL EM12c 51-100 UNIT	\$1,662.00	K	31%	\$1,146.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-O-PVM-LCM-2	EMC SELECT	SEL BM VMW PI ORCL EM12c 101-250 UNIT	\$1,477.00	K	31%	\$1,019.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-O-PVM-LCM-3	EMC SELECT	SEL BM VMW PI ORCL EM12c 251-500 UNIT	\$1,292.00	K	31%	\$891.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-O-PVM-LCM-4	EMC SELECT	SEL BM VMW PI ORCL EM12c 501+ UNIT	\$1,108.00	K	31%	\$764.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-O-PVM-LCM-M	EMC SELECT	SEL BM VMW PI ORCL EM12c ASM UNIT	\$353.00	K	31%	\$243.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-OEM-ENT	EMC SELECT	SEL BM VMW vC0ps MP ORCL EM	\$34,615.00	K	31%	\$23,884.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-OEM-ENT-M	EMC SELECT	SEL BM VMW vC0ps MP ORCL EM ASM	\$5,882.00	K	31%	\$4,058.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-CCMS-0	EMC SELECT	SEL BM VMW vC0ps MP SAP CCMS 0-50 UNIT	\$1,846.00	K	31%	\$1,273.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-CCMS-1	EMC SELECT	SEL BM VMW vC0ps MP SAP CCMS 51-100 UNIT	\$1,662.00	K	31%	\$1,146.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-CCMS-2	EMC SELECT	SEL BM VMW vC0ps MP SAP CCMS 101+ UNIT	\$1,477.00	K	31%	\$1,019.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-CCMS-M	EMC SELECT	SEL BM VMW vC0ps MP SAP CCMS ASM UNIT	\$353.00	K	31%	\$243.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-HANA-0	EMC SELECT	SEL BM VMW vC0ps MP SAP HANA 1-50 UNIT	\$3,077.00	K	31%	\$2,123.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-HANA-1	EMC SELECT	SEL BM VMW vC0ps MP SAP HANA 51-100UNIT	\$2,769.00	K	31%	\$1,910.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-HANA-2	EMC SELECT	SEL BM VMW vC0ps MP SAP HANA 101+UNIT	\$2,462.00	K	31%	\$1,698.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-HANA-M	EMC SELECT	SEL BM VMW vC0ps MP SAP HANA ASM UNIT	\$333.00	K	31%	\$233.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	1008-1-LIC-2PP1S	EMC SELECT	SEL Upgrades ADX 1008x-1 TO ADX 1016x-2	\$11,419.00	K	31%	\$7,879.11	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	1016-2-LIC-4P	EMC SELECT	SEL Upgrades ADX 1016x-2 TO ADX 1016x-4	\$4,984.00	K	31%	\$3,438.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	1016-2-LIC-4P10G	EMC SELECT	SEL Upgrades ADX 1016x-2 TO ADX 1216x-4	\$12,959.00	K	31%	\$8,941.71	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	1016-4-LIC-10G	EMC SELECT	SEL Upgrades ADX 1016x-4 TO ADX 1216x-4	\$7,975.00	K	31%	\$5,502.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10GFFP-TWX-11	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	\$136.00	K	31%	\$93.84	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10GFFP-TWX-18	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER1M8-PACK	\$979.00	K	31%	\$675.51	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10GFFP-TWX-31	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER3M1-PACK	\$190.00	K	31%	\$										

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						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)				
5	40G-QSFP-C0101	EMC SELECT	SEL 1x40G QSFP D/A Copper Cbl 1m	\$261.00	K	31%	\$180.09	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	40G-QSFP-C0501	EMC SELECT	SEL 1x40G QSFP D/A Copper Cbl 5m	\$539.00	K	31%	\$371.91	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ADX-1K-4-LIC-SSL	EMC SELECT	SEL Enable SSL-ADX1016x-4 or ADX1216x-4	\$5,981.00	K	31%	\$4,126.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ADX-1K-LIC-PREM	EMC SELECT	SEL PREM Features (L3 Routing IPv6 etc)	\$4,984.00	K	31%	\$3,438.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ADX-1K-LIC-SSL	EMC SELECT	SEL Enable SSL-ADX1008-1 or ADX1016x-2	\$2,751.00	K	31%	\$1,922.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ADX-CH-LIC-PREM	EMC SELECT	SEL PREM Features (L3 Routing IPv6 etc)	\$12,955.00	K	31%	\$8,938.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ADX-LIC-ASM4-8	EMC SELECT	SEL License-Upg ASM4 mod to ASM8 mod	\$25,370.00	K	31%	\$17,505.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ADX-LIC-MT-TIER1	EMC SELECT	SEL Up to 16 of multi-tenant cap	\$25,375.00	K	31%	\$17,508.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ADX-LIC-MT-TIER2	EMC SELECT	SEL Up to 32 of multi-tenant cap	\$35,797.00	K	31%	\$24,699.93	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	CAB-CX4-0050	EMC SELECT	CX4 50cm Cable for use w/10GbE CX4 ports	\$186.00	K	31%	\$128.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	CAB-CX4-0100	EMC SELECT	SEL 1M CX4 stk Cbl. for FGS-STK&FLS-STK	\$222.00	K	31%	\$153.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	CAB-CX4-0300	EMC SELECT	SEL 3M CX4 stk cbl for FGS-STK&FLS-STK	\$267.00	K	31%	\$184.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG100FXIROM	EMC SELECT	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$345.00	K	31%	\$238.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG100FXIROM	EMC SELECT	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$455.00	K	31%	\$313.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-100FX-OM	EMC SELECT	SEL 100Base-FX SFP optic MMF LC OMC	\$195.00	K	31%	\$134.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-100FX-OM-8	EMC SELECT	SEL 8x100Base-FX SFP optic MMF(LC)(OM3)	\$1,404.00	K	31%	\$968.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-FX-IR-OM	EMC SELECT	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$313.00	K	31%	\$215.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-FX-LR-OM	EMC SELECT	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$412.00	K	31%	\$284.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-FX-OM	EMC SELECT	SEL 100Base-FX SFP optic MMF LC OMC	\$177.00	K	31%	\$122.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-FX-OM8	EMC SELECT	SEL 100Base-FX SFP optic MMF 8PK LC OMC	\$1,272.00	K	31%	\$877.68	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-LHA-OM	EMC SELECT	SEL 1000Base-LHA SFP optic SMF LC OMC	\$3,620.00	K	31%	\$2,497.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-LHB	EMC SELECT	SEL 1000Base-LHB SFPopticSMF(LC)<=150km	\$4,980.00	K	31%	\$3,436.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-LX-OM	EMC SELECT	SEL 1000Base-LX SFP optic SMF LC OMC	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-LX-OM-8	EMC SELECT	SEL 1000Base-LX SFP optic 8PK SMF LC OMC	\$6,280.00	K	31%	\$4,351.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-SX-OM	EMC SELECT	SEL 1000Base-SX SFP optic MMF LC OMC	\$525.00	K	31%	\$363.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-SX-OM-8	EMC SELECT	SEL 1000Base-SX SFP optic 8PK MMF LC OMC	\$3,780.00	K	31%	\$2,608.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	E1MG-TX	EMC SELECT	SEL 1000BASE-TX SFP Copper RJ-45Conn	\$295.00	K	31%	\$203.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX-25FPP	EMC SELECT	SEL Optional 2-port 10GbE SFP+ module	\$1,627.00	K	31%	\$1,122.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX-2XG	EMC SELECT	SEL 2x10GbE FFP	\$1,627.00	K	31%	\$1,122.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX-4G	EMC SELECT	SEL FastIron CX Series 4-port GE SFP	\$358.00	K	31%	\$247.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX-4XG	EMC SELECT	SEL FI-CX 4-PORT 10-GE SFP UPLINK MOD	\$2,261.00	K	31%	\$1,560.09	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX624-E	EMC SELECT	SEL 24X1G PORT-SIDE TO PS-SIDE AF	\$4,481.00	K	31%	\$3,091.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX624-E-ADV	EMC SELECT	SEL 24X1G PORT-SIDE TO PS-SIDE AF ADV L3	\$7,653.00	K	31%	\$5,280.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX624-I	EMC SELECT	SEL 24X1G PS-SIDE TO PORT-SIDE AF	\$4,481.00	K	31%	\$3,091.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX624-I-ADV	EMC SELECT	SEL 24X1G PS-SIDE TO PORT-SIDE AF ADV L3	\$7,653.00	K	31%	\$5,280.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX624S	EMC SELECT	SEL 624S- 24x1G+2x16G stack ports ACPWR	\$4,074.00	K	31%	\$2,811.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX624S-ADV	EMC SELECT	SEL 624S-ADV- 24x1G+2x16G stack ports	\$7,245.00	K	31%	\$4,999.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX624S-F	EMC SELECT	SEL 24x1000 Mbps SFP+2x16GbE stack ports	\$6,339.00	K	31%	\$4,373.91	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX624S-F-ADV	EMC SELECT	SEL 24x1000/1000 Mbps+2x16GbE stack pts+L3	\$9,511.00	K	31%	\$6,562.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX624S-H-ADV	EMC SELECT	SEL 624 HPOE-Adv24x1G+2x16G stack ports	\$8,152.00	K	31%	\$5,624.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX624S-HPOE	EMC SELECT	SEL 624 HPOE 24x1G + 2x16G stack-ports	\$4,980.00	K	31%	\$3,436.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX648-E	EMC SELECT	SEL 48X1G PORT-SIDE TO PS-SIDE AF	\$6,792.00	K	31%	\$4,686.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX648-E-ADV	EMC SELECT	SEL 48X1G PORT-SIDE TO PS-SIDE AF ADV L3	\$9,964.00	K	31%	\$6,875.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX648-I	EMC SELECT	SEL 48X1G PS-SIDE TO PORT-SIDE AF	\$6,792.00	K	31%	\$4,686.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX648-I-ADV	EMC SELECT	SEL 48X1G PS-SIDE TO PORT-SIDE AF ADV L3	\$9,964.00	K	31%	\$6,875.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX648S	EMC SELECT	SEL 48x1G + 2x16G stacking ports ACPWR	\$6,792.00	K	31%	\$4,686.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX648S-ADV	EMC SELECT	SEL 48x1G + 2x16G stacking ports ACPWR	\$9,964.00	K	31%	\$6,875.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX648S-H-ADV	EMC SELECT	SEL 648 HPOE Adv48x1G+2x16G stack-ports	\$11,777.00	K	31%	\$8,126.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX648S-HPOE	EMC SELECT	SEL FCX648 HPOE48x1G+2x16G stack ports	\$8,605.00	K	31%	\$5,937.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX-ADV-LIC-SW	EMC SELECT	SEL Adv SW LIC FOR FCX. License inc BGP	\$3,394.00	K	31%	\$2,341.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX-FAN-E	EMC SELECT	SEL FCX NON-POE EXHAUST AF	\$204.00	K	31%	\$140.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX-FAN-I	EMC SELECT	SEL FCX NON-POE INTAKE AF	\$204.00	K	31%	\$140.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX-S-FAN	EMC SELECT	SEL FCX-S nonPoE Fan	\$204.00	K	31%	\$140.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	FCX-S-POE-FAN	EMC SELECT	SEL FCX-S PoE Fan	\$408.00	K	31%	\$281.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6400-EPSS1500	EMC SELECT	SEL ICX6400/50 1500W Ext Pwr-RPS/EPSS	\$1,359.00	K	31%	\$937.71	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6400-RMK	EMC SELECT	SEL ICX6400/6450 2 Post Rck Kit Spare	\$45.00	K	31%	\$31.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6430-24	EMC SELECT	SEL 24p 1G 4x1G SFP U/S Ports Fanless	\$1,174.00	K	31%	\$810.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6430-24P	EMC SELECT	SEL 24p 1G PoE+ 390W4x1G SFP U/S Ports	\$2,080.00	K	31%	\$1,435.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6430-48	EMC SELECT	SEL 48p 1G 4 x 1G SFP Uplink/Stack Ports	\$2,533.00	K	31%	\$1,747.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6430-48P	EMC SELECT	SEL 48p1G PoE+ 390W4 x 1G SFP U/S Ports	\$3,711.00	K	31%	\$2,560.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6450-24	EMC SELECT	SEL 24p 1G2x1G SFP+8x2x1G/10G SFP+ U/S	\$2,442.00	K	31%	\$1,684.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6450-24-A	EMC SELECT	SEL 24x1G 2x1G SFP+ 2x1G/10G SFP+ TAA	\$2,714.00	K	31%	\$1,872.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6450-24P	EMC SELECT	SEL 24x1G PoE+ 390W 2x1G& 2x1G/10G SFP+	\$3,077.00	K	31%	\$2,123.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6450-24P-A	EMC SELECT	SEL 24x1G PoE+2x1G & 2x1G/10G SFP+TAA	\$3,349.00	K	31%	\$2,310.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX64502X10GLPODD	EMC SELECT	SEL 6450 Culpic-10G U/S Pts(+1G/10G)	\$906.00	K	31%	\$625.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6450-48	EMC SELECT	SEL 48p 1G2x1G SFP+8x2x1G/10G SFP+ U/S	\$3,802.00	K	31%	\$2,623.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6450-48-A	EMC SELECT	SEL 48p 1G2x1G SFP+8x2x1G/10G SFP+ TAA	\$4,074.00	K	31%	\$2,811.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6450-48P	EMC SELECT	SEL 48x1G PoE+2x1G SFP+2x1G/10G SFP+	\$4,799.00	K	31%	\$3,311.31	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6450-48P-A	EMC SELECT	SEL 48x1G PoE+2x1G SFP+2x1G/10G SFP+TAA	\$5,070.00	K	31%	\$3,498.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6450-PREM-LIC	EMC SELECT	SEL ICX 6450 PREMIUM SOFTWARE LICENSE	\$725.00	K	31%	\$500.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6610-10G-LPOD	EMC SELECT	SEL Lic to upg4 U-ports of 1G SFP to 10G	\$2,266.00	K	31%	\$1,563.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6610-24-DC-E	EMC SELECT	SEL 24x1G R445 Exh air Base S/W DC	\$5,161.00	K	31%	\$3,561.09	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6610-24-E	EMC SELECT	SEL 24x1G R445 Exh a/f Base S/W	\$5,070.00	K	31%	\$3,498.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6610-24F-DC-E	EMC SELECT	SEL 24x1G SFP Exh a/f Base S/W-DC Pwr	\$6,702.00	K	31%	\$4,624.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6610-24F-E	EMC SELECT	SEL 24x1G SFP Exh a/f Base S/W	\$6,611.00	K	31%	\$4,561.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6610-24F-I	EMC SELECT	SEL 24x1G SFP Intake a/f Base S/W	\$6,611.00	K	31%	\$4,561.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMC ETHERNET
5	ICX6610-24F-PE	EMC SELECT	SEL 24x1G SFP Exhaust a/f Prem S/W	\$7,970.00	K												



EMC WSCA Contract MNWC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER			
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)				
5	X1C6650-FAN-I	EMC SELECT	SEL BRO IXC 6650 fan unintakate airflow	\$227.00	K	31%	\$156.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-10-FAN	EMC SELECT	SI 10K CHASS FAN ASSEMBLY W SI-10-FILTER	\$1,808.00	K	31%	\$1,247.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-10-FILTER	EMC SELECT	SEL Serverion 10K Fan Filter	\$177.00	K	31%	\$122.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-10K-S	EMC SELECT	SPARES! 10RUCHASSI-SI-10-FANNO-PSNO-SWFM	\$19,951.00	K	31%	\$13,766.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-4000-S	EMC SELECT	SEL 4RU CHASSIS SP W/ FAN NO 15 VIO SF	\$177.00	K	31%	\$122.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-4-FAN	EMC SELECT	SEL FAN ASSEMBLY FRU SI-4000 CHASSIS	\$720.00	K	31%	\$496.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-ASM4	EMC SELECT	SEL Spare ASM w/ Four CPU Cores Only	\$26,277.00	K	31%	\$18,131.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	MNT-SELCONTENT	EMC SELECT	SEL Maint for Content Bridge Add-in	\$2,969.00	K	31%	\$2,048.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELBLOCK	EMC SELECT	SEL BLOCKBRIDGE	\$15,625.00	K	31%	\$10,781.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELBLOCKS	EMC SELECT	SEL BLOCKbridge Subscription	\$3,906.00	K	31%	\$2,695.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELBULKIMPORT	EMC SELECT	SEL DRAWBRIDGE BULK IMPORT PLUG-IN	\$11,875.00	K	31%	\$8,193.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELBULKIMPORTS	EMC SELECT	SEL DRAWbridge Bulk Import Plug-in Subsc.	\$2,969.00	K	31%	\$2,048.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELCONTENT	EMC SELECT	SEL Content Bridge Add-in	\$11,875.00	K	31%	\$8,193.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELCONTENTS	EMC SELECT	SEL Content Bridge Add-in Subscription	\$2,969.00	K	31%	\$2,048.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAW	EMC SELECT	SEL DRAWbridge	\$1,188.00	K	31%	\$835.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAWBRAVA	EMC SELECT	SEL DRAWbridge BRAVA for CAD Add-in	\$81.00	K	31%	\$55.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAWBRAVAS	EMC SELECT	SEL DRAWbridge BRAVA for CAD A/I Subscr.	\$20.00	K	31%	\$13.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAWD2	EMC SELECT	SEL DRAWBRIDGE FOR D2	\$1,188.00	K	31%	\$819.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAWD2S	EMC SELECT	SEL DRAWbridge for D2 Subscription	\$298.00	K	31%	\$205.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAWS	EMC SELECT	SEL DRAWbridge Subscription	\$298.00	K	31%	\$205.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELEPFMAO	EMC SELECT	SEL EPPM-AObridge	\$49,375.00	K	31%	\$34,068.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELEPFMAOS	EMC SELECT	SEL EPPM-Aobridge Subscription	\$12,344.00	K	31%	\$8,517.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELEPFMCP	EMC SELECT	SEL EPPM-CBRIDGE	\$49,375.00	K	31%	\$34,068.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELEPFMPCS	EMC SELECT	SEL EPPM-Cbridge Subscription	\$12,344.00	K	31%	\$8,517.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELINDEX	EMC SELECT	SEL INDEXBRIDGE	\$15,625.00	K	31%	\$10,781.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELINDEXS	EMC SELECT	SEL INDEXbridge Subscription	\$3,906.00	K	31%	\$2,695.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELRENDER	EMC SELECT	SEL RENDERBRIDGE	\$18,750.00	K	31%	\$12,937.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELRENDERS	EMC SELECT	SEL RENDERbridge Subscription	\$4,688.00	K	31%	\$3,234.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELTAG	EMC SELECT	SEL TAGBRIDGE	\$15,625.00	K	31%	\$10,781.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELTAGS	EMC SELECT	SEL TAGbridge Subscription	\$3,906.00	K	31%	\$2,695.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	B218-0020-000	EMC SELECT	SELECT CN-FLASH - COMPACT FLASH	\$74.00	K	31%	\$51.06	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Ciena
5	NTTP04CD	EMC SELECT	SEL 155M 622M IR 1310NM IR-1 X	\$486.00	K	31%	\$335.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Ciena
5	NTZF06JB	EMC SELECT	SEL 65K 9.1 SP-2 DUAL CPU 7/14/32 SLOT	\$4,911.00	K	31%	\$3,388.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Ciena
5	NTZF06JG	EMC SELECT	SEL 65K 9.3 SHLF PROC SP-2 DUAL CPU KIT	\$4,911.00	K	31%	\$3,388.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Ciena
5	AFOR-10-A3-A	EMC SELECT	SEL AFOR-10TB QTY 1 3 year	\$23,625.00	K	31%	\$16,301.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A3-AH	EMC SELECT	SEL AFOR-10-A3-A for Active DR site	\$11,813.00	K	31%	\$8,150.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A3-B	EMC SELECT	SEL AFOR-10TB QTY 2-5 3 year	\$15,375.00	K	31%	\$10,608.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A3-BH	EMC SELECT	SEL AFOR-10-A3-B for Active DR site	\$7,688.00	K	31%	\$5,304.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A3-C	EMC SELECT	SEL AFOR-10TB QTY 6+ 3 year	\$11,813.00	K	31%	\$8,150.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A3-CH	EMC SELECT	SEL AFOR-10-A3-C for Active DR site	\$5,906.00	K	31%	\$4,075.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-A	EMC SELECT	SEL AFOR-10TB QTY 1 Annual	\$9,844.00	K	31%	\$6,792.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-AH	EMC SELECT	SEL AFOR-10-A-A for Active DR site	\$4,922.00	K	31%	\$3,396.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-ASP	EMC SELECT	SEL AFOR-10TB Annual SP 100TB or less	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-AASPH	EMC SELECT	SEL AFOR-10-A-ASP for Active DR site	\$3,000.00	K	31%	\$2,070.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-B	EMC SELECT	SEL AFOR-10TB QTY 2-5 Annual	\$6,406.00	K	31%	\$4,428.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-BH	EMC SELECT	SEL AFOR-10-A-B for Active DR site	\$3,202.00	K	31%	\$2,210.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-BSP	EMC SELECT	SEL AFOR-10TB Annual SP 100TB or more	\$4,688.00	K	31%	\$3,234.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-ABSHP	EMC SELECT	SEL AFOR-10-A-BSP for Active DR site	\$2,344.00	K	31%	\$1,617.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-C	EMC SELECT	SEL AFOR-10TB QTY 6+ Annual	\$4,922.00	K	31%	\$3,396.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-CH	EMC SELECT	SEL AFOR-10-A-C for Active DR site	\$2,461.00	K	31%	\$1,698.09	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-A	EMC SELECT	SEL AFOR-10TB QTY 1 Perpetual	\$25,000.00	K	31%	\$17,250.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-AH	EMC SELECT	SEL AFOR-10-P-A for Active DR site	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-B	EMC SELECT	SEL AFOR-10TB QTY 2-5 Perpetual	\$16,250.00	K	31%	\$11,212.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-BH	EMC SELECT	SEL AFOR-10-P-B for Active DR site	\$8,125.00	K	31%	\$5,606.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-C	EMC SELECT	SEL AFOR-10TB QTY 6+ Perpetual	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-CH	EMC SELECT	SEL AFOR-10-P for Active DR site	\$6,250.00	K	31%	\$4,312.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-1-A-VASP	EMC SELECT	SEL AFOR-1TB Ann VSP Total Cap <100TB	\$563.00	K	31%	\$388.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-1-A-BVSP	EMC SELECT	SEL AFOR-1TB Ann VSP Total Cap 100TB+	\$375.00	K	31%	\$258.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A	EMC SELECT	SEL AFOR-2TB Annual	\$5,859.00	K	31%	\$4,042.71	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A3	EMC SELECT	SEL AFOR-2TB 3 year	\$14,063.00	K	31%	\$9,703.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A3-H	EMC SELECT	SEL AFOR-2-A3 for Active DR site	\$7,031.00	K	31%	\$4,851.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A-ASP	EMC SELECT	SEL AFOR-2TB Annual SP 100TB or less	\$4,875.00	K	31%	\$3,363.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A-ASPH	EMC SELECT	SEL AFOR-2-A-ASP for Active DR site	\$2,438.00	K	31%	\$1,682.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A-BSP	EMC SELECT	SEL AFOR-2TB Annual SP 100TB or more	\$3,563.00	K	31%	\$2,458.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A-BSPH	EMC SELECT	SEL AFOR-2-A-BSP for Active DR site	\$1,781.00	K	31%	\$1,228.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A-H	EMC SELECT	SEL AFOR-2-A for Active DR site	\$2,930.00	K	31%	\$2,021.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-P	EMC SELECT	SEL AFOR-2TB Perpetual	\$14,844.00	K	31%	\$10,242.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-PH	EMC SELECT	SEL AFOR-2-P for Active DR site	\$7,422.00	K	31%	\$5,121.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-CL-SP-EAAS	EMC SELECT	SEL AFOR-Cloudlink SP EaS 1TB per Mth	\$234.00	K	31%	\$161.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-CL-STD	EMC SELECT	SEL AFOR-CLOUDLINK SECURE VSA STANDARD	\$37,500.00	K	31%	\$25,875.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-CUST	EMC SELECT	SEL AFOR-SW Custom Config	\$1,563.00	K	31%	\$1,078.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-1-M-ASP	EMC SELECT	SEL AFOR-1TB Annual SP <100TB	\$938.00	K	31%	\$647.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-1-M-BSP	EMC SELECT	SEL AFOR-1TB Annual SP 100TB+	\$750.00	K	31%	\$517.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A3-A	EMC SELECT	SEL AFOR-SecureFILE Dsk QTY 1 3 year	\$375.00	K	31%	\$258.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A3-B	EMC SELECT	SEL AFOR-SecureFILE Dsk QTY 500 3 year	\$300.00	K	31%	\$207.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A3-C	EMC SELECT	SEL AFOR-SecureFILE Dsk QTY 1000 3 year	\$225.00	K	31%	\$155.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A-A	EMC SELECT	SEL AFOR-SecureFILE Dsk QTY 1 Annual	\$156.00	K	31%	\$107.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A-B	EMC SELECT	SEL AFOR-SecureFILE Dsk QTY 500 Annual	\$125.00	K	31%	\$86.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A-C	EMC SELECT	SEL AFOR-SecureFILE Dsk QTY 1000 Annual	\$94.00	K	31%	\$64.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-S-A3-A	EMC SELECT	SEL AFOR-SecureFILE Srv QTY 1 3 year	\$3,750.00	K	31%	\$2,587.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-S-A3-B	EMC SELECT	SEL AFOR-SecureFILE Srv QTY 50 3 year	\$3,000.00	K	31%	\$2,070.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-S-A3-C	EMC SELECT	SEL AFOR-SecureFILE Srv QTY 100 3 year	\$2,250.00	K	31%	\$1,552.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-S-A-A	EMC SELECT	SEL AFOR-SecureFILE Srv QTY 1 Annual	\$1,563.00	K	31%	\$1,078.47	N/A	N								

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER				
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)			
5	IA10MPY	EMC SELECT	SEL: PDEFOTIMIZER 10M PPY	\$42,500.00	K	31%	\$29,325.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA10MPYO	EMC SELECT	SEL: PDEFOTIMIZER 10M PPY W/OCR	\$46,875.00	K	31%	\$32,343.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA1MPY	EMC SELECT	SEL: PDEFOTIMIZER 1M PPY	\$8,500.00	K	31%	\$5,865.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA1MPYO	EMC SELECT	SEL: PDEFOTIMIZER 1M PPY W/OCR	\$9,375.00	K	31%	\$6,468.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA1Y100K	EMC SELECT	SEL: PDEFOTIMIZER 1YR - 100K PGS	\$225.00	K	31%	\$154.875	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA1Y100KO	EMC SELECT	SEL:PDEFOTIMIZER 1YR -100K PGS W/OCR	\$450.00	K	31%	\$310.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA20MPY	EMC SELECT	SEL: PDEFOTIMIZER 20M PPY	\$80,000.00	K	31%	\$55,200.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA20MPYO	EMC SELECT	SEL: PDEFOTIMIZER 20M PPY W/OCR	\$86,250.00	K	31%	\$59,512.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA40MPY	EMC SELECT	SEL: PDEFOTIMIZER 40M PPY	\$113,750.00	K	31%	\$78,487.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA40MPYO	EMC SELECT	SEL: PDEFOTIMIZER 40M PPY W/OCR	\$123,750.00	K	31%	\$85,387.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IAVP100K	EMC SELECT	SEL: PDEFOTIMIZER VOL PACK; 100K PPY	\$1,031.00	K	31%	\$711.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IAVP100KO	EMC SELECT	SEL:PDEFOTIMIZER VOL PACK; 100K PPY W/OC	\$1,250.00	K	31%	\$862.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOS100KPPY	EMC SELECT	SEL: IMAGEOPTIMIZATION SERVICES 100K PPY	\$24,875.00	K	31%	\$17,163.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOS10MPY	EMC SELECT	SEL: IMAGEOPTIMIZATION SERVICES 10M PPY	\$67,375.00	K	31%	\$46,488.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOS1MPY	EMC SELECT	SEL: IMAGEOPTIMIZATION SERVICES 1M PPY	\$37,375.00	K	31%	\$25,788.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOS20MPY	EMC SELECT	SEL: IMAGEOPTIMIZATION SERVICES 20M PPY	\$124,875.00	K	31%	\$86,163.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOS40MPY	EMC SELECT	SEL: IMAGEOPTIMIZATION SERVICES 40M PPY	\$178,625.00	K	31%	\$123,251.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP100M	EMC SELECT	SEL IMAGEOPTIMIZATION SVC VOL PACK 100M	\$93,438.00	K	31%	\$64,472.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP10M	EMC SELECT	SEL: IMAGEOPTIMIZATION SVC VOL PACK 10M	\$25,875.00	K	31%	\$17,853.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP200M	EMC SELECT	SEL IMAGEOPTIMIZATION SVC VOL PACK 200M	\$214,188.00	K	31%	\$147,789.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP25M	EMC SELECT	SEL: IMAGEOPTIMIZATION SVC VOL PACK 25M	\$37,375.00	K	31%	\$25,788.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP500M	EMC SELECT	SEL IMAGEOPTIMIZATION SVC VOL PACK 500M	\$415,438.00	K	31%	\$286,652.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP50M	EMC SELECT	SEL: IMAGEOPTIMIZATION SVC VOL PACK 50M	\$53,188.00	K	31%	\$36,699.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	PPFO-EVAL	EMC SELECT	SELECT: 30-DAY EVAL/DEMO LICENSE	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	TR100KPPY	EMC SELECT	SEL: TRAPEZE FOR EMC CAPTIVA 100K PPY	\$4,813.00	K	31%	\$3,320.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	TRCV	EMC SELECT	SEL: TRAPEZE CVIEW FOR EMC CAPTIVA	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	DBMC-LIC-007	EMC SELECT	SEL DOBMINER LICENSE COMMERCIAL EDITION	\$231.00	K	31%	\$159.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMC-LIC-008	EMC SELECT	SEL DOBMINER LICENSE DR EDITION	\$308.00	K	31%	\$212.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMC-LIC-009	EMC SELECT	SEL DOBMINER LICENSE COMPLIANCE EDITION	\$462.00	K	31%	\$318.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMC-LIC-010	EMC SELECT	SEL DOBMINER LICENSE ENTERPRISE EDITION	\$538.00	K	31%	\$371.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMI-LIC-002	EMC SELECT	SEL Tier 2: 9TB <= Node capacity <=12TB	\$1,047.00	K	31%	\$722.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMI-LIC-003	EMC SELECT	SEL Tier 3: 12TB <= Node capacity <=108TB	\$5,963.00	K	31%	\$4,114.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMI-LIC-004	EMC SELECT	SEL Tier 4: 108TB < Node capacity<=144TB	\$12,519.00	K	31%	\$8,638.11	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMI-LIC-005	EMC SELECT	SEL Tier 5: 144TB <= Node capacity<=216TB	\$17,882.00	K	31%	\$12,338.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMI-LIC-006	EMC SELECT	SEL Tier 6: >216TB (236-354)	\$29,305.00	K	31%	\$20,120.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	STORAGEEX-75-DM1	EMC SELECT	SEL StorageX DFS Mgmt 3 Yrs < 500 Users	\$57,143.00	K	31%	\$39,428.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	STORAGEEX-75-DM2	EMC SELECT	SEL StorageX DFS Mgmt 3Yrs 501-1000Users	\$114,286.00	K	31%	\$78,857.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	STORAGEEX-75-DM3	EMC SELECT	SEL StorageX DFS Mgmt 3Yrs 1001-2000User	\$228,571.00	K	31%	\$157,713.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	STORAGEEX-75-DM4	EMC SELECT	SEL StorageX DFS Mgmt 3 Yrs 2000 Users+	\$457,143.00	K	31%	\$315,428.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	STORAGEEX-75-EMM	EMC SELECT	SEL StorageX Migration Annual Unlimited	\$571,429.00	K	31%	\$394,286.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	STORAGEEX-75-MM	EMC SELECT	SEL StorageX Migration Priced per TB	\$571.00	K	31%	\$393.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	LPE12000-E	EMC SELECT	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$1,245.00	K	31%	\$859.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE12000-E-G	EMC SELECT	SEL SINGLE-PORT; 8GB FC; PCI-E; FED GOVT	\$1,245.00	K	31%	\$859.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE12002-E	EMC SELECT	SELECT DUAL-PORT 8GB FC PCI EXPRESS	\$1,660.00	K	31%	\$1,145.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE12002-E-G	EMC SELECT	SEL DUAL-PORT; 8GB FC; PCI-E; FED GOVT	\$1,660.00	K	31%	\$1,145.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE1250-E	EMC SELECT	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$1,090.00	K	31%	\$752.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE1250-E-G	EMC SELECT	SEL SINGLE-PORT; 8GB FC; PCI-E; FED GOVT	\$1,090.00	K	31%	\$752.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE1600B-E	EMC SELECT	SEL SINGLE-PORT 16GB FC PCI EXPRESS	\$1,670.00	K	31%	\$1,152.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE1600B-E	EMC SELECT	SEL DUAL-PORT 16GB FC PCI EXPRESS	\$2,199.00	K	31%	\$1,517.31	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	CYASRFN-16	EMC SELECT	SEL CYA SmartRec FN Server (1-16 CPU)	\$150,000.00	K	31%	\$103,500.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-4	EMC SELECT	SEL CYA SmartRec FN Server (1-4 CPU)	\$60,000.00	K	31%	\$41,400.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-8	EMC SELECT	SEL CYA SmartRec FN Server (1-8 CPU)	\$100,000.00	K	31%	\$69,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-ADDRP	EMC SELECT	SEL CYA SmartRec FN Addl Repository	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-CL-16	EMC SELECT	SEL CYA SmartRec FN Cluster 16 CPU	\$75,000.00	K	31%	\$51,750.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-CL-4	EMC SELECT	SEL CYA SmartRec FN Cluster 4 CPU	\$30,000.00	K	31%	\$20,700.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-CL-8	EMC SELECT	SEL CYA SmartRec FN Cluster 8 CPU	\$50,000.00	K	31%	\$34,500.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-DIM	EMC SELECT	SEL CYA FN Data Integrity Module	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-EXT	EMC SELECT	SEL CYA FN Extender	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-HB	EMC SELECT	SEL CYA SRN Hot Backup FileNet	\$60,000.00	K	31%	\$41,400.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-PE	EMC SELECT	SEL CYA FN Process Engine Module	\$20,000.00	K	31%	\$13,800.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-RRM	EMC SELECT	SEL CYA FN Records Retention Module	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-TBR	EMC SELECT	SEL CYA FN Time Based Recovery Module	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRHFBN-16	EMC SELECT	SEL CYA SmartRec FN HB Pkg 16 CPU	\$165,000.00	K	31%	\$113,850.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRHFBN-4	EMC SELECT	SEL CYA SmartRec FN HB Pkg 4 CPU	\$75,000.00	K	31%	\$51,750.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRHFBN-8	EMC SELECT	SEL CYA SmartRec FN HB Pkg 8 CPU	\$115,000.00	K	31%	\$79,350.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYHB-ADDBASE	EMC SELECT	SEL CYA HOTBackup Additional Docbase	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYHB-SRV	EMC SELECT	SEL CYA HOTBackup Server	\$31,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYHB-SRVDEV	EMC SELECT	SEL CYA HOTBackup Server for Development	\$15,625.00	K	31%	\$10,781.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-ACT-SRV	EMC SELECT	SEL CYA SMARTRECOVERY ACTIVE-ACTIVE SVRR	\$30,000.00	K	31%	\$20,700.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-ADDBASE	EMC SELECT	SEL CYA SMARTRECOVERY ADDITIONAL DOCBASE	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-CONN1	EMC SELECT	SEL CYA Connector	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-DIM1	EMC SELECT	SEL CYA Data Integrity Module	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-EXT1	EMC SELECT	SEL CYA Extender	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-RRM	EMC SELECT	SEL CYA RECORDS RETENTION MODULE	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SMBDBASE	EMC SELECT	SEL CYA SMARTRECOVERY ADDITIONAL DOCBASE	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV100	EMC SELECT	SEL CYA SMARTRECOVERY SERVER 100U/SOGB	\$15,000.00	K	31%	\$10,250.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV-16	EMC SELECT	SEL CYA SMARTRECOVERY SERVER (1-16 CPU)	\$150,000.00	K	31%	\$103,500.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV250	EMC SELECT	SEL CYA SMARTRECOVERY SERVER 250U/100GB	\$25,000.00	K	31%	\$17,250.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV-4	EMC SELECT	SEL CYA SMARTRECOVERY SERVER (1-4 CPU)	\$60,000.00	K	31%	\$41,400.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV500	EMC SELECT	SEL CYA SMARTRECOVERY SERVER 500U/SOGB	\$30,000.00	K	31%	\$20,700.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV-8	EMC SELECT	SEL CYA SMARTRECOVERY SERVER (1-8 CPU)	\$100,000.00	K	31%	\$69,000.00	N/A	N/A	N/A	N/A	N/A	N				

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER		
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)	
5	BP-AOC-A	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 25-499	\$180.00	K	31%	\$124.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOC-B	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 500-999	\$171.00	K	31%	\$117.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOC-C	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 1000-1499	\$162.00	K	31%	\$111.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOC-D	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 1500-1999	\$153.00	K	31%	\$105.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOC-E	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 2000-4999	\$144.00	K	31%	\$99.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOC-F	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 5000+	\$126.00	K	31%	\$86.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOI-A	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 25-499	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOI-B	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 500-999	\$71.00	K	31%	\$48.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOI-C	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 1000-1499	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOI-D	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 1500-1999	\$64.00	K	31%	\$44.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOI-E	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 2000-4999	\$60.00	K	31%	\$41.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOI-F	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 5000+	\$53.00	K	31%	\$36.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-A	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ 25-499	\$180.00	K	31%	\$124.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-B	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ 500-999	\$171.00	K	31%	\$117.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-C	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ 1000-1499	\$162.00	K	31%	\$111.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-D	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ 1500-1999	\$153.00	K	31%	\$105.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-E	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ 2000-4999	\$144.00	K	31%	\$99.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-F	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ 5000+	\$126.00	K	31%	\$86.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-A	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 25-499	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-B	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 500-999	\$71.00	K	31%	\$48.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-C	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 1000-1499	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-D	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 1500-1999	\$64.00	K	31%	\$44.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-E	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 2000-4999	\$60.00	K	31%	\$41.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-CP-F	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 5000+	\$53.00	K	31%	\$36.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2-A	EMC SELECT	SEL BRAVA FOR CAD D2 25-499	\$180.00	K	31%	\$124.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2-B	EMC SELECT	SEL BRAVA FOR CAD D2 500-999	\$171.00	K	31%	\$117.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2-C	EMC SELECT	SEL BRAVA FOR CAD D2 1000-1499	\$162.00	K	31%	\$111.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2-D	EMC SELECT	SEL BRAVA FOR CAD D2 1500-1999	\$153.00	K	31%	\$105.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2-E	EMC SELECT	SEL BRAVA FOR CAD D2 2000-4999	\$144.00	K	31%	\$99.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2-F	EMC SELECT	SEL BRAVA FOR CAD D2 5000PLUS	\$126.00	K	31%	\$86.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-A	EMC SELECT	SEL BRAVA FOR DOCS D2 25-499	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-B	EMC SELECT	SEL BRAVA FOR DOCS D2 500-999	\$71.00	K	31%	\$48.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-C	EMC SELECT	SEL BRAVA FOR DOCS D2 1000-1499	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-D	EMC SELECT	SEL BRAVA FOR DOCS D2 1500-1999	\$64.00	K	31%	\$44.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-E	EMC SELECT	SEL BRAVA FOR DOCS D2 2000-4999	\$60.00	K	31%	\$41.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-F	EMC SELECT	SEL BRAVA FOR DOCS D2 5000PLUS	\$53.00	K	31%	\$36.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-A	EMC SELECT	SEL BRAVA FOR DOCS D2 25-499	\$180.00	K	31%	\$124.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-B	EMC SELECT	SEL BRAVA FOR DOCS D2 500-999	\$171.00	K	31%	\$117.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-C	EMC SELECT	SEL BRAVA FOR DOCS D2 1000-1499	\$162.00	K	31%	\$111.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-D	EMC SELECT	SEL BRAVA FOR DOCS D2 1500-1999	\$153.00	K	31%	\$105.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-E	EMC SELECT	SEL BRAVA FOR DOCS D2 2000-4999	\$144.00	K	31%	\$99.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-D2I-F	EMC SELECT	SEL BRAVA FOR DOCS D2 5000PLUS	\$126.00	K	31%	\$86.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-A	EMC SELECT	SEL BraVa for CAD Webtop 25-499	\$180.00	K	31%	\$124.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-B	EMC SELECT	SEL BraVa for CAD Webtop 500-999	\$171.00	K	31%	\$117.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-C	EMC SELECT	SEL BraVa for CAD Webtop 1000-1499	\$162.00	K	31%	\$111.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-D	EMC SELECT	SEL BraVa for CAD Webtop 1500-1999	\$153.00	K	31%	\$105.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-E	EMC SELECT	SEL BraVa for CAD Webtop 2000-4999	\$144.00	K	31%	\$99.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-F	EMC SELECT	SEL BraVa for CAD Webtop 5000+	\$126.00	K	31%	\$86.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-A	EMC SELECT	SEL BraVa for Docs Webtop 25-499	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-B	EMC SELECT	SEL BraVa for Docs Webtop 500-999	\$71.00	K	31%	\$48.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-C	EMC SELECT	SEL BraVa for Docs Webtop 1000-1499	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-D	EMC SELECT	SEL BraVa for Docs Webtop 1500-1999	\$64.00	K	31%	\$44.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-E	EMC SELECT	SEL BraVa for Docs Webtop 2000-4999	\$60.00	K	31%	\$41.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-F	EMC SELECT	SEL BraVa for Docs Webtop 5000+	\$53.00	K	31%	\$36.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-DCTM-A	EMC SELECT	SELECT ADDITIONAL BRAVA SERVER	\$3,750.00	K	31%	\$2,587.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-A	EMC SELECT	SEL BraVa for CAD SharePoint25-499	\$180.00	K	31%	\$124.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-B	EMC SELECT	SEL BraVa for CAD SharePoint 500-999	\$171.00	K	31%	\$117.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-C	EMC SELECT	SEL BraVa for CAD SharePoint 1000-1499	\$162.00	K	31%	\$111.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-D	EMC SELECT	SEL BraVa for CAD SharePoint 1500-1999	\$153.00	K	31%	\$105.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-E	EMC SELECT	SEL BraVa for CAD SharePoint 2000-4999	\$144.00	K	31%	\$99.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-F	EMC SELECT	SEL BraVa for CAD SharePoint 5000+	\$126.00	K	31%	\$86.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-A	EMC SELECT	SEL BraVa for Docs SharePoint 25-499	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-B	EMC SELECT	SEL BraVa for Docs SharePoint 500-999	\$71.00	K	31%	\$48.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-C	EMC SELECT	SEL BraVa for Docs SharePoint 1000-1499	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-D	EMC SELECT	SEL BraVa for Docs SharePoint 1500-1999	\$64.00	K	31%	\$44.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-E	EMC SELECT	SEL BraVa for Docs SharePoint 2000-4999	\$60.00	K	31%	\$41.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-SPDTM-F	EMC SELECT	SEL BraVa for Docs SharePoint 5000+	\$53.00	K	31%	\$36.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPC-A	EMC SELECT	SEL BraVa for CAD xCP 25-499	\$180.00	K	31%	\$124.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPC-B	EMC SELECT	SEL BraVa for CAD xCP 500-999	\$171.00	K	31%	\$117.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPC-C	EMC SELECT	SEL BraVa for CAD xCP 1000-1499	\$162.00	K	31%	\$111.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPC-D	EMC SELECT	SEL BraVa for CAD xCP 1500-1999	\$153.00	K	31%	\$105.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPC-E	EMC SELECT	SEL BraVa for CAD xCP 2000-4999	\$144.00	K	31%	\$99.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPC-F	EMC SELECT	SEL BraVa for CAD xCP 5000+	\$126.00	K	31%	\$86.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPI-A	EMC SELECT	SEL BraVa for Docs xCP 25-499	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPI-B	EMC SELECT	SEL BraVa for Docs xCP 500-999	\$71.00	K	31%	\$48.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPI-C	EMC SELECT	SEL BraVa for Docs xCP 1000-1499	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPI-D	EMC SELECT	SEL BraVa for Docs xCP 1500-1999	\$64.00	K	31%	\$44.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPI-E	EMC SELECT	SEL BraVa for Docs xCP 2000-4999	\$60.00	K	31%	\$41.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-XCPI-F	EMC SELECT	SEL BraVa for Docs xCP 5000+	\$53.00	K	31%	\$36.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	OCRDITM	EMC SELECT	Select OCR for Blazon or Redact-It	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	PDFSCH	EMC SELECT	SEL PDF SCHEDULE	\$5,250.00	K	31%	\$3,622.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	RIEDTMT	EMC SELECT	SELECT REDACT-IT ENTERPRISE	\$34,125.00	K	31%	\$23,546.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	SUB-AOC	EMC SELECT	SEL Subscription Brava for Asset Ops	\$74.00	K	31%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	SUB-BLEDTMT	EMC SELECT	SEL Subscription BLAZON	\$3,075.00	K	31%	\$2,121.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	SUB-CP	EMC SELECT	SEL Subscription Brava for Capital Prj	\$74.00	K	31%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	SUB-D2C	EMC SELECT	SEL Subscription Brava for D2	\$74.00	K	31%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	SUB-DCTMC	EMC SELECT	SEL Subscription Brava for Webtop	\$74.00	K	31%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	SUB-DCTMS	EMC SELECT	SEL Subscription Add'l Brava Server	\$1,538.00	K	31%	\$1,061.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	SUB-RIEDTMT	EMC SELECT	SEL Subscription REDACT-IT	\$14,350.00	K	31%	\$9,991.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	SUB-XCPC	EMC SELECT	SEL Subscription Brava for xCP	\$74.00	K	31%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	CSITPRC1002	EMC SELECT	SEL ImageTrust Client	\$1,125.00	K	31%	\$781.25	N/A	N/A	N/A					



EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER				
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)			
5	31PM-ADP	EMC SELECT	SEL pr.lic Prf.Mon. collector per conn.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31PMA-SDPM	EMC SELECT	SEL Perf. Mon. - 100 access. dev. p.	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31PMN-SDPM	EMC SELECT	SEL Perf. Mon. - 100 net. dev. pack	\$18,750.00	K	31%	\$12,937.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31PMS-SDPM	EMC SELECT	SEL Perf. Mon. - 100 serv. dev. pack	\$6,750.00	K	31%	\$4,695.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31ASAT1-PRP	EMC SELECT	SEL SAS Mon.Pack. Tipe 1 srv.	\$260,000.00	K	31%	\$179,400.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31ASAT2-PRP	EMC SELECT	SEL SAS Mon.Pack. Tipe 2 srv.	\$130,000.00	K	31%	\$89,700.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31ASAT3-PRP	EMC SELECT	SEL SAS Mon.Pack. Tipe 3 srv.	\$65,125.00	K	31%	\$44,936.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SNMPC-ADP	EMC SELECT	SEL pr.lic SNMP collector per conn.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SPBIM-SSP	EMC SELECT	SEL SP BIM mon. pr.lic srv.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SPBIM-SSP-F	EMC SELECT	SEL SP BIM mon. pr.lic FO srv.	\$31,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SPGC-SSP	EMC SELECT	SEL SP UI pr.lic (1 user) srv.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SPGC-SSP-F	EMC SELECT	SEL SP UI pr.lic (1 users) FO srv.	\$31,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SPGCU-SSP-F	EMC SELECT	SEL SP UI Conc. user lic. per user	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SPME-SSP	EMC SELECT	SEL SP MED pr.lic srv.	\$125,000.00	K	31%	\$86,250.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SPME-SSP-F	EMC SELECT	SEL SP MED pr.lic FO. srv.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SQL-ADP	EMC SELECT	SEL pr.lic SQL collector per conn.	\$93,750.00	K	31%	\$64,687.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SRMT1-PRP	EMC SELECT	SEL SRM Mon.Pack. Tipe 1 srv.	\$168,750.00	K	31%	\$116,437.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SRMT2-PRP	EMC SELECT	SEL SRM Mon.Pack. Tipe 2 srv.	\$91,250.00	K	31%	\$62,962.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31SRMT3-PRP	EMC SELECT	SEL SRM Mon.Pack. Tipe 3 srv.	\$39,063.00	K	31%	\$26,953.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T15-SPP	EMC SELECT	SEL pr.lic Broadband tech. mon.	\$37,500.00	K	31%	\$25,875.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T16-SPP	EMC SELECT	SEL pr.lic TDM tech. mon.	\$40,000.00	K	31%	\$27,600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T17-SDP	EMC SELECT	SEL SoftSwitch per dev.	\$900.00	K	31%	\$621.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T18-SDP	EMC SELECT	SEL RadioRelay per dev.	\$950.00	K	31%	\$665.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T18-SPP	EMC SELECT	SEL pr.lic RadioRelay tech. mon.	\$45,000.00	K	31%	\$31,050.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T19-SDP	EMC SELECT	SEL GSM CDMA per dev.	\$1,000.00	K	31%	\$690.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T19-SPP	EMC SELECT	SEL pr.lic GSM CDMA tech. mon.	\$47,500.00	K	31%	\$32,775.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T20-SDP	EMC SELECT	SEL SDH PDH per dev.	\$1,050.00	K	31%	\$724.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T20-SPP	EMC SELECT	SEL pr.lic SDH PDH tech. mon.	\$50,000.00	K	31%	\$34,500.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T21-SPP	EMC SELECT	SEL pr.lic DWDM tech. mon.	\$52,500.00	K	31%	\$36,225.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T22-SDP	EMC SELECT	SEL WiMax per dev.	\$1,150.00	K	31%	\$799.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T22-SPP	EMC SELECT	SEL pr.lic WiMax tech. mon.	\$55,000.00	K	31%	\$37,950.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T23-SPP	EMC SELECT	SEL pr.lic LTE tech. mon.	\$57,500.00	K	31%	\$39,675.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T24-SDP	EMC SELECT	SEL TETRA type per dev.	\$1,250.00	K	31%	\$862.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T24-SPP	EMC SELECT	SEL pr.lic TETRA tech. mon.	\$60,000.00	K	31%	\$41,400.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T25HE-SDP	EMC SELECT	SEL HE Storage monitoring per Tb	\$1,250.00	K	31%	\$862.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T25LE-SDP	EMC SELECT	SEL LE Storage monitoring per Tb	\$438.00	K	31%	\$302.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T25MR-SDP	EMC SELECT	SEL MR Storage monitoring per Tb	\$625.00	K	31%	\$431.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31T25-SPP	EMC SELECT	SEL pr.lic SAN tech. mon.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31WEBS-ADP	EMC SELECT	SEL pr.lic WebServ collector per conn.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	31XMLC-ADP	EMC SELECT	SEL pr.lic XML collector per conn.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-B-C1	EMC SELECT	SEL Blended Fill the Tank LIC 5	\$5.00	K	31%	\$3.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-B-C2	EMC SELECT	SEL Blended Fill the Tank LIC 100	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-B-C3	EMC SELECT	SEL Blended Fill the Tank LIC 1k	\$750.00	K	31%	\$517.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-B-C4	EMC SELECT	SEL Blended Fill the Tank LIC 10k	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-L-C1	EMC SELECT	SEL FILL THE TANK LIC 50K STY	\$109,655.00	K	31%	\$77,121.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-L-C2	EMC SELECT	SEL FILL THE TANK LIC 100K STY	\$185,098.00	K	31%	\$127,717.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-L-C3	EMC SELECT	SEL FILL THE TANK LIC 250K STY	\$362,791.00	K	31%	\$250,325.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-L-C4	EMC SELECT	SEL FILL THE TANK LIC 500K STY	\$603,418.00	K	31%	\$416,358.42	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-L-C5	EMC SELECT	SEL FILL THE TANK LIC 750K STY	\$807,026.00	K	31%	\$556,847.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-L-C6	EMC SELECT	SEL FILL THE TANK LIC 1M STY	\$973,614.00	K	31%	\$671,793.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-L-C7	EMC SELECT	SEL FILL THE TANK LIC 2M STY	\$1,380,829.00	K	31%	\$952,772.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-FT-L-C8	EMC SELECT	SEL FILL THE TANK LIC 5M STY	\$2,491,414.00	K	31%	\$1,719,075.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-OTC-L-C1	EMC SELECT	SEL OTC LIC UP TO 50K STY P.A.	\$79,734.00	K	31%	\$55,016.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-OTC-L-C2	EMC SELECT	SEL OTC LIC UP TO 100K STY P.A.	\$142,383.00	K	31%	\$98,244.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-OTC-L-C3	EMC SELECT	SEL OTC LIC UP TO 250K STY P.A.	\$279,070.00	K	31%	\$192,558.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-OTC-L-C4	EMC SELECT	SEL OTC LIC UP TO 500K STY P.A.	\$468,168.00	K	31%	\$322,075.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-OTC-L-C5	EMC SELECT	SEL OTC LIC UP TO 750K STY P.A.	\$620,789.00	K	31%	\$428,344.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-OTC-L-C6	EMC SELECT	SEL OTC LIC UP TO 1M STY P.A.	\$748,934.00	K	31%	\$516,764.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-OTC-L-C7	EMC SELECT	SEL OTC LIC UP TO 2M STY P.A.	\$1,062,176.00	K	31%	\$732,901.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-OTC-L-C8	EMC SELECT	SEL OTC LIC UP TO 5M STY P.A.	\$1,916,473.00	K	31%	\$1,322,366.37	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-PS-C1	EMC SELECT	SEL APA LIC P1KSTY UP TO 50K STY P.A.	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-PS-C2	EMC SELECT	SEL APA LIC P1KSTY 50K TO 100K STY P.A.	\$475.00	K	31%	\$327.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-PS-C3	EMC SELECT	SEL APA LIC P1KSTY 100K TO 250K STY P.A.	\$350.00	K	31%	\$241.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-PS-C4	EMC SELECT	SEL APA LIC P1KSTY 250K TO 500K STY P.A.	\$275.00	K	31%	\$189.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-PS-C5	EMC SELECT	SEL APA LIC P1KSTY 500K TO 750K STY P.A.	\$225.00	K	31%	\$155.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-PS-C6	EMC SELECT	SEL APA LIC P1KSTY 750K TO 1M STY P.A.	\$200.00	K	31%	\$138.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-PS-C7	EMC SELECT	SEL APA LIC P1KSTY 1M TO 1.25M STY P.A.	\$150.00	K	31%	\$103.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	HCC-PS-C8	EMC SELECT	SEL APA LIC P1KSTY ABOVE 1.25M STY P.A.	\$100.00	K	31%	\$69.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1001	EMC SELECT	SEL PC Perp SQL License 1 Unit	\$882.00	K	31%	\$608.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1002	EMC SELECT	SEL PC Perp SQL License 2-5 Units	\$815.00	K	31%	\$562.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1003	EMC SELECT	SEL PC Perp SQL License 6-10 Units	\$681.00	K	31%	\$469.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1004	EMC SELECT	SEL PC Perp SQL License 11-20 Units	\$513.00	K	31%	\$353.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1005	EMC SELECT	SEL PC Perp SQL License 21-35 Units	\$373.00	K	31%	\$257.37	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1006	EMC SELECT	SEL PC Perp SQL License 36-50 Units	\$301.00	K	31%	\$207.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1007	EMC SELECT	SEL PC Perp SQL License 51-100 Units	\$196.00	K	31%	\$135.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1008	EMC SELECT	SEL PC Perp SQL License 101-200 Units	\$147.00	K	31%	\$101.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1009	EMC SELECT	SEL PC Perp SQL License 201-300 Units	\$121.00	K	31%	\$83.49	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1010	EMC SELECT	SEL PC Perp SQL License 301-400 Units	\$105.00	K	31%	\$72.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1011	EMC SELECT	SEL PC Perp SQL License 401-500 Units	\$96.00	K	31%	\$66.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1012	EMC SELECT	SEL PC Perp SQL License 501-600 Units	\$87.00	K	31%	\$60.03	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1013	EMC SELECT	SEL PC Perp SQL License 601-700 Units	\$81.00	K	31%	\$55.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1014	EMC SELECT	SEL PC Perp SQL License 701-800 Units	\$77.00	K	31%	\$53.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	90PCPSQL1015	EMC SELECT	SEL PC Perp SQL License 801-900 Units														



EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER		
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)	
5	90PCRP3650URBS	EMC SELECT	SEL PC Perp SP+RBS Lic 36-50 Tbs	\$1,391.00	K	31%	\$959.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	KROLL
5	90PCRP51URBS	EMC SELECT	SEL PC Perp SP+RBS Lic 51+ Tbs	\$1,113.00	K	31%	\$767.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	KROLL
5	90PCRTIAL	EMC SELECT	PC Trial License	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	KROLL
5	SN-ECM-000370	EMC SELECT	SEL RCM (100,000 Study Volume)	\$44,219.00	K	31%	\$30,511.11	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SN-ECM-000371	EMC SELECT	SEL RCM (500,000 Study Volume)	\$179,688.00	K	31%	\$123,394.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SN-ECM-000372	EMC SELECT	SEL RCM (1,000,000 Study Volume)	\$296,875.00	K	31%	\$204,843.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SN-ECM-000373	EMC SELECT	SEL RCM (add'l 100,000 increments)	\$1,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SN-ECM-000390	EMC SELECT	SEL iConn Share up to 100,000 Study Vol	\$29,688.00	K	31%	\$20,484.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SN-ECM-000391	EMC SELECT	SEL iConn Share 100,001-250,000 StudyVol	\$53,125.00	K	31%	\$36,656.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SN-ECM-000392	EMC SELECT	SEL iConnect Share 250,001 - Study Vol	\$89,063.00	K	31%	\$61,453.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SN-ECM-000400	EMC SELECT	SEL iConnect VNA (100,000 Study Volume)	\$273,438.00	K	31%	\$188,672.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SN-ECM-000401	EMC SELECT	SEL iConnect VNA (500,000 Study Volume)	\$1,207,031.00	K	31%	\$832,851.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SN-ECM-000402	EMC SELECT	SEL iConnect VNA 1,000,000 Study Volume	\$1,988,281.00	K	31%	\$1,371,913.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SN-ECM-000403	EMC SELECT	SEL iConn VNA add'l 100,000 increments	\$175,000.00	K	31%	\$120,750.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SW00302460014	EMC SELECT	SEL Mergeport	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SW0030275000	EMC SELECT	SEL iConn Access up to 100,000 Study Vol	\$125,000.00	K	31%	\$86,250.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SW00302750001	EMC SELECT	SEL iConnAccess 100,001-250,000 StudyVol	\$140,625.00	K	31%	\$97,031.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SW00302750002	EMC SELECT	SEL iConnect Access 250,001+ Study Vol	\$257,813.00	K	31%	\$177,890.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SLP-0-TL-EE	EMC SELECT	SEL STORAGEPOINT 30 DAY TRIAL EVAL COPY	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	SLP-1-CL1-EE	EMC SELECT	SEL StoragePoint TB Lic per TB (11+)	\$3,733.00	K	31%	\$2,575.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	SLP-1-CL-EE	EMC SELECT	SEL StoragePoint TB Lic per TB (2 -10)	\$7,467.00	K	31%	\$5,152.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	SLP-1-DR-EE	EMC SELECT	SELECT STORAGEPOINT EE DR LICENSE	\$7,995.00	K	31%	\$5,516.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	SLP-1-NP-EE	EMC SELECT	SEL STORAGEPOINT EE NON-PRODUCTION	\$2,128.00	K	31%	\$1,468.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	SLP-1-PL2-EE	EMC SELECT	SEL STORAGEPOINT TB LIC, PER TB (1ST TB)	\$19,200.00	K	31%	\$13,248.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	NSS-AC-L	EMC SELECT	SEL ADDED CAPACITY 5TB	\$4,688.00	K	31%	\$3,234.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-AC-YF	EMC SELECT	SEL ADDED CAPACITY 5TB YRLY FEE LIC & SUP	\$2,813.00	K	31%	\$1,940.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-AU-L	EMC SELECT	SEL ADDED USERS 1K	\$3,125.00	K	31%	\$2,156.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-AU-YF	EMC SELECT	SEL ADDED USERS 1K 1YR LIC & SUP	\$1,875.00	K	31%	\$1,293.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-BL-L	EMC SELECT	SEL BASE LIC10TB/1K USERS/8HRS PRO SVCS	\$31,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-BL-YF	EMC SELECT	SEL BASE LIC-YRLY FEE LIC & SUP	\$18,750.00	K	31%	\$12,937.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-MC-L	EMC SELECT	SEL MULTI-COMPANY LIC	\$156,250.00	K	31%	\$107,812.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-MC-YF	EMC SELECT	SEL MULTI-COMPANY LIC-YRLY FEE LIC & SUP	\$93,750.00	K	31%	\$64,687.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-TRIAL	EMC SELECT	SELECT NSS Trial Software	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	ECSU1000	EMC SELECT	SELECT ECS U1000 VPR Archiving License	\$41,823.00	K	31%	\$28,857.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	ECSU1500	EMC SELECT	SELECT ECS U1500 VPR Archiving License	\$57,500.00	K	31%	\$39,675.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	ECSU3000	EMC SELECT	SELECT ECS U3000 VPR Archiving License	\$26,263.00	K	31%	\$18,121.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	ECSU3000	EMC SELECT	SELECT ECS U3000 VPR Archiving License	\$111,523.00	K	31%	\$76,950.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	ECSU700	EMC SELECT	SELECT ECS U700 VPR Archiving License	\$37,916.00	K	31%	\$26,162.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	EMCMAEVAL	EMC SELECT	SEL 30day Free Trial of NTP Software M-A	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	EMCQSEVAL	EMC SELECT	SEL 30day Free Trial of NTP Software QFS	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FABASE3PK	EMC SELECT	SELECT NTPS FA Base License (3-Pack)	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FABASE8PK	EMC SELECT	SELECT NTPS FA Base License (8-Pack)	\$12,000.00	K	31%	\$8,280.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FABASEUNL	EMC SELECT	SELECT NTPS FA Base License (Unlimited)	\$18,000.00	K	31%	\$12,420.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FAEMCCLTB	EMC SELECT	SELECT NTPS FA EMC Celerra Terabyte Lic	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FAEMCISANTB	EMC SELECT	SELECT NTPS FA EMC ISILON TERABYTE LIC	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FAEMCVNXTB	EMC SELECT	SELECT NTPS FA EMC VNX Terabyte License	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FANATB	EMC SELECT	SELECT NTPS FA NetApp Terabyte License	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FAWINDASTB	EMC SELECT	SELECT NTPS FA WINDOWS DAS TERABYTE LIC	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FAWINSANTB	EMC SELECT	SELECT NTPS FA Windows SAN Terabyte Lic	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRBASE3PK	EMC SELECT	SELECT NTPS FR BASE LICENSE (3 PACK)	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRBASE8PK	EMC SELECT	SELECT NTPS FR BASE LICENSE (8 PACK)	\$12,000.00	K	31%	\$8,280.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRBASEUNL	EMC SELECT	SELECT NTPS FR BASE LICENSE (UNLIMITED)	\$18,000.00	K	31%	\$12,420.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FREMCCLTB	EMC SELECT	SELECT NTPS FR EMC CELERRA TERABYTE LIC	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FREMCISANTB	EMC SELECT	SELECT NTPS FR EMC ISILON TERABYTE LIC	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FREMCVNXTB	EMC SELECT	SELECT NTPS FR EMC VNX TERABYTE LICENSE	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRNATB	EMC SELECT	SELECT NTPS FR NETAPP TERABYTE LICENSE	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRWINDASTB	EMC SELECT	SELECT NTPS FR WINDOWS DAS TERABYTE LIC	\$300.00	K	31%	\$207.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRWINSANTB	EMC SELECT	SELECT NTPS FR WINDOWS SAN TERABYTE LIC	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	NTPSFILEMGNT	EMC SELECT	SELECT NTPS FILE MGNT PROD	\$120.00	K	31%	\$82.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTATMOSTB	EMC SELECT	SELECT NTPS PREC TIERING ATMOS PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTCIFSTB	EMC SELECT	SELECT NTPS PREC TIERING CIFS PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMCCELHOST	EMC SELECT	SELECT NTPS PrecTiering EMC Cel Host Unl	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMCCCLTB	EMC SELECT	SELECT NTPS PTIERING EMC CELERRA PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMCCISNHOST	EMC SELECT	SELECT NTPS PTIERING EMC ISILON HOST UNL	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMCCISONTB	EMC SELECT	SELECT NTPS PTIERING EMC ISILON PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMCMVXHOST	EMC SELECT	SELECT NTPS PRECTIERING EMC VNX HOST UNL	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMCMVXTB	EMC SELECT	SELECT NTPS PREC TIERING EMC VNX PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTNETAPPHOST	EMC SELECT	SELECT NTPS Prec Tiering NetApp Host Unl	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTNETAPPTB	EMC SELECT	SELECT NTPS PREC TIERING NETAPP PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTWINSVRHOST	EMC SELECT	SELECT NTPS PREC TIERING WINSVR HOST UNL	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSBASE3PK	EMC SELECT	SELECT NTPS QFS BASE LICENSE (3 PACK)	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSBASE8PK	EMC SELECT	SELECT NTPS QFS BASE LICENSE (8 PACK)	\$12,000.00	K	31%	\$8,280.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSBASEUNL	EMC SELECT	SELECT NTPS QFS BASE LICENSE (UNLIMITED)	\$18,000.00	K	31%	\$12,420.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSMCCCLTB	EMC SELECT	SELECT NTPS QFS EMC CELERRA TERABYTE LIC	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSMCCISNHOST	EMC SELECT	SELECT NTPS QFS EMC ISILON TERABYTE LIC	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSMCCVXNTB	EMC SELECT	SELECT NTPS QFS EMC VNX TERABYTE LICENSE	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSNATB	EMC SELECT	SELECT NTPS QFS NETAPP TERABYTE LICENSE	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSWINDASTB	EMC SELECT	SELECT NTPS QFS WIN DAS TERABYTE LICENSE	\$300.00	K	31%	\$207.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSWINSANTB	EMC SELECT	SELECT NTPS QFS WIN SAN TERABYTE LICENSE	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	VIPRARCH250TB	EMC SELECT	SELECT 250TB VIPR ArchLic SrvPro	\$104,763.00	K	31%	\$72,286.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QCBEMC679	EMC SELECT	SEL VSPX Branded Dyn Cab 600x1200	\$3,569.00	K	31%	\$2,462.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	QCSBEMC679	EMC SELECT	SEL VSPX Branded Dyn Cab 600x1200	\$4,496.00	K	31%	\$3,102.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE1679	EMC SELECT	SEL VSPX Branded 300VM 1 Dyn600x1200 1	\$11,545.00	K	31%	\$7,966.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE16679	EMC SELECT	SEL VSPX Branded 300VM 1 Dyn600x1200 G	\$11,596.00	K	31%	\$8,001.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE160679	EMC SELECT	SEL VSPX Branded 300VM 1 Dyn600x1200 M	\$11,699.00	K	31%	\$7,658.31	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE22679	EMC SELECT	SEL VSPX Branded 600VM 2 Dyn600x1200 2	\$19,695.00	K	31%	\$13,589.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE2679	EMC SELECT	SEL VSPX Branded 300VM 1 Dyn600x1200 2	\$12,824.00	K	31%	\$8,848.56	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE26679	EMC SELECT	SEL VSPX Branded 600VM 2 Dyn600x1200 G	\$19,807.00	K	31%	\$13,666.83	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE4679	EMC SELECT	SEL VSPX Branded 1000VM 2 Dyn600x1200	\$21,830.00	K	31%	\$15,062.70	N/A</							

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER		
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)			
5	COSEMLDCC679	EMC SELECT	SEL VSPX CISCO 2000VDI 600X1200 DYN SOL	\$11,921.00	K	31%	\$8,225.49	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCMB679	EMC SELECT	SEL VSPX Branded 100VM 600x1200 Dyn Sol	\$8,226.00	K	31%	\$5,675.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCMB679	EMC SELECT	SEL VSPX Branded 100VM BH 600x1200 DYN	\$7,345.00	K	31%	\$5,068.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCMB679	EMC SELECT	SEL VSPX 100VM BROCADEIBM 600X1200 DYN	\$7,345.00	K	31%	\$5,068.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCMB679	EMC SELECT	SEL VSPX Branded 50VM CH 600x1200 Dyn	\$6,169.00	K	31%	\$4,265.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCMD8679	EMC SELECT	SEL VSPX 100VDBI BROCADEHP 600X1200 DYN	\$12,183.00	K	31%	\$8,406.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCMDCC679	EMC SELECT	SEL VSPX CISCO 100VDBI 600X1200 DYN SOL	\$11,139.00	K	31%	\$7,685.91	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCMP679	EMC SELECT	SEL VSPX Branded 125VM 600x1200 Dyn Sol	\$8,867.00	K	31%	\$6,118.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCMP679	EMC SELECT	SEL VSPX Branded 125VM BH 600x1200 Dyn	\$7,493.00	K	31%	\$5,170.17	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCMP679	EMC SELECT	SEL VSPX 125VM BROCADEIBM 600X1200 DYN	\$7,493.00	K	31%	\$5,170.17	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCMP679	EMC SELECT	SEL VSPX Branded 125VM CH 600x1200 Dyn	\$9,207.00	K	31%	\$6,352.83	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMC6079	EMC SELECT	SEL VSPX Branded 50VM 600x1070 Dyn Sol	\$7,631.00	K	31%	\$5,265.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCSC6079	EMC SELECT	SEL VSPX Branded 50VM CH 600x1070 Dyn	\$7,775.00	K	31%	\$5,364.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCSC6079	EMC SELECT	SEL VSPX 50VDBI BROCADEHP 600X1200 DYN	\$10,842.00	K	31%	\$7,480.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCSC6079	EMC SELECT	SEL VSPX CISCO 500VDBI 600X1200 DYN SOL	\$9,417.00	K	31%	\$6,497.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	CVPOUB	EMC SELECT	SEL SERVER CABINET PDU BRACKET KIT	\$150.00	K	31%	\$103.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	N8222BDPABTY19	EMC SELECT	SEL NTtype 42RU SIDE PNLS PDU BKT CSTRS	\$8,576.00	K	31%	\$5,917.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	PEV12	EMC SELECT	SEL 12 PATCHRUNNER ENHANCED VERTICAL MGR	\$843.00	K	31%	\$581.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	PEV8	EMC SELECT	SEL 8 PATCHRUNNER ENHANCED VERTICAL MGR	\$741.00	K	31%	\$511.29	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	PRD12	EMC SELECT	SEL PATCHRRNR 12 DUAL HINGE DR FOR 84 RKS	\$433.00	K	31%	\$298.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	QZ1B1N3BN30P1	EMC SELECT	SEL POU Vert 30A 3-Delta L15-30P 208V	\$2,017.00	K	31%	\$1,391.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	QZ1B1N3BN30PJ	EMC SELECT	SEL POU Vert 30A 3-DLTA L15-30P 200V JPN	\$2,626.00	K	31%	\$1,811.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	QZ1D2P6BM30P1	EMC SELECT	SEL POU Vert 32A 3-WYE IEC60309	\$3,744.00	K	31%	\$2,583.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	R4P36	EMC SELECT	SEL 36 DEEP 4 POST RACK	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	ACUOSW-AUD	EMC SELECT	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEPTIVE
5	ACUOSW-CAD	EMC SELECT	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEPTIVE
5	ACUOSW-EUR	EMC SELECT	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEPTIVE
5	ACUOSW-GBP	EMC SELECT	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEPTIVE
5	ACUOSW-USD	EMC SELECT	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEPTIVE
5	PB-CK-FCFC-05A	EMC SELECT	SEL four 16gb - 5m OM3 LC/LC cables	\$336.00	K	31%	\$231.84	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERMABIT
5	PB-CK-FCFC-10A	EMC SELECT	SEL four 16gb - 10m OM3 LC/LC cables	\$427.00	K	31%	\$294.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERMABIT
5	PB-CK-FCFC-20A	EMC SELECT	SEL four 16gb - 20m OM3 LC/LC cables	\$599.00	K	31%	\$413.31	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERMABIT
5	PB-LX-01-01E	EMC SELECT	SEL SANbox spare	\$42,714.00	K	31%	\$29,472.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERMABIT
5	PB-LX-01-01-HAE	EMC SELECT	SEL SANbox HA pair 1U appliances	\$92,857.00	K	31%	\$64,071.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERMABIT
5	01032012699	EMC SELECT	SEL PREC D&S (1-50; US)LIC	\$6,533.00	K	31%	\$4,507.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01032012799	EMC SELECT	SEL PREC D&S (1-50; US)T&D	\$3,267.00	K	31%	\$2,254.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01032012899	EMC SELECT	SEL PREC D&S (FAILOVER)LIC	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01033012699	EMC SELECT	SEL PREC D&S (51-200; US)LIC	\$6,207.00	K	31%	\$4,282.83	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01033012799	EMC SELECT	SEL PREC D&S (51-200; US)T&D	\$3,104.00	K	31%	\$2,141.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01034012699	EMC SELECT	SEL PREC D&S (200+; US)LIC	\$5,880.00	K	31%	\$4,057.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01034012799	EMC SELECT	SEL PREC D&S (200+; US)T&D	\$2,940.00	K	31%	\$2,028.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01035012699	EMC SELECT	SEL PREC D&S (1-50; INTL)LIC	\$8,167.00	K	31%	\$5,635.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01035012799	EMC SELECT	SEL PREC D&S (1-50; INTL)T&D	\$4,084.00	K	31%	\$2,817.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01036012699	EMC SELECT	SEL PREC D&S (51-200 INTL)LIC	\$7,759.00	K	31%	\$5,353.71	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01036012799	EMC SELECT	SEL PREC D&S (51-200 INTL)T&D	\$3,880.00	K	31%	\$2,677.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01037012699	EMC SELECT	SEL PREC D&S (200+; INTL)LIC	\$7,351.00	K	31%	\$5,072.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01037012799	EMC SELECT	SEL PREC D&S (200+; INTL)T&D	\$3,675.00	K	31%	\$2,535.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01038012699	EMC SELECT	SEL PREC APPS (1-50; US)LIC	\$8,400.00	K	31%	\$5,796.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01038012799	EMC SELECT	SEL PREC APPS (1-50; US)T&D	\$4,200.00	K	31%	\$2,898.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01038012899	EMC SELECT	SEL PREC APPS (FAILOVER)LIC	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01039012699	EMC SELECT	SEL PREC APPS (51-200; US)LIC	\$7,980.00	K	31%	\$5,506.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01039012799	EMC SELECT	SEL PREC APPS (51-200; US)T&D	\$3,991.00	K	31%	\$2,753.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01040012699	EMC SELECT	SEL PREC APPS (200+; US)LIC	\$7,560.00	K	31%	\$5,216.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01040012799	EMC SELECT	SEL PREC APPS (200+; US)T&D	\$3,780.00	K	31%	\$2,608.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01041012699	EMC SELECT	SEL PREC APPS (1-50; INTL)LIC	\$10,500.00	K	31%	\$7,245.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01041012799	EMC SELECT	SEL PREC APPS (1-50; INTL)T&D	\$5,250.00	K	31%	\$3,623.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01042012699	EMC SELECT	SEL PREC APPS (51-200; INTL)LIC	\$9,976.00	K	31%	\$6,883.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01042012799	EMC SELECT	SEL PREC APPS (51-200; INTL)T&D	\$4,988.00	K	31%	\$3,441.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01043012699	EMC SELECT	SEL PREC APPS (200+; INTL)LIC	\$9,451.00	K	31%	\$6,521.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01043012799	EMC SELECT	SEL PREC APPS (200+; INTL)T&D	\$4,725.00	K	31%	\$3,260.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01044012699	EMC SELECT	SEL PREC D&S-UPG DB (1-50; US)LIC	\$4,667.00	K	31%	\$3,220.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01044012799	EMC SELECT	SEL PREC D&S-UPG DB (1-50; US)T&D	\$2,333.00	K	31%	\$1,609.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01045012699	EMC SELECT	SEL PREC D&S-UPG DB (51-200; US)LIC	\$4,433.00	K	31%	\$3,058.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01045012799	EMC SELECT	SEL PREC D&S-UPG DB (51-200; US)T&D	\$2,217.00	K	31%	\$1,529.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01046012699	EMC SELECT	SEL PREC D&S-UPG DB (200+; US)LIC	\$4,200.00	K	31%	\$2,898.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01046012799	EMC SELECT	SEL PREC D&S-UPG DB (200+; US)T&D	\$2,100.00	K	31%	\$1,449.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01047012699	EMC SELECT	SEL PREC D&S-UPG DB (1-50; INTL)LIC	\$5,833.00	K	31%	\$4,024.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01047012799	EMC SELECT	SEL PREC D&S-UPG DB (1-50; INTL)T&D	\$2,917.00	K	31%	\$2,012.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01048012699	EMC SELECT	SEL PREC D&S-UPG DB (51-200; INTL)LIC	\$5,541.00	K	31%	\$3,823.29	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01048012799	EMC SELECT	SEL PREC D&S-UPG DB (51-200 INTL)T&D	\$2,771.00	K	31%	\$1,911.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01049012699	EMC SELECT	SEL PREC D&S-UPG DB (200+; INTL)LIC	\$5,251.00	K	31%	\$3,623.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01049012799	EMC SELECT	SEL PREC D&S-UPG DB(200+; INTL)T&D	\$2,625.00	K	31%	\$1,811.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01060012699	EMC SELECT	SEL PREC D&S-UPG PREC STRG (US)LIC	\$747.00	K	31%	\$515.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01060012799	EMC SELECT	SEL PREC D&S-UPG PREC STRG (US)T&D	\$373.00	K	31%	\$257.37	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01061012699	EMC SELECT	SEL PREC D&S-UPG PREC STRG (INTL)LIC	\$933.00	K	31%	\$645.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	01061012799	EMC SELECT	SEL PREC D&S-UPG PREC STRG (INTL)T&D	\$467.00	K	31%	\$322.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	99181992599	EMC SELECT	SELECT PRECISE 30 DAY TRIAL	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PERCEISE
5	PR456-000-001	EMC SELECT	SELECT: PRIMEOCR ANY VERSION	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-000-399	EMC SELECT	SELECT: PRIMEVERIFIA ANY VERSION	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-010-394	EMC SELECT	SEL PRIMEOCR 1 CPU 3 OCR ENG IA5.3	\$16,250.00	K	31%	\$11,212.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-010-395	EMC SELECT	SEL PRIMEOCR 2 CPU 6 OCR ENG IA5.3	\$35,750.00	K	31%	\$24,667.50	N/A								



EMC WSCA Contract MNWC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	ARX-03800-B010	EMC SELECT	SEL AppResponse 3800	\$105,225.00	K	31%	\$72,605.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-04300-B010	EMC SELECT	SEL AppResponse 4300	\$138,455.00	K	31%	\$95,533.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-05100-B010	EMC SELECT	SEL AppResponse 5100	\$177,225.00	K	31%	\$122,285.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-06000-B010	EMC SELECT	SEL AppResponse 6000	\$253,532.00	K	31%	\$174,937.08	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXCXT10	EMC SELECT	SEL CX-Tracer - 10 Servers	\$19,686.00	K	31%	\$13,583.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXCXT100	EMC SELECT	SEL CX-Tracer - 100 Servers	\$131,686.00	K	31%	\$90,863.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXCXT500	EMC SELECT	SEL CX-Tracer - 500 Servers	\$329,225.00	K	31%	\$227,165.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXDB	EMC SELECT	SEL AppResponse DB Module	\$19,686.00	K	31%	\$13,583.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-DIR300-B010	EMC SELECT	SEL AppResponse Director	\$52,055.00	K	31%	\$35,917.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-EXP300-B010	EMC SELECT	SEL AppResponse Expansion Chassis	\$68,302.00	K	31%	\$47,128.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXNTFLOW	EMC SELECT	SEL AppResponse Module NetFlow	\$14,517.00	K	31%	\$10,016.73	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXROVR	EMC SELECT	SEL AppResponse Rover	\$6,517.00	K	31%	\$4,496.73	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-SM-3000	EMC SELECT	SEL Shark Module for AppResp 3000 series	\$12,302.00	K	31%	\$8,488.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-SM-4000	EMC SELECT	SEL Shark Module for AppResp 4000 series	\$22,025.00	K	31%	\$15,197.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-SM-5000	EMC SELECT	SEL Shark Module for AppResp 5000 series	\$29,455.00	K	31%	\$20,253.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-SM-6000	EMC SELECT	SEL Shark Module for AppResp 6000 series	\$42,332.00	K	31%	\$29,209.08	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-LUCMM	EMC SELECT	SEL AppResponse UC Module	\$39,502.00	K	31%	\$27,256.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXUCMM100	EMC SELECT	SEL AppResponse UC Module 1-100 Calls	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-V2000	EMC SELECT	SEL AppResponse v2000	\$32,855.00	K	31%	\$22,669.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXVMON	EMC SELECT	SEL AppResponse VMon	\$14,517.00	K	31%	\$10,016.73	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXVO1K	EMC SELECT	SEL AppResp VoIP Module 1-1000 Calls	\$19,686.00	K	31%	\$13,583.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXVOI250	EMC SELECT	SEL AppResponse VoIP Module 1-250 Calls	\$7,871.00	K	31%	\$5,430.99	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXVOI500	EMC SELECT	SEL AppResponse VoIP Module 1-500 Calls	\$13,163.00	K	31%	\$9,082.47	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ASENX	EMC SELECT	SEL AppSensor Xpert	\$26,332.00	K	31%	\$18,169.08	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ASESNMP	EMC SELECT	SEL AppSensor SNMP Adapter Pack	\$6,154.00	K	31%	\$4,245.26	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ATXP	EMC SELECT	SEL AppTransaction Plus	\$109,286.00	K	31%	\$75,407.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ATXS	EMC SELECT	SEL AppTransaction Standard	\$77,655.00	K	31%	\$53,581.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-2260-B010	EMC SELECT	SEL CASCADE GATEWAY CG2260B010	\$22,148.00	K	31%	\$15,282.12	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F1	EMC SELECT	SEL Gateway Virtual Edition, 15K FPM	\$3,686.00	K	31%	\$2,543.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F2	EMC SELECT	SEL Gateway Virtual Edition, 30K FPM	\$6,763.00	K	31%	\$4,666.47	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F3	EMC SELECT	SEL Gateway Virtual Edition, 60K FPM	\$12,302.00	K	31%	\$8,488.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F4	EMC SELECT	SEL Gateway Virtual Edition, 90K FPM	\$18,455.00	K	31%	\$12,733.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F5	EMC SELECT	SEL Gateway Virtual Edition, 150K FPM	\$22,148.00	K	31%	\$15,282.12	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F6	EMC SELECT	SEL Gateway Virtual Edition, 300K FPM	\$40,609.00	K	31%	\$28,020.21	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F7	EMC SELECT	SEL Gateway Virtual Edition, 600K FPM	\$67,154.00	K	31%	\$46,758.99	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F1	EMC SELECT	SEL Profiler Virtual Edition, 15K FPM	\$1,071.00	K	31%	\$738.99	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F2	EMC SELECT	SEL Profiler Virtual Edition, 30K FPM	\$2,152.00	K	31%	\$1,487.08	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F3	EMC SELECT	SEL Profiler Virtual Edition, 60K FPM	\$4,840.00	K	31%	\$3,336.60	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F4	EMC SELECT	SEL Profiler Virtual Edition, 90K FPM	\$6,032.00	K	31%	\$4,168.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F5	EMC SELECT	SEL Profiler Virtual Edition, 150K FPM	\$9,302.00	K	31%	\$6,388.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F6	EMC SELECT	SEL Profiler Virtual Edition, 300K FPM	\$13,378.00	K	31%	\$9,310.82	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F7	EMC SELECT	SEL Profiler Virtual Edition, 600K FPM	\$19,617.00	K	31%	\$13,572.73	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC	EMC SELECT	SEL Air PCAP Classic	\$305.00	K	31%	\$210.45	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC-3	EMC SELECT	SEL Air PCAP Classic 3 pack	\$914.00	K	31%	\$630.66	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC-NX	EMC SELECT	SEL Air PCAP NX	\$1,074.00	K	31%	\$747.06	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC-NX-3	EMC SELECT	SEL Air PCAP NX 3 pack	\$3,222.00	K	31%	\$2,223.18	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC-TX	EMC SELECT	SEL Air PCAP Classic TX	\$458.00	K	31%	\$316.02	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC-TX-3	EMC SELECT	SEL Air PCAP Classic TX 3 pack	\$1,375.00	K	31%	\$948.75	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-TC-2	EMC SELECT	SEL 2 port Copper Turbo Cap capture card	\$3,069.00	K	31%	\$2,117.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-TC-4	EMC SELECT	SEL 4 port copper Turbo Cap capture card	\$4,608.00	K	31%	\$3,179.52	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAX-00460-B010	EMC SELECT	SEL Cascade Express 460-2TB capture,4PTX	\$24,609.00	K	31%	\$16,980.21	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAX-00460-B010-C	EMC SELECT	SEL Cascade Express 460-2TB capture,4PTX	\$24,609.00	K	31%	\$16,980.21	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-8150-BASE	EMC SELECT	SEL CMC 8150 App 50 Steelhead Devices	\$20,302.00	K	31%	\$14,008.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-1	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 0-4)	\$3,077.00	K	31%	\$2,123.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-2	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 5-19)	\$2,462.00	K	31%	\$1,698.78	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-3	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 20-44)	\$1,477.00	K	31%	\$1,019.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-4	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 45-94)	\$1,108.00	K	31%	\$764.52	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-5	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 95-194)	\$923.00	K	31%	\$636.87	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-6	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 195+)	\$677.00	K	31%	\$467.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-1	EMC SELECT	SELECT CMC-VE Licenses (Qty 0-9)	\$3,077.00	K	31%	\$2,123.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-2	EMC SELECT	SELECT CMC-VE LICENSES (QTY 10-24)	\$2,462.00	K	31%	\$1,698.78	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-3	EMC SELECT	SELECT CMC-VE LICENSES (QTY 24-29)	\$1,477.00	K	31%	\$1,019.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-4	EMC SELECT	SELECT CMC-VE LICENSES (QTY 50-99)	\$1,108.00	K	31%	\$764.52	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-5	EMC SELECT	SEL CMC-VE Licenses (Qty 100-199)	\$923.00	K	31%	\$636.87	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-6	EMC SELECT	SEL CMC-VE Licenses (Qty 200+)	\$677.00	K	31%	\$467.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-VE-INST	EMC SELECT	SEL VIRTUAL CMC LICENSE	\$1,846.00	K	31%	\$1,273.74	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP-2260-B010	EMC SELECT	SEL CASCADE STD PROFILER 2260-12TB DISK	\$54,763.00	K	31%	\$37,786.47	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP-2260-B10-C	EMC SELECT	SEL CASCADE STD PROFILER 2260-12TB DISK	\$54,763.00	K	31%	\$37,786.47	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260AN-B30	EMC SELECT	SEL CAS ENT PROF ANALYS MOD-24TB;800K FPM	\$153,840.00	K	31%	\$106,149.60	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260AN-B30C	EMC SELECT	SEL CASENTPROF AN MOD-24TB DISK;800K FPM	\$153,840.00	K	31%	\$106,149.60	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260DB-B20	EMC SELECT	SEL CASCADE ENT PROFILER DATABASE MODULE	\$36,917.00	K	31%	\$25,472.73	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260DP-B50	EMC SELECT	SEL CAS ENT PROFILER DISPATCHER MODULE	\$36,917.00	K	31%	\$25,472.73	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260EX-B40	EMC SELECT	SEL CAS ENT PROF EXP MOD-24TB;400K FPM	\$113,840.00	K	31%	\$78,549.60	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260EX-B40C	EMC SELECT	SEL CAS ENT PROF EXP MOD-24TB;400K FPM	\$113,840.00	K	31%	\$78,549.60	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260IU-B10	EMC SELECT	SEL CAS ENT PROF USER INTERFACE MODULE	\$36,917.00	K	31%	\$25,472.73	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSK-1100-BASE	EMC SELECT	SEL 1U 4TB; BASE SHARK APPLIANCE	\$28,917.00	K	31%	\$19,952.73	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSK-2100-BASE	EMC SELECT	SEL 2U 8TB; BASE SHARK APPLIANCE	\$54,148.00	K	31%	\$37,362.12	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSK-2200-BASE	EMC SELECT	SEL 2U 16TB; BASE SHARK APPLIANCE	\$69,532.00	K	31%	\$47,977.08	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSK-3100-BASE	EMC SELECT	SEL 3U 16TB; BASE SHARK APPLIANCE	\$96,609.00	K	31%	\$66,660.21	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSK-3200-BASE	EMC SELECT	SEL 3U 32TB; BASE SHARK APPLIANCE	\$122,455.00	K	31%	\$84,493.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-CNC-LICUSR-1	EMC SELECT	SEL Pilot Concurrent User 1-4	\$5,532.00	K	31%	\$3,817.08	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-CNC-LICUSR-2	EMC SELECT	SEL Pilot Concurrent User 5-9	\$4,425.00	K	31%	\$3,053.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-CNC-LICUSR-3	EMC SELECT	SEL Pilot Concurrent User 10-24	\$3,563.00	K	31%	\$2,458.47	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-CNC-LICUSR-4	EMC SELECT	SEL Pilot Concurrent User 25+	\$3,071.00	K	31%	\$2,118.99	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-1	EMC SELECT	SEL CASCADE PILOT 1 USER 1-3	\$3,686.00	K	31%	\$2,543.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-2	EMC SELECT	SEL CASCADE PILOT 1 USER 3-4	\$3,563.00	K	31%	\$2,458.47	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-3	EMC SELECT	SEL CASCADE PILOT 1 USER 5-9	\$2,938.00	K	31%	\$2,027.22	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-4	EMC SELECT	SEL CASCADE PILOT 1 USER 10-24	\$2,791.00	K	31%	\$1,925.79	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-5	EMC SELECT	SEL CASCADE PILOT 1 USER 25-49	\$2,651.00	K	31%	\$1,829.19	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-6	EMC SELECT	SEL CASCADE PILOT 1 USER 50-99	\$2,518.00	K	31%	\$1,737.42	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-7	EMC SELECT	SEL CASCADE PILOT 1 USER 100-99999	\$2,140.00	K	31%	\$1,476.60	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-PE-LIC	EMC SELECT	SEL Cascade Pilot Personal Edition	\$1,594.00	K	31%	\$1,099.86	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-1555-B010	EMC SELECT	SEL STEELHEAD CX1555B010 WRIO	\$29,908.00	K	31%	\$2							

EMC WSCA Contract MNWC-109 3rd Party Price List  
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BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)		
5	CX-1555-8020	EMC SELECT	SEL STEELHEAD CX15558020 W/RIOS(LIC-CX1555H	\$32,738.00	K	31%	\$22,589.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-1555810-C	EMC SELECT	SEL STEELHEAD CX1555810-C W/RIOS	\$29,908.00	K	31%	\$20,636.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-1555820-C	EMC SELECT	SEL STEELHEAD CX1555820CW/RIOS(LICCX1555H)	\$32,738.00	K	31%	\$22,589.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-255-8010	EMC SELECT	SEL SteelHead CX2558010 with RIOS	\$2,209.00	K	31%	\$1,524.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-255-8020	EMC SELECT	SEL SteelHead CX2558020 with RIOS (TAA)	\$2,209.00	K	31%	\$1,524.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-5055-810	EMC SELECT	SEL SteelHead CXA 5055 8010 with RIOS	\$71,994.00	K	31%	\$49,675.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-5055-810C	EMC SELECT	SEL SteelHead CXA 5055 8010-C with RIOS	\$71,994.00	K	31%	\$49,675.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-570-8020	EMC SELECT	SEL SteelHead CX570820 w RIOS BMC Module	\$8,855.00	K	31%	\$6,109.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-810	EMC SELECT	SEL SteelHead CX7055810wRIOS(LICCX7055L)	\$141,532.00	K	31%	\$97,657.08	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-810C	EMC SELECT	SEL SteelHead CX7055810CwRIOS(LICCX7055L)	\$141,532.00	K	31%	\$97,657.08	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-820	EMC SELECT	SEL SteelHead CX7055820wRIOS(LICCX7055M)	\$178,455.00	K	31%	\$123,133.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-820C	EMC SELECT	SEL SteelHead CX7055820CwRIOS(LICCX7055M)	\$178,455.00	K	31%	\$123,133.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-830	EMC SELECT	SEL SteelHead CX7055830wRIOS(LICCX7055H)	\$215,378.00	K	31%	\$148,610.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-830C	EMC SELECT	SEL SteelHead CX7055830CwRIOS(LICCX7055H)	\$215,378.00	K	31%	\$148,610.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-770-8020	EMC SELECT	SEL SteelHead CX770820 w RIOS BMC Module	\$14,400.00	K	31%	\$9,936.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	DPI-CAS-002	EMC SELECT	SEL DEEP PACKET INSPECTION ADAPTER PCIE	\$24,608.00	K	31%	\$16,979.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA-01360-8010	EMC SELECT	SEL EXA1360 810 10TB/128GB	\$88,609.00	K	31%	\$61,140.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA-01360-8010-C	EMC SELECT	SEL EXA1360 810 10TB/128GB	\$88,609.00	K	31%	\$61,140.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA-01360-8020	EMC SELECT	SEL EXA1360 820 10TB/128GB	\$73,840.00	K	31%	\$50,949.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA-01360-8020-C	EMC SELECT	SEL EXA1360 820 10TB/128GB	\$73,840.00	K	31%	\$50,949.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA-01360-8030	EMC SELECT	SEL EX1360P 830 10TB/128GB	\$98,455.00	K	31%	\$67,933.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA-01360-8030-C	EMC SELECT	SEL EX1360P 830 10TB/128GB	\$98,455.00	K	31%	\$67,933.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA-01360-8040	EMC SELECT	SEL EX1360P 830 10TB/128GB	\$86,148.00	K	31%	\$59,442.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA-01360-8040-C	EMC SELECT	SEL EX1360P 830 10TB/128GB	\$86,148.00	K	31%	\$59,442.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA0560-8010	EMC SELECT	SEL STEELHEAD EXA 560 8010 W/RIOS	\$11,077.00	K	31%	\$7,643.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA0560-8020	EMC SELECT	SEL STEELHEAD EXA 560 8020 GRAN W/RIOS	\$11,077.00	K	31%	\$7,643.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA0560-8030	EMC SELECT	SEL STEELHEAD EXA560 8030 GRAN DEDICATED	\$10,455.00	K	31%	\$7,213.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA0760-8010	EMC SELECT	SEL STEELHEAD EXA 760 8010 W/RIOS	\$17,169.00	K	31%	\$11,846.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1160-8020	EMC SELECT	SEL EXA 1160 8020 W/RIOS (FOR VH)	\$33,600.00	K	31%	\$23,184.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1160-8020C	EMC SELECT	SEL EXA 1160 8020-C W/RIOS (FOR VH)	\$33,600.00	K	31%	\$23,184.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1160-8025	EMC SELECT	SEL EXA1160 825 Incl Granite 48G	\$37,292.00	K	31%	\$25,731.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1160-8025C	EMC SELECT	SEL EXA1160 825C Incl Granite 48G	\$37,292.00	K	31%	\$25,731.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1160-8030	EMC SELECT	SEL EXA 1160 8030 GRANITE W/RIOS	\$21,046.00	K	31%	\$14,521.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1160-8030C	EMC SELECT	SEL EXA 1160 8030-C GRANITE W/RIOS	\$21,046.00	K	31%	\$14,521.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1160-8035	EMC SELECT	SEL EXA1160 835 Incl Granite 48G	\$24,738.00	K	31%	\$17,069.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1160-8035C	EMC SELECT	SEL EXA1160 835C Incl Granite 48G	\$24,738.00	K	31%	\$17,069.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1160-8055	EMC SELECT	SEL EXA1160 855 Granite Dedicated 48G	\$22,763.00	K	31%	\$15,706.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1160-8055C	EMC SELECT	SEL EXA1160 855C Granite Dedicated 48G	\$22,763.00	K	31%	\$15,706.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8025	EMC SELECT	SEL EXA1260 825 2TB 72G	\$34,338.00	K	31%	\$23,693.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8025C	EMC SELECT	SEL EXA1260 825-C 2TB 72G	\$34,338.00	K	31%	\$23,693.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8045	EMC SELECT	SEL EXA1260 845 2TB 72G	\$43,938.00	K	31%	\$30,317.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8045C	EMC SELECT	SEL EXA1260 845-C 2TB 72G	\$43,938.00	K	31%	\$30,317.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8065	EMC SELECT	SEL EXA1260 865 4TB 88G	\$44,185.00	K	31%	\$30,487.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8065C	EMC SELECT	SEL EXA1260 865-C 4TB 88G	\$44,185.00	K	31%	\$30,487.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8085	EMC SELECT	SEL EXA1260 885 4TB 88G	\$53,785.00	K	31%	\$37,111.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8085C	EMC SELECT	SEL EXA1260 885-C 4TB 88G	\$53,785.00	K	31%	\$37,111.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8095	EMC SELECT	SEL EXA1260 895 2TB 72G	\$30,763.00	K	31%	\$21,226.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8095C	EMC SELECT	SEL EXA1260 895-C 2TB 72G	\$30,763.00	K	31%	\$21,226.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8105	EMC SELECT	SEL EXA1260 8105 4TB 88G	\$36,917.00	K	31%	\$25,472.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EKA1260-8105C	EMC SELECT	SEL EXA1260 8105-C 4TB 88G	\$36,917.00	K	31%	\$25,472.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	FAN-005	EMC SELECT	SEL FAN KIT FOR EX560/760 (QTY4)	\$654.00	K	31%	\$451.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	FAN-006	EMC SELECT	SEL FAN KIT FOR EX1160/CX1555 (QTY 5)	\$885.00	K	31%	\$610.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	FAN-007	EMC SELECT	SEL FAN KIT FOR EX1260 (QTY 4)	\$1,038.00	K	31%	\$716.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	GCA2000-8010	EMC SELECT	SEL GRANITE CORE GCA 2000 8010	\$21,046.00	K	31%	\$14,521.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	GCA2000-8010C	EMC SELECT	SEL GRANITE CORE GCA 2000 8010	\$21,046.00	K	31%	\$14,521.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	GCA3000-8010	EMC SELECT	SEL Granite Core GCA 3000 8010	\$33,846.00	K	31%	\$23,353.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	GCA3000-8010C	EMC SELECT	SEL Granite Core GCA 3000 8010	\$33,846.00	K	31%	\$23,353.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDD-001	EMC SELECT	SEL Disk for 150/250/550	\$1,223.00	K	31%	\$843.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDD-003	EMC SELECT	SEL 1TB DISK FOR 560/760	\$3,377.00	K	31%	\$2,330.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDD-004	EMC SELECT	SEL 500GB DISK FOR CX1555/GCA2000	\$2,300.00	K	31%	\$1,587.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDD-005	EMC SELECT	SEL 1TB DISK FOR EX/CAX/CAP/CAG	\$3,377.00	K	31%	\$2,330.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDD-006	EMC SELECT	SEL 2TB DISK FOR CAP4260	\$4,915.00	K	31%	\$3,391.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDK-001	EMC SELECT	SEL DISK KIT FOR CX555;755L,M (HDD)	\$2,446.00	K	31%	\$1,687.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDK-002	EMC SELECT	SEL DISK KIT CX755H (550; HDD)	\$6,608.00	K	31%	\$4,559.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	INT-9350-B	EMC SELECT	SELECT INTERCEPTOR 9350	\$43,071.00	K	31%	\$29,718.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	KIT-MEM1-1260	EMC SELECT	SEL MEMORY UPRG LIC KIT EX1260 (TO 32GB)	\$2,462.00	K	31%	\$1,698.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	KIT-MEM2-1260	EMC SELECT	SEL MEMORY UPRG LIC KIT EX1260 (TO 64GB)	\$9,846.00	K	31%	\$6,793.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAG2260-F1	EMC SELECT	SEL CASCADE GATEWAY LICENSE FOR 100K FPM	\$2,455.00	K	31%	\$1,693.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAG2260-F2	EMC SELECT	SEL CASCADE GATEWAY LICENSE FOR 200K FPM	\$20,917.00	K	31%	\$14,432.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAG2260-F3	EMC SELECT	SEL CASCADE GATEWAY LICENSE FOR 500K FPM	\$39,378.00	K	31%	\$27,170.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAG2260-F4	EMC SELECT	SEL CASCADE GATEWAY LICENSE FOR 800K FPM	\$57,840.00	K	31%	\$39,909.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAG2260-F5	EMC SELECT	SEL CAS GATEWAY LICENSE FOR 1400K FPM	\$76,302.00	K	31%	\$52,648.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAP2260-CAA	EMC SELECT	SEL CAS ANALYTICS LIC FOR CAP-2260-8010	\$49,225.00	K	31%	\$33,965.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAP2260-H	EMC SELECT	SEL CAS PROFILER LICENSE FOR 500K FPM	\$105,225.00	K	31%	\$72,605.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAP2260-L	EMC SELECT	SEL CAS PROFILER LICENSE FOR 100K FPM	\$6,148.00	K	31%	\$4,242.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAP2260-M	EMC SELECT	SEL CAS PROFILER LICENSE FOR 200K FPM	\$43,686.00	K	31%	\$30,143.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAP4260-CAA	EMC SELECT	SEL CAS ANALYTICS LICENSE FOR ENT PROF	\$86,148.00	K	31%	\$59,442.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CXA1555-H	EMC SELECT	SEL LICENSE STEELHEAD CXA1555-H	\$14,025.00	K	31%	\$9,677.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CXA1555-L	EMC SELECT	SEL LICENSE STEELHEAD CXA1555-L	\$3,317.00	K	31%	\$2,288.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CXA1555-M	EMC SELECT	SEL LICENSE STEELHEAD CXA1555-M	\$11,932.00	K	31%	\$8,233.08	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ADD-100MB	EMC SELECT	SEL License 100Mbps add on-VH only	\$4,923.00	K	31%	\$3,396.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ARX-01200	EMC SELECT	SEL AppResponse 1200 licenses	\$1,286.00	K	31%	\$887.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ARX-02200	EMC SELECT	SEL AppResponse 2200 licenses	\$4,708.00	K	31%	\$3,248.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ARX-03300	EMC SELECT	SEL AppResponse 3300 licenses	\$7,385.00	K	31%	\$5,095.65	N/A	N/A						

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BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	LIC-CAX-460-SDN	EMC SELECT	SEL SDN Feature License for CAX-460	\$2,455.00	K	31%	\$1,693.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CAX-460-U	EMC SELECT	SEL Gas Express License for 15K FPM	\$2,462.00	K	31%	\$1,698.78	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CAX-460-VH	EMC SELECT	SEL Gas Express License for 120K FPM	\$93,538.00	K	31%	\$64,541.22	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-255-H	EMC SELECT	SEL License SteelHead CX255-H	\$6,400.00	K	31%	\$4,416.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-255-L	EMC SELECT	SEL License SteelHead CX255-L	\$1,477.00	K	31%	\$1,019.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-255-M	EMC SELECT	SEL License SteelHead CX255-M	\$3,938.00	K	31%	\$2,717.22	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-255-U	EMC SELECT	SEL License SteelHead CX255-U	\$246.00	K	31%	\$169.74	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA5055-H	EMC SELECT	SEL License CX5055H, 400Mbps, 25k conn	\$51,077.00	K	31%	\$35,243.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA5055-M	EMC SELECT	SEL License CX5055M, 200Mbps, 14k conn	\$8,000.00	K	31%	\$5,520.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-570-H	EMC SELECT	SEL License SteelHead CXA 570-H	\$5,292.00	K	31%	\$3,651.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-570-L	EMC SELECT	SEL License SteelHead CXA 570-L	\$985.00	K	31%	\$679.65	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-570-M	EMC SELECT	SEL License SteelHead CXA 570-M	\$3,446.00	K	31%	\$2,377.74	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA7055-H	EMC SELECT	SEL License CX7055H, 1500Mbps, 150k conn	\$73,846.00	K	31%	\$50,953.74	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA7055-L	EMC SELECT	SEL License CX7055L, 62ZMbps, 75k conn	\$18,462.00	K	31%	\$12,738.78	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA7055-M	EMC SELECT	SEL License CX7055M, 1000Mbps, 100k conn	\$43,077.00	K	31%	\$29,723.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-770-H	EMC SELECT	SEL License SteelHead CXA 770-H	\$10,209.00	K	31%	\$7,044.21	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-770-L	EMC SELECT	SEL License SteelHead CXA 770-L	\$1,594.00	K	31%	\$1,099.86	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-770-M	EMC SELECT	SEL License SteelHead CXA 770-M	\$4,055.00	K	31%	\$2,797.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1160-G	EMC SELECT	SEL LICENSE EXA1160G GRAN DEDICATE;10MBPS	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1160H	EMC SELECT	SEL LICENSE EXA 1160-H; 20MBPS;2300 CONN	\$10,948.00	K	31%	\$7,554.12	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1160L	EMC SELECT	SEL LICENSE EXA 1160-L; 10MBPS;900 CONN	\$2,332.00	K	31%	\$1,609.08	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1160M	EMC SELECT	SEL LICENSE EXA 1160-M; 10MBPS;1500 CONN	\$7,255.00	K	31%	\$5,005.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1160-VH	EMC SELECT	SEL LICENSE EXA1160VH;45MBPS;4000CONN	\$14,394.00	K	31%	\$9,931.86	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1260-G	EMC SELECT	SEL LICENSE EXA1260G GRAN DEDICATE;10MBPS	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1260H	EMC SELECT	SEL LICENSE EXA 1260-H; 20MBPS;2300 CONN	\$12,425.00	K	31%	\$8,573.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1260L	EMC SELECT	SEL LICENSE EXA 1260-L; 10MBPS;900 CONN	\$3,809.00	K	31%	\$2,628.21	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1260M	EMC SELECT	SEL LICENSE EXA 1260-M; 10MBPS;1500 CONN	\$7,502.00	K	31%	\$5,176.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1260-VH	EMC SELECT	SEL LICENSE EXA1260VH; 45MBPS;4000 CONN	\$18,825.00	K	31%	\$12,989.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1360G	EMC SELECT	SEL Lic: EXA1360G Gran Dedic10TB 50Mbps	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1360L	EMC SELECT	SEL Lic: EXA1360L 10TB 4500 conn50Mbps	\$9,846.00	K	31%	\$6,793.74	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1360M	EMC SELECT	SEL Lic: EXA1360M 10TB 6000 conn100 Mbps	\$16,000.00	K	31%	\$11,040.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA560H	EMC SELECT	SEL LICENSE EXA 560-H; 10MBPS;650 CONN	\$6,148.00	K	31%	\$4,242.12	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA560L	EMC SELECT	SEL LICENSE EXA 560-L; 4MBPS;250 CONN	\$1,225.00	K	31%	\$845.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA560M	EMC SELECT	SEL LICENSE EXA 560-M; 6MBPS;350 CONN	\$3,686.00	K	31%	\$2,543.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA760H	EMC SELECT	SEL LICENSE EXA 760-H; 20MBPS;1300 CONN	\$3,692.00	K	31%	\$2,547.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA760L	EMC SELECT	SEL LICENSE EXA 760-L; 10MBPS;900 CONN	\$1,902.00	K	31%	\$1,312.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA760M	EMC SELECT	SEL LICENSE EXA 760-M; 10MBPS;1500 CONN	\$4,363.00	K	31%	\$3,010.47	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-FCT-INST	EMC SELECT	SEL FACTORY INSTALLATION OF LICENSES	\$608.00	K	31%	\$419.52	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GCA2000H	EMC SELECT	SEL LICENSE GRANITE CORE GCA 2000-H	\$15,871.00	K	31%	\$10,950.99	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GCA2000L	EMC SELECT	SEL LICENSE GRANITE CORE GCA 2000-L	\$2,332.00	K	31%	\$1,609.08	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GCA2000M	EMC SELECT	SEL LICENSE GRANITE CORE GCA 2000-M	\$8,486.00	K	31%	\$5,855.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GCA2000VH	EMC SELECT	SEL LICENSE GRANITE CORE GCA 2000-VH	\$28,178.00	K	31%	\$19,442.82	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GRANI1160	EMC SELECT	SEL GRANITE LICENSE 1160	\$7,385.00	K	31%	\$5,095.65	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GRANS560	EMC SELECT	SEL GRANITE LICENSE 560	\$3,692.00	K	31%	\$2,547.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GRANI760	EMC SELECT	SEL GRANITE LICENSE 760	\$3,692.00	K	31%	\$2,547.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-002	EMC SELECT	SEL SCPS LICENSE ON 555 SERIES	\$2,455.00	K	31%	\$1,693.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-004	EMC SELECT	SEL SCPS LICENSE ON 755 SERIES	\$4,302.00	K	31%	\$2,968.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-006	EMC SELECT	SEL SCPS LICENSE ON 1160 SERIES	\$10,455.00	K	31%	\$7,213.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-006E	EMC SELECT	SEL EVAL SCPS LICENSE ON 1160 SERIES	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-007	EMC SELECT	SEL SCPS LICENSE ON 1260 SERIES	\$15,378.00	K	31%	\$10,610.82	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-008	EMC SELECT	SEL SCPS LICENSE ON 1555 SERIES	\$10,455.00	K	31%	\$7,213.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-009	EMC SELECT	SEL SCPS License on 5055 Series	\$15,378.00	K	31%	\$10,610.82	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-010	EMC SELECT	SEL SCPS License on 7055 Series	\$40,609.00	K	31%	\$28,020.21	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	MEM-006	EMC SELECT	SEL 4GB MEMORY FOR 560/760 (SPARE)	\$1,531.00	K	31%	\$1,056.39	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	MEM-007	EMC SELECT	SEL 4GB MEMORY	\$1,992.00	K	31%	\$1,374.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	MEM-008	EMC SELECT	SEL 8GB MEMORY	\$3,069.00	K	31%	\$2,117.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-001-2TX	EMC SELECT	SEL 2PORT1GBE TX COPPER NIC-VSH USE ONLY	\$1,838.00	K	31%	\$1,268.22	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-002-4TX	EMC SELECT	SEL 4PORT1GBE TX COPPER NIC EX560/760/VSH	\$3,992.00	K	31%	\$2,754.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-003-4TX	EMC SELECT	SEL 4P 1GBE TX NIC CX,EX (SPARE)	\$3,992.00	K	31%	\$2,754.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-003-4TX-C	EMC SELECT	SEL 4P1GBE TX COPPER NIC	\$3,194.00	K	31%	\$2,203.86	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-003-4TXEC	EMC SELECT	SEL EVAL 4-PORT 1GBE TX COPPER NIC	\$3,194.00	K	31%	\$2,203.86	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-004-4SX	EMC SELECT	SEL 4P 1GBE SX MULT MDE NIC CX,EX(SPARE)	\$19,992.00	K	31%	\$13,794.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-004-4SX-C	EMC SELECT	SEL 4-PORT 1GBE SX MULTI MODE FIBER NIC	\$15,994.00	K	31%	\$11,035.86	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-005-4LX	EMC SELECT	SEL 4P 1GBE LX SGL E MDE NIC CX,EX(SPARE)	\$23,069.00	K	31%	\$15,917.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-005-4LX-C	EMC SELECT	SEL 4-PORT 1GBE LX SINGLE MODE FIBER NIC	\$18,455.00	K	31%	\$12,733.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-007-2LR	EMC SELECT	2-port 10GbE LR Fiber NIC- Gen 2 (Spare)	\$26,146.00	K	31%	\$18,040.74	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-007-2LR-C	EMC SELECT	SEL 2-port 10GbE LR Fiber NIC- Gen 2	\$20,917.00	K	31%	\$14,432.73	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-008-2SR	EMC SELECT	2P 10GbE SR MultiModeFiberNIC-Gen2(Spr)	\$20,762.00	K	31%	\$14,325.78	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-008-2SR-C	EMC SELECT	SEL 2P 10GbE SR Multi Mode Fiber NIC-Gen2	\$16,609.00	K	31%	\$11,460.21	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-009-2XF	EMC SELECT	SEL 2P 10G FIBER (LR,SR) REQUIRES SFP'S	\$19,992.00	K	31%	\$13,794.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-009-2XF-C	EMC SELECT	SEL 2-PORT 10G FIBER (LR; SR) SFP+	\$15,994.00	K	31%	\$11,035.86	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-2LX	EMC SELECT	SEL 2-PORT 1GBE LX NIC (XX50) SPARE	\$7,495.00	K	31%	\$5,171.55	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-2LX-C	EMC SELECT	SEL 2-PORT 1GBE LX NIC (XX50) ADD-ON	\$9,954.00	K	31%	\$6,868.26	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-25X	EMC SELECT	SEL 2-PORT 1GBE SX NIC (XX50) SPARE	\$6,495.00	K	31%	\$4,481.55	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-25X-C	EMC SELECT	SEL 2-PORT 1GBE SX NIC (XX50) ADD-ON	\$8,629.00	K	31%	\$5,951.94	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4LX	EMC SELECT	SEL 4-PORT 1GBE LX NIC (XX50) SPARE	\$14,995.00	K	31%	\$10,346.55	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4LX-C	EMC SELECT	SEL 4-PORT 1GBE LX NIC (XX50) ADD-ON	\$19,915.00	K	31%	\$13,741.35	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4SX	EMC SELECT	SEL 4-PORT 1GBE SX NIC (XX50) SPARE	\$12,495.00	K	31%	\$8,621.55	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4SX-C	EMC SELECT	SEL 4-PORT 1GBE SX NIC (XX50) ADD-ON	\$17,259.00	K	31%	\$11,908.71	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4TX	EMC SELECT	SEL 4-PORT 1GBE TX NIC (XX50) SPARE	\$2,595.00	K	31%	\$1,790.55	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4TX-C	EMC SELECT	SEL 4-PORT 1GBE TX NIC (XX50) ADD-ON	\$3,446.00	K	31%	\$2,377.74	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01M-2FX-C	EMC SELECT	SEL 2-PORT 100MB FX NIC (XX50) ADD ON	\$12,300.00	K	31%	\$8,487.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC04-4SX-E-C	EMC SELECT	SEL EVAL 4P 1GBE SX MULT MODE FIBER NIC	\$15,994.00	K	31%	\$11,035.86	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC05-4LX-E-C	EMC SELECT	SEL EVAL 4P 1GBE LX SINGLE MODE FIBER NIC	\$18,455.00	K	31%	\$12,733.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-10G-2LR-C	EMC SELECT	SEL 2-PORT 10GbE LR NIC ADD-ON	\$2,770.00	K	31%	\$1,923.30	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-10G-2SR-C	EMC SELECT	SEL 2-PORT 10GbE SR MM NIC ADD ON	\$17,922.00	K	31%	\$12,266.18	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-CSK210G-C	EMC SELECT	SEL 2P10GbE FIBER NIC-CSK ADD ON-REQ SFP	\$15,994.00	K	31%	\$11,035.86	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-CSK-2TX-C	EMC SELECT	SEL 2PORT 1GBE TX CAPTURE NIC-CSK ADD ON	\$2,455.00	K	31%	\$1,693.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-CSK-4TX-C	EMC SELECT	SEL 4PORT 1GBE TX CAPTURE NIC-CSK ADD ON	\$3,686.00	K	31%	\$2,543.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NRD-HDD-001	EMC SELECT	SELECT NON-RETURNED 2.5" HDD CHARGE	\$978.00	K									

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	NRD-SSD-004	EMC SELECT	Non-returned SSD charge 300GB	\$1,759.00	K	31%	\$1,213.71	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	PWS-001-C	EMC SELECT	SELECT ADD ON POWER SUPPLY FOR SH1050-C	\$400.00	K	31%	\$276.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	PWS-003	EMC SELECT	SEL POWER SUPPLY CX/EX/CAX/CAP/CAG	\$915.00	K	31%	\$631.35	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	PWS-004	EMC SELECT	SEL POWER SUPPLY FOR EX1260/GZ200	\$1,069.00	K	31%	\$737.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	RMK-005	EMC SELECT	SEL RACKMOUNT KIT EX560/760	\$308.00	K	31%	\$212.52	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SAN-001	EMC SELECT	SEL SAN ATTACHED STORAGE CONNECTOR	\$23,069.00	K	31%	\$15,917.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SAN-001-C	EMC SELECT	SEL SAN ATTACHED STORAGE CONN (CAP;CAX)	\$18,455.00	K	31%	\$12,733.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-001	EMC SELECT	SEL SCPS on Steelhead 250 Series	\$1,225.00	K	31%	\$845.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-004	EMC SELECT	SEL SCPS on Steelhead 2050 Series	\$10,455.00	K	31%	\$7,213.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-005	EMC SELECT	SEL SCPS on Steelhead 5050 Series	\$15,378.00	K	31%	\$10,610.82	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-006	EMC SELECT	SEL SCPS on Steelhead 6050 Series	\$30,148.00	K	31%	\$20,802.12	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-007	EMC SELECT	SEL SCPS on Steelhead 7050 Series	\$40,609.00	K	31%	\$28,020.21	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-01A	EMC SELECT	SEL SCPS on Steelhead 150 Series	\$1,225.00	K	31%	\$845.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VCX-003	EMC SELECT	SEL SCPS on Virtual Steelhead 555 Series	\$2,455.00	K	31%	\$1,693.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VCX-004	EMC SELECT	SEL SCPS on Virtual Steelhead 755 Series	\$4,302.00	K	31%	\$2,968.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VCX-005	EMC SELECT	SEL SCPS on Virtual Steelhead 1555 Series	\$10,455.00	K	31%	\$7,213.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VSH-001	EMC SELECT	SEL SCPS on Virtual Steelhead 250 Series	\$1,225.00	K	31%	\$845.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VSH-002	EMC SELECT	SEL SCPS on Virtual Steelhead 550 Series	\$2,455.00	K	31%	\$1,693.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VSH-003	EMC SELECT	SEL SCPS on Virtual Steelhead 1050 Series	\$4,302.00	K	31%	\$2,968.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VSH-004	EMC SELECT	SEL SCPS on Virtual Steelhead 2050 Series	\$10,455.00	K	31%	\$7,213.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VSH-01A	EMC SELECT	SEL SCPS on Virtual Steelhead 150 Series	\$1,225.00	K	31%	\$845.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SDR-001	EMC SELECT	SDR acceleration card (5GB) CX7055M	\$15,377.00	K	31%	\$10,610.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SDR-002	EMC SELECT	SDR acceleration card (10GB) CX7055H	\$27,685.00	K	31%	\$19,102.65	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SFF-CSK-LR-C	EMC SELECT	SEL 2 X LONG REACH SFF INSERT ADD ON	\$3,077.00	K	31%	\$2,123.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SFF-CSK-SR-C	EMC SELECT	SEL 2 X SHORT REACH SFF INSERT ADD ON	\$1,846.00	K	31%	\$1,273.74	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SH-250-B-H	EMC SELECT	SELECT STEELHEAD 250-H (200 CONN/2MBPS)	\$8,609.00	K	31%	\$5,940.21	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SH-250-B-L	EMC SELECT	SELECT STEELHEAD 250-L (30 CONN/1MBPS)	\$3,686.00	K	31%	\$2,543.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SH-250-B-M	EMC SELECT	SELECT STEELHEAD 250-M (125 CONN/1MBPS)	\$6,148.00	K	31%	\$4,242.12	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SHA-150-B-M	EMC SELECT	SEL Steelhead 150-M	\$2,455.00	K	31%	\$1,693.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-8650-BASE	EMC SELECT	SEL SMC 8650 App 40 concurrent users	\$18,455.00	K	31%	\$12,733.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-1	EMC SELECT	SELECT 10 SH MOBILE USER LIC (0-1)	\$2,449.00	K	31%	\$1,689.81	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-10	EMC SELECT	SELECT 10 SH MOBILE USER LIC (1001-2000)	\$1,452.00	K	31%	\$1,001.88	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-11	EMC SELECT	SELECT 10 SH MOBILE USER LIC (2001-5000)	\$1,415.00	K	31%	\$976.35	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-2	EMC SELECT	SELECT 10 SH MOBILE USER LIC (2-3)	\$2,425.00	K	31%	\$1,673.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-3	EMC SELECT	SELECT 10 SH MOBILE USER LIC (4-10)	\$2,050.00	K	31%	\$1,456.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-4	EMC SELECT	SELECT 10 SH MOBILE USER LIC (11-25)	\$2,055.00	K	31%	\$1,417.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-5	EMC SELECT	SELECT 10 SH MOBILE USER LIC (26-50)	\$2,031.00	K	31%	\$1,401.39	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-6	EMC SELECT	SELECT 10 SH MOBILE USER LIC (51-100)	\$1,969.00	K	31%	\$1,358.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-7	EMC SELECT	SELECT 10 SH MOBILE USER LIC (101-200)	\$1,908.00	K	31%	\$1,316.52	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-8	EMC SELECT	SELECT 10 SH MOBILE USER LIC (201-500)	\$1,538.00	K	31%	\$1,061.22	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-9	EMC SELECT	SELECT 10 SH MOBILE USER LIC (501-1000)	\$1,477.00	K	31%	\$1,019.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-VRT-V100	EMC SELECT	SEL VirtualSMC manage10 concurrent users	\$7,378.00	K	31%	\$5,090.82	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SSD-001	EMC SELECT	SEL 80GB SSD FOR 1160/1260-L;M;H	\$3,385.00	K	31%	\$2,335.65	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SSD-002	EMC SELECT	SEL 160GB SSD FOR CX1555H; EX1260VH;	\$5,385.00	K	31%	\$3,715.65	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SSD-003	EMC SELECT	300GB SSD for 7055H	\$8,915.00	K	31%	\$6,151.35	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SSD-004	EMC SELECT	SEL 160GB SSD for CX7055L,M	\$5,469.00	K	31%	\$3,773.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXCXT100-500	EMC SELECT	SEL Upgrade ARXCXT100 to ARXCXT500	\$227,175.00	K	31%	\$156,750.75	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXCXT100-100	EMC SELECT	SEL Upgrade ARXCXT100 to ARXCXT100	\$128,726.00	K	31%	\$88,820.94	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXCXT100-500	EMC SELECT	SEL Upgrade ARXCXT100 to ARXCXT500	\$355,902.00	K	31%	\$245,572.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXVOI250-1K	EMC SELECT	SEL Upgrade ARXVOI250 to ARXVOI1K	\$13,625.00	K	31%	\$9,401.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXVOI250-500	EMC SELECT	SEL Upgrade ARXVOI250 to ARXVOI500	\$6,055.00	K	31%	\$4,177.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXVOI500-1K	EMC SELECT	SEL Upgrade ARXVOI500 to ARXVOI1K	\$7,569.00	K	31%	\$5,222.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F1-2	EMC SELECT	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F2	\$21,231.00	K	31%	\$14,649.39	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F1-3	EMC SELECT	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F3	\$42,462.00	K	31%	\$29,298.78	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F1-4	EMC SELECT	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F4	\$63,692.00	K	31%	\$43,947.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F1-5	EMC SELECT	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F5	\$84,923.00	K	31%	\$58,596.87	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F2-3	EMC SELECT	SEL UPGRADE CAG-2260-F2 TO CAG-2260-F3	\$21,231.00	K	31%	\$14,649.39	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F2-4	EMC SELECT	SEL UPGRADE CAG-2260-F2 TO CAG-2260-F4	\$42,462.00	K	31%	\$29,298.78	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F2-5	EMC SELECT	SEL UPGRADE CAG-2260-F2 TO CAG-2260-F5	\$63,692.00	K	31%	\$43,947.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F3-4	EMC SELECT	SEL UPGRADE CAG-2260-F3 TO CAG-2260-F4	\$21,231.00	K	31%	\$14,649.39	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F3-5	EMC SELECT	SEL UPGRADE CAG-2260-F3 TO CAG-2260-F5	\$42,462.00	K	31%	\$29,298.78	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F4-5	EMC SELECT	SEL UPGRADE CAG-2260-F4 TO CAG-2260-F5	\$21,231.00	K	31%	\$14,649.39	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CP-2260-L-H	EMC SELECT	SEL UPGRADE A CAP-2260-L TO A CAP-2260-H	\$113,938.00	K	31%	\$78,617.22	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CP-2260-L-M	EMC SELECT	SEL UPGRADE A CAP-2260-L TO A CAP-2260-M	\$43,169.00	K	31%	\$29,786.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CP-2260-M-H	EMC SELECT	SEL UPGRADE A CAP-2260-M TO A CAP-2260-H	\$70,769.00	K	31%	\$48,830.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-1555L-M	EMC SELECT	SEL UPGRADE LIC-CXA1555L TO LIC-CXA1555M	\$9,908.00	K	31%	\$6,836.52	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA5055-M-H	EMC SELECT	SEL Upgrade CXA-5055M to CXA-5055H	\$49,538.00	K	31%	\$34,181.22	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-555-M-H	EMC SELECT	SEL UPGRADE LIC-CXA555-M TO LIC-CXA555-H	\$2,123.00	K	31%	\$1,464.87	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-570-L-H	EMC SELECT	SEL Upgrade LIC-CXA-570-L to -H	\$4,954.00	K	31%	\$3,418.26	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-570-L-M	EMC SELECT	SEL Upgrade LIC-CXA-570-L to -M	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-570-M-H	EMC SELECT	SEL Upgrade LIC-CXA-570-M to -H	\$2,123.00	K	31%	\$1,464.87	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-755-L-M	EMC SELECT	SEL UPGRADE LIC-CXA755-L TO LIC-CXA755-M	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-770-L-H	EMC SELECT	SEL Upgrade KIL LIC-CXA-770-L to -H	\$9,908.00	K	31%	\$6,836.52	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-770-L-M	EMC SELECT	SEL Upgrade LIC-CXA-770-L to -M	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-770-M-H	EMC SELECT	SEL Upgrade KIL LIC-CXA-770-M to -H	\$7,077.00	K	31%	\$4,883.13	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEX1260-2TBGH	EMC SELECT	SEL UPGRADE LIC-EX1260-G TO LIC-EX1260-H	\$18,400.00	K	31%	\$12,696.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEX1260-2TBGL	EMC SELECT	SEL UPGRADE LIC-EX1260-G TO LIC-EX1260-L	\$8,492.00	K	31%	\$5,859.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEX1260-2TBGM	EMC SELECT	SEL UPGRADE LIC-EX1260-G TO LIC-EX1260-M	\$12,738.00	K	31%	\$8,789.22	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEX1260-4TBGH	EMC SELECT	SEL UPGRADE LIC-EX1260-G TO LIC-EX1260-H	\$22,646.00	K	31%	\$15,625.74	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEX1260-4TBGL	EMC SELECT	SEL UPGRADE LIC-EX1260-G TO LIC-EX1260-L	\$12,738.00	K	31%	\$8,789.22	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEX1260-4TBGM	EMC SELECT	SEL UPGRADE LIC-EX1260-G TO LIC-EX1260-M	\$16,985.00	K	31%	\$11,719.65	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA116048GBGH	EMC SELECT	SEL Upgrade EXA-1160G To H 48GB base	\$14,862.00	K	31%	\$10,254.78	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA116048GBGL	EMC SELECT	SEL Upgrade EXA-1160G To L 48GB base	\$4,954.00	K	31%	\$3,418.26	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA116048GBGM	EMC SELECT	SEL Upgrade EXA-1160G To M 48GB base	\$10,615.00	K	31%	\$7,324.35	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA1160-G-H	EMC SELECT	SEL UPGRADE LIC-EX1160-G TO LIC-EX1160-H	\$2,123.00	K	31%	\$1,464.87	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA1160-G-L	EMC SELECT	SEL UPGRADE LIC-EX1160-G TO LIC-EX1160-L	\$13,446.00	K	31%	\$9,277.74	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA1160-G-M	EMC SELECT	SEL UPGRADE LIC-EX1160-G TO LIC-EX1160-M	\$19,108.00	K	31%	\$13,184.52	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA1160HW	EMC SELECT	SEL Upgrade EXA-1160G To VH(HW and Lic)	\$18,400.00	K	31%	\$12,696.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA1160-L-H	EMC SELECT	SEL UPGRADE LIC-EX1160-L TO LIC-EX1160-H	\$9,908.00										

EMC WSCA Contract MNWC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)		
5	UEXA12602TBHVH	EMC SELECT	SEL Uppg EXA-1260H To VH 2TB 24G(HwWLiC)	\$18,400.00	K	31%	\$12,696.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA12602TBLVH	EMC SELECT	SEL Uppg EXA-1260L To VH 2TB 24G(HwWLiC)	\$28,308.00	K	31%	\$19,532.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA12602TBMVH	EMC SELECT	SEL Uppg EXA-1260M To VH 2TB 24G(HwWLiC)	\$24,062.00	K	31%	\$16,602.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA12604TBHVH	EMC SELECT	SEL Uppg EXA-1260H To VH 4TB 32G(HwWLiC)	\$18,400.00	K	31%	\$12,696.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA12604TBLVH	EMC SELECT	SEL Uppg EXA-1260L To VH 4TB 32G(HwWLiC)	\$28,308.00	K	31%	\$19,532.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA12604TBMVH	EMC SELECT	SEL Uppg EXA-1260M To VH 4TB 32G(HwWLiC)	\$24,062.00	K	31%	\$16,602.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA1260-L-H	EMC SELECT	SEL UPGRADE LIC-EX1260-L TO LIC-EX1260-H	\$9,908.00	K	31%	\$6,836.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA1260-L-M	EMC SELECT	SEL UPGRADE LIC-EX1260-L TO LIC-EX1260-M	\$4,246.00	K	31%	\$2,929.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA1260-M-H	EMC SELECT	SEL UPGRADE LIC-EX1260-M TO LIC-EX1260-H	\$5,662.00	K	31%	\$3,906.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA560-G-H	EMC SELECT	SEL UPGRADE LIC-EX560-G TO LIC-EX560-H	\$12,031.00	K	31%	\$8,301.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA560-G-L	EMC SELECT	SEL UPGRADE LIC-EX560-G TO LIC-EX560-L	\$6,369.00	K	31%	\$4,394.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA560-G-M	EMC SELECT	SEL UPGRADE LIC-EX560-G TO LIC-EX560-M	\$9,200.00	K	31%	\$6,348.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA560-L-H	EMC SELECT	SEL UPGRADE LIC-EX560-L TO LIC-EX560-H	\$5,662.00	K	31%	\$3,906.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA560-L-M	EMC SELECT	SEL UPGRADE LIC-EX560-L TO LIC-EX560-M	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA560-M-H	EMC SELECT	SEL UPGRADE LIC-EX560-M TO LIC-EX560-H	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA760-L-H	EMC SELECT	SEL UPGRADE LIC-EX760-L TO LIC-EX760-H	\$10,615.00	K	31%	\$7,324.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA760-L-M	EMC SELECT	SEL UPGRADE LIC-EX760-L TO LIC-EX760-M	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-EXA760-M-H	EMC SELECT	SEL UPGRADE LIC-EX760-M TO LIC-EX760-H	\$7,785.00	K	31%	\$5,371.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-GCA2000H-VH	EMC SELECT	SEL UPGRADE GCA-2000H TO GCA-2000VH	\$14,154.00	K	31%	\$9,766.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-GCA2000-L-H	EMC SELECT	SEL UPGRADE GCA-2000L TO GCA-2000H	\$15,569.00	K	31%	\$10,742.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-GCA2000-L-M	EMC SELECT	SEL UPGRADE GCA-2000L TO GCA-2000M	\$7,077.00	K	31%	\$4,883.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-GCA2000L-VH	EMC SELECT	SEL UPGRADE GCA-2000L TO GCA-2000VH	\$29,723.00	K	31%	\$20,508.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-GCA2000-M-H	EMC SELECT	SEL UPGRADE GCA-2000M TO GCA-2000H	\$8,492.00	K	31%	\$5,859.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-GCA2000M-VH	EMC SELECT	SEL UPGRADE GCA-2000M TO GCA-2000VH	\$22,646.00	K	31%	\$15,625.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-H-VH	EMC SELECT	SEL Upgrade a CAX-460-H to VH	\$25,477.00	K	31%	\$17,578.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-L-H	EMC SELECT	SEL Upgrade a CAX-460-L to H	\$59,446.00	K	31%	\$41,017.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-L-M	EMC SELECT	SEL Upgrade a CAX-460-L to M	\$31,138.00	K	31%	\$21,485.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-L-VH	EMC SELECT	SEL Upgrade a CAX-460-L to VH	\$84,923.00	K	31%	\$58,596.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-M-H	EMC SELECT	SEL Upgrade a CAX-460-M to H	\$28,308.00	K	31%	\$19,532.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-M-VH	EMC SELECT	SEL Upgrade a CAX-460-M to VH	\$53,785.00	K	31%	\$37,111.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-U-H	EMC SELECT	SEL Upgrade a CAX-460-U to H	\$79,262.00	K	31%	\$54,690.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-U-M	EMC SELECT	SEL Upgrade a CAX-460-U to L	\$19,815.00	K	31%	\$13,672.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-U-M	EMC SELECT	SEL Upgrade a CAX-460-U to M	\$50,954.00	K	31%	\$35,158.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-U-VH	EMC SELECT	SEL Upgrade a CAX-460-U to VH	\$104,738.00	K	31%	\$72,269.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-LIC-CX255-L-H	EMC SELECT	SEL Upgrade LIC-CXA255-L to LIC-CXA255-H	\$5,662.00	K	31%	\$3,906.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-LIC-CX255-L-M	EMC SELECT	SEL Upgrade LIC-CXA255-L to LIC-CXA255-M	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-LIC-CX255-M-H	EMC SELECT	SEL Upgrade LIC-CXA255-M to LIC-CXA255-H	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-LIC-CX255-U-H	EMC SELECT	SEL Upgrade LIC-CXA255-U to LIC-CXA255-H	\$7,077.00	K	31%	\$4,883.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-LIC-CX255-U-L	EMC SELECT	SEL Upgrade LIC-CXA255-U to LIC-CXA255-L	\$1,415.00	K	31%	\$976.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-LIC-CX255-U-M	EMC SELECT	SEL Upgrade LIC-CXA255-U to LIC-CXA255-M	\$4,246.00	K	31%	\$2,929.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UPG-VGC-1500-L-M	EMC SELECT	SEL Upgrade VGC-1500L to VGC-1500M	\$12,738.00	K	31%	\$8,789.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-1050-LH	EMC SELECT	SELECT UPGRADE SHA-01050L TO SHA-01050H	\$11,323.00	K	31%	\$7,812.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-1050-LHR	EMC SELECT	SEL Upgrade SHA-01050LR to SHA-01050HR	\$10,055.00	K	31%	\$6,937.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-1050-LM	EMC SELECT	SELECT UPGRADE SHA-01050L TO SHA-01050M	\$15,538.00	K	31%	\$10,441.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-1050-LMR	EMC SELECT	SEL Upgrade SHA-01050LR to SHA-01050MR	\$5,538.00	K	31%	\$2,441.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-1050-MH	EMC SELECT	SELECT UPGRADE SHA-01050M TO SHA-01050H	\$7,785.00	K	31%	\$5,371.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-1050-MHR	EMC SELECT	SEL Upgrade SHA-01050MR to SHA-01050HR	\$6,517.00	K	31%	\$4,496.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-2050-LH	EMC SELECT	SELECT UPGRADE SHA-02050L TO SHA-02050H	\$15,569.00	K	31%	\$10,742.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-2050-LM	EMC SELECT	SELECT UPGRADE SHA-02050L TO SHA-02050M	\$9,908.00	K	31%	\$6,836.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-2050-MH	EMC SELECT	SELECT UPGRADE SHA-02050M TO SHA-02050H	\$5,662.00	K	31%	\$3,906.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-250-LH	EMC SELECT	SELECT UPGRADE SHA-00250L TO SHA-00250H	\$6,369.00	K	31%	\$4,394.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-250-LM	EMC SELECT	SELECT UPGRADE SHA-00250L TO SHA-00250M	\$2,123.00	K	31%	\$1,464.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-250-MH	EMC SELECT	SELECT UPGRADE SHA-00250M TO SHA-00250H	\$4,246.00	K	31%	\$2,929.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-5050-LH	EMC SELECT	SELECT UPGRADE SHA-05050L TO SHA-05050H	\$42,462.00	K	31%	\$29,298.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-5050-LM	EMC SELECT	SELECT UPGRADE SHA-05050L TO SHA-05050M	\$11,154.00	K	31%	\$9,766.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-5050-MH	EMC SELECT	SELECT UPGRADE SHA-05050M TO SHA-05050H	\$28,308.00	K	31%	\$19,532.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-SH-550-MH	EMC SELECT	SELECT UPGRADE SHA-00550M TO SHA-00550H	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050H2050H	EMC SELECT	SEL UPGRADE VSH1050H TO 2050H	\$27,600.00	K	31%	\$19,044.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050H2050L	EMC SELECT	SEL UPGRADE VSH1050H TO 2050L	\$15,428.00	K	31%	\$10,645.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050H2050M	EMC SELECT	SEL UPGRADE VSH1050H TO 2050M	\$17,692.00	K	31%	\$12,207.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050L1050H	EMC SELECT	SEL UPGRADE VSH1050L TO 1050H	\$11,182.00	K	31%	\$7,715.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050L1050M	EMC SELECT	SEL UPGRADE VSH1050L TO 1050M	\$3,538.00	K	31%	\$2,441.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050L2050H	EMC SELECT	SEL UPGRADE VSH1050L TO 2050H	\$38,782.00	K	31%	\$26,759.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050L2050L	EMC SELECT	SEL UPGRADE VSH1050L TO 2050L	\$18,966.00	K	31%	\$13,086.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050L2050M	EMC SELECT	SEL UPGRADE VSH1050L TO 2050M	\$28,874.00	K	31%	\$19,923.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050M1050H	EMC SELECT	SEL UPGRADE VSH1050M TO 1050H	\$7,643.00	K	31%	\$5,273.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050M2050H	EMC SELECT	SEL UPGRADE VSH1050M TO 2050H	\$35,243.00	K	31%	\$24,317.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050M2050L	EMC SELECT	SEL UPGRADE VSH1050M TO 2050L	\$15,428.00	K	31%	\$10,645.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V1050M2050M	EMC SELECT	SEL UPGRADE VSH1050M TO 2050M	\$25,335.00	K	31%	\$17,481.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V150M-1050H	EMC SELECT	SEL Upgrade Virtual Steelhead 150M-1050H	\$27,600.00	K	31%	\$19,044.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V150M-1050L	EMC SELECT	SEL Upgrade Virtual Steelhead 150M-1050L	\$16,418.00	K	31%	\$11,328.42	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V150M-1050M	EMC SELECT	SEL Upgrade Virtual Steelhead 150M-1050M	\$19,957.00	K	31%	\$13,770.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V150M-2050H	EMC SELECT	SEL Upgrade Virtual Steelhead 150M-2050H	\$50,954.00	K	31%	\$35,158.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V150M-2050L	EMC SELECT	SEL Upgrade Virtual Steelhead 150M-2050L	\$35,385.00	K	31%	\$24,415.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V150M-2050M	EMC SELECT	SEL Upgrade Virtual Steelhead 150M-2050M	\$45,292.00	K	31%	\$31,251.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V150M-250H	EMC SELECT	SEL Upgrade Virtual Steelhead 150M-250H	\$4,246.00	K	31%	\$2,929.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V150M-250L	EMC SELECT	SEL Upgrade Virtual Steelhead 150M-250L	\$708.00	K	31%	\$488.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V150M-250M	EMC SELECT	SEL Upgrade Virtual Steelhead 150M-250M	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V150M-550H	EMC SELECT	SEL Upgrade Virtual Steelhead 150M-550H	\$13,729.00	K	31%	\$9,473.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V150M-550M	EMC SELECT	SEL Upgrade Virtual Steelhead 150M-550M	\$10,898.00	K	31%	\$7,519.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V2050-90M	EMC SELECT	SEL VSH2050H 90MPBS UPGRADE	\$2,763.00	K	31%	\$1,906.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V2050L2050H	EMC SELECT	SEL UPGRADE VSH2050L TO 2050H	\$19,815.00	K	31%	\$13,672.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V2050L2050M	EM													



EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	
5	U-V250L-1050L	EMC SELECT	SEL UPGRADE VSH250L TO 1050L	\$13,729.00	K	31%	\$9,473.01	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250L-1050M	EMC SELECT	SEL UPGRADE VSH250L TO 1050M	\$17,268.00	K	31%	\$11,914.92	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250L-2050H	EMC SELECT	SEL UPGRADE VSH250L TO 2050H	\$52,511.00	K	31%	\$36,232.59	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250L-2050L	EMC SELECT	SEL UPGRADE VSH250L TO 2050L	\$32,695.00	K	31%	\$22,559.55	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250L-25050M	EMC SELECT	SEL UPGRADE VSH250L TO 25050M	\$40,263.00	K	31%	\$29,398.07	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250L-250H	EMC SELECT	SEL UPGRADE VSH250L TO 250H	\$6,369.00	K	31%	\$4,394.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250L-250M	EMC SELECT	SEL UPGRADE VSH250L TO 250M	\$2,123.00	K	31%	\$1,464.87	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250L-550H	EMC SELECT	SEL UPGRADE VSH250L TO 550H	\$11,040.00	K	31%	\$7,617.60	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250L-550M	EMC SELECT	SEL UPGRADE VSH250L TO 550M	\$8,209.00	K	31%	\$5,664.21	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250M-1050H	EMC SELECT	SEL UPGRADE VSH250M TO 1050H	\$22,788.00	K	31%	\$15,723.72	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250M-1050L	EMC SELECT	SEL UPGRADE VSH250M TO 1050L	\$11,606.00	K	31%	\$8,008.14	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250M-1050M	EMC SELECT	SEL UPGRADE VSH250M TO 1050M	\$15,145.00	K	31%	\$10,450.05	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250M-2050H	EMC SELECT	SEL UPGRADE VSH250M TO 2050H	\$50,388.00	K	31%	\$34,767.72	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250M-2050L	EMC SELECT	SEL UPGRADE VSH250M TO 2050L	\$30,572.00	K	31%	\$21,094.68	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250M-250H	EMC SELECT	SEL UPGRADE VSH250M TO 250H	\$40,480.00	K	31%	\$27,931.20	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250M-250M	EMC SELECT	SEL UPGRADE VSH250M TO 250M	\$4,246.00	K	31%	\$2,929.74	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250M-550H	EMC SELECT	SEL UPGRADE VSH250M TO 550H	\$8,917.00	K	31%	\$6,152.73	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V250M-550M	EMC SELECT	SEL UPGRADE VSH250M TO 550M	\$6,086.00	K	31%	\$4,199.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550H-1050H	EMC SELECT	SEL UPGRADE VSH550H TO 1050H	\$13,871.00	K	31%	\$9,570.99	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550H-1050L	EMC SELECT	SEL UPGRADE VSH550H TO 1050L	\$2,689.00	K	31%	\$1,855.41	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550H-1050M	EMC SELECT	SEL UPGRADE VSH550H TO 1050M	\$6,228.00	K	31%	\$4,297.32	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550H-2050H	EMC SELECT	SEL UPGRADE VSH550H TO 2050H	\$41,471.00	K	31%	\$28,614.99	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550H-2050L	EMC SELECT	SEL UPGRADE VSH550H TO 2050L	\$21,655.00	K	31%	\$14,941.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550H-2050M	EMC SELECT	SEL UPGRADE VSH550H TO 2050M	\$31,563.00	K	31%	\$21,778.47	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550M-1050H	EMC SELECT	SEL UPGRADE VSH550M TO 1050H	\$19,202.00	K	31%	\$13,524.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550M-1050L	EMC SELECT	SEL UPGRADE VSH550M TO 1050L	\$5,520.00	K	31%	\$3,808.80	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550M-1050M	EMC SELECT	SEL UPGRADE VSH550M TO 1050M	\$9,058.00	K	31%	\$6,250.02	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550M-2050H	EMC SELECT	SEL UPGRADE VSH550M TO 2050H	\$44,302.00	K	31%	\$30,568.38	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550M-2050L	EMC SELECT	SEL UPGRADE VSH550M TO 2050L	\$24,486.00	K	31%	\$16,895.34	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550M-2050M	EMC SELECT	SEL UPGRADE VSH550M TO 2050M	\$34,394.00	K	31%	\$23,731.86	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-V550M-550H	EMC SELECT	SEL UPGRADE VSH550M TO 550H	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555H-5055H	EMC SELECT	SEL Upgrade Vir Steelhead 1555H to 5055H	\$80,960.00	K	31%	\$55,862.40	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555H-5055M	EMC SELECT	SEL Upgrade Vir Steelhead 1555H to 5055M	\$35,385.00	K	31%	\$24,415.65	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555H-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 1555H to 7055L	\$120,025.00	K	31%	\$82,817.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555H-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 1555H to 7055M	\$185,112.00	K	31%	\$127,741.08	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555L-5055H	EMC SELECT	SEL Upgrade Vir Steelhead 1555L to 5055H	\$95,963.00	K	31%	\$66,214.47	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555L-5055M	EMC SELECT	SEL Upgrade Vir Steelhead 1555L to 5055M	\$50,388.00	K	31%	\$34,767.72	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555L-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 1555L to 7055L	\$135,028.00	K	31%	\$93,169.32	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555L-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 1555L to 7055M	\$200,135.00	K	31%	\$138,093.15	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-1555L-H	EMC SELECT	SEL Upgrade Virtual Steelhd 1555L-1555H	\$15,003.00	K	31%	\$10,352.07	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-1555L-M	EMC SELECT	SEL Upgrade Virtual Steelhd 1555L-1555M	\$9,908.00	K	31%	\$6,836.52	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555M-5055H	EMC SELECT	SEL Upgrade Vir Steelhead 1555M to 5055H	\$86,055.00	K	31%	\$59,377.95	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555M-5055M	EMC SELECT	SEL Upgrade Vir Steelhead 1555M to 5055M	\$40,480.00	K	31%	\$27,931.20	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555M-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 1555M to 7055L	\$125,120.00	K	31%	\$86,332.80	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK1555M-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 1555M to 7055M	\$190,228.00	K	31%	\$131,257.32	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-1555M-H	EMC SELECT	SEL Upgrade Virtual Steelhd 1555M-1555H	\$5,095.00	K	31%	\$3,515.55	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255H-5055H	EMC SELECT	SEL Upgrade Vir Steelhead 255H to 5055H	\$124,554.00	K	31%	\$85,942.26	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255H-5055M	EMC SELECT	SEL Upgrade Vir Steelhead 255H to 5055M	\$78,978.00	K	31%	\$54,494.82	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255H-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 255H to 7055L	\$163,618.00	K	31%	\$112,896.42	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255H-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 255H to 7055M	\$228,726.00	K	31%	\$157,820.94	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255L-5055H	EMC SELECT	SEL Upgrade Vir Steelhead 255L to 5055H	\$128,092.00	K	31%	\$88,383.48	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255L-5055M	EMC SELECT	SEL Upgrade Vir Steelhead 255L to 5055M	\$82,517.00	K	31%	\$56,936.73	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255L-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 255L to 7055L	\$167,157.00	K	31%	\$115,338.33	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255L-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 255L to 7055M	\$232,265.00	K	31%	\$160,262.85	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255M-5055H	EMC SELECT	SEL Upgrade Vir Steelhead 255M to 5055H	\$125,689.00	K	31%	\$86,918.61	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255M-5055M	EMC SELECT	SEL Upgrade Vir Steelhead 255M to 5055M	\$80,394.00	K	31%	\$55,471.86	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255M-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 255M to 7055L	\$165,034.00	K	31%	\$113,873.46	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255M-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 255M to 7055M	\$230,142.00	K	31%	\$158,797.98	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255U-5055H	EMC SELECT	SEL Upgrade Vir Steelhead 255U to 5055H	\$128,800.00	K	31%	\$88,872.00	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255U-5055M	EMC SELECT	SEL Upgrade Vir Steelhead 255U to 5055M	\$83,225.00	K	31%	\$57,425.25	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255U-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 255U to 7055L	\$167,865.00	K	31%	\$115,826.85	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-255U-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 255U to 7055M	\$232,972.00	K	31%	\$160,750.68	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK5055H-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 5055H to 7055L	\$39,065.00	K	31%	\$26,954.85	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK5055H-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 5055H to 7055M	\$104,172.00	K	31%	\$71,878.68	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK5055M-5055H	EMC SELECT	SEL Upgrade Vir Steelhead 5055M to 5055H	\$45,575.00	K	31%	\$31,448.75	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK5055M-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 5055M to 7055L	\$84,640.00	K	31%	\$58,401.60	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK5055M-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 5055M to 7055M	\$149,748.00	K	31%	\$103,326.12	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555H-5055H	EMC SELECT	SEL Upgrade Vir Steelhead 555H to 5055H	\$115,354.00	K	31%	\$79,594.26	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555H-5055M	EMC SELECT	SEL Upgrade Vir Steelhead 555H to 5055M	\$69,778.00	K	31%	\$48,146.82	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555H-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 555H to 7055L	\$154,418.00	K	31%	\$106,548.42	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555H-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 555H to 7055M	\$219,526.00	K	31%	\$151,472.94	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK555H-755H	EMC SELECT	SEL Upgrade Virtual Steelhead 555H-755H	\$11,323.00	K	31%	\$7,812.87	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK555H-755L	EMC SELECT	SEL Upgrade Virtual Steelhead 555H-755L	\$1,840.00	K	31%	\$1,269.60	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK555H-755M	EMC SELECT	SEL Upgrade Virtual Steelhead 555H-755M	\$4,671.00	K	31%	\$3,222.99	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555L-5055H	EMC SELECT	SEL Upgrade Vir Steelhead 555L to 5055H	\$12,723.00	K	31%	\$8,988.87	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555L-5055M	EMC SELECT	SEL Upgrade Vir Steelhead 555L to 5055M	\$7,148.00	K	31%	\$5,242.12	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555L-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 555L to 7055L	\$160,788.00	K	31%	\$110,943.72	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555L-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 555L to 7055M	\$225,895.00	K	31%	\$155,867.55	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555M-5055H	EMC SELECT	SEL Upgrade Vir Steelhead 555M to 5055H	\$119,458.00	K	31%	\$82,426.02	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555M-5055M	EMC SELECT	SEL Upgrade Vir Steelhead 555M to 5055M	\$73,883.00	K	31%	\$50,979.27	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555M-7055L	EMC SELECT	SEL Upgrade Vir Steelhead 555M to 7055L	\$158,523.00	K	31%	\$109,380.87	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK-555M-7055M	EMC SELECT	SEL Upgrade Vir Steelhead 555M to 7055M	\$223,631.00	K	31%	\$154,305.39	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK555M-755H	EMC SELECT	SEL Upgrade Virtual Steelhead 555M-755H	\$15,428.00	K	31%	\$10,645.32	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK555M-755L	EMC SELECT	SEL Upgrade Virtual Steelhead 555M-755L	\$5,945.00	K	31%	\$4,102.05	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCK555M-755M	EMC SELECT	SEL Upgrade Virtual Steelhead 555M-755M	\$12,723.00										

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)		
5	U-VCX-755L-7055L	EMC SELECT	SEL Upgrade Virt Steelhead 755L to 7055L	\$152,578.00	K	31%	\$105,278.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCX-755L-7055M	EMC SELECT	SEL Upgrade Virt Steelhead 755L to 7055M	\$217,686.00	K	31%	\$150,203.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCX-755L-H	EMC SELECT	SEL Upgrade Virtual Steelhead 755L-755H	\$9,483.00	K	31%	\$6,543.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCX-755L-M	EMC SELECT	SEL Upgrade Virtual Steelhead 755L-755M	\$2,831.00	K	31%	\$1,953.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCX-755M-5055H	EMC SELECT	SEL Upgrade Virt Steelhead 755M to 5055H	\$112,554.00	K	31%	\$76,371.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCX-755M-5055M	EMC SELECT	SEL Upgrade Virt Steelhead 755M to 5055M	\$65,108.00	K	31%	\$44,924.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCX-755M-7055L	EMC SELECT	SEL Upgrade Virt Steelhead 755M to 7055L	\$149,748.00	K	31%	\$103,326.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VCX-755M-7055M	EMC SELECT	SEL Upgrade Virt Steelhead 755M to 7055M	\$214,855.00	K	31%	\$148,249.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVXC755M-755H	EMC SELECT	SEL Upgrade Virtual Steelhead 755M-755H	\$6,652.00	K	31%	\$4,589.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VGC-1000L-M	EMC SELECT	SEL UPGRADE VGC-1000L TO VGC-1000M	\$7,077.00	K	31%	\$4,883.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VGC-1000U-L	EMC SELECT	SEL UPGRADE VGC-1000U TO VGC-1000L	\$8,492.00	K	31%	\$5,859.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VGC-1000U-M	EMC SELECT	SEL UPGRADE VGC-1000U TO VGC-1000M	\$15,569.00	K	31%	\$10,742.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VSK-200-400	EMC SELECT	SEL Upgrade Virtual Shark VSK200-VSK400	\$6,369.00	K	31%	\$4,394.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-VSK-50-200	EMC SELECT	SEL Upgrade Virtual Shark VSK50-VSK200	\$6,086.00	K	31%	\$4,199.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX55H-1555H	EMC SELECT	SEL Upgrade Virtual Steelhead 555H-1555H	\$12,455.00	K	31%	\$8,593.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX55H-1555M	EMC SELECT	SEL Upgrade Virtual Steelhead 555H-1555M	\$34,394.00	K	31%	\$23,731.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX55H-1555L	EMC SELECT	SEL Upgrade Virtual Steelhead 555H-1555L	\$19,391.00	K	31%	\$13,379.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX55M-1555M	EMC SELECT	SEL Upgrade Virtual Steelhead 555M-1555M	\$29,298.00	K	31%	\$20,215.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX55M-1555H	EMC SELECT	SEL Upgrade Virtual Steelhead 555M-1555H	\$38,498.00	K	31%	\$26,563.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX55M-1555L	EMC SELECT	SEL Upgrade Virtual Steelhead 555M-1555L	\$23,495.00	K	31%	\$16,211.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX55M-1555M	EMC SELECT	SEL Upgrade Virtual Steelhead 555M-1555M	\$33,403.00	K	31%	\$23,048.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX755H-1555H	EMC SELECT	SEL Upgrade Virtual Steelhead 755H-1555H	\$23,071.00	K	31%	\$15,918.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX755H-1555L	EMC SELECT	SEL Upgrade Virtual Steelhead 755H-1555L	\$8,068.00	K	31%	\$5,566.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX755H-1555M	EMC SELECT	SEL Upgrade Virtual Steelhead 755H-1555M	\$17,975.00	K	31%	\$12,402.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX755L-1555H	EMC SELECT	SEL Upgrade Virtual Steelhead 755L-1555H	\$32,554.00	K	31%	\$22,462.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX755L-1555L	EMC SELECT	SEL Upgrade Virtual Steelhead 755L-1555L	\$17,551.00	K	31%	\$12,110.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX755L-1555M	EMC SELECT	SEL Upgrade Virtual Steelhead 755L-1555M	\$27,458.00	K	31%	\$18,946.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX755M-1555H	EMC SELECT	SEL Upgrade Virtual Steelhead 755M-1555H	\$29,723.00	K	31%	\$20,508.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX755M-1555L	EMC SELECT	SEL Upgrade Virtual Steelhead 755M-1555L	\$14,720.00	K	31%	\$10,156.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UVX755M-1555M	EMC SELECT	SEL Upgrade Virtual Steelhead 755M-1555M	\$24,628.00	K	31%	\$16,993.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-1555-H	EMC SELECT	SEL Virtual Steelhead 1555 High	\$42,825.00	K	31%	\$29,549.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-1555-L	EMC SELECT	SEL Virtual Steelhead 1555 Low	\$29,778.00	K	31%	\$20,546.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-1555-M	EMC SELECT	SEL Virtual Steelhead 1555 Mid	\$38,394.00	K	31%	\$26,491.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-5055-H	EMC SELECT	SEL Virtual Steelhead 5055 High	\$113,225.00	K	31%	\$78,125.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-5055-M	EMC SELECT	SEL Virtual Steelhead 5055 Mid	\$71,594.00	K	31%	\$50,779.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-555-H	EMC SELECT	SEL Virtual Steelhead 555 High	\$12,917.00	K	31%	\$8,912.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-555-M	EMC SELECT	SEL Virtual Steelhead 555 Mid	\$9,348.00	K	31%	\$6,450.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-7055-L	EMC SELECT	SEL Virtual Steelhead 7055 Low	\$147,194.00	K	31%	\$101,563.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-7055-M	EMC SELECT	SEL Virtual Steelhead 7055 Mid	\$203,809.00	K	31%	\$140,628.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-755-H	EMC SELECT	SEL Virtual Steelhead 755 High	\$22,763.00	K	31%	\$15,706.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-755-L	EMC SELECT	SEL Virtual Steelhead 755 Low	\$14,517.00	K	31%	\$10,016.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-755-M	EMC SELECT	SEL Virtual Steelhead 755 Mid	\$16,978.00	K	31%	\$11,714.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VGC-1000-L	EMC SELECT	SEL VIRTUAL GRANITE CORE VGC 1000-L	\$17,225.00	K	31%	\$11,885.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VGC-1000-M	EMC SELECT	SEL VIRTUAL GRANITE CORE VGC 1000-M	\$23,378.00	K	31%	\$16,130.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VGC-1000-U	EMC SELECT	SEL VIRTUAL GRANITE CORE VGC 1000-U	\$9,840.00	K	31%	\$6,789.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VGC-1500-L	EMC SELECT	SEL Virtual Granite Core VGC 1500-L	\$29,532.00	K	31%	\$20,377.08	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VGC-1500-M	EMC SELECT	SEL Virtual Granite Core VGC 1500-M	\$40,609.00	K	31%	\$28,020.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSH-150-M	EMC SELECT	SEL Virtual Steelhead 150 Mid	\$1,225.00	K	31%	\$845.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSH-250-H	EMC SELECT	SEL VIRTUAL SH250 HIGH	\$9,102.00	K	31%	\$6,280.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSH-250-L	EMC SELECT	SEL VIRTUAL SH250 LOW	\$3,563.00	K	31%	\$2,458.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSH-250-M	EMC SELECT	SEL VIRTUAL SH250 MID	\$5,409.00	K	31%	\$3,732.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSK-00050	EMC SELECT	SEL Virtual Cascade Shark 50-50 GB Disk	\$1,471.00	K	31%	\$1,014.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSK-00200	EMC SELECT	SEL Virtual Cascade Shark 200-1 TB Disk	\$6,763.00	K	31%	\$4,666.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSK-00400	EMC SELECT	SEL Virtual Cascade Shark 400-2 TB Disk	\$12,302.00	K	31%	\$8,488.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ALTUSDEM30D	EMC SELECT	SEL 30 day Free Trial-ALTUS	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	ALTUS-LIC-N10	EMC SELECT	SELECT:LICENSE PER TB (1-10TB)	\$2,933.00	K	31%	\$2,023.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	ALTUS-LIC-N20	EMC SELECT	SELECT:LICENSE PER TB (11-20TB)	\$2,667.00	K	31%	\$1,840.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	ALTUS-LIC-N30	EMC SELECT	SELECT: License Per TB (21-30TB)	\$2,400.00	K	31%	\$1,656.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	ALTUS-LIC-N50	EMC SELECT	SELECT: LICENSE PER TB (31-50TB)	\$2,133.00	K	31%	\$1,471.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	ALTUS-LIC-N99	EMC SELECT	SELECT: License Per TB (51 or >TB's)	\$2,000.00	K	31%	\$1,380.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	EASDEMO30D	EMC SELECT	SEL 30 day Free Trial- EAS	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-060	EMC SELECT	SEL: 1-60TB migrated per TB	\$2,000.00	K	31%	\$1,380.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-060P	EMC SELECT	SEL: 1-60TB migrated per TB (1M+/TB)	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-120	EMC SELECT	SEL: 61-120TBmigrated per TB	\$1,700.00	K	31%	\$1,175.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-120P	EMC SELECT	SEL: 61-120TBmigrated per TB (1M+/TB)	\$2,040.00	K	31%	\$1,407.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-240	EMC SELECT	SEL: 121-240TBmigrated per TB	\$1,400.00	K	31%	\$966.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-240P	EMC SELECT	SEL: 121-240TBmigrated per TB (1M+/TB)	\$1,611.00	K	31%	\$1,111.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-360	EMC SELECT	SEL: 241-360TBmigrated per TB	\$1,213.00	K	31%	\$836.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-360P	EMC SELECT	SEL: 241-360TBmigrated per TB (1M+/TB)	\$1,396.00	K	31%	\$963.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-500	EMC SELECT	SEL: 361-500TBmigrated per TB	\$1,093.00	K	31%	\$754.17	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-500P	EMC SELECT	SEL: 361-500TBmigrated per TB (1M+/TB)	\$1,257.00	K	31%	\$867.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-05H	EMC SELECT	SEL: Over 500TBmigrated per TB	\$1,000.00	K	31%	\$690.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-05HP	EMC SELECT	SEL: Over 500TBmigrated per TB (1M+/TB)	\$1,151.00	K	31%	\$794.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-060	EMC SELECT	SEL: 1-60TB managed;Tiering+Sync	\$1,667.00	K	31%	\$1,150.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-120	EMC SELECT	SEL: 61-120TB managed;Tiering+Sync	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-240	EMC SELECT	SEL: 121-240TB managed;Tiering+Sync	\$1,347.00	K	31%	\$923.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-360	EMC SELECT	SEL: 241-360TB managed;Tiering+Sync	\$1,213.00	K	31%	\$836.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-500	EMC SELECT	SEL: 361-500 managed;Tiering+Sync	\$1,093.00	K	31%	\$754.17	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-CLD	EMC SELECT	SEL: Cloud Archiving Gateway - 1Tier	\$1,000.00	K	31%	\$690.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-05H	EMC SELECT	SEL: 501TB+ managed;Tiering+Sync	\$987.00	K	31%	\$681.03	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	300068-001R	EMC SELECT	SEL VX-1000 1 YR SUBSCRIPT RENEW INC MNT	\$1,251.00	K	31%	\$863.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300069-001R	EMC SELECT	SEL VX-2000 1 YR SUBSCRIPT RENEW INC MNT	\$5,013.00	K	31%	\$3,458.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300070-001R	EMC SELECT	SEL VX-3000 1 YR SUBSCRIPT RENEW INC MNT	\$10,031.00	K	31%	\$6,921.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300071-001R	EMC SELECT	SEL VX-5000 1 YR SUBSCRIPT RENEW INC MNT	\$14,420.00	K	31%	\$9,949.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300072-001R	EMC SELECT	SEL VRX-3 1 YR SUBSCRIPT RENEWAL INC MNT	\$43,895.00	K	31%	\$30,287.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300088-001	EMC SELECT	SEL VX-500 1 YR SUBSCRIPTION INC MNT	\$624.00											

EMC WSCA Contract MNWC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE									
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER			
5	300104-001	EMC SELECT	SEL VX-9000 1 YR SUBSCRIPTION INC MNT	\$62,708.00	K	31%	\$43,268.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300104-001R	EMC SELECT	SEL VX-9000 1 YR SUBSCRIPT RENEW INC MNT	\$62,708.00	K	31%	\$43,268.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300105-001	EMC SELECT	SEL VRX-2 1 YR SUBSCRIPTION INC MNT	\$3,133.00	K	31%	\$2,161.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300105-001R	EMC SELECT	SEL VRX-2 1 YR SUBSCRIPT RENEWAL INC MNT	\$3,133.00	K	31%	\$2,161.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300106-001	EMC SELECT	SEL VRX-4 1 YR SUBSCRIPTION INC MNT	\$9,403.00	K	31%	\$6,488.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300106-001R	EMC SELECT	SEL VRX-4 1 YR SUBSCRIPT RENEWAL INC MNT	\$9,403.00	K	31%	\$6,488.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300121-001	EMC SELECT	SEL VRX-6 1 YR SUBSCRIPTION, INCL MAINT	\$20,691.00	K	31%	\$14,276.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300121-001R	EMC SELECT	SEL VRX-6 1 YR SUBSCRIPT RENEWAL INC MNT	\$20,691.00	K	31%	\$14,276.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	5000184-001	EMC SELECT	SEL USB GIGABIT BYPASS ADAPTER	\$504.00	K	31%	\$347.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500031-001	EMC SELECT	SELECT NX-1700 4MBPS WAN ACCL	\$3,961.00	K	31%	\$2,733.09	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500032-001	EMC SELECT	SELECT NX-5700 50MBPS WAN ACCEL	\$30,594.00	K	31%	\$21,109.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500039-001	EMC SELECT	SELECT NX-8700 500MBPS WAN ACCEL	\$147,328.00	K	31%	\$101,656.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500040-001	EMC SELECT	SELECT NX-2700 10MBPS WAN ACCEL	\$13,028.00	K	31%	\$8,989.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500041-001	EMC SELECT	SELECT NX-3700 20MBPS WAN ACCEL	\$22,661.00	K	31%	\$15,636.09	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500042-001	EMC SELECT	SELECT NX-7700 200MBPS WAN ACCEL	\$62,328.00	K	31%	\$43,008.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500043-001	EMC SELECT	SELECT NX-9700 1GBPS WAN ACCEL	\$203,994.00	K	31%	\$140,755.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500045-001	EMC SELECT	SELECT VX-5000; VIRTUAL; 50Mbps	\$29,127.00	K	31%	\$20,097.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500046-001	EMC SELECT	SELECT VX-1000; VIRTUAL; 4Mbps	\$2,261.00	K	31%	\$1,560.09	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500048-001	EMC SELECT	SELECT VX-3000; VIRTUAL; 20Mbps	\$20,260.00	K	31%	\$13,979.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500049-001	EMC SELECT	SELECT GMS-10 VIRTUAL WAN ACCL MINGT	\$5,661.00	K	31%	\$3,906.09	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500049-100	EMC SELECT	SELECT UPGRD VIRTUAL GMS-10 TO GMS-25	\$11,333.00	K	31%	\$7,819.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500049-101	EMC SELECT	SELECT UPGRD VIRTUAL GMS-10 TO GMS-50	\$22,667.00	K	31%	\$15,640.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500070-001	EMC SELECT	SELECT VRX-8; VIRTUAL; 1GBPS; 1K FLOWS	\$79,328.00	K	31%	\$54,736.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500075-001	EMC SELECT	SEL NX-10700 2.5Gbps SSD 256K FLOWS FIBR	\$399,994.00	K	31%	\$274,595.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500101-001	EMC SELECT	SEL-FREE TRIAL SP 30-DAY VIRTUAL WAN OPT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500113-001	EMC SELECT	SEL VX-6000 VIRTUAL 2Mbps 8K FLOWS	\$1,128.00	K	31%	\$778.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500114-001	EMC SELECT	SEL VX-6000 VIRTUAL 100Mbps 128K FLOWS	\$37,394.00	K	31%	\$25,801.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500115-001	EMC SELECT	SEL VX-7000 VIRTUAL 200Mbps 128K FLOWS	\$54,394.00	K	31%	\$37,531.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500137-001	EMC SELECT	SEL VX-8000 VIRTUAL, 622MBPS, 256K FLOWS	\$79,328.00	K	31%	\$54,736.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500138-001	EMC SELECT	SEL VX-9000, VIRTUAL, 1GBPS, 256K FLOWS	\$113,328.00	K	31%	\$78,196.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500139-001	EMC SELECT	SEL VRX-2, VELOCITY, 60GBPH	\$5,661.00	K	31%	\$3,906.09	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500140-001	EMC SELECT	SEL VRX-4, VELOCITY, 300GBPH	\$16,994.00	K	31%	\$11,725.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500163-001	EMC SELECT	SEL NX-11700, 5Gbps SSD 512K FLOWS FIBER	\$453,328.00	K	31%	\$312,796.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500172-001	EMC SELECT	SEL NX-6700, 100Mbps, 128K FLOWS, 4PORT	\$45,061.00	K	31%	\$29,712.09	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500180-001	EMC SELECT	SEL VRX-6, VELOCITY, 30Mbps	\$37,394.00	K	31%	\$25,801.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500187-001	EMC SELECT	SEL UNITY CLOUD INTELLIGENCE	\$5,667.00	K	31%	\$3,910.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	GA-10001E5	EMC SELECT	SEL SPANNING BU GOOGLE EDU STUD 10001+	\$3.00	K	31%	\$2.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-10001E5-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU STUD 10K+	\$5.00	K	31%	\$3.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1001E-5	EMC SELECT	SEL SPANNING BU GOOGLE EDU STUD 1001-10K	\$6.00	K	31%	\$4.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1001E-5-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU STD 1K-10K	\$11.00	K	31%	\$7.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1B	EMC SELECT	SEL SPANNING BU GOOGLE BASE 1-250	\$40.00	K	31%	\$27.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1B-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE BASE 1-250	\$71.00	K	31%	\$48.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1E-A	EMC SELECT	SEL SPANNING BU GOOGLE EDU ADM 1-500	\$15.00	K	31%	\$10.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1E-A-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU ADM 1-500	\$28.00	K	31%	\$19.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1E-5	EMC SELECT	SEL SPANNING BU GOOGLE EDU STD 1-1000	\$9.00	K	31%	\$6.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1E-5-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU STUD 1-1K	\$15.00	K	31%	\$10.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1GOV	EMC SELECT	SEL SPANNING BU GOOGLE GOV 1-500	\$34.00	K	31%	\$23.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1GOV-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE GOV 1-500	\$62.00	K	31%	\$42.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1NP	EMC SELECT	SEL SPANNING BU GOOGLE NON PROF 1-500	\$29.00	K	31%	\$20.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-1NP-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE NON PROF 1-500	\$52.00	K	31%	\$35.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-5001B	EMC SELECT	SEL SPANNING BU GOOGLE BASE 5001-25K	\$23.00	K	31%	\$15.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-5001B-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE BASE 5001-25K	\$42.00	K	31%	\$28.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-5001E-A	EMC SELECT	SEL SPANNING BU GOOGLE EDU ADM 5001+	\$9.00	K	31%	\$6.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-5001E-A-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU ADM 5001+	\$15.00	K	31%	\$10.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-5001GOV	EMC SELECT	SEL SPANNING BU GOOGLE GOV 5001+	\$32.00	K	31%	\$22.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-5001GOV-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE GOV 5001+	\$38.00	K	31%	\$26.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-5001NP	EMC SELECT	SEL SPANNING BU GOOGLE NON PROF 5001+	\$17.00	K	31%	\$11.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-5001NP-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE NON PROF 5001+	\$31.00	K	31%	\$21.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-501B	EMC SELECT	SEL Spanning BU Google Base 501-5000	\$31.00	K	31%	\$21.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-501B-2Y	EMC SELECT	SEL Spanning BU 2Y Google Base 501-5000	\$55.00	K	31%	\$37.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-501E-A	EMC SELECT	SEL SPANNING BU GOOGLE EDU ADM 501-5K	\$12.00	K	31%	\$8.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-501E-A-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU ADM 501-5K	\$22.00	K	31%	\$15.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-501GOV	EMC SELECT	SEL SPANNING BU GOOGLE GOV 501-5000	\$28.00	K	31%	\$19.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-501GOV-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE GOV 501-5000	\$49.00	K	31%	\$33.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-501NP	EMC SELECT	SEL SPANNING BU GOOGLE NON PROF 501-5000	\$23.00	K	31%	\$15.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	GA-501NP-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE NON PRF 501-5K	\$42.00	K	31%	\$28.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SFDC-1	EMC SELECT	SEL Spanning BU Salesforce 1-50	\$46.00	K	31%	\$31.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SFDC-1001	EMC SELECT	SEL Spanning BU Salesforce 1001-5000	\$28.00	K	31%	\$19.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SFDC-1001-2Y	EMC SELECT	SEL Spanning BU Salesforce 1001-5000	\$50.00	K	31%	\$34.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SFDC-1-2Y	EMC SELECT	SEL Spanning BU Salesforce 1-50	\$83.00	K	31%	\$57.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SFDC-201	EMC SELECT	SEL Spanning BU Salesforce 201-1000	\$32.00	K	31%	\$22.08	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SFDC-201-2Y	EMC SELECT	SEL Spanning BU Salesforce 201-1000	\$58.00	K	31%	\$40.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SFDC-5001	EMC SELECT	SEL Spanning BU Salesforce 5001+	\$23.00	K	31%	\$15.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SFDC-5001-2Y	EMC SELECT	SEL Spanning BU Salesforce 5001+	\$42.00	K	31%	\$28.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SFDC-51	EMC SELECT	SEL Spanning BU Salesforce 51-200	\$37.00	K	31%	\$25.53	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SFDC-51-2Y	EMC SELECT	SEL Spanning BU Salesforce 51-200	\$66.00	K	31%	\$45.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SPANNING-GOOGLE	EMC SELECT	SEL Spanning Backup for Google Apps	\$40.00	K	31%	\$27.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SPANNING-O365	EMC SELECT	SEL Spanning Backup for Office 365	\$46.00	K	31%	\$31.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	SPANNING-SFDC	EMC SELECT	SEL Spanning Backup for Salesforce	\$46.00	K	31%	\$31.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPANNING
5	31365L	EMC SELECT	SEL: CORD,PWR,N5-15 C13,18AWG,6FT	\$5.00	K	31%	\$3.45										

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER				
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)			
5	7823	EMC SELECT	SEL: CASE;JEWEL;LTO	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	81475L	EMC SELECT	SEL: CORD SET,2.5M,NEMAS-15,IEC C19	\$76.00	K	31%	\$52.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	82895L	EMC SELECT	SEL: CORD,PWR,NS-15 C13,14AWG,2M	\$9.00	K	31%	\$6.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	82965L	EMC SELECT	SEL: CORD,POWER,C14-C13,16AWG,6FT	\$66.00	K	31%	\$4.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	82975L	EMC SELECT	SEL: CORD,POWER,C14-C13,14AWG,6FT	\$21.00	K	31%	\$14.29	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	8655L	EMC SELECT	SEL: CORD,POWER,60309-C19,15FT	\$109.00	K	31%	\$75.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	88405L	EMC SELECT	SEL: CABLE,EX,SAS,SFF8088-SF8088;2M	\$194.00	K	31%	\$133.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	8841	EMC SELECT	SEL: CABLE,EX,SAS,FANOUT,SFF8088;2M	\$678.00	K	31%	\$467.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90879028	EMC SELECT	SEL: FRU;TAPE,CLEAN;LTO;W-BARCODE	\$56.00	K	31%	\$38.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90940018	EMC SELECT	SEL: DOC,ROHS CERT OF COMPLIANCE	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90940221	EMC SELECT	SEL: CLEAN BARCODES;LTO;20 LABELS	\$23.00	K	31%	\$15.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90940474	EMC SELECT	SEL: STICKER;60 BARCODE;JC,CERT	\$33.00	K	31%	\$22.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90940740	EMC SELECT	SEL: RAMP,PYTHON,ADJUSTABLE	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90943365	EMC SELECT	SEL: ASY,EDBA,SINGLE,PYTHON	\$35.00	K	31%	\$24.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90943366	EMC SELECT	SEL: FRU;EDBA,DOUBLE,PYTHON	\$69.00	K	31%	\$47.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90946024	EMC SELECT	SEL: TERAPACK DUST COVER	\$27.00	K	31%	\$18.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90948066	EMC SELECT	SEL: ASY;DRIVE BLANK;SINGLE;PYTHON	\$35.00	K	31%	\$24.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949004	EMC SELECT	SEL: FRU;TBA;PYTHON	\$678.00	K	31%	\$467.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949004TFIN	EMC SELECT	SEL: FRU;TBA;TFIN	\$678.00	K	31%	\$467.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949024	EMC SELECT	SEL: FRU;LTO TERAPACK COVER,NO MEDIA	\$395.00	K	31%	\$272.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949024-A	EMC SELECT	SEL: FRU;TRPK-ACCS;W-COVER;NO MEDIA	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949024-FSL	EMC SELECT	SEL: FRU;LTO TERAPACK COVER,NO MEDIA	\$395.00	K	31%	\$272.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030	EMC SELECT	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030-F	EMC SELECT	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030FIN-D	EMC SELECT	SEL: CHAMBER-SLOT KEY;DICO;INT;TFIN	\$1,112.00	K	31%	\$767.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030FIN-F	EMC SELECT	SEL: CHAMBER-SLOT;UPG;KEYENABLE;FIN	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030-J-D	EMC SELECT	SEL: CHAMB-SLOT KEY;DIS;TFIN;ENT	\$1,112.00	K	31%	\$767.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030T380J	EMC SELECT	SEL: CHAMB/SLOT KEY ENABLE,T380 ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030T380J-F	EMC SELECT	SEL: UPG,CHAMB/SLOT KEY,T380,ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030T950-J	EMC SELECT	SEL: CHAMB/SLOT KEY ENABLE,T950 ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030T950-J-F	EMC SELECT	SEL: UPG,CHAMB/SLOT KEY,T950,ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030TFIN	EMC SELECT	SEL: CHAMBER-SLOT KEY ENABLE;TFIN	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030TFIN-J	EMC SELECT	SEL: CHAMB-SLOT KEY ENABLE,TFIN ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030TFIN-J-F	EMC SELECT	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949038	EMC SELECT	SEL: FRU;DRIVE BLANK;DOUBLE;PYTHON	\$69.00	K	31%	\$47.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949039	EMC SELECT	SEL: FRU;QIP BLANK;PYTHON	\$35.00	K	31%	\$24.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949048	EMC SELECT	SEL: FRU;TERAPACK W-O COVER;LTO	\$368.00	K	31%	\$253.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949055	EMC SELECT	SEL: FRU;TERAPACK STORAGE CONTAINER	\$266.00	K	31%	\$183.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949070	EMC SELECT	SEL: FRU;T950;LIB STABILITY KIT	\$346.00	K	31%	\$238.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949070-F	EMC SELECT	SEL: FRU;T950;LIB STABILITY KIT	\$346.00	K	31%	\$238.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949070FIN-F	EMC SELECT	SEL: FRU;UPG;LIB STABILITY KIT;TFIN	\$346.00	K	31%	\$238.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949070TFIN	EMC SELECT	SEL: FRU;LIBRARY STABILITY KIT;TFIN	\$346.00	K	31%	\$238.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949095	EMC SELECT	SEL: FRU;OBSERVATORY SOFTWARE	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949095-F	EMC SELECT	SEL: FRU;OBSERVATORY SW;T950;90A	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949095FIN-F	EMC SELECT	SEL: FRU;UPG;OBSERVATORY SW;TFIN	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949095TFIN	EMC SELECT	SEL: FRU;OBSERVATORY SOFTWARE;TFIN	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949099	EMC SELECT	SEL: T950;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949099-F	EMC SELECT	SEL: T950;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949099FIN-F	EMC SELECT	SEL: TFIN;UPG;ENCRYPT;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949099TFIN	EMC SELECT	SEL: TFIN;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949106	EMC SELECT	SEL: FRU;TAPE,CLEAN;LTO;W-BCOD;CUST	\$56.00	K	31%	\$38.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T200	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T20-F	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T380	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T38-F	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T680	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T68-F	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949116	EMC SELECT	SEL: FRU;LCM-RCM;LCF;ROHS ONLY	\$16,615.00	K	31%	\$11,464.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949118	EMC SELECT	SEL: FRU;TRANSPORTER,PYTH	\$19,615.00	K	31%	\$13,534.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949120	EMC SELECT	SEL: FRU;DBA;PYTHON;ROHS ONLY	\$6,148.00	K	31%	\$4,242.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949120T20-F	EMC SELECT	SEL: FRU;DBA;ROHS ONLY;T200	\$6,092.00	K	31%	\$4,203.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949120T38-F	EMC SELECT	SEL: FRU;DBA;ROHS ONLY;T380	\$6,092.00	K	31%	\$4,203.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949120T68-F	EMC SELECT	SEL: FRU;DBA;ROHS ONLY;T680	\$6,092.00	K	31%	\$4,203.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949120TFIN	EMC SELECT	SEL: FRU;DBA;TFIN;ROHS ONLY	\$6,148.00	K	31%	\$4,242.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949132	EMC SELECT	SEL: FRU;N 1 PWR SUPPLIES;ROHS ONLY	\$9,138.00	K	31%	\$6,305.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949132-F	EMC SELECT	SEL: FRU;N 1 PWR SUPPLIES;ROHS ONLY	\$9,138.00	K	31%	\$6,305.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949134	EMC SELECT	SEL: TAPES,TERAPACK,CERT,LTO-4	\$522.00	K	31%	\$360.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949135	EMC SELECT	SEL: TAPES,TERAPACK,CUST,LTO-4	\$522.00	K	31%	\$360.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909491405L	EMC SELECT	SEL: FRU;TAPE,LTO-4,CERTIFIED	\$51.00	K	31%	\$35.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909491415L	EMC SELECT	SEL: FRU;TAPE,LTO-4,CUSTOM	\$51.00	K	31%	\$35.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949146	EMC SELECT	SEL: TAPES,TRPK,CERT;LTO4 WORM;T950	\$857.00	K	31%	\$591.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949147	EMC SELECT	SEL: TAPES,TRPK,CUST;LTO4 WORM;T950	\$857.00	K	31%	\$591.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909491565L	EMC SELECT	SEL: CLN TPS X5,W TPK,BCD,CERT	\$328.00	K	31%	\$228.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909491575L	EMC SELECT	SEL: CLN TPS X10,W TPK,BCD,CERT	\$596.00	K	31%	\$411.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909491605L	EMC SELECT	SEL: CLN TPS X5,W TPK,BCD,CUST	\$328.00	K	31%	\$228.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909491615L	EMC SELECT	SEL: CLN TPS X10,W TPK,BCD,CUST	\$596.00	K	31%	\$411.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949166	EMC SELECT	SEL: FRU;5-12V PWR SUP;8AMP;ROHS	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949166-F	EMC SELECT	SEL: FRU;5-12V PWR SUP;8AMP;FUSE;ROHS	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949166FIN-F	EMC SELECT	SEL: FRU;UP;5-12V PWR SUP;8AP;ROH;FIN	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949166TFIN																

EMC WSCA Contract MNWC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)		
5	90949190	EMC SELECT	SEL: TAPES;20;WO-TPK;CERT;LTO-4	\$990.00	K	31%	\$683.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949191	EMC SELECT	SEL: TAPES;20;WO-TPK;CUST;LTO-4	\$990.00	K	31%	\$683.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194	EMC SELECT	SEL: FRU;LTO-5;FC;FH;T950	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194-F	EMC SELECT	SEL: FRU;LTO-5;FC;FH;T950	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194-F	EMC SELECT	SEL: FRU;LTO-5;FC;FH;T950	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T200	EMC SELECT	SEL: FRU;LTO-5;FC;FH;T200	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T20-F	EMC SELECT	SEL: FRU;LTO-5;FC;FH;T950	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T380	EMC SELECT	SEL: FRU;LTO-5;FC;FH;T380	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T38-F	EMC SELECT	SEL: FRU;LTO-5;FC;FH;T380	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T680	EMC SELECT	SEL: FRU;LTO-5;FC;FH;T680	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T68-F	EMC SELECT	SEL: FRU;LTO-5;FC;FH;T680	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194TFIN	EMC SELECT	SEL: FRU;LTO-5;FC;FH;TFIN	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949206FIN-F	EMC SELECT	SEL: FRU;UPG;TFIN ROBOT&TRANSPORTER	\$55,385.00	K	31%	\$38,215.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949206TFIN	EMC SELECT	SEL: FRU;TFIN ROBOT & TRANSPORTER	\$52,308.00	K	31%	\$36,092.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949217	EMC SELECT	SEL: TAPES;20 TERAPACKS;CERT;LTO-5	\$9,838.00	K	31%	\$6,788.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949218	EMC SELECT	SEL: TAPES;20 TERAPACKS;CUST;LTO-5	\$9,838.00	K	31%	\$6,788.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949219	EMC SELECT	SEL: TAPES;20;WO-TPK;CERT;LTO-5	\$910.00	K	31%	\$627.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949220	EMC SELECT	SEL: TAPES;20;WO-TPK;CUST;LTO-5	\$910.00	K	31%	\$627.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949221	EMC SELECT	SEL: TAPES;TERAPACK;CERT;LTO-5	\$495.00	K	31%	\$341.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949222	EMC SELECT	SEL: TAPES;TERAPACK;CUST;LTO-5	\$495.00	K	31%	\$341.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949258	EMC SELECT	SEL: FRU;VAX;BUMPER;T950	\$55.00	K	31%	\$37.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949259	EMC SELECT	SEL: SLS;SW KEY;DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949259-F	EMC SELECT	SEL: FRU;SLS SW-KEY;DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949260	EMC SELECT	SEL: SLS;SW-KEY;DIRECT-CON;TFIN	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949260-F	EMC SELECT	SEL: FRU;SLS SW-KEY;DIRECT-CON;TFIN	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949261	EMC SELECT	SEL: FRU;TAPE;LTO-5;CERTIFIED	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949262	EMC SELECT	SEL: FRU;TAPE;LTO-5;CUSTOM	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949264	EMC SELECT	SEL: TAPES;TRPK;CERT;LTO5 WORM;T950	\$576.00	K	31%	\$397.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949266	EMC SELECT	SEL: TAPES;TRPK;CUST;LTO5 WORM;T950	\$576.00	K	31%	\$397.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271	EMC SELECT	SEL: FRU;RIM;G3;T950	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271-F	EMC SELECT	SEL: FRU;RIM;G3;T950	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271FIN-F	EMC SELECT	SEL: FRU;RIM;G3;TFIN	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T200	EMC SELECT	SEL: FRU;RIM;G3;T200	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T20-F	EMC SELECT	SEL: FRU;RIM;G3;T200	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T380	EMC SELECT	SEL: FRU;RIM;G3;T380	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T38-F	EMC SELECT	SEL: FRU;RIM;G3;T380	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T680	EMC SELECT	SEL: FRU;RIM;G3;T680	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T68-F	EMC SELECT	SEL: FRU;RIM;G3;T680	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271TFIN	EMC SELECT	SEL: FRU;RIM;G3;TFIN	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949284TFINJ	EMC SELECT	SEL: FRU;TFIN ENT ROBOT & TRANS	\$52,308.00	K	31%	\$36,092.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949284TFINJ-F	EMC SELECT	SEL: FRU;TFIN ENT ROBOT & TRANS	\$52,308.00	K	31%	\$36,092.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949287FIN-F	EMC SELECT	SEL: FRU;UPG;T51140;DRIVE;TFIN;T1	\$56,172.00	K	31%	\$38,758.68	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949287TFIN	EMC SELECT	SEL: FRU;T51140;DRIVE;TFIN;ENT;T1	\$59,476.00	K	31%	\$41,038.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949287TFIN3-F	EMC SELECT	SEL: FRU;T51140;DRIVE;TFIN;ENT;T3	\$59,476.00	K	31%	\$41,038.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949288	EMC SELECT	SEL: FRU;TAPE;3592;JC;CERT	\$335.00	K	31%	\$231.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949289	EMC SELECT	SEL: FRU;TAPE;3592;JC;CUST	\$335.00	K	31%	\$231.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949290	EMC SELECT	SEL: TAPES;20 TPK;CERT;3592 JC	\$59,963.00	K	31%	\$41,374.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949291	EMC SELECT	SEL: TAPES;20 TPK;CERT;3592 JC	\$59,963.00	K	31%	\$41,374.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949294	EMC SELECT	SEL: TAPES;TPK;CERT;3592 JC	\$3,005.00	K	31%	\$2,073.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949295	EMC SELECT	SEL: TAPES;TPK;CUST;3592 JC	\$3,005.00	K	31%	\$2,073.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949298	EMC SELECT	SEL: FRU HP TRANSPORTER	\$32,692.00	K	31%	\$22,557.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949305	EMC SELECT	SEL: FRU;3592;TERAPK;NO MEDIA-COVER	\$395.00	K	31%	\$272.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949305-A	EMC SELECT	SEL: ACCESS TPK;W-O CVR;NO MED;3592	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949305-PSL	EMC SELECT	SEL: FRU;3592;TPK;NO MEDIA-CVR;UPG	\$395.00	K	31%	\$272.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909493105P	EMC SELECT	SEL: FRU;MAINT TPK, 9-TPS;CERT;3592	\$2,249.00	K	31%	\$1,551.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909493105PL	EMC SELECT	SEL: FRU;MAINT TPK, 9-TPS;CERT;3592	\$2,249.00	K	31%	\$1,551.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909493115P	EMC SELECT	SEL: FRU;MAINT TPK, 9-TPS;CUST;3592	\$2,249.00	K	31%	\$1,551.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909493115PL	EMC SELECT	SEL: FRU;MAINT TPK, 9-TPS;CUST;3592	\$2,249.00	K	31%	\$1,551.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909493125P	EMC SELECT	SEL: FRU;MAINT TPS, 5-TPK;CERT;3592	\$1,272.00	K	31%	\$877.68	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909493125PL	EMC SELECT	SEL: FRU;MAINT TPS, 5-TPK;CERT;3592	\$1,272.00	K	31%	\$877.68	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909493135P	EMC SELECT	SEL: FRU;MAINT TPS, 5-TPK;CUST;3592	\$1,272.00	K	31%	\$877.68	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	909493135PL	EMC SELECT	SEL: FRU;MAINT TPS, 5-TPK;CUST;3592	\$1,272.00	K	31%	\$877.68	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949314	EMC SELECT	SEL: FRU;MAINT TPK;NO TAPES;3592	\$395.00	K	31%	\$272.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949315SL	EMC SELECT	SEL: FRU;TAPE;CLN,W-CUS BCD;3592	\$248.00	K	31%	\$171.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949315SPL	EMC SELECT	SEL: FRU;TAPE;CLN,W-CUS BCD;3592	\$248.00	K	31%	\$171.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949316SL	EMC SELECT	SEL: FRU;TAPE;CLN,W-BCD;3592	\$248.00	K	31%	\$171.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949316SPL	EMC SELECT	SEL: FRU;TAPE;CLN,W-BCD;3592	\$248.00	K	31%	\$171.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949334	EMC SELECT	SEL: FRU;TRANSPORTER;ENT	\$19,615.00	K	31%	\$13,534.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949337-F	EMC SELECT	SEL: UPG;VISION CAMERA;DRV-FR;T950E	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949338-F	EMC SELECT	SEL: UPG;VISION CAMERA;MED-FR;T950E	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949347	EMC SELECT	SEL: TAPES;TPK;NO CVR;CERT;LTO-4	\$515.00	K	31%	\$355.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949348	EMC SELECT	SEL: TAPES;TPK;NO CVR;CUST;LTO-4	\$515.00	K	31%	\$355.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949349	EMC SELECT	SEL: TAPES;TPK;NO CVR;CERT;LTO-5	\$489.00	K	31%	\$337.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949350	EMC SELECT	SEL: TAPES;TPK;NO CVR;CUST;LTO-5	\$489.00	K	31%	\$337.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949351	EMC SELECT	SEL: TAPES;20 TPKS;NO CVR;CERT;LTO4	\$10,273.00	K	31%	\$7,088.37	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949352	EMC SELECT	SEL: TAPES;20 TPKS;NO CVR;CUST;LTO4	\$10,273.00	K	31%	\$7,088.37	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949353	EMC SELECT	SEL: TAPES;20 TPKS;NO CVR;CERT;LTO5	\$9,704.00	K	31%	\$6,695.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949354	EMC SELECT	SEL: TAPES;20 TPKS;NO CVR;CUST;LTO5	\$9,704.00	K	31%	\$6,695.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949357	EMC SELECT	SEL: FRU;UPG;SPECTRA LS;GEN III	\$11,077.00	K	31%	\$7,643.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949371	EMC SELECT	SEL: FRU;CABLES;T950;EXP;UPGRADE	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949372	EMC SELECT	SEL: FRU;CABLES;T950;BULK;UPGRADE	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949374	EMC SELECT	SEL: TAPES;LTO5;CUST10CASENOTPK	\$468.00	K	31%	\$322.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949375	EMC SELECT	SEL: TAPES;LTO5;10CERTCASENOTPK	\$468.00	K	31%	\$322.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949376	EMC SELECT	SEL: TAPES;LTO4;10CERTCASENOTPK	\$509.											



EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER		
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)	
5	90949560	EMC SELECT	SEL: FRU,TAPE,3592 JD,CERT	\$529.00	K	31%	\$365.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949561	EMC SELECT	SEL: FRU,TAPE,3592 JD,CUST	\$529.00	K	31%	\$365.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949564	EMC SELECT	SEL: TAPES,20 TPK,CERT,3592 JD	\$93,692.00	K	31%	\$64,647.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949565	EMC SELECT	SEL: TAPES,20 TPK,CUST,3592 JD	\$93,692.00	K	31%	\$64,647.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949566	EMC SELECT	SEL: TAPES,TPK,CERT,3592 JD	\$4,685.00	K	31%	\$3,232.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949567	EMC SELECT	SEL: TAPES,TPK,CUST,3592 JD	\$4,685.00	K	31%	\$3,232.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949578	EMC SELECT	SEL: FRU,RIM2,T950	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949578T200	EMC SELECT	SEL: FRU,RIM2,T200	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949578T380	EMC SELECT	SEL: FRU,RIM2,T380	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949578T680	EMC SELECT	SEL: FRU,RIM2,T680	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949578TFIN	EMC SELECT	SEL: FRU,RIM2,TFIN	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90956008	EMC SELECT	SEL: TERAPACK DUST COVER, T120 5F	\$27.00	K	31%	\$18.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959005-F	EMC SELECT	SEL: FRU,SLS,SFTWR,QIP-RIM,T120	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959017	EMC SELECT	SEL: FRU,TERAPACK,NO MEDIA,T120	\$315.00	K	31%	\$217.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959034	EMC SELECT	SEL: FRU,T120,COD-5 SLOT KEY	\$647.00	K	31%	\$446.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959034-F	EMC SELECT	SEL: FRU,T120,COD-5 SLOT KEY	\$647.00	K	31%	\$446.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959042	EMC SELECT	SEL: FRU,SLS,SOFTWARE,DIRECT,T120	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959042-F	EMC SELECT	SEL: FRU,SLS,SOFTWARE,DIRECT,T120	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959200	EMC SELECT	SEL: FRU,TERAPACK STRG CONTRN,T120	\$266.00	K	31%	\$183.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959209	EMC SELECT	SEL: T120,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959209-F	EMC SELECT	SEL: T120,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959211	EMC SELECT	SEL: FRU,OBSERVATORY SOFTWARE,T120	\$3,269.00	K	31%	\$2,255.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959211-F	EMC SELECT	SEL: FRU,OBSERVATORY SOFTWARE,T120	\$3,269.00	K	31%	\$2,255.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959226	EMC SELECT	SEL: FRU,N 1 POWER PACK,ROHS ONLY	\$2,769.00	K	31%	\$1,910.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959226-F	EMC SELECT	SEL: FRU,N 1 POWER PACK,ROHS ONLY	\$2,769.00	K	31%	\$1,910.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959229	EMC SELECT	SEL: TAPES,TERAPACK,CERT,LTO-4,T120	\$468.00	K	31%	\$322.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959230	EMC SELECT	SEL: TAPES,TERAPACK,CUST,LTO-4,T120	\$468.00	K	31%	\$322.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959231	EMC SELECT	SEL: TAPES,TRPK,CERT,LTO4 WORM,T120	\$716.00	K	31%	\$494.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959232	EMC SELECT	SEL: TAPES,TRPK,CUST,LTO4 WORM,T120	\$716.00	K	31%	\$494.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959239	EMC SELECT	SEL: FRU,BLANK PLATE,DRV,HH,5F	\$51.00	K	31%	\$35.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959240	EMC SELECT	SEL: FRU,DRIVE SHELF,HH,T120	\$24.00	K	31%	\$16.56	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959244	EMC SELECT	SEL: TAPES,TERAPACK,CERT,LTO-5,T120	\$448.00	K	31%	\$309.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959245	EMC SELECT	SEL: TAPES,TERAPACK,CUST,LTO-5,T120	\$448.00	K	31%	\$309.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959247	EMC SELECT	SEL: FRU,LTO-5,HH,FC,T120	\$16,989.00	K	31%	\$11,722.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959247-F	EMC SELECT	SEL: FRU,LTO-5,HH,FC,UPGRD,T120	\$16,989.00	K	31%	\$11,722.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959248	EMC SELECT	SEL: FRU,LTO-5,HH,SAS,T120	\$15,773.00	K	31%	\$10,883.37	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959248-F	EMC SELECT	SEL: FRU,LTO-5,HH,SAS,UPGRD,T120	\$15,773.00	K	31%	\$10,883.37	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959249	EMC SELECT	SEL: TAPES,TRPK,CERT,LTO5 WORM,T120	\$502.00	K	31%	\$346.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959250	EMC SELECT	SEL: TAPES,TRPK,CUST,LTO5 WORM,T120	\$502.00	K	31%	\$346.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959255SL	EMC SELECT	SEL: TAPES,TPK,NOCVR,CERT,LTO4,T120	\$462.00	K	31%	\$318.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959256SL	EMC SELECT	SEL: TAPES,TPK,NOCVR,CUST,LTO4,T120	\$462.00	K	31%	\$318.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959257	EMC SELECT	SEL: TAPES,TPK,NOCVR,CERT,LTO5,T120	\$442.00	K	31%	\$304.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959258	EMC SELECT	SEL: TAPES,TPK,NOCVR,CUST,LTO5,T120	\$442.00	K	31%	\$304.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959261	EMC SELECT	SEL: FRU,LTO-6,HH,FC,T120	\$18,822.00	K	31%	\$12,987.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959261-F	EMC SELECT	SEL: FRU,LTO-6,HH,FC,UPGRD,T120	\$18,822.00	K	31%	\$12,987.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959262	EMC SELECT	SEL: FRU,LTO-6,HH,SAS,T120	\$17,662.00	K	31%	\$12,186.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959262-F	EMC SELECT	SEL: FRU,LTO-6,HH,SAS,UPGRD,T120	\$17,662.00	K	31%	\$12,186.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959268	EMC SELECT	SEL: TAPES,TPK,NOCVR,CERT,LTO6,T120	\$783.00	K	31%	\$540.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959269	EMC SELECT	SEL: TAPES,TPK,NOCVR,CUST,LTO6,T120	\$783.00	K	31%	\$540.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959270	EMC SELECT	SEL: TAPES,TRPK,CERT,LTO6 WORM,T120	\$917.00	K	31%	\$632.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959271	EMC SELECT	SEL: TAPES,TRPK,CUST,LTO6 WORM,T120	\$917.00	K	31%	\$632.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959272	EMC SELECT	SEL: TAPES,TERAPACK,CERT,LTO-6,T120	\$790.00	K	31%	\$545.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959273	EMC SELECT	SEL: TAPES,TERAPACK,CUST,LTO-6,T120	\$790.00	K	31%	\$545.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959274	EMC SELECT	SEL: TAPES,TRPK,CERT,LTO-6,T120,MP	\$736.00	K	31%	\$507.84	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959275	EMC SELECT	SEL: TAPES,TPK,CUST,LTO-6,T120,MP	\$736.00	K	31%	\$507.84	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959276	EMC SELECT	SEL: TPK,NOCVR,CERT,LTO6,T120,MP	\$729.00	K	31%	\$503.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959277	EMC SELECT	SEL: TPK,NOCVR,CUS,LTO6,T120,MP	\$729.00	K	31%	\$503.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959278	EMC SELECT	TPS,TPK,CERT,LTO6 WORM,MP,T120	\$1,506.00	K	31%	\$1,039.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959279	EMC SELECT	TPS,TPK,CUST,LTO6 WORM,MP,T120	\$1,506.00	K	31%	\$1,039.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979018	EMC SELECT	SEL: FRU,SLS,SOFTWARE,DIRECT,T50E	\$3,269.00	K	31%	\$2,255.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979018-F	EMC SELECT	SEL: FRU,SLS,SOFTWARE,UPGRADE,T50E	\$3,269.00	K	31%	\$2,255.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979426	EMC SELECT	SEL: FRU,OBSERVATORY SOFTWARE,T50	\$2,615.00	K	31%	\$1,804.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979426-F	EMC SELECT	SEL: FRU,OBSERVATORY SOFTWARE,T50	\$2,615.00	K	31%	\$1,804.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979438	EMC SELECT	SEL: T50,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979438-F	EMC SELECT	SEL: T50,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979471	EMC SELECT	SEL: FRU,POWER SUPPLY,T50E	\$1,149.00	K	31%	\$792.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979471-F	EMC SELECT	SEL: FRU,UPGRD,POWER SUPPLY,T50E	\$1,149.00	K	31%	\$792.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979473	EMC SELECT	SEL: FRU,SLOT CARTRIDGE SLED,T50E	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979476	EMC SELECT	SEL: COD-KEY-5 SLOT,T50E	\$647.00	K	31%	\$446.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979476U-F	EMC SELECT	SEL: FRU,COD-KEY-5 SLOT,T50E	\$647.00	K	31%	\$446.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979478	EMC SELECT	SEL: COD-KEY-1 SLOT,T50E	\$129.00	K	31%	\$89.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979478-F	EMC SELECT	SEL: FRU,COD-KEY-1 SLOT,T50E	\$129.00	K	31%	\$89.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979488	EMC SELECT	SEL: FRU,LTO-5,FC,HH,T50E	\$8,193.00	K	31%	\$5,653.17	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979488-F	EMC SELECT	SEL: FRU,LTO-5,FC,HH,T50E	\$7,904.00	K	31%	\$5,453.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979497	EMC SELECT	SEL: FRU,LTO-5,SAS,HH,T50E	\$6,687.00	K	31%	\$4,614.03	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979497-F	EMC SELECT	SEL: FRU,LTO-5,SAS,HH,T50E	\$6,687.00	K	31%	\$4,614.03	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979510	EMC SELECT	SEL: FRU,LTO-6,FC,HH,T50E	\$9,796.00	K	31%	\$6,759.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979510-F	EMC SELECT	SEL: FRU,UPG,LTO-6,FC,HH,T50E	\$9,796.00	K	31%	\$6,759.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979511	EMC SELECT	SEL: FRU,LTO-6,SAS,HH,T50E	\$8,578.00	K	31%	\$5,918.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979511-F	EMC SELECT	SEL: FRU,UPG,LTO-6,SAS,HH,T50E	\$8,578.00	K	31%	\$5,918.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019814T200	EMC SELECT	SEL: CHAMBER-SLOT KEY ENABLE,T200	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019814T200-F	EMC SELECT	SEL: CHAMBER-SLOT KEY ENABLE,T200	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019814T380	EMC SELECT	SEL: CHAMBER-SLOT KEY ENABLE,T380	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019814T380-F	EMC SELECT	SEL: CHAMBER-SLOT KEY ENABLE,T380	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019814T680	EMC SELECT	SEL: FRU,CHAMBER-SLOT KEY,T680	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019814T680-F														

EMC WSCA Contract MNWNC-109 3rd Party Price List  
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BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE								
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER		
5	9313	EMC SELECT	SEL: CABLEOPTICAL50ULC-LC10M	\$187.00	K	31%	\$129.03	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	9314	EMC SELECT	SEL: CABLE,OPTICAL,50U,LC,LC,20M	\$235.00	K	31%	\$162.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	9316	EMC SELECT	SEL: CABLE,FIBRE OPTIC,5 METER,LC	\$104.00	K	31%	\$71.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	9594SL	EMC SELECT	SEL: CORO,4.5M,LP-20P / LOCKING C19	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120-5-H-A-2-30	EMC SELECT	SEL: T120BUNDLE,2 LTO-6 HH SAS 30S	\$308.00	K	31%	\$211.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120-6-H-F-2-30	EMC SELECT	SEL: T120BUNDLE,2 LTO-6 HH FC 30S	\$43,088.00	K	31%	\$29,730.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-S-1-1	EMC SELECT	SEL: T120BUNDLE,1 LTO-5,HH,SAS;30S	\$18,917.00	K	31%	\$13,052.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SL-2-50	EMC SELECT	SEL: T120BUNDLE,2 LTO-5,HH,SAS;50S	\$32,768.00	K	31%	\$22,609.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SL-3-50	EMC SELECT	SEL: T120BUNDLE,3 LTO-5,HH,SAS;50S	\$42,955.00	K	31%	\$29,638.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SL-4-50	EMC SELECT	SEL: T120BUNDLE,4 LTO-5,HH,SAS;50S	\$54,688.00	K	31%	\$37,734.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-S-M-1	EMC SELECT	SEL: T120BUNDLE,1 LTO-5,HH,FC;30S	\$22,701.00	K	31%	\$15,663.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SM-2-50	EMC SELECT	SEL: T120BUNDLE,2 LTO-5,HH,FC;50S	\$39,076.00	K	31%	\$26,962.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SM-3-50	EMC SELECT	SEL: T120BUNDLE,3 LTO-5,HH,FC;50S	\$48,632.00	K	31%	\$33,556.08	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SM-4-50	EMC SELECT	SEL: T120BUNDLE,4 LTO-5,HH,FC;50S	\$59,608.00	K	31%	\$41,129.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T200-DBA-1	EMC SELECT	SEL: T200;BASE UNIT W- 1 DBA	\$47,574.00	K	31%	\$32,828.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T200-DBA-2	EMC SELECT	SEL: T200;BASE UNIT W- 2 DBA	\$54,112.00	K	31%	\$37,337.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-DBA-1	EMC SELECT	SEL: T380;BASE UNIT W-1 DBA	\$67,189.00	K	31%	\$46,360.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-DBA-2	EMC SELECT	SEL: T380;BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-DBA-3	EMC SELECT	SEL: T380;BASE UNIT W- 3 DBA	\$78,958.00	K	31%	\$54,481.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-J-DBA-1	EMC SELECT	SEL: T380 ENT,BASE UNIT W-1 DBA	\$67,189.00	K	31%	\$46,360.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-J-DBA-2	EMC SELECT	SEL: T380 ENT,BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-J-DBA-3	EMC SELECT	SEL: T380 ENT,BASE UNIT W- 3 DBA	\$78,958.00	K	31%	\$54,481.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T50E-5-H-A-1	EMC SELECT	SEL: T50E,LTO-5,HH,SAS;1DR;10S	\$12,750.00	K	31%	\$8,797.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T50E-5-H-A-2-25	EMC SELECT	SEL: T50E,LTO5,HH,SAS;2DR;25S	\$21,577.00	K	31%	\$14,888.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T50E-5-H-F-1	EMC SELECT	SEL: T50E,LTO5,HH,FIBRE;1DR;10S	\$15,627.00	K	31%	\$10,783.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T50E-5-HF2-25	EMC SELECT	SEL: T50E,LTO5,HH,FIBRE;2DR;25S	\$23,212.00	K	31%	\$16,016.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T680-DBA-1	EMC SELECT	SEL: T680;BASE UNIT W- 1 DBA	\$102,366.00	K	31%	\$70,632.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T680-DBA-2	EMC SELECT	SEL: T680;BASE UNIT W- 2 DBA	\$108,251.00	K	31%	\$74,693.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T680-DBA-3	EMC SELECT	SEL: T680;BASE UNIT W- 3 DBA	\$114,135.00	K	31%	\$78,753.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9502FRMEXP	EMC SELECT	SEL: T950 2 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9503FRMEXP	EMC SELECT	SEL: T950 3 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9504FRMEXP	EMC SELECT	SEL: T950 4 FRM HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9505FRMEXP	EMC SELECT	SEL: T950 5 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9506FRMEXP	EMC SELECT	SEL: T950 6 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508FRMEXP	EMC SELECT	SEL: T950 8 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508D1D	EMC SELECT	SEL: T9508 WITH 1 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508D3D1	EMC SELECT	SEL: T950 W-3 DBA'S & 3 TBA'S	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508D3D1DXVP	EMC SELECT	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508D3D1DX-F	EMC SELECT	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508D6D0VXP	EMC SELECT	SEL: T950 DRV EXP 6D 0T	\$63,292.00	K	31%	\$43,671.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508D6D0T	EMC SELECT	SEL: T950 W- 6 DBA'S & 0 TBA'S	\$128,808.00	K	31%	\$88,877.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508D6D0TDX-F	EMC SELECT	SEL: T950 DRV EXP 6D 0T	\$63,292.00	K	31%	\$43,671.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508-J-1D	EMC SELECT	SEL: T9508 ENT 1 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508-J-3D	EMC SELECT	SEL: T9508 ENT 3 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508-J3D0VXP	EMC SELECT	SEL: T9508 ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508J3D0VXPF	EMC SELECT	SEL: FRU,T9508 ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508-J-6D	EMC SELECT	SEL: T9508 ENT 6 DBA	\$128,808.00	K	31%	\$88,877.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508-J6D0VXP	EMC SELECT	SEL: T9508 ENT DRV EXP 6DBA	\$63,292.00	K	31%	\$43,671.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508J6D0VXPF	EMC SELECT	SEL: FRU,T9508 ENT DRV EXP 6DBA	\$63,292.00	K	31%	\$43,671.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508-JMEDEX	EMC SELECT	SEL: FRU,T950 ENT MEDIA EXP FRAME	\$26,023.00	K	31%	\$17,955.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508JMEDIAEX	EMC SELECT	SEL: T9508 ENT MEDIA EXP	\$26,023.00	K	31%	\$17,955.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508JMULT1D	EMC SELECT	SEL: T9508 ENT, MULTI, 1 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508JMULT3D	EMC SELECT	SEL: T9508 ENT, MULTI, 3 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508JMULT6D	EMC SELECT	SEL: T9508 ENT, MULTI, 6 DBA	\$128,808.00	K	31%	\$88,877.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508JMEDBLK-F	EMC SELECT	SEL: T9508 ENT BULK TAP	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508JMEDBLK-F	EMC SELECT	SEL: T950 LEFT, MED, EX, FR, W- BULK, UPG	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508JMEDBLK-F	EMC SELECT	SEL: T950 LEFT, MED, EX, FRAME, W- BULK	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508JMEDEX-F	EMC SELECT	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	K	31%	\$17,955.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508JMEDIAEXP	EMC SELECT	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	K	31%	\$17,955.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508JMEDBLKJ	EMC SELECT	SEL: T9508 ENT BULK TAP	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508MULT1D	EMC SELECT	SEL: T950, MULTI, WITH 1 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508MULT3D1	EMC SELECT	SEL: T950, MULTI, W-3 DBA'S & 3 TBA'S	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508MULT6D0T	EMC SELECT	SEL: T950, MULTI, W-6DBA'S & 0TBA'S	\$128,808.00	K	31%	\$88,877.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN3D1	EMC SELECT	SEL: TFIN W- 3 DBA'S & 3 TBA'S	\$122,923.00	K	31%	\$84,816.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN3D1DXV-F	EMC SELECT	SEL: TFIN;UPG,DRV EXP 3D 3T	\$57,538.00	K	31%	\$39,701.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN3D1DXVXP	EMC SELECT	SEL: TFIN DRV EXP 3D 3T	\$57,538.00	K	31%	\$39,701.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN3D3T-F	EMC SELECT	SEL: TFIN;UPG, W- 3 DBA'S & 3 TBA'S	\$129,462.00	K	31%	\$89,328.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN6D0T	EMC SELECT	SEL: TFIN W- 6 DBA'S & 0 TBA'S	\$142,538.00	K	31%	\$98,351.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN6D0TDXV-F	EMC SELECT	SEL: TFIN;UPG,DRV EXP 6D 0T	\$73,231.00	K	31%	\$50,529.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN6D0TDXVXP	EMC SELECT	SEL: TFIN DRV EXP 6D 0T	\$73,231.00	K	31%	\$50,529.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN6D0T-F	EMC SELECT	SEL: TFIN;UPG,W- 6 DBA'S & 0 TBA'S	\$149,077.00	K	31%	\$102,863.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINBSB-LEFT	EMC SELECT	SEL: TFIN BULK SERV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINBSBLFT-F	EMC SELECT	SEL: FRU;TFIN BULK SV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINBSBRGT-F	EMC SELECT	SEL: FRU;TFIN BULK SV BAY;RIGHT	\$58,846.00	K	31%	\$40,603.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN-BSB-RIGHT	EMC SELECT	SEL: TFIN BULK SERV BAY,RIGHT WITH ROBOT	\$91,538.00	K	31%	\$63,161.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN-JD0S	EMC SELECT	SEL: TFIN ENT 3D 3S	\$122,923.00	K	31%	\$84,816.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJ3D3DXVXP	EMC SELECT	SEL: TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJ3D3DXV-F	EMC SELECT	SEL: FRU;TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN-J6DOS	EMC SELECT	SEL: TFIN ENT 6D 0S	\$142,538.00	K	31%	\$98,351.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJ6D0SVP	EMC SELECT	SEL: TFIN ENT DRV EXP 6D 0S	\$73,231.00	K	31%	\$50,529.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJ6D0SDF-F	EMC SELECT	SEL: FRU;TFIN ENT DR													







EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER				
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)					
5	DAL-20KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 20000	\$414,960.00	K	31%	\$286,322.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-2500L	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 2500	\$70,525.00	K	31%	\$48,662.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-25KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 25000	\$518,700.00	K	31%	\$357,903.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-2KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 2000	\$59,150.00	K	31%	\$40,813.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-3500L	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 3500	\$98,125.00	K	31%	\$68,121.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-35KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 35000	\$715,000.00	K	31%	\$499,350.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-3KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 3000	\$84,630.00	K	31%	\$58,394.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-4500L	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 4500	\$122,850.00	K	31%	\$84,766.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-4KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 4000	\$109,200.00	K	31%	\$75,348.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-500L	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 500	\$20,475.00	K	31%	\$14,127.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-50KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 50000	\$1,007,500.00	K	31%	\$695,175.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-5KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 5000	\$136,500.00	K	31%	\$94,185.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-6KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 6000	\$144,690.00	K	31%	\$99,836.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-750L	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 750	\$29,250.00	K	31%	\$20,182.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-7KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 7000	\$168,805.00	K	31%	\$116,475.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-8KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 8000	\$182,000.00	K	31%	\$125,580.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAL-9KL	EMC SELECT	SEL DATADVANTAGEIDUANAALYTICS LITE 9000	\$204,750.00	K	31%	\$141,277.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAPR-10P	EMC SELECT	SEL 10 DATADVANTPROBES	\$40,950.00	K	31%	\$28,255.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAPR-15P	EMC SELECT	SEL 15 DATADVANTPROBES	\$55,283.00	K	31%	\$38,145.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAPR-1P	EMC SELECT	SEL 1 DATADVANTPROBE	\$9,100.00	K	31%	\$6,279.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAPR-20P	EMC SELECT	SEL 20 DATADVANTPROBES	\$66,339.00	K	31%	\$45,773.91	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DAPR-5P	EMC SELECT	SEL 5 DATADVANTPROBES	\$31,850.00	K	31%	\$21,976.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-100KL	EMC SELECT	SEL DATACLASSIFICATION100000	\$2,340,000.00	K	31%	\$1,614,600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-10KL	EMC SELECT	SEL DATACLASSIFICATION10000	\$262,080.00	K	31%	\$180,835.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-1500L	EMC SELECT	SEL DATACLASSIFICATION1500	\$58,968.00	K	31%	\$40,687.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-150KL	EMC SELECT	SEL DATACLASSIFICATION150000	\$3,439,800.00	K	31%	\$2,373,462.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-15KL	EMC SELECT	SEL DATACLASSIFICATION15000	\$393,120.00	K	31%	\$271,252.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-1KL	EMC SELECT	SEL DATACLASSIFICATION1000	\$44,226.00	K	31%	\$30,515.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-20KL	EMC SELECT	SEL DATACLASSIFICATION20000	\$497,952.00	K	31%	\$343,586.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-2500L	EMC SELECT	SEL DATACLASSIFICATION2500	\$84,630.00	K	31%	\$58,394.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-25KL	EMC SELECT	SEL DATACLASSIFICATION25000	\$622,440.00	K	31%	\$429,483.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-2KL	EMC SELECT	SEL DATACLASSIFICATION2000	\$70,980.00	K	31%	\$48,976.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-3500L	EMC SELECT	SEL DATACLASSIFICATION3500	\$118,482.00	K	31%	\$81,752.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-35KL	EMC SELECT	SEL DATACLASSIFICATION35000	\$858,000.00	K	31%	\$592,020.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-3KL	EMC SELECT	SEL DATACLASSIFICATION3000	\$101,556.00	K	31%	\$70,073.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-4500L	EMC SELECT	SEL DATACLASSIFICATION4500	\$147,420.00	K	31%	\$101,719.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-4KL	EMC SELECT	SEL DATACLASSIFICATION4000	\$131,040.00	K	31%	\$90,417.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-500L	EMC SELECT	SEL DATACLASSIFICATION500	\$24,570.00	K	31%	\$16,953.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-50KL	EMC SELECT	SEL DATACLASSIFICATION50000	\$1,209,000.00	K	31%	\$834,210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-5KL	EMC SELECT	SEL DATACLASSIFICATION5000	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-6KL	EMC SELECT	SEL DATACLASSIFICATION6000	\$173,628.00	K	31%	\$119,803.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-750L	EMC SELECT	SEL DATACLASSIFICATION750	\$35,100.00	K	31%	\$24,219.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-7KL	EMC SELECT	SEL DATACLASSIFICATION7000	\$202,566.00	K	31%	\$139,770.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-8KL	EMC SELECT	SEL DATACLASSIFICATION8000	\$218,400.00	K	31%	\$150,696.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DC-9KL	EMC SELECT	SEL DATACLASSIFICATION9000	\$245,700.00	K	31%	\$169,533.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-100DL	EMC SELECT	SEL DATALEERT FOR 1000 USERS	\$6,265.00	K	31%	\$4,322.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-100KL	EMC SELECT	SEL DATALEERT FOR 100000 USERS	\$331,500.00	K	31%	\$228,735.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-10KL	EMC SELECT	SEL DATALEERT FOR 10000 USERS	\$37,128.00	K	31%	\$25,618.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-1500L	EMC SELECT	SEL DATALEERT FOR 1500 USERS	\$8,354.00	K	31%	\$5,764.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-150KL	EMC SELECT	SEL DATALEERT FOR 150000 USERS	\$487,305.00	K	31%	\$336,240.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-15KL	EMC SELECT	SEL DATALEERT FOR 15000 USERS	\$55,692.00	K	31%	\$38,427.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-2000L	EMC SELECT	SEL DATALEERT FOR 2000 USERS	\$10,056.00	K	31%	\$6,938.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-20KL	EMC SELECT	SEL DATALEERT FOR 20000 USERS	\$70,543.00	K	31%	\$48,674.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-2500L	EMC SELECT	SEL DATALEERT FOR 2500 USERS	\$11,989.00	K	31%	\$8,272.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-25KL	EMC SELECT	SEL DATALEERT FOR 25000 USERS	\$80,179.00	K	31%	\$50,843.51	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-3000L	EMC SELECT	SEL DATALEERT FOR 3000 USERS	\$14,387.00	K	31%	\$9,927.03	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-3500L	EMC SELECT	SEL DATALEERT FOR 3500 USERS	\$16,785.00	K	31%	\$11,581.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-35KL	EMC SELECT	SEL DATALEERT FOR 35000 USERS	\$121,550.00	K	31%	\$83,869.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-4000L	EMC SELECT	SEL DATALEERT FOR 4000 USERS	\$18,564.00	K	31%	\$12,809.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-4500L	EMC SELECT	SEL DATALEERT FOR 4500 USERS	\$20,885.00	K	31%	\$14,410.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-5000L	EMC SELECT	SEL DATALEERT FOR 5000 USERS	\$23,205.00	K	31%	\$16,011.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-500L	EMC SELECT	SEL DATALEERT FOR 500 USERS	\$3,481.00	K	31%	\$2,401.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-50KL	EMC SELECT	SEL DATALEERT FOR 50000 USERS	\$171,275.00	K	31%	\$118,179.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-6000L	EMC SELECT	SEL DATALEERT FOR 6000 USERS	\$24,597.00	K	31%	\$16,971.93	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-7000L	EMC SELECT	SEL DATALEERT FOR 7000 USERS	\$28,697.00	K	31%	\$19,808.93	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-750L	EMC SELECT	SEL DATALEERT FOR 750 USERS	\$4,973.00	K	31%	\$3,431.37	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-8000L	EMC SELECT	SEL DATALEERT FOR 8000 USERS	\$30,940.00	K	31%	\$21,348.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-9000L	EMC SELECT	SEL DATALEERT FOR 9000 USERS	\$34,808.00	K	31%	\$24,017.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-100KL	EMC SELECT	SEL DATAPRIVILEGE 100000	\$1,893,840.00	K	31%	\$1,306,749.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-10KL	EMC SELECT	SEL DATAPRIVILEGE 10000	\$212,160.00	K	31%	\$146,390.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-1500L	EMC SELECT	SEL DATAPRIVILEGE 1500	\$47,736.00	K	31%	\$32,937.84	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-150KL	EMC SELECT	SEL DATAPRIVILEGE 150000 USERS	\$2,783,945.00	K	31%	\$1,920,922.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-15KL	EMC SELECT	SEL DATAPRIVILEGE 15000	\$318,240.00	K	31%	\$219,585.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-1KL	EMC SELECT	SEL DATAPRIVILEGE 1000	\$35,880.00	K	31%	\$24,757.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-20KL	EMC SELECT	SEL DATAPRIVILEGE 20000	\$405,104.00	K	31%	\$278,141.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-2500L	EMC SELECT	SEL DATAPRIVILEGE 2500	\$68,484.00	K	31%	\$47,253.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-25KL	EMC SELECT	SEL DATAPRIVILEGE 25000	\$503,880.00	K	31%	\$347,677.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-2KL	EMC SELECT	SEL DATAPRIVILEGE 2000	\$57,408.00														

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)		
5	DS-1500L	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES1500	\$39,312.00	K	31%	\$27,125.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-150KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES15000	\$2,293,200.00	K	31%	\$1,582,308.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-15KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES15000	\$262,080.00	K	31%	\$180,835.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-1KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES1000	\$29,484.00	K	31%	\$20,343.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-2000L	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES2000	\$53,916.00	K	31%	\$37,201.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-2500L	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES2500	\$56,420.00	K	31%	\$38,929.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-25KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES25000	\$414,960.00	K	31%	\$286,322.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-2KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES2000	\$47,320.00	K	31%	\$32,650.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-3500L	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES3500	\$78,988.00	K	31%	\$54,501.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-35KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES35000	\$572,000.00	K	31%	\$394,680.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-3KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES3000	\$67,704.00	K	31%	\$46,715.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-4500L	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES4500	\$98,280.00	K	31%	\$67,813.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-4KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES4000	\$87,360.00	K	31%	\$60,278.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-500L	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES500	\$16,380.00	K	31%	\$11,302.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-50KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES50000	\$800,000.00	K	31%	\$556,140.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-5KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES5000	\$109,200.00	K	31%	\$75,348.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-6KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES6000	\$115,752.00	K	31%	\$79,868.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-750L	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES750	\$23,400.00	K	31%	\$16,146.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-7KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES7000	\$135,044.00	K	31%	\$93,180.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-8KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES8000	\$145,600.00	K	31%	\$100,464.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-9KL	EMC SELECT	SEL DATADVANTAGEDIRECTORYSERVICES9000	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-1000L	EMC SELECT	SEL DTE 1000 users	\$44,226.00	K	31%	\$30,515.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-100KL	EMC SELECT	SEL DTE 100000 users	\$2,340,000.00	K	31%	\$1,614,600.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-10KL	EMC SELECT	SEL DTE 10000 users	\$265,080.00	K	31%	\$180,835.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-1500L	EMC SELECT	SEL DTE 1500 users	\$58,968.00	K	31%	\$40,687.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-150KL	EMC SELECT	SEL DTE 150000 users	\$3,439,800.00	K	31%	\$2,373,462.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-15KL	EMC SELECT	SEL DTE 15000 users	\$393,120.00	K	31%	\$271,252.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-2000L	EMC SELECT	SEL DTE 2000 users	\$70,980.00	K	31%	\$48,976.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-20KL	EMC SELECT	SEL DTE 20000 users	\$497,952.00	K	31%	\$343,586.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-2500L	EMC SELECT	SEL DTE 2500 users	\$84,630.00	K	31%	\$58,394.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-25KL	EMC SELECT	SEL DTE 25000 users	\$622,440.00	K	31%	\$429,483.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-3000L	EMC SELECT	SEL DTE 3000 users	\$101,556.00	K	31%	\$70,073.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-3500L	EMC SELECT	SEL DTE 3500 users	\$118,482.00	K	31%	\$81,752.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-35KL	EMC SELECT	SEL DTE 35000 users	\$858,000.00	K	31%	\$592,020.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-4000L	EMC SELECT	SEL DTE 4000 users	\$131,040.00	K	31%	\$90,417.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-4500L	EMC SELECT	SEL DTE 4500 users	\$147,420.00	K	31%	\$101,719.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-5000L	EMC SELECT	SEL DTE 5000 users	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-50KL	EMC SELECT	SEL DTE 500 users	\$24,570.00	K	31%	\$16,953.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-50KL	EMC SELECT	SEL DTE 50000 users	\$1,209,000.00	K	31%	\$834,210.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-6000L	EMC SELECT	SEL DTE 6000 users	\$173,628.00	K	31%	\$119,803.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-7000L	EMC SELECT	SEL DTE 7000 users	\$202,566.00	K	31%	\$139,770.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-750L	EMC SELECT	SEL DTE 750 users	\$35,100.00	K	31%	\$24,219.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-8000L	EMC SELECT	SEL DTE 8000 users	\$218,400.00	K	31%	\$150,696.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-9000L	EMC SELECT	SEL DTE 9000 users	\$245,700.00	K	31%	\$169,533.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-1000L	EMC SELECT	SEL DW for SharePoint 1000 users	\$55,283.00	K	31%	\$38,145.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-100KL	EMC SELECT	SEL DW for SharePoint 100000 users	\$2,925,000.00	K	31%	\$2,018,250.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-10KL	EMC SELECT	SEL DW for SharePoint 10000 users	\$327,600.00	K	31%	\$226,044.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-1500L	EMC SELECT	SEL DW for SharePoint 1500 users	\$73,710.00	K	31%	\$50,859.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-150KL	EMC SELECT	SEL DW for SharePoint 150000 users	\$4,299,750.00	K	31%	\$2,966,827.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-15KL	EMC SELECT	SEL DW for SharePoint 15000 users	\$491,400.00	K	31%	\$339,066.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-2000L	EMC SELECT	SEL DW for SharePoint 2000 users	\$88,725.00	K	31%	\$61,220.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-20KL	EMC SELECT	SEL DW for SharePoint 20000 users	\$622,440.00	K	31%	\$429,483.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-2500L	EMC SELECT	SEL DW for SharePoint 2500 users	\$105,788.00	K	31%	\$72,993.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-25KL	EMC SELECT	SEL DW for SharePoint 25000 users	\$778,050.00	K	31%	\$536,854.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-3000L	EMC SELECT	SEL DW for SharePoint 3000 users	\$126,945.00	K	31%	\$87,592.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-3500L	EMC SELECT	SEL DW for SharePoint 3500 users	\$148,103.00	K	31%	\$102,191.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-4000L	EMC SELECT	SEL DW for SharePoint 4000 users	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-4500L	EMC SELECT	SEL DW for SharePoint 4500 users	\$184,275.00	K	31%	\$127,149.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-5000L	EMC SELECT	SEL DW for SharePoint 5000 users	\$204,750.00	K	31%	\$141,277.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-50KL	EMC SELECT	SEL DW for SharePoint 500 users	\$30,713.00	K	31%	\$21,191.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-50KL	EMC SELECT	SEL DW for SharePoint 50000 users	\$1,511,250.00	K	31%	\$1,042,762.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-6000L	EMC SELECT	SEL DW for SharePoint 6000 users	\$217,035.00	K	31%	\$149,754.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-7000L	EMC SELECT	SEL DW for SharePoint 7000 users	\$253,208.00	K	31%	\$174,713.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-750L	EMC SELECT	SEL DW for SharePoint 750 users	\$43,875.00	K	31%	\$30,273.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-8000L	EMC SELECT	SEL DW for SharePoint 8000 users	\$273,000.00	K	31%	\$188,370.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWS-9000L	EMC SELECT	SEL DW for SharePoint 9000 users	\$307,125.00	K	31%	\$211,916.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-1000L	EMC SELECT	SEL DW for Windows for 1000 users	\$55,283.00	K	31%	\$38,145.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-100KL	EMC SELECT	SEL DW for Windows for 100000 users	\$2,925,000.00	K	31%	\$2,018,250.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-10KL	EMC SELECT	SEL DW for Windows for 10000 users	\$327,600.00	K	31%	\$226,044.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-1500L	EMC SELECT	SEL DW for Windows for 1500 users	\$73,710.00	K	31%	\$50,859.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-150KL	EMC SELECT	SEL DW for Windows for 150000 users	\$4,299,750.00	K	31%	\$2,966,827.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-15KL	EMC SELECT	SEL DW for Windows for 15000 users	\$491,400.00	K	31%	\$339,066.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-2000L	EMC SELECT	SEL DW for Windows for 2000 users	\$88,725.00	K	31%	\$61,220.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-20KL	EMC SELECT	SEL DW for Windows for 20000 users	\$622,440.00	K	31%	\$429,483.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-2500L	EMC SELECT	SEL DW for Windows for 2500 users	\$105,788.00	K	31%	\$72,993.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-25KL	EMC SELECT	SEL DW for Windows for 25000 users	\$778,050.00	K	31%	\$536,854.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-3000L	EMC SELECT	SEL DW for Windows for 3000 users	\$126,945.00	K	31%	\$87,592.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-3500L	EMC SELECT	SEL DW for Windows for 3500 users	\$148,103.00	K	31%	\$102,191.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-35KL	EMC SELECT	SEL DW for Windows for 35000 users	\$1,072,500.00	K	31%	\$740,025.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-4000L	EMC SELECT	SEL DW for Windows for 4000 users	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-4500L	EMC SELECT	SEL DW for Windows for 4500 users	\$184,275.00	K	31%	\$127,149.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-5000L	EMC SELECT	SEL DW for Windows for 5000 users	\$204,750.00	K	31%	\$141,277.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-50KL	EMC SELECT	SEL DW for Windows for 500 users	\$30,713.00	K	31%	\$21,191.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-50KL	EMC SELECT	SEL DW for Windows for 50000 users	\$1,511,250.00	K	31%	\$1,042,762.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-6000L	EMC SELECT	SEL DW for Windows for 6000 users	\$217,035.00	K	31%	\$149,754.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-7000L	EMC SELECT	SEL DW for Windows for 7000 users	\$253,208.00	K	31%	\$174,713.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-750L	EMC SELECT	SEL DW for Windows for 750 users	\$43,875.00	K	31%	\$30,273.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DWW-8000L	EMC SELECT	SEL DW for Windows for 8000 users												

EMC WSCA Contract MNWC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER		
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)	
5	EC-1500L	EMC SELECT	SEL DATADVATAGEEXC 1500	\$98,280.00	K	31%	\$67,813.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-1500KL	EMC SELECT	SEL DATADVATAGEEXC 150000	\$5,733,000.00	K	31%	\$3,955,770.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-15KL	EMC SELECT	SEL DATADVATAGEEXC 15000	\$655,200.00	K	31%	\$452,088.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-2000L	EMC SELECT	SEL DATADVATAGEEXC 2000	\$118,300.00	K	31%	\$81,627.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-20KL	EMC SELECT	SEL DATADVATAGEEXC 20000	\$829,920.00	K	31%	\$572,644.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-2500L	EMC SELECT	SEL DATADVATAGEEXC 2500	\$141,050.00	K	31%	\$97,324.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-25KL	EMC SELECT	SEL DATADVATAGEEXC 25000	\$1,037,400.00	K	31%	\$715,806.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-3000L	EMC SELECT	SEL DATADVATAGEEXC 3000	\$169,260.00	K	31%	\$116,789.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-3500L	EMC SELECT	SEL DATADVATAGEEXC 3500	\$197,470.00	K	31%	\$136,254.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-35KL	EMC SELECT	SEL DATADVATAGEEXC 35000	\$1,430,000.00	K	31%	\$986,700.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-4000L	EMC SELECT	SEL DATADVATAGEEXC 4000	\$218,400.00	K	31%	\$150,696.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-4500L	EMC SELECT	SEL DATADVATAGEEXC 4500	\$245,700.00	K	31%	\$169,533.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-5000L	EMC SELECT	SEL DATADVATAGEEXC 5000	\$273,000.00	K	31%	\$188,370.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-500L	EMC SELECT	SEL DATADVATAGEEXC 500	\$40,950.00	K	31%	\$28,255.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-50KL	EMC SELECT	SEL DATADVATAGEEXC 50000	\$2,015,000.00	K	31%	\$1,390,350.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-6000L	EMC SELECT	SEL DATADVATAGEEXC 6000	\$289,380.00	K	31%	\$199,672.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-7000L	EMC SELECT	SEL DATADVATAGEEXC 7000	\$337,610.00	K	31%	\$232,950.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-750L	EMC SELECT	SEL DATADVATAGEEXC 750	\$58,500.00	K	31%	\$40,365.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-8000L	EMC SELECT	SEL DATADVATAGEEXC 8000	\$364,000.00	K	31%	\$251,160.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	EC-9000L	EMC SELECT	SEL DATADVATAGEEXC 9000	\$409,500.00	K	31%	\$282,555.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-100KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 100000	\$1,755,000.00	K	31%	\$1,210,950.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-10KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 10000	\$196,560.00	K	31%	\$135,626.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-1500L	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR1500	\$44,226.00	K	31%	\$30,515.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-1500KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 150000	\$2,579,850.00	K	31%	\$1,780,096.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-15KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 15000	\$296,840.00	K	31%	\$203,439.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-1KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 1000	\$33,170.00	K	31%	\$22,887.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-20KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 20000	\$373,464.00	K	31%	\$257,690.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-2500L	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 2500	\$63,473.00	K	31%	\$43,796.37	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-25KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 25000	\$466,830.00	K	31%	\$322,112.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-2KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 2000	\$53,235.00	K	31%	\$36,732.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-3500L	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 3500	\$88,862.00	K	31%	\$61,314.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-35KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 35000	\$643,500.00	K	31%	\$444,015.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-3KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 3000	\$76,167.00	K	31%	\$52,555.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-4500L	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 4500	\$110,565.00	K	31%	\$76,289.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-4KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 4000	\$98,280.00	K	31%	\$67,813.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-500L	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 500	\$18,428.00	K	31%	\$12,715.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-50KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 50000	\$906,750.00	K	31%	\$625,657.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-5KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 5000	\$122,850.00	K	31%	\$84,766.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-6KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 6000	\$130,221.00	K	31%	\$89,852.49	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-750L	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 750	\$26,325.00	K	31%	\$18,164.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-7KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 7000	\$151,925.00	K	31%	\$104,828.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-8KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 8000	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-9KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 9000	\$184,275.00	K	31%	\$127,149.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-100KL	EMC SELECT	SEL DATADSPPOINT100000	\$3,900,000.00	K	31%	\$2,691,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-10KL	EMC SELECT	SEL DATADSPPOINT10000	\$436,800.00	K	31%	\$301,392.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-1500L	EMC SELECT	SEL DATADSPPOINT1500	\$98,280.00	K	31%	\$67,813.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-1500KL	EMC SELECT	SEL DATADSPPOINT150000	\$5,733,000.00	K	31%	\$3,955,770.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-15KL	EMC SELECT	SEL DATADSPPOINT15000	\$655,200.00	K	31%	\$452,088.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-1KL	EMC SELECT	SEL DATADSPPOINT1000	\$73,710.00	K	31%	\$50,859.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-20KL	EMC SELECT	SEL DATADSPPOINT20000	\$829,920.00	K	31%	\$572,644.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-2500L	EMC SELECT	SEL DATADSPPOINT2500	\$141,050.00	K	31%	\$97,324.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-25KL	EMC SELECT	SEL DATADSPPOINT25000	\$1,037,400.00	K	31%	\$715,806.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-2KL	EMC SELECT	SEL DATADSPPOINT2000	\$118,300.00	K	31%	\$81,627.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-3500L	EMC SELECT	SEL DATADSPPOINT3500	\$197,470.00	K	31%	\$136,254.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-35KL	EMC SELECT	SEL DATADSPPOINT35000	\$1,430,000.00	K	31%	\$986,700.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-3KL	EMC SELECT	SEL DATADSPPOINT3000	\$169,260.00	K	31%	\$116,789.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-4500L	EMC SELECT	SEL DATADSPPOINT4500	\$245,700.00	K	31%	\$169,533.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-4KL	EMC SELECT	SEL DATADSPPOINT4000	\$218,400.00	K	31%	\$150,696.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-500L	EMC SELECT	SEL DATADSPPOINT500	\$40,950.00	K	31%	\$28,255.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-50KL	EMC SELECT	SEL DATADSPPOINT50000	\$2,015,000.00	K	31%	\$1,390,350.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-5KL	EMC SELECT	SEL DATADSPPOINT5000	\$273,000.00	K	31%	\$188,370.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-6KL	EMC SELECT	SEL DATADSPPOINT6000	\$289,380.00	K	31%	\$199,672.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-750L	EMC SELECT	SEL DATADSPPOINT750	\$58,500.00	K	31%	\$40,365.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-7KL	EMC SELECT	SEL DATADSPPOINT7000	\$337,610.00	K	31%	\$232,950.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-8KL	EMC SELECT	SEL DATADSPPOINT8000	\$364,000.00	K	31%	\$251,160.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-9KL	EMC SELECT	SEL DATADSPPOINT9000	\$409,500.00	K	31%	\$282,555.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-1000L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 1000	\$1,050.00	K	31%	\$724.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-100KL	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART100000	\$55,575.00	K	31%	\$38,346.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-10KL	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 10000	\$6,224.00	K	31%	\$4,294.56	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-1500L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 1500	\$1,400.00	K	31%	\$966.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-1500KL	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART150000	\$81,695.00	K	31%	\$56,369.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-15KL	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 15000	\$9,337.00	K	31%	\$6,442.53	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-2000L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 2000	\$1,686.00	K	31%	\$1,163.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-20KL	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 20000	\$11,826.00	K	31%	\$8,159.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-2500L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 2500	\$2,010.00	K	31%	\$1,388.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-25KL	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 25000	\$14,783.00	K	31%	\$10,200.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-3000L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 3000	\$2,412.00	K	31%	\$1,664.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-3500L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 3500	\$2,814.00	K	31%	\$1,941.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-35KL	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 35000	\$20,378.00	K	31%	\$14,060.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-4000L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 4000	\$3,112.00	K	31%	\$2,147.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-4500L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 4500	\$3,501.00	K	31%	\$2,415.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-5000L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 5000	\$3,890.00	K	31%	\$2,684.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-500L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 500	\$584.00	K	31%	\$402.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-50KL	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 50000	\$28,714.00	K	31%	\$19,812.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-6000L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 6000	\$4,124.00	K	31%	\$2,845.56	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-7000L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 7000	\$4,811.00	K	31%	\$3,319.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-750L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 750	\$834.00	K	31%	\$575.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-8000L	EMC SELECT	SEL SOFTWARE SUBSCRIPTION DATALEART 8000												

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE								
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER		
5	UX-15KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 15000 USERS	\$655,200.00	K	31%	\$452,088.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-1KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 1000 USERS	\$73,710.00	K	31%	\$50,859.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-20KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 20000 USERS	\$829,920.00	K	31%	\$572,644.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-2500L	EMC SELECT	SEL DATADVANTAGE UNIX FOR 2500 USERS	\$141,050.00	K	31%	\$97,324.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-2500L	EMC SELECT	SEL DATADVANTAGE UNIX FOR 25000 USERS	\$1,037,500.00	K	31%	\$715,800.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-2KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 2000 USERS	\$118,300.00	K	31%	\$81,627.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-3500L	EMC SELECT	SEL DATADVANTAGE UNIX FOR 3500 USERS	\$197,470.00	K	31%	\$136,254.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-35KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 35000 USERS	\$1,430,000.00	K	31%	\$986,700.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-3KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 3000 USERS	\$169,260.00	K	31%	\$116,789.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-4500L	EMC SELECT	SEL DATADVANTAGE UNIX FOR 4500 USERS	\$245,700.00	K	31%	\$169,533.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-4KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 4000 USERS	\$218,400.00	K	31%	\$150,696.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-500L	EMC SELECT	SEL DATADVANTAGE UNIX FOR 500 USERS	\$40,950.00	K	31%	\$28,255.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-50KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 50000 USERS	\$2,015,000.00	K	31%	\$1,390,350.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-5KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 5000 USERS	\$273,000.00	K	31%	\$188,370.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-6KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 6000 USERS	\$289,380.00	K	31%	\$199,672.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-750L	EMC SELECT	SEL DATADVANTAGE UNIX FOR 750 USERS	\$58,500.00	K	31%	\$40,365.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-7KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 7000 USERS	\$337,610.00	K	31%	\$232,950.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-8KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 8000 USERS	\$364,000.00	K	31%	\$251,160.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-9KL	EMC SELECT	SEL DATADVANTAGE UNIX FOR 9000 USERS	\$409,500.00	K	31%	\$282,555.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	VARONIS-30DAY	EMC SELECT	SEL VARONIS DATADVANTAGE 30DAY FREETRIAL	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	100-100198	EMC SELECT	SEL SW VWisdom Server Ent Lic	\$40,625.00	K	31%	\$28,031.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100199	EMC SELECT	SEL SW VWisdom Server Dept Lic	\$21,875.00	K	31%	\$15,093.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100206-AA	EMC SELECT	SEL AS ProbeSW-024 Lic Ann'l	\$263.00	K	31%	\$181.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100207-AA	EMC SELECT	SEL AS ProbeSW-032 Lic Ann'l	\$356.00	K	31%	\$245.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100208-AA	EMC SELECT	SEL AS ProbeSW-192 Lic Ann'l	\$2,156.00	K	31%	\$1,487.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100209-AA	EMC SELECT	SEL AS ProbeSW-256 Lic Ann'l	\$2,888.00	K	31%	\$1,992.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100210-AA	EMC SELECT	SEL AS ProbeSW-336 Lic Ann'l	\$3,788.00	K	31%	\$2,613.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100211-AA	EMC SELECT	SEL AS ProbeSW-384 Lic Ann'l	\$4,313.00	K	31%	\$2,975.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100212-AA	EMC SELECT	SEL AS ProbeSW-528 Lic Ann'l	\$5,944.00	K	31%	\$4,101.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100213	EMC SELECT	SEL SW ProbeVM-001 ESX Lic	\$1,547.00	K	31%	\$1,067.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100213-AA	EMC SELECT	SEL AS ProbeVM-001 Lic Ann'l	\$150.00	K	31%	\$103.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100214-AA	EMC SELECT	SEL AS ProbeVM-010 Lic Ann'l	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100215-AA	EMC SELECT	SEL AS ProbeVM-050 Lic Ann'l	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100216	EMC SELECT	SEL SW ProbeVM-100 ESX Lic	\$154,688.00	K	31%	\$106,734.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100216-AA	EMC SELECT	SEL AS ProbeVM-100 Lic Ann'l	\$15,000.00	K	31%	\$10,350.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100217-AA	EMC SELECT	SEL AS ProbeVM-500 Lic Ann'l	\$75,000.00	K	31%	\$51,750.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100276	EMC SELECT	SEL HW PCbl OM3 2F LC-LC 2M	\$63.00	K	31%	\$43.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100278	EMC SELECT	SEL HW PCbl OM3 2F LC-LC 3M	\$70.00	K	31%	\$48.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100280	EMC SELECT	SEL HW PCbl OM3 2F LC-LC 5M	\$78.00	K	31%	\$53.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100288	EMC SELECT	SEL HW TCv-008LRLF-57-RP Cass	\$1,719.00	K	31%	\$1,186.11	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100290	EMC SELECT	SEL HW TCv-012LRLF-57-RP Cass	\$2,578.00	K	31%	\$1,778.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100292	EMC SELECT	SEL HW TCv-012MRLF-57-OB Cass	\$2,578.00	K	31%	\$1,778.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100293	EMC SELECT	SEL HW TCv-024MRLFMR-57-OB Cass	\$5,156.00	K	31%	\$3,557.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100300	EMC SELECT	SEL HW TFS-010F TCv TAP Shelf 1U	\$289.00	K	31%	\$199.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100301	EMC SELECT	SEL HW TFS-010S TCv TAP Shelf 1U	\$195.00	K	31%	\$134.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100346	EMC SELECT	SEL HW ProbeFC8 8G MM	\$37,500.00	K	31%	\$25,875.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100602	EMC SELECT	SEL SW FC8-0802 2 Link Lic	\$21,875.00	K	31%	\$15,093.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100602-AA	EMC SELECT	SEL AS ProbeFC8-0802 Lic Ann'l	\$2,063.00	K	31%	\$1,423.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100603	EMC SELECT	SEL SW FC8-0808 8 Link Lic	\$87,500.00	K	31%	\$60,375.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100603-AA	EMC SELECT	SEL AS ProbeFC8-0808 Lic Ann'l	\$8,156.00	K	31%	\$5,627.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100617-AA	EMC SELECT	SEL AS ProbeSWAG-24 Lic Ann'l	\$38.00	K	31%	\$26.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100618-AA	EMC SELECT	SEL AS ProbeSWAG-192 Lic Ann'l	\$356.00	K	31%	\$245.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100619-AA	EMC SELECT	SEL AS ProbeSWAG-528 Lic Ann'l	\$994.00	K	31%	\$685.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100837	EMC SELECT	SEL HW ProbeFC8 /HD FRU Pwr Sup	\$859.00	K	31%	\$592.71	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101019	EMC SELECT	SEL HW Mob Rack Cab Probe	\$178.00	K	31%	\$123.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101048	EMC SELECT	SEL HW Pwr Cord C19-515 15A 15FT	\$63.00	K	31%	\$43.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101049	EMC SELECT	SEL HW Pwr Cord C19-520 20A 15FT	\$94.00	K	31%	\$64.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101050	EMC SELECT	SEL HW Pwr Cord C19-620 20A 15FT	\$86.00	K	31%	\$59.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101051	EMC SELECT	SEL HW Pwr Cord C19-615 15A 15FT	\$86.00	K	31%	\$59.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101052	EMC SELECT	SEL HW Pwr Cord C13-515 18IN x2	\$11.00	K	31%	\$7.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101053	EMC SELECT	SEL HW Pwr Cord C13-515 6FT x2	\$17.00	K	31%	\$11.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101054	EMC SELECT	SEL HW Pwr Cord C13-C14 6FT x2	\$23.00	K	31%	\$15.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101055	EMC SELECT	SEL HW Pwr Cord C13-C14 18IN x2	\$14.00	K	31%	\$9.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101056	EMC SELECT	SEL HW Pwr Cord C13-C1E77 2M x2	\$20.00	K	31%	\$13.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101057	EMC SELECT	SEL HW Pwr Cord C13-1363 2M x2	\$31.00	K	31%	\$21.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101058	EMC SELECT	SEL HW Pwr Cord C13-C14 3FT x2	\$17.00	K	31%	\$11.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101085	EMC SELECT	SEL HW PCbl OM3 12F MPOF-LC 2M	\$469.00	K	31%	\$323.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101216	EMC SELECT	SEL HW PCbl OM3 2F LC-LC 10M	\$102.00	K	31%	\$70.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101228	EMC SELECT	SEL HW PCbl OM3 2F LC-LC 15M	\$102.00	K	31%	\$70.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101231	EMC SELECT	SEL HW ProbeFC8-HD 8G MM	\$53,125.00	K	31%	\$36,656.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101281	EMC SELECT	SEL HW Fiblins CIT Kit MPO Addon	\$4,531.00	K	31%	\$3,126.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101309	EMC SELECT	SEL HW Fiblins CIT Kit Refill	\$2,666.00	K	31%	\$1,863.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101310	EMC SELECT	SEL HW Fiblins CIT MPO Refill	\$547.00	K	31%	\$377.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101311	EMC SELECT	SEL HW Tcbi OM3 1F LCLC 2M x2	\$211.00	K	31%	\$145.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101312	EMC SELECT	SEL HW Tcbi OM3 12F MPOF-LC 2M x2	\$898.00	K	31%	\$619.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101313	EMC SELECT	SEL HW Tcbi OM3 1F LCLC 2M x2	\$211.00	K	31%	\$145.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101314	EMC SELECT	SEL HW Tcbi OM3 1F LCMU 2M x2	\$234.00	K	31%	\$161.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101315	EMC SELECT	SEL HW Tcbi OM3 12F MPOmLC 2M x2	\$898.00	K	31%	\$619.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101318	EMC SELECT	SEL HW Ship Rack Cab 2 Probe	\$9,375.00	K	31%	\$6,468.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101319	EMC SELECT	SEL HW Ship Rack Cab 1 Probe	\$7,422.00	K	31%	\$5,121.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101322	EMC SELECT	SEL HW ProbeFC8 /HD FRU Fan	\$586.00	K	31%	\$404.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101324	EMC SELECT	SEL HW Rack Shelf 1U 20	\$492.00	K	31%	\$339.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101325	EMC SELECT	SEL HW Rack Shelf 1U 24	\$586.00	K	31%	\$404.34	N/A	N							



EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER			
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)				
5	11-1829-LIC-1	EMC SELECT	SEL Tpp1 Hor Adv: 10P Ccu	\$4,180.00	K	31%	\$2,884.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1829-LIC-2	EMC SELECT	SEL Tpp2 Hor Adv: 10P Ccu	\$4,092.00	K	31%	\$2,823.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1829-LIC-3	EMC SELECT	SEL Tpp3 Hor Adv: 10P Ccu	\$3,960.00	K	31%	\$2,732.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1829-LIC-4	EMC SELECT	SEL Tpp4 Hor Adv: 10P Ccu	\$3,828.00	K	31%	\$2,641.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1829-LIC-5	EMC SELECT	SEL Tpp5 Hor Adv: 10P Ccu	\$3,652.00	K	31%	\$2,513.08	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1830-LIC	EMC SELECT	SEL Hor Adv: 100P Ccu	\$44,000.00	K	31%	\$30,360.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1830-LIC-1	EMC SELECT	SEL Tpp1 Hor Adv: 100P Ccu	\$41,800.00	K	31%	\$28,842.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1830-LIC-2	EMC SELECT	SEL Tpp2 Hor Adv: 100P Ccu	\$40,920.00	K	31%	\$28,234.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1830-LIC-3	EMC SELECT	SEL Tpp3 Hor Adv: 100P Ccu	\$39,600.00	K	31%	\$27,324.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1830-LIC-4	EMC SELECT	SEL Tpp4 Hor Adv: 100P Ccu	\$38,280.00	K	31%	\$26,413.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1830-LIC-5	EMC SELECT	SEL Tpp5 Hor Adv: 100P Ccu	\$36,520.00	K	31%	\$25,198.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1831-LIC	EMC SELECT	SEL Hor Adv: 10P (Nus)	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1831-LIC-1	EMC SELECT	SEL Tpp1 Hor Adv: 10P (Nus)	\$2,612.50	K	31%	\$1,802.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1831-LIC-2	EMC SELECT	SEL Tpp2 Hor Adv: 10P (Nus)	\$2,557.50	K	31%	\$1,764.68	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1831-LIC-3	EMC SELECT	SEL Tpp3 Hor Adv: 10P (Nus)	\$2,475.00	K	31%	\$1,707.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1831-LIC-4	EMC SELECT	SEL Tpp4 Hor Adv: 10P (Nus)	\$2,392.50	K	31%	\$1,650.83	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1831-LIC-5	EMC SELECT	SEL Tpp5 Hor Adv: 10P (Nus)	\$2,282.50	K	31%	\$1,574.93	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1832-LIC	EMC SELECT	SEL Hor Adv: 100P (Nus)	\$27,500.00	K	31%	\$18,975.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1832-LIC-1	EMC SELECT	SEL Tpp1 Hor Adv: 100P (Nus)	\$26,125.00	K	31%	\$18,026.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1832-LIC-2	EMC SELECT	SEL Tpp2 Hor Adv: 100P (Nus)	\$25,575.00	K	31%	\$17,646.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1832-LIC-3	EMC SELECT	SEL Tpp3 Hor Adv: 100P (Nus)	\$24,750.00	K	31%	\$17,077.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1832-LIC-4	EMC SELECT	SEL Tpp4 Hor Adv: 100P (Nus)	\$23,925.00	K	31%	\$16,508.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1832-LIC-5	EMC SELECT	SEL Tpp5 Hor Adv: 100P (Nus)	\$22,825.00	K	31%	\$15,749.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1833-LIC	EMC SELECT	SEL Ent: 10P Ccu	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1833-LIC-1	EMC SELECT	SEL Tpp1 Ent: 10P Ccu	\$5,225.00	K	31%	\$3,605.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1833-LIC-2	EMC SELECT	SEL Tpp2 Ent: 10P Ccu	\$5,115.00	K	31%	\$3,529.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1833-LIC-3	EMC SELECT	SEL Tpp3 Ent: 10P Ccu	\$4,950.00	K	31%	\$3,415.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1833-LIC-4	EMC SELECT	SEL Tpp4 Ent: 10P Ccu	\$4,785.00	K	31%	\$3,301.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1833-LIC-5	EMC SELECT	SEL Tpp5 Ent: 10P Ccu	\$4,565.00	K	31%	\$3,149.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1834-LIC	EMC SELECT	SEL Ent: 100P Ccu	\$55,000.00	K	31%	\$37,950.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1834-LIC-1	EMC SELECT	SEL Tpp1 Ent: 100P Ccu	\$52,250.00	K	31%	\$36,052.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1834-LIC-2	EMC SELECT	SEL Tpp2 Ent: 100P Ccu	\$51,150.00	K	31%	\$35,293.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1834-LIC-3	EMC SELECT	SEL Tpp3 Ent: 100P Ccu	\$49,500.00	K	31%	\$34,155.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1834-LIC-4	EMC SELECT	SEL Tpp4 Ent: 100P Ccu	\$47,850.00	K	31%	\$33,016.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1834-LIC-5	EMC SELECT	SEL Tpp5 Ent: 100P Ccu	\$45,650.00	K	31%	\$31,498.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1835-LIC	EMC SELECT	SEL Ent: 10P (Nus)	\$3,300.00	K	31%	\$2,277.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1835-LIC-1	EMC SELECT	SEL Tpp1 Ent: 10P (Nus)	\$3,135.00	K	31%	\$2,163.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1835-LIC-2	EMC SELECT	SEL Tpp2 Ent: 10P (Nus)	\$3,069.00	K	31%	\$2,117.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1835-LIC-3	EMC SELECT	SEL Tpp3 Ent: 10P (Nus)	\$2,970.00	K	31%	\$2,049.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1835-LIC-4	EMC SELECT	SEL Tpp4 Ent: 10P (Nus)	\$2,871.00	K	31%	\$1,980.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1835-LIC-5	EMC SELECT	SEL Tpp5 Ent: 10P (Nus)	\$2,739.00	K	31%	\$1,889.91	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1836-LIC	EMC SELECT	SEL Ent: 100P (Nus)	\$33,000.00	K	31%	\$22,770.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1836-LIC-1	EMC SELECT	SEL Tpp1 Ent: 100P (Nus)	\$31,350.00	K	31%	\$21,631.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1836-LIC-2	EMC SELECT	SEL Tpp2 Ent: 100P (Nus)	\$30,690.00	K	31%	\$21,176.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1836-LIC-3	EMC SELECT	SEL Tpp3 Ent: 100P (Nus)	\$29,700.00	K	31%	\$20,493.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1836-LIC-4	EMC SELECT	SEL Tpp4 Ent: 100P (Nus)	\$28,710.00	K	31%	\$19,809.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1836-LIC-5	EMC SELECT	SEL Tpp5 Ent: 100P (Nus)	\$27,390.00	K	31%	\$18,899.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1837-LIC	EMC SELECT	SEL Upp: Mirage To Adv: 10P (Nus)	\$1,210.00	K	31%	\$834.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1837-LIC-1	EMC SELECT	SEL L1 Upp Mirage To Adv 10P Nus	\$1,149.50	K	31%	\$793.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1837-LIC-2	EMC SELECT	SEL L2 Upp Mirage To Adv 10P Nus	\$1,125.30	K	31%	\$776.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1837-LIC-3	EMC SELECT	SEL L3 Upp Mirage To Adv 10P Nus	\$1,089.00	K	31%	\$751.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1837-LIC-4	EMC SELECT	SEL L4 Upp Mirage To Adv 10P Nus	\$1,052.70	K	31%	\$726.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1837-LIC-5	EMC SELECT	SEL L5 Upp Mirage To Adv 10P Nus	\$1,004.30	K	31%	\$692.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1838-LIC	EMC SELECT	SEL Upp: Mirage To Adv 100P Nus	\$12,100.00	K	31%	\$8,349.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1838-LIC-1	EMC SELECT	SEL L1 Upp Mirage To Adv 100P Nus	\$11,495.00	K	31%	\$7,931.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1838-LIC-2	EMC SELECT	SEL L2 Upp Mirage To Adv 100P Nus	\$11,253.00	K	31%	\$7,764.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1838-LIC-3	EMC SELECT	SEL L3 Upp Mirage To Adv 100P Nus	\$10,890.00	K	31%	\$7,514.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1838-LIC-4	EMC SELECT	SEL L4 Upp Mirage To Adv 100P Nus	\$10,527.00	K	31%	\$7,263.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1838-LIC-5	EMC SELECT	SEL L5 Upp Mirage To Adv 100P Nus	\$10,043.00	K	31%	\$6,929.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1839-LIC	EMC SELECT	SEL Upp View Std 10P Ccu To Adv 20P Nus	\$3,025.00	K	31%	\$2,087.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1839-LIC-1	EMC SELECT	SEL L1 Upp View Std 10P Ccu To Adv 20P Nus	\$2,873.75	K	31%	\$1,982.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1839-LIC-2	EMC SELECT	SEL L2 Upp View Std 10P Ccu To Adv 20P Nus	\$2,813.25	K	31%	\$1,941.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1839-LIC-3	EMC SELECT	SEL L3 Upp View Std 10P Ccu To Adv 20P Nus	\$2,722.50	K	31%	\$1,878.53	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1839-LIC-4	EMC SELECT	SEL L4 Upp View Std 10P Ccu To Adv 20P Nus	\$2,631.75	K	31%	\$1,815.91	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1839-LIC-5	EMC SELECT	SEL L5 Upp View Std 10P Ccu To Adv 20P Nus	\$2,510.75	K	31%	\$1,732.42	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1840-LIC	EMC SELECT	SEL UG View Std 100 Ccu To Adv 200 NU	\$30,250.00	K	31%	\$20,872.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1840-LIC-1	EMC SELECT	SEL L1 UG View Std 100 Ccu To Adv 200 NU	\$28,737.50	K	31%	\$19,828.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1840-LIC-2	EMC SELECT	SEL L2 UG View Std 100 Ccu To Adv 200 NU	\$28,132.50	K	31%	\$19,411.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1840-LIC-3	EMC SELECT	SEL L3 UG View Std 100 Ccu To Adv 200 NU	\$27,225.00	K	31%	\$18,785.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1840-LIC-4	EMC SELECT	SEL L4 UG View Std 100 Ccu To Adv 200 NU	\$26,317.50	K	31%	\$18,159.08	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1840-LIC-5	EMC SELECT	SEL L5 UG View Std 100 Ccu To Adv 200 NU	\$25,107.50	K	31%	\$17,324.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1841-LIC	EMC SELECT	SEL Upp View Std 10P Ccu To Ent 20P Nus	\$4,235.00	K	31%	\$2,922.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1841-LIC-1	EMC SELECT	SEL L1 Upp View Std 10 Ccu To Ent 20 Nus	\$4,023.25	K	31%	\$2,776.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1841-LIC-2	EMC SELECT	SEL L2 Upp View Std 10 Ccu To Ent 20 Nus	\$3,938.55	K	31%	\$2,717.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1841-LIC-3	EMC SELECT	SEL L3 Upp View Std 10 Ccu To Ent 20 Nus	\$3,811.50	K	31%	\$2,629.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1841-LIC-4	EMC SELECT	SEL L4 Upp View Std 10 Ccu To Ent 20 Nus	\$3,684.45	K	31%	\$2,542.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1841-LIC-5	EMC SELECT	SEL L5 Upp View Std 10 Ccu To Ent 20 Nus	\$3,515.05	K	31%	\$2,425.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1842-LIC	EMC SELECT	SEL UG View Std 100 Ccu To Ent 200 NU	\$42,350.00	K	31%	\$29,221.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1842-LIC-1	EMC SELECT	SEL L1 UG View Std 100 Ccu To Ent 200 NU	\$40,232.50	K	31%	\$27,76										





EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER			
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)				
5	11-1867-LIC	EMC SELECT	SEL View Std 100P Ccu	\$27,500.00	K	31%	\$18,975.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1867-LIC-1	EMC SELECT	SEL L1 View Std 100P Ccu	\$26,125.00	K	31%	\$18,026.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1867-LIC-2	EMC SELECT	SEL L2 View Std 100P Ccu	\$25,575.00	K	31%	\$17,646.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1867-LIC-3	EMC SELECT	SEL L3 View Std 100P Ccu	\$24,750.00	K	31%	\$17,077.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1867-LIC-4	EMC SELECT	SEL L4 View Std 100P Ccu	\$23,925.00	K	31%	\$16,508.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1867-LIC-5	EMC SELECT	SEL L5 View Std 100P Ccu	\$22,825.00	K	31%	\$15,749.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC	EMC SELECT	SEL View Std Add 10P Ccu	\$2,090.00	K	31%	\$1,442.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC-1	EMC SELECT	SEL L1 View Std Add 10P Ccu	\$1,985.50	K	31%	\$1,370.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC-2	EMC SELECT	SEL L2 View Std Add 10P Ccu	\$1,943.70	K	31%	\$1,341.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC-3	EMC SELECT	SEL L3 View Std Add 10P Ccu	\$1,881.00	K	31%	\$1,297.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC-4	EMC SELECT	SEL L4 View Std Add 10P Ccu	\$1,818.30	K	31%	\$1,254.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC-5	EMC SELECT	SEL L5 View Std Add 10P Ccu	\$1,734.70	K	31%	\$1,196.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC	EMC SELECT	SEL View Std Add 100P Ccu	\$20,900.00	K	31%	\$14,421.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC-1	EMC SELECT	SEL L1 View Std Add 100P Ccu	\$19,855.00	K	31%	\$13,699.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC-2	EMC SELECT	SEL L2 View Std Add 100P Ccu	\$19,437.00	K	31%	\$13,411.53	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC-3	EMC SELECT	SEL L3 View Std Add 100P Ccu	\$18,810.00	K	31%	\$12,978.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC-4	EMC SELECT	SEL L4 View Std Add 100P Ccu	\$18,183.00	K	31%	\$12,546.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC-5	EMC SELECT	SEL L5 View Std Add 100P Ccu	\$17,347.00	K	31%	\$11,969.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC	EMC SELECT	SEL Upg Thinapp 5 Suite To View Std 100P	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC-1	EMC SELECT	SEL L1 Upg TA 5 Suite To View Std 100	\$20,900.00	K	31%	\$14,421.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC-2	EMC SELECT	SEL L2 Upg TA 5 Suite To View Std 100	\$20,460.00	K	31%	\$14,117.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC-3	EMC SELECT	SEL L3 Upg TA 5 Suite To View Std 100	\$19,800.00	K	31%	\$13,662.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC-4	EMC SELECT	SEL L4 Upg TA 5 Suite To View Std 100	\$19,140.00	K	31%	\$13,206.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC-5	EMC SELECT	SEL L5 Upg TA 5 Suite To View Std 100	\$18,260.00	K	31%	\$12,599.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1871-LIC	EMC SELECT	SEL Upg Thinapp My Bundle To View Std 10	\$2,310.00	K	31%	\$1,593.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1871-LIC-1	EMC SELECT	SEL L1 Upg TA Ny Bundle To View Std 10	\$2,194.50	K	31%	\$1,514.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1871-LIC-2	EMC SELECT	SEL L2 Upg TA Ny Bundle To View Std 10	\$2,148.30	K	31%	\$1,482.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1871-LIC-3	EMC SELECT	SEL L3 Upg TA Ny Bundle To View Std 10	\$2,079.00	K	31%	\$1,434.51	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1871-LIC-4	EMC SELECT	SEL L4 Upg TA Ny Bundle To View Std 10	\$2,009.70	K	31%	\$1,386.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1871-LIC-5	EMC SELECT	SEL L5 Upg TA Ny Bundle To View Std 10	\$1,917.30	K	31%	\$1,322.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC	EMC SELECT	SEL Upg View 5 Ent 10 To View Std 10	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC-1	EMC SELECT	SEL L1 Upg View 5 Ent 10 To View Std 10	\$1,045.00	K	31%	\$721.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC-2	EMC SELECT	SEL L2 Upg View 5 Ent 10 To View Std 10	\$1,023.00	K	31%	\$705.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC-3	EMC SELECT	SEL L3 Upg View 5 Ent 10 To View Std 10	\$990.00	K	31%	\$688.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC-4	EMC SELECT	SEL L4 Upg View 5 Ent 10 To View Std 10	\$957.00	K	31%	\$660.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC-5	EMC SELECT	SEL L5 Upg View 5 Ent 10 To View Std 10	\$913.00	K	31%	\$629.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC	EMC SELECT	SEL Upg View 5 Ent 100 To View Std 100	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC-1	EMC SELECT	SEL L1 Upg View 5 Ent 100 To View S 100	\$10,450.00	K	31%	\$7,210.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC-2	EMC SELECT	SEL L2 Upg View 5 Ent 100 To View S 100	\$10,230.00	K	31%	\$7,058.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC-3	EMC SELECT	SEL L3 Upg View 5 Ent 100 To View S 100	\$9,900.00	K	31%	\$6,831.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC-4	EMC SELECT	SEL L4 Upg View 5 Ent 100 To View S 100	\$9,570.00	K	31%	\$6,603.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC-5	EMC SELECT	SEL L5 Upg View 5 Ent 100 To View S 100	\$9,130.00	K	31%	\$6,299.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC	EMC SELECT	SEL Upg View 5 Add 10 To View S 10 Ccu	\$770.00	K	31%	\$531.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC-1	EMC SELECT	SEL L1 Upg View 5 Add 10 To View S 10	\$731.50	K	31%	\$504.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC-2	EMC SELECT	SEL L2 Upg View 5 Add 10 To View S 10	\$716.10	K	31%	\$494.11	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC-3	EMC SELECT	SEL L3 Upg View 5 Add 10 To View S 10	\$693.00	K	31%	\$478.17	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC-4	EMC SELECT	SEL L4 Upg View 5 Add 10 To View S 10	\$669.90	K	31%	\$462.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC-5	EMC SELECT	SEL L5 Upg View 5 Add 10 To View S 10	\$639.10	K	31%	\$440.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC	EMC SELECT	SEL Upg View 5 Add 100 To View S 100	\$7,700.00	K	31%	\$5,313.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC-1	EMC SELECT	SEL L1 Upg View 5 Add 100 To View S 100	\$7,315.00	K	31%	\$5,047.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC-2	EMC SELECT	SEL L2 Upg View 5 Add 100 To View S 100	\$7,161.00	K	31%	\$4,941.09	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC-3	EMC SELECT	SEL L3 Upg View 5 Add 100 To View S 100	\$6,930.00	K	31%	\$4,781.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC-4	EMC SELECT	SEL L4 Upg View 5 Add 100 To View S 100	\$6,699.00	K	31%	\$4,622.31	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC-5	EMC SELECT	SEL L5 Upg View 5 Add 100 To View S 100	\$6,391.00	K	31%	\$4,409.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC	EMC SELECT	SEL Upg Thinapp Cl To View Std Add 10	\$1,870.00	K	31%	\$1,290.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC-1	EMC SELECT	SEL L1 Upg Thinapp Cl To View Std Add 10	\$1,776.50	K	31%	\$1,225.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC-2	EMC SELECT	SEL L2 Upg Thinapp Cl To View Std Add 10	\$1,739.10	K	31%	\$1,199.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC-3	EMC SELECT	SEL L3 Upg Thinapp Cl To View Std Add 10	\$1,683.00	K	31%	\$1,161.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC-4	EMC SELECT	SEL L4 Upg Thinapp Cl To View Std Add 10	\$1,626.90	K	31%	\$1,122.56	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC-5	EMC SELECT	SEL L5 Upg Thinapp Cl To View Std Add 10	\$1,552.10	K	31%	\$1,070.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC	EMC SELECT	SEL Upg Ent Add To View Std 10 Promo	\$1,925.00	K	31%	\$1,328.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC-1	EMC SELECT	SEL L1 Upg Ent Add To View Std 10 Ccu	\$1,828.75	K	31%	\$1,261.84	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC-2	EMC SELECT	SEL L2 Upg Ent Add To View Std 10 Ccu	\$1,790.25	K	31%	\$1,235.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC-3	EMC SELECT	SEL L3 Upg Ent Add To View Std 10 Ccu	\$1,732.50	K	31%	\$1,195.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC-4	EMC SELECT	SEL L4 Upg Ent Add To View Std 10 Ccu	\$1,674.75	K	31%	\$1,155.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC-5	EMC SELECT	SEL L5 Upg Ent Add To View Std 10 Ccu	\$1,597.75	K	31%	\$1,102.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC	EMC SELECT	SEL Upg Ent Add To View S 100 Ccu Promo	\$19,250.00	K	31%	\$13,282.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC-1	EMC SELECT	SEL L1 Upg Ent Add To View Std 100 Ccu	\$18,287.50	K	31%	\$12,618.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC-2	EMC SELECT	SEL L2 Upg Ent Add To View Std 100 Ccu	\$17,902.50	K	31%	\$12,352.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC-3	EMC SELECT	SEL L3 Upg Ent Add To View Std 100 Ccu	\$17,325.00	K	31%	\$11,954.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC-4	EMC SELECT	SEL L4 Upg Ent Add To View Std 100 Ccu	\$16,747.50	K	31%	\$11,555.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC-5	EMC SELECT	SEL L5 Upg Ent Add To View Std 100 Ccu	\$15,977.50	K	31%	\$11,024.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC	EMC SELECT	SEL Usfederal Ug Mirage 5 To Adv 10 Ccu	\$3,025.00	K	31%	\$2,087.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC-1	EMC SELECT	SEL L1 Upg Mirage 5 To Adv 10 Ccu	\$2,873.75	K	31%	\$1,982.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC-2	EMC SELECT	SEL L2 Upg Mirage 5 To Adv 10 Ccu	\$2,813.25	K	31%	\$1,941.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC-3	EMC SELECT	SEL L3 Upg Mirage 5 To Adv 10 Ccu	\$2,722.50	K	31%	\$1,878.53	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC-4	EMC SELECT	SEL L4 Upg Mirage 5 To Adv 10 Ccu	\$2,631.75	K	31%	\$1,815.91	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC-5	EMC SELECT	SEL L5 Upg Mirage 5 To Adv 10 Ccu	\$2,510.75	K	31%	\$1,732.42	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VM

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER				
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)			
5	11-1884-LIC-3	EMC SELECT	SEL L3 Ugg View Add To Adv 100 Ccu	\$22,770.00	K	31%	\$15,711.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1884-LIC-4	EMC SELECT	SEL L4 Ugg View Add To Adv 100 Ccu	\$22,011.00	K	31%	\$15,187.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1884-LIC-5	EMC SELECT	SEL L5 Ugg View Add To Adv 100 Ccu	\$20,999.00	K	31%	\$14,489.31	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1885-LIC	EMC SELECT	SEL Usfederal Ugg View Add To Ent 10 Ccu	\$3,740.00	K	31%	\$2,580.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1885-LIC-1	EMC SELECT	SEL L1 Ugg View Add To Ent 10 Ccu	\$3,553.00	K	31%	\$2,451.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1885-LIC-2	EMC SELECT	SEL L2 Ugg View Add To Ent 10 Ccu	\$3,478.20	K	31%	\$2,399.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1885-LIC-3	EMC SELECT	SEL L3 Ugg View Add To Ent 10 Ccu	\$3,366.00	K	31%	\$2,322.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1885-LIC-4	EMC SELECT	SEL L4 Ugg View Add To Ent 10 Ccu	\$3,253.80	K	31%	\$2,245.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1885-LIC-5	EMC SELECT	SEL L5 Ugg View Add To Ent 10 Ccu	\$3,104.20	K	31%	\$2,141.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1886-LIC	EMC SELECT	SEL Usfederal Ugg View Add To Ent 100 Ccu	\$37,400.00	K	31%	\$25,806.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1886-LIC-1	EMC SELECT	SEL L1 Ugg View Add To Ent 100P Ccu	\$35,530.00	K	31%	\$24,515.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1886-LIC-2	EMC SELECT	SEL L2 Ugg View Add To Ent 100P Ccu	\$34,782.00	K	31%	\$23,999.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1886-LIC-3	EMC SELECT	SEL L3 Ugg View Add To Ent 100P Ccu	\$33,660.00	K	31%	\$23,225.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1886-LIC-4	EMC SELECT	SEL L4 Ugg View Add To Ent 100P Ccu	\$32,538.00	K	31%	\$22,451.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1886-LIC-5	EMC SELECT	SEL L5 Ugg View Add To Ent 100P Ccu	\$31,042.00	K	31%	\$21,418.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1889-LIC	EMC SELECT	SEL Ugg Workspace To Adv 10P Nus	\$1,210.00	K	31%	\$834.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1889-LIC-1	EMC SELECT	SEL L1 Ugg Workspace To Adv 10P Nus	\$1,161.60	K	31%	\$801.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1889-LIC-2	EMC SELECT	SEL L2 Ugg Workspace To Adv 10P Nus	\$1,137.40	K	31%	\$784.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1889-LIC-3	EMC SELECT	SEL L3 Ugg Workspace To Adv 10P Nus	\$1,101.10	K	31%	\$759.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1889-LIC-4	EMC SELECT	SEL L4 Ugg Workspace To Adv 10P Nus	\$1,064.80	K	31%	\$734.71	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1889-LIC-5	EMC SELECT	SEL L5 Ugg Workspace To Adv 10P Nus	\$1,004.30	K	31%	\$692.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1890-LIC	EMC SELECT	SEL Ugg Workspace To Adv 100P Nus	\$12,100.00	K	31%	\$8,349.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1890-LIC-1	EMC SELECT	SEL L1 Ugg Workspace To Adv 100P Nus	\$11,616.00	K	31%	\$8,015.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1890-LIC-2	EMC SELECT	SEL L2 Ugg Workspace To Adv 100P Nus	\$11,374.00	K	31%	\$7,848.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1890-LIC-3	EMC SELECT	SEL L3 Ugg Workspace To Adv 100P Nus	\$11,011.00	K	31%	\$7,597.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1890-LIC-4	EMC SELECT	SEL L4 Ugg Workspace To Adv 100P Nus	\$10,648.00	K	31%	\$7,347.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1890-LIC-5	EMC SELECT	SEL L5 Ugg Workspace To Adv 100P Nus	\$10,043.00	K	31%	\$6,925.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1909-LIC	EMC SELECT	SEL Mrg Win/ Hw Mig 1 Dev T1 6M Min 10	\$55.00	K	31%	\$37.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2015-LIC-1	EMC SELECT	SEL: HZ-FLX-10-F-11	\$2,613.00	K	31%	\$1,802.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2015-LIC-2	EMC SELECT	SEL: HZ-FLX-10-F-12	\$2,558.00	K	31%	\$1,765.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2015-LIC-3	EMC SELECT	SEL: HZ-FLX-10-F-13	\$2,475.00	K	31%	\$1,707.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2015-LIC-4	EMC SELECT	SEL: HZ-FLX-10-F-14	\$2,393.00	K	31%	\$1,651.17	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2015-LIC-5	EMC SELECT	SEL: HZ-FLX-10-F-15	\$2,283.00	K	31%	\$1,575.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2016-LIC-1	EMC SELECT	SEL: HZ-FUSP7-FLX-UG-F-11	\$105.00	K	31%	\$72.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2016-LIC-2	EMC SELECT	SEL: HZ-FUSP7-FLX-UG-F-12	\$102.38	K	31%	\$70.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2016-LIC-3	EMC SELECT	SEL: HZ-FUSP7-FLX-UG-F-13	\$99.00	K	31%	\$68.31	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2016-LIC-4	EMC SELECT	SEL: HZ-FUSP7-FLX-UG-F-14	\$96.00	K	31%	\$66.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2016-LIC-5	EMC SELECT	SEL: HZ-FUSP7-FLX-UG-F-15	\$91.00	K	31%	\$62.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2017-LIC-1	EMC SELECT	SEL: HZ-FUS56-FLX-UG-F-11	\$188.00	K	31%	\$129.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2017-LIC-2	EMC SELECT	SEL: HZ-FUS56-FLX-UG-F-12	\$184.00	K	31%	\$126.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2017-LIC-3	EMC SELECT	SEL: HZ-FUS56-FLX-UG-F-13	\$178.00	K	31%	\$122.82	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2017-LIC-4	EMC SELECT	SEL: HZ-FUS56-FLX-UG-F-14	\$172.00	K	31%	\$118.68	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2017-LIC-5	EMC SELECT	SEL: HZ-FUS56-FLX-UG-F-15	\$164.00	K	31%	\$113.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2067-LIC	EMC SELECT	SEL: MGP-100-F	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2067-LIC-1	EMC SELECT	SEL: MGP-100-F-1	\$1,568.00	K	31%	\$1,081.92	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2067-LIC-2	EMC SELECT	SEL: MGP-100-F-2	\$1,535.00	K	31%	\$1,059.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2067-LIC-3	EMC SELECT	SEL: MGP-100-F-3	\$1,485.00	K	31%	\$1,024.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2067-LIC-4	EMC SELECT	SEL: MGP-100-F-4	\$1,436.00	K	31%	\$990.84	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2067-LIC-5	EMC SELECT	SEL: MGP-100-F-5	\$1,370.00	K	31%	\$945.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2068-LIC	EMC SELECT	SEL: MGP-100-F	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2068-LIC-1	EMC SELECT	SEL: MGP-100-F-1	\$15,675.00	K	31%	\$10,815.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2068-LIC-2	EMC SELECT	SEL: MGP-100-F-2	\$15,345.00	K	31%	\$10,588.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2068-LIC-3	EMC SELECT	SEL: MGP-100-F-3	\$14,850.00	K	31%	\$10,246.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2068-LIC-4	EMC SELECT	SEL: MGP-100-F-4	\$14,355.00	K	31%	\$9,904.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2068-LIC-5	EMC SELECT	SEL: MGP-100-F-5	\$13,805.00	K	31%	\$9,445.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2069-LIC	EMC SELECT	SEL: MW-MGP-10-F	\$1,210.00	K	31%	\$834.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2069-LIC-1	EMC SELECT	SEL: MW-MGP-10-F-1	\$1,150.00	K	31%	\$793.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2069-LIC-2	EMC SELECT	SEL: MW-MGP-10-F-2	\$1,125.00	K	31%	\$776.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2069-LIC-3	EMC SELECT	SEL: MW-MGP-10-F-3	\$1,089.00	K	31%	\$751.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2069-LIC-4	EMC SELECT	SEL: MW-MGP-10-F-4	\$1,053.00	K	31%	\$726.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2069-LIC-5	EMC SELECT	SEL: MW-MGP-10-F-5	\$1,004.00	K	31%	\$692.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2070-LIC	EMC SELECT	SEL: MW-MGP-100-F	\$11,616.00	K	31%	\$8,015.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2070-LIC-1	EMC SELECT	SEL: MW-MGP-100-F-1	\$11,035.00	K	31%	\$7,614.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2070-LIC-2	EMC SELECT	SEL: MW-MGP-100-F-2	\$10,803.00	K	31%	\$7,454.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2070-LIC-3	EMC SELECT	SEL: MW-MGP-100-F-3	\$10,454.00	K	31%	\$7,213.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2070-LIC-4	EMC SELECT	SEL: MW-MGP-100-F-4	\$10,106.00	K	31%	\$6,973.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2070-LIC-5	EMC SELECT	SEL: MW-MGP-100-F-5	\$9,641.00	K	31%	\$6,652.29	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2071-LIC	EMC SELECT	SEL: HZ-MGP-ADVC-10-UG-F	\$3,025.00	K	31%	\$2,087.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2071-LIC-1	EMC SELECT	SEL: HZ-MGP-ADVC10UG-F-11	\$2,874.00	K	31%	\$1,983.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2071-LIC-2	EMC SELECT	SEL: HZ-MGP-ADVC10UG-F-12	\$2,813.00	K	31%	\$1,940.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2071-LIC-3	EMC SELECT	SEL: HZ-MGP-ADVC10UG-F-13	\$2,723.00	K	31%	\$1,878.87	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2071-LIC-4	EMC SELECT	SEL: HZ-MGP-ADVC10UG-F-14	\$2,632.00	K	31%	\$1,816.08	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2071-LIC-5	EMC SELECT	SEL: HZ-MGP-ADVC10UG-F-15	\$2,511.00	K	31%	\$1,732.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2072-LIC	EMC SELECT	SEL: HZ-MGP-ADVC-100-UG-F	\$30,250.00	K	31%	\$20,872.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2072-LIC-1	EMC SELECT	SEL: HZ-MGP-ADVC100UG-F-1	\$28,738.00	K	31%	\$19,825.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2072-LIC-2	EMC SELECT	SEL: HZ-MGP-ADVC100UG-F-2	\$28,133.00	K	31%	\$19,411.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2072-LIC-3	EMC SELECT	SEL: HZ-MGP-ADVC100UG-F-3	\$27,225.00	K	31%	\$18,785.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2072-LIC-4	EMC SELECT	SEL: HZ-MGP-ADVC100UG-F-4	\$26,318.00	K	31%	\$18,159.42	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2072-LIC-5	EMC SELECT	SEL: HZ-MGP-ADVC100UG-F-5	\$25,108.00	K	31%	\$17,324.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-2073-LIC	EMC SELECT	SEL: HZ-MGP-ADVN-10-UG-F	\$1,210.00	K	31%	\$										

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BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER				
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)			
5	AUTD25GSC	EMC SELECT	SEL CA-AUTD25-G-SSC-C	\$699.00	K	31%	\$482.31	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTD25GSC-I	EMC SELECT	SEL CA-AUTD25-G-SSC-C	\$769.00	K	31%	\$530.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTD25PSC	EMC SELECT	SEL CA-AUTD25-P-SSC-C	\$831.00	K	31%	\$573.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTD25PSC-I	EMC SELECT	SEL CA-AUTD25-P-SSC-C	\$914.00	K	31%	\$630.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTS25GSC	EMC SELECT	SEL CA-AUTS25-G-SSC-C	\$2,100.00	K	31%	\$1,445.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTS25GSC-I	EMC SELECT	SEL CA-AUTS25-G-SSC-C	\$2,310.00	K	31%	\$1,593.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTS25PSC	EMC SELECT	SEL CA-AUTS25-P-SSC-C	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	AUTS25PSC-I	EMC SELECT	SEL CA-AUTS25-P-SSC-C	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	DEVK5GSC	EMC SELECT	SEL CA-DEVK-G-SSC-C	\$4,200.00	K	31%	\$2,898.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	DEVK5GSC-I	EMC SELECT	SEL CA-DEVK-G-SSC-C	\$4,620.00	K	31%	\$3,187.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	DEVK5PSC	EMC SELECT	SEL CA-DEVK-P-SSC-C	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	DEVK5PSC-I	EMC SELECT	SEL CA-DEVK-P-SSC-C	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVAPAHLC	EMC SELECT	SEL PV-APAH-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVAPAHLC-I	EMC SELECT	SEL PV-APAH-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVAPAHLC-K	EMC SELECT	SEL PV-APAH-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVAPATLC	EMC SELECT	SEL PV-APATC-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVAPATLC-I	EMC SELECT	SEL PV-APATC-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVAPATLC-K	EMC SELECT	SEL PV-APATC-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVDEVSGC	EMC SELECT	SEL PV-DEVS-G-SUP-C	\$2,000.00	K	31%	\$1,380.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVDEVSGC-I	EMC SELECT	SEL PV-DEVS-G-SUP-C	\$2,200.00	K	31%	\$1,518.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVDEVSGC-K	EMC SELECT	SEL PV-DEVS-G-SUP-C	\$2,292.00	K	31%	\$1,581.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVDEVLICC	EMC SELECT	SEL PV-DEVS-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVDEVLICC-I	EMC SELECT	SEL PV-DEVS-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVDEVLICC-K	EMC SELECT	SEL PV-DEVS-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVIRMQOSSL	EMC SELECT	SEL PV-RBMQOSSL-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVIRMQOSSL-I	EMC SELECT	SEL PV-RBMQOSSL-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PVIRMQOSSL-K	EMC SELECT	SEL PV-RBMQOSSL-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PV-TCSS-C	EMC SELECT	SEL PV-TCSS-C	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PV-TCSS-C-I	EMC SELECT	SEL PV-TCSS-C	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	PV-TCSS-C-K	EMC SELECT	SEL PV-TCSS-C	\$2,865.00	K	31%	\$1,976.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VCS6STD25C	EMC SELECT	SEL VCS6-STD25-C	\$3,125.00	K	31%	\$2,156.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VCS6STD25C-I	EMC SELECT	SEL VCS6-STD25-C	\$3,438.00	K	31%	\$2,372.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VCS6STD25C-K	EMC SELECT	SEL VCS6-STD25-C	\$4,190.00	K	31%	\$2,891.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFADPR25GSC	EMC SELECT	SEL VF-ADPRV25-G-SSC-C	\$1,315.00	K	31%	\$907.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFADPR25GSC-I	EMC SELECT	SEL VF-ADPRV25-G-SSC-C	\$1,447.00	K	31%	\$998.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFADPR25PSC	EMC SELECT	SEL VF-ADPRV25-P-SSC-C	\$1,565.00	K	31%	\$1,079.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFADPR25PSC-I	EMC SELECT	SEL VF-ADPRV25-P-SSC-C	\$1,722.00	K	31%	\$1,188.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFADRA25PSC	EMC SELECT	SEL VF-ADRAU25-P-SSC-C	\$2,345.00	K	31%	\$1,618.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFADRA25PSC-I	EMC SELECT	SEL VF-ADRAU25-P-SSC-C	\$2,580.00	K	31%	\$1,780.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFADRAU25G5	EMC SELECT	SEL VF-ADRAU25-G-SSC-C	\$1,970.00	K	31%	\$1,359.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFADRAU25G5-I	EMC SELECT	SEL VF-ADRAU25-G-SSC-C	\$2,167.00	K	31%	\$1,495.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFDEVLICC	EMC SELECT	SEL VF-DEV-LIC-C	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFHYPM5C	EMC SELECT	SEL VF-HYPM5-C	\$360.00	K	31%	\$248.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFHYPM5C-I	EMC SELECT	SEL VF-HYPM5-C	\$396.00	K	31%	\$273.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VFHYPM5C-K	EMC SELECT	SEL VF-HYPM5-C	\$358.41	K	31%	\$247.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VS6EOSTAKUC	EMC SELECT	SEL VS6-ES-OSTD-AK-UG-C	\$9,745.00	K	31%	\$6,724.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VS6EOSTAKUC	EMC SELECT	SEL VS6-ESP-OSTD-AK-UG-C	\$6,050.00	K	31%	\$4,174.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	VS6OSTDAKC	EMC SELECT	SEL VS6-OSTD-AK-C	\$9,995.00	K	31%	\$6,896.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	34585	OMEGA	STORCENTER IX4-100 6TB	\$1,875.00	K	31%	\$1,293.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1971-LIC-L1	VMWARE	SEL: VR-ATADV-ENT-UG-F-L1	\$5,606.00	K	31%	\$3,868.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1971-LIC-L2	VMWARE	SEL: VR-ATADV-ENT-UG-F-L2	\$5,488.00	K	31%	\$3,786.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1971-LIC-L3	VMWARE	SEL: VR-ATADV-ENT-UG-F-L3	\$5,311.00	K	31%	\$3,664.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1971-LIC-L4	VMWARE	SEL: VR-ATADV-ENT-UG-F-L4	\$5,134.00	K	31%	\$3,542.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1971-LIC-L5	VMWARE	SEL: VR-ATADV-ENT-UG-F-L5	\$4,898.00	K	31%	\$3,379.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1976-LIC-M1G	VMWARE	SEL: PV-WBS-CPU-G-TLSS-F	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1976-LIC-M1P	VMWARE	SEL: PV-WBS-CPU-P-TLSS-F	\$825.00	K	31%	\$569.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1976-LIC-M2G	VMWARE	SEL: PV-WBS-CPU-2G-TLSS-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1976-LIC-M2P	VMWARE	SEL: PV-WBS-CPU-2P-TLSS-F	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1976-LIC-M3G	VMWARE	SEL: PV-WBS-CPU-3G-TLSS-F	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1976-LIC-M3P	VMWARE	SEL: PV-WBS-CPU-3P-TLSS-F	\$2,475.00	K	31%	\$1,707.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1977-LIC	VMWARE	SEL: PV-GFXD-CPU-F	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1978-LIC	VMWARE	SEL: V55-RBSTD-ADV2-UG-F	\$145.00	K	31%	\$100.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1980-LIC	VMWARE	SEL: VR6-OSTD25-F	\$3,438.00	K	31%	\$2,372.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1980-LIC-L1	VMWARE	SEL: VR6-OSTD25-F-L1	\$3,266.00	K	31%	\$2,253.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1980-LIC-L2	VMWARE	SEL: VR6-OSTD25-F-L2	\$3,197.00	K	31%	\$2,205.93	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1980-LIC-L3	VMWARE	SEL: VR6-OSTD25-F-L3	\$3,094.00	K	31%	\$2,134.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1980-LIC-L4	VMWARE	SEL: VR6-OSTD25-F-L4	\$2,991.00	K	31%	\$2,063.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1980-LIC-L5	VMWARE	SEL: VR6-OSTD25-F-L5	\$2,853.00	K	31%	\$1,968.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1981-LIC	VMWARE	SEL: VR6-OADV25-F	\$7,563.00	K	31%	\$5,218.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1981-LIC-L1	VMWARE	SEL: VR6-OADV25-F-L1	\$7,184.00	K	31%	\$4,956.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1981-LIC-L2	VMWARE	SEL: VR6-OADV25-F-L2	\$7,033.00	K	31%	\$4,852.77	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1981-LIC-L3	VMWARE	SEL: VR6-OADV25-F-L3	\$6,806.00	K	31%	\$4,696.14	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1981-LIC-L4	VMWARE	SEL: VR6-OADV25-F-L4	\$6,579.00	K	31%	\$4,539.51	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1981-LIC-L5	VMWARE	SEL: VR6-OADV25-F-L5	\$6,277.00	K	31%	\$4,331.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1982-LIC	VMWARE	SEL: VR6-OENT25-F	\$19,113.00	K	31%	\$13,187.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1982-LIC-L1	VMWARE	SEL: VR6-OENT25-F-L1	\$18,157.00	K	31%	\$12,528.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1982-LIC-L2	VMWARE	SEL: VR6-OENT25-F-L2	\$17,775.00	K	31%	\$12,264.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1982-LIC-L3	VMWARE	SEL: VR6-OENT25-F-L3	\$17,201.00	K	31%	\$11,868.69	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1982-LIC-L4	VMWARE	SEL: VR6-OENT25-F-L4	\$16,628.00	K	31%	\$11,473.32	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1982-LIC-L5	VMWARE	SEL: VR6-OENT25-F-L5	\$15,863.00	K	31%	\$10,945.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1983-LIC	VMWARE	SEL: VR6-OSTD-OADV-UG-F	\$4,538.00	K	31%	\$3,131.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1983-LIC-L1	VMWARE	SEL: VR6-OSTDOADV-UG-F-L1	\$4,311.00	K	31%	\$2,974.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1983-LIC-L2	VMWARE	SEL: VR6-OSTDOADV-UG-F-L2	\$4,220.00	K	31%	\$2,911.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	11-1983-LIC-L3	VMWARE	SEL: VR6-OSTDOADV-UG-F-L3	\$4,084.00	K	31%	\$2,817.96	N/A	N/A	N/A	N/A						

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER		
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)	
5	11-1985-LIC-1	VMWARE	SEL: VR6-0ADVOENT-UG-F-1	\$12,069.75	K	31%	\$8,328.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1985-LIC-2	VMWARE	SEL: VR6-0ADVOENT-UG-F-2	\$11,815.65	K	31%	\$8,152.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1985-LIC-3	VMWARE	SEL: VR6-0ADVOENT-UG-F-3	\$11,434.50	K	31%	\$7,889.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1985-LIC-4	VMWARE	SEL: VR6-0ADVOENT-UG-F-4	\$11,053.35	K	31%	\$7,626.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1985-LIC-5	VMWARE	SEL: VR6-0ADVOENT-UG-F-5	\$10,545.15	K	31%	\$7,276.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1987-LIC	VMWARE	SEL: VR6-PCADV25-F	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1987-LIC-1	VMWARE	SEL: VR6-PCADV25-F-1	\$5,225.00	K	31%	\$3,605.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1987-LIC-2	VMWARE	SEL: VR6-PCADV25-F-2	\$5,115.00	K	31%	\$3,529.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1987-LIC-3	VMWARE	SEL: VR6-PCADV25-F-3	\$4,950.00	K	31%	\$3,415.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1987-LIC-4	VMWARE	SEL: VR6-PCADV25-F-4	\$4,785.00	K	31%	\$3,301.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1987-LIC-5	VMWARE	SEL: VR6-PCADV25-F-5	\$4,565.00	K	31%	\$3,149.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1988-LIC	VMWARE	SEL: VR6-PCENT25-F	\$10,863.00	K	31%	\$7,495.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1988-LIC-1	VMWARE	SEL: VR6-PCENT25-F-1	\$10,319.38	K	31%	\$7,120.37	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1988-LIC-2	VMWARE	SEL: VR6-PCENT25-F-2	\$10,102.13	K	31%	\$6,970.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1988-LIC-3	VMWARE	SEL: VR6-PCENT25-F-3	\$9,776.25	K	31%	\$6,745.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1988-LIC-4	VMWARE	SEL: VR6-PCENT25-F-4	\$9,450.38	K	31%	\$6,520.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1988-LIC-5	VMWARE	SEL: VR6-PCENT25-F-5	\$9,015.88	K	31%	\$6,220.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1989-LIC	VMWARE	SEL: VR6-PCADV-ENT-UG-F	\$5,902.00	K	31%	\$4,072.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1989-LIC-1	VMWARE	SEL: VR6-PCADV-ENT-UG-F-1	\$5,606.43	K	31%	\$3,868.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1989-LIC-2	VMWARE	SEL: VR6-PCADV-ENT-UG-F-2	\$5,488.40	K	31%	\$3,786.99	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1989-LIC-3	VMWARE	SEL: VR6-PCADV-ENT-UG-F-3	\$5,311.35	K	31%	\$3,664.83	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1989-LIC-4	VMWARE	SEL: VR6-PCADV-ENT-UG-F-4	\$5,134.31	K	31%	\$3,542.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1989-LIC-5	VMWARE	SEL: VR6-PCADV-ENT-UG-F-5	\$4,898.25	K	31%	\$3,379.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1993-LIC-M2P	VMWARE	SEL: PV-APSTE-2P-TLSF-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1994-LIC	VMWARE	SEL: CV-CCU-10-F	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1994-LIC-1	VMWARE	SEL: CV-CCU-10-F-1	\$1,567.50	K	31%	\$1,081.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1994-LIC-2	VMWARE	SEL: CV-CCU-10-F-2	\$1,534.50	K	31%	\$1,058.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1994-LIC-3	VMWARE	SEL: CV-CCU-10-F-3	\$1,485.00	K	31%	\$1,024.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1994-LIC-4	VMWARE	SEL: CV-CCU-10-F-4	\$1,435.50	K	31%	\$990.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1994-LIC-5	VMWARE	SEL: CV-CCU-10-F-5	\$1,369.50	K	31%	\$944.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1995-LIC	VMWARE	SEL: CV-CCU-100-F	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1995-LIC-1	VMWARE	SEL: CV-CCU-100-F-1	\$15,675.00	K	31%	\$10,815.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1995-LIC-2	VMWARE	SEL: CV-CCU-100-F-2	\$15,345.00	K	31%	\$10,588.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1995-LIC-3	VMWARE	SEL: CV-CCU-100-F-3	\$14,850.00	K	31%	\$10,246.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1995-LIC-4	VMWARE	SEL: CV-CCU-100-F-4	\$14,355.00	K	31%	\$9,904.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1995-LIC-5	VMWARE	SEL: CV-CCU-100-F-5	\$13,695.00	K	31%	\$9,449.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1996-LIC	VMWARE	SEL: HZ-APV-ENTC-10-UG-F	\$4,235.00	K	31%	\$2,922.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1996-LIC-1	VMWARE	SEL: HZ-APV-ENTC-10-UG-F-1	\$4,023.25	K	31%	\$2,776.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1996-LIC-2	VMWARE	SEL: HZ-APV-ENTC-10-UG-F-2	\$3,938.55	K	31%	\$2,717.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1996-LIC-3	VMWARE	SEL: HZ-APV-ENTC-10-UG-F-3	\$3,811.50	K	31%	\$2,629.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1996-LIC-4	VMWARE	SEL: HZ-APV-ENTC-10-UG-F-4	\$3,684.45	K	31%	\$2,542.27	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1996-LIC-5	VMWARE	SEL: HZ-APV-ENTC-10-UG-F-5	\$3,515.05	K	31%	\$2,425.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1997-LIC	VMWARE	SEL: HZ-APV-ENTC-100-UG-F	\$42,350.00	K	31%	\$29,221.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1997-LIC-1	VMWARE	SEL: HZ-APV-ENTC100UG-F-1	\$40,227.50	K	31%	\$27,760.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1997-LIC-2	VMWARE	SEL: HZ-APV-ENTC100UG-F-2	\$39,385.50	K	31%	\$27,176.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1997-LIC-3	VMWARE	SEL: HZ-APV-ENTC100UG-F-3	\$38,115.00	K	31%	\$26,299.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1997-LIC-4	VMWARE	SEL: HZ-APV-ENTC100UG-F-4	\$36,844.50	K	31%	\$25,422.71	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1997-LIC-5	VMWARE	SEL: HZ-APV-ENTC100UG-F-5	\$35,150.50	K	31%	\$24,253.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1998-LIC	VMWARE	SEL: VR6-VU10-F	\$825.00	K	31%	\$569.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1998-LIC-1	VMWARE	SEL: VR6-VU10-F-1	\$783.75	K	31%	\$540.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1998-LIC-2	VMWARE	SEL: VR6-VU10-F-2	\$767.25	K	31%	\$529.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1998-LIC-3	VMWARE	SEL: VR6-VU10-F-3	\$742.50	K	31%	\$512.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1998-LIC-4	VMWARE	SEL: VR6-VU10-F-4	\$717.75	K	31%	\$495.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1998-LIC-5	VMWARE	SEL: VR6-VU10-F-5	\$684.75	K	31%	\$472.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1999-LIC	VMWARE	SEL: VR6-VU100-F	\$6,250.00	K	31%	\$4,329.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1999-LIC-1	VMWARE	SEL: VR6-VU100-F-1	\$7,837.50	K	31%	\$5,407.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1999-LIC-2	VMWARE	SEL: VR6-VU100-F-2	\$7,672.50	K	31%	\$5,294.03	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1999-LIC-3	VMWARE	SEL: VR6-VU100-F-3	\$7,425.00	K	31%	\$5,123.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1999-LIC-4	VMWARE	SEL: VR6-VU100-F-4	\$7,177.50	K	31%	\$4,952.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1999-LIC-5	VMWARE	SEL: VR6-VU100-F-5	\$6,847.50	K	31%	\$4,724.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2000-LIC	VMWARE	SEL: V-PS-TRN-PKG-PRO-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2003-LIC	VMWARE	SEL: WS11-LW-FE	\$274.99	K	31%	\$189.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2004-LIC	VMWARE	SEL: WS11-LW-UG-FE	\$164.99	K	31%	\$113.84	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2005-LIC	VMWARE	SEL: WS11-LW-P7-UG-FE	\$109.99	K	31%	\$75.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2006-LIC	VMWARE	SEL: VR6-BSTD-F	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2006-LIC-1	VMWARE	SEL: VR6-BSTD-F-1	\$1,567.50	K	31%	\$1,081.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2006-LIC-2	VMWARE	SEL: VR6-BSTD-F-2	\$1,534.50	K	31%	\$1,058.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2006-LIC-3	VMWARE	SEL: VR6-BSTD-F-3	\$1,485.00	K	31%	\$1,024.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2006-LIC-4	VMWARE	SEL: VR6-BSTD-F-4	\$1,435.50	K	31%	\$990.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2006-LIC-5	VMWARE	SEL: VR6-BSTD-F-5	\$1,369.50	K	31%	\$944.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2007-LIC	VMWARE	SEL: VR6-BADV-F	\$2,475.00	K	31%	\$1,707.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2007-LIC-1	VMWARE	SEL: VR6-BADV-F-1	\$2,351.25	K	31%	\$1,622.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2007-LIC-2	VMWARE	SEL: VR6-BADV-F-2	\$2,301.75	K	31%	\$1,588.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2007-LIC-3	VMWARE	SEL: VR6-BADV-F-3	\$2,227.50	K	31%	\$1,536.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2007-LIC-4	VMWARE	SEL: VR6-BADV-F-4	\$2,153.25	K	31%	\$1,485.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2007-LIC-5	VMWARE	SEL: VR6-BADV-F-5	\$2,054.25	K	31%	\$1,417.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2008-LIC	VMWARE	SEL: VR6-BENT-F	\$3,712.50	K	31%	\$2,561.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2008-LIC-1	VMWARE	SEL: VR6-BENT-F-1	\$3,526.88	K	31%	\$2,433.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2008-LIC-2	VMWARE	SEL: VR6-BENT-F-2	\$3,452.63	K	31%	\$2,382.31	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2008-LIC-3	VMWARE	SEL: VR6-BENT-F-3	\$3,341.25	K	31%	\$2,305.46	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2008-LIC-4	VMWARE	SEL: VR6-BENT-F-4	\$3,229.88	K	31%	\$2,228.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2008-LIC-5	VMWARE	SEL: VR6-BENT-F-5	\$3,081.38	K	31%	\$2,126.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2009-LIC	VMWARE	SEL: VR6-BSTD25-F	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2009-LIC-1	VMWARE	SEL: VR6-BSTD25-F-1	\$5,225.00	K	31%	\$3,605.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2009-LIC-2	VMWARE	SEL: VR6-BSTD25-F-2	\$5,115.00	K	31%	\$3,529.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2009-LIC-3	VMWARE	SEL: VR6-BSTD25-F-3	\$4,950.00	K	31%	\$3,415.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2009-LIC-4	VMWARE	SEL: VR6-BSTD25-F-4	\$4,785.00	K	31%	\$3,301.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2009-LIC-5	VMWARE	SEL: VR6-BSTD25-F-5	\$4,565.00	K										



EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER		
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)	
5	11-2057-LIC-L2	VMWARE	SEL: VR-OADVSTEADVUG-F-L2	\$11,253.00	K	31%	\$7,764.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2057-LIC-L3	VMWARE	SEL: VR-OADVSTEADVUG-F-L3	\$10,890.00	K	31%	\$7,514.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2057-LIC-L4	VMWARE	SEL: VR-OADVSTEADVUG-F-L4	\$10,527.00	K	31%	\$7,263.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2057-LIC-L5	VMWARE	SEL: VR-OADVSTEADVUG-F-L5	\$10,043.00	K	31%	\$6,929.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2058-LIC	VMWARE	SEL: VR-STD-STEADVUG-F	\$17,396.50	K	31%	\$12,003.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2058-LIC-L1	VMWARE	SEL: VR-STDSTEADVUG-F-L1	\$16,526.68	K	31%	\$11,403.41	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2058-LIC-L2	VMWARE	SEL: VR-STDSTEADVUG-F-L2	\$16,178.75	K	31%	\$11,163.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2058-LIC-L3	VMWARE	SEL: VR-STDSTEADVUG-F-L3	\$15,656.85	K	31%	\$10,803.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2058-LIC-L4	VMWARE	SEL: VR-STDSTEADVUG-F-L4	\$15,134.96	K	31%	\$10,443.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2058-LIC-L5	VMWARE	SEL: VR-STDSTEADVUG-F-L5	\$14,439.10	K	31%	\$9,962.98	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2059-LIC	VMWARE	SEL: VR-RAADV-STEENTUG-F	\$9,680.00	K	31%	\$6,679.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2059-LIC-L1	VMWARE	SEL: VR-RAADV-STEENTUG-F-L1	\$9,196.00	K	31%	\$6,345.24	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2059-LIC-L2	VMWARE	SEL: VR-RAADV-STEENTUG-F-L2	\$9,002.40	K	31%	\$6,211.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2059-LIC-L3	VMWARE	SEL: VR-RAADV-STEENTUG-F-L3	\$8,712.00	K	31%	\$6,011.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2059-LIC-L4	VMWARE	SEL: VR-RAADV-STEENTUG-F-L4	\$8,421.60	K	31%	\$5,810.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2059-LIC-L5	VMWARE	SEL: VR-RAADV-STEENTUG-F-L5	\$8,034.40	K	31%	\$5,543.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2060-LIC	VMWARE	SEL: VR-RAADV-STEADVUG-F	\$12,100.00	K	31%	\$8,349.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2060-LIC-L1	VMWARE	SEL: VR-RAADV-STEADVUG-F-L1	\$11,495.00	K	31%	\$7,931.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2060-LIC-L2	VMWARE	SEL: VR-RAADV-STEADVUG-F-L2	\$11,253.00	K	31%	\$7,764.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2060-LIC-L3	VMWARE	SEL: VR-RAADV-STEADVUG-F-L3	\$10,890.00	K	31%	\$7,514.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2060-LIC-L4	VMWARE	SEL: VR-RAADV-STEADVUG-F-L4	\$10,527.00	K	31%	\$7,263.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2060-LIC-L5	VMWARE	SEL: VR-RAADV-STEADVUG-F-L5	\$10,043.00	K	31%	\$6,929.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2061-LIC	VMWARE	SEL: VR-BOSTD-STEADVUG-F	\$14,371.50	K	31%	\$9,916.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2061-LIC-L1	VMWARE	SEL: VR-BOSTDSTEADVUG-F-L1	\$13,652.93	K	31%	\$9,420.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2061-LIC-L2	VMWARE	SEL: VR-BOSTDSTEADVUG-F-L2	\$13,365.50	K	31%	\$9,222.19	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2061-LIC-L3	VMWARE	SEL: VR-BOSTDSTEADVUG-F-L3	\$12,934.35	K	31%	\$8,924.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2061-LIC-L4	VMWARE	SEL: VR-BOSTDSTEADVUG-F-L4	\$12,503.21	K	31%	\$8,627.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2061-LIC-L5	VMWARE	SEL: VR-BOSTDSTEADVUG-F-L5	\$11,928.35	K	31%	\$8,230.56	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2062-LIC	VMWARE	SEL: VR-RSTD-STEADVUG-F	\$16,637.50	K	31%	\$11,479.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2062-LIC-L1	VMWARE	SEL: VR-RSTDSTEADVUG-F-L1	\$15,805.63	K	31%	\$10,905.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2062-LIC-L2	VMWARE	SEL: VR-RSTDSTEADVUG-F-L2	\$15,472.88	K	31%	\$10,676.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2062-LIC-L3	VMWARE	SEL: VR-RSTDSTEADVUG-F-L3	\$14,973.75	K	31%	\$10,331.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2062-LIC-L4	VMWARE	SEL: VR-RSTDSTEADVUG-F-L4	\$14,474.63	K	31%	\$9,987.49	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2062-LIC-L5	VMWARE	SEL: VR-RSTDSTEADVUG-F-L5	\$13,809.13	K	31%	\$9,528.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2063-LIC	VMWARE	SEL: HZ-PRA50-STD100UG-F	\$13,750.00	K	31%	\$9,487.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2063-LIC-L1	VMWARE	SEL: HZ-PRA50STD100UGF-L1	\$13,062.50	K	31%	\$9,013.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2063-LIC-L2	VMWARE	SEL: HZ-PRA50STD100UGF-L2	\$12,787.50	K	31%	\$8,823.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2063-LIC-L3	VMWARE	SEL: HZ-PRA50STD100UGF-L3	\$12,375.00	K	31%	\$8,538.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2063-LIC-L4	VMWARE	SEL: HZ-PRA50STD100UGF-L4	\$11,962.50	K	31%	\$8,254.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2063-LIC-L5	VMWARE	SEL: HZ-PRA50STD100UGF-L5	\$11,412.50	K	31%	\$7,874.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2064-LIC	VMWARE	SEL: EDU-VCOPICM6-OS-F	\$41,525.00	K	31%	\$28,652.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2065-LIC	VMWARE	SEL: EDU-VCOPICM6-OE-F	\$4,944.50	K	31%	\$3,411.71	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-2066-LIC	VMWARE	SEL: EDU-VCOPICM6-XP-F	\$4,152.50	K	31%	\$2,865.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	2063-LIC	VMWARE	SEL: HZ-PRA50-STD100-UG-F	\$13,750.00	K	31%	\$9,487.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	2063-LIC-L1	VMWARE	SEL: HZ-PRA50STD100UGF-L1	\$13,063.00	K	31%	\$9,013.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	2063-LIC-L2	VMWARE	SEL: HZ-PRA50STD100UGF-L2	\$12,788.00	K	31%	\$8,823.72	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	2063-LIC-L3	VMWARE	SEL: HZ-PRA50STD100UGF-L3	\$12,375.00	K	31%	\$8,538.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	2063-LIC-L4	VMWARE	SEL: HZ-PRA50STD100UGF-L4	\$11,963.00	K	31%	\$8,254.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	2063-LIC-L5	VMWARE	SEL: HZ-PRA50STD100UGF-L5	\$11,413.00	K	31%	\$7,874.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD2GC	VMWARE	SEL: BM-ADV-AD-2G-SAAS-C	\$33,800.00	K	31%	\$23,322.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD2GC-I	VMWARE	SEL: BM-ADV-AD-2G-SAAS-C	\$37,180.00	K	31%	\$25,654.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD2GC-K	VMWARE	SEL: BM-ADV-AD-2G-SAAS-C	\$35,821.00	K	31%	\$24,716.49	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD2PC	VMWARE	SEL: BM-ADV-AD-2P-SAAS-C	\$37,600.00	K	31%	\$25,944.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD2PC-I	VMWARE	SEL: BM-ADV-AD-2P-SAAS-C	\$41,360.00	K	31%	\$28,538.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD2PC-K	VMWARE	SEL: BM-ADV-AD-2P-SAAS-C	\$39,807.00	K	31%	\$27,466.83	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD3GC	VMWARE	SEL: BM-ADV-AD-3G-SAAS-C	\$47,500.00	K	31%	\$32,775.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD3GC-I	VMWARE	SEL: BM-ADV-AD-3G-SAAS-C	\$52,250.00	K	31%	\$36,052.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD3GC-K	VMWARE	SEL: BM-ADV-AD-3G-SAAS-C	\$50,269.00	K	31%	\$34,685.61	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD3PC	VMWARE	SEL: BM-ADV-AD-3P-SAAS-C	\$52,800.00	K	31%	\$36,432.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD3PC-I	VMWARE	SEL: BM-ADV-AD-3P-SAAS-C	\$58,080.00	K	31%	\$40,075.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVAD3PC-K	VMWARE	SEL: BM-ADV-AD-3P-SAAS-C	\$55,949.00	K	31%	\$38,604.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BM-ADV-AD-C	VMWARE	SEL: BM-ADV-AD-C	\$60,000.00	K	31%	\$41,400.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BM-ADV-AD-C-I	VMWARE	SEL: BM-ADV-AD-C	\$66,000.00	K	31%	\$45,540.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BM-ADV-AD-C-K	VMWARE	SEL: BM-ADV-AD-C	\$69,992.00	K	31%	\$48,294.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADGC	VMWARE	SEL: BM-ADV-AD-G-SAAS-C	\$18,000.00	K	31%	\$12,420.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADG-I	VMWARE	SEL: BM-ADV-AD-G-SAAS-C	\$19,800.00	K	31%	\$13,662.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADG-K	VMWARE	SEL: BM-ADV-AD-G-SAAS-C	\$19,081.00	K	31%	\$13,165.89	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADPC	VMWARE	SEL: BM-ADV-AD-P-SAAS-C	\$20,000.00	K	31%	\$13,800.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADPC-I	VMWARE	SEL: BM-ADV-AD-P-SAAS-C	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADPC-K	VMWARE	SEL: BM-ADV-AD-P-SAAS-C	\$21,174.00	K	31%	\$14,610.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADTDC	VMWARE	SEL: BM-ADV-ENT-AD-UG-C	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADTDC-I	VMWARE	SEL: BM-ADV-ENT-AD-UG-C	\$18,150.00	K	31%	\$12,523.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADTDC-K	VMWARE	SEL: BM-ADV-ENT-AD-UG-C	\$19,199.10	K	31%	\$13,247.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADTFC	VMWARE	SEL: BM-ADV-ENT-FN-UG-C	\$165,000.00	K	31%	\$113,850.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADTFC-I	VMWARE	SEL: BM-ADV-ENT-FN-UG-C	\$181,500.00	K	31%	\$125,235.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADTFC-K	VMWARE	SEL: BM-ADV-ENT-FN-UG-C	\$191,990.99	K	31%	\$132,473.78	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADTROC	VMWARE	SEL: BM-ADV-ENT-RO-UG-C	\$100.00	K	31%	\$69.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADTROC-I	VMWARE	SEL: BM-ADV-ENT-RO-UG-C	\$110.00	K	31%	\$75.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVADTROC-K	VMWARE	SEL: BM-ADV-ENT-RO-UG-C	\$116.58	K	31%	\$80.44	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVFN2GC	VMWARE	SEL: BM-ADV-FN-2G-SAAS-C	\$169,200.00	K	31%	\$116,748.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVFN2GC-I	VMWARE	SEL: BM-ADV-FN-2G-SAAS-C	\$186,120.00	K	31%	\$128,422.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVFN2GC-K	VMWARE	SEL: BM-ADV-FN-2G-SAAS-C	\$178,856.00	K	31%	\$123,410.64	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVFN2PC	VMWARE	SEL: BM-ADV-FN-2P-SAAS-C	\$188,000.00	K	31%	\$129,720.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVFN2PC-I	VMWARE	SEL: BM-ADV-FN-2P-SAAS-C	\$206,800.00	K	31%	\$142,692.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVFN2PC-K	VMWARE	SEL: BM-ADV-FN-2P-SAAS-C	\$199,864.00	K	31%	\$137,160.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVFN3GC	VMWARE	SEL: BM-ADV-FN-3G-SAAS-C	\$237,600.00	K	31%	\$163,944.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVFN3GC-I	VMWARE	SEL: BM-ADV-FN-3G-SAAS-C	\$261,360.00	K	31%	\$180,338.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	BMADVFN3GC-K	VMWARE	SEL: BM-ADV-FN-3G-SAAS-C	\$251,594.00	K										







EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER		
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)	
5	HZSDTA100C	VMWARE	SEL HZ-STD-A100-C)	\$19,000.00	K	31%	\$13,110.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZSDTA100C-I	VMWARE	SEL HZ-STD-A100-C)	\$20,900.00	K	31%	\$14,421.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZSDTA100C-K	VMWARE	SEL HZ-STD-A100-C)	\$20,065.88	K	31%	\$13,845.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAA100UGC	VMWARE	SEL HZ-VAD-ADVC-100-UG-C)	\$23,000.00	K	31%	\$15,870.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAA100UGC-I	VMWARE	SEL HZ-VAD-ADVC-100-UG-C)	\$25,300.00	K	31%	\$17,457.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAA100UGC-K	VMWARE	SEL HZ-VAD-ADVC-100-UG-C)	\$24,226.40	K	31%	\$16,716.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAA10UGC	VMWARE	SEL HZ-VAD-ADVC-10-UG-C)	\$2,300.00	K	31%	\$1,587.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAA10UGC-I	VMWARE	SEL HZ-VAD-ADVC-10-UG-C)	\$2,530.00	K	31%	\$1,745.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAA10UGC-K	VMWARE	SEL HZ-VAD-ADVC-10-UG-C)	\$2,422.64	K	31%	\$1,671.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAE100UGC	VMWARE	SEL HZ-VAD-ENTC-100-UG-C)	\$34,000.00	K	31%	\$23,460.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAE100UGC-I	VMWARE	SEL HZ-VAD-ENTC-100-UG-C)	\$37,400.00	K	31%	\$25,806.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAE100UGC-K	VMWARE	SEL HZ-VAD-ENTC-100-UG-C)	\$35,841.21	K	31%	\$24,730.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAE10UGC	VMWARE	SEL HZ-VAD-ENTC-10-UG-C)	\$3,400.00	K	31%	\$2,346.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAE10UGC-I	VMWARE	SEL HZ-VAD-ENTC-10-UG-C)	\$3,740.00	K	31%	\$2,580.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVAE10UGC-K	VMWARE	SEL HZ-VAD-ENTC-10-UG-C)	\$3,584.12	K	31%	\$2,473.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVES100UGC	VMWARE	SEL HZ-VENT-STD100-UG-C)	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVES100UGC-I	VMWARE	SEL HZ-VENT-STD100-UG-C)	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVES100UGC-K	VMWARE	SEL HZ-VENT-STD100-UG-C)	\$10,531.33	K	31%	\$7,266.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVES10UGC	VMWARE	SEL HZ-VENT-STD10-UG-C)	\$1,000.00	K	31%	\$690.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVES10UGC-I	VMWARE	SEL HZ-VENT-STD10-UG-C)	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZVES10UGC-K	VMWARE	SEL HZ-VENT-STD10-UG-C)	\$1,053.13	K	31%	\$726.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZWAD100UGC	VMWARE	SEL HZ-WSP-ADVN-100-UG-C)	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZWAD100UGC-I	VMWARE	SEL HZ-WSP-ADVN-100-UG-C)	\$12,100.00	K	31%	\$8,349.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZWAD100UGC-K	VMWARE	SEL HZ-WSP-ADVN-100-UG-C)	\$11,571.47	K	31%	\$7,984.31	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZWAD10UGC	VMWARE	SEL HZ-WSP-ADVN-10-UG-C)	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZWAD10UGC-I	VMWARE	SEL HZ-WSP-ADVN-10-UG-C)	\$1,210.00	K	31%	\$834.90	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZWAD10UGC-K	VMWARE	SEL HZ-WSP-ADVN-10-UG-C)	\$1,157.15	K	31%	\$798.43	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZWSPST100U	VMWARE	(SEL HZ-WSP-STE-100-UG-C)	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	HZWSPST10UG	VMWARE	(SEL HZ-WSP-STE-10-UG-C)	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	MGP100C	VMWARE	SEL MGP-100-C)	\$15,000.00	K	31%	\$10,350.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	MGP100C-I	VMWARE	SEL MGP-100-C)	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	MGP100C-K	VMWARE	SEL MGP-100-C)	\$15,819.00	K	31%	\$10,915.11	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	MGP10C	VMWARE	SEL MGP-10-C)	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	MGP10C-I	VMWARE	SEL MGP-10-C)	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	MGP10C-K	VMWARE	SEL MGP-10-C)	\$1,582.00	K	31%	\$1,091.58	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SM-AMGT-F	VMWARE	SELECT: SERV MGR AST MGT	\$33,000.00	K	31%	\$22,770.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SM-CUSR-F	VMWARE	SELECT: SERV MGR CONCLUSR	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SM-GND-F	VMWARE	SELECT: SERV MGR FOUND	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SM-IPLF-F	VMWARE	SELECT: SERV MGR INTPLAT	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SM-KMGT-F	VMWARE	SELECT: SERV MGR KNOWMGT	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SM-NUSR-F	VMWARE	SELECT: SERV MGR NMUSR	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SM-PORT-F	VMWARE	SELECT: SERV MGR PORTAL	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SM-SDSK-F	VMWARE	SELECT: SERV MGR SERVDSK	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SM-WFLW-F	VMWARE	SELECT: SERV MGR WRKFL	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS-25E-C	VMWARE	SEL VC-SRM5-25E-C)	\$12,275.00	K	31%	\$8,538.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS-25E-C-I	VMWARE	SEL VC-SRM5-25E-C)	\$13,613.00	K	31%	\$9,292.97	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS-25E-C-K	VMWARE	SEL VC-SRM5-25E-C)	\$14,431.83	K	31%	\$9,957.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS25EUGC	VMWARE	SEL VC-SRM5-25E-UG-C)	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS25EUGC-I	VMWARE	SEL VC-SRM5-25E-UG-C)	\$9,075.00	K	31%	\$6,261.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS25EUGC-K	VMWARE	SEL VC-SRM5-25E-UG-C)	\$9,577.88	K	31%	\$6,608.74	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS-25S-C	VMWARE	SEL VC-SRM5-25S-C)	\$4,875.00	K	31%	\$3,363.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS-25S-C-I	VMWARE	SEL VC-SRM5-25S-C)	\$5,363.00	K	31%	\$3,700.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS-25S-C-K	VMWARE	SEL VC-SRM5-25S-C)	\$5,681.72	K	31%	\$3,920.39	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5AKC	VMWARE	SEL VC-SRM5E-AK-C)	\$30,995.00	K	31%	\$21,386.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5AKC-I	VMWARE	SEL VC-SRM5E-AK-C)	\$34,095.00	K	31%	\$23,525.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5AKC-K	VMWARE	SEL VC-SRM5E-AK-C)	\$41,548.00	K	31%	\$28,668.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5XPC	VMWARE	SEL VC-SRM5E-XP-C)	\$27,995.00	K	31%	\$19,316.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5XPC-I	VMWARE	SEL VC-SRM5E-XP-C)	\$30,795.00	K	31%	\$21,248.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5XPC-K	VMWARE	SEL VC-SRM5E-XP-C)	\$37,527.00	K	31%	\$25,893.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5PAKC	VMWARE	SEL VC-SRM5P-AK-C)	\$32,995.00	K	31%	\$22,766.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5PAKC-I	VMWARE	SEL VC-SRM5P-AK-C)	\$36,295.00	K	31%	\$25,043.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5PAKC-K	VMWARE	SEL VC-SRM5P-AK-C)	\$44,229.00	K	31%	\$30,518.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5PXP	VMWARE	SEL VC-SRM5P-XP-C)	\$29,995.00	K	31%	\$20,696.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5PXP-I	VMWARE	SEL VC-SRM5P-XP-C)	\$32,995.00	K	31%	\$22,766.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	SRMS5PXP-K	VMWARE	SEL VC-SRM5P-XP-C)	\$40,208.00	K	31%	\$27,743.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6VFA100C	VMWARE	SEL ST6-VF-A100-C)	\$3,000.00	K	31%	\$2,070.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6VFA100C-I	VMWARE	SEL ST6-VF-A100-C)	\$3,300.00	K	31%	\$2,277.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6VFA100C-K	VMWARE	SEL ST6-VF-A100-C)	\$3,497.00	K	31%	\$2,412.93	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6VFA10C	VMWARE	SEL ST6-VF-A10-C)	\$300.00	K	31%	\$207.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6VFA10C-I	VMWARE	SEL ST6-VF-A10-C)	\$330.00	K	31%	\$227.70	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6VFA10C-K	VMWARE	SEL ST6-VF-A10-C)	\$350.00	K	31%	\$241.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6V5ANC	VMWARE	SEL ST6-VSAN-C)	\$2,495.00	K	31%	\$1,721.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6V5ANC-I	VMWARE	SEL ST6-VSAN-C)	\$2,745.00	K	31%	\$1,894.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6V5ANC-K	VMWARE	SEL ST6-VSAN-C)	\$2,908.00	K	31%	\$2,006.52	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6VSDT100C	VMWARE	SEL ST6-VSDT100-C)	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6VSDT100C-I	VMWARE	SEL ST6-VSDT100-C)	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	ST6VSDT100C-K	VMWARE	SEL ST6-VSDT100-C)	\$5,829.00	K	31%	\$4,022.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	STVSANC-I	VMWARE	SEL ST-VSAN-C)	\$2,745.00	K	31%	\$1,894.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	THINS100PKC	VMWARE	SEL THINS-100PK-C)	\$1,900.00	K	31%	\$1,311.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	THINS100PKC-I	VMWARE	SEL THINS-100PK-C)	\$2,090.00	K	31%	\$1,442.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	THINS100PKC-K	VMWARE	SEL THINS-100PK-C)	\$2,006.59	K	31%	\$1,384.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	THINS-STE-C	VMWARE	SEL THINS-STE-C)	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	THINS-STE-C-I	VMWARE	SEL THINS-STE-C)	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	THINS-STE-C-K	VMWARE	SEL THINS-STE-C)	\$5,274.33	K	31%	\$3,639.29	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V5ENSTR10UC	VMWARE	SEL VUS-EN-STR10-UG-C)	\$700.00	K	31%	\$483.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6ADENUGR	VMWARE	SEL VCS6-ADV-ENT-UG-C)	\$11,550.00	K	31%	\$7,969.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6ADENUGR-I	VMWARE	SEL VCS6-ADV-ENT-UG-C)	\$12,705.00	K	31%	\$8,766.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6ADENUGR-K	VMWARE	SEL VCS6-ADV-ENT-UG-C)	\$15,494.00	K	31%	\$10,690.86	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6ADV25R	VMWARE	SEL VCS6-ADV25-C)	\$6,875.00	K	31%	\$4,743.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6ADV25R-I	VMWARE	SEL VCS6-ADV25-C)	\$7,563.00	K	31%	\$5,218.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6ADV25R-K	VMWARE	SEL VCS6-ADV25-C)	\$9,212.00	K	31%	\$6,356.28	N/A	N/A	N					

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)		
5	VCS6ENT25R-K	VMWARE	SEL VCS6-ENT25-C	\$23,266.00	K	31%	\$16,053.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6STADUGR	VMWARE	SEL VCS6-STD-ADV-UG-C	\$4,125.00	K	31%	\$2,846.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6STADUGR-I	VMWARE	SEL VCS6-STD-ADV-UG-C	\$4,538.00	K	31%	\$3,131.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6STADUGR-K	VMWARE	SEL VCS6-STD-ADV-UG-C	\$5,525.00	K	31%	\$3,812.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6STENUGR	VMWARE	SEL VCS6-STD-ENT-UG-C	\$15,675.00	K	31%	\$10,815.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6STENUGR-I	VMWARE	SEL VCS6-STD-ENT-UG-C	\$17,243.00	K	31%	\$11,897.67	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6STENUGR-K	VMWARE	SEL VCS6-STD-ENT-UG-C	\$20,974.00	K	31%	\$14,472.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VC-ADM-F	VMWARE	SELECT: VC APDISCMGR INS	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VC-ADM5-F	VMWARE	SELECT: VC APDISCMGR SRV	\$270.00	K	31%	\$186.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VC-CM-F	VMWARE	SELECT: VC CFG MGR INST	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VC-CMSL-F	VMWARE	SELECT: VC CFG MGR SRV-L	\$875.00	K	31%	\$603.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VC-CMSW-F	VMWARE	SELECT: VC CFG MGR SRV-W	\$875.00	K	31%	\$603.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VC-CMW-C	VMWARE	SEL VC-CMW-C	\$40.00	K	31%	\$27.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VC-CMW-C-I	VMWARE	SEL VC-CMW-C	\$44.00	K	31%	\$30.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VC-CMW-C-K	VMWARE	SEL VC-CMW-C	\$40.00	K	31%	\$27.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VC-CMW-F	VMWARE	SELECT: VC CFG MGR WS-W	\$44.00	K	31%	\$30.36	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6FND-C	VMWARE	SEL VCS6-FND-C	\$1,495.00	K	31%	\$1,031.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6FND-I	VMWARE	SEL VCS6-FND-C	\$1,645.00	K	31%	\$1,135.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6FND-K	VMWARE	SEL VCS6-FND-C	\$1,903.00	K	31%	\$1,313.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6FNSTUC	VMWARE	SEL VCS6-FND-STD-UG-C	\$3,850.00	K	31%	\$2,656.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6FNSTUC-I	VMWARE	SEL VCS6-FND-STD-UG-C	\$4,235.00	K	31%	\$2,922.15	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6FNSTUC-K	VMWARE	SEL VCS6-FND-STD-UG-C	\$4,893.00	K	31%	\$3,376.17	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6STDC	VMWARE	SEL VCS6-STD-C	\$4,995.00	K	31%	\$3,446.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6STDC-I	VMWARE	SEL VCS6-STD-C	\$5,495.00	K	31%	\$3,791.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VCS6STDC-K	VMWARE	SEL VCS6-STD-C	\$6,349.00	K	31%	\$4,389.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VFD0225VMC-I	VMWARE	SEL VF-DD2-25VM-C	\$20,625.00	K	31%	\$14,231.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VFD0225VMC-K	VMWARE	SEL VF-DD2-25VM-C	\$18,679.03	K	31%	\$12,888.53	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VOMSMFDEV-C	VMWARE	SEL V-OMS-MF-DEV-C	\$14.00	K	31%	\$9.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VOMSMFDEV-I	VMWARE	SEL V-OMS-MF-DEV-C	\$15.00	K	31%	\$10.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VOMSMFDEV-K	VMWARE	SEL V-OMS-MF-DEV-C	\$15.00	K	31%	\$10.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VOMSPDEV-C	VMWARE	SEL V-OMS-PL-DEV-C	\$70.00	K	31%	\$48.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VOMSPDEV-I	VMWARE	SEL V-OMS-PL-DEV-C	\$77.00	K	31%	\$53.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VOMSPDEV-K	VMWARE	SEL V-OMS-PL-DEV-C	\$74.00	K	31%	\$51.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-CERT-TCP-F	VMWARE	SEL V-PS-CERT-TCP-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-CERT-TCP-F-I	VMWARE	SEL V-PS-CERT-TCP-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-CERT-TCP-F-K	VMWARE	SEL V-PS-CERT-TCP-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-GLD-CLD-SPF	VMWARE	SEL V-PS-GLD-CLD-SP-F	\$41,250.00	K	31%	\$28,462.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-GLD-OP-SP-F	VMWARE	SEL V-PS-GLD-OP-SP-F	\$55,000.00	K	31%	\$37,950.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-MCM-CLD-SPF	VMWARE	SEL V-PS-MCM-CLD-SP-F	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-MCM-OP-SP-F	VMWARE	SEL V-PS-MCM-OP-SP-F	\$3,850.00	K	31%	\$2,656.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-MIG-ADVSP-F	VMWARE	SEL V-PS-MIG-ADV-SP-F	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-MIG-BASICSP-F	VMWARE	SEL V-PS-MIG-BASIC-SP-F	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-SLV-CLD-SPF	VMWARE	SEL V-PS-SLV-CLD-SP-F	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-SLV-OP-SP-F	VMWARE	SEL V-PS-SLV-OP-SP-F	\$27,500.00	K	31%	\$18,975.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-SVR-MIGSP-F	VMWARE	SEL V-PS-SVR-MIG-SP-F	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-TRN-BTCMP-F	VMWARE	SEL V-PS-TRN-BTCMP-F	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-TRN-EXP-F	VMWARE	SEL V-PS-TRN-EXP-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-TRN-PROAW-F	VMWARE	SEL V-PS-TRN-PRO-AW-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-TRNPUBTCMP-F	VMWARE	SEL V-PS-TRN-PU-BTCMP-F	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-TRNPUTCPAW-F	VMWARE	SEL V-PS-TRN-PU-TCP-AW-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-TRN-PUTCPF	VMWARE	SEL V-PS-TRN-PU-TCP-F	\$2,200.00	K	31%	\$1,518.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-TRNPUTOPAW-F	VMWARE	SEL V-PS-TRN-PU-TOP-AW-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-TRN-PUTPAW-F	VMWARE	SEL V-PS-TRN-PU-TP-AW-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-TRN-PU-TP-F	VMWARE	SEL V-PS-TRN-PU-TP-F	\$2,200.00	K	31%	\$1,518.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	V-PS-WM-WKS-SPF	VMWARE	SEL V-PS-WM-WKS-SP-F	\$27,500.00	K	31%	\$18,975.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BADBENUC-I	VMWARE	SEL VR6-BAD-BEN-U-C	\$1,240.00	K	31%	\$855.60	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BADBENUC-K	VMWARE	SEL VR6-BAD-BEN-U-C	\$1,364.00	K	31%	\$941.16	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BADBENUC-I	VMWARE	SEL VR6-BAD-BEN-U-C	\$1,443.18	K	31%	\$995.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BADVC	VMWARE	SEL VR6-BADV-C	\$2,250.00	K	31%	\$1,552.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BADVC-I	VMWARE	SEL VR6-BADV-C	\$2,475.00	K	31%	\$1,707.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BADVC-K	VMWARE	SEL VR6-BADV-C	\$2,622.00	K	31%	\$1,809.18	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BENTC	VMWARE	SEL VR6-BENT-C	\$3,375.00	K	31%	\$2,328.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BENTC-I	VMWARE	SEL VR6-BENT-C	\$3,712.50	K	31%	\$2,561.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BENTC-K	VMWARE	SEL VR6-BENT-C	\$3,999.50	K	31%	\$2,748.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BSTD25C	VMWARE	SEL VR6-BSTD25-C	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BSTD25C-I	VMWARE	SEL VR6-BSTD25-C	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BSTD25C-K	VMWARE	SEL VR6-BSTD25-C	\$5,829.07	K	31%	\$4,022.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BSTDC	VMWARE	SEL VR6-BSTD-C	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BSTDC-I	VMWARE	SEL VR6-BSTD-C	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6BSTDC-K	VMWARE	SEL VR6-BSTD-C	\$1,746.55	K	31%	\$1,205.12	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6PCADV25C	VMWARE	SEL VR6-PCADV25-C	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6PCADV25C-I	VMWARE	SEL VR6-PCADV25-C	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6PCADV25C-K	VMWARE	SEL VR6-PCADV25-C	\$5,829.07	K	31%	\$4,022.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6PCAVENUC	VMWARE	SEL VR6-PCADV-ENT-UG-C	\$5,365.00	K	31%	\$3,701.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6PCAVENUC-I	VMWARE	SEL VR6-PCADV-ENT-UG-C	\$5,802.00	K	31%	\$4,072.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6PCAVENUC-K	VMWARE	SEL VR6-PCADV-ENT-UG-C	\$6,254.00	K	31%	\$4,215.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6PCENT25C	VMWARE	SEL VR6-PCENT25-C	\$9,875.00	K	31%	\$6,813.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6PCENT25C-I	VMWARE	SEL VR6-PCENT25-C	\$10,863.00	K	31%	\$7,495.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6PCENT25C-K	VMWARE	SEL VR6-PCENT25-C	\$11,485.00	K	31%	\$7,924.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6VU100C	VMWARE	SEL VR6-VU100-C	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6VU100C-I	VMWARE	SEL VR6-VU100-C	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6VU100C-K	VMWARE	SEL VR6-VU100-C	\$8,711.10	K	31%	\$6,010.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6VU10C	VMWARE	SEL VR6-VU10-C	\$750.00	K	31%	\$517.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6VU10C-I	VMWARE	SEL VR6-VU10-C	\$825.00	K	31%	\$569.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VR6VU10C-K	VMWARE	SEL VR6-VU10-C	\$871.11	K	31%	\$595.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADA0ISTUGC	VMWARE	SEL VR-ADA-OIST-UG-C	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADA0ISTUGC-I	VMWARE	SEL VR-ADA-OIST-UG-C	\$605.00	K	31%	\$417.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADA0ISTRUP-K	VMWARE	SEL VR-ADA-OIST-UGRP-C	\$640.98	K	31%	\$442.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRATADV25C	VMWARE	SEL VR-AT-ADV25-C	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRATADV25C-I	VMWARE	SEL VR-AT-ADV25-C	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRATADV25C-K	VMWARE	SEL VR-AT-ADV25-C	\$5,829.07	K	31%	\$4,022.01	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRATENT25C	VMWARE	SEL VR-AT-ENT25-C	\$9,875.00	K	31%	\$6,813.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRATENT25C-I	VMWARE	SEL VR-AT-ENT25-C	\$10,863.00	K	31%	\$7								

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL (PREMIUM)		
5	VRATENT25C-K	VMWARE	SEL VR-AT-ENT25-C	\$11,485.00	K	31%	\$7,924.65	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRBOST25ADUC	VMWARE	SEL VR-BOST-25AD-U-C	\$13,065.00	K	31%	\$9,014.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRBOST25ADUC-I	VMWARE	SEL VR-BOST-25AD-U-C	\$14,371.50	K	31%	\$9,916.34	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRBOST25ADUC-K	VMWARE	SEL VR-BOST-25AD-U-C	\$15,211.93	K	31%	\$10,496.23	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCDACMPENUC	VMWARE	SEL VR-CADV-CMPENT-UG-C	\$16,365.00	K	31%	\$11,291.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCDACMPENUC-I	VMWARE	SEL VR-CADV-CMPENT-UG-C	\$18,001.50	K	31%	\$12,421.04	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCDACMPENURP-K	VMWARE	SEL VR-CADV-CMPENT-UGRP-C	\$19,112.42	K	31%	\$13,187.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCDAC25ADUC	VMWARE	SEL VR-CAD-25AD-U-C	\$7,565.00	K	31%	\$5,219.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCDAC25ADUC-I	VMWARE	SEL VR-CAD-25AD-U-C	\$8,321.50	K	31%	\$5,741.84	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCDAC25ADUC-K	VMWARE	SEL VR-CAD-25AD-U-C	\$8,797.78	K	31%	\$6,070.47	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCENCMPENUC	VMWARE	SEL VR-CENT-CMPENT-UG-C	\$6,050.00	K	31%	\$4,174.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCENCMPENUC-I	VMWARE	SEL VR-CENT-CMPENT-UG-C	\$6,655.00	K	31%	\$4,591.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCENCMPENURP-K	VMWARE	SEL VR-CENT-CMPENT-UGRP-C	\$7,051.23	K	31%	\$4,865.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCPMENTC	VMWARE	SEL VR-CMP-ENT-C	\$24,875.00	K	31%	\$17,163.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCPMENTC-I	VMWARE	SEL VR-CMP-ENT-C	\$27,362.50	K	31%	\$18,880.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCPMENTCRP-K	VMWARE	SEL VR-CMP-ENTRP-C	\$28,993.67	K	31%	\$20,005.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCDCEPCUC	VMWARE	SEL VR-CODE-CPU-C	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCDCEPCUC-I	VMWARE	SEL VR-CODE-CPU-C	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCDCEPCUC-K	VMWARE	SEL VR-CODE-CPU-C	\$8,711.10	K	31%	\$6,010.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCODEOSIC	VMWARE	SEL VR-CODE-OSI-C	\$1,250.00	K	31%	\$862.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCODEOSIC-I	VMWARE	SEL VR-CODE-OSI-C	\$1,375.00	K	31%	\$948.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRCODEOSIC-K	VMWARE	SEL VR-CODE-OSI-C	\$1,460.52	K	31%	\$1,007.76	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRLICMPENUC	VMWARE	SEL VR-LIS-CMPENT-UG-C	\$21,865.00	K	31%	\$15,086.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRLICMPENUC-I	VMWARE	SEL VR-LIS-CMPENT-UG-C	\$24,051.50	K	31%	\$16,595.54	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRLICMPENURP-K	VMWARE	SEL VR-LIS-CMPENT-UGRP-C	\$25,526.57	K	31%	\$17,613.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRUISO12UGC	VMWARE	SEL VR-LIS-OIST-UG-C	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRUISO12UGC-I	VMWARE	SEL VR-LIS-OIST-UG-C	\$605.00	K	31%	\$417.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRUISO12UGC-K	VMWARE	SEL VR-LIS-OIST-UG-C	\$640.98	K	31%	\$442.28	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADV25C	VMWARE	SEL VR-OADV25-C	\$6,875.00	K	31%	\$4,743.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADV25C-I	VMWARE	SEL VR-OADV25-C	\$7,562.50	K	31%	\$5,218.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADV25C-K	VMWARE	SEL VR-OADV25-C	\$8,013.35	K	31%	\$5,529.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADVVC	VMWARE	SEL VR-OADV-C	\$275.00	K	31%	\$189.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADVVC-I	VMWARE	SEL VR-OADV-C	\$302.50	K	31%	\$208.73	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADVVC-K	VMWARE	SEL VR-OADV-C	\$274.01	K	31%	\$189.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADV25ENTUGC	VMWARE	SEL VR-OADV-OENT-UG-C	\$11,550.00	K	31%	\$7,969.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADV25ENTUGC-I	VMWARE	SEL VR-OADV-OENT-UG-C	\$12,705.00	K	31%	\$8,766.45	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRADV25ENTUGC-K	VMWARE	SEL VR-OADV-OENT-UG-C	\$13,478.37	K	31%	\$9,300.08	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDENT25C	VMWARE	SEL VR-OENT25-C	\$17,375.00	K	31%	\$11,988.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDENT25C-I	VMWARE	SEL VR-OENT25-C	\$19,112.50	K	31%	\$13,187.63	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDENT25C-K	VMWARE	SEL VR-OENT25-C	\$20,239.23	K	31%	\$13,965.07	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDENTC	VMWARE	SEL VR-OENT-C	\$695.00	K	31%	\$479.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDENTC-I	VMWARE	SEL VR-OENT-C	\$764.50	K	31%	\$527.51	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDENTC-K	VMWARE	SEL VR-OENT-C	\$692.51	K	31%	\$477.83	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDIBTUNC	VMWARE	SEL VR-DIST-BUN-C	\$2,000.00	K	31%	\$1,380.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDIBTUNC-I	VMWARE	SEL VR-DIST-BUN-C	\$2,200.00	K	31%	\$1,518.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDIBTUNC-K	VMWARE	SEL VR-DIST-BUN-C	\$2,235.96	K	31%	\$1,611.81	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDST25C	VMWARE	SEL VR-OSTD25-C	\$3,125.00	K	31%	\$2,156.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDST25C-I	VMWARE	SEL VR-OSTD25-C	\$3,437.50	K	31%	\$2,371.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDST25C-K	VMWARE	SEL VR-OSTD25-C	\$3,644.80	K	31%	\$2,514.91	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTDC	VMWARE	SEL VR-OSTD-C	\$125.00	K	31%	\$86.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTDC-I	VMWARE	SEL VR-OSTD-C	\$137.50	K	31%	\$94.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTDC-K	VMWARE	SEL VR-OSTD-C	\$124.55	K	31%	\$85.94	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTDOADVUGC	VMWARE	SEL VR-OSTD-OADV-UG-C	\$4,125.00	K	31%	\$2,846.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTDOADVUGC-I	VMWARE	SEL VR-OSTD-OADV-UG-C	\$4,537.50	K	31%	\$3,130.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTDOADVUGC-K	VMWARE	SEL VR-OSTD-OADV-UG-C	\$4,806.28	K	31%	\$3,316.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTDOENTUGC	VMWARE	SEL VR-OSTD-OENT-UG-C	\$15,675.00	K	31%	\$10,815.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTDOENTUGC-I	VMWARE	SEL VR-OSTD-OENT-UG-C	\$17,242.50	K	31%	\$11,897.33	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTDOENTUGC-K	VMWARE	SEL VR-OSTD-OENT-UG-C	\$18,245.64	K	31%	\$12,589.49	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDAD25ADUC	VMWARE	SEL VR-RAD-25AD-U-C	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDAD25ADUC-I	VMWARE	SEL VR-RAD-25AD-U-C	\$9,075.00	K	31%	\$6,261.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDAD25ADUC-K	VMWARE	SEL VR-RAD-25AD-U-C	\$12,784.95	K	31%	\$8,821.62	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDAD25STENUC	VMWARE	SEL VR-RAD-STEN-U-C	\$8,800.00	K	31%	\$6,072.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDAD25STENUC-I	VMWARE	SEL VR-RAD-STEN-U-C	\$9,680.00	K	31%	\$6,679.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDAD25STENUC-K	VMWARE	SEL VR-RAD-STEN-U-C	\$10,271.30	K	31%	\$7,087.20	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTADUC	VMWARE	SEL VR-RST-25AD-U-C	\$15,125.00	K	31%	\$10,436.25	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTADUC-I	VMWARE	SEL VR-RST-25AD-U-C	\$16,637.50	K	31%	\$11,479.88	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRDSTADUC-K	VMWARE	SEL VR-RST-25AD-U-C	\$17,638.90	K	31%	\$12,170.84	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRSTCMPENUC	VMWARE	SEL VR-STD-CMPENT-UG-C	\$24,615.00	K	31%	\$16,984.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRSTCMPENUC-I	VMWARE	SEL VR-STD-CMPENT-UG-C	\$27,076.50	K	31%	\$18,682.79	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRSTCMPENURP-K	VMWARE	SEL VR-STD-CMPENT-UGRP-C	\$28,733.64	K	31%	\$19,826.21	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRSTEADVC	VMWARE	SEL VR-STE-ADV-C	\$16,875.00	K	31%	\$11,643.75	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRSTEADVC-I	VMWARE	SEL VR-STE-ADV-C	\$18,562.50	K	31%	\$12,808.13	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRSTEADVC-K	VMWARE	SEL VR-STE-ADV-C	\$19,719.16	K	31%	\$13,606.22	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRTADENUC	VMWARE	SEL VR-AT-ADV-ENT-UG-C	\$5,365.00	K	31%	\$3,701.85	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRTADENUC-I	VMWARE	SEL VR-AT-ADV-ENT-UG-C	\$5,902.00	K	31%	\$4,072.38	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VRTADENUC-K	VMWARE	SEL VR-AT-ADV-ENT-UG-C	\$6,254.00	K	31%	\$4,315.26	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6EOENAKUC	VMWARE	SEL VS6-ES-OENT-AK-UG-C	\$19,245.00	K	31%	\$13,279.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6EOENAKUC-I	VMWARE	SEL VS6-ES-OENT-AK-UG-C	\$21,170.00	K	31%	\$14,607.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6EOENAKUC-K	VMWARE	SEL VS6-ES-OENT-AK-UG-C	\$23,360.00	K	31%	\$16,118.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6EOEPAKUC	VMWARE	SEL VS6-ES-OEPL-AK-UG-C	\$23,245.00	K	31%	\$16,039.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6EOEPAKUC-I	VMWARE	SEL VS6-ES-OEPL-AK-UG-C	\$25,570.00	K	31%	\$17,643.30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6EOEPAKUC-K	VMWARE	SEL VS6-ES-OEPL-AK-UG-C	\$28,214.00	K	31%	\$19,467.66	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6EOSTAKUC-I	VMWARE	SEL VS6-ES-OSTD-AK-UG-C	\$10,720.00	K	31%	\$7,396.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6EOSTAKUC-K	VMWARE	SEL VS6-ES-OSTD-AK-UG-C	\$11,832.00	K	31%	\$8,164.08	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6ESOEAKUC	VMWARE	SEL VS6-ESP-OENT-AK-UG-C	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6ESOEAKUC-I	VMWARE	SEL VS6-ESP-OENT-AK-UG-C	\$18,150.00	K	31%	\$12,523.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6ESOEAKUC-K	VMWARE	SEL VS6-ESP-OENT-AK-UG-C	\$19,979.00	K	31%	\$13,785.51	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6ESOEPAKUC	VMWARE	SEL VS6-ESP-OEPL-AK-UG-C	\$20,900.00	K	31%	\$14,421.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6ESOEPAKUC-I	VMWARE	SEL VS6-ESP-OEPL-AK-UG-C	\$22,990.00	K	31%	\$15,863.10	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6ESOEPAKUC-K	VMWARE	SEL VS6-ESP-OEPL-AK-UG-C	\$25,353.00	K	31%	\$17,493.57	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6ESOSTAKUC-I	VMWARE	SEL VS6-ESP-OSTD-AK-UG-C	\$6,655.00	K	31%	\$4,591.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6ESOSTAKUC-K	VMWARE	SEL VS6-ESP-OSTD-AK-UG-C	\$7,337.00	K	31%	\$5,062.53	N/A	N/A	N/A	N/A	N/A			

EMC WSCA Contract MNWNC-109 3rd Party Price List  
Effective April 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER		
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)	
5	VS6OENTAKC-I	VMWARE	SEL VS6-OENT-AK-C)	\$21,445.00	K	31%	\$14,797.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6OENTAKC-K	VMWARE	SEL VS6-OENT-AK-C)	\$23,620.00	K	31%	\$16,297.80	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6OEPLAKC	VMWARE	SEL VS6-OEPL-AK-C)	\$23,495.00	K	31%	\$16,211.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6OEPLAKC-I	VMWARE	SEL VS6-OEPL-AK-C)	\$25,845.00	K	31%	\$17,833.05	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6OEPLAKC-K	VMWARE	SEL VS6-OEPL-AK-C)	\$28,474.00	K	31%	\$19,647.06	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6OSTDAKC-I	VMWARE	SEL VS6-OSTD-AK-C)	\$10,995.00	K	31%	\$7,586.55	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	VS6OSTDAKC-K	VMWARE	SEL VS6-OSTD-AK-C)	\$12,092.00	K	31%	\$8,343.48	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	WSP100C	VMWARE	SEL WSP-100-C)	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	WSP100C-I	VMWARE	SEL WSP-100-C)	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	WSP100C-K	VMWARE	SEL WSP-100-C)	\$5,274.33	K	31%	\$3,639.29	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	WSP10C	VMWARE	SEL WSP-10-C)	\$500.00	K	31%	\$345.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	WSP10C-I	VMWARE	SEL WSP-10-C)	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	WSP10C-K	VMWARE	SEL WSP-10-C)	\$527.43	K	31%	\$363.93	N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE