

REGION FOCUS: WORLDWIDE

# The Business Value of Dell PowerStore

Interviewed organizations achieved significant value from deploying Dell PowerStore software storage solution to optimize and scale business critical workloads while decreasing operational costs. Through greater staff productivity, strong business results, less unplanned downtime, and IT cost savings, organizations achieved over **\$3.3 million per year** in business related benefits, resulting in a **3-year ROI of 468%**.

## Key Results

**\$324,000**

average annual benefit per 100 TBs

**468%**

3-year ROI

**11 months**

payback period

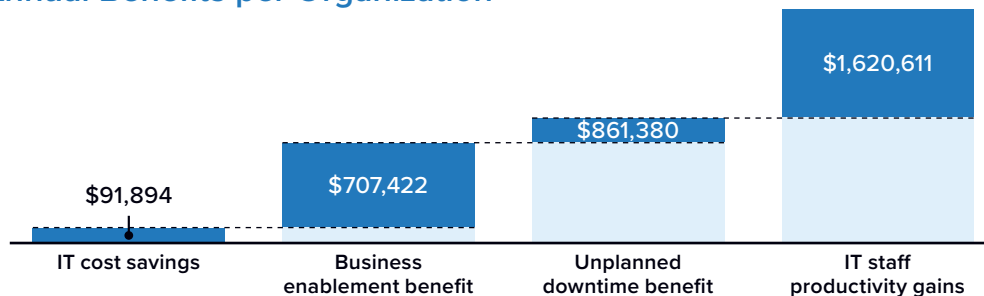
### CUSTOMER QUOTE, HEALTHCARE ORGANIZATION:

"One significant benefit of Dell PowerStore is that it is easy to use, which allows admins to spend their time doing other things."

### CUSTOMER QUOTE, ENERGY ORGANIZATION:

"My organization appreciates the high agility that has come from deploying PowerStore. The IO throughput is fantastic, not to mention the fact it has reduced storage space and cost."

## Average Annual Benefits per Organization



### CUSTOMER QUOTE, FINANCE ORGANIZATION:

"Dell PowerStore gives us much more automation and greater self-serve capabilities."

### CUSTOMER QUOTE, HEALTHCARE ORGANIZATION:

"Dell PowerStore has enabled the analytics folks to look at data in new ways."

## Storage and Compute KPIs

- ⬆️ **61%** quicker to deploy new storage resources
- ⬇️ **32%** less staff time required to deploy new storage resources
- ⬆️ **45%** quicker to deploy new compute
- ⬇️ **33%** less staff time required to deploy new compute

## Organizational KPIs

- ⬇️ **24%** lower cost of operation
- ⬆️ **26%** more time available for IT staff to innovate
- ⬆️ **14%** quicker to go to market with products and services
- ⬆️ **22%** more internal SLAs met
- ⬆️ **17%** more external SLAs met

[Read the full white paper](#)