DELLTechnologies

Be tomorrow's innovator today.

With Dell Services experts, you can innovate at the edge with speed and accuracy while maximizing the return on your investment.

Make decisions faster than ever before.

Advances in AI modeling and GenAI, paired with small form factor computing and low latency 5G networking, bring opportunities to capture, curate, analyze and derive insights.

But investing at the edge brings challenges that are very difficult to solve with current approaches to edge deployments.*

- Integration
- Competing goals
- Security
- Manageability
- Skills
- Scalability

42%

of IT decision makers feel edge is central to their IT strategy and will unlock innovation across their organization.*

56%

of IT decision makers' time on average is spent battling complexity rather than innovating at the edge.*

Grow your business faster with one trusted partner.

Across industries, the edge is where you connect data to actionable insights. And it's where speed and precision are crucial to generating more value from that data. Businesses that achieve both at the edge will be the innovators of today and tomorrow.

Consult

Dell ProConsult Advisory Services for Edge

Develop your edge strategy.

Our experts can help plan, design and transform your edge network, allowing you to maximize the return on your investments.

Dell Infrastructure and Application Design Services for Edge

Design your edge environment.

Support

We proactively improve performance with 24/7 support that addresses edge issues before they impact your business.

Deploy

With over 30 years of experience, we can help you deploy faster with less effort and more control.

Dell Services for the Edge

Manage

With our end to end lifecycle management, you'll have operational expertise that provides reliability so you can focus on your business.

Secure

We'll monitor your edge around the clock using deep intrinsic protection. And if we detect an attack, we respond so that you can recover fast with confidence.

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Dell ProConsult Advisory Services for Edge

Develop your edge strategy.

Push past the barriers holding you back with our outcome-focused approach.

94%

of IT decision makers highlight at least one barrier limiting how their organization can act on data at the edge.*

- IT/OT integration difficulties
- Lack of skilled staff
- Edge devices not designed with security in mind
- Data governance, security and privacy concerns
- Complex vertical use cases

Achieve a unified vision that drives innovation and agility.

We accelerate your ability to deliver better customer and workforce outcomes using innovative edge technology so you can harness insights for a resilient business. We don't just look at your technology; our assessment includes the people and processes required to achieve the desired end state.

Assess
We assess your current and desired future state, aligning stakeholders on the issues and the areas where change is needed.

Create
We identify the steps required to close the gaps and create consensus on shared priorities across stakeholders.

Deliver
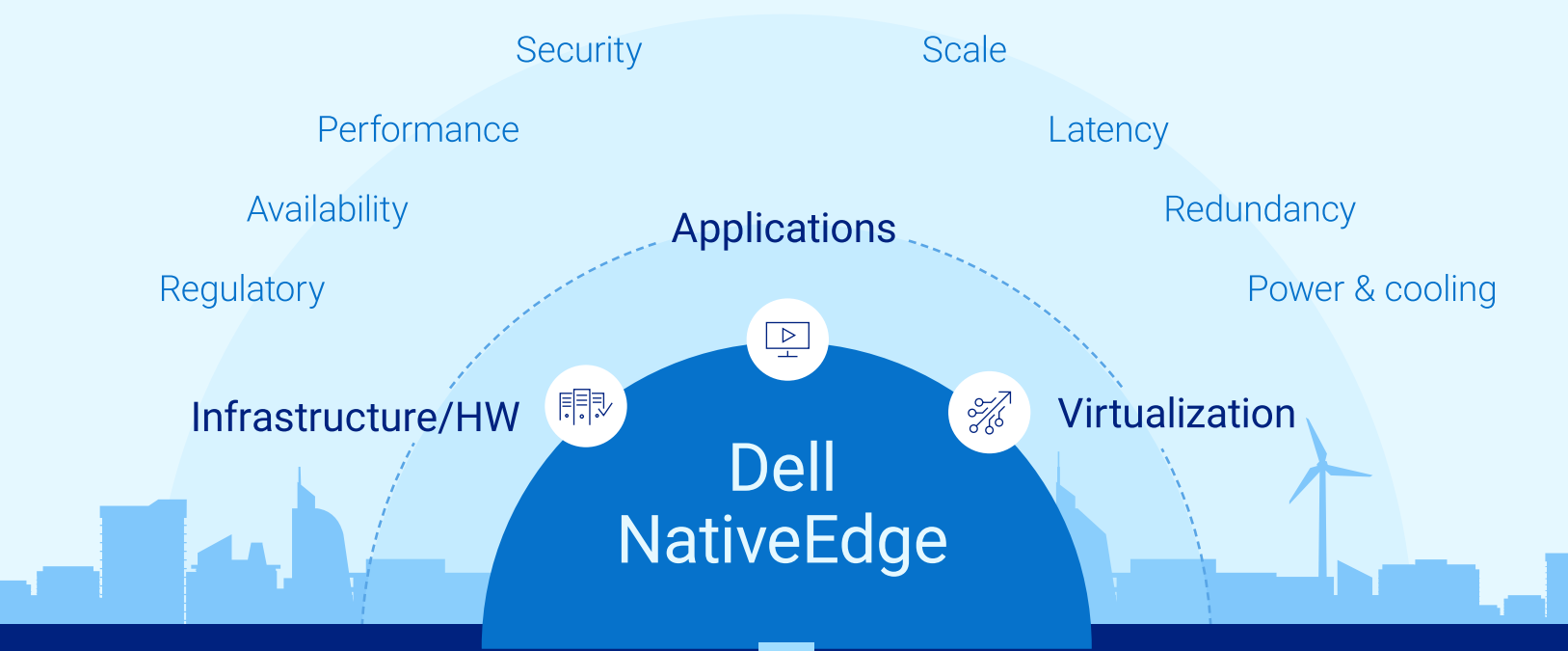We develop a transition plan with clear, actionable steps and expected outcomes.

Guide
You leverage our best practice guidance and immediately execute our findings.

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Dell Infrastructure and Application Design Services for Edge

Design your edge environment.

Receive comprehensive, actionable designs for edge infrastructure and applications, all centered around Dell NativeEdge operations software.

Dell design services experts will deliver a technical architecture that details how your edge will be configured, virtualized, connected, governed and secured for the best performance, scalability and reduced complexity. You'll also receive an implementation plan to operationalize the proposed designs quickly.

Security

Scale

Performance

Latency

Availability

Redundancy

Regulatory

Applications

Power & cooling

Infrastructure/HW

Virtualization

Dell NativeEdge

Receive a structured, repeatable plan with milestones, signoffs and project management to ensure a timely delivery of design solutions ready for deployment.

Collaborate closely with highly skilled Dell Services delivery teams experienced in network and security designs with extensive knowledge of the edge.

Get design recommendations that consider your existing network architecture, topology and future expansion plans.

Leverage design documentation, including high-level design, low-level design, architecture diagrams and a detailed deployment report.

D&LL Technologies

Dell Services for Edge

Simplify operations | Scale with flexibility | Innovate securely

From companies leveraging computer vision to automated inspections or optimized processes with AI-driven real-time analytics to fixing equipment using predictive maintenance, we're helping businesses fuel innovation and maximize their ROI.

The world's broadest portfolio of edge solutions

Experience Dell quality, performance and support with decades of proven efficiency, performance, scalability and ROI.

Dell NativeEdge

Operations software platform

Simplify   Optimize   Secure

Dell NativeEdge streamlines edge management at scale using automation, open design and Zero Trust security principles. You can use Dell Services to develop NativeEdge designs and integrate the platform into your existing CI/CD and ITSM environments.

Click Here to Learn More

Dell Services Experts

Our technical expertise, global footprint, robust partner ecosystem and established processes ensure your design works for you.

DELLTechnologies

Enabling business innovation and modernization at the edge.

Click Here to Learn More