

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	HSTDPILOT	EMC SELECT	SEL-Socialite Pilot	\$37,500.00	K	31%	\$25,875.00	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	HSTDNCEGG1	EMC SELECT	SEL-Socialite Engage on Demand	\$528.00	K	31%	\$364.32	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	HSTDNCEB1	EMC SELECT	SEL-Socialite Enable on Demand	\$330.00	K	31%	\$227.70	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	SCLTSDK1	EMC SELECT	SEL-Socialite SDK (requires enable)	\$125.00	K	31%	\$86.25	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSBREQ1	EMC SELECT	SEL-VTG for Thomson Reuters icon import	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGFINSUBB1	EMC SELECT	SEL-VTG for Bloomberg (IM only)	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGFINSUBHC1	EMC SELECT	SEL-VTG for HubConnex	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGFINSUBIN1	EMC SELECT	SEL-VTG for INDI	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGFINSUBIT1	EMC SELECT	SEL-VTG for Pivot	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGFINSUBMA1	EMC SELECT	SEL-VTG for MindAlign	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGFINSUBRT1	EMC SELECT	SEL-VTG for Reuters Import	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGFINSUBYJ1	EMC SELECT	SEL-VTG for YellowJacket	\$134.00	K	31%	\$92.46	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGRMB1	EMC SELECT	SEL-VTG for Reuters Active Comp. (IM)	\$158.00	K	31%	\$109.02	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGRMP1	EMC SELECT	SEL-VTG for Reuters Premium	\$158.00	K	31%	\$109.02	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSLYNCVOICE	EMC SELECT	SEL-VTG for Lync Voice	\$166.00	K	31%	\$114.54	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSUBESSBDL	EMC SELECT	SEL-VTG for Enterprise Social Bundle	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSUBLMTG1	EMC SELECT	SEL-LiveMeeting for OCS	\$16.00	K	31%	\$11.04	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSUBOCSAC1	EMC SELECT	SEL-Call admission control-Lync/OCS	\$16.00	K	31%	\$11.04	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSUBOCSGC1	EMC SELECT	SEL-Group chat compliance-Lync/OCS	\$16.00	K	31%	\$11.04	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSUBS1	EMC SELECT	SEL-VTG Security Signature Updates	\$13.00	K	31%	\$8.97	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSUBSDK1	EMC SELECT	SEL-VTG for SDK	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSUBSTADV1	EMC SELECT	SEL-SameTime Advanced	\$16.00	K	31%	\$11.04	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSUBUCBDL	EMC SELECT	SEL-VTG for UC Bundle	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSUBLBBY1	EMC SELECT	SEL-VTG for BlackBerry	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSWLBM1	EMC SELECT	SEL-VTG for IBM Connections	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSWLJBR1	EMC SELECT	SEL-VTG for Cisco IM & Presence	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSWLJVE1	EMC SELECT	SEL-VTG for Jive	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSWLOCS1	EMC SELECT	SEL-VTG for Lync/OCS	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSWLPM1	EMC SELECT	SEL-VTG for Public IM (Yahoo, AOL, MSN)	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSWLSHP1	EMC SELECT	SEL-VTG for Sharepoint	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	VTGSWLS1	EMC SELECT	SEL-VTG for SameTime	\$47.00	K	31%	\$32.43	N/A	N/A	N/A	N/A	N/A	N/A	ACTIANCE
5	60000145	EMC SELECT	SEL X-LARGE DBASE MGR. (-1200STUDIES/DAY)	\$34,048.00	K	31%	\$23,493.12	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60000147	EMC SELECT	SEL INBD OR OUTBD INTERFACE SERVERS(2)	\$21,078.00	K	31%	\$14,543.82	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60000194	EMC SELECT	SEL ICIS DATA CENTER HUB/SPOKE SVCS SW	\$63,984.00	K	31%	\$44,148.96	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60000273	EMC SELECT	SEL ICIS BASE/JPLAN SERVER	\$10,539.00	K	31%	\$7,271.91	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60000290	EMC SELECT	SEL ICIS HUB SVCS TEST/DEVELOPMENT LIC.	\$11,654.00	K	31%	\$8,041.26	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60000367	EMC SELECT	SEL WIN SERVER-2QC-8X146HD-5U	\$16,483.00	K	31%	\$11,373.27	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60000369	EMC SELECT	SEL WIN SERVER-2QC-8X300HD-5U/HUB SERVCS	\$18,528.00	K	31%	\$12,784.32	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60000419	EMC SELECT	SEL ICIS DATA CENTER SDC VOLUME LIC.	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60000421	EMC SELECT	SEL ICIS DATA CENTER DDC VOLUME LIC.	\$2.00	K	31%	\$1.38	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60000422	EMC SELECT	SEL ICIS DATA CENTER CLINICAL VOL. LIC.	\$2.00	K	31%	\$1.38	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60000443	EMC SELECT	SEL ICIS CONNECTIVITY SVCS SERVER HW	\$11,670.00	K	31%	\$8,052.30	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001390	EMC SELECT	SEL ICIS VIEWER/SAS SERVER	\$9,420.00	K	31%	\$6,499.80	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001468	EMC SELECT	SEL SIMMS 2.0 SITE SERVER	\$12,753.00	K	31%	\$8,799.57	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001661	EMC SELECT	SEL CLINICAL CAPTURE SUITE LICENSE	\$1,000.00	K	31%	\$699.00	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001662	EMC SELECT	SEL ICIS VIEWER POWERED BY XERO LICENSE	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001769	EMC SELECT	SEL CAPTURE SUITE-WEB ORDERING-VOL.LIC.	\$2.00	K	31%	\$1.38	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001770	EMC SELECT	SEL CAPTURE STE:WEB ORD.:INTERF(ADT/ORM)	\$51,563.00	K	31%	\$35,578.47	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001771	EMC SELECT	SEL CAPTURE STE:WEB ORD.:INTERF(SIU IN)	\$14,063.00	K	31%	\$9,703.47	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001773	EMC SELECT	SEL CAPTURE STE:WEB ORD.:DEPT CONFIG(1ST)	\$63,281.00	K	31%	\$43,663.89	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001774	EMC SELECT	SEL CAPTURE STE:WEB ORD.:DEPT CONFIG(ADD)	\$30,469.00	K	31%	\$21,023.61	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001836	EMC SELECT	SEL XERO FOR ICIS SERVER	\$9,420.00	K	31%	\$6,499.80	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001872	EMC SELECT	SEL SunSPARCT4-1 CPU 32Gb 2X300GB HD 2U	\$47,884.00	K	31%	\$33,039.96	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60001883	EMC SELECT	SEL XERO FOR ICIS SW	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60002394	EMC SELECT	SEL ORACLE EE DATABASE CPU LICENSE	\$8,672.00	K	31%	\$5,983.68	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	60002395	EMC SELECT	SEL ICIS DATABASE SE1 LICENSE 1 CPU/ESL	\$785.00	K	31%	\$541.65	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	5NHPX	EMC SELECT	SEL DUAL NIC FOR HP BLADE SERVER	\$325.00	K	31%	\$224.25	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	5PBJC	EMC SELECT	SEL DUAL 4GB FC HBA -HP BLADE SERVER	\$553.00	K	31%	\$381.57	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	5PVNV	EMC SELECT	SEL WINDOWS SERVER OS (HP)	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	5QPUT	EMC SELECT	SEL BLADE SERVER-2X6-CORE CPU-32GB	\$16,363.00	K	31%	\$11,290.47	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	5SQRR	EMC SELECT	SEL HIGH AVAILABILITY LOAD BALANCER	\$89,753.00	K	31%	\$61,929.57	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	5VQC4	EMC SELECT	SEL ICIS DATA CENTER TEST DEV. LIC.	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	EW8CF	EMC SELECT	SEL ICIS CONNECTIVITY SVCS REPT STORAGE	\$2,930.00	K	31%	\$2,021.70	N/A	N/A	N/A	N/A	N/A	N/A	AGFA
5	CS1000HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-1 Gbps-HA-ISLN	\$144,000.00	K	31%	\$99,360.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS1000HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-100 Mbps-HA-ISLN	\$48,000.00	K	31%	\$33,120.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS155HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-155 Mbps-HA-ISLN	\$68,000.00	K	31%	\$45,540.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS2400HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-2.4 Gbps-HA-ISLN	\$192,000.00	K	31%	\$132,480.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS450HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-450 Mbps-HA-ISLN	\$108,000.00	K	31%	\$74,520.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS45HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-45 Mbps-HA-ISLN	\$30,000.00	K	31%	\$20,700.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CS5000HA-ISLN	EMC SELECT	SEL Aspera Cnct Svr-5 Gbps-HA-ISLN	\$240,000.00	K	31%	\$165,600.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES1000HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-1 Gbps-HA-ISLN	\$96,000.00	K	31%	\$66,240.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES100HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-100 Mbps-HA-ISLN	\$32,000.00	K	31%	\$22,080.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES155HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-155 Mbps-HA-ISLN	\$44,000.00	K	31%	\$30,360.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES2400HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-2.4 Gbps-HA-ISLN	\$128,000.00	K	31%	\$88,320.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES450HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-450 Mbps-HA-ISLN	\$72,000.00	K	31%	\$49,680.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES45HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-45 Mbps-HA-ISLN	\$20,000.00	K	31%	\$13,800.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	ES5000HA-ISLN	EMC SELECT	SEL Aspera Entrp Svr-5 Gbps-HA-ISLN	\$160,000.00	K	31%	\$110,400.00	N/A	N/A	N/A	N/A	N/A	N/A	ASPERA
5	CTFC-161E-M02	EMC SELECT	SEL ATTO 1Port 16Gb FC HBw/Multipathing	\$1,895.00	K	31%	\$1,307.55	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	CTFC-162E-M02	EMC SELECT	SEL ATTO 2Port 16Gb FC HBw/Multipathing	\$2,495.00	K	31%	\$1,721.55	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	CTFC-164E-M02	EMC SELECT	SEL ATTO 4Port 16Gb FC HBw/Multipathing	\$4,995.00	K	31%	\$3,446.55	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	CTFC-81EN-M02	EMC SELECT	SEL ATTO 1Port 8Gb FC HBA w/Multipathing	\$1,425.00	K	31%	\$983.25	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	CTFC-82EN-M02	EMC SELECT	SEL ATTO 2Port 8Gb FC HBw/Multipathing	\$1,865.00	K	31%	\$1,286.85	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	CTFC-84EN-M02	EMC SELECT	SEL ATTO 4Port 8Gb FC HBA w/Multipathing	\$3,735.00	K	31%	\$2,577.15	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	FFRM-NS11-000	EMC SELECT	SEL ATTO 1Port 10GbE NIC	\$1,175.00	K	31%	\$810.75	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	FFRM-NS12-000	EMC SELECT	SEL ATTO 2Port 10GbE NIC	\$1,196.00	K	31%	\$832.56	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	FFRM-NS14-000	EMC SELECT	SEL ATTO 4Port 10GbE NIC	\$2,745.00	K	31%	\$1,894.05	N/A	N/A	N/A	N/A	N/A	N/A	ATTO
5	FFRM-NT11-000	EMC SELECT	SEL ATTO 1Port 10GbE-T NIC	\$895.00	K	31%	\$617.55	N/A	N/A	N/A	N/A	N/A	N/A	ATTO

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	FFRM-NT12-000	EMC SELECT	SEL ATTO 2Port 10GBase-T NIC	\$1,045.00	K	31%	\$721.05	N/A	N/A	N/A	N/A	N/A	ATTO
5	INIT-MACO-EM1	EMC SELECT	SEL ATTO Xlend SAN Mac iSCSI Initiator	\$215.00	K	31%	\$148.35	N/A	N/A	N/A	N/A	N/A	ATTO
5	TLNS-1101-D00	EMC SELECT	SEL THUNDERBOLT - 10GB ETHERNET DESKLINK	\$1,695.00	K	31%	\$1,169.55	N/A	N/A	N/A	N/A	N/A	ATTO
5	TLNT-1102-D00	EMC SELECT	SEL TBOLT - 10GB ETHERNET RJ45 DESKLINK	\$1,395.00	K	31%	\$962.55	N/A	N/A	N/A	N/A	N/A	ATTO
5	BM-O-PVM-LCM-0	EMC SELECT	SEL BM VMW PI ORCL EM12c 50 UNIT	\$1,846.00	K	31%	\$1,273.74	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-O-PVM-LCM-1	EMC SELECT	SEL BM VMW PI ORCL EM12c 51-100 UNIT	\$1,682.00	K	31%	\$1,146.78	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-O-PVM-LCM-2	EMC SELECT	SEL BM VMW PI ORCL EM12c 101-250 UNIT	\$1,477.00	K	31%	\$1,019.13	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-O-PVM-LCM-3	EMC SELECT	SEL BM VMW PI ORCL EM12c 251-500 UNIT	\$1,292.00	K	31%	\$891.48	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-O-PVM-LCM-4	EMC SELECT	SEL VMW PI ORCL EM12c 501+ UNIT	\$1,108.00	K	31%	\$764.52	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-O-PVM-LCM-M	EMC SELECT	SEL BM VMW PI ORCL EM12c ASM UNIT	\$353.00	K	31%	\$243.57	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-OEM-ENT	EMC SELECT	SEL BM VMW vCops MP ORCL EM	\$34,615.00	K	31%	\$23,884.35	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-OEM-ENT-M	EMC SELECT	SEL BM VMW vCops MP ORCL EM ASM	\$5,882.00	K	31%	\$4,058.58	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-CCMS-0	EMC SELECT	SEL BM VMW vCops MP SAP CCMS 0-50 UNIT	\$1,846.00	K	31%	\$1,273.74	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-CCMS-1	EMC SELECT	SEL BM VMW vCops MP SAP CCMS 51-100 UNIT	\$1,682.00	K	31%	\$1,146.78	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-CCMS-2	EMC SELECT	SEL BM VMW vCops MP SAP CCMS 101+ UNIT	\$1,477.00	K	31%	\$1,019.13	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-CCMS-M	EMC SELECT	SEL BM VMW vCops MP SAP CCMS ASM UNIT	\$353.00	K	31%	\$243.57	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-HANA-0	EMC SELECT	SEL BM VMW vCops MP SAP HANA 1-50 UNIT	\$3,077.00	K	31%	\$2,123.13	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-HANA-1	EMC SELECT	SEL BM VMW vCops MP SAP HANA 51-100UNIT	\$2,769.00	K	31%	\$1,910.61	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-HANA-2	EMC SELECT	SEL BM VMW vCops MP SAP HANA 101+UNIT	\$2,462.00	K	31%	\$1,698.78	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	BM-V-SAP-HANA-M	EMC SELECT	SEL BM VMW vCops MP SAP HANA ASM UNIT	\$353.00	K	31%	\$243.57	N/A	N/A	N/A	N/A	N/A	BLUE MEDORA
5	1008-1-LIC-2PPLS	EMC SELECT	SEL Upgrades ADX 1008x1 TO ADX 1016x2	\$11,419.00	K	31%	\$7,879.11	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	1016-2-LIC-4P	EMC SELECT	SEL Upgrades ADX 1016x2 TO ADX 1016x4	\$4,984.00	K	31%	\$3,438.96	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	1016-2-LIC-4P10G	EMC SELECT	SEL Upgrades ADX 1016x2 TO ADX 1216x4	\$12,959.00	K	31%	\$8,941.71	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	1016-4-LIC-10G	EMC SELECT	SEL Upgrades ADX 1016x4 TO ADX 1216x4	\$7,975.00	K	31%	\$5,502.75	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-ER	EMC SELECT	SEL 10GBASE-ER SFP+ (LC) <=40m w/ SMF	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-LR	EMC SELECT	SEL 10GBASE-LR SFP+ (LC) <=10km SMF	\$2,745.00	K	31%	\$1,894.05	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-LR-8	EMC SELECT	SEL 10GBASE-LR SFPP SMF LC CONNECTOR 8PK	\$21,980.00	K	31%	\$15,152.40	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-LRM	EMC SELECT	SEL 10GBASE-LRM 1310NM SFP+ (LC) TAR	\$1,355.00	K	31%	\$934.95	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-SR	EMC SELECT	SEL 10GBASE-SR SFP+ (LC) <=300m/MMF	\$1,370.00	K	31%	\$945.30	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-SR-8	EMC SELECT	SEL 10GBASE-SR SFPP MMF LC CONNECTOR 8PK	\$6,880.00	K	31%	\$4,747.20	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-TWX0101	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	\$150.00	K	31%	\$103.50	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-TWX0108	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER1M8-PACK	\$1,080.00	K	31%	\$745.20	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-TWX0301	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER3M1-PACK	\$210.00	K	31%	\$144.90	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-TWX0308	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER3M8-PACK	\$1,512.00	K	31%	\$1,043.28	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-TWX0501	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER5M1-PACK	\$260.00	K	31%	\$179.40	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-TWX0508	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER5M8-PACK	\$1,872.00	K	31%	\$1,291.68	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-USR	EMC SELECT	SEL 10GE USR SFP+ (LC) <=100m/MMF qt1	\$750.00	K	31%	\$517.50	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10G-SFPP-USR-8	EMC SELECT	SEL 10GE USR SFP+ (LC) <=100m/MMF qt8	\$5,400.00	K	31%	\$3,726.00	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10GSFP-TWX-11	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER1M1-PACK	\$136.00	K	31%	\$93.84	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10GSFP-TWX-18	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER1M8-PACK	\$979.00	K	31%	\$675.51	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10GSFP-TWX-31	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER3M1-PACK	\$190.00	K	31%	\$131.10	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10GSFP-TWX-38	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER3M8-PACK	\$1,370.00	K	31%	\$945.30	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10GSFP-TWX-51	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER5M1-PACK	\$236.00	K	31%	\$162.84	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	10GSFP-TWX-58	EMC SELECT	SEL DIRECT ATTACH SFPP COPPER5M8-PACK	\$1,697.00	K	31%	\$1,170.93	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	1G-SFP-TWX-0101	EMC SELECT	SEL D-ATTACH 1G SFP COPPER 1M S-CABLE	\$136.00	K	31%	\$93.84	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	1G-SFP-TWX-0501	EMC SELECT	SEL 5M DIR ATTACH 1G SFP COPPER STCK CBL	\$236.00	K	31%	\$162.84	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-4C-0101	EMC SELECT	SEL-4x10G D-ATTACH QSFP4 SFP CBL1M 1PK	\$650.00	K	31%	\$448.50	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-4C-0301	EMC SELECT	SEL-4x10G D-ATTACH QSFP4 SFP CBL3M 1PK	\$800.00	K	31%	\$552.00	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-4C-0501	EMC SELECT	SEL-4x10G D-ATTACH QSFP4 SFP CBL5M 1PK	\$950.00	K	31%	\$655.50	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-4SFP1M1	EMC SELECT	SEL 4x10GE DA QSFP+4 SFP+Copper B/O 1mX1	\$589.00	K	31%	\$406.41	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-4SFP3M1	EMC SELECT	SEL 4x10GE DA QSFP+4 SFP+Copper B/O 3mX1	\$725.00	K	31%	\$500.25	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-4SFP3M8	EMC SELECT	SEL 4x10GE DA QSFP+4 SFP+Copper B/O 5mX1	\$861.00	K	31%	\$594.09	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-C-0101	EMC SELECT	SEL 1x40GE QSFP D/A Copper Cbl 1m	\$261.00	K	31%	\$180.09	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-C-0501	EMC SELECT	SEL 1x40GE QSFP D/A Copper Cbl 5m	\$539.00	K	31%	\$371.91	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-ESR4	EMC SELECT	SEL-40GBASE-ESR4 QSFP/MTTP 300m over MMF	\$3,995.00	K	31%	\$2,756.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-LR4	EMC SELECT	SEL-40G B-LR4 QSFP LC 10km over SMF 1PK	\$13,995.00	K	31%	\$9,656.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-Q-C-101	EMC SELECT	SEL-40GE D-ATTACHED QSFP/QSFP CBL 1M 1PK	\$500.00	K	31%	\$345.00	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-Q-C-301	EMC SELECT	SEL-40GE D-ATTACHED QSFP/QSFP CBL 3M 1PK	\$650.00	K	31%	\$448.50	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-Q-C-501	EMC SELECT	SEL-40GE D-ATTACHED QSFP/QSFP CBL 5M 1PK	\$800.00	K	31%	\$552.00	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-SR4	EMC SELECT	SEL 1x40GBASE-SR4 QSFP+ <=100m w/MMF	\$2,995.00	K	31%	\$2,066.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	40G-QSFP-SR4-INT	EMC SELECT	SEL 40G-SR4 QSFP+(MTP 1x8/1x12)100m/SV	\$3,995.00	K	31%	\$2,756.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ADX-1K-4-LIC-SSL	EMC SELECT	SEL Enable SSL-ADX1016x-4 or ADX1216x-4	\$5,981.00	K	31%	\$4,126.89	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ADX-1K-LIC-PREM	EMC SELECT	SEL Prem Features (L3 Routing IPv6 etc)	\$4,984.00	K	31%	\$3,438.96	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ADX-1K-LIC-SSL	EMC SELECT	SEL Enable SSL-ADX1008x-1 or ADX1016x-2	\$3,988.00	K	31%	\$2,751.72	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ADX-1K-LIC-PREM	EMC SELECT	SEL Prem Features (L3 Routing IPv6 etc)	\$12,955.00	K	31%	\$8,938.95	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ADX-LIC-ASM4-8	EMC SELECT	SEL License-Upg ASM4 mod to ASM8 mod	\$25,370.00	K	31%	\$17,507.90	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ADX-LIC-MT-TIER1	EMC SELECT	SEL Up to 16 tfl of multi-tenant cap	\$25,375.00	K	31%	\$17,508.75	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ADX-LIC-MT-TIER2	EMC SELECT	SEL Up to 32 tfl of multi-tenant cap	\$35,797.00	K	31%	\$24,699.93	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	BR6740-24-F	EMC SELECT	SEL-6740 24P SFP+ FTR	\$15,995.00	K	31%	\$11,036.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	BR6740-24-R	EMC SELECT	SEL-6740 24P SFP+ RTF	\$15,995.00	K	31%	\$11,036.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	BR6740-2X40G-POD	EMC SELECT	SEL-2P 40G POD LIC VDX6740-6740T	\$4,800.00	K	31%	\$3,312.00	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	BR6740-64-F	EMC SELECT	SEL-6740 48P SFP+ 4P QSFP+ FTR	\$34,995.00	K	31%	\$24,146.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	BR6740-64-R	EMC SELECT	SEL-6740 48P SFP+ 4P QSFP+ RTF	\$34,995.00	K	31%	\$24,146.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	BR6740-8X10G-POD	EMC SELECT	SEL-8P 10G SFP+ POD LIC VDX6740 6740T	\$4,400.00	K	31%	\$3,036.00	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	BR-VDX6740-FCOE	EMC SELECT	SEL-FCOE LIC VDX6740-6740T	\$12,000.00	K	31%	\$8,280.00	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	CAB-CX4-0050	EMC SELECT	CX4 50cm Cable for use w/10GbE CX4 ports	\$186.00	K	31%	\$129.34	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	CAB-CX4-0100	EMC SELECT	SEL 1M CX4 stk CBL for FGS-STK&FLS-STK	\$222.00	K	31%	\$153.18	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	CAB-CX4-0300	EMC SELECT	SEL 3M CX4 stk cbl for FGS-STK&FLS-STK	\$267.00	K	31%	\$184.23	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG100FXIROM	EMC SELECT	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$345.00	K	31%	\$238.05	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG100FXLROM	EMC SELECT	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$455.00	K	31%	\$313.95	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-100FX-OM	EMC SELECT	SEL 100Base-FX SFP optic MMF LC OMC	\$195.00	K	31%	\$134.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-100FX-OM-8	EMC SELECT	SEL 8x100Base-FX SFP optic MMF(LC)(OMC)	\$1,404.00	K	31%	\$968.76	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-FX-IR-OM	EMC SELECT	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$313.00	K	31%	\$215.97	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-FX-LR-OM	EMC SELECT	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$412.00	K	31%	\$284.28	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-FX-OM	EMC SELECT	SEL 100Base-FX SFP optic MMF LC OMC	\$177.00	K	31%	\$122.13	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-FX-OM-8	EMC SELECT	SEL 100Base-FX SFP optic MMF 8PK LC OMC	\$1,272.00	K	31%	\$877.68	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-LHA-OM	EMC SELECT	SEL 1000Base-LHA SFP optic SMF LC OMC	\$3,620.00	K	31%	\$2,497.80	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	E1MG-LHB	EMC SELECT	SEL 1000Base-LHB SFPopticSMF(LC)=150km	\$4,980.00	K	31%	\$3,436.20	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-LX-OM	EMC SELECT	SEL 1000Base-LX SFP optic SMF LC OMC	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-LX-OM-8	EMC SELECT	SEL 1000Base-LX SFP optic 8PK SMF LC OMC	\$8,280.00	K	31%	\$5,713.20	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-SX-OM	EMC SELECT	SEL 1000Base-SX SFP optic MMF LC OMC	\$525.00	K	31%	\$362.25	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-SX-OM-8	EMC SELECT	SEL 1000Base-SX SFP optic 8PK MMF LC OMC	\$3,780.00	K	31%	\$2,608.20	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	E1MG-TX	EMC SELECT	SEL 1000BASE-TX SFP Copper RJ-45Com	\$285.00	K	31%	\$203.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX-2SFP	EMC SELECT	SEL Optional 2-port 10GbE SFP+ module	\$1,627.00	K	31%	\$1,122.63	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX-2XG	EMC SELECT	SEL 2x10GbE XFP	\$1,627.00	K	31%	\$1,122.63	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX-4G	EMC SELECT	SEL Fasttron CX Series 4-port GE SFP	\$358.00	K	31%	\$247.02	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX-4XG	EMC SELECT	SEL FI-CX 4-PORT 10-GE SFP UPLINK MOD	\$2,261.00	K	31%	\$1,560.09	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX624-E	EMC SELECT	SEL 24X1G PORT-SIDE TO PS-SIDE AF	\$4,481.00	K	31%	\$3,091.89	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX624-E-ADV	EMC SELECT	SEL 24X1G PORT-SIDE TO PS-SIDE AF ADV L3	\$7,653.00	K	31%	\$5,280.57	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX624-I	EMC SELECT	SEL 24X1G PS-SIDE TO PORT-SIDE AF	\$4,481.00	K	31%	\$3,091.89	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX624-I-ADV	EMC SELECT	SEL 24X1G PS-SIDE TO PORT-SIDE AF ADV L3	\$7,653.00	K	31%	\$5,280.57	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX624S	EMC SELECT	SEL 624S-ADV-24x1G+2x16G stack ports	\$4,074.00	K	31%	\$2,811.06	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX624S-ADV	EMC SELECT	SEL 624S-ADV-24x1G+2x16G stack ports	\$7,245.00	K	31%	\$4,999.05	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX624S-F	EMC SELECT	SEL 24x1000 Mbps SFP+2x16GbE stack ports	\$6,339.00	K	31%	\$4,373.91	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX624S-F-ADV	EMC SELECT	SEL 24x100/1000 Mbps+2x16GbE stack pts+L3	\$9,511.00	K	31%	\$6,562.59	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX624S-H-ADV	EMC SELECT	SEL 624 HPoE-Adv24x1G+2x16G stack ports	\$8,152.00	K	31%	\$5,624.88	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX624S-HPOE	EMC SELECT	SEL 624 HPoE 24x1G + 2x16G stack-ports	\$4,980.00	K	31%	\$3,436.20	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX648-E	EMC SELECT	SEL 48X1G PORT-SIDE TO PS-SIDE AF	\$6,792.00	K	31%	\$4,686.48	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX648-E-ADV	EMC SELECT	SEL 48X1G PORT-SIDE TO PS-SIDE AF ADV L3	\$9,964.00	K	31%	\$6,875.16	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX648-I	EMC SELECT	SEL 48X1G PS-SIDE TO PORT-SIDE AF	\$6,792.00	K	31%	\$4,686.48	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX648-I-ADV	EMC SELECT	SEL 48X1G PS-SIDE TO PORT-SIDE AF ADV L3	\$9,964.00	K	31%	\$6,875.16	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX648S	EMC SELECT	SEL 48x1G + 2x16G stacking ports ACPWR	\$6,792.00	K	31%	\$4,686.48	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX648S-ADV	EMC SELECT	SEL 48x1G + 2x16G stacking ports ACPWR	\$9,964.00	K	31%	\$6,875.16	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX648S-H-ADV	EMC SELECT	SEL 648 HPoE-Adv48x1G+2x16G stack-ports	\$11,777.00	K	31%	\$8,126.13	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX648S-HPOE	EMC SELECT	SEL FCX648 HPoE48x1G+2x16G stack ports	\$8,605.00	K	31%	\$5,937.45	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX-ADV-LIC-SW	EMC SELECT	SEL Adv SW LIC FOR FCX. License inc BGP	\$3,394.00	K	31%	\$2,341.86	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX-FAN-E	EMC SELECT	SEL FCX NON-POE EXHAUST AF	\$204.00	K	31%	\$140.76	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX-FAN-I	EMC SELECT	SEL FCX NON-POE INTAKE AF	\$204.00	K	31%	\$140.76	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX-S-FAN	EMC SELECT	SEL FCX-S nonPoE Fan	\$204.00	K	31%	\$140.76	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	FCX-S-POE-FAN	EMC SELECT	SEL FCX-S PoE Fan	\$408.00	K	31%	\$281.52	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6400-EPR1500	EMC SELECT	SEL ICX6430/50 1500W Ext Pwr-RPS/EPS	\$1,359.00	K	31%	\$937.71	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6400-RMK	EMC SELECT	SEL ICX6430/6450 2 Post Rack Kit Spare	\$45.00	K	31%	\$31.05	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6430-24	EMC SELECT	SEL 24p 1G 4x1G SFP U/S Ports Fanless	\$1,741.00	K	31%	\$1,210.06	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6430-24P	EMC SELECT	SEL 24p 1G PoE+ 390W4x1G SFP U/S Ports	\$2,080.00	K	31%	\$1,435.20	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6430-48	EMC SELECT	SEL 48p 1G 4 x 1G SFP Uplink/Stack Ports	\$2,533.00	K	31%	\$1,747.77	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6430-48P	EMC SELECT	SEL 48p1G PoE+ 390W4 x 1G SFP U/S Ports	\$3,711.00	K	31%	\$2,560.59	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6450-24	EMC SELECT	SEL 24p 1G2x1G SFP+82x1G/10G SFP+ U/S	\$2,442.00	K	31%	\$1,684.98	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6450-24-A	EMC SELECT	SEL 24x1G 2x1G SFP+ 2x1G/10G SFP+ TAA	\$2,714.00	K	31%	\$1,872.66	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6450-24P	EMC SELECT	SEL 24x1G PoE+ 390W 2x1G8 2x1G/10G SFP+	\$3,077.00	K	31%	\$2,123.13	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6450-24P-A	EMC SELECT	SEL 24x1G PoE+2x1G 8 2x1G/10G SFP+TAA	\$3,349.00	K	31%	\$2,310.81	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX64502X10GLPOD	EMC SELECT	SEL 6450 CapLic UPG 1G U/S Prts+(1G/10G)	\$906.00	K	31%	\$625.14	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6450-48	EMC SELECT	SEL 48p 1G2x1G SFP+82x1G/10G SFP+ U/S	\$3,602.00	K	31%	\$2,623.38	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6450-48-A	EMC SELECT	SEL 48p 1G2x1G SFP+82x1G/10G SFP+ TAA	\$3,744.00	K	31%	\$2,611.06	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6450-48P	EMC SELECT	SEL 48x1G PoE+2x1G SFP+2x1G/10G SFP+	\$4,799.00	K	31%	\$3,311.31	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6450-48P-A	EMC SELECT	SEL 48x1G PoE+2x1G SFP+2x1G/10G SFP+TAA	\$5,070.00	K	31%	\$3,498.30	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6450-PREM-LIC	EMC SELECT	SEL ICX 6450 PREMIUM SOFTWARE LICENSE	\$725.00	K	31%	\$500.25	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-10G-LPOD	EMC SELECT	SEL Lic to upgd U-ports of 1G SFP to 10G	\$2,266.00	K	31%	\$1,563.54	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24-DC-E	EMC SELECT	SEL 24x1G RJ45 Exh air Base S/W DC	\$5,161.00	K	31%	\$3,561.09	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24-E	EMC SELECT	SEL 24x1G RJ45 Exh af-Base S/W	\$5,070.00	K	31%	\$3,498.30	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24F-DC-E	EMC SELECT	SEL 24x1G SFP Exh af Base S/W-DC Pwr	\$6,702.00	K	31%	\$4,624.38	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24F-E	EMC SELECT	SEL 24x1G SFP Exh af Base S/W	\$6,611.00	K	31%	\$4,561.59	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24F-PE	EMC SELECT	SEL 24x1G SFP Intake af Base S/W	\$6,611.00	K	31%	\$4,561.59	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24F-PI	EMC SELECT	SEL 24x1G SFP Exhaust af Prem S/W	\$7,970.00	K	31%	\$5,499.30	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24-I	EMC SELECT	SEL 24x1G SFP Intake af Prem S/W	\$7,970.00	K	31%	\$5,499.30	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24-I	EMC SELECT	SEL 24x1G RJ45 Intake af-Base S/W	\$5,070.00	K	31%	\$3,498.30	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24P-E	EMC SELECT	SEL 24x1G RJ45 PoE+ Exhaust af Base S/W	\$5,977.00	K	31%	\$4,124.13	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24PE	EMC SELECT	SEL 24x1G RJ45 Exhaust af Prem S/W	\$6,430.00	K	31%	\$4,436.70	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24P-I	EMC SELECT	SEL 24x1G RJ45 PoE+ Intake af Base S/W	\$5,977.00	K	31%	\$4,124.13	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24-P	EMC SELECT	SEL 24x1G RJ45 Intake af Prem S/W	\$6,430.00	K	31%	\$4,436.70	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24P-PE	EMC SELECT	SEL 24x1G RJ45 PoE+ Exh af Prem S/W	\$7,336.00	K	31%	\$5,061.84	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-24P-PI	EMC SELECT	SEL 24x1G RJ45 PoE+ Intake af Prem S/W	\$7,336.00	K	31%	\$5,061.84	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-48-DC-E	EMC SELECT	SEL 48x1G RJ45 Exh af Base S/W DC Pwr	\$7,789.00	K	31%	\$5,374.41	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-48-E	EMC SELECT	SEL 48x1G RJ45 Exh af Base S/W	\$7,699.00	K	31%	\$5,312.31	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-48-I	EMC SELECT	SEL 48x1G RJ45 Intake af Base S/W	\$7,699.00	K	31%	\$5,312.31	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-48P-E	EMC SELECT	SEL 48x1G RJ45 PoE+ Exh af Base S/W	\$9,511.00	K	31%	\$6,562.59	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-48-PE	EMC SELECT	SEL 48x1G RJ45 Exh af Prem S/W	\$9,058.00	K	31%	\$6,250.02	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-48P-I	EMC SELECT	SEL 48x1G PoE+ Intake af Base S/W	\$9,511.00	K	31%	\$6,562.59	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-48-PI	EMC SELECT	SEL 48x1G RJ45 Intake af Prem S/W	\$9,058.00	K	31%	\$6,250.02	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-48P-PE	EMC SELECT	SEL 48x1G RJ45 PoE+ Exh af Prem S/W	\$10,870.00	K	31%	\$7,500.30	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-48P-PI	EMC SELECT	SEL 48x1G PoE+ Intake af Prem S/W	\$10,870.00	K	31%	\$7,500.30	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-ADV-LIC	EMC SELECT	SEL ICX6610 Advance software license	\$4,531.00	K	31%	\$3,126.39	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-FAN-E	EMC SELECT	SEL ICX6610 FAN PORT SIDE INTAKE	\$227.00	K	31%	\$156.63	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-FAN-I	EMC SELECT	SEL ICX6610 FAN PORT SIDE EXHAUST	\$227.00	K	31%	\$156.63	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-PREM-LIC	EMC SELECT	SEL ICX6610 Premium software license	\$1,359.00	K	31%	\$937.71	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-RMK	EMC SELECT	SEL 2 Post Rack Mount Kit	\$77.00	K	31%	\$53.13	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6610-RMK-4P	EMC SELECT	SEL 4 Post Rack Mount Kit	\$136.00	K	31%	\$93.84	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX66502P40GLPOD	EMC SELECT	SEL POD lic-6650 2QSFP+ (40GbE/4x10GbE)	\$3,625.00	K	31%	\$2,501.25	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6650-32-ADV	EMC SELECT	SEL 32x10GbE SFP+ adv SW-NO PwrFanopt	\$13,141.00	K	31%	\$9,067.29	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6650-32-E-ADV	EMC SELECT	SEL 32x10GbE SFP+ adv S/W Pwr Fan-0 opt	\$17,400.00	K	31%	\$12,006.00	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6650-48-E-ADV	EMC SELECT	SEL 48x10GbE SFP+ adv S/W Pwr Fan-0 opt	\$21,750.00	K	31%	\$15,007.50	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6650-36-E-ADV	EMC SELECT	SEL 36x10GbE SFP+ adv S/W Pwr Fan-0 opt	\$25,375.00	K	31%	\$17,508.75	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	ICX6650P10GLPOD	EMC SELECT	SEL POD lic-6650-40 8x10GbE SFP+ ports	\$3,625.00	K	31%	\$2,501.25	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	LIC-MNT-TIER2-UPG	EMC SELECT	SEL Lic upg-Tier1 to 2 multitenant	\$17,672.00	K	31%	\$12,133.68	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCAU5	EMC SELECT	SEL Pwrrd for RPS5/8/9/X424/X448 - AUS	\$44.00	K	31%	\$30.36	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	PCAU5-EPS	EMC SELECT	SEL Pwrcd AUSTRALIA 16A/250V	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCEURO	EMC SELECT	SEL Pwrcd for RPS2/3/9 EU version	\$17.00	K	31%	\$11.73	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCEURO-EPS	EMC SELECT	SEL 16A250VCEE 77 EUROP-C191 8MR6	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCINDIA	EMC SELECT	SEL Pwrcd for RPS2/3/9 India version	\$36.00	K	31%	\$24.84	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCINDIA-EPS	EMC SELECT	SEL Pwrcd INDIA 16A/250V	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCJAPAN	EMC SELECT	SEL Pwrcd for RPS2/3/9 Japan version	\$17.00	K	31%	\$11.73	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCJAPAN-EPS	EMC SELECT	SEL Pwrcd JAPAN 16A 250V	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCTAIWAN-EPS	EMC SELECT	SEL Pwrcd TAIWAN 16A 250V	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCUK	EMC SELECT	SEL Pwrcd for RPS2/3/9 UK version	\$17.00	K	31%	\$11.73	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCUK-EPS	EMC SELECT	SEL Pwrcd UK 13A 250V	\$68.00	K	31%	\$46.92	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCUSA	EMC SELECT	SEL Pwrcd for RPS2/3/9 USA NEMA 5-15P	\$11.00	K	31%	\$7.59	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	PCUSA-3M	EMC SELECT	SEL Pwrcd-RPS2/3/9 USA-NEMA5-15P Plug	\$10.00	K	31%	\$6.90	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	RMK-FCX-S	EMC SELECT	SEL FCX-S FAMILY 2 POST RACK MOUNT KIT	\$45.00	K	31%	\$31.05	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	RPS13	EMC SELECT	SEL FCX non-PoE Pwr supply	\$453.00	K	31%	\$312.57	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	RPS13-I	EMC SELECT	SEL FCX NON-POE PS-INTAKE AF	\$453.00	K	31%	\$312.57	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	RPS14	EMC SELECT	SEL FCX PoE Pwr supply	\$906.00	K	31%	\$625.14	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	RPS15-E	EMC SELECT	SEL 6610/50NON-POE250W PSU p-side intake	\$453.00	K	31%	\$312.57	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	RPS15-I	EMC SELECT	SEL 6610/50 NON-POE 250W PSU p-side exh	\$453.00	K	31%	\$312.57	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	RPS16DC-E	EMC SELECT	SEL 510W DC Pwr for ICX6610/50-EXHAUSTair	\$997.00	K	31%	\$687.93	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	RPS16DC-I	EMC SELECT	SEL 510W DC Pwr for ICX6610/50-Intakeair	\$997.00	K	31%	\$687.93	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	RPS16-E	EMC SELECT	SEL 1000W Pwr-ICX6610 PoE-Exhaustairflow	\$906.00	K	31%	\$625.14	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	RPS16-I	EMC SELECT	SEL 6610 POE 1000W PSU PORT SIDE EXHAUST	\$906.00	K	31%	\$625.14	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1008-1	EMC SELECT	SEL 1 APP PROC 8X1G 1 AC PS	\$11,777.00	K	31%	\$8,126.13	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1008-1-DC	EMC SELECT	SEL 1 APP PROC 8X1G 1 DC PS	\$12,094.00	K	31%	\$8,344.86	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1008-1-PRM	EMC SELECT	SEL 1 APP PROC 8X1G 1 AC PS L3/IPv6 SW	\$16,308.00	K	31%	\$11,252.52	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1008-1-SSL	EMC SELECT	SEL 1 APP PROC 8X1G 1 AC PS SSL	\$15,402.00	K	31%	\$10,627.38	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1008-1-SSLP	EMC SELECT	SEL 1 APP PROC 8X1G 1ACPS L3/IPv6 SW SSL	\$20,839.00	K	31%	\$14,378.91	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1008F-1	EMC SELECT	SEL 1 CPU Core+8 Cpr+8 1G SFP Ports-AC	\$13,544.00	K	31%	\$9,345.36	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1008F-1-DC	EMC SELECT	SEL 1 CPU Core+8 Cpr+8 1G SFP Ports-DC	\$13,861.00	K	31%	\$9,564.09	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016-2	EMC SELECT	SEL 2 APP PROC 16X1G 1 AC PS	\$19,933.00	K	31%	\$13,753.77	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016-2-DC	EMC SELECT	SEL 2 APPL PROC 16X1G 1 DC PS	\$20,250.00	K	31%	\$13,972.50	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016-2-PRE	EMC SELECT	SEL 2 APP PROC 16X1G 1AC PS L3 IPv6-GSLB	\$24,464.00	K	31%	\$16,880.16	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016-2-PRM-DC	EMC SELECT	SEL 2 CPU Core+16 Cpr ports-DC+Prm SW	\$24,781.00	K	31%	\$17,098.89	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016-2-SSL	EMC SELECT	SEL ADX1000-2PROC 16x1G 1 AC PS SSL	\$23,558.00	K	31%	\$16,255.02	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016-2-SSLP	EMC SELECT	SEL ADX1000-2PROC16X1G1AC PSL3IPv6-SSL	\$28,089.00	K	31%	\$19,381.41	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016-4	EMC SELECT	SEL 4 APP PROC 16X1G 1 AC PS	\$24,464.00	K	31%	\$16,880.16	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016-4-PRE	EMC SELECT	SEL 4 APP PROC 16X1G 1AC PS L3 IPv6-GSLB	\$28,995.00	K	31%	\$20,006.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016-4-SSL	EMC SELECT	SEL ADX1000-4PROC 16x1G 1 AC PS SSL	\$29,902.00	K	31%	\$20,632.38	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016-4-SSLP	EMC SELECT	SEL ADX1K-4PROC16X1G1AC PSL3 IPv6-SSL	\$34,433.00	K	31%	\$23,758.77	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016F-2	EMC SELECT	SEL 2CPU Core+8 Cpr+16 1G SFP Ports-AC	\$22,924.00	K	31%	\$15,817.56	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1016F-4	EMC SELECT	SEL 4CPU Core+8 Cpr+16 1G SFP Ports-AC	\$28,135.00	K	31%	\$19,413.15	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-10K	EMC SELECT	SI10RUCHASS2-1200W-ACPS2-SWFM1-SI-10-FAN	\$40,777.00	K	31%	\$28,136.13	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-10K-DC	EMC SELECT	SI10RUCHASS2-1200W-DC-2-SWFM1-SI-10-FAN	\$44,402.00	K	31%	\$30,637.38	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-10K-PRM	EMC SELECT	SI10RUCHASS2-1200WAC2-SWFM1-SI-10FANPREM	\$52,553.00	K	31%	\$36,261.57	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1216-4	EMC SELECT	SEL 4 APP PROC 16X1G 2x10G 1 AC PS	\$31,714.00	K	31%	\$21,882.66	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1216-4-PRE	EMC SELECT	SEL 4 PROC 16X1G 2X10G 1 AC L3 IPv6-GSLB	\$36,242.00	K	31%	\$25,009.05	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1216-4-SSL	EMC SELECT	SEL ADX1K-4PROC16X1G2-10GBFIB1 AC PSSL	\$37,152.00	K	31%	\$25,634.88	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1216-4-SSLP	EMC SELECT	SEL ADX1K-4PROC16X1G210GAC PSL3IPv6-SSL	\$41,683.00	K	31%	\$28,761.27	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-1216F-4	EMC SELECT	SEL 4CPU+8 Cpr+16x1G+2x10G SFP Port-AC	\$36,472.00	K	31%	\$25,165.68	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-12GC	EMC SELECT	SEL 12 X 1GBIT RJ45 LINE CARD SI CHASSIS	\$8,152.00	K	31%	\$5,624.88	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-12GF	EMC SELECT	SEL 12 X 1GBIT SFP LINE CARD SI CHASSIS	\$8,152.00	K	31%	\$5,624.88	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-4000	EMC SELECT	SEL 4 RU CHASSIS 1 AC PS 1 SF FAN	\$14,495.00	K	31%	\$10,001.55	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-4000-DC	EMC SELECT	SEL 4RU CHASSIS 1 DC PS 1 SF FAN	\$16,308.00	K	31%	\$11,252.52	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-4000-PRM	EMC SELECT	SEL 4RU CHASS 1 AC PS 1 SF FAN L3 IPv6	\$25,280.00	K	31%	\$17,443.20	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-4KASMP12B	EMC SELECT	SEL SI-4KASMP12B-20P-LC02-SFPPREMIDUAL PWR	\$48,484.00	K	31%	\$33,453.96	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-4K ASM8-PB	EMC SELECT	SEL SI-4K Chassis ASM8 MM PREM DualCPwr	\$58,808.00	K	31%	\$41,267.52	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-4K	EMC SELECT	SEL 4 X 10GBIT XFP LINE CARD SI CHASSIS	\$13,589.00	K	31%	\$9,376.41	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-ACPPWR	EMC SELECT	SEL AC Pwr SUPPLY 1200 WATT SI CHASSIS	\$2,714.00	K	31%	\$1,872.66	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-AEM-SSL	EMC SELECT	SEL SSL Expansion Module for ADX Chassis	\$16,988.00	K	31%	\$11,721.72	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-AEM-SSL-2	EMC SELECT	SEL SSL Expansion Module 2	\$13,589.00	K	31%	\$9,376.41	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-ASM8	EMC SELECT	SEL APPL SWITCH MOD 8 PROC SI CHASSIS	\$38,964.00	K	31%	\$26,885.16	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-DCPWR	EMC SELECT	SEL DC Pwr SUPPLY 1200 WATT SI CHASSIS	\$4,527.00	K	31%	\$3,123.63	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-FAN-FLTR-KIT	EMC SELECT	SEL FAN FILTER NEBS UPG KIT FOR ADX 1000	\$2,719.00	K	31%	\$1,876.11	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-LCPNL	EMC SELECT	SEL LINE CARD BLANK PANEL SI CHASSIS	\$82.00	K	31%	\$56.58	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-MFPNL	EMC SELECT	SEL MGMT OR ASM BLANK PANEL SI CHASSIS	\$82.00	K	31%	\$56.58	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-MM	EMC SELECT	SEL MANAGEMENT MODULE SI CHASSIS	\$7,926.00	K	31%	\$5,468.25	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-MM-2	EMC SELECT	SEL Management Module 2 for ADX Chassis	\$6,339.00	K	31%	\$4,373.91	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-MM-SSL	EMC SELECT	SEL SI ADX CHASS MGMT MOD W-1-SSL	\$25,253.00	K	31%	\$17,424.57	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-MM-SSL-2	EMC SELECT	SEL Mgmt+One SSL Expansion Mod for ADX	\$20,205.00	K	31%	\$13,941.45	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-PPSNL	EMC SELECT	SEL Pwr SUPPLY BLANK PANEL SI CHASSIS	\$82.00	K	31%	\$56.58	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SI-SFM	EMC SELECT	SEL SWITCH FABRIC SI CHASSIS	\$7,699.00	K	31%	\$5,312.31	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XBR-000190	EMC SELECT	SEL-FRU SFP 1GE COPPER 1-PK ROHS	\$374.00	K	31%	\$258.06	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XBR-000195	EMC SELECT	SEL FIPS SECURITY SEAL	\$452.00	K	31%	\$311.88	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XBR-R000030	EMC SELECT	SEL-Serial Cable (RJ-45 Connector)	\$50.00	K	31%	\$34.50	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XBR-R000291	EMC SELECT	SEL-6510-6505-6710-6740 4 P ROCK MNT KIT	\$175.00	K	31%	\$120.75	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XBR-R000292	EMC SELECT	SEL-6510-6505-6710-6740 MID-MOUNT KIT	\$175.00	K	31%	\$120.75	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XBR-R000293	EMC SELECT	SEL-FLUSH MOUNT KIT 6710 6740	\$150.00	K	31%	\$103.50	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XFAN-1-9500	EMC SELECT	SEL ADX 1000 - Fan Tray Assembly (FRU)	\$902.00	K	31%	\$622.38	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XICX6650-FAN-E	EMC SELECT	SEL BRO ICX6650 fan unitexhaust airflow	\$227.00	K	31%	\$156.63	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XICX6650-FAN-I	EMC SELECT	SEL BRO ICX 6650 fan unitintake airflow	\$227.00	K	31%	\$156.63	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-10-FAN	EMC SELECT	SI 10K CHASS FAN ASSEMBLY W SI-10-FILTER	\$1,808.00	K	31%	\$1,247.52	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-10-FILTER	EMC SELECT	SEL Servertron 10K Fan Filter	\$177.00	K	31%	\$122.13	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-10K-S	EMC SELECT	SPARESI 10RUCHASS1-SI-10-FANNO-PSNO-SWFM	\$19,951.00	K	31%	\$13,766.19	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-4000-S	EMC SELECT	SEL 4RU CHASSIS SP W/ FAN NO PS NO SF	\$11,777.00	K	31%	\$8,126.13	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-4-FAN	EMC SELECT	SEL FAN ASSEMBLY FRU SI-4000 CHASSIS	\$720.00	K	31%	\$496.80	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	XSI-ASMA	EMC SELECT	SEL Spare ASM w/ Four CPU Cores Only	\$26,277.00	K	31%	\$18,131.13	N/A	N/A	N/A	N/A	N/A	BROCADE ETHERNET
5	SELBLOCK	EMC SELECT	SEL BLOCKBRIDGE	\$15,625.00	K	31%	\$10,781.25	N/A	N/A	N/A	N/A	N/A	BTM

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	SELBLOCKS	EMC SELECT	SEL_BLOCKbridge Subscription	\$3,906.00	K	31%	\$2,695.14	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELBULKIMPORT	EMC SELECT	SEL_DRAWBRIDGE BULK IMPORT PLUG-IN	\$11,875.00	K	31%	\$8,193.75	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELBULKIMPORTA	EMC SELECT	SEL_DRAWbridge Bulk Import Plug-in Subsc	\$2,969.00	K	31%	\$2,048.61	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAW	EMC SELECT	SEL_DRAWbridge	\$1,188.00	K	31%	\$819.72	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAWBRAVA	EMC SELECT	SEL_DRAWbridge BRAVA for CAD Add-in	\$81.00	K	31%	\$55.89	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAWBRAVAS	EMC SELECT	SEL_DRAWbridge BRAVA for CAD A/I Subscr.	\$20.00	K	31%	\$13.80	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAWD2	EMC SELECT	SEL_DRAWBRIDGE FOR D2	\$1,188.00	K	31%	\$819.72	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAWD2S	EMC SELECT	SEL_DRAWbridge for D2 Subscription	\$298.00	K	31%	\$205.62	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELDRAWS	EMC SELECT	SEL_DRAWbridge Subscription	\$298.00	K	31%	\$205.62	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELEPFMAO	EMC SELECT	SEL_EPFM-AObridge	\$49,375.00	K	31%	\$34,068.75	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELEPFMAOS	EMC SELECT	SEL_EPFM-Aobridge Subscription	\$12,344.00	K	31%	\$8,517.36	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELEPFMCP	EMC SELECT	SEL_EPFM-CPBRIDGE	\$49,375.00	K	31%	\$34,068.75	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELEPFMCPSP	EMC SELECT	SEL_EPFM-CPbridge Subscription	\$12,344.00	K	31%	\$8,517.36	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELINDEX	EMC SELECT	SEL_INDEXBRIDGE	\$15,625.00	K	31%	\$10,781.25	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELINDEXS	EMC SELECT	SEL_INDEXbridge Subscription	\$3,906.00	K	31%	\$2,695.14	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELRENDER	EMC SELECT	SEL_RENDERERBRIDGE	\$18,750.00	K	31%	\$12,937.50	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELRENDERS	EMC SELECT	SEL_RENDERERbridge Subscription	\$4,688.00	K	31%	\$3,234.72	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELTAG	EMC SELECT	SEL_TAGBRIDGE	\$15,625.00	K	31%	\$10,781.25	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	SELTAGS	EMC SELECT	SEL_TAGbridge Subscription	\$3,906.00	K	31%	\$2,695.14	N/A	N/A	N/A	N/A	N/A	N/A	BTM
5	B218-0020-000	EMC SELECT	SELECT CN-FLASH - COMPACT FLASH	\$74.00	K	31%	\$51.06	\$0.00	N/A	N/A	N/A	N/A	N/A	CIENA
5	NTTP04CD	EMC SELECT	SEL 155M 622M IR 1310NM IR-1 X	\$486.00	K	31%	\$335.34	N/A	N/A	N/A	N/A	N/A	N/A	CIENA
5	NTZF06JB	EMC SELECT	SEL 65K 9.1 SP-2 DUAL CPU 7/14/32 SLOT	\$4,911.00	K	31%	\$3,388.59	N/A	N/A	N/A	N/A	N/A	N/A	CIENA
5	NTZF06JG	EMC SELECT	SEL 65K 9.3 SHLF PROC SP-2 DUAL CPU KIT	\$4,911.00	K	31%	\$3,388.59	N/A	N/A	N/A	N/A	N/A	N/A	CIENA
5	AFOR-10-A3-A	EMC SELECT	SEL AFOR 10TB QTY 1 3 year	\$23,625.00	K	31%	\$16,301.25	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A3-AH	EMC SELECT	SEL AFOR-10-A3-A for Active DR site	\$11,813.00	K	31%	\$8,150.97	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A3-B	EMC SELECT	SEL AFOR 10TB QTY 2-5 3 year	\$15,376.00	K	31%	\$10,608.75	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A3-BH	EMC SELECT	SEL AFOR-10-A3-B for Active DR site	\$7,688.00	K	31%	\$5,304.72	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A3-C	EMC SELECT	SEL AFOR 10TB QTY 6+ 3 year	\$11,813.00	K	31%	\$8,150.97	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A3-CH	EMC SELECT	SEL AFOR-10-A3-C for Active DR site	\$5,906.00	K	31%	\$4,075.14	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-A	EMC SELECT	SEL AFOR 10TB QTY 1 Annual	\$9,844.00	K	31%	\$6,792.36	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-AH	EMC SELECT	SEL AFOR-10-A-A for Active DR site	\$4,922.00	K	31%	\$3,396.18	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-ASP	EMC SELECT	SEL AFOR 10TB Annual SP 100TB or less	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-AASPH	EMC SELECT	SEL AFOR-10-A-ASP for Active DR site	\$3,000.00	K	31%	\$2,070.00	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-B	EMC SELECT	SEL AFOR 10TB QTY 2-5 Annual	\$6,406.00	K	31%	\$4,420.14	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-BH	EMC SELECT	SEL AFOR-10-A-B for Active DR site	\$3,203.00	K	31%	\$2,210.97	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-BSP	EMC SELECT	SEL AFOR 10TB Annual SP 100TB or more	\$4,688.00	K	31%	\$3,234.72	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-BSPH	EMC SELECT	SEL AFOR-10-A-BSP for Active DR site	\$2,344.00	K	31%	\$1,617.36	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-C	EMC SELECT	SEL AFOR 10TB QTY 6+ Annual	\$4,922.00	K	31%	\$3,396.18	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-A-CH	EMC SELECT	SEL AFOR-10-A-C for Active DR site	\$2,461.00	K	31%	\$1,698.09	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-A	EMC SELECT	SEL AFOR 10TB QTY 1 Perpetual	\$25,000.00	K	31%	\$17,250.00	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-AH	EMC SELECT	SEL AFOR-10-P-A for Active DR site	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-B	EMC SELECT	SEL AFOR 10TB QTY 2-5 Perpetual	\$16,250.00	K	31%	\$11,212.50	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-BH	EMC SELECT	SEL AFOR-10-P-B for Active DR site	\$8,125.00	K	31%	\$5,606.25	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-C	EMC SELECT	SEL AFOR 10TB QTY 6+ Perpetual	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-10-P-CH	EMC SELECT	SEL AFOR-10-P-C for Active DR site	\$6,250.00	K	31%	\$4,312.50	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-1-A-AVSP	EMC SELECT	SEL AFOR 1TB Ann VSP Total Cap <100TB	\$563.00	K	31%	\$388.47	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-1-A-BVSP	EMC SELECT	SEL AFOR 1TB Ann VSP Total Cap 100TB+	\$375.00	K	31%	\$258.75	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A	EMC SELECT	SEL AFOR 2TB Annual	\$5,859.00	K	31%	\$4,042.71	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A3	EMC SELECT	SEL AFOR 2TB 3 year	\$14,063.00	K	31%	\$9,703.47	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A3H	EMC SELECT	SEL AFOR-2-A3 for Active DR site	\$7,031.00	K	31%	\$4,851.39	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A-ASP	EMC SELECT	SEL AFOR 2TB Annual SP 100TB or less	\$4,875.00	K	31%	\$3,363.75	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A-ASPH	EMC SELECT	SEL AFOR-2-A-ASP for Active DR site	\$2,438.00	K	31%	\$1,682.22	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A-BSP	EMC SELECT	SEL AFOR 2TB Annual SP 100TB or more	\$3,563.00	K	31%	\$2,458.47	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A-BSPH	EMC SELECT	SEL AFOR-2-A-BSP for Active DR site	\$1,781.00	K	31%	\$1,228.89	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-A-H	EMC SELECT	SEL AFOR-2-A for Active DR site	\$2,930.00	K	31%	\$2,021.70	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-P	EMC SELECT	SEL AFOR 2TB Perpetual	\$14,844.00	K	31%	\$10,242.36	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-2-PH	EMC SELECT	SEL AFOR-2-P for Active DR site	\$7,422.00	K	31%	\$5,121.18	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-CL-SP-EAAS	EMC SELECT	SEL AFOR Cloudlink SP EaaS 1TB per Mth	\$234.00	K	31%	\$161.46	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-CL-STD	EMC SELECT	SEL AFOR CLOUDLINK SECURE VSA STANDARD	\$37,500.00	K	31%	\$25,875.00	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-CUST	EMC SELECT	SEL AFOR SW Custom Config	\$1,563.00	K	31%	\$1,078.47	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-1-M-ASP	EMC SELECT	SEL AFOR 1TB Annual SP <100TB	\$938.00	K	31%	\$647.22	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-1-M-BSP	EMC SELECT	SEL AFOR 1TB Annual SP 100TB+	\$750.00	K	31%	\$517.50	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A3-A	EMC SELECT	SEL AFOR SecureFILE Dsk QTY 1 3 year	\$375.00	K	31%	\$258.75	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A3-B	EMC SELECT	SEL AFOR SecureFILE Dsk QTY 500 3 year	\$300.00	K	31%	\$207.00	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A3-C	EMC SELECT	SEL AFOR SecureFILE Dsk QTY 1000 3 year	\$225.00	K	31%	\$155.25	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A-A	EMC SELECT	SEL AFOR SecureFILE Dsk QTY 1 Annual	\$156.00	K	31%	\$107.64	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A-B	EMC SELECT	SEL AFOR SecureFILE Dsk QTY 500 Annual	\$125.00	K	31%	\$86.25	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-D-A-C	EMC SELECT	SEL AFOR SecureFILE Dsk QTY 1000 Annual	\$94.00	K	31%	\$64.86	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-S-A3-A	EMC SELECT	SEL AFOR SecureFILE Srv QTY 1 3 year	\$3,750.00	K	31%	\$2,587.50	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-S-A3-B	EMC SELECT	SEL AFOR SecureFILE Srv QTY 50 3 year	\$3,000.00	K	31%	\$2,070.00	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-S-A3-C	EMC SELECT	SEL AFOR SecureFILE Srv QTY 100 3 year	\$2,250.00	K	31%	\$1,552.50	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-S-A-A	EMC SELECT	SEL AFOR SecureFILE Srv QTY 1 Annual	\$1,563.00	K	31%	\$1,078.47	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-S-A-B	EMC SELECT	SEL AFOR SecureFILE Srv QTY 50 Annual	\$1,250.00	K	31%	\$862.50	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-SF-S-A-C	EMC SELECT	SEL AFOR SecureFILE Srv QTY 100 Annual	\$938.00	K	31%	\$647.22	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFORVM-S-A3ASP	EMC SELECT	SEL AFOR SecureVM Srv SP QTY 5-24 3 yr	\$1,875.00	K	31%	\$1,293.75	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFORVM-S-A3BSP	EMC SELECT	SEL AFOR SecureVM Srv SP QTY 25-99 3 yr	\$1,725.00	K	31%	\$1,190.25	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFORVM-S-A3CSP	EMC SELECT	SEL AFOR SecureVM Srv SP QTY 100 3 yr	\$1,575.00	K	31%	\$1,086.75	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-VM-S-A-ASP	EMC SELECT	SEL AFOR SecureVM Srv SP QTY 5-24 Annu	\$781.00	K	31%	\$538.89	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-VM-S-A-BSP	EMC SELECT	SEL AFOR SecureVM Srv SP QTY 25-99 Ann	\$719.00	K	31%	\$496.11	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	AFOR-VM-S-A-CSP	EMC SELECT	SEL AFOR SecureVM Srv SP QTY 100 Annual	\$656.00	K	31%	\$452.64	N/A	N/A	N/A	N/A	N/A	N/A	CLOUDLINK
5	IA100PPY	EMC SELECT	SEL: PDFOPTIMIZER 100k PPY	\$1,875.00	K	31%	\$1,293.75	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA100PPYO	EMC SELECT	SEL: PDFOPTIMIZER 100k PPY W/OCR	\$2,250.00	K	31%	\$1,552.50	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA10MPY	EMC SELECT	SEL: PDFOPTIMIZER 10M PPY	\$42,500.00	K	31%	\$29,325.00	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA10MPYO	EMC SELECT	SEL: PDFOPTIMIZER 10M PPY W/OCR	\$46,875.00	K	31%	\$32,343.75	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA1MPY	EMC SELECT	SEL: PDFOPTIMIZER 1M PPY	\$8,500.00	K	31%	\$5,850.00	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA1MPYO	EMC SELECT	SEL: PDFOPTIMIZER 1M PPY W/OCR	\$9,375.00	K	31%	\$6,468.75	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA1Y100K	EMC SELECT	SEL: PDFOPTIMIZER 1 YR - 100k PGS	\$325.00	K	31%	\$224.25	N/A	N/A	N/A	N/A	N/A	N/A	CVISION

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	IA1Y100KO	EMC SELECT	SEL:PDFOPTIMIZER 1YR -100K PGS W/OCR	\$450.00	K	31%	\$310.50	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA20MPPY	EMC SELECT	SEL: PDFOPTIMIZER 20M PPY	\$80,000.00	K	31%	\$55,200.00	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA20MPPYO	EMC SELECT	SEL: PDFOPTIMIZER 20M PPY W/OCR	\$86,250.00	K	31%	\$59,512.50	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA40MPPY	EMC SELECT	SEL: PDFOPTIMIZER 40M PPY	\$113,750.00	K	31%	\$78,487.50	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IA40MPPYO	EMC SELECT	SEL: PDFOPTIMIZER 40M PPY W/OCR	\$123,750.00	K	31%	\$85,367.50	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IAP100K	EMC SELECT	SEL: PDFOPTIMIZER VOL PACK; 100K PPY	\$1,031.00	K	31%	\$711.39	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IAP100KO	EMC SELECT	SEL:PDFOPTIMIZER VOL PACK; 100K PPY W/O	\$1,250.00	K	31%	\$862.50	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOS100KPPY	EMC SELECT	SEL: IMAGEOPTIMIZATION SERVICES 100K PPY	\$24,875.00	K	31%	\$17,163.75	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOS10MPPY	EMC SELECT	SEL: IMAGEOPTIMIZATION SERVICES 10M PPY	\$67,375.00	K	31%	\$46,488.75	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOS1MPPY	EMC SELECT	SEL: IMAGEOPTIMIZATION SERVICES 1M PPY	\$37,375.00	K	31%	\$25,788.75	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOS20MPPY	EMC SELECT	SEL: IMAGEOPTIMIZATION SERVICES 20M PPY	\$124,875.00	K	31%	\$86,163.75	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOS40MPPY	EMC SELECT	SEL: IMAGEOPTIMIZATION SERVICES 40M PPY	\$178,625.00	K	31%	\$123,251.25	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP100M	EMC SELECT	SEL IMAGEOPTIMIZATION SVC VOL PACK 100M	\$93,438.00	K	31%	\$64,472.22	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP10M	EMC SELECT	SEL: IMAGEOPTIMIZATION SVC VOL PACK 10M	\$25,875.00	K	31%	\$17,853.75	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP200M	EMC SELECT	SEL: IMAGEOPTIMIZATION SVC VOL PACK 200M	\$214,188.00	K	31%	\$147,789.72	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP25M	EMC SELECT	SEL: IMAGEOPTIMIZATION SVC VOL PACK 25M	\$317,375.00	K	31%	\$225,788.75	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP500M	EMC SELECT	SEL IMAGEOPTIMIZATION SVC VOL PACK 500M	\$415,438.00	K	31%	\$286,652.22	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	IOSVP50M	EMC SELECT	SEL: IMAGEOPTIMIZATION SVC VOL PACK 50M	\$53,188.00	K	31%	\$36,699.72	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	PDFO-EVAL	EMC SELECT	SELECT: 30-DAY EVAL/DEMO LICENSE	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	TR100KPPY	EMC SELECT	SEL: TRAPEZE FOR EMC CAPTIVA 100K PPY	\$4,813.00	K	31%	\$3,320.97	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	TRCV	EMC SELECT	SEL: TRAPEZE CVIEW FOR EMC CAPTIVA	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	CVISION
5	DBMC-LIC-007	EMC SELECT	SEL DOBMINER LICENSE COMMERCIAL EDITION	\$231.00	K	31%	\$159.39	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMC-LIC-008	EMC SELECT	SEL DOBMINER LICENSE DR EDITION	\$308.00	K	31%	\$212.52	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMC-LIC-009	EMC SELECT	SEL DOBMINER LICENSE COMPLIANCE EDITION	\$462.00	K	31%	\$318.78	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMC-LIC-010	EMC SELECT	SEL DOBMINER LICENSE ENTERPRISE EDITION	\$538.00	K	31%	\$371.22	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	DBMLIC-001	EMC SELECT	SEL DoBMiner License NetApp-to-Isilon	\$7,900.00	K	31%	\$5,451.00	N/A	N/A	N/A	N/A	N/A	N/A	DATA DOBI
5	STORAGEX-75-DM1	EMC SELECT	SEL StorageX DFS Mgmt 3 Yrs < 500 Users	\$57,143.00	K	31%	\$39,428.67	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	STORAGEX-75-DM2	EMC SELECT	SEL StorageX DFS Mgmt 3Yrs 501-1000Users	\$114,286.00	K	31%	\$78,857.34	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	STORAGEX-75-DM3	EMC SELECT	SEL StorageX DFS Mgmt 3Yrs 1001-2000User	\$228,571.00	K	31%	\$157,713.99	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	STORAGEX-75-DM4	EMC SELECT	SEL StorageX DFS Mgmt 3 Yrs 2000 Users+	\$457,143.00	K	31%	\$315,428.67	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	STORAGEX-75-EMM	EMC SELECT	SEL StorageX Migration Annual Unlimited	\$571,429.00	K	31%	\$394,286.01	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	STORAGEX-75-MM	EMC SELECT	SEL StorageX Migration Priced per TB	\$571.00	K	31%	\$393.99	N/A	N/A	N/A	N/A	N/A	N/A	DATA DYNAMICS
5	LPE12000-E	EMC SELECT	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$1,245.00	K	31%	\$859.05	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE12000-E-G	EMC SELECT	SEL SINGLE-PORT; 8GB FC; PCI-E; FED GOVT	\$1,245.00	K	31%	\$859.05	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE12002-E	EMC SELECT	SELECT DUAL-PORT 8GB FC PCI EXPRESS	\$1,660.00	K	31%	\$1,145.40	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE12002-E-G	EMC SELECT	SEL DUAL-PORT; 8GB FC; PCI-E; FED GOVT	\$1,660.00	K	31%	\$1,145.40	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE1250-E	EMC SELECT	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$1,090.00	K	31%	\$752.10	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE1250-E-G	EMC SELECT	SEL SINGLE-PORT; 8GB FC; PCI-E; FED GOVT	\$1,090.00	K	31%	\$752.10	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE16000B-E	EMC SELECT	SEL SINGLE-PORT 16GB FC PCI EXPRESS	\$1,670.00	K	31%	\$1,152.30	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	LPE16002B-E	EMC SELECT	SEL DUAL-PORT 16GB FC PCI EXPRESS	\$2,199.00	K	31%	\$1,517.31	N/A	N/A	N/A	N/A	N/A	N/A	EMULEX
5	CYASRFN-16	EMC SELECT	SEL CYA SmartRec FN Server (1-16 CPU)	\$150,000.00	K	31%	\$103,500.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-4	EMC SELECT	SEL CYA SmartRec FN Server (1-4 CPU)	\$60,000.00	K	31%	\$41,400.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-8	EMC SELECT	SEL CYA SmartRec FN Server (1-8 CPU)	\$100,000.00	K	31%	\$69,000.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-ADDRP	EMC SELECT	SEL CYA SmartRec FN Addl Repository	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-CL-16	EMC SELECT	SEL CYA SmartRec FN Cluster 16 CPU	\$75,000.00	K	31%	\$51,750.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-CL-4	EMC SELECT	SEL CYA SmartRec FN Cluster 4 CPU	\$30,000.00	K	31%	\$20,700.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-CL-8	EMC SELECT	SEL CYA SmartRec FN Cluster 8 CPU	\$50,000.00	K	31%	\$34,500.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-DIM	EMC SELECT	SEL CYA FN Data Integrity Module	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-EXT	EMC SELECT	SEL CYA FN Extender	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-HB	EMC SELECT	SEL CYA SRFN Hot Backup FileNet	\$60,000.00	K	31%	\$41,400.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-PE	EMC SELECT	SEL CYA FN Process Engine Module	\$20,000.00	K	31%	\$13,800.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-RRM	EMC SELECT	SEL CYA FN Records Retention Module	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRFN-TBR	EMC SELECT	SEL CYA FN Time Based Recovery Module	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRHBFN-16	EMC SELECT	SEL CYA SmartRec FN HB Pkg 16 CPU	\$165,000.00	K	31%	\$113,850.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRHBFN-4	EMC SELECT	SEL CYA SmartRec FN HB Pkg 4 CPU	\$75,000.00	K	31%	\$51,750.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYASRHBFN-8	EMC SELECT	SEL CYA SmartRec FN HB Pkg 8 CPU	\$115,000.00	K	31%	\$79,250.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYHB-ADDBASE	EMC SELECT	SEL CYA HOTBackup Additional Docbase	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYHB-SRV	EMC SELECT	SEL CYA HOTBackup Server	\$31,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYHB-SRVDEV	EMC SELECT	SEL CYA HOTBackup Server for Development	\$15,625.00	K	31%	\$10,781.25	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-ACT-SRV	EMC SELECT	SEL CYA SMARTRECOVERY ACTIVE-ACTIVE SRVR	\$30,000.00	K	31%	\$20,700.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-ADDBASE	EMC SELECT	SEL CYA SMARTRECOVERY ADDITIONAL DOCBASE	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-CONN1	EMC SELECT	SEL CYA Connector	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-DIM1	EMC SELECT	SEL CYA Data Integrity Module	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-EXT1	EMC SELECT	SEL CYA Extender	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-RRM	EMC SELECT	SEL CYA RECORDS RETENTION MODULE	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SMBDBASE	EMC SELECT	SEL CYA SMARTRECOVERY ADD SMB DOCBASE	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV100	EMC SELECT	SEL CYA SMARTRECOVERY SERVER 100U/50GB	\$15,000.00	K	31%	\$10,350.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV-16	EMC SELECT	SEL CYA SMARTRECOVERY SERVER (1-16 CPU)	\$150,000.00	K	31%	\$103,500.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV250	EMC SELECT	SEL CYA SMARTRECOVERY SERVER 250U/100GB	\$25,000.00	K	31%	\$17,250.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV-4	EMC SELECT	SEL CYA SMARTRECOVERY SERVER (1-4 CPU)	\$60,000.00	K	31%	\$41,400.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV500	EMC SELECT	SEL CYA SMARTRECOVERY SERVER 500U/50GB	\$30,000.00	K	31%	\$20,700.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-SRV-8	EMC SELECT	SEL CYA SMARTRECOVERY SERVER (1-8 CPU)	\$100,000.00	K	31%	\$69,000.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	CYSR-TBR1	EMC SELECT	SEL CYA Time Based Recovery Module	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	ENCHOICE
5	EDRG-CLT00001	EMC SELECT	SEL EDRG CLIENT, 1-200 USERS, PER SEAT	\$53.00	K	31%	\$36.57	N/A	N/A	N/A	N/A	N/A	N/A	EUROSCRIPT
5	EDRG-CLT00201	EMC SELECT	SEL EDRG CLIENT, 201-500 USERS, PER SEAT	\$48.00	K	31%	\$33.12	N/A	N/A	N/A	N/A	N/A	N/A	EUROSCRIPT
5	EDRG-CLT00501	EMC SELECT	SEL EDRG CLIENT, 501-1250 USERS PER SEAT	\$43.00	K	31%	\$29.67	N/A	N/A	N/A	N/A	N/A	N/A	EUROSCRIPT
5	EDRG-CLT01251	EMC SELECT	SEL EDRG CLIENT 1251-3000 USERS PER SEAT	\$35.00	K	31%	\$24.15	N/A	N/A	N/A	N/A	N/A	N/A	EUROSCRIPT
5	EDRG-CLT03001	EMC SELECT	SEL EDRG CLIENT 3001-10000 USER PER SEAT	\$31.00	K	31%	\$21.39	N/A	N/A	N/A	N/A	N/A	N/A	EUROSCRIPT
5	EDRG-SRV00001	EMC SELECT	SEL EDRG SERVER, PER REPOSITORY	\$53,019.00	K	31%	\$36,583.11	N/A	N/A	N/A	N/A	N/A	N/A	EUROSCRIPT
5	BLEDTM	EMC SELECT	SEL BLAZON ENTERPRISE	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOC-A	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 25-499	\$180.00	K	31%	\$124.20	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOC-B	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 500-999	\$171.00	K	31%	\$117.99	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOC-C	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 1000-1499	\$162.00	K	31%	\$111.78	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOC-D	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 1500-1999	\$153.00	K	31%	\$105.57	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOC-E	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 2000-4999	\$144.00	K	31%	\$99.36	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOC-F	EMC SELECT	SEL BRAVA FOR CAD ASSET OPS 5000+	\$126.00	K	31%	\$86.34	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA
5	BP-AOI-A	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 25-499	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA

EMC WSCA Contract MNW/NC-109  
Third Party Product List  
Effective February 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	BP-AOI-B	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 500-999	\$71.00	K	31%	\$48.99 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-AOI-C	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 1000-1499	\$68.00	K	31%	\$46.92 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-AOI-D	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 1500-1999	\$64.00	K	31%	\$44.16 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-AOI-E	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 2000-4999	\$60.00	K	31%	\$41.40 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-AOI-F	EMC SELECT	SEL BRAVA FOR DOCS ASSET OPS 5000+	\$53.00	K	31%	\$36.57 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPC-A	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ 25-499	\$180.00	K	31%	\$124.20 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPC-B	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ 500-999	\$171.00	K	31%	\$117.99 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPC-C	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ 1000-1499	\$162.00	K	31%	\$111.78 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPC-D	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ1500-1999	\$153.00	K	31%	\$105.57 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPC-E	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ 2000-4999	\$144.00	K	31%	\$99.36 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPC-F	EMC SELECT	SEL BRAVA FOR CAD CAPITAL PRJ 5000+	\$126.00	K	31%	\$86.94 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPI-A	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 25-499	\$75.00	K	31%	\$51.75 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPI-B	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 500-999	\$71.00	K	31%	\$48.99 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPI-C	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 1000-1499	\$68.00	K	31%	\$46.92 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPI-D	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 1500-1999	\$64.00	K	31%	\$44.16 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPI-E	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 2000-4999	\$60.00	K	31%	\$41.40 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-CPI-F	EMC SELECT	SEL BRAVA FOR DOCS CAPITAL PRJ 5000+	\$53.00	K	31%	\$36.57 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2C-A	EMC SELECT	SEL BRAVA FOR CAD D2 25-499	\$180.00	K	31%	\$124.20 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2C-B	EMC SELECT	SEL BRAVA FOR CAD D2 500-999	\$171.00	K	31%	\$117.99 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2C-C	EMC SELECT	SEL BRAVA FOR CAD D2 1000-1499	\$162.00	K	31%	\$111.78 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2C-D	EMC SELECT	SEL BRAVA FOR CAD D2 1500-1999	\$153.00	K	31%	\$105.57 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2C-E	EMC SELECT	SEL BRAVA FOR CAD D2 2000-4999	\$144.00	K	31%	\$99.36 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2C-F	EMC SELECT	SEL BRAVA FOR CAD D2 5000PLUS	\$126.00	K	31%	\$86.94 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2I-A	EMC SELECT	SEL BRAVA FOR DOCS D2 25-499	\$75.00	K	31%	\$51.75 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2I-B	EMC SELECT	SEL BRAVA FOR DOCS D2 500-999	\$71.00	K	31%	\$48.99 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2I-C	EMC SELECT	SEL BRAVA FOR DOCS D2 1000-1499	\$68.00	K	31%	\$46.92 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2I-D	EMC SELECT	SEL BRAVA FOR DOCS D2 1500-1999	\$64.00	K	31%	\$44.16 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2I-E	EMC SELECT	SEL BRAVA FOR DOCS D2 2000-4999	\$60.00	K	31%	\$41.40 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-D2I-F	EMC SELECT	SEL BRAVA FOR DOCS D2 5000PLUS	\$53.00	K	31%	\$36.57 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTMC-A	EMC SELECT	SEL Brava for CAD Webtop 25-499	\$180.00	K	31%	\$124.20 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTMC-B	EMC SELECT	SEL Brava for CAD Webtop 500-999	\$171.00	K	31%	\$117.99 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTMC-C	EMC SELECT	SEL Brava for CAD Webtop 1000-1499	\$162.00	K	31%	\$111.78 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTMC-D	EMC SELECT	SEL Brava for CAD Webtop 1500-1999	\$153.00	K	31%	\$105.57 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTMC-E	EMC SELECT	SEL Brava for CAD Webtop 2000-4999	\$144.00	K	31%	\$99.36 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTMC-F	EMC SELECT	SEL Brava for CAD Webtop 5000+	\$126.00	K	31%	\$86.94 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTM-A	EMC SELECT	SEL Brava for Docs Webtop 25-499	\$75.00	K	31%	\$51.75 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTM-B	EMC SELECT	SEL Brava for Docs Webtop 500-999	\$71.00	K	31%	\$48.99 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTM-C	EMC SELECT	SEL Brava for Docs Webtop 1000-1499	\$68.00	K	31%	\$46.92 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTM-D	EMC SELECT	SEL Brava for Docs Webtop 1500-1999	\$64.00	K	31%	\$44.16 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTM-E	EMC SELECT	SEL Brava for Docs Webtop 2000-4999	\$60.00	K	31%	\$41.40 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTM-F	EMC SELECT	SEL Brava for Documents Webtop 5000+	\$53.00	K	31%	\$36.57 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-DCTMS	EMC SELECT	SELECT ADDITIONAL BRAVA SERVER	\$3,750.00	K	31%	\$2,587.50 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMC-A	EMC SELECT	SEL Brava for CAD SharePoint25-499	\$180.00	K	31%	\$124.20 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMC-B	EMC SELECT	SEL Brava for CAD SharePoint 500-999	\$171.00	K	31%	\$117.99 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMC-C	EMC SELECT	SEL Brava for CAD SharePoint 1000-1499	\$162.00	K	31%	\$111.78 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMC-D	EMC SELECT	SEL Brava for CAD SharePoint 1500-1999	\$153.00	K	31%	\$105.57 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMC-E	EMC SELECT	SEL Brava for CAD SharePoint 2000-4999	\$144.00	K	31%	\$99.36 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMC-F	EMC SELECT	SEL Brava for CAD SharePoint 5000+	\$126.00	K	31%	\$86.94 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMI-A	EMC SELECT	SEL Brava for Docs SharePoint 25-499	\$75.00	K	31%	\$51.75 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMI-B	EMC SELECT	SEL Brava for Docs SharePoint 500-999	\$71.00	K	31%	\$48.99 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMI-C	EMC SELECT	SEL Brava for Docs SharePoint 1000-1499	\$68.00	K	31%	\$46.92 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMI-D	EMC SELECT	SEL Brava for Docs SharePoint 1500-1999	\$64.00	K	31%	\$44.16 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMI-E	EMC SELECT	SEL Brava for Docs SharePoint 2000-4999	\$60.00	K	31%	\$41.40 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-SPDTMI-F	EMC SELECT	SEL Brava for Docs SharePoint 5000+	\$53.00	K	31%	\$36.57 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XPCP-A	EMC SELECT	SEL Brava for CAD xCP 25-499	\$190.00	K	31%	\$124.20 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XPCP-B	EMC SELECT	SEL Brava for CAD xCP 500-999	\$171.00	K	31%	\$117.99 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XPCP-C	EMC SELECT	SEL Brava for CAD xCP 1000-1499	\$162.00	K	31%	\$111.78 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XPCP-D	EMC SELECT	SEL Brava for CAD xCP 1500-1999	\$153.00	K	31%	\$105.57 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XPCP-E	EMC SELECT	SEL Brava for CAD xCP 2000-4999	\$144.00	K	31%	\$99.36 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XPCP-F	EMC SELECT	SEL Brava for CAD xCP 5000+	\$126.00	K	31%	\$86.94 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XCPI-A	EMC SELECT	SEL Brava for Docs xCP 25-499	\$75.00	K	31%	\$51.75 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XCPI-B	EMC SELECT	SEL Brava for Docs xCP 500-999	\$71.00	K	31%	\$48.99 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XCPI-C	EMC SELECT	SEL Brava for Docs xCP 1000-1499	\$68.00	K	31%	\$46.92 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XCPI-D	EMC SELECT	SEL Brava for Docs xCP 1500-1999	\$64.00	K	31%	\$44.16 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XCPI-E	EMC SELECT	SEL Brava for Docs xCP 2000-4999	\$60.00	K	31%	\$41.40 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	BP-XCPI-F	EMC SELECT	SEL Brava for Docs xCP 5000+	\$53.00	K	31%	\$36.57 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	OCRDITM	EMC SELECT	Select OCR for Blazon or Redact-It	\$12,500.00	K	31%	\$8,625.00 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	PDFSCH	EMC SELECT	SEL PDF SCHEDULER	\$6,250.00	K	31%	\$4,312.50 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	RIEDTM	EMC SELECT	SELECT REDACT-IT ENTERPRISE	\$34,125.00	K	31%	\$23,546.25 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	SUB-AOC	EMC SELECT	SEL Subscription Brava for Asset Ops	\$74.00	K	31%	\$51.06 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	SUB-BLEDTM	EMC SELECT	SEL Subscription BLAZON	\$3,075.00	K	31%	\$2,121.75 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	SUB-CPC	EMC SELECT	SEL Subscription Brava for Capital Prj	\$74.00	K	31%	\$51.06 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	SUB-D2C	EMC SELECT	SEL Subscription Brava for D2	\$74.00	K	31%	\$51.06 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	SUB-DCTMC	EMC SELECT	SEL Subscription Brava for Webtop	\$74.00	K	31%	\$51.06 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	SUB-DCTMS	EMC SELECT	SEL Subscription Add'l Brava Server	\$1,538.00	K	31%	\$1,061.22 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	SUB-RIEDTM	EMC SELECT	SEL Subscription REDACT-IT	\$14,350.00	K	31%	\$9,901.50 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	SUB-XPCP	EMC SELECT	SEL Subscription Brava for xCP	\$74.00	K	31%	\$51.06 N/A	N/A	N/A	N/A	N/A	N/A	IGC BRAVA	
5	CSITPRCC1002	EMC SELECT	SEL ImageTrust Client	\$3,125.00	K	31%	\$2,156.25 N/A	N/A	N/A	N/A	N/A	N/A	IMAGE ACCESS	
5	CSITPRHV1002	EMC SELECT	SEL HV ImageTrust Client(-170ppm)	\$11,250.00	K	31%	\$7,762.50 N/A	N/A	N/A	N/A	N/A	N/A	IMAGE ACCESS	
5	CSITPROC1001	EMC SELECT	SEL ImageTrust OCR Server	\$9,375.00	K	31%	\$6,468.75 N/A	N/A	N/A	N/A	N/A	N/A	IMAGE ACCESS	
5	CSITPRSR1002	EMC SELECT	SEL ImageTrust Server	\$2,500.00	K	31%	\$1,725.00 N/A	N/A	N/A	N/A	N/A	N/A	IMAGE ACCESS	
5	CSITPRTC1002	EMC SELECT	SEL ImageTrust-Transactional Client	\$3,125.00	K	31%	\$2,156.25 N/A	N/A	N/A	N/A	N/A	N/A	IMAGE ACCESS	
5	TERM-CC-00002500	EMC SELECT	SEL INDEX ENGINES 2500 CATALOG CAPACITY	\$15,385.00	K	31%	\$10,615.65 N/A	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES	
5	TERM-CC-00005000	EMC SELECT	SEL INDEX ENGINES 5000 CATALOG CAPACITY	\$25,000.00	K	31%	\$17,250.00 N/A	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES	
5	TERM-CC-00007500	EMC SELECT	SEL INDEX ENGINES 7500 CATALOG CAPACITY	\$34,615.00	K	31%	\$23,894.35 N/A	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES	
5	TERM-CC-00010000	EMC SELECT	SEL INDEX ENGINES 10000 CATALOG CAPACITY	\$42,308.00	K	31%	\$29,192.52 N/A	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES	
5	TERM-CC-00015000	EMC SELECT	SEL INDEX ENGINES 15000 CATALOG CAPACITY	\$57,692.00	K	31%	\$39,807.48 N/A	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES	

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	TERM-CC-00020000	EMC SELECT	SEL INDEX ENGINES 20000 CATALOG CAPACITY	\$69,231.00	K	31%	\$47,769.39	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-CC-00025000	EMC SELECT	SEL INDEX ENGINES 25000 CATALOG CAPACITY	\$76,923.00	K	31%	\$53,076.87	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-CC-00040000	EMC SELECT	SEL INDEX ENGINES 40000 CATALOG CAPACITY	\$111,538.00	K	31%	\$76,961.22	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-CC-00070000	EMC SELECT	SEL INDEX ENGINES 70000 CATALOG CAPACITY	\$161,538.00	K	31%	\$111,461.22	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-IM-00000001	EMC SELECT	SEL INDEX ENGINES INDEX MANAGER	\$15,385.00	K	31%	\$10,615.65	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00000010	EMC SELECT	SEL INDEX ENGINES EMC PROKO TAPE PROFILE	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00000100	EMC SELECT	SEL INDEX ENGINES 100 TAPE PROFILE	\$19,231.00	K	31%	\$13,269.39	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00000250	EMC SELECT	SEL INDEX ENGINES 250 TAPE PROFILE	\$36,492.00	K	31%	\$25,179.48	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00000500	EMC SELECT	SEL INDEX ENGINES 500 TAPE PROFILE	\$59,385.00	K	31%	\$40,975.65	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00001000	EMC SELECT	SEL INDEX ENGINES 1000 TAPE PROFILE	\$96,308.00	K	31%	\$66,452.52	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00002500	EMC SELECT	SEL INDEX ENGINES 2500 TAPE PROFILE	\$183,077.00	K	31%	\$126,323.13	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00005000	EMC SELECT	SEL INDEX ENGINES 5000 TAPE PROFILE	\$298,077.00	K	31%	\$205,673.13	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00007500	EMC SELECT	SEL INDEX ENGINES 7500 TAPE PROFILE	\$395,192.00	K	31%	\$272,682.48	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00010000	EMC SELECT	SEL INDEX ENGINES 10000 TAPE PROFILE	\$480,769.00	K	31%	\$331,730.61	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00015000	EMC SELECT	SEL INDEX ENGINES 15000 TAPE PROFILE	\$640,385.00	K	31%	\$441,865.65	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00020000	EMC SELECT	SEL INDEX ENGINES 20000 TAPE PROFILE	\$784,615.00	K	31%	\$541,384.35	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00025000	EMC SELECT	SEL INDEX ENGINES 25000 TAPE PROFILE	\$913,462.00	K	31%	\$630,288.78	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	TERM-TP-00040000	EMC SELECT	SEL INDEX ENGINES 40000 TAPE PROFILE	\$1,276,923.00	K	31%	\$881,076.87	N/A	N/A	N/A	N/A	N/A	INDEX ENGINES
5	3IAM-ADP	EMC SELECT	SEL pr.lic Avt.Mon. collector per conn.	\$78,125.00	K	31%	\$53,906.25	N/A	N/A	N/A	N/A	N/A	INITI
5	3IAMA-SDP	EMC SELECT	SEL Avail. Mon. - 100 access dev. p.	\$6,250.00	K	31%	\$4,312.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IAMN-SDP	EMC SELECT	SEL Avail. Mon. - 100 net. dev. p.	\$25,000.00	K	31%	\$17,250.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IAMS-SDP	EMC SELECT	SEL Avail. Mon. - 100 serv. dev. p.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IASCH-ADP	EMC SELECT	SEL pr.lic ASCII collector per conn.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3ICLIC-ADP	EMC SELECT	SEL pr.lic CLI collector per conn.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3ICORBA-ADP	EMC SELECT	SEL pr.lic CORBA collector per conn.	\$109,375.00	K	31%	\$75,468.75	N/A	N/A	N/A	N/A	N/A	INITI
5	3IEBIM-SSP	EMC SELECT	SEL ENT BIM mon. pr.lic. srv.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IEBIM-SSP-F	EMC SELECT	SEL ENT BIM mon. pr.lic FO srv.	\$31,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IEGC-SSP	EMC SELECT	SEL ENT UI pr.lic (5 users) srv.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IEGC-SSP-F	EMC SELECT	SEL ENT UI pr.lic (5 users) FO srv.	\$31,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IEME-SSP	EMC SELECT	SEL ENT MED pr.lic (Col+API+Nft) srv.	\$125,000.00	K	31%	\$86,250.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IEME-SSP-F	EMC SELECT	SEL ENT MED pr.lic (Col+API+Nft) FO srv.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IERM-SSP	EMC SELECT	SEL SP Ev.Report. man. pr.lic srv.	\$50,000.00	K	31%	\$34,500.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET01-SDP	EMC SELECT	SEL IP Hub per dev.	\$100.00	K	31%	\$69.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET02-SDP	EMC SELECT	SEL IP Switch (no man.) per dev.	\$150.00	K	31%	\$103.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET03-SDP	EMC SELECT	SEL IP Switch per dev.	\$200.00	K	31%	\$138.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET04-SDP	EMC SELECT	SEL IP Devices per dev.	\$250.00	K	31%	\$172.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET05-SDP	EMC SELECT	SEL VoIP Devices per dev.	\$300.00	K	31%	\$207.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET05-SPP	EMC SELECT	SEL pr.lic IP Uni tech. mon.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET06-SDP	EMC SELECT	SEL Controller tech. mon. per indic.	\$350.00	K	31%	\$241.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET06-SPP	EMC SELECT	SEL pr.lic Controller tech. mon.	\$15,000.00	K	31%	\$10,350.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET07-SDP	EMC SELECT	SEL Server Room tech. mon. per indic.	\$400.00	K	31%	\$276.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET07-SPP	EMC SELECT	SEL pr.lic Server Room tech. mon.	\$17,500.00	K	31%	\$12,075.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET08-SDP	EMC SELECT	SEL UPS per dev.	\$450.00	K	31%	\$310.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET08-SPP	EMC SELECT	SEL pr.lic UPS tech. mon.	\$20,000.00	K	31%	\$13,800.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET09-SDP	EMC SELECT	SEL AirHeating & Condition per dev.	\$500.00	K	31%	\$345.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET09-SPP	EMC SELECT	SEL pr.lic Air Heat&Cool tech. mon.	\$22,500.00	K	31%	\$15,525.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET10-SDP	EMC SELECT	SEL Electric generator per dev.	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET10-SPP	EMC SELECT	SEL pr.lic Elgen. tech. mon.	\$25,000.00	K	31%	\$17,250.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET11-SDP	EMC SELECT	SEL App. serv. mon. per app.	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET11-SPP	EMC SELECT	SEL pr.lic App. serv. tech. mon.	\$27,500.00	K	31%	\$18,975.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET12-SDP	EMC SELECT	SEL MGW per dev.	\$650.00	K	31%	\$448.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET12-SPP	EMC SELECT	SEL pr.lic MGW tech. mon.	\$30,000.00	K	31%	\$20,700.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET13-SDP	EMC SELECT	SEL IP per dev.	\$700.00	K	31%	\$483.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET13-SPP	EMC SELECT	SEL pr.lic IP tech. mon.	\$32,500.00	K	31%	\$22,425.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET14-SDP	EMC SELECT	SEL xBus per dev.	\$750.00	K	31%	\$517.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET14-SPP	EMC SELECT	SEL pr.lic xBus tech. mon.	\$35,000.00	K	31%	\$24,150.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET15-SDP	EMC SELECT	SEL Broadband per dev.	\$800.00	K	31%	\$552.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET16-SDP	EMC SELECT	SEL TDM per dev.	\$850.00	K	31%	\$596.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET17-SPP	EMC SELECT	SEL pr.lic SoftSwitch tech. mon.	\$42,500.00	K	31%	\$29,325.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET21-SDP	EMC SELECT	SEL DWDM per dev.	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IET23-SDP	EMC SELECT	SEL LTE type per dev.	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IFTPC-ADP	EMC SELECT	SEL pr.lic FTP/CFTP collector per conn.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IJAVA-ADP	EMC SELECT	SEL pr.lic Java API collector per conn.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3INMM-SSP	EMC SELECT	SEL SP Notif. man. pr.lic srv.	\$43,750.00	K	31%	\$30,187.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3INMS-ADP	EMC SELECT	SEL pr.lic NMS/EMS collector per conn.	\$125,000.00	K	31%	\$86,250.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IPERL-ADP	EMC SELECT	SEL pr.lic Perl API collector per conn.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IPM-ADP	EMC SELECT	SEL pr.lic Prf.Mon. collector per conn.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IPMA-SDPM	EMC SELECT	SEL Perf. Mon. - 100 access. dev. p.	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IPMN-SDPM	EMC SELECT	SEL Perf. Mon. - 100 net. dev. pack	\$18,750.00	K	31%	\$12,937.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3IPMS-SDPM	EMC SELECT	SEL Perf. Mon. - 100 serv. dev. pack	\$8,750.00	K	31%	\$6,037.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISAST1-PRP	EMC SELECT	SEL SAS Mon.Pack. Tipe 1 srv.	\$260,000.00	K	31%	\$179,400.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISAST2-PRP	EMC SELECT	SEL SAS Mon.Pack. Tipe 2 srv.	\$130,000.00	K	31%	\$89,700.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISAST3-PRP	EMC SELECT	SEL SAS Mon.Pack. Tipe 3 srv.	\$65,125.00	K	31%	\$44,936.25	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISNMP-ADP	EMC SELECT	SEL pr.lic SNMP collector per conn.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISPBIM-SSP	EMC SELECT	SEL SP BIM mon. pr.lic. srv.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISPBIM-SSP-F	EMC SELECT	SEL SP BIM mon. pr.lic FO srv.	\$31,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISPGC-SSP	EMC SELECT	SEL SP UI pr.lic (1 user) srv.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISPGC-SSP-F	EMC SELECT	SEL SP UI pr.lic (1 users) FO srv.	\$31,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISPGCU-SSP-F	EMC SELECT	SEL SP UI Conc. user lic. per user	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISPME-SSP	EMC SELECT	SEL SP MED pr.lic. srv.	\$125,000.00	K	31%	\$86,250.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISPME-SSP-F	EMC SELECT	SEL SP MED pr.lic FO. srv.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISQL-ADP	EMC SELECT	SEL pr.lic SQL collector per conn.	\$93,750.00	K	31%	\$64,687.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISRMT1-PRP	EMC SELECT	SEL SRM Mon.Pack. Tipe 1 srv.	\$168,750.00	K	31%	\$116,437.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISRMT2-PRP	EMC SELECT	SEL SRM Mon.Pack. Tipe 2 srv.	\$91,250.00	K	31%	\$62,962.50	N/A	N/A	N/A	N/A	N/A	INITI
5	3ISRMT3-PRP	EMC SELECT	SEL SRM Mon.Pack. Tipe 3 srv.	\$39,063.00	K	31%	\$26,953.47	N/A	N/A	N/A	N/A	N/A	INITI
5	3IT15-SPP	EMC SELECT	SEL pr.lic Broadband tech. mon.	\$37,500.00	K	31%	\$25,875.00	N/A	N/A	N/A	N/A	N/A	INITI
5	3IT16-SPP	EMC SELECT	SEL pr.lic TDM tech. mon.	\$40,000.00	K	31%	\$27,600.00	N/A	N/A	N/A	N/A	N/A	INITI



BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	3IT17-SDP	EMC SELECT	SEL SoftSwitch per dev.	\$900.00	K	31%	\$621.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT18-SDP	EMC SELECT	SEL RadioRelay per dev.	\$950.00	K	31%	\$665.50	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT18-SPP	EMC SELECT	SEL pr.lic RadioRelay tech. mon.	\$45,000.00	K	31%	\$31,050.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT19-SDP	EMC SELECT	SEL GSM CDMA per dev.	\$1,000.00	K	31%	\$690.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT19-SPP	EMC SELECT	SEL pr.lic GSM CDMA tech. mon.	\$47,500.00	K	31%	\$32,775.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT20-SDP	EMC SELECT	SEL SDH PDH per dev.	\$1,050.00	K	31%	\$724.50	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT20-SPP	EMC SELECT	SEL pr.lic SDH PDH tech. mon.	\$50,000.00	K	31%	\$34,500.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT21-SPP	EMC SELECT	SEL pr.lic DWDM tech. mon.	\$52,500.00	K	31%	\$36,225.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT22-SDP	EMC SELECT	SEL WiMax per dev.	\$1,150.00	K	31%	\$793.50	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT22-SPP	EMC SELECT	SEL pr.lic WiMax tech. mon.	\$55,000.00	K	31%	\$37,950.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT23-SPP	EMC SELECT	SEL pr.lic LTE tech. mon.	\$57,500.00	K	31%	\$39,675.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT24-SDP	EMC SELECT	SEL TETRA type per dev.	\$1,250.00	K	31%	\$862.50	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT24-SPP	EMC SELECT	SEL pr.lic TETRA tech. mon.	\$60,000.00	K	31%	\$41,400.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT25SHE-SDP	EMC SELECT	SEL HE Storage monitoring per Tb	\$1,250.00	K	31%	\$862.50	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT25SLE-SDP	EMC SELECT	SEL LE Storage monitoring per Tb	\$438.00	K	31%	\$302.22	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT25SMR-SDP	EMC SELECT	SEL MR Storage monitoring per Tb	\$625.00	K	31%	\$431.25	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IT25-SPP	EMC SELECT	SEL pr.lic SAN tech. mon.	\$62,500.00	K	31%	\$43,125.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IWBS-ADP	EMC SELECT	SEL pr.lic WebServ collector per conn.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	3IXMLC-ADP	EMC SELECT	SEL pr.lic XML collector per conn.	\$12,500.00	K	31%	\$8,625.00	N/A	N/A	N/A	N/A	N/A	INITI	
5	HCC-FT-B-C1	EMC SELECT	SEL Blended Fill the Tank LIC 5	\$5.00	K	31%	\$3.45	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-FT-B-C2	EMC SELECT	SEL Blended Fill the Tank LIC 100	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-FT-B-C3	EMC SELECT	SEL Blended Fill the Tank LIC 1k	\$750.00	K	31%	\$517.50	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-FT-B-C4	EMC SELECT	SEL Blended Fill the Tank LIC 10k	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-FT-L-C1	EMC SELECT	SEL FILL THE TANK LIC 50K STY	\$103,655.00	K	31%	\$71,521.95	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-FT-L-C2	EMC SELECT	SEL FILL THE TANK LIC 100K STY	\$185,098.00	K	31%	\$127,717.62	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-FT-L-C3	EMC SELECT	SEL FILL THE TANK LIC 250K STY	\$367,781.00	K	31%	\$252,559.79	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-FT-L-C4	EMC SELECT	SEL FILL THE TANK LIC 500K STY	\$603,418.00	K	31%	\$418,358.42	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-FT-L-C5	EMC SELECT	SEL FILL THE TANK LIC 750K STY	\$807,026.00	K	31%	\$556,847.94	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-FT-L-C6	EMC SELECT	SEL FILL THE TANK LIC 1M STY	\$973,614.00	K	31%	\$671,793.66	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-FT-L-C7	EMC SELECT	SEL FILL THE TANK LIC 2M STY	\$1,380,829.00	K	31%	\$952,772.01	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-FT-L-C8	EMC SELECT	SEL FILL THE TANK LIC 5M STY	\$2,491,414.00	K	31%	\$1,719,075.66	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-OTC-L-C1	EMC SELECT	SEL OTC LIC UP TO 50K STY P.A.	\$79,734.00	K	31%	\$55,016.46	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-OTC-L-C2	EMC SELECT	SEL OTC LIC UP TO 100K STY P.A.	\$142,383.00	K	31%	\$98,244.27	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-OTC-L-C3	EMC SELECT	SEL OTC LIC UP TO 250K STY P.A.	\$279,070.00	K	31%	\$192,558.30	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-OTC-L-C4	EMC SELECT	SEL OTC LIC UP TO 500K STY P.A.	\$464,168.00	K	31%	\$320,275.92	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-OTC-L-C5	EMC SELECT	SEL OTC LIC UP TO 750K STY P.A.	\$620,789.00	K	31%	\$428,344.41	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-OTC-L-C6	EMC SELECT	SEL OTC LIC UP TO 1M STY P.A.	\$748,934.00	K	31%	\$516,764.46	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-OTC-L-C7	EMC SELECT	SEL OTC LIC UP TO 2M STY P.A.	\$1,062,176.00	K	31%	\$732,901.44	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-OTC-L-C8	EMC SELECT	SEL OTC LIC UP TO 5M STY P.A.	\$1,916,473.00	K	31%	\$1,322,366.37	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-PS-C1	EMC SELECT	SEL APA LIC P1KSTY UP TO 50K STY P.A.	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-PS-C2	EMC SELECT	SEL APA LIC P1KSTY 50K TO 100K STY P.A.	\$475.00	K	31%	\$327.75	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-PS-C3	EMC SELECT	SEL APA LIC P1KSTY 100K TO 250K STY P.A.	\$350.00	K	31%	\$241.50	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-PS-C4	EMC SELECT	SEL APA LIC P1KSTY 250K TO 500K STY P.A.	\$275.00	K	31%	\$189.75	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-PS-C5	EMC SELECT	SEL APA LIC P1KSTY 500K TO 750K STY P.A.	\$225.00	K	31%	\$155.25	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-PS-C6	EMC SELECT	SEL APA LIC P1KSTY 750K TO 1M STY P.A.	\$200.00	K	31%	\$138.00	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-PS-C7	EMC SELECT	SEL APA LIC P1KSTY 1M TO 1.25M STY P.A.	\$175.00	K	31%	\$123.50	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	HCC-PS-C8	EMC SELECT	SEL APA LIC P1KSTY ABOVE 1.25M STY P.A.	\$100.00	K	31%	\$69.00	N/A	N/A	N/A	N/A	N/A	J4CARE	
5	90PCPSQLL1001	EMC SELECT	SEL PC Perp SQL License 1 Unit	\$882.00	K	31%	\$608.58	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1002	EMC SELECT	SEL PC Perp SQL License 2-5 Units	\$815.00	K	31%	\$562.35	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1003	EMC SELECT	SEL PC Perp SQL License 6-10 Units	\$681.00	K	31%	\$469.89	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1004	EMC SELECT	SEL PC Perp SQL License 11-20 Units	\$513.00	K	31%	\$353.97	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1005	EMC SELECT	SEL PC Perp SQL License 21-35 Units	\$373.00	K	31%	\$257.37	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1006	EMC SELECT	SEL PC Perp SQL License 36-50 Units	\$301.00	K	31%	\$207.69	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1007	EMC SELECT	SEL PC Perp SQL License 51-100 Units	\$196.00	K	31%	\$135.24	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1008	EMC SELECT	SEL PC Perp SQL License 101-200 Units	\$147.00	K	31%	\$101.43	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1009	EMC SELECT	SEL PC Perp SQL License 201-300 Units	\$121.00	K	31%	\$83.49	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1010	EMC SELECT	SEL PC Perp SQL License 301-400 Units	\$105.00	K	31%	\$72.45	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1011	EMC SELECT	SEL PC Perp SQL License 401-500 Units	\$96.00	K	31%	\$66.24	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1012	EMC SELECT	SEL PC Perp SQL License 501-600 Units	\$87.00	K	31%	\$60.03	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1013	EMC SELECT	SEL PC Perp SQL License 601-700 Units	\$81.00	K	31%	\$55.89	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1014	EMC SELECT	SEL PC Perp SQL License 701-800 Units	\$77.00	K	31%	\$53.13	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1015	EMC SELECT	SEL PC Perp SQL License 801-900 Units	\$71.00	K	31%	\$48.99	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1016	EMC SELECT	SEL PC Perp SQL License 901-1000 Units	\$67.00	K	31%	\$46.23	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCPSQLL1017	EMC SELECT	SEL PC Perp SQL License 1001+ Units	\$58.00	K	31%	\$40.02	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCREX1035U	EMC SELECT	PC Perp EXPP License 11-35 Units	\$691.00	K	31%	\$476.79	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCREX1041U	EMC SELECT	PC Perp EXPP License 1 Unit	\$1,797.00	K	31%	\$1,259.93	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCREX210U	EMC SELECT	PC Perp EXPP License 2-10 Units	\$1,048.00	K	31%	\$723.12	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCREX3650U	EMC SELECT	PC Perp EXPP License 36-50 Units	\$520.00	K	31%	\$358.80	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCREX51U	EMC SELECT	PC Perp EXPP License 51+ Units	\$439.00	K	31%	\$302.91	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCRSPP1035URBS	EMC SELECT	SEL PC Perp SP+RBS Lic 11-35 TBs	\$1,988.00	K	31%	\$1,371.72	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCRSPP1URBS	EMC SELECT	SEL PC Perp SP+RBS Lic 1 TB	\$4,055.00	K	31%	\$2,797.95	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCRSPP210URBS	EMC SELECT	SEL PC Perp SP+RBS Lic 2-10 TBs	\$2,839.00	K	31%	\$1,958.91	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCRSPP3650URBS	EMC SELECT	SEL PC Perp SP+RBS Lic 36-50 TBs	\$1,391.00	K	31%	\$959.79	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCRSPP51URBS	EMC SELECT	SEL PC Perp SP+RBS Lic 51+ TBs	\$1,113.00	K	31%	\$767.97	N/A	N/A	N/A	N/A	N/A	KROLL	
5	90PCRTIAL	EMC SELECT	PC Trial License	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	KROLL	
5	SN-ECM-000370	EMC SELECT	SEL RCM (100,000 Study Volume)	\$44,219.00	K	31%	\$30,511.11	N/A	N/A	N/A	N/A	N/A	MERGE	
5	SN-ECM-000371	EMC SELECT	SEL RCM (500,000 Study Volume)	\$179,688.00	K	31%	\$123,984.72	N/A	N/A	N/A	N/A	N/A	MERGE	
5	SN-ECM-000372	EMC SELECT	SEL RCM (1,000,000 Study Volume)	\$296,875.00	K	31%	\$204,843.75	N/A	N/A	N/A	N/A	N/A	MERGE	
5	SN-ECM-000373	EMC SELECT	SEL RCM (add'l 100,000 increments)	\$31,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	MERGE	
5	SN-ECM-000390	EMC SELECT	SEL iConn Share up to 100,000 Study Vol	\$29,688.00	K	31%	\$20,484.72	N/A	N/A	N/A	N/A	N/A	MERGE	
5	SN-ECM-000391	EMC SELECT	SEL iConn Share 100,001-250,000 StudyVol	\$53,125.00	K	31%	\$36,656.25	N/A	N/A	N/A	N/A	N/A	MERGE	
5	SN-ECM-000392	EMC SELECT	SEL iConnect Share 250,001 - Study Vol	\$89,063.00	K	31%	\$61,453.47	N/A	N/A	N/A	N/A	N/A	MERGE	
5	SN-ECM-000400	EMC SELECT	SEL iConnect VNA (100,000 Study Volume)	\$273,438.00	K	31%	\$188,672.22	N/A	N/A	N/A	N/A	N/A	MERGE	
5	SN-ECM-000401	EMC SELECT	SEL iConnect VNA (500,000 Study Volume)	\$1,207,031.00	K	31%	\$832,851.39	N/A	N/A	N/A	N/A	N/A	MERGE	
5	SN-ECM-000402	EMC SELECT	SEL iConnect VNA 1,000,000 Study Volume	\$1,986,281.00	K	31%	\$1,371,913.89	N/A	N/A	N/A	N/A	N/A	MERGE	
5	SN-ECM-000403	EMC SELECT	SEL iConn VNA add'l 100,000 increments	\$175,000.00	K	31%	\$120,750.00	N/A	N/A	N/A	N/A	N/A	MERGE	
5	SIW0032460014	EMC SELECT	SEL Mergeport	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	MERGE	

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	SW0030275000	EMC SELECT	SEL iConn Access up to 100,000 Study Vol	\$125,000.00	K	31%	\$86,250.00	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SW00302750001	EMC SELECT	SEL iConnAccess 100,001-250,000 StudyVol	\$140,625.00	K	31%	\$97,031.25	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SW00302750002	EMC SELECT	SEL iConnect Access 250,001+ Study Vol	\$257,813.00	K	31%	\$177,890.97	N/A	N/A	N/A	N/A	N/A	N/A	MERGE
5	SLP-0-TL-EE	EMC SELECT	SEL STORAGEPOINT 30 DAY TRIAL EVAL COPY	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	SLP-1-CL-EE	EMC SELECT	SEL StoragePoint TB Lic per TB ( 11+)	\$3,733.00	K	31%	\$2,575.77	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	SLP-1-CL-EE	EMC SELECT	SEL StoragePoint TB Lic per TB ( 2-10)	\$7,467.00	K	31%	\$5,152.23	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	SLP-1-DR-EE	EMC SELECT	SELECT STORAGEPOINT EE DR LICENSE	\$7,995.00	K	31%	\$5,516.55	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	SLP-1-NP-EE	EMC SELECT	SEL STORAGEPOINT EE NON-PRODUCTION	\$2,128.00	K	31%	\$1,468.32	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	SLP-1-PL2-EE	EMC SELECT	SEL STORAGEPOINT TB LIC, PER TB (1ST TB)	\$19,200.00	K	31%	\$13,248.00	N/A	N/A	N/A	N/A	N/A	N/A	METALOGIX
5	NSS-AC-L	EMC SELECT	SEL ADDED CAPACITY 5TB	\$4,688.00	K	31%	\$3,234.72	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-AC-YF	EMC SELECT	SEL ADDED CAPACITY 5TB YRLY FEE LIC & SUP	\$2,813.00	K	31%	\$1,940.97	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-AU-L	EMC SELECT	SEL ADDED USERS 1K	\$3,125.00	K	31%	\$2,156.25	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-AU-YF	EMC SELECT	SEL ADDED USERS 1K 1YR LIC & SUP	\$1,875.00	K	31%	\$1,293.75	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-BL-L	EMC SELECT	SEL BASE LIC 10TB/1K USERS/8HRS PRO SVCS	\$31,250.00	K	31%	\$21,562.50	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-BL-YF	EMC SELECT	SEL BASE LIC YRLY FEE LIC & SUP	\$18,750.00	K	31%	\$12,937.50	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-MC-L	EMC SELECT	SEL MULTI-COMPANY LIC	\$156,250.00	K	31%	\$107,812.50	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-MC-YF	EMC SELECT	SEL MULTI-COMPANY LIC-YRLY FEE LIC & SUP	\$93,750.00	K	31%	\$64,687.50	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	NSS-TRIAL	EMC SELECT	SELECT NSS Trial Software	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	NORTHERN PARKLIFE
5	ECSU1000	EMC SELECT	SELECT ECS U1000 ViPR Archiving License	\$41,823.00	K	31%	\$28,857.87	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	ECSU1500	EMC SELECT	SELECT ECS U1500 ViPR Archiving License	\$55,765.00	K	31%	\$38,477.85	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	ECSU3000	EMC SELECT	SELECT ECS U3000 ViPR Archiving License	\$26,263.00	K	31%	\$18,121.47	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	ECSU3000	EMC SELECT	SELECT ECS U3000 ViPR Archiving License	\$111,523.00	K	31%	\$76,950.87	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	ECSU700	EMC SELECT	SELECT ECS U700 ViPR Archiving License	\$37,916.00	K	31%	\$26,162.04	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	EMCMAEVAL	EMC SELECT	SEL 30Day Free Trial of NTP Software M-A	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	EMCQFSEVAL	EMC SELECT	SEL 30Day Free Trial of NTP Software QFS	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FABASE3PK	EMC SELECT	SELECT NTPS FA Base License (3-Pack)	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FABASE8PK	EMC SELECT	SELECT NTPS FA Base License (8-Pack)	\$12,000.00	K	31%	\$8,280.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FABASEUNL	EMC SELECT	SELECT NTPS FA Base License (Unlimited)	\$18,000.00	K	31%	\$12,420.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FAEMCCLTB	EMC SELECT	SELECT NTPS FA EMC Celerra Terabyte Lic	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FAEMCISLNTB	EMC SELECT	SELECT NTPS FA EMC ISILON TERABYTE LIC	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FAEMCVNXTB	EMC SELECT	SELECT NTPS FA EMC VNX Terabyte License	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FANATB	EMC SELECT	SELECT NTPS FA NetApp Terabyte License	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FAWINASTB	EMC SELECT	SELECT NTPS FA WINDOWS DAS TERABYTE LIC	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FAWINANSNTB	EMC SELECT	SELECT NTPS FA Windows SAN Terabyte Lic	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRBASE3PK	EMC SELECT	SELECT NTPS FR BASE LICENSE (3 PACK)	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRBASE8PK	EMC SELECT	SELECT NTPS FR BASE LICENSE (8 PACK)	\$12,000.00	K	31%	\$8,280.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRBASEUNL	EMC SELECT	SELECT NTPS FR BASE LICENSE (UNLIMITED)	\$18,000.00	K	31%	\$12,420.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FREMCCELTB	EMC SELECT	SELECT NTPS FR EMC CELERRA TERABYTE LIC	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FREMCCISLNTB	EMC SELECT	SELECT NTPS FR EMC ISILON TERABYTE LIC	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FREMVCNXTB	EMC SELECT	SELECT NTPS FR EMC VNX TERABYTE LICENSE	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRNATB	EMC SELECT	SELECT NTPS FR NETAPP TERABYTE LICENSE	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRWINASTB	EMC SELECT	SELECT NTPS FR WINDOWS DAS TERABYTE LIC	\$300.00	K	31%	\$207.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	FRWINANSNTB	EMC SELECT	SELECT NTPS FR WINDOWS SAN TERABYTE LIC	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	NTPSFILEMGNT	EMC SELECT	SELECT NTPS FILE MGMT PROD	\$120.00	K	31%	\$82.80	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTATMOS7B	EMC SELECT	SELECT NTPS PREC TIERING ATMOS PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTQ5TB	EMC SELECT	SELECT NTPS PREC TIERING QFS PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMCCCLHOST	EMC SELECT	SELECT NTPS PrecTiering EMC Cel Host Unl	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMCCCLTB	EMC SELECT	SELECT NTPS PTERING EMC CELERRA PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMCCISLNHST	EMC SELECT	SELECT NTPS PTERING EMC ISILON HOST UNL	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMCCISLONTB	EMC SELECT	SELECT NTPS PTERING EMC ISILON PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMVCNXHOST	EMC SELECT	SELECT NTPS PRECTIERING EMC VNX HOST UNL	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTEMVCNXTB	EMC SELECT	SELECT NTPS PREC TIERING EMC VNX PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTNETAPPHOST	EMC SELECT	SELECT NTPS Prec Tiering NetApp Host Unl	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTNETAPPTB	EMC SELECT	SELECT NTPS PREC TIERING NETAPP PER TB	\$600.00	K	31%	\$414.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	PTWINSVRHOST	EMC SELECT	SELECT NTPS PREC TIERING WINSVR HOST UNL	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSBASE3PK	EMC SELECT	SELECT NTPS QFS BASE LICENSE (3 PACK)	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSBASE8PK	EMC SELECT	SELECT NTPS QFS BASE LICENSE (8 PACK)	\$12,000.00	K	31%	\$8,280.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSBASEUNL	EMC SELECT	SELECT NTPS QFS BASE LICENSE (UNLIMITED)	\$18,000.00	K	31%	\$12,420.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSEMCCCLTB	EMC SELECT	SELECT NTPS QFS EMC CELERRA TERABYTE LIC	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSEMCCISLNTB	EMC SELECT	SELECT NTPS QFS EMC ISILON TERABYTE LIC	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSEMVCNXTB	EMC SELECT	SELECT NTPS QFS EMC VNX TERABYTE LICENSE	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSNATB	EMC SELECT	SELECT NTPS QFS NETAPP TERABYTE LICENSE	\$960.00	K	31%	\$662.40	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSWINASTB	EMC SELECT	SELECT NTPS QFS WIN DAS TERABYTE LICENSE	\$300.00	K	31%	\$207.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	QFSWINANSNTB	EMC SELECT	SELECT NTPS QFS WIN SAN TERABYTE LICENSE	\$1,200.00	K	31%	\$828.00	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	VIIPRARCH250TB	EMC SELECT	SELECT 250TB ViPR ArchLic 500Pp	\$98,215.00	K	31%	\$67,768.35	N/A	N/A	N/A	N/A	N/A	N/A	NTP SOFTWARE
5	COSEMCM679	EMC SELECT	SEL VSPLEX Branded Dyn Cab 600x1200	\$3,559.00	K	31%	\$2,462.61	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCM679	EMC SELECT	SEL VSPLEX Branded Dyn Cab 600x1200	\$4,496.00	K	31%	\$3,102.24	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE1679	EMC SELECT	SEL VSPLEX Branded 300VM 1 Dym600x1200 I	\$11,545.00	K	31%	\$7,966.05	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE1G679	EMC SELECT	SEL VSPLEX Branded 300VM 1 Dym600x1200 G	\$11,596.00	K	31%	\$8,001.24	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE1GM679	EMC SELECT	SEL VSPLEX Branded 300VM 1 Dym600x1200 M	\$11,099.00	K	31%	\$7,658.31	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE22679	EMC SELECT	SEL VSPLEX Branded 600VM 2 Dym600x1200 Z	\$19,695.00	K	31%	\$13,589.55	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE2679	EMC SELECT	SEL VSPLEX Branded 300VM 1 Dym600x1200 Z	\$12,824.00	K	31%	\$8,848.56	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE2G679	EMC SELECT	SEL VSPLEX Branded 600VM 2 Dym600x1200 G	\$19,807.00	K	31%	\$13,666.83	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSE4679	EMC SELECT	SEL VSPLEX Branded 1000VM 2 Dym600x1200	\$21,830.00	K	31%	\$15,062.70	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCLB679	EMC SELECT	SEL VSPLEX Branded 250VM BH 600x1200 Dyn	\$7,582.00	K	31%	\$5,251.58	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCLB679	EMC SELECT	SEL VSPLEX 250VM BROCADEIBM 600x1200 DYN	\$7,582.00	K	31%	\$5,251.58	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCLC679	EMC SELECT	SEL VSPLEX Branded 250VM CH 600x1200 Dyn	\$10,648.00	K	31%	\$7,347.12	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCLDBH679	EMC SELECT	SEL VSPLEX 2000VDI BROCADEHP 600x1200 DYN	\$13,293.00	K	31%	\$9,172.17	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCLDCC679	EMC SELECT	SEL VSPLEX CISCO 2000VDI 600x1200 DYN SOL	\$11,921.00	K	31%	\$8,225.49	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCM679	EMC SELECT	SEL VSPLEX Branded 100VM 600x1200 Dyn Sol	\$8,226.00	K	31%	\$5,675.94	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCM679	EMC SELECT	SEL VSPLEX Branded 100VM BH 600x1200 Dyn	\$7,345.00	K	31%	\$5,068.05	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCM679	EMC SELECT	SEL VSPLEX 100VM BROCADEIBM 600x1200 DYN	\$7,345.00	K	31%	\$5,068.05	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCM679	EMC SELECT	SEL VSPLEX Branded 100VM CH 600x1200 Dyn	\$8,942.00	K	31%	\$6,169.98	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCMDBH679	EMC SELECT	SEL VSPLEX 1000VDI BROCADEHP 600x1200 DYN	\$12,183.00	K	31%	\$8,406.27	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCLDCC679	EMC SELECT	SEL VSPLEX CISCO 1000VDI 600x1200 DYN SOL	\$11,139.00	K	31%	\$7,685.51	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCM679	EMC SELECT	SEL VSPLEX Branded 125VM 600x1200 Dyn Sol	\$8,667.00	K	31%	\$6,119.23	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT
5	COSEMCM679	EMC SELECT	SEL VSPLEX Branded 125VM BH 600x1200 Dyn	\$7,493.00	K	31%	\$5,170.17	N/A	N/A	N/A	N/A	N/A	N/A	PANDUIT

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	CQSEMCMPE6791	EMC SELECT	SEL VSPPEX 125VM BROCADEIBM 600X1200 DYN	\$7,493.00	K	31%	\$5,170.17	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	CQSEMCMPC679	EMC SELECT	SEL VSPPEX Branded 125VM CH 600x1200 Dyn	\$9,207.00	K	31%	\$6,352.83	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	CQSEMCS6079	EMC SELECT	SEL VSPPEX Branded 50VM 600x1070 Dyn Sol	\$7,631.00	K	31%	\$5,265.39	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	CQSEMCS6079	EMC SELECT	SEL VSPPEX Branded 50VM CH 600x1070 Dyn	\$7,775.00	K	31%	\$5,364.75	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	CQSEMCSDBH679	EMC SELECT	SEL VSPPEX 50V/D1 BRV-ADHPH 600X1200 DYN	\$10,842.00	K	31%	\$7,460.38	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	CQSEMCSDDCC679	EMC SELECT	SEL VSPPEX CISCO 500VD1 600X1200 DYN SOL	\$9,417.00	K	31%	\$6,497.73	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	CCVPOUB	EMC SELECT	SEL SERVER CABINET PDU BRACKET KIT	\$150.00	K	31%	\$103.50	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	N8222BDPA8TB19	EMC SELECT	SEL NType 42RU SIDE PNLS POU BKT CSTRS	\$8,576.00	K	31%	\$5,917.44	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	PEV12	EMC SELECT	SEL 12 PATCHRUNNER ENHANCED VERTICAL MGR	\$843.00	K	31%	\$581.67	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	PEV8	EMC SELECT	SEL 8 PATCHRUNNER ENHANCED VERTICAL MGR	\$741.00	K	31%	\$511.29	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	PRD12	EMC SELECT	SEL PATCHRRNR 12 DUAL HINGE DR FOR 84 RKS	\$433.00	K	31%	\$298.77	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	QZ1B1N3BN30P1	EMC SELECT	SEL POU Vert 30A 3-Delta L15-30P 208V	\$2,017.00	K	31%	\$1,391.73	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	QZ1B1N3BN30P1J	EMC SELECT	SEL POU Vert 30A 3-DLTA L15-30P 200V JPN	\$2,626.00	K	31%	\$1,811.94	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	QZ1D2P6M30P1	EMC SELECT	SEL POU Vert 32A 3-WYE IEC60309	\$3,744.00	K	31%	\$2,583.36	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	R4P36	EMC SELECT	SEL 36 DEEP 4 POST RACK	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	PANDUIT	
5	ACUQOSW-AUD	EMC SELECT	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	N/A	N/A	N/A	N/A	N/A	PERCEPTIVE	
5	ACUQOSW-CAD	EMC SELECT	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	N/A	N/A	N/A	N/A	N/A	PERCEPTIVE	
5	ACUQOSW-EUR	EMC SELECT	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	N/A	N/A	N/A	N/A	N/A	PERCEPTIVE	
5	ACUQOSW-GBP	EMC SELECT	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	N/A	N/A	N/A	N/A	N/A	PERCEPTIVE	
5	ACUQOSW-USD	EMC SELECT	SEL Acuo Enterprise Software	\$1,406.00	K	31%	\$970.14	N/A	N/A	N/A	N/A	N/A	PERCEPTIVE	
5	PB-CK-FCFC-05A	EMC SELECT	SEL four 16gb - 5m OM3 LC/LC cables	\$336.00	K	31%	\$231.84	N/A	N/A	N/A	N/A	N/A	PERMABIT	
5	PB-CK-FCFC-10A	EMC SELECT	SEL four 16gb - 10m OM3 LC/LC cables	\$427.00	K	31%	\$294.63	N/A	N/A	N/A	N/A	N/A	PERMABIT	
5	PB-CK-FCFC-20A	EMC SELECT	SEL four 16gb - 20m OM3 LC/LC cables	\$599.00	K	31%	\$413.31	N/A	N/A	N/A	N/A	N/A	PERMABIT	
5	PB-LX-01-01E	EMC SELECT	SEL SANblob spare	\$42,714.00	K	31%	\$29,472.66	N/A	N/A	N/A	N/A	N/A	PERMABIT	
5	PB-LX-01-01HAE	EMC SELECT	SEL SANblob HA pair 1U appliances	\$92,857.00	K	31%	\$64,071.33	N/A	N/A	N/A	N/A	N/A	PERMABIT	
5	01032012699	EMC SELECT	SEL PREC D&S (1-50; US)LIC	\$5,533.00	K	31%	\$4,507.77	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01032012799	EMC SELECT	SEL PREC D&S (1-50; US)T&D	\$3,267.00	K	31%	\$2,254.23	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01032012899	EMC SELECT	SEL PREC D&S (FAILOVER)LIC	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01033012699	EMC SELECT	SEL PREC D&S (51-200; US)LIC	\$6,207.00	K	31%	\$4,282.83	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01033012799	EMC SELECT	SEL PREC D&S (51-200; US)T&D	\$3,104.00	K	31%	\$2,141.76	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01034012699	EMC SELECT	SEL PREC D&S (200+; US)LIC	\$5,880.00	K	31%	\$4,057.20	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01034012799	EMC SELECT	SEL PREC D&S (200+; US)T&D	\$2,940.00	K	31%	\$2,028.60	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01035012699	EMC SELECT	SEL PREC D&S (1-50; INTL)LIC	\$8,167.00	K	31%	\$5,635.23	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01035012799	EMC SELECT	SEL PREC D&S (1-50; INTL)T&D	\$4,084.00	K	31%	\$2,817.96	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01036012699	EMC SELECT	SEL PREC D&S (51-200; INTL)LIC	\$7,759.00	K	31%	\$5,353.71	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01036012799	EMC SELECT	SEL PREC D&S (51-200; INTL)T&D	\$3,880.00	K	31%	\$2,677.20	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01037012699	EMC SELECT	SEL PREC D&S (200+; INTL)LIC	\$7,351.00	K	31%	\$5,072.19	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01037012799	EMC SELECT	SEL PREC D&S (200+; INTL)T&D	\$3,675.00	K	31%	\$2,535.75	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01038012699	EMC SELECT	SEL PREC APPS (1-50; US)LIC	\$8,400.00	K	31%	\$5,796.00	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01038012799	EMC SELECT	SEL PREC APPS (1-50; US)T&D	\$4,200.00	K	31%	\$2,898.00	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01038012899	EMC SELECT	SEL PREC APPS (FAILOVER)LIC	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01039012699	EMC SELECT	SEL PREC APPS (51-200; US)LIC	\$7,980.00	K	31%	\$5,506.20	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01039012799	EMC SELECT	SEL PREC APPS (51-200; US)T&D	\$3,991.00	K	31%	\$2,753.79	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01040012699	EMC SELECT	SEL PREC APPS (200+; US)LIC	\$7,560.00	K	31%	\$5,216.40	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01040012799	EMC SELECT	SEL PREC APPS (200+; US)T&D	\$3,780.00	K	31%	\$2,608.20	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01041012699	EMC SELECT	SEL PREC APPS (1-50; INTL)LIC	\$10,500.00	K	31%	\$7,245.00	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01041012799	EMC SELECT	SEL PREC APPS (1-50; INTL)T&D	\$5,251.00	K	31%	\$3,623.19	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01042012699	EMC SELECT	SEL PREC APPS (51-200; INTL)LIC	\$9,976.00	K	31%	\$6,883.44	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01042012799	EMC SELECT	SEL PREC APPS (51-200; INTL)T&D	\$4,988.00	K	31%	\$3,441.72	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01043012699	EMC SELECT	SEL PREC APPS (200+; INTL)LIC	\$9,451.00	K	31%	\$6,521.19	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01043012799	EMC SELECT	SEL PREC APPS (200+; INTL)T&D	\$4,725.00	K	31%	\$3,260.25	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01044012699	EMC SELECT	SEL PREC D&S-UPG DB (1-50; US)LIC	\$4,667.00	K	31%	\$3,220.23	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01044012799	EMC SELECT	SEL PREC D&S-UPG DB (1-50; US)T&D	\$2,333.00	K	31%	\$1,609.77	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01045012699	EMC SELECT	SEL PREC D&S-UPG DB (51-200; US)LIC	\$4,433.00	K	31%	\$3,058.77	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01045012799	EMC SELECT	SEL PREC D&S-UPG DB (51-200; US)T&D	\$2,217.00	K	31%	\$1,529.73	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01046012699	EMC SELECT	SEL PREC D&S-UPG DB (200+; US)LIC	\$4,200.00	K	31%	\$2,898.00	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01046012799	EMC SELECT	SEL PREC D&S-UPG DB (200+; US)T&D	\$2,100.00	K	31%	\$1,449.00	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01047012699	EMC SELECT	SEL PREC D&S-UPG DB (1-50; INTL)LIC	\$5,833.00	K	31%	\$4,024.77	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01047012799	EMC SELECT	SEL PREC D&S-UPG DB (1-50; INTL)T&D	\$2,917.00	K	31%	\$2,012.73	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01048012699	EMC SELECT	SEL PREC D&S-UPG DB (51-200; INTL)LIC	\$5,541.00	K	31%	\$3,823.29	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01048012799	EMC SELECT	SEL PREC D&S-UPG DB (51-200; INTL)T&D	\$2,771.00	K	31%	\$1,911.99	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01049012699	EMC SELECT	SEL PREC D&S-UPG DB (200+; INTL)LIC	\$5,251.00	K	31%	\$3,623.19	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01049012799	EMC SELECT	SEL PREC D&S-UPG DB(200+; INTL)T&D	\$2,625.00	K	31%	\$1,811.25	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01060012699	EMC SELECT	SEL PREC D&S-UPG PREC STRG (US)LIC	\$747.00	K	31%	\$515.43	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01060012799	EMC SELECT	SEL PREC D&S-UPG PREC STRG (US)T&D	\$373.00	K	31%	\$257.37	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01061012699	EMC SELECT	SEL PREC D&S-UPG PREC STRG (INTL)LIC	\$933.00	K	31%	\$643.77	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	01061012799	EMC SELECT	SEL PREC D&S-UPG PREC STRG (INTL)T&D	\$467.00	K	31%	\$322.23	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	99181992599	EMC SELECT	SELECT PRECISE 30 DAY TRIAL	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	PRECISE	
5	PR456-000-001	EMC SELECT	SELECT: PRIMEOCR ANY VERSION	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-000-399	EMC SELECT	SELECT: PRIMEVERIFIA ANY VERSION	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-010-394	EMC SELECT	SEL PRIMEOCR 1 CPU 3 OCR ENG IA5.3	\$16,250.00	K	31%	\$11,212.50	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-010-395	EMC SELECT	SEL PRIMEOCR 2 CPU 6 OCR ENG IA5.3	\$35,750.00	K	31%	\$24,667.50	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-010-396	EMC SELECT	SEL PRIMEOCR 4 CPU 6 OCR ENG IA5.3	\$55,375.00	K	31%	\$38,208.75	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-010-397	EMC SELECT	SELECT: PRIMEOCR ASIAN OCR IA5.3	\$20,500.00	K	31%	\$14,145.00	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-010-399	EMC SELECT	SELECT: PRIMEVERIFY IA5.2	\$4,875.00	K	31%	\$3,363.75	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-010-400	EMC SELECT	SEL PRIMEOCR 1 CPU 6 OCR ENG IA5.3	\$24,875.00	K	31%	\$17,163.75	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-010-539	EMC SELECT	SEL PRIMEOCR 1 CPU 2 OCR ENG IA5.3	\$13,000.00	K	31%	\$8,970.00	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-100-394	EMC SELECT	SEL PRIMEOCR 1 CPU 3 OCR ENG IA6	\$16,250.00	K	31%	\$11,212.50	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-100-395	EMC SELECT	SEL PRIMEOCR 2 CPU 6 OCR ENG IA6	\$35,750.00	K	31%	\$24,667.50	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-100-396	EMC SELECT	SEL PRIMEOCR 4 CPU 6 OCR ENG IA6	\$55,375.00	K	31%	\$38,208.75	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-100-397	EMC SELECT	SELECT: PRIMEOCR ASIAN OCR IA6	\$20,500.00	K	31%	\$14,145.00	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-100-399	EMC SELECT	SELECT: PRIMEVERIFY IA6	\$4,875.00	K	31%	\$3,363.75	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-100-400	EMC SELECT	SEL PRIMEOCR 1 CPU 6 OCR ENG IA6	\$24,875.00	K	31%	\$17,163.75	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-100-401	EMC SELECT	SELECT: PRIMEOCR RUSSIAN OCR IA6	\$20,500.00	K	31%	\$14,145.00	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-100-539	EMC SELECT	SEL PRIMEOCR 1 CPU 2 OCR ENG IA6	\$13,000.00	K	31%	\$8,970.00	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-650-394	EMC SELECT	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V6.5	\$16,250.00	K	31%	\$11,212.50	N/A	N/A	N/A	N/A	N/A	PRIME OCR	
5	PR456-650-395	EMC SELECT	SELECT: PRIMEOCR 2 CPU 6 OCR ENG V6.5	\$35,750.00	K	31%	\$24,667.50	N/A	N/A	N/A	N/A	N/A	PRIME OCR	

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	PR456-650-396	EMC SELECT	SELECT: PRIMEOCR 4 CPU 6 OCR ENG V6.5	\$55,375.00	K	31%	\$38,208.75	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-650-397	EMC SELECT	SELECT: PRIMEOCR ASIAN OCR V6.5	\$20,500.00	K	31%	\$14,145.00	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-650-399	EMC SELECT	SELECT: PRIMEVERIFY V6.5	\$4,875.00	K	31%	\$3,363.75	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-650-400	EMC SELECT	SELECT: PRIMEOCR 1 CPU 6 OCR ENG V6.5	\$24,875.00	K	31%	\$17,163.75	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-650-401	EMC SELECT	SELECT: PRIMEOCR RUSSIAN OCR V6.5	\$20,500.00	K	31%	\$14,145.00	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-650-539	EMC SELECT	SELECT: PRIMEOCR 1 CPU 2 OCR ENG V6.5	\$19,000.00	K	31%	\$13,305.00	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-700-394	EMC SELECT	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V7.0	\$16,250.00	K	31%	\$11,212.50	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-700-395	EMC SELECT	SELECT: PRIMEOCR 2 CPU 6 OCR ENG V7.0	\$35,750.00	K	31%	\$24,667.50	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-700-396	EMC SELECT	SELECT: PRIMEOCR 4 CPU 6 OCR ENG V7.0	\$55,375.00	K	31%	\$38,208.75	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-700-397	EMC SELECT	SELECT: PRIMEOCR ASIAN OCR V7.0	\$20,500.00	K	31%	\$14,145.00	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-700-398	EMC SELECT	SELECT: PRIMEOCR ASIAN OCR LEVEL 6 V7.0	\$29,125.00	K	31%	\$20,096.25	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-700-399	EMC SELECT	SELECT: PRIMEVERIFY V7.0	\$4,875.00	K	31%	\$3,363.75	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-700-400	EMC SELECT	SELECT: PRIMEOCR 1 CPU 6 OCR ENG V7.0	\$24,875.00	K	31%	\$17,163.75	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-700-401	EMC SELECT	SELECT: PRIMEOCR RUSSIAN OCR V7.0	\$20,500.00	K	31%	\$14,145.00	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-700-539	EMC SELECT	SELECT: PRIMEVERIFY ASIAN V7.0	\$19,000.00	K	31%	\$13,305.00	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	PR456-700-599	EMC SELECT	SELECT: PRIMEVERIFY ASIAN V7.0	\$7,070.00	K	31%	\$4,978.30	N/A	N/A	N/A	N/A	N/A	N/A	PRIME OCR
5	EFS2007	EMC SELECT	SELECT ENTERPRISE FABRIC SUITE 2007	\$1,998.00	K	31%	\$1,378.62	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	ISR6250-C22-E	EMC SELECT	SELECT 10GE 6250 ROUTER HA CONFG	\$31,844.00	K	31%	\$21,972.36	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	LK5800-20G	EMC SELECT	SELECT: QLogic 5800 20G upgrade	\$1,089.00	K	31%	\$751.41	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	LK5800-4PORT8	EMC SELECT	SELECT: 5800 4PORT UPGRD W/4SFP	\$1,080.00	K	31%	\$745.20	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	LK5802-20G	EMC SELECT	SELECT: QLOGIC 5802 20G UPGRADE	\$1,821.00	K	31%	\$1,256.49	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	LK5802-4PORT8	EMC SELECT	SELECT: 5802 4PORT UPGRD W/4SFP	\$1,571.00	K	31%	\$1,083.99	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	LK-FABSECUR	EMC SELECT	SELECT FABRIC SECURITY	\$4,804.00	K	31%	\$3,314.76	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	LK-SANDR	EMC SELECT	SELECT SAN DOCTOR BUNDLE	\$4,804.00	K	31%	\$3,314.76	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OCF14102-UM-E	EMC SELECT	SEL DualPort 10Gb Universal CNA/NIC wOpt	\$2,054.00	K	31%	\$1,417.26	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OCF14102-UX-E	EMC SELECT	SEL DualPort 10Gb Univers CNA/NIC No Opt	\$1,344.00	K	31%	\$927.36	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE2460-E-SP	EMC SELECT	SELECT 1 PORT 4Gb PCI EXPRESS	\$1,150.00	K	31%	\$793.50	\$0.00	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE2462-E-SP	EMC SELECT	SELECT 2 PORT 4Gb PCI EXPRESS	\$1,700.00	K	31%	\$1,173.00	\$0.00	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE2560-E-SP	EMC SELECT	SEL 8GBSGL PRTFCHBAX4PCIE LCMULTIMODEOPT	\$1,435.00	K	31%	\$990.15	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE2562-E-SP	EMC SELECT	SEL 8GBDUALPRTFCHBAX4PCIE LCMULTIMODEOPT	\$2,005.00	K	31%	\$1,383.45	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE2670-E-SP	EMC SELECT	SEL 16GBSNGL HBAX4PCIEGEN3LCMULTIMODEOPT	\$1,680.00	K	31%	\$1,159.20	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE2672-E-SP	EMC SELECT	SEL 16GBDUAL HBAX4PCIEGEN3LCMULTIMODEOPT	\$2,383.00	K	31%	\$1,644.27	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE4060C-E-SP	EMC SELECT	SEL SGL PORT ICSGI PCI-EXPRESS COP-E HBA	\$955.00	K	31%	\$658.95	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE4062C-E-SP	EMC SELECT	SEL DUAL PORT ICSGI PCI-EXPRESS COP-E EHBA	\$1,525.00	K	31%	\$1,052.25	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE8140-SR-E	EMC SELECT	SEL 10GBSNGL PRTOPT FCOE X8 PCIE LCM/OPTIC	\$1,868.00	K	31%	\$1,288.92	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE8142-SR-E	EMC SELECT	SEL 10GBDULPRT OPTFCOE X8PCIE LC MM/OPTIC	\$2,769.00	K	31%	\$1,910.61	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE8150-CU-E	EMC SELECT	SELECT 10GB SNGL PRT CU FCOE X8 PCIE	\$1,499.00	K	31%	\$1,034.31	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE8152-CU-E	EMC SELECT	SELECT 10GB DUL PRT CU FCOE X8 PCIE	\$2,012.00	K	31%	\$1,388.28	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE8240-CU-E	EMC SELECT	SEL 10GB SNGL PRT CU FCOE X8 PCIE	\$1,499.00	K	31%	\$1,034.31	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE8240-SR-E	EMC SELECT	SEL 10GB SNGL PRT OPT FCOE X8 PCIE LC MM	\$1,868.00	K	31%	\$1,288.92	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE8242-CU-E	EMC SELECT	SEL 10GB DUL PRT CU FCOE X8 PCIE	\$2,012.00	K	31%	\$1,388.28	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	OLE8242-SR-E	EMC SELECT	SEL10GB DUL PRT OPT FCOE X8 PCIE LC MM	\$2,769.00	K	31%	\$1,910.61	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	SB3810-08A8E	EMC SELECT	SELECT: SB3810 8/8P SWITCH W/8SFP	\$3,023.00	K	31%	\$2,085.87	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	SB5800V-08A8E	EMC SELECT	SELECT: SB5800 8/24P SWITCH W/8SFP	\$4,197.00	K	31%	\$2,895.33	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	SB5800V-08B9E	EMC SELECT	SEL SB5800 8/24P SWITCH W/8SFP REVERSE AIRFLOW	\$4,197.00	K	31%	\$2,895.33	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	SB5800V-20A8E	EMC SELECT	SELECT: SB5800 24/24P HA W/20SFP	\$9,550.00	K	31%	\$6,596.40	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	SB5802V-08A8E	EMC SELECT	SELECT: SB5802 8/24P HA SW W/8SFP	\$6,579.00	K	31%	\$4,539.51	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	SB5802V-20A8E	EMC SELECT	SELECT: SB5802 24/24P HA W/20SFP	\$11,109.00	K	31%	\$7,665.21	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	SB-PS8-FB	EMC SELECT	SELECT: 5802 POWER SUPPLY FRU	\$731.00	K	31%	\$504.39	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	SB-RACKKIT	EMC SELECT	SANbox 3K/5K RACK KIT	\$211.00	K	31%	\$145.59	\$0.00	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	SFP8-SW-1PK	EMC SELECT	SELECT: QLOGIC1PCK 8G SWAVE SFP	\$323.00	K	31%	\$222.87	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	SFP8-SW-4PK	EMC SELECT	SELECT: QLOGIC 4PCK 8G SWAVE SFP	\$1,294.00	K	31%	\$892.86	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	XPAK-COPP-03	EMC SELECT	SELECT: 10GB 3 CU STACKING CABLE	\$376.00	K	31%	\$259.44	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	XPAK-COPP-09	EMC SELECT	SELECT: 10GB 9 CU STACKING CABLE	\$376.00	K	31%	\$259.44	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	XPAK-COPP-78	EMC SELECT	SELECT: 10GB 78 CU STACKING CABLE	\$516.00	K	31%	\$356.04	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	XPAK-LW-01	EMC SELECT	SELECT: (1) 10G 1310NM XPAK OPTIC	\$4,571.00	K	31%	\$3,133.99	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	XPAK-SW-01	EMC SELECT	SELECT: (1) 10G 850NM XPAK OPTIC	\$2,637.00	K	31%	\$1,819.53	N/A	N/A	N/A	N/A	N/A	N/A	QLOGIC
5	MCD-EPM-1SVR	EMC SELECT	SELECT EACH DCTM PROD SVR	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	MCD-RT-1KUSR	EMC SELECT	SELECT Each 1K LIC. USERS	\$8,000.00	K	31%	\$5,520.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	MCD-RT-500USR	EMC SELECT	SELECT UP TO 500 LIC. USERS	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	MCIA-100KPPY	EMC SELECT	SELECT 100K PPY PACK	\$500.00	K	31%	\$345.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	MCIA-10MPPY	EMC SELECT	SELECT 10M PPY PACK	\$28,000.00	K	31%	\$19,320.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	MCIA-1MPPY	EMC SELECT	SELECT 1M PPY PACK	\$4,000.00	K	31%	\$2,760.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	MCIA-1ASVR	EMC SELECT	SELECT Each 1A Server	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REV-COLLECTER	EMC SELECT	SELECT Collector Each Prod Svr	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REVCON-CALC	EMC SELECT	SELECT CA UNICENTER CONNECTOR	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REVCON-HPOV	EMC SELECT	SELECT HP OPENVIEW CONNECTOR	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REVCON-IBMTIV	EMC SELECT	SELECT IBM TIVOLI CONNECTOR	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REVCON-MSFT	EMC SELECT	SELECT MICROSOFT SCOM CONNECTOR	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REVDISTSVR	EMC SELECT	SEL Distributed Support Ea Reville Svr	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REV-IARCH-1TB	EMC SELECT	SELECT Mgmt Console InfoArchive Ea TB	\$6,500.00	K	31%	\$4,485.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REVSUBSCR-1SVR	EMC SELECT	SELECT Annual Subscr Lic Ea Dctm Svr	\$6,000.00	K	31%	\$4,140.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REVSVR-100IP	EMC SELECT	SELECT BASE: UP TO 100 IP ADDRESS	\$50,000.00	K	31%	\$34,500.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REVSVR-10IP	EMC SELECT	SELECT BASE: UP TO 10 IP ADDRESS	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REVSVR-30IP	EMC SELECT	SELECT BASE: UP TO 30 IP ADDRESS	\$30,000.00	K	31%	\$20,700.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REVSVR-ADD20IP	EMC SELECT	SELECT ADD 20 IPs to Rev BASE SVR	\$15,000.00	K	31%	\$10,350.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	REVSVR-UNLIP	EMC SELECT	SELECT BASE: UP TO UNL IP ADDRESS	\$100,000.00	K	31%	\$69,000.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	RSVR-DEVTST	EMC SELECT	SEL: UP TO 5 DEV TEST SERVERS	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	RSVR-NONPROD	EMC SELECT	SELECT ADDITIONAL 5 NON-PROD SERVERS	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	T-REVSVRD	EMC SELECT	SELECT RMCD TRIAL	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	REVELLE
5	T-REVSVR-IA													

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	ARX-01200-B010	EMC SELECT	SEL AppResponse 1200	\$11,806.00	K	31%	\$8,146.14 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-02200-B010	EMC SELECT	SEL AppResponse 2200	\$43,369.00	K	31%	\$29,924.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-03300-B010	EMC SELECT	SEL AppResponse 3300	\$67,494.00	K	31%	\$46,570.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-03800-B010	EMC SELECT	SEL AppResponse 3800	\$106,869.00	K	31%	\$73,739.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-04300-B010	EMC SELECT	SEL AppResponse 4300	\$140,619.00	K	31%	\$97,027.11 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-05100-B010	EMC SELECT	SEL AppResponse 5100	\$179,994.00	K	31%	\$124,195.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-06000-B010	EMC SELECT	SEL AppResponse 6000	\$257,494.00	K	31%	\$177,670.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXCXT10	EMC SELECT	SEL CX-Tracer - 10 Servers	\$19,994.00	K	31%	\$13,795.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXCXT100	EMC SELECT	SEL CX-Tracer - 100 Servers	\$133,744.00	K	31%	\$92,283.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXCXT500	EMC SELECT	SEL CX-Tracer - 500 Servers	\$334,369.00	K	31%	\$230,714.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXDB	EMC SELECT	SEL AppResponse DB Module	\$19,994.00	K	31%	\$13,795.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-DIR300-B010	EMC SELECT	SEL AppResponse Director	\$52,869.00	K	31%	\$36,479.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-EXP300-B010	EMC SELECT	SEL AppResponse Expansion Chassis	\$69,369.00	K	31%	\$47,864.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXNTFLOW	EMC SELECT	SEL AppResponse Module NetFlow	\$14,744.00	K	31%	\$10,173.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXROVR	EMC SELECT	SEL AppResponse Rover	\$6,619.00	K	31%	\$4,567.11 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-SM-3000	EMC SELECT	SEL Shark Module for AppResp 3000 series	\$12,494.00	K	31%	\$8,620.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-SM-4000	EMC SELECT	SEL Shark Module for AppResp 4000 series	\$22,369.00	K	31%	\$15,434.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-SM-5000	EMC SELECT	SEL Shark Module for AppResp 5000 series	\$26,869.00	K	31%	\$18,539.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-SM-6000	EMC SELECT	SEL Shark Module for AppResp 6000 series	\$42,994.00	K	31%	\$29,665.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-UCMM	EMC SELECT	SEL AppResponse UC Module	\$40,119.00	K	31%	\$27,682.11 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXUCMM100	EMC SELECT	SEL AppResponse UC Module 1-100 Calls	\$0.00	K	31%	\$0.00 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARX-V2000	EMC SELECT	SEL AppResponse v2000	\$33,369.00	K	31%	\$23,024.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXVMON	EMC SELECT	SEL AppResponse VMon	\$14,744.00	K	31%	\$10,173.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXVO1K	EMC SELECT	SEL AppResp VoIP Module 1-1000 Calls	\$19,994.00	K	31%	\$13,795.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXVO250	EMC SELECT	SEL AppResponse VoIP Module 1-250 Calls	\$7,994.00	K	31%	\$5,515.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ARXVO500	EMC SELECT	SEL AppResponse VoIP Module 1-500 Calls	\$13,369.00	K	31%	\$9,224.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ASENX	EMC SELECT	SEL AppSensor Xpert	\$26,744.00	K	31%	\$18,453.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ASESNMP	EMC SELECT	SEL AppSensor SNMP Adapter Pack	\$6,250.00	K	31%	\$4,312.50 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ATXP	EMC SELECT	SEL AppTransaction Plus	\$110,994.00	K	31%	\$76,585.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ATXS	EMC SELECT	SEL AppTransaction Standard	\$78,869.00	K	31%	\$54,419.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-2260-B010	EMC SELECT	SEL CASCADE GATEWAY CG2260B010	\$22,494.00	K	31%	\$15,520.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F1	EMC SELECT	SEL Gateway Virtual Edition, 15K FPM	\$3,744.00	K	31%	\$2,583.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F2	EMC SELECT	SEL Gateway Virtual Edition, 30K FPM	\$6,869.00	K	31%	\$4,739.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F3	EMC SELECT	SEL Gateway Virtual Edition, 60K FPM	\$12,494.00	K	31%	\$8,620.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F4	EMC SELECT	SEL Gateway Virtual Edition, 90K FPM	\$18,744.00	K	31%	\$12,933.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F5	EMC SELECT	SEL Gateway Virtual Edition, 150K FPM	\$22,494.00	K	31%	\$15,520.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F6	EMC SELECT	SEL Gateway Virtual Edition, 300K FPM	\$41,244.00	K	31%	\$28,458.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAG-VE-100-F7	EMC SELECT	SEL Gateway Virtual Edition, 600K FPM	\$59,994.00	K	31%	\$41,395.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F1	EMC SELECT	SEL Profiler Virtual Edition, 15K FPM	\$11,244.00	K	31%	\$7,758.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F2	EMC SELECT	SEL Profiler Virtual Edition, 30K FPM	\$21,869.00	K	31%	\$15,089.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F3	EMC SELECT	SEL Profiler Virtual Edition, 60K FPM	\$42,494.00	K	31%	\$29,320.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F4	EMC SELECT	SEL Profiler Virtual Edition, 90K FPM	\$61,244.00	K	31%	\$42,258.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F5	EMC SELECT	SEL Profiler Virtual Edition, 150K FPM	\$93,744.00	K	31%	\$64,683.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F6	EMC SELECT	SEL Profiler Virtual Edition, 300K FPM	\$137,494.00	K	31%	\$94,870.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAP-VE-100-F7	EMC SELECT	SEL Profiler Virtual Edition, 600K FPM	\$199,994.00	K	31%	\$137,995.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC	EMC SELECT	SEL Air PCAP Classic	\$233.00	K	31%	\$160.77 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC-3	EMC SELECT	SEL Air PCAP Classic 3 pack	\$699.00	K	31%	\$482.31 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC-NX	EMC SELECT	SEL Air PCAP NX	\$821.00	K	31%	\$566.49 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC-NX-3	EMC SELECT	SEL Air PCAP NX 3 pack	\$2,464.00	K	31%	\$1,700.16 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC-TX	EMC SELECT	SEL Air PCAP Classic TX	\$351.00	K	31%	\$242.19 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-APC-TX-3	EMC SELECT	SEL Air PCAP Classic TX 3 pack	\$1,052.00	K	31%	\$725.88 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-TC-2	EMC SELECT	SEL 2 port Copper Turbo Cap capture card	\$2,347.00	K	31%	\$1,619.43 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAS-TC-4	EMC SELECT	SEL 4 port copper Turbo Cap capture card	\$3,524.00	K	31%	\$2,431.56 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAX-00460-B010	EMC SELECT	SEL Cascade Express 460-2TB capture,4PTX	\$24,994.00	K	31%	\$17,245.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CAX-00460-B010-C	EMC SELECT	SEL Cascade Express 460-2TB capture,4PTX	\$24,994.00	K	31%	\$17,245.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-8150-BASE	EMC SELECT	SEL CMC 8150 App 50 Steelhead Devices	\$20,619.00	K	31%	\$14,227.11 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-1	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 0-4)	\$3,125.00	K	31%	\$2,156.25 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-2	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 5-19)	\$2,500.00	K	31%	\$1,725.00 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-3	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 20-44)	\$1,500.00	K	31%	\$1,035.00 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-4	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 45-94)	\$1,125.00	K	31%	\$776.25 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-5	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 95-194)	\$938.00	K	31%	\$647.22 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-H-10-6	EMC SELECT	SELECT 10 PACK CMC LICENSES (QTY 195+)	\$688.00	K	31%	\$474.72 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-1	EMC SELECT	SELECT CMC-VE Licenses (Qty 0-9)	\$3,125.00	K	31%	\$2,156.25 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-2	EMC SELECT	SELECT CMC-VE LICENSES (QTY 10-24)	\$2,500.00	K	31%	\$1,725.00 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-3	EMC SELECT	SELECT CMC-VE LICENSES (QTY 24-29)	\$1,500.00	K	31%	\$1,035.00 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-4	EMC SELECT	SELECT CMC-VE LICENSES (QTY 30-99)	\$1,125.00	K	31%	\$776.25 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-5	EMC SELECT	SEL CMC-VE Licenses (Qty 100-199)	\$938.00	K	31%	\$647.22 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-S-10-6	EMC SELECT	SEL CMC-VE Licenses (Qty 200+)	\$688.00	K	31%	\$474.72 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CMC-VE-INST	EMC SELECT	SEL VIRTUAL CMC LICENSE	\$1,875.00	K	31%	\$1,293.75 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP-2260-B010	EMC SELECT	SEL CASCADE STD PROFILER 2260-12TB DISK	\$56,619.00	K	31%	\$38,377.11 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP-2260-B10-C	EMC SELECT	SEL CASCADE STD PROFILER 2260-12TB DISK	\$56,619.00	K	31%	\$38,377.11 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260AN-B30	EMC SELECT	SEL CAS ENT PROF ANALYS MOD-24TB;800K FPM	\$156,244.00	K	31%	\$107,808.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260AN-B30C	EMC SELECT	SEL CASENTPROF AN MOD-24TB DISK;800K FPM	\$156,244.00	K	31%	\$107,808.36 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260B-B20	EMC SELECT	SEL CASCADE ENT PROFILER DATABASE MODULE	\$37,494.00	K	31%	\$25,870.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260B-B50	EMC SELECT	SEL CAS ENT PROFILER DISPATCHER MODULE	\$37,494.00	K	31%	\$25,870.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260E-B40	EMC SELECT	SEL CAS ENT PROF EXP MOD-24TB;400K FPM	\$16,619.00	K	31%	\$11,379.77 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260E-B40C	EMC SELECT	SEL CAS ENT PROF EXP MOD-24TB;400K FPM	\$16,619.00	K	31%	\$11,379.77 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CP4260U-B10	EMC SELECT	SEL CAS ENT PROF USER INTERFACE MODULE	\$37,494.00	K	31%	\$25,870.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSK-1100-BASE	EMC SELECT	SEL 1U 4TB; BASE SHARK APPLIANCE	\$29,369.00	K	31%	\$20,264.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSK-2100-BASE	EMC SELECT	SEL 2U 8TB; BASE SHARK APPLIANCE	\$54,994.00	K	31%	\$37,945.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSK-2200-BASE	EMC SELECT	SEL 2U 16TB; BASE SHARK APPLIANCE	\$70,619.00	K	31%	\$48,727.11 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSK-3100-BASE	EMC SELECT	SEL 3U 16TB; BASE SHARK APPLIANCE	\$98,119.00	K	31%	\$67,702.11 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSK-3200-BASE	EMC SELECT	SEL 3U 32TB; BASE SHARK APPLIANCE	\$124,369.00	K	31%	\$85,814.61 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-CNC-LICUSR-1	EMC SELECT	SEL Pilot Concurrent User 1-4	\$6,619.00	K	31%	\$3,877.11 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-CNC-LICUSR-2	EMC SELECT	SEL Pilot Concurrent User 5-9	\$4,494.00	K	31%	\$3,100.86 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-CNC-LICUSR-3	EMC SELECT	SEL Pilot Concurrent User 10-24	\$3,619.00	K	31%	\$2,497.11 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-CNC-LICUSR-4	EMC SELECT	SEL Pilot Concurrent User 25+	\$3,119.00	K	31%	\$2,152.11 N/A	N/A	N/A	N/A	N/A	N/A	RIVERBED

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	CSP-LIC-USR-1	EMC SELECT	SEL CASCADE PILOT 1 USER 1-2	\$3,744.00	K	31%	\$2,583.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-2	EMC SELECT	SEL CASCADE PILOT 1 USER 3-4	\$3,619.00	K	31%	\$2,497.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-3	EMC SELECT	SEL CASCADE PILOT 1 USER 5-9	\$2,984.00	K	31%	\$2,058.96	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-4	EMC SELECT	SEL CASCADE PILOT 1 USER 10-24	\$2,835.00	K	31%	\$1,956.15	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-5	EMC SELECT	SEL CASCADE PILOT 1 USER 25-49	\$2,693.00	K	31%	\$1,958.17	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-LIC-USR-6	EMC SELECT	SEL CASCADE PILOT 1 USER 50-99	\$2,556.00	K	31%	\$1,765.02	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CSP-PE-LIC	EMC SELECT	SEL Cascade Pilot Personal Edition	\$1,619.00	K	31%	\$1,117.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-1555-B010	EMC SELECT	SEL STEELHEAD CXA1555B010 W/RIOS	\$30,375.00	K	31%	\$20,958.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-1555-B020	EMC SELECT	SEL STEELHD CX1555B020 W/RIOS(LIC-CX1555H)	\$33,250.00	K	31%	\$22,942.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-1555B10-C	EMC SELECT	SEL STEELHEAD CXA1555B010-C W/RIOS	\$30,375.00	K	31%	\$20,958.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-1555B20-C	EMC SELECT	SEL STEELHD CX1555B020CW/RIOS(LICCX1555H)	\$33,250.00	K	31%	\$22,942.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-5055-B10	EMC SELECT	SEL Steelhead CXA 5055 B010 with RIOS	\$73,119.00	K	31%	\$50,452.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-5055-B10C	EMC SELECT	SEL Steelhead CXA 5055 B010-C with RIOS	\$73,119.00	K	31%	\$50,452.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-555-B010	EMC SELECT	SEL STEELHEAD CXA555B010 WITH RIOS	\$11,250.00	K	31%	\$7,762.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-570-B020	EMC SELECT	SEL Steelhead CX570B20 w/ RIOS BMC Module	\$6,994.00	K	31%	\$6,205.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-B10	EMC SELECT	SEL Steelhead CX7055B10W/RIOS(LICCX7055L)	\$143,744.00	K	31%	\$99,183.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-B10C	EMC SELECT	SEL Steelhd CX7055B10CW/RIOS(LICCX7055L)	\$143,744.00	K	31%	\$99,183.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-B20	EMC SELECT	SEL Steelhd CX7055B20w/RIOS(LICCX7055M)	\$181,244.00	K	31%	\$125,058.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-B20C	EMC SELECT	SEL Steelhd CX7055B20CW/RIOS(LICCX7055M)	\$181,244.00	K	31%	\$125,058.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-B30	EMC SELECT	SEL Steelhead CX7055B30w/RIOS(LICCX7055H)	\$218,744.00	K	31%	\$150,933.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-7055-B30C	EMC SELECT	SEL Steelhd CX7055B30CW/RIOS(LICCX7055H)	\$218,744.00	K	31%	\$150,933.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-755-B010	EMC SELECT	SEL STEELHEAD CXA755B010 W/RIOS	\$14,625.00	K	31%	\$10,091.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-755-B020	EMC SELECT	SEL STEELHEAD CX755B020W/RIOS(LIC-CX755H)	\$17,500.00	K	31%	\$12,075.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	CX-770-B020	EMC SELECT	SEL Steelhead CX770B20 w/ RIOS BMC Module	\$14,625.00	K	31%	\$10,091.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	DPI-CAS-002	EMC SELECT	SEL DEEP PACKET INSPECTION ADAPTER PCIE	\$16,818.00	K	31%	\$12,984.42	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA-01360-B010	EMC SELECT	SEL EXA1360 B10 10TB/128GB	\$89,994.00	K	31%	\$62,095.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA-01360-B010-C	EMC SELECT	SEL EXA1360 B10 10TB/128GB	\$89,994.00	K	31%	\$62,095.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA-01360-B020	EMC SELECT	SEL EXA1360 B20 10TB/128GB	\$74,994.00	K	31%	\$51,745.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA-01360-B020-C	EMC SELECT	SEL EXA1360 B20 10TB/128GB	\$74,994.00	K	31%	\$51,745.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA0760-B010	EMC SELECT	SEL STEELHEAD EXA 760 B010 W/RIOS	\$17,438.00	K	31%	\$12,032.22	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1160-B025	EMC SELECT	SEL EXA1160 B25 Incl Granite 48G	\$37,875.00	K	31%	\$26,133.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1160-B025C	EMC SELECT	SEL EXA1160 B25C Incl Granite 48G	\$37,875.00	K	31%	\$26,133.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1160-B030	EMC SELECT	SEL EXA 1160 B030 GRANITE W/RIOS	\$21,375.00	K	31%	\$14,748.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1160-B030C	EMC SELECT	SEL EXA 1160 B030-C GRANITE W/RIOS	\$21,375.00	K	31%	\$14,748.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1160-B035	EMC SELECT	SEL EXA1160 B35 Incl Granite 48G	\$25,125.00	K	31%	\$17,336.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1160-B035C	EMC SELECT	SEL EXA1160 B35C Incl Granite 48G	\$25,125.00	K	31%	\$17,336.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1160-B055	EMC SELECT	SEL EXA1160 B55 Granite Dedicated 48G	\$23,119.00	K	31%	\$15,952.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1160-B055C	EMC SELECT	SEL EXA1160 B55C Granite Dedicated 48G	\$23,119.00	K	31%	\$15,952.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B025	EMC SELECT	SEL EXA1260 B25 2TB 72G	\$34,875.00	K	31%	\$24,063.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B025C	EMC SELECT	SEL EXA1260 B25-C 2TB 72G	\$34,875.00	K	31%	\$24,063.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B045	EMC SELECT	SEL EXA1260 B45 2TB 72G	\$44,625.00	K	31%	\$30,791.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B045C	EMC SELECT	SEL EXA1260 B45-C 2TB 72G	\$44,625.00	K	31%	\$30,791.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B065	EMC SELECT	SEL EXA1260 B65 4TB 88G	\$44,875.00	K	31%	\$30,963.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B065C	EMC SELECT	SEL EXA1260 B65-C 4TB 88G	\$44,875.00	K	31%	\$30,963.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B085	EMC SELECT	SEL EXA1260 B85 4TB 88G	\$54,625.00	K	31%	\$37,691.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B085C	EMC SELECT	SEL EXA1260 B85-C 4TB 88G	\$54,625.00	K	31%	\$37,691.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B095	EMC SELECT	SEL EXA1260 B95 2TB 72G	\$31,244.00	K	31%	\$21,558.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B095C	EMC SELECT	SEL EXA1260 B95-C 2TB 72G	\$31,244.00	K	31%	\$21,558.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B105	EMC SELECT	SEL EXA1260 B105 4TB 88G	\$37,494.00	K	31%	\$25,870.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	EXA1260-B105C	EMC SELECT	SEL EXA1260 B105-C 4TB 88G	\$37,494.00	K	31%	\$25,870.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	FAN-006	EMC SELECT	SEL FAN KIT FOR EX1160/CX1555 (QTY 5)	\$676.00	K	31%	\$466.44	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	GCA2000-B010	EMC SELECT	SEL GRANITE CORE GCA 2000 B010	\$21,375.00	K	31%	\$14,748.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	GCA2000-B010C	EMC SELECT	SEL GRANITE CORE GCA 2000 B010	\$21,375.00	K	31%	\$14,748.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	GCA3000-B010	EMC SELECT	SEL Granite Core GCA 3000 B010	\$34,375.00	K	31%	\$23,718.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	GCA3000-B010C	EMC SELECT	SEL Granite Core GCA 3000 B010	\$34,375.00	K	31%	\$23,718.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDD-001	EMC SELECT	SEL Disk for 150/250/550	\$935.00	K	31%	\$645.15	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDD-004	EMC SELECT	SEL 500GB DISK FOR CX1555/GCA2000	\$1,759.00	K	31%	\$1,213.71	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDD-005	EMC SELECT	SEL 1TB DISK FOR CX/CAX/CAP/CAX	\$2,582.00	K	31%	\$1,781.58	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDD-006	EMC SELECT	SEL 2TB DISK FOR CAP4260	\$3,759.00	K	31%	\$2,593.71	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDK-001	EMC SELECT	SEL DISK KIT FOR CX555;755L-M (HDD)	\$1,871.00	K	31%	\$1,290.99	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	HDK-002	EMC SELECT	SEL DISK KIT CX755H (SSD; HDD)	\$6,053.00	K	31%	\$3,486.57	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	INT-9350-B	EMC SELECT	SELECT INTERCEPTOR 9350	\$43,744.00	K	31%	\$30,183.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAG2260-F1	EMC SELECT	SEL CASCADE GATEWAY LICENSE FOR 100K FPM	\$2,494.00	K	31%	\$1,720.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAG2260-F2	EMC SELECT	SEL CASCADE GATEWAY LICENSE FOR 200K FPM	\$21,244.00	K	31%	\$14,658.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAG2260-F3	EMC SELECT	SEL CASCADE GATEWAY LICENSE FOR 500K FPM	\$39,994.00	K	31%	\$27,695.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAG2260-F4	EMC SELECT	SEL CASCADE GATEWAY LICENSE FOR 800K FPM	\$54,744.00	K	31%	\$40,533.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAG2260-F5	EMC SELECT	SEL CAS GATEWAY LICENSE FOR 1400K FPM	\$77,494.00	K	31%	\$53,470.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAP2260-CAA	EMC SELECT	SEL CAS ANALYTICS LIC FOR CAP-2260-B010	\$49,994.00	K	31%	\$34,495.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAP2260-H	EMC SELECT	SEL CAS PROFILER LICENSE FOR 500K FPM	\$106,869.00	K	31%	\$73,739.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAP2260-L	EMC SELECT	SEL CAS PROFILER LICENSE FOR 100K FPM	\$6,244.00	K	31%	\$4,308.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAP2260-M	EMC SELECT	SEL CAS PROFILER LICENSE FOR 200K FPM	\$44,369.00	K	31%	\$30,614.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CAP4260-CAA	EMC SELECT	SEL CAS ANALYTICS LICENSE FOR ENT PROF	\$87,494.00	K	31%	\$60,370.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CXA1555-H	EMC SELECT	SEL LICENSE STEELHEAD CXA1555-H	\$14,244.00	K	31%	\$9,828.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CXA1555-L	EMC SELECT	SEL LICENSE STEELHEAD CXA1555-L	\$3,369.00	K	31%	\$2,324.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	L-CXA1555-M	EMC SELECT	SEL LICENSE STEELHEAD CXA1555-M	\$12,119.00	K	31%	\$8,362.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ADD-100MB	EMC SELECT	SEL License 100Mbps add on VH only	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ARX-01200	EMC SELECT	SEL AppResponse 1200 licenses	\$1,306.00	K	31%	\$901.14	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ARX-02200	EMC SELECT	SEL AppResponse 2200 licenses	\$4,781.00	K	31%	\$3,298.89	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ARX-03300	EMC SELECT	SEL AppResponse 3300 licenses	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ARX-03800	EMC SELECT	SEL AppResponse 3800 licenses	\$11,875.00	K	31%	\$8,193.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ARX-04300	EMC SELECT	SEL AppResponse 4300 licenses	\$15,625.00	K	31%	\$10,781.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ARX-05100	EMC SELECT	SEL AppResponse 5100 licenses	\$20,000.00	K	31%	\$13,800.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ARX-06000	EMC SELECT	SEL AppResponse 6000 licenses	\$28,756.00	K	31%	\$19,841.64	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-ARXDIR300	EMC SELECT	SEL AppResponse Director 300 licenses	\$5,875.00	K	31%	\$4,053.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CAPVE100-SDN	EMC SELECT	SEL SDN Feature License for CAP-VE-100	\$6,244.00	K	31%	\$4,308.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CAX-460-H	EMC SELECT	SEL Gas Express License for 90K FPM	\$75,500.00	K	31%	\$50,025.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CAX-460-L	EMC SELECT	SEL Gas Express License for 30K FPM	\$20,000.00	K	31%	\$13,800.00	N/A	N/A	N/A	N/A	N/A	RIVERBED

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	LIC-CAX-460-M	EMC SELECT	SEL Cas Express License for 60K FPM	\$47,500.00	K	31%	\$32,775.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CAX-460-SDN	EMC SELECT	SEL SDN Feature License for CAX-460	\$2,494.00	K	31%	\$1,720.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CAX-460-U	EMC SELECT	SEL Cas Express License for 15K FPM	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CAX-460-VH	EMC SELECT	SEL Cas Express License for 120K FPM	\$95,000.00	K	31%	\$66,550.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA5055-H	EMC SELECT	SEL License CX5055H, 400Mbps, 25k conn	\$51,875.00	K	31%	\$35,793.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA5055-M	EMC SELECT	SEL License CX5055M, 200Mbps, 14k conn	\$9,125.00	K	31%	\$5,662.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-555-H	EMC SELECT	SEL LICENSE STEELHEAD CXA555-H	\$3,119.00	K	31%	\$2,152.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-555-M	EMC SELECT	SEL LICENSE STEELHEAD CXA555-M	\$1,244.00	K	31%	\$858.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-570-H	EMC SELECT	SEL License Steelhead CXA 570-H	\$5,375.00	K	31%	\$3,708.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-570-L	EMC SELECT	SEL License Steelhead CXA 570-L	\$1,000.00	K	31%	\$690.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-570-M	EMC SELECT	SEL License Steelhead CXA 570-M	\$3,500.00	K	31%	\$2,415.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA7055-H	EMC SELECT	SEL License CX7055H, 1500Mbps, 150k conn	\$75,000.00	K	31%	\$51,750.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA7055-L	EMC SELECT	SEL License CX7055L, 622Mbps, 75k conn	\$18,750.00	K	31%	\$12,937.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA7055-M	EMC SELECT	SEL License CX7055M, 1000Mbps, 100k conn	\$43,750.00	K	31%	\$30,187.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-755-H	EMC SELECT	SEL LICENSE STEELHEAD CXA755-H	\$7,494.00	K	31%	\$5,170.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-755-L	EMC SELECT	SEL LICENSE STEELHEAD CXA755-L	\$1,619.00	K	31%	\$1,117.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-755-M	EMC SELECT	SEL LICENSE STEELHEAD CXA755-M	\$4,119.00	K	31%	\$2,842.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-770-H	EMC SELECT	SEL License Steelhead CXA 770-H	\$10,369.00	K	31%	\$7,154.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-770-L	EMC SELECT	SEL License Steelhead CXA 770-L	\$1,619.00	K	31%	\$1,117.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-CXA-770-M	EMC SELECT	SEL License Steelhead CXA 770-M	\$4,119.00	K	31%	\$2,842.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1160-G	EMC SELECT	SEL LICENSE EX1160G GRAN DEDICATE;10MBPS	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1160-H	EMC SELECT	SEL LICENSE EXA 1160-H; 20MBPS;2300 CONN	\$11,119.00	K	31%	\$7,672.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1160-L	EMC SELECT	SEL LICENSE EXA 1160-L; 10MBPS;900 CONN	\$2,369.00	K	31%	\$1,634.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1160-M	EMC SELECT	SEL LICENSE EXA 1160-M; 10MBPS;1500 CONN	\$7,369.00	K	31%	\$5,084.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1160-VH	EMC SELECT	SEL LICENSE EX1160VH;45MBPS;4000CONN	\$14,619.00	K	31%	\$10,067.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1260-G	EMC SELECT	SEL LICENSE EX1260G GRAN DEDICATE;10MBPS	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1260-H	EMC SELECT	SEL LICENSE EXA 1260-H; 20MBPS;2300 CONN	\$12,619.00	K	31%	\$8,707.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1260-L	EMC SELECT	SEL LICENSE EXA 1260-L; 10MBPS;900 CONN	\$3,869.00	K	31%	\$2,669.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1260-M	EMC SELECT	SEL LICENSE EXA 1260-M; 10MBPS;1500 CONN	\$7,619.00	K	31%	\$5,257.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1260-VH	EMC SELECT	SEL LICENSE EX1260VH; 45MBPS;4000 CONN	\$19,119.00	K	31%	\$13,192.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1360G	EMC SELECT	SEL Lic EXA1360G Gran Dedic10TB 50Mbps	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1360L	EMC SELECT	SEL Lic EXA1360L 10TB 4500 conn50Mbps	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA1360M	EMC SELECT	SEL Lic EXA1360M 10TB 6000 conn10 Mbps	\$16,250.00	K	31%	\$11,212.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LICEXA760L	EMC SELECT	SEL LICENSE EXA 760-L; 10MBPS;900 CONN	\$1,931.00	K	31%	\$1,332.39	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-FACT-INST	EMC SELECT	SEL FACTORY INSTALLATION OF LICENSES	\$465.00	K	31%	\$320.85	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GCA2000H	EMC SELECT	SEL LICENSE GRANITE CORE GCA 2000-H	\$1,619.00	K	31%	\$1,112.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GCA2000L	EMC SELECT	SEL LICENSE GRANITE CORE GCA 2000-L	\$2,369.00	K	31%	\$1,634.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GCA2000M	EMC SELECT	SEL LICENSE GRANITE CORE GCA 2000-M	\$8,619.00	K	31%	\$5,947.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GCA2000VH	EMC SELECT	SEL LICENSE GRANITE CORE GCA 2000-VH	\$28,619.00	K	31%	\$19,747.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GRAN1160	EMC SELECT	SEL GRANITE LICENSE 1160	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-GRAN560	EMC SELECT	SEL GRANITE LICENSE 560	\$3,750.00	K	31%	\$2,587.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-002	EMC SELECT	SEL SCPS LICENSE ON 555 SERIES	\$2,494.00	K	31%	\$1,720.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-004	EMC SELECT	SEL SCPS LICENSE ON 755 SERIES	\$4,369.00	K	31%	\$3,014.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-008	EMC SELECT	SEL SCPS LICENSE ON 1555 SERIES	\$10,619.00	K	31%	\$7,327.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-009	EMC SELECT	SEL SCPS License on 5055 Series	\$15,619.00	K	31%	\$10,777.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	LIC-SCPS-010	EMC SELECT	SEL SCPS License on 7055 Series	\$41,244.00	K	31%	\$28,458.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	MEM-007	EMC SELECT	SEL 4GB MEMORY	\$1,524.00	K	31%	\$1,051.56	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	MEM-008	EMC SELECT	SEL 8GB MEMORY	\$2,347.00	K	31%	\$1,619.43	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-003-4TX	EMC SELECT	SEL 4P 1GBE TX NIC CX,EX (SPARE)	\$3,053.00	K	31%	\$2,106.57	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-003-4TX-C	EMC SELECT	SEL 4P1GBE TX COPPER NIC	\$3,244.00	K	31%	\$2,238.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-004-4SX	EMC SELECT	SEL 4P 1GBE SX MULT MODE NIC-CX,EX(SPARE)	\$15,288.00	K	31%	\$10,548.72	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-004-4SX-C	EMC SELECT	SEL 4-POR1 1GBE SX MULTI MODE FIBER NIC	\$16,244.00	K	31%	\$11,208.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-005-4LX	EMC SELECT	SEL 4P 1GBE LX SGL E MDE NIC-CX,EX(SPARE)	\$17,641.00	K	31%	\$12,172.29	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-005-4LX-C	EMC SELECT	SEL 4-POR1 1GBE LX SINGLE MODE FIBER NIC	\$18,744.00	K	31%	\$12,933.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-007-2LR	EMC SELECT	2-port 10GbE LR Fiber NIC- Gen 2 (Spare)	\$19,994.00	K	31%	\$13,795.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-007-2LR-C	EMC SELECT	SEL 2-port 10GbE LR Fiber NIC- Gen 2	\$21,244.00	K	31%	\$14,658.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-008-2SR	EMC SELECT	2P 10GbE SR MultiModeFiberNIC-Gen2(Spr)	\$16,869.00	K	31%	\$11,639.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-008-2SR-C	EMC SELECT	SEL 2P 10GbE SR Multi Mode Fiber NIC-Gen2	\$16,869.00	K	31%	\$11,639.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-009-2XF	EMC SELECT	SEL 2P 10G FIBER (LR-SR) REQUIRES SFP'S	\$15,288.00	K	31%	\$10,548.72	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-009-2XF-C	EMC SELECT	SEL 2-POR1 10G FIBER (LR; SR) SFP+	\$16,244.00	K	31%	\$11,208.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-2LX	EMC SELECT	SEL 2-POR1 1GBE LX NIC (XX50) SPARE	\$7,495.00	K	31%	\$5,171.55	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-2LX-C	EMC SELECT	SEL 2-POR1 1GBE LX NIC (XX50) ADD-ON	\$9,954.00	K	31%	\$6,868.26	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-2SX	EMC SELECT	SEL 2-POR1 1GBE SX NIC (XX50) SPARE	\$6,495.00	K	31%	\$4,481.55	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-2SX-C	EMC SELECT	SEL 2-POR1 1GBE SX NIC (XX50) ADD-ON	\$8,626.00	K	31%	\$5,951.94	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4LX	EMC SELECT	SEL 4-POR1 1GBE LX NIC (XX50) SPARE	\$14,995.00	K	31%	\$10,346.55	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4LX-C	EMC SELECT	SEL 4-POR1 1GBE LX NIC (XX50) ADD-ON	\$19,915.00	K	31%	\$13,741.35	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4SX	EMC SELECT	SEL 4-POR1 1GBE SX NIC (XX50) SPARE	\$12,495.00	K	31%	\$8,621.55	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4SX-C	EMC SELECT	SEL 4-POR1 1GBE SX NIC (XX50) ADD-ON	\$17,259.00	K	31%	\$11,908.71	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4TX	EMC SELECT	SEL 4-POR1 1GBE TX NIC (XX50) SPARE	\$2,595.00	K	31%	\$1,790.55	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01G-4TX-C	EMC SELECT	SEL 4-POR1 1GBE TX NIC (XX50) ADD-ON	\$3,446.00	K	31%	\$2,377.74	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-01M-2FX-C	EMC SELECT	SEL 2-POR1 100MB FX NIC (XX50) ADD ON	\$12,492.00	K	31%	\$8,619.48	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NC04-4SX-E-C	EMC SELECT	SEL EVAL 4P 1GBE SX MULT MODE FIBER NIC	\$16,244.00	K	31%	\$11,208.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NC05-4LX-E-C	EMC SELECT	SEL EVAL 4P 1GBE LX SINGLEMODE FIBER NIC	\$18,744.00	K	31%	\$12,933.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-10G-2LR-C	EMC SELECT	SEL 2-POR1 10GBE LR NIC ADD ON	\$22,570.00	K	31%	\$15,573.30	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-10G-2SR-C	EMC SELECT	SEL 2-POR1 10GBE SR MM NIC ADD ON	\$17,922.00	K	31%	\$12,366.18	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-CSK210G-C	EMC SELECT	SEL 2P10GBE FIBER NIC-CSK ADD ON-REQ SFP	\$16,244.00	K	31%	\$11,208.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-CSK-2TX-C	EMC SELECT	SEL 2POR1 1GBE TX CAPTURE NIC-CSK ADD ON	\$2,494.00	K	31%	\$1,720.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NIC-CSK-4TX-C	EMC SELECT	SEL 4POR1 1GBE TX CAPTURE NIC-CSK ADD ON	\$3,744.00	K	31%	\$2,583.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NRD-HDD-003	EMC SELECT	SEL NON-RETURNED 3.5" HDD CHARGE-CASCADE	\$994.00	K	31%	\$685.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	NRD-SSD-004	EMC SELECT	Non-returned SSD charge 300GB	\$1,759.00	K	31%	\$1,213.71	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	PWS-001-C	EMC SELECT	SELECT ADD ON POWER SUPPLY FOR SH1050-C	\$406.00	K	31%	\$280.14	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	PWS-003	EMC SELECT	SEL POWER SUPPLY CX/EX/CAX/CAP/CAG	\$700.00	Y	31%	\$483.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SAN-001	EMC SELECT	SEL SAN ATTACHED STORAGE CONNECTOR	\$17,641.00	K	31%	\$12,172.29	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SAN-001-C	EMC SELECT	SEL SAN ATTACHED STORAGE CONN (CAP-CAX)	\$18,744.00	K	31%	\$12,933.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-001	EMC SELECT	SEL SCPS on Steelhead 250 Series	\$1,244.00	K	31%	\$858.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-004	EMC SELECT	SEL SCPS on Steelhead 2050 Series	\$10,619.00	K	31%	\$7,327.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-005	EMC SELECT	SEL SCPS on Steelhead 5050 Series	\$15,619.00	K	31%	\$10,777.11	N/A	N/A	N/A	N/A	N/A	RIVERBED

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	SCPS-006	EMC SELECT	SEL SCPS on Steelhead 6050 Series	\$30,619.00	K	31%	\$21,127.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-007	EMC SELECT	SEL SCPS on Steelhead 7050 Series	\$41,244.00	K	31%	\$28,458.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-01A	EMC SELECT	SEL SCPS on Steelhead 150 Series	\$1,244.00	K	31%	\$858.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VX-003	EMC SELECT	SEL SCPS on Virtual Steelhead 555 Series	\$2,494.00	K	31%	\$1,720.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VX-004	EMC SELECT	SEL SCPS on Virtual Steelhead 755 Series	\$4,369.00	K	31%	\$3,014.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VX-005	EMC SELECT	SEL SCPS on Virtual Steelhead 1555 Series	\$10,619.00	K	31%	\$7,327.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VSH-001	EMC SELECT	SEL SCPS on Virtual Steelhead 250 Series	\$1,244.00	K	31%	\$858.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VSH-002	EMC SELECT	SEL SCPS on Virtual Steelhead 550 Series	\$2,494.00	K	31%	\$1,720.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VSH-003	EMC SELECT	SEL SCPS on Virtual Steelhead 1050 Series	\$4,369.00	K	31%	\$3,014.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VSH-004	EMC SELECT	SEL SCPS on Virtual Steelhead 2050 Series	\$10,619.00	K	31%	\$7,327.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SCPS-VSH-01A	EMC SELECT	SEL SCPS on Virtual Steelhead 150 Series	\$1,244.00	K	31%	\$858.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SDR-001	EMC SELECT	SDR acceleration card (5GB) CX7055M	\$15,617.00	K	31%	\$10,775.73	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SDR-002	EMC SELECT	SDR acceleration card (10GB) CX7055H	\$28,117.00	K	31%	\$19,400.73	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SFP-CSK-LR-C	EMC SELECT	SEL 2 X LONG REACH SFP INSERT ADD ON	\$3,125.00	K	31%	\$2,156.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SFP-CSK-SR-C	EMC SELECT	SEL 2 X SHORT REACH SFP INSERT ADD ON	\$1,875.00	K	31%	\$1,293.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SH-250-B-H	EMC SELECT	SELECT STEELHEAD 250-H (200 CONN/2MBPS)	\$3,744.00	K	31%	\$6,033.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SH-250-B-L	EMC SELECT	SELECT STEELHEAD 250-L (30 CONN/1MBPS)	\$3,744.00	K	31%	\$2,583.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SH-250-B-M	EMC SELECT	SELECT STEELHEAD 250-M (125 CONN/1MBPS)	\$6,244.00	K	31%	\$4,308.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SHA-150-B-M	EMC SELECT	SEL Steelhead 150-M	\$2,494.00	K	31%	\$1,720.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-8650-BASE	EMC SELECT	SEL SMC 08650 App 40 concurrent users	\$18,744.00	K	31%	\$12,933.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-1	EMC SELECT	SELECT 10 SH MOBILE USER LIC (0-1)	\$2,488.00	K	31%	\$1,716.72	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-10	EMC SELECT	SELECT 10 SH MOBILE USER LIC (1001-2000)	\$1,475.00	K	31%	\$1,017.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-11	EMC SELECT	SELECT 10 SH MOBILE USER LIC (2001-5000)	\$1,438.00	K	31%	\$992.22	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-2	EMC SELECT	SELECT 10 SH MOBILE USER LIC (2-3)	\$2,463.00	K	31%	\$1,699.47	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-3	EMC SELECT	SELECT 10 SH MOBILE USER LIC (4-10)	\$2,438.00	K	31%	\$1,692.22	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-4	EMC SELECT	SELECT 10 SH MOBILE USER LIC (11-25)	\$2,088.00	K	31%	\$1,440.72	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-5	EMC SELECT	SELECT 10 SH MOBILE USER LIC (26-50)	\$2,063.00	K	31%	\$1,423.47	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-6	EMC SELECT	SELECT 10 SH MOBILE USER LIC (51-100)	\$2,000.00	K	31%	\$1,380.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-7	EMC SELECT	SELECT 10 SH MOBILE USER LIC (101-200)	\$1,938.00	K	31%	\$1,337.22	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-8	EMC SELECT	SELECT 10 SH MOBILE USER LIC (201-500)	\$1,563.00	K	31%	\$1,078.47	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-U-10-9	EMC SELECT	SELECT 10 SH MOBILE USER LIC (501-1000)	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SMC-VRT-V100	EMC SELECT	SEL VirtualSMC manage10 concurrent users	\$7,494.00	K	31%	\$5,170.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SSD-002	EMC SELECT	SEL 160GB SSD FOR CX1555H; EX1260VH;	\$4,118.00	K	31%	\$2,841.42	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SSD-003	EMC SELECT	300GB SSD for 7055H	\$9,055.00	K	31%	\$6,247.95	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	SSD-004	EMC SELECT	SEL 160GB SSD for CX7055L-M	\$5,469.00	K	31%	\$3,773.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXCXT100-500	EMC SELECT	SEL Upgrade ARXCXT100 to ARXCXT500	\$230,725.00	K	31%	\$159,200.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXCXT10-100	EMC SELECT	SEL Upgrade ARXCXT10 to ARXCXT100	\$130,738.00	K	31%	\$90,209.22	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXCXT10-500	EMC SELECT	SEL Upgrade ARXCXT10 to ARXCXT500	\$361,463.00	K	31%	\$249,409.47	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXVOI250-1K	EMC SELECT	SEL Upgrade ARXVOI250 to ARXVOI1K	\$13,838.00	K	31%	\$9,548.22	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXVOI250-500	EMC SELECT	SEL Upgrade ARXVOI250 to ARXVOI500	\$6,150.00	K	31%	\$4,243.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-ARXVOI500-1K	EMC SELECT	SEL Upgrade ARXVOI500 to ARXVOI1K	\$7,688.00	K	31%	\$5,304.72	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F1-2	EMC SELECT	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F2	\$21,563.00	K	31%	\$14,878.47	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F1-3	EMC SELECT	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F3	\$43,125.00	K	31%	\$29,756.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F1-4	EMC SELECT	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F4	\$64,688.00	K	31%	\$44,634.72	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F1-5	EMC SELECT	SEL UPGRADE CAG-2260-F1 TO CAG-2260-F5	\$86,250.00	K	31%	\$59,878.47	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F2-3	EMC SELECT	SEL UPGRADE CAG-2260-F2 TO CAG-2260-F3	\$21,563.00	K	31%	\$14,878.47	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F2-4	EMC SELECT	SEL UPGRADE CAG-2260-F2 TO CAG-2260-F4	\$43,125.00	K	31%	\$29,756.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F2-5	EMC SELECT	SEL UPGRADE CAG-2260-F2 TO CAG-2260-F5	\$64,688.00	K	31%	\$44,634.72	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F3-4	EMC SELECT	SEL UPGRADE CAG-2260-F3 TO CAG-2260-F4	\$21,563.00	K	31%	\$14,878.47	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F3-5	EMC SELECT	SEL UPGRADE CAG-2260-F3 TO CAG-2260-F5	\$43,125.00	K	31%	\$29,756.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CG2260-F4-5	EMC SELECT	SEL UPGRADE CAG-2260-F4 TO CAG-2260-F5	\$21,563.00	K	31%	\$14,878.47	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CP-2260-L-H	EMC SELECT	SEL UPGRADE A CAP-2260-L TO A CAP-2260-H	\$115,719.00	K	31%	\$79,846.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CP-2260-L-M	EMC SELECT	SEL UPGRADE A CAP-2260-L TO A CAP-2260-M	\$43,844.00	K	31%	\$30,252.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CP-2260-M-H	EMC SELECT	SEL UPGRADE A CAP-2260-M TO A CAP-2260-H	\$71,875.00	K	31%	\$49,593.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-1555-M	EMC SELECT	SEL UPGRADE LIC-CXA1555L TO LIC-CXA1555M	\$10,063.00	K	31%	\$6,943.47	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA505-M-H	EMC SELECT	SEL Upgrade CXA-505M to CXA-505H	\$50,313.00	K	31%	\$34,715.97	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-555-M-H	EMC SELECT	SEL UPGRADE LIC-CXA555-M TO LIC-CXA555-H	\$2,156.00	K	31%	\$1,487.64	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-570-L-H	EMC SELECT	SEL Upgrade LIC-CXA-570-L to -H	\$5,031.00	K	31%	\$3,471.39	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-570-L-M	EMC SELECT	SEL Upgrade LIC-CXA-570-L to -M	\$2,875.00	K	31%	\$1,983.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-570-M-H	EMC SELECT	SEL Upgrade LIC-CXA-570-M to -H	\$2,156.00	K	31%	\$1,487.64	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-755-L-M	EMC SELECT	SEL UPGRADE LIC-CXA755-L TO LIC-CXA755-M	\$2,875.00	K	31%	\$1,983.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-770-L-H	EMC SELECT	SEL Upgrade Kit LIC-CXA-770-L to -H	\$10,063.00	K	31%	\$6,943.47	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-770-L-M	EMC SELECT	SEL Upgrade LIC-CXA-770-L to -M	\$2,875.00	K	31%	\$1,983.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-CXA-770-M-H	EMC SELECT	SEL Upgrade Kit LIC-CXA-770-M to -H	\$7,188.00	K	31%	\$4,959.72	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA116048BGH	EMC SELECT	SEL Upgrade EXA-1160G To H 48GB base	\$15,094.00	K	31%	\$10,414.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA116048BGL	EMC SELECT	SEL Upgrade EXA-1160G To L 48GB base	\$5,031.00	K	31%	\$3,471.39	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA116048BGM	EMC SELECT	SEL Upgrade EXA-1160G To M 48GB base	\$10,781.00	K	31%	\$7,438.89	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA1160VH	EMC SELECT	SEL Upgrade EXA-1160H To VH(HW and Lic)	\$18,688.00	K	31%	\$12,894.72	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA1160LVH	EMC SELECT	SEL Upgrade EXA-1160L To VH(HW and Lic)	\$28,750.00	K	31%	\$19,837.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA1160MVH	EMC SELECT	SEL Upgrade EXA-1160M To VH(HW and Lic)	\$23,000.00	K	31%	\$15,870.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA12602TBHVH	EMC SELECT	SEL Upg EXA-1260H To VH 2TB 24G(HWwLic)	\$18,688.00	K	31%	\$12,894.72	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA12602TBLVH	EMC SELECT	SEL Upg EXA-1260L To VH 2TB 24G(HWwLic)	\$28,750.00	K	31%	\$19,837.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA12602TBMVH	EMC SELECT	SEL Upg EXA-1260M To VH 2TB 24G(HWwLic)	\$24,438.00	K	31%	\$16,862.22	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA12604TBHVH	EMC SELECT	SEL Upg EXA-1260H To VH 4TB 32G(HWwLic)	\$18,688.00	K	31%	\$12,894.72	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA12604TBLVH	EMC SELECT	SEL Upg EXA-1260L To VH 4TB 32G(HWwLic)	\$28,750.00	K	31%	\$19,837.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UEXA12604TBMVH	EMC SELECT	SEL Upg EXA-1260M To VH 4TB 32G(HWwLic)	\$24,438.00	K	31%	\$16,862.22	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-H-VH	EMC SELECT	SEL Upgrade a CAX-460-H to VH	\$25,875.00	K	31%	\$17,853.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-L-H	EMC SELECT	SEL Upgrade a CAX-460-L to H	\$60,375.00	K	31%	\$41,658.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-L-M	EMC SELECT	SEL Upgrade a CAX-460-L to M	\$31,625.00	K	31%	\$21,821.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-L-VH	EMC SELECT	SEL Upgrade a CAX-460-L to VH	\$86,250.00	K	31%	\$59,512.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-M-H	EMC SELECT	SEL Upgrade a CAX-460-M to H	\$28,750.00	K	31%	\$19,837.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-M-VH	EMC SELECT	SEL Upgrade a CAX-460-M to VH	\$54,625.00	K	31%	\$37,691.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-U-H	EMC SELECT	SEL Upgrade a CAX-460-U to H	\$80,500.00	K	31%	\$55,545.00	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-U-L	EMC SELECT	SEL Upgrade a CAX-460-U to L	\$20,125.00	K	31%	\$13,886.25	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-U-M	EMC SELECT	SEL Upgrade a CAX-460-U to M	\$51,750.00	K	31%	\$35,707.50	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	U-L-CAX460-U-VH	EMC SELECT	SEL Upgrade a CAX-460-U to VH	\$106,375.00	K	31%	\$73,398.75	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	UPG-VGC-1500-LM	EMC SELECT	SEL Upgrade VGC-1500L to VGC-1500M	\$12,938.00	K	31%	\$8,927.22	N/A	N/A	N/A	N/A	N/A	RIVERBED







BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	UVX755M-1555M	EMC SELECT	SEL Upgrade Virtual Steelhead 755M-1555M	\$25,013.00	K	31%	\$17,258.97	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-1555-H	EMC SELECT	SEL Virtual Steelhead 1555 High	\$43,494.00	K	31%	\$30,010.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-1555-L	EMC SELECT	SEL Virtual Steelhead 1555 Low	\$30,244.00	K	31%	\$20,868.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-1555-M	EMC SELECT	SEL Virtual Steelhead 1555 Mid	\$38,994.00	K	31%	\$26,905.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-5055-H	EMC SELECT	SEL Virtual Steelhead 5055 High	\$114,994.00	K	31%	\$79,345.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-5055-M	EMC SELECT	SEL Virtual Steelhead 5055 Mid	\$74,744.00	K	31%	\$51,573.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-555-H	EMC SELECT	SEL Virtual Steelhead 555 High	\$13,119.00	K	31%	\$9,052.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-555-L	EMC SELECT	SEL Virtual Steelhead 555 Mid	\$9,494.00	K	31%	\$6,550.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-7055-L	EMC SELECT	SEL Virtual Steelhead 7055 Low	\$149,494.00	K	31%	\$103,150.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-7055-M	EMC SELECT	SEL Virtual Steelhead 7055 Mid	\$206,994.00	K	31%	\$142,825.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-755-H	EMC SELECT	SEL Virtual Steelhead 755 High	\$23,119.00	K	31%	\$15,952.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-755-L	EMC SELECT	SEL Virtual Steelhead 755 Low	\$14,744.00	K	31%	\$10,173.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VCX-755-M	EMC SELECT	SEL Virtual Steelhead 755 Mid	\$17,244.00	K	31%	\$11,898.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VGC-1000-L	EMC SELECT	SEL VIRTUAL GRANITE CORE VGC 1000-L	\$17,494.00	K	31%	\$12,070.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VGC-1000-M	EMC SELECT	SEL VIRTUAL GRANITE CORE VGC 1000-M	\$23,744.00	K	31%	\$16,383.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VGC-1000-U	EMC SELECT	SEL VIRTUAL GRANITE CORE VGC 1000-U	\$9,994.00	K	31%	\$6,895.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VGC-1500-L	EMC SELECT	SEL Virtual Granite Core VGC 1500-L	\$29,994.00	K	31%	\$20,695.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VGC-1500-M	EMC SELECT	SEL Virtual Granite Core VGC 1500-M	\$41,244.00	K	31%	\$28,458.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSH-150-M	EMC SELECT	SEL Virtual Steelhead 150 Mid	\$1,244.00	K	31%	\$858.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSH-250-H	EMC SELECT	SEL VIRTUAL SH250 HIGH	\$9,244.00	K	31%	\$6,378.36	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSH-250-L	EMC SELECT	SEL VIRTUAL SH250 LOW	\$3,619.00	K	31%	\$2,497.11	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSH-250-M	EMC SELECT	SEL VIRTUAL SH250 MID	\$5,494.00	K	31%	\$3,790.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSK-00050	EMC SELECT	SEL Virtual Cascade Shark 50-50 GB Disk	\$1,494.00	K	31%	\$1,030.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSK-00200	EMC SELECT	SEL Virtual Cascade Shark 200-1 TB Disk	\$6,869.00	K	31%	\$4,739.61	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	VSK-00400	EMC SELECT	SEL Virtual Cascade Shark 400-2 TB Disk	\$12,494.00	K	31%	\$8,620.86	N/A	N/A	N/A	N/A	N/A	RIVERBED
5	ALTUSDEM30D	EMC SELECT	SEL 30 day Free Trial-ALTUS	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	ALTUS-LIC-N10	EMC SELECT	SELECT:LICENSE PER TB (1-10TB)	\$2,933.00	K	31%	\$2,023.77	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	ALTUS-LIC-N20	EMC SELECT	SELECT:LICENSE PER TB (11-20TB)	\$2,667.00	K	31%	\$1,840.23	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	ALTUS-LIC-N30	EMC SELECT	SELECT: License Per TB (21-30TB)	\$2,400.00	K	31%	\$1,656.00	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	ALTUS-LIC-N50	EMC SELECT	SELECT: LICENSE PER TB (31-50TB)	\$2,133.00	K	31%	\$1,471.77	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	ALTUS-LIC-N99	EMC SELECT	SELECT: License Per TB (51 or >TB's)	\$2,000.00	K	31%	\$1,380.00	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	EASDEMO30D	EMC SELECT	SEL 30 day Free Trial - EAS	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-060	EMC SELECT	SEL: 1-60TB migrated per TB	\$2,000.00	K	31%	\$1,380.00	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-060P	EMC SELECT	SEL: 1-60TB migrated per TB (1M+/TB)	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-120	EMC SELECT	SEL: 61-120TBmigrated per TB	\$1,700.00	K	31%	\$1,173.00	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-120P	EMC SELECT	SEL: 61-120TBmigrated per TB (1M+/TB)	\$2,040.00	K	31%	\$1,407.60	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-240	EMC SELECT	SEL: 121-240TBmigrated per TB	\$1,400.00	K	31%	\$966.00	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-240P	EMC SELECT	SEL: 121-240TBmigrated per TB (1M+/TB)	\$1,611.00	K	31%	\$1,111.59	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-360	EMC SELECT	SEL: 241-360TBmigrated per TB	\$1,213.00	K	31%	\$836.97	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-360P	EMC SELECT	SEL: 241-360TBmigrated per TB (1M+/TB)	\$1,396.00	K	31%	\$963.24	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-500	EMC SELECT	SEL: 361-500TBmigrated per TB	\$1,093.00	K	31%	\$754.17	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-500P	EMC SELECT	SEL: 361-500TBmigrated per TB (1M+/TB)	\$1,257.00	K	31%	\$867.33	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-05H	EMC SELECT	SEL: Over 500TBmigrated per TB	\$1,000.00	K	31%	\$690.00	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	MIG-LIC-05HP	EMC SELECT	SEL: Over 500TBmigrated per TB (1M+/TB)	\$1,151.00	K	31%	\$794.19	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-060	EMC SELECT	SEL: 1-60TB managed:Tiering+Sync	\$1,667.00	K	31%	\$1,150.23	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-120	EMC SELECT	SEL: 61-120TB managed:Tiering+Sync	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-240	EMC SELECT	SEL: 121-240TB managed:Tiering+Sync	\$1,347.00	K	31%	\$929.43	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-360	EMC SELECT	SEL: 241-360TB managed:Tiering+Sync	\$1,213.00	K	31%	\$836.97	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-500	EMC SELECT	SEL: 361-500 managed:Tiering+Sync	\$1,093.00	K	31%	\$754.17	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-CLD	EMC SELECT	SEL: Cloud Archiving Gateway - 1Tier	\$1,000.00	K	31%	\$690.00	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	XAFS-LIC-05H	EMC SELECT	SEL: 501TB+ managed:Tiering+Sync	\$987.00	K	31%	\$681.03	N/A	N/A	N/A	N/A	N/A	SEVEN10
5	300068-001R	EMC SELECT	SEL VX-1000 1 YR SUBSCRIPT RENEW INC MNT	\$1,251.00	K	31%	\$863.19	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300069-001R	EMC SELECT	SEL VX-2000 1 YR SUBSCRIPT RENEW INC MNT	\$5,013.00	K	31%	\$3,458.97	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300070-001R	EMC SELECT	SEL VX-3000 1 YR SUBSCRIPT RENEW INC MNT	\$10,031.00	K	31%	\$6,921.39	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300071-001R	EMC SELECT	SEL VX-5000 1 YR SUBSCRIPT RENEW INC MNT	\$14,420.00	K	31%	\$9,949.80	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300072-001R	EMC SELECT	SEL VRX-8 1 YR SUBSCRIPT RENEWAL INC MNT	\$43,895.00	K	31%	\$30,287.55	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300088-001	EMC SELECT	SEL VX-500 1 YR SUBSCRIPTION INC MNT	\$624.00	K	31%	\$430.56	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300088-001R	EMC SELECT	SEL VX-500 1 YR SUBSCRIPT RENEW INC MNT	\$624.00	K	31%	\$430.56	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300089-001	EMC SELECT	SEL VX-6000 1 YR SUBSCRIPTION INC MNT	\$20,691.00	K	31%	\$14,276.79	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300089-001R	EMC SELECT	SEL VX-6000 1 YR SUBSCRIPT RENEW INC MNT	\$20,691.00	K	31%	\$14,276.79	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300090-001	EMC SELECT	SEL VX-7000 1 YR SUBSCRIPTION INC MNT	\$30,097.00	K	31%	\$20,766.93	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300090-001R	EMC SELECT	SEL VX-7000 1 YR SUBSCRIPT RENEW INC MNT	\$30,097.00	K	31%	\$20,766.93	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300103-001	EMC SELECT	SEL VX-8000 1 YR SUBSCRIPTION INC MNT	\$43,895.00	K	31%	\$30,287.55	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300103-001R	EMC SELECT	SEL VX-8000 1 YR SUBSCRIPT RENEW INC MNT	\$43,895.00	K	31%	\$30,287.55	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300104-001	EMC SELECT	SEL VX-9000 1 YR SUBSCRIPTION INC MNT	\$62,708.00	K	31%	\$43,268.52	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300104-001R	EMC SELECT	SEL VX-9000 1 YR SUBSCRIPT RENEW INC MNT	\$62,708.00	K	31%	\$43,268.52	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300105-001	EMC SELECT	SEL VRX-2 1 YR SUBSCRIPTION INC MNT	\$3,133.00	K	31%	\$2,161.77	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300105-001R	EMC SELECT	SEL VRX-2 1 YR SUBSCRIPT RENEWAL INC MNT	\$3,133.00	K	31%	\$2,161.77	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300106-001	EMC SELECT	SEL VRX-4 1 YR SUBSCRIPTION INC MNT	\$9,403.00	K	31%	\$6,488.07	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300106-001R	EMC SELECT	SEL VRX-4 1 YR SUBSCRIPT RENEWAL INC MNT	\$9,403.00	K	31%	\$6,488.07	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300121-001	EMC SELECT	SEL VRX-6 1 YR SUBSCRIPTION, INCL MAINT	\$20,691.00	K	31%	\$14,276.79	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	300121-001R	EMC SELECT	SEL VRX-6 1 YR SUBSCRIPT RENEWAL INC MNT	\$20,691.00	K	31%	\$14,276.79	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	5000184-001	EMC SELECT	SEL USB GIGABIT BYPASS ADAPTER	\$504.00	K	31%	\$347.76	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500031-001	EMC SELECT	SELECT NX-1700 4MBPS WAN ACCL	\$3,961.00	K	31%	\$2,733.09	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500032-001	EMC SELECT	SELECT NX-5700 50MBPS WAN ACCEL	\$30,594.00	K	31%	\$21,109.86	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500035-001	EMC SELECT	SELECT NX-8700 500MBPS WAN ACCL	\$147,328.00	K	31%	\$101,656.32	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500040-001	EMC SELECT	SELECT NX-2700 10MBPS WAN ACCEL	\$13,028.00	K	31%	\$8,989.32	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500041-001	EMC SELECT	SELECT NX-3700 20MBPS WAN ACCEL	\$22,661.00	K	31%	\$15,636.09	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500042-001	EMC SELECT	SELECT NX-7700 200MBPS WAN ACCEL	\$62,328.00	K	31%	\$43,006.32	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500043-001	EMC SELECT	SELECT NX-9700 1GBPS WAN ACCEL	\$203,994.00	K	31%	\$140,755.86	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500045-001	EMC SELECT	SELECT VX-5000; VIRTUAL; 50Mbps	\$29,127.00	K	31%	\$20,097.63	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500046-001	EMC SELECT	SELECT VX-1000; VIRTUAL; 4Mbps	\$2,261.00	K	31%	\$1,560.09	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500047-002	EMC SELECT	SELECT VX-2000, VIRTUAL, 10Mbps	\$9,494.00	K	31%	\$6,550.86	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500048-001	EMC SELECT	SELECT VX-3000; VIRTUAL; 20Mbps	\$20,280.00	K	31%	\$13,979.40	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500049-001	EMC SELECT	SELECT GMS-10 VIRTUAL WAN ACCL MNGT	\$5,661.00	K	31%	\$3,906.09	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500049-100	EMC SELECT	SELECT UPGRD VIRTUAL GMS-10 TO GMS-25	\$11,333.00	K	31%	\$7,819.77	N/A	N/A	N/A	N/A	N/A	SILVER PEAK
5	500049-101	EMC SELECT	SELECT UPGRD VIRTUAL GMS-10 TO GMS-50	\$22,687.00	K	31%	\$15,640.23	N/A	N/A	N/A	N/A	N/A	SILVER PEAK

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	500070-001	EMC SELECT	SELECT VRX-8; VIRTUAL; 1GBPS; 1K FLOWS	\$79,328.00	K	31%	\$54,736.32	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500075-001	EMC SELECT	SEL NX-10700 2.5Gbps SSD 256K FLOWS FIBR	\$339,994.00	K	31%	\$234,595.86	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500101-001	EMC SELECT	SEL-FREE TRIAL SP 30-DAY VIRTUAL WAN OPT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500113-001	EMC SELECT	SEL VX-500 VIRTUAL 2Mbps 8K FLOWS	\$1,128.00	K	31%	\$778.32	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500114-001	EMC SELECT	SEL VX-5000 VIRTUAL 100Mbps 128K FLOWS	\$37,394.00	K	31%	\$25,801.86	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500115-001	EMC SELECT	SEL VX-7000 VIRTUAL 200Mbps 128K FLOWS	\$54,394.00	K	31%	\$37,531.86	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500137-001	EMC SELECT	SEL VX-9000 VIRTUAL 622MBPS, 256K FLOWS	\$79,328.00	K	31%	\$54,736.32	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500138-001	EMC SELECT	SEL VX-9000, VIRTUAL, 1GBPS, 256K FLOWS	\$113,328.00	K	31%	\$78,196.32	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500139-001	EMC SELECT	SEL VRX-2, VELOCITY, 60GBPH	\$5,661.00	K	31%	\$3,906.09	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500140-001	EMC SELECT	SEL VRX-4, VELOCITY, 300GBPH	\$16,994.00	K	31%	\$11,725.86	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500163-001	EMC SELECT	SEL NX-11700, 5Gbps SSD 512K FLOWS FIBER	\$453,328.00	K	31%	\$312,796.32	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500172-001	EMC SELECT	SEL NX-6700, 100Mbps, 128K FLOWS, 4PORT	\$43,061.00	K	31%	\$29,712.09	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500180-001	EMC SELECT	SEL VRX-6, VELOCITY, 300Mbps	\$37,394.00	K	31%	\$25,801.86	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	500187-001	EMC SELECT	SEL UNITY CLOUD INTELLIGENCE	\$5,667.00	K	31%	\$3,910.23	N/A	N/A	N/A	N/A	N/A	SILVER PEAK	
5	GA-1000IES	EMC SELECT	SEL SPANNING BU GOOGLE EDU STUD 1000+	\$9.00	K	31%	\$6.21	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1000IES-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU STUD 10K+	\$17.00	K	31%	\$11.73	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1001B	EMC SELECT	SEL SPANNING BU GOOGLE BASE 1001-5K	\$43.00	K	31%	\$29.67	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1001B-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE BASE 1001-5K	\$78.00	K	31%	\$53.82	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1001E-S	EMC SELECT	SEL SPANNING BU GOOGLE EDU STUD 1001-10K	\$12.00	K	31%	\$8.28	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1001E-S-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU STD 1K-10K	\$22.00	K	31%	\$15.18	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1B	EMC SELECT	SEL SPANNING BU GOOGLE BASE 1-250	\$54.00	K	31%	\$37.26	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1B-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE BASE 1-250	\$97.00	K	31%	\$66.93	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1E-A	EMC SELECT	SEL SPANNING BU GOOGLE EDU ADM 1-500	\$23.00	K	31%	\$15.87	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1E-A-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU ADM 1-500	\$42.00	K	31%	\$28.98	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1E-S	EMC SELECT	SEL SPANNING BU GOOGLE EDU STUD 1-1000	\$15.00	K	31%	\$10.35	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1E-S-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU STUD 1-1K	\$28.00	K	31%	\$19.32	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1GOV	EMC SELECT	SEL SPANNING BU GOOGLE GOV 1-500	\$42.00	K	31%	\$28.98	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1GOV-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE GOV 1-500	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1NP	EMC SELECT	SEL SPANNING BU GOOGLE NON PROF 1-500	\$42.00	K	31%	\$28.98	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-1NP-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE NON PROF 1-500	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-25001B	EMC SELECT	SEL SPANNING BU GOOGLE BASE 25001+	\$31.00	K	31%	\$21.39	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-25001B-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE BASE 25001+	\$55.00	K	31%	\$37.95	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-251B	EMC SELECT	SEL SPANNING BU GOOGLE BASE 251-1000	\$49.00	K	31%	\$33.81	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-251B-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE BASE 251-1000	\$89.00	K	31%	\$61.41	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-5001B	EMC SELECT	SEL SPANNING BU GOOGLE BASE 5001-25K	\$37.00	K	31%	\$25.53	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-5001B-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE BASE 5001-25K	\$66.00	K	31%	\$45.54	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-5001E-A	EMC SELECT	SEL SPANNING BU GOOGLE EDU ADM 5001+	\$15.00	K	31%	\$10.35	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-5001E-A-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU ADM 5001+	\$28.00	K	31%	\$19.32	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-5001GOV	EMC SELECT	SEL SPANNING BU GOOGLE GOV 5001+	\$31.00	K	31%	\$21.39	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-5001GOV-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE GOV 5001+	\$55.00	K	31%	\$37.95	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-5001NP	EMC SELECT	SEL SPANNING BU GOOGLE NON PROF 5001+	\$31.00	K	31%	\$21.39	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-5001NP-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE NON PROF 5001+	\$55.00	K	31%	\$37.95	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-501E-A-2Y	EMC SELECT	SEL SPANNING BU GOOGLE EDU ADM 501-5K	\$18.00	K	31%	\$12.42	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-501E-GOV	EMC SELECT	SEL SPANNING BU 2Y GOOGLE EDU ADM 501-5K	\$33.00	K	31%	\$22.77	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-501GOV	EMC SELECT	SEL SPANNING BU GOOGLE GOV 501-5000	\$37.00	K	31%	\$25.53	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-501GOV-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE GOV 501-5000	\$66.00	K	31%	\$45.54	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-501NP	EMC SELECT	SEL SPANNING BU GOOGLE NON PROF 501-5000	\$37.00	K	31%	\$25.53	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	GA-501NP-2Y	EMC SELECT	SEL SPANNING BU 2Y GOOGLE NON PRF 501-5K	\$66.00	K	31%	\$45.54	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SFDC-1	EMC SELECT	SEL Spanning BU Salesforce 1-50	\$46.00	K	31%	\$31.74	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SFDC-1001	EMC SELECT	SEL Spanning BU Salesforce 1001-5000	\$28.00	K	31%	\$19.32	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SFDC-1001-2Y	EMC SELECT	SEL Spanning BU Salesforce 1001-5000	\$50.00	K	31%	\$34.50	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SFDC-1-2Y	EMC SELECT	SEL Spanning BU Salesforce 1-50	\$83.00	K	31%	\$57.27	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SFDC-201	EMC SELECT	SEL Spanning BU Salesforce 201-1000	\$32.00	K	31%	\$22.08	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SFDC-201-2Y	EMC SELECT	SEL Spanning BU Salesforce 201-1000	\$58.00	K	31%	\$40.02	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SFDC-5001	EMC SELECT	SEL Spanning BU Salesforce 5001+	\$23.00	K	31%	\$15.87	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SFDC-5001-2Y	EMC SELECT	SEL Spanning BU Salesforce 5001+	\$42.00	K	31%	\$28.98	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SFDC-51	EMC SELECT	SEL Spanning BU Salesforce 51-200	\$37.00	K	31%	\$25.53	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SFDC-51-2Y	EMC SELECT	SEL Spanning BU Salesforce 51-200	\$66.00	K	31%	\$45.54	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SPANNING-GOOGLE	EMC SELECT	SEL Spanning Backup for Google Apps	\$62.00	K	31%	\$42.78	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SPANNING-Q365	EMC SELECT	SEL Spanning Backup for Office 365	\$74.00	K	31%	\$51.06	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	SPANNING-SFDC	EMC SELECT	SEL Spanning Backup for Salesforce	\$74.00	K	31%	\$51.06	N/A	N/A	N/A	N/A	N/A	SPANNING	
5	4991	EMC SELECT	SEL: CNTR:GBIC,OPTICAL	\$900.00	K	31%	\$621.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	6134	EMC SELECT	SEL: ACC,CABLE,GIGE;10 M,CAT 5E,TF	\$48.00	K	31%	\$33.12	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	6349	EMC SELECT	SEL: CABLE,OPTICAL,50U,SC-LC,10M	\$208.00	K	31%	\$143.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	6804	EMC SELECT	SEL: CABLE,OPTICAL,50U,SC-LC,20M	\$208.00	K	31%	\$143.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	7823	EMC SELECT	SEL: CASE,JEWEL,LTO	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	8841	EMC SELECT	SEL: CABLE,EX,SAS,FANOUT,SFF8088;2M	\$678.00	K	31%	\$467.82	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	9313	EMC SELECT	SEL: CABLE,OPTICAL,50U,LC-LC,10M	\$187.00	K	31%	\$129.03	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	9314	EMC SELECT	SEL: CABLE,OPTICAL,50U,LC-LC,20M	\$235.00	K	31%	\$162.15	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	9316	EMC SELECT	SEL: CABLE,FIBRE OPTIC,5 METER,LC	\$104.00	K	31%	\$71.76	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90879028	EMC SELECT	SEL: FRU,TAPE,CLEAN,LTO,W-BARCODE	\$58.00	K	31%	\$40.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90940018	EMC SELECT	SEL: DOC,ROHS CERT OF COMPLIANCE	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90940221	EMC SELECT	SEL: CLEAN BARCODES,LTO;20 LABELS	\$23.00	K	31%	\$15.87	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90940474	EMC SELECT	SEL: STICKER;80 BARCODE;JC,CERT	\$33.00	K	31%	\$22.77	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90940740	EMC SELECT	SEL: RAMP,PYTHON,ADJUSTABLE	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90943365	EMC SELECT	SEL: ASY,EDBA,SINGLE,PYTHON	\$35.00	K	31%	\$24.15	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90943366	EMC SELECT	SEL: FRU,EDBA,DOUBLE,PYTHON	\$69.00	K	31%	\$47.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90946024	EMC SELECT	SEL: TERAPACK DUST COVER	\$27.00	K	31%	\$18.63	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90948066	EMC SELECT	SEL: ASY,DRIVE BLANK,SINGLE,PYTHON	\$35.00	K	31%	\$24.15	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90949004	EMC SELECT	SEL: FRU,TBA,PYTHON	\$678.00	K	31%	\$467.82	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90949024	EMC SELECT	SEL: FRU,LTO TERAPK COVER;NO MEDIA	\$395.00	K	31%	\$272.55	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90949030	EMC SELECT	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90949038	EMC SELECT	SEL: FRU,DRIVE BLANK;DOUBLE,PYTHON	\$69.00	K	31%	\$47.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90949039	EMC SELECT	SEL: FRU,QIP BLANK,PYTHON	\$35.00	K	31%	\$24.15	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90949049	EMC SELECT	SEL: FRU,TERAPACK,W-O COVER,LTO	\$268.00	K	31%	\$253.92	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90949055	EMC SELECT	SEL: FRU,TERAPACK STORAGE CONTAINER	\$266.00	K	31%	\$183.54	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	
5	90949070	EMC SELECT	SEL: FRU,T850,LIB STABILITY KIT	\$346.00	K	31%	\$238.74	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC	

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	90949095	EMC SELECT	SEL: FRU,OBSERVATORY SOFTWARE	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949099	EMC SELECT	SEL: T950,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949106	EMC SELECT	SEL: FRU,TAPE,CLEAN,LT0-W,BCDD,CUST	\$58.00	K	31%	\$40.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949116	EMC SELECT	SEL: FRU,LCM-RCM,CF,ROHS ONLY	\$18,615.00	K	31%	\$11,464.35	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949118	EMC SELECT	SEL: FRU,TRANSPORTER,PYTH	\$19,615.00	K	31%	\$13,243.35	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949120	EMC SELECT	SEL: FRU,DBA,PYTHON,ROHS ONLY	\$5,148.00	K	31%	\$4,242.12	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949132	EMC SELECT	SEL: FRU,N 1 PWR SUPPLIES,ROHS ONLY	\$9,138.00	K	31%	\$6,305.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949134	EMC SELECT	SEL: TAPES,TERAPACK,CERT,LT0-4	\$535.00	K	31%	\$369.15	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949135	EMC SELECT	SEL: TAPES,TERAPACK,CUST,LT0-4	\$535.00	K	31%	\$369.15	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949146	EMC SELECT	SEL: TAPES,TRPK,CERT,LT04 WORM,T950	\$808.00	K	31%	\$557.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949147	EMC SELECT	SEL: TAPES,TRPK,CUST,LT04 WORM,T950	\$808.00	K	31%	\$557.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949166	EMC SELECT	SEL: FRU,5-12V PWR SUP,8AMP,ROHS	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949167	EMC SELECT	SEL: SFTWR,ENDURA DECRYPTION,LT04-5	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949174	EMC SELECT	SEL: FRU,MAINT TPK,W-O TAPES	\$300.00	K	31%	\$207.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949186	EMC SELECT	SEL: TAPES,20 TERAPACKS,CERT,LT0-4	\$10,674.00	K	31%	\$7,365.06	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949187	EMC SELECT	SEL: TAPES,20 TERAPACKS,CUST,LT0-4	\$10,674.00	K	31%	\$7,365.06	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949190	EMC SELECT	SEL: TAPES,20;WO-TPK,CERT,LT0-4	\$990.00	K	31%	\$683.10	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949191	EMC SELECT	SEL: TAPES,20;WO-TPK,CUST,LT0-4	\$990.00	K	31%	\$683.10	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194	EMC SELECT	SEL: FRU,LT0-5,FC,PH,T950	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949217	EMC SELECT	SEL: TAPES,20 TERAPACKS,CERT,LT0-5	\$10,239.00	K	31%	\$7,064.91	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949218	EMC SELECT	SEL: TAPES,20 TERAPACKS,CUST,LT0-5	\$10,239.00	K	31%	\$7,064.91	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949219	EMC SELECT	SEL: TAPES,20;WO-TPK,CERT,LT0-5	\$930.00	K	31%	\$641.70	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949220	EMC SELECT	SEL: TAPES,20;WO-TPK,CUST,LT0-5	\$930.00	K	31%	\$641.70	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949221	EMC SELECT	SEL: TAPES,TERAPACK,CERT,LT0-5	\$515.00	K	31%	\$355.35	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949222	EMC SELECT	SEL: TAPES,TERAPACK,CUST,LT0-5	\$515.00	K	31%	\$355.35	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949258	EMC SELECT	SEL: FRU,VAX,BUMPER,T950	\$55.00	K	31%	\$37.95	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949259	EMC SELECT	SEL: SLS,SW KEY,DIRECT-CON,T950	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949260	EMC SELECT	SEL: SLS, SW-KEY,DIRECT-CON,TFIN	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949261	EMC SELECT	SEL: FRU,TAPE,LT0-5,CERTIFIED	\$50.00	K	31%	\$34.50	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949262	EMC SELECT	SEL: FRU,TAPE,LT0-5,CUSTOM	\$50.00	K	31%	\$34.50	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949264	EMC SELECT	SEL: TAPES,TRPK,CERT,LT05 WORM,T950	\$602.00	K	31%	\$415.38	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949266	EMC SELECT	SEL: TAPES,TRPK,CUST,LT05 WORM,T950	\$602.00	K	31%	\$415.38	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271	EMC SELECT	SEL: FRU,RIM,G3,T950	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949288	EMC SELECT	SEL: FRU,TAPE,3592 JC,CERT	\$335.00	K	31%	\$231.15	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949289	EMC SELECT	SEL: FRU,TAPE,3592 JC,CUST	\$335.00	K	31%	\$231.15	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949290	EMC SELECT	SEL: TAPES,20 TPK,CERT,3592 JC	\$60,900.00	K	31%	\$42,021.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949291	EMC SELECT	SEL: TAPES,20 TPK,CERT,3592 JC	\$60,900.00	K	31%	\$42,021.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949294	EMC SELECT	SEL: TAPES,TPK,CERT,3592 JC	\$3,005.00	K	31%	\$2,073.45	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949295	EMC SELECT	SEL: TAPES,TPK,CUST,3592 JC	\$3,005.00	K	31%	\$2,073.45	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949298	EMC SELECT	SEL: FRU HP TRANSPORTER	\$32,692.00	K	31%	\$22,557.48	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949305	EMC SELECT	SEL: FRU,3592,TERAPK,NO MEDIA-COVER	\$395.00	K	31%	\$272.55	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949314	EMC SELECT	SEL: FRU,MAINT TPK,NO TAPES,3592	\$395.00	K	31%	\$272.55	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949334	EMC SELECT	SEL: FRU,TRANSPORTER,ENT	\$19,615.00	K	31%	\$13,534.35	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949347	EMC SELECT	SEL: TAPES,TPK,NO CVR,CERT,LT0-4	\$529.00	K	31%	\$365.01	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949348	EMC SELECT	SEL: TAPES,TPK,NO CVR,CUST,LT0-4	\$529.00	K	31%	\$365.01	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949349	EMC SELECT	SEL: TAPES,TPK,NO CVR,CERT,LT0-5	\$509.00	K	31%	\$351.21	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949350	EMC SELECT	SEL: TAPES,TPK,NO CVR,CUST,LT0-5	\$509.00	K	31%	\$351.21	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949351	EMC SELECT	SEL: TAPES,20 TPKS,NO CVR,CERT,LT04	\$10,540.00	K	31%	\$7,272.60	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949352	EMC SELECT	SEL: TAPES,20 TPKS,NO CVR,CUST,LT04	\$10,540.00	K	31%	\$7,272.60	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949353	EMC SELECT	SEL: TAPES,20 TPKS,NO CVR,CERT,LT05	\$10,105.00	K	31%	\$6,972.45	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949354	EMC SELECT	SEL: TAPES,20 TPKS,NO CVR,CUST,LT05	\$10,105.00	K	31%	\$6,972.45	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949357	EMC SELECT	SEL: FRU,UPG,SPECTRA LS,GEN III	\$11,077.00	K	31%	\$7,643.13	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949371	EMC SELECT	SEL: FRU,CABLES,T950,EXP UPGRADE	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949372	EMC SELECT	SEL: FRU,CABLES,T950,BULK UPGRADE	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949374	EMC SELECT	SEL: TAPESLT05CUST10CASENOTPK	\$495.00	K	31%	\$341.55	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949375	EMC SELECT	SEL: TAPESLT0510CERTCASENOTPK	\$495.00	K	31%	\$341.55	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949376	EMC SELECT	SEL: TAPESLT0410CERTCASENOTPK	\$522.00	K	31%	\$360.18	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949377	EMC SELECT	SEL: TAPESLT0410CUSTCASENOTPK	\$522.00	K	31%	\$360.18	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949382	EMC SELECT	SEL: FRU,LT0-6,FC,PH,T950	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949396	EMC SELECT	SEL: TAPES,TERAPACK,CERT,LT0-6	\$1,017.00	K	31%	\$701.73	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949397	EMC SELECT	SEL: TAPES,TERAPACK,CUST,LT0-6	\$1,017.00	K	31%	\$701.73	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949398	EMC SELECT	SEL: TAPES,TPK,NO CVR,CERT,LT0-6	\$1,011.00	K	31%	\$697.59	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949399	EMC SELECT	SEL: TAPES,TPK,NO CVR,CUST,LT0-6	\$1,011.00	K	31%	\$697.59	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949404	EMC SELECT	SEL: TAPES,20 TERAPACKS,CERT,LT0-6	\$20,211.00	K	31%	\$13,945.59	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949405	EMC SELECT	SEL: TAPES,20 TERAPACKS,CUST,LT0-6	\$20,211.00	K	31%	\$13,945.59	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949406	EMC SELECT	SEL: TAPES,20 TPKS,NO CVR,CERT,LT06	\$20,077.00	K	31%	\$13,853.13	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949407	EMC SELECT	SEL: TAPES,20 TPKS,NO CVR,CUST,LT06	\$20,077.00	K	31%	\$13,853.13	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949408	EMC SELECT	SEL: TAPES,20;WO-TPK,CERT,LT0-6	\$1,941.00	K	31%	\$1,339.29	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949409	EMC SELECT	SEL: TAPES,20;WO-TPK,CUST,LT0-6	\$1,941.00	K	31%	\$1,339.29	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949410	EMC SELECT	SEL: FRU,TAPE,LT0-6,CERTIFIED	\$100.00	K	31%	\$69.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949411	EMC SELECT	SEL: FRU,TAPE,LT0-6,CUSTOM	\$100.00	K	31%	\$69.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949412	EMC SELECT	SEL: TAPES,LT06,10,CERT,CASE,NOTPK	\$1,004.00	K	31%	\$692.76	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949413	EMC SELECT	SEL: TAPES,LT06,CUST,10,CASE,NOTPK	\$1,004.00	K	31%	\$692.76	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949437	EMC SELECT	SEL: FRU,SPECTRA LS,TFIN	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949438	EMC SELECT	SEL: FRU,EDBA,PYTHON	\$6,148.00	K	31%	\$4,242.12	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949440	EMC SELECT	SEL: FRU,LT0-5,FC,PH,IMPACT,T950	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949442	EMC SELECT	SEL: FRU,LT0-6,FC,PH,IMPACT	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949468	EMC SELECT	SEL: TAPES,TERAPACK,CERT,LT0-6,MP	\$924.00	K	31%	\$637.56	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949469	EMC SELECT	SEL: TAPES,TERAPACK,CUST,LT0-6,MP	\$924.00	K	31%	\$637.56	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949470	EMC SELECT	SEL: TPS,TPK,NO CVR,CERT,LT0-6,MP	\$917.00	K	31%	\$632.73	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949471	EMC SELECT	SEL: TPS,TPK,NO CVR,CUST,LT0-6,MP	\$917.00	K	31%	\$632.73	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949472	EMC SELECT	SEL: TAPES,20 TPKS,CERT,LT0-6,MP	\$18,404.00	K	31%	\$12,698.76	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949473	EMC SELECT	SEL: TAPES,20 TPKS,CUST,LT0-6,MP	\$18,404.00	K	31%	\$12,698.76	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949474	EMC SELECT	SEL: TPS,20TPKS,NO CVR,CERT,LT06,MP	\$18,270.00	K	31%	\$12,606.30	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949475	EMC SELECT	SEL: TPS,20TPKS,NO CVR,CUST,LT06,MP	\$18,270.00	K	31%	\$12,606.30	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949476	EMC SELECT	SEL: TAPES,20;WO-TPK,CERT,LT0-6,MP	\$1,740.00	K	31%	\$1,200.60	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949477	EMC SELECT	SEL: TAPES,20;WO-TPK,CUST,LT0-6,MP	\$1,740.00	K	31%	\$1,200.60	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	90949478	EMC SELECT	SEL: FRU,TAPE,LTO-6,CERTIFIED,MP	\$90.00	K	31%	\$62.10	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949479	EMC SELECT	SEL: FRU,TAPE,LTO-6,CUSTOM,MP	\$90.00	K	31%	\$62.10	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949480	EMC SELECT	SEL: TFS,LTO6,10CER,CASE,NOTPK,MP	\$897.00	K	31%	\$618.93	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949487	EMC SELECT	SEL: TFS,LTO6,CUS,10CASE,NOTPK,MP	\$897.00	K	31%	\$618.93	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949488	EMC SELECT	SEL: SLS,SW-KEY,QIP-COIN,T950	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949489	EMC SELECT	SEL: SLS,SW-KEY,QIP-COIN,TFIN	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949495	EMC SELECT	TPS,TPK,CERT,LTO6,WORM,MP,T950	\$1,834.00	K	31%	\$1,265.46	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949496	EMC SELECT	TPS,TPK,CUST,LTO6,WORM,MP,T950	\$1,834.00	K	31%	\$1,265.46	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949497	EMC SELECT	SEL: FRU,TS,TPK,STORAGE CONTAINER	\$266.00	K	31%	\$183.54	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949538	EMC SELECT	SEL: FRU,IP,CAMERA,GEN2,DRV-FR,T950B	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949539	EMC SELECT	SEL: FRU,IP,CAMERA,GEN2,MED-FR,T950B	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949546	EMC SELECT	SEL: FRU,PLATES,FOOT SYS	\$61.00	K	31%	\$42.09	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949553	EMC SELECT	SEL: FRU,LS,SD,CARD,IND,TFIN	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949554	EMC SELECT	SEL: FRU,LS,SD,CARD,IND,T-SERIES	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949560	EMC SELECT	SEL: FRU,TAPE,3592,JD,CERT	\$491.00	K	31%	\$338.79	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949561	EMC SELECT	SEL: FRU,TAPE,3592,JD,CUST	\$491.00	K	31%	\$338.79	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949564	EMC SELECT	SEL: TAPES,20,TPK,CERT,3592,JD	\$87,000.00	K	31%	\$60,030.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949565	EMC SELECT	SEL: TAPES,20,TPK,CUST,3592,JD	\$87,000.00	K	31%	\$60,030.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949566	EMC SELECT	SEL: TAPES,TPK,CERT,3592,JD	\$4,350.00	K	31%	\$3,001.50	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949567	EMC SELECT	SEL: TAPES,TPK,CUST,3592,JD	\$4,350.00	K	31%	\$3,001.50	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949578	EMC SELECT	SEL: FRU,RIM2,T950	\$11,571.00	K	31%	\$7,983.99	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90956008	EMC SELECT	SEL: TERAPACK DUST COVER; T120 SF	\$27.00	K	31%	\$18.63	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959017	EMC SELECT	SEL: FRU,TERAPACK,NO MEDIA;T120	\$315.00	K	31%	\$217.35	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959034	EMC SELECT	SEL: FRU,T120,COD,5 SLOT KEY	\$647.00	K	31%	\$446.43	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959042	EMC SELECT	SEL: FRU,LS,SOFTWARE,DIRECT,T120	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959200	EMC SELECT	SEL: FRU,TERAPACK,STRG CONTNR;T120	\$226.00	K	31%	\$153.54	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959209	EMC SELECT	SEL: T120,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959211	EMC SELECT	SEL: FRU,OBSERVATORY SOFTWARE;T120	\$3,269.00	K	31%	\$2,255.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959226	EMC SELECT	SEL: FRU,N.1 POWER PACK;ROHS ONLY	\$2,769.00	K	31%	\$1,910.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959229	EMC SELECT	SEL: TAPES,TERAPACK,CERT,LTO-4;T120	\$468.00	K	31%	\$322.92	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959230	EMC SELECT	SEL: TAPES,TERAPACK,CUST,LTO-4;T120	\$468.00	K	31%	\$322.92	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959231	EMC SELECT	SEL: TAPES,TRPK,CERT,LTO4,WORM,T120	\$1,338.00	K	31%	\$923.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959232	EMC SELECT	SEL: TAPES,TRPK,CUST,LTO4,WORM,T120	\$1,338.00	K	31%	\$923.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959239	EMC SELECT	SEL: FRU,BLANK PLATE,DRV,HH,SF	\$51.00	K	31%	\$35.19	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959240	EMC SELECT	SEL: FRU,DRIVE,SHEL,HH,T120	\$24.00	K	31%	\$16.56	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959244	EMC SELECT	SEL: TAPES,TERAPACK,CERT,LTO-5;T120	\$462.00	K	31%	\$318.78	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959245	EMC SELECT	SEL: TAPES,TERAPACK,CUST,LTO-5;T120	\$462.00	K	31%	\$318.78	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959247	EMC SELECT	SEL: FRU,LTO-5,HH,FC,T120	\$16,989.00	K	31%	\$11,722.41	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959248	EMC SELECT	SEL: FRU,LTO-5,HH,SAS,T120	\$15,773.00	K	31%	\$10,883.37	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959249	EMC SELECT	SEL: TAPES,TRPK,CERT,LTO5,WORM,T120	\$529.00	K	31%	\$365.01	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959250	EMC SELECT	SEL: TAPES,TRPK,CUST,LTO5,WORM,T120	\$529.00	K	31%	\$365.01	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959257	EMC SELECT	SEL: TAPES,TPK,NOCVR,CERT,LTO5;T120	\$455.00	K	31%	\$313.95	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959258	EMC SELECT	SEL: TAPES,TPK,NOCVR,CUST,LTO5;T120	\$455.00	K	31%	\$313.95	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959261	EMC SELECT	SEL: FRU,LTO-6,HH,FC,T120	\$18,822.00	K	31%	\$12,987.18	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959262	EMC SELECT	SEL: FRU,LTO-6,HH,SAS,T120	\$17,662.00	K	31%	\$12,186.78	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959268	EMC SELECT	SEL: TAPES,TPK,NOCVR,CERT,LTO6,T120	\$857.00	K	31%	\$591.33	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959269	EMC SELECT	SEL: TAPES,TPK,NOCVR,CUST,LTO6,T120	\$857.00	K	31%	\$591.33	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959270	EMC SELECT	SEL: TAPES,TRPK,CERT,LTO6,WORM,T120	\$964.00	K	31%	\$665.16	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959271	EMC SELECT	SEL: TAPES,TRPK,CUST,LTO6,WORM,T120	\$964.00	K	31%	\$665.16	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959272	EMC SELECT	SEL: TAPES,TERAPACK,CERT,LTO-6,T120	\$863.00	K	31%	\$595.47	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959273	EMC SELECT	SEL: TAPES,TERAPACK,CUST,LTO-6,T120	\$863.00	K	31%	\$595.47	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959274	EMC SELECT	SEL: TAPES,TPK,CERT,LTO-6,T120,MP	\$783.00	K	31%	\$540.27	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959275	EMC SELECT	SEL: TAPES,TPK,CUST,LTO-6,T120,MP	\$783.00	K	31%	\$540.27	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959276	EMC SELECT	SEL: TPK,NOCVR,CERT,LTO6,T120,MP	\$776.00	K	31%	\$535.44	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959277	EMC SELECT	SEL: TPK,NOCVR,CUS,LTO6,T120,MP	\$776.00	K	31%	\$535.44	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959278	EMC SELECT	TPS,TPK,CERT,LTO6,WORM,MP,T120	\$1,506.00	K	31%	\$1,039.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959279	EMC SELECT	TPS,TPK,CUST,LTO6,WORM,MP,T120	\$1,506.00	K	31%	\$1,039.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979018	EMC SELECT	SEL: FRU,LS,SOFTWARE,DIRECT,T50E	\$3,269.00	K	31%	\$2,255.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979426	EMC SELECT	SEL: FRU,OBSERVATORY SOFTWARE;T50	\$2,615.00	K	31%	\$1,804.35	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979438	EMC SELECT	SEL: T50,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979471	EMC SELECT	SEL: FRU,POWER SUPPLY;T50E	\$1,149.00	K	31%	\$792.81	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979473	EMC SELECT	SEL: FRU,SLOT CARTRIDGE SLED;T50E	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979476	EMC SELECT	SEL: COD-KEY;5 SLOT;T50E	\$647.00	K	31%	\$446.43	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979478	EMC SELECT	SEL: COD-KEY;1 SLOT;T50E	\$129.00	K	31%	\$89.01	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979488	EMC SELECT	SEL: FRU,LTO-5,FC,HH,T50E	\$8,193.00	K	31%	\$5,653.17	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979497	EMC SELECT	SEL: FRU,LTO-5,SAS,HH,T50E	\$6,687.00	K	31%	\$4,614.03	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979510	EMC SELECT	SEL: FRU,LTO-6,FC,HH,T50E	\$9,796.00	K	31%	\$6,759.24	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979511	EMC SELECT	SEL: FRU,LTO-6,SAS,HH,T50E	\$8,578.00	K	31%	\$5,918.82	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019816	EMC SELECT	SEL: ENCRYPTION,PRO;T200-380-680	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019824	EMC SELECT	SEL: RACK;STANDARD 19 INCH	\$4,015.00	K	31%	\$2,770.35	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	3136SL	EMC SELECT	SEL: CORD,PWR,N5-15 C13,18AWG,6FT	\$5.00	K	31%	\$3.45	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	5500SL	EMC SELECT	SEL: CORD SET,4.5M,NEMA L6-20P	\$84.00	K	31%	\$57.96	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	6803SL	EMC SELECT	SEL: CORD POWER 220V,AUSTRALIA	\$37.00	K	31%	\$25.53	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	6804SL	EMC SELECT	SEL: CORD POWER 220V,S.AFRICA-INDIA	\$55.00	K	31%	\$37.95	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	6805SL	EMC SELECT	SEL: CORD POWER 220V,UK	\$46.00	K	31%	\$31.74	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	6806SL	EMC SELECT	SEL: CORD POWER 220V,ISRAEL	\$35.00	K	31%	\$24.15	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	6807SL	EMC SELECT	SEL: CORD POWER 220V,JAPAN	\$81.00	K	31%	\$55.89	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	6808SL	EMC SELECT	SEL: CORD POWER 220V,EUROPE	\$36.00	K	31%	\$24.84	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	7029SL	EMC SELECT	SEL: CORD SET,4.5M,NEMA L6-30P	\$74.00	K	31%	\$51.06	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	7741SL	EMC SELECT	SEL: CORD.POWER.S. AFRICA	\$20.00	K	31%	\$13.80	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	8147SL	EMC SELECT	SEL: CORD SET,2.5M,NEMA5-15,IEC C19	\$76.00	K	31%	\$52.44	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	8289SL	EMC SELECT	SEL: CORD,PWR,N5-15 C13,14AWG,2M	\$9.00	K	31%	\$6.21	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	8296SL	EMC SELECT	SEL: CORD POWER,C14-C13,16AWG,6FT	\$6.00	K	31%	\$4.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	8297SL	EMC SELECT	SEL: CORD POWER,C14-C19,14AWG,6FT	\$21.00	K	31%	\$14.49	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	8665SL	EMC SELECT	SEL: CORD POWER,60309-C19,15FT	\$109.00	K	31%	\$75.21	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	8840SL	EMC SELECT	SEL: CABLE,EX,SAS,SFF6088-SF8088,2M	\$194.00	K	31%	\$133.66	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949004TFIN	EMC SELECT	SEL: FRU,TBA;TFIN	\$678.00	K	31%	\$467.82	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER	
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		RENEWAL (PREMIUM)
5	90949024-A	EMC SELECT	SEL: FRU,TRPK-ACCS;W-COVER:NO MEDIA	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949024-FSL	EMC SELECT	SEL: FRU,LT0 TERAPK COVER,NO MEDIA	\$367.00	K	31%	\$253.23	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030-F	EMC SELECT	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030FIN-D	EMC SELECT	SEL: CHAMBER-SLOT KEY;D/COUNT;TFIN	\$1,112.00	K	31%	\$767.28	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030FIN-F	EMC SELECT	SEL: CHAMBER-SLOT;UPS;KEY;ENABLE;FIN	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030-J-D	EMC SELECT	SEL: CHAMB-SLOT KEY;DIS;TFIN;ENT	\$1,112.00	K	31%	\$767.28	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030T380J	EMC SELECT	SEL: CHAMB/SLOT KEY ENABLE,T380,ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030T380J-F	EMC SELECT	SEL: UPG,CHAMB/SLOT KEY,T380,ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030T950-J	EMC SELECT	SEL: CHAMB/SLOT KEY ENABLE,T950,ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030T950-J-F	EMC SELECT	SEL: UPG,CHAMB/SLOT KEY,T950,ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030TFIN	EMC SELECT	SEL: CHAMBER-SLOT KEY ENABLE;TFIN	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030TFIN-J	EMC SELECT	SEL: CHAMB-SLOT KEY ENABLE,TFIN,ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949030TFIN-J-F	EMC SELECT	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT	\$1,635.00	K	31%	\$1,128.15	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949070-F	EMC SELECT	SEL: FRU,T950;LIB STABILITY KIT	\$346.00	K	31%	\$238.74	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949070FIN-F	EMC SELECT	SEL: FRU;UPG;LIB STABILITY KIT;TFIN	\$346.00	K	31%	\$238.74	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949070TFIN	EMC SELECT	SEL: FRU;LIBRARY STABILITY KIT;TFIN	\$346.00	K	31%	\$238.74	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949095-F	EMC SELECT	SEL: FRU;OBSERVATORY SW,T950,BOA	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949095FIN-F	EMC SELECT	SEL: FRU;UPG;OBSERVATORY SW;TFIN	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949095TFIN	EMC SELECT	SEL: FRU;OBSERVATORY SOFTWARE;TFIN	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949099-F	EMC SELECT	SEL: T950;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949099FIN-F	EMC SELECT	SEL: TFIN;UPG;ENCRYPT;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949099TFIN	EMC SELECT	SEL: TFIN;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T200	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T200-F	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T380	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T380-F	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T680	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949112T680-F	EMC SELECT	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949120T20-F	EMC SELECT	SEL: FRU;DBA;ROHS ONLY;T200	\$6,092.00	K	31%	\$4,203.48	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949120T38-F	EMC SELECT	SEL: FRU;DBA;ROHS ONLY;T380	\$6,092.00	K	31%	\$4,203.48	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949120T68-F	EMC SELECT	SEL: FRU;DBA;ROHS ONLY;T680	\$6,092.00	K	31%	\$4,203.48	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949120TFIN	EMC SELECT	SEL: FRU;DBA;TFIN;ROHS ONLY	\$6,148.00	K	31%	\$4,242.12	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949132-F	EMC SELECT	SEL: FRU;N 1 PWR SUPPLIES;ROHS ONLY	\$9,138.00	K	31%	\$6,305.22	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949140SL	EMC SELECT	SEL: FRU,TAPE,LT0-4,CERTIFIED	\$52.00	K	31%	\$35.88	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949141SL	EMC SELECT	SEL: FRU,TAPE,LT0-4,CUSTOM	\$52.00	K	31%	\$35.88	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949156SL	EMC SELECT	SEL: CLN TPS X5,W TPK,BCD,CERT	\$328.00	K	31%	\$226.32	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949157SL	EMC SELECT	SEL: CLN TPS X10,W TPK,BCD,CERT	\$596.00	K	31%	\$411.24	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949160SL	EMC SELECT	SEL: CLN TPS X5,W TPK,BCD,CUST	\$328.00	K	31%	\$226.32	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949161SL	EMC SELECT	SEL: CLN TPS X10,W TPK,BCD,CUST	\$596.00	K	31%	\$411.24	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949166-F	EMC SELECT	SEL: FRU;5-12V PWR SUP;8AMP;FUSE;ROHS	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949166FIN-F	EMC SELECT	SEL: FRU;UP;5-12V PWR SUP;8AP;ROH;FIN	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949166TFIN	EMC SELECT	SEL: FRU;5-12V PWR SUP;8AMP;ROHS;TFIN	\$3,877.00	K	31%	\$2,675.13	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949167-F	EMC SELECT	SEL: SFTWR;ENDURA DECRYPTION;LT04	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949170SL	EMC SELECT	SEL: FRU,MAINT TAPES,10-TPK,CERT	\$596.00	K	31%	\$411.24	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949171SL	EMC SELECT	SEL: FRU,MAINT TAPES,10-TPK,CUST	\$596.00	K	31%	\$411.24	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949172TF	EMC SELECT	SEL: UPG;VISION CAMERA;DRV-FR;T950	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949172FIN-F	EMC SELECT	SEL: UPG;VISION CAMERA;DRV-FR;TFIN	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949173-F	EMC SELECT	SEL: FRU;VISION CAMERA;MED-FR;T950	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949173FIN-F	EMC SELECT	SEL: UPG;VISION CAMERA;MED-FR;TFIN	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949175SL	EMC SELECT	SEL: FRU,MAINT TAPES,5-TPK,CERT	\$328.00	K	31%	\$226.32	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949176SL	EMC SELECT	SEL: FRU,MAINT TAPES,5-TPK,CUST	\$328.00	K	31%	\$226.32	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194-F	EMC SELECT	SEL: FRU,LT0-5;FC;FH;T950	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194FIN-F	EMC SELECT	SEL: FRU,LT0-5;FC;FH;TFIN	\$23,481.00	K	31%	\$16,201.89	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T200	EMC SELECT	SEL: FRU,LT0-5;FC;FH;T200	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T200-F	EMC SELECT	SEL: FRU,LT0-5;FC;FH;T950	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T380	EMC SELECT	SEL: FRU,LT0-5;FC;FH;T380	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T380-F	EMC SELECT	SEL: FRU,LT0-5;FC;FH;T380	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T680	EMC SELECT	SEL: FRU,LT0-5;FC;FH;T680	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194T680-F	EMC SELECT	SEL: FRU,LT0-5;FC;FH;T680	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949194TFIN	EMC SELECT	SEL: FRU,LT0-5;FC;FH;TFIN	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949206FIN-F	EMC SELECT	SEL: FRU;UPG;TFIN ROBOT&TRANSPORTER	\$55,385.00	K	31%	\$38,215.65	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949206TFIN	EMC SELECT	SEL: FRU;TFIN ROBOT & TRANSPORTER	\$52,308.00	K	31%	\$36,092.52	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949259-F	EMC SELECT	SEL: FRU;SLS SW-KEY-DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949260-F	EMC SELECT	SEL: FRU;SLS SW-KEY-DIRECT-CON;TFIN	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271-F	EMC SELECT	SEL: FRU;RIM;G3;T950	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271FIN-F	EMC SELECT	SEL: FRU;RIM;G3;TFIN	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T200	EMC SELECT	SEL: FRU;RIM;G3;T200	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T200-F	EMC SELECT	SEL: FRU;RIM;G3;T200	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T380	EMC SELECT	SEL: FRU;RIM;G3;T380	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T380-F	EMC SELECT	SEL: FRU;RIM;G3;T380	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T680	EMC SELECT	SEL: FRU;RIM;G3;T680	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271T680-F	EMC SELECT	SEL: FRU;RIM;G3;T680	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949271TFIN	EMC SELECT	SEL: FRU;RIM;G3;TFIN	\$12,462.00	K	31%	\$8,598.78	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949284TFINJ	EMC SELECT	SEL: FRU;TFIN ENT ROBOT & TRANS	\$52,308.00	K	31%	\$36,092.52	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949284TFIN-J-F	EMC SELECT	SEL: FRU;TFIN ENT ROBOT & TRANS	\$52,308.00	K	31%	\$36,092.52	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949287FIN-F	EMC SELECT	SEL: FRU;UPG;TS1140;DRIVE;TFIN;T1	\$56,172.00	K	31%	\$38,758.68	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949287TFIN	EMC SELECT	SEL: FRU;TS1140;DRIVE;TFIN;ENT;T1	\$59,476.00	K	31%	\$41,038.44	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949287TFINT3-F	EMC SELECT	SEL: FRU;TS1140;DRIVE;TFIN;ENT;T3	\$59,476.00	K	31%	\$41,038.44	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949305-A	EMC SELECT	SEL: ACCESS TPK;W-O CVR;NO MED;3592	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949305-FSL	EMC SELECT	SEL: FRU,3592,TPK,NO MEDIA-CVR,UPG	\$367.00	K	31%	\$253.23	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949310SP	EMC SELECT	SEL: FRU,MAINT TPK, 9-TPS,CERT,3592	\$2,249.00	K	31%	\$1,551.81	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949311SP	EMC SELECT	SEL: FRU,MAINT TPK, 9-TPS,CUST,3592	\$2,249.00	K	31%	\$1,551.81	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949312SP	EMC SELECT	SEL: FRU,MAINT TPK, 5-TPK,CERT,3592	\$1,272.00	K	31%	\$877.68	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949313SP	EMC SELECT	SEL: FRU,MAINT TPK, 5-TPK,CUST,3592	\$1,272.00	K	31%	\$877.68	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949315SL	EMC SELECT	SEL: FRU,TAPE,CLN;W-CUS BCD,3592	\$248.00	K	31%	\$171.12	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949316SL	EMC SELECT	SEL: FRU,TAPE,CLN;W-BCD,3592	\$248.00	K	31%	\$171.12	N/A	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949337-F	EMC SELECT	SEL: UPG;VISION CAMERA;DRV-FR;T950E	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N				

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	90949338-F	EMC SELECT	SEL: UPG,VISION CAMERA,MED-FR,T950E	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949382-F	EMC SELECT	SEL: FRU,UPG,LTO-6,FC,FH,T950	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949382T200	EMC SELECT	SEL: FRU,LTO-6,FC,FH,T200	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949382T20-F	EMC SELECT	SEL: FRU,UPG,LTO-6,FC,FH,T200	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949382T300	EMC SELECT	SEL: FRU,LTO-6,FC,FH,T300	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949382T38-F	EMC SELECT	SEL: FRU,UPG,LTO-6,FC,FH,T380	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949382T680	EMC SELECT	SEL: FRU,UPG,LTO-6,FC,FH,T680	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949382T68-F	EMC SELECT	SEL: FRU,UPG,LTO-6,FC,FH,T680	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949382T71-F	EMC SELECT	SEL: FRU,UPG,LTO-6,FC,FH,TFIN	\$24,781.00	K	31%	\$17,098.89	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949382TFIN	EMC SELECT	SEL: FRU,LTO-6,FC,FH,TFIN	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949414SL	EMC SELECT	SEL: TAPES,TRPK,CUST,LTO6 WORM,T950	\$1,151.00	K	31%	\$794.19	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949415SL	EMC SELECT	SEL: TAPES,TRPK,CERT,LTO6 WORM,T950	\$1,151.00	K	31%	\$794.19	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949439T20-F	EMC SELECT	SEL: FRU,EDBA,T200	\$6,092.00	K	31%	\$4,203.48	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949439T38-F	EMC SELECT	SEL: FRU,EDBA,T380	\$6,092.00	K	31%	\$4,203.48	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949439T68-F	EMC SELECT	SEL: FRU,EDBA,T680	\$6,092.00	K	31%	\$4,203.48	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949439TFIN	EMC SELECT	SEL: FRU,EDBA,TFIN	\$6,092.00	K	31%	\$4,203.48	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949440-F	EMC SELECT	SEL: FRU,LTO-5,FC,FH,IMPACT,T950	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949440FIN-F	EMC SELECT	SEL: FRU,LTO-5,FC,FH,IMPACT,TFIN	\$23,481.00	K	31%	\$16,201.89	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949440T200	EMC SELECT	FRU,LTO-5,FC,FH,IMPACT,T200	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949440T20-F	EMC SELECT	SEL: FRU,LTO-5,FC,FH,IMPACT,T200	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949440T380	EMC SELECT	FRU,LTO-5,FC,FH,IMPACT,T380	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949440T38-F	EMC SELECT	SEL: FRU,LTO-5,FC,FH,IMPACT,T380	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949440T680	EMC SELECT	FRU,LTO-5,FC,FH,IMPACT,T680	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949440T68-F	EMC SELECT	SEL: FRU,LTO-5,FC,FH,IMPACT,T680	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949440TFIN	EMC SELECT	FRU,LTO-5,FC,FH,IMPACT,TFIN	\$22,652.00	K	31%	\$15,629.88	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949442-F	EMC SELECT	SEL: UPG,FRU,LTO-6,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949442T200	EMC SELECT	SEL: FRU,LTO-6,T200,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949442T20-F	EMC SELECT	SEL: UPG,LTO-6,T200,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949442T380	EMC SELECT	SEL: FRU,LTO-6,T380,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949442T38-F	EMC SELECT	SEL: UPG,LTO-6,T380,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949442T680	EMC SELECT	SEL: FRU,LTO-6,T680,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949442T68-F	EMC SELECT	SEL: UPG,LTO-6,T680,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949442T71-F	EMC SELECT	SEL: UPG,LTO-6,TFIN,FC,FH,IMPACT	\$24,781.00	K	31%	\$17,098.89	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949442TFIN	EMC SELECT	SEL: FRU,LTO-6,TFIN,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949443FIN-T1	EMC SELECT	SEL: FRU,TS1140,DRV,TFIN,IMPACT,T1	\$59,476.00	K	31%	\$41,038.44	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949443NT1-F	EMC SELECT	SEL: UPG,TS1140,DRV,TFIN,IMPACT,T1	\$56,172.00	K	31%	\$38,758.68	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949443T1	EMC SELECT	SEL: FRU,TS1140,DRV,T950,IMPACT,T1	\$56,172.00	K	31%	\$38,758.68	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949443T1-F	EMC SELECT	SEL: FRU,TS1140,DRV,T950,IMPACT,T1	\$56,172.00	K	31%	\$38,758.68	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949443T3	EMC SELECT	SEL: FRU,TS1140,DRV,T950,IMPACT,T3	\$49,563.00	K	31%	\$34,198.47	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949443T380T3	EMC SELECT	SEL: FRU,TS1140,DRV,T380,IMPACT,T3	\$49,563.00	K	31%	\$34,198.47	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949443T380T3-F	EMC SELECT	SEL: FRU,TS1140,DRV,T380,IMPACT,T3	\$49,563.00	K	31%	\$34,198.47	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949443T3-F	EMC SELECT	SEL: FRU,TS1140,DRV,T950,IMPACT,T3	\$49,563.00	K	31%	\$34,198.47	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949443TFINT3	EMC SELECT	FRU,TS1140,DRV,TFIN,IMPACT,T3	\$59,476.00	K	31%	\$41,038.44	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949443TFINT3-F	EMC SELECT	SEL: UPG,TS1140,DRV,TFIN,IMPACT,T3	\$56,172.00	K	31%	\$38,758.68	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949488-F	EMC SELECT	SEL: UPG,SLS,SW-KEY,QIP-COM,T950	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949489-F	EMC SELECT	SEL: UPG,SLS,SW-KEY,QIP-COM,TFIN	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949538-F	EMC SELECT	SEL: FRU,JP,CAMERA,GN2,DRV-FR,T950B	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949538TFIN	EMC SELECT	SEL: FRU,JP,CAMERA,GN2,DRV-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949538TFIN-F	EMC SELECT	SEL: FRU,JP,CAMERA,GN2,DRV-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949539-F	EMC SELECT	SEL: FRU,JP,CAMERA,GEN2,MED-FR,T950B	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949539TFIN	EMC SELECT	SEL: FRU,JP,CAMERA,GEN2,MED-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949539TFIN-F	EMC SELECT	SEL: FRU,JP,CAMERA,GEN2,MED-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949558T2	EMC SELECT	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	\$46,286.00	K	31%	\$31,937.34	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949558T2-F	EMC SELECT	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	\$46,286.00	K	31%	\$31,937.34	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949558T380T2	EMC SELECT	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	\$46,286.00	K	31%	\$31,937.34	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949558TFINT2	EMC SELECT	SEL: FRU,TS1150,DRV,TFIN,IMPACT,T2	\$46,286.00	K	31%	\$31,937.34	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949558TFINT2-F	EMC SELECT	SEL: UPG,TS1150,DRV,TFIN,IMPACT,T2	\$46,286.00	K	31%	\$31,937.34	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949559TFINT2-F	EMC SELECT	SEL: FRU,TS1150,DRIVE,TFIN,ENT,T2	\$46,286.00	K	31%	\$31,937.34	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949578T200	EMC SELECT	SEL: FRU,RIM2,T200	\$11,571.00	K	31%	\$7,983.99	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949578T380	EMC SELECT	SEL: FRU,RIM2,T380	\$11,571.00	K	31%	\$7,983.99	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949578T680	EMC SELECT	SEL: FRU,RIM2,T680	\$11,571.00	K	31%	\$7,983.99	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90949578TFIN	EMC SELECT	SEL: FRU,RIM2,TFIN	\$11,571.00	K	31%	\$7,983.99	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959005-F	EMC SELECT	SEL: FRU,SLS,SFTWR,QIP-RIM,T120	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959034-F	EMC SELECT	SEL: FRU,T120,COD-5,SLOT,KEY	\$647.00	K	31%	\$446.43	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959042-F	EMC SELECT	SEL: FRU,SLS,SOFTWARE-DIRECT,T120	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959209-F	EMC SELECT	SEL: T120,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959211-F	EMC SELECT	SEL: FRU,OBSERVATORY SOFTWARE,T120	\$3,269.00	K	31%	\$2,255.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959226-F	EMC SELECT	SEL: FRU,N 1 POWER PACK,ROHS ONLY	\$2,769.00	K	31%	\$1,910.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959247-F	EMC SELECT	SEL: FRU,LTO-5,HH,FC,UPGRD,T120	\$16,989.00	K	31%	\$11,722.41	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959248-F	EMC SELECT	SEL: FRU,LTO-5,HH,SAS,UPGRD,T120	\$15,773.00	K	31%	\$10,883.37	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959255SL	EMC SELECT	SEL: TAPES,TPK,NOCVR,CERT,LTO4,T120	\$462.00	K	31%	\$318.78	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959256SL	EMC SELECT	SEL: TAPES,TPK,NOCVR,CUST,LTO4,T120	\$462.00	K	31%	\$318.78	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959261-F	EMC SELECT	SEL: FRU,LTO-6,HH,FC,UPGRD,T120	\$18,822.00	K	31%	\$12,987.18	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90959262-F	EMC SELECT	SEL: FRU,LTO-6,HH,SAS,UPGRD,T120	\$17,662.00	K	31%	\$12,186.78	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979018-F	EMC SELECT	SEL: FRU,SLS,SOFTWARE-UPGRADE,T50E	\$3,269.00	K	31%	\$2,255.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979426-F	EMC SELECT	SEL: FRU,OBSERVATORY SOFTWARE,T50	\$2,615.00	K	31%	\$1,804.35	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979438-F	EMC SELECT	SEL: T50,ENCRYPTION,PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979471-F	EMC SELECT	SEL: FRU,UPGRD,POWER SUPPLY,T50E	\$1,149.00	K	31%	\$792.81	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979476U-F	EMC SELECT	SEL: FRU,COD-KEY,5 SLOT,T50E	\$647.00	K	31%	\$446.43	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979478-F	EMC SELECT	SEL: FRU,COD-KEY,1 SLOT,T50E	\$129.00	K	31%	\$89.01	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979488-F	EMC SELECT	SEL: FRU,LTO-5,FC,HH,T50E	\$7,904.00	K	31%	\$5,453.76	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979497-F	EMC SELECT	SEL: FRU,LTO-5,SAS,HH,T50E	\$6,687.00	K	31%	\$4,614.03	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979510-F	EMC SELECT	SEL: FRU,UPG,LTO-6,FC,HH,T50E	\$9,796.00	K	31%	\$6,759.24	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	90979511-F	EMC SELECT	SEL: FRU,UPG,LTO-6,SAS,HH,T50E	\$9,578.00	K	31%	\$5,918.82	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019814T200	EMC SELECT	SEL: CHAMBER-SLOT KEY ENABLE,T200	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019814T20-F	EMC SELECT	SEL: CHAMBER-SLOT KEY ENABLE,T200	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC



BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	91019814T380	EMC SELECT	SEL: CHAMBER-SLOT KEY ENABLE;T380	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019814T38-F	EMC SELECT	SEL: FRU;CHAMBER-SLOT KEY;T380	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019814T680	EMC SELECT	SEL: CHAMBER-SLOT KEY ENABLE;T680	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019814T68-F	EMC SELECT	SEL: FRU;CHAMBER-SLOT KEY;T680	\$1,308.00	K	31%	\$902.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019816-F	EMC SELECT	SEL: FRU;ENCRYPTION;PRO;T200-380-680	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019817-F	EMC SELECT	SEL: FRU;SLS SFTWR-KEY;OIP-RIM-BOA	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019818-F	EMC SELECT	SEL: FRU;SLS SFTWR-KEY;DIRECT;T200	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019824-F	EMC SELECT	SEL: RACK-STANDARD 19 INCH	\$4,015.00	K	31%	\$2,770.35	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	91019832-F	EMC SELECT	SEL: FRU;SLS SW-KEY;DIRECT;T380-680	\$6,538.00	K	31%	\$4,511.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	9594SL	EMC SELECT	SEL: CORD,4.5M,L6-20P / LOCKING C19	\$75.00	K	31%	\$51.75	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120-6-H-A-2-30	EMC SELECT	SEL: T120BUNDLE 2 LTO-6 HH SAS 30S	\$37,890.00	K	31%	\$26,144.10	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120-6-H-F-2-30	EMC SELECT	SEL: T120BUNDLE 2 LTO-6 HH FC 30S	\$43,088.00	K	31%	\$29,730.72	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-S-L-1	EMC SELECT	SEL: T120BUNDLE;1 LTO-5;HH;SAS;30S	\$18,917.00	K	31%	\$13,052.73	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SL-2-50	EMC SELECT	SEL: T120BUNDLE;2 LTO-5;HH;SAS;50S	\$32,768.00	K	31%	\$22,609.92	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SL-3-50	EMC SELECT	SEL: T120BUNDLE;3 LTO-5;HH;SAS;50S	\$42,955.00	K	31%	\$29,638.95	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SL-4-50	EMC SELECT	SEL: T120BUNDLE;4 LTO-5;HH;SAS;50S	\$54,688.00	K	31%	\$37,734.72	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-S-M-1	EMC SELECT	SEL: T120BUNDLE;1 LTO-5;HH;FC;30S	\$22,701.00	K	31%	\$15,663.69	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SM-2-50	EMC SELECT	SEL: T120BUNDLE;2 LTO-5;HH;FC;50S	\$39,076.00	K	31%	\$26,962.44	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SM-3-50	EMC SELECT	SEL: T120BUNDLE;3 LTO-5;HH;FC;50S	\$48,632.00	K	31%	\$33,556.08	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T120D-SM-4-50	EMC SELECT	SEL: T120BUNDLE;4 LTO-5;HH;FC;50S	\$59,608.00	K	31%	\$41,129.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T200-DBA-1	EMC SELECT	SEL: T200.BASE UNIT W- 1 DBA	\$47,574.00	K	31%	\$32,826.06	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T200-DBA-2	EMC SELECT	SEL: T200.BASE UNIT W- 2 DBA	\$54,112.00	K	31%	\$37,337.28	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-DBA-1	EMC SELECT	SEL: T380.BASE UNIT W-1 DBA	\$67,189.00	K	31%	\$46,360.41	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-DBA-2	EMC SELECT	SEL: T380.BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-DBA-3	EMC SELECT	SEL: T380.BASE UNIT W- 3 DBA	\$79,958.00	K	31%	\$54,481.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-J-DBA-1	EMC SELECT	SEL: T380 ENT;BASE UNIT W-1 DBA	\$67,189.00	K	31%	\$46,360.41	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-J-DBA-2	EMC SELECT	SEL: T380 ENT;BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T380-J-DBA-3	EMC SELECT	SEL: T380 ENT;BASE UNIT W- 3 DBA	\$79,958.00	K	31%	\$54,481.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T50E-5-H-A-1	EMC SELECT	SEL: T50E.LTO-5;HH;SAS;1DR;10S	\$12,750.00	K	31%	\$8,797.50	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T50E-5-HA2-25	EMC SELECT	SEL: T50E.LTO5;HH;SAS;2DR;25S	\$21,577.00	K	31%	\$14,888.13	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T50E-5-H-F-1	EMC SELECT	SEL: T50E.LTO5;HH;FIBRE;1DR;10S	\$15,627.00	K	31%	\$10,782.63	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T50E-5-HF2-25	EMC SELECT	SEL: T50E.LTO5;HH;FIBRE;2DR;25S	\$23,212.00	K	31%	\$16,016.28	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T680-DBA-1	EMC SELECT	SEL: T680.BASE UNIT W- 1 DBA	\$102,366.00	K	31%	\$70,632.54	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T680-DBA-2	EMC SELECT	SEL: T680.BASE UNIT W- 2 DBA	\$108,251.00	K	31%	\$74,693.19	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T680-DBA-3	EMC SELECT	SEL: T680.BASE UNIT W- 3 DBA	\$114,135.00	K	31%	\$78,753.15	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9502FRMEXP	EMC SELECT	SEL: T950 2 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9503FRMEXP	EMC SELECT	SEL: T950 3 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9504FRMEXP	EMC SELECT	SEL: T950 4 FRM HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9505FRMEXP	EMC SELECT	SEL: T950 5 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9506FRMEXP	EMC SELECT	SEL: T950 6 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T9508FRMEXP	EMC SELECT	SEL: T950 8 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B1D	EMC SELECT	SEL: T950B WITH 1 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B3D3T	EMC SELECT	SEL: T950 W-3 DBA'S & 3 TBA'S	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B3D3TDVXP	EMC SELECT	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B3D3TDX-F	EMC SELECT	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B6D0T	EMC SELECT	SEL: T950 W- 6 DBA'S & 0 TBA'S	\$63,292.00	K	31%	\$43,671.48	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B6D0TDX-F	EMC SELECT	SEL: T950 W- 6 DBA'S & 0 TBA'S	\$128,808.00	K	31%	\$88,877.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B6D0TDX-F	EMC SELECT	SEL: T950 DRV EXP 6D 0T	\$63,292.00	K	31%	\$43,671.48	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-J-1D	EMC SELECT	SEL: T950B ENT 1 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-J-3D	EMC SELECT	SEL: T950B ENT 3 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-J3DDVXP	EMC SELECT	SEL: T950B ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-J3DDVXPF	EMC SELECT	SEL: FRU;T950B ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-J-6D	EMC SELECT	SEL: T950B ENT 6 DBA	\$128,808.00	K	31%	\$88,877.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-J6DDVXP	EMC SELECT	SEL: T950B ENT DRV EXP 6DBA	\$63,292.00	K	31%	\$43,671.48	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-J6DDVXPF	EMC SELECT	SEL: FRU;T950B ENT DRV EXP 6DBA	\$63,292.00	K	31%	\$43,671.48	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-JMEDEXP	EMC SELECT	SEL: FRU;T950 ENT MEDIA EXP FRAME	\$26,023.00	K	31%	\$17,955.87	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-JMEDIAEX	EMC SELECT	SEL: T950B ENT MEDIA EXP	\$26,023.00	K	31%	\$17,955.87	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-JMULT11D	EMC SELECT	SEL: T950B ENT.MULTI,1 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-JMULTI3D	EMC SELECT	SEL: T950B ENT.MULTI,3 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-JMULTI6D	EMC SELECT	SEL: T950B ENT.MULTI,6 DBA	\$128,808.00	K	31%	\$88,877.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-MEDBLJ-F	EMC SELECT	SEL: T950B ENT BULK TAP	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-MEDBLK-F	EMC SELECT	SEL: T950 LEFT.MED.EX.FR.W-BULK,UPG	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-MEDBULK	EMC SELECT	SEL: T950 LEFT.MED.EX.FRAME.W-BULK	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-MEDEX-F	EMC SELECT	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	K	31%	\$17,955.87	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-MEDJEXP	EMC SELECT	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	K	31%	\$17,955.87	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-MEDBLKJ	EMC SELECT	SEL: T950B ENT BULK TAP	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-MULTI1D	EMC SELECT	SEL: T950B MULTI,WITH 1 DBA	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-MULTI3D3T	EMC SELECT	SEL: T950 MULTI,W-3 DBA'S & 3 TBA'S	\$112,658.00	K	31%	\$77,734.02	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	T950B-MULT6D0T	EMC SELECT	SEL: T950 MULTI,W-6DBA'S & 0TBA'S	\$128,808.00	K	31%	\$88,877.52	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN3D3T	EMC SELECT	SEL: TFIN W- 3 DBA'S & 3 TBA'S	\$122,923.00	K	31%	\$84,816.87	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN3D3TDVX-F	EMC SELECT	SEL: TFIN;UPG;DRV EXP 3D 3T	\$57,538.00	K	31%	\$39,701.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN3D3TDVXP	EMC SELECT	SEL: TFIN DRV EXP 3D 3T	\$57,538.00	K	31%	\$39,701.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN3D3T-F	EMC SELECT	SEL: TFIN;UPG; W- 3 DBA'S & 3 TBA'S	\$129,462.00	K	31%	\$89,328.78	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN6D0T	EMC SELECT	SEL: TFIN W- 6 DBA'S & 0 TBA'S	\$142,538.00	K	31%	\$98,351.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN6D0TDX-F	EMC SELECT	SEL: TFIN;UPG;DRV EXP 6D 0T	\$73,231.00	K	31%	\$50,529.39	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN6D0TDX-F	EMC SELECT	SEL: TFIN DRV EXP 6D 0T	\$73,231.00	K	31%	\$50,529.39	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN6D0T-F	EMC SELECT	SEL: TFIN;UPG;W- 6 DBA'S & 0 TBA'S	\$149,077.00	K	31%	\$102,863.13	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINBSB-LEFT	EMC SELECT	SEL: TFIN BULK SERV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINBSBLEFT-F	EMC SELECT	SEL: FRU;TFIN BULK SV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINBSBRGT-F	EMC SELECT	SEL: FRU;TFIN BULK SV BAY;RIGHT	\$58,846.00	K	31%	\$40,603.74	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN-BSB-RIGHT	EMC SELECT	SEL: TFIN BULK SERV BAY;RIGHT WITH ROBOT	\$91,538.00	K	31%	\$63,161.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN-J3D3S	EMC SELECT	SEL: TFIN ENT 3D 3S	\$122,923.00	K	31%	\$84,816.87	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJ3D3SDVXP	EMC SELECT	SEL: TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJ3D3SDX-F	EMC SELECT	SEL: FRU;TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN-J6D0S	EMC SELECT	SEL: TFIN ENT 6D 0S	\$142,538.00	K	31%	\$98,351.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJ6D0SDX-F	EMC SELECT	SEL: TFIN ENT DRV EXP 6D 0S	\$73,231.00	K	31%	\$50,529.39	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJ6D0SDX-F	EMC SELECT	SEL: FRU;TFIN ENT DRV EXP 6D 0S	\$73,231.00	K	31%	\$50,529.39	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	TFINJBSBLEFT	EMC SELECT	SEL: TFIN ENT BULK SERV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJBSBLFT-F	EMC SELECT	SEL: FRU;TFIN ENT BULK SV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJBSBRGT-F	EMC SELECT	SEL: FRU;TFIN ENT BULK SV BAY;RIGHT	\$58,846.00	K	31%	\$40,603.74	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN-J-BSSB-RIGHT	EMC SELECT	SEL: TFIN ENT BULK SERV BAY;RGT W/ROBOT	\$91,538.00	K	31%	\$63,161.22	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINMEDEX-F	EMC SELECT	SEL: FRU;TFIN ENT MEDIA EXP FRAME	\$26,154.00	K	31%	\$18,046.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINMEDIAEXP	EMC SELECT	SEL: TFIN ENT MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJSBLEFT	EMC SELECT	SEL: TFIN ENT SERV BAY;LEFT	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJSBLEFT-F	EMC SELECT	SEL: FRU;TFIN ENT SERV BAY;LEFT	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINJSBRGT-F	EMC SELECT	SEL: FRU;TFIN ENT SERV BAY;RIGHT	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN-J-SB-RIGHT	EMC SELECT	SEL: TFIN ENT SERV BAY;RIGHT WITH ROBOT	\$78,462.00	K	31%	\$54,138.78	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINMEDEX-F	EMC SELECT	SEL: TFIN;UPG;MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINMEDIAEXP	EMC SELECT	SEL: TFIN MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINSB-LEFT	EMC SELECT	SEL: TFIN SERV BAY;LEFT	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINSBLEFT-F	EMC SELECT	SEL: TFIN;UPG;SERV BAY;LEFT	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFIN-SB-RIGHT	EMC SELECT	SEL: TFIN SERV BAY;RIGHT WITH ROBOT	\$78,462.00	K	31%	\$54,138.78	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	TFINSBRIGHT-F	EMC SELECT	SEL: TFIN;UPG;SERV BAY;RIGHT	\$45,769.00	K	31%	\$31,580.61	N/A	N/A	N/A	N/A	N/A	SPECTRALOGIC
5	S-10077-1	EMC SELECT	SEL 1YR 5 HRS OPERATIONAL SUPPORT	\$1,215.00	K	31%	\$838.35	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-10077-2	EMC SELECT	SEL 2YR 5 HRS OPERATIONAL SUPPORT	\$2,430.00	K	31%	\$1,676.70	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-10077-3	EMC SELECT	SEL 3YR 5 HRS OPERATIONAL SUPPORT	\$3,645.00	K	31%	\$2,515.05	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-10079-1	EMC SELECT	SEL 1YR SUNGARD PROVIDED ROLLOUT MONITOR	\$3,785.00	K	31%	\$2,611.65	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-10079-2	EMC SELECT	SEL 2YR SUNGARD PROVIDED ROLLOUT MONITOR	\$3,972.00	K	31%	\$2,740.68	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-10079-3	EMC SELECT	SEL 3YR SUNGARD PROVIDED ROLLOUT MONITOR	\$2,804.00	K	31%	\$1,934.76	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-10285-1	EMC SELECT	SEL 1YR SUNGARD PROVIDED KVM SWITCH	\$3,972.00	K	31%	\$2,740.68	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-10285-2	EMC SELECT	SEL 2YR SUNGARD PROVIDED KVM SWITCH	\$4,112.00	K	31%	\$2,837.28	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-10285-3	EMC SELECT	SEL 3YR SUNGARD PROVIDED KVM SWITCH	\$4,276.00	K	31%	\$2,950.44	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-11731-1	EMC SELECT	SEL 1YR HOTSITE CONNECTIVITY (10 GIGE)	\$1,752.00	K	31%	\$1,208.98	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-11731-2	EMC SELECT	SEL 2YR HOTSITE CONNECTIVITY (10 GIGE)	\$3,505.00	K	31%	\$2,418.45	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-11731-3	EMC SELECT	SEL 3YR HOTSITE CONNECTIVITY (10 GIGE)	\$5,257.00	K	31%	\$3,627.33	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-11994-1	EMC SELECT	SEL 1YR DEVICE MONITORING SERVICES	\$967.00	K	31%	\$667.23	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-11994-2	EMC SELECT	SEL 2YR DEVICE MONITORING SERVICES	\$1,934.00	K	31%	\$1,334.46	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-11994-3	EMC SELECT	SEL 3YR DEVICE MONITORING SERVICES	\$2,901.00	K	31%	\$2,001.69	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-11995-1	EMC SELECT	SEL 1YR SERVER MONITORING SERVICES	\$1,450.00	K	31%	\$1,000.50	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-11995-2	EMC SELECT	SEL 2YR SERVER MONITORING SERVICES	\$2,901.00	K	31%	\$2,001.69	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-11995-3	EMC SELECT	SEL 3YR SERVER MONITORING SERVICES	\$4,351.00	K	31%	\$3,002.19	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-12095-1	EMC SELECT	SEL 1YR MGD FIREWALL CISCO 5510	\$15,024.00	K	31%	\$10,366.56	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-12095-2	EMC SELECT	SEL 2YR MGD FIREWALL CISCO 5510	\$23,366.00	K	31%	\$16,122.54	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-12095-3	EMC SELECT	SEL 3YR MGD FIREWALL CISCO 5510	\$31,684.00	K	31%	\$21,861.96	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-12097-1	EMC SELECT	SEL 1YR MGD FIREWALL CISCO 5520	\$20,095.00	K	31%	\$13,865.55	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-12097-2	EMC SELECT	SEL 2YR MGD FIREWALL CISCO 5520	\$29,347.00	K	31%	\$20,249.43	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-12097-3	EMC SELECT	SEL 3YR MGD FIREWALL CISCO 5520	\$38,553.00	K	31%	\$26,601.57	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-12099-1	EMC SELECT	SEL 1YR MGD FIREWALL CISCO 5550	\$37,525.00	K	31%	\$25,892.25	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-12099-2	EMC SELECT	SEL 2YR MGD FIREWALL CISCO 5550	\$49,909.00	K	31%	\$34,437.21	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-12099-3	EMC SELECT	SEL 3YR MGD FIREWALL CISCO 5550	\$62,316.00	K	31%	\$42,998.04	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121105-1	EMC SELECT	SEL 1YR HOTSITE CONNECTIVITY (FC)	\$1,934.00	K	31%	\$1,334.46	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121105-2	EMC SELECT	SEL 2YR HOTSITE CONNECTIVITY (FC)	\$3,867.00	K	31%	\$2,668.23	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121105-3	EMC SELECT	SEL 3YR HOTSITE CONNECTIVITY (FC)	\$5,801.00	K	31%	\$4,002.69	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121106-1	EMC SELECT	SEL 1YR HOTSITE CONNECTIVITY (GIGE)	\$645.00	K	31%	\$445.05	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121106-2	EMC SELECT	SEL 2YR HOTSITE CONNECTIVITY (GIGE)	\$1,289.00	K	31%	\$889.41	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121106-3	EMC SELECT	SEL 3YR HOTSITE CONNECTIVITY (GIGE)	\$1,934.00	K	31%	\$1,334.46	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121107-1	EMC SELECT	SEL 1YR HOTSITE CONNECTIVITY (FICON)	\$1,934.00	K	31%	\$1,334.46	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121107-2	EMC SELECT	SEL 2YR HOTSITE CONNECTIVITY (FICON)	\$3,867.00	K	31%	\$2,668.23	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121107-3	EMC SELECT	SEL 3YR HOTSITE CONNECTIVITY (FICON)	\$5,801.00	K	31%	\$4,002.69	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121109-1	EMC SELECT	SEL 1YR STR REPL ARRAY MONITORING	\$2,320.00	K	31%	\$1,600.80	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121109-2	EMC SELECT	SEL 2YR STR REPL ARRAY MONITORING	\$4,641.00	K	31%	\$3,202.29	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121109-3	EMC SELECT	SEL 3YR STR REPL ARRAY MONITORING	\$6,961.00	K	31%	\$4,803.09	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121110-1	EMC SELECT	SEL 1YR STR REPL SRDF MONITOR FEE	\$2,320.00	K	31%	\$1,600.80	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121110-2	EMC SELECT	SEL 2YR STR REPL SRDF MONITOR FEE	\$4,641.00	K	31%	\$3,202.29	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121110-3	EMC SELECT	SEL 3YR STR REPL SRDF MONITOR FEE	\$6,961.00	K	31%	\$4,803.09	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121113-1	EMC SELECT	SEL 1YR STR REPL HOURLY SUPPORT	\$1,341.00	K	31%	\$925.29	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121113-2	EMC SELECT	SEL 2YR STR REPL HOURLY SUPPORT	\$2,681.00	K	31%	\$1,849.89	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121113-3	EMC SELECT	SEL 3YR STR REPL HOURLY SUPPORT	\$4,022.00	K	31%	\$2,775.18	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121114-1	EMC SELECT	SEL 1YR STR REPL ARRAY MONITOR SERVER	\$5,414.00	K	31%	\$3,735.66	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121114-2	EMC SELECT	SEL 2YR STR REPL ARRAY MONITOR SERVER	\$10,829.00	K	31%	\$7,472.01	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121114-3	EMC SELECT	SEL 3YR STR REPL ARRAY MONITOR SERVER	\$16,243.00	K	31%	\$11,207.67	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121117-1	EMC SELECT	SEL 1YR DATA COPY MANAGEMENT SERVICES	\$4,022.00	K	31%	\$2,775.18	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121117-2	EMC SELECT	SEL 2YR DATA COPY MANAGEMENT SERVICES	\$8,044.00	K	31%	\$5,550.36	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-121117-3	EMC SELECT	SEL 3YR DATA COPY MANAGEMENT SERVICES	\$12,066.00	K	31%	\$8,325.54	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13228-1	EMC SELECT	SEL 1YR CUSTOMER PROVIDED WAN SERVICES	\$1,611.00	K	31%	\$1,111.59	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13228-2	EMC SELECT	SEL 2YR CUSTOMER PROVIDED WAN SERVICES	\$3,223.00	K	31%	\$2,223.87	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13228-3	EMC SELECT	SEL 3YR CUSTOMER PROVIDED WAN SERVICES	\$4,834.00	K	31%	\$3,335.46	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13230-1	EMC SELECT	SEL 1YR RMTS WAN EQUIP CISCO 2901	\$10,474.00	K	31%	\$7,227.06	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13230-2	EMC SELECT	SEL 2YR RMTS WAN EQUIP CISCO 2901	\$12,891.00	K	31%	\$8,894.79	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13230-3	EMC SELECT	SEL 3YR RMTS WAN EQUIP CISCO 2901	\$14,503.00	K	31%	\$10,007.07	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13232-1	EMC SELECT	SEL 1YR RMTS WAN EQUIP CISCO 2951	\$42,703.00	K	31%	\$29,465.07	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13232-2	EMC SELECT	SEL 2YR RMTS WAN EQUIP CISCO 2951	\$48,343.00	K	31%	\$33,356.67	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13232-3	EMC SELECT	SEL 3YR RMTS WAN EQUIP CISCO 2951	\$55,594.00	K	31%	\$38,359.86	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13234-1	EMC SELECT	SEL 1YR RMTS WAN EQUIP CISCO ASR1001	\$78,154.00	K	31%	\$53,926.26	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13234-2	EMC SELECT	SEL 2YR RMTS WAN EQUIP CISCO ASR1001	\$90,240.00	K	31%	\$62,265.60	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13234-3	EMC SELECT	SEL 3YR RMTS WAN EQUIP CISCO ASR1001	\$101,520.00	K	31%	\$70,048.80	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13236-1	EMC SELECT	SEL 1YR WAN EQUIP CISCO ROUTER 2901	\$8,057.00	K	31%	\$5,559.33	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13236-2	EMC SELECT	SEL 2YR WAN EQUIP CISCO ROUTER 2901	\$9,669.00	K	31%	\$6,671.61	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13236-3	EMC SELECT	SEL 3YR WAN EQUIP CISCO ROUTER 2901	\$12,086.00	K	31%	\$8,339.34	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13239-1	EMC SELECT	SEL 1YR WAN EQUIP CISCO ROUTER 3945	\$73,320.00	K	31%	\$50,590.80	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13239-2	EMC SELECT	SEL 2YR WAN EQUIP CISCO ROUTER 3945	\$83,794.00	K	31%	\$57,817.86	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13239-3	EMC SELECT	SEL 3YR WAN EQUIP CISCO ROUTER 3945	\$94,269.00	K	31%	\$65,045.61	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13240-1	EMC SELECT	SEL 1YR WAN EQUIP CISCO ROUTER ASR1001	\$78,154.00	K	31%	\$53,926.26	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13240-2	EMC SELECT	SEL 2YR WAN EQUIP CISCO ROUTER ASR1001	\$90,240.00	K	31%	\$62,265.60	N/A	N/A	N/A	N/A	N/A	SUNGARD

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	
5	S-13240-3	EMC SELECT	SEL 3YR WAN EQUIP CISCO ROUTER ASR1001	\$101,520.00	K	31%	\$70,048.80	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13401-1	EMC SELECT	SEL 1YR LAN SERV CUST PROVIDE WG SWITCH	\$1,752.00	K	31%	\$1,208.88	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13401-2	EMC SELECT	SEL 2YR LAN SERV CUST PROVIDE WG SWITCH	\$3,505.00	K	31%	\$2,418.45	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13401-3	EMC SELECT	SEL 3YR LAN SERV CUST PROVIDE WG SWITCH	\$5,257.00	K	31%	\$3,627.33	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13402-1	EMC SELECT	SEL 1YR LAN SERV CUST PROVIDE ENT SWITCH	\$3,505.00	K	31%	\$2,418.45	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13402-2	EMC SELECT	SEL 2YR LAN SERV CUST PROVIDE ENT SWITCH	\$7,010.00	K	31%	\$4,836.90	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13402-3	EMC SELECT	SEL 3YR LAN SERV CUST PROVIDE ENT SWITCH	\$10,515.00	K	31%	\$7,255.35	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13405-1	EMC SELECT	SEL 1YR LAN EQUIP CISCO 2960	\$5,281.00	K	31%	\$3,643.89	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13405-2	EMC SELECT	SEL 2YR LAN EQUIP CISCO 2960	\$7,711.00	K	31%	\$5,320.59	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13405-3	EMC SELECT	SEL 3YR LAN EQUIP CISCO 2960	\$10,234.00	K	31%	\$7,061.46	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13414-1	EMC SELECT	SEL 1YR LAN EQUIP CISCO 3560	\$13,833.00	K	31%	\$9,544.77	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13414-2	EMC SELECT	SEL 2YR LAN EQUIP CISCO 3560	\$17,618.00	K	31%	\$12,156.42	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-13414-3	EMC SELECT	SEL 3YR LAN EQUIP CISCO 3560	\$20,546.00	K	31%	\$14,176.74	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999113-1	EMC SELECT	SEL 1YR VIRTUAL FIREWALL MGD SPC BUNDLES	\$4,548.00	K	31%	\$3,138.12	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999113-2	EMC SELECT	SEL 2YR VIRTUAL FIREWALL MGD SPC BUNDLES	\$9,055.00	K	31%	\$5,557.95	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999113-3	EMC SELECT	SEL 3YR VIRTUAL FIREWALL MGD SPC BUNDLES	\$11,562.00	K	31%	\$7,977.78	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999114-1	EMC SELECT	SEL 1YR ONE-TIME FEES	\$2,014.00	K	31%	\$1,389.66	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999114-2	EMC SELECT	SEL 2YR ONE-TIME FEES	\$4,029.00	K	31%	\$2,780.01	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999114-3	EMC SELECT	SEL 3YR ONE-TIME FEES	\$6,043.00	K	31%	\$4,169.67	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999130-1	EMC SELECT	SEL 1YR SUNGARD PROVIDED PDU (220V)	\$1,486.00	K	31%	\$1,025.34	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999130-2	EMC SELECT	SEL 2YR SUNGARD PROVIDED PDU (220V)	\$1,566.00	K	31%	\$1,080.54	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999130-3	EMC SELECT	SEL 3YR SUNGARD PROVIDED PDU (220V)	\$1,646.00	K	31%	\$1,135.74	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999200-1	EMC SELECT	SEL 1YR SUNGARD HOTSITE SERVER RESOURCES	\$2,681.00	K	31%	\$1,849.89	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999200-2	EMC SELECT	SEL 2YR SUNGARD HOTSITE SERVER RESOURCES	\$5,361.00	K	31%	\$3,699.09	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999200-3	EMC SELECT	SEL 3YR SUNGARD HOTSITE SERVER RESOURCES	\$8,042.00	K	31%	\$5,548.98	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999201-1	EMC SELECT	SEL 1YR HOTSITE SERVER (PSERIES)	\$2,681.00	K	31%	\$1,849.89	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999201-2	EMC SELECT	SEL 2YR HOTSITE SERVER (PSERIES)	\$5,361.00	K	31%	\$3,699.09	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999201-3	EMC SELECT	SEL 3YR HOTSITE SERVER (PSERIES)	\$8,042.00	K	31%	\$5,548.98	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999202-1	EMC SELECT	SEL 1YR HOTSITE SERVER (X86)	\$2,681.00	K	31%	\$1,849.89	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999202-2	EMC SELECT	SEL 2YR HOTSITE SERVER (X86)	\$5,361.00	K	31%	\$3,699.09	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999202-3	EMC SELECT	SEL 3YR HOTSITE SERVER (X86)	\$8,042.00	K	31%	\$5,548.98	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999203-1	EMC SELECT	SEL 1YR HOTSITE SERVER (HP-PA-RISC)	\$2,681.00	K	31%	\$1,849.89	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999203-2	EMC SELECT	SEL 2YR HOTSITE SERVER (HP-PA-RISC)	\$5,361.00	K	31%	\$3,699.09	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999203-3	EMC SELECT	SEL 3YR HOTSITE SERVER (HP-PA-RISC)	\$8,042.00	K	31%	\$5,548.98	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999204-1	EMC SELECT	SEL 1YR HOTSITE SERVER (ISERIES)	\$2,681.00	K	31%	\$1,849.89	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999204-2	EMC SELECT	SEL 2YR HOTSITE SERVER (ISERIES)	\$5,361.00	K	31%	\$3,699.09	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999204-3	EMC SELECT	SEL 3YR HOTSITE SERVER (ISERIES)	\$8,042.00	K	31%	\$5,548.98	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999205-1	EMC SELECT	SEL 1YR HOTSITE SERVER (MAINFRAME)	\$2,681.00	K	31%	\$1,849.89	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999205-2	EMC SELECT	SEL 2YR HOTSITE SERVER (MAINFRAME)	\$5,361.00	K	31%	\$3,699.09	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999205-3	EMC SELECT	SEL 3YR HOTSITE SERVER (MAINFRAME)	\$8,042.00	K	31%	\$5,548.98	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999206-1	EMC SELECT	SEL 1YR HOTSITE SERVER (SUN)	\$2,681.00	K	31%	\$1,849.89	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999206-2	EMC SELECT	SEL 2YR HOTSITE SERVER (SUN)	\$5,361.00	K	31%	\$3,699.09	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999206-3	EMC SELECT	SEL 3YR HOTSITE SERVER (SUN)	\$8,042.00	K	31%	\$5,548.98	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999208-1	EMC SELECT	SEL 1YR HOTSITE SERVER (HP-ITANIUM)	\$2,681.00	K	31%	\$1,849.89	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999208-2	EMC SELECT	SEL 2YR HOTSITE SERVER (HP-ITANIUM)	\$5,361.00	K	31%	\$3,699.09	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	S-999208-3	EMC SELECT	SEL 3YR HOTSITE SERVER (HP-ITANIUM)	\$8,042.00	K	31%	\$5,548.98	N/A	N/A	N/A	N/A	N/A	SUNGARD
5	SYNC-1TB-EE-1Y	EMC SELECT	SEL Sync EE 1TB 1 yr	\$13,571.00	K	31%	\$9,363.99	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNCCD-STG-1Y	EMC SELECT	SEL Sync EE CLD Storage 100GB 1 yr	\$206.00	K	31%	\$142.14	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNCCD-STG-2Y	EMC SELECT	SEL Sync EE CLD Storage 100GB 2 yr	\$392.00	K	31%	\$270.48	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNCCD-STG-3Y	EMC SELECT	SEL Sync EE CLD Storage 100GB 3 yr	\$555.00	K	31%	\$382.95	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T1-1Y	EMC SELECT	SEL SYNC EE EDU 25-10000 STS 1 YR	\$45,313.00	K	31%	\$31,265.97	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T1-2Y	EMC SELECT	SEL SYNC EE EDU 25-10000 STS 2 YR	\$90,626.00	K	31%	\$62,531.94	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T1-3Y	EMC SELECT	SEL SYNC EE EDU 25-10000 STS 3 YR	\$135,939.00	K	31%	\$93,797.91	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T2-1Y	EMC SELECT	SEL SYNC EE EDU 10001-25000 STS 1 YR	\$101,563.00	K	31%	\$70,078.47	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T2-2Y	EMC SELECT	SEL SYNC EE EDU 10001-25000 STS 2 YR	\$203,126.00	K	31%	\$140,156.94	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T2-3Y	EMC SELECT	SEL SYNC EE EDU 10001-25000 STS 3 YR	\$304,689.00	K	31%	\$210,235.41	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T3-1Y	EMC SELECT	SEL SYNC EE EDU 25001-50000 STS 1 YR	\$181,250.00	K	31%	\$125,062.50	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T3-2Y	EMC SELECT	SEL SYNC EE EDU 25001-50000 STS 2 YR	\$362,500.00	K	31%	\$250,125.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T3-3Y	EMC SELECT	SEL SYNC EE EDU 25001-50000 STS 3 YR	\$543,750.00	K	31%	\$375,187.50	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T4-1Y	EMC SELECT	SEL SYNC EE EDU 50001-100000 STS 1 YR	\$307,813.00	K	31%	\$212,390.97	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T4-2Y	EMC SELECT	SEL SYNC EE EDU 50001-100000 STS 2 YR	\$615,626.00	K	31%	\$424,781.94	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T4-3Y	EMC SELECT	SEL SYNC EE EDU 50001-100000 STS 3 YR	\$923,439.00	K	31%	\$637,172.91	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T5-1Y	EMC SELECT	SEL SYNC EE EDU 100001-150000 STS 1 YR	\$449,219.00	K	31%	\$309,961.11	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T5-2Y	EMC SELECT	SEL SYNC EE EDU 100001-150000 STS 2 YR	\$898,438.00	K	31%	\$619,922.22	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T5-3Y	EMC SELECT	SEL SYNC EE EDU 100001-150000 STS 3 YR	\$1,347,657.00	K	31%	\$928,983.33	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T6-1Y	EMC SELECT	SEL SYNC EE EDU 150001-200000 STS 1 YR	\$579,698.00	K	31%	\$399,984.72	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T6-2Y	EMC SELECT	SEL SYNC EE EDU 150001-200000 STS 2 YR	\$1,159,376.00	K	31%	\$799,969.44	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-ED-T6-3Y	EMC SELECT	SEL SYNC EE EDU 150001-200000 STS 3 YR	\$1,739,064.00	K	31%	\$1,199,954.16	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-P1-EE-1Y	EMC SELECT	SEL Sync EE 50 Seat Pack 1 yr	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-P2-EE-1Y	EMC SELECT	SEL Sync EE 100 Seat Pack 1 yr	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-P3-EE-1Y	EMC SELECT	SEL Sync EE 150 Seat Pack 1 yr	\$15,000.00	K	31%	\$10,350.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-PAN-CON	EMC SELECT	SEL Synclivity Panorama Storage Connect	\$0.00	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S1-DE-1Y	EMC SELECT	SEL Sync DE 1-10TB 1 yr	\$9,500.00	K	31%	\$6,555.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S1-DE-2Y	EMC SELECT	SEL Sync DE 1-10TB 2 yr	\$18,100.00	K	31%	\$12,489.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S1-DE-3Y	EMC SELECT	SEL Sync DE 1-10TB 3 yr	\$25,900.00	K	31%	\$17,871.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S1-EE-1Y	EMC SELECT	SEL Sync EE 1-10TB 1 yr	\$23,750.00	K	31%	\$16,397.50	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S1-EE-2Y	EMC SELECT	SEL Sync EE 1-10TB 2 yr	\$45,250.00	K	31%	\$31,222.50	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S1-EE-3Y	EMC SELECT	SEL Sync EE 1-10TB 3 yr	\$64,750.00	K	31%	\$44,677.50	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S2-DE-1Y	EMC SELECT	SEL Sync DE 11-25TB 1 yr	\$7,700.00	K	31%	\$5,313.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S2-DE-2Y	EMC SELECT	SEL Sync DE 11-25TB 2 yr	\$14,700.00	K	31%	\$10,143.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S2-DE-3Y	EMC SELECT	SEL Sync DE 11-25TB 3 yr	\$21,000.00	K	31%	\$14,490.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S2-EE-1Y	EMC SELECT	SEL Sync EE 11-25TB 1 yr	\$19,250.00	K	31%	\$13,282.50	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S2-EE-2Y	EMC SELECT	SEL Sync EE 11-25TB 2 yr	\$36,750.00	K	31%	\$25,357.50	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S2-EE-3Y	EMC SELECT	SEL Sync EE 11-25TB 3 yr	\$52,500.00	K	31%	\$36,225.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S3-DE-1Y	EMC SELECT	SEL Sync DE 26-50TB 1 yr	\$7,200.00	K	31%	\$4,988.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S3-DE-2Y	EMC SELECT	SEL Sync DE 26-50TB 2 yr	\$13,800.00	K	31%	\$9,522.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY
5	SYNC-S3-DE-3Y	EMC SELECT	SEL Sync DE 26-50TB 3 yr	\$19,700.00	K	31%	\$13,593.00	N/A	N/A	N/A	N/A	N/A	SYNCLICITY

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	SYNC-S3-EE-1Y	EMC SELECT	SEL Sync EE 26-50TB 1 yr	\$18,000.00	K	31%	\$12,420.00	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-S3-EE-2Y	EMC SELECT	SEL Sync EE 26-50TB 2 yr	\$34,500.00	K	31%	\$23,805.00	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-S3-EE-3Y	EMC SELECT	SEL Sync EE 26-50TB 3 yr	\$49,250.00	K	31%	\$33,982.50	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-S4-DE-1Y	EMC SELECT	SEL Sync DE 51TB + 1 yr	\$6,600.00	K	31%	\$4,554.00	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-S4-DE-2Y	EMC SELECT	SEL Sync DE 51TB + 2 yr	\$12,700.00	K	31%	\$8,763.00	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-S4-DE-3Y	EMC SELECT	SEL Sync DE 51TB + 3 yr	\$18,100.00	K	31%	\$12,489.00	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-S4-EE-1Y	EMC SELECT	SEL Sync EE 51TB + 1 yr	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-S4-EE-2Y	EMC SELECT	SEL Sync EE 51TB + yr	\$31,750.00	K	31%	\$21,907.50	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-S4-EE-3Y	EMC SELECT	SEL Sync EE 51TB + yr	\$45,250.00	K	31%	\$31,222.50	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T1-DE-1Y	EMC SELECT	SEL Sync DE 1 yr	\$60.00	K	31%	\$41.40	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T1-DE-2Y	EMC SELECT	SEL Sync DE 2 yr	\$114.00	K	31%	\$78.66	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T1-DE-3Y	EMC SELECT	SEL Sync DE 3 yr	\$162.00	K	31%	\$111.78	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T1-EE-1Y	EMC SELECT	SEL Sync EE 25-200 sts 1 yr	\$150.00	K	31%	\$103.50	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T1-EE-2Y	EMC SELECT	SEL Sync EE 25-200 sts 2 yr	\$286.00	K	31%	\$197.34	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T1-EE-3Y	EMC SELECT	SEL Sync EE 25-200 sts 3 yr	\$405.00	K	31%	\$279.45	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T2-EE-1Y	EMC SELECT	SEL Sync EE 201-1,000 sts 1 yr	\$120.00	K	31%	\$82.80	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T2-EE-2Y	EMC SELECT	SEL Sync EE 201-1,000 sts 2 yr	\$228.00	K	31%	\$157.32	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T2-EE-3Y	EMC SELECT	SEL Sync EE 201-1,000 sts 3 yr	\$324.00	K	31%	\$223.56	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T3-EE-1Y	EMC SELECT	SEL Sync EE 1,001+ sts 1 yr	\$96.00	K	31%	\$66.24	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T3-EE-2Y	EMC SELECT	SEL Sync EE 1,001+ sts 2 yr	\$182.00	K	31%	\$125.58	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	SYNC-T3-EE-3Y	EMC SELECT	SEL Sync EE 1,001+ sts 3 yr	\$258.00	K	31%	\$178.02	N/A	N/A	N/A	N/A	N/A	N/A	SYNCPLECTY
5	CES10001	EMC SELECT	SEL Clinical Ent Suite Tier 1: 1-150	\$281,250.00	K	31%	\$194,062.50	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	CES10002	EMC SELECT	SEL Clinical Ent Suite Tier 2: 151-350	\$656,250.00	K	31%	\$452,812.50	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	CES10003	EMC SELECT	SEL Clinical Ent Suite Tier 3: 351-600	\$1,050,000.00	K	31%	\$724,500.00	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	CES10004	EMC SELECT	SEL Clinical Ent Suite Tier 4: 601-900	\$1,516,750.00	K	31%	\$1,047,937.50	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	CES10005	EMC SELECT	SEL Clinical Ent Suite Tier 5: 901-1250	\$2,031,250.00	K	31%	\$1,401,562.50	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	CES10006	EMC SELECT	SEL Clinical Ent Suite Tier 6: 1251-3000	\$4,500,000.00	K	31%	\$3,105,000.00	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	REM10001	EMC SELECT	SEL Evercore Remote Tier 1: 1-150	\$29,297.00	K	31%	\$20,214.93	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	REM10002	EMC SELECT	SEL Evercore Remote Tier 2: 151-350	\$68,359.00	K	31%	\$47,167.71	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	REM10003	EMC SELECT	SEL Evercore Remote Tier 3: 351-600	\$93,750.00	K	31%	\$64,687.50	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	REM10004	EMC SELECT	SEL Evercore Remote Tier 4: 601-900	\$105,469.00	K	31%	\$72,773.61	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	REM10005	EMC SELECT	SEL Evercore Remote Tier 5: 901-1250	\$97,656.00	K	31%	\$67,382.64	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	REM10006	EMC SELECT	SEL Evercore Remote Tier 6: 1251-3000	\$117,188.00	K	31%	\$80,859.72	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMD10001	EMC SELECT	SEL ESS DICOM Tier 1: 1-150	\$169,922.00	K	31%	\$117,246.18	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMD10002	EMC SELECT	SEL ESS DICOM Tier 2: 151-350	\$396,484.00	K	31%	\$275,573.86	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMD10003	EMC SELECT	SEL ESS DICOM Tier 3: 351-600	\$656,250.00	K	31%	\$452,812.50	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMD10004	EMC SELECT	SEL ESS DICOM Tier 4: 601-900	\$949,219.00	K	31%	\$654,961.11	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMD10005	EMC SELECT	SEL ESS DICOM Tier 5: 901-1250	\$1,269,531.00	K	31%	\$875,976.39	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMD10006	EMC SELECT	SEL ESS DICOM Tier 6: 1251-3000 Studies	\$2,929,688.00	K	31%	\$2,021,484.72	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMDND10001	EMC SELECT	SEL ESS Non-DICOM Tier 1: 1-150	\$220,898.00	K	31%	\$152,419.62	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMDND10002	EMC SELECT	SEL ESS Non-DICOM Tier 2: 151-350	\$515,430.00	K	31%	\$355,646.70	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMDND10003	EMC SELECT	SEL ESS Non-DICOM Tier 3: 351-600	\$853,125.00	K	31%	\$588,656.25	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMDND10004	EMC SELECT	SEL ESS Non-DICOM Tier 4: 601-900	\$949,219.00	K	31%	\$654,961.11	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMDND10005	EMC SELECT	SEL ESS Non-DICOM Tier 5: 901-1250	\$1,650,391.00	K	31%	\$1,138,769.79	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	SMDND10006	EMC SELECT	SEL ESS Non-DICOM Tier 6: 1251-3000	\$3,808,594.00	K	31%	\$2,627,929.86	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	T120-6H-2-50	EMC SELECT	SEL: T120BUNDLE 2 LTO-6,HH,SAS,50S	\$39,198.00	K	31%	\$27,046.62	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	T120-6HA-3-50	EMC SELECT	SEL: T120BUNDLE 3 LTO-6,HH,SAS,50S	\$50,019.00	K	31%	\$34,513.11	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	T120-6HA-4-50	EMC SELECT	SEL: T120BUNDLE 4 LTO-6,HH,SAS,50S	\$61,788.00	K	31%	\$42,633.72	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	T120-6HF-2-50	EMC SELECT	SEL: T120BUNDLE 2 LTO-6,HH,FC,50S	\$44,396.00	K	31%	\$30,633.24	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	T120-6HF-3-50	EMC SELECT	SEL: T120BUNDLE 3 LTO-6,HH,FC,50S	\$56,198.00	K	31%	\$38,776.62	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	T120-6HF-4-50	EMC SELECT	SEL: T120BUNDLE 4 LTO-6,HH,FC,50S	\$68,556.00	K	31%	\$47,303.64	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	UNDND10001	EMC SELECT	SEL Evercore Univision Tier 1: 1-150	\$76,465.00	K	31%	\$52,760.85	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	UNDND10002	EMC SELECT	SEL Evercore Univision Tier 2: 151-350	\$178,418.00	K	31%	\$123,108.42	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	UNDND10003	EMC SELECT	SEL Evercore Univision Tier 3: 351-600	\$295,313.00	K	31%	\$203,765.97	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	UNDND10004	EMC SELECT	SEL Evercore Univision Tier 4: 601-900	\$427,148.00	K	31%	\$294,732.12	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	UNDND10005	EMC SELECT	SEL Evercore Univision Tier 5: 901-1250	\$571,289.00	K	31%	\$394,189.41	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	UNDND10006	EMC SELECT	SEL Evercore Univision Tier 6: 1251-3000	\$1,318,359.00	K	31%	\$909,667.71	N/A	N/A	N/A	N/A	N/A	N/A	TERAMEDICA
5	100DLSSP	EMC SELECT	SEL DT 100 USERS + SS & SUPPORT FIRST YR	\$1,915.00	K	31%	\$1,321.35	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	100DTSPP	EMC SELECT	SEL DTE 100 users + SS + Support 1st yr	\$13,260.00	K	31%	\$9,149.40	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	100DWS1PRSS2	EMC SELECT	SEL SS rene DW SP 100 user+1Pb/Col50L	\$2,751.00	K	31%	\$1,898.19	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	100DWS1PRSSP	EMC SELECT	SEL DWSP100use+1Pb/Col 50SL+SS&Sup1st yr	\$19,483.00	K	31%	\$13,443.27	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	100DWS1PRSSP2	EMC SELECT	SEL SS&Sup rene DWSP 100use+1Pb/Col50SL	\$3,667.00	K	31%	\$2,530.23	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	100DWW1PRSS2	EMC SELECT	SEL SS rene DWWin 100use+1Pb/Colle 50SL	\$2,751.00	K	31%	\$1,898.19	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	100DWW1PRSSP	EMC SELECT	SEL DWWin100use+1Pb/Col50SL+SS&Sup1styr	\$19,483.00	K	31%	\$13,443.27	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	100DWW1PRSSP2	EMC SELECT	SEL SS&Sup rene DWWin100use+1Pb/Col50SL	\$3,667.00	K	31%	\$2,530.23	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DLSSP	EMC SELECT	SEL DT 250 USERS + SS & SUPPORT FIRST YR	\$2,958.00	K	31%	\$2,041.02	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DTSPP	EMC SELECT	SEL DTE 250 users + SS + Support 1st yr	\$20,475.00	K	31%	\$14,127.75	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWS1PRSS2	EMC SELECT	SEL SS rene DWSP250user+1Pb/Col50SL	\$4,031.00	K	31%	\$2,781.39	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWS1PRSSP	EMC SELECT	SEL DWSP250user+1Pb/Col50SL+SS&Sup 1styr	\$28,219.00	K	31%	\$19,471.11	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWS1PRSSP2	EMC SELECT	SEL SS&Sup rene DWSP250user+1Pb/Col50SL	\$5,375.00	K	31%	\$3,708.75	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWW1PRSS2	EMC SELECT	SEL SS rene DWWin250use+1Pb/Col50SL	\$4,031.00	K	31%	\$2,781.39	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWW1PRSSP	EMC SELECT	SEL DWWin250use+1Pb/Col50SL+SS&Sup1styr	\$28,219.00	K	31%	\$19,471.11	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWW1PRSSP2	EMC SELECT	SEL SS&Sup rene DWWin250use+1Pb/Col50SL	\$5,375.00	K	31%	\$3,708.75	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250LSSP	EMC SELECT	SEL DT 25 USERS + SS & SUPPORT FIRST YR	\$901.00	K	31%	\$621.69	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DTSPP	EMC SELECT	SEL DTE 25 users + SS and Support 1st yr	\$6,240.00	K	31%	\$4,305.60	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWS1PRSS2	EMC SELECT	SEL SS rene DWSP250user+ 1 Pb/Col 50SL	\$1,405.00	K	31%	\$969.45	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWS1PRSSP	EMC SELECT	SEL DWSP25user+1Pb/Col50SL+SS&Sup1styr	\$9,922.00	K	31%	\$6,846.18	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWS1PRSSP2	EMC SELECT	SEL SS&Sup rene DWSP25user+1Pb/Col50SL	\$1,860.00	K	31%	\$1,283.40	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWW1PRSS2	EMC SELECT	SEL SS rene DWWin25use+1Pb/Collec 50SL	\$1,405.00	K	31%	\$969.45	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWW1PRSSP	EMC SELECT	SEL DWWin25use&1Pb/Colle50SL+SS&Sup1styr	\$9,922.00	K	31%	\$6,846.18	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	250DWW1PRSSP2	EMC SELECT	SEL SS&Sup rene DWWin25use+1Pb/Col50SL	\$1,860.00	K	31%	\$1,283.40	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	25UX1PRSSP	EMC SELECT	SEL DATADVUIUX 25 1DAPROBE50SL SS SUP	\$10,400.00	K	31%	\$7,176.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	50DA1PRSSP	EMC SELECT	SEL DATADVANT50 1 PROBE 1YSS SP	\$15,600.00	K	31%	\$10,764.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	50DLSSP	EMC SELECT	SEL DT 50 USERS + SS & SUPPORT FIRST YR	\$1,352.00	K	31%	\$932.88	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	50DTSPP	EMC SELECT	SEL DTE 50 users + SS and Support 1st yr	\$9,360.00	K	31%	\$6,458.40	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	50DWS1PRSS2	EMC SELECT	SEL SS rene DWSP 50users+ 1 Pb/Col 50SL	\$2,039.00	K	31%	\$1,406.91	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	50DWS1PRSSP	EMC SELECT	SEL DWSP50use+1Pb/Col50SL+SS&Sup 1st yr	\$14,390.00	K	31%	\$9,929.10	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	50DW51PRSSP2	EMC SELECT	SEL SS&Sup rene DWSP50user+1Pb/Coil 50SL	\$2,698.00	K	31%	\$1,861.62	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	50DWW1PRSS2	EMC SELECT	SEL SS rene DWWin 50 use+1Pb/Collec 50SL	\$2,039.00	K	31%	\$1,406.91	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	50DWW1PRSS2	EMC SELECT	SEL DWWin50use+1Pb/Colle50SL+SS&Sup1styr	\$14,390.00	K	31%	\$9,929.10	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	50DWW1PRSSP2	EMC SELECT	SEL SS&Sup rene DWWin50use+1Pb/Colle50SL	\$2,698.00	K	31%	\$1,861.62	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	ADD-DA	EMC SELECT	SEL Add-On DATADVANTAGEANALYTICS ENGINE	\$13,000.00	K	31%	\$8,970.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	ADD-IDU-DR	EMC SELECT	SEL Add-On IDU for Disaster Recovery	\$13,000.00	K	31%	\$8,970.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	ADD-IDU-PR	EMC SELECT	SEL Add-On IDU for Addl Production Env	\$13,000.00	K	31%	\$8,970.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	ADD-IDU-TS	EMC SELECT	SEL Add-On IDU for Test Environment	\$13,000.00	K	31%	\$8,970.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-100KL	EMC SELECT	SEL DATADVANT100000	\$3,900,000.00	K	31%	\$2,691,000.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-10KL	EMC SELECT	SEL DATADVANT10000	\$436,800.00	K	31%	\$301,392.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-1500L	EMC SELECT	SEL DATADVANT1500	\$98,280.00	K	31%	\$67,813.20	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-150KL	EMC SELECT	SEL DATADVANT150000	\$5,733,000.00	K	31%	\$3,955,770.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-15KL	EMC SELECT	SEL DATADVANT15000	\$655,200.00	K	31%	\$452,088.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-1KL	EMC SELECT	SEL DATADVANT1000	\$73,710.00	K	31%	\$50,859.90	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-20KL	EMC SELECT	SEL DATADVANT2000	\$229,920.00	K	31%	\$157,544.80	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-2500L	EMC SELECT	SEL DATADVANT2500	\$141,050.00	K	31%	\$97,324.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-25KL	EMC SELECT	SEL DATADVANT25000	\$1,037,400.00	K	31%	\$715,806.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-2KL	EMC SELECT	SEL DATADVANT2000	\$118,300.00	K	31%	\$81,627.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-3500L	EMC SELECT	SEL DATADVANT3500	\$197,470.00	K	31%	\$136,254.30	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-35KL	EMC SELECT	SEL DATADVANT35000	\$1,430,000.00	K	31%	\$986,700.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-3KL	EMC SELECT	SEL DATADVANT3000	\$169,260.00	K	31%	\$116,789.40	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-4500L	EMC SELECT	SEL DATADVANT4500	\$245,700.00	K	31%	\$169,533.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-4KL	EMC SELECT	SEL DATADVANT4000	\$218,400.00	K	31%	\$150,696.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-500L	EMC SELECT	SEL DATADVANT500	\$40,950.00	K	31%	\$28,255.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-50KL	EMC SELECT	SEL DATADVANT50000	\$2,015,000.00	K	31%	\$1,396,350.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-5KL	EMC SELECT	SEL DATADVANT5000	\$273,000.00	K	31%	\$188,370.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-6KL	EMC SELECT	SEL DATADVANT6000	\$289,380.00	K	31%	\$199,672.20	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-750L	EMC SELECT	SEL DATADVANT750	\$58,500.00	K	31%	\$40,365.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-7KL	EMC SELECT	SEL DATADVANT7000	\$337,610.00	K	31%	\$232,950.90	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-8KL	EMC SELECT	SEL DATADVANT8000	\$364,000.00	K	31%	\$251,160.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DA-9KL	EMC SELECT	SEL DATADVANT9000	\$409,500.00	K	31%	\$282,555.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-100KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE100000	\$1,950,000.00	K	31%	\$1,345,500.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-10KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 10000	\$218,400.00	K	31%	\$150,696.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-1500L	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 1500	\$49,140.00	K	31%	\$33,906.60	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-15KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 15000	\$2,865,500.00	K	31%	\$1,977,885.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-19KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 15000	\$327,600.00	K	31%	\$226,044.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-1KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 1000	\$36,855.00	K	31%	\$25,429.95	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-20KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 20000	\$414,960.00	K	31%	\$286,322.40	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-2500L	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 2500	\$70,525.00	K	31%	\$48,662.25	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-25KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 25000	\$518,700.00	K	31%	\$357,903.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-2KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 2000	\$59,150.00	K	31%	\$40,813.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-3500L	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 3500	\$98,735.00	K	31%	\$68,127.15	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-35KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 35000	\$715,000.00	K	31%	\$493,350.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-3KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 3000	\$84,630.00	K	31%	\$58,394.70	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-4500L	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 4500	\$12,850.00	K	31%	\$89,766.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-4KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 4000	\$102,200.00	K	31%	\$75,348.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-500L	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 500	\$20,475.00	K	31%	\$14,127.75	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-50KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 50000	\$1,007,500.00	K	31%	\$695,175.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-5KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 5000	\$136,500.00	K	31%	\$94,185.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-6KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 6000	\$144,690.00	K	31%	\$99,836.10	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-750L	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 750	\$29,250.00	K	31%	\$20,182.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-7KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 7000	\$168,805.00	K	31%	\$116,475.45	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-8KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 8000	\$182,000.00	K	31%	\$125,580.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAL-9KL	EMC SELECT	SEL DATADVANTAGEIDUANALYTICSLITE 9000	\$204,750.00	K	31%	\$141,277.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAPR-10P	EMC SELECT	SEL 10 DATADVANTPROBES	\$40,950.00	K	31%	\$28,255.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAPR-15P	EMC SELECT	SEL 15 DATADVANTPROBES	\$55,283.00	K	31%	\$38,145.27	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAPR-1P	EMC SELECT	SEL 1 DATADVANTPROBE	\$9,100.00	K	31%	\$6,279.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAPR-20P	EMC SELECT	SEL 20 DATADVANTPROBES	\$66,339.00	K	31%	\$45,773.91	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DAPR-5P	EMC SELECT	SEL 5 DATADVANTPROBES	\$31,850.00	K	31%	\$21,976.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-100KL	EMC SELECT	SEL DATACLASSIFICATION100000	\$2,340,000.00	K	31%	\$1,614,600.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-10KL	EMC SELECT	SEL DATACLASSIFICATION10000	\$262,080.00	K	31%	\$180,835.20	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-1500L	EMC SELECT	SEL DATACLASSIFICATION1500	\$58,968.00	K	31%	\$40,687.92	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-150KL	EMC SELECT	SEL DATACLASSIFICATION150000	\$3,439,800.00	K	31%	\$2,373,462.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-15KL	EMC SELECT	SEL DATACLASSIFICATION15000	\$393,120.00	K	31%	\$271,252.80	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-1KL	EMC SELECT	SEL DATACLASSIFICATION1000	\$44,226.00	K	31%	\$30,515.94	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-20KL	EMC SELECT	SEL DATACLASSIFICATION20000	\$497,952.00	K	31%	\$343,586.88	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-2500L	EMC SELECT	SEL DATACLASSIFICATION2500	\$84,630.00	K	31%	\$58,394.70	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-25KL	EMC SELECT	SEL DATACLASSIFICATION25000	\$622,440.00	K	31%	\$429,483.60	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-2KL	EMC SELECT	SEL DATACLASSIFICATION2000	\$70,980.00	K	31%	\$48,976.20	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-3500L	EMC SELECT	SEL DATACLASSIFICATION3500	\$118,482.00	K	31%	\$81,752.58	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-35KL	EMC SELECT	SEL DATACLASSIFICATION35000	\$858,000.00	K	31%	\$592,020.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-3KL	EMC SELECT	SEL DATACLASSIFICATION3000	\$101,556.00	K	31%	\$70,073.64	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-4500L	EMC SELECT	SEL DATACLASSIFICATION4500	\$147,420.00	K	31%	\$101,719.80	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-4KL	EMC SELECT	SEL DATACLASSIFICATION4000	\$131,040.00	K	31%	\$90,417.60	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-500L	EMC SELECT	SEL DATACLASSIFICATION500	\$24,570.00	K	31%	\$16,953.30	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-50KL	EMC SELECT	SEL DATACLASSIFICATION50000	\$1,209,000.00	K	31%	\$834,210.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-5KL	EMC SELECT	SEL DATACLASSIFICATION5000	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-6KL	EMC SELECT	SEL DATACLASSIFICATION6000	\$173,628.00	K	31%	\$119,803.32	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-750L	EMC SELECT	SEL DATACLASSIFICATION750	\$35,100.00	K	31%	\$24,219.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-7KL	EMC SELECT	SEL DATACLASSIFICATION7000	\$202,566.00	K	31%	\$139,770.54	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-8KL	EMC SELECT	SEL DATACLASSIFICATION8000	\$218,400.00	K	31%	\$150,696.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DC-9KL	EMC SELECT	SEL DATACLASSIFICATION9000	\$245,700.00	K	31%	\$169,533.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DL-100KL	EMC SELECT	SEL DATALETR FOR 1000 USERS	\$6,265.00	K	31%	\$4,322.85	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DL-100KL	EMC SELECT	SEL DATALETR FOR 100000 USERS	\$331,500.00	K	31%	\$228,735.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DL-19KL	EMC SELECT	SEL DATALETR FOR 10000 USERS	\$37,128.00	K	31%	\$25,618.32	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DL-1500L	EMC SELECT	SEL DATALETR FOR 1500 USERS	\$8,354.00	K	31%	\$5,764.24	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DL-150KL	EMC SELECT	SEL DATALETR FOR 150000 USERS	\$487,305.00	K	31%	\$336,240.45	N/A	N/A	N/A	N/A	N/A	VARONIS	

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	DL-15KL	EMC SELECT	SEL.DATALERT FOR 15000 USERS	\$55,692.00	K	31%	\$38,427.48	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-2000L	EMC SELECT	SEL.DATALERT FOR 2000 USERS	\$10,056.00	K	31%	\$6,938.64	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-20KL	EMC SELECT	SEL.DATALERT FOR 20000 USERS	\$70,543.00	K	31%	\$48,674.67	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-2500L	EMC SELECT	SEL.DATALERT FOR 2500 USERS	\$11,989.00	K	31%	\$8,272.41	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-25KL	EMC SELECT	SEL.DATALERT FOR 25000 USERS	\$80,179.00	K	31%	\$60,843.51	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-3000L	EMC SELECT	SEL.DATALERT FOR 3000 USERS	\$14,387.00	K	31%	\$9,927.03	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-3500L	EMC SELECT	SEL.DATALERT FOR 3500 USERS	\$16,785.00	K	31%	\$11,581.65	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-35KL	EMC SELECT	SEL.DATALERT FOR 35000 USERS	\$121,550.00	K	31%	\$83,869.50	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-4000L	EMC SELECT	SEL.DATALERT FOR 4000 USERS	\$18,564.00	K	31%	\$12,809.16	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-4500L	EMC SELECT	SEL.DATALERT FOR 4500 USERS	\$20,885.00	K	31%	\$14,410.65	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-5000L	EMC SELECT	SEL.DATALERT FOR 5000 USERS	\$23,205.00	K	31%	\$16,011.45	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-500L	EMC SELECT	SEL.DATALERT FOR 500 USERS	\$3,481.00	K	31%	\$2,401.89	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-50KL	EMC SELECT	SEL.DATALERT FOR 50000 USERS	\$171,275.00	K	31%	\$118,179.75	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-6000L	EMC SELECT	SEL.DATALERT FOR 6000 USERS	\$24,597.00	K	31%	\$16,971.93	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-7000L	EMC SELECT	SEL.DATALERT FOR 7000 USERS	\$29,697.00	K	31%	\$19,800.93	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-7500L	EMC SELECT	SEL.DATALERT FOR 7500 USERS	\$4,973.00	K	31%	\$3,431.37	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-8000L	EMC SELECT	SEL.DATALERT FOR 8000 USERS	\$30,940.00	K	31%	\$21,348.60	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DL-9000L	EMC SELECT	SEL.DATALERT FOR 9000 USERS	\$34,808.00	K	31%	\$24,017.52	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-100KL	EMC SELECT	SEL.DATAPRIVILEGE 100000	\$1,893,840.00	K	31%	\$1,306,749.60	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-10KL	EMC SELECT	SEL.DATAPRIVILEGE 10000	\$212,160.00	K	31%	\$146,390.40	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-1500L	EMC SELECT	SEL.DATAPRIVILEGE 1500	\$47,736.00	K	31%	\$32,937.84	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-150KL	EMC SELECT	SEL.DATAPRIVILEGE 150000 USERS	\$2,783,945.00	K	31%	\$1,920,922.05	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-15KL	EMC SELECT	SEL.DATAPRIVILEGE 15000	\$318,240.00	K	31%	\$219,585.60	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-1KL	EMC SELECT	SEL.DATAPRIVILEGE 1000	\$35,880.00	K	31%	\$24,757.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-20KL	EMC SELECT	SEL.DATAPRIVILEGE 20000	\$403,104.00	K	31%	\$276,141.76	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-2500L	EMC SELECT	SEL.DATAPRIVILEGE 2500	\$68,464.00	K	31%	\$47,253.96	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-25KL	EMC SELECT	SEL.DATAPRIVILEGE 25000	\$503,880.00	K	31%	\$347,677.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-2KL	EMC SELECT	SEL.DATAPRIVILEGE 2000	\$57,408.00	K	31%	\$39,611.52	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-3500L	EMC SELECT	SEL.DATAPRIVILEGE 3500	\$95,940.00	K	31%	\$66,198.60	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-35KL	EMC SELECT	SEL.DATAPRIVILEGE 35000	\$694,200.00	K	31%	\$478,998.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-3KL	EMC SELECT	SEL.DATAPRIVILEGE 3000	\$82,212.00	K	31%	\$56,726.28	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-4500L	EMC SELECT	SEL.DATAPRIVILEGE 4500	\$119,340.00	K	31%	\$82,344.60	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-4KL	EMC SELECT	SEL.DATAPRIVILEGE 4000	\$106,080.00	K	31%	\$73,195.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-500L	EMC SELECT	SEL.DATAPRIVILEGE 500	\$19,968.00	K	31%	\$13,777.92	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-50KL	EMC SELECT	SEL.DATAPRIVILEGE 50000	\$29,483.00	K	31%	\$675,153.27	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-5KL	EMC SELECT	SEL.DATAPRIVILEGE 5000	\$132,600.00	K	31%	\$91,494.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-6KL	EMC SELECT	SEL.DATAPRIVILEGE 6000	\$140,556.00	K	31%	\$96,983.64	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-750L	EMC SELECT	SEL.DATAPRIVILEGE 750	\$28,080.00	K	31%	\$19,375.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-7KL	EMC SELECT	SEL.DATAPRIVILEGE 7000	\$163,956.00	K	31%	\$113,129.64	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-8KL	EMC SELECT	SEL.DATAPRIVILEGE 8000	\$176,748.00	K	31%	\$121,956.12	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DP-9KL	EMC SELECT	SEL.DATAPRIVILEGE 9000	\$198,900.00	K	31%	\$137,241.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-100KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES100000	\$1,560,000.00	K	31%	\$1,076,400.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-10KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES10000	\$174,720.00	K	31%	\$120,556.80	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-1500L	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES1500	\$39,312.00	K	31%	\$27,125.28	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-150KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES150000	\$2,293,200.00	K	31%	\$1,582,308.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-15KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES15000	\$262,080.00	K	31%	\$180,835.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-1KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES1000	\$29,484.00	K	31%	\$20,343.96	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-20KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES20000	\$331,968.00	K	31%	\$229,057.92	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-2500L	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES2500	\$56,420.00	K	31%	\$38,929.80	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-25KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES25000	\$414,960.00	K	31%	\$286,322.40	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-2KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES2000	\$47,320.00	K	31%	\$32,650.80	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-3500L	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES3500	\$78,988.00	K	31%	\$54,501.72	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-35KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES35000	\$572,000.00	K	31%	\$394,680.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-3KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES3000	\$67,704.00	K	31%	\$46,715.76	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-4500L	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES4500	\$99,280.00	K	31%	\$67,913.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-4KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES4000	\$87,360.00	K	31%	\$60,278.40	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-500L	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES500	\$16,380.00	K	31%	\$11,302.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-50KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES50000	\$806,000.00	K	31%	\$556,140.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-5KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES5000	\$109,200.00	K	31%	\$75,348.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-6KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES6000	\$115,752.00	K	31%	\$79,868.88	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-750L	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES750	\$23,400.00	K	31%	\$16,146.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-7KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES7000	\$135,044.00	K	31%	\$93,180.36	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-8KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES8000	\$145,600.00	K	31%	\$100,464.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DS-9KL	EMC SELECT	SEL.DATADVANTAGEDIRECTORYSERVICES9000	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-1000L	EMC SELECT	SEL.DTE 1000 users	\$44,226.00	K	31%	\$30,515.84	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-100KL	EMC SELECT	SEL.DTE 10000 users	\$2,340,000.00	K	31%	\$1,614,600.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-10KL	EMC SELECT	SEL.DTE 10000 users	\$262,080.00	K	31%	\$180,835.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-1500L	EMC SELECT	SEL.DTE 1500 users	\$58,968.00	K	31%	\$40,687.92	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-150KL	EMC SELECT	SEL.DTE 150000 users	\$3,439,800.00	K	31%	\$2,373,462.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-15KL	EMC SELECT	SEL.DTE 15000 users	\$393,120.00	K	31%	\$271,252.80	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-2000L	EMC SELECT	SEL.DTE 2000 users	\$70,980.00	K	31%	\$48,976.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-20KL	EMC SELECT	SEL.DTE 20000 users	\$497,952.00	K	31%	\$343,586.88	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-2500L	EMC SELECT	SEL.DTE 2500 users	\$84,630.00	K	31%	\$58,394.70	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-25KL	EMC SELECT	SEL.DTE 25000 users	\$622,440.00	K	31%	\$429,483.60	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-3000L	EMC SELECT	SEL.DTE 3000 users	\$101,556.00	K	31%	\$70,073.64	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-3500L	EMC SELECT	SEL.DTE 3500 users	\$118,482.00	K	31%	\$81,752.58	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-35KL	EMC SELECT	SEL.DTE 35000 users	\$858,000.00	K	31%	\$592,020.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-4000L	EMC SELECT	SEL.DTE 4000 users	\$131,040.00	K	31%	\$90,417.60	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-4500L	EMC SELECT	SEL.DTE 4500 users	\$147,420.00	K	31%	\$101,719.80	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-5000L	EMC SELECT	SEL.DTE 5000 users	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-500L	EMC SELECT	SEL.DTE 500 users	\$24,570.00	K	31%	\$16,953.30	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-50KL	EMC SELECT	SEL.DTE 50000 users	\$1,209,000.00	K	31%	\$834,210.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-6000L	EMC SELECT	SEL.DTE 6000 users	\$173,628.00	K	31%	\$119,803.32	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-7000L	EMC SELECT	SEL.DTE 7000 users	\$202,566.00	K	31%	\$139,770.54	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-750L	EMC SELECT	SEL.DTE 750 users	\$35,100.00	K	31%	\$24,219.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-9000L	EMC SELECT	SEL.DTE 9000 users	\$218,400.00	K	31%	\$150,666.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	DT-900L	EMC SELECT	SEL.DTE 900 users	\$245,700.00	K	31%	\$169,533.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	DWS-1000L	EMC SELECT	SEL DW for SharePoint 1000 users	\$55,283.00	K	31%	\$38,145.27	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-100KL	EMC SELECT	SEL DW for SharePoint 100000 users	\$2,925,000.00	K	31%	\$2,018,250.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-10KL	EMC SELECT	SEL DW for SharePoint 10000 users	\$327,600.00	K	31%	\$226,044.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-1500L	EMC SELECT	SEL DW for SharePoint 1500 users	\$73,710.00	K	31%	\$50,859.90	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-150KL	EMC SELECT	SEL DW for SharePoint 150000 users	\$4,299,750.00	K	31%	\$2,966,827.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-15KL	EMC SELECT	SEL DW for SharePoint 15000 users	\$491,400.00	K	31%	\$339,066.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-2000L	EMC SELECT	SEL DW for SharePoint 2000 users	\$88,725.00	K	31%	\$61,220.25	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-20KL	EMC SELECT	SEL DW for SharePoint 20000 users	\$622,440.00	K	31%	\$429,483.60	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-2500L	EMC SELECT	SEL DW for SharePoint 2500 users	\$105,788.00	K	31%	\$72,993.72	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-25KL	EMC SELECT	SEL DW for SharePoint 25000 users	\$778,050.00	K	31%	\$536,854.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-3000L	EMC SELECT	SEL DW for SharePoint 3000 users	\$126,945.00	K	31%	\$87,592.05	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-3500L	EMC SELECT	SEL DW for SharePoint 3500 users	\$148,103.00	K	31%	\$102,191.07	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-35KL	EMC SELECT	SEL DW for SharePoint 35000 users	\$1,072,500.00	K	31%	\$740,025.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-4000L	EMC SELECT	SEL DW for SharePoint 4000 users	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-4500L	EMC SELECT	SEL DW for SharePoint 4500 users	\$184,275.00	K	31%	\$127,149.75	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-5000L	EMC SELECT	SEL DW for SharePoint 5000 users	\$204,750.00	K	31%	\$141,277.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-500L	EMC SELECT	SEL DW for SharePoint 500 users	\$30,713.00	K	31%	\$21,191.97	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-50KL	EMC SELECT	SEL DW for SharePoint 50000 users	\$1,511,250.00	K	31%	\$1,042,762.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-6000L	EMC SELECT	SEL DW for SharePoint 6000 users	\$217,035.00	K	31%	\$149,754.15	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-7000L	EMC SELECT	SEL DW for SharePoint 7000 users	\$253,208.00	K	31%	\$174,713.52	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-750L	EMC SELECT	SEL DW for SharePoint 750 users	\$43,875.00	K	31%	\$30,273.75	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-8000L	EMC SELECT	SEL DW for SharePoint 8000 users	\$273,000.00	K	31%	\$188,370.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWS-9000L	EMC SELECT	SEL DW for SharePoint 9000 users	\$307,125.00	K	31%	\$211,916.25	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-1000L	EMC SELECT	SEL DW for Windows for 1000 users	\$55,283.00	K	31%	\$38,145.27	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-100KL	EMC SELECT	SEL DW for Windows for 100000 users	\$2,925,000.00	K	31%	\$2,018,250.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-10KL	EMC SELECT	SEL DW for Windows for 10000 users	\$327,600.00	K	31%	\$226,044.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-1500L	EMC SELECT	SEL DW for Windows for 1500 users	\$73,710.00	K	31%	\$50,859.90	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-150KL	EMC SELECT	SEL DW for Windows for 150000 users	\$4,299,750.00	K	31%	\$2,966,827.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-15KL	EMC SELECT	SEL DW for Windows for 15000 users	\$491,400.00	K	31%	\$339,066.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-2000L	EMC SELECT	SEL DW for Windows for 2000 users	\$88,725.00	K	31%	\$61,220.25	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-20KL	EMC SELECT	SEL DW for Windows for 20000 users	\$622,440.00	K	31%	\$429,483.60	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-2500L	EMC SELECT	SEL DW for Windows for 2500 users	\$105,788.00	K	31%	\$72,993.72	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-25KL	EMC SELECT	SEL DW for Windows for 25000 users	\$778,050.00	K	31%	\$536,854.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-3000L	EMC SELECT	SEL DW for Windows for 3000 users	\$126,945.00	K	31%	\$87,592.05	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-3500L	EMC SELECT	SEL DW for Windows for 3500 users	\$148,103.00	K	31%	\$102,191.07	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-35KL	EMC SELECT	SEL DW for Windows for 35000 users	\$1,072,500.00	K	31%	\$740,025.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-4000L	EMC SELECT	SEL DW for Windows for 4000 users	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-4500L	EMC SELECT	SEL DW for Windows for 4500 users	\$184,275.00	K	31%	\$127,149.75	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-5000L	EMC SELECT	SEL DW for Windows for 5000 users	\$204,750.00	K	31%	\$141,277.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-500L	EMC SELECT	SEL DW for Windows for 500 users	\$30,713.00	K	31%	\$21,191.97	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-50KL	EMC SELECT	SEL DW for Windows for 50000 users	\$1,511,250.00	K	31%	\$1,042,762.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-6000L	EMC SELECT	SEL DW for Windows for 6000 users	\$217,035.00	K	31%	\$149,754.15	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-7000L	EMC SELECT	SEL DW for Windows for 7000 users	\$253,208.00	K	31%	\$174,713.52	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-750L	EMC SELECT	SEL DW for Windows for 750 users	\$43,875.00	K	31%	\$30,273.75	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-8000L	EMC SELECT	SEL DW for Windows for 8000 users	\$273,000.00	K	31%	\$188,370.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	DWW-9000L	EMC SELECT	SEL DW for Windows for 9000 users	\$307,125.00	K	31%	\$211,916.25	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-1000L	EMC SELECT	SEL DATADVATAGEEXC 1000	\$73,710.00	K	31%	\$50,859.90	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-100KL	EMC SELECT	SEL DATADVATAGEEXC 100000	\$3,900,000.00	K	31%	\$2,691,000.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-10KL	EMC SELECT	SEL DATADVATAGEEXC 10000	\$436,800.00	K	31%	\$301,392.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-1500L	EMC SELECT	SEL DATADVATAGEEXC 1500	\$98,280.00	K	31%	\$67,813.20	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-150KL	EMC SELECT	SEL DATADVATAGEEXC 150000	\$5,733,000.00	K	31%	\$3,955,770.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-15KL	EMC SELECT	SEL DATADVATAGEEXC 15000	\$655,200.00	K	31%	\$452,088.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-2000L	EMC SELECT	SEL DATADVATAGEEXC 2000	\$118,300.00	K	31%	\$81,627.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-20KL	EMC SELECT	SELECT DATADVATAGEEXC 20000	\$829,920.00	K	31%	\$572,644.80	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-2500L	EMC SELECT	SEL DATADVATAGEEXC 2500	\$141,050.00	K	31%	\$97,324.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-25KL	EMC SELECT	SEL DATADVATAGEEXC 25000	\$1,037,400.00	K	31%	\$715,806.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-3000L	EMC SELECT	SEL DATADVATAGEEXC 3000	\$169,260.00	K	31%	\$116,789.40	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-3500L	EMC SELECT	SEL DATADVATAGEEXC 3500	\$197,470.00	K	31%	\$136,254.30	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-35KL	EMC SELECT	SEL DATADVATAGEEXC 35000	\$1,430,000.00	K	31%	\$986,700.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-4000L	EMC SELECT	SEL DATADVATAGEEXC 4000	\$218,400.00	K	31%	\$150,696.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-4500L	EMC SELECT	SEL DATADVATAGEEXC 4500	\$245,700.00	K	31%	\$169,533.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-5000L	EMC SELECT	SEL DATADVATAGEEXC 5000	\$273,000.00	K	31%	\$188,370.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-500L	EMC SELECT	SELECT DATADVATAGEEXC 500	\$40,950.00	K	31%	\$28,255.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-50KL	EMC SELECT	SEL DATADVATAGEEXC 50000	\$2,015,000.00	K	31%	\$1,390,350.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-6000L	EMC SELECT	SEL DATADVATAGEEXC 6000	\$289,380.00	K	31%	\$199,527.20	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-7000L	EMC SELECT	SEL DATADVATAGEEXC 7000	\$337,610.00	K	31%	\$232,959.90	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-750L	EMC SELECT	SEL DATADVATAGEEXC 750	\$58,500.00	K	31%	\$40,365.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-8000L	EMC SELECT	SEL DATADVATAGEEXC 8000	\$364,000.00	K	31%	\$251,160.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	EC-9000L	EMC SELECT	SEL DATADVATAGEEXC 9000	\$409,500.00	K	31%	\$282,555.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-100KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 100000	\$1,755,000.00	K	31%	\$1,210,950.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-10KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 10000	\$196,560.00	K	31%	\$135,626.40	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-1500L	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR1500	\$44,226.00	K	31%	\$30,515.94	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-150KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 15000	\$2,579,850.00	K	31%	\$1,780,096.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-15KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 15000	\$294,840.00	K	31%	\$203,439.60	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-1KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 1000	\$33,170.00	K	31%	\$22,987.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-20KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 20000	\$373,464.00	K	31%	\$257,690.16	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-2500L	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 2500	\$63,473.00	K	31%	\$43,796.37	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-25KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 25000	\$466,830.00	K	31%	\$322,112.70	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-2KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 2000	\$53,235.00	K	31%	\$36,732.15	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-3500L	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 3500	\$88,862.00	K	31%	\$61,314.78	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-35KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 35000	\$643,500.00	K	31%	\$444,015.00	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-3KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 3000	\$76,167.00	K	31%	\$52,555.23	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-4500L	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 4500	\$110,565.00	K	31%	\$76,289.85	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-4KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 4000	\$98,280.00	K	31%	\$67,813.20	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-500L	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 500	\$18,428.00	K	31%	\$12,715.32	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-50KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 50000	\$906,750.00	K	31%	\$625,657.50	N/A	N/A	N/A	N/A	N/A	VARONIS	
5	FC-5KL	EMC SELECT	SEL IDUFRAMEWORKCONNECTOR 5000	\$122,850.00	K	31%	\$84,766.50	N/A	N/A	N/A	N/A	N/A	VARONIS	

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	FC-6KL	EMC SELECT	SEL.IDUFRAMEWORKCONNECTOR 6000	\$130,221.00	K	31%	\$89,852.49	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-750L	EMC SELECT	SEL.IDUFRAMEWORKCONNECTOR 750	\$26,325.00	K	31%	\$18,164.25	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-7KL	EMC SELECT	SEL.IDUFRAMEWORKCONNECTOR 7000	\$151,925.00	K	31%	\$104,828.25	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-8KL	EMC SELECT	SEL.IDUFRAMEWORKCONNECTOR 8000	\$163,800.00	K	31%	\$113,022.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	FC-9KL	EMC SELECT	SEL.IDUFRAMEWORKCONNECTOR 9000	\$184,275.00	K	31%	\$127,149.75	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-100KL	EMC SELECT	SEL.DATADSPONT10000	\$3,900,000.00	K	31%	\$2,691,000.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-10KL	EMC SELECT	SEL.DATADSPONT10000	\$436,800.00	K	31%	\$301,392.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-1500L	EMC SELECT	SEL.DATADSPONT1500	\$98,280.00	K	31%	\$67,813.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-150KL	EMC SELECT	SEL.DATADSPONT150000	\$5,733,000.00	K	31%	\$3,955,770.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-15KL	EMC SELECT	SEL.DATADSPONT15000	\$655,200.00	K	31%	\$452,088.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-1KL	EMC SELECT	SEL.DATADSPONT1000	\$73,710.00	K	31%	\$50,859.90	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-20KL	EMC SELECT	SEL.DATADSPONT20000	\$829,920.00	K	31%	\$572,644.80	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-2500L	EMC SELECT	SEL.DATADSPONT2500	\$141,050.00	K	31%	\$97,324.50	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-25KL	EMC SELECT	SEL.DATADSPONT25000	\$1,037,400.00	K	31%	\$715,806.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-2KL	EMC SELECT	SEL.DATADSPONT2000	\$116,300.00	K	31%	\$81,627.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-3500L	EMC SELECT	SEL.DATADSPONT3500	\$197,470.00	K	31%	\$136,254.30	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-35KL	EMC SELECT	SEL.DATADSPONT35000	\$1,430,000.00	K	31%	\$986,700.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-3KL	EMC SELECT	SEL.DATADSPONT3000	\$169,260.00	K	31%	\$116,789.40	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-4500L	EMC SELECT	SEL.DATADSPONT4500	\$245,700.00	K	31%	\$169,533.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-4KL	EMC SELECT	SEL.DATADSPONT4000	\$218,400.00	K	31%	\$150,696.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-500L	EMC SELECT	SEL.DATADSPONT500	\$40,950.00	K	31%	\$28,255.50	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-50KL	EMC SELECT	SEL.DATADSPONT50000	\$2,015,000.00	K	31%	\$1,390,350.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-5KL	EMC SELECT	SEL.DATADSPONT5000	\$273,000.00	K	31%	\$188,370.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-6KL	EMC SELECT	SEL.DATADSPONT6000	\$289,380.00	K	31%	\$199,672.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-750L	EMC SELECT	SEL.DATADSPONT750	\$59,500.00	K	31%	\$40,365.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-7KL	EMC SELECT	SEL.DATADSPONT7000	\$337,610.00	K	31%	\$232,950.90	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-8KL	EMC SELECT	SEL.DATADSPONT8000	\$364,000.00	K	31%	\$251,160.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SP-9KL	EMC SELECT	SEL.DATADSPONT9000	\$409,500.00	K	31%	\$282,555.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-1000L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 1000	\$1,050.00	K	31%	\$724.50	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-100KL	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT100000	\$55,575.00	K	31%	\$38,346.75	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-10KL	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 10000	\$6,224.00	K	31%	\$4,294.56	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-1500L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 1500	\$1,400.00	K	31%	\$966.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-150KL	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT150000	\$81,695.00	K	31%	\$56,369.55	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-15KL	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 15000	\$9,337.00	K	31%	\$6,442.53	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-2000L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 2000	\$1,686.00	K	31%	\$1,163.34	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-20KL	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 20000	\$11,826.00	K	31%	\$8,159.94	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-2500L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 2500	\$2,010.00	K	31%	\$1,386.90	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-25KL	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 25000	\$14,783.00	K	31%	\$10,200.27	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-3000L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 3000	\$2,412.00	K	31%	\$1,664.28	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-3500L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 3500	\$2,814.00	K	31%	\$1,941.66	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-35KL	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 35000	\$20,378.00	K	31%	\$14,060.82	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-4000L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 4000	\$3,112.00	K	31%	\$2,147.28	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-4500L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 4500	\$3,501.00	K	31%	\$2,415.69	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-5000L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 5000	\$3,890.00	K	31%	\$2,684.10	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-50KL	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 500	\$584.00	K	31%	\$402.36	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-50KL	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 50000	\$28,714.00	K	31%	\$19,812.66	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-6000L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 6000	\$4,124.00	K	31%	\$2,845.56	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-7000L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 7000	\$4,811.00	K	31%	\$3,319.59	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-750L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 750	\$834.00	K	31%	\$575.46	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-8000L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 8000	\$5,187.00	K	31%	\$3,579.03	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	SSDL1-9000L	EMC SELECT	SEL.SOFTWARE SUBSCRIPTION DATALE RT 9000	\$5,835.00	K	31%	\$4,026.15	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-100KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 100000 USERS	\$3,900,000.00	K	31%	\$2,691,000.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-10KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 10000 USERS	\$436,800.00	K	31%	\$301,392.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-1500L	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 1500 USERS	\$98,280.00	K	31%	\$67,813.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-150KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 150000 USERS	\$5,733,000.00	K	31%	\$3,955,770.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-15KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 15000 USERS	\$655,200.00	K	31%	\$452,088.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-1KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 1000 USERS	\$73,710.00	K	31%	\$50,859.90	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-20KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 20000 USERS	\$829,920.00	K	31%	\$572,644.80	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-2500L	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 2500 USERS	\$141,050.00	K	31%	\$97,324.50	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-25KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 25000 USERS	\$1,037,400.00	K	31%	\$715,806.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-2KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 2000 USERS	\$118,300.00	K	31%	\$81,627.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-3500L	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 3500 USERS	\$197,470.00	K	31%	\$136,254.30	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-35KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 35000 USERS	\$1,430,000.00	K	31%	\$986,700.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-3KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 3000 USERS	\$169,260.00	K	31%	\$116,789.40	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-4500L	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 4500 USERS	\$245,700.00	K	31%	\$169,533.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-4KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 4000 USERS	\$218,400.00	K	31%	\$150,696.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-500L	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 500 USERS	\$40,950.00	K	31%	\$28,255.50	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-50KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 50000 USERS	\$2,015,000.00	K	31%	\$1,390,350.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-5KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 5000 USERS	\$273,000.00	K	31%	\$188,370.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-6KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 6000 USERS	\$289,380.00	K	31%	\$199,672.20	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-750L	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 750 USERS	\$58,500.00	K	31%	\$40,365.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-7KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 7000 USERS	\$337,610.00	K	31%	\$232,950.90	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-8KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 8000 USERS	\$364,000.00	K	31%	\$251,160.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	UX-9KL	EMC SELECT	SEL.DATADVANTAGE UNIX FOR 9000 USERS	\$409,500.00	K	31%	\$282,555.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	VARONIS-30DAY	EMC SELECT	SEL.VARONIS DATADVANTAGE 30DAY FREETRIAL	\$0	K	31%	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	VARONIS
5	100-100198	EMC SELECT	SEL.SW VWisdom Server Erit Lic	\$40,6625.00	K	31%	\$28,031.25	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100199	EMC SELECT	SEL.SW VWisdom Server Dept Lic	\$21,875.00	K	31%	\$15,093.75	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100206-AA	EMC SELECT	SEL.AS ProbeSW-024 Lic Annl	\$263.00	K	31%	\$181.47	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100207-AA	EMC SELECT	SEL.AS ProbeSW-032 Lic Annl	\$356.00	K	31%	\$245.64	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100208-AA	EMC SELECT	SEL.AS ProbeSW-192 Lic Annl	\$2,156.00	K	31%	\$1,487.64	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100209-AA	EMC SELECT	SEL.AS ProbeSW-256 Lic Annl	\$2,888.00	K	31%	\$1,992.72	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100210-AA	EMC SELECT	SEL.AS ProbeSW-336 Lic Annl	\$3,788.00	K	31%	\$2,613.72	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100211-AA	EMC SELECT	SEL.AS ProbeSW-384 Lic Annl	\$4,313.00	K	31%	\$2,975.97	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100212-AA	EMC SELECT	SEL.AS ProbeSW-528 Lic Annl	\$5,944.00	K	31%	\$4,101.36	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100213	EMC SELECT	SEL.SW ProbeVM-001 ESX Lic	\$1,547.00	K	31%	\$1,067.43	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100213-AA	EMC SELECT	SEL.AS ProbeVM-001 Lic Annl	\$150.00	K	31%	\$103.50	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100214-AA	EMC SELECT	SEL.AS ProbeVM-010 Lic Annl	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS



BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	100-100215-AA	EMC SELECT	SEL AS ProbeVM-050 Lic Ann1	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100216	EMC SELECT	SEL SW ProbeVM-100 ESX Lic	\$154,688.00	K	31%	\$106,734.72	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100216-AA	EMC SELECT	SEL AS ProbeVM-100 Lic Ann1	\$15,000.00	K	31%	\$10,350.00	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100217-AA	EMC SELECT	SEL AS ProbeVM-500 Lic Ann1	\$75,000.00	K	31%	\$51,750.00	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100276	EMC SELECT	SEL HW Pcbi OMS 2F LC-LC 2M	\$63.00	K	31%	\$43.47	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100278	EMC SELECT	SEL HW Pcbi OMS 2F LC-LC 3M	\$70.00	K	31%	\$48.30	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100280	EMC SELECT	SEL HW Pcbi OMS 2F LC-LC 5M	\$78.00	K	31%	\$53.82	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100288	EMC SELECT	SEL HW TCV-008LFLFLF-57-RP Cass	\$1,719.00	K	31%	\$1,186.11	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100290	EMC SELECT	SEL HW TCV-012LRLFLF-57-RP Cass	\$2,578.00	K	31%	\$1,778.82	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100292	EMC SELECT	SEL HW TCV-012MRLFLF-57-OB Cass	\$2,578.00	K	31%	\$1,778.82	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100293	EMC SELECT	SEL HW TCV-024MRLFLM-57-OB Cass	\$5,156.00	K	31%	\$3,557.64	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100300	EMC SELECT	SEL HW TPS-010F TCV TAP Shelf 1U	\$289.00	K	31%	\$199.41	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100301	EMC SELECT	SEL HW TPS-010S TCV TAP Shelf 1U	\$195.00	K	31%	\$134.55	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100346	EMC SELECT	SEL HW ProbeFC8 8G MM	\$37,500.00	K	31%	\$25,875.00	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100692	EMC SELECT	SEL SW FC8-9802 2 Link Lic	\$21,875.00	K	31%	\$15,093.75	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100602-AA	EMC SELECT	SEL AS ProbeFC8-0802 Lic Ann1	\$2,063.00	K	31%	\$1,423.47	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100603	EMC SELECT	SEL SW FC8-0808 8 Link Lic	\$87,500.00	K	31%	\$60,375.00	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100603-AA	EMC SELECT	SEL AS ProbeFC8-0808 Lic Ann1	\$8,156.00	K	31%	\$5,627.64	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100617-AA	EMC SELECT	SEL AS ProbeSWAG-24 Lic Ann1	\$38.00	K	31%	\$26.22	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100618-AA	EMC SELECT	SEL AS ProbeSWAG-192 Lic Ann1	\$356.00	K	31%	\$245.64	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100619-AA	EMC SELECT	SEL AS ProbeSWAG-528 Lic Ann1	\$994.00	K	31%	\$685.86	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-100837	EMC SELECT	SEL HW ProbeFC8/HD FRU Pwr Sup	\$859.00	K	31%	\$592.71	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101019	EMC SELECT	SEL HW Mob Rack Cab Probe	\$17,578.00	K	31%	\$12,128.82	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101048	EMC SELECT	SEL HW Pwr Cord C19-515 15A 15FT	\$63.00	K	31%	\$43.47	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101049	EMC SELECT	SEL HW Pwr Cord C19-520 20A 15FT	\$94.00	K	31%	\$64.86	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101050	EMC SELECT	SEL HW Pwr Cord C19-620 20A 15FT	\$96.00	K	31%	\$65.94	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101051	EMC SELECT	SEL HW Pwr Cord C19-615 15A 15FT	\$86.00	K	31%	\$59.34	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101052	EMC SELECT	SEL HW Pwr Cord C13-515 181N x2	\$11.00	K	31%	\$7.59	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101053	EMC SELECT	SEL HW Pwr Cord C13-515 6FT x2	\$17.00	K	31%	\$11.73	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101054	EMC SELECT	SEL HW Pwr Cord C13-C14 6FT x2	\$23.00	K	31%	\$15.87	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101055	EMC SELECT	SEL HW Pwr Cord C13-C14 181N x2	\$14.00	K	31%	\$9.66	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101056	EMC SELECT	SEL HW Pwr Cord C13-CEE77 2M x2	\$20.00	K	31%	\$13.80	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101057	EMC SELECT	SEL HW Pwr Cord C13-1363 2M x2	\$31.00	K	31%	\$21.39	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101058	EMC SELECT	SEL HW Pwr Cord C13-C14 3FT x2	\$17.00	K	31%	\$11.73	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101085	EMC SELECT	SEL HW Pcbi OMS 12F MPO/HC 2M	\$469.00	K	31%	\$323.61	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101216	EMC SELECT	SEL HW Pcbi OMS 2F LC-LC 10M	\$102.00	K	31%	\$70.38	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101228	EMC SELECT	SEL HW Pcbi OMS 2F LC-LC 15M	\$102.00	K	31%	\$70.38	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101231	EMC SELECT	SEL HW ProbeFC8-HD 8G MM	\$53,125.00	K	31%	\$36,656.25	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101281	EMC SELECT	SEL HW Fibins CIT Kt MPO Addon	\$4,531.00	K	31%	\$3,126.39	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101309	EMC SELECT	SEL HW Fibins CIT Kt Refill	\$2,266.00	K	31%	\$1,563.54	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101310	EMC SELECT	SEL HW Fibins CIT MPO Refill	\$547.00	K	31%	\$377.43	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101311	EMC SELECT	SEL HW Tcbi OMS 1F LCLC 2M x2	\$211.00	K	31%	\$145.59	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101312	EMC SELECT	SEL HW Tcbi OMS 12F MPO/HC 2M x2	\$898.00	K	31%	\$619.62	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101313	EMC SELECT	SEL HW Tcbi OMS 1F LCSC 2M x2	\$211.00	K	31%	\$145.59	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101314	EMC SELECT	SEL HW Tcbi OMS 1F LCMU 2M x2	\$234.00	K	31%	\$161.46	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101315	EMC SELECT	SEL HW Tcbi OMS 12F MPO/HC 2M x2	\$898.00	K	31%	\$619.62	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101318	EMC SELECT	SEL HW Ship Rack Cab 2 Probe	\$9,375.00	K	31%	\$6,468.75	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101319	EMC SELECT	SEL HW Ship Rack Cab 1 Probe	\$7,422.00	K	31%	\$5,121.18	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101322	EMC SELECT	SEL HW ProbeFC8/HD FRU Fan	\$586.00	K	31%	\$404.34	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101324	EMC SELECT	SEL HW Rack Shelf 1U 20	\$492.00	K	31%	\$339.48	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101325	EMC SELECT	SEL HW Rack Shelf 1U 24	\$586.00	K	31%	\$404.34	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101343	EMC SELECT	SEL SW FC8HD-0816 16 Link Lic	\$121,875.00	K	31%	\$84,093.75	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101343-AA	EMC SELECT	SEL AS ProbeFC8-0816 Lic Ann1	\$11,250.00	K	31%	\$7,762.50	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101348	EMC SELECT	SEL HW Pwr Cord C19-C14 15A 15FT	\$109.00	K	31%	\$75.21	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101566	EMC SELECT	SEL HW SFP 6GFC 850NM MM HS x16	\$7,422.00	K	31%	\$5,121.18	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101970	EMC SELECT	SEL HW Fibins Cass Refill	\$625.00	K	31%	\$431.25	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101571	EMC SELECT	SEL HW Fibins MPO Cass Refill	\$703.00	K	31%	\$485.07	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101753	EMC SELECT	SEL SW VWisdom Svr Ent DR Lic	\$20,313.00	K	31%	\$14,015.97	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101804	EMC SELECT	SEL HW ProbeFC8-HD48 8G MM	\$150,000.00	K	31%	\$103,500.00	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101854	EMC SELECT	SEL HW Fibins CIT Adv Kit	\$22,656.00	K	31%	\$15,632.64	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101855	EMC SELECT	SEL HW Pwr Cord C13-C20 6FT x2	\$31.00	K	31%	\$21.39	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-101925	EMC SELECT	SEL HW TCV-012MRLFLF-57-EB Cass	\$2,578.00	K	31%	\$1,778.82	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102036	EMC SELECT	SEL PS VIMS Mngd Svc Ent 12 Mnth	\$576,471.00	K	31%	\$397,764.99	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102037	EMC SELECT	SEL PS VIMS Mngd Svc Ent 6 Mnth	\$352,941.00	K	31%	\$243,529.29	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102044	EMC SELECT	SEL HW ProbeFC8-HD48 FRU Fan	\$1,133.00	K	31%	\$771.77	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102045	EMC SELECT	SEL HW ProbeFC8-HD48 FRU Pwr Sup	\$938.00	K	31%	\$647.22	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102046	EMC SELECT	SEL SW FC8HD48-0848 48 Link Lic	\$248,875.00	K	31%	\$170,343.75	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102046-AA	EMC SELECT	SEL AS ProbeFC8-0848 Lic Ann1	\$23,438.00	K	31%	\$16,172.22	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102064	EMC SELECT	SEL HW TCV-024MRLFLM-57-EB Cass	\$5,156.00	K	31%	\$3,557.64	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102065	EMC SELECT	SEL SW FC8HD48-0824 24 Link Lic	\$159,375.00	K	31%	\$109,968.75	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102065-AA	EMC SELECT	SEL AS ProbeFC8-0824 Lic Ann1	\$14,906.00	K	31%	\$10,285.14	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102069	EMC SELECT	SEL HW VWisdom Pltfrm Appl 4210	\$60,938.00	K	31%	\$42,047.22	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102070	EMC SELECT	SEL SW VWisdom Mgmt Ent Ed	\$68,750.00	K	31%	\$47,437.50	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102071	EMC SELECT	SEL SW VWisdom Mgmt Vnt Ed	\$37,500.00	K	31%	\$25,875.00	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102072	EMC SELECT	SEL SW VWisdom Mgmt Ent DR Ed	\$34,375.00	K	31%	\$23,718.75	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102073	EMC SELECT	SEL HW PA 4210 FRU Pwr Sup	\$547.00	K	31%	\$377.43	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102074	EMC SELECT	SEL HW PA 4210 FRU Data Drv 1TB	\$352.00	K	31%	\$242.88	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102075	EMC SELECT	SEL HW PA 4210 FRU Sys Drv 80GB	\$391.00	K	31%	\$269.79	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102076	EMC SELECT	SEL HW PA 4210 Shlw Mnt Kit	\$117.00	K	31%	\$80.73	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102077	EMC SELECT	SEL HW PA 4210 FRU Bezel/Keys	\$70.00	K	31%	\$48.30	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102094	EMC SELECT	SEL HW ProbeFC8-HD48 Recess Mnt	\$313.00	K	31%	\$215.97	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102267	EMC SELECT	SEL SW ProbeSW-010 Port Lic	\$1,156.00	K	31%	\$797.64	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102267-AA	EMC SELECT	SEL AS ProbeSW-010 Lic Ann1	\$113.00	K	31%	\$77.97	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102288	EMC SELECT	SEL SW ProbeSW-100 Port Lic	\$11,563.00	K	31%	\$7,978.47	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102289-AA	EMC SELECT	SEL AS ProbeSW-100 Lic Ann1	\$1,125.00	K	31%	\$776.25	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102289	EMC SELECT	SEL SW ProbeSWAG-010 Port Lic	\$578.00	K	31%	\$398.22	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102289-AA	EMC SELECT	SEL AS ProbeSWAG-010 Lic Ann1	\$19.00	K	31%	\$13.11	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	100-102270	EMC SELECT	SEL SW ProbeSWAG-100 Port Lic	\$5,781.00	K	31%	\$3,988.89 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102270-AA	EMC SELECT	SEL AS ProbeSWAG-100 Lic Ann1	\$188.00	K	31%	\$129.72 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102271	EMC SELECT	SEL SW ProbeNTAP-001 Node Lic	\$1,797.00	K	31%	\$1,239.93 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102271-AA	EMC SELECT	SEL AS ProbeNTAP-001 Lic Ann1	\$169.00	K	31%	\$116.61 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102272	EMC SELECT	SEL SW ProbeNTAP-100 Node Lic	\$179,688.00	K	31%	\$123,647.72 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102272-AA	EMC SELECT	SEL AS ProbeNTAP-100 Lic Ann1	\$16,675.00	K	31%	\$11,643.75 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102301	EMC SELECT	SEL HW PA 4210 Std Mnt Kit	\$117.00	K	31%	\$80.73 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102341	EMC SELECT	SEL HW TCV Blank Plate Kit x3	\$39.00	K	31%	\$26.91 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102455	EMC SELECT	SEL HW ProbeFC8/All Shlw Mnt Kit	\$117.00	K	31%	\$80.73 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102456	EMC SELECT	SEL HW ProbeFC8/All Std Mnt Kit	\$117.00	K	31%	\$80.73 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102457	EMC SELECT	SEL HW ProbeFC8/All Rk Adpt 1U35	\$117.00	K	31%	\$80.73 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	100-102458	EMC SELECT	SEL HW PA-4210 Rk Adpt 2U35	\$117.00	K	31%	\$80.73 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VIRTUAL INSTRUMENTS
5	11-1782-LIC	EMC SELECT	SEL ItbmS1 Std& VCLDS 5 Ent Promo Bun	\$25,289.00	K	31%	\$17,449.41 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1783-LIC	EMC SELECT	SEL Itbm S1 Std&Vcac 6 Ent Promobun	\$21,312.50	K	31%	\$14,705.63 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1794-LIC-M1G	EMC SELECT	SEL Itbm S8 Adv AddUserTerm Op5 user M1G	\$19,800.00	K	31%	\$13,662.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1794-LIC-M1P	EMC SELECT	SEL Itbm S8 Adv AddUserTerm Op5 user M1P	\$22,000.00	K	31%	\$15,180.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1794-LIC-M2G	EMC SELECT	SEL Itbm S8 Adv AddUserTerm Op5 user M2G	\$37,180.00	K	31%	\$25,654.20 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1794-LIC-M2P	EMC SELECT	SEL Itbm S8 Adv AddUserTerm Op5 user M2P	\$41,360.00	K	31%	\$28,538.40 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1794-LIC-M3G	EMC SELECT	SEL Itbm S8 Adv AddUserTerm Op5 user M3G	\$52,250.00	K	31%	\$36,052.50 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1794-LIC-M3P	EMC SELECT	SEL Itbm S8 Adv AddUserTerm Op5 user M3P	\$58,080.00	K	31%	\$40,075.20 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1820-LIC	EMC SELECT	SEL Vsan 5 1 Cpu	\$2,744.50	K	31%	\$1,893.71 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1820-LIC-L1	EMC SELECT	SEL Tpp1 Vsan 5 1 Cpu	\$2,607.28	K	31%	\$1,799.02 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1820-LIC-L2	EMC SELECT	SEL Tpp2 Vsan 5 1 Cpu	\$2,552.39	K	31%	\$1,761.15 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1820-LIC-L3	EMC SELECT	SEL Tpp3 Vsan 5 1 Cpu	\$2,470.05	K	31%	\$1,704.33 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1820-LIC-L4	EMC SELECT	SEL Tpp4 Vsan 5 1 Cpu	\$2,387.72	K	31%	\$1,647.52 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1820-LIC-L5	EMC SELECT	SEL Tpp5 Vsan 5 1 Cpu	\$2,277.04	K	31%	\$1,571.78 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1821-LIC	EMC SELECT	SEL Upg StgApp To Vsan 5 Bun W/ 6 Lic	\$12,622.50	K	31%	\$8,709.53 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1821-LIC-L1	EMC SELECT	SEL L1 Upg StgApp To Vsan 5 Bun W/ 6 Lic	\$11,991.38	K	31%	\$8,274.05 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1821-LIC-L2	EMC SELECT	SEL L2 Upg StgApp To Vsan 5 Bun W/ 6 Lic	\$11,738.93	K	31%	\$8,099.86 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1821-LIC-L3	EMC SELECT	SEL L3 Upg StgApp To Vsan 5 Bun W/ 6 Lic	\$11,360.25	K	31%	\$7,838.57 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1821-LIC-L4	EMC SELECT	SEL L4 Upg StgApp To Vsan 5 Bun W/ 6 Lic	\$10,981.58	K	31%	\$7,577.29 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1821-LIC-L5	EMC SELECT	SEL L5 Upg StgApp To Vsan 5 Bun W/ 6 Lic	\$10,476.68	K	31%	\$7,228.91 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1822-LIC	EMC SELECT	SEL Vsan 5 Desktop 10P Ccu	\$550.00	K	31%	\$379.50 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1822-LIC-L1	EMC SELECT	SEL Tpp1 Vsan 5 Desktop 10P Ccu	\$522.50	K	31%	\$360.53 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1822-LIC-L2	EMC SELECT	SEL Tpp2 Vsan 5 Desktop 10P Ccu	\$511.50	K	31%	\$352.94 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1822-LIC-L3	EMC SELECT	SEL Tpp3 Vsan 5 Desktop 10P Ccu	\$495.00	K	31%	\$341.55 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1822-LIC-L4	EMC SELECT	SEL Tpp4 Vsan 5 Desktop 10P Ccu	\$478.50	K	31%	\$330.17 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1822-LIC-L5	EMC SELECT	SEL Tpp5 Vsan 5 Desktop 10P Ccu	\$456.50	K	31%	\$314.99 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1823-LIC	EMC SELECT	SEL Vsan 5 Desktop 100P Ccu	\$5,500.00	K	31%	\$3,795.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1823-LIC-L1	EMC SELECT	SEL Tpp1 Vsan 5 Desktop 100P Ccu	\$5,225.00	K	31%	\$3,605.25 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1823-LIC-L2	EMC SELECT	SEL Tpp2 Vsan 5 Desktop 100P Ccu	\$5,115.00	K	31%	\$3,529.35 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1823-LIC-L3	EMC SELECT	SEL Tpp3 Vsan 5 Desktop 100P Ccu	\$4,950.00	K	31%	\$3,415.50 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1823-LIC-L4	EMC SELECT	SEL Tpp4 Vsan 5 Desktop 100P Ccu	\$4,785.00	K	31%	\$3,301.65 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1823-LIC-L5	EMC SELECT	SEL Tpp5 Vsan 5 Desktop 100P Ccu	\$4,565.00	K	31%	\$3,149.85 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1827-LIC	EMC SELECT	SEL Vsan 5 With Dp Bun Promo	\$3,162.50	K	31%	\$2,182.13 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1829-LIC	EMC SELECT	SEL Hor Adv: 10P Ccu	\$4,400.00	K	31%	\$3,035.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1829-LIC-L1	EMC SELECT	SEL Tpp1 Hor Adv: 10P Ccu	\$4,180.00	K	31%	\$2,884.20 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1829-LIC-L2	EMC SELECT	SEL Tpp2 Hor Adv: 10P Ccu	\$4,092.00	K	31%	\$2,823.48 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1829-LIC-L3	EMC SELECT	SEL Tpp3 Hor Adv: 10P Ccu	\$3,960.00	K	31%	\$2,732.40 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1829-LIC-L4	EMC SELECT	SEL Tpp4 Hor Adv: 10P Ccu	\$3,828.00	K	31%	\$2,641.32 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1829-LIC-L5	EMC SELECT	SEL Tpp5 Hor Adv: 10P Ccu	\$3,652.00	K	31%	\$2,519.88 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1830-LIC	EMC SELECT	SEL Hor Adv: 100P Ccu	\$44,000.00	K	31%	\$30,360.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1830-LIC-L1	EMC SELECT	SEL Tpp1 Hor Adv: 100P Ccu	\$41,800.00	K	31%	\$28,842.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1830-LIC-L2	EMC SELECT	SEL Tpp2 Hor Adv: 100P Ccu	\$40,920.00	K	31%	\$28,234.80 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1830-LIC-L3	EMC SELECT	SEL Tpp3 Hor Adv: 100P Ccu	\$39,600.00	K	31%	\$27,324.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1830-LIC-L4	EMC SELECT	SEL Tpp4 Hor Adv: 100P Ccu	\$38,280.00	K	31%	\$26,413.20 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1830-LIC-L5	EMC SELECT	SEL Tpp5 Hor Adv: 100P Ccu	\$36,520.00	K	31%	\$25,198.80 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1831-LIC	EMC SELECT	SEL Hor Adv: 10P (Nus)	\$2,750.00	K	31%	\$1,897.50 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1831-LIC-L1	EMC SELECT	SEL Tpp1 Hor Adv: 10P (Nus)	\$2,612.50	K	31%	\$1,802.63 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1831-LIC-L2	EMC SELECT	SEL Tpp2 Hor Adv: 10P (Nus)	\$2,557.50	K	31%	\$1,764.68 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1831-LIC-L3	EMC SELECT	SEL Tpp3 Hor Adv: 10P (Nus)	\$2,475.00	K	31%	\$1,707.75 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1831-LIC-L4	EMC SELECT	SEL Tpp4 Hor Adv: 10P (Nus)	\$2,392.50	K	31%	\$1,650.83 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1831-LIC-L5	EMC SELECT	SEL Tpp5 Hor Adv: 10P (Nus)	\$2,282.50	K	31%	\$1,574.93 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1832-LIC	EMC SELECT	SEL Hor Adv: 100P (Nus)	\$27,500.00	K	31%	\$18,975.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1832-LIC-L1	EMC SELECT	SEL Tpp1 Hor Adv: 100P (Nus)	\$26,125.00	K	31%	\$18,026.25 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1832-LIC-L2	EMC SELECT	SEL Tpp2 Hor Adv: 100P (Nus)	\$25,575.00	K	31%	\$17,646.75 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1832-LIC-L3	EMC SELECT	SEL Tpp3 Hor Adv: 100P (Nus)	\$24,750.00	K	31%	\$17,077.50 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1832-LIC-L4	EMC SELECT	SEL Tpp4 Hor Adv: 100P (Nus)	\$23,925.00	K	31%	\$16,508.25 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1832-LIC-L5	EMC SELECT	SEL Tpp5 Hor Adv: 100P (Nus)	\$22,825.00	K	31%	\$15,749.25 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1833-LIC	EMC SELECT	SEL Ent: 10P Ccu	\$5,500.00	K	31%	\$3,795.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1833-LIC-L1	EMC SELECT	SEL Tpp1 Ent: 10P Ccu	\$5,225.00	K	31%	\$3,605.25 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1833-LIC-L2	EMC SELECT	SEL Tpp2 Ent: 10P Ccu	\$5,115.00	K	31%	\$3,529.35 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1833-LIC-L3	EMC SELECT	SEL Tpp3 Ent: 10P Ccu	\$4,950.00	K	31%	\$3,415.50 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1833-LIC-L4	EMC SELECT	SEL Tpp4 Ent: 10P Ccu	\$4,785.00	K	31%	\$3,301.65 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1833-LIC-L5	EMC SELECT	SEL Tpp5 Ent: 10P Ccu	\$4,565.00	K	31%	\$3,149.85 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1834-LIC	EMC SELECT	SEL Ent: 100P Ccu	\$55,000.00	K	31%	\$37,950.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1834-LIC-L1	EMC SELECT	SEL Tpp1 Ent: 100P Ccu	\$52,250.00	K	31%	\$36,052.50 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1834-LIC-L2	EMC SELECT	SEL Tpp2 Ent: 100P Ccu	\$51,150.00	K	31%	\$35,293.50 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1834-LIC-L3	EMC SELECT	SEL Tpp3 Ent: 100P Ccu	\$49,500.00	K	31%	\$34,155.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1834-LIC-L4	EMC SELECT	SEL Tpp4 Ent: 100P Ccu	\$47,850.00	K	31%	\$33,016.50 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1834-LIC-L5	EMC SELECT	SEL Tpp5 Ent: 100P Ccu	\$45,650.00	K	31%	\$31,498.50 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1835-LIC	EMC SELECT	SEL Ent: 10P (Nus)	\$3,300.00	K	31%	\$2,277.00 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1835-LIC-L1	EMC SELECT	SEL Tpp1 Ent: 10P (Nus)	\$3,135.00	K	31%	\$2,163.15 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1835-LIC-L2	EMC SELECT	SEL Tpp2 Ent: 10P (Nus)	\$3,069.00	K	31%	\$2,117.61 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1835-LIC-L3	EMC SELECT	SEL Tpp3 Ent: 10P (Nus)	\$2,970.00	K	31%	\$2,049.30 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1835-LIC-L4	EMC SELECT	SEL Tpp4 Ent: 10P (Nus)	\$2,871.00	K	31%	\$1,989.39 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1835-LIC-L5	EMC SELECT	SEL Tpp5 Ent: 10P (Nus)	\$2,739.00	K	31%	\$1,889.91 N/A	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-1836-LIC	EMC SELECT	SEL Ent: 100P (Nus)	\$33,000.00	K	31%	\$22,770.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1836-LIC-L1	EMC SELECT	SEL Tpp1 Ent: 100P (Nus)	\$31,350.00	K	31%	\$21,631.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1836-LIC-L2	EMC SELECT	SEL Tpp2 Ent: 100P (Nus)	\$30,690.00	K	31%	\$21,176.10	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1836-LIC-L3	EMC SELECT	SEL Tpp3 Ent: 100P (Nus)	\$29,700.00	K	31%	\$20,493.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1836-LIC-L4	EMC SELECT	SEL Tpp4 Ent: 100P (Nus)	\$28,710.00	K	31%	\$19,809.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1836-LIC-L5	EMC SELECT	SEL Tpp5 Ent: 100P (Nus)	\$27,390.00	K	31%	\$18,899.10	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1837-LIC	EMC SELECT	SEL Upg: Mirage To Adv: 10P (Nus)	\$1,210.00	K	31%	\$834.90	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1837-LIC-L1	EMC SELECT	SEL L1 Upg Mirage To Adv 10P Nus	\$1,149.50	K	31%	\$793.16	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1837-LIC-L2	EMC SELECT	SEL L2 Upg Mirage To Adv 10P Nus	\$1,125.30	K	31%	\$776.46	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1837-LIC-L3	EMC SELECT	SEL L3 Upg Mirage To Adv 10P Nus	\$1,089.00	K	31%	\$751.41	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1837-LIC-L4	EMC SELECT	SEL L4 Upg Mirage To Adv 10P Nus	\$1,052.70	K	31%	\$726.36	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1837-LIC-L5	EMC SELECT	SEL L5 Upg Mirage To Adv 10P Nus	\$1,004.30	K	31%	\$692.97	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1838-LIC	EMC SELECT	SEL Upg: Mirage To Adv 100P Nus	\$12,100.00	K	31%	\$8,349.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1838-LIC-L1	EMC SELECT	SEL L1 Upg Mirage To Adv 100P Nus	\$11,495.00	K	31%	\$7,931.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1838-LIC-L2	EMC SELECT	SEL L2 Upg Mirage To Adv 100P Nus	\$11,253.00	K	31%	\$7,764.57	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1838-LIC-L3	EMC SELECT	SEL L3 Upg Mirage To Adv 100P Nus	\$10,890.00	K	31%	\$7,514.10	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1838-LIC-L4	EMC SELECT	SEL L4 Upg Mirage To Adv 100P Nus	\$10,527.00	K	31%	\$7,263.63	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1838-LIC-L5	EMC SELECT	SEL L5 Upg Mirage To Adv 100P Nus	\$10,043.00	K	31%	\$6,929.67	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1839-LIC	EMC SELECT	SEL Upg View Std 10P Ccu To Adv 20P Nus	\$3,025.00	K	31%	\$2,087.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1839-LIC-L1	EMC SELECT	SEL L1 Ug View Std 10P Ccu To Adv 20P Nu	\$2,873.75	K	31%	\$1,982.89	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1839-LIC-L2	EMC SELECT	SEL L2 Ug View Std 10P Ccu To Adv 20P Nu	\$2,813.25	K	31%	\$1,941.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1839-LIC-L3	EMC SELECT	SEL L3 Ug View Std 10P Ccu To Adv 20P NU	\$2,722.50	K	31%	\$1,878.53	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1839-LIC-L4	EMC SELECT	SEL L4 Ug View Std 10P Ccu To Adv 20P NU	\$2,631.75	K	31%	\$1,815.91	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1839-LIC-L5	EMC SELECT	SEL L5 Ug View Std 10P Ccu To Adv 20P NU	\$2,510.75	K	31%	\$1,732.42	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1840-LIC	EMC SELECT	SEL Ug View Std 100 Ccu To Adv 200 NU	\$30,250.00	K	31%	\$20,872.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1840-LIC-L1	EMC SELECT	SEL L1 Ug View Std 100 Ccu To Adv 200 NU	\$28,737.50	K	31%	\$19,828.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1840-LIC-L2	EMC SELECT	SEL L2 Ug View Std 100 Ccu To Adv 200 NU	\$28,132.50	K	31%	\$19,411.43	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1840-LIC-L3	EMC SELECT	SEL L3 Ug View Std 100 Ccu To Adv 200 NU	\$27,225.00	K	31%	\$18,785.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1840-LIC-L4	EMC SELECT	SEL L4 Ug View Std 100 Ccu To Adv 200 NU	\$26,317.50	K	31%	\$18,159.08	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1840-LIC-L5	EMC SELECT	SEL L5 Ug View Std 100 Ccu To Adv 200 NU	\$25,107.50	K	31%	\$17,324.18	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1841-LIC	EMC SELECT	SEL Upg View Std 10P Ccu To Ent 20P Nus	\$4,235.00	K	31%	\$2,922.15	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1841-LIC-L1	EMC SELECT	SEL L1 Upg View Std 10 Ccu To Ent 20 Nus	\$4,023.25	K	31%	\$2,776.04	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1841-LIC-L2	EMC SELECT	SEL L2 Upg View Std 10 Ccu To Ent 20 Nus	\$3,938.55	K	31%	\$2,717.60	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1841-LIC-L3	EMC SELECT	SEL L3 Upg View Std 10 Ccu To Ent 20 Nus	\$3,811.50	K	31%	\$2,629.94	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1841-LIC-L4	EMC SELECT	SEL L4 Upg View Std 10 Ccu To Ent 20 Nus	\$3,684.45	K	31%	\$2,542.27	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1841-LIC-L5	EMC SELECT	SEL L5 Upg View Std 10 Ccu To Ent 20 Nus	\$3,515.05	K	31%	\$2,435.38	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1842-LIC	EMC SELECT	SEL Ug View Std 100 Ccu To Ent 200 NU	\$42,350.00	K	31%	\$29,221.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1842-LIC-L1	EMC SELECT	SEL L1 Ug View Std 100 Ccu To Ent 200 NU	\$40,232.50	K	31%	\$27,760.43	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1842-LIC-L2	EMC SELECT	SEL L2 Ug View Std 100 Ccu To Ent 200 NU	\$39,385.50	K	31%	\$27,176.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1842-LIC-L3	EMC SELECT	SEL L3 Ug View Std 100 Ccu To Ent 200 NU	\$38,115.00	K	31%	\$26,299.35	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1842-LIC-L4	EMC SELECT	SEL L4 Ug View Std 100 Ccu To Ent 200 NU	\$36,844.50	K	31%	\$25,422.71	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1842-LIC-L5	EMC SELECT	SEL L5 Ug View Std 100 Ccu To Ent 200 NU	\$35,150.00	K	31%	\$24,253.85	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1843-LIC	EMC SELECT	SEL Upg View Std Ccu To Adv 10P Ccu	\$1,815.00	K	31%	\$1,252.35	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1843-LIC-L1	EMC SELECT	SEL L1 Upg View Std Ccu To Adv 10P Ccu	\$1,724.25	K	31%	\$1,189.73	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1843-LIC-L2	EMC SELECT	SEL L2 Upg View Std Ccu To Adv 10P Ccu	\$1,687.95	K	31%	\$1,164.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1843-LIC-L3	EMC SELECT	SEL L3 Upg View Std Ccu To Adv 10P Ccu	\$1,633.50	K	31%	\$1,127.12	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1843-LIC-L4	EMC SELECT	SEL L4 Upg View Std Ccu To Adv 10P Ccu	\$1,579.05	K	31%	\$1,089.54	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1843-LIC-L5	EMC SELECT	SEL L5 Upg View Std Ccu To Adv 10P Ccu	\$1,506.45	K	31%	\$1,039.45	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1844-LIC	EMC SELECT	SEL Upg View Std Ccu To Adv 100P Ccu	\$18,150.00	K	31%	\$12,523.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1844-LIC-L1	EMC SELECT	SEL L1 Upg View Std Ccu To Adv 100P Ccu	\$17,242.50	K	31%	\$11,897.33	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1844-LIC-L2	EMC SELECT	SEL L2 Upg View Std Ccu To Adv 100P Ccu	\$16,879.50	K	31%	\$11,646.86	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1844-LIC-L3	EMC SELECT	SEL L3 Upg View Std Ccu To Adv 100P Ccu	\$16,335.00	K	31%	\$11,271.15	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1844-LIC-L4	EMC SELECT	SEL L4 Upg View Std Ccu To Adv 100P Ccu	\$15,790.50	K	31%	\$10,895.45	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1844-LIC-L5	EMC SELECT	SEL L5 Upg View Std Ccu To Adv 100P Ccu	\$15,064.50	K	31%	\$10,394.51	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1845-LIC	EMC SELECT	SEL Upg View Std Ccu To Ent 10P Ccu	\$3,025.00	K	31%	\$2,087.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1845-LIC-L1	EMC SELECT	SEL L1 Upg View Std Ccu To Ent 10P Ccu	\$2,873.75	K	31%	\$1,982.89	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1845-LIC-L2	EMC SELECT	SEL L2 Upg View Std Ccu To Ent 10P Ccu	\$2,813.25	K	31%	\$1,941.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1845-LIC-L3	EMC SELECT	SEL L3 Upg View Std Ccu To Ent 10P Ccu	\$2,722.50	K	31%	\$1,878.53	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1845-LIC-L4	EMC SELECT	SEL L4 Upg View Std Ccu To Ent 10P Ccu	\$2,631.75	K	31%	\$1,815.91	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1845-LIC-L5	EMC SELECT	SEL L5 Upg View Std Ccu To Ent 10P Ccu	\$2,510.75	K	31%	\$1,732.42	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1846-LIC	EMC SELECT	SEL Upg View Std Ccu To Ent 100P Ccu	\$30,250.00	K	31%	\$20,872.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1846-LIC-L1	EMC SELECT	SEL L1 Upg View Std Ccu To Ent 100P Ccu	\$28,737.50	K	31%	\$19,828.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1846-LIC-L2	EMC SELECT	SEL L2 Upg View Std Ccu To Ent 100P Ccu	\$28,132.50	K	31%	\$19,411.43	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1846-LIC-L3	EMC SELECT	SEL L3 Upg View Std Ccu To Ent 100P Ccu	\$27,225.00	K	31%	\$18,785.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1846-LIC-L4	EMC SELECT	SEL L4 Upg View Std Ccu To Ent 100P Ccu	\$26,317.50	K	31%	\$18,159.08	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1846-LIC-L5	EMC SELECT	SEL L5 Upg View Std Ccu To Ent 100P Ccu	\$25,107.50	K	31%	\$17,324.18	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1847-LIC	EMC SELECT	SEL Upg Adv To Ent 10P Nus	\$605.00	K	31%	\$417.45	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1847-LIC-L1	EMC SELECT	SEL L1 Upg Adv To Ent 10P Nus	\$574.75	K	31%	\$396.58	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1847-LIC-L2	EMC SELECT	SEL L2 Upg Adv To Ent 10P Nus	\$562.65	K	31%	\$388.23	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1847-LIC-L3	EMC SELECT	SEL L3 Upg Adv To Ent 10P Nus	\$544.50	K	31%	\$375.71	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1847-LIC-L4	EMC SELECT	SEL L4 Upg Adv To Ent 10P Nus	\$526.35	K	31%	\$363.18	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1847-LIC-L5	EMC SELECT	SEL L5 Upg Adv To Ent 10P Nus	\$502.15	K	31%	\$346.48	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1848-LIC	EMC SELECT	SEL Upg Adv Nus To Ent 100P Nus	\$6,050.00	K	31%	\$4,174.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1848-LIC-L1	EMC SELECT	SEL L1 Upg Adv Nus To Ent 100P Nus	\$5,747.50	K	31%	\$3,965.78	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1848-LIC-L2	EMC SELECT	SEL L2 Upg Adv Nus To Ent 100P Nus	\$5,626.50	K	31%	\$3,882.29	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1848-LIC-L3	EMC SELECT	SEL L3 Upg Adv Nus To Ent 100P Nus	\$5,445.00	K	31%	\$3,757.05	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1848-LIC-L4	EMC SELECT	SEL L4 Upg Adv Nus To Ent 100P Nus	\$5,263.50	K	31%	\$3,631.82	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1848-LIC-L5	EMC SELECT	SEL L5 Upg Adv Nus To Ent 100P Nus	\$5,021.50	K	31%	\$3,464.84	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1849-LIC	EMC SELECT	SEL Upg Adv To Ent 10P Ccu	\$1,210.00	K	31%	\$834.90	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1849-LIC-L1	EMC SELECT	SEL L1 Upg Adv To Ent 10P Ccu	\$1,149.50	K	31%	\$793.16	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1849-LIC-L2	EMC SELECT	SEL L2 Upg Adv To Ent 10P Ccu	\$1,125.30	K	31%	\$776.46	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1849-LIC-L3	EMC SELECT	SEL L3 Upg Adv To Ent 10P Ccu	\$1,089.00	K	31%	\$751.41	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1849-LIC-L4	EMC SELECT	SEL L4 Upg Adv To Ent 10P Ccu	\$1,052.70	K	31%	\$726.36	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1849-LIC-L5	EMC SELECT	SEL L5 Upg Adv To Ent 10P Ccu	\$1,004.30	K	31%	\$692.97	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1850-LIC	EMC SELECT	SEL Upg Adv Ccu To Ent 100P Ccu	\$12,100.00	K	31%	\$8,349.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1850-LIC-L1	EMC SELECT	SEL L1 Upg Adv Ccu To Ent 100P Ccu	\$11,495.00	K	31%	\$7,931.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1850-LIC-L2	EMC SELECT	SEL L2 Upg Adv Ccu To Ent 100P Ccu	\$11,253.00	K	31%	\$7,764.57	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE

EMC WSCA Contract MNW/NC-109  
Third Party Product List  
Effective February 1, 2015

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-1850-LIC-L3	EMC SELECT	SEL L3 Ugp Adv Ccu To Ent 100P Ccu	\$10,890.00	K	31%	\$7,514.10	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1850-LIC-L4	EMC SELECT	SEL L4 Ugp Adv Ccu To Ent 100P Ccu	\$10,527.00	K	31%	\$7,263.63	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1850-LIC-L5	EMC SELECT	SEL L5 Ugp Adv Ccu To Ent 100P Ccu	\$10,043.00	K	31%	\$6,929.67	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1851-LIC	EMC SELECT	SEL Ugp View Std 250 Ccu To Adv 500 Nu	\$75,625.00	K	31%	\$52,181.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1851-LIC-L1	EMC SELECT	SEL L1 UG View Std 250 Ccu To Adv 500 Nu	\$71,843.75	K	31%	\$49,572.19	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1851-LIC-L2	EMC SELECT	SEL L2 UG View Std 250 Ccu To Adv 500 Nu	\$70,331.25	K	31%	\$48,528.56	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1851-LIC-L3	EMC SELECT	SEL L3 UG View Std 250 Ccu To Adv 500 Nu	\$68,062.50	K	31%	\$46,963.13	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1851-LIC-L4	EMC SELECT	SEL L4 UG View Std 250 Ccu To Adv 500 Nu	\$65,793.75	K	31%	\$45,397.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1851-LIC-L5	EMC SELECT	SEL L5 UG View Std 250 Ccu To Adv 500 Nu	\$62,768.75	K	31%	\$43,310.44	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1852-LIC	EMC SELECT	SEL Ugp View Std 500 Ccu To Adv 1000 Nu	\$151,250.00	K	31%	\$104,362.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1852-LIC-L1	EMC SELECT	SEL L1 UG View S 500 Ccu To Adv 1000 Nu	\$143,687.50	K	31%	\$99,144.38	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1852-LIC-L2	EMC SELECT	SEL L2 UG View S 500 Ccu To Adv 1000 Nu	\$140,662.50	K	31%	\$97,057.13	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1852-LIC-L3	EMC SELECT	SEL L3 UG View S 500 Ccu To Adv 1000 Nu	\$136,125.00	K	31%	\$93,926.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1852-LIC-L4	EMC SELECT	SEL L4 UG View S 500 Ccu To Adv 1000 Nu	\$131,587.50	K	31%	\$90,795.38	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1852-LIC-L5	EMC SELECT	SEL L5 UG View S 500 Ccu To Adv 1000 Nu	\$125,537.50	K	31%	\$86,620.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1853-LIC	EMC SELECT	SEL Ugp View Std 250 Ccu To Adv 250 Ccu	\$45,375.00	K	31%	\$31,308.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1853-LIC-L1	EMC SELECT	SEL L1 UG View S 250 Ccu To Adv 250 Ccu	\$43,106.25	K	31%	\$29,743.31	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1853-LIC-L2	EMC SELECT	SEL L2 UG View S 250 Ccu To Adv 250 Ccu	\$42,198.75	K	31%	\$29,117.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1853-LIC-L3	EMC SELECT	SEL L3 UG View S 250 Ccu To Adv 250 Ccu	\$40,837.50	K	31%	\$28,177.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1853-LIC-L4	EMC SELECT	SEL L4 UG View S 250 Ccu To Adv 250 Ccu	\$39,476.25	K	31%	\$27,238.61	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1853-LIC-L5	EMC SELECT	SEL L5 UG View S 250 Ccu To Adv 250 Ccu	\$37,661.25	K	31%	\$25,986.26	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1854-LIC	EMC SELECT	SEL Ugp View Std 500 Ccu To Adv 500 Ccu	\$90,750.00	K	31%	\$62,617.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1854-LIC-L1	EMC SELECT	SEL L1 UG View S 500 Ccu To Adv 500 Ccu	\$86,212.50	K	31%	\$59,486.63	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1854-LIC-L2	EMC SELECT	SEL L2 UG View S 500 Ccu To Adv 500 Ccu	\$84,397.50	K	31%	\$58,234.28	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1854-LIC-L3	EMC SELECT	SEL L3 UG View S 500 Ccu To Adv 500 Ccu	\$81,675.00	K	31%	\$56,355.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1854-LIC-L4	EMC SELECT	SEL L4 UG View S 500 Ccu To Adv 500 Ccu	\$79,652.50	K	31%	\$54,477.23	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1854-LIC-L5	EMC SELECT	SEL L5 UG View S 500 Ccu To Adv 500 Ccu	\$75,322.50	K	31%	\$51,972.53	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1855-LIC	EMC SELECT	SEL Ugp View Std 250 Ccu To Ent 500 Nu	\$105,875.00	K	31%	\$73,053.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1855-LIC-L1	EMC SELECT	SEL L1 UG View Std 250 Ccu To Ent 500 Nu	\$100,581.25	K	31%	\$69,401.06	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1855-LIC-L2	EMC SELECT	SEL L2 UG View Std 250 Ccu To Ent 500 Nu	\$98,463.75	K	31%	\$67,939.99	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1855-LIC-L3	EMC SELECT	SEL L3 UG View Std 250 Ccu To Ent 500 Nu	\$95,287.50	K	31%	\$65,748.38	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1855-LIC-L4	EMC SELECT	SEL L4 UG View Std 250 Ccu To Ent 500 Nu	\$92,111.25	K	31%	\$63,556.76	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1855-LIC-L5	EMC SELECT	SEL L5 UG View Std 250 Ccu To Ent 500 Nu	\$87,876.25	K	31%	\$60,634.61	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1856-LIC	EMC SELECT	SEL Ugp View Std 500 Ccu To Ent 1000 Nu	\$211,750.00	K	31%	\$146,107.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1856-LIC-L1	EMC SELECT	SEL L1 UG View S 500 Ccu To Ent 1000 Nu	\$201,162.50	K	31%	\$138,802.13	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1856-LIC-L2	EMC SELECT	SEL L2 UG View S 500 Ccu To Ent 1000 Nu	\$196,937.50	K	31%	\$135,879.38	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1856-LIC-L3	EMC SELECT	SEL L3 UG View S 500 Ccu To Ent 1000 Nu	\$190,575.00	K	31%	\$131,496.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1856-LIC-L4	EMC SELECT	SEL L4 UG View S 500 Ccu To Ent 1000 Nu	\$184,222.50	K	31%	\$127,113.53	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1856-LIC-L5	EMC SELECT	SEL L5 UG View S 500 Ccu To Ent 1000 Nu	\$175,752.50	K	31%	\$121,269.23	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1857-LIC	EMC SELECT	SEL Ugp View Std 250 Ccu To Ent 250 Ccu	\$75,625.00	K	31%	\$52,181.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1857-LIC-L1	EMC SELECT	SEL L1 UG View S 250 Ccu To Ent 250 Ccu	\$71,843.75	K	31%	\$49,572.19	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1857-LIC-L2	EMC SELECT	SEL L2 UG View S 250 Ccu To Ent 250 Ccu	\$70,331.25	K	31%	\$48,528.56	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1857-LIC-L3	EMC SELECT	SEL L3 UG View S 250 Ccu To Ent 250 Ccu	\$68,062.50	K	31%	\$46,963.13	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1857-LIC-L4	EMC SELECT	SEL L4 UG View S 250 Ccu To Ent 250 Ccu	\$65,793.75	K	31%	\$45,397.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1857-LIC-L5	EMC SELECT	SEL L5 UG View S 250 Ccu To Ent 250 Ccu	\$62,768.75	K	31%	\$43,310.44	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1858-LIC	EMC SELECT	SEL Ugp View Std 500 Ccu To Ent 500 Ccu	\$151,250.00	K	31%	\$104,362.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1858-LIC-L1	EMC SELECT	SEL L1 Ugp View S 500 Ccu To Ent 500 Ccu	\$143,687.50	K	31%	\$99,144.38	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1858-LIC-L2	EMC SELECT	SEL L2 Ugp View S 500 Ccu To Ent 500 Ccu	\$140,662.50	K	31%	\$97,057.13	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1858-LIC-L3	EMC SELECT	SEL L3 Ugp View S 500 Ccu To Ent 500 Ccu	\$136,125.00	K	31%	\$93,926.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1858-LIC-L4	EMC SELECT	SEL L4 Ugp View S 500 Ccu To Ent 500 Ccu	\$131,587.50	K	31%	\$90,795.38	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1858-LIC-L5	EMC SELECT	SEL L5 Ugp View S 500 Ccu To Ent 500 Ccu	\$125,537.50	K	31%	\$86,620.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1865-LIC	EMC SELECT	SEL Ugp Vs Stg App To Vsan 5 Bun Promo	\$10,098.00	K	31%	\$6,967.62	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1866-LIC	EMC SELECT	SEL View Std 10P Ccu	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1866-LIC-L1	EMC SELECT	SEL L1 View Std 10P Ccu	\$2,612.50	K	31%	\$1,802.63	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1866-LIC-L2	EMC SELECT	SEL L2 View Std 10P Ccu	\$2,557.50	K	31%	\$1,764.68	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1866-LIC-L3	EMC SELECT	SEL L3 View Std 10P Ccu	\$2,475.00	K	31%	\$1,707.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1866-LIC-L4	EMC SELECT	SEL L4 View Std 10P Ccu	\$2,392.50	K	31%	\$1,650.83	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1866-LIC-L5	EMC SELECT	SEL L5 View Std 10P Ccu	\$2,282.50	K	31%	\$1,574.93	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1867-LIC	EMC SELECT	SEL View Std 100P Ccu	\$27,500.00	K	31%	\$18,975.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1867-LIC-L1	EMC SELECT	SEL L1 View Std 100P Ccu	\$26,125.00	K	31%	\$18,026.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1867-LIC-L2	EMC SELECT	SEL L2 View Std 100P Ccu	\$25,575.00	K	31%	\$17,646.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1867-LIC-L3	EMC SELECT	SEL L3 View Std 100P Ccu	\$24,750.00	K	31%	\$17,077.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1867-LIC-L4	EMC SELECT	SEL L4 View Std 100P Ccu	\$23,925.00	K	31%	\$16,508.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1867-LIC-L5	EMC SELECT	SEL L5 View Std 100P Ccu	\$22,825.00	K	31%	\$15,749.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC	EMC SELECT	SEL View Std Add 10P Ccu	\$2,090.00	K	31%	\$1,442.10	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC-L1	EMC SELECT	SEL L1 View Std Add 10P Ccu	\$1,985.50	K	31%	\$1,370.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC-L2	EMC SELECT	SEL L2 View Std Add 10P Ccu	\$1,943.70	K	31%	\$1,341.15	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC-L3	EMC SELECT	SEL L3 View Std Add 10P Ccu	\$1,881.00	K	31%	\$1,297.89	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC-L4	EMC SELECT	SEL L4 View Std Add 10P Ccu	\$1,818.30	K	31%	\$1,254.63	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1868-LIC-L5	EMC SELECT	SEL L5 View Std Add 10P Ccu	\$1,734.70	K	31%	\$1,196.94	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC	EMC SELECT	SEL View Std Add 100P Ccu	\$20,900.00	K	31%	\$14,421.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC-L1	EMC SELECT	SEL L1 View Std Add 100P Ccu	\$19,855.00	K	31%	\$13,699.95	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC-L2	EMC SELECT	SEL L2 View Std Add 100P Ccu	\$19,437.00	K	31%	\$13,411.53	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC-L3	EMC SELECT	SEL L3 View Std Add 100P Ccu	\$18,810.00	K	31%	\$12,978.90	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC-L4	EMC SELECT	SEL L4 View Std Add 100P Ccu	\$18,183.00	K	31%	\$12,546.27	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1869-LIC-L5	EMC SELECT	SEL L5 View Std Add 100P Ccu	\$17,347.00	K	31%	\$11,969.43	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC	EMC SELECT	SEL Ugp Thinapp 5 Suite To View Std 100P	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC-L1	EMC SELECT	SEL L1 Ugp TA 5 Suite To View Std 100	\$20,900.00	K	31%	\$14,421.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC-L2	EMC SELECT	SEL L2 Ugp TA 5 Suite To View Std 100	\$20,460.00	K	31%	\$14,117.40	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC-L3	EMC SELECT	SEL L3 Ugp TA 5 Suite To View Std 100	\$19,800.00	K	31%	\$13,662.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC-L4	EMC SELECT	SEL L4 Ugp TA 5 Suite To View Std 100	\$19,140.00	K	31%	\$13,206.60	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1870-LIC-L5	EMC SELECT	SEL L5 Ugp TA 5 Suite To View Std 100	\$18,260.00	K	31%	\$12,599.40	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1871-LIC	EMC SELECT	SEL Ugp Thinapp Ny Bundle To View Std 10	\$2,310.00	K	31%	\$1,593.90	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1871-LIC-L1	EMC SELECT	SEL L1 Ugp TA Ny Bundle To View Std 10	\$2,194.50	K	31%	\$1,514.21	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1871-LIC-L2	EMC SELECT	SEL L2 Ugp TA Ny Bundle To View Std 10	\$2,148.30	K	31%	\$1,482.33	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1871-LIC-L3	EMC SELECT	SEL L3 Ugp TA Ny Bundle To View Std 10	\$2,079.00	K	31%	\$1,434.51	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-1871-LIC-L5	EMC SELECT	SEL L5 Upg TA Ny Bundle To View Std 10	\$1,917.30	K	31%	\$1,322.94	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC	EMC SELECT	SEL Upg View 5 Ent 10 To View Std 10	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC-L1	EMC SELECT	SEL L1 Upg View 5 Ent 10 To View Std 10	\$1,045.00	K	31%	\$721.05	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC-L2	EMC SELECT	SEL L2 Upg View 5 Ent 10 To View Std 10	\$1,023.00	K	31%	\$705.87	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC-L3	EMC SELECT	SEL L3 Upg View 5 Ent 10 To View Std 10	\$990.00	K	31%	\$683.10	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC-L4	EMC SELECT	SEL L4 Upg View 5 Ent 10 To View Std 10	\$957.00	K	31%	\$660.33	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1872-LIC-L5	EMC SELECT	SEL L5 Upg View 5 Ent 10 To View Std 10	\$913.00	K	31%	\$629.97	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC	EMC SELECT	SEL Upg View 5 Ent 100 To View Std 100	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC-L1	EMC SELECT	SEL L1 Upg View 5 Ent 100 To View S 100	\$10,450.00	K	31%	\$7,210.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC-L2	EMC SELECT	SEL L2 Upg View 5 Ent 100 To View S 100	\$10,230.00	K	31%	\$7,058.70	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC-L3	EMC SELECT	SEL L3 Upg View 5 Ent 100 To View S 100	\$9,900.00	K	31%	\$6,831.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC-L4	EMC SELECT	SEL L4 Upg View 5 Ent 100 To View S 100	\$9,570.00	K	31%	\$6,603.30	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1873-LIC-L5	EMC SELECT	SEL L5 Upg View 5 Ent 100 To View S 100	\$9,130.00	K	31%	\$6,299.70	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC	EMC SELECT	SEL Upg View S Add 10 To View S 10 Ccu	\$770.00	K	31%	\$531.30	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC-L1	EMC SELECT	SEL L1 Upg View S Add 10 To View S 10	\$731.50	K	31%	\$504.74	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC-L2	EMC SELECT	SEL L2 Upg View S Add 10 To View S 10	\$716.10	K	31%	\$494.11	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC-L3	EMC SELECT	SEL L3 Upg View S Add 10 To View S 10	\$693.00	K	31%	\$478.17	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC-L4	EMC SELECT	SEL L4 Upg View S Add 10 To View S 10	\$669.90	K	31%	\$462.23	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1874-LIC-L5	EMC SELECT	SEL L5 Upg View S Add 10 To View S 10	\$639.10	K	31%	\$440.98	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC	EMC SELECT	SEL Upg View S Add 100 To View S 100	\$7,700.00	K	31%	\$5,313.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC-L1	EMC SELECT	SEL L1 Upg View S Add 100 To View S 100	\$7,315.00	K	31%	\$5,047.35	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC-L2	EMC SELECT	SEL L2 Upg View S Add 100 To View S 100	\$7,161.00	K	31%	\$4,941.09	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC-L3	EMC SELECT	SEL L3 Upg View S Add 100 To View S 100	\$6,930.00	K	31%	\$4,781.70	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC-L4	EMC SELECT	SEL L4 Upg View S Add 100 To View S 100	\$6,699.00	K	31%	\$4,622.31	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1875-LIC-L5	EMC SELECT	SEL L5 Upg View S Add 100 To View S 100	\$6,391.00	K	31%	\$4,409.79	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC	EMC SELECT	SEL Upg Thinapp CI To View Std Add 10	\$1,670.00	K	31%	\$1,290.30	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC-L1	EMC SELECT	SEL L1 Upg Thinapp CI To View Std Add 10	\$1,776.50	K	31%	\$1,225.79	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC-L2	EMC SELECT	SEL L2 Upg Thinapp CI To View Std Add 10	\$1,739.10	K	31%	\$1,199.98	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC-L3	EMC SELECT	SEL L3 Upg Thinapp CI To View Std Add 10	\$1,683.00	K	31%	\$1,161.27	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC-L4	EMC SELECT	SEL L4 Upg Thinapp CI To View Std Add 10	\$1,626.90	K	31%	\$1,122.56	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1876-LIC-L5	EMC SELECT	SEL L5 Upg Thinapp CI To View Std Add 10	\$1,552.10	K	31%	\$1,070.95	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC	EMC SELECT	SEL Upg Ent Add To View Std 10 Promo	\$1,925.00	K	31%	\$1,328.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC-L1	EMC SELECT	SEL L1 Upg Ent Add To View Std 10 Ccu	\$1,828.75	K	31%	\$1,261.84	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC-L2	EMC SELECT	SEL L2 Upg Ent Add To View Std 10 Ccu	\$1,790.25	K	31%	\$1,235.27	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC-L3	EMC SELECT	SEL L3 Upg Ent Add To View Std 10 Ccu	\$1,732.50	K	31%	\$1,195.43	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC-L4	EMC SELECT	SEL L4 Upg Ent Add To View Std 10 Ccu	\$1,674.75	K	31%	\$1,155.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1879-LIC-L5	EMC SELECT	SEL L5 Upg Ent Add To View Std 10 Ccu	\$1,597.75	K	31%	\$1,102.45	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC	EMC SELECT	SEL Upg Ent Add To View S 100 Ccu Promo	\$19,250.00	K	31%	\$13,282.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC-L1	EMC SELECT	SEL L1 Upg Ent Add To View Std 100 Ccu	\$18,287.50	K	31%	\$12,618.38	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC-L2	EMC SELECT	SEL L2 Upg Ent Add To View Std 100 Ccu	\$17,902.50	K	31%	\$12,352.73	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC-L3	EMC SELECT	SEL L3 Upg Ent Add To View Std 100 Ccu	\$17,325.00	K	31%	\$11,954.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC-L4	EMC SELECT	SEL L4 Upg Ent Add To View Std 100 Ccu	\$16,747.50	K	31%	\$11,555.78	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1880-LIC-L5	EMC SELECT	SEL L5 Upg Ent Add To View Std 100 Ccu	\$16,977.50	K	31%	\$11,024.48	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC	EMC SELECT	SEL Usfederal Upg Mirage 5 To Adv 10 Ccu	\$3,025.00	K	31%	\$2,087.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC-L1	EMC SELECT	SEL L1 Upg Mirage 5 To Adv 10 Ccu	\$2,873.75	K	31%	\$1,982.89	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC-L2	EMC SELECT	SEL L2 Upg Mirage 5 To Adv 10 Ccu	\$2,813.25	K	31%	\$1,941.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC-L3	EMC SELECT	SEL L3 Upg Mirage 5 To Adv 10 Ccu	\$2,722.50	K	31%	\$1,878.53	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC-L4	EMC SELECT	SEL L4 Upg Mirage 5 To Adv 10 Ccu	\$2,631.75	K	31%	\$1,815.91	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1881-LIC-L5	EMC SELECT	SEL L5 Upg Mirage 5 To Adv 10 Ccu	\$2,510.75	K	31%	\$1,732.42	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1882-LIC	EMC SELECT	SEL Usfederal Upg Mirage 5 To Adv 100 Ccu	\$30,250.00	K	31%	\$20,872.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1882-LIC-L1	EMC SELECT	SEL L1 Upg Mirage 5 To Adv 100 Ccu	\$28,737.50	K	31%	\$19,828.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1882-LIC-L2	EMC SELECT	SEL L2 Upg Mirage 5 To Adv 100 Ccu	\$28,132.50	K	31%	\$19,411.43	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1882-LIC-L3	EMC SELECT	SEL L3 Upg Mirage 5 To Adv 100 Ccu	\$27,225.00	K	31%	\$18,785.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1882-LIC-L4	EMC SELECT	SEL L4 Upg Mirage 5 To Adv 100 Ccu	\$26,317.50	K	31%	\$18,159.08	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1882-LIC-L5	EMC SELECT	SEL L5 Upg Mirage 5 To Adv 100 Ccu	\$25,107.50	K	31%	\$17,324.18	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1883-LIC	EMC SELECT	SEL Usfederal Upg View Add To Adv 10 Ccu	\$2,530.00	K	31%	\$1,745.70	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1883-LIC-L1	EMC SELECT	SEL L1 Upg View Add To Adv 10 Ccu	\$2,403.50	K	31%	\$1,658.42	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1883-LIC-L2	EMC SELECT	SEL L2 Upg View Add To Adv 10 Ccu	\$2,352.90	K	31%	\$1,623.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1883-LIC-L3	EMC SELECT	SEL L3 Upg View Add To Adv 10 Ccu	\$2,277.00	K	31%	\$1,571.13	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1883-LIC-L4	EMC SELECT	SEL L4 Upg View Add To Adv 10 Ccu	\$2,201.10	K	31%	\$1,518.76	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1883-LIC-L5	EMC SELECT	SEL L5 Upg View Add To Adv 10 Ccu	\$2,099.90	K	31%	\$1,448.93	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1884-LIC	EMC SELECT	SEL Usfederal Upg View Add To Adv 100 Ccu	\$25,300.00	K	31%	\$17,457.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1884-LIC-L1	EMC SELECT	SEL L1 Upg View Add To Adv 100 Ccu	\$24,035.00	K	31%	\$16,584.15	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1884-LIC-L2	EMC SELECT	SEL L2 Upg View Add To Adv 100 Ccu	\$23,529.00	K	31%	\$16,235.01	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1884-LIC-L3	EMC SELECT	SEL L3 Upg View Add To Adv 100 Ccu	\$22,770.00	K	31%	\$15,711.30	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1884-LIC-L4	EMC SELECT	SEL L4 Upg View Add To Adv 100 Ccu	\$22,011.00	K	31%	\$15,187.59	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1884-LIC-L5	EMC SELECT	SEL L5 Upg View Add To Adv 100 Ccu	\$20,999.00	K	31%	\$14,489.31	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1885-LIC	EMC SELECT	SEL Usfederal Upg View Add To Ent 10 Ccu	\$3,740.00	K	31%	\$2,580.60	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1885-LIC-L1	EMC SELECT	SEL L1 Upg View Add To Ent 10 Ccu	\$3,553.00	K	31%	\$2,451.57	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1885-LIC-L2	EMC SELECT	SEL L2 Upg View Add To Ent 10 Ccu	\$3,478.20	K	31%	\$2,399.96	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1885-LIC-L3	EMC SELECT	SEL L3 Upg View Add To Ent 10 Ccu	\$3,366.00	K	31%	\$2,322.54	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1885-LIC-L4	EMC SELECT	SEL L4 Upg View Add To Ent 10 Ccu	\$3,253.80	K	31%	\$2,245.12	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1885-LIC-L5	EMC SELECT	SEL L5 Upg View Add To Ent 10 Ccu	\$3,104.20	K	31%	\$2,141.90	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1886-LIC	EMC SELECT	SEL Usfederal Upg View Add To Ent 100 Ccu	\$37,400.00	K	31%	\$25,806.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1886-LIC-L1	EMC SELECT	SEL L1 Upg View Add To Ent 100P Ccu	\$35,530.00	K	31%	\$24,515.70	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1886-LIC-L2	EMC SELECT	SEL L2 Upg View Add To Ent 100P Ccu	\$34,782.00	K	31%	\$23,899.58	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1886-LIC-L3	EMC SELECT	SEL L3 Upg View Add To Ent 100P Ccu	\$33,660.00	K	31%	\$23,225.40	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1886-LIC-L4	EMC SELECT	SEL L4 Upg View Add To Ent 100P Ccu	\$32,538.00	K	31%	\$22,451.22	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1886-LIC-L5	EMC SELECT	SEL L5 Upg View Add To Ent 100P Ccu	\$31,042.00	K	31%	\$21,418.98	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1889-LIC	EMC SELECT	SEL Upg Workspace To Adv 10P Nus	\$1,210.00	K	31%	\$834.90	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1889-LIC-L1	EMC SELECT	SEL L1 Upg Workspace To Adv 10P Nus	\$1,161.60	K	31%	\$801.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1889-LIC-L2	EMC SELECT	SEL L2 Upg Workspace To Adv 10P Nus	\$1,137.40	K	31%	\$784.81	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1889-LIC-L3	EMC SELECT	SEL L3 Upg Workspace To Adv 10P Nus	\$1,101.10	K	31%	\$759.76	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1889-LIC-L4	EMC SELECT	SEL L4 Upg Workspace To Adv 10P Nus	\$1,064.80	K	31%	\$734.71	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1889-LIC-L5	EMC SELECT	SEL L5 Upg Workspace To Adv 10P Nus	\$1,004.30	K	31%	\$692.97	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1890-LIC	EMC SELECT	SEL Upg Workspace To Adv 100P Nus	\$12,100.00	K	31%	\$8,349.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE
5	11-1890-LIC-L1	EMC SELECT	SEL L1 Upg Workspace To Adv 100P Nus	\$11,616.00	K	31%	\$8,015.04	N/A	N/A	N/A	N/A	N/A	N/A	VMWARE

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-1890-LIC-L2	EMC SELECT	SEL L2 Upg Workspace To Adv 100P Nus	\$11,374.00	K	31%	\$7,848.06	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1890-LIC-L3	EMC SELECT	SEL L3 Upg Workspace To Adv 100P Nus	\$11,011.00	K	31%	\$7,597.59	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1890-LIC-L4	EMC SELECT	SEL L4 Upg Workspace To Adv 100P Nus	\$10,648.00	K	31%	\$7,347.12	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1890-LIC-L5	EMC SELECT	SEL L5 Upg Workspace To Adv 100P Nus	\$10,043.00	K	31%	\$6,929.67	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1890-LIC	EMC SELECT	SEL Mrg Wrr/Hw Mlg 1 Dev TI 6M Min 10	\$55.00	K	31%	\$37.35	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	AUTD725GSC	EMC SELECT	SEL CA-AUTD725-G-SSS-C)	\$899.00	K	31%	\$482.31	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	AUTD725GSC-I	EMC SELECT	SEL CA-AUTD725-G-SSS-C)	\$789.00	K	31%	\$530.61	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	AUTD725PSC	EMC SELECT	SEL CA-AUTD725-P-SSS-C)	\$831.00	K	31%	\$573.39	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	AUTD725PSC-I	EMC SELECT	SEL CA-AUTD725-P-SSS-C)	\$914.00	K	31%	\$630.66	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	AUTS725GSC	EMC SELECT	SEL CA-AUTS725-G-SSS-C)	\$2,100.00	K	31%	\$1,449.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	AUTS725GSC-I	EMC SELECT	SEL CA-AUTS725-G-SSS-C)	\$2,310.00	K	31%	\$1,593.90	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	AUTS725PSC	EMC SELECT	SEL CA-AUTS725-P-SSS-C)	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	AUTS725PSC-I	EMC SELECT	SEL CA-AUTS725-P-SSS-C)	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	DEVK5GSC	EMC SELECT	SEL CA-DEVK-G-SSS-C)	\$4,200.00	K	31%	\$2,898.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	DEVK5GSC-I	EMC SELECT	SEL CA-DEVK-G-SSS-C)	\$4,620.00	K	31%	\$3,167.60	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	DEVK5PSC	EMC SELECT	SEL CA-DEVK-P-SSS-C)	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	DEVK5PSC-I	EMC SELECT	SEL CA-DEVK-P-SSS-C)	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVAPAHLCG	EMC SELECT	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVAPAHLCG-I	EMC SELECT	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVAPAHLCG-K	EMC SELECT	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVAPATCLC	EMC SELECT	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVAPATCLC-I	EMC SELECT	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVAPATCLC-K	EMC SELECT	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVDEV5GSC	EMC SELECT	SEL PV-DEVS-G-SUP-C)	\$2,000.00	K	31%	\$1,380.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVDEV5GSC-I	EMC SELECT	SEL PV-DEVS-G-SUP-C)	\$2,200.00	K	31%	\$1,518.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVDEV5GSC-K	EMC SELECT	SEL PV-DEVS-G-SUP-C)	\$2,292.00	K	31%	\$1,581.48	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVDEV5LIC	EMC SELECT	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVDEV5LIC-I	EMC SELECT	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVDEV5LIC-K	EMC SELECT	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVRMQO5LC	EMC SELECT	SEL PV-RBMOOSS-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVRMQO5LC-I	EMC SELECT	SEL PV-RBMOOSS-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PVRMQO5LC-K	EMC SELECT	SEL PV-RBMOOSS-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PV-TCSS-C	EMC SELECT	SEL PV-TCSS-C)	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PV-TCSS-C-I	EMC SELECT	SEL PV-TCSS-C)	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	PV-TCSS-C-K	EMC SELECT	SEL PV-TCSS-C)	\$2,855.00	K	31%	\$1,976.85	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VC56STD25C	EMC SELECT	SEL VC56-STD25-C)	\$3,125.00	K	31%	\$2,156.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VC56STD25C-I	EMC SELECT	SEL VC56-STD25-C)	\$3,438.00	K	31%	\$2,372.22	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VC56STD25C-K	EMC SELECT	SEL VC56-STD25-C)	\$4,190.00	K	31%	\$2,891.10	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFADPR25GSC	EMC SELECT	SEL VF-ADPRV25-G-SSS-C)	\$1,315.00	K	31%	\$907.35	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFADPR25GSC-I	EMC SELECT	SEL VF-ADPRV25-G-SSS-C)	\$1,447.00	K	31%	\$998.43	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFADPR25PSC	EMC SELECT	SEL VF-ADPRV25-P-SSS-C)	\$1,565.00	K	31%	\$1,079.85	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFADPR25PSC-I	EMC SELECT	SEL VF-ADPRV25-P-SSS-C)	\$1,722.00	K	31%	\$1,188.18	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFADRA25PSC	EMC SELECT	SEL VF-ADRAU25-P-SSS-C)	\$2,345.00	K	31%	\$1,618.05	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFADRA25PSC-I	EMC SELECT	SEL VF-ADRAU25-P-SSS-C)	\$2,580.00	K	31%	\$1,780.20	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFADRAU25GSC	EMC SELECT	SEL VF-ADRAU25-G-SSS-C)	\$1,970.00	K	31%	\$1,359.30	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFADRAU25GSC-I	EMC SELECT	SEL VF-ADRAU25-G-SSS-C)	\$2,167.00	K	31%	\$1,495.23	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFDEVLIC	EMC SELECT	SEL VF-DEV-LIC-C)	\$1.00	K	31%	\$0.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFHYPM5C	EMC SELECT	SEL VF-HYPM5-C)	\$360.00	K	31%	\$248.40	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFHYPM5C-I	EMC SELECT	SEL VF-HYPM5-C)	\$396.00	K	31%	\$273.24	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VFHYPM5C-K	EMC SELECT	SEL VF-HYPM5-C)	\$358.41	K	31%	\$247.30	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	34585	IOMEGA	STORCENTER IX4-100 6TB	\$1,875.00	K	31%	\$1,293.75	N/A	N/A	N/A	N/A	N/A	N/A	IOMEGA
5	11-1971-LIC-L1	VMWARE	SEL: VR-ATADV-ENT-UG-F-L1	\$5,606.00	K	31%	\$3,868.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1971-LIC-L2	VMWARE	SEL: VR-ATADV-ENT-UG-F-L2	\$5,488.00	K	31%	\$3,786.72	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1971-LIC-L3	VMWARE	SEL: VR-ATADV-ENT-UG-F-L3	\$5,311.00	K	31%	\$3,664.59	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1971-LIC-L4	VMWARE	SEL: VR-ATADV-ENT-UG-F-L4	\$5,134.00	K	31%	\$3,542.46	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1971-LIC-L5	VMWARE	SEL: VR-ATADV-ENT-UG-F-L5	\$4,898.00	K	31%	\$3,379.62	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1976-LIC-M1G	VMWARE	SEL: PV-WBS-CPU-G-TLSS-F	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1976-LIC-M1P	VMWARE	SEL: PV-WBS-CPU-P-TLSS-F	\$825.00	K	31%	\$569.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1976-LIC-M2G	VMWARE	SEL: PV-WBS-CPU-ZG-TLSS-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1976-LIC-M2P	VMWARE	SEL: PV-WBS-CPU-ZP-TLSS-F	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1976-LIC-M3G	VMWARE	SEL: PV-WBS-CPU-3G-TLSS-F	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1976-LIC-M3P	VMWARE	SEL: PV-WBS-CPU-3P-TLSS-F	\$2,475.00	K	31%	\$1,707.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1977-LIC	VMWARE	SEL: PV-GFXD-CPU-F	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1978-LIC	VMWARE	SEL: VSS-RBSTD-ADV2-UG-F	\$145.00	K	31%	\$100.05	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1980-LIC	VMWARE	SEL: VR6-OSTD25-F	\$3,438.00	K	31%	\$2,372.22	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1980-LIC-L1	VMWARE	SEL: VR6-OSTD25-F-L1	\$3,266.00	K	31%	\$2,253.54	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1980-LIC-L2	VMWARE	SEL: VR6-OSTD25-F-L2	\$3,197.00	K	31%	\$2,205.93	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1980-LIC-L3	VMWARE	SEL: VR6-OSTD25-F-L3	\$3,094.00	K	31%	\$2,134.86	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1980-LIC-L4	VMWARE	SEL: VR6-OSTD25-F-L4	\$2,991.00	K	31%	\$2,063.79	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1980-LIC-L5	VMWARE	SEL: VR6-OSTD25-F-L5	\$2,853.00	K	31%	\$1,968.57	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1981-LIC	VMWARE	SEL: VR6-OADV25-F	\$7,563.00	K	31%	\$5,218.47	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1981-LIC-L1	VMWARE	SEL: VR6-OADV25-F-L1	\$7,184.00	K	31%	\$4,956.96	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1981-LIC-L2	VMWARE	SEL: VR6-OADV25-F-L2	\$7,033.00	K	31%	\$4,852.77	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1981-LIC-L3	VMWARE	SEL: VR6-OADV25-F-L3	\$6,806.00	K	31%	\$4,696.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1981-LIC-L4	VMWARE	SEL: VR6-OADV25-F-L4	\$6,579.00	K	31%	\$4,539.51	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1981-LIC-L5	VMWARE	SEL: VR6-OADV25-F-L5	\$5,277.00	K	31%	\$4,331.13	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1982-LIC	VMWARE	SEL: VR6-OENT25-F	\$19,113.00	K	31%	\$13,187.97	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1982-LIC-L1	VMWARE	SEL: VR6-OENT25-F-L1	\$18,157.00	K	31%	\$12,528.33	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1982-LIC-L2	VMWARE	SEL: VR6-OENT25-F-L2	\$17,775.00	K	31%	\$12,264.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1982-LIC-L3	VMWARE	SEL: VR6-OENT25-F-L3	\$17,201.00	K	31%	\$11,868.69	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1982-LIC-L4	VMWARE	SEL: VR6-OENT25-F-L4	\$16,628.00	K	31%	\$11,473.32	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1982-LIC-L5	VMWARE	SEL: VR6-OENT25-F-L5	\$15,863.00	K	31%	\$10,945.47	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1983-LIC	VMWARE	SEL: VR6-OSTD-OADV-UG-F	\$4,538.00	K	31%	\$3,131.22	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1983-LIC-L1	VMWARE	SEL: VR6-OSTDOADV-UG-F-L1	\$4,311.00	K	31%	\$2,974.59	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1983-LIC-L2	VMWARE	SEL: VR6-OSTDOADV-UG-F-L2	\$4,220.00	K	31%	\$2,911.60	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1983-LIC-L3	VMWARE	SEL: VR6-OSTDOADV-UG-F-L3	\$4,084.00	K	31%	\$2,817.96	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-1983-LIC-L4	VMWARE	SEL: VR6-OSTDOADV-UG-F-L4	\$3,947.63	K	31%	\$2,723.86	N/A	N/A	N/A	N/A	N/A	N/A	VMWare

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-1983-LIC-L5	VMWARE	SEL: VR6-OSTDADV-UG-F-L5	\$3,766.13	K	31%	\$2,598.63	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1984-LIC	VMWARE	SEL: VR6-OSTD-OENT-UG-F	\$17,243.00	K	31%	\$11,897.67	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1984-LIC-L1	VMWARE	SEL: VR6-OSTDOENT-UG-F-L1	\$16,380.38	K	31%	\$11,302.46	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1984-LIC-L2	VMWARE	SEL: VR6-OSTDOENT-UG-F-L2	\$16,035.53	K	31%	\$11,064.51	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1984-LIC-L3	VMWARE	SEL: VR6-OSTDOENT-UG-F-L3	\$15,518.25	K	31%	\$10,707.59	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1984-LIC-L4	VMWARE	SEL: VR6-OSTDOENT-UG-F-L4	\$15,000.98	K	31%	\$10,350.67	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1984-LIC-L5	VMWARE	SEL: VR6-OSTDOENT-UG-F-L5	\$14,311.28	K	31%	\$9,874.78	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1985-LIC	VMWARE	SEL: VR6-OADV-OENT-UG-F	\$12,705.00	K	31%	\$8,766.45	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1985-LIC-L1	VMWARE	SEL: VR6-OADV-OENT-UG-F-L1	\$12,069.75	K	31%	\$8,328.13	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1985-LIC-L2	VMWARE	SEL: VR6-OADV-OENT-UG-F-L2	\$11,815.65	K	31%	\$8,152.80	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1985-LIC-L3	VMWARE	SEL: VR6-OADV-OENT-UG-F-L3	\$11,434.50	K	31%	\$7,889.81	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1985-LIC-L4	VMWARE	SEL: VR6-OADV-OENT-UG-F-L4	\$11,053.35	K	31%	\$7,626.81	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1985-LIC-L5	VMWARE	SEL: VR6-OADV-OENT-UG-F-L5	\$10,545.15	K	31%	\$7,276.15	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1987-LIC	VMWARE	SEL: VR6-PCADV25-F	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1987-LIC-L1	VMWARE	SEL: VR6-PCADV25-F-L1	\$5,225.00	K	31%	\$3,605.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1987-LIC-L2	VMWARE	SEL: VR6-PCADV25-F-L2	\$5,115.00	K	31%	\$3,529.35	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1987-LIC-L3	VMWARE	SEL: VR6-PCADV25-F-L3	\$4,950.00	K	31%	\$3,415.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1987-LIC-L4	VMWARE	SEL: VR6-PCADV25-F-L4	\$4,785.00	K	31%	\$3,301.65	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1987-LIC-L5	VMWARE	SEL: VR6-PCADV25-F-L5	\$4,565.00	K	31%	\$3,149.85	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1988-LIC	VMWARE	SEL: VR6-PCENT25-F	\$10,863.00	K	31%	\$7,495.47	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1988-LIC-L1	VMWARE	SEL: VR6-PCENT25-F-L1	\$10,319.38	K	31%	\$7,120.37	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1988-LIC-L2	VMWARE	SEL: VR6-PCENT25-F-L2	\$10,102.13	K	31%	\$6,970.47	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1988-LIC-L3	VMWARE	SEL: VR6-PCENT25-F-L3	\$9,776.25	K	31%	\$6,745.61	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1988-LIC-L4	VMWARE	SEL: VR6-PCENT25-F-L4	\$9,450.38	K	31%	\$6,520.76	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1988-LIC-L5	VMWARE	SEL: VR6-PCENT25-F-L5	\$9,015.88	K	31%	\$6,220.95	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1989-LIC	VMWARE	SEL: VR6-PCADV-ENT-UG-F	\$5,902.00	K	31%	\$4,276.38	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1989-LIC-L1	VMWARE	SEL: VR6-PCADV-ENT-UG-F-L1	\$5,606.43	K	31%	\$4,068.43	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1989-LIC-L2	VMWARE	SEL: VR6-PCADV-ENT-UG-F-L2	\$5,488.40	K	31%	\$3,986.99	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1989-LIC-L3	VMWARE	SEL: VR6-PCADV-ENT-UG-F-L3	\$5,311.35	K	31%	\$3,864.83	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1989-LIC-L4	VMWARE	SEL: VR6-PCADV-ENT-UG-F-L4	\$5,134.31	K	31%	\$3,742.67	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1989-LIC-L5	VMWARE	SEL: VR6-PCADV-ENT-UG-F-L5	\$4,898.25	K	31%	\$3,579.79	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1993-LIC-M2P	VMWARE	SEL: PV-APSTE-2P-TLSS-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1994-LIC	VMWARE	SEL: CV-CCU-10-F	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1994-LIC-L1	VMWARE	SEL: CV-CCU-10-F-L1	\$1,567.50	K	31%	\$1,081.58	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1994-LIC-L2	VMWARE	SEL: CV-CCU-10-F-L2	\$1,534.50	K	31%	\$1,058.81	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1994-LIC-L3	VMWARE	SEL: CV-CCU-10-F-L3	\$1,485.00	K	31%	\$1,024.65	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1994-LIC-L4	VMWARE	SEL: CV-CCU-10-F-L4	\$1,435.50	K	31%	\$990.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1994-LIC-L5	VMWARE	SEL: CV-CCU-10-F-L5	\$1,369.50	K	31%	\$944.96	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1995-LIC	VMWARE	SEL: CV-CCU-100-F	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1995-LIC-L1	VMWARE	SEL: CV-CCU-100-F-L1	\$15,675.00	K	31%	\$10,815.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1995-LIC-L2	VMWARE	SEL: CV-CCU-100-F-L2	\$15,345.00	K	31%	\$10,588.05	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1995-LIC-L3	VMWARE	SEL: CV-CCU-100-F-L3	\$14,850.00	K	31%	\$10,246.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1995-LIC-L4	VMWARE	SEL: CV-CCU-100-F-L4	\$14,355.00	K	31%	\$9,904.95	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1995-LIC-L5	VMWARE	SEL: CV-CCU-100-F-L5	\$13,695.00	K	31%	\$9,449.55	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1996-LIC	VMWARE	SEL: HZ-APVENTC10-UG-F	\$4,235.00	K	31%	\$2,922.15	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1996-LIC-L1	VMWARE	SEL: HZ-APVENTC10-UG-F-L1	\$4,023.25	K	31%	\$2,776.04	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1996-LIC-L2	VMWARE	SEL: HZ-APVENTC10-UG-F-L2	\$3,938.55	K	31%	\$2,717.60	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1996-LIC-L3	VMWARE	SEL: HZ-APVENTC10-UG-F-L3	\$3,811.50	K	31%	\$2,629.94	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1996-LIC-L4	VMWARE	SEL: HZ-APVENTC10-UG-F-L4	\$3,684.45	K	31%	\$2,542.27	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1996-LIC-L5	VMWARE	SEL: HZ-APVENTC10-UG-F-L5	\$3,515.05	K	31%	\$2,425.38	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1997-LIC	VMWARE	SEL: HZ-APV-ENTC-100-UG-F	\$42,350.00	K	31%	\$29,221.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1997-LIC-L1	VMWARE	SEL: HZ-APVENTC100UG-F-L1	\$40,232.50	K	31%	\$27,760.43	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1997-LIC-L2	VMWARE	SEL: HZ-APVENTC100UG-F-L2	\$39,385.50	K	31%	\$27,176.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1997-LIC-L3	VMWARE	SEL: HZ-APVENTC100UG-F-L3	\$38,115.00	K	31%	\$26,299.35	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1997-LIC-L4	VMWARE	SEL: HZ-APVENTC100UG-F-L4	\$36,844.50	K	31%	\$25,422.71	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1997-LIC-L5	VMWARE	SEL: HZ-APVENTC100UG-F-L5	\$35,150.50	K	31%	\$24,253.85	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1998-LIC	VMWARE	SEL: VR6-VU10-F	\$825.00	K	31%	\$569.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1998-LIC-L1	VMWARE	SEL: VR6-VU10-F-L1	\$783.75	K	31%	\$540.79	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1998-LIC-L2	VMWARE	SEL: VR6-VU10-F-L2	\$767.25	K	31%	\$529.40	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1998-LIC-L3	VMWARE	SEL: VR6-VU10-F-L3	\$742.50	K	31%	\$512.33	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1998-LIC-L4	VMWARE	SEL: VR6-VU10-F-L4	\$717.75	K	31%	\$495.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1998-LIC-L5	VMWARE	SEL: VR6-VU10-F-L5	\$684.75	K	31%	\$472.48	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1999-LIC	VMWARE	SEL: VR6-VU100-F	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1999-LIC-L1	VMWARE	SEL: VR6-VU100-F-L1	\$7,837.50	K	31%	\$5,407.88	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1999-LIC-L2	VMWARE	SEL: VR6-VU100-F-L2	\$7,672.50	K	31%	\$5,294.63	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1999-LIC-L3	VMWARE	SEL: VR6-VU100-F-L3	\$7,425.00	K	31%	\$5,123.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1999-LIC-L4	VMWARE	SEL: VR6-VU100-F-L4	\$7,177.50	K	31%	\$4,952.48	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-1999-LIC-L5	VMWARE	SEL: VR6-VU100-F-L5	\$6,847.50	K	31%	\$4,724.78	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2000-LIC	VMWARE	SEL: V-PS-TRN-PKG-PRO-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2001-LIC	VMWARE	SEL: PLAY7-PRO-F	\$164.99	K	31%	\$113.84	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2002-LIC	VMWARE	SEL: PLAY7-PRO-PLAY6-UG-F	\$87.99	K	31%	\$60.71	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2003-LIC	VMWARE	SEL: WS11-LW-FE	\$274.99	K	31%	\$189.74	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2004-LIC	VMWARE	SEL: WS11-LW-UG-FE	\$164.99	K	31%	\$113.84	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2005-LIC	VMWARE	SEL: WS11-LWP7-UG-FE	\$109.99	K	31%	\$75.89	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2006-LIC	VMWARE	SEL: VR6-BSTD-F	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2006-LIC-L1	VMWARE	SEL: VR6-BSTD-F-L1	\$1,567.50	K	31%	\$1,081.58	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2006-LIC-L2	VMWARE	SEL: VR6-BSTD-F-L2	\$1,534.50	K	31%	\$1,058.81	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2006-LIC-L3	VMWARE	SEL: VR6-BSTD-F-L3	\$1,485.00	K	31%	\$1,024.65	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2006-LIC-L4	VMWARE	SEL: VR6-BSTD-F-L4	\$1,435.50	K	31%	\$990.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2006-LIC-L5	VMWARE	SEL: VR6-BSTD-F-L5	\$1,369.50	K	31%	\$944.96	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2007-LIC	VMWARE	SEL: VR6-BADV-F	\$2,475.00	K	31%	\$1,707.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2007-LIC-L1	VMWARE	SEL: VR6-BADV-F-L1	\$2,351.25	K	31%	\$1,622.36	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2007-LIC-L2	VMWARE	SEL: VR6-BADV-F-L2	\$2,301.75	K	31%	\$1,588.21	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2007-LIC-L3	VMWARE	SEL: VR6-BADV-F-L3	\$2,227.50	K	31%	\$1,536.98	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2007-LIC-L4	VMWARE	SEL: VR6-BADV-F-L4	\$2,153.25	K	31%	\$1,485.74	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2007-LIC-L5	VMWARE	SEL: VR6-BADV-F-L5	\$2,054.25	K	31%	\$1,417.43	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	11-2008-LIC	VMWARE	SEL: VR6-BENT-F	\$3,712.50	K	31%	\$2,561.63	N/A	N/A	N/A	N/A	N/A	N/A	VMware

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-2008-LIC-L1	VMWARE	SEL: VR6-BENT-F-L1	\$3,526.88	K	31%	\$2,433.54	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2008-LIC-L2	VMWARE	SEL: VR6-BENT-F-L2	\$3,452.63	K	31%	\$2,382.31	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2008-LIC-L3	VMWARE	SEL: VR6-BENT-F-L3	\$3,341.25	K	31%	\$2,305.46	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2008-LIC-L4	VMWARE	SEL: VR6-BENT-F-L4	\$3,229.88	K	31%	\$2,228.61	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2008-LIC-L5	VMWARE	SEL: VR6-BENT-F-L5	\$3,081.38	K	31%	\$2,126.15	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2009-LIC	VMWARE	SEL: VR6-BSTD25-F	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2009-LIC-L1	VMWARE	SEL: VR6-BSTD25-F-L1	\$5,225.00	K	31%	\$3,605.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2009-LIC-L2	VMWARE	SEL: VR6-BSTD25-F-L2	\$5,115.00	K	31%	\$3,529.35	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2009-LIC-L3	VMWARE	SEL: VR6-BSTD25-F-L3	\$4,950.00	K	31%	\$3,415.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2009-LIC-L4	VMWARE	SEL: VR6-BSTD25-F-L4	\$4,785.00	K	31%	\$3,301.65	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2009-LIC-L5	VMWARE	SEL: VR6-BSTD25-F-L5	\$4,565.00	K	31%	\$3,149.85	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2010-LIC	VMWARE	SEL: VR6-BSTD-BADV-UG-F	\$907.50	K	31%	\$626.18	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2011-LIC	VMWARE	SEL: VR6-BSTD-BENT-UG-F	\$2,271.50	K	31%	\$1,567.34	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2012-LIC	VMWARE	SEL: VR6-BADV-BENT-UG-F	\$1,364.00	K	31%	\$941.16	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2013-LIC	VMWARE	SEL: VR-CODE-OSI-F	\$1,375.00	K	31%	\$948.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2013-LIC-L1	VMWARE	SEL: VR-CODE-OSI-F-L1	\$1,306.25	K	31%	\$901.31	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2013-LIC-L2	VMWARE	SEL: VR-CODE-OSI-F-L2	\$1,278.75	K	31%	\$882.34	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2013-LIC-L3	VMWARE	SEL: VR-CODE-OSI-F-L3	\$1,237.50	K	31%	\$853.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2013-LIC-L4	VMWARE	SEL: VR-CODE-OSI-F-L4	\$1,196.25	K	31%	\$825.41	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2013-LIC-L5	VMWARE	SEL: VR-CODE-OSI-F-L5	\$1,141.25	K	31%	\$787.46	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2014-LIC	VMWARE	SEL: VR-CODE-CPU-F	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2014-LIC-L1	VMWARE	SEL: VR-CODE-CPU-F-L1	\$7,837.50	K	31%	\$5,407.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2014-LIC-L2	VMWARE	SEL: VR-CODE-CPU-F-L2	\$7,672.50	K	31%	\$5,294.03	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2014-LIC-L3	VMWARE	SEL: VR-CODE-CPU-F-L3	\$7,425.00	K	31%	\$5,123.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2014-LIC-L4	VMWARE	SEL: VR-CODE-CPU-F-L4	\$7,177.50	K	31%	\$4,952.48	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2014-LIC-L5	VMWARE	SEL: VR-CODE-CPU-F-L5	\$6,847.50	K	31%	\$4,724.78	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2015-LIC	VMWARE	SEL: HZ-FLX-10-F	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2016-LIC	VMWARE	SEL: HZ-FUSPL7-FLX-UG-F	\$110.00	K	31%	\$75.90	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2017-LIC	VMWARE	SEL: HZ-FUS56-FLX-UG-F	\$198.00	K	31%	\$136.62	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2019-M1G-LIC	VMWARE	SEL: VR8-ADV-XC-G-SAAS-F	\$57,200.00	K	31%	\$39,468.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2019-M1P-LIC	VMWARE	SEL: VR8-ADV-XC-P-SAAS-F	\$59,400.00	K	31%	\$40,986.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2019-M2G-LIC	VMWARE	SEL: VR8-ADV-XC-2G-SAAS-F	\$107,536.00	K	31%	\$74,199.84	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2019-M2P-LIC	VMWARE	SEL: VR8-ADV-XC-2P-SAAS-F	\$111,672.00	K	31%	\$77,053.68	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2019-M3G-LIC	VMWARE	SEL: VR8-ADV-XC-3G-SAAS-F	\$151,008.00	K	31%	\$104,195.52	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2020-M1G-LIC	VMWARE	SEL: VR8-ADV-XC-3P-SAAS-F	\$156,816.00	K	31%	\$108,203.04	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2020-M1P-LIC	VMWARE	SEL: VR8-ENT-XC-G-SAAS-F	\$57,200.00	K	31%	\$39,468.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2020-M1P-LIC	VMWARE	SEL: VR8-ENT-XC-P-SAAS-F	\$59,400.00	K	31%	\$40,986.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2020-M2G-LIC	VMWARE	SEL: VR8-ENT-XC-2G-SAAS-F	\$107,536.00	K	31%	\$74,199.84	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2020-M2P-LIC	VMWARE	SEL: VR8-ENT-XC-2P-SAAS-F	\$111,672.00	K	31%	\$77,053.68	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2020-M3G-LIC	VMWARE	SEL: VR8-ENT-XC-3G-SAAS-F	\$151,008.00	K	31%	\$104,195.52	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2020-M3P-LIC	VMWARE	SEL: VR8-ENT-XC-3P-SAAS-F	\$156,816.00	K	31%	\$108,203.04	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2021-M1G-LIC	VMWARE	SEL: VR8-ADV-ST-G-SAAS-F	\$7,150.00	K	31%	\$4,933.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2021-M1P-LIC	VMWARE	SEL: VR8-ADV-ST-P-SAAS-F	\$7,370.00	K	31%	\$5,085.30	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2021-M2G-LIC	VMWARE	SEL: VR8-ADV-ST-2G-SAAS-F	\$13,442.00	K	31%	\$9,274.98	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2021-M2P-LIC	VMWARE	SEL: VR8-ADV-ST-2P-SAAS-F	\$13,855.00	K	31%	\$9,560.36	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2021-M3G-LIC	VMWARE	SEL: VR8-ADV-ST-3G-SAAS-F	\$18,876.00	K	31%	\$13,024.44	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2021-M3P-LIC	VMWARE	SEL: VR8-ADV-ST-3P-SAAS-F	\$19,456.80	K	31%	\$13,425.19	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2022-M1G-LIC	VMWARE	SEL: VR8-ENT-ST-G-SAAS-F	\$7,150.00	K	31%	\$4,933.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2022-M1P-LIC	VMWARE	SEL: VR8-ENT-ST-P-SAAS-F	\$7,370.00	K	31%	\$5,085.30	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2022-M2G-LIC	VMWARE	SEL: VR8-ENT-ST-2G-SAAS-F	\$13,442.00	K	31%	\$9,274.98	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2022-M2P-LIC	VMWARE	SEL: VR8-ENT-ST-2P-SAAS-F	\$13,855.00	K	31%	\$9,560.36	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2022-M3G-LIC	VMWARE	SEL: VR8-ENT-ST-3G-SAAS-F	\$18,876.00	K	31%	\$13,024.44	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2022-M3P-LIC	VMWARE	SEL: VR8-ENT-ST-3P-SAAS-F	\$19,456.80	K	31%	\$13,425.19	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2023-LIC	VMWARE	SEL: EDU-SRMICM58-OE-F	\$1,815.00	K	31%	\$1,262.35	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2024-LIC	VMWARE	SEL: EDU-SRMICM58-OS-F	\$15,125.00	K	31%	\$10,436.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2025-LIC	VMWARE	SEL: EDU-SRMICM58-XP-F	\$1,513.60	K	31%	\$1,044.38	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2026-LIC	VMWARE	SEL: EDU-VSDIW55-OE-F	\$2,964.50	K	31%	\$2,045.51	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2027-LIC	VMWARE	SEL: EDU-VSDIW55-OS-F	\$24,915.00	K	31%	\$17,191.35	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2028-LIC	VMWARE	SEL: EDU-VSDIW55-XP-F	\$2,491.50	K	31%	\$1,719.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2029-LIC	VMWARE	SEL: EDU-SDDC3-OE-F	\$6,891.50	K	31%	\$4,755.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2030-LIC	VMWARE	SEL: EDU-SDDC3-OS-F	\$58,135.00	K	31%	\$40,113.15	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2031-LIC	VMWARE	SEL: EDU-SDDC3-XP-F	\$5,813.50	K	31%	\$4,011.32	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2032-LIC	VMWARE	SEL: EDU-NSXFT6-OE-F	\$6,891.50	K	31%	\$4,755.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2033-LIC	VMWARE	SEL: EDU-NSXFT6-OS-F	\$58,135.00	K	31%	\$40,113.15	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2034-LIC	VMWARE	SEL: EDU-NSXFT6-XP-F	\$5,813.50	K	31%	\$4,011.32	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2035-LIC	VMWARE	SEL: EDU-MICM5-OE-F	\$2,476.00	K	31%	\$1,707.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2036-LIC	VMWARE	SEL: EDU-MICM5-OS-F	\$20,625.00	K	31%	\$14,231.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2037-LIC	VMWARE	SEL: EDU-MICM5-XP-F	\$2,062.50	K	31%	\$1,423.13	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2038-LIC	VMWARE	SEL: EDU-VSOS6-OE-F	\$4,537.50	K	31%	\$3,130.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2039-LIC	VMWARE	SEL: EDU-VSOS6-OS-F	\$37,812.50	K	31%	\$26,090.63	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2040-LIC	VMWARE	SEL: EDU-VSOS6-XP-F	\$3,784.00	K	31%	\$2,610.96	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2041-LIC	VMWARE	SEL: EDU-VSICM6-OE-F	\$4,537.50	K	31%	\$3,130.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2042-LIC	VMWARE	SEL: EDU-VSICM6-OS-F	\$37,812.50	K	31%	\$26,090.63	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2043-LIC	VMWARE	SEL: EDU-VSICM6-XP-F	\$3,784.00	K	31%	\$2,610.96	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2044-LIC	VMWARE	SEL: EDU-VSWN6-OE-F	\$1,815.00	K	31%	\$1,262.35	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2045-LIC	VMWARE	SEL: EDU-VSWN6-OS-F	\$15,125.00	K	31%	\$10,436.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2046-LIC	VMWARE	SEL: EDU-VSWN6-XP-F	\$1,513.60	K	31%	\$1,044.38	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2047-LIC	VMWARE	SEL: EDU-MSH6FT-OE-F	\$6,891.50	K	31%	\$4,755.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2048-LIC	VMWARE	SEL: EDU-MSH6FT-OS-F	\$58,135.00	K	31%	\$40,113.15	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2049-LIC	VMWARE	SEL: EDU-MSH6FT-XP-F	\$5,813.50	K	31%	\$4,011.32	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2050-LIC	VMWARE	SEL: EDU-ITBM8-OE-F	\$3,630.00	K	31%	\$2,504.70	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2051-LIC	VMWARE	SEL: EDU-ITBM8-OS-F	\$30,250.00	K	31%	\$20,872.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2052-LIC	VMWARE	SEL: EDU-ITBM8-XP-F	\$3,027.20	K	31%	\$2,088.77	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2053-LIC	VMWARE	SEL: VR-STE-ADV-F	\$18,562.50	K	31%	\$12,808.13	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2053-LIC-L1	VMWARE	SEL: VR-STE-ADV-F-L1	\$17,634.38	K	31%	\$12,167.72	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2053-LIC-L2	VMWARE	SEL: VR-STE-ADV-F-L2	\$17,634.38	K	31%	\$12,167.72	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2053-LIC-L3	VMWARE	SEL: VR-STE-ADV-F-L3	\$16,706.25	K	31%	\$11,527.31	N/A	N/A	N/A	N/A	N/A	N/A	VMWare



BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	11-2053-LIC-L4	VMWARE	SEL: VR-STE-ADV-F-L4	\$16,149.38	K	31%	\$11,143.07	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2053-LIC-L5	VMWARE	SEL: VR-STE-ADV-F-L5	\$15,406.88	K	31%	\$10,630.74	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2054-LIC	VMWARE	SEL: VR-LIS-STEADV-UG-F	\$14,371.50	K	31%	\$9,916.34	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2054-LIC-L1	VMWARE	SEL: VR-LISSTEADV-UG-F-L1	\$13,652.93	K	31%	\$9,420.52	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2054-LIC-L2	VMWARE	SEL: VR-LISSTEADV-UG-F-L2	\$13,365.50	K	31%	\$9,222.19	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2054-LIC-L3	VMWARE	SEL: VR-LISSTEADV-UG-F-L3	\$12,934.35	K	31%	\$8,924.70	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2054-LIC-L4	VMWARE	SEL: VR-LISSTEADV-UG-F-L4	\$12,503.21	K	31%	\$8,627.21	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2054-LIC-L5	VMWARE	SEL: VR-LISSTEADV-UG-F-L5	\$11,928.35	K	31%	\$8,230.56	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2055-LIC	VMWARE	SEL: VR-CADV-STEADV-UG-F	\$8,321.50	K	31%	\$5,741.84	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2055-LIC-L1	VMWARE	SEL: VR-CADVSTEADVUG-F-L1	\$7,905.43	K	31%	\$5,454.74	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2055-LIC-L2	VMWARE	SEL: VR-CADVSTEADVUG-F-L2	\$7,739.00	K	31%	\$5,339.91	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2055-LIC-L3	VMWARE	SEL: VR-CADVSTEADVUG-F-L3	\$7,489.35	K	31%	\$5,167.65	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2055-LIC-L4	VMWARE	SEL: VR-CADVSTEADVUG-F-L4	\$7,239.71	K	31%	\$4,995.40	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2055-LIC-L5	VMWARE	SEL: VR-CADVSTEADVUG-F-L5	\$6,906.85	K	31%	\$4,765.72	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2056-LIC	VMWARE	SEL: VR-OSTD-STEADV-UG-F	\$16,637.50	K	31%	\$11,479.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2056-LIC-L1	VMWARE	SEL: VR-OSTDSTEADVUG-F-L1	\$15,805.63	K	31%	\$10,905.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2056-LIC-L2	VMWARE	SEL: VR-OSTDSTEADVUG-F-L2	\$15,472.88	K	31%	\$10,676.28	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2056-LIC-L3	VMWARE	SEL: VR-OSTDSTEADVUG-F-L3	\$14,973.75	K	31%	\$10,331.89	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2056-LIC-L4	VMWARE	SEL: VR-OSTDSTEADVUG-F-L4	\$14,474.63	K	31%	\$9,987.49	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2056-LIC-L5	VMWARE	SEL: VR-OSTDSTEADVUG-F-L5	\$13,809.13	K	31%	\$9,528.30	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2057-LIC	VMWARE	SEL: VR-OADV-STEADV-UG-F	\$12,100.00	K	31%	\$8,349.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2057-LIC-L1	VMWARE	SEL: VR-OADVSTEADVUG-F-L1	\$11,495.00	K	31%	\$7,931.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2057-LIC-L2	VMWARE	SEL: VR-OADVSTEADVUG-F-L2	\$11,253.00	K	31%	\$7,764.57	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2057-LIC-L3	VMWARE	SEL: VR-OADVSTEADVUG-F-L3	\$10,890.00	K	31%	\$7,514.10	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2057-LIC-L4	VMWARE	SEL: VR-OADVSTEADVUG-F-L4	\$10,527.00	K	31%	\$7,263.63	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2057-LIC-L5	VMWARE	SEL: VR-OADVSTEADVUG-F-L5	\$10,043.00	K	31%	\$6,929.67	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2058-LIC	VMWARE	SEL: VR-STD-STEADV-UG-F	\$17,396.50	K	31%	\$12,003.59	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2058-LIC-L1	VMWARE	SEL: VR-STDSTEADV-UG-F-L1	\$16,526.68	K	31%	\$11,403.41	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2058-LIC-L2	VMWARE	SEL: VR-STDSTEADV-UG-F-L2	\$16,178.75	K	31%	\$11,163.33	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2058-LIC-L3	VMWARE	SEL: VR-STDSTEADV-UG-F-L3	\$15,656.85	K	31%	\$10,803.23	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2058-LIC-L4	VMWARE	SEL: VR-STDSTEADV-UG-F-L4	\$15,134.96	K	31%	\$10,443.12	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2058-LIC-L5	VMWARE	SEL: VR-STDSTEADV-UG-F-L5	\$14,439.10	K	31%	\$9,962.98	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2059-LIC	VMWARE	SEL: VR-RADV-STEENT-UG-F	\$9,680.00	K	31%	\$6,679.20	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2059-LIC-L1	VMWARE	SEL: VR-RADVSTEENTUG-F-L1	\$9,196.00	K	31%	\$6,345.24	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2059-LIC-L2	VMWARE	SEL: VR-RADVSTEENTUG-F-L2	\$8,902.40	K	31%	\$6,211.56	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2059-LIC-L3	VMWARE	SEL: VR-RADVSTEENTUG-F-L3	\$8,712.00	K	31%	\$6,011.28	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2059-LIC-L4	VMWARE	SEL: VR-RADVSTEENTUG-F-L4	\$8,421.60	K	31%	\$5,810.90	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2059-LIC-L5	VMWARE	SEL: VR-RADVSTEENTUG-F-L5	\$8,034.40	K	31%	\$5,543.74	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2060-LIC	VMWARE	SEL: VR-RADV-STEADV-UG-F	\$12,100.00	K	31%	\$8,349.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2060-LIC-L1	VMWARE	SEL: VR-RADVSTEADVUG-F-L1	\$11,495.00	K	31%	\$7,931.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2060-LIC-L2	VMWARE	SEL: VR-RADVSTEADVUG-F-L2	\$11,253.00	K	31%	\$7,764.57	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2060-LIC-L3	VMWARE	SEL: VR-RADVSTEADVUG-F-L3	\$10,890.00	K	31%	\$7,514.10	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2060-LIC-L4	VMWARE	SEL: VR-RADVSTEADVUG-F-L4	\$10,527.00	K	31%	\$7,263.63	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2060-LIC-L5	VMWARE	SEL: VR-RADVSTEADVUG-F-L5	\$10,043.00	K	31%	\$6,929.67	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2061-LIC	VMWARE	SEL: VR-BOSTD-STEADV-UG-F	\$14,371.50	K	31%	\$9,916.34	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2061-LIC-L1	VMWARE	SEL: VR-BOSTDSTEADVUGF-L1	\$13,652.93	K	31%	\$9,420.52	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2061-LIC-L2	VMWARE	SEL: VR-BOSTDSTEADVUGF-L2	\$13,365.50	K	31%	\$9,222.19	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2061-LIC-L3	VMWARE	SEL: VR-BOSTDSTEADVUGF-L3	\$12,934.35	K	31%	\$8,924.70	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2061-LIC-L4	VMWARE	SEL: VR-BOSTDSTEADVUGF-L4	\$12,503.21	K	31%	\$8,627.21	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2061-LIC-L5	VMWARE	SEL: VR-BOSTDSTEADVUGF-L5	\$11,928.35	K	31%	\$8,230.56	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2062-LIC	VMWARE	SEL: VR-RSTD-STEADV-UG-F	\$16,637.50	K	31%	\$11,479.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2062-LIC-L1	VMWARE	SEL: VR-RSTDSTEADVUG-F-L1	\$15,805.63	K	31%	\$10,905.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2062-LIC-L2	VMWARE	SEL: VR-RSTDSTEADVUG-F-L2	\$15,472.88	K	31%	\$10,676.28	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2062-LIC-L3	VMWARE	SEL: VR-RSTDSTEADVUG-F-L3	\$14,973.75	K	31%	\$10,331.89	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2062-LIC-L4	VMWARE	SEL: VR-RSTDSTEADVUG-F-L4	\$14,474.63	K	31%	\$9,987.49	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2062-LIC-L5	VMWARE	SEL: VR-RSTDSTEADVUG-F-L5	\$13,809.13	K	31%	\$9,528.30	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2064-LIC	VMWARE	SEL: EDU-VCOPICM6-OS-F	\$41,525.00	K	31%	\$28,652.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2065-LIC	VMWARE	SEL: EDU-VCOPICM6-OE-F	\$4,944.50	K	31%	\$3,411.71	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	11-2066-LIC	VMWARE	SEL: EDU-VCOPICM6-XP-F	\$4,152.50	K	31%	\$2,865.23	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	2063-LIC	VMWARE	SEL HZ-PRA50-STD100-UG-F	\$13,750.00	K	31%	\$9,487.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	2063-LIC-L1	VMWARE	SEL HZ-PRA50STD100UGF-L1	\$13,063.00	K	31%	\$9,013.47	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	2063-LIC-L2	VMWARE	SEL HZ-PRA50STD100UGF-L2	\$12,788.00	K	31%	\$8,823.72	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	2063-LIC-L3	VMWARE	SEL HZ-PRA50STD100UGF-L3	\$12,375.00	K	31%	\$8,538.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	2063-LIC-L4	VMWARE	SEL HZ-PRA50STD100UGF-L4	\$11,963.00	K	31%	\$8,254.47	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	2063-LIC-L5	VMWARE	SEL HZ-PRA50STD100UGF-L5	\$11,413.00	K	31%	\$7,874.57	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD2GC	VMWARE	SEL BM-ADV-AD-2G-SAAS-C	\$37,890.00	K	31%	\$23,322.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD2GC-I	VMWARE	SEL BM-ADV-AD-2G-SAAS-C	\$37,180.00	K	31%	\$23,654.20	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD2GC-K	VMWARE	SEL BM-ADV-AD-2G-SAAS-C	\$35,821.00	K	31%	\$24,716.49	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD2PC	VMWARE	SEL BM-ADV-AD-2P-SAAS-C	\$37,600.00	K	31%	\$25,944.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD2PC-I	VMWARE	SEL BM-ADV-AD-2P-SAAS-C	\$41,360.00	K	31%	\$28,538.40	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD2PC-K	VMWARE	SEL BM-ADV-AD-2P-SAAS-C	\$39,800.00	K	31%	\$27,466.83	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD3GC	VMWARE	SEL BM-ADV-AD-3G-SAAS-C	\$47,500.00	K	31%	\$32,775.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD3GC-I	VMWARE	SEL BM-ADV-AD-3G-SAAS-C	\$52,250.00	K	31%	\$36,052.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD3GC-K	VMWARE	SEL BM-ADV-AD-3G-SAAS-C	\$50,269.00	K	31%	\$34,685.61	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD3PC	VMWARE	SEL BM-ADV-AD-3P-SAAS-C	\$52,800.00	K	31%	\$36,432.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD3PC-I	VMWARE	SEL BM-ADV-AD-3P-SAAS-C	\$58,080.00	K	31%	\$40,075.20	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVAD3PC-K	VMWARE	SEL BM-ADV-AD-3P-SAAS-C	\$55,949.00	K	31%	\$38,604.81	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BM-ADV-AD-C	VMWARE	SEL BM-ADV-AD-C	\$60,000.00	K	31%	\$41,400.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BM-ADV-AD-C-I	VMWARE	SEL BM-ADV-AD-C	\$66,000.00	K	31%	\$45,540.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BM-ADV-AD-C-K	VMWARE	SEL BM-ADV-AD-C	\$69,992.00	K	31%	\$48,294.62	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVADGC	VMWARE	SEL BM-ADV-AD-G-SAAS-C	\$18,000.00	K	31%	\$12,420.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVADGC-I	VMWARE	SEL BM-ADV-AD-G-SAAS-C	\$19,800.00	K	31%	\$13,662.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVADGC-K	VMWARE	SEL BM-ADV-AD-G-SAAS-C	\$19,081.00	K	31%	\$13,165.89	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVADPC	VMWARE	SEL BM-ADV-AD-P-SAAS-C	\$20,000.00	K	31%	\$13,800.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVADPC-I	VMWARE	SEL BM-ADV-AD-P-SAAS-C	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVADPC-K	VMWARE	SEL BM-ADV-AD-P-SAAS-C	\$21,174.00	K	31%	\$14,610.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	BMADVADTADC	VMWARE	SEL BM-ADV-ENT-AD-UG-C	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	BMADVNTADC-I	VMWARE	SEL BM-ADV-ENT-AD-UG-C	\$18,150.00	K	31%	\$12,523.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVNTADC-K	VMWARE	SEL BM-ADV-ENT-AD-UG-C	\$19,199.10	K	31%	\$13,247.38	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVNTFNC	VMWARE	SEL BM-ADV-ENT-FN-UG-C	\$165,000.00	K	31%	\$113,850.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVNTFNC-I	VMWARE	SEL BM-ADV-ENT-FN-UG-C	\$181,500.00	K	31%	\$125,235.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVNTFNC-K	VMWARE	SEL BM-ADV-ENT-FN-UG-C	\$191,990.99	K	31%	\$132,473.78	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVNTROC	VMWARE	SEL BM-ADV-ENT-RO-UG-C	\$100.00	K	31%	\$69.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVNTROC-I	VMWARE	SEL BM-ADV-ENT-RO-UG-C	\$110.00	K	31%	\$75.90	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVNTROC-K	VMWARE	SEL BM-ADV-ENT-RO-UG-C	\$116.58	K	31%	\$80.44	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN2GC	VMWARE	SEL BM-ADV-FN-2G-SAAS-C	\$169,200.00	K	31%	\$116,748.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN2GC-I	VMWARE	SEL BM-ADV-FN-2G-SAAS-C	\$186,120.00	K	31%	\$128,422.80	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN2GC-K	VMWARE	SEL BM-ADV-FN-2G-SAAS-C	\$178,856.00	K	31%	\$123,410.64	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN2PC	VMWARE	SEL BM-ADV-FN-2P-SAAS-C	\$188,000.00	K	31%	\$129,720.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN2PC-I	VMWARE	SEL BM-ADV-FN-2P-SAAS-C	\$206,800.00	K	31%	\$142,692.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN2PC-K	VMWARE	SEL BM-ADV-FN-2P-SAAS-C	\$198,784.00	K	31%	\$137,160.96	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN3GC	VMWARE	SEL BM-ADV-FN-3G-SAAS-C	\$237,600.00	K	31%	\$163,944.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN3GC-I	VMWARE	SEL BM-ADV-FN-3G-SAAS-C	\$261,360.00	K	31%	\$180,338.40	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN3GC-K	VMWARE	SEL BM-ADV-FN-3G-SAAS-C	\$251,594.00	K	31%	\$173,599.86	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN3PC	VMWARE	SEL BM-ADV-FN-3P-SAAS-C	\$264,000.00	K	31%	\$182,160.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN3PC-I	VMWARE	SEL BM-ADV-FN-3P-SAAS-C	\$290,400.00	K	31%	\$200,376.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFN3PC-K	VMWARE	SEL BM-ADV-FN-3P-SAAS-C	\$279,494.00	K	31%	\$192,850.86	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFNDC	VMWARE	SEL BM-ADV-FND-C	\$300,000.00	K	31%	\$207,000.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFNDC-I	VMWARE	SEL BM-ADV-FND-C	\$330,000.00	K	31%	\$227,700.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFNDC-K	VMWARE	SEL BM-ADV-FND-C	\$349,744.30	K	31%	\$241,323.57	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFNNGC	VMWARE	SEL BM-ADV-FN-G-SAAS-C	\$90,000.00	K	31%	\$62,100.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFNNGC-I	VMWARE	SEL BM-ADV-FN-G-SAAS-C	\$99,000.00	K	31%	\$68,310.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFNNGC-K	VMWARE	SEL BM-ADV-FN-G-SAAS-C	\$95,307.00	K	31%	\$65,161.93	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFNPC	VMWARE	SEL BM-ADV-FN-P-SAAS-C	\$100,000.00	K	31%	\$69,000.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFNPC-I	VMWARE	SEL BM-ADV-FN-P-SAAS-C	\$110,000.00	K	31%	\$75,900.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVFNPC-K	VMWARE	SEL BM-ADV-FN-P-SAAS-C	\$106,118.00	K	31%	\$73,221.42	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO2GC	VMWARE	SEL BM-ADV-RO-2G-SAAS-C	\$12,690.00	K	31%	\$8,756.10	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO2GC-I	VMWARE	SEL BM-ADV-RO-2G-SAAS-C	\$13,959.00	K	31%	\$9,631.71	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO2GC-K	VMWARE	SEL BM-ADV-RO-2G-SAAS-C	\$13,402.00	K	31%	\$9,247.38	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO2PC	VMWARE	SEL BM-ADV-RO-2P-SAAS-C	\$14,100.00	K	31%	\$9,729.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO2PC-I	VMWARE	SEL BM-ADV-RO-2P-SAAS-C	\$15,510.00	K	31%	\$10,701.90	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO2PC-K	VMWARE	SEL BM-ADV-RO-2P-SAAS-C	\$14,896.00	K	31%	\$10,278.24	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO3GC	VMWARE	SEL BM-ADV-RO-3G-SAAS-C	\$17,820.00	K	31%	\$12,295.80	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO3GC-I	VMWARE	SEL BM-ADV-RO-3G-SAAS-C	\$19,602.00	K	31%	\$13,525.38	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO3GC-K	VMWARE	SEL BM-ADV-RO-3G-SAAS-C	\$18,882.00	K	31%	\$13,028.58	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO3PC	VMWARE	SEL BM-ADV-RO-3P-SAAS-C	\$19,800.00	K	31%	\$13,662.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO3PC-I	VMWARE	SEL BM-ADV-RO-3P-SAAS-C	\$21,780.00	K	31%	\$15,028.20	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVRO3PC-K	VMWARE	SEL BM-ADV-RO-3P-SAAS-C	\$20,974.00	K	31%	\$14,472.06	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BM-ADV-RO-C	VMWARE	SEL BM-ADV-RO-C	\$22,500.00	K	31%	\$15,525.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BM-ADV-RO-C-I	VMWARE	SEL BM-ADV-RO-C	\$24,750.00	K	31%	\$17,077.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BM-ADV-RO-C-K	VMWARE	SEL BM-ADV-RO-C	\$26,220.00	K	31%	\$18,091.80	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVROGC	VMWARE	SEL BM-ADV-RO-G-SAAS-C	\$6,750.00	K	31%	\$4,657.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVROGC-I	VMWARE	SEL BM-ADV-RO-G-SAAS-C	\$7,425.00	K	31%	\$5,123.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVROGC-K	VMWARE	SEL BM-ADV-RO-G-SAAS-C	\$7,149.00	K	31%	\$4,932.81	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVROPC	VMWARE	SEL BM-ADV-RO-P-SAAS-C	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVROPC-I	VMWARE	SEL BM-ADV-RO-P-SAAS-C	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMADVROPC-K	VMWARE	SEL BM-ADV-RO-P-SAAS-C	\$7,946.00	K	31%	\$5,482.74	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMBBSSAASC	VMWARE	SEL BM-BMBS-SAAS-C	\$65,000.00	K	31%	\$44,850.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMBBSSAASC-I	VMWARE	SEL BM-BMBS-SAAS-C	\$71,500.00	K	31%	\$49,335.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMBBSSAASC-K	VMWARE	SEL BM-BMBS-SAAS-C	\$68,902.00	K	31%	\$47,542.38	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMBMTW3SSC	VMWARE	SEL BM-BMTW3-SAAS-C	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMEMTW3SSC-I	VMWARE	SEL BM-BMTW3-SAAS-C	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMEMTW3SSC-K	VMWARE	SEL BM-BMTW3-SAAS-C	\$10,612.00	K	31%	\$7,322.28	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD2GC	VMWARE	SEL BM-ENT-AD-2G-SAAS-C	\$43,200.00	K	31%	\$29,808.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD2GC-I	VMWARE	SEL BM-ENT-AD-2G-SAAS-C	\$47,520.00	K	31%	\$32,788.80	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD2GC-K	VMWARE	SEL BM-ENT-AD-2G-SAAS-C	\$45,785.00	K	31%	\$31,591.65	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD2PC	VMWARE	SEL BM-ENT-AD-2P-SAAS-C	\$47,000.00	K	31%	\$32,430.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD2PC-I	VMWARE	SEL BM-ENT-AD-2P-SAAS-C	\$51,700.00	K	31%	\$35,673.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD2PC-K	VMWARE	SEL BM-ENT-AD-2P-SAAS-C	\$49,771.00	K	31%	\$34,341.99	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD3GC	VMWARE	SEL BM-ENT-AD-3G-SAAS-C	\$60,700.00	K	31%	\$41,883.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD3GC-I	VMWARE	SEL BM-ENT-AD-3G-SAAS-C	\$66,770.00	K	31%	\$46,071.30	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD3GC-K	VMWARE	SEL BM-ENT-AD-3G-SAAS-C	\$64,318.00	K	31%	\$44,379.42	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD3PC	VMWARE	SEL BM-ENT-AD-3P-SAAS-C	\$66,000.00	K	31%	\$45,540.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD3PC-I	VMWARE	SEL BM-ENT-AD-3P-SAAS-C	\$72,600.00	K	31%	\$50,094.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTAD3PC-K	VMWARE	SEL BM-ENT-AD-3P-SAAS-C	\$69,898.00	K	31%	\$48,229.62	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BM-ENT-AD-C	VMWARE	SEL BM-ENT-AD-C	\$75,000.00	K	31%	\$51,750.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BM-ENT-AD-C-I	VMWARE	SEL BM-ENT-AD-C	\$82,500.00	K	31%	\$56,925.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BM-ENT-AD-C-K	VMWARE	SEL BM-ENT-AD-C	\$87,111.03	K	31%	\$60,106.61	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTADGC	VMWARE	SEL BM-ENT-AD-G-SAAS-C	\$23,000.00	K	31%	\$15,870.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTADGC-I	VMWARE	SEL BM-ENT-AD-G-SAAS-C	\$25,300.00	K	31%	\$17,457.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTADGC-K	VMWARE	SEL BM-ENT-AD-G-SAAS-C	\$24,362.00	K	31%	\$16,809.78	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTADPC	VMWARE	SEL BM-ENT-AD-P-SAAS-C	\$25,000.00	K	31%	\$17,250.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTADPC-I	VMWARE	SEL BM-ENT-AD-P-SAAS-C	\$27,500.00	K	31%	\$19,075.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTADPC-K	VMWARE	SEL BM-ENT-AD-P-SAAS-C	\$26,455.00	K	31%	\$18,253.95	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTFN2GC	VMWARE	SEL BM-ENT-FN-2G-SAAS-C	\$253,800.00	K	31%	\$175,122.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTFN2GC-I	VMWARE	SEL BM-ENT-FN-2G-SAAS-C	\$279,180.00	K	31%	\$192,634.20	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTFN2GC-K	VMWARE	SEL BM-ENT-FN-2G-SAAS-C	\$268,533.00	K	31%	\$185,287.77	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTFN2PC	VMWARE	SEL BM-ENT-FN-2P-SAAS-C	\$282,000.00	K	31%	\$194,580.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTFN2PC-I	VMWARE	SEL BM-ENT-FN-2P-SAAS-C	\$310,200.00	K	31%	\$214,038.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTFN2PC-K	VMWARE	SEL BM-ENT-FN-2P-SAAS-C	\$298,426.00	K	31%	\$205,913.94	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTFN3GC	VMWARE	SEL BM-ENT-FN-3G-SAAS-C	\$356,400.00	K	31%	\$245,916.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTFN3GC-I	VMWARE	SEL BM-ENT-FN-3G-SAAS-C	\$392,040.00	K	31%	\$270,507.60	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTFN3GC-K	VMWARE	SEL BM-ENT-FN-3G-SAAS-C	\$377,142.00	K	31%	\$260,227.98	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTFN3PC	VMWARE	SEL BM-ENT-FN-3P-SAAS-C	\$396,000.00	K	31%	\$273,240.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	BMENFN3PC-I	VMWARE	SEL BM-ENT-FN-3P-SAAS-C )	\$435,600.00	K	31%	\$300,564.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENFN3PC-K	VMWARE	SEL BM-ENT-FN-3P-SAAS-C )	\$419,988.00	K	31%	\$289,791.72	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENFNDC	VMWARE	SEL BM-ENT-FND-C )	\$450,000.00	K	31%	\$310,500.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENFNDC-I	VMWARE	SEL BM-ENT-FND-C )	\$495,000.00	K	31%	\$341,550.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENFNDC-K	VMWARE	SEL BM-ENT-FND-C )	\$524,833.15	K	31%	\$362,134.87	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENFNDC	VMWARE	SEL BM-ENT-FN-G-SAAS-C )	\$135,000.00	K	31%	\$93,150.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENFNDC-I	VMWARE	SEL BM-ENT-FN-G-SAAS-C )	\$148,500.00	K	31%	\$102,465.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENFNDC-K	VMWARE	SEL BM-ENT-FN-G-SAAS-C )	\$157,319.93	K	31%	\$108,550.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENFNPC	VMWARE	SEL BM-ENT-FN-P-SAAS-C )	\$150,000.00	K	31%	\$103,500.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENFNPC-I	VMWARE	SEL BM-ENT-FN-P-SAAS-C )	\$165,000.00	K	31%	\$113,850.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENFNPC-K	VMWARE	SEL BM-ENT-FN-P-SAAS-C )	\$174,655.46	K	31%	\$120,512.26	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO2GC	VMWARE	SEL BM-ENT-RO-2G-SAAS-C )	\$12,690.00	K	31%	\$8,756.10	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO2GC-I	VMWARE	SEL BM-ENT-RO-2G-SAAS-C )	\$13,959.00	K	31%	\$9,631.71	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO2GC-K	VMWARE	SEL BM-ENT-RO-2G-SAAS-C )	\$13,402.00	K	31%	\$9,247.38	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO2PC	VMWARE	SEL BM-ENT-RO-2P-SAAS-C )	\$14,100.00	K	31%	\$9,729.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO2PC-I	VMWARE	SEL BM-ENT-RO-2P-SAAS-C )	\$15,510.00	K	31%	\$10,701.90	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO2PC-K	VMWARE	SEL BM-ENT-RO-2P-SAAS-C )	\$14,896.00	K	31%	\$10,278.24	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO3GC	VMWARE	SEL BM-ENT-RO-3G-SAAS-C )	\$17,820.00	K	31%	\$12,295.80	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO3GC-I	VMWARE	SEL BM-ENT-RO-3G-SAAS-C )	\$19,602.00	K	31%	\$13,525.38	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO3GC-K	VMWARE	SEL BM-ENT-RO-3G-SAAS-C )	\$18,882.00	K	31%	\$13,028.58	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO3PC	VMWARE	SEL BM-ENT-RO-3P-SAAS-C )	\$19,800.00	K	31%	\$13,662.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO3PC-I	VMWARE	SEL BM-ENT-RO-3P-SAAS-C )	\$21,780.00	K	31%	\$15,028.20	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTRO3PC-K	VMWARE	SEL BM-ENT-RO-3P-SAAS-C )	\$20,974.00	K	31%	\$14,472.06	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BM-ENT-RO-C	VMWARE	SEL BM-ENT-RO-C )	\$22,500.00	K	31%	\$15,525.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BM-ENT-RO-C-I	VMWARE	SEL BM-ENT-RO-C )	\$24,750.00	K	31%	\$17,077.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BM-ENT-RO-C-K	VMWARE	SEL BM-ENT-RO-C )	\$26,219.89	K	31%	\$18,091.79	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTROGC	VMWARE	SEL BM-ENT-RO-G-SAAS-C )	\$6,750.00	K	31%	\$4,657.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTROGC-I	VMWARE	SEL BM-ENT-RO-G-SAAS-C )	\$7,425.00	K	31%	\$5,123.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTROGC-K	VMWARE	SEL BM-ENT-RO-G-SAAS-C )	\$7,149.00	K	31%	\$4,932.81	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTROPC	VMWARE	SEL BM-ENT-RO-P-SAAS-C )	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTROPC-I	VMWARE	SEL BM-ENT-RO-P-SAAS-C )	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMENTROPC-K	VMWARE	SEL BM-ENT-RO-P-SAAS-C )	\$7,946.00	K	31%	\$5,482.74	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMSTR3SAASC	VMWARE	SEL BM-STR3-SAAS-C )	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMSSTR3SAASC-I	VMWARE	SEL BM-STR3-SAAS-C )	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	BMSSTR3SAASC-K	VMWARE	SEL BM-STR3-SAAS-C )	\$10,612.00	K	31%	\$7,322.28	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ADV25C	VMWARE	SEL CA6-ADV25-C )	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ADV25C-I	VMWARE	SEL CA6-ADV25-C )	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ADV25C-K	VMWARE	SEL CA6-ADV25-C )	\$16,658.14	K	31%	\$11,604.12	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6APVENPRO	VMWARE	SEL CA6-APV-ENT-UG-PRO )	\$10,825.00	K	31%	\$7,469.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6APVENPRO-I	VMWARE	SEL CA6-APV-ENT-UG-PRO )	\$11,908.00	K	31%	\$8,216.52	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6APVENPRO-K	VMWARE	SEL CA6-APV-ENT-UG-PRO )	\$14,498.00	K	31%	\$10,003.62	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ARAENPRO	VMWARE	SEL CA6-ARA-ENT-UG-PRO )	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ARAENPRO-I	VMWARE	SEL CA6-ARA-ENT-UG-PRO )	\$9,075.00	K	31%	\$6,261.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ARAENPRO-K	VMWARE	SEL CA6-ARA-ENT-UG-PRO )	\$11,010.00	K	31%	\$7,596.90	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ALT25C	VMWARE	SEL CA6-AUTD25-C )	\$3,325.00	K	31%	\$2,294.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ALT25C-I	VMWARE	SEL CA6-AUTD25-C )	\$3,658.00	K	31%	\$2,524.02	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ALT25C-K	VMWARE	SEL CA6-AUTD25-C )	\$3,878.82	K	31%	\$2,676.39	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ENT25C	VMWARE	SEL CA6-ENT25-C )	\$19,375.00	K	31%	\$13,368.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ENT25C-I	VMWARE	SEL CA6-ENT25-C )	\$21,313.00	K	31%	\$14,705.97	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	CA6ENT25C-K	VMWARE	SEL CA6-ENT25-C )	\$22,579.53	K	31%	\$15,579.87	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	ELMS-C-I	VMWARE	SEL VC-ELMS-C )	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	ELMS-C-K	VMWARE	SEL VC-ELMS-C )	\$673.00	K	31%	\$464.37	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAC100C	VMWARE	SEL HZ-ADVC-100-C )	\$40,000.00	K	31%	\$27,600.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAC100C-I	VMWARE	SEL HZ-ADVC-100-C )	\$44,000.00	K	31%	\$30,360.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAC100C-K	VMWARE	SEL HZ-ADVC-100-C )	\$42,168.67	K	31%	\$29,096.39	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAC10C	VMWARE	SEL HZ-ADVC-10-C )	\$4,000.00	K	31%	\$2,760.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAC10C-I	VMWARE	SEL HZ-ADVC-10-C )	\$4,400.00	K	31%	\$3,036.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAC10C-K	VMWARE	SEL HZ-ADVC-10-C )	\$4,216.87	K	31%	\$2,909.64	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAN100C	VMWARE	SEL HZ-ADVN-100-C )	\$25,000.00	K	31%	\$17,250.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAN100C-I	VMWARE	SEL HZ-ADVN-100-C )	\$27,500.00	K	31%	\$18,975.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAN100C-K	VMWARE	SEL HZ-ADVN-100-C )	\$26,393.34	K	31%	\$18,211.41	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAN10C	VMWARE	SEL HZ-ADVN-10-C )	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAN10C-I	VMWARE	SEL HZ-ADVN-10-C )	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HAN10C-K	VMWARE	SEL HZ-ADVN-10-C )	\$2,639.33	K	31%	\$1,821.14	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEC100C	VMWARE	SEL HZ-ENTC-100-C )	\$50,000.00	K	31%	\$34,500.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEC100C-I	VMWARE	SEL HZ-ENTC-100-C )	\$55,000.00	K	31%	\$37,950.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEC100C-K	VMWARE	SEL HZ-ENTC-100-C )	\$52,743.35	K	31%	\$36,392.91	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEC10C	VMWARE	SEL HZ-ENTC-10-C )	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEC10C-I	VMWARE	SEL HZ-ENTC-10-C )	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEC10C-K	VMWARE	SEL HZ-ENTC-10-C )	\$5,274.33	K	31%	\$3,639.29	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEN100C	VMWARE	SEL HZ-ENTN-100-C )	\$30,000.00	K	31%	\$20,700.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEN100C-I	VMWARE	SEL HZ-ENTN-100-C )	\$33,000.00	K	31%	\$22,770.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEN100C-K	VMWARE	SEL HZ-ENTN-100-C )	\$31,594.00	K	31%	\$21,799.86	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEN10C	VMWARE	SEL HZ-ENTN-10-C )	\$3,000.00	K	31%	\$2,070.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEN10C-I	VMWARE	SEL HZ-ENTN-10-C )	\$3,300.00	K	31%	\$2,277.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HEN10C-K	VMWARE	SEL HZ-ENTN-10-C )	\$3,159.40	K	31%	\$2,179.99	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HZASD100UGC	VMWARE	SEL HZ-ADD-STD100-UG-C )	\$7,000.00	K	31%	\$4,830.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HZASD100UGC-I	VMWARE	SEL HZ-ADD-STD100-UG-C )	\$7,700.00	K	31%	\$5,313.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HZASD100UGC-K	VMWARE	SEL HZ-ADD-STD100-UG-C )	\$7,380.60	K	31%	\$5,092.62	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HZASD10UGC	VMWARE	SEL HZ-ADD-STD10-UG-C )	\$700.00	K	31%	\$483.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HZASD10UGC-I	VMWARE	SEL HZ-ADD-STD10-UG-C )	\$770.00	K	31%	\$531.30	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HZASD10UGC-K	VMWARE	SEL HZ-ADD-STD10-UG-C )	\$738.06	K	31%	\$509.26	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HZEAS100UGC	VMWARE	SEL HZ-EAD-STD100-UG-C )	\$17,500.00	K	31%	\$12,075.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HZEAS100UGC-I	VMWARE	SEL HZ-EAD-STD100-UG-C )	\$19,250.00	K	31%	\$13,282.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HZEAS100UGC-K	VMWARE	SEL HZ-EAD-STD100-UG-C )	\$18,419.00	K	31%	\$12,709.11	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HZEAS10UGC	VMWARE	SEL HZ-EAD-STD10-UG-C )	\$1,750.00	K	31%	\$1,207.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	HZEAS10UGC-I	VMWARE	SEL HZ-EAD-STD10-UG-C )	\$1,925.00	K	31%	\$1,328.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	HZEAS10UGC-K	VMWARE	SEL HZ-EAD-STD10-UG-C)	\$1,841.90	K	31%	\$1,270.91	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZFLX10C	VMWARE	SEL HZ-FLX-10-C )	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZFLX10C-I	VMWARE	SEL HZ-FLX-10-C )	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZFLX10C-K	VMWARE	SEL HZ-FLX-10-C )	\$2,639.33	K	31%	\$1,821.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZMSA100UGC	VMWARE	SEL HZ-MG5-ADVC-100-UG-C )	\$27,500.00	K	31%	\$18,975.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZMSA100UGC-I	VMWARE	SEL HZ-MG5-ADVC-100-UG-C )	\$30,250.00	K	31%	\$20,872.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZMSA100UGC-K	VMWARE	SEL HZ-MG5-ADVC-100-UG-C )	\$28,993.67	K	31%	\$20,005.63	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZMSA100UGC	VMWARE	SEL HZ-MG5-ADVC-10-UG-C )	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZMSA100UGC-I	VMWARE	SEL HZ-MG5-ADVC-10-UG-C )	\$3,025.00	K	31%	\$2,087.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZMSA100UGC-K	VMWARE	SEL HZ-MG5-ADVC-10-UG-C )	\$2,899.37	K	31%	\$2,000.56	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSDA10C	VMWARE	SEL HZ-STD-A10-C )	\$1,900.00	K	31%	\$1,311.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSDA10C-I	VMWARE	SEL HZ-STD-A10-C )	\$2,090.00	K	31%	\$1,442.10	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSDA10C-K	VMWARE	SEL HZ-STD-A10-C )	\$2,006.59	K	31%	\$1,384.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSTD100C	VMWARE	SEL HZ-STD-100-C )	\$25,000.00	K	31%	\$17,250.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSTD100C-I	VMWARE	SEL HZ-STD-100-C )	\$27,500.00	K	31%	\$18,975.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSTD100C-K	VMWARE	SEL HZ-STD-100-C )	\$26,393.34	K	31%	\$18,211.41	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSTD10C	VMWARE	SEL HZ-STD-10-C )	\$2,500.00	K	31%	\$1,725.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSTD10C-I	VMWARE	SEL HZ-STD-10-C )	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSTD10C-K	VMWARE	SEL HZ-STD-10-C )	\$2,639.33	K	31%	\$1,821.14	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSTDA100C	VMWARE	SEL HZ-STD-A100-C )	\$19,000.00	K	31%	\$13,110.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSTDA100C-I	VMWARE	SEL HZ-STD-A100-C )	\$20,900.00	K	31%	\$14,421.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZSTDA100C-K	VMWARE	SEL HZ-STD-A100-C )	\$20,065.88	K	31%	\$13,845.45	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAA100UGC	VMWARE	SEL HZ-VAD-ADVC-100-UG-C )	\$23,000.00	K	31%	\$15,870.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAA100UGC-I	VMWARE	SEL HZ-VAD-ADVC-100-UG-C )	\$25,300.00	K	31%	\$17,457.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAA100UGC-K	VMWARE	SEL HZ-VAD-ADVC-100-UG-C )	\$24,226.40	K	31%	\$16,716.22	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAA100UGC	VMWARE	SEL HZ-VAD-ADVC-10-UG-C )	\$2,300.00	K	31%	\$1,587.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAA100UGC-I	VMWARE	SEL HZ-VAD-ADVC-10-UG-C )	\$2,530.00	K	31%	\$1,745.70	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAA100UGC-K	VMWARE	SEL HZ-VAD-ADVC-10-UG-C )	\$2,422.84	K	31%	\$1,671.62	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAE100UGC	VMWARE	SEL HZ-VAD-ENTC-100-UG-C )	\$34,000.00	K	31%	\$23,460.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAE100UGC-I	VMWARE	SEL HZ-VAD-ENTC-100-UG-C )	\$37,400.00	K	31%	\$25,806.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAE100UGC-K	VMWARE	SEL HZ-VAD-ENTC-100-UG-C )	\$35,841.21	K	31%	\$24,730.43	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAE100UGC	VMWARE	SEL HZ-VAD-ENTC-10-UG-C )	\$3,400.00	K	31%	\$2,346.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAE100UGC-I	VMWARE	SEL HZ-VAD-ENTC-10-UG-C )	\$3,740.00	K	31%	\$2,580.60	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVAE100UGC-K	VMWARE	SEL HZ-VAD-ENTC-10-UG-C )	\$3,584.12	K	31%	\$2,473.04	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVES100UGC	VMWARE	SEL HZ-VENT-STD100-UG-C )	\$10,000.00	K	31%	\$6,900.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVES100UGC-I	VMWARE	SEL HZ-VENT-STD100-UG-C )	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVES100UGC-K	VMWARE	SEL HZ-VENT-STD100-UG-C )	\$10,531.33	K	31%	\$7,266.62	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVES100UGC	VMWARE	SEL HZ-VENT-STD10-UG-C )	\$1,000.00	K	31%	\$690.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVES100UGC-I	VMWARE	SEL HZ-VENT-STD10-UG-C )	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZVES100UGC-K	VMWARE	SEL HZ-VENT-STD10-UG-C )	\$1,053.13	K	31%	\$726.66	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZWAD100UGC	VMWARE	SEL HZ-WSP-ADVN-100-UG-C )	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZWAD100UGC-I	VMWARE	SEL HZ-WSP-ADVN-100-UG-C )	\$12,100.00	K	31%	\$8,349.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZWAD100UGC-K	VMWARE	SEL HZ-WSP-ADVN-100-UG-C )	\$11,571.47	K	31%	\$7,984.31	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZWAD100UGC	VMWARE	SEL HZ-WSP-ADVN-10-UG-C )	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZWAD100UGC-I	VMWARE	SEL HZ-WSP-ADVN-10-UG-C )	\$1,210.00	K	31%	\$834.90	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZWAD100UGC-K	VMWARE	SEL HZ-WSP-ADVN-10-UG-C )	\$1,157.15	K	31%	\$798.43	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZWSPST100U	VMWARE	(SEL HZ-WSP-STE-100-UG-C )	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	HZWSPST10UG	VMWARE	(SEL HZ-WSP-STE-10-UG-C )	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	M5100C	VMWARE	SEL MG5-100-C )	\$15,000.00	K	31%	\$10,350.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	M5100C-I	VMWARE	SEL MG5-100-C )	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	M5100C-K	VMWARE	SEL MG5-100-C )	\$15,818.67	K	31%	\$10,914.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	M510C	VMWARE	SEL MG5-10-C )	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	M510C-I	VMWARE	SEL MG5-10-C )	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	M510C-K	VMWARE	SEL MG5-10-C )	\$1,581.87	K	31%	\$1,091.49	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SM-AMGT-F	VMWARE	SELECT: SERV MGR AST MGT	\$33,000.00	K	31%	\$22,770.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SM-CUSR-F	VMWARE	SELECT: SERV MGR CONCUSR	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SM-GND-F	VMWARE	SELECT: SERV MGR FOUND	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SM-IPLF-F	VMWARE	SELECT: SERV MGR INTPLAT	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SM-KMGT-F	VMWARE	SELECT: SERV MGR KNOWMGT	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SM-NUSR-F	VMWARE	SELECT: SERV MGR NMUSR	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SM-PORT-F	VMWARE	SELECT: SERV MGR PORTAL	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SM-SDSK-F	VMWARE	SELECT: SERV MGR SERVDSK	\$11,000.00	K	31%	\$7,590.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SM-WFLW-F	VMWARE	SELECT: SERV MGR WRKFL	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5-25E-C	VMWARE	SEL VC-SRM5-25E-C )	\$12,375.00	K	31%	\$8,538.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5-25E-C-I	VMWARE	SEL VC-SRM5-25E-C )	\$13,613.00	K	31%	\$9,392.67	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5-25E-C-K	VMWARE	SEL VC-SRM5-25E-C )	\$14,431.83	K	31%	\$9,957.96	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM525EUGC	VMWARE	SEL VC-SRM5-25E-UG-C )	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM525EUGC-I	VMWARE	SEL VC-SRM5-25E-UG-C )	\$9,075.00	K	31%	\$6,261.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM525EUGC-K	VMWARE	SEL VC-SRM5-25E-UG-C )	\$9,577.88	K	31%	\$6,608.74	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5-25S-C	VMWARE	SEL VC-SRM5-25S-C )	\$4,875.00	K	31%	\$3,363.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5-25S-C-I	VMWARE	SEL VC-SRM5-25S-C )	\$5,363.00	K	31%	\$3,700.47	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5-25S-C-K	VMWARE	SEL VC-SRM5-25S-C )	\$5,681.72	K	31%	\$3,920.39	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5EAKC	VMWARE	SEL VC-SRM5E-AK-C )	\$30,995.00	K	31%	\$21,386.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5EAKC-I	VMWARE	SEL VC-SRM5E-AK-C )	\$34,095.00	K	31%	\$23,525.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5EAKC-K	VMWARE	SEL VC-SRM5E-AK-C )	\$41,548.00	K	31%	\$28,668.12	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5EXPC	VMWARE	SEL VC-SRM5E-XP-C )	\$27,995.00	K	31%	\$19,316.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5EXPC-I	VMWARE	SEL VC-SRM5E-XP-C )	\$30,795.00	K	31%	\$21,248.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5EXPC-K	VMWARE	SEL VC-SRM5E-XP-C )	\$37,527.00	K	31%	\$25,893.63	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5PAKC	VMWARE	SEL VC-SRM5P-AK-C )	\$32,995.00	K	31%	\$22,766.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5PAKC-I	VMWARE	SEL VC-SRM5P-AK-C )	\$36,295.00	K	31%	\$25,043.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5PAKC-K	VMWARE	SEL VC-SRM5P-AK-C )	\$44,229.00	K	31%	\$30,518.01	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5XPXC	VMWARE	SEL VC-SRM5P-XP-C )	\$29,995.00	K	31%	\$20,696.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5XPXC-I	VMWARE	SEL VC-SRM5P-XP-C )	\$32,995.00	K	31%	\$22,766.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	SRM5XPXC-K	VMWARE	SEL VC-SRM5P-XP-C )	\$40,208.00	K	31%	\$27,743.52	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	STVSAN100C	VMWARE	SEL ST-VSAND100-C )	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	STVSAN100C-I	VMWARE	SEL ST-VSAND100-C )	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	STVSAN100C-K	VMWARE	SEL ST-VSAND100-C )	\$5,829.07	K	31%	\$4,022.06	N/A	N/A	N/A	N/A	N/A	N/A	VMWare

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	STVSAN10C	VMWARE	SEL ST-VSAND10-C )	\$500.00	K	31%	\$345.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	STVSAN10C-I	VMWARE	SEL ST-VSAND10-C )	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	STVSAN10C-K	VMWARE	SEL ST-VSAND10-C )	\$582.91	K	31%	\$402.21	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	STVSAN10C-I	VMWARE	SEL ST-VSAN-C )	\$2,495.00	K	31%	\$1,721.55	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	STVSAN10C-K	VMWARE	SEL ST-VSAN-C )	\$2,745.00	K	31%	\$1,994.05	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	STVSAN10C-I	VMWARE	SEL ST-VSAN-C )	\$2,908.04	K	31%	\$2,006.54	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	THIN5100PKC	VMWARE	SEL THIN5-100PK-C )	\$1,900.00	K	31%	\$1,311.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	THIN5100PKC-I	VMWARE	SEL THIN5-100PK-C )	\$2,090.00	K	31%	\$1,442.10	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	THIN5100PKC-K	VMWARE	SEL THIN5-100PK-C )	\$2,006.59	K	31%	\$1,384.55	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	THIN5-STE-C	VMWARE	SEL THIN5-STE-C )	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	THIN5-STE-C-I	VMWARE	SEL THIN5-STE-C )	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	THIN5-STE-C-K	VMWARE	SEL THIN5-STE-C )	\$5,274.33	K	31%	\$3,639.29	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5ENSTR10UC	VMWARE	SEL VU5-EN-STR10-UG-C )	\$700.00	K	31%	\$483.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5EPVEAKUGC	VMWARE	SEL V55-ESP-VENT-AK-UG-C )	\$16,500.00	K	31%	\$11,385.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5EPVEAKUGC-K	VMWARE	SEL V55-ESP-VENT-AK-UG-C )	\$18,150.00	K	31%	\$12,523.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5EPVEPAKUC	VMWARE	SEL V55-ESP-VEPL-AK-UG-C )	\$19,979.20	K	31%	\$13,785.65	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5EPVEPAKUC-I	VMWARE	SEL V55-ESP-VEPL-AK-UG-C )	\$20,900.00	K	31%	\$14,421.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5EPVEPAKUC-K	VMWARE	SEL V55-ESP-VEPL-AK-UG-C )	\$22,990.00	K	31%	\$15,863.10	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5EVEAKUGC	VMWARE	SEL V55-ESP-VENT-AK-UG-C )	\$25,353.21	K	31%	\$17,493.72	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5EVEAKUGC-I	VMWARE	SEL V55-ES-VENT-AK-UG-C )	\$19,245.00	K	31%	\$13,279.05	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5EVEAKUGC-K	VMWARE	SEL V55-ES-VENT-AK-UG-C )	\$21,169.50	K	31%	\$14,606.96	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5EVEPAKUGC	VMWARE	SEL V55-ES-VENT-AK-UG-C )	\$23,359.63	K	31%	\$16,118.14	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5EVEPAKUGC-I	VMWARE	SEL V55-ES-VEPL-AK-UG-C )	\$23,245.00	K	31%	\$16,039.05	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5EVEPAKUGC-K	VMWARE	SEL V55-ES-VEPL-AK-UG-C )	\$25,589.50	K	31%	\$17,642.96	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5VENTAKC	VMWARE	SEL V55-VENT-AK-C )	\$28,213.57	K	31%	\$19,477.07	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5VENTAKC-I	VMWARE	SEL V55-VENT-AK-C )	\$19,495.00	K	31%	\$13,451.55	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5VENTAKC-K	VMWARE	SEL V55-VENT-AK-C )	\$21,444.50	K	31%	\$14,796.71	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5VEPLAKC	VMWARE	SEL V55-VEPL-AK-C )	\$23,619.66	K	31%	\$16,297.56	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5VEPLAKC-I	VMWARE	SEL V55-VEPL-AK-C )	\$23,495.00	K	31%	\$16,211.55	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V5VEPLAKC-K	VMWARE	SEL V55-VEPL-AK-C )	\$25,844.50	K	31%	\$17,832.71	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56ADENUGR	VMWARE	SEL VC56-ADV-ENT-UG-C )	\$28,473.61	K	31%	\$19,646.79	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56ADENUGR-I	VMWARE	SEL VC56-ADV-ENT-UG-C )	\$11,550.00	K	31%	\$7,969.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56ADENUGR-K	VMWARE	SEL VC56-ADV-ENT-UG-C )	\$12,705.00	K	31%	\$8,766.45	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56ADV25R	VMWARE	SEL VC56-ADV25-C )	\$16,494.00	K	31%	\$10,690.86	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56ADV25R-I	VMWARE	SEL VC56-ADV25-C )	\$6,875.00	K	31%	\$4,743.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56ADV25R-K	VMWARE	SEL VC56-ADV25-C )	\$7,563.00	K	31%	\$5,218.47	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56ENT25R	VMWARE	SEL VC56-ENT25-C )	\$9,212.00	K	31%	\$6,356.28	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56ENT25R-I	VMWARE	SEL VC56-ENT25-C )	\$17,375.00	K	31%	\$11,988.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56ENT25R-K	VMWARE	SEL VC56-ENT25-C )	\$19,113.00	K	31%	\$13,187.97	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56ENT25R-K	VMWARE	SEL VC56-ENT25-C )	\$23,266.00	K	31%	\$16,053.54	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56STADUGR	VMWARE	SEL VC56-STD-ADV-UG-C )	\$4,125.00	K	31%	\$2,846.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56STADUGR-I	VMWARE	SEL VC56-STD-ADV-UG-C )	\$4,538.00	K	31%	\$3,131.22	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56STADUGR-K	VMWARE	SEL VC56-STD-ADV-UG-C )	\$5,525.00	K	31%	\$3,812.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56STENUGR	VMWARE	SEL VC56-STD-ENT-UG-C )	\$16,675.00	K	31%	\$10,815.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56STENUGR-I	VMWARE	SEL VC56-STD-ENT-UG-C )	\$17,243.00	K	31%	\$11,897.67	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC56STENUGR-K	VMWARE	SEL VC56-STD-ENT-UG-C )	\$20,974.00	K	31%	\$14,472.06	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC-ADM-F	VMWARE	SELECT: VC APDISCMGR INS	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC-ADM-F	VMWARE	SELECT: VC APDISCMGR SRV	\$270.00	K	31%	\$186.30	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC-CM-F	VMWARE	SELECT: VC CFG MGR INST	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC-CMSL-F	VMWARE	SELECT: VC CFG MGR SRV-L	\$875.00	K	31%	\$603.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC-CMSW-F	VMWARE	SELECT: VC CFG MGR SRV-W	\$875.00	K	31%	\$603.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC-CMW-C	VMWARE	SEL VC-CMW-C )	\$40.00	K	31%	\$27.60	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC-CMW-C-I	VMWARE	SEL VC-CMW-C )	\$44.00	K	31%	\$30.36	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC-CMW-C-K	VMWARE	SEL VC-CMS-SP-SSS-C )	\$40.09	K	31%	\$27.66	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VC-CMW-W-F	VMWARE	SELECT: VC CFG MGR WS-W	\$44.00	K	31%	\$30.36	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VCS5-FND-C	VMWARE	SEL VCS5-FND-C )	\$1,495.00	K	31%	\$1,031.55	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VCS5-FND-C-I	VMWARE	SEL VCS5-FND-C )	\$1,644.50	K	31%	\$1,134.71	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VCS5-FND-C-K	VMWARE	SEL VCS5-FND-C )	\$1,902.57	K	31%	\$1,312.78	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VCS5-STD-C	VMWARE	SEL VCS5-STD-C )	\$4,995.00	K	31%	\$3,446.55	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VCS5-STD-C-I	VMWARE	SEL VCS5-STD-C )	\$5,494.50	K	31%	\$3,791.21	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VCS5-STD-C-K	VMWARE	SEL VCS5-STD-C )	\$6,349.14	K	31%	\$4,380.90	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VFDD225VMC-I	VMWARE	SEL VF-DD2-25VM-C )	\$20,625.00	K	31%	\$14,231.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VFDD225VMC-K	VMWARE	SEL VF-DD2-25VM-C )	\$18,679.00	K	31%	\$12,888.53	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-CERT-TCP-F	VMWARE	SEL: V-PS-CERT-TCP-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-CERT-TOPE-F	VMWARE	SEL: V-PS-CERT-TOPE-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-CERT-TP-F	VMWARE	SEL: V-PS-CERT-TP-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-GLD-CLD-SPF	VMWARE	SEL: V-PS-GLD-CLD-SP-F	\$41,250.00	K	31%	\$28,462.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-GLD-OP-SP-F	VMWARE	SEL: V-PS-GLD-OP-SP-F	\$55,000.00	K	31%	\$37,950.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-MCC-MBS-SPF	VMWARE	SEL: V-PS-MCC-MBS-SP-F	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-MCMCLD-HZ-SPF	VMWARE	SEL: V-PS-MCM-CLD-HZ-SP-F	\$4,400.00	K	31%	\$3,036.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-MCM-CLD-SPF	VMWARE	SEL: V-PS-MCM-CLD-SP-F	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-MCM-OP-HZ-SPF	VMWARE	SEL: V-PS-MCM-OP-HZ-SP-F	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-MCM-OP-SP-F	VMWARE	SEL: V-PS-MCM-OP-SP-F	\$3,850.00	K	31%	\$2,656.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-MIG-ADV-SPF	VMWARE	SEL: V-PS-MIG-ADV-SP-F	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-MIG-BASIC-SPF	VMWARE	SEL: V-PS-MIG-BASIC-SP-F	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-SLV-CLD-SPF	VMWARE	SEL: V-PS-SLV-CLD-SP-F	\$22,000.00	K	31%	\$15,180.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-SLV-OP-SP-F	VMWARE	SEL: V-PS-SLV-OP-SP-F	\$27,500.00	K	31%	\$18,975.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-SVR-MGSPF	VMWARE	SEL: V-PS-SVR-MG-SP-F	\$55.00	K	31%	\$37.95	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-TRN-BTCMP-F	VMWARE	SEL: V-PS-TRN-BTCMP-F	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-TRN-EXP-F	VMWARE	SEL: V-PS-TRN-EXP-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-TRN-PROAWF	VMWARE	SEL: V-PS-TRN-PRO-AW-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-TRNPUTCMPF	VMWARE	SEL: V-PS-TRN-PU-BTCMP-F	\$2,750.00	K	31%	\$1,897.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-TRNPUTCPWF	VMWARE	SEL: V-PS-TRN-PU-TCP-AW-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-TRNPUTCPWF	VMWARE	SEL: V-PS-TRN-PU-TCP-F	\$2,200.00	K	31%	\$1,518.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-TRNPUTPAWF	VMWARE	SEL: V-PS-TRN-PU-TOP-AW-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-TRNPUTPAWF	VMWARE	SEL: V-PS-TRN-PU-TOP-F	\$1,100.00	K	31%	\$759.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	V-PS-TRN-PU-TP-F	VMWARE	SEL: V-PS-TRN-PU-TP-F	\$2,200.00	K	31%	\$1,518.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	V-PS-VMW-WKS-SPF	VMWARE	SEL V-PS-VMW-WKS-SP-F	\$27,500.00	K	31%	\$18,975.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BADBENUC	VMWARE	SEL VR6-BAD-BEN-U-C )	\$1,240.00	K	31%	\$855.60	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BADBENUC-I	VMWARE	SEL VR6-BAD-BEN-U-C )	\$1,364.00	K	31%	\$941.16	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BADBENUC-K	VMWARE	SEL VR6-BAD-BEN-U-C )	\$1,443.18	K	31%	\$995.80	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BADVC	VMWARE	SEL VR6-BADV-C )	\$2,250.00	K	31%	\$1,552.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BADVC-I	VMWARE	SEL VR6-BADV-C )	\$2,475.00	K	31%	\$1,707.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BADVC-K	VMWARE	SEL VR6-BADV-C )	\$2,622.00	K	31%	\$1,809.18	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BENTC	VMWARE	SEL VR6-BENT-C )	\$3,375.00	K	31%	\$2,328.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BENTC-I	VMWARE	SEL VR6-BENT-C )	\$3,712.50	K	31%	\$2,561.63	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BENTC-K	VMWARE	SEL VR6-BENT-C )	\$3,939.50	K	31%	\$2,718.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BSTD25C	VMWARE	SEL VR6-BSTD25-C )	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BSTD25C-I	VMWARE	SEL VR6-BSTD25-C )	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BSTD25C-K	VMWARE	SEL VR6-BSTD25-C )	\$6,829.00	K	31%	\$4,022.06	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BSTDC	VMWARE	SEL VR6-BSTD-C )	\$1,500.00	K	31%	\$1,035.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BSTDC-I	VMWARE	SEL VR6-BSTD-C )	\$1,650.00	K	31%	\$1,138.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6BSTDC-K	VMWARE	SEL VR6-BSTD-C )	\$1,746.55	K	31%	\$1,205.12	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6VU100C	VMWARE	SEL VR6-VU100-C )	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6VU100C-I	VMWARE	SEL VR6-VU100-C )	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6VU100C-K	VMWARE	SEL VR6-VU100-C )	\$8,711.10	K	31%	\$6,010.66	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6VU100	VMWARE	SEL VR6-VU10-C )	\$750.00	K	31%	\$517.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6VU100C-I	VMWARE	SEL VR6-VU10-C )	\$825.00	K	31%	\$569.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VR6VU100C-K	VMWARE	SEL VR6-VU10-C )	\$871.11	K	31%	\$601.07	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADAOSTUGC	VMWARE	SEL VR-ADA-OIST-UG-C )	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADAOSTUGC-I	VMWARE	SEL VR-ADA-OIST-UG-C )	\$605.00	K	31%	\$417.45	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADAOSTUGC-K	VMWARE	SEL VR-ADA-OIST-UG-C )	\$648.03	K	31%	\$379.14	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRBOSTSTADUC	VMWARE	SEL VR-BOST-STAD-UG-C )	\$13,065.00	K	31%	\$9,014.85	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRBOSTSTADUC-I	VMWARE	SEL VR-BOST-STAD-UG-C )	\$14,371.50	K	31%	\$9,916.34	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRBOSTSTADUC-K	VMWARE	SEL VR-BOST-STAD-UG-C )	\$15,211.93	K	31%	\$10,496.23	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCADCMPENUC	VMWARE	SEL VR-CADV-CMPENT-UG-C )	\$16,365.00	K	31%	\$11,291.85	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCADCMPENUC-I	VMWARE	SEL VR-CADV-CMPENT-UG-C )	\$18,001.50	K	31%	\$12,421.04	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCADCMPENUC-K	VMWARE	SEL VR-CADV-CMPENT-UG-C )	\$16,306.30	K	31%	\$11,251.35	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCADSTADUC	VMWARE	SEL VR-CAD-STAD-UG-C )	\$7,565.00	K	31%	\$5,219.85	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCADSTADUC-I	VMWARE	SEL VR-CAD-STAD-UG-C )	\$8,321.50	K	31%	\$5,741.84	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCADSTADUC-K	VMWARE	SEL VR-CAD-STAD-UG-C )	\$8,797.78	K	31%	\$6,070.47	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCECNPENUC	VMWARE	SEL VR-CENT-CMPENT-UG-C )	\$6,050.00	K	31%	\$4,171.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCECNPENUC-I	VMWARE	SEL VR-CENT-CMPENT-UG-C )	\$6,655.00	K	31%	\$4,591.35	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCECNPENUC-K	VMWARE	SEL VR-CENT-CMPENT-UG-C )	\$6,028.30	K	31%	\$4,159.53	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCMPENTC	VMWARE	SEL VR-CMP-ENT-C )	\$24,875.00	K	31%	\$17,163.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCMPENTC-I	VMWARE	SEL VR-CMP-ENT-C )	\$27,362.50	K	31%	\$18,880.13	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCMPENTC-K	VMWARE	SEL VR-CMP-ENT-C )	\$24,785.77	K	31%	\$17,102.18	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCODECPUC	VMWARE	SEL VR-CODE-CPU-C )	\$7,500.00	K	31%	\$5,175.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCODECPUC-I	VMWARE	SEL VR-CODE-CPU-C )	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCODECPUC-K	VMWARE	SEL VR-CODE-CPU-C )	\$8,711.10	K	31%	\$6,010.66	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCODEOSIC	VMWARE	SEL VR-CODE-OSI-C )	\$1,250.00	K	31%	\$862.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCODEOSIC-I	VMWARE	SEL VR-CODE-OSI-C )	\$1,375.00	K	31%	\$948.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRCODEOSIC-K	VMWARE	SEL VR-CODE-OSI-C )	\$1,460.52	K	31%	\$1,007.76	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRLICMPENUC	VMWARE	SEL VR-LIS-CMPENT-UG-C )	\$21,865.00	K	31%	\$15,086.85	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRLICMPENUC-I	VMWARE	SEL VR-LIS-CMPENT-UG-C )	\$24,051.50	K	31%	\$16,595.54	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRLICMPENUC-K	VMWARE	SEL VR-LIS-CMPENT-UG-C )	\$21,786.57	K	31%	\$15,032.73	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRLISOISTUGC	VMWARE	SEL VR-LIS-OIST-UG-C )	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRLISOISTUGC-I	VMWARE	SEL VR-LIS-OIST-UG-C )	\$605.00	K	31%	\$417.45	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRLISOISTUGC-K	VMWARE	SEL VR-LIS-OIST-UG-C )	\$640.98	K	31%	\$442.28	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-OADV25-C )	\$6,875.00	K	31%	\$4,743.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-OADV25-C )	\$7,562.50	K	31%	\$5,218.13	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-K	VMWARE	SEL VR-OADV25-C )	\$8,013.35	K	31%	\$5,529.21	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-OADV-C )	\$275.00	K	31%	\$189.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-OADV-C )	\$302.50	K	31%	\$208.73	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-K	VMWARE	SEL VR-OADV-C )	\$274.01	K	31%	\$189.07	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-OADV-OENT-UG-C )	\$11,550.00	K	31%	\$7,969.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-OADV-OENT-UG-C )	\$12,705.00	K	31%	\$8,766.45	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-K	VMWARE	SEL VR-OADV-OENT-UG-C )	\$13,478.37	K	31%	\$9,300.08	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-OENT25-C )	\$17,375.00	K	31%	\$11,988.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-OENT25-C )	\$19,112.50	K	31%	\$13,187.63	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-K	VMWARE	SEL VR-OENT25-C )	\$20,239.23	K	31%	\$13,965.07	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-OENT-C )	\$695.00	K	31%	\$479.55	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-OENT-C )	\$764.50	K	31%	\$527.51	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-K	VMWARE	SEL VR-OENT-C )	\$692.51	K	31%	\$477.83	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-OIST-BUN-C )	\$2,000.00	K	31%	\$1,380.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-OIST-BUN-C )	\$2,200.00	K	31%	\$1,518.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-K	VMWARE	SEL VR-OIST-BUN-C )	\$2,335.96	K	31%	\$1,611.81	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-OSTD25-C )	\$3,125.00	K	31%	\$2,156.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-OSTD25-C )	\$3,437.50	K	31%	\$2,371.88	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-K	VMWARE	SEL VR-OSTD25-C )	\$3,644.80	K	31%	\$2,514.91	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-OSTD-C )	\$125.00	K	31%	\$86.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-OSTD-C )	\$137.50	K	31%	\$94.88	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-K	VMWARE	SEL VR-OSTD-C )	\$124.55	K	31%	\$85.94	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-OSTD-OADV-UG-C )	\$4,125.00	K	31%	\$2,846.25	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-OSTD-OADV-UG-C )	\$4,537.50	K	31%	\$3,130.88	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-K	VMWARE	SEL VR-OSTD-OADV-UG-C )	\$4,806.28	K	31%	\$3,316.33	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-OSTD-OENT-UG-C )	\$15,675.00	K	31%	\$10,815.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-OSTD-OENT-UG-C )	\$17,242.50	K	31%	\$11,897.33	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-K	VMWARE	SEL VR-OSTD-OENT-UG-C )	\$18,245.64	K	31%	\$12,589.49	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-RAD-STAD-U-C )	\$8,250.00	K	31%	\$5,692.50	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-RAD-STAD-U-C )	\$9,075.00	K	31%	\$6,261.75	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-K	VMWARE	SEL VR-RAD-STAD-U-C )	\$12,764.95	K	31%	\$8,921.62	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C	VMWARE	SEL VR-RAD-STEN-U-C )	\$8,000.00	K	31%	\$5,600.00	N/A	N/A	N/A	N/A	N/A	N/A	VMware
5	VRADV25C-I	VMWARE	SEL VR-RAD-STEN-U-C )	\$9,680.00	K	31%	\$6,679.20	N/A	N/A	N/A	N/A	N/A	N/A	VMware

BAND	SKU	FAMILY	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	WSCA LEVEL 1		WSCA MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL (PREMIUM)	THIRD PARTY PRODUCT PARTNER
						WSCA LEVEL 1 DISCOUNT %	WSCA LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	VRRADSTENUC-K	VMWARE	SEL VR-RAD-STEN-U-C )	\$10,271.30	K	31%	\$7,087.20	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VRRSTSTADUC	VMWARE	SEL VR-RST-STAD-U-C )	\$15,125.00	K	31%	\$10,436.25	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VRRSTSTADUC-I	VMWARE	SEL VR-RST-STAD-U-C )	\$16,637.50	K	31%	\$11,479.88	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VRRSTSTADUC-K	VMWARE	SEL VR-RST-STAD-U-C )	\$17,638.90	K	31%	\$12,170.84	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VRSTCMPENUC	VMWARE	SEL VR-STD-CMPENT-UG-C )	\$24,615.00	K	31%	\$16,984.35	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VRSTCMPENUC-I	VMWARE	SEL VR-STD-CMPENT-UG-C )	\$27,076.50	K	31%	\$18,692.79	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VRSTCMPENUC-K	VMWARE	SEL VR-STD-CMPENT-UG-C )	\$24,526.70	K	31%	\$16,923.43	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VRSTEADV-C	VMWARE	SEL VR-STE-ADV-C )	\$16,875.00	K	31%	\$11,643.75	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VRSTEADV-I	VMWARE	SEL VR-STE-ADV-C )	\$18,562.50	K	31%	\$12,808.13	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VRSTEADV-K	VMWARE	SEL VR-STE-ADV-C )	\$19,719.16	K	31%	\$13,606.22	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VSSDPABUNC	VMWARE	SEL VS5-DPA-BUN-C )	\$3,945.00	K	31%	\$2,722.05	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VSSDPABUNC-I	VMWARE	SEL VS5-DPA-BUN-C )	\$4,399.50	K	31%	\$3,035.66	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VSSDPABUNC-K	VMWARE	SEL VS5-DPA-BUN-C )	\$5,014.30	K	31%	\$3,459.87	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VSS-DPA-C	VMWARE	SEL VSS-DPA-C )	\$1,095.00	K	31%	\$755.55	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VSS-DPA-C-I	VMWARE	SEL VSS-DPA-C )	\$1,205.00	K	31%	\$831.45	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	VSS-DPA-C-K	VMWARE	SEL VSS-DPA-C )	\$1,391.18	K	31%	\$959.91	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	WSP100C	VMWARE	SEL WSP-100-C )	\$5,000.00	K	31%	\$3,450.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	WSP100C-I	VMWARE	SEL WSP-100-C )	\$5,500.00	K	31%	\$3,795.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	WSP100C-K	VMWARE	SEL WSP-100-C )	\$5,274.33	K	31%	\$3,639.29	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	WSP10C	VMWARE	SEL WSP-10-C )	\$500.00	K	31%	\$345.00	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	WSP10C-I	VMWARE	SEL WSP-10-C )	\$550.00	K	31%	\$379.50	N/A	N/A	N/A	N/A	N/A	N/A	VMWare
5	WSP10C-K	VMWARE	SEL WSP-10-C )	\$527.43	K	31%	\$363.93	N/A	N/A	N/A	N/A	N/A	N/A	VMWare