Dell EMC NASPO ValuePoint Contract MNWNC-109
3rd Party Product Price List
Effective January 1, 2018

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CS1000HA-ISLN	SEL Aspera Cnct Svr-1 Gbps-HA-ISLN	$144,000.00	K	31%	$99,360.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS100HA-ISLN	SEL Aspera Cnct Svr-100 Mbps-HA-ISLN	$48,000.00	K	31%	$33,120.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS155HA-ISLN	SEL Aspera Cnct Svr-155 Mbps-HA-ISLN	$66,000.00	K	31%	$45,540.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS2400HA-ISLN	SEL Aspera Cnct Svr-2.4 Gbps-HA-ISLN	$192,000.00	K	31%	$132,480.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS450HA-ISLN	SEL Aspera Cnct Svr-450 Mbps-HA-ISLN	$108,000.00	K	31%	$74,520.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS45HA-ISLN	SEL Aspera Cnct Svr-45 Mbps-HA-ISLN	$30,000.00	K	31%	$20,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	CS5000HA-ISLN	SEL Aspera Cnct Svr-5 Gbps-HA-ISLN	$240,000.00	K	31%	$165,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES1000HA-ISLN	SEL Aspera Entrp Svr-1 Gbps-HA-ISLN	$96,000.00	K	31%	$66,240.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES100HA-ISLN	SEL Aspera Entrp Svr-100 Mbps-HA-ISLN	$32,000.00	K	31%	$22,080.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES155HA-ISLN	SEL Aspera Entrp Svr-155 Mbps-HA-ISLN	$44,000.00	K	31%	$30,360.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES2400HA-ISLN	SEL Aspera Entrp Svr-2.4 Gbps-HA-ISLN	$128,000.00	K	31%	$88,320.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES450HA-ISLN	SEL Aspera Entrp Svr-450 Mbps-HA-ISLN	$72,000.00	K	31%	$49,680.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES45HA-ISLN	SEL Aspera Entrp Svr-45 Mbps-HA-ISLN	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	ES5000HA-ISLN	SEL Aspera Entrp Svr-5 Gbps-HA-ISLN	$160,000.00	K	31%	$110,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ASPERA
5	S10-80V4-75-32	SEL BullionS10,Intel 8880V4,7,5TB, 32GB	$519,386.83	K	31%	$358,376.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S10-90V4-10-64	SEL BullionS10,Intel 8890V4,10TB, 64GB	$724,313.91	K	31%	$499,776.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S10-90V4-75-32	SEL BullionS10,Intel 8890V4,7,5TB, 32GB	$556,470.46	K	31%	$383,964.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S12-80V4-9-32	SEL BullionS12,Intel 8880V4,9TB, 32GB	$602,599.12	K	31%	$415,793.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S12-90V4-12-64	SEL BullionS12,Intel 8890V4,12TB, 64GB	$848,512.27	K	31%	$585,473.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S12-90V4-9-32	SEL BullionS12,Intel 8890V4,9TB, 32GB	$647,099.48	K	31%	$446,498.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S14-80V4-10-32	SEL BullionS14,Intel 8880V4,10TB, 32GB	$685,811.41	K	31%	$473,209.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S14-90V4-10-32	SEL BullionS14,Intel 8890V4,10TB, 32GB	$737,728.49	K	31%	$509,032.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S14-90V4-14-64	SEL BullionS14,Intel 8890V4,14TB, 64GB	$972,709.54	K	31%	$671,169.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S16-80V4-12-32	SEL BullionS16,Intel 8880V4,12TB, 32GB	$769,023.70	K	31%	$530,626.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S16-90V4-12-32	SEL BullionS16,Intel 8890V4,12TB, 32GB	$828,357.50	K	31%	$571,566.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S16-90V4-12-64	SEL BullionS16,Intel 8890V4,12TB, 64GB	$932,861.63	K	31%	$643,674.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S16-90V4-16-64	SEL BullionS16,Intel 8890V4,16TB, 64GB	$1,096,906.80	K	31%	$756,865.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S2-80V4-1-32-2	SEL BullionS2,Intel 8880V4,1TB,32GB	$78,355.89	K	31%	$54,065.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S2-80V4-15-32-2	SEL BullionS2,Intel 8880V4,1.5TB,32GB	$91,788.02	K	31%	$63,333.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S2-80V4-512-32-2	SEL BullionS2,Intel 8880V4,512MB,32GB	$63,026.82	K	31%	$43,488.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S2-80V4-768-32-2	SEL BullionS2,Intel 8880V4,768MB,32GB	$69,742.88	K	31%	$48,122.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S2-90V4-2-64	SEL BullionS2,Intel 8880V4,2TB,64GB	$132,772.99	K	31%	$91,613.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S4-80V4-1-32-2	SEL BullionS4,Intel 8880V4,1TB,32GB	$120,201.62	K	31%	$82,939.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S4-80V4-15-32-2	SEL BullionS4,Intel 8880V4,1.5TB,32GB	$133,632.65	K	31%	$92,206.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S4-80V4-2-32-2	SEL BullionS4,Intel 8880V4,2TB,32GB	$150,859.76	K	31%	$104,093.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S4-80V4-3-32-2	SEL BullionS4,Intel 8880V4,3TB,32GB	$177,722.91	K	31%	$122,628.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S4-90V4-4-64	SEL BullionS4,Intel 8880V4,4TB,64GB	$259,693.96	K	31%	$179,188.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S6-80V4-4.5-32-2	SEL BullionS4,Intel 8880V4,4,5TB,32GB	$261,856.26	K	31%	$180,680.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S6-90V4-6-64	SEL BullionS6,Intel 8890V4,6TB, 64GB	$385,151.11	K	31%	$265,754.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S8-80V4-3-32-2	SEL BullionS8,Intel 8880V4,3TB, 32GB	$257,225.74	K	31%	$177,485.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S8-80V4-4-32-2	SEL BullionS8,Intel 8880V4,4TB, 32GB	$291,679.97	K	31%	$201,259.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S8-80V4-6-32-2	SEL BullionS8,Intel 8880V4,6TB, 32GB	$345,406.27	K	31%	$238,330.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S8-90V4-6-32-2	SEL BullionS8,Intel 8890V4,6TB, 32GB	$375,073.18	K	31%	$258,800.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	S8-90V4-8-64	SEL BullionS8,Intel 8890V4,8TB, 64GB	$509,348.37	K	31%	$351,450.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH10-80V4-75-32	SEL S10,Intel 8880V4,7.5T,32GB,VNX16Gbps	$693,055.98	K	31%	$478,208.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH10-90V4-10-64	SEL S10,Intel 8890V4,10TB, 64G,VNX16Gbps	$933,555.71	K	31%	$644,153.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH10-90V4-75-32	SEL S10,Intel 8890V4,7.5T, 32G,VNX16Gbps	$768,897.60	K	31%	$530,539.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH12-80V4-9-32	SEL S12,Intel 8880V4,9TB, 32G,VNX16Gbps	$795,860.53	K	31%	$549,143.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH12-90V4-12-64	SEL S12,Intel 8890V4,12TB, 64G,VNX16Gbps	$1,083,125.99	K	31%	$747,356.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH12-90V4-9-32	SEL S12,Intel 8890V4,9TB, 32G,VNX16Gbps	$828,902.46	K	31%	$571,942.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH14-80V4-10-32	SEL S14,Intel 8880V4,10TB, 32G,VNX16Gbps	$901,654.14	K	31%	$622,141.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH14-90V4-10-32	SEL S14,Intel 8890V4,10TB, 32G,VNX16Gbps	$942,075.52	K	31%	$650,032.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH14-90V4-14-64	SEL S14,Intel 8890V4,14TB, 64G,VNX16Gbps	$1,227,969.25	K	31%	$847,298.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH16-80V4-12-32	SEL S16,Intel 8880V4,12TB, 32G,VNX16Gbps	$1,010,238.35	K	31%	$697,064.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH16-90V4-12-32	SEL S16,Intel 8890V4,12TB, 32G,VNX16Gbps	$1,069,573.25	K	31%	$738,005.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH16-90V4-12-64	SEL S16,Intel 8890V4,12TB, 64G,VNX16Gbps	$1,208,346.29	K	31%	$833,758.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH16-90V4-16-64	SEL S16,Intel 8890V4,16TB, 64G,VNX16Gbps	$1,373,695.20	K	31%	$947,849.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH2-80V4-1-32	SEL S2,Intel 8880V4,1TB,32G, VNX16Gbps	$180,377.54	K	31%	$124,460.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH2-80V4-15-32	SEL S2,Intel 8880V4,1.5TB,32G, VNX16Gbps	$193,808.57	K	31%	$133,727.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH2-80V4-512-32	SEL S2,Intel 8880V4,512MB,32G,VNX16Gbps	$165,047.37	K	31%	$113,882.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH2-80V4-768-32	SEL S2,Intel 8880V4,768MB,32G,VXN16Gbps	$171,763.44	K	31%	$118,516.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH2-90V4-2-64	SEL S2,Intel 8880V4,2TB,64G,VNX16Gbps	$234,794.64	K	31%	$162,008.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH4-80V4-1-32	SEL S4,Intel 8880V4,1TB,32G,VNX16Gbps	$221,734.23	K	31%	$152,996.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH4-80V4-15-32	SEL S4,Intel 8880V4,1.5TB,32G,VNX16Gbps	$234,947.06	K	31%	$162,113.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH4-80V4-2-32-2	SEL S4,Intel 8880V4,2TB,32GB,VNX16Gbps	$256,321.13	K	31%	$176,861.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH4-80V4-3-32-2	SEL S4,Intel 8880V4,3TB,32G,VNX16Gbps	$283,184.28	K	31%	$195,397.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH4-90V4-4-64	SEL S4,Intel 8880V4,4TB,64G,VNX16Gbps	$365,155.33	K	31%	$251,957.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH6-80V4-4.532-2	SEL S4,Intel 8880V4,4,5TB,32G,VNX16Gbps	$392,670.90	K	31%	$270,942.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH6-90V4-6-64	SEL S6,Intel 8890V4,6TB, 64G,VNX16Gbps	$515,628.03	K	31%	$355,783.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH8-80V4-3-32-2	SEL S8,Intel 8880V4,3TB, 32G,VNX16Gbps	$368,927.29	K	31%	$254,559.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH8-80V4-4-32-2	SEL S8,Intel 8880V4,4TB, 32G,VNX16Gbps	$403,381.52	K	31%	$278,333.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH8-80V4-6-32-2	SEL S8,Intel 8880V4,6TB, 32G,VNX16Gbps	$490,371.25	K	31%	$338,356.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH8-90V4-6-32-2	SEL S8,Intel 8890V4,6TB, 32GB,VNX16Gbps	$519,510.74	K	31%	$358,462.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	SH8-90V4-8-64	SEL S8,Intel 8890V4,8TB, 64GB,VNX16Gbps	$678,576.70	K	31%	$468,217.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ATOS-BULL
5	BDAW2AD1Y15	SEL BlueData AWS v3,15vnodes,1Yr,24x7	$10,065.00	K	31%	$6,944.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDAW2AD1Y30	SEL BlueData AWS v3,30vnodes,1Yr,24x7	$20,149.00	K	31%	$13,902.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDAW2AD1Y60	SEL BlueData AWS v3,60vnodes,1Yr,24x7	$36,285.00	K	31%	$25,036.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDAW2AD1Y90	SEL BlueData AWS v3,90vnodes,1Yr,24x7	$48,386.00	K	31%	$33,386.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDAW2ST1Y15	SEL BlueData AWS v3,15vnodes,1Yr,12x5	$8,752.00	K	31%	$6,038.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDAW2ST1Y30	SEL BlueData AWS v3,30vnodes,1Yr,12x5	$17,522.00	K	31%	$12,090.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	BDAW2ST1Y60	SEL BlueData AWS v3,60vnodes,1Yr,12x5	$31,552.00	K	31%	$21,770.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDAW2ST1Y90	SEL BlueData AWS v3,90vnodes,1Yr,12x5	$42,075.00	K	31%	$29,031.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDEN2AD1Y1C	SEL BlueData Ent Soft v3,1Yr,24x7	$885.00	K	31%	$610.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDEN2AD2Y1C	SEL BlueData Ent Soft v3,2Yr,24x7	$1,592.00	K	31%	$1,098.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDEN2AD3Y1C	SEL BlueData Ent Soft v3,3Yr,24x7	$2,123.00	K	31%	$1,464.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDEN2ST1Y1C	SEL BlueData Ent Soft v3,1Yr,12x5	$769.00	K	31%	$530.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDEN2ST2Y1C	SEL BlueData Ent Soft v3,2Yr,12x5	$1,385.00	K	31%	$955.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BDEN2ST3Y1C	SEL BlueData Ent Soft v3,3Yr,12x5	$1,846.00	K	31%	$1,273.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE DATA
5	BT-EEP-1YR	SEL BlueTalon Enterprise EP Standard 1Y	$240,538.00	K	31%	$165,971.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE TALON
5	BT-EEP-3YR	SEL BlueTalon Enterprise EP Standard 3Y	$541,154.00	K	31%	$373,396.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE TALON
5	BT-EP-PK2-1YR	SEL BlueTalon EP Pick 2 Standard 1Y	$90,000.00	K	31%	$62,100.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE TALON
5	BT-EP-PK2-3YR	SEL BlueTalon EP Pick 2 Standard 3Y	$202,500.00	K	31%	$139,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE TALON
5	BT-HEP-1YR	SEL BlueTalon Hadoop EP Standard 1Y	$185,000.00	K	31%	$127,650.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE TALON
5	BT-HEP-3YR	SEL BlueTalon Hadoop EP Standard 3Y	$416,154.00	K	31%	$287,146.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE TALON
5	BT-PE-S-1YR	SEL BlueTalon Policy Engine Standard 1Y	$155,000.00	K	31%	$106,950.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE TALON
5	BT-PE-S-3YR	SEL BlueTalon Policy Engine Standard 3Y	$346,154.00	K	31%	$238,846.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BLUE TALON
5	XBR-R000294	SEL 2 POST MID MOUNT KIT/FLUSH MOUNT K	$315.00	K	31%	$217.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE
5	BR-AMPFIPAAM-01	SEL-AMP FABRIC INSIGHT ADV ANA MGMT S\	$249,900.00	K	31%	$172,431.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	BR-AMP-MAXCAP-01	SEL-ANALYTICS MONITORING PL MAXCAP 24	$349,900.00	K	31%	$241,431.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCAUS	SEL Pwrcrd for RPS5/8/9/X424/X448 - AUS	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCEURO	SEL Pwrcrd for RPS2/3/5/9 EU version	$17.00	K	31%	$11.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCINDIA	SEL Pwrcrd for RPS2/3/5/9 India version	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCJAPAN	SEL Pwrcrd for RPS2/3/5/9 Japan version	$17.00	K	31%	$11.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCUK-EPS	SEL Pwrcrd UK 13A 250V	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCUSA	SEL-PWR CRD-RPS2/3/5/9 USA vers 9'10"	$11.00	K	31%	$7.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	PCUSA2	SEL-PWR CRD,USA,NEMA5-15/C13, 13A, 125V	$34.00	K	31%	$23.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	XBR-000195	SEL-FIPS SECURITY SEAL FOR SYSTEM	$499.00	K	31%	$344.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	XBR-R000296	SEL FRU,UNIVERSAL RACK MOUNT KIT,4 POS	$430.00	K	31%	$296.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	BROCADE ETHERNET
5	11-1568-LIC	SEL: VF-HYPM5-F	$396.00	K	31%	$273.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1790-LIC	SEL: THIN5-STE-F	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1791-LIC	SEL: THIN5-100PK-F	$2,090.00	K	31%	$1,442.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1980-LIC	SEL: VR6-OSTD25-F	$3,438.00	K	31%	$2,372.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1981-LIC	SEL: VR6-OADV25-F	$7,563.00	K	31%	$5,218.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1982-LIC	SEL: VR6-OENT25-F	$19,113.00	K	31%	$13,187.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1983-LIC	SEL: VR6-OSTD-OADV-UG-F	$4,538.00	K	31%	$3,131.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1984-LIC	SEL: VR6-OSTD-OENT-UG-F	$17,243.00	K	31%	$11,897.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1985-LIC	SEL: VR6-OADV-OENT-UG-F	$12,705.00	K	31%	$8,766.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1998-LIC	SEL: VR6-VU10-F	$825.00	K	31%	$569.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-1999-LIC	SEL: VR6-VU100-F	$8,250.00	K	31%	$5,692.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2015-LIC	SEL: HZ-FLX-10-F	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2112-LIC	SEL: ST6-VSAN-F	$2,745.00	K	31%	$1,894.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2113-LIC	SEL: ST6-VSA-VSAN-UG-F	$12,623.00	K	31%	$8,709.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2248-LIC	SEL: VR6-MEDI-F	$66,000.00	K	31%	$45,540.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2288-LIC	SEL: HZ-FLX-AD10-F	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2313-LIC	SEL: HZ-F7WS11-FLX-UG-F	$165.00	K	31%	$113.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2314-LIC	SEL: HZ-F8WS12-FLX-UG-F	$110.00	K	31%	$75.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2317-LIC	SEL: VR7-ATAD25-F	$7,562.50	K	31%	$5,218.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2318-LIC	SEL: VR7-ATEN25-F	$13,062.50	K	31%	$9,013.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2321-LIC	SEL: VR7-AUTDT25-F	$3,657.50	K	31%	$2,523.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2322-LIC	SEL: VR7-ATAD-ATEN-UG-F	$6,050.00	K	31%	$4,174.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2325-LIC	SEL: HZ7-TCL-STA10-UG-F	$1,870.00	K	31%	$1,290.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2358-LIC	SEL: HZ7-ADC-10-F	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2359-LIC	SEL: HZ7-ADC-100-F	$44,000.00	K	31%	$30,360.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2360-LIC	SEL: HZ7-ADC-ENC-10-UG-F	$2,117.50	K	31%	$1,461.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2361-LIC	SEL: HZ7-ADC-ENC-100-UG-F	$21,175.00	K	31%	$14,610.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2362-LIC	SEL: HZ7-ADN-10-F	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2363-LIC	SEL: HZ7-ADN-100-F	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2364-LIC	SEL: HZ7-ADN-ENN-10-UG-F	$1,210.00	K	31%	$834.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2365-LIC	SEL: HZ7-ADN-ENN-100-UG-F	$12,100.00	K	31%	$8,349.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2366-LIC	SEL: HZ7-AVA-ENC10-UG-F	$5,142.50	K	31%	$3,548.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2367-LIC	SEL: HZ7-AVA-ENC100-UG-F	$51,425.00	K	31%	$35,483.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2368-LIC	SEL: HZ7-AVA-ENN10-UG-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2369-LIC	SEL: HZ7-AVA-ENN100-UG-F	$30,250.00	K	31%	$20,872.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2370-LIC	SEL: HZ7-AVE-ENC10-UG-F	$4,779.50	K	31%	$3,297.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2371-LIC	SEL: HZ7-AVE-ENC100-UG-F	$47,795.00	K	31%	$32,978.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2372-LIC	SEL: HZ7-AVE-ENN10-UG-F	$2,783.00	K	31%	$1,920.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2373-LIC	SEL: HZ7-AVE-ENN100-UG-F	$27,830.00	K	31%	$19,202.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2374-LIC	SEL: HZ7-AVS-ENC10-UG-F	$5,868.50	K	31%	$4,049.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2375-LIC	SEL: HZ7-AVS-ENC100-UG-F	$58,685.00	K	31%	$40,492.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2376-LIC	SEL: HZ7-AVS-ENN10-UG-F	$3,509.00	K	31%	$2,421.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2377-LIC	SEL: HZ7-AVS-ENN100-UG-F	$35,090.00	K	31%	$24,212.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2378-LIC	SEL: HZ7-EAD-STD10-UG-F	$1,925.00	K	31%	$1,328.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2379-LIC	SEL: HZ7-EAD-STD100-UG-F	$19,250.00	K	31%	$13,282.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2380-LIC	SEL: HZ7-ENC-10-F	$6,325.00	K	31%	$4,364.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2381-LIC	SEL: HZ7-ENC-100-F	$63,250.00	K	31%	$43,642.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2382-LIC	SEL: HZ7-ENN-10-F	$3,850.00	K	31%	$2,656.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2383-LIC	SEL: HZ7-ENN-100-F	$38,500.00	K	31%	$26,565.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2384-LIC	SEL: HZ7-ENN-ENC-10-UG-F	$2,722.50	K	31%	$1,878.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2385-LIC	SEL: HZ7-ENN-ENC-100-UG-F	$27,225.00	K	31%	$18,785.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2386-LIC	SEL: HZ7-ENTA-STDA10-UG-F	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	11-2387-LIC	SEL: HZ7-ENTA-STDA100-UG-F	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2388-LIC	SEL: HZ7-LXC-10-F	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2389-LIC	SEL: HZ7-LXC-100-F	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2390-LIC	SEL: HZ7-LXC-ENC-10-UG-F	$5,142.50	K	31%	$3,548.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2391-LIC	SEL: HZ7-LXC-ENC-100-UG-F	$51,425.00	K	31%	$35,483.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2392-LIC	SEL: HZ7-MGP-ADC-10-UG-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2393-LIC	SEL: HZ7-MGP-ADC-100-UG-F	$30,250.00	K	31%	$20,872.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2394-LIC	SEL: HZ7-MGP-ADN-10-UG-F	$1,210.00	K	31%	$834.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2395-LIC	SEL: HZ7-MGP-ADN-100-UG-F	$12,100.00	K	31%	$8,349.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2396-LIC	SEL: HZ7-MRG-ADC-10-UG-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2397-LIC	SEL: HZ7-MRG-ADC-100-UG-F	$30,250.00	K	31%	$20,872.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2398-LIC	SEL: HZ7-MRG-ADN-10-UG-F	$1,210.00	K	31%	$834.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2399-LIC	SEL: HZ7-MRG-ADN-100-UG-F	$12,100.00	K	31%	$8,349.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2400-LIC	SEL: HZ7-ST-ADC-10-UG-F	$1,815.00	K	31%	$1,252.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2401-LIC	SEL: HZ7-ST-ADC-100-UG-F	$18,150.00	K	31%	$12,523.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2402-LIC	SEL: HZ7-ST-ADC-250-UG-F	$45,375.00	K	31%	$31,308.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2403-LIC	SEL: HZ7-ST-ADC-500-UG-F	$90,750.00	K	31%	$62,617.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2404-LIC	SEL: HZ7-ST-ADN-1K-UG-F	$151,250.00	K	31%	$104,362.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2405-LIC	SEL: HZ7-ST-ADN-20-UG-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2406-LIC	SEL: HZ7-ST-ADN-200-UG-F	$30,250.00	K	31%	$20,872.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2407-LIC	SEL: HZ7-ST-ADN-500-UG-F	$75,625.00	K	31%	$52,181.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2408-LIC	SEL: HZ7-ST-ENC-10-UG-F	$3,932.50	K	31%	$2,713.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2409-LIC	SEL: HZ7-ST-ENC-100-UG-F	$39,325.00	K	31%	$27,134.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2410-LIC	SEL: HZ7-ST-ENC-250-UG-F	$98,312.50	K	31%	$67,835.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2411-LIC	SEL: HZ7-ST-ENC-500-UG-F	$196,625.00	K	31%	$135,671.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2412-LIC	SEL: HZ7-ST-ENN-1K-UG-F	$272,250.00	K	31%	$187,852.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2413-LIC	SEL: HZ7-ST-ENN-20-UG-F	$5,445.00	K	31%	$3,757.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2414-LIC	SEL: HZ7-ST-ENN-200-UG-F	$54,450.00	K	31%	$37,570.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2415-LIC	SEL: HZ7-ST-ENN-500-UG-F	$136,125.00	K	31%	$93,926.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2416-LIC	SEL: HZ7-STD-10-F	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2417-LIC	SEL: HZ7-STD-100-F	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2418-LIC	SEL: HZ7-STD-A10-F	$2,090.00	K	31%	$1,442.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2419-LIC	SEL: HZ7-STD-A100-F	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2420-LIC	SEL: HZ7-STDA-STD10-UG-F	$770.00	K	31%	$531.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2421-LIC	SEL: HZ7-STDA-STD100-UG-F	$7,700.00	K	31%	$5,313.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2422-LIC	SEL: HZ7-TAC-STA100-UG-F	$18,810.00	K	31%	$12,978.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2423-LIC	SEL: HZ7-THIN-ST100-UG-F	$22,000.00	K	31%	$15,180.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2424-LIC	SEL: HZ7-TPRO-ST10-UG-F	$2,310.00	K	31%	$1,593.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2425-LIC	SEL: HZ7-VAD-ADC-10-UG-F	$2,530.00	K	31%	$1,745.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2426-LIC	SEL: HZ7-VAD-ADC-100-UG-F	$25,300.00	K	31%	$17,457.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2427-LIC	SEL: HZ7-VAD-ENC-10-UG-F	$4,647.50	K	31%	$3,206.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2428-LIC	SEL: HZ7-VAD-ENC-100-UG-F	$46,475.00	K	31%	$32,067.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2429-LIC	SEL: HZ7-VENT-ST10-UG-F	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2430-LIC	SEL: HZ7-VENT-ST100-UG-F	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2431-LIC	SEL: ST6-AD-D10-F	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2432-LIC	SEL: ST6-AD-D100-F	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2433-LIC	SEL: ST6-AD-EN-UG-F	$1,815.00	K	31%	$1,252.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2434-LIC	SEL: ST6-AD-F	$4,394.50	K	31%	$3,032.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2439-LIC	SEL: ST6-EN-F	$6,044.50	K	31%	$4,170.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2440-LIC	SEL: ST6-ST-AD-UG-F	$1,815.00	K	31%	$1,252.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2441-LIC	SEL: ST6-ST-EN-UG-F	$3,630.00	K	31%	$2,504.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2446-LIC	SEL: VR-BCLADVC-F	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2447-LIC	SEL: VR-BCLADVO-25-F	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2448-LIC	SEL: VR-CODE2C-F	$5,995.00	K	31%	$4,136.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2449-LIC	SEL: VR-CODE2O-F	$599.50	K	31%	$413.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2450-LIC	SEL: VR-OAMAD-F	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2493-LIC	SEL: HZ7-PA50-STA100-UG-F	$13,750.00	K	31%	$9,487.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2494-LIC	SEL: HZ7-PRA50-ST100-UG-F	$13,750.00	K	31%	$9,487.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2495-LIC	SEL: HZ7-UEM-ENC-100-UG-F	$57,750.00	K	31%	$39,847.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2496-LIC	SEL: HZ7-UEM-ENC-10-UG-F	$5,775.00	K	31%	$3,984.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2497-LIC	SEL: HZ7-UEM-ENN-100-UG-F	$35,200.00	K	31%	$24,288.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2498-LIC	SEL: HZ7-UEM-ENN-10-UG-F	$3,520.00	K	31%	$2,428.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2499-LIC	SEL: HZ7-WSP-ADN-100-UG-F	$12,100.00	K	31%	$8,349.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2500-LIC	SEL: HZ7-WSP-ADN-10-UG-F	$1,210.00	K	31%	$834.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2505-LIC	SEL: HZ7-ADN-A10-F	$2,200.00	K	31%	$1,518.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2506-LIC	SEL: HZ7-ADN-A100-F	$22,000.00	K	31%	$15,180.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2507-LIC	SEL: HZ7-A100-AERC-F	$33,000.00	K	31%	$22,770.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2508-LIC	SEL: HZ7-A10-AERC-F	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2509-LIC	SEL: HZ7-E100-AERC-F	$46,750.00	K	31%	$32,257.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2510-LIC	SEL: HZ7-E100-AERC-UG-F	$15,125.00	K	31%	$10,436.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2511-LIC	SEL: HZ7-E10-AERC-F	$4,675.00	K	31%	$3,225.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2512-LIC	SEL: HZ7-E10-AERC-UG-F	$1,512.50	K	31%	$1,043.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2513-LIC	SEL: HZ7-ENN-A100-F	$31,350.00	K	31%	$21,631.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2514-LIC	SEL: HZ7-ENN-A100-UG-F	$10,285.00	K	31%	$7,096.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2515-LIC	SEL: HZ7-ENN-A10-F	$3,135.00	K	31%	$2,163.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2516-LIC	SEL: HZ7-ENN-A10-UG-F	$1,028.50	K	31%	$709.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2530-LIC	SEL: VR6-OSTC-F	$1,375.00	K	31%	$948.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	11-2535-LIC	SEL: VR-NI-ANXC-F	$1,369.50	K	31%	$944.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HCIAKCPUF	SEL: HCI-AK-CPU-F	$8,637.75	K	31%	$5,960.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HCISTDCPUF	SEL: HCI-STD-CPU-F	$3,839.00	K	31%	$2,648.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZ7ADC2503GSSSF	SEL: HZ7-ADC-250-3G-SSS-F	$60,984.00	K	31%	$42,078.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADC2503PSSSF	SEL: HZ7-ADC-250-3P-SSS-F	$72,600.00	K	31%	$50,094.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADC250GSSSF	SEL: HZ7-ADC-250-G-SSS-F	$23,100.00	K	31%	$15,939.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADC250PSSSF	SEL: HZ7-ADC-250-P-SSS-F	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADC5003GSSSF	SEL: HZ7-ADC-500-3G-SSS-F	$121,968.00	K	31%	$84,157.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADC5003PSSSF	SEL: HZ7-ADC-500-3P-SSS-F	$145,200.00	K	31%	$100,188.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADC500GSSSF	SEL: HZ7-ADC-500-G-SSS-F	$46,200.00	K	31%	$31,878.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADC500PSSSF	SEL: HZ7-ADC-500-P-SSS-F	$55,000.00	K	31%	$37,950.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN1K3GSSSF	SEL: HZ7-ADN-1K-3G-SSS-F	$152,460.00	K	31%	$105,197.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN1K3PSSSF	SEL: HZ7-ADN-1K-3P-SSS-F	$181,500.00	K	31%	$125,235.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN1KGSSSF	SEL: HZ7-ADN-1K-G-SSS-F	$57,750.00	K	31%	$39,847.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN1KPSSSF	SEL: HZ7-ADN-1K-P-SSS-F	$68,750.00	K	31%	$47,437.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN2003GSSSF	SEL: HZ7-ADN-200-3G-SSS-F	$30,492.00	K	31%	$21,039.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN2003PSSSF	SEL: HZ7-ADN-200-3P-SSS-F	$36,300.00	K	31%	$25,047.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN200GSSSF	SEL: HZ7-ADN-200-G-SSS-F	$11,550.00	K	31%	$7,969.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN200PSSSF	SEL: HZ7-ADN-200-P-SSS-F	$13,750.00	K	31%	$9,487.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN203GSSSF	SEL: HZ7-ADN-20-3G-SSS-F	$3,049.20	K	31%	$2,103.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN203PSSSF	SEL: HZ7-ADN-20-3P-SSS-F	$3,630.00	K	31%	$2,504.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN20GSSSF	SEL: HZ7-ADN-20-G-SSS-F	$1,155.00	K	31%	$796.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN20PSSSF	SEL: HZ7-ADN-20-P-SSS-F	$1,375.00	K	31%	$948.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN5003GSSSF	SEL: HZ7-ADN-500-3G-SSS-F	$76,230.00	K	31%	$52,598.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN5003PSSSF	SEL: HZ7-ADN-500-3P-SSS-F	$90,750.00	K	31%	$62,617.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN500GSSSF	SEL: HZ7-ADN-500-G-SSS-F	$28,875.00	K	31%	$19,923.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ADN500PSSSF	SEL: HZ7-ADN-500-P-SSS-F	$34,375.00	K	31%	$23,718.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7APSTCADC100UF	SEL: HZ7-AP-STC-ADC100-UG-F	$15,125.00	K	31%	$10,436.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7APSTCADC10UGI	SEL: HZ7-AP-STC-ADC10-UG-F	$1,512.50	K	31%	$1,043.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7APSTNADN100UF	SEL: HZ7-AP-STN-ADN100-UG-F	$9,075.00	K	31%	$6,261.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7APSTNADN10UGI	SEL: HZ7-AP-STN-ADN10-UG-F	$907.50	K	31%	$626.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENC2503GSSSF	SEL: HZ7-ENC-250-3G-SSS-F	$87,665.95	K	31%	$60,489.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENC2503PSSSF	SEL: HZ7-ENC-250-3P-SSS-F	$104,363.95	K	31%	$72,011.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENC250GSSSF	SEL: HZ7-ENC-250-G-SSS-F	$33,206.80	K	31%	$22,912.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENC250PSSSF	SEL: HZ7-ENC-250-P-SSS-F	$39,531.80	K	31%	$27,276.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENC5003GSSSF	SEL: HZ7-ENC-500-3G-SSS-F	$175,329.00	K	31%	$120,977.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENC5003PSSSF	SEL: HZ7-ENC-500-3P-SSS-F	$208,725.00	K	31%	$144,020.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENC500GSSSF	SEL: HZ7-ENC-500-G-SSS-F	$66,412.50	K	31%	$45,824.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENC500PSSSF	SEL: HZ7-ENC-500-P-SSS-F	$79,062.50	K	31%	$54,553.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN1K3GSSSF	SEL: HZ7-ENN-1K-3G-SSS-F	$213,444.00	K	31%	$147,276.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN1K3PSSSF	SEL: HZ7-ENN-1K-3P-SSS-F	$254,100.00	K	31%	$175,329.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN1KGSSSF	SEL: HZ7-ENN-1K-G-SSS-F	$80,850.00	K	31%	$55,786.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN1KPSSSF	SEL: HZ7-ENN-1K-P-SSS-F	$96,250.00	K	31%	$66,412.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN2003GSSSF	SEL: HZ7-ENN-200-3G-SSS-F	$42,688.80	K	31%	$29,455.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN2003PSSSF	SEL: HZ7-ENN-200-3P-SSS-F	$50,820.00	K	31%	$35,065.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN200GSSSF	SEL: HZ7-ENN-200-G-SSS-F	$16,170.00	K	31%	$11,157.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN200PSSSF	SEL: HZ7-ENN-200-P-SSS-F	$19,250.00	K	31%	$13,282.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN203GSSSF	SEL: HZ7-ENN-20-3G-SSS-F	$4,268.88	K	31%	$2,945.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN203PSSSF	SEL: HZ7-ENN-20-3P-SSS-F	$5,082.00	K	31%	$3,506.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN20GSSSF	SEL: HZ7-ENN-20-G-SSS-F	$1,617.00	K	31%	$1,115.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN20PSSSF	SEL: HZ7-ENN-20-P-SSS-F	$1,925.00	K	31%	$1,328.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN5003GSSSF	SEL: HZ7-ENN-500-3G-SSS-F	$106,722.00	K	31%	$73,638.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN5003PSSSF	SEL: HZ7-ENN-500-3P-SSS-F	$127,050.00	K	31%	$87,664.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN500GSSSF	SEL: HZ7-ENN-500-G-SSS-F	$40,425.00	K	31%	$27,893.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	HZ7ENN500PSSSF	SEL: HZ7-ENN-500-P-SSS-F	$48,125.00	K	31%	$33,206.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6EDHA100F	SEL: ST6-ED-HA100-F	$3,630.00	K	31%	$2,504.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6EDHA10F	SEL: ST6-ED-HA10-F	$363.00	K	31%	$250.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6-RB-25VM-F	SEL: ST6-RB-25VM-F	$13,750.00	K	31%	$9,487.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6-RBAD-25-F	SEL: ST6-RBAD-25-F	$22,000.00	K	31%	$15,180.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6RBADEN25UGF	SEL: ST6-RB-ADEN-25-UG-F	$9,075.00	K	31%	$6,261.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6RBADV25UGF	SEL: ST6-RB-ADV-25-UG-F	$9,075.00	K	31%	$6,261.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6RBEN25F	SEL: ST6-RBEN-25-F	$30,250.00	K	31%	$20,872.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	ST6RBEN25UGF	SEL: ST6-RBEN-25-UG-F	$18,150.00	K	31%	$12,523.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VAOMSPLLDF	SEL: VA-OMS-PLL-D-F	$77.00	K	31%	$53.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VAOMSPLLUF	SEL: VA-OMS-PLL-U-F	$154.00	K	31%	$106.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VAOMSTLSSD2PF	SEL: VA-OMS-TLSS-D-2P-F	$107.80	K	31%	$74.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VAOMSTLSSD3PF	SEL: VA-OMS-TLSS-D-3P-F	$151.80	K	31%	$104.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VAOMSTLSSDPF	SEL: VA-OMS-TLSS-D-P-F	$57.20	K	31%	$39.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-OMS-PLL-D-F	SEL: V-OMS-PLL-D-F	$77.00	K	31%	$53.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-OMS-PLL-U-F	SEL: V-OMS-PLL-U-F	$154.00	K	31%	$106.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	V-PS-SUPP-INC-F	SEL: V-PS-SUPP-INC-F	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17AADVADVUGF	SEL: VR17-AADV-ADV-UG-F	$6,798.00	K	31%	$4,690.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17AADVENTUGF	SEL: VR17-AADV-ENT-UG-F	$1,056.00	K	31%	$728.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17ADVENTUGF	SEL: VR17-ADV-ENT-UG-F	$1,815.00	K	31%	$1,252.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17ADVF	SEL: VR17-ADV-F	$6,869.50	K	31%	$4,739.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17AENTENTUGF	SEL: VR17-AENT-ENT-UG-F	$4,378.00	K	31%	$3,020.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17BCLCADVUGF	SEL: VR17-BCLC-ADV-UG-F	$3,927.00	K	31%	$2,709.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17BCLCENTUGF	SEL: VR17-BCLC-ENT-UG-F	$5,742.00	K	31%	$3,961.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17BCLOADVUGF	SEL: VR17-BCLO-ADV-UG-F	$1,507.00	K	31%	$1,039.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17BCLOENTUGF	SEL: VR17-BCLO-ENT-UG-F	$3,322.00	K	31%	$2,292.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17ENTF	SEL: VR17-ENT-F	$8,519.50	K	31%	$5,878.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17LIS4CADVUGF	SEL: VR17-LIS4C-ADV-UG-F	$5,742.00	K	31%	$3,961.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17LIS4CENTUGF	SEL: VR17-LIS4C-ENT-UG-F	$7,557.00	K	31%	$5,214.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VR17LIS4CSTDUGF	SEL: VR17-LIS4C-STD-UG-F	$2,717.00	K	31%	$1,874.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17LIS4OADVUGF	SEL: VR17-LIS4O-ADV-UG-F	$1,507.00	K	31%	$1,039.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17LIS4OENTUGF	SEL: VR17-LIS4O-ENT-UG-F	$3,322.00	K	31%	$2,292.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17LIS4OSTDUGF	SEL: VR17-LIS4O-STD-UG-F	$3,012.90	K	31%	$2,078.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OADVADVUGF	SEL: VR17-OADV-ADV-UG-F	$6,798.00	K	31%	$4,690.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OADVCADVUGF	SEL: VR17-OADVC-ADV-UG-F	$4,229.50	K	31%	$2,918.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OADVCENTUGF	SEL: VR17-OADVC-ENT-UG-F	$6,044.50	K	31%	$4,170.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OADVCSTDUGF	SEL: VR17-OADVC-STD-UG-F	$1,204.50	K	31%	$831.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OADVENTUGF	SEL: VR17-OADV-ENT-UG-F	$1,056.00	K	31%	$728.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OADVSTDUGF	SEL: VR17-OADV-STD-UG-F	$748.00	K	31%	$516.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OENTADVUGF	SEL: VR17-OENT-ADV-UG-F	$7,095.00	K	31%	$4,895.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OENTENTUGF	SEL: VR17-OENT-ENT-UG-F	$7,095.00	K	31%	$4,895.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OENTSTDUGF	SEL: VR17-OENT-STD-UG-F	$4,361.50	K	31%	$3,009.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OISTADVUGF	SEL: VR17-OIST-ADV-UG-F	$5,137.00	K	31%	$3,544.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OISTENTUGF	SEL: VR17-OIST-ENT-UG-F	$6,952.00	K	31%	$4,796.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OISTSTDUGF	SEL: VR17-OIST-STD-UG-F	$2,112.00	K	31%	$1,457.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OSTCADVUGF	SEL: VR17-OSTC-ADV-UG-F	$6,044.50	K	31%	$4,170.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OSTCENTUGF	SEL: VR17-OSTC-ENT-UG-F	$7,859.50	K	31%	$5,423.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OSTCSTDUGF	SEL: VR17-OSTC-STD-UG-F	$3,019.50	K	31%	$2,083.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OSTDCADVUGF	SEL: VR17-OSTDC-ADV-UG-F	$6,649.50	K	31%	$4,588.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OSTDCENTUGF	SEL: VR17-OSTDC-ENT-UG-F	$7,694.50	K	31%	$5,309.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OSTDCSTDUGF	SEL: VR17-OSTDC-STD-UG-F	$3,624.50	K	31%	$2,500.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OSTDOADVUGF	SEL: VR17-OSTDO-ADV-UG-F	$3,778.50	K	31%	$2,607.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OSTDOENTUGF	SEL: VR17-OSTDO-ENT-UG-F	$5,593.50	K	31%	$3,859.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17OSTDOSTDUGF	SEL: VR17-OSTDO-STD-UG-F	$753.50	K	31%	$519.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17STDADVUGF	SEL: VR17-STD-ADV-UG-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17STDENTUGF	SEL: VR17-STD-ENT-UG-F	$4,840.00	K	31%	$3,339.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR17STDF	SEL: VR17-STD-F	$4,119.50	K	31%	$2,842.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR6-OADVC-F	SEL: VR6-OADVC-F	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR6OSTCOADVCUGF	SEL: VR6-OSTC-OADVC-UG-F	$1,815.00	K	31%	$1,252.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR6OSTDCOADVCUG	SEL: VR6-OSTDC-OADVC-UG-F	$2,420.00	K	31%	$1,669.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OADVADVUGFPR	SEL: VR7-OADV-ADV-UG-FPRO	$5,098.50	K	31%	$3,517.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OADVENTUGFPR	SEL: VR7-OADV-ENT-UG-FPRO	$792.00	K	31%	$546.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OADVSTDUGFPR	SEL: VR7-OADV-STD-UG-FPRO	$561.00	K	31%	$387.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OENTADVUGFPR	SEL: VR7-OENT-ADV-UG-FPRO	$5,324.00	K	31%	$3,673.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OENTENTUGFPR	SEL: VR7-OENT-ENT-UG-FPRO	$5,324.00	K	31%	$3,673.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OENTSTDUGFPR	SEL: VR7-OENT-STD-UG-FPRO	$3,272.50	K	31%	$2,258.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OISTSTDUGFPR(	SEL: VR7-OIST-STD-UG-FPRO	$1,584.00	K	31%	$1,092.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTCADVUGFPR	SEL: VR7-OSTC-ADV-UG-FPRO	$4,537.50	K	31%	$3,130.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTCENTUGFPR	SEL: VR7-OSTC-ENT-UG-FPRO	$5,896.00	K	31%	$4,068.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTCSTDUGFPR	SEL: VR7-OSTC-STD-UG-FPRO	$2,266.00	K	31%	$1,563.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDCADVUGPF	SEL: VR7-OSTDC-ADV-UG-FPRO	$4,988.50	K	31%	$3,442.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDCENTUGPF	SEL: VR7-OSTDC-ENT-UG-FPRO	$5,769.50	K	31%	$3,980.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDCSTDUGPF	SEL: VR7-OSTDC-STD-UG-FPRO	$2,722.50	K	31%	$1,878.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDOADVUGPF	SEL: VR7-OSTDO-ADV-UG-FPRO	$2,838.00	K	31%	$1,958.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDOENTUGPF	SEL: VR7-OSTDO-ENT-UG-FPRO	$4,196.50	K	31%	$2,895.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR7OSTDOSTDUGPF	SEL: VR7-OSTDO-STD-UG-FPRO	$566.50	K	31%	$390.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR-LIS4-CPU-F	SEL: VR-LIS4-CPU-F	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VRLIS4O253GSSSF	SEL: VR-LIS4O-25-3G-SSS-F	$3,049.20	K	31%	$2,103.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VRLIS4O253PSSSF	SEL: VR-LIS4O-25-3P-SSS-F	$3,630.00	K	31%	$2,504.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR-LIS4O-25-F	SEL: VR-LIS4O-25-F	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VRLIS4O25GSSSF	SEL: VR-LIS4O-25-G-SSS-F	$1,155.00	K	31%	$796.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VRLIS4O25PSSSF	SEL: VR-LIS4O-25-P-SSS-F	$1,375.00	K	31%	$948.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VRNIAENXCUGFPRO	SEL: VR-NI-AENXC-UG-FPRO	$229.90	K	31%	$158.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR-NI-ANX100-F	SEL: VR-NI-ANX100-F	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VR-NI-ANX10-F	SEL: VR-NI-ANX10-F	$275.00	K	31%	$189.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VRNIENX100F	SEL: VR-NI-ENX100-F	$4,895.00	K	31%	$3,377.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VRNIENX10F	SEL: VR-NI-ENX10-F	$489.50	K	31%	$337.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VRNIENXCF	SEL: VR-NI-ENXC-F	$2,414.50	K	31%	$1,666.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VRNIUGAENX100UGF	SEL: VR-NI-UG-AENX100-UG-F	$2,359.50	K	31%	$1,628.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VRNIUGAENX10UGF	SEL: VR-NI-UG-AENX10-UG-F	$236.50	K	31%	$163.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VRNIUGAENXCUGF	SEL: VR-NI-UG-AENXC-UG-F	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VROSTACK4ADF	SEL: VR-OSTACK4-AD-F	$544.50	K	31%	$375.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	VROSTACK4F	SEL: VR-OSTACK4-F	$1,094.50	K	31%	$755.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS14PLAYF	SEL: WS14-PLAY-F	$164.99	K	31%	$113.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS14PLAYUGF	SEL: WS14-PLAY-UG-F	$87.99	K	31%	$60.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS14PROF	SEL: WS14-PRO-F	$274.99	K	31%	$189.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS14PROPLAYUGF	SEL: WS14-PRO-PLAY-UG-F	$109.99	K	31%	$75.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS14PROUGF	SEL: WS14-PRO-UG-F	$164.99	K	31%	$113.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS-PLAY-SUP-1PAK	SEL: WS-PLAY-SUP-1PAK	$33.00	K	31%	$22.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS-PLAY-SUP-3PAK	SEL: WS-PLAY-SUP-3PAK	$88.00	K	31%	$60.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	WS-PLAY-SUP-5PAK	SEL: WS-PLAY-SUP-5PAK	$134.00	K	31%	$92.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CARAHSOFT
5	CEADC-BRNZ	SEL Cloudera Analytic Brnz TB (100 min)	$787.69	K	31%	$543.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEADC-GOLD	SEL Cloudera Analytic Gold TB (100 min)	$984.62	K	31%	$679.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEADN-BRNZ	SEL Cloudera Analytic Brnz Node (10 min)	$7,876.92	K	31%	$5,435.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEADN-GOLD	SEL Cloudera Analytic Gold Node (10 min)	$9,846.15	K	31%	$6,793.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEBC-BRNZ-I	SEL Cloudera Basic Bronze TB (100 min)	$196.92	K	31%	$135.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEBC-GOLD-I	SEL Cloudera Basic Gold TB (100 min)	$246.15	K	31%	$169.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEBN-BRNZ-I	SEL Cloudera Basic Bronze Node (10 min)	$1,969.23	K	31%	$1,358.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEBN-GOLD-I	SEL Cloudera Basic Gold Node (10 min)	$2,461.54	K	31%	$1,698.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CEDEC-BRNZ	SEL Cloudera Data Eng Brnz TB (100 min)	$393.85	K	31%	$271.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDEC-GOLD	SEL Cloudera Data Eng Gold TB (100 min)	$492.31	K	31%	$339.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDEN-BRNZ	SEL Cloudera Data Eng Brnz Node (10 min)	$3,938.46	K	31%	$2,717.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDEN-GOLD	SEL Cloudera Data Eng Gold Node (10 min)	$4,923.08	K	31%	$3,396.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDHC-BRNZ	SEL Cloudera EDHub Bronze TB (100 min)	$984.62	K	31%	$679.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDHC-GOLD	SEL Cloudera EDHub Gold TB (100 min)	$1,230.77	K	31%	$849.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDHN-BRNZ	SEL Cloudera EDHub Bronze Node (10 min)	$9,846.15	K	31%	$6,793.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEDHN-GOLD	SEL Cloudera EDHub Gold Node (10 min)	$12,307.69	K	31%	$8,492.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEODC-BRNZ	SEL Cloudera Operatnl Brnz TB (100 min)	$590.77	K	31%	$407.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEODC-GOLD	SEL Cloudera Operatnl Gold TB (100 min)	$738.46	K	31%	$509.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEODN-BRNZ	SEL Cloudera Operatnl Brnz Node (10 min)	$5,907.69	K	31%	$4,076.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	CEODN-GOLD	SEL Cloudera Operatnl Gold Node (10 min)	$7,384.62	K	31%	$5,095.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDERA
5	456-113-095	Secure VM SecVM Perpetual 25-99=IB	$1,425.00	K	31%	$983.25	$356.25	$327.75	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	456-113-096	Secure VM SecVM Perpetual 100-499=IB	$1,175.00	K	31%	$810.75	$293.75	$270.25	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	456-113-097	Secure VM SecVM Perpetual 500-999=IB	$1,010.00	K	31%	$696.90	$252.50	$232.30	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	456-113-098	Secure VM SecVM Perpetual 1000+=IB	$775.00	K	31%	$534.75	$193.75	$178.25	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	456-113-099	Secure VM SVM for CPSD HW per VM=IB	$500.00	K	31%	$345.00	$125.00	$115.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	456-113-100	Secure VM SVM for CPSD HW per socket=ZC	$5,000.00	K	31%	$3,450.00	$1,250.00	$1,150.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	456-113-101	Secure VM KMIP Client Perpetual=IA	$8,000.00	K	31%	$5,520.00	$2,000.00	$1,840.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	456-113-115	Secure VM 6.0 Perp 10 VM HCP Bundle=IB	$1.00	K	31%	$0.69	$3,562.50	$3,277.50	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	458-001-000	Secure VM SecVM Perpetual	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	458-001-880	Secure VM SecVM for CPD HW Perpetual	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	458-002-010	Secure VM KMIP Client Perpetual	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	458-002-012	Secure VM SecVM Perp HCP Bundle	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	SH-458-000-168	Secure VM SecVM Sub	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	SH-458-000-255	Secure VM SecVM 6.0 Sub HCP Bundle=IB	$275.00	K	31%	$189.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	SH-458-000-408	Secure VM SecVM PSMC Sub Tier 1=IB	$58.50	K	31%	$40.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	SH-458-000-409	Secure VM SecVM PSMC Sub Tier 2=IB	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	SH-458-000-410	Secure VM SecVM PSMC Sub Tier 3=IB	$41.50	K	31%	$28.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	SH-458-000-411	Secure VM SecVM PSMC Sub Tier 4=IB	$32.00	K	31%	$22.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	SH-458-000-412	Secure VM SecVM PSPlus Sub Tier 1=IB	$59.50	K	31%	$41.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	SH-458-000-413	Secure VM SecVM PSPlus Sub Tier 2=IB	$49.00	K	31%	$33.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	SH-458-000-414	Secure VM SecVM PSPlus Sub Tier 3=IB	$42.00	K	31%	$28.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	SH-458-000-415	Secure VM SecVM PSPlus Sub Tier 4=IB	$32.50	K	31%	$22.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	CLOUDLINK
5	DBMI-MCD-020	SEL Migrate NAS-to-Isilon Initial 50	$42,348.00	K	31%	$29,220.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	DBMI-MCD-021	SEL Migrate NAS-to-Isilon Addl 10	$6,489.00	K	31%	$4,477.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	DBMVNX-MCD-020	SEL Migrate NAS-to-VNX/Unity Initial 50	$42,348.00	K	31%	$29,220.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	DBMVNX-MCD-021	SEL Migrate NAS-to-VNX/Unity Addl 10	$6,489.00	K	31%	$4,477.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	DATA DOBI
5	LPE12000-E	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	$1,245.00	K	31%	$859.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	LPE12002-E	SELECT DUAL-PORT 8GB FC PCI EXPRESS	$1,660.00	K	31%	$1,145.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	LPE16000B-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS	$1,670.00	K	31%	$1,152.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	LPE16002B-E	SEL DUAL-PORT 16GB FC PCI EXPRESS	$2,199.00	K	31%	$1,517.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	LPE31000-M6-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS - G	$1,670.00	K	31%	$1,152.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	LPE31002-M6-E	SEL DUAL-PORT 16GB FC PCI EXPRESS - G6	$2,199.00	K	31%	$1,517.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	EMULEX
5	A-HDF-AGT-100-1Y	SEL HDF Edge Agent Sub- 100 Agents	$100,000.00	K	31%	$69,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDF-AGT-10K-1Y	SEL HDF Edge Agent Sub- 10,000 Agents	$2,000,000.00	K	31%	$1,380,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDF-AGT-1K-1Y	SEL HDF Edge Agent Sub- 1000 Agents	$500,000.00	K	31%	$345,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDF-DIM-1Y	Sel HDF Data in Motion Bundle	$700,000.00	K	31%	$483,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDF-EDG-10-1Y	SEL HDF Edge Brnch Office Sub - 10 Nodes	$100,000.00	K	31%	$69,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDF-EDG-1Y	SEL HWX DataFlow Edge Pack 100 Devices	$300,000.00	K	31%	$207,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDF-EDG-25-1Y	SEL HDF Edge Brnch Office Sub - 25 Nodes	$150,000.00	K	31%	$103,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDF-EFM-1Y	Sel HDF Ent Flow Mngt- 16 Cores	$72,000.00	K	31%	$49,680.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDF-EMS-1Y	Sel HDF MNGT Services 1 Cluster	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDF-ESP-1Y	Sel HDF Stream Processing 4 Nodes	$36,000.00	K	31%	$24,840.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDP-ENT-1Y	SEL HDP Ent. 4 Nodes or 50TB Raw Stor	$16,000.00	K	31%	$11,040.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDP-EPL-1Y	SEL HDP Ent.+ 4 Nodes or 50TB Raw Stor	$28,800.00	K	31%	$19,872.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDP-JSS-6M	SEL HDP Jumpstart Sub. 200TB- 6M sub.	$48,000.00	K	31%	$33,120.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HDP-SCH-1Y	SEL Solr Search	$8,000.00	K	31%	$5,520.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HWC-FLX-CNT-1Y	SEL Flx Sprt Contact - 1 yr - Required	$15,385.00	K	31%	$10,615.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HWC-FLXCRDTS	SEL HWX Connect Flx Crdts - 12 Credits	$8,615.00	K	31%	$5,944.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	A-HWC-FLXPLN-1Y	SEL HWX Connect Flex Plan 1Y	$23,077.00	K	31%	$15,923.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDF-AGT-100-1Y	SEL HDF Edge Agent Sub- 100 Agents	$92,308.00	K	31%	$63,692.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDF-AGT-10K-1Y	SEL HDF Edge Agent Sub- 10,000 Agents	$1,846,154.00	K	31%	$1,273,846.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDF-AGT-1K-1Y	SEL HDF Edge Agent Sub- 1000 Agents	$461,538.00	K	31%	$318,461.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDF-DIM-1Y	Sel HDF Data in Motion Bundle	$646,154.00	K	31%	$445,846.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDF-EDG-10-1Y	SEL HDF Edge Brnch Office Sub - 10 Nodes	$92,308.00	K	31%	$63,692.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDF-EDG-1Y	SEL HWX DataFlow Edge Pack 100 Devices	$276,923.00	K	31%	$191,076.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDF-EDG-25-1Y	SEL HDF Edge Brnch Office Sub - 25 Nodes	$138,462.00	K	31%	$95,538.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDF-EFM-1Y	Sel HDF Ent Flow Mngt- 16 Cores	$66,462.00	K	31%	$45,858.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDF-EMS-1Y	Sel HDF MNGT Services 1 Cluster	$18,462.00	K	31%	$12,738.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDF-ESP-1Y	Sel HDF Stream Processing 4 Nodes	$33,231.00	K	31%	$22,929.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDP-ENT-1Y	SEL HDP Ent. 4 Nodes or 50TB Raw Stor	$14,769.00	K	31%	$10,190.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDP-EPL-1Y	SEL HDP Ent.+ 4 Nodes or 50TB Raw Stor	$26,585.00	K	31%	$18,343.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDP-JSS-6M	SEL HDP Jumpstart Sub. 200TB- 6M sub.	$46,154.00	K	31%	$31,846.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HDP-SCH-1Y	SEL Solr Search	$7,385.00	K	31%	$5,095.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HWC-FLX-CNT-1Y	SEL Flx Sprt Contact - 1 yr - Required	$18,462.00	K	31%	$12,738.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HWC-FLXCRDTS	SEL HWX Connect Flx Crdts - 12 Credits	$10,338.00	K	31%	$7,133.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	E-HWC-FLXPLN-1Y	SEL HWX Connect Flex Plan 1Y	$27,692.00	K	31%	$19,107.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-AGT-100-1Y	SEL HDF Edge Agent Sub- 100 Agents	$76,923.00	K	31%	$53,076.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-AGT-10K-1Y	SEL HDF Edge Agent Sub- 10,000 Agents	$1,538,462.00	K	31%	$1,061,538.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HDF-AGT-1K-1Y	SEL HDF Edge Agent Sub- 1000 Agents	$384,615.00	K	31%	$265,384.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-DIM-1Y	Sel HDF Data in Motion Bundle	$538,462.00	K	31%	$371,538.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-EDG-10-1Y	SEL HDF Edge Brnch Office Sub - 10 Nodes	$76,923.00	K	31%	$53,076.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-EDG-1Y	SEL HWX DataFlow Edge Pack 100 Devices	$230,769.00	K	31%	$159,230.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-EDG-25-1Y	SEL HDF Edge Brnch Office Sub - 25 Nodes	$115,385.00	K	31%	$79,615.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-EFM-1Y	Sel HDF Ent Flow Mngt- 16 Cores	$55,385.00	K	31%	$38,215.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-EMS-1Y	Sel HDF MNGT Services 1 Cluster	$15,385.00	K	31%	$10,615.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDF-ESP-1Y	Sel HDF Stream Processing 4 Nodes	$27,692.00	K	31%	$19,107.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDP-ENT-1Y	SEL HDP Ent. 4 Nodes or 50TB Raw Stor	$12,308.00	K	31%	$8,492.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDP-EPL-1Y	SEL HDP Ent.+ 4 Nodes or 50TB Raw Stor	$22,154.00	K	31%	$15,286.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDP-JSS-6M	SEL HDP Jumpstart Sub. 200TB- 6M sub.	$46,154.00	K	31%	$31,846.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HDP-SCH-1Y	SEL Solr Search	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HWC-FLEX-CNT-1Y	SEL Flx Sprt Contact - 1 yr - Required	$15,385.00	K	31%	$10,615.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HWC-FLEXCREDITS	SEL HWX Connect Flx Crdts - 12 Credits	$8,615.00	K	31%	$5,944.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	HWC-FLEXPLAN-1Y	SEL HWX Connect Flex Plan 1Y	$23,077.00	K	31%	$15,923.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	HORTONWORKS
5	1YR-ENT-BUNDLE	SEL Catalog/Data Mgmt Starter for ENT	$38,461.54	K	31%	$26,538.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	1YR-MM-BUNDLE	SEL Catalog/Data Mgmt Starter for MM	$15,384.62	K	31%	$10,615.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	30DAY-CC-PROMO	SEL IE Workshop 30 Day Single Server	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	6MONTH-CC-PROMO	SEL IE Workshop Promo Single Server	$15,385.00	K	31%	$10,615.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-1YR-00000001	SEL 1YR 1-9 ADMIN USER LOGIN	$2,307.69	K	31%	$1,592.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-1YR-00000010	SEL 1YR 10-99 ADMIN USER LOGIN	$1,923.08	K	31%	$1,326.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-3YR-00000001	SEL 3YR 1-9 ADMIN USER LOGIN	$6,230.77	K	31%	$4,299.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-3YR-00000010	SEL 3YR 10-99 ADMIN USER LOGIN	$5,192.31	K	31%	$3,582.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-5YR-00000001	SEL 5YR 1-9 ADMIN USER LOGIN	$9,230.77	K	31%	$6,369.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	ADU-5YR-00000010	SEL 5YR 10-99 ADMIN USER LOGIN	$7,692.31	K	31%	$5,307.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-1YR-00001000	SEL 1Y BU Catalog Bundle Up to 1k Tapes	$15,384.62	K	31%	$10,615.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-1YR-00005000	SEL 1Y BU Catalog Bundle Up to 5k Tapes	$30,769.23	K	31%	$21,230.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-1YR-00010000	SEL 1Y BU Catalog Bundle Upto 10k Tapes	$46,153.85	K	31%	$31,846.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-1YR-00025000	SEL 1Y BU Catalog Bundle Up to 25k Tapes	$76,923.08	K	31%	$53,076.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-3YR-00001000	SEL 3Y BU Catalog Bundle Up to 1k Tapes	$30,769.23	K	31%	$21,230.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-3YR-00005000	SEL 3Y BU Catalog Bundle Up to 5k Tapes	$61,538.46	K	31%	$42,461.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-3YR-00010000	SEL 3Y BU Catalog Bundle Up to 10k Tapes	$92,307.69	K	31%	$63,692.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-3YR-00025000	SEL 3Y BU Catalog Bundle Up to 25k Tapes	$153,846.15	K	31%	$106,153.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-5YR-00001000	SEL 5Y BU Catalog Bundle Up to 1k Tapes	$46,153.85	K	31%	$31,846.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-5YR-00005000	SEL 5Y BU Catalog Bundle Up to 5k Tapes	$92,307.69	K	31%	$63,692.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-5YR-00010000	SEL 5Y BU Catalog Bundle Up to 10k Tapes	$138,461.54	K	31%	$95,538.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	BCB-5YR-00025000	SEL 5Y BU Catalog Bundle Up to 25k Tapes	$230,769.23	K	31%	$159,230.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00000025	SEL 1YR 25-49TB FILE METADATA INDEX	$769.23	K	31%	$530.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00000050	SEL 1YR 50-99TB FILE METADATA INDEX	$634.62	K	31%	$437.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00000100	SEL 1YR 100-249TB FILE METADATA INDEX	$519.23	K	31%	$358.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00000250	SEL 1YR 250-499TB FILE METADATA INDEX	$384.62	K	31%	$265.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00000500	SEL 1YR 500-999TB FILE METADATA INDEX	$326.92	K	31%	$225.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-1YR-00001000	SEL 1YR 1000-1999TB FILE METADATA INDE	$269.23	K	31%	$185.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00000025	SEL 3YR 25-49TB FILE METADATA INDEX	$2,076.92	K	31%	$1,433.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00000050	SEL 3YR 50-99TB FILE METADATA INDEX	$1,713.46	K	31%	$1,182.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00000100	SEL 3YR 100-249TB FILE METADATA INDEX	$1,401.92	K	31%	$967.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00000250	SEL 3YR 250-499TB FILE METADATA INDEX	$1,038.46	K	31%	$716.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00000500	SEL 3YR 500-999TB FILE METADATA INDEX	$882.69	K	31%	$609.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-3YR-00001000	SEL 3YR 1000-1999TB FILE METADATA INDE	$726.92	K	31%	$501.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-5YR-00000025	SEL 5YR 25-49TB FILE METADATA INDEX	$3,076.92	K	31%	$2,123.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-5YR-00000050	SEL 5YR 50-99TB FILE METADATA INDEX	$2,538.46	K	31%	$1,751.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-5YR-00000100	SEL 5YR 100-249TB FILE METADATA INDEX	$2,076.92	K	31%	$1,433.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-5YR-00000250	SEL 5YR 250-499TB FILE METADATA INDEX	$1,538.46	K	31%	$1,061.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-5YR-00000500	SEL 5YR 500-999TB FILE METADATA INDEX	$1,307.69	K	31%	$902.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	FMI-5YR-00001000	SEL 5YR 1000-1999TB FILE METADATA INDE	$1,076.92	K	31%	$743.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00001000	SEL 1YR 1000-1999 TAPE CATALOG INGEST	$12.08	K	31%	$8.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00002000	SEL 1YR 2000-4999 TAPE CATALOG INGEST	$9.77	K	31%	$6.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00005000	SEL 1YR 5000-9999 TAPE CATALOG INGEST	$7.46	K	31%	$5.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00010000	SEL 1YR 10000-19999 TAPE CATALOG INGES	$6.08	K	31%	$4.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00020000	SEL 1YR 20000-49999 TAPE CATALOG INGES	$4.92	K	31%	$3.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-1YR-00050000	SEL 1YR 50000-99999 TAPE CATALOG INGES	$3.77	K	31%	$2.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00001000	SEL 3YR 1000-1999 TAPE CATALOG INGEST	$24.15	K	31%	$16.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00002000	SEL 3YR 2000-4999 TAPE CATALOG INGEST	$19.54	K	31%	$13.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00005000	SEL 3YR 5000-9999 TAPE CATALOG INGEST	$14.92	K	31%	$10.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00010000	SEL 3YR 10000-19999 TAPE CATALOG INGES	$12.15	K	31%	$8.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00020000	SEL 3YR 20000-49999 TAPE CATALOG INGES	$9.85	K	31%	$6.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-3YR-00050000	SEL 3YR 50000-99999 TAPE CATALOG INGES	$7.54	K	31%	$5.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00001000	SEL 5YR 1000-1999 TAPE CATALOG INGEST	$36.23	K	31%	$25.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00002000	SEL 5YR 2000-4999 TAPE CATALOG INGEST	$29.31	K	31%	$20.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00005000	SEL 5YR 5000-9999 TAPE CATALOG INGEST	$22.38	K	31%	$15.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00010000	SEL 5YR 10000-19999 TAPE CATALOG INGES	$18.23	K	31%	$12.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00020000	SEL 5YR 20000-49999 TAPE CATALOG INGES	$14.77	K	31%	$10.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCI-5YR-00050000	SEL 5YR 50000-99999 TAPE CATALOG INGES	$11.31	K	31%	$7.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00000010	SEL 1YR 10-49 TAPE CATALOG REBUILD	$96.15	K	31%	$66.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00000050	SEL 1YR 50-99 TAPE CATALOG REBUILD	$62.54	K	31%	$43.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00000100	SEL 1YR 100-249 TAPE CATALOG REBUILD	$48.08	K	31%	$33.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00000250	SEL 1YR 250-499 TAPE CATALOG REBUILD	$38.46	K	31%	$26.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00000500	SEL 1YR 500-999 TAPE CATALOG REBUILD	$33.69	K	31%	$23.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00001000	SEL 1YR 1000-1999 TAPE CATALOG REBUILD	$24.15	K	31%	$16.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00002000	SEL 1YR 2000-4999 TAPE CATALOG REBUILD	$19.54	K	31%	$13.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	TCR-1YR-00005000	SEL 1YR 5000-9999 TAPE CATALOG REBUILD	$14.92	K	31%	$10.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00010000	SEL 1YR 10000-24999 TAPE CATALOG REBUI	$12.15	K	31%	$8.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-1YR-00025000	SEL 1YR 25000-49999 TAPE CATALOG REBUI	$9.23	K	31%	$6.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00000010	SEL 3YR 10-49 TAPE CATALOG REBUILD	$144.23	K	31%	$99.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00000050	SEL 3YR 50-99 TAPE CATALOG REBUILD	$93.81	K	31%	$64.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00000100	SEL 3YR 100-249 TAPE CATALOG REBUILD	$72.12	K	31%	$49.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00000250	SEL 3YR 250-499 TAPE CATALOG REBUILD	$57.69	K	31%	$39.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00000500	SEL 3YR 500-999 TAPE CATALOG REBUILD	$50.54	K	31%	$34.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00001000	SEL 3YR 1000-1999 TAPE CATALOG REBUILD	$36.23	K	31%	$25.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00002000	SEL 3YR 2000-4999 TAPE CATALOG REBUILD	$29.31	K	31%	$20.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00005000	SEL 3YR 5000-9999 TAPE CATALOG REBUILD	$22.38	K	31%	$15.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00010000	SEL 3YR 10000-24999 TAPE CATALOG REBUI	$18.23	K	31%	$12.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-3YR-00025000	SEL 3YR 25000-49999 TAPE CATALOG REBUI	$13.85	K	31%	$9.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00000010	SEL 5YR 10-49 TAPE CATALOG REBUILD	$192.31	K	31%	$132.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00000050	SEL 5YR 50-99 TAPE CATALOG REBUILD	$125.08	K	31%	$86.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00000100	SEL 5YR 100-249 TAPE CATALOG REBUILD	$96.15	K	31%	$66.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00000250	SEL 5YR 250-499 TAPE CATALOG REBUILD	$76.92	K	31%	$53.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00000500	SEL 5YR 500-999 TAPE CATALOG REBUILD	$67.38	K	31%	$46.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00001000	SEL 5YR 1000-1999 TAPE CATALOG REBUILD	$48.31	K	31%	$33.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00002000	SEL 5YR 2000-4999 TAPE CATALOG REBUILD	$39.08	K	31%	$26.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00005000	SEL 5YR 5000-9999 TAPE CATALOG REBUILD	$29.85	K	31%	$20.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00010000	SEL 5YR 10000-24999 TAPE CATALOG REBUI	$24.31	K	31%	$16.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TCR-5YR-00025000	SEL 5YR 25000-49999 TAPE CATALOG REBUI	$18.46	K	31%	$12.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00000010	SEL 1YR 10-49 TAPE METADATA INDEX	$384.62	K	31%	$265.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00000050	SEL 1YR 50-99 TAPE METADATA INDEX	$250.00	K	31%	$172.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00000100	SEL 1YR 100-249 TAPE METADATA INDEX	$192.31	K	31%	$132.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00000250	SEL 1YR 250-499 TAPE METADATA INDEX	$146.15	K	31%	$100.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00000500	SEL 1YR 500-999 TAPE METADATA INDEX	$119.23	K	31%	$82.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00001000	SEL 1YR 1000-1999 TAPE METADATA INDEX	$96.62	K	31%	$66.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00002000	SEL 1YR 2000-4999 TAPE METADATA INDEX	$78.15	K	31%	$53.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-1YR-00005000	SEL 1YR 5000-9999 TAPE METADATA INDEX	$59.69	K	31%	$41.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00000010	SEL 3YR 10-49 TAPE METADATA INDEX	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00000050	SEL 3YR 50-99 TAPE METADATA INDEX	$325.00	K	31%	$224.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00000100	SEL 3YR 100-249 TAPE METADATA INDEX	$250.00	K	31%	$172.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00000250	SEL 3YR 250-499 TAPE METADATA INDEX	$190.00	K	31%	$131.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00000500	SEL 3YR 500-999 TAPE METADATA INDEX	$155.00	K	31%	$106.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00001000	SEL 3YR 1000-1999 TAPE METADATA INDEX	$125.60	K	31%	$86.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00002000	SEL 3YR 2000-4999 TAPE METADATA INDEX	$101.60	K	31%	$70.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-3YR-00005000	SEL 3YR 5000-9999 TAPE METADATA INDEX	$77.60	K	31%	$53.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00000010	SEL 5YR 10-49 TAPE METADATA INDEX	$596.15	K	31%	$411.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00000050	SEL 5YR 50-99 TAPE METADATA INDEX	$387.50	K	31%	$267.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00000100	SEL 5YR 100-249 TAPE METADATA INDEX	$298.08	K	31%	$205.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00000250	SEL 5YR 250-499 TAPE METADATA INDEX	$226.54	K	31%	$156.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00000500	SEL 5YR 500-999 TAPE METADATA INDEX	$184.81	K	31%	$127.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00001000	SEL 5YR 1000-1999 TAPE METADATA INDEX	$149.75	K	31%	$103.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00002000	SEL 5YR 2000-4999 TAPE METADATA INDEX	$121.14	K	31%	$83.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	TMI-5YR-00005000	SEL 5YR 5000-9999 TAPE METADATA INDEX	$92.52	K	31%	$63.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	INDEX ENGINES
5	IOM-SW1Y-0-10	SEL IOMART SW 1Y 0-10	$538.00	K	31%	$371.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-1001+	SEL IOMART SW 1Y 1001+	$183.00	K	31%	$126.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-11-50	SEL IOMART SW 1Y 11-50	$431.00	K	31%	$297.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-151-250	SEL IOMART SW 1Y 151-250	$323.00	K	31%	$222.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-251-400	SEL IOMART SW 1Y 251-400	$269.00	K	31%	$185.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-401-600	SEL IOMART SW 1Y 401-600	$215.00	K	31%	$148.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-51-150	SEL IOMART SW 1Y 51-150	$377.00	K	31%	$260.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW1Y-601-1K	SEL IOMART SW 1Y 601-1000	$194.00	K	31%	$133.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-0-10	SEL IOMART SW 2Y 0-10	$915.00	K	31%	$631.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-1001+	SEL IOMART SW 2Y 1001+	$311.00	K	31%	$214.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-11-50	SEL IOMART SW 2Y 11-50	$732.00	K	31%	$505.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-151-250	SEL IOMART SW 2Y 151-250	$549.00	K	31%	$378.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-251-400	SEL IOMART SW 2Y 251-400	$458.00	K	31%	$316.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-401-600	SEL IOMART SW 2Y 401-600	$366.00	K	31%	$252.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-51-150	SEL IOMART SW 2Y 51-150	$641.00	K	31%	$442.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW2Y-601-1K	SEL IOMART SW 2Y 601-1000	$330.00	K	31%	$227.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-0-10	SEL IOMART SW 3Y 0-10	$1,292.00	K	31%	$891.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-1001+	SEL IOMART SW 3Y 1001+	$439.00	K	31%	$302.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-11-50	SEL IOMART SW 3Y 11-50	$1,034.00	K	31%	$713.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-151-250	SEL IOMART SW 3Y 151-250	$775.00	K	31%	$534.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-251-400	SEL IOMART SW 3Y 251-400	$646.00	K	31%	$445.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-401-600	SEL IOMART SW 3Y 401-600	$517.00	K	31%	$356.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-51-150	SEL IOMART SW 3Y 51-150	$905.00	K	31%	$624.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	IOM-SW3Y-601-1K	SEL IOMART SW 3Y 601-1000	$465.00	K	31%	$320.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMART
5	34585	STORCENTER IX4-100 6TB	$1,875.00	K	31%	$1,293.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	IOMEGA
5	90PCPSQLL1001	SEL PC Perp SQL License 1 Unit	$882.00	K	31%	$608.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1002	SEL PC Perp SQL License 2-5 Units	$815.00	K	31%	$562.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1003	SEL PC Perp SQL License 6-10 Units	$681.00	K	31%	$469.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1004	SEL PC Perp SQL License 11-20 Units	$513.00	K	31%	$353.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1005	SEL PC Perp SQL License 21-35 Units	$373.00	K	31%	$257.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1006	SEL PC Perp SQL License 36-50 Units	$301.00	K	31%	$207.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1007	SEL PC Perp SQL License 51-100 Units	$196.00	K	31%	$135.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1008	SEL PC Perp SQL License 101-200 Units	$147.00	K	31%	$101.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90PCPSQLL1009	SEL PC Perp SQL License 201-300 Units	$121.00	K	31%	$83.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1010	SEL PC Perp SQL License 301-400 Units	$105.00	K	31%	$72.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1011	SEL PC Perp SQL License 401-500 Units	$96.00	K	31%	$66.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1012	SEL PC Perp SQL License 501-600 Units	$87.00	K	31%	$60.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1013	SEL PC Perp SQL License 601-700 Units	$81.00	K	31%	$55.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1014	SEL PC Perp SQL License 701-800 Units	$77.00	K	31%	$53.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1015	SEL PC Perp SQL License 801-900 Units	$71.00	K	31%	$48.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1016	SEL PC Perp SQL License 901-1000 Units	$67.00	K	31%	$46.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCPSQLL1017	SEL PC Perp SQL License 1001+ Units	$58.00	K	31%	$40.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCREX1035U	SEL PC Perp EXPP License 11-35 Units	$691.00	K	31%	$476.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCREX1U	SEL PC Perp EXPP License 1 Unit	$1,797.00	K	31%	$1,239.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCREX210U	SEL PC Perp EXPP License 2-10 Units	$1,048.00	K	31%	$723.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCREX3650U	SEL PC Perp EXPP License 36-50 Units	$520.00	K	31%	$358.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCREX51U	SEL PC Perp EXPP License 51+ Units	$439.00	K	31%	$302.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRSP1035URBS	SEL PC Perp SP+RBS Lic 11-35 TBs	$1,988.00	K	31%	$1,371.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRSP1URBS	SEL PC Perp SP+RBS Lic 1 TB	$4,055.00	K	31%	$2,797.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRSP210URBS	SEL PC Perp SP+RBS Lic 2-10 TBs	$2,839.00	K	31%	$1,958.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRSP3650URBS	SEL PC Perp SP+RBS Lic 36-50 TBs	$1,391.00	K	31%	$959.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRSP51URBS	SEL PC Perp SP+RBS Lic 51+ TBs	$1,113.00	K	31%	$767.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	90PCRTRIAL	SEL Kroll PC Trial License	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	KROLL
5	EMCMAEVAL	SEL 30Day Free Trial of NTP Software M-A	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	EMCQFSEVAL	SEL 30Day Free Trial of NTP Software QFS	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSDFXB1TB	SELECT NTPS Defendex 10-80TB License	$601.33	K	31%	$414.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSDFXB2TB	SELECT NTPS Defendex 81-240TB License	$570.67	K	31%	$393.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSDFXB3TB	SELECT NTPS Defendex 241-500TB License	$540.00	K	31%	$372.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSDFXB4TB	SELECT NTPS Defendex 501-750TB License	$509.33	K	31%	$351.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSDFXB5TB	SELECT NTPS Defendex 751-1024TB License	$476.00	K	31%	$328.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB16TB	SELECT Archiver for ECS 10-80TB Lic	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB17TB	SELECT Archiver for ECS 81-240TB Lic	$467.00	K	31%	$322.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB18TB	SELECT Archiver for ECS 241-500TB Lic	$436.00	K	31%	$300.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB19TB	SELECT Archiver for ECS 501-750TB Lic	$404.00	K	31%	$278.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB20TB	SELECT Archiver for ECS 751-1024TB Lic	$372.00	K	31%	$256.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB21TB	SELECT Archiver for ECS 1025-1500TB Lic	$340.00	K	31%	$234.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB22TB	SELECT Archiver for ECS 1501-2048TB Lic	$308.00	K	31%	$212.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB23TB	SELECT Archiver for ECS 2049-2500TB Lic	$279.00	K	31%	$192.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSECSB24TB	SELECT Archiver for ECS 2501-3072TB Lic	$245.00	K	31%	$169.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFAB1TB	SELECT NTPS FA 10-80TB License	$601.33	K	31%	$414.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFAB2TB	SELECT NTPS FA 81-240TB License	$570.67	K	31%	$393.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFAB3TB	SELECT NTPS FA 241-500TB License	$540.00	K	31%	$372.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFAB4TB	SELECT NTPS FA 501-750TB License	$509.33	K	31%	$351.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFAB5TB	SELECT NTPS FA 751-1024TB License	$476.00	K	31%	$328.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFILEMGNT	SELECT NTPS FILE MGNT PROD	$120.00	K	31%	$82.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFRB1TB	SELECT NTPS FR 10-80TB License	$601.33	K	31%	$414.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFRB2TB	SELECT NTPS FR 81-240TB License	$570.67	K	31%	$393.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFRB3TB	SELECT NTPS FR 241-500TB License	$540.00	K	31%	$372.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFRB4TB	SELECT NTPS FR 501-750TB License	$509.33	K	31%	$351.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSFRB5TB	SELECT NTPS FR 751-1024TB License	$476.00	K	31%	$328.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSQFSB1TB	SELECT NTPS QFS 10-80TB License	$601.33	K	31%	$414.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSQFSB2TB	SELECT NTPS QFS 81-240TB License	$570.67	K	31%	$393.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSQFSB3TB	SELECT NTPS QFS 241-500TB License	$540.00	K	31%	$372.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSQFSB4TB	SELECT NTPS QFS 501-750TB License	$509.33	K	31%	$351.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSQFSB5TB	SELECT NTPS QFS 751-1024TB License	$476.00	K	31%	$328.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB10TB	SELECT NTPS VFM 751-1024TB License	$429.00	K	31%	$296.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB11TB	SELECT NTPS VFM 1025-1500TB License	$392.31	K	31%	$270.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB12TB	SELECT NTPS VFM 1501-2048TB License	$355.38	K	31%	$245.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB13TB	SELECT NTPS VFM 2049-2500TB License	$321.54	K	31%	$221.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB14TB	SELECT NTPS VFM 2501-3072TB License	$283.08	K	31%	$195.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB6TB	SELECT NTPS VFM 10-80TB License	$577.00	K	31%	$398.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB7TB	SELECT NTPS VFM 81-240TB License	$538.00	K	31%	$371.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB8TB	SELECT NTPS VFM 241-500TB License	$503.00	K	31%	$347.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	NTPSVFMB9TB	SELECT NTPS VFM 501-750TB License	$466.00	K	31%	$321.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	NTP SOFTWARE
5	IA-PER-T0	SEL InfoArchive 1-5TB	$73,076.92	K	31%	$50,423.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	OPENTEXT
5	IA-PER-T1	SEL InfoArchive 6-20TB	$43,846.00	K	31%	$30,253.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	OPENTEXT
5	IA-PER-T2	SEL InfoArchive 21-50TB	$27,404.00	K	31%	$18,908.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	OPENTEXT
5	IA-PER-T3	SEL InfoArchive 51-100TB	$16,077.00	K	31%	$11,093.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	OPENTEXT
5	IA-PER-T4	SEL InfoArchive 101-300TB	$10,523.00	K	31%	$7,260.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	OPENTEXT
5	IA-PER-T5	SEL InfoArchive 301+TB	$5,262.00	K	31%	$3,630.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	OPENTEXT
5	CQBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	$3,720.00	K	31%	$2,566.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	$4,686.00	K	31%	$3,233.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSE2679	SEL VSPEX Branded 300VM 1 Dyn600x1200 2	$13,366.00	K	31%	$9,222.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSE4679	SEL VSPEX Branded 1000VM 2 Dyn600x1200	$22,753.00	K	31%	$15,699.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCMPB679	SEL VSPEX Branded 125VM BH 600x1200 Dyn	$7,810.00	K	31%	$5,388.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCS6079	SEL VSPEX Branded 50VM 600x1070 Dyn Sol	$7,954.00	K	31%	$5,488.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CQSEMCSC6079	SEL VSPEX Branded 50VM CH 600x1070 Dyn	$8,104.00	K	31%	$5,591.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	CVPDUB	SEL SERVER CABINET PDU BRACKET KIT	$156.00	K	31%	$107.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	PEV12	SEL 12 PATCHRUNNER ENHANCED VERTICAl	$1,018.00	K	31%	$702.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	PEV8	SEL 8 PATCHRUNNER ENHANCED VERTICAL	$910.00	K	31%	$627.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	PRD12	SEL PATCHRNR 12 DUAL HINGE DR FOR 84 R	$451.00	K	31%	$311.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	Q1N2B1L2N30AHA0	SEL Network PDU,VERT,30A,1P,208V,L6-30P	$1,350.00	K	31%	$931.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	Q1N2B1N3N30AHA0	SEL POU Vert 30A 3-Delta L15-30P 208V	$1,409.00	K	31%	$972.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	Q1N2B1P3N30AHA0	SEL Network PDU,VERT,30A,3P,208V,L21-30P	$1,455.00	K	31%	$1,003.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	Q1N2B2P6M30AHA0	SEL POU Vert 32A 3-WYE IEC60309	$4,042.00	K	31%	$2,788.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	Q1N2B3J2M30AHA0	SEL Network PDU,VERT,32A,1P,230V,60309	$1,229.00	K	31%	$848.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	R4P36	SEL 36 DEEP 4 POST RACK	$1,564.00	K	31%	$1,079.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PANDUIT
5	PE1000019999SPRM	SEL Puppet Ent 10K- 19999 nodes Prem Sub	$142.00	K	31%	$97.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE1000019999SSTD	SEL Puppet Ent 10K- 19999 nodes Stnd Sub	$118.46	K	31%	$81.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE10002499SPRM	SEL Puppet Ent 1K-2499 nodes Prem Sub	$185.00	K	31%	$127.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE10002499SSTD	SEL Puppet Ent 1K-2499 nodes Stnd Sub	$152.31	K	31%	$105.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE100249SPRM	SEL Puppet Ent 100-249 nodes Prem Sub	$328.00	K	31%	$226.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE100249SSTD	SEL Puppet Ent 100-249 nodes Stnd Sub	$172.31	K	31%	$118.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE2000049999SPRM	SEL Puppet Ent 20K- 49999 nodes Prem Sub	$128.00	K	31%	$88.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE2000049999SSTD	SEL Puppet Ent 20K- 49999 nodes Stnd Sub	$107.69	K	31%	$74.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE25004999SPRM	SEL Puppet Ent 2.5K-4999 nodes Prem Sub	$162.00	K	31%	$111.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE25004999SSTD	SEL Puppet Ent 2.5K-4999 nodes Stnd Sub	$135.38	K	31%	$93.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE250499SPRM	SEL Puppet Ent 250-499 nodes Prem Sub	$222.00	K	31%	$153.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE250499SSTD	SEL Puppet Ent 250-499 nodes Stnd Sub	$163.08	K	31%	$112.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE50009999SPRM	SEL Puppet Ent 5K- 9999 nodes Prem Sub	$157.00	K	31%	$108.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE50009999SSTD	SEL Puppet Ent 5K- 9999 nodes Stnd Sub	$130.77	K	31%	$90.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE500999SPRM	SEL Puppet Ent 500-999 nodes Prem Sub	$195.00	K	31%	$134.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PE500999SSTD	SEL Puppet Ent 500-999 nodes Stnd Sub	$156.92	K	31%	$108.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	PEEHCBUNDLEDSPR	SEL Puppet Ent Bundled-EHC Min Qty=3000	$151.00	K	31%	$104.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	PUPPET LABS
5	AIA-1	SEL STEELCNT APPINT AGENT (QTY 1-24)	$6,399.00	K	31%	$4,415.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-2	SEL STEELCNT APPINT AGENT (QTY 25-49)	$5,439.00	K	31%	$3,752.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-3	SEL STEELCNT APPINT AGENT (QTY 50-99)	$4,799.00	K	31%	$3,311.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-4	SEL STEELCNT APPINT AGENT (QTY 100-249)	$4,479.00	K	31%	$3,090.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-5	SEL STEELCNT APPINT AGENT (QTY 250-499)	$4,159.00	K	31%	$2,869.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-6	SEL STEELCNT APPINT AGENT (QTY 500-999)	$3,679.00	K	31%	$2,538.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-7	SEL STEELCNT APPINT AGENT (1000-2499)	$3,519.00	K	31%	$2,428.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-8	SEL STEELCNT APPINT AGENT (2500-4999)	$3,200.00	K	31%	$2,208.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIA-9	SEL STEELCNT APPINT AGENT (5000-99999)	$2,880.00	K	31%	$1,987.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXBMX-40	SEL AI Xprt BrwsrMetrix 10MPgViews-Month	$26,332.00	K	31%	$18,169.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXBMX-50	SEL AI XprtBrwsrMetrix 100MPgViews-Month	$223,871.00	K	31%	$154,470.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXBMX-60	SEL AI Xprt BrwsrMetrix 1BPgViews-Month	$882,332.00	K	31%	$608,809.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXBMX-70	SEL AI Xprt BrwsrMetrix 10BPgViews-Month	$1,846,148.00	K	31%	$1,273,842.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXCOL	SEL AppInternals Xpert Agent	$3,932.00	K	31%	$2,713.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	AIXCON	SEL AppInternals Xpert Management Server	$34,455.00	K	31%	$23,773.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-03300-B010	SEL AppResponse 3300	$66,455.00	K	31%	$45,853.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-03800-B010	SEL AppResponse 3800	$105,225.00	K	31%	$72,605.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-04300-B010	SEL AppResponse 4300	$138,455.00	K	31%	$95,533.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-05100-B010	SEL AppResponse 5100	$177,225.00	K	31%	$122,285.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-06000-B010	SEL AppResponse 6000	$253,532.00	K	31%	$174,937.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXCXT10	SEL CX-Tracer - 10 Servers	$19,686.00	K	31%	$13,583.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXCXT100	SEL CX-Tracer - 100 Servers	$131,686.00	K	31%	$90,863.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXCXT500	SEL CX-Tracer - 500 Servers	$329,225.00	K	31%	$227,165.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXDB	SEL AppResponse DB Module	$19,686.00	K	31%	$13,583.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-DIR300-B010	SEL AppResponse Director	$52,055.00	K	31%	$35,917.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-EXP300-B010	SEL AppResponse Expansion Chassis	$68,302.00	K	31%	$47,128.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-SM-3000	SEL Shark Module for AppResp 3000 series	$12,302.00	K	31%	$8,488.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-SM-4000	SEL Shark Module for AppResp 4000 series	$22,025.00	K	31%	$15,197.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-SM-5000	SEL Shark Module for AppResp 5000 series	$26,455.00	K	31%	$18,253.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-SM-6000	SEL Shark Module for AppResp 6000 series	$42,332.00	K	31%	$29,209.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-UCMM	SEL AppResponse UC Module	$39,502.00	K	31%	$27,256.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARX-V2000	SEL AppResponse v2000	$32,855.00	K	31%	$22,669.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXVMON	SEL AppResponse VMon	$14,517.00	K	31%	$10,016.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXVOI1K	SEL AppResp VoIP Module 1-1000 Calls	$19,686.00	K	31%	$13,583.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXVOI250	SEL AppResponse VoIP Module 1-250 Calls	$7,871.00	K	31%	$5,430.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ARXVOI500	SEL AppResponse VoIP Module 1-500 Calls	$13,163.00	K	31%	$9,082.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ASENX	SEL AppSensor Xpert	$26,332.00	K	31%	$18,169.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ASESNMP	SEL AppSensor SNMP Adapter Pack	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ATXP	SEL AppTransaction Plus	$109,286.00	K	31%	$75,407.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	ATXS	SEL AppTransaction Standard	$77,655.00	K	31%	$53,581.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-1	SELECT 10 PACK CMC LICENSES (QTY 0-4)	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-2	SELECT 10 PACK CMC LICENSES (QTY 5-19)	$2,462.00	K	31%	$1,698.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-3	SELECT 10 PACK CMC LICENSES (QTY 20-44)	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-4	SELECT 10 PACK CMC LICENSES (QTY 45-94)	$1,108.00	K	31%	$764.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-5	SELECT 10 PACK CMC LICENSES (QTY 95-194	$923.00	K	31%	$636.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-H-10-6	SELECT 10 PACK CMC LICENSES (QTY 195+)	$677.00	K	31%	$467.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-1	SELECT CMC-VE Licenses (Qty 0-9)	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-2	SELECT CMC-VE LICENSES (QTY 10-24)	$2,462.00	K	31%	$1,698.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-3	SELECT CMC-VE LICENSES (QTY 24-29)	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-4	SELECT CMC-VE LICENSES (QTY 50-99)	$1,108.00	K	31%	$764.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-5	SEL CMC-VE Licenses (Qty 100-199)	$923.00	K	31%	$636.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-S-10-6	SEL CMC-VE Licenses (Qty 200+)	$677.00	K	31%	$467.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CMC-VE-INST	SEL VIRTUAL CMC LICENSE	$1,846.00	K	31%	$1,273.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSK-CNCLICUSR1-1	SEL SteelCentNetShkPckAnlyz1ConcLic(1-4)	$5,532.00	K	31%	$3,817.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSK-CNCLICUSR1-2	SEL SteelCentNetShkPckAnlyz1ConcLic(5-9)	$4,425.00	K	31%	$3,053.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSK-CNCLICUSR1-3	SEL SteelCentNSharkPackAnaly1CncLic10-24	$3,563.00	K	31%	$2,458.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSK-CNCLICUSR1-4	SEL SteelCentNetSharkPktAnlz1CncLic25 up	$3,071.00	K	31%	$2,118.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-CNC-LICUSR-1	SEL Pilot Concurrent User 1-4	$5,532.00	K	31%	$3,817.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-CNC-LICUSR-2	SEL Pilot Concurrent User 5-9	$4,425.00	K	31%	$3,053.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CSP-CNC-LICUSR-3	SEL Pilot Concurrent User 10-24	$3,563.00	K	31%	$2,458.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-CNC-LICUSR-4	SEL Pilot Concurrent User 25+	$3,071.00	K	31%	$2,118.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-1	SEL CASCADE PILOT 1 USER 1-2	$3,686.00	K	31%	$2,543.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-2	SEL CASCADE PILOT 1 USER 3-4	$3,563.00	K	31%	$2,458.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-3	SEL CASCADE PILOT 1 USER 5-9	$2,938.00	K	31%	$2,027.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-4	SEL CASCADE PILOT 1 USER 10-24	$2,791.00	K	31%	$1,925.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-5	SEL CASCADE PILOT 1 USER 25-49	$2,651.00	K	31%	$1,829.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-6	SEL CASCADE PILOT 1 USER 50-99	$2,518.00	K	31%	$1,737.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-LIC-USR-7	SEL CASCADE PILOT 1 USER 100-99999	$2,140.00	K	31%	$1,476.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CSP-PE-LIC	SEL Cascade Pilot Personal Edition	$1,594.00	K	31%	$1,099.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	CX-255-B020	SEL SteelHead CX255B020 with RiOS (TAA)	$2,209.00	K	31%	$1,524.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FPS-003	SEL FIPS License (CX555/570/EX560)	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FPS-004	SEL FIPS License (CX755/770/EX760)	$4,431.00	K	31%	$3,057.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FPS-005	SELFIPS2050/1555/3070/EX/SFED21/22/3100	$5,046.00	K	31%	$3,481.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FPS-006	SEL FIPS 5050/6050/5055/5070/SFED32/5100	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FPS-007	SEL FIPS License (SH7050/CX7055/CX7070)	$18,462.00	K	31%	$12,738.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FSYNC-001	SEL FusionSync GCA2000	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FSYNC-002	SEL FusionSync GCA 3000	$4,615.00	K	31%	$3,184.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FSYNC-003	SEL FusionSync VGC1000	$1,846.00	K	31%	$1,273.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FSYNC-004	SEL FusionSync VGC1500	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	FSYNC-005	SEL FusionSync SFCR3500	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	HA-BUNDLE	SEL High Avail Bundle (25% ea adj LP)	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	INT-09600-B010	SEL SteelHead Interceptor 9600 Base	$55,378.00	K	31%	$38,210.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	INT-09600-B010-C	SEL SteelHead Interceptor 9600 Base-C	$55,378.00	K	31%	$38,210.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	KIT-MEM1-1260	SEL MEMORY UPGR LIC KIT EX1260 (TO 32GE	$2,462.00	K	31%	$1,698.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	KIT-MEM2-1260	SEL MEMORY UPGR LIC KIT EX1260 (TO 64GE	$9,846.00	K	31%	$6,793.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	L-CAP2260-CAA	SEL CAS ANALYTICS LIC FOR CAP-2260-B010	$49,225.00	K	31%	$33,965.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	L-CAP4260-CAA	SEL CAS ANALYTICS LICENSE FOR ENT PROI	$86,148.00	K	31%	$59,442.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ADD-100MB	SEL License 100Mbps add on-VH only	$4,923.00	K	31%	$3,396.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARX3300	SEL AppResponse 3300 licenses	$7,385.00	K	31%	$5,095.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARX3800	SEL AppResponse 3800 licenses	$11,692.00	K	31%	$8,067.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARX4300	SEL AppResponse 4300 licenses	$15,385.00	K	31%	$10,615.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARX5100	SEL AppResponse 5100 licenses	$19,692.00	K	31%	$13,587.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARX6000	SEL AppResponse 6000 licenses	$28,314.00	K	31%	$19,536.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-ARXDIR300	SEL AppResponse Director 300 licenses	$5,785.00	K	31%	$3,991.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CAPVE100-SDN	SEL SDN Feature License for CAP-VE-100	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CAX-460-SDN	SEL SDN Feature License for CAX-460	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-255-H	SEL License SteelHead CX255-H	$6,400.00	K	31%	$4,416.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-255-L	SEL License SteelHead CX255-L	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-255-M	SEL License SteelHead CX255-M	$3,938.00	K	31%	$2,717.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-255-U	SEL License SteelHead CX255-U	$246.00	K	31%	$169.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-570-H	SEL Lic SteelHead CX570H 10Mbps 700conn	$5,292.00	K	31%	$3,651.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-570-L	SEL Lic SteelHead CX570L 10Mbps 275conn	$985.00	K	31%	$679.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-570-M	SEL Lic SteelHead CX570M 10Mbps 450conn	$3,446.00	K	31%	$2,377.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-770-H	SEL Lic SteelHead CX770H 30Mbps 2500conn	$10,209.00	K	31%	$7,044.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-770-L	SEL Lic SteelHead CX770L 20Mbps 1000conn	$1,594.00	K	31%	$1,099.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-CXA-770-M	SEL Lic SteelHead CX770M 20Mbps 1500conn	$4,055.00	K	31%	$2,797.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-INT-09600	SEL License Steelhead INT-9600	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-02170	SEL SteelCentral NetShark 2170 license	$4,923.00	K	31%	$3,396.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-04170	SEL SteelCentral NetShark 4170 license	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-06170	SEL SteelCentral NetShark 6170 license	$12,308.00	K	31%	$8,492.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-SFED20	SEL NetSharkVE SteelFusionEdge2100, 2200	$2,209.00	K	31%	$1,524.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-SFED30	SEL NetSharkVE SteelFusionEdge3100	$3,194.00	K	31%	$2,203.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCAN-SFED40	SEL NetSharkVE SteelFusionEdge3200, 5100	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCC-1000	SELLic SCC1000incl bundled20 Appliances	$1,108.00	K	31%	$764.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F1	SEL SteelCentralFlowGateway Lic 200K FPM	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F2	SEL SteelCentralFlowGateway Lic 400K FPM	$27,077.00	K	31%	$18,683.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F3	SEL SteelCentralFlowGateway Lic 600K FPM	$44,308.00	K	31%	$30,572.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F4	SEL SteelCentralFlowGateway Lic 800K FPM	$59,077.00	K	31%	$40,763.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F5	SEL SteelCentral Flow Gateway Lic 1M FPM	$72,615.00	K	31%	$50,104.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCFG-2270-F6	SEL SteelCentral Flow Gateway Lic 2M FPM	$121,846.00	K	31%	$84,073.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNE-470-F1	SEL SteelCentral NetExpress Lic 15K FPM	$2,462.00	K	31%	$1,698.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNE-470-F2	SEL SteelCentral NetExpress Lic 30K FPM	$18,462.00	K	31%	$12,738.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNE-470-F3	SEL SteelCentral NetExpress Lic 60K FPM	$45,538.00	K	31%	$31,421.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNE-470-F4	SEL SteelCentral NetExpress Lic 90K FPM	$70,154.00	K	31%	$48,406.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNE-470-F5	SEL SteelCentral NetExpress Lic 120K FPM	$92,308.00	K	31%	$63,692.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNEVE470SDN	SEL SteelCentral SDN License SCNEVE470	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LICSCNP04270UIF1	SEL SteelCentralNetProfilerEnterprUILic	$4,923.00	K	31%	$3,396.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-2270-F1	SEL SteelCentralNetProfiler Lic 200K FPM	$12,923.00	K	31%	$8,916.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-2270-F2	SEL SteelCentralNetProfiler Lic 400K FPM	$65,846.00	K	31%	$45,433.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-2270-F3	SEL SteelCentralNetProfiler Lic 600K FPM	$105,231.00	K	31%	$72,609.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-2270-F4	SEL SteelCentralNetProfiler Lic 800K FPM	$139,692.00	K	31%	$96,387.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-2270-F5	SEL SteelCentral NetProfiler Lic 1M FPM	$168,000.00	K	31%	$115,920.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP2270-SDN	SEL SteelCentral SDN Lic SCNP-02270-B010	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LICSCNP4270AN-F1	SEL SteelCentrNetProfilerEntANLic1MFPM	$18,831.00	K	31%	$12,993.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LICSCNP4270DB-F1	SEL SteelCentralNetProfilerEnterpr DBLic	$7,877.00	K	31%	$5,435.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP4270DPF1	SEL SteelCentralNetProfilerEnterpr DPLic	$6,523.00	K	31%	$4,500.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP4270EXF1	SEL SteelCentrNetProfilerEntEXLic1MFPM	$18,831.00	K	31%	$12,993.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP4270-SDN	SEL SteelCentralNetProfilerEnterprSDNLic	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCNP-VE-SDN	SEL SDN License for SCNP-VE-SDN	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	LIC-SCPS-002	SEL SCPS LICENSE ON 555 SERIES	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-004	SEL SCPS License on 755/770 Series	$4,302.00	K	31%	$2,968.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-006	SEL SCPS Lic EX1160/SFED2100/2200	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-006E	SEL EVAL SCPS LICENSE ON 1160 SERIES	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-007	SEL SCPS Lic 1260/1360/SFED3100/3200	$15,378.00	K	31%	$10,610.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-008	SEL SCPS License on 1555/3070 Series	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-009	SEL SCPS License on 5055/5070 Series	$15,378.00	K	31%	$10,610.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SCPS-010	SEL SCPS License 7055/7070/DX8000 Series	$40,609.00	K	31%	$28,020.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFCR-3500-C1	SEL LIC SFCR3500, C1, 25TB, 150LUNs	$9,225.00	K	31%	$6,365.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFCR-3500-C2	SEL LIC SFCR3500, C2, 50TB, 200 LUNs	$19,071.00	K	31%	$13,158.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFCR-3500-C3	SEL LIC SFCR3500, C3, 100 TB, 300 LUNs	$46,148.00	K	31%	$31,842.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2100-W0	SEL SFED2100, BlockStream Only, Lic W0	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2100-W1	SEL LIC SFED2100 W1 1500cxns, 20Mbps	$4,923.00	K	31%	$3,396.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2100-W2	SEL LIC SFED2100 W2 2500 cxns, 30Mbps	$14,769.00	K	31%	$10,190.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2100-W3	SEL LIC SFED2100 W3 5000 cxns, 50Mbps	$29,538.00	K	31%	$20,381.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2200-W0	SEL SFED2200, BlockStream Only, Lic W0	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2200-W1	SEL LIC SFED2200 W1 1500cxns, 20Mbps	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2200-W2	SEL LIC SFED2200 W2 2500 cxns, 30Mbps	$12,308.00	K	31%	$8,492.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-2200-W3	SEL LIC SFED2200 W3 5000 cxns, 50Mbps	$30,769.00	K	31%	$21,230.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3100-W0	SEL LIC SFED3100 W0 BlockStream 30Mbps	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3100-W1	SEL LIC SFED3100 W1 2500 cxns, 30Mbps	$12,308.00	K	31%	$8,492.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3100-W2	SEL LIC SFED3100 W2 5000 cxns, 50Mbps	$24,615.00	K	31%	$16,984.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3100-W3	SEL LIC SFED3100 W3 10000 cxns, 100Mbps	$33,846.00	K	31%	$23,353.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3200-W0	SEL LIC SFED3200 W0 BlockStream 30Mbps	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3200-W1	SEL LIC SFED3200 W1 2500 cxns, 30Mbps	$9,846.00	K	31%	$6,793.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3200-W2	SEL LIC SFED3200 W2 5000 cxns, 50Mbps	$27,077.00	K	31%	$18,683.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-3200-W3	SEL LIC SFED3200 W3 10000 cxns, 100Mbps	$39,385.00	K	31%	$27,175.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-5100-W0	SEL LIC SFED5100 W0 BlockStream 50Mbps	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-5100-W1	SEL LIC SFED5100 W1 5000 cxns, 50Mbps	$18,462.00	K	31%	$12,738.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	LIC-SFED-5100-W2	SEL LIC SFED5100 W2 10000 cxns, 100Mbps	$30,769.00	K	31%	$21,230.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	M-LICSCAN-SFED20	SEL SupprtNSharkVE StFusionEdg2100, 2200	$317.00	K	31%	$218.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-001-2TX	SEL 2PORT1GBE TX COPPER NIC-VSH USE O	$1,838.00	K	31%	$1,268.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-002-4TX	SEL 4PORT1GBE TXCOPPER NIC EX560/760/V	$3,992.00	K	31%	$2,754.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-003-4TX	SEL 4P 1GBE TX NIC CX;EX (SPARE)	$3,992.00	K	31%	$2,754.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-003-4TX-C	SEL 4P1GBE TX COPPER NIC	$3,194.00	K	31%	$2,203.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-003-4TXEC	SEL EVAL 4-PORT 1GBE TX COPPER NIC	$3,194.00	K	31%	$2,203.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-004-4SX	SEL 4P 1GBE SX MULT MDE NIC-CX;EX(SPAR	$19,992.00	K	31%	$13,794.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-004-4SX-C	SEL 4-PORT 1GBE SX MULTI MODE FIBER NIC	$15,994.00	K	31%	$11,035.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-005-4LX	SEL 4P 1GBE LX SGLE MDE NIC-CX;EX(SPARE	$23,069.00	K	31%	$15,917.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-005-4LX-C	SEL 4-PORT 1GBE LX SINGLE MODE FIBER NI	$18,455.00	K	31%	$12,733.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-007-2LR	SEL 2-port 10GbE LR Fiber NIC- Gen 2 Spr	$26,146.00	K	31%	$18,040.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-007-2LR-C	SEL 2-port 10GbE LR Fiber NIC- Gen 2	$20,917.00	K	31%	$14,432.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-008-2SR	SEL 2P10GbE SR MultiModeFiberNIC-Gen2Spr	$20,762.00	K	31%	$14,325.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-008-2SR-C	SEL 2P 10GbE SR Mult Mode Fiber NIC-Gen2	$16,609.00	K	31%	$11,460.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-009-2XF	SEL 2P 10G FIBER (LR;SR) REQUIRES SFP'S	$19,992.00	K	31%	$13,794.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-009-2XF-C	SEL 2-PORT 10G FIBER (LR; SR) SFP+	$15,994.00	K	31%	$11,035.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-2LX	SEL 2-PORT 1GBE LX NIC (XX50) SPARE	$7,495.00	K	31%	$5,171.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-2LX-C	SEL 2-PORT 1GBE LX NIC (XX50) ADD-ON	$9,954.00	K	31%	$6,868.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-2SX	SEL 2-PORT 1GBE SX NIC (XX50) SPARE	$6,495.00	K	31%	$4,481.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-2SX-C	SEL 2-PORT 1GBE SX NIC (XX50) ADD-ON	$8,626.00	K	31%	$5,951.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4LX	SEL 4-PORT 1GBE LX NIC (XX50) SPARE	$14,995.00	K	31%	$10,346.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4LX-C	SEL 4-PORT 1GBE LX NIC (XX50) ADD-ON	$19,915.00	K	31%	$13,741.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4SX	SEL 4-PORT 1GBE SX NIC (XX50) SPARE	$12,495.00	K	31%	$8,621.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4SX-C	SEL 4-PORT 1GBE SX NIC (XX50) ADD-ON	$17,259.00	K	31%	$11,908.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4TX	SEL 4-PORT 1GBE TX NIC (XX50) SPARE	$2,595.00	K	31%	$1,790.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-01G-4TX-C	SEL 4-PORT 1GBE TX NIC (XX50) ADD-ON	$3,446.00	K	31%	$2,377.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC04-4SX-E-C	SEL EVAL 4P 1GBE SX MULT MODE FIBER NIC	$15,994.00	K	31%	$11,035.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC05-4LX-E-C	SEL EVAL 4P 1GBE LX SINGLEMODE FIBER N	$18,455.00	K	31%	$12,733.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-2LXBP	SEL Dual 1 GbE Fiber LX	$9,225.00	K	31%	$6,365.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-2SXBP	SEL Dual 1 GbE Fiber SX	$7,994.00	K	31%	$5,515.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-4LXBP	SEL Quad 1 GbE Fiber LX	$18,455.00	K	31%	$12,733.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC1-001G-4SFP-C	SEL Quad 1 GbE Fiber SFP	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-4TX	SEL Quad 1 GbE Copper Base-T	$2,086.00	K	31%	$1,439.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-4TXBP	SEL Quad 1 GbE Copper Base-T	$2,702.00	K	31%	$1,864.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-001G-4TX-C	SEL Quad 1 GbE Copper Base-T	$2,086.00	K	31%	$1,439.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-2LRBP	SEL Dual 10 GbE Fiber LR	$20,917.00	K	31%	$14,432.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-2SFPP	SEL Dual 10 GbE Fiber SFP+	$11,686.00	K	31%	$8,063.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC1-010G-2SFPPC	SEL Dual 10 GbE Fiber SFP+	$11,686.00	K	31%	$8,063.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-2SRBP	SEL Dual 10 GbE Fiber SR	$16,609.00	K	31%	$11,460.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-2TX	SEL Dual 10 GbE Copper Base-T	$7,378.00	K	31%	$5,090.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-2TX-C	SEL Dual 10 GbE Copper Base-T	$7,378.00	K	31%	$5,090.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC1-010G-4SFPPC	SEL Quad 10 GbE Fiber SFP+	$17,840.00	K	31%	$12,309.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-4TX	SEL Quad 10 GbE Copper Base-T	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-1-010G-4TX-C	SEL Quad 10 GbE Copper Base-T	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-10G-2LR-C	SEL 2-PORT 10GBE LR NIC ADD ON	$22,570.00	K	31%	$15,573.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-10G-2SR-C	SEL 2-PORT 10GBE SR MM NIC ADD ON	$17,922.00	K	31%	$12,366.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-CSK210G-C	SEL 2P10GBE FIBER NIC-CSK ADD ON-REQ S	$15,994.00	K	31%	$11,035.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-CSK-2TX-C	SEL 2PORT 1GBE TX CAPTURE NIC-CSK ADD	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	NIC-CSK-4TX-C	SEL 4PORT 1GBE TX CAPTURE NIC-CSK ADD	$3,686.00	K	31%	$2,543.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	PWS-001-C	SELECT ADD ON POWER SUPPLY FOR SH105	$400.00	K	31%	$276.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SAN-001-C	SEL SAN ATTACHED STORAGE CONN (CAP;C	$18,455.00	K	31%	$12,733.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCAN-2170-B010-C	SEL 1U8TBBaseSteelCentNetSharkappl2170-C	$25,846.00	K	31%	$17,833.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCAN-4170-B010-C	SEL 2U32TB,BaseSteelCentNetShark4170cfg	$89,231.00	K	31%	$61,569.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCAN-6170-B010-C	SEL 2UBaseStlCentNetShark6170Creq1SCANSt	$80,000.00	K	31%	$55,200.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCAN-SU-48TB	SEL Storage, 48TB SteelCentral NetShark	$61,538.00	K	31%	$42,461.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCAN-SU-72TB	SEL Storage, 72TB SteelCentral NetShark	$123,077.00	K	31%	$84,923.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-01000-BASE	SELSteelCentral Controller1000 Appliance	$9,963.00	K	31%	$6,874.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-HWA-MGT-10-1	SEL SCC Add StHd Mgnt Lic 10-pack (1-4)	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-HWA-MGT-10-2	SEL SCC Add StHd Mgnt Lic 10-pack (5-19)	$2,462.00	K	31%	$1,698.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-HWA-MGT-10-3	SEL SCC Add StHd Mgnt Lic 10-pk (20-44)	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-HWA-MGT-10-4	SEL SCC Add StHd Mgnt Lic 10-pk (45-94)	$1,108.00	K	31%	$764.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-HWA-MGT-10-5	SEL SCC Add StHd Mgnt Lic 10-pk (95-194)	$923.00	K	31%	$636.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCC-HWA-MGT-10-6	SEL SCC Add StHd Mgnt Lic 10-pk (195 up)	$677.00	K	31%	$467.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-02270-B010	SEL SteelCentrl Flow Gatewy SCFG2270B010	$24,609.00	K	31%	$16,980.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F1	SEL SteelCentralFlow GatewayVirEd,15KFPM	$3,686.00	K	31%	$2,543.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F10	SEL SteelCentrlFlow GatewayVirEdit,2MFPM	$129,225.00	K	31%	$89,165.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F2	SEL SteelCentralFlow GatewayVirEd,30KFPM	$7,378.00	K	31%	$5,090.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F3	SEL SteelCentralFlow GatewayVirEd,60KFPM	$12,302.00	K	31%	$8,488.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F4	SEL SteelCentralFlow GatewayVirEd,90KFPM	$18,455.00	K	31%	$12,733.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F5	SEL SteelCentralFlowGatewayVirEd,200KFPM	$22,148.00	K	31%	$15,282.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F6	SEL SteelCentralFlowGatewayVirEd,400KFPM	$40,609.00	K	31%	$28,020.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F7	SEL SteelCentralFlowGatewayVirEd,600KFPM	$59,071.00	K	31%	$40,758.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F8	SEL SteelCentralFlowGatewayVirEd,800KFPM	$73,840.00	K	31%	$50,949.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCFG-VE-F9	SEL SteelCentrlFlow GatewayVirEdit,1MFPM	$86,148.00	K	31%	$59,442.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-470-B010-C	SEL SteelCentral NetExpress SCNE470-B10C	$27,071.00	K	31%	$18,678.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-VE-00470-F1	SEL SteelCentralNetExpressVirEdit,15KFPM	$24,609.00	K	31%	$16,980.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-VE-00470-F2	SEL SteelCentralNetExpressVirEdit,30KFPM	$40,609.00	K	31%	$28,020.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-VE-00470-F3	SEL SteelCentralNetExpressVirEdit,60KFPM	$66,455.00	K	31%	$45,853.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-VE-00470-F4	SEL SteelCentralNetExpressVirEdit,90KFPM	$91,071.00	K	31%	$62,838.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNE-VE-00470-F5	SEL SteelCentralNetExpressVirEd,120KFPM	$108,302.00	K	31%	$74,728.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-02270-B010	SEL SteelCentrl NetProfiler SCNP2270B010	$116,302.00	K	31%	$80,248.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-2270-B10-C	SEL SteelCentralNetProfiler SCNP2270B10C	$116,302.00	K	31%	$80,248.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-4270-AN-B30	SEL SteelCentrlNetProfilrEnterprANModule	$169,471.00	K	31%	$116,934.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP4270-AN-B30C	SEL SteelCentNetProf Ent AnalysisMod Cfg	$169,471.00	K	31%	$116,934.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-4270-DB-B20	SEL SteelCentrlNetProfilrEnterprDBModule	$70,886.00	K	31%	$48,911.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-4270-DP-B50	SEL SteelCntl Dispatch Enterprise Proflr	$58,702.00	K	31%	$40,504.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-4270-EX-B40	SEL SteelCentNetProfEntSCNP4270 Exp Mod	$169,471.00	K	31%	$116,934.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP4270EX-B40-C	SEL SteelCentNetPrfirEntSCNP4270ExpMdCfg	$169,471.00	K	31%	$116,934.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-4270-UI-B10	SEL SteelCentlNetProf Ent UI Module	$52,917.00	K	31%	$36,512.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F1	SEL SteelCentrlNetProfilerVirEdit,15KFPM	$11,071.00	K	31%	$7,638.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F10	SEL SteelCentralNetProfilerVirEdit,2MFPM	$406,148.00	K	31%	$280,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F2	SEL SteelCentrlNetProfilerVirEdit,30KFPM	$22,148.00	K	31%	$15,282.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F3	SEL SteelCentrlNetProfilerVirEdit,60KFPM	$41,840.00	K	31%	$28,869.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F4	SEL SteelCentrlNetProfilerVirEdit,90KFPM	$60,302.00	K	31%	$41,608.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F5	SEL SteelCentralNetProfilerVirEd,200KFPM	$92,302.00	K	31%	$63,688.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F6	SEL SteelCentralNetProfilerVirEd,400KFPM	$135,378.00	K	31%	$93,410.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F7	SEL SteelCentralNetProfilerVirEd,600KFPM	$196,917.00	K	31%	$135,872.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F8	SEL SteelCentralNetProfilerVirEd,800KFPM	$233,840.00	K	31%	$161,349.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCNP-VE-F9	SEL SteelCentralNetProfilerVirEdit,1MFPM	$270,763.00	K	31%	$186,826.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPRTL-FNDTN	SEL SteelCentral Portal	$61,532.00	K	31%	$42,457.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-001	SEL SCPS on Steelhead 250 Series	$1,225.00	K	31%	$845.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-004	SEL SCPS on Steelhead 2050 Series	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-005	SEL SCPS on Steelhead 5050 Series	$15,378.00	K	31%	$10,610.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-006	SEL SCPS on Steelhead 6050 Series	$30,148.00	K	31%	$20,802.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-007	SEL SCPS on Steelhead 7050 Series	$40,609.00	K	31%	$28,020.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-01A	SEL SCPS on Steelhead 150 Series	$1,225.00	K	31%	$845.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VCX-003	SEL SCPS on Virtual Steelhead 555 Series	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VCX-004	SEL SCPS on Virtual Steelhead 755 Series	$4,302.00	K	31%	$2,968.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VCX-005	SEL SCPS on Virtual Steelhd 1555 Series	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VSH-001	SEL SCPS on Virtual Steelhead 250 Series	$1,225.00	K	31%	$845.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VSH-002	SEL SCPS on Virtual Steelhead 550 Series	$2,455.00	K	31%	$1,693.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VSH-003	SEL SCPS on Virtual Steelhd 1050 Series	$4,302.00	K	31%	$2,968.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VSH-004	SEL SCPS on Virtual Steelhd 2050 Series	$10,455.00	K	31%	$7,213.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SCPS-VSH-01A	SEL SCPS on Virtual Steelhead 150 Series	$1,225.00	K	31%	$845.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFCR-3500-B010	SEL SteelFusion Core, SFCR3500	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFCR-3500-B010-C	SEL SteelFusion Core, SFCR3500	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-2100-B010	SEL SteelFusion Edge SFED 2100	$19,686.00	K	31%	$13,583.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-2100-B010-C	SEL SteelFusion Edge SFED 2100-C	$19,686.00	K	31%	$13,583.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-2200-B010	SEL SteelFusion Edge SFED 2200	$30,763.00	K	31%	$21,226.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-2200-B010-C	SEL SteelFusion Edge SFED 2200-C	$30,763.00	K	31%	$21,226.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-3100-B010	SEL SteelFusion Edge SFED 3100	$49,225.00	K	31%	$33,965.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-3100-B010-C	SEL SteelFusion Edge SFED 3100-C	$49,225.00	K	31%	$33,965.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-3200-B010	SEL SteelFusion Edge SFED 3200	$73,840.00	K	31%	$50,949.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-3200-B010-C	SEL SteelFusion Edge SFED 3200-C	$73,840.00	K	31%	$50,949.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-5100-B010	SEL SteelFusion Edge SFED 5100	$116,917.00	K	31%	$80,672.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFED-5100-B010-C	SEL SteelFusion Edge SFED 5100-C	$116,917.00	K	31%	$80,672.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFP-003-LR	SEL Long Reach 10GbE SFP+ module	$1,785.00	K	31%	$1,231.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFP-004-SR	SEL Short Reach 10GbE SFP+ module	$1,046.00	K	31%	$721.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFP-005-TX	SEL Copper 1GbE SFP module	$615.00	K	31%	$424.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SFP-006-LX	SEL Long haul 1GbE fiber SFP module	$732.00	K	31%	$505.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SFP-007-SX	SEL Short haul 1GbE fiber SFP module	$486.00	K	31%	$335.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-1	SELECT 10 SH MOBILE USER LIC (0-1)	$2,449.00	K	31%	$1,689.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-10	SELECT 10 SH MOBILE USER LIC (1001-2000)	$1,452.00	K	31%	$1,001.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-11	SELECT 10 SH MOBILE USER LIC (2001-5000)	$1,415.00	K	31%	$976.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-2	SELECT 10 SH MOBILE USER LIC (2-3)	$2,425.00	K	31%	$1,673.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-3	SELECT 10 SH MOBILE USER LIC (4-10)	$2,400.00	K	31%	$1,656.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-4	SELECT 10 SH MOBILE USER LIC (11-25)	$2,055.00	K	31%	$1,417.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-5	SELECT 10 SH MOBILE USER LIC (26-50)	$2,031.00	K	31%	$1,401.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-6	SELECT 10 SH MOBILE USER LIC (51-100)	$1,969.00	K	31%	$1,358.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-7	SELECT 10 SH MOBILE USER LIC (101-200)	$1,908.00	K	31%	$1,316.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-8	SELECT 10 SH MOBILE USER LIC (201-500)	$1,538.00	K	31%	$1,061.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-U-10-9	SELECT 10 SH MOBILE USER LIC (501-1000)	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	SMC-VRT-V100	SEL VirtualSMC manage10 concurrent users	$7,378.00	K	31%	$5,090.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFP-LX-C	SEL SFP - 1GbE LX	$277.00	K	31%	$191.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFPP-DAC-C	SEL 10GbE DAC Twinax	$302.00	K	31%	$208.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFPP-LR	SEL SFP+ - 10GbE LR	$1,471.00	K	31%	$1,014.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFPP-LR-C	SEL SFP+ - 10GbE LR	$1,471.00	K	31%	$1,014.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFPP-SR	SEL SFP+ - 10GbE SR	$855.00	K	31%	$589.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFPP-SR-C	SEL SFP+ - 10GbE SR	$855.00	K	31%	$589.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	TRC-1-SFP-SX-C	SEL SFP - 1GbE SX	$240.00	K	31%	$165.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	UCXPL-T-P	SEL STEELCNTRL UCEXPENTPHONELIC-BAS	$37.00	K	31%	$25.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFCR3500-C1-C2	SEL Upgrade LIC-SFCR-03500-C1 to C2	$11,323.00	K	31%	$7,812.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFCR3500-C1-C3	SEL Upgrade LIC-SFCR-03500-C1 to C3	$42,462.00	K	31%	$29,298.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFCR3500-C2-C3	SEL Upgrade LIC-SFCR-03500-C2 to C3	$31,138.00	K	31%	$21,485.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W0-W1	SEL Upgrade LIC-SFED-02100-W0 to W1	$5,662.00	K	31%	$3,906.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W0-W2	SEL Upgrade LIC-SFED-02100-W0 to W2	$16,985.00	K	31%	$11,719.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W0-W3	SEL Upgrade LIC-SFED-02100-W0 to W3	$33,969.00	K	31%	$23,438.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W1-W2	SEL Upgrade LIC-SFED-02100-W1 to W2	$11,323.00	K	31%	$7,812.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W1-W3	SEL Upgrade LIC-SFED-02100-W1 to W3	$28,308.00	K	31%	$19,532.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2100-W2-W3	SEL Upgrade LIC-SFED-02100-W2 to W3	$16,985.00	K	31%	$11,719.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W0-W1	SEL Upgrade LIC-SFED-02200-W0 to W1	$7,077.00	K	31%	$4,883.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W0-W2	SEL Upgrade LIC-SFED-02200-W0 to W2	$14,154.00	K	31%	$9,766.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W0-W3	SEL Upgrade LIC-SFED-02200-W0 to W3	$35,385.00	K	31%	$24,415.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W1-W2	SEL Upgrade LIC-SFED-02200-W1 to W2	$7,077.00	K	31%	$4,883.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W1-W3	SEL Upgrade LIC-SFED-02200-W1 to W3	$28,308.00	K	31%	$19,532.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED2200-W2-W3	SEL Upgrade LIC-SFED-02200-W2 to W3	$21,231.00	K	31%	$14,649.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W0-W1	SEL Upgrade LIC-SFED-03100-W0 to W1	$14,154.00	K	31%	$9,766.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W0-W2	SEL Upgrade LIC-SFED-03100-W0 to W2	$28,308.00	K	31%	$19,532.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W0-W3	SEL Upgrade LIC-SFED-03100-W0 to W3	$38,923.00	K	31%	$26,856.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W1-W2	SEL Upgrade LIC-SFED-03100-W1 to W2	$14,154.00	K	31%	$9,766.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W1-W3	SEL Upgrade LIC-SFED-03100-W1 to W3	$24,769.00	K	31%	$17,090.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3100-W2-W3	SEL Upgrade LIC-SFED-03100-W2 to W3	$10,615.00	K	31%	$7,324.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W0-W1	SEL Upgrade LIC-SFED-03200-W0 to W1	$11,323.00	K	31%	$7,812.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W0-W2	SEL Upgrade LIC-SFED-03200-W0 to W2	$31,138.00	K	31%	$21,485.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W0-W3	SEL Upgrade LIC-SFED-03200-W0 to W3	$45,292.00	K	31%	$31,251.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W1-W2	SEL Upgrade LIC-SFED-03200-W1 to W2	$19,815.00	K	31%	$13,672.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W1-W3	SEL Upgrade LIC-SFED-03200-W1 to W3	$33,969.00	K	31%	$23,438.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED3200-W2-W3	SEL Upgrade LIC-SFED-03200-W2 to W3	$14,154.00	K	31%	$9,766.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED5100-W0-W1	SEL Upgrade LIC-SFED-05100-W0 to W1	$21,231.00	K	31%	$14,649.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED5100-W0-W2	SEL Upgrade LIC-SFED-05100-W0 to W2	$35,385.00	K	31%	$24,415.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	U-SFED5100-W1-W2	SEL Upgrade LIC-SFED-05100-W1 to W2	$14,154.00	K	31%	$9,766.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-1555-H	SEL Virtual Steelhead 1555 High	$42,825.00	K	31%	$29,549.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-1555-L	SEL Virtual Steelhead 1555 Low	$29,778.00	K	31%	$20,546.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-1555-M	SEL Virtual Steelhead 1555 Mid	$38,394.00	K	31%	$26,491.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-5055-H	SEL Virtual Steelhead 5055 High	$113,225.00	K	31%	$78,125.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-5055-M	SEL Virtual Steelhead 5055 Mid	$73,594.00	K	31%	$50,779.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-555-H	SEL Virtual Steelhead 555 High	$12,917.00	K	31%	$8,912.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-555-M	SEL Virtual Steelhead 555 Mid	$9,348.00	K	31%	$6,450.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-7055-L	SEL Virtual Steelhead 7055 Low	$147,194.00	K	31%	$101,563.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-7055-M	SEL Virtual Steelhead 7055 Mid	$203,809.00	K	31%	$140,628.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-755-H	SEL Virtual Steelhead 755 High	$22,763.00	K	31%	$15,706.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-755-L	SEL Virtual Steelhead 755 Low	$14,517.00	K	31%	$10,016.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VCX-755-M	SEL Virtual Steelhead 755 Mid	$16,978.00	K	31%	$11,714.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VGC-1000-L	SEL Virtual SteelFusion Core VGC 1000-L	$17,225.00	K	31%	$11,885.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VGC-1000-M	SEL Virtual SteelFusion Core VGC 1000-M	$23,378.00	K	31%	$16,130.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VGC-1000-U	SEL Virtual SteelFusion Core VGC 1000-U	$9,840.00	K	31%	$6,789.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VGC-1500-L	SEL Virtual SteelFusion Core VGC 1500-L	$29,532.00	K	31%	$20,377.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VGC-1500-M	SEL Virtual SteelFusion Core VGC 1500-M	$40,609.00	K	31%	$28,020.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VSK-00050	SEL Virtual Cascade Shark 50-50 GB Disk	$1,471.00	K	31%	$1,014.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VSK-00200	SEL Virtual Cascade Shark 200-1 TB Disk	$6,763.00	K	31%	$4,666.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	VSK-00400	SEL Virtual Cascade Shark 400-2 TB Disk	$12,302.00	K	31%	$8,488.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	XFP-001-LR	SEL Long Reach 10GbE fiber XFP module	$1,662.00	K	31%	$1,146.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	XFP-002-SR	SEL Short Reach 10GbE fiber XFP module	$1,169.00	K	31%	$806.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	RIVERBED
5	300068-001R	SEL VX-1000 1 YR SUBSCRIPT RENEW INC MI	$1,251.00	K	31%	$863.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300069-001R	SEL VX-2000 1 YR SUBSCRIPT RENEW INC MI	$5,013.00	K	31%	$3,458.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300070-001R	SEL VX-3000 1 YR SUBSCRIPT RENEW INC MI	$10,031.00	K	31%	$6,921.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300071-001R	SEL VX-5000 1 YR SUBSCRIPT RENEW INC MI	$14,420.00	K	31%	$9,949.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300072-001R	SEL VRX-8 1 YR SUBSCRIPT RENEWAL INC M	$43,895.00	K	31%	$30,287.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300088-001	SEL VX-500 1 YR SUBSCRIPTION INC MNT	$624.00	K	31%	$430.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300088-001R	SEL VX-500 1 YR SUBSCRIPT RENEW INC MN	$624.00	K	31%	$430.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	300089-001	SEL VX-6000 1 YR SUBSCRIPTION INC MNT	$20,691.00	K	31%	$14,276.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300089-001R	SEL VX-6000 1 YR SUBSCRIPT RENEW INC MI	$20,691.00	K	31%	$14,276.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300090-001	SEL VX-7000 1 YR SUBSCRIPTION INC MNT	$30,097.00	K	31%	$20,766.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300090-001R	SEL VX-7000 1 YR SUBSCRIPT RENEW INC MI	$30,097.00	K	31%	$20,766.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300103-001	SEL VX-8000 1 YR SUBSCRIPTTION INC MNT	$43,895.00	K	31%	$30,287.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300103-001R	SEL VX-8000 1 YR SUBSCRIPT RENEW INC MI	$43,895.00	K	31%	$30,287.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300104-001	SEL VX-9000 1 YR SUBSCRIPTION INC MNT	$62,708.00	K	31%	$43,268.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300104-001R	SEL VX-9000 1 YR SUBSCRIPT RENEW INC MI	$62,708.00	K	31%	$43,268.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300105-001	SEL VRX-2 1 YR SUBSCRIPTTION INC MNT	$3,133.00	K	31%	$2,161.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300105-001R	SEL VRX-2 1 YR SUBSCRIPT RENEWAL INC M	$3,133.00	K	31%	$2,161.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300106-001	SEL VRX-4 1 YR SUBSCRIPTION INC MNT	$9,403.00	K	31%	$6,488.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300106-001R	SEL VRX-4 1 YR SUBSCRIPT RENEWAL INC M	$9,403.00	K	31%	$6,488.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300121-001	SEL VRX-6 1 YR SUBSCRIPTION, INCL MAINT	$20,691.00	K	31%	$14,276.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	300121-001R	SEL VRX-6 1 YR SUBSCRIPT RENEWAL INC M	$20,691.00	K	31%	$14,276.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	5000184-001	SEL USB GIGABIT BYPASS ADAPTER	$504.00	K	31%	$347.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500031-001	SELECT NX-1700 4MBPS WAN ACCL	$3,961.00	K	31%	$2,733.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500032-001	SELECT NX-5700 50MBPS WAN ACCEL	$30,594.00	K	31%	$21,109.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500039-001	SELECT NX-8700 500MBPS WAN ACCL	$147,328.00	K	31%	$101,656.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500040-001	SELECT NX-2700 10MBPS WAN ACCEL	$13,028.00	K	31%	$8,989.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500041-001	SELECT NX-3700 20MBPS WAN ACCEL	$22,661.00	K	31%	$15,636.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500042-001	SELECT NX-7700 200MBPS WAN ACCEL	$62,328.00	K	31%	$43,006.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500043-001	SELECT NX-9700 1GBPS WAN ACCEL	$203,994.00	K	31%	$140,755.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500045-001	SELECT VX-5000; VIRTUAL; 50Mbps	$29,127.00	K	31%	$20,097.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500046-001	SELECT VX-1000; VIRTUAL; 4Mbps	$2,261.00	K	31%	$1,560.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500048-001	SELECT VX-3000; VIRTUAL; 20Mbps	$20,260.00	K	31%	$13,979.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500049-001	SELECT GMS-10 VIRTUAL WAN ACCL MNGT	$5,661.00	K	31%	$3,906.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500049-100	SELECT UPGRD VIRTUAL GMS-10 TO GMS-25	$11,333.00	K	31%	$7,819.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500049-101	SELECT UPGRD VIRTUAL GMS-10 TO GMS-50	$22,667.00	K	31%	$15,640.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500070-001	SELECT VRX-8; VIRTUAL; 1GBPS; 1K FLOWS	$79,328.00	K	31%	$54,736.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500075-001	SEL NX-10700 2.5Gbps SSD 256K FLOWS FIBR	$339,994.00	K	31%	$234,595.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500101-001	SEL-FREE TRIAL SP 30-DAY VIRTUAL WAN OF	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500113-001	SEL VX-500 VIRTUAL 2Mbps 8K FLOWS	$1,128.00	K	31%	$778.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500114-001	SEL VX-6000 VIRTUAL 100Mbps 128K FLOWS	$37,394.00	K	31%	$25,801.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500115-001	SEL VX-7000 VIRTUAL 200Mbps 128K FLOWS	$54,394.00	K	31%	$37,531.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500137-001	SEL VX-8000 VIRTUAL, 622MBPS, 256K FLOWS	$79,328.00	K	31%	$54,736.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500138-001	SEL VX-9000, VIRTUAL, 1GBPS, 256K FLOWS	$113,328.00	K	31%	$78,196.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500139-001	SEL VRX-2, VELOCITY, 60GBPH	$5,661.00	K	31%	$3,906.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500140-001	SEL VRX-4, VELOCITY, 300GBPH	$16,994.00	K	31%	$11,725.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500163-001	SEL NX-11700, 5Gbps SSD 512K FLOWS FIBEF	$453,328.00	K	31%	$312,796.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500172-001	SEL NX-6700, 100Mbps, 128K FLOWS, 4PORT	$43,061.00	K	31%	$29,712.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500180-001	SEL VRX-6, VELOCITY, 300Mbps	$37,394.00	K	31%	$25,801.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	500187-001	SEL UNITY CLOUD INTELLIGENCE	$5,667.00	K	31%	$3,910.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SILVER PEAK
5	SB365-1	SEL Spanning O365 Base 1-500	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-10001	SEL Spanning O365 Base 10001+	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-10001-3Y	SEL Spanning 3Y O365 Base 10001+	$64.80	K	31%	$44.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-10001-3Y-P	SEL Spanning 3Y O365 Base 10001+ PRORTD	$1.80	K	31%	$1.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-10001-P	SEL Spanning O365 Base 10001+PRORTD	$2.00	K	31%	$1.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-1-3Y	SEL Spanning 3Y O365 Base 1-500	$129.60	K	31%	$89.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-1-3Y-P	SEL Spanning 3Y O365 Base 1-500 PRORTD	$3.60	K	31%	$2.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-1-P	SEL Spanning O365 Base 1-500 PRORATION	$4.00	K	31%	$2.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-2001	SEL Spanning O365 Base 2001-5000	$33.60	K	31%	$23.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-2001-3Y	SEL Spanning 3Y O365 Base 2001-5000	$90.72	K	31%	$62.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-2001-3Y-P	SEL Spanning 3Y O365 Base 2001-5KPRORTD	$2.52	K	31%	$1.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-2001-P	SEL Spanning O365 Base 2001-5000 PRORTD	$2.80	K	31%	$1.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-5001	SEL Spanning O365 Base 5001-10000	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-5001-3Y	SEL Spanning 3Y O365 Base 5001-10000	$77.76	K	31%	$53.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-5001-3Y-P	SEL Spanning 3Y O365Base5001-10K PRORTD	$2.16	K	31%	$1.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-5001-P	SEL Spanning O365 Base 5001-10000 PRORTD	$2.40	K	31%	$1.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-501	SEL Spanning O365 Base 501-2000	$38.40	K	31%	$26.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-501-3Y	SEL Spanning 3Y O365 Base 501-2000	$103.68	K	31%	$71.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-501-3Y-P	SEL Spanning 3Y O365 Base 501-2K PRORTD	$2.88	K	31%	$1.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB365-501-P	SEL Spanning O365 Base 501-2K PRTD	$3.20	K	31%	$2.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-1	SEL Spanning GSuite Base 1-500	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-10001	SEL Spanning GSuite Base 10001+	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-10001-3Y	SEL Spanning 3Y GSuite Base 10001+	$64.80	K	31%	$44.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-10001-3Y-P	SEL Spanning 3Y GSte Base 10001+ PRORTD	$1.80	K	31%	$1.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-10001-P	SEL Spanning GSuiteBase 10001+ PRORTD	$2.00	K	31%	$1.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-1-3Y	SEL Spanning 3Y GSuite Base 1-500	$129.60	K	31%	$89.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-1-3Y-P	SEL Spanning 3Y GSte Base 1-500 PRORTD	$3.60	K	31%	$2.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-1-P	SEL Spanning GSuite Base 1-500 PRORATED	$4.00	K	31%	$2.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-2001	SEL Spanning GSuite Base 2001-5000	$33.60	K	31%	$23.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-2001-3Y	SEL Spanning 3Y GSuite Base 2001-5000	$90.72	K	31%	$62.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-2001-3Y-P	SEL Spanning 3Y GSte Base 2001-5K PRORTD	$2.52	K	31%	$1.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-2001-P	SEL Spanning GSuiteBase 2001-5000 PRORTD	$2.80	K	31%	$1.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-5001	SEL Spanning GSuite Base 5001-10K	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-5001-3Y	SEL Spanning 3Y GSuite Base 5001-10K	$77.76	K	31%	$53.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-5001-3Y-P	SEL Spanning 3Y GSteBase5001-10K PRORTD	$2.16	K	31%	$1.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-5001-P	SEL Spanning GSuite Base 5001-10K PRORTD	$2.40	K	31%	$1.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-501	SEL Spanning GSuite Base 501-2000	$38.40	K	31%	$26.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-501-3Y	SEL Spanning 3Y GSuite Base 501-2000	$103.68	K	31%	$71.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SB4GS-501-3Y-P	SEL Spanning 3Y GSte Base 501-2K PRORTD	$2.88	K	31%	$1.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SB4GS-501-P	SEL Spanning GSuite Base 501-2000 PRORTD	$3.20	K	31%	$2.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-1	SEL Spanning BU Salesforce 1-50	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-1001	SEL Spanning BU Salesforce 1001-5000	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-1001-3Y	SEL Spanning BU 3Y Salesforce 1001-5000	$77.76	K	31%	$53.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-1001-3Y-P	SEL Spanning BU 3Y SFDC 1001-5K PRTD	$2.16	K	31%	$1.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-1001-P	SEL Spanning BU SFDC 1001-5K PRTD	$2.40	K	31%	$1.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-1-3Y	SEL Spanning BU 3Y Salesforce 1-50	$129.60	K	31%	$89.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-1-3Y-P	SEL Spanning BU 3Y SFDC 1-50 PRTD	$3.60	K	31%	$2.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-1-P	SEL Spanning BU SFDC 1-50 PRTD	$4.00	K	31%	$2.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-201	SEL Spanning BU Salesforce 201-1000	$33.60	K	31%	$23.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-201-3Y	SEL Spanning BU 3Y Salesforce 201-1000	$90.72	K	31%	$62.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-201-3Y-P	SEL Spanning BU 3Y SFDC 201-1000 PRORTD	$2.52	K	31%	$1.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-201-P	SEL Spanning BU SFDC 201-1000 PRTD	$2.80	K	31%	$1.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-5001	SEL Spanning BU Salesforce 5001+	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-5001-3Y	SEL Spanning BU 3Y Salesforce 5001+	$64.80	K	31%	$44.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-5001-3Y-P	SEL Spanning BU 3Y SFDC 5001+ PRTD	$1.80	K	31%	$1.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-5001-P	SEL Spanning BU SFDC 5001+ PRTD	$2.00	K	31%	$1.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-51	SEL Spanning BU Salesforce 51-200	$38.40	K	31%	$26.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-51-3Y	SEL Spanning BU 3Y Salesforce 51-200	$103.68	K	31%	$71.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-51-3Y-P	SEL Spanning BU 3Y SFDC 51-200 PRTD	$2.88	K	31%	$1.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	SBSF-51-P	SEL Spanning BU SFDC 51-200 PRTD	$3.20	K	31%	$2.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPANNING
5	3136SL	SEL: CORD,PWR,N5-15 C13,18AWG,6FT	$5.00	K	31%	$3.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	5500SL	SEL: CORD SET,4.5M,NEMA L6-20P	$84.00	K	31%	$57.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6349	SEL: CABLE;OPTICAL;50U;SC-LC;10M	$208.00	K	31%	$143.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6803SL	SEL: CORD,POWER,220V,AUSTRALIA	$37.00	K	31%	$25.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6804SL	SEL: CORD,POWER,220V,S.AFRICA-INDIA	$55.00	K	31%	$37.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6805SL	SEL: CORD,POWER,220V,UK	$46.00	K	31%	$31.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6806SL	SEL: CORD,POWER,220V,ISRAEL	$35.00	K	31%	$24.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6807SL	SEL: CORD,POWER,220V,JAPAN	$81.00	K	31%	$55.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	6808SL	SEL: CORD,POWER,220V,EUROPE	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	7029SL	SEL: CORD SET,4.5M,NEMA L6-30P	$74.00	K	31%	$51.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	7741SL	SEL: CORD,POWER,S. AFRICA	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8147SL	SEL: CORD SET,2.5M,NEMA5-15,IEC C19	$76.00	K	31%	$52.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8289SL	SEL: CORD,PWR,N5-15 C13,14AWG,2M	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8296SL	SEL: CORD,POWER,C14-C13,16AWG,6FT	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8297SL	SEL: CORD,POWER,C14-C19,14AWG,6FT	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8665SL	SEL: CORD,POWER,60309-C19,15FT	$109.00	K	31%	$75.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	8840SL	SEL: CABLE;EX;SAS;SFF8088-SF8088;2M	$194.00	K	31%	$133.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90879028	SEL: FRU;TAPE;CLEAN;LTO;W-BARCODE	$56.00	K	31%	$38.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90940740	SEL: RAMP,PYTHON,ADJUSTABLE	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90943365	SEL: ASY,EDBA,SINGLE,PYTHON	$35.00	K	31%	$24.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90943366	SEL: FRU,EDBA,DOUBLE,PYTHON	$69.00	K	31%	$47.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949024	SEL: FRU;LTO TERAPK COVER;NO MEDIA	$395.00	K	31%	$272.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949024-A	SEL: FRU;TRPK-ACCS;W-COVER;NO MEDIA	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030-F	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030FIN-D	SEL: CHAMBER-SLOT KEY;DICOUNT;TFIN	$1,112.00	K	31%	$767.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030FIN-F	SEL: CHAMBER-SLOT;UPG;KEYENABLE;FIN	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030-J-D	SEL: CHAMB-SLOT KEY;DIS;TFIN;ENT	$1,112.00	K	31%	$767.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030T380J	SEL: CHAMB/SLOT KEY ENABLE,T380 ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030T380J-F	SEL: UPG,CHAMB/SLOT KEY,T380,ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030T950-J	SEL: CHAMB/SLOT KEY ENABLE,T950 ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030T950-J-F	SEL: UPG,CHAMB/SLOT KEY,T950,ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030TFIN	SEL: CHAMBER-SLOT KEY ENABLE;TFIN	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030TFIN-J	SEL: CHAMB-SLOT KEY ENABLE,TFIN ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949030TFIN-J-F	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT	$1,635.00	K	31%	$1,128.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949048	SEL: FRU;TERAPACK W-O COVER;LTO	$368.00	K	31%	$253.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949099	SEL: T950;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949099-F	SEL: T950;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949099FIN-F	SEL: TFIN;UPG;ENCRYPT;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949099TFIN	SEL: TFIN;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949106	SEL: FRU;TAPE;CLEAN;LTO;W-BCOD;CUST	$56.00	K	31%	$38.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949112T200	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949112T380	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949112T680	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949112T68-F	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949118	SEL: FRU,TRANSPORTER,PYTH	$19,615.00	K	31%	$13,534.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949120	SEL: FRU;DBA;PYTHON;ROHS ONLY	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949120T68-F	SEL: FRU;DBA;ROHS ONLY;T680	$6,092.00	K	31%	$4,203.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949132	SEL: FRU;N 1 PWR SUPPLIES;ROHS ONLY	$9,138.00	K	31%	$6,305.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949135	SEL: TAPES;TERAPACK;CUST;LTO-4	$522.00	K	31%	$360.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949156SL	SEL: CLN TPS X5,W TPK,BCD,CERT	$328.00	K	31%	$226.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949157SL	SEL: CLN TPS X10,W TPK,BCD,CERT	$596.00	K	31%	$411.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949166	SEL: FRU;5-12V PWRSUP;8AMP;ROHS	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949166-F	SEL: FRU;5-12V PWRSUP;8AMPFUSE;ROHS	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949166FIN-F	SEL: FRU;UP;5-12VPWRSUP;8AP;ROH;FIN	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949166TFIN	SEL: FRU;5-12VPWRSUP;8AMP;ROHS;TFIN	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949170SL	SEL: FRU,MAINT TAPES,10-TPK,CERT	$596.00	K	31%	$411.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949171SL	SEL: FRU,MAINT TAPES,10-TPK,CUST	$596.00	K	31%	$411.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949175SL	SEL: FRU,MAINT TAPES,5-TPK,CERT	$328.00	K	31%	$226.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949191	SEL: TAPES;20;WO-TPK;CUST;LTO-4	$997.00	K	31%	$687.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949219	SEL: TAPES;20;WO-TPK;CERT;LTO-5	$922.00	K	31%	$636.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949221	SEL: TAPES;TERAPACK;CERT;LTO-5	$495.00	K	31%	$341.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949222	SEL: TAPES;TERAPACK;CUST;LTO-5	$495.00	K	31%	$341.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949258	SEL: FRU;VAX;BUMPER;T950	$55.00	K	31%	$37.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949259	SEL: SLS;SW KEY;DIRECT-CON;T950	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949259-F	SEL: FRU;SLS SW-KEY;DIRECT-CON;T950	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949261	SEL: FRU;TAPE;LTO-5;CERTIFIED	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949264	SEL: TAPES;TRPK;CERT;LTO5 WORM;T950	$588.00	K	31%	$405.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949266	SEL: TAPES;TRPK;CUST;LTO5 WORM;T950	$588.00	K	31%	$405.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949294	SEL: TAPES;TPK;CERT;3592 JC	$3,005.00	K	31%	$2,073.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949295	SEL: TAPES;TPK;CUST;3592 JC	$3,005.00	K	31%	$2,073.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949298	SEL: FRU HP TRANSPORTER	$32,692.00	K	31%	$22,557.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949305-A	SEL: ACCESS TPK;W-O CVR;NO MED;3592	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949310SPL	SEL: FRU,MAINT TPk, 9-TPS,CERT,3592	$2,382.00	K	31%	$1,643.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949311SPL	SEL: FRU,MAINT TPK, 9-TPS,CUST,3592	$2,382.00	K	31%	$1,643.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949312SPL	SEL: FRU,MAINT TPS, 5-TPK,CERT,3592	$1,352.00	K	31%	$932.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949334	SEL: FRU,TRANSPORTER,ENT	$19,615.00	K	31%	$13,534.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949349	SEL: TAPES;TPK;NO CVR;CERT;LTO-5	$489.00	K	31%	$337.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949350	SEL: TAPES;TPK;NO CVR;CUST;LTO-5	$489.00	K	31%	$337.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949357	SEL: FRU;UPG;SPECTRA LS;GEN III	$2,520.00	K	31%	$1,738.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949371	SEL: FRU,CABLES,T950,EXP,UPGRADE	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949374SL	SEL: TAPES,LTO5,CUST,10,CASE,NOTPK	$468.00	K	31%	$322.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949375SL	SEL: TAPES,LTO5,10,CERT,CASE,NOTPK	$468.00	K	31%	$322.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949382-F	SEL: FRU,UPG,LTO-6,FC,FH,T950	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949382T20-F	SEL: FRU,UPG,LTO-6,FC,FH,T200	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949382T38-F	SEL: FRU,UPG,LTO-6,FC,FH,T380	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949382T68-F	SEL: FRU,UPG,LTO-6,FC,FH,T680	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949382TFI-F	SEL: FRU,UPG,LTO-6,FC,FH,TFIN	$18,242.00	K	31%	$12,586.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949396	SEL: TAPES,TERAPACK,CERT,LTO-6	$723.00	K	31%	$498.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949397	SEL: TAPES,TERAPACK,CUST,LTO-6	$723.00	K	31%	$498.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949398	SEL: TAPES,TPK,NO CVR,CERT,LTO-6	$716.00	K	31%	$494.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949399	SEL: TAPES,TPK,NO CVR,CUST,LTO-6	$716.00	K	31%	$494.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949404	SEL: TAPES,20 TERAPACKS,CERT,LTO-6	$14,319.00	K	31%	$9,880.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949405	SEL: TAPES,20 TERAPACKS,CUST,LTO-6	$14,319.00	K	31%	$9,880.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949406	SEL: TAPES,20 TPKS,NO CVR,CERT,LTO6	$14,185.00	K	31%	$9,787.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949408	SEL: TAPES,20,WO-TPK,CERT,LTO-6	$1,379.00	K	31%	$951.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949410	SEL: FRU,TAPE,LTO-6,CERTIFIED	$74.00	K	31%	$51.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949412	SEL: TAPES,LTO6,10,CERT,CASE,NOTPK	$727.00	K	31%	$501.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949414SL	SEL: TAPES,TRPK,CUST,LTO6 WORM,T950	$869.00	K	31%	$599.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949415SL	SEL: TAPES,TRPK,CERT,LTO6 WORM,T950	$869.00	K	31%	$599.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949437	SEL: FRU,SPECTRA LS,TFIN	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949439	SEL: FRU,EDBA,PYTHON	$6,148.00	K	31%	$4,242.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949439TFIN	SEL: FRU,EDBA,TFIN	$6,092.00	K	31%	$4,203.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442	SEL FRU,LTO-6,FC,FH,IMPACT	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442-F	SEL UPG,FRU,LTO-6,FC,FH,IMPACT	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T200	SEL FRU,LTO-6,T200,FC,FH,IMPACT	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T20-F	SEL UPG,LTO-6,T200,FC,FH,IMPACT	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T380	SEL FRU,LTO-6,T380,FC,FH,IMPACT	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T38-F	SEL UPG,LTO-6,T380,FC,FH,IMPACT	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T680	SEL FRU,LTO-6,T680,FC,FH,IMPACT	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442T68-F	SEL UPG,LTO-6,T680,FC,FH,IMPACT	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442TFI-F	SEL UPG,LTO-6,TFIN,FC,FH,IMPACT	$18,242.00	K	31%	$12,586.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949442TFIN	SEL FRU,LTO-6,TFIN,FC,FH,IMPACT	$17,598.00	K	31%	$12,142.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949468	SEL: TAPES,TERAPACK,CERT,LTO-6,MP	$645.00	K	31%	$445.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949469	SEL: TAPES,TERAPACK,CUST,LTO-6,MP	$645.00	K	31%	$445.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949470	SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP	$638.00	K	31%	$440.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949472	SEL: TAPES,20 TPKS,CERT,LTO-6,MP	$12,883.00	K	31%	$8,889.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949476	SEL: TAPES,20,WO-TP,CERT,LTO-6,MP	$1,222.00	K	31%	$843.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949488	SEL: SLS,SW-KEY,QIP-CON,T950	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949488-F	SEL: UPG,SLS,SW-KEY,QIP-CON,T950	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949489	SEL: SLS,SW-KEY,QIP-CON,TFIN	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949489-F	SEL: UPG,SLS,SW-KEY,QIP-CON,TFIN	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949538-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949538TFIN	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949538TFIN-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949539-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949539TFIN	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949539TFIN-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN	$4,154.00	K	31%	$2,866.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949553	SEL: FRU LS SD CARD IND TFIN	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949554	SEL: FRU LS SD CARD IND T-SERIES	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558T2	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558T2-F	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558T380T2	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558T380T2-F	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558TFINT2	SEL: FRU,TS1150,DRV,TFIN,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949558TFINT2-F	SEL: UPG,TS1150,DRV,TFIN,IMPACT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949559TFINT2-F	SEL: FRU,TS1150,DRIVE,TFIN,ENT,T2	$49,846.00	K	31%	$34,393.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949564	SEL: TAPES,20 TPK,CERT,3592 JD	$79,309.00	K	31%	$54,723.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90949565	SEL: TAPES,20 TPK,CUST,3592 JD	$79,309.00	K	31%	$54,723.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949566	SEL: TAPES,TPK,CERT,3592 JD	$3,973.00	K	31%	$2,741.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949567	SEL: TAPES,TPK,CUST,3592 JD	$3,973.00	K	31%	$2,741.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578	SEL: FRU,RIM2,T950	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578-F	SEL: FRU,RIM2,T950	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T200	SEL: FRU,RIM2,T200	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T200-F	SEL: FRU,RIM2,T200	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T380	SEL: FRU,RIM2,T380	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T380-F	SEL: FRU,RIM2,T380	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T680	SEL: FRU,RIM2,T680	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578T680-F	SEL: FRU,RIM2,T680	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578TFIN	SEL: FRU,RIM2,TFIN	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949578TFIN-F	SEL: FRU,RIM2,TFIN	$12,462.00	K	31%	$8,598.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949613	SEL: TAPES,TERAPACK,CERT,LTO-7	$1,869.00	K	31%	$1,289.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949614	SEL: TAPES,TERAPACK,CUST,LTO-7	$1,869.00	K	31%	$1,289.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949615-F	SEL: FRU,UPG,LTO-7,FC,FH,T950	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949615T200-F	SEL: FRU,UPG,LTO-7,FC,FH,T200	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949615T380-F	SEL: FRU,UPG,LTO-7,FC,FH,T380	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949615T680-F	SEL: FRU,UPG,LTO-7,FC,FH,T680	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949615TFIN-F	SEL: FRU,UPG,LTO-7,FC,FH,TFIN	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616	SEL: FRU,LTO-7,FC,FH,IMPACT,T950	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T950	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T200	SEL: FRU,LTO-7,FC,FH,IMPACT,T200	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T200-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T200	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T380	SEL: FRU,LTO-7,FC,FH,IMPACT,T380	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T380-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T380	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T680	SEL: FRU,LTO-7,FC,FH,IMPACT,T680	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616T680-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T680	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616TFIN	SEL: FRU,LTO-7,FC,FH,IMPACT,TFIN	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949616TFIN-F	SEL: UPG,LTO-7,FC,FH,IMPACT,TFIN	$24,600.00	K	31%	$16,974.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949621	SEL: FRU,BRUSHES,TFIN,CARBON	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949625	SEL: FRU,MAIN,PWR RAILS,G2,UPG KIT	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949626	SEL: FRU,LSB,PWR RAILS,G2,UPG KIT	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949627	SEL: FRU,RSB,PWR RAILS,G2,UPG KIT	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949628	SEL: FRU,DRV,PWR RAILS,G2,UPG KIT	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949629	SEL: FRU,MEDIA,PWR RAILS,G2,UPG KIT	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949635	SEL: TPK,LTO-7,CERT,NCVR	$1,862.00	K	31%	$1,284.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949636	SEL: TPK,LTO-7,CUST,NCVR	$1,862.00	K	31%	$1,284.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949637	SEL: 20TPK,LTO-7,CERT	$37,443.00	K	31%	$25,835.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949638	SEL: 20TPK,LTO-7,CUST	$37,443.00	K	31%	$25,835.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949639	SEL: 20TPK,LTO-7,CERT,NCVR	$37,092.00	K	31%	$25,593.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949640	SEL: 20TPK,LTO-7,CUST,NCVR	$37,092.00	K	31%	$25,593.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949641	SEL: TAPES,LTO-7,CERT,CLAM20	$3,664.00	K	31%	$2,528.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949642	SEL: TAPES,LTO-7,CUST,CLAM20	$3,664.00	K	31%	$2,528.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949643	SEL: FRU,TAPE,LTO-7,CERT	$186.00	K	31%	$128.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949644	SEL: FRU,TAPE,LTO-7,CUST	$186.00	K	31%	$128.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949645	SEL: TAPES,LTO-7,CERT,CASE10	$1,849.00	K	31%	$1,275.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949646	SEL: TAPES,LTO-7,CUST,CASE10	$1,849.00	K	31%	$1,275.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949647	SEL: TPK,LTO-7,CUST,WORM	$2,086.00	K	31%	$1,439.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949648	SEL: TPK,LTO-7,CERT,WORM	$2,086.00	K	31%	$1,439.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949717	SEL: TPS,LTO-6BAFE,CERT,WORM,CASE10	$861.00	K	31%	$594.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949720	SEL: FRU,TAPE,LTO6,BAFE,WORM,CUSTOM	$87.00	K	31%	$60.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949721	SEL: FRU,TAPE,LTO-6,BAFE,WORM,CERT	$87.00	K	31%	$60.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949723	SEL: FRU,TAPE,LTO-7,WORM,CERT	$207.00	K	31%	$142.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949724	SEL: FRU,TAPE,LTO-7,WORM,CUST	$207.00	K	31%	$142.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949725	SEL: TPS,LTO-7,CERT,WORM,CASE10	$2,053.00	K	31%	$1,416.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949728	SEL: TPS,LTO-6BAFE,CUST,WORM,CASE10	$861.00	K	31%	$594.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949729	SEL: TPS,LTO-7,CUST,WORM,CASE10	$2,053.00	K	31%	$1,416.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949739	SEL: FRU;24V POW SUP;8AMPFUSE;ROHS	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949740	SEL: FRU;5-12V PWRSUP;8AMPFUSE;ROH	$3,877.00	K	31%	$2,675.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949743	SEL: FRU;N+1 PWR SUPPLIES;ROHS ONLY	$9,138.00	K	31%	$6,305.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949744	SEL: FRU,TS1155,DRV,T950,IMPACT,T2	$46,385.00	K	31%	$32,005.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949744-F	SEL: FRU,TS1155,DRV,T950,IMPACT,T2	$46,385.00	K	31%	$32,005.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949744T380	SEL: FRU,TS1155,DRV,T380,IMPACT,T2	$46,385.00	K	31%	$32,005.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949744T380-F	SEL: FRU,TS1155,DRV,T380,IMPACT,T2	$46,385.00	K	31%	$32,005.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949744TFIN	SEL: FRU,TS1155,DRV,TFIN,IMPACT,T2	$46,385.00	K	31%	$32,005.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949744TFIN-F	SEL: UPG,TS1155,DRV,TFIN,IMPACT,T2	$46,385.00	K	31%	$32,005.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949745TFIN-F	SEL: FRU,TS1155,DRIVE,TFIN,ENT,T2	$46,385.00	K	31%	$32,005.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949769	SEL:PREPUR,NEW,LTO-8,FC,T950	$8,385.00	K	31%	$5,785.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949771	SEL:PREPUR,NEW,LTO-8,FC,TFIN	$8,385.00	K	31%	$5,785.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949772	SEL:PREPUR,UPG,LTO-8,FC,ADAPT,T950	$8,385.00	K	31%	$5,785.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90949773	SEL:PREPUR,UPG,LTO-8,FC,ADAPT,TFIN	$8,385.00	K	31%	$5,785.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959034	SEL: FRU;T120;COD;5 SLOT KEY	$647.00	K	31%	$446.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959034-F	SEL: FRU;T120;COD;5 SLOT KEY	$647.00	K	31%	$446.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959042	SEL: FRU;SLS;SOFTWARE;DIRECT;T120	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959042-F	SEL: FRU;SLS;SOFTWARE;DIRECT;T120	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959209	SEL: T120;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959209-F	SEL: T120;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959226	SEL: FRU;N 1 POWER PACK;ROHS ONLY	$2,769.00	K	31%	$1,910.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959240	SEL: FRU;DRIVE SHELF;HH;T120	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	90959244	SEL: TAPES;TERAPACK;CERT;LTO-5;T120	$452.00	K	31%	$311.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959245	SEL: TAPES;TERAPACK;CUST;LTO-5;T120	$452.00	K	31%	$311.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959257	SEL: TAPES;TPK;NOCVR;CERT;LTO5;T120	$446.00	K	31%	$307.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959261	SEL: FRU,LTO-6,HH,FC,T120	$9,462.00	K	31%	$6,528.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959261-F	SEL: FRU,LTO-6,HH,FC,UPGRD,T120	$9,462.00	K	31%	$6,528.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959262	SEL: FRU,LTO-6,HH,SAS,T120	$7,569.00	K	31%	$5,222.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959262-F	SEL: FRU,LTO-6,HH,SAS,UPGRD,T120	$7,569.00	K	31%	$5,222.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959268	SEL: TAPES,TPK,NOCVR,CERT,LTO6,T120	$629.00	K	31%	$434.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959272	SEL: TAPES,TERAPACK,CERT,LTO-6,T120	$636.00	K	31%	$438.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959274	SEL: TAPES,TPK,CERT,LTO-6,T120,MP	$573.00	K	31%	$395.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959276	SEL: TPK,NOCVR,CERT,LTO6,T120,MP	$566.00	K	31%	$390.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959295	SEL: FRU,LTO-7,HH,FC,T120	$19,428.00	K	31%	$13,405.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959295-F	SEL: UPG,LTO-7,HH,FC,T120	$19,554.00	K	31%	$13,492.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959296	SEL: FRU,LTO-7,HH,SAS,T120	$17,535.00	K	31%	$12,099.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959296-F	SEL: UPG,LTO-7,HH,SAS,T120	$17,535.00	K	31%	$12,099.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959297	SEL: TPK,LTO-7,CERT,120,NCVR	$1,548.00	K	31%	$1,068.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959298	SEL: TPK,LTO-7,CUST,120,NCVR	$1,548.00	K	31%	$1,068.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959299	SEL: TPK,LTO-7,CERT,WORM,120	$1,716.00	K	31%	$1,184.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959300	SEL: TPK,LTO-7,CUST,WORM,120	$1,716.00	K	31%	$1,184.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959301	SEL: TPK,LTO-7,CERT,120	$1,555.00	K	31%	$1,072.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959302	SEL: TPK,LTO-7,CUST,120	$1,555.00	K	31%	$1,072.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959317	SEL:PREPUR,LTO-8,FC,HH,T120	$7,000.00	K	31%	$4,830.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90959318	SEL:PREPUR,LTO-8,SAS,HH,T120	$6,077.00	K	31%	$4,193.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979018	SEL: FRU;SLS;SOFTWARE;DIRECT;T50E	$3,269.00	K	31%	$2,255.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979018-F	SEL: FRU;SLS;SOFTWARE;UPGRADE;T50E	$3,269.00	K	31%	$2,255.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979438	SEL: T50,ENCRYPTION,PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979438-F	SEL: T50;ENCRYPTION;PROFESSIONAL	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979471	SEL: FRU;POWER SUPPLY;T50E	$1,149.00	K	31%	$792.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979471-F	SEL: FRU;UPGRD;POWER SUPPLY;T50E	$1,149.00	K	31%	$792.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979473	SEL: FRU;SLOT CARTRIDGE SLED;T50E	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979476	SEL: COD-KEY;5 SLOT;T50E	$647.00	K	31%	$446.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979476U-F	SEL: FRU,COD-KEY,5 SLOT,T50E	$647.00	K	31%	$446.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979478	SEL: COD-KEY;1 SLOT;T50E	$129.00	K	31%	$89.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979478-F	SEL: FRU;COD-KEY;1 SLOT;T50E	$129.00	K	31%	$89.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979510	SEL: FRU,LTO-6,FC,HH,T50E	$9,462.00	K	31%	$6,528.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979510-F	SEL: FRU,UPG,LTO-6,FC,HH,T50E	$9,462.00	K	31%	$6,528.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979511	SEL: FRU,LTO-6,SAS,HH,T50E	$7,569.00	K	31%	$5,222.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979511-F	SEL: FRU,UPG,LTO-6,SAS,HH,T50E	$7,569.00	K	31%	$5,222.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979523	SEL: FRU,LTO-7,FC,HH,T50E	$10,975.00	K	31%	$7,572.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979523-F	SEL: UPG,LTO-7,HH,FC,T50E	$10,975.00	K	31%	$7,572.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979524	SEL: FRU,LTO-7,SAS,HH,T50E	$10,092.00	K	31%	$6,963.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979524-F	SEL: UPG,LTO-7,HH,SAS,T50E	$10,092.00	K	31%	$6,963.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979532	SEL:PREPUR,LTO-8,SAS,HH,T50E	$5,769.00	K	31%	$3,980.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	90979533	SEL:PREPUR,LTO-8,FC,HH,T50E	$6,846.00	K	31%	$4,723.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T200	SEL: CHAMBER-SLOT KEY ENABLE;T200	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T20-F	SEL: CHAMBER-SLOT KEY ENABLE;T200	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T380	SEL: CHAMBER-SLOT KEY ENABLE;T380	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T38-F	SEL: FRU;CHAMBER-SLOT KEY;T380	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T680	SEL: CHAMBER-SLOT KEY ENABLE;T680	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019814T68-F	SEL: FRU;CHAMBER-SLOT KEY;T680	$1,308.00	K	31%	$902.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019816	SEL: ENCRYPTION;PRO;T200-380-680	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019816-F	SEL: FRU;ENCRYPTON;PRO;T200-380-680	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019817	SEL: SLS SFTWR KEY;QIP-RIM-CONN;BOA	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019817-F	SEL: FRU;SLS SFTWR-KEY;QIP-RIM;BOA	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019818	SEL: SLS SFTWR KEY;DIRECT-CONN;T200	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019818-F	SEL: FRU;SLS SFTWR-KEY;DIRECT;T200	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019824	SEL: RACK;STANDARD 19 INCH	$4,015.00	K	31%	$2,770.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019832	SEL: SLS SW KEY;DIRECTCONN;T380-680	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019832-F	SEL: FRU;SLS SW-KEY;DIRECT;T380-680	$6,538.00	K	31%	$4,511.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019877	SEL:PREPUR,NEW,LTO-8,FC,BOA	$8,385.00	K	31%	$5,785.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	91019878	SEL:PREPUR,UPG,LTO-8,FC,ADAPT,BOA	$8,385.00	K	31%	$5,785.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	9198	SEL: CNTR,SFP,8GB,850NM,OPTICAL	$263.00	K	31%	$181.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	9313	SEL: CABLEOPTICAL50ULC-LC10M	$187.00	K	31%	$129.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	9314	SEL: CABLE,OPTICAL,50U,LC-LC,20M	$235.00	K	31%	$162.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	9317	SEL: CABLE,OPTICAL,LC-LC,50M	$291.00	K	31%	$200.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	9594SL	SEL: CORD,4.5M,L6-20P / LOCKING C19	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6-H-A-2-30	SEL: T120BUNDLE 2 LTO-6 HH SAS 30S	$37,890.00	K	31%	$26,144.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HA-2-50	SEL: T120BUNDLE,2 LTO-6,HH,SAS,50S	$39,198.00	K	31%	$27,046.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HA-3-50	SEL: T120BUNDLE,3 LTO-6,HH,SAS,50S	$50,019.00	K	31%	$34,513.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HA-4-50	SEL: T120BUNDLE,4 LTO-6,HH,SAS,50S	$61,788.00	K	31%	$42,633.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6-H-F-2-30	SEL: T120BUNDLE 2 LTO-6 HH FC 30S	$43,088.00	K	31%	$29,730.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HF-2-50	SEL: T120BUNDLE,2 LTO-6,HH,FC,50S	$44,396.00	K	31%	$30,633.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HF-3-50	SEL: T120BUNDLE,3 LTO-6,HH,FC,50S	$56,198.00	K	31%	$38,776.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-6HF-4-50	SEL: T120BUNDLE,4 LTO-6,HH,FC,50S	$68,556.00	K	31%	$47,303.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-A-2-30	SEL: T120BUNDLE,2 LTO-7,HH,SAS,30S	$39,885.00	K	31%	$27,520.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-A-2-50	SEL: T120BUNDLE,2 LTO-7,HH,SAS,50S	$39,885.00	K	31%	$27,520.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-A-3-50	SEL: T120BUNDLE,3 LTO-7,HH,SAS,50S	$52,177.00	K	31%	$36,002.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-A-4-50	SEL: T120BUNDLE,4 LTO-7,HH,SAS,50S	$63,423.00	K	31%	$43,761.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-F-2-30	SEL: T120BUNDLE,2 LTO-7,HH,FC,30S	$45,638.00	K	31%	$31,490.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-F-2-50	SEL: T120BUNDLE,2 LTO-7,HH,FC,50S	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	T120-7-H-F-3-50	SEL: T120BUNDLE,3 LTO-7,HH,FC,50S	$58,192.00	K	31%	$40,152.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T120-7-H-F-4-50	SEL: T120BUNDLE,4 LTO-7,HH,FC,50S	$70,485.00	K	31%	$48,634.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T200-DBA-1	SEL: T200;BASE UNIT W- 1 DBA	$47,574.00	K	31%	$32,826.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T200-DBA-2	SEL: T200;BASE UNIT W- 2 DBA	$54,112.00	K	31%	$37,337.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-DBA-1	SEL: T380;BASE UNIT W-1 DBA	$67,189.00	K	31%	$46,360.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-DBA-2	SEL: T380;BASE UNIT W- 2 DBA	$73,074.00	K	31%	$50,421.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-DBA-3	SEL: T380;BASE UNIT W- 3 DBA	$78,958.00	K	31%	$54,481.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-J-DBA-1	SEL: T380 ENT,BASE UNIT W-1 DBA	$67,189.00	K	31%	$46,360.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-J-DBA-2	SEL: T380 ENT,BASE UNIT W- 2 DBA	$73,074.00	K	31%	$50,421.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T380-J-DBA-3	SEL: T380 ENT,BASE UNIT W- 3 DBA	$78,958.00	K	31%	$54,481.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T50E-7-H-A-1-10	SEL: T50E,LTO-7,HH,SAS,1DR,10S	$16,346.00	K	31%	$11,278.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T50E-7-H-A-2-25	SEL: T50E,LTO-7,HH,SAS,2DR,25S	$24,715.00	K	31%	$17,053.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T50E-7-H-F-1-10	SEL: T50E,LTO-7,HH,FIBRE,1DR,10S	$20,269.00	K	31%	$13,985.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T50E-7-H-F-2-25	SEL: T50E,LTO-7,HH,FIBRE,2DR,25S	$28,769.00	K	31%	$19,850.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T680-DBA-1	SEL: T680;BASE UNIT W- 1 DBA	$102,366.00	K	31%	$70,632.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T680-DBA-2	SEL: T680;BASE UNIT W- 2 DBA	$108,251.00	K	31%	$74,693.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T680-DBA-3	SEL: T680;BASE UNIT W- 3 DBA	$114,135.00	K	31%	$78,753.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9502FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9503FRMEXP	SEL: T950 3 FRAME HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9504FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9505FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9506FRMEXP	SEL: T950 6 FRAME HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T9508FRMEXP	SEL: T950 8 FRAME HAX EXPANSION KIT	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B1D	SEL: T950B WITH 1 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B3D3T	SEL: T950 W-3 DBA'S & 3 TBA'S	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T	$49,758.00	K	31%	$34,333.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B3D3TDX-F	SEL: T950 DRV EXP 3D 3T	$49,758.00	K	31%	$34,333.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B6D0DVXP	SEL: T950 DRV EXP 6D 0T	$63,292.00	K	31%	$43,671.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B6D0T	SEL: T950 W- 6 DBA'S & 0 TBA'S	$128,808.00	K	31%	$88,877.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B6D0TDX-F	SEL: T950 DRV EXP 6D 0T	$63,292.00	K	31%	$43,671.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B-J-1D	SEL: T950B ENT 1 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B-J-3D	SEL: T950B ENT 3 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B-J3DDVXP	SEL: T950B ENT DRV EXP 3DBA	$49,758.00	K	31%	$34,333.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJ3DDVXPF	SEL: FRU,T950B ENT DRV EXP 3DBA	$49,758.00	K	31%	$34,333.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B-J-6D	SEL: T950B ENT 6 DBA	$128,808.00	K	31%	$88,877.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B-J6DDVXP	SEL: T950B ENT DRV EXP 6DBA	$63,292.00	K	31%	$43,671.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJ6DDVXPF	SEL: FRU,T950B ENT DRV EXP 6DBA	$63,292.00	K	31%	$43,671.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950B-JMEDEXF	SEL: FRU,T950 ENT MEDIA EXP FRAME	$26,023.00	K	31%	$17,955.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJMEDIAEX	SEL: T950B ENT MEDIA EXP	$26,023.00	K	31%	$17,955.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJMULTI1D	SEL: T950B ENT,MULTI,1 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJMULTI3D	SEL: T950B ENT,MULTI,3 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BJMULTI6D	SEL: T950B ENT,MULTI,6 DBA	$128,808.00	K	31%	$88,877.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDBLJ-F	SEL: T950B ENT BULK TAP	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDBLK-F	SEL: T950,LEFT,MED,EX,FR,W-BULK,UPG	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDBULK	SEL: T950,LEFT,MED,EX,FRAME,W-BULK	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDEX-F	SEL: T950 MEDIA ONLY EXPANSN FRAME	$26,023.00	K	31%	$17,955.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDIAEXP	SEL: T950 MEDIA ONLY EXPANSN FRAME	$26,023.00	K	31%	$17,955.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMEDLBLKJ	SEL: T950B ENT BULK TAP	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMULT1D	SEL: T950,MULTI,WITH 1 DBA	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMULT3D3T	SEL: T950,MULTI,W-3 DBA'S & 3 TBA'S	$112,658.00	K	31%	$77,734.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	T950BMULT6D0T	SEL: T950,MULTI,W-6DBA'S & 0TBA'S	$128,808.00	K	31%	$88,877.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN3D3T	SEL: TFIN W- 3 DBA'S & 3 TBA'S	$122,923.00	K	31%	$84,816.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN3D3TDVX-F	SEL: TFIN;UPG;DRV EXP 3D 3T	$57,538.00	K	31%	$39,701.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN3D3TDVXP	SEL: TFIN DRV EXP 3D 3T	$57,538.00	K	31%	$39,701.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN6D0T	SEL: TFIN W- 6 DBA'S & 0 TBA'S	$142,538.00	K	31%	$98,351.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN6D0TDVX-F	SEL: TFIN;UPG;DRV EXP 6D 0T	$73,231.00	K	31%	$50,529.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN6D0TDVXP	SEL: TFIN DRV EXP 6D 0T	$73,231.00	K	31%	$50,529.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINBSB-LEFT	SEL: TFIN BULK SERV BAY;LEFT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINBSBLFT-F	SEL: FRU;TFIN BULK SV BAY;LEFT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINBSBRGT-F	SEL: FRU;TFIN BULK SV BAY;RIGHT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-BSB-RIGHT	SEL: TFIN BULK SERV BAY,RIGHT WITH ROBO	$91,538.00	K	31%	$63,161.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-J3D3S	SEL: TFIN ENT 3D 3S	$122,923.00	K	31%	$84,816.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJ3D3SDVXP	SEL: TFIN ENT DRV EXP 3D 3S	$57,538.00	K	31%	$39,701.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJ3D3SDX-F	SEL: FRU;TFIN ENT DRV EXP 3D 3S	$57,538.00	K	31%	$39,701.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-J6D0S	SEL: TFIN ENT 6D 0S	$142,538.00	K	31%	$98,351.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJ6D0SDVXP	SEL: TFIN ENT DRV EXP 6D 0S	$73,231.00	K	31%	$50,529.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJ6D0SDX-F	SEL: FRU;TFIN ENT DRV EXP 6D 0S	$73,231.00	K	31%	$50,529.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJBSBLEFT	SEL: TFIN ENT BULK SERV BAY;LEFT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJBSBLFT-F	SEL: FRU;TFIN ENT BULK SV BAY;LEFT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJBSBRGT-F	SEL: FRU;TFIN ENT BULK SV BAY;RIGHT	$58,846.00	K	31%	$40,603.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-J-BSB-RIGHT	SEL: TFIN ENT BULK SERV BAY,RGT W/ROBO	$91,538.00	K	31%	$63,161.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJMEDEX-F	SEL: FRU;TFIN ENT MEDIA EXP FRAME	$26,154.00	K	31%	$18,046.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJMEDIAEXP	SEL: TFIN ENT MEDIA EXP	$26,154.00	K	31%	$18,046.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJSBLEFT	SEL: TFIN ENT SERV BAY;LEFT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJSBLEFT-F	SEL: FRU;TFIN ENT SERV BAY;LEFT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINJSBRGT-F	SEL: FRU;TFIN ENT SERV BAY;RIGHT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY,RIGHT WITH ROBO	$78,462.00	K	31%	$54,138.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINMEDEX-F	SEL: TFIN;UPG;MEDIA EXP	$26,154.00	K	31%	$18,046.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINMEDIAEXP	SEL: TFIN MEDIA EXP	$26,154.00	K	31%	$18,046.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINSB-LEFT	SEL: TFIN SERV BAY;LEFT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	TFINSBLEFT-F	SEL: TFIN;UPG;SERV BAY;LEFT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFIN-SB-RIGHT	SEL: TFIN SERV BAY,RIGHT, WITH ROBOT	$78,462.00	K	31%	$54,138.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	TFINSBRIGHT-F	SEL: TFIN;UPG;SERV BAY;RIGHT	$45,769.00	K	31%	$31,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPECTRALOGIC
5	ESP-100-199AN-D	SEL Splunk Ent Sec Perp Lic 100-199GBAN	$721.15	K	31%	$497.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-100-199AP-D	SEL Splunk Ent Sec Perp Lic 100-199GBAP	$865.38	K	31%	$597.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-100-199EM-D	SEL Splunk Ent Sec Perp Lic 100-199GBEM	$663.46	K	31%	$457.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-100-199US-D	SEL Splunk EntSecPerpLic 100-199GB/dayUS	$576.92	K	31%	$398.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-1K-1999AN-D	SEL Splunk Ent Sec Perp Lic 1K-1999GBAN	$432.69	K	31%	$298.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-1K-1999AP-D	SEL Splunk Ent Sec Perp Lic 1K-1999GBAP	$519.23	K	31%	$358.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-1K-1999EM-D	SEL Splunk Ent Sec Perp Lic 1K-1999GBEM	$398.08	K	31%	$274.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-1K-1999US-D	SEL Splunk Ent Sec Perp 1K-1999GB/dayUS	$346.15	K	31%	$238.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-200-499AN-D	SEL Splunk Ent Sec Perp Lic 200-499GBAN	$540.87	K	31%	$373.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-200-499AP-D	SEL Splunk Ent Sec Perp Lic 200-499GBAP	$649.04	K	31%	$447.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-200-499EM-D	SEL Splunk Ent Sec Perp Lic 200-499GBEM	$497.60	K	31%	$343.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-200-499US-D	SEL Splunk EntSecPerpLic 200-499GB/dayUS	$432.69	K	31%	$298.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-2K-4999AN-D	SEL Splunk Ent Sec Perp Lic 2K-4999GBAN	$317.31	K	31%	$218.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-2K-4999AP-D	SEL Splunk Ent Sec Perp Lic 2K-4999GBAP	$475.96	K	31%	$328.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-2K-4999EM-D	SEL Splunk Ent Sec Perp Lic 2K-4999GBEM	$364.90	K	31%	$251.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-2K-4999US-D	SEL Splunk Ent Sec Perp 2K-4999GB/dayUS	$317.31	K	31%	$218.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-500-999AN-D	SEL Splunk Ent Sec Perp Lic 500-999GBAN	$468.75	K	31%	$323.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-500-999AP-D	SEL Splunk Ent Sec Perp Lic 500-999GBAP	$562.50	K	31%	$388.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-500-999EM-D	SEL Splunk Ent Sec Perp Lic 500-999GBEM	$431.25	K	31%	$297.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-500-999US-D	SEL Splunk Ent Sec Perp 500-999GB/dayUS	$375.00	K	31%	$258.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-50-99AN-D	SEL Splunk Ent Sec Perp Lic 50-99GBAN	$1,153.85	K	31%	$796.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-50-99AP-D	SEL Splunk Ent Sec Perp Lic 50-99GBAP	$1,384.62	K	31%	$955.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-50-99EM-D	SEL Splunk Ent Sec Perp Lic 50-99GBEM	$1,061.54	K	31%	$732.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESP-50-99US-D	SEL Splunk Ent Sec Perp Lic 50-99GBdayUS	$923.08	K	31%	$636.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-100-199AN-D	SEL Splunk ES Perp UPG 100-199GB/dayAN	$576.92	K	31%	$398.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-100-199AP-D	SEL Splunk ES Perp UPG 100-199GB/dayAP	$865.38	K	31%	$597.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-100-199EM-D	SEL Splunk ES Perp UPG 100-199GB/dayEM	$663.46	K	31%	$457.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-100-199US-D	SEL Splunk ES Perp UPG 100-199GB/dayUS	$576.92	K	31%	$398.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-1K-1999AN-D	SEL Splunk ES Perp UPG 1K-1999GB/dayAN	$346.15	K	31%	$238.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-1K-1999AP-D	SEL Splunk ES Perp UPG 1K-1999GB/dayAP	$519.23	K	31%	$358.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-1K-1999EM-D	SEL Splunk ES Perp UPG 1K-1999GB/dayEM	$398.08	K	31%	$274.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-1K-1999US-D	SEL Splunk ES Perp UPG 1K-1999GB/dayUS	$346.15	K	31%	$238.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-200-499AN-D	SEL Splunk ES Perp UPG 200-499GB/dayAN	$432.69	K	31%	$298.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-200-499AP-D	SEL Splunk ES Perp UPG 200-499GB/dayAP	$649.62	K	31%	$448.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-200-499EM-D	SEL Splunk ES Perp UPG 200-499GB/dayEM	$497.31	K	31%	$343.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-200-499US-D	SEL Splunk ES Perp UPG 200-499GB/dayUS	$432.69	K	31%	$298.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-2K-4999AN-D	SEL Splunk ES Perp UPG 2K-4999GB/dayAN	$317.31	K	31%	$218.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-2K-4999AP-D	SEL Splunk ES Perp UPG 2K-4999GB/dayAP	$476.54	K	31%	$328.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-2K-4999EM-D	SEL Splunk ES Perp UPG 2K-4999GB/dayEM	$364.62	K	31%	$251.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-2K-4999US-D	SEL Splunk ES Perp UPG 2K-4999GB/dayUS	$317.31	K	31%	$218.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-500-999AN-D	SEL Splunk ES Perp UPG 500-999GB/dayAN	$375.00	K	31%	$258.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-500-999AP-D	SEL Splunk ES Perp UPG 500-999GB/dayAP	$563.08	K	31%	$388.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-500-999EM-D	SEL Splunk ES Perp UPG 500-999GB/dayEM	$431.54	K	31%	$297.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-500-999US-D	SEL Splunk ES Perp UPG 500-999GB/dayUS	$375.00	K	31%	$258.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-50-99AN-D	SEL Splunk ES Perp UPG 50-99GB/dayAN	$923.08	K	31%	$636.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-50-99AP-D	SEL Splunk ES Perp UPG 50-99GB/dayAP	$1,384.62	K	31%	$955.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-50-99EM-D	SEL Splunk ES Perp UPG 50-99GB/dayEM	$1,061.54	K	31%	$732.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESPU-50-99US-D	SEL Splunk ES Perp UPG 50-99GB/dayUS	$923.08	K	31%	$636.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-100-199AN-D	SEL Splunk Ent Sec Term ESUP100-199GBAN	$288.46	K	31%	$199.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-100-199AP-D	SEL Splunk Ent Sec Term ESUP100-199GBAP	$346.15	K	31%	$238.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-100-199EM-D	SEL Splunk Ent Sec Term ESUP100-199GBEM	$265.38	K	31%	$183.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-100-199US-D	SEL Splunk Ent Sec Term ESUP100-199GBUS	$230.77	K	31%	$159.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-1K-1999AN-D	SEL Splunk Ent Sec Term ESUP1K-199GBAN	$194.71	K	31%	$134.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-1K-1999AP-D	SEL Splunk Ent Sec Term ESUP1K-199GBAP	$233.65	K	31%	$161.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-1K-1999EM-D	SEL Splunk Ent Sec Term ESUP1K-199GBEM	$179.13	K	31%	$123.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-1K-1999US-D	SEL Splunk Ent Sec Term ESUP1K-199GBUS	$155.77	K	31%	$107.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-200-499AN-D	SEL Splunk Ent Sec Term ESUP200-499GBAN	$223.56	K	31%	$154.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-200-499AP-D	SEL Splunk Ent Sec Term ESUP200-499GBAP	$268.27	K	31%	$185.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-200-499EM-D	SEL Splunk Ent Sec Term ESUP200-499GBEM	$205.67	K	31%	$141.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-200-499US-D	SEL Splunk Ent Sec Term ESUP200-499GBUS	$178.85	K	31%	$123.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-2K-4999AN-D	SEL Splunk Ent Sec Term ESUP2K-4999GBAN	$187.50	K	31%	$129.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-2K-4999AP-D	SEL Splunk Ent Sec Term ESUP2K-4999GBAP	$225.00	K	31%	$155.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-2K-4999EM-D	SEL Splunk Ent Sec Term ESUP2K-4999GBEM	$172.50	K	31%	$119.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-2K-4999US-D	SEL Splunk Ent Sec Term ESUP2K-4999GBUS	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-500-999AN-D	SEL Splunk Ent Sec Term ESUP500-999GBAN	$201.92	K	31%	$139.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-500-999AP-D	SEL Splunk Ent Sec Term ESUP500-999GBAP	$242.31	K	31%	$167.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-500-999EM-D	SEL Splunk Ent Sec Term ESUP500-999GBEM	$185.77	K	31%	$128.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-500-999US-D	SEL Splunk Ent Sec Term ESUP500-999GBUS	$161.54	K	31%	$111.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-50-99AN-D	SEL Splunk Ent Sec Term ESUP50-99GBAN	$461.54	K	31%	$318.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-50-99AP-D	SEL Splunk Ent Sec Term ESUP50-99GBAP	$553.85	K	31%	$382.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-50-99EM-D	SEL Splunk Ent Sec Term ESUP50-99GBEM	$424.62	K	31%	$292.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTE-50-99US-D	SEL Splunk Ent Sec Term ESUP50-99GBUS	$369.23	K	31%	$254.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-100-199AN-D	SEL Splunk Ent Sec Term GSUP100-199GBAN	$324.52	K	31%	$223.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-100-199AP-D	SEL Splunk Ent Sec Term GSUP100-199GBAP	$389.42	K	31%	$268.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-100-199EM-D	SEL Splunk Ent Sec Term GSUP100-199GBEM	$298.56	K	31%	$206.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-100-199US-D	SEL Splunk Ent Sec Term GSUP100-199GBUS	$259.62	K	31%	$179.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-1K-1999AN-D	SEL Splunk Ent Sec Term GSUP1K-199GBAN	$216.35	K	31%	$149.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ESTG-1K-1999AP-D	SEL Splunk Ent Sec Term GSUP1K-199GBAP	$259.62	K	31%	$179.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-1K-1999EM-D	SEL Splunk Ent Sec Term GSUP1K-199GBEM	$199.04	K	31%	$137.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-1K-1999US-D	SEL Splunk Ent Sec Term GSUP1K-199GBUS	$173.08	K	31%	$119.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-200-499AN-D	SEL Splunk Ent Sec Term GSUP200-499GBAN	$252.40	K	31%	$174.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-200-499AP-D	SEL Splunk Ent Sec Term GSUP200-499GBAP	$302.88	K	31%	$208.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-200-499EM-D	SEL Splunk Ent Sec Term GSUP200-499GBEM	$232.21	K	31%	$160.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-200-499US-D	SEL Splunk Ent Sec Term GSUP200-499GBUS	$201.92	K	31%	$139.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-2K-4999AN-D	SEL Splunk Ent Sec Term GSUP2K-4999GBAN	$209.13	K	31%	$144.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-2K-4999AP-D	SEL Splunk Ent Sec Term GSUP2K-4999GBAP	$250.96	K	31%	$173.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-2K-4999EM-D	SEL Splunk Ent Sec Term GSUP2K-4999GBEM	$192.40	K	31%	$132.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-2K-4999US-D	SEL Splunk Ent Sec Term GSUP2K-4999GBUS	$167.31	K	31%	$115.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-500-999AN-D	SEL Splunk Ent Sec Term GSUP500-999GBAN	$223.56	K	31%	$154.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-500-999AP-D	SEL Splunk Ent Sec Term GSUP500-999GBAP	$268.27	K	31%	$185.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-500-999EM-D	SEL Splunk Ent Sec Term GSUP500-999GBEM	$205.67	K	31%	$141.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTG-500-999US-D	SEL Splunk Ent Sec Term GSUP500-999GBUS	$178.85	K	31%	$123.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-1000AN-D	SEL Splunk ES TermUPG ESup Buck $1000AN	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-1000AP-D	SEL Splunk ES TermUPG ESup Buck $1000AP	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-1000EM-D	SEL Splunk ES TermUPG ESup Buck $1000EM	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-1000US-D	SEL Splunk ES TermUPG ESup Buck $1000US	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-100AN-D	SEL Splunk ES TermUPG ESup Buck $100AN	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-100AP-D	SEL Splunk ES TermUPG ESup Buck $100AP	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-100EM-D	SEL Splunk ES TermUPG ESup Buck $100EM	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-100US-D	SEL Splunk ES TermUPG ESup Buck $100US	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-1AN-D	SEL Splunk ES TermUPG ESup Buck $1AN	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-1AP-D	SEL Splunk ES TermUPG ESup Buck $1AP	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-1EM-D	SEL Splunk ES TermUPG ESup Buck $1EM	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-ES-1US-D	SEL Splunk ES TermUPG ESup Buck $1US	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-1000AN-D	SEL Splunk ES TermUPG GSup Buck $1000AN	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-1000AP-D	SEL Splunk ES TermUPG GSup Buck $1000AP	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-1000EM-D	SEL Splunk ES TermUPG GSup Buck $1000EM	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-1000US-D	SEL Splunk ES TermUPG GSup Buck $1000US	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-100AN-D	SEL Splunk ES TermUPG GSup Buck $100AN	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-100AP-D	SEL Splunk ES TermUPG GSup Buck $100AP	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-100EM-D	SEL Splunk ES TermUPG GSup Buck $100EM	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-100US-D	SEL Splunk ES TermUPG GSup Buck $100US	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-1AN-D	SEL Splunk ES TermUPG GSup Buck $1AN	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-1AP-D	SEL Splunk ES TermUPG GSup Buck $1AP	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-1EM-D	SEL Splunk ES TermUPG GSup Buck $1EM	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ESTU-GS-1US-D	SEL Splunk ES TermUPG GSup Buck $1US	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-100GB-AN-D	SEL Splunk EXCH Perp Lic 51-100GB/dayAN	$108,173.08	K	31%	$74,639.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-100GB-AP-D	SEL Splunk EXCH Perp Lic 51-100GB/dayAP	$129,807.69	K	31%	$89,567.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-100GB-EM-D	SEL Splunk EXCH Perp Lic 51-100GB/dayEM	$99,519.23	K	31%	$68,668.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-100GB-US-D	SEL Splunk EXCH Perp Lic 51-100GB/dayUS	$86,538.46	K	31%	$59,711.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-101GB-AN-D	SEL Splunk EXCH Perp Lic > 100+GB/dayAN	$201,923.08	K	31%	$139,326.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-101GB-AP-D	SEL Splunk EXCH Perp Lic > 100+GB/dayAP	$242,307.69	K	31%	$167,192.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-101GB-EM-D	SEL Splunk EXCH Perp Lic > 100+GB/dayEM	$185,769.23	K	31%	$128,180.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-101GB-US-D	SEL Splunk EXCH Perp Lic > 100+GB/dayUS	$161,538.46	K	31%	$111,461.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-10GB-AN-D	SEL Splunk EXCH Perp Lic 6-10GB/dayAN	$18,028.85	K	31%	$12,439.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-10GB-AP-D	SEL Splunk EXCH Perp Lic 6-10GB/dayAP	$21,634.62	K	31%	$14,927.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-10GB-EM-D	SEL Splunk EXCH Perp Lic 6-10GB/dayEM	$16,586.54	K	31%	$11,444.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-10GB-US-D	SEL Splunk EXCH Perp Lic 6-10GB/dayUS	$14,423.08	K	31%	$9,951.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-20GB-AN-D	SEL Splunk EXCH Perp Lic 11-20GB/dayAN	$32,451.92	K	31%	$22,391.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-20GB-AP-D	SEL Splunk EXCH Perp Lic 11-20GB/dayAP	$38,942.31	K	31%	$26,870.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-20GB-EM-D	SEL Splunk EXCH Perp Lic 11-20GB/dayEM	$29,855.77	K	31%	$20,600.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-20GB-US-D	SEL Splunk EXCH Perp Lic 11-20GB/dayUS	$25,961.54	K	31%	$17,913.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-50GB-AN-D	SEL Splunk EXCH Perp Lic 21-50GB/dayAN	$68,509.62	K	31%	$47,271.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-50GB-AP-D	SEL Splunk EXCH Perp Lic 21-50GB/dayAP	$82,211.54	K	31%	$56,725.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-50GB-EM-D	SEL Splunk EXCH Perp Lic 21-50GB/dayEM	$63,028.85	K	31%	$43,489.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-50GB-US-D	SEL Splunk EXCH Perp Lic 21-50GB/dayUS	$54,807.69	K	31%	$37,817.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-5GB-AN-D	SEL Splunk EXCH Perp Lic 3-5GB/dayAN	$10,817.31	K	31%	$7,463.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-5GB-AP-D	SEL Splunk EXCH Perp Lic 3-5GB/dayAP	$12,980.77	K	31%	$8,956.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-5GB-EM-D	SEL Splunk EXCH Perp Lic 3-5GB/dayEM	$9,951.92	K	31%	$6,866.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXP-5GB-US-D	SEL Splunk EXCH Perp Lic 3-5GB/dayUS	$8,653.85	K	31%	$5,971.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-100GB-AN-D	SEL Splunk EXCH Term ESUP 51-100GB/dayAN	$43,269.23	K	31%	$29,855.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-100GB-AP-D	SEL Splunk EXCH Term ESUP 51-100GB/dayAP	$51,923.08	K	31%	$35,826.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-100GB-EM-D	SEL Splunk EXCH Term ESUP 51-100GB/dayEM	$39,807.69	K	31%	$27,467.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-100GB-US-D	SEL Splunk EXCH Term ESUP 51-100GB/dayUS	$34,615.38	K	31%	$23,884.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-101GB-AN-D	SEL Splunk EXCH Term ESUP >100+GB/dayAN	$107,668.27	K	31%	$74,291.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-101GB-AP-D	SEL Splunk EXCH Term ESUP >100+GB/dayAP	$129,201.92	K	31%	$89,149.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-101GB-EM-D	SEL Splunk EXCH Term ESUP >100+GB/dayEM	$99,054.81	K	31%	$68,347.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-101GB-US-D	SEL Splunk EXCH Term ESUP >100+GB/dayUS	$86,134.62	K	31%	$59,432.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-10GB-AN-D	SEL Splunk EXCH Term ESUP 6-10GB/dayAN	$7,211.54	K	31%	$4,975.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-10GB-AP-D	SEL Splunk EXCH Term ESUP 6-10GB/dayAP	$8,653.85	K	31%	$5,971.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-10GB-EM-D	SEL Splunk EXCH Term ESUP 6-10GB/dayEM	$6,634.62	K	31%	$4,577.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-10GB-US-D	SEL Splunk EXCH Term ESUP 6-10GB/dayUS	$5,769.23	K	31%	$3,980.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-20GB-AN-D	SEL Splunk EXCH Term ESUP 11-20GB/dayAN	$12,980.77	K	31%	$8,956.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-20GB-AP-D	SEL Splunk EXCH Term ESUP 11-20GB/dayAP	$15,576.92	K	31%	$10,748.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-20GB-EM-D	SEL Splunk EXCH Term ESUP 11-20GB/dayEM	$11,942.31	K	31%	$8,240.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-20GB-US-D	SEL Splunk EXCH Term ESUP 11-20GB/dayUS	$10,384.62	K	31%	$7,165.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-50GB-AN-D	SEL Splunk EXCH Term ESUP 21-50GB/dayAN	$27,403.85	K	31%	$18,908.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	EXTE-50GB-AP-D	SEL Splunk EXCH Term ESUP 21-50GB/dayAP	$32,884.62	K	31%	$22,690.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-50GB-EM-D	SEL Splunk EXCH Term ESUP 21-50GB/dayEM	$25,211.54	K	31%	$17,395.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-50GB-US-D	SEL Splunk EXCH Term ESUP 21-50GB/dayUS	$21,923.08	K	31%	$15,126.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-5GB-AN-D	SEL Splunk EXCH Term ESUP 3-5GB/dayAN	$4,326.92	K	31%	$2,985.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-5GB-AP-D	SEL Splunk EXCH Term ESUP 3-5GB/dayAP	$5,192.31	K	31%	$3,582.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-5GB-EM-D	SEL Splunk EXCH Term ESUP 3-5GB/dayEM	$3,980.77	K	31%	$2,746.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTE-5GB-US-D	SEL Splunk EXCH Term ESUP 3-5GB/dayUS	$3,461.54	K	31%	$2,388.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-100GB-AN-D	SEL Splunk EXCH Term GSUP 51-100GB/dayAN	$48,677.88	K	31%	$33,587.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-100GB-AP-D	SEL Splunk EXCH Term GSUP 51-100GB/dayAP	$58,413.46	K	31%	$40,305.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-100GB-EM-D	SEL Splunk EXCH Term GSUP 51-100GB/dayEM	$44,783.65	K	31%	$30,900.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-100GB-US-D	SEL Splunk EXCH Term GSUP 51-100GB/dayUS	$38,942.31	K	31%	$26,870.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-101GB-AN-D	SEL Splunk EXCH Term GSUP >100+GB/dayAN	$121,153.85	K	31%	$83,596.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-101GB-AP-D	SEL Splunk EXCH Term GSUP >100+GB/dayAP	$145,384.62	K	31%	$100,315.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-101GB-EM-D	SEL Splunk EXCH Term GSUP >100+GB/dayEM	$111,461.54	K	31%	$76,908.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-101GB-US-D	SEL Splunk EXCH Term GSUP >100+GB/dayUS	$96,923.08	K	31%	$66,876.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-10GB-AN-D	SEL Splunk EXCH Term GSUP 6-10GB/dayAN	$8,112.98	K	31%	$5,597.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-10GB-AP-D	SEL Splunk EXCH Term GSUP 6-10GB/dayAP	$9,735.58	K	31%	$6,717.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-10GB-EM-D	SEL Splunk EXCH Term GSUP 6-10GB/dayEM	$7,463.94	K	31%	$5,150.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-10GB-US-D	SEL Splunk EXCH Term GSUP 6-10GB/dayUS	$6,490.38	K	31%	$4,478.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-20GB-AN-D	SEL Splunk EXCH Term GSUP 11-20GB/dayAN	$14,603.37	K	31%	$10,076.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-20GB-AP-D	SEL Splunk EXCH Term GSUP 11-20GB/dayAP	$17,524.04	K	31%	$12,091.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-20GB-EM-D	SEL Splunk EXCH Term GSUP 11-20GB/dayEM	$13,435.10	K	31%	$9,270.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-20GB-US-D	SEL Splunk EXCH Term GSUP 11-20GB/dayUS	$11,682.69	K	31%	$8,061.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-50GB-AN-D	SEL Splunk EXCH Term GSUP 21-50GB/dayAN	$30,829.33	K	31%	$21,272.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-50GB-AP-D	SEL Splunk EXCH Term GSUP 21-50GB/dayAP	$36,995.19	K	31%	$25,526.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-50GB-EM-D	SEL Splunk EXCH Term GSUP 21-50GB/dayEM	$28,362.98	K	31%	$19,570.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-50GB-US-D	SEL Splunk EXCH Term GSUP 21-50GB/dayUS	$24,663.46	K	31%	$17,017.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-5GB-AN-D	SEL Splunk EXCH Term GSUP 3-5GB/dayAN	$4,867.79	K	31%	$3,358.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-5GB-AP-D	SEL Splunk EXCH Term GSUP 3-5GB/dayAP	$5,841.35	K	31%	$4,030.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-5GB-EM-D	SEL Splunk EXCH Term GSUP 3-5GB/dayEM	$4,478.37	K	31%	$3,090.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EXTG-5GB-US-D	SEL Splunk EXCH Term GSUP 3-5GB/dayUS	$3,894.23	K	31%	$2,687.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-100-249AN-D	SEL Splunk-Hadoop Term +Esup100-249NdAN	$3,807.69	K	31%	$2,627.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-100-249AP-D	SEL Splunk-Hadoop Term +Esup100-249NdAP	$4,569.23	K	31%	$3,152.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-100-249EM-D	SEL Splunk-Hadoop Term +Esup100-249NdEM	$3,503.08	K	31%	$2,417.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-100-249US-D	SEL Splunk-Hadoop Term +Esup100-249NdUS	$3,046.15	K	31%	$2,101.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-10-24AN-D	SEL Splunk-Hadoop Term +Esup10-24NdAN	$4,326.92	K	31%	$2,985.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-10-24AP-D	SEL Splunk-Hadoop Term +Esup10-24NdAP	$5,192.31	K	31%	$3,582.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-10-24EM-D	SEL Splunk-Hadoop Term +Esup10-24NdEM	$3,980.77	K	31%	$2,746.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-10-24US-D	SEL Splunk-Hadoop Term +Esup10-24NdUS	$3,461.54	K	31%	$2,388.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-250-499AN-D	SEL Splunk-Hadoop Term +Esup250-499NdAN	$3,461.54	K	31%	$2,388.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-250-499AP-D	SEL Splunk-Hadoop Term +Esup250-499NdAP	$4,153.85	K	31%	$2,866.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-250-499EM-D	SEL Splunk-Hadoop Term +Esup250-499NdEM	$3,184.62	K	31%	$2,197.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-250-499US-D	SEL Splunk-Hadoop Term +Esup250-499NdUS	$2,769.23	K	31%	$1,910.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-25-49AN-D	SEL Splunk-Hadoop Term +Esup25-49NdAN	$4,153.85	K	31%	$2,866.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-25-49AP-D	SEL Splunk-Hadoop Term +Esup25-49NdAP	$4,984.62	K	31%	$3,439.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-25-49EM-D	SEL Splunk-Hadoop Term +Esup25-49NdEM	$3,821.54	K	31%	$2,636.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-25-49US-D	SEL Splunk-Hadoop Term +Esup25-49NdUS	$3,323.08	K	31%	$2,292.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-500-999AN-D	SEL Splunk-Hadoop Term +Esup500-999NdAN	$3,028.85	K	31%	$2,089.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-500-999AP-D	SEL Splunk-Hadoop Term +Esup500-999NdAP	$3,634.62	K	31%	$2,507.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-500-999EM-D	SEL Splunk-Hadoop Term +Esup500-999NdEM	$2,786.54	K	31%	$1,922.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-500-999US-D	SEL Splunk-Hadoop Term +Esup500-999NdUS	$2,423.08	K	31%	$1,671.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-50-99AN-D	SEL Splunk-Hadoop Term +Esup50-99NdAN	$3,980.77	K	31%	$2,746.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-50-99AP-D	SEL Splunk-Hadoop Term +Esup50-99NdAP	$4,776.92	K	31%	$3,296.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-50-99EM-D	SEL Splunk-Hadoop Term +Esup50-99NdEM	$3,662.31	K	31%	$2,526.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTE-50-99US-D	SEL Splunk-Hadoop Term +Esup50-99NdUS	$3,184.62	K	31%	$2,197.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-100-249AN-D	SEL Splunk-Hadoop Term +Gsup100-249NdAN	$4,284.23	K	31%	$2,956.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-100-249AP-D	SEL Splunk-Hadoop Term +Gsup100-249NdAP	$5,140.38	K	31%	$3,546.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-100-249EM-D	SEL Splunk-Hadoop Term +Gsup100-249NdEM	$3,941.54	K	31%	$2,719.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-100-249US-D	SEL Splunk-Hadoop Term +Gsup100-249NdUS	$3,426.92	K	31%	$2,364.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-10-24AN-D	SEL Splunk-Hadoop Term +Gsup10-24NdAN	$4,868.08	K	31%	$3,358.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-10-24AP-D	SEL Splunk-Hadoop Term +Gsup10-24NdAP	$5,841.92	K	31%	$4,030.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-10-24EM-D	SEL Splunk-Hadoop Term +Gsup10-24NdEM	$4,478.08	K	31%	$3,089.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-10-24US-D	SEL Splunk-Hadoop Term +Gsup10-24NdUS	$3,894.23	K	31%	$2,687.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-250-499AN-D	SEL Splunk-Hadoop Term +Gsup250-499NdAN	$3,894.23	K	31%	$2,687.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-250-499AP-D	SEL Splunk-Hadoop Term +Gsup250-499NdAP	$4,673.08	K	31%	$3,224.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-250-499EM-D	SEL Splunk-Hadoop Term +Gsup250-499NdEM	$3,582.69	K	31%	$2,472.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-250-499US-D	SEL Splunk-Hadoop Term +Gsup250-499NdUS	$3,115.38	K	31%	$2,149.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-25-49AN-D	SEL Splunk-Hadoop Term +Gsup25-49NdAN	$4,673.08	K	31%	$3,224.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-25-49AP-D	SEL Splunk-Hadoop Term +Gsup25-49NdAP	$5,607.69	K	31%	$3,869.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-25-49EM-D	SEL Splunk-Hadoop Term +Gsup25-49NdEM	$4,299.23	K	31%	$2,966.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-25-49US-D	SEL Splunk-Hadoop Term +Gsup25-49NdUS	$3,738.46	K	31%	$2,579.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-500-999AN-D	SEL Splunk-Hadoop Term +Gsup500-999NdAN	$3,403.85	K	31%	$2,348.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-500-999AP-D	SEL Splunk-Hadoop Term +Gsup500-999NdAP	$4,084.62	K	31%	$2,818.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-500-999EM-D	SEL Splunk-Hadoop Term +Gsup500-999NdEM	$3,131.54	K	31%	$2,160.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-500-999US-D	SEL Splunk-Hadoop Term +Gsup500-999NdUS	$2,723.08	K	31%	$1,878.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-50-99AN-D	SEL Splunk-Hadoop Term +Gsup50-99NdAN	$4,478.08	K	31%	$3,089.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-50-99AP-D	SEL Splunk-Hadoop Term +Gsup50-99NdAP	$5,374.62	K	31%	$3,708.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-50-99EM-D	SEL Splunk-Hadoop Term +Gsup50-99NdEM	$4,120.38	K	31%	$2,843.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	HUTG-50-99US-D	SEL Splunk-Hadoop Term +Gsup50-99NdUS	$3,582.69	K	31%	$2,472.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-100-199AN-D	SEL Splunk ITSI Perp Lic100-199GB/dayAN	$865.38	K	31%	$597.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ITP-100-199AP-D	SEL Splunk ITSI Perp Lic100-199GB/dayAP	$1,038.46	K	31%	$716.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-100-199EM-D	SEL Splunk ITSI Perp Lic100-199GB/dayEM	$796.15	K	31%	$549.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-100-199US-D	SEL Splunk ITSI Perp Lic100-199GB/dayUS	$692.31	K	31%	$477.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-1K-1999AN-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayAN	$432.69	K	31%	$298.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-1K-1999AP-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayAP	$519.23	K	31%	$358.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-1K-1999EM-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayEM	$398.08	K	31%	$274.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-1K-1999US-D	SEL Splunk ITSI Perp Lic1K-1999GB/dayUS	$346.15	K	31%	$238.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-200-499AN-D	SEL Splunk ITSI Perp Lic200-499GB/dayAN	$649.62	K	31%	$448.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-200-499AP-D	SEL Splunk ITSI Perp Lic200-499GB/dayAP	$778.85	K	31%	$537.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-200-499EM-D	SEL Splunk ITSI Perp Lic200-499GB/dayEM	$597.69	K	31%	$412.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-200-499US-D	SEL Splunk ITSI Perp Lic200-499GB/dayUS	$519.23	K	31%	$358.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-2K-4999AN-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayAN	$317.31	K	31%	$218.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-2K-4999AP-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayAP	$475.96	K	31%	$328.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-2K-4999EM-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayEM	$364.90	K	31%	$251.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-2K-4999US-D	SEL Splunk ITSI Perp Lic2K-4999GB/dayUS	$317.31	K	31%	$218.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-500-999AN-D	SEL Splunk ITSI Perp Lic500-999GB/dayAN	$468.46	K	31%	$323.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-500-999AP-D	SEL Splunk ITSI Perp Lic500-999GB/dayAP	$563.08	K	31%	$388.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-500-999EM-D	SEL Splunk ITSI Perp Lic500-999GB/dayEM	$431.54	K	31%	$297.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-500-999US-D	SEL Splunk ITSI Perp Lic500-999GB/dayUS	$375.00	K	31%	$258.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-50-99AN-D	SEL Splunk ITSI Perp Lic50-99GB/dayAN	$1,370.77	K	31%	$945.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-50-99AP-D	SEL Splunk ITSI Perp Lic50-99GB/dayAP	$1,644.23	K	31%	$1,134.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-50-99EM-D	SEL Splunk ITSI Perp Lic50-99GB/dayEM	$1,261.15	K	31%	$870.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITP-50-99US-D	SEL Splunk ITSI Perp Lic50-99GB/dayUS	$1,096.15	K	31%	$756.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-100-199AN-D	SEL Splunk ITSI Perp UPG100-199GB/dayAN	$865.38	K	31%	$597.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-100-199AP-D	SEL Splunk ITSI Perp UPG100-199GB/dayAP	$1,038.46	K	31%	$716.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-100-199EM-D	SEL Splunk ITSI Perp UPG100-199GB/dayEM	$796.15	K	31%	$549.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-100-199US-D	SEL Splunk ITSI Perp UPG100-199GB/dayUS	$692.31	K	31%	$477.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-1K-1999AN-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayAN	$432.69	K	31%	$298.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-1K-1999AP-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayAP	$519.23	K	31%	$358.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-1K-1999EM-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayEM	$398.08	K	31%	$274.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-1K-1999US-D	SEL Splunk ITSI Perp UPG1K-1999GB/dayUS	$346.15	K	31%	$238.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-200-499AN-D	SEL Splunk ITSI Perp UPG200-499GB/dayAN	$649.62	K	31%	$448.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-200-499AP-D	SEL Splunk ITSI Perp UPG200-499GB/dayAP	$778.85	K	31%	$537.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-200-499EM-D	SEL Splunk ITSI Perp UPG200-499GB/dayEM	$597.69	K	31%	$412.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-200-499US-D	SEL Splunk ITSI Perp UPG200-499GB/dayUS	$519.23	K	31%	$358.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-2K-4999AN-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAN	$317.31	K	31%	$218.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-2K-4999AP-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayAP	$476.54	K	31%	$328.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-2K-4999EM-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayEM	$364.62	K	31%	$251.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-2K-4999US-D	SEL Splunk ITSI Perp UPG2K-4999GB/dayUS	$317.31	K	31%	$218.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-500-999AN-D	SEL Splunk ITSI Perp UPG500-999GB/dayAN	$468.46	K	31%	$323.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-500-999AP-D	SEL Splunk ITSI Perp UPG500-999GB/dayAP	$563.08	K	31%	$388.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-500-999EM-D	SEL Splunk ITSI Perp UPG500-999GB/dayEM	$431.54	K	31%	$297.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-500-999US-D	SEL Splunk ITSI Perp UPG500-999GB/dayUS	$375.00	K	31%	$258.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-50-99AN-D	SEL Splunk ITSI Perp UPG50-99GB/dayAN	$1,370.77	K	31%	$945.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-50-99AP-D	SEL Splunk ITSI Perp UPG50-99GB/dayAP	$1,644.23	K	31%	$1,134.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-50-99EM-D	SEL Splunk ITSI Perp UPG50-99GB/dayEM	$1,261.15	K	31%	$870.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITPU-50-99US-D	SEL Splunk ITSI Perp UPG50-99GB/dayUS	$1,096.15	K	31%	$756.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-100-199AN-D	SEL Splunk ITSI Term ESUP100-199GB/dayAN	$346.15	K	31%	$238.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-100-199AP-D	SEL Splunk ITSI Term ESUP100-199GB/dayAP	$415.38	K	31%	$286.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-100-199EM-D	SEL Splunk ITSI Term ESUP100-199GB/dayEM	$318.46	K	31%	$219.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-100-199US-D	SEL Splunk ITSI Term ESUP100-199GB/dayUS	$276.92	K	31%	$191.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-1K-1999AN-D	SEL Splunk ITSI Term ESUP1K-1999GB/dayAN	$195.00	K	31%	$134.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-1K-1999AP-D	SEL Splunk ITSI Term ESUP1K-1999GB/dayAP	$234.23	K	31%	$161.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-1K-1999EM-D	SEL Splunk ITSI Term ESUP1K-1999GB/dayEM	$178.85	K	31%	$123.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-1K-1999US-D	SEL Splunk ITSI Term ESUP1K-1999GB/dayUS	$155.77	K	31%	$107.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-200-499AN-D	SEL Splunk ITSI Term ESUP200-499GB/dayAN	$266.54	K	31%	$183.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-200-499AP-D	SEL Splunk ITSI Term ESUP200-499GB/dayAP	$320.77	K	31%	$221.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-200-499EM-D	SEL Splunk ITSI Term ESUP200-499GB/dayEM	$245.77	K	31%	$169.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-200-499US-D	SEL Splunk ITSI Term ESUP200-499GB/dayUS	$213.46	K	31%	$147.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-2K-4999AN-D	SEL Splunk ITSI Term ESUP2K-4999GB/dayAN	$187.50	K	31%	$129.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-2K-4999AP-D	SEL Splunk ITSI Term ESUP2K-4999GB/dayAP	$225.00	K	31%	$155.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-2K-4999EM-D	SEL Splunk ITSI Term ESUP2K-4999GB/dayEM	$172.50	K	31%	$119.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-2K-4999US-D	SEL Splunk ITSI Term ESUP2K-4999GB/dayUS	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-500-999AN-D	SEL Splunk ITSI Term ESUP500-999GB/dayAN	$201.92	K	31%	$139.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-500-999AP-D	SEL Splunk ITSI Term ESUP500-999GB/dayAP	$242.31	K	31%	$167.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-500-999EM-D	SEL Splunk ITSI Term ESUP500-999GB/dayEM	$185.77	K	31%	$128.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-500-999US-D	SEL Splunk ITSI Term ESUP500-999GB/dayUS	$161.54	K	31%	$111.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-50-99AN-D	SEL Splunk ITSI Term ESUP50-99GB/dayAN	$548.08	K	31%	$378.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-50-99AP-D	SEL Splunk ITSI Term ESUP50-99GB/dayAP	$657.69	K	31%	$453.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-50-99EM-D	SEL Splunk ITSI Term ESUP50-99GB/dayEM	$504.23	K	31%	$347.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTE-50-99US-D	SEL Splunk ITSI Term ESUP50-99GB/dayUS	$438.46	K	31%	$302.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-100-199AN-D	SEL Splunk ITSI Term GSUP100-199GB/dayAN	$390.00	K	31%	$269.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-100-199AP-D	SEL Splunk ITSI Term GSUP100-199GB/dayAP	$467.31	K	31%	$322.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-100-199EM-D	SEL Splunk ITSI Term GSUP100-199GB/dayEM	$358.85	K	31%	$247.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-100-199US-D	SEL Splunk ITSI Term GSUP100-199GB/dayUS	$311.54	K	31%	$214.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-1K-1999AN-D	SEL Splunk ITSI Term GSUP1K-1999GB/dayAN	$216.35	K	31%	$149.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-1K-1999AP-D	SEL Splunk ITSI Term GSUP1K-1999GB/dayAP	$259.62	K	31%	$179.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-1K-1999EM-D	SEL Splunk ITSI Term GSUP1K-1999GB/dayEM	$199.04	K	31%	$137.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-1K-1999US-D	SEL Splunk ITSI Term GSUP1K-1999GB/dayUS	$173.08	K	31%	$119.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-200-499AN-D	SEL Splunk ITSI Term GSUP200-499GB/dayAN	$302.88	K	31%	$208.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ITTG-200-499AP-D	SEL Splunk ITSI Term GSUP200-499GB/dayAP	$363.46	K	31%	$250.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-200-499EM-D	SEL Splunk ITSI Term GSUP200-499GB/dayEM	$278.65	K	31%	$192.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-200-499US-D	SEL Splunk ITSI Term GSUP200-499GB/dayUS	$242.31	K	31%	$167.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-2K-4999AN-D	SEL Splunk ITSI Term GSUP2K-4999GB/dayAN	$209.13	K	31%	$144.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-2K-4999AP-D	SEL Splunk ITSI Term GSUP2K-4999GB/dayAP	$250.96	K	31%	$173.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-2K-4999EM-D	SEL Splunk ITSI Term GSUP2K-4999GB/dayEM	$192.40	K	31%	$132.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-2K-4999US-D	SEL Splunk ITSI Term GSUP2K-4999GB/dayUS	$167.31	K	31%	$115.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-500-999AN-D	SEL Splunk ITSI Term GSUP500-999GB/dayAN	$223.56	K	31%	$154.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-500-999AP-D	SEL Splunk ITSI Term GSUP500-999GB/dayAP	$268.27	K	31%	$185.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-500-999EM-D	SEL Splunk ITSI Term GSUP500-999GB/dayEM	$205.67	K	31%	$141.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTG-500-999US-D	SEL Splunk ITSI Term GSUP500-999GB/dayUS	$178.85	K	31%	$123.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-1000AN-D	SEL Splunk IT TermUPG ESup Buck $1000AN	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-1000AP-D	SEL Splunk IT TermUPG ESup Buck $1000AP	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-1000EM-D	SEL Splunk IT TermUPG ESup Buck $1000EM	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-1000US-D	SEL Splunk IT TermUPG ESup Buck $1000US	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-100AN-D	SEL Splunk IT TermUPG ESup Buck $100AN	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-100AP-D	SEL Splunk IT TermUPG ESup Buck $100AP	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-100EM-D	SEL Splunk IT TermUPG ESup Buck $100EM	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-100US-D	SEL Splunk IT TermUPG ESup Buck $100US	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-1AN-D	SEL Splunk IT TermUPG ESup Buck $1AN	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-1AP-D	SEL Splunk IT TermUPG ESup Buck $1AP	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-1EM-D	SEL Splunk IT TermUPG ESup Buck $1EM	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-ES-1US-D	SEL Splunk IT TermUPG ESup Buck $1US	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-1000AN-D	SEL Splunk IT TermUPG GSup Buck $1000AN	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-1000AP-D	SEL Splunk IT TermUPG GSup Buck $1000AP	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-1000EM-D	SEL Splunk IT TermUPG GSup Buck $1000EM	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-1000US-D	SEL Splunk IT TermUPG GSup Buck $1000US	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-100AN-D	SEL Splunk IT TermUPG GSup Buck $100AN	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-100AP-D	SEL Splunk IT TermUPG GSup Buck $100AP	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-100EM-D	SEL Splunk IT TermUPG GSup Buck $100EM	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-100US-D	SEL Splunk IT TermUPG GSup Buck $100US	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-1AN-D	SEL Splunk IT TermUPG GSup Buck $1AN	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-1AP-D	SEL Splunk IT TermUPG GSup Buck $1AP	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-1EM-D	SEL Splunk IT TermUPG GSup Buck $1EM	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	ITTU-GS-1US-D	SEL Splunk IT TermUPG GSup Buck $1US	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-100-199AN-D	SEL Splunk Ent Perp Lic 100-199GB/day AN	$2,163.46	K	31%	$1,492.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-100-199AP-D	SEL Splunk Ent Perp Lic 100-199GB/day AP	$2,596.15	K	31%	$1,791.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-100-199EM-D	SEL Splunk Ent Perp Lic 100-199GB/day EM	$1,990.38	K	31%	$1,373.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-100-199US-D	SEL Splunk Ent Perp Lic 100-199GB/day US	$1,730.77	K	31%	$1,194.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-1K-1999AN-D	SEL Splunk Ent Perp Lic 1K-1999GB/day AN	$1,730.77	K	31%	$1,194.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-1K-1999AP-D	SEL Splunk Ent Perp Lic 1K-1999GB/day AP	$2,076.92	K	31%	$1,433.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-1K-1999EM-D	SEL Splunk Ent Perp Lic 1K-1999GB/day EM	$1,592.31	K	31%	$1,098.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-1K-1999US-D	SEL Splunk Ent Perp Lic 1K-1999GB/day US	$1,384.62	K	31%	$955.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-200-499AN-D	SEL Splunk Ent Perp Lic 200-499GB/day AN	$2,019.23	K	31%	$1,393.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-200-499AP-D	SEL Splunk Ent Perp Lic 200-499GB/day AP	$2,423.08	K	31%	$1,671.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-200-499EM-D	SEL Splunk Ent Perp Lic 200-499GB/day EM	$1,857.69	K	31%	$1,281.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-200-499US-D	SEL Splunk Ent Perp Lic 200-499GB/day US	$1,615.38	K	31%	$1,114.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-2K-4999AN-D	SEL Splunk Ent Perp Lic 2K-4999GB/dayAN	$1,586.54	K	31%	$1,094.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-2K-4999AP-D	SEL Splunk Ent Perp Lic 2K-4999GB/dayAP	$1,903.85	K	31%	$1,313.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-2K-4999EM-D	SEL Splunk Ent Perp Lic 2K-4999GB/dayEM	$1,459.62	K	31%	$1,007.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-2K-4999US-D	SEL Splunk Ent Perp Lic 2K-4999GB/dayUS	$1,269.23	K	31%	$875.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-500-999AN-D	SEL Splunk Ent Perp Lic 500-999GB/day AN	$1,875.00	K	31%	$1,293.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-500-999AP-D	SEL Splunk Ent Perp Lic 500-999GB/day AP	$2,250.00	K	31%	$1,552.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-500-999EM-D	SEL Splunk Ent Perp Lic 500-999GB/day EM	$1,725.00	K	31%	$1,190.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-500-999US-D	SEL Splunk Ent Perp Lic 500-999GB/day US	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-50-99AN-D	SEL Splunk Ent Perp Lic 50-99GB/day AN	$2,740.38	K	31%	$1,890.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-50-99AP-D	SEL Splunk Ent Perp Lic 50-99GB/day AP	$3,288.46	K	31%	$2,269.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-50-99EM-D	SEL Splunk Ent Perp Lic 50-99GB/day EM	$2,521.15	K	31%	$1,739.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEP-50-99US-D	SEL Splunk Ent Perp Lic 50-99GB/day US	$2,192.31	K	31%	$1,512.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-100-199AN-D	SEL Splunk Ent Perp UPG 100-199GB/dayAN	$2,163.46	K	31%	$1,492.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-100-199AP-D	SEL Splunk Ent Perp UPG 100-199GB/dayAP	$2,596.15	K	31%	$1,791.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-100-199EM-D	SEL Splunk Ent Perp UPG 100-199GB/dayEM	$1,990.38	K	31%	$1,373.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-100-199US-D	SEL Splunk Ent Perp UPG 100-199GB/dayUS	$1,730.77	K	31%	$1,194.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-1K-1999AN-D	SEL Splunk Ent Perp UPG 1K-1999GB/dayAN	$1,730.77	K	31%	$1,194.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-1K-1999AP-D	SEL Splunk Ent Perp UPG 1K-1999GB/dayAP	$2,076.92	K	31%	$1,433.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-1K-1999EM-D	SEL Splunk Ent Perp UPG 1K-1999GB/dayEM	$1,592.31	K	31%	$1,098.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-1K-1999US-D	SEL Splunk Ent Perp UPG 1K-1999GB/dayUS	$1,384.62	K	31%	$955.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-200-499AN-D	SEL Splunk Ent Perp UPG 200-499GB/dayAN	$2,019.23	K	31%	$1,393.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-200-499AP-D	SEL Splunk Ent Perp UPG 200-499GB/dayAP	$2,423.08	K	31%	$1,671.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-200-499EM-D	SEL Splunk Ent Perp UPG 200-499GB/dayEM	$1,857.69	K	31%	$1,281.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-200-499US-D	SEL Splunk Ent Perp UPG 200-499GB/dayUS	$1,615.38	K	31%	$1,114.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-2K-4999AN-D	SEL Splunk Ent Perp UPG 2K-4999GB/dayAN	$1,586.54	K	31%	$1,094.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-2K-4999AP-D	SEL Splunk Ent Perp UPG 2K-4999GB/dayAP	$1,903.85	K	31%	$1,313.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-2K-4999EM-D	SEL Splunk Ent Perp UPG 2K-4999GB/dayEM	$1,459.62	K	31%	$1,007.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-2K-4999US-D	SEL Splunk Ent Perp UPG 2K-4999GB/dayUS	$1,269.23	K	31%	$875.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-500-999AN-D	SEL Splunk Ent Perp UPG 500-999GB/dayAN	$1,875.00	K	31%	$1,293.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-500-999AP-D	SEL Splunk Ent Perp UPG 500-999GB/dayAP	$2,250.00	K	31%	$1,552.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-500-999EM-D	SEL Splunk Ent Perp UPG 500-999GB/dayEM	$1,725.00	K	31%	$1,190.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-500-999US-D	SEL Splunk Ent Perp UPG 500-999GB/dayUS	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-50-99AN-D	SEL Splunk Ent Perp UPG 50-99GB/dayAN	$2,740.38	K	31%	$1,890.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SEPU-50-99AP-D	SEL Splunk Ent Perp UPG 50-99GB/dayAP	$3,288.46	K	31%	$2,269.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-50-99EM-D	SEL Splunk Ent Perp UPG 50-99GB/dayEM	$2,521.15	K	31%	$1,739.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SEPU-50-99US-D	SEL Splunk Ent Perp UPG 50-99GB/dayUS	$2,192.31	K	31%	$1,512.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-100-199AN-D	SEL Splunk Ent TermL ESUP100-199GB/dayAN	$865.38	K	31%	$597.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-100-199AP-D	SEL Splunk Ent TermL ESUP100-199GB/dayAP	$1,038.46	K	31%	$716.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-100-199EM-D	SEL Splunk Ent TermL ESUP100-199GB/dayEM	$796.15	K	31%	$549.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-100-199US-D	SEL Splunk Ent TermL ESUP100-199GB/dayUS	$692.31	K	31%	$477.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-1K-1999AN-D	SEL Splunk Ent TermL ESUP1K-1999GB/dayAN	$778.85	K	31%	$537.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-1K-1999AP-D	SEL Splunk Ent TermL ESUP1K-1999GB/dayAP	$934.62	K	31%	$644.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-1K-1999EM-D	SEL Splunk Ent TermL ESUP1K-1999GB/dayEM	$716.54	K	31%	$494.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-1K-1999US-D	SEL Splunk Ent TermL ESUP1K-1999GB/dayUS	$623.08	K	31%	$429.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-200-499AN-D	SEL Splunk Ent TermL ESUP200-499GB/dayAN	$836.54	K	31%	$577.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-200-499AP-D	SEL Splunk Ent TermL ESUP200-499GB/dayAP	$1,003.85	K	31%	$692.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-200-499EM-D	SEL Splunk Ent TermL ESUP200-499GB/dayEM	$769.62	K	31%	$531.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-200-499US-D	SEL Splunk Ent TermL ESUP200-499GB/dayUS	$669.23	K	31%	$461.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-2K-4999AN-D	SEL Splunk Ent TermL ESUP2K-4999GB/dayAN	$750.00	K	31%	$517.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-2K-4999AP-D	SEL Splunk Ent TermL ESUP2K-4999GB/dayAP	$900.00	K	31%	$621.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-2K-4999EM-D	SEL Splunk Ent TermL ESUP2K-4999GB/dayEM	$690.00	K	31%	$476.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-2K-4999US-D	SEL Splunk Ent TermL ESUP2K-4999GB/dayUS	$600.00	K	31%	$414.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-500-999AN-D	SEL Splunk Ent TermL ESUP500-999GB/dayAN	$807.69	K	31%	$557.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-500-999AP-D	SEL Splunk Ent TermL ESUP500-999GB/dayAP	$969.23	K	31%	$668.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-500-999EM-D	SEL Splunk Ent TermL ESUP500-999GB/dayEM	$743.08	K	31%	$512.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-500-999US-D	SEL Splunk Ent TermL ESUP500-999GB/dayUS	$646.15	K	31%	$445.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-50-99AN-D	SEL Splunk Ent TermL ESUP50-99GB/dayAN	$1,096.15	K	31%	$756.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-50-99AP-D	SEL Splunk Ent TermL ESUP50-99GB/dayAP	$1,315.38	K	31%	$907.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-50-99EM-D	SEL Splunk Ent TermL ESUP50-99GB/dayEM	$1,008.46	K	31%	$695.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETE-50-99US-D	SEL Splunk Ent TermL ESUP50-99GB/dayUS	$876.92	K	31%	$605.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-100-199AN-D	SEL Splunk Ent TermL GSUP100-199GB/dayAN	$973.85	K	31%	$671.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-100-199AP-D	SEL Splunk Ent TermL GSUP100-199GB/dayAP	$1,168.85	K	31%	$806.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-100-199EM-D	SEL Splunk Ent TermL GSUP100-199GB/dayEM	$895.38	K	31%	$617.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-100-199US-D	SEL Splunk Ent TermL GSUP100-199GB/dayUS	$778.85	K	31%	$537.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-1K-1999AN-D	SEL Splunk Ent TermL GSUP1K-1999GB/dayAN	$865.38	K	31%	$597.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-1K-1999AP-D	SEL Splunk Ent TermL GSUP1K-1999GB/dayAP	$1,038.46	K	31%	$716.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-1K-1999EM-D	SEL Splunk Ent TermL GSUP1K-1999GB/dayEM	$796.15	K	31%	$549.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-1K-1999US-D	SEL Splunk Ent TermL GSUP1K-1999GB/dayUS	$692.31	K	31%	$477.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-200-499AN-D	SEL Splunk Ent TermL GSUP200-499GB/dayAN	$937.50	K	31%	$646.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-200-499AP-D	SEL Splunk Ent TermL GSUP200-499GB/dayAP	$1,125.00	K	31%	$776.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-200-499EM-D	SEL Splunk Ent TermL GSUP200-499GB/dayEM	$862.50	K	31%	$595.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-200-499US-D	SEL Splunk Ent TermL GSUP200-499GB/dayUS	$750.00	K	31%	$517.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-2K-4999AN-D	SEL Splunk Ent TermL GSUP2K-4999GB/dayAN	$829.33	K	31%	$572.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-2K-4999AP-D	SEL Splunk Ent TermL GSUP2K-4999GB/dayAP	$995.19	K	31%	$686.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-2K-4999EM-D	SEL Splunk Ent TermL GSUP2K-4999GB/dayEM	$762.98	K	31%	$526.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-2K-4999US-D	SEL Splunk Ent TermL GSUP2K-4999GB/dayUS	$663.46	K	31%	$457.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-500-999AN-D	SEL Splunk Ent TermL GSUP500-999GB/dayAN	$901.44	K	31%	$621.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-500-999AP-D	SEL Splunk Ent TermL GSUP500-999GB/dayAP	$1,081.73	K	31%	$746.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-500-999EM-D	SEL Splunk Ent TermL GSUP500-999GB/dayEM	$829.33	K	31%	$572.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETG-500-999US-D	SEL Splunk Ent TermL GSUP500-999GB/dayUS	$721.15	K	31%	$497.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-1000AN-D	SEL Splunk Ent TermUPG ESup Buck $1000AN	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-1000AP-D	SEL Splunk Ent TermUPG ESup Buck $1000AP	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-1000EM-D	SEL Splunk Ent TermUPG ESup Buck $1000EM	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-1000US-D	SEL Splunk Ent TermUPG ESup Buck $1000US	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-100AN-D	SEL Splunk Ent TermUPG ESup Buck $100AN	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-100AP-D	SEL Splunk Ent TermUPG ESup Buck $100AP	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-100EM-D	SEL Splunk Ent TermUPG ESup Buck $100EM	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-100US-D	SEL Splunk Ent TermUPG ESup Buck $100US	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-1AN-D	SEL Splunk Ent TermUPG ESup Buck $1AN	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-1AP-D	SEL Splunk Ent TermUPG ESup Buck $1AP	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-1EM-D	SEL Splunk Ent TermUPG ESup Buck $1EM	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-ES-1US-D	SEL Splunk Ent TermUPG ESup Buck $1US	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-1000AN-D	SEL Splunk Ent TermUPG GSup Buck $1000AN	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-1000AP-D	SEL Splunk Ent TermUPG GSup Buck $1000AP	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-1000EM-D	SEL Splunk Ent TermUPG GSup Buck $1000EM	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-1000US-D	SEL Splunk Ent TermUPG GSup Buck $1000US	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-100AN-D	SEL Splunk Ent TermUPG GSup Buck $100AN	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-100AP-D	SEL Splunk Ent TermUPG GSup Buck $100AP	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-100EM-D	SEL Splunk Ent TermUPG GSup Buck $100EM	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-100US-D	SEL Splunk Ent TermUPG GSup Buck $100US	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-1AN-D	SEL Splunk Ent TermUPG GSup Buck $1AN	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-1AP-D	SEL Splunk Ent TermUPG GSup Buck $1AP	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-1EM-D	SEL Splunk Ent TermUPG GSup Buck $1EM	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	SETU-GS-1US-D	SEL Splunk Ent TermUPG GSup Buck $1US	$1.00	K	31%	$0.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-100GB-AN-D	SEL Splunk VM Perp Lic 21-100GB/dayAN	$28,846.15	K	31%	$19,903.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-100GB-AP-D	SEL Splunk VM Perp Lic 21-100GB/dayAP	$34,615.38	K	31%	$23,884.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-100GB-EM-D	SEL Splunk VM Perp Lic 21-100GB/dayEM	$26,538.46	K	31%	$18,311.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-100GB-US-D	SEL Splunk VM Perp Lic 21-100GB/dayUS	$23,076.92	K	31%	$15,923.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-101GB-AN-D	SEL Splunk VM Perp Lic 101+GB/dayAN	$50,480.77	K	31%	$34,831.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-101GB-AP-D	SEL Splunk VM Perp Lic 101+GB/dayAP	$60,576.92	K	31%	$41,798.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-101GB-EM-D	SEL Splunk VM Perp Lic 101+GB/dayEM	$46,442.31	K	31%	$32,045.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-101GB-US-D	SEL Splunk VM Perp Lic 101+GB/dayUS	$40,384.62	K	31%	$27,865.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-20GB-AN-D	SEL Splunk VM Perp Lic 6-20GB/dayAN	$14,423.08	K	31%	$9,951.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VMP-20GB-AP-D	SEL Splunk VM Perp Lic 6-20GB/dayAP	$17,307.69	K	31%	$11,942.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-20GB-EM-D	SEL Splunk VM Perp Lic 6-20GB/dayEM	$13,269.23	K	31%	$9,155.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-20GB-US-D	SEL Splunk VM Perp Lic 6-20GB/dayUS	$11,538.46	K	31%	$7,961.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-5GB-AN-D	SEL Splunk VM Perp Lic 1-5GB/dayAN	$7,211.54	K	31%	$4,975.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-5GB-AP-D	SEL Splunk VM Perp Lic 1-5GB/dayAP	$8,653.85	K	31%	$5,971.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-5GB-EM-D	SEL Splunk VM Perp Lic 1-5GB/dayEM	$6,634.62	K	31%	$4,577.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMP-5GB-US-D	SEL Splunk VM Perp Lic 1-5GB/dayUS	$5,769.23	K	31%	$3,980.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-100GB-AN-D	SEL Splunk VM Term ESUP 21-100GB/dayAN	$11,538.46	K	31%	$7,961.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-100GB-AP-D	SEL Splunk VM Term ESUP 21-100GB/dayAP	$13,846.15	K	31%	$9,553.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-100GB-EM-D	SEL Splunk VM Term ESUP 21-100GB/dayEM	$10,615.38	K	31%	$7,324.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-100GB-US-D	SEL Splunk VM Term ESUP 21-100GB/dayUS	$9,230.77	K	31%	$6,369.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-101GB-AN-D	SEL Splunk VM Term ESUP 101+GB/dayAN	$26,899.04	K	31%	$18,560.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-101GB-AP-D	SEL Splunk VM Term ESUP 101+GB/dayAP	$32,278.85	K	31%	$22,272.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-101GB-EM-D	SEL Splunk VM Term ESUP 101+GB/dayEM	$24,747.12	K	31%	$17,075.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-101GB-US-D	SEL Splunk VM Term ESUP 101+GB/dayUS	$21,519.23	K	31%	$14,848.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-20GB-AN-D	SEL Splunk VM Term ESUP 6-20GB/dayAN	$5,769.23	K	31%	$3,980.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-20GB-AP-D	SEL Splunk VM Term ESUP 6-20GB/dayAP	$6,923.08	K	31%	$4,776.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-20GB-EM-D	SEL Splunk VM Term ESUP 6-20GB/dayEM	$5,307.69	K	31%	$3,662.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-20GB-US-D	SEL Splunk VM Term ESUP 6-20GB/dayUS	$4,615.38	K	31%	$3,184.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-5GB-AN-D	SEL Splunk VM Term ESUP 1-5GB/dayAN	$2,884.62	K	31%	$1,990.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-5GB-AP-D	SEL Splunk VM Term ESUP 1-5GB/dayAP	$3,461.54	K	31%	$2,388.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-5GB-EM-D	SEL Splunk VM Term ESUP 1-5GB/dayEM	$2,653.85	K	31%	$1,831.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTE-5GB-US-D	SEL Splunk VM Term ESUP 1-5GB/dayUS	$2,307.69	K	31%	$1,592.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-100GB-AN-D	SEL Splunk VM Term GSUP 21-100GB/dayAN	$12,980.77	K	31%	$8,956.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-100GB-AP-D	SEL Splunk VM Term GSUP 21-100GB/dayAP	$15,576.92	K	31%	$10,748.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-100GB-EM-D	SEL Splunk VM Term GSUP 21-100GB/dayEM	$11,942.31	K	31%	$8,240.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-100GB-US-D	SEL Splunk VM Term GSUP 21-100GB/dayUS	$10,384.62	K	31%	$7,165.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-101GB-AN-D	SEL Splunk VM Term GSUP 101+GB/dayAN	$30,288.46	K	31%	$20,899.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-101GB-AP-D	SEL Splunk VM Term GSUP 101+GB/dayAP	$36,346.15	K	31%	$25,078.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-101GB-EM-D	SEL Splunk VM Term GSUP 101+GB/dayEM	$27,865.38	K	31%	$19,227.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-101GB-US-D	SEL Splunk VM Term GSUP 101+GB/dayUS	$24,230.77	K	31%	$16,719.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-20GB-AN-D	SEL Splunk VM Term GSUP 6-20GB/dayAN	$6,490.38	K	31%	$4,478.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-20GB-AP-D	SEL Splunk VM Term GSUP 6-20GB/dayAP	$7,788.46	K	31%	$5,374.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-20GB-EM-D	SEL Splunk VM Term GSUP 6-20GB/dayEM	$5,971.15	K	31%	$4,120.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-20GB-US-D	SEL Splunk VM Term GSUP 6-20GB/dayUS	$5,192.31	K	31%	$3,582.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-5GB-AN-D	SEL Splunk VM Term GSUP 1-5GB/dayAN	$3,245.19	K	31%	$2,239.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-5GB-AP-D	SEL Splunk VM Term GSUP 1-5GB/dayAP	$3,894.23	K	31%	$2,687.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-5GB-EM-D	SEL Splunk VM Term GSUP 1-5GB/dayEM	$2,985.58	K	31%	$2,060.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	VMTG-5GB-US-D	SEL Splunk VM Term GSUP 1-5GB/dayUS	$2,596.15	K	31%	$1,791.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SPLUNK
5	EGL-0032PE14-I	SEL Eyeglass 2 Cluster Kit Ent-Installed	$14,369.00	K	31%	$9,914.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-0032PE15-P	SEL IGLS 2 CLST KIT ENT-QUICK START PLUS	$36,165.00	K	31%	$24,953.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-0032PE15-Q	SEL IGLS 2 CLST KIT ENT-QUICK START	$23,600.00	K	31%	$16,284.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-0032UE-2	SEL IGLS Basic-ADV to ENT Upg 2 Pack v2	$7,338.00	K	31%	$5,063.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL2-SRM-LIC	SEL Cluster Storage Monitor Lic v2	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-AUD-AGT	SEL Eyeglass Easy Auditor Agent Lic	$4,615.00	K	31%	$3,184.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-AUD-LIC	SEL Eyeglass Easy Auditor Feature Lic	$2,565.00	K	31%	$1,769.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-EDGE-C1	SEL ISILONSD EDGE CLUSTER DISCOVERY-L	$1,250.00	K	31%	$862.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-ENT-NODE-LIC	SEL EYEGLASS DR MANAGER Enterprise VAPI	$617.00	K	31%	$425.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-RAND-AGT	SEL Ransomware Defender Agent Lic	$2,565.00	K	31%	$1,769.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EGL-RAND-LIC	SEL Ransomware Defender Feature Lic	$1,923.00	K	31%	$1,326.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EYEGLASS-003E	SEL EyeGlass DR Single Cluster License	$5,986.00	K	31%	$4,130.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	EYEGLASS-I1	SEL IGLS RHEL-Centos Installer License	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGL-CA-009	SEL Eyeglass Isilon Probe-Basic	$1,795.00	K	31%	$1,238.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGLS-CB-3YR	SEL IGLS Starter Suite 2 CLSTR Bundle 3y	$43,840.00	K	31%	$30,249.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGLS-CB-5YR	SEL IGLS Starter Suite 2 CLSTR Bundle 5y	$51,391.00	K	31%	$35,459.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGLS-NB-3YR	SEL IGLS Starter Suite 6 Node Bundle 3y	$35,926.00	K	31%	$24,788.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGLS-NB-5YR	SEL IGLS Starter Suite 6 Node Bundle 5y	$42,822.00	K	31%	$29,547.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGLS-SUITE-1YR	SEL IGLS Bundle 1 Writeable Cluster 1yr	$19,851.00	K	31%	$13,697.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGLS-SUITE2-1YR	SEL IGLS Bundle 2 Writeable Cluster 1y	$25,918.00	K	31%	$17,883.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGLS-SUITE2-3YR	SEL IGLS Bundle 2 Writeable Cluster 3y	$33,918.00	K	31%	$23,403.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGLS-SUITE2-5YR	SEL IGLS Bundle 2 Writeable Cluster 5y	$41,918.00	K	31%	$28,923.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGLS-SUITE-3YR	SEL IGLS Bundle 1 Writeable Cluster 3yr	$25,051.00	K	31%	$17,285.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	IGLS-SUITE-5YR	SEL IGLS Bundle 1 Writeable Cluster 5yr	$30,251.00	K	31%	$20,873.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SUPERNA
5	SYNCCD-STG-T1-1Y	SEL Sync EE CLD Storage 1-10 TB 1 yr	$2,160.00	K	31%	$1,490.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T1-2Y	SEL Sync EE CLD Storage 1-10 TB 2 yr	$4,104.00	K	31%	$2,831.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T1-3Y	SEL Sync EE CLD Storage 1-10 TB 3 yr	$5,832.00	K	31%	$4,024.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T2-1Y	SEL Sync EE CLD Storage 11-100 TB 1 yr	$1,800.00	K	31%	$1,242.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T2-2Y	SEL Sync EE CLD Storage 11-100 TB 2 yr	$3,420.00	K	31%	$2,359.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T2-3Y	SEL Sync EE CLD Storage 11-100 TB 3 yr	$4,860.00	K	31%	$3,353.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T3-1Y	SEL Sync EE CLD Storage 101-1,000 TB 1yr	$1,620.00	K	31%	$1,117.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T3-2Y	SEL Sync EE CLD Storage 101-1,000 TB 2yr	$3,078.00	K	31%	$2,123.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T3-3Y	SEL Sync EE CLD Storage 101-1,000 TB 3yr	$4,374.00	K	31%	$3,018.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T4-1Y	SEL Sync EE CLD Storage 1,001 TB+ 1yr	$1,440.00	K	31%	$993.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T4-2Y	SEL Sync EE CLD Storage 1,001 TB+ 2 yr	$2,736.00	K	31%	$1,887.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNCCD-STG-T4-3Y	SEL Sync EE CLD Storage 1,001 TB+ 3 yr	$3,888.00	K	31%	$2,682.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T1-1Y	SEL Sync EE 25-1,000 sts 1 yr	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T1-2Y	SEL Sync EE 25-1,000 sts 2 yr	$286.00	K	31%	$197.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T1-3Y	SEL Sync EE 25-1,000 sts 3 yr	$405.00	K	31%	$279.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T2-1Y	SEL Sync EE 1,001-5,000 sts 1 yr	$120.00	K	31%	$82.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T2-2Y	SEL Sync EE 1,001-5,000 sts 2 yr	$228.00	K	31%	$157.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SYNC-EE-T2-3Y	SEL Sync EE 1,001-5,000 sts 3 yr	$324.00	K	31%	$223.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T3-1Y	SEL Sync EE 5,001-10,000 sts 1 yr	$96.00	K	31%	$66.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T3-2Y	SEL Sync EE 5,001-10,000 sts 2 yr	$182.00	K	31%	$125.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T3-3Y	SEL Sync EE 5,001-10,000 sts 3 yr	$258.00	K	31%	$178.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T4-1Y	SEL Sync EE 10,001+ sts 1 yr	$85.00	K	31%	$58.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T4-2Y	SEL Sync EE 10,001+ sts 2 yr	$160.00	K	31%	$110.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-EE-T4-3Y	SEL Sync EE 10,001+ sts 3 yr	$225.00	K	31%	$155.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T1-1Y	SEL Sync Gov EE 25-1,000 sts 1 yr	$225.00	K	31%	$155.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T1-2Y	SEL Sync Gov EE 25-1,000 sts 2 yr	$429.00	K	31%	$296.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T1-3Y	SEL Sync Gov EE 25-1,000 sts 3 yr	$608.00	K	31%	$419.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T2-1Y	SEL Sync Gov EE 1,001-5,000 sts 1 yr	$180.00	K	31%	$124.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T2-2Y	SEL Sync Gov EE 1,001-5,000 sts 2 yr	$342.00	K	31%	$235.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T2-3Y	SEL Sync Gov EE 1,001-5,000 sts 3 yr	$486.00	K	31%	$335.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T3-1Y	SEL Sync Gov EE 5,001-10,000 sts 1 yr	$144.00	K	31%	$99.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T3-2Y	SEL Sync Gov EE 5,001-10,000 sts 2 yr	$273.00	K	31%	$188.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T3-3Y	SEL Sync Gov EE 5,001-10,000 sts 3 yr	$387.00	K	31%	$267.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T4-1Y	SEL Sync Gov EE 10,001+ sts 1 yr	$128.00	K	31%	$88.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T4-2Y	SEL Sync Gov EE 10,001+ sts 2 yr	$240.00	K	31%	$165.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-EE-T4-3Y	SEL Sync Gov EE 10,001+ sts 3 yr	$338.00	K	31%	$233.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T1-1Y	SEL Sync Gov EE CLD STG 1-10 TB 1 yr	$3,240.00	K	31%	$2,235.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T1-2Y	SEL Sync Gov EE CLD STG 1-10 TB 2 yr	$6,156.00	K	31%	$4,247.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T1-3Y	SEL Sync Gov EE CLD STG 1-10 TB 3 yr	$8,748.00	K	31%	$6,036.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T2-1Y	SEL Sync Gov EE CLD STG 11-100 TB 1 yr	$2,700.00	K	31%	$1,863.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T2-2Y	SEL Sync Gov EE CLD STG 11-100 TB 2 yr	$5,130.00	K	31%	$3,539.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T2-3Y	SEL Sync Gov EE CLD STG 11-100 TB 3 yr	$7,290.00	K	31%	$5,030.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T3-1Y	SEL Sync Gov EE CLD STG 101-1,000 TB 1yr	$2,430.00	K	31%	$1,676.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T3-2Y	SEL Sync Gov EE CLD STG 101-1,000 TB 2yr	$4,617.00	K	31%	$3,185.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T3-3Y	SEL Sync Gov EE CLD STG 101-1,000 TB 3yr	$6,561.00	K	31%	$4,527.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T4-1Y	SEL Sync Gov EE CLD STG 1,001 TB+ 1 yr	$2,160.00	K	31%	$1,490.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T4-2Y	SEL Sync Gov EE CLD STG 1,001 TB+ 2 yr	$4,104.00	K	31%	$2,831.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-GV-ST-T4-3Y	SEL Sync Gov EE CLD STG 1,001 TB+ 3 yr	$5,832.00	K	31%	$4,024.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-S1-EE-1Y	SEL Sync EE 1-10TB 1 yr	$26,125.00	K	31%	$18,026.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-S1-EE-2Y	SEL Sync EE 1-10TB 2 yr	$49,775.00	K	31%	$34,344.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	SYNC-S1-EE-3Y	SEL Sync EE 1-10TB 3 yr	$71,225.00	K	31%	$49,145.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	SYNCPLICITY
5	AE-0-50PL	SEL Automation Engine PL	$149.25	K	31%	$102.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-0-50TL	SEL Automation Engine TL	$59.70	K	31%	$41.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-1001-1500PL	SEL Automation Engine PL	$42.75	K	31%	$29.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-1001-1500TL	SEL Automation Engine TL	$17.10	K	31%	$11.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-100K-150KPL	SEL Automation Engine PL	$22.50	K	31%	$15.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-100K-150KTL	SEL Automation Engine TL	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-101-250PL	SEL Automation Engine PL	$81.75	K	31%	$56.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-101-250TL	SEL Automation Engine TL	$32.70	K	31%	$22.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-10K-20KPL	SEL Automation Engine PL	$26.25	K	31%	$18.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-10K-20KTL	SEL Automation Engine TL	$10.50	K	31%	$7.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-1501-2000PL	SEL Automation Engine PL	$38.70	K	31%	$26.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-1501-2000TL	SEL Automation Engine TL	$15.45	K	31%	$10.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-150K-PL	SEL Automation Engine PL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-150K-TL	SEL Automation Engine TL	$8.85	K	31%	$6.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-2001-2500PL	SEL Automation Engine PL	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-2001-2500TL	SEL Automation Engine TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-20K-35KPL	SEL Automation Engine PL	$24.75	K	31%	$17.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-20K-35KTL	SEL Automation Engine TL	$9.90	K	31%	$6.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-2501-4000PL	SEL Automation Engine PL	$33.75	K	31%	$23.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-2501-4000TL	SEL Automation Engine TL	$13.50	K	31%	$9.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-251-500PL	SEL Automation Engine PL	$62.25	K	31%	$42.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-251-500TL	SEL Automation Engine TL	$24.90	K	31%	$17.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-35K-50KPL	SEL Automation Engine PL	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-35K-50KTL	SEL Automation Engine TL	$9.60	K	31%	$6.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-4001-6000PL	SEL Automation Engine PL	$31.50	K	31%	$21.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-4001-6000TL	SEL Automation Engine TL	$12.60	K	31%	$8.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-501-750PL	SEL Automation Engine PL	$50.25	K	31%	$34.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-501-750TL	SEL Automation Engine TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-50K-100KPL	SEL Automation Engine PL	$23.25	K	31%	$16.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-50K-100KTL	SEL Automation Engine TL	$9.30	K	31%	$6.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-51-100PL	SEL Automation Engine PL	$104.25	K	31%	$71.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-51-100TL	SEL Automation Engine TL	$41.70	K	31%	$28.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-6001-8000PL	SEL Automation Engine PL	$29.25	K	31%	$20.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-6001-8000TL	SEL Automation Engine TL	$11.70	K	31%	$8.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-751-1000PL	SEL Automation Engine PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-751-1000TL	SEL Automation Engine TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-8001-10KPL	SEL Automation Engine PL	$27.75	K	31%	$19.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	AE-8001-10KTL	SEL Automation Engine TL	$11.10	K	31%	$7.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CL-11-15PL	SEL Collector PL	$4,725.00	K	31%	$3,260.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CL-11-15TL	SEL Collector TL	$1,890.00	K	31%	$1,304.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CL-1-5PL	SEL Collector PL	$10,500.00	K	31%	$7,245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CL-1-5TL	SEL Collector TL	$4,200.00	K	31%	$2,898.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CL-16-20PL	SEL Collector PL	$4,252.50	K	31%	$2,934.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CL-16-20TL	SEL Collector TL	$1,701.00	K	31%	$1,173.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CL-21-PL	SEL Collector PL	$3,828.00	K	31%	$2,641.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CL-21-TL	SEL Collector TL	$1,531.20	K	31%	$1,056.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CL-6-10PL	SEL Collector PL	$7,350.00	K	31%	$5,071.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CL-6-10TL	SEL Collector TL	$2,940.00	K	31%	$2,028.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLC-11-15PL	SEL Collector 100 SL PL	$9,450.00	K	31%	$6,520.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLC-11-15TL	SEL Collector 100 SL TL	$3,780.00	K	31%	$2,608.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLC-1-5PL	SEL Collector 100 SL PL	$21,000.00	K	31%	$14,490.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLC-1-5TL	SEL Collector 100 SL TL	$8,400.00	K	31%	$5,796.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLC-16-20PL	SEL Collector 100 SL PL	$8,505.00	K	31%	$5,868.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLC-16-20TL	SEL Collector 100 SL TL	$3,402.00	K	31%	$2,347.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLC-21-PL	SEL Collector 100 SL PL	$7,656.00	K	31%	$5,282.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLC-21-TL	SEL Collector 100 SL TL	$3,062.40	K	31%	$2,113.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLC-6-10PL	SEL Collector 100 SL PL	$14,700.00	K	31%	$10,143.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLC-6-10TL	SEL Collector 100 SL TL	$5,880.00	K	31%	$4,057.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLU-11-15PL	SEL Collector Upgrade PL	$4,725.00	K	31%	$3,260.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLU-11-15TL	SEL Collector Upgrade TL	$1,890.00	K	31%	$1,304.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLU-1-5PL	SEL Collector Upgrade PL	$10,500.00	K	31%	$7,245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLU-1-5TL	SEL Collector Upgrade TL	$4,200.00	K	31%	$2,898.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLU-16-20PL	SEL Collector Upgrade PL	$4,252.50	K	31%	$2,934.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLU-16-20TL	SEL Collector Upgrade TL	$1,701.00	K	31%	$1,173.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLU-21+TL	SEL Collector Upgrade TL	$1,531.20	K	31%	$1,056.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLU-21-PL	SEL Collector Upgrade PL	$3,828.00	K	31%	$2,641.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLU-6-10PL	SEL Collector Upgrade PL	$7,350.00	K	31%	$5,071.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	CLU-6-10TL	SEL Collector Upgrade TL	$2,940.00	K	31%	$2,028.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-0-50PL	SEL DatAdvantage - DS PL	$194.10	K	31%	$133.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-0-50TL	SEL DatAdvantage - DS TL	$77.55	K	31%	$53.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-1001-1500PL	SEL DatAdvantage - DS PL	$55.65	K	31%	$38.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-1001-1500TL	SEL DatAdvantage - DS TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-100K-150KPL	SEL DatAdvantage - DS PL	$29.25	K	31%	$20.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-100K-150KTL	SEL DatAdvantage - DS TL	$11.70	K	31%	$8.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-101-250PL	SEL DatAdvantage - DS PL	$106.35	K	31%	$73.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-101-250TL	SEL DatAdvantage - DS TL	$42.45	K	31%	$29.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-10K-20KPL	SEL DatAdvantage - DS PL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-10K-20KTL	SEL DatAdvantage - DS TL	$13.65	K	31%	$9.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-1501-2000PL	SEL DatAdvantage - DS PL	$50.25	K	31%	$34.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-1501-2000TL	SEL DatAdvantage - DS TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-150K-PL	SEL DatAdvantage - DS PL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-150K-TL	SEL DatAdvantage - DS TL	$11.55	K	31%	$7.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-2001-2500PL	SEL DatAdvantage - DS PL	$46.80	K	31%	$32.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-2001-2500TL	SEL DatAdvantage - DS TL	$18.75	K	31%	$12.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-20K-35KPL	SEL DatAdvantage - DS PL	$32.25	K	31%	$22.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-20K-35KTL	SEL DatAdvantage - DS TL	$12.90	K	31%	$8.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-2501-4000PL	SEL DatAdvantage - DS PL	$43.95	K	31%	$30.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-2501-4000TL	SEL DatAdvantage - DS TL	$17.55	K	31%	$12.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-251-500PL	SEL DatAdvantage - DS PL	$81.00	K	31%	$55.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-251-500TL	SEL DatAdvantage - DS TL	$32.40	K	31%	$22.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-35K-50KPL	SEL DatAdvantage - DS PL	$31.20	K	31%	$21.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-35K-50KTL	SEL DatAdvantage - DS TL	$12.45	K	31%	$8.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-4001-6000PL	SEL DatAdvantage - DS PL	$40.95	K	31%	$28.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-4001-6000TL	SEL DatAdvantage - DS TL	$16.35	K	31%	$11.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-501-750PL	SEL DatAdvantage - DS PL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-501-750TL	SEL DatAdvantage - DS TL	$26.10	K	31%	$18.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-50K-100KPL	SEL DatAdvantage - DS PL	$30.30	K	31%	$20.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-50K-100KTL	SEL DatAdvantage - DS TL	$12.15	K	31%	$8.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-51-100PL	SEL DatAdvantage - DS PL	$135.60	K	31%	$93.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-51-100TL	SEL DatAdvantage - DS TL	$54.15	K	31%	$37.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-6001-8000PL	SEL DatAdvantage - DS PL	$38.10	K	31%	$26.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-6001-8000TL	SEL DatAdvantage - DS TL	$15.15	K	31%	$10.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-751-1000PL	SEL DatAdvantage - DS PL	$60.45	K	31%	$41.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-751-1000TL	SEL DatAdvantage - DS TL	$24.15	K	31%	$16.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-8001-10KPL	SEL DatAdvantage - DS PL	$36.15	K	31%	$24.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DADS-8001-10KTL	SEL DatAdvantage - DS TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-0-50PL	SEL DatAdvantage for Exchange Lite PL	$149.25	K	31%	$102.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-0-50TL	SEL DatAdvantage for Exchange Lite TL	$59.70	K	31%	$41.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-1001-1500PL	SEL DatAdvantage for Exchange Lite PL	$42.75	K	31%	$29.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-1001-1500TL	SEL DatAdvantage for Exchange Lite TL	$17.10	K	31%	$11.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-100K-150KPL	SEL DatAdvantage for Exchange Lite PL	$22.50	K	31%	$15.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-100K-150KTL	SEL DatAdvantage for Exchange Lite TL	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-101-250PL	SEL DatAdvantage for Exchange Lite PL	$81.75	K	31%	$56.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-101-250TL	SEL DatAdvantage for Exchange Lite TL	$32.70	K	31%	$22.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-10K-20KPL	SEL DatAdvantage for Exchange Lite PL	$26.25	K	31%	$18.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-10K-20KTL	SEL DatAdvantage for Exchange Lite TL	$10.50	K	31%	$7.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-1501-2000PL	SEL DatAdvantage for Exchange Lite PL	$38.70	K	31%	$26.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-1501-2000TL	SEL DatAdvantage for Exchange Lite TL	$15.45	K	31%	$10.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-150K-PL	SEL DatAdvantage for Exchange Lite PL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-150K-TL	SEL DatAdvantage for Exchange Lite TL	$8.85	K	31%	$6.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-2001-2500PL	SEL DatAdvantage for Exchange Lite PL	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-2001-2500TL	SEL DatAdvantage for Exchange Lite TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-20K-35KPL	SEL DatAdvantage for Exchange Lite PL	$24.75	K	31%	$17.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-20K-35KTL	SEL DatAdvantage for Exchange Lite TL	$9.90	K	31%	$6.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-2501-4000PL	SEL DatAdvantage for Exchange Lite PL	$33.75	K	31%	$23.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-2501-4000TL	SEL DatAdvantage for Exchange Lite TL	$13.50	K	31%	$9.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DAEL-251-500PL	SEL DatAdvantage for Exchange Lite PL	$62.25	K	31%	$42.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-251-500TL	SEL DatAdvantage for Exchange Lite TL	$24.90	K	31%	$17.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-35K-50KPL	SEL DatAdvantage for Exchange Lite PL	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-35K-50KTL	SEL DatAdvantage for Exchange Lite TL	$9.60	K	31%	$6.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-4001-6000PL	SEL DatAdvantage for Exchange Lite PL	$31.50	K	31%	$21.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-4001-6000TL	SEL DatAdvantage for Exchange Lite TL	$12.60	K	31%	$8.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-501-750PL	SEL DatAdvantage for Exchange Lite PL	$50.25	K	31%	$34.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-501-750TL	SEL DatAdvantage for Exchange Lite TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-50K-100KPL	SEL DatAdvantage for Exchange Lite PL	$23.25	K	31%	$16.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-50K-100KTL	SEL DatAdvantage for Exchange Lite TL	$9.30	K	31%	$6.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-51-100PL	SEL DatAdvantage for Exchange Lite PL	$104.25	K	31%	$71.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-51-100TL	SEL DatAdvantage for Exchange Lite TL	$41.70	K	31%	$28.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-6001-8000PL	SEL DatAdvantage for Exchange Lite PL	$29.25	K	31%	$20.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-6001-8000TL	SEL DatAdvantage for Exchange Lite TL	$11.70	K	31%	$8.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-751-1000PL	SEL DatAdvantage for Exchange Lite PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-751-1000TL	SEL DatAdvantage for Exchange Lite TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-8001-10KPL	SEL DatAdvantage for Exchange Lite PL	$27.75	K	31%	$19.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEL-8001-10KTL	SEL DatAdvantage for Exchange Lite TL	$11.10	K	31%	$7.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-0-50PL	SEL DatAdvantage for Exchange PL	$298.50	K	31%	$205.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-0-50TL	SEL DatAdvantage for Exchange TL	$119.40	K	31%	$82.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-1001-1500PL	SEL DatAdvantage for Exchange PL	$85.50	K	31%	$59.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-1001-1500TL	SEL DatAdvantage for Exchange TL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-100K-150KPL	SEL DatAdvantage for Exchange PL	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-100K-150KTL	SEL DatAdvantage for Exchange TL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-101-250PL	SEL DatAdvantage for Exchange PL	$163.50	K	31%	$112.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-101-250TL	SEL DatAdvantage for Exchange TL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-10K-20KPL	SEL DatAdvantage for Exchange PL	$52.50	K	31%	$36.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-10K-20KTL	SEL DatAdvantage for Exchange TL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-1501-2000PL	SEL DatAdvantage for Exchange PL	$77.25	K	31%	$53.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-1501-2000TL	SEL DatAdvantage for Exchange TL	$30.90	K	31%	$21.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-150K-PL	SEL DatAdvantage for Exchange PL	$44.25	K	31%	$30.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-150K-TL	SEL DatAdvantage for Exchange TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-2001-2500PL	SEL DatAdvantage for Exchange PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-2001-2500TL	SEL DatAdvantage for Exchange TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-20K-35KPL	SEL DatAdvantage for Exchange PL	$49.50	K	31%	$34.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-20K-35KTL	SEL DatAdvantage for Exchange TL	$19.80	K	31%	$13.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-2501-4000PL	SEL DatAdvantage for Exchange PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-2501-4000TL	SEL DatAdvantage for Exchange TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-251-500PL	SEL DatAdvantage for Exchange PL	$124.50	K	31%	$85.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-251-500TL	SEL DatAdvantage for Exchange TL	$49.80	K	31%	$34.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-35K-50KPL	SEL DatAdvantage for Exchange PL	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-35K-50KTL	SEL DatAdvantage for Exchange TL	$19.20	K	31%	$13.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-4001-6000PL	SEL DatAdvantage for Exchange PL	$63.00	K	31%	$43.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-4001-6000TL	SEL DatAdvantage for Exchange TL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-501-750PL	SEL DatAdvantage for Exchange PL	$100.50	K	31%	$69.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-501-750TL	SEL DatAdvantage for Exchange TL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-50K-100KPL	SEL DatAdvantage for Exchange PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-50K-100KTL	SEL DatAdvantage for Exchange TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-51-100PL	SEL DatAdvantage for Exchange PL	$208.50	K	31%	$143.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-51-100TL	SEL DatAdvantage for Exchange TL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-6001-8000PL	SEL DatAdvantage for Exchange PL	$58.50	K	31%	$40.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-6001-8000TL	SEL DatAdvantage for Exchange TL	$23.40	K	31%	$16.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-751-1000PL	SEL DatAdvantage for Exchange PL	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-751-1000TL	SEL DatAdvantage for Exchange TL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-8001-10KPL	SEL DatAdvantage for Exchange PL	$55.50	K	31%	$38.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAEX-8001-10KTL	SEL DatAdvantage for Exchange TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-0-50PL	SEL DatAdvantage - OD PL	$298.50	K	31%	$205.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-0-50TL	SEL DatAdvantage - OD TL	$119.40	K	31%	$82.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-1001-1500PL	SEL DatAdvantage - OD PL	$85.50	K	31%	$59.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-1001-1500TL	SEL DatAdvantage - OD TL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-100K-150KPL	SEL DatAdvantage - OD PL	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-100K-150KTL	SEL DatAdvantage - OD TL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-101-250PL	SEL DatAdvantage - OD PL	$163.50	K	31%	$112.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-101-250TL	SEL DatAdvantage - OD TL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-10K-20KPL	SEL DatAdvantage - OD PL	$52.50	K	31%	$36.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-10K-20KTL	SEL DatAdvantage - OD TL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-1501-2000PL	SEL DatAdvantage - OD PL	$77.25	K	31%	$53.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-1501-2000TL	SEL DatAdvantage - OD TL	$30.90	K	31%	$21.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-150K-PL	SEL DatAdvantage - OD PL	$44.25	K	31%	$30.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-150K-TL	SEL DatAdvantage - OD TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-2001-2500PL	SEL DatAdvantage - OD PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-2001-2500TL	SEL DatAdvantage - OD TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-20K-35KPL	SEL DatAdvantage - OD PL	$49.50	K	31%	$34.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-20K-35KTL	SEL DatAdvantage - OD TL	$19.80	K	31%	$13.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-2501-4000PL	SEL DatAdvantage - OD PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-2501-4000TL	SEL DatAdvantage - OD TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-251-500PL	SEL DatAdvantage - OD PL	$124.50	K	31%	$85.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-251-500TL	SEL DatAdvantage - OD TL	$49.80	K	31%	$34.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-35K-50KPL	SEL DatAdvantage - OD PL	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-35K-50KTL	SEL DatAdvantage - OD TL	$19.20	K	31%	$13.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DAOD-4001-6000PL	SEL DatAdvantage - OD PL	$63.00	K	31%	$43.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-4001-6000TL	SEL DatAdvantage - OD TL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-501-750PL	SEL DatAdvantage - OD PL	$100.50	K	31%	$69.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-501-750TL	SEL DatAdvantage - OD TL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-50K-100KPL	SEL DatAdvantage - OD PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-50K-100KTL	SEL DatAdvantage - OD TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-51-100PL	SEL DatAdvantage - OD PL	$208.50	K	31%	$143.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-51-100TL	SEL DatAdvantage - OD TL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-6001-8000PL	SEL DatAdvantage - OD PL	$58.50	K	31%	$40.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-6001-8000TL	SEL DatAdvantage - OD TL	$23.40	K	31%	$16.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-751-1000PL	SEL DatAdvantage - OD PL	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-751-1000TL	SEL DatAdvantage - OD TL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-8001-10KPL	SEL DatAdvantage - OD PL	$55.50	K	31%	$38.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOD-8001-10KTL	SEL DatAdvantage - OD TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-0-50PL	SEL DatAdvantage - OD Lite PL	$149.25	K	31%	$102.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-0-50TL	SEL DatAdvantage - OD Lite TL	$59.70	K	31%	$41.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-1001-1500PL	SEL DatAdvantage - OD Lite PL	$42.75	K	31%	$29.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-1001-1500TL	SEL DatAdvantage - OD Lite TL	$17.10	K	31%	$11.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-100K-150KPL	SEL DatAdvantage - OD Lite PL	$22.50	K	31%	$15.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-100K-150KTL	SEL DatAdvantage - OD Lite TL	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-101-250PL	SEL DatAdvantage - OD Lite PL	$81.75	K	31%	$56.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-101-250TL	SEL DatAdvantage - OD Lite TL	$32.70	K	31%	$22.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-10K-20KPL	SEL DatAdvantage - OD Lite PL	$26.25	K	31%	$18.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-10K-20KTL	SEL DatAdvantage - OD Lite TL	$10.50	K	31%	$7.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-1501-2000PL	SEL DatAdvantage - OD Lite PL	$38.70	K	31%	$26.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-1501-2000TL	SEL DatAdvantage - OD Lite TL	$15.45	K	31%	$10.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-150K-PL	SEL DatAdvantage - OD Lite PL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-150K-TL	SEL DatAdvantage - OD Lite TL	$8.85	K	31%	$6.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-2001-2500PL	SEL DatAdvantage - OD Lite PL	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-2001-2500TL	SEL DatAdvantage - OD Lite TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-20K-35KPL	SEL DatAdvantage - OD Lite PL	$24.75	K	31%	$17.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-20K-35KTL	SEL DatAdvantage - OD Lite TL	$9.90	K	31%	$6.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-2501-4000PL	SEL DatAdvantage - OD Lite PL	$33.75	K	31%	$23.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-2501-4000TL	SEL DatAdvantage - OD Lite TL	$13.50	K	31%	$9.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-251-500PL	SEL DatAdvantage - OD Lite PL	$62.25	K	31%	$42.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-251-500TL	SEL DatAdvantage - OD Lite TL	$24.90	K	31%	$17.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-35K-50KPL	SEL DatAdvantage - OD Lite PL	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-35K-50KTL	SEL DatAdvantage - OD Lite TL	$9.60	K	31%	$6.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-4001-6000PL	SEL DatAdvantage - OD Lite PL	$31.50	K	31%	$21.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-4001-6000TL	SEL DatAdvantage - OD Lite TL	$12.60	K	31%	$8.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-501-750PL	SEL DatAdvantage - OD Lite PL	$50.25	K	31%	$34.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-501-750TL	SEL DatAdvantage - OD Lite TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-50K-100KPL	SEL DatAdvantage - OD Lite PL	$23.25	K	31%	$16.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-50K-100KTL	SEL DatAdvantage - OD Lite TL	$9.30	K	31%	$6.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-51-100PL	SEL DatAdvantage - OD Lite PL	$104.25	K	31%	$71.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-51-100TL	SEL DatAdvantage - OD Lite TL	$41.70	K	31%	$28.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-6001-8000PL	SEL DatAdvantage - OD Lite PL	$29.25	K	31%	$20.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-6001-8000TL	SEL DatAdvantage - OD Lite TL	$11.70	K	31%	$8.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-751-1000PL	SEL DatAdvantage - OD Lite PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-751-1000TL	SEL DatAdvantage - OD Lite TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-8001-10KPL	SEL DatAdvantage - OD Lite PL	$27.75	K	31%	$19.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOL-8001-10KTL	SEL DatAdvantage - OD Lite TL	$11.10	K	31%	$7.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-0-50PL	SEL DatAdvantage - SPOL & OD PL	$447.75	K	31%	$308.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-0-50TL	SEL DatAdvantage - SPOL & OD TL	$179.10	K	31%	$123.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-1001-1500PL	SEL DatAdvantage - SPOL & OD PL	$128.25	K	31%	$88.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-1001-1500TL	SEL DatAdvantage - SPOL & OD TL	$51.30	K	31%	$35.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-100K-150KPL	SEL DatAdvantage - SPOL & OD PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-100K-150KTL	SEL DatAdvantage - SPOL & OD TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-101-250PL	SEL DatAdvantage - SPOL & OD PL	$245.25	K	31%	$169.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-101-250TL	SEL DatAdvantage - SPOL & OD TL	$98.10	K	31%	$67.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-10K-20KPL	SEL DatAdvantage - SPOL & OD PL	$78.75	K	31%	$54.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-10K-20KTL	SEL DatAdvantage - SPOL & OD TL	$31.50	K	31%	$21.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-1501-2000PL	SEL DatAdvantage - SPOL & OD PL	$115.95	K	31%	$80.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-1501-2000TL	SEL DatAdvantage - SPOL & OD TL	$46.35	K	31%	$31.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-150K-PL	SEL DatAdvantage - SPOL & OD PL	$66.45	K	31%	$45.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-150K-TL	SEL DatAdvantage - SPOL & OD TL	$26.55	K	31%	$18.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-2001-2500PL	SEL DatAdvantage - SPOL & OD PL	$108.00	K	31%	$74.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-2001-2500TL	SEL DatAdvantage - SPOL & OD TL	$43.20	K	31%	$29.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-20K-35KPL	SEL DatAdvantage - SPOL & OD PL	$74.25	K	31%	$51.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-20K-35KTL	SEL DatAdvantage - SPOL & OD TL	$29.70	K	31%	$20.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-2501-4000PL	SEL DatAdvantage - SPOL & OD PL	$101.25	K	31%	$69.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-2501-4000TL	SEL DatAdvantage - SPOL & OD TL	$40.50	K	31%	$27.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-251-500PL	SEL DatAdvantage - SPOL & OD PL	$186.75	K	31%	$128.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-251-500TL	SEL DatAdvantage - SPOL & OD TL	$74.70	K	31%	$51.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-35K-50KPL	SEL DatAdvantage - SPOL & OD PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-35K-50KTL	SEL DatAdvantage - SPOL & OD TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-4001-6000PL	SEL DatAdvantage - SPOL & OD PL	$94.50	K	31%	$65.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-4001-6000TL	SEL DatAdvantage - SPOL & OD TL	$37.80	K	31%	$26.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-501-750PL	SEL DatAdvantage - SPOL & OD PL	$150.75	K	31%	$104.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-501-750TL	SEL DatAdvantage - SPOL & OD TL	$60.30	K	31%	$41.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DAOS-50K-100KPL	SEL DatAdvantage - SPOL & OD PL	$69.75	K	31%	$48.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-50K-100KTL	SEL DatAdvantage - SPOL & OD TL	$27.90	K	31%	$19.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-51-100PL	SEL DatAdvantage - SPOL & OD PL	$312.75	K	31%	$215.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-51-100TL	SEL DatAdvantage - SPOL & OD TL	$125.10	K	31%	$86.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-6001-8000PL	SEL DatAdvantage - SPOL & OD PL	$87.75	K	31%	$60.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-6001-8000TL	SEL DatAdvantage - SPOL & OD TL	$35.10	K	31%	$24.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-751-1000PL	SEL DatAdvantage - SPOL & OD PL	$139.50	K	31%	$96.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-751-1000TL	SEL DatAdvantage - SPOL & OD TL	$55.80	K	31%	$38.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-8001-10KPL	SEL DatAdvantage - SPOL & OD PL	$83.25	K	31%	$57.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAOS-8001-10KTL	SEL DatAdvantage - SPOL & OD TL	$33.30	K	31%	$22.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-0-50PL	SEL DatAdvantage - SP Lite PL	$149.25	K	31%	$102.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-0-50TL	SEL DatAdvantage - SP Lite TL	$59.70	K	31%	$41.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-1001-1500PL	SEL DatAdvantage - SP Lite PL	$42.75	K	31%	$29.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-1001-1500TL	SEL DatAdvantage - SP Lite TL	$17.10	K	31%	$11.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-100K-150KPL	SEL DatAdvantage - SP Lite PL	$22.50	K	31%	$15.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-100K-150KTL	SEL DatAdvantage - SP Lite TL	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-101-250PL	SEL DatAdvantage - SP Lite PL	$81.75	K	31%	$56.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-101-250TL	SEL DatAdvantage - SP Lite TL	$32.70	K	31%	$22.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-10K-20KPL	SEL DatAdvantage - SP Lite PL	$26.25	K	31%	$18.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-10K-20KTL	SEL DatAdvantage - SP Lite TL	$10.50	K	31%	$7.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-1501-2000PL	SEL DatAdvantage - SP Lite PL	$38.70	K	31%	$26.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-1501-2000TL	SEL DatAdvantage - SP Lite TL	$15.45	K	31%	$10.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-150K-PL	SEL DatAdvantage - SP Lite PL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-150K-TL	SEL DatAdvantage - SP Lite TL	$8.85	K	31%	$6.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-2001-2500PL	SEL DatAdvantage - SP Lite PL	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-2001-2500TL	SEL DatAdvantage - SP Lite TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-20K-35KPL	SEL DatAdvantage - SP Lite PL	$24.75	K	31%	$17.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-20K-35KTL	SEL DatAdvantage - SP Lite TL	$9.90	K	31%	$6.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-2501-4000PL	SEL DatAdvantage - SP Lite PL	$33.75	K	31%	$23.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-2501-4000TL	SEL DatAdvantage - SP Lite TL	$13.50	K	31%	$9.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-251-500PL	SEL DatAdvantage - SP Lite PL	$62.25	K	31%	$42.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-251-500TL	SEL DatAdvantage - SP Lite TL	$24.90	K	31%	$17.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-35K-50KPL	SEL DatAdvantage - SP Lite PL	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-35K-50KTL	SEL DatAdvantage - SP Lite TL	$9.60	K	31%	$6.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-4001-6000PL	SEL DatAdvantage - SP Lite PL	$31.50	K	31%	$21.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-4001-6000TL	SEL DatAdvantage - SP Lite TL	$12.60	K	31%	$8.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-501-750PL	SEL DatAdvantage - SP Lite PL	$50.25	K	31%	$34.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-501-750TL	SEL DatAdvantage - SP Lite TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-50K-100KPL	SEL DatAdvantage - SP Lite PL	$23.25	K	31%	$16.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-50K-100KTL	SEL DatAdvantage - SP Lite TL	$9.30	K	31%	$6.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-51-100PL	SEL DatAdvantage - SP Lite PL	$104.25	K	31%	$71.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-51-100TL	SEL DatAdvantage - SP Lite TL	$41.70	K	31%	$28.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-6001-8000PL	SEL DatAdvantage - SP Lite PL	$29.25	K	31%	$20.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-6001-8000TL	SEL DatAdvantage - SP Lite TL	$11.70	K	31%	$8.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-751-1000PL	SEL DatAdvantage - SP Lite PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-751-1000TL	SEL DatAdvantage - SP Lite TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-8001-10KPL	SEL DatAdvantage - SP Lite PL	$27.75	K	31%	$19.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASL-8001-10KTL	SEL DatAdvantage - SP Lite TL	$11.10	K	31%	$7.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-0-50PL	SEL DatAdvantage - SPOL PL	$298.50	K	31%	$205.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-0-50TL	SEL DatAdvantage - SPOL TL	$119.40	K	31%	$82.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-1001-1500PL	SEL DatAdvantage - SPOL PL	$85.50	K	31%	$59.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-1001-1500TL	SEL DatAdvantage - SPOL TL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-100K-150KPL	SEL DatAdvantage - SPOL PL	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-100K-150KTL	SEL DatAdvantage - SPOL TL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-101-250PL	SEL DatAdvantage - SPOL PL	$163.50	K	31%	$112.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-101-250TL	SEL DatAdvantage - SPOL TL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-10K-20KPL	SEL DatAdvantage - SPOL PL	$52.50	K	31%	$36.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-10K-20KTL	SEL DatAdvantage - SPOL TL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-1501-2000PL	SEL DatAdvantage - SPOL PL	$77.25	K	31%	$53.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-1501-2000TL	SEL DatAdvantage - SPOL TL	$30.90	K	31%	$21.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-150K-PL	SEL DatAdvantage - SPOL PL	$44.25	K	31%	$30.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-150K-TL	SEL DatAdvantage - SPOL TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-2001-2500PL	SEL DatAdvantage - SPOL PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-2001-2500TL	SEL DatAdvantage - SPOL TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-20K-35KPL	SEL DatAdvantage - SPOL PL	$49.50	K	31%	$34.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-20K-35KTL	SEL DatAdvantage - SPOL TL	$19.80	K	31%	$13.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-2501-4000PL	SEL DatAdvantage - SPOL PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-2501-4000TL	SEL DatAdvantage - SPOL TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-251-500PL	SEL DatAdvantage - SPOL PL	$124.50	K	31%	$85.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-251-500TL	SEL DatAdvantage - SPOL TL	$49.80	K	31%	$34.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-35K-50KPL	SEL DatAdvantage - SPOL PL	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-35K-50KTL	SEL DatAdvantage - SPOL TL	$19.20	K	31%	$13.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-4001-6000PL	SEL DatAdvantage - SPOL PL	$63.00	K	31%	$43.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-4001-6000TL	SEL DatAdvantage - SPOL TL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-501-750PL	SEL DatAdvantage - SPOL PL	$100.50	K	31%	$69.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-501-750TL	SEL DatAdvantage - SPOL TL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-50K-100KPL	SEL DatAdvantage - SPOL PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-50K-100KTL	SEL DatAdvantage - SPOL TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-51-100PL	SEL DatAdvantage - SPOL PL	$208.50	K	31%	$143.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-51-100TL	SEL DatAdvantage - SPOL TL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DASO-6001-8000PL	SEL DatAdvantage - SPOL PL	$58.50	K	31%	$40.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-6001-8000TL	SEL DatAdvantage - SPOL TL	$23.40	K	31%	$16.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-751-1000PL	SEL DatAdvantage - SPOL PL	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-751-1000TL	SEL DatAdvantage - SPOL TL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-8001-10KPL	SEL DatAdvantage - SPOL PL	$55.50	K	31%	$38.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASO-8001-10KTL	SEL DatAdvantage - SPOL TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-0-50PL	SEL DatAdvantage - SP PL	$298.50	K	31%	$205.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-0-50TL	SEL DatAdvantage - SP TL	$119.40	K	31%	$82.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-1001-1500PL	SEL DatAdvantage - SP PL	$85.50	K	31%	$59.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-1001-1500TL	SEL DatAdvantage - SP TL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-100K-150KPL	SEL DatAdvantage - SP PL	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-100K-150KTL	SEL DatAdvantage - SP TL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-101-250PL	SEL DatAdvantage - SP PL	$163.50	K	31%	$112.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-101-250TL	SEL DatAdvantage - SP TL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-10K-20KPL	SEL DatAdvantage - SP PL	$52.50	K	31%	$36.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-10K-20KTL	SEL DatAdvantage - SP TL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-1501-2000PL	SEL DatAdvantage - SP PL	$77.25	K	31%	$53.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-1501-2000TL	SEL DatAdvantage - SP TL	$30.90	K	31%	$21.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-150K-PL	SEL DatAdvantage - SP PL	$44.25	K	31%	$30.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-150K-TL	SEL DatAdvantage - SP TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-2001-2500PL	SEL DatAdvantage - SP PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-2001-2500TL	SEL DatAdvantage - SP TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-20K-35KPL	SEL DatAdvantage - SP PL	$49.50	K	31%	$34.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-20K-35KTL	SEL DatAdvantage - SP TL	$19.80	K	31%	$13.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-2501-4000PL	SEL DatAdvantage - SP PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-2501-4000TL	SEL DatAdvantage - SP TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-251-500PL	SEL DatAdvantage - SP PL	$124.50	K	31%	$85.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-251-500TL	SEL DatAdvantage - SP TL	$49.80	K	31%	$34.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-35K-50KPL	SEL DatAdvantage - SP PL	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-35K-50KTL	SEL DatAdvantage - SP TL	$19.20	K	31%	$13.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-4001-6000PL	SEL DatAdvantage - SP PL	$63.00	K	31%	$43.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-4001-6000TL	SEL DatAdvantage - SP TL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-501-750PL	SEL DatAdvantage - SP PL	$100.50	K	31%	$69.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-501-750TL	SEL DatAdvantage - SP TL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-50K-100KPL	SEL DatAdvantage - SP PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-50K-100KTL	SEL DatAdvantage - SP TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-51-100PL	SEL DatAdvantage - SP PL	$208.50	K	31%	$143.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-51-100TL	SEL DatAdvantage - SP TL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-6001-8000PL	SEL DatAdvantage - SP PL	$58.50	K	31%	$40.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-6001-8000TL	SEL DatAdvantage - SP TL	$23.40	K	31%	$16.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-751-1000PL	SEL DatAdvantage - SP PL	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-751-1000TL	SEL DatAdvantage - SP TL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-8001-10KPL	SEL DatAdvantage - SP PL	$55.50	K	31%	$38.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DASP-8001-10KTL	SEL DatAdvantage - SP TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-0-50PL	SEL DatAdvantage - NIX PL	$298.50	K	31%	$205.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-0-50TL	SEL DatAdvantage - NIX TL	$119.40	K	31%	$82.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-1001-1500PL	SEL DatAdvantage - NIX PL	$85.50	K	31%	$59.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-1001-1500TL	SEL DatAdvantage - NIX TL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-100K-150KPL	SEL DatAdvantage - NIX PL	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-100K-150KTL	SEL DatAdvantage - NIX TL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-101-250PL	SEL DatAdvantage - NIX PL	$163.50	K	31%	$112.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-101-250TL	SEL DatAdvantage - NIX TL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-10K-20KPL	SEL DatAdvantage - NIX PL	$52.50	K	31%	$36.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-10K-20KTL	SEL DatAdvantage - NIX TL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-1501-2000PL	SEL DatAdvantage - NIX PL	$77.25	K	31%	$53.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-1501-2000TL	SEL DatAdvantage - NIX TL	$30.90	K	31%	$21.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-150K-PL	SEL DatAdvantage - NIX PL	$44.25	K	31%	$30.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-150K-TL	SEL DatAdvantage - NIX TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-2001-2500PL	SEL DatAdvantage - NIX PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-2001-2500TL	SEL DatAdvantage - NIX TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-20K-35KPL	SEL DatAdvantage - NIX PL	$49.50	K	31%	$34.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-20K-35KTL	SEL DatAdvantage - NIX TL	$19.80	K	31%	$13.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-2501-4000PL	SEL DatAdvantage - NIX PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-2501-4000TL	SEL DatAdvantage - NIX TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-251-500PL	SEL DatAdvantage - NIX PL	$124.50	K	31%	$85.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-251-500TL	SEL DatAdvantage - NIX TL	$49.80	K	31%	$34.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-35K-50KPL	SEL DatAdvantage - NIX PL	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-35K-50KTL	SEL DatAdvantage - NIX TL	$19.20	K	31%	$13.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-4001-6000PL	SEL DatAdvantage - NIX PL	$63.00	K	31%	$43.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-4001-6000TL	SEL DatAdvantage - NIX TL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-501-750PL	SEL DatAdvantage - NIX PL	$100.50	K	31%	$69.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-501-750TL	SEL DatAdvantage - NIX TL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-50K-100KPL	SEL DatAdvantage - NIX PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-50K-100KTL	SEL DatAdvantage - NIX TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-51-100PL	SEL DatAdvantage - NIX PL	$208.50	K	31%	$143.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-51-100TL	SEL DatAdvantage - NIX TL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-6001-8000PL	SEL DatAdvantage - NIX PL	$58.50	K	31%	$40.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-6001-8000TL	SEL DatAdvantage - NIX TL	$23.40	K	31%	$16.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-751-1000PL	SEL DatAdvantage - NIX PL	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-751-1000TL	SEL DatAdvantage - NIX TL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DAUX-8001-10KPL	SEL DatAdvantage - NIX PL	$55.50	K	31%	$38.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAUX-8001-10KTL	SEL DatAdvantage - NIX TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-0-50PL	SEL DatAdvantage for Windows PL	$298.50	K	31%	$205.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-0-50TL	SEL DatAdvantage for Windows TL	$119.40	K	31%	$82.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-1001-1500PL	SEL DatAdvantage for Windows PL	$85.50	K	31%	$59.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-1001-1500TL	SEL DatAdvantage for Windows TL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-100K-150KPL	SEL DatAdvantage for Windows PL	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-100K-150KTL	SEL DatAdvantage for Windows TL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-101-250PL	SEL DatAdvantage for Windows PL	$163.50	K	31%	$112.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-101-250TL	SEL DatAdvantage for Windows TL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-10K-20KPL	SEL DatAdvantage for Windows PL	$52.50	K	31%	$36.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-10K-20KTL	SEL DatAdvantage for Windows TL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-1501-2000PL	SEL DatAdvantage for Windows PL	$77.25	K	31%	$53.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-1501-2000TL	SEL DatAdvantage for Windows TL	$30.90	K	31%	$21.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-150K-PL	SEL DatAdvantage for Windows PL	$44.25	K	31%	$30.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-150K-TL	SEL DatAdvantage for Windows TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-2001-2500PL	SEL DatAdvantage for Windows PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-2001-2500TL	SEL DatAdvantage for Windows TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-20K-35KPL	SEL DatAdvantage for Windows PL	$49.50	K	31%	$34.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-20K-35KTL	SEL DatAdvantage for Windows TL	$19.80	K	31%	$13.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-2501-4000PL	SEL DatAdvantage for Windows PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-2501-4000TL	SEL DatAdvantage for Windows TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-251-500PL	SEL DatAdvantage for Windows PL	$124.50	K	31%	$85.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-251-500TL	SEL DatAdvantage for Windows TL	$49.80	K	31%	$34.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-35K-50KPL	SEL DatAdvantage for Windows PL	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-35K-50KTL	SEL DatAdvantage for Windows TL	$19.20	K	31%	$13.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-4001-6000PL	SEL DatAdvantage for Windows PL	$63.00	K	31%	$43.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-4001-6000TL	SEL DatAdvantage for Windows TL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-501-750PL	SEL DatAdvantage for Windows PL	$100.50	K	31%	$69.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-501-750TL	SEL DatAdvantage for Windows TL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-50K-100KPL	SEL DatAdvantage for Windows PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-50K-100KTL	SEL DatAdvantage for Windows TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-51-100PL	SEL DatAdvantage for Windows PL	$208.50	K	31%	$143.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-51-100TL	SEL DatAdvantage for Windows TL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-6001-8000PL	SEL DatAdvantage for Windows PL	$58.50	K	31%	$40.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-6001-8000TL	SEL DatAdvantage for Windows TL	$23.40	K	31%	$16.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-751-1000PL	SEL DatAdvantage for Windows PL	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-751-1000TL	SEL DatAdvantage for Windows TL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-8001-10KPL	SEL DatAdvantage for Windows PL	$55.50	K	31%	$38.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAW-8001-10KTL	SEL DatAdvantage for Windows TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-0-50PL	SEL DatAdvantage for Windows Lite PL	$149.25	K	31%	$102.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-0-50TL	SEL DatAdvantage for Windows Lite TL	$59.70	K	31%	$41.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-1001-1500PL	SEL DatAdvantage for Windows Lite PL	$42.75	K	31%	$29.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-1001-1500TL	SEL DatAdvantage for Windows Lite TL	$17.10	K	31%	$11.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-100K-150KPL	SEL DatAdvantage for Windows Lite PL	$22.50	K	31%	$15.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-100K-150KTL	SEL DatAdvantage for Windows Lite TL	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-101-250PL	SEL DatAdvantage for Windows Lite PL	$81.75	K	31%	$56.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-101-250TL	SEL DatAdvantage for Windows Lite TL	$32.70	K	31%	$22.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-10K-20KPL	SEL DatAdvantage for Windows Lite PL	$26.25	K	31%	$18.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-10K-20KTL	SEL DatAdvantage for Windows Lite TL	$10.50	K	31%	$7.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-1501-2000PL	SEL DatAdvantage for Windows Lite PL	$38.70	K	31%	$26.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-1501-2000TL	SEL DatAdvantage for Windows Lite TL	$15.45	K	31%	$10.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-150K-PL	SEL DatAdvantage for Windows Lite PL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-150K-TL	SEL DatAdvantage for Windows Lite TL	$8.85	K	31%	$6.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-2001-2500PL	SEL DatAdvantage for Windows Lite PL	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-2001-2500TL	SEL DatAdvantage for Windows Lite TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-20K-35KPL	SEL DatAdvantage for Windows Lite PL	$24.75	K	31%	$17.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-20K-35KTL	SEL DatAdvantage for Windows Lite TL	$9.90	K	31%	$6.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-2501-4000PL	SEL DatAdvantage for Windows Lite PL	$33.75	K	31%	$23.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-2501-4000TL	SEL DatAdvantage for Windows Lite TL	$13.50	K	31%	$9.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-251-500PL	SEL DatAdvantage for Windows Lite PL	$62.25	K	31%	$42.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-251-500TL	SEL DatAdvantage for Windows Lite TL	$24.90	K	31%	$17.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-35K-50KPL	SEL DatAdvantage for Windows Lite PL	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-35K-50KTL	SEL DatAdvantage for Windows Lite TL	$9.60	K	31%	$6.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-4001-6000PL	SEL DatAdvantage for Windows Lite PL	$31.50	K	31%	$21.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-4001-6000TL	SEL DatAdvantage for Windows Lite TL	$12.60	K	31%	$8.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-501-750PL	SEL DatAdvantage for Windows Lite PL	$50.25	K	31%	$34.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-501-750TL	SEL DatAdvantage for Windows Lite TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-50K-100KPL	SEL DatAdvantage for Windows Lite PL	$23.25	K	31%	$16.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-50K-100KTL	SEL DatAdvantage for Windows Lite TL	$9.30	K	31%	$6.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-51-100PL	SEL DatAdvantage for Windows Lite PL	$104.25	K	31%	$71.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-51-100TL	SEL DatAdvantage for Windows Lite TL	$41.70	K	31%	$28.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-6001-8000PL	SEL DatAdvantage for Windows Lite PL	$29.25	K	31%	$20.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-6001-8000TL	SEL DatAdvantage for Windows Lite TL	$11.70	K	31%	$8.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-751-1000PL	SEL DatAdvantage for Windows Lite PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-751-1000TL	SEL DatAdvantage for Windows Lite TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-8001-10KPL	SEL DatAdvantage for Windows Lite PL	$27.75	K	31%	$19.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DAWL-8001-10KTL	SEL DatAdvantage for Windows Lite TL	$11.10	K	31%	$7.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-0-50PL	SEL Data Classification Framework PL	$214.95	K	31%	$148.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-0-50TL	SEL Data Classification Framework TL	$85.95	K	31%	$59.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DCF-1001-1500PL	SEL Data Classification Framework PL	$61.50	K	31%	$42.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-1001-1500TL	SEL Data Classification Framework TL	$24.60	K	31%	$16.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-100K-150KPL	SEL Data Classification Framework PL	$32.40	K	31%	$22.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-100K-150KTL	SEL Data Classification Framework TL	$12.90	K	31%	$8.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-101-250PL	SEL Data Classification Framework PL	$117.75	K	31%	$81.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-101-250TL	SEL Data Classification Framework TL	$47.10	K	31%	$32.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-10K-20KPL	SEL Data Classification Framework PL	$37.80	K	31%	$26.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-10K-20KTL	SEL Data Classification Framework TL	$15.15	K	31%	$10.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-1501-2000PL	SEL Data Classification Framework PL	$55.65	K	31%	$38.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-1501-2000TL	SEL Data Classification Framework TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-150K-PL	SEL Data Classification Framework PL	$31.80	K	31%	$21.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-150K-TL	SEL Data Classification Framework TL	$12.75	K	31%	$8.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-2001-2500PL	SEL Data Classification Framework PL	$51.90	K	31%	$35.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-2001-2500TL	SEL Data Classification Framework TL	$20.70	K	31%	$14.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-20K-35KPL	SEL Data Classification Framework PL	$35.70	K	31%	$24.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-20K-35KTL	SEL Data Classification Framework TL	$14.25	K	31%	$9.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-2501-4000PL	SEL Data Classification Framework PL	$48.60	K	31%	$33.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-2501-4000TL	SEL Data Classification Framework TL	$19.50	K	31%	$13.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-251-500PL	SEL Data Classification Framework PL	$89.70	K	31%	$61.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-251-500TL	SEL Data Classification Framework TL	$35.85	K	31%	$24.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-35K-50KPL	SEL Data Classification Framework PL	$34.50	K	31%	$23.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-35K-50KTL	SEL Data Classification Framework TL	$13.80	K	31%	$9.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-4001-6000PL	SEL Data Classification Framework PL	$45.30	K	31%	$31.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-4001-6000TL	SEL Data Classification Framework TL	$18.15	K	31%	$12.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-501-750PL	SEL Data Classification Framework PL	$72.30	K	31%	$49.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-501-750TL	SEL Data Classification Framework TL	$28.95	K	31%	$19.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-50K-100KPL	SEL Data Classification Framework PL	$33.45	K	31%	$23.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-50K-100KTL	SEL Data Classification Framework TL	$13.35	K	31%	$9.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-51-100PL	SEL Data Classification Framework PL	$150.15	K	31%	$103.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-51-100TL	SEL Data Classification Framework TL	$60.00	K	31%	$41.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-6001-8000PL	SEL Data Classification Framework PL	$42.15	K	31%	$29.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-6001-8000TL	SEL Data Classification Framework TL	$16.80	K	31%	$11.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-751-1000PL	SEL Data Classification Framework PL	$66.90	K	31%	$46.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-751-1000TL	SEL Data Classification Framework TL	$26.85	K	31%	$18.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-8001-10KPL	SEL Data Classification Framework PL	$39.90	K	31%	$27.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCF-8001-10KTL	SEL Data Classification Framework TL	$16.05	K	31%	$11.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-0-50PL	SEL DataClass Framework for UNIX PL	$214.95	K	31%	$148.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-0-50TL	SEL DataClass Framework for UNIX TL	$85.95	K	31%	$59.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-1001-1500PL	SEL DataClass Framework for UNIX PL	$61.50	K	31%	$42.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-1001-1500TL	SEL DataClass Framework for UNIX TL	$24.60	K	31%	$16.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-100K-150KPL	SEL DataClass Framework for UNIX PL	$32.40	K	31%	$22.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-100K-150KTL	SEL DataClass Framework for UNIX TL	$12.90	K	31%	$8.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-101-250PL	SEL DataClass Framework for UNIX PL	$117.75	K	31%	$81.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-101-250TL	SEL DataClass Framework for UNIX TL	$47.10	K	31%	$32.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-10K-20KPL	SEL DataClass Framework for UNIX PL	$37.80	K	31%	$26.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-10K-20KTL	SEL DataClass Framework for UNIX TL	$15.15	K	31%	$10.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-1501-2000PL	SEL DataClass Framework for UNIX PL	$55.65	K	31%	$38.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-1501-2000TL	SEL DataClass Framework for UNIX TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-150K-PL	SEL DataClass Framework for UNIX PL	$31.80	K	31%	$21.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-150K-TL	SEL DataClass Framework for UNIX TL	$12.75	K	31%	$8.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-2001-2500PL	SEL DataClass Framework for UNIX PL	$51.90	K	31%	$35.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-2001-2500TL	SEL DataClass Framework for UNIX TL	$20.70	K	31%	$14.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-20K-35KPL	SEL DataClass Framework for UNIX PL	$35.70	K	31%	$24.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-20K-35KTL	SEL DataClass Framework for UNIX TL	$14.25	K	31%	$9.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-2501-4000PL	SEL DataClass Framework for UNIX PL	$48.60	K	31%	$33.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-2501-4000TL	SEL DataClass Framework for UNIX TL	$19.50	K	31%	$13.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-251-500PL	SEL DataClass Framework for UNIX PL	$89.70	K	31%	$61.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-251-500TL	SEL DataClass Framework for UNIX TL	$35.85	K	31%	$24.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-35K-50KPL	SEL DataClass Framework for UNIX PL	$34.50	K	31%	$23.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-35K-50KTL	SEL DataClass Framework for UNIX TL	$13.80	K	31%	$9.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-4001-6000PL	SEL DataClass Framework for UNIX PL	$45.30	K	31%	$31.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-4001-6000TL	SEL DataClass Framework for UNIX TL	$18.15	K	31%	$12.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-501-750PL	SEL DataClass Framework for UNIX PL	$72.30	K	31%	$49.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-501-750TL	SEL DataClass Framework for UNIX TL	$28.95	K	31%	$19.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-50K-100KPL	SEL DataClass Framework for UNIX PL	$33.45	K	31%	$23.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-50K-100KTL	SEL DataClass Framework for UNIX TL	$13.35	K	31%	$9.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-51-100PL	SEL DataClass Framework for UNIX PL	$150.15	K	31%	$103.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-51-100TL	SEL DataClass Framework for UNIX TL	$60.00	K	31%	$41.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-6001-8000PL	SEL DataClass Framework for UNIX PL	$42.15	K	31%	$29.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-6001-8000TL	SEL DataClass Framework for UNIX TL	$16.80	K	31%	$11.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-751-1000PL	SEL DataClass Framework for UNIX PL	$66.90	K	31%	$46.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-751-1000TL	SEL DataClass Framework for UNIX TL	$26.85	K	31%	$18.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-8001-10KPL	SEL DataClass Framework for UNIX PL	$39.90	K	31%	$27.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCFU-8001-10KTL	SEL DataClass Framework for UNIX TL	$16.05	K	31%	$11.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-0-50PL	SEL DCF for OneDrive PL	$214.95	K	31%	$148.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-0-50TL	SEL DCF for OneDrive TL	$85.95	K	31%	$59.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-1001-1500PL	SEL DCF for OneDrive PL	$61.50	K	31%	$42.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-1001-1500TL	SEL DCF for OneDrive TL	$24.60	K	31%	$16.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-100K-150KPL	SEL DCF for OneDrive PL	$32.40	K	31%	$22.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-100K-150KTL	SEL DCF for OneDrive TL	$12.90	K	31%	$8.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DCOD-101-250PL	SEL DCF for OneDrive PL	$117.75	K	31%	$81.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-101-250TL	SEL DCF for OneDrive TL	$47.10	K	31%	$32.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-10K-20KPL	SEL DCF for OneDrive PL	$37.80	K	31%	$26.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-10K-20KTL	SEL DCF for OneDrive TL	$15.15	K	31%	$10.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-1501-2000PL	SEL DCF for OneDrive PL	$55.65	K	31%	$38.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-1501-2000TL	SEL DCF for OneDrive TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-150K-PL	SEL DCF for OneDrive PL	$31.80	K	31%	$21.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-150K-TL	SEL DCF for OneDrive TL	$12.75	K	31%	$8.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-2001-2500PL	SEL DCF for OneDrive PL	$51.90	K	31%	$35.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-2001-2500TL	SEL DCF for OneDrive TL	$20.70	K	31%	$14.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-20K-35KPL	SEL DCF for OneDrive PL	$35.70	K	31%	$24.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-20K-35KTL	SEL DCF for OneDrive TL	$14.25	K	31%	$9.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-2501-4000PL	SEL DCF for OneDrive PL	$48.60	K	31%	$33.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-2501-4000TL	SEL DCF for OneDrive TL	$19.50	K	31%	$13.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-251-500PL	SEL DCF for OneDrive PL	$89.70	K	31%	$61.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-251-500TL	SEL DCF for OneDrive TL	$35.85	K	31%	$24.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-35K-50KPL	SEL DCF for OneDrive PL	$34.50	K	31%	$23.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-35K-50KTL	SEL DCF for OneDrive TL	$13.80	K	31%	$9.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-4001-6000PL	SEL DCF for OneDrive PL	$45.30	K	31%	$31.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-4001-6000TL	SEL DCF for OneDrive TL	$18.15	K	31%	$12.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-501-750PL	SEL DCF for OneDrive PL	$72.30	K	31%	$49.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-501-750TL	SEL DCF for OneDrive TL	$28.95	K	31%	$19.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-50K-100KPL	SEL DCF for OneDrive PL	$33.45	K	31%	$23.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-50K-100KTL	SEL DCF for OneDrive TL	$13.35	K	31%	$9.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-51-100PL	SEL DCF for OneDrive PL	$150.15	K	31%	$103.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-51-100TL	SEL DCF for OneDrive TL	$60.00	K	31%	$41.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-6001-8000PL	SEL DCF for OneDrive PL	$42.15	K	31%	$29.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-6001-8000TL	SEL DCF for OneDrive TL	$16.80	K	31%	$11.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-751-1000PL	SEL DCF for OneDrive PL	$66.90	K	31%	$46.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-751-1000TL	SEL DCF for OneDrive TL	$26.85	K	31%	$18.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-8001-10KPL	SEL DCF for OneDrive PL	$39.90	K	31%	$27.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOD-8001-10KTL	SEL DCF for OneDrive TL	$16.05	K	31%	$11.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-0-50PL	SEL DCF for SP Online & OneDrive PL	$322.35	K	31%	$222.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-0-50TL	SEL DCF for SP Online & OneDrive TL	$129.00	K	31%	$89.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-1001-1500PL	SEL DCF for SP Online & OneDrive PL	$92.40	K	31%	$63.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-1001-1500TL	SEL DCF for SP Online & OneDrive TL	$36.90	K	31%	$25.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-100K-150KPL	SEL DCF for SP Online & OneDrive PL	$48.60	K	31%	$33.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-100K-150KTL	SEL DCF for SP Online & OneDrive TL	$19.50	K	31%	$13.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-101-250PL	SEL DCF for SP Online & OneDrive PL	$176.55	K	31%	$121.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-101-250TL	SEL DCF for SP Online & OneDrive TL	$70.65	K	31%	$48.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-10K-20KPL	SEL DCF for SP Online & OneDrive PL	$56.70	K	31%	$39.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-10K-20KTL	SEL DCF for SP Online & OneDrive TL	$22.65	K	31%	$15.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-1501-2000PL	SEL DCF for SP Online & OneDrive PL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-1501-2000TL	SEL DCF for SP Online & OneDrive TL	$33.30	K	31%	$22.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-150K-PL	SEL DCF for SP Online & OneDrive PL	$47.85	K	31%	$33.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-150K-TL	SEL DCF for SP Online & OneDrive TL	$19.05	K	31%	$13.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-2001-2500PL	SEL DCF for SP Online & OneDrive PL	$77.70	K	31%	$53.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-2001-2500TL	SEL DCF for SP Online & OneDrive TL	$31.05	K	31%	$21.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-20K-35KPL	SEL DCF for SP Online & OneDrive PL	$53.40	K	31%	$36.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-20K-35KTL	SEL DCF for SP Online & OneDrive TL	$21.45	K	31%	$14.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-2501-4000PL	SEL DCF for SP Online & OneDrive PL	$72.90	K	31%	$50.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-2501-4000TL	SEL DCF for SP Online & OneDrive TL	$29.10	K	31%	$20.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-251-500PL	SEL DCF for SP Online & OneDrive PL	$134.40	K	31%	$92.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-251-500TL	SEL DCF for SP Online & OneDrive TL	$53.85	K	31%	$37.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-35K-50KPL	SEL DCF for SP Online & OneDrive PL	$51.90	K	31%	$35.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-35K-50KTL	SEL DCF for SP Online & OneDrive TL	$20.70	K	31%	$14.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-4001-6000PL	SEL DCF for SP Online & OneDrive PL	$68.10	K	31%	$46.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-4001-6000TL	SEL DCF for SP Online & OneDrive TL	$27.15	K	31%	$18.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-501-750PL	SEL DCF for SP Online & OneDrive PL	$108.60	K	31%	$74.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-501-750TL	SEL DCF for SP Online & OneDrive TL	$43.35	K	31%	$29.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-50K-100KPL	SEL DCF for SP Online & OneDrive PL	$50.25	K	31%	$34.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-50K-100KTL	SEL DCF for SP Online & OneDrive TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-51-100PL	SEL DCF for SP Online & OneDrive PL	$225.15	K	31%	$155.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-51-100TL	SEL DCF for SP Online & OneDrive TL	$90.00	K	31%	$62.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-6001-8000PL	SEL DCF for SP Online & OneDrive PL	$63.15	K	31%	$43.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-6001-8000TL	SEL DCF for SP Online & OneDrive TL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-751-1000PL	SEL DCF for SP Online & OneDrive PL	$100.50	K	31%	$69.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-751-1000TL	SEL DCF for SP Online & OneDrive TL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-8001-10KPL	SEL DCF for SP Online & OneDrive PL	$60.00	K	31%	$41.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCOS-8001-10KTL	SEL DCF for SP Online & OneDrive TL	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-0-50PL	SEL DCF for SharePoint Online PL	$214.95	K	31%	$148.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-0-50TL	SEL DCF for SharePoint Online TL	$85.95	K	31%	$59.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-1001-1500PL	SEL DCF for SharePoint Online PL	$61.50	K	31%	$42.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-1001-1500TL	SEL DCF for SharePoint Online TL	$24.60	K	31%	$16.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-100K-150KPL	SEL DCF for SharePoint Online PL	$32.40	K	31%	$22.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-100K-150KTL	SEL DCF for SharePoint Online TL	$12.90	K	31%	$8.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-101-250PL	SEL DCF for SharePoint Online PL	$117.75	K	31%	$81.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-101-250TL	SEL DCF for SharePoint Online TL	$47.10	K	31%	$32.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-10K-20KPL	SEL DCF for SharePoint Online PL	$37.80	K	31%	$26.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-10K-20KTL	SEL DCF for SharePoint Online TL	$15.15	K	31%	$10.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DCSO-1501-2000PL	SEL DCF for SharePoint Online PL	$55.65	K	31%	$38.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-1501-2000TL	SEL DCF for SharePoint Online TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-150K-PL	SEL DCF for SharePoint Online PL	$31.80	K	31%	$21.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-150K-TL	SEL DCF for SharePoint Online TL	$12.75	K	31%	$8.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-2001-2500PL	SEL DCF for SharePoint Online PL	$51.90	K	31%	$35.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-2001-2500TL	SEL DCF for SharePoint Online TL	$20.70	K	31%	$14.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-20K-35KPL	SEL DCF for SharePoint Online PL	$35.70	K	31%	$24.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-20K-35KTL	SEL DCF for SharePoint Online TL	$14.25	K	31%	$9.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-2501-4000PL	SEL DCF for SharePoint Online PL	$48.60	K	31%	$33.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-2501-4000TL	SEL DCF for SharePoint Online TL	$19.50	K	31%	$13.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-251-500PL	SEL DCF for SharePoint Online PL	$89.70	K	31%	$61.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-251-500TL	SEL DCF for SharePoint Online TL	$35.85	K	31%	$24.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-35K-50KPL	SEL DCF for SharePoint Online PL	$34.50	K	31%	$23.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-35K-50KTL	SEL DCF for SharePoint Online TL	$13.80	K	31%	$9.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-4001-6000PL	SEL DCF for SharePoint Online PL	$45.30	K	31%	$31.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-4001-6000TL	SEL DCF for SharePoint Online TL	$18.15	K	31%	$12.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-501-750PL	SEL DCF for SharePoint Online PL	$72.30	K	31%	$49.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-501-750TL	SEL DCF for SharePoint Online TL	$28.95	K	31%	$19.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-50K-100KPL	SEL DCF for SharePoint Online PL	$33.45	K	31%	$23.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-50K-100KTL	SEL DCF for SharePoint Online TL	$13.35	K	31%	$9.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-51-100PL	SEL DCF for SharePoint Online PL	$150.15	K	31%	$103.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-51-100TL	SEL DCF for SharePoint Online TL	$60.00	K	31%	$41.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-6001-8000PL	SEL DCF for SharePoint Online PL	$42.15	K	31%	$29.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-6001-8000TL	SEL DCF for SharePoint Online TL	$16.80	K	31%	$11.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-751-1000PL	SEL DCF for SharePoint Online PL	$66.90	K	31%	$46.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-751-1000TL	SEL DCF for SharePoint Online TL	$26.85	K	31%	$18.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-8001-10KPL	SEL DCF for SharePoint Online PL	$39.90	K	31%	$27.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DCSO-8001-10KTL	SEL DCF for SharePoint Online TL	$16.05	K	31%	$11.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-0-50PL	SEL DatAlert PL	$134.40	K	31%	$92.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-0-50TL	SEL DatAlert TL	$53.70	K	31%	$37.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-1001-1500PL	SEL DatAlert PL	$38.55	K	31%	$26.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-1001-1500TL	SEL DatAlert TL	$15.45	K	31%	$10.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-100K-150KPL	SEL DatAlert PL	$20.25	K	31%	$13.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-100K-150KTL	SEL DatAlert TL	$8.10	K	31%	$5.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-101-250PL	SEL DatAlert PL	$73.65	K	31%	$50.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-101-250TL	SEL DatAlert TL	$29.40	K	31%	$20.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-10K-20KPL	SEL DatAlert PL	$23.70	K	31%	$16.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-10K-20KTL	SEL DatAlert TL	$9.45	K	31%	$6.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-1501-2000PL	SEL DatAlert PL	$34.80	K	31%	$24.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-1501-2000TL	SEL DatAlert TL	$13.95	K	31%	$9.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-150K-PL	SEL DatAlert PL	$19.95	K	31%	$13.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-150K-TL	SEL DatAlert TL	$7.95	K	31%	$5.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-2001-2500PL	SEL DatAlert PL	$32.40	K	31%	$22.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-2001-2500TL	SEL DatAlert TL	$12.90	K	31%	$8.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-20K-35KPL	SEL DatAlert PL	$22.35	K	31%	$15.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-20K-35KTL	SEL DatAlert TL	$8.85	K	31%	$6.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-2501-4000PL	SEL DatAlert PL	$30.45	K	31%	$21.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-2501-4000TL	SEL DatAlert TL	$12.15	K	31%	$8.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-251-500PL	SEL DatAlert PL	$56.10	K	31%	$38.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-251-500TL	SEL DatAlert TL	$22.35	K	31%	$15.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-35K-50KPL	SEL DatAlert PL	$21.60	K	31%	$14.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-35K-50KTL	SEL DatAlert TL	$8.70	K	31%	$6.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-4001-6000PL	SEL DatAlert PL	$28.35	K	31%	$19.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-4001-6000TL	SEL DatAlert TL	$11.40	K	31%	$7.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-501-750PL	SEL DatAlert PL	$45.30	K	31%	$31.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-501-750TL	SEL DatAlert TL	$18.15	K	31%	$12.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-50K-100KPL	SEL DatAlert PL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-50K-100KTL	SEL DatAlert TL	$8.40	K	31%	$5.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-51-100PL	SEL DatAlert PL	$93.90	K	31%	$64.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-51-100TL	SEL DatAlert TL	$37.50	K	31%	$25.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-6001-8000PL	SEL DatAlert PL	$26.40	K	31%	$18.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-6001-8000TL	SEL DatAlert TL	$10.50	K	31%	$7.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-751-1000PL	SEL DatAlert PL	$41.85	K	31%	$28.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-751-1000TL	SEL DatAlert TL	$16.80	K	31%	$11.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-8001-10KPL	SEL DatAlert PL	$25.05	K	31%	$17.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DL-8001-10KTL	SEL DatAlert TL	$10.05	K	31%	$6.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-0-50PL	SEL DatAlert Suite PL	$208.95	K	31%	$144.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-0-50TL	SEL DatAlert Suite TL	$83.55	K	31%	$57.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-1001-1500PL	SEL DatAlert Suite PL	$59.85	K	31%	$41.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-1001-1500TL	SEL DatAlert Suite TL	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-100K-150KPL	SEL DatAlert Suite PL	$31.50	K	31%	$21.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-100K-150KTL	SEL DatAlert Suite TL	$12.60	K	31%	$8.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-101-250PL	SEL DatAlert Suite PL	$114.45	K	31%	$78.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-101-250TL	SEL DatAlert Suite TL	$45.75	K	31%	$31.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-10K-20KPL	SEL DatAlert Suite PL	$36.75	K	31%	$25.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-10K-20KTL	SEL DatAlert Suite TL	$14.70	K	31%	$10.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-1501-2000PL	SEL DatAlert Suite PL	$54.15	K	31%	$37.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-1501-2000TL	SEL DatAlert Suite TL	$21.60	K	31%	$14.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-150K-PL	SEL DatAlert Suite PL	$31.05	K	31%	$21.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-150K-TL	SEL DatAlert Suite TL	$12.45	K	31%	$8.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DLS-2001-2500PL	SEL DatAlert Suite PL	$50.40	K	31%	$34.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-2001-2500TL	SEL DatAlert Suite TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-20K-35KPL	SEL DatAlert Suite PL	$34.65	K	31%	$23.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-20K-35KTL	SEL DatAlert Suite TL	$13.80	K	31%	$9.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-2501-4000PL	SEL DatAlert Suite PL	$47.25	K	31%	$32.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-2501-4000TL	SEL DatAlert Suite TL	$18.90	K	31%	$13.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-251-500PL	SEL DatAlert Suite PL	$87.15	K	31%	$60.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-251-500TL	SEL DatAlert Suite TL	$34.80	K	31%	$24.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-35K-50KPL	SEL DatAlert Suite PL	$33.60	K	31%	$23.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-35K-50KTL	SEL DatAlert Suite TL	$13.50	K	31%	$9.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-4001-6000PL	SEL DatAlert Suite PL	$44.10	K	31%	$30.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-4001-6000TL	SEL DatAlert Suite TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-501-750PL	SEL DatAlert Suite PL	$70.35	K	31%	$48.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-501-750TL	SEL DatAlert Suite TL	$28.20	K	31%	$19.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-50K-100KPL	SEL DatAlert Suite PL	$32.55	K	31%	$22.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-50K-100KTL	SEL DatAlert Suite TL	$13.05	K	31%	$9.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-51-100PL	SEL DatAlert Suite PL	$145.95	K	31%	$100.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-51-100TL	SEL DatAlert Suite TL	$58.35	K	31%	$40.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-6001-8000PL	SEL DatAlert Suite PL	$40.95	K	31%	$28.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-6001-8000TL	SEL DatAlert Suite TL	$16.35	K	31%	$11.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-751-1000PL	SEL DatAlert Suite PL	$65.10	K	31%	$44.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-751-1000TL	SEL DatAlert Suite TL	$26.10	K	31%	$18.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-8001-10KPL	SEL DatAlert Suite PL	$38.85	K	31%	$26.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLS-8001-10KTL	SEL DatAlert Suite TL	$15.60	K	31%	$10.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-0-50PL	SEL DatAlert Analytics PL	$89.55	K	31%	$61.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-0-50TL	SEL DatAlert Analytics TL	$35.85	K	31%	$24.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-1001-1500PL	SEL DatAlert Analytics PL	$25.65	K	31%	$17.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-1001-1500TL	SEL DatAlert Analytics TL	$10.20	K	31%	$7.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-100K-150KPL	SEL DatAlert Analytics PL	$13.50	K	31%	$9.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-100K-150KTL	SEL DatAlert Analytics TL	$5.40	K	31%	$3.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-101-250PL	SEL DatAlert Analytics PL	$49.05	K	31%	$33.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-101-250TL	SEL DatAlert Analytics TL	$19.65	K	31%	$13.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-10K-20KPL	SEL DatAlert Analytics PL	$15.75	K	31%	$10.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-10K-20KTL	SEL DatAlert Analytics TL	$6.30	K	31%	$4.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-1501-2000PL	SEL DatAlert Analytics PL	$23.25	K	31%	$16.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-1501-2000TL	SEL DatAlert Analytics TL	$9.30	K	31%	$6.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-150K-PL	SEL DatAlert Analytics PL	$13.35	K	31%	$9.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-150K-TL	SEL DatAlert Analytics TL	$5.25	K	31%	$3.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-2001-2500PL	SEL DatAlert Analytics PL	$21.60	K	31%	$14.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-2001-2500TL	SEL DatAlert Analytics TL	$8.70	K	31%	$6.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-20K-35KPL	SEL DatAlert Analytics PL	$14.85	K	31%	$10.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-20K-35KTL	SEL DatAlert Analytics TL	$6.00	K	31%	$4.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-2501-4000PL	SEL DatAlert Analytics PL	$20.25	K	31%	$13.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-2501-4000TL	SEL DatAlert Analytics TL	$8.10	K	31%	$5.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-251-500PL	SEL DatAlert Analytics PL	$37.35	K	31%	$25.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-251-500TL	SEL DatAlert Analytics TL	$15.00	K	31%	$10.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-35K-50KPL	SEL DatAlert Analytics PL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-35K-50KTL	SEL DatAlert Analytics TL	$5.70	K	31%	$3.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-4001-6000PL	SEL DatAlert Analytics PL	$18.90	K	31%	$13.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-4001-6000TL	SEL DatAlert Analytics TL	$7.50	K	31%	$5.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-501-750PL	SEL DatAlert Analytics PL	$30.15	K	31%	$20.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-501-750TL	SEL DatAlert Analytics TL	$12.00	K	31%	$8.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-50K-100KPL	SEL DatAlert Analytics PL	$13.95	K	31%	$9.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-50K-100KTL	SEL DatAlert Analytics TL	$5.55	K	31%	$3.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-51-100PL	SEL DatAlert Analytics PL	$62.55	K	31%	$43.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-51-100TL	SEL DatAlert Analytics TL	$25.05	K	31%	$17.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-6001-8000PL	SEL DatAlert Analytics PL	$17.55	K	31%	$12.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-6001-8000TL	SEL DatAlert Analytics TL	$7.05	K	31%	$4.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-751-1000PL	SEL DatAlert Analytics PL	$27.90	K	31%	$19.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-751-1000TL	SEL DatAlert Analytics TL	$11.10	K	31%	$7.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-8001-10KPL	SEL DatAlert Analytics PL	$16.65	K	31%	$11.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DLX-8001-10KTL	SEL DatAlert Analytics TL	$6.60	K	31%	$4.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-0-50PL	SEL DatAnywhere PL	$238.80	K	31%	$164.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-0-50TL	SEL DatAnywhere TL	$95.55	K	31%	$65.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-1001-1500PL	SEL DatAnywhere PL	$68.40	K	31%	$47.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-1001-1500TL	SEL DatAnywhere TL	$27.30	K	31%	$18.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-100K-150KPL	SEL DatAnywhere PL	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-100K-150KTL	SEL DatAnywhere TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-101-250PL	SEL DatAnywhere PL	$130.80	K	31%	$90.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-101-250TL	SEL DatAnywhere TL	$52.35	K	31%	$36.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-10K-20KPL	SEL DatAnywhere PL	$42.00	K	31%	$28.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-10K-20KTL	SEL DatAnywhere TL	$16.80	K	31%	$11.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-1501-2000PL	SEL DatAnywhere PL	$61.80	K	31%	$42.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-1501-2000TL	SEL DatAnywhere TL	$24.75	K	31%	$17.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-150K-PL	SEL DatAnywhere PL	$35.40	K	31%	$24.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-150K-TL	SEL DatAnywhere TL	$14.10	K	31%	$9.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-2001-2500PL	SEL DatAnywhere PL	$57.60	K	31%	$39.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-2001-2500TL	SEL DatAnywhere TL	$23.10	K	31%	$15.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-20K-35KPL	SEL DatAnywhere PL	$39.60	K	31%	$27.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-20K-35KTL	SEL DatAnywhere TL	$15.90	K	31%	$10.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DN-2501-4000PL	SEL DatAnywhere PL	$54.00	K	31%	$37.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-2501-4000TL	SEL DatAnywhere TL	$21.60	K	31%	$14.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-251-500PL	SEL DatAnywhere PL	$99.60	K	31%	$68.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-251-500TL	SEL DatAnywhere TL	$39.90	K	31%	$27.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-35K-50KPL	SEL DatAnywhere PL	$38.40	K	31%	$26.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-35K-50KTL	SEL DatAnywhere TL	$15.30	K	31%	$10.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-4001-6000PL	SEL DatAnywhere PL	$50.40	K	31%	$34.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-4001-6000TL	SEL DatAnywhere TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-501-750PL	SEL DatAnywhere PL	$80.40	K	31%	$55.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-501-750TL	SEL DatAnywhere TL	$32.10	K	31%	$22.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-50K-100KPL	SEL DatAnywhere PL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-50K-100KTL	SEL DatAnywhere TL	$14.85	K	31%	$10.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-51-100PL	SEL DatAnywhere PL	$166.80	K	31%	$115.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-51-100TL	SEL DatAnywhere TL	$66.75	K	31%	$46.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-6001-8000PL	SEL DatAnywhere PL	$46.80	K	31%	$32.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-6001-8000TL	SEL DatAnywhere TL	$18.75	K	31%	$12.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-751-1000PL	SEL DatAnywhere PL	$74.40	K	31%	$51.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-751-1000TL	SEL DatAnywhere TL	$29.70	K	31%	$20.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-8001-10KPL	SEL DatAnywhere PL	$44.40	K	31%	$30.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DN-8001-10KTL	SEL DatAnywhere TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNI-PL	SEL DatAnywhere Instance Add-on PL	$10,500.00	K	31%	$7,245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNI-TL	SEL DatAnywhere Instance Add-on TL	$4,200.00	K	31%	$2,898.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNM-PL	SEL DatAnywhere Mobile Editor PL	$15.00	K	31%	$10.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNS-11-15PL	SEL DatAnywhere Server PL	$8,099.25	K	31%	$5,588.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNS-11-15TL	SEL DatAnywhere Server TL	$3,239.70	K	31%	$2,235.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNS-1-3PL	SEL DatAnywhere Server PL	$10,500.00	K	31%	$7,245.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNS-1-3TL	SEL DatAnywhere Server TL	$4,200.00	K	31%	$2,898.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNS-16-PL	SEL DatAnywhere Server PL	$7,299.45	K	31%	$5,036.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNS-16-TL	SEL DatAnywhere Server TL	$2,919.75	K	31%	$2,014.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNS-4-5PL	SEL DatAnywhere Server PL	$9,997.50	K	31%	$6,898.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNS-4-5TL	SEL DatAnywhere Server TL	$3,999.00	K	31%	$2,759.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNS-6-10PL	SEL DatAnywhere Server PL	$8,998.50	K	31%	$6,208.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNS-6-10TL	SEL DatAnywhere Server TL	$3,599.40	K	31%	$2,483.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-0-50PL	SEL DatAnywhere - Ext Users PL	$119.40	K	31%	$82.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-0-50TL	SEL DatAnywhere - Ext Users TL	$47.70	K	31%	$32.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-1001-1500PL	SEL DatAnywhere - Ext Users PL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-1001-1500TL	SEL DatAnywhere - Ext Users TL	$13.65	K	31%	$9.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-100K-150KPL	SEL DatAnywhere - Ext Users PL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-100K-150KTL	SEL DatAnywhere - Ext Users TL	$7.20	K	31%	$4.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-101-250PL	SEL DatAnywhere - Ext Users PL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-101-250TL	SEL DatAnywhere - Ext Users TL	$26.10	K	31%	$18.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-10K-20KPL	SEL DatAnywhere - Ext Users PL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-10K-20KTL	SEL DatAnywhere - Ext Users TL	$8.40	K	31%	$5.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-1501-2000PL	SEL DatAnywhere - Ext Users PL	$30.90	K	31%	$21.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-1501-2000TL	SEL DatAnywhere - Ext Users TL	$12.30	K	31%	$8.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-150K-PL	SEL DatAnywhere - Ext Users PL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-150K-TL	SEL DatAnywhere - Ext Users TL	$7.05	K	31%	$4.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-2001-2500PL	SEL DatAnywhere - Ext Users PL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-2001-2500TL	SEL DatAnywhere - Ext Users TL	$11.55	K	31%	$7.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-20K-35KPL	SEL DatAnywhere - Ext Users PL	$19.80	K	31%	$13.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-20K-35KTL	SEL DatAnywhere - Ext Users TL	$7.95	K	31%	$5.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-2501-4000PL	SEL DatAnywhere - Ext Users PL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-2501-4000TL	SEL DatAnywhere - Ext Users TL	$10.80	K	31%	$7.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-251-500PL	SEL DatAnywhere - Ext Users PL	$49.80	K	31%	$34.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-251-500TL	SEL DatAnywhere - Ext Users TL	$19.95	K	31%	$13.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-35K-50KPL	SEL DatAnywhere - Ext Users PL	$19.20	K	31%	$13.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-35K-50KTL	SEL DatAnywhere - Ext Users TL	$7.65	K	31%	$5.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-4001-6000PL	SEL DatAnywhere - Ext Users PL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-4001-6000TL	SEL DatAnywhere - Ext Users TL	$10.05	K	31%	$6.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-501-750PL	SEL DatAnywhere - Ext Users PL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-501-750TL	SEL DatAnywhere - Ext Users TL	$16.05	K	31%	$11.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-50K-100KPL	SEL DatAnywhere - Ext Users PL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-50K-100KTL	SEL DatAnywhere - Ext Users TL	$7.50	K	31%	$5.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-51-100PL	SEL DatAnywhere - Ext Users PL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-51-100TL	SEL DatAnywhere - Ext Users TL	$33.30	K	31%	$22.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-6001-8000PL	SEL DatAnywhere - Ext Users PL	$23.40	K	31%	$16.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-6001-8000TL	SEL DatAnywhere - Ext Users TL	$9.30	K	31%	$6.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-751-1000PL	SEL DatAnywhere - Ext Users PL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-751-1000TL	SEL DatAnywhere - Ext Users TL	$14.85	K	31%	$10.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-8001-10KPL	SEL DatAnywhere - Ext Users PL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DNX-8001-10KTL	SEL DatAnywhere - Ext Users TL	$8.85	K	31%	$6.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-0-50PL	SEL DataPrivilege PL	$194.10	K	31%	$133.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-0-50TL	SEL DataPrivilege TL	$77.55	K	31%	$53.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-1001-1500PL	SEL DataPrivilege PL	$55.65	K	31%	$38.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-1001-1500TL	SEL DataPrivilege TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-100K-150KPL	SEL DataPrivilege PL	$29.25	K	31%	$20.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-100K-150KTL	SEL DataPrivilege TL	$11.70	K	31%	$8.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-101-250PL	SEL DataPrivilege PL	$106.35	K	31%	$73.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-101-250TL	SEL DataPrivilege TL	$42.45	K	31%	$29.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-10K-20KPL	SEL DataPrivilege PL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DP-10K-20KTL	SEL DataPrivilege TL	$13.65	K	31%	$9.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-1501-2000PL	SEL DataPrivilege PL	$50.25	K	31%	$34.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-1501-2000TL	SEL DataPrivilege TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-150K-PL	SEL DataPrivilege PL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-150K-TL	SEL DataPrivilege TL	$11.55	K	31%	$7.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-2001-2500PL	SEL DataPrivilege PL	$46.80	K	31%	$32.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-2001-2500TL	SEL DataPrivilege TL	$18.75	K	31%	$12.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-20K-35KPL	SEL DataPrivilege PL	$32.25	K	31%	$22.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-20K-35KTL	SEL DataPrivilege TL	$12.90	K	31%	$8.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-2501-4000PL	SEL DataPrivilege PL	$43.95	K	31%	$30.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-2501-4000TL	SEL DataPrivilege TL	$17.55	K	31%	$12.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-251-500PL	SEL DataPrivilege PL	$81.00	K	31%	$55.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-251-500TL	SEL DataPrivilege TL	$32.40	K	31%	$22.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-35K-50KPL	SEL DataPrivilege PL	$31.20	K	31%	$21.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-35K-50KTL	SEL DataPrivilege TL	$12.45	K	31%	$8.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-4001-6000PL	SEL DataPrivilege PL	$40.95	K	31%	$28.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-4001-6000TL	SEL DataPrivilege TL	$16.35	K	31%	$11.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-501-750PL	SEL DataPrivilege PL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-501-750TL	SEL DataPrivilege TL	$26.10	K	31%	$18.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-50K-100KPL	SEL DataPrivilege PL	$30.30	K	31%	$20.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-50K-100KTL	SEL DataPrivilege TL	$12.15	K	31%	$8.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-51-100PL	SEL DataPrivilege PL	$135.60	K	31%	$93.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-51-100TL	SEL DataPrivilege TL	$54.15	K	31%	$37.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-6001-8000PL	SEL DataPrivilege PL	$38.10	K	31%	$26.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-6001-8000TL	SEL DataPrivilege TL	$15.15	K	31%	$10.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-751-1000PL	SEL DataPrivilege PL	$60.45	K	31%	$41.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-751-1000TL	SEL DataPrivilege TL	$24.15	K	31%	$16.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-8001-10KPL	SEL DataPrivilege PL	$36.15	K	31%	$24.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DP-8001-10KTL	SEL DataPrivilege TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-0-50PL	SEL DataPrivilege for SharePoint PL	$194.10	K	31%	$133.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-0-50TL	SEL DataPrivilege for SharePoint TL	$77.55	K	31%	$53.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-1001-1500PL	SEL DataPrivilege for SharePoint PL	$55.65	K	31%	$38.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-1001-1500TL	SEL DataPrivilege for SharePoint TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-100K-150KPL	SEL DataPrivilege for SharePoint PL	$29.25	K	31%	$20.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-100K-150KTL	SEL DataPrivilege for SharePoint TL	$11.70	K	31%	$8.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-101-250PL	SEL DataPrivilege for SharePoint PL	$106.35	K	31%	$73.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-101-250TL	SEL DataPrivilege for SharePoint TL	$42.45	K	31%	$29.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-10K-20KPL	SEL DataPrivilege for SharePoint PL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-10K-20KTL	SEL DataPrivilege for SharePoint TL	$13.65	K	31%	$9.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-1501-2000PL	SEL DataPrivilege for SharePoint PL	$50.25	K	31%	$34.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-1501-2000TL	SEL DataPrivilege for SharePoint TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-150K-PL	SEL DataPrivilege for SharePoint PL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-150K-TL	SEL DataPrivilege for SharePoint TL	$11.55	K	31%	$7.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-2001-2500PL	SEL DataPrivilege for SharePoint PL	$46.80	K	31%	$32.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-2001-2500TL	SEL DataPrivilege for SharePoint TL	$18.75	K	31%	$12.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-20K-35KPL	SEL DataPrivilege for SharePoint PL	$32.25	K	31%	$22.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-20K-35KTL	SEL DataPrivilege for SharePoint TL	$12.90	K	31%	$8.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-2501-4000PL	SEL DataPrivilege for SharePoint PL	$43.95	K	31%	$30.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-2501-4000TL	SEL DataPrivilege for SharePoint TL	$17.55	K	31%	$12.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-251-500PL	SEL DataPrivilege for SharePoint PL	$81.00	K	31%	$55.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-251-500TL	SEL DataPrivilege for SharePoint TL	$32.40	K	31%	$22.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-35K-50KPL	SEL DataPrivilege for SharePoint PL	$31.20	K	31%	$21.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-35K-50KTL	SEL DataPrivilege for SharePoint TL	$12.45	K	31%	$8.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-4001-6000PL	SEL DataPrivilege for SharePoint PL	$40.95	K	31%	$28.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-4001-6000TL	SEL DataPrivilege for SharePoint TL	$16.35	K	31%	$11.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-501-750PL	SEL DataPrivilege for SharePoint PL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-501-750TL	SEL DataPrivilege for SharePoint TL	$26.10	K	31%	$18.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-50K-100KPL	SEL DataPrivilege for SharePoint PL	$30.30	K	31%	$20.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-50K-100KTL	SEL DataPrivilege for SharePoint TL	$12.15	K	31%	$8.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-51-100PL	SEL DataPrivilege for SharePoint PL	$135.60	K	31%	$93.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-51-100TL	SEL DataPrivilege for SharePoint TL	$54.15	K	31%	$37.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-6001-8000PL	SEL DataPrivilege for SharePoint PL	$38.10	K	31%	$26.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-6001-8000TL	SEL DataPrivilege for SharePoint TL	$15.15	K	31%	$10.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-751-1000PL	SEL DataPrivilege for SharePoint PL	$60.45	K	31%	$41.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-751-1000TL	SEL DataPrivilege for SharePoint TL	$24.15	K	31%	$16.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-8001-10KPL	SEL DataPrivilege for SharePoint PL	$36.15	K	31%	$24.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DPS-8001-10KTL	SEL DataPrivilege for SharePoint TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DR-PL	SEL Disaster Recovery Add-on PL	$15,000.00	K	31%	$10,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DR-TL	SEL Disaster Recovery Add-on TL	$6,000.00	K	31%	$4,140.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-0-50PL	SEL Data Transport Engine PL	$179.10	K	31%	$123.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-0-50TL	SEL Data Transport Engine TL	$71.70	K	31%	$49.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-1001-1500PL	SEL Data Transport Engine PL	$51.30	K	31%	$35.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-1001-1500TL	SEL Data Transport Engine TL	$20.55	K	31%	$14.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-100K-150KPL	SEL Data Transport Engine PL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-100K-150KTL	SEL Data Transport Engine TL	$10.80	K	31%	$7.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-101-250PL	SEL Data Transport Engine PL	$98.10	K	31%	$67.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-101-250TL	SEL Data Transport Engine TL	$39.30	K	31%	$27.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-10K-20KPL	SEL Data Transport Engine PL	$31.50	K	31%	$21.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-10K-20KTL	SEL Data Transport Engine TL	$12.60	K	31%	$8.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-1501-2000PL	SEL Data Transport Engine PL	$46.35	K	31%	$31.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DTE-1501-2000TL	SEL Data Transport Engine TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-150K-PL	SEL Data Transport Engine PL	$26.55	K	31%	$18.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-150K-TL	SEL Data Transport Engine TL	$10.65	K	31%	$7.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-2001-2500PL	SEL Data Transport Engine PL	$43.20	K	31%	$29.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-2001-2500TL	SEL Data Transport Engine TL	$17.25	K	31%	$11.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-20K-35KPL	SEL Data Transport Engine PL	$29.70	K	31%	$20.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-20K-35KTL	SEL Data Transport Engine TL	$11.85	K	31%	$8.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-2501-4000PL	SEL Data Transport Engine PL	$40.50	K	31%	$27.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-2501-4000TL	SEL Data Transport Engine TL	$16.20	K	31%	$11.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-251-500PL	SEL Data Transport Engine PL	$74.70	K	31%	$51.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-251-500TL	SEL Data Transport Engine TL	$29.85	K	31%	$20.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-35K-50KPL	SEL Data Transport Engine PL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-35K-50KTL	SEL Data Transport Engine TL	$11.55	K	31%	$7.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-4001-6000PL	SEL Data Transport Engine PL	$37.80	K	31%	$26.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-4001-6000TL	SEL Data Transport Engine TL	$15.15	K	31%	$10.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-501-750PL	SEL Data Transport Engine PL	$60.30	K	31%	$41.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-501-750TL	SEL Data Transport Engine TL	$24.15	K	31%	$16.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-50K-100KPL	SEL Data Transport Engine PL	$27.90	K	31%	$19.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-50K-100KTL	SEL Data Transport Engine TL	$11.10	K	31%	$7.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-51-100PL	SEL Data Transport Engine PL	$125.10	K	31%	$86.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-51-100TL	SEL Data Transport Engine TL	$50.10	K	31%	$34.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-6001-8000PL	SEL Data Transport Engine PL	$35.10	K	31%	$24.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-6001-8000TL	SEL Data Transport Engine TL	$14.10	K	31%	$9.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-751-1000PL	SEL Data Transport Engine PL	$55.80	K	31%	$38.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-751-1000TL	SEL Data Transport Engine TL	$22.35	K	31%	$15.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-8001-10KPL	SEL Data Transport Engine PL	$33.30	K	31%	$22.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DTE-8001-10KTL	SEL Data Transport Engine TL	$13.35	K	31%	$9.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-0-50PL	SEL DATANSWERS - WIN PL	$298.50	K	31%	$205.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-0-50TL	SEL DATANSWERS - WIN TL	$119.40	K	31%	$82.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-1001-1500PL	SEL DATANSWERS - WIN PL	$85.50	K	31%	$59.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-1001-1500TL	SEL DATANSWERS - WIN TL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-100K-150KPL	SEL DATANSWERS - WIN PL	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-100K-150KTL	SEL DATANSWERS - WIN TL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-101-250PL	SEL DATANSWERS - WIN PL	$163.50	K	31%	$112.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-101-250TL	SEL DATANSWERS - WIN TL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-10K-20KPL	SEL DATANSWERS - WIN PL	$52.50	K	31%	$36.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-10K-20KTL	SEL DATANSWERS - WIN TL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-1501-2000PL	SEL DATANSWERS - WIN PL	$77.25	K	31%	$53.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-1501-2000TL	SEL DATANSWERS - WIN TL	$30.90	K	31%	$21.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-150K-PL	SEL DATANSWERS - WIN PL	$44.25	K	31%	$30.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-150K-TL	SEL DATANSWERS - WIN TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-2001-2500PL	SEL DATANSWERS - WIN PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-2001-2500TL	SEL DATANSWERS - WIN TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-20K-35KPL	SEL DATANSWERS - WIN PL	$49.50	K	31%	$34.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-20K-35KTL	SEL DATANSWERS - WIN TL	$19.80	K	31%	$13.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-2501-4000PL	SEL DATANSWERS - WIN PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-2501-4000TL	SEL DATANSWERS - WIN TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-251-500PL	SEL DATANSWERS - WIN PL	$124.50	K	31%	$85.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-251-500TL	SEL DATANSWERS - WIN TL	$49.80	K	31%	$34.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-35K-50KPL	SEL DATANSWERS - WIN PL	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-35K-50KTL	SEL DATANSWERS - WIN TL	$19.20	K	31%	$13.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-4001-6000PL	SEL DATANSWERS - WIN PL	$63.00	K	31%	$43.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-4001-6000TL	SEL DATANSWERS - WIN TL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-501-750PL	SEL DATANSWERS - WIN PL	$100.50	K	31%	$69.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-501-750TL	SEL DATANSWERS - WIN TL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-50K-100KPL	SEL DATANSWERS - WIN PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-50K-100KTL	SEL DATANSWERS - WIN TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-51-100PL	SEL DATANSWERS - WIN PL	$208.50	K	31%	$143.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-51-100TL	SEL DATANSWERS - WIN TL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-6001-8000PL	SEL DATANSWERS - WIN PL	$58.50	K	31%	$40.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-6001-8000TL	SEL DATANSWERS - WIN TL	$23.40	K	31%	$16.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-751-1000PL	SEL DATANSWERS - WIN PL	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-751-1000TL	SEL DATANSWERS - WIN TL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-8001-10KPL	SEL DATANSWERS - WIN PL	$55.50	K	31%	$38.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DW-8001-10KTL	SEL DATANSWERS - WIN TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-0-50PL	SEL DATANSWERS - OD PL	$298.50	K	31%	$205.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-0-50TL	SEL DATANSWERS - OD TL	$119.40	K	31%	$82.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-1001-1500PL	SEL DATANSWERS - OD PL	$85.50	K	31%	$59.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-1001-1500TL	SEL DATANSWERS - OD TL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-100K-150KPL	SEL DATANSWERS - OD PL	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-100K-150KTL	SEL DATANSWERS - OD TL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-101-250PL	SEL DATANSWERS - OD PL	$163.50	K	31%	$112.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-101-250TL	SEL DATANSWERS - OD TL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-10K-20KPL	SEL DATANSWERS - OD PL	$52.50	K	31%	$36.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-10K-20KTL	SEL DATANSWERS - OD TL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-1501-2000PL	SEL DATANSWERS - OD PL	$77.25	K	31%	$53.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-1501-2000TL	SEL DATANSWERS - OD TL	$30.90	K	31%	$21.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-150K-PL	SEL DATANSWERS - OD PL	$44.25	K	31%	$30.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-150K-TL	SEL DATANSWERS - OD TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-2001-2500PL	SEL DATANSWERS - OD PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DWOD-2001-2500TL	SEL DATANSWERS - OD TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-20K-35KPL	SEL DATANSWERS - OD PL	$49.50	K	31%	$34.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-20K-35KTL	SEL DATANSWERS - OD TL	$19.80	K	31%	$13.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-2501-4000PL	SEL DATANSWERS - OD PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-2501-4000TL	SEL DATANSWERS - OD TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-251-500PL	SEL DATANSWERS - OD PL	$124.50	K	31%	$85.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-251-500TL	SEL DATANSWERS - OD TL	$49.80	K	31%	$34.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-35K-50KPL	SEL DATANSWERS - OD PL	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-35K-50KTL	SEL DATANSWERS - OD TL	$19.20	K	31%	$13.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-4001-6000PL	SEL DATANSWERS - OD PL	$63.00	K	31%	$43.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-4001-6000TL	SEL DATANSWERS - OD TL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-501-750PL	SEL DATANSWERS - OD PL	$100.50	K	31%	$69.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-501-750TL	SEL DATANSWERS - OD TL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-50K-100KPL	SEL DATANSWERS - OD PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-50K-100KTL	SEL DATANSWERS - OD TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-51-100PL	SEL DATANSWERS - OD PL	$208.50	K	31%	$143.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-51-100TL	SEL DATANSWERS - OD TL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-6001-8000PL	SEL DATANSWERS - OD PL	$58.50	K	31%	$40.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-6001-8000TL	SEL DATANSWERS - OD TL	$23.40	K	31%	$16.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-751-1000PL	SEL DATANSWERS - OD PL	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-751-1000TL	SEL DATANSWERS - OD TL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-8001-10KPL	SEL DATANSWERS - OD PL	$55.50	K	31%	$38.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOD-8001-10KTL	SEL DATANSWERS - OD TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-0-50PL	SEL DATANSWERS - OD & SPOL PL	$447.75	K	31%	$308.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-0-50TL	SEL DATANSWERS - OD & SPOL TL	$179.10	K	31%	$123.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-1001-1500PL	SEL DATANSWERS - OD & SPOL PL	$128.25	K	31%	$88.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-1001-1500TL	SEL DATANSWERS - OD & SPOL TL	$51.30	K	31%	$35.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-100K-150KPL	SEL DATANSWERS - OD & SPOL PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-100K-150KTL	SEL DATANSWERS - OD & SPOL TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-101-250PL	SEL DATANSWERS - OD & SPOL PL	$245.25	K	31%	$169.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-101-250TL	SEL DATANSWERS - OD & SPOL TL	$98.10	K	31%	$67.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-10K-20KPL	SEL DATANSWERS - OD & SPOL PL	$78.75	K	31%	$54.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-10K-20KTL	SEL DATANSWERS - OD & SPOL TL	$31.50	K	31%	$21.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-1501-2000PL	SEL DATANSWERS - OD & SPOL PL	$115.95	K	31%	$80.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-1501-2000TL	SEL DATANSWERS - OD & SPOL TL	$46.35	K	31%	$31.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-150K-PL	SEL DATANSWERS - OD & SPOL PL	$66.45	K	31%	$45.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-150K-TL	SEL DATANSWERS - OD & SPOL TL	$26.55	K	31%	$18.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-2001-2500PL	SEL DATANSWERS - OD & SPOL PL	$108.00	K	31%	$74.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-2001-2500TL	SEL DATANSWERS - OD & SPOL TL	$43.20	K	31%	$29.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-20K-35KPL	SEL DATANSWERS - OD & SPOL PL	$74.25	K	31%	$51.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-20K-35KTL	SEL DATANSWERS - OD & SPOL TL	$29.70	K	31%	$20.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-2501-4000PL	SEL DATANSWERS - OD & SPOL PL	$101.25	K	31%	$69.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-2501-4000TL	SEL DATANSWERS - OD & SPOL TL	$40.50	K	31%	$27.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-251-500PL	SEL DATANSWERS - OD & SPOL PL	$186.75	K	31%	$128.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-251-500TL	SEL DATANSWERS - OD & SPOL TL	$74.70	K	31%	$51.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-35K-50KPL	SEL DATANSWERS - OD & SPOL PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-35K-50KTL	SEL DATANSWERS - OD & SPOL TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-4001-6000PL	SEL DATANSWERS - OD & SPOL PL	$94.50	K	31%	$65.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-4001-6000TL	SEL DATANSWERS - OD & SPOL TL	$37.80	K	31%	$26.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-501-750PL	SEL DATANSWERS - OD & SPOL PL	$150.75	K	31%	$104.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-501-750TL	SEL DATANSWERS - OD & SPOL TL	$60.30	K	31%	$41.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-50K-100KPL	SEL DATANSWERS - OD & SPOL PL	$69.75	K	31%	$48.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-50K-100KTL	SEL DATANSWERS - OD & SPOL TL	$27.90	K	31%	$19.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-51-100PL	SEL DATANSWERS - OD & SPOL PL	$312.75	K	31%	$215.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-51-100TL	SEL DATANSWERS - OD & SPOL TL	$125.10	K	31%	$86.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-6001-8000PL	SEL DATANSWERS - OD & SPOL PL	$87.75	K	31%	$60.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-6001-8000TL	SEL DATANSWERS - OD & SPOL TL	$35.10	K	31%	$24.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-751-1000PL	SEL DATANSWERS - OD & SPOL PL	$139.50	K	31%	$96.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-751-1000TL	SEL DATANSWERS - OD & SPOL TL	$55.80	K	31%	$38.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-8001-10KPL	SEL DATANSWERS - OD & SPOL PL	$83.25	K	31%	$57.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWOS-8001-10KTL	SEL DATANSWERS - OD & SPOL TL	$33.30	K	31%	$22.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-0-50PL	SEL DATANSWERS - SP PL	$298.50	K	31%	$205.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-0-50TL	SEL DATANSWERS - SP TL	$119.40	K	31%	$82.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-1001-1500PL	SEL DATANSWERS - SP PL	$85.50	K	31%	$59.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-1001-1500TL	SEL DATANSWERS - SP TL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-100K-150KPL	SEL DATANSWERS - SP PL	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-100K-150KTL	SEL DATANSWERS - SP TL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-101-250PL	SEL DATANSWERS - SP PL	$163.50	K	31%	$112.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-101-250TL	SEL DATANSWERS - SP TL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-10K-20KPL	SEL DATANSWERS - SP PL	$52.50	K	31%	$36.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-10K-20KTL	SEL DATANSWERS - SP TL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-1501-2000PL	SEL DATANSWERS - SP PL	$77.25	K	31%	$53.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-1501-2000TL	SEL DATANSWERS - SP TL	$30.90	K	31%	$21.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-150K-PL	SEL DATANSWERS - SP PL	$44.25	K	31%	$30.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-150K-TL	SEL DATANSWERS - SP TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-2001-2500PL	SEL DATANSWERS - SP PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-2001-2500TL	SEL DATANSWERS - SP TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-20K-35KPL	SEL DATANSWERS - SP PL	$49.50	K	31%	$34.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-20K-35KTL	SEL DATANSWERS - SP TL	$19.80	K	31%	$13.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-2501-4000PL	SEL DATANSWERS - SP PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	DWS-2501-4000TL	SEL DATANSWERS - SP TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-251-500PL	SEL DATANSWERS - SP PL	$124.50	K	31%	$85.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-251-500TL	SEL DATANSWERS - SP TL	$49.80	K	31%	$34.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-35K-50KPL	SEL DATANSWERS - SP PL	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-35K-50KTL	SEL DATANSWERS - SP TL	$19.20	K	31%	$13.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-4001-6000PL	SEL DATANSWERS - SP PL	$63.00	K	31%	$43.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-4001-6000TL	SEL DATANSWERS - SP TL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-501-750PL	SEL DATANSWERS - SP PL	$100.50	K	31%	$69.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-501-750TL	SEL DATANSWERS - SP TL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-50K-100KPL	SEL DATANSWERS - SP PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-50K-100KTL	SEL DATANSWERS - SP TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-51-100PL	SEL DATANSWERS - SP PL	$208.50	K	31%	$143.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-51-100TL	SEL DATANSWERS - SP TL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-6001-8000PL	SEL DATANSWERS - SP PL	$58.50	K	31%	$40.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-6001-8000TL	SEL DATANSWERS - SP TL	$23.40	K	31%	$16.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-751-1000PL	SEL DATANSWERS - SP PL	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-751-1000TL	SEL DatAnswers - SP TL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-8001-10KPL	SEL DATANSWERS - SP PL	$55.50	K	31%	$38.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWS-8001-10KTL	SEL DATANSWERS - SP TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-0-50PL	SEL DATANSWERS - SPOL PL	$298.50	K	31%	$205.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-0-50TL	SEL DATANSWERS - SPOL TL	$119.40	K	31%	$82.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-1001-1500PL	SEL DATANSWERS - SPOL PL	$85.50	K	31%	$59.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-1001-1500TL	SEL DATANSWERS - SPOL TL	$34.20	K	31%	$23.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-100K-150KPL	SEL DATANSWERS - SPOL PL	$45.00	K	31%	$31.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-100K-150KTL	SEL DATANSWERS - SPOL TL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-101-250PL	SEL DATANSWERS - SPOL PL	$163.50	K	31%	$112.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-101-250TL	SEL DATANSWERS - SPOL TL	$65.40	K	31%	$45.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-10K-20KPL	SEL DATANSWERS - SPOL PL	$52.50	K	31%	$36.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-10K-20KTL	SEL DATANSWERS - SPOL TL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-1501-2000PL	SEL DATANSWERS - SPOL PL	$77.25	K	31%	$53.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-1501-2000TL	SEL DATANSWERS - SPOL TL	$30.90	K	31%	$21.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-150K-PL	SEL DATANSWERS - SPOL PL	$44.25	K	31%	$30.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-150K-TL	SEL DATANSWERS - SPOL TL	$17.70	K	31%	$12.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-2001-2500PL	SEL DATANSWERS - SPOL PL	$72.00	K	31%	$49.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-2001-2500TL	SEL DATANSWERS - SPOL TL	$28.80	K	31%	$19.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-20K-35KPL	SEL DATANSWERS - SPOL PL	$49.50	K	31%	$34.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-20K-35KTL	SEL DATANSWERS - SPOL TL	$19.80	K	31%	$13.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-2501-4000PL	SEL DATANSWERS - SPOL PL	$67.50	K	31%	$46.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-2501-4000TL	SEL DATANSWERS - SPOL TL	$27.00	K	31%	$18.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-251-500PL	SEL DATANSWERS - SPOL PL	$124.50	K	31%	$85.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-251-500TL	SEL DATANSWERS - SPOL TL	$49.80	K	31%	$34.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-35K-50KPL	SEL DATANSWERS - SPOL PL	$48.00	K	31%	$33.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-35K-50KTL	SEL DATANSWERS - SPOL TL	$19.20	K	31%	$13.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-4001-6000PL	SEL DATANSWERS - SPOL PL	$63.00	K	31%	$43.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-4001-6000TL	SEL DATANSWERS - SPOL TL	$25.20	K	31%	$17.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-501-750PL	SEL DATANSWERS - SPOL PL	$100.50	K	31%	$69.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-501-750TL	SEL DATANSWERS - SPOL TL	$40.20	K	31%	$27.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-50K-100KPL	SEL DATANSWERS - SPOL PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-50K-100KTL	SEL DATANSWERS - SPOL TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-51-100PL	SEL DATANSWERS - SPOL PL	$208.50	K	31%	$143.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-51-100TL	SEL DATANSWERS - SPOL TL	$83.40	K	31%	$57.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-6001-8000PL	SEL DATANSWERS - SPOL PL	$58.50	K	31%	$40.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-6001-8000TL	SEL DATANSWERS - SPOL TL	$23.40	K	31%	$16.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-751-1000PL	SEL DATANSWERS - SPOL PL	$93.00	K	31%	$64.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-751-1000TL	SEL DATANSWERS - SPOL TL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-8001-10KPL	SEL DATANSWERS - SPOL PL	$55.50	K	31%	$38.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	DWSO-8001-10KTL	SEL DATANSWERS - SPOL TL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-0-50PL	SEL DatAdvantage for EO Lite PL	$149.25	K	31%	$102.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-0-50TL	SEL DatAdvantage for EO Lite TL	$59.70	K	31%	$41.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-1001-1500PL	SEL DatAdvantage for EO Lite PL	$42.75	K	31%	$29.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-1001-1500TL	SEL DatAdvantage for EO Lite TL	$17.10	K	31%	$11.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-100K-150KPL	SEL DatAdvantage for EO Lite PL	$22.50	K	31%	$15.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-100K-150KTL	SEL DatAdvantage for EO Lite TL	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-101-250PL	SEL DatAdvantage for EO Lite PL	$81.75	K	31%	$56.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-101-250TL	SEL DatAdvantage for EO Lite TL	$32.70	K	31%	$22.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-10K-20KPL	SEL DatAdvantage for EO Lite PL	$26.25	K	31%	$18.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-10K-20KTL	SEL DatAdvantage for EO Lite TL	$10.50	K	31%	$7.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-1501-2000PL	SEL DatAdvantage for EO Lite PL	$38.70	K	31%	$26.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-1501-2000TL	SEL DatAdvantage for EO Lite TL	$15.45	K	31%	$10.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-150K-PL	SEL DatAdvantage for EO Lite PL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-150K-TL	SEL DatAdvantage for EO Lite TL	$8.85	K	31%	$6.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-2001-2500PL	SEL DatAdvantage for EO Lite PL	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-2001-2500TL	SEL DatAdvantage for EO Lite TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-20K-35KPL	SEL DatAdvantage for EO Lite PL	$24.75	K	31%	$17.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-20K-35KTL	SEL DatAdvantage for EO Lite TL	$9.90	K	31%	$6.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-2501-4000PL	SEL DatAdvantage for EO Lite PL	$33.75	K	31%	$23.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-2501-4000TL	SEL DatAdvantage for EO Lite TL	$13.50	K	31%	$9.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-251-500PL	SEL DatAdvantage for EO Lite PL	$62.25	K	31%	$42.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-251-500TL	SEL DatAdvantage for EO Lite TL	$24.90	K	31%	$17.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-35K-50KPL	SEL DatAdvantage for EO Lite PL	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	EOL-35K-50KTL	SEL DatAdvantage for EO Lite TL	$9.60	K	31%	$6.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-4001-6000PL	SEL DatAdvantage for EO Lite PL	$31.50	K	31%	$21.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-4001-6000TL	SEL DatAdvantage for EO Lite TL	$12.60	K	31%	$8.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-501-750PL	SEL DatAdvantage for EO Lite PL	$50.25	K	31%	$34.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-501-750TL	SEL DatAdvantage for EO Lite TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-50K-100KPL	SEL DatAdvantage for EO Lite PL	$23.25	K	31%	$16.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-50K-100KTL	SEL DatAdvantage for EO Lite TL	$9.30	K	31%	$6.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-51-100PL	SEL DatAdvantage for EO Lite PL	$104.25	K	31%	$71.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-51-100TL	SEL DatAdvantage for EO Lite TL	$41.70	K	31%	$28.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-6001-8000PL	SEL DatAdvantage for EO Lite PL	$29.25	K	31%	$20.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-6001-8000TL	SEL DatAdvantage for EO Lite TL	$11.70	K	31%	$8.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-751-1000PL	SEL DatAdvantage for EO Lite PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-751-1000TL	SEL DatAdvantage for EO Lite TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-8001-10KPL	SEL DatAdvantage for EO Lite PL	$27.75	K	31%	$19.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	EOL-8001-10KTL	SEL DatAdvantage for EO Lite TL	$11.10	K	31%	$7.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-0-50PL	SEL Framework Connector PL	$134.40	K	31%	$92.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-0-50TL	SEL Framework Connector TL	$53.70	K	31%	$37.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-1001-1500PL	SEL Framework Connector PL	$38.55	K	31%	$26.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-1001-1500TL	SEL Framework Connector TL	$15.45	K	31%	$10.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-100K-150KPL	SEL Framework Connector PL	$20.25	K	31%	$13.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-100K-150KTL	SEL Framework Connector TL	$8.10	K	31%	$5.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-101-250PL	SEL Framework Connector PL	$73.65	K	31%	$50.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-101-250TL	SEL Framework Connector TL	$29.40	K	31%	$20.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-10K-20KPL	SEL Framework Connector PL	$23.70	K	31%	$16.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-10K-20KTL	SEL Framework Connector TL	$9.45	K	31%	$6.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-1501-2000PL	SEL Framework Connector PL	$34.80	K	31%	$24.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-1501-2000TL	SEL Framework Connector TL	$13.95	K	31%	$9.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-150K-PL	SEL Framework Connector PL	$19.95	K	31%	$13.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-150K-TL	SEL Framework Connector TL	$7.95	K	31%	$5.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-2001-2500PL	SEL Framework Connector PL	$32.40	K	31%	$22.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-2001-2500TL	SEL Framework Connector TL	$12.90	K	31%	$8.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-20K-35KPL	SEL Framework Connector PL	$22.35	K	31%	$15.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-20K-35KTL	SEL Framework Connector TL	$8.85	K	31%	$6.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-2501-4000PL	SEL Framework Connector PL	$30.45	K	31%	$21.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-2501-4000TL	SEL Framework Connector TL	$12.15	K	31%	$8.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-251-500PL	SEL Framework Connector PL	$56.10	K	31%	$38.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-251-500TL	SEL Framework Connector TL	$22.35	K	31%	$15.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-35K-50KPL	SEL Framework Connector PL	$21.60	K	31%	$14.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-35K-50KTL	SEL Framework Connector TL	$8.70	K	31%	$6.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-4001-6000PL	SEL Framework Connector PL	$28.35	K	31%	$19.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-4001-6000TL	SEL Framework Connector TL	$11.40	K	31%	$7.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-501-750PL	SEL Framework Connector PL	$45.30	K	31%	$31.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-501-750TL	SEL Framework Connector TL	$18.15	K	31%	$12.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-50K-100KPL	SEL Framework Connector PL	$21.00	K	31%	$14.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-50K-100KTL	SEL Framework Connector TL	$8.40	K	31%	$5.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-51-100PL	SEL Framework Connector PL	$93.90	K	31%	$64.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-51-100TL	SEL Framework Connector TL	$37.50	K	31%	$25.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-6001-8000PL	SEL Framework Connector PL	$26.40	K	31%	$18.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-6001-8000TL	SEL Framework Connector TL	$10.50	K	31%	$7.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-751-1000PL	SEL Framework Connector PL	$41.85	K	31%	$28.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-751-1000TL	SEL Framework Connector TL	$16.80	K	31%	$11.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-8001-10KPL	SEL Framework Connector PL	$25.05	K	31%	$17.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	FC-8001-10KTL	SEL Framework Connector TL	$10.05	K	31%	$6.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-0-50PL	SEL GDPR Patterns PL	$74.63	K	31%	$51.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-0-50TL	SEL GDPR Patterns TL	$29.85	K	31%	$20.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-1001-1500PL	SEL GDPR Patterns PL	$21.38	K	31%	$14.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-1001-1500TL	SEL GDPR Patterns TL	$8.55	K	31%	$5.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-100K-150KPL	SEL GDPR Patterns PL	$11.25	K	31%	$7.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-100K-150KTL	SEL GDPR Patterns TL	$4.50	K	31%	$3.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-101-250PL	SEL GDPR Patterns PL	$40.88	K	31%	$28.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-101-250TL	SEL GDPR Patterns TL	$16.35	K	31%	$11.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-10K-20KPL	SEL GDPR Patterns PL	$13.13	K	31%	$9.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-10K-20KTL	SEL GDPR Patterns TL	$5.25	K	31%	$3.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-1501-2000PL	SEL GDPR Patterns PL	$19.31	K	31%	$13.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-1501-2000TL	SEL GDPR Patterns TL	$7.73	K	31%	$5.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-150K-PL	SEL GDPR Patterns PL	$11.06	K	31%	$7.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-150K-TL	SEL GDPR Patterns TL	$4.43	K	31%	$3.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-2001-2500PL	SEL GDPR Patterns PL	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-2001-2500TL	SEL GDPR Patterns TL	$7.20	K	31%	$4.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-20K-35KPL	SEL GDPR Patterns PL	$12.38	K	31%	$8.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-20K-35KTL	SEL GDPR Patterns TL	$4.95	K	31%	$3.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-2501-4000PL	SEL GDPR Patterns PL	$16.88	K	31%	$11.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-2501-4000TL	SEL GDPR Patterns TL	$6.75	K	31%	$4.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-251-500PL	SEL GDPR Patterns PL	$31.13	K	31%	$21.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-251-500TL	SEL GDPR Patterns TL	$12.45	K	31%	$8.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-35K-50KPL	SEL GDPR Patterns PL	$12.00	K	31%	$8.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-35K-50KTL	SEL GDPR Patterns TL	$4.80	K	31%	$3.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-4001-6000PL	SEL GDPR Patterns PL	$15.75	K	31%	$10.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-4001-6000TL	SEL GDPR Patterns TL	$6.30	K	31%	$4.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-501-750PL	SEL GDPR Patterns PL	$25.13	K	31%	$17.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	GDPR-501-750TL	SEL GDPR Patterns TL	$10.05	K	31%	$6.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-50K-100KPL	SEL GDPR Patterns PL	$11.63	K	31%	$8.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-50K-100KTL	SEL GDPR Patterns TL	$4.65	K	31%	$3.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-51-100PL	SEL GDPR Patterns PL	$52.13	K	31%	$35.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-51-100TL	SEL GDPR Patterns TL	$20.85	K	31%	$14.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-6001-8000PL	SEL GDPR Patterns PL	$14.63	K	31%	$10.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-6001-8000TL	SEL GDPR Patterns TL	$5.85	K	31%	$4.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-751-1000PL	SEL GDPR Patterns PL	$23.25	K	31%	$16.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-751-1000TL	SEL GDPR Patterns TL	$9.30	K	31%	$6.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-8001-10KPL	SEL GDPR Patterns PL	$13.88	K	31%	$9.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	GDPR-8001-10KTL	SEL GDPR Patterns TL	$5.55	K	31%	$3.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-0-500	SEL DAWin+Pb+SS&Sup 1yr 1 user 500band	$142.00	K	31%	$97.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-1000-2500	SEL DAWin+Pb+SS&Sup 1yr 1 user 1001-2500	$81.00	K	31%	$55.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-10K-25K	SEL DAWin+Pb+SS&Sup1yr 1user 10001-25000	$52.00	K	31%	$35.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-2500-5000	SEL DAWin+Pb+SS&Sup 1yr 1 user 2501-5000	$69.00	K	31%	$47.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-25K-50K	SEL DAWin+Pb+SS&Sup1yr 1user 25001-50000	$49.00	K	31%	$33.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-5000-10K	SEL DAWin+Pb+SS&Sup 1yr 1user 5001-10000	$57.00	K	31%	$39.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-500-1000	SEL DAWin+Pb+SS&Sup 1yr 1 user 501-1000	$108.00	K	31%	$74.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDAW-OVER50K	SEL DAWin+Pb+SS&Sup 1yr 1 user 50001+	$47.00	K	31%	$32.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-0-500	SEL DTE+SS&Sup 1 yr 1 user 500band	$59.00	K	31%	$40.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-1000-2500	SEL DTE+SS&Sup 1 yr 1 user 1001-2500	$46.00	K	31%	$31.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-10K-25K	SEL DTE+SS&Sup 1 yr 1 user 10001-25000	$31.00	K	31%	$21.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-2500-5000	SEL DTE+SS&Sup 1 yr 1 user 2501-5000	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-25K-50K	SEL DTE+SS&Sup 1 yr 1 user 25001-50000	$30.00	K	31%	$20.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-5000-10K	SEL DTE+SS&Sup 1 yr 1 user 5001-10000	$34.00	K	31%	$23.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-500-1000	SEL DTE+SS&Sup 1 yr 1 user 501-1000	$56.00	K	31%	$38.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IDTE-OVER50K	SEL DTE+SS&Sup 1 yr 1 user 50000+	$29.00	K	31%	$20.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-0-500	SEL SecBun+SS&Sup 1yr 1 user 500band	$282.00	K	31%	$194.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-1000-2500	SEL SecBun+SS&Sup 1yr 1 user 1001-2500	$187.00	K	31%	$129.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-10K-25K	SEL SecBun+SS&Sup 1yr 1 user 10001-25000	$125.00	K	31%	$86.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-2500-5000	SEL SecBun+SS&Sup 1yr 1 user 2501-5000	$164.00	K	31%	$113.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-25K-50K	SEL SecBun+SS&Sup 1yr 1 user 25001-50000	$118.00	K	31%	$81.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-5000-10K	SEL SecBun+SS&Sup 1yr 1 user 5001-10000	$138.00	K	31%	$95.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-500-1000	SEL SecBun+SS&Sup 1yr 1 user 501-1000	$241.00	K	31%	$166.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	IVSB-OVER50K	SEL SecBun+SS&Sup 1yr 1 user 50001+	$113.00	K	31%	$77.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-0-50PL	SEL DatAdvantage - SPOL & OD Lite PL	$223.95	K	31%	$154.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-0-50TL	SEL DatAdvantage - SPOL & OD Lite TL	$89.55	K	31%	$61.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-1001-1500PL	SEL DatAdvantage - SPOL & OD Lite PL	$64.20	K	31%	$44.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-1001-1500TL	SEL DatAdvantage - SPOL & OD Lite TL	$25.65	K	31%	$17.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-100K-150KPL	SEL DatAdvantage - SPOL & OD Lite PL	$33.75	K	31%	$23.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-100K-150KTL	SEL DatAdvantage - SPOL & OD Lite TL	$13.50	K	31%	$9.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-101-250PL	SEL DatAdvantage - SPOL & OD Lite PL	$122.70	K	31%	$84.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-101-250TL	SEL DatAdvantage - SPOL & OD Lite TL	$49.05	K	31%	$33.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-10K-20KPL	SEL DatAdvantage - SPOL & OD Lite PL	$39.45	K	31%	$27.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-10K-20KTL	SEL DatAdvantage - SPOL & OD Lite TL	$15.75	K	31%	$10.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-1501-2000PL	SEL DatAdvantage - SPOL & OD Lite PL	$57.90	K	31%	$39.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-1501-2000TL	SEL DatAdvantage - SPOL & OD Lite TL	$23.25	K	31%	$16.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-150K-PL	SEL DatAdvantage - SPOL & OD Lite PL	$33.15	K	31%	$22.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-150K-TL	SEL DatAdvantage - SPOL & OD Lite TL	$13.35	K	31%	$9.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-2001-2500PL	SEL DatAdvantage - SPOL & OD Lite PL	$54.00	K	31%	$37.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-2001-2500TL	SEL DatAdvantage - SPOL & OD Lite TL	$21.60	K	31%	$14.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-20K-35KPL	SEL DatAdvantage - SPOL & OD Lite PL	$37.20	K	31%	$25.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-20K-35KTL	SEL DatAdvantage - SPOL & OD Lite TL	$14.85	K	31%	$10.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-2501-4000PL	SEL DatAdvantage - SPOL & OD Lite PL	$50.70	K	31%	$34.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-2501-4000TL	SEL DatAdvantage - SPOL & OD Lite TL	$20.25	K	31%	$13.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-251-500PL	SEL DatAdvantage - SPOL & OD Lite PL	$93.45	K	31%	$64.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-251-500TL	SEL DatAdvantage - SPOL & OD Lite TL	$37.35	K	31%	$25.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-35K-50KPL	SEL DatAdvantage - SPOL & OD Lite PL	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-35K-50KTL	SEL DatAdvantage - SPOL & OD Lite TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-4001-6000PL	SEL DatAdvantage - SPOL & OD Lite PL	$47.25	K	31%	$32.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-4001-6000TL	SEL DatAdvantage - SPOL & OD Lite TL	$18.90	K	31%	$13.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-501-750PL	SEL DatAdvantage - SPOL & OD Lite PL	$75.45	K	31%	$52.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-501-750TL	SEL DatAdvantage - SPOL & OD Lite TL	$30.15	K	31%	$20.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-50K-100KPL	SEL DatAdvantage - SPOL & OD Lite PL	$34.95	K	31%	$24.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-50K-100KTL	SEL DatAdvantage - SPOL & OD Lite TL	$13.95	K	31%	$9.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-51-100PL	SEL DatAdvantage - SPOL & OD Lite PL	$156.45	K	31%	$107.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-51-100TL	SEL DatAdvantage - SPOL & OD Lite TL	$62.55	K	31%	$43.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-6001-8000PL	SEL DatAdvantage - SPOL & OD Lite PL	$43.95	K	31%	$30.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-6001-8000TL	SEL DatAdvantage - SPOL & OD Lite TL	$17.55	K	31%	$12.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-751-1000PL	SEL DatAdvantage - SPOL & OD Lite PL	$69.75	K	31%	$48.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-751-1000TL	SEL DatAdvantage - SPOL & OD Lite TL	$27.90	K	31%	$19.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-8001-10KPL	SEL DatAdvantage - SPOL & OD Lite PL	$41.70	K	31%	$28.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	OSL-8001-10KTL	SEL DatAdvantage - SPOL & OD Lite TL	$16.65	K	31%	$11.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	PE-PL	SEL Production Environment Add-on PL	$15,000.00	K	31%	$10,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	PE-TL	SEL Production Environment Add-on TL	$6,000.00	K	31%	$4,140.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-0-50PL	SEL DatAdvantage - SPOL Lite PL	$149.25	K	31%	$102.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-0-50TL	SEL DatAdvantage - SPOL Lite TL	$59.70	K	31%	$41.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-1001-1500PL	SEL DatAdvantage - SPOL Lite PL	$42.75	K	31%	$29.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-1001-1500TL	SEL DatAdvantage - SPOL Lite TL	$17.10	K	31%	$11.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-100K-150KPL	SEL DatAdvantage - SPOL Lite PL	$22.50	K	31%	$15.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	SOL-100K-150KTL	SEL DatAdvantage - SPOL Lite TL	$9.00	K	31%	$6.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-101-250PL	SEL DatAdvantage - SPOL Lite PL	$81.75	K	31%	$56.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-101-250TL	SEL DatAdvantage - SPOL Lite TL	$32.70	K	31%	$22.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-10K-20KPL	SEL DatAdvantage - SPOL Lite PL	$26.25	K	31%	$18.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-10K-20KTL	SEL DatAdvantage - SPOL Lite TL	$10.50	K	31%	$7.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-1501-2000PL	SEL DatAdvantage - SPOL Lite PL	$38.70	K	31%	$26.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-1501-2000TL	SEL DatAdvantage - SPOL Lite TL	$15.45	K	31%	$10.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-150K-PL	SEL DatAdvantage - SPOL Lite PL	$22.20	K	31%	$15.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-150K-TL	SEL DatAdvantage - SPOL Lite TL	$8.85	K	31%	$6.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-2001-2500PL	SEL DatAdvantage - SPOL Lite PL	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-2001-2500TL	SEL DatAdvantage - SPOL Lite TL	$14.40	K	31%	$9.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-20K-35KPL	SEL DatAdvantage - SPOL Lite PL	$24.75	K	31%	$17.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-20K-35KTL	SEL DatAdvantage - SPOL Lite TL	$9.90	K	31%	$6.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-2501-4000PL	SEL DatAdvantage - SPOL Lite PL	$33.75	K	31%	$23.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-2501-4000TL	SEL DatAdvantage - SPOL Lite TL	$13.50	K	31%	$9.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-251-500PL	SEL DatAdvantage - SPOL Lite PL	$62.25	K	31%	$42.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-251-500TL	SEL DatAdvantage - SPOL Lite TL	$24.90	K	31%	$17.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-35K-50KPL	SEL DatAdvantage - SPOL Lite PL	$24.00	K	31%	$16.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-35K-50KTL	SEL DatAdvantage - SPOL Lite TL	$9.60	K	31%	$6.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-4001-6000PL	SEL DatAdvantage - SPOL Lite PL	$31.50	K	31%	$21.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-4001-6000TL	SEL DatAdvantage - SPOL Lite TL	$12.60	K	31%	$8.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-501-750PL	SEL DatAdvantage - SPOL Lite PL	$50.25	K	31%	$34.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-501-750TL	SEL DatAdvantage - SPOL Lite TL	$20.10	K	31%	$13.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-50K-100KPL	SEL DatAdvantage - SPOL Lite PL	$23.25	K	31%	$16.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-50K-100KTL	SEL DatAdvantage - SPOL Lite TL	$9.30	K	31%	$6.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-51-100PL	SEL DatAdvantage - SPOL Lite PL	$104.25	K	31%	$71.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-51-100TL	SEL DatAdvantage - SPOL Lite TL	$41.70	K	31%	$28.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-6001-8000PL	SEL DatAdvantage - SPOL Lite PL	$29.25	K	31%	$20.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-6001-8000TL	SEL DatAdvantage - SPOL Lite TL	$11.70	K	31%	$8.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-751-1000PL	SEL DatAdvantage - SPOL Lite PL	$46.50	K	31%	$32.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-751-1000TL	SEL DatAdvantage - SPOL Lite TL	$18.60	K	31%	$12.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-8001-10KPL	SEL DatAdvantage - SPOL Lite PL	$27.75	K	31%	$19.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	SOL-8001-10KTL	SEL DatAdvantage - SPOL Lite TL	$11.10	K	31%	$7.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	TE-PL	SEL Test Environment Add-on PL	$15,000.00	K	31%	$10,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	TE-TL	SEL Test Environment Add-on TL	$6,000.00	K	31%	$4,140.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	VARONIS-30DAY	SEL VRNS 30DAY FREETRIAL	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VARONIS
5	100-100198	SEL SW VWisdom Server Ent Lic	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100199	SEL SW VWisdom Server Dept Lic	$21,538.00	K	31%	$14,861.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100206-AA	SEL AS ProbeSW-024 Lic Ann'l	$258.00	K	31%	$178.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100207-AA	SEL AS ProbeSW-032 Lic Ann'l	$351.00	K	31%	$242.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100208-AA	SEL AS ProbeSW-192 Lic Ann'l	$2,123.00	K	31%	$1,464.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100209-AA	SEL AS ProbeSW-256 Lic Ann'l	$2,843.00	K	31%	$1,961.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100210-AA	SEL AS ProbeSW-336 Lic Ann'l	$3,729.00	K	31%	$2,573.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100211-AA	SEL AS ProbeSW-384 Lic Ann'l	$4,246.00	K	31%	$2,929.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100212-AA	SEL AS ProbeSW-528 Lic Ann'l	$5,852.00	K	31%	$4,037.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100213	SEL SW ProbeVM-001 vSphere Lic	$1,523.00	K	31%	$1,050.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100213-AA	SEL AS vSphere-001 Lic Ann l	$148.00	K	31%	$102.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100214-AA	SEL AS ProbeVM-010 Lic Ann'l	$1,477.00	K	31%	$1,019.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100215-AA	SEL AS ProbeVM-050 Lic Ann'l	$7,385.00	K	31%	$5,095.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100216	SEL SW ProbeVM-100 vSphere Lic	$152,308.00	K	31%	$105,092.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100216-AA	SEL AS vSphere-100 Lic Ann l	$14,769.00	K	31%	$10,190.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100217-AA	SEL AS ProbeVM-500 Lic Ann'l	$73,846.00	K	31%	$50,953.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100276	SEL HW PCbl OM3 2F LC-LC 2M	$62.00	K	31%	$42.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100278	SEL HW PCbl OM3 2F LC-LC 3M	$69.00	K	31%	$47.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100280	SEL HW PCbl OM3 2F LC-LC 5M	$77.00	K	31%	$53.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100288	SEL HW TCV-008LFLFLF-57-RP Cass	$1,692.00	K	31%	$1,167.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100290	SEL HW TCV-012LRLFLF-57-RP Cass	$2,538.00	K	31%	$1,751.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100292	SEL HW TCV-012MRLFLF-57-OB Cass	$2,538.00	K	31%	$1,751.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100293	SEL HW TCV-024MRLFMR-57-OB Cass	$5,077.00	K	31%	$3,503.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100300	SEL HW TPS-01OF TCV TAP Shelf 1U	$285.00	K	31%	$196.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100301	SEL HW TPS-01OS TCV TAP Shelf 1U	$192.00	K	31%	$132.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100346	SEL HW ProbeFC8 8G MM	$36,923.00	K	31%	$25,476.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100602	SEL SW FC8-0802 2 Link Lic	$21,538.00	K	31%	$14,861.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100602-AA	SEL AS ProbeFC8-0802 Lic Ann'l	$2,031.00	K	31%	$1,401.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100603	SEL SW FC8-0808 8 Link Lic	$86,154.00	K	31%	$59,446.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100603-AA	SEL AS ProbeFC8-0808 Lic Ann'l	$8,031.00	K	31%	$5,541.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100617-AA	SEL AS ProbeSWAG-24 Lic Ann'l	$37.00	K	31%	$25.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100618-AA	SEL AS ProbeSWAG-192 Lic Ann'l	$351.00	K	31%	$242.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100619-AA	SEL AS ProbeSWAG-528 Lic Ann'l	$978.00	K	31%	$674.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-100837	SEL HW ProbeFC8/-HD FRU Pwr Sup	$846.00	K	31%	$583.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101019	SEL HW Mob Rack Cab Probe	$17,308.00	K	31%	$11,942.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101048	SEL HW Pwr Cord C19-515 15A 15FT	$62.00	K	31%	$42.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101049	SEL HW Pwr Cord C19-520 20A 15FT	$92.00	K	31%	$63.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101050	SEL HW Pwr Cord C19-620 20A 15FT	$85.00	K	31%	$58.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101051	SEL HW Pwr Cord C19-615 15A 15FT	$85.00	K	31%	$58.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101052	SEL HW Pwr Cord C13-515 18IN x2	$11.00	K	31%	$7.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101053	SEL HW Pwr Cord C13-515 6FT x2	$17.00	K	31%	$11.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101054	SEL HW Pwr Cord C13-C14 6FT x2	$23.00	K	31%	$15.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101055	SEL HW Pwr Cord C13-C14 18IN x2	$14.00	K	31%	$9.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101056	SEL HW Pwr Cord C13-CEE77 2M x2	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100-101057	SEL HW Pwr Cord C13-1363 2M x2	$31.00	K	31%	$21.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101058	SEL HW Pwr Cord C13-C14 3FT x2	$17.00	K	31%	$11.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101085	SEL HW PCbl OM3 12F MPOf-LC 2M	$462.00	K	31%	$318.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101216	SEL HW PCbl OM3 2F LC-LC 10M	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101228	SEL HW PCbl OM3 2F LC-LC 15M	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101231	SEL HW ProbeFC8-HD 8G MM	$52,308.00	K	31%	$36,092.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101281	SEL HW FibIns CIT Kit MPO Addon	$4,462.00	K	31%	$3,078.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101309	SEL HW FibIns CIT Kit Refill	$2,231.00	K	31%	$1,539.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101310	SEL HW FibIns CIT MPO Refill	$538.00	K	31%	$371.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101311	SEL HW TCbl OM3 1F LCLC 2M x2	$208.00	K	31%	$143.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101312	SEL HW TCbl OM3 12F MPOfLC 2M x2	$885.00	K	31%	$610.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101313	SEL HW TCbl OM3 1F LCSC 2M x2	$208.00	K	31%	$143.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101314	SEL HW TCbl OM3 1F LCMU 2M x2	$231.00	K	31%	$159.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101315	SEL HW TCbl OM3 12F MPOmLC 2M x2	$885.00	K	31%	$610.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101318	SEL HW Ship Rack Cab 2 Probe	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101319	SEL HW Ship Rack Cab 1 Probe	$7,308.00	K	31%	$5,042.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101322	SEL HW ProbeFC8/-HD FRU Fan	$577.00	K	31%	$398.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101324	SEL HW Rack Shelf 1U 20	$485.00	K	31%	$334.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101325	SEL HW Rack Shelf 1U 24	$577.00	K	31%	$398.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101343	SEL SW FC8HD-0816 16 Link Lic	$120,000.00	K	31%	$82,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101343-AA	SEL AS ProbeFC8-0816 Lic Ann'l	$11,077.00	K	31%	$7,643.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101348	SEL HW Pwr Cord C19-C14 15A 15FT	$108.00	K	31%	$74.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101566	SEL HW SFP 8GFC 850NM MM HS x16	$7,308.00	K	31%	$5,042.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101570	SEL HW FibIns Cass Refill	$615.00	K	31%	$424.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101571	SEL HW FibIns MPO Cass Refill	$692.00	K	31%	$477.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101753	SEL SW VWisdom Srvr Ent DR Lic	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101804	SEL HW ProbeFC8-HD48 8G MM	$147,692.00	K	31%	$101,907.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101854	SEL HW FibIns CIT Adv Kit	$22,308.00	K	31%	$15,392.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101855	SEL HW Pwr Cord C13-C20 6FT x2	$31.00	K	31%	$21.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-101925	SEL HW TCV-012MRLFLF-57-EB Cass	$2,538.00	K	31%	$1,751.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102044	SEL HW ProbeFC8-HD48 FRU Fan	$1,115.00	K	31%	$769.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102045	SEL HW ProbeFC8-HD48 FRU Pwr Sup	$923.00	K	31%	$636.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102046	SEL SW FC8HD48-0848 48 Link Lic	$243,077.00	K	31%	$167,723.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102046-AA	SEL AS ProbeFC8-0848 Lic Ann'l	$23,077.00	K	31%	$15,923.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102064	SEL HW TCV-024MRLFMR-57-EB Cass	$5,077.00	K	31%	$3,503.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102065	SEL SW FC8HD48-0824 24 Link Lic	$156,923.00	K	31%	$108,276.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102065-AA	SEL AS ProbeFC8-0824 Lic Ann'l	$14,677.00	K	31%	$10,127.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102069	SEL HW VWisdom Pltfrm Appl 4210	$60,000.00	K	31%	$41,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102070	SEL SW VWisdom Mgmt Ent Ed	$67,692.00	K	31%	$46,707.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102071	SEL SW VWisdom Mgmt Virt Ed	$36,923.00	K	31%	$25,476.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102072	SEL SW VWisdom Mgmt Ent DR Ed	$33,846.00	K	31%	$23,353.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102073	SEL HW PA 4210 FRU Pwr Sup	$538.00	K	31%	$371.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102074	SEL HW PA 4210 FRU Data Drv 1TB	$346.00	K	31%	$238.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102075	SEL HW PA 4210 FRU Sys Drv 80GB	$385.00	K	31%	$265.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102076	SEL HW PA 4210 Shllw Mnt Kit	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102077	SEL HW PA 4210 FRU Bezel/Keys	$69.00	K	31%	$47.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102091	SEL HW ProbeFC8-HD Chass	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102092	SEL HW ProbeFC8-HD48 Chass	$110,769.00	K	31%	$76,430.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102094	SEL HW ProbeFC8-HD48 Recess Mnt	$308.00	K	31%	$212.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102267	SEL SW ProbeSW-010 Port Lic	$1,138.00	K	31%	$785.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102267-AA	SEL AS ProbeSW-010 Lic Ann'l	$111.00	K	31%	$76.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102268	SEL SW ProbeSW-100 Port Lic	$11,385.00	K	31%	$7,855.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102268-AA	SEL AS ProbeSW-100 Lic Ann'l	$1,108.00	K	31%	$764.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102269	SEL SW ProbeSWAG-010 Port Lic	$569.00	K	31%	$392.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102269-AA	SEL AS ProbeSWAG-010 Lic Ann'l	$18.00	K	31%	$12.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102270	SEL SW ProbeSWAG-100 Port Lic	$5,692.00	K	31%	$3,927.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102270-AA	SEL AS ProbeSWAG-100 Lic Ann'l	$185.00	K	31%	$127.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102271	SEL SW ProbeNTAP-001 Node Lic	$1,769.00	K	31%	$1,220.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102271-AA	SEL AS ProbeNTAP-001 Lic Ann'l	$166.00	K	31%	$114.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102272	SEL SW ProbeNTAP-100 Node Lic	$176,923.00	K	31%	$122,076.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102272-AA	SEL AS ProbeNTAP-100 Lic Ann'l	$16,615.00	K	31%	$11,464.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102301	SEL HW PA 4210 Std Mnt Kit	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102341	SEL HW TCV Blank Plate Kit x3	$38.00	K	31%	$26.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102375	SEL HW ProbeFC-16G-24 Chass	$76,923.00	K	31%	$53,076.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102455	SEL HW ProbeFC8/All Shllw Mnt Kit	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102456	SEL HW ProbeFC8/All Std Mnt Kit	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102457	SEL HW ProbeFC8/All Rk Adpt 1U35	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102458	SEL HW PA-4210 Rk Adpt 2U35	$115.00	K	31%	$79.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102490	SEL HW TCV-008LFLFLF-58-RP Cass	$1,846.00	K	31%	$1,273.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102491	SEL HW TCV-012LRLFLF-58-RP Cass	$2,769.00	K	31%	$1,910.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102500	SEL HW TCV-012LRLFLF-97-RP Cass	$2,169.00	K	31%	$1,496.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102579	SEL HW SFP 4-Link Kit 8G MM HS	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102580	SEL HW SFP 4-Link Kit 8G SM SR	$4,308.00	K	31%	$2,972.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102581	SEL SW Link Lic 8G 4-Link Kit	$24,615.00	K	31%	$16,984.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102581-AA	SEL AS LnkLic 8G 4Lnk Kit Ann'l	$2,215.00	K	31%	$1,528.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102582	SEL SW Link Lic 8G Full FC8-HD48	$203,077.00	K	31%	$140,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102582-AA	SEL AS LnkLic 8G FC8-HD48 Ann'l	$23,077.00	K	31%	$15,923.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102583	SEL SW Link Lic 8G Full FC16G24	$100,000.00	K	31%	$69,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102583-AA	SEL AS LnkLic 8G FC16G24 Ann'l	$13,292.00	K	31%	$9,171.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102584	SEL SW Link Lic 8G Full FC8-HD	$86,154.00	K	31%	$59,446.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	100-102584-AA	SEL AS LnkLic 8G FC8-HD Ann'l	$8,862.00	K	31%	$6,114.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102595	SEL SW Link Lic 16G 4-Link Kit	$36,923.00	K	31%	$25,476.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102595-AA	SEL AS LnkLic 16G 4Lnk Kit Ann'l	$2,954.00	K	31%	$2,038.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102596	SEL SW Link Lic 16G FullFC16G24	$138,462.00	K	31%	$95,538.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102596-AA	SEL AS LnkLic 16G FC16G24 Ann'l	$17,723.00	K	31%	$12,228.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102614	SEL HW SFP 4-Link Kit 16G MM UHS	$6,154.00	K	31%	$4,246.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102615	SEL HW SFP 4-Link Kit 16G SM SR	$7,385.00	K	31%	$5,095.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102618	SEL HW SFP 16GFC 1310NM SM LR	$922.00	K	31%	$636.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102624	SEL Opt patch cable 50m OM4 MM LC-LC 2M	$88.00	K	31%	$60.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102625	SEL Opt patch cable 50um OM4 MM LC-LC 3M	$92.00	K	31%	$63.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102626	SEL Opt patch cable 50um OM4 MM LC-LC 5M	$102.00	K	31%	$70.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102627	SEL Opt patch cable 50um OM4 MM LCLC 10M	$129.00	K	31%	$89.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102645	SEL SW ProbeVM-001 HyperV Lic	$754.00	K	31%	$520.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102645-AA	SEL AS ProbeVM-001 Hyper-V Ann'l	$74.00	K	31%	$51.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102646	SEL SW ProbeVM-100 HyperV Lic	$75,385.00	K	31%	$52,015.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102646-AA	SEL AS ProbeVM-100 Hyper-V Ann'l	$7,385.00	K	31%	$5,095.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102647	SEL SW ProbeVM-001 PowerVM Lic	$762.00	K	31%	$525.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102647-AA	SEL AS ProbeVM-001 PowerVM Ann'l	$74.00	K	31%	$51.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102648	SEL SW ProbeVM-100 PowerVM Lic	$76,154.00	K	31%	$52,546.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102648-AA	SEL AS ProbeVM-100 PowerVM Ann'l	$7,385.00	K	31%	$5,095.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102697	SEL HW ProbeFC-16G-12 Chass	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102698	SEL HW ProbeNAS-10G-16 Chass	$107,692.00	K	31%	$74,307.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102700	SEL CABLE OM4 MM MTP MALE - LC B	$392.00	K	31%	$270.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102701	SEL CABLE OM4 MM MTP FEMALE2M12F	$374.00	K	31%	$258.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102702	SEL CABLE OS2 SM MTP MALE 2M12F	$263.00	K	31%	$181.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102703	SEL CABLE OS2 SM MTP FEMALE2M12F	$245.00	K	31%	$169.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102739	SEL HW PCbl OM4 12F MTPmLC 3M	$471.00	K	31%	$324.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102740	SEL HW PCbl OM4 12F MTPfLC 3M	$449.00	K	31%	$309.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102741	SEL HW PCbl OM4 12F MTPmLC 5M	$523.00	K	31%	$360.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102742	SEL HW PCbl OM4 12F MTPfLC 5M	$497.00	K	31%	$342.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102743	SEL HW PCbl OM4 12F MTPmLC 10M	$649.00	K	31%	$447.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102744	SEL HW PCbl OM4 12F MTPfLC 10M	$623.00	K	31%	$429.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102745	SEL HW PCbl OS2 SM 12F MTPmLC 3M	$309.00	K	31%	$213.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102746	SEL HW PCbl OS2 SM 12F MTPfLC 3M	$283.00	K	31%	$195.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102747	SEL HW PCbl OS2 SM 12F MTPmLC 5M	$318.00	K	31%	$219.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102748	SEL HW PCbl OS2 SM 12F MTPfLC 5M	$298.00	K	31%	$205.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102749	SEL HW PCbl OS2 SM 12F MTPmLC10M	$351.00	K	31%	$242.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102750	SEL HW PCbl OS2 SM 12F MTPfLC10M	$329.00	K	31%	$227.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102751	SEL HW TCV-008LFLFLF-97-RP Cass	$2,358.00	K	31%	$1,627.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102752	SEL HW TCV-012MRLFLF-97-OB Cass	$3,448.00	K	31%	$2,379.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102753	SEL HW TCV-012MRLFLF-97-EB Cass	$3,448.00	K	31%	$2,379.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102754	SEL HW TCV-024MRLFMR-97-OB Cass	$6,894.00	K	31%	$4,756.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102755	SEL HW TCV-024MRLFMR-97-EB Cass	$6,894.00	K	31%	$4,756.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102791	SEL SW Link Lic NAS 10G 1Active	$6,923.00	K	31%	$4,776.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102791-AA	SEL AS LnkLic 10G 1Lnk Actv Annl	$738.00	K	31%	$509.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102792	SEL SW Link Lic NAS 10G 1Passive	$1,846.00	K	31%	$1,273.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102792-AA	SEL AS LnkLic 10G 1Lnk Pasv Annl	$92.00	K	31%	$63.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102793	SEL SW Link Lic 10G FullNAS10G16	$93,846.00	K	31%	$64,753.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102793-AA	SEL AS LnkLic 10G NAS10G16 Ann'l	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102794	SEL SW Target Lic 10G 4-Tgt Kit	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102794-AA	SEL AS TgtLic 10G 4Tgt Kit Ann'l	$923.00	K	31%	$636.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102795	SEL SW Link Lic 10G 4-Link Kit	$36,923.00	K	31%	$25,476.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102795-AA	SEL AS LnkLic 10G 4Lnk Kit Ann'l	$3,692.00	K	31%	$2,547.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102796	SEL SW LinkLic 10G FullFCoE10G24	$152,308.00	K	31%	$105,092.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102796-AA	SEL AS LnkLic 10G FCoE10G24 Annl	$15,231.00	K	31%	$10,509.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102797	SEL SW Link Lic 8G Full FC16G12	$61,538.00	K	31%	$42,461.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102797-AA	SEL AS LnkLic 8G FC16G12 Ann'l	$6,000.00	K	31%	$4,140.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102798	SEL SW Link Lic 16G Full FC16G12	$92,308.00	K	31%	$63,692.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102798-AA	SEL AS LnkLic 16G FC16G12 Ann'l	$9,231.00	K	31%	$6,369.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-102799	SEL HW ProbeFCoE-10G-24 Chass	$76,923.00	K	31%	$53,076.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-103010	SEL HW VWisdom Pltfrm Appl 4220	$60,000.00	K	31%	$41,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-103077	SEL SW ProbeSDS-001 Server Lic	$2,769.00	K	31%	$1,910.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-103077-AA	SEL AS ProbeSDS-001 Server Lic	$295.00	K	31%	$203.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-103078	SEL SW ProbeNetFlow-100 Endpoint Lic	$3,692.00	K	31%	$2,547.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	100-103078-AA	SEL AS ProbeNetFlow-100 Endpoint Lic	$443.00	K	31%	$305.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200000	SEL-HW LDX-E PltfmAppl LDX-E1000	$60,000.00	K	31%	$41,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200003	SEL-HW LDX LoadGenAppl LDX-5108S	$227,885.00	K	31%	$157,240.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200006	SEL-HW LDX LoadGenAppl LDX-6204	$136,731.00	K	31%	$94,344.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200007	SEL-HW LDX LoadGenAppl LDX-6208	$227,885.00	K	31%	$157,240.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200011	SEL-HW LDX LoadGenAppl LDX-U1044	$273,462.00	K	31%	$188,688.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200014	SEL-HW LDXE+LoadGnAppl LDX-E1040	$190,577.00	K	31%	$131,498.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200015	SEL-HW LDXE+LoadGnAppl LDX-E1004	$190,577.00	K	31%	$131,498.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200025	SEL-SW Virt LDX-E1000V-10TB-VW	$29,231.00	K	31%	$20,169.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200069	SEL-SW LG Clnt FCS FCS-FCI1-4	$60,577.00	K	31%	$41,798.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200070	SEL-SW LG Clnt iSCSI ISC-10GC1-4	$60,577.00	K	31%	$41,798.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200071	SEL-SW LG Clnt CIFS SMB-10GC1-4	$60,577.00	K	31%	$41,798.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200072	SEL-SW LG Clnt SMB2 SMB-10GC2-4	$60,577.00	K	31%	$41,798.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200073	SEL-SW LG Clnt SMB3 SMB-10GC3-4	$60,577.00	K	31%	$41,798.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200074	SEL-SW LG Clnt NFSv2 NFS-10GC2-4	$60,577.00	K	31%	$41,798.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200075	SEL-SW LG Clnt NFSv3 NFS-10GC3-4	$60,577.00	K	31%	$41,798.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	200-200076	SEL-SW LG Clnt NFSv4NFS-10GC4-4	$60,577.00	K	31%	$41,798.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200077	SEL-SW LG ClntNFS41 NFS-10GC41-4	$60,577.00	K	31%	$41,798.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200078	SEL-SW LG Clnt HTTP HCS-10GC1-4	$60,577.00	K	31%	$41,798.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200079	SEL-SW LG Clnt HTPS HCSS-10GC1-4	$17,308.00	K	31%	$11,942.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200080	SEL-SW LG Clnt Swt OSSWT-10GC1-4	$17,308.00	K	31%	$11,942.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200081	SEL-SW LG Clnt S3 AMZS3-10GC1-4	$17,308.00	K	31%	$11,942.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200084	SEL-SW LG Clnt Kerb KER-10GC1-4	$17,308.00	K	31%	$11,942.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200085	SEL-SW LG Srvr CIFS SMB-10GS1-4	$42,692.00	K	31%	$29,457.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200086	SEL-SW LG Srvr SMB2 SMB-10GS2-4	$42,692.00	K	31%	$29,457.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200087	SEL-SW LG Srvr SMB3 SMB-10GS3-4	$42,692.00	K	31%	$29,457.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200089	SEL-SW LG Clnt IPv6 IPV6-10GC1-4	$138,462.00	K	31%	$95,538.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200090	SEL-SW LG Clnt FCS FCS-FCI1-8	$100,962.00	K	31%	$69,663.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200091	SEL-SW LG Clnt iSCSI ISC-10GC1-8	$100,962.00	K	31%	$69,663.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200092	SEL-SW LG Clnt CIFS SMB-10GC1-8	$100,962.00	K	31%	$69,663.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200093	SEL-SW LG Clnt SMB2 SMB-10GC2-8	$100,962.00	K	31%	$69,663.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200094	SEL-SW LG Clnt SMB3 SMB-10GC3-8	$100,962.00	K	31%	$69,663.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200095	SEL-SW LG Clnt NFSv2 NFS-10GC2-8	$100,962.00	K	31%	$69,663.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200096	SEL-SW LG Clnt NFSv3 NFS-10GC3-8	$100,962.00	K	31%	$69,663.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200097	SEL-SW LG Clnt NFSv4 NFS-10GC4-8	$100,962.00	K	31%	$69,663.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200098	SEL-SW LG ClntNFS41 NFS-10GC41-8	$100,962.00	K	31%	$69,663.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200099	SEL-SW LG Clnt HTTP HCS-10GC1-8	$100,962.00	K	31%	$69,663.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200100	SEL-SW LG Clnt HTPS HCSS-10GC1-8	$28,846.00	K	31%	$19,903.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200101	SEL-SW LG Clnt Swt OSSWT-10GC1-8	$28,846.00	K	31%	$19,903.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200102	SEL-SW LG Clnt S3 AMZS3-10GC1-8	$28,846.00	K	31%	$19,903.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200105	SEL-SW LG Clnt Kerb KER-10GC1-8	$28,846.00	K	31%	$19,903.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200106	SEL-SW LG Srvr CIFS SMB-10GS1-8	$71,154.00	K	31%	$49,096.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200107	SEL-SW LG Srvr SMB2 SMB-10GS2-8	$71,154.00	K	31%	$49,096.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200108	SEL-SW LG Srvr SMB3 SMB-10GS3-8	$71,154.00	K	31%	$49,096.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200110	SEL-SW LG Clnt IPv6 IPV6-10GC1-8	$230,769.00	K	31%	$159,230.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200111	SEL-SW LDX-E Mgmt 2P LDXE-APP02	$40,385.00	K	31%	$27,865.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200112	SEL-SW LDX-E Mgmt 4P LDXE-APP04	$60,577.00	K	31%	$41,798.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200113	SEL-SW LDX-E Mgmt 8P LDXE-APP08	$100,962.00	K	31%	$69,663.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200302	SEL-HW LDX LoadGenAppl LDX-5104	$136,731.00	K	31%	$94,344.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200305	SEL-HW LDX LoadGenA LDX-6204-32G	$329,008.00	K	31%	$227,015.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200312	SEL-SW LG Srvr NFSv3 NFS-10GS3-4	$42,692.00	K	31%	$29,457.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200313	SEL-SW LG Srvr NFSv3 NFS-10GS3-8	$71,154.00	K	31%	$49,096.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200324	SEL-SW LG Srvr HTTP HTTP-10GS3-4	$42,692.00	K	31%	$29,457.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200325	SEL-SW LG Srvr HTTP HTTP-10GS3-8	$71,154.00	K	31%	$49,096.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200398	SEL-SW LG Clnt FCS FCS-FCI2-4	$151,442.00	K	31%	$104,494.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200419	SEL-HW LDX LoadGenAppl LDX-7104	$329,008.00	K	31%	$227,015.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200430	SEL-SW LG Clnt iSCSI ISC-40GC1-4	$145,769.00	K	31%	$100,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200432	SEL-SW LG Clnt SMB2 SMB-40GC2-4	$145,769.00	K	31%	$100,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200433	SEL-SW LG Clnt SMB3 SMB-40GC3-4	$145,769.00	K	31%	$100,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200435	SEL-SW LG Clnt NFSv3 NFS-40GC3-4	$145,769.00	K	31%	$100,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200437	SEL-SW LG Clnt NFSv4 NFS-40GC4-4	$145,769.00	K	31%	$100,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200438	SEL-SW LG Clnt NFS41 NFS-40GC41-	$145,769.00	K	31%	$100,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200439	SEL-SW LG Clnt HTTP HCS-40GC1-4	$145,769.00	K	31%	$100,580.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200440	SEL-SW LG Clnt HTTPS-40GC1-4	$41,646.00	K	31%	$28,735.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200441	SEL-SW LG Clnt Swt OSSWT-40GC1-4	$41,646.00	K	31%	$28,735.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200442	SEL-SW LG Clnt S3 AMZS3-40GC1-4	$41,646.00	K	31%	$28,735.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200445	SEL-SW LG Clnt Kerb KER-40GC1-4	$41,646.00	K	31%	$28,735.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	200-200450	SEL-SW LG Clnt IPv6 IPV6-40GC1-4	$333,169.00	K	31%	$229,886.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VIRTUAL INSTRUMENTS
5	1433-LIC	SEL 1433-LIC VF-DD2-25VM-F	$20,625.00	K	31%	$14,231.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENC100UC	SEL AV-ADV-ENTC100-UG-C)	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENC100UC-I	SEL AV-ADV-ENTC100-UG-C)	$3,448.50	K	31%	$2,379.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENC100UC-K	SEL AV-ADV-ENTC100-UG-C)	$3,535.86	K	31%	$2,439.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT100UC	SEL AV-ADV-ENTN100-UG-C)	$2,200.00	K	31%	$1,518.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT100UC-I	SEL AV-ADV-ENTN100-UG-C)	$2,299.00	K	31%	$1,586.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT100UC-K	SEL AV-ADV-ENTN100-UG-C)	$2,355.96	K	31%	$1,625.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT10UC	SEL AV-ADV-ENTC10-UG-C)	$330.00	K	31%	$227.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT10UC-I	SEL AV-ADV-ENTC10-UG-C)	$344.85	K	31%	$237.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADENT10UC-K	SEL AV-ADV-ENTC10-UG-C)	$353.59	K	31%	$243.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADETN10UC	SEL AV-ADV-ENTN10-UG-C)	$220.00	K	31%	$151.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADETN10UC-I	SEL AV-ADV-ENTN10-UG-C)	$229.90	K	31%	$158.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AADETN10UC-K	SEL AV-ADV-ENTN10-UG-C)	$235.60	K	31%	$162.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADC10UC	SEL AV-STD-ADVC10-UG-C)	$660.00	K	31%	$455.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADC10UC-I	SEL AV-STD-ADVC10-UG-C)	$689.70	K	31%	$475.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADC10UC-K	SEL AV-STD-ADVC10-UG-C)	$707.55	K	31%	$488.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADV100UC	SEL AV-STD-ADVC100-UG-C)	$6,600.00	K	31%	$4,554.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADV100UC-I	SEL AV-STD-ADVC100-UG-C)	$6,897.00	K	31%	$4,758.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADV100UC-K	SEL AV-STD-ADVC100-UG-C)	$7,075.54	K	31%	$4,882.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADVN10UC	SEL AV-STD-ADVN10-UG-C)	$440.00	K	31%	$303.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADVN10UC-I	SEL AV-STD-ADVN10-UG-C)	$459.80	K	31%	$317.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTADVN10UC-K	SEL AV-STD-ADVN10-UG-C)	$471.58	K	31%	$325.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDADV100UC	SEL AV-STD-ADVN100-UG-C)	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDADV100UC-I	SEL AV-STD-ADVN100-UG-C)	$4,598.00	K	31%	$3,172.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDADV100UC-K	SEL AV-STD-ADVN100-UG-C)	$4,715.75	K	31%	$3,253.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDENC10UC	SEL AV-STD-ENTC10-UG-C)	$990.00	K	31%	$683.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDENC10UC-I	SEL AV-STD-ENTC10-UG-C)	$1,034.55	K	31%	$713.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDENC10UC-K	SEL AV-STD-ENTC10-UG-C)	$1,061.14	K	31%	$732.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ASTDNT100UC	SEL AV-STD-ENTN100-UG-C)	$6,600.00	K	31%	$4,554.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDNT100UC-I	SEL AV-STD-ENTN100-UG-C)	$6,897.00	K	31%	$4,758.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTDNT100UC-K	SEL AV-STD-ENTN100-UG-C)	$7,075.54	K	31%	$4,882.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENN10UC	SEL AV-STD-ENTN10-UG-C)	$660.00	K	31%	$455.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENN10UC-I	SEL AV-STD-ENTN10-UG-C)	$689.70	K	31%	$475.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENN10UC-K	SEL AV-STD-ENTN10-UG-C)	$707.55	K	31%	$488.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENT100UC	SEL AV-STD-ENTC100-UG-C)	$9,900.00	K	31%	$6,831.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENT100UC-I	SEL AV-STD-ENTC100-UG-C)	$10,345.50	K	31%	$7,138.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ASTENT100UC-K	SEL AV-STD-ENTC100-UG-C)	$10,611.40	K	31%	$7,321.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC100C	SEL AV-ADVC-100-C)	$15,000.00	K	31%	$10,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC100C-I	SEL AV-ADVC-100-C)	$15,675.00	K	31%	$10,815.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC100C-K	SEL AV-ADVC-100-C)	$16,051.18	K	31%	$11,075.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC10C	SEL AV-ADVC-10-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC10C-I	SEL AV-ADVC-10-C)	$1,567.50	K	31%	$1,081.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVC10C-K	SEL AV-ADVC-10-C)	$1,605.12	K	31%	$1,107.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN100C	SEL AV-ADVN-100-C)	$10,000.00	K	31%	$6,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN100C-I	SEL AV-ADVN-100-C)	$10,450.00	K	31%	$7,210.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN100C-K	SEL AV-ADVN-100-C)	$10,688.02	K	31%	$7,374.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN10C	SEL AV-ADVN-10-C)	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN10C-I	SEL AV-ADVN-10-C)	$1,045.00	K	31%	$721.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVADVN10C-K	SEL AV-ADVN-10-C)	$1,068.80	K	31%	$737.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC100C	SEL AV-ENTC-100-C)	$18,000.00	K	31%	$12,420.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC100C-I	SEL AV-ENTC-100-C)	$18,810.00	K	31%	$12,978.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC100C-K	SEL AV-ENTC-100-C)	$19,269.08	K	31%	$13,295.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC10C	SEL AV-ENTC-10-C)	$1,800.00	K	31%	$1,242.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC10C-I	SEL AV-ENTC-10-C)	$1,881.00	K	31%	$1,297.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTC10C-K	SEL AV-ENTC-10-C)	$1,926.91	K	31%	$1,329.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN100C	SEL AV-ENTN-100-C)	$12,000.00	K	31%	$8,280.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN100C-I	SEL AV-ENTN-100-C)	$12,540.00	K	31%	$8,652.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN100C-K	SEL AV-ENTN-100-C)	$12,833.28	K	31%	$8,854.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN10C	SEL AV-ENTN-10-C)	$1,200.00	K	31%	$828.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN10C-I	SEL AV-ENTN-10-C)	$1,254.00	K	31%	$865.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVENTN10C-K	SEL AV-ENTN-10-C)	$1,283.33	K	31%	$885.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC100C	SEL AV-STDC-100-C)	$9,000.00	K	31%	$6,210.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC100C-I	SEL AV-STDC-100-C)	$9,405.00	K	31%	$6,489.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC100C-K	SEL AV-STDC-100-C)	$9,615.38	K	31%	$6,634.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC10C	SEL AV-STDC-10-C)	$900.00	K	31%	$621.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC10C-I	SEL AV-STDC-10-C)	$940.50	K	31%	$648.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDC10C-K	SEL AV-STDC-10-C)	$961.54	K	31%	$663.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN100C	SEL AV-STDN-100-C)	$6,000.00	K	31%	$4,140.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN100C-I	SEL AV-STDN-100-C)	$6,270.00	K	31%	$4,326.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN100C-K	SEL AV-STDN-100-C)	$6,431.96	K	31%	$4,438.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN10C	SEL AV-STDN-10-C)	$600.00	K	31%	$414.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN10C-I	SEL AV-STDN-10-C)	$627.00	K	31%	$432.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	AVSTDN10C-K	SEL AV-STDN-10-C)	$643.20	K	31%	$443.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CA6DEVKC	SEL CA6-DEVK-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CA6DEVKC-I	SEL CA6-DEVK-C)	$23,400.00	K	31%	$16,146.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CA6DEVKC-K	SEL CA6-DEVK-C)	$22,486.98	K	31%	$15,516.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ADVC	SEL CL17-ADV-C)	$7,995.00	K	31%	$5,516.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ADVC-I	SEL CL17-ADV-C)	$9,354.15	K	31%	$6,454.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ADVC-K	SEL CL17-ADV-C)	$9,002.45	K	31%	$6,211.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTADVUGC	SEL CL17-ENT-ADV-UG-C)	$6,925.00	K	31%	$4,778.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTADVUGC-I	SEL CL17-ENT-ADV-UG-C)	$8,102.25	K	31%	$5,590.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTADVUGC-K	SEL CL17-ENT-ADV-UG-C)	$7,776.59	K	31%	$5,365.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTC	SEL CL17-ENT-C)	$9,495.00	K	31%	$6,551.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTC-I	SEL CL17-ENT-C)	$11,109.15	K	31%	$7,665.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTC-K	SEL CL17-ENT-C)	$10,688.02	K	31%	$7,374.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTENTUGC	SEL CL17-ENT-ENT-UG-C)	$8,425.00	K	31%	$5,813.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTENTUGC-I	SEL CL17-ENT-ENT-UG-C)	$9,857.25	K	31%	$6,801.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTENTUGC-K	SEL CL17-ENT-ENT-UG-C)	$9,462.15	K	31%	$6,528.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTSTDUGC	SEL CL17-ENT-STD-UG-C)	$4,425.00	K	31%	$3,053.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTSTDUGC-I	SEL CL17-ENT-STD-UG-C)	$5,177.25	K	31%	$3,572.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17ENTSTDUGC-K	SEL CL17-ENT-STD-UG-C)	$4,976.25	K	31%	$3,433.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17EPAVUGC	SEL CL17-EPL-ADV-UG-C)	$6,245.00	K	31%	$4,309.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17EPAVUGC-I	SEL CL17-EPL-ADV-UG-C)	$7,306.65	K	31%	$5,041.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17EPAVUGC-K	SEL CL17-EPL-ADV-UG-C)	$7,021.91	K	31%	$4,845.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17EPLENTUGC	SEL CL17-EPL-ENT-UG-C)	$7,745.00	K	31%	$5,344.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17EPLENTUGC-I	SEL CL17-EPL-ENT-UG-C)	$9,061.65	K	31%	$6,252.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17EPLENTUGC-K	SEL CL17-EPL-ENT-UG-C)	$8,695.99	K	31%	$6,000.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17EPLSTDUGC	SEL CL17-EPL-STD-UG-C)	$3,745.00	K	31%	$2,584.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17EPLSTDUGC-I	SEL CL17-EPL-STD-UG-C)	$4,381.65	K	31%	$3,023.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17EPLSTDUGC-K	SEL CL17-EPL-STD-UG-C)	$4,210.08	K	31%	$2,904.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OEADUGC	SEL CL17-OENT-ADV-UG-C)	$5,935.00	K	31%	$4,095.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OEADUGC-I	SEL CL17-OENT-ADV-UG-C)	$6,943.95	K	31%	$4,791.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OEADUGC-K	SEL CL17-OENT-ADV-UG-C)	$6,669.48	K	31%	$4,601.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OEENUGC	SEL CL17-OEPL-ENT-UG-C)	$6,755.00	K	31%	$4,660.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OEENUGC-I	SEL CL17-OEPL-ENT-UG-C)	$7,903.35	K	31%	$5,453.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OEENUGC-K	SEL CL17-OEPL-ENT-UG-C)	$7,596.54	K	31%	$5,241.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OENNTUGC	SEL CL17-OENT-ENT-UG-C)	$7,435.00	K	31%	$5,130.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OENNTUGC-I	SEL CL17-OENT-ENT-UG-C)	$8,698.95	K	31%	$6,002.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	CL17OENNTUGC-K	SEL CL17-OENT-ENT-UG-C)	$8,389.52	K	31%	$5,788.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OPLAUGC	SEL CL17-OEPL-ADV-UG-C)	$5,255.00	K	31%	$3,625.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OPLAUGC-I	SEL CL17-OEPL-ADV-UG-C)	$6,148.35	K	31%	$4,242.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OPLAUGC-K	SEL CL17-OEPL-ADV-UG-C)	$5,910.97	K	31%	$4,078.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OTSTDUGC	SEL CL17-OENT-STD-UG-C)	$3,435.00	K	31%	$2,370.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OTSTDUGC-I	SEL CL17-OENT-STD-UG-C)	$4,018.95	K	31%	$2,773.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17OTSTDUGC-K	SEL CL17-OENT-STD-UG-C)	$3,857.65	K	31%	$2,661.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDADVUGC	SEL CL17-STD-ADV-UG-C)	$7,700.00	K	31%	$5,313.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDADVUGC-I	SEL CL17-STD-ADV-UG-C)	$9,009.00	K	31%	$6,216.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDADVUGC-K	SEL CL17-STD-ADV-UG-C)	$8,619.37	K	31%	$5,947.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDC	SEL CL17-STD-C)	$5,495.00	K	31%	$3,791.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDC-I	SEL CL17-STD-C)	$6,429.15	K	31%	$4,436.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDC-K	SEL CL17-STD-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDENTUGC	SEL CL17-STD-ENT-UG-C)	$9,350.00	K	31%	$6,451.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDENTUGC-I	SEL CL17-STD-ENT-UG-C)	$10,939.50	K	31%	$7,548.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDENTUGC-K	SEL CL17-STD-ENT-UG-C)	$10,534.78	K	31%	$7,269.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDSTDUGC	SEL CL17-STD-STD-UG-C)	$4,950.00	K	31%	$3,415.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDSTDUGC-I	SEL CL17-STD-STD-UG-C)	$5,791.50	K	31%	$3,996.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL17STDSTDUGC-K	SEL CL17-STD-STD-UG-C)	$5,566.20	K	31%	$3,840.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ELENUGPO	SEL CL7-EPL-ENT-UG-PRO)	$6,975.00	K	31%	$4,812.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ELENUGPO-I	SEL CL7-EPL-ENT-UG-PRO)	$8,160.75	K	31%	$5,630.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ELENUGPO-K	SEL CL7-EPL-ENT-UG-PRO)	$7,853.20	K	31%	$5,418.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ELSDUGPO	SEL CL7-EPL-STD-UG-PRO)	$3,375.00	K	31%	$2,328.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ELSDUGPO-I	SEL CL7-EPL-STD-UG-PRO)	$3,948.75	K	31%	$2,724.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ELSDUGPO-K	SEL CL7-EPL-STD-UG-PRO)	$3,796.35	K	31%	$2,619.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ENSDUGRO	SEL CL7-ENT-STD-UG-PRO)	$3,985.00	K	31%	$2,749.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ENSDUGRO-I	SEL CL7-ENT-STD-UG-PRO)	$4,662.45	K	31%	$3,217.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ENSDUGRO-K	SEL CL7-ENT-STD-UG-PRO)	$4,478.24	K	31%	$3,089.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7EPLAVUPO	SEL CL7-EPL-ADV-UG-PRO)	$5,625.00	K	31%	$3,881.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7EPLAVUPO-I	SEL CL7-EPL-ADV-UG-PRO)	$6,581.25	K	31%	$4,541.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7EPLAVUPO-K	SEL CL7-EPL-ADV-UG-PRO)	$6,324.70	K	31%	$4,364.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ETAVUPRO	SEL CL7-ENT-ADV-UG-PRO)	$6,235.00	K	31%	$4,302.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ETAVUPRO-I	SEL CL7-ENT-ADV-UG-PRO)	$7,294.95	K	31%	$5,033.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ETAVUPRO-K	SEL CL7-ENT-ADV-UG-PRO)	$7,006.59	K	31%	$4,834.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7NTENUGPO	SEL CL7-ENT-ENT-UG-PRO)	$7,585.00	K	31%	$5,233.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7NTENUGPO-I	SEL CL7-ENT-ENT-UG-PRO)	$8,874.45	K	31%	$6,123.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7NTENUGPO-K	SEL CL7-ENT-ENT-UG-PRO)	$8,542.75	K	31%	$5,894.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OELENUPRO	SEL CL7-OEPL-ENT-UG-PRO)	$6,075.00	K	31%	$4,191.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OELENUPRO-I	SEL CL7-OEPL-ENT-UG-PRO)	$7,107.75	K	31%	$4,904.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OELENUPRO-K	SEL CL7-OEPL-ENT-UG-PRO)	$6,830.37	K	31%	$4,712.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OETADUGRO	SEL CL7-OENT-ADV-UG-PRO)	$5,345.00	K	31%	$3,688.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OETADUGRO-I	SEL CL7-OENT-ADV-UG-PRO)	$6,253.65	K	31%	$4,315.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OETADUGRO-K	SEL CL7-OENT-ADV-UG-PRO)	$6,010.57	K	31%	$4,147.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ONTNTUPO	SEL CL7-OENT-ENT-UG-PRO)	$6,695.00	K	31%	$4,619.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ONTNTUPO-I	SEL CL7-OENT-ENT-UG-PRO)	$7,833.15	K	31%	$5,404.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ONTNTUPO-K	SEL CL7-OENT-ENT-UG-PRO)	$7,527.58	K	31%	$5,194.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ONTSTUPO	SEL CL7-OENT-STD-UG-PRO)	$3,095.00	K	31%	$2,135.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ONTSTUPO-I	SEL CL7-OENT-STD-UG-PRO)	$3,621.15	K	31%	$2,498.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7ONTSTUPO-K	SEL CL7-OENT-STD-UG-PRO)	$3,482.22	K	31%	$2,402.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OPLDVUGPO	SEL CL7-OEPL-ADV-UG-PRO)	$4,735.00	K	31%	$3,267.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OPLDVUGPO-I	SEL CL7-OEPL-ADV-UG-PRO)	$5,539.95	K	31%	$3,822.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OPLDVUGPO-K	SEL CL7-OEPL-ADV-UG-PRO)	$5,321.02	K	31%	$3,671.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OPSTUGPO	SEL CL7-OPL-STD-UG-PRO)	$2,475.00	K	31%	$1,707.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OPSTUGPO-I	SEL CL7-OPL-STD-UG-PRO)	$2,895.75	K	31%	$1,998.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7OPSTUGPO-K	SEL CL7-OPL-STD-UG-PRO)	$2,785.01	K	31%	$1,921.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7PLSTDUGC	SEL CL17-OEPL-STD-UG-C)	$2,755.00	K	31%	$1,900.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7PLSTDUGC-I	SEL CL17-OEPL-STD-UG-C)	$3,223.35	K	31%	$2,224.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7PLSTDUGC-K	SEL CL17-OEPL-STD-UG-C)	$3,099.14	K	31%	$2,138.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7STETUPRO	SEL CL7-STD-ENT-UG-PRO)	$8,415.00	K	31%	$5,806.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7STETUPRO-I	SEL CL7-STD-ENT-UG-PRO)	$9,845.55	K	31%	$6,793.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7STETUPRO-K	SEL CL7-STD-ENT-UG-PRO)	$9,462.15	K	31%	$6,528.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7STSTUGPO	SEL CL7-STD-STD-UG-PRO)	$4,455.00	K	31%	$3,073.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7STSTUGPO-I	SEL CL7-STD-STD-UG-PRO)	$5,212.35	K	31%	$3,596.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7STSTUGPO-K	SEL CL7-STD-STD-UG-PRO)	$5,006.90	K	31%	$3,454.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7TADVGPRO	SEL CL7-STD-ADV-UG-PRO)	$6,930.00	K	31%	$4,781.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7TADVGPRO-I	SEL CL7-STD-ADV-UG-PRO)	$8,108.10	K	31%	$5,594.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	CL7TADVGPRO-K	SEL CL7-STD-ADV-UG-PRO)	$7,776.59	K	31%	$5,365.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS10PROC	SEL FUS10-PRO-C)	$159.99	K	31%	$110.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS10PROC-I	SEL FUS10-PRO-C)	$163.19	K	31%	$112.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS10PROC-K	SEL FUS10-PRO-C)	$165.45	K	31%	$114.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS10PROUGC	SEL FUS10-PRO-UG-C)	$119.99	K	31%	$82.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS10PROUGC-I	SEL FUS10-PRO-UG-C)	$122.39	K	31%	$84.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	FUS10PROUGC-K	SEL FUS10-PRO-UG-C)	$124.08	K	31%	$85.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AAAPAN10UGC	SEL HZ7-AVA-APADN10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AAAPAN10UGC-I	SEL HZ7-AVA-APADN10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AAAPAN10UGC-K	SEL HZ7-AVA-APADN10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AANN100UC	SEL HZ7-AVA-ENN100-UG-C)	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AANN100UC-I	SEL HZ7-AVA-ENN100-UG-C)	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AANN100UC-K	SEL HZ7-AVA-ENN100-UG-C)	$29,459.09	K	31%	$20,326.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ACEC100UC	SEL HZ7-ADC-ENC-100-UG-C)	$19,250.00	K	31%	$13,282.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	H7ACEC100UC-I	SEL HZ7-ADC-ENC-100-UG-C)	$20,116.25	K	31%	$13,880.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ACEC100UCV2-K	SEL HZ7-ADC-ENC-100-UG-C)	$20,648.18	K	31%	$14,247.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ACEC10UC	SEL HZ7-ADC-ENC-10-UG-C)	$1,925.00	K	31%	$1,328.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ACEC10UC-I	SEL HZ7-ADC-ENC-10-UG-C)	$2,011.63	K	31%	$1,388.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ACEC10UCV2-K	SEL HZ7-ADC-ENC-10-UG-C)	$2,064.82	K	31%	$1,424.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ADAUGN10UC	SEL HZ7-ADA-ENN10-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ADAUGN10UC-I	SEL HZ7-ADA-ENN10-UG-C)	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ADAUGN10UC-K	SEL HZ7-ADA-ENN10-UG-C)	$1,766.01	K	31%	$1,218.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEEC100GC	SEL HZ7-AVE-ENC100-UG-C)	$43,450.00	K	31%	$29,980.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEEC100GC-I	SEL HZ7-AVE-ENC100-UG-C)	$45,405.25	K	31%	$31,329.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEEC100GC-K	SEL HZ7-AVE-ENC100-UG-C)	$46,544.59	K	31%	$32,115.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEENC10GC	SEL HZ7-AVE-ENC10-UG-C)	$4,345.00	K	31%	$2,998.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEENC10GC-I	SEL HZ7-AVE-ENC10-UG-C)	$4,540.53	K	31%	$3,132.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEENC10GC-K	SEL HZ7-AVE-ENC10-UG-C)	$4,654.46	K	31%	$3,211.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEN100UGC	SEL HZ7-AVE-ENN100-UG-C)	$25,300.00	K	31%	$17,457.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEN100UGC-I	SEL HZ7-AVE-ENN100-UG-C)	$26,438.50	K	31%	$18,242.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AEN100UGC-K	SEL HZ7-AVE-ENN100-UG-C)	$27,083.97	K	31%	$18,687.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN100UC	SEL HZ7-ADN-ENN-100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN100UC-I	SEL HZ7-ADN-ENN-100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN100UCV2-K	SEL HZ7-ADN-ENN-100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN10UC	SEL HZ7-ADN-ENN-10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN10UC-I	SEL HZ7-ADN-ENN-10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ANEN10UCV2-K	SEL HZ7-ADN-ENN-10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPA100UC	SEL HZ7-AVS-APADC100-UG-C)	$25,850.00	K	31%	$17,836.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPA100UC-I	SEL HZ7-AVS-APADC100-UG-C)	$27,013.25	K	31%	$18,639.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPA100UC-K	SEL HZ7-AVS-APADC100-UG-C)	$27,696.90	K	31%	$19,110.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPAN100UC	SEL HZ7-AVS-APADN100-UG-C)	$15,400.00	K	31%	$10,626.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPAN100UC-I	SEL HZ7-AVS-APADN100-UG-C)	$16,093.00	K	31%	$11,104.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ASAPAN100UC-K	SEL HZ7-AVS-APADN100-UG-C)	$16,510.88	K	31%	$11,392.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAC10UGC	SEL HZ7-AVA-APADC10-UG-C)	$1,925.00	K	31%	$1,328.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAC10UGC-I	SEL HZ7-AVA-APADC10-UG-C)	$2,011.63	K	31%	$1,388.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAC10UGC-K	SEL HZ7-AVA-APADC10-UG-C)	$2,064.82	K	31%	$1,424.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAD100UC	SEL HZ7-AVA-APADN100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAD100UC-I	SEL HZ7-AVA-APADN100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVAPAD100UC-K	SEL HZ7-AVA-APADN100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEE10UGC	SEL HZ7-AVE-ENN10-UG-C)	$2,530.00	K	31%	$1,745.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEE10UGC-I	SEL HZ7-AVE-ENN10-UG-C)	$2,643.85	K	31%	$1,824.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEE10UGC-K	SEL HZ7-AVE-ENN10-UG-C)	$2,708.40	K	31%	$1,868.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEN10UC	SEL HZ7-AVA-ENN10-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEN10UC-I	SEL HZ7-AVA-ENN10-UG-C)	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVEN10UC-K	SEL HZ7-AVA-ENN10-UG-C)	$2,945.91	K	31%	$2,032.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVENC100UC	SEL HZ7-AVS-ENC100-UG-C)	$53,350.00	K	31%	$36,811.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVENC100UC-I	SEL HZ7-AVS-ENC100-UG-C)	$55,750.75	K	31%	$38,468.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVENC100UC-K	SEL HZ7-AVS-ENC100-UG-C)	$57,194.30	K	31%	$39,464.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVENC10UC	SEL HZ7-AVA-ENC10-UG-C)	$4,675.00	K	31%	$3,225.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVENC10UC-I	SEL HZ7-AVA-ENC10-UG-C)	$4,885.38	K	31%	$3,370.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVENC10UC-K	SEL HZ7-AVA-ENC10-UG-C)	$5,006.90	K	31%	$3,454.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVNN10UC	SEL HZ7-AVS-ENN10-UG-C)	$3,190.00	K	31%	$2,201.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVNN10UC-I	SEL HZ7-AVS-ENN10-UG-C)	$3,333.55	K	31%	$2,300.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVNN10UC-K	SEL HZ7-AVS-ENN10-UG-C)	$3,420.93	K	31%	$2,360.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAC10UGC	SEL HZ7-AVS-APADC10-UG-C)	$2,585.00	K	31%	$1,783.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAC10UGC-I	SEL HZ7-AVS-APADC10-UG-C)	$2,701.33	K	31%	$1,863.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAC10UGC-K	SEL HZ7-AVS-APADC10-UG-C)	$2,769.69	K	31%	$1,911.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAD10UGC	SEL HZ7-AVS-APADN10-UG-C)	$1,540.00	K	31%	$1,062.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAD10UGC-I	SEL HZ7-AVS-APADN10-UG-C)	$1,609.30	K	31%	$1,110.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSAAD10UGC-K	SEL HZ7-AVS-APADN10-UG-C)	$1,651.09	K	31%	$1,139.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSEC10GC	SEL HZ7-AVS-ENC10-UG-C)	$5,335.00	K	31%	$3,681.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSEC10GC-I	SEL HZ7-AVS-ENC10-UG-C)	$5,575.08	K	31%	$3,846.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7AVSEC10GC-K	SEL HZ7-AVS-ENC10-UG-C)	$5,719.43	K	31%	$3,946.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DDAAC10GC	SEL HZ7-ADA-ADC10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DDAAC10GC-I	SEL HZ7-ADA-ADC10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DDAAC10GC-K	SEL HZ7-ADA-ADC10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DENNA100UC	SEL HZ7-ADA-ENN100-UG-C)	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DENNA100UC-I	SEL HZ7-ADA-ENN100-UG-C)	$17,242.50	K	31%	$11,897.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7DENNA100UC-K	SEL HZ7-ADA-ENN100-UG-C)	$17,660.13	K	31%	$12,185.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7E100ERCUC	SEL HZ7-E100-AERC-UG-C)	$13,750.00	K	31%	$9,487.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7E100ERCUC-I	SEL HZ7-E100-AERC-UG-C)	$14,368.75	K	31%	$9,914.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7E100ERCUC-K	SEL HZ7-E100-AERC-UG-C)	$14,748.70	K	31%	$10,176.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAEC100UGC	SEL HZ7-ENA-ENC100-UG-C)	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAEC100UGC-I	SEL HZ7-ENA-ENC100-UG-C)	$17,242.50	K	31%	$11,897.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAEC100UGC-K	SEL HZ7-ENA-ENC100-UG-C)	$17,660.13	K	31%	$12,185.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EASD100UCV2-K	SEL HZ7-ENTA-STDA100-UG-C)	$10,688.02	K	31%	$7,374.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST100UC	SEL HZ7-EAD-STD100-UG-C)	$17,500.00	K	31%	$12,075.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST100UC-I	SEL HZ7-EAD-STD100-UG-C)	$18,287.50	K	31%	$12,618.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST100UCV2-K	SEL HZ7-EAD-STD100-UG-C)	$18,732.76	K	31%	$12,925.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST10UC	SEL HZ7-EAD-STD10-UG-C)	$1,750.00	K	31%	$1,207.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST10UC-I	SEL HZ7-EAD-STD10-UG-C)	$1,828.75	K	31%	$1,261.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7EAST10UCV2-K	SEL HZ7-EAD-STD10-UG-C)	$1,873.28	K	31%	$1,292.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENASDA100UC	SEL HZ7-ENTA-STDA100-UG-C)	$10,000.00	K	31%	$6,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENASDA100UC-I	SEL HZ7-ENTA-STDA100-UG-C)	$10,450.00	K	31%	$7,210.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	H7ENASDA10UC	SEL HZ7-ENTA-STDA10-UG-C)	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENASDA10UC-I	SEL HZ7-ENTA-STDA10-UG-C)	$1,045.00	K	31%	$721.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENASDA10UCV2-K	SEL HZ7-ENTA-STDA10-UG-C)	$1,068.80	K	31%	$737.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC100UC	SEL HZ7-ENN-ENC-100-UG-C)	$24,750.00	K	31%	$17,077.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC100UC-I	SEL HZ7-ENN-ENC-100-UG-C)	$25,863.75	K	31%	$17,845.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC100UCV2-K	SEL HZ7-ENN-ENC-100-UG-C)	$26,547.66	K	31%	$18,317.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC10UC	SEL HZ7-ENN-ENC-10-UG-C)	$2,475.00	K	31%	$1,707.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC10UC-I	SEL HZ7-ENN-ENC-10-UG-C)	$2,586.38	K	31%	$1,784.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENEC10UCV2-K	SEL HZ7-ENN-ENC-10-UG-C)	$2,654.77	K	31%	$1,831.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENNC10UGC	SEL HZ7-ENA-ENC10-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENNC10UGC-I	SEL HZ7-ENA-ENC10-UG-C)	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7ENNC10UGC-K	SEL HZ7-ENA-ENC10-UG-C)	$1,766.01	K	31%	$1,218.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC100UC	SEL HZ7-LXC-ENC-100-UG-C)	$46,750.00	K	31%	$32,257.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC100UC-I	SEL HZ7-LXC-ENC-100-UG-C)	$51,425.00	K	31%	$35,483.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC100UC-K	SEL HZ7-LXC-ENC-100-UG-C)	$50,988.35	K	31%	$35,181.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC10UC	SEL HZ7-LXC-ENC-10-UG-C)	$4,675.00	K	31%	$3,225.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC10UC-I	SEL HZ7-LXC-ENC-10-UG-C)	$5,142.50	K	31%	$3,548.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7LXCEC10UC-K	SEL HZ7-LXC-ENC-10-UG-C)	$5,098.84	K	31%	$3,518.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC100UC	SEL HZ7-MRG-ADC-100-UG-C)	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC100UC-I	SEL HZ7-MRG-ADC-100-UG-C)	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC100UCV2-K	SEL HZ7-MRG-ADC-100-UG-C)	$29,459.09	K	31%	$20,326.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC10UC	SEL HZ7-MRG-ADC-10-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC10UC-I	SEL HZ7-MRG-ADC-10-UG-C)	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAC10UCV2-K	SEL HZ7-MRG-ADC-10-UG-C)	$2,945.91	K	31%	$2,032.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN100UC	SEL HZ7-MRG-ADN-100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN100UC-I	SEL HZ7-MRG-ADN-100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN100UCV2-K	SEL HZ7-MRG-ADN-100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN10UC	SEL HZ7-MRG-ADN-10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN10UC-I	SEL HZ7-MRG-ADN-10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MGAN10UCV2-K	SEL HZ7-MRG-ADN-10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC100UC	SEL HZ7-MGP-ADC-100-UG-C)	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC100UC-I	SEL HZ7-MGP-ADC-100-UG-C)	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC100UCV2-K	SEL HZ7-MGP-ADC-100-UG-C)	$29,459.09	K	31%	$20,326.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC10UC	SEL HZ7-MGP-ADC-10-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC10UC-I	SEL HZ7-MGP-ADC-10-UG-C)	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAC10UCV2-K	SEL HZ7-MGP-ADC-10-UG-C)	$2,945.91	K	31%	$2,032.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN100UC	SEL HZ7-MGP-ADN-100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN100UC-I	SEL HZ7-MGP-ADN-100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN100UCV2-K	SEL HZ7-MGP-ADN-100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN10UC	SEL HZ7-MGP-ADN-10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN10UC-I	SEL HZ7-MGP-ADN-10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7MPAN10UCV2-K	SEL HZ7-MGP-ADN-10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7PEPEC100GC	SEL HZ7-APA-ENC100-UG-C)	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7PEPEC100GC-I	SEL HZ7-APA-ENC100-UG-C)	$28,737.50	K	31%	$19,828.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7PEPEC100GC-K	SEL HZ7-APA-ENC100-UG-C)	$29,459.09	K	31%	$20,326.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SACA100UGC	SEL HZ7-STA-ADCA100-UG-C)	$12,100.00	K	31%	$8,349.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SACA100UGC-I	SEL HZ7-STA-ADCA100-UG-C)	$12,644.50	K	31%	$8,724.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SACA100UGC-K	SEL HZ7-STA-ADCA100-UG-C)	$12,986.52	K	31%	$8,960.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC100UC	SEL HZ7-ST-ADC-100-UG-C)	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC100UC-I	SEL HZ7-ST-ADC-100-UG-C)	$17,242.50	K	31%	$11,897.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC100UCV2-K	SEL HZ7-ST-ADC-100-UG-C)	$17,660.13	K	31%	$12,185.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC10UC	SEL HZ7-ST-ADC-10-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC10UC-I	SEL HZ7-ST-ADC-10-UG-C)	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SADC10UCV2-K	SEL HZ7-ST-ADC-10-UG-C)	$1,766.01	K	31%	$1,218.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SAENSA10UC	SEL HZ7-STA-ENCA10-UG-C)	$2,585.00	K	31%	$1,783.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SAENSA10UC-I	SEL HZ7-STA-ENCA10-UG-C)	$2,701.33	K	31%	$1,863.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SAENSA10UC-K	SEL HZ7-STA-ENCA10-UG-C)	$2,769.69	K	31%	$1,911.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC100UC	SEL HZ7-ST-ENC-100-UG-C)	$35,750.00	K	31%	$24,667.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC100UC-I	SEL HZ7-ST-ENC-100-UG-C)	$37,358.75	K	31%	$25,777.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC100UCV2-K	SEL HZ7-ST-ENC-100-UG-C)	$38,346.61	K	31%	$26,459.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC10UC	SEL HZ7-ST-ENC-10-UG-C)	$3,575.00	K	31%	$2,466.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC10UC-I	SEL HZ7-ST-ENC-10-UG-C)	$3,735.88	K	31%	$2,577.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7SENC10UCV2-K	SEL HZ7-ST-ENC-10-UG-C)	$3,834.66	K	31%	$2,645.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STACA10UGC	SEL HZ7-STA-ADCA10-UG-C)	$1,210.00	K	31%	$834.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STACA10UGC-I	SEL HZ7-STA-ADCA10-UG-C)	$1,264.45	K	31%	$872.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STACA10UGC-K	SEL HZ7-STA-ADCA10-UG-C)	$1,298.65	K	31%	$896.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STADC10UGC	SEL HZ7-STA-ADC10-UG-C)	$2,310.00	K	31%	$1,593.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STADC10UGC-I	SEL HZ7-STA-ADC10-UG-C)	$2,413.95	K	31%	$1,665.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STADC10UGC-K	SEL HZ7-STA-ADC10-UG-C)	$2,478.55	K	31%	$1,710.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD100UC	SEL HZ7-STDA-STD100-UG-C)	$7,000.00	K	31%	$4,830.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD100UC-I	SEL HZ7-STDA-STD100-UG-C)	$7,315.00	K	31%	$5,047.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD100UCV2-K	SEL HZ7-STDA-STD100-UG-C)	$7,504.60	K	31%	$5,178.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD10UC	SEL HZ7-STDA-STD10-UG-C)	$700.00	K	31%	$483.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD10UC-I	SEL HZ7-STDA-STD10-UG-C)	$731.50	K	31%	$504.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7STASD10UCV2-K	SEL HZ7-STDA-STD10-UG-C)	$750.46	K	31%	$517.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TAST100UC	SEL HZ7-TAC-STA100-UG-C)	$17,100.00	K	31%	$11,799.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TAST100UC-I	SEL HZ7-TAC-STA100-UG-C)	$17,869.50	K	31%	$12,329.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TAST100UCV2-K	SEL HZ7-TAC-STA100-UG-C)	$18,349.68	K	31%	$12,661.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TCST10GC	SEL HZ7-TCL-STA10-UG-C)	$1,700.00	K	31%	$1,173.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TCST10GC-I	SEL HZ7-TCL-STA10-UG-C)	$1,776.50	K	31%	$1,225.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	H7TCST10GC-K	SEL HZ7-TCL-STA10-UG-C)	$1,819.64	K	31%	$1,255.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7THIST100UC	SEL HZ7-THIN-ST100-UG-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7THIST100UC-I	SEL HZ7-THIN-ST100-UG-C)	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7THIST100UCV2-K	SEL HZ7-THIN-ST100-UG-C)	$21,414.34	K	31%	$14,775.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TPOS10UC	SEL HZ7-TPRO-ST10-UG-C)	$2,100.00	K	31%	$1,449.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TPOS10UC-I	SEL HZ7-TPRO-ST10-UG-C)	$2,194.50	K	31%	$1,514.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7TPOS10UCV2-K	SEL HZ7-TPRO-ST10-UG-C)	$2,248.70	K	31%	$1,551.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC100UC	SEL HZ7-UEM-ENC-100-UG-C)	$52,500.00	K	31%	$36,225.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC100UC-I	SEL HZ7-UEM-ENC-100-UG-C)	$54,862.50	K	31%	$37,855.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC100UC-K	SEL HZ7-UEM-ENC-100-UG-C)	$56,274.90	K	31%	$38,829.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC10UC	SEL HZ7-UEM-ENC-10-UG-C)	$5,250.00	K	31%	$3,622.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC10UC-I	SEL HZ7-UEM-ENC-10-UG-C)	$5,486.25	K	31%	$3,785.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENC10UC-K	SEL HZ7-UEM-ENC-10-UG-C)	$5,627.49	K	31%	$3,882.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN100UC	SEL HZ7-UEM-ENN-100-UG-C)	$32,000.00	K	31%	$22,080.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN100UC-I	SEL HZ7-UEM-ENN-100-UG-C)	$33,440.00	K	31%	$23,073.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN100UC-K	SEL HZ7-UEM-ENN-100-UG-C)	$34,285.93	K	31%	$23,657.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN10UC	SEL HZ7-UEM-ENN-10-UG-C)	$3,200.00	K	31%	$2,208.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN10UC-I	SEL HZ7-UEM-ENN-10-UG-C)	$3,344.00	K	31%	$2,307.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7UEENN10UC-K	SEL HZ7-UEM-ENN-10-UG-C)	$3,428.59	K	31%	$2,365.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC100UC	SEL HZ7-VAD-ADC-100-UG-C)	$23,000.00	K	31%	$15,870.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC100UC-I	SEL HZ7-VAD-ADC-100-UG-C)	$24,035.00	K	31%	$16,584.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC100UCV2-K	SEL HZ7-VAD-ADC-100-UG-C)	$24,632.24	K	31%	$16,996.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC10UC	SEL HZ7-VAD-ADC-10-UG-C)	$2,300.00	K	31%	$1,587.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC10UC-I	SEL HZ7-VAD-ADC-10-UG-C)	$2,403.50	K	31%	$1,658.42	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAAC10UCV2-K	SEL HZ7-VAD-ADC-10-UG-C)	$2,463.22	K	31%	$1,699.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC100UC	SEL HZ7-VAD-ENC-100-UG-C)	$42,250.00	K	31%	$29,152.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC100UC-I	SEL HZ7-VAD-ENC-100-UG-C)	$44,151.25	K	31%	$30,464.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC100UCV2-K	SEL HZ7-VAD-ENC-100-UG-C)	$45,318.73	K	31%	$31,269.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC10UC	SEL HZ7-VAD-ENC-10-UG-C)	$4,225.00	K	31%	$2,915.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC10UC-I	SEL HZ7-VAD-ENC-10-UG-C)	$4,415.13	K	31%	$3,046.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAEC10UCV2-K	SEL HZ7-VAD-ENC-10-UG-C)	$4,531.87	K	31%	$3,126.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VANC100UC	SEL HZ7-AVA-ENC100-UG-C)	$46,750.00	K	31%	$32,257.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VANC100UC-I	SEL HZ7-AVA-ENC100-UG-C)	$48,853.75	K	31%	$33,709.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VANC100UC-K	SEL HZ7-AVA-ENC100-UG-C)	$50,068.95	K	31%	$34,547.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAPADC100UC	SEL HZ7-AVA-APADC100-UG-C)	$19,250.00	K	31%	$13,282.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAPADC100UC-I	SEL HZ7-AVA-APADC100-UG-C)	$20,116.25	K	31%	$13,880.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VAPADC100UC-K	SEL HZ7-AVA-APADC100-UG-C)	$20,648.18	K	31%	$14,247.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VENS100UC	SEL HZ7-VENT-ST100-UG-C)	$10,000.00	K	31%	$6,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VENS100UC-I	SEL HZ7-VENT-ST100-UG-C)	$10,450.00	K	31%	$7,210.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VENS100UCV2-K	SEL HZ7-VENT-ST100-UG-C)	$10,688.02	K	31%	$7,374.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VETS10UC	SEL HZ7-VENT-ST10-UG-C)	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VETS10UC-I	SEL HZ7-VENT-ST10-UG-C)	$1,045.00	K	31%	$721.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VETS10UCV2-K	SEL HZ7-VENT-ST10-UG-C)	$1,068.80	K	31%	$737.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VSEN100GC	SEL HZ7-AVS-ENN100-UG-C)	$31,900.00	K	31%	$22,011.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VSEN100GC-I	SEL HZ7-AVS-ENN100-UG-C)	$33,335.50	K	31%	$23,001.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7VSEN100GC-K	SEL HZ7-AVS-ENN100-UG-C)	$34,209.32	K	31%	$23,604.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD100UGC	SEL HZ7-WSP-ADN-100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD100UGC-I	SEL HZ7-WSP-ADN-100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD100UGC-K	SEL HZ7-WSP-ADN-100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD10UGC	SEL HZ7-WSP-ADN-10-UG-C)	$1,100.00	K	31%	$759.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD10UGC-I	SEL HZ7-WSP-ADN-10-UG-C)	$1,149.50	K	31%	$793.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	H7WSAD10UGC-K	SEL HZ7-WSP-ADN-10-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HAPA7NC10UC	SEL HZ7-APA-ENC10-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HAPA7NC10UC-I	SEL HZ7-APA-ENC10-UG-C)	$2,873.75	K	31%	$1,982.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HAPA7NC10UC-K	SEL HZ7-APA-ENC10-UG-C)	$2,945.91	K	31%	$2,032.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIADVPUC	SEL HCI-ADV-CPU-C)	$7,490.00	K	31%	$5,168.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIADVPUC-I	SEL HCI-ADV-CPU-C)	$8,763.30	K	31%	$6,046.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIADVPUC-K	SEL HCI-ADV-CPU-C)	$8,389.52	K	31%	$5,788.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIAKCPUC	SEL HCI-AK-CPU-C)	$7,852.50	K	31%	$5,418.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIAKCPUC-I	SEL HCI-AK-CPU-C)	$9,187.43	K	31%	$6,339.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIAKCPUC-K	SEL HCI-AK-CPU-C)	$8,849.22	K	31%	$6,105.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIENCPUC	SEL HCI-ENT-CPU-C)	$9,890.00	K	31%	$6,824.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIENCPUC-I	SEL HCI-ENT-CPU-C)	$11,571.30	K	31%	$7,984.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIENCPUC-K	SEL HCI-ENT-CPU-C)	$11,147.72	K	31%	$7,691.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIRBAD25VMC	SEL HCI-RBAD-25VM-C)	$24,500.00	K	31%	$16,905.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIRBAD25VMC-I	SEL HCI-RBAD-25VM-C)	$28,665.00	K	31%	$19,778.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIRBAD25VMC-K	SEL HCI-RBAD-25VM-C)	$27,543.67	K	31%	$19,005.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIRBT25VMC	SEL HCI-RBST-25VM-C)	$15,500.00	K	31%	$10,695.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIRBT25VMC-I	SEL HCI-RBST-25VM-C)	$18,135.00	K	31%	$12,513.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCIRBT25VMC-K	SEL HCI-RBST-25VM-C)	$17,430.28	K	31%	$12,026.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCISTCPUPO	SEL HCI-STD-CPU-PRO)	$3,141.00	K	31%	$2,167.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCISTCPUPO-I	SEL HCI-STD-CPU-PRO)	$3,674.97	K	31%	$2,535.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCISTCPUPO-K	SEL HCI-STD-CPU-PRO)	$3,528.19	K	31%	$2,434.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCISTDCPUC	SEL HCI-STD-CPU-C)	$3,490.00	K	31%	$2,408.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCISTDCPUC-I	SEL HCI-STD-CPU-C)	$4,083.30	K	31%	$2,817.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HCISTDCPUC-K	SEL HCI-STD-CPU-C)	$3,926.60	K	31%	$2,709.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HF8W12FXUC	SEL HZ-F8WS12-FLX-UG-C)	$100.00	K	31%	$69.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HF8W12FXUC-I	SEL HZ-F8WS12-FLX-UG-C)	$104.50	K	31%	$72.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HF8W12FXUC-K	SEL HZ-F8WS12-FLX-UG-C)	$106.88	K	31%	$73.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HGANEN100UGC	SEL HZ7-APS-ENN100-UG-C)	$24,750.00	K	31%	$17,077.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HGANEN100UGC-I	SEL HZ7-APS-ENN100-UG-C)	$25,863.75	K	31%	$17,845.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HGANEN100UGC-K	SEL HZ7-APS-ENN100-UG-C)	$26,547.66	K	31%	$18,317.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HGENANN100UC	SEL HZ7-ENA-ENN100-UG-C)	$7,150.00	K	31%	$4,933.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HGENANN100UC-I	SEL HZ7-ENA-ENN100-UG-C)	$7,471.75	K	31%	$5,155.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HGENANN100UC-K	SEL HZ7-ENA-ENN100-UG-C)	$7,699.97	K	31%	$5,312.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HSTENCA100UGC	SEL HZ7-STA-ENCA100-UG-C)	$25,850.00	K	31%	$17,836.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HSTENCA100UGC-I	SEL HZ7-STA-ENCA100-UG-C)	$27,013.25	K	31%	$18,639.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HSTENCA100UGC-K	SEL HZ7-STA-ENCA100-UG-C)	$27,696.90	K	31%	$19,110.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A100AERCC	SEL HZ7-A100-AERC-C)	$30,000.00	K	31%	$20,700.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A100AERCC-I	SEL HZ7-A100-AERC-C)	$31,350.00	K	31%	$21,631.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A100AERCC-K	SEL HZ7-A100-AERC-C)	$32,140.67	K	31%	$22,177.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A10AERCC	SEL HZ7-A10-AERC-C)	$3,000.00	K	31%	$2,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A10AERCC-I	SEL HZ7-A10-AERC-C)	$3,135.00	K	31%	$2,163.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7A10AERCC-K	SEL HZ7-A10-AERC-C)	$3,214.07	K	31%	$2,217.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC100C	SEL HZ7-ADC-100-C)	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC100C-I	SEL HZ7-ADC-100-C)	$41,800.00	K	31%	$28,842.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC100CV2-K	SEL HZ7-ADC-100-C)	$42,866.99	K	31%	$29,578.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC10C	SEL HZ7-ADC-10-C)	$4,000.00	K	31%	$2,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC10C-I	SEL HZ7-ADC-10-C)	$4,180.00	K	31%	$2,884.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADC10CV2-K	SEL HZ7-ADC-10-C)	$4,286.70	K	31%	$2,957.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN100C	SEL HZ7-ADN-100-C)	$25,000.00	K	31%	$17,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN100C-I	SEL HZ7-ADN-100-C)	$26,125.00	K	31%	$18,026.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN100CV2-K	SEL HZ7-ADN-100-C)	$26,777.51	K	31%	$18,476.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN10C	SEL HZ7-ADN-10-C)	$2,500.00	K	31%	$1,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN10C-I	SEL HZ7-ADN-10-C)	$2,612.50	K	31%	$1,802.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADN10CV2-K	SEL HZ7-ADN-10-C)	$2,677.75	K	31%	$1,847.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA100C	SEL HZ7-ADN-A100-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA100C-I	SEL HZ7-ADN-A100-C)	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA100C-K	SEL HZ7-ADN-A100-C)	$21,414.34	K	31%	$14,775.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA10C	SEL HZ7-ADN-A10-C)	$2,000.00	K	31%	$1,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA10C-I	SEL HZ7-ADN-A10-C)	$2,090.00	K	31%	$1,442.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ADNA10C-K	SEL HZ7-ADN-A10-C)	$2,141.43	K	31%	$1,477.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC100C	SEL HZ7-AP-ADC100-C)	$32,500.00	K	31%	$22,425.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC100C-I	SEL HZ7-AP-ADC100-C)	$33,962.50	K	31%	$23,434.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC100C-K	SEL HZ7-AP-ADC100-C)	$34,822.25	K	31%	$24,027.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC10C	SEL HZ7-AP-ADC10-C)	$3,250.00	K	31%	$2,242.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC10C-I	SEL HZ7-AP-ADC10-C)	$3,396.25	K	31%	$2,343.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADC10C-K	SEL HZ7-AP-ADC10-C)	$3,482.22	K	31%	$2,402.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN100C	SEL HZ7-AP-ADN100-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN100C-I	SEL HZ7-AP-ADN100-C)	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN100C-K	SEL HZ7-AP-ADN100-C)	$21,414.34	K	31%	$14,775.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN10C	SEL HZ7-AP-ADN10-C)	$2,000.00	K	31%	$1,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN10C-I	SEL HZ7-AP-ADN10-C)	$2,090.00	K	31%	$1,442.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APADN10C-K	SEL HZ7-AP-ADN10-C)	$2,141.43	K	31%	$1,477.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSCAC10UC	SEL HZ7-AP-STC-ADC10-UG-C)	$1,375.00	K	31%	$948.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSCAC10UC-I	SEL HZ7-AP-STC-ADC10-UG-C)	$1,436.88	K	31%	$991.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSCAC10UC-K	SEL HZ7-AP-STC-ADC10-UG-C)	$1,474.87	K	31%	$1,017.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC100C	SEL HZ7-AP-STC100-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC100C-I	SEL HZ7-AP-STC100-C)	$20,900.00	K	31%	$14,421.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC100C-K	SEL HZ7-AP-STC100-C)	$21,414.34	K	31%	$14,775.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC10C	SEL HZ7-AP-STC10-C)	$2,000.00	K	31%	$1,380.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC10C-I	SEL HZ7-AP-STC10-C)	$2,090.00	K	31%	$1,442.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTC10C-K	SEL HZ7-AP-STC10-C)	$2,141.43	K	31%	$1,477.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN100C	SEL HZ7-AP-STN100-C)	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN100C-I	SEL HZ7-AP-STN100-C)	$13,062.50	K	31%	$9,013.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN100C-K	SEL HZ7-AP-STN100-C)	$13,369.60	K	31%	$9,225.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN10C	SEL HZ7-AP-STN10-C)	$1,250.00	K	31%	$862.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN10C-I	SEL HZ7-AP-STN10-C)	$1,306.25	K	31%	$901.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7APSTN10C-K	SEL HZ7-AP-STN10-C)	$1,336.96	K	31%	$922.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7DADC100GC	SEL HZ7-ADA-ADC100-UG-C)	$11,000.00	K	31%	$7,590.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7DADC100GC-I	SEL HZ7-ADA-ADC100-UG-C)	$11,495.00	K	31%	$7,931.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7DADC100GC-K	SEL HZ7-ADA-ADC100-UG-C)	$11,760.65	K	31%	$8,114.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E100AERCC	SEL HZ7-E100-AERC-C)	$42,500.00	K	31%	$29,325.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E100AERCC-I	SEL HZ7-E100-AERC-C)	$44,412.50	K	31%	$30,644.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E100AERCC-K	SEL HZ7-E100-AERC-C)	$45,548.57	K	31%	$31,428.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCC	SEL HZ7-E10-AERC-C)	$4,250.00	K	31%	$2,932.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCC-I	SEL HZ7-E10-AERC-C)	$4,441.25	K	31%	$3,064.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCC-K	SEL HZ7-E10-AERC-C)	$4,554.86	K	31%	$3,142.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCUGC	SEL HZ7-E10-AERC-UG-C)	$1,375.00	K	31%	$948.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCUGC-I	SEL HZ7-E10-AERC-UG-C)	$1,436.88	K	31%	$991.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7E10AERCUGC-K	SEL HZ7-E10-AERC-UG-C)	$1,474.87	K	31%	$1,017.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7EDENC100UC	SEL HZ7-ADA-ENC100-UG-C)	$30,250.00	K	31%	$20,872.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7EDENC100UC-I	SEL HZ7-ADA-ENC100-UG-C)	$31,611.25	K	31%	$21,811.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7EDENC100UC-K	SEL HZ7-ADA-ENC100-UG-C)	$32,447.13	K	31%	$22,388.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC100C	SEL HZ7-ENC-100-C)	$57,500.00	K	31%	$39,675.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC100C-I	SEL HZ7-ENC-100-C)	$60,087.50	K	31%	$41,460.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC100CV2-K	SEL HZ7-ENC-100-C)	$61,638.06	K	31%	$42,530.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC10C	SEL HZ7-ENC-10-C)	$5,750.00	K	31%	$3,967.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC10C-I	SEL HZ7-ENC-10-C)	$6,008.75	K	31%	$4,146.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENC10CV2-K	SEL HZ7-ENC-10-C)	$6,163.81	K	31%	$4,253.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZ7ENN100C	SEL HZ7-ENN-100-C)	$35,000.00	K	31%	$24,150.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENN100C-I	SEL HZ7-ENN-100-C)	$36,575.00	K	31%	$25,236.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENN100CV2-K	SEL HZ7-ENN-100-C)	$37,503.83	K	31%	$25,877.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENN10C	SEL HZ7-ENN-10-C)	$3,500.00	K	31%	$2,415.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENN10C-I	SEL HZ7-ENN-10-C)	$3,657.50	K	31%	$2,523.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENN10CV2-K	SEL HZ7-ENN-10-C)	$3,750.38	K	31%	$2,587.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100C	SEL HZ7-ENN-A100-C)	$28,500.00	K	31%	$19,665.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100C-I	SEL HZ7-ENN-A100-C)	$29,782.50	K	31%	$20,549.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100C-K	SEL HZ7-ENN-A100-C)	$30,531.72	K	31%	$21,066.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100UGC	SEL HZ7-ENN-A100-UG-C)	$9,350.00	K	31%	$6,451.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100UGC-I	SEL HZ7-ENN-A100-UG-C)	$9,770.75	K	31%	$6,741.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA100UGC-K	SEL HZ7-ENN-A100-UG-C)	$9,998.47	K	31%	$6,898.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10C	SEL HZ7-ENN-A10-C)	$2,850.00	K	31%	$1,966.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10C-I	SEL HZ7-ENN-A10-C)	$2,978.25	K	31%	$2,054.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10C-K	SEL HZ7-ENN-A10-C)	$3,053.17	K	31%	$2,106.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10UGC	SEL HZ7-ENN-A10-UG-C)	$935.00	K	31%	$645.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10UGC-I	SEL HZ7-ENN-A10-UG-C)	$977.08	K	31%	$674.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7ENNA10UGC-K	SEL HZ7-ENN-A10-UG-C)	$999.85	K	31%	$689.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GAEN10UGC	SEL HZ7-APS-ENN10-UG-C)	$2,475.00	K	31%	$1,707.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GAEN10UGC-I	SEL HZ7-APS-ENN10-UG-C)	$2,586.38	K	31%	$1,784.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GAEN10UGC-K	SEL HZ7-APS-ENN10-UG-C)	$2,654.77	K	31%	$1,831.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GUAN10UGC	SEL HZ7-ENA-ENN10-UG-C)	$715.00	K	31%	$493.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GUAN10UGC-I	SEL HZ7-ENA-ENN10-UG-C)	$747.18	K	31%	$515.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7GUAN10UGC-K	SEL HZ7-ENA-ENN10-UG-C)	$770.00	K	31%	$531.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC100C	SEL HZ7-LXC-100-C)	$15,000.00	K	31%	$10,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC100C-I	SEL HZ7-LXC-100-C)	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC100C-K	SEL HZ7-LXC-100-C)	$16,357.65	K	31%	$11,286.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC10C	SEL HZ7-LXC-10-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC10C-I	SEL HZ7-LXC-10-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7LXC10C-K	SEL HZ7-LXC-10-C)	$1,635.76	K	31%	$1,128.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7PCAC100GC	SEL HZ7-AP-STC-ADC100-UG-C)	$13,750.00	K	31%	$9,487.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7PCAC100GC-I	SEL HZ7-AP-STC-ADC100-UG-C)	$14,368.75	K	31%	$9,914.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7PCAC100GC-K	SEL HZ7-AP-STC-ADC100-UG-C)	$14,748.70	K	31%	$10,176.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7PSADN10UGC	SEL HZ7-AP-STN-ADN10-UG-C)	$825.00	K	31%	$569.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7PSADN10UGC-I	SEL HZ7-AP-STN-ADN10-UG-C)	$862.13	K	31%	$594.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7PSADN10UGC-K	SEL HZ7-AP-STN-ADN10-UG-C)	$884.92	K	31%	$610.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7SNAD100UC	SEL HZ7-AP-STN-ADN100-UG-C)	$8,250.00	K	31%	$5,692.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7SNAD100UC-I	SEL HZ7-AP-STN-ADN100-UG-C)	$8,621.25	K	31%	$5,948.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7SNAD100UC-K	SEL HZ7-AP-STN-ADN100-UG-C)	$8,849.22	K	31%	$6,105.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD100C	SEL HZ7-STD-100-C)	$25,000.00	K	31%	$17,250.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD100C-I	SEL HZ7-STD-100-C)	$26,125.00	K	31%	$18,026.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD100CV2-K	SEL HZ7-STD-100-C)	$26,777.51	K	31%	$18,476.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD10C	SEL HZ7-STD-10-C)	$2,500.00	K	31%	$1,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD10C-I	SEL HZ7-STD-10-C)	$2,612.50	K	31%	$1,802.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STD10CV2-K	SEL HZ7-STD-10-C)	$2,677.75	K	31%	$1,847.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA100C	SEL HZ7-STD-A100-C)	$19,000.00	K	31%	$13,110.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA100C-I	SEL HZ7-STD-A100-C)	$19,855.00	K	31%	$13,699.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA100CV2-K	SEL HZ7-STD-A100-C)	$20,341.71	K	31%	$14,035.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA10C	SEL HZ7-STD-A10-C)	$1,900.00	K	31%	$1,311.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA10C-I	SEL HZ7-STD-A10-C)	$1,985.50	K	31%	$1,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZ7STDA10CV2-K	SEL HZ7-STD-A10-C)	$2,034.17	K	31%	$1,403.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZAAAN100UC	SEL HZ7-ADA-ADN100-UG-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZAAAN100UC-I	SEL HZ7-ADA-ADN100-UG-C)	$5,747.50	K	31%	$3,965.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZAAAN100UC-K	SEL HZ7-ADA-ADN100-UG-C)	$5,895.65	K	31%	$4,068.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZADEC10UGC	SEL HZ7-ADA-ENC10-UG-C)	$3,025.00	K	31%	$2,087.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZADEC10UGC-I	SEL HZ7-ADA-ENC10-UG-C)	$3,161.13	K	31%	$2,181.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZADEC10UGC-K	SEL HZ7-ADA-ENC10-UG-C)	$3,244.71	K	31%	$2,238.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZDDNAA10UGC	SEL HZ7-ADA-ADN10-UG-C)	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZDDNAA10UGC-I	SEL HZ7-ADA-ADN10-UG-C)	$574.75	K	31%	$396.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZDDNAA10UGC-K	SEL HZ7-ADA-ADN10-UG-C)	$589.56	K	31%	$406.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZF7W11FXUC	SEL HZ-F7WS11-FLX-UG-C)	$150.00	K	31%	$103.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZF7W11FXUC-I	SEL HZ-F7WS11-FLX-UG-C)	$156.75	K	31%	$108.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZF7W11FXUC-K	SEL HZ-F7WS11-FLX-UG-C)	$160.51	K	31%	$110.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLX10C	SEL HZ-FLX-10-C)	$2,500.00	K	31%	$1,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLX10C-I	SEL HZ-FLX-10-C)	$2,612.50	K	31%	$1,802.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLX10CV2-K	SEL HZ-FLX-10-C)	$2,677.75	K	31%	$1,847.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLX1C	SEL HZ-FLX-1-C)	$250.00	K	31%	$172.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLX1C-I	SEL HZ-FLX-1-C)	$261.25	K	31%	$180.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLX1C-K	SEL HZ-FLX-1-C)	$267.78	K	31%	$184.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLXAD10C	SEL HZ-FLX-AD10-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLXAD10C-I	SEL HZ-FLX-AD10-C)	$1,567.50	K	31%	$1,081.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZFLXAD10CV2-K	SEL HZ-FLX-AD10-C)	$1,605.12	K	31%	$1,107.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPANA100UC	SEL HZ7-APA-ENN100-UG-C)	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPANA100UC-I	SEL HZ7-APA-ENN100-UG-C)	$17,242.50	K	31%	$11,897.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPANA100UC-K	SEL HZ7-APA-ENN100-UG-C)	$17,660.13	K	31%	$12,185.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPASE100UGC	SEL HZ7-APS-ENC100-UG-C)	$41,250.00	K	31%	$28,462.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPASE100UGC-I	SEL HZ7-APS-ENC100-UG-C)	$43,106.25	K	31%	$29,743.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPASE100UGC-K	SEL HZ7-APS-ENC100-UG-C)	$44,246.09	K	31%	$30,529.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPSEC10UGC	SEL HZ7-APS-ENC10-UG-C)	$4,125.00	K	31%	$2,846.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPSEC10UGC-I	SEL HZ7-APS-ENC10-UG-C)	$4,310.63	K	31%	$2,974.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	HZPSEC10UGC-K	SEL HZ7-APS-ENC10-UG-C)	$4,424.61	K	31%	$3,052.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPUGENN10UGC	SEL HZ7-APA-ENN10-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPUGENN10UGC-I	SEL HZ7-APA-ENN10-UG-C)	$1,724.25	K	31%	$1,189.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZPUGENN10UGC-K	SEL HZ7-APA-ENN10-UG-C)	$1,766.01	K	31%	$1,218.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZTAADC100UC	SEL HZ7-STA-ADC100-UG-C)	$23,100.00	K	31%	$15,939.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZTAADC100UC-I	SEL HZ7-STA-ADC100-UG-C)	$24,139.50	K	31%	$16,656.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	HZTAADC100UC-K	SEL HZ7-STA-ADC100-UG-C)	$24,785.47	K	31%	$17,101.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP100C	SEL MGP-100-C)	$15,000.00	K	31%	$10,350.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP100C-I	SEL MGP-100-C)	$15,675.00	K	31%	$10,815.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP100CV2-K	SEL MGP-100-C)	$16,051.18	K	31%	$11,075.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP10C	SEL MGP-10-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP10C-I	SEL MGP-10-C)	$1,567.50	K	31%	$1,081.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	MGP10CV2-K	SEL MGP-10-C)	$1,605.12	K	31%	$1,107.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC100UC	SEL NX-ADV-ENTC100-UG-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC100UC-I	SEL NX-ADV-ENTC100-UG-C)	$6,435.00	K	31%	$4,440.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC100UC-K	SEL NX-ADV-ENTC100-UG-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC10UC	SEL NX-ADV-ENTC-10-UG-C)	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC10UC-I	SEL NX-ADV-ENTC-10-UG-C)	$643.50	K	31%	$444.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENC10UC-K	SEL NX-ADV-ENTC-10-UG-C)	$617.91	K	31%	$426.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENTUC	SEL NX-ADV-ENT-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENTUC-I	SEL NX-ADV-ENT-UG-C)	$3,217.50	K	31%	$2,220.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADENTUC-K	SEL NX-ADV-ENT-UG-C)	$3,091.48	K	31%	$2,133.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC	SEL NX-ADV-C)	$4,495.00	K	31%	$3,101.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC100C	SEL NX-ADVC-100-C)	$9,000.00	K	31%	$6,210.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC100C-I	SEL NX-ADVC-100-C)	$10,530.00	K	31%	$7,265.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC100C-K	SEL NX-ADVC-100-C)	$10,151.70	K	31%	$7,004.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC10C	SEL NX-ADVC-10-C)	$900.00	K	31%	$621.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC10C-I	SEL NX-ADVC-10-C)	$1,053.00	K	31%	$726.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC10C-K	SEL NX-ADVC-10-C)	$1,015.17	K	31%	$700.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC-I	SEL NX-ADV-C)	$5,259.15	K	31%	$3,628.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXADVC-K	SEL NX-ADV-C)	$5,052.87	K	31%	$3,486.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC	SEL NX-ENT-C)	$6,995.00	K	31%	$4,826.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC100C	SEL NX-ENTC-100-C)	$14,000.00	K	31%	$9,660.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC100C-I	SEL NX-ENTC-100-C)	$16,380.00	K	31%	$11,302.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC100C-K	SEL NX-ENTC-100-C)	$15,744.71	K	31%	$10,863.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC10C	SEL NX-ENTC-10-C)	$1,400.00	K	31%	$966.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC10C-I	SEL NX-ENTC-10-C)	$1,638.00	K	31%	$1,130.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC10C-K	SEL NX-ENTC-10-C)	$1,574.47	K	31%	$1,086.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC-I	SEL NX-ENT-C)	$8,184.15	K	31%	$5,647.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXENTC-K	SEL NX-ENT-C)	$7,853.20	K	31%	$5,418.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXRB25VMC	SEL NX-RB-25VM-C)	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXRB25VMC-I	SEL NX-RB-25VM-C)	$14,625.00	K	31%	$10,091.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXRB25VMC-K	SEL NX-RB-25VM-C)	$14,059.15	K	31%	$9,700.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTADVUC	SEL NX-STD-ADV-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTADVUC-I	SEL NX-STD-ADV-UG-C)	$3,217.50	K	31%	$2,220.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTADVUC-K	SEL NX-STD-ADV-UG-C)	$3,091.48	K	31%	$2,133.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTDC	SEL NX-STD-C)	$1,995.00	K	31%	$1,376.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTDC-I	SEL NX-STD-C)	$2,334.15	K	31%	$1,610.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTDC-K	SEL NX-STD-C)	$2,241.04	K	31%	$1,546.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTETUGC	SEL NX-STD-ENT-UG-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTETUGC-I	SEL NX-STD-ENT-UG-C)	$6,435.00	K	31%	$4,440.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	NXSTETUGC-K	SEL NX-STD-ENT-UG-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6ADED10UCV2	SEL ST6-ADEN-D10-UG-C)	$330.00	K	31%	$227.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6ADED10UCV2-I	SEL ST6-ADEN-D10-UG-C)	$386.10	K	31%	$266.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6ADED10UCV2-K	SEL ST6-ADEN-D10-UG-C)	$371.21	K	31%	$256.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6AEN100UCV2	SEL ST6-ADEN-D100-UG-C)	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6AEN100UCV2-I	SEL ST6-ADEN-D100-UG-C)	$3,861.00	K	31%	$2,664.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6AEN100UCV2-K	SEL ST6-ADEN-D100-UG-C)	$3,712.07	K	31%	$2,561.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SAD100UC	SEL ST6-STAD-D100-UG-C)	$4,950.00	K	31%	$3,415.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SAD100UC-I	SEL ST6-STAD-D100-UG-C)	$5,791.50	K	31%	$3,996.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SAD100UC-K	SEL ST6-STAD-D100-UG-C)	$5,566.20	K	31%	$3,840.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEN100UC	SEL ST6-STEN-D100-UG-C)	$8,250.00	K	31%	$5,692.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEN100UC-I	SEL ST6-STEN-D100-UG-C)	$9,652.50	K	31%	$6,660.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEN100UC-K	SEL ST6-STEN-D100-UG-C)	$9,308.92	K	31%	$6,423.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEND10UC	SEL ST6-STEN-D10-UG-C)	$825.00	K	31%	$569.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEND10UC-I	SEL ST6-STEN-D10-UG-C)	$965.25	K	31%	$666.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	S6SEND10UC-K	SEL ST6-STEN-D10-UG-C)	$930.89	K	31%	$642.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD100PRO2	SEL ST6-AD-D100-PRO)	$9,000.00	K	31%	$6,210.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD100PRO2-I	SEL ST6-AD-D100-PRO)	$10,530.00	K	31%	$7,265.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD100PRO2-K	SEL ST6-AD-D100-PRO)	$10,151.70	K	31%	$7,004.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD10PRO2	SEL ST6-AD-D10-PRO)	$900.00	K	31%	$621.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD10PRO2-I	SEL ST6-AD-D10-PRO)	$1,053.00	K	31%	$726.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6AD10PRO2-K	SEL ST6-AD-D10-PRO)	$1,015.17	K	31%	$700.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADC	SEL ST6-AD-C)	$3,995.00	K	31%	$2,756.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADC-I	SEL ST6-AD-C)	$4,674.15	K	31%	$3,225.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADC-K	SEL ST6-AD-C)	$4,493.56	K	31%	$3,100.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADD100C	SEL ST6-AD-D100-C)	$10,000.00	K	31%	$6,900.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADD100C-I	SEL ST6-AD-D100-C)	$11,700.00	K	31%	$8,073.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADD100C-K	SEL ST6-AD-D100-C)	$11,224.33	K	31%	$7,744.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADD10C	SEL ST6-AD-D10-C)	$1,000.00	K	31%	$690.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ST6ADD10C-I	SEL ST6-AD-D10-C)	$1,170.00	K	31%	$807.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADD10C-K	SEL ST6-AD-D10-C)	$1,122.43	K	31%	$774.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADENUGC	SEL ST6-AD-EN-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADENUGC-I	SEL ST6-AD-EN-UG-C)	$1,930.50	K	31%	$1,332.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADENUGC-K	SEL ST6-AD-EN-UG-C)	$1,857.95	K	31%	$1,281.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADPRO2	SEL ST6-AD-PRO)	$3,595.50	K	31%	$2,480.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADPRO2-I	SEL ST6-AD-PRO)	$4,206.74	K	31%	$2,902.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ADPRO2-K	SEL ST6-AD-PRO)	$4,041.53	K	31%	$2,788.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ED100PRO2	SEL ST6-EN-D100-PRO)	$10,800.00	K	31%	$7,452.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ED100PRO2-I	SEL ST6-EN-D100-PRO)	$12,636.00	K	31%	$8,718.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ED100PRO2-K	SEL ST6-EN-D100-PRO)	$12,143.73	K	31%	$8,379.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EDHA100C	SEL ST6-ED-HA100-C)	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EDHA100C-I	SEL ST6-ED-HA100-C)	$3,861.00	K	31%	$2,664.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EDHA100C-K	SEL ST6-ED-HA100-C)	$3,712.07	K	31%	$2,561.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EDHA10C	SEL ST6-ED-HA10-C)	$330.00	K	31%	$227.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EDHA10C-I	SEL ST6-ED-HA10-C)	$386.10	K	31%	$266.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EDHA10C-K	SEL ST6-ED-HA10-C)	$371.21	K	31%	$256.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EN10PRO2	SEL ST6-EN-D10-PRO)	$1,080.00	K	31%	$745.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EN10PRO2-I	SEL ST6-EN-D10-PRO)	$1,263.60	K	31%	$871.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6EN10PRO2-K	SEL ST6-EN-D10-PRO)	$1,214.37	K	31%	$837.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENC	SEL ST6-EN-C)	$5,495.00	K	31%	$3,791.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENC-I	SEL ST6-EN-C)	$6,429.15	K	31%	$4,436.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENC-K	SEL ST6-EN-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END100C	SEL ST6-EN-D100-C)	$13,000.00	K	31%	$8,970.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END100C-I	SEL ST6-EN-D100-C)	$15,210.00	K	31%	$10,494.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END100C-K	SEL ST6-EN-D100-C)	$14,595.46	K	31%	$10,070.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END10C	SEL ST6-EN-D10-C)	$1,300.00	K	31%	$897.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END10C-I	SEL ST6-EN-D10-C)	$1,521.00	K	31%	$1,049.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6END10C-K	SEL ST6-EN-D10-C)	$1,459.55	K	31%	$1,007.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENPRO2	SEL ST6-EN-PRO)	$4,945.50	K	31%	$3,412.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENPRO2-I	SEL ST6-EN-PRO)	$5,786.24	K	31%	$3,992.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6ENPRO2-K	SEL ST6-EN-PRO)	$5,558.54	K	31%	$3,835.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RA25PRO	SEL ST6-RBAD-25-PRO)	$18,000.00	K	31%	$12,420.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RA25PRO-I	SEL ST6-RBAD-25-PRO)	$21,060.00	K	31%	$14,531.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RA25PRO-K	SEL ST6-RBAD-25-PRO)	$20,265.09	K	31%	$13,982.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VMC	SEL ST6-RB-25VM-C)	$12,500.00	K	31%	$8,625.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VMC-I	SEL ST6-RB-25VM-C)	$14,625.00	K	31%	$10,091.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VMC-K	SEL ST6-RB-25VM-C)	$14,059.15	K	31%	$9,700.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VPRO2	SEL ST6-RB-25VM-PRO)	$11,250.00	K	31%	$7,762.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VPRO2-I	SEL ST6-RB-25VM-PRO)	$13,162.50	K	31%	$9,082.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RB25VPRO2-K	SEL ST6-RB-25VM-PRO)	$12,680.05	K	31%	$8,749.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBAD25C	SEL ST6-RBAD-25-C)	$20,000.00	K	31%	$13,800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBAD25C-I	SEL ST6-RBAD-25-C)	$23,400.00	K	31%	$16,146.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBAD25C-K	SEL ST6-RBAD-25-C)	$22,486.98	K	31%	$15,516.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBEN25C	SEL ST6-RBEN-25-C)	$27,500.00	K	31%	$18,975.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBEN25C-I	SEL ST6-RBEN-25-C)	$32,175.00	K	31%	$22,200.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBEN25C-K	SEL ST6-RBEN-25-C)	$30,914.80	K	31%	$21,331.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBEN25PRO	SEL ST6-RBEN-25-PRO)	$24,750.00	K	31%	$17,077.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBEN25PRO-I	SEL ST6-RBEN-25-PRO)	$28,957.50	K	31%	$19,980.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBEN25PRO-K	SEL ST6-RBEN-25-PRO)	$27,850.14	K	31%	$19,216.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBEN25UGC	SEL ST6-RBEN-25-UG-C)	$16,500.00	K	31%	$11,385.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBEN25UGC-I	SEL ST6-RBEN-25-UG-C)	$19,305.00	K	31%	$13,320.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6RBEN25UGC-K	SEL ST6-RBEN-25-UG-C)	$18,579.53	K	31%	$12,819.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6SDT10PRO2	SEL ST6-VSDT10-PRO)	$450.00	K	31%	$310.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6SDT10PRO2-I	SEL ST6-VSDT10-PRO)	$526.50	K	31%	$363.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6SDT10PRO2-K	SEL ST6-VSDT10-PRO)	$506.05	K	31%	$349.17	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADD10UC	SEL ST6-STAD-D10-UG-C)	$495.00	K	31%	$341.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADD10UC-I	SEL ST6-STAD-D10-UG-C)	$579.15	K	31%	$399.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADD10UC-K	SEL ST6-STAD-D10-UG-C)	$556.62	K	31%	$384.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADUC	SEL ST6-ST-AD-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADUC-I	SEL ST6-ST-AD-UG-C)	$1,930.50	K	31%	$1,332.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STADUC-K	SEL ST6-ST-AD-UG-C)	$1,857.95	K	31%	$1,281.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STENUC	SEL ST6-ST-EN-UG-C)	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STENUC-I	SEL ST6-ST-EN-UG-C)	$3,861.00	K	31%	$2,664.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6STENUC-K	SEL ST6-ST-EN-UG-C)	$3,712.07	K	31%	$2,561.33	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANBNC	SEL ST6-VSAN-BN-C)	$14,970.00	K	31%	$10,329.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANBNC-I	SEL ST6-VSAN-BN-C)	$17,514.90	K	31%	$12,085.28	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANBNC-K	SEL ST6-VSAN-BN-C)	$16,817.35	K	31%	$11,603.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANC	SEL ST6-VSAN-C)	$2,495.00	K	31%	$1,721.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANC-I	SEL ST6-VSAN-C)	$2,919.15	K	31%	$2,014.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSANC-K	SEL ST6-VSAN-C)	$2,808.00	K	31%	$1,937.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAPRO2	SEL ST6-VSAN-PRO)	$2,245.50	K	31%	$1,549.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAPRO2-I	SEL ST6-VSAN-PRO)	$2,627.24	K	31%	$1,812.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAPRO2-K	SEL ST6-VSAN-PRO)	$2,524.52	K	31%	$1,741.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAVSANUGC	SEL ST6-VSA-VSAN-UG-C)	$11,475.00	K	31%	$7,917.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAVSANUGC-I	SEL ST6-VSA-VSAN-UG-C)	$13,425.75	K	31%	$9,263.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSAVSANUGC-K	SEL ST6-VSA-VSAN-UG-C)	$12,909.90	K	31%	$8,907.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSD100PRO2	SEL ST6-VSDT100-PRO)	$4,500.00	K	31%	$3,105.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSD100PRO2-I	SEL ST6-VSDT100-PRO)	$5,265.00	K	31%	$3,632.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSD100PRO2-K	SEL ST6-VSDT100-PRO)	$5,060.53	K	31%	$3,491.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	ST6VSDT100C	SEL ST6-VSDT100-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSDT100C-I	SEL ST6-VSDT100-C)	$6,435.00	K	31%	$4,440.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSDT100C-K	SEL ST6-VSDT100-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSDT10C	SEL ST6-VSDT10-C)	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSDT10C-I	SEL ST6-VSDT10-C)	$643.50	K	31%	$444.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	ST6VSDT10C-K	SEL ST6-VSDT10-C)	$617.91	K	31%	$426.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	STRADE25UGC	SEL ST6-RB-ADEN-25-UG-C)	$8,250.00	K	31%	$5,692.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	STRADE25UGC-I	SEL ST6-RB-ADEN-25-UG-C)	$9,652.50	K	31%	$6,660.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	STRADE25UGC-K	SEL ST6-RB-ADEN-25-UG-C)	$9,308.92	K	31%	$6,423.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	STRBAD25UC	SEL ST6-RB-ADV-25-UG-C)	$8,250.00	K	31%	$5,692.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	STRBAD25UC-I	SEL ST6-RB-ADV-25-UG-C)	$9,652.50	K	31%	$6,660.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	STRBAD25UC-K	SEL ST6-RB-ADV-25-UG-C)	$9,308.92	K	31%	$6,423.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5100PKC	SEL THIN5-100PK-C)	$1,900.00	K	31%	$1,311.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5100PKC-I	SEL THIN5-100PK-C)	$1,985.50	K	31%	$1,370.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5100PKCV2-K	SEL THIN5-100PK-C)	$2,034.17	K	31%	$1,403.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5-STE-C	SEL THIN5-STE-C)	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5-STE-C-I	SEL THIN5-STE-C)	$5,225.00	K	31%	$3,605.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	THIN5STECV2-K	SEL THIN5-STE-C)	$5,359.33	K	31%	$3,697.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU100C	SEL UEM-CCU-100-C)	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU100C-I	SEL UEM-CCU-100-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU100C-K	SEL UEM-CCU-100-C)	$5,412.96	K	31%	$3,734.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU10C	SEL UEM-CCU-10-C)	$500.00	K	31%	$345.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU10C-I	SEL UEM-CCU-10-C)	$550.00	K	31%	$379.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMCCU10C-K	SEL UEM-CCU-10-C)	$541.30	K	31%	$373.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU100C	SEL UEM-NU-100-C)	$3,000.00	K	31%	$2,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU100C-I	SEL UEM-NU-100-C)	$3,300.00	K	31%	$2,277.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU100C-K	SEL UEM-NU-100-C)	$3,244.71	K	31%	$2,238.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU10C	SEL UEM-NU-10-C)	$300.00	K	31%	$207.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU10C-I	SEL UEM-NU-10-C)	$330.00	K	31%	$227.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	UEMNU10C-K	SEL UEM-NU-10-C)	$324.47	K	31%	$223.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EEPLAUGC	SEL VS6-ES-EPL-AK-UG-C)	$22,750.00	K	31%	$15,697.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EEPLAUGC-I	SEL VS6-ES-EPL-AK-UG-C)	$26,617.50	K	31%	$18,366.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EEPLAUGC-K	SEL VS6-ES-EPL-AK-UG-C)	$26,777.51	K	31%	$18,476.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENEPLUPO	SEL VS6-ENT-EPL-UG-PRO)	$340.00	K	31%	$234.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENEPLUPO-I	SEL VS6-ENT-EPL-UG-PRO)	$397.80	K	31%	$274.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENEPLUPO-K	SEL VS6-ENT-EPL-UG-PRO)	$400.32	K	31%	$276.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENOEPLUC	SEL VS6-ENT-OEPL-UG-C)	$1,675.00	K	31%	$1,155.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENOEPLUC-I	SEL VS6-ENT-OEPL-UG-C)	$1,959.75	K	31%	$1,352.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENOEPLUC-K	SEL VS6-ENT-OEPL-UG-C)	$1,880.94	K	31%	$1,297.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENTEPLUC	SEL VS6-ENT-EPL-UG-C)	$682.00	K	31%	$470.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENTEPLUC-I	SEL VS6-ENT-EPL-UG-C)	$797.94	K	31%	$550.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ENTEPLUC-K	SEL VS6-ENT-EPL-UG-C)	$800.64	K	31%	$552.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EOEPUPRV2	SEL VS6-EN-OEPL-UG-PRO)	$837.50	K	31%	$577.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EOEPUPRV2-I	SEL VS6-EN-OEPL-UG-PRO)	$979.88	K	31%	$676.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EOEPUPRV2-K	SEL VS6-EN-OEPL-UG-PRO)	$938.55	K	31%	$647.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPLOELUC	SEL VS6-EPL-OEPL-UG-C)	$990.00	K	31%	$683.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPLOELUC-I	SEL VS6-EPL-OEPL-UG-C)	$1,158.30	K	31%	$799.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPLOELUC-K	SEL VS6-EPL-OEPL-UG-C)	$1,114.77	K	31%	$769.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPOPLAKUC	SEL VS6-ESP-OEPL-AK-UG-C)	$22,550.00	K	31%	$15,559.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPOPLAKUC-I	SEL VS6-ESP-OEPL-AK-UG-C)	$26,383.50	K	31%	$18,204.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPOPLAKUC-K	SEL VS6-ESP-OEPL-AK-UG-C)	$25,321.79	K	31%	$17,472.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPSTDAUGC	SEL VS6-ESP-STD-AK-UG-C)	$7,150.00	K	31%	$4,933.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPSTDAUGC-I	SEL VS6-ESP-STD-AK-UG-C)	$8,365.50	K	31%	$5,772.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6EPSTDAUGC-K	SEL VS6-ESP-STD-AK-UG-C)	$8,389.52	K	31%	$5,788.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESEPLAKUC	SEL VS6-ES-OEPL-AK-UG-C)	$24,750.00	K	31%	$17,077.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESEPLAKUC-I	SEL VS6-ES-OEPL-AK-UG-C)	$28,957.50	K	31%	$19,980.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESEPLAKUC-K	SEL VS6-ES-OEPL-AK-UG-C)	$27,850.14	K	31%	$19,216.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESPELAUGC	SEL VS6-ESP-EPL-AK-UG-C)	$20,350.00	K	31%	$14,041.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESPELAUGC-I	SEL VS6-ESP-EPL-AK-UG-C)	$23,809.50	K	31%	$16,428.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESPELAUGC-K	SEL VS6-ESP-EPL-AK-UG-C)	$23,942.69	K	31%	$16,520.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESTDKUC	SEL VS6-ES-STD-AK-UG-C)	$10,750.00	K	31%	$7,417.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESTDKUC-I	SEL VS6-ES-STD-AK-UG-C)	$12,577.50	K	31%	$8,678.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6ESTDKUC-K	SEL VS6-ES-STD-AK-UG-C)	$12,680.05	K	31%	$8,749.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPOELUC	SEL VS6-HYP-OEPL-UG-C)	$4,395.00	K	31%	$3,032.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPOELUC-I	SEL VS6-HYP-OEPL-UG-C)	$5,142.15	K	31%	$3,548.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPOELUC-K	SEL VS6-HYP-OEPL-UG-C)	$4,937.94	K	31%	$3,407.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPSTUGC	SEL VS6-HYP-STD-UG-C)	$995.00	K	31%	$686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPSTUGC-I	SEL VS6-HYP-STD-UG-C)	$1,164.15	K	31%	$803.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HPSTUGC-K	SEL VS6-HYP-STD-UG-C)	$1,168.40	K	31%	$806.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HYEPLUC	SEL VS6-HYP-EPL-UG-C)	$3,495.00	K	31%	$2,411.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HYEPLUC-I	SEL VS6-HYP-EPL-UG-C)	$4,089.15	K	31%	$2,821.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6HYEPLUC-K	SEL VS6-HYP-EPL-UG-C)	$4,118.14	K	31%	$2,841.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUC	SEL VS6-OENT-OEPL-UG-C)	$850.00	K	31%	$586.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUC-I	SEL VS6-OENT-OEPL-UG-C)	$994.50	K	31%	$686.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUC-K	SEL VS6-OENT-OEPL-UG-C)	$953.88	K	31%	$658.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUPO	SEL VS6-OENT-OEPL-UG-PRO)	$423.50	K	31%	$292.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUPO-I	SEL VS6-OENT-OEPL-UG-PRO)	$495.50	K	31%	$341.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6OENOELUPO-K	SEL VS6-OENT-OEPL-UG-PRO)	$476.17	K	31%	$328.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6RBSAD25UC	SEL VS6-RBSTD-ADV25-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6RBSAD25UC-I	SEL VS6-RBSTD-ADV25-UG-C)	$1,930.50	K	31%	$1,332.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	V6RBSAD25UC-K	SEL VS6-RBSTD-ADV25-UG-C)	$1,942.23	K	31%	$1,340.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STDEPUGC	SEL VS6-STD-OEPL-UG-C)	$3,740.00	K	31%	$2,580.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STDEPUGC-I	SEL VS6-STD-OEPL-UG-C)	$4,375.80	K	31%	$3,019.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STDEPUGC-K	SEL VS6-STD-OEPL-UG-C)	$4,202.42	K	31%	$2,899.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STEPLUC	SEL VS6-STD-EPL-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STEPLUC-I	SEL VS6-STD-EPL-UG-C)	$3,217.50	K	31%	$2,220.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V6STEPLUC-K	SEL VS6-STD-EPL-UG-C)	$3,237.05	K	31%	$2,233.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7ATA25CV2-K	SEL VR7-ATAD25-C)	$7,699.97	K	31%	$5,312.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7ATATEUCV2-K	SEL VR7-ATAD-ATEN-UG-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	V7ATE25CV2-K	SEL VR7-ATEN25-C)	$13,369.60	K	31%	$9,225.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAAAPLDAUUGC	SEL VA-WAOA-PLLD-A-U-UG-C)	$174.00	K	31%	$120.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAAAPLDAUUGC-I	SEL VA-WAOA-PLLD-A-U-UG-C)	$181.83	K	31%	$125.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAAAPLDAUUGC-K	SEL VA-WAOA-PLLD-A-U-UG-C)	$186.56	K	31%	$128.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAADAPLAUGC	SEL VA-WAD-WA-PLA-U-UG-C)	$99.00	K	31%	$68.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAADAPLAUGC-I	SEL VA-WAD-WA-PLA-U-UG-C)	$103.46	K	31%	$71.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAADAPLAUGC-K	SEL VA-WAD-WA-PLA-U-UG-C)	$106.11	K	31%	$73.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAASPLADUGC	SEL VA-WAOS-PLL-A-D-UG-C)	$31.00	K	31%	$21.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAASPLADUGC-I	SEL VA-WAOS-PLL-A-D-UG-C)	$32.40	K	31%	$22.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAASPLADUGC-K	SEL VA-WAOS-PLL-A-D-UG-C)	$33.21	K	31%	$22.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAOAPLAUUGC	SEL VA-WOAA-PLL-A-U-UG-C)	$15.00	K	31%	$10.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAOAPLAUUGC-I	SEL VA-WOAA-PLL-A-U-UG-C)	$15.68	K	31%	$10.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAOAPLAUUGC-K	SEL VA-WOAA-PLL-A-U-UG-C)	$16.05	K	31%	$11.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VASAPLADUC	SEL VA-WSA-PLLA-D-UG-C)	$44.00	K	31%	$30.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VASAPLADUC-I	SEL VA-WSA-PLLA-D-UG-C)	$45.98	K	31%	$31.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VASAPLADUC-K	SEL VA-WSA-PLLA-D-UG-C)	$47.16	K	31%	$32.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWAPADUGC	SEL VA-WAOA-PLL-A-D-UG-C)	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWAPADUGC-I	SEL VA-WAOA-PLL-A-D-UG-C)	$78.38	K	31%	$54.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWAPADUGC-K	SEL VA-WAOA-PLL-A-D-UG-C)	$80.06	K	31%	$55.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWAPLAUUC	SEL VA-WSA-PLLA-U-UG-C)	$99.00	K	31%	$68.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWAPLAUUC-I	SEL VA-WSA-PLLA-U-UG-C)	$103.46	K	31%	$71.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWAPLAUUC-K	SEL VA-WSA-PLLA-U-UG-C)	$106.11	K	31%	$73.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAADAPLLUC	SEL VA-WOA-ADA-PLL-U-C)	$126.00	K	31%	$86.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAADAPLLUC-I	SEL VA-WOA-ADA-PLL-U-C)	$131.67	K	31%	$90.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAADAPLLUC-K	SEL VA-WOA-ADA-PLL-U-C)	$135.23	K	31%	$93.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAAPLLADC	SEL VA-WOAA-PLL-A-D-C)	$22.00	K	31%	$15.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAAPLLADC-I	SEL VA-WOAA-PLL-A-D-C)	$22.99	K	31%	$15.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAAPLLADC-K	SEL VA-WOAA-PLL-A-D-C)	$23.56	K	31%	$16.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAAPLLAUC	SEL VA-WOAA-PLL-A-U-C)	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAAPLLAUC-I	SEL VA-WOAA-PLL-A-U-C)	$37.62	K	31%	$25.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAAPLLAUC-K	SEL VA-WOAA-PLL-A-U-C)	$38.58	K	31%	$26.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAPLLADC	SEL VA-WOA-PLL-A-D-C)	$90.00	K	31%	$62.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAPLLADC-I	SEL VA-WOA-PLL-A-D-C)	$94.05	K	31%	$64.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAPLLADC-K	SEL VA-WOA-PLL-A-D-C)	$96.15	K	31%	$66.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAPLLAUC	SEL VA-WOA-PLL-A-U-C)	$180.00	K	31%	$124.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAPLLAUC-I	SEL VA-WOA-PLL-A-U-C)	$188.10	K	31%	$129.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOAPLLAUC-K	SEL VA-WOA-PLL-A-U-C)	$192.69	K	31%	$132.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOEPLL10UC	SEL VA-WOE-PLL-10U-C)	$4,000.00	K	31%	$2,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOEPLL10UC-I	SEL VA-WOE-PLL-10U-C)	$4,180.00	K	31%	$2,884.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOEPLL10UC-K	SEL VA-WOE-PLL-10U-C)	$4,286.70	K	31%	$2,957.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOEPLLUC	SEL VA-WOE-PLL-U-C)	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOEPLLUC-I	SEL VA-WOE-PLL-U-C)	$41,800.00	K	31%	$28,842.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOEPLLUC-K	SEL VA-WOE-PLL-U-C)	$42,866.99	K	31%	$29,578.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOSADUUGC	SEL VA-WAOS-PLL-A-DU-UG-C)	$75.00	K	31%	$51.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOSADUUGC-I	SEL VA-WAOS-PLL-A-DU-UG-C)	$78.38	K	31%	$54.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOSADUUGC-K	SEL VA-WAOS-PLL-A-DU-UG-C)	$80.06	K	31%	$55.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOSPLLADC	SEL VA-WOS-PLL-A-D-C)	$50.00	K	31%	$34.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOSPLLADC-I	SEL VA-WOS-PLL-A-D-C)	$52.25	K	31%	$36.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOSPLLADC-K	SEL VA-WOS-PLL-A-D-C)	$53.59	K	31%	$36.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOSPLLAUC	SEL VA-WOS-PLL-A-U-C)	$90.00	K	31%	$62.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOSPLLAUC-I	SEL VA-WOS-PLL-A-U-C)	$94.05	K	31%	$64.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWOSPLLAUC-K	SEL VA-WOS-PLL-A-U-C)	$96.15	K	31%	$66.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWPLLAUGC	SEL VA-WAOA-PLL-A-U-UG-C)	$158.00	K	31%	$109.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWPLLAUGC-I	SEL VA-WAOA-PLL-A-U-UG-C)	$165.11	K	31%	$113.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWPLLAUGC-K	SEL VA-WAOA-PLL-A-U-UG-C)	$169.71	K	31%	$117.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWWSPLAUGC	SEL VA-WSD-WS-PLA-U-UG-C)	$44.00	K	31%	$30.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWWSPLAUGC-I	SEL VA-WSD-WS-PLA-U-UG-C)	$45.98	K	31%	$31.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VAWWSPLAUGC-K	SEL VA-WSD-WS-PLA-U-UG-C)	$47.16	K	31%	$32.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VC-CMW-C	SEL VC-CMW-C)	$40.00	K	31%	$27.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VC-CMW-C-I	SEL VC-CMW-C)	$44.00	K	31%	$30.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VC-CMW-C-K	SEL VC-CMS-3P-SSS-C)	$35.44	K	31%	$24.45	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCEPICC	SEL VC-EPIC-C)	$60,000.00	K	31%	$41,400.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCEPICC-I	SEL VC-EPIC-C)	$70,200.00	K	31%	$48,438.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCEPICC-K	SEL VC-EPIC-C)	$67,460.93	K	31%	$46,548.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6FNDC	SEL VCS6-FND-C)	$1,495.00	K	31%	$1,031.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6FNDC-I	SEL VCS6-FND-C)	$1,749.15	K	31%	$1,206.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6FNDC-K	SEL VCS6-FND-C)	$1,758.35	K	31%	$1,213.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6FNSTUCV2	SEL VCS6-FND-STD-UG-C)	$4,950.00	K	31%	$3,415.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6FNSTUCV2-I	SEL VCS6-FND-STD-UG-C)	$5,791.50	K	31%	$3,996.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6FNSTUCV2-K	SEL VCS6-FND-STD-UG-C)	$5,834.35	K	31%	$4,025.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6STDC-I	SEL VCS6-STD-C)	$7,014.15	K	31%	$4,839.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VCS6STDCV2	SEL VCS6-STD-C)	$5,995.00	K	31%	$4,136.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCS6STDCV2-K	SEL VCS6-STD-C)	$7,060.22	K	31%	$4,871.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EC	SEL VC-SRM6-25E-C)	$12,375.00	K	31%	$8,538.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EC-I	SEL VC-SRM6-25E-C)	$14,478.75	K	31%	$9,990.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EC-K	SEL VC-SRM6-25E-C)	$13,905.91	K	31%	$9,595.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EUGC	SEL VC-SRM6-25E-UG-C)	$8,250.00	K	31%	$5,692.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EUGC-I	SEL VC-SRM6-25E-UG-C)	$9,652.50	K	31%	$6,660.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625EUGC-K	SEL VC-SRM6-25E-UG-C)	$9,308.92	K	31%	$6,423.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625SC	SEL VC-SRM6-25S-C)	$4,875.00	K	31%	$3,363.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625SC-I	SEL VC-SRM6-25S-C)	$5,703.75	K	31%	$3,935.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VCSRM625SC-K	SEL VC-SRM6-25S-C)	$5,481.92	K	31%	$3,782.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFD225VCV2-K	SEL VF-DD2-25VM-C)	$21,107.88	K	31%	$14,564.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFDD225VMC	SEL VF-DD2-25VM-C)	$18,750.00	K	31%	$12,937.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFDD225VMC-I	SEL VF-DD2-25VM-C)	$21,937.50	K	31%	$15,136.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFHYPM5C	SEL VF-HYPM5-C)	$360.00	K	31%	$248.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFHYPM5C-I	SEL VF-HYPM5-C)	$421.20	K	31%	$290.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VFHYPM5CV2-K	SEL VF-HYPM5-C)	$404.92	K	31%	$279.39	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMAPLLDC-K	SEL V-MAW-PLL-D-C)	$10.69	K	31%	$7.38	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMAWPLLDC	SEL V-MAW-PLL-D-C)	$10.00	K	31%	$6.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMAWPLLDC-I	SEL V-MAW-PLL-D-C)	$10.00	K	31%	$6.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBMLLDC-K	SEL V-MBM-PLL-D-C)	$21.41	K	31%	$14.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBMPLLDC	SEL V-MBM-PLL-D-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMBMPLLDC-I	SEL V-MBM-PLL-D-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VMSPLLDC-K	SEL V-OMS-PLL-D-C)	$75.05	K	31%	$51.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VNIUGEN100UC	SEL VR-NI-UG-AENX100-UG-C)	$2,145.00	K	31%	$1,480.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VNIUGEN100UC-I	SEL VR-NI-UG-AENX100-UG-C)	$2,509.65	K	31%	$1,731.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VNIUGEN100UC-K	SEL VR-NI-UG-AENX100-UG-C)	$2,409.59	K	31%	$1,662.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VNIUGENX10UC	SEL VR-NI-UG-AENX10-UG-C)	$215.00	K	31%	$148.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VNIUGENX10UC-I	SEL VR-NI-UG-AENX10-UG-C)	$251.55	K	31%	$173.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VNIUGENX10UC-K	SEL VR-NI-UG-AENX10-UG-C)	$241.73	K	31%	$166.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSPLLDC	SEL V-OMS-PLL-D-C)	$70.00	K	31%	$48.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSPLLDC-I	SEL V-OMS-PLL-D-C)	$70.00	K	31%	$48.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSPLLUC	SEL V-OMS-PLL-U-C)	$140.00	K	31%	$96.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOMSPLLUC-I	SEL V-OMS-PLL-U-C)	$140.00	K	31%	$96.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VOSPLLUC-K	SEL V-OMS-PLL-U-C)	$149.79	K	31%	$103.36	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSPMGMADDON	SEL V-PS-PMGM-ADDON)	$3,500.00	K	31%	$2,415.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSPMGMADDON-I	SEL V-PS-PMGM-ADDON)	$3,500.00	K	31%	$2,415.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VPSPMGMADO-K	SEL V-PS-PMGM-ADDON)	$3,750.38	K	31%	$2,587.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17AADENTUC	SEL VR17-AADV-ENT-UG-C)	$960.00	K	31%	$662.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17AADENTUC-I	SEL VR17-AADV-ENT-UG-C)	$1,123.20	K	31%	$775.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17AADENTUC-K	SEL VR17-AADV-ENT-UG-C)	$1,076.46	K	31%	$742.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ADENTGC	SEL VR17-ADV-ENT-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ADENTGC-I	SEL VR17-ADV-ENT-UG-C)	$1,930.50	K	31%	$1,332.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ADENTGC-K	SEL VR17-ADV-ENT-UG-C)	$1,857.95	K	31%	$1,281.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ADENUGC	SEL VR17-OADV-ENT-UG-C)	$960.00	K	31%	$662.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ADENUGC-I	SEL VR17-OADV-ENT-UG-C)	$1,123.20	K	31%	$775.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ADENUGC-K	SEL VR17-OADV-ENT-UG-C)	$1,076.46	K	31%	$742.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ADVC	SEL VR17-ADV-C)	$6,245.00	K	31%	$4,309.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ADVC-I	SEL VR17-ADV-C)	$7,306.65	K	31%	$5,041.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ADVC-K	SEL VR17-ADV-C)	$7,021.91	K	31%	$4,845.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17BLADVUGC	SEL VR17-BCLC-ADV-UG-C)	$3,570.00	K	31%	$2,463.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17BLADVUGC-I	SEL VR17-BCLC-ADV-UG-C)	$4,176.90	K	31%	$2,882.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17BLADVUGC-K	SEL VR17-BCLC-ADV-UG-C)	$4,010.88	K	31%	$2,767.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17BLENTUC	SEL VR17-BCLC-ENT-UG-C)	$5,220.00	K	31%	$3,601.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17BLENTUC-I	SEL VR17-BCLC-ENT-UG-C)	$6,107.40	K	31%	$4,214.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17BLENTUC-K	SEL VR17-BCLC-ENT-UG-C)	$5,865.00	K	31%	$4,046.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17BLOAUGC	SEL VR17-BCLO-ADV-UG-C)	$1,370.00	K	31%	$945.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17BLOAUGC-I	SEL VR17-BCLO-ADV-UG-C)	$1,602.90	K	31%	$1,106.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17BLOAUGC-K	SEL VR17-BCLO-ADV-UG-C)	$1,543.82	K	31%	$1,065.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17CLENTUC	SEL VR17-BCLO-ENT-UG-C)	$3,020.00	K	31%	$2,083.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17CLENTUC-I	SEL VR17-BCLO-ENT-UG-C)	$3,533.40	K	31%	$2,438.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17CLENTUC-K	SEL VR17-BCLO-ENT-UG-C)	$3,397.95	K	31%	$2,344.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ENTC	SEL VR17-ENT-C)	$7,745.00	K	31%	$5,344.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ENTC-I	SEL VR17-ENT-C)	$9,061.65	K	31%	$6,252.54	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ENTC-K	SEL VR17-ENT-C)	$8,695.99	K	31%	$6,000.23	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ISODVUGC	SEL VR17-LIS4O-ADV-UG-C)	$1,370.00	K	31%	$945.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ISODVUGC-I	SEL VR17-LIS4O-ADV-UG-C)	$1,602.90	K	31%	$1,106.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ISODVUGC-K	SEL VR17-LIS4O-ADV-UG-C)	$1,543.82	K	31%	$1,065.24	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17L4CADUGC	SEL VR17-LIS4C-ADV-UG-C)	$5,220.00	K	31%	$3,601.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17L4CADUGC-I	SEL VR17-LIS4C-ADV-UG-C)	$6,107.40	K	31%	$4,214.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17L4CADUGC-K	SEL VR17-LIS4C-ADV-UG-C)	$5,865.00	K	31%	$4,046.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17LI4CSTUC	SEL VR17-LIS4C-STD-UG-C)	$2,470.00	K	31%	$1,704.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17LI4CSTUC-I	SEL VR17-LIS4C-STD-UG-C)	$2,889.90	K	31%	$1,994.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17LI4CSTUC-K	SEL VR17-LIS4C-STD-UG-C)	$2,777.35	K	31%	$1,916.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17LIOETUGC	SEL VR17-LIS4O-ENT-UG-C)	$3,020.00	K	31%	$2,083.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17LIOETUGC-I	SEL VR17-LIS4O-ENT-UG-C)	$3,533.40	K	31%	$2,438.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17LIOETUGC-K	SEL VR17-LIS4O-ENT-UG-C)	$3,397.95	K	31%	$2,344.59	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17LISENUGC	SEL VR17-LIS4C-ENT-UG-C)	$6,870.00	K	31%	$4,740.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17LISENUGC-I	SEL VR17-LIS4C-ENT-UG-C)	$8,037.90	K	31%	$5,546.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17LISENUGC-K	SEL VR17-LIS4C-ENT-UG-C)	$7,699.97	K	31%	$5,312.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VR17OADCSDUC	SEL VR17-OADVC-STD-UG-C)	$1,095.00	K	31%	$755.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OADCSDUC-I	SEL VR17-OADVC-STD-UG-C)	$1,281.15	K	31%	$883.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OADCSDUC-K	SEL VR17-OADVC-STD-UG-C)	$1,229.70	K	31%	$848.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ODENTUGC	SEL VR17-OADVC-ENT-UG-C)	$5,495.00	K	31%	$3,791.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ODENTUGC-I	SEL VR17-OADVC-ENT-UG-C)	$6,429.15	K	31%	$4,436.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17ODENTUGC-K	SEL VR17-OADVC-ENT-UG-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OISSTUC	SEL VR17-OIST-STD-UG-C)	$1,920.00	K	31%	$1,324.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OISSTUC-I	SEL VR17-OIST-STD-UG-C)	$2,246.40	K	31%	$1,550.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OISSTUC-K	SEL VR17-OIST-STD-UG-C)	$2,156.76	K	31%	$1,488.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OISVUGC	SEL VR17-OIST-ADV-UG-C)	$4,670.00	K	31%	$3,222.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OISVUGC-I	SEL VR17-OIST-ADV-UG-C)	$5,463.90	K	31%	$3,770.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OISVUGC-K	SEL VR17-OIST-ADV-UG-C)	$5,252.07	K	31%	$3,623.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSCDVUC	SEL VR17-OSTC-ADV-UG-C)	$5,495.00	K	31%	$3,791.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSCDVUC-I	SEL VR17-OSTC-ADV-UG-C)	$6,429.15	K	31%	$4,436.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSCDVUC-K	SEL VR17-OSTC-ADV-UG-C)	$6,179.13	K	31%	$4,263.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSENTGC	SEL VR17-OSTC-ENT-UG-C)	$7,145.00	K	31%	$4,930.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSENTGC-I	SEL VR17-OSTC-ENT-UG-C)	$8,359.65	K	31%	$5,768.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSENTGC-K	SEL VR17-OSTC-ENT-UG-C)	$8,006.44	K	31%	$5,524.44	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSTCSDGC	SEL VR17-OSTDC-STD-UG-C)	$3,295.00	K	31%	$2,273.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSTCSDGC-I	SEL VR17-OSTDC-STD-UG-C)	$3,855.15	K	31%	$2,660.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSTCSDGC-K	SEL VR17-OSTDC-STD-UG-C)	$3,704.41	K	31%	$2,556.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSTONGC	SEL VR17-OSTDO-ENT-UG-C)	$5,085.00	K	31%	$3,508.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSTONGC-I	SEL VR17-OSTDO-ENT-UG-C)	$5,949.45	K	31%	$4,105.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OSTONGC-K	SEL VR17-OSTDO-ENT-UG-C)	$5,719.43	K	31%	$3,946.41	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OTCTDUC	SEL VR17-OSTC-STD-UG-C)	$2,745.00	K	31%	$1,894.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OTCTDUC-I	SEL VR17-OSTC-STD-UG-C)	$3,211.65	K	31%	$2,216.04	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17OTCTDUC-K	SEL VR17-OSTC-STD-UG-C)	$3,083.82	K	31%	$2,127.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17SAVUC	SEL VR17-STD-ADV-UG-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17SAVUC-I	SEL VR17-STD-ADV-UG-C)	$3,217.50	K	31%	$2,220.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17SAVUC-K	SEL VR17-STD-ADV-UG-C)	$3,091.48	K	31%	$2,133.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17SENTUC	SEL VR17-OIST-ENT-UG-C)	$6,320.00	K	31%	$4,360.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17SENTUC-I	SEL VR17-OIST-ENT-UG-C)	$7,394.40	K	31%	$5,102.14	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17SENTUC-K	SEL VR17-OIST-ENT-UG-C)	$7,106.19	K	31%	$4,903.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17STDC	SEL VR17-STD-C)	$3,745.00	K	31%	$2,584.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17STDC-I	SEL VR17-STD-C)	$4,381.65	K	31%	$3,023.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17STDC-K	SEL VR17-STD-C)	$4,210.08	K	31%	$2,904.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17STDSTDGC	SEL VR17-OSTDO-STD-UG-C)	$685.00	K	31%	$472.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17STDSTDGC-I	SEL VR17-OSTDO-STD-UG-C)	$801.45	K	31%	$553.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17STDSTDGC-K	SEL VR17-OSTDO-STD-UG-C)	$770.00	K	31%	$531.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17STETUGC	SEL VR17-STD-ENT-UG-C)	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17STETUGC-I	SEL VR17-STD-ENT-UG-C)	$5,148.00	K	31%	$3,552.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR17STETUGC-K	SEL VR17-STD-ENT-UG-C)	$4,945.60	K	31%	$3,412.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR1OAADVUGC	SEL VR17-OADVC-ADV-UG-C)	$3,845.00	K	31%	$2,653.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR1OAADVUGC-I	SEL VR17-OADVC-ADV-UG-C)	$4,498.65	K	31%	$3,104.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR1OAADVUGC-K	SEL VR17-OADVC-ADV-UG-C)	$4,325.01	K	31%	$2,984.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR1STADVUGC	SEL VR17-OSTDC-ADV-UG-C)	$6,045.00	K	31%	$4,171.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR1STADVUGC-I	SEL VR17-OSTDC-ADV-UG-C)	$7,072.65	K	31%	$4,880.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR1STADVUGC-K	SEL VR17-OSTDC-ADV-UG-C)	$6,792.06	K	31%	$4,686.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OADVCC	SEL VR6-OADVC-C)	$2,750.00	K	31%	$1,897.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OADVCC-I	SEL VR6-OADVC-C)	$3,217.50	K	31%	$2,220.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OADVCC-K	SEL VR6-OADVC-C)	$3,091.48	K	31%	$2,133.12	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSCOADCUC	SEL VR6-OSTC-OADVC-UG-C)	$1,650.00	K	31%	$1,138.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSCOADCUC-I	SEL VR6-OSTC-OADVC-UG-C)	$1,930.50	K	31%	$1,332.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSCOADCUC-K	SEL VR6-OSTC-OADVC-UG-C)	$1,857.95	K	31%	$1,281.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCC	SEL VR6-OSTC-C)	$1,250.00	K	31%	$862.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCC-I	SEL VR6-OSTC-C)	$1,462.50	K	31%	$1,009.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCC-K	SEL VR6-OSTC-C)	$1,405.91	K	31%	$970.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCOAVCUC	SEL VR6-OSTDC-OADVC-UG-C)	$2,200.00	K	31%	$1,518.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCOAVCUC-I	SEL VR6-OSTDC-OADVC-UG-C)	$2,574.00	K	31%	$1,776.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6OSTCOAVCUC-K	SEL VR6-OSTDC-OADVC-UG-C)	$2,470.89	K	31%	$1,704.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU100C	SEL VR6-VU100-C)	$7,500.00	K	31%	$5,175.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU100C-I	SEL VR6-VU100-C)	$8,775.00	K	31%	$6,054.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU100C-K	SEL VR6-VU100-C)	$8,466.14	K	31%	$5,841.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU10C	SEL VR6-VU10-C)	$750.00	K	31%	$517.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU10C-I	SEL VR6-VU10-C)	$877.50	K	31%	$605.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR6VU10C-K	SEL VR6-VU10-C)	$846.61	K	31%	$584.16	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATAD25CV2	SEL VR7-ATAD25-C)	$6,875.00	K	31%	$4,743.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATAD25CV2-I	SEL VR7-ATAD25-C)	$8,043.75	K	31%	$5,550.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATATENUCV2	SEL VR7-ATAD-ATEN-UG-C)	$5,500.00	K	31%	$3,795.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATATENUCV2-I	SEL VR7-ATAD-ATEN-UG-C)	$6,435.00	K	31%	$4,440.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATEN25CV2	SEL VR7-ATEN25-C)	$11,875.00	K	31%	$8,193.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7ATEN25CV2-I	SEL VR7-ATEN25-C)	$13,893.75	K	31%	$9,586.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7AUTDT25C	SEL VR7-AUTDT25-C)	$3,325.00	K	31%	$2,294.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7AUTDT25C-I	SEL VR7-AUTDT25-C)	$3,890.25	K	31%	$2,684.27	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7AUTDT25C-K	SEL VR7-AUTDT25-C)	$3,735.06	K	31%	$2,577.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OOAVUGC	SEL VR17-OSTDO-ADV-UG-C)	$3,435.00	K	31%	$2,370.15	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OOAVUGC-I	SEL VR17-OSTDO-ADV-UG-C)	$4,018.95	K	31%	$2,773.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7OOAVUGC-K	SEL VR17-OSTDO-ADV-UG-C)	$3,857.65	K	31%	$2,661.78	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7STCENTUGC	SEL VR17-OSTDC-ENT-UG-C)	$6,995.00	K	31%	$4,826.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VR7STCENTUGC-I	SEL VR17-OSTDC-ENT-UG-C)	$8,184.15	K	31%	$5,647.06	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VR7STCENTUGC-K	SEL VR17-OSTDC-ENT-UG-C)	$7,853.20	K	31%	$5,418.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVCC	SEL VR-BCLADVC-C)	$3,000.00	K	31%	$2,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVCC-I	SEL VR-BCLADVC-C)	$3,510.00	K	31%	$2,421.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVCC-K	SEL VR-BCLADVC-C)	$3,374.96	K	31%	$2,328.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVO25C	SEL VR-BCLADVO-25-C)	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVO25C-I	SEL VR-BCLADVO-25-C)	$5,850.00	K	31%	$4,036.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRBCLADVO25C-K	SEL VR-BCLADVO-25-C)	$5,619.83	K	31%	$3,877.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2CC	SEL VR-CODE2C-C)	$5,450.00	K	31%	$3,760.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2CC-I	SEL VR-CODE2C-C)	$6,376.50	K	31%	$4,399.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2CC-K	SEL VR-CODE2C-C)	$6,125.50	K	31%	$4,226.60	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2OC	SEL VR-CODE2O-C)	$545.00	K	31%	$376.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2OC-I	SEL VR-CODE2O-C)	$637.65	K	31%	$439.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRCODE2OC-K	SEL VR-CODE2O-C)	$612.55	K	31%	$422.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4CPUC	SEL VR-LIS4-CPU-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4CPUC-I	SEL VR-LIS4-CPU-C)	$1,755.00	K	31%	$1,210.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4CPUC-K	SEL VR-LIS4-CPU-C)	$1,689.40	K	31%	$1,165.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4O25C	SEL VR-LIS4O-25-C)	$5,000.00	K	31%	$3,450.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4O25C-I	SEL VR-LIS4O-25-C)	$5,850.00	K	31%	$4,036.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRLIS4O25C-K	SEL VR-LIS4O-25-C)	$5,619.83	K	31%	$3,877.68	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIAEXUPRO	SEL VR-NI-AENXC-UG-PRO)	$209.00	K	31%	$144.21	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIAEXUPRO-I	SEL VR-NI-AENXC-UG-PRO)	$244.53	K	31%	$168.73	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIAEXUPRO-K	SEL VR-NI-AENXC-UG-PRO)	$234.83	K	31%	$162.03	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX100C	SEL VR-NI-ANX100-C)	$2,500.00	K	31%	$1,725.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX100C-I	SEL VR-NI-ANX100-C)	$2,925.00	K	31%	$2,018.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX100C-K	SEL VR-NI-ANX100-C)	$2,808.00	K	31%	$1,937.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX10C	SEL VR-NI-ANX10-C)	$250.00	K	31%	$172.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX10C-I	SEL VR-NI-ANX10-C)	$292.50	K	31%	$201.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANX10C-K	SEL VR-NI-ANX10-C)	$280.80	K	31%	$193.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANXCC	SEL VR-NI-ANXC-C)	$1,245.00	K	31%	$859.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANXCC-I	SEL VR-NI-ANXC-C)	$1,456.65	K	31%	$1,005.09	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIANXCC-K	SEL VR-NI-ANXC-C)	$1,398.25	K	31%	$964.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIENX100C	SEL VR-NI-ENX100-C)	$4,450.00	K	31%	$3,070.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIENX100C-I	SEL VR-NI-ENX100-C)	$5,206.50	K	31%	$3,592.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIENX100C-K	SEL VR-NI-ENX100-C)	$4,999.23	K	31%	$3,449.47	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIENX10C	SEL VR-NI-ENX10-C)	$445.00	K	31%	$307.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIENX10C-I	SEL VR-NI-ENX10-C)	$520.65	K	31%	$359.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIENX10C-K	SEL VR-NI-ENX10-C)	$499.92	K	31%	$344.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIENXCC	SEL VR-NI-ENXC-C)	$2,195.00	K	31%	$1,514.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIENXCC-I	SEL VR-NI-ENXC-C)	$2,568.15	K	31%	$1,772.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIENXCC-K	SEL VR-NI-ENXC-C)	$2,470.89	K	31%	$1,704.91	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIUAEXCUC	SEL VR-NI-UG-AENXC-UG-C)	$1,045.00	K	31%	$721.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIUAEXCUC-I	SEL VR-NI-UG-AENXC-UG-C)	$1,222.65	K	31%	$843.63	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VRNIUAEXCUC-K	SEL VR-NI-UG-AENXC-UG-C)	$1,176.06	K	31%	$811.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADV25C	SEL VR6-OADV25-C)	$6,875.00	K	31%	$4,743.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADV25C-I	SEL VR6-OADV25-C)	$8,043.75	K	31%	$5,550.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADV25C-K	SEL VR6-OADV25-C)	$7,699.97	K	31%	$5,312.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADVOENTUGC	SEL VR6-OADV-OENT-UG-C)	$11,550.00	K	31%	$7,969.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADVOENTUGC-I	SEL VR6-OADV-OENT-UG-C)	$13,513.50	K	31%	$9,324.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROADVOENTUGC-K	SEL VR6-OADV-OENT-UG-C)	$12,986.52	K	31%	$8,960.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROAMADC	SEL VR-OAMAD-C)	$1,500.00	K	31%	$1,035.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROAMADC-I	SEL VR-OAMAD-C)	$1,755.00	K	31%	$1,210.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROAMADC-K	SEL VR-OAMAD-C)	$1,689.40	K	31%	$1,165.69	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROENT25C	SEL VR6-OENT25-C)	$17,375.00	K	31%	$11,988.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROENT25C-I	SEL VR6-OENT25-C)	$20,328.75	K	31%	$14,026.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROENT25C-K	SEL VR6-OENT25-C)	$19,498.93	K	31%	$13,454.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTACK4ADC	SEL VR-OSTACK4-AD-C)	$495.00	K	31%	$341.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTACK4ADC-I	SEL VR-OSTACK4-AD-C)	$579.15	K	31%	$399.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTACK4ADC-K	SEL VR-OSTACK4-AD-C)	$556.62	K	31%	$384.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTACK4C	SEL VR-OSTACK4-C)	$995.00	K	31%	$686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTACK4C-I	SEL VR-OSTACK4-C)	$1,164.15	K	31%	$803.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTACK4C-K	SEL VR-OSTACK4-C)	$1,114.77	K	31%	$769.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTD25C	SEL VR6-OSTD25-C)	$3,125.00	K	31%	$2,156.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTD25C-I	SEL VR6-OSTD25-C)	$3,656.25	K	31%	$2,522.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTD25C-K	SEL VR6-OSTD25-C)	$3,512.87	K	31%	$2,423.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOADVUGC	SEL VR6-OSTD-OADV-UG-C)	$4,125.00	K	31%	$2,846.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOADVUGC-I	SEL VR6-OSTD-OADV-UG-C)	$4,826.25	K	31%	$3,330.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOADVUGC-K	SEL VR6-OSTD-OADV-UG-C)	$4,639.14	K	31%	$3,201.01	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOENTUGC	SEL VR6-OSTD-OENT-UG-C)	$15,675.00	K	31%	$10,815.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOENTUGC-I	SEL VR6-OSTD-OENT-UG-C)	$18,339.75	K	31%	$12,654.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VROSTDOENTUGC-K	SEL VR6-OSTD-OENT-UG-C)	$17,583.51	K	31%	$12,132.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6DT100VMC	SEL VS6-DT100VM-C)	$8,000.00	K	31%	$5,520.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6DT100VMC-I	SEL VS6-DT100VM-C)	$9,360.00	K	31%	$6,458.40	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6DT100VMC-K	SEL VS6-DT100VM-C)	$9,385.53	K	31%	$6,476.02	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLAKC	SEL VS6-EPL-AK-C)	$22,995.00	K	31%	$15,866.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLAKC-I	SEL VS6-EPL-AK-C)	$26,904.15	K	31%	$18,563.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLAKC-K	SEL VS6-EPL-AK-C)	$27,083.97	K	31%	$18,687.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLC	SEL VS6-EPL-C)	$3,495.00	K	31%	$2,411.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLC-I	SEL VS6-EPL-C)	$4,089.15	K	31%	$2,821.51	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6EPLC-K	SEL VS6-EPL-C)	$4,118.14	K	31%	$2,841.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESESPLUGC	SEL VS6-ES-ESPL-UG-C)	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	VS6ESESPLUGC-I	SEL VS6-ES-ESPL-UG-C)	$4,400.00	K	31%	$3,036.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESESPLUGC-K	SEL VS6-ES-ESPL-UG-C)	$5,183.11	K	31%	$3,576.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESPKITC	SEL VS6-ESP-KIT-C)	$4,495.00	K	31%	$3,101.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESPKITC-I	SEL VS6-ESP-KIT-C)	$4,495.00	K	31%	$3,101.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESPKITC-K	SEL VS6-ESP-KIT-C)	$5,298.04	K	31%	$3,655.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESPKITPRO	SEL VS6-ESP-KIT-PRO)	$3,820.75	K	31%	$2,636.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESPKITPRO-I	SEL VS6-ESP-KIT-PRO)	$3,820.75	K	31%	$2,636.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESPKITPRO-K	SEL VS6-ESP-KIT-PRO)	$4,501.23	K	31%	$3,105.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESSLKITC	SEL VS6-ESSL-KIT-C)	$495.00	K	31%	$341.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESSLKITC-I	SEL VS6-ESSL-KIT-C)	$579.15	K	31%	$399.61	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6ESSLKITC-K	SEL VS6-ESSL-KIT-C)	$583.44	K	31%	$402.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6OEPLAKC	SEL VS6-OEPL-AK-C)	$24,995.00	K	31%	$17,246.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6OEPLAKC-I	SEL VS6-OEPL-AK-C)	$29,244.15	K	31%	$20,178.46	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6OEPLAKC-K	SEL VS6-OEPL-AK-C)	$28,079.99	K	31%	$19,375.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6OEPLC	SEL VS6-OEPL-C)	$4,395.00	K	31%	$3,032.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6OEPLC-I	SEL VS6-OEPL-C)	$5,142.15	K	31%	$3,548.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6OEPLC-K	SEL VS6-OEPL-C)	$4,937.94	K	31%	$3,407.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBADV25C	SEL VS6-RBADV25-C)	$4,500.00	K	31%	$3,105.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBADV25C-I	SEL VS6-RBADV25-C)	$5,265.00	K	31%	$3,632.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBADV25C-K	SEL VS6-RBADV25-C)	$5,298.04	K	31%	$3,655.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBSTD25C	SEL VS6-RBSTD25-C)	$3,000.00	K	31%	$2,070.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBSTD25C-I	SEL VS6-RBSTD25-C)	$3,510.00	K	31%	$2,421.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6RBSTD25C-K	SEL VS6-RBSTD25-C)	$3,535.86	K	31%	$2,439.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6SO8CPUC	SEL VS6-SO-8CPU-C)	$4,795.00	K	31%	$3,308.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6SO8CPUC-I	SEL VS6-SO-8CPU-C)	$5,610.15	K	31%	$3,871.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6SO8CPUC-K	SEL VS6-SO-8CPU-C)	$5,650.48	K	31%	$3,898.83	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6SOEPLUGC	SEL VS6-SO-EPL-UG-C)	$3,185.00	K	31%	$2,197.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6SOEPLUGC-I	SEL VS6-SO-EPL-UG-C)	$3,726.45	K	31%	$2,571.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6SOEPLUGC-K	SEL VS6-SO-EPL-UG-C)	$3,750.38	K	31%	$2,587.76	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6SOEPUGC	SEL VS6-SO-OEPL-UG-C)	$4,175.00	K	31%	$2,880.75	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6SOEPUGC-I	SEL VS6-SO-OEPL-UG-C)	$4,884.75	K	31%	$3,370.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6SOEPUGC-K	SEL VS6-SO-OEPL-UG-C)	$4,914.96	K	31%	$3,391.32	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDAKC	SEL VS6-STD-AK-C)	$10,995.00	K	31%	$7,586.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDAKC-I	SEL VS6-STD-AK-C)	$12,864.15	K	31%	$8,876.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDAKC-K	SEL VS6-STD-AK-C)	$12,986.52	K	31%	$8,960.70	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDC	SEL VS6-STD-C)	$995.00	K	31%	$686.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDC-I	SEL VS6-STD-C)	$1,164.15	K	31%	$803.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VS6STDC-K	SEL VS6-STD-C)	$1,168.40	K	31%	$806.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELPLLDC	SEL V-TEL-PLL-D-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELPLLDC-I	SEL V-TEL-PLL-D-C)	$20.00	K	31%	$13.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VTELPLLD-K	SEL V-TEL-PLL-D-C)	$21.41	K	31%	$14.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWAOPLLAUGC	SEL VA-WAOS-PLL-A-U-UG-C)	$59.00	K	31%	$40.71	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWAOPLLAUGC-I	SEL VA-WAOS-PLL-A-U-UG-C)	$61.66	K	31%	$42.55	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWAOPLLAUGC-K	SEL VA-WAOS-PLL-A-U-UG-C)	$63.25	K	31%	$43.64	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAAPLLDC	SEL V-WOAA-PLL-D-C)	$22.00	K	31%	$15.18	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAAPLLDC-I	SEL V-WOAA-PLL-D-C)	$22.99	K	31%	$15.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAAPLLDC-K	SEL V-WOAA-PLL-D-C)	$23.56	K	31%	$16.26	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAAPLLUC	SEL V-WOAA-PLL-U-C)	$36.00	K	31%	$24.84	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAAPLLUC-I	SEL V-WOAA-PLL-U-C)	$37.62	K	31%	$25.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAAPLLUC-K	SEL V-WOAA-PLL-U-C)	$38.58	K	31%	$26.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOADPLUCV2	SEL V-WOA-AD-PLL-U-C)	$126.00	K	31%	$86.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOADPLUCV2-I	SEL V-WOA-AD-PLL-U-C)	$131.67	K	31%	$90.85	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOADPLUCV2-K	SEL V-WOA-AD-PLL-U-C)	$135.23	K	31%	$93.31	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPLLDC	SEL V-WOA-PLL-D-C)	$90.00	K	31%	$62.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPLLDC-I	SEL V-WOA-PLL-D-C)	$94.05	K	31%	$64.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPLLDC-K	SEL V-WOA-PLL-D-C)	$96.15	K	31%	$66.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPUCV2	SEL V-WOA-PLL-U-C)	$180.00	K	31%	$124.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPUCV2-I	SEL V-WOA-PLL-U-C)	$188.10	K	31%	$129.79	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOAPUCV2-K	SEL V-WOA-PLL-U-C)	$192.69	K	31%	$132.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLL10UC	SEL V-WOE-PLL-10U-C)	$4,000.00	K	31%	$2,760.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLL10UC-I	SEL V-WOE-PLL-10U-C)	$4,180.00	K	31%	$2,884.20	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLL10UC-K	SEL V-WOE-PLL-10U-C)	$4,286.70	K	31%	$2,957.82	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLLUC	SEL V-WOE-PLL-U-C)	$40,000.00	K	31%	$27,600.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLLUC-I	SEL V-WOE-PLL-U-C)	$41,800.00	K	31%	$28,842.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOEPLLUC-K	SEL V-WOE-PLL-U-C)	$42,866.99	K	31%	$29,578.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOSPLLDC	SEL V-WOS-PLL-D-C)	$50.00	K	31%	$34.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOSPLLDC-I	SEL V-WOS-PLL-D-C)	$52.25	K	31%	$36.05	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOSPLLDC-K	SEL V-WOS-PLL-D-C)	$53.59	K	31%	$36.98	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOSPLLUCV2-K	SEL V-WOS-PLL-U-C)	$96.15	K	31%	$66.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOSPUCV2	SEL V-WOS-PLL-U-C)	$90.00	K	31%	$62.10	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWOSPUCV2-I	SEL V-WOS-PLL-U-C)	$94.05	K	31%	$64.89	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWSDWPLAUUC	SEL VA-WSD-WA-PLA-U-UG-C)	$143.00	K	31%	$98.67	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWSDWPLAUUC-I	SEL VA-WSD-WA-PLA-U-UG-C)	$149.44	K	31%	$103.11	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VWSDWPLAUUC-K	SEL VA-WSD-WA-PLA-U-UG-C)	$153.62	K	31%	$106.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PLAYC	SEL WS14-PLAY-C)	$149.99	K	31%	$103.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PLAYC-I	SEL WS14-PLAY-C)	$152.99	K	31%	$105.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PLAYC-K	SEL WS14-PLAY-C)	$155.49	K	31%	$107.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PLAYUGC	SEL WS14-PLAY-UG-C)	$79.99	K	31%	$55.19	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PLAYUGC-I	SEL WS14-PLAY-UG-C)	$81.59	K	31%	$56.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PLAYUGC-K	SEL WS14-PLAY-UG-C)	$82.71	K	31%	$57.07	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	WS14POPAYUGC	SEL WS14-PRO-PLAY-UG-C)	$99.99	K	31%	$68.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14POPAYUGC-I	SEL WS14-PRO-PLAY-UG-C)	$101.99	K	31%	$70.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14POPAYUGC-K	SEL WS14-PRO-PLAY-UG-C)	$103.39	K	31%	$71.34	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PROC	SEL WS14-PRO-C)	$249.99	K	31%	$172.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PROC-I	SEL WS14-PRO-C)	$254.99	K	31%	$175.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PROC-K	SEL WS14-PRO-C)	$258.16	K	31%	$178.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PROUGC	SEL WS14-PRO-UG-C)	$149.99	K	31%	$103.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PROUGC-I	SEL WS14-PRO-UG-C)	$152.99	K	31%	$105.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	WS14PROUGC-K	SEL WS14-PRO-UG-C)	$155.49	K	31%	$107.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VMWARE
5	VSC-OS-PIA-24-T0	SEL Storage Cloud Prm IA Cap	$614.40	K	31%	$423.94	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PIA-36-T0	SEL Storage Cloud Prm IA Cap	$921.60	K	31%	$635.90	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T0	SEL Storage Cloud Prm Cap 1TB	$1,449.99	K	31%	$1,000.49	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T1	SEL Storage Cloud Prm Cap 2-50TB	$1,425.41	K	31%	$983.53	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T2	SEL Storage Cloud Prm Cap 51-500TB	$1,400.84	K	31%	$966.58	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T3	SEL Storage Cloud Prm Cap 501-1000TB	$1,376.26	K	31%	$949.62	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T4	SEL Storage Cloud Prm Cap 1001+TB	$1,351.68	K	31%	$932.66	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T0	SEL Storage Cloud Prm Cap 1TB	$2,174.98	K	31%	$1,500.74	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T1	SEL Storage Cloud Prm Cap 2-50TB	$2,138.12	K	31%	$1,475.30	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T2	SEL Storage Cloud Prm Cap 51-500TB	$2,101.25	K	31%	$1,449.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T3	SEL Storage Cloud Prm Cap 501-1000TB	$2,064.39	K	31%	$1,424.43	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T4	SEL Storage Cloud Prm Cap 1001+TB	$2,027.52	K	31%	$1,398.99	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-SIA-24-T0	SEL Storage Cloud Std IA Cap	$307.20	K	31%	$211.97	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-SIA-36-T0	SEL Storage Cloud Std IA Cap	$460.80	K	31%	$317.95	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T0	SEL Storage Cloud Std Cap 1TB	$737.28	K	31%	$508.72	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T1	SEL Storage Cloud Std Cap 2-50TB	$725.00	K	31%	$500.25	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T2	SEL Storage Cloud Std Cap 51-500TB	$712.71	K	31%	$491.77	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T3	SEL Storage Cloud Std Cap 501-1000TB	$700.42	K	31%	$483.29	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T4	SEL Storage Cloud Std Cap 1001+TB	$688.13	K	31%	$474.81	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T0	SEL Storage Cloud Std Cap 1TB	$1,105.92	K	31%	$763.08	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T1	SEL Storage Cloud Std Cap 2-50TB	$1,087.49	K	31%	$750.37	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T2	SEL Storage Cloud Std Cap 51-500TB	$1,069.06	K	31%	$737.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T3	SEL Storage Cloud Std Cap 501-1000TB	$1,050.63	K	31%	$724.93	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T4	SEL Storage Cloud Std Cap 1001+TB	$1,032.20	K	31%	$712.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VSC CLOUD SOFT
5	456-111-483	HCIA NP UPG VSPH E+ TO VSOM E+ 1CPU=IG	$961.29	K	31%	$663.29	$259.55	$240.32	$211.48	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-111-484	HCIA NP UPG VSPH STD TO VSOM E+ 1CPU=I	$3,631.54	K	31%	$2,505.76	$980.52	$907.89	$798.94	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-111-485	HCIA NP UPG VSPH STD TO E+ 1CPU=IG	$2,670.25	K	31%	$1,842.47	$720.97	$667.56	$587.46	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-111-486	HCIA NP UPG VSPH ROBO STD TO ADV 25VM	$1,602.15	K	31%	$1,105.48	$432.58	$400.54	$352.47	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-413	HCIA NP VSOM E+ 1CPU w/ 1Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-414	HCIA NP VSOM E+ 1CPU w/ 2Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-415	HCIA NP VSOM E+ 1CPU w/ 3Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-416	HCIA NP VSOM E+ 1CPU w/ 4Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-417	HCIA NP VSOM E+ 1CPU w/ 5Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-418	HCIA NP VSPH E+ 1CPU w/ 1Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-419	HCIA NP VSPH E+ 1CPU w/ 2Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-420	HCIA NP VSPH E+ 1CPU w/ 3Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-421	HCIA NP VSPH E+ 1CPU w/ 4Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-422	HCIA NP VSPH E+ 1CPU w/ 5Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-423	HCIA NP VSPH STD 1CPU w/ 1Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-424	HCIA NP VSPH STD 1CPU w/ 2Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-425	HCIA NP VSPH STD 1CPU w/ 3Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-426	HCIA NP VSPH STD 1CPU w/ 4Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-427	HCIA NP VSPH STD 1CPU w/ 5Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-428	HCIA NP VSPH ROBO ADV 25VM w/1YrMaint=IE	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-429	HCIA NP VSPH ROBO ADV 25VM w/2YrMaint=IE	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-430	HCIA NP VSPH ROBO ADV 25VM w/3YrMaint=IE	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-431	HCIA NP VSPH ROBO ADV 25VM w/4YrMaint=IE	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-432	HCIA NP VSPH ROBO ADV 25VM w/5YrMaint=IE	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-433	HCIA NP VSPH ROBO STD 25VM w/1YrMaint=IE	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-434	HCIA NP VSPH ROBO STD 25VM w/2YrMaint=IE	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-435	HCIA NP VSPH ROBO STD 25VM w/3YrMaint=IE	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-436	HCIA NP VSPH ROBO STD 25VM w/4YrMaint=IE	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-437	HCIA NP VSPH ROBO STD 25VM w/5YrMaint=IE	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-438	HCIA NP VSPH DSKTP 100VM w/ 1Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-439	HCIA NP VSPH DSKTP 100VM w/ 2Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-440	HCIA NP VSPH DSKTP 100VM w/ 3Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-441	HCIA NP VSPH DSKTP 100VM w/ 4Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-442	HCIA NP VSPH DSKTP 100VM w/ 5Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-443	HCIA UP VSOM E+ 1CPU w/ 1Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-444	HCIA UP VSOM E+ 1CPU w/ 2Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-445	HCIA UP VSOM E+ 1CPU w/ 3Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-446	HCIA UP VSOM E+ 1CPU w/ 4Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-447	HCIA UP VSOM E+ 1CPU w/ 5Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-448	HCIA UP VSPH E+ 1CPU w/ 1Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-449	HCIA UP VSPH E+ 1CPU w/ 2Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-450	HCIA UP VSPH E+ 1CPU w/ 3Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-451	HCIA UP VSPH E+ 1CPU w/ 4Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-452	HCIA UP VSPH E+ 1CPU w/ 5Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-453	HCIA UP VSPH STD 1CPU w/ 1Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-454	HCIA UP VSPH STD 1CPU w/ 2Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-455	HCIA UP VSPH STD 1CPU w/ 3Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	456-112-456	HCIA UP VSPH STD 1CPU w/ 4Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-457	HCIA UP VSPH STD 1CPU w/ 5Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-458	HCIA UP VSPH ROBO ADV 25VM w/1YrMaint=IE	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-459	HCIA UP VSPH ROBO ADV 25VM w/2YrMaint=IE	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-460	HCIA UP VSPH ROBO ADV 25VM w/3YrMaint=IE	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-461	HCIA UP VSPH ROBO ADV 25VM w/4YrMaint=IE	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-462	HCIA UP VSPH ROBO ADV 25VM w/5YrMaint=IE	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-463	HCIA UP VSPH ROBO STD 25VM w/1YrMaint=IE	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-464	HCIA UP VSPH ROBO STD 25VM w/2YrMaint=IE	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-465	HCIA UP VSPH ROBO STD 25VM w/3YrMaint=IE	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-466	HCIA UP VSPH ROBO STD 25VM w/4YrMaint=IE	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-467	HCIA UP VSPH ROBO STD 25VM w/5YrMaint=IE	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-468	HCIA UP VSPH DSKTP 100VM w/ 1Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-469	HCIA UP VSPH DSKTP 100VM w/ 2Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-470	HCIA UP VSPH DSKTP 100VM w/ 3Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-471	HCIA UP VSPH DSKTP 100VM w/ 4Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-472	HCIA UP VSPH DSKTP 100VM w/ 5Yr Maint=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-473	UPG VSPH E+ TO VSOM E+ 1CPU w/1Yr Mnt=I(	$961.00	K	31%	$663.09	$259.47	$240.25	$211.42	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-474	UPG VSPH E+ TO VSOM E+ 1CPU w/2Yr Mnt=I(	$961.00	K	31%	$663.09	$259.47	$240.25	$211.42	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-475	UPG VSPH E+ TO VSOM E+ 1CPU w/3Yr Mnt=I(	$961.00	K	31%	$663.09	$259.47	$240.25	$211.42	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-476	UPG VSPH E+ TO VSOM E+ 1CPU w/4Yr Mnt=I(	$961.00	K	31%	$663.09	$259.47	$240.25	$211.42	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-477	UPG VSPH E+ TO VSOM E+ 1CPU w/5Yr Mnt=I(	$961.00	K	31%	$663.09	$259.47	$240.25	$211.42	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-478	UPG VSPH STD TO VSOM E+ 1CPUw/1Yr Mnt=	$3,632.00	K	31%	$2,506.08	$980.64	$908.00	$799.04	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-479	UPG VSPH STD TO VSOM E+ 1CPUw/2Yr Mnt=	$3,632.00	K	31%	$2,506.08	$980.64	$908.00	$799.04	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-480	UPG VSPH STD TO VSOM E+ 1CPUw/3Yr Mnt=	$3,632.00	K	31%	$2,506.08	$980.64	$908.00	$799.04	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-481	UPG VSPH STD TO VSOM E+ 1CPUw/4Yr Mnt=	$3,632.00	K	31%	$2,506.08	$980.64	$908.00	$799.04	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-482	UPG VSPH STD TO VSOM E+ 1CPUw/5Yr Mnt=	$3,632.00	K	31%	$2,506.08	$980.64	$908.00	$799.04	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-483	UPG VSPH STD TO E+ 1CPU w/ 1Yr Maint=IG	$2,670.00	K	31%	$1,842.30	$720.90	$667.50	$587.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-484	UPG VSPH STD TO E+ 1CPU w/ 2Yr Maint=IG	$2,670.00	K	31%	$1,842.30	$720.90	$667.50	$587.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-485	UPG VSPH STD TO E+ 1CPU w/ 3Yr Maint=IG	$2,670.00	K	31%	$1,842.30	$720.90	$667.50	$587.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-486	UPG VSPH STD TO E+ 1CPU w/ 4Yr Maint=IG	$2,670.00	K	31%	$1,842.30	$720.90	$667.50	$587.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-487	UPG VSPH STD TO E+ 1CPU w/ 5Yr Maint=IG	$2,670.00	K	31%	$1,842.30	$720.90	$667.50	$587.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-488	UPG VSPH ROBO STD TO ADV 25VM-1Yr Mnt=	$1,602.00	K	31%	$1,105.38	$432.54	$400.50	$352.44	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-489	UPG VSPH ROBO STD TO ADV 25VM-2Yr Mnt=	$1,602.00	K	31%	$1,105.38	$432.54	$400.50	$352.44	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-490	UPG VSPH ROBO STD TO ADV 25VM-3Yr Mnt=	$1,602.00	K	31%	$1,105.38	$432.54	$400.50	$352.44	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-491	UPG VSPH ROBO STD TO ADV 25VM-4Yr Mnt=	$1,602.00	K	31%	$1,105.38	$432.54	$400.50	$352.44	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-112-492	UPG VSPH ROBO STD TO ADV 25VM-5Yr Mnt=	$1,602.00	K	31%	$1,105.38	$432.54	$400.50	$352.44	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-139	HCIA NP VSOM E+ 6.5 1CPU w/ 1Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-140	HCIA NP VSOM E+ 6.5 1CPU w/ 2Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-141	HCIA NP VSOM E+ 6.5 1CPU w/ 3Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-142	HCIA NP VSOM E+ 6.5 1CPU w/ 4Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-143	HCIA NP VSOM E+ 6.5 1CPU w/ 5Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-144	HCIA NP VSPH E+ 6.5 1CPU w/ 1Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-145	HCIA NP VSPH E+ 6.5 1CPU w/ 2Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-146	HCIA NP VSPH E+ 6.5 1CPU w/ 3Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-147	HCIA NP VSPH E+ 6.5 1CPU w/ 4Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-148	HCIA NP VSPH E+ 6.5 1CPU w/ 5Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-149	HCIA NP VSPH STD 6.5 1CPU w/1Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-150	HCIA NP VSPH STD 6.5 1CPU w/2Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-151	HCIA NP VSPH STD 6.5 1CPU w/3Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-152	HCIA NP VSPH STD 6.5 1CPU w/4Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-153	HCIA NP VSPH STD 6.5 1CPU w/5Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-154	HCIA NP VSPH ROBOADV6.5 25VM w/1YrMnt=I	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-155	HCIA NP VSPH ROBOADV6.5 25VM w/2YrMnt=I	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-156	HCIA NP VSPH ROBOADV6.5 25VM w/3YrMnt=I	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-157	HCIA NP VSPH ROBOADV6.5 25VM w/4YrMnt=I	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-158	HCIA NP VSPH ROBOADV6.5 25VM w/5YrMnt=I	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-159	HCIA NP VSPH ROBOSTD6.5 25VM w/1YrMnt=I	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-160	HCIA NP VSPH ROBOSTD6.5 25VM w/2YrMnt=I	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-161	HCIA NP VSPH ROBOSTD6.5 25VM w/3YrMnt=I	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-162	HCIA NP VSPH ROBOSTD6.5 25VM w/4YrMnt=I	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-163	HCIA NP VSPH ROBOSTD6.5 25VM w/5YrMnt=I	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-164	HCIA NP VSPH DSKTP 6.5 100VM w/1YrMnt=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-165	HCIA NP VSPH DSKTP 6.5 100VM w/2YrMnt=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-166	HCIA NP VSPH DSKTP 6.5 100VM w/3YrMnt=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-167	HCIA NP VSPH DSKTP 6.5 100VM w/4YrMnt=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-168	HCIA NP VSPH DSKTP 6.5 100VM w/5YrMnt=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-169	HCIA UP VSOM E+ 6.5 1CPU w/ 1Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-170	HCIA UP VSOM E+ 6.5 1CPU w/ 2Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-171	HCIA UP VSOM E+ 6.5 1CPU w/ 3Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-172	HCIA UP VSOM E+ 6.5 1CPU w/ 4Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-173	HCIA UP VSOM E+ 6.5 1CPU w/ 5Yr Maint=IG	$4,268.00	K	31%	$2,944.92	$1,152.36	$1,067.00	$938.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-174	HCIA UP VSPH E+ 6.5 1CPU w/ 1Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-175	HCIA UP VSPH E+ 6.5 1CPU w/ 2Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-176	HCIA UP VSPH E+ 6.5 1CPU w/ 3Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-177	HCIA UP VSPH E+ 6.5 1CPU w/ 4Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-178	HCIA UP VSPH E+ 6.5 1CPU w/ 5Yr Maint=IG	$3,394.00	K	31%	$2,341.86	$916.38	$848.50	$746.68	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-179	HCIA UP VSPH STD 6.5 1CPU w/1Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-180	HCIA UP VSPH STD 6.5 1CPU w/2Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-181	HCIA UP VSPH STD 6.5 1CPU w/3Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE

					NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	THIRD PARTY PRODUCT PARTNER
5	456-113-182	HCIA UP VSPH STD 6.5 1CPU w/4Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-183	HCIA UP VSPH STD 6.5 1CPU w/5Yr Maint=IG	$966.00	K	31%	$666.54	$260.82	$241.50	$212.52	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-184	HCIA UP VSPH ROBOADV6.5 25VM w/1YrMnt=I	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-185	HCIA UP VSPH ROBOADV6.5 25VM w/2YrMnt=I	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-186	HCIA UP VSPH ROBOADV6.5 25VM w/3YrMnt=I	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-187	HCIA UP VSPH ROBOADV6.5 25VM w/4YrMnt=I	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-188	HCIA UP VSPH ROBOADV6.5 25VM w/5YrMnt=I	$4,370.00	K	31%	$3,015.30	$1,179.90	$1,092.50	$961.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-189	HCIA UP VSPH ROBOSTD6.5 25VM w/1YrMnt=I	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-190	HCIA UP VSPH ROBOSTD6.5 25VM w/2YrMnt=I	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-191	HCIA UP VSPH ROBOSTD6.5 25VM w/3YrMnt=I	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-192	HCIA UP VSPH ROBOSTD6.5 25VM w/4YrMnt=I	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-193	HCIA UP VSPH ROBOSTD6.5 25VM w/5YrMnt=I	$2,913.00	K	31%	$2,009.97	$786.51	$728.25	$640.86	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-194	HCIA UP VSPH DSKTP 6.5 100VM w/1YrMnt=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-195	HCIA UP VSPH DSKTP 6.5 100VM w/2YrMnt=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-196	HCIA UP VSPH DSKTP 6.5 100VM w/3YrMnt=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-197	HCIA UP VSPH DSKTP 6.5 100VM w/4YrMnt=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-198	HCIA UP VSPH DSKTP 6.5 100VM w/5YrMnt=IB	$7,768.00	K	31%	$5,359.92	$2,097.36	$1,942.00	$1,708.96	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-199	UPG VSPH E+TOVSOM 6.5 E+ 1CPUw/1YrMnt=	$961.00	K	31%	$663.09	$259.47	$240.25	$211.42	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-200	UPG VSPH E+TOVSOM 6.5 E+ 1CPUw/2YrMnt=	$961.00	K	31%	$663.09	$259.47	$240.25	$211.42	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-201	UPG VSPH E+TOVSOM 6.5 E+ 1CPUw/3YrMnt=	$961.00	K	31%	$663.09	$259.47	$240.25	$211.42	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-202	UPG VSPH E+TOVSOM 6.5 E+ 1CPUw/4YrMnt=	$961.00	K	31%	$663.09	$259.47	$240.25	$211.42	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-203	UPG VSPH E+TOVSOM 6.5 E+ 1CPUw/5YrMnt=	$961.00	K	31%	$663.09	$259.47	$240.25	$211.42	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-204	UPG VSPH STDTOVSOM 6.5 E+1CPUw/1YrMnt	$3,632.00	K	31%	$2,506.08	$980.64	$908.00	$799.04	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-205	UPG VSPH STDTOVSOM 6.5 E+1CPUw/2YrMnt	$3,632.00	K	31%	$2,506.08	$980.64	$908.00	$799.04	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-206	UPG VSPH STDTOVSOM 6.5 E+1CPUw/3YrMnt	$3,632.00	K	31%	$2,506.08	$980.64	$908.00	$799.04	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-207	UPG VSPH STDTOVSOM 6.5 E+1CPUw/4YrMnt	$3,632.00	K	31%	$2,506.08	$980.64	$908.00	$799.04	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-208	UPG VSPH STDTOVSOM 6.5 E+1CPUw/5YrMnt	$3,632.00	K	31%	$2,506.08	$980.64	$908.00	$799.04	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-209	UPG VSPH STD TO E+ 6.5 1CPU w/1Yr Mnt=IG	$2,670.00	K	31%	$1,842.30	$720.90	$667.50	$587.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-210	UPG VSPH STD TO E+ 6.5 1CPU w/2Yr Mnt=IG	$2,670.00	K	31%	$1,842.30	$720.90	$667.50	$587.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-211	UPG VSPH STD TO E+ 6.5 1CPU w/3Yr Mnt=IG	$2,670.00	K	31%	$1,842.30	$720.90	$667.50	$587.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-212	UPG VSPH STD TO E+ 6.5 1CPU w/4Yr Mnt=IG	$2,670.00	K	31%	$1,842.30	$720.90	$667.50	$587.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-213	UPG VSPH STD TO E+ 6.5 1CPU w/5Yr Mnt=IG	$2,670.00	K	31%	$1,842.30	$720.90	$667.50	$587.40	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-214	UPG VSPH ROBO STDTOADV6.5 25VM-1YrMnt	$1,602.00	K	31%	$1,105.38	$432.54	$400.50	$352.44	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-215	UPG VSPH ROBO STDTOADV6.5 25VM-2YrMnt	$1,602.00	K	31%	$1,105.38	$432.54	$400.50	$352.44	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-216	UPG VSPH ROBO STDTOADV6.5 25VM-3YrMnt	$1,602.00	K	31%	$1,105.38	$432.54	$400.50	$352.44	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-217	UPG VSPH ROBO STDTOADV6.5 25VM-4YrMnt	$1,602.00	K	31%	$1,105.38	$432.54	$400.50	$352.44	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	456-113-218	UPG VSPH ROBO STDTOADV6.5 25VM-5YrMnt	$1,602.00	K	31%	$1,105.38	$432.54	$400.50	$352.44	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	458-001-738	HCIA NP VxRail vSphere SOFTWARE	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	458-001-739	HCIA UP VxRail vSphere SOFTWARE	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	458-002-204	HCIA NP VxRail vSphere 6.5 Software	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	458-002-205	HCIA UP VxRail vSphere 6.5 Software	$0.00	K	31%	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	VXRAIL SOFTWARE
5	BEDROCK-001	SEL Bedrock Ingest/Mgmt per Core AIM 1Y	$1,538.00	K	31%	$1,061.22	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI
5	BEDROCK-002	SEL Bedrock Ingest/Mgmt Per Core AIM 2Y	$3,077.00	K	31%	$2,123.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI
5	BEDROCK-003	SEL Bedrock Ingest/Mgmt per Core AIM 3Y	$4,615.00	K	31%	$3,184.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI
5	BEDROCK-PLAT-001	SEL Bedrock Platform per Core 1Y	$2,308.00	K	31%	$1,592.52	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI
5	BEDROCK-PLAT-002	SEL Bedrock Platform per Core 2Y	$4,615.00	K	31%	$3,184.35	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI
5	BEDROCK-PLAT-003	SEL Bedrock Platform per Core 3Y	$6,923.00	K	31%	$4,776.87	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI
5	MICA-PLAT-001	SEL Mica Platform per Core 1Y	$692.00	K	31%	$477.48	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI
5	MICA-PLAT-002	SEL Mica Platform per Core 2Y	$1,385.00	K	31%	$955.65	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI
5	MICA-PLAT-003	SEL Mica Platform per Core 3Y	$2,077.00	K	31%	$1,433.13	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	ZALONI