

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	AEXP-0600000-DS	SEL Adlib Compression Add-on Non-Prod	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ADLIB
5	AEXP-0600000-US	SEL Adlib Compression Add-on Prod	\$37,500.00	K	31%	\$25,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ADLIB
5	AEXP-3000000-DS	SEL Adlib CAD Add-on Non-Prod	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ADLIB
5	AEXP-3000000-US	SEL Adlib CAD Add-on Prod	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ADLIB
5	CLSS-0000000-PS	SEL Adlib Classification Suite	\$456,250.00	K	31%	\$314,812.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ADLIB
5	EMC1-0000000-DS	SEL Adlib Adv Rendering DCTM Non-Prod	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ADLIB
5	EMC1-0000000-PS	SEL Adlib Adv Rendering for DCTM Prod	\$37,500.00	K	31%	\$25,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ADLIB
5	ARNDR4DUSERPERSEL	ARNDR User PERP	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AEROW
5	ARNDR4DUSERSUBSEL	ARNDR User SUB	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AEROW
5	ARNDR4PRODSERVSEL	ARNDR PRODServer SUB	\$21,875.00	K	31%	\$15,093.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AEROW
5	ARNDR4TESTSERVISEL	ARNDR TESTserver SUB	\$10,938.00	K	31%	\$7,547.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AEROW
5	MIFD-CLT0001	SEL myInsight CLIENT 1-50 USERS PER SEAT	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFD-CLT0051	SEL myInsightCLIENT 51-200 USERS PERSEAT	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFD-CLT0201	SEL myInsightCLIENT 201-500USERS PERSEAT	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFD-CLT0501	SEL myInsightCLIENT501-1250USERS PERSEA	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFD-CLT1251	SEL myInsight CLIENT 1250+USERS PER SEAT	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFD-FLT00001	SEL myInsight 1-50 USR FLOAT 1YR LEASE	\$41.00	K	31%	\$28.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFD-FLT00051	SEL myInsight 51-200USR FLOAT 1YRLEASE	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFD-FLT00201	SEL myInsight 201-500 USR FLOAT 1YRLEASE	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFD-FLT00501	SEL myInsight 501-1250USR FLOAT 1YRLEASE	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFD-FLT01251	SEL myInsight 1251+ USR FLOAT 1YR LEASE	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFDLS-CSM	SEL myInsight for DCTM LS ConsumerASL=UA	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	MIFDLS-CTB	SEL myInsight forDCTM LS ContributASL=UA	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	AMPLEXOR
5	CS1000HA-ISLN	SEL Aspera Cnct Svr-1 Gbps-HA-ISLN	\$144,000.00	K	31%	\$99,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	CS1000HA-ISLN	SEL Aspera Cnct Svr-100 Mbps-HA-ISLN	\$48,000.00	K	31%	\$33,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	CS155HA-ISLN	SEL Aspera Cnct Svr-155 Mbps-HA-ISLN	\$66,000.00	K	31%	\$45,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	CS2400HA-ISLN	SEL Aspera Cnct Svr-2.4 Gbps-HA-ISLN	\$192,000.00	K	31%	\$132,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	CS450HA-ISLN	SEL Aspera Cnct Svr-450 Mbps-HA-ISLN	\$108,000.00	K	31%	\$74,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	CS45HA-ISLN	SEL Aspera Cnct Svr-45 Mbps-HA-ISLN	\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	CS5000HA-ISLN	SEL Aspera Cnct Svr-5 Gbps-HA-ISLN	\$240,000.00	K	31%	\$165,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	ES1000HA-ISLN	SEL Aspera Entrp Svr-1 Gbps-HA-ISLN	\$96,000.00	K	31%	\$66,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	ES100HA-ISLN	SEL Aspera Entrp Svr-100 Mbps-HA-ISLN	\$32,000.00	K	31%	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	ES155HA-ISLN	SEL Aspera Entrp Svr-155 Mbps-HA-ISLN	\$44,000.00	K	31%	\$30,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	ES2400HA-ISLN	SEL Aspera Entrp Svr-2.4 Gbps-HA-ISLN	\$128,000.00	K	31%	\$88,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	ES450HA-ISLN	SEL Aspera Entrp Svr-450 Mbps-HA-ISLN	\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	ES45HA-ISLN	SEL Aspera Entrp Svr-45 Mbps-HA-ISLN	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	ES5000HA-ISLN	SEL Aspera Entrp Svr-5 Gbps-HA-ISLN	\$160,000.00	K	31%	\$110,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ASPERA
5	EMC-SEL-BTPE-1YRSEL	BlueTalon Policy Engine AIM Only 1Y	\$346,154.00	K	31%	\$238,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON
5	EMC-SEL-BTPE-2YRSEL	BlueTalon Policy Engine AIM Only 2Y	\$641,026.00	K	31%	\$442,307.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON
5	EMC-SEL-BTPE-3YRSEL	BlueTalon Policy Engine AIM Only 3Y	\$769,231.00	K	31%	\$530,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BLUE TALON
5	BR-AMP-UPG-01	SEL ANALYTICS MONITORING PLATFORM,24:1	\$499,800.00	K	31%	\$344,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-1010-0010	SEL SINGLE PORT CNA (OPT)	\$2,252.00	K	31%	\$1,553.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-1010-1010	SEL SINGLE PORT CNA (COP)	\$1,523.00	K	31%	\$1,050.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-1020-0010	SEL DUAL PORT CNA (OPT)	\$3,350.00	K	31%	\$2,311.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-1020-1010	SEL DUAL PORT CNA (COP)	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-1860-1C00	SEL 1860-1C 1PORT NO SFP	\$1,466.00	K	31%	\$1,011.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-1860-1F00	SEL 1860-1F 1PORT 16GB SFP	\$2,001.00	K	31%	\$1,380.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-1860-1P00	SEL 1860-1P 1PORT 10GB SFP	\$1,784.00	K	31%	\$1,230.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-1860-2C00	SEL 1860-2C 2PORT NO SFPS	\$2,052.00	K	31%	\$1,415.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-1860-2F00	SEL 1860-2F 2PORTS 16GB SFPS	\$3,123.00	K	31%	\$2,154.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-1860-2P00	SEL 1860-2P 2PORTS 10GB SFPS	\$2,689.00	K	31%	\$1,855.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-415-0010	SEL 415 FC HBA SINGLE PORT 4GBPS	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-425-0010	SEL 425 FC HBA DUAL PORT 4GBPS	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-815-0010	SEL 815 FC HBA SINGLE PORT 8GBPS	\$1,450.00	K	31%	\$1,000.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	EM-825-0010	SEL 825 FC HBA DUAL PORT 8GBPS	\$2,050.00	K	31%	\$1,414.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	XBR-R000294	SEL 2 POST MID MOUNT KIT/FLUSH MOUNT K	\$315.00	K	31%	\$217.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE
5	10GE-SFPPAOC070	SEL-10GE SFP+ TwinAx Active Optic Cbl,7m	\$360.00	K	31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GE-SFPPAOC100	SEL-10GE SFP+ TwinAx Optical Cable, 10m	\$410.00	K	31%	\$282.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10G-SFPP-LRM	SEL 10GBASE-LRM 1310NM SFP+ (LC) TAR	\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0101	SEL DIRECT ATTACH SFPP COPPER1M1-PACI	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0301	SEL DIRECT ATTACH SFPP COPPER3M1-PACI	\$210.00	K	31%	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0308	SEL DIRECT ATTACH SFPP COPPER3M8-PACI	\$1,512.00	K	31%	\$1,043.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10G-SFPP-TWX0508	SEL DIRECT ATTACH SFPP COPPER5M8-PACI	\$1,872.00	K	31%	\$1,291.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10G-SFPP-ZR	SEL-10GBASE-ZR SFP+ optic 80km SMF	\$15,995.00	K	31%	\$11,036.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-11	SEL DIRECT ATTACH SFPP COPPER1M1-PACI	\$136.00	K	31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-18	SEL DIRECT ATTACH SFPP COPPER1M8-PACI	\$979.00	K	31%	\$675.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-31	SEL DIRECT ATTACH SFPP COPPER3M1-PACI	\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-38	SEL DIRECT ATTACH SFPP COPPER3M8-PACI	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-51	SEL DIRECT ATTACH SFPP COPPER5M1-PACI	\$236.00	K	31%	\$162.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	10GSFP-TWX-58	SEL DIRECT ATTACH SFPP COPPER5M8-PACI	\$1,697.00	K	31%	\$1,170.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	1G-SFP-TWX-0101	SEL D-ATTACH 1G SFP COPPER 1M S-CABLE	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	1G-SFP-TWX-0501	SEL 5M DIR ATTACH 1G SFP COPPER STCK C	\$260.00	K	31%	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-4C-0101	SEL-4x10G D-ATTACH QSFP/4 SFP CBL1M 1P	\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-4C-0301	SEL-4x10G D-ATTACH QSFP/4 SFP CBL3M 1P	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-4C-0501	SEL-4x10G D-ATTACH QSFP/4 SFP CBL5M 1P	\$950.00	K	31%	\$655.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	40G-QSFP-C-00501	SEL-40GE QSFP TwinAx Cable, 0.5m	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-C-00508	SEL-40GE QSFP TwinAx 0.5M, 8-PACK,	\$1,080.00	K	31%	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-C-0101	SEL 1x40GE QSFP D/A Copper Cbl 1m	\$288.00	K	31%	\$198.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-Q-0101	SEL-40GE TWINAX QSFP+ cable, 1m	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-Q-0301	SEL-40GE TWINAX QSFP+ cable, 3m	\$650.00	K	31%	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	40G-QSFP-Q-0501	SEL-40GE TWINAX QSFP+ cable, 5m	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	BR-5410-PERP-1C	SEL-Perp(1 License), Bare Mtl 1-4 Cores	\$3,365.00	K	31%	\$2,321.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	BR-5410-PERP-5C	SEL-Perp(1 License), Bare Metal 5+ Cores	\$6,585.00	K	31%	\$4,543.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	BR-5415-PERP-VM	SEL-Perp(1 License), Virtual Machine	\$2,375.00	K	31%	\$1,638.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	BR-5600P-1V	SEL-5600 vRTR Perp(1 Lic)/w/1 vCPU DP Lic	\$1,049.00	K	31%	\$723.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	BR-BFO-SML	SEL Flow Optimize-Lic 20G traffic mgmt	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	CC-MINIUSB-RJ45	SEL-Cons cable, male mini-USB/male RJ-45	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG100FXIROM	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$345.00	K	31%	\$238.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG100FXLROM	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$455.00	K	31%	\$313.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-100FX-OM	SEL 100Base-FX SFP optic MMF LC OMC	\$195.00	K	31%	\$134.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-100FX-OM-8	SEL 8x100Base-FX SFP optic MMF(LC)(OMC)	\$1,404.00	K	31%	\$968.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-BXD	SEL 1000Base-BXD SFP SMF to E1MG-BXU	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-BXU	SEL 1000Base-BXU SFP SMF to E1MG-BXD	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-FX-IR-OM	SEL 100Base-FX IR 15km SMF LC SFP OMC	\$313.00	K	31%	\$215.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-FX-LR-OM	SEL 100Base-FX 40km LR SMF SFP optic OMC	\$412.00	K	31%	\$284.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-FX-OM	SEL 100Base-FX SFP optic MMF LC OMC	\$177.00	K	31%	\$122.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-FX-OM8	SEL 100Base-FX SFP optic MMF 8PK LC OMC	\$1,272.00	K	31%	\$877.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-LHA-OM	SEL 1000Base-LHA SFP optic SMF LC OMC	\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-LHA-OM-T	SEL-1000Base-LHA SFP optic, SMF	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-LHB	SEL 1000Base-LHB SFPopticSMF(LC)<=150km	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-LX-OM	SEL 1000Base-LX SFP optic SMF LC OMC	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-LX-OM-8	SEL 1000Base-LX SFP optic 8PK SMF LC OMC	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-SX-OM	SEL 1000Base-SX SFP optic MMF LC OMC	\$525.00	K	31%	\$362.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-SX-OM-8	SEL 1000Base-SX SFP optic 8PK MMF LC OMC	\$3,780.00	K	31%	\$2,608.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	E1MG-TX	SEL 1000BASE-TX SFP Copper RJ-45Conn	\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6400-C12-MGNT	SEL-6430-C12 Magnet Mount Kit	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6400-C12-RMK	SEL-6430-C12 2-Post Mount Kit	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6400-EPS1500	SEL ICX6430/50 1500W Ext Pwr-RPS/EPS	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6400-RMK	SEL ICX6430/6450 2 Post Rck Kit Spare	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6430-24	SEL 24p 1G 4x1G SFP U/S Ports Fanless	\$1,295.00	K	31%	\$893.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6430-24P	SEL 24p 1G PoE+ 390W4x1G SFP U/S Ports	\$2,295.00	K	31%	\$1,583.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6430-48	SEL 48p 1G 4 x 1G SFP Uplink/Stack Ports	\$2,795.00	K	31%	\$1,928.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6430-48P	SEL 48p1G PoE+ 390W4 x 1G SFP U/S Ports	\$4,095.00	K	31%	\$2,825.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6430-C12	SEL-12-port 1G Compact Switch (4 PoE+)	\$1,095.00	K	31%	\$755.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX64502X10GLPOD	SEL 6450 CapLic UPG 1G U/S Prts(+1G/10G)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6450-C12-PD	SEL-12-port 1G Compact Switch (4 PoE+)PD	\$1,595.00	K	31%	\$1,100.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX6450-PREM-LIC	SEL ICX 6450 PREMIUM SOFTWARE LICENSE	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7000-RMK	SEL-RACK MOUNT KIT, 2 POST,ICX7750/7450	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-24	SEL-24-port 1 GbE switch with 8x1GbE SFP	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-24-2X10G	SEL-24prt 1 G bundle 2x1GbE/10GbE+6x1GbE	\$2,650.00	K	31%	\$1,828.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-24G	SEL-24-port 1 GbE 4x1GbE SFP	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-24P	SEL-24-prt 1 GbE switch PoE+ 360W	\$2,650.00	K	31%	\$1,828.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-24P2X10G	SEL-24-prt 1 GbE switch PoE+ 360W bundle	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-2X10GPOD	SEL-7250 Upgrd uplink prts to 2x1GE/10GE	\$1,400.00	K	31%	\$966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-48	SEL-48-prt 1 GbE switch with 8x1GbE SFP+	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-48-2X10G	SEL-48-prt 1 GbE switch bundle	\$3,900.00	K	31%	\$2,691.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-48P	SEL-48-prt 1 GbE switch PoE+ 720W	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-48P2X10G	SEL-48-prt 1 GbE switch PoE+ 720W bundle	\$5,300.00	K	31%	\$3,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-8X10GPOD	SEL-ICX7250 Upgrd to 8x1GbE/10GbE uplink	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7250-PREM-LIC	SEL-ICX7250 Layer 3 Premium Software	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7400-1X40GQ	SEL-ICX 7450 1-port 40GbE QSFP+ Module	\$800.00	K	31%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7400-4X10GC	SEL-ICX 7450 4-port 1/10GbE 10GBase-T	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7400-4X10GF	SEL-ICX 7450 4-port 1/10GbE SFP+ Module	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7400-4X1GF	SEL-ICX 7450 4-port 100M/1GbE SFP Module	\$400.00	K	31%	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-24	SEL-24-port 1 GbE switch, 3 mod slots	\$3,095.00	K	31%	\$2,135.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-24-E	SEL-24-port 1 GbE switch bundle	\$5,595.00	K	31%	\$3,860.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-24P	SEL-24-port 1 GbE swch PoE+, 3 mod slots	\$3,495.00	K	31%	\$2,411.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-24P-E	SEL-24-port 1 GbE switch PoE+ bundle	\$6,595.00	K	31%	\$4,550.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48	SEL-48-port 1 GbE switch, 3 mod slots	\$5,295.00	K	31%	\$3,653.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48-E	SEL-48-port 1 GbE switch bundle	\$7,995.00	K	31%	\$5,516.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48F	SEL-48-port 1 GbE SFP switch, 3 modslots	\$9,995.00	K	31%	\$6,896.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48F-E	SEL-48-port 1 GbE SFP switch bundle	\$11,995.00	K	31%	\$8,276.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48P	SEL-48-port 1 GbE swch PoE+, 3 mod slots	\$6,795.00	K	31%	\$4,688.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48P-E	SEL-48-port 1 GbE switch PoE+ bundle	\$9,995.00	K	31%	\$6,896.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-48PSTK-E	SEL-48-port 1 GbE switch PoE+ bundle	\$9,195.00	K	31%	\$6,344.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7450-PREM-LIC	SEL-ICX 7450 LAYER 3 PREM SOFTWARE LIC	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-26Q	SEL-7750 w/26 40GbE prts 1 mod slot.	\$21,500.00	K	31%	\$14,835.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-48C	SEL-7750 w/48 40GbE prts 1 mod slot.	\$23,900.00	K	31%	\$16,491.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-48F	SEL-7750w/48 10GbE SFP+ prts, 6 10/40GbE	\$21,500.00	K	31%	\$14,835.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-6Q	SEL-ICX7750 six port 40GbE QSFP+ module	\$5,995.00	K	31%	\$4,136.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	ICX7750-FAN-E	SEL-(4) 7750 Fans prt side air intake	\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-FAN-E-1	SEL-(1) 7750 Fan prt side air intake	\$575.00	K	31%	\$396.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-FAN-I	SEL-(4) 7750 Fan assys prt side air exh	\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-FAN-I-1	SEL-(1) 7750 Fan assy prt side air exh	\$575.00	K	31%	\$396.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-L3-COE	SEL-7750 PREMIUM LAYER3 FEATURES	\$6,495.00	K	31%	\$4,481.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX7750-RMK	SEL-FRU,RCK MNT KIT,2 POST, 7750/7450	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX-EPS4000CBL01	SEL-EPS4000 Cable Direct; 1 EPS4000	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX-EPS4000CBL02	SEL-EPS4000 Cble Spli; 1 EPS4000 to 2	\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX-EPS4000SHELF	SEL-EPS4000 Shelf with 4 bays	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX-FAN10-E	SEL-7450 exhaust airflow fan, FTB	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	ICX-FAN10-I	SEL-7450 intake airflow fan, BTF	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCAU5	SEL Pwrcrd for RPS5/8/9/X424/X448 - AUS	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCAU5-EPS	SEL Pwrcrd AUSTRALIA 16A/250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PC-C13C14	SEL-C13/C14 15A Power Cord	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCEURO	SEL Pwrcrd for RPS2/3/5/9 EU version	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCEURO-EPS	SEL 16A250VCEE 7/7 EUROP-C191.8MR6	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCINDIA	SEL Pwrcrd for RPS2/3/5/9 India version	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCINDIA-EPS	SEL Pwrcrd INDIA 16A/250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCJAPAN	SEL Pwrcrd for RPS2/3/5/9 Japan version	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCJAPAN-EPS	SEL Pwrcrd JAPAN 15A 250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCSWISS-C1312GH	SEL-PWR CRD, SWISS TO C13,10A,250V	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCTAIWAN-EPS	SEL Pwrcrd TAIWAN 16A 250V	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUK	SEL Pwrcrd for RPS2/3/5/9 UK version	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUK-EPS	SEL Pwrcrd UK 13A 250V	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUSA	SEL-PWR CRD-RPS2/3/5/9 USA vers 9'10"	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PCUSA2	SEL-PWR CRD,USA,NEMA5-15/C13, 13A, 125V	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-ADMIN	SEL-Web Application Firewall Admin Mod	\$5,600.00	K	31%	\$3,864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-DEC-CORE	SEL-Web App Firewall Decider (fcore)	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-PROXYENF	SEL-WAF Proxy Enforcer Mod	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	PL-WAF-WEBENF	SEL-WAF Web Server Enforcer Mod	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS15-E	SEL 6610/50NON-POE250W PSU p-side intake	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS15-I	SEL 6610/50 NON-POE 250W PSU p-side exh	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS16DC-E	SEL 510W DC Pwr forCX6610/50-EXHAUSTair	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS16DC-I	SEL 510W DC Pwr forCX6610/50-Intakeair	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS16-E	SEL 1000W Pwr-ICX6610 PoE-Exhaustairflow	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS16-I	SEL 6610 POE 1000W PSU PORT SIDE EXHAU	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS17	SEL-1 Pwr Supp for EPS4000 Shelf; 920W	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS9-E	SEL-500W AC pwr supp w/ exhaust airflow	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS9-I	SEL-500W AC pwr supp w/ intake airflow	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS9DC+E	SEL-500W DC pwr supp w/ exhaust airflow	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	RPS9DC-I	SEL-FRU,500WDCPS,INTAKE,ICX7750	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAF-1000	SEL-Web App Firewall Mod(for VTM Std Ed)	\$8,400.00	K	31%	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAF-2000	SEL-Web App Firewall Mod(for VTM ENT Ed)	\$12,400.00	K	31%	\$8,556.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAF-4000	SEL-Web App Firewall(VTM ENT Ed 5Gb+)	\$20,400.00	K	31%	\$14,076.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAFPX-1000-H	SEL-WAF Proxy - 5Gbps	\$23,640.00	K	31%	\$16,311.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAFPX-1000-L	SEL-WAF Proxy - 200 Mbps	\$9,160.00	K	31%	\$6,320.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAFPX-1000-M	SEL-WAF Proxy - 1Gbps	\$14,120.00	K	31%	\$9,742.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SAFPX-1000-VH	SEL-WAF Proxy - 10Gbps	\$32,360.00	K	31%	\$22,328.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-1000-H	SEL-UPG-WAP(1Gbps)>VTM Std Ed(1Gbps)	\$3,600.00	K	31%	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-1000-L	SEL-UPG-WAP(10Mbps)>VTM Std Ed(10Mbps)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-1000-M	SEL-UPG-WAP(200Mbps)>VTM Std Ed(200Mbps)	\$2,800.00	K	31%	\$1,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-2000-L	SEL-UPG-WAP(1Gbps)>VTM ENT Ed(1Gbps)	\$9,200.00	K	31%	\$6,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-2000-M	SEL-UPG-WAP(2Gbps)>VTM ENT Ed(2Gbps)	\$12,400.00	K	31%	\$8,556.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-4000-H	SEL-UPG-WAP(20Gbps)>VTM ENT Ed(20Gbps)	\$20,400.00	K	31%	\$14,076.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-4000-L	SEL-UPG-WAP(5Gbps)>VTM ENT Ed(5Gbps)	\$18,800.00	K	31%	\$12,972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SPTM-4000-M	SEL-UPG-WAP(10Gbps)>VTM ENT Ed(10Gbps)	\$19,600.00	K	31%	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-1000-H	SEL-Virtual Traffic Mgr Std Ed-1Gbps	\$11,600.00	K	31%	\$8,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-1000-H1	SEL-Virtual Traffic Mgr Std Ed-5Gbps	\$18,800.00	K	31%	\$12,972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-1000-L	SEL-Virtual Traffic Mgr Std Ed-10 Mbps	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-1000-M	SEL-Virtual Traffic Mgr Std Ed-200 Mbps	\$7,600.00	K	31%	\$5,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-2000-L	SEL-Virtual Traffic Mgr Ent Ed - 1Gbps	\$17,200.00	K	31%	\$11,868.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-2000-M	SEL-Virtual Traffic Mgr Ent Ed - 2Gbps	\$23,600.00	K	31%	\$16,284.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-4000-H	SEL-Virtual Traffic Mgr Ent Ed - 20Gbps	\$45,200.00	K	31%	\$31,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-4000-L	SEL-Virtual Traffic Mgr Ent Ed - 5Gbps	\$32,400.00	K	31%	\$22,356.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-4000-M	SEL-Virtual Traffic Mgr Ent Ed - 10Gbps	\$39,600.00	K	31%	\$27,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-4000-VH	SEL-Virtual Traffic Mgr Ent Ed-Unlimited	\$50,800.00	K	31%	\$35,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-200	SEL-vTM bulk pkg SD - Adv LBw/SSL-5Gbps	\$35,500.00	K	31%	\$24,495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-300	SEL-vTM Standard Edition for SD - 5Gbps	\$55,500.00	K	31%	\$38,295.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-300-L	SEL-vTM Standard Edition for SD - 2Gbps	\$38,850.00	K	31%	\$26,806.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-400	SEL-vTM EntEd for SD - 5Gbps	\$75,500.00	K	31%	\$52,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-400-L	SEL-vTM EntEd for SD - 2Gbps	\$52,850.00	K	31%	\$36,466.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-ADD-FIPS	SEL-FIPS add-on for SD - 5Gbps	\$7,550.00	K	31%	\$5,209.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-ADD-FIPS-L	SEL-FIPS add-on for SD - 2Gbps	\$5,285.00	K	31%	\$3,646.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-ADD-WAF	SEL-vWeb App FW add-on for SD - 5Gbps	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-ADD-WAF-L	SEL-vWeb App FW add-on for SD - 2Gbps	\$35,000.00	K	31%	\$24,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	STM-B-ADD-WEBAC	SEL-Web Acc add-on for SD - 5Gbps	\$37,000.00	K	31%	\$25,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-ADD-WEBAL	SEL-Web Acc add-on for SD - 2Gbps	\$25,900.00	K	31%	\$17,871.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-B-WAFPROXY	SEL-vWeb Appl Firewall Proxy SD - 5Gbps	\$61,100.00	K	31%	\$42,159.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-FIPS-1000	SEL-FIPS Add-On Mod (for VTM Std Ed)	\$1,160.00	K	31%	\$800.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-FIPS-2000	SEL-FIPS Add-On Mod (for VTM ENT Ed)	\$2,360.00	K	31%	\$1,628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STM-FIPS-4000	SEL-FIPS Mod(VTM ENT 5Gb+)FIPS140-2 Lv1	\$5,080.00	K	31%	\$3,505.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STX-APT	SEL-Web Accel EXP Add-On Mod (for VTM)	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	STX-STD	SEL-Web Accel Std Add-On Mod (for VTM)	\$14,800.00	K	31%	\$10,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAF-1K-2K	SEL-UPG Web App Firewall-VTM (STD>ENT)	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAF-1K-4K	SEL-UPG Web App Firewall-VTM(STD>ENT5gb)	\$13,800.00	K	31%	\$9,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAF-2K-4K	SEL-UPG Web App Firewall-VTM(ENT>ENT5gb)	\$9,200.00	K	31%	\$6,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFB300FB400	SEL-Upg - vTM w/ vWeb App FW 300 to 400	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-HVH	SEL-UPG-WAF Proxy SAFPX-1K-H>SAFPX-1K-I	\$10,028.00	K	31%	\$6,919.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-LH	SEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-I	\$16,652.00	K	31%	\$11,489.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-LM	SEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-A	\$5,704.00	K	31%	\$3,935.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-LVH	SEL-UPG-WAF Proxy SAFPX-1K-L>SAFPX-1K-V	\$26,680.00	K	31%	\$18,409.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-MH	SEL-UPG-WAF Proxy SAFPX-1K-M>SAFPX-1K-I	\$10,948.00	K	31%	\$7,554.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-SAFPX-1K-MVH	SEL-UPG-WAF Proxy SAFPX-1K-M>SAFPX-1K-I	\$20,976.00	K	31%	\$14,473.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH1-4KH	SEL-UPG-VTM Std Ed(5Gbps)>Ent(20Gbps)	\$30,360.00	K	31%	\$20,948.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH1-4KL	SEL-UPG-VTM Std Ed(5Gbps)>Ent(5Gbps)	\$15,640.00	K	31%	\$10,791.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH1-4KM	SEL-UPG-VTM Std Ed(5Gbps)>Ent(10Gbps)	\$23,920.00	K	31%	\$16,504.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM1KH1-4KV	SEL-UPG-VTM Std Ed(5Gbps)>Ent Unlimited	\$36,800.00	K	31%	\$25,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-2KL	SEL-UPG-VTM Std Ed(1Gbps)>Ent(1Gbps)	\$6,440.00	K	31%	\$4,443.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-2KM	SEL-UPG-VTM Std Ed(1Gbps)>Ent(2Gbps)	\$13,800.00	K	31%	\$9,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KH	SEL-UPG-VTM Std Ed(1Gbps)>Ent(20Gbps)	\$38,640.00	K	31%	\$26,661.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KL	SEL-UPG-VTM Std Ed(1Gbps)>Ent(5Gbps)	\$23,920.00	K	31%	\$16,504.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KM	SEL-UPG-VTM Std Ed(1Gbps)>Ent(10Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KH-4KVH	SEL-UPG-VTM Std Ed(1Gbps)>Ent Unlimited	\$45,080.00	K	31%	\$31,105.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-H-H1	SEL-UPG-VTM Std Ed(1Gbps)up to(5Gbps)	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-2KL	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(1Gbps)	\$14,720.00	K	31%	\$10,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-2KM	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(2Gbps)	\$22,080.00	K	31%	\$15,235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-4KH	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(20Gbps)	\$46,920.00	K	31%	\$32,374.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-4KL	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(5Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-4KM	SEL-UPG-VTM Std Ed(10Mbps)>Ent Ed(10Gbps)	\$40,480.00	K	31%	\$27,931.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-4KVH	SEL-UPG-VTM Std Ed(10Mbps)>Ent Unlimited	\$53,360.00	K	31%	\$36,818.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-H	SEL-UPG-VTM Std Ed(10Mbps)up to(1Gbps)	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-H1	SEL-UPG-VTM Std Ed(10Mbps)up to(5Gbps)	\$16,560.00	K	31%	\$11,426.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-L-M	SEL-UPG-VTM Std Ed(10Mbps)up to(200Mbps)	\$3,680.00	K	31%	\$2,539.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-2KL	SEL-UPG-VTM Std Ed(200Mbps)>Ent(1Gbps)	\$11,040.00	K	31%	\$7,617.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-2KM	SEL-UPG-VTM Std Ed(200Mbps)>Ent(2Gbps)	\$18,400.00	K	31%	\$12,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KH	SEL-UPG-VTM Std Ed(200Mbps)>Ent(20Gbps)	\$43,240.00	K	31%	\$29,835.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KL	SEL-UPG-VTM Std Ed(200Mbps)>Ent(5Gbps)	\$28,520.00	K	31%	\$19,678.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KM	SEL-UPG-VTM Std Ed(200Mbps)>Ent(10Gbps)	\$36,800.00	K	31%	\$25,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1KM-4KVH	SEL-UPG-VTM Std Ed(200Mbps)>Ent Unlimited	\$49,680.00	K	31%	\$34,279.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-M-H	SEL-UPG-VTM Std Ed(200Mbps)up to(1Gbps)	\$4,600.00	K	31%	\$3,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-1K-M-H1	SEL-UPG-VTM Std Ed(200Mbps)up to(5Gbps)	\$12,880.00	K	31%	\$8,887.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KH	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(20Gbps)	\$32,200.00	K	31%	\$22,218.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KL	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(5Gbps)	\$17,480.00	K	31%	\$12,061.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KM	SEL-UPG-VTM ENT Ed(1Gbps)>Ent(10Gbps)	\$25,760.00	K	31%	\$17,774.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KL-4KVH	SEL-UPG-VTM ENT Ed(1Gbps)>Ent Unlimited	\$38,640.00	K	31%	\$26,661.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2K-L-M	SEL-UPG-VTM ENT Ed(1Gbps)up to(2Gbps)	\$7,360.00	K	31%	\$5,078.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KM-4KH	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(20Gbps)	\$24,840.00	K	31%	\$17,139.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KM-4KL	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(5Gbps)	\$10,120.00	K	31%	\$6,982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KM-4KM	SEL-UPG-VTM ENT Ed(2Gbps)>Ent(10Gbps)	\$18,400.00	K	31%	\$12,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-2KM-4KVH	SEL-UPG-VTM ENT Ed(2Gbps)>Ent Unlimited	\$31,280.00	K	31%	\$21,583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-H-VH	SEL-UPG-VTM ENT Ed(20Gbps)up to unlimitd	\$6,440.00	K	31%	\$4,443.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-L-H	SEL-UPG-VTM ENT Ed(5Gbps)up to(20Gbps)	\$14,720.00	K	31%	\$10,156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-L-M	SEL-UPG-VTM ENT Ed(5Gbps)up to(10Gbps)	\$8,280.00	K	31%	\$5,713.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-L-VH	SEL-UPG-VTM ENT Ed(5Gbps)up to unlimited	\$21,160.00	K	31%	\$14,600.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-M-H	SEL-UPG-VTM ENT Ed(10Gbps)up to(20Gbps)	\$6,440.00	K	31%	\$4,443.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-4K-M-VH	SEL-UPG-VTM ENT Ed(10Gbps)up to unlimitd	\$12,880.00	K	31%	\$8,887.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-B200400	SEL-UPG-STM-B-200 > VTM Ent Ed SD-5Gbps	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-B2000300	SEL-UPG-STM-B-200 > VTM Std Ed SD-5Gbps	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-B300400	SEL-Upg - vTM Std Ed to EntEd SD-5Gbps	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-B300L400L	SEL-Upg - vTM Std Ed to EntEd SD-2Gbps	\$17,500.00	K	31%	\$12,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-FPS1K-2K	SEL-UPG-FIPS for VTM(Std Ed>ENT Ed)	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-FPS1K-4K	SEL-UPG-FIPS for VTM(Std Ed>ENT 5Gb)	\$3,920.00	K	31%	\$2,704.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STM-FPS2K-4K	SEL-UPG-FIPS for VTM(ENT Ed>ENT 5Gb)	\$2,720.00	K	31%	\$1,876.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-STX-APT-STD	SEL-UPG-Web Accel Exp Mod > Std Mod	\$14,500.00	K	31%	\$10,005.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZAFM-A>SAF2	SEL-UPG-App Firewall(ZeusTM 1GB)>SAF-2K	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZAFM-B>SAF2	SEL-UPG-App Firewall(ZeusTM 2GB)>SAF-2K	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZAFM-C>SAF4	SEL-UPG-App Firewall(ZeusTM 5GB)>SAF-4K	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZAFM-D>SAF4	SEL-UPG-App Firewall(ZeusTM UnL)>SAF-4K	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZLB>STM1KH	SEL-UPG-Zeus Load Balancer > STM-1000-H	\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZTM-A>STM2K	SEL-UPG-Zeus TM (1 Gbits) > STM-2000-L	\$4,000.00	K	31									

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	UPG-ZTM-B>STM2K	SEL-UPG-Zeus TM (2 Gbits) > STM-2000-M	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZTM-C>STM4K	SEL-UPG-Zeus TM (5 Gbits) > STM-4000-L	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZTMD>STM4K	SEL-UPG-Zeus TM (unlimtd) > STM-4000-VH	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	UPG-ZXTM>STM2KL	SEL-UPG-Zeus TM(purch<=09/09)>STM-2000-L	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-000195	SEL-FIPS SECURITY SEAL FOR SYSTEM	\$499.00	K	31%	\$344.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000030	SEL-Serial Cable (RJ-45 Connector)	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000291	SEL-6510-6505-6710-6740 4 P RCK MNT KIT	\$175.00	K	31%	\$120.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000292	SEL-6510-6505-6710-6740 MID-MOUNT KIT	\$175.00	K	31%	\$120.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000293	SEL-FLUSH MOUNT KIT 6710 6740	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000295	SEL-FRU,UNIV RCK MNT,4 POST 24"-32	\$430.00	K	31%	\$296.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	XBR-R000296	SEL FRU,UNIVERSAL RACK MOUNT KIT,4 POS	\$430.00	K	31%	\$296.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BROCADE ETHERNET
5	SELAO	SEL AObridge	\$49,375.00	K	31%	\$34,068.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELBLOCK	SEL BLOCKBRIDGE	\$15,625.00	K	31%	\$10,781.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELBULK	SEL BULKbridge	\$11,875.00	K	31%	\$8,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELCONTENT	SEL Content Bridge Add-in	\$11,875.00	K	31%	\$8,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELCP	SEL CPbridge	\$49,375.00	K	31%	\$34,068.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELDRAW	SEL DRAWbridge	\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELDRAWBRAVA	SEL DRAWbridge BRAVA for CAD Add-in	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELDRAWD2	SEL DRAWBRIDGE FOR D2	\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELINDEX	SEL INDEXBRIDGE	\$15,625.00	K	31%	\$10,781.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI1499	SEL NAVIbridge 1,000 - 1,499 users	\$202.50	K	31%	\$139.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI1999	SEL NAVIbridge 1,500 - 1,999 users	\$191.25	K	31%	\$131.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI499	SEL NAVIbridge 25-499 users	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI4999	SEL NAVIbridge 2,000 - 4,999 users	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI5000	SEL NAVIbridge 5,000+ users	\$157.50	K	31%	\$108.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVI999	SEL NAVIbridge 500-999 users	\$213.75	K	31%	\$147.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELNAVIBATCH	SEL NAVIbridge Batch	\$49,375.00	K	31%	\$34,068.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELRENDER	SEL RENDERBRIDGE	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	SELTAG	SEL TAGBRIDGE	\$15,625.00	K	31%	\$10,781.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	BTM
5	11-1782-LIC	SEL ltbmS1 Std&VCLDS 5 Ent Promo Bun	\$25,289.00	K	31%	\$17,449.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1783-LIC	SEL ltbm S1 Std&Vcac 6 Ent Promobun	\$21,313.00	K	31%	\$14,705.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1827-LIC	SEL Vsan 5 With Dp Bun Promo	\$3,163.00	K	31%	\$2,182.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC	SEL Hor Adv: 10P Ccu	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC-L1	SEL Tpp11 Hor Adv: 10P Ccu	\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC-L2	SEL Tpp12 Hor Adv: 10P Ccu	\$4,092.00	K	31%	\$2,823.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC-L3	SEL Tpp13 Hor Adv: 10P Ccu	\$3,960.00	K	31%	\$2,732.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC-L4	SEL Tpp14 Hor Adv: 10P Ccu	\$3,828.00	K	31%	\$2,641.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1829-LIC-L5	SEL Tpp15 Hor Adv: 10P (Ccu)	\$3,652.00	K	31%	\$2,519.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC	SEL Hor Adv: 100P Ccu	\$44,000.00	K	31%	\$30,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC-L1	SEL Tpp11 Hor Adv: 100P Ccu	\$41,800.00	K	31%	\$28,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC-L2	SEL Tpp12 Hor Adv: 100P Ccu	\$40,920.00	K	31%	\$28,234.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC-L3	SEL Tpp13 Hor Adv: 100P Ccu	\$39,600.00	K	31%	\$27,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC-L4	SEL Tpp14 Hor Adv: 100P Ccu	\$38,280.00	K	31%	\$26,413.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1830-LIC-L5	SEL Tpp15 Hor Adv: 100P Ccu	\$36,520.00	K	31%	\$25,198.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC	SEL Hor Adv: 10P (Nus)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC-L1	SEL Tpp11 Hor Adv: 10P (Nus)	\$2,613.00	K	31%	\$1,802.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC-L2	SEL Tpp12 Hor Adv: 10P (Nus)	\$2,558.00	K	31%	\$1,765.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC-L3	SEL Tpp13 Hor Adv: 10P (Nus)	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC-L4	SEL Tpp14 Hor Adv: 10P (Nus)	\$2,393.00	K	31%	\$1,651.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1831-LIC-L5	SEL Tpp15 Hor Adv: 10P (Nus)	\$2,283.00	K	31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC	SEL Hor Adv: 100P (Nus)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC-L1	SEL Tpp11 Hor Adv: 100P (Nus)	\$26,125.00	K	31%	\$18,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC-L2	SEL Tpp12 Hor Adv: 100P (Nus)	\$25,575.00	K	31%	\$17,646.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC-L3	SEL Tpp13 Hor Adv: 100P (Nus)	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC-L4	SEL Tpp14 Hor Adv: 100P (Nus)	\$23,925.00	K	31%	\$16,508.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1832-LIC-L5	SEL Tpp15 Hor Adv: 100P (Nus)	\$22,825.00	K	31%	\$15,749.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1833-LIC	SEL Ent: 10P Ccu	\$6,325.00	K	31%	\$4,364.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1833-LIC-L1	SEL Tpp11 Ent: 10P Ccu	\$6,009.00	K	31%	\$4,146.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1833-LIC-L2	SEL Tpp12 Ent: 10P Ccu	\$5,882.00	K	31%	\$4,058.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1833-LIC-L3	SEL Tpp13 Ent: 10P Ccu	\$5,693.00	K	31%	\$3,928.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1833-LIC-L4	SEL Tpp14 Ent: 10P Ccu	\$5,503.00	K	31%	\$3,797.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC	SEL Ent: 100P Ccu	\$63,250.00	K	31%	\$43,642.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC-L1	SEL Tpp11 Ent: 100P Ccu	\$60,088.00	K	31%	\$41,460.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC-L2	SEL Tpp12 Ent: 100P Ccu	\$58,823.00	K	31%	\$40,587.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC-L3	SEL Tpp13 Ent: 100P Ccu	\$56,925.00	K	31%	\$39,278.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1834-LIC-L4	SEL Tpp14 Ent: 100P Ccu	\$55,028.00	K	31%	\$37,969.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC	SEL Ent: 10P (Nus)	\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC-L1	SEL Tpp11 Ent: 10P (Nus)	\$3,658.00	K	31%	\$2,524.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC-L2	SEL Tpp12 Ent: 10P (Nus)	\$3,581.00	K	31%	\$2,470.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC-L3	SEL Tpp13 Ent: 10P (Nus)	\$3,465.00	K	31%	\$2,390.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1835-LIC-L4	SEL Tpp14 Ent: 10P (Nus)	\$3,350.00	K	31%	\$2,311.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1836-LIC	SEL Ent: 100P (Nus)	\$38,500.00	K	31%	\$26,565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1836-LIC-L1	SEL Tpp11 Ent: 100P (Nus)	\$36,575.00	K	31%	\$25,236.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1836-LIC-L2	SEL Tpp12 Ent: 100P (Nus)	\$35,805.00	K	31%	\$24,705.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1836-LIC-L3	SEL Tpp13 Ent: 100P (Nus)	\$34,650.00	K	31%	\$23,908.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	11-1836-LIC-L4	SEL TppI4 Ent: 100P (Nus)	\$33,495.00	K	31%	\$23,111.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC	SEL Upg: Mirage To Adv: 10P (Nus)	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC-L1	SEL L1 Upg Mirage To Adv 10P Nus	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC-L2	SEL L2 Upg Mirage To Adv 10P Nus	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC-L3	SEL L3 Upg Mirage To Adv 10P Nus	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC-L4	SEL L4 Upg Mirage To Adv 10P Nus	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1837-LIC-L5	SEL L5 Upg Mirage To Adv 10P Nus	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC	SEL Upg: Mirage To Adv 100P Nus	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC-L1	SEL L1 Upg Mirage To Adv 100P Nus	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC-L2	SEL L2 Upg Mirage To Adv 100P Nus	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC-L3	SEL L3 Upg Mirage To Adv 100P Nus	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC-L4	SEL L4 Upg Mirage To Adv 100P Nus	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1838-LIC-L5	SEL L5 Upg Mirage To Adv 100P Nus	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1839-LIC	SEL Upg View Std 10P Ccu To Adv 20P Nus	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1839-LIC-L1	SEL L1 Ug View Std 10P Ccu To Adv 20P Nu	\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1839-LIC-L2	SEL L2 Ug View Std 10P Ccu To Adv 20P Nu	\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1839-LIC-L3	SEL L3 Ug View Std 10P Ccu To Adv 20P NU	\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1839-LIC-L4	SEL L4 Ug View Std 10P Ccu To Adv 20P NU	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1839-LIC-L5	SEL L5 Ug View Std 10P Ccu To Adv 20P NU	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1840-LIC	SEL UG View Std 100 Ccu To Adv 200 NU	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1840-LIC-L1	SEL L1 UG View Std 100 Ccu To Adv 200 NU	\$28,738.00	K	31%	\$19,829.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1840-LIC-L2	SEL L2 UG View Std 100 Ccu To Adv 200 NU	\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1840-LIC-L3	SEL L3 UG View Std 100 Ccu To Adv 200 NU	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1840-LIC-L4	SEL L4 UG View Std 100 Ccu To Adv 200 NU	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1840-LIC-L5	SEL L5 UG View Std 100 Ccu To Adv 200 NU	\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1841-LIC	SEL Upg View Std 10P Ccu To Ent 20P Nus	\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1841-LIC-L1	SEL L1 Upg View Std 10 Ccu To Ent 20 Nus	\$4,023.00	K	31%	\$2,775.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1841-LIC-L2	SEL L2 Upg View Std 10 Ccu To Ent 20 Nus	\$3,939.00	K	31%	\$2,717.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1841-LIC-L3	SEL L3 Upg View Std 10 Ccu To Ent 20 Nus	\$3,812.00	K	31%	\$2,630.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1841-LIC-L4	SEL L4 Upg View Std 10 Ccu To Ent 20 Nus	\$3,684.00	K	31%	\$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1842-LIC	SEL UG View Std 100 Ccu To Ent 200 NU	\$42,350.00	K	31%	\$29,221.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1842-LIC-L1	SEL L1 UG View Std 100 Ccu To Ent 200 NU	\$40,233.00	K	31%	\$27,760.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1842-LIC-L2	SEL L2 UG View Std 100 Ccu To Ent 200 NU	\$39,386.00	K	31%	\$27,176.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1842-LIC-L3	SEL L3 UG View Std 100 Ccu To Ent 200 NU	\$38,115.00	K	31%	\$26,299.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1842-LIC-L4	SEL L4 UG View Std 100 Ccu To Ent 200 NU	\$36,845.00	K	31%	\$25,423.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC	SEL Upg View Std Ccu To Adv 10P Ccu	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC-L1	SEL L1 Upg View Std Ccu To Adv 10P Ccu	\$1,724.00	K	31%	\$1,189.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC-L2	SEL L2 Upg View Std Ccu To Adv 10P Ccu	\$1,688.00	K	31%	\$1,164.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC-L3	SEL L3 Upg View Std Ccu To Adv 10P Ccu	\$1,634.00	K	31%	\$1,127.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC-L4	SEL L4 Upg View Std Ccu To Adv 10P Ccu	\$1,579.00	K	31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1843-LIC-L5	SEL L5 Upg View Std Ccu To Adv 10P Ccu	\$1,506.00	K	31%	\$1,039.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC	SEL Upg View Std Ccu To Adv 100P Ccu	\$18,150.00	K	31%	\$12,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC-L1	SEL L1 Upg View Std Ccu To Adv 100P Ccu	\$17,243.00	K	31%	\$11,897.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC-L2	SEL L2 Upg View Std Ccu To Adv 100P Ccu	\$16,880.00	K	31%	\$11,647.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC-L3	SEL L3 Upg View Std Ccu To Adv 100P Ccu	\$16,335.00	K	31%	\$11,271.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC-L4	SEL L4 Upg View Std Ccu To Adv 100P Ccu	\$15,791.00	K	31%	\$10,895.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1844-LIC-L5	SEL L5 Upg View Std Ccu To Adv 100P Ccu	\$15,065.00	K	31%	\$10,394.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1845-LIC	SEL Upg View Std Ccu To Ent 10P Ccu	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1845-LIC-L1	SEL L1 Upg View Std Ccu To Ent 10P Ccu	\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1845-LIC-L2	SEL L2 Upg View Std Ccu To Ent 10P Ccu	\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1845-LIC-L3	SEL L3 Upg View Std Ccu To Ent 10P Ccu	\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1845-LIC-L4	SEL L4 Upg View Std Ccu To Ent 10P Ccu	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1846-LIC	SEL Upg View Std Ccu To Ent 100P Ccu	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1846-LIC-L1	SEL L1 Upg View Std Ccu To Ent 100P Ccu	\$28,738.00	K	31%	\$19,829.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1846-LIC-L2	SEL L2 Upg View Std Ccu To Ent 100P Ccu	\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1846-LIC-L3	SEL L3 Upg View Std Ccu To Ent 100P Ccu	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1846-LIC-L4	SEL L4 Upg View Std Ccu To Ent 100P Ccu	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1847-LIC	SEL Upg Adv To Ent 10P Nus	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1847-LIC-L1	SEL L1 Upg Adv To Ent 10P Nus	\$575.00	K	31%	\$396.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1847-LIC-L2	SEL L2 Upg Adv To Ent 10P Nus	\$563.00	K	31%	\$388.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1847-LIC-L3	SEL L3 Upg Adv To Ent 10P Nus	\$545.00	K	31%	\$376.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1847-LIC-L4	SEL L4 Upg Adv To Ent 10P Nus	\$526.00	K	31%	\$362.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC	SEL Upg Adv Nus To Ent 100P Nus	\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC-L1	SEL L1 Upg Adv Nus To Ent 100P Nus	\$5,748.00	K	31%	\$3,966.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC-L2	SEL L2 Upg Adv Nus To Ent 100P Nus	\$5,627.00	K	31%	\$3,882.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC-L3	SEL L3 Upg Adv Nus To Ent 100P Nus	\$5,445.00	K	31%	\$3,757.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1848-LIC-L4	SEL L4 Upg Adv Nus To Ent 100P Nus	\$5,264.00	K	31%	\$3,632.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1849-LIC	SEL Upg Adv To Ent 10P Ccu	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1849-LIC-L1	SEL L1 Upg Adv To Ent 10P Ccu	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1849-LIC-L2	SEL L2 Upg Adv To Ent 10P Ccu	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1849-LIC-L3	SEL L3 Upg Adv To Ent 10P Ccu	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1849-LIC-L4	SEL L4 Upg Adv To Ent 10P Ccu	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1850-LIC	SEL Upg Adv Ccu To Ent 100P Ccu	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1850-LIC-L1	SEL L1 Upg Adv Ccu To Ent 100P Ccu	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1850-LIC-L2	SEL L2 Upg Adv Ccu To Ent 100P Ccu	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	11-1870-LIC-L4	SEL L4 Upg TA 5 Suite To View Std 100	\$19,140.00	K	31%	\$13,206.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1870-LIC-L5	SEL L5 Upg TA 5 Suite To View Std 100	\$18,260.00	K	31%	\$12,599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1871-LIC	SEL Upg Thinapp Ny Bundle To View Std 10	\$2,310.00	K	31%	\$1,593.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1871-LIC-L1	SEL L1 Upg TA Ny Bundle To View Std 10	\$2,195.00	K	31%	\$1,514.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1871-LIC-L2	SEL L2 Upg TA Ny Bundle To View Std 10	\$2,148.00	K	31%	\$1,482.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1871-LIC-L3	SEL L3 Upg TA Ny Bundle To View Std 10	\$2,079.00	K	31%	\$1,434.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1871-LIC-L4	SEL L4 Upg TA Ny Bundle To View Std 10	\$2,010.00	K	31%	\$1,386.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1871-LIC-L5	SEL L5 Upg TA Ny Bundle To View Std 10	\$1,917.00	K	31%	\$1,322.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1872-LIC	SEL Upg View 5 Ent 10 To View Std 10	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1872-LIC-L1	SEL L1 Upg View 5 Ent 10 To View Std 10	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1872-LIC-L2	SEL L2 Upg View 5 Ent 10 To View Std 10	\$1,023.00	K	31%	\$705.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1872-LIC-L3	SEL L3 Upg View 5 Ent 10 To View Std 10	\$990.00	K	31%	\$683.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1872-LIC-L4	SEL L4 Upg View 5 Ent 10 To View Std 10	\$957.00	K	31%	\$660.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1872-LIC-L5	SEL L5 Upg View 5 Ent 10 To View Std 10	\$913.00	K	31%	\$629.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1873-LIC	SEL Upg View 5 Ent 100 To View Std 100	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1873-LIC-L1	SEL L1 Upg View 5 Ent 100 To View S 100	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1873-LIC-L2	SEL L2 Upg View 5 Ent 100 To View S 100	\$10,230.00	K	31%	\$7,058.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1873-LIC-L3	SEL L3 Upg View 5 Ent 100 To View S 100	\$9,900.00	K	31%	\$6,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1873-LIC-L4	SEL L4 Upg View 5 Ent 100 To View S 100	\$9,570.00	K	31%	\$6,603.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1873-LIC-L5	SEL L5 Upg View 5 Ent 100 To View S 100	\$9,130.00	K	31%	\$6,299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1874-LIC	SEL Upg View S Add 10 To View S 10 Ccu	\$770.00	K	31%	\$531.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1874-LIC-L1	SEL L1 Upg View S Add 10 To View S 10	\$732.00	K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1874-LIC-L2	SEL L2 Upg View S Add 10 To View S 10	\$716.00	K	31%	\$494.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1874-LIC-L3	SEL L3 Upg View S Add 10 To View S 10	\$693.00	K	31%	\$478.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1874-LIC-L4	SEL L4 Upg View S Add 10 To View S 10	\$670.00	K	31%	\$462.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1874-LIC-L5	SEL L5 Upg View S Add 10 To View S 10	\$639.00	K	31%	\$440.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1875-LIC	SEL Upg View S Add 100 To View S 100	\$7,700.00	K	31%	\$5,313.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1875-LIC-L1	SEL L1 Upg View S Add 100 To View S 100	\$7,315.00	K	31%	\$5,047.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1875-LIC-L2	SEL L2 Upg View S Add 100 To View S 100	\$7,161.00	K	31%	\$4,941.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1875-LIC-L3	SEL L3 Upg View S Add 100 To View S 100	\$6,930.00	K	31%	\$4,781.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1875-LIC-L4	SEL L4 Upg View S Add 100 To View S 100	\$6,699.00	K	31%	\$4,622.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1875-LIC-L5	SEL L5 Upg View S Add 100 To View S 100	\$6,391.00	K	31%	\$4,409.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1876-LIC	SEL Upg Thinapp Cl To View Std Add 10	\$1,870.00	K	31%	\$1,290.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1876-LIC-L1	SEL L1 Upg Thinapp Cl To View Std Add 10	\$1,777.00	K	31%	\$1,226.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1876-LIC-L2	SEL L2 Upg Thinapp Cl To View Std Add 10	\$1,739.00	K	31%	\$1,199.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1876-LIC-L3	SEL L3 Upg Thinapp Cl To View Std Add 10	\$1,683.00	K	31%	\$1,161.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1876-LIC-L4	SEL L4 Upg Thinapp Cl To View Std Add 10	\$1,627.00	K	31%	\$1,122.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1876-LIC-L5	SEL L5 Upg Thinapp Cl To View Std Add 10	\$1,552.00	K	31%	\$1,070.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1879-LIC	SEL Upg Ent Add To View Std 10 Promo	\$1,925.00	K	31%	\$1,328.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1879-LIC-L1	SEL L1 Upg Ent Add To View Std 10 Ccu	\$1,829.00	K	31%	\$1,262.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1879-LIC-L2	SEL L2 Upg Ent Add To View Std 10 Ccu	\$1,790.00	K	31%	\$1,235.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1879-LIC-L3	SEL L3 Upg Ent Add To View Std 10 Ccu	\$1,733.00	K	31%	\$1,195.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1879-LIC-L4	SEL L4 Upg Ent Add To View Std 10 Ccu	\$1,675.00	K	31%	\$1,155.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1879-LIC-L5	SEL L5 Upg Ent Add To View Std 10 Ccu	\$1,598.00	K	31%	\$1,102.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1880-LIC	SEL Ug Ent Add To View S 100 Ccu Promo	\$19,250.00	K	31%	\$13,282.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1880-LIC-L1	SEL L1 Upg Ent Add To View Std 100 Ccu	\$18,288.00	K	31%	\$12,618.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1880-LIC-L2	SEL L2 Upg Ent Add To View Std 100 Ccu	\$17,903.00	K	31%	\$12,353.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1880-LIC-L3	SEL L3 Upg Ent Add To View Std 100 Ccu	\$17,325.00	K	31%	\$11,954.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1880-LIC-L4	SEL L4 Upg Ent Add To View Std 100 Ccu	\$16,748.00	K	31%	\$11,556.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1880-LIC-L5	SEL L5 Upg Ent Add To View Std 100 Ccu	\$15,978.00	K	31%	\$11,024.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC	SEL Usfederal Ug Mirage 5 To Adv 10 Ccu	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC-L1	SEL L1 Upg Mirage 5 To Adv 10 Ccu	\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC-L2	SEL L2 Upg Mirage 5 To Adv 10 Ccu	\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC-L3	SEL L3 Upg Mirage 5 To Adv 10 Ccu	\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC-L4	SEL L4 Upg Mirage 5 To Adv 10 Ccu	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1881-LIC-L5	SEL L5 Upg Mirage 5 To Adv 10 Ccu	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC	SEL Usfederal Ug Mirage 5 To Adv 100 Ccu	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC-L1	SEL L1 Upg Mirage 5 To Adv 100 Ccu	\$28,738.00	K	31%	\$19,829.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC-L2	SEL L2 Upg Mirage 5 To Adv 100 Ccu	\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC-L3	SEL L3 Upg Mirage 5 To Adv 100 Ccu	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC-L4	SEL L4 Upg Mirage 5 To Adv 100 Ccu	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1882-LIC-L5	SEL L5 Upg Mirage 5 To Adv 100 Ccu	\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC	SEL Usfederal Upg View Add To Adv 10 Ccu	\$2,530.00	K	31%	\$1,745.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC-L1	SEL L1 Upg View Add To Adv 10 Ccu	\$2,404.00	K	31%	\$1,658.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC-L2	SEL L2 Upg View Add To Adv 10 Ccu	\$2,353.00	K	31%	\$1,623.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC-L3	SEL L3 Upg View Add To Adv 10 Ccu	\$2,277.00	K	31%	\$1,571.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC-L4	SEL L4 Upg View Add To Adv 10 Ccu	\$2,201.00	K	31%	\$1,518.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1883-LIC-L5	SEL L5 Upg View Add To Adv 10 Ccu	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC	SEL Usfederal Ug View Add To Adv 100 Ccu	\$25,300.00	K	31%	\$17,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC-L1	SEL L1 Upg View Add To Adv 100 Ccu	\$24,035.00	K	31%	\$16,584.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC-L2	SEL L2 Upg View Add To Adv 100 Ccu	\$23,529.00	K	31%	\$16,235.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC-L3	SEL L3 Upg View Add To Adv 100 Ccu	\$22,770.00	K	31%	\$15,711.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC-L4	SEL L4 Upg View Add To Adv 100 Ccu	\$22,011.00	K	31%	\$15,187.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1884-LIC-L5	SEL L5 Upg View Add To Adv 100 Ccu	\$20,999.00	K	31%	\$14,489.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1885-LIC	SEL Usfederal Upg View Add To Ent 10 Ccu	\$3,740.00	K	31%	\$2,580.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	11-1885-LIC-L1	SEL L1 Upg View Add To Ent 10 Ccu	\$3,553.00	K	31%	\$2,451.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1885-LIC-L2	SEL L2 Upg View Add To Ent 10 Ccu	\$3,478.00	K	31%	\$2,399.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1885-LIC-L3	SEL L3 Upg View Add To Ent 10 Ccu	\$3,366.00	K	31%	\$2,322.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1885-LIC-L4	SEL L4 Upg View Add To Ent 10 Ccu	\$3,254.00	K	31%	\$2,245.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC	SEL Usfederal Ug View Add To Ent 100 Ccu	\$37,400.00	K	31%	\$25,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC-L1	SEL L1 Upg View Add To Ent 100P Ccu	\$35,530.00	K	31%	\$24,515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC-L2	SEL L2 Upg View Add To Ent 100P Ccu	\$34,782.00	K	31%	\$23,999.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC-L3	SEL L3 Upg View Add To Ent 100P Ccu	\$33,660.00	K	31%	\$23,225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1886-LIC-L4	SEL L4 Upg View Add To Ent 100P Ccu	\$32,538.00	K	31%	\$22,451.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC	SEL Upg Workspace To Adv 10P Nus	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC-L1	SEL L1 Upg Workspace To Adv 10P Nus	\$1,162.00	K	31%	\$801.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC-L2	SEL L2 Upg Workspace To Adv 10P Nus	\$1,137.00	K	31%	\$784.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC-L3	SEL L3 Upg Workspace To Adv 10P Nus	\$1,101.00	K	31%	\$759.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC-L4	SEL L4 Upg Workspace To Adv 10P Nus	\$1,065.00	K	31%	\$734.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1889-LIC-L5	SEL L5 Upg Workspace To Adv 10P Nus	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC	SEL Upg Workspace To Adv 100P Nus	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC-L1	SEL L1 Upg Workspace To Adv 100P Nus	\$11,616.00	K	31%	\$8,015.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC-L2	SEL L2 Upg Workspace To Adv 100P Nus	\$11,374.00	K	31%	\$7,848.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC-L3	SEL L3 Upg Workspace To Adv 100P Nus	\$11,011.00	K	31%	\$7,597.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC-L4	SEL L4 Upg Workspace To Adv 100P Nus	\$10,648.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1890-LIC-L5	SEL L5 Upg Workspace To Adv 100P Nus	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1909-LIC	SEL Mrg Win/ Hw Mig 1 Dev Tl 6M Min 10	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1971-LIC-L1	SEL: VR-ATADV-ENT-UG-F-L1	\$5,606.00	K	31%	\$3,868.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1971-LIC-L2	SEL: VR-ATADV-ENT-UG-F-L2	\$5,488.00	K	31%	\$3,786.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1971-LIC-L3	SEL: VR-ATADV-ENT-UG-F-L3	\$5,311.00	K	31%	\$3,664.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1971-LIC-L4	SEL: VR-ATADV-ENT-UG-F-L4	\$5,134.00	K	31%	\$3,542.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1971-LIC-L5	SEL: VR-ATADV-ENT-UG-F-L5	\$4,898.00	K	31%	\$3,379.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M1G	SEL: PV-WBS-CPU-G-TLSS-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M1P	SEL: PV-WBS-CPU-P-TLSS-F	\$825.00	K	31%	\$569.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M2G	SEL: PV-WBS-CPU-2G-TLSS-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M2P	SEL: PV-WBS-CPU-2P-TLSS-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M3G	SEL: PV-WBS-CPU-3G-TLSS-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1976-LIC-M3P	SEL: PV-WBS-CPU-3P-TLSS-F	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1977-LIC	SEL: PV-GFXD-CPU-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC	SEL: VR6-OSTD25-F	\$3,438.00	K	31%	\$2,372.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L1	SEL: VR6-OSTD25-F-L1	\$3,266.00	K	31%	\$2,253.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L2	SEL: VR6-OSTD25-F-L2	\$3,197.00	K	31%	\$2,205.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L3	SEL: VR6-OSTD25-F-L3	\$3,094.00	K	31%	\$2,134.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L4	SEL: VR6-OSTD25-F-L4	\$2,991.00	K	31%	\$2,063.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1980-LIC-L5	SEL: VR6-OSTD25-F-L5	\$2,853.00	K	31%	\$1,968.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC	SEL: VR6-OADV25-F	\$7,563.00	K	31%	\$5,218.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L1	SEL: VR6-OADV25-F-L1	\$7,184.00	K	31%	\$4,956.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L2	SEL: VR6-OADV25-F-L2	\$7,033.00	K	31%	\$4,852.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L3	SEL: VR6-OADV25-F-L3	\$6,806.00	K	31%	\$4,696.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L4	SEL: VR6-OADV25-F-L4	\$6,579.00	K	31%	\$4,539.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1981-LIC-L5	SEL: VR6-OADV25-F-L5	\$6,277.00	K	31%	\$4,331.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC	SEL: VR6-OENT25-F	\$19,113.00	K	31%	\$13,187.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L1	SEL: VR6-OENT25-F-L1	\$18,157.00	K	31%	\$12,528.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L2	SEL: VR6-OENT25-F-L2	\$17,775.00	K	31%	\$12,264.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L3	SEL: VR6-OENT25-F-L3	\$17,201.00	K	31%	\$11,868.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L4	SEL: VR6-OENT25-F-L4	\$16,628.00	K	31%	\$11,473.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1982-LIC-L5	SEL: VR6-OENT25-F-L5	\$15,863.00	K	31%	\$10,945.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC	SEL: VR6-OSTD-OADV-UG-F	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L1	SEL: VR6-OSTDOADV-UG-F-L1	\$4,311.00	K	31%	\$2,974.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L2	SEL: VR6-OSTDOADV-UG-F-L2	\$4,220.00	K	31%	\$2,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L3	SEL: VR6-OSTDOADV-UG-F-L3	\$4,084.00	K	31%	\$2,817.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L4	SEL: VR6-OSTDOADV-UG-F-L4	\$3,948.00	K	31%	\$2,724.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1983-LIC-L5	SEL: VR6-OSTDOADV-UG-F-L5	\$3,766.00	K	31%	\$2,598.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC	SEL: VR6-OSTD-OENT-UG-F	\$17,243.00	K	31%	\$11,897.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC-L1	SEL: VR6-OSTDOENT-UG-F-L1	\$16,380.00	K	31%	\$11,302.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC-L2	SEL: VR6-OSTDOENT-UG-F-L2	\$16,036.00	K	31%	\$11,064.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC-L3	SEL: VR6-OSTDOENT-UG-F-L3	\$15,518.00	K	31%	\$10,707.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC-L4	SEL: VR6-OSTDOENT-UG-F-L4	\$15,001.00	K	31%	\$10,350.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1984-LIC-L5	SEL: VR6-OSTDOENT-UG-F-L5	\$14,311.00	K	31%	\$9,874.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC	SEL: VR6-OADV-OENT-UG-F	\$12,705.00	K	31%	\$8,766.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L1	SEL: VR6-OADVOENT-UG-F-L1	\$12,070.00	K	31%	\$8,328.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L2	SEL: VR6-OADVOENT-UG-F-L2	\$11,816.00	K	31%	\$8,153.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L3	SEL: VR6-OADVOENT-UG-F-L3	\$11,435.00	K	31%	\$7,890.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L4	SEL: VR6-OADVOENT-UG-F-L4	\$11,053.00	K	31%	\$7,626.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1985-LIC-L5	SEL: VR6-OADVOENT-UG-F-L5	\$10,545.00	K	31%	\$7,276.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1987-LIC	SEL: VR6-PCADV25-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1987-LIC-L1	SEL: VR6-PCADV25-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1987-LIC-L2	SEL: VR6-PCADV25-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1987-LIC-L3	SEL: VR6-PCADV25-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1987-LIC-L4	SEL: VR6-PCADV25-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	11-1987-LIC-L5	SEL: VR6-PCADV25-F-L5	\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC	SEL: VR6-PCENT25-F	\$10,863.00	K	31%	\$7,495.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC-L1	SEL: VR6-PCENT25-F-L1	\$10,319.00	K	31%	\$7,120.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC-L2	SEL: VR6-PCENT25-F-L2	\$10,102.00	K	31%	\$6,970.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC-L3	SEL: VR6-PCENT25-F-L3	\$9,776.00	K	31%	\$6,745.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC-L4	SEL: VR6-PCENT25-F-L4	\$9,450.00	K	31%	\$6,520.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1988-LIC-L5	SEL: VR6-PCENT25-F-L5	\$9,016.00	K	31%	\$6,221.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC	SEL: VR6-PCADV-ENT-UG-F	\$5,902.00	K	31%	\$4,072.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC-L1	SEL: VR6-PCADV-ENT-UG-F-L1	\$5,606.00	K	31%	\$3,868.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC-L2	SEL: VR6-PCADV-ENT-UG-F-L2	\$5,488.00	K	31%	\$3,786.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC-L3	SEL: VR6-PCADV-ENT-UG-F-L3	\$5,311.00	K	31%	\$3,664.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC-L4	SEL: VR6-PCADV-ENT-UG-F-L4	\$5,134.00	K	31%	\$3,542.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1989-LIC-L5	SEL: VR6-PCADV-ENT-UG-F-L5	\$4,898.00	K	31%	\$3,379.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1993-LIC-M2P	SEL: PV-APSTE-2P-TLSS-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC	SEL: CV-CCU-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC-L1	SEL: CV-CCU-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC-L2	SEL: CV-CCU-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC-L3	SEL: CV-CCU-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC-L4	SEL: CV-CCU-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1994-LIC-L5	SEL: CV-CCU-10-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC	SEL: CV-CCU-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC-L1	SEL: CV-CCU-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC-L2	SEL: CV-CCU-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC-L3	SEL: CV-CCU-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC-L4	SEL: CV-CCU-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1995-LIC-L5	SEL: CV-CCU-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1996-LIC	SEL: HZ-APV-ENTC-10-UG-F	\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1996-LIC-L1	SEL: HZ-APVENTC10-UG-F-L1	\$4,023.00	K	31%	\$2,775.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1996-LIC-L2	SEL: HZ-APVENTC10-UG-F-L2	\$3,939.00	K	31%	\$2,717.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1996-LIC-L3	SEL: HZ-APVENTC10-UG-F-L3	\$3,812.00	K	31%	\$2,630.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1996-LIC-L4	SEL: HZ-APVENTC10-UG-F-L4	\$3,684.00	K	31%	\$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1997-LIC	SEL: HZ-APV-ENTC-100-UG-F	\$42,350.00	K	31%	\$29,221.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1997-LIC-L1	SEL: HZ-APVENTC100UG-F-L1	\$40,233.00	K	31%	\$27,760.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1997-LIC-L2	SEL: HZ-APVENTC100UG-F-L2	\$39,386.00	K	31%	\$27,176.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1997-LIC-L3	SEL: HZ-APVENTC100UG-F-L3	\$38,115.00	K	31%	\$26,299.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1997-LIC-L4	SEL: HZ-APVENTC100UG-F-L4	\$44,740.00	K	31%	\$30,870.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC	SEL: VR6-VU10-F	\$825.00	K	31%	\$569.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L1	SEL: VR6-VU10-F-L1	\$784.00	K	31%	\$540.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L2	SEL: VR6-VU10-F-L2	\$767.00	K	31%	\$529.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L3	SEL: VR6-VU10-F-L3	\$743.00	K	31%	\$512.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L4	SEL: VR6-VU10-F-L4	\$718.00	K	31%	\$495.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1998-LIC-L5	SEL: VR6-VU10-F-L5	\$685.00	K	31%	\$472.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC	SEL: VR6-VU100-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L1	SEL: VR6-VU100-F-L1	\$7,838.00	K	31%	\$5,408.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L2	SEL: VR6-VU100-F-L2	\$7,673.00	K	31%	\$5,294.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L3	SEL: VR6-VU100-F-L3	\$7,425.00	K	31%	\$5,123.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L4	SEL: VR6-VU100-F-L4	\$7,178.00	K	31%	\$4,952.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-1999-LIC-L5	SEL: VR6-VU100-F-L5	\$6,848.00	K	31%	\$4,725.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2000-LIC	SEL: V-PS-TRN-PKG-PRO-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2003-LIC	SEL: WS11-LW-FE	\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2004-LIC	SEL: WS11-LW-UG-FE	\$165.00	K	31%	\$113.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2005-LIC	SEL: WS11-LWP7-UG-FE	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC	SEL: VR6-BSTD-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC-L1	SEL: VR6-BSTD-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC-L2	SEL: VR6-BSTD-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC-L3	SEL: VR6-BSTD-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC-L4	SEL: VR6-BSTD-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2006-LIC-L5	SEL: VR6-BSTD-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC	SEL: VR6-BADV-F	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC-L1	SEL: VR6-BADV-F-L1	\$2,351.00	K	31%	\$1,622.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC-L2	SEL: VR6-BADV-F-L2	\$2,302.00	K	31%	\$1,588.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC-L3	SEL: VR6-BADV-F-L3	\$2,228.00	K	31%	\$1,537.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC-L4	SEL: VR6-BADV-F-L4	\$2,153.00	K	31%	\$1,485.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2007-LIC-L5	SEL: VR6-BADV-F-L5	\$2,054.00	K	31%	\$1,417.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2008-LIC	SEL: VR6-BENT-F	\$3,713.00	K	31%	\$2,561.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2008-LIC-L1	SEL: VR6-BENT-F-L1	\$3,527.00	K	31%	\$2,433.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2008-LIC-L2	SEL: VR6-BENT-F-L2	\$3,453.00	K	31%	\$2,382.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2008-LIC-L3	SEL: VR6-BENT-F-L3	\$3,341.00	K	31%	\$2,305.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2008-LIC-L4	SEL: VR6-BENT-F-L4	\$3,230.00	K	31%	\$2,228.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2008-LIC-L5	SEL: VR6-BENT-F-L5	\$3,081.00	K	31%	\$2,125.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2009-LIC	SEL: VR6-BSTD25-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2009-LIC-L1	SEL: VR6-BSTD25-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2009-LIC-L2	SEL: VR6-BSTD25-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2009-LIC-L3	SEL: VR6-BSTD25-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2009-LIC-L4	SEL: VR6-BSTD25-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	11-2009-LIC-L5	SEL: VR6-BSTD25-F-L5	\$4,565.00	K	31%	\$3,149.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2010-LIC	SEL: VR6-BSTD-BADV-UG-F	\$908.00	K	31%	\$626.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2011-LIC	SEL: VR6-BSTD-BENT-UG-F	\$2,272.00	K	31%	\$1,567.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2012-LIC	SEL: VR6-BADV-BENT-UG-F	\$1,364.00	K	31%	\$941.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC	SEL: VR-CODE-OSI-F	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC-L1	SEL: VR-CODE-OSI-F-L1	\$1,306.00	K	31%	\$901.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC-L2	SEL: VR-CODE-OSI-F-L2	\$1,279.00	K	31%	\$882.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC-L3	SEL: VR-CODE-OSI-F-L3	\$1,238.00	K	31%	\$854.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC-L4	SEL: VR-CODE-OSI-F-L4	\$1,196.00	K	31%	\$825.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2013-LIC-L5	SEL: VR-CODE-OSI-F-L5	\$1,141.00	K	31%	\$787.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC	SEL: VR-CODE-CPU-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC-L1	SEL: VR-CODE-CPU-F-L1	\$7,838.00	K	31%	\$5,408.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC-L2	SEL: VR-CODE-CPU-F-L2	\$7,673.00	K	31%	\$5,294.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC-L3	SEL: VR-CODE-CPU-F-L3	\$7,425.00	K	31%	\$5,123.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC-L4	SEL: VR-CODE-CPU-F-L4	\$7,178.00	K	31%	\$4,952.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2014-LIC-L5	SEL: VR-CODE-CPU-F-L5	\$6,848.00	K	31%	\$4,725.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC	SEL: HZ-FLX-10-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L1	SEL: HZ-FLX-10-F-L1	\$2,613.00	K	31%	\$1,802.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L2	SEL: HZ-FLX-10-F-L2	\$2,558.00	K	31%	\$1,765.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L3	SEL: HZ-FLX-10-F-L3	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L4	SEL: HZ-FLX-10-F-L4	\$2,393.00	K	31%	\$1,651.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2015-LIC-L5	SEL: HZ-FLX-10-F-L5	\$2,283.00	K	31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC	SEL: HZ-FUSPL7-FLX-UG-F	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L1	SEL: HZ-FUSPL7-FLX-UG-F-L1	\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L2	SEL: HZ-FUSPL7-FLX-UG-F-L2	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L3	SEL: HZ-FUSPL7-FLX-UG-F-L3	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L4	SEL: HZ-FUSPL7-FLX-UG-F-L4	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2016-LIC-L5	SEL: HZ-FUSPL7-FLX-UG-F-L5	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC	SEL: HZ-FUS56-FLX-UG-F	\$198.00	K	31%	\$136.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L1	SEL: HZ-FUS56-FLX-UG-F-L1	\$188.00	K	31%	\$129.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L2	SEL: HZ-FUS56-FLX-UG-F-L2	\$184.00	K	31%	\$126.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L3	SEL: HZ-FUS56-FLX-UG-F-L3	\$178.00	K	31%	\$122.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L4	SEL: HZ-FUS56-FLX-UG-F-L4	\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2017-LIC-L5	SEL: HZ-FUS56-FLX-UG-F-L5	\$164.00	K	31%	\$113.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M1G-LIC	SEL: VR8-ADV-XC-G-SAAS-F	\$57,200.00	K	31%	\$39,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M1P-LIC	SEL: VR8-ADV-XC-P-SAAS-F	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M2G-LIC	SEL: VR8-ADV-XC-2G-SAAS-F	\$107,536.00	K	31%	\$74,199.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M2P-LIC	SEL: VR8-ADV-XC-2P-SAAS-F	\$111,672.00	K	31%	\$77,053.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M3G-LIC	SEL: VR8-ADV-XC-3G-SAAS-F	\$151,008.00	K	31%	\$104,195.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2019-M3P-LIC	SEL: VR8-ADV-XC-3P-SAAS-F	\$156,816.00	K	31%	\$108,203.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M1G-LIC	SEL: VR8-ENT-XC-G-SAAS-F	\$57,200.00	K	31%	\$39,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M1P-LIC	SEL: VR8-ENT-XC-P-SAAS-F	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M2G-LIC	SEL: VR8-ENT-XC-2G-SAAS-F	\$107,536.00	K	31%	\$74,199.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M2P-LIC	SEL: VR8-ENT-XC-2P-SAAS-F	\$111,672.00	K	31%	\$77,053.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M3G-LIC	SEL: VR8-ENT-XC-3G-SAAS-F	\$151,008.00	K	31%	\$104,195.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2020-M3P-LIC	SEL: VR8-ENT-XC-3P-SAAS-F	\$156,816.00	K	31%	\$108,203.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M1G-LIC	SEL: VR8-ADV-ST-G-SAAS-F	\$7,150.00	K	31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M1P-LIC	SEL: VR8-ADV-ST-P-SAAS-F	\$7,370.00	K	31%	\$5,085.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M2G-LIC	SEL: VR8-ADV-ST-2G-SAAS-F	\$13,442.00	K	31%	\$9,274.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M2P-LIC	SEL: VR8-ADV-ST-2P-SAAS-F	\$13,856.00	K	31%	\$9,560.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M3G-LIC	SEL: VR8-ADV-ST-3G-SAAS-F	\$18,876.00	K	31%	\$13,024.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2021-M3P-LIC	SEL: VR8-ADV-ST-3P-SAAS-F	\$19,457.00	K	31%	\$13,425.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M1G-LIC	SEL: VR8-ENT-ST-G-SAAS-F	\$7,150.00	K	31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M1P-LIC	SEL: VR8-ENT-ST-P-SAAS-F	\$7,370.00	K	31%	\$5,085.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M2G-LIC	SEL: VR8-ENT-ST-2G-SAAS-F	\$13,442.00	K	31%	\$9,274.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M2P-LIC	SEL: VR8-ENT-ST-2P-SAAS-F	\$13,856.00	K	31%	\$9,560.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M3G-LIC	SEL: VR8-ENT-ST-3G-SAAS-F	\$18,876.00	K	31%	\$13,024.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2022-M3P-LIC	SEL: VR8-ENT-ST-3P-SAAS-F	\$19,457.00	K	31%	\$13,425.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2023-LIC	SEL: EDU-SRMICM58-OE-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2024-LIC	SEL: EDU-SRMICM58-OS-F	\$15,125.00	K	31%	\$10,436.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2025-LIC	SEL: EDU-SRMICM58-XP-F	\$1,514.00	K	31%	\$1,044.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2026-LIC	SEL: EDU-VSDW55-OE-F	\$2,965.00	K	31%	\$2,045.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2027-LIC	SEL: EDU-VSDW55-OS-F	\$24,915.00	K	31%	\$17,191.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2028-LIC	SEL: EDU-VSDW55-XP-F	\$2,492.00	K	31%	\$1,719.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2029-LIC	SEL: EDU-SDDC3-OE-F	\$6,892.00	K	31%	\$4,755.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2030-LIC	SEL: EDU-SDDC3-OS-F	\$58,135.00	K	31%	\$40,113.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2031-LIC	SEL: EDU-SDDC3-XP-F	\$5,814.00	K	31%	\$4,011.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2032-LIC	SEL: EDU-NSXFT6-OE-F	\$6,892.00	K	31%	\$4,755.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2033-LIC	SEL: EDU-NSXFT6-OS-F	\$58,135.00	K	31%	\$40,113.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2034-LIC	SEL: EDU-NSXFT6-XP-F	\$5,814.00	K	31%	\$4,011.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2035-LIC	SEL: EDU-MICM5-OE-F	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2036-LIC	SEL: EDU-MICM5-OS-F	\$20,625.00	K	31%	\$14,231.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2037-LIC	SEL: EDU-MICM5-XP-F	\$2,063.00	K	31%	\$1,423.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2038-LIC	SEL: EDU-VSOS6-OE-F	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2039-LIC	SEL: EDU-VSOS6-OS-F	\$37,813.00	K	31%	\$26,090.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	11-2040-LIC	SEL: EDU-VSOS6-XP-F	\$3,784.00	K	31%	\$2,610.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2041-LIC	SEL: EDU-VSICM6-OE-F	\$4,538.00	K	31%	\$3,131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2042-LIC	SEL: EDU-VSICM6-OS-F	\$37,813.00	K	31%	\$26,090.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2043-LIC	SEL: EDU-VSICM6-XP-F	\$3,784.00	K	31%	\$2,610.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2044-LIC	SEL: EDU-VSWN6-OE-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2045-LIC	SEL: EDU-VSWN6-OS-F	\$15,125.00	K	31%	\$10,436.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2046-LIC	SEL: EDU-VSWN6-XP-F	\$1,514.00	K	31%	\$1,044.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2047-LIC	SEL: EDU-M5H6FT-OE-F	\$6,892.00	K	31%	\$4,755.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2048-LIC	SEL: EDU-M5H6FT-OS-F	\$58,135.00	K	31%	\$40,113.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2049-LIC	SEL: EDU-M5H6FT-XP-F	\$5,814.00	K	31%	\$4,011.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2050-LIC	SEL: EDU-ITBM8-OE-F	\$3,630.00	K	31%	\$2,504.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2051-LIC	SEL: EDU-ITBM8-OS-F	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2052-LIC	SEL: EDU-ITBM8-XP-F	\$3,027.00	K	31%	\$2,088.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2053-LIC	SEL: VR-STE-ADV-F	\$18,563.00	K	31%	\$12,808.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2053-LIC-L1	SEL: VR-STE-ADV-F-L1	\$17,634.00	K	31%	\$12,167.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2053-LIC-L2	SEL: VR-STE-ADV-F-L2	\$17,263.00	K	31%	\$11,911.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2053-LIC-L3	SEL: VR-STE-ADV-F-L3	\$16,706.00	K	31%	\$11,527.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2053-LIC-L4	SEL: VR-STE-ADV-F-L4	\$16,149.00	K	31%	\$11,142.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2053-LIC-L5	SEL: VR-STE-ADV-F-L5	\$15,407.00	K	31%	\$10,630.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC	SEL: VR-LIS-STEADV-UG-F	\$14,372.00	K	31%	\$9,916.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC-L1	SEL: VR-LISSTEADV-UG-F-L1	\$13,653.00	K	31%	\$9,420.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC-L2	SEL: VR-LISSTEADV-UG-F-L2	\$13,365.00	K	31%	\$9,221.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC-L3	SEL: VR-LISSTEADV-UG-F-L3	\$12,934.00	K	31%	\$8,924.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC-L4	SEL: VR-LISSTEADV-UG-F-L4	\$12,503.00	K	31%	\$8,627.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2054-LIC-L5	SEL: VR-LISSTEADV-UG-F-L5	\$11,928.00	K	31%	\$8,230.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC	SEL: VR-CADV-STEADV-UG-F	\$8,322.00	K	31%	\$5,742.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC-L1	SEL: VR-CADVSTEADVUG-F-L1	\$7,905.00	K	31%	\$5,454.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC-L2	SEL: VR-CADVSTEADVUG-F-L2	\$7,739.00	K	31%	\$5,339.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC-L3	SEL: VR-CADVSTEADVUG-F-L3	\$7,489.00	K	31%	\$5,167.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC-L4	SEL: VR-CADVSTEADVUG-F-L4	\$7,240.00	K	31%	\$4,995.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2055-LIC-L5	SEL: VR-CADVSTEADVUG-F-L5	\$6,907.00	K	31%	\$4,765.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC	SEL: VR-OSTD-STEADV-UG-F	\$16,638.00	K	31%	\$11,480.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC-L1	SEL: VR-OSTDSTEADVUG-F-L1	\$15,806.00	K	31%	\$10,906.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC-L2	SEL: VR-OSTDSTEADVUG-F-L2	\$15,473.00	K	31%	\$10,676.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC-L3	SEL: VR-OSTDSTEADVUG-F-L3	\$14,974.00	K	31%	\$10,332.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC-L4	SEL: VR-OSTDSTEADVUG-F-L4	\$14,475.00	K	31%	\$9,987.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2056-LIC-L5	SEL: VR-OSTDSTEADVUG-F-L5	\$13,809.00	K	31%	\$9,528.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC	SEL: VR-OADV-STEADV-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC-L1	SEL: VR-OADVSTEADVUG-F-L1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC-L2	SEL: VR-OADVSTEADVUG-F-L2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC-L3	SEL: VR-OADVSTEADVUG-F-L3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC-L4	SEL: VR-OADVSTEADVUG-F-L4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2057-LIC-L5	SEL: VR-OADVSTEADVUG-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC	SEL: VR-STD-STEADV-UG-F	\$17,397.00	K	31%	\$12,003.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC-L1	SEL: VR-STDSTEADV-UG-F-L1	\$16,527.00	K	31%	\$11,403.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC-L2	SEL: VR-STDSTEADV-UG-F-L2	\$16,179.00	K	31%	\$11,163.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC-L3	SEL: VR-STDSTEADV-UG-F-L3	\$15,657.00	K	31%	\$10,803.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC-L4	SEL: VR-STDSTEADV-UG-F-L4	\$15,135.00	K	31%	\$10,443.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2058-LIC-L5	SEL: VR-STDSTEADV-UG-F-L5	\$14,439.00	K	31%	\$9,962.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC	SEL: VR-RADV-STEENT-UG-F	\$9,680.00	K	31%	\$6,679.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC-L1	SEL: VR-RADVSTEENTUG-F-L1	\$9,196.00	K	31%	\$6,345.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC-L2	SEL: VR-RADVSTEENTUG-F-L2	\$9,002.00	K	31%	\$6,211.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC-L3	SEL: VR-RADVSTEENTUG-F-L3	\$8,712.00	K	31%	\$6,011.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC-L4	SEL: VR-RADVSTEENTUG-F-L4	\$8,422.00	K	31%	\$5,811.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2059-LIC-L5	SEL: VR-RADVSTEENTUG-F-L5	\$8,034.00	K	31%	\$5,543.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC	SEL: VR-RADV-STEADV-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC-L1	SEL: VR-RADVSTEADVUG-F-L1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC-L2	SEL: VR-RADVSTEADVUG-F-L2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC-L3	SEL: VR-RADVSTEADVUG-F-L3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC-L4	SEL: VR-RADVSTEADVUG-F-L4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2060-LIC-L5	SEL: VR-RADVSTEADVUG-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC	SEL: VR-BOSTD-STEADV-UG-F	\$14,372.00	K	31%	\$9,916.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC-L1	SEL: VR-BOSTDSTEADVUG-F-L1	\$13,653.00	K	31%	\$9,420.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC-L2	SEL: VR-BOSTDSTEADVUG-F-L2	\$13,365.00	K	31%	\$9,221.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC-L3	SEL: VR-BOSTDSTEADVUG-F-L3	\$12,934.00	K	31%	\$8,924.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC-L4	SEL: VR-BOSTDSTEADVUG-F-L4	\$12,503.00	K	31%	\$8,627.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2061-LIC-L5	SEL: VR-BOSTDSTEADVUG-F-L5	\$11,928.00	K	31%	\$8,230.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC	SEL: VR-RSTD-STEADV-UG-F	\$16,638.00	K	31%	\$11,480.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC-L1	SEL: VR-RSTDSTEADVUG-F-L1	\$15,806.00	K	31%	\$10,906.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC-L2	SEL: VR-RSTDSTEADVUG-F-L2	\$15,473.00	K	31%	\$10,676.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC-L3	SEL: VR-RSTDSTEADVUG-F-L3	\$14,974.00	K	31%	\$10,332.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC-L4	SEL: VR-RSTDSTEADVUG-F-L4	\$14,475.00	K	31%	\$9,987.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2062-LIC-L5	SEL: VR-RSTDSTEADVUG-F-L5	\$13,809.00	K	31%	\$9,528.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC	SEL: HZ-PRA50-STD100-UG-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L1	SEL: HZ-PRA50STD100UGF-L1	\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	11-2063-LIC-L2	SEL: HZ-PRA50STD100UGF-L2	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L3	SEL: HZ-PRA50STD100UGF-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L4	SEL: HZ-PRA50STD100UGF-L4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2063-LIC-L5	SEL: HZ-PRA50STD100UGF-L5	\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2064-LIC	SEL: EDU-VCOPICM6-OS-F	\$41,525.00	K	31%	\$28,652.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2065-LIC	SEL: EDU-VCOPICM6-OE-F	\$4,945.00	K	31%	\$3,412.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2066-LIC	SEL: EDU-VCOPICM6-XP-F	\$4,153.00	K	31%	\$2,865.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC	SEL: MGP-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L1	SEL: MGP-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L2	SEL: MGP-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L3	SEL: MGP-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L4	SEL: MGP-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2067-LIC-L5	SEL: MGP-10-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC	SEL: MGP-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC-L1	SEL: MGP-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC-L2	SEL: MGP-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC-L3	SEL: MGP-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC-L4	SEL: MGP-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2068-LIC-L5	SEL: MGP-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC	SEL: MW-MGP-10-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC-L1	SEL: MW-MGP-10-F-L1	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC-L2	SEL: MW-MGP-10-F-L2	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC-L3	SEL: MW-MGP-10-F-L3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC-L4	SEL: MW-MGP-10-F-L4	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2069-LIC-L5	SEL: MW-MGP-10-F-L5	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2070-LIC	SEL: MW-MGP-100-F	\$11,616.00	K	31%	\$8,015.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2070-LIC-L1	SEL: MW-MGP-100-F-L1	\$11,035.00	K	31%	\$7,614.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2070-LIC-L2	SEL: MW-MGP-100-F-L2	\$10,803.00	K	31%	\$7,454.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2070-LIC-L3	SEL: MW-MGP-100-F-L3	\$10,454.00	K	31%	\$7,213.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2070-LIC-L4	SEL: MW-MGP-100-F-L4	\$10,106.00	K	31%	\$6,973.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2070-LIC-L5	SEL: MW-MGP-100-F-L5	\$9,641.00	K	31%	\$6,652.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC	SEL: HZ-MGP-ADVC-10-UG-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L1	SEL: HZ-MGP-ADVC10UG-F-L1	\$2,874.00	K	31%	\$1,983.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L2	SEL: HZ-MGP-ADVC10UG-F-L2	\$2,813.00	K	31%	\$1,940.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L3	SEL: HZ-MGP-ADVC10UG-F-L3	\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L4	SEL: HZ-MGP-ADVC10UG-F-L4	\$2,632.00	K	31%	\$1,816.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2071-LIC-L5	SEL: HZ-MGP-ADVC10UG-F-L5	\$2,511.00	K	31%	\$1,732.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC	SEL: HZ-MGP-ADVC-100-UG-F	\$30,250.00	K	31%	\$20,872.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L1	SEL: HZ-MGP-ADVC100UGF-L1	\$28,738.00	K	31%	\$19,829.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L2	SEL: HZ-MGP-ADVC100UGF-L2	\$28,133.00	K	31%	\$19,411.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L3	SEL: HZ-MGP-ADVC100UGF-L3	\$27,225.00	K	31%	\$18,785.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L4	SEL: HZ-MGP-ADVC100UGF-L4	\$26,318.00	K	31%	\$18,159.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2072-LIC-L5	SEL: HZ-MGP-ADVC100UGF-L5	\$25,108.00	K	31%	\$17,324.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC	SEL: HZ-MGP-ADVN-10-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L1	SEL: HZ-MGPADVN10-UG-F-L1	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L2	SEL: HZ-MGPADVN10-UG-F-L2	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L3	SEL: HZ-MGPADVN10-UG-F-L3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L4	SEL: HZ-MGPADVN10-UG-F-L4	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2073-LIC-L5	SEL: HZ-MGPADVN10-UG-F-L5	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC	SEL: HZ-MGP-ADVN-100-UG-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L1	SEL: HZ-MGPADVN100UG-F-L1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L2	SEL: HZ-MGPADVN100UG-F-L2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L3	SEL: HZ-MGPADVN100UG-F-L3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L4	SEL: HZ-MGPADVN100UG-F-L4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2074-LIC-L5	SEL: HZ-MGPADVN100UG-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2075-LIC	SEL: WSP-STE-10-F	\$5,390.00	K	31%	\$3,719.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2076-LIC	SEL: WSP-STE-100-F	\$53,900.00	K	31%	\$37,191.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC	SEL: ST6-VSAN-F	\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC-L1	SEL: ST6-VSAN-F-L1	\$2,607.00	K	31%	\$1,798.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC-L2	SEL: ST6-VSAN-F-L2	\$2,552.00	K	31%	\$1,760.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC-L3	SEL: ST6-VSAN-F-L3	\$2,470.00	K	31%	\$1,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2112-LIC-L4	SEL: ST6-VSAN-F-L4	\$2,388.00	K	31%	\$1,647.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC	SEL: ST6-VSA-VSAN-UG-F	\$12,623.00	K	31%	\$8,709.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC-L1	SEL: ST6-VSA-VSAN-UG-F-L1	\$11,991.00	K	31%	\$8,273.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC-L2	SEL: ST6-VSA-VSAN-UG-F-L2	\$11,739.00	K	31%	\$8,099.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC-L3	SEL: ST6-VSA-VSAN-UG-F-L3	\$11,360.00	K	31%	\$7,838.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2113-LIC-L4	SEL: ST6-VSA-VSAN-UG-F-L4	\$10,982.00	K	31%	\$7,577.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2114-LIC	SEL: ST6-VSDT100-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2114-LIC-L1	SEL: ST6-VSDT100-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2114-LIC-L2	SEL: ST6-VSDT100-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2114-LIC-L3	SEL: ST6-VSDT100-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2114-LIC-L4	SEL: ST6-VSDT100-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2115-LIC	SEL: ST6-VSDT10-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2115-LIC-L1	SEL: ST6-VSDT10-F-L1	\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2115-LIC-L2	SEL: ST6-VSDT10-F-L2	\$512.00	K	31%	\$353.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	11-2115-LIC-L3	SEL: ST6-VSDT10-F-L3	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2115-LIC-L4	SEL: ST6-VSDT10-F-L4	\$479.00	K	31%	\$330.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2116-LIC	SEL: VCS6-FND-F	\$1,645.00	K	31%	\$1,135.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2116-LIC-L1	SEL: VCS6-FND-F-L1	\$1,562.00	K	31%	\$1,077.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2116-LIC-L2	SEL: VCS6-FND-F-L2	\$1,529.00	K	31%	\$1,055.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2116-LIC-L3	SEL: VCS6-FND-F-L3	\$1,480.00	K	31%	\$1,021.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2116-LIC-L4	SEL: VCS6-FND-F-L4	\$1,431.00	K	31%	\$987.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2117-LIC	SEL: VCS6-FND-STD-UG-F	\$4,235.00	K	31%	\$2,922.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2117-LIC-L1	SEL: VCS6-FND-STD-UG-F-L1	\$4,023.00	K	31%	\$2,775.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2117-LIC-L2	SEL: VCS6-FND-STD-UG-F-L2	\$3,939.00	K	31%	\$2,717.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2117-LIC-L3	SEL: VCS6-FND-STD-UG-F-L3	\$3,812.00	K	31%	\$2,630.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2117-LIC-L4	SEL: VCS6-FND-STD-UG-F-L4	\$3,684.00	K	31%	\$2,541.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2118-LIC	SEL: VCS6-STD-F	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2118-LIC-L1	SEL: VCS6-STD-F-L1	\$5,220.00	K	31%	\$3,601.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2118-LIC-L2	SEL: VCS6-STD-F-L2	\$5,110.00	K	31%	\$3,525.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2118-LIC-L3	SEL: VCS6-STD-F-L3	\$4,945.00	K	31%	\$3,412.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2118-LIC-L4	SEL: VCS6-STD-F-L4	\$4,780.00	K	31%	\$3,298.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2119-LIC	SEL: VC-SRM6-25E-F	\$13,613.00	K	31%	\$9,392.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2119-LIC-L1	SEL: VC-SRM6-25E-F-L1	\$12,932.00	K	31%	\$8,923.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2119-LIC-L2	SEL: VC-SRM6-25E-F-L2	\$12,660.00	K	31%	\$8,735.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2119-LIC-L3	SEL: VC-SRM6-25E-F-L3	\$12,251.00	K	31%	\$8,453.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2119-LIC-L4	SEL: VC-SRM6-25E-F-L4	\$11,843.00	K	31%	\$8,171.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2120-LIC	SEL: VC-SRM6-25E-UG-F	\$9,075.00	K	31%	\$6,261.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2120-LIC-L1	SEL: VC-SRM6-25E-UG-F-L1	\$8,621.00	K	31%	\$5,948.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2120-LIC-L2	SEL: VC-SRM6-25E-UG-F-L2	\$8,440.00	K	31%	\$5,823.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2120-LIC-L3	SEL: VC-SRM6-25E-UG-F-L3	\$8,168.00	K	31%	\$5,635.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2120-LIC-L4	SEL: VC-SRM6-25E-UG-F-L4	\$7,895.00	K	31%	\$5,447.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2121-LIC	SEL: VC-SRM6-25S-F	\$5,363.00	K	31%	\$3,700.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2121-LIC-L1	SEL: VC-SRM6-25S-F-L1	\$5,094.00	K	31%	\$3,514.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2121-LIC-L2	SEL: VC-SRM6-25S-F-L2	\$4,987.00	K	31%	\$3,441.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2121-LIC-L3	SEL: VC-SRM6-25S-F-L3	\$4,826.00	K	31%	\$3,329.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2121-LIC-L4	SEL: VC-SRM6-25S-F-L4	\$4,665.00	K	31%	\$3,218.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2177-LIC	SEL: V-SC-PL-3USR-F	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2178-LIC	SEL: V-SC-MF-3USR-F	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2179-LIC	SEL: V-SCSDCL-3US1Y-F	\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2180-LIC	SEL: V-SCSDCL-3US1Y-F	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2181-LIC	SEL: V-VCB-PL-3USR-F	\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2182-LIC	SEL: V-VCB-MF-3USR-F	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2183-LIC	SEL: V-VCBSSCL-3US1Y-F	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2184-LIC	SEL: V-VCBSDCL-3US1Y-F	\$132.00	K	31%	\$91.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2197-LIC	SEL: V-TCSBSCL-DEV1Y-F	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2198-LIC	SEL: V-TCSBDCL-DEV1Y-F	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2199-LIC	SEL: V-TCSBOP-DEV1Y-F	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2200-LIC	SEL: V-PS-AWT-SP-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2202-LIC	SEL: UEM-CCU-10-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2202-LIC-L1	SEL: UEM-CCU-10-F-L1	\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2202-LIC-L2	SEL: UEM-CCU-10-F-L2	\$512.00	K	31%	\$353.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2202-LIC-L3	SEL: UEM-CCU-10-F-L3	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2202-LIC-L4	SEL: UEM-CCU-10-F-L4	\$479.00	K	31%	\$330.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2203-LIC	SEL: UEM-CCU-100-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2203-LIC-L1	SEL: UEM-CCU-100-F-L1	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2203-LIC-L2	SEL: UEM-CCU-100-F-L2	\$5,115.00	K	31%	\$3,529.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2203-LIC-L3	SEL: UEM-CCU-100-F-L3	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2203-LIC-L4	SEL: UEM-CCU-100-F-L4	\$4,785.00	K	31%	\$3,301.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2204-LIC	SEL: UEM-NU-10-F	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2204-LIC-L1	SEL: UEM-NU-10-F-L1	\$314.00	K	31%	\$216.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2204-LIC-L2	SEL: UEM-NU-10-F-L2	\$307.00	K	31%	\$211.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2204-LIC-L3	SEL: UEM-NU-10-F-L3	\$297.00	K	31%	\$204.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2204-LIC-L4	SEL: UEM-NU-10-F-L4	\$287.00	K	31%	\$198.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2205-LIC	SEL: UEM-NU-100-F	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2205-LIC-L1	SEL: UEM-NU-100-F-L1	\$3,135.00	K	31%	\$2,163.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2205-LIC-L2	SEL: UEM-NU-100-F-L2	\$3,069.00	K	31%	\$2,117.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2205-LIC-L3	SEL: UEM-NU-100-F-L3	\$2,970.00	K	31%	\$2,049.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2205-LIC-L4	SEL: UEM-NU-100-F-L4	\$2,871.00	K	31%	\$1,980.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2206-LIC	SEL: HZ-UEM-ENTC-10-UG-F	\$5,775.00	K	31%	\$3,984.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2206-LIC-L1	SEL: HZ-UMENTC-10-UGF-L1	\$5,486.00	K	31%	\$3,785.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2206-LIC-L2	SEL: HZ-UMENTC-10-UGF-L2	\$5,371.00	K	31%	\$3,705.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2206-LIC-L3	SEL: HZ-UMENTC-10-UGF-L3	\$5,198.00	K	31%	\$3,586.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2206-LIC-L4	SEL: HZ-UMENTC-10-UGF-L4	\$5,024.00	K	31%	\$3,466.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2207-LIC	SEL: HZ-UEM-ENTC-100-UG-F	\$57,750.00	K	31%	\$39,847.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2207-LIC-L1	SEL: HZ-UMENTC-100-UGF-L1	\$54,863.00	K	31%	\$37,855.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2207-LIC-L2	SEL: HZ-UMENTC-100-UGF-L2	\$53,708.00	K	31%	\$37,058.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2207-LIC-L3	SEL: HZ-UMENTC-100-UGF-L3	\$51,975.00	K	31%	\$35,862.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2207-LIC-L4	SEL: HZ-UMENTC-100-UGF-L4	\$50,243.00	K	31%	\$34,667.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2208-LIC	SEL: HZ-UEM-ENTN-10-UG-F	\$3,520.00	K	31%	\$2,428.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	11-2208-LIC-L1	SEL: HZ-UMENTN-10-UGF-L1	\$3,344.00	K	31%	\$2,307.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2208-LIC-L2	SEL: HZ-UMENTN-10-UGF-L2	\$3,274.00	K	31%	\$2,259.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2208-LIC-L3	SEL: HZ-UMENTN-10-UGF-L3	\$3,168.00	K	31%	\$2,185.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2208-LIC-L4	SEL: HZ-UMENTN-10-UGF-L4	\$3,062.00	K	31%	\$2,112.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2209-LIC	SEL: HZ-UEM-ENTN-100-UG-F	\$35,200.00	K	31%	\$24,288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2209-LIC-L1	SEL: HZ-UMENTN-100-UGF-L1	\$33,440.00	K	31%	\$23,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2209-LIC-L2	SEL: HZ-UMENTN-100-UGF-L2	\$32,736.00	K	31%	\$22,587.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2209-LIC-L3	SEL: HZ-UMENTN-100-UGF-L3	\$31,680.00	K	31%	\$21,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2209-LIC-L4	SEL: HZ-UMENTN-100-UGF-L4	\$30,624.00	K	31%	\$21,130.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2210-LIC	SEL: HZ-APMC-10-F	\$1,980.00	K	31%	\$1,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2210-LIC-L1	SEL: HZ-APMC-10-F-L1	\$1,881.00	K	31%	\$1,297.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2210-LIC-L2	SEL: HZ-APMC-10-F-L2	\$1,841.00	K	31%	\$1,270.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2210-LIC-L3	SEL: HZ-APMC-10-F-L3	\$1,782.00	K	31%	\$1,229.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2210-LIC-L4	SEL: HZ-APMC-10-F-L4	\$1,723.00	K	31%	\$1,188.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2211-LIC	SEL: HZ-APMC-100-F	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2211-LIC-L1	SEL: HZ-APMC-100-F-L1	\$18,810.00	K	31%	\$12,978.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2211-LIC-L2	SEL: HZ-APMC-100-F-L2	\$18,414.00	K	31%	\$12,705.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2211-LIC-L3	SEL: HZ-APMC-100-F-L3	\$17,820.00	K	31%	\$12,295.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2211-LIC-L4	SEL: HZ-APMC-100-F-L4	\$17,226.00	K	31%	\$11,885.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC	SEL: HZ-APMN-10-F	\$1,320.00	K	31%	\$910.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC-L1	SEL: HZ-APMN-10-F-L1	\$1,254.00	K	31%	\$865.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC-L2	SEL: HZ-APMN-10-F-L2	\$1,228.00	K	31%	\$847.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC-L3	SEL: HZ-APMN-10-F-L3	\$1,188.00	K	31%	\$819.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2212-LIC-L4	SEL: HZ-APMN-10-F-L4	\$1,148.00	K	31%	\$792.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2213-LIC	SEL: HZ-APMN-100-F	\$13,200.00	K	31%	\$9,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2213-LIC-L1	SEL: HZ-APMN-100-F-L1	\$12,540.00	K	31%	\$8,652.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2213-LIC-L2	SEL: HZ-APMN-100-F-L2	\$12,276.00	K	31%	\$8,470.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2213-LIC-L3	SEL: HZ-APMN-100-F-L3	\$11,880.00	K	31%	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2213-LIC-L4	SEL: HZ-APMN-100-F-L4	\$11,484.00	K	31%	\$7,923.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2214-LIC	SEL: HZ-APM-ENTN-10-UG-F	\$2,783.00	K	31%	\$1,920.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2214-LIC-L1	SEL: HZ-APMENTN-10-UGF-L1	\$2,644.00	K	31%	\$1,824.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2214-LIC-L2	SEL: HZ-APMENTN-10-UGF-L2	\$2,588.00	K	31%	\$1,785.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2214-LIC-L3	SEL: HZ-APMENTN-10-UGF-L3	\$2,505.00	K	31%	\$1,728.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2214-LIC-L4	SEL: HZ-APMENTN-10-UGF-L4	\$2,421.00	K	31%	\$1,670.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2215-LIC	SEL: HZ-APM-ENTN-100-UG-F	\$27,830.00	K	31%	\$19,202.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2215-LIC-L1	SEL: HZ-AMENTN-100-UGF-L1	\$26,439.00	K	31%	\$18,242.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2215-LIC-L2	SEL: HZ-AMENTN-100-UGF-L2	\$25,882.00	K	31%	\$17,858.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2215-LIC-L3	SEL: HZ-AMENTN-100-UGF-L3	\$25,047.00	K	31%	\$17,282.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2215-LIC-L4	SEL: HZ-AMENTN-100-UGF-L4	\$24,212.00	K	31%	\$16,706.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2216-LIC	SEL: HZ-APM-ENTC-10-UG-F	\$4,780.00	K	31%	\$3,298.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2216-LIC-L1	SEL: HZ-APMENTC-10-UGF-L1	\$4,541.00	K	31%	\$3,133.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2216-LIC-L2	SEL: HZ-APMENTC-10-UGF-L2	\$4,445.00	K	31%	\$3,067.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2216-LIC-L3	SEL: HZ-APMENTC-10-UGF-L3	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2216-LIC-L4	SEL: HZ-APMENTC-10-UGF-L4	\$4,158.00	K	31%	\$2,869.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2217-LIC	SEL: HZ-APM-ENTC-100-UG-F	\$47,795.00	K	31%	\$32,978.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2217-LIC-L1	SEL: HZ-AMENTC-100-UGF-L1	\$45,405.00	K	31%	\$31,329.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2217-LIC-L2	SEL: HZ-AMENTC-100-UGF-L2	\$44,449.00	K	31%	\$30,669.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2217-LIC-L3	SEL: HZ-AMENTC-100-UGF-L3	\$43,016.00	K	31%	\$29,681.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2217-LIC-L4	SEL: HZ-AMENTC-100-UGF-L4	\$41,582.00	K	31%	\$28,691.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2218-LIC	SEL: CN-ABD-F	\$99,000.00	K	31%	\$68,310.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2218-LIC-L1	SEL: CN-ABD-F-L1	\$94,050.00	K	31%	\$64,894.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2218-LIC-L2	SEL: CN-ABD-F-L2	\$92,070.00	K	31%	\$63,528.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2218-LIC-L3	SEL: CN-ABD-F-L3	\$89,100.00	K	31%	\$61,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2218-LIC-L4	SEL: CN-ABD-F-L4	\$86,130.00	K	31%	\$59,429.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2219-LIC	SEL: CN-CP-F	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2219-LIC-L1	SEL: CN-CP-F-L1	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2219-LIC-L2	SEL: CN-CP-F-L2	\$30,690.00	K	31%	\$21,176.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2219-LIC-L3	SEL: CN-CP-F-L3	\$29,700.00	K	31%	\$20,493.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2219-LIC-L4	SEL: CN-CP-F-L4	\$28,710.00	K	31%	\$19,809.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2220-LIC	SEL: CN-DR-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2220-LIC-L1	SEL: CN-DR-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2220-LIC-L2	SEL: CN-DR-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2220-LIC-L3	SEL: CN-DR-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2220-LIC-L4	SEL: CN-DR-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2221-LIC	SEL: CN-RP-F	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2221-LIC-L1	SEL: CN-RP-F-L1	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2221-LIC-L2	SEL: CN-RP-F-L2	\$30,690.00	K	31%	\$21,176.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2221-LIC-L3	SEL: CN-RP-F-L3	\$29,700.00	K	31%	\$20,493.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2221-LIC-L4	SEL: CN-RP-F-L4	\$28,710.00	K	31%	\$19,809.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2222-LIC	SEL: CN-ABD-3P-TLSS-F	\$87,120.00	K	31%	\$60,112.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2223-LIC	SEL: CN-ABD-P-TLSS-F	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2224-LIC	SEL: CN-CP-3P-TLSS-F	\$29,040.00	K	31%	\$20,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2225-LIC	SEL: CN-CP-P-TLSS-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2226-LIC	SEL: CN-DR-3P-TLSS-F	\$14,520.00	K	31%	\$10,018.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2227-LIC	SEL: CN-DR-P-TLSS-F	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	11-2228-LIC	SEL: CN-RP-3P-TLSS-F	\$29,040.00	K	31%	\$20,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2229-LIC	SEL: CN-RP-P-TLSS-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2231-LIC	SEL: CON-HZN-PILOT-F	\$81,818.00	K	31%	\$56,454.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2236-LIC	SEL: WSP-ADVN-10-UG-F	\$1,980.00	K	31%	\$1,366.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2237-LIC	SEL: WSP-ADVN-100-UG-F	\$19,800.00	K	31%	\$13,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2238-LIC	SEL: WSP-STD-20-UG-F	\$8,470.00	K	31%	\$5,844.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2239-LIC	SEL: WSP-STD-200-UG-F	\$84,700.00	K	31%	\$58,443.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2240-LIC	SEL: WSP-ENTC-20-UG-F	\$4,510.00	K	31%	\$3,111.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2241-LIC	SEL: WSP-ENTC-200-UG-F	\$45,100.00	K	31%	\$31,119.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2244-LIC	SEL: HZ-LXC-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2244-LIC-L1	SEL: HZ-LXC-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2244-LIC-L2	SEL: HZ-LXC-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2244-LIC-L3	SEL: HZ-LXC-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2244-LIC-L4	SEL: HZ-LXC-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2245-LIC	SEL: HZ-LXC-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2245-LIC-L1	SEL: HZ-LXC-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2245-LIC-L2	SEL: HZ-LXC-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2245-LIC-L3	SEL: HZ-LXC-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2245-LIC-L4	SEL: HZ-LXC-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2246-LIC	SEL: HZ-LXC-ENTC-10-UG-F	\$5,143.00	K	31%	\$3,548.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2246-LIC-L1	SEL: HZ-LXCENTC-10-UGF-L1	\$4,885.00	K	31%	\$3,370.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2246-LIC-L2	SEL: HZ-LXCENTC-10-UGF-L2	\$4,783.00	K	31%	\$3,300.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2246-LIC-L3	SEL: HZ-LXCENTC-10-UGF-L3	\$4,628.00	K	31%	\$3,193.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2246-LIC-L4	SEL: HZ-LXCENTC-10-UGF-L4	\$4,474.00	K	31%	\$3,087.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2247-LIC	SEL: HZ-LXC-ENTC-100-UG-F	\$51,425.00	K	31%	\$35,483.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2247-LIC-L1	SEL: HZ-LXCENTC-100-UGF-L1	\$48,854.00	K	31%	\$33,709.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2247-LIC-L2	SEL: HZ-LXCENTC-100-UGF-L2	\$47,825.00	K	31%	\$32,999.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2247-LIC-L3	SEL: HZ-LXCENTC-100-UGF-L3	\$46,283.00	K	31%	\$31,935.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2247-LIC-L4	SEL: HZ-LXCENTC-100-UGF-L4	\$44,740.00	K	31%	\$30,870.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2248-LIC	SEL: VR6-MEDI-F	\$66,000.00	K	31%	\$45,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2248-LIC-L1	SEL: VR6-MEDI-F-L1	\$62,700.00	K	31%	\$43,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2248-LIC-L2	SEL: VR6-MEDI-F-L2	\$61,380.00	K	31%	\$42,352.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2248-LIC-L3	SEL: VR6-MEDI-F-L3	\$59,400.00	K	31%	\$40,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2248-LIC-L4	SEL: VR6-MEDI-F-L4	\$57,420.00	K	31%	\$39,619.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC	SEL HZ-APMNE-10-FPRO	\$1,122.00	K	31%	\$774.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC-L1	SEL HZ-APMNE-10-FPRO-L1	\$1,066.00	K	31%	\$735.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC-L2	SEL HZ-APMNE-10-FPRO-L2	\$1,043.00	K	31%	\$719.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC-L3	SEL HZ-APMNE-10-FPRO-L3	\$1,010.00	K	31%	\$696.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC-L4	SEL HZ-APMNE-10-FPRO-L4	\$976.00	K	31%	\$673.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2251-LIC-L5	SEL HZ-APMNE-10-FPRO-L5	\$931.00	K	31%	\$642.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC	SEL HZ-APMNE-100-FPRO	\$11,220.00	K	31%	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC-L1	SEL HZ-APMNE-100-FPRO-L1	\$10,659.00	K	31%	\$7,354.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC-L2	SEL HZ-APMNE-100-FPRO-L2	\$10,435.00	K	31%	\$7,200.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC-L3	SEL HZ-APMNE-100-FPRO-L3	\$10,098.00	K	31%	\$6,967.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC-L4	SEL HZ-APMNE-100-FPRO-L4	\$9,761.00	K	31%	\$6,735.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	11-2252-LIC-L5	SEL HZ-APMNE-100-FPRO-L5	\$9,313.00	K	31%	\$6,425.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	1601-LIC-L5	SEL 1601-LIC-L5 HZ-MRG-10-F-L5	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC	SEL HZ-PRA50-STD100-UG-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L1	SEL HZ-PRA50STD100UGF-L1	\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L2	SEL HZ-PRA50STD100UGF-L2	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L3	SEL HZ-PRA50STD100UGF-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L4	SEL HZ-PRA50STD100UGF-L4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	2063-LIC-L5	SEL HZ-PRA50STD100UGF-L5	\$11,413.00	K	31%	\$7,874.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	PS-SUPP-ENTADDL	SEL: PS-SUPP-ENT-ADDL-F	\$13,200.00	K	31%	\$9,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-AMGT-F	SELECT: SERV MGR AST MGT	\$33,000.00	K	31%	\$22,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-CUSR-F	SELECT: SERV MGR CONCURS	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-GND-F	SELECT: SERV MGR FOUND	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-IPLF-F	SELECT: SERV MGR INTPLAT	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-KMGT-F	SELECT: SERV MGR KNOWMGT	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-NUSR-F	SELECT: SERV MGR NMUSR	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-PORT-F	SELECT: SERV MGR PORTAL	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-SDSK-F	SELECT: SERV MGR SERVDSK	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	SM-WFLW-F	SELECT: SERV MGR WRKFL	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD100-F	SEL: ST6-ADVD100-F	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD100-F-L1	SEL: ST6-ADVD100-F-L1	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD100-F-L2	SEL: ST6-ADVD100-F-L2	\$10,230.00	K	31%	\$7,058.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD100-F-L3	SEL: ST6-ADVD100-F-L3	\$9,900.00	K	31%	\$6,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD100-F-L4	SEL: ST6-ADVD100-F-L4	\$9,570.00	K	31%	\$6,603.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD10-F	SEL: ST6-ADVD10-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD10-F-L1	SEL: ST6-ADVD10-F-L1	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD10-F-L2	SEL: ST6-ADVD10-F-L2	\$1,023.00	K	31%	\$705.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD10-F-L3	SEL: ST6-ADVD10-F-L3	\$990.00	K	31%	\$683.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADVD10-F-L4	SEL: ST6-ADVD10-F-L4	\$957.00	K	31%	\$660.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADV-F	SEL: ST6-ADV-F	\$4,395.00	K	31%	\$3,032.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADV-F-L1	SEL: ST6-ADV-F-L1	\$4,175.00	K	31%	\$2,880.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	ST6-ADV-F-L2	SEL: ST6-ADV-F-L2	\$4,087.00	K	31%	\$2,820.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADV-F-L3	SEL: ST6-ADV-F-L3	\$3,955.00	K	31%	\$2,728.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADV-F-L4	SEL: ST6-ADV-F-L4	\$3,823.00	K	31%	\$2,637.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-ADV-FPRO	SEL: ST6-ADV-FPRO	\$3,516.00	K	31%	\$2,426.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-RB-25VM-F	SEL: ST6-RB-25VM-F	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-RB-25VM-F-L1	SEL: ST6-RB-25VM-F-L1	\$13,063.00	K	31%	\$9,013.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-RB-25VM-F-L2	SEL: ST6-RB-25VM-F-L2	\$12,788.00	K	31%	\$8,823.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-RB-25VM-F-L3	SEL: ST6-RB-25VM-F-L3	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-RB-25VM-F-L4	SEL: ST6-RB-25VM-F-L4	\$11,963.00	K	31%	\$8,254.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STDAD100UGFL	SEL: ST6-STDADV100UGF-L1	\$5,748.00	K	31%	\$3,966.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STDAD100UGFL	SEL: ST6-STDADV100UGF-L2	\$5,627.00	K	31%	\$3,882.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STDAD100UGFL	SEL: ST6-STDADV100UGF-L3	\$5,445.00	K	31%	\$3,757.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STDAD100UGFL	SEL: ST6-STDADV100UGF-L4	\$5,264.00	K	31%	\$3,632.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STDAD10UGFL1	SEL: ST6-STDADV-D10UGF-L1	\$575.00	K	31%	\$396.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STDAD10UGFL2	SEL: ST6-STDADV-D10UGF-L2	\$563.00	K	31%	\$388.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STDAD10UGFL3	SEL: ST6-STDADV-D10UGF-L3	\$545.00	K	31%	\$376.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STDAD10UGFL4	SEL: ST6-STDADV-D10UGF-L4	\$526.00	K	31%	\$362.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STDADV100UGSEL	SEL: ST6-STDADV-D100-UG-F	\$6,050.00	K	31%	\$4,174.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STDADV10UGFSEL	SEL: ST6-STDADV-D10-UG-F	\$605.00	K	31%	\$417.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6-STD-ADV-UG-F	SEL: ST6-STD-ADV-UG-F	\$1,815.00	K	31%	\$1,252.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STD-ADV-UGFL1SEL	SEL: ST6-STD-ADV-UG-F-L1	\$1,724.00	K	31%	\$1,189.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STD-ADV-UGFL2SEL	SEL: ST6-STD-ADV-UG-F-L2	\$1,688.00	K	31%	\$1,164.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STD-ADV-UGFL3SEL	SEL: ST6-STD-ADV-UG-F-L3	\$1,634.00	K	31%	\$1,127.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STD-ADV-UGFL4SEL	SEL: ST6-STD-ADV-UG-F-L4	\$1,579.00	K	31%	\$1,089.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	ST6STDADVUGFPRSEL	SEL: ST6-STD-ADV-UG-FPRO	\$1,452.00	K	31%	\$1,001.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VC-ADM-F	SELECT: VC APDISCMGR INS	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VC-CM-F	SELECT: VC CFG MGR INST	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VC-CMSL-F	SELECT: VC CFG MGR SRV-L	\$875.00	K	31%	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VC-CMSW-F	SELECT: VC CFG MGR SRV-W	\$875.00	K	31%	\$603.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VC-CMWW-F	SELECT: VC CFG MGR WS-W	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-ECSBDCL-DEV1YFSEL	SEL: V-ECSBDCL-DEV1Y-F	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-ECSBOP-DEV1Y-FSEL	SEL: V-ECSBOP-DEV1Y-F	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-ECSBSCL-DEV1YFSEL	SEL: V-ECSBSCL-DEV1Y-F	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VGSOMSDCLDEV1SEL	SEL: V-GS-OMSDCL-DEV1Y-F	\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-MAM-MF-SD-F	SEL: V-MAM-MF-SD-F	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-MAM-PL-SD-F	SEL: V-MAM-PL-SD-F	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-MBM-MF-AWB-F	SEL: V-MBM-MF-AWB-F	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-MBM-PL-AWB-F	SEL: V-MBM-PL-AWB-F	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-MDM-MF-AEC-F	SEL: V-MDM-MF-AEC-F	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-MDM-PL-AEC-F	SEL: V-MDM-PL-AEC-F	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-OMS-MF-3USR-F	SEL: V-OMS-MF-3USR-F	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-OMS-PL-3USR-F	SEL: V-OMS-PL-3USR-F	\$154.00	K	31%	\$106.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PM-MF-F	SEL: V-PM-MF-F	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PM-PL-F	SEL: V-PM-PL-F	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-CERT-TCP-F	SEL: V-PS-CERT-TCP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-CERT-TOPE-F	SEL: V-PS-CERT-TOPE-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-CERT-TP-F	SEL: V-PS-CERT-TP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-CONNECT-1-F	SEL: V-PS-CONNECT-1-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-GLD-CLD-SPF	SEL: V-PS-GLD-CLD-SP-F	\$41,250.00	K	31%	\$28,462.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-GLD-OP-SP-F	SEL: V-PS-GLD-OP-SP-F	\$55,000.00	K	31%	\$37,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VPSGSDCLSPFSEL	SEL: V-PS-GSDCL-OS-SP-F	\$5,060.00	K	31%	\$3,491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VPSGSDCLSPFSEL	SEL: V-PS-GS-OMS-DCL-SP-F	\$3,025.00	K	31%	\$2,087.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-MBM-SP-F	SEL: V-PS-MBM-SP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-MCM-CLDSPF	SEL: V-PS-MCM-CLD-SP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-MCM-OP-SP-F	SEL: V-PS-MCM-OP-SP-F	\$3,850.00	K	31%	\$2,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-MIG-ADVSPF	SEL: V-PS-MIG-ADV-SP-F	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-MIGBASICSPPF	SEL: V-PS-MIG-BASIC-SP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-SLV-CLD-SPF	SEL: V-PS-SLV-CLD-SP-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-SLV-OP-SP-F	SEL: V-PS-SLV-OP-SP-F	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-SUPP-INC-F	SEL: V-PS-SUPP-INC-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-BTCMP-F	SEL: V-PS-TRN-BTCMP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-EXP-F	SEL: V-PS-TRN-EXP-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-GRP-F	SEL: V-PS-TRN-GRP-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PROAWF	SEL: V-PS-TRN-PRO-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRNPUBTCMPSEL	SEL: V-PS-TRN-PU-BTCMP-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRNPUTCPAWSEL	SEL: V-PS-TRN-PU-TCP-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PUTCPF	SEL: V-PS-TRN-PU-TCP-F	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRNPUTOPAWSEL	SEL: V-PS-TRN-PU-TOP-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PUTPAWSEL	SEL: V-PS-TRN-PU-TP-AW-F	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-TRN-PU-TP-F	SEL: V-PS-TRN-PU-TP-F	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VPSUPGGMOMSPF	SEL: V-PS-UPG-GM-OM-SP-F	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VPSUPGLIOMSSPF	SEL: V-PS-UPG-LI-OMS-SP-F	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-PS-VMW-WKS-SPISEL	SEL: V-PS-VMW-WKS-SP-F	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-TCSBDCL-3US1YFSEL	SEL: V-TCSBDCL-3US1Y-F	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-TCSBSCL-3US1YFSEL	SEL: V-TCSBSCL-3US1Y-F	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	VUPGOM2PLBMSF	SEL: V-UPG-OM2-PL-BMS-F	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VUPGOM2PLYMSF	SEL: V-UPG-OM2-PL-YMS-F	\$73.00	K	31%	\$50.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VUPGOM2SBCLBMSSEL	V-UPG-OM2-SB-CLBMS-F	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VUPGOM2SBCLYMSSEL	V-UPG-OM2-SB-CLYMS-F	\$61.00	K	31%	\$42.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VUPGOM2SBOPBMSSEL	V-UPG-OM2-SB-OPBMS-F	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	VUPGOM2SBOPYMSSEL	V-UPG-OM2-SB-OPYMS-F	\$61.00	K	31%	\$42.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-UPG-OMS-DC-USFSEL	V-UPG-OMS-DC-US-F	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-UPG-OMS-MF-USFSEL	V-UPG-OMS-MF-US-F	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-UPG-OMS-PL-USFSEL	V-UPG-OMS-PL-US-F	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	V-UPG-OMS-SC-USFSEL	V-UPG-OMS-SC-US-F	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS12-PLAY6-7-UGF SEL:	WS12-PLAY6-7-UGF	\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS12-PLAY-F SEL:	WS12-PLAY-F	\$165.00	K	31%	\$113.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS12-PLAY-UG-FE SEL:	WS12-PLAY-UG-FE	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS-PLAY-SUP-1PAKSEL:	WS-PLAY-SUP-1PAK	\$33.00	K	31%	\$22.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS-PLAY-SUP-3PAKSEL:	WS-PLAY-SUP-3PAK	\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	WS-PLAY-SUP-5PAKSEL:	WS-PLAY-SUP-5PAK	\$134.00	K	31%	\$92.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CARAHSOFT
5	B218-0020-000	SELECT CN-FLASH - COMPACT FLASH	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIENA
5	NTTP04GD	SEL 155M 622M IR 1310NM IR-1 X	\$486.00	K	31%	\$335.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIENA
5	NTZF06JB	SEL 65K 9.1 SP-2 DUAL CPU 7/14/32 SLOT	\$4,911.00	K	31%	\$3,388.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIENA
5	NTZF06JG	SEL 65K 9.3 SHLF PROC SP-2 DUAL CPU KIT	\$4,911.00	K	31%	\$3,388.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIENA
5	VFDD225VMC	SEL VF-DD2-25VM-C)	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CIENA
5	CEADC-BRNZ	SEL Cloudera Analytic Brnz TB (100 min)	\$787.69	K	31%	\$543.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADC-GOLD	SEL Cloudera Analytic Gold TB (100 min)	\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADN-BRNZ	SEL Cloudera Analytic Brnz Node (10 min)	\$7,876.92	K	31%	\$5,435.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEADN-GOLD	SEL Cloudera Analytic Gold Node (10 min)	\$9,846.15	K	31%	\$6,793.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBC-BRNZ-I	SEL Cloudera Basic Bronze TB (100 min)	\$196.92	K	31%	\$135.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBC-GOLD-I	SEL Cloudera Basic Gold TB (100 min)	\$246.15	K	31%	\$169.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBN-BRNZ-I	SEL Cloudera Basic Bronze Node (10 min)	\$1,969.23	K	31%	\$1,358.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEBN-GOLD-I	SEL Cloudera Basic Gold Node (10 min)	\$2,461.54	K	31%	\$1,698.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEC-BRNZ	SEL Cloudera Data Eng Brnz TB (100 min)	\$393.85	K	31%	\$271.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEC-GOLD	SEL Cloudera Data Eng Gold TB (100 min)	\$492.31	K	31%	\$339.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEN-BRNZ	SEL Cloudera Data Eng Brnz Node (10 min)	\$3,938.46	K	31%	\$2,717.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDEN-GOLD	SEL Cloudera Data Eng Gold Node (10 min)	\$4,923.08	K	31%	\$3,396.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHC-BRNZ	SEL Cloudera EDHub Bronze TB (100 min)	\$984.62	K	31%	\$679.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHC-GOLD	SEL Cloudera EDHub Gold TB (100 min)	\$1,230.77	K	31%	\$849.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHN-BRNZ	SEL Cloudera EDHub Bronze Node (10 min)	\$9,846.15	K	31%	\$6,793.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEDHN-GOLD	SEL Cloudera EDHub Gold Node (10 min)	\$12,307.69	K	31%	\$8,492.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEODC-BRNZ	SEL Cloudera Operatnl Brnz TB (100 min)	\$590.77	K	31%	\$407.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEODC-GOLD	SEL Cloudera Operatnl Gold TB (100 min)	\$738.46	K	31%	\$509.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEODN-BRNZ	SEL Cloudera Operatnl Brnz Node (10 min)	\$5,907.69	K	31%	\$4,076.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	CEODN-GOLD	SEL Cloudera Operatnl Gold Node (10 min)	\$7,384.62	K	31%	\$5,095.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDERA
5	456-111-342	Secure VM SecVM 1yr Term 25-99=IB	\$575.00	K	31%	\$396.75	\$132.25	\$0.00	\$0.00	\$0.00	\$0.00	\$132.25	\$0.00	CLOUDLINK
5	456-111-343	Secure VM SecVM 1yr Term 100-499=IB	\$470.00	K	31%	\$324.30	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$108.10	\$0.00	CLOUDLINK
5	456-111-344	Secure VM SecVM 1yr Term 500-999=IB	\$405.00	K	31%	\$279.45	\$93.15	\$0.00	\$0.00	\$0.00	\$0.00	\$93.15	\$0.00	CLOUDLINK
5	456-111-345	Secure VM SecVM 1yr Term 1000+=IB	\$310.00	K	31%	\$213.90	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30	\$0.00	CLOUDLINK
5	456-111-346	Secure VM SecVM Perpetual 25-99=IB	\$1,425.00	K	31%	\$983.25	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$327.75	\$0.00	CLOUDLINK
5	456-111-347	Secure VM SecVM Perpetual 100-499=IB	\$1,175.00	K	31%	\$810.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$270.25	\$0.00	CLOUDLINK
5	456-111-348	Secure VM SecVM Perpetual 500-999=IB	\$1,010.00	K	31%	\$696.90	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$232.30	\$0.00	CLOUDLINK
5	456-111-349	Secure VM SecVM Perpetual 1000+=IB	\$775.00	K	31%	\$534.75	\$178.25	\$0.00	\$0.00	\$0.00	\$0.00	\$178.25	\$0.00	CLOUDLINK
5	456-111-895	Secure VM SVM for CP5D HW per VM=IB	\$500.00	K	31%	\$345.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00	\$0.00	CLOUDLINK
5	456-111-896	Secure VM SVM for CP5D HW per socket=ZC	\$5,000.00	K	31%	\$3,450.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,150.00	\$0.00	CLOUDLINK
5	456-112-181	Secure VM KMIP Client Perpetual=IA	\$8,000.00	K	31%	\$5,520.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00	\$0.00	CLOUDLINK
5	456-112-194	Secure VM SecVM Perp 10 VM HCP Bundle=IB	\$1.00	K	31%	\$0.69	\$3,277.50	\$0.00	\$0.00	\$0.00	\$0.00	\$3,277.50	\$0.00	CLOUDLINK
5	458-000-999	Secure VM SecVM Term	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-001-000	Secure VM SecVM Perpetual	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-001-880	Secure VM SecVM for CPD HW Perpetual	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-002-010	Secure VM KMIP Client Perpetual	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	458-002-012	Secure VM SecVM Perp HCP Bundle	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CLOUDLINK
5	AMS-PA-D	SEL PRO Archiver Developer	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PADSS-NP	SEL PRO Archiver DigiSig Svr Non-Prod	\$7,813.00	K	31%	\$5,390.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PADSS-P	SEL PRO Archiver DigiSig Svr Prod	\$31,250.00	K	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PA-MS	SEL PRO Archiver Mig Svr Mthly Rental	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PAPS-DM-NP	SEL PRO Archiver for DM Prc Svr Non-Prod	\$48,438.00	K	31%	\$33,422.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PAPS-DM-P	SEL PRO Archiver for DM Prc Svr Prod	\$193,750.00	K	31%	\$133,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PAPS-IA-NP	SEL PRO Archiver for IA Prc Svr Non-Prod	\$48,438.00	K	31%	\$33,422.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PAPS-IA-P	SEL PRO Archiver for IA Prc Svr Prod	\$193,750.00	K	31%	\$133,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PARES-NP	SEL PRO Archiver Redaction Svr Non-Prod	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PARES-P	SEL PRO Archiver Redaction Svr Prod	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PARPS-NP	SEL PRO Archiver Reprint Svr Non-Prod	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PARPS-NP1	SEL PRO Archiver Reprint Svr Non-Prod	\$16,406.00	K	31%	\$11,320.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PARPS-P	SEL PRO Archiver Reprint Svr Prod	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PARPS-P1	SEL PRO Archiver Reprint Svr Prod	\$65,625.00	K	31%	\$45,281.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PARS-DM-NP	SEL PRO Archiver for DM Ret Svr Non-Prod	\$16,406.00	K	31%	\$11,320.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PARS-DM-P	SEL PRO Archiver for DM Ret Svr Prod	\$65,625.00	K	31%	\$45,281.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PARS-IA-NP	SEL PRO Archiver for IA Ret Svr Non-Prod	\$16,406.00	K	31%	\$11,320.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	AMS-PARS-IA-P	SEL PRO Archiver for IA Ret Svr Prod	\$65,625.00	K	31%	\$45,281.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PATPS-NP	SEL PRO Archiver Transpromo Svr Non-Prod	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PATPS-P	SEL PRO Archiver Transpromo Svr Prod	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PAUAS-NP	SEL PRO Archiver PDF/UA Svr Non-Prod	\$14,063.00	K	31%	\$9,703.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	AMS-PAUAS-P	SEL PRO Archiver PDF/UA Svr Prod	\$56,250.00	K	31%	\$38,812.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CRAWFORD TECH
5	IA100KPPY	SEL: PDFOPTIMIZER 100k PPY	\$1,875.00	K	31%	\$1,293.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA100KPPYO	SEL: PDFOPTIMIZER 100k PPY W/OCR	\$2,250.00	K	31%	\$1,552.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA10MPPY	SEL: PDFOPTIMIZER 10M PPY	\$42,500.00	K	31%	\$29,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA10MPPYO	SEL: PDFOPTIMIZER 10M PPY W/OCR	\$46,875.00	K	31%	\$32,343.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA1MPPY	SEL: PDFOPTIMIZER 1M PPY	\$8,500.00	K	31%	\$5,865.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA1MPPYO	SEL: PDFOPTIMIZER 1M PPY W/OCR	\$9,375.00	K	31%	\$6,468.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA1Y100K	SEL: PDFOPTIMIZER 1YR - 100K PGS	\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA1Y100KO	SEL:PDFOPTIMIZER 1YR -100K PGS W/OCR	\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA20MPPY	SEL: PDFOPTIMIZER 20M PPY	\$80,000.00	K	31%	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA20MPPYO	SEL: PDFOPTIMIZER 20M PPY W/OCR	\$86,250.00	K	31%	\$59,512.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA40MPPY	SEL: PDFOPTIMIZER 40M PPY	\$113,750.00	K	31%	\$78,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IA40MPPYO	SEL: PDFOPTIMIZER 40M PPY W/OCR	\$123,750.00	K	31%	\$85,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IASTE100KPPY	SEL: PDF OPTIMIZATION SUITE 100k PPY	\$3,825.00	K	31%	\$2,639.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IASTE10MPPY	SEL: PDF OPTIMIZATION SUITE 10M PPY	\$79,688.00	K	31%	\$54,984.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IASTE1MPPY	SEL: PDF OPTIMIZATION SUITE 1M PPY	\$15,938.00	K	31%	\$10,997.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IASTE1Y100K	SEL:PDF OPTIMIZATION SUITE 1YR-100k PGS	\$765.00	K	31%	\$527.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IASTE20MPPY	SEL: PDF OPTIMIZATION SUITE 20M PPY	\$146,625.00	K	31%	\$101,171.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IASTE40MPPY	SEL: PDF OPTIMIZATION SUITE 40M PPY	\$210,375.00	K	31%	\$145,158.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IASTEVP100K	SEL:PDF OPTIMIZ SUITE VOL PACK 100k PGS	\$2,125.00	K	31%	\$1,466.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IAPV100K	SEL: PDFOPTIMIZER VOL PACK; 100k PGS	\$1,031.00	K	31%	\$711.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IAPV100KO	SEL:PDFOPTIMIZER VOL PACK 100k PGS W/O	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOS100KPPY	SEL: IMAGEOPTIMIZATION SERVICES 100K PF	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOS10MPPY	SEL: IMAGEOPTIMIZATION SERVICES 10M PP	\$67,375.00	K	31%	\$46,488.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOS1MPPY	SEL: IMAGEOPTIMIZATION SERVICES 1M PPY	\$37,375.00	K	31%	\$25,788.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOS20MPPY	SEL: IMAGEOPTIMIZATION SERVICES 20M PP	\$124,875.00	K	31%	\$86,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOS40MPPY	SEL: IMAGEOPTIMIZATION SERVICES 40M PP	\$178,625.00	K	31%	\$123,251.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTE100KPPY	SEL: IO SVS w/PDF Optimiz Suite 100k PPY	\$42,288.00	K	31%	\$29,178.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTE10MPPY	SEL: IO SVS w/PDF Optimiz Suite 10M PPY	\$114,538.00	K	31%	\$79,031.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTE1MPPY	SEL: IO SVS w/PDF Optimiz Suite 1M PPY	\$63,538.00	K	31%	\$43,841.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTE20MPPY	SEL: IO SVS w/PDF Optimiz Ste 20M PPY	\$212,288.00	K	31%	\$146,478.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTE40MPPY	SEL IO SVS w/PDF Optimiz Ste 40M PPY	\$303,663.00	K	31%	\$209,527.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTEVP100M	SEL IO SVS w/PDF Optimiz Ste VOL PK 100M	\$158,844.00	K	31%	\$109,602.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTEVP10M	SEL IO SVS w/PDF Optimiz Ste VOL PK 10M	\$43,988.00	K	31%	\$30,351.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTEVP200M	SEL IO SVS w/PDF Optimiz Ste VOL PK 200M	\$364,119.00	K	31%	\$251,242.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTEVP25M	SEL IO SVS w/PDF Optimiz Ste VOL PK 25M	\$63,538.00	K	31%	\$43,841.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTEVP500M	SEL IO SVS w/PDF Optimiz Ste VOL PK 500M	\$706,244.00	K	31%	\$487,308.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSSTEVP50M	SEL IO SVS w/PDF Optimiz Ste VOL PK 50M	\$90,419.00	K	31%	\$62,389.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSVP100M	SEL IMAGEOPTIMIZATION SVC VOL PACK 100	\$93,438.00	K	31%	\$64,472.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSVP10M	SEL: IMAGEOPTIMIZATION SVC VOL PACK 10I	\$25,875.00	K	31%	\$17,853.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSVP200M	SEL IMAGEOPTIMIZATION SVC VOL PACK 200	\$214,188.00	K	31%	\$147,789.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSVP25M	SEL: IMAGEOPTIMIZATION SVC VOL PACK 25I	\$37,375.00	K	31%	\$25,788.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSVP500M	SEL IMAGEOPTIMIZATION SVC VOL PACK 500	\$415,438.00	K	31%	\$286,652.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	IOSVP50M	SEL: IMAGEOPTIMIZATION SVC VOL PACK 50I	\$53,188.00	K	31%	\$36,699.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	PDFO-EVAL	SELECT: 30-DAY EVAL/DEMO LICENSE	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	TRF100KPPY	SEL: Trapeze Forms for Captiva 100K PPY	\$20,790.00	K	31%	\$14,345.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	TRF10MPPY	SEL: Trapeze Forms for Captiva 10M PPY	\$423,141.00	K	31%	\$291,967.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	TRF1MPPY	SEL: Trapeze Forms for Captiva 1M PPY	\$69,424.00	K	31%	\$47,902.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	TRF20MPPY	SEL: Trapeze Forms for Captiva 20M PPY	\$688,500.00	K	31%	\$475,065.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	TRF40MPPY	SEL: Trapeze Forms for Captiva 40M PPY	\$1,118,813.00	K	31%	\$771,980.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	CVISION
5	DBMC-LIC-007	SEL DOBIMINER LICENSE COMMERCIAL EDIT	\$231.00	K	31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMC-LIC-008	SEL DOBIMINER LICENSE DR EDITION	\$308.00	K	31%	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMC-LIC-009	SEL DOBIMINER LICENSE COMPLIANCE EDITI	\$462.00	K	31%	\$318.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMC-LIC-010	SEL DOBIMINER LICENSE ENTERPRISE EDITI	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMI-LIC-002	SEL Tier 3: 9TB-12TB Node capacity	\$1,047.00	K	31%	\$722.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMI-LIC-003	SEL Tier 3: 13TB-108TB Node Capacity	\$5,963.00	K	31%	\$4,114.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMI-LIC-004	SEL Tier 4: 109TB-144TB Node Capacity	\$12,519.00	K	31%	\$8,638.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMI-LIC-005	SEL Tier 5: 145TB-216TB Node Capacity	\$17,882.00	K	31%	\$12,338.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMI-LIC-006	SEL Tier6 >216TB (236-354) Node Capacity	\$29,305.00	K	31%	\$20,220.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMI-MCD-020	SEL Migrate NAS-to-Isilon Initial 50	\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMI-MCD-021	SEL Migrate NAS-to-Isilon Addl 10	\$6,489.00	K	31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVNX-MCD-020	SEL Migrate NAS-to-VNX/Unity Initial 50	\$42,348.00	K	31%	\$29,220.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	DBMVNX-MCD-021	SEL Migrate NAS-to-VNX/Unity Addl 10	\$6,489.00	K	31%	\$4,477.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	DATA DOBI
5	LPE12000-E	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$1,245.00	K	31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE12002-E	SELECT DUAL-PORT 8GB FC PCI EXPRESS	\$1,660.00	K	31%	\$1,145.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE1250-E	SELECT SINGLE-PORT 8GB FC PCI EXPRESS	\$1,090.00	K	31%	\$752.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE16000B-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS	\$1,670.00	K	31%	\$1,152.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE16002B-E	SEL DUAL-PORT 16GB FC PCI EXPRESS	\$2,199.00	K	31%	\$1,517.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE31000-M6-E	SEL SINGLE-PORT 16GB FC PCI EXPRESS - G	\$1,670.00	K	31%	\$1,152.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	LPE31002-M6-E	SEL DUAL-PORT 16GB FC PCI EXPRESS - G6	\$2,199.00	K	31%	\$1,517.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	OCE14102B-UM-E	SEL DualPort 10Gb Universal CNA/NIC wOpt	\$2,054.00	K	31%	\$1,417.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	OCE14102B-UX-E	SEL DualPort 10Gb Unvers CNA/NIC No Opt	\$1,344.00	K	31%	\$927.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	EMULEX
5	CYASRFN-DIM1	CYA FN Data Integrity Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYASRFN-EXT1	CYA FN Extender	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYASRFN-GRANUL	SEL CYA SmartRecovery FileNet Granular	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYASRFN-HBOS	SEL CYA SR HOT Point-N-Time Bkup OS Db	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYASRFN-HBPE	SEL CYA SR HOT Point-N-Time Bkup PE Db	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYASRFN-RRM1	CYA FN Records Retention Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYASRFN-TBR1	CYA FN Time Based Recovery Module	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYHB-REPOSITORY	SEL CYA HOTBackup DCTM Repository Lic	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYHB-SRV	SEL CYA HOTBackup Server	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYHB-SRVDEV	SEL CYA HOTBackup Server for Development	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-CONN2	CYA Connector for DCTM	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-DIM2	CYA Data Integrity Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-EXT2	CYA Extender	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-GRANULAR	SEL CYA SmartRecovery DCTM Granular	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-RRM2	CYA Records Retention Module	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-SMBDBASE1	CYA SmartRecovery SMB Repository	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-SRV100-1	CYA SmartRecovery Server 100U/50GB	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-SRV250-1	CYA SmartRecovery Server 250U/100GB	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-SRV-4	SEL CYA SMARTRECOVERY SERVER (1-4 CPU)	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-SRV-4PLUS	SEL CYA SmartRec SRV Stand-alone >4 CPU	\$90,000.00	K	31%	\$62,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-SRV500-1	CYA SmartRecovery Server 500U/50GB	\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-SRVHA-4	SEL CYA SmartRec SRV HA/Cluster <4CPU	\$45,000.00	K	31%	\$31,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-SRVHA-4PLU	SEL CYA SmartRec SRV HA/Cluster >4CPU	\$65,000.00	K	31%	\$44,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	CYSR-TBR2	CYA Time Based Recovery Module	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ENCHOICE
5	HIPPO-CONTENT-REFSEL	HIPPO EMC CONTENT REPLICATION AM	\$14,844.00	K	31%	\$10,242.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HIPPO
5	HIPPO-EMC-XP-PCKSEL	HIPPO EMC EXPERIENCE AM	\$129,719.00	K	31%	\$89,506.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HIPPO
5	HIPPO-ENTR-FORM:SEL	HIPPO EMC ENTRPRISE FORM AM	\$14,844.00	K	31%	\$10,242.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HIPPO
5	HIPPO-QA-ESNTLS	SEL HIPPO EMC QA ESSENTIALS AM	\$11,875.00	K	31%	\$8,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HIPPO
5	HIPPO-XP-SERVER	SEL HIPPO EMC EXP SERVER AM	\$18,750.00	K	31%	\$12,937.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HIPPO
5	HDF-EDG-1Y	SEL HWX DataFlow Edge Pack 100 Devices	\$230,769.00	K	31%	\$159,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDF-ENT-1Y	SEL- HWX DataFlow Ent 16 cores	\$55,385.00	K	31%	\$38,215.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDF-JSS-6M	SEL HDF Jumpstart Sub 32Cores-10 Edge 6M	\$46,154.00	K	31%	\$31,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDP-ENT-1Y	SEL HDP Ent. 4 Nodes or 50TB Raw Stor	\$12,308.00	K	31%	\$8,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDP-EPL-1Y	SEL HDP Ent. + 4 Nodes or 50TB Raw Stor	\$22,154.00	K	31%	\$15,286.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	HDP-JSS-6M	SEL HDP Jumpstart Sub. 200TB- 6M sub.	\$46,154.00	K	31%	\$31,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	HORTONWORKS
5	BLEDTM	SEL BLAZON ENTERPRISE	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-A	SEL BRAVA FOR CAD ASSET OPS 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-B	SEL BRAVA FOR CAD ASSET OPS 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-C	SEL BRAVA FOR CAD ASSET OPS 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-D	SEL BRAVA FOR CAD ASSET OPS 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-E	SEL BRAVA FOR CAD ASSET OPS 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOC-F	SEL BRAVA FOR CAD ASSET OPS 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-A	SEL BRAVA FOR DOCS ASSET OPS 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-B	SEL BRAVA FOR DOCS ASSET OPS 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-C	SEL BRAVA FOR DOCS ASSET OPS 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-D	SEL BRAVA FOR DOCS ASSET OPS 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-E	SEL BRAVA FOR DOCS ASSET OPS 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-AOI-F	SEL BRAVA FOR DOCS ASSET OPS 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-A	SEL BRAVA FOR CAD CAPITAL PRJ 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-B	SEL BRAVA FOR CAD CAPITAL PRJ 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-C	SEL BRAVA FOR CAD CAPITAL PRJ 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-D	SEL BRAVA FOR CAD CAPITAL PRJ1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-E	SEL BRAVA FOR CAD CAPITAL PRJ 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPC-F	SEL BRAVA FOR CAD CAPITAL PRJ 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-A	SEL BRAVA FOR DOCS CAPITAL PRJ 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-B	SEL BRAVA FOR DOCS CAPITAL PRJ 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-C	SEL BRAVA FOR DOCS CAPITAL PRJ 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-D	SEL BRAVA FOR DOCS CAPITAL PRJ 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-E	SEL BRAVA FOR DOCS CAPITAL PRJ 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-CPI-F	SEL BRAVA FOR DOCS CAPITAL PRJ 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-A	SEL BRAVA FOR CAD D2 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-B	SEL BRAVA FOR CAD D2 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-C	SEL BRAVA FOR CAD D2 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-D	SEL BRAVA FOR CAD D2 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-E	SEL BRAVA FOR CAD D2 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2C-F	SEL BRAVA FOR CAD D2 5000PLUS	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-A	SEL BRAVA FOR DOCS D2 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-B	SEL BRAVA FOR DOCS D2 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-C	SEL BRAVA FOR DOCS D2 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-D	SEL BRAVA FOR DOCS D2 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-E	SEL BRAVA FOR DOCS D2 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-D2I-F	SEL BRAVA FOR DOCS D2 5000PLUS	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-A	SEL Brava for CAD Webtop 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-B	SEL Brava for CAD Webtop 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	BP-DCTMC-C	SEL Brava for CAD Webtop 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-D	SEL Brava for CAD Webtop 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-E	SEL Brava for CAD Webtop 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMC-F	SEL Brava for CAD Webtop 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-A	SEL Brava for Docs Webtop 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-B	SEL Brava for Docs Webtop 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-C	SEL Brava for Docs Webtop 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-D	SEL Brava for Docs Webtop 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-E	SEL Brava for Docs Webtop 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMI-F	SEL Brava for Documents Webtop 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-DCTMS	SELECT ADDITIONAL BRAVA SERVER	\$3,750.00	K	31%	\$2,587.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-A	SEL Brava for CAD SharePoint25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-B	SEL Brava for CAD SharePoint 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-C	SEL Brava for CAD SharePoint 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-D	SEL Brava for CAD SharePoint 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-E	SEL Brava for CAD SharePoint 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMC-F	SEL Brava for CAD SharePoint 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-A	SEL Brava for Docs SharePoint 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-B	SEL Brava for Docs SharePoint 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-C	SEL Brava for Docs SharePoint 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-D	SEL Brava for Docs SharePoint 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-E	SEL Brava for Docs SharePoint 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-SPDTMI-F	SEL Brava for Docs SharePoint 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-A	SEL Brava for CAD xCP 25-499	\$180.00	K	31%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-B	SEL Brava for CAD xCP 500-999	\$171.00	K	31%	\$117.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-C	SEL Brava for CAD xCP 1000-1499	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-D	SEL Brava for CAD xCP 1500-1999	\$153.00	K	31%	\$105.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-E	SEL Brava for CAD xCP 2000-4999	\$144.00	K	31%	\$99.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPC-F	SEL Brava for CAD xCP 5000+	\$126.00	K	31%	\$86.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-A	SEL Brava for Docs xCP 25-499	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-B	SEL Brava for Docs xCP 500-999	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-C	SEL Brava for Docs xCP 1000-1499	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-D	SEL Brava for Docs xCP 1500-1999	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-E	SEL Brava for Docs xCP 2000-4999	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	BP-XCPI-F	SEL Brava for Docs xCP 5000+	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	OCRDTM	Select OCR for Blazon or Redact-It	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	PDFSCH	SEL PDF SCHEDULER	\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	RIEDTM	SELECT REDACT-IT ENTERPRISE	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-AOC	SEL Subscription Brava for Asset Ops	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-BLEDTM	SEL Subscription BLAZON	\$3,075.00	K	31%	\$2,121.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-CPC	SEL Subscription Brava for Capital Prj	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-D2C	SEL Subscription Brava for D2	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-DCTMC	SEL Subscription Brava for Webtop	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-DCTMS	SEL Subscription Addl Brava Server	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-RIEDTM	SEL Subscription REDACT-IT	\$14,350.00	K	31%	\$9,901.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	SUB-XCPC	SEL Subscription Brava for xCP	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IGC BRAVA
5	CSITDSHV1002	SEL HV ImageTrust Desktop(-120ppm)	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDSKT1002	SEL ImageTrust Desktop	\$1,400.00	K	31%	\$966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVAX1002	SEL Dev ImageTrust for AppXtender	\$625.00	K	31%	\$431.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVCC1002	SEL Dev ImageTrust Client	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVD21002	SEL Dev ImageTrust for D2	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVHV1002	SEL Dev HV ImageTrust Client(-170ppm)	\$5,625.00	K	31%	\$3,881.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVOS1002	SEL Dev ImageTrust OCR Server	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVS1002	SEL Dev ImageTrust Server	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVT1002	SEL Dev ImageTrust-Transactional Client	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITDVXC1002	SEL Dev ImageTrust for xCP	\$1,563.00	K	31%	\$1,078.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRAX1002	SEL ImageTrust for AppXtender	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRCC1002	SEL ImageTrust Client	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRD21002	SEL ImageTrust for D2	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRHV1002	SEL HV ImageTrust Client(-170ppm)	\$11,250.00	K	31%	\$7,762.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRMO1002	SEL ImageTrust Mobile (iOS, Android)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPROC1002	SEL ImageTrust OCR Server (non SaaS/BPO)	\$6,250.00	K	31%	\$4,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPROS1002	SEL ImageTrust OCR Server (SaaS/BPO)	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRSR1002	SEL ImageTrust Server	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRTC1002	SEL ImageTrust-Transactional Client	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	CSITPRXC1002	SEL ImageTrust for xCP	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IMAGE ACCESS
5	1YR-ENT-BUNDLE	SEL Catalog/Data Mgmt Starter for ENT	\$38,461.54	K	31%	\$26,538.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MIB-0000500	SEL 1 Yr 500-1999 Tape Services Bundle	\$231.00	K	31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MIB-00002000	SEL 1 Yr 2000-3999 Tape Services Bundl	\$169.00	K	31%	\$116.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MIB-00004000	SEL 1 Yr 4000-5999 Tape services Bundl	\$131.00	K	31%	\$90.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MIB-00006000	SEL 1 Yr 6000-7999 Tape Services Bundl	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MIB-00008000	SEL 1 Yr 8000-9999 Tape Services Bundl	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MM-BUNDLE	SEL Catalog/Data Mgmt Starter for MM	\$15,384.62	K	31%	\$10,615.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MSB-0000500	SEL 1 Yr 500-1999 Tape Assurance Bundl	\$185.00	K	31%	\$127.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MSB-00002000	SEL 1 Yr 2000-3999 Tape Assurance Bundl	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	1YR-MSB-00004000	SEL 1 Yr 4000-5999 Tape Assurance Bund	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MSB-00006000	SEL 1 Yr 6000-7999 Tape Assurance Bund	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	1YR-MSB-00008000	SEL 1 Yr 8000-9999 Tape Assurance Bund	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	30DAY-CC-PROMO	SEL IE Workshop 30 Day Single Server	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	6MONTH-CC-PROMO	SEL IE Workshop Promo Single Server	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-1YR-00000001	SEL 1YR 1-9 Admin User Login	\$2,307.69	K	31%	\$1,592.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-1YR-00000010	SEL 1YR 10-99 Admin User Login	\$1,923.08	K	31%	\$1,326.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-3YR-00000001	SEL 3YR 1-9 Admin User Login	\$6,230.77	K	31%	\$4,299.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-3YR-00000010	SEL 3YR 10-99 Admin User Login	\$5,192.31	K	31%	\$3,582.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-5YR-00000001	SEL 5YR 1-9 Admin User Login	\$9,230.77	K	31%	\$6,369.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	ADU-5YR-00000010	SEL 5YR 10-99 Admin User Login	\$7,692.31	K	31%	\$5,307.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000025	SEL 1YR 25-49TB File MetaData Index	\$769.23	K	31%	\$530.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000050	SEL 1YR 50-99TB File MetaData Index	\$634.62	K	31%	\$437.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000100	SEL 1YR 100-249TB File MetaData Index	\$519.23	K	31%	\$358.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000250	SEL 1YR 250-499TB File MetaData Index	\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00000500	SEL 1YR 500-999TB File MetaData Index	\$326.92	K	31%	\$225.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-1YR-00001000	SEL 1YR 1000-1999TB File MetaData Inde	\$269.23	K	31%	\$185.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000025	SEL 3YR 25-49TB File MetaData Index	\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000050	SEL 3YR 50-99TB File MetaData Index	\$1,713.46	K	31%	\$1,182.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000100	SEL 3YR 100-249TB File MetaData Index	\$1,401.92	K	31%	\$967.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000250	SEL 3YR 250-499TB File MetaData Index	\$1,038.46	K	31%	\$716.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00000500	SEL 3YR 500-999TB File MetaData Index	\$882.69	K	31%	\$609.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-3YR-00001000	SEL 3YR 1000-1999TB File MetaData Inde	\$726.92	K	31%	\$501.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000025	SEL 5YR 25-49TB File MetaData Index	\$3,076.92	K	31%	\$2,123.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000050	SEL 5YR 50-99TB File MetaData Index	\$2,538.46	K	31%	\$1,751.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000100	SEL 5YR 100-249TB File MetaData Index	\$2,076.92	K	31%	\$1,433.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000250	SEL 5YR 250-499TB File MetaData Index	\$1,538.46	K	31%	\$1,061.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00000500	SEL 5YR 500-999TB File MetaData Index	\$1,307.69	K	31%	\$902.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	FMI-5YR-00001000	SEL 5YR 1000-1999TB File MetaData Inde	\$1,076.92	K	31%	\$743.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00001000	SEL 1YR 1000-1999 Tape Catalog Ingest	\$12.08	K	31%	\$8.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00002000	SEL 1YR 2000-4999 Tape Catalog Ingest	\$9.77	K	31%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00005000	SEL 1YR 5000-9999 Tape Catalog Ingest	\$7.46	K	31%	\$5.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00010000	SEL 1YR 10000-19999 Tape Catalog Inges	\$6.08	K	31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00020000	SEL 1YR 20000-49999 Tape Catalog Inges	\$4.92	K	31%	\$3.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-1YR-00050000	SEL 1YR 50000-99999 Tape Catalog Inges	\$3.77	K	31%	\$2.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00001000	SEL 3YR 1000-1999 Tape Catalog Ingest	\$24.15	K	31%	\$16.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00002000	SEL 3YR 2000-4999 Tape Catalog Ingest	\$19.54	K	31%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00005000	SEL 3YR 5000-9999 Tape Catalog Ingest	\$14.92	K	31%	\$10.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00010000	SEL 3YR 10000-19999 Tape Catalog Inges	\$12.15	K	31%	\$8.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00020000	SEL 3YR 20000-49999 Tape Catalog Inges	\$9.85	K	31%	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-3YR-00050000	SEL 3YR 50000-99999 Tape Catalog Inges	\$7.54	K	31%	\$5.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00001000	SEL 5YR 1000-1999 Tape Catalog Ingest	\$36.23	K	31%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00002000	SEL 5YR 2000-4999 Tape Catalog Ingest	\$29.31	K	31%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00005000	SEL 5YR 5000-9999 Tape Catalog Ingest	\$22.38	K	31%	\$15.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00010000	SEL 5YR 10000-19999 Tape Catalog Inges	\$18.23	K	31%	\$12.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00020000	SEL 5YR 20000-49999 Tape Catalog Inges	\$14.77	K	31%	\$10.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCI-5YR-00050000	SEL 5YR 50000-99999 Tape Catalog Inges	\$11.31	K	31%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00000010	SEL 1YR 10-49 Tape Catalog Rebuild	\$96.15	K	31%	\$66.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00000050	SEL 1YR 50-99 Tape Catalog Rebuild	\$62.54	K	31%	\$43.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00000100	SEL 1YR 100-249 Tape Catalog Rebuild	\$48.08	K	31%	\$33.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00000250	SEL 1YR 250-499 Tape Catalog Rebuild	\$38.46	K	31%	\$26.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00000500	SEL 1YR 500-999 Tape Catalog Rebuild	\$33.69	K	31%	\$23.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00001000	SEL 1YR 1000-1999 Tape Catalog Rebuild	\$24.15	K	31%	\$16.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00002000	SEL 1YR 2000-4999 Tape Catalog Rebuild	\$19.54	K	31%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00005000	SEL 1YR 5000-9999 Tape Catalog Rebuild	\$14.92	K	31%	\$10.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00010000	SEL 1YR 10000-24999 Tape Catalog Rebuil	\$12.15	K	31%	\$8.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-1YR-00025000	SEL 1YR 25000-49999 Tape Catalog Rebuil	\$9.23	K	31%	\$6.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00000010	SEL 3YR 10-49 Tape Catalog Rebuild	\$144.23	K	31%	\$99.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00000050	SEL 3YR 50-99 Tape Catalog Rebuild	\$93.81	K	31%	\$64.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00000100	SEL 3YR 100-249 Tape Catalog Rebuild	\$72.12	K	31%	\$49.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00000250	SEL 3YR 250-499 Tape Catalog Rebuild	\$57.69	K	31%	\$39.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00000500	SEL 3YR 500-999 Tape Catalog Rebuild	\$50.54	K	31%	\$34.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00001000	SEL 3YR 1000-1999 Tape Catalog Rebuild	\$36.23	K	31%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00002000	SEL 3YR 2000-4999 Tape Catalog Rebuild	\$29.31	K	31%	\$20.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00005000	SEL 3YR 5000-9999 Tape Catalog Rebuild	\$22.38	K	31%	\$15.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00010000	SEL 3YR 10000-24999 Tape Catalog Rebuil	\$18.23	K	31%	\$12.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-3YR-00025000	SEL 3YR 25000-49999 Tape Catalog Rebuil	\$13.85	K	31%	\$9.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000010	SEL 5YR 10-49 Tape Catalog Rebuild	\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000050	SEL 5YR 50-99 Tape Catalog Rebuild	\$125.08	K	31%	\$86.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000100	SEL 5YR 100-249 Tape Catalog Rebuild	\$96.15	K	31%	\$66.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000250	SEL 5YR 250-499 Tape Catalog Rebuild	\$76.92	K	31%	\$53.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00000500	SEL 5YR 500-999 Tape Catalog Rebuild	\$67.38	K	31%	\$46.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00001000	SEL 5YR 1000-1999 Tape Catalog Rebuild	\$48.31	K	31%	\$33.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00002000	SEL 5YR 2000-4999 Tape Catalog Rebuild	\$39.08	K	31%	\$26.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00005000	SEL 5YR 5000-9999 Tape Catalog Rebuild	\$29.85	K	31%	\$20.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	TCR-5YR-00010000	SEL 5YR 10000-24999 Tape Catalog Rebu	\$24.31	K	31%	\$16.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TCR-5YR-00025000	SEL 5YR 25000-49999 Tape Catalog Rebu	\$18.46	K	31%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000010	SEL 1YR 10-49 Tape MetaData Index	\$384.62	K	31%	\$265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000050	SEL 1YR 50-99 Tape MetaData Index	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000100	SEL 1YR 100-249 Tape MetaData Index	\$192.31	K	31%	\$132.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000250	SEL 1YR 250-499 Tape MetaData Index	\$146.15	K	31%	\$100.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00000500	SEL 1YR 500-999 Tape MetaData Index	\$119.23	K	31%	\$82.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00001000	SEL 1YR 1000-1999 Tape MetaData Index	\$96.62	K	31%	\$66.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00002000	SEL 1YR 2000-4999 Tape MetaData Index	\$78.15	K	31%	\$53.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00005000	SEL 1YR 5000-9999 Tape MetaData Index	\$59.69	K	31%	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00010000	SEL 1YR 10000-24999 Tape MetaData Inde	\$48.62	K	31%	\$33.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-1YR-00025000	SEL 1YR 25000-49999 Tape MetaData Inde	\$36.92	K	31%	\$25.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000010	SEL 3YR 10-49 Tape MetaData Index	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000050	SEL 3YR 50-99 Tape MetaData Index	\$325.00	K	31%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000100	SEL 3YR 100-249 Tape MetaData Index	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000250	SEL 3YR 250-499 Tape MetaData Index	\$190.00	K	31%	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00000500	SEL 3YR 500-999 Tape MetaData Index	\$155.00	K	31%	\$106.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00001000	SEL 3YR 1000-1999 Tape MetaData Index	\$125.60	K	31%	\$86.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00002000	SEL 3YR 2000-4999 Tape MetaData Index	\$101.60	K	31%	\$70.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00005000	SEL 3YR 5000-9999 Tape MetaData Index	\$77.60	K	31%	\$53.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00010000	SEL 3YR 10000-24999 Tape MetaData Inde	\$63.20	K	31%	\$43.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-3YR-00025000	SEL 3YR 25000-49999 Tape MetaData Inde	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000010	SEL 5YR 10-49 Tape MetaData Index	\$596.15	K	31%	\$411.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000050	SEL 5YR 50-99 Tape MetaData Index	\$387.50	K	31%	\$267.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000100	SEL 5YR 100-249 Tape MetaData Index	\$298.08	K	31%	\$205.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000250	SEL 5YR 250-499 Tape MetaData Index	\$226.54	K	31%	\$156.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00000500	SEL 5YR 500-999 Tape MetaData Index	\$184.81	K	31%	\$127.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00001000	SEL 5YR 1000-1999 Tape MetaData Index	\$149.75	K	31%	\$103.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00002000	SEL 5YR 2000-4999 Tape MetaData Index	\$121.14	K	31%	\$83.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00005000	SEL 5YR 5000-9999 Tape MetaData Index	\$92.52	K	31%	\$63.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00010000	SEL 5YR 10000-24999 Tape MetaData Inde	\$75.35	K	31%	\$51.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TMI-5YR-00025000	SEL 5YR 25000-49999 Tape MetaData Inde	\$57.23	K	31%	\$39.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TRR-1YR-00001000	SEL 1YR 1000-1999 Tape Catalog Renew	\$12.08	K	31%	\$8.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TRR-1YR-00002000	SEL 1YR 2000-4999 Tape Catalog Renew	\$9.77	K	31%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TRR-1YR-00005000	SEL 1YR 5000-9999 Tape Catalog Renew	\$7.46	K	31%	\$5.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TRR-1YR-00010000	SEL 1YR 10000-19999 Tape Catalog Renew	\$6.08	K	31%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TRR-1YR-00020000	SEL 1YR 20000-49999 Tape Catalog Renew	\$4.92	K	31%	\$3.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	TRR-1YR-00050000	SEL 1YR 50000-99999 Tape Catalog Renew	\$3.77	K	31%	\$2.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	INDEX ENGINES
5	IOM-SW1Y-0-10	SEL IOMART SW 1Y 0-10	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-1001+	SEL IOMART SW 1Y 1001+	\$183.00	K	31%	\$126.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-11-50	SEL IOMART SW 1Y 11-50	\$431.00	K	31%	\$297.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-151-250	SEL IOMART SW 1Y 151-250	\$323.00	K	31%	\$222.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-251-400	SEL IOMART SW 1Y 251-400	\$269.00	K	31%	\$185.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-401-600	SEL IOMART SW 1Y 401-600	\$215.00	K	31%	\$148.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-51-150	SEL IOMART SW 1Y 51-150	\$377.00	K	31%	\$260.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW1Y-601-1K	SEL IOMART SW 1Y 601-1000	\$194.00	K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-0-10	SEL IOMART SW 2Y 0-10	\$915.00	K	31%	\$631.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-1001+	SEL IOMART SW 2Y 1001+	\$311.00	K	31%	\$214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-11-50	SEL IOMART SW 2Y 11-50	\$732.00	K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-151-250	SEL IOMART SW 2Y 151-250	\$549.00	K	31%	\$378.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-251-400	SEL IOMART SW 2Y 251-400	\$458.00	K	31%	\$316.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-401-600	SEL IOMART SW 2Y 401-600	\$366.00	K	31%	\$252.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-51-150	SEL IOMART SW 2Y 51-150	\$641.00	K	31%	\$442.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW2Y-601-1K	SEL IOMART SW 2Y 601-1000	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-0-10	SEL IOMART SW 3Y 0-10	\$1,292.00	K	31%	\$891.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-1001+	SEL IOMART SW 3Y 1001+	\$439.00	K	31%	\$302.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-11-50	SEL IOMART SW 3Y 11-50	\$1,034.00	K	31%	\$713.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-151-250	SEL IOMART SW 3Y 151-250	\$775.00	K	31%	\$534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-251-400	SEL IOMART SW 3Y 251-400	\$646.00	K	31%	\$445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-401-600	SEL IOMART SW 3Y 401-600	\$517.00	K	31%	\$356.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-51-150	SEL IOMART SW 3Y 51-150	\$905.00	K	31%	\$624.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	IOM-SW3Y-601-1K	SEL IOMART SW 3Y 601-1000	\$465.00	K	31%	\$320.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	IOMART
5	34585	STORCENTER IX4-100 6TB	\$1,875.00	K	31%	\$1,293.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	OMEGA
5	HCC-FT-B-C1	SEL Blended Fill the Tank LIC 5	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-B-C2	SEL Blended Fill the Tank LIC 100	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-B-C3	SEL Blended Fill the Tank LIC 1k	\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-B-C4	SEL Blended Fill the Tank LIC 10k	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-L-C1	SEL FILL THE TANK LIC 50K STY	\$103,655.00	K	31%	\$71,521.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-L-C2	SEL FILL THE TANK LIC 100K STY	\$185,098.00	K	31%	\$127,717.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-L-C3	SEL FILL THE TANK LIC 250K STY	\$362,791.00	K	31%	\$250,325.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-L-C4	SEL FILL THE TANK LIC 500K STY	\$603,418.00	K	31%	\$416,358.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-L-C5	SEL FILL THE TANK LIC 750K STY	\$807,026.00	K	31%	\$556,847.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-L-C6	SEL FILL THE TANK LIC 1M STY	\$973,614.00	K	31%	\$671,793.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-L-C7	SEL FILL THE TANK LIC 2M STY	\$1,380,829.00	K	31%	\$952,772.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE
5	HCC-FT-L-C8	SEL FILL THE TANK LIC 5M STY	\$2,491,414.00	K	31%	\$1,719,075.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	J4CARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	HCC-OTC-L-C1	SEL OTC LIC UP TO 50K STY P.A.	\$79,734.00	K	31%	\$55,016.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C2	SEL OTC LIC UP TO 100K STY P.A.	\$142,383.00	K	31%	\$98,244.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C3	SEL OTC LIC UP TO 250K STY P.A.	\$279,070.00	K	31%	\$192,558.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C4	SEL OTC LIC UP TO 500K STY P.A.	\$464,168.00	K	31%	\$320,275.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C5	SEL OTC LIC UP TO 750K STY P.A.	\$620,789.00	K	31%	\$428,344.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C6	SEL OTC LIC UP TO 1M STY P.A.	\$748,934.00	K	31%	\$516,764.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C7	SEL OTC LIC UP TO 2M STY P.A.	\$1,062,176.00	K	31%	\$732,901.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-OTC-L-C8	SEL OTC LIC UP TO 5M STY P.A.	\$1,916,473.00	K	31%	\$1,322,366.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C1	SEL APA LIC P1KSTY UP TO 50K STY P.A.	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C2	SEL apa LIC p1kSTY 51k to 100k STY p.a.	\$475.00	K	31%	\$327.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C3	SEL apa LIC p1kSTY 101k to 250k STY p.a.	\$350.00	K	31%	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C4	SEL apa LIC p1kSTY 251k to 500k STY p.a.	\$275.00	K	31%	\$189.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C5	SEL apa LIC p1kSTY 501k to 750k STY p.a.	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C6	SEL apa LIC p1kSTY 751k to 1m STY p.a.	\$200.00	K	31%	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C7	SEL apa LIC p1kSTY 1.001m-1.25m STY p.a.	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	HCC-PS-C8	SEL apa LIC p1kSTY above 1.251m STY p.a.	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 J4CARE
5	90PCPSQLL1001	SEL PC Perp SQL License 1 Unit	\$882.00	K	31%	\$608.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1002	SEL PC Perp SQL License 2-5 Units	\$815.00	K	31%	\$562.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1003	SEL PC Perp SQL License 6-10 Units	\$681.00	K	31%	\$469.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1004	SEL PC Perp SQL License 11-20 Units	\$513.00	K	31%	\$353.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1005	SEL PC Perp SQL License 21-35 Units	\$373.00	K	31%	\$257.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1006	SEL PC Perp SQL License 36-50 Units	\$301.00	K	31%	\$207.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1007	SEL PC Perp SQL License 51-100 Units	\$196.00	K	31%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1008	SEL PC Perp SQL License 101-200 Units	\$147.00	K	31%	\$101.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1009	SEL PC Perp SQL License 201-300 Units	\$121.00	K	31%	\$83.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1010	SEL PC Perp SQL License 301-400 Units	\$105.00	K	31%	\$72.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1011	SEL PC Perp SQL License 401-500 Units	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1012	SEL PC Perp SQL License 501-600 Units	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1013	SEL PC Perp SQL License 601-700 Units	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1014	SEL PC Perp SQL License 701-800 Units	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1015	SEL PC Perp SQL License 801-900 Units	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1016	SEL PC Perp SQL License 901-1000 Units	\$67.00	K	31%	\$46.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCPSQLL1017	SEL PC Perp SQL License 1001+ Units	\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCREX1035U	PC Perp EXPP License 11-35 Units	\$691.00	K	31%	\$476.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCREX11U	PC Perp EXPP License 1 Unit	\$1,797.00	K	31%	\$1,239.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCREX210U	PC Perp EXPP License 2-10 Units	\$1,048.00	K	31%	\$723.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCREX3650U	PC Perp EXPP License 36-50 Units	\$520.00	K	31%	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCREX51U	PC Perp EXPP License 51+ Units	\$439.00	K	31%	\$302.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCRSPP1035URBS	SEL PC Perp SP+RBS Lic 11-35 TBs	\$1,988.00	K	31%	\$1,371.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCRSPP1URBS	SEL PC Perp SP+RBS Lic 1 TB	\$4,055.00	K	31%	\$2,797.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCRSPP210URBS	SEL PC Perp SP+RBS Lic 2-10 TBs	\$2,839.00	K	31%	\$1,958.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCRSPP3650URBS	SEL PC Perp SP+RBS Lic 36-50 TBs	\$1,391.00	K	31%	\$959.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCRSPP51URBS	SEL PC Perp SP+RBS Lic 51+ TBs	\$1,113.00	K	31%	\$767.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	90PCRTRIAL	SEL Kroll PC Trial License	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 KROLL
5	NSS-AC-L	SEL ADDED CAPACITY 5TB	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NORTHERN PARKLIFE
5	NSS-AC-YF	SEL ADDED CAPACITY 5TB YRLY FEE LIC & SL	\$2,308.00	K	31%	\$1,592.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NORTHERN PARKLIFE
5	NSS-AS-L	SEL Added Site 1	\$5,385.00	K	31%	\$3,715.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NORTHERN PARKLIFE
5	NSS-AS-YF	SEL Added Site 1 Yr Lic & Sup	\$2,046.00	K	31%	\$1,411.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NORTHERN PARKLIFE
5	NSS-AU-YF	SEL ADDED USERS 1K 1YR LIC & SUP	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NORTHERN PARKLIFE
5	NSS-BL-L	SEL Base Lic10TB/1K users/1 site/8hrs PS	\$31,250.00	K	31%	\$21,562.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NORTHERN PARKLIFE
5	NSS-BL-YF	SEL BASE LIC-YRLY FEE LIC & SUP	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NORTHERN PARKLIFE
5	NSS-MC-L	SEL MULTI-COMPANY LIC	\$156,250.00	K	31%	\$107,812.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NORTHERN PARKLIFE
5	NSS-MC-YF	SEL MULTI-COMPANY LIC-YRLY FEE LIC & SU	\$93,750.00	K	31%	\$64,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NORTHERN PARKLIFE
5	NSS-TRIAL	SELECT NSS Trial Software	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NORTHERN PARKLIFE
5	NSS-UC-L	SEL Added Users 1K	\$3,692.00	K	31%	\$2,547.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NORTHERN PARKLIFE
5	EMCMAEVAL	SEL 30Day Free Trial of NTP Software M-A	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	EMCQFSEVAL	SEL 30Day Free Trial of NTP Software QFS	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSECSB11TB	SELECT ECS Archiving Svc 10-80TB Lic	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSECSB12TB	SELECT ECS Archiving Svc 81-240TB Lic	\$466.67	K	31%	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSECSB13TB	SELECT ECS Archiving Svc 241-500TB Lic	\$436.00	K	31%	\$300.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSECSB14TB	SELECT ECS Archiving Svc 501-750TB Lic	\$404.00	K	31%	\$278.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSECSB15TB	SELECT ECS Archiving Svc 751-1024TB Lic	\$372.00	K	31%	\$256.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSFAB1TB	SELECT NTPS FA 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSFAB2TB	SELECT NTPS FA 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSFAB3TB	SELECT NTPS FA 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSFAB4TB	SELECT NTPS FA 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSFAB5TB	SELECT NTPS FA 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSFILEMGNT	SELECT NTPS FILE MGNT PROD	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSFRB1TB	SELECT NTPS FR 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSFRB2TB	SELECT NTPS FR 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSFRB3TB	SELECT NTPS FR 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSFRB4TB	SELECT NTPS FR 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSFRB5TB	SELECT NTPS FR 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSQFSB1TB	SELECT NTPS QFS 10-80TB License	\$601.33	K	31%	\$414.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSQFSB2TB	SELECT NTPS QFS 81-240TB License	\$570.67	K	31%	\$393.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	NTPSQFSB3TB	SELECT NTPS QFS 241-500TB License	\$540.00	K	31%	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSQFSB4TB	SELECT NTPS QFS 501-750TB License	\$509.33	K	31%	\$351.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSQFSB5TB	SELECT NTPS QFS 751-1024TB License	\$476.00	K	31%	\$328.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSVFMB10TB	SELECT NTPS VFM 751-1024TB License	\$616.00	K	31%	\$425.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSVFMB6TB	SELECT NTPS VFM 10-80TB License	\$741.33	K	31%	\$511.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSVFMB7TB	SELECT NTPS VFM 81-240TB License	\$710.67	K	31%	\$490.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSVFMB8TB	SELECT NTPS VFM 241-500TB License	\$680.00	K	31%	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	NTPSVFMB9TB	SELECT NTPS VFM 501-750TB License	\$646.67	K	31%	\$446.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 NTP SOFTWARE
5	CQBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	\$3,569.00	K	31%	\$2,462.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQBEMC679	SEL VSPEX Branded Dyn Cab 600x1200	\$4,496.00	K	31%	\$3,102.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSE1679	SEL VSPEX Branded 300VM 1 Dyn600x1200 1	\$11,545.00	K	31%	\$7,966.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSE1G679	SEL VSPEX Branded 300VM 1 Dyn600x1200 G	\$11,596.00	K	31%	\$8,001.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSE1GM679	SEL VSPEX Branded 300VM 1 Dyn600x1200 M	\$11,099.00	K	31%	\$7,658.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSE22679	SEL VSPEX Branded 600VM 2 Dyn600x1200 2	\$19,695.00	K	31%	\$13,589.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSE2679	SEL VSPEX Branded 300VM 1 Dyn600x1200 2	\$12,824.00	K	31%	\$8,848.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSE2G679	SEL VSPEX Branded 600VM 2 Dyn600x1200 G	\$19,807.00	K	31%	\$13,666.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSE4679	SEL VSPEX Branded 1000VM 2 Dyn600x1200	\$21,830.00	K	31%	\$15,062.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCLB679	SEL VSPEX Branded 250VM BH 600x1200 Dyn	\$7,582.00	K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCLB679I	SEL VSPEX 250VM BROCADEIEM 600X1200 D'	\$7,582.00	K	31%	\$5,231.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCLC679	SEL VSPEX Branded 250VM CH 600x1200 Dyn	\$10,648.00	K	31%	\$7,347.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCLDBH679	SEL VSPEX 2000VDI BROCADEHP 600X1200 D	\$13,293.00	K	31%	\$9,172.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCLDCC679	SEL VSPEX CISCO 2000VDI 600X1200 DYN SO	\$11,921.00	K	31%	\$8,225.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCM679	SEL VSPEX Branded 100VM 600x1200 Dyn Sol	\$8,226.00	K	31%	\$5,675.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCM679I	SEL VSPEX Branded 100VM BH 600x1200 Dyn	\$7,345.00	K	31%	\$5,068.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCM679I	SEL VSPEX 100VM BROCADEIEM 600X1200 D'	\$7,345.00	K	31%	\$5,068.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCM679	SEL VSPEX Branded 100VM CH 600x1200 Dyn	\$8,942.00	K	31%	\$6,169.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCMDBH679	SEL VSPEX 1000VDI BROCADEHP 600X1200 D	\$12,183.00	K	31%	\$8,406.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCMDC679	SEL VSPEX CISCO 1000VDI 600X1200 DYN SO	\$11,139.00	K	31%	\$7,685.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCMPC679	SEL VSPEX Branded 125VM 600x1200 Dyn Sol	\$8,867.00	K	31%	\$6,118.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCMPC679	SEL VSPEX Branded 125VM BH 600x1200 Dyn	\$7,493.00	K	31%	\$5,170.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCMPC679I	SEL VSPEX 125VM BROCADEIEM 600X1200 D'	\$7,493.00	K	31%	\$5,170.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCMPC679	SEL VSPEX Branded 125VM CH 600x1200 Dyn	\$9,207.00	K	31%	\$6,352.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCS6079	SEL VSPEX Branded 50VM 600x1070 Dyn Sol	\$7,631.00	K	31%	\$5,265.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCS6079	SEL VSPEX Branded 50VM CH 600x1070 Dyn	\$7,775.00	K	31%	\$5,364.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCSDBH679	SEL VSPEX 500VDI BROCADEHP 600X1200 DY	\$10,842.00	K	31%	\$7,480.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CQSEMCSGCC679	SEL VSPEX CISCO 500VDI 600X1200 DYN SOL	\$9,417.00	K	31%	\$6,497.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	CVPDUB	SEL SERVER CABINET PDU BRACKET KIT	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	N822BDPABTB19	SEL NType 42RU SIDE PNLS POU BKT CSTRS	\$8,576.00	K	31%	\$5,917.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	PEV12	SEL 12 PATCHRUNNER ENHANCED VERTICAL	\$843.00	K	31%	\$581.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	PEV8	SEL 8 PATCHRUNNER ENHANCED VERTICAL	\$741.00	K	31%	\$511.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	PRD12	SEL PATCHRRNR 12 DUAL HINGE DR FOR 84 R	\$433.00	K	31%	\$298.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	Q1N2B1L2N30AHA0	SEL Network PDU,VERT,30A,1P,208V,L6-30P	\$1,717.00	K	31%	\$1,184.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	Q1N2B1N3N30AHA0	SEL POU Vert 30A 3-Delta L15-30P 208V	\$1,832.00	K	31%	\$1,264.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	Q1N2B1P3N30AHA0	SEL Network PDU,VERT,30A,3P,208V,L21-30P	\$1,858.00	K	31%	\$1,282.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	Q1N2B2P6M30AHA0	SEL POU Vert 32A 3-WYE IEC60309	\$3,819.00	K	31%	\$2,635.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	Q1N2B3J2M30AHA0	SEL Network PDU,VERT,32A,1P,230V,60309	\$1,567.00	K	31%	\$1,081.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	QZ1B1N3BN30P1J	SEL POU Vert 30A 3-DLTA L15-30P 200V JPN	\$2,626.00	K	31%	\$1,811.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	R4P36	SEL 36 DEEP 4 POST RACK	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PANDUIT
5	PR456-000-001	SELECT: PRIMEOCR ANY VERSION	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-000-399	SELECT: PRIMEVERIFYIA ANY VERSION	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-010-394	SEL PRIMEOCR 1 CPU 3 OCR ENG IA5.3	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-010-395	SEL PRIMEOCR 2 CPU 6 OCR ENG IA5.3	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-010-396	SEL PRIMEOCR 4 CPU 6 OCR ENG IA5.3	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-010-397	SELECT: PRIMEOCR ASIAN OCR IA5.3	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-010-399	SELECT: PRIMEVERIFY IA5.3	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-010-400	SEL PRIMEOCR 1 CPU 6 OCR ENG IA5.3	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-010-539	SEL PRIMEOCR 1 CPU 2 OCR ENG IA5.3	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-100-394	SEL PRIMEOCR 1 CPU 3 OCR ENG IA6	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-100-395	SEL PRIMEOCR 2 CPU 6 OCR ENG IA6	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-100-396	SEL PRIMEOCR 4 CPU 6 OCR ENG IA6	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-100-397	SELECT: PRIMEOCR ASIAN OCR IA6	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-100-399	SELECT: PRIMEVERIFY IA6	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-100-400	SEL PRIMEOCR 1 CPU 6 OCR ENG IA6	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-100-539	SEL PRIMEOCR 1 CPU 2 OCR ENG IA6	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-650-394	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V6.5	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-650-395	SELECT: PRIMEOCR 2 CPU 6 OCR ENG V6.5	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-650-396	SELECT: PRIMEOCR 4 CPU 6 OCR ENG V6.5	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-650-397	SELECT: PRIMEOCR ASIAN OCR V6.5	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-650-399	SELECT: PRIMEVERIFY V6.5	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-650-400	SELECT: PRIMEOCR 1 CPU 6 OCR ENG V6.5	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-650-539	SELECT: PRIMEOCR 1 CPU 2 OCR ENG V6.5	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-700-394	SELECT: PRIMEOCR 1 CPU 3 OCR ENG V7.0	\$16,250.00	K	31%	\$11,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-700-395	SELECT: PRIMEOCR 2 CPU 6 OCR ENG V7.0	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-700-396	SELECT: PRIMEOCR 4 CPU 6 OCR ENG V7.0	\$55,375.00	K	31%	\$38,208.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR
5	PR456-700-397	SELECT: PRIMEOCR ASIAN OCR V7.0	\$20,500.00	K	31%	\$14,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 PRIME OCR

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	PR456-700-398	SELECT: PRIMEOCR ASIAN OCR LEVEL 6 V7.0	\$29,125.00	K	31%	\$20,096.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-700-399	SELECT: PRIMEVERIFY V7.0	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-700-400	SELECT: PRIMEOCR 1 CPU 6 OCR ENG V7.0	\$24,875.00	K	31%	\$17,163.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-700-539	SELECT: PRIMEOCR 1 CPU 2 OCR ENG V7.0	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PR456-700-599	SELECT: PRIMEVERIFY ASIAN V7.0	\$7,070.00	K	31%	\$4,878.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PRIME OCR
5	PE1000019999SPRM	SEL Puppet Ent 10K- 19999 nodes Prem Sub	\$132.00	K	31%	\$91.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE10002499SPRM	SEL Puppet Ent 1K-2499 nodes Prem Sub	\$172.00	K	31%	\$118.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE100249SPRM	SEL Puppet Ent 100-249 nodes Prem Sub	\$306.00	K	31%	\$211.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE2000049999SPRM	SEL Puppet Ent 20K- 49999 nodes Prem Sub	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE25004999SPRM	SEL Puppet Ent 2.5K-4999 nodes Prem Sub	\$151.00	K	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE250499SPRM	SEL Puppet Ent 250-499 nodes Prem Sub	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE50009999SPRM	SEL Puppet Ent 5K- 9999 nodes Prem Sub	\$146.00	K	31%	\$100.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PE500999SPRM	SEL Puppet Ent 500-999 nodes Prem Sub	\$183.00	K	31%	\$126.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	PEEHCBOUNDLEDSP	SEL Puppet Ent Bundled-EHC Min Qty=3000	\$151.00	K	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	PUPPET LABS
5	EFS2007	SELECT ENTERPRISE FABRIC SUITE 2007	\$1,998.00	K	31%	\$1,378.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	ISR6250-C22-E	SELECT 10GE 6250 ROUTER HA CONFG	\$31,844.00	K	31%	\$21,972.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK5800-20G	SELECT: QLogic 5800 20G upgrade	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK5800-4PORT8	SELECT: 5800 4PORT UPGRD W/4SFP	\$1,080.00	K	31%	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK5802-20G	SELECT: QLOGIC 5802 20G UPGRADE	\$1,821.00	K	31%	\$1,256.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK5802-4PORT8	SELECT: 5802 4PORT UPGRD W/4SFP	\$1,571.00	K	31%	\$1,083.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK-FABSECUR	SELECT FABRIC SECURITY	\$4,804.00	K	31%	\$3,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	LK-SANDR	SELECT SAN DOCTOR BUNDLE	\$4,804.00	K	31%	\$3,314.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2460-E-SP	SELECT 1 PORT 4GB PCI EXPRESS	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2462-E-SP	SELECT 2 PORT 4GB PCI EXPRESS	\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2560-E-SP	SEL 8GBSGL PRTFCHBAX4PCIE LCMULTIMOC	\$1,435.00	K	31%	\$990.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2562-E-SP	SEL 8GBDUALPRTFCHBAX4PCIE LCMULTIMO	\$2,005.00	K	31%	\$1,383.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2670-E-SP	SEL 16GBSNGL HBAX4PCIEGEN3LCMULTIMO	\$1,680.00	K	31%	\$1,159.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE2672-E-SP	SEL 16GBDUAL HBAX4PCIEGEN3LCMULTIMO	\$2,383.00	K	31%	\$1,644.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE4060C-E-SP	SEL SGL PORT ISCSI PCI-EXPRESS COP-E HE	\$955.00	K	31%	\$658.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE4062C-E-SP	SEL DUAL PORT ISCSI PCI-EXPRESSCOP-E	\$1,525.00	K	31%	\$1,052.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8140-SR-E	SEL 10GBSNGL PRTOPT FCOE X8 PCIELCMMO	\$1,868.00	K	31%	\$1,288.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8142-SR-E	SEL 10GBDULPRT OPTFCOE X8PCIE LC MMO	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8150-CU-E	SELECT 10GB SNGL PRT CU FCOE X8 PCIE	\$1,499.00	K	31%	\$1,034.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8152-CU-E	SELECT 10GB DUL PRT CU FCOE X8 PCIE	\$2,012.00	K	31%	\$1,388.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8240-CU-E	SEL 10GB SNGL PRT CU FCOE X8 PCIE	\$1,499.00	K	31%	\$1,034.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8240-SR-E	SEL 10GB SNGL PRT OPT FCOE X8 PCIE LC M	\$1,868.00	K	31%	\$1,288.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8242-CU-E	SEL 10GB DUL PRT CU FCOE X8 PCIE	\$2,012.00	K	31%	\$1,388.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	QLE8242-SR-E	SEL10GB DUL PRT OPT FCOE X8 PCIE LC MM	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB3810-08A8E	SELECT: SB3810 8/8P SWITCH W/8SFP	\$3,023.00	K	31%	\$2,085.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5800V-08A8E	SELECT: SB5800 8/24P SWITCH W/8SFP	\$4,197.00	K	31%	\$2,895.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5800V-08B8E	SELSB5800 8/24PSWTCHW/8SFPREVERSEAIR	\$4,197.00	K	31%	\$2,895.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5800V-20A8E	SELECT: SB5800 24/24P HA W/20SFP	\$9,560.00	K	31%	\$6,596.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5802V-08A8E	SELECT: SB5802 8/24P HA SW W/8SFP	\$6,579.00	K	31%	\$4,539.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB5802V-20A8E	SELECT: SB5802 24/24P HA W/20SFP	\$11,109.00	K	31%	\$7,665.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB-PS8-FB	SELECT: 5802 POWER SUPPLY FRU	\$731.00	K	31%	\$504.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SB-RACKKIT	SANbox 3K/5K RACK KIT	\$211.00	K	31%	\$145.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SFP8-SW-1PK	SELECT: QLOGIC1PCK 8G SWAVE SFP	\$323.00	K	31%	\$222.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	SFP8-SW-4PK	SELECT: QLOGIC 4PCK 8G SWAVE SFP	\$1,294.00	K	31%	\$892.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-COPP-03	SELECT: 10GB 3 CU STACKING CABLE	\$376.00	K	31%	\$259.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-COPP-09	SELECT: 10GB 9 CU STACKING CABLE	\$376.00	K	31%	\$259.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-COPP-78	SELECT: 10GB 78 CUSTACKING CABLE	\$516.00	K	31%	\$356.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-LW-01	SELECT: (1) 10G 1310NM XPAK OPTIC	\$4,571.00	K	31%	\$3,153.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	XPAK-SW-01	SELECT: (1) 10G 850NM XPAK OPTIC	\$2,637.00	K	31%	\$1,819.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	QLOGIC
5	HASVRS-UPLFT	SELECT 25% Prod Uplift for HA Envr	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCD-DFC-1REP	SEL DFC RT Collector, Ea Dctm Repository	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCD-EPM-1SVR	SELECT EACH DCTM PROD SVR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCD-RT-1KUSR	SELECT Each 1K LIC. USERS	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-100KPPY	SELECT 100K PPY PACK	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-10MPPY	SELECT 10M PPY PACK	\$28,000.00	K	31%	\$19,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-1MPPY	SELECT 1M PPY PACK	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-IASVR	SELECT Each IA Server	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-RT-1KUSRS	SEL Ea 1,000 InfoArchive users	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-RT-1SVR	SELECT EACH CAPTIVA REAL-TIME SERVER	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-RT-ADVRECO	SELECT 100K PPY/ADVANCED RECOGNITION	\$1,406.00	K	31%	\$970.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCIA-RT-OCRPDF	SELECT 100K PPY/OCR PDF	\$375.00	K	31%	\$258.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCX-EPM-1CRE	SELECT EACH XPRES PROD SVR CORE	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	MCX-RT-1KUSR	SELECT Each 500 LIC. USERS	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	NONPROD-UPLFT	SELECT 10% Prod Uplift for Non-Prod	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCOLLECTOR	SELECT Collector Each Prod Svr	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCOLL-RDBORCL	SEL Ea DCTM Repository - Oracle DB	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCOLL-RDBSQL	SEL Ea DCTM Repository - SQL DB	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCON-CAUC	SELECT CA SPECTRUM CONNECTOR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCON-HPOV	SELECT HP OPENVIEW CONNECTOR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCON-IBMTIV	SELECT IBM TIVOLI CONNECTOR	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCON-SNOW	SELECT SERVICE NOW CONNECTOR	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	REVCORE-CPTV	SEL ReveilleCore for Cptv Term Lic	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVCORE-DCTM	SEL ReveilleCore for Dctm Term Lic	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVDIST-REVPLT	SEL Distributed; Ea Reveille Platform	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REV-IARCH-1TB	SELECT Mgmt Console InfoArchive Ea TB	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVPLT-10SVR	SEL Ea Reveille Base, up to 10 Svrs	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVPLT-ADDL10SVR	SEL 10 Svrs added to Reveille Platform	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	REVSUBSCR-1SVR	SELECT Annual Subscr Lic Ea DCTM Svr	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	T-REVSVRD	SELECT RMCD TRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	T-REVSVR-IA	SELECT RMCCI TRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	REVEILLE
5	AIA-1	SEL STEELCNT APPINT AGENT (QTY 1-24)	\$6,399.00	K	31%	\$4,415.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-2	SEL STEELCNT APPINT AGENT (QTY 25-49)	\$5,439.00	K	31%	\$3,752.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-3	SEL STEELCNT APPINT AGENT (QTY 50-99)	\$4,799.00	K	31%	\$3,311.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-4	SEL STEELCNT APPINT AGENT (QTY 100-249)	\$4,479.00	K	31%	\$3,090.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-5	SEL STEELCNT APPINT AGENT (QTY 250-499)	\$4,159.00	K	31%	\$2,869.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-6	SEL STEELCNT APPINT AGENT (QTY 500-999)	\$3,679.00	K	31%	\$2,538.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-7	SEL STEELCNT APPINT AGENT (1000-2499)	\$3,519.00	K	31%	\$2,428.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-8	SEL STEELCNT APPINT AGENT (2500-4999)	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIA-9	SEL STEELCNT APPINT AGENT (5000-99999)	\$2,880.00	K	31%	\$1,987.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-40	SEL AI Xprt BrvrsMatrix 10MPgViews-Month	\$26,332.00	K	31%	\$18,169.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-50	SEL AI XprtBrvrsMatrix 100MPgViews-Month	\$223,871.00	K	31%	\$154,470.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-60	SEL AI Xprt BrvrsMatrix 1BPgViews-Month	\$882,332.00	K	31%	\$608,809.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXBMX-70	SEL AI Xprt BrvrsMatrix 10BPgViews-Month	\$1,846,148.00	K	31%	\$1,273,842.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXCOL	SEL AppInternals Xpert Agent	\$3,932.00	K	31%	\$2,713.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	AIXCON	SEL AppInternals Xpert Management Server	\$34,455.00	K	31%	\$23,773.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-02200-B010	SEL AppResponse 2200	\$42,702.00	K	31%	\$29,464.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-03300-B010	SEL AppResponse 3300	\$66,455.00	K	31%	\$45,853.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-03800-B010	SEL AppResponse 3800	\$105,225.00	K	31%	\$72,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-04300-B010	SEL AppResponse 4300	\$138,455.00	K	31%	\$95,533.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-05100-B010	SEL AppResponse 5100	\$177,225.00	K	31%	\$122,285.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-06000-B010	SEL AppResponse 6000	\$253,532.00	K	31%	\$174,937.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXCXT10	SEL CX-Tracer - 10 Servers	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXCXT100	SEL CX-Tracer - 100 Servers	\$131,686.00	K	31%	\$90,863.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXCXT500	SEL CX-Tracer - 500 Servers	\$329,225.00	K	31%	\$227,165.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXDB	SEL AppResponse DB Module	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-DIR300-B010	SEL AppResponse Director	\$52,055.00	K	31%	\$35,917.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-EXP300-B010	SEL AppResponse Expansion Chassis	\$68,302.00	K	31%	\$47,128.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-3000	SEL Shark Module for AppResp 3000 series	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-4000	SEL Shark Module for AppResp 4000 series	\$22,025.00	K	31%	\$15,197.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-5000	SEL Shark Module for AppResp 5000 series	\$26,455.00	K	31%	\$18,253.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-SM-6000	SEL Shark Module for AppResp 6000 series	\$42,332.00	K	31%	\$29,209.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-UCMM	SEL AppResponse UC Module	\$39,502.00	K	31%	\$27,256.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARX-V2000	SEL AppResponse v2000	\$32,855.00	K	31%	\$22,669.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVMON	SEL AppResponse VMon	\$14,517.00	K	31%	\$10,016.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVOI1K	SEL AppResp VoIP Module 1-1000 Calls	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVOI250	SEL AppResponse VoIP Module 1-250 Calls	\$7,871.00	K	31%	\$5,430.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ARXVOI500	SEL AppResponse VoIP Module 1-500 Calls	\$13,163.00	K	31%	\$9,082.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ASENX	SEL AppSensor Xpert	\$26,332.00	K	31%	\$18,169.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ASESNMP	SEL AppSensor SNMP Adapter Pack	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ATXP	SEL AppTransaction Plus	\$109,286.00	K	31%	\$75,407.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ATXS	SEL AppTransaction Standard	\$77,655.00	K	31%	\$53,581.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-1	SELECT 10 PACK CMC LICENSES (QTY 0-4)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-2	SELECT 10 PACK CMC LICENSES (QTY 5-19)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-3	SELECT 10 PACK CMC LICENSES (QTY 20-44)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-4	SELECT 10 PACK CMC LICENSES (QTY 45-94)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-5	SELECT 10 PACK CMC LICENSES (QTY 95-194)	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-H-10-6	SELECT 10 PACK CMC LICENSES (QTY 195+)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-1	SELECT CMC-VE Licenses (Qty 0-9)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-2	SELECT CMC-VE LICENSES (QTY 10-24)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-3	SELECT CMC-VE LICENSES (QTY 24-29)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-4	SELECT CMC-VE LICENSES (QTY 50-99)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-5	SEL CMC-VE Licenses (Qty 100-199)	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-S-10-6	SEL CMC-VE Licenses (Qty 200+)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CMC-VE-INST	SEL VIRTUAL CMC LICENSE	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSK-CNCLICUSR1-1	SEL SteelCentNetShkPckAnlyz1CncLic(1-4)	\$5,532.00	K	31%	\$3,817.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSK-CNCLICUSR1-2	SEL SteelCentNetShkPckAnlyz1CncLic(5-9)	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSK-CNCLICUSR1-3	SEL SteelCentNetShkPckAnlyz1CncLic10-24	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSK-CNCLICUSR1-4	SEL SteelCentNetShkPckAnlyz1CncLic25 up	\$3,071.00	K	31%	\$2,118.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-CNC-LICUSR-1	SEL Pilot Concurrent User 1-4	\$5,532.00	K	31%	\$3,817.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-CNC-LICUSR-2	SEL Pilot Concurrent User 5-9	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-CNC-LICUSR-3	SEL Pilot Concurrent User 10-24	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-CNC-LICUSR-4	SEL Pilot Concurrent User 25+	\$3,071.00	K	31%	\$2,118.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-1	SEL CASCADE PILOT 1 USER 1-2	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-2	SEL CASCADE PILOT 1 USER 3-4	\$3,563.00	K	31%	\$2,458.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-3	SEL CASCADE PILOT 1 USER 5-9	\$2,938.00	K	31%	\$2,027.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-4	SEL CASCADE PILOT 1 USER 10-24	\$2,791.00	K	31%	\$1,925.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	CSP-LIC-USR-5	SEL CASCADE PILOT 1 USER 25-49	\$2,651.00	K	31%	\$1,829.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-6	SEL CASCADE PILOT 1 USER 50-99	\$2,518.00	K	31%	\$1,737.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-LIC-USR-7	SEL CASCADE PILOT 1 USER 100-99999	\$2,140.00	K	31%	\$1,476.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CSP-PE-LIC	SEL Cascade Pilot Personal Edition	\$1,594.00	K	31%	\$1,099.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CX-255-B020	SEL SteelHead CX255B020 with RiOS (TAA)	\$2,209.00	K	31%	\$1,524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CX-570-B020	SEL Steelhead CX570B20 w RiOS BMC Module	\$8,855.00	K	31%	\$6,109.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	CX-770-B020	SEL Steelhead CX770B20 w RiOS BMC Module	\$14,400.00	K	31%	\$9,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FPS-003	SEL FIPS License (CX555/570/EX560)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FPS-004	SEL FIPS License (CX755/770/EX760)	\$4,431.00	K	31%	\$3,057.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FPS-005	SELFIPS2050/1555/3070/EX/SFED21/22/3100	\$5,046.00	K	31%	\$3,481.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FPS-006	SEL FIPS 5050/6050/5055/5070/SFED32/5100	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FPS-007	SEL FIPS License (SH7050/CX7055/CX7070)	\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FSYNC-001	SEL FusionSync GCA2000	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FSYNC-002	SEL FusionSync GCA 3000	\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FSYNC-003	SEL FusionSync VGC1000	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FSYNC-004	SEL FusionSync VGC1500	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	FSYNC-005	SEL FusionSync SFCR3500	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	HA-BUNDLE	SEL High Avail Bundle (25% ea adj LP)	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	INT-09600-B010	SEL SteelHead Interceptor 9600 Base	\$55,378.00	K	31%	\$38,210.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	INT-09600-B010-C	SEL SteelHead Interceptor 9600 Base-C	\$55,378.00	K	31%	\$38,210.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	KIT-MEM1-1260	SEL MEMORY UPGR LIC KIT EX1260 (TO 32GE)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	KIT-MEM2-1260	SEL MEMORY UPGR LIC KIT EX1260 (TO 64GE)	\$9,846.00	K	31%	\$6,793.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	L-CAP2260-CAA	SEL CAS ANALYTICS LIC FOR CAP-2260-B010	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	L-CAP4260-CAA	SEL CAS ANALYTICS LICENSE FOR ENT PROF	\$86,148.00	K	31%	\$59,442.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ADD-100MB	SEL License 100Mbps add on-VH only	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX2200	SEL AppResponse 2200 licenses	\$4,708.00	K	31%	\$3,248.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX3300	SEL AppResponse 3300 licenses	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX3800	SEL AppResponse 3800 licenses	\$11,692.00	K	31%	\$8,067.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX4300	SEL AppResponse 4300 licenses	\$15,385.00	K	31%	\$10,615.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX5100	SEL AppResponse 5100 licenses	\$19,692.00	K	31%	\$13,587.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARX6000	SEL AppResponse 6000 licenses	\$28,314.00	K	31%	\$19,536.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-ARXDIR300	SEL AppResponse Director 300 licenses	\$5,785.00	K	31%	\$3,991.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CAPVE100-SDN	SEL SDN Feature License for CAP-VE-100	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CAX-460-SDN	SEL SDN Feature License for CAX-460	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-255-H	SEL License SteelHead CX255-H	\$6,400.00	K	31%	\$4,416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-255-L	SEL License SteelHead CX255-L	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-255-M	SEL License SteelHead CX255-M	\$3,938.00	K	31%	\$2,717.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-255-U	SEL License SteelHead CX255-U	\$246.00	K	31%	\$169.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-570-H	SEL Lic SteelHead CX570H 10Mbps 700conn	\$5,292.00	K	31%	\$3,651.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-570-L	SEL Lic SteelHead CX570L 10Mbps 275conn	\$985.00	K	31%	\$679.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-570-M	SEL Lic SteelHead CX570M 10Mbps 450conn	\$3,446.00	K	31%	\$2,377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-770-H	SEL Lic SteelHead CX770H 30Mbps 2500conn	\$10,209.00	K	31%	\$7,044.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-770-L	SEL Lic SteelHead CX770L 20Mbps 1000conn	\$1,594.00	K	31%	\$1,099.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-CXA-770-M	SEL Lic SteelHead CX770M 20Mbps 1500conn	\$4,055.00	K	31%	\$2,797.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-INT-09600	SEL License Steelhead INT-9600	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCAN-02170	SEL SteelCentral NetShark 2170 license	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCAN-04170	SEL SteelCentral NetShark 4170 license	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCAN-06170	SEL SteelCentral NetShark 6170 license	\$12,308.00	K	31%	\$8,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCAN-SFED20	SEL NetSharkVE SteelFusionEdge2100, 2200	\$2,209.00	K	31%	\$1,524.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCAN-SFED30	SEL NetSharkVE SteelFusionEdge3100	\$3,194.00	K	31%	\$2,203.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCAN-SFED40	SEL NetSharkVE SteelFusionEdge3200, 5100	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCC-1000	SELLic SCC1000incl bundled20 Appliances	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCFG-2270-F1	SEL SteelCentralFlowGateway Lic 200K FPM	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCFG-2270-F2	SEL SteelCentralFlowGateway Lic 400K FPM	\$27,077.00	K	31%	\$18,683.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCFG-2270-F3	SEL SteelCentralFlowGateway Lic 600K FPM	\$44,308.00	K	31%	\$30,572.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCFG-2270-F4	SEL SteelCentralFlowGateway Lic 800K FPM	\$59,077.00	K	31%	\$40,763.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCFG-2270-F5	SEL SteelCentral Flow Gateway Lic 1M FPM	\$72,615.00	K	31%	\$50,104.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCFG-2270-F6	SEL SteelCentral Flow Gateway Lic 2M FPM	\$121,846.00	K	31%	\$84,073.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNE-470-F1	SEL SteelCentral NetExpress Lic 15K FPM	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNE-470-F2	SEL SteelCentral NetExpress Lic 30K FPM	\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNE-470-F3	SEL SteelCentral NetExpress Lic 60K FPM	\$45,538.00	K	31%	\$31,421.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNE-470-F4	SEL SteelCentral NetExpress Lic 90K FPM	\$70,154.00	K	31%	\$48,406.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNE-470-F5	SEL SteelCentral NetExpress Lic 120K FPM	\$92,308.00	K	31%	\$63,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNEVE470SDN	SEL SteelCentral SDN License SCNEVE470	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LICSCNP04270UIF1	SEL SteelCentralNetProfilerEnterprJULic	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNP-2270-F1	SEL SteelCentralNetProfiler Lic 200K FPM	\$12,923.00	K	31%	\$8,916.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNP-2270-F2	SEL SteelCentralNetProfiler Lic 400K FPM	\$65,846.00	K	31%	\$45,433.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNP-2270-F3	SEL SteelCentralNetProfiler Lic 600K FPM	\$105,231.00	K	31%	\$72,609.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNP-2270-F4	SEL SteelCentralNetProfiler Lic 800K FPM	\$139,692.00	K	31%	\$96,387.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNP-2270-F5	SEL SteelCentral NetProfiler Lic 1M FPM	\$168,000.00	K	31%	\$115,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNP2270-SDN	SEL SteelCentral SDN Lic SCNP-02270-B010	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LICSCNP4270AN-F1	SEL SteelCentrNetProfilerEntANLic1MFFPM	\$18,831.00	K	31%	\$12,993.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LICSCNP4270DB-F1	SEL SteelCentralNetProfilerEnterpr DBLic	\$7,877.00	K	31%	\$5,435.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNP4270DPF1	SEL SteelCentralNetProfilerEnterpr DPLic	\$6,523.00	K	31%	\$4,500.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNP4270EXF1	SEL SteelCentrNetProfilerEntEXLic1MFFPM	\$18,831.00	K	31%	\$12,993.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	LIC-SCNP4270-SDN	SEL SteelCentralNetProfilerEnterprSDNLic	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCNP-VE-SDN	SEL SDN License for SCNP-VE-SDN	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCPS-002	SEL SCPS LICENSE ON 555 SERIES	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCPS-004	SEL SCPS License on 755/770 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCPS-006	SEL SCPS Lic EX1160/SFED2100/2200	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCPS-006E	SEL EVAL SCPS LICENSE ON 1160 SERIES	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCPS-007	SEL SCPS Lic 1260/1360/SFED3100/3200	\$15,378.00	K	31%	\$10,610.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCPS-008	SEL SCPS License on 1555/3070 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCPS-009	SEL SCPS License on 5055/5070 Series	\$15,378.00	K	31%	\$10,610.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SCPS-010	SEL SCPS License 7055/7070/DX8000 Series	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFCR-3500-C1	SEL LIC SFCR3500, C1, 25TB, 150LUNs	\$9,225.00	K	31%	\$6,365.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFCR-3500-C2	SEL LIC SFCR3500, C2, 50TB, 200 LUNs	\$19,071.00	K	31%	\$13,158.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFCR-3500-C3	SEL LIC SFCR3500, C3, 100 TB, 300 LUNs	\$46,148.00	K	31%	\$31,842.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-2100-W0	SEL SFED2100, BlockStream Only, Lic W0	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-2100-W1	SEL LIC SFED2100 W1 1500cxns, 20Mbps	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-2100-W2	SEL LIC SFED2100 W2 2500 cxns, 30Mbps	\$14,769.00	K	31%	\$10,190.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-2100-W3	SEL LIC SFED2100 W3 5000 cxns, 50Mbps	\$29,538.00	K	31%	\$20,381.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-2200-W0	SEL SFED2200, BlockStream Only, Lic W0	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-2200-W1	SEL LIC SFED2200 W1 1500cxns, 20Mbps	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-2200-W2	SEL LIC SFED2200 W2 2500 cxns, 30Mbps	\$12,308.00	K	31%	\$8,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-2200-W3	SEL LIC SFED2200 W3 5000 cxns, 50Mbps	\$30,769.00	K	31%	\$21,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-3100-W0	SEL LIC SFED3100 W0 BlockStream 30Mbps	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-3100-W1	SEL LIC SFED3100 W1 2500 cxns, 30Mbps	\$12,308.00	K	31%	\$8,492.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-3100-W2	SEL LIC SFED3100 W2 5000 cxns, 50Mbps	\$24,616.00	K	31%	\$16,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-3100-W3	SEL LIC SFED3100 W3 10000 cxns, 100Mbps	\$33,846.00	K	31%	\$23,353.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-3200-W0	SEL LIC SFED3200 W0 BlockStream 30Mbps	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-3200-W1	SEL LIC SFED3200 W1 2500 cxns, 30Mbps	\$9,846.00	K	31%	\$6,793.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-3200-W2	SEL LIC SFED3200 W2 5000 cxns, 50Mbps	\$27,077.00	K	31%	\$18,683.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-3200-W3	SEL LIC SFED3200 W3 10000 cxns, 100Mbps	\$39,385.00	K	31%	\$27,175.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-5100-W0	SEL LIC SFED5100 W0 BlockStream 50Mbps	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-5100-W1	SEL LIC SFED5100 W1 5000 cxns, 50Mbps	\$18,462.00	K	31%	\$12,738.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	LIC-SFED-5100-W2	SEL LIC SFED5100 W2 10000 cxns, 100Mbps	\$30,769.00	K	31%	\$21,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	M-LICSCAN-SFED20	SEL SupprtNSharkVE SIFusionEdg2100, 2200	\$317.00	K	31%	\$218.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-001-2TX	SEL 2PORT1GBE TX COPPER NIC-VSH USE O	\$1,838.00	K	31%	\$1,268.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-002-4TX	SEL 4PORT1GBE TX COPPER NIC EX560/760/V	\$3,992.00	K	31%	\$2,754.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-003-4TX	SEL 4P 1GBE TX NIC CX;EX (SPARE)	\$3,992.00	K	31%	\$2,754.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-003-4TX-C	SEL 4P1GBE TX COPPER NIC	\$3,194.00	K	31%	\$2,203.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-003-4TXEC	SEL EVAL 4-PORT 1GBE TX COPPER NIC	\$3,194.00	K	31%	\$2,203.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-004-4SX	SEL 4P 1GBE SX MULT MDE NIC-CX;EX(SPARI	\$19,992.00	K	31%	\$13,794.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-004-4SX-C	SEL 4-PORT 1GBE SX MULTI MODE FIBER NIC	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-005-4LX	SEL 4P 1GBE LX SGL E MDE NIC-CX;EX(SPARE	\$23,069.00	K	31%	\$15,917.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-005-4LX-C	SEL 4-PORT 1GBE LX SINGLE MODE FIBER NI	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-007-2LR	2-port 10GbE LR Fiber NIC- Gen 2 (Spare)	\$26,146.00	K	31%	\$18,040.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-007-2LR-C	SEL 2-port 10GbE LR Fiber NIC- Gen 2	\$20,917.00	K	31%	\$14,432.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-008-2SR	2P 10GbE SR MultiModeFiberNIC-Gen2(Spr)	\$20,762.00	K	31%	\$14,325.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-008-2SR-C	SEL 2P 10GbE SR Mult Mode Fiber NIC-Gen2	\$16,609.00	K	31%	\$11,460.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-009-2XF	SEL 2P 10G FIBER (LR;SR) REQUIRES SFPs	\$19,992.00	K	31%	\$13,794.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-009-2XF-C	SEL 2-PORT 10G FIBER (LR; SR) SFP+	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-2LX	SEL 2-PORT 1GBE LX NIC (XX50) SPARE	\$7,495.00	K	31%	\$5,171.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-2LX-C	SEL 2-PORT 1GBE LX NIC (XX50) ADD-ON	\$9,954.00	K	31%	\$6,868.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-2SX	SEL 2-PORT 1GBE SX NIC (XX50) SPARE	\$6,495.00	K	31%	\$4,481.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-2SX-C	SEL 2-PORT 1GBE SX NIC (XX50) ADD-ON	\$8,626.00	K	31%	\$5,951.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-4LX	SEL 4-PORT 1GBE LX NIC (XX50) SPARE	\$14,995.00	K	31%	\$10,346.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-4LX-C	SEL 4-PORT 1GBE LX NIC (XX50) ADD-ON	\$19,915.00	K	31%	\$13,741.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-4SX	SEL 4-PORT 1GBE SX NIC (XX50) SPARE	\$12,495.00	K	31%	\$8,621.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-4SX-C	SEL 4-PORT 1GBE SX NIC (XX50) ADD-ON	\$17,259.00	K	31%	\$11,908.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-4TX	SEL 4-PORT 1GBE TX NIC (XX50) SPARE	\$2,595.00	K	31%	\$1,790.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-01G-4TX-C	SEL 4-PORT 1GBE TX NIC (XX50) ADD-ON	\$3,446.00	K	31%	\$2,377.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC04-4SX-E-C	SEL EVAL 4P 1GBE SX MULT MODE FIBER NIC	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC05-4LX-E-C	SEL EVAL 4P 1GBE LX SINGLEMODE FIBER NI	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-2LXBP	SEL Dual 1 GbE Fiber LX	\$9,225.00	K	31%	\$6,365.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-2SXB	SEL Dual 1 GbE Fiber SX	\$7,994.00	K	31%	\$5,515.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-4LXBP	SEL Quad 1 GbE Fiber LX	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC1-001G-4SFP-C	SEL Quad 1 GbE Fiber SFP	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-4TX	SEL Quad 1 GbE Copper Base-T	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-4TXBP	SEL Quad 1 GbE Copper Base-T	\$2,702.00	K	31%	\$1,864.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-001G-4TX-C	SEL Quad 1 GbE Copper Base-T	\$2,086.00	K	31%	\$1,439.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-2LRBP	SEL Dual 10 GbE Fiber LR	\$20,917.00	K	31%	\$14,432.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-2SFP	SEL Dual 10 GbE Fiber SFP+	\$11,686.00	K	31%	\$8,063.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC1-010G-2SFP	SEL Dual 10 GbE Fiber SFP+	\$11,686.00	K	31%	\$8,063.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-2SRBP	SEL Dual 10 GbE Fiber SR	\$16,609.00	K	31%	\$11,460.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-2TX	SEL Dual 10 GbE Copper Base-T	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-2TX-C	SEL Dual 10 GbE Copper Base-T	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC1-010G-4SFP	SEL Quad 10 GbE Fiber SFP+	\$17,840.00	K	31%	\$12,309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-1-010G-4TX	SEL Quad 10 GbE Copper Base-T	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	NIC-1-010G-4TX-C	SEL Quad 10 GbE Copper Base-T	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-10G-2LR-C	SEL 2-PORT 10GBE LR NIC ADD ON	\$22,570.00	K	31%	\$15,573.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-10G-2SR-C	SEL 2-PORT 10GBE SR MM NIC ADD ON	\$17,922.00	K	31%	\$12,366.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-CSK210G-C	SEL 2P10GBE FIBER NIC-CSK ADD ON-REQ SI	\$15,994.00	K	31%	\$11,035.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-CSK-2TX-C	SEL 2PORT 1GBE TX CAPTURE NIC-CSK ADD	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	NIC-CSK-4TX-C	SEL 4PORT 1GBE TX CAPTURE NIC-CSK ADD	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	PWS-001-C	SELECT ADD ON POWER SUPPLY FOR SH105	\$400.00	K	31%	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SAN-001-C	SEL SAN ATTACHED STORAGE CONN (CAP;C	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCAN-2170-B010-C	SEL 1U8TBBaseSteelCentNetSharkapp12170-C	\$25,846.00	K	31%	\$17,833.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCAN-4170-B010-C	SEL 2U32TB,BaseSteelCentNetShark4170cfg	\$89,231.00	K	31%	\$61,569.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCAN-6170-B010-C	SEL 2UBaseStlCentNetShark6170Creq1SCANSL	\$80,000.00	K	31%	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCAN-SU-48TB	SEL Storage, 48TB SteelCentral NetShark	\$61,538.00	K	31%	\$42,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCAN-SU-72TB	SEL Storage, 72TB SteelCentral NetShark	\$123,077.00	K	31%	\$84,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-01000-BASE	SELSteelCentral Controller1000 Appliance	\$9,963.00	K	31%	\$6,874.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-1	SEL SCC Add S/Hd Mgmt Lic 10-pack (1-4)	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-2	SEL SCC Add S/Hd Mgmt Lic 10-pack (5-19)	\$2,462.00	K	31%	\$1,698.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-3	SEL SCC Add S/Hd Mgmt Lic 10-pk (20-44)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-4	SEL SCC Add S/Hd Mgmt Lic 10-pk (45-94)	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-5	SEL SCC Add S/Hd Mgmt Lic 10-pk (95-194)	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCC-HWA-MGT-10-6	SEL SCC Add S/Hd Mgmt Lic 10-pk (195 up)	\$677.00	K	31%	\$467.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-02270-B010	SEL SteelCentrl Flow Gateway SCFG2270B010	\$24,609.00	K	31%	\$16,980.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F1	SEL SteelCentralFlow GatewayVirEd,15KFPKM	\$3,686.00	K	31%	\$2,543.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F10	SEL SteelCentralFlow GatewayVirEdit,2MFPKM	\$129,225.00	K	31%	\$89,165.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F2	SEL SteelCentralFlow GatewayVirEd,30KFPKM	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F3	SEL SteelCentralFlow GatewayVirEd,60KFPKM	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F4	SEL SteelCentralFlow GatewayVirEd,90KFPKM	\$18,455.00	K	31%	\$12,733.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F5	SEL SteelCentralFlowGatewayVirEd,200KFPKM	\$22,148.00	K	31%	\$15,282.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F6	SEL SteelCentralFlowGatewayVirEd,400KFPKM	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F7	SEL SteelCentralFlowGatewayVirEd,600KFPKM	\$59,071.00	K	31%	\$40,758.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F8	SEL SteelCentralFlowGatewayVirEd,800KFPKM	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCFG-VE-F9	SEL SteelCentrlFlow GatewayVirEdit,1MFPKM	\$86,148.00	K	31%	\$59,442.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-470-B010-C	SEL SteelCentral NetExpress SCNE470-B10C	\$27,071.00	K	31%	\$18,678.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-VE-00470-F1	SEL SteelCentralNetExpressVirEdit,15KFPKM	\$24,609.00	K	31%	\$16,980.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-VE-00470-F2	SEL SteelCentralNetExpressVirEdit,30KFPKM	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-VE-00470-F3	SEL SteelCentralNetExpressVirEdit,60KFPKM	\$66,455.00	K	31%	\$45,853.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-VE-00470-F4	SEL SteelCentralNetExpressVirEdit,90KFPKM	\$91,071.00	K	31%	\$62,838.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNE-VE-00470-F5	SEL SteelCentralNetExpressVirEd,120KFPKM	\$108,302.00	K	31%	\$74,728.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-02270-B010	SEL SteelCentrl NetProfiler SCNP2270B010	\$116,302.00	K	31%	\$80,248.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-2270-B10-C	SEL SteelCentralNetProfiler SCNP2270B10C	\$116,302.00	K	31%	\$80,248.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-4270-AN-B30	SEL SteelCentrlNetProfilrEnterprANModule	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP4270-AN-B30C	SEL SteelCentrlProf Ent AnalysisMod Cfg	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-4270-DB-B20	SEL SteelCentrlNetProfilrEnterprDBModule	\$70,886.00	K	31%	\$48,911.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-4270-DP-B50	SEL SteelCntrl Dispatch Enterprise Proflr	\$58,702.00	K	31%	\$40,504.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-4270-EX-B40	SEL SteelCentNetProfEntSCNP4270 Exp Mod	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP4270EX-B40-C	SEL SteelCentNetPrfirEntSCNP4270ExpMdCfg	\$169,471.00	K	31%	\$116,934.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-4270-UI-B10	SEL SteelCentrlNetProf Ent UI Module	\$52,917.00	K	31%	\$36,512.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F1	SEL SteelCentrlNetProfilerVirEdit,15KFPKM	\$11,071.00	K	31%	\$7,638.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F10	SEL SteelCentralNetProfilerVirEdit,2MFPKM	\$406,148.00	K	31%	\$280,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F2	SEL SteelCentrlNetProfilerVirEdit,30KFPKM	\$22,148.00	K	31%	\$15,282.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F3	SEL SteelCentrlNetProfilerVirEdit,60KFPKM	\$41,840.00	K	31%	\$28,869.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F4	SEL SteelCentrlNetProfilerVirEdit,90KFPKM	\$60,302.00	K	31%	\$41,608.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F5	SEL SteelCentralNetProfilerVirEd,200KFPKM	\$92,302.00	K	31%	\$63,688.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F6	SEL SteelCentralNetProfilerVirEd,400KFPKM	\$135,378.00	K	31%	\$93,410.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F7	SEL SteelCentralNetProfilerVirEd,600KFPKM	\$196,917.00	K	31%	\$135,872.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F8	SEL SteelCentralNetProfilerVirEd,800KFPKM	\$233,840.00	K	31%	\$161,349.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCNP-VE-F9	SEL SteelCentralNetProfilerVirEdit,1MFPKM	\$270,763.00	K	31%	\$186,826.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPRTL-FNDTN	SEL SteelCentral Portal	\$61,532.00	K	31%	\$42,457.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-001	SEL SCPS on Steelhead 250 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-004	SEL SCPS on Steelhead 2050 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-005	SEL SCPS on Steelhead 5050 Series	\$15,378.00	K	31%	\$10,610.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-006	SEL SCPS on Steelhead 6050 Series	\$30,148.00	K	31%	\$20,802.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-007	SEL SCPS on Steelhead 7050 Series	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-01A	SEL SCPS on Steelhead 150 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VCX-003	SEL SCPS on Virtual Steelhead 555 Series	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VCX-004	SEL SCPS on Virtual Steelhead 755 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VCX-005	SEL SCPS on Virtual Steelhd 1555 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VSH-001	SEL SCPS on Virtual Steelhead 250 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VSH-002	SEL SCPS on Virtual Steelhead 550 Series	\$2,455.00	K	31%	\$1,693.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VSH-003	SEL SCPS on Virtual Steelhd 1050 Series	\$4,302.00	K	31%	\$2,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VSH-004	SEL SCPS on Virtual Steelhd 2050 Series	\$10,455.00	K	31%	\$7,213.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SCPS-VSH-01A	SEL SCPS on Virtual Steelhead 150 Series	\$1,225.00	K	31%	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFCR-3500-B010	SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFCR-3500-B010-C	SEL SteelFusion Core, SFCR3500	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-2100-B010	SEL SteelFusion Edge SFED 2100	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-2100-B010-C	SEL SteelFusion Edge SFED 2100-C	\$19,686.00	K	31%	\$13,583.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	SFED-2200-B010	SEL SteelFusion Edge SFED 2200	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-2200-B010-C	SEL SteelFusion Edge SFED 2200-C	\$30,763.00	K	31%	\$21,226.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3100-B010	SEL SteelFusion Edge SFED 3100	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3100-B010-C	SEL SteelFusion Edge SFED 3100-C	\$49,225.00	K	31%	\$33,965.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3200-B010	SEL SteelFusion Edge SFED 3100	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-3200-B010-C	SEL SteelFusion Edge SFED 3100-C	\$73,840.00	K	31%	\$50,949.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-5100-B010	SEL SteelFusion Edge SFED 5100	\$116,917.00	K	31%	\$80,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFED-5100-B010-C	SEL SteelFusion Edge SFED 5100-C	\$116,917.00	K	31%	\$80,672.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-003-LR	SEL Long Reach 10GbE SFP+ module	\$1,785.00	K	31%	\$1,231.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-004-SR	SEL Short Reach 10GbE SFP+ module	\$1,046.00	K	31%	\$721.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-005-TX	SEL Copper 1GbE SFP module	\$615.00	K	31%	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-006-LX	SEL Long haul 1GbE fiber SFP module	\$732.00	K	31%	\$505.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SFP-007-SX	SEL Short haul 1GbE fiber SFP module	\$486.00	K	31%	\$335.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-1	SELECT 10 SH MOBILE USER LIC (0-1)	\$2,449.00	K	31%	\$1,689.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-10	SELECT 10 SH MOBILE USER LIC (1001-2000)	\$1,452.00	K	31%	\$1,001.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-11	SELECT 10 SH MOBILE USER LIC (2001-5000)	\$1,415.00	K	31%	\$976.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-2	SELECT 10 SH MOBILE USER LIC (2-3)	\$2,425.00	K	31%	\$1,673.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-3	SELECT 10 SH MOBILE USER LIC (4-10)	\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-4	SELECT 10 SH MOBILE USER LIC (11-25)	\$2,055.00	K	31%	\$1,417.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-5	SELECT 10 SH MOBILE USER LIC (26-50)	\$2,031.00	K	31%	\$1,401.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-6	SELECT 10 SH MOBILE USER LIC (51-100)	\$1,969.00	K	31%	\$1,358.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-7	SELECT 10 SH MOBILE USER LIC (101-200)	\$1,908.00	K	31%	\$1,316.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-8	SELECT 10 SH MOBILE USER LIC (201-500)	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-U-10-9	SELECT 10 SH MOBILE USER LIC (501-1000)	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	SMC-VRT-V100	SEL VirtualSMC manage10 concurrent users	\$7,378.00	K	31%	\$5,090.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFP-LX-C	SEL SFP - 1GbE LX	\$277.00	K	31%	\$191.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-DAC-C	SEL 10GbE DAC Twinax	\$302.00	K	31%	\$208.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-LR	SEL SFP+ - 10GbE LR	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-LR-C	SEL SFP+ - 10GbE LR	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-SR	SEL SFP+ - 10GbE SR	\$855.00	K	31%	\$589.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFPP-SR-C	SEL SFP+ - 10GbE SR	\$855.00	K	31%	\$589.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	TRC-1-SFP-SX-C	SEL SFP - 1GbE SX	\$240.00	K	31%	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	UCXPL-T-P	SEL STEELCNTRL UCXEPNTPHONELIC-BASI	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFCR3500-C1-C2	SEL Upgrade LIC-SFCR-03500-C1 to C2	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFCR3500-C1-C3	SEL Upgrade LIC-SFCR-03500-C1 to C3	\$42,462.00	K	31%	\$29,298.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFCR3500-C2-C3	SEL Upgrade LIC-SFCR-03500-C2 to C3	\$31,138.00	K	31%	\$21,485.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W0-W1	SEL Upgrade LIC-SFED-02100-W0 to W1	\$5,662.00	K	31%	\$3,906.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W0-W2	SEL Upgrade LIC-SFED-02100-W0 to W2	\$16,985.00	K	31%	\$11,719.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W0-W3	SEL Upgrade LIC-SFED-02100-W0 to W3	\$33,969.00	K	31%	\$23,438.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W1-W2	SEL Upgrade LIC-SFED-02100-W1 to W2	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W1-W3	SEL Upgrade LIC-SFED-02100-W1 to W3	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2100-W2-W3	SEL Upgrade LIC-SFED-02100-W2 to W3	\$16,985.00	K	31%	\$11,719.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W0-W1	SEL Upgrade LIC-SFED-02200-W0 to W1	\$7,077.00	K	31%	\$4,883.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W0-W2	SEL Upgrade LIC-SFED-02200-W0 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W0-W3	SEL Upgrade LIC-SFED-02200-W0 to W3	\$35,385.00	K	31%	\$24,415.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W1-W2	SEL Upgrade LIC-SFED-02200-W1 to W2	\$7,077.00	K	31%	\$4,883.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W1-W3	SEL Upgrade LIC-SFED-02200-W1 to W3	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED2200-W2-W3	SEL Upgrade LIC-SFED-02200-W2 to W3	\$21,231.00	K	31%	\$14,649.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W0-W1	SEL Upgrade LIC-SFED-03100-W0 to W1	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W0-W2	SEL Upgrade LIC-SFED-03100-W0 to W2	\$28,308.00	K	31%	\$19,532.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W0-W3	SEL Upgrade LIC-SFED-03100-W0 to W3	\$38,923.00	K	31%	\$26,856.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W1-W2	SEL Upgrade LIC-SFED-03100-W1 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W1-W3	SEL Upgrade LIC-SFED-03100-W1 to W3	\$24,769.00	K	31%	\$17,090.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3100-W2-W3	SEL Upgrade LIC-SFED-03100-W2 to W3	\$10,615.00	K	31%	\$7,324.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W0-W1	SEL Upgrade LIC-SFED-03200-W0 to W1	\$11,323.00	K	31%	\$7,812.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W0-W2	SEL Upgrade LIC-SFED-03200-W0 to W2	\$31,138.00	K	31%	\$21,485.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W0-W3	SEL Upgrade LIC-SFED-03200-W0 to W3	\$45,292.00	K	31%	\$31,251.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W1-W2	SEL Upgrade LIC-SFED-03200-W1 to W2	\$19,815.00	K	31%	\$13,672.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W1-W3	SEL Upgrade LIC-SFED-03200-W1 to W3	\$33,969.00	K	31%	\$23,438.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED3200-W2-W3	SEL Upgrade LIC-SFED-03200-W2 to W3	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED5100-W0-W1	SEL Upgrade LIC-SFED-05100-W0 to W1	\$21,231.00	K	31%	\$14,649.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED5100-W0-W2	SEL Upgrade LIC-SFED-05100-W0 to W2	\$35,385.00	K	31%	\$24,415.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	U-SFED5100-W1-W2	SEL Upgrade LIC-SFED-05100-W1 to W2	\$14,154.00	K	31%	\$9,766.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-1555-H	SEL Virtual Steelhead 1555 High	\$42,825.00	K	31%	\$29,549.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-1555-L	SEL Virtual Steelhead 1555 Low	\$29,778.00	K	31%	\$20,546.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-1555-M	SEL Virtual Steelhead 1555 Mid	\$38,394.00	K	31%	\$26,491.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-5055-H	SEL Virtual Steelhead 5055 High	\$113,225.00	K	31%	\$78,125.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-5055-M	SEL Virtual Steelhead 5055 Mid	\$73,594.00	K	31%	\$50,779.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-555-H	SEL Virtual Steelhead 555 High	\$12,917.00	K	31%	\$8,912.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-555-M	SEL Virtual Steelhead 555 Mid	\$9,348.00	K	31%	\$6,450.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-7055-L	SEL Virtual Steelhead 7055 Low	\$147,194.00	K	31%	\$101,563.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-7055-M	SEL Virtual Steelhead 7055 Mid	\$203,809.00	K	31%	\$140,628.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-755-H	SEL Virtual Steelhead 755 High	\$22,763.00	K	31%	\$15,706.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-755-L	SEL Virtual Steelhead 755 Low	\$14,517.00	K	31%	\$10,016.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VCX-755-M	SEL Virtual Steelhead 755 Mid	\$16,978.00	K	31%	\$11,714.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	VGC-1000-L	SEL Virtual SteelFusion Core VGC 1000-L	\$17,225.00	K	31%	\$11,885.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VGC-1000-M	SEL Virtual SteelFusion Core VGC 1000-M	\$23,378.00	K	31%	\$16,130.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VGC-1000-U	SEL Virtual SteelFusion Core VGC 1000-U	\$9,840.00	K	31%	\$6,789.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VGC-1500-L	SEL Virtual SteelFusion Core VGC 1500-L	\$29,532.00	K	31%	\$20,377.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VGC-1500-M	SEL Virtual SteelFusion Core VGC 1500-M	\$40,609.00	K	31%	\$28,020.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VSK-00050	SEL Virtual Cascade Shark 50-50 GB Disk	\$1,471.00	K	31%	\$1,014.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VSK-00200	SEL Virtual Cascade Shark 200-1 TB Disk	\$6,763.00	K	31%	\$4,666.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	VSK-00400	SEL Virtual Cascade Shark 400-2 TB Disk	\$12,302.00	K	31%	\$8,488.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	XFP-001-LR	SEL Long Reach 10GbE fiber XFP module	\$1,662.00	K	31%	\$1,146.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	XFP-002-SR	SEL Short Reach 10GbE fiber XFP module	\$1,169.00	K	31%	\$806.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	RIVERBED
5	ALTUSDEM30D	SEL 30 day Free Trial -ALTUS	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	ALTUS-LIC-N10	SELECT:LICENSE PER TB (1-10TB)	\$2,933.00	K	31%	\$2,023.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	ALTUS-LIC-N20	SELECT:LICENSE PER TB (11-20TB)	\$2,667.00	K	31%	\$1,840.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	ALTUS-LIC-N30	SELECT: License Per TB (21-30TB)	\$2,400.00	K	31%	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	ALTUS-LIC-N50	SELECT: LICENSE PER TB (31-50TB)	\$2,133.00	K	31%	\$1,471.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	ALTUS-LIC-N99	SELECT: License Per TB (51 or >TB's)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	EASDEMO30D	SEL 30 day Free Trial - EAS	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-060	SEL: 1-60TB migrated per TB	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-060P	SEL: 1-60TB migrated per TB (1M+/TB)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-120	SEL: 61-120TBmigrated per TB	\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-120P	SEL: 61-120TBmigrated per TB (1M+/TB)	\$2,040.00	K	31%	\$1,407.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-240	SEL: 121-240TBmigrated per TB	\$1,400.00	K	31%	\$966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-240P	SEL: 121-240TBmigrated per TB (1M+/TB)	\$1,611.00	K	31%	\$1,111.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-360	SEL: 241-360TBmigrated per TB	\$1,213.00	K	31%	\$836.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-360P	SEL: 241-360TBmigrated per TB (1M+/TB)	\$1,396.00	K	31%	\$963.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-500	SEL: 361-500TBmigrated per TB	\$1,093.00	K	31%	\$754.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-500P	SEL: 361-500TBmigrated per TB (1M+/TB)	\$1,257.00	K	31%	\$867.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-05H	SEL: Over 500TBmigrated per TB	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	MIG-LIC-05HP	SEL: Over 500TBmigrated per TB (1M+/TB)	\$1,151.00	K	31%	\$794.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-060	SEL: 1-60TB managed:Tiering+Sync	\$1,667.00	K	31%	\$1,150.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-120	SEL: 61-120TB managed:Tiering+Sync	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-240	SEL: 121-240TB managed:Tiering+Sync	\$1,347.00	K	31%	\$929.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-360	SEL: 241-360TB managed:Tiering+Sync	\$1,213.00	K	31%	\$836.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-500	SEL: 361-500 managed:Tiering+Sync	\$1,093.00	K	31%	\$754.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-CLD	SEL: Cloud Archiving Gateway - 1Tier	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	XAFS-LIC-05H	SEL: 501TB+ managed:Tiering+Sync	\$987.00	K	31%	\$681.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SEVEN10
5	300068-001R	SEL VX-1000 1 YR SUBSCRIPT RENEW INC MNT	\$1,251.00	K	31%	\$863.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300069-001R	SEL VX-2000 1 YR SUBSCRIPT RENEW INC MNT	\$5,013.00	K	31%	\$3,458.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300070-001R	SEL VX-3000 1 YR SUBSCRIPT RENEW INC MNT	\$10,031.00	K	31%	\$6,921.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300071-001R	SEL VX-5000 1 YR SUBSCRIPT RENEW INC MNT	\$14,420.00	K	31%	\$9,949.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300072-001R	SEL VRX-8 1 YR SUBSCRIPT RENEWAL INC MNT	\$43,895.00	K	31%	\$30,287.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300088-001	SEL VX-500 1 YR SUBSCRIPTION INC MNT	\$624.00	K	31%	\$430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300088-001R	SEL VX-500 1 YR SUBSCRIPT RENEW INC MNT	\$624.00	K	31%	\$430.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300089-001	SEL VX-6000 1 YR SUBSCRIPTION INC MNT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300089-001R	SEL VX-6000 1 YR SUBSCRIPT RENEW INC MNT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300090-001	SEL VX-7000 1 YR SUBSCRIPTION INC MNT	\$30,097.00	K	31%	\$20,766.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300090-001R	SEL VX-7000 1 YR SUBSCRIPT RENEW INC MNT	\$30,097.00	K	31%	\$20,766.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300103-001	SEL VX-8000 1 YR SUBSCRIPTION INC MNT	\$43,895.00	K	31%	\$30,287.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300103-001R	SEL VX-8000 1 YR SUBSCRIPT RENEW INC MNT	\$43,895.00	K	31%	\$30,287.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300104-001	SEL VX-9000 1 YR SUBSCRIPTION INC MNT	\$62,708.00	K	31%	\$43,268.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300104-001R	SEL VX-9000 1 YR SUBSCRIPT RENEW INC MNT	\$62,708.00	K	31%	\$43,268.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300105-001	SEL VRX-2 1 YR SUBSCRIPTION INC MNT	\$3,133.00	K	31%	\$2,161.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300105-001R	SEL VRX-2 1 YR SUBSCRIPT RENEWAL INC MNT	\$3,133.00	K	31%	\$2,161.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300106-001	SEL VRX-4 1 YR SUBSCRIPTION INC MNT	\$9,403.00	K	31%	\$6,488.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300106-001R	SEL VRX-4 1 YR SUBSCRIPT RENEWAL INC MNT	\$9,403.00	K	31%	\$6,488.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300121-001	SEL VRX-6 1 YR SUBSCRIPTION, INCL MAINT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	300121-001R	SEL VRX-6 1 YR SUBSCRIPT RENEWAL INC MNT	\$20,691.00	K	31%	\$14,276.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	5000184-001	SEL USB GIGABIT BYPASS ADAPTER	\$504.00	K	31%	\$347.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500031-001	SELECT NX-1700 4MBPS WAN ACCL	\$3,961.00	K	31%	\$2,733.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500032-001	SELECT NX-5700 50MBPS WAN ACCEL	\$30,594.00	K	31%	\$21,109.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500039-001	SELECT NX-8700 500MBPS WAN ACCL	\$147,328.00	K	31%	\$101,656.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500040-001	SELECT NX-2700 10MBPS WAN ACCEL	\$13,028.00	K	31%	\$8,989.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500041-001	SELECT NX-3700 20MBPS WAN ACCEL	\$22,661.00	K	31%	\$15,636.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500042-001	SELECT NX-7700 200MBPS WAN ACCEL	\$62,328.00	K	31%	\$43,006.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500043-001	SELECT NX-9700 1GBPS WAN ACCEL	\$203,994.00	K	31%	\$140,755.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500045-001	SELECT VX-5000; VIRTUAL; 50Mbps	\$29,127.00	K	31%	\$20,097.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500046-001	SELECT VX-1000; VIRTUAL; 4Mbps	\$2,261.00	K	31%	\$1,560.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500048-001	SELECT VX-3000; VIRTUAL; 20Mbps	\$20,260.00	K	31%	\$13,979.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500049-001	SELECT GMS-10 VIRTUAL WAN ACCL MNGT	\$5,661.00	K	31%	\$3,906.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500049-100	SELECT UPGRD VIRTUAL GMS-10 TO GMS-25	\$11,333.00	K	31%	\$7,819.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500049-101	SELECT UPGRD VIRTUAL GMS-10 TO GMS-50	\$22,667.00	K	31%	\$15,640.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500070-001	SELECT VRX-8; VIRTUAL; 1GBPS; 1K FLOWS	\$79,328.00	K	31%	\$54,736.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500075-001	SEL NX-10700 2.5Gbps SSD 256K FLOWS FIBR	\$339,994.00	K	31%	\$234,595.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500101-001	SEL-FREE TRIAL SP 30-DAY VIRTUAL WAN OF	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500113-001	SEL VX-500 VIRTUAL 2Mbps 8K FLOWS	\$1,128.00	K	31%	\$778.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	500114-001	SEL VX-6000 VIRTUAL 100Mbps 128K FLOWS	\$37,394.00	K	31%	\$25,801.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500115-001	SEL VX-7000 VIRTUAL 200Mbps 128K FLOWS	\$54,394.00	K	31%	\$37,531.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500137-001	SEL VX-8000 VIRTUAL, 622MBPS, 256K FLOWS	\$79,328.00	K	31%	\$54,736.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500138-001	SEL VX-9000, VIRTUAL, 1GBPS, 256K FLOWS	\$113,328.00	K	31%	\$78,196.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500139-001	SEL VRX-2, VELOCITY, 60GBPH	\$5,661.00	K	31%	\$3,906.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500140-001	SEL VRX-4, VELOCITY, 300GBPH	\$16,994.00	K	31%	\$11,725.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500163-001	SEL NX-11700, 5Gbps SSD 512K FLOWS FIBER	\$453,328.00	K	31%	\$312,796.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500172-001	SEL NX-6700, 100Mbps, 128K FLOWS, 4PORT	\$43,061.00	K	31%	\$29,712.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500180-001	SEL VRX-6, VELOCITY, 300Mbps	\$37,394.00	K	31%	\$25,801.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	500187-001	SEL UNITY CLOUD INTELLIGENCE	\$5,667.00	K	31%	\$3,910.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SILVER PEAK
5	GA-10001B	SEL Spanning BU Google Base 10001-25000	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-2Y	SEL Span BU 2Y Google Base 10001-25000	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-2Y-P	SEL Spanning 2Y GgleBase 10001-25KPRORTD	\$1.31	K	31%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-3Y	SEL Spanning BU 3Y Goog Base 10001-25000	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-3Y-P	SEL Spanning 3Y GgleBase10001-25K PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-4Y	SEL Span BU 4Y Google Base 10001-25000	\$54.00	K	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-4Y-P	SEL Spanning 4YGgleBase 10001-25K PRORTD	\$1.11	K	31%	\$0.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-5Y	SEL Spanning BU 5Y Goog Base 10001-25000	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-5Y-P	SEL Spanning 5YGgleBase 10001-25K PRORTD	\$1.03	K	31%	\$0.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001B-P	SEL Spanning GoogleBase 10001-25K PRORTD	\$1.50	K	31%	\$1.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES	SEL SPANNING BU GOOGLE EDU STUD 10001	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-2Y	SEL SPANNING BU 2Y GOOGLE EDU STUD 10	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-2Y-P	SEL Spanning 2Y Ggl EDU Stud 10k+ PRORTD	\$0.23	K	31%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-3Y	SEL Spanning BU 3Y Google EDU Stud 10k+	\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-3Y-P	SEL Spanning 3Y GgleEDUStud 10k+ PRORTD	\$0.22	K	31%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-4Y	SEL Spanning BU 4Y Google EDU Stud 10k+	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-4Y-P	SEL Spanning 4Y GgleEDUStud 10k+ PRORTD	\$0.20	K	31%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-5Y	SEL Spanning BU 5Y Google EDU Stud 10k+	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-5Y-P	SEL Spanning 5Y GgleEDU Stud 10k+ PRORTD	\$0.18	K	31%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-10001ES-P	SEL Spanning GgleEDU Stud 10k+ PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S	SEL SPANNING BU GOOGLE EDU STUD 1001-	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-2Y	SEL SPANNING BU 2Y GOOGLE EDU STD 1K-1	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-2Y-P	SEL Spanning 2Y GgleEDU Std 1k-10kPRORTD	\$0.44	K	31%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-3Y	SEL Spanning BU 3Y Google EDU Std 1k-10k	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-3Y-P	SEL Spanning 3Y GgleEDUStd 1k-10k PRORTD	\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-4Y	SEL Spanning BU 4Y Google EDU Std 1k-10k	\$19.00	K	31%	\$13.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-4Y-P	SEL Spanning 4Y GgleEDUStd 1k-10k PRORTD	\$0.39	K	31%	\$0.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-5Y	SEL Spanning BU 5Y Google EDU Std 1k-10k	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-5Y-P	SEL Spanning 5YGgle EDUStd 1k-10k PRORTD	\$0.37	K	31%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1001E-S-P	SEL Spanning GgleEDU Stud 1001-10k PRO	\$0.50	K	31%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B	SEL Spanning BU Google Base 1-500	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-2Y	SEL Spanning BU 2Y Google Base 1-500	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-2Y-P	SEL Spanning 2Y GoogleBase 1-501 PRORTD	\$2.81	K	31%	\$1.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-3Y	SEL Spanning BU 3Y Google Base 1-500	\$95.00	K	31%	\$65.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-3Y-P	SEL Spanning 3Y Ggle Base 1-500 PRORTD	\$2.64	K	31%	\$1.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-4Y	SEL Spanning BU 4Y Google Base 1-500	\$118.00	K	31%	\$81.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-4Y-P	SEL Spanning 4Y Ggle Base 1-500 PRORTD	\$2.45	K	31%	\$1.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-5Y	SEL Spanning BU 5Y Google Base 1-500	\$140.00	K	31%	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-5Y-P	SEL Spanning 5YGgle Base 1-500 PRORTD	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1B-P	SEL Spanning Google Base 1-501 PRORATED	\$3.33	K	31%	\$2.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A	SEL SPANNING BU GOOGLE EDU ADM 1-500	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 1-50	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-2Y-P	SEL Spanning 2Y GgleEDU Adm 1-500PRORTD	\$1.08	K	31%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 1-500	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-3Y-P	SEL Spanning 3Y GgleEDU Adm1-500 PRORTD	\$1.03	K	31%	\$0.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-4Y	SEL Spanning BU 4Y Google EDU Adm 1-500	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-4Y-P	SEL Spanning 4Y Ggle EDUAdm 1-500 PRORTD	\$0.93	K	31%	\$0.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-5Y	SEL Spanning BU 5Y Google EDU Adm 1-500	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-5Y-P	SEL Spanning 5YGgle EDU Adm 1-500 PRORTD	\$0.87	K	31%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-A-P	SEL Spanning Google EDU Adm 1-500 PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S	SEL SPANNING BU GOOGLE EDU STUD 1-100	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-2Y	SEL SPANNING BU 2Y GOOGLE EDU STUD 1-1	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-2Y-P	SEL Spanning 2Y GgleEDU Stud 1-1k PRORTD	\$0.65	K	31%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-3Y	SEL Spanning BU 3Y Google EDU Stud 1-1k	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-3Y-P	SEL Spanning 3Y GgleEDU Stud 1-1k PRORTD	\$0.61	K	31%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-4Y	SEL Spanning BU 4Y Google EDU Stud 1-1k	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-4Y-P	SEL Spanning 4Y GgleEDU Stud 1-1k PRORTD	\$0.56	K	31%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-5Y	SEL Spanning BU 5Y Google EDU Stud 1-1k	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-5Y-P	SEL Spanning 5YGgle EDU Stud 1-1k PRORTD	\$0.53	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1E-S-P	SEL Spanning GoogleEDU Stud 1-1K PRORTD	\$0.75	K	31%	\$0.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV	SEL SPANNING BU GOOGLE GOV 1-500	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 1-500	\$57.00	K	31%	\$39.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-2Y-P	SEL Spanning 2Y Ggle Gov 1-500 PRORTD	\$2.38	K	31%	\$1.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-3Y	SEL Spanning BU 3Y Google Gov 1-500	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-3Y-P	SEL Spanning 3Y Ggle Gov 1-500 PRORTD	\$2.22	K	31%	\$1.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	GA-1GOV-4Y	SEL Spanning BU 4Y Google Gov 1-500	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-4Y-P	SEL Spanning 4YGgle Gov 1-500 PRORTD	\$2.06	K	31%	\$1.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-5Y	SEL Spanning BU 5Y Google Gov 1-500	\$118.00	K	31%	\$81.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-5Y-P	SEL Spanning 5Y Ggle Gov 1-500 PRORTD	\$1.97	K	31%	\$1.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1GOV-P	SEL Spanning Google Gov 1-500 PRORTD	\$2.83	K	31%	\$1.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP	SEL SPANNING BU GOOGLE NON PROF 1-500	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PROF 1-	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-2Y-P	SEL Spanning 2Y Ggle NonProf 1-500PRORTD	\$2.08	K	31%	\$1.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-3Y	SEL Spanning BU 3Y Google Non Prof 1-500	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-3Y-P	SEL Spanning 3Y Ggle NonProf 1-500PRORTD	\$1.97	K	31%	\$1.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-4Y	SEL Spanning BU 4Y Google Non Prof 1-500	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-4Y-P	SEL Spanning 4Y Ggl NonProf 1-500 PRORTD	\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-5Y	SEL Spanning BU 5Y Google Non Prof 1-500	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-5Y-P	SEL Spanning 5YGgle NonProf 1-500 PRORTD	\$1.70	K	31%	\$1.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-1NP-P	SEL Spanning Ggle Non Prof 1-500 PRORTD	\$2.42	K	31%	\$1.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B	SEL SPANNING BU GOOGLE BASE 25001+	\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 25001+	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-2Y-PR	SEL Spanning 2Y GgleBase25001+PRORTD	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-3Y	SEL Spanning BU 3Y Google Base 25001+	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-3Y-P	SEL Spanning 3Y Ggle Base 25001+ PRORTD	\$0.94	K	31%	\$0.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-4Y	SEL Spanning BU 4Y Google Base 25001+	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-4Y-P	SEL Spanning 4Y Ggle Base 25001+ PRORTD	\$0.83	K	31%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-5Y	SEL Spanning BU 5Y Google Base 25001+	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-5Y-P	SEL Spanning 5Y Ggle Base 25001+ PRORTD	\$0.77	K	31%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-25001B-P	SEL Spanning GoogleBase 25001+ PRORTD	\$1.17	K	31%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B	SEL Spanning BU Google Base 5001-10000	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-2Y	SEL SPANNING BU 2Y GOOGLE BASE 5001-25	\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-2Y-P	SEL Spanning 2Y GgleBase 5001-10K PRORTD	\$1.63	K	31%	\$1.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-3Y	SEL Spanning BU 3Y GoogleBase 5001-10000	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-3Y-P	SEL Spanning 3Y GgleBase 5001-10K PRORTD	\$1.53	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-4Y	SEL Span BU 4Y Google Base 5001-10000	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-4Y-P	SEL Spanning 4Y GgleBase 5001-10K PRORTD	\$1.41	K	31%	\$0.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-5Y	SEL Spanning BU 5Y GoogleBase 5001-10000	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-5Y-P	SEL Spanning 5YGgle Base 5001-10K PRORTD	\$1.33	K	31%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001B-P	SEL Spanning Google Base 5001-10K PRORTD	\$1.92	K	31%	\$1.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A	SEL SPANNING BU GOOGLE EDU ADM 5001+	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 500	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-2Y-P	SEL Spanning 2Y GgleEDUAdm 5001+ PRORTD	\$0.65	K	31%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 5001+	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-3Y-P	SEL Spanning 3Y Ggle EDUAdm 5001+ PRORTD	\$0.61	K	31%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-4Y	SEL Spanning BU 4Y Google EDU Adm 5001+	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-4Y-P	SEL Spanning 4Y GgleEDU Adm 5001+ PRORTD	\$0.56	K	31%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-5Y	SEL Spanning BU 5Y Google EDU Adm 5001+	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-5Y-P	SEL Spanning 5YGgle EDU Adm 5001+ PRORTD	\$0.53	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001E-A-P	SEL Spanning GoogleEDU Adm 5001+ PRORTD	\$0.75	K	31%	\$0.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV	SEL SPANNING BU GOOGLE GOV 5001+	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 5001+	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-2Y-P	SEL Spanning 2Y Ggle Gov PRORATION	\$1.54	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-3Y	SEL Spanning BU 3Y Google Gov 5001+	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-3Y-P	SEL Spanning 3Y Ggle Gov 5001+ PRORTD	\$1.44	K	31%	\$0.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-4Y	SEL Spanning BU 4Y Google Gov 5001+	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-4Y-P	SEL Spanning 4YGgle Gov 5001+ PRORTD	\$1.32	K	31%	\$0.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-5Y	SEL Spanning BU 5Y Google Gov 5001+	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-5Y-P	SEL Spanning 5Y Ggle Gov 5001+ PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001GOV-P	SEL Spanning Google Gov 5001+ PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP	SEL SPANNING BU GOOGLE NON PROF 5001+	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PROF 50	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-2Y-P	SEL Spanning 2Y Ggle NonProf 5001+PRORTD	\$1.19	K	31%	\$0.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-3Y	SEL Spanning BU 3Y Google Non Prof 5001+	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-3Y-P	SEL Spanning 3YGgle NonProf 5001+ PRORTD	\$1.11	K	31%	\$0.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-4Y	SEL Spanning BU 4Y Google Non Prof 5001+	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-4Y-P	SEL Spanning 4Y GgleNonProf 5001+ PRORTD	\$1.02	K	31%	\$0.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-5Y	SEL Spanning BU 5Y Google Non Prof 5001+	\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-5Y-P	SEL Spanning 5Y GgleNonProf 5001+ PRORTD	\$0.97	K	31%	\$0.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-5001NP-P	SEL Spanning Ggle Non Prof 5001+ PRORTD	\$1.42	K	31%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B	SEL Spanning BU Google Base 501-5000	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-2Y	SEL Spanning BU 2Y Google Base 501-5000	\$53.00	K	31%	\$36.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-2Y-P	SEL Spanning 2YGoogleBse 501-5000 PRORTD	\$2.19	K	31%	\$1.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-3Y	SEL Spanning BU 3Y Google Base 501-5000	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-3Y-P	SEL Spanning 3Y Ggle Base 501-5K PRORTD	\$2.06	K	31%	\$1.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-4Y	SEL Spanning BU 4Y Google Base 501-5000	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-4Y-P	SEL Spanning 4Y Ggle Base 501-5K PRORTD	\$1.90	K	31%	\$1.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-5Y	SEL Spanning BU 5Y Google Base 501-5000	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-5Y-P	SEL Spanning 5Y Ggle Base 501-5K PRORTD	\$1.80	K	31%	\$1.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501B-P	SEL Spanning Google Base 501-5001 PRORTD	\$2.58	K	31%	\$1.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	GA-501E-A	SEL SPANNING BU GOOGLE EDU ADM 501-5K	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-2Y	SEL SPANNING BU 2Y GOOGLE EDU ADM 501	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-2Y-PR	SEL Spanning 2Y GgleEDUAdm 501-5k PRORTC	\$0.85	K	31%	\$0.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-3Y	SEL Spanning BU 3Y Google EDU Adm 501-5k	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-3Y-P	SEL Spanning 3Y Ggle EDUAdm501-5k PRORTC	\$0.81	K	31%	\$0.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-4Y	SEL Spanning BU 4Y Google EDU Adm 501-5k	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-4Y-P	SEL Spanning 4Y GgleEDUAdm 501-5k PRORTC	\$0.75	K	31%	\$0.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-5Y	SEL Spanning BU 5Y Google EDU Adm 501-5k	\$43.00	K	31%	\$29.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-5Y-P	SEL Spanning 5Y GgleEDUAdm 501-5k PRORTC	\$0.72	K	31%	\$0.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501E-A-P	SEL Spanning GoogleEDU Adm 501-5k PRORTC	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV	SEL SPANNING BU GOOGLE GOV 501-5000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-2Y	SEL SPANNING BU 2Y GOOGLE GOV 501-5000	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-2Y-P	SEL Spanning 2Y Ggle Gov 501-5000 PRORTD	\$1.96	K	31%	\$1.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-3Y	SEL Spanning BU 3Y Google Gov 501-5000	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-3Y-P	SEL Spanning 3Y Ggle Gov 501-5000 PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-4Y	SEL Spanning BU 4Y Google Gov 501-5000	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-4Y-P	SEL Spanning 4Y Ggle Gov 501-5K PRORTD	\$1.70	K	31%	\$1.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-5Y	SEL Spanning BU 5Y Google Gov 501-5000	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-5Y-P	SEL Spanning 5Y Ggle Gov 501-5K PRORTD	\$1.62	K	31%	\$1.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501GOV-P	SEL Spanning Google Gov 501-5000 PRORTD	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP	SEL SPANNING BU GOOGLE NON PROF 501-5	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-2Y	SEL SPANNING BU 2Y GOOGLE NON PRF 501-	\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-2Y-P	SEL Spanning 2Y GgleNonPrf 501-5k PRORTD	\$1.63	K	31%	\$1.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-3Y	SEL Spanning BU 3Y Google Non Prf 501-5k	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-3Y-P	SEL Spanning 3Y GgleNonPrf 501-5k PRORTD	\$1.53	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-4Y	SEL Spanning BU 4Y Google Non Prf 501-5k	\$68.00	K	31%	\$46.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-4Y-P	SEL Spanning 4Y GgleNonPrf 501-5k PRORTD	\$1.41	K	31%	\$0.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-5Y	SEL Spanning BU 5Y Google Non Prf 501-5k	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-5Y-P	SEL Spanning 5Y GgleNonPrf 501-5k PRORTD	\$1.33	K	31%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-501NP-P	SEL Spanning Ggle Non Prof 501-5K PRORTD	\$1.92	K	31%	\$1.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH10001B	SEL Span BU ARCH GAPP Base 10001-25000	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-10001B-P	SEL SpanningARCHGgleBase10001-25K PRORT	\$0.38	K	31%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH10001ES	SEL Span BU ARCH GAPP EDU Stud 10001+	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH10001ES-FSEL	SpanningARCHGgle EDU Stud 10K+PRORT	\$0.06	K	31%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH1001E-S	SEL Span BU ARCH GAPP EDU Stud 1001-10k	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1001E-S-P	SELSpanningARCHGgleEDUStud1001-10kPROF	\$0.13	K	31%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1B	SEL Spanning BU ARCH GAPP Base 1-500	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1B-P	SEL Spanning ARCHIVEGgleBase 1-500PRORTI	\$0.83	K	31%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1E-A	SEL Spanning BU ARCH GAPP EDU Adm 1-500	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1E-A-P	SEL Spanning ARCHGgLEDU Adm 1-500 PRORT	\$0.31	K	31%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1E-S	SEL Span BU ARCH GAPP EDU Stud 1-1000	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1E-S-P	SEL Spanning ARCHGgLEDUStud 1-1K PRORT	\$0.19	K	31%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1GOV	SEL Spanning BU ARCH GAPP Gov 1-500	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1GOV-P	SEL Spanning ARCHGgLE Gov 1-500 PRORTd	\$0.71	K	31%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1NP	SEL Spanning BU ARCH GAPP Non Prof 1-500	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-1NP-P	SEL SpanningARCHGgle NonProf 1-500PRORTI	\$0.60	K	31%	\$0.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH25001B	SEL Spanning BU ARCH GAPP Base 25001+	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-25001B-P	SEL Spanning ARCH Ggle Base 25001+PRORTI	\$0.29	K	31%	\$0.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-5001B	SEL Span BU ARCH GAPP Base 5001-10000	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-5001B-P	SEL SpanningARCHGgleBase5001-10K PRORTI	\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH5001E-A	SEL Spanning BU ARCH GAPP EDU Adm 5001+	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-5001EA-P	SEL Spanning ARCHGgLEDU Adm 5001+PROR	\$0.19	K	31%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH5001GOV	SEL Spanning BU ARCH GAPP Gov 5001+	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH5001GOV-ISEL	SpanningARCHGgLE Gov 5001+ PRORTD	\$0.46	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-5001NP	SEL Spanning BU ARCH GAPP Non Prof 5001+	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-5001NP-P	SEL SpanningARCHGgleNonProf 5001+ PRORTI	\$0.35	K	31%	\$0.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501B	SEL Spanning BU ARCH GAPP Base 501-5000	\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501B-P	SEL SpanningARCHIVEGgleBase501-5K PRORT	\$0.65	K	31%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH501E-A	SEL Spanning BU ARCH GAPP EDU Adm 501-5i	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501E-A-P	SEL SpanningARCHGgLEDUAdm 501-5k PROR	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH501GOV	SEL Spanning BU ARCH GAPP Gov 501-5000	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501GOV-FSEL	SpanningARCHGgLE Gov 501-5k PRORTD	\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501NP	SEL Span BU ARCH GAPP Non Prof 501-5000	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	GA-ARCH-501NP-P	SEL SpanningARCHGgleNonProf 501-5kPRORTI	\$0.48	K	31%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-10001B	SEL Spanning BU O365 Base 10001-25000	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-10001B-2Y	SEL Spanning BU 2Y O365 Base 10001-25000	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-10001B-2Y-P	SEL Spanning 2YO365Base 10001-25K PRORTI	\$1.52	K	31%	\$1.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-10001B-3Y	SEL Spanning BU 3Y O365 Base 10001-25000	\$51.00	K	31%	\$35.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-10001B-3Y-P	SEL Spanning 3Y O365Base10001-25K PRORTI	\$1.42	K	31%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-10001B-4Y	SEL Spanning BU 4Y O365 Base 10001-25000	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-10001B-4Y-P	SEL Spanning 4YO365Base 10001-25K PRORTI	\$1.31	K	31%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-10001B-5Y	SEL Spanning BU 5Y O365 Base 10001-25000	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-10001B-5Y-P	SEL Spanning 5Y O365Base10001-25K PRORTI	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-10001B-P	SEL Spanning O365 Base 10001-25K PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-10001ES	SEL Spanning BU O365 EDU Stud 10001+	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	0365-10001ES-2Y	SEL Spanning BU 2Y O365 EDU Stud 10k+	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES2Y-P	SEL Spanning 2Y O365 EDUStud 10k+ PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES-3Y	SEL Spanning BU 3Y O365 EDU Stud 10k+	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES3Y-P	SEL Spanning 3Y O365 EDUStud 10k+ PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES-4Y	SEL Spanning BU 4Y O365 EDU Stud 10k+	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES4Y-P	SEL Spanning 4Y O365EDU Stud 10k+ PRORTD	\$0.22	K	31%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES-5Y	SEL Spanning BU 5Y O365 EDU Stud 10k+	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES5Y-P	SEL Spanning 5YO365EDU Stud 10k+ PRORTD	\$0.20	K	31%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-10001ES-P	SEL Spanning O365 EDU Stud 10001+ PRORTD	\$0.25	K	31%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S	SEL Spanning BU O365 EDU Stud 1001-10k	\$8.00	K	31%	\$5.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-2Y	SEL Spanning BU 2Y O365 EDU Std 1k-10k	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001ES-2Y-P	SEL Spanning 2Y O365EDUStd 1k-10k PRORTD	\$0.54	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-3Y	SEL Spanning BU 3Y O365 EDU Std 1k-10k	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001ES-3Y-P	SEL Spanning 3Y O365EDU Std1k-10k PRORTD	\$0.50	K	31%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-4Y	SEL Spanning BU 4Y O365 EDU Std 1k-10k	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001ES-4Y-P	SEL Spanning 4Y O365EDU Std1k-10k PRORTD	\$0.46	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-5Y	SEL Spanning BU 5Y O365 EDU Std 1k-10k	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001ES-5Y-P	SEL Spanning 5YO365EDU Std 1k-10k PRORTD	\$0.43	K	31%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1001E-S-P	SEL Spanning O365EDU Stud 1001-10kPRORTC	\$0.67	K	31%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B	SEL Spanning BU O365 Base 1-500	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-2Y	SEL Spanning BU 2Y O365 Base 1-500	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-2Y-P	SEL Spanning 2Y O365 Base 1-500 PRORTD	\$3.40	K	31%	\$2.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-3Y	SEL Spanning BU 3Y O365 Base 1-500	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-3Y-P	SEL Spanning 3Y O365 Base 1-500 PRORTD	\$3.19	K	31%	\$2.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-4Y	SEL Spanning BU 4Y O365 Base 1-500	\$142.00	K	31%	\$97.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-4Y-P	SEL Spanning 4Y O365 Base 1-500 PRORTD	\$2.95	K	31%	\$2.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-5Y	SEL Spanning BU 5Y O365 Base 1-500	\$168.00	K	31%	\$115.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-5Y-P	SEL Spanning 5Y O365 Base 1-500 PRORTD	\$2.80	K	31%	\$1.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-CYBER	SEL Spanning BU O365 Base 1-500 CYBER	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-CYBER-P	SEL Spanning O365 Base 1-500 CYBER PRORT	\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1B-P	SEL Spanning O365 Base 1-500 PRORATION	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A	SEL Spanning BU O365 EDU Adm 1-500	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-2Y	SEL Spanning BU 2Y O365 EDU Adm 1-500	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-2Y-P	SEL Spanning 2Y O365 EDUAdm 1-500 PRORTI	\$1.31	K	31%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-3Y	SEL Spanning BU 3Y O365 EDU Adm 1-500	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-3Y-P	SEL Spanning 3Y O365 EDU Ad1-500 PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-4Y	SEL Spanning BU 4Y O365 EDU Adm 1-500	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-4Y-P	SEL Spanning 4Y O365 EDUAdm 1-500 PRORTI	\$1.15	K	31%	\$0.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-5Y	SEL Spanning BU 5Y O365 EDU Adm 1-500	\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-5Y-P	SEL Spanning 5Y O365 EDUAdm 1-500 PRORTI	\$1.08	K	31%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-A-P	SEL Spanning O365 EDU Adm 1-500 PRORTD	\$1.50	K	31%	\$1.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S	SEL Spanning BU O365 EDU Stud 1-1000	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-2Y	SEL Spanning BU 2Y O365 EDU Stud 1-1k	\$19.00	K	31%	\$13.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-2Y-P	SEL Spanning 2Y O365 EDUStud 1-1k PRORTD	\$0.77	K	31%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-3Y	SEL Spanning BU 3Y O365 EDU Stud 1-1k	\$28.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-3Y-P	SEL Spanning 3Y O365 EDU Stud1-1k PRORTD	\$0.72	K	31%	\$0.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-4Y	SEL Spanning BU 4Y O365 EDU Stud 1-1k	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-4Y-P	SEL Spanning 4Y O365 EDUStud 1-1k PRORTD	\$0.67	K	31%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-5Y	SEL Spanning BU 5Y O365 EDU Stud 1-1k	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-5Y-P	SEL Spanning 5Y O365 EDUStud 1-1k PRORTD	\$0.63	K	31%	\$0.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1E-S-P	SEL Spanning O365 EDU Stud 1-1k PRORTD	\$0.92	K	31%	\$0.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV	SEL Spanning BU O365 Gov 1-500	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-2Y	SEL Spanning BU 2Y O365 Gov 1-500	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-2Y-P	SEL Spanning 2Y O365 Gov 1-500 PRORTD	\$2.85	K	31%	\$1.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-3Y	SEL Spanning BU 3Y O365 Gov 1-500	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-3Y-P	SEL Spanning 3Y O365 Gov 1-500 PRORTD	\$2.69	K	31%	\$1.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-4Y	SEL Spanning BU 4Y O365 Gov 1-500	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-4Y-P	SEL Spanning 4Y O365 Gov 1-500 PRORTD	\$2.49	K	31%	\$1.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-5Y	SEL Spanning BU 5Y O365 Gov 1-500	\$142.00	K	31%	\$97.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-5Y-P	SEL Spanning 5Y O365 Gov 1-500 PRORTD	\$2.37	K	31%	\$1.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1GOV-P	SEL Spanning O365 Gov 1-501 PRORTD	\$3.33	K	31%	\$2.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP	SEL Spanning BU O365 Non Prof 1-500	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-2Y	SEL Spanning BU 2Y O365 Non Prof 1-500	\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-2Y-P	SEL Spanning 2Y O365NonProf 1-500 PRORTD	\$2.46	K	31%	\$1.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-3Y	SEL Spanning BU 3Y O365 Non Prof 1-500	\$83.00	K	31%	\$57.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-3Y-P	SEL Spanning 3YO365 NonProf 1-500 PRORTD	\$2.31	K	31%	\$1.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-4Y	SEL Spanning BU 4Y O365 Non Prof 1-500	\$103.00	K	31%	\$71.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-4Y-P	SEL Spanning 4Y O365 NonProf 1-500PRORTD	\$2.15	K	31%	\$1.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-5Y	SEL Spanning BU 5Y O365 Non Prof 1-500	\$123.00	K	31%	\$84.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-5Y-P	SEL Spanning 5Y O365NonProf 1-500 PRORTD	\$2.05	K	31%	\$1.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-1NP-P	SEL Spanning O365 NonProf 1-500 PRORTD	\$2.92	K	31%	\$2.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B	SEL Spanning BU O365 Base 25001+	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-2Y	SEL Spanning BU 2Y O365 Base 25001+	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-2Y-P	SEL Spanning 2Y O365 Base 25001+ PRORTD	\$1.08	K	31%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	0365-25001B-3Y	SEL Spanning BU 3Y O365 Base 25001+	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	O365-25001B-3Y-P	SEL Spanning 3Y O365 Base 25001+ PRORTD	\$1.03	K	31%	\$0.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-25001B-4Y	SEL Spanning BU 4Y O365 Base 25001+	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-25001B-4Y-P	SEL Spanning 4Y O365 Base 25001+ PRORTD	\$0.95	K	31%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-25001B-5Y	SEL Spanning BU 5Y O365 Base 25001+	\$54.00	K	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-25001B-5Y-P	SEL Spanning 5Y O365Base 25001+ PRORTD	\$0.90	K	31%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-25001B-P	SEL Spanning O365 Base 25001+PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001B	SEL Spanning BU O365 Base 5001-10000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001B-2Y	SEL Spanning BU 2Y O365 Base 5001-10000	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001B-2Y-P	SEL Spanning 2Y O365 Base5001-10K PRORTD	\$1.96	K	31%	\$1.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001B-3Y	SEL Spanning BU 3Y O365 Base 5001-10000	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001B-3Y-P	SEL Spanning 3Y O365 Base 5001-10KPRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001B-4Y	SEL Spanning BU 4Y O365 Base 5001-10000	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001B-4Y-P	SEL Spanning 4Y O365Base 5001-10K PRORTD	\$1.70	K	31%	\$1.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001B-5Y	SEL Spanning BU 5Y O365 Base 5001-10000	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001B-5Y-P	SEL Spanning 5Y O365Base 5001-10K PRORTD	\$1.62	K	31%	\$1.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001B-P	SEL Spanning O365 Base 5001-10K PRORTD	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001E-A	SEL Spanning BU O365 EDU Adm 5001+	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001E-A-2Y	SEL Spanning BU 2Y O365 EDU Adm 5001+	\$19.00	K	31%	\$13.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001E-A-2Y-P	SEL Spanning 2Y O365EDU Adm 5001+ PRORT	\$0.77	K	31%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001E-A-3Y	SEL Spanning BU 3Y O365 EDU Adm 5001+	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001E-A-3Y-P	SEL Spanning 3Y O365 EDU Adm5001+ PRORT	\$0.72	K	31%	\$0.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001E-A-4Y	SEL Spanning BU 4Y O365 EDU Adm 5001+	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001E-A-4Y-P	SEL Spanning 4Y O365 EDUAdm5001+ PRORTI	\$0.67	K	31%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001E-A-5Y	SEL Spanning BU 5Y O365 EDU Adm 5001+	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001E-A-5Y-P	SEL Spanning 5Y O365EDU Adm 5001+ PRORT	\$0.63	K	31%	\$0.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001E-A-P	SEL Spanning O365 EDU Adm 5001+ PRORTD	\$0.92	K	31%	\$0.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001GOV	SEL Spanning BU O365 Gov 5001+	\$26.00	K	31%	\$17.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001GOV-2Y	SEL Spanning BU 2Y O365 Gov 5001+	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001GOV2Y-P	SEL Spanning 2Y O365 Gov 5001+ PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001GOV-3Y	SEL Spanning BU 3Y O365 Gov 5001+	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001GOV3Y-P	SEL Spanning 3Y O365 Gov 5001+ PRORTD	\$1.72	K	31%	\$1.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001GOV-4Y	SEL Spanning BU 4Y O365 Gov 5001+	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001GOV4Y-P	SEL Spanning 4Y O365 Gov 5001+ PRORTD	\$1.59	K	31%	\$1.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001GOV-5Y	SEL Spanning BU 5Y O365 Gov 5001+	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001GOV5Y-P	SEL Spanning 5Y O365 Gov 5001+ PRORTD	\$1.52	K	31%	\$1.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001GOV-P	SEL Spanning O365 Gov 5001+ PRORTD	\$2.17	K	31%	\$1.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001NP	SEL Spanning BU O365 Non Prof 5001+	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001NP-2Y	SEL Spanning BU 2Y O365 Non Prof 5001+	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001NP-2Y-P	SEL Spanning 2Y O365NonProf 5001+ PRORTD	\$1.44	K	31%	\$0.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001NP-3Y	SEL Spanning BU 3Y O365 Non Prof 5001+	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001NP-3Y-P	SEL Spanning 3Y O365NonProf 5001+ PRORTD	\$1.36	K	31%	\$0.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001NP-4Y	SEL Spanning BU 4Y O365 Non Prof 5001+	\$60.00	K	31%	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001NP-4Y-P	SEL Spanning 4Y O365 NonProf5001+ PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001NP-5Y	SEL Spanning BU 5Y O365 Non Prof 5001+	\$71.00	K	31%	\$48.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001NP-5Y-P	SEL Spanning 5Y O365NonProf 5001+ PRORTD	\$1.18	K	31%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-5001NP-P	SEL Spanning O365 NonProf 5001+ PRORTD	\$1.67	K	31%	\$1.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501B	SEL Spanning BU O365 Base 501-5000	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501B-2Y	SEL Spanning BU 2Y O365 Base 501-5000	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501B-2Y-P	SEL Spanning 2Y O365 Base 501-5K PRORTD	\$2.63	K	31%	\$1.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501B-3Y	SEL Spanning BU 3Y O365 Base 501-5000	\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501B-3Y-P	SEL Spanning 3Y O365 Base 501-5K PRORTD	\$2.47	K	31%	\$1.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501B-4Y	SEL Spanning BU 4Y O365 Base 501-5000	\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501B-4Y-P	SEL Spanning 4Y O365 Base 501-5K PRORTD	\$2.27	K	31%	\$1.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501B-5Y	SEL Spanning BU 5Y O365 Base 501-5000	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501B-5Y-P	SEL Spanning 5Y O365 Base 501-5K PRORTD	\$2.15	K	31%	\$1.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501B-P	SEL Spanning O365 Base 501-5K PRORATION	\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501E-A	SEL Spanning BU O365 EDU Adm 501-5k	\$15.00	K	31%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501E-A-2Y	SEL Spanning BU 2Y O365 EDU Adm 501-5k	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501E-A-2Y-P	SEL Spanning 2Y O365 EDUAdm 501-5KPRORTI	\$1.04	K	31%	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501E-A-3Y	SEL Spanning BU 3Y O365 EDU Adm 501-5k	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501E-A-3Y-P	SEL Spanning 3Y O365 EDUAdm501-5k PRORTI	\$0.97	K	31%	\$0.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501E-A-4Y	SEL Spanning BU 4Y O365 EDU Adm 501-5k	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501E-A-4Y-P	SEL Spanning 4Y O365 EDUAdm501-5k PRORTI	\$0.91	K	31%	\$0.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501E-A-5Y	SEL Spanning BU 5Y O365 EDU Adm 501-5k	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501E-A-5Y-P	SEL Spanning 5Y O365 EDUAdm501-5k PRORTI	\$0.87	K	31%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501E-A-P	SEL Spanning O365 EDU Adm 501-5k PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501GOV	SEL Spanning BU O365 Gov 501-5000	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501GOV-2Y	SEL Spanning BU 2Y O365 Gov 501-5000	\$57.00	K	31%	\$39.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501GOV-2Y-P	SEL Spanning 2Y O365 Gov 501-5K PRORTD	\$2.38	K	31%	\$1.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501GOV-3Y	SEL Spanning BU 3Y O365 Gov 501-5000	\$80.00	K	31%	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501GOV-3Y-P	SEL Spanning 3Y O365 Gov 501-5K PRORTD	\$2.22	K	31%	\$1.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501GOV-4Y	SEL Spanning BU 4Y O365 Gov 501-5000	\$99.00	K	31%	\$68.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501GOV-4Y-P	SEL Spanning 4Y O365 Gov 501-5K PRORTD	\$2.05	K	31%	\$1.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501GOV-5Y	SEL Spanning BU 5Y O365 Gov 501-5000	\$117.00	K	31%	\$80.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501GOV-5Y-P	SEL Spanning 5Y O365 Gov 501-5K PRORTD	\$1.95	K	31%	\$1.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	O365-501GOV-P	SEL Spanning O365 Gov 501-5K PRORTD	\$2.83	K	31%	\$1.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501NP	SEL Spanning BU O365 Non Prof 501-5000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501NP-2Y	SEL Spanning BU 2Y O365 Non Prf 501-5k	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501NP-2Y-P	SEL Spanning 2Y O365 NonPrf 501-5kPRORTD	\$1.96	K	31%	\$1.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501NP-3Y	SEL Spanning BU 3Y O365 Non Prf 501-5k	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501NP-3Y-P	SEL Spanning 3Y O365NonPrf 501-5k PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501NP-4Y	SEL Spanning BU 4Y O365 Non Prf 501-5k	\$82.00	K	31%	\$66.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501NP-4Y-P	SEL Spanning 4Y O365 NonPrf501-5k PRORTD	\$1.70	K	31%	\$1.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501NP-5Y	SEL Spanning BU 5Y O365 Non Prf 501-5k	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501NP-5Y-P	SEL Spanning 5Y O365NonPrf 501-5k PRORTD	\$1.62	K	31%	\$1.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-501NP-P	SEL Spanning O365 NonProf 501-5K PRORTD	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-10001B	SEL Spanning ARCH O365 Base 10001-25000	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365ARCH10001B-FSEL	Spanning ARCHO365Base10001-25KPROR	\$0.46	K	31%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365ARCH1001ES-FSEL	SpanningARCHO365EDUStud1001-10kPRO	\$0.17	K	31%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365ARCH10K1ES-FSEL	SpanningARCHO365EDUStud 10001+PROF	\$0.06	K	31%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-1B	SEL Spanning ARCH O365 Base 1-500	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-1B-P	SEL Spanning ARCH O365 Base 1-500 PRORTD	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-1E-A	SEL Spanning ARCH O365 EDU Adm 1-500	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-1E-A-P	SEL Spanning ARCHO365EDUAdm1-500PRORT	\$0.38	K	31%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-1E-S	SEL Spanning ARCH O365 EDU Stud 1-1000	\$3.00	K	31%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-1E-S-P	SEL Spanning ARCHO365EDU Stud1-1K PRORT	\$0.23	K	31%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-1GOV	SEL Spanning ARCH O365 Gov 1-500	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-1GOV-FSEL	Spanning ARCHO365 Gov 1-500 PRORTD	\$0.83	K	31%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-1NP	SEL Spanning ARCH O365 Non Prof 1-500	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-1NP-P	SEL Spanning ARCHO365NonProf1-500 PRORT	\$0.73	K	31%	\$0.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-25001B	SEL Spanning ARCH O365 Base 25001+	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365ARCH25001B-FSEL	Spanning ARCH O365 Base 25001+PRORT	\$0.31	K	31%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-5001B	SEL Spanning ARCH O365 Base 5001-10000	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH5001B-P	SEL SpanningARCH O365Base5001-10K PROR	\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365ARCH5001EA-FSEL	Spanning ARCHO365EDUAdm 5001+PROR	\$0.23	K	31%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-5001NP	SEL Spanning ARCH O365 Non Prof 5001+	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365ARCH5001NP-FSEL	Spanning ARCHO365NonProf5001+PRORT	\$0.42	K	31%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-501B	SEL Spanning ARCH O365 Base 501-5000	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-501B-P	SEL Spanning ARCH O365Base 501-5K PRORTI	\$0.77	K	31%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-501E-A	SEL Spanning ARCH O365 EDU Adm 501-5k	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH501EA-PSEL	Spanning ARCHO365EDUAdm 501-5KPROR	\$0.31	K	31%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-501GOV	SEL Spanning ARCH O365 Gov 501-5000	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365ARCH501GOV-FSEL	Spanning ARCH O365 Gov 501-5K PRORTI	\$0.71	K	31%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH-501NP	SEL Spanning ARCH O365 Non Prof 501-5000	\$7.00	K	31%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365-ARCH501NP-FSEL	Spanning ARCHO365NonProf501-5KPROR	\$0.58	K	31%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	O365ARCH5K1GOV-FSEL	Spanning ARCH O365 Gov 5001+PRORTD	\$0.54	K	31%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1	SEL Spanning BU Salesforce 1-50	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001	SEL Spanning BU Salesforce 1001-5000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-2Y	SEL Spanning BU Salesforce 1001-5000	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-2Y-P	SEL Spanning 2Y SFDC 1001-5K PRORATION	\$2.00	K	31%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-3Y	SEL Spanning BU 3Y Salesforce 1001-5000	\$66.00	K	31%	\$45.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-3Y-P	SEL Spanning 3Y SFDC 1001-5K PRORATION	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-4Y	SEL Spanning BU 4Y Salesforce 1001-5000	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-4Y-P	SEL Spanning 4Y SFDC 1001-5K PRORATION	\$1.69	K	31%	\$1.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-5Y	SEL Spanning BU 5Y Salesforce 1001-5000	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-5Y-P	SEL Spanning 5Y SFDC 1001-5K PRORATION	\$1.62	K	31%	\$1.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-EDU-1Y	SEL Spanning BU EDU Salesforce 1001-5000	\$16.00	K	31%	\$11.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001EDU1Y-PSEL	Spanning EDU SFDC 1001-5K PRORTD	\$1.33	K	31%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-EDU-2Y	SEL Spanning BU ED 2Y Salesforce 1001-5k	\$27.00	K	31%	\$18.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001EDU2Y-PSEL	Spanning EDU 2Y SFDC 1001-5K PRORTD	\$1.13	K	31%	\$0.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-EDU-3Y	SEL Spanning BU ED 3Y Salesforce 1001-5k	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001EDU3Y-PSEL	Spanning EDU 3Y SFDC 1001-5K PRORTD	\$1.06	K	31%	\$0.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-EDU-4Y	SEL Spanning BU ED 4Y Salesforce 1001-5k	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001EDU4Y-PSEL	Spanning EDU 4Y SFDC 1001-5K PRORTD	\$0.96	K	31%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-EDU-5Y	SEL Spanning BU ED 5Y Salesforce 1001-5k	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001EDU5Y-PSEL	Spanning EDU 5Y SFDC 1001-5K PRORTD	\$0.92	K	31%	\$0.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1001-P	SEL Spanning SFDC 1001-5K PRORATION	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-2Y-P	SEL Spanning 2Y SFDC 1-50 PRORATION	\$3.42	K	31%	\$2.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-3Y	SEL Spanning BU 3Y Salesforce 1-50	\$111.00	K	31%	\$76.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-3Y-P	SEL Spanning 3Y SFDC 1-50 PRORATION	\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-4Y	SEL Spanning BU 4Y Salesforce 1-50	\$139.00	K	31%	\$95.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-4Y-P	SEL Spanning 4Y SFDC 1-50 PRORATION	\$2.90	K	31%	\$2.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-5Y	SEL Spanning BU 5Y Salesforce 1-50	\$162.00	K	31%	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-5Y-P	SEL Spanning 5Y SFDC 1-50 PRORATION	\$2.70	K	31%	\$1.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-1Y	SEL Spanning BU EDU Salesforce 1-50	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-1Y-P	SEL Spanning EDU SFDC 1-50 PRORTD	\$1.83	K	31%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-2Y	SEL Spanning BU EDU 2Y Salesforce 1-50	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-2Y-P	SEL Spanning EDU 2Y sfdc 1-50 PRORTD	\$1.58	K	31%	\$1.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 1-50	\$51.00	K	31%	\$35.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-3Y-P	SEL Spanning EDU 3Y SFDC 1-50 PRORTD	\$1.42	K	31%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	SFDC-1-EDU-4Y	SEL Spanning BU EDU 4Y Salesforce 1-50	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-4Y-P	SEL Spanning EDU 4Y SFDC 1-50 PRORTD	\$1.33	K	31%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-5Y	SEL Spanning BU EDU 5Y Salesforce 1-50	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-EDU-5Y-P	SEL Spanning EDU 5Y SFDC 1-50 PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-1Y	SEL SPANNING NON PROF SFDC 1001-5000	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-1Y-P	SEL SPANNING NONPROF SFDC 1001-5K PRC	\$2.33	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-2Y-P	SEL SPANNING 2YNONPROFSFDC1001-5K PR	\$0.84	K	31%	\$0.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-3Y	SEL SPANNING 3Y NONPROFSFDC 1001-5K	\$68.60	K	31%	\$47.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-3Y-P	SEL SPANNING 3YNONPROFSFDC1001-5K PR	\$1.91	K	31%	\$1.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-4Y	SEL SPANNING 4Y NONPROFSFDC 1001-5K	\$83.44	K	31%	\$57.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-4Y-P	SEL SPANNING 4YNONPROFSFDC1001-5K PR	\$1.74	K	31%	\$1.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-5Y	SEL SPANNING 5Y NONPROFSFDC 1001-5K	\$98.56	K	31%	\$68.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1K1-NP-5Y-P	SEL SPANNING 5YNONPROFSFDC1001-5K PR	\$1.64	K	31%	\$1.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-1-P	SEL Spanning SFDC 1-50 PRORATION	\$4.00	K	31%	\$2.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201	SEL Spanning BU Salesforce 201-1000	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-2Y	SEL Spanning BU Salesforce 201-1000	\$54.00	K	31%	\$37.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-2Y-P	SEL Spanning 2Y SFDC 201-1000 PRORATION	\$2.25	K	31%	\$1.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-3Y	SEL Spanning BU 3Y Salesforce 201-1000	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-3Y-P	SEL Spanning 3Y SFDC 201-1000 PRORATION	\$2.14	K	31%	\$1.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-4Y	SEL Spanning BU 4Y Salesforce 201-1000	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-4Y-P	SEL Spanning 4Y SFDC 201-1000 PRORATION	\$1.94	K	31%	\$1.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-5Y	SEL Spanning BU 5Y Salesforce 201-1000	\$112.00	K	31%	\$77.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-5Y-P	SEL Spanning 5Y 201-1000 PRORATION	\$1.87	K	31%	\$1.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-EDU-1Y	SEL Spanning BU EDU Salesforce 201-1000	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201EDU-1Y-P	SEL Spanning EDU SFDC 201-1K PRORTD	\$1.50	K	31%	\$1.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-EDU-2Y	SEL Spanning BU EDU 2Y Salesforce 201-1k	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201EDU-2Y-P	SEL Spanning EDU 2Y SFDC 201-1K PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 201-1k	\$43.00	K	31%	\$29.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201EDU-3Y-P	SEL Spanning EDU 3Y SFDC 201-1K PRORTD	\$1.19	K	31%	\$0.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-EDU-4Y	SEL Spanning BU EDU 4Y Salesforce 201-1k	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201EDU4Y-P	SEL Spanning EDU 4Y SFDC 201-1K PRORTD	\$1.08	K	31%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-EDU-5Y	SEL Spanning BU EDU 5Y Salesforce 201-1k	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201EDU-5Y-P	SEL Spanning EDU 5Y SFDC 201-1K PRORTD	\$1.05	K	31%	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-201-P	SEL Spanning SFDC 201-1000 PRORATION	\$2.67	K	31%	\$1.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001	SEL Spanning BU Salesforce 5001+	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-2Y	SEL Spanning BU Salesforce 5001+	\$39.00	K	31%	\$26.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-2Y-P	SEL Spanning 2Y SFDC 5001+ PRORATION	\$1.63	K	31%	\$1.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-3Y	SEL Spanning BU 3Y Salesforce 5001+	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-3Y-P	SEL Spanning 3Y SFDC 5001+ PRORATION	\$1.53	K	31%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-4Y	SEL Spanning BU 4Y Salesforce 5001+	\$67.00	K	31%	\$46.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-4Y-P	SEL Spanning 4Y SFDC 5001+ PRORATION	\$1.40	K	31%	\$0.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-5Y	SEL Spanning BU 5Y Salesforce 5001+	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-5Y-P	SEL Spanning 5Y SFDC 5001+ PRORATION	\$1.37	K	31%	\$0.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-EDU-1Y	SEL Spanning BU EDU Salesforce 5001+	\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001EDU1Y-PSEL	SEL Spanning EDU sfdc 5001+ PRORTd	\$1.17	K	31%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-EDU-2Y	SEL Spanning BU EDU 2Y Salesforce 5001+	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001EDU2Y-PSEL	SEL Spanning EDU 2Y SFDC 5001+ PRORTD	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 5001+	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001EDU3Y-PSEL	SEL Spanning EDU 3Y SFDC 5001+ PRORTD	\$0.94	K	31%	\$0.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-EDU-4Y	SEL Spanning BU EDU 4Y Salesforce 5001+	\$41.00	K	31%	\$28.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001EDU4Y-PSEL	SEL Spanning EDU 4Y SFDC 5001+ PRORTD	\$0.85	K	31%	\$0.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-EDU-5Y	SEL Spanning BU EDU 5Y Salesforce 5001+	\$50.00	K	31%	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001EDU5Y-PSEL	SEL Spanning EDU 5Y SFDC 5001+ PRORTD	\$0.83	K	31%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5001-P	SEL Spanning SFDC 5001+ PRORATION	\$1.92	K	31%	\$1.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51	SEL Spanning BU Salesforce 51-200	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-1Y	SEL SPANNING NON PROF SALESFORCE 51-2	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-1Y-P	SEL SPANNING NON PROF SFDC 51-200 PROI	\$2.92	K	31%	\$2.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-2Y	SEL SPANNING 2Y NON PROF SFDC 51-200	\$60.20	K	31%	\$41.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-2Y-P	SEL SPANNING 2Y NONPROFSFDC51-200 PRC	\$2.51	K	31%	\$1.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-3Y	SEL SPANNING 3Y NON PROF SFDC 51-200	\$85.75	K	31%	\$59.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-3Y-P	SEL SPANNING 3YNONPROFSFDC 51-200 PRC	\$2.38	K	31%	\$1.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-4Y	SEL SPANNING 4Y NON PROF SFDC 51-200	\$104.30	K	31%	\$71.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-4Y-P	SEL SPANNING 4YNONPROFSFDC 51-200 PRC	\$2.17	K	31%	\$1.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-5Y	SEL SPANNING 5Y NON PROF SFDC 51-200	\$123.20	K	31%	\$85.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-1NP-5Y-P	SEL SPANNING 5Y NONPROFSFDC 51-200PRC	\$2.05	K	31%	\$1.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-3Y	SEL Spanning BU 3Y Salesforce 51-200	\$89.00	K	31%	\$61.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-3Y-P	SEL Spanning 3Y SFDC 51-200 PRORATION	\$2.47	K	31%	\$1.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-5Y	SEL Spanning BU 5Y Salesforce 51-200	\$131.00	K	31%	\$90.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-5Y-P	SEL Spanning 5Y SFDC 51-200 PRORATION	\$2.18	K	31%	\$1.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-1Y	SEL Spanning BU EDU Salesforce 51-200	\$19.00	K	31%	\$13.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-1Y-P	SEL Spanning EDU SFDC 51-200 PRORTD	\$1.58	K	31%	\$1.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-2Y	SEL Spanning BU EDU 2Y Salesforce 51-200	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-2Y-P	SEL Spanning EDU 2Y SFDC 51-200 PRORTD	\$1.33	K	31%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-3Y	SEL Spanning BU EDU 3Y Salesforce 51-200	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-3Y-P	SEL Spanning EDU 3Y SFDC 51-200 PRORTD	\$1.25	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	SFDC-51-EDU-4Y	SEL Spanning BU EDU 4Y Salesforce 51-200	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-4Y-P	SEL Spanning EDU 4Y SFDC 51-200 PRORTD	\$1.15	K	31%	\$0.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-5Y	SEL Spanning BU EDU 5Y Salesforce 51-200	\$67.00	K	31%	\$46.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-EDU-5Y-P	SEL Spanning EDU 5Y SFDC 51-200 PRORTD	\$1.12	K	31%	\$0.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-51-P	SEL Spanning SFDC 51-200 PRORATION	\$3.08	K	31%	\$2.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-1Y	SEL SPANNING NON PROF SALESFORCE 500	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-1Y-P	SEL SPANNING NON PROF SFDC 5001+ PROF	\$1.67	K	31%	\$1.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-2Y	SEL SPANNING 2Y NON PROF SFDC 5001+	\$34.40	K	31%	\$23.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-2Y-P	SEL SPANNING 2Y NONPROFSFDC 5001+ PRC	\$1.43	K	31%	\$0.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-3Y	SEL SPANNING 3Y NON PROF SFDC 5001+	\$84.28	K	31%	\$58.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-3Y-P	SEL SPANNING 3YNONPROFSFDC 5001+ PRC	\$2.34	K	31%	\$1.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-4Y	SEL SPANNING 4Y NONPROFSFDC 5001+	\$59.60	K	31%	\$41.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-4Y-P	SEL SPANNING 4Y NONPROFSFDC 5001+ PRC	\$1.24	K	31%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-5Y	SEL SPANNING 5Y NON PROF SFDC 5001+	\$70.40	K	31%	\$48.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-5K1-NP-5Y-P	SEL SPANNING 5YNONPROFSFDC 5001+ PRC	\$1.17	K	31%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-S1-2Y	SEL Spanning BU 2Y Salesforce 51-200	\$63.00	K	31%	\$43.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-S1-2Y-P	SEL Spanning 2Y SFDC 51-200 PRORATION	\$2.63	K	31%	\$1.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-S1-4Y	SEL Spanning BU 4Y Salesforce 51-200	\$107.00	K	31%	\$73.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SFDC-S1-4Y-P	SEL Spanning 4Y SFDC 51-200 PRORATION	\$2.23	K	31%	\$1.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SPANNING-GOOGLE	SEL Spanning Backup for Google Apps	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SPANNING-O365	SEL Spanning Backup for Office 365	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	SPANNING-SFDC	SEL Spanning Backup for Salesforce	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPANNING
5	3136SL	SEL: CORD,PWR,N5-15 C13,18AWG,6FT	\$5.00	K	31%	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	5500SL	SEL: CORD SET,4.5M,NEMA L6-20P	\$84.00	K	31%	\$57.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6349	SEL: CABLE,OPTICAL,50U,SC-LC,10M	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6803SL	SEL: CORD,POWER,220V,AUSTRALIA	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6804SL	SEL: CORD,POWER,220V,S.AFRICA-INDIA	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6805SL	SEL: CORD,POWER,220V,UK	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6806SL	SEL: CORD,POWER,220V,ISRAEL	\$35.00	K	31%	\$24.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6807SL	SEL: CORD,POWER,220V,JAPAN	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	6808SL	SEL: CORD,POWER,220V,EUROPE	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	7029SL	SEL: CORD SET,4.5M,NEMA L6-30P	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	7741SL	SEL: CORD,POWER,S. AFRICA	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8147SL	SEL: CORD SET,2.5M,NEMA5-15,IEC C19	\$76.00	K	31%	\$52.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8289SL	SEL: CORD,PWR,N5-15 C13,14AWG,2M	\$9.00	K	31%	\$6.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8296SL	SEL: CORD,POWER,C14-C13,16AWG,6FT	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8297SL	SEL: CORD,POWER,C14-C19,14AWG,6FT	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8665SL	SEL: CORD,POWER,60309-C19,15FT	\$109.00	K	31%	\$75.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	8840SL	SEL: CABLE,EX,SAS;SFF8088-SF8088;2M	\$194.00	K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90879028	SEL: FRU,TAPE,CLEAN;LTO;W-BARCODE	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90940740	SEL: RAMP,PYTHON,ADJUSTABLE	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949024	SEL: FRU,LTO TERAPCK COVER;NO MEDIA	\$395.00	K	31%	\$272.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949024-A	SEL: FRU,TRPK-ACCS;W-COVER;NO MEDIA	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030-F	SEL: PYTHON;CHAMBER-SLOT KEY ENABLE	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030FIN-D	SEL: CHAMBER-SLOT KEY;DICOUNT;TFIN	\$1,112.00	K	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030FIN-F	SEL: CHAMBER-SLOT;UPG;KEYENABLE;FIN	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030-J-D	SEL: CHAMB-SLOT KEY;DIS;TFIN;ENT	\$1,112.00	K	31%	\$767.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T380J	SEL: CHAMB/SLOT KEY ENABLE,T380 ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T380J-F	SEL: UPG,CHAMB/SLOT KEY,T380,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T950-J	SEL: CHAMB/SLOT KEY ENABLE,T950 ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030T950-J-F	SEL: UPG,CHAMB/SLOT KEY,T950,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN	SEL: CHAMBER-SLOT KEY ENABLE,TFIN	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN-J	SEL: CHAMB-SLOT KEY ENABLE,TFIN ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949030TFIN-J-F	SEL: UPG,CHAMB-SLOT KEY,TFIN,ENT	\$1,635.00	K	31%	\$1,128.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949048	SEL: FRU;TERAPACK W-O COVER,LTO	\$368.00	K	31%	\$253.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099	SEL: T950;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099-F	SEL: T950;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099FIN-F	SEL: TFIN;ENCRYPT;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949099TFIN	SEL: TFIN;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949106	SEL: FRU;TAPE;CLEAN;LTO;W-BCOD;CUST	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T200	SEL: FRU;5-12V PWR SUPPLY;ROHS;T200	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T380	SEL: FRU;5-12V PWR SUPPLY;ROHS;T380	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T680	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949112T68-F	SEL: FRU;5-12V PWR SUPPLY;ROHS;T680	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949118	SEL: FRU,TRANSPORTER,PYTH	\$19,615.00	K	31%	\$13,534.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120	SEL: FRU,DBA;PYTHON;ROHS ONLY	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949120T68-F	SEL: FRU,DBA;ROHS ONLY;T680	\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949132	SEL: FRU;N 1 PWR SUPPLIES;ROHS ONLY	\$9,138.00	K	31%	\$6,305.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949135	SEL: TAPES;TERAPACK;CUST;LTO-4	\$522.00	K	31%	\$360.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949156SL	SEL: CLN TPS X5,W TPK,BCD,CERT	\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949157SL	SEL: CLN TPS X10,W TPK,BCD,CERT	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166	SEL: FRU;5-12V PWRSUP;8AMP;ROHS	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166-F	SEL: FRU;5-12V PWRSUP;8AMP;ROHS	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949166FIN-F	SEL: FRU;UP;5-12VPWRSUP;8AP;ROH;FIN	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	90949166TFIN	SEL: FRU;5-12VPWRSUP;8AMP;ROHS;TFIN	\$3,877.00	K	31%	\$2,675.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949170SL	SEL: FRU,MAINT TAPES,10-TPK,CERT	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949171SL	SEL: FRU,MAINT TAPES,10-TPK,CUST	\$596.00	K	31%	\$411.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949175SL	SEL: FRU,MAINT TAPES,5-TPK,CERT	\$328.00	K	31%	\$226.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949191	SEL: TAPES;20;WO-TPK;CUST;LTO-4	\$997.00	K	31%	\$687.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949219	SEL: TAPES;20;WO-TPK;CERT;LTO-5	\$922.00	K	31%	\$636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949221	SEL: TAPES;TERAPACK;CERT;LTO-5	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949222	SEL: TAPES;TERAPACK;CUST;LTO-5	\$495.00	K	31%	\$341.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949258	SEL: FRU;VAX;BUMPER;T950	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259	SEL: SLS;SW KEY;DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949259-F	SEL: FRU;SLS SW-KEY;DIRECT-CON;T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949261	SEL: FRU;TAPE;LTO-5;CERTIFIED	\$48.00	K	31%	\$33.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949264	SEL: TAPES;TRPK;CERT;LTO5 WORM;T950	\$588.00	K	31%	\$405.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949266	SEL: TAPES;TRPK;CUST;LTO5 WORM;T950	\$588.00	K	31%	\$405.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949294	SEL: TAPES;TPK;CERT;3592 JC	\$3,005.00	K	31%	\$2,073.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949295	SEL: TAPES;TPK;CUST;3592 JC	\$3,005.00	K	31%	\$2,073.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949298	SEL: FRU HP TRANSPORTER	\$32,692.00	K	31%	\$22,557.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949305-A	SEL: ACCESS TPK;W-O CVR;NO MED;3592	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949310SPL	SEL: FRU,MAINT TPK, 9-TPS,CERT,3592	\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949311SPL	SEL: FRU,MAINT TPK, 9-TPS,CUST,3592	\$2,382.00	K	31%	\$1,643.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949312SPL	SEL: FRU,MAINT TPS, 5-TPK,CERT,3592	\$1,352.00	K	31%	\$932.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949334	SEL: FRU,TRANSPORTER,ENT	\$19,615.00	K	31%	\$13,534.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949349	SEL: TAPES;TPK;NO CVR;CERT;LTO-5	\$489.00	K	31%	\$337.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949350	SEL: TAPES;TPK;NO CVR;CUST;LTO-5	\$489.00	K	31%	\$337.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949357	SEL: FRU;UPG;SPECTRA LS;GEN III	\$2,520.00	K	31%	\$1,738.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949371	SEL: FRU,CABLES,T950,EXP,UPGRADE	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949374SL	SEL: TAPES,LTO5,CUST,10,CASE,NOTPK	\$501.00	K	31%	\$345.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949375SL	SEL: TAPES,LTO5,10,CERT,CASE,NOTPK	\$501.00	K	31%	\$345.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382-F	SEL: FRU,UPG,LTO-6,FC,FH,T950	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T20-F	SEL: FRU,UPG,LTO-6,FC,FH,T200	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T38-F	SEL: FRU,UPG,LTO-6,FC,FH,T380	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382T68-F	SEL: FRU,UPG,LTO-6,FC,FH,T680	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949382TFI-F	SEL: FRU,UPG,LTO-6,FC,FH,TFIN	\$24,781.00	K	31%	\$17,098.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949396	SEL: TAPES,TERAPACK,CERT,LTO-6	\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949397	SEL: TAPES,TERAPACK,CUST,LTO-6	\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949398	SEL: TAPES,TPK,NO CVR,CERT,LTO-6	\$716.00	K	31%	\$494.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949399	SEL: TAPES,TPK,NO CVR,CUST,LTO-6	\$716.00	K	31%	\$494.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949404	SEL: TAPES,20 TERAPACKS,CERT,LTO-6	\$14,319.00	K	31%	\$9,880.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949405	SEL: TAPES,20 TERAPACKS,CUST,LTO-6	\$14,319.00	K	31%	\$9,880.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949406	SEL: TAPES,20 TPKS,NO CVR,CERT,LTO6	\$14,185.00	K	31%	\$9,787.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949408	SEL: TAPES,20,WO-TPK,CERT,LTO-6	\$1,379.00	K	31%	\$951.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949410	SEL: FRU,TAPE,LTO-6,CERTIFIED	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949412	SEL: TAPES,LTO6,10,CERT,CASE,NOTPK	\$727.00	K	31%	\$501.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949414SL	SEL: TAPES,TRPK,CUST,LTO6 WORM,T950	\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949415SL	SEL: TAPES,TRPK,CERT,LTO6 WORM,T950	\$869.00	K	31%	\$599.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949437	SEL: FRU,SPECTRA LS,TFIN	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439	SEL: FRU,EDBA,PYTHON	\$6,148.00	K	31%	\$4,242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949439TFIN	SEL: FRU,EDBA,TFIN	\$6,092.00	K	31%	\$4,203.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442	SEL FRU,LTO-6,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442-F	SEL UPG,FRU,LTO-6,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T200	SEL FRU,LTO-6,T200,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T20-F	SEL UPG,LTO-6,T200,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T380	SEL FRU,LTO-6,T380,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T38-F	SEL UPG,LTO-6,T380,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T680	SEL FRU,LTO-6,T680,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442T68-F	SEL UPG,LTO-6,T680,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442TFI-F	SEL UPG,LTO-6,TFIN,FC,FH,IMPACT	\$24,781.00	K	31%	\$17,098.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949442TFIN	SEL FRU,LTO-6,TFIN,FC,FH,IMPACT	\$23,906.00	K	31%	\$16,495.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949468	SEL: TAPES,TERAPACK,CERT,LTO-6,MP	\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949469	SEL: TAPES,TERAPACK,CUST,LTO-6,MP	\$723.00	K	31%	\$498.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949470	SEL: TPS,TPK,NOCVR,CERT,LTO-6,MP	\$716.00	K	31%	\$494.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949472	SEL: TAPES,20 TPKS,CERT,LTO-6,MP	\$14,319.00	K	31%	\$9,880.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949476	SEL: TAPES,20,WO-TP,CERT,LTO-6,MP	\$1,379.00	K	31%	\$951.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949488	SEL: SLS,SW-KEY,QIP-CON,T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949488-F	SEL: UPG,SLS,SW-KEY,QIP-CON,T950	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949489	SEL: SLS,SW-KEY,QIP-CON,TFIN	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949489-F	SEL: UPG,SLS,SW-KEY,QIP-CON,TFIN	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949538-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,T950B	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949538TFIN	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949538TFIN-F	SEL: FRU,IP CAMERA,GN2,DRV-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949539-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,T950B	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949539TFIN	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949539TFIN-F	SEL: FRU,IP CAMERA,GEN2,MED-FR,TFIN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949553	SEL: FRU LS SD CARD IND TFIN	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949554	SEL: FRU LS SD CARD IND T-SERIES	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	90949558T2	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558T2-F	SEL: FRU,TS1150,DRV,T950,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558T380T2	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558T380T2-F	SEL: FRU,TS1150,DRV,T380,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558TFINT2	SEL: FRU,TS1150,DRV,TFIN,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949558TFINT2-F	SEL: UPG,TS1150,DRV,TFIN,IMPACT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949559TFINT2-F	SEL: FRU,TS1150,DRIVE,TFIN,ENT,T2	\$49,846.00	K	31%	\$34,393.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949564	SEL: TAPES,20 TPK,CERT,3592 JD	\$88,561.00	K	31%	\$61,107.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949565	SEL: TAPES,20 TPK,CUST,3592 JD	\$88,561.00	K	31%	\$61,107.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949566	SEL: TAPES,TPK,CERT,3592 JD	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949567	SEL: TAPES,TPK,CUST,3592 JD	\$4,425.00	K	31%	\$3,053.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578	SEL: FRU,RIM2,T950	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578-F	SEL: FRU,RIM2,T950	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T200	SEL: FRU,RIM2,T200	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T200-F	SEL: FRU,RIM2,T200	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T380	SEL: FRU,RIM2,T380	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T380-F	SEL: FRU,RIM2,T380	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T680	SEL: FRU,RIM2,T680	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578T680-F	SEL: FRU,RIM2,T680	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578TFIN	SEL: FRU,RIM2,TFIN	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949578TFIN-F	SEL: FRU,RIM2,TFIN	\$12,462.00	K	31%	\$8,598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949581	SEL:PREPUR,NEW,LTO-7,FC,T950	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949582	SEL:PREPUR,NEW,LTO-7,FC,TFIN	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949584	SEL:PREPUR,UPG,LTO-7,FC,ADAPT,T950	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949585	SEL:PREPUR,UPG,LTO-7,FC,ADAPT,TFIN	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949613	SEL: TAPES,TERAPACK,CERT,LTO-7	\$2,283.00	K	31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949614	SEL: TAPES,TERAPACK,CUST,LTO-7	\$2,283.00	K	31%	\$1,575.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615-F	SEL: FRU,UPG,LTO-7,FC,FH,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T200-F	SEL: FRU,UPG,LTO-7,FC,FH,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T380-F	SEL: FRU,UPG,LTO-7,FC,FH,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615T680-F	SEL: FRU,UPG,LTO-7,FC,FH,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949615TFIN-F	SEL: FRU,UPG,LTO-7,FC,FH,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616	SEL: FRU,LTO-7,FC,FH,IMPACT,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T950	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T200	SEL: FRU,LTO-7,FC,FH,IMPACT,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T200-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T200	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T380	SEL: FRU,LTO-7,FC,FH,IMPACT,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T380-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T380	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T680	SEL: FRU,LTO-7,FC,FH,IMPACT,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616T680-F	SEL: UPG,LTO-7,FC,FH,IMPACT,T680	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616TFIN	SEL: FRU,LTO-7,FC,FH,IMPACT,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949616TFIN-F	SEL: UPG,LTO-7,FC,FH,IMPACT,TFIN	\$24,600.00	K	31%	\$16,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949621	SEL: FRU,BRUSHES,TFIN,CARBON	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949625	SEL: FRU,MAIN,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949626	SEL: FRU,LSB,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949627	SEL: FRU,RSB,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949628	SEL: FRU,DRV,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949629	SEL: FRU,MEDIA,PWR RAILS,G2,UPG KIT	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949635	SEL: TPK,LTO-7,CERT,NCVR	\$2,276.00	K	31%	\$1,570.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949636	SEL: TPK,LTO-7,CUST,NCVR	\$2,276.00	K	31%	\$1,570.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949637	SEL: 20TPK,LTO-7,CERT	\$45,499.00	K	31%	\$31,394.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949638	SEL: 20TPK,LTO-7,CUST	\$45,499.00	K	31%	\$31,394.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949639	SEL: 20TPK,LTO-7,CERT,NCVR	\$45,353.00	K	31%	\$31,293.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949640	SEL: 20TPK,LTO-7,CUST,NCVR	\$45,353.00	K	31%	\$31,293.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949641	SEL: TAPES,LTO-7,CERT,CLAM20	\$4,498.00	K	31%	\$3,103.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949642	SEL: TAPES,LTO-7,CUST,CLAM20	\$4,498.00	K	31%	\$3,103.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949643	SEL: FRU,TAPE,LTO-7,CERT	\$230.00	K	31%	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949644	SEL: FRU,TAPE,LTO-7,CUST	\$230.00	K	31%	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949645	SEL: TAPES,LTO-7,CERT,CASE10	\$2,286.00	K	31%	\$1,577.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949646	SEL: TAPES,LTO-7,CUST,CASE10	\$2,286.00	K	31%	\$1,577.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949647	SEL: TPK,LTO-7,CUST,WORM	\$2,369.00	K	31%	\$1,634.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949648	SEL: TPK,LTO-7,CERT,WORM	\$2,369.00	K	31%	\$1,634.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949717	SEL: TPS,LTO-6BAFE,CERT,WORM,CASE10	\$861.00	K	31%	\$594.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949720	SEL: FRU,TAPE,LTO6,BAFE,WORM,CUSTOM	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949721	SEL: FRU,TAPE,LTO-6,BAFE,WORM,CERT	\$87.00	K	31%	\$60.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949723	SEL: FRU,TAPE,LTO-7,WORM,CERT	\$238.00	K	31%	\$164.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949724	SEL: FRU,TAPE,LTO-7,WORM,CUST	\$238.00	K	31%	\$164.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949725	SEL: TPS,LTO-7,CERT,WORM,CASE10	\$2,361.00	K	31%	\$1,629.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949728	SEL: TPS,LTO-6BAFE,CUST,WORM,CASE10	\$861.00	K	31%	\$594.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90949729	SEL: TPS,LTO-7,CUST,WORM,CASE10	\$2,361.00	K	31%	\$1,629.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959034	SEL: FRU,T120,COD:5 SLOT KEY	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959034-F	SEL: FRU,T120,COD:5 SLOT KEY	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959042	SEL: FRU,SLS:SOFTWARE:DIRECT:T120	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959042-F	SEL: FRU,SLS:SOFTWARE:DIRECT:T120	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959209	SEL: T120;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	90959209-F	SEL: T120;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959226	SEL: FRU;N 1 POWER PACK;ROHS ONLY	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959240	SEL: FRU;DRIVE SHELF;HH;T120	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959244	SEL: TAPES;TERAPACK;CERT;LTO-5;T120	\$452.00	K	31%	\$311.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959245	SEL: TAPES;TERAPACK;CUST;LTO-5;T120	\$452.00	K	31%	\$311.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959257	SEL: TAPES;TPK;NOCVVR;CERT;LTO5;T120	\$446.00	K	31%	\$307.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959261	SEL: FRU;LTO-6,HH,FC,T120	\$18,822.00	K	31%	\$12,987.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959261-F	SEL: FRU;LTO-6,HH,FC,UPGRD,T120	\$18,822.00	K	31%	\$12,987.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959262	SEL: FRU;LTO-6,HH,SAS,T120	\$17,662.00	K	31%	\$12,186.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959262-F	SEL: FRU;LTO-6,HH,SAS,UPGRD,T120	\$17,662.00	K	31%	\$12,186.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959268	SEL: TAPES;TPK;NOCVVR;CERT;LTO6,T120	\$629.00	K	31%	\$434.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959272	SEL: TAPES;TERAPACK;CERT;LTO-6,T120	\$636.00	K	31%	\$438.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959274	SEL: TAPES;TPK;CERT;LTO-6,T120,MP	\$636.00	K	31%	\$438.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959276	SEL: TPK;NOCVVR;CERT;LTO6,T120,MP	\$629.00	K	31%	\$434.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959289	SEL:PREPUR;LTO-7,FC,HH,T120	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959290	SEL:PREPUR;LTO-7,SAS,HH,T120	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959295	SEL: FRU;LTO-7,HH,FC,T120	\$19,428.00	K	31%	\$13,405.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959295-F	SEL: UPG;LTO-7,HH,FC,T120	\$19,554.00	K	31%	\$13,492.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959296	SEL: FRU;LTO-7,HH,SAS,T120	\$17,535.00	K	31%	\$12,099.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959296-F	SEL: UPG;LTO-7,HH,SAS,T120	\$17,535.00	K	31%	\$12,099.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959297	SEL: TPK;LTO-7,CERT,120,NCVVR	\$1,875.00	K	31%	\$1,293.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959298	SEL: TPK;LTO-7,CUST,120,NCVVR	\$1,875.00	K	31%	\$1,293.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959299	SEL: TPK;LTO-7,CERT,WORM,120	\$1,940.00	K	31%	\$1,338.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959300	SEL: TPK;LTO-7,CUST,WORM,120	\$1,940.00	K	31%	\$1,338.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959301	SEL: TPK;LTO-7,CERT,120	\$1,882.00	K	31%	\$1,298.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90959302	SEL: TPK;LTO-7,CUST,120	\$1,882.00	K	31%	\$1,298.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979018	SEL: FRU;SLS;SOFTWARE;DIRECT;T50E	\$3,269.00	K	31%	\$2,255.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979018-F	SEL: FRU;SLS;SOFTWARE;UPGRADE;T50E	\$3,269.00	K	31%	\$2,255.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979438	SEL: T50;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979438-F	SEL: T50;ENCRYPTION;PROFESSIONAL	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979471	SEL: FRU;POWER SUPPLY;T50E	\$1,149.00	K	31%	\$792.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979471-F	SEL: FRU;UPGRD;POWER SUPPLY;T50E	\$1,149.00	K	31%	\$792.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979473	SEL: FRU;SLOT CARTRIDGE SLED;T50E	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979476	SEL: COD-KEY;5 SLOT;T50E	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979476U-F	SEL: FRU;COD-KEY;5 SLOT;T50E	\$647.00	K	31%	\$446.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979478	SEL: COD-KEY;1 SLOT;T50E	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979478-F	SEL: FRU;COD-KEY;1 SLOT;T50E	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979510	SEL: FRU;LTO-6,FC,HH,T50E	\$9,796.00	K	31%	\$6,759.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979510-F	SEL: FRU;UPG;LTO-6,FC,HH,T50E	\$9,796.00	K	31%	\$6,759.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979511	SEL: FRU;LTO-6,SAS,HH,T50E	\$8,578.00	K	31%	\$5,918.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979511-F	SEL: FRU;UPG;LTO-6,SAS,HH,T50E	\$8,578.00	K	31%	\$5,918.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979519	SEL:PREPUR;LTO-7,SAS,HH,T50E	\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979520	SEL:PREPUR;LTO-7,FC,HH,T50E	\$4,923.00	K	31%	\$3,396.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979523	SEL: FRU;LTO-7,FC,HH,T50E	\$10,975.00	K	31%	\$7,572.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979523-F	SEL: UPG;LTO-7,HH,FC,T50E	\$10,975.00	K	31%	\$7,572.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979524	SEL: FRU;LTO-7,SAS,HH,T50E	\$10,092.00	K	31%	\$6,963.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	90979524-F	SEL: UPG;LTO-7,HH,SAS,T50E	\$10,092.00	K	31%	\$6,963.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T200	SEL: CHAMBER-SLOT KEY ENABLE;T200	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T20-F	SEL: CHAMBER-SLOT KEY ENABLE;T200	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T380	SEL: CHAMBER-SLOT KEY ENABLE;T380	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T38-F	SEL: FRU;CHAMBER-SLOT KEY;T380	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T680	SEL: CHAMBER-SLOT KEY ENABLE;T680	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019814T68-F	SEL: FRU;CHAMBER-SLOT KEY;T680	\$1,308.00	K	31%	\$902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019816	SEL: ENCRYPTION;PRO;T200-380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019816-F	SEL: FRU;ENCRYPTION;PRO;T200-380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019817	SEL: SLS SFTWR KEY;QIP-RIM-CONN;BOA	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019817-F	SEL: FRU;SLS SFTWR-KEY;QIP-RIM;BOA	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019818	SEL: SLS SFTWR KEY;DIRECT-CONN;T200	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019818-F	SEL: FRU;SLS SFTWR-KEY;DIRECT;T200	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019824	SEL: RACK;STANDARD 19 INCH	\$4,015.00	K	31%	\$2,770.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019832	SEL: SLS SW KEY;DIRECTCONN;T380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019832-F	SEL: FRU;SLS SW-KEY;DIRECT;T380-680	\$6,538.00	K	31%	\$4,511.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019873	SEL:PREPUR;NEW;LTO-7,FC,BOA	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	91019874	SEL:PREPUR;UPG;LTO-7,FC,ADAPT,BOA	\$6,231.00	K	31%	\$4,299.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9198	SEL: CNTR,SFP,8GB,850NM,OPTICAL	\$263.00	K	31%	\$181.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9313	SEL: CABLEOPTICAL50ULC-LC10M	\$187.00	K	31%	\$129.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9314	SEL: CABLE,OPTICAL,50U,LC-LC,20M	\$235.00	K	31%	\$162.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9317	SEL: CABLE,OPTICAL,LC-LC,50M	\$291.00	K	31%	\$200.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	9594SL	SEL: CORD,4.5M,L6-20P / LOCKING C19	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-6-H-A-2-30	SEL: T120BUNDLE 2 LTO-6 HH SAS 30S	\$37,890.00	K	31%	\$26,144.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-6HA-2-50	SEL: T120BUNDLE,2 LTO-6,HH,SAS,50S	\$39,198.00	K	31%	\$27,046.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-6HA-3-50	SEL: T120BUNDLE,3 LTO-6,HH,SAS,50S	\$50,019.00	K	31%	\$34,513.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-6HA-4-50	SEL: T120BUNDLE,4 LTO-6,HH,SAS,50S	\$61,788.00	K	31%	\$42,633.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-6-H-F-2-30	SEL: T120BUNDLE 2 LTO-6 HH FC 30S	\$43,088.00	K	31%	\$29,730.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-6HF-2-50	SEL: T120BUNDLE,2 LTO-6,HH,FC,50S	\$44,396.00	K	31%	\$30,633.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	T120-6HF-3-50	SEL: T120BUNDLE,3 LTO-6,HH,FC,50S	\$56,198.00	K	31%	\$38,776.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-6HF-4-50	SEL: T120BUNDLE,4 LTO-6,HH,FC,50S	\$68,556.00	K	31%	\$47,303.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-A-2-30	SEL: T120BUNDLE,2 LTO-7,HH,SAS,30S	\$39,885.00	K	31%	\$27,520.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-A-2-50	SEL: T120BUNDLE,2 LTO-7,HH,SAS,50S	\$39,885.00	K	31%	\$27,520.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-A-3-50	SEL: T120BUNDLE,3 LTO-7,HH,SAS,50S	\$52,177.00	K	31%	\$36,002.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-A-4-50	SEL: T120BUNDLE,4 LTO-7,HH,SAS,50S	\$63,423.00	K	31%	\$43,761.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-F-2-30	SEL: T120BUNDLE,2 LTO-7,HH,FC,30S	\$45,638.00	K	31%	\$31,490.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-F-2-50	SEL: T120BUNDLE,2 LTO-7,HH,FC,50S	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-F-3-50	SEL: T120BUNDLE,3 LTO-7,HH,FC,50S	\$58,192.00	K	31%	\$40,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T120-7-H-F-4-50	SEL: T120BUNDLE,4 LTO-7,HH,FC,50S	\$70,485.00	K	31%	\$48,634.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T200-DBA-1	SEL: T200;BASE UNIT W- 1 DBA	\$47,574.00	K	31%	\$32,826.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T200-DBA-2	SEL: T200;BASE UNIT W- 2 DBA	\$54,112.00	K	31%	\$37,337.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-DBA-1	SEL: T380;BASE UNIT W-1 DBA	\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-DBA-2	SEL: T380;BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-DBA-3	SEL: T380;BASE UNIT W- 3 DBA	\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-J-DBA-1	SEL: T380 ENT,BASE UNIT W-1 DBA	\$67,189.00	K	31%	\$46,360.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-J-DBA-2	SEL: T380 ENT,BASE UNIT W- 2 DBA	\$73,074.00	K	31%	\$50,421.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T380-J-DBA-3	SEL: T380 ENT,BASE UNIT W- 3 DBA	\$78,958.00	K	31%	\$54,481.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-7-H-A-1-10	SEL: T50E,LTO-7,HH,SAS,1DR,10S	\$16,346.00	K	31%	\$11,278.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-7-H-A-2-25	SEL: T50E,LTO-7,HH,SAS,2DR,25S	\$24,715.00	K	31%	\$17,053.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-7-H-F-1-10	SEL: T50E,LTO-7,HH,FIBRE,1DR,10S	\$20,269.00	K	31%	\$13,985.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T50E-7-H-F-2-25	SEL: T50E,LTO-7,HH,FIBRE,2DR,25S	\$28,769.00	K	31%	\$19,850.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T680-DBA-1	SEL: T680;BASE UNIT W- 1 DBA	\$102,366.00	K	31%	\$70,632.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T680-DBA-2	SEL: T680;BASE UNIT W- 2 DBA	\$108,251.00	K	31%	\$74,693.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T680-DBA-3	SEL: T680;BASE UNIT W- 3 DBA	\$114,135.00	K	31%	\$78,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9502FRMEXP	SEL: T950 2 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9503FRMEXP	SEL: T950 3 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9504FRMEXP	SEL: T950 4 FRM HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9505FRMEXP	SEL: T950 5 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9506FRMEXP	SEL: T950 6 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T9508FRMEXP	SEL: T950 8 FRAME HAX EXPANSION KIT	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B1D	SEL: T950B WITH 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B3D3T	SEL: T950 W-3 DBA'S & 3 TBA'S	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B3D3TDVXP	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B3D3TDX-F	SEL: T950 DRV EXP 3D 3T	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B6D0DVP	SEL: T950 DRV EXP 6D 0T	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B6D0T	SEL: T950 W- 6 DBA'S & 0 TBA'S	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B6D0TDX-F	SEL: T950 DRV EXP 6D 0T	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J-1D	SEL: T950B ENT 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J-3D	SEL: T950B ENT 3 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J3DDVXP	SEL: T950B ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,J3DDVXP	SEL: FRU,T950B ENT DRV EXP 3DBA	\$49,758.00	K	31%	\$34,333.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J-6D	SEL: T950B ENT 6 DBA	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-J6DDVXP	SEL: T950B ENT DRV EXP 6DBA	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,J6DDVXP	SEL: FRU,T950B ENT DRV EXP 6DBA	\$63,292.00	K	31%	\$43,671.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B-JMEDEXF	SEL: FRU,T950 ENT MEDIA EXP FRAME	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,JMEDIAEX	SEL: T950B ENT MEDIA EXP	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,JMULTI1D	SEL: T950B ENT, MULTI, 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,JMULTI3D	SEL: T950B ENT, MULTI, 3 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,JMULTI6D	SEL: T950B ENT, MULTI, 6 DBA	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,MEDBLJ-F	SEL: T950B ENT BULK TAP	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,MEDBLK-F	SEL: T950,LEFT,MED,EX,FR,W-BULK,UPG	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,MEDBULK	SEL: T950,LEFT,MED,EX,FRAME,W-BULK	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,MEDEX-F	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,MEDIAEXP	SEL: T950 MEDIA ONLY EXPANSN FRAME	\$26,023.00	K	31%	\$17,955.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,MEDLBJ-F	SEL: T950B ENT BULK TAP	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,MULT1D	SEL: T950,MULTI,WITH 1 DBA	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,MULT3D3T	SEL: T950,MULTI,W-3 DBA'S & 3 TBA'S	\$112,658.00	K	31%	\$77,734.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	T950B,MULT6D0T	SEL: T950,MULTI,W-6DBA'S & 0TBA'S	\$128,808.00	K	31%	\$88,877.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN3D3T	SEL: TFIN W- 3 DBA'S & 3 TBA'S	\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN3D3TDVX-F	SEL: TFIN;UPG;DRV EXP 3D 3T	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN3D3TDVXP	SEL: TFIN DRV EXP 3D 3T	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN6D0T	SEL: TFIN W- 6 DBA'S & 0 TBA'S	\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN6D0TDVX-F	SEL: TFIN;UPG;DRV EXP 6D 0T	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN6D0TDVXP	SEL: TFIN DRV EXP 6D 0T	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINBSB-LEFT	SEL: TFIN BULK SERV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINBSBLFT-F	SEL: FRU;TFIN BULK SV BAY;LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINBSBRTG-F	SEL: FRU;TFIN BULK SV BAY;RIGHT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN-BSB-RIGHT	SEL: TFIN BULK SERV BAY;RIGHT WITH ROBC	\$91,538.00	K	31%	\$63,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN-J3D3S	SEL: TFIN ENT 3D 3S	\$122,923.00	K	31%	\$84,816.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJ3SDVXP	SEL: TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJ3SDX-F	SEL: FRU;TFIN ENT DRV EXP 3D 3S	\$57,538.00	K	31%	\$39,701.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN-J6D0S	SEL: TFIN ENT 6D 0S	\$142,538.00	K	31%	\$98,351.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJ6DOSDVXP	SEL: TFIN ENT DRV EXP 6D 0S	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJ6DOSDX-F	SEL: FRU;TFIN ENT DRV EXP 6D 0S	\$73,231.00	K	31%	\$50,529.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	TFINJBSBLEFT	SEL: TFIN ENT BULK SERV BAY:LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJBSBLFT-F	SEL: FRU:TFIN ENT BULK SV BAY:LEFT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJBSBRGT-F	SEL: FRU:TFIN ENT BULK SV BAY:RIGHT	\$58,846.00	K	31%	\$40,603.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN-J-SB-RIGHT	SEL: TFIN ENT BULK SERV BAY, RGT W/ROBO	\$91,538.00	K	31%	\$63,161.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJMEDEX-F	SEL: FRU:TFIN ENT MEDIA EXP FRAME	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJMEDIAEXP	SEL: TFIN ENT MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJBSBLEFT	SEL: TFIN ENT SERV BAY:LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJBSBLFT-F	SEL: FRU:TFIN ENT SERV BAY:LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINJBSBRGT-F	SEL: FRU:TFIN ENT SERV BAY:RIGHT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN-J-SB-RIGHT	SEL: TFIN ENT SERV BAY, RIGHT WITH ROBOT	\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINMEDEX-F	SEL: TFIN;UPG;MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINMEDIAEXP	SEL: TFIN MEDIA EXP	\$26,154.00	K	31%	\$18,046.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINSB-LEFT	SEL: TFIN SERV BAY:LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINSBLEFT-F	SEL: TFIN;UPG;SERV BAY:LEFT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFIN-SB-RIGHT	SEL: TFIN SERV BAY, RIGHT, WITH ROBOT	\$78,462.00	K	31%	\$54,138.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	TFINSBRIGHT-F	SEL: TFIN;UPG;SERV BAY;RIGHT	\$45,769.00	K	31%	\$31,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPECTRALOGIC
5	HU-TLE100-249-AN	SEL Splunk-Hadoop Term +Esup100-249NdAN	\$3,808.00	K	31%	\$2,627.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE100-249-AP	SEL Splunk-Hadoop Term +Esup100-249NdAP	\$4,569.00	K	31%	\$3,152.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE100-249-EM	SEL Splunk-Hadoop Term +Esup100-249NdEM	\$3,503.00	K	31%	\$2,417.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE100-249-US	SEL Splunk-Hadoop Term +Esup100-249NdUS	\$3,046.00	K	31%	\$2,101.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE10-24-AN	SEL Splunk-Hadoop Term +Esup10-24NdAN	\$4,328.00	K	31%	\$2,986.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE10-24-AP	SEL Splunk-Hadoop Term +Esup10-24NdAP	\$5,192.00	K	31%	\$3,582.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE10-24-EM	SEL Splunk-Hadoop Term +Esup10-24NdEM	\$3,982.00	K	31%	\$2,747.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE10-24-US	SEL Splunk-Hadoop Term +Esup10-24NdUS	\$3,462.00	K	31%	\$2,388.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE250-499-AN	SEL Splunk-Hadoop Term +Esup250-499NdAN	\$3,462.00	K	31%	\$2,388.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE250-499-AP	SEL Splunk-Hadoop Term +Esup250-499NdAP	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE250-499-EM	SEL Splunk-Hadoop Term +Esup250-499NdEM	\$3,185.00	K	31%	\$2,197.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE250-499-US	SEL Splunk-Hadoop Term +Esup250-499NdUS	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE25-49-AN	SEL Splunk-Hadoop Term +Esup25-49NdAN	\$4,154.00	K	31%	\$2,866.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE25-49-AP	SEL Splunk-Hadoop Term +Esup25-49NdAP	\$4,985.00	K	31%	\$3,439.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE25-49-EM	SEL Splunk-Hadoop Term +Esup25-49NdEM	\$3,822.00	K	31%	\$2,637.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE25-49-US	SEL Splunk-Hadoop Term +Esup25-49NdUS	\$3,323.00	K	31%	\$2,292.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE500-999-AN	SEL Splunk-Hadoop Term +Esup500-999NdAN	\$3,029.00	K	31%	\$2,090.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE500-999-AP	SEL Splunk-Hadoop Term +Esup500-999NdAP	\$3,635.00	K	31%	\$2,508.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE500-999-EM	SEL Splunk-Hadoop Term +Esup500-999NdEM	\$2,786.00	K	31%	\$1,922.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE500-999-US	SEL Splunk-Hadoop Term +Esup500-999NdUS	\$2,423.00	K	31%	\$1,671.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE50-99-AN	SEL Splunk-Hadoop Term +Esup50-99NdAN	\$3,982.00	K	31%	\$2,747.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE50-99-AP	SEL Splunk-Hadoop Term +Esup50-99NdAP	\$4,777.00	K	31%	\$3,296.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE50-99-EM	SEL Splunk-Hadoop Term +Esup50-99NdEM	\$3,663.00	K	31%	\$2,527.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLE50-99-US	SEL Splunk-Hadoop Term +Esup50-99NdUS	\$3,185.00	K	31%	\$2,197.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG100-249-AN	SEL Splunk-Hadoop Term +Gsup100-249NdAN	\$4,285.00	K	31%	\$2,956.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG100-249-AP	SEL Splunk-Hadoop Term +Gsup100-249NdAP	\$5,140.00	K	31%	\$3,546.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG100-249-EM	SEL Splunk-Hadoop Term +Gsup100-249NdEM	\$3,942.00	K	31%	\$2,719.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG100-249-US	SEL Splunk-Hadoop Term +Gsup100-249NdUS	\$3,427.00	K	31%	\$2,364.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG10-24-AN	SEL Splunk-Hadoop Term +Gsup10-24NdAN	\$4,868.00	K	31%	\$3,358.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG10-24-AP	SEL Splunk-Hadoop Term +Gsup10-24NdAP	\$5,842.00	K	31%	\$4,030.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG10-24-EM	SEL Splunk-Hadoop Term +Gsup10-24NdEM	\$4,478.00	K	31%	\$3,089.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG10-24-US	SEL Splunk-Hadoop Term +Gsup10-24NdUS	\$3,894.00	K	31%	\$2,686.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG250-499-AN	SEL Splunk-Hadoop Term +Gsup250-499NdAN	\$3,894.00	K	31%	\$2,686.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG250-499-AP	SEL Splunk-Hadoop Term +Gsup250-499NdAP	\$4,674.00	K	31%	\$3,225.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG250-499-EM	SEL Splunk-Hadoop Term +Gsup250-499NdEM	\$3,583.00	K	31%	\$2,472.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG250-499-US	SEL Splunk-Hadoop Term +Gsup250-499NdUS	\$3,115.00	K	31%	\$2,149.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG25-49-AN	SEL Splunk-Hadoop Term +Gsup25-49NdAN	\$4,674.00	K	31%	\$3,225.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG25-49-AP	SEL Splunk-Hadoop Term +Gsup25-49NdAP	\$5,608.00	K	31%	\$3,869.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG25-49-EM	SEL Splunk-Hadoop Term +Gsup25-49NdEM	\$4,300.00	K	31%	\$2,967.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG25-49-US	SEL Splunk-Hadoop Term +Gsup25-49NdUS	\$3,738.00	K	31%	\$2,579.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG500-999-AN	SEL Splunk-Hadoop Term +Gsup500-999NdAN	\$3,405.00	K	31%	\$2,349.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG500-999-AP	SEL Splunk-Hadoop Term +Gsup500-999NdAP	\$4,085.00	K	31%	\$2,818.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG500-999-EM	SEL Splunk-Hadoop Term +Gsup500-999NdEM	\$3,132.00	K	31%	\$2,161.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG500-999-US	SEL Splunk-Hadoop Term +Gsup500-999NdUS	\$2,723.00	K	31%	\$1,878.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG50-99-AN	SEL Splunk-Hadoop Term +Gsup50-99NdAN	\$4,478.00	K	31%	\$3,089.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG50-99-AP	SEL Splunk-Hadoop Term +Gsup50-99NdAP	\$5,375.00	K	31%	\$3,708.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG50-99-EM	SEL Splunk-Hadoop Term +Gsup50-99NdEM	\$4,120.00	K	31%	\$2,842.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLG50-99-US	SEL Splunk-Hadoop Term +Gsup50-99NdUS	\$3,583.00	K	31%	\$2,472.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-ESUP10	SEL ANALYTS HADOOP TERML E SP 10 NDS L	\$34,615.00	K	31%	\$23,884.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-ESUP100	SEL ANALYTS HADOOP TERML E SP 100 NDS	\$304,615.00	K	31%	\$210,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP100ANSEL	ANALYTS HADOOP TERML E SP 100 NDS	\$380,769.00	K	31%	\$262,730.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP100APSEL	ANALYTS HADOOP TERML E SP 100 NDS	\$456,923.00	K	31%	\$315,276.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP100EMSEL	ANALYTS HADOOP TERML E SP 100 NDS	\$350,308.00	K	31%	\$241,712.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP10AN	SEL ANALYTS HADOOP TERML E SP 10 NDS /	\$43,269.00	K	31%	\$29,855.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP10AP	SEL ANALYTS HADOOP TERML E SP 10 NDS /	\$51,923.00	K	31%	\$35,826.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP10EM	SEL ANALYTS HADOOP TERML E SP 10 NDS E	\$39,808.00	K	31%	\$27,467.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-ESUP25	SEL ANALYTS HADOOP TERML E SP 25 NDS L	\$83,077.00	K	31%	\$57,323.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-ESUP250	SEL ANALYTS HADOOP TERML E SP 250 NDS	\$692,308.00	K	31%	\$477,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP250ANSEL	ANALYTS HADOOP TERML E SP 250 NDS	\$865,385.00	K	31%	\$597,115.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	HU-TLICESUP250APSEL	ANALYTS HADOOP TERML E SP 250 NDS	\$1,038,462.00	K	31%	\$716,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP250EMSEL	ANALYTS HADOOP TERML E SP 250 NDS	\$796,154.00	K	31%	\$549,346.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP25AN	SEL ANALYTS HADOOP TERML E SP 25 NDS /	\$103,846.00	K	31%	\$71,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP25AP	SEL ANALYTS HADOOP TERML E SP 25 NDS /	\$124,615.00	K	31%	\$85,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP25EM	SEL ANALYTS HADOOP TERML E SP 25 NDS E	\$95,538.00	K	31%	\$65,921.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-ESUP50	SEL ANALYTS HADOOP TERML E SP 50 NDS L	\$159,231.00	K	31%	\$109,869.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-ESUP500	SEL ANALYTS HADOOP TERML E SP 500 NDS	\$1,211,538.00	K	31%	\$835,961.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP500ANSEL	ANALYTS HADOOP TERML E SP 500 NDS	\$1,514,423.00	K	31%	\$1,044,951.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP500APSEL	ANALYTS HADOOP TERML E SP 500 NDS	\$1,817,308.00	K	31%	\$1,253,942.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP500EMSEL	ANALYTS HADOOP TERML E SP 500 NDS	\$1,393,269.00	K	31%	\$961,355.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP50AN	SEL ANALYTS HADOOP TERML E SP 50 NDS /	\$199,038.00	K	31%	\$137,336.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP50AP	SEL ANALYTS HADOOP TERML E SP 50 NDS /	\$238,846.00	K	31%	\$164,803.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICESUP50EM	SEL ANALYTS HADOOP TERML E SP 50 NDS E	\$183,115.00	K	31%	\$126,349.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP10	SEL ANALYTS HADOOP TERML G SP 10 NDS L	\$38,942.00	K	31%	\$26,869.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP100	SEL ANALYTS HADOOP TERML G SP 100 NDS	\$342,692.00	K	31%	\$236,457.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP100ANSEL	ANALYTS HADOOP TERML G SP 100 NDS	\$428,365.00	K	31%	\$295,571.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP100AFSEL	ANALYTS HADOOP TERML G SP 100 NDS	\$514,038.00	K	31%	\$354,686.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP100EMSEL	ANALYTS HADOOP TERML G SP 100 NDS	\$394,096.00	K	31%	\$271,926.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP10AN	SEL ANALYTS HADOOP TERML G SP 10 NDS /	\$48,678.00	K	31%	\$33,587.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP10AP	SEL ANALYTS HADOOP TERML G SP 10 NDS /	\$58,413.00	K	31%	\$40,304.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP10EM	SEL ANALYTS HADOOP TERML G SP 10 NDS E	\$44,784.00	K	31%	\$30,900.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP25	SEL ANALYTS HADOOP TERML G SP 25 NDS L	\$93,462.00	K	31%	\$64,488.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP250	SEL ANALYTS HADOOP TERML G SP 250 NDS	\$778,846.00	K	31%	\$537,403.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP250ANSEL	ANALYTS HADOOP TERML G SP 250 NDS	\$973,558.00	K	31%	\$671,755.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP250AFSEL	ANALYTS HADOOP TERML G SP 250 NDS	\$1,168,269.00	K	31%	\$806,105.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP250EMSEL	ANALYTS HADOOP TERML G SP 250 NDS	\$895,673.00	K	31%	\$618,014.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP25AN	SEL ANALYTS HADOOP TERML G SP 25 NDS /	\$116,827.00	K	31%	\$80,610.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP25AP	SEL ANALYTS HADOOP TERML G SP 25 NDS /	\$140,192.00	K	31%	\$96,732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP25EM	SEL ANALYTS HADOOP TERML G SP 25 NDS E	\$107,481.00	K	31%	\$74,161.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP50	SEL ANALYTS HADOOP TERML G SP 50 NDS L	\$179,135.00	K	31%	\$123,603.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-T-LIC-GSUP500	SEL ANALYTS HADOOP TERML G SP 500 NDS	\$1,361,538.00	K	31%	\$939,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP500ANSEL	ANALYTS HADOOP TERML G SP 500 NDS	\$1,701,923.00	K	31%	\$1,174,326.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP500AFSEL	ANALYTS HADOOP TERML G SP 500 NDS	\$2,042,308.00	K	31%	\$1,409,192.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP500EMSEL	ANALYTS HADOOP TERML G SP 500 NDS	\$1,565,769.00	K	31%	\$1,080,380.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP50AN	SEL ANALYTS HADOOP TERML G SP 50 NDS /	\$223,918.00	K	31%	\$154,503.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP50AP	SEL ANALYTS HADOOP TERML G SP 50 NDS /	\$268,702.00	K	31%	\$185,404.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	HU-TLICGSUP50EM	SEL ANALYTS HADOOP TERML G SP 50 NDS E	\$206,005.00	K	31%	\$142,143.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-100-199-AN	SEL Splunk ITSI Perp Lic100-199GB/dayAN	\$866.00	K	31%	\$597.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-100-199-AP	SEL Splunk ITSI Perp Lic100-199GB/dayAP	\$1,038.00	K	31%	\$716.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-100-199-EM	SEL Splunk ITSI Perp Lic100-199GB/dayEM	\$797.00	K	31%	\$549.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-100-199-US	SEL Splunk ITSI Perp Lic100-199GB/dayUS	\$692.00	K	31%	\$477.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-1K-1999-AN	SEL Splunk ITSI Perp Lic1K-1999GB/dayAN	\$432.00	K	31%	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-1K-1999-AP	SEL Splunk ITSI Perp Lic1K-1999GB/dayAP	\$520.00	K	31%	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-1K-1999-EM	SEL Splunk ITSI Perp Lic1K-1999GB/dayEM	\$398.00	K	31%	\$274.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-1K-1999-US	SEL Splunk ITSI Perp Lic1K-1999GB/dayUS	\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-200-499-AN	SEL Splunk ITSI Perp Lic200-499GB/dayAN	\$649.00	K	31%	\$447.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-200-499-AP	SEL Splunk ITSI Perp Lic200-499GB/dayAP	\$778.00	K	31%	\$536.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-200-499-EM	SEL Splunk ITSI Perp Lic200-499GB/dayEM	\$598.00	K	31%	\$412.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-200-499-US	SEL Splunk ITSI Perp Lic200-499GB/dayUS	\$519.00	K	31%	\$358.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-500-999-AN	SEL Splunk ITSI Perp Lic500-999GB/dayAN	\$469.00	K	31%	\$323.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-500-999-AP	SEL Splunk ITSI Perp Lic500-999GB/dayAP	\$563.00	K	31%	\$388.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-500-999-EM	SEL Splunk ITSI Perp Lic500-999GB/dayEM	\$432.00	K	31%	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-500-999-US	SEL Splunk ITSI Perp Lic500-999GB/dayUS	\$375.00	K	31%	\$258.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-50-99-AN	SEL Splunk ITSI Perp Lic50-99GB/dayAN	\$1,371.00	K	31%	\$945.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-50-99-AP	SEL Splunk ITSI Perp Lic50-99GB/dayAP	\$1,645.00	K	31%	\$1,135.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-50-99-EM	SEL Splunk ITSI Perp Lic50-99GB/dayEM	\$1,262.00	K	31%	\$870.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-PL-50-99-US	SEL Splunk ITSI Perp Lic50-99GB/dayUS	\$1,096.00	K	31%	\$756.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-100	SEL Splunk IT SI Perp Lic 100GB/day US	\$69,231.00	K	31%	\$47,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-100-AN	SEL Splunk IT SI Perp Lic 100GB/day AN	\$86,538.00	K	31%	\$59,711.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-100-AP	SEL Splunk IT SI Perp Lic 100GB/day AP	\$103,846.00	K	31%	\$71,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-100-EM	SEL Splunk IT SI Perp Lic 100GB/day EM	\$79,615.00	K	31%	\$54,934.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-1T	SEL Splunk IT SI Perp Lic 1TGB/day US	\$346,154.00	K	31%	\$238,846.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-1T-AN	SEL Splunk IT SI Perp Lic 1TGB/day AN	\$432,692.00	K	31%	\$298,557.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-1T-AP	SEL Splunk IT SI Perp Lic 1TGB/day AP	\$519,231.00	K	31%	\$358,269.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-1T-EM	SEL Splunk IT SI Perp Lic 1TGB/day EM	\$398,077.00	K	31%	\$274,673.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-200	SEL Splunk IT SI Perp Lic 200GB/day US	\$103,846.00	K	31%	\$71,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-200-AN	SEL Splunk IT SI Perp Lic 200GB/day AN	\$129,808.00	K	31%	\$89,567.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-200-AP	SEL Splunk IT SI Perp Lic 200GB/day AP	\$155,769.00	K	31%	\$107,480.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-200-EM	SEL Splunk IT SI Perp Lic 200GB/day EM	\$119,423.00	K	31%	\$82,401.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-50	SEL Splunk IT SI Perp Lic 50GB/day US	\$54,808.00	K	31%	\$37,817.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-500	SEL Splunk IT SI Perp Lic 500GB/day US	\$187,500.00	K	31%	\$129,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-500-AN	SEL Splunk IT SI Perp Lic 500GB/day AN	\$234,375.00	K	31%	\$161,718.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-500-AP	SEL Splunk IT SI Perp Lic 500GB/day AP	\$281,250.00	K	31%	\$194,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-500-EM	SEL Splunk IT SI Perp Lic 500GB/day EM	\$215,625.00	K	31%	\$148,781.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-50-AN	SEL Splunk IT SI Perp Lic 50GB/day AN	\$68,510.00	K	31%	\$47,271.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	IT-P-LIC-50-AP	SEL Splunk IT SI Perp Lic 50GB/day AP	\$82,212.00	K	31%	\$56,726.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-P-LIC-50-EM	SEL Splunk IT SI Perp Lic 50GB/day EM	\$63,029.00	K	31%	\$43,490.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE100-199-AN	SEL Splunk ITSI Term ESUP100-199GB/dayAN	\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE100-199-AP	SEL Splunk ITSI Term ESUP100-199GB/dayAP	\$415.00	K	31%	\$286.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE100-199-EM	SEL Splunk ITSI Term ESUP100-199GB/dayEM	\$318.00	K	31%	\$219.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE100-199-US	SEL Splunk ITSI Term ESUP100-199GB/dayUS	\$277.00	K	31%	\$191.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE1K-1999-AN	SEL Splunk ITSI Term ESUP1K-1999GB/dayAN	\$174.00	K	31%	\$120.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE1K-1999-AP	SEL Splunk ITSI Term ESUP1K-1999GB/dayAP	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE1K-1999-EM	SEL Splunk ITSI Term ESUP1K-1999GB/dayEM	\$160.00	K	31%	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE1K-1999-US	SEL Splunk ITSI Term ESUP1K-1999GB/dayUS	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE200-499-AN	SEL Splunk ITSI Term ESUP200-499GB/dayAN	\$260.00	K	31%	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE200-499-AP	SEL Splunk ITSI Term ESUP200-499GB/dayAP	\$312.00	K	31%	\$215.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE200-499-EM	SEL Splunk ITSI Term ESUP200-499GB/dayEM	\$238.00	K	31%	\$164.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE200-499-US	SEL Splunk ITSI Term ESUP200-499GB/dayUS	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE500-999-AN	SEL Splunk ITSI Term ESUP500-999GB/dayAN	\$188.00	K	31%	\$129.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE500-999-AP	SEL Splunk ITSI Term ESUP500-999GB/dayAP	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE500-999-EM	SEL Splunk ITSI Term ESUP500-999GB/dayEM	\$174.00	K	31%	\$120.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE500-999-US	SEL Splunk ITSI Term ESUP500-999GB/dayUS	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE50-99-AN	SEL Splunk ITSI Term ESUP50-99GB/dayAN	\$548.00	K	31%	\$378.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE50-99-AP	SEL Splunk ITSI Term ESUP50-99GB/dayAP	\$658.00	K	31%	\$454.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE50-99-EM	SEL Splunk ITSI Term ESUP50-99GB/dayEM	\$505.00	K	31%	\$348.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLE50-99-US	SEL Splunk ITSI Term ESUP50-99GB/dayUS	\$438.00	K	31%	\$302.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG100-199-AN	SEL Splunk ITSI Term GSUP100-199GB/dayAN	\$391.00	K	31%	\$269.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG100-199-AP	SEL Splunk ITSI Term GSUP100-199GB/dayAP	\$468.00	K	31%	\$322.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG100-199-EM	SEL Splunk ITSI Term GSUP100-199GB/dayEM	\$358.00	K	31%	\$247.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG100-199-US	SEL Splunk ITSI Term GSUP100-199GB/dayUS	\$312.00	K	31%	\$215.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG1K-1999-AN	SEL Splunk ITSI Term GSUP1K-1999GB/dayAN	\$195.00	K	31%	\$134.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG1K-1999-AP	SEL Splunk ITSI Term GSUP1K-1999GB/dayAP	\$234.00	K	31%	\$161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG1K-1999-EM	SEL Splunk ITSI Term GSUP1K-1999GB/dayEM	\$178.00	K	31%	\$122.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG1K-1999-US	SEL Splunk ITSI Term GSUP1K-1999GB/dayUS	\$156.00	K	31%	\$107.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG200-499-AN	SEL Splunk ITSI Term GSUP200-499GB/dayAN	\$292.00	K	31%	\$201.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG200-499-AP	SEL Splunk ITSI Term GSUP200-499GB/dayAP	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG200-499-EM	SEL Splunk ITSI Term GSUP200-499GB/dayEM	\$269.00	K	31%	\$185.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG200-499-US	SEL Splunk ITSI Term GSUP200-499GB/dayUS	\$234.00	K	31%	\$161.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG500-999-AN	SEL Splunk ITSI Term GSUP500-999GB/dayAN	\$211.00	K	31%	\$145.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG500-999-AP	SEL Splunk ITSI Term GSUP500-999GB/dayAP	\$252.00	K	31%	\$173.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG500-999-EM	SEL Splunk ITSI Term GSUP500-999GB/dayEM	\$194.00	K	31%	\$133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLG500-999-US	SEL Splunk ITSI Term GSUP500-999GB/dayUS	\$169.00	K	31%	\$116.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP100	SEL Splunk ITSI TerL w/ESUP 100GB/day US	\$27,692.00	K	31%	\$19,107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP100AN	SEL Splunk ITSI TerL w/ESUP 100GB/day AN	\$34,615.00	K	31%	\$23,884.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP100AP	SEL Splunk ITSI TerL w/ESUP 100GB/day AP	\$41,538.00	K	31%	\$28,661.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP100EM	SEL Splunk ITSI TerL w/ESUP 100GB/day EM	\$31,846.00	K	31%	\$21,973.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP1T	SEL Splunk ITSI TerL w/ESUP 1TGB/day US	\$138,462.00	K	31%	\$95,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP1TAN	SEL Splunk ITSI TerL w/ESUP 1TGB/day AN	\$173,077.00	K	31%	\$119,423.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP1TAP	SEL Splunk ITSI TerL w/ESUP 1TGB/day AP	\$207,692.00	K	31%	\$143,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP1TEM	SEL Splunk ITSI TerL w/ESUP 1TGB/day EM	\$159,231.00	K	31%	\$109,869.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP200	SEL Splunk ITSI TerL w/ESUP 200GB/day US	\$41,538.00	K	31%	\$28,661.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP200AN	SEL Splunk ITSI TerL w/ESUP 200GB/day AN	\$51,923.00	K	31%	\$35,826.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP200AP	SEL Splunk ITSI TerL w/ESUP 200GB/day AP	\$62,308.00	K	31%	\$42,992.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP200EM	SEL Splunk ITSI TerL w/ESUP 200GB/day EM	\$47,769.00	K	31%	\$32,960.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP50	SEL Splunk ITSI TerL w/ESUP 50GB/day US	\$21,923.00	K	31%	\$15,126.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-ESUP500	SEL Splunk ITSI TerL w/ESUP 500GB/day US	\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP500AN	SEL Splunk ITSI TerL w/ESUP 500GB/day AN	\$93,750.00	K	31%	\$64,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP500AP	SEL Splunk ITSI TerL w/ESUP 500GB/day AP	\$112,500.00	K	31%	\$77,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP500EM	SEL Splunk ITSI TerL w/ESUP 500GB/day EM	\$86,250.00	K	31%	\$59,512.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP50AN	SEL Splunk ITSI TerL w/ESUP 50GB/day AN	\$27,404.00	K	31%	\$18,908.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP50AP	SEL Splunk ITSI TerL w/ESUP 50GB/day AP	\$32,885.00	K	31%	\$22,690.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLIC-ESUP50EM	SEL Splunk ITSI TerL w/ESUP 50GB/day EM	\$25,212.00	K	31%	\$17,396.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP100	SEL Splunk ITSI TerL w/GSUP 100GB/day US	\$31,154.00	K	31%	\$21,496.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP100AN	SEL Splunk ITSI TerL w/GSUP 100GB/day AN	\$38,942.00	K	31%	\$26,869.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP100AP	SEL Splunk ITSI TerL w/GSUP 100GB/day AP	\$46,731.00	K	31%	\$32,244.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP100EM	SEL Splunk ITSI TerL w/GSUP 100GB/day EM	\$35,827.00	K	31%	\$24,720.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP1T	SEL Splunk ITSI TerL w/GSUP 1TGB/day US	\$155,769.00	K	31%	\$107,480.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP1TAN	SEL Splunk ITSI TerL w/GSUP 1TGB/day AN	\$194,712.00	K	31%	\$134,351.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP1TAP	SEL Splunk ITSI TerL w/GSUP 1TGB/day AP	\$233,654.00	K	31%	\$161,221.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP1TEM	SEL Splunk ITSI TerL w/GSUP 1TGB/day EM	\$179,135.00	K	31%	\$123,603.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP200	SEL Splunk ITSI TerL w/GSUP 200GB/day US	\$46,731.00	K	31%	\$32,244.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP200AN	SEL Splunk ITSI TerL w/GSUP 200GB/day AN	\$58,413.00	K	31%	\$40,304.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP200AP	SEL Splunk ITSI TerL w/GSUP 200GB/day AP	\$70,096.00	K	31%	\$48,366.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP200EM	SEL Splunk ITSI TerL w/GSUP 200GB/day EM	\$53,740.00	K	31%	\$37,080.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-T-LIC-GSUP500	SEL Splunk ITSI TerL w/GSUP 500GB/day US	\$84,375.00	K	31%	\$58,218.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP500AN	SEL Splunk ITSI TerL w/GSUP 500GB/day AN	\$105,469.00	K	31%	\$72,773.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP500AP	SEL Splunk ITSI TerL w/GSUP 500GB/day AP	\$126,563.00	K	31%	\$87,328.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	IT-TLICGSUP500EM	SEL Splunk ITSI TerL w/GSUP 500GB/day EM	\$97,031.00	K	31%	\$66,951.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-100-199-AN	SEL Splunk Ent Perp Lic 100-199GB/day AN	\$2,163.00	K	31%	\$1,492.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	SE-PL-100-199-AP	SEL Splunk Ent Perp Lic 100-199GB/day AP	\$2,597.00	K	31%	\$1,791.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-100-199-EM	SEL Splunk Ent Perp Lic 100-199GB/day EM	\$1,991.00	K	31%	\$1,373.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-100-199-US	SEL Splunk Ent Perp Lic 100-199GB/day US	\$1,731.00	K	31%	\$1,194.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-1K-1999-AN	SEL Splunk Ent Perp Lic 1K-1999GB/day AN	\$1,731.00	K	31%	\$1,194.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-1K-1999-AP	SEL Splunk Ent Perp Lic 1K-1999GB/day AP	\$2,077.00	K	31%	\$1,433.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-1K-1999-EM	SEL Splunk Ent Perp Lic 1K-1999GB/day EM	\$1,592.00	K	31%	\$1,098.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-1K-1999-US	SEL Splunk Ent Perp Lic 1K-1999GB/day US	\$1,385.00	K	31%	\$955.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-200-499-AN	SEL Splunk Ent Perp Lic 200-499GB/day AN	\$2,020.00	K	31%	\$1,393.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-200-499-AP	SEL Splunk Ent Perp Lic 200-499GB/day AP	\$2,423.00	K	31%	\$1,671.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-200-499-EM	SEL Splunk Ent Perp Lic 200-499GB/day EM	\$1,858.00	K	31%	\$1,282.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-200-499-US	SEL Splunk Ent Perp Lic 200-499GB/day US	\$1,615.00	K	31%	\$1,114.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-500-999-AN	SEL Splunk Ent Perp Lic 500-999GB/day AN	\$1,875.00	K	31%	\$1,293.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-500-999-AP	SEL Splunk Ent Perp Lic 500-999GB/day AP	\$2,251.00	K	31%	\$1,553.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-500-999-EM	SEL Splunk Ent Perp Lic 500-999GB/day EM	\$1,725.00	K	31%	\$1,190.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-500-999-US	SEL Splunk Ent Perp Lic 500-999GB/day US	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-50-99-AN	SEL Splunk Ent Perp Lic 50-99GB/day AN	\$2,740.00	K	31%	\$1,890.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-50-99-AP	SEL Splunk Ent Perp Lic 50-99GB/day AP	\$3,289.00	K	31%	\$2,269.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-50-99-EM	SEL Splunk Ent Perp Lic 50-99GB/day EM	\$2,522.00	K	31%	\$1,740.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-PL-50-99-US	SEL Splunk Ent Perp Lic 50-99GB/day US	\$2,192.00	K	31%	\$1,512.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-100	SEL Splunk Ent Perp Lic 100GB/day US	\$173,077.00	K	31%	\$119,423.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-100-AN	SEL Splunk Ent Perp Lic 100GB/day AN	\$216,346.00	K	31%	\$149,278.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-100-AP	SEL Splunk Ent Perp Lic 100GB/day AP	\$259,615.00	K	31%	\$179,134.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-100-EM	SEL Splunk Ent Perp Lic 100GB/day EM	\$199,038.00	K	31%	\$137,336.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-1T	SEL Splunk Ent Perp Lic 1TB/day US	\$1,384,615.00	K	31%	\$955,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-1T-AN	SEL Splunk Ent Perp Lic 1TB/day AN	\$1,730,769.00	K	31%	\$1,194,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-1T-AP	SEL Splunk Ent Perp Lic 1TB/day AP	\$2,076,923.00	K	31%	\$1,433,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-1T-EM	SEL Splunk Ent Perp Lic 1TB/day EM	\$1,592,308.00	K	31%	\$1,098,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-200	SEL Splunk Ent Perp Lic 200GB/day US	\$323,077.00	K	31%	\$222,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-200-AN	SEL Splunk Ent Perp Lic 200GB/day AN	\$403,846.00	K	31%	\$278,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-200-AP	SEL Splunk Ent Perp Lic 200GB/day AP	\$484,615.00	K	31%	\$334,384.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-200-EM	SEL Splunk Ent Perp Lic 200GB/day EM	\$371,538.00	K	31%	\$256,361.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-50	SEL Splunk Ent Perp Lic 50GB/day US	\$109,615.00	K	31%	\$75,634.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-500	SEL Splunk Ent Perp Lic 500GB/day US	\$750,000.00	K	31%	\$517,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-500-AN	SEL Splunk Ent Perp Lic 500GB/day AN	\$937,500.00	K	31%	\$646,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-500-AP	SEL Splunk Ent Perp Lic 500GB/day AP	\$1,125,000.00	K	31%	\$776,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-500-EM	SEL Splunk Ent Perp Lic 500GB/day EM	\$862,500.00	K	31%	\$595,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-50-AN	SEL Splunk Ent Perp Lic 50GB/day AN	\$137,019.00	K	31%	\$94,543.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-50-AP	SEL Splunk Ent Perp Lic 50GB/day AP	\$164,423.00	K	31%	\$113,451.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-P-LIC-50-EM	SEL Splunk Ent Perp Lic 50GB/day EM	\$126,058.00	K	31%	\$86,980.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE100-199-AN	SEL Splunk Ent TermL ESUP100-199GB/dayAN	\$866.00	K	31%	\$597.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE100-199-AP	SEL Splunk Ent TermL ESUP100-199GB/dayAP	\$1,038.00	K	31%	\$716.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE100-199-EM	SEL Splunk Ent TermL ESUP100-199GB/dayEM	\$797.00	K	31%	\$549.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE100-199-US	SEL Splunk Ent TermL ESUP100-199GB/dayUS	\$692.00	K	31%	\$477.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE1K-1999-AN	SEL Splunk Ent TermL ESUP1K-1999GB/dayAN	\$692.00	K	31%	\$477.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE1K-1999-AP	SEL Splunk Ent TermL ESUP1K-1999GB/dayAP	\$831.00	K	31%	\$573.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE1K-1999-EM	SEL Splunk Ent TermL ESUP1K-1999GB/dayEM	\$637.00	K	31%	\$439.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE1K-1999-US	SEL Splunk Ent TermL ESUP1K-1999GB/dayUS	\$554.00	K	31%	\$382.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE200-499-AN	SEL Splunk Ent TermL ESUP200-499GB/dayAN	\$808.00	K	31%	\$557.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE200-499-AP	SEL Splunk Ent TermL ESUP200-499GB/dayAP	\$969.00	K	31%	\$668.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE200-499-EM	SEL Splunk Ent TermL ESUP200-499GB/dayEM	\$743.00	K	31%	\$512.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE200-499-US	SEL Splunk Ent TermL ESUP200-499GB/dayUS	\$646.00	K	31%	\$445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE500-999-AN	SEL Splunk Ent TermL ESUP500-999GB/dayAN	\$751.00	K	31%	\$518.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE500-999-AP	SEL Splunk Ent TermL ESUP500-999GB/dayAP	\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE500-999-EM	SEL Splunk Ent TermL ESUP500-999GB/dayEM	\$691.00	K	31%	\$476.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE500-999-US	SEL Splunk Ent TermL ESUP500-999GB/dayUS	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE-50-99-AN	SEL Splunk Ent TermL ESUP50-99GB/dayAN	\$1,097.00	K	31%	\$756.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE-50-99-AP	SEL Splunk Ent TermL ESUP50-99GB/dayAP	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE-50-99-EM	SEL Splunk Ent TermL ESUP50-99GB/dayEM	\$1,009.00	K	31%	\$696.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLE-50-99-US	SEL Splunk Ent TermL ESUP50-99GB/dayUS	\$877.00	K	31%	\$605.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG100-199-AN	SEL Splunk Ent TermL GSUP100-199GB/dayAN	\$974.00	K	31%	\$672.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG100-199-AP	SEL Splunk Ent TermL GSUP100-199GB/dayAP	\$1,169.00	K	31%	\$806.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG100-199-EM	SEL Splunk Ent TermL GSUP100-199GB/dayEM	\$895.00	K	31%	\$617.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG100-199-US	SEL Splunk Ent TermL GSUP100-199GB/dayUS	\$779.00	K	31%	\$537.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG1K-1999-AN	SEL Splunk Ent TermL GSUP1K-1999GB/dayAN	\$778.00	K	31%	\$536.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG1K-1999-AP	SEL Splunk Ent TermL GSUP1K-1999GB/dayAP	\$935.00	K	31%	\$645.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG1K-1999-EM	SEL Splunk Ent TermL GSUP1K-1999GB/dayEM	\$717.00	K	31%	\$494.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG1K-1999-US	SEL Splunk Ent TermL GSUP1K-1999GB/dayUS	\$623.00	K	31%	\$429.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG200-499-AN	SEL Splunk Ent TermL GSUP200-499GB/dayAN	\$909.00	K	31%	\$627.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG200-499-AP	SEL Splunk Ent TermL GSUP200-499GB/dayAP	\$1,091.00	K	31%	\$752.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG200-499-EM	SEL Splunk Ent TermL GSUP200-499GB/dayEM	\$837.00	K	31%	\$577.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG200-499-US	SEL Splunk Ent TermL GSUP200-499GB/dayUS	\$727.00	K	31%	\$501.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG500-999-AN	SEL Splunk Ent TermL GSUP500-999GB/dayAN	\$843.00	K	31%	\$581.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG500-999-AP	SEL Splunk Ent TermL GSUP500-999GB/dayAP	\$1,014.00	K	31%	\$699.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG500-999-EM	SEL Splunk Ent TermL GSUP500-999GB/dayEM	\$777.00	K	31%	\$536.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLG500-999-US	SEL Splunk Ent TermL GSUP500-999GB/dayUS	\$675.00	K	31%	\$465.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	SE-T-LIC-ESUP100	SEL Splunk Ent TermL w/ESUP 100GB/day US	\$69,231.00	K	31%	\$47,769.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP100ANSEL	Splunk Ent TermL w/ESUP 100GB/day AN	\$86,538.00	K	31%	\$59,711.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP100APSEL	Splunk Ent TermL w/ESUP 100GB/day AP	\$103,846.00	K	31%	\$71,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP100EMSEL	Splunk Ent TermL w/ESUP 100GB/day EM	\$79,615.00	K	31%	\$54,934.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-ESUP1T	SEL Splunk Ent TermL w/ESUP 1TB/day US	\$553,846.00	K	31%	\$382,153.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP1TAN	SEL Splunk Ent TermL w/ESUP 1TB/day AN	\$692,308.00	K	31%	\$477,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP1TAP	SEL Splunk Ent TermL w/ESUP 1TB/day AP	\$830,789.00	K	31%	\$573,230.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP1TEM	SEL Splunk Ent TermL w/ESUP 1TB/day EM	\$636,923.00	K	31%	\$439,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-ESUP200	SEL Splunk Ent TermL w/ESUP 200GB/day US	\$129,231.00	K	31%	\$89,169.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP200ANSEL	Splunk Ent TermL w/ESUP 200GB/day AN	\$161,538.00	K	31%	\$111,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP200APSEL	Splunk Ent TermL w/ESUP 200GB/day AP	\$193,846.00	K	31%	\$133,753.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP200EMSEL	Splunk Ent TermL w/ESUP 200GB/day EM	\$148,615.00	K	31%	\$102,544.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-ESUP50	SEL Splunk Ent TermL w/ESUP 50GB/day US	\$43,846.00	K	31%	\$30,253.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-ESUP500	SEL Splunk Ent TermL w/ESUP 500GB/day US	\$300,000.00	K	31%	\$207,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP500ANSEL	Splunk Ent TermL w/ESUP 500GB/day AN	\$375,000.00	K	31%	\$258,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP500APSEL	Splunk Ent TermL w/ESUP 500GB/day AP	\$450,000.00	K	31%	\$310,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP500EMSEL	Splunk Ent TermL w/ESUP 500GB/day EM	\$345,000.00	K	31%	\$238,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP50AN	SEL Splunk Ent TermL w/ESUP 50GB/day AN	\$54,808.00	K	31%	\$37,817.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP50AP	SEL Splunk Ent TermL w/ESUP 50GB/day AP	\$65,769.00	K	31%	\$45,380.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICESUP50EM	SEL Splunk Ent TermL w/ESUP 50GB/day EM	\$50,423.00	K	31%	\$34,791.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-GSUP100	SEL Splunk Ent TermL w/GSUP 100GB/day US	\$77,885.00	K	31%	\$53,740.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP100ANSEL	Splunk Ent TermL w/GSUP 100GB/day AN	\$97,356.00	K	31%	\$67,175.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP100APSEL	Splunk Ent TermL w/GSUP 100GB/day AP	\$116,827.00	K	31%	\$80,610.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP100EMSEL	Splunk Ent TermL w/GSUP 100GB/day EM	\$89,567.00	K	31%	\$61,801.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-GSUP1T	SEL Splunk Ent TermL w/GSUP 1TB/day US	\$623,077.00	K	31%	\$429,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP1TAN	SEL Splunk Ent TermL w/GSUP 1TB/day AN	\$778,846.00	K	31%	\$537,403.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP1TAP	SEL Splunk Ent TermL w/GSUP 1TB/day AP	\$934,615.00	K	31%	\$644,884.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP1TEM	SEL Splunk Ent TermL w/GSUP 1TB/day EM	\$716,538.00	K	31%	\$494,411.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-GSUP200	SEL Splunk Ent TermL w/GSUP 200GB/day US	\$145,385.00	K	31%	\$100,315.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP200ANSEL	Splunk Ent TermL w/GSUP 200GB/day AN	\$181,731.00	K	31%	\$125,394.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP200APSEL	Splunk Ent TermL w/GSUP 200GB/day AP	\$218,077.00	K	31%	\$150,473.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP200EMSEL	Splunk Ent TermL w/GSUP 200GB/day EM	\$167,192.00	K	31%	\$115,362.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-T-LIC-GSUP500	SEL Splunk Ent TermL w/GSUP 500GB/day US	\$337,500.00	K	31%	\$232,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP500ANSEL	Splunk Ent TermL w/GSUP 500GB/day AN	\$421,875.00	K	31%	\$291,093.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP500APSEL	Splunk Ent TermL w/GSUP 500GB/day AP	\$506,250.00	K	31%	\$349,312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	SE-TLICGSUP500EMSEL	Splunk Ent TermL w/GSUP 500GB/day EM	\$388,125.00	K	31%	\$267,806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SPLUNK
5	EGL-0032PE14-I	SEL Eyeglass 2 Cluster Kit Ent-Installed	\$14,031.00	K	31%	\$9,681.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-P	SEL IGLS 2 CLST KIT ENT-QUICK START PLUS	\$35,826.00	K	31%	\$24,719.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032PE15-Q	SEL IGLS 2 CLST KIT ENT-QUICK START	\$23,262.00	K	31%	\$16,050.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-0032UE-2	SEL IGLS Basic-ADV to ENT Upp 2 Pack v2	\$7,338.00	K	31%	\$5,063.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL2-SRM-LIC	SEL Cluster Storage Monitor Lic v2	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-EDGE-C1	SEL ISILONSD EDGE CLUSTER DISCOVERY-L	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-ENT-NODE-LIC	SEL EYEGLOSS DR MANAGER Enterprise VAPF	\$565.00	K	31%	\$389.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-RAND-AGT	SEL Ransomware Defender Agent Lic	\$8,974.00	K	31%	\$6,192.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EGL-RAND-LIC	SEL Ransomware Defender Feature Lic	\$3,846.00	K	31%	\$2,653.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-003E	SEL EyeGlass DR Single Cluster License	\$5,477.00	K	31%	\$3,779.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-005	SEL EyeGlass VM Management	\$21.00	K	31%	\$14.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-010	SEL EyeGlass Vblock Ent 1 Pack	\$6,410.00	K	31%	\$4,422.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	EYEGLOSS-011	SEL EyeGlass vCenter Discovery	\$754.00	K	31%	\$520.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGL-CA-009	SEL Eyeglass Isilon Probe-Basic	\$1,795.00	K	31%	\$1,238.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	IGL-CA-012	SEL Eyeglass Vblock Probe-Basic	\$2,820.00	K	31%	\$1,945.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SUPERNA
5	SYNCCD-STG-T1-1YSEL	Sync EE CLD Storage 1-10 TB 1 yr	\$2,160.00	K	31%	\$1,490.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNCCD-STG-T1-2YSEL	Sync EE CLD Storage 1-10 TB 2 yr	\$4,104.00	K	31%	\$2,831.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNCCD-STG-T1-3YSEL	Sync EE CLD Storage 1-10 TB 3 yr	\$5,832.00	K	31%	\$4,024.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNCCD-STG-T2-1YSEL	Sync EE CLD Storage 11-100 TB 1 yr	\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNCCD-STG-T2-2YSEL	Sync EE CLD Storage 11-100 TB 2 yr	\$3,420.00	K	31%	\$2,359.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNCCD-STG-T2-3YSEL	Sync EE CLD Storage 11-100 TB 3 yr	\$4,860.00	K	31%	\$3,353.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNCCD-STG-T3-1YSEL	Sync EE CLD Storage 101-1,000 TB 1 yr	\$1,620.00	K	31%	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNCCD-STG-T3-2YSEL	Sync EE CLD Storage 101-1,000 TB 2 yr	\$3,078.00	K	31%	\$2,123.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNCCD-STG-T3-3YSEL	Sync EE CLD Storage 101-1,000 TB 3 yr	\$4,374.00	K	31%	\$3,018.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNCCD-STG-T4-1YSEL	Sync EE CLD Storage 1,001 TB+ 1 yr	\$1,440.00	K	31%	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNCCD-STG-T4-2YSEL	Sync EE CLD Storage 1,001 TB+ 2 yr	\$2,736.00	K	31%	\$1,887.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNCCD-STG-T4-3YSEL	Sync EE CLD Storage 1,001 TB+ 3 yr	\$3,888.00	K	31%	\$2,682.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-CON-1Y	SEL Sync DH Specialty Connector 1 yr	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-CON-2Y	SEL Sync DH Specialty Connector 2 yr	\$72,000.00	K	31%	\$49,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-CON-3Y	SEL Sync DH Specialty Connector 3 yr	\$102,000.00	K	31%	\$70,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-T1-1Y	SEL Sync DH 100-1,000 sts 1 yr	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-T1-2Y	SEL Sync DH 100-1,000 sts 2 yr	\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-T1-3Y	SEL Sync DH 100-1,000 sts 3 yr	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-T2-1Y	SEL Sync DH 1,001-5,000 sts 1 yr	\$32.00	K	31%	\$22.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-T2-2Y	SEL Sync DH 1,001-5,000 sts 2 yr	\$58.00	K	31%	\$40.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-T2-3Y	SEL Sync DH 1,001-5,000 sts 3 yr	\$82.00	K	31%	\$56.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-T3-1Y	SEL Sync DH 5,001-10,000 sts 1 yr	\$28.00	K	31%	\$19.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-T3-2Y	SEL Sync DH 5,001-10,000 sts 2 yr	\$51.00	K	31%	\$35.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY
5	SYNC-DH-T3-3Y	SEL Sync DH 5,001-10,000 sts 3 yr	\$72.00	K	31%	\$49.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPCLICITY

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	SYNC-DH-T4-1Y	SEL Sync DH 10,001-20,000 sts 1 yr	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-T4-2Y	SEL Sync DH 10,001-20,000 sts 2 yr	\$45.00	K	31%	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-T4-3Y	SEL Sync DH 10,001-20,000 sts 3 yr	\$64.00	K	31%	\$44.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-T5-1Y	SEL Sync DH 20,001+ sts 1 yr	\$22.00	K	31%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-T5-2Y	SEL Sync DH 20,001+ sts 2 yr	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-T5-3Y	SEL Sync DH 20,001+ sts 3 yr	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-UNL-1Y	SEL Sync DH Unlimited TB 1 yr	\$200,000.00	K	31%	\$138,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-UNL-2Y	SEL Sync DH Unlimited TB 2 yr	\$360,000.00	K	31%	\$248,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-DH-UNL-3Y	SEL Sync DH Unlimited TB 3 yr	\$510,000.00	K	31%	\$351,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T1-1Y	SEL Sync EE 25-1,000 sts 1 yr	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T1-2Y	SEL Sync EE 25-1,000 sts 2 yr	\$286.00	K	31%	\$197.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T1-3Y	SEL Sync EE 25-1,000 sts 3 yr	\$405.00	K	31%	\$279.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T2-1Y	SEL Sync EE 1,001-5,000 sts 1 yr	\$120.00	K	31%	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T2-2Y	SEL Sync EE 1,001-5,000 sts 2 yr	\$228.00	K	31%	\$157.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T2-3Y	SEL Sync EE 1,001-5,000 sts 3 yr	\$324.00	K	31%	\$223.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T3-1Y	SEL Sync EE 5,001-10,000 sts 1 yr	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T3-2Y	SEL Sync EE 5,001-10,000 sts 2 yr	\$182.00	K	31%	\$125.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T3-3Y	SEL Sync EE 5,001-10,000 sts 3 yr	\$258.00	K	31%	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T4-1Y	SEL Sync EE 10,001+ sts 1 yr	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T4-2Y	SEL Sync EE 10,001+ sts 2 yr	\$160.00	K	31%	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	SYNC-EE-T4-3Y	SEL Sync EE 10,001+ sts 3 yr	\$225.00	K	31%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	SYNCPLICITY
5	100DCODSSP-1	SEL IDUClasFrwKODr 100 +SS&Sup 1year	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DCODSSP-12MT	SEL IDUClasFrwKODr 100 +SS&Sup 12mt	\$6,429.00	K	31%	\$4,436.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DCOSSP-1	SEL IDUClasFr SPOn 100 +SS&Sup 1yr	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DCOSSP-12MT	SEL IDUClasFr SPOn 100 +SS&Sup 12mth	\$6,429.00	K	31%	\$4,436.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DCSSP-1	SEL IDUClasFr 100 + SS&Sup 1year	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DCUSSP-1	SEL IDUClasFrwKUX100 + SS&Sup 1yr	\$12,853.00	K	31%	\$8,868.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DLSSP-3	SEL DL FOR 100 USERS + SS AND SUP 1YR	\$9,945.00	K	31%	\$6,862.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DLSSP-1	SEL DLSUI FOR 100 + SS AND SUP FOR 1YR	\$15,470.00	K	31%	\$10,674.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DLXSSP-1	SEL DL ANALY 100 USERS + SS & SUP 1YR	\$6,630.00	K	31%	\$4,574.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DPSSSP	SEL DP SP for 100 + SS &Sup 1st yr	\$8,705.00	K	31%	\$6,006.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DTSSP	SEL DTE 100 users + SS + Support 1st yr	\$13,260.00	K	31%	\$9,149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DWS1PRSSP-1	SEL DWSP100user+1Pb/Col 50SL+SS&Sup1st yr	\$22,100.00	K	31%	\$15,249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100DWW1PRSSP-1	SEL DWWin100user+1Pb/Col50SL+SS&Sup1st yr	\$22,100.00	K	31%	\$15,249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100ECL01PRSSP	SEL DAExOnL 100+1DAPb/Col 50SL+SS&Sup1y	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100ECL01PRSSP12	SEL DAExOnL 100+1DAPb/Col50SL+SS&Sup12r	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100ODL1PRSSP	SEL DAODLlTe100+1DAPb/Col50SL+ SS&Sup1yr	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100ODL1PRSSP12MSEL	SEL DAODLlTe100+1DAPb/Col50SL+SS&Sup12r	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100SPL01PRSSP	SEL DASPONLlTe100+1DAPb/Col50SL+SS&Sup'	\$11,050.00	K	31%	\$7,624.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100SPL01PRSSP12ISEL	SEL DASPONLlTe100+1DAPb/Col50SL+SS&Sup'	\$5,527.00	K	31%	\$3,813.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCODSSP-1	SEL IDUClasFrwKODr 250 +SS&Sup 1year	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCODSSP-12MT	SEL IDUClasFrwKODr 250 +SS&Sup 12mt	\$9,909.00	K	31%	\$6,837.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCOSSP-1	ISEL DUClasFr SPOn 250 +SS&Sup 1yr	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCOSSP-12MT	SEL IDUClasFr SPOn 250 +SS&Sup 12mth	\$9,909.00	K	31%	\$6,837.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCSSP-1	SEL IDUClasFr 250 + SS&Sup 1year	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCUSSP-1	SEL IDUClasFrwKUX250 + SS&Sup 1yr	\$19,810.00	K	31%	\$13,668.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLSSP-3	SEL DL FOR 250 USERS + SS AND SUP 1YR	\$15,356.00	K	31%	\$10,595.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLSSP-1	SEL DLSUI FOR 250 + SS AND SUP FOR 1YR	\$23,888.00	K	31%	\$16,482.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLXSSP-1	SEL DL ANALY 250 USERS + SS & SUP 1YR	\$10,238.00	K	31%	\$7,064.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DPSSSP	SEL DP for 250 + SS &Sup 1st yr	\$13,416.00	K	31%	\$9,257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DTSSP	SEL DTE 250 users + SS + Support 1st yr	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DWS1PRSSP-1	SEL DWSP250user+1Pb/Col50SL+SS&Sup 1st yr	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DWW1PRSSP-1	SEL DWWin250user+1Pb/Col50SL+SS&Sup1st yr	\$34,125.00	K	31%	\$23,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250ECL01PRSSP	SEL DAExOnL250+1DAPb/Col 50SL+SS&Sup1yr	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250ECL01PRSSP12	SEL DAExOnL250+1DAPb/Col50SL+SS&Sup12r	\$8,531.50	K	31%	\$5,889.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250ODL1PRSSP	SEL SELDAODLlTe250+1DAPb/Col50SL+SS&Su	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250ODL1PRSSP12MSEL	SEL DAODLlTe250+1DAPb/Col50SL+SS&Sup12r	\$8,531.50	K	31%	\$5,889.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250SPL01PRSSP	SEL DASPONLlTe250+1DAPb/Col50SL+SS&Sup'	\$17,063.00	K	31%	\$11,773.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250SPL01PRSSP12ISEL	SEL DASPONLlTe250+1DAPb/Col50SL+SS&Sup'	\$8,531.50	K	31%	\$5,889.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCODSSP-1	SEL IDUClasFrwKODr 25 +SS&Sup 1year	\$6,065.00	K	31%	\$4,184.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCODSSP-12MT-1	SEL IDUClasFrwKODr 25 +SS&Sup 12mt	\$3,034.00	K	31%	\$2,093.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCOSSP-1	SEL IDUClasFr SPOn 25 +SS&Sup 1yr	\$6,065.00	K	31%	\$4,184.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCOSSP-12MT-1	SEL IDUClasFr SPOn 25 +SS&Sup 12mth	\$3,034.00	K	31%	\$2,093.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCSSP-1	SEL IDUClasFr 25 + SS&Sup 1year	\$6,065.00	K	31%	\$4,184.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DCUSSP-1	SEL IDUClasFrwKUX25 + SS&Sup 1yr	\$6,065.00	K	31%	\$4,184.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLSSP-3	SEL DL FOR 25 USERS + SS AND SUP 1YR	\$4,680.00	K	31%	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLSSP-1	SEL DLSUI FOR 25 + SS AND SUP FOR 1YR	\$7,280.00	K	31%	\$5,023.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DLXSSP-1	SEL DL ANALY 25 USERS + SS AND SUP 1YR	\$3,120.00	K	31%	\$2,152.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DPSSSP	SEL DP SP for 25 + SS &Sup 1st yr	\$4,108.00	K	31%	\$2,834.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DTSSP	SEL DTE 25 users + SS and Support 1st yr	\$6,240.00	K	31%	\$4,305.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DWS1PRSSP-1	SEL DWSP25user+1Pb/Col50SL+SS&Sup1st yr	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DWW1PRSSP-1	SEL DWWin25user+1Pb/Col50SL+SS&Sup1st yr	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250ECL01PRSSP	SEL DAExOnL25+1 DA Pb/Col 50SL+SS&Sup1yr	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250ECL01PRSSP12MSEL	SEL DAExOnL25+1DAPb/Col50SL+SS&Sup12m	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	250DL1PRSSP	SEL DAODLlTe25+1DAPb/Col50SL+SS&Sup1yr	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	25ODL1PRSSP12M	SEL DAODLite25+1DA Pb/Col50SL+SS&Sup12r	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	25SPL01PRSSP	SEL DASPONLite25+1DAPb/Col50SL+SS&Sup1	\$5,200.00	K	31%	\$3,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	25SPL01PRSSP12M	SEL DASPONLite25+1DAPb/Col 50SL+SS&Sup1	\$2,601.00	K	31%	\$1,794.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	25UX1PRSSP	SEL DATADVUIOUX 25 1DAPROBE50SL SS SU	\$10,400.00	K	31%	\$7,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DA1PRSSP	SEL DATADVANT50 1 PROBE 1YSS SP	\$15,600.00	K	31%	\$10,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCODSSP-1	SEL IDUClasFrvwKODr 50 +SS&Sup 1year	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCODSSP-12MT-	SEL IDUClasFrvwKODr 50 +SS&Sup 12mt	\$4,551.00	K	31%	\$3,140.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCOSSP-1	SEL IDUClasFr SPOn 50 +SS&Sup 1yr	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCOSSP-12MT-	SEL IDUClasFr SPOn 50 +SS&Sup 12mth	\$4,551.00	K	31%	\$3,140.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCSSP-1	SEL IDUClasFr 50 + SS&Sup 1year	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DCUSSP-1	SEL IDUClasFrvwKux50 + SS&Sup 1yr	\$9,099.00	K	31%	\$6,278.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DLSSP-3	SEL DL FOR 50 USERS + SS AND SUP 1YR	\$7,020.00	K	31%	\$4,843.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DLSSP-1	SEL DLSUI FOR 50 + SS AND SUP FOR 1YR	\$10,920.00	K	31%	\$7,534.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DLXSSP-1	SEL DL ANALY 50 USERS + SS & SUP 1YR	\$4,680.00	K	31%	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DPSSP	SEL DP SP for 50 + SS &Sup 1st yr	\$6,162.00	K	31%	\$4,251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DTSSP	SEL DTE 50 users + SS and Support 1st yr	\$9,360.00	K	31%	\$6,458.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DWS1PRSSP-1	SEL DWSP50use+1Pb/Coll50SL+SS&Sup 1st yr	\$15,600.00	K	31%	\$10,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50DWW1PRSSP-1	SEL DWWin50use+1Pb/Colle50SL+SS&Sup1styr	\$15,600.00	K	31%	\$10,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50ECL01PRSSP	SEL DAExOnL 50+1DAPb/Col50SL+SS&Sup1yr	\$7,800.00	K	31%	\$5,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50ECL01PRSSP12M	SEL DAExOnL50+1DAPb/Col50SL+SS&Sup12m	\$3,902.00	K	31%	\$2,692.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50ODL1PRSSP	SEL DAODLite50+1DAPb/Col50SL+ SS&Sup1yr	\$7,800.00	K	31%	\$5,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50ODL1PRSSP12M	SEL DAODLite50+1DAPb/Col50SL+SS&Sup12m	\$3,902.00	K	31%	\$2,692.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50SPL01PRSSP	SEL DASPONLite50+1DAPb/Col50SL+SS&Sup1	\$7,800.00	K	31%	\$5,382.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	50SPL01PRSSP12M	SEL DA SPONLite50+1DAPb/Col50SL+SS&Sup1	\$3,902.00	K	31%	\$2,692.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ADD-DA	SEL ADD-ON DATADVANTAGEANALYTICS ENI	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ADD-IDU-DR	SEL Add-On IDU for Disaster Recovery	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ADD-IDU-PR	SEL Add-On IDU for Addi Production Env	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ADD-IDU-TS	SEL Add-On IDU for Test Environment	\$13,000.00	K	31%	\$8,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-100KL	SEL DATADVANT100000	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-10KL	SEL DATADVANT10000	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-1500L	SEL DATADVANT1500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-150KL	SEL DATADVANT150000	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-15KL	SEL DATADVANT15000	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-1KL	SEL DATADVANT1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-20KL	SEL DATADVANT20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-2500L	SEL DATADVANT2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-25KL	SEL DATADVANT25000	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-2KL	SEL DATADVANT2000	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-3500L	SEL DATADVANT3500	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-35KL	SEL DATADVANT35000	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-3KL	SEL DATADVANT3000	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-4500L	SEL DATADVANT4500	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-4KL	SEL DATADVANT4000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-500L	SEL DATADVANT500	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-50KL	SEL DATADVANT50000	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-5KL	SEL DATADVANT5000	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-6KL	SEL DATADVANT6000	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-750L	SEL DATADVANT750	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-7KL	SEL DATADVANT7000	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-8KL	SEL DATADVANT8000	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DA-9KL	SEL DATADVANT9000	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-100KL	SEL DATADVANTAGEIDUANALYTICSLITE1000	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-10KL	SEL DATADVANTAGEIDUANALYTICSLITE 1000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-1500L	SEL DATADVANTAGEIDUANALYTICSLITE 1500	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-150KL	SEL DATADVANTAGEIDUANALYTICSLITE1500	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-15KL	SEL DATADVANTAGEIDUANALYTICSLITE 1500	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-1KL	SEL DATADVANTAGEIDUANALYTICSLITE 1000	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-20KL	SEL DATADVANTAGEIDUANALYTICSLITE 2000	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-2500L	SEL DATADVANTAGEIDUANALYTICSLITE 2500	\$70,525.00	K	31%	\$48,662.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-25KL	SEL DATADVANTAGEIDUANALYTICSLITE 2500	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-2KL	SEL DATADVANTAGEIDUANALYTICSLITE 2000	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-3500L	SEL DATADVANTAGEIDUANALYTICSLITE 3500	\$98,735.00	K	31%	\$68,127.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-35KL	SEL DATADVANTAGEIDUANALYTICSLITE 3500	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-3KL	SEL DATADVANTAGEIDUANALYTICSLITE 3000	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-4500L	SEL DATADVANTAGEIDUANALYTICSLITE 4500	\$122,850.00	K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-4KL	SEL DATADVANTAGEIDUANALYTICSLITE 4000	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-500L	SEL DATADVANTAGEIDUANALYTICSLITE 500	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-50KL	SEL DATADVANTAGEIDUANALYTICSLITE 5000	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-5KL	SEL DATADVANTAGEIDUANALYTICSLITE 5000	\$136,500.00	K	31%	\$94,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-6KL	SEL DATADVANTAGEIDUANALYTICSLITE 6000	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-750L	SEL DATADVANTAGEIDUANALYTICSLITE 750	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-7KL	SEL DATADVANTAGEIDUANALYTICSLITE 7000	\$168,805.00	K	31%	\$116,475.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-8KL	SEL DATADVANTAGEIDUANALYTICSLITE 8000	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAL-9KL	SEL DATADVANTAGEIDUANALYTICSLITE 9000	\$204,750.00	K	31%	\$141,277.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAPR-10P	SEL 10 DATADVANTPROBES	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	DAPR-15P	SEL 15 DATADVANTPROBES	\$55,283.00	K	31%	\$38,145.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAPR-1P	SEL 1 DATADVANTPROBE	\$9,100.00	K	31%	\$6,279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAPR-20P	SEL 20 DATADVANTPROBES	\$66,339.00	K	31%	\$45,773.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DAPR-5P	SEL 5 DATADVANTPROBES	\$31,850.00	K	31%	\$21,976.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-1000L-1	SEL IDUClassFrwk1000 users	\$53,071.00	K	31%	\$36,618.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-100KL-1	SEL IDUClassFrwk100000 users	\$2,808,000.00	K	31%	\$1,937,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-10KL-1	SEL IDUClassFrwk10000 users	\$314,496.00	K	31%	\$217,002.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-1500L-1	SEL IDUClassFrwk1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-150KL-1	SEL IDUClassFrwk150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-15KL-1	SEL IDUClassFrwk15000 users	\$471,744.00	K	31%	\$325,503.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-2000L-1	SEL IDUClassFrwk2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-20KL-1	SEL IDUClassFrwk20000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-2500L-1	SEL IDUClassFrwk2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-25KL-1	SEL IDUClassFrwk25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-3000L-1	SEL IDUClassFrwk3000 users	\$121,867.00	K	31%	\$84,088.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-3500L-1	SEL IDUClassFrwk3500 users	\$142,178.00	K	31%	\$98,102.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-35KL-1	SEL IDUClassFrwk35000 users	\$1,029,600.00	K	31%	\$710,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-4000L-1	SEL IDUClassFrwk4000 users	\$157,248.00	K	31%	\$108,501.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-4500L-1	SEL IDUClassFrwk4500 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-5000L-1	SEL IDUClassFrwk5000 users	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-500L-1	SEL IDUClassFrwk500 users	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-50KL-1	SEL IDUClassFrwk50000 users	\$1,450,800.00	K	31%	\$1,001,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-6000L-1	SEL IDUClassFrwk6000 users	\$208,354.00	K	31%	\$143,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-7000L-1	SEL IDUClassFrwk7000 users	\$243,079.00	K	31%	\$167,724.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-750L-1	SEL IDUClassFrwk750 users	\$42,120.00	K	31%	\$29,062.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-8000L-1	SEL IDUClassFrwk8000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DC-9000L-1	SEL IDUClassFrwk9000 users	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-1000L-1	SEL IDU ClassFr Odr 1000 users	\$53,071.00	K	31%	\$36,618.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-1000L-12MT1	SEL IDU ClassFr Odr for 1000 12mth	\$21,228.00	K	31%	\$14,647.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-100KL-1	SEL IDU ClassFr Odr 100000 users	\$2,808,000.00	K	31%	\$1,937,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-100KL-12MT1	SEL IDU ClassFr Odr for 100000 12mth	\$1,123,200.00	K	31%	\$775,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-10KL-1	SEL IDU ClassFr Odr 10000 users	\$314,496.00	K	31%	\$217,002.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-10KL-12MT1	SEL IDU ClassFr Odr for 10000 12mth	\$125,798.00	K	31%	\$86,800.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-1500L-1	SEL IDU ClassFr Odr 1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-1500L-12MT1	SEL IDU ClassFr Odr for 1500 12mth	\$28,305.00	K	31%	\$19,530.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-150KL-1	SEL IDU ClassFr Odr 150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-150KL-12MT1	SEL IDU ClassFr Odr for 150000 12mth	\$1,651,104.00	K	31%	\$1,139,261.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-15KL-1	SEL IDU ClassFr Odr 15000 users	\$471,744.00	K	31%	\$325,503.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-15KL-12MT1	SEL IDU ClassFr Odr for 15000 12mth	\$188,698.00	K	31%	\$130,201.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-2000L-1	SEL IDU ClassFr Odr 2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-2000L-12MT1	SEL IDU ClassFr Odr for 2000 12mth	\$34,070.00	K	31%	\$23,508.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-20KL-1	SEL IDU ClassFr Odr 20000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-20KL-12MT1	SEL IDU ClassFr Odr for 20000 12mth	\$239,017.00	K	31%	\$164,921.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-2500L-1	SEL IDU ClassFr Odr 2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-2500L-12MT1	SEL IDU ClassFr Odr for 2500 12mth	\$40,622.00	K	31%	\$28,029.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-25KL-1	SEL IDU ClassFr Odr 25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-25KL-12MT1	SEL IDU ClassFr Odr for 25000 12mth	\$298,771.00	K	31%	\$206,151.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-3000L-1	SEL IDU ClassFr Odr 3000 users	\$121,867.00	K	31%	\$84,088.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-3000L-12MT1	SEL IDU ClassFr Odr for 3000 12mth	\$48,747.00	K	31%	\$33,635.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-3500L-1	SEL IDU ClassFr Odr 3500 users	\$142,178.00	K	31%	\$98,102.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-3500L-12MT1	SEL IDU ClassFr Odr for 3500 12mth	\$56,871.00	K	31%	\$39,240.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-35KL-1	SEL IDU ClassFr Odr 35000 users	\$1,029,600.00	K	31%	\$710,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-35KL-12MT1	SEL IDU ClassFr Odr for 35000 12mth	\$411,840.00	K	31%	\$284,169.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-4000L-1	SEL IDU ClassFr Odr 4000 users	\$157,248.00	K	31%	\$108,501.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-4000L-12MT1	SEL IDU ClassFr Odr for 4000 12mth	\$62,899.00	K	31%	\$43,400.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-4500L-1	SEL IDU ClassFr Odr 4500 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-4500L-12MT1	SEL IDU ClassFr Odr for 4500 12mth	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-5000L-1	SEL IDU ClassFr Odr 5000 users	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-5000L-12MT1	SEL IDU ClassFr Odr for 5000 12mth	\$78,624.00	K	31%	\$54,250.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-500L-1	SEL IDU ClassFr Odr 500 users	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-500L-12MT1	SEL IDU ClassFr Odr for 500 12mth	\$11,794.00	K	31%	\$8,137.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-50KL-1	SEL IDU ClassFr Odr 50000 users	\$1,450,800.00	K	31%	\$1,001,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-50KL-12MT1	SEL IDU ClassFr Odr for 50000 12mth	\$580,320.00	K	31%	\$400,420.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-6000L-1	SEL IDU ClassFr Odr 6000 users	\$208,354.00	K	31%	\$143,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-6000L-12MT1	SEL IDU ClassFr Odr for 6000 12mth	\$83,341.00	K	31%	\$57,505.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-7000L-1	SEL IDU ClassFr Odr 7000 users	\$243,079.00	K	31%	\$167,724.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-7000L-12MT1	SEL IDU ClassFr Odr for 7000 12mth	\$97,232.00	K	31%	\$67,090.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-750L-1	SEL IDU ClassFr Odr 750 users	\$42,120.00	K	31%	\$29,062.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-750L-12MT1	SEL IDU ClassFr Odr for 750 12mth	\$16,848.00	K	31%	\$11,625.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-8000L-1	SEL IDU ClassFr Odr 8000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-8000L-12MT1	SEL IDU ClassFr Odr for 8000 12mth	\$104,832.00	K	31%	\$72,334.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-9000L-1	SEL IDU ClassFr Odr 9000 users	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCOD-9000L-12MT1	SEL IDU ClassFr Odr for 9000 12mth	\$117,936.00	K	31%	\$81,375.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1000L-1	SEL IDU ClasFrwkShPIOn 1000 users	\$53,071.00	K	31%	\$36,618.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1000L-12MT1	SEL IDUClassFrwkShPIOn1000 12mth	\$21,228.00	K	31%	\$14,647.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	DCSO-100KL-1	SEL IDU ClasFrwkShPIOn 10000 users	\$2,808,000.00	K	31%	\$1,937,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-100KL-12MT1	SEL IDUClassFrwkShPIOn100000 12mth	\$1,123,200.00	K	31%	\$775,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-10KL-1	SEL IDU ClasFrwkShPIOn 10000 users	\$314,496.00	K	31%	\$217,002.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-10KL-12MT1	SEL IDUClassFrwkShPIOn10000 12mth	\$125,798.00	K	31%	\$86,800.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1500L-1	SEL IDU ClasFrwkShPIOn 1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-1500L-12MT1	SEL IDUClassFrwkShPIOn1500 12mth	\$28,305.00	K	31%	\$19,530.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-150KL-1	SEL IDU ClasFrwkShPIOn 150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-150KL-12MT1	SEL IDUClassFrwkShPIOn150000 12mth	\$1,651,104.00	K	31%	\$1,139,261.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-15KL-1	SEL IDU ClasFrwkShPIOn 15000 users	\$471,744.00	K	31%	\$325,503.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-15KL-12MT1	SEL IDUClassFrwkShPIOn15000 12mth	\$188,698.00	K	31%	\$130,201.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2000L-1	SEL IDU ClasFrwkShPIOn 2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2000L-12MT1	SEL IDUClassFrwkShPIOn2000 12mth	\$34,070.00	K	31%	\$23,508.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-20KL-1	SEL IDU ClasFrwkShPIOn 20000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-20KL-12MT1	SEL IDUClassFrwkShPIOn20000 12mth	\$239,017.00	K	31%	\$164,921.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2500L-1	SEL IDU ClasFrwkShPIOn 2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-2500L-12MT1	SEL IDUClassFrwkShPIOn2500 12mth	\$40,622.00	K	31%	\$28,029.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-25KL-1	SEL IDU ClasFrwkShPIOn 25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-25KL-12MT1	SEL IDUClassFrwkShPIOn25000 12mth	\$298,771.00	K	31%	\$206,151.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3000L-1	SEL IDU ClasFrwkShPIOn 3000 users	\$121,867.00	K	31%	\$84,088.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3000L-12MT1	SEL IDUClassFrwkShPIOn3000 12mth	\$48,747.00	K	31%	\$33,635.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3500L-1	SEL IDU ClasFrwkShPIOn 3500 users	\$142,178.00	K	31%	\$98,102.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-3500L-12MT1	SEL IDUClassFrwkShPIOn3500 12mth	\$56,871.00	K	31%	\$39,240.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-35KL-1	SEL IDU ClasFrwkShPIOn 35000 users	\$1,029,600.00	K	31%	\$710,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-35KL-12MT1	SEL IDUClassFrwkShPIOn35000 12mth	\$411,840.00	K	31%	\$284,169.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4000L-1	SEL IDU ClasFrwkShPIOn 4000 users	\$157,248.00	K	31%	\$108,501.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4000L-12MT1	SEL IDUClassFrwkShPIOn4000 12mth	\$62,899.00	K	31%	\$43,400.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4500L-1	SEL IDU ClasFrwkShPIOn 4500 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-4500L-12MT1	SEL IDUClassFrwkShPIOn4500 12mth	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-5000L-1	SEL IDU ClasFrwkShPIOn 5000 users	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-5000L-12MT1	SEL IDUClassFrwkShPIOn5000 12mth	\$78,624.00	K	31%	\$54,250.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-500L-1	SEL IDU ClasFrwkShPIOn 500 users	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-500L-12MT1	SEL IDUClassFrwkShPIOn500 12mth	\$11,794.00	K	31%	\$8,137.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-50KL-1	SEL IDU ClasFrwkShPIOn 50000 users	\$1,450,800.00	K	31%	\$1,001,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-50KL-12MT1	SEL IDUClassFrwkShPIOn50000 12mth	\$580,320.00	K	31%	\$400,420.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-6000L-1	SEL IDU ClasFrwkShPIOn 6000 users	\$208,354.00	K	31%	\$143,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-6000L-12MT1	SEL IDUClassFrwkShPIOn6000 12mth	\$83,341.00	K	31%	\$57,505.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-7000L-1	SEL IDU ClasFrwkShPIOn 7000 users	\$243,079.00	K	31%	\$167,724.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-7000L-12MT1	SEL IDUClassFrwkShPIOn7000 12mth	\$97,232.00	K	31%	\$67,090.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-750L-1	SEL IDU ClasFrwkShPIOn 750 users	\$42,120.00	K	31%	\$29,062.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-750L-12MT1	SEL IDUClassFrwkShPIOn750 12mth	\$16,848.00	K	31%	\$11,625.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-8000L-1	SEL IDU ClasFrwkShPIOn 8000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-8000L-12MT1	SEL IDUClassFrwkShPIOn8000 12mth	\$104,832.00	K	31%	\$72,334.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-9000L-1	SEL IDU ClasFrwkShPIOn 9000 users	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCSO-9000L-12MT1	SEL IDUClassFrwkShPIOn9000 12mth	\$117,936.00	K	31%	\$81,375.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-1000L-1	SEL IDUClasFrwkUX 1000 users	\$53,071.00	K	31%	\$36,618.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-100KL-1	SEL IDUClasFrwkUX 100000 users	\$2,808,000.00	K	31%	\$1,937,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-10KL-1	SEL IDUClasFrwkUX 10000 users	\$314,496.00	K	31%	\$217,002.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-1500L-1	SEL IDUClasFrwkUX 1500 users	\$70,762.00	K	31%	\$48,825.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-150KL-1	SEL IDUClasFrwkUX 150000 users	\$4,127,760.00	K	31%	\$2,848,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-15KL-1	SEL IDUClasFrwkUX 15000 users	\$471,744.00	K	31%	\$325,503.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-2000L-1	SEL IDUClasFrwkUX 2000 users	\$85,176.00	K	31%	\$58,771.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-20KL-1	SEL IDUClasFrwkUX 20000 users	\$597,542.00	K	31%	\$412,303.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-2500L-1	SEL IDUClasFrwkUX 2500 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-25KL-1	SEL IDUClasFrwkUX 25000 users	\$746,928.00	K	31%	\$515,380.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-3000L-1	SEL IDUClasFrwkUX 3000 users	\$121,867.00	K	31%	\$84,088.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-3500L-1	SEL IDUClasFrwkUX 3500 users	\$142,178.00	K	31%	\$98,102.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-35KL-1	SEL IDUClasFrwkUX 35000 users	\$1,029,600.00	K	31%	\$710,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-4000L-1	SEL IDUClasFrwkUX 4000 users	\$157,248.00	K	31%	\$108,501.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-4500L-1	SEL IDUClasFrwkUX 4500 users	\$176,904.00	K	31%	\$122,063.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-5000L-1	SEL IDUClasFrwkUX 5000 users	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-500L-1	SEL IDUClasFrwkUX 500 users	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-50KL-1	SEL IDUClasFrwkUX 50000 users	\$1,450,800.00	K	31%	\$1,001,052.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-6000L-1	SEL IDUClasFrwkUX 6000 users	\$208,354.00	K	31%	\$143,764.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-7000L-1	SEL IDUClasFrwkUX 7000 users	\$243,079.00	K	31%	\$167,724.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-750L-1	SEL IDUClasFrwkUX 750 users	\$42,120.00	K	31%	\$29,062.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-8000L-1	SEL IDUClasFrwkUX 8000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DCU-9000L-1	SEL IDUClasFrwkUX 9000 users	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-1000L-3	SEL DL FOR 1000 USERS	\$33,170.00	K	31%	\$22,887.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-100KL-3	SEL DL FOR 100000 USERS	\$1,755,000.00	K	31%	\$1,210,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-10KL-3	SEL DL FOR 10000 USERS	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-1500L-3	SEL DL FOR 1500 USERS	\$44,226.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-150KL-3	SEL DL FOR 150000 USERS	\$2,579,850.00	K	31%	\$1,780,096.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-15KL-3	SEL DL FOR 15000 USERS	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-2000L-3	SEL DL FOR 2000 USERS	\$53,235.00	K	31%	\$36,732.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-20KL-3	SEL DL FOR 20000 USERS	\$373,464.00	K	31%	\$257,690.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	DL-2500L-3	SEL DL FOR 2500 USERS	\$63,473.00	K	31%	\$43,796.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-25KL-3	SEL DL FOR 25000 USERS	\$466,830.00	K	31%	\$322,112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-3000L-3	SEL DL FOR 3000 USERS	\$76,167.00	K	31%	\$52,555.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-3500L-3	SEL DL FOR 3500 USERS	\$88,862.00	K	31%	\$61,314.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-35KL-3	SEL DL FOR 35000 USERS	\$643,500.00	K	31%	\$444,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-4000L-3	SEL DL FOR 4000 USERS	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-4500L-3	SEL DL FOR 4500 USERS	\$110,565.00	K	31%	\$76,289.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-5000L-3	SEL DL FOR 5000 USERS	\$122,850.00	K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-500L-3	SEL DL FOR 500 USERS	\$18,428.00	K	31%	\$12,715.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-50KL-3	SEL DL FOR 50000 USERS	\$906,750.00	K	31%	\$625,657.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-6000L-3	SEL DL FOR 6000 USERS	\$130,221.00	K	31%	\$89,852.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-7000L-3	SEL DL FOR 7000 USERS	\$151,925.00	K	31%	\$104,828.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-750L-3	SEL DL FOR 750 USERS	\$26,325.00	K	31%	\$18,164.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-8000L-3	SEL DL FOR 8000 USERS	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DL-9000L-3	SEL DL FOR 9000 USERS	\$184,275.00	K	31%	\$127,149.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-1000L-1	SEL DL SUITE 1000 USERS	\$51,597.00	K	31%	\$35,601.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-100KL-1	SEL DL SUITE 100000 USERS	\$2,730,000.00	K	31%	\$1,883,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-10KL-1	SEL DL SUITE 10000 USERS	\$305,760.00	K	31%	\$210,974.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-1500L-1	SEL DL SUITE 1500 USERS	\$68,796.00	K	31%	\$47,469.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-150KL-1	SEL DL SUITE 150000 USERS	\$4,013,100.00	K	31%	\$2,769,039.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-15KL-1	SEL DL SUITE 15000 USERS	\$458,640.00	K	31%	\$316,461.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-2000L-1	SEL DL SUITE 2000 USERS	\$82,810.00	K	31%	\$57,138.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-20KL-1	SEL DL SUITE 20000 USERS	\$580,944.00	K	31%	\$400,851.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-2500L-1	SEL DL SUITE 2500 USERS	\$98,735.00	K	31%	\$68,127.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-25KL-1	SEL DL SUITE 25000 USERS	\$726,180.00	K	31%	\$501,064.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-3000L-1	SEL DL SUITE 3000 USERS	\$118,482.00	K	31%	\$81,752.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-3500L-1	SEL DL SUITE 3500 USERS	\$138,229.00	K	31%	\$95,378.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-35KL-1	SEL DL SUITE 35000 USERS	\$1,001,000.00	K	31%	\$690,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-4000L-1	SEL DL SUITE 4000 USERS	\$152,880.00	K	31%	\$105,487.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-4500L-1	SEL DL SUITE 4500 USERS	\$171,990.00	K	31%	\$118,673.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-5000L-1	SEL DL SUITE 5000 USERS	\$191,100.00	K	31%	\$131,859.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-500L-1	SEL DL SUITE 500 USERS	\$28,665.00	K	31%	\$19,778.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-50KL-1	SEL DL SUITE 50000 USERS	\$1,410,500.00	K	31%	\$973,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-6000L-1	SEL DL SUITE 6000 USERS	\$202,566.00	K	31%	\$139,770.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-7000L-1	SEL DL SUITE 7000 USERS	\$236,327.00	K	31%	\$163,065.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-750L-1	SEL DL SUITE 750 USERS	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-8000L-1	SEL DL SUITE 8000 USERS	\$254,800.00	K	31%	\$175,812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLS-9000L-1	SEL DL SUITE 9000 USERS	\$286,650.00	K	31%	\$197,788.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-1000L-1	SEL DL ANALYTICS 1000 USERS	\$22,113.00	K	31%	\$15,257.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-100KL-1	SEL DL ANALYTICS 100000 USERS	\$1,170,000.00	K	31%	\$807,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-10KL-1	SEL DL ANALYTICS 10000 USERS	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-1500L-1	SEL DL ANALYTICS 1500 USERS	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-150KL-1	SEL DL ANALYTICS 150000 USERS	\$1,719,900.00	K	31%	\$1,186,731.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-15KL-1	SEL DL ANALYTICS 15000 USERS	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-2000L-1	SEL DL ANALYTICS 2000 USERS	\$35,490.00	K	31%	\$24,488.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-20KL-1	SEL DL ANALYTICS 20000 USERS	\$248,976.00	K	31%	\$171,793.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-2500L-1	SEL DL ANALYTICS 2500 USERS	\$42,315.00	K	31%	\$29,197.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-25KL-1	SEL DL ANALYTICS 25000 USERS	\$311,220.00	K	31%	\$214,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-3000L-1	SEL DL ANALYTICS 3000 USERS	\$50,778.00	K	31%	\$35,036.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-3500L-1	SEL DL ANALYTICS 3500 USERS	\$59,241.00	K	31%	\$40,876.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-35KL-1	SEL DL ANALYTICS 35000 USERS	\$429,000.00	K	31%	\$296,010.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-4000L-1	SEL DL ANALYTICS 4000 USERS	\$65,520.00	K	31%	\$45,208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-4500L-1	SEL DL ANALYTICS 4500 USERS	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-5000L-1	SEL DL ANALYTICS 5000 USERS	\$81,900.00	K	31%	\$56,511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-500L-1	SEL DL ANALYTICS 500 USERS	\$12,285.00	K	31%	\$8,476.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-50KL-1	SEL DL ANALYTICS 50000 USERS	\$604,500.00	K	31%	\$417,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-6000L-1	SEL DL ANALYTICS 6000 USERS	\$86,814.00	K	31%	\$59,901.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-7000L-1	SEL DL ANALYTICS 7000 USERS	\$101,283.00	K	31%	\$69,885.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-750L-1	SEL DL ANALYTICS 750 USERS	\$17,550.00	K	31%	\$12,109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-8000L-1	SEL DL ANALYTICS 8000 USERS	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DLX-9000L-1	SEL DL ANALYTICS 9000 USERS	\$122,850.00	K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DNME-1L	SEL DatAnywhere Mobile Editor for 1 user	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-100KL	SEL DATAPRIVILEGE 100000	\$1,893,840.00	K	31%	\$1,306,749.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-10KL	SEL DATAPRIVILEGE 10000	\$212,160.00	K	31%	\$146,390.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1500L	SEL DATAPRIVILEGE 1500	\$47,736.00	K	31%	\$32,937.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-150KL	SEL DATAPRIVILEGE 150000 USERS	\$2,783,945.00	K	31%	\$1,920,922.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-15KL	SEL DATAPRIVILEGE 15000	\$318,240.00	K	31%	\$219,585.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-1KL	SEL DATAPRIVILEGE 1000	\$35,880.00	K	31%	\$24,757.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-20KL	SEL DATAPRIVILEGE 20000	\$403,104.00	K	31%	\$278,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-2500L	SEL DATAPRIVILEGE 2500	\$68,484.00	K	31%	\$47,253.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-25KL	SEL DATAPRIVILEGE 25000	\$503,880.00	K	31%	\$347,677.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-2KL	SEL DATAPRIVILEGE 2000	\$57,408.00	K	31%	\$39,611.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-3500L	SEL DATAPRIVILEGE 3500	\$95,940.00	K	31%	\$66,198.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-35KL	SEL DATAPRIVILEGE 35000	\$694,200.00	K	31%	\$478,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DP-3KL	SEL DATAPRIVILEGE 3000	\$82,212.00	K	31%	\$56,726.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	DP-4500L	SEL DATAPRIVILEGE 4500	\$119,340.00	K	31%	\$82,344.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DP-4KL	SEL DATAPRIVILEGE 4000	\$106,080.00	K	31%	\$73,195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DP-500L	SEL DATAPRIVILEGE 500	\$19,968.00	K	31%	\$13,777.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DP-50KL	SEL DATAPRIVILEGE 50000	\$978,483.00	K	31%	\$675,153.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DP-5KL	SEL DATAPRIVILEGE 5000	\$132,600.00	K	31%	\$91,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DP-6KL	SEL DATAPRIVILEGE 6000	\$140,556.00	K	31%	\$96,983.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DP-750L	SEL DATAPRIVILEGE 750	\$28,080.00	K	31%	\$19,375.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DP-7KL	SEL DATAPRIVILEGE 7000	\$163,956.00	K	31%	\$113,129.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DP-8KL	SEL DATAPRIVILEGE 8000	\$176,748.00	K	31%	\$121,956.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DP-9KL	SEL DATAPRIVILEGE 9000	\$198,900.00	K	31%	\$137,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-1000L	SEL DP SP 1000	\$35,880.00	K	31%	\$24,757.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-100KL	SEL DP SP 100000	\$1,893,840.00	K	31%	\$1,306,749.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-10KL	SEL DP SP 10000	\$212,160.00	K	31%	\$146,390.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-1500L	SEL DP SP 1500	\$47,736.00	K	31%	\$32,937.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-150KL	SEL DP SP 150000	\$2,783,945.00	K	31%	\$1,920,922.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-15KL	SEL DP SP 15000	\$318,240.00	K	31%	\$219,585.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-2000L	SEL DP SP 2000	\$57,408.00	K	31%	\$39,611.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-20KL	SEL DP SP 20000	\$403,104.00	K	31%	\$278,141.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-25KL	SEL DP SP 25000	\$503,880.00	K	31%	\$347,677.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-35KL	SEL DP SP 35000	\$694,200.00	K	31%	\$478,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-4000L	SEL DP SP 4000	\$106,080.00	K	31%	\$73,195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-500L	SEL DP SP 500	\$19,968.00	K	31%	\$13,777.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-50KL	SEL DP SP 50000	\$978,483.00	K	31%	\$675,153.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-6000L	SEL DP SP 6000	\$140,556.00	K	31%	\$96,983.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-750L	SEL DP SP 750	\$28,080.00	K	31%	\$19,375.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DPS-8000L	SEL DP SP 8000	\$176,748.00	K	31%	\$121,956.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-100KL	SEL DATADVANTAGEDIRECTORYSERVICES11	\$1,560,000.00	K	31%	\$1,076,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-10KL	SEL DATADVANTAGEDIRECTORYSERVICES11	\$174,720.00	K	31%	\$120,556.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-1500L	SEL DATADVANTAGEDIRECTORYSERVICES11	\$39,312.00	K	31%	\$27,125.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-150KL	SEL DATADVANTAGEDIRECTORYSERVICES11	\$2,293,200.00	K	31%	\$1,582,308.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-15KL	SEL DATADVANTAGEDIRECTORYSERVICES11	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-1KL	SEL DATADVANTAGEDIRECTORYSERVICES11	\$29,484.00	K	31%	\$20,343.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-20KL	SEL DATADVANTAGEDIRECTORYSERVICES21	\$331,968.00	K	31%	\$229,057.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-2500L	SEL DATADVANTAGEDIRECTORYSERVICES21	\$56,420.00	K	31%	\$38,929.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-25KL	SEL DATADVANTAGEDIRECTORYSERVICES21	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-2KL	SEL DATADVANTAGEDIRECTORYSERVICES21	\$47,320.00	K	31%	\$32,650.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-3500L	SEL DATADVANTAGEDIRECTORYSERVICES31	\$78,988.00	K	31%	\$54,501.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-35KL	SEL DATADVANTAGEDIRECTORYSERVICES31	\$572,000.00	K	31%	\$394,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-3KL	SEL DATADVANTAGEDIRECTORYSERVICES31	\$67,704.00	K	31%	\$46,715.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-4500L	SEL DATADVANTAGEDIRECTORYSERVICES41	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-4KL	SEL DATADVANTAGEDIRECTORYSERVICES41	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-500L	SEL DATADVANTAGEDIRECTORYSERVICES51	\$16,380.00	K	31%	\$11,302.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-50KL	SEL DATADVANTAGEDIRECTORYSERVICES51	\$806,000.00	K	31%	\$556,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-5KL	SEL DATADVANTAGEDIRECTORYSERVICES51	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-6KL	SEL DATADVANTAGEDIRECTORYSERVICES61	\$115,752.00	K	31%	\$79,868.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-750L	SEL DATADVANTAGEDIRECTORYSERVICES71	\$23,400.00	K	31%	\$16,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-7KL	SEL DATADVANTAGEDIRECTORYSERVICES71	\$135,044.00	K	31%	\$93,180.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-8KL	SEL DATADVANTAGEDIRECTORYSERVICES81	\$145,600.00	K	31%	\$100,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DS-9KL	SEL DATADVANTAGEDIRECTORYSERVICES91	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-1000L	SEL DTE 1000 users	\$44,226.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-100KL	SEL DTE 100000 users	\$2,340,000.00	K	31%	\$1,614,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-10KL	SEL DTE 10000 users	\$262,080.00	K	31%	\$180,835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-1500L	SEL DTE 1500 users	\$58,968.00	K	31%	\$40,687.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-150KL	SEL DTE 150000 users	\$3,439,800.00	K	31%	\$2,373,462.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-15KL	SEL DTE 15000 users	\$393,120.00	K	31%	\$271,252.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-2000L	SEL DTE 2000 users	\$70,980.00	K	31%	\$48,976.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-20KL	SEL DTE 20000 users	\$497,952.00	K	31%	\$343,586.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-2500L	SEL DTE 2500 users	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-25KL	SEL DTE 25000 users	\$622,440.00	K	31%	\$429,483.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-3000L	SEL DTE 3000 users	\$101,556.00	K	31%	\$70,073.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-3500L	SEL DTE 3500 users	\$118,482.00	K	31%	\$81,752.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-35KL	SEL DTE 35000 users	\$858,000.00	K	31%	\$592,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-4000L	SEL DTE 4000 users	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-4500L	SEL DTE 4500 users	\$147,420.00	K	31%	\$101,719.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-5000L	SEL DTE 5000 users	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-500L	SEL DTE 500 users	\$24,570.00	K	31%	\$16,953.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-50KL	SEL DTE 50000 users	\$1,209,000.00	K	31%	\$834,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-6000L	SEL DTE 6000 users	\$173,628.00	K	31%	\$119,803.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-7000L	SEL DTE 7000 users	\$202,566.00	K	31%	\$139,770.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-750L	SEL DTE 750 users	\$35,100.00	K	31%	\$24,219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-8000L	SEL DTE 8000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DT-9000L	SEL DTE 9000 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DWS-1000L-1	SEL DW for SharePoint 1000 users	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DWS-100KL-1	SEL DW for SharePoint 100000 users	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS
5	DWS-10KL-1	SEL DW for SharePoint 10000 users	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00 VARONIS

EMC Contract MNWNC-109 3rd Party Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	DWS-1500L-1	SEL DW for SharePoint 1500 users	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-150KL-1	SEL DW for SharePoint 150000 users	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-15KL-1	SEL DW for SharePoint 15000 users	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-2000L-1	SEL DW for SharePoint 2000 users	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-20KL-1	SEL DW for SharePoint 20000 users	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-2500L-1	SEL DW for SharePoint 2500 users	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-25KL-1	SEL DW for SharePoint 25000 users	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-3000L-1	SEL DW for SharePoint 3000 users	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-3500L-1	SEL DW for SharePoint 3500 users	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-35KL-1	SEL DW for SharePoint 35000 users	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-4000L-1	SEL DW for SharePoint 4000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-4500L-1	SEL DW for SharePoint 4500 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-5000L-1	SEL DW for SharePoint 5000 users	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-500L-1	SEL DW for SharePoint 500 users	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-50KL-1	SEL DW for SharePoint 50000 users	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-6000L-1	SEL DW for SharePoint 6000 users	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-7000L-1	SEL DW for SharePoint 7000 users	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-750L-1	SEL DW for SharePoint 750 users	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-8000L-1	SEL DW for SharePoint 8000 users	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWS-9000L-1	SEL DW for SharePoint 9000 users	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-1000L-1	SEL DW for Windows for 1000 users	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-100KL-1	SEL DW for Windows for 100000 users	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-10KL-1	SEL DW for Windows for 10000 users	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-1500L-1	SEL DW for Windows for 1500 users	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-150KL-1	SEL DW for Windows for 150000 users	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-15KL-1	SEL DW for Windows for 15000 users	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-2000L-1	SEL DW for Windows for 2000 users	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-20KL-1	SEL DW for Windows for 20000 users	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-2500L-1	SEL DW for Windows for 2500 users	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-25KL-1	SEL DW for Windows for 25000 users	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-3000L-1	SEL DW for Windows for 3000 users	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-3500L-1	SEL DW for Windows for 3500 users	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-35KL-1	SEL DW for Windows for 35000 users	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-4000L-1	SEL DW for Windows for 4000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-4500L-1	SEL DW for Windows for 4500 users	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-5000L-1	SEL DW for Windows for 5000 users	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-500L-1	SEL DW for Windows for 500 users	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-50KL-1	SEL DW for Windows for 50000 users	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-6000L-1	SEL DW for Windows for 6000 users	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-7000L-1	SEL DW for Windows for 7000 users	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-750L-1	SEL DW for Windows for 750 users	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-8000L-1	SEL DW for Windows for 8000 users	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	DWW-9000L-1	SEL DW for Windows for 9000 users	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-1000L	SEL DATADVATAGEEXC 1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-100KL	SEL DATADVATAGEEXC 100000	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-10KL	SEL DATADVATAGEEXC 10000	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-1500L	SEL DATADVATAGEEXC 1500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-150KL	SEL DATADVATAGEEXC 150000	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-15KL	SEL DATADVATAGEEXC 15000	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-2000L	SEL DATADVATAGEEXC 2000	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-20KL	SELECT DATADVATAGEEXC 20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-2500L	SEL DATADVATAGEEXC 2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-25KL	SEL DATADVATAGEEXC 25000	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-3000L	SEL DATADVATAGEEXC 3000	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-3500L	SEL DATADVATAGEEXC 3500	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-35KL	SEL DATADVATAGEEXC 35000	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-4000L	SEL DATADVATAGEEXC 4000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-4500L	SEL DATADVATAGEEXC 4500	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-5000L	SEL DATADVATAGEEXC 5000	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-500L	SELECT DATADVATAGEEXC 500	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-50KL	SEL DATADVATAGEEXC 50000	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-6000L	SEL DATADVATAGEEXC 6000	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-7000L	SEL DATADVATAGEEXC 7000	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-750L	SEL DATADVATAGEEXC 750	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-8000L	SEL DATADVATAGEEXC 8000	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	EC-9000L	SEL DATADVATAGEEXC 9000	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-1000L	SEL DA ExOnL 1000 users	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-1000L-12MT	SEL DA ExOnL 1000 12mth	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-100KL	SEL DA ExOnL 100000 users	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-100KL-12MT	SEL DA ExOnL 100000 12mth	\$780,000.00	K	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-10KL	SEL DA ExOnL 10000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-10KL-12MT	SEL DA ExOnL 10000 12mth	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-1500L	SEL DA ExOnL 1500 users	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-1500L-12MT	SEL DA ExOnL 1500 12mth	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-150KL	SEL DA ExOnL 150000 users	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	ECL0-150KL-12MT	SEL DA ExOnL 150000 12mth	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-15KL	SEL DA ExOnL 15000 users	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-15KL-12MT	SEL DA ExOnL 15000 12mth	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-2000L	SEL DA ExOnL 2000 users	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-2000L-12MT	SEL DA ExOnL 2000 12mth	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-20KL	SEL DA ExOnL 20000 users	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-20KL-12MT	SEL DA ExOnL 20000 12mth	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-25KL	SEL DA ExOnL 25000 users	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-25KL-12MT	SEL DA ExOnL 25000 12mth	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-3000L	SEL DA ExOnL 3000 users	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-3000L-12MT	SEL DA ExOnL 3000 12mth	\$33,852.00	K	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-35KL	SEL DA ExOnL 35000 users	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-35KL-12MT	SEL DA ExOnL 35000 12mth	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-4000L	SEL DA ExOnL 4000 users	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-4000L-12MT	SEL DA ExOnL 4000 12mth	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-500L	SEL DA ExOnL 500 users	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-500L-12MT	SEL DA ExOnL 500 12mth	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-50KL	SEL DA ExOnL 50000 users	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-50KL-12MT	SEL DA ExOnL 50000 12mth	\$403,000.00	K	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-6000L	SEL DA ExOnL 6000 users	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-6000L-12MT	SEL DA ExOnL 6000 12mth	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-750L	SEL DA ExOnL 750 users	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-750L-12MT	SEL DA ExOnL 750 12mth	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-8000L	SEL DA ExOnL 8000 users	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ECL0-8000L-12MT	SEL DA ExOnL 8000 12mth	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-100KL	SEL IDUFRAMEWORKCONNECTOR 100000	\$1,755,000.00	K	31%	\$1,210,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-10KL	SEL IDUFRAMEWORKCONNECTOR 10000	\$196,560.00	K	31%	\$135,626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1500L	SEL IDUFRAMEWORKCONNECTOR1500	\$44,226.00	K	31%	\$30,515.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-150KL	SEL IDUFRAMEWORKCONNECTOR 150000	\$2,579,850.00	K	31%	\$1,780,096.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-15KL	SEL IDUFRAMEWORKCONNECTOR 15000	\$294,840.00	K	31%	\$203,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-1KL	SEL IDUFRAMEWORKCONNECTOR 1000	\$33,170.00	K	31%	\$22,887.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-20KL	SEL IDUFRAMEWORKCONNECTOR 20000	\$373,464.00	K	31%	\$257,690.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-2500L	SEL IDUFRAMEWORKCONNECTOR 2500	\$63,473.00	K	31%	\$43,796.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-25KL	SEL IDUFRAMEWORKCONNECTOR 25000	\$466,830.00	K	31%	\$322,112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-2KL	SEL IDUFRAMEWORKCONNECTOR 2000	\$53,235.00	K	31%	\$36,732.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-3500L	SEL IDUFRAMEWORKCONNECTOR 3500	\$88,862.00	K	31%	\$61,314.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-35KL	SEL IDUFRAMEWORKCONNECTOR 35000	\$643,500.00	K	31%	\$444,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-3KL	SEL IDUFRAMEWORKCONNECTOR 3000	\$76,167.00	K	31%	\$52,555.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-4500L	SEL IDUFRAMEWORKCONNECTOR 4500	\$110,565.00	K	31%	\$76,289.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-4KL	SEL IDUFRAMEWORKCONNECTOR 4000	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-500L	SEL IDUFRAMEWORKCONNECTOR 500	\$18,428.00	K	31%	\$12,715.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-50KL	SEL IDUFRAMEWORKCONNECTOR 50000	\$906,750.00	K	31%	\$625,657.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-5KL	SEL IDUFRAMEWORKCONNECTOR 5000	\$122,850.00	K	31%	\$84,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-6KL	SEL IDUFRAMEWORKCONNECTOR 6000	\$130,221.00	K	31%	\$89,852.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-750L	SEL IDUFRAMEWORKCONNECTOR 750	\$26,325.00	K	31%	\$18,164.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-7KL	SEL IDUFRAMEWORKCONNECTOR 7000	\$151,925.00	K	31%	\$104,828.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-8KL	SEL IDUFRAMEWORKCONNECTOR 8000	\$163,800.00	K	31%	\$113,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	FC-9KL	SEL IDUFRAMEWORKCONNECTOR 9000	\$184,275.00	K	31%	\$127,149.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-0-500	SEL DAWin+Pb+SS&Sup 1yr 1 user 500band	\$142.00	K	31%	\$97.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-1000-2500	SEL DAWin+Pb+SS&Sup 1yr 1 user 1001-2500	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-10K-25K	SEL DAWin+Pb+SS&Sup1yr 1 user 10001-25000	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-2500-5000	SEL DAWin+Pb+SS&Sup 1yr 1 user 2501-5000	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-25K-50K	SEL DAWin+Pb+SS&Sup1yr 1 user 25001-50000	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-5000-10K	SEL DAWin+Pb+SS&Sup 1yr 1 user 5001-10000	\$57.00	K	31%	\$39.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-500-1000	SEL DAWin+Pb+SS&Sup 1yr 1 user 501-1000	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDAW-OVER50K	SEL DAWin+Pb+SS&Sup 1yr 1 user 50001+	\$47.00	K	31%	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-0-500	SEL DTE+SS&Sup 1 yr 1 user 500band	\$59.00	K	31%	\$40.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-1000-2500	SEL DTE+SS&Sup 1 yr 1 user 1001-2500	\$46.00	K	31%	\$31.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-10K-25K	SEL DTE+SS&Sup 1 yr 1 user 10001-25000	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-2500-5000	SEL DTE+SS&Sup 1 yr 1 user 2501-5000	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-25K-50K	SEL DTE+SS&Sup 1 yr 1 user 25001-50000	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-5000-10K	SEL DTE+SS&Sup 1 yr 1 user 5001-10000	\$34.00	K	31%	\$23.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-500-1000	SEL DTE+SS&Sup 1 yr 1 user 501-1000	\$56.00	K	31%	\$38.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IDTE-OVER50K	SEL DTE+SS&Sup 1 yr 1 user 50000+	\$29.00	K	31%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-0-500	SEL SecBun+SS&Sup 1yr 1 user 500band	\$282.00	K	31%	\$194.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-1000-2500	SEL SecBun+SS&Sup 1yr 1 user 1001-2500	\$187.00	K	31%	\$129.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-10K-25K	SEL SecBun+SS&Sup 1yr 1 user 10001-25000	\$125.00	K	31%	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-2500-5000	SEL SecBun+SS&Sup 1yr 1 user 2501-5000	\$164.00	K	31%	\$113.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-25K-50K	SEL SecBun+SS&Sup 1yr 1 user 25001-50000	\$118.00	K	31%	\$81.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-5000-10K	SEL SecBun+SS&Sup 1yr 1 user 5001-10000	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-500-1000	SEL SecBun+SS&Sup 1yr 1 user 501-1000	\$241.00	K	31%	\$166.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	IVSB-OVER50K	SEL SecBun+SS&Sup 1yr 1 user 50001+	\$113.00	K	31%	\$77.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-1000L	SEL DA ODLite 1000	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-1000L-12MT	SEL DA ODLite 1000 12 mth term	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-100KL	SEL DA ODLite 100000	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	ODL-100KL-12MT	SEL DA ODLite 100000 12 mth term	\$780,000.00	K	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-10KL	SEL DA ODLite 10000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-10KL-12MT	SEL DA ODLite 10000 12 mth term	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-1500L	SEL DA ODLite 1500	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-1500L-12MT	SEL DA ODLite 1500 12 mth term	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-150KL	SEL DA ODLite 150000	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-150KL-12MT	SEL DA ODLite 150000 12 mth term	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-15KL	SEL DA ODLite 15000	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-15KL-12MT	SEL DA ODLite 15000 12 mth term	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-2000L	SEL DA ODLite 2000	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-2000L-12MT	SEL DA ODLite 2000 12 mth term	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-20KL	SEL DA ODLite 20000	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-20KL-12MT	SEL DA ODLite 20000 12 mth term	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-25KL	SEL DA ODLite 25000	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-25KL-12MT	SEL DA ODLite 25000 12 mth term	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-3000L	SEL DA ODLite 3000	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-3000L-12MT	SEL DA ODLite 3000 12 mth term	\$33,852.00	K	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-35KL	SEL DA ODLite 35000	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-35KL-12MT	SEL DA ODLite 35000 12 mth term	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-4000L	SEL DA ODLite 4000	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-4000L-12MT	SEL DA ODLite 4000 12 mth term	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-500L	SEL DA ODLite 500	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-500L-12MT	SEL DA ODLite 500 12 mth term	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-50KL	SEL DA ODLite 50000	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-50KL-12MT	SEL DA ODLite 50000 12 mth term	\$403,000.00	K	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-6000L	SEL DA ODLite 6000	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-6000L-12MT	SEL DA ODLite 6000 12 mth term	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-750L	SEL DA ODLite 750	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-750L-12MT	SEL DA ODLite 750 12 mth term	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-8000L	SEL DA ODLite 8000	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	ODL-8000L-12MT	SEL DA ODLite 8000 12 mth term	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-100KL	SEL DATADSPONIT100000	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-10KL	SEL DATADSPONIT10000	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-1500L	SEL DATADSPONIT1500	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-150KL	SEL DATADSPONIT150000	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-15KL	SEL DATADSPONIT15000	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-1KL	SEL DATADSPONIT1000	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-20KL	SEL DATADSPONIT20000	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-2500L	SEL DATADSPONIT2500	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-25KL	SEL DATADSPONIT25000	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-2KL	SEL DATADSPONIT2000	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-3500L	SEL DATADSPONIT3500	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-35KL	SEL DATADSPONIT35000	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-3KL	SEL DATADSPONIT3000	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-4500L	SEL DATADSPONIT4500	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-4KL	SEL DATADSPONIT4000	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-500L	SEL DATADSPONIT500	\$40,950.00	K	31%	\$28,265.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-50KL	SEL DATADSPONIT50000	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-5KL	SEL DATADSPONIT5000	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-6KL	SEL DATADSPONIT6000	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-750L	SEL DATADSPONIT750	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-7KL	SEL DATADSPONIT7000	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-8KL	SEL DATADSPONIT8000	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SP-9KL	SEL DATADSPONIT9000	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1000L	SEL DA SPONLite 1000 users	\$36,855.00	K	31%	\$25,429.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1000L-12MT	SEL DA SPONLite 1000 12mths	\$14,742.00	K	31%	\$10,171.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-100KL	SEL DA SPONLite 100000 users	\$1,950,000.00	K	31%	\$1,345,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-100KL-12MT	SEL DA SPONLite 100000 12mths	\$780,000.00	K	31%	\$538,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-10KL	SEL DA SPONLite 10000 users	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-10KL-12MT	SEL DA SPONLite 10000 12mths	\$87,360.00	K	31%	\$60,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1500L	SEL DA SPONLite 1500 users	\$49,140.00	K	31%	\$33,906.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-1500L-12MT	SEL DA SPONLite 1500 12mths	\$19,656.00	K	31%	\$13,562.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-150KL	SEL DA SPONLite 150000 users	\$2,866,500.00	K	31%	\$1,977,885.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-150KL-12MT	SEL DA SPONLite 150000 12mths	\$1,146,600.00	K	31%	\$791,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-15KL	SEL DA SPONLite 15000 users	\$327,600.00	K	31%	\$226,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-15KL-12MT	SEL DA SPONLite 15000 12mths	\$131,040.00	K	31%	\$90,417.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-2000L	SEL DA SPONLite 2000 users	\$59,150.00	K	31%	\$40,813.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-2000L-12MT	SEL DA SPONLite 2000 12mths	\$23,660.00	K	31%	\$16,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-20KL	SEL DA SPONLite 20000 users	\$414,960.00	K	31%	\$286,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-20KL-12MT	SEL DA SPONLite 20000 12mths	\$165,984.00	K	31%	\$114,528.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-25KL	SEL DA SPONLite 25000 users	\$518,700.00	K	31%	\$357,903.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-25KL-12MT	SEL DA SPONLite 25000 12mths	\$207,480.00	K	31%	\$143,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-3000L	SEL DA SPONLite 3000 users	\$84,630.00	K	31%	\$58,394.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-3000L-12MT	SEL DA SPONLite 3000 12mths	\$33,852.00	K	31%	\$23,357.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-35KL	SEL DA SPONLite 35000 users	\$715,000.00	K	31%	\$493,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	SPLO-35KL-12MT	SEL DA SPOnLite 35000 12mths	\$286,000.00	K	31%	\$197,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-4000L	SEL DA SPOnLite 4000 users	\$109,200.00	K	31%	\$75,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-4000L-12MT	SEL DA SPOnLite 4000 12mths	\$43,680.00	K	31%	\$30,139.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-500L	SEL DA SPOnLite 500 users	\$20,475.00	K	31%	\$14,127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-500L-12MT	SEL DA SPOnLite 500 12mths	\$8,190.00	K	31%	\$5,651.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-50KL	SEL DA SPOnLite 50000 users	\$1,007,500.00	K	31%	\$695,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-50KL-12MT	SEL DA SPOnLite 50000 12mths	\$403,000.00	K	31%	\$278,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-6000L	SEL DA SPOnLite 6000 users	\$144,690.00	K	31%	\$99,836.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-6000L-12MT	SEL DA SPOnLite 6000 12mths	\$57,876.00	K	31%	\$39,934.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-750L	SEL DA SPOnLite 750 users	\$29,250.00	K	31%	\$20,182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-750L-12MT	SEL DA SPOnLite 750 12mths	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-8000L	SEL DA SPOnLite 8000 users	\$182,000.00	K	31%	\$125,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	SPLO-8000L-12MT	SEL DA SPOnLite 8000 12mths	\$72,800.00	K	31%	\$50,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-100KL	SEL DATADVANTAGE UNIX FOR 100000 USER	\$3,900,000.00	K	31%	\$2,691,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-10KL	SEL DATADVANTAGE UNIX FOR 10000 USERS	\$436,800.00	K	31%	\$301,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-1500L	SEL DATADVANTAGE UNIX FOR 1500 USERS	\$98,280.00	K	31%	\$67,813.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-150KL	SEL DATADVANTAGE UNIX FOR 150000 USER	\$5,733,000.00	K	31%	\$3,955,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-15KL	SEL DATADVANTAGE UNIX FOR 15000 USERS	\$655,200.00	K	31%	\$452,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-1KL	SEL DATADVANTAGE UNIX FOR 1000 USERS	\$73,710.00	K	31%	\$50,859.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-20KL	SEL DATADVANTAGE UNIX FOR 20000 USERS	\$829,920.00	K	31%	\$572,644.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-2500L	SEL DATADVANTAGE UNIX FOR 2500 USERS	\$141,050.00	K	31%	\$97,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-25KL	SEL DATADVANTAGE UNIX FOR 25000 USERS	\$1,037,400.00	K	31%	\$715,806.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-2KL	SEL DATADVANTAGE UNIX FOR 2000 USERS	\$118,300.00	K	31%	\$81,627.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-3500L	SEL DATADVANTAGE UNIX FOR 3500 USERS	\$197,470.00	K	31%	\$136,254.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-35KL	SEL DATADVANTAGE UNIX FOR 35000 USERS	\$1,430,000.00	K	31%	\$986,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-3KL	SEL DATADVANTAGE UNIX FOR 3000 USERS	\$169,260.00	K	31%	\$116,789.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-4500L	SEL DATADVANTAGE UNIX FOR 4500 USERS	\$245,700.00	K	31%	\$169,533.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-4KL	SEL DATADVANTAGE UNIX FOR 4000 USERS	\$218,400.00	K	31%	\$150,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-500L	SEL DATADVANTAGE UNIX FOR 500 USERS	\$40,950.00	K	31%	\$28,255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-50KL	SEL DATADVANTAGE UNIX FOR 50000 USERS	\$2,015,000.00	K	31%	\$1,390,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-5KL	SEL DATADVANTAGE UNIX FOR 5000 USERS	\$273,000.00	K	31%	\$188,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-6KL	SEL DATADVANTAGE UNIX FOR 6000 USERS	\$289,380.00	K	31%	\$199,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-750L	SEL DATADVANTAGE UNIX FOR 750 USERS	\$58,500.00	K	31%	\$40,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-7KL	SEL DATADVANTAGE UNIX FOR 7000 USERS	\$337,610.00	K	31%	\$232,950.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-8KL	SEL DATADVANTAGE UNIX FOR 8000 USERS	\$364,000.00	K	31%	\$251,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	UX-9KL	SEL DATADVANTAGE UNIX FOR 9000 USERS	\$409,500.00	K	31%	\$282,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	VARONIS-30DAY	SEL VRNS 30DAY FREETRIAL	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VARONIS
5	100-100198	SEL SW VWisdom Server Ent Lic	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100199	SEL SW VWisdom Server Dept Lic	\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100206-AA	SEL AS ProbeSW-024 Lic Ann'l	\$258.00	K	31%	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100207-AA	SEL AS ProbeSW-032 Lic Ann'l	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100208-AA	SEL AS ProbeSW-192 Lic Ann'l	\$2,123.00	K	31%	\$1,464.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100209-AA	SEL AS ProbeSW-256 Lic Ann'l	\$2,843.00	K	31%	\$1,961.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100210-AA	SEL AS ProbeSW-336 Lic Ann'l	\$3,729.00	K	31%	\$2,573.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100211-AA	SEL AS ProbeSW-384 Lic Ann'l	\$4,246.00	K	31%	\$2,929.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100212-AA	SEL AS ProbeSW-528 Lic Ann'l	\$5,852.00	K	31%	\$4,037.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213	SEL SW ProbeVM-001 vSphere Lic	\$1,523.00	K	31%	\$1,050.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100213-AA	SEL AS vSphere-001 Lic Ann l	\$148.00	K	31%	\$102.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100214-AA	SEL AS ProbeVM-010 Lic Ann'l	\$1,477.00	K	31%	\$1,019.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100215-AA	SEL AS ProbeVM-050 Lic Ann'l	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216	SEL SW ProbeVM-100 vSphere Lic	\$152,308.00	K	31%	\$105,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100216-AA	SEL AS vSphere-100 Lic Ann l	\$14,769.00	K	31%	\$10,190.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100217-AA	SEL AS ProbeVM-500 Lic Ann'l	\$73,846.00	K	31%	\$50,953.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100276	SEL HW Pcbi OM3 2F LC-LC 2M	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100278	SEL HW Pcbi OM3 2F LC-LC 3M	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100280	SEL HW Pcbi OM3 2F LC-LC 5M	\$77.00	K	31%	\$53.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100288	SEL HW TCV-008LFLF-57-RP Cass	\$1,692.00	K	31%	\$1,167.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100290	SEL HW TCV-012LRLFLF-57-RP Cass	\$2,538.00	K	31%	\$1,751.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100292	SEL HW TCV-012MRLFLF-57-OB Cass	\$2,538.00	K	31%	\$1,751.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100293	SEL HW TCV-024MRLFRM-57-OB Cass	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100300	SEL HW TPS-010F TCV TAP Shelf 1U	\$285.00	K	31%	\$196.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100301	SEL HW TPS-010S TCV TAP Shelf 1U	\$192.00	K	31%	\$132.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100346	SEL HW ProbeFC8 8G MM	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100602	SEL SW FC8-0802 2 Link Lic	\$21,538.00	K	31%	\$14,861.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100602-AA	SEL AS ProbeFC8-0802 Lic Ann'l	\$2,031.00	K	31%	\$1,401.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100603	SEL SW FC8-0808 8 Link Lic	\$86,154.00	K	31%	\$59,446.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100603-AA	SEL AS ProbeFC8-0808 Lic Ann'l	\$8,031.00	K	31%	\$5,541.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100617-AA	SEL AS ProbeSWAG-24 Lic Ann'l	\$37.00	K	31%	\$25.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100618-AA	SEL AS ProbeSWAG-192 Lic Ann'l	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100619-AA	SEL AS ProbeSWAG-528 Lic Ann'l	\$978.00	K	31%	\$674.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-100837	SEL HW ProbeFC8/HD FRU Pwr Sup	\$846.00	K	31%	\$583.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101019	SEL HW Mob Rack Cab Probe	\$17,308.00	K	31%	\$11,942.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101048	SEL HW Pwr Cord C19-515 15A 15FT	\$62.00	K	31%	\$42.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101049	SEL HW Pwr Cord C19-520 20A 15FT	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101050	SEL HW Pwr Cord C19-620 20A 15FT	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	100-101051	SEL HW Pwr Cord C19-615 15A 15FT	\$85.00	K	31%	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101052	SEL HW Pwr Cord C13-515 18IN x2	\$11.00	K	31%	\$7.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101053	SEL HW Pwr Cord C13-515 6FT x2	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101054	SEL HW Pwr Cord C13-C14 6FT x2	\$23.00	K	31%	\$15.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101055	SEL HW Pwr Cord C13-C14 18IN x2	\$14.00	K	31%	\$9.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101056	SEL HW Pwr Cord C13-CEE77 2M x2	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101057	SEL HW Pwr Cord C13-1363 2M x2	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101058	SEL HW Pwr Cord C13-C14 3FT x2	\$17.00	K	31%	\$11.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101085	SEL HW PCbl OM3 12F MPO-FC 2M	\$462.00	K	31%	\$318.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101216	SEL HW PCbl OM3 2F LC-LC 10M	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101228	SEL HW PCbl OM3 2F LC-LC 15M	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101231	SEL HW ProbeFC8-HD 8G MM	\$52,308.00	K	31%	\$36,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101281	SEL HW Fiblins CIT Kit MPO Addon	\$4,462.00	K	31%	\$3,078.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101309	SEL HW Fiblins CIT Kit Refill	\$2,231.00	K	31%	\$1,539.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101310	SEL HW Fiblins CIT MPO Refill	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101311	SEL HW TCbl OM3 1F LCLC 2M x2	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101312	SEL HW TCbl OM3 12F MPO-FC 2M x2	\$885.00	K	31%	\$610.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101313	SEL HW TCbl OM3 1F LCSC 2M x2	\$208.00	K	31%	\$143.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101314	SEL HW TCbl OM3 1F LCMU 2M x2	\$231.00	K	31%	\$159.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101315	SEL HW TCbl OM3 12F MPO-FC 2M x2	\$885.00	K	31%	\$610.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101318	SEL HW Ship Rack Cab 2 Probe	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101319	SEL HW Ship Rack Cab 1 Probe	\$7,308.00	K	31%	\$5,042.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101322	SEL HW ProbeFC8-HD FRU Fan	\$577.00	K	31%	\$398.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101324	SEL HW Rack Shelf 1U 20	\$485.00	K	31%	\$334.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101325	SEL HW Rack Shelf 1U 24	\$577.00	K	31%	\$398.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101343	SEL SW FC8HD-0816 16 Link Lic	\$120,000.00	K	31%	\$82,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101343-AA	SEL AS ProbeFC8-0816 Lic Ann'l	\$11,077.00	K	31%	\$7,643.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101348	SEL HW Pwr Cord C19-C14 15A 15FT	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101566	SEL HW SFP 8GFC 850NM MM HS x16	\$7,308.00	K	31%	\$5,042.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101570	SEL HW Fiblins Cass Refill	\$615.00	K	31%	\$424.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101571	SEL HW Fiblins MPO Cass Refill	\$692.00	K	31%	\$477.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101753	SEL SW VWisdom Srvr Ent DR Lic	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101804	SEL HW ProbeFC8-HD48 8G MM	\$147,692.00	K	31%	\$101,907.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101854	SEL HW Fiblins CIT Adv Kit	\$22,308.00	K	31%	\$15,392.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101855	SEL HW Pwr Cord C13-C20 6FT x2	\$31.00	K	31%	\$21.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-101925	SEL HW TCV-012MRLFLF-57-EB Cass	\$2,538.00	K	31%	\$1,751.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102044	SEL HW ProbeFC8-HD48 FRU Fan	\$1,115.00	K	31%	\$769.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102045	SEL HW ProbeFC8-HD48 FRU Pwr Sup	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102046	SEL SW FC8HD48-0848 48 Link Lic	\$243,077.00	K	31%	\$167,723.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102046-AA	SEL AS ProbeFC8-0848 Lic Ann'l	\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102064	SEL HW TCV-024MRLFMR-57-EB Cass	\$5,077.00	K	31%	\$3,503.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102065	SEL SW FC8HD48-0824 24 Link Lic	\$156,923.00	K	31%	\$108,276.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102065-AA	SEL AS ProbeFC8-0824 Lic Ann'l	\$14,677.00	K	31%	\$10,127.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102069	SEL HW VWisdom Pflfrm Appl 4210	\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102070	SEL SW VWisdom Mgmt Ent Ed	\$67,692.00	K	31%	\$46,707.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102071	SEL SW VWisdom Mgmt Virt Ed	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102072	SEL SW VWisdom Mgmt Ent DR Ed	\$33,846.00	K	31%	\$23,353.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102073	SEL HW PA 4210 FRU Pwr Sup	\$538.00	K	31%	\$371.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102074	SEL HW PA 4210 FRU Data Drv 1TB	\$346.00	K	31%	\$238.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102075	SEL HW PA 4210 FRU Sys Drv 80GB	\$385.00	K	31%	\$265.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102076	SEL HW PA 4210 Shlhw Mnt Kit	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102077	SEL HW PA 4210 FRU Bezel/Keys	\$69.00	K	31%	\$47.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102091	SEL HW ProbeFC8-HD Chass	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102092	SEL HW ProbeFC8-HD48 Chass	\$110,769.00	K	31%	\$76,430.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102094	SEL HW ProbeFC8-HD48 Recess Mnt	\$308.00	K	31%	\$212.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102267	SEL SW ProbeSW-010 Port Lic	\$1,138.00	K	31%	\$785.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102267-AA	SEL AS ProbeSW-010 Lic Ann'l	\$111.00	K	31%	\$76.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102268	SEL SW ProbeSW-100 Port Lic	\$11,385.00	K	31%	\$7,855.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102268-AA	SEL AS ProbeSW-100 Lic Ann'l	\$1,108.00	K	31%	\$764.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102269	SEL SW ProbeSWAG-010 Port Lic	\$569.00	K	31%	\$392.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102269-AA	SEL AS ProbeSWAG-010 Lic Ann'l	\$18.00	K	31%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102270	SEL SW ProbeSWAG-100 Port Lic	\$5,692.00	K	31%	\$3,927.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102270-AA	SEL AS ProbeSWAG-100 Lic Ann'l	\$185.00	K	31%	\$127.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102271	SEL SW ProbeNTAP-001 Node Lic	\$1,769.00	K	31%	\$1,220.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102271-AA	SEL AS ProbeNTAP-001 Lic Ann'l	\$166.00	K	31%	\$114.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102272	SEL SW ProbeNTAP-100 Node Lic	\$176,923.00	K	31%	\$122,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102272-AA	SEL AS ProbeNTAP-100 Lic Ann'l	\$16,615.00	K	31%	\$11,464.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102301	SEL HW PA 4210 Std Mnt Kit	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102341	SEL HW TCV Blank Plate Kit x3	\$38.00	K	31%	\$26.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102375	SEL HW ProbeFC-16G-24 Chass	\$76,923.00	K	31%	\$53,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102455	SEL HW ProbeFC8/All Shlhw Mnt Kit	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102456	SEL HW ProbeFC8/All Std Mnt Kit	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102457	SEL HW ProbeFC8/All Rk Adpt 1U35	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102458	SEL HW PA-4210 Rk Adpt 2U35	\$115.00	K	31%	\$79.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102490	SEL HW TCV-009LFLFLF-58-RP Cass	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	100-102491	SEL HW TCV-012LRLFLF-58-RP Cass	\$2,769.00	K	31%	\$1,910.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102500	SEL HW TCV-012LRLFLF-97-RP Cass	\$2,169.00	K	31%	\$1,496.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102579	SEL HW SFP 4-Link Kit 8G MM HS	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102580	SEL HW SFP 4-Link Kit 8G SM SR	\$4,308.00	K	31%	\$2,972.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102581	SEL SW Link Lic 8G 4-Link Kit	\$24,615.00	K	31%	\$16,984.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102581-AA	SEL AS LnkLic 8G 4Lnk Kit Ann'l	\$2,215.00	K	31%	\$1,528.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102582	SEL SW Link Lic 8G Full FC8-HD48	\$203,077.00	K	31%	\$140,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102582-AA	SEL AS LnkLic 8G FC8-HD48 Ann'l	\$23,077.00	K	31%	\$15,923.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102583	SEL SW Link Lic 8G Full FC16G24	\$100,000.00	K	31%	\$69,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102583-AA	SEL AS LnkLic 8G FC16G24 Ann'l	\$13,292.00	K	31%	\$9,171.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102584	SEL SW Link Lic 8G Full FC8-HD	\$86,154.00	K	31%	\$59,446.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102584-AA	SEL AS LnkLic 8G FC8-HD Ann'l	\$8,862.00	K	31%	\$6,114.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102595	SEL SW Link Lic 16G 4-Link Kit	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102595-AA	SEL AS LnkLic 16G 4Lnk Kit Ann'l	\$2,954.00	K	31%	\$2,038.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102596	SEL SW Link Lic 16G FullFC16G24	\$138,462.00	K	31%	\$95,538.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102596-AA	SEL AS LnkLic 16G FC16G24 Ann'l	\$17,723.00	K	31%	\$12,228.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102614	SEL HW SFP 4-Link Kit 16G MM UHS	\$6,154.00	K	31%	\$4,246.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102615	SEL HW SFP 4-Link Kit 16G SM SR	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102618	SEL HW SFP 16GFC 1310NM SM LR	\$922.00	K	31%	\$636.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102624	SEL Opt patch cable 50m OM4 MM LC-LC 2M	\$88.00	K	31%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102625	SEL Opt patch cable 50um OM4 MM LC-LC 3M	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102626	SEL Opt patch cable 50um OM4 MM LC-LC 5M	\$102.00	K	31%	\$70.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102627	SEL Opt patch cable 50um OM4 MM LCLC 10M	\$129.00	K	31%	\$89.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102645	SEL SW ProbeVM-001 HyperV Lic	\$754.00	K	31%	\$520.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102645-AA	SEL AS ProbeVM-001 Hyper-V Ann'l	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102646	SEL SW ProbeVM-100 HyperV Lic	\$75,385.00	K	31%	\$52,015.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102646-AA	SEL AS ProbeVM-100 Hyper-V Ann'l	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102647	SEL SW ProbeVM-001 PowerVM Lic	\$762.00	K	31%	\$525.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102647-AA	SEL AS ProbeVM-001 PowerVM Ann'l	\$74.00	K	31%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102648	SEL SW ProbeVM-100 PowerVM Lic	\$76,154.00	K	31%	\$52,546.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102648-AA	SEL AS ProbeVM-100 PowerVM Ann'l	\$7,385.00	K	31%	\$5,095.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102697	SEL HW ProbeFC-16G-12 Chass	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102698	SEL HW ProbeNAS-10G-16 Chass	\$107,692.00	K	31%	\$74,307.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102700	SEL CABLE OM4 MM MTP MALE - LC B	\$392.00	K	31%	\$270.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102701	SEL CABLE OM4 MM MTP FEMALE2M12F	\$374.00	K	31%	\$258.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102702	SEL CABLE OS2 SM MTP MALE 2M12F	\$263.00	K	31%	\$181.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102703	SEL CABLE OS2 SM MTP FEMALE2M12F	\$245.00	K	31%	\$169.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102739	SEL HW PCbi OM4 12F MTPmLC 3M	\$471.00	K	31%	\$324.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102740	SEL HW PCbi OM4 12F MTPPLC 3M	\$449.00	K	31%	\$309.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102741	SEL HW PCbi OM4 12F MTPmLC 5M	\$523.00	K	31%	\$360.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102742	SEL HW PCbi OM4 12F MTPPLC 5M	\$497.00	K	31%	\$342.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102743	SEL HW PCbi OM4 12F MTPmLC 10M	\$649.00	K	31%	\$447.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102744	SEL HW PCbi OM4 12F MTPPLC 10M	\$623.00	K	31%	\$429.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102745	SEL HW PCbi OS2 SM 12F MTPmLC 3M	\$309.00	K	31%	\$213.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102746	SEL HW PCbi OS2 SM 12F MTPPLC 3M	\$283.00	K	31%	\$195.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102747	SEL HW PCbi OS2 SM 12F MTPmLC 5M	\$318.00	K	31%	\$219.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102748	SEL HW PCbi OS2 SM 12F MTPPLC 5M	\$298.00	K	31%	\$205.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102749	SEL HW PCbi OS2 SM 12F MTPmLC10M	\$351.00	K	31%	\$242.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102750	SEL HW PCbi OS2 SM 12F MTPPLC10M	\$329.00	K	31%	\$227.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102751	SEL HW TCV-008LFLFLF-97-RP Cass	\$2,358.00	K	31%	\$1,627.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102752	SEL HW TCV-012MRLFLF-97-OB Cass	\$3,448.00	K	31%	\$2,379.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102753	SEL HW TCV-012MRLFLF-97-EB Cass	\$3,448.00	K	31%	\$2,379.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102754	SEL HW TCV-024MRLFMR-97-OB Cass	\$6,894.00	K	31%	\$4,756.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102755	SEL HW TCV-024MRLFMR-97-EB Cass	\$6,894.00	K	31%	\$4,756.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102791	SEL SW Link Lic NAS 10G 1Active	\$6,923.00	K	31%	\$4,776.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102791-AA	SEL AS LnkLic 10G 1Lnk Actv Ann'l	\$738.00	K	31%	\$509.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102792	SEL SW Link Lic NAS 10G 1Passive	\$1,846.00	K	31%	\$1,273.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102792-AA	SEL AS LnkLic 10G 1Lnk Pasv Ann'l	\$92.00	K	31%	\$63.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102793	SEL SW Link Lic 10G FullNAS10G16	\$93,846.00	K	31%	\$64,753.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102793-AA	SEL AS LnkLic 10G NAS10G16 Ann'l	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102794	SEL SW Target Lic 10G 4-Tgt Kit	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102794-AA	SEL AS TgtLic 10G 4Tgt Kit Ann'l	\$923.00	K	31%	\$636.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102795	SEL SW Link Lic 10G 4-Link Kit	\$36,923.00	K	31%	\$25,476.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102795-AA	SEL AS LnkLic 10G 4Lnk Kit Ann'l	\$3,692.00	K	31%	\$2,547.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102796	SEL SW LinkLic 10G FullFCoE10G24	\$152,308.00	K	31%	\$105,092.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102796-AA	SEL AS LnkLic 10G FCoE10G24 Ann'l	\$15,231.00	K	31%	\$10,509.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102797	SEL SW Link Lic 8G Full FC16G12	\$61,538.00	K	31%	\$42,461.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102797-AA	SEL AS LnkLic 8G FC16G12 Ann'l	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102798	SEL SW Link Lic 16G Full FC16G12	\$92,308.00	K	31%	\$63,692.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102798-AA	SEL AS LnkLic 16G FC16G12 Ann'l	\$9,231.00	K	31%	\$6,369.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-102799	SEL HW ProbeFCoE-10G-24 Chass	\$76,923.00	K	31%	\$53,076.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	100-103010	SEL HW VWisdom Pflfrm Appl 4220	\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUAL INSTRUMENTS
5	CSP-A	SEL VST CSP 2,501-5,000 MICROVM	\$154.29	K	31%	\$106.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-B	SEL VST CSP 5,001-7,500 MICROVM	\$147.86	K	31%	\$102.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-BASE	SEL VST CSP UP TO 2,500 MICROVM	\$160.71	K	31%	\$110.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	CSP-C	SEL VST CSP 7,501-15,000 MICROVM	\$130.18	K	31%	\$89.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-D	SEL VST CSP 15,001-25,000 MICROVM	\$115.39	K	31%	\$79.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-E	SEL VST CSP 25,001-50,000 MICROVM	\$92.25	K	31%	\$63.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-F	SEL VST CSP 50,001-100,000 MICROVM	\$78.27	K	31%	\$54.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-A	SEL VST CSP 251-500 Managed VM	\$1,152.06	K	31%	\$794.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-B	SEL VST CSP 501-750 Managed VM	\$1,104.05	K	31%	\$761.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-BASE	SEL VST CSP UP TO 250 Managed VM	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-C	SEL VST CSP 751-1,500 Managed VM	\$972.04	K	31%	\$670.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-D	SEL VST CSP 1,501-2,500 Managed VM	\$861.60	K	31%	\$594.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-E	SEL VST CSP 2,501-5,000 Managed VM	\$688.82	K	31%	\$475.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	CSP-SAPM3T-F	SEL VST CSP 5,001-10,000 Managed VM	\$584.43	K	31%	\$403.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-A	SEL VST 2,501-5,000 MICROVM	\$108.00	K	31%	\$74.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-B	SEL VST 5,001-7,500 MICROVM	\$104.00	K	31%	\$71.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-BASE	SEL VST UP TO 2,500 MICROVM	\$113.00	K	31%	\$77.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-C	SEL VST 7,501-15,000 MICROVM	\$91.00	K	31%	\$62.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-D	SEL VST 15,001-25,000 MICROVM	\$81.00	K	31%	\$55.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-E	SEL VST 25,001-50,000 MICROVM	\$65.00	K	31%	\$44.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-F	SEL VST 50,001-100,000 MICROVM	\$55.00	K	31%	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-A	SEL VST 251-500 Managed VM	\$806.44	K	31%	\$556.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-B	SEL VST 501-750 Managed VM	\$772.84	K	31%	\$533.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-BASE	SEL VST UP TO 250 Managed VM	\$840.00	K	31%	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-C	SEL VST 751-1,500 Managed VM	\$680.43	K	31%	\$469.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-D	SEL VST 1,501-2,500 Managed VM	\$603.12	K	31%	\$416.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-E	SEL VST 2,501-5,000 Managed VM	\$482.17	K	31%	\$332.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	EPC-SAPM3T-F	SEL VST 5,001-10,000 Managed VM	\$409.10	K	31%	\$282.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BCE-P-PD	SEL VT Compliance Edition 10 MD	\$75,000.00	K	31%	\$51,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BC-P-PD	SEL VT Branded Conn PL	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BI-P-PD	SEL VT BI PL	\$50,000.00	K	31%	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BSE-P-PD	SEL VT Risk Mgmt 10 MD PL	\$170,000.00	K	31%	\$117,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-BUS-P-PD	SEL VT UPG CMP to Risk Mgmt PL	\$95,000.00	K	31%	\$65,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PD	SEL VTMD PL 11-1000 MD	\$230.00	K	31%	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDE	SEL VTMD PL 1001-5000 MD	\$186.00	K	31%	\$128.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDG	SEL VTMD PL 5001-10,000 MD	\$167.00	K	31%	\$115.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDH	SEL VTMD PL 10,001-25,000 MD	\$151.00	K	31%	\$104.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDI	SEL VTMD PL 25,001-50,000 MD	\$136.00	K	31%	\$93.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDJ	SEL VTMD PL 50,001-100,000 MD	\$122.00	K	31%	\$84.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-FS-VT-MD-P-PDK	SEL VTMD PL 100,001-ENT MD	\$110.00	K	31%	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-1000	SEL VT Compliance Edition 1000 MD	\$263,340.00	K	31%	\$181,704.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-4000	SEL VT Compliance Edition 4000 MD	\$738,360.00	K	31%	\$509,468.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-CP-SAS-500	SEL VT Compliance Edition 500 MD	\$163,170.00	K	31%	\$112,587.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-1000	SEL VT Risk Mgmt Edition 1000 MD	\$343,140.00	K	31%	\$236,766.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-4000	SEL VT Risk Mgmt Edition 4000 MD	\$818,160.00	K	31%	\$564,530.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	U-VT-RM-SAS-500	SEL VT Risk Mgmt Edition 500 MD	\$248,220.00	K	31%	\$171,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	VS-CREDIT-250K	SEL Virtustream laaS \$250K Credits	\$250,000.00	K	31%	\$172,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VIRTUSTREAM
5	1162-LIC	SEL 1162-LIC VF-STD-ADV-UG-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1164-LIC	SEL 1164-LIC VF-STD-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1165-LIC	SEL 1165-LIC VF-ADV-F	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1271-LIC	SEL 1271-LIC THIN-100PK-F	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1433-LIC	SEL 1433-LIC VF-DD2-25VM-F	\$20,625.00	K	31%	\$14,231.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1591-LIC	SEL 1591-LIC CA-DEVK-F	\$22,000.00	K	31%	\$15,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC	SEL 1593-LIC CA-AUTD25-F	\$3,658.00	K	31%	\$2,524.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC-L1	SEL 1593-LIC-L1 CA-AUTD25-F-L1	\$3,475.00	K	31%	\$2,397.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC-L2	SEL 1593-LIC-L2 CA-AUTD25-F-L2	\$3,401.00	K	31%	\$2,346.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC-L3	SEL 1593-LIC-L3 CA-AUTD25-F-L3	\$3,292.00	K	31%	\$2,271.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC-L4	SEL 1593-LIC-L4 CA-AUTD25-F-L4	\$3,182.00	K	31%	\$2,195.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1593-LIC-L5	SEL 1593-LIC-L5 CA-AUTD25-F-L5	\$3,036.00	K	31%	\$2,094.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1594-LIC	SEL 1594-LIC CA-DEVK-LIC-F	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1601-LIC	SEL 1601-LIC HZ-MRG-10-F	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1601-LIC-L1	SEL 1601-LIC-L1 HZ-MRG-10-F-L1	\$1,568.00	K	31%	\$1,081.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1601-LIC-L2	SEL 1601-LIC-L2 HZ-MRG-10-F-L2	\$1,535.00	K	31%	\$1,059.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1601-LIC-L3	SEL 1601-LIC-L3 HZ-MRG-10-F-L3	\$1,485.00	K	31%	\$1,024.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1601-LIC-L4	SEL 1601-LIC-L4 HZ-MRG-10-F-L4	\$1,436.00	K	31%	\$990.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC	SEL 1602-LIC HZ-MRG-100-F	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC-L1	SEL 1602-LIC-L1 HZ-MRG-100-F-L1	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC-L2	SEL 1602-LIC-L2 HZ-MRG-100-F-L2	\$15,345.00	K	31%	\$10,588.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC-L3	SEL 1602-LIC-L3 HZ-MRG-100-F-L3	\$14,850.00	K	31%	\$10,246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC-L4	SEL 1602-LIC-L4 HZ-MRG-100-F-L4	\$14,355.00	K	31%	\$9,904.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1602-LIC-L5	SEL 1602-LIC-L5 HZ-MRG-100-F-L5	\$13,695.00	K	31%	\$9,449.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC	SEL 1664-LIC HZ-MW-MRG-10-F	\$1,210.00	K	31%	\$834.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC-L1	SEL 1664-LIC-L1 HZ-MW-MRG-10-FL1	\$1,150.00	K	31%	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC-L2	SEL 1664-LIC-L2 HZ-MW-MRG-10-FL2	\$1,125.00	K	31%	\$776.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC-L3	SEL 1664-LIC-L3 HZ-MW-MRG-10-FL3	\$1,089.00	K	31%	\$751.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC-L4	SEL 1664-LIC-L4 HZ-MW-MRG-10-FL4	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1664-LIC-L5	SEL 1664-LIC-L5 HZ-MW-MRG-10-F-L5	\$1,004.00	K	31%	\$692.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC	SEL 1665-LIC HZ-MW-MRG-100-F	\$12,100.00	K	31%	\$8,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	1665-LIC-L1	SEL 1665-LIC-L1 HZ-MW-MRG-100-FL1	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC-L2	SEL 1665-LIC-L2 HZ-MW-MRG-100-FL2	\$11,253.00	K	31%	\$7,764.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC-L3	SEL 1665-LIC-L3 HZ-MW-MRG-100-FL3	\$10,890.00	K	31%	\$7,514.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC-L4	SEL 1665-LIC-L4 HZ-MW-MRG-100-FL4	\$10,527.00	K	31%	\$7,263.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1665-LIC-L5	SEL 1665-LIC-L5 HZ-MW-MRG-100-F-L5	\$10,043.00	K	31%	\$6,929.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	1669-LIC	SEL 1669-LIC HZ-MRG-WIN-6M-TLSS-F	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENC100UC	SEL AV-ADV-ENTC100-UG-C)	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENC100UC-I	SEL AV-ADV-ENTC100-UG-C)	\$3,448.50	K	31%	\$2,379.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENC100UC-K	SEL AV-ADV-ENTC100-UG-C)	\$3,266.79	K	31%	\$2,254.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT100UC	SEL AV-ADV-ENTN100-UG-C)	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT100UC-I	SEL AV-ADV-ENTN100-UG-C)	\$2,299.00	K	31%	\$1,586.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT100UC-K	SEL AV-ADV-ENTN100-UG-C)	\$2,176.68	K	31%	\$1,501.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT10UC	SEL AV-ADV-ENTC10-UG-C)	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT10UC-I	SEL AV-ADV-ENTC10-UG-C)	\$344.85	K	31%	\$237.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADENT10UC-K	SEL AV-ADV-ENTC10-UG-C)	\$326.68	K	31%	\$225.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADET10UC	SEL AV-ADV-ENTN10-UG-C)	\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADET10UC-I	SEL AV-ADV-ENTN10-UG-C)	\$229.90	K	31%	\$158.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AADET10UC-K	SEL AV-ADV-ENTN10-UG-C)	\$217.67	K	31%	\$150.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADC10UC	SEL AV-STD-ADVC10-UG-C)	\$660.00	K	31%	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADC10UC-I	SEL AV-STD-ADVC10-UG-C)	\$689.70	K	31%	\$475.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADC10UC-K	SEL AV-STD-ADVC10-UG-C)	\$653.71	K	31%	\$451.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADV100UC	SEL AV-STD-ADVC100-UG-C)	\$6,600.00	K	31%	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADV100UC-I	SEL AV-STD-ADVC100-UG-C)	\$6,897.00	K	31%	\$4,758.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADV100UC-K	SEL AV-STD-ADVC100-UG-C)	\$6,537.13	K	31%	\$4,510.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADVN10UC	SEL AV-STD-ADVN10-UG-C)	\$440.00	K	31%	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADVN10UC-I	SEL AV-STD-ADVN10-UG-C)	\$459.80	K	31%	\$317.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTADVN10UC-K	SEL AV-STD-ADVN10-UG-C)	\$435.69	K	31%	\$300.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDADV100UC	SEL AV-STD-ADVN100-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDADV100UC-I	SEL AV-STD-ADVN100-UG-C)	\$4,598.00	K	31%	\$3,172.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDADV100UC-K	SEL AV-STD-ADVN100-UG-C)	\$4,356.91	K	31%	\$3,006.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDENC10UC	SEL AV-STD-ENTC10-UG-C)	\$990.00	K	31%	\$683.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDENC10UC-I	SEL AV-STD-ENTC10-UG-C)	\$1,034.55	K	31%	\$713.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDENC10UC-K	SEL AV-STD-ENTC10-UG-C)	\$980.39	K	31%	\$676.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDNT100UC	SEL AV-STD-ENTN100-UG-C)	\$6,600.00	K	31%	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDNT100UC-I	SEL AV-STD-ENTN100-UG-C)	\$6,897.00	K	31%	\$4,758.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTDNT100UC-K	SEL AV-STD-ENTN100-UG-C)	\$6,537.13	K	31%	\$4,510.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENN10UC	SEL AV-STD-ENTN10-UG-C)	\$660.00	K	31%	\$455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENN10UC-I	SEL AV-STD-ENTN10-UG-C)	\$689.70	K	31%	\$475.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENN10UC-K	SEL AV-STD-ENTN10-UG-C)	\$653.71	K	31%	\$451.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENT100UC	SEL AV-STD-ENTC100-UG-C)	\$9,900.00	K	31%	\$6,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENT100UC-I	SEL AV-STD-ENTC100-UG-C)	\$10,345.50	K	31%	\$7,138.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ASTENT100UC-K	SEL AV-STD-ENTC100-UG-C)	\$9,803.92	K	31%	\$6,764.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25GSC	SEL CA-AUTDT25-G-SSS-C)	\$699.00	K	31%	\$482.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25GSC-I	SEL CA-AUTDT25-G-SSS-C)	\$769.00	K	31%	\$530.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25GSC-K	SEL CA-AUTDT25-G-SSS-C)	\$937.00	K	31%	\$646.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25PSC	SEL CA-AUTDT25-P-SSS-C)	\$831.00	K	31%	\$573.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25PSC-I	SEL CA-AUTDT25-P-SSS-C)	\$914.00	K	31%	\$630.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTDT25PSC-K	SEL CA-AUTDT25-P-SSS-C)	\$1,114.00	K	31%	\$768.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25GSC	SEL CA-AUTSV25-G-SSS-C)	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25GSC-I	SEL CA-AUTSV25-G-SSS-C)	\$2,310.00	K	31%	\$1,593.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25GSC-K	SEL CA-AUTSV25-G-SSS-C)	\$2,815.00	K	31%	\$1,942.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25PSC	SEL CA-AUTSV25-P-SSS-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25PSC-I	SEL CA-AUTSV25-P-SSS-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AUTSV25PSC-K	SEL CA-AUTSV25-P-SSS-C)	\$3,351.00	K	31%	\$2,312.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC100C	SEL AV-ADVC-100-C)	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC100C-I	SEL AV-ADVC-100-C)	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC100C-K	SEL AV-ADVC-100-C)	\$14,829.76	K	31%	\$10,232.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC10C	SEL AV-ADVC-10-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC10C-I	SEL AV-ADVC-10-C)	\$1,567.50	K	31%	\$1,081.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVC10C-K	SEL AV-ADVC-10-C)	\$1,482.98	K	31%	\$1,023.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN100C	SEL AV-ADVN-100-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN100C-I	SEL AV-ADVN-100-C)	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN100C-K	SEL AV-ADVN-100-C)	\$9,874.71	K	31%	\$6,813.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN10C	SEL AV-ADVN-10-C)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN10C-I	SEL AV-ADVN-10-C)	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVADVN10C-K	SEL AV-ADVN-10-C)	\$987.47	K	31%	\$681.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC100C	SEL AV-ENTC-100-C)	\$18,000.00	K	31%	\$12,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC100C-I	SEL AV-ENTC-100-C)	\$18,810.00	K	31%	\$12,978.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC100C-K	SEL AV-ENTC-100-C)	\$17,802.79	K	31%	\$12,283.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC10C	SEL AV-ENTC-10-C)	\$1,800.00	K	31%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC10C-I	SEL AV-ENTC-10-C)	\$1,881.00	K	31%	\$1,297.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTC10C-K	SEL AV-ENTC-10-C)	\$1,780.28	K	31%	\$1,228.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTN100C	SEL AV-ENTN-100-C)	\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTN100C-I	SEL AV-ENTN-100-C)	\$12,540.00	K	31%	\$8,652.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTN100C-K	SEL AV-ENTN-100-C)	\$11,856.73	K	31%	\$8,181.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	AVENTN10C	SEL AV-ENTN-10-C)	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTN10C-I	SEL AV-ENTN-10-C)	\$1,254.00	K	31%	\$865.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVENTN10C-K	SEL AV-ENTN-10-C)	\$1,185.67	K	31%	\$818.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC100C	SEL AV-STDC-100-C)	\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC100C-I	SEL AV-STDC-100-C)	\$9,405.00	K	31%	\$6,489.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC100C-K	SEL AV-STDC-100-C)	\$8,883.70	K	31%	\$6,129.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC10C	SEL AV-STDC-10-C)	\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC10C-I	SEL AV-STDC-10-C)	\$940.50	K	31%	\$648.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDC10C-K	SEL AV-STDC-10-C)	\$888.37	K	31%	\$612.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN100C	SEL AV-STDN-100-C)	\$6,000.00	K	31%	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN100C-I	SEL AV-STDN-100-C)	\$6,270.00	K	31%	\$4,326.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN100C-K	SEL AV-STDN-100-C)	\$5,942.52	K	31%	\$4,100.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN10C	SEL AV-STDN-10-C)	\$600.00	K	31%	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN10C-I	SEL AV-STDN-10-C)	\$627.00	K	31%	\$432.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	AVSTDN10C-K	SEL AV-STDN-10-C)	\$594.25	K	31%	\$410.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMENTADC2	SEL BM-ENT-AD-C)	\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMENTADC2-I	SEL BM-ENT-AD-C)	\$70,200.00	K	31%	\$48,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMENTADC2-K	SEL BM-ENT-AD-C)	\$62,327.46	K	31%	\$43,005.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMENTFND2	SEL BM-ENT-FND-C)	\$300,000.00	K	31%	\$207,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMENTFND2-I	SEL BM-ENT-FND-C)	\$351,000.00	K	31%	\$242,190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMENTFND2-K	SEL BM-ENT-FND-C)	\$311,814.26	K	31%	\$215,151.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMENTFNG2-K	SEL BM-ENT-FN-G-SAAS-C)	\$93,792.03	K	31%	\$64,716.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	BMENTFNP2-K	SEL BM-ENT-FN-P-SAAS-C)	\$103,702.13	K	31%	\$71,554.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CA6DEVK	SEL CA6-DEVK-C)	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CA6DEVK-I	SEL CA6-DEVK-C)	\$23,400.00	K	31%	\$16,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CA6DEVK-K	SEL CA6-DEVK-C)	\$20,775.82	K	31%	\$14,335.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ADVC	SEL CL7-ADV-C)	\$7,995.00	K	31%	\$5,516.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ADVC-I	SEL CL7-ADV-C)	\$9,354.15	K	31%	\$6,454.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ADVC-K	SEL CL7-ADV-C)	\$8,317.41	K	31%	\$5,739.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ENTC	SEL CL7-ENT-C)	\$9,495.00	K	31%	\$6,551.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ENTC-I	SEL CL7-ENT-C)	\$11,109.15	K	31%	\$7,665.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7ENTC-K	SEL CL7-ENT-C)	\$9,874.71	K	31%	\$6,813.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7STDC	SEL CL7-STD-C)	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7STDC-I	SEL CL7-STD-C)	\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	CL7STDC-K	SEL CL7-STD-C)	\$5,708.93	K	31%	\$3,939.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKGSC	SEL CA-DEVK-G-SSS-C)	\$4,200.00	K	31%	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKGSC-I	SEL CA-DEVK-G-SSS-C)	\$4,620.00	K	31%	\$3,187.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKGSC-K	SEL CA-DEVK-G-SSS-C)	\$5,630.00	K	31%	\$3,884.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKPC	SEL CA-DEVK-P-SSS-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKPC-I	SEL CA-DEVK-P-SSS-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	DEVKPC-K	SEL CA-DEVK-P-SSS-C)	\$6,702.00	K	31%	\$4,624.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FS8PRUPRO	SEL FUS8-PRO-UG-PROMO)	\$79.99	K	31%	\$55.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FS8PRUPRO-I	SEL FUS8-PRO-UG-PROMO)	\$81.59	K	31%	\$56.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FS8PRUPRO-K	SEL FUS8-PRO-UG-PROMO)	\$67.92	K	31%	\$46.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS8PROC	SEL FUS8-PRO-C)	\$199.99	K	31%	\$137.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS8PROC-I	SEL FUS8-PRO-C)	\$203.99	K	31%	\$140.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS8PROC-K	SEL FUS8-PRO-C)	\$169.85	K	31%	\$117.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS8PROPRO	SEL FUS8-PRO-PROMO)	\$159.99	K	31%	\$110.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS8PROPRO-I	SEL FUS8-PRO-PROMO)	\$163.19	K	31%	\$112.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS8PROPRO-K	SEL FUS8-PRO-PROMO)	\$135.87	K	31%	\$93.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS8PROUGC	SEL FUS8-PRO-UG-C)	\$119.99	K	31%	\$82.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS8PROUGC-I	SEL FUS8-PRO-UG-C)	\$122.39	K	31%	\$84.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	FUS8PROUGC-K	SEL FUS8-PRO-UG-C)	\$101.90	K	31%	\$70.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AANN100UC	SEL HZ7-AVA-ENN100-UG-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AANN100UC-I	SEL HZ7-AVA-ENN100-UG-C)	\$28,737.50	K	31%	\$19,828.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AANN100UC-K	SEL HZ7-AVA-ENN100-UG-C)	\$27,217.39	K	31%	\$18,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC100UC	SEL HZ7-ADC-ENC-100-UG-C)	\$19,250.00	K	31%	\$13,282.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC100UC-I	SEL HZ7-ADC-ENC-100-UG-C)	\$20,116.25	K	31%	\$13,880.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC100UCV2-K	SEL HZ7-ADC-ENC-100-UG-C)	\$19,076.94	K	31%	\$13,163.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC10UC	SEL HZ7-ADC-ENC-10-UG-C)	\$1,925.00	K	31%	\$1,328.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC10UC-I	SEL HZ7-ADC-ENC-10-UG-C)	\$2,011.63	K	31%	\$1,388.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ACEC10UCV2-K	SEL HZ7-ADC-ENC-10-UG-C)	\$1,907.69	K	31%	\$1,316.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEEC100GC	SEL HZ7-AVE-ENC100-UG-C)	\$43,450.00	K	31%	\$29,980.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEEC100GC-I	SEL HZ7-AVE-ENC100-UG-C)	\$45,405.25	K	31%	\$31,329.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEEC100GC-K	SEL HZ7-AVE-ENC100-UG-C)	\$43,002.76	K	31%	\$29,671.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEENC10GC	SEL HZ7-AVE-ENC10-UG-C)	\$4,345.00	K	31%	\$2,998.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEENC10GC-I	SEL HZ7-AVE-ENC10-UG-C)	\$4,540.53	K	31%	\$3,132.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEENC10GC-K	SEL HZ7-AVE-ENC10-UG-C)	\$4,300.28	K	31%	\$2,967.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEN100UGC	SEL HZ7-AVE-ENN100-UG-C)	\$25,300.00	K	31%	\$17,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEN100UGC-I	SEL HZ7-AVE-ENN100-UG-C)	\$26,438.50	K	31%	\$18,242.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AEN100UGC-K	SEL HZ7-AVE-ENN100-UG-C)	\$25,023.01	K	31%	\$17,265.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ANEN100UC	SEL HZ7-ADN-ENN-100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ANEN100UC-I	SEL HZ7-ADN-ENN-100-UG-C)	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ANEN100UCV2-K	SEL HZ7-ADN-ENN-100-UG-C)	\$10,865.72	K	31%	\$7,497.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ANEN10UC	SEL HZ7-ADN-ENN-10-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	H7ANEN10UC-I	SEL HZ7-ADN-ENN-10-UG-C)	\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ANEN10UCV2-K	SEL HZ7-ADN-ENN-10-UG-C)	\$1,086.57	K	31%	\$749.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEE10UGC	SEL HZ7-AVE-ENN10-UG-C)	\$2,530.00	K	31%	\$1,745.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEE10UGC-I	SEL HZ7-AVE-ENN10-UG-C)	\$2,643.85	K	31%	\$1,824.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEE10UGC-K	SEL HZ7-AVE-ENN10-UG-C)	\$2,502.30	K	31%	\$1,726.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEN10UC	SEL HZ7-AVA-ENN10-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEN10UC-I	SEL HZ7-AVA-ENN10-UG-C)	\$2,873.75	K	31%	\$1,982.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVEN10UC-K	SEL HZ7-AVA-ENN10-UG-C)	\$2,721.74	K	31%	\$1,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC100UC	SEL HZ7-AVS-ENC100-UG-C)	\$53,350.00	K	31%	\$36,811.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC100UC-I	SEL HZ7-AVS-ENC100-UG-C)	\$55,750.75	K	31%	\$38,468.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC100UC-K	SEL HZ7-AVS-ENC100-UG-C)	\$52,842.08	K	31%	\$36,461.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC10UC	SEL HZ7-AVA-ENC10-UG-C)	\$4,675.00	K	31%	\$3,225.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC10UC-I	SEL HZ7-AVA-ENC10-UG-C)	\$4,885.38	K	31%	\$3,370.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVENC10UC-K	SEL HZ7-AVA-ENC10-UG-C)	\$4,625.89	K	31%	\$3,191.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVNN10UC	SEL HZ7-AVS-ENN10-UG-C)	\$3,190.00	K	31%	\$2,201.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVNN10UC-I	SEL HZ7-AVS-ENN10-UG-C)	\$3,333.55	K	31%	\$2,300.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVNN10UC-K	SEL HZ7-AVS-ENN10-UG-C)	\$3,160.61	K	31%	\$2,180.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSEC10GC	SEL HZ7-AVS-ENC10-UG-C)	\$5,335.00	K	31%	\$3,681.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSEC10GC-I	SEL HZ7-AVS-ENC10-UG-C)	\$5,575.08	K	31%	\$3,846.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7AVSEC10GC-K	SEL HZ7-AVS-ENC10-UG-C)	\$5,284.21	K	31%	\$3,646.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7E100ERCUC	SEL HZ7-E100-AERC-UG-C)	\$13,750.00	K	31%	\$9,487.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7E100ERCUC-I	SEL HZ7-E100-AERC-UG-C)	\$14,368.75	K	31%	\$9,914.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7E100ERCUC-K	SEL HZ7-E100-AERC-UG-C)	\$13,626.39	K	31%	\$9,402.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7EASD100UCV2-K	SEL HZ7-ENTA-STD100-UG-C)	\$9,874.71	K	31%	\$6,813.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7EAST100UC	SEL HZ7-EAD-STD100-UG-C)	\$17,500.00	K	31%	\$12,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7EAST100UC-I	SEL HZ7-EAD-STD100-UG-C)	\$18,287.50	K	31%	\$12,618.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7EAST100UCV2-K	SEL HZ7-EAD-STD100-UG-C)	\$17,307.28	K	31%	\$11,942.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7EAST10UC	SEL HZ7-EAD-STD10-UG-C)	\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7EAST10UC-I	SEL HZ7-EAD-STD10-UG-C)	\$1,828.75	K	31%	\$1,261.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7EAST10UCV2-K	SEL HZ7-EAD-STD10-UG-C)	\$1,730.73	K	31%	\$1,194.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENASDA100UC	SEL HZ7-ENTA-STD100-UG-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENASDA100UC-I	SEL HZ7-ENTA-STD100-UG-C)	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENASDA10UC	SEL HZ7-ENTA-STD10-UG-C)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENASDA10UC-I	SEL HZ7-ENTA-STD10-UG-C)	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENASDA10UCV2-K	SEL HZ7-ENTA-STD10-UG-C)	\$987.47	K	31%	\$681.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC100UC	SEL HZ7-ENN-ENC-100-UG-C)	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC100UC-I	SEL HZ7-ENN-ENC-100-UG-C)	\$25,863.75	K	31%	\$17,845.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC100UCV2-K	SEL HZ7-ENN-ENC-100-UG-C)	\$24,527.50	K	31%	\$16,923.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC10UC	SEL HZ7-ENN-ENC-10-UG-C)	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC10UC-I	SEL HZ7-ENN-ENC-10-UG-C)	\$2,586.38	K	31%	\$1,784.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7ENEC10UCV2-K	SEL HZ7-ENN-ENC-10-UG-C)	\$2,452.75	K	31%	\$1,692.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCCEC100UC	SEL HZ7-LXC-ENC-100-UG-C)	\$46,750.00	K	31%	\$32,257.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCCEC100UC-I	SEL HZ7-LXC-ENC-100-UG-C)	\$51,425.00	K	31%	\$35,483.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCCEC100UC-K	SEL HZ7-LXC-ENC-100-UG-C)	\$47,108.37	K	31%	\$32,504.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCCEC10UC	SEL HZ7-LXC-ENC-10-UG-C)	\$4,675.00	K	31%	\$3,225.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCCEC10UC-I	SEL HZ7-LXC-ENC-10-UG-C)	\$5,142.50	K	31%	\$3,548.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7LXCCEC10UC-K	SEL HZ7-LXC-ENC-10-UG-C)	\$4,710.84	K	31%	\$3,250.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC100UC	SEL HZ7-MRG-ADC-100-UG-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC100UC-I	SEL HZ7-MRG-ADC-100-UG-C)	\$28,737.50	K	31%	\$19,828.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC100UCV2-K	SEL HZ7-MRG-ADC-100-UG-C)	\$27,217.39	K	31%	\$18,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC10UC	SEL HZ7-MRG-ADC-10-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC10UC-I	SEL HZ7-MRG-ADC-10-UG-C)	\$2,873.75	K	31%	\$1,982.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAC10UCV2-K	SEL HZ7-MRG-ADC-10-UG-C)	\$2,721.74	K	31%	\$1,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN100UC	SEL HZ7-MRG-ADN-100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN100UC-I	SEL HZ7-MRG-ADN-100-UG-C)	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN100UCV2-K	SEL HZ7-MRG-ADN-100-UG-C)	\$10,865.72	K	31%	\$7,497.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN10UC	SEL HZ7-MRG-ADN-10-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN10UC-I	SEL HZ7-MRG-ADN-10-UG-C)	\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MGAN10UCV2-K	SEL HZ7-MRG-ADN-10-UG-C)	\$1,086.57	K	31%	\$749.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC100UC	SEL HZ7-MGP-ADC-100-UG-C)	\$27,500.00	K	31%	\$18,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC100UC-I	SEL HZ7-MGP-ADC-100-UG-C)	\$28,737.50	K	31%	\$19,828.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC100UCV2-K	SEL HZ7-MGP-ADC-100-UG-C)	\$27,217.39	K	31%	\$18,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC10UC	SEL HZ7-MGP-ADC-10-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC10UC-I	SEL HZ7-MGP-ADC-10-UG-C)	\$2,873.75	K	31%	\$1,982.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAC10UCV2-K	SEL HZ7-MGP-ADC-10-UG-C)	\$2,721.74	K	31%	\$1,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN100UC	SEL HZ7-MGP-ADN-100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN100UC-I	SEL HZ7-MGP-ADN-100-UG-C)	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN100UCV2-K	SEL HZ7-MGP-ADN-100-UG-C)	\$10,865.72	K	31%	\$7,497.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN10UC	SEL HZ7-MGP-ADN-10-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN10UC-I	SEL HZ7-MGP-ADN-10-UG-C)	\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7MPAN10UCV2-K	SEL HZ7-MGP-ADN-10-UG-C)	\$1,086.57	K	31%	\$749.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SADC100UC	SEL HZ7-ST-ADC-100-UG-C)	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SADC100UC-I	SEL HZ7-ST-ADC-100-UG-C)	\$17,242.50	K	31%	\$11,897.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SADC100UCV2-K	SEL HZ7-ST-ADC-100-UG-C)	\$16,316.27	K	31%	\$11,258.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SADC10UC	SEL HZ7-ST-ADC-10-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	H7SADC10UC-I	SEL HZ7-ST-ADC-10-UG-C)	\$1,724.25	K	31%	\$1,189.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SADC10UCV2-K	SEL HZ7-ST-ADC-10-UG-C)	\$1,631.63	K	31%	\$1,125.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC100UC	SEL HZ7-ST-ENC-100-UG-C)	\$35,750.00	K	31%	\$24,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC100UC-I	SEL HZ7-ST-ENC-100-UG-C)	\$37,358.75	K	31%	\$25,777.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC100UCV2-K	SEL HZ7-ST-ENC-100-UG-C)	\$35,428.61	K	31%	\$24,445.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC10UC	SEL HZ7-ST-ENC-10-UG-C)	\$3,575.00	K	31%	\$2,466.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC10UC-I	SEL HZ7-ST-ENC-10-UG-C)	\$3,735.88	K	31%	\$2,577.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7SENC10UCV2-K	SEL HZ7-ST-ENC-10-UG-C)	\$3,542.86	K	31%	\$2,444.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7STASD100UC	SEL HZ7-STD-STD100-UG-C)	\$7,000.00	K	31%	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7STASD100UC-I	SEL HZ7-STD-STD100-UG-C)	\$7,315.00	K	31%	\$5,047.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7STASD100UCV2-K	SEL HZ7-STD-STD100-UG-C)	\$6,933.53	K	31%	\$4,784.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7STASD10UC	SEL HZ7-STD-STD10-UG-C)	\$700.00	K	31%	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7STASD10UC-I	SEL HZ7-STD-STD10-UG-C)	\$731.50	K	31%	\$504.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7STASD10UCV2-K	SEL HZ7-STD-STD10-UG-C)	\$693.35	K	31%	\$478.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TAST100UC	SEL HZ7-TAC-STA100-UG-C)	\$17,100.00	K	31%	\$11,799.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TAST100UC-I	SEL HZ7-TAC-STA100-UG-C)	\$17,869.50	K	31%	\$12,329.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TAST100UCV2-K	SEL HZ7-TAC-STA100-UG-C)	\$16,953.35	K	31%	\$11,697.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TCST10GC	SEL HZ7-TCL-STA10-UG-C)	\$1,700.00	K	31%	\$1,173.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TCST10GC-I	SEL HZ7-TCL-STA10-UG-C)	\$1,776.50	K	31%	\$1,225.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TCST10GC-K	SEL HZ7-TCL-STA10-UG-C)	\$1,681.18	K	31%	\$1,160.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7THIST100UC	SEL HZ7-THIN-ST100-UG-C)	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7THIST100UC-I	SEL HZ7-THIN-ST100-UG-C)	\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7THIST100UCV2-K	SEL HZ7-THIN-ST100-UG-C)	\$19,784.81	K	31%	\$13,651.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TPOS10UC	SEL HZ7-TPRO-ST10-UG-C)	\$2,100.00	K	31%	\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TPOS10UC-I	SEL HZ7-TPRO-ST10-UG-C)	\$2,194.50	K	31%	\$1,514.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7TPOS10UCV2-K	SEL HZ7-TPRO-ST10-UG-C)	\$2,077.58	K	31%	\$1,433.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC100UC	SEL HZ7-UEM-ENC-100-UG-C)	\$52,500.00	K	31%	\$36,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC100UC-I	SEL HZ7-UEM-ENC-100-UG-C)	\$54,862.50	K	31%	\$37,855.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC100UC-K	SEL HZ7-UEM-ENC-100-UG-C)	\$51,992.64	K	31%	\$35,874.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC10UC	SEL HZ7-UEM-ENC-10-UG-C)	\$5,250.00	K	31%	\$3,622.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC10UC-I	SEL HZ7-UEM-ENC-10-UG-C)	\$5,486.25	K	31%	\$3,785.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENC10UC-K	SEL HZ7-UEM-ENC-10-UG-C)	\$5,199.26	K	31%	\$3,587.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN100UC	SEL HZ7-UEM-ENN-100-UG-C)	\$32,000.00	K	31%	\$22,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN100UC-I	SEL HZ7-UEM-ENN-100-UG-C)	\$33,440.00	K	31%	\$23,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN100UC-K	SEL HZ7-UEM-ENN-100-UG-C)	\$31,676.93	K	31%	\$21,857.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN10UC	SEL HZ7-UEM-ENN-10-UG-C)	\$3,200.00	K	31%	\$2,208.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN10UC-I	SEL HZ7-UEM-ENN-10-UG-C)	\$3,344.00	K	31%	\$2,307.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7UEENN10UC-K	SEL HZ7-UEM-ENN-10-UG-C)	\$3,167.69	K	31%	\$2,185.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC100UC	SEL HZ7-VAD-ADC-100-UG-C)	\$23,000.00	K	31%	\$15,870.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC100UC-I	SEL HZ7-VAD-ADC-100-UG-C)	\$24,035.00	K	31%	\$16,584.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC100UCV2-K	SEL HZ7-VAD-ADC-100-UG-C)	\$22,757.84	K	31%	\$15,702.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC10UC	SEL HZ7-VAD-ADC-10-UG-C)	\$2,300.00	K	31%	\$1,587.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC10UC-I	SEL HZ7-VAD-ADC-10-UG-C)	\$2,403.50	K	31%	\$1,658.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAAC10UCV2-K	SEL HZ7-VAD-ADC-10-UG-C)	\$2,275.78	K	31%	\$1,570.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC100UC	SEL HZ7-VAD-ENC-100-UG-C)	\$42,250.00	K	31%	\$29,152.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC100UC-I	SEL HZ7-VAD-ENC-100-UG-C)	\$44,151.25	K	31%	\$30,464.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC100UCV2-K	SEL HZ7-VAD-ENC-100-UG-C)	\$41,870.18	K	31%	\$28,890.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC10UC	SEL HZ7-VAD-ENC-10-UG-C)	\$4,225.00	K	31%	\$2,915.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC10UC-I	SEL HZ7-VAD-ENC-10-UG-C)	\$4,415.13	K	31%	\$3,046.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VAEC10UCV2-K	SEL HZ7-VAD-ENC-10-UG-C)	\$4,187.02	K	31%	\$2,889.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VANC100UC	SEL HZ7-AVA-ENC100-UG-C)	\$46,750.00	K	31%	\$32,257.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VANC100UC-I	SEL HZ7-AVA-ENC100-UG-C)	\$48,853.75	K	31%	\$33,709.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VANC100UC-K	SEL HZ7-AVA-ENC100-UG-C)	\$46,258.94	K	31%	\$31,918.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UC	SEL HZ7-VENT-ST100-UG-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UC-I	SEL HZ7-VENT-ST100-UG-C)	\$10,450.00	K	31%	\$7,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VENS100UCV2-K	SEL HZ7-VENT-ST100-UG-C)	\$9,874.71	K	31%	\$6,813.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UC	SEL HZ7-VENT-ST10-UG-C)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UC-I	SEL HZ7-VENT-ST10-UG-C)	\$1,045.00	K	31%	\$721.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VETS10UCV2-K	SEL HZ7-VENT-ST10-UG-C)	\$987.47	K	31%	\$681.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VSEN100GC	SEL HZ7-AVS-ENN100-UG-C)	\$31,900.00	K	31%	\$22,011.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VSEN100GC-I	SEL HZ7-AVS-ENN100-UG-C)	\$33,335.50	K	31%	\$23,001.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7VSEN100GC-K	SEL HZ7-AVS-ENN100-UG-C)	\$31,606.14	K	31%	\$21,808.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC	SEL HZ7-WSP-ADN-100-UG-C)	\$11,000.00	K	31%	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC-I	SEL HZ7-WSP-ADN-100-UG-C)	\$11,495.00	K	31%	\$7,931.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD100UGC-K	SEL HZ7-WSP-ADN-100-UG-C)	\$10,865.72	K	31%	\$7,497.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UC	SEL HZ7-WSP-ADN-10-UG-C)	\$1,100.00	K	31%	\$759.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UC-I	SEL HZ7-WSP-ADN-10-UG-C)	\$1,149.50	K	31%	\$793.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	H7WSAD10UC-K	SEL HZ7-WSP-ADN-10-UG-C)	\$1,086.57	K	31%	\$749.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HF8W12FXUC	SEL HZ-F8WS12-FLX-UG-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HF8W12FXUC-I	SEL HZ-F8WS12-FLX-UG-C)	\$104.50	K	31%	\$72.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HF8W12FXUC-K	SEL HZ-F8WS12-FLX-UG-C)	\$98.75	K	31%	\$68.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A100AERCC	SEL HZ7-A100-AERC-C)	\$30,000.00	K	31%	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A100AERCC-I	SEL HZ7-A100-AERC-C)	\$31,350.00	K	31%	\$21,631.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A100AERCC-K	SEL HZ7-A100-AERC-C)	\$29,694.91	K	31%	\$20,489.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A10AERCC	SEL HZ7-A10-AERC-C)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)	RENEWAL		
5	HZ7A10AERCC-I	SEL HZ7-A10-AERC-C)	\$3,135.00	K	31%	\$2,163.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7A10AERCC-K	SEL HZ7-A10-AERC-C)	\$2,969.49	K	31%	\$2,048.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC100C	SEL HZ7-ADC-100-C)	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC100C-I	SEL HZ7-ADC-100-C)	\$41,800.00	K	31%	\$28,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC100CV2-K	SEL HZ7-ADC-100-C)	\$39,605.01	K	31%	\$27,327.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC10C	SEL HZ7-ADC-10-C)	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC10C-I	SEL HZ7-ADC-10-C)	\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADC10CV2-K	SEL HZ7-ADC-10-C)	\$3,960.50	K	31%	\$2,732.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN100C	SEL HZ7-ADN-100-C)	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN100C-I	SEL HZ7-ADN-100-C)	\$26,125.00	K	31%	\$18,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN100CV2-K	SEL HZ7-ADN-100-C)	\$24,739.86	K	31%	\$17,070.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN10C	SEL HZ7-ADN-10-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN10C-I	SEL HZ7-ADN-10-C)	\$2,612.50	K	31%	\$1,802.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADN10CV2-K	SEL HZ7-ADN-10-C)	\$2,473.99	K	31%	\$1,707.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA100C	SEL HZ7-ADN-A100-C)	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA100C-I	SEL HZ7-ADN-A100-C)	\$20,900.00	K	31%	\$14,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA100C-K	SEL HZ7-ADN-A100-C)	\$19,784.81	K	31%	\$13,651.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA10C	SEL HZ7-ADN-A10-C)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA10C-I	SEL HZ7-ADN-A10-C)	\$2,090.00	K	31%	\$1,442.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ADNA10C-K	SEL HZ7-ADN-A10-C)	\$1,978.48	K	31%	\$1,365.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E100AERCC	SEL HZ7-E100-AERC-C)	\$42,500.00	K	31%	\$29,325.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E100AERCC-I	SEL HZ7-E100-AERC-C)	\$44,412.50	K	31%	\$30,644.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E100AERCC-K	SEL HZ7-E100-AERC-C)	\$42,082.54	K	31%	\$29,036.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCC	SEL HZ7-E10-AERC-C)	\$4,250.00	K	31%	\$2,932.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCC-I	SEL HZ7-E10-AERC-C)	\$4,441.25	K	31%	\$3,064.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCC-K	SEL HZ7-E10-AERC-C)	\$4,208.25	K	31%	\$2,903.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCUGC	SEL HZ7-E10-AERC-UG-C)	\$1,375.00	K	31%	\$948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCUGC-I	SEL HZ7-E10-AERC-UG-C)	\$1,436.88	K	31%	\$991.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7E10AERCUGC-K	SEL HZ7-E10-AERC-UG-C)	\$1,362.64	K	31%	\$940.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC100C	SEL HZ7-ENC-100-C)	\$57,500.00	K	31%	\$39,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC100C-I	SEL HZ7-ENC-100-C)	\$60,087.50	K	31%	\$41,460.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC100CV2-K	SEL HZ7-ENC-100-C)	\$56,947.69	K	31%	\$39,293.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC10C	SEL HZ7-ENC-10-C)	\$5,750.00	K	31%	\$3,967.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC10C-I	SEL HZ7-ENC-10-C)	\$6,008.75	K	31%	\$4,146.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENC10CV2-K	SEL HZ7-ENC-10-C)	\$5,694.77	K	31%	\$3,929.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN100C	SEL HZ7-ENN-100-C)	\$35,000.00	K	31%	\$24,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN100C-I	SEL HZ7-ENN-100-C)	\$36,575.00	K	31%	\$25,236.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN100CV2-K	SEL HZ7-ENN-100-C)	\$34,649.96	K	31%	\$23,908.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN10C	SEL HZ7-ENN-10-C)	\$3,500.00	K	31%	\$2,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN10C-I	SEL HZ7-ENN-10-C)	\$3,657.50	K	31%	\$2,523.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENN10CV2-K	SEL HZ7-ENN-10-C)	\$3,465.00	K	31%	\$2,390.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C	SEL HZ7-ENN-A100-C)	\$28,500.00	K	31%	\$19,665.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C-I	SEL HZ7-ENN-A100-C)	\$29,782.50	K	31%	\$20,549.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100C-K	SEL HZ7-ENN-A100-C)	\$28,208.40	K	31%	\$19,463.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC	SEL HZ7-ENN-A100-UG-C)	\$9,350.00	K	31%	\$6,451.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC-I	SEL HZ7-ENN-A100-UG-C)	\$9,770.75	K	31%	\$6,741.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA100UGC-K	SEL HZ7-ENN-A100-UG-C)	\$9,237.63	K	31%	\$6,373.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA10C	SEL HZ7-ENN-A10-C)	\$2,850.00	K	31%	\$1,966.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA10C-I	SEL HZ7-ENN-A10-C)	\$2,978.25	K	31%	\$2,054.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA10C-K	SEL HZ7-ENN-A10-C)	\$2,820.84	K	31%	\$1,946.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA10UGC	SEL HZ7-ENN-A10-UG-C)	\$935.00	K	31%	\$645.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA10UGC-I	SEL HZ7-ENN-A10-UG-C)	\$977.08	K	31%	\$674.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7ENNA10UGC-K	SEL HZ7-ENN-A10-UG-C)	\$923.76	K	31%	\$637.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC100C	SEL HZ7-LXC-100-C)	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC100C-I	SEL HZ7-LXC-100-C)	\$16,500.00	K	31%	\$11,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC100C-K	SEL HZ7-LXC-100-C)	\$15,112.90	K	31%	\$10,427.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC10C	SEL HZ7-LXC-10-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC10C-I	SEL HZ7-LXC-10-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7LXC10C-K	SEL HZ7-LXC-10-C)	\$1,511.29	K	31%	\$1,042.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD100C	SEL HZ7-STD-100-C)	\$25,000.00	K	31%	\$17,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD100C-I	SEL HZ7-STD-100-C)	\$26,125.00	K	31%	\$18,026.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD100CV2-K	SEL HZ7-STD-100-C)	\$24,739.86	K	31%	\$17,070.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD10C	SEL HZ7-STD-10-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD10C-I	SEL HZ7-STD-10-C)	\$2,612.50	K	31%	\$1,802.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STD10CV2-K	SEL HZ7-STD-10-C)	\$2,473.99	K	31%	\$1,707.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA100C	SEL HZ7-STD-A100-C)	\$19,000.00	K	31%	\$13,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA100C-I	SEL HZ7-STD-A100-C)	\$19,855.00	K	31%	\$13,699.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA100CV2-K	SEL HZ7-STD-A100-C)	\$18,793.80	K	31%	\$12,967.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA10C	SEL HZ7-STD-A10-C)	\$1,900.00	K	31%	\$1,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA10C-I	SEL HZ7-STD-A10-C)	\$1,985.50	K	31%	\$1,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZ7STDA10CV2-K	SEL HZ7-STD-A10-C)	\$1,879.38	K	31%	\$1,296.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZF7W11FXUC	SEL HZ-F7WS11-FLX-UG-C)	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZF7W11FXUC-I	SEL HZ-F7WS11-FLX-UG-C)	\$156.75	K	31%	\$108.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZF7W11FXUC-K	SEL HZ-F7WS11-FLX-UG-C)	\$148.30	K	31%	\$102.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX10C	SEL HZ-FLX-10-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	HZFLX10C-I	SEL HZ-FLX-10-C)	\$2,612.50	K	31%	\$1,802.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX10CV2-K	SEL HZ-FLX-10-C)	\$2,473.99	K	31%	\$1,707.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX1C	SEL HZ-FLX-1-C)	\$250.00	K	31%	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX1C-I	SEL HZ-FLX-1-C)	\$261.25	K	31%	\$180.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLX1C-K	SEL HZ-FLX-1-C)	\$247.40	K	31%	\$170.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10C	SEL HZ-FLX-AD10-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10C-I	SEL HZ-FLX-AD10-C)	\$1,567.50	K	31%	\$1,081.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	HZFLXAD10CV2-K	SEL HZ-FLX-AD10-C)	\$1,482.98	K	31%	\$1,023.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100C	SEL MGP-100-C)	\$15,000.00	K	31%	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100C-I	SEL MGP-100-C)	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP100CV2-K	SEL MGP-100-C)	\$14,829.76	K	31%	\$10,232.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10C	SEL MGP-10-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10C-I	SEL MGP-10-C)	\$1,567.50	K	31%	\$1,081.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	MGP10CV2-K	SEL MGP-10-C)	\$1,482.98	K	31%	\$1,023.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC100UC	SEL NX-ADV-ENTC100-UG-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC100UC-I	SEL NX-ADV-ENTC100-UG-C)	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENC100UC-K	SEL NX-ADV-ENTC100-UG-C)	\$5,708.93	K	31%	\$3,939.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC	SEL NX-ADV-ENT-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC-I	SEL NX-ADV-ENT-UG-C)	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADENTUC-K	SEL NX-ADV-ENT-UG-C)	\$2,856.23	K	31%	\$1,970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC	SEL NX-ADV-C)	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C	SEL NX-ADVC-100-C)	\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C-I	SEL NX-ADVC-100-C)	\$10,530.00	K	31%	\$7,265.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC100C-K	SEL NX-ADVC-100-C)	\$9,379.20	K	31%	\$6,471.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC-I	SEL NX-ADV-C)	\$5,259.15	K	31%	\$3,628.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXADVC-K	SEL NX-ADV-C)	\$4,668.37	K	31%	\$3,221.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC	SEL NX-ENT-C)	\$6,995.00	K	31%	\$4,826.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC100C	SEL NX-ENTC-100-C)	\$14,000.00	K	31%	\$9,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC100C-I	SEL NX-ENTC-100-C)	\$16,380.00	K	31%	\$11,302.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC100C-K	SEL NX-ENTC-100-C)	\$14,546.61	K	31%	\$10,037.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC-I	SEL NX-ENT-C)	\$8,184.15	K	31%	\$5,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXENTC-K	SEL NX-ENT-C)	\$7,255.61	K	31%	\$5,006.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTADVUC	SEL NX-STD-ADV-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTADVUC-I	SEL NX-STD-ADV-UG-C)	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTADVUC-K	SEL NX-STD-ADV-UG-C)	\$2,856.23	K	31%	\$1,970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTDC	SEL NX-STD-C)	\$1,995.00	K	31%	\$1,376.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTDC-I	SEL NX-STD-C)	\$2,334.15	K	31%	\$1,610.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTDC-K	SEL NX-STD-C)	\$2,070.50	K	31%	\$1,428.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTETUGC	SEL NX-STD-ENT-UG-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTETUGC-I	SEL NX-STD-ENT-UG-C)	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	NXSTETUGC-K	SEL NX-STD-ENT-UG-C)	\$5,708.93	K	31%	\$3,939.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPAHLC	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPAHLC-I	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPAHLC-K	SEL PV-APAH-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPATCLC	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPATCLC-I	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVAPATCLC-K	SEL PV-APATC-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSGC	SEL PV-DEVS-G-SUP-C)	\$2,000.00	K	31%	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSGC-I	SEL PV-DEVS-G-SUP-C)	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSGC-K	SEL PV-DEVS-G-SUP-C)	\$2,292.00	K	31%	\$1,581.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSLIC	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSLIC-I	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVDEVSLIC-K	SEL PV-DEVS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVRMQOSLC	SEL PV-RBMQOSS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVRMQOSLC-I	SEL PV-RBMQOSS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PVRMQOSLC-K	SEL PV-RBMQOSS-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TCSS-C	SEL PV-TCSS-C)	\$2,500.00	K	31%	\$1,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TCSS-C-I	SEL PV-TCSS-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	PV-TCSS-C-K	SEL PV-TCSS-C)	\$2,865.00	K	31%	\$1,976.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6ADED10UC	SEL ST6-ADEN-D10-UG-C)	\$220.00	K	31%	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6ADED10UC-I	SEL ST6-ADEN-D10-UG-C)	\$257.40	K	31%	\$177.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6ADED10UC-K	SEL ST6-ADEN-D10-UG-C)	\$228.29	K	31%	\$157.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6AEN100UC	SEL ST6-ADEN-D100-UG-C)	\$2,200.00	K	31%	\$1,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6AEN100UC-I	SEL ST6-ADEN-D100-UG-C)	\$2,574.00	K	31%	\$1,776.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6AEN100UC-K	SEL ST6-ADEN-D100-UG-C)	\$2,282.86	K	31%	\$1,575.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SAD100UC	SEL ST6-STAD-D100-UG-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SAD100UC-I	SEL ST6-STAD-D100-UG-C)	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SAD100UC-K	SEL ST6-STAD-D100-UG-C)	\$5,708.93	K	31%	\$3,939.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEN100UC	SEL ST6-STEN-D100-UG-C)	\$7,700.00	K	31%	\$5,313.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEN100UC-I	SEL ST6-STEN-D100-UG-C)	\$9,009.00	K	31%	\$6,216.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEN100UC-K	SEL ST6-STEN-D100-UG-C)	\$7,963.47	K	31%	\$5,494.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEND10UC	SEL ST6-STEN-D10-UG-C)	\$770.00	K	31%	\$531.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEND10UC-I	SEL ST6-STEN-D10-UG-C)	\$900.90	K	31%	\$621.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	S6SEND10UC-K	SEL ST6-STEN-D10-UG-C)	\$796.35	K	31%	\$549.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITC	SEL SPP-CREDIT-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	SPPCREDITC-I	SEL SPP-CREDIT-C)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL1	SEL SPP-CREDIT-C-L1)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL1-I	SEL SPP-CREDIT-C-L1)	\$100.00	K	31%	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL2	SEL SPP-CREDIT-C-L2)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL2-I	SEL SPP-CREDIT-C-L2)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL3	SEL SPP-CREDIT-C-L3)	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL3-I	SEL SPP-CREDIT-C-L3)	\$97.00	K	31%	\$66.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL4	SEL SPP-CREDIT-C-L4)	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	SPPCREDITCL4-I	SEL SPP-CREDIT-C-L4)	\$96.00	K	31%	\$66.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADC	SEL ST6-AD-C)	\$3,995.00	K	31%	\$2,756.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADC-I	SEL ST6-AD-C)	\$4,674.15	K	31%	\$3,225.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADC-K	SEL ST6-AD-C)	\$4,151.62	K	31%	\$2,864.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100C	SEL ST6-AD-D100-C)	\$10,000.00	K	31%	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100C-I	SEL ST6-AD-D100-C)	\$11,700.00	K	31%	\$8,073.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100C-K	SEL ST6-AD-D100-C)	\$10,370.21	K	31%	\$7,155.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100PRO	SEL ST6-AD-D100-PRO)	\$9,000.00	K	31%	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100PRO-I	SEL ST6-AD-D100-PRO)	\$10,530.00	K	31%	\$7,265.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD100PRO-K	SEL ST6-AD-D100-PRO)	\$9,379.20	K	31%	\$6,471.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10C	SEL ST6-AD-D10-C)	\$1,000.00	K	31%	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10C-I	SEL ST6-AD-D10-C)	\$1,170.00	K	31%	\$807.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10C-K	SEL ST6-AD-D10-C)	\$1,037.02	K	31%	\$715.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10PRO	SEL ST6-AD-D10-PRO)	\$900.00	K	31%	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10PRO-I	SEL ST6-AD-D10-PRO)	\$1,053.00	K	31%	\$726.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADD10PRO-K	SEL ST6-AD-D10-PRO)	\$937.92	K	31%	\$647.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADENUGC	SEL ST6-AD-EN-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADENUGC-I	SEL ST6-AD-EN-UG-C)	\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADENUGC-K	SEL ST6-AD-EN-UG-C)	\$1,716.57	K	31%	\$1,184.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADPRO	SEL ST6-AD-PRO)	\$3,595.50	K	31%	\$2,480.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADPRO-I	SEL ST6-AD-PRO)	\$4,206.74	K	31%	\$2,902.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ADPRO-K	SEL ST6-AD-PRO)	\$3,733.98	K	31%	\$2,576.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENC	SEL ST6-EN-C)	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENC-I	SEL ST6-EN-C)	\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENC-K	SEL ST6-EN-C)	\$5,708.93	K	31%	\$3,939.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100C	SEL ST6-EN-D100-C)	\$12,000.00	K	31%	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100C-I	SEL ST6-EN-D100-C)	\$14,040.00	K	31%	\$9,687.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100C-K	SEL ST6-EN-D100-C)	\$12,493.81	K	31%	\$8,620.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100GC-I	SEL ST6-EN-D100-G-SSS-C)	\$2,948.40	K	31%	\$2,034.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100PRO	SEL ST6-EN-D100-PRO)	\$10,800.00	K	31%	\$7,452.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100PRO-I	SEL ST6-EN-D100-PRO)	\$12,636.00	K	31%	\$8,718.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END100PRO-K	SEL ST6-EN-D100-PRO)	\$11,219.65	K	31%	\$7,741.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10C	SEL ST6-EN-D10-C)	\$1,200.00	K	31%	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10C-I	SEL ST6-EN-D10-C)	\$1,404.00	K	31%	\$968.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10C-K	SEL ST6-EN-D10-C)	\$1,249.38	K	31%	\$862.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10PRO	SEL ST6-EN-D10-PRO)	\$1,080.00	K	31%	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10PRO-I	SEL ST6-EN-D10-PRO)	\$1,263.60	K	31%	\$871.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6END10PRO-K	SEL ST6-EN-D10-PRO)	\$1,121.97	K	31%	\$774.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENPRO	SEL ST6-EN-PRO)	\$4,945.50	K	31%	\$3,412.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENPRO-I	SEL ST6-EN-PRO)	\$5,786.24	K	31%	\$3,992.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6ENPRO-K	SEL ST6-EN-PRO)	\$5,135.56	K	31%	\$3,543.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC	SEL ST6-RB-25VM-C)	\$12,500.00	K	31%	\$8,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC-I	SEL ST6-RB-25VM-C)	\$14,625.00	K	31%	\$10,091.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC-K	SEL ST6-RB-25VM-C)	\$12,989.31	K	31%	\$8,962.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC-I	SEL ST6-RB-25VM-C)	\$11,250.00	K	31%	\$7,762.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC-PRO	SEL ST6-RB-25VM-PRO)	\$13,162.50	K	31%	\$9,082.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RB25VMC-PRO-I	SEL ST6-RB-25VM-PRO)	\$11,715.16	K	31%	\$8,083.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RBAD25C	SEL ST6-RBAD-25-C)	\$20,000.00	K	31%	\$13,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RBAD25C-I	SEL ST6-RBAD-25-C)	\$23,400.00	K	31%	\$16,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6RBAD25C-K	SEL ST6-RBAD-25-C)	\$20,775.82	K	31%	\$14,335.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADD10UC	SEL ST6-STAD-D10-UG-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADD10UC-I	SEL ST6-STAD-D10-UG-C)	\$643.50	K	31%	\$444.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADD10UC-K	SEL ST6-STAD-D10-UG-C)	\$570.89	K	31%	\$393.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADUC	SEL ST6-ST-AD-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADUC-I	SEL ST6-ST-AD-UG-C)	\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STADUC-K	SEL ST6-ST-AD-UG-C)	\$1,716.57	K	31%	\$1,184.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STENUC	SEL ST6-ST-EN-UG-C)	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STENUC-I	SEL ST6-ST-EN-UG-C)	\$3,861.00	K	31%	\$2,664.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6STENUC-K	SEL ST6-ST-EN-UG-C)	\$3,429.60	K	31%	\$2,366.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANBNC	SEL ST6-VSAN-BN-C)	\$14,970.00	K	31%	\$10,329.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANBNC-I	SEL ST6-VSAN-BN-C)	\$17,514.90	K	31%	\$12,085.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANBNC-K	SEL ST6-VSAN-BN-C)	\$15,537.62	K	31%	\$10,720.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSAN-C	SEL ST6-VSAN-C)	\$2,495.00	K	31%	\$1,721.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSAN-C-I	SEL ST6-VSAN-C)	\$2,919.15	K	31%	\$2,014.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSAN-C-K	SEL ST6-VSAN-C)	\$2,594.32	K	31%	\$1,790.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANPRO	SEL ST6-VSAN-PRO)	\$2,245.50	K	31%	\$1,549.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSANPRO-I	SEL ST6-VSAN-PRO)	\$2,627.24	K	31%	\$1,812.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	ST6VANSANPRO-K	SEL ST6-VSAN-PRO)	\$2,332.41	K	31%	\$1,609.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSAVANSANUGC	SEL ST6-VSA-VSAN-UG-C)	\$11,475.00	K	31%	\$7,917.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSAVANSANUGC-I	SEL ST6-VSA-VSAN-UG-C)	\$13,425.75	K	31%	\$9,263.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSAVANSANUGC-K	SEL ST6-VSA-VSAN-UG-C)	\$11,927.51	K	31%	\$8,229.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100C	SEL ST6-VSDT100-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100C-I	SEL ST6-VSDT100-C)	\$5,850.00	K	31%	\$4,036.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100C-K	SEL ST6-VSDT100-C)	\$5,192.19	K	31%	\$3,582.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100PRO	SEL ST6-VSDT100-PRO)	\$4,500.00	K	31%	\$3,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100PRO-I	SEL ST6-VSDT100-PRO)	\$5,265.00	K	31%	\$3,632.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT100PRO-K	SEL ST6-VSDT100-PRO)	\$4,675.44	K	31%	\$3,226.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT10C	SEL ST6-VSDT10-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT10C-I	SEL ST6-VSDT10-C)	\$585.00	K	31%	\$403.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT10C-K	SEL ST6-VSDT10-C)	\$519.22	K	31%	\$358.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT10PRO	SEL ST6-VSDT10-PRO)	\$450.00	K	31%	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT10PRO-I	SEL ST6-VSDT10-PRO)	\$526.50	K	31%	\$363.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	ST6VSDT10PRO-K	SEL ST6-VSDT10-PRO)	\$467.54	K	31%	\$322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STRBAD25UC	SEL ST6-RB-ADV-25-UG-C)	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STRBAD25UC-I	SEL ST6-RB-ADV-25-UG-C)	\$9,652.50	K	31%	\$6,660.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	STRBAD25UC-K	SEL ST6-RB-ADV-25-UG-C)	\$8,600.55	K	31%	\$5,934.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5100PKC	SEL THIN5-100PK-C)	\$1,900.00	K	31%	\$1,311.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5100PKC-I	SEL THIN5-100PK-C)	\$1,985.50	K	31%	\$1,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5100PKCV2-K	SEL THIN5-100PK-C)	\$1,879.38	K	31%	\$1,296.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5-STE-C	SEL THIN5-STE-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5-STE-C-I	SEL THIN5-STE-C)	\$5,225.00	K	31%	\$3,605.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	THIN5STECV2-K	SEL THIN5-STE-C)	\$4,951.51	K	31%	\$3,416.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C	SEL UEM-CCU-100-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C-I	SEL UEM-CCU-100-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU100C-K	SEL UEM-CCU-100-C)	\$5,001.06	K	31%	\$3,450.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU10C	SEL UEM-CCU-10-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU10C-I	SEL UEM-CCU-10-C)	\$550.00	K	31%	\$379.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMCCU10C-K	SEL UEM-CCU-10-C)	\$500.11	K	31%	\$345.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C	SEL UEM-NU-100-C)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C-I	SEL UEM-NU-100-C)	\$3,300.00	K	31%	\$2,277.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU100C-K	SEL UEM-NU-100-C)	\$2,997.81	K	31%	\$2,068.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C	SEL UEM-NU-10-C)	\$300.00	K	31%	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C-I	SEL UEM-NU-10-C)	\$330.00	K	31%	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	UEMNU10C-K	SEL UEM-NU-10-C)	\$299.78	K	31%	\$206.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPLAUGC	SEL V6-ES-EPL-AK-UG-C)	\$22,750.00	K	31%	\$15,697.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPLAUGC-I	SEL V6-ES-EPL-AK-UG-C)	\$26,617.50	K	31%	\$18,366.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPLAUGC-K	SEL V6-ES-EPL-AK-UG-C)	\$24,739.86	K	31%	\$17,070.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENEPLUPO	SEL V6-ENT-EPL-UG-PRO)	\$340.00	K	31%	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENEPLUPO-I	SEL V6-ENT-EPL-UG-PRO)	\$397.80	K	31%	\$274.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENEPLUPO-K	SEL V6-ENT-EPL-UG-PRO)	\$369.86	K	31%	\$255.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENOEPLUC	SEL V6-ENT-OEPL-UG-C)	\$1,675.00	K	31%	\$1,155.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENOEPLUC-I	SEL V6-ENT-OEPL-UG-C)	\$1,959.75	K	31%	\$1,352.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENOEPLUC-K	SEL V6-ENT-OEPL-UG-C)	\$1,737.81	K	31%	\$1,199.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENTEPLUC	SEL V6-ENT-EPL-UG-C)	\$682.00	K	31%	\$470.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENTEPLUC-I	SEL V6-ENT-EPL-UG-C)	\$797.94	K	31%	\$550.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ENTEPLUC-K	SEL V6-ENT-EPL-UG-C)	\$739.72	K	31%	\$510.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EOEPUPRV2	SEL V6-EN-OEPL-UG-PRO)	\$837.50	K	31%	\$577.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EOEPUPRV2-I	SEL V6-EN-OEPL-UG-PRO)	\$979.88	K	31%	\$676.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EOEPUPRV2-K	SEL V6-EN-OEPL-UG-PRO)	\$867.13	K	31%	\$598.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPLLOELUC	SEL V6-EPL-OEPL-UG-C)	\$990.00	K	31%	\$683.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPLLOELUC-I	SEL V6-EPL-OEPL-UG-C)	\$1,158.30	K	31%	\$799.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPLLOELUC-K	SEL V6-EPL-OEPL-UG-C)	\$1,029.94	K	31%	\$710.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPOPLAKUC	SEL V6-ESP-OEPL-AK-UG-C)	\$22,550.00	K	31%	\$15,559.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPOPLAKUC-I	SEL V6-ESP-OEPL-AK-UG-C)	\$26,383.50	K	31%	\$18,204.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPOPLAKUC-K	SEL V6-ESP-OEPL-AK-UG-C)	\$23,394.92	K	31%	\$16,142.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPSTDAUGC	SEL V6-ESP-STD-AK-UG-C)	\$7,150.00	K	31%	\$4,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPSTDAUGC-I	SEL V6-ESP-STD-AK-UG-C)	\$8,365.50	K	31%	\$5,772.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6EPSTDAUGC-K	SEL V6-ESP-STD-AK-UG-C)	\$7,751.11	K	31%	\$5,348.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESEPLAKUC	SEL V6-ES-OEPL-AK-UG-C)	\$24,750.00	K	31%	\$17,077.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESEPLAKUC-I	SEL V6-ES-OEPL-AK-UG-C)	\$28,957.50	K	31%	\$19,980.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESEPLAKUC-K	SEL V6-ES-OEPL-AK-UG-C)	\$25,730.87	K	31%	\$17,754.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESPCLAUGC	SEL V6-ESP-EPL-AK-UG-C)	\$20,350.00	K	31%	\$14,041.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESPCLAUGC-I	SEL V6-ESP-EPL-AK-UG-C)	\$23,809.50	K	31%	\$16,428.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESPCLAUGC-K	SEL V6-ESP-EPL-AK-UG-C)	\$22,120.76	K	31%	\$15,263.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESTDKUC	SEL V6-ES-STD-AK-UG-C)	\$10,750.00	K	31%	\$7,417.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESTDKUC-I	SEL V6-ES-STD-AK-UG-C)	\$12,577.50	K	31%	\$8,678.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6ESTDKUC-K	SEL V6-ES-STD-AK-UG-C)	\$11,715.16	K	31%	\$8,083.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPOELUC	SEL V6-HYP-OEPL-UG-C)	\$4,395.00	K	31%	\$3,032.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPOELUC-I	SEL V6-HYP-OEPL-UG-C)	\$5,142.15	K	31%	\$3,548.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPOELUC-K	SEL V6-HYP-OEPL-UG-C)	\$4,562.19	K	31%	\$3,147.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPSTUGC	SEL V6-HYP-STD-UG-C)	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HPSTUGC-I	SEL V6-HYP-STD-UG-C)	\$1,164.15	K	31%	\$803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	V6HPSTUGC-K	SEL VS6-HYP-STD-UG-C)	\$1,079.49	K	31%	\$744.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HYEPLUC	SEL VS6-HYP-EPL-UG-C)	\$3,495.00	K	31%	\$2,411.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HYEPLUC-I	SEL VS6-HYP-EPL-UG-C)	\$4,089.15	K	31%	\$2,821.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6HYEPLUC-K	SEL VS6-HYP-EPL-UG-C)	\$3,804.77	K	31%	\$2,625.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6OENOELUC	SEL VS6-OENT-OEPL-UG-C)	\$850.00	K	31%	\$586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6OENOELUC-I	SEL VS6-OENT-OEPL-UG-C)	\$994.50	K	31%	\$686.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6OENOELUC-K	SEL VS6-OENT-OEPL-UG-C)	\$881.29	K	31%	\$608.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6OENOLUPO	SEL VS6-OENT-OEPL-UG-PRO)	\$423.50	K	31%	\$292.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6OENOLUPO-I	SEL VS6-OENT-OEPL-UG-PRO)	\$495.50	K	31%	\$341.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6OENOLUPO-K	SEL VS6-OENT-OEPL-UG-PRO)	\$439.94	K	31%	\$303.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6RBSAD25UC	SEL VS6-RBSTD-ADV25-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6RBSAD25UC-I	SEL VS6-RBSTD-ADV25-UG-C)	\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6RBSAD25UC-K	SEL VS6-RBSTD-ADV25-UG-C)	\$1,794.44	K	31%	\$1,238.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STDEPUGC	SEL VS6-STD-OEPL-UG-C)	\$3,740.00	K	31%	\$2,580.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STDEPUGC-I	SEL VS6-STD-OEPL-UG-C)	\$4,375.80	K	31%	\$3,019.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STDEPUGC-K	SEL VS6-STD-OEPL-UG-C)	\$3,882.64	K	31%	\$2,679.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STEPLUC	SEL VS6-STD-EPL-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STEPLUC-I	SEL VS6-STD-EPL-UG-C)	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V6STEPLUC-K	SEL VS6-STD-EPL-UG-C)	\$2,990.73	K	31%	\$2,063.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7ADENUC	SEL VR7-ADV-ENT-UG-C)	\$1,650.00	K	31%	\$1,138.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7ADENUC-I	SEL VR7-ADV-ENT-UG-C)	\$1,930.50	K	31%	\$1,332.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7ADENUC-K	SEL VR7-ADV-ENT-UG-C)	\$1,716.57	K	31%	\$1,184.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7ATA25CV2-K	SEL VR7-ATAD25-C)	\$7,114.04	K	31%	\$4,908.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7ATATEUCV2-K	SEL VR7-ATAD-ATEN-UG-C)	\$5,708.93	K	31%	\$3,939.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7ATE25CV2-K	SEL VR7-ATEN25-C)	\$12,352.23	K	31%	\$8,523.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7BCCAUC	SEL VR7-BCLC-ADV-UG-C)	\$3,570.00	K	31%	\$2,463.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7BCCAUC-I	SEL VR7-BCLC-ADV-UG-C)	\$4,176.90	K	31%	\$2,882.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7BCCAUC-K	SEL VR7-BCLC-ADV-UG-C)	\$3,705.67	K	31%	\$2,556.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7BCCETUC	SEL VR7-BCLC-ENT-UG-C)	\$5,220.00	K	31%	\$3,601.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7BCCETUC-I	SEL VR7-BCLC-ENT-UG-C)	\$6,107.40	K	31%	\$4,214.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7BCCETUC-K	SEL VR7-BCLC-ENT-UG-C)	\$5,418.70	K	31%	\$3,738.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L13CAVUC	SEL VR7-LIS3C-ADV-UG-C)	\$5,220.00	K	31%	\$3,601.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L13CAVUC-I	SEL VR7-LIS3C-ADV-UG-C)	\$6,107.40	K	31%	\$4,214.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L13CAVUC-K	SEL VR7-LIS3C-ADV-UG-C)	\$5,418.70	K	31%	\$3,738.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L13CENUC	SEL VR7-LIS3C-ENT-UG-C)	\$6,870.00	K	31%	\$4,740.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L13CENUC-I	SEL VR7-LIS3C-ENT-UG-C)	\$8,037.90	K	31%	\$5,546.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L13CENUC-K	SEL VR7-LIS3C-ENT-UG-C)	\$7,114.04	K	31%	\$4,908.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L13CSDUC	SEL VR7-LIS3C-STD-UG-C)	\$2,470.00	K	31%	\$1,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L13CSDUC-I	SEL VR7-LIS3C-STD-UG-C)	\$2,889.90	K	31%	\$1,994.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7L13CSDUC-K	SEL VR7-LIS3C-STD-UG-C)	\$2,566.01	K	31%	\$1,770.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCADUC	SEL VR7-OSTDC-ADV-UG-C)	\$6,045.00	K	31%	\$4,171.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCADUC-I	SEL VR7-OSTDC-ADV-UG-C)	\$7,072.65	K	31%	\$4,880.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCADUC-K	SEL VR7-OSTDC-ADV-UG-C)	\$6,275.22	K	31%	\$4,329.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCENUC	SEL VR7-OSTDC-ENT-UG-C)	\$6,995.00	K	31%	\$4,826.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCENUC-I	SEL VR7-OSTDC-ENT-UG-C)	\$8,184.15	K	31%	\$5,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCENUC-K	SEL VR7-OSTDC-ENT-UG-C)	\$7,255.61	K	31%	\$5,006.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCSTUC	SEL VR7-OSTDC-STD-UG-C)	\$3,295.00	K	31%	\$2,273.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCSTUC-I	SEL VR7-OSTDC-STD-UG-C)	\$3,855.15	K	31%	\$2,660.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7OSTCSTUC-K	SEL VR7-OSTDC-STD-UG-C)	\$3,422.52	K	31%	\$2,361.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7STENUC	SEL VR7-STD-ENT-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7STENUC-I	SEL VR7-STD-ENT-UG-C)	\$5,148.00	K	31%	\$3,552.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	V7STENUC-K	SEL VR7-STD-ENT-UG-C)	\$4,569.26	K	31%	\$3,152.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWTPLDEV	SEL V-AWT-PL-DEV-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VAWTPLVCV2-I	SEL V-AWT-PL-DEV-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6STD25C	SEL VCS6-STD25-C)	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6STD25C-I	SEL VCS6-STD25-C)	\$3,438.00	K	31%	\$2,372.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6STD25C-K	SEL VCS6-STD25-C)	\$4,190.00	K	31%	\$2,891.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC-CMW-C	SEL VC-CMW-C)	\$40.00	K	31%	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC-CMW-C-I	SEL VC-CMW-C)	\$44.00	K	31%	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VC-CMW-C-K	SEL VC-CMS-3P-SSS-C)	\$32.74	K	31%	\$22.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCEPICC	SEL VC-EPIC-C)	\$60,000.00	K	31%	\$41,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCEPICC-I	SEL VC-EPIC-C)	\$70,200.00	K	31%	\$48,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCEPICC-K	SEL VC-EPIC-C)	\$62,327.46	K	31%	\$43,005.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNDC	SEL VCS6-FND-C)	\$1,495.00	K	31%	\$1,031.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNDC-I	SEL VCS6-FND-C)	\$1,749.15	K	31%	\$1,206.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNDC-K	SEL VCS6-FND-C)	\$1,624.55	K	31%	\$1,120.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNSTUCV2	SEL VCS6-FND-STD-UG-C)	\$4,950.00	K	31%	\$3,415.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNSTUCV2-I	SEL VCS6-FND-STD-UG-C)	\$5,791.50	K	31%	\$3,996.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6FNSTUCV2-K	SEL VCS6-FND-STD-UG-C)	\$5,390.39	K	31%	\$3,719.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6STDC-I	SEL VCS6-STD-C)	\$7,014.15	K	31%	\$4,839.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6STDCV2	SEL VCS6-STD-C)	\$5,995.00	K	31%	\$4,136.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCS6STDCV2-K	SEL VCS6-STD-C)	\$6,522.97	K	31%	\$4,500.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625EC	SEL VC-SRM6-25E-C)	\$12,375.00	K	31%	\$8,538.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625EC-I	SEL VC-SRM6-25E-C)	\$14,478.75	K	31%	\$9,990.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSR625EC-K	SEL VC-SRM6-25E-C)	\$12,847.74	K	31%	\$8,864.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	VCSRM625EUGC	SEL VC-SRM6-25E-UG-C)	\$8,250.00	K	31%	\$5,692.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625EUGC-I	SEL VC-SRM6-25E-UG-C)	\$9,652.50	K	31%	\$6,660.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625EUGC-K	SEL VC-SRM6-25E-UG-C)	\$8,600.55	K	31%	\$5,934.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625SC	SEL VC-SRM6-25S-C)	\$4,875.00	K	31%	\$3,363.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625SC-I	SEL VC-SRM6-25S-C)	\$5,703.75	K	31%	\$3,935.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VCSRM625SC-K	SEL VC-SRM6-25S-C)	\$5,064.77	K	31%	\$3,494.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25GSC	SEL VF-ADPRV25-G-SSS-C)	\$1,315.00	K	31%	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25GSC-I	SEL VF-ADPRV25-G-SSS-C)	\$1,447.00	K	31%	\$998.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25GSC-K	SEL VF-ADPRV25-G-SSS-C)	\$1,507.00	K	31%	\$1,039.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25PSC	SEL VF-ADPRV25-P-SSS-C)	\$1,565.00	K	31%	\$1,079.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25PSC-I	SEL VF-ADPRV25-P-SSS-C)	\$1,722.00	K	31%	\$1,188.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADPR25PSC-K	SEL VF-ADPRV25-P-SSS-C)	\$1,793.00	K	31%	\$1,237.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRA25PSC	SEL VF-ADRAU25-P-SSS-C)	\$2,345.00	K	31%	\$1,618.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRA25PSC-I	SEL VF-ADRAU25-P-SSS-C)	\$2,580.00	K	31%	\$1,780.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRA25PSC-K	SEL VF-ADRAU25-P-SSS-C)	\$2,687.00	K	31%	\$1,854.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRAU25GS	SEL VF-ADRAU25-G-SSS-C)	\$1,970.00	K	31%	\$1,359.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRAU25GS-I	SEL VF-ADRAU25-G-SSS-C)	\$2,167.00	K	31%	\$1,495.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFADRAU25GS-K	SEL VF-ADRAU25-G-SSS-C)	\$2,257.00	K	31%	\$1,557.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFDD225VCV2-K	SEL VF-DD2-25VM-C)	\$19,501.66	K	31%	\$13,456.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFDD225VMC-I	SEL VF-DD2-25VM-C)	\$21,937.50	K	31%	\$15,136.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFDEVLIC	SEL VF-DEV-LIC-C)	\$1.00	K	31%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5C	SEL VF-HYPM5-C)	\$360.00	K	31%	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5C-I	SEL VF-HYPM5-C)	\$421.20	K	31%	\$290.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VFHYPM5CV2-K	SEL VF-HYPM5-C)	\$374.11	K	31%	\$258.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMALSDAWCV2-I	SEL V-MAM-PL-SD-AW-C)	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMALSDCV2-I	SEL V-MAM-PL-SD-C)	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAMPLSDAWC	SEL V-MAM-PL-SD-AW-C)	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAMPLSDC	SEL V-MAM-PL-SD-C)	\$25.00	K	31%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAWPLLDC	SEL V-MAW-PLL-D-C)	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAWPLLDC-I	SEL V-MAW-PLL-D-C)	\$10.00	K	31%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMAWPLLDC-K	SEL V-MAW-PLL-D-C)	\$8.60	K	31%	\$5.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBLAWBCV2-I	SEL V-MBM-PL-AWB-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDGC	SEL V-MBM-OPL-D-G-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDGC-I	SEL V-MBM-OPL-D-G-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDGC-K	SEL V-MBM-OPL-D-G-C)	\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDPC	SEL V-MBM-OPL-D-P-C)	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDPC-I	SEL V-MBM-OPL-D-P-C)	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMOPLDPC-K	SEL V-MBM-OPL-D-P-C)	\$11.22	K	31%	\$7.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLAWBC	SEL V-MBM-PL-AWB-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLLDC	SEL V-MBM-PLL-D-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLLDC-I	SEL V-MBM-PLL-D-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMBMPLLDC-K	SEL V-MBM-PLL-D-C)	\$17.24	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBDCLE1YC	SEL V-MBSBDC-DEV1Y-C)	\$36.00	K	31%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBSCL1YCV2	SEL V-MASBSCL-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBSCL1YCV2-I	SEL V-MASBSCL-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSBSCL1YCV2-K	SEL V-MASBSCL-DEV1Y-C)	\$5.17	K	31%	\$3.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSDCL1YCV2	SEL V-MASBDC-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSDCL1YCV2-I	SEL V-MASBDC-DEV1Y-C)	\$6.00	K	31%	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSDCL1YCV2-K	SEL V-MASBDC-DEV1Y-C)	\$5.17	K	31%	\$3.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSSSL1YCV2-I	SEL V-MBSBDC-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VMSSSLDE1YC	SEL V-MBSBDC-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2GSC	SEL V-OMS-OPL-D-2G-C)	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2GSC-I	SEL V-OMS-OPL-D-2G-C)	\$93.00	K	31%	\$64.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2GSC-K	SEL V-OMS-OPL-D-2G-C)	\$80.34	K	31%	\$55.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2PC	SEL V-OMS-OPL-D-2P-C)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2PC-I	SEL V-OMS-OPL-D-2P-C)	\$98.00	K	31%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD2PC-K	SEL V-OMS-OPL-D-2P-C)	\$84.59	K	31%	\$58.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3GSC	SEL V-OMS-OPL-D-3G-C)	\$130.00	K	31%	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3GSC-I	SEL V-OMS-OPL-D-3G-C)	\$130.00	K	31%	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3GSC-K	SEL V-OMS-OPL-D-3G-C)	\$112.20	K	31%	\$77.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3PC	SEL V-OMS-OPL-D-3P-C)	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3PC-I	SEL V-OMS-OPL-D-3P-C)	\$138.00	K	31%	\$95.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLD3PC-K	SEL V-OMS-OPL-D-3P-C)	\$118.57	K	31%	\$81.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDGSC	SEL V-OMS-OPL-D-G-C)	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDGSC-I	SEL V-OMS-OPL-D-G-C)	\$49.00	K	31%	\$33.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDGSC-K	SEL V-OMS-OPL-D-G-C)	\$42.22	K	31%	\$29.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDPC	SEL V-OMS-OPL-D-P-C)	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDPC-I	SEL V-OMS-OPL-D-P-C)	\$52.00	K	31%	\$35.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSOPLDPC-K	SEL V-OMS-OPL-D-P-C)	\$44.77	K	31%	\$30.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLDEV	SEL V-OMS-PL-DEV-C)	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLDC	SEL V-OMS-PLL-D-C)	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLDC-I	SEL V-OMS-PLL-D-C)	\$70.00	K	31%	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLDC-K	SEL V-OMS-PLL-D-C)	\$60.27	K	31%	\$41.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLUC	SEL V-OMS-PLL-U-C)	\$140.00	K	31%	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VOMSPLLUC-I	SEL V-OMS-PLL-U-C)	\$140.00	K	31%	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	VOMSPLLUC-K	SEL V-OMS-PLL-U-C)	\$120.69	K	31%	\$83.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSAWTSPC	SEL V-PS-AWT-SP-C)	\$500.00	K	31%	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSMCCSP	SEL V-PS-MCC-SP)	\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSMCCSP-I	SEL V-PS-MCC-SP)	\$1,750.00	K	31%	\$1,207.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSMCCSP-K	SEL V-PS-MCC-SP)	\$1,504.21	K	31%	\$1,037.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSPMGMADDON	SEL V-PS-PMGM-ADDON)	\$3,500.00	K	31%	\$2,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSPMGMADDON-I	SEL V-PS-PMGM-ADDON)	\$3,500.00	K	31%	\$2,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSPMGMADDON-K	SEL V-PS-PMGM-ADDON)	\$3,011.96	K	31%	\$2,078.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSVIDMAPPINT	SEL V-PS-VIDM-APPINT)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSVIDMAPPINT-I	SEL V-PS-VIDM-APPINT)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VPSVIDMAPPINT-K	SEL V-PS-VIDM-APPINT)	\$2,580.17	K	31%	\$1,780.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCC	SEL VR6-OSTC-C)	\$1,250.00	K	31%	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCC-I	SEL VR6-OSTC-C)	\$1,462.50	K	31%	\$1,009.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6OSTCC-K	SEL VR6-OSTC-C)	\$1,298.93	K	31%	\$896.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C	SEL VR6-VU100-C)	\$7,500.00	K	31%	\$5,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C-I	SEL VR6-VU100-C)	\$8,775.00	K	31%	\$6,054.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU100C-K	SEL VR6-VU100-C)	\$7,821.90	K	31%	\$5,397.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU10C	SEL VR6-VU10-C)	\$750.00	K	31%	\$517.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU10C-I	SEL VR6-VU10-C)	\$877.50	K	31%	\$605.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR6VU10C-K	SEL VR6-VU10-C)	\$782.19	K	31%	\$539.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ADVC	SEL VR7-ADV-C)	\$6,245.00	K	31%	\$4,309.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ADVC-I	SEL VR7-ADV-C)	\$7,306.65	K	31%	\$5,041.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ADVC-K	SEL VR7-ADV-C)	\$6,487.58	K	31%	\$4,476.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATAD25CV2	SEL VR7-ATAD25-C)	\$6,875.00	K	31%	\$4,743.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATAD25CV2-I	SEL VR7-ATAD25-C)	\$8,043.75	K	31%	\$5,550.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATATENUVCV2	SEL VR7-ATAD-ATEN-UG-C)	\$5,500.00	K	31%	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATATENUVCV2-I	SEL VR7-ATAD-ATEN-UG-C)	\$6,435.00	K	31%	\$4,440.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATEN25CV2	SEL VR7-ATEN25-C)	\$11,875.00	K	31%	\$8,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ATEN25CV2-I	SEL VR7-ATEN25-C)	\$13,893.75	K	31%	\$9,586.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C	SEL VR7-AUTDT25-C)	\$3,325.00	K	31%	\$2,294.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C-I	SEL VR7-AUTDT25-C)	\$3,890.25	K	31%	\$2,684.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7AUTDT25C-K	SEL VR7-AUTDT25-C)	\$3,450.84	K	31%	\$2,381.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7BCLCLOENTUGC	SEL VR7-BCLC-ENT-UG-C)	\$3,020.00	K	31%	\$2,083.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7BCLCLOENTUGC-I	SEL VR7-BCLC-ENT-UG-C)	\$3,533.40	K	31%	\$2,438.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7BCLCLOENTUGC-K	SEL VR7-BCLC-ENT-UG-C)	\$3,139.38	K	31%	\$2,166.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ENTC	SEL VR7-ENT-C)	\$7,745.00	K	31%	\$5,344.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ENTC-I	SEL VR7-ENT-C)	\$9,061.65	K	31%	\$6,252.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7ENTC-K	SEL VR7-ENT-C)	\$8,034.26	K	31%	\$5,543.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4CAVUC	SEL VR7-LIS4C-ADV-UG-C)	\$5,220.00	K	31%	\$3,601.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4CAVUC-I	SEL VR7-LIS4C-ADV-UG-C)	\$6,107.40	K	31%	\$4,214.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4CAVUC-K	SEL VR7-LIS4C-ADV-UG-C)	\$5,418.70	K	31%	\$3,738.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4CENUC	SEL VR7-LIS4C-ENT-UG-C)	\$6,870.00	K	31%	\$4,740.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4CENUC-I	SEL VR7-LIS4C-ENT-UG-C)	\$8,037.90	K	31%	\$5,546.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4CENUC-K	SEL VR7-LIS4C-ENT-UG-C)	\$7,114.04	K	31%	\$4,908.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4CSTUC	SEL VR7-LIS4C-STD-UG-C)	\$2,470.00	K	31%	\$1,704.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4CSTUC-I	SEL VR7-LIS4C-STD-UG-C)	\$2,889.90	K	31%	\$1,994.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4CSTUC-K	SEL VR7-LIS4C-STD-UG-C)	\$2,566.01	K	31%	\$1,770.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4OAVUC	SEL VR7-LIS4O-ADV-UG-C)	\$1,370.00	K	31%	\$945.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4OAVUC-I	SEL VR7-LIS4O-ADV-UG-C)	\$1,602.90	K	31%	\$1,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4OAVUC-K	SEL VR7-LIS4O-ADV-UG-C)	\$1,426.35	K	31%	\$984.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4OENUC	SEL VR7-LIS4O-ENT-UG-C)	\$3,020.00	K	31%	\$2,083.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4OENUC-I	SEL VR7-LIS4O-ENT-UG-C)	\$3,533.40	K	31%	\$2,438.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7LI4OENUC-K	SEL VR7-LIS4O-ENT-UG-C)	\$3,139.38	K	31%	\$2,166.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTADUC	SEL VR7-OSTC-ADV-UG-C)	\$5,495.00	K	31%	\$3,791.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTADUC-I	SEL VR7-OSTC-ADV-UG-C)	\$6,429.15	K	31%	\$4,436.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTADUC-K	SEL VR7-OSTC-ADV-UG-C)	\$5,708.93	K	31%	\$3,939.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTADUPRO	SEL VR7-OSTC-ADV-UG-PRO)	\$4,125.00	K	31%	\$2,846.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTADUPRO-I	SEL VR7-OSTC-ADV-UG-PRO)	\$4,826.25	K	31%	\$3,330.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTADUPRO-K	SEL VR7-OSTC-ADV-UG-PRO)	\$4,286.12	K	31%	\$2,957.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCADUPO	SEL VR7-OSTDC-ADV-UG-PRO)	\$4,535.00	K	31%	\$3,129.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCADUPO-I	SEL VR7-OSTDC-ADV-UG-PRO)	\$5,305.95	K	31%	\$3,661.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCADUPO-K	SEL VR7-OSTDC-ADV-UG-PRO)	\$4,710.84	K	31%	\$3,250.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCENUPO	SEL VR7-OSTDC-ENT-UG-PRO)	\$5,245.00	K	31%	\$3,619.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCENUPO-I	SEL VR7-OSTDC-ENT-UG-PRO)	\$6,136.65	K	31%	\$4,234.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCENUPO-K	SEL VR7-OSTDC-ENT-UG-PRO)	\$5,447.02	K	31%	\$3,758.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCSTUPRO	SEL VR7-OSTDC-STD-UG-PRO)	\$2,475.00	K	31%	\$1,707.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCSTUPRO-I	SEL VR7-OSTDC-STD-UG-PRO)	\$2,895.75	K	31%	\$1,998.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTCSTUPRO-K	SEL VR7-OSTDC-STD-UG-PRO)	\$2,573.09	K	31%	\$1,775.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUC	SEL VR7-OSTC-ENT-UG-C)	\$7,145.00	K	31%	\$4,930.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUC-I	SEL VR7-OSTC-ENT-UG-C)	\$8,359.65	K	31%	\$5,768.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUC-K	SEL VR7-OSTC-ENT-UG-C)	\$7,397.18	K	31%	\$5,104.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUPO	SEL VR7-OSTC-ENT-UG-PRO)	\$5,360.00	K	31%	\$3,698.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUPO-I	SEL VR7-OSTC-ENT-UG-PRO)	\$6,271.20	K	31%	\$4,327.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTENUPO-K	SEL VR7-OSTC-ENT-UG-PRO)	\$5,567.35	K	31%	\$3,841.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTSTUC	SEL VR7-OSTC-STD-UG-C)	\$2,745.00	K	31%	\$1,894.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE						RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	VR7OSTSTUC-I	SEL VR7-OSTC-STD-UG-C)	\$3,211.65	K	31%	\$2,216.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTSTUC-K	SEL VR7-OSTC-STD-UG-C)	\$2,849.15	K	31%	\$1,965.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTSTUPRO	SEL VR7-OSTC-STD-UG-PRO)	\$2,060.00	K	31%	\$1,421.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTSTUPRO-I	SEL VR7-OSTC-STD-UG-PRO)	\$2,410.20	K	31%	\$1,663.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7OSTSTUPRO-K	SEL VR7-OSTC-STD-UG-PRO)	\$2,141.29	K	31%	\$1,477.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDADVUGC	SEL VR7-STD-ADV-UG-C)	\$2,750.00	K	31%	\$1,897.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDADVUGC-I	SEL VR7-STD-ADV-UG-C)	\$3,217.50	K	31%	\$2,220.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDADVUGC-K	SEL VR7-STD-ADV-UG-C)	\$2,856.23	K	31%	\$1,970.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDC	SEL VR7-STD-C)	\$3,745.00	K	31%	\$2,584.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDC-I	SEL VR7-STD-C)	\$4,381.65	K	31%	\$3,023.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VR7STDC-K	SEL VR7-STD-C)	\$3,889.71	K	31%	\$2,683.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC	SEL VR-BCLADVCC-C)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC-I	SEL VR-BCLADVCC-C)	\$3,510.00	K	31%	\$2,421.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADVCC-K	SEL VR-BCLADVCC-C)	\$3,118.14	K	31%	\$2,151.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C	SEL VR-BCLADVO-25-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C-I	SEL VR-BCLADVO-25-C)	\$5,850.00	K	31%	\$4,036.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRBCLADV025C-K	SEL VR-BCLADVO-25-C)	\$5,192.19	K	31%	\$3,582.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC	SEL VR-CODE2C-C)	\$5,450.00	K	31%	\$3,760.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC-I	SEL VR-CODE2C-C)	\$6,376.50	K	31%	\$4,399.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2CC-K	SEL VR-CODE2C-C)	\$5,659.38	K	31%	\$3,904.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2OC	SEL VR-CODE2O-C)	\$545.00	K	31%	\$376.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2OC-I	SEL VR-CODE2O-C)	\$637.65	K	31%	\$439.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRCODE2OC-K	SEL VR-CODE2O-C)	\$565.94	K	31%	\$390.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS325C	SEL VR-LIS3-25-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS325C-I	SEL VR-LIS3-25-C)	\$5,850.00	K	31%	\$4,036.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS325C-K	SEL VR-LIS3-25-C)	\$5,192.19	K	31%	\$3,582.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS3CPUC	SEL VR-LIS3-CPU-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS3CPUC-I	SEL VR-LIS3-CPU-C)	\$1,755.00	K	31%	\$1,210.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS3CPUC-K	SEL VR-LIS3-CPU-C)	\$1,560.84	K	31%	\$1,076.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4CPUC	SEL VR-LIS4-CPU-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4CPUC-I	SEL VR-LIS4-CPU-C)	\$1,755.00	K	31%	\$1,210.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4CPUC-K	SEL VR-LIS4-CPU-C)	\$1,560.84	K	31%	\$1,076.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4O25C	SEL VR-LIS4O-25-C)	\$5,000.00	K	31%	\$3,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4O25C-I	SEL VR-LIS4O-25-C)	\$5,850.00	K	31%	\$4,036.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRLIS4O25C-K	SEL VR-LIS4O-25-C)	\$5,192.19	K	31%	\$3,582.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANXCC	SEL VR-NI-ANXC-C)	\$1,245.00	K	31%	\$859.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANXCC-I	SEL VR-NI-ANXC-C)	\$1,456.65	K	31%	\$1,005.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VRNIANXCC-K	SEL VR-NI-ANXC-C)	\$1,291.85	K	31%	\$891.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV25C	SEL VR6-OADV25-C)	\$6,875.00	K	31%	\$4,743.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV25C-I	SEL VR6-OADV25-C)	\$8,043.75	K	31%	\$5,550.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADV25C-K	SEL VR6-OADV25-C)	\$7,114.04	K	31%	\$4,908.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADVOENTUGC	SEL VR6-OADV-OENT-UG-C)	\$11,550.00	K	31%	\$7,969.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADVOENTUGC-I	SEL VR6-OADV-OENT-UG-C)	\$13,513.50	K	31%	\$9,324.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROADVOENTUGC-K	SEL VR6-OADV-OENT-UG-C)	\$11,998.30	K	31%	\$8,278.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROAMADC	SEL VR-OAMAD-C)	\$1,500.00	K	31%	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROAMADC-I	SEL VR-OAMAD-C)	\$1,755.00	K	31%	\$1,210.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROAMADC-K	SEL VR-OAMAD-C)	\$1,560.84	K	31%	\$1,076.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROENT25C	SEL VR6-OENT25-C)	\$17,375.00	K	31%	\$11,988.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROENT25C-I	SEL VR6-OENT25-C)	\$20,328.75	K	31%	\$14,026.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROENT25C-K	SEL VR6-OENT25-C)	\$18,015.15	K	31%	\$12,430.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C	SEL VR6-OSTD25-C)	\$3,125.00	K	31%	\$2,156.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C-I	SEL VR6-OSTD25-C)	\$3,656.25	K	31%	\$2,522.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTD25C-K	SEL VR6-OSTD25-C)	\$3,245.56	K	31%	\$2,239.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC	SEL VR6-OSTD-OADV-UG-C)	\$4,125.00	K	31%	\$2,846.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC-I	SEL VR6-OSTD-OADV-UG-C)	\$4,826.25	K	31%	\$3,330.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOADVUGC-K	SEL VR6-OSTD-OADV-UG-C)	\$4,286.12	K	31%	\$2,957.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC	SEL VR6-OSTD-OENT-UG-C)	\$15,675.00	K	31%	\$10,815.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC-I	SEL VR6-OSTD-OENT-UG-C)	\$18,339.75	K	31%	\$12,654.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VROSTDOENTUGC-K	SEL VR6-OSTD-OENT-UG-C)	\$16,245.49	K	31%	\$11,209.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6DT100VMC	SEL VS6-DT100VM-C)	\$8,000.00	K	31%	\$5,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6DT100VMC-I	SEL VS6-DT100VM-C)	\$9,360.00	K	31%	\$6,458.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6DT100VMC-K	SEL VS6-DT100VM-C)	\$8,671.34	K	31%	\$5,983.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLAKC	SEL VS6-EPL-AK-C)	\$22,995.00	K	31%	\$15,866.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLAKC-I	SEL VS6-EPL-AK-C)	\$26,904.15	K	31%	\$18,563.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLAKC-K	SEL VS6-EPL-AK-C)	\$25,023.01	K	31%	\$17,265.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLC	SEL VS6-EPL-C)	\$3,495.00	K	31%	\$2,411.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLC-I	SEL VS6-EPL-C)	\$4,089.15	K	31%	\$2,821.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6EPLC-K	SEL VS6-EPL-C)	\$3,804.77	K	31%	\$2,625.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESESPLUCC	SEL VS6-ES-ESPL-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESESPLUCC-I	SEL VS6-ES-ESPL-UG-C)	\$4,400.00	K	31%	\$3,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESESPLUCC-K	SEL VS6-ES-ESPL-UG-C)	\$4,788.70	K	31%	\$3,304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESPKITC	SEL VS6-ESP-KIT-C)	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESPKITC-I	SEL VS6-ESP-KIT-C)	\$4,495.00	K	31%	\$3,101.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6ESPKITC-K	SEL VS6-ESP-KIT-C)	\$4,894.88	K	31%	\$3,377.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6OEPLC	SEL VS6-OEPL-C)	\$4,395.00	K	31%	\$3,032.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)		
5	VS6OEPLC-I	SEL VS6-OEPLC-C)	\$5,142.15	K	31%	\$3,548.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6OEPLC-K	SEL VS6-OEPLC-C)	\$4,562.19	K	31%	\$3,147.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBADV25C	SEL VS6-RBADV25-C)	\$4,500.00	K	31%	\$3,105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBADV25C-I	SEL VS6-RBADV25-C)	\$5,265.00	K	31%	\$3,632.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBADV25C-K	SEL VS6-RBADV25-C)	\$4,894.88	K	31%	\$3,377.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBSTD25C	SEL VS6-RBSTD25-C)	\$3,000.00	K	31%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBSTD25C-I	SEL VS6-RBSTD25-C)	\$3,510.00	K	31%	\$2,421.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6RBSTD25C-K	SEL VS6-RBSTD25-C)	\$3,266.79	K	31%	\$2,254.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDAKC	SEL VS6-STD-AK-C)	\$10,995.00	K	31%	\$7,586.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDAKC-I	SEL VS6-STD-AK-C)	\$12,864.15	K	31%	\$8,876.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDAKC-K	SEL VS6-STD-AK-C)	\$11,998.30	K	31%	\$8,278.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDC	SEL VS6-STD-C)	\$995.00	K	31%	\$686.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDC-I	SEL VS6-STD-C)	\$1,164.15	K	31%	\$803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VS6STDC-K	SEL VS6-STD-C)	\$1,079.49	K	31%	\$744.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDGC	SEL V-TEL-OPL-D-G-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDGC-I	SEL V-TEL-OPL-D-G-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDGC-K	SEL V-TEL-OPL-D-G-C)	\$10.30	K	31%	\$7.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDPC	SEL V-TEL-OPL-D-P-C)	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDPC-I	SEL V-TEL-OPL-D-P-C)	\$13.00	K	31%	\$8.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELOPLDPC-K	SEL V-TEL-OPL-D-P-C)	\$11.22	K	31%	\$7.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELPLLDC	SEL V-TEL-PLL-D-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELPLLDC-I	SEL V-TEL-PLL-D-C)	\$20.00	K	31%	\$13.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTELPLLDC-K	SEL V-TEL-PLL-D-C)	\$17.24	K	31%	\$11.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSDCL1YCV2-I	SEL V-TCSBDCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSDCLDE1YC	SEL V-TCSBDCL-DEV1Y-C)	\$24.00	K	31%	\$16.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSSCL1YCV2-I	SEL V-TCSBSCL-DEV1Y-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VTSSCLDE1YC	SEL V-TCSBSCL-DEV1Y-C)	\$12.00	K	31%	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESAPLLUC	SEL V-UG-WESA-PLL-U-C)	\$170.50	K	31%	\$117.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESAPLLUC-I	SEL V-UG-WESA-PLL-U-C)	\$178.17	K	31%	\$122.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESAPLLUC-K	SEL V-UG-WESA-PLL-U-C)	\$168.83	K	31%	\$116.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESSPLLUC	SEL V-UG-WESS-PLL-U-C)	\$82.50	K	31%	\$56.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESSPLLUC-I	SEL V-UG-WESS-PLL-U-C)	\$86.21	K	31%	\$59.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VUGWESSPLLUC-K	SEL V-UG-WESS-PLL-U-C)	\$81.76	K	31%	\$56.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VVIDPLLDC	SEL V-VID-PLL-D-C)	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VVIDPLLDC-I	SEL V-VID-PLL-D-C)	\$30.00	K	31%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VVIDPLLDC-K	SEL V-VID-PLL-D-C)	\$25.80	K	31%	\$17.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAADPLLUC	SEL V-WOA-AD-PLL-U-C)	\$160.00	K	31%	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAADPLLUC-I	SEL V-WOA-AD-PLL-U-C)	\$167.20	K	31%	\$115.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAADPLLUC-K	SEL V-WOA-AD-PLL-U-C)	\$158.21	K	31%	\$109.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAPLLUC	SEL V-WOA-PLL-U-C)	\$230.00	K	31%	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAPLLUC-I	SEL V-WOA-PLL-U-C)	\$240.35	K	31%	\$165.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOAPLLUC-K	SEL V-WOA-PLL-U-C)	\$227.58	K	31%	\$157.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLL10UC	SEL V-WOE-PLL-10U-C)	\$4,000.00	K	31%	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLL10UC-I	SEL V-WOE-PLL-10U-C)	\$4,180.00	K	31%	\$2,884.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLL10UC-K	SEL V-WOE-PLL-10U-C)	\$3,960.50	K	31%	\$2,732.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLLUC	SEL V-WOE-PLL-U-C)	\$40,000.00	K	31%	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLLUC-I	SEL V-WOE-PLL-U-C)	\$41,800.00	K	31%	\$28,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOEPLLUC-K	SEL V-WOE-PLL-U-C)	\$39,605.01	K	31%	\$27,327.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOESPILLUC	SEL V-WOES-PLL-U-C)	\$75.00	K	31%	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOESPILLUC-I	SEL V-WOES-PLL-U-C)	\$78.38	K	31%	\$54.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOESPILLUC-K	SEL V-WOES-PLL-U-C)	\$73.97	K	31%	\$51.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOSPILLUC	SEL V-WOS-PLL-U-C)	\$150.00	K	31%	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOSPILLUC-I	SEL V-WOS-PLL-U-C)	\$156.75	K	31%	\$108.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VWOSPILLUC-K	SEL V-WOS-PLL-U-C)	\$148.30	K	31%	\$102.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWCE	SEL WS12-LW-CE)	\$249.99	K	31%	\$172.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWCE-I	SEL WS12-LW-CE)	\$254.99	K	31%	\$175.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWCE-K	SEL WS12-LW-CE)	\$212.32	K	31%	\$146.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWUGCE	SEL WS12-LW-UG-CE)	\$149.99	K	31%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWUGCE-I	SEL WS12-LW-UG-CE)	\$152.99	K	31%	\$105.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12LWUGCE-K	SEL WS12-LW-UG-CE)	\$127.38	K	31%	\$87.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAY67UGC	SEL WS12-PLAY6-7-UG-C)	\$79.99	K	31%	\$55.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAY67UGC-I	SEL WS12-PLAY6-7-UG-C)	\$81.59	K	31%	\$56.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAY67UGC-K	SEL WS12-PLAY6-7-UG-C)	\$67.92	K	31%	\$46.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYC	SEL WS12-PLAY-C)	\$149.99	K	31%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYC-I	SEL WS12-PLAY-C)	\$152.99	K	31%	\$105.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYC-K	SEL WS12-PLAY-C)	\$127.38	K	31%	\$87.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYUGCE	SEL WS12-PLAY-UG-CE)	\$99.99	K	31%	\$68.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYUGCE-I	SEL WS12-PLAY-UG-CE)	\$101.99	K	31%	\$70.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	WS12PLAYUGCE-K	SEL WS12-PLAY-UG-CE)	\$84.91	K	31%	\$58.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VMWARE
5	VSC-OS-PIA-24-T0	SEL VTS-OS Prrm-IA 24 mo. 1TB	\$614.40	K	31%	\$423.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PIA-36-T0	SEL VTS-OS Prrm-IA 36 mo. 1TB	\$921.60	K	31%	\$635.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T0	SEL VTS-OS Prrm 24 mo. 1TB	\$1,449.99	K	31%	\$1,000.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T1	SEL VTS-OS Prrm 24 mo. 2-50TB	\$1,425.41	K	31%	\$983.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T2	SEL VTS-OS Prrm 24 mo. 51-500TB	\$1,400.84	K	31%	\$966.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-24-T3	SEL VTS-OS Prrm 24 mo. 501-1000TB	\$1,376.26	K	31%	\$949.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT

EMC Contract MNWNC-109 3rd Party Price List
Effective December 1, 2016

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE NET PRICE					RENEWAL	THIRD PARTY PRODUCT PARTNER	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	LP MNT ANNUAL (PREMIUM)	LP MNT ANNUAL (STANDARD)	LP MNT ANNUAL (BASIC)	LP WARR UPG (PREMIUM)	LP WARR UPG (STANDARD)			
5	VSC-OS-PRM-24-T4	SEL VTS-OS Prm 24 mo. Over 1000TB	\$1,351.68	K	31%	\$932.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T0	SEL VTS-OS Prm 36 mo. 1TB	\$2,174.98	K	31%	\$1,500.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T1	SEL VTS-OS Prm 36 mo. 2-50TB	\$2,138.12	K	31%	\$1,475.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T2	SEL VTS-OS Prm 36 mo. 51-500TB	\$2,101.25	K	31%	\$1,449.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T3	SEL VTS-OS Prm 36 mo. 501-1000TB	\$2,064.39	K	31%	\$1,424.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-PRM-36-T4	SEL VTS-OS Prm 36 mo. 1001TB+	\$2,027.52	K	31%	\$1,398.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-SIA-24-T0	SEL VTS-OS Std-IA 24 mo. 1TB	\$307.20	K	31%	\$211.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-SIA-36-T0	SEL VTS-OS Std-IA 36 mo. 1TB	\$460.80	K	31%	\$317.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T0	SEL VTS-OS Std 24 mo. 1TB	\$737.28	K	31%	\$508.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T1	SEL VTS-OS Std 24 mo. 2-50TB	\$725.00	K	31%	\$500.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T2	SEL VTS-OS Std 24 mo. 51-500TB	\$712.71	K	31%	\$491.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T3	SEL VTS-OS Std 24 mo. 501-1000TB	\$700.42	K	31%	\$483.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-24-T4	SEL VTS-OS Std 24 mo. 1001TB+	\$688.13	K	31%	\$474.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T0	SEL VTS-OS Std 36 mo. 1TB	\$1,105.92	K	31%	\$763.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T1	SEL VTS-OS Std 36 mo. 2-50TB	\$1,087.49	K	31%	\$750.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T2	SEL VTS-OS Std 36 mo. 51-500TB	\$1,069.06	K	31%	\$737.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T3	SEL VTS-OS Std 36 mo. 501-1000TB	\$1,050.63	K	31%	\$724.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	VSC-OS-STD-36-T4	SEL VTS-OS Std 36 mo. 1001TB+	\$1,032.20	K	31%	\$712.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VSC CLOUD SOFT
5	456-111-477	HCIA NP VSOM E+ 1CPU=IG	\$4,267.55	K	31%	\$2,944.61	\$1,066.89	\$938.86	\$0.00	\$0.00	\$0.00	\$1,066.89	\$0.00	VXRAIL SOFTWARE
5	456-111-478	HCIA NP VSPH E+ 1CPU=IG	\$3,393.65	K	31%	\$2,341.62	\$848.41	\$746.60	\$0.00	\$0.00	\$0.00	\$848.41	\$0.00	VXRAIL SOFTWARE
5	456-111-479	HCIA NP VSPH STD 1CPU=IG	\$966.15	K	31%	\$666.64	\$241.54	\$212.55	\$0.00	\$0.00	\$0.00	\$241.54	\$0.00	VXRAIL SOFTWARE
5	456-111-480	HCIA NP VSPH ROBO ADV 25VM=IB	\$4,369.50	K	31%	\$3,014.96	\$1,092.38	\$961.29	\$0.00	\$0.00	\$0.00	\$1,092.38	\$0.00	VXRAIL SOFTWARE
5	456-111-481	HCIA NP VSPH ROBO STD 25VM=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	\$0.00	VXRAIL SOFTWARE
5	456-111-482	HCIA NP VSPH DSKTP 100VM=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	\$0.00	VXRAIL SOFTWARE
5	456-111-483	HCIA NP UPG VSPH E+ TO VSOM E+ 1CPU=IG	\$961.29	K	31%	\$663.29	\$240.32	\$211.48	\$0.00	\$0.00	\$0.00	\$240.32	\$0.00	VXRAIL SOFTWARE
5	456-111-484	HCIA NP UPG VSPH STD TO VSOM E+ 1CPU=IG	\$3,631.54	K	31%	\$2,505.76	\$907.89	\$798.94	\$0.00	\$0.00	\$0.00	\$907.89	\$0.00	VXRAIL SOFTWARE
5	456-111-485	HCIA NP UPG VSPH STD TO E+ 1CPU=IG	\$2,670.25	K	31%	\$1,842.47	\$667.56	\$587.46	\$0.00	\$0.00	\$0.00	\$667.56	\$0.00	VXRAIL SOFTWARE
5	456-111-486	HCIA NP UPG VSPH ROBO STD TO ADV 25VM=IB	\$1,602.15	K	31%	\$1,105.48	\$400.54	\$352.47	\$0.00	\$0.00	\$0.00	\$400.54	\$0.00	VXRAIL SOFTWARE
5	456-111-487	HCIA UP VSOM E+ 1CPU=IG	\$4,267.55	K	31%	\$2,944.61	\$1,066.89	\$938.86	\$0.00	\$0.00	\$0.00	\$1,066.89	\$0.00	VXRAIL SOFTWARE
5	456-111-488	HCIA UP VSPH E+ 1CPU=IG	\$3,393.65	K	31%	\$2,341.62	\$848.41	\$746.60	\$0.00	\$0.00	\$0.00	\$848.41	\$0.00	VXRAIL SOFTWARE
5	456-111-489	HCIA UP VSPH STD 1CPU=IG	\$966.15	K	31%	\$666.64	\$241.54	\$212.55	\$0.00	\$0.00	\$0.00	\$241.54	\$0.00	VXRAIL SOFTWARE
5	456-111-490	HCIA UP VSPH ROBO ADV 25VM=IB	\$4,369.50	K	31%	\$3,014.96	\$1,092.38	\$961.29	\$0.00	\$0.00	\$0.00	\$1,092.38	\$0.00	VXRAIL SOFTWARE
5	456-111-491	HCIA UP VSPH ROBO STD 25VM=IB	\$2,913.00	K	31%	\$2,009.97	\$728.25	\$640.86	\$0.00	\$0.00	\$0.00	\$728.25	\$0.00	VXRAIL SOFTWARE
5	456-111-492	HCIA UP VSPH DSKTP 100VM=IB	\$7,768.00	K	31%	\$5,359.92	\$1,942.00	\$1,708.96	\$0.00	\$0.00	\$0.00	\$1,942.00	\$0.00	VXRAIL SOFTWARE
5	456-111-493	HCIA UP UPG VSPH E+ TO VSOM E+ 1CPU=IG	\$961.29	K	31%	\$663.29	\$240.32	\$211.48	\$0.00	\$0.00	\$0.00	\$240.32	\$0.00	VXRAIL SOFTWARE
5	456-111-494	HCIA UP UPG VSPH STD TO VSOM E+ 1CPU=IG	\$3,631.54	K	31%	\$2,505.76	\$907.89	\$798.94	\$0.00	\$0.00	\$0.00	\$907.89	\$0.00	VXRAIL SOFTWARE
5	456-111-495	HCIA UP UPG VSPH STD TO E+ 1CPU=IG	\$2,670.25	K	31%	\$1,842.47	\$667.56	\$587.46	\$0.00	\$0.00	\$0.00	\$667.56	\$0.00	VXRAIL SOFTWARE
5	456-111-496	HCIA UP UPG VSPH ROBO STD TO ADV 25VM=IB	\$1,602.15	K	31%	\$1,105.48	\$400.54	\$352.47	\$0.00	\$0.00	\$0.00	\$400.54	\$0.00	VXRAIL SOFTWARE
5	458-001-738	HCIA NP VxRail vSphere SOFTWARE	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	458-001-739	HCIA UP VxRail vSphere SOFTWARE	\$0.00	K	31%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	VXRAIL SOFTWARE
5	BEDROCK-001	SEL Bedrock Ingest/Mgmt per Core AIM 1Y	\$1,538.00	K	31%	\$1,061.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	BEDROCK-002	SEL Bedrock Ingest/Mgmt Per Core AIM 2Y	\$3,077.00	K	31%	\$2,123.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI
5	BEDROCK-003	SEL Bedrock Ingest/Mgmt per Core AIM 3Y	\$4,615.00	K	31%	\$3,184.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	ZALONI