

Aligning on sustainable asset retirement and the journey toward circular IT practices

How Alfa Laval and Dell Asset Recovery Services are advancing sustainability with secure and responsible IT asset management.

Business needs

Alfa Laval needed a holistic, secure and sustainable solution to responsibly manage e-waste and IT assets across 21,000 employees globally while working to meet their own sustainability goals and initiatives.

Business results



Developed a consistent worldwide process for managing IT assets.



Achieved sustainable disposal of e-waste.



Increased circularity by extending useful life of IT assets.



Earned value back by adopting a circular strategy for retiring equipment.

Solution at a glance

- [Dell Asset Recovery Services](#)
- [Dell TechDirect](#)



Achieved holistic, secure and sustainable IT asset retirement solutions across 21,000 employees globally.

In the race towards net zero, Alfa Laval is innovating in industries that are vital for societies around the world. That innovation in sustainability helps Alfa Laval create a lasting positive impact for its customers and 21,000 employees worldwide.

For Alfa Laval, sustainability and innovation are deeply rooted in its core. Over 140 years ago in Sweden, Gustaf de Laval and Oscar Lamm launched the company. Today, Alfa Laval is a large international group that stays true to its Swedish roots as a company founded and built on groundbreaking innovations. Many of those current innovations are helping to advance sustainable solutions.

Recently, Alfa Laval implemented a program for its worldwide operations that more effectively manages e-waste using Dell Asset Recovery Services. The program allows Alfa Laval to take a holistic and responsible approach to IT asset management. By leveraging Dell's secure and responsible Asset Recovery Services, Alfa Laval gains control and insight throughout the entire disposition process – from collection to final reporting, ultimately helping the company and the environment.

Harmonizing the entire IT asset lifecycle

Alfa Laval's sustainability strategy is guided by these four C's: Caring, Committed, Circularity and Climate. The company sets goals and tracks metrics in each area, ensuring that action is taken and continuous progress is made. Together with partners, Alfa Laval works to better understand opportunities of a circular approach in the different areas of their value chain. With Dell's Asset Recovery Services, Alfa Laval maximizes IT circularity—on a global scale—keeping retired IT assets in use for as long as possible by sending them on to a second life.

With its massive global reach, Alfa Laval has historically managed teams locally, each with their own processes for procuring and disposing of IT assets. The company realized these diverse processes were hindering good governance and insights into where IT assets went after leaving Alfa Laval. Since implementing Dell's Asset Recovery Services, Alfa Laval has adopted an Asset Disposal Directive to mandate using Dell's services across its global locations.

"Dell Asset Recovery Services has harmonized the entire IT asset lifecycle for Alfa Laval. Now, we manage our e-waste by handling our used IT equipment in a simple, secure, responsible and sustainable way. Dell's Asset Recovery Services have enabled a huge leap forward for us in sustainability and circularity," shared Roger Bengtsson, Head of Platform Development and Operations, Alfa Laval.

Maximizing circularity to advance sustainability

Dell Asset Recovery Services has helped Alfa Laval retire all types of IT client assets, both Dell and non-Dell, allowing Alfa Laval to replace older equipment and improve sustainability from a power consumption and efficiency point of view. Plus, Alfa Laval gets value back for resold equipment, making this a win for businesses, people and the planet.

For each site or country, Alfa Laval technicians have access to Dell's customer portal, TechDirect, allowing Alfa Laval to manage their recovery services from a centralized portal, saving time and boosting productivity. Whether requesting asset appraisals, scheduling services, viewing reports or managing value payments, Alfa Laval technicians can count on the real-time accessibility and transparency TechDirect provides to keep their business running smoothly.

"Dell TechDirect has been a game-changer for us. There is no minimum for the number of devices that can be sent back. We can send one device back if we want. This flexibility is extremely valuable to our business when supporting both onsite and remote employees," said Bengtsson. "With Dell Asset Recovery Services, our value funds are visible in TechDirect, helping our worldwide sites see the benefit of the dispositioned equipment and opening up new possibilities for our business," shared Peter Eriksson, Product Manager, Client Platform, Alfa Laval.



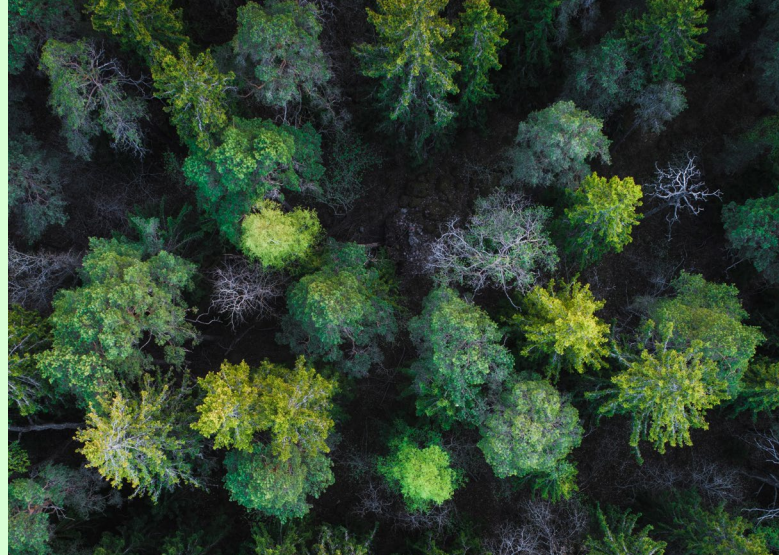
With Dell Asset Recovery Services, our credits are tracked and visible globally and in Dell TechDirect.

Peter Eriksson,
Product Manager, Client Platform, Alfa Laval



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Roger Bengtsson,
Head of Platform Development and Operations,
Alfa Laval



Looking ahead

As social and environmental reporting requirements grow across the globe, Alfa Laval is excited that Dell is expanding the features of Asset Recovery Services to include an Environmental Impact Report. This report provides personalized and real-time data on the emissions, energy and landfill avoidances achieved as a result of responsibly retiring equipment through Dell's Asset Recovery Services, and will give Alfa Laval greater insight into its IT disposition activities as they work to address their own sustainability goals.

For Alfa Laval, there is value in managing new IT equipment and asset disposal with one company, Dell. The one-stop-shop approach helps ensure that e-waste end-of-life will be handled properly and value returned can help offset the investment in new equipment. Dell Asset Recovery Services reduces the complexity and security risks of managing IT equipment throughout the entire lifecycle.

"Dell's Asset Recovery Services align perfectly with our corporate commitment to sustainability. The services help us seamlessly manage IT acquisition and responsibly retire legacy assets. Dell has crafted a proven, valuable solution that is helping Alfa Laval better realize its purpose and accelerate sustainable solutions for customers and our business," commented Bengtsson.



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Roger Bengtsson,
Head of Platform Development and Operations,
Alfa Laval

[Learn More About Dell Asset Recovery Services.](#)

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