

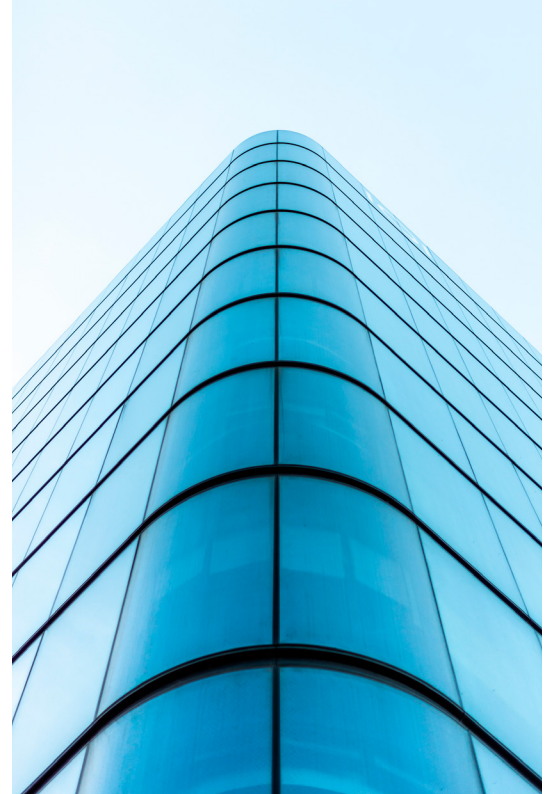


Ignite Innovation with Services



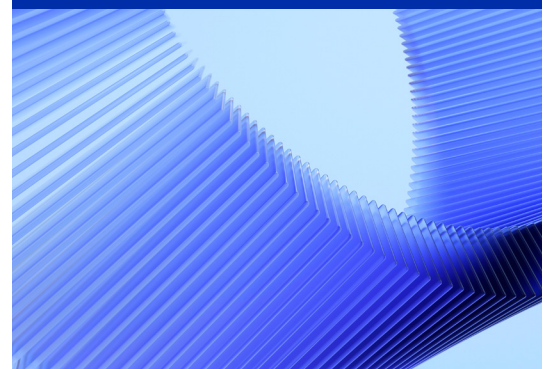
In today's fast-paced digital world, balancing the needs of your business, IT, and end-users is challenging. Whether you're establishing an AI strategy, enhancing workforce solutions, modernizing your data center or sharpening your security posture, managing these projects requires expertise and precision.

Dell Services is here to help you focus on what truly matters—igniting innovation and staying ahead of the competition.



70%

of organizations need external expertise to help drive business process change and achieve transformational business outcomes.¹





Unlock advantage

Get ahead of the competition and meet the business and technology milestones you've set faster.

- Tap into expert guidance from services experts in cutting-edge technologies like GenAI, multicloud and data management to accelerate your innovation.
- Unlock results with the Dell AI Factory - an end-to-end AI-optimized infrastructure portfolio, an open ecosystem with deep partnerships, and a comprehensive suite of services.
- Boost workforce efficiency and satisfaction with GenAI tools, paired with the essential skills to maximize their potential.
- Secure your business-critical data with our proactive security solutions.
- Enhance business value while meeting sustainability targets through services designed to reduce environmental impact.

- Professional Services for Artificial Intelligence
- Professional Services for Modern Workforce
- Professional Services for Multicloud
- Professional Services for Data & Applications
- Learning Solutions
- Sustainability Services



Maximize agility

Leverage new technology and drive business process changes with highly trained services experts to guide you along the way.

- Increase agility and accelerate outcomes with expert guidance and proven methodologies, whether for a digital roadmap or full-scale implementation.
- Pivot quickly and confidently using our consultative approach, as you optimize and consider new technology from edge to core to cloud.
- Seamlessly integrate technologies and evolve your strategy by leveraging our strong partnerships with industry leaders.
- Fast-track time to value by leveraging our proven processes and standardized practices that align to measurable outcomes.

- ProConsult Advisory Services
- Product Success Accelerators
- Residency Services
- Security Services
- Dell Payment Solutions



Reduce complexity

Simplify IT while taking advantage of our portfolio with offerings designed to work for you.

- Prioritize strategic projects and business growth by entrusting your operational needs to our services experts.
- Get up and running faster with expert deployment that optimizes technology innovation.
- Benefit from our extensive experience and scalability to navigate the rigorous demands of your business environment.
- Experience the impact of intelligent service and support with our AI-powered self-service tools and insights.
- Streamline your software integration on Dell platforms by partnering with us to seamlessly incorporate third-party tools.

- Deployment Services
- Support Services
- Managed Services
- Asset Recovery Services
- Technology & Tools for AI-powered Automation & Intelligence

Services enable solutions aligned to all your priority areas

AI

Accelerate the power of AI for your data. We work alongside you to build a roadmap, prepare data, implement a platform and support your Generative AI solutions.

Modern Workplace

Plan, deploy, support, manage and automate leading-edge workplace technologies so your employees and business can thrive.

Modern Data Center

Quickly migrate, secure, manage and gain insights from your data – no matter where it resides.

Multicloud

Design, adopt and scale a multicloud operating model aligned to your business objectives, so you can focus on growth and innovation.

Security

Shift to a proactive approach and reduce your attack surface to achieve a resilient, non-stop digital business.

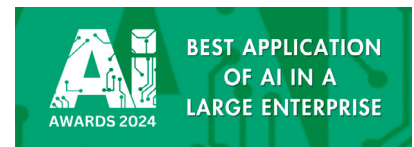
Sustainability

Protect your data, enhance your brand reputation, and get value back from retired equipment with secure recovery and recycling services.

Industry and customer recognition



servicenow
Consulting & Implementation
Partner of the Year



49 TSIA Star Awards

from the Technology & Services Industry Association for commitment to outstanding innovation, leadership and excellence in the industry.



Dell Technologies

Data Center Outsourcing and Hybrid Infrastructure Managed Services²



1,400+

Accelerator Workshops delivered³



250M+

assets supported³



95%

Technical support CSAT rating³



60,000+

Dell and partner professionals³



Explore [Services](#)



Join the conversation with
[#DellTechnologies](#)

¹ A commissioned study conducted by Forrester Consulting on behalf of Dell, September 2024.

² The Gartner Peer Insights Customers' Choice badge is a trademark of Gartner, Inc. and/or its affiliates. All rights reserved. Gartner® Peer Insights™ content consists of the opinions of individual end users based on their own experiences, and should not be construed as statements of fact, nor do they represent the views of Gartner or its affiliates. Gartner does not endorse any vendor, product or service depicted in this content nor makes any warranties, expressed or implied, with respect to this content, about its accuracy or completeness, including any warranties of merchantability or fitness for a particular purpose Gartner, Voice of the Customer for Data Center Outsourcing and Hybrid Infrastructure Managed Services, Worldwide, Peer Contributors, 28 November 2024.

³ Based on Dell Technologies internal numbers, Jan 2025.

