

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	40UC-SECURE1	CLRN 40UC ANTI-TIP KIT	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	8031-731AS	SYM 8031 68.8 GB AS4 SRDF	\$0.00	A	51%	\$0.00	\$281.35	\$248.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACCONKIT-D	AC CONNECTOR KIT DOM 3BAY	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACKIT8230-D	AC LINE KIT DOM 8230	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AC-LINE-EXT	AC LINE KIT EXT DOM 1BAY	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACLINKIT-D	AC LINE KIT DOM HALF BAY	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACLINKIT-I	AC LINE KIT INT HALF BAY	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNS-1200PS	1200W PS FOR CNS-14	\$0.00	A	51%	\$0.00	\$204.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF41040016B	400GB 10K 5523.71GB 14+2	\$0.00	A	51%	\$0.00	\$9,615.20	\$8,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF41040016C	400GB 10K 5595.5GB14+2 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$9,615.20	\$8,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF4104001B	400GB10K 394.55GBONEDRV	\$0.00	A	51%	\$0.00	\$600.95	\$530.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF4104001C	400GB10K 399.68GBONEDRV IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$600.95	\$530.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF4104002B	400GB 10K 394.55GBMIRR	\$0.00	A	51%	\$0.00	\$1,201.90	\$1,060.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF4104002C	400GB 10K 399.68GBMIRR for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$1,201.90	\$1,060.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF4104004B	400GB 10K 1183.65GB3+1	\$0.00	A	51%	\$0.00	\$2,403.80	\$2,121.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF4104004C	400GB 10K 1199.05GB3+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$2,403.80	\$2,121.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF4104008B	400GB 10K 2761.86GB7+1	\$0.00	A	51%	\$0.00	\$4,807.60	\$4,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF4104008C	400GB 10K 2797.77GB7+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$4,807.60	\$4,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF410400D8B	400GB 10K 2367.31GB 6+2	\$0.00	A	51%	\$0.00	\$4,807.60	\$4,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DF410400D8C	400GB 10K 2398.09GB6+2 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$4,807.60	\$4,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6100-SYS3D	DL6100 SYSTEM BAY WITH 3 PHASE DELTA PWR	\$104,830.00	A	51%	\$51,366.70	\$17,821.10	\$15,724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6100-SYS3Y	DL6100 SYSTEM BAY WITH 3 PHASE WYE PWER	\$104,830.00	A	51%	\$51,366.70	\$17,821.10	\$15,724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL62G725001B	500GB 7.2K 493.19GB ONE DRV	\$2,710.00	A	51%	\$1,327.90	\$460.70	\$406.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL62G725001BU	500GB7.2K493.19GB ONE DRV UPGRADE	\$3,795.00	A	51%	\$1,859.55	\$497.52	\$421.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL62G725002B	500GB 7.2K 493.19GB MIRR	\$5,420.00	A	51%	\$2,655.80	\$921.40	\$813.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL62G725002BU	500GB 7.2K 493.19GB MIRR UPGRADE	\$7,590.00	A	51%	\$3,719.10	\$995.05	\$843.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL62G725008B	500GB 7.2K 3452.33GB 7+1	\$21,680.00	A	51%	\$10,623.20	\$3,685.60	\$3,252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL62G725008BU	500GB 7.2K 3452.33GB 7+1 UPGRADE	\$30,360.00	A	51%	\$14,876.40	\$3,980.20	\$3,373.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6300-SYS3D	DL6300 SYSTEM BAY WITH 3 PHASE DELTA PWR	\$104,830.00	A	51%	\$51,366.70	\$17,821.10	\$15,724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6300-SYS3Y	DL6300 SYSTEM BAY WITH 3 PHASE WYE PWER	\$104,830.00	A	51%	\$51,366.70	\$17,821.10	\$15,724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6ACON3P-50U	AC CONNECTOR 3PHASE UPGRADE	\$600.00	A	51%	\$294.00	\$81.24	\$69.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6DBDC-3DU	DL6000 Drive Bay DACHN 3D Upgrade	\$27,640.00	A	51%	\$13,543.60	\$3,742.46	\$3,189.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6DBDC-3YU	DL6000 Drive Bay DACHN 3Y Upgrade	\$27,640.00	A	51%	\$13,543.60	\$3,742.46	\$3,189.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6SB15-DCH-U	STORBAY 15 SLOT DR ENCL DCHN UPGRADE	\$5,200.00	A	51%	\$2,548.00	\$704.08	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6SB15-DCHUF	STORBAY 15 SLT DR ENCL DCH UPRGRD FIELD	\$5,200.00	A	51%	\$2,548.00	\$704.08	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6SB-BBU-U	SB BATTERY BACKUP UPGRADE	\$3,400.00	A	51%	\$1,686.00	\$460.36	\$392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6SB-BBU-UF	SB BATTERY BACKUP UPGRADE- FIELD	\$3,400.00	A	51%	\$1,686.00	\$460.36	\$392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6SRVB-3D	DL6000 ServBay w 3D Pwr	\$27,640.00	A	51%	\$13,543.60	\$4,698.80	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL6SRVB-3Y	DL6000 ServBay w 3Y Pwr	\$27,640.00	A	51%	\$13,543.60	\$4,698.80	\$4,146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-00004	DMX FICON DIR 4 PT MM	\$0.00	A	51%	\$0.00	\$12,665.00	\$11,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-00004U	DMX FICON DIR 4PT MM UPG	\$52,300.00	A	51%	\$25,627.00	\$7,081.42	\$6,035.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-0004	DMX FICON DIR 4 PT SM	\$0.00	A	51%	\$0.00	\$12,665.00	\$11,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-0004U	DMX FICON DIR 4 PT SM-U	\$52,300.00	A	51%	\$25,627.00	\$7,081.42	\$6,035.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-0013	DMX MPD 1MGE 3SF	\$0.00	A	51%	\$0.00	\$12,665.00	\$11,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-0013U	DMX MPD 3SF 1MGE-U	\$61,075.00	A	51%	\$29,926.75	\$8,269.56	\$7,048.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-0020	DMX GIGE DIR 2MGE	\$0.00	A	51%	\$0.00	\$9,503.00	\$8,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-0020U	DMX GIGE DIR 2MGE-U	\$58,425.00	A	51%	\$28,628.25	\$7,910.75	\$6,742.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-0022	DMX MPD 2MGE 2SF	\$0.00	A	51%	\$0.00	\$12,665.00	\$11,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-0022U	DMX MPD 2SF 2MGE-U	\$69,730.00	A	51%	\$34,167.70	\$9,441.44	\$8,046.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-0040	DMX GIGE DIR 4 PT MM	\$0.00	A	51%	\$0.00	\$12,665.00	\$11,175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-0040U	DMX GIGE DIR 4 PT MM-U	\$77,830.00	A	51%	\$38,136.70	\$10,538.18	\$9,981.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX1000	DMX HIGH PERF SBAY	\$0.00	A	51%	\$0.00	\$40,052.00	\$35,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX1000-P	DMX ULTRA PERF SBAY	\$0.00	A	51%	\$0.00	\$84,388.00	\$74,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-1P-PWR	SINGLE PHASE PWR CONV	\$33,100.00	A	51%	\$16,219.00	\$5,627.00	\$4,965.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2000	DMX HIGH PERF DBAY	\$0.00	A	51%	\$0.00	\$71,383.00	\$62,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-00004	DMX2 FICON DIR 4PT MM	\$0.00	A	51%	\$0.00	\$5,471.45	\$4,827.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-00004U	DMX2 FICON DIR 4PT MM UPG	\$52,300.00	A	51%	\$25,627.00	\$7,081.42	\$6,035.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2000-3	DMX HIGH PERF DBAY 3PHASE	\$0.00	A	51%	\$0.00	\$71,383.00	\$62,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-0004	DMX-2 FICON DIR 4SF	\$0.00	A	51%	\$0.00	\$5,471.45	\$4,827.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-0004U	DMX-2 FICON DIR 4SF UPG	\$52,300.00	A	51%	\$25,627.00	\$7,081.42	\$6,035.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2000-P	DMX ULTRA PERF DBAY	\$0.00	A	51%	\$0.00	\$148,716.00	\$131,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2000-P3	DMX ULTRA PERF DBAY 3PHASE	\$0.00	A	51%	\$0.00	\$148,716.00	\$131,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-0013	DMX-2 MPD DIR 1MGE 3SF	\$0.00	A	51%	\$0.00	\$6,389.45	\$5,637.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-0013U	DMX-2 MPD 1MGE 3SF UPG	\$61,075.00	A	51%	\$29,926.75	\$8,269.56	\$7,048.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-0020	DMX-2 GIGE DIR 2MGE	\$0.00	A	51%	\$0.00	\$6,110.65	\$5,391.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-0020U	DMX-2 GIGE DIR 2MGE UPG	\$58,410.00	A	51%	\$28,620.90	\$7,908.71	\$6,740.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-0022	DMX2-MPCD DIR 2MGE 2SF	\$0.00	A	51%	\$0.00	\$7,294.70	\$6,436.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-0022U	DMX-2 MPD 2MGE 2SF UPG	\$69,730.00	A	51%	\$34,167.70	\$9,441.44	\$8,046.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-0040	DMX2-GIGE DIR 4MGE	\$0.00	A	51%	\$0.00	\$8,146.40	\$7,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-0040U	DMX-2 GIGE DIR 4MGE UPG	\$77,870.00	A	51%	\$38,156.30	\$10,543.60	\$9,986.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX21030016B	300GB 10K 4139.89GB 14+2	\$0.00	A	51%	\$0.00	\$5,589.60	\$4,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX21030016C	300GB 10K 4088.37 14+2 A4	\$0.00	A	51%	\$0.00	\$5,589.60	\$4,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX210300D8B	300GB 10K 1774.24GB 6+2	\$0.00	A	51										

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	DMX2157316C	73GB 15K 1019.59GB 14+2 IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$4,972.50	\$4,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX21573D8B	73GB 15K 434.44GB 6+2	\$0.00	A	51%	\$0.00	\$2,486.25	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX21573D8C	73GB 15K 436.96GB 6+2 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$2,486.25	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-2BE-CN	DMX-DMX-2.2 BE DIR CONV	\$82,350.00	A	51%	\$40,351.50	\$13,989.50	\$12,352.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-4BE-CN	DMX-DMX-2.4BE DIR CONV	\$164,700.00	A	51%	\$80,703.00	\$27,989.00	\$24,705.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX27250016B	500GB 7.2K 6901.76GB 14+2	\$0.00	A	51%	\$0.00	\$7,004.00	\$6,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX272500D8B	500GB 7.2K 2957.89GB 6+2	\$0.00	A	51%	\$0.00	\$3,502.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8BE-CN	DMX-DMX-2.8BE DIR CONV	\$329,310.00	A	51%	\$161,361.90	\$55,982.70	\$49,396.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8-F	DMX8 M2 8PT FC DIR	\$0.00	A	51%	\$0.00	\$2,154.50	\$1,901.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8-FC	DMX800-DMX2 FC DIR	\$0.00	A	51%	\$0.00	\$3,034.50	\$2,677.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8-FC-CN	DMX8-DMX2 FC DIR CONV	\$0.00	A	51%	\$0.00	\$5,832.70	\$5,176.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8-FC-UPG	DMX8 M2 8 PT FC DIR UPG	\$46,300.00	A	51%	\$22,697.00	\$6,269.02	\$5,343.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8-F-UPG	DMX8 M2 2PT FC DIR UPG	\$32,950.00	A	51%	\$16,145.50	\$4,461.43	\$3,802.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8-G	DMX8 M2 2PT GIGE DIR	\$0.00	A	51%	\$0.00	\$3,408.50	\$3,007.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8-G-CN	DMX800-DMX2 GE CON	\$0.00	A	51%	\$0.00	\$6,375.20	\$5,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8-GF	DMX8 M2 2PT GE FIC DIR	\$0.00	A	51%	\$0.00	\$3,257.20	\$2,874.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8-GF-CN	DMX800-DMX2 FIC-GE CON	\$0.00	A	51%	\$0.00	\$5,100.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8-GF-UPG	DMX8 M2 2PT GE FIC DIR UP	\$49,825.00	A	51%	\$24,414.25	\$6,746.31	\$5,749.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-8-G-UPG	DMX8 M2 2PT GIGE DIR UPG	\$52,125.00	A	51%	\$25,541.25	\$7,057.73	\$6,015.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-FC0M4S	DMX-2 FC DIR 0MM 8SM	\$0.00	A	51%	\$0.00	\$12,070.00	\$10,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-FC4M4S	DMX-2 FC DIR 4MM 4SM	\$0.00	A	51%	\$0.00	\$12,327.55	\$10,877.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-FC6M2S	DMX-2 FC DIR 6MM 2SM	\$0.00	A	51%	\$0.00	\$7,533.55	\$6,647.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-FC6M2SU	DMX-2 FC DIR 6MM 2SM UPG	\$72,015.00	A	51%	\$35,287.35	\$9,750.83	\$8,370.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-FC7M1S	DMX-2 FC DIR 7MM 1SM	\$0.00	A	51%	\$0.00	\$7,497.85	\$6,615.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-FC7M1SU	DMX-2 FC DIR 7MM 1SM UPG	\$71,670.00	A	51%	\$35,118.30	\$9,704.12	\$8,270.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-FC8M0S	DMX-2 FC DIR 8MM	\$0.00	A	51%	\$0.00	\$7,455.35	\$6,578.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-FC8M0SU	DMX-2 FC DIR 8MM UPG	\$71,265.00	A	51%	\$34,919.85	\$9,649.28	\$8,223.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-FC9-CN	DMX-2 FC DIR CONV	\$41,175.00	A	51%	\$20,175.75	\$6,969.75	\$6,176.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G103001B	300GB 10K 296.91GB ONEDRV	\$0.00	A	51%	\$0.00	\$349.35	\$308.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G103001C	300GB10K 292.46GBONEDRVA4	\$0.00	A	51%	\$0.00	\$698.70	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G103002B	300GB 10K 296.91GB MIRR	\$0.00	A	51%	\$0.00	\$349.35	\$308.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G103002C	300GB 10K 292.46GBMIRRA4	\$0.00	A	51%	\$0.00	\$698.70	\$616.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G103004B	300GB 10K 890.73GB 3+1	\$0.00	A	51%	\$0.00	\$1,397.40	\$1,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G103004C	300GB 10K 877.38GB3+1A4	\$0.00	A	51%	\$0.00	\$1,397.40	\$1,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G103008B	300GB 10K 2078.37GB 7+1	\$0.00	A	51%	\$0.00	\$2,794.80	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G103008C	300GB 10K 2047.22GB7+1A4	\$0.00	A	51%	\$0.00	\$2,794.80	\$2,466.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G151461B	146GB 15K 144.81GB ONEDRV	\$0.00	A	51%	\$0.00	\$417.35	\$368.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G151461C	146GB 15K 145.66GBONEDRVA4	\$0.00	A	51%	\$0.00	\$417.35	\$368.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G151462B	146GB 15K 144.81GB MIRR	\$0.00	A	51%	\$0.00	\$834.70	\$736.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G151462C	146GB 15K 145.66GBMIRRA4	\$0.00	A	51%	\$0.00	\$834.70	\$736.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G151464B	146GB 15K 434.43GB 3+1	\$0.00	A	51%	\$0.00	\$1,669.40	\$1,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G151464C	146GB 15K 436.98GB3+1A4	\$0.00	A	51%	\$0.00	\$1,669.40	\$1,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G151468B	146GB 15K 1013.67GB 7+1	\$0.00	A	51%	\$0.00	\$3,338.80	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G151468C	146GB 15K 1019.82GB7+1A4	\$0.00	A	51%	\$0.00	\$3,338.80	\$2,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G153001B	300GB 15K 296.91GB ONE DRV	\$0.00	A	51%	\$0.00	\$413.10	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G153001C	300GB 15K 292.46GB ONE DRV A4	\$0.00	A	51%	\$0.00	\$413.10	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G153002B	300GB 15K 296.91GB MIRR	\$0.00	A	51%	\$0.00	\$826.20	\$729.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G153002C	300GB 15K 292.46GB MIRRA4	\$0.00	A	51%	\$0.00	\$826.20	\$729.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G153004B	300GB 15K 890.73 GB 3+1	\$0.00	A	51%	\$0.00	\$1,652.40	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G153004C	300GB 15K 877.38GB 3+1 A4	\$0.00	A	51%	\$0.00	\$1,652.40	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G153008B	300GB 15K 2078.37GB 7+1	\$0.00	A	51%	\$0.00	\$3,304.80	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G153008C	300GB 15K 2047.22GB 7+1 A4	\$0.00	A	51%	\$0.00	\$3,304.80	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G15-731B	73GB 15K 72.40GB ONE DRV	\$0.00	A	51%	\$0.00	\$311.10	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G15-731C	73GB15K 72.80GBONEDRV IBM-i(AS400)	\$0.00	A	51%	\$0.00	\$311.10	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G15-732B	73GB 15K 72.40GB MIRR	\$0.00	A	51%	\$0.00	\$621.35	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G15-732C	73GB 15K 72.82GB MIRR for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$621.35	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G15-734B	73GB 15K 217.20GB 3+1	\$0.00	A	51%	\$0.00	\$1,243.55	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G15-734C	73GB 15K 218.46GB 3+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$1,243.55	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G15-738B	73GB 15K 506.80GB 7+1	\$0.00	A	51%	\$0.00	\$2,486.25	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G15-738C	73GB 15K 509.74GB 7+1 for IBM-i (AS400)	\$0.00	A	51%	\$0.00	\$2,486.25	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G72-4001	400GB 7.2K394.34GB ONE DR	\$0.00	A	51%	\$0.00	\$680.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G724001B	400GB7.2K 394.55GBONEDRV	\$0.00	A	51%	\$0.00	\$680.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G725001B	500GB7.2K 493.19GBONEDRV	\$0.00	A	51%	\$0.00	\$437.75	\$386.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G725002B	500GB 7.2K 493.19GB MIRR	\$0.00	A	51%	\$0.00	\$875.50	\$772.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G725004B	500GB 7.2K 1479.157GB 3+1	\$0.00	A	51%	\$0.00	\$1,751.00	\$1,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2G725008B	500GB 7.2K 3452.33GB 7+1	\$0.00	A	51%	\$0.00	\$3,502.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-2CDAE	2GB DISK ARRAY ENCLASURE	\$0.00	A	51%	\$0.00	\$1,303.05	\$1,149.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-2CDAE-5M	5M DAE FC CABLE	\$800.00	A	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-2CDAE-FD	2GB DISK ARRAY ENC FIELD	\$12,300.00	A	51%	\$6,027.00	\$2,091.00	\$1,845.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-MPCD2-CN	DMX-2 2PT GIGE DIR CONV	\$33,750.00	A	51%	\$16,537.50	\$5,737.50	\$5,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX2-MPCD4-CN	DMX-2 4PT MPCD CONV	\$36,000.00	A	51%	\$17,640.00	\$6,120.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-00004	DMX3 4 PT FICON DIR 4S	\$0.00	A	51%	\$0.00	\$10,590.15	\$9,344.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-00004B	DMX3 4PT 4G FICON DIR 4S	\$0.00	A	51%	\$0.00	\$10,590.15	\$9,344.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-0000-3	DMX HIGH PERF 3PHASE 3BAY	\$0.00	A	51%	\$0.00	\$127,092.00	\$112,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-00040	DMX3 4PT FICON DIR 4M	\$0.00	A	51%	\$0.00	\$10,014.70	\$8,836.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX3-00040B	DMX3 4PT 4G FICON DIR 4M	\$0.00	A	51%	\$0.00	\$10,014.70	\$8,836.50	\$0.00	\$0.00	\$0.00	\$		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	DMX3-SYS24-3Y	DMX3 24 SLOT SYS BAY 3Y	\$0.00	A	51%	\$0.00	\$17,821.10	\$15,724.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4157316B	73GB 15K 1013.69GB 14+2	\$0.00	A	51%	\$0.00	\$4,972.50	\$4,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4157316C	73GB 15K 1019.59GB14+2 IBM-(AS400)	\$0.00	A	51%	\$0.00	\$4,972.50	\$4,387.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX415731B	73GB 15K 72.40GB ONE DRV	\$0.00	A	51%	\$0.00	\$311.10	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX415731C	73GB15K 72.8GBONEDRV IBM-(AS400)	\$0.00	A	51%	\$0.00	\$311.10	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX415732B	73GB 15K 72.40GB MIRR	\$0.00	A	51%	\$0.00	\$621.35	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX415732C	73GB 15K 72.8GB MIR IBM-(AS400)	\$0.00	A	51%	\$0.00	\$621.35	\$548.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX415734B	73GB 15K 217.20GB 3+1	\$0.00	A	51%	\$0.00	\$1,243.55	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX415734C	73GB 15K 218.46GB 3+1 IBM-(AS400)	\$0.00	A	51%	\$0.00	\$1,243.55	\$1,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX415738B	73GB 15K 506.80GB 7+1	\$0.00	A	51%	\$0.00	\$2,486.25	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX415738C	73GB 15K 509.74GB 7+1 IBM-(AS400)	\$0.00	A	51%	\$0.00	\$2,486.25	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX41573DB	73GB 15K 434.44GB 6+2	\$0.00	A	51%	\$0.00	\$2,486.25	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX41573DB	73GB 15K 436.96GB 6+2 IBM-(AS400)	\$0.00	A	51%	\$0.00	\$2,486.25	\$2,193.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-6DBDC3DP	DMX4 6 SLT DRV BAY DCHAIN 3D PRD	\$26,745.00	A	51%	\$13,105.05	\$4,546.65	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-6DBDC3DPU	DMX4 6 SLT DRV BAY DCHAIN 3D U PRD	\$0.00	A	51%	\$0.00	\$4,546.65	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-6DBDC3YPU	DMX4 6 SLT DRV BAY DCHAIN 3Y PRD	\$26,745.00	A	51%	\$13,105.05	\$4,546.65	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-6DBDC3YPU	DMX4 6 SLT DRV BAY DCHAIN 3Y U PRD	\$0.00	A	51%	\$0.00	\$4,546.65	\$4,011.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-6-DOCKT	DMX4 6 SLOT PRINTED DOC KIT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX47250016B	500GB 7.2K 6904. 66GB 14+2	\$0.00	A	51%	\$0.00	\$7,004.00	\$6,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4725001B	500GB 7.2K 493.191GB ONEDRV	\$0.00	A	51%	\$0.00	\$437.75	\$386.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4725002B	500GB 7.2K 493.191GB MIRR	\$0.00	A	51%	\$0.00	\$875.50	\$772.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4725004B	500GB 7.2K 1479.57GB 3+1	\$0.00	A	51%	\$0.00	\$1,751.00	\$1,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4725008B	500GB 7.2K 3452.33GB 7+1	\$0.00	A	51%	\$0.00	\$3,502.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX472500DB	500GB 7.2K 2959.14GB 6+2	\$0.00	A	51%	\$0.00	\$3,502.00	\$3,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-DBDC-3DP	DMX4 DRV BAY DCHAIN 3D REAR PERFD DOOR	\$27,165.00	A	51%	\$13,310.85	\$4,618.05	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-DBDC3DPU	DMX4 DRVBAY DCHAIN 3D REAR PERFD DOOR UG	\$27,165.00	A	51%	\$13,310.85	\$4,618.05	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-DBDC-3YP	DMX4 DRV BAY DCHAIN 3Y REAR PERFD DOOR UG	\$27,165.00	A	51%	\$13,310.85	\$4,618.05	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-DBDC3YPU	DMX4 DRVBAY DCHAIN 3Y REAR PERFD DOOR UG	\$27,165.00	A	51%	\$13,310.85	\$4,618.05	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-DBDC3T3DP	DMX4 DRV BAY DACHN SEP 3D PRD	\$49,860.00	A	51%	\$24,431.40	\$8,476.20	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4DBDC3T3DPU	DMX4 DRV BAY DACHN SEP 3D U PRD	\$49,860.00	A	51%	\$24,431.40	\$8,476.20	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4DBDC3T3YPU	DMX4 DRVBAY DACHN SEP3Y REAR PERFD DOOR	\$49,860.00	A	51%	\$24,431.40	\$8,476.20	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-DBDR-3DP	DMX4 DRV BAY DCON 3D REAR PERFD DOOR	\$27,165.00	A	51%	\$13,310.85	\$4,618.05	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-DBDR3DPU	DMX4 DRVBAY DCON 3D REAR PERFD DOOR UG	\$27,165.00	A	51%	\$13,310.85	\$4,618.05	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-DBDR-3YP	DMX4 DRV BAY DCON 3Y REAR PERFD DOOR	\$27,165.00	A	51%	\$13,310.85	\$4,618.05	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-DBDR3YPU	DMX4 DRVBAY DCON 3Y REAR PERFD DOOR UG	\$27,165.00	A	51%	\$13,310.85	\$4,618.05	\$4,074.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-DOCKT	DMX4 PRINTED DOC KIT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-GE-ISCSI	DMX4 GE ISCSI FT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-GE-SRDF	DMX4 GE SRDF FT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-OPT0M4SB	DMX4 4GB FEBE OPTICS UPG 0M4S	\$13,490.00	A	51%	\$6,610.10	\$2,293.30	\$2,023.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-OPT4M0SB	DMX4 4GB FEBE OPTICS UPG 4M0S	\$3,775.00	A	51%	\$1,948.75	\$641.75	\$566.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-OPT4M2SB	DMX4 4GB FEBE OPTICS UPG 4M2S	\$11,665.00	A	51%	\$5,715.85	\$1,983.05	\$1,749.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-OPT4M4SB	DMX4 4GB FEBE OPTICS UPG 4M4S	\$11,205.00	A	51%	\$5,490.45	\$1,904.85	\$1,680.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-OPT6M0SB	DMX4 4GB FEBE OPTICS UPG 6M0S	\$14,335.00	A	51%	\$7,024.15	\$2,438.95	\$2,150.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-OPT6M2SB	DMX4 4GB FEBE OPTICS UPG 6M2S	\$9,385.00	A	51%	\$4,598.65	\$1,595.45	\$1,407.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX4-SB-CBL6M	4GB FC SFP TO HSSDC2 6M	\$175.00	A	51%	\$85.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX800	DMX800 SPE FC 4 FC DIR	\$0.00	A	51%	\$0.00	\$32,470.00	\$28,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX800-FD	DMX800 SPE 4 FC DIR FIE	\$0.00	A	51%	\$0.00	\$32,470.00	\$28,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX800-M2	DMX800 M2 SPE 2/4 DIR FIE	\$0.00	A	51%	\$0.00	\$6,375.00	\$5,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX800-M2-FD	DMX800 M2 SPE 2/4 DIR FIE	\$0.00	A	51%	\$0.00	\$6,375.00	\$5,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX801	DMX800 SPE 2 FC DIR FIE	\$0.00	A	51%	\$0.00	\$14,745.80	\$13,011.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX801-FD	DMX800 SPE 2 FC DIR FIE	\$0.00	A	51%	\$0.00	\$14,745.80	\$13,011.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-3100	2XFEBE 3MFC1SFC 2-DIR SYS	\$0.00	A	51%	\$0.00	\$1,093.10	\$964.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-3102	2XFEBE 3MFC1SFC2SF	\$0.00	A	51%	\$0.00	\$1,093.10	\$964.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-3111	2XFEBE 3MFC 1SFC 1MGE 1SF	\$0.00	A	51%	\$0.00	\$1,093.10	\$964.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-3111	2XFEBE 3MFC1SMFC2MGE	\$0.00	A	51%	\$0.00	\$1,093.10	\$964.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-4000	2XFEBE 4MFC 2-FC DIR SYS	\$0.00	A	51%	\$0.00	\$1,093.10	\$964.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-4002	2XFEBE 4MFC2SF	\$0.00	A	51%	\$0.00	\$1,093.10	\$964.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-4011	2XFEBE 4MFC 1MGE 1SF	\$0.00	A	51%	\$0.00	\$1,093.10	\$964.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-4020	2XFEBE 4MFC2MGE	\$0.00	A	51%	\$0.00	\$1,093.10	\$964.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-DOCKT	DMX800 DOC KIT	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-F	DMX8 FICON DIR	\$0.00	A	51%	\$0.00	\$9,567.60	\$8,442.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-FC	DMX8 FC DIR	\$0.00	A	51%	\$0.00	\$8,496.60	\$7,497.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-FC-UPG	DMX8 FC DIR-U	\$46,300.00	A	51%	\$22,687.00	\$6,269.02	\$5,343.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-F-UPG	DMX8 FICON DIR-U	\$54,865.00	A	51%	\$26,883.85	\$7,428.72	\$6,331.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-G	DMX8 GIGE DIR	\$0.00	A	51%	\$0.00	\$9,567.60	\$8,442.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-GF	DMX800 MPD-GF	\$0.00	A	51%	\$0.00	\$10,852.80	\$9,576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-GF-UPG	DMX800 MPD GF DIR-U	\$54,865.00	A	51%	\$26,883.85	\$7,428.72	\$6,331.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX8-G-UPG	DMX8 GIGE DIR-U	\$59,140.00	A	51%	\$28,978.60	\$8,007.56	\$6,824.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACL-3P-EU	10FT EXT PWR CORD 3P EU	\$2,545.00	A	51%	\$1,247.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACL-EU	AC LINE CORD 10FT EXT EU	\$1,400.00	A	51%	\$696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACL-FL-EU	ACLIN 10FT W/FL LDS EU	\$760.00	A	51%	\$372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACLIN	AC LINE CORD 10FT EXTEN	\$1,400.00	A	51%	\$696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACLIN-3P	10 FT EXT PWR CORD 3P	\$2,545.00	A	51%	\$1,247.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACLIN-FL	AC LINE CORD (10FT) W/FLYING LEADS	\$760.00	A	51%	\$372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-ACONSP-60	AC MATING CONNECTOR 60 AMP	\$360.00	A	51%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMXDBDC3DPU	DMX4 DRVBAY DACHN SEP3D REAR PERFD DR UG	\$49,860.00	A	51%	\$24,431.40	\$8,476.20	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMXDBDC3YPU	DMX4 DRVBAY DACHN SEP3Y REAR PERFD DR UG	\$49,860.00	A	51%	\$24,431.40	\$8,476.20	\$7,479.00	\$0.00	\$0.00	\$0.00	\$0.		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DMX-ESCD8U	8 PT ESCON DIR	\$52,300.00	A	51%	\$25,627.00	\$7,081.42	\$6,035.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FCD0M4S	4 PT FC DIR 0MM 4SM	\$0.00	A	51%	\$0.00	\$13,430.00	\$11,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FCD0M8S	8 PT FC DIR 0MM 8SM	\$0.00	A	51%	\$0.00	\$13,430.00	\$11,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FCD4M4S	8 PT FC DIR 4MM 4SM	\$0.00	A	51%	\$0.00	\$12,308.00	\$10,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FCD6M2S	8 PT FC DIR 6MM, 2SM	\$0.00	A	51%	\$0.00	\$11,713.00	\$10,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FCD6M2SU	8 PT FC DIR 6MM 2SM	\$72,015.00	A	51%	\$35,287.35	\$9,750.83	\$8,310.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FCD7M1S	8 PT FC DIR 7MM, 1SM	\$0.00	A	51%	\$0.00	\$11,658.60	\$10,287.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FCD7M1SU	8 PT FC DIR 7MM 1SM	\$71,655.00	A	51%	\$35,110.95	\$9,702.09	\$8,268.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FCD8M0S	8 PT FC DIR 8MM, 0SM	\$0.00	A	51%	\$0.00	\$11,597.40	\$10,233.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FCD8M0SU	8 PT FC DIR 8MM 0SM	\$71,270.00	A	51%	\$34,922.30	\$9,649.96	\$8,224.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FE-3M1S	2XFEBE 3MM, 1SM EACH BOARD	\$0.00	A	51%	\$0.00	\$1,001.30	\$883.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FE-4M0S	2XFEBE 4MM,0SM EACH BOARD	\$0.00	A	51%	\$0.00	\$974.10	\$859.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FE-6M2S	2XFEBE 6MM,2SM EACH BOARD	\$0.00	A	51%	\$0.00	\$1,106.13	\$976.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FE-7M1S	2XFEBE 7MM, 1SM EACH BOARD	\$0.00	A	51%	\$0.00	\$1,099.90	\$970.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-FE-8M0S	2XFEBE 8MM,0SM EACH BOARD	\$0.00	A	51%	\$0.00	\$1,099.90	\$970.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-GE-ISCSI	DMX GIGE ISCSI PORTS	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-GE-SRDF	DMX GIGE SRDF PORTS	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-KVM	KEYBOARD, VIDEO, MOUSE	\$0.00	A	51%	\$0.00	\$884.00	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-KVM-FD	KEYBD, VIDEO, MOUSE, FIELD	\$6,760.00	A	51%	\$3,312.40	\$1,149.20	\$1,014.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-MS-16384	16GB M5 CACHE DIRECTOR	\$0.00	A	51%	\$0.00	\$6,473.60	\$5,712.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-MS-16384U	16GB M5 CACHE DIR UPG	\$58,240.00	A	51%	\$28,537.60	\$7,885.70	\$6,720.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-MS-2048	2GB M5 CACHE DIRECTOR	\$0.00	A	51%	\$0.00	\$4,293.35	\$3,788.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-MS-2048U	2GB M5 CACHE DIR UPG	\$38,625.00	A	51%	\$18,926.25	\$5,229.83	\$4,457.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-MS-32768	32GB M5 CACHE DIR	\$0.00	A	51%	\$0.00	\$13,751.30	\$12,133.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-MS-32768U	32GB M5 CACHE DIR UPG	\$123,710.00	A	51%	\$60,617.90	\$16,750.33	\$14,276.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-MS-4096	4GB M5 CACHE DIRECTOR	\$0.00	A	51%	\$0.00	\$4,485.45	\$3,957.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-MS-4096U	4GB M5 CACHE DIR UPG	\$40,350.00	A	51%	\$19,771.50	\$5,463.39	\$4,656.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-MS-8192	8GB M5 CACHE DIRECTOR	\$0.00	A	51%	\$0.00	\$5,158.85	\$4,551.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-MS-8192U	8GB M5 CACHE DIR UPG	\$46,410.00	A	51%	\$22,740.90	\$6,283.91	\$5,355.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-OPT-1M1S	2X OPTICS KIT 1M1S	\$2,900.00	A	51%	\$1,421.00	\$493.00	\$435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-OPT-2M	2X OPTICS KIT 2M	\$1,900.00	A	51%	\$931.00	\$323.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-OPT-2S	2X OPTICS KIT 2S	\$4,000.00	A	51%	\$1,980.00	\$680.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-OPT-3M1S	2X OPTICS KIT 3M1S	\$4,420.00	A	51%	\$2,165.80	\$751.40	\$663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-OPT-4M0S	2X OPTICS KIT 4M0S	\$4,530.00	A	51%	\$2,023.70	\$702.10	\$619.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-PWRMOD8	8 POWER MODULE	\$9,500.00	A	51%	\$4,704.00	\$1,632.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-PWRMOD8U	8* POWER MODULE UPGRADE	\$12,500.00	A	51%	\$6,125.00	\$774.38	\$660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-RS232	RS232 SWITCH	\$0.00	A	51%	\$0.00	\$476.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-RS23210FT	10 FT RS232 CABLE	\$30.00	A	51%	\$14.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-RS232-FD	RS232 SWITCH FIELD INST	\$2,800.00	A	51%	\$1,372.00	\$476.00	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SECURE1	DMX1000 SEISMIC RESTRAINT	\$4,200.00	A	51%	\$2,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SECURE2	DMX2000 SEISMIC RESTRAINT	\$12,600.00	A	51%	\$6,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SECURE3	DMX3000 SEISMIC RESTRAINT	\$17,000.00	A	51%	\$8,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SERVER	DMX SERVER	\$0.00	A	51%	\$0.00	\$1,258.00	\$1,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SERVER-FD	DMX SERVER SERVER FIELD INST	\$9,620.00	A	51%	\$4,713.80	\$1,635.40	\$1,443.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SILENCER1	DMX1000 SOUND MUFFLER	\$1,700.00	A	51%	\$833.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SILENCER2	DMX2000 SOUND MUFFLER	\$2,400.00	A	51%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SILENCER3	DMX3000 SOUND MUFFLER	\$3,800.00	A	51%	\$1,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SFS	2X850W STANDBY POWWER SUP	\$0.00	A	51%	\$0.00	\$323.00	\$285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-SFS-FD	2X850W STANDBY PWR-FIELD	\$2,600.00	A	51%	\$1,274.00	\$442.00	\$390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DMX-WYE	WYE 3-PHASE POWER	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP3-SCB1	12PORTB SYM FC SWITCH DIR	\$0.00	A	51%	\$0.00	\$2,918.05	\$2,574.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP3-SCQ1	12PORTO SYM FC SWITCH DIR	\$0.00	A	51%	\$0.00	\$2,482.85	\$2,190.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENHCHN8430	RPL 10R2 CACHE BD W/CHNDR	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-50M	FIBRE CHNL 100 MTR 50/125	\$950.00	A	51%	\$465.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-50MLC	FCHNL 100M 50/125 LC-LC	\$1,320.00	A	51%	\$646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-50MSLC	FCHNL 100M 50/125 SC-LC	\$1,280.00	A	51%	\$627.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-62M	SC/SC 62.5 FC CABLE 100M	\$1,150.00	A	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-62MLC	LC/LC 62.5 FC CABLE 100M	\$1,630.00	A	51%	\$837.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-62MSLC	SC/LC 62.5 FC CABLE 100M	\$1,630.00	A	51%	\$798.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-9M	FCHNL 100M 9/125 SC-SC	\$1,080.00	A	51%	\$534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-9MLC	FCHNL 100M 9/125 LC-LC	\$1,080.00	A	51%	\$534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC100M-9MSLC	FCHNL 100M 9/125 SC-LC	\$1,080.00	A	51%	\$534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-50M	FIBRE CHNL 10 MTR 50/125	\$300.00	A	51%	\$147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-50MLC	FCHNL 10M 50/125 LC-LC	\$420.00	A	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-50MSLC	FCHNL 10M 50/125 SC-LC	\$400.00	A	51%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-62M	SC/SC 62.5 FC CABLE 10M	\$320.00	A	51%	\$156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-62MLC	LC/LC 62.5 FC CABLE 10M	\$364.00	A	51%	\$178.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-62MSLC	SC/LC 62.5 FC CABLE 10M	\$475.00	A	51%	\$232.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-9M	FCHNL 10M 9/125 SC-SC	\$450.00	A	51%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-9MLC	FCHNL 10M 9/125 LC-LC	\$450.00	A	51%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC10M-9MSLC	FCHNL 10M 9/125 SC-LC	\$450.00	A	51%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1M-50MLC	FCHNL 1M 50/125 LC-LC	\$330.00	A	51%	\$161.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1M-50MSLC	FCHNL 1M 50/125 SC-LC	\$330.00	A	51%	\$161.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1M-62M	SC/SC 62.5 FC CABLE - 1M	\$210.00	A	51%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1M-62MLC	LC/LC 62.5 FC CABLE - 1M	\$282.00	A	51%	\$138.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1M-9MSLC	FCHNL 1M 9/125 SC-LC	\$420.00	A	51%	\$205.8									

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	FC30M-9MLC	FCHNL 30M 9/125 L-C-LC	\$580.00	A	51%	\$284.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC30M-9MSLC	FCHNL 30M 9/125 SC-LC	\$590.00	A	51%	\$289.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-50MLC	FCHNL 3M 50/125 L-C-LC	\$330.00	A	51%	\$161.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-50MSLC	FCHNL 3M 50/125 SC-LC	\$350.00	A	51%	\$171.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-62M	SC/SC 62.5 FC CABLE 3M	\$275.00	A	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-62MLC	LC/LC 62.5 FC CABLE 3M	\$300.00	A	51%	\$147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-62MSLC	SC/LC 62.5 3M W/SC CPLR	\$450.00	A	51%	\$222.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-9MSLC	FCHNL 3M 9/125 SC-LC	\$340.00	A	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-LCESCADP	LC/ESCON W/ST CPLR 3M	\$400.00	A	51%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-MTESCADP	MTR/JESCON W/ST OPLR 3M	\$500.00	A	51%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC3M-MTLCADP	MTR/JLC W/LC CPLR 3M	\$600.00	A	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-50M	FIBRE CHNL 50 MTR CABLE	\$600.00	A	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-50MLC	FCHNL 50M 50/125 LC-LC	\$560.00	A	51%	\$274.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-50MSLC	FCHNL 50M 50/125 SC-LC	\$830.00	A	51%	\$406.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-62M	SC/SC 62.5 FC CABLE 50M	\$790.00	A	51%	\$387.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-62MLC	LC/LC 62.5 FC CABLE 50M	\$705.00	A	51%	\$345.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-62MSLC	SC/LC 62.5 FC CABLE 50M	\$791.00	A	51%	\$387.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-9M	FCHNL 50M 9/125 SC-SC	\$1,030.00	A	51%	\$504.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-9MLC	FCHNL 50M 9/125 LC-LC	\$750.00	A	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC50M-9MSLC	FCHNL 50M 9/125 SC-LC	\$750.00	A	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-50M	FIBRE CHNL 5 METER 50/125	\$260.00	A	51%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-50MLC	FCHNL 5M 50/125 LC-LC	\$380.00	A	51%	\$186.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-50MSLC	FCHNL 5M 50/125 SC-LC	\$350.00	A	51%	\$171.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-62M	SC/SC 62.5 FC CABLE 5M	\$275.00	A	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-62MLC	LC/LC 62.5 FC CABLE 5M	\$318.00	A	51%	\$155.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-62MSLC	SC/LC 62.5 FC CABLE 5M	\$420.00	A	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-9M	FCHNL 5M 9/125 SC-SC	\$410.00	A	51%	\$200.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-9MLC	FCHNL 5M 9/125 LC-LC	\$410.00	A	51%	\$200.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC5M-9MSLC	FCHNL 5M 9/125 SC-LC	\$420.00	A	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-107M	FBR JUMPER CBL FOR ESCON	\$1,200.00	A	51%	\$586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-122M	FIBER OPTIC CBL 122METERS	\$1,300.00	A	51%	\$637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-46M	FBR JUMPER CBL FOR ESCON	\$700.00	A	51%	\$343.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-61M	FIBER OPTIC CBL 61 METERS	\$900.00	A	51%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-71M	FBR JUMPER CBL FOR ESCON	\$1,000.00	A	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIBER-92M	FBR JUMPER CBL FOR ESCON	\$1,100.00	A	51%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FREE5TB	5TB FREE TIERED STORAGE	\$0.00	A	51%	\$0.00	\$0.17	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FREE5TB-SATA	5TB FREE TIERED STORAGE SATA	\$0.00	A	51%	\$0.00	\$0.17	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA3F12001B	VMAX 4G FLASH 200GB DRV	\$0.00	A	51%	\$0.00	\$2,068.90	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA3F12001BTU	VMAX 3G FLASH 200GB DRV UPG TAA	\$17,035.00	A	51%	\$8,347.15	\$2,233.29	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA3F12001BU	VMAX 3G FLASH 200GB DRV UPG	\$0.00	A	51%	\$0.00	\$2,233.29	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA3F12001C	VMAX 3G FLASH 200GB DRV FOR IBM-I(AS400)	\$0.00	A	51%	\$0.00	\$2,068.90	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA3F12001CU	VMAX 3G FLASH 200GB DRV FOR IBM-I(AS400)UPG	\$0.00	A	51%	\$0.00	\$2,233.29	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA47210001B	VMAX 4G 7_2K1000GB DRV	\$0.00	A	51%	\$0.00	\$321.30	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA47210001BTU	VMAX 4G 7_2K1000GB DRV UPG TAA	\$2,645.00	A	51%	\$1,296.05	\$346.76	\$293.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA47210001BU	VMAX 4G 7_2K1000GB DRV UPG	\$0.00	A	51%	\$0.00	\$346.76	\$293.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA47220001B	VMAX 4G 72K 2000GB DRV	\$0.00	A	51%	\$0.00	\$508.30	\$448.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA47220001BTU	VMAX 4G 72K 2000GB DRV UPG TAA	\$4,185.00	A	51%	\$2,050.65	\$548.65	\$464.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA47220001BU	VMAX 4G 72K 2000GB DRV UPG	\$0.00	A	51%	\$0.00	\$548.65	\$464.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA47220001C	VMAX 4G 72K 2000GB DRVS	\$0.00	A	51%	\$0.00	\$548.65	\$464.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA47220001CTU	VMAX 4G 72K 2000GB DRVSI UPG TAA	\$4,185.00	A	51%	\$2,050.65	\$548.65	\$464.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NA47220001CU	VMAX 4G 72K 2000GB DRVSI UPGRADE	\$0.00	A	51%	\$0.00	\$548.65	\$464.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4103001B	VMAX 4G 10K300GB DRIVE	\$0.00	A	51%	\$0.00	\$311.95	\$275.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4103001BTU	VMAX 4G 10K300GB DRV UPG TAA	\$2,570.00	A	51%	\$1,259.30	\$336.93	\$285.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4103001BU	VMAX 4G 10K300GB DRV UPG	\$0.00	A	51%	\$0.00	\$336.93	\$285.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4103001C	VMAX 4G 10K300GB DRVSI	\$0.00	A	51%	\$0.00	\$311.95	\$275.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4103001CTU	VMAX 4G 10K300GB DRVSI UPG TAA	\$2,570.00	A	51%	\$1,259.30	\$336.93	\$285.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4103001CU	VMAX 4G 10K300GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$336.93	\$285.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104001B	VMAX 4G 10K400GB DRV	\$0.00	A	51%	\$0.00	\$512.55	\$452.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104001BTU	VMAX 4G 10K400GB DRV UPG	\$0.00	A	51%	\$0.00	\$553.24	\$468.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104001BU	VMAX 4G 10K400GB DRVSI	\$0.00	A	51%	\$0.00	\$512.55	\$452.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104001C	VMAX 4G 10K400GB DRVSI	\$0.00	A	51%	\$0.00	\$553.24	\$468.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104001CTU	VMAX 4G 10K400GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$553.24	\$468.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104001CU	VMAX 4G 10K400GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$407.15	\$359.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104501B	VMAX 4G 10K450GB DRV	\$0.00	A	51%	\$0.00	\$407.15	\$372.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104501BTU	VMAX 4G 10K450GB DRV UPG TAA	\$3,355.00	A	51%	\$1,643.95	\$439.84	\$372.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104501BU	VMAX 4G 10K450GB DRV UPG	\$0.00	A	51%	\$0.00	\$439.84	\$372.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104501C	VMAX 4G 10K450GB DRVSI	\$0.00	A	51%	\$0.00	\$407.15	\$359.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104501CTU	VMAX 4G 10K450GB DRVSI UPG TAA	\$3,355.00	A	51%	\$1,643.95	\$439.84	\$372.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4104501CU	VMAX 4G 10K450GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$439.84	\$372.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4106001B	VMAX 4G 10K600GB DRV	\$0.00	A	51%	\$0.00	\$494.70	\$436.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4106001BTU	VMAX 4G 10K600GB DRV UPG TAA	\$4,075.00	A	51%	\$1,996.75	\$534.23	\$452.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4106001BU	VMAX 4G 10K600GB DRV UPG	\$0.00	A	51%	\$0.00	\$534.23	\$452.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4106001C	V-MAX 4G 10K600GB DRVSI	\$0.00	A	51%	\$0.00	\$494.70	\$436.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4106001CTU	VMAX 4G 10K600GB DRVSI UPG TAA	\$4,075.00	A	51%	\$1,996.75	\$534.23	\$452.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4106001CU	VMAX 4G 10K600GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$534.23	\$45							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	NF4153001CTU	VMAX 4G 15K300GB DRVSI UPG TAA	\$3,235.00	A	51%	\$1,585.15	\$424.11	\$359.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4153001CU	VMAX 4G 15K300GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$424.11	\$359.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4154501BTU	VMAX 4G 15K450GB DRV	\$0.00	A	51%	\$0.00	\$424.11	\$359.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4154501BU	VMAX 4G 15K450GB DRV UPG TAA	\$4,240.00	A	51%	\$2,077.60	\$555.86	\$471.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4154501C	VMAX 4G 15K450GB DRVSI	\$0.00	A	51%	\$0.00	\$555.86	\$471.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4154501CTU	VMAX 4G 15K450GB DRVSI UPG TAA	\$4,240.00	A	51%	\$2,077.60	\$555.86	\$471.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4154501CU	VMAX 4G 15K450GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$555.86	\$471.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4156001BTU	VMAX 4G 15K600GB DRV UPG TAA	\$5,235.00	A	51%	\$2,565.15	\$686.31	\$581.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4156001BU	VMAX 4G 15K600GB DRV UPG	\$0.00	A	51%	\$0.00	\$686.31	\$581.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4156001C	VMAX 4G 15K600GB DRVSI	\$0.00	A	51%	\$0.00	\$686.31	\$581.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4156001CTU	VMAX 4G 15K600GB DRVSI UPG TAA	\$5,235.00	A	51%	\$2,565.15	\$686.31	\$581.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4156001CU	VMAX 4G 15K600GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$686.31	\$581.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F11001BTU	VMAX 4G FLASH 100GB DRV	\$6,505.00	A	51%	\$3,187.45	\$1,105.85	\$975.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F11001BU	VMAX 4G FLASH 100GB DRV UPG	\$0.00	A	51%	\$0.00	\$1,105.85	\$975.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F11001C	VMAX 4G FLASH 100GB DRVSI	\$6,505.00	A	51%	\$3,187.45	\$1,105.85	\$975.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F11001CTU	VMAX 4G FLASH 100GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$1,105.85	\$975.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F12001BTU	VMAX 4G FLASH 200GB DRV	\$0.00	A	51%	\$0.00	\$2,068.90	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F12001BU	VMAX 4G FLASH 200GB DRV UPG TAA	\$17,035.00	A	51%	\$8,347.15	\$2,233.29	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F12001C	VMAX 4G FLASH 200GB DRVSI	\$0.00	A	51%	\$0.00	\$2,233.29	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F12001CTU	VMAX 4G FLASH 200GB DRVSI UPG TAA	\$17,035.00	A	51%	\$8,347.15	\$2,233.29	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F12001CU	VMAX 4G FLASH 200GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$2,233.29	\$1,892.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F14001BTU	VMAX 4G FLASH 400GB DRV	\$0.00	A	51%	\$0.00	\$3,924.45	\$3,462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F14001BU	VMAX 4G FLASH 400GB DRV UPG TAA	\$32,320.00	A	51%	\$15,836.80	\$4,237.15	\$3,590.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F14001C	VMAX 4G FLASH 400GB DRVSI	\$0.00	A	51%	\$0.00	\$4,237.15	\$3,590.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F14001CTU	VMAX 4G FLASH 400GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$4,237.15	\$3,590.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F22001BTU	VMAX 4G FLASH 200GB DRV (STG2)	\$12,170.00	A	51%	\$5,963.30	\$2,068.90	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F22001BU	VMAX 4G FLASH 200GB DRV UPG(STG2)	\$0.00	A	51%	\$0.00	\$2,068.90	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F22001C	VMAX 4G FLASH 200GB DRVSI (STG2)	\$12,170.00	A	51%	\$5,963.30	\$2,068.90	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F22001CTU	VMAX 4G FLASH 200GB DRVSI UPG(STG2)	\$0.00	A	51%	\$0.00	\$2,068.90	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F24001BTU	VMAX 4G FLASH 400GB DRV	\$23,085.00	A	51%	\$11,311.65	\$3,924.45	\$3,462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F24001BU	VMAX 4G FLASH 400GB DRV UPG	\$0.00	A	51%	\$0.00	\$4,237.15	\$3,590.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F24001C	VMAX 4G FLASH 400GB DRVSI	\$23,085.00	A	51%	\$11,311.65	\$3,924.45	\$3,462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NF4F24001CTU	VMAX 4G FLASH 400GB DRVSI UPG	\$0.00	A	51%	\$0.00	\$4,237.15	\$3,590.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4103001BTU	VMAX 4G 10K 300GB SAS DRV	\$0.00	A	51%	\$0.00	\$241.40	\$213.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4103001BU	VMAX 4G 10K 300GB SAS DRV UPG TAA	\$1,990.00	A	51%	\$975.10	\$260.89	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4103001C	VMAX 4G 10K 300GB SAS DRV UPG	\$0.00	A	51%	\$0.00	\$260.89	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4103001CTU	VMAX 4G 10K 300GB SAS DRV FOR IBM-I UPG TAA	\$1,990.00	A	51%	\$975.10	\$260.89	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4103001CU	VMAX 4G 10K 300GB SAS DRV FOR IBM-I UPG	\$0.00	A	51%	\$0.00	\$260.89	\$221.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4104501BTU	VMAX 4G 10K 450GB SAS DRV	\$0.00	A	51%	\$0.00	\$344.25	\$303.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4104501BU	VMAX 4G 10K 450GB SAS DRV UPG TAA	\$2,835.00	A	51%	\$1,389.15	\$371.67	\$314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4104501C	VMAX 4G 10K 450GB SAS DRV IBM-I	\$0.00	A	51%	\$0.00	\$344.25	\$303.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4104501CTU	VMAX 4G 10K 450GB SAS DRV IBM-I UPG TAA	\$2,835.00	A	51%	\$1,389.15	\$371.67	\$314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4104501CU	VMAX 4G 10K 450GB SAS DRV IBM-I UPG	\$0.00	A	51%	\$0.00	\$371.67	\$314.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4106001BTU	VMAX 4G 10K 600GB SAS DRV	\$0.00	A	51%	\$0.00	\$419.05	\$369.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4106001BU	VMAX 4G 10K 600GB SAS DRV UPG TAA	\$3,450.00	A	51%	\$1,690.50	\$452.30	\$383.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4106001C	VMAX 4G 10K 600GB SAS DRV UPG	\$0.00	A	51%	\$0.00	\$452.30	\$383.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4106001CTU	VMAX 4G 10K 600GB SAS DRV IBM-I UPG TAA	\$3,450.00	A	51%	\$1,690.50	\$452.30	\$383.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS4106001CU	VMAX 4G 10K 600GB SAS DRV IBM-I UPG	\$0.00	A	51%	\$0.00	\$452.30	\$383.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSXDM00-4A	NSX XBLADE60 4GB,6CU+20P	\$0.00	A	51%	\$0.00	\$5,355.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSXDM00-4A-U	NSX XB80 4GB,6CU+20P UPG	\$0.00	A	51%	\$0.00	\$5,540.54	\$4,721.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSXDM01-4C	NSX XBLADE65 4GBMEM 6CU+20P GIGE 1X10GIG	\$0.00	A	51%	\$0.00	\$8,568.00	\$7,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSXDM01-4C-S	NSX XBLADE60 TO XBLADE 65 UPGRADE	\$0.00	A	51%	\$0.00	\$8,864.86	\$7,554.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSXDM01-4C-U	XBLADE 4GBMEM 6CU+20P GIGE 1X10GIG UPG	\$0.00	A	51%	\$0.00	\$8,875.68	\$7,563.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSXDM0E0S	NSX EXP CHASSIS, NO BLADE	\$0.00	A	51%	\$0.00	\$1,836.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSXDM0E0J	NSX EXP CHASIS, NO BL UPG	\$0.00	A	51%	\$0.00	\$1,907.73	\$1,625.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSXRACKU	NSX BASE CAB, 2CS+UPS	\$0.00	A	51%	\$0.00	\$16,150.00	\$14,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NT47230001B	VMAX 4G 7_2K3000GB DRV	\$4,215.00	A	51%	\$2,065.35	\$716.55	\$632.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NT47230001BTU	VMAX 4G 7_2K3000GB DRV UPG TAA	\$5,900.00	A	51%	\$2,891.00	\$773.49	\$655.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NT47230001BU	VMAX 4G 7_2K3000GB DRV UPG	\$0.00	A	51%	\$0.00	\$773.49	\$655.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NT47230001C	VMAX 4G 7_2K3000GB DRV FOR IBM-I	\$4,215.00	A	51%	\$2,065.35	\$716.55	\$632.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NT47230001CTU	VMAX 4G 7_2K3000GB DRV FOR IBM-I UPG TAA	\$5,900.00	A	51%	\$2,891.00	\$773.49	\$655.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NT47230001CU	VMAX 4G 7_2K3000GB DRV FOR IBM-I UPG	\$0.00	A	51%	\$0.00	\$773.49	\$655.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDP-1PHA-RC	QTY 2 SINGLE PH PDP ANDERSON-ROHS COMPLI	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDP-1PHTA-RC	QTY 2 SINGLE PH PDP TYCO/AMP-ROHS COMPLI	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDP-3PHDELA-R	QTY 2 3-PH DELTA PDP ANDERSON-ROHS COMPL	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDP-3PHDELA-IN	QTY 2 3-PHASE DELTA PDP (INTL NON-ROHS)	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDP-3PHDEL-T-R	QTY 2 3-PH DELTA PDP INTL-ROHS COMPLIANT	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDP-3PHWYE-R	QTY 2 3-PH WYE PDP TYCO/AMP-ROHS COMPL	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDP-3PHWYE-T-R	QTY 2 3-PH WYE PDP ANDERSON-ROHS COMPL	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDP-3PHWYE-T-N	QTY 2 3-PH WYE PDP TYCO/AMP-NON ROHS CMP	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PDP-3PHWYE-T-R	QTY 2 3-PH WYE PDP TYCO/AMP-ROHS COMPLIA	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-0004-RET	VMAX 4Gb 4S FIC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-0004-RET	VMAX 4Gb 4M FIC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-0040-RET	VMAX 4M GIGE RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-0800-RET	VMAX 4Gb 8S FC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-128A-BASE	VMAX SE BASE-128GB	\$0.00	A	51%	\$0.00	\$44,866.40	\$39,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SB-128A-BASEC	VMAX SE BASE-128GB-C	\$0.00	A	51%	\$0.00	\$44,866.40	\$39,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-128AD-BASEC	VMAX SE BASE-128GB-C with Encryption	\$0.00	A	51%	\$0.00	\$52,516.40	\$46,338.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-128AD-BASE	VMAX SE BASE-128GB with Encryption	\$0.00	A	51%	\$0.00	\$52,516.40	\$46,338.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-128-BASE	VMAX BASE-128GB	\$0.00	A	51%	\$0.00	\$58,763.90	\$51,850.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-128-BASEC	VMAX BASE-128GB-C	\$0.00	A	51%	\$0.00	\$58,763.90	\$51,850.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-128D-BASE	VMAX BASE-128GB with Encryption	\$0.00	A	51%	\$0.00	\$66,413.90	\$58,600.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-128D-BASEC	VMAX BASE-128GB-C with Encryption	\$0.00	A	51%	\$0.00	\$66,413.90	\$58,600.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-128-RET	VMAX MEMORY RETURN 128GB	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-15-DCH	STOR BAY 15SLT DR ENCL	\$0.00	A	51%	\$0.00	\$884.00	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-15-DCH-UFD	SB DCH 15SLT DR ENC UFD	\$5,200.00	A	51%	\$2,548.00	\$704.08	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-15-DIR	STOR BAY 15SLT DR ENCL	\$0.00	A	51%	\$0.00	\$884.00	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-15-DIR-UFD	SB DIR 15SLT DR ENC UFD	\$5,200.00	A	51%	\$2,548.00	\$704.08	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-1P	VMAX 1P INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-1P-A	VMAX SE 1P INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32-128UFD	VMAX MEMCONV 2X16 to 2X64 GB	\$0.00	A	51%	\$0.00	\$21,548.23	\$18,365.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32-64UFD	VMAX MEMCONV 2X16 to 2X32 GB	\$0.00	A	51%	\$0.00	\$6,244.65	\$5,322.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32A-BASE	VMAX SE BASE-32GB	\$0.00	A	51%	\$0.00	\$28,095.05	\$24,789.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32A-BASEC	VMAX SE BASE-32GB-C	\$0.00	A	51%	\$0.00	\$28,095.05	\$24,789.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32AD-BASE	VMAX SE BASE-32GB with Encryption	\$0.00	A	51%	\$0.00	\$35,745.05	\$31,539.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32AD-BASEC	VMAX SE BASE-32GB-C with Encryption	\$0.00	A	51%	\$0.00	\$35,745.05	\$31,539.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32-BASE	VMAX BASE-32GB	\$0.00	A	51%	\$0.00	\$40,794.90	\$35,995.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32-BASEC	VMAX BASE-32GB-C	\$0.00	A	51%	\$0.00	\$40,794.90	\$35,995.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32D-BASE	VMAX BASE-32GB with Encryption	\$0.00	A	51%	\$0.00	\$48,444.90	\$42,745.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32D-BASEC	VMAX BASE-32GB-C with Encryption	\$0.00	A	51%	\$0.00	\$48,444.90	\$42,745.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-32-RET	VMAX MEMORY RETURN 32GB	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-3D	VMAX DELTA INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-3D-A	VMAX SE DELTA INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-3Y	VMAX WYE INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-3Y-A	VMAX SE WYE INFRAST	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB4-15DCH-UFD	DMX4 ST BAY 15SLT DR ENCL UFD	\$5,100.00	A	51%	\$2,499.00	\$867.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB4-15DIR-UFD	DMX4 ST BAY 15SLT DR ENCL UFD	\$5,100.00	A	51%	\$2,499.00	\$867.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-4400-RET	VMAX 4Gb 4M4S FC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-62000-RET	VMAX 4Gb 6M2S FC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-64-128UFD	VMAX MEMCONV 2X32 to 2X64 GB	\$0.00	A	51%	\$0.00	\$19,872.66	\$16,937.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-64A-BASE	VMAX SE BASE-64GB	\$0.00	A	51%	\$0.00	\$32,081.55	\$28,307.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-64A-BASEC	VMAX SE BASE-64GB-C	\$0.00	A	51%	\$0.00	\$32,081.55	\$28,307.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-64AD-BASE	VMAX SE BASE-64GB with Encryption	\$0.00	A	51%	\$0.00	\$39,731.55	\$35,057.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-64AD-BASEC	VMAX SE BASE-64GB-C with Encryption	\$0.00	A	51%	\$0.00	\$39,731.55	\$35,057.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-64-BASE	VMAX BASE-64GB	\$0.00	A	51%	\$0.00	\$45,555.75	\$40,196.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-64-BASEC	VMAX BASE-64GB-C	\$0.00	A	51%	\$0.00	\$45,555.75	\$40,196.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-64D-BASE	VMAX BASE-64GB with Encryption	\$0.00	A	51%	\$0.00	\$53,205.75	\$46,946.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-64D-BASEC	VMAX BASE-64GB-C with Encryption	\$0.00	A	51%	\$0.00	\$53,205.75	\$46,946.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-64-RET	VMAX MEMORY RETURN 64GB	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-8000-RET	VMAX 4Gb 9M FC RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SBA-CNV-1PU	VMAX SE Conv to 1P infrastructure	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SBA-CNV-3DU	VMAX SE Conv to 3D infrastructure	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SBA-CNV-3YU	VMAX SE Conv to 3Y infrastructure	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SBA-CNVDB-1PU	VMAX-SE EXPN BAY POWER CONVERSION 1P UPG	\$4,340.00	A	51%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-AD128DNDCU	VMAX UPG ENGINE-128GB-C with Encryption	\$433,500.00	A	51%	\$212,415.00	\$58,695.90	\$50,025.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-AD128NDECU	VMAX UPG ENGINE-128GB-C	\$375,000.00	A	51%	\$183,750.00	\$50,775.00	\$43,275.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD128DNDC	VMAX ADD ENGINE-128GB-C with Encryption	\$333,460.00	A	51%	\$163,395.40	\$56,688.20	\$50,019.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD128NDC	VMAX ADD ENGINE-128GB-C	\$333,460.00	A	51%	\$163,395.40	\$56,688.20	\$50,019.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD128DNDCU	VMAX UPG ENGINE-128GB with Encryption	\$433,500.00	A	51%	\$212,415.00	\$58,695.90	\$50,025.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD128NDCU	VMAX UPG ENGINE-128GB	\$0.00	A	51%	\$0.00	\$49,038.20	\$43,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD128NDECU	VMAX ADD ENGINE-128GB	\$0.00	A	51%	\$0.00	\$49,038.20	\$43,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD32DNDCU	VMAX UPG ENGINE-32GB-C with Encryption	\$293,160.00	A	51%	\$143,648.40	\$39,693.86	\$33,830.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD32NDCU	VMAX ADD ENGINE-32GB-C with Encryption	\$225,505.00	A	51%	\$110,497.45	\$38,335.85	\$33,825.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD32DNDC	VMAX UPG ENGINE-32GB-C with Encryption	\$225,505.00	A	51%	\$110,497.45	\$38,335.85	\$33,825.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD32NDC	VMAX ADD ENGINE-32GB	\$293,160.00	A	51%	\$143,648.40	\$39,693.86	\$33,830.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD32NDECU	VMAX ADD ENGINE-32GB-C	\$0.00	A	51%	\$0.00	\$30,685.85	\$27,075.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD32NDCU	VMAX UPG ENGINE-32GB-C	\$234,660.00	A	51%	\$114,983.40	\$30,685.85	\$27,075.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD32NDECU	VMAX UPG ENGINE-32GB	\$234,660.00	A	51%	\$114,983.40	\$31,772.96	\$27,075.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD64DNDCU	VMAX UPG ENGINE-64GB-C with Encryption	\$325,890.00	A	51%	\$159,886.10	\$44,125.51	\$37,607.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD64NDCU	VMAX ADD ENGINE-64GB with Encryption	\$250,685.00	A	51%	\$122,835.65	\$42,616.45	\$37,602.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD64DNDC	VMAX UPG ENGINE-64GB-C with Encryption	\$250,685.00	A	51%	\$122,835.65	\$42,616.45	\$37,602.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD64NDCU	VMAX UPG ENGINE-64GB with Encryption	\$325,890.00	A	51%	\$159,886.10	\$44,125.51	\$37,607.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD64NDC	VMAX ADD ENGINE-64GB	\$0.00	A	51%	\$0.00	\$34,966.45	\$30,852.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD64NDECU	VMAX ADD ENGINE-64GB-C	\$0.00	A	51%	\$0.00	\$34,966.45	\$30,852.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD64NDCU	VMAX UPG ENGINE-64GB-C	\$267,390.00	A	51%	\$131,021.10	\$36,204.61	\$30,856.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-ADD64NDECU	VMAX UPG ENGINE-64GB	\$267,390.00	A	51%	\$131,021.10	\$36,204.61	\$30,856.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-BBU-UFD	SB BATTERY BACK-UP UFD	\$0.00	A	51%	\$0.00	\$460.36	\$392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-CNV-3DU	VMAX Conv to 3D infra/storage bay	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-CNV-3YU	VMAX Conv to 3Y infra/storage bay	\$4,340.00	A	51%	\$2,126.60	\$737.80	\$651.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-CNVDB-1PU	VMAX Conv to 1P storage bay	\$4,340.00	A	51%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-CNVINF-1PU	VMAX Conv to 1P infrastructure	\$4,340.00	A	51%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-COMPRNSAUFUD	VMAX UPG CMRPR ENABLED	\$0.00												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SB-DBA-DCS-3D	VMAX SE SB SEPARATED DCH DELTA	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBA-DCS3DU	VMAX SE SB SEPARATED DCH DELTA UPG	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBA-DCS-3Y	VMAX SE SB SEPARATED DCH WYE	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBA-DCS3YU	VMAX SE SB SEPARATED DCH WYE UPG	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-BOT-3KIT	VMAX BOT ROUTING KIT	\$1,080.00	A	51%	\$529.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-1FKIT	VMAX SB DCH 1 PHASE	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-1PPU	VMAX SB DCH 1 PHASE UPG PERF REAR DOOR	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-1PU	VMAX SB DCH 1 PHASE UPG	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-3D	VMAX SB DCH DELTA	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-3DPU	VMAX SB DCH DELTA UPG PERF REAR DOOR	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-3DU	VMAX SB DCH DELTA UPG	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-3Y	VMAX SB DCH WYE	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-3YP	VMAX SB DCH WYE WITH PERF REAR DOOR	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-3YPU	VMAX SB DCH WYE UPG PERF REAR DOOR	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DC-3YU	VMAX SB DCH WYE UPG	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBDC-SPS	VMAX SB DCH SPS	\$0.00	A	51%	\$0.00	\$578.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBDC-SPS-U	VMAX SB DCH SPS UPG	\$0.00	A	51%	\$0.00	\$578.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBDCSPS-UF	VMAX SB DCH SPS UPD	\$0.00	A	51%	\$0.00	\$578.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DIR-1P	VMAX SB DIR 1 PHASE	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DIR1PPU	VMAX SB DIR 1 PHASE UPG PERF REAR DOOR	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DIR-1PU	VMAX SB DIR 1 PHASE UPG	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DIR-3D	VMAX SB DIR DELTA	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DIR3DPU	VMAX SB DIR DELTA UPG PERF REAR DOOR	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DIR-3DU	VMAX SB DIR DELTA UPG	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DIR-3Y	VMAX SB DIR WYE	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DIR-3YP	VMAX SB DIR WYE PERF REAR DOOR	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DIR3YPU	VMAX SB DIR WYE UPG PERF REAR DOOR	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-DIR-3YU	VMAX SB DIR WYE UPG	\$0.00	A	51%	\$0.00	\$4,643.55	\$4,097.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-SOLIDDR	VMAX Solid Rear Door-storage bay	\$1,400.00	A	51%	\$686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-SPS	VMAX SB SPS	\$0.00	A	51%	\$0.00	\$578.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-SPS-U	VMAX SB SPS UPG	\$0.00	A	51%	\$0.00	\$578.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DB-SPS-UF	VMAX SB SPS UPD	\$0.00	A	51%	\$0.00	\$578.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBB-DC-1P	VMAX SEP SB 1PHASE	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBB-DC-1PP	VMAX SEP SB 1PH PERF REAR DOOR	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBB-DC1PPU	VMAX SEP SB 1PH PERF REAR DOOR UPG	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBB-DC-1PU	VMAX SEP SB 1PHASE UPG	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBB-DC-3D	VMAX SEP SB DELTA	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBB-DC-3DP	VMAX SEP SB DELTA PERF REAR DOOR	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBB-DC-3DU	VMAX SEP SB DELTA UPG	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBB-DC-3Y	VMAX SEP SB WYE	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBB-DC-3YP	VMAX SEP SB WYE PERF REAR DOOR	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DBB-DC-3YU	VMAX SEP SB WYE UPG	\$49,730.00	A	51%	\$24,367.70	\$8,454.10	\$7,459.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DE15A-DRV	VMAX 15SLTA DRV ENCL	\$0.00	A	51%	\$0.00	\$867.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DE15DCH	VMAX 15SLT DR ENCL	\$0.00	A	51%	\$0.00	\$867.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DE15DCHU	VMAX 15SLT DR ENCL UPG	\$0.00	A	51%	\$0.00	\$867.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DE15DCHUFD	VMAX 15SLT DR ENCL UPD	\$0.00	A	51%	\$0.00	\$867.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DE15-DR	VMAX 15SLT DR ENCL	\$0.00	A	51%	\$0.00	\$867.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DE15-DRU	VMAX 15SLT DR ENCL UPG	\$0.00	A	51%	\$0.00	\$867.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-DE15DRUFD	VMAX 15SLT DR ENCL UPD	\$0.00	A	51%	\$0.00	\$867.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00004	VMAX 4Gb 4S FC	\$0.00	A	51%	\$0.00	\$516.80	\$456.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00004E	VMAX 8Gb 4S FC	\$0.00	A	51%	\$0.00	\$1,550.40	\$1,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00004EU	VMAX 8Gb 4S FC-UPG	\$0.00	A	51%	\$0.00	\$1,605.17	\$1,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SBFE00004EUF	VMAX 8Gb 4S FC-CV	\$0.00	A	51%	\$0.00	\$3,230.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00004U	VMAX 4Gb 4S FC-UPG	\$0.00	A	51%	\$0.00	\$534.83	\$455.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00004UFD	VMAX 4Gb 4S FC-CV	\$0.00	A	51%	\$0.00	\$2,572.60	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00040E	VMAX 8Gb 4M FC	\$0.00	A	51%	\$0.00	\$1,033.60	\$912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00040EU	VMAX 8Gb 4M FC-UPG	\$0.00	A	51%	\$0.00	\$1,070.34	\$912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SBFE00040EUF	VMAX 8Gb 4M FC-CV	\$0.00	A	51%	\$0.00	\$3,230.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00040U	VMAX 4Gb 4M FC-UPG	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00040UFD	VMAX 4Gb 4M FC-CV	\$0.00	A	51%	\$0.00	\$2,572.60	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00400T	VMAX 10Gb 4M GIGE	\$0.00	A	51%	\$0.00	\$1,033.60	\$912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00400TU	VMAX 10Gb 4M GIGE-UPG	\$0.00	A	51%	\$0.00	\$1,070.20	\$912.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00400TUF	VMAX 10Gb 4M GIGE-CV	\$0.00	A	51%	\$0.00	\$3,230.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00400U	VMAX 4M GIGE-UPG	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE00400UFD	VMAX 4M GIGE-CV	\$0.00	A	51%	\$0.00	\$2,572.60	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE08000	VMAX 4Gb 8S FC	\$0.00	A	51%	\$0.00	\$1,033.60	\$912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE08000E	VMAX 8Gb 8S FC	\$0.00	A	51%	\$0.00	\$2,067.20	\$1,824.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE08000EU	VMAX 8Gb 8S FC-UPG	\$0.00	A	51%	\$0.00	\$2,140.67	\$1,824.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SBFE08000EUF	VMAX 8Gb 8S FC-CV	\$0.00	A	51%	\$0.00	\$3,230.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE08000U	VMAX 4Gb 8S FC-UPG	\$0.00	A	51%	\$0.00	\$1,070.34	\$912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE08000UFD	VMAX 4Gb 8S FC-CV	\$0.00	A	51%	\$0.00	\$2,572.60	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE44000	VMAX 4Gb 4M4S FC	\$0.00	A	51%	\$0.00	\$516.80	\$456.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE44000E	VMAX 8Gb 4M4S FC	\$0.00	A	51%	\$0.00	\$1,550.40	\$1,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE44000EU	VMAX 8Gb 4M4S FC-UPG	\$0.00	A	51%	\$0.00	\$1,605.17	\$1,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SBFE44000EUF	VMAX 8Gb 4M4S FC-CV	\$0.00	A	51%	\$0.00	\$3,230.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE44000U	VMAX 4Gb 4M4S FC-UPG	\$0.00	A	51%	\$0.00	\$534.83	\$455.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE44000UFD	VMAX 4Gb 4M4S FC-CV	\$0.00	A	51%	\$0.00	\$2,572.60	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE62000	VMAX 4Gb 6M2S FC	\$0.00	A	51%	\$0.00	\$258.40	\$228.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE62000E	VMAX 8Gb 6M2S FC	\$0.00	A	51%	\$0.00	\$1,292.00	\$1,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE62000EU	VMAX 8Gb 6M2S FC-UPG	\$0.00	A	51%	\$0.00	\$1,337.75	\$1,140.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SBFE62000EUF	VMAX 8Gb 6M2S FC-CV	\$0.00	A	51%	\$0.00	\$3,2							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SB-FE80000	VMAX 4Gb 8M FC	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE80000E	VMAX 8Gb 8M FC	\$2.00	A	51%	\$0.00	\$0.00	\$1,033.60	\$912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE80000EUF	VMAX 8Gb 8M FC-UPG	\$2.00	A	51%	\$0.00	\$1,070.34	\$0.00	\$912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE80000U	VMAX 4Gb 8M FC-CV	\$2.00	A	51%	\$0.00	\$0.00	\$3,230.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE80000UJ	VMAX 4Gb 8M FC-UPG	\$2.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-FE80000UFD	VMAX 4Gb 8M FC-CV	\$2.00	A	51%	\$0.00	\$0.00	\$2,572.60	\$2,192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-GE-ISCSI	VMAX GIGE ISCSI PORTS	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-GE-SRDF	VMAX GIGE SRDF PORTS	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-INF-PERFDR	VMAX Perf Rear Door-Infrastructure	\$1,400.00	A	51%	\$886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-NOCMPRSRET	VMAX NON-CMPRR RETURN	\$0.00	A	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-SPSA	VMAX SE BAY SPS	\$0.00	A	51%	\$0.00	\$0.00	\$578.00	\$510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-SYS-TOPKIT	VMAX SYSTEM BAY TOP ROUTING KIT	\$1,080.00	A	51%	\$529.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SB-VMAX-LOGO	VMAX/VMAX SE DOOR LOGO RETROFIT KIT	\$250.00	A	51%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-115V	MODEM 115V	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-230V	MODEM 230V	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-ARTINA	MODEM ARGENTINA	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-AST	MODEM AUSTRIA	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-AUL	SYMIII 5 MODEM AUSTRALIA	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-BEL	SYMIII 5 MODEM BELGIUM	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-CZ	MODEM CZECH	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-DEN	SYMIII 5 MODEM DENMARK	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-DMX3	MODEM FOR SYMMETRIX DMX3 SYSTEMS	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-DMX4	MODEM FOR SYMMETRIX DMX4 SYSTEMS	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-EUR	MODEM EURO	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-FIN	MODEM FINLAND	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-FRA	SYMIII 5 MODEM FRANCE	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-GER	SYMIII 5 MODEM GERMANY	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-HK	SYMIII 5 MODEM HONG KONG	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-IR1	SYMIII 5 MODEM ICELAND	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-IRL	MODEM IRELAND	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-ISR	MODEM ISRAEL	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-ITA	SYMIII 5 MODEM ITALY	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-JAP	SYMIII 5 MODEM JAPAN	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-KOR	SYMIII 5 MODEM KOREA	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-MOR	MODEM MOROCCO	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-NET	SYMIII 5 MODEM NETHERLANDS	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-NOR	SYMIII 5 MODEM NORWAY	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-NZEA	MODEM NEW ZEALAND	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SA	SYMIII 5 MODEM S.AFRICA	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SPA	MODEM SPAIN	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SWE	SYMIII 5 MODEM SWEDEN	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SWI	SYMIII 5 MODEM SWITZERLAND	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-SWZ	SYMIII 5 MODEM SWITZ INTER	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-TAI	SYMIII 5 MODEM TAIWAN	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-UK	SYMMETRIXII 5 MODEM UK	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYMMOD-US	MODEM UNITED STATES	\$2,500.00	A	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-100M	OM3 50/125 MICRON OPTCL CABLE LC-LC 100M	\$1,620.00	A	51%	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-10M	OM3 50/125 MICRON OPTCL CABLE LC-LC 10M	\$520.00	A	51%	\$254.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-1M	OM3 50/125 MICRON OPTCL CABLE LC-LC 1M	\$410.00	A	51%	\$200.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-30M	OM3 50/125 MICRON OPTCL CABLE LC-LC 30M	\$750.00	A	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-3M	OM3 50/125 MICRON OPTCL CABLE LC-LC 3M	\$410.00	A	51%	\$200.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-50M	OM3 50/125 MICRON OPTCL CABLE LC-LC 50M	\$1,020.00	A	51%	\$490.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM3-5M	OM3 50/125 MICRON OPTCL CABLE LC-LC 5M	\$470.00	A	51%	\$230.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-SECURE1	HALF BAY SEISMIC KIT	\$2,600.00	A	51%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-SECURE2	1 BAY SEISMIC KIT	\$12,200.00	A	51%	\$5,978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-SECURE3	3 BAY SEISMIC KIT	\$12,200.00	A	51%	\$5,978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TB-15-DIR-U	EQUIP BAY 15SLT DR ENCL U	\$5,200.00	A	51%	\$2,548.00	\$704.08	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TB-15-DIR-UPD	SYS BAY 15 SLT DR ENC FLD UPG	\$5,100.00	A	51%	\$2,499.00	\$690.54	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TB4-15-DIRUFD	SYS BAY 15 SLT DR ENC FLD UPG	\$5,100.00	A	51%	\$2,499.00	\$690.54	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TB-BBU-UPD	SYS BAY BATTERY BACK-UP FLD UPG	\$5,100.00	A	51%	\$2,499.00	\$690.54	\$588.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Z-SILENCER	SILENCER 28530Z8830	\$770.00	A	51%	\$377.30	\$130.90	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40UC-SECURE2	CLRN 40UC ANTI-MOLE KIT	\$1,000.00	B	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M1G1A	CELERRA 2PORT GB ISCSI SLIC PAIR AUX FAC	\$0.00	B	51%	\$0.00	\$860.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M1G1U	CEL 2PORTS GBISCSI SLIC PAIR FOR AUX UPG	\$7,000.00	B	51%	\$3,430.00	\$1,190.00	\$1,050.00	\$770.00	\$280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M44GF-BE-A	CELERRA 4FC 4GB BE SLIC PAIR FOR AUX FACT	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M44GF-BE-U	CELERRA 4FC 4GB BE SLIC PAIR FOR AUX UPG	\$20,000.00	B	51%	\$9,800.00	\$3,400.00	\$3,000.00	\$2,200.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M44GF-FB-A	2 CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX FAC	\$5,000.00	B	51%	\$2,450.00	\$850.00	\$750.00	\$550.00	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M44GF-FB-U	CELERRA 4FC 4GB FE/BE SLIC PAIR FOR AUX UPG	\$7,000.00	B	51%	\$3,430.00	\$1,190.00	\$1,050.00	\$770.00	\$280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M44GF-FE-A	CELERRA 4FC 4G FE SLIC PAIR FOR AUX FACT	\$0.00	B	51%	\$0.00	\$850.00	\$750.00	\$550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M44GF-FE-U	CELERRA 4FC 4GB FE SLIC PAIR FOR AUX UPG	\$7,000.00	B	51%	\$3,430.00	\$1,190.00	\$1,050.00	\$770.00	\$280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M8GF-FB-U	CEL 4GB FC 4PORT SLICPAIR NO SFP AUX UPG	\$12,500.00	B	51%	\$6,125.00	\$2,190.00	\$1,875.00	\$1,375.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M8GF-FB-A	2 CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX FA	\$6,250.00	B	51%	\$3,062.50	\$1,062.50	\$937.50	\$687.50	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M8GF-FE-A	CELERRA 4FC 8GB FE/BE SLIC PAIR FOR AUX	\$8,750.00	B	51%	\$4,287.50	\$1,487.50	\$1,312.50	\$962.50	\$350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-M8GF-FE-U	CELERRA 4FC 8G FE SLIC PAIR FOR AUX FACT	\$0.00	B	51%	\$0.00	\$0.00	\$937.50	\$687.50	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-MXGFCOEPA	FCOE ONE PAIR OPTICAL 2 PORT FCOE IO MOD	\$8,750.00	B	51%	\$4,287.50	\$1,487.50	\$1,312.50	\$962.50	\$350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUX-MXGFCOEPU	FCOE 1 PAIR ADDON 2PORT OPT IO MODULE	\$0.00	B	51%	\$0.00	\$1,020.00	\$900.00	\$660.00	\$240.00	\$0.00	\$0.00	\$0.00	\$	

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	BSMI-PWR-CORD	POWER CORD - BSMI TAIWAN	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-0	2 C13 PWRCORDS W/ SEV1011 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-1	2 C13 PWRCORDS W/ NBR 14136 250V 10A	\$99.00	B	51%	\$48.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-10	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-11	2 C13 CORDS CNS890 125V 10A - NON DPE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-12	2 C13 CORDS NEMA 5-15 125V 10A - NON DPE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-13	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-14	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-15	2 C13 POWER CORDS WITH IN6S3 PLUGS	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-2	2 C13 CORDS JISC8303 125V 10A - NON DPE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-3	2 C13 PWRCORDS W/ GE1002 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-4	2 C13 PWRCORDS W/ IIRAM 2073 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-5	2 C13 PWRCORDS W/ BSI 1363 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-6	2 C13 PWRCORDS W/ SA4/3 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-7	2 C13 PWRCORDS W/ CEE7/7 PLUGS 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-8	2 C13 PWRCORDS W/ CEI2/16 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-9	2 C13 CORDS W/ AFSM1 107-2-D1 250V 10A	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C4BCEX5	2.2T2B4N MRDWINL GT3YRMT	\$163,033.00	B	51%	\$79,886.17	\$27,715.61	\$24,454.95	\$17,933.63	\$0.00	\$4,348.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C4BCSAW	2.2T2B4N MRDWIN LGT3YRMT	\$137,013.00	B	51%	\$67,136.37	\$23,292.21	\$20,551.95	\$15,071.43	\$0.00	\$3,654.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C4CEX1K	2.2T2B4NOD LGTO1000MAL BX	\$201,633.00	B	51%	\$98,800.17	\$34,277.61	\$30,244.95	\$22,179.63	\$0.00	\$5,377.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C4NBRMS	4NODEMRRD MAIN3YR 5/1MNT	\$123,252.00	B	51%	\$60,393.18	\$20,952.84	\$18,487.80	\$13,557.72	\$0.00	\$3,287.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C4NBRSS	4NODEMRRD CNTINSTL3YRMT	\$99,102.00	B	51%	\$48,559.98	\$16,847.34	\$14,865.30	\$10,931.22	\$0.00	\$2,643.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C8BCEX5	4.4T8BNODE LGT8500MALLEXS	\$220,268.00	B	51%	\$107,931.32	\$37,445.56	\$33,040.20	\$24,229.48	\$0.00	\$5,874.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C8BCSA5	4.4T8BN MRDWIN LGT3YRMT	\$179,113.00	B	51%	\$88,010.37	\$30,534.21	\$26,941.95	\$19,757.43	\$0.00	\$4,790.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C8CEX1K	4.4T8BNODE LGTO1000MAL BX	\$247,768.00	B	51%	\$121,406.32	\$42,120.56	\$37,165.20	\$27,254.48	\$0.00	\$6,607.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C8NBRMS	4.4T8BNODEMRRD MAIN3YRMT	\$172,154.00	B	51%	\$84,355.46	\$29,266.98	\$25,823.10	\$18,936.94	\$0.00	\$4,591.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C8NBRSS	4.4T8BNODEMRRD INSTL3YRMT	\$157,504.00	B	51%	\$77,176.96	\$26,775.68	\$23,625.60	\$17,325.44	\$0.00	\$4,200.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAT6CBL100	UTP CAT6 CABLE 100 WHITE	\$200.00	B	51%	\$96.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAT6CBL15	2 15' (BRN) CAT6 LAN CBL INTER	\$100.00	B	51%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAT6CBL25	UTP CAT 6 CABLE 25 WHITE	\$100.00	B	51%	\$49.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAT6CBL70	2 70' (BRN) CAT6 LAN CBL INTER	\$200.00	B	51%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-ARG	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-AUS	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-DEN	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-EUR	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-IND	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-ISR	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-ITA	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-JPN	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-KOR	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-SWI	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-TAI	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLAR-RM-TW	CLRN REM MAINT MODEM KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-MODEM-US	CLARION SERVICE MODEM-US	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CN4NMBD	2.2T2 4NODECENTRA2YRS/HMNT	\$102,300.00	B	51%	\$50,127.00	\$17,391.00	\$15,345.00	\$11,253.00	\$0.00	\$2,728.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA2N1FUPG4LP	UNBUNDLED 2 NODE GEN4LP 1TB UPG FLD INST	\$9,980.00	B	51%	\$4,895.10	\$1,698.30	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA2N1MEXG4LP	BUNDLED 2 NODE GEN4LP 1TB UPG FACT INST	\$9,980.00	B	51%	\$4,895.10	\$1,698.30	\$1,498.50	\$1,098.90	\$0.00	\$399.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA2N2FUPG4LP	UNBUNDLED 2 NODE GEN4LP 2TB UPG FLD INST	\$17,760.00	B	51%	\$8,702.40	\$3,019.20	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA2N2MEXG4LP	BUNDLED 2 NODE GEN4LP 2TB UPG FACT INST	\$17,760.00	B	51%	\$8,702.40	\$3,019.20	\$2,664.00	\$1,953.60	\$0.00	\$710.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA2N3FUPG4LP	UNBUNDLED 2 NODE GEN4LP 3TB UPG FLD INST	\$24,770.00	B	51%	\$12,137.30	\$4,210.90	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA2N3MEXG4LP	BUNDLED 2 NODE GEN4LP 3TB UPG FACT INST	\$24,770.00	B	51%	\$12,137.30	\$4,210.90	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA3PHINT	3 PHASE WYE DUAL PDP INT PWR OP T RK FLD	\$1,200.00	B	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA3PHNAM	3 PHASE DELTA DUAL PDP NAM PWR RK FLD	\$1,200.00	B	51%	\$588.00	\$204.00	\$180.00	\$132.00	\$0.00	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA4N1FBAAG4LP	UNBUNDLED 4 NODE GEN4LP 1TB FLD INST	\$20,940.00	B	51%	\$10,260.60	\$3,559.80	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA4N1MBAAG4LP	BUNDLED 4 NODE GEN4LP 1TB FACTORY INST	\$20,940.00	B	51%	\$10,260.60	\$3,559.80	\$3,141.00	\$2,303.40	\$0.00	\$837.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA4N2FBAAG4LP	UNBUNDLED 4 NODE GEN4LP 2TB FLD INST	\$38,350.00	B	51%	\$18,791.50	\$6,519.50	\$5,752.50	\$4,218.50	\$0.00	\$1,534.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA4N2MBAAG4LP	BUNDLED 4 NODE GEN4LP 2TB FACTORY INST	\$38,350.00	B	51%	\$18,791.50	\$6,519.50	\$5,752.50	\$4,218.50	\$0.00	\$1,534.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA4N3FBAAG4LP	UNBUNDLED 4 NODE GEN4LP 3TB FLD INST	\$53,350.00	B	51%	\$26,141.50	\$9,069.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNA4N3MBAAG4LP	BUNDLED 4 NODE GEN4LP 3TB FACTORY INST	\$53,350.00	B	51%	\$26,141.50	\$9,069.50	\$8,002.50	\$5,868.50	\$0.00	\$2,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNACLUSTER	CLUSTER UPG KIT	\$10,200.00	B	51%	\$4,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNACUA1NG4	SINGLE CUA NODE G4LP	\$6,200.00	B	51%	\$3,038.00	\$1,054.00	\$930.00	\$682.00	\$0.00	\$165.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNARFK	40U VNX TITAN RACK SINGLE PHASE POWER	\$4,200.00	B	51%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR1PH	SP PWR EXP														

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CNRCLUSTER	CLUST UPG KIT	\$10,200.00	B	51%	\$4,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCUA1NG4	SINGLE CUA NODE G4	\$6,200.00	B	51%	\$3,038.00	\$1,054.00	\$930.00	\$682.00	\$0.00	\$165.35	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRGPIU1CHW	CENTERA OPEN SOURCE LICENSES(RTU)	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRMODEMG4-IL	INTERNATIONAL MODEM KIT FOR CENTERA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRMODEMG4-US	DOMESTIC MODEM KIT FOR CENTERA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRNRK	40U T RACK SP POWER	\$4,200.00	B	51%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRNRK4NG3	CNR GEN3 4NODE CHAN OFF	\$0.00	B	51%	\$0.00	\$8,160.00	\$7,200.00	\$5,280.00	\$0.00	\$1,280.16	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRRTSWCH	Dl 6pt 6c6th switch interf	\$18,000.00	B	51%	\$8,820.00	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$480.06	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSFPLX10K	LX LONG WAVE SFP OPTION	\$800.00	B	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSFPLX35K	LONG WAVE SFP OPT	\$2,400.00	B	51%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSFPS-X	SHORT WAVE SFP OPTION	\$400.00	B	51%	\$196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CR8NMBD	4.4TB 8NODECNTR3YRS/HMNT	\$144,900.00	B	51%	\$71,001.00	\$24,633.00	\$21,735.00	\$15,939.00	\$0.00	\$3,864.48	\$0.00	\$0.00	\$0.00	\$0.00
5	CTA8-APL	CLOUD TIERING APPLIANCE	\$70,000.00	B	51%	\$34,300.00	\$11,900.00	\$10,500.00	\$7,700.00	\$0.00	\$933.10	\$0.00	\$0.00	\$0.00	\$0.00
5	CTA8-HA-APL	CLOUD TIERING APL HIGH AVAIL	\$34,000.00	B	51%	\$16,660.00	\$5,780.00	\$5,100.00	\$3,740.00	\$0.00	\$453.22	\$0.00	\$0.00	\$0.00	\$0.00
5	CTA-APL	CLOUD TIERING APPLIANCE	\$0.00	B	51%	\$0.00	\$7,225.00	\$6,375.00	\$4,675.00	\$0.00	\$566.53	\$0.00	\$0.00	\$0.00	\$0.00
5	CTA-APL-HA	CLOUD TIERING APPLIANCE HIGH AVAILABILIT	\$0.00	B	51%	\$0.00	\$3,400.00	\$3,000.00	\$2,200.00	\$0.00	\$266.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CUA-RAIL-ADJ	DELL CUA SERVER ADJUSTABLE RAIL KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CUA-RAIL-FXD	DELL CUA FIXED RAIL KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200-CX800	CX200 TO CX800 UPGRADE	\$85,250.00	B	51%	\$41,772.50	\$14,492.50	\$12,787.50	\$9,377.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200LC-CX200	CX200LC-CX200 CONVERSION	\$0.00	B	51%	\$0.00	\$1,564.00	\$1,380.00	\$1,012.00	\$0.00	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200-R3610	CX200 WDRIVES FACT INST	\$23,250.00	B	51%	\$11,392.50	\$3,932.50	\$3,487.50	\$2,577.50	\$0.00	\$930.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200-R7310	CX200 BUNDLE FOR EMC RACK W/ 10 73GB 10K	\$26,800.00	B	51%	\$13,132.00	\$4,556.00	\$4,020.00	\$2,848.00	\$0.00	\$1,072.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX2345-3-40C	CX2/3/4/5/300/500 UPGRADE TO MODEL CX3	\$42,300.00	B	51%	\$20,727.00	\$7,191.00	\$6,345.00	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2DDAE-70FD	2G DAE CX700 DC PWR FDNIS	\$7,300.00	B	51%	\$3,577.00	\$1,241.00	\$1,095.00	\$803.00	\$0.00	\$292.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2DDAE-FD	2G DAE W DC PWR FIELD INS	\$7,300.00	B	51%	\$3,577.00	\$1,241.00	\$1,095.00	\$803.00	\$0.00	\$292.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G10-146	146GB 10K 2GB FC	\$1,020.00	B	51%	\$499.80	\$173.40	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G10-146-5	FC 146GB 10K 520B 2Gb 5PK	\$5,100.00	B	51%	\$2,499.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G10-146U	146GB 10K 2GB FC UPG	\$0.00	B	51%	\$0.00	\$180.26	\$152.76	\$111.93	\$0.00	\$40.74	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G10-300	300GB 10K 2GB FC	\$0.00	B	51%	\$0.00	\$249.05	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G10-300-5	DRIVE BUNDLE W5 300GB 10K	\$0.00	B	51%	\$0.00	\$1,245.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G10-300U	300GB 10K 2GB FC UPG	\$0.00	B	51%	\$0.00	\$259.58	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G10-36	CHV 36Gb 10K 520BPS 12V 2Gb	\$1,140.00	B	51%	\$558.60	\$193.80	\$171.00	\$125.40	\$0.00	\$45.60	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G10-73	73GB 10K 2Gb FC	\$755.00	B	51%	\$369.95	\$128.35	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G10-73-5	FC 73GB 10K 520B 2Gb 5PK	\$3,775.00	B	51%	\$1,848.75	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G10-73U	73GB 10K 2Gb FC UPG	\$0.00	B	51%	\$0.00	\$133.72	\$113.32	\$83.03	\$0.00	\$30.22	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G15-146	146GB 15K 2GB FC	\$1,330.00	B	51%	\$651.70	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G15-146-5	DRIVE BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$0.00	B	51%	\$0.00	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G15-146U	146GB 15K 2G FC UPG	\$1,800.00	B	51%	\$882.00	\$325.98	\$289.00	\$146.52	\$0.00	\$53.33	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G15-36	FC 36GB 15K 520B 2Gb	\$665.00	B	51%	\$332.50	\$116.45	\$102.75	\$75.35	\$0.00	\$27.40	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G15-36-5	FC 36GB 15K 520B 2Gb 5PK	\$3,425.00	B	51%	\$1,678.25	\$582.25	\$513.75	\$376.75	\$0.00	\$137.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G15-36U	FC 36GB 15K 520B 2Gb UPG	\$0.00	B	51%	\$0.00	\$453.25	\$102.27	\$75.30	\$0.00	\$27.41	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G15-73	73GB 15K 2GB FC	\$1,030.00	B	51%	\$504.70	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G15-73-5	FC 73GB 15K 520B 2Gb 5PK	\$5,150.00	B	51%	\$2,523.50	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G15-73U	73GB 15K 2GB FC UPG	\$0.00	B	51%	\$0.00	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G72-500	500GB 7200RPM 2GB FC DISK	\$0.00	B	51%	\$0.00	\$289.00	\$255.00	\$187.00	\$0.00	\$68.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2G72-500U	500GB 7200RPM 2GB FC UPG	\$0.00	B	51%	\$0.00	\$300.87	\$254.97	\$186.81	\$0.00	\$68.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2GDAE-70	DAE FC 2Gb EXPANS FOR CX	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2GDAE-70FD	CX700 DAE EXP W FLARE OS	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2GDAE-70FD	CX700 DAE W FLAR FLD INST	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2GDAE-FD	DAE FC 2Gb EXP FLD INSTAL	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2GDAE-OS	2Gb DAE EXP W/FLAREOS	\$6,200.00	B	51%	\$3,038.00	\$1,054.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2GDAE-OSFD	2Gb DAE EXP W/FLAREOS FIELD	\$6,200.00	B	51%	\$3,038.00	\$1,054.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2GDAE-U	CUST INST FLD UPG FC DAE	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2PDAE-U	CX DAE FC 2GB EXPANSION	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2PDAE-70	CX700 2G FC DAE W/FLARE	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2PDAE-70FD	CX700 2G FC DAE W/FLARE	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2PDAE-FD	CX DAE FC 2GB EXPANSION	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-2PDAE-U	2GB CUST INSTAL ULTRAPPOINT DAE	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-412C	CONVERT CX300 / CX300I TO MODEL CX4-120C	\$0.00	B	51%	\$0.00	\$2,082.50	\$1,837.50	\$1,347.50	\$0.00	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-412C8	CONVERT CX300/CX300I TO MODEL CX4-120C8	\$0.00	B	51%	\$0.00	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-412C8X	CONVERT CX300/CX300I TO MODEL CX4-120C8X	\$0.00	B	51%	\$0.00	\$4,080.00	\$3,600.00	\$2,640.00	\$0.00	\$960.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-412C-DC	DC CX4 CONV-KIT CX-2D300FD TO CX4-120CDC	\$17,750.00	B	51%	\$8,697.50	\$3,017.50	\$2,662.50	\$1,952.50	\$0.00	\$710.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-BAS	CX300 FC BASIC SVC	\$11,040.00	B	51%	\$5,409.60	\$1,876.80	\$1,656.00	\$1,214.40	\$0.00	\$441.60	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-BAS-FD	CX300 FC FLD BASIC SVC	\$11,040.00	B	51%	\$5,409.60	\$1,876.80	\$1,656.00	\$1,214.40	\$0.00	\$441.60	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-BSP	CX300 FC BAS PLUS SVC	\$12,350.00	B	51%	\$6,051.50	\$2,099.50	\$1,852.50	\$1,358.50	\$0.00	\$494.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-BSP-FD	CX300 FC FLD BAS PLUS SVC	\$12,350.00	B	51%	\$6,051.50	\$2,099.50	\$1,852.50	\$1,358.50	\$0.00	\$494.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX314615-10	CX300 BUNDLE WITH 10 146GB-15K DRIVES	\$22,385.00	B	51%	\$10,988.65	\$3,805.45	\$3,357.75	\$2,462.35	\$0.00	\$895.40	\$0.00	\$0.00	\$0.00	\$0.00
5	CX314615-10FD	CX300 BUNDLE WITH 10 146GB-15K	\$22,385.00	B	51%	\$10,988.65	\$3,805.45	\$3,357.75	\$2,462.35	\$0.00	\$895.40	\$0.00	\$0.00	\$0.00	\$0.00
5	CX314615-5	CX300 BUNDLE W5 146GB 15K 2GB FC DRIVES	\$17,965.00	B	51%	\$8,802.85	\$3,054.05	\$2,694.75	\$1,976.15	\$0.00	\$718.60	\$0.00	\$0.00	\$0.00	\$0.00
5	CX314615-5FD	CX300 BUNDLE W5 146GB 15K 2Gb FC DRIVES	\$17,965.00	B	51%	\$8,802.85	\$3,054.05	\$2,694.75	\$1,976.15	\$0.00	\$718.60	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3146-15FD	CX300 BUNDLE-15 146GB 10K	\$24,025.00	B	51%	\$11,772.25	\$4,084.25	\$3,603.75	\$2,642.75	\$0.00	\$961.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20CUST	CX3-20 CUSTOMER INSTALLABLE ARRAY	\$0.00	B											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	CX-4G10-450U	450GB 4GB FC 10K DISK DRIVE	\$0.00	B	51%	\$0.00	\$312.67	\$264.97	\$194.14	\$0.00	\$70.67	\$0.00	\$0.00
5	CX-4G10-600	600GB 4GB FIBRE CHANNEL DISK DRIVE	\$0.00	B	51%	\$0.00	\$367.20	\$324.00	\$237.60	\$0.00	\$86.40	\$0.00	\$0.00
5	CX-4G10-600U	600GB 10K 4GB FC DISK DRIVE	\$0.00	B	51%	\$0.00	\$382.16	\$323.86	\$237.28	\$0.00	\$86.37	\$0.00	\$0.00
5	CX-4G10S-600TU	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	\$0.00	B	51%	\$0.00	\$382.16	\$323.86	\$237.28	\$0.00	\$86.37	\$0.00	\$0.00
5	CX-4G10S-600U	600GB 10K SAS-FC UPGRADE DISK DRIVE CX	\$0.00	B	51%	\$0.00	\$382.16	\$323.86	\$237.28	\$0.00	\$86.37	\$0.00	\$0.00
5	CX-4G15-146	146GB 15K 4GB FC	\$0.00	B	51%	\$0.00	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00
5	CX-4G15-146U	146GB 15K 4GB FC UPG	\$1,800.00	B	51%	\$882.00	\$255.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	\$0.00
5	CX-4G15-300	300GB 15K 4GB FC	\$0.00	B	51%	\$0.00	\$285.60	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$0.00
5	CX-4G15-300TU	300GB 4GB FC 15K DISK DRIVE	\$0.00	B	51%	\$0.00	\$285.60	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$0.00
5	CX-4G15-300U	300GB 15K 4GB FC UPG	\$0.00	B	51%	\$0.00	\$282.39	\$239.31	\$175.34	\$0.00	\$63.82	\$0.00	\$0.00
5	CX-4G15-450	450GB 15K 4GB 520BPS FC DISK DRIVE	\$0.00	B	51%	\$0.00	\$378.25	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	\$0.00
5	CX-4G15-450TU	450GB 4GB FC 15K DISK DRIVE	\$0.00	B	51%	\$0.00	\$373.90	\$316.86	\$232.15	\$0.00	\$84.50	\$0.00	\$0.00
5	CX-4G15-450U	450GB 15K 4GB FC UPGRADE DISK DRIVE	\$0.00	B	51%	\$0.00	\$373.90	\$316.86	\$232.15	\$0.00	\$84.50	\$0.00	\$0.00
5	CX-4G15-600	600GB 15K 4GB FIBRE CHANNEL DISK DRIVE	\$0.00	B	51%	\$0.00	\$468.35	\$413.25	\$303.05	\$0.00	\$110.20	\$0.00	\$0.00
5	CX-4G15-600TU	600GB 4GB FC 15K DISK DRIVE	\$0.00	B	51%	\$0.00	\$462.78	\$392.18	\$287.34	\$0.00	\$104.59	\$0.00	\$0.00
5	CX-4G15-600U	600GB 15K 4GB FIBRE CHANNEL UPGRADE DISK	\$0.00	B	51%	\$0.00	\$462.78	\$392.18	\$287.34	\$0.00	\$104.59	\$0.00	\$0.00
5	CX-4G15-73U	73GB 15K 4GB FC	\$1,030.00	B	51%	\$504.70	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00
5	CX-4G15-73U	73GB 15K 4GB FC UPG	\$0.00	B	51%	\$0.00	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$0.00
5	CX4-LP010-15	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	\$0.00	B	51%	\$0.00	\$3,225.75	\$2,846.25	\$2,087.25	\$0.00	\$759.00	\$0.00	\$0.00
5	CX4-LP010-15U	DAE W/ 15 1TB SATA 5400RPM DRIVES U/G	\$28,650.00	B	51%	\$12,568.50	\$4,360.50	\$3,847.50	\$2,821.50	\$0.00	\$1,026.00	\$0.00	\$0.00
5	CX-4PDAE	4G DAE FACTORY INSTALL	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	CX-4PDAE-20	CX3-20 DAE OS	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	CX-4PDAE-20FD	CX3-20 DAE OS FIELD INST	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	CX-4PDAE-40	CX3-40 DAE OS	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	CX-4PDAE40F	CX3-40 DAE OS FACTORY INSTALLED	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	CX-4PDAE-40FD	CX3-40 DAE OS FIELD INST	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	CX-4PDAE40FFD	CX3-40F DAE OS FIELD INSTALLE	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	CX-4PDAE-80	CX3-80 DAE OS FAC INSTALL	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	CX-4PDAE-80FD	CX3-80 DAE OS FLD INSTALL	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	CX-4PDAE-FD	4G DAE FIELD INSTALL	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	CX7-448C	CONVERT CX700 TO CX4-480C ARRAY	\$0.00	B	51%	\$0.00	\$9,447.75	\$8,336.25	\$6,113.25	\$0.00	\$2,223.00	\$0.00	\$0.00
5	CX7-448C8	CONVERT CX700 TO CX4-480C8 ARRAY	\$0.00	B	51%	\$0.00	\$10,042.75	\$8,861.25	\$6,498.25	\$0.00	\$2,363.00	\$0.00	\$0.00
5	CX7-448C8X	CONVERT CX700 TO CX4-480C8X ARRAY	\$0.00	B	51%	\$0.00	\$11,742.75	\$10,361.25	\$7,598.25	\$0.00	\$2,763.00	\$0.00	\$0.00
5	CX7-496C	CONVERT CX700 TO CX4-960C ARRAY	\$0.00	B	51%	\$0.00	\$15,822.75	\$13,961.25	\$10,238.25	\$0.00	\$3,723.00	\$0.00	\$0.00
5	CX7-496C8	CONVERT CX700 TO CX4-960C8 ARRAY	\$0.00	B	51%	\$0.00	\$16,417.75	\$14,496.25	\$10,623.25	\$0.00	\$3,863.00	\$0.00	\$0.00
5	CX7-496C8X	CONVERT CX700 TO CX4-960C8X ARRAY	\$0.00	B	51%	\$0.00	\$18,117.75	\$15,996.25	\$11,723.25	\$0.00	\$4,263.00	\$0.00	\$0.00
5	CX-AF04-100	100GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00	B	51%	\$0.00	\$1,042.95	\$920.25	\$674.65	\$0.00	\$245.00	\$0.00	\$0.00
5	CX-AF04-100U	100GB FLASH DRIVE UPG	\$0.00	B	51%	\$0.00	\$1,031.10	\$873.80	\$640.21	\$0.00	\$233.04	\$0.00	\$0.00
5	CX-AF04-200	200GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00	B	51%	\$0.00	\$1,881.90	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$0.00
5	CX-AF04-200U	200GB FLASH DRIVE UPGRADE MODEL	\$0.00	B	51%	\$0.00	\$1,862.28	\$1,578.18	\$1,156.29	\$0.00	\$420.00	\$0.00	\$0.00
5	CX-AT05-250	250GB PATA 5400RPM	\$950.00	B	51%	\$465.50	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$0.00
5	CX-AT05-250U	250GB PATA 5400RPM	\$1,280.00	B	51%	\$627.20	\$167.81	\$142.21	\$104.19	\$0.00	\$37.83	\$0.00	\$0.00
5	CX-AT05-320-5	ATA 320GB 5400RPM 5PK	\$950.00	B	51%	\$465.50	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$0.00
5	CX-AT05-320U	ATA 320GB 5400RPM UPG	\$1,280.00	B	51%	\$627.20	\$167.81	\$142.21	\$104.19	\$0.00	\$37.83	\$0.00	\$0.00
5	CX-AT07-010	1000GB 7200RPM SATA I	\$1,450.00	B	51%	\$710.50	\$246.50	\$217.50	\$159.50	\$0.00	\$58.00	\$0.00	\$0.00
5	CX-AT07-010U	1000GB 7200RPM SATA II UPG	\$0.00	B	51%	\$0.00	\$241.88	\$204.98	\$150.18	\$0.00	\$54.67	\$0.00	\$0.00
5	CX-AT07-250	250GB 7200RPM SATA Drive	\$950.00	B	51%	\$465.50	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$0.00
5	CX-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280.00	B	51%	\$627.20	\$167.81	\$142.21	\$104.19	\$0.00	\$37.83	\$0.00	\$0.00
5	CX-AT07-500	500GB 7200RPM SATA DISK	\$1,330.00	B	51%	\$651.00	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00
5	CX-AT07-500U	500GB 7200RPM SATA II UPG	\$1,795.00	B	51%	\$879.55	\$235.32	\$199.42	\$146.11	\$0.00	\$53.19	\$0.00	\$0.00
5	CX-AT07-750	750GB 7200RPM SATA II	\$1,895.00	B	51%	\$928.55	\$322.15	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$0.00
5	CX-AT07-750U	750GB 7200RPM SATA II UPG	\$2,558.00	B	51%	\$1,253.42	\$335.35	\$284.19	\$208.22	\$0.00	\$75.79	\$0.00	\$0.00
5	CX-FC04-073	73GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$1,382.10	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	\$0.00
5	CX-FC04-073U	73GB 4GB FC EFD UPGRADE DRIVE	\$0.00	B	51%	\$0.00	\$1,438.82	\$1,219.32	\$893.37	\$0.00	\$325.19	\$0.00	\$0.00
5	CX-FC04-200	200GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$3,057.45	\$2,697.75	\$1,976.35	\$0.00	\$719.40	\$0.00	\$0.00
5	CX-FC04-200U	200GB 4GB FC EFD UPG	\$0.00	B	51%	\$0.00	\$3,183.11	\$2,697.51	\$1,976.35	\$0.00	\$719.42	\$0.00	\$0.00
5	CX-FC04-400	400GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$5,241.10	\$4,624.50	\$3,361.30	\$0.00	\$1,233.20	\$0.00	\$0.00
5	CX-FC04-400U	400GB 4GB FIBRE CHANNEL EFD UPGRADE	\$0.00	B	51%	\$0.00	\$5,457.04	\$4,624.54	\$3,388.28	\$0.00	\$1,233.35	\$0.00	\$0.00
5	CX-FRAME-1UADJ	1U ADJUSTABLE RAIL KIT	\$160.00	B	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-FRAME-4UADJ	4U ADJUSTABLE RAIL KIT	\$160.00	B	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-FRAME-ADJ	4U DPDAE ADJ RAIL KIT	\$160.00	B	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-FRAME-PADJ	ADJUSTABLE RAIL 3 2PDAE	\$150.00	B	51%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-LP05-010	1TB 5400RPM SATA II LOW POWER DISK DRIVE	\$0.00	B	51%	\$0.00	\$215.05	\$189.75	\$139.15	\$0.00	\$50.60	\$0.00	\$0.00
5	CX-LP05-010U	1TB 5400RPM SATA 3GB LOW PWR UG DRIVE	\$0.00	B	51%	\$0.00	\$224.18	\$189.98	\$139.19	\$0.00	\$50.67	\$0.00	\$0.00
5	CX-LP05-020	2TB 5400RPM SATA 4GB DISK DRIVE	\$0.00	B	51%	\$0.00	\$366.95	\$350.25	\$256.85	\$0.00	\$89.40	\$0.00	\$0.00
5	CX-LP05-020U	2TB 5400RPM SATA 3GB DISK DRIVE UPGRADE	\$0.00	B	51%	\$0.00	\$430.66	\$364.96	\$287.49	\$0.00	\$97.33	\$0.00	\$0.00
5	CX-M1G1-U	PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$0.00	B	51%	\$0.00	\$850.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$0.00
5	CX-M4GF-FE-A	UPGRADE PAIR 1G ISCSI - TOTAL 4 FE PORTS	\$7,000.00	B	51%	\$3,430.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$0.00
5	CX-M4GF-FE-U	ADDITIONAL PAIR 4G FC - TOTAL 8 FE PORTS	\$0.00	B	51%	\$0.00	\$850.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$0.00
5	CX-M8GF-FE-A	UPGRADE PAIR 4G FC - TOTAL 8 FE PORTS	\$7,000.00	B	51%	\$3,430.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$0.00
5	CX-M8GF-FE-U	8 GB FC FRONT END I/O MODULE PAIR	\$0.00	B	51%	\$0.00	\$1,062.50	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	\$0.00
5	CX-M8GF-FE-U	UPGRADE PAIR 8 GB FC - TOTAL 8 FE PORTS	\$8,750.00	B	51%	\$4,287.50	\$1,487.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	\$0.00
5	CX-MXGFCOEOPA	FCOE PAIR OPTICAL 2 PORT FCOE IO MODULE	\$0.00	B	51%	\$0.00	\$1,020.00	\$900.00	\$660.00	\$0.00	\$240.00	\$0.00	\$0.00
5	CX-MXGFCOEOPU	FCOE 1 PAIR ADD-ON 2 PORT OPT IO MODULE	\$8,400.00	B	51%	\$4,116.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	CX-MXGFCOETWA	FCOE 1 PAIR ADD-ON 2 PORT IO MOD TWIN AX	\$0.00	B	51%	\$0.00	\$714.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	\$0.00
5	CX-MXGFCOETWU	FCOE 1 PAIR ADD-ON 2PORT IO ACTIVETWINAX	\$5,880.00	B	51%	\$2,881.20	\$999.60	\$882.00	\$646.80	\$0.00	\$235.20	\$0.00	\$0.00
5	CX-MXGL-U	ADDON PAIR 10G ISCSI OPT 4 FE PORTS	\$0.00	B	51%	\$0.00	\$2,550.00	\$2,250.00	\$1,650.00	\$0.00	\$600.00	\$0.00	\$0.00
5	CX-MXGL-U	UPGRADE PAIR 10G ISCSI OPTICAL IO MODS	\$21,000.00	B	51%	\$10,290.00	\$3,570.00	\$3,150.00	\$2,310.00	\$0.00	\$840.00	\$0.00	\$0.00
5	CX-NEBS2-HWKIT	CX LAN CABLE SURGE SUPPRESSOR KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-NEBS-HWKIT	AX NEBS CHASSIS MECH KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-100M	OM3 50/125 MICRON OPT CABLE LC- LC 100M	\$570.00	B	51%	\$279.30	\$0.0						

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CX-OM3-1M	OM3 50/125 MICRON OPT CABLE LC- LC 1M	\$230.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-30M	OM3 50/125 MICRON OPT CABLE LC- LC 30M	\$310.00	B	51%	\$151.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-3M	OM3 50/125 MICRON OPT CABLE LC- LC 3M	\$250.00	B	51%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-50M	OM3 50/125 MICRON OPT CABLE LC- LC 50M	\$390.00	B	51%	\$191.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-OM3-5M	OM3 50/125 MICRON OPT CABLE LC- LC 5M	\$260.00	B	51%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-PW40U-NIEC	40U CORD NA IEC 309-330P6	\$3,500.00	B	51%	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-SA07-010	1000GB 7200RPM SATA II	\$0.00	B	51%	\$0.00	\$281.35	\$248.25	\$182.05	\$0.00	\$0.00	\$66.20	\$0.00	\$0.00	\$0.00
5	CX-SA07-010TU	1000GB 7200RPM SATA II UPG FOR 4G DAE	\$0.00	B	51%	\$0.00	\$284.82	\$224.42	\$164.43	\$0.00	\$0.00	\$59.85	\$0.00	\$0.00	\$0.00
5	CX-SA07-010U	1000GB 7200RPM SATA II UPG FOR 4G DAE	\$0.00	B	51%	\$0.00	\$264.82	\$224.42	\$164.43	\$0.00	\$0.00	\$59.85	\$0.00	\$0.00	\$0.00
5	CX-SA07-020	2TB 7200RPM SATA II DISK DRIVE	\$0.00	B	51%	\$0.00	\$448.80	\$396.00	\$290.40	\$0.00	\$0.00	\$105.60	\$0.00	\$0.00	\$0.00
5	CX-SA07-020TU	2000GB 7200RPM SATA II UPG FOR 4G DAE	\$0.00	B	51%	\$0.00	\$422.54	\$358.08	\$262.35	\$0.00	\$0.00	\$95.50	\$0.00	\$0.00	\$0.00
5	CX-SA07-020U	2TB 7200RPM 520BPS SATA	\$0.00	B	51%	\$0.00	\$422.54	\$358.08	\$262.35	\$0.00	\$0.00	\$95.50	\$0.00	\$0.00	\$0.00
5	CX-SA07-030TU	3000GB 7200RPM SATA II UPG FOR 4G DAE	\$0.00	B	51%	\$0.00	\$608.04	\$515.28	\$377.53	\$0.00	\$0.00	\$137.42	\$0.00	\$0.00	\$0.00
5	CX-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	\$0.00	B	51%	\$0.00	\$608.04	\$515.28	\$377.53	\$0.00	\$0.00	\$137.42	\$0.00	\$0.00	\$0.00
5	CX-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530.00	B	51%	\$749.70	\$270.12	\$229.50	\$168.00	\$0.00	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00
5	CX-SA07-500U	500GB 7200RPM SATA II UPG FOR 4G DAE	\$2,065.00	B	51%	\$1,011.85	\$320.72	\$229.42	\$168.00	\$0.00	\$0.00	\$61.20	\$0.00	\$0.00	\$0.00
5	CX-SA07-750	750GB 7200RPM SATA II	\$1,895.00	B	51%	\$928.55	\$322.15	\$284.25	\$208.45	\$0.00	\$0.00	\$75.90	\$0.00	\$0.00	\$0.00
5	CX-SA07-750U	750GB 7200RPM SATA II UPG FOR 4G DAE	\$2,558.00	B	51%	\$1,253.42	\$355.35	\$284.19	\$208.22	\$0.00	\$0.00	\$75.79	\$0.00	\$0.00	\$0.00
5	DAE	ARRAY EXPANSION NEW SYS	\$5,400.00	B	51%	\$2,646.00	\$918.00	\$810.00	\$594.00	\$0.00	\$0.00	\$216.00	\$0.00	\$0.00	\$0.00
5	DAEFLD	DAE FIELD UPGRADE	\$5,400.00	B	51%	\$2,646.00	\$918.00	\$810.00	\$594.00	\$0.00	\$0.00	\$216.00	\$0.00	\$0.00	\$0.00
5	DAE2-10GBEXT	GP DCA EXP CBLT FOR DATADOMAIN OR EXT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAE2-FLDINST	GP DCA FIELD INSTALL KIT	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL210BA-FD	PCDL BASE ARRAY FIELD INS	\$0.00	B	51%	\$0.00	\$4,250.00	\$3,750.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL210EXP	DL210 EXPANSION ARRAY	\$23,000.00	B	51%	\$11,270.00	\$3,910.00	\$3,450.00	\$2,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL210EXP-FD	FIELD DL210 EXP ARRAY	\$23,000.00	B	51%	\$11,270.00	\$3,910.00	\$3,450.00	\$2,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL300-310_UPG	UGRD KIT DL300 TO DL310	\$60,000.00	B	51%	\$29,400.00	\$10,200.00	\$9,000.00	\$6,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL4100	CX3-80 Array for Single Engine DL	\$0.00	B	51%	\$0.00	\$19,550.00	\$17,250.00	\$12,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL4200	CX3-80 Array for Dual Engine DL	\$0.00	B	51%	\$0.00	\$19,550.00	\$17,250.00	\$12,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL4400A	CX3-80 Array (1 of 2) for Dual Engine DL	\$0.00	B	51%	\$0.00	\$19,550.00	\$17,250.00	\$12,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL4400B	CX3-80 Array (2 of 2) for Dual Engine DL	\$0.00	B	51%	\$0.00	\$19,550.00	\$17,250.00	\$12,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL700-STBY	DL700 STANDBY SERVER	\$28,300.00	B	51%	\$13,867.00	\$4,811.00	\$4,245.00	\$3,113.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL700-STBY-FD	FLD INST. DL700 STBY SVR	\$28,300.00	B	51%	\$13,867.00	\$4,811.00	\$4,245.00	\$3,113.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL720	DL720 Array Module	\$0.00	B	51%	\$0.00	\$31,196.00	\$32,820.00	\$24,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL740	DL740 Array Module	\$0.00	B	51%	\$0.00	\$31,263.00	\$27,590.00	\$20,229.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-750S-DAE	FULLY LOADED 4GB STILETTO DAE W/NORTHSTA	\$38,600.00	B	51%	\$18,914.00	\$6,562.00	\$5,790.00	\$4,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-750S-DAEFD	FIELD INSTALL DAE 4GB STILETTO W/750GB D	\$38,600.00	B	51%	\$18,914.00	\$6,562.00	\$5,790.00	\$4,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-ENGINE	DISK LIBRARY ENGINE	\$34,900.00	B	51%	\$17,101.00	\$5,933.00	\$5,235.00	\$3,839.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-16B-CRK	CLAR RAIL KIT FOR DS-16B	\$340.00	B	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS16M-CRKL	16PORT RAILKIT L-O-P BEZEL	\$660.00	B	51%	\$323.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS24M2RK39	DS24M MOUNT-CLAR 39U RACK	\$350.00	B	51%	\$171.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS24M2RK40	DS24M MOUNT-CLAR 40U RACK	\$275.00	B	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS2-RK1U-T	TEL CO RKT FOR 1U CL	\$360.00	B	51%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS32B2RK39	DS-32B2-0D RAIL KIT FOR THE 39U HIGH CAB	\$650.00	B	51%	\$318.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS32B2RK40	DS-32B2-0D 40U RAIL KIT	\$630.00	B	51%	\$312.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS32B2RK40-FD	DS-32B RK-VARIABLE	\$230.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS32B2RK40-EXTENSION	DS32B2RK40 EXTENSION	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSB2RK40EXT	DSB2RK40 EXTENSION RAIL	\$280.00	B	51%	\$137.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSB2RK40-FD	DSB2RK40-FD	\$275.00	B	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1-HSSDC-2M	2M HSSDC to HSSDC2 bus cbl Qty 1	\$150.00	B	51%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1-HSSDC-5M	5M HSSDC to HSSDC2 bus cbl Qty 1	\$275.00	B	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC1-HSSDC-8M	8M HSSDC to HSSDC2 bus cbl Qty 1	\$500.00	B	51%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC2-HSSDC-2M	2M HSSDC2 to HSSDC2 bus cbl Qty 1	\$250.00	B	51%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC2-HSSDC-8M	8M HSSDC2 to HSSDC2 bus cbl Qty 1	\$600.00	B	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-31-146	146GB 10K 520BPS 1GB 12V	\$2,050.00	B	51%	\$1,004.50	\$348.50	\$307.50	\$225.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-31-146UPG	146GB 10K 1GB 520BP UPG	\$1,835.00	B	51%	\$899.15	\$240.57	\$203.87	\$149.37	\$0.00	\$0.00	\$54.37	\$0.00	\$0.00	\$0.00
5	FC-315-36	36GB 15K 520BPS	\$950.00	B	51%	\$465.50	\$161.50	\$142.50	\$104.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-315-36U	36GB 15K 520BPS Upgrade	\$960.00	B	51%	\$470.40	\$125.86	\$106.86	\$78.14	\$0.00	\$0.00	\$28.44	\$0.00	\$0.00	\$0.00
5	FC-315-73UPG	73GB 15K 12V 520BPS 1GB UPGRADE	\$1,790.00	B	51%	\$877.10	\$234.67	\$198.67	\$145.71	\$0.00	\$0.00	\$53.04	\$0.00	\$0.00	\$0.00
5	FC-31-73	FC 73GB DRIVE	\$1,280.00	B	51%	\$627.20	\$217.60	\$192.00	\$140.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-31-73UP	FC73GB DRIVE UPG	\$1,095.00	B	51%	\$536.55	\$143.55	\$121.65	\$89.13	\$0.00	\$0.00	\$32.44	\$0.00	\$0.00	\$0.00
5	FC-HS2-10M	10M HSSDC to HSSDC bus cbl Qty 1	\$230.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-HS2-1M	1M HSSDC to HSSDC bus cbl Qty 1	\$60.00	B	51%	\$29.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-HS2-5M	5M HSSDC to HSSDC bus cbl Qty 1	\$160.00	B	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT100M	100M OPTICAL CABLE	\$570.00	B	51%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT100M	10M OPTICAL CABLE	\$120.00	B	51%	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT250M	250M OPTICAL CABLE	\$1,300.00	B	51%	\$637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT500M	500M OPTICAL CABLE	\$2,500.00	B	51%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT50M	50M OPTICAL CABLE	\$290.00	B	51%	\$142.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FC-OPT5M	5M OPTICAL CABLE	\$110.00	B	51%	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLCXAFO4-100	100GB FLASH FOR CX4 FASTCACHE NEW	\$0.00	B	51%	\$0.00	\$1,042.95	\$920.25	\$674.85	\$0.00	\$0.00	\$245.40	\$0.00	\$0.00	\$0.00
5	FLCXAFO4-100U	100GB FLASH DRIVE FOR CX4 FAST CACHE U/G	\$0.00	B	51%	\$0.00	\$1,031.10	\$873.80	\$640.21	\$0.00	\$0.00	\$233.04	\$0.00	\$0.00	\$0.00
5	FLCXAFO4-200	200GB FLASH FOR CX4 FASTCACHE NEW	\$0.00	B	51%	\$0.00	\$1,881.90	\$1,660.50	\$1,217.70	\$0.00	\$0.00	\$442.80	\$0.00	\$0.00	\$0.00
5	FLCXAFO4-200U	200GB FLASH DRIVE FOR CX4 FAST CACHE U/G	\$0.00	B	51%	\$0.00	\$1,862.28	\$1,578.18	\$1,156.29	\$0.00	\$0.00	\$420.89	\$0.00	\$0.00	\$0.00
5	FLCXAFO4-073	73GB FLASH DRIVE FOR CX4 FAST CACHE NEW	\$0.00	B	51%	\$0.00	\$1,382.10	\$1,219.50	\$893.30	\$0.00	\$0.00	\$325.20	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	FLNSFC04-200	200GB FLASH DRIVE FOR NS FAST CACHE NEW	\$0.00	B	51%	\$0.00	\$3,057.45	\$2,697.75	\$1,978.35	\$0.00	\$719.40	\$0.00	\$0.00
5	FLNSFC04-200U	200GB FLASH DRIVE FOR NS FAST CACHE UPGR	\$0.00	B	51%	\$0.00	\$3,183.11	\$2,697.51	\$1,976.39	\$0.00	\$719.42	\$0.00	\$0.00
5	FMAVEBDL-120	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	B	51%	\$7,428.40	\$2,577.20	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	\$0.00
5	FMAVEBDL-480	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	B	51%	\$7,428.40	\$2,577.20	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	\$0.00
5	FMAVEBDL-960	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	B	51%	\$7,428.40	\$2,577.20	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	\$0.00
5	FMAVEBDL-G2	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	B	51%	\$7,428.40	\$2,577.20	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	\$0.00
5	FMAVEBDL-G8	Rainfinity BNDL 8 Drives 1TB 7200rpm SAT	\$15,160.00	B	51%	\$7,428.40	\$2,577.20	\$2,274.00	\$1,667.60	\$0.00	\$606.40	\$0.00	\$0.00
5	FM-LL100MD	100MM MM FIBRE CABLE LC-LC	\$279.00	B	51%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL10MD	10MM MM FIBRE CABLE LC-LC	\$570.00	B	51%	\$142.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL1MD	1M MM FIBRE CABLE LC-LC	\$230.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL30MD	30M MM FIBRE CABLE LC-LC	\$310.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL3MD	3M MM FIBRE CABLE LC-LC	\$250.00	B	51%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL50MD	50M MM FIBRE CABLE LC-LC	\$390.00	B	51%	\$191.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LL5MD	5M MM FIBRE CABLE LC-LC	\$260.00	B	51%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS100MD	100MM MM FIBRE CABLE LC-SC	\$570.00	B	51%	\$279.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS10MD	10M MM FIBRE CABLE LC-SC	\$290.00	B	51%	\$142.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS1MD	1M MM FIBRE CABLE LC-SC	\$230.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS30MD	30M MM FIBRE CABLE LC-SC	\$310.00	B	51%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS3MD	3M MM FIBRE CABLE LC-SC	\$250.00	B	51%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS50MD	50M MM FIBRE CABLE LC-SC	\$390.00	B	51%	\$191.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FM-LS5MD	5M MM FIBRE CABLE LC-SC	\$260.00	B	51%	\$127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-ADJ	ADJ RACK RAIL KIT-DAE/DPE	\$260.00	B	51%	\$75.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T	TELCO RAILS FOR DAE/DPE	\$540.00	B	51%	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-CS	TELCO RAIL KIT FOR NS CS	\$565.00	B	51%	\$276.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-DAE2	TELCO RAIL KIT - DAE2	\$340.00	B	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-PDAE	TELCO RAIL KIT	\$340.00	B	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-SPE	TELCO RAIL KIT - SPE	\$340.00	B	51%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HW-INT-CAB	FACTORY RACK INSTALL FLAG	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CTL	INV CONTROLLER	\$20,000.00	B	51%	\$9,800.00	\$3,400.00	\$3,000.00	\$2,200.00	\$0.00	\$533.40	\$0.00	\$0.00
5	INV-CTL-FD	INV CONTROLLER FLD MNT	\$20,000.00	B	51%	\$9,800.00	\$3,400.00	\$3,000.00	\$2,200.00	\$0.00	\$533.40	\$0.00	\$0.00
5	INV-STG	INV METADATA STORAGE	\$7,000.00	B	51%	\$3,430.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$186.69	\$0.00	\$0.00
5	INV-STG-FD	INV METADATA STG FLD MNT	\$7,000.00	B	51%	\$3,430.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$186.69	\$0.00	\$0.00
5	M4GB-CX600	4GB CACHE UPG CX600-F INS	\$6,200.00	B	51%	\$3,038.00	\$1,054.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	\$0.00
5	MODEM-ARG	MODEM FOR ARGENTINA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-AUS	AUSTRALIA MODEM	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-DEN	MODEM FOR DENMARK	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-EUR	INTER EUROPE MODEM	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-ITA	MODEM FOR ITALY	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-JPN	MODEM FOR JAPAN	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-KOR	MODEM FOR KOREA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-SWI	MODEM FOR SWITZERLAND	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-TAI	MODEM FOR TAIWAN	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MODEM-UK	UNITED KINGDOM MODEM	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NB-2G10-146	NEBS system 146GB 10K 2Gb FC	\$1,020.00	B	51%	\$499.80	\$173.40	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$0.00
5	NB-2G10-146U	NEBS 146GB 10K 2Gb FC UPG	\$0.00	B	51%	\$0.00	\$180.26	\$152.76	\$111.93	\$0.00	\$40.74	\$0.00	\$0.00
5	NB-2G10-300	NEBS system 300GB 10K 2Gb FC	\$0.00	B	51%	\$0.00	\$249.05	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$0.00
5	NB-2G10-300U	NEBS 300GB 10K 2Gb FC UPG	\$1,980.00	B	51%	\$970.20	\$259.58	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$0.00
5	NB-2G10-73	NEBS system 73GB 10K 2Gb FC	\$755.00	B	51%	\$369.95	\$128.35	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$0.00
5	NB-2G10-73U	NEBS 73GB 10K 2Gb FC UPG	\$0.00	B	51%	\$0.00	\$133.72	\$113.32	\$83.03	\$0.00	\$30.22	\$0.00	\$0.00
5	NB-2G15-146	NEBS 146GB 15K 2Gb FC	\$0.00	B	51%	\$0.00	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00
5	NB-2G15-146U	NEBS 146GB 15K 2Gb FC UPG	\$0.00	B	51%	\$0.00	\$226.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	\$0.00
5	NB-2G15-73	NEBS 73GB 15K 2Gb FC UPG	\$0.00	B	51%	\$0.00	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00
5	NB-2G15-73U	NEBS 73GB 15K 2Gb FC UPG	\$0.00	B	51%	\$0.00	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$0.00
5	NB-4G10-300	300GB 10K 4GB FC NEBS	\$1,345.00	B	51%	\$659.05	\$228.65	\$201.75	\$147.95	\$0.00	\$53.80	\$0.00	\$0.00
5	NB-4G10-300U	300GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$1,980.00	B	51%	\$970.20	\$259.58	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$0.00
5	NB-4G10-400	400GB 10K 4GB FC NEBS DISK DRIVE	\$0.00	B	51%	\$0.00	\$314.50	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	\$0.00
5	NB-4G10-400U	400GB 10K 4GB FC NEBS UPGRADE DISK DRIVE	\$0.00	B	51%	\$0.00	\$327.75	\$277.75	\$203.50	\$0.00	\$74.08	\$0.00	\$0.00
5	NB-4G15-146	NEBS 146GB 15K 4GB FC	\$0.00	B	51%	\$0.00	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00
5	NB-4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800.00	B	51%	\$882.00	\$235.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	\$0.00
5	NB-4G15-300	NEBS 300GB 15K 4GB FC	\$0.00	B	51%	\$0.00	\$285.60	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$0.00
5	NB-4G15-300U	NEBS 300GB 15K 4GB FC UPG	\$2,154.00	B	51%	\$1,055.46	\$282.39	\$239.31	\$175.34	\$0.00	\$63.82	\$0.00	\$0.00
5	NB-4G15-450	450GB 15K 4GB 520BPS FC NEBS DISK DRIVE	\$0.00	B	51%	\$0.00	\$378.25	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	\$0.00
5	NB-4G15-450U	450GB 15K 4GB FC NEBS UPGRADE DISK DRIVE	\$2,852.00	B	51%	\$1,397.48	\$373.90	\$316.86	\$232.15	\$0.00	\$84.50	\$0.00	\$0.00
5	NB-4G15-73	NEBS 73GB 15K 4GB FC	\$1,030.00	B	51%	\$504.70	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00
5	NB-4G15-73U	NEBS 73GB 15K 4GB FC UPG	\$0.00	B	51%	\$0.00	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$0.00
5	NS-120-1-2-U	NS-120 1 TO 2 BLADE POST INSTALL UPGRADE	\$0.00	B	51%	\$0.00	\$2,997.85	\$2,115.75	\$1,551.55	\$0.00	\$564.20	\$0.00	\$0.00
5	NS120-4PDAE	4GB DAE ONE MODEL FOR NS-120. FACTORY	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS120-4PDAE-F	4GB DAE ONE MODEL FOR NS-120 FIELD	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS120-AUX	NS-120 CAPTIVE ARRAY NO FC NO ISCSI	\$0.00	B	51%	\$0.00	\$1,602.76	\$1,414.20	\$1,037.08	\$0.00	\$377.12	\$0.00	\$0.00
5	NS120-AUX-CR	NS120 ARRAY NO FC, NO ISCSI PORTS. FIELD	\$0.00	B	51%	\$0.00	\$1,602.76	\$1,414.20	\$1,037.08	\$0.00	\$377.12	\$0.00	\$0.00
5	NS120-AUXF	NS-120 CAPTIVE ARRAY NO ISCSI 8 FC PORTS	\$0.00	B	51%	\$0.00	\$1,353.71	\$1,194.45	\$875.93	\$0.00	\$318.52	\$0.00	\$0.00
5	NS120-AUXF8	NS-120 ARRAY NO ISCSI, 8 8GB FC PORTS	\$0.00	B	51%	\$0.00	\$1,566.21	\$1,381.95	\$1,013.43	\$0.00	\$368.52	\$0.00	\$0.00
5	NS120-AUXF8CR	NS-120 ARRAY NO ISCSI 8 8GB FC PORTS FLD	\$0.00	B	51%	\$0.00	\$1,566.21	\$1,381.95	\$1,013.43	\$0.00	\$368.52	\$0.00	\$0.00
5	NS120-AUXF-CR	NS120 ARRAY NO ISCSI, 8 FC PORTS. FIELD	\$0.00	B	51%	\$0.00	\$1,353.71	\$1,194.45	\$875.93	\$0.00	\$318.52	\$0.00	\$0.00
5	NS120C-1-2-U	NS-120 1 TO 2 BLADE UPGRADE	\$0.00	B	51%	\$0.00	\$3,723.85	\$3,285.75	\$2,409.55	\$0.00	\$876.20	\$0.00	\$0.00
5	NS120-CS	NS-120 CONTROL STATION (FACTORY INSTALL)	\$0.00	B	51%	\$0.00	\$556.24	\$490.80	\$359.92	\$0.00	\$130.88	\$0.00	\$0.00
5	NS120-CS-FD	NS-120 CONTROL STATION (FIELD INSTALLED)	\$0.00	B	51%	\$0.00	\$664.02	\$585.90	\$429.66	\$0.00	\$156.24	\$0.00	\$0.00
5	NS120DAE-CR	4GB DAE MODEL FOR NS-120 FIELD VAULT DAE	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS120DAE-FC	ADD ISCSI TO NS-120 FC FOR MVA ETC	\$7,000.00	B	51%	\$3,430.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$0.00
5	NS120-NAS-FC	NS-120 NAS VARIANT TO FC VARIANT	\$7,000.00	B	51%	\$3,430.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$0.00
5	NS120-NAS-MIS	NS-120 NAS VARIANT TO MPFS ISCSI VARIANT	\$0.00	B	51%	\$0.00	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$492.00	\$0.00	\$0.00
5	NS120-SPS	NS-120 OPTIONAL SECOND SPS. FACT-INSTALL	\$0.00	B	51%	\$0.00	\$209.10	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$0.00
5	NS120-SPS-U	NS-120 ADDITIONAL SPS FOR FIELD UPGRADE	\$0.00	B	51%	\$0.00	\$209.10	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	NS121-A	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$437.75	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$0.00
5	NS121-A-FD	NS-120 INT-1DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$437.75	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$0.00
5	NS121-C	NS120 INT-1DM-4GB-20P 10GE 2CU 1GE FACT	\$0.00	B	51%	\$0.00	\$1,457.75	\$1,286.25	\$843.25	\$0.00	\$343.00	\$0.00	\$0.00
5	NS121-C-FD	NS-120 INT-1DM-4GB-20P 10GE 2CU 1GE FLD	\$0.00	B	51%	\$0.00	\$1,457.75	\$1,286.25	\$843.25	\$0.00	\$343.00	\$0.00	\$0.00
5	NS122-A	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$1,869.32	\$1,649.40	\$1,209.56	\$0.00	\$439.84	\$0.00	\$0.00
5	NS122-A-FD	NS-120 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$1,869.32	\$1,649.40	\$1,209.56	\$0.00	\$439.84	\$0.00	\$0.00
5	NS122-C	NS120 INT-2DM-4GB-20P 10GE 2CU 1GE FACT	\$0.00	B	51%	\$0.00	\$3,909.32	\$3,449.40	\$2,529.56	\$0.00	\$919.84	\$0.00	\$0.00
5	NS122-C-FD	NS-120 INT-2DM-4GB-20P 10GE 2CU 1GE FLD	\$0.00	B	51%	\$0.00	\$3,909.32	\$3,449.40	\$2,529.56	\$0.00	\$919.84	\$0.00	\$0.00
5	NS12-480-AUXU	NS-1202 TO NS-480 CAPTIVE ARRAY UPG	\$0.00	B	51%	\$0.00	\$1,688.10	\$1,489.50	\$1,092.30	\$0.00	\$397.20	\$0.00	\$0.00
5	NS20-CS	NS20 CONTROL STATION	\$4,700.00	B	51%	\$2,303.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS20-CSB	NS20 CONTROL STATION - FACTORY INSTALLED	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS20-CSB-FD	NS20 CONTROL STATION - FIELD INSTALLED	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS20-CS-FD	NS20 CONTROL STATION (FLD INST)	\$4,700.00	B	51%	\$2,303.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS20DAE0105	NS20 DAE OS W 6X1000GB DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$2,234.65	\$1,971.75	\$1,445.95	\$0.00	\$525.80	\$0.00	\$0.00
5	NS20DAE010F5	NS20 DAE OS W 6X1000GB DISKS-FIELD INST	\$0.00	B	51%	\$0.00	\$2,234.65	\$1,971.75	\$1,445.95	\$0.00	\$525.80	\$0.00	\$0.00
5	NS20DAE1465	NS20 DAE OS W 6X146GB DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$2,133.50	\$1,882.50	\$1,380.50	\$0.00	\$502.00	\$0.00	\$0.00
5	NS20DAE146F5	NS20 DAE OS W 6X146GB 10K FC DISKS-FACT	\$0.00	B	51%	\$0.00	\$2,133.50	\$1,882.50	\$1,380.50	\$0.00	\$502.00	\$0.00	\$0.00
5	NS20DAE146XF5	NS20 DAE OS W 6X146GB 10K FC DISKS-FIELD	\$0.00	B	51%	\$0.00	\$1,870.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	\$0.00
5	NS20DAE3005	NS20 DAE OS W 6X300GB DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$1,870.00	\$1,650.00	\$1,210.00	\$0.00	\$440.00	\$0.00	\$0.00
5	NS20DAE300F5	NS20 DAE OS W 6X300GB DISKS-CUST RACK	\$0.00	B	51%	\$0.00	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$0.00
5	NS20DAE300X5	NS20 DAE OS W 6X300GB 15K FC DISKS-FACT	\$0.00	B	51%	\$0.00	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$0.00
5	NS20DAE300XF5	NS20 DAE OS W 6X300GB 15K FC DISKS-FIELD	\$0.00	B	51%	\$0.00	\$2,346.85	\$2,070.75	\$1,518.55	\$0.00	\$552.20	\$0.00	\$0.00
5	NS20DAE4005	NS20 DAE OS W 6X400GB DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$2,346.85	\$2,070.75	\$1,518.55	\$0.00	\$552.20	\$0.00	\$0.00
5	NS20DAE400F5	NS20 DAE OS W 6X400GB DISKS-FIELD INST	\$0.00	B	51%	\$0.00	\$2,575.50	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	\$0.00
5	NS20DAE4505	NS20 DAEOS W6X450GB 15K DISKS-FACTINSTAL	\$0.00	B	51%	\$0.00	\$2,575.50	\$2,272.50	\$1,666.50	\$0.00	\$606.00	\$0.00	\$0.00
5	NS20DAE450F5	NS20 DAE OS W 6X500GB DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$2,825.40	\$2,493.00	\$1,828.20	\$0.00	\$664.80	\$0.00	\$0.00
5	NS20DAE5005	NS20 DAE OS W 6X500GB DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$2,825.40	\$2,493.00	\$1,828.20	\$0.00	\$664.80	\$0.00	\$0.00
5	NS20DAE500F5	NS20 DAE OS W 6X500GB DISKS-CUST RACK	\$0.00	B	51%	\$0.00	\$2,303.50	\$2,032.50	\$1,490.50	\$0.00	\$542.00	\$0.00	\$0.00
5	NS20DAE7505	NS20 DAE OS W 6X750GB ATA DISKS-FAC INST	\$0.00	B	51%	\$0.00	\$2,613.75	\$2,306.25	\$1,691.25	\$0.00	\$615.00	\$0.00	\$0.00
5	NS20DAE750F5	NS20 DAE OS W 6X750GB ATA DISKS-CUSTRACK	\$0.00	B	51%	\$0.00	\$2,613.75	\$2,306.25	\$1,691.25	\$0.00	\$615.00	\$0.00	\$0.00
5	NS21-22-U	NS21 TO NS22 HW FIELD UPGRADE	\$0.00	B	51%	\$0.00	\$2,387.85	\$2,115.75	\$1,551.55	\$0.00	\$564.20	\$0.00	\$0.00
5	NS21C-A	NS20 INT-1DM-4GB-4 CU GIGE PORTS	\$0.00	B	51%	\$0.00	\$437.75	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$0.00
5	NS21C-A-FD	NS20 INT-1DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$437.75	\$386.25	\$283.25	\$0.00	\$103.00	\$0.00	\$0.00
5	NS22C-A	NS20 INT-2DM-4GB-4 CU GIGE PORTS	\$0.00	B	51%	\$0.00	\$2,282.25	\$3,013.75	\$1,476.75	\$0.00	\$537.00	\$0.00	\$0.00
5	NS22C-A-FD	NS20 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$2,282.25	\$2,013.75	\$1,476.75	\$0.00	\$537.00	\$0.00	\$0.00
5	NS2-40-AUXF-U	CONVERT NS20 TO NS40F	\$0.00	B	51%	\$0.00	\$7,191.00	\$6,342.50	\$4,653.00	\$0.00	\$1,692.00	\$0.00	\$0.00
5	NS2-AUX	NS20 CAPTIVE ARRAY-EMC RACK-NO AVAIL FC	\$0.00	B	51%	\$0.00	\$1,521.50	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$0.00
5	NS2-AUXBCR	NS20 CAPTIVE ARRAY XPE-CUST RACK-NEW GAN	\$0.00	B	51%	\$0.00	\$1,521.50	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$0.00
5	NS2-AUXF	NS20 CAPTIVE ARRAY XPE-EMC RACK-8 AVAIL	\$0.00	B	51%	\$0.00	\$1,521.50	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$0.00
5	NS2-AUXFBCR	NS20 XPE-CUST RACK-8 FC-NEW GNG RAIL	\$0.00	B	51%	\$0.00	\$1,521.50	\$1,342.50	\$984.50	\$0.00	\$358.00	\$0.00	\$0.00
5	NS2-AUXF-UPG	NS20 POST INSTALL UPG ADD 8 FC HOSTPORTS	\$0.00	B	51%	\$0.00	\$0.00	\$555.00	\$407.00	\$0.00	\$148.00	\$0.00	\$0.00
5	NS-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,020.00	B	51%	\$499.80	\$173.40	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$0.00
5	NS-2G10-146-HS	146GB 10K 146GB HOT SPARE	\$1,020.00	B	51%	\$499.80	\$173.40	\$153.00	\$112.20	\$0.00	\$40.80	\$0.00	\$0.00
5	NS-2G10-146U	146GB 10K 520BPS 2GB 12V	\$1,375.00	B	51%	\$673.75	\$180.26	\$152.76	\$111.93	\$0.00	\$40.74	\$0.00	\$0.00
5	NS-2G10-300	300GB FC 10K 2GB	\$0.00	B	51%	\$0.00	\$249.05	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$0.00
5	NS-2G10-300-HS	NS 10K 300GB HOT SPARE	\$0.00	B	51%	\$0.00	\$249.05	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$0.00
5	NS-2G10-300U	300GB FC 10K 2GB UPG	\$0.00	B	51%	\$0.00	\$259.58	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$0.00
5	NS-2G10-73	CHV 73GB 10K 520BPS 12V 2	\$0.00	B	51%	\$0.00	\$128.35	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$0.00
5	NS-2G10-73-HS	NS800 10K73GB HOT SPARE	\$0.00	B	51%	\$0.00	\$128.35	\$113.25	\$83.05	\$0.00	\$30.20	\$0.00	\$0.00
5	NS-2G10-73U	CHV 73GB 10K 520BPS 12V 2	\$1,020.00	B	51%	\$499.80	\$133.72	\$113.32	\$83.03	\$0.00	\$30.22	\$0.00	\$0.00
5	NS-2G10-746	146GB 15K 520BPS 2GB 12V	\$1,330.00	B	51%	\$651.70	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00
5	NS-2G15-146-HS	NS HOT SPARE 146GB 15K FC	\$0.00	B	51%	\$0.00	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00
5	NS-2G15-146U	146GB FC 15K 2GB 520BPS	\$0.00	B	51%	\$0.00	\$235.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	\$0.00
5	NS-2G15-36	X15-2 36GB 15K 520BPS 12V	\$685.00	B	51%	\$335.65	\$116.45	\$102.75	\$75.35	\$0.00	\$27.40	\$0.00	\$0.00
5	NS-2G15-36-HS	NS800 15K 36GB HOT SPARE	\$685.00	B	51%	\$335.65	\$116.45	\$102.75	\$75.35	\$0.00	\$27.40	\$0.00	\$0.00
5	NS-2G15-36U	36GB 15K 520BPS 12V	\$925.00	B	51%	\$453.25	\$121.27	\$102.77	\$75.30	\$0.00	\$27.41	\$0.00	\$0.00
5	NS-2G15-73	73GB 15K 12V 520BPS 2GB	\$1,030.00	B	51%	\$504.70	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00
5	NS-2G15-73-HS	73GB 15K 12V 520BPS 2GB	\$0.00	B	51%	\$0.00	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00
5	NS-2G15-73U	73GB 15K 12V 520BPS 2GB U	\$0.00	B	51%	\$0.00	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$0.00
5	NS-2G72-500	500GB 7200RPM 2GB FC DISK	\$0.00	B	51%	\$0.00	\$289.00	\$255.00	\$187.00	\$0.00	\$68.00	\$0.00	\$0.00
5	NS-2G72-500HS	500GB 7200RPM 2GB FC HS	\$0.00	B	51%	\$0.00	\$289.00	\$255.00	\$187.00	\$0.00	\$68.00	\$0.00	\$0.00
5	NS-2G72-500U	500GB 7200RPM 2GB FC UPG	\$0.00	B	51%	\$0.00	\$300.87	\$254.97	\$186.81	\$0.00	\$68.00	\$0.00	\$0.00
5	NS-2GDAE	2GB DAE EXP FOR NS	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-2GDAE-70	CX700 DAE EXP W FLARE OS	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-2GDAE-70FD	CX700 DAE WFLAREOS FIELD	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-2GDAE-FD	NS-DAE 2GB EXP-FLD INSTL	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-2GDAE-OS	2GB DAE EXP WFLAREOS	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-2GDAE-OSFD	2GB DAE EXP WFLAREOS FIEL	\$5,900.00	B	51%	\$2,891.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-2PDAE	CX DAE FC 2GB EXPANSION	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-2PDAE-70	STILETTO DAE EXP W FLARE	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-2PDAE-70FD	NS700-AUX 2G FC DAE W/FLA	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-2PDAE-74	STILETTO DAE EXP W FLARE	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-2PDAE-FD	CX DAE FC 2GB EXPANSION	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS351-352-UPG	NS350 UPGRADE FROM 1-2 DM	\$0.00	B	51%	\$0.00	\$2,218.50	\$1,957.50	\$1,435.50	\$0.00	\$522.00	\$0.00	\$0.00
5	NS40-AUX	NS40 ARRAY RACK REQ	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS40-AUXC	NS40 COMBO ARRAY RACK REQ FOR MPFS	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS40-AUXC-FD	NS40 COMBO ARRAY FIELD INSTALL FOR MPFS	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS40-AUXDC-FD	NS40 ARRAY FLD INSTALL DC	\$11,420.00	B	51%	\$5,595.80	\$1,941.40	\$1,713.00	\$1,256.20	\$0.00	\$456.80	\$0.00	\$0.00
5	NS40-AUXF	NS40F ARRAY 8 FC	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS40-AUXFB-CR	NS40 CAPTIVE ARRAY W SAN FC. CUST RACK.	\$0.00	B	51%</								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	NS40-CSB	NS40 CONTROL STATION - FACTORY INSTALLED	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS40-CSB-FD	NS40 CONTROL STATION - FIELD INSTALLED	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS40-CS-DC-FD	NS40 CTRL STATION FLD DC	\$5,370.00	B	51%	\$2,631.30	\$912.90	\$805.50	\$590.70	\$0.00	\$214.80	\$0.00	\$0.00
5	NS40-CS-FD	NS CONTROL STATION FLD	\$4,700.00	B	51%	\$2,303.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS40F-CS	NS40F CTRL STATION	\$4,700.00	B	51%	\$2,303.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS40F-CSB	NS40F CONTROL STATION	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS40F-CSB-FD	NS40F CONTROL STATION - FIELD INSTALLED	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS40F-CS-FD	NS40F CTRL STATION FLD	\$4,700.00	B	51%	\$2,303.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS40-NS40FC-U	NS40 AUX TO AUXF UPG	\$0.00	B	51%	\$0.00	\$2,295.00	\$2,025.00	\$1,485.00	\$0.00	\$540.00	\$0.00	\$0.00
5	NS41-42-A-U	NS40 1-2 DM 4 IO UPG	\$0.00	B	51%	\$0.00	\$3,563.20	\$3,144.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$0.00
5	NS41-42-B-U	NS40 1-2 DM 2/2 IO UPG	\$0.00	B	51%	\$0.00	\$3,563.20	\$3,144.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$0.00
5	NS41C-A	NS40 INT-1DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS41C-A-FD	NS40 FLD-1DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS41C-B	NS40 INT-1DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS41C-B-FD	NS40 FLD-1DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS41C-DC-A-FD	NS40 FLD-1DM-4GB-4-IO DC	\$11,400.00	B	51%	\$5,586.00	\$1,938.00	\$1,710.00	\$1,254.00	\$0.00	\$456.00	\$0.00	\$0.00
5	NS41C-DC-B-FD	NS40 FLD-1DM-4GB-2/2IO DC	\$11,400.00	B	51%	\$5,586.00	\$1,938.00	\$1,710.00	\$1,254.00	\$0.00	\$456.00	\$0.00	\$0.00
5	NS41F-A	NS40 1DM-4GB-4-IO-8-FC	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS41F-A-FD	NS40 FLD-1DM-4GB-4-IO -8-FC	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS41F-B	NS40 1DM-4GB-2/2IO-8-FC	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS41F-B-FD	NS40 FLD-1DM-4GB-2/2IO-8-FC	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	NS41G-42G-A-U	NS40G 1-2 DM 4 IO UPG	\$0.00	B	51%	\$0.00	\$3,563.20	\$3,144.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$0.00
5	NS41G-42G-B-U	NS40G 1-2 DM 2/2 IO UPG	\$0.00	B	51%	\$0.00	\$3,563.20	\$3,144.00	\$2,305.60	\$0.00	\$838.40	\$0.00	\$0.00
5	NS41G-A	NS40G 1DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$4,309.50	\$3,802.50	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$0.00
5	NS41G-A-FD	NS40G FLD-1DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$4,309.50	\$3,802.50	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$0.00
5	NS41G-B	NS40G 1DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$4,309.50	\$3,802.50	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$0.00
5	NS41G-B-FD	NS40G FLD-1DM-4GB-2/2IO	\$0.00	B	51%	\$0.00	\$4,309.50	\$3,802.50	\$2,788.50	\$0.00	\$1,014.00	\$0.00	\$0.00
5	NS41G-DC-A-FD	NS40G FLD-1DM-4GB-4-IO DC	\$28,900.00	B	51%	\$14,161.00	\$4,913.00	\$4,335.00	\$3,179.00	\$0.00	\$1,156.00	\$0.00	\$0.00
5	NS41G-DC-B-FD	NS40G FLD1DM-4GB-2/2IO DC	\$28,900.00	B	51%	\$14,161.00	\$4,913.00	\$4,335.00	\$3,179.00	\$0.00	\$1,156.00	\$0.00	\$0.00
5	NS42C-A	NS40 INT-2DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NS42C-A-FD	NS40 FLD-2DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NS42C-B	NS40 INT-2DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NS42C-B-FD	NS40 FLD-2DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NS42C-DC-A-FD	NS40 FLD-2DM-4GB-4-IO DC	\$33,515.00	B	51%	\$16,422.35	\$5,697.55	\$5,027.25	\$3,686.65	\$0.00	\$1,340.60	\$0.00	\$0.00
5	NS42C-DC-B-FD	NS40 FLD-2DM-4GB-2/2IO DC	\$33,515.00	B	51%	\$16,422.35	\$5,697.55	\$5,027.25	\$3,686.65	\$0.00	\$1,340.60	\$0.00	\$0.00
5	NS42F-A	NS40 2DM-4GB-4-IO -8-FC	\$0.00	B	51%	\$0.00	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NS42F-A-FD	NS40 FLD-2DM-4GB-4-IO -8-FC	\$0.00	B	51%	\$0.00	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NS42F-B	NS40 2DM-4GB-2/2IO-8-FC	\$0.00	B	51%	\$0.00	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NS42F-B-FD	NS40 FLD-2DM-4GB-2/2IO-8-FC	\$0.00	B	51%	\$0.00	\$4,998.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NS42G-A	NS40G 2DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$6,494.00	\$5,730.00	\$4,202.00	\$0.00	\$1,528.00	\$0.00	\$0.00
5	NS42G-A-FD	NS40G FLD-2DM-4GB-4-IO	\$0.00	B	51%	\$0.00	\$6,494.00	\$5,730.00	\$4,202.00	\$0.00	\$1,528.00	\$0.00	\$0.00
5	NS42G-B	NS40G 2DM-4GB-2/2-IO	\$0.00	B	51%	\$0.00	\$6,494.00	\$5,730.00	\$4,202.00	\$0.00	\$1,528.00	\$0.00	\$0.00
5	NS42G-B-FD	NS40G FLD-2DM-4GB-2/2IO	\$0.00	B	51%	\$0.00	\$6,494.00	\$5,730.00	\$4,202.00	\$0.00	\$1,528.00	\$0.00	\$0.00
5	NS42G-DC-A-FD	NS40G FLD-2DM-4GB-4-IO DC	\$43,550.00	B	51%	\$21,339.50	\$7,403.50	\$6,532.50	\$4,790.50	\$0.00	\$1,742.00	\$0.00	\$0.00
5	NS42G-DC-B-FD	NS40G FLD2DM-4GB-2/2IO DC	\$43,550.00	B	51%	\$21,339.50	\$7,403.50	\$6,532.50	\$4,790.50	\$0.00	\$1,742.00	\$0.00	\$0.00
5	NS42U-DAEPAIR	TWO NS-4PDAE FOR USE WITH NS42U RACK	\$0.00	B	51%	\$0.00	\$2,006.00	\$1,770.00	\$1,298.00	\$0.00	\$472.00	\$0.00	\$0.00
5	NS4-4PDAE	4GB DAE FACTORY OR FIELD INSTALL	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS480-4PDAE	4GB DAE ONE MODEL FOR NS-480 FACTORY	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS480-4PDAE-F	4GB DAE ONE MODEL FOR NS-480 FIELD	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS480A-2-4-U	NS-480A 2 BLADE TO 4 BLADE UPGRADE	\$0.00	B	51%	\$0.00	\$6,497.40	\$5,733.00	\$4,204.20	\$0.00	\$1,528.00	\$0.00	\$0.00
5	NS480-AUX	NS-480 CAPTIVE ARRAY NO FC/ISCSI FACTOR	\$0.00	B	51%	\$0.00	\$3,388.10	\$2,989.50	\$2,192.30	\$0.00	\$797.20	\$0.00	\$0.00
5	NS480-AUX-CR	NS-480 CAPTIVE ARRAY NO FC NO ISCSI FLD	\$0.00	B	51%	\$0.00	\$3,388.10	\$2,989.50	\$2,192.30	\$0.00	\$797.20	\$0.00	\$0.00
5	NS480-AUX-LCR	NS480 ARRAY NO FC 12 ISCSI PORTS FL	\$26,950.00	B	51%	\$13,205.50	\$4,581.50	\$4,042.50	\$2,964.50	\$0.00	\$1,078.00	\$0.00	\$0.00
5	NS480-AUX-U	NS-480 CAPTIVE ARRAY NO FC NO ISCSI UPG	\$0.00	B	51%	\$0.00	\$1,688.10	\$1,489.50	\$1,092.30	\$0.00	\$397.20	\$0.00	\$0.00
5	NS480B-2-4-U	NS-480B 2 BLADE TO 4 BLADE UPGRADE	\$0.00	B	51%	\$0.00	\$6,497.40	\$5,733.00	\$4,204.20	\$0.00	\$1,528.00	\$0.00	\$0.00
5	NS480C-2-4-U	NS480 2BLADE TO 4BLADE UPG FOR 10G BLADE	\$0.00	B	51%	\$0.00	\$9,149.40	\$8,073.00	\$5,920.20	\$0.00	\$2,152.80	\$0.00	\$0.00
5	NS480-CS	NS-480 CONTROL STATION	\$0.00	B	51%	\$0.00	\$611.32	\$539.40	\$395.56	\$0.00	\$143.84	\$0.00	\$0.00
5	NS480-CS-FD	NS-480 CONTROL STATION (FIELD INSTALLED)	\$0.00	B	51%	\$0.00	\$719.10	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$0.00
5	NS480DAE-CR	4GB DAE MODEL FOR NS-480 FIELD VAULT DAE	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS480-FC-IS	ADD ISCSI IO TO NS-480 FC FOR MVA ETC	\$0.00	B	51%	\$0.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$0.00
5	NS480-NAS-FC	NS-480 NAS VARIANT TO FC VARIANT	\$0.00	B	51%	\$0.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$0.00
5	NS480-NAS-MIS	NS-480 NAS VARIANT TO MPFS ISCSI VARIANT	\$0.00	B	51%	\$0.00	\$3,570.00	\$3,150.00	\$2,310.00	\$0.00	\$840.00	\$0.00	\$0.00
5	NS4824-A	NS480 20F4DM-4GB-4CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$0.00
5	NS4824-A-FD	NS480 20F4DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$0.00
5	NS4824-B	NS480 20F4DM-4GB-4 OPT/CU GIGE PORTSFACT	\$0.00	B	51%	\$0.00	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$0.00
5	NS4824-B-FD	NS480 20F4DM-4GB-4 OPT/CU GIGE PORT FLD	\$0.00	B	51%	\$0.00	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$0.00
5	NS4824-C	NS480 20F4DM-4GB-30PT 10GE 2 CU 1GE FLD	\$0.00	B	51%	\$0.00	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$0.00
5	NS4824-C-FD	NS480 20F4DM-4GB-20PT 10GE 2 CU 1GE FLD	\$0.00	B	51%	\$0.00	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$0.00
5	NS482-A-FD	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$0.00
5	NS482-B	NS-480 INT-2DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$0.00
5	NS482-B-FD	NS480 2DM-4GB-4 OPT/CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$0.00
5	NS482-C	NS480 INT-2DM-4GB-4 OPT/CU GIGE (FIELD)	\$0.00	B	51%	\$0.00	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$0.00
5	NS482-C-FD	NS480 INT-2DM-4GB-20PT 10GE 2CU 1GE FACT	\$0.00	B	51%	\$0.00	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$0.00
5	NS484-A	NS480 INT-4DM-4GB-4 CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$0.00
5	NS484-A-FD	NS-480 INT-4DM-4GB-4 CU GIGE PORTS FLD	\$0.00	B	51%	\$0.00	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$0.00
5	NS484-B	NS480 4DM-4GB-4 OPT/CU GIGE PORTS FACT	\$0.00	B	51%	\$0.00	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$0.00
5	NS484-B-FD	NS480 INT-4DM-4GB-4 OPT/CU GIGE (FIELD)	\$0.00	B	51%	\$0.00	\$4,498.20	\$3,969.00	\$2,910.60	\$0.00	\$1,058.40	\$0.00	\$0.00
5	NS484-C	NS480 INT-4DM-4GB-30PT 10GE 2CU 1GE FACT	\$0.00	B	51%	\$0.00	\$6,538.20	\$5,769.00	\$4,230.60	\$0.00	\$1,538.40	\$0.00	\$0.00
5	NS484-C-FD	NS480 INT-4DM-4GB-20PT 10GE 2 CU 1GE FLD	\$0.00	B	51%	\$0.00	\$6,5						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	NS-4G10-400	DISK 400GB 10K 520BPS 12V 4GB FC 16MB	\$1,850.00	B	51%	\$906.50	\$314.50	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	\$0.00
5	NS-4G10-400HS	ASSY 400GB10K 520BPS 12V 4GB FC 16MB HS	\$0.00	B	51%	\$0.00	\$314.50	\$277.50	\$203.50	\$0.00	\$74.00	\$0.00	\$0.00
5	NS-4G10-400U	DISK 400GB10K 520BPS 12V 4GB FC 16MB UPG	\$0.00	B	51%	\$0.00	\$327.75	\$277.75	\$203.50	\$0.00	\$74.08	\$0.00	\$0.00
5	NS-4G10-450	450GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	\$0.00	B	51%	\$0.00	\$300.05	\$264.75	\$194.15	\$0.00	\$70.80	\$0.00	\$0.00
5	NS-4G10-450HS	450GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	\$0.00	B	51%	\$0.00	\$300.05	\$264.75	\$194.15	\$0.00	\$70.80	\$0.00	\$0.00
5	NS-4G10-450U	450GB 10K RPM 4GB FC DRIVE	\$0.00	B	51%	\$0.00	\$312.67	\$264.97	\$194.14	\$0.00	\$70.67	\$0.00	\$0.00
5	NS-4G10-600	600GB 10K FC DRIVE 520BPS 5/12V 4GB 16MB	\$0.00	B	51%	\$0.00	\$367.20	\$324.00	\$237.60	\$0.00	\$86.40	\$0.00	\$0.00
5	NS-4G10-600HS	600GB10KFC 520BPS 5/12V 4GB 16MB HOTSPR	\$0.00	B	51%	\$0.00	\$367.20	\$324.00	\$237.60	\$0.00	\$86.40	\$0.00	\$0.00
5	NS-4G10-600U	600GB 10K RPM 4GB FC DRIVE	\$0.00	B	51%	\$0.00	\$382.16	\$323.86	\$237.28	\$0.00	\$86.37	\$0.00	\$0.00
5	NS4G10S-600TU	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	\$0.00	B	51%	\$0.00	\$382.16	\$323.86	\$237.28	\$0.00	\$86.37	\$0.00	\$0.00
5	NS-4G10S-600U	600GB 10K SAS-FC UPGRADE DISK DRIVE NS	\$0.00	B	51%	\$0.00	\$382.16	\$323.86	\$237.28	\$0.00	\$86.37	\$0.00	\$0.00
5	NS-4G15-146	146GB 15K 520BPS 4GB	\$0.00	B	51%	\$0.00	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00
5	NS-4G15-146HS	146GB 15K 520BPS 4GB HS	\$0.00	B	51%	\$0.00	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00
5	NS-4G15-146U	146GB 15K 4GB FC DISK UPG	\$1,800.00	B	51%	\$882.00	\$235.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	\$0.00
5	NS-4G15-300	300GB 15K 4GB FC 520BPS	\$0.00	B	51%	\$0.00	\$285.60	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$0.00
5	NS-4G15-300HS	300GB 15K 4GB FC 520BPS HS	\$0.00	B	51%	\$0.00	\$285.60	\$252.00	\$184.80	\$0.00	\$67.20	\$0.00	\$0.00
5	NS-4G15-300TU	300GB 15K 4GB FC 520BPS UPG	\$0.00	B	51%	\$0.00	\$282.39	\$239.31	\$175.34	\$0.00	\$63.82	\$0.00	\$0.00
5	NS-4G15-300U	300GB 15K 4GB FC 520BPS UPG	\$0.00	B	51%	\$0.00	\$378.25	\$239.31	\$175.34	\$0.00	\$63.82	\$0.00	\$0.00
5	NS-4G15-450	450GB 15K 520BPS 12V 4GB FC HS	\$0.00	B	51%	\$0.00	\$378.25	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	\$0.00
5	NS-4G15-450HS	450GB 15K 520BPS 12V 4GB FC HS	\$0.00	B	51%	\$0.00	\$378.25	\$333.75	\$244.75	\$0.00	\$89.00	\$0.00	\$0.00
5	NS-4G15-450TU	450GB 15K 4GB FC 520BPS UPG	\$0.00	B	51%	\$0.00	\$373.90	\$316.86	\$232.15	\$0.00	\$84.50	\$0.00	\$0.00
5	NS-4G15-450U	450GB 15K 520BPS 12V 4GB FC UPG	\$0.00	B	51%	\$0.00	\$468.35	\$316.86	\$232.15	\$0.00	\$84.50	\$0.00	\$0.00
5	NS-4G15-600	600GB 15K 4G FC NAS DISK DRIVE	\$0.00	B	51%	\$0.00	\$468.35	\$413.25	\$303.05	\$0.00	\$110.20	\$0.00	\$0.00
5	NS-4G15-600HS	600GB 15K 4G FC NAS DISK DRIVE HOT SPARE	\$0.00	B	51%	\$0.00	\$468.35	\$413.25	\$303.05	\$0.00	\$110.20	\$0.00	\$0.00
5	NS-4G15-600TU	600GB 15K 4GB FC 520BPS UPG	\$0.00	B	51%	\$0.00	\$462.78	\$392.18	\$287.34	\$0.00	\$104.59	\$0.00	\$0.00
5	NS-4G15-600U	600GB 15K 4G FC NAS DISK DRIVE UPGRADE	\$0.00	B	51%	\$0.00	\$462.78	\$392.18	\$287.34	\$0.00	\$104.59	\$0.00	\$0.00
5	NS-4G15-73	73GB 15K 520BPS 4GB	\$1,030.00	B	51%	\$504.70	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00
5	NS-4G15-73HS	73GB 15K 520BPS 4GB HS	\$0.00	B	51%	\$0.00	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00
5	NS-4G15-73U	73GB 15K 4GB FC DISK UPG	\$0.00	B	51%	\$0.00	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$0.00
5	NS4-LP010-15	DAE WITH 15 1 TB SATA 5400 RPM DRIVES	\$0.00	B	51%	\$0.00	\$4,422.55	\$3,902.25	\$2,861.65	\$0.00	\$1,040.60	\$0.00	\$0.00
5	NS4-LP010-15U	DAE WITH 15 1 TB SATA 5400 RPM DRIVE UPG	\$0.00	B	51%	\$0.00	\$5,639.75	\$4,976.25	\$3,649.25	\$0.00	\$1,327.00	\$0.00	\$0.00
5	NS-4PDAE	NS INT EXP DAE	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-4PDAE-40	NS40 INT VAULT DAE	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-4PDAE-40FD	NS40 FLD VAULT DAE	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-4PDAE-80	NS80 DAE OS FAC INSTALL	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-4PDAE-80FD	NS80 DAE OS FLD INSTALL	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-4PDAE-CR	4G DAE FIELD INSTALL	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS-4PDAE-FD	NS FLD EXP DAE	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS501-501G-U	1DM NS500 INT TO GTWY UPG	\$0.00	B	51%	\$0.00	\$8,500.00	\$7,500.00	\$5,500.00	\$0.00	\$2,000.00	\$0.00	\$0.00
5	NS501-502-UPG	NS500 UPGRADE FROM 1-2 DM	\$0.00	B	51%	\$0.00	\$4,284.00	\$3,780.00	\$2,772.00	\$0.00	\$1,008.00	\$0.00	\$0.00
5	NS501-701G-U	1DM NS500 TO 700/CX500 UP	\$0.00	B	51%	\$0.00	\$12,614.00	\$11,130.00	\$8,162.00	\$0.00	\$2,968.00	\$0.00	\$0.00
5	NS501G-502G-U	NS500 GTWY 1-2 DM UPGR	\$0.00	B	51%	\$0.00	\$3,204.50	\$2,827.50	\$2,073.50	\$0.00	\$754.00	\$0.00	\$0.00
5	NS501G-701G-U	1DM NS500G TO NS700G UPG	\$0.00	B	51%	\$0.00	\$5,491.00	\$4,845.00	\$3,553.00	\$0.00	\$1,292.00	\$0.00	\$0.00
5	NS502-502G-U	2DM NS500 INT TO GTWY UPG	\$0.00	B	51%	\$0.00	\$8,500.00	\$7,500.00	\$5,500.00	\$0.00	\$2,000.00	\$0.00	\$0.00
5	NS502-702G-U	2DM NS500 TO 700/CX500 UP	\$0.00	B	51%	\$0.00	\$12,614.00	\$11,130.00	\$8,162.00	\$0.00	\$2,968.00	\$0.00	\$0.00
5	NS502G-42G-U	2DM NS500G TO NS40G UPG	\$0.00	B	51%	\$0.00	\$6,494.00	\$5,730.00	\$4,202.00	\$0.00	\$1,528.00	\$0.00	\$0.00
5	NS502G-702G-U	2DM NS500G TO NS700G UPG	\$0.00	B	51%	\$0.00	\$9,945.00	\$8,775.00	\$6,435.00	\$0.00	\$2,340.00	\$0.00	\$0.00
5	NS601-601G-U	NS601 UPG TO GATEWAY	\$0.00	B	51%	\$0.00	\$6,715.00	\$5,925.00	\$4,345.00	\$0.00	\$1,580.00	\$0.00	\$0.00
5	NS601-602-UPG	NS600 UPGRADE FROM 1-2 DM	\$0.00	B	51%	\$0.00	\$3,434.00	\$3,030.00	\$2,222.00	\$0.00	\$808.00	\$0.00	\$0.00
5	NS601G-602G-U	NS600G UPGRADE FROM 1-2 D	\$0.00	B	51%	\$0.00	\$3,434.00	\$3,030.00	\$2,222.00	\$0.00	\$808.00	\$0.00	\$0.00
5	NS601G-701G-U	1DM UPG NS600 TO NS700	\$0.00	B	51%	\$0.00	\$3,774.00	\$3,330.00	\$2,442.00	\$0.00	\$898.00	\$0.00	\$0.00
5	NS602-602G-U	NS602 UPG TO GATEWAY	\$0.00	B	51%	\$0.00	\$7,412.00	\$6,540.00	\$4,796.00	\$0.00	\$1,744.00	\$0.00	\$0.00
5	NS602-702-UPG	NS600-NS700 UPG - 2 DM	\$0.00	B	51%	\$0.00	\$10,676.00	\$9,420.00	\$6,908.00	\$0.00	\$2,512.00	\$0.00	\$0.00
5	NS602G-702G-U	2DM UPG NS600 TO NS700	\$0.00	B	51%	\$0.00	\$7,531.00	\$6,645.00	\$4,873.00	\$0.00	\$1,772.00	\$0.00	\$0.00
5	NS701-2-A-UPG	NS700 1-2 DM NEW UPGR	\$0.00	B	51%	\$0.00	\$6,366.50	\$5,617.50	\$4,119.50	\$0.00	\$1,498.00	\$0.00	\$0.00
5	NS701-701G-U	NS701 INT TO GTWY CONVERT	\$0.00	B	51%	\$0.00	\$10,234.00	\$9,030.00	\$6,622.00	\$0.00	\$2,408.00	\$0.00	\$0.00
5	NS701-702-UPG	NS700 UPGRADE FROM 1-2 DM	\$0.00	B	51%	\$0.00	\$6,324.00	\$5,580.00	\$4,092.00	\$0.00	\$1,488.00	\$0.00	\$0.00
5	NS701-CA-U	NS700 1DM-UPG TO 6/2 IO	\$0.00	B	51%	\$0.00	\$5,060.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	\$0.00
5	NS701G-CA-U	NS700 GTWY 1-2 DM NEW UPG	\$0.00	B	51%	\$0.00	\$5,060.00	\$2,700.00	\$1,980.00	\$0.00	\$720.00	\$0.00	\$0.00
5	NS701G-702G-U	NS700G UPG FROM 1-2 DMS	\$0.00	B	51%	\$0.00	\$6,324.00	\$5,580.00	\$4,092.00	\$0.00	\$1,488.00	\$0.00	\$0.00
5	NS701G-GA-U	NS700G 1DM-UPG TO 6/2 IO	\$0.00	B	51%	\$0.00	\$4,454.00	\$3,930.00	\$2,882.00	\$0.00	\$1,048.00	\$0.00	\$0.00
5	NS702-702G-U	NS702 INT TO GTWY CONVERT	\$0.00	B	51%	\$0.00	\$10,931.00	\$9,645.00	\$7,073.00	\$0.00	\$2,572.00	\$0.00	\$0.00
5	NS702-CA-U	NS700 2DM-UPG TO 6/2 IO	\$0.00	B	51%	\$0.00	\$7,956.00	\$7,020.00	\$5,184.00	\$0.00	\$1,872.00	\$0.00	\$0.00
5	NS702G-GA-U	NS700G 2DM-UPG TO 6/2 IO	\$0.00	B	51%	\$0.00	\$8,908.00	\$7,860.00	\$5,764.00	\$0.00	\$2,096.00	\$0.00	\$0.00
5	NS80-AUX	NS80 ARRAY RACK REQ	\$0.00	B	51%	\$0.00	\$15,419.00	\$13,605.00	\$9,877.00	\$0.00	\$3,628.00	\$0.00	\$0.00
5	NS80-AUX-FC	NS80 ARRAY 2 FC	\$0.00	B	51%	\$0.00	\$15,419.00	\$13,605.00	\$9,877.00	\$0.00	\$3,628.00	\$0.00	\$0.00
5	NS80-AUX-FD	NS80 ARRAY FLD INSTALL	\$0.00	B	51%	\$0.00	\$15,419.00	\$13,605.00	\$9,877.00	\$0.00	\$3,628.00	\$0.00	\$0.00
5	NS80CDM0-4A	NS80 XB60 4GB6CU+20P INT FACT	\$0.00	B	51%	\$0.00	\$2,550.00	\$2,250.00	\$1,650.00	\$0.00	\$600.00	\$0.00	\$0.00
5	NS80CDM0-4AFD	NS80 XB60 4GB6CU+20P INT FLD INST	\$0.00	B	51%	\$0.00	\$3,315.00	\$2,925.00	\$2,145.00	\$0.00	\$780.00	\$0.00	\$0.00
5	NS80CDM0-4A-U	NS80 XB60 4GB6CU+20P INT UPG	\$0.00	B	51%	\$0.00	\$5,100.00	\$4,500.00	\$3,300.00	\$0.00	\$1,200.00	\$0.00	\$0.00
5	NS80CDM1-4C	NS80 XB65 4GB4G MIM6CU+20P GIGE+1X10	\$0.00	B	51%	\$0.00	\$5,100.00	\$4,500.00	\$3,300.00	\$0.00	\$1,200.00	\$0.00	\$0.00
5	NS80CDM1-4CFD	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE FLD	\$0.00	B	51%	\$0.00	\$6,630.00	\$5,850.00	\$4,290.00	\$0.00	\$1,560.00	\$0.00	\$0.00
5	NS80CDM1-4C-S	NS80 XBLADE60 TO XBLADE 65 UPGRADE	\$0.00	B	51%	\$0.00	\$6,630.00	\$5,850.00	\$4,290.00	\$0.00	\$1,560.00	\$0.00	\$0.00
5	NS80CDM1-4C-U	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE UG	\$0.00	B	51%	\$0.00	\$5,950.00	\$5,250.00	\$3,850.00	\$0.00	\$1,400.00	\$0.00	\$0.00
5	NS80CDME60	NS80 INT ENCL WITH 2 XB60 FACTORY	\$0.00	B	51%	\$0.00	\$5,950.00	\$5,250.00	\$3,850.00	\$0.00	\$1,400.00	\$0.00	\$0.00
5	NS80CDME60-FD	NS80 INT ENCL WITH 2 XB60 FLD INST	\$0.00	B	51%	\$0.00	\$12,750.00	\$11,250.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$0.00
5	NS80CDME65	NS80 INT ENCL WITH 2 XB65 FACTORY	\$0.00	B	51%	\$0.00	\$12,750.00	\$11,250.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$0.00
5	NS80CDME65-FD	NS80 INT ENCL WITH 2 XB65 FLD INST	\$0.00	B	51%	\$0.00	\$1,079.50	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$0.00
5	NS80-CS	NS80 CONTROL STATION FACTORY PRIMARY	\$0.00	B	51%	\$0.00	\$1,079.50	\$952.50	\$698.50	\$0.00	\$		

Dell EMC NASPO ValuePoint Contract MNWNC-109
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	NS80-DME0-FD	NS80 ENCLOSURE FLD INSTALL	\$0.00	B	51%	\$0.00	\$1,003.00	\$885.00	\$649.00	\$0.00	\$236.00	\$0.00	\$0.00
5	NS80GDM0-4A	NS80 XB60 4GB6CU+20P GW FACT	\$0.00	B	51%	\$0.00	\$4,250.00	\$3,750.00	\$2,750.00	\$0.00	\$1,000.00	\$0.00	\$0.00
5	NS80GDM0-4AFD	NS80 XB60 4GB6CU+20P GW FLD INST	\$0.00	B	51%	\$0.00	\$4,250.00	\$3,750.00	\$2,750.00	\$0.00	\$1,000.00	\$0.00	\$0.00
5	NS80GDM0-4A-U	NS80 XB60 4GB6CU+20P GW UPG	\$0.00	B	51%	\$0.00	\$5,525.00	\$4,875.00	\$3,575.00	\$0.00	\$1,300.00	\$0.00	\$0.00
5	NS80GDM1-4C	NS80 XB65 4GB4GB MIM6CU+20P GIGE+1X10	\$0.00	B	51%	\$0.00	\$6,750.00	\$6,750.00	\$4,950.00	\$0.00	\$1,800.00	\$0.00	\$0.00
5	NS80GDM1-4CFD	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE FLD	\$0.00	B	51%	\$0.00	\$7,650.00	\$6,750.00	\$4,950.00	\$0.00	\$1,800.00	\$0.00	\$0.00
5	NS80GDM1-4C-S	NS80G XBLADE60 TO XBLADE 65 UPGRADE	\$0.00	B	51%	\$0.00	\$9,945.00	\$8,775.00	\$6,435.00	\$0.00	\$2,340.00	\$0.00	\$0.00
5	NS80GDM1-4C-U	NS80 4GB4GB 6CU+20P GIGE 1X10 GIGE UG	\$0.00	B	51%	\$0.00	\$9,945.00	\$8,775.00	\$6,435.00	\$0.00	\$2,340.00	\$0.00	\$0.00
5	NS80GDM6E0	NS80 GW ENCL WITH 2 XB60 FACTORY	\$0.00	B	51%	\$0.00	\$8,330.00	\$7,350.00	\$5,390.00	\$0.00	\$1,960.00	\$0.00	\$0.00
5	NS80GDM6E0-FD	NS80 GW ENCL WITH 2 XB60 FLD INST	\$0.00	B	51%	\$0.00	\$8,330.00	\$7,350.00	\$5,390.00	\$0.00	\$1,960.00	\$0.00	\$0.00
5	NS80GDM6E5	NS80 GW ENCL WITH 2 XB65 FACTORY	\$0.00	B	51%	\$0.00	\$12,750.00	\$11,250.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$0.00
5	NS80GDM6E5-FD	NS80 GW ENCL WITH 2 XB65 FLD INST	\$0.00	B	51%	\$0.00	\$12,750.00	\$11,250.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$0.00
5	NS-8GFC-SFP	SINGLE 8G FC SFP	\$0.00	B	51%	\$0.00	\$531.25	\$468.75	\$343.75	\$0.00	\$125.00	\$0.00	\$0.00
5	NS960-AUX	NS-960 ARRAY 8FC	\$0.00	B	51%	\$0.00	\$11,305.00	\$9,975.00	\$7,315.00	\$0.00	\$2,660.00	\$0.00	\$0.00
5	NS960-AUX8	NS-960 ARRAY 8 8GBFC	\$0.00	B	51%	\$0.00	\$12,261.25	\$10,818.75	\$7,993.75	\$0.00	\$2,885.00	\$0.00	\$0.00
5	NS960-CSB	NS-960 CONTROL STATION FACTORY PRIMARY	\$0.00	B	51%	\$0.00	\$680.00	\$600.00	\$440.00	\$0.00	\$160.00	\$0.00	\$0.00
5	NS960-CSB2	NS-960 CONTROL STATION FACTORY 2ND	\$0.00	B	51%	\$0.00	\$971.55	\$857.25	\$628.65	\$0.00	\$228.60	\$0.00	\$0.00
5	NS960DM-8A	NS-960 A BLADE 8GB MEM 8 GBE 4 FC	\$0.00	B	51%	\$0.00	\$4,078.30	\$3,598.50	\$2,598.90	\$0.00	\$959.60	\$0.00	\$0.00
5	NS960DM-8A1	NS-960 A1 BLADE 8GB MEM 16 GBE 4 FC	\$0.00	B	51%	\$0.00	\$4,607.00	\$4,065.00	\$2,930.00	\$0.00	\$1,084.00	\$0.00	\$0.00
5	NS960DM-8A2	NS-960 A2 BLD 8GB MEM 4GBE ONE 10GBE OPT	\$0.00	B	51%	\$0.00	\$5,927.05	\$5,229.75	\$3,835.15	\$0.00	\$1,394.60	\$0.00	\$0.00
5	NS960DM-8B	NS960 B BLD 8GB MEM 4GBE CU 4 GBE OP 4FC	\$0.00	B	51%	\$0.00	\$4,210.90	\$3,715.50	\$2,724.70	\$0.00	\$990.80	\$0.00	\$0.00
5	NS960DM-8B1	NS-960B1 8GB MEM 8 GBE CU 8 GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$4,873.90	\$4,300.50	\$3,153.70	\$0.00	\$1,146.80	\$0.00	\$0.00
5	NS960DM-8C	NS-960 C BLADE 8GB MEM 2 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$4,892.30	\$4,317.00	\$3,165.80	\$0.00	\$1,151.20	\$0.00	\$0.00
5	NS960DM-8C1	NS-960 C1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$6,237.30	\$5,503.50	\$4,035.90	\$0.00	\$1,467.60	\$0.00	\$0.00
5	NS960DM-8C3	NS960 8GBMEM 2 10GBEOP 4GBEUCU 4GBEOP 4FC	\$0.00	B	51%	\$0.00	\$5,555.60	\$4,902.00	\$3,684.80	\$0.00	\$1,307.20	\$0.00	\$0.00
5	NS960DM-8C5	NS960 CS 8GB MEM 2 10GBE OP 8 GBE CU 4FC	\$0.00	B	51%	\$0.00	\$6,239.00	\$5,505.00	\$4,037.00	\$0.00	\$1,468.00	\$0.00	\$0.00
5	NS960DM-8D	NS-960 D BLADE 8GB MEM 8 GBE 4 GBFC	\$0.00	B	51%	\$0.00	\$4,227.00	\$3,729.75	\$2,735.15	\$0.00	\$994.60	\$0.00	\$0.00
5	NS960DM-8D1	NS-960 D1 BLADE 8GB MEM 16 GBE 4 8GBFC	\$0.00	B	51%	\$0.00	\$4,755.75	\$4,196.25	\$3,077.25	\$0.00	\$1,119.00	\$0.00	\$0.00
5	NS960DM-8E	NS960 8GB MEM 4 GBE CU 4 GBE OP 4 8GBFC	\$0.00	B	51%	\$0.00	\$4,359.65	\$3,846.75	\$2,820.95	\$0.00	\$1,025.80	\$0.00	\$0.00
5	NS960DM-8E1	NS960 8GB MEM 8 GBE CU 8 GBE OP 4 8GBFC	\$0.00	B	51%	\$0.00	\$5,022.65	\$4,431.75	\$3,249.95	\$0.00	\$1,181.80	\$0.00	\$0.00
5	NS960DM-8F	NS-960 F BLADE 8GB MEM 2 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$5,041.35	\$4,448.25	\$3,262.05	\$0.00	\$1,186.20	\$0.00	\$0.00
5	NS960DM-8F1	NS-960 F1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$6,386.05	\$5,634.75	\$4,132.15	\$0.00	\$1,502.60	\$0.00	\$0.00
5	NS960DM-8F3	NS960 8GBMEM 2 10GBEOP 4GBEUCU 4GBEOP 4FC	\$0.00	B	51%	\$0.00	\$5,704.35	\$5,033.25	\$3,691.05	\$0.00	\$1,342.20	\$0.00	\$0.00
5	NS960DM-8F5	NS960 FS 8GB MEM 2 10GBE OP 8 GBE CU 4FC	\$0.00	B	51%	\$0.00	\$6,387.75	\$5,636.25	\$4,131.25	\$0.00	\$1,503.00	\$0.00	\$0.00
5	NS960-DME0	NS-960 INITIAL ENCLOSURE ONE REQUIRED	\$0.00	B	51%	\$0.00	\$1,608.20	\$1,419.00	\$1,040.60	\$0.00	\$378.40	\$0.00	\$0.00
5	NS960-DME1	NS-960 ENCLOSURE	\$0.00	B	51%	\$0.00	\$2,297.50	\$2,027.25	\$1,486.65	\$0.00	\$556.60	\$0.00	\$0.00
5	NS960-DM-F4	NS-960 BASE BLADE 8GB MEM, 4 PORT 4G FC	\$0.00	B	51%	\$0.00	\$2,378.30	\$2,098.50	\$1,538.90	\$0.00	\$559.90	\$0.00	\$0.00
5	NS960-DM-F4U	NS960 8GB MEM 4 PORTS 4GFC UPG	\$0.00	B	51%	\$0.00	\$3,091.79	\$2,728.05	\$2,000.57	\$0.00	\$727.48	\$0.00	\$0.00
5	NS960-DM-F8	NS-960 BASE BLADE 8GB MEM, 4 PORT 8G FC	\$0.00	B	51%	\$0.00	\$2,527.25	\$2,229.75	\$1,635.15	\$0.00	\$594.60	\$0.00	\$0.00
5	NS960-DM-F8U	NS960 8GB MEM 4 PORTS 8GFC UPG	\$0.00	B	51%	\$0.00	\$3,285.25	\$2,898.75	\$2,125.75	\$0.00	\$773.00	\$0.00	\$0.00
5	NS960-DME0	NS-960 ISCSI INITIAL ENCL ONE REQUIRED	\$0.00	B	51%	\$0.00	\$2,703.35	\$2,385.00	\$1,740.00	\$0.00	\$636.00	\$0.00	\$0.00
5	NS96-CSB2-U	NS-960 CONTROL STATION UPGRADE	\$0.00	B	51%	\$0.00	\$1,403.35	\$1,238.25	\$908.05	\$0.00	\$330.20	\$0.00	\$0.00
5	NS96-DM-8A1-U	NS-960 A1 BLADE 8GB MEM 4 GBE 16 FC	\$0.00	B	51%	\$0.00	\$5,989.10	\$5,238.25	\$3,875.30	\$0.00	\$1,409.20	\$0.00	\$0.00
5	NS96-DM-8A2-U	NS960 A2 8GB MEM 4 GBE ONE 10GBE OPT UPG	\$0.00	B	51%	\$0.00	\$7,705.25	\$6,798.75	\$4,985.75	\$0.00	\$1,813.00	\$0.00	\$0.00
5	NS96-DM-8A-U	NS-960 A BLADE 8GB MEM 4GBE 8FC UPGRADE	\$0.00	B	51%	\$0.00	\$5,302.30	\$4,678.50	\$3,430.90	\$0.00	\$1,247.60	\$0.00	\$0.00
5	NS96-DM-8B1-U	NS960 8GBMEM 8GBE CU 8 GBE OP 4 FC UPG	\$0.00	B	51%	\$0.00	\$6,335.90	\$5,590.50	\$4,099.70	\$0.00	\$1,490.80	\$0.00	\$0.00
5	NS96-DM-8B-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 FC UPG	\$0.00	B	51%	\$0.00	\$5,474.00	\$4,830.00	\$3,542.00	\$0.00	\$1,288.00	\$0.00	\$0.00
5	NS96-DM-8C1-U	NS-960 C1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$8,109.00	\$7,155.00	\$5,247.00	\$0.00	\$1,908.00	\$0.00	\$0.00
5	NS96-DM-8C3-U	NS960 8GB MEM 2 10GBEOP 4GBEUCU 4GBEOP 4FC	\$0.00	B	51%	\$0.00	\$8,110.70	\$7,221.60	\$5,248.10	\$0.00	\$1,699.20	\$0.00	\$0.00
5	NS96-DM-8C5-U	NS960 8GB MEM 2 10GBE OP 8 GBE CU 4 FC U	\$0.00	B	51%	\$0.00	\$8,110.70	\$7,156.50	\$5,248.10	\$0.00	\$1,908.40	\$0.00	\$0.00
5	NS96-DM-8C-U	NS960 8GB MEM 2 10GBE OP 4FC UIC	\$0.00	B	51%	\$0.00	\$6,359.70	\$5,611.50	\$4,115.10	\$0.00	\$1,496.40	\$0.00	\$0.00
5	NS96-DM-8D1-U	NS-960 D1 BLADE 8GBMEM 16GBE 4 8GBFC UP	\$0.00	B	51%	\$0.00	\$6,182.56	\$5,455.20	\$4,000.48	\$0.00	\$1,454.72	\$0.00	\$0.00
5	NS96-DM-8E1-U	NS960 8GB MEM 8 GBECU 8 GBEOP 4 8GBFC U	\$0.00	B	51%	\$0.00	\$5,495.25	\$4,848.75	\$3,555.75	\$0.00	\$1,293.00	\$0.00	\$0.00
5	NS96-DM-8E-U	NS960 8GB MEM 4 GBECU 4 GBEOP 4 8GBFC UP	\$0.00	B	51%	\$0.00	\$6,529.53	\$5,761.35	\$4,224.99	\$0.00	\$1,536.36	\$0.00	\$0.00
5	NS96-DM-8F1-U	NS960 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$0.00	B	51%	\$0.00	\$5,667.63	\$5,000.85	\$3,667.29	\$0.00	\$1,333.56	\$0.00	\$0.00
5	NS96-DM-8F3-U	NS960 8GBMEM 2 10GBEOP 4GBEUCU 4GBEOP 4FC	\$0.00	B	51%	\$0.00	\$8,301.95	\$7,325.25	\$5,371.85	\$0.00	\$1,953.40	\$0.00	\$0.00
5	NS96-DM-8F5-U	NS960 8GB MEM 2 10GBEOP 8 GBECU 4FC UPG	\$0.00	B	51%	\$0.00	\$7,415.74	\$6,543.30	\$4,798.42	\$0.00	\$1,744.88	\$0.00	\$0.00
5	NS96-DM-8F-U	NS-960 F BLADE 8GBMEM 2 10GBE OP 4FC UPG	\$0.00	B	51%	\$0.00	\$8,304.16	\$7,327.20	\$5,373.28	\$0.00	\$1,953.92	\$0.00	\$0.00
5	NS96-DME1-U	NS-960 ENCLOSURE UPG	\$0.00	B	51%	\$0.00	\$6,553.84	\$5,782.80	\$4,240.72	\$0.00	\$1,542.08	\$0.00	\$0.00
5	NS-AF04-100	100GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00	B	51%	\$0.00	\$3,513.90	\$3,100.90	\$2,273.70	\$0.00	\$826.80	\$0.00	\$0.00
5	NS-AF04-100HS	100GB 3.5IN 4GB FLASH DRIVE HOT SPARE	\$0.00	B	51%	\$0.00	\$1,042.95	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$0.00
5	NS-AF04-100U	100GB 3.5IN 520BPS FLASH 4GB FC UIG	\$0.00	B	51%	\$0.00	\$1,042.95	\$920.25	\$674.85	\$0.00	\$245.40	\$0.00	\$0.00
5	NS-AF04-200	200GB 3.5 520BPS FLASH DRIVE 4GB FC	\$0.00	B	51%	\$0.00	\$1,031.10	\$873.80	\$640.21	\$0.00	\$233.04	\$0.00	\$0.00
5	NS-AF04-200HS	200GB 520BPS DRIVE 4GB FC HOT SPARE	\$0.00	B	51%	\$0.00	\$1,881.90	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$0.00
5	NS-AF04-200U	200GB 3.5IN 520BPS FLASH 4GB FC UIG	\$0.00	B	51%	\$0.00	\$1,881.90	\$1,660.50	\$1,217.70	\$0.00	\$442.80	\$0.00	\$0.00
5	NS-AT05-250	250GB PATA 5400RPM	\$950.00	B	51%	\$465.50	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$0.00
5	NS-AT05-250U	250GB PATA 5400RPM	\$1,280.00	B	51%	\$627.20	\$167.81	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	\$0.00
5	NS-AT05-320	320GB 5400RPM PATA	\$950.00	B	51%	\$465.50	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$0.00
5	NS-AT05-320U	320GB 5400RPM PATA UPG	\$1,280.00	B	51%	\$627.20	\$167.81	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	\$0.00
5	NS-AT07-010	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440.00	B	51%	\$705.60	\$244.80	\$216.00	\$158.40	\$0.00	\$57.60	\$0.00	\$0.00
5	NS-AT07-010HS	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,440.00	B	51%	\$705.60	\$244.80	\$216.00	\$158.40	\$0.00	\$57.60	\$0.00	\$0.00
5	NS-AT07-010U	ASSY DISK 1000GB 7.2K 512BPS SATA 3GB 32	\$1,790.00	B	51%	\$877.10	\$234.67	\$198.87	\$145.71	\$0.00	\$53.04	\$0.00	\$0.00
5	NS-AT07-250	250GB 7200RPM ATA DRIVE	\$465.50	B	51%	\$232.75	\$161.50	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$0.00
5	NS-AT07-250U	250GB 7200RPM ATA DRIVE	\$1,280.00	B	51%	\$627.20	\$167.81	\$142.21	\$104.19	\$0.00	\$37.93	\$0.00	\$0.00
5	NS-AT07-500	500GB 7200RPM SATA DISK	\$1,330.00	B	51%	\$651.70	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00
5	NS-AT07-500U	500GB SATA UPGRADE	\$1,895.00	B	51%	\$873.55	\$235.32	\$199.42	\$146.11	\$0.00	\$53.19	\$0.00	\$0.00
5	NS-AT07-750	750GB 7200RPM SATA II 512BPS KLONDIKE	\$1,895.00	B	51%	\$873							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	NSB2G10-300	NEBS 300GB 10K 2GB FC	\$0.00	B	51%	\$0.00	\$249.05	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$0.00
5	NSB2G10-300HS	NEBS 300GB 10K 2GB FC HS	\$0.00	B	51%	\$0.00	\$249.05	\$219.75	\$161.15	\$0.00	\$58.60	\$0.00	\$0.00
5	NSB2G10-300U	NEBS 300GB 10K 2GB FC UPG	\$0.00	B	51%	\$0.00	\$259.58	\$219.98	\$161.17	\$0.00	\$58.67	\$0.00	\$0.00
5	NSB4G15-146	NEBS 146GB 15K 4GB FC	\$1,330.00	B	51%	\$651.70	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00
5	NSB4G15-146HS	NEBS 146GB 15K 4GB FC HS	\$1,330.00	B	51%	\$651.70	\$226.10	\$199.50	\$146.30	\$0.00	\$53.20	\$0.00	\$0.00
5	NSB4G15-146U	NEBS 146GB 15K 4GB FC UPG	\$1,800.00	B	51%	\$882.00	\$235.98	\$199.98	\$146.52	\$0.00	\$53.33	\$0.00	\$0.00
5	NSB4G15-73	NEBS 73GB 15K 4GB FC	\$0.00	B	51%	\$0.00	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00
5	NSB4G15-73HS	NEBS 73GB 15K 4GB FC HS	\$0.00	B	51%	\$0.00	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00
5	NSB4G15-73U	NEBS 73GB 15K 4GB FC UPG	\$0.00	B	51%	\$0.00	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$0.00
5	NS-CS	1 CS NS500/NS700 EMC Rack	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS-CS-2	2nd CS NS704 EMC Rack	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS-CS-2-FD	2nd CS NS704 Fld Inst	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS-CS-2-U	2nd CS add-on for NS704	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NS-CSB	GATEWAY CONTROL STATION SERIES B	\$0.00	B	51%	\$0.00	\$1,079.50	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$0.00
5	NS-CSB2	GATEWAY C-STATION SERIES B - SECONDARY	\$0.00	B	51%	\$0.00	\$1,079.50	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$0.00
5	NS-CSB2-U	SECOND CONT-STATION ADD-ON FOR CELEERRA	\$0.00	B	51%	\$0.00	\$1,403.35	\$1,238.25	\$908.05	\$0.00	\$330.20	\$0.00	\$0.00
5	NS-CSFD	1 CS NS500/NS700 Fld Inst	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NSD480-AUX	NS-480 DENSE ARRAY NO FC/ISCSI FACT	\$0.00	B	51%	\$0.00	\$3,388.10	\$2,989.50	\$2,192.30	\$0.00	\$797.20	\$0.00	\$0.00
5	NSD480-CS	NS-480 DENSE CONTROL STATION	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NSD4824-A	NS480 DENSE 20F4DM-4GB-4 CU GIGE FACT	\$0.00	B	51%	\$0.00	\$4,988.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NSD4824-B	NS480 DENSE 20F4DM-4GB-4 OPT/ CU GIGE	\$0.00	B	51%	\$0.00	\$4,988.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NSD4824-C	NS480 DENSE 20F4DM-4GB-20PT10GE2CU1GE	\$0.00	B	51%	\$0.00	\$7,038.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	\$0.00
5	NSD482-A	NS480 DENSE 2DM-4GB-4 CU GIGE PORTS	\$0.00	B	51%	\$0.00	\$4,988.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NSD482-B	NS480 DENSE 2DM-4GB-4 OPT/ CU GIGE FACT	\$0.00	B	51%	\$0.00	\$4,988.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NSD482-C	NS480 DENSE 2DM-4GB-20PT 10GE 2CU1GE	\$0.00	B	51%	\$0.00	\$4,988.00	\$4,410.00	\$3,234.00	\$0.00	\$1,176.00	\$0.00	\$0.00
5	NSD484-A	NS480 DENSE 4DM-4GB-4 CU GIGE PORTS	\$0.00	B	51%	\$0.00	\$7,038.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	\$0.00
5	NSD484-B	NS480 DENSE 4DM-4GB-4 OPT/ CU GIGE FACT	\$0.00	B	51%	\$0.00	\$7,038.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	\$0.00
5	NSD484-C	NS480 DENSE 4DM-4GB-20PT 10GE 2CU1GE	\$0.00	B	51%	\$0.00	\$7,038.00	\$6,210.00	\$4,554.00	\$0.00	\$1,656.00	\$0.00	\$0.00
5	NSD4PDAE-40FD	NS40-FLD-VAULT-DAE DC	\$0.00	B	51%	\$0.00	\$1,343.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	\$0.00
5	NSD4PDAE-FD	NS40-FLD-EXP-DAE DC	\$0.00	B	51%	\$0.00	\$1,343.00	\$1,185.00	\$869.00	\$0.00	\$316.00	\$0.00	\$0.00
5	NSD960-AUX	NS-960 DENSE AUX CHASSIS	\$0.00	B	51%	\$0.00	\$11,900.00	\$10,500.00	\$7,700.00	\$0.00	\$2,800.00	\$0.00	\$0.00
5	NSD960-AUX8	NS-960 DENSE AUX CHASSIS	\$0.00	B	51%	\$0.00	\$14,424.50	\$12,727.50	\$9,333.50	\$0.00	\$3,394.00	\$0.00	\$0.00
5	NSD960-CSB	DENSE NS-960 PRIMARY CONTROL STATION	\$0.00	B	51%	\$0.00	\$1,079.50	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$0.00
5	NSD960-CSB2	DENSE NS-960 CONTROL STATION 2	\$0.00	B	51%	\$0.00	\$1,079.50	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$0.00
5	NSD960-DME0	NS960 DENSE INT INITIAL D-MOVER ENCL-0	\$0.00	B	51%	\$0.00	\$2,703.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$0.00
5	NSD960-DME1	NS960 DENSE INT DATAMOVER ENCLOSURE 1	\$0.00	B	51%	\$0.00	\$2,703.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$0.00
5	NSDAE10146OS	NS800 DAE W-OS 5-10K146GB	\$13,900.00	B	51%	\$6,811.00	\$2,363.00	\$2,085.00	\$1,529.00	\$0.00	\$556.00	\$0.00	\$0.00
5	NSDAE10146OSF	NS800 DAE W-OS 5-10K146GB	\$13,900.00	B	51%	\$6,811.00	\$2,363.00	\$2,085.00	\$1,529.00	\$0.00	\$556.00	\$0.00	\$0.00
5	NSDAE1073OS	NS800 DAE W-OS 5-10K73GB	\$10,550.00	B	51%	\$5,169.50	\$1,793.50	\$1,582.50	\$1,160.50	\$0.00	\$422.00	\$0.00	\$0.00
5	NSDAE1073OSFD	NS800 DAE W-OS 5-10K73GB	\$10,550.00	B	51%	\$5,169.50	\$1,793.50	\$1,582.50	\$1,160.50	\$0.00	\$422.00	\$0.00	\$0.00
5	NSDAE1536OS	NS800 DAE W-OS 5-15K36GB	\$9,750.00	B	51%	\$4,777.50	\$1,657.50	\$1,462.50	\$1,072.50	\$0.00	\$390.00	\$0.00	\$0.00
5	NSDAE1536OSFD	NS800 DAE W-OS 5-15K36GB	\$9,750.00	B	51%	\$4,777.50	\$1,657.50	\$1,462.50	\$1,072.50	\$0.00	\$390.00	\$0.00	\$0.00
5	NSDAE1573OS	NS800 DAE W-OS 5-15K73GB	\$13,700.00	B	51%	\$6,713.00	\$2,329.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	\$0.00
5	NSDAE1573OSFD	NS800 DAE W-OS 5-15K73GB	\$13,700.00	B	51%	\$6,713.00	\$2,329.00	\$2,055.00	\$1,507.00	\$0.00	\$548.00	\$0.00	\$0.00
5	NS-FC04-073	73GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$1,382.10	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	\$0.00
5	NS-FC04-073HS	73GB 4GB FIBRE CHANNEL EFD HS	\$0.00	B	51%	\$0.00	\$1,382.10	\$1,219.50	\$894.30	\$0.00	\$325.20	\$0.00	\$0.00
5	NS-FC04-073U	73GB 4GB FIBRE CHANNEL EFD UPGRADE	\$0.00	B	51%	\$0.00	\$1,438.82	\$1,219.32	\$893.37	\$0.00	\$325.19	\$0.00	\$0.00
5	NS-FC04-200	200GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$3,057.45	\$2,697.75	\$1,978.35	\$0.00	\$719.42	\$0.00	\$0.00
5	NS-FC04-200HS	200GB 4GB FIBRE CHANNEL EFD HS	\$0.00	B	51%	\$0.00	\$3,057.45	\$2,697.75	\$1,978.35	\$0.00	\$719.42	\$0.00	\$0.00
5	NS-FC04-200U	200GB 4GB FIBRE CHANNEL EFD UPG	\$0.00	B	51%	\$0.00	\$3,183.11	\$2,697.51	\$1,978.39	\$0.00	\$719.40	\$0.00	\$0.00
5	NS-FC04-400	400GB 4GB FIBRE CHANNEL EFD	\$0.00	B	51%	\$0.00	\$5,241.10	\$4,624.50	\$3,391.30	\$0.00	\$1,233.20	\$0.00	\$0.00
5	NS-FC04-400HS	400GB 4GB FIBRE CHANNEL EFD HS	\$0.00	B	51%	\$0.00	\$5,241.10	\$4,624.50	\$3,391.30	\$0.00	\$1,233.20	\$0.00	\$0.00
5	NS-FC04-400U	400GB 4GB FIBRE CHANNEL EFD UPG	\$0.00	B	51%	\$0.00	\$5,457.04	\$4,624.54	\$3,388.28	\$0.00	\$1,233.35	\$0.00	\$0.00
5	NSG2-1-2-A-U	NS-G2 1 TO 2 BLADE UPG 4 PORT 1GBE CU	\$0.00	B	51%	\$0.00	\$2,839.85	\$2,505.75	\$1,837.55	\$0.00	\$668.20	\$0.00	\$0.00
5	NSG2-1-2-B-U	NS-G2 1TO2 BLADE UPG 2X1GBE CU 2X10GBE OP	\$0.00	B	51%	\$0.00	\$2,839.85	\$2,505.75	\$1,837.55	\$0.00	\$668.20	\$0.00	\$0.00
5	NSG2-1-2-C-U	NS-G2 1 TO 2 BLADE UPG 2X1GBE CU 2X10GBE OP	\$0.00	B	51%	\$0.00	\$4,165.85	\$3,675.75	\$2,695.55	\$0.00	\$980.20	\$0.00	\$0.00
5	NSG2-1A	NS-G2 1DM 4GB 4 IO	\$0.00	B	51%	\$0.00	\$4,069.80	\$3,591.00	\$2,633.40	\$0.00	\$957.60	\$0.00	\$0.00
5	NSG2-1A-FD	NS-G2 1DM 4GB 4 IO FLD	\$0.00	B	51%	\$0.00	\$4,069.80	\$3,591.00	\$2,633.40	\$0.00	\$957.60	\$0.00	\$0.00
5	NSG2-1B	NS-G2 1DM 4GB 4 IO FLD	\$0.00	B	51%	\$0.00	\$4,069.80	\$3,591.00	\$2,633.40	\$0.00	\$957.60	\$0.00	\$0.00
5	NSG2-1B-FD	NS-G2 1DM 4GB 2/2 1GIO FLD	\$0.00	B	51%	\$0.00	\$4,069.80	\$3,591.00	\$2,633.40	\$0.00	\$957.60	\$0.00	\$0.00
5	NSG2-1C	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO	\$0.00	B	51%	\$0.00	\$5,089.80	\$4,491.00	\$3,293.40	\$0.00	\$1,197.60	\$0.00	\$0.00
5	NSG2-1C-FD	NS-G2 1DM 4GB 2X10G OP / 2X1G CU IO FLD	\$0.00	B	51%	\$0.00	\$5,089.80	\$4,491.00	\$3,293.40	\$0.00	\$1,197.60	\$0.00	\$0.00
5	NSG2-2A	NS-G2 2DM 4GB 4X1G CU IO	\$0.00	B	51%	\$0.00	\$6,254.30	\$5,518.50	\$4,046.90	\$0.00	\$1,471.60	\$0.00	\$0.00
5	NSG2-2A-FD	NS-G2 2DM 4GB 4X1G CU IO FLD	\$0.00	B	51%	\$0.00	\$6,254.30	\$5,518.50	\$4,046.90	\$0.00	\$1,471.60	\$0.00	\$0.00
5	NSG2-2B	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO	\$0.00	B	51%	\$0.00	\$6,254.30	\$5,518.50	\$4,046.90	\$0.00	\$1,471.60	\$0.00	\$0.00
5	NSG2-2B-FD	NS-G2 2DM 4GB 2X1G OP / 2X1G CU IO FLD	\$0.00	B	51%	\$0.00	\$6,254.30	\$5,518.50	\$4,046.90	\$0.00	\$1,471.60	\$0.00	\$0.00
5	NSG2-2C	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO	\$0.00	B	51%	\$0.00	\$8,294.30	\$7,318.50	\$5,366.90	\$0.00	\$1,951.60	\$0.00	\$0.00
5	NSG2-2C-FD	NS-G2 2DM 4GB 2X10G OP / 2X1G CU IO FLD	\$0.00	B	51%	\$0.00	\$8,294.30	\$7,318.50	\$5,366.90	\$0.00	\$1,951.60	\$0.00	\$0.00
5	NSG2-CS	NS-G2 CONTROL STATION	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NSG2-CS-FD	NS-G2 CONTROL STATION (FIELD INSTALL)	\$0.00	B	51%	\$0.00	\$799.00	\$705.00	\$517.00	\$0.00	\$188.00	\$0.00	\$0.00
5	NSG2-VG2-UPG	NSG2 TO VG2 CONVERSION	\$0.00	B	51%	\$0.00	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$0.00
5	NSG41-2-DC-AU	NS40G DC 1-2 DM 4 IO UPG	\$0.00	B	51%	\$0.00	\$4,059.60	\$3,582.00	\$2,626.80	\$0.00	\$955.20	\$0.00	\$0.00
5	NSG41-2-DC-BU	NS40G DC 1-2 DM 2/2 IO UPG	\$0.00	B	51%	\$0.00	\$4,059.60	\$3,582.00	\$2,626.80	\$0.00	\$955.20	\$0.00	\$0.00
5	NSG8-CSB	NS-G8 CONTROL STATION FACTORY PRIMARY	\$0.00	B	51%	\$0.00	\$1,079.50	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$0.00
5	NSG8-CSB2	NS-G8 CONTROL STATION FACTORY 2ND	\$0.00	B	51%	\$0.00	\$1,079.50	\$952.50	\$698.50	\$0.00	\$254.00	\$0.00	\$0.00
5	NSG8-CSB2-U	NS-G8 CONTROL STATION UPGRADE	\$0.00	B	51%	\$0.00	\$1,403.35	\$1,238.25	\$908.05	\$0.00	\$330.20	\$0.00	\$0.00
5	NSG8-DM-8A	NS-G8 A BLADE, 8GB MEM 8 GBE 4 FC	\$0.00	B	51%	\$0.00	\$4,486.13	\$3,958.35	\$2,902.79	\$0.00	\$1,055.56	\$0.00	\$0.00
5	NSG8-DM-8A1	NS-G8 A1 BLADE, 8GB MEM 16 GBE 4 FC	\$0.00	B	51%	\$0.00	\$5,067.70	\$4,412.50	\$3,279.10	\$0.00	\$1,192.40	\$0.00	\$0.00
5	NSG8-DM-8A1-U	NS-G8 A1 BLADE, 8GB MEM 16 GBE 4 FC	\$0.00	B	51%	\$0.00	\$6,587.50	\$5,812.50	\$4,262.50	\$0.00	\$1,550.00	\$0.00	\$0.00
5	NSG8-DM-8A2	NS-G8 A2 BLD 8GB MEM 4 GBE ONE 10GBE OPT											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	NSG8-DM-8B1	NSG8 B1 BLD 8GB MEM 8GBE CU 8 GBE OP 4FC	\$0.00	B	51%	\$0.00	\$5,361.29	\$4,730.55	\$3,468.07	\$0.00	\$1,261.48	\$0.00	\$0.00
5	NSG8-DM-8B1-U	NSG8 8GB MEM 8 GBE CU 8 GBE OP 4 FC UPG	\$0.00	B	51%	\$0.00	\$6,970.00	\$6,150.00	\$4,510.00	\$0.00	\$1,640.00	\$0.00	\$0.00
5	NSG8-DM-8B-U	G8 BLADE 8GBMEM 4 GBECU 4 GBEP 4 FC UG	\$0.00	B	51%	\$0.00	\$6,021.40	\$5,313.00	\$3,896.20	\$0.00	\$1,416.80	\$0.00	\$0.00
5	NSG8-DM-8C	NS-G8 C BLADE 8GB MEM 2 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$5,381.86	\$4,748.70	\$3,482.38	\$0.00	\$1,266.32	\$0.00	\$0.00
5	NSG8-DM-8C1	NS-G8 C1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$6,861.03	\$6,053.85	\$4,439.48	\$0.00	\$1,614.36	\$0.00	\$0.00
5	NSG8-DM-8C1-U	NS-G8 C1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$0.00	B	51%	\$0.00	\$8,919.90	\$7,870.50	\$5,771.20	\$0.00	\$2,098.80	\$0.00	\$0.00
5	NSG8-DM-8C3	NSG8 8GBMEM 2 10GBEOP 4GBEUC 4GBEOP 4FC	\$0.00	B	51%	\$0.00	\$6,111.16	\$5,392.20	\$3,954.28	\$0.00	\$1,437.92	\$0.00	\$0.00
5	NSG8-DM-8C3-U	NSG8 8GB 2 10GBEOP 4 GBECU 4 GBEP 4FC U	\$0.00	B	51%	\$0.00	\$7,944.10	\$7,009.50	\$5,140.30	\$0.00	\$1,869.20	\$0.00	\$0.00
5	NSG8-DM-8C5	NSG8 8GBMEM 2 10GBEOP 8GBEUC 4FC	\$0.00	B	51%	\$0.00	\$6,862.90	\$6,055.50	\$4,440.70	\$0.00	\$1,614.80	\$0.00	\$0.00
5	NSG8-DM-8C5-U	NSG8 C5 8GB MEM 2 10GBE OP 8 GBE CU 4 FC	\$0.00	B	51%	\$0.00	\$8,921.60	\$7,872.00	\$5,772.00	\$0.00	\$2,099.20	\$0.00	\$0.00
5	NSG8-DM-8C-U	NS-G8 C BLADE 8GB MEM 2 10GBE OP 4FC UG	\$0.00	B	51%	\$0.00	\$6,996.38	\$6,173.25	\$4,527.05	\$0.00	\$1,646.20	\$0.00	\$0.00
5	NSG8-DM-8D	NS-G8 D BLADE 8GB MEM 8 GBE 4 8GBFC	\$0.00	B	51%	\$0.00	\$4,634.98	\$4,089.60	\$2,999.04	\$0.00	\$1,090.56	\$0.00	\$0.00
5	NSG8-DM-8D1	NS-G8 D1 BLADE 8GB MEM 16 GBE 4 8GBFC	\$0.00	B	51%	\$0.00	\$5,216.45	\$4,602.75	\$3,375.35	\$0.00	\$1,227.40	\$0.00	\$0.00
5	NSG8-DM-8D1-U	NS-G8 D1 BLADE 8GB MEM 16GBE 4 8GBFC UG	\$0.00	B	51%	\$0.00	\$6,761.77	\$5,983.65	\$4,388.01	\$0.00	\$1,595.64	\$0.00	\$0.00
5	NSG8-DM-8D-U	NS-G8 D BLADE 8GB MEM 8 GBE 4 8GBFC UPG	\$0.00	B	51%	\$0.00	\$6,025.31	\$5,316.45	\$3,898.73	\$0.00	\$1,417.72	\$0.00	\$0.00
5	NSG8-DM-8E	NS-G8 E 8GB MEM 4 GBE CU 4 GBE OP 4 8GBF	\$0.00	B	51%	\$0.00	\$4,780.74	\$4,218.30	\$3,093.42	\$0.00	\$1,124.88	\$0.00	\$0.00
5	NSG8-DM-8E1	NS-G8 8GB MEM 8GBE CU 8GBE OP 4 8GBFC	\$0.00	B	51%	\$0.00	\$5,510.12	\$4,861.80	\$3,565.92	\$0.00	\$1,296.44	\$0.00	\$0.00
5	NSG8-DM-8E1-U	NSG8 8GB 8 GBECU 4 GBEP 4 8GBFC UG	\$0.00	B	51%	\$0.00	\$7,163.10	\$6,320.40	\$4,634.96	\$0.00	\$1,685.44	\$0.00	\$0.00
5	NSG8-DM-8E-U	NSG8 8GB 4 GBECU 4 GBEP 4 8GBFC UG	\$0.00	B	51%	\$0.00	\$6,215.03	\$5,483.85	\$4,021.49	\$0.00	\$1,462.36	\$0.00	\$0.00
5	NSG8-DM-8F	NS-G8 F BLADE 8GB MEM 2 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$5,530.61	\$4,879.95	\$3,578.63	\$0.00	\$1,301.32	\$0.00	\$0.00
5	NSG8-DM-8F1	NS-G8 F1 BLADE 8GB MEM 4 10GBE OP 4 FC	\$0.00	B	51%	\$0.00	\$7,009.78	\$6,185.10	\$4,535.74	\$0.00	\$1,649.36	\$0.00	\$0.00
5	NSG8-DM-8F1-U	NSG8 F1 BLADE 8GBMEM 4 10GBE OP 4FC UPG	\$0.00	B	51%	\$0.00	\$9,112.68	\$8,040.60	\$5,896.44	\$0.00	\$2,144.16	\$0.00	\$0.00
5	NSG8-DM-8F3	NSG8 8GBMEM 2 10GBEOP 4GBEUC 4GBEOP 4FC	\$0.00	B	51%	\$0.00	\$6,259.91	\$5,523.45	\$4,050.53	\$0.00	\$1,472.92	\$0.00	\$0.00
5	NSG8-DM-8F3-U	NS-G8 F3 8GB 2 10GBEOP 4GBEUC 4GBE OP 4F	\$0.00	B	51%	\$0.00	\$8,137.60	\$7,180.50	\$5,265.70	\$0.00	\$1,914.80	\$0.00	\$0.00
5	NSG8-DM-8F5	NS-G8 F5 8GBMEM 2 10GBE OP 8 GBECU 4FC	\$0.00	B	51%	\$0.00	\$7,011.65	\$6,102.75	\$4,536.95	\$0.00	\$1,649.80	\$0.00	\$0.00
5	NSG8-DM-8F5-U	G8 BLADE 8GBMEM 2 10GBEOP 8 GBECU 4FC UG	\$0.00	B	51%	\$0.00	\$9,115.23	\$8,042.85	\$5,898.09	\$0.00	\$2,144.76	\$0.00	\$0.00
5	NSG8-DM-8F-U	NS-G8 F BLADE 8GB MEM 2 10GBE OP 4 FC UG	\$0.00	B	51%	\$0.00	\$7,189.81	\$6,343.95	\$4,652.23	\$0.00	\$1,691.72	\$0.00	\$0.00
5	NSG8-DME0	NS-G8 INITIAL ENCLOSURE ONE REQUIRED	\$0.00	B	51%	\$0.00	\$2,703.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$0.00
5	NSG8-DME1	NS-G8 ENCLOSURE	\$0.00	B	51%	\$0.00	\$2,703.00	\$2,385.00	\$1,749.00	\$0.00	\$636.00	\$0.00	\$0.00
5	NSG8-DME1-U	NS-G8 ENCLOSURE UPG	\$0.00	B	51%	\$0.00	\$3,513.90	\$3,100.50	\$2,273.70	\$0.00	\$826.80	\$0.00	\$0.00
5	NSG8-DM-F1	NS-G8 BASE BLADE 8GB MEM 4 PORTS 4G FC	\$0.00	B	51%	\$0.00	\$2,466.70	\$2,176.50	\$1,598.10	\$0.00	\$580.40	\$0.00	\$0.00
5	NSG8-DM-F4U	G8 BLADE 8GBMEM 4 4G FC UPG	\$0.00	B	51%	\$0.00	\$3,206.71	\$2,829.45	\$2,074.93	\$0.00	\$754.52	\$0.00	\$0.00
5	NSG8-DM-F8	NS-G8 BASE BLADE 8GB MEM 4 PORTS 8G FC	\$0.00	B	51%	\$0.00	\$3,206.71	\$2,808.50	\$1,602.90	\$0.00	\$615.60	\$0.00	\$0.00
5	NSG8-DM-F8U	NSG8 BASE BLADE 8GB MEM 4 PORTS 8GFC UG	\$0.00	B	51%	\$0.00	\$3,401.19	\$3,001.05	\$2,200.77	\$0.00	\$800.28	\$0.00	\$0.00
5	NSG8-VG8-UPG	NSG8 TO VG8 CONVERSION	\$0.00	B	51%	\$0.00	\$12,750.00	\$11,250.00	\$8,250.00	\$0.00	\$3,000.00	\$0.00	\$0.00
5	NS-M1GCU-A	4 GBE CU PORTS FACTORY	\$0.00	B	51%	\$0.00	\$850.00	\$750.00	\$550.00	\$0.00	\$200.00	\$0.00	\$0.00
5	NS-M1GCUOP-A	2 GBE CU PORTS AND 2 GBE OPT PORTS FACT	\$0.00	B	51%	\$0.00	\$1,062.50	\$937.50	\$687.50	\$0.00	\$250.00	\$0.00	\$0.00
5	NS-M1GCUOP-U	2 GBE CU PORTS AND 2 GBE OPT PORTS UPG	\$0.00	B	51%	\$0.00	\$1,487.50	\$1,312.50	\$962.50	\$0.00	\$350.00	\$0.00	\$0.00
5	NS-M1GCU-U	4 GBE CU PORTS UPG	\$0.00	B	51%	\$0.00	\$1,190.00	\$1,050.00	\$770.00	\$0.00	\$280.00	\$0.00	\$0.00
5	NS-M4GF-A	4 FC 4GB PORTS FACTORY	\$0.00	B	51%	\$0.00	\$425.00	\$375.00	\$275.00	\$0.00	\$100.00	\$0.00	\$0.00
5	NS-M4GF-U	4 FC 4GB PORTS UPG	\$0.00	B	51%	\$0.00	\$595.00	\$525.00	\$385.00	\$0.00	\$140.00	\$0.00	\$0.00
5	NS-M8GF3-A	4 FC 8GB PORTS W 3 SFP FACTORY	\$0.00	B	51%	\$0.00	\$591.25	\$468.75	\$343.75	\$0.00	\$125.00	\$0.00	\$0.00
5	NS-M8GF3-U	4 FC 8GB PORTS W 3 SFP UPG	\$0.00	B	51%	\$0.00	\$743.75	\$656.25	\$483.25	\$0.00	\$175.00	\$0.00	\$0.00
5	NS-M8GF-A	4FC 8GB PORTS FACTORY	\$0.00	B	51%	\$0.00	\$531.25	\$468.75	\$343.25	\$0.00	\$125.00	\$0.00	\$0.00
5	NS-M8GF-U	4FC 8GB PORTS UPG	\$0.00	B	51%	\$0.00	\$743.75	\$656.25	\$481.25	\$0.00	\$175.00	\$0.00	\$0.00
5	NS-MXG2O-A	10GBE OPT DUAL PORT FACT	\$0.00	B	51%	\$0.00	\$1,275.00	\$1,125.00	\$825.00	\$0.00	\$300.00	\$0.00	\$0.00
5	NS-MXG2OPBA	VNX GTWY 2-PORT 10GBE OPT DM MODULE	\$0.00	B	51%	\$0.00	\$1,330.42	\$1,173.90	\$860.86	\$0.00	\$313.04	\$0.00	\$0.00
5	NS-MXG2OPBU	VNX GTWY 2-PORT 10GBE OPT DM MODULE-UPG	\$0.00	B	51%	\$0.00	\$1,867.96	\$1,648.20	\$1,208.68	\$0.00	\$439.52	\$0.00	\$0.00
5	NS-MXG2O-U	10GBE OPT DUAL PORT UPG	\$0.00	B	51%	\$0.00	\$1,785.00	\$1,575.00	\$1,155.00	\$0.00	\$420.00	\$0.00	\$0.00
5	NS-MXG2TWBA	VNX GTWY 2-PORT 10GBE TWINAX DM MODULE	\$0.00	B	51%	\$0.00	\$886.89	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$0.00
5	NS-MXG2TWBU	VNX GTWY 2-PT 10GBE TWINAX DM MODULE-UPG	\$0.00	B	51%	\$0.00	\$1,245.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$0.00
5	NS-MXGO-A	10GBE OPT PORT FACTORY	\$0.00	B	51%	\$0.00	\$1,151.75	\$1,016.25	\$745.25	\$0.00	\$271.00	\$0.00	\$0.00
5	NS-MXGTA	10GBE OPT PORT UPG	\$0.00	B	51%	\$0.00	\$1,615.00	\$1,425.00	\$1,045.00	\$0.00	\$380.00	\$0.00	\$0.00
5	NS-MXGTU	VNX GTWY 2-PORT 10GBASE-T DM MODULE	\$0.00	B	51%	\$0.00	\$1,330.42	\$1,173.90	\$860.86	\$0.00	\$313.04	\$0.00	\$0.00
5	NS-MXGTU	VNX GTWY 2-PORT 10GBASE-T DM MODULE-UPG	\$0.00	B	51%	\$0.00	\$1,867.96	\$1,648.20	\$1,208.68	\$0.00	\$439.52	\$0.00	\$0.00
5	NS-PXG2O2GC-U	CEL 2PORT 10GBE OPT 2PORT GBE CU UPG	\$0.00	B	51%	\$0.00	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$0.00
5	NS-SA05-020	2TB 5400RPM SATA II DISK W/4GB FC	\$0.00	B	51%	\$0.00	\$396.95	\$350.25	\$256.85	\$0.00	\$93.40	\$0.00	\$0.00
5	NS-SA05-020HS	2TB 5400RPM DISK W/4GB FC HOT SPARE	\$0.00	B	51%	\$0.00	\$413.10	\$364.50	\$267.30	\$0.00	\$97.20	\$0.00	\$0.00
5	NS-SA05-020U	2TB 5400RPM SATAII DISK W/4GB FC UPGRADE	\$0.00	B	51%	\$0.00	\$430.66	\$384.96	\$287.40	\$0.00	\$97.33	\$0.00	\$0.00
5	NS-SA07-010	DISK 1000GB 7.2K 512BPS SATA 3GB 32MB -R	\$0.00	B	51%	\$0.00	\$281.35	\$248.25	\$182.05	\$0.00	\$66.20	\$0.00	\$0.00
5	NS-SA07-010HS	1000GB 7.2K 512BPS SATA 3GB 32MB -R HS	\$0.00	B	51%	\$0.00	\$264.32	\$224.42	\$164.43	\$0.00	\$59.85	\$0.00	\$0.00
5	NS-SA07-010TU	1000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0.00	B	51%	\$0.00	\$264.82	\$224.42	\$164.43	\$0.00	\$59.85	\$0.00	\$0.00
5	NS-SA07-020	2TB 7200RPM SATA II DISK W/4GB FC	\$0.00	B	51%	\$0.00	\$448.80	\$396.00	\$290.40	\$0.00	\$105.60	\$0.00	\$0.00
5	NS-SA07-020HS	2TB 7200RPM DISK W/4GB FC HOT SPARE	\$0.00	B	51%	\$0.00	\$448.80	\$396.00	\$290.40	\$0.00	\$105.60	\$0.00	\$0.00
5	NS-SA07-020TU	2000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0.00	B	51%	\$0.00	\$422.54	\$358.08	\$262.35	\$0.00	\$95.50	\$0.00	\$0.00
5	NS-SA07-020U	2TB 7200RPM SATAII DISK W/4GB FC UPGRADE	\$0.00	B	51%	\$0.00	\$422.54	\$358.08	\$262.35	\$0.00	\$95.50	\$0.00	\$0.00
5	NS-SA07-030TU	3000GB 7.2K 512BPS SATA 3GB 32MB -R UPG	\$0.00	B	51%	\$0.00	\$608.04	\$515.28	\$377.53	\$0.00	\$137.42	\$0.00	\$0.00
5	NS-SA07-030U	3TB 7200 RPM 4GB FC UPGRADE DISK DRIVE	\$0.00	B	51%	\$0.00	\$608.04	\$515.28	\$377.53	\$0.00	\$137.42	\$0.00	\$0.00
5	NS-SA07-500	500GB SATA II DISK FOR 4G DAE	\$1,530.00	B	51%	\$749.70	\$260.10	\$229.50	\$168.30	\$0.00	\$61.20	\$0.00	\$0.00
5	NS-SA07-500HS	500GB SATA FOR 4G DAE HS	\$1,530.00	B	51%	\$749.70	\$260.10	\$229.50	\$168.30	\$0.00	\$61.20	\$0.00	\$0.00
5	NS-SA07-500U	500GB SATA UPG FOR 4G DAE	\$2,065.00	B	51%	\$1,011.85	\$370.12	\$229.42	\$168.09	\$0.00	\$61.19	\$0.00	\$0.00
5	NS-SA07-750	750GB 7200RPM SATA II 512BPS NSTAR	\$1,895.00	B	51%	\$928.55	\$272.15	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$0.00
5	NS-SA07-750HS	750GB 7200RPM SATA II 512BPS NSTAR HS	\$0.00	B	51%	\$0.00	\$322.15	\$284.25	\$208.45	\$0.00	\$75.80	\$0.00	\$0.00
5	NS-SA07-750U	750GB 7200RPM SATA II 512BPS NSTAR UPG	\$2,558.00	B	51%	\$1,253.42	\$335.35	\$284.19	\$208.22	\$0.00	\$75.79	\$0.00	\$0.00
5	NW200F14610FD	NETW CX200 NORACK 10 146G	\$31,000.00	B	51%	\$15,190.00	\$5,270.00	\$4,650.00	\$3,410.00	\$0.00	\$3,200.00	\$1,600.00	\$0.00
5	NW200F7305FD	NETW CX200 NORACK 5 73G	\$20,450.00	B	51%	\$10,025.40	\$3,478.20	\$3,069.00	\$2,250.60	\$0.00	\$2,112.00	\$1,056.00	\$0.00
5	NW200F7310FD	NETW CX200 NORACK 10 73G	\$26,820.00	B	51%	\$13,141.80	\$4,559.40	\$4,023.00	\$2,950.20	\$0.00	\$2,768.00	\$1,384.00	\$0.00
5	NW-2G10-146	146GB 10K 520BPS 2GB 12V	\$1,540.00	B	51%	\$754.60	\$291.80	\$231.09	\$169.40	\$0.00	\$61.60	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	NW-2G10-73-U	73GB 10K 520BPS 2GB 12V U	\$1,175.00	B	51%	\$575.75	\$154.04	\$130.54	\$95.65	\$0.00	\$34.82	\$0.00	\$0.00
5	NW-2G15-36	36GB 15K 520BPS 2GB 12V	\$710.00	B	51%	\$347.90	\$120.70	\$106.50	\$78.10	\$0.00	\$28.40	\$0.00	\$0.00
5	NW-2G15-36-U	36GB 15K 520BPS 2GB 12V U	\$980.00	B	51%	\$480.40	\$125.86	\$106.66	\$78.14	\$0.00	\$28.44	\$0.00	\$0.00
5	NW-2G15-73-U	NETWIN 15K 73G FIBR DRIVE	\$1,500.00	B	51%	\$735.00	\$255.00	\$225.00	\$165.00	\$0.00	\$60.00	\$0.00	\$0.00
5	NW-2G15-73-U	NETWIN 15K 73GB FIBRDR UPG	\$2,025.00	B	51%	\$992.25	\$265.48	\$224.98	\$164.84	\$0.00	\$60.00	\$0.00	\$0.00
5	NW-2GDAE-FD	DAE NO RACK FOR NETWIN	\$6,200.00	B	51%	\$3,038.00	\$1,054.00	\$930.00	\$682.00	\$0.00	\$248.00	\$0.00	\$0.00
5	NW30014610FD	NW CX300 W 10 146GBS DRIVE	\$29,500.00	B	51%	\$14,455.00	\$5,015.00	\$4,425.00	\$3,245.00	\$0.00	\$1,180.00	\$0.00	\$0.00
5	NW30073-10FD	NW CX300 BUNDL 10 73G FLD	\$23,600.00	B	51%	\$11,564.00	\$4,012.00	\$3,540.00	\$2,596.00	\$0.00	\$944.00	\$0.00	\$0.00
5	NW-AT05-250	NETWIN ATA 250GB DRIVE	\$1,160.00	B	51%	\$568.40	\$197.20	\$174.00	\$127.60	\$0.00	\$120.00	\$60.00	\$0.00
5	NW-AT05-250U	NETWIN 250GB ATA DR UPGD	\$1,510.00	B	51%	\$739.90	\$197.96	\$167.76	\$122.91	\$0.00	\$120.00	\$60.00	\$0.00
5	NW-AT05-320	NETWIN ATA 320GB DRIVE	\$1,030.00	B	51%	\$504.70	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00
5	NW-AT05-320U	NETWIN 320GB 5400 ATA DR	\$1,380.00	B	51%	\$681.10	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$0.00
5	NW-AT07-250	NETWIN 250GB ATA DR 7200	\$1,380.00	B	51%	\$504.70	\$175.10	\$154.50	\$113.30	\$0.00	\$41.20	\$0.00	\$0.00
5	NW-AT07-250U	NETWIN 250GB ATA DR 7200	\$1,380.00	B	51%	\$681.10	\$182.23	\$154.43	\$113.15	\$0.00	\$41.19	\$0.00	\$0.00
5	NW-CX200-FD	CX200 DPE NO RACK	\$15,500.00	B	51%	\$7,595.00	\$2,635.00	\$2,325.00	\$1,705.00	\$0.00	\$1,600.00	\$800.00	\$0.00
5	NW-CX300-FD	NETWIN CX300 FIELD INSTAL	\$14,450.00	B	51%	\$7,080.50	\$2,456.50	\$2,167.50	\$1,589.50	\$0.00	\$578.00	\$0.00	\$0.00
5	NW-CX500-FD	NETWIN CX500 FIELD INSTAL	\$38,000.00	B	51%	\$18,620.00	\$6,460.00	\$5,700.00	\$4,180.00	\$0.00	\$1,520.00	\$0.00	\$0.00
5	PW25U-AZP	PDU FOR AUSTRALIA AND NZ	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW25U-EUP	PDU FOR EUROPE	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW25U-NAP	PDU FOR NORTH AMERICA	\$0.00	B	51%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW3PHD	3PH DELTA PDP CORD NAM	\$1,000.00	B	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW3PHD-RS	3PH DELTA PDP CORD NAM	\$1,000.00	B	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW3PHW-FL	3PH PDP CORD FLY LEADS	\$1,000.00	B	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW3PHW-G	32A 3PH PDP CORD INT	\$1,000.00	B	51%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-60-ASTL	RACK-40U-60 PWR CORD ASTL	\$2,200.00	B	51%	\$1,078.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-60-IEC3	RACK-40U-60 PWR CORD IEC3	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-60-RS	RACK-40U-60 PWR CORD	\$2,200.00	B	51%	\$1,078.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-60-US	RACK-40U-60 PWR CORD US	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-ASTL	DUALRACK PWRCORD AUST	\$800.00	B	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-C-ASTL	40U-C PWR CORD - AUST	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-C-IEC3	40U-C PWR CORD - IEC309	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-C-RS	40U-C PWR CORD - RS	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-C-US	40U-C PWR CORD - US	\$1,150.00	B	51%	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40UD-ASTL	40U DEEP RACK PWR CORD ASTL LP-57 QTY 2	\$3,320.00	B	51%	\$1,533.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40UD-IEC3	40U DEEP RACK PWR CORD IEC309 - QTY 2	\$1,328.00	B	51%	\$649.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40UD-RS	40U DEEP RACK PWR CORD R&S PLUG - QTY 2	\$4,528.00	B	51%	\$2,219.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-IEC3	DUAL 40U PWRCORD-INTL	\$800.00	B	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U-US	Dual 40U Rack Power Cord US	\$800.00	B	51%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWCAB-ASTL	DUAL PWR RACK AUSTRALIA	\$1,200.00	B	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWCAB-IEC3	DUAL PWR RACK IEC309	\$1,200.00	B	51%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWCAB-INTL	DUAL PWR RACK INTL TWIST	\$850.00	B	51%	\$416.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWCAB-USTL	DUAL PWR RACK US TWIST	\$670.00	B	51%	\$328.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RACK-40U-C	40U COMMON RACK	\$4,200.00	B	51%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RAIN-SMT	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1.00	B	51%	\$0.49	\$0.17	\$0.15	\$0.11	\$0.00	\$615.00	\$0.00	\$0.00
5	RAIN-SMT-CL	EMC RAINFINITY SERVER MAINTENANCE TRIGGE	\$1.00	B	51%	\$0.49	\$0.17	\$0.15	\$0.11	\$0.00	\$1,230.00	\$0.00	\$0.00
5	RCK40U-SECURE	ANTI-TIP BRACKET, 40U CAB	\$180.00	B	51%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC-10M	10M SFP to HSSDC encl-0 bus cbl Qty 1	\$550.00	B	51%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC-2.5M	2.5M SFP to HSSDC encl-0 bus cbl Qty 1	\$130.00	B	51%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC2-2M	2M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$150.00	B	51%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC2-5M	5M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$275.00	B	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-HSSDC-6M	6M SFP to HSSDC2 encl-0 bus cbl Qty 1	\$275.00	B	51%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-TWACT-1M	SFP+ TO SFP+ 1M ACTIVE 10C CABLE - PAIR	\$700.00	B	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-TWACT-3M	SFP+ TO SFP+ 3M ACTIVE 10C CABLE	\$900.00	B	51%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP-TWACT-5M	SFP+ TO SFP+ 5M ACTIVE 10C CABLE	\$1,100.00	B	51%	\$539.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOLIDPANEL-1U	1U SOLID FILLER FOR USE BEHIND 1U FILLER	\$40.00	B	51%	\$19.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOLIDPANEL-1U	2U SOLID FILLER FOR USE BEHIND 2U FILLER	\$45.00	B	51%	\$22.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOLIDPANEL-3U	3U SOLID FILLER FOR USE BEHIND 3U FILLER	\$50.00	B	51%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPE-TELCO-2U	CX4 TELCO ADJUSTABLE RAIL KIT FOR 2U SPE	\$420.00	B	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPS-ADJ	ADJ RACK RAIL KIT FOR SPS	\$600.00	B	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPST	TELCO RAILS FOR SPS	\$420.00	B	51%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPST-2GB	TELCO RAIL KIT - 2GB SPS	\$600.00	B	51%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP-TELCO-1U	1U STORAGE PROCESSOR TELCO RAIL KIT	\$500.00	B	51%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP-TELCO-2U	2U STORAGE PROCESSOR TELCO RAIL KIT	\$750.00	B	51%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP-TELCO-4U	4U STORAGE PROCESSOR TELCO RAIL KIT	\$1,500.00	B	51%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-CX2014610K	VAULT PACK CX3-20 146GB 10K 2GB DRIVES Q	\$5,100.00	B	51%	\$2,490.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$0.00
5	V-CX2014610KN	VAULT PACK CX3-20 146GB 10K 2GB NEBS DRI	\$5,100.00	B	51%	\$2,490.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$0.00
5	V-CX2014615K	VAULT PACK CX3-20 146GB 15K 4GB DRIVES Q	\$6,665.00	B	51%	\$3,265.85	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$0.00
5	V-CX2014615KN	VAULT PACK CX3-20 146GB 15K 4GB NEBS DRI	\$6,665.00	B	51%	\$3,265.85	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$0.00
5	V-CX2030010K	VAULT PACK CX3-20 300GB 10K 4GB DRIVES Q	\$6,715.00	B	51%	\$3,290.35	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$0.00
5	V-CX2030010KN	VAULT PACK CX3-20 300GB 10K 4GB NEBS DRI	\$6,715.00	B	51%	\$3,290.35	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$0.00
5	V-CX2030015K	VAULT PACK CX3-20 300GB 15K 4GB DRIVES Q	\$8,400.00	B	51%	\$4,116.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-CX2030015KN	VAULT PACK CX3-20 300GB 15K 4GB NEBS DRI	\$8,400.00	B	51%	\$4,116.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-CX2040010K	VAULT PACK CX3-20 400GB 10K 4GB DRIVES Q	\$9,240.00	B	51%	\$4,527.60	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$0.00
5	V-CX2040010KN	VAULT PACK CX3-20 400GB 10K 4GB NEBS DRI	\$9,240.00	B	51%	\$4,527.60	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$0.00
5	V-CX2045015K	VAULT											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	V-CX4014615KN	VAULT PACK CX3-40 146GB 15K 4GB NEBS DRI	\$6,665.00	B	51%	\$3,265.85	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$0.00
5	V-CX4030010K	VAULT PACK CX3-40 300GB 10K 4GB DRIVES Q	\$6,715.00	B	51%	\$3,290.35	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$0.00
5	V-CX4030010KN	VAULT PACK CX3-40 300GB 10K 4GB NEBS DRI	\$6,715.00	B	51%	\$3,290.35	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$0.00
5	V-CX4030015K	VAULT PACK CX3-40 300GB 15K 4GB DRIVES Q	\$9,400.00	B	51%	\$4,116.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-CX4030015KN	VAULT PACK CX3-40 300GB 15K 4GB NEBS DRI	\$9,400.00	B	51%	\$4,116.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-CX4040010K	VAULT PACK CX3-40 400GB 10K 4GB DRIVES Q	\$9,240.00	B	51%	\$4,527.60	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$0.00
5	V-CX4040010KN	VAULT PACK CX3-40 400GB 10K 4GB NEBS DRI	\$9,240.00	B	51%	\$4,527.60	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$0.00
5	V-CX4045015K	VAULT PACK CX3-40 450GB 15K 4GB DRIVES Q	\$11,125.00	B	51%	\$5,451.25	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$0.00
5	V-CX4045015KN	VAULT PACK CX3-40 450GB 15K 4GB NEBS DRI	\$11,125.00	B	51%	\$5,451.25	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$0.00
5	V-CX407310K	VAULT PACK CX3-40 73GB 10K 2GB DRIVES QT	\$3,775.00	B	51%	\$1,848.75	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$0.00
5	V-CX407310KN	VAULT PACK CX3-40 73GB 10K 2GB NEBS DRIV	\$3,775.00	B	51%	\$1,848.75	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$0.00
5	V-CX407315K	VAULT PACK CX3-40 73GB 15K 4GB DRIVES QT	\$5,150.00	B	51%	\$2,523.50	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$0.00
5	V-CX407315KN	VAULT PACK CX3-40 73GB 15K 4GB NEBS DRIV	\$5,150.00	B	51%	\$2,523.50	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$0.00
5	V-CX4-14615K	CX4 VAULT PACK 146GB 15K 4G DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$0.00
5	V-CX4-14615KN	CX4 VAULT PACK 146GB 4G NEBS DRIVES QTY5	\$0.00	B	51%	\$0.00	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$0.00
5	V-CX4-1K72K	Vault CX4-120 1TB 7.2K SATA Drives Qty 5	\$0.00	B	51%	\$0.00	\$1,406.75	\$1,241.25	\$910.25	\$0.00	\$331.00	\$0.00	\$0.00
5	V-CX4-2K72K	Vault CX4-120 2TB 7.2K DRIVE QTY 5	\$0.00	B	51%	\$0.00	\$2,244.00	\$1,980.00	\$1,452.00	\$0.00	\$528.00	\$0.00	\$0.00
5	V-CX4-30010K	CX4 VAULT PACK 300GB 10K 4G DRIVES QTY 5	\$6,725.00	B	51%	\$3,295.25	\$1,143.25	\$1,008.75	\$739.75	\$0.00	\$269.00	\$0.00	\$0.00
5	V-CX4-30010KN	Vault W/300GB 10K 4GB DRIVES NEBS	\$6,725.00	B	51%	\$3,295.25	\$1,143.25	\$1,008.75	\$739.75	\$0.00	\$269.00	\$0.00	\$0.00
5	V-CX4-30015K	VAULT PACK 300GB 15K 4G DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-CX4-30015KN	CX4 VAULT 300GB 15K 4G NEBS DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-CX4-40010K	CX4 VAULT PACK 400GB 10K 4G DRIVES QTY 5	\$9,240.00	B	51%	\$4,527.60	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$0.00
5	V-CX4-40010KN	VAULT PACK 400GB 10K 4G NEBS DRIVES QTY5	\$9,240.00	B	51%	\$4,527.60	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$0.00
5	V-CX4-45010K	VAULT CX4 SERIES 450GB10K 4G DRIVES QTY5	\$0.00	B	51%	\$0.00	\$1,500.25	\$1,323.75	\$970.75	\$0.00	\$353.00	\$0.00	\$0.00
5	V-CX4-45015K	VAULT PACK 450GB 15K 4G DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$0.00
5	V-CX4-45015KN	CX4 VAULT 450GB 15K 4G NEBS DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$0.00
5	V-CX4-60010K	VAULT CX4 SERIES 600-10K 4GB DRIVES QTY5	\$0.00	B	51%	\$0.00	\$1,836.00	\$1,620.00	\$1,188.00	\$0.00	\$432.00	\$0.00	\$0.00
5	V-CX4-60015K	VAULT CX4 SERIES 600GB15K 4G DRIVES QTY	\$0.00	B	51%	\$0.00	\$2,341.75	\$2,066.25	\$1,515.25	\$0.00	\$551.00	\$0.00	\$0.00
5	V-CX4-AF04100	100GB FLASH DRIVE VAULT CX4 SERIES ARRAY	\$0.00	B	51%	\$0.00	\$5,213.90	\$4,600.50	\$3,373.70	\$0.00	\$1,226.80	\$0.00	\$0.00
5	V-CX4-AF04200	200GB FLASH DRIVE VAULT CX4 SERIES ARRAY	\$0.00	B	51%	\$0.00	\$9,410.35	\$8,303.25	\$6,085.50	\$0.00	\$2,214.20	\$0.00	\$0.00
5	V-CX4-EFD-073	73GB EFD VAULT PACK FOR CX4 SERIES	\$0.00	B	51%	\$0.00	\$6,910.50	\$6,097.50	\$4,471.50	\$0.00	\$1,626.00	\$0.00	\$0.00
5	V-CX4-EFD-200	200GB EFD VAULT PACK FOR CX4 SERIES	\$0.00	B	51%	\$0.00	\$15,287.25	\$13,488.75	\$9,891.75	\$0.00	\$3,597.00	\$0.00	\$0.00
5	V-CX4-EFD-400	400GB FC EFD VAULT PACK FOR CX4 SYSTEMS	\$0.00	B	51%	\$0.00	\$26,207.20	\$23,124.00	\$16,957.60	\$0.00	\$6,166.40	\$0.00	\$0.00
5	V-CX8014610K	VAULT PACK CX3-80 146GB 10K 2GB DRIVES	\$5,100.00	B	51%	\$2,499.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$0.00
5	V-CX8014610KN	VAULT PACK CX3-80 146GB 10K 2GB NEBS DRI	\$5,100.00	B	51%	\$2,499.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$0.00
5	V-CX8014615K	VAULT PACK CX3-80 146GB 15K 4GB DRIVES Q	\$6,665.00	B	51%	\$3,265.85	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$0.00
5	V-CX8014615KN	VAULT PACK CX3-80 146GB 15K 4GB NEBS DRI	\$6,665.00	B	51%	\$3,265.85	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$0.00
5	V-CX8030010K	VAULT PACK CX3-80 300GB 10K 4GB DRIVES Q	\$6,715.00	B	51%	\$3,290.35	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$0.00
5	V-CX8030010KN	VAULT PACK CX3-80 300GB 10K 4GB NEBS DRI	\$6,715.00	B	51%	\$3,290.35	\$1,141.55	\$1,007.25	\$738.65	\$0.00	\$268.60	\$0.00	\$0.00
5	V-CX8030015K	VAULT PACK CX3-80 300GB 15K 4GB DRIVES Q	\$9,400.00	B	51%	\$4,116.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-CX8030015KN	VAULT PACK CX3-80 300GB 15K 4GB NEBS DRI	\$9,400.00	B	51%	\$4,116.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-CX8040010K	VAULT PACK CX3-80 400GB 10K 4GB DRIVES Q	\$9,240.00	B	51%	\$4,527.60	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$0.00
5	V-CX8040010KN	VAULT PACK CX3-80 400GB 10K 4GB NEBS DRI	\$9,240.00	B	51%	\$4,527.60	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$0.00
5	V-CX8045015K	VAULT PACK CX3-80 450GB 15K 4GB DRIVES Q	\$11,125.00	B	51%	\$5,451.25	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$0.00
5	V-CX8045015KN	VAULT PACK CX3-80 450GB 15K 4GB NEBS DRI	\$11,125.00	B	51%	\$5,451.25	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$0.00
5	V-CX807310K	VAULT PACK CX3-80 73GB 10K 2GB DRIVES QT	\$3,775.00	B	51%	\$1,848.75	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$0.00
5	V-CX807310KN	VAULT PACK CX3-80 73GB 10K 2GB NEBS DRIV	\$3,775.00	B	51%	\$1,848.75	\$641.75	\$566.25	\$415.25	\$0.00	\$151.00	\$0.00	\$0.00
5	V-CX807315K	VAULT PACK CX3-80 73GB 15K 4GB DRIVES QT	\$5,150.00	B	51%	\$2,523.50	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$0.00
5	V-CX807315KN	VAULT PACK CX3-80 73GB 15K 4GB NEBS DRIV	\$5,150.00	B	51%	\$2,523.50	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$0.00
5	VDMMXG2FCOOPA	VNX VG 2 PT FCOE IO MOD-SFP	\$0.00	B	51%	\$0.00	\$1,020.00	\$900.00	\$660.00	\$0.00	\$240.00	\$0.00	\$0.00
5	VDMMXG2FCOOPU	VNX VG 2 PT FCOE IO MOD-SFP ADD-ON	\$8,400.00	B	51%	\$4,116.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	VDMMXG2FCOTWA	VNX VG 2 PT FCOE IO MOD-TWINAX	\$0.00	B	51%	\$0.00	\$714.00	\$630.00	\$462.00	\$0.00	\$168.00	\$0.00	\$0.00
5	VDMMXG2FCOTWU	VNX VG 2 PT FCOE IO MOD-TWINAX ADD-ON	\$5,880.00	B	51%	\$2,881.20	\$999.60	\$882.00	\$646.80	\$0.00	\$235.20	\$0.00	\$0.00
5	VG2-DM	VG2 GATEWAY SINGLE DATA MOVER	\$0.00	B	51%	\$0.00	\$1,700.00	\$1,500.00	\$1,100.00	\$0.00	\$400.00	\$0.00	\$0.00
5	VG2-DME0	VG2 GATEWAY ENCLASURE WITH 1 DATA MOVER	\$0.00	B	51%	\$0.00	\$2,380.00	\$2,100.00	\$1,540.00	\$0.00	\$560.00	\$0.00	\$0.00
5	VG2-DM-U	VG2 GATEWAY SINGLE DATA MOVER ADD-ON	\$13,000.00	B	51%	\$6,370.00	\$2,210.00	\$1,950.00	\$1,430.00	\$0.00	\$360.00	\$0.00	\$0.00
5	VG8-DM	VG8 GATEWAY SINGLE DATA MOVER	\$0.00	B	51%	\$0.00	\$9,350.00	\$8,250.00	\$6,050.00	\$0.00	\$520.00	\$0.00	\$0.00
5	VG8-DME0	VG8 G-WAY DM ENCLASURE WITH 2 DATAMOVERS	\$0.00	B	51%	\$0.00	\$12,750.00	\$11,250.00	\$8,250.00	\$0.00	\$2,200.00	\$0.00	\$0.00
5	VG8-DMEX	VG8 GATEWAY EMPTY DATA MOVER ENCLASURE	\$0.00	B	51%	\$0.00	\$5,950.00	\$5,250.00	\$3,850.00	\$0.00	\$1,400.00	\$0.00	\$0.00
5	VG8-DMEX-U	VG8 G-WAY EMPTY DATAMOVER ENCLASURE U/G	\$45,500.00	B	51%	\$22,295.00	\$7,735.00	\$6,825.00	\$5,005.00	\$0.00	\$1,820.00	\$0.00	\$0.00
5	VG8-DM-U	VG8 GATEWAY SINGLE DATA MOVER ADD-ON	\$71,500.00	B	51%	\$35,035.00	\$12,155.00	\$10,725.00	\$7,865.00	\$0.00	\$2,860.00	\$0.00	\$0.00
5	V-NS4014610K	VAULTPACK NS40 146GB10K 2GB DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$0.00
5	V-NS4014610KN	VAULT NS40 146GB 10K 2GB NEBS DRIVES QT	\$0.00	B	51%	\$0.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$0.00
5	V-NS4014615KN	VAULT NS40 146GB 15K 4GB NEBS DRIVES QT	\$6,665.00	B	51%	\$3,265.85	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$0.00
5	V-NS4030010K	Vault Pack NS40 300GB 10K 4Gb Qty 5	\$0.00	B	51%	\$0.00	\$1,143.25	\$1,008.75	\$739.75	\$0.00	\$269.00	\$0.00	\$0.00
5	V-NS4030010KN	VAULT NS40 300GB 10K 2GB NEBS DRIVES QT	\$0.00	B	51%	\$0.00	\$1,245.25	\$1,098.75	\$826.75	\$0.00	\$293.00	\$0.00	\$0.00
5	V-NS4030015K	VAULT NS40 300GB 15K 4GB NEBS DRIVES QT	\$0.00	B	51%	\$0.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-NS4040010K	VAULTPACK NS40 400GB10K 4GB DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-NS4040010KN	VAULT NS40 400GB 10K 4GB NEBS DRIVES QT	\$9,240.00	B	51%	\$4,527.60	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$0.00
5	V-NS4045015K	VAULTPACK NS40 450GB15K 4GB DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,891.25	\$1,668.00	\$1,223.75	\$0.00	\$445.00	\$0.00	\$0.00
5	V-NS407315K	VAULT PACK NS40 73GB 15K 4GB DRIVES QTY5	\$0.00	B	51%	\$0.00	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$0.00
5	V-NS407315KN	VAULT NS40 73GB15K 4GB NEBS DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$0.00
5	V-NS4-14615K	CX4 VAULT 146GB 15K 4GB DRIVES	\$0.00	B	51%	\$0.00	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$0.00
5	V-NS4-1K72K	VAULT CX4 SERIES 1TB 7200 DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$1,406.75	\$1,241.25	\$910.25	\$0.00	\$331.00	\$0.00	\$0.00
5	V-NS4-2K72K	VAULT CX4 SERIES 2TB 7200 DRIVES QTY 5	\$0.00	B	51%	\$0.00	\$2,244.00	\$1,980.00	\$1,452.00	\$0.00	\$528.00	\$0.00	\$0.00
5	V-NS4-30010K	VAULT WITH 300GB 1											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	V-NS8014610K	VAULT PACK NS80 146GB 10K 2GB DRIVES QTY	\$0.00	B	51%	\$0.00	\$867.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$0.00
5	V-NS8014610KN	VAULT PACK NS80 146GB 10K 2GB NEBS DRIVE	\$0.00	B	51%	\$0.00	\$967.00	\$765.00	\$561.00	\$0.00	\$204.00	\$0.00	\$0.00
5	V-NS8014615KN	VAULT PACK NS80 146GB 15K 4GB NEBS DRIVE	\$6,665.00	B	51%	\$3,265.85	\$1,133.05	\$999.75	\$733.15	\$0.00	\$266.60	\$0.00	\$0.00
5	V-NS8030010K	Vault Pack NS80 300GB 10K 4Gb Drives, Cf	\$0.00	B	51%	\$0.00	\$1,141.55	\$1,007.25	\$805.65	\$0.00	\$268.60	\$0.00	\$0.00
5	V-NS8030010KN	VAULT PACK NS80 300GB 10K 2GB NEBS DRIVE	\$0.00	B	51%	\$0.00	\$1,245.25	\$1,098.75	\$924.00	\$0.00	\$293.00	\$0.00	\$0.00
5	V-NS8030015K	VAULT PACK NS80 300GB 15K 4GB DRIVES QTY	\$0.00	B	51%	\$0.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-NS8030015KN	VAULT PACK NS80 300GB 15K 4GB NEBS DRIVE	\$0.00	B	51%	\$0.00	\$1,428.00	\$1,260.00	\$924.00	\$0.00	\$336.00	\$0.00	\$0.00
5	V-NS8040010K	VAULT PACK NS80 400GB 10K 4GB DRIVES QTY	\$0.00	B	51%	\$0.00	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$0.00
5	V-NS8040010KN	VAULT PACK NS80 400GB 10K 4GB NEBS DRIVE	\$0.00	B	51%	\$0.00	\$1,570.80	\$1,386.00	\$1,016.40	\$0.00	\$369.60	\$0.00	\$0.00
5	V-NS8045015K	VAULT PACK NS80 450GB 15K 4GB DRIVES QTY	\$0.00	B	51%	\$0.00	\$1,891.25	\$1,668.75	\$1,223.75	\$0.00	\$445.00	\$0.00	\$0.00
5	V-NS807315K	VAULT PACK NS80 73GB 15K 4GB DRIVES QTY	\$0.00	B	51%	\$0.00	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$0.00
5	V-NS807315KN	VAULT PACK NS80 73GB 15K 4GB NEBS DRIVES	\$0.00	B	51%	\$0.00	\$875.50	\$772.50	\$566.50	\$0.00	\$206.00	\$0.00	\$0.00
5	V-NS807315KFN	VAULT PACK NS80 73GB 15K 4GB NEBS DRIVES	\$11,980.00	C	46%	\$6,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2KMICL-1-QSFP	10GB 40KM LONG WAVE XFP-BR	\$0.00	C	46%	\$0.00	\$1,980.00	\$1,650.00	\$1,155.00	\$0.00	\$495.00	\$0.00	\$0.00
5	BR-10C80K-XFP	10GB 80KM LONG WAVE XFP-BR	\$0.00	C	46%	\$0.00	\$3,456.00	\$2,880.00	\$2,016.00	\$0.00	\$864.00	\$0.00	\$0.00
5	BRQSFP-4X10G	BRCD LBL 4X10GbE SR 40G QSFP 1PACK	\$3,995.00	C	46%	\$2,157.30	\$479.40	\$399.50	\$279.65	\$0.00	\$119.85	\$0.00	\$0.00
5	BRQSFP-4X16G	BRCD LBL 4X16GbE SR 40G QSFP 1PACK	\$2,741.00	C	46%	\$1,480.14	\$328.92	\$274.10	\$191.87	\$0.00	\$82.23	\$0.00	\$0.00
5	BRQSFP-4X32G	BRCD LBL 4X32GbE SR 40G QSFP 1PACK	\$7,256.00	C	46%	\$3,918.24	\$870.72	\$725.60	\$507.92	\$0.00	\$217.68	\$0.00	\$0.00
5	BRQSFP-4X32G-2KM	BRCD LBL 4X32GbE SR 40G QSFP 1PACK	\$11,610.00	C	46%	\$6,431.40	\$1,429.20	\$1,191.00	\$833.70	\$0.00	\$357.30	\$0.00	\$0.00
5	BRSEFP16G10K8P	BRCD LBL 16GB 10KM LONG WAVE SFPS 8PACK	\$33,710.00	C	46%	\$18,203.40	\$4,045.20	\$3,371.00	\$2,359.70	\$0.00	\$1,011.30	\$0.00	\$0.00
5	BRSEFP16G10K1W	BRCD LBL 16GB 10KM LONG WAVE SFP	\$4,890.00	C	46%	\$2,640.60	\$586.80	\$489.00	\$342.30	\$0.00	\$146.70	\$0.00	\$0.00
5	BRSEFP16G25K1W	BRCD LBL 16GB 25KM LONG WAVE SFP	\$12,500.00	C	46%	\$6,750.00	\$1,500.00	\$1,250.00	\$875.00	\$0.00	\$375.00	\$0.00	\$0.00
5	BRSEFP-16GSW	BRCD LBL 16GB SHORT WAVE SFP	\$9,110.00	C	46%	\$4,959.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-16GSW8P	BRCD LBL 16GB SHORT WAVE SFPS 8PACK	\$7,140.00	C	46%	\$4,179.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-16GSE-OP	BRCD LBL 16GbE Optical SFP for 7840	\$9,910.00	C	46%	\$4,951.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP32G10K8P	BRCD LBL 32GB 10KM LONG WAVE SFPS 8PACK	\$43,936.00	C	46%	\$23,563.44	\$5,236.32	\$4,363.60	\$3,054.52	\$0.00	\$1,309.08	\$0.00	\$0.00
5	BRSEFP32G10K1W	BRCD LBL 32GB 10KM LONG WAVE SFP	\$6,331.00	C	46%	\$3,418.74	\$759.72	\$633.10	\$443.17	\$0.00	\$189.93	\$0.00	\$0.00
5	BRSEFP-32GSW	BRCD LBL 32GB SHORT WAVE SFP	\$11,650.00	C	46%	\$6,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-32GSW8P	BRCD LBL 32GB SHORT WAVE SFPS 8PACK	\$11,368.00	C	46%	\$6,138.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-4C10K1W	BRCD LBL 4GB 10KM LONG WAVE SFP	\$2,300.00	C	46%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-4C30K1W	BRCD LBL 4GB 30KM LONG WAVE SFP	\$4,550.00	C	46%	\$2,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-4C4K1W	BRCD LBL 4GB 4KM LONG WAVE SFP	\$1,320.00	C	46%	\$712.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-4CSW	BRCD LBL 4GB SHORT WAVE SFP	\$240.00	C	46%	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-4CSW12B	BRCD LBL 4GB SHORT WAVE SFPS 12BPACK	\$21,180.00	C	46%	\$11,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-4CSW8P	BRCD LBL 4GB SHORT WAVE SFPS 8PACK	\$1,450.00	C	46%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-8C10K8P	BRCD LBL 8GB 10KM LONG WAVE SFPS 8PACK	\$16,500.00	C	46%	\$8,910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-8C10K1W	BRCD LBL 8GB 10KM LONG WAVE SFP	\$2,300.00	C	46%	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-8C25K1W	BRCD LBL 8GB 25KM LONG WAVE SFP	\$9,830.00	C	46%	\$5,308.20	\$1,179.60	\$983.00	\$688.10	\$0.00	\$294.90	\$0.00	\$0.00
5	BRSEFP-8CSW	BRCD LBL 8GB SHORT WAVE SFP	\$240.00	C	46%	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-8CSW12B	BRCD LBL 8GB SHORT WAVE SFPS 12BPACK	\$57,190.00	C	46%	\$30,882.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-8CSW8P	BRCD LBL 8GB SHORT WAVE SFPS 8PACK	\$1,450.00	C	46%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-N8GSW	BRCD NEW 8GB SHORT WAVE SFP	\$240.00	C	46%	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-N8GSW8P	BRCD NEW 8GB SHORT WAVE SFPS 8PACK	\$1,450.00	C	46%	\$783.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-PWR-12-B	US/NA 5-15P TO C13 POWER CORD-B	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CP-24000-UPG	UPG 12K Cps TO ED-24000B	\$0.00	C	46%	\$0.00	\$3,900.00	\$3,250.00	\$2,275.00	\$0.00	\$975.00	\$0.00	\$0.00
5	DCX2PS-PWRCRD	CNX CAB DCX8510-8 2PS UPG PWR CORDS	\$50.00	C	46%	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-2PS-UPG	DCX DUAL POWER SUPPLY UPGRADE KIT	\$19,300.00	C	46%	\$10,422.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX4S-GENKIT	DCX4S GENERIC CABINET RACK MOUNT KIT	\$3,190.00	C	46%	\$1,722.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8-4 NPE 2PS KIT	DCX8-4 NON PORT EXHAUST 2 PWR SUP KIT	\$17,754.00	C	46%	\$9,587.16	\$2,130.48	\$1,775.40	\$1,242.78	\$0.00	\$532.62	\$0.00	\$0.00
5	DCX8-4 NPE 3FAN KIT	DCX8-4 NON PORT EXHAUST 3 FAN KIT	\$15,485.00	C	46%	\$8,361.90	\$1,858.20	\$1,548.50	\$1,083.95	\$0.00	\$464.55	\$0.00	\$0.00
5	DCX8-4 NPI 2PS KIT	DCX8-4 NON PORT INTAKE 2 PWR SUP KIT	\$17,754.00	C	46%	\$9,587.16	\$2,130.48	\$1,775.40	\$1,242.78	\$0.00	\$532.62	\$0.00	\$0.00
5	DCX8-4 NPI 3FAN KIT	DCX8-4 NON PORT INTAKE 3 FAN KIT	\$15,485.00	C	46%	\$8,361.90	\$1,858.20	\$1,548.50	\$1,083.95	\$0.00	\$464.55	\$0.00	\$0.00
5	DCX8-4-16G ICL100	DCX8-4 16GB ICL POD W 8 16G QSFPs 100M	\$67,056.00	C	46%	\$36,696.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8-4-16G ICL2KM	DCX8-4 16GB ICL POD W 8 2KM 16G QSFPs	\$134,828.00	C	46%	\$72,807.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8-4-32G BRKOWICL	DCX8-4 32GB ICL POD W 8 32G BO-QSFPs	\$82,500.00	C	46%	\$44,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8-4-32G ICL100	DCX8-4 32GB ICL POD W 8 32G QSFPs 100M	\$89,727.00	C	46%	\$45,212.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8-4-32G ICL2KM	DCX8-4 32GB ICL POD W 8 2KM 32G QSFPs	\$166,540.00	C	46%	\$89,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-84PTCHPNL	DCX 1U LC-TO-LC PTHG PNL FOR 64Port Card	\$0.00	C	46%	\$0.00	\$1,512.00	\$1,260.00	\$882.00	\$0.00	\$378.00	\$0.00	\$0.00
5	DCX8-8 NPE 4PS KIT	DCX8-8 NON PORT EXHAUST 4 PWR SUP KIT	\$35,507.00	C	46%	\$19,173.78	\$4,260.84	\$3,550.70	\$2,485.49	\$0.00	\$1,065.21	\$0.00	\$0.00
5	DCX8-8 NPE 3FAN KIT	DCX8-8 NON PORT EXHAUST 3FAN KIT	\$23,227.00	C	46%	\$12,542.58	\$2,787.24	\$2,322.70	\$1,625.89	\$0.00	\$696.81	\$0.00	\$0.00
5	DCX8-8 NPI 4PS KIT	DCX8-8 NON PORT INTAKE 4 PWR SUP KIT	\$35,507.00	C	46%	\$19,173.78	\$4,260.84	\$3,550.70	\$2,485.49	\$0.00	\$1,065.21	\$0.00	\$0.00
5	DCX8-8 NPI 3FAN KIT	DCX8-8 NON PORT INTAKE 3 FAN KIT	\$23,227.00	C	46%	\$12,542.58	\$2,787.24	\$2,322.70	\$1,625.89	\$0.00	\$696.81	\$0.00	\$0.00
5	DCX8-8-16G ICL100	DCX8-8 16GB ICL POD W 16 16G QSFPs 100M	\$135,912.00	C	46%	\$73,392.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8-8-16G ICL2KM	DCX8-8 16GB ICL POD W 8 2KM 16G QSFPs	\$193,898.00	C	46%	\$104,704.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8-8-32G BRKOWICL	DCX8-8 BRKOUT ICL POD W 16 32G BO-QSFPs	\$159,540.00	C	46%	\$86,151.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8-8-32G ICL100	DCX8-8 32GB ICL POD W 16 32G QSFPs 100M	\$161,912.00	C	46%	\$87,432.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8-8-32G ICL2KM	DCX8-8 32GB ICL POD W 8 2KM 32G QSFPs	\$224,780.00	C	46%	\$121,381.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510CL100M	CNX DCX8510 ICL Cable 100 Meter	\$2,730.00	C	46%	\$1,474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510CL15M	CNX DCX8510 ICL Cable 15 Meter	\$630.00	C	46%	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510CL2KM	DCX8510 2KM ICL POD Kit w/8 2KM QSFPs	\$144,680.00	C	46%	\$78,127.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510CL50M	CNX DCX8510 ICL Cable 50 Meter	\$1,300.00	C	46%	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX8510CL5M	CNX DCX8510 ICL Cable 5 Meter	\$221.40	C	46%	\$110.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX854-ENTICL	DCX8510-4 ENTERPRISE ICL 1PER CHASSIS	\$185,600.00	C	46%	\$100,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX858-ENTICL	DCX8510-8 ENTERPRISE ICL 1PER CHASSIS	\$371,300.00	C	46%	\$200,502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-FIPS-KIT	DCX FIPS KIT	\$44,200.00	C	46%	\$23,868.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-GENRLTK	DCX GENERIC CAB RACK MOUNT KIT	\$500.00	C	46%	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-LCMPO100M	CNX DCX8510 4LC-IMPO Cable 100 Meter	\$2,800.00	C	46%	\$1,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCX-LC-MPO15M	CNX DCX8510 4LC-IMPO Cable 15 Meter	\$670.00	C	46%	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DS-B-PC07	DEPT SWITCH INTL PWR CORD	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSBRK40EXT-B	DSBRK40 EXTENSION RAIL -B	\$210.00	C	46%	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSBRK40-FD-B	DSB SWITCH CLAR FIELD RCK KIT -B	\$290.00	C	46%	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSBRLKT-B	DSB SW GEN RCK KIT -B	\$600.00	C	46%	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT10	LW OPTIC KIT-10KM	\$300.00	C	46%	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT20	LW OPTIC KIT-20 KM	\$1,200.00	C	46%	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT35	LW OPTIC KIT-35 KM	\$1,200.00	C	46%	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT4G04	4GB 4KM LW SFP OPTIC MCD	\$2,100.00	C	46%	\$1,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT4G10	4GB 10KM LW SFP OPTIC MCD	\$3,500.00	C	46%	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT8G4	4GB 4KM LW SFP OPTIC BRCD	\$1,275.00	C	46%	\$688.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT-XG1	XFP 10 GBPS 1/W	\$3,600.00	C	46%	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-LWKT-XG4	XFP 10GBPS LONGWAVE 40 KM OPTIC KIT	\$10,200.00	C	46%	\$5,508.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-SWKT	ED OR DSSW OPTIC KIT	\$100.00	C	46%	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSED-SWKT-XG	XFP 10 GBPS S/W	\$1,600.00	C	46%	\$864.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1200	CONNECTRIX CABINET	\$0.00	C	46%	\$0.00	\$1,572.00	\$1,310.00	\$917.00	\$0.00	\$393.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1230B	CABINET ED-1200B	\$0.00	C	46%	\$0.00	\$1,158.00	\$965.00	\$675.50	\$0.00	\$289.50	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500-B	CONNECTRIX B-SERIES CAB	\$0.00	C	46%	\$0.00	\$924.00	\$770.00	\$539.00	\$0.00	\$231.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500BRLKT	MOUNT ED-XXB IN EC-1500B	\$305.00	C	46%	\$164.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500M	CONNECTRIX M CABINET	\$0.00	C	46%	\$0.00	\$2,004.00	\$1,670.00	\$1,169.00	\$0.00	\$501.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500-PC1	PWR CRD 1PHS-L630P	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500-PC2	PWR CRD 1PHS-IP66	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500-PC3	PWR CRD 1PHS-IEC	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1500-PC4	PWR CRD 1PHS-IEC	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1700-B	CONNECTRIX B SERIES CABINET	\$9,400.00	C	46%	\$5,076.00	\$1,128.00	\$940.00	\$658.00	\$0.00	\$282.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EC-1700-C	CONNECTRIX MDS SERIES CABINET	\$9,400.00	C	46%	\$5,076.00	\$1,128.00	\$940.00	\$658.00	\$0.00	\$282.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-1000M	Chassis 2 SWMs 0/256 ports Director	\$0.00	C	46%	\$0.00	\$7,824.00	\$6,520.00	\$4,564.00	\$0.00	\$1,956.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-164L	110K 16X2GB&4X10GB LW LIM	\$0.00	C	46%	\$0.00	\$8,199.00	\$6,830.00	\$4,781.00	\$0.00	\$2,049.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-164LU	10KM LIM 16-2G&4-10G LW	\$0.00	C	46%	\$0.00	\$10,654.80	\$8,879.00	\$6,215.30	\$0.00	\$2,663.70	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-164S	110K 16X2GB & 4X10GB LIM	\$0.00	C	46%	\$0.00	\$5,424.20	\$4,520.00	\$3,164.00	\$0.00	\$1,356.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-164SU	10KM LIM 16-2G&4-10G LW	\$0.00	C	46%	\$0.00	\$7,051.20	\$5,876.00	\$4,113.20	\$0.00	\$1,762.80	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-242L	110K 24X2GB&2X10GB LW LIM	\$0.00	C	46%	\$0.00	\$8,199.00	\$6,830.00	\$4,781.00	\$0.00	\$2,049.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-242LU	10KM LIM 24-2G&2-10G LW	\$0.00	C	46%	\$0.00	\$10,654.80	\$8,879.00	\$6,215.30	\$0.00	\$2,663.70	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-242S	110K 24X2GB & 2X10GB LIM	\$0.00	C	46%	\$0.00	\$5,424.20	\$4,520.00	\$3,164.00	\$0.00	\$1,356.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-242SU	10KM LIM 24-2G&2-10G SW	\$0.00	C	46%	\$0.00	\$7,051.20	\$5,876.00	\$4,113.20	\$0.00	\$1,762.80	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-320L	110K 32X2GB LW LIM	\$0.00	C	46%	\$0.00	\$9,391.20	\$7,820.00	\$5,478.20	\$0.00	\$2,347.80	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-320LU	ED-10K LIM 32 2GB LW UPG	\$0.00	C	46%	\$0.00	\$9,391.20	\$7,820.00	\$5,478.20	\$0.00	\$2,347.80	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-320S	110K 32X2GB LIM	\$0.00	C	46%	\$0.00	\$5,760.00	\$4,800.00	\$3,360.00	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-320SU	ED-10KM LIM 32 2GB S/W	\$0.00	C	46%	\$0.00	\$7,488.00	\$6,240.00	\$4,368.00	\$0.00	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM432L4	110K 4G LMQ W 4KM LONG WAVE OPTICS	\$0.00	C	46%	\$0.00	\$8,940.00	\$7,450.00	\$5,215.00	\$0.00	\$2,235.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM432L4U	110K 4G LMQ W 4KM LONG WAVE OPTICS	\$0.00	C	46%	\$0.00	\$11,622.00	\$9,685.00	\$6,779.50	\$0.00	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM432LX	110K 4G LMQ W 10KM LONG WAVE OPTICS	\$0.00	C	46%	\$0.00	\$10,632.00	\$8,860.00	\$6,202.00	\$0.00	\$2,650.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM432LXU	110K 4G LMQ W 10KM LONG WAVE OPTICS	\$0.00	C	46%	\$0.00	\$11,172.46	\$9,868.86	\$6,219.72	\$0.00	\$2,649.14	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM432SW	110K 4G LMQ W SHORT WAVE OPTICS	\$0.00	C	46%	\$0.00	\$5,760.00	\$4,800.00	\$3,360.00	\$0.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM432SWU	110K 4G LMQ W SHORT WAVE OPTICS	\$0.00	C	46%	\$0.00	\$6,052.80	\$4,804.80	\$3,369.60	\$0.00	\$1,435.20	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-CBLDOM	DOM CABLE MNT PLUG	\$0.00	C	46%	\$0.00	\$23.00	\$23.00	\$16.10	\$0.00	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-CBLINT	INT CABINET PLUG INSTALLED	\$0.00	C	46%	\$0.00	\$27.60	\$27.60	\$16.10	\$0.00	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-SWM	110k switching module	\$0.00	C	46%	\$0.00	\$1,848.00	\$1,540.00	\$1,078.00	\$0.00	\$462.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-SWX	110K SWX CARD	\$0.00	C	46%	\$0.00	\$1,848.00	\$1,540.00	\$1,078.00	\$0.00	\$462.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-12000B-32	32-PORT FIBRE CHANNEL DIRECTOR	\$0.00	C	46%	\$0.00	\$16,200.00	\$13,500.00	\$9,450.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-12000B-32U	32-PORT FIBRE CHANNEL DIRECTOR UPG	\$0.00	C	46%	\$0.00	\$17,401.80	\$13,813.80	\$9,687.60	\$0.00	\$4,126.20	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-12000B-64	64-PORT FIBRE CHANNEL DIRECTOR	\$0.00	C	46%	\$0.00	\$17,400.00	\$14,500.00	\$10,150.00	\$0.00	\$4,350.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-12000B-64U	ED-12000B UPG	\$0.00	C	46%	\$0.00	\$19,545.50	\$15,515.50	\$10,881.00	\$0.00	\$4,634.50	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-12000B-CNV	12K/24K - NEMA RACK KIT	\$1,745.00	C	46%	\$942.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-140M	Chassis 0/140 ports FC Director	\$0.00	C	46%	\$0.00	\$4,560.00	\$3,800.00	\$2,660.00	\$0.00	\$1,140.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-140MCUP	140 PORT DIRECTOR WCUP	\$0.00	C	46%	\$0.00	\$18,096.00	\$15,080.00	\$10,556.00	\$0.00	\$4,524.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-140MCUP-U	140 PORT DRCTR UPGRADE	\$0.00	C	46%	\$0.00	\$19,015.88	\$15,095.08	\$10,586.16	\$0.00	\$4,508.92	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-140M-UPG	Chassis 0/140 ports Director UPG	\$0.00	C	46%	\$0.00	\$4,791.80	\$3,803.80	\$2,667.60	\$0.00	\$1,136.20	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-24000B	ED-24000B CHASSIS-NO PORT	\$0.00	C	46%	\$0.00	\$4,500.00	\$3,750.00	\$2,625.00	\$0.00	\$1,125.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-24000B-U	ED-24000B CHASSIS-NO PORT	\$0.00	C	46%	\$0.00	\$6,227.40	\$4,943.40	\$3,466.80	\$0.00	\$1,476.60	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-48000B	Chassis 0 Ports director	\$0.00	C	46%	\$0.00	\$5,280.00	\$4,400.00	\$3,080.00	\$0.00	\$1,320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-8064-UPG	64 Port FICON Dirctr Upgrade	\$0.00	C	46%	\$0.00	\$42,874.00	\$34,034.00	\$23,868.00	\$0.00	\$10,166.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-64M	64-PORT FC DIRECTOR	\$0.00	C	46%	\$0.00	\$5,424.00	\$4,520.00	\$3,164.00	\$0.00	\$1,356.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-64MCUP	64-PT FICON CUP DIRECTOR	\$0.00	C	46%	\$0.00	\$12,480.00	\$10,400.00	\$7,280.00	\$0.00	\$3,120.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-64MCUP-UPG	64 PRT FICON CUP DRCTG UPG	\$0.00	C	46%	\$0.00	\$13,114.40	\$10,410.40	\$7,300.80	\$0.00	\$3,109.60	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-64M-UPG	64-PORT FC DIRECTOR UPG	\$0.00	C	46%	\$0.00	\$5,693.90	\$4,519.90	\$3,169.80	\$0.00	\$1,350.10	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-CTP2-UPG	2Gb CTP UPG Kit/ED-64M	\$0.00	C	46%	\$0.00	\$2,904.00	\$2,420.00	\$1,776.00	\$0.00	\$726				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	ED-UPMC-L10	4 PORT LW 10KM W/CUP	\$0.00	C	46%	\$0.00	\$1,560.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$0.00
5	ED-UPMC-L10-U	4 PORT LW 10KM W/CUP UPGRADE	\$0.00	C	46%	\$0.00	\$1,086.40	\$862.40	\$604.80	\$0.00	\$257.60	\$0.00	\$0.00
5	ED-UPM-L10	2Gb 4 port w/LW 10K optics	\$0.00	C	46%	\$0.00	\$948.00	\$790.00	\$553.00	\$0.00	\$237.00	\$0.00	\$0.00
5	ED-UPM-L10UPG	2Gb 4 port w/LW 10K optics UPG	\$0.00	C	46%	\$0.00	\$996.19	\$790.79	\$554.58	\$0.00	\$236.21	\$0.00	\$0.00
5	ED-XPM-01	10Gb 2 port FC card	\$0.00	C	46%	\$0.00	\$1,416.00	\$1,180.00	\$826.00	\$0.00	\$354.00	\$0.00	\$0.00
5	ED-XPM-01-U	10Gb 2 port FC card UPG	\$0.00	C	46%	\$0.00	\$1,487.98	\$1,181.18	\$828.36	\$0.00	\$352.82	\$0.00	\$0.00
5	ED-XPM-L10	10Gb 2 port LW FC card	\$0.00	C	46%	\$0.00	\$2,148.00	\$1,790.00	\$1,253.00	\$0.00	\$537.00	\$0.00	\$0.00
5	ED-XPM-L10-U	10Gb 2 port LW FC card UPG	\$0.00	C	46%	\$0.00	\$2,257.19	\$1,791.79	\$1,256.58	\$0.00	\$535.21	\$0.00	\$0.00
5	INTCABPWRC-D-B	C14-TO-C13 1M INTERNAL CAB POWER CORDS-B	\$6.00	C	46%	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INTCAB-PWRCRD	C14-TO-C13 1METER INTERNAL CAB PWR CORDS	\$6.00	C	46%	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-10G-LR	10GBASE-LR SFP+ MODULE	\$4,900.00	C	46%	\$2,646.00	\$588.00	\$490.00	\$343.00	\$0.00	\$147.00	\$0.00	\$0.00
5	MDS-10G-SR	10GBASE-SR SFP+ MODULE	\$1,220.00	C	46%	\$658.80	\$146.40	\$122.00	\$85.40	\$0.00	\$36.60	\$0.00	\$0.00
5	MDS-10GX2-LR	MDS 10Gb X2 LONG RANGE OPTIC	\$0.00	C	46%	\$0.00	\$1,524.00	\$1,270.00	\$889.00	\$0.00	\$361.00	\$0.00	\$0.00
5	MDS-10GX2-SR	MDS 10Gb X2 SHORT RANGE OPTIC	\$0.00	C	46%	\$0.00	\$552.00	\$460.00	\$322.00	\$0.00	\$138.00	\$0.00	\$0.00
5	MDS-48P-16GFC	MDS 9000 48-Port 16-Gbps FC Module	\$93,660.00	C	46%	\$50,676.40	\$11,239.20	\$9,366.00	\$6,526.20	\$0.00	\$2,809.80	\$0.00	\$0.00
5	MDS-48P16GFCU	MDS 9000 48-Port 16-Gbps FC Module UPG	\$118,640.00	C	46%	\$64,065.60	\$11,508.08	\$9,135.28	\$6,405.56	\$0.00	\$2,728.72	\$0.00	\$0.00
5	MDS-48P-32GFC	MDS 9700 48-Port 32Gbps FC Module	\$98,260.00	C	46%	\$53,060.40	\$11,791.20	\$9,826.00	\$6,878.20	\$0.00	\$2,947.80	\$0.00	\$0.00
5	MDS-48P-32GFCU	MDS 9700 48-Port 32Gbps FC Module Upg	\$127,050.00	C	46%	\$68,985.00	\$12,391.75	\$9,836.75	\$6,896.50	\$0.00	\$2,938.25	\$0.00	\$0.00
5	MDS-8G-ER	MDS 8G FC EXT Range Directo Optic	\$9,340.00	C	46%	\$5,346.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-8G-LW	MDS 2/4/8-GBPS FC LONGWAVE SFP LC	\$2,740.00	C	46%	\$1,458.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-8G-SW	MDS 2/4/8-GBPS FC SHORTWAVE SFP LC	\$240.00	C	46%	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-82CAB-KIT	SWITCH INST ALL EC-1500	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9506	Chassis SUP1 no ports Director	\$0.00	C	46%	\$0.00	\$8,664.00	\$7,220.00	\$5,054.00	\$0.00	\$2,166.00	\$0.00	\$0.00
5	MDS-9506-V2	Chassis SUP2 no ports Director	\$0.00	C	46%	\$0.00	\$8,136.00	\$6,780.00	\$4,746.00	\$0.00	\$2,034.00	\$0.00	\$0.00
5	MDS-9509	Chassis SUP1 no ports Director	\$0.00	C	46%	\$0.00	\$9,048.00	\$7,540.00	\$5,278.00	\$0.00	\$2,262.00	\$0.00	\$0.00
5	MDS-9509-V2	Chassis SUP2 no ports Director	\$0.00	C	46%	\$0.00	\$8,364.00	\$6,970.00	\$4,879.00	\$0.00	\$2,091.00	\$0.00	\$0.00
5	MDS-9513	Chassis SUP2 no ports Director	\$0.00	C	46%	\$0.00	\$9,852.00	\$8,210.00	\$5,747.00	\$0.00	\$2,463.00	\$0.00	\$0.00
5	MDS-9513-FAB	MDS 9513 CROSSBAR SWITCHING FABRIC2 MOD	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9513-FAB2	CISCO MDS 9513 FABRIC2 MODULE	\$0.00	C	46%	\$0.00	\$624.00	\$520.00	\$364.00	\$0.00	\$156.00	\$0.00	\$0.00
5	MDS-9513-FAB3	MDS 9513 CROSSBAR SWITCHING FABRIC3	\$0.00	C	46%	\$0.00	\$1,272.00	\$1,060.00	\$742.00	\$0.00	\$318.00	\$0.00	\$0.00
5	MDS-95CAB-KIT	DIRECTOR CAB INSTALL KIT	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-AUS	MDS 9700 Power cord Australia	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-CAB	MDS 9700 Cabinet Jumper Power Cord	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-CABKIT	MDS-9710 EC-1700-C Adpt Brckts Kit	\$140.00	C	46%	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-EU	MDS 9700 Power cord Europe	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-INT	MDS 9700 Power cord International	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-ISR	MDS 9700 Power cord Israel	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-KOR	MDS 9700 Power cord Korea	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-KOR	MDS 9700 Power cord Korea	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-NA	MDS 9700 NEMA 5-20 North America/Japan	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-SA	MDS 9700 Power cord South Africa	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-SW	MDS 9700 Power cord Switzerland	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-US1	MDS 9700 NEMA 6-20 United States/Japan	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9700-US2	MDS 9700 NEMA L6-20 United States/Japan	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9706	9706 Chassis w/ Sup1, 4-PS, 3-Fab Mods	\$123,120.00	C	46%	\$66,484.80	\$14,774.40	\$12,312.00	\$8,618.00	\$0.00	\$3,693.60	\$0.00	\$0.00
5	MDS-9706-CABKIT	MDS-9706 EC-1700-C Adpt Brckts Kit	\$230.00	C	46%	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9706-FAB1	MDS 9706 Crossbar	\$6,310.00	C	46%	\$3,407.00	\$757.20	\$631.00	\$441.70	\$0.00	\$189.30	\$0.00	\$0.00
5	MDS-9710	Connectrix MDS-9710 Director	\$193,340.00	C	46%	\$104,403.60	\$23,200.80	\$19,334.00	\$13,533.80	\$0.00	\$5,800.20	\$0.00	\$0.00
5	MDS-9710-FAB	MDS 9710 Fabric 1 module	\$22,880.00	C	46%	\$12,355.20	\$2,745.60	\$2,288.00	\$1,601.60	\$0.00	\$686.40	\$0.00	\$0.00
5	MDS-9710-FABU	MDS 9710 3K Watt module UPG	\$28,980.00	C	46%	\$15,649.20	\$2,811.06	\$2,231.46	\$1,564.92	\$0.00	\$666.54	\$0.00	\$0.00
5	MDS-9710-PS	MDS 9710 3K Watt Power Supply	\$2,100.00	C	46%	\$1,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9710-PSU	MDS 9710 3K Watt Power Supply UPG	\$2,660.00	C	46%	\$1,436.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9718	9718 Chassis 2 Sup1E, 12-PS 6-Fab Mods	\$381,173.00	C	46%	\$205,833.42	\$45,740.76	\$38,117.30	\$26,682.11	\$0.00	\$11,435.19	\$0.00	\$0.00
5	MDS-9718-CABKIT	MDS-9718 EC-1700-C Adpt Brckts Kit	\$294.00	C	46%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-BAFL-KIT	EC-1700-C MDS BAFFLE KIT	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FCIP-9700	MDS 9000 24/10-port FCIP Module	\$141,260.00	C	46%	\$76,280.40	\$16,951.20	\$14,126.00	\$9,888.20	\$0.00	\$4,237.80	\$0.00	\$0.00
5	MDS-FCIP-9700U	MDS 9000 24/10-port FCIP Module UPG	\$178,850.00	C	46%	\$96,579.00	\$17,348.45	\$13,771.45	\$9,657.90	\$0.00	\$4,113.55	\$0.00	\$0.00
5	MDS-FCOE-8	MDS 9500 10-GBPS 8-PORT FCOE MODULE	\$0.00	C	46%	\$0.00	\$2,952.00	\$2,462.00	\$1,722.00	\$0.00	\$738.00	\$0.00	\$0.00
5	MDS-FCOE-8U	CISCO MDS9000 10-GBPS 8-PORT FCOE MODULE	\$31,980.00	C	46%	\$17,269.20	\$3,102.06	\$2,462.06	\$1,726.92	\$0.00	\$735.54	\$0.00	\$0.00
5	MDS-FCOE-9700	Connectrix 48P 10-Gb FCoE Module	\$84,800.00	C	46%	\$45,792.00	\$10,176.00	\$8,480.00	\$5,936.00	\$0.00	\$2,544.00	\$0.00	\$0.00
5	MDS-FCOE9700U	Connectrix 48P 10-Gb FCoE Module, UPG	\$110,240.00	C	46%	\$59,529.60	\$10,693.28	\$8,488.48	\$5,952.96	\$0.00	\$2,535.52	\$0.00	\$0.00
5	MDS-FCOE-9718	Connectrix 24P 40Gb FCoE Module	\$93,035.00	C	46%	\$50,529.90	\$11,164.20	\$9,303.50	\$6,512.45	\$0.00	\$2,791.05	\$0.00	\$0.00
5	MDS-FCOE-9718U	Connectrix 24P 40Gb FCoE Module UPG	\$120,948.00	C	46%	\$65,310.84	\$11,731.76	\$9,312.84	\$6,531.08	\$0.00	\$2,781.76	\$0.00	\$0.00
5	MDS-FLASH-512	512MB FLASH UPGRADE	\$3,500.00	C	46%	\$1,890.00	\$420.00	\$350.00	\$245.00	\$0.00	\$105.00	\$0.00	\$0.00
5	MDS-PBF-12SW	4Gb 12-Port FC Module	\$0.00	C	46%	\$0.00	\$3,216.00	\$2,680.00	\$1,876.00	\$0.00	\$804.00	\$0.00	\$0.00
5	MDS-PBF-12SWU	4Gb 12-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$3,379.48	\$2,682.68	\$1,881.36	\$0.00	\$801.32	\$0.00	\$0.00
5	MDS-PBF-16	2Gb 16-Port FC Module	\$0.00	C	46%	\$0.00	\$4,380.00	\$3,650.00	\$2,555.00	\$0.00	\$1,095.00	\$0.00	\$0.00
5	MDS-PBF-16LW	2Gb 16-Port FC Module LW	\$0.00	C	46%	\$0.00	\$5,856.00	\$4,880.00	\$3,416.00	\$0.00	\$1,464.00	\$0.00	\$0.00
5	MDS-PBF-16U	2Gb 16-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$4,602.65	\$3,653.65	\$2,562.30	\$0.00	\$1,091.35	\$0.00	\$0.00
5	MDS-PBF-24-8G	MDS 12/4/8-GBPS 24-PORT PERF FC MODULE	\$0.00	C	46%	\$0.00	\$5,832.00	\$4,860.00	\$3,402.00	\$0.00	\$1,458.00	\$0.00	\$0.00
5	MDS-PBF24-8GU	MDS 12/4/8-GBPS 24-PORT PERF FC MOD UPG	\$0.00	C	46%	\$0.00	\$5,977.14	\$4,744.74	\$3,327.48	\$0.00	\$1,417.26	\$0.00	\$0.00
5	MDS-PBF-24LR	24 PORT 4GB LONG RANGE PORT BLADE	\$0.00	C	46%	\$0.00	\$9,338.00	\$7,780.00	\$5,446.00	\$0.00	\$2,334.00	\$0.00	\$0.00
5	MDS-PBF-24LRU	24 PORT LW 4GB RANGE BLADE UPG	\$0.00	C	46%	\$0.00	\$9,810.58	\$7,787.78	\$5,461.56	\$0.00	\$2,326.22	\$0.00	\$0.00
5	MDS-PBF-24MR	24 PORT 4GB MED-RNGE PORT BLADE	\$0.00	C	46%	\$0.00	\$6,876.00	\$5,730.00	\$4,011.00	\$0.00	\$1,719.00	\$0.00	\$0.00
5	MDS-PBF-24MRU	24 PORT 4GB MEDIUM RANGE PORT BLADE UPGR	\$0.00	C	46%	\$0.00	\$7,225.53	\$5,735.73	\$4,022.46	\$0.00	\$1,713.27	\$0.00	\$0.00
5	MDS-PBF-24SW	4Gb 24-Port FC Module	\$0.00	C	46%	\$0.00	\$4,860.00	\$4,050.00	\$2,835.00	\$0.00	\$1,215.00	\$0.00	\$0.00
5	MDS-PBF-24SWU	4Gb 24-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$5,107.05	\$4,054.05	\$2,843.10	\$0.00	\$1,210.95	\$0.00	\$0.00
5	MDS-PBF-32U	2Gb 32-Port FC Module	\$0.00	C	46%	\$0.00	\$5,436.00	\$4,530.00	\$3,171.00	\$0.00	\$1,359.00	\$0.00	\$0.00
5	MDS-PBF-32U	2Gb 32-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$5,712.33	\$4,534.53	\$3,180.06	\$0.00	\$1,354.47	\$0.00	\$0.00
5	MDS-PBF-44-8G	12/4/8-GBPS 4/44 HOST FC MODULE	\$0.00	C	46%	\$0.00	\$5,832.00	\$4,860.00	\$3,402.00	\$0.00	\$1,458.00	\$0.00	\$0.00
5	MDS-PBF44-8GU	MDS 12/4/8-GBPS 4/44 HOST FC MODULE	\$0.00	C	46%	\$0.00	\$6,081.90	\$4,827.90	\$3,385.80	\$0.00	\$1,442.10	\$0.00	\$0.00
5	MDS-PBF-48-8G	MDS 12/4/8-GBPS 48-PORT PERF FC MODULE	\$0.00	C									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	MDS-PBF-48SWU	4Gb 48-Port FC Module UPG	\$0.00	C	46%	\$0.00	\$7,566.00	\$6,006.00	\$4,212.00	\$0.00	\$1,794.00	\$0.00	\$0.00
5	MDS-PBF-4LRS	10Gb 4-Port FC Module LW 10Km	\$0.00	C	46%	\$0.00	\$12,012.00	\$10,010.00	\$7,007.00	\$0.00	\$3,003.00	\$0.00	\$0.00
5	MDS-PBF-4LRU	10Gb 4-Port FC Module LW 10Km UPG	\$0.00	C	46%	\$0.00	\$12,622.61	\$10,020.01	\$7,027.02	\$0.00	\$2,992.99	\$0.00	\$0.00
5	MDS-PBF-4SR	10Gb 4-Port FC Module SW 500m	\$0.00	C	46%	\$0.00	\$8,199.00	\$6,832.50	\$4,782.75	\$0.00	\$2,049.75	\$0.00	\$0.00
5	MDS-PBF-4SRU	10Gb 4-Port FC Module SW 500m UPG	\$0.00	C	46%	\$0.00	\$8,615.83	\$6,839.37	\$4,796.44	\$0.00	\$2,042.83	\$0.00	\$0.00
5	MDS-PBF-ADV32	CISCO 32-PORT 8-GBPS FC PORT MODULE	\$0.00	C	46%	\$0.00	\$9,744.00	\$8,120.00	\$5,684.04	\$0.00	\$2,436.00	\$0.00	\$0.00
5	MDS-PBFADV32U	CISCO 32-PORT 8-GBPS FC PORT MOD UPG	\$0.00	C	46%	\$0.00	\$10,239.32	\$8,128.12	\$5,700.24	\$0.00	\$2,427.88	\$0.00	\$0.00
5	MDS-PBF-ADV48	CISCO 48-PORT 8-GBPS FC PORT MODULE	\$0.00	C	46%	\$0.00	\$11,864.00	\$9,720.00	\$6,804.00	\$0.00	\$2,916.00	\$0.00	\$0.00
5	MDS-PBFADV48U	CISCO 48-PORT 8-GBPS FC PORT MOD UPG	\$0.00	C	46%	\$0.00	\$12,256.92	\$9,729.72	\$6,823.44	\$0.00	\$2,906.28	\$0.00	\$0.00
5	MDS-PBF1-1402	2Gb 14-Port FC+ 2-Port IP Module	\$0.00	C	46%	\$0.00	\$5,700.00	\$4,750.00	\$3,325.00	\$0.00	\$1,425.00	\$0.00	\$0.00
5	MDS-PBF1-1804	4 GB 18 FC/4 GE PORT MODULE	\$0.00	C	46%	\$0.00	\$6,288.00	\$5,240.00	\$3,668.00	\$0.00	\$1,572.00	\$0.00	\$0.00
5	MDS-PBF11804U	4 GB 18 FC/4 GE PORT MODULE	\$68,120.00	C	46%	\$36,784.80	\$6,607.64	\$5,245.24	\$3,678.48	\$0.00	\$1,566.76	\$0.00	\$0.00
5	MDS-PBF1-4U	4 PORT IP BLADE MDS	\$0.00	C	46%	\$0.00	\$2,688.60	\$2,240.00	\$1,568.00	\$0.00	\$672.00	\$0.00	\$0.00
5	MDS-PBF1-8U	8-Port IP BLADE UPGRADE	\$0.00	C	46%	\$0.00	\$2,793.60	\$2,217.60	\$1,555.20	\$0.00	\$662.40	\$0.00	\$0.00
5	MDS-PBF1-8U	8-Port IP Module UPG	\$0.00	C	46%	\$0.00	\$4,920.00	\$4,100.00	\$2,870.00	\$0.00	\$1,230.00	\$0.00	\$0.00
5	MDS-PBF1-1402U	2Gb 14-Port FC+ 2-Port IP Module UPG	\$0.00	C	46%	\$0.00	\$5,170.10	\$4,104.10	\$2,878.20	\$0.00	\$1,225.90	\$0.00	\$0.00
5	MDS-PW19-EU	Qty 2 9506 Power Cord Europe	\$0.00	C	46%	\$0.00	\$5,989.75	\$4,754.75	\$3,334.50	\$0.00	\$1,420.25	\$0.00	\$0.00
5	MDS-PW19-INT	Qty 2 9506 Power Cord International	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-KR	KOREA POWER CORDS FOR 9506 DIRECTOR	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-SA	Qty 2 9506 Power Cord South America	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-SW	Qty 2 9506 Power Cord Switzerland	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-TWST	Qty 2 9506 Twist Lock Power Cord US	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-UK	Qty 2 9506 Power Cord UK	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW19-US	Qty 2 9506 Power Cord US	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-AUS	CISCO POWER CABLE FOR MDS-9509 AUSTRALIA	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-CAB	CAB PC DIRECTOR C-1500	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW2-KR	KOREA POWER CORDS FOR 9509 DIRECTOR	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-CAB	Qty 2 Cabinet Power Cord	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-KR	Qty 2 9100 9200 Power Cord KOREA	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-SW	Qty 2 9100 9200 Power Cord Switzerland	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW8-TW	Qty 2 9100 9200 Power Cord TAIWAN	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-AU	CISCO POWER CABLE FOR MDS-9513 AUSTRALIA	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-EU	Qty 4 9513 Power Cord Europe	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-INT	Qty 4 9513 Power Cord International	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-ISR	Qty 4 9513 Power Cord Israel	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-KR	KOREA POWER CORDS FOR 9513 DIRECTOR	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-SA	Qty 4 9513 Power Cord South Africa	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-SW	Qty 4 9513 Power Cord Switzerland	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-TWS	Qty 4 9513 Twist Lock Power Cord US/Japn	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PW9513-US	Qty 4 9513 Power Cord US/Japan	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PWQ-ARGIN	Qty 1 9Q20 & 9124 Power Cord Argentina	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PWQ-AUS	Qty 1 9Q20 & 9124 Power Cord Australia	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PWQ-ITALY	Qty 1 9Q20 & 9124 Power Cord Italy	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PWQ-SA	Qty 1 9Q20 & 9124 Power Cord S Africa	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-PWQ-SW	Qty 1 9Q20 & 9124 Power Cord Switzerland	\$0.00	C	46%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-QSFP-40G-CSR4	MDS 40G CSR Optic QSFP+	\$3,668.00	C	46%	\$1,980.72	\$440.16	\$366.80	\$256.76	\$0.00	\$110.04	\$0.00	\$0.00
5	MDS-QSFP-40G-SR4	MDS 40G SR Optic QSFP+	\$3,668.00	C	46%	\$1,980.72	\$440.16	\$366.80	\$256.76	\$0.00	\$110.04	\$0.00	\$0.00
5	MDS-QSFP-40G-SR-BD	MDS 40G QSFP BDI	\$1,342.00	C	46%	\$724.68	\$161.04	\$134.20	\$93.94	\$0.00	\$40.26	\$0.00	\$0.00
5	MDS-QSFP-H40G-10M	MDS 40G Active Optical Cable Assy 10M	\$1,224.00	C	46%	\$660.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-QSFP-H40G-3M	MDS 40G Active Optical Cable Assy 3M	\$1,224.00	C	46%	\$660.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-QSFP-H40G-5M	MDS 40G Active Optical Cable Assy 5M	\$1,224.00	C	46%	\$660.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SC	OPTIONAL SMART CARD FOR SME FEATURE	\$470.00	C	46%	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SCR	OPTIONAL SMART CARD READER FOR SME	\$1,100.00	C	46%	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SFP-10GLW	MDS 10-GBPS FIBRE CHANNEL-LONGWAVE; SFP+	\$4,900.00	C	46%	\$2,646.00	\$588.00	\$490.00	\$343.00	\$0.00	\$147.00	\$0.00	\$0.00
5	MDS-SFP-10GSW	MDS 10-GBPS FIBRE CHANNEL-SHORTWAVE; SFP	\$1,800.00	C	46%	\$972.00	\$216.00	\$180.00	\$126.00	\$0.00	\$54.00	\$0.00	\$0.00
5	MDS-SFP-16GLW	MDS 16GB FC LW Optic	\$4,580.00	C	46%	\$2,462.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SFP-16GSW	MDS 16GB FC SW Optic	\$408.00	C	46%	\$220.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SFP-32GLW	MDS 32G LW Optic SFP+	\$7,370.00	C	46%	\$3,979.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SFP-32GSW	MDS 32G SW Optic SFP+	\$1,540.00	C	46%	\$831.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SSM-32	2Gb 32-Port FC Storage Sol Module	\$0.00	C	46%	\$0.00	\$6,528.00	\$5,440.00	\$3,808.00	\$0.00	\$1,632.00	\$0.00	\$0.00
5	MDS-SSM-32F	MDS 9000 32-PORT 1/2 GBPS FC STORAGE S	\$0.00	C	46%	\$0.00	\$6,960.00	\$5,800.00	\$4,060.00	\$0.00	\$1,740.00	\$0.00	\$0.00
5	MDS-SSM-32UF	2Gb 32-Port FC Sig Sol Mod UPG	\$0.00	C	46%	\$0.00	\$6,998.55	\$5,555.55	\$3,896.10	\$0.00	\$1,659.45	\$0.00	\$0.00
5	MDS-SSM-16	SSM UPGRADE BLADE 32 PORT	\$0.00	C	46%	\$0.00	\$9,048.00	\$7,540.00	\$5,278.00	\$0.00	\$2,262.00	\$0.00	\$0.00
5	MDS-SSN-16U	MDS 16P STORAGE SERVICES NO OPTICS	\$0.00	C	46%	\$0.00	\$7,752.00	\$6,460.00	\$4,522.00	\$0.00	\$1,938.00	\$0.00	\$0.00
5	MDS-SUP-V2U	MDS 16P STORAGE SERVICES NO OPTICS UPG	\$0.00	C	46%	\$0.00	\$10,077.60	\$8,398.00	\$5,878.60	\$0.00	\$2,519.40	\$0.00	\$0.00
5	MDS-SUP-V2U	Supervisor2 Card UPG	\$0.00	C	46%	\$0.00	\$4,680.25	\$3,715.25	\$2,605.50	\$0.00	\$1,109.75	\$0.00	\$0.00
5	MDS-TRI-LW	1-Gb Ethernet 2-Gb FC Tri-mode Longwave	\$1,700.00	C	46%	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-TRI-SW	1-Gb Ethernet 2-Gb FC Tri-mode Shortwave	\$300.00	C	46%	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-TWINX-10M	10G BASE COPPER ACTIVE TWINAX CABLE; 10M	\$510.00	C	46%	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-TWINX-1M	10G BASE COPPER PASSIVE TWINAX CABLE; 1M	\$185.00	C	46%	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-TWINX-3M	10G BASE COPPER PASSIVE TWINAX CABLE; 3M	\$265.00	C	46%	\$143.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-TWINX-5M	10G BASE COPPER PASSIVE TWINAX CABLE; 5M	\$325.00	C	46%	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-TWINX-7M	10G BASE COPPER ACTIVE TWINAX CABLE; 7M	\$450.00	C	46%	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PB-12000B-16	16-Port CARD ED-12000B	\$0.00	C	46%	\$0.00	\$3,864.00	\$3,220.00	\$2,254.00	\$0.00	\$966.00	\$0.00	\$0.00
5	PB-12000B-16U	16-Port CARD ED-12000B	\$0.00	C	46%	\$0.00	\$4,035.20	\$3,203.20	\$2,246.40	\$0.00	\$956.80	\$0.00	\$0.00
5	PB-24000-16	16-Port CARD ED-24000B	\$0.00	C	46%	\$0.00	\$3,000.00	\$2,500.00	\$1,750.00	\$0.00	\$750.00	\$0.00	\$0.00
5	PB-24000-16U	2Gb 16 FC port blade/ED-24000B	\$0.00	C	46%	\$0.00	\$2,774.20	\$2,202.00	\$1,544.40	\$0.00	\$657.80	\$0.00	\$0.00
5	PB-48000B-16	4Gb 16 FC port blade/ED-48000B	\$0.00	C	46%	\$0.00	\$2,952.00	\$2,460.00	\$1,722.00	\$0.00	\$738.00	\$0.00	\$0.00
5	PB-48000B-16U	4Gb 16 FC port blade/ED-48000B UPG	\$0.00	C	46%	\$0.00	\$3,102.06	\$2,462.46	\$1,726.92	\$0.00	\$735.54	\$0.00	\$0.00
5	PB-48000B-32	4Gb 32 FC port blade/ED-48000B	\$0.00	C	46%	\$0.00	\$5,016.06	\$4,180.00	\$2,926.00	\$0.00	\$1,254.00	\$0.00	\$0.00
5	PB-48000B-32U	4Gb 32 FC port blade/ED-48000B UPG	\$0.00	C	46%	\$0.00	\$5,270.98	\$4,184.18	\$2,934.36	\$0.00	\$1,249.82	\$0.00	\$0.00
5	PB-48K-10G-6	10GB 6 FC PORT BLADE/ED-48K	\$0.00	C	46%	\$0.00	\$13,477.20	\$11,231.00	\$7,861.70	\$0.00	\$3,369.30	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	PB-48K-10C-6U	10GB 6 FC PORT BLADE/ED-48K-UPG	\$0.00	C	46%	\$0.00	\$14,598.50	\$11,588.50	\$8,127.00	\$0.00	\$3,461.50	\$0.00	\$0.00
5	PB-48K-16IP	4GB 8-PORT FC+ 8-PORT IP CARD	\$0.00	C	46%	\$0.00	\$7,908.00	\$6,590.00	\$4,613.00	\$0.00	\$1,977.00	\$0.00	\$0.00
5	PB-48K-16IPU	4GB 8-PORT FC+ 8-PORT IP CARD (UPGRADE)	\$0.00	C	46%	\$0.00	\$8,341.52	\$6,621.62	\$4,643.73	\$0.00	\$1,977.89	\$0.00	\$0.00
5	PB-48K-18I	BROCADE FCA-18I IP-BLADE	\$0.00	C	46%	\$0.00	\$7,491.00	\$6,242.50	\$4,369.75	\$0.00	\$1,872.75	\$0.00	\$0.00
5	PB-48K-18IU	BROCADE FCA-18I IP-BLADE UPGRADE	\$0.00	C	46%	\$0.00	\$6,539.40	\$5,278.70	\$4,753.89	\$0.00	\$2,024.81	\$0.00	\$0.00
5	PB-48K-48	4GB 48-PORT FC CARD	\$0.00	C	46%	\$0.00	\$7,632.00	\$6,360.00	\$4,452.00	\$0.00	\$1,908.00	\$0.00	\$0.00
5	PB-48K-48U	4GB 48-PORT FC CARD (UPGRADE)	\$0.00	C	46%	\$0.00	\$8,020.45	\$6,366.75	\$4,464.99	\$0.00	\$1,901.76	\$0.00	\$0.00
5	PB-48K-AP4-18	AP4-18 ED-48000B APPLICATION BLADE	\$0.00	C	46%	\$0.00	\$10,860.00	\$9,050.00	\$6,335.00	\$0.00	\$2,715.00	\$0.00	\$0.00
5	PB48K-AP4-18U	AP4-18 ED-48000B APPLICATION BLADE UPG	\$0.00	C	46%	\$0.00	\$11,118.00	\$11,765.00	\$8,235.50	\$0.00	\$3,529.50	\$0.00	\$0.00
5	PB-DCX-16EB	ED-DCX-B 16P ENCRYPTION BLADE	\$0.00	C	46%	\$0.00	\$22,287.20	\$18,581.00	\$13,008.70	\$0.00	\$5,574.30	\$0.00	\$0.00
5	PB-DCX-16EBU	ED-DCX-B 16P ENCRYPTION BLADE UPGRADE	\$0.00	C	46%	\$0.00	\$28,894.20	\$24,078.50	\$16,854.95	\$0.00	\$7,223.55	\$0.00	\$0.00
5	PB-DCX-16P4G	DCX PORT BLADE 16P 16 4G SFPS	\$0.00	C	46%	\$0.00	\$3,876.00	\$3,230.00	\$2,261.00	\$0.00	\$969.00	\$0.00	\$0.00
5	PB-DCX-16P4GU	DCX UPGRADE PORT BLADE 16P 16 4G SFPS	\$0.00	C	46%	\$0.00	\$5,352.00	\$4,460.00	\$3,122.00	\$0.00	\$1,338.00	\$0.00	\$0.00
5	PB-DCX-16P8G	DCX PORT BLADE 16P 16 8G SFPS	\$0.00	C	46%	\$0.00	\$3,798.60	\$3,165.50	\$2,215.65	\$0.00	\$949.65	\$0.00	\$0.00
5	PB-DCX-16P8GU	DCX UPGRADE PORT BLADE 16P 16 8G SFPS	\$0.00	C	46%	\$0.00	\$5,016.20	\$4,180.00	\$2,826.00	\$0.00	\$1,254.00	\$0.00	\$0.00
5	PB-DCX-16P-E	DCX PORT BLADE 16P 0 SFPS	\$0.00	C	46%	\$0.00	\$3,481.20	\$2,901.00	\$2,030.70	\$0.00	\$870.30	\$0.00	\$0.00
5	PB-DCX-24FCOE	ED-DCX-B 24P FCOE BLADE	\$105,100.00	C	46%	\$56,754.00	\$12,612.00	\$10,510.00	\$7,357.00	\$0.00	\$3,153.00	\$0.00	\$0.00
5	PB-DCX24FCOEU	ED-DCX-B 24P FCOE BLADE UPGRADE	\$139,375.00	C	46%	\$75,262.50	\$12,612.00	\$10,510.00	\$7,357.00	\$0.00	\$3,153.00	\$0.00	\$0.00
5	PB-DCX-32P16G	DCX PORT BLADE 32P 32 16G SFPS	\$82,600.00	C	46%	\$44,604.00	\$19,725.00	\$13,937.50	\$9,756.25	\$0.00	\$4,181.25	\$0.00	\$0.00
5	PB-DCX32P16GE	DCX 16G PORT BLADE 32P 0 SFPS	\$84,000.00	C	46%	\$44,604.00	\$9,912.00	\$8,260.00	\$5,792.00	\$0.00	\$2,478.00	\$0.00	\$0.00
5	PBDCX32P16GEU	DCX 16G PORT BLADE 32P 0 SFPS UPG	\$83,130.00	C	46%	\$44,998.20	\$7,692.00	\$6,416.41	\$4,499.82	\$0.00	\$1,923.00	\$0.00	\$0.00
5	PB-DCX32P16GU	DCX UPGRADE PORT BLADE 32P 32 16G SFPS	\$109,590.00	C	46%	\$59,178.60	\$13,150.80	\$10,959.00	\$7,671.30	\$0.00	\$3,287.70	\$0.00	\$0.00
5	PB-DCX32P4G	DCX PORT BLADE 32P 32 4G SFPS	\$0.00	C	46%	\$0.00	\$6,672.00	\$5,560.00	\$3,892.00	\$0.00	\$1,668.00	\$0.00	\$0.00
5	PB-DCX-32P4GU	DCX UPGRADE PORT BLADE 32P 32 4G SFPS	\$0.00	C	46%	\$0.00	\$9,204.00	\$7,670.00	\$5,369.00	\$0.00	\$2,301.00	\$0.00	\$0.00
5	PB-DCX-32P8G	DCX PORT BLADE 32P 32 8G SFPS	\$0.00	C	46%	\$0.00	\$6,421.20	\$5,351.00	\$3,745.70	\$0.00	\$1,605.30	\$0.00	\$0.00
5	PB-DCX-32P8GM	X8610 8G MAX 32P BLADE W/ 32 8G SFPS	\$0.00	C	46%	\$0.00	\$6,672.00	\$5,560.00	\$3,892.00	\$0.00	\$1,668.00	\$0.00	\$0.00
5	PB-DCX32P8GME	DCX8610 8G MAX 32P BLADE W/ 0 SFPS	\$0.00	C	46%	\$0.00	\$6,024.00	\$5,020.00	\$3,514.00	\$0.00	\$1,506.00	\$0.00	\$0.00
5	PB-DCX32P8GMU	DCX UPG 8G MAX 32P BLADE W/ 32 8G SFPS	\$0.00	C	46%	\$0.00	\$8,973.60	\$7,228.00	\$5,059.60	\$0.00	\$2,168.40	\$0.00	\$0.00
5	PB-DCX-32P8GU	DCX UPGRADE PORT BLADE 32P 32 8G SFPS	\$0.00	C	46%	\$0.00	\$8,484.00	\$7,070.00	\$4,949.00	\$0.00	\$2,121.00	\$0.00	\$0.00
5	PB-DCX-32P-E	DCX PORT BLADE 32P 0 SFPS	\$0.00	C	46%	\$0.00	\$5,903.40	\$4,919.50	\$3,443.65	\$0.00	\$1,475.85	\$0.00	\$0.00
5	PB-DCX-48P16G	DCX PORT BLADE 48P 48 16G SFPS	\$115,800.00	C	46%	\$62,532.00	\$13,896.00	\$11,580.00	\$8,106.00	\$0.00	\$3,474.00	\$0.00	\$0.00
5	PB-DCX48P16GE	DCX 16G PORT BLADE 48P 0 SFPS	\$89,200.00	C	46%	\$48,168.00	\$10,704.00	\$8,920.00	\$6,244.00	\$0.00	\$2,676.00	\$0.00	\$0.00
5	PBDCX48P16GEU	DCX 16G PORT BLADE 48P 0 SFPS UPG	\$115,960.00	C	46%	\$62,618.40	\$11,248.12	\$8,928.92	\$6,261.84	\$0.00	\$2,667.08	\$0.00	\$0.00
5	PB-DCX48P16GU	DCX UPGRADE PORT BLADE 48P 48 16G SFPS	\$153,530.00	C	46%	\$82,906.20	\$18,423.60	\$15,353.00	\$10,747.10	\$0.00	\$4,605.90	\$0.00	\$0.00
5	PB-DCX-48P4G	DCX PORT BLADE 48P 48 4G SFPS	\$0.00	C	46%	\$0.00	\$9,348.00	\$7,790.00	\$5,453.00	\$0.00	\$2,337.00	\$0.00	\$0.00
5	PB-DCX-48P4GU	DCX UPGRADE PORT BLADE 48P 48 4G SFPS	\$0.00	C	46%	\$0.00	\$12,900.00	\$10,750.00	\$7,525.00	\$0.00	\$3,225.00	\$0.00	\$0.00
5	PB-DCX-48P8G	DCX PORT BLADE 48P 48 8G SFPS	\$0.00	C	46%	\$0.00	\$8,996.40	\$7,497.00	\$5,247.90	\$0.00	\$2,249.10	\$0.00	\$0.00
5	PB-DCX-48P8GM	DCX8610 8G MAX 48P BLADE W/ 48 8G SFPS	\$0.00	C	46%	\$0.00	\$9,348.00	\$7,790.00	\$5,453.00	\$0.00	\$2,337.00	\$0.00	\$0.00
5	PB-DCX48P8GME	DCX8610 8G MAX 48P BLADE W/ 0 SFPS	\$0.00	C	46%	\$0.00	\$6,376.00	\$6,980.00	\$4,886.00	\$0.00	\$2,084.00	\$0.00	\$0.00
5	PB-DCX48P8GMU	DCX UPG 8G MAX 48P BLADE W/ 48 8G SFPS	\$0.00	C	46%	\$0.00	\$12,152.40	\$10,127.00	\$7,088.90	\$0.00	\$3,038.10	\$0.00	\$0.00
5	PB-DCX-48P8GU	DCX UPGRADE PORT BLADE 48P 48 8G SFPS	\$0.00	C	46%	\$0.00	\$11,892.00	\$9,910.00	\$6,937.00	\$0.00	\$2,973.00	\$0.00	\$0.00
5	PB-DCX-48P-E	DCX PORT BLADE 48P 0 SFPS	\$0.00	C	46%	\$0.00	\$8,208.60	\$6,840.50	\$4,788.35	\$0.00	\$2,052.15	\$0.00	\$0.00
5	PB-DCX6-48P32G	DCX6 32C PORT BLADE 48P 48 SW 32G SFPS	\$180,501.00	C	46%	\$97,470.54	\$21,664.12	\$18,050.10	\$12,635.07	\$0.00	\$5,415.03	\$0.00	\$0.00
5	PB-DCX6-48P32GE	DCX6 32C PORT BLADE 48P 0 SFPS	\$128,374.00	C	46%	\$69,321.96	\$15,404.88	\$12,837.40	\$8,986.18	\$0.00	\$3,851.22	\$0.00	\$0.00
5	PB-DCX6-48P32GEU	DCX6 32C PORT BLADE 48P 0 SFPS UPG	\$166,887.00	C	46%	\$90,118.98	\$20,026.44	\$16,688.70	\$11,682.09	\$0.00	\$5,008.61	\$0.00	\$0.00
5	PB-DCX6-48P32GU	DCX6 32C PORT BLADE 48P 48 SW SFPS UPG	\$234,651.00	C	46%	\$126,711.54	\$28,158.12	\$23,465.10	\$16,425.57	\$0.00	\$7,039.53	\$0.00	\$0.00
5	PBDCX-64P-16G	DCX8610 16G 64P PORT BLADE 16-QSFPS	\$153,300.00	C	46%	\$82,782.00	\$18,396.00	\$15,330.00	\$10,731.00	\$0.00	\$4,599.00	\$0.00	\$0.00
5	PBDCX-64P16GU	DCX8610 16G 64P UPG PORT BLADE 16-QSFPS	\$199,290.00	C	46%	\$107,616.60	\$19,331.13	\$15,345.33	\$10,761.60	\$0.00	\$4,583.67	\$0.00	\$0.00
5	PB-DCX-64P8G	DCX PORT BLADE 64P 64 8G MSFPP	\$0.00	C	46%	\$0.00	\$12,204.80	\$10,170.00	\$7,119.00	\$0.00	\$3,051.00	\$0.00	\$0.00
5	PB-DCX-64P8GU	DCX UPGRADE PORT BLADE 64P 64 8G MSFPP	\$0.00	C	46%	\$0.00	\$16,504.80	\$13,754.00	\$9,627.80	\$0.00	\$4,126.20	\$0.00	\$0.00
5	PB-DCX6-SX6-LW	DCX6 SX6 16 32C LW SFP 0 IP SFP	\$441,039.00	C	46%	\$238,161.06	\$52,944.68	\$44,103.90	\$30,872.73	\$0.00	\$13,231.17	\$0.00	\$0.00
5	PB-DCX6-SX6-SW	DCX6 SX6 16 32C SW SFP 0 IP SFP	\$312,869.00	C	46%	\$168,949.26	\$37,544.28	\$31,286.90	\$21,900.83	\$0.00	\$9,386.07	\$0.00	\$0.00
5	PB-DCX-FX8-24	ED-DCX-B FX8-24 FCIP BLADE	\$109,660.00	C	46%	\$59,216.40	\$13,159.20	\$10,966.00	\$7,676.20	\$0.00	\$3,289.80	\$0.00	\$0.00
5	PB-DCXFX8-24U	ED-DCX-B FX8-24 FCIP BLADE UPGRADE	\$142,000.00	C	46%	\$76,680.00	\$17,040.00	\$14,200.00	\$9,940.00	\$0.00	\$4,260.00	\$0.00	\$0.00
5	PWRC-DCX-AU	DCX AUSTRALIANZ 250V PWR CRD KIT - 2PER	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC-DCX-EU	DCX EU CEE7/7 PWR CRD KIT - 2PER	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC-DCX-NA	DCX NORTHAM 250V PWR CRD KIT - 2PER	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC-DCX-NALV	DCX NORTHAM 110V PWR CRD KIT - 2PER	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWRC-DCX-OT	DCX NON-EU 230V PWR CRD KIT - 2PER	\$400.00	C	46%	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP-1004	SRVCE PROCSSR FOR EC1200	\$0.00	C	46%	\$0.00	\$1,224.00	\$1,020.00	\$714.00	\$0.00	\$306.00	\$0.00	\$0.00
5	SP-1010	CTX SRVC PROCSSR-1U SRVR	\$0.00	C	46%	\$0.00	\$1,632.00	\$1,360.00	\$952.00	\$0.00	\$408.00	\$0.00	\$0.00
5	SP-1020	CTX SERVICE PROCESSOR WINDOWS 2003	\$0.00	C	46%	\$0.00	\$1,608.00	\$1,340.00	\$938.00	\$0.00	\$402.00	\$0.00	\$0.00
5	SP-HUB-ETH	CONNECTRIX ETHERNET HUB	\$1,300.00	C	46%	\$702.00	\$156.00	\$130.00	\$81.00	\$0.00	\$39.00	\$0.00	\$0.00
5	SP-KVM	CTX KVM UNIT	\$0.00	C	46%	\$0.00	\$730.80	\$609.00	\$426.30	\$0.00	\$162.70	\$0.00	\$0.00
5	456-000-521	SYMM MGMT SUITE SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-522	SYMM MGMT SUITE SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$189.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-523	SYMM MGMT SUITE SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$166.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-524	SYMM MGMT SUITE SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$155.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-525	SYMM MGMT SUITE SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-526	SYMM MGMT SUITE SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$133.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-527	SYMM MGMT SUITE SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-528	SYMM MGMT SUITE SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$103.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-529	SYMM MGMT SUITE SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-530	SYMM MGMT SUITE SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$77.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-531	SYMM MGMT SUITE SATA 1000TB+	\$0.00	D1	36%	\$0.00	\$67.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-532	SYMM MGMT SUITE NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$40.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-533	SYMM MGMT SUITE NON-SATA 15-2											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-000-540	SYMM MGMT SUITE NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-541	SYMM MGMT SUITE NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$155.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-542	SYMM MGMT SUITE NON-SATA 1000TB +	\$0.00	D1	36%	\$0.00	\$133.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-541	ADV FAST SUITE FTS 0-14TB	\$0.00	D1	36%	\$0.00	\$205.60	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-542	ADV FAST SUITE FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$151.20	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-543	ADV FAST SUITE FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$122.40	\$110.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-544	ADV FAST SUITE FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$90.40	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-545	ADV FAST SUITE FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$69.60	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-546	ADV FAST SUITE FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$169.60	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-547	ADV FAST SUITE FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$157.60	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-548	ADV FAST SUITE FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$136.60	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-549	ADV FAST SUITE FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$105.60	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-550	ADV FAST SUITE FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-551	ADV FAST SUITE FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$192.80	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-552	SRDF-A FTS 0 - 14TB	\$0.00	D1	36%	\$0.00	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-553	SRDF-A FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$412.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-554	SRDF-A FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$362.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-555	SRDF-A FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-556	SRDF-A FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$290.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-557	SRDF-A FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-558	SRDF-A FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$226.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-559	SRDF-A FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$188.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-560	SRDF-A FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-561	SRDF-A FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-562	SRDF-A FTS 1000TB+	\$0.00	D1	36%	\$0.00	\$130.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-563	SRDF-S FTS 0 - 14TB	\$0.00	D1	36%	\$0.00	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-564	SRDF-S FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$412.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-565	SRDF-S FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$362.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-566	SRDF-S FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-567	SRDF-S FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$290.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-568	SRDF-S FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-569	SRDF-S FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-570	SRDF-S FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$188.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-571	SRDF-S FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-572	SRDF-S FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-573	SRDF-S FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$130.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-574	SRDF-STAR FTS 0 - 14TB	\$0.00	D1	36%	\$0.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-575	SRDF-STAR FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$325.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-576	SRDF-STAR FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$287.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-577	SRDF-STAR FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-578	SRDF-STAR FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$229.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-579	SRDF-STAR FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-580	SRDF-STAR FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$174.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-581	SRDF-STAR FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-582	SRDF-STAR FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$127.00	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-583	SRDF-STAR FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$99.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-584	SRDF-STAR FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$254.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-585	TF-CLONE FTS 0-14TB	\$0.00	D1	36%	\$0.00	\$237.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-586	TF-CLONE FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-587	TF-CLONE FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$195.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-588	TF-CLONE FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$167.00	\$166.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-589	TF-CLONE FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-590	TF-CLONE FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$149.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-591	TF-CLONE FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-592	TF-CLONE FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$113.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-593	TF-CLONE FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$99.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-594	TF-CLONE FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-595	TF-CLONE FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$254.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-596	TF-SNAP FTS 0 - 14TB	\$0.00	D1	36%	\$0.00	\$237.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-597	TF-SNAP FTS 15-25TB	\$0.00	D1	36%	\$0.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-598	TF-SNAP FTS 26-40TB	\$0.00	D1	36%	\$0.00	\$195.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-599	TF-SNAP FTS 41-60TB	\$0.00	D1	36%	\$0.00	\$167.00	\$166.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-600	TF-SNAP FTS 61-100TB	\$0.00	D1	36%	\$0.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-601	TF-SNAP FTS 101-150TB	\$0.00	D1	36%	\$0.00	\$149.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-602	TF-SNAP FTS 151-250TB	\$0.00	D1	36%	\$0.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-603	TF-SNAP FTS 251-400TB	\$0.00	D1	36%	\$0.00	\$113.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-604	TF-SNAP FTS 401-600TB	\$0.00	D1	36%	\$0.00	\$99.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-605	TF-SNAP FTS 601-1000TB	\$0.00	D1	36%	\$0.00	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-606	TF-SNAP FTS 1001TB+	\$0.00	D1	36%	\$0.00	\$254.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-731	OR-DM NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$741.60	\$667.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-732	OR-DM NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$653.40	\$588.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-733	OR-DM NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$583.20	\$524.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-734	OR-DM NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$520.20	\$468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-735	OR-DM NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$460.80	\$414.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-736	OR-DM NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$396.00</								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-102-661	FAST ADD ON NON-SATA 61-100TB (TCF0500)	\$0.00	D1	36%	\$0.00	\$226.80	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-662	FAST ADD ON NON-SATA 101-150TB (TCF0600)	\$0.00	D1	36%	\$0.00	\$204.20	\$183.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-663	FAST ADD ON NON-SATA 151-250TB (TCF0700)	\$0.00	D1	36%	\$0.00	\$183.40	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-664	FAST ADD ON NON-SATA 251-400TB (TCF0800)	\$0.00	D1	36%	\$0.00	\$158.80	\$142.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-665	FAST ADD ON NON-SATA 401-600TB (TCF0900)	\$0.00	D1	36%	\$0.00	\$136.40	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-666	FAST ADD ON NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$124.00	\$108.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-667	FAST ADD ON NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$104.60	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-668	FAST ADD ON SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$154.40	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-669	FAST ADD ON SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$144.80	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-670	FAST ADD ON SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$127.40	\$114.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-671	FAST ADD ON SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$118.50	\$106.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-672	FAST ADD ON SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$113.40	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-673	FAST ADD ON SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$102.60	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-674	FAST ADD ON SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$91.60	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-675	FAST ADD ON SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$79.40	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-676	FAST ADD ON SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$68.20	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-677	FAST ADD ON SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$60.20	\$54.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-678	FAST ADD ON SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$52.40	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-680	ADV FAST SUITE NON-SATA 0-14TB	\$2,054.00	D1	36%	\$1,314.56	\$410.80	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-681	ADV FAST SUITE NON-SATA 15-25TB	\$1,926.00	D1	36%	\$1,232.64	\$385.20	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-682	ADV FAST SUITE NON-SATA 26-40TB	\$1,696.00	D1	36%	\$1,085.44	\$339.20	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-683	ADV FAST SUITE NON-SATA 41-60TB	\$1,578.00	D1	36%	\$1,009.92	\$315.60	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-684	ADV FAST SUITE NON-SATA 61-100TB	\$1,509.00	D1	36%	\$965.76	\$301.80	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-685	ADV FAST SUITE NON-SATA 101-150TB	\$1,358.00	D1	36%	\$868.12	\$271.60	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-686	ADV FAST SUITE NON-SATA 151-250TB	\$1,250.00	D1	36%	\$780.80	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-687	ADV FAST SUITE NON-SATA 251-400TB	\$1,056.00	D1	36%	\$675.84	\$211.20	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-688	ADV FAST SUITE NON-SATA 401-600TB	\$906.00	D1	36%	\$582.00	\$181.20	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-689	ADV FAST SUITE NON-SATA 601-1000TB	\$800.00	D1	36%	\$512.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-690	ADV FAST SUITE NON-SATA 1001TB+	\$695.00	D1	36%	\$444.80	\$139.20	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-691	ADV FAST SUITE SATA 0-14TB (TCS0100)	\$1,026.00	D1	36%	\$656.64	\$205.20	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-692	ADV FAST SUITE SATA 15-25TB (TCS0200)	\$964.00	D1	36%	\$616.96	\$192.80	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-693	ADV FAST SUITE SATA 26-40TB (TCS0300)	\$846.00	D1	36%	\$541.44	\$169.20	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-694	ADV FAST SUITE SATA 41-60TB (TCS0400)	\$787.00	D1	36%	\$503.68	\$157.40	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-695	ADV FAST SUITE SATA 61-100TB (TCS0500)	\$754.00	D1	36%	\$482.56	\$150.80	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-696	ADV FAST SUITE SATA 101-150TB (TCS0600)	\$679.00	D1	36%	\$434.56	\$135.80	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-697	ADV FAST SUITE SATA 151-250TB (TCS0700)	\$610.00	D1	36%	\$390.40	\$122.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-698	ADV FAST SUITE SATA 251-400TB (TCS0800)	\$528.00	D1	36%	\$337.92	\$105.60	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-699	ADV FAST SUITE SATA 401-600TB (TCS0900)	\$453.00	D1	36%	\$289.92	\$90.60	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-700	ADV FAST SUITE SATA 601-1000TB (TCS1000)	\$400.00	D1	36%	\$256.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-701	ADV FAST SUITE SATA 1001TB+ (TCS1100)	\$348.00	D1	36%	\$222.72	\$69.60	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-703	FAST VP ADD ON NON-SATA 0-14TB (TCF0100)	\$0.00	D1	36%	\$0.00	\$101.80	\$91.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-704	FAST VP ADD ON NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$95.80	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-705	FAST VP ADD ON NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-706	FAST VP ADD ON NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$74.80	\$67.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-707	FAST VP ADD ON NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$74.80	\$67.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-708	FAST VP ADD ON NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$67.60	\$60.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-709	FAST VP ADD ON NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$60.40	\$54.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-710	FAST VP ADD ON NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$52.40	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-711	FAST VP ADD ON NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$44.60	\$40.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-712	FAST VP ADD ON NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-713	FAST VP ADD ON NON-SATA 1001+ (TCF1100)	\$0.00	D1	36%	\$0.00	\$34.80	\$31.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-714	FAST VP ADD ON SATA 0-14TB (TCS0100)	\$0.00	D1	36%	\$0.00	\$51.20	\$46.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-715	FAST VP ADD ON SATA 15-25TB (TCS0200)	\$0.00	D1	36%	\$0.00	\$47.80	\$43.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-716	FAST VP ADD ON SATA 26-40TB (TCS0300)	\$0.00	D1	36%	\$0.00	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-717	FAST VP ADD ON SATA 41-60TB (TCS0400)	\$0.00	D1	36%	\$0.00	\$39.40	\$35.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-718	FAST VP ADD ON SATA 61-100TB (TCS0500)	\$0.00	D1	36%	\$0.00	\$37.40	\$33.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-719	FAST VP ADD ON SATA 101-150TB (TCS0600)	\$0.00	D1	36%	\$0.00	\$33.40	\$30.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-720	FAST VP ADD ON SATA 151-250TB (TCS0700)	\$0.00	D1	36%	\$0.00	\$30.20	\$27.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-721	FAST VP ADD ON SATA 251-400TB (TCS0800)	\$0.00	D1	36%	\$0.00	\$26.20	\$23.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-722	FAST VP ADD ON SATA 401-600TB (TCS0900)	\$0.00	D1	36%	\$0.00	\$22.20	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-723	FAST VP ADD ON SATA 601-1000TB (TCS1000)	\$0.00	D1	36%	\$0.00	\$19.60	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-724	FAST VP ADD ON SATA 1001+ (TCS1100)	\$0.00	D1	36%	\$0.00	\$17.20	\$15.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-726	ADV FAST ADD ON NON-SATA 0-14TB	\$0.00	D1	36%	\$0.00	\$410.80	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-727	ADV FAST ADD ON NON-SATA 15-25TB	\$0.00	D1	36%	\$0.00	\$385.20	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-728	ADV FAST ADD ON NON-SATA 26-40TB	\$0.00	D1	36%	\$0.00	\$339.20	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-729	ADV FAST ADD ON NON-SATA 41-60TB	\$0.00	D1	36%	\$0.00	\$315.60	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-730	ADV FAST ADD ON NON-SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$301.80	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-731	ADV FAST ADD ON NON-SATA 101-150TB	\$0.00	D1	36%	\$0.00	\$271.60	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-732	ADV FAST ADD ON NON-SATA 151-250TB	\$0.00	D1	36%	\$0.00	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-733	ADV FAST ADD ON NON-SATA 251-400TB	\$0.00	D1	36%	\$0.00	\$211.20	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-734	ADV FAST ADD ON NON-SATA 401-600TB	\$0.00	D1	36%	\$0.00	\$181.20	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-735	ADV FAST ADD ON NON-SATA 601-1000TB	\$0.00	D1	36%	\$0.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-736	ADV FAST ADD ON NON-SATA													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-102-921	SRDF-STAR REGISTERED 401-600TB (TR00900)	\$555.00	D1	36%	\$355.20	\$111.00	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-922	SRDF-STAR REGISTERED 601-1000TB (TR01000)	\$449.00	D1	36%	\$287.36	\$89.80	\$80.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-923	SRDF-STAR REGISTERED 1001+ (TR01100)	\$285.00	D1	36%	\$182.40	\$57.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-924	SRDF-STAR NON-SATA 0-14TB (TCF0100)	\$3,450.00	D1	36%	\$2,214.40	\$692.00	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-925	SRDF-STAR NON-SATA 15-25TB (TCF0200)	\$3,250.00	D1	36%	\$2,080.00	\$650.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-926	SRDF-STAR NON-SATA 26-40TB (TCF0300)	\$2,850.00	D1	36%	\$1,833.60	\$573.00	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-927	SRDF-STAR NON-SATA 41-60TB (TCF0400)	\$2,560.00	D1	36%	\$1,638.40	\$512.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-928	SRDF-STAR NON-SATA 61-100TB (TCF0500)	\$2,275.00	D1	36%	\$1,456.00	\$445.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-929	SRDF-STAR NON-SATA 101-150TB (TCF0600)	\$2,020.00	D1	36%	\$1,292.80	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-930	SRDF-STAR NON-SATA 151-250TB (TCF0700)	\$1,740.00	D1	36%	\$1,113.60	\$348.00	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-931	SRDF-STAR NON-SATA 251-400TB (TCF0800)	\$1,490.00	D1	36%	\$953.20	\$298.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-932	SRDF-STAR NON-SATA 401-600TB (TCF0900)	\$1,280.00	D1	36%	\$819.20	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-933	SRDF-STAR NON-SATA 601-1000TB (TCF1000)	\$1,095.00	D1	36%	\$699.40	\$219.00	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-934	SRDF-STAR NON-SATA 1001+ (TCF1100)	\$935.00	D1	36%	\$598.40	\$187.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-935	SRDF-STAR SATA 0-14TB (TCS0100)	\$1,725.00	D1	36%	\$1,104.00	\$345.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-936	SRDF-STAR SATA 15-25TB (TCS0200)	\$1,630.00	D1	36%	\$1,043.20	\$326.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-937	SRDF-STAR SATA 26-40TB (TCS0300)	\$1,435.00	D1	36%	\$918.40	\$286.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-938	SRDF-STAR SATA 41-60TB (TCS0400)	\$1,280.00	D1	36%	\$819.20	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-939	SRDF-STAR SATA 61-100TB (TCS0500)	\$1,145.00	D1	36%	\$732.80	\$229.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-940	SRDF-STAR SATA 101-150TB (TCS0600)	\$1,010.00	D1	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-941	SRDF-STAR SATA 151-250TB (TCS0700)	\$870.00	D1	36%	\$556.80	\$173.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-942	SRDF-STAR SATA 251-400TB (TCS0800)	\$740.00	D1	36%	\$473.60	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-943	SRDF-STAR SATA 401-600TB (TCS0900)	\$635.00	D1	36%	\$406.40	\$127.00	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-944	SRDF-STAR SATA 601-1000TB (TCS1000)	\$540.00	D1	36%	\$348.80	\$109.00	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-945	SRDF-STAR SATA 1001+ (TCS1100)	\$470.00	D1	36%	\$300.80	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-946	SRDF-STAR ADD SATA OPT OUT TR (TN00000)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-948	LOCL-REP-TFCLONE CNFLASH REG 0-14 TB	\$4,425.00	D1	36%	\$2,832.00	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-949	LOCL-REP-TFCLONE CNFLASH REG 15-25 TB	\$3,850.00	D1	36%	\$2,464.00	\$770.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-950	LOCL-REP-TFCLONE CNFLASH REG 26-40 TB	\$3,350.00	D1	36%	\$2,144.00	\$670.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-951	LOCL-REP-TFCLONE CNFLASH REG 41-60 TB	\$2,730.00	D1	36%	\$1,747.20	\$546.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-952	LOCL-REP-TFCLONE CNFLASH REG 61-100 TB	\$2,290.00	D1	36%	\$1,485.60	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-953	LOCL-REP-TFCLONE CNFLASH REG 101-150 TB	\$2,135.00	D1	36%	\$1,366.40	\$427.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-954	LOCL-REP-TFCLONE CNFLASH REG 151-250 TB	\$1,985.00	D1	36%	\$1,270.40	\$397.00	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-955	LOCL-REP-TFCLONE CNFLASH REG 251-400 TB	\$1,840.00	D1	36%	\$1,177.60	\$368.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-956	TF-LOCL-REP-TFCLONE CNFLASH REG 401-600	\$1,675.00	D1	36%	\$1,072.00	\$335.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-957	LOCL-REP-TFCLONE CNFLASH REG 601-1000TB	\$1,560.00	D1	36%	\$998.40	\$312.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-958	LOCL-REP-TFCLONE CNFLASH REG 1001+ TB	\$1,100.00	D1	36%	\$704.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-959	LOCL-REP-TFCLONE CNFLASH NON-SATA 0-14 TB	\$2,540.00	D1	36%	\$1,625.60	\$508.00	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-960	LOCL-REP-TFCLONE CNFLASH NON-SATA 15-25 TB	\$2,385.00	D1	36%	\$1,526.40	\$477.00	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-961	LOCL-REP-TFCLONE CNFLASH NON-SATA 26-40 TB	\$2,100.00	D1	36%	\$1,344.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-962	LOCL-REP-TFCLONE CNFLASH NON-SATA 41-60 TB	\$1,955.00	D1	36%	\$1,251.20	\$391.00	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-963	LOCL-REP-TFCLONE CNFLASH NON-SATA 61-100TB	\$1,880.00	D1	36%	\$1,203.20	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-964	LOCL-REP-TFCLONE CNFLASH NON-SATA 101-150T	\$1,690.00	D1	36%	\$1,081.60	\$338.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-965	LOCL-REP-TFCLONE CNFLASH NON-SATA 151-250T	\$1,500.00	D1	36%	\$980.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-966	LOCL-REP-TFCLONE CNFLASH NON-SATA 251-400T	\$1,300.00	D1	36%	\$832.40	\$260.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-967	LOCL-REP-TFCLONE CNFLASH NON-SATA 401-600T	\$1,135.00	D1	36%	\$726.40	\$227.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-968	LOCL-REP-TFCLONE CNFLASH NON-SATA 601-1000	\$985.00	D1	36%	\$630.40	\$197.00	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-969	LOCL-REP-TFCLONE CNFLASH NON-SATA 1001+ TB	\$860.00	D1	36%	\$550.40	\$172.00	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-970	LOCL-REP-TFCLONE CNFLASH SATA 0-14 TB	\$1,270.00	D1	36%	\$812.80	\$257.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-971	LOCL-REP-TFCLONE CNFLASH SATA 15-25 TB	\$1,185.00	D1	36%	\$758.40	\$237.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-972	LOCL-REP-TFCLONE CNFLASH SATA 26-40 TB	\$1,050.00	D1	36%	\$672.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-973	LOCL-REP-TFCLONE CNFLASH SATA 41-60 TB	\$975.00	D1	36%	\$624.00	\$195.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-974	LOCL-REP-TFCLONE CNFLASH SATA 61-100 TB	\$935.00	D1	36%	\$598.40	\$187.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-975	LOCL-REP-TFCLONE CNFLASH SATA 101-150 TB	\$850.00	D1	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-976	LOCL-REP-TFCLONE CNFLASH SATA 151-250 TB	\$745.00	D1	36%	\$476.80	\$149.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-977	LOCL-REP-TFCLONE CNFLASH SATA 251-400 TB	\$650.00	D1	36%	\$416.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-978	LOCL-REP-TFCLONE CNFLASH SATA 401-600 TB	\$565.00	D1	36%	\$361.60	\$113.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-979	LOCL-REP-TFCLONE CNFLASH SATA 601-1000 TB	\$495.00	D1	36%	\$316.80	\$99.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-980	LOCL-REP-TFCLONE CNFLASH SATA 1001+ TB	\$430.00	D1	36%	\$275.20	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-981	LOCL-REP-SATA-OPT-OUT-TR-TFCLONE CNFLASH	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-983	LOCL-REP-ADD-TFCLONECNFLASH NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-984	LOCL-REP-ADD-TFCLONECNFLASH NONSATA 15-25T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-985	LOCL-REP-ADD-TFCLONECNFLASH NONSATA 26-40T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-986	LOCL-REP-ADD-TFCLONECNFLASH NONSATA 41-60T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-987	LOCL-REP-ADD-TFCLONECNFLASH NONSATA61-100T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-988	LOCL-REP-ADD-TFCLONECNFLASH NOSATA101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-989	LOCL-REP-ADD-TFCLONECNFLASH NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-990	LOCL-REP-ADD-TFCLONECNFLASH NOSATA251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-991	LOCL-REP-ADD-TFCLONECNFLASH NOSATA401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-992	LOCL-REP-ADD-TFCLONECNFLASH NOSATA601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-993	LOCL-REP-ADD-TFCLONECNFLASH NONSATA1001+TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-994	LOCL-REP-ADD-TFCLONE CNFLASH SATA 0-14 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-995	LOCL-REP-ADD-TFCLONE CNFLASH SATA 15-25 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-996	LOCL-REP-ADD-TFCLONE CNFLASH SATA 26-40 TB	\$0.00											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-104-041	ENGINUITY SATA 41-60TB	\$800.00	D1	36%	\$512.00	\$72.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-042	ENGINUITY SATA 61-100TB	\$770.00	D1	36%	\$492.80	\$69.30	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-043	ENGINUITY SATA 101-150TB	\$740.00	D1	36%	\$473.60	\$66.80	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-044	ENGINUITY SATA 151-250TB	\$710.00	D1	36%	\$454.40	\$63.97	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-045	ENGINUITY SATA 251-400TB	\$680.00	D1	36%	\$435.20	\$61.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-046	ENGINUITY SATA 401-600TB	\$660.00	D1	36%	\$422.40	\$59.40	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-047	ENGINUITY SATA 601-1000TB	\$630.00	D1	36%	\$403.20	\$56.70	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-048	ENGINUITY SATA 1000TB +	\$600.00	D1	36%	\$384.00	\$54.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-049	ENGINUITY NON-SATA 0-14TB	\$2,020.00	D1	36%	\$1,292.80	\$181.80	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-050	ENGINUITY NON-SATA 15-25TB	\$1,940.00	D1	36%	\$1,241.60	\$174.60	\$135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-051	ENGINUITY NON-SATA 26-40TB	\$1,860.00	D1	36%	\$1,190.40	\$167.40	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-052	ENGINUITY NON-SATA 41-60TB	\$1,790.00	D1	36%	\$1,145.60	\$161.10	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-053	ENGINUITY NON-SATA 61-100TB	\$1,710.00	D1	36%	\$1,094.40	\$153.90	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-054	ENGINUITY NON-SATA 101-150TB	\$1,650.00	D1	36%	\$1,056.00	\$148.50	\$115.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-055	ENGINUITY NON-SATA 151-250TB	\$1,580.00	D1	36%	\$1,011.20	\$142.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-056	ENGINUITY NON-SATA 251-400TB	\$1,520.00	D1	36%	\$972.80	\$136.80	\$106.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-057	ENGINUITY NON-SATA 401-600TB	\$1,460.00	D1	36%	\$934.40	\$131.40	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-058	ENGINUITY NON-SATA 601-1000TB	\$1,400.00	D1	36%	\$896.00	\$126.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-059	ENGINUITY NON-SATA 1000TB +	\$1,340.00	D1	36%	\$857.60	\$120.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-180	ATSM NON-SATA FOR REG FAST 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-181	ATSM NON-SATA FOR REG FAST 15-25TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-182	ATSM NON-SATA FOR REG FAST 26-40TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-183	ATSM NON-SATA FOR REG FAST 41-60TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-184	ATSM NON-SATA FOR REG FAST 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-185	ATSM NON-SATA FOR REG FAST 101-150TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-186	ATSM NON-SATA FOR REG FAST 151-250TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-187	ATSM NON-SATA FOR REG FAST 251-400TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-188	ATSM NON-SATA FOR REG FAST 401-600TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-189	ATSM NON-SATA FOR REG FAST 601-1000TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-190	ATSM NON-SATA FOR REG FAST 1001+	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-191	ATSM SATA FOR REG FAST 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-192	ATSM SATA FOR REG FAST 15-25TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-193	ATSM SATA FOR REG FAST 26-40TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-194	ATSM SATA FOR REG FAST 41-60TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-195	ATSM SATA FOR REG FAST 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-196	ATSM SATA FOR REG FAST 101-150TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-197	ATSM SATA FOR REG FAST 151-250TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-198	ATSM SATA FOR REG FAST 251-400TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-199	ATSM SATA FOR REG FAST 401-600TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-200	ATSM SATA FOR REG FAST 601-1000TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-201	ATSM SATA FOR REG FAST 1001+	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-517	RPEX LOC REG CAP VMAX (0-14TB)	\$3,800.00	D1	36%	\$2,432.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-518	RPEX LOC REG CAP VMAX (15-25TB) =CA	\$3,370.00	D1	36%	\$2,156.80	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-519	RPEX LOC REG CAP VMAX (26-40TB) =CA	\$3,200.00	D1	36%	\$2,048.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-520	RPEX LOC REG CAP VMAX (41-60TB) =CA	\$2,800.00	D1	36%	\$1,792.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-521	RPEX LOC REG CAP VMAX (61-100TB) =CA	\$2,575.00	D1	36%	\$1,648.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-522	RPEX LOC REG CAP VMAX (101-150TB) =CA	\$2,125.00	D1	36%	\$1,380.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-523	RPEX LOC REG CAP VMAX (151-250TB) =CA	\$1,970.00	D1	36%	\$1,260.80	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-524	RPEX LOC REG CAP VMAX (251-400TB) =CA	\$1,835.00	D1	36%	\$1,174.40	\$367.00	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-525	RPEX LOC REG CAP VMAX (401-600TB) =CA	\$1,700.00	D1	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-526	RPEX LOC REG CAP VMAX (601-1000TB) =CA	\$1,430.00	D1	36%	\$915.20	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-527	RPEX LOC REG CAP VMAX (1001TB+) =CA	\$1,050.00	D1	36%	\$672.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-528	RPEX REM REG CAP VMAX (0-14TB) =CA	\$3,800.00	D1	36%	\$2,432.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-529	RPEX REM REG CAP VMAX (15-25TB) =CA	\$3,370.00	D1	36%	\$2,156.80	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-530	RPEX REM REG CAP VMAX (26-40TB) =CA	\$3,200.00	D1	36%	\$2,048.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-531	RPEX REM REG CAP VMAX (41-60TB) =CA	\$2,800.00	D1	36%	\$1,792.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-532	RPEX REM REG CAP VMAX (61-100TB) =CA	\$2,575.00	D1	36%	\$1,648.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-533	RPEX REM REG CAP VMAX (101-150TB) =CA	\$2,125.00	D1	36%	\$1,380.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-534	RPEX REM REG CAP VMAX (151-250TB) =CA	\$1,970.00	D1	36%	\$1,260.80	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-535	RPEX REM REG CAP VMAX (251-400TB) =CA	\$1,835.00	D1	36%	\$1,174.40	\$367.00	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-536	RPEX REM REG CAP VMAX (401-600TB) =CA	\$1,700.00	D1	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-537	RPEX REM REG CAP VMAX (601-1000TB) =CA	\$1,430.00	D1	36%	\$915.20	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-538	RPEX REM REG CAP VMAX (1001TB+) =CA	\$1,050.00	D1	36%	\$672.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-156	1TB LOCAL RECOVERPOINT/EX FOR VME=CA	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-286	SRMSUITE VMAX 0-14TB S =CB	\$0.00	D1	36%	\$0.00	\$448.00	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-289	SRMSUITE VMAX 15-25TB S =CB	\$0.00	D1	36%	\$0.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-300	SRMSUITE VMAX 26-40TB S =CB	\$0.00	D1	36%	\$0.00	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-301	SRMSUITE VMAX 41-60TB S =CB	\$0.00	D1	36%	\$0.00	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-302	SRMSUITE VMAX 61-100TB S =CB	\$0.00	D1	36%	\$0.00	\$278.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-303	SRMSUITE VMAX 101-150TB S =CB	\$0.00	D1	36%	\$0.00	\$246.00	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-304	SRMSUITE VMAX 151-250TB S =CB	\$0.00	D1	36%	\$0.00	\$208.00	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-305	SRMSUITE VMAX 251-400TB S =CB	\$0.00	D1	36%	\$0.00	\$144.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-306	SRMSUITE VMAX 401-600TB S =CB	\$0.00	D1	36%	\$0.00	\$118.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-307	SRMSUITE VMAX 601-1PB S =CB	\$0.00	D1	36%	\$0.00	\$112.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-308	SRMSUITE VMAX 1001TB+ S =CB	\$0.00	D1	36%	\$0.00	\$91.80	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-309	SRMSUITE VMAX 0-14TB =CB	\$0.00	D1	36%	\$0.00	\$894.00	\$804.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-310	SRMSUITE VMAX 15-25TB =CB	\$0.00	D1	36%	\$0.00	\$838.00	\$754.						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-105-317	SRMSUITE VMAX 401-600TB =CB	\$0.00	D1	36%	\$0.00	\$284.00	\$255.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-318	SRMSUITE VMAX 601-1PB =CB	\$0.00	D1	36%	\$0.00	\$236.00	\$212.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-319	SRMSUITE VMAX 1001TB+ =CB	\$0.00	D1	36%	\$0.00	\$346.00	\$315.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-365	SRMSUITE DMX 1TB =CB	\$0.00	D1	36%	\$0.00	\$342.00	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-369	SRMSUITE UPG VMAX 0-14TB S =CB	\$0.00	D1	36%	\$0.00	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-400	SRMSUITE UPG VMAX 15-25TB S =CB	\$0.00	D1	36%	\$0.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-401	SRMSUITE UPG VMAX 26-40TB S =CB	\$0.00	D1	36%	\$0.00	\$98.00	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-402	SRMSUITE UPG VMAX 41-60TB S =CB	\$0.00	D1	36%	\$0.00	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-403	SRMSUITE UPG VMAX 61-100TB S =CB	\$0.00	D1	36%	\$0.00	\$72.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-404	SRMSUITE UPG VMAX 101-150TB S =CB	\$0.00	D1	36%	\$0.00	\$64.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-405	SRMSUITE UPG VMAX 151-250TB S =CB	\$0.00	D1	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-406	SRMSUITE UPG VMAX 251-400TB S =CB	\$0.00	D1	36%	\$0.00	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-407	SRMSUITE UPG VMAX 401-600TB S =CB	\$0.00	D1	36%	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-408	SRMSUITE UPG VMAX 601-1PB S =CB	\$0.00	D1	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-409	SRMSUITE UPG VMAX 1001TB+ S =CB	\$0.00	D1	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-410	SRMSUITE UPG VMAX 0-14TB =CB	\$0.00	D1	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-411	SRMSUITE UPG VMAX 15-25TB =CB	\$0.00	D1	36%	\$0.00	\$19.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-412	SRMSUITE UPG VMAX 26-40TB =CB	\$0.00	D1	36%	\$0.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-413	SRMSUITE UPG VMAX 41-60TB =CB	\$0.00	D1	36%	\$0.00	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-414	SRMSUITE UPG VMAX 61-100TB =CB	\$0.00	D1	36%	\$0.00	\$12.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-415	SRMSUITE UPG VMAX 101-150TB =CB	\$0.00	D1	36%	\$0.00	\$10.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-416	SRMSUITE UPG VMAX 151-250TB =CB	\$0.00	D1	36%	\$0.00	\$9.00	\$8.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-417	SRMSUITE UPG VMAX 251-400TB =CB	\$0.00	D1	36%	\$0.00	\$7.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-418	SRMSUITE UPG VMAX 401-600TB =CB	\$0.00	D1	36%	\$0.00	\$6.00	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-419	SRMSUITE UPG VMAX 601-1PB =CB	\$0.00	D1	36%	\$0.00	\$5.00	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-420	SRMSUITE UPG VMAX 1001TB+ =CB	\$0.00	D1	36%	\$0.00	\$5.00	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-204	APPSYNC VMAX 0-14TB SATA =CB	\$1,150.00	D1	36%	\$736.00	\$230.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-205	APPSYNC VMAX 15-25TB SATA =CB	\$1,070.00	D1	36%	\$684.80	\$214.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-206	APPSYNC VMAX 26-40TB SATA =CB	\$950.00	D1	36%	\$608.00	\$190.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-207	APPSYNC VMAX 41-60TB SATA =CB	\$860.00	D1	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-208	APPSYNC VMAX 61-100TB SATA =CB	\$850.00	D1	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-209	APPSYNC VMAX 101-150TB SATA =CB	\$770.00	D1	36%	\$492.80	\$154.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-210	APPSYNC VMAX 151-250TB SATA =CB	\$680.00	D1	36%	\$435.20	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-211	APPSYNC VMAX 251-400TB SATA =CB	\$590.00	D1	36%	\$377.60	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-212	APPSYNC VMAX 401-600TB SATA =CB	\$510.00	D1	36%	\$326.40	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-213	APPSYNC VMAX 601-1PB SATA =CB	\$450.00	D1	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-214	APPSYNC VMAX 1001TB+ SATA =CB	\$390.00	D1	36%	\$249.60	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-215	APPSYNC VMAX 0-14TB NOSATA =CB	\$2,290.00	D1	36%	\$1,465.60	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-216	APPSYNC VMAX 15-25TB NOSATA =CB	\$2,150.00	D1	36%	\$1,376.00	\$430.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-217	APPSYNC VMAX 26-40TB NOSATA =CB	\$1,890.00	D1	36%	\$1,209.60	\$378.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-218	APPSYNC VMAX 41-60TB NOSATA =CB	\$1,760.00	D1	36%	\$1,126.40	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-219	APPSYNC VMAX 61-100TB NOSATA =CB	\$1,700.00	D1	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-220	APPSYNC VMAX 101-150TB NOSATA =CB	\$1,530.00	D1	36%	\$979.20	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-221	APPSYNC VMAX 151-250TB NOSATA =CB	\$1,350.00	D1	36%	\$864.00	\$270.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-222	APPSYNC VMAX 251-400TB NOSATA =CB	\$1,170.00	D1	36%	\$748.80	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-223	APPSYNC VMAX 401-600TB NOSATA =CB	\$1,030.00	D1	36%	\$659.20	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-224	APPSYNC VMAX 601-1PB NOSATA =CB	\$890.00	D1	36%	\$569.60	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-225	APPSYNC VMAX 1001TB+ NOSATA =CB	\$780.00	D1	36%	\$499.20	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-271	APPSYNC VMAX CAP UPG 0-14TB S=CB	\$0.00	D1	36%	\$0.00	\$214.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-272	APPSYNC VMAX CAP UPG 15-25TB S=CB	\$0.00	D1	36%	\$0.00	\$190.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-273	APPSYNC VMAX CAP UPG 26-40TB S=CB	\$0.00	D1	36%	\$0.00	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-274	APPSYNC VMAX CAP UPG 41-60TB S=CB	\$0.00	D1	36%	\$0.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-275	APPSYNC VMAX CAP UPG 61-100TB S=CB	\$0.00	D1	36%	\$0.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-276	APPSYNC VMAX CAP UPG 101-150TB S=CB	\$0.00	D1	36%	\$0.00	\$154.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-277	APPSYNC VMAX CAP UPG 151-250TB S=CB	\$0.00	D1	36%	\$0.00	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-278	APPSYNC VMAX CAP UPG 251-400TB S=CB	\$0.00	D1	36%	\$0.00	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-279	APPSYNC VMAX CAP UPG 401-600TB S=CB	\$0.00	D1	36%	\$0.00	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-280	APPSYNC VMAX CAP UPG 601-1PB S=CB	\$0.00	D1	36%	\$0.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-281	APPSYNC VMAX CAP UPG 1001TB+ S=CB	\$0.00	D1	36%	\$0.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-282	APPSYNC VMAX CAP UPG 0-14TB NS=CB	\$0.00	D1	36%	\$0.00	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-283	APPSYNC VMAX CAP UPG 15-25TB NS=CB	\$0.00	D1	36%	\$0.00	\$430.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-284	APPSYNC VMAX CAP UPG 26-40TB NS=CB	\$0.00	D1	36%	\$0.00	\$378.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-285	APPSYNC VMAX CAP UPG 41-60TB NS=CB	\$0.00	D1	36%	\$0.00	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-286	APPSYNC VMAX CAP UPG 61-100TB NS=CB	\$0.00	D1	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-287	APPSYNC VMAX CAP UPG 101-150TB NS=CB	\$0.00	D1	36%	\$0.00	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-288	APPSYNC VMAX CAP UPG 151-250TB NS=CB	\$0.00	D1	36%	\$0.00	\$270.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-289	APPSYNC VMAX CAP UPG 251-400TB NS=CB	\$0.00	D1	36%	\$0.00	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-290	APPSYNC VMAX CAP UPG 401-600TB NS=CB	\$0.00	D1	36%	\$0.00	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-291	APPSYNC VMAX CAP UPG 601-1PB NS=CB	\$0.00	D1	36%	\$0.00	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-292	APPSYNC VMAX CAP UPG 1001TB+ NS=CB	\$0.00	D1	36%	\$0.00	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-338	APPSYNC VMAX 0-14TB REG CAP =CA	\$3,990.00	D1	36%	\$2,553.60	\$798.00	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-339	APPSYNC VMAX 15-25TB REG CAP =CA	\$3,470.00	D1	36%	\$2,220.80	\$684.00	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-340	APPSYNC VMAX 26-40TB REG CAP =CA	\$3,020.00	D1	36%	\$1,932.80	\$604.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-341	APPSYNC VMAX 41-60TB REG CAP =CA	\$2,450.00	D1	36%	\$1,574.40	\$492.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-342	APPSYNC VMAX 61-100TB REG CAP =CA	\$2,070.00	D1	36%	\$1,324.80	\$412.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-343	APPSYNC VMAX 101-150TB REG CAP =CA	\$1,930.00	D1	36%	\$1,235.20	\$386.00	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-344	APPSYNC VMAX 151-250TB REG												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-106-374	APPSYNC VMAX CAP UPG 26-40TB R=CA	\$0.00	D1	36%	\$0.00	\$604.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-375	APPSYNC VMAX CAP UPG 41-60TB R=CA	\$0.00	D1	36%	\$0.00	\$492.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-376	APPSYNC VMAX CAP UPG 61-100TB R=CA	\$0.00	D1	36%	\$0.00	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-377	APPSYNC VMAX CAP UPG 101-150TB R=CA	\$0.00	D1	36%	\$0.00	\$386.00	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-378	APPSYNC VMAX CAP UPG 151-250TB R=CA	\$0.00	D1	36%	\$0.00	\$358.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-379	APPSYNC VMAX CAP UPG 251-400TB R=CA	\$0.00	D1	36%	\$0.00	\$332.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-380	APPSYNC VMAX CAP UPG 401-600TB R=CA	\$0.00	D1	36%	\$0.00	\$302.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-381	APPSYNC VMAX CAP UPG 601-1PB R=CA	\$0.00	D1	36%	\$0.00	\$282.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-382	APPSYNC VMAX CAP UPG 1001TB+ R=CA	\$0.00	D1	36%	\$0.00	\$198.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-195	ESA FOR VMAX NON-SATA 0-14TB=CB	\$0.00	D1	36%	\$0.00	\$146.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-196	ESA FOR VMAX NON-SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-197	ESA FOR VMAX NON-SATA 26-40TB=CB	\$0.00	D1	36%	\$0.00	\$122.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-198	ESA FOR VMAX NON-SATA 41-60TB=CB	\$0.00	D1	36%	\$0.00	\$107.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-199	ESA FOR VMAX NON-SATA 61-100TB=CB	\$0.00	D1	36%	\$0.00	\$93.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-200	ESA FOR VMAX NON-SATA 101-150TB=CB	\$0.00	D1	36%	\$0.00	\$81.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-201	ESA FOR VMAX NON-SATA 151-250TB=CB	\$0.00	D1	36%	\$0.00	\$69.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-202	ESA FOR VMAX NON-SATA 251-400TB=CB	\$0.00	D1	36%	\$0.00	\$59.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-203	ESA FOR VMAX NON-SATA 401-600TB=CB	\$0.00	D1	36%	\$0.00	\$51.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-204	ESA FOR VMAX NON-SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-205	ESA FOR VMAX NON-SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$37.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-206	ESA FOR VMAX SATA 0-14TB=CB	\$0.00	D1	36%	\$0.00	\$73.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-207	ESA FOR VMAX SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-208	ESA FOR VMAX SATA 26-40TB=CB	\$0.00	D1	36%	\$0.00	\$61.00	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-209	ESA FOR VMAX SATA 41-60TB=CB	\$0.00	D1	36%	\$0.00	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-210	ESA FOR VMAX SATA 61-100TB=CB	\$0.00	D1	36%	\$0.00	\$47.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-211	ESA FOR VMAX SATA 101-150TB=CB	\$0.00	D1	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-212	ESA FOR VMAX SATA 151-250TB=CB	\$0.00	D1	36%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-213	ESA FOR VMAX SATA 251-400TB=CB	\$0.00	D1	36%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-214	ESA FOR VMAX SATA 401-600TB=CB	\$0.00	D1	36%	\$0.00	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-215	ESA FOR VMAX SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-216	ESA FOR VMAX SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$19.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-126	RPIEX LOC BASE CAP VMAX LIC=IC	\$24,300.00	D1	36%	\$15,552.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-127	RPIEX REM BASE FOR VMAX LIC=IC	\$24,300.00	D1	36%	\$15,552.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-145	VIPIR SRM DMX BASE =IC	\$20,980.00	D1	36%	\$13,427.20	\$4,196.00	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-789	APPSYNC VMAX BASE =IC	\$19,240.00	D1	36%	\$12,313.60	\$3,848.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-267	VIPIR SRM DMX BASE =IC	\$20,980.00	D1	36%	\$13,427.20	\$4,196.00	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-307	ADV FAST SUITE BASE NEW LICENSE=IC	\$17,890.00	D1	36%	\$11,448.80	\$3,578.80	\$3,220.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-308	SYMM MGMT SUITE BASE NEW LICENSE=IC	\$18,394.00	D1	36%	\$11,772.16	\$3,678.80	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-309	RMT ASYNC PROT-SRDFX CMPEXT-BASE=IC	\$11,405.00	D1	36%	\$7,299.20	\$2,281.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-310	RMT ASYNC PROT-SRDFX CMPEXT-BASE REG=IC	\$20,760.00	D1	36%	\$13,286.40	\$4,152.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-311	RMT SYNC PROT-SRDFX CMPEXT-BASE=IC	\$22,120.00	D1	36%	\$14,286.40	\$4,424.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-312	RMT SYNC PROT-SRDFX CMPEXT-BASE REG=IC	\$20,760.00	D1	36%	\$14,156.80	\$4,152.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-313	SRDF-STAR BASE NEW LICENSE=IC	\$22,120.00	D1	36%	\$14,286.40	\$4,424.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-314	SRDF-STAR BASE NEW REG LICENSE=IC	\$16,370.00	D1	36%	\$10,476.80	\$3,274.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-315	LOCL REP PROT-TFCLONE CNFLASH BASE=IC	\$9,820.00	D1	36%	\$6,284.80	\$1,964.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-315	LOCL REP PROT-TFCLONE CNFLASH BASE=IC	\$21,368.00	D1	36%	\$13,675.52	\$4,273.60	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-316	LOCL REP PROT-TFCLN CNFLASH BASE REG=IC	\$13,890.00	D1	36%	\$8,886.60	\$2,778.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-317	TF-SNAP BASE NEW LICENSE=IC	\$20,350.00	D1	36%	\$13,024.00	\$4,070.00	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-318	TF-SNAP BASE NEW REG LICENSE=IC	\$13,240.00	D1	36%	\$8,467.20	\$2,646.00	\$2,381.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-697	VIPIR SRM VMAX 1-14TB S =CB	\$2,240.00	D1	36%	\$1,433.60	\$448.00	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-698	VIPIR SRM VMAX 15-25TB S =CB	\$2,100.00	D1	36%	\$1,344.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-699	VIPIR SRM VMAX 26-40TB S =CB	\$1,880.00	D1	36%	\$1,203.20	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-700	VIPIR SRM VMAX 41-60TB S =CB	\$1,620.00	D1	36%	\$1,036.80	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-701	VIPIR SRM VMAX 61-100TB S =CB	\$1,380.00	D1	36%	\$883.20	\$276.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-702	VIPIR SRM VMAX 101-150TB S =CB	\$1,230.00	D1	36%	\$787.20	\$246.00	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-703	VIPIR SRM VMAX 151-250TB S =CB	\$1,040.00	D1	36%	\$665.60	\$208.00	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-704	VIPIR SRM VMAX 251-400TB S =CB	\$880.00	D1	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-705	VIPIR SRM VMAX 401-600TB S =CB	\$720.00	D1	36%	\$460.80	\$144.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-706	VIPIR SRM VMAX 601-1PB S =CB	\$590.00	D1	36%	\$377.60	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-707	VIPIR SRM VMAX 1001TB+ S =CB	\$510.00	D1	36%	\$325.40	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-708	VIPIR SRM VMAX 1-14TB =CB	\$4,470.00	D1	36%	\$2,860.80	\$894.00	\$804.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-709	VIPIR SRM VMAX 15-25TB =CB	\$4,190.00	D1	36%	\$2,681.60	\$838.00	\$754.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-710	VIPIR SRM VMAX 26-40TB =CB	\$3,750.00	D1	36%	\$2,400.00	\$750.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-711	VIPIR SRM VMAX 41-60TB =CB	\$3,230.00	D1	36%	\$2,067.20	\$646.00	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-712	VIPIR SRM VMAX 61-100TB =CB	\$2,760.00	D1	36%	\$1,766.40	\$552.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-713	VIPIR SRM VMAX 101-150TB =CB	\$2,460.00	D1	36%	\$1,574.40	\$492.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-714	VIPIR SRM VMAX 151-250TB =CB	\$2,070.00	D1	36%	\$1,324.80	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-715	VIPIR SRM VMAX 251-400TB =CB	\$1,750.00	D1	36%	\$1,120.00	\$350.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-716	VIPIR SRM VMAX 401-600TB =CB	\$1,420.00	D1	36%	\$908.80	\$284.00	\$255.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-717	VIPIR SRM VMAX 601-1PB =CB	\$1,180.00	D1	36%	\$755.20	\$226.00	\$212.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-718	VIPIR SRM VMAX 1001TB+ =CB	\$1,030.00	D1	36%	\$659.20	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-764	VIPIR SRM DMX ITB =CB	\$1,710.00	D1	36%	\$1,094.40	\$342.00	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-160	SYMM MGMT SUITE BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$2,281.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-161	SYMM MGMT SUITE CAP UPG LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-605	SYMM MGR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-664	OR-DM BASE NEW LICENSE	\$0.00	D1	36%	\$0.00	\$3,736.80	\$3,363.12	\$0					

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Price List

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CC-AM-SYM-T32	AUTO RES MCR 74.01-77.00	\$0.00	D1	36%	\$0.00	\$44,756.00	\$40,280.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-AM-SYM-T33	AUTO RES MCR 77.01-80.00	\$0.00	D1	36%	\$0.00	\$46,340.00	\$41,706.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-AM-SYM-T34	AUTO RES MCR 80.01-83.00	\$0.00	D1	36%	\$0.00	\$47,924.00	\$43,131.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-AM-SYM-T35	AUTO RES MCR 83.01-86.00	\$0.00	D1	36%	\$0.00	\$49,508.00	\$44,557.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-AM-SYM-T4	AUTO RES MCR 751-1.00	\$0.00	D1	36%	\$0.00	\$1,700.00	\$1,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-AM-SYM-T5	AUTO RES MCR 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,988.00	\$1,789.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-AM-SYM-T6	AUTO RES MCR 2.01-4.00	\$0.00	D1	36%	\$0.00	\$3,572.00	\$3,214.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-AM-SYM-T7	AUTO RES MCR 4.01-8.00	\$0.00	D1	36%	\$0.00	\$5,156.00	\$4,640.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-AM-SYM-T8	AUTO RES MCR 8.01-10.00	\$0.00	D1	36%	\$0.00	\$6,740.00	\$6,066.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-AM-SYM-T9	AUTO RES MCR 10.01-10.00	\$0.00	D1	36%	\$0.00	\$8,324.00	\$7,491.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T10	SAN ARC 1YR 0-250	\$0.00	D1	36%	\$0.00	\$346.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T11	SAN ARC 1YR 10.01-12.00	\$0.00	D1	36%	\$0.00	\$1,288.00	\$1,159.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T12	SAN ARC 1YR 12.01-14.00	\$0.00	D1	36%	\$0.00	\$1,430.00	\$1,287.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T13	SAN ARC 1YR 14.01-16.00	\$0.00	D1	36%	\$0.00	\$1,572.00	\$1,414.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T14	SAN ARC 1YR 16.01-19.00	\$0.00	D1	36%	\$0.00	\$1,714.00	\$1,542.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T15	SAN ARC 1YR 19.01-22.00	\$0.00	D1	36%	\$0.00	\$1,856.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T16	SAN ARC 1YR 22.01-25.00	\$0.00	D1	36%	\$0.00	\$1,998.00	\$1,798.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T17	SAN ARC 1YR 25.01-28.00	\$0.00	D1	36%	\$0.00	\$2,140.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T18	SAN ARC 1YR 28.01-31.00	\$0.00	D1	36%	\$0.00	\$2,282.00	\$2,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T19	SAN ARC 1YR 31.01-34.00	\$0.00	D1	36%	\$0.00	\$2,424.00	\$2,181.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T20	SAN ARC 1YR 34.01-37.00	\$0.00	D1	36%	\$0.00	\$2,566.00	\$2,309.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T1-T4	CC-SAN ARC 1YR T1-T4UP	\$0.00	D1	36%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T2	SAN ARC 1YR 25-500	\$0.00	D1	36%	\$0.00	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T20	SAN ARC 1YR 37.01-40.00	\$0.00	D1	36%	\$0.00	\$2,708.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T21	SAN ARC 1YR 40.01-43.00	\$0.00	D1	36%	\$0.00	\$2,850.00	\$2,565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T22	SAN ARC 1YR 43.01-46.00	\$0.00	D1	36%	\$0.00	\$2,992.00	\$2,692.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T23	SAN ARC 1YR 46.01-49.00	\$0.00	D1	36%	\$0.00	\$3,134.00	\$2,820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T24	SAN ARC 1YR 49.01-52.00	\$0.00	D1	36%	\$0.00	\$3,276.00	\$2,948.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T25	SAN ARC 1YR 52.01-55.00	\$0.00	D1	36%	\$0.00	\$3,418.00	\$3,076.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T26	SAN ARC 1YR 55.01-58.00	\$0.00	D1	36%	\$0.00	\$3,560.00	\$3,204.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T27	SAN ARC 1YR 58.01-61.00	\$0.00	D1	36%	\$0.00	\$3,702.00	\$3,331.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T28	SAN ARC 1YR 61.01-64.00	\$0.00	D1	36%	\$0.00	\$3,844.00	\$3,459.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T29	SAN ARC 1YR 64.01-67.00	\$0.00	D1	36%	\$0.00	\$3,986.00	\$3,587.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T3	SAN ARC 1YR 501-750	\$0.00	D1	36%	\$0.00	\$406.00	\$365.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T30	SAN ARC 1YR 67.01-70.00	\$0.00	D1	36%	\$0.00	\$428.00	\$3715.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T4	SAN ARC 1YR 751-1.0	\$0.00	D1	36%	\$0.00	\$436.00	\$392.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T5-T30	CC-SAN ARC 1YR T5-T30UP	\$0.00	D1	36%	\$0.00	\$578.00	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T6	SAN ARC 1YR 2.01-4.00	\$0.00	D1	36%	\$0.00	\$720.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T7	SAN ARC 1YR 4.01-6.00	\$0.00	D1	36%	\$0.00	\$862.00	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T8	SAN ARC 1YR 6.01-8.00	\$0.00	D1	36%	\$0.00	\$1,004.00	\$903.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ARC-T9	SAN ARC 1YR 8.01-10.00	\$0.00	D1	36%	\$0.00	\$1,146.00	\$1,031.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCBAS-T1-4UP	ECC BASE T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCBAS-T5-12UP	ECC BASE T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$576.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OIC-KIT	CCS-X OPN INTG CMPNTS KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OIC-KITPRV	PREVIOUS VERSION OIC KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OICM-KIT	CCS-X OIC MAINFRAME KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-BASE	SYMM OPT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$2,506.00	\$2,255.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-C01	SYMM OPT 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$280.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-C02	SYMM OPT 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$282.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-C03	SYMM OPT 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$280.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-C04	SYMM OPT 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$214.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-C05	SYMM OPT 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-C06	SYMM OPT 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-C07	SYMM OPT 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$166.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-C08	SYMM OPT 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$144.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-C09	SYMM OPT 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$124.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-C10	SYMM OPT 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-C11	SYMM OPT 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$96.00	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-N01	SYMM OPT 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-N02	SYMM OPT 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-N03	SYMM OPT 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$114.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-N04	SYMM OPT 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$108.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-N05	SYMM OPT 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-N06	SYMM OPT 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$92.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-N07	SYMM OPT 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$82.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-N08	SYMM OPT 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$72.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-N09	SYMM OPT 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-N10	SYMM OPT 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-N11	SYMM OPT 1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$48.00	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T1	SYM OPTIM 0-250	\$0.00	D1	36%	\$0.00	\$2,764.00	\$2,487.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T10	SYM OPTIM 10.01-12.00	\$0.00	D1	36%	\$0.00	\$7,882.00	\$7,093.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T11	SYM OPTIM 12.01-14.00	\$0.00	D1	36%	\$0.00	\$8,654.00	\$7,788.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T12	SYM OPTIM 14.01-17.00	\$0.00	D1	36%	\$0.00	\$9,426.00	\$8,483.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T13	SYM OPTIM 17.01-20.00	\$0.00	D1	36%	\$0.00	\$10,198.00	\$9,178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T14	SYM OPTIM 20.01-23.00	\$0.00	D1	36%	\$0.00	\$10,970								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CC-OPTIM-T21	SYM OPTIM 41.01-44.00	\$0.00	D1	36%	\$0.00	\$16,374.00	\$14,736.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T22	SYM OPTIM 44.01-47.00	\$0.00	D1	36%	\$0.00	\$17,146.00	\$15,431.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T23	SYM OPTIM 47.01-50.00	\$0.00	D1	36%	\$0.00	\$17,918.00	\$16,126.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T24	SYM OPTIM 50.01-53.00	\$0.00	D1	36%	\$0.00	\$18,690.00	\$16,821.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T25	SYM OPTIM 53.01-56.00	\$0.00	D1	36%	\$0.00	\$19,462.00	\$17,515.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T26	SYM OPTIM 56.01-59.00	\$0.00	D1	36%	\$0.00	\$20,234.00	\$18,210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T27	SYM OPTIM 59.01-62.00	\$0.00	D1	36%	\$0.00	\$21,006.00	\$18,905.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T28	SYM OPTIM 62.01-65.00	\$0.00	D1	36%	\$0.00	\$21,778.00	\$19,600.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T29	SYM OPTIM 65.01-68.00	\$0.00	D1	36%	\$0.00	\$22,550.00	\$20,295.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T3	SYM OPTIM 501-750	\$0.00	D1	36%	\$0.00	\$3,088.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T30	SYM OPTIM 68.01-71.00	\$0.00	D1	36%	\$0.00	\$23,322.00	\$20,989.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T31	SYM OPTIM 71.01-74.00	\$0.00	D1	36%	\$0.00	\$24,094.00	\$21,694.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T32	SYM OPTIM 74.01-77.00	\$0.00	D1	36%	\$0.00	\$24,866.00	\$22,379.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T33	SYM OPTIM 77.01-80.00	\$0.00	D1	36%	\$0.00	\$25,638.00	\$23,074.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T34	SYM OPTIM 80.01-83.00	\$0.00	D1	36%	\$0.00	\$26,410.00	\$23,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T35	SYM OPTIM 83.01-86.00	\$0.00	D1	36%	\$0.00	\$27,182.00	\$24,463.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T4	SYM OPTIM 1 51-1.00	\$0.00	D1	36%	\$0.00	\$3,250.00	\$2,925.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T5	SYM OPTIM 1 01-2.00	\$0.00	D1	36%	\$0.00	\$4,022.00	\$3,619.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T6	SYM OPTIM 2 01-4.00	\$0.00	D1	36%	\$0.00	\$4,794.00	\$4,314.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T7	SYM OPTIM 4 01-6.00	\$0.00	D1	36%	\$0.00	\$5,566.00	\$5,009.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T8	SYM OPTIM 6 01-8.00	\$0.00	D1	36%	\$0.00	\$6,338.00	\$5,704.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIM-T9	SYM OPTIM 8 01-10.00	\$0.00	D1	36%	\$0.00	\$7,110.00	\$6,399.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-BAS	VMAX OPTIMIZER BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C01	VMAX OPTIMIZER 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C02	VMAX OPTIMIZER 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C03	VMAX OPTIMIZER 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C04	VMAX OPTIMIZER 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C05	VMAX OPTIMIZER 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C06	VMAX OPTIMIZER 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C07	VMAX OPTIMIZER 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C08	VMAX OPTIMIZER 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C09	VMAX OPTIMIZER 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C10	VMAX OPTIMIZER 1TB(601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-C11	VMAX OPTIMIZER 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N01	VMAX OPTIMIZER 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N02	VMAX OPTIMIZER 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N03	VMAX OPTIMIZER 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N04	VMAX OPTIMIZER 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N05	VMAX OPTIMIZER 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N06	VMAX OPTIMIZER 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N07	VMAX OPTIMIZER 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N08	VMAX OPTIMIZER 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N09	VMAX OPTIMIZER 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N10	VMAX OPTIMIZER 1TB(601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-N11	VMAX OPTIMIZER 1TB(1001TB or >) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-BASE	EMC ControlCenter 6.1 Symmetrix Optimize	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPTIMZ-UPG	EMC ControlCenter 6.1 Symmetrix Optimize	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-OPT-PRV	PREVIOUS VERSION OPTIM	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCOPT-T1-4UP	ECC OPTIMIZER T1-T4 UPG	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCOPT-T5-12UP	ECC OPTIMIZER T5-T12 UPG	\$0.00	D1	36%	\$0.00	\$950.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-PRV	PREVIOUS VERSION PERFMGR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T01	PERF MGR-SYM0-250	\$0.00	D1	36%	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T02	PERF MGR-SYM 251-500	\$0.00	D1	36%	\$0.00	\$922.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T03	PERF MGR-SYM 501-750	\$0.00	D1	36%	\$0.00	\$1,084.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T04	PERF MGR-SYM 751-1.00	\$0.00	D1	36%	\$0.00	\$1,246.00	\$1,121.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T05	PERF MGR-SYM1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,856.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T06	PERF MGR-SYM1.01-4.00	\$0.00	D1	36%	\$0.00	\$2,466.00	\$2,219.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T07	PERF MGR-SYM4.01-6.00	\$0.00	D1	36%	\$0.00	\$3,076.00	\$2,768.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T08	PERF MGR-SYM6.01-8.00	\$0.00	D1	36%	\$0.00	\$3,686.00	\$3,317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T09	PERF MGR-SYM8.01-10.00	\$0.00	D1	36%	\$0.00	\$4,296.00	\$3,866.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T10	PERF MGR-SYM10.01-12.00	\$0.00	D1	36%	\$0.00	\$4,906.00	\$4,415.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T11	PERF MGR-SYM12.01-14.00	\$0.00	D1	36%	\$0.00	\$5,516.00	\$4,964.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T12	PERF MGR-SYM14.01-17.00	\$0.00	D1	36%	\$0.00	\$6,126.00	\$5,513.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T13	PERF MGR-SYM17.01-20.00	\$0.00	D1	36%	\$0.00	\$6,736.00	\$6,062.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T14	PERF MGR-SYM20.01-23.00	\$0.00	D1	36%	\$0.00	\$7,346.00	\$6,611.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T15	PERF MGR-SYM23.01-26.00	\$0.00	D1	36%	\$0.00	\$7,956.00	\$7,160.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T16	PERF MGR-SYM29.01-29.00	\$0.00	D1	36%	\$0.00	\$8,566.00	\$7,709.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T17	PERF MGR-SYM29.01-32.00	\$0.00	D1	36%	\$0.00	\$9,176.00	\$8,258.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T18	PERF MGR-SYM32.01-35.00	\$0.00	D1	36%	\$0.00	\$9,786.00	\$8,807.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T19	PERF MGR-SYM35.01-38.00	\$0.00	D1	36%	\$0.00	\$10,396.00	\$9,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T20	PERF MGR-SYM38.01-41.00	\$0.00	D1	36%	\$0.00	\$11,006.00	\$9,905.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T21	PERF MGR-SYM41.01-44.00	\$0.00	D1	36%	\$0.00	\$11,616.00	\$10,454.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T22	PERF MGR-SYM44.01-47.00	\$0.00	D1	36%	\$0.00	\$12,226.00	\$11,003.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T23	PERF MGR-SYM47.01-50.00	\$0.00	D1	36%	\$0.00	\$12,836.00	\$11,552.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY_T24	PERF MGR-SYM50.01-53.00	\$0.00	D1	36%	\$0.00	\$13,446.0								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CC-PFM-SY-T33	PERF MGR-SYM77 01-80.00	\$0.00	D1	36%	\$0.00	\$18,950.00	\$17,055.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY-T34	PERF MGR-SYM80.01-83.00	\$0.00	D1	36%	\$0.00	\$19,560.00	\$17,654.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-SY-T35	PERF MGR-SYM83.01-86.00	\$0.00	D1	36%	\$0.00	\$20,170.00	\$18,153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COPKG-T1-4UP	ECC PACKAGE T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$778.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COPKG-T5-12UP	ECC PACKAGE T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,102.00	\$1,891.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT10	SMGR SARC 1YR 0.250	\$0.00	D1	36%	\$0.00	\$2,650.00	\$2,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT11	SMGR SARC 1YR 12.01-14.00	\$0.00	D1	36%	\$0.00	\$9,898.00	\$8,908.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT12	SMGR SARC 1YR 14.01-16.00	\$0.00	D1	36%	\$0.00	\$10,990.00	\$9,891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT13	SMGR SARC 1YR 16.01-19.00	\$0.00	D1	36%	\$0.00	\$12,082.00	\$10,873.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT14	SMGR SARC 1YR 18.01-19.00	\$0.00	D1	36%	\$0.00	\$13,174.00	\$11,856.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT15	SMGR SARC 1YR 22.01-22.00	\$0.00	D1	36%	\$0.00	\$14,266.00	\$12,839.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT16	SMGR SARC 1YR 25.01-25.00	\$0.00	D1	36%	\$0.00	\$15,358.00	\$13,822.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT17	SMGR SARC 1YR 28.01-31.00	\$0.00	D1	36%	\$0.00	\$16,450.00	\$14,805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT18	SMGR SARC 1YR 31.01-34.00	\$0.00	D1	36%	\$0.00	\$17,542.00	\$15,787.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT19	SMGR SARC 1YR 34.01-37.00	\$0.00	D1	36%	\$0.00	\$18,634.00	\$16,770.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT20	SMGR SARC 1YR 251-500	\$0.00	D1	36%	\$0.00	\$19,726.00	\$17,753.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT21	SMGR SARC 1YR 37.01-40.00	\$0.00	D1	36%	\$0.00	\$2,882.00	\$2,593.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT21	SMGR SARC 1YR 40.01-43.00	\$0.00	D1	36%	\$0.00	\$20,818.00	\$18,736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT22	SMGR SARC 1YR 43.01-46.00	\$0.00	D1	36%	\$0.00	\$21,910.00	\$19,719.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT23	SMGR SARC 1YR 46.01-49.00	\$0.00	D1	36%	\$0.00	\$23,002.00	\$20,701.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT24	SMGR SARC 1YR 49.01-52.00	\$0.00	D1	36%	\$0.00	\$24,094.00	\$21,684.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT25	SMGR SARC 1YR 52.01-55.00	\$0.00	D1	36%	\$0.00	\$25,186.00	\$22,667.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT26	SMGR SARC 1YR 55.01-58.00	\$0.00	D1	36%	\$0.00	\$26,278.00	\$23,650.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT27	SMGR SARC 1YR 58.01-58.00	\$0.00	D1	36%	\$0.00	\$27,370.00	\$24,633.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT27	SMGR SARC 1YR 61.01-61.00	\$0.00	D1	36%	\$0.00	\$28,462.00	\$25,615.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT28	SMGR SARC 1YR 64.01-64.00	\$0.00	D1	36%	\$0.00	\$29,554.00	\$26,598.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT29	SMGR SARC 1YR 64.01-67.00	\$0.00	D1	36%	\$0.00	\$30,646.00	\$27,581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT30	SMGR SARC 1YR 501-750	\$0.00	D1	36%	\$0.00	\$3,114.00	\$2,802.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT30	SMGR SARC 1YR 67.01-70.00	\$0.00	D1	36%	\$0.00	\$31,738.00	\$28,564.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT4	SMGR SARC 1YR .751-1.0	\$0.00	D1	36%	\$0.00	\$3,346.00	\$3,011.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT5	SMGR SARC 1YR 1.01-2.00	\$0.00	D1	36%	\$0.00	\$4,438.00	\$3,994.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT6	SMGR SARC 1YR 2.01-4.00	\$0.00	D1	36%	\$0.00	\$5,530.00	\$4,977.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT7	SMGR SARC 1YR 4.01-8.00	\$0.00	D1	36%	\$0.00	\$6,622.00	\$5,959.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT8	SMGR SARC 1YR 6.01-8.00	\$0.00	D1	36%	\$0.00	\$7,714.00	\$6,942.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SARC-SYT9	SMGR SARC 1YR 8.01-10.00	\$0.00	D1	36%	\$0.00	\$8,806.00	\$7,925.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCSDR-T1-4UP	ECC SDR T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCSDR-T5-12UP	ECC SDR T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$778.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T01	CC SYM PKG LITE T1	\$0.00	D1	36%	\$0.00	\$3,916.00	\$3,524.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T02	CC SYM PKG LITE T2	\$0.00	D1	36%	\$0.00	\$4,564.00	\$4,107.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T03	CC SYM PKG LITE T3	\$0.00	D1	36%	\$0.00	\$5,212.00	\$4,690.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T04	CC SYM PKG LITE T4	\$0.00	D1	36%	\$0.00	\$5,860.00	\$5,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T05	CC SYM PKG LITE T5	\$0.00	D1	36%	\$0.00	\$6,508.00	\$5,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T06	CC SYM PKG LITE T6	\$0.00	D1	36%	\$0.00	\$7,156.00	\$6,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T07	CC SYM PKG LITE T7	\$0.00	D1	36%	\$0.00	\$7,804.00	\$7,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T08	CC SYM PKG LITE T8	\$0.00	D1	36%	\$0.00	\$8,452.00	\$7,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T09	CC SYM PKG LITE T9	\$0.00	D1	36%	\$0.00	\$9,100.00	\$8,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T10	CC SYM PKG LITE T10	\$0.00	D1	36%	\$0.00	\$9,748.00	\$9,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T11	CC SYM PKG LITE T11	\$0.00	D1	36%	\$0.00	\$10,396.00	\$9,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T12	CC SYM PKG LITE T12	\$0.00	D1	36%	\$0.00	\$11,044.00	\$10,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T13	CC SYM PKG LITE T13	\$0.00	D1	36%	\$0.00	\$11,692.00	\$10,844.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T14	CC SYM PKG LITE T14	\$0.00	D1	36%	\$0.00	\$12,340.00	\$11,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T15	CC SYM PKG LITE T15	\$0.00	D1	36%	\$0.00	\$12,988.00	\$12,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T16	CC SYM PKG LITE T16	\$0.00	D1	36%	\$0.00	\$13,636.00	\$12,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T17	CC SYM PKG LITE T17	\$0.00	D1	36%	\$0.00	\$14,284.00	\$13,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T18	CC SYM PKG LITE T18	\$0.00	D1	36%	\$0.00	\$14,932.00	\$13,844.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T19	CC SYM PKG LITE T19	\$0.00	D1	36%	\$0.00	\$15,580.00	\$14,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T20	CC SYM PKG LITE T20	\$0.00	D1	36%	\$0.00	\$16,228.00	\$15,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T21	CC SYM PKG LITE T21	\$0.00	D1	36%	\$0.00	\$16,876.00	\$15,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T22	CC SYM PKG LITE T22	\$0.00	D1	36%	\$0.00	\$17,524.00	\$16,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T23	CC SYM PKG LITE T23	\$0.00	D1	36%	\$0.00	\$18,172.00	\$16,844.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T24	CC SYM PKG LITE T24	\$0.00	D1	36%	\$0.00	\$18,820.00	\$17,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T25	CC SYM PKG LITE T25	\$0.00	D1	36%	\$0.00	\$19,468.00	\$18,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T26	CC SYM PKG LITE T26	\$0.00	D1	36%	\$0.00	\$20,116.00	\$18,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T27	CC SYM PKG LITE T27	\$0.00	D1	36%	\$0.00	\$20,764.00	\$19,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T28	CC SYM PKG LITE T28	\$0.00	D1	36%	\$0.00	\$21,412.00	\$19,844.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T29	CC SYM PKG LITE T29	\$0.00	D1	36%	\$0.00	\$22,060.00	\$20,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SMPKLT-T30	CC SYM PKG LITE T30	\$0.00	D1	36%	\$0.00	\$22,708.00	\$21,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T1	SYM SANMGR 0-250	\$0.00	D1	36%	\$0.00	\$68,780.00	\$61,902.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T10	SYM SANMGR 10.01-12.00	\$0.00	D1	36%	\$0.00	\$2,074.00	\$1,866.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T11	SYM SANMGR 12.01-14.00	\$0.00	D1	36%	\$0.00	\$7,756.00	\$6,980.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T12	SYM SANMGR 14.01-17.00	\$0.00	D1	36%	\$0.00	\$8,612.00	\$7,750.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T13	SYM SANMGR 17.01-20.00	\$0.00	D1	36%	\$0.00	\$9,468.00	\$8,521.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T14	SYM SANMGR 20.01-23.00	\$0.00	D1	36%	\$0.00	\$10,324.00	\$9,291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T15	SYM SANMGR 23.01-26.00	\$0.00	D1	36%	\$0.00									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CC-SM-SYM-T24	SYM SANMGR 50.01-53.00	\$0.00	D1	36%	\$0.00	\$19,740.00	\$17,766.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T25	SYM SANMGR 53.01-56.00	\$0.00	D1	36%	\$0.00	\$20,596.00	\$18,536.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T26	SYM SANMGR 56.01-59.00	\$0.00	D1	36%	\$0.00	\$21,452.00	\$19,306.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T27	SYM SANMGR 59.01-62.00	\$0.00	D1	36%	\$0.00	\$22,308.00	\$20,077.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T28	SYM SANMGR 62.01-65.00	\$0.00	D1	36%	\$0.00	\$23,164.00	\$20,847.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T29	SYM SANMGR 65.01-68.00	\$0.00	D1	36%	\$0.00	\$24,020.00	\$21,618.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T3	SYM SANMGR 501-750	\$0.00	D1	36%	\$0.00	\$2,438.00	\$2,194.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T30	SYM SANMGR 68.01-71.00	\$0.00	D1	36%	\$0.00	\$24,876.00	\$22,388.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T31	SYM SANMGR 71.01-74.00	\$0.00	D1	36%	\$0.00	\$25,732.00	\$23,158.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T32	SYM SANMGR 74.01-77.00	\$0.00	D1	36%	\$0.00	\$26,588.00	\$23,929.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T33	SYM SANMGR 77.01-80.00	\$0.00	D1	36%	\$0.00	\$27,444.00	\$24,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T34	SYM SANMGR 80.01-83.00	\$0.00	D1	36%	\$0.00	\$28,300.00	\$25,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T35	SYM SANMGR 83.01-86.00	\$0.00	D1	36%	\$0.00	\$29,156.00	\$26,240.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T4	SYM SANMGR 751-1,000	\$0.00	D1	36%	\$0.00	\$2,620.00	\$2,358.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T5	SYM SANMGR 1,01-2,000	\$0.00	D1	36%	\$0.00	\$3,476.00	\$3,128.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T6	SYM SANMGR 2,01-4,000	\$0.00	D1	36%	\$0.00	\$4,332.00	\$3,898.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T7	SYM SANMGR 4,01-6,000	\$0.00	D1	36%	\$0.00	\$5,188.00	\$4,669.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T8	SYM SANMGR 6,01-8,000	\$0.00	D1	36%	\$0.00	\$6,044.00	\$5,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-SYM-T9	SYM SANMGR 8,01-10,000	\$0.00	D1	36%	\$0.00	\$6,900.00	\$6,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCSTM-T1-4UP	ECC STM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCSTM-T5-12UP	ECC STM T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$778.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR6-BAS	EMC SYMMETRIX MANAGEMENT BASE LICENSE	\$10,610.00	D1	36%	\$6,790.40	\$2,122.00	\$1,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR6-R	EMC SYMMETRIX MANAGEMENT REFRESH	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR6-UPG	EMC SYMMETRIX MANAGEMENT UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-BASE	SYMM MGR BASE LICENSE	\$10,610.00	D1	36%	\$6,790.40	\$2,122.00	\$1,909.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-C01	SYMM MGR 1TB (0-14TB)	\$1,870.00	D1	36%	\$1,196.80	\$374.00	\$336.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-C02	SYMM MGR 1TB (15-25TB)	\$1,760.00	D1	36%	\$1,126.40	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-C03	SYMM MGR 1TB (26-40TB)	\$1,550.00	D1	36%	\$992.00	\$310.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-C04	SYMM MGR 1TB (41-60TB)	\$1,440.00	D1	36%	\$921.60	\$288.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-C05	SYMM MGR 1TB (61-100TB)	\$1,380.00	D1	36%	\$883.20	\$276.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-C06	SYMM MGR 1TB (101-150TB)	\$1,240.00	D1	36%	\$793.60	\$248.00	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-C07	SYMM MGR 1TB (151-200TB)	\$1,100.00	D1	36%	\$704.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-C08	SYMM MGR 1TB (201-300TB)	\$950.00	D1	36%	\$608.00	\$190.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-C09	SYMM MGR 1TB (301-400TB)	\$820.00	D1	36%	\$531.20	\$164.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-C10	SYMM MGR 1TB (401-500TB)	\$720.00	D1	36%	\$460.80	\$144.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-C11	SYMM MGR 1TB (501-1000TB)	\$620.00	D1	36%	\$396.80	\$124.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-N01	SYMM MGR 1TB (0-14TB) NLT3	\$930.00	D1	36%	\$595.20	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-N02	SYMM MGR 1TB (15-25TB) NLT3	\$870.00	D1	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-N03	SYMM MGR 1TB (26-40TB) NLT3	\$770.00	D1	36%	\$493.20	\$154.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-N04	SYMM MGR 1TB (41-60TB) NLT3	\$720.00	D1	36%	\$460.80	\$144.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-N05	SYMM MGR 1TB (61-100TB) NLT3	\$690.00	D1	36%	\$441.60	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-N06	SYMM MGR 1TB (101-150TB) NLT3	\$620.00	D1	36%	\$396.80	\$124.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-N07	SYMM MGR 1TB (151-200TB) NLT3	\$550.00	D1	36%	\$352.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-N08	SYMM MGR 1TB (201-300TB) NLT3	\$480.00	D1	36%	\$307.20	\$96.00	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-N09	SYMM MGR 1TB (301-400TB) NLT3	\$420.00	D1	36%	\$268.80	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-N10	SYMM MGR 1TB (401-500TB) NLT3	\$360.00	D1	36%	\$230.40	\$72.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-N11	SYMM MGR 1TB (501-1000TB) NLT3	\$310.00	D1	36%	\$198.40	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-PRV	PREVIOUS VERSION SYMMGR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T1	CC5x SYMMETRIX MGR T1	\$0.00	D1	36%	\$0.00	\$1,908.00	\$1,717.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T10	CC5x SYMMETRIX MGR T10	\$0.00	D1	36%	\$0.00	\$9,258.00	\$8,332.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T11	CC5x SYMMETRIX MGR T11	\$0.00	D1	36%	\$0.00	\$10,336.00	\$9,302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T12	CC5x SYMMETRIX MGR T12	\$0.00	D1	36%	\$0.00	\$11,414.00	\$10,272.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T13	CC5x SYMMETRIX MGR T13	\$0.00	D1	36%	\$0.00	\$12,492.00	\$11,242.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T14	CC5x SYMMETRIX MGR T14	\$0.00	D1	36%	\$0.00	\$13,570.00	\$12,213.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T15	CC5x SYMMETRIX MGR T15	\$0.00	D1	36%	\$0.00	\$14,648.00	\$13,183.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T16	CC5x SYMMETRIX MGR T16	\$0.00	D1	36%	\$0.00	\$15,726.00	\$14,153.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T17	CC5x SYMMETRIX MGR T17	\$0.00	D1	36%	\$0.00	\$16,804.00	\$15,123.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T18	CC5x SYMMETRIX MGR T18	\$0.00	D1	36%	\$0.00	\$17,882.00	\$16,093.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T19	CC5x SYMMETRIX MGR T19	\$0.00	D1	36%	\$0.00	\$18,960.00	\$17,064.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T2	CC5x SYMMETRIX MGR T2	\$0.00	D1	36%	\$0.00	\$2,202.00	\$1,981.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T20	CC5x SYMMETRIX MGR T20	\$0.00	D1	36%	\$0.00	\$20,038.00	\$18,034.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T21	CC5x SYMMETRIX MGR T21	\$0.00	D1	36%	\$0.00	\$21,116.00	\$19,004.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T22	CC5x SYMMETRIX MGR T22	\$0.00	D1	36%	\$0.00	\$22,194.00	\$19,974.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T23	CC5x SYMMETRIX MGR T23	\$0.00	D1	36%	\$0.00	\$23,272.00	\$20,944.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T24	CC5x SYMMETRIX MGR T24	\$0.00	D1	36%	\$0.00	\$24,350.00	\$21,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T25	CC5x SYMMETRIX MGR T25	\$0.00	D1	36%	\$0.00	\$25,428.00	\$22,885.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T26	CC5x SYMMETRIX MGR T26	\$0.00	D1	36%	\$0.00	\$26,506.00	\$23,855.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T27	CC5x SYMMETRIX MGR T27	\$0.00	D1	36%	\$0.00	\$27,584.00	\$24,825.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T28	CC5x SYMMETRIX MGR T28	\$0.00	D1	36%	\$0.00	\$28,662.00	\$25,795.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T29	CC5x SYMMETRIX MGR T29	\$0.00	D1	36%	\$0.00	\$29,740.00	\$26,766.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T3	CC5x SYMMETRIX MGR T3	\$0.00	D1	36%	\$0.00	\$2,496.00	\$2,246.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T30	CC5x SYMMETRIX MGR T30	\$0.00	D1	36%	\$0.00	\$30,818.00	\$27,736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T31	CC SYMMETRIX MGR 71.01-74	\$0.00	D1	36%	\$0.00	\$31,896.00	\$28,706.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMR-T32	CC SYMMETRIX MGR 74.01-77	\$0.00	D1	36%	\$0.00	\$32,974.00	\$29,676.60	\$0.00	\$0.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CC-SYMG-R-UPG	SYMM MGR BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK6-BAS	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	\$0.00	D1	36%	\$0.00	\$3,078.00	\$2,770.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK6-R	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK6-UPG	EMC CONTROLCENTER 6.0 SYMMETRIX PACKAGE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-BASE	SYMM PKG BASE LICENSE	\$15,390.00	D1	36%	\$9,849.60	\$3,078.00	\$2,770.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-C01	SYMM PKG 1TB (0-14TB)	\$3,770.00	D1	36%	\$2,412.80	\$754.00	\$678.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-C02	SYMM PKG 1TB (15-25TB)	\$3,540.00	D1	36%	\$2,265.60	\$708.00	\$637.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-C03	SYMM PKG 1TB (26-40TB)	\$3,110.00	D1	36%	\$1,990.40	\$622.00	\$559.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-C04	SYMM PKG 1TB (41-60TB)	\$2,890.00	D1	36%	\$1,848.80	\$578.00	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-C05	SYMM PKG 1TB (61-100TB)	\$2,770.00	D1	36%	\$1,772.80	\$554.00	\$498.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-C06	SYMM PKG 1TB (101-150TB)	\$2,490.00	D1	36%	\$1,593.60	\$498.00	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-C07	SYMM PKG 1TB (151-250TB)	\$2,210.00	D1	36%	\$1,414.40	\$442.00	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-C08	SYMM PKG 1TB (251-400TB)	\$1,930.00	D1	36%	\$1,235.20	\$386.00	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-C09	SYMM PKG 1TB (401-600TB)	\$1,670.00	D1	36%	\$1,068.80	\$334.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-C10	SYMM PKG 1TB (601-1000TB)	\$1,460.00	D1	36%	\$934.40	\$292.00	\$262.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-C11	SYMM PKG 1TB (1001TB or greater)	\$1,270.00	D1	36%	\$812.80	\$254.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKE-BAS	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	\$0.00	D1	36%	\$0.00	\$6,600.00	\$5,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKE-UPG	EMC CC 6.1 SYM PKG ENHANCED WITH SANMGR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGE01	NEW SYMM PKG 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$1,410.00	\$1,269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGE02	NEW SYMM PKG 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$1,323.00	\$1,190.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGE03	NEW SYMM PKG 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$1,163.00	\$1,046.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGE04	NEW SYMM PKG 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$1,084.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGE05	NEW SYMM PKG 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$1,038.00	\$934.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGE06	NEW SYMM PKG 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$933.00	\$834.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGE07	NEW SYMM PKG 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$828.00	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGE08	NEW SYMM PKG 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$723.00	\$650.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGE09	NEW SYMM PKG 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$627.00	\$564.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGE10	NEW SYMM PKG 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$550.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGE11	NEW SYMM PKG 1TB (1001-1500TB)	\$0.00	D1	36%	\$0.00	\$478.00	\$430.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEN01	NEW SYMM PKG 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$705.00	\$634.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEN02	NEW SYMM PKG 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$662.00	\$595.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEN03	NEW SYMM PKG 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$582.00	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEN04	NEW SYMM PKG 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$542.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEN05	NEW SYMM PKG 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEN06	NEW SYMM PKG 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$467.00	\$420.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEN07	NEW SYMM PKG 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEN08	NEW SYMM PKG 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$362.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEN09	NEW SYMM PKG 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$313.00	\$281.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEN10	NEW SYMM PKG 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$275.00	\$247.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPKGEN11	NEW SYMM PKG 1TB (1001-1500TB) NLT3	\$0.00	D1	36%	\$0.00	\$239.00	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-N01	SYMM PKG 1TB (0-14TB) NLT3	\$1,880.00	D1	36%	\$1,203.20	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-N02	SYMM PKG 1TB (15-25TB) NLT3	\$1,770.00	D1	36%	\$1,132.80	\$354.00	\$318.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-N03	SYMM PKG 1TB (26-40TB) NLT3	\$1,550.00	D1	36%	\$992.00	\$310.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-N04	SYMM PKG 1TB (41-60TB) NLT3	\$1,450.00	D1	36%	\$928.00	\$290.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-N05	SYMM PKG 1TB (61-100TB) NLT3	\$1,390.00	D1	36%	\$889.60	\$278.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-N06	SYMM PKG 1TB (101-150TB) NLT3	\$1,250.00	D1	36%	\$800.00	\$250.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-N07	SYMM PKG 1TB (151-250TB) NLT3	\$1,110.00	D1	36%	\$710.40	\$222.00	\$199.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-N08	SYMM PKG 1TB (251-400TB) NLT3	\$970.00	D1	36%	\$620.80	\$194.00	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-N09	SYMM PKG 1TB (401-600TB) NLT3	\$840.00	D1	36%	\$520.80	\$168.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-N10	SYMM PKG 1TB (601-1000TB) NLT3	\$730.00	D1	36%	\$467.20	\$146.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-N11	SYMM PKG 1TB (1001-1500TB) NLT3	\$640.00	D1	36%	\$409.60	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T1	SYM PKG 0-25(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$2,386.00	\$2,147.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T10	SYM PKG 10.01-12.	\$0.00	D1	36%	\$0.00	\$17,740.00	\$15,966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T11	SYM PKG 12.01-14.	\$0.00	D1	36%	\$0.00	\$20,028.00	\$18,025.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T12	SYM PKG 14.01-17.	\$0.00	D1	36%	\$0.00	\$22,316.00	\$20,084.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T13	SYM PKG 17.01-20.00	\$0.00	D1	36%	\$0.00	\$24,604.00	\$22,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T14	SYM PKG 20.01-23.00	\$0.00	D1	36%	\$0.00	\$26,892.00	\$24,202.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T15	SYM PKG 23.01-26.00	\$0.00	D1	36%	\$0.00	\$29,180.00	\$26,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T16	SYM PKG 26.01-29.00	\$0.00	D1	36%	\$0.00	\$31,468.00	\$28,321.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T17	SYM PKG 29.01-32.00	\$0.00	D1	36%	\$0.00	\$33,756.00	\$30,380.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T18	SYM PKG 32.01-35.00	\$0.00	D1	36%	\$0.00	\$36,044.00	\$32,439.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T19	SYM PKG 35.01-38.00	\$0.00	D1	36%	\$0.00	\$38,332.00	\$34,498.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T2	SYM PKG 251-500	\$0.00	D1	36%	\$0.00	\$2,928.00	\$2,635.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T20	SYM PKG 38.01-41.00	\$0.00	D1	36%	\$0.00	\$40,620.00	\$36,558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T21	SYM PKG 41.01-44.00	\$0.00	D1	36%	\$0.00	\$42,908.00	\$38,617.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T22	SYM PKG 44.01-47.00	\$0.00	D1	36%	\$0.00	\$45,196.00	\$40,676.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T23	SYM PKG 50.01-53.00	\$0.00	D1	36%	\$0.00	\$47,484.00	\$42,735.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T24	SYM PKG 53.01-56.00	\$0.00	D1	36%	\$0.00	\$49,772.00	\$44,794.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T25	SYM PKG 56.01-59.00	\$0.00	D1	36%	\$0.00	\$52,060.00	\$46,854.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T26	SYM PKG 59.01-62.00	\$0.00	D1	36%	\$0.00	\$54,348.00	\$48,913.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T27	SYM PKG 62.01-65.00	\$0.00	D1	36%	\$0.00	\$56,636.00	\$50,972.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T28	SYM PKG 65.01-68.00	\$0.00	D1	36%	\$0.00	\$58,924.00	\$53,031.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T29	SYM PKG 68.01-71.00	\$0.00	D1	36%	\$0.00	\$61,212.00	\$55,090.80	\$0.00	\$0.00	\$				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	CC-SYMPK-T7	SYM PKG 4.01-6.00	\$0.00	D1	36%	\$0.00	\$10,876.00	\$9,788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T8	SYM PKG 6.01-8.00	\$0.00	D1	36%	\$0.00	\$13,164.00	\$11,847.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SYMPK-T9	SYM PKG 8.01-10.1	\$0.00	D1	36%	\$0.00	\$15,452.00	\$13,906.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T1	CC5.x WLA-SYM T1	\$0.00	D1	36%	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T10	CC5.x WLA-SYM T10	\$0.00	D1	36%	\$0.00	\$4,906.00	\$4,415.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T11	CC5.x WLA-SYM T11	\$0.00	D1	36%	\$0.00	\$5,516.00	\$4,964.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T12	CC5.x WLA-SYM T12	\$0.00	D1	36%	\$0.00	\$6,126.00	\$5,513.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T13	CC5.x WLA-SYM T13	\$0.00	D1	36%	\$0.00	\$6,736.00	\$6,062.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T14	CC5.x WLA-SYM T14	\$0.00	D1	36%	\$0.00	\$7,346.00	\$6,611.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T15	CC5.x WLA-SYM T15	\$0.00	D1	36%	\$0.00	\$7,956.00	\$7,109.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T16	CC5.x WLA-SYM T16	\$0.00	D1	36%	\$0.00	\$8,566.00	\$7,709.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T17	CC5.x WLA-SYM T17	\$0.00	D1	36%	\$0.00	\$9,176.00	\$8,258.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T18	CC5.x WLA-SYM T18	\$0.00	D1	36%	\$0.00	\$9,786.00	\$8,807.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T19	CC5.x WLA-SYM T19	\$0.00	D1	36%	\$0.00	\$10,396.00	\$9,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T2	CC5.x WLA-SYM T2	\$0.00	D1	36%	\$0.00	\$922.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T20	CC5.x WLA-SYM T20	\$0.00	D1	36%	\$0.00	\$11,006.00	\$9,905.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T21	CC5.x WLA-SYM T21	\$0.00	D1	36%	\$0.00	\$11,616.00	\$10,454.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T22	CC5.x WLA-SYM T22	\$0.00	D1	36%	\$0.00	\$12,226.00	\$11,003.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T23	CC5.x WLA-SYM T23	\$0.00	D1	36%	\$0.00	\$12,836.00	\$11,552.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T24	CC5.x WLA-SYM T24	\$0.00	D1	36%	\$0.00	\$13,446.00	\$12,101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T25	CC5.x WLA-SYM T25	\$0.00	D1	36%	\$0.00	\$14,056.00	\$12,650.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T26	CC5.x WLA-SYM T26	\$0.00	D1	36%	\$0.00	\$14,666.00	\$13,199.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T27	CC5.x WLA-SYM T27	\$0.00	D1	36%	\$0.00	\$15,276.00	\$13,748.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T28	CC5.x WLA-SYM T28	\$0.00	D1	36%	\$0.00	\$15,886.00	\$14,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T29	CC5.x WLA-SYM T29	\$0.00	D1	36%	\$0.00	\$16,496.00	\$14,846.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T3	CC5.x WLA-SYM T3	\$0.00	D1	36%	\$0.00	\$1,084.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T30	CC5.x WLA-SYM T30	\$0.00	D1	36%	\$0.00	\$17,106.00	\$15,395.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T31	CC5.x WLA-SYM T31	\$0.00	D1	36%	\$0.00	\$17,716.00	\$15,944.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T32	CC5.x WLA-SYM T32	\$0.00	D1	36%	\$0.00	\$18,326.00	\$16,493.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T33	CC5.x WLA-SYM T33	\$0.00	D1	36%	\$0.00	\$18,936.00	\$17,042.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T34	CC5.x WLA-SYM T34	\$0.00	D1	36%	\$0.00	\$19,546.00	\$17,591.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T35	CC5.x WLA-SYM T35	\$0.00	D1	36%	\$0.00	\$20,156.00	\$18,140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T4	CC5.x WLA-SYM T4	\$0.00	D1	36%	\$0.00	\$1,246.00	\$1,121.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T5	CC5.x WLA-SYM T5	\$0.00	D1	36%	\$0.00	\$1,856.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T6	CC5.x WLA-SYM T6	\$0.00	D1	36%	\$0.00	\$2,466.00	\$2,219.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T7	CC5.x WLA-SYM T7	\$0.00	D1	36%	\$0.00	\$3,076.00	\$2,768.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T8	CC5.x WLA-SYM T8	\$0.00	D1	36%	\$0.00	\$3,686.00	\$3,317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-WLA-SY-T9	CC5.x WLA-SYM T9	\$0.00	D1	36%	\$0.00	\$4,296.00	\$3,866.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCWLA-T1-4UP	ECC WLA T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CCWLA-T5-12UP	ECC WLA T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$778.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CEXT-T1-4UP	CMPEXT T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CEXT-T5-35UP	CMPEXT T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,160.00	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-BASE	CMPEXT BASE LICENSE	\$15,180.00	D1	36%	\$9,715.20	\$3,036.00	\$2,732.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-C01	CMPEXT 1TB (0-14TB)	\$3,400.00	D1	36%	\$2,176.00	\$680.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-C02	CMPEXT 1TB (15-25TB)	\$3,200.00	D1	36%	\$2,048.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-C03	CMPEXT 1TB (26-40TB)	\$2,810.00	D1	36%	\$1,798.40	\$562.00	\$505.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-C04	CMPEXT 1TB (41-60TB)	\$2,620.00	D1	36%	\$1,676.80	\$524.00	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-C05	CMPEXT 1TB (61-100TB)	\$2,510.00	D1	36%	\$1,606.40	\$502.00	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-C06	CMPEXT 1TB (101-150TB)	\$2,260.00	D1	36%	\$1,446.40	\$452.00	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-C07	CMPEXT 1TB (151-250TB)	\$2,020.00	D1	36%	\$1,292.80	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-C08	CMPEXT 1TB (251-400TB)	\$1,720.00	D1	36%	\$1,120.00	\$350.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-C09	CMPEXT 1TB (401-600TB)	\$1,530.00	D1	36%	\$979.20	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-C10	CMPEXT 1TB (601-1000TB)	\$1,330.00	D1	36%	\$851.20	\$266.00	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-C11	CMPEXT 1TB (1001TB or greater)	\$1,160.00	D1	36%	\$742.40	\$232.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-N01	CMPEXT 1TB (0-14TB) NLT3	\$1,700.00	D1	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-N02	CMPEXT 1TB (15-25TB) NLT3	\$1,600.00	D1	36%	\$1,024.00	\$320.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-N03	CMPEXT 1TB (26-40TB) NLT3	\$1,410.00	D1	36%	\$902.40	\$282.00	\$258.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-N04	CMPEXT 1TB (41-60TB) NLT3	\$1,310.00	D1	36%	\$838.40	\$262.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-N05	CMPEXT 1TB (61-100TB) NLT3	\$1,260.00	D1	36%	\$806.40	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-N06	CMPEXT 1TB (101-150TB) NLT3	\$1,110.00	D1	36%	\$723.20	\$226.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-N07	CMPEXT 1TB (151-250TB) NLT3	\$1,010.00	D1	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-N08	CMPEXT 1TB (251-400TB) NLT3	\$880.00	D1	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-N09	CMPEXT 1TB (401-600TB) NLT3	\$770.00	D1	36%	\$486.40	\$152.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-N10	CMPEXT 1TB (601-1000TB) NLT3	\$670.00	D1	36%	\$428.80	\$134.00	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-N11	CMPEXT 1TB (1001TB or greater) NLT3	\$580.00	D1	36%	\$371.20	\$116.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-BAS	CMPEXTRMZ BASE LICENSE	\$2,580.00	D1	36%	\$1,651.20	\$516.00	\$464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-C01	CMPEXTRMZ 1 TB (0-14 TB)	\$550.00	D1	36%	\$352.00	\$110.00	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-C02	CMPEXTRMZ 1 TB (15-25 TB)	\$525.00	D1	36%	\$336.00	\$105.00	\$91.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-C03	CMPEXTRMZ 1 TB (26-40 TB)	\$495.00	D1	36%	\$318.00	\$99.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-C04	CMPEXTRMZ 1 TB (41-60 TB)	\$470.00	D1	36%	\$300.80	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-C05	CMPEXTRMZ 1 TB (61-100 TB)	\$450.00	D1	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-C06	CMPEXTRMZ 1 TB (101-150 TB)	\$425.00	D1	36%	\$272.00	\$85.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-C07	CMPEXTRMZ 1 TB (151-250 TB)	\$405.00	D1	36%	\$259.20	\$81.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-C08	CMPEXTRMZ 1 TB (251-400 TB)	\$385.00	D1	36%	\$246.40	\$77.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-C09	CMPEXTRMZ 1 TB (401-600 TB)	\$365.00	D1	36%	\$233.60	\$73.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-C10	CMPEXTRMZ 1 TB (601-1000 TB)	\$345.00	D1	36%	\$220.80	\$69.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-C11	CMPEXTRMZ 1 TB (1001 TB OR GREATER)	\$330.00	D1	36%	\$211.20	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-N01	CMPEXTRMZ 1 TB (0-14TB) NLT3	\$340.00	D1	36%	\$217.60	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRMZ-N02	CMPEXTRMZ 1 TB (15-25TB) NLT3	\$260.00	D1	36%	\$166.40	\$52.00	\$46.80	\$0.00	\$0.00	\$0			

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Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	CMPNFLASH-N06	CMPNFLASH 1TB (101-150TB) NLT3	\$1,720.00	D1	36%	\$1,100.80	\$344.00	\$309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPNFLASH-N07	CMPNFLASH 1TB (151-250TB) NLT3	\$1,650.00	D1	36%	\$1,056.00	\$330.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPNFLASH-N08	CMPNFLASH 1TB (251-400TB) NLT3	\$1,580.00	D1	36%	\$1,011.20	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPNFLASH-N09	CMPNFLASH 1TB (401-600TB) NLT3	\$1,520.00	D1	36%	\$972.80	\$304.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPNFLASH-N10	CMPNFLASH 1TB (601-1000TB) NLT3	\$1,460.00	D1	36%	\$934.40	\$292.00	\$262.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPNFLASH-N11	CMPNFLASH1TB(101TB or greater) NLT3	\$1,400.00	D1	36%	\$896.00	\$280.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPNFLASH-UPG	CMPNFLASH BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-BASE	CMPPEER BASE LICENSE	\$23,060.00	D1	36%	\$14,758.40	\$4,612.00	\$4,150.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-C01	CMPPEER 1TB (0-14TB)	\$4,870.00	D1	36%	\$3,116.80	\$974.00	\$876.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-C02	CMPPEER 1TB (15-25TB)	\$4,570.00	D1	36%	\$2,924.80	\$914.00	\$822.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-C03	CMPPEER 1TB (26-40TB)	\$4,030.00	D1	36%	\$2,578.20	\$806.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-C04	CMPPEER 1TB (41-60TB)	\$3,750.00	D1	36%	\$2,400.00	\$750.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-C05	CMPPEER 1TB (61-100TB)	\$3,290.00	D1	36%	\$2,297.60	\$718.00	\$646.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-C06	CMPPEER 1TB (101-150TB)	\$3,230.00	D1	36%	\$2,067.20	\$646.00	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-C07	CMPPEER 1TB (151-250TB)	\$2,880.00	D1	36%	\$1,843.40	\$576.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-C08	CMPPEER 1TB (251-400TB)	\$2,510.00	D1	36%	\$1,606.20	\$502.00	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-C09	CMPPEER 1TB (401-600TB)	\$2,180.00	D1	36%	\$1,395.20	\$436.00	\$392.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-C10	CMPPEER 1TB (601-1000TB)	\$1,900.00	D1	36%	\$1,216.00	\$380.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-C11	CMPPEER1TB(1001TB or greater)	\$1,650.00	D1	36%	\$1,056.00	\$330.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-N01	CMPPEER 1TB (0-14TB) NLT3	\$2,430.00	D1	36%	\$1,555.20	\$486.00	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-N02	CMPPEER 1TB (15-25TB) NLT3	\$2,300.00	D1	36%	\$1,465.60	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-N03	CMPPEER 1TB (26-40TB) NLT3	\$2,110.00	D1	36%	\$1,286.40	\$402.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-N04	CMPPEER 1TB (41-60TB) NLT3	\$1,870.00	D1	36%	\$1,196.80	\$374.00	\$336.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-N05	CMPPEER 1TB (61-100TB) NLT3	\$1,800.00	D1	36%	\$1,152.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-N06	CMPPEER 1TB (101-150TB) NLT3	\$1,620.00	D1	36%	\$1,036.80	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-N07	CMPPEER 1TB (151-250TB) NLT3	\$1,420.00	D1	36%	\$931.60	\$288.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-N08	CMPPEER 1TB (251-400TB) NLT3	\$1,450.00	D1	36%	\$800.00	\$268.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-N09	CMPPEER 1TB (401-600TB) NLT3	\$1,090.00	D1	36%	\$697.60	\$218.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-N10	CMPPEER 1TB (601-1000TB) NLT3	\$950.00	D1	36%	\$608.00	\$190.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-N11	CMPPEER1TB(1001TB or greater) NLT3	\$830.00	D1	36%	\$531.20	\$166.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T01	COMPPEER OPTY 0-250	\$0.00	D1	36%	\$0.00	\$2,304.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T02	COMPPEER OPTY 251-500	\$0.00	D1	36%	\$0.00	\$3,802.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T03	COMPPEER OPTY 751-1750	\$0.00	D1	36%	\$0.00	\$5,300.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T04	COMPPEER OPTY 1,01-1,000	\$0.00	D1	36%	\$0.00	\$6,798.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T05	COMPPEER OPTY 2,01-4,000	\$0.00	D1	36%	\$0.00	\$9,886.00	\$8,897.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T06	COMPPEER OPTY 4,01-6,000	\$0.00	D1	36%	\$0.00	\$12,974.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T07	COMPPEER OPTY 6,01-8,000	\$0.00	D1	36%	\$0.00	\$16,062.00	\$14,455.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T08	COMPPEER OPTY 8,01-10,000	\$0.00	D1	36%	\$0.00	\$19,150.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T09	COMPPEER OPTY 10,01-12,000	\$0.00	D1	36%	\$0.00	\$22,238.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T10	COMPPEER OPTY 12,01-14,000	\$0.00	D1	36%	\$0.00	\$25,326.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T11	COMPPEER OPTY 14,01-17,000	\$0.00	D1	36%	\$0.00	\$28,414.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T12	COMPPEER OPTY 17,01-20,000	\$0.00	D1	36%	\$0.00	\$31,502.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T13	COMPPEER OPTY 20,01-23,000	\$0.00	D1	36%	\$0.00	\$34,590.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T14	COMPPEER OPTY 23,01-26,000	\$0.00	D1	36%	\$0.00	\$37,678.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T15	COMPPEER OPTY 26,01-29,000	\$0.00	D1	36%	\$0.00	\$40,766.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T16	COMPPEER OPTY 29,01-32,000	\$0.00	D1	36%	\$0.00	\$43,854.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T17	COMPPEER OPTY 32,01-35,000	\$0.00	D1	36%	\$0.00	\$46,942.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T18	COMPPEER OPTY 35,01-38,000	\$0.00	D1	36%	\$0.00	\$50,030.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T19	COMPPEER OPTY 38,01-41,000	\$0.00	D1	36%	\$0.00	\$53,118.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T20	COMPPEER OPTY 41,01-44,000	\$0.00	D1	36%	\$0.00	\$56,206.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T21	COMPPEER OPTY 44,01-47,000	\$0.00	D1	36%	\$0.00	\$59,294.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T22	COMPPEER OPTY 47,01-50,000	\$0.00	D1	36%	\$0.00	\$62,382.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T23	COMPPEER OPTY 50,01-53,000	\$0.00	D1	36%	\$0.00	\$65,470.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T24	COMPPEER OPTY 53,01-56,000	\$0.00	D1	36%	\$0.00	\$68,558.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T25	COMPPEER OPTY 56,01-59,000	\$0.00	D1	36%	\$0.00	\$71,646.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T26	COMPPEER OPTY 59,01-62,000	\$0.00	D1	36%	\$0.00	\$74,734.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T27	COMPPEER OPTY 62,01-65,000	\$0.00	D1	36%	\$0.00	\$77,822.00	\$70,039.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T28	COMPPEER OPTY 65,01-68,000	\$0.00	D1	36%	\$0.00	\$80,910.00	\$72,819.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T29	COMPPEER OPTY 68,01-71,000	\$0.00	D1	36%	\$0.00	\$83,998.00	\$75,598.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T30	COMPPEER OPTY 71,01-74,000	\$0.00	D1	36%	\$0.00	\$87,086.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T31	COMPPEER OPTY 74,01-77,000	\$0.00	D1	36%	\$0.00	\$90,174.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T32	COMPPEER OPTY 77,01-80,000	\$0.00	D1	36%	\$0.00	\$93,262.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T33	COMPPEER OPTY 80,01-83,000	\$0.00	D1	36%	\$0.00	\$96,350.00	\$86,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-T34	COMPPEER OPTY 83,01-86,000	\$0.00	D1	36%	\$0.00	\$99,438.00	\$89,494.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPPEER-UPG	CMPPEER BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$102,526.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPZHPF-BAS	CMP HIGH PERFORMANCE FICON BASE LICENSE	\$10,000.00	D1	36%	\$6,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNFMR-T1-4U	ECC CNFMR T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNFMR-T5-12U	ECC CNFMR T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$72.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT1	COMPAV CPTCY 0-250	\$4,820.00	D1	36%	\$3,084.80	\$964.00	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT10	COMPAV CPTCY 10,01-12,000	\$56,450.00	D1	36%	\$36,128.00	\$11,290.00	\$10,161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT11	COMPAV CPTCY 12,01-14,000	\$63,580.00	D1	36%	\$40,691.20	\$12,716.00	\$11,444.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT12	COMPAV CPTCY 14,01-17,000	\$70,710.00	D1	36%	\$45,254.40	\$14,142.00	\$12,727.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT13	COMPAV CPTCY 17,01-20,000	\$77,840.00	D1	36%	\$49,817.60	\$15,568.00	\$14,011.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT14	COMPAV CPTCY 20,01-23,000	\$84,970.00	D1	36%	\$54,380.80	\$16,994.00	\$15,294.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT15	COMPAV CPTCY 23,01-26,000	\$92,100.00	D1	36%	\$58,944.00	\$18,420.00	\$16,578.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT16	COMPAV CPTCY 26,01-29,000	\$99,230.00	D1	36%	\$63,507.20	\$19,846.00	\$17,861.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT17	COMPAV CPTCY 29,01-32,000</												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	COM-PAV/MAT22	COMPAV CPTY 44.01-47.00	\$142,010.00	D1	36%	\$90,886.40	\$28,402.00	\$25,561.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT23	COMPAV CPTY 47.01-50.00	\$149,140.00	D1	36%	\$95,448.60	\$29,828.00	\$26,845.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT24	COMPAV CPTY 50.01-53.00	\$156,470.00	D1	36%	\$100,012.80	\$31,254.00	\$28,128.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT25	COMPAV CPTY 53.01-56.00	\$163,400.00	D1	36%	\$104,576.00	\$32,680.00	\$29,412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT26	COMPAV CPTY 56.01-59.00	\$170,530.00	D1	36%	\$109,139.20	\$34,106.00	\$30,695.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT27	COMPAV CPTY 59.01-62.00	\$177,660.00	D1	36%	\$113,702.40	\$35,532.00	\$31,978.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT28	COMPAV CPTY 62.01-65.00	\$184,790.00	D1	36%	\$118,265.60	\$36,958.00	\$33,262.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT29	COMPAV CPTY 65.01-68.00	\$191,920.00	D1	36%	\$122,828.80	\$38,384.00	\$34,545.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT3	COMPAV CPTY 501-750	\$10,720.00	D1	36%	\$6,860.80	\$2,144.00	\$1,929.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT30	COMPAV CPTY 68.01-71.00	\$199,050.00	D1	36%	\$127,392.00	\$39,810.00	\$35,829.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT4	COMPAV CPTY 751-1.00	\$13,670.00	D1	36%	\$8,748.80	\$2,734.00	\$2,460.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT5	COMPAV CPTY 1.01-2.00	\$20,800.00	D1	36%	\$13,312.00	\$4,160.00	\$3,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT6	COMPAV CPTY 2.01-4.00	\$27,930.00	D1	36%	\$17,976.00	\$5,586.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT7	COMPAV CPTY 4.01-6.00	\$35,060.00	D1	36%	\$22,438.40	\$7,012.00	\$6,310.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT8	COMPAV CPTY 6.01-8.00	\$42,190.00	D1	36%	\$27,001.60	\$8,438.00	\$7,594.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MAT9	COMPAV CPTY 8.01-10.00	\$49,320.00	D1	36%	\$31,564.80	\$9,864.00	\$8,877.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/MBASE	COM-PAV/M BASE LICENSE	\$9,510.00	D1	36%	\$6,086.40	\$1,902.00	\$1,711.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-C01	COM-PAV/M 1TB (0-14TB)	\$2,250.00	D1	36%	\$1,440.00	\$450.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-C02	COM-PAV/M 1TB (15-25TB)	\$2,110.00	D1	36%	\$1,350.40	\$422.00	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-C03	COM-PAV/M 1TB (26-40TB)	\$1,860.00	D1	36%	\$1,190.40	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-C04	COM-PAV/M 1TB (41-60TB)	\$1,730.00	D1	36%	\$1,107.20	\$346.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-C05	COM-PAV/M 1TB (61-100TB)	\$1,660.00	D1	36%	\$1,062.40	\$332.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-C06	COM-PAV/M 1TB (101-150TB)	\$1,490.00	D1	36%	\$953.60	\$298.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-C07	COM-PAV/M 1TB (151-250TB)	\$1,330.00	D1	36%	\$851.20	\$266.00	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-C08	COM-PAV/M 1TB (251-400TB)	\$1,160.00	D1	36%	\$742.40	\$232.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-C09	COM-PAV/M 1TB (401-600TB)	\$1,010.00	D1	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-C10	COM-PAV/M 1TB(601-1000TB)	\$880.00	D1	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-C11	COMPAV/M 1TB(1001TB or greater)	\$760.00	D1	36%	\$496.40	\$152.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-N01	COM-PAV/M 1TB (0-14TB) NLT3	\$1,120.00	D1	36%	\$716.80	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-N02	COM-PAV/M 1TB (15-25TB) NLT3	\$1,060.00	D1	36%	\$678.40	\$212.00	\$190.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-N03	COM-PAV/M 1TB (26-40TB) NLT3	\$960.00	D1	36%	\$625.20	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-N04	COM-PAV/M 1TB (41-60TB) NLT3	\$860.00	D1	36%	\$551.20	\$172.00	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-N05	COM-PAV/M 1TB (61-100TB) NLT3	\$830.00	D1	36%	\$480.00	\$150.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-N06	COM-PAV/M 1TB (101-150TB) NLT3	\$750.00	D1	36%	\$428.80	\$134.00	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-N07	COM-PAV/M 1TB (151-250TB) NLT3	\$670.00	D1	36%	\$371.20	\$116.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-N08	COM-PAV/M 1TB (251-400TB) NLT3	\$580.00	D1	36%	\$320.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-N09	COM-PAV/M 1TB (401-600TB) NLT3	\$440.00	D1	36%	\$281.60	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-N10	COM-PAV/M 1TB(601-1000TB) NLT3	\$380.00	D1	36%	\$243.20	\$76.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-N11	COM-PAV/M 1TB(1001TB or greater) NLT3	\$300.00	D1	36%	\$192.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-UPG	COM-PAV/M BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R01	COM-PAV/M REG 1TB (0-14TB)	\$2,250.00	D1	36%	\$1,440.00	\$450.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R02	COM-PAV/M REG 1TB (15-25TB)	\$2,110.00	D1	36%	\$1,350.40	\$422.00	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R03	COM-PAV/M REG 1TB (26-40TB)	\$1,860.00	D1	36%	\$1,190.40	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R04	COM-PAV/M REG 1TB (41-60TB)	\$1,730.00	D1	36%	\$1,107.20	\$346.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R05	COM-PAV/M REG 1TB (61-100TB)	\$1,660.00	D1	36%	\$1,062.40	\$332.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R06	COM-PAV/M REG 1TB (101-150TB)	\$1,490.00	D1	36%	\$953.60	\$298.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R07	COM-PAV/M REG 1TB (151-250TB)	\$1,330.00	D1	36%	\$851.20	\$266.00	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R08	COM-PAV/M REG 1TB (251-400TB)	\$1,160.00	D1	36%	\$742.40	\$232.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R09	COM-PAV/M REG 1TB (401-600TB)	\$1,010.00	D1	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R10	COM-PAV/M REG 1TB (601-1000TB)	\$880.00	D1	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-R11	COM-PAV/M REG 1TB (1001 TB+)	\$760.00	D1	36%	\$496.40	\$152.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-RBAS	COM-PAV/M REG BASE LICENSE	\$9,510.00	D1	36%	\$6,086.40	\$1,902.00	\$1,711.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV/M-RUP	COM-PAV/M REG BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T1	CON ENBL CPTY 0-250	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T10	CON ENBL CPTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$4,978.00	\$4,480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T11	CON ENBL CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$5,582.00	\$5,023.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T12	CON ENBL CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$6,186.00	\$5,567.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T13	CON ENBL CPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$6,790.00	\$6,111.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T14	CON ENBL CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$7,394.00	\$6,654.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T15	CON ENBL CPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$7,998.00	\$7,198.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T16	CON ENBL CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$8,602.00	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T17	CON ENBL CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$9,206.00	\$8,285.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T18	CON ENBL CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$9,810.00	\$8,829.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T19	CON ENBL CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$10,414.00	\$9,372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T2	CON ENBL CPTY 251-500	\$0.00	D1	36%	\$0.00	\$950.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T20	CON ENBL CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$11,018.00	\$9,916.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T21	CON ENBL CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$11,622.00	\$10,459.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T22	CON ENBL CPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$12,226.00	\$11,003.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T23	CON ENBL CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$12,830.00	\$11,547.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T24	CON ENBL CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$13,434.00	\$12,090.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T25	CON ENBL CPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$14,038.00	\$12,634.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CONENB-T26	CON ENBL CPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$1								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	CPAV-T1-T4UP	COM PAV T1-T4 UPG	\$0.00	D1	36%	\$0.00	\$590.00	\$531.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPAV-T5-30UP	COMPAV T5-T30 UPG	\$0.00	D1	36%	\$0.00	\$1,426.00	\$1,283.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPEER-T1-T4UP	COMPPEER T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,498.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPEER-T5-35UP	COMPPEER T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$3,068.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-BASE	CATALOG S BASE35 MSU	\$2,050.00	D1	36%	\$1,312.00	\$410.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-M00	CATALOG S 4-45 MSU	\$410.00	D1	36%	\$262.40	\$82.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-M01	CATALOG S 46-175 MSU	\$290.00	D1	36%	\$185.60	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-M02	CATALOG S 176-315 MSU	\$270.00	D1	36%	\$172.80	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-M03	CATALOG S 316-375 MSU	\$250.00	D1	36%	\$160.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-M04	CATALOG S 376-375 MSU	\$250.00	D1	36%	\$147.20	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-M05	CATALOG S 876-1315 MSU	\$210.00	D1	36%	\$134.40	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-M06	CATALOG S 1316-1975 MSU	\$180.00	D1	36%	\$115.20	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-M07	CATALOG S 1976 & UP MSU	\$160.00	D1	36%	\$102.40	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-UPG	CATALOG S UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP1	CAT SOL MVS, 1-200 MIPS	\$14,400.00	D1	36%	\$9,216.00	\$2,880.00	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP10	CAT COL MVS, 1801-2000 MIPS	\$273,600.00	D1	36%	\$175,104.00	\$54,240.00	\$49,248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP11	CAT SOL MVS 2001+ MIPS	\$302,400.00	D1	36%	\$193,536.00	\$60,480.00	\$54,432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP2	CAT SOL MVS, 201-400 MIPS	\$43,200.00	D1	36%	\$27,648.00	\$8,640.00	\$7,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP3	CAT SOL MVS, 401-600 MIPS	\$72,000.00	D1	36%	\$46,080.00	\$14,400.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP4	CAT SOL MVS, 601-800 MIPS	\$100,800.00	D1	36%	\$64,512.00	\$20,160.00	\$18,144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP5	CSL-MVS-MIPS	\$129,600.00	D1	36%	\$82,944.00	\$25,920.00	\$23,328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP6	CAT SOL MVS, 1000+ MIPS	\$158,400.00	D1	36%	\$101,376.00	\$31,680.00	\$28,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP7	CAT SOL MVS, 1201-1400 MIPS	\$187,200.00	D1	36%	\$119,808.00	\$37,440.00	\$33,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP8	CAT SOL MVS, 1401-1600 MIPS	\$216,000.00	D1	36%	\$138,240.00	\$43,200.00	\$38,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-MIP9	CAT SOL MVS, 1601-1800 MIPS	\$244,800.00	D1	36%	\$156,672.00	\$48,960.00	\$44,064.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MVS-UPG	CAT SOL MVS, UPGRADE	\$28,800.00	D1	36%	\$18,432.00	\$5,760.00	\$5,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTLM-T1-T4UP	CTL MSP T1-T4UP	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTLM-T5-T12UP	CTL MSP T5-T12UP	\$0.00	D1	36%	\$0.00	\$778.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTLV-T1-T4UP	CTL VOS T1-T4UP	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTLV-T5-T12UP	CTL VOS T5-T12UP	\$0.00	D1	36%	\$0.00	\$778.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CUCJ-ENB	SPECIAL PKG SW TITLES CUC JIANGXI FULL	\$86,655.00	D1	36%	\$55,459.20	\$17,331.00	\$15,597.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CUCJ-LTD	SPECIAL PKG SW TITLES CUC JIANGXI LTD	\$37,140.00	D1	36%	\$23,789.60	\$7,428.00	\$6,685.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CUCX-ENB	SPECIAL PKG SW TITLES CUC XINJIANG FULL	\$320,625.00	D1	36%	\$205,200.00	\$64,125.00	\$57,712.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CUCX-LTD	SPECIAL PKG SW TITLES CUC XINJIANG DMX	\$137,425.00	D1	36%	\$87,952.00	\$27,485.00	\$24,736.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-BAS	ADV TIERED STORAGE MGMT BUNDLE FOR DMX	\$0.00	D1	36%	\$0.00	\$2,757.00	\$2,481.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-C01	DMX ADV TIER MGMT SW 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$388.00	\$277.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-C02	DMX ADV TIER MGMT SW 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$388.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-C03	DMX ADV TIER MGMT SW 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$253.00	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-C04	DMX ADV TIER MGMT SW 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$235.00	\$211.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-C05	DMX ADV TIER MGMT SW 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$227.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-C06	DMX ADV TIER MGMT SW 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$205.00	\$184.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-C07	DMX ADV TIER MGMT SW 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$183.00	\$164.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-C08	DMX ADV TIER MGMT SW 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$158.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-C09	DMX ADV TIER MGMT SW 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-C10	DMX ADV TIER MGMT SW 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$121.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-C11	DMX ADV TIER MGMT SW 1TB (1001TB OR GR)	\$0.00	D1	36%	\$0.00	\$104.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-N01	DMX ADV TIER MGMT SW 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$143.00	\$128.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-N02	DMX ADV TIER MGMT SW 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$125.00	\$112.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-N03	DMX ADV TIER MGMT SW 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$119.00	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-N04	DMX ADV TIER MGMT SW 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$112.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-N05	DMX ADV TIER MGMT SW 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$101.00	\$90.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-N06	DMX ADV TIER MGMT SW 1TB (101-150TB) NLT	\$0.00	D1	36%	\$0.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-N07	DMX ADV TIER MGMT SW 1TB (151-250TB) NLT	\$0.00	D1	36%	\$0.00	\$79.00	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-N08	DMX ADV TIER MGMT SW 1TB (251-400TB) NLT	\$0.00	D1	36%	\$0.00	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-N09	DMX ADV TIER MGMT SW 1TB (401-600TB) NLT	\$0.00	D1	36%	\$0.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-N10	DMX ADV TIER MGMT SW 1TB (601-1000TB) NL	\$0.00	D1	36%	\$0.00	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ATSM-N11	DMX ADV TIER MGMT SW 1TB (1001TB OR GR)N	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-BASE	DCP-PC BUNDLE BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C01	DCP AND PC BUNDLE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C02	DCP AND PC BUNDLE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C03	DCP AND PC BUNDLE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C04	DCP AND PC BUNDLE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C05	DCP AND PC BUNDLE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C06	DCP AND PC BUNDLE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C07	DCP AND PC BUNDLE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C08	DCP AND PC BUNDLE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C09	DCP AND PC BUNDLE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C10	DCP AND PC BUNDLE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-C11	DCP & PC BUNDLE 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N01	DCP AND PC BUNDLE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N02	DCP AND PC BUNDLE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N03	DCP AND PC BUNDLE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N04	DCP AND PC BUNDLE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N05	DCP AND PC BUNDLE 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N06	DCP AND PC BUNDLE 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N07	DCP AND PC BUNDLE 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N08	DCP AND PC BUNDLE 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N09	DCP AND PC BUNDLE 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCP-PC-N10	DCP AND PC BUNDLE 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	D-MF-C03	DMX MAINFRAME PKG SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-C04	DMX MAINFRAME PKG SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-C05	DMX MNFRM PKG SWR 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$379.00	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-C06	DMX MNFRM PKG SWR 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-C07	DMX MNFRM PKG SWR 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$303.00	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-C08	DMX MNFRM PKG SWR 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-C09	DMX MNFRM PKG SWR 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$229.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-C10	DMX MNFRM PKG SWR 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$173.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-C11	DMX MNFRM PKG SWR 1TB (1001TB OR GRTR)	\$0.00	D1	36%	\$0.00	\$257.00	\$231.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-N01	DMX MNFRM PKG SOFTWARE 1TB (0-14TB)NLT3	\$0.00	D1	36%	\$0.00	\$241.00	\$216.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-N02	DMX MNFRM PKG SWR 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$213.00	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-N03	DMX MNFRM PKG SWR 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$197.00	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-R04	DMX MNFRM PKG SWR REG 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$513.00	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-R01	DMX MNFRM PKG SWR REG 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$483.00	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-R02	DMX MNFRM PKG SWR REG 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-R03	DMX MNFRM PKG SWR REG 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-R05	DMX MNFRM PKG SWR REG 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$379.00	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-R06	DMX MNFRM PKG SWR REG 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-R07	DMX MNFRM PKG SWR REG 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$303.00	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-R08	DMX MNFRM PKG SWR REG 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-R09	DMX MNFRM PKG SWR REG 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$229.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-R10	DMX MNFRM PKG SWR REG 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$173.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-R11	DMX MNFRM PKG SWR REG 1TB (1001 TB+)	\$0.00	D1	36%	\$0.00	\$173.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-RBAS	DMX MNFRM PKG SWR BASE LICENSE	\$0.00	D1	36%	\$0.00	\$6,130.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-MF-RUP	DMX MNFRM PKG SWR BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DM-T1-4UP	SRDF-DM-T1-4AUPGRADE	\$0.00	D1	36%	\$0.00	\$312.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DM-T5-30UP	SRDF-DM-T5-30UPGRADE	\$0.00	D1	36%	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DM-T5-35UP	SRDF-DM-T5-35UPGRADE	\$0.00	D1	36%	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-BASE	DRU BASE LICENSE	\$7,700.00	D1	36%	\$4,928.00	\$1,540.00	\$1,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-C01	DRU 1TB (0-14TB)	\$1,900.00	D1	36%	\$1,216.00	\$380.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-C02	DRU 1TB (15-25TB)	\$1,790.00	D1	36%	\$1,145.60	\$358.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-C03	DRU 1TB (26-40TB)	\$1,580.00	D1	36%	\$1,011.20	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-C04	DRU 1TB (41-60TB)	\$1,470.00	D1	36%	\$940.80	\$294.00	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-C05	DRU 1TB (61-100TB)	\$1,410.00	D1	36%	\$902.40	\$282.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-C06	DRU 1TB (101-150TB)	\$1,270.00	D1	36%	\$812.80	\$254.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-C07	DRU 1TB (151-250TB)	\$1,130.00	D1	36%	\$723.20	\$226.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-C08	DRU 1TB (251-400TB)	\$980.00	D1	36%	\$632.00	\$196.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-C09	DRU 1TB (401-600TB)	\$850.00	D1	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-C10	DRU 1TB (601-1000TB)	\$740.00	D1	36%	\$473.60	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-C11	DRU1TB(1001-1500TB)	\$640.00	D1	36%	\$409.60	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T01	DATA RELO 0-250	\$0.00	D1	36%	\$0.00	\$60.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T02	DATA RELO 251-500	\$0.00	D1	36%	\$0.00	\$772.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T03	DATA RELO 501-750	\$0.00	D1	36%	\$0.00	\$1,084.00	\$975.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T04	DATA RELO 751-1,000	\$0.00	D1	36%	\$0.00	\$1,396.00	\$1,256.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T05	DATA RELO 1,01-2,000	\$0.00	D1	36%	\$0.00	\$2,156.00	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T06	DATA RELO 2,01-4,000	\$0.00	D1	36%	\$0.00	\$2,916.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T07	DATA RELO 4,01-8,000	\$0.00	D1	36%	\$0.00	\$3,676.00	\$3,308.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T08	DATA RELO 8,01-16,000	\$0.00	D1	36%	\$0.00	\$4,436.00	\$3,992.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T09	DATA RELO 16,01-32,000	\$0.00	D1	36%	\$0.00	\$5,196.00	\$4,676.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T10	DATA RELO 32,01-64,000	\$0.00	D1	36%	\$0.00	\$5,956.00	\$5,360.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T11	DATA RELO 64,01-128,000	\$0.00	D1	36%	\$0.00	\$6,716.00	\$6,044.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T12	DATA RELO 128,01-256,000	\$0.00	D1	36%	\$0.00	\$7,476.00	\$6,728.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T13	DATA RELO 256,01-512,000	\$0.00	D1	36%	\$0.00	\$8,236.00	\$7,412.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T14	DATA RELO 512,01-1,024,000	\$0.00	D1	36%	\$0.00	\$8,996.00	\$8,096.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T1-4U	DATA RELO T1-4AUPG	\$0.00	D1	36%	\$0.00	\$312.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T15	DATA RELO 23,01-26,000	\$0.00	D1	36%	\$0.00	\$9,756.00	\$8,780.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T16	DATA RELO 26,01-29,000	\$0.00	D1	36%	\$0.00	\$10,516.00	\$9,464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T17	DATA RELO 29,01-32,000	\$0.00	D1	36%	\$0.00	\$11,276.00	\$10,148.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T18	DATA RELO 32,01-35,000	\$0.00	D1	36%	\$0.00	\$12,036.00	\$10,832.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T19	DATA RELO 35,01-38,000	\$0.00	D1	36%	\$0.00	\$12,796.00	\$11,516.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T20	DATA RELO 38,01-41,000	\$0.00	D1	36%	\$0.00	\$13,556.00	\$12,200.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T21	DATA RELO 41,01-44,000	\$0.00	D1	36%	\$0.00	\$14,316.00	\$12,884.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T22	DATA RELO 44,01-47,000	\$0.00	D1	36%	\$0.00	\$15,076.00	\$13,568.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T23	DATA RELO 47,01-50,000	\$0.00	D1	36%	\$0.00	\$15,836.00	\$14,252.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T24	DATA RELO 50,01-53,000	\$0.00	D1	36%	\$0.00	\$16,596.00	\$14,936.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T25	DATA RELO 53,01-56,000	\$0.00	D1	36%	\$0.00	\$17,356.00	\$15,620.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T26	DATA RELO 56,01-59,000	\$0.00	D1	36%	\$0.00	\$18,116.00	\$16,304.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T27	DATA RELO 59,01-62,000	\$0.00	D1	36%	\$0.00	\$18,876.00	\$16,988.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T28	DATA RELO 62,01-65,000	\$0.00	D1	36%	\$0.00	\$19,636.00	\$17,672.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T29	DATA RELO 65,01-68,000	\$0.00	D1	36%	\$0.00	\$20,396.00	\$18,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T30	DATA RELO 68,01-71,000	\$0.00	D1	36%	\$0.00	\$21,156.00	\$19,040.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T31	DATA RELO 71,01-74,000	\$0.00	D1	36%	\$0.00	\$21,916.00	\$19,724.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T32	DATA RELO 74,01-77,000	\$0.00	D1	36%	\$0.00	\$22,676.00	\$20,408.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T33	DATA RELO 77,01-80,000	\$0.00	D1	36%	\$0.00	\$23,436.00	\$21,092.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T34	DATA RELO 80,01-83,000	\$0.00	D1	36%	\$0.00	\$24,196.00	\$21,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T35	DATA RELO 83,01-86,000	\$0.00	D1	36%	\$0.00	\$24,956.00	\$22,460.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-T5-35U	DATA RELO T5-35UPG	\$0.00	D1	36%	\$0.00	\$60.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRU-UPG	DRU BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-BAS	DMX FAST ADD BASE LICENSE	\$0.00	D1	36%	\$0.00	\$771.60	\$694.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	D-TIERADD-C04	DMX FAST ADD SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$66.20	\$59.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-C05	DMX FAST ADD SOFTWARE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$63.00	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-C06	DMX FAST ADD SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$57.20	\$51.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-C07	DMX FAST ADD SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$51.20	\$46.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-C08	DMX FAST ADD SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$44.60	\$40.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-C09	DMX FAST ADD SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-C10	DMX FAST ADD SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$33.40	\$30.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-C11	DMX FAST ADD 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$29.60	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-N01	DMX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$43.40	\$39.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-N02	DMX FAST ADD SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$40.60	\$36.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-N03	DMX FAST ADD SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$35.40	\$31.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-N04	DMX FAST ADD SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$32.80	\$29.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-N05	DMX FAST ADD 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$31.60	\$28.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-N06	DMX FAST ADD 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$28.80	\$25.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-N07	DMX FAST ADD 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$25.20	\$23.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-N08	DMX FAST ADD 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$22.20	\$19.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-N09	DMX FAST ADD 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$17.20	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-N10	DMX FAST ADD 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$17.20	\$15.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERADD-N11	DMX FAST ADD 1TB (1001TB or >) NLT3	\$0.00	D1	36%	\$0.00	\$14.40	\$12.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-BAS	DMX FAST PKG BASE LICENSE	\$0.00	D1	36%	\$0.00	\$2,170.00	\$1,953.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-C01	DMX FAST PKG SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$242.80	\$218.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-C02	DMX FAST PKG SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$227.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-C03	DMX FAST PKG SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$199.40	\$179.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-C04	DMX FAST PKG SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$185.00	\$166.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-C05	DMX FAST PKG SOFTWARE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$178.40	\$160.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-C06	DMX FAST PKG SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$171.40	\$145.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-C07	DMX FAST PKG SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$163.60	\$129.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-C08	DMX FAST PKG SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$124.60	\$112.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-C09	DMX FAST PKG SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$107.60	\$96.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-C10	DMX FAST PKG SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$95.20	\$85.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-C11	DMX FAST PKG 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$83.40	\$75.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-N01	DMX FAST PKG SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$121.40	\$109.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-N02	DMX FAST PKG SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$113.40	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-N03	DMX FAST PKG SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$99.60	\$89.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-N04	DMX FAST PKG SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$92.40	\$83.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-N05	DMX FAST PKG 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$89.20	\$80.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-N06	DMX FAST PKG 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$80.60	\$72.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-N07	DMX FAST PKG 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$72.20	\$64.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-N08	DMX FAST PKG 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$62.40	\$56.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-N09	DMX FAST PKG 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$53.80	\$48.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-N10	DMX FAST PKG 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$47.80	\$43.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-TIERPKG-N11	DMX FAST PKG 1TB (1001TB or >) NLT3	\$0.00	D1	36%	\$0.00	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-BASE	DYNAMIC CACHE PARTITIONING BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C01	DYNAMIC CACHE PARTITIONING 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C02	DYNAMIC CACHE PARTITIONING 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C03	DYNAMIC CACHE PARTITIONING 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C04	DYNAMIC CACHE PARTITIONING 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C05	DCP 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C06	DCP 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C07	DCP 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C08	DCP 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C09	DCP 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C10	DCP 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-C11	DCP 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N01	DCP 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N02	DCP 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N03	DCP 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N04	DCP 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N05	DCP 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N06	DCP 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N07	DCP 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N08	DCP 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N09	DCP 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N10	DCP 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DYNCP-N11	DCP 1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T01	ECRC CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$4,102.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T02	ECRC CAPACITY 251-500	\$0.00	D1	36%	\$0.00	\$4,102.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T03	ECRC CAPACITY 501-750	\$0.00	D1	36%	\$0.00	\$4,102.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T04	ECRC CAPACITY 751-1,000	\$0.00	D1	36%	\$0.00	\$4,102.00	\$3,691.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T05	ECRC CAPACITY 1,001-2,000	\$0.00	D1	36%	\$0.00	\$6,262.00	\$5,635.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T06	ECRC CAPACITY 2,001-4,000	\$0.00	D1	36%	\$0.00	\$8,422.00	\$7,579.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T07	ECRC CAPACITY 4,001-8,000	\$0.00	D1	36%	\$0.00	\$10,582.00	\$9,523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T08	ECRC CAPACITY 8,001-10,000	\$0.00	D1	36%	\$0.00	\$12,742.00	\$11,467.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T09	ECRC CAPACITY 10,001-12,000	\$0.00	D1	36%	\$0.00	\$14,902.00	\$13,411.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T10	ECRC CAPACITY 12,001-14,000	\$0.00	D1	36%	\$0.00	\$17,062.00	\$15,355.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T11	ECRC CAPACITY 14,001-17,000	\$0.00	D1	36%	\$0.00	\$19,222.00	\$17,299.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ECRC-T18	ECRC CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$34,342.00	\$30,907.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T19	ECRC CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$36,502.00	\$32,851.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T20	ECRC CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$38,662.00	\$34,795.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T21	ECRC CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$40,822.00	\$36,739.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T22	ECRC CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$42,982.00	\$38,683.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T23	ECRC CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$45,142.00	\$40,627.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T24	ECRC CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$47,302.00	\$42,571.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T25	ECRC CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$49,462.00	\$44,515.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T26	ECRC CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$51,622.00	\$46,403.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T27	ECRC CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$53,782.00	\$48,403.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T28	ECRC CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$55,942.00	\$50,347.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T29	ECRC CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$58,102.00	\$52,291.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T30	ECRC CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$60,262.00	\$54,235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T31	ECRC CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$62,422.00	\$56,179.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T32	ECRC CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$64,582.00	\$58,123.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T33	ECRC CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$66,742.00	\$60,067.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T34	ECRC CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$68,902.00	\$62,011.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T35	ECRC CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$71,062.00	\$63,955.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T5-30UP	ECRC T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,160.00	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECRC-T5-35UP	ECRC T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$2,160.00	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCHK-NTDEP	EMC DBLCHK NT DEPT	\$4,750.00	D1	36%	\$3,040.00	\$950.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCHK-NTENT	EMC DBLCHK NT ENTER	\$6,910.00	D1	36%	\$4,422.40	\$1,382.00	\$1,243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCHK-NTWGC	EMC DBLCHK NT WKGRP	\$1,940.00	D1	36%	\$1,241.60	\$388.00	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCHK-UDEP	EMC DBLCHK UNIX DEPT	\$0.00	D1	36%	\$0.00	\$1,014.00	\$912.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCHK-UENT	EMC DBLCHK UNIX ENTER	\$0.00	D1	36%	\$0.00	\$1,422.00	\$1,275.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCHK-UGLOB	EMC DBLCHK UNIX GLOBL	\$0.00	D1	36%	\$0.00	\$1,814.00	\$1,632.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCHK-UWGC	EMC DBLCHK UNIX WKGRP	\$0.00	D1	36%	\$0.00	\$408.00	\$367.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-BAS	VMAX ENGINUITY BASE LICENSE	\$8,080.00	D1	36%	\$5,171.20	\$727.20	\$555.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-C01	VMAX ENGINUITY 1TB (0-14TB)	\$2,020.00	D1	36%	\$1,292.80	\$181.60	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-C02	VMAX ENGINUITY 1TB (15-25TB)	\$1,940.00	D1	36%	\$1,241.60	\$174.60	\$135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-C03	VMAX ENGINUITY 1TB (26-40TB)	\$1,860.00	D1	36%	\$1,190.40	\$167.40	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-C04	VMAX ENGINUITY 1TB (41-60TB)	\$1,790.00	D1	36%	\$1,145.60	\$161.10	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-C05	VMAX ENGINUITY 1TB (61-100TB)	\$1,710.00	D1	36%	\$1,094.40	\$153.10	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-C06	VMAX ENGINUITY 1TB (101-150TB)	\$1,650.00	D1	36%	\$1,056.00	\$148.50	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-C07	VMAX ENGINUITY 1TB (151-250TB)	\$1,580.00	D1	36%	\$1,011.20	\$142.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-C08	VMAX ENGINUITY 1TB (251-400TB)	\$1,520.00	D1	36%	\$972.80	\$136.80	\$106.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-C09	VMAX ENGINUITY 1TB (401-600TB)	\$1,460.00	D1	36%	\$934.40	\$131.40	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-C10	VMAX ENGINUITY 1TB (601-1000TB)	\$1,400.00	D1	36%	\$896.00	\$126.00	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-C11	VMAX ENGINUITY 1TB (1001TB or greater)	\$1,340.00	D1	36%	\$857.60	\$120.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-N01	VMAX ENGINUITY 1TB (0-14TB) NLT3	\$910.00	D1	36%	\$582.40	\$81.90	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-N02	VMAX ENGINUITY 1TB (15-25TB) NLT3	\$870.00	D1	36%	\$556.80	\$78.30	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-N03	VMAX ENGINUITY 1TB (26-40TB) NLT3	\$840.00	D1	36%	\$537.60	\$75.00	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-N04	VMAX ENGINUITY 1TB (41-60TB) NLT3	\$800.00	D1	36%	\$512.80	\$72.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-N05	VMAX ENGINUITY 1TB (61-100TB) NLT3	\$770.00	D1	36%	\$492.80	\$69.30	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-N06	VMAX ENGINUITY 1TB (101-150TB) NLT3	\$740.00	D1	36%	\$473.60	\$66.90	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-N07	VMAX ENGINUITY 1TB (151-250TB) NLT3	\$710.00	D1	36%	\$454.40	\$64.60	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-N08	VMAX ENGINUITY 1TB (251-400TB) NLT3	\$680.00	D1	36%	\$435.20	\$63.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-N09	VMAX ENGINUITY 1TB (401-600TB) NLT3	\$660.00	D1	36%	\$422.40	\$59.40	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-N10	VMAX ENGINUITY 1TB (601-1000TB) NLT3	\$630.00	D1	36%	\$403.20	\$56.70	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-N11	VMAX ENGINUITY 1TB (1001TB or >NLT3	\$600.00	D1	36%	\$384.00	\$54.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENGTY-SB-UPG	VMAX ENGINUITY BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-BASE	ESA FOR VMAX BASE NEW LICENSE=CB	\$0.00	D1	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-C-UPG	ESA FOR VMAX CAPACITY UPGRADE LICENSE=CB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON1	ESA FOR VMAX NON-SATA 0-14TB=CB	\$0.00	D1	36%	\$0.00	\$146.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON10	ESA FOR VMAX NON-SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON11	ESA FOR VMAX NON-SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$37.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON2	ESA FOR VMAX NON-SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON3	ESA FOR VMAX NON-SATA 26-40TB=CB	\$0.00	D1	36%	\$0.00	\$122.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON4	ESA FOR VMAX NON-SATA 41-60TB=CB	\$0.00	D1	36%	\$0.00	\$107.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON5	ESA FOR VMAX NON-SATA 61-100TB=CB	\$0.00	D1	36%	\$0.00	\$93.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON6	ESA FOR VMAX NON-SATA 101-150TB=CB	\$0.00	D1	36%	\$0.00	\$81.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON7	ESA FOR VMAX NON-SATA 151-250TB=CB	\$0.00	D1	36%	\$0.00	\$69.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON8	ESA FOR VMAX NON-SATA 251-400TB=CB	\$0.00	D1	36%	\$0.00	\$59.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-NON9	ESA FOR VMAX NON-SATA 401-600TB=CB	\$0.00	D1	36%	\$0.00	\$51.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-SAT1	ESA FOR VMAX SATA 0-14TB=CB	\$0.00	D1	36%	\$0.00	\$73.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-SAT10	ESA FOR VMAX SATA 601-1000TB=CB	\$0.00	D1	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-SAT11	ESA FOR VMAX SATA 1001TB-PLUS=CB	\$0.00	D1	36%	\$0.00	\$19.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-SAT2	ESA FOR VMAX SATA 15-25TB=CB	\$0.00	D1	36%	\$0.00	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-SAT3	ESA FOR VMAX SATA 26-40TB=CB	\$0.00	D1	36%	\$0.00	\$61.00	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-SAT4	ESA FOR VMAX SATA 41-60TB=CB	\$0.00	D1	36%	\$0.00	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-SAT5	ESA FOR VMAX SATA 61-100TB=CB	\$0.00	D1	36%	\$0.00	\$47.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-SAT6	ESA FOR VMAX SATA 101-150TB=CB	\$0.00	D1	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-SAT7	ESA FOR VMAX SATA 151-250TB=CB	\$0.00	D1	36%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-SAT8	ESA FOR VMAX SATA 251-400TB=CB	\$0.00	D1	36%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VMX-SAT9	ESA FOR VMAX SATA 401													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	ESP-C07	ESP 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C08	ESP 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C09	ESP 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C10	ESP 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-C11	ESP 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N01	ESP 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N02	ESP 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N03	ESP 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N04	ESP 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N05	ESP 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N06	ESP 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N07	ESP 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N08	ESP 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N09	ESP 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N10	ESP 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-N11	ESP 1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T1	ESP CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$0.00	\$2,696.00	\$2,426.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T10	ESP CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$0.00	\$14,168.00	\$12,751.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T11	ESP CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$0.00	\$15,700.00	\$14,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T12	ESP CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$0.00	\$17,232.00	\$15,508.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T13	ESP CAPACITY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$0.00	\$18,764.00	\$16,887.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T14	ESP CAPACITY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$0.00	\$20,296.00	\$18,266.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T1-4UP	ESP T1-4 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T15	ESP CAPACITY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$0.00	\$21,828.00	\$19,645.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T16	ESP CAPACITY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$0.00	\$23,360.00	\$21,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T17	ESP CAPACITY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$0.00	\$24,892.00	\$22,402.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T18	ESP CAPACITY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$0.00	\$26,424.00	\$23,781.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T19	ESP CAPACITY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$0.00	\$27,956.00	\$25,160.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T2	ESP CAPACITY 251-500	\$0.00	D1	36%	\$0.00	\$0.00	\$3,456.00	\$3,110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T20	ESP CAPACITY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$0.00	\$29,488.00	\$26,539.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T21	ESP CAPACITY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$0.00	\$31,020.00	\$27,918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T22	ESP CAPACITY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$0.00	\$32,552.00	\$29,296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T23	ESP CAPACITY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$0.00	\$34,084.00	\$30,675.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T24	ESP CAPACITY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$0.00	\$35,616.00	\$32,054.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T25	ESP CAPACITY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$0.00	\$37,148.00	\$33,433.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T26	ESP CAPACITY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$0.00	\$38,680.00	\$34,812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T27	ESP CAPACITY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$0.00	\$40,212.00	\$36,190.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T28	ESP CAPACITY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$0.00	\$41,744.00	\$37,569.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T29	ESP CAPACITY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$0.00	\$43,276.00	\$38,948.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T3	ESP CAPACITY 501-750	\$0.00	D1	36%	\$0.00	\$0.00	\$4,216.00	\$3,794.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T30	ESP CAPACITY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$0.00	\$44,808.00	\$40,327.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T31	ESP CPTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$0.00	\$46,340.00	\$41,706.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T32	ESP CPTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$0.00	\$47,872.00	\$43,084.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T33	ESP CPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$0.00	\$49,404.00	\$44,463.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T34	ESP CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$0.00	\$50,936.00	\$45,842.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T35	ESP CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$0.00	\$52,468.00	\$47,221.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T4	ESP CAPACITY 751-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$4,976.00	\$4,478.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T5	ESP CAPACITY 101-200	\$0.00	D1	36%	\$0.00	\$0.00	\$6,508.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T5-30UP	ESP T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$1,532.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T5-35UP	ESP T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$1,532.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T6	ESP CAPACITY 201-400	\$0.00	D1	36%	\$0.00	\$0.00	\$8,040.00	\$7,236.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T7	ESP CAPACITY 401-600	\$0.00	D1	36%	\$0.00	\$0.00	\$9,572.00	\$8,614.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T8	ESP CAPACITY 601-800	\$0.00	D1	36%	\$0.00	\$0.00	\$11,104.00	\$9,993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-T9	ESP CAPACITY 801-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$12,636.00	\$11,372.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-UPG	ESP BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-BASE	EZSM BASE LIC & PROD ADD	\$0.00	D1	36%	\$0.00	\$0.00	\$964.00	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-C01	EZSM 1TB (0-14TB) ADD	\$0.00	D1	36%	\$0.00	\$0.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-C02	EZSM 1TB (15-25TB) ADD	\$0.00	D1	36%	\$0.00	\$0.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-C03	EZSM 1TB (26-40TB) ADD	\$0.00	D1	36%	\$0.00	\$0.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-C04	EZSM 1TB (41-60TB) ADD	\$0.00	D1	36%	\$0.00	\$0.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-C05	EZSM 1TB (61-100TB) ADD	\$0.00	D1	36%	\$0.00	\$0.00	\$126.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-C06	EZSM 1TB (101-150TB) ADD	\$0.00	D1	36%	\$0.00	\$0.00	\$112.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-C07	EZSM 1TB (151-250TB) ADD	\$0.00	D1	36%	\$0.00	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-C08	EZSM 1TB (251-400TB) ADD	\$0.00	D1	36%	\$0.00	\$0.00	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-C09	EZSM 1TB (401-600TB) ADD	\$0.00	D1	36%	\$0.00	\$0.00	\$76.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-C10	EZSM 1TB (601-1000TB) ADD	\$0.00	D1	36%	\$0.00	\$0.00	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-C11	EZSM 1TB (1001TB or greater) AD	\$0.00	D1	36%	\$0.00	\$0.00	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-N01	EZSM ADD 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-N02	EZSM ADD 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-N03	EZSM ADD 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$70.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-N04	EZSM ADD 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-N05	EZSM ADD 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-N06	EZSM ADD 1TB (101-150TB) NLT3	\$													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	EZSM-ADD-R06	EZSM REG 1TB (101-150TB) ADD	\$0.00	D1	36%	\$0.00	\$112.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-R07	EZSM REG 1TB (151-250TB) ADD	\$0.00	D1	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-R08	EZSM REG 1TB (251-400TB) ADD	\$0.00	D1	36%	\$0.00	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-R09	EZSM REG 1TB (401-600TB) ADD	\$0.00	D1	36%	\$0.00	\$76.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-R10	EZSM REG 1TB (601-1000TB) ADD	\$0.00	D1	36%	\$0.00	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-R11	EZSM REG 1TB (1001 TB+) ADD	\$0.00	D1	36%	\$0.00	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-RBAS	EZSM REG BASE LICENSE	\$0.00	D1	36%	\$0.00	\$964.00	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-ADD-RUP	EZSM REG BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-BASE	EZSM BASE LIC & PROD	\$0.00	D1	36%	\$0.00	\$1,928.00	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-C01	EZSM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-C02	EZSM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$320.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-C03	EZSM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$282.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-C04	EZSM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$260.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-C05	EZSM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$250.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-C06	EZSM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$226.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-C07	EZSM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-C08	EZSM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$174.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-C09	EZSM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$152.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-C10	EZSM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-C11	EZSM 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$114.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-N01	EZSM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-N02	EZSM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-N03	EZSM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-N04	EZSM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-N05	EZSM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$126.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-N06	EZSM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$112.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-N07	EZSM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-N08	EZSM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-N09	EZSM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$76.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-N10	EZSM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-N11	EZSM 1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-R01	EZSM REG 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-R02	EZSM REG 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$320.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-R03	EZSM REG 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$282.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-R04	EZSM REG 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$260.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-R05	EZSM REG 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$250.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-R06	EZSM REG 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$226.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-R07	EZSM REG 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-R08	EZSM REG 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$174.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-R09	EZSM REG 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$152.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-R10	EZSM REG 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-R11	EZSM REG 1TB (1001 TB+)	\$0.00	D1	36%	\$0.00	\$114.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-RBAS	EZSM REG BASE LICENSE	\$0.00	D1	36%	\$0.00	\$1,928.00	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EZSM-RUP	EZSM REG BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GDDR-CAOPSMVS	EMC GDDR W/ CAOPSMVS LIC	\$210,000.00	D1	36%	\$134,400.00	\$42,000.00	\$37,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GDDR-SITELIC	EMC GDDR SITE LICENSE	\$175,000.00	D1	36%	\$112,000.00	\$35,000.00	\$31,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GEO-MSCS-DEP	GEOSPAN-MSCS-DEP	\$3,600.00	D1	36%	\$2,304.00	\$720.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GEO-MSCS-ENT	GEOSPAN-MSCS-ENT	\$7,200.00	D1	36%	\$4,608.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GEO-MSCS-WG	GEOSPAN-MSCS-WG	\$1,800.00	D1	36%	\$1,152.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GEO-VCS-DEP	GEOSPAN FOR VCS DEP	\$4,320.00	D1	36%	\$2,764.80	\$864.00	\$777.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GEO-VCS-ENT	GEOSPAN FOR VCS ENT	\$8,640.00	D1	36%	\$5,568.00	\$1,728.00	\$1,555.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GEO-VCS-GLB	GEOSPAN FOR VCS GLB	\$13,540.00	D1	36%	\$8,666.00	\$2,708.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GEO-VCS-WG	GEOSPAN FOR VCS-WG	\$2,880.00	D1	36%	\$1,843.20	\$576.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IBMI-STM	SRDF TIMEFINDER MANAGER FOR IBM I=IC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IFSAGENT-MSP	IFS FOR MSP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INFOMOV-LXENT	INFOMOVER LINUX ENTERPRISE	\$0.00	D1	36%	\$0.00	\$4,838.00	\$4,354.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INFOMOV-LXWG	INFOMOVER LINUX WORKGROUP	\$0.00	D1	36%	\$0.00	\$1,320.00	\$1,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INFOMOV-NTDEP	INFOMOVER WINDOWS DEPARTMENT	\$0.00	D1	36%	\$0.00	\$3,336.00	\$3,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INFOMOV-NTENT	INFOMOVER WINDOWS ENTERPRISE	\$0.00	D1	36%	\$0.00	\$4,838.00	\$4,354.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INFOMOV-NTWG	INFOMOVER WINDOWS WORKGROUP	\$0.00	D1	36%	\$0.00	\$1,320.00	\$1,188.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INFOMOV-UDEP	INFOMOVER UNIX DEPARTMENT	\$0.00	D1	36%	\$0.00	\$5,040.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INFOMOV-UENT	INFOMOVER UNIX ENTERPRISE	\$0.00	D1	36%	\$0.00	\$7,056.00	\$6,350.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INFOMOV-UGLO	INFOMOVER UNIX GLOBAL	\$0.00	D1	36%	\$0.00	\$9,072.00	\$8,164.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INFOMOV-UWG	INFOMOVER UNIX WORKGROUP	\$0.00	D1	36%	\$0.00	\$2,016.00	\$1,814.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPSEC-RN-ENT	SYMMETRIX IPSEC RUNTIME KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MFE-SW-KIT	MAINFRAME ENABLERS RT KIT FOR ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-CPU-T1	MPFS: LESS THAN 100 CPUS	\$0.00	D1	36%	\$0.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-CPU-T2	MPFS: 100 TO 149 CPUS	\$0.00	D1	36%	\$0.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-CPU-T3	MPFS: MORE THAN 149 CPUS	\$0.00	D1	36%	\$0.00	\$150.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-LIC	SERIALIZED MPFSI RTU LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T1	MPFSI: LESS THAN 100 CPUS	\$0.00	D1	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T10	MPFSI: 4000 TO 5999 CPUS	\$0.00	D1	36%	\$0.00	\$17.00	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T11	MPFSI: 6000 TO 9999 CPUS	\$0.00	D1	36%	\$0.00	\$15.20	\$13.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T12	MPFSI: 10000 OR MORE CPUS	\$0.00	D1	36%	\$0.00	\$13.60	\$12.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T2	MPFSI: 100 TO 149 CPUS	\$0.00	D1	36%	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T3	MPFSI: 150 TO 249 CPUS	\$0.00	D1	36%	\$0.00	\$37.60	\$33.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T4	MPFSI: 250 TO 399 CPUS	\$0.00	D1	36%	\$0.00	\$32.80	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T5	MPFSI: 400 TO 599 CPUS	\$0.00	D1	36%	\$0.00	\$28.80	\$25.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T6	MPFSI: 600 TO 999 CPUS	\$0.00	D1	36%	\$0.00	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T7	MPFSI: 1000 TO 1499 CPUS	\$0.00	D1	36%	\$0.00	\$23.40	\$21.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T8	MPFSI: 1500 TO 2499 CPUS	\$0.00	D1	36%	\$0.00	\$21.00	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFSI-CPU-T9	MPFSI: 2500 TO 3999 CPUS	\$0.00	D1	36%	\$0.00	\$19.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0	

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	MPFS-LNXDEP	MPFS LINUX DEPARTMENTAL LIC	\$0.00	D1	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-LNXENT	MPFS LINUX ENTERPRISE LIC	\$0.00	D1	36%	\$0.00	\$2,376.00	\$2,138.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-LNXWGS	MPFS LINUX WORKGROUP LIC	\$0.00	D1	36%	\$0.00	\$720.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-NT-DCD	MPFS NT DOC_CD	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-NTDEP	MPFS NT DEPARTMENTAL	\$0.00	D1	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-NTENT	MPFS NT ENTERPRISE	\$0.00	D1	36%	\$0.00	\$2,376.00	\$2,138.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-NTWGS	MPFS NT WORK GROUP	\$0.00	D1	36%	\$0.00	\$720.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-UNIX-DCD	MPFS UNIX DOC_CD	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-UNIXDEP	MPFS UNIX DEPARTMENTAL	\$0.00	D1	36%	\$0.00	\$2,880.00	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-UNIXENT	MPFS UNIX ENTERPRISE	\$0.00	D1	36%	\$0.00	\$4,766.00	\$4,289.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-UNIXGLO	MPFS UNIX GLOBAL	\$0.00	D1	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPFS-UNIXWGS	MPFS UNIX WORK GROUP	\$0.00	D1	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-BASE	MPLF BASE LICENSE	\$48,000.00	D1	36%	\$30,720.00	\$9,600.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-C01	MPLF 1TB (0-14TB)	\$11,520.00	D1	36%	\$7,372.80	\$2,304.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-C02	MPLF 1TB (15-25TB)	\$10,830.00	D1	36%	\$6,931.20	\$2,166.00	\$1,949.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-C03	MPLF 1TB (26-40TB)	\$9,530.00	D1	36%	\$6,099.20	\$1,906.00	\$1,715.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-C04	MPLF 1TB (41-60TB)	\$8,860.00	D1	36%	\$5,670.40	\$1,772.00	\$1,594.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-C05	MPLF 1TB (61-100TB)	\$8,510.00	D1	36%	\$5,446.40	\$1,702.00	\$1,531.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-C06	MPLF 1TB (101-150TB)	\$7,660.00	D1	36%	\$4,902.40	\$1,532.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-C07	MPLF 1TB (151-250TB)	\$6,820.00	D1	36%	\$4,364.80	\$1,364.00	\$1,227.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-C08	MPLF 1TB (251-400TB)	\$5,930.00	D1	36%	\$3,795.20	\$1,186.00	\$1,067.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-C09	MPLF 1TB (401-600TB)	\$5,160.00	D1	36%	\$3,302.40	\$1,032.00	\$928.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-C10	MPLF 1TB (601-1000TB)	\$4,490.00	D1	36%	\$2,873.60	\$898.00	\$808.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-C11	MPLF1TB (1001-1500TB)	\$3,910.00	D1	36%	\$2,502.40	\$782.00	\$703.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-T1	MPLF CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$3,456.00	\$3,110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-T10	MPLF CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$36,288.00	\$32,659.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-T11	MPLF CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$40,896.00	\$36,806.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-T12	MPLF CPTY 14.01-AND ABOVE	\$0.00	D1	36%	\$0.00	\$45,504.00	\$40,953.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-T2	MPLF CAPACITY 251-500	\$0.00	D1	36%	\$0.00	\$5,184.00	\$4,665.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-T2	MPLF CAPACITY .501-750	\$0.00	D1	36%	\$0.00	\$6,912.00	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-T3	MPLF CAPACITY .751-1.00	\$0.00	D1	36%	\$0.00	\$8,640.00	\$7,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-T4	MPLF CAPACITY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$13,248.00	\$11,923.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-T6	MPLF CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$17,856.00	\$16,070.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-T7	MPLF CAPACITY 4.01-8.00	\$0.00	D1	36%	\$0.00	\$22,464.00	\$20,217.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-T8	MPLF CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$27,072.00	\$24,364.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPLF-UPG	MPLF BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$31,680.00	\$28,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSC-RUN-ZOS	LIC FEAT CODE MSC ON ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-SIM-EXT-L	CELERRA SIM ISV LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-SIM-EXT-UL	Celerra SIM ISV UPG LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-SIM-INT-L	CELERRA SIMULATOR LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-SIM-INT-UL	CELERRA SIM UPG LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-CAVA-LIC	CAVA WIN LIC.NSX	\$0.00	D1	36%	\$0.00	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-CAVA-L-U	CAVA WIN LIC.NSX-UPG	\$0.00	D1	36%	\$0.00	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-CEE2-L	NSX EVENT ENABLER-2	\$0.00	D1	36%	\$0.00	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-CEE-L	NSX EVENT ENABLER	\$0.00	D1	36%	\$0.00	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-CIFS-L	CIFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$3,740.00	\$3,366.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-CIFS-L-U	CIFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$3,740.00	\$3,366.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D1	36%	\$0.00	\$3,740.00	\$3,366.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-ENT-L	ENT LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$6,760.00	\$6,084.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-ENT-L-U	ENT LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$6,760.00	\$6,084.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-FLR-L-U	NSX FLR UPGRADE LICENSE	\$0.00	D1	36%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-ISCSI-L	ISCSI LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$5,400.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-ISCSI-L-U	ISCSI LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$5,400.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-IS-EN-L	NSX ISCSI WITH ENT LIC	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-REP-LIC	1DM REPLICATOR LIC.NSX	\$0.00	D1	36%	\$0.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-REP-L-U	1DM REPLICATOR LIC.NSX-UPG	\$0.00	D1	36%	\$0.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-REP2-L	NSX REPLICATOR V2 LICENSE	\$0.00	D1	36%	\$0.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-REP2-L-U	NSX REPLICATOR V2 UPG LIC	\$0.00	D1	36%	\$0.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-SNAP-LIC	1DM SNAPSURE LIC.NSX	\$0.00	D1	36%	\$0.00	\$720.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-SNAP-L-U	1DM SNAPSURE LIC.NSX-UPG	\$0.00	D1	36%	\$0.00	\$720.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-UNIX-L	NFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$5,040.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-UNIX-L-U	NFS LIC:1DM NSX	\$0.00	D1	36%	\$0.00	\$5,040.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D1	36%	\$0.00	\$5,040.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OM-LM-DEP-UNIX	OPEN MIGRATOR DEP UNIX	\$6,050.00	D1	36%	\$3,872.00	\$1,210.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OM-LM-ENT-UNIX	OPEN MIGRATOR ENT UNIX	\$12,450.00	D1	36%	\$7,968.00	\$2,490.00	\$2,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OM-LM-WRK-UNIX	OPEN MIGRATOR WRK UNIX	\$2,500.00	D1	36%	\$1,600.00	\$500.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPTIMZ-RN-OPN	OPTIMIZER RUN TIME KIT FOR OPEN SYSTEMS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPT-T1-4U	SYM OPT T1-4UPG	\$0.00	D1	36%	\$0.00	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPT-T5-30U	SYM OPT T5-35UPG	\$0.00	D1	36%	\$0.00	\$772.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPT-T5-35U	CC OPT T5-35 UPG	\$0.00	D1	36%	\$0.00	\$772.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPTUPT1-4	ECC OPT UPGRADE T1-T4	\$1,010.00	D1	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPTUPT5-12	ECC OPT UPGRADE T5-T12	\$4,820.00	D1	36%	\$3,084.80	\$964.00	\$867.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-BASE	OR-DM BASE LICENSE	\$0.00	D1	36%	\$0.00	\$3,736.80	\$3,363.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-C01	OR-DM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$788.40	\$709.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-C02	OR-DM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$741.60	\$667.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-C03	OR-DM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$653.40	\$588.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-C04	OR-DM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$583.20	\$524.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-C05	OR-DM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$520.20	\$468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-C06	OR-DM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$460.80	\$414.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-C07	OR-DM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$396.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-C08	OR-DM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$338.40	\$304.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-C09	OR-DM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$291.60	\$262.44	\$0.00	\$0.				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	OR-DM-C10	OR-DM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$250.20	\$225.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-C11	OR-DM1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$214.20	\$192.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-N01	OR-DM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$394.20	\$354.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-N02	OR-DM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$370.80	\$333.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-N03	OR-DM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$325.80	\$293.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-N04	OR-DM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$291.60	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-N05	OR-DM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$281.00	\$234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-N06	OR-DM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$230.40	\$207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-N07	OR-DM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$198.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-N08	OR-DM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$169.20	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-N09	OR-DM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$145.80	\$131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-N10	OR-DM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$124.20	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-N11	OR-DM1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$108.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T01	OR-DM CPCTY 0_250	\$0.00	D1	36%	\$0.00	\$2,304.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T02	OR-DM CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$3,802.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T03	OR-DM CPCTY 501-750	\$0.00	D1	36%	\$0.00	\$5,300.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T04	OR-DM CPCTY 751-1,000	\$0.00	D1	36%	\$0.00	\$6,798.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T05	OR-DM CPCTY 1,01-2,000	\$0.00	D1	36%	\$0.00	\$9,896.00	\$8,997.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T06	OR-DM CPCTY 2,01-4,000	\$0.00	D1	36%	\$0.00	\$12,974.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T07	OR-DM CPCTY 4,01-6,000	\$0.00	D1	36%	\$0.00	\$16,062.00	\$14,455.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T08	OR-DM CPCTY 6,01-8,000	\$0.00	D1	36%	\$0.00	\$19,150.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T09	OR-DM CPCTY 8,01-10,000	\$0.00	D1	36%	\$0.00	\$22,238.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T10	OR-DM CPTY 10,01-12,000	\$0.00	D1	36%	\$0.00	\$25,326.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T11	OR-DM CPTY 12,01-14,000	\$0.00	D1	36%	\$0.00	\$28,414.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T12	OR-DM CPTY 14,01-17,000	\$0.00	D1	36%	\$0.00	\$31,502.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T13	OR-DM CPTY 17,01-20,000	\$0.00	D1	36%	\$0.00	\$34,590.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T14	OR-DM CPTY 20,01-23,000	\$0.00	D1	36%	\$0.00	\$37,678.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T1-4U	OR-DM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,498.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T15	OR-DM CPTY 23,01-26,000	\$0.00	D1	36%	\$0.00	\$40,766.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T16	OR-DM CPTY 26,01-29,000	\$0.00	D1	36%	\$0.00	\$43,854.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T17	OR-DM CPTY 29,01-32,000	\$0.00	D1	36%	\$0.00	\$46,942.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T18	OR-DM CPTY 32,01-35,000	\$0.00	D1	36%	\$0.00	\$50,030.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T19	OR-DM CPTY 35,01-38,000	\$0.00	D1	36%	\$0.00	\$53,118.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T20	OR-DM CPTY 38,01-41,000	\$0.00	D1	36%	\$0.00	\$56,206.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T21	OR-DM CPTY 41,01-44,000	\$0.00	D1	36%	\$0.00	\$59,294.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T22	OR-DM CPTY 44,01-47,000	\$0.00	D1	36%	\$0.00	\$62,382.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T23	OR-DM CPTY 47,01-50,000	\$0.00	D1	36%	\$0.00	\$65,470.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T24	OR-DM CPTY 50,01-53,000	\$0.00	D1	36%	\$0.00	\$68,558.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T25	OR-DM CPTY 53,01-56,000	\$0.00	D1	36%	\$0.00	\$71,646.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T26	OR-DM CPTY 56,01-59,000	\$0.00	D1	36%	\$0.00	\$74,734.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T27	OR-DM CPTY 59,01-62,000	\$0.00	D1	36%	\$0.00	\$77,822.00	\$70,039.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T28	OR-DM CPTY 62,01-65,000	\$0.00	D1	36%	\$0.00	\$80,910.00	\$72,819.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T29	OR-DM CPTY 65,01-68,000	\$0.00	D1	36%	\$0.00	\$83,998.00	\$75,598.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T30	OR-DM CPTY 68,01-71,000	\$0.00	D1	36%	\$0.00	\$87,086.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T31	OR-DM CPTY 71,01-74,000	\$0.00	D1	36%	\$0.00	\$90,174.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T32	OR-DM CPTY 74,01-77,000	\$0.00	D1	36%	\$0.00	\$93,262.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T33	OR-DM CPTY 77,01-80,000	\$0.00	D1	36%	\$0.00	\$96,350.00	\$86,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T34	OR-DM CPTY 80,01-83,000	\$0.00	D1	36%	\$0.00	\$99,438.00	\$89,494.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T35	OR-DM CPTY 83,01-86,000	\$0.00	D1	36%	\$0.00	\$102,526.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-DM-T5-35U	OR-DM T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$3,068.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-BASE	OR-LM BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C01	OR-LM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C02	OR-LM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C03	OR-LM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C04	OR-LM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C05	OR-LM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C06	OR-LM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C07	OR-LM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C08	OR-LM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C09	OR-LM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C10	OR-LM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-C11	OR-LM1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N01	OR-LM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N02	OR-LM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N03	OR-LM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N04	OR-LM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N05	OR-LM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N06	OR-LM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N07	OR-LM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N08	OR-LM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N09	OR-LM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N10	OR-LM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-N11	OR-LM1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T01	OR-LM CPCTY 0_250	\$0.00	D1	36%	\$0.00	\$1,152.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T02	OR-LM CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$1,901.00	\$1,710.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T03	OR-LM CPCTY 501-750	\$0.00	D1	36%	\$0.00	\$2,650.00	\$2,385.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T04	OR-LM CPCTY 751-1,000	\$0.00	D1	36%	\$0.00	\$3,399.00	\$3,059.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T05	OR-LM CPCTY 1,01-2,000	\$0.00	D1	36%	\$0.00	\$4,343.00	\$4,448.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T06	OR-LM CPCTY 2,01-4,000	\$0.00	D1	36%	\$0.00	\$6,487.00	\$5,838.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	OR-LM-T11	OR-LM CPTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$14,207.00	\$12,786.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T12	OR-LM CPTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$15,751.00	\$14,175.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T13	OR-LM CPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$17,295.00	\$15,565.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T14	OR-LM CPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$18,839.00	\$16,955.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T1-4U	OR-LM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$749.00	\$674.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T15	OR-LM CPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$20,383.00	\$18,344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T16	OR-LM CPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$21,927.00	\$19,734.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T17	OR-LM CPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$23,471.00	\$21,123.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T18	OR-LM CPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$25,015.00	\$22,513.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T19	OR-LM CPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$26,559.00	\$23,992.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T20	OR-LM CPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$28,103.00	\$25,292.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T21	OR-LM CPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$29,647.00	\$26,682.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T22	OR-LM CPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$31,191.00	\$28,071.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T23	OR-LM CPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$32,735.00	\$29,461.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T24	OR-LM CPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$34,279.00	\$30,851.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T25	OR-LM CPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$35,823.00	\$32,240.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T26	OR-LM CPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$37,367.00	\$33,630.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T27	OR-LM CPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$38,911.00	\$35,019.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T28	OR-LM CPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$40,455.00	\$36,409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T29	OR-LM CPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$41,999.00	\$37,799.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T30	OR-LM CPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$43,543.00	\$39,188.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T31	OR-LM CPTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$45,087.00	\$40,578.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T32	OR-LM CPTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$46,631.00	\$41,967.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T33	OR-LM CPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$48,175.00	\$43,357.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T34	OR-LM CPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$49,719.00	\$44,747.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T35	OR-LM CPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$51,263.00	\$46,136.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-T5-35U	OR-LM T5-T5 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,544.00	\$1,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OR-LM-UPG	OR-LM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PERE-MSU-BASE	PERF ESS BASE MSU	\$15,900.00	D1	36%	\$10,176.00	\$3,180.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PERE-MSU-M00	PERF ESS 4-45 MSU	\$1,110.00	D1	36%	\$710.40	\$222.00	\$199.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PERE-MSU-M01	PERF ESS 46-175 MSU	\$800.00	D1	36%	\$512.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PERE-MSU-M02	PERF ESS 176-315 MSU	\$640.00	D1	36%	\$409.60	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PERE-MSU-M03	PERF ESS 316-575 MSU	\$480.00	D1	36%	\$307.20	\$96.00	\$86.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PERE-MSU-M04	PERF ESS 576-875 MSU	\$430.00	D1	36%	\$275.20	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PERE-MSU-M05	PERF ESS 876-1315 MSU	\$380.00	D1	36%	\$243.20	\$76.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PERE-MSU-M06	PERF ESS 1316-1975 MSU	\$240.00	D1	36%	\$153.60	\$48.00	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PERE-MSU-M07	PERF ESS 1976 & UP MSU	\$160.00	D1	36%	\$102.40	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PERE-MSU-UPG	PERF ESS UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-SY-T1-4U	PERF MCR-SYM1-4 UPG	\$0.00	D1	36%	\$0.00	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-SY-T5-35U	PERF MCR-SYM5-T35UPG	\$0.00	D1	36%	\$0.00	\$610.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKG-SY-T1-4U	SYM PKG T1-4UPG	\$0.00	D1	36%	\$0.00	\$542.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKG-SY-T5-30U	SYM PKG T5-35UPG	\$0.00	D1	36%	\$0.00	\$2,288.00	\$2,059.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKG-SY-T5-35U	CC PKG SY T5-35UPG	\$0.00	D1	36%	\$0.00	\$2,288.00	\$2,059.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKG-T1-4U	CC5-1 PKG T1-4 UPG	\$0.00	D1	36%	\$0.00	\$778.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKG-T5-30U	CC5-1 PKG T5-30 UPG	\$0.00	D1	36%	\$0.00	\$2,102.00	\$1,891.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKGUP1-4	ECC PKG UPGRADE T1-T4	\$3,890.00	D1	36%	\$2,489.60	\$778.00	\$700.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKGUP15-12	ECC PKG UPGRADE T5-T12	\$10,510.00	D1	36%	\$6,726.40	\$2,102.00	\$1,891.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKL-SY-T1-4U	CC SY PKG LT T1-4U	\$0.00	D1	36%	\$0.00	\$648.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKL-SY-T5-30U	CC SY PKG LT T5-30U	\$0.00	D1	36%	\$0.00	\$2,420.00	\$2,178.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-AIX-DFP	PPATH AIX DEP FENB	\$5,043.00	D1	36%	\$3,227.52	\$1,008.60	\$907.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-AIX-DPL	PPATH AIX DEP LITE	\$890.00	D1	36%	\$569.60	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-DF-EN	PP ENT PLUS DEP-ENT	\$4,610.00	D1	36%	\$2,950.40	\$922.00	\$829.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-LX-DP	PPATH EN PLUS LINUX DEP	\$2,520.00	D1	36%	\$1,612.80	\$504.00	\$453.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-LX-EN	PPATH EN PLUS LINUX ENT	\$7,130.00	D1	36%	\$4,563.20	\$1,426.00	\$1,283.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-LX-WG	PPATH EN PLUS LINUX WGR	\$1,440.00	D1	36%	\$921.60	\$288.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-UX-DP	PPATH EN PLUS UNIX DEP	\$6,980.00	D1	36%	\$4,467.20	\$1,388.00	\$1,256.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-UX-EN	PP ENT PLUS UNIX DEP-ENT	\$7,420.00	D1	36%	\$4,748.80	\$1,484.00	\$1,335.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-UX-EN	PPATH EN PLUS UNIX ENT	\$14,400.00	D1	36%	\$9,216.00	\$2,880.00	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-UX-GB	PP ENT PLUS UNIX ENT-GLB	\$25,200.00	D1	36%	\$16,128.00	\$5,040.00	\$4,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-UX-WG	PPATH EN PLUS UNIX GLB	\$39,600.00	D1	36%	\$25,344.00	\$7,920.00	\$7,128.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-UX-WG	PPATH EN PLUS UNIX WGR	\$2,880.00	D1	36%	\$1,843.20	\$576.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-UX-WG-DP	PP ENT PLUS UNIX WGR-DEP	\$4,100.00	D1	36%	\$2,624.00	\$820.00	\$738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-WG-DP	PP ENT PLUS WGR-DEP	\$1,080.00	D1	36%	\$691.20	\$216.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-WN-DP	PPATH EN PLUS WINDOWS DEP	\$2,520.00	D1	36%	\$1,612.80	\$504.00	\$453.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-WN-EN	PPATH EN PLUS WINDOWS ENT	\$7,130.00	D1	36%	\$4,563.20	\$1,426.00	\$1,283.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-EP-WN-WG	PPATH EN PLUS WINDOWS WGR	\$1,440.00	D1	36%	\$921.60	\$288.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-HP-DFP	PPATH HP DEP FENB	\$5,043.00	D1	36%	\$3,227.52	\$1,008.60	\$907.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-HP-DPL	PPATH HP DEP LITE	\$890.00	D1	36%	\$569.60	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-DFP	PPATH LINUX DEP FENB	\$1,812.00	D1	36%	\$1,159.68	\$362.40	\$326.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-DPL	PPATH LINUX DEP LITE	\$533.00	D1	36%	\$343.20	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-DFP	PPATH SUN DEP FENB	\$890.00	D1	36%	\$569.60	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-DPL	PPATH SUN DEP LITE	\$330.00	D1	36%	\$211.20	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-DFP	PPATH WINDOWS DEP FENB	\$1,812.00	D1	36%	\$1,159.68	\$362.40	\$326.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-DPL	PPATH WINDOWS DEP LITE	\$530.00	D1	36%	\$343.20	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RCCBENB01	DMX-LITE FULLY ENABLED SW PACKAGE	\$316,176.00	D1	36%	\$202,352.64	\$63,235.20	\$56,911.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RCCBLTD01	DMX-LITE BASE LIMITED SW PACKAGE	\$135,504.00	D1	36%	\$86,722.56	\$27,100.80	\$24,390.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	REPLIMON-T6	REPLICARE MONITORING T6	\$0.00	D1	36%	\$0.00	\$4,280.00	\$3,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	REPLIM-T5-T30U	REPLICAREMONITOR T5-30 UP	\$0.00	D1	36%	\$0.00	\$764.00	\$687.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPE-MSP	RESOURCEPAK EXT FOR MSP	\$10,500.00	D1	36%	\$6,720.00	\$2,100.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	RPEXM-CDP-T2	RP LOC REG CAP T2 - VMAX (15-25TB)	\$0.00	D1	36%	\$0.00	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CDP-T3	RP LOC REG CAP T3 - VMAX (26-40TB)	\$0.00	D1	36%	\$0.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CDP-T4	RP LOC REG CAP T4 - VMAX (41-60TB)	\$0.00	D1	36%	\$0.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CDP-T5	RP LOC REG CAP T5 - VMAX (61-100TB)	\$0.00	D1	36%	\$0.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CDP-T6	RP LOC REG CAP T6 - VMAX (101-150TB)	\$0.00	D1	36%	\$0.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CDP-T7	RP LOC REG CAP T7 - VMAX (151-250TB)	\$0.00	D1	36%	\$0.00	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CDP-T8	RP LOC REG CAP T8 - VMAX (251-400TB)	\$0.00	D1	36%	\$0.00	\$367.00	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CDP-T9	RP LOC REG CAP T9 - VMAX (401-600TB)	\$0.00	D1	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CDP-UG	RP LOC REG CAP UG FOR VMAX	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-BAS	RP REM REG CAP BASE FOR VMAX	\$0.00	D1	36%	\$0.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-T1	RP REM REG CAP T1 - VMAX (0-14TB)	\$0.00	D1	36%	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-T10	RP REM REG CAP T10 - VMAX (601-1PB)	\$0.00	D1	36%	\$0.00	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-T11	RP REM REG CAP T11 - VMAX (1PB+)	\$0.00	D1	36%	\$0.00	\$274.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-T2	RP REM REG CAP T2 - VMAX (15-25TB)	\$0.00	D1	36%	\$0.00	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-T3	RP REM REG CAP T3 - VMAX (26-40TB)	\$0.00	D1	36%	\$0.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-T4	RP REM REG CAP T4 - VMAX (41-60TB)	\$0.00	D1	36%	\$0.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-T5	RP REM REG CAP T5 - VMAX (61-100TB)	\$0.00	D1	36%	\$0.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-T6	RP REM REG CAP T6 - VMAX (101-150TB)	\$0.00	D1	36%	\$0.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-T7	RP REM REG CAP T7 - VMAX (151-250TB)	\$0.00	D1	36%	\$0.00	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-T8	RP REM REG CAP T8 - VMAX (251-400TB)	\$0.00	D1	36%	\$0.00	\$367.00	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-T9	RP REM REG CAP T9 - VMAX (401-600TB)	\$0.00	D1	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM-CRR-UG	RP REM REG CAP UG FOR VMAX	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSUBASE	RESPKEXT BASE-3 MSU	\$0.00	D1	36%	\$0.00	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU.M00	RESPKEXT 4-45 MSU	\$0.00	D1	36%	\$0.00	\$52.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU.M01	RESPKEXT 46-175 MSU	\$0.00	D1	36%	\$0.00	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU.M02	RESPKEXT 176-315 MSU	\$0.00	D1	36%	\$0.00	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU.M03	RESPKEXT 316-575 MSU	\$0.00	D1	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU.M04	RESPKEXT 576-875 MSU	\$0.00	D1	36%	\$0.00	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU.M05	RESPKEXT 876-1315 MSU	\$0.00	D1	36%	\$0.00	\$12.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU.M06	RESPKEXT 1316-1975 MSU	\$0.00	D1	36%	\$0.00	\$8.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU.M07	RESPKEXT 1976 & UP MSU	\$0.00	D1	36%	\$0.00	\$4.00	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T0	RESPKEXT BASE-3 MSU	\$0.00	D1	36%	\$0.00	\$576.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T1	RESPKEXT 4-25 MSU	\$0.00	D1	36%	\$0.00	\$2,044.00	\$1,839.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T10	RESPKEXT 351-400 MSU	\$0.00	D1	36%	\$0.00	\$16,670.00	\$15,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T11	RESPKEXT 401-450 MSU	\$0.00	D1	36%	\$0.00	\$18,340.00	\$16,506.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T12	RESPKEXT 451-500 MSU	\$0.00	D1	36%	\$0.00	\$20,010.00	\$18,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T13	RESPKEXT 501-550 MSU	\$0.00	D1	36%	\$0.00	\$21,680.00	\$19,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T14	RESPKEXT 551-600 MSU	\$0.00	D1	36%	\$0.00	\$23,350.00	\$21,015.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T2	RESPKEXT 26-50 MSU	\$0.00	D1	36%	\$0.00	\$3,512.00	\$3,160.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T3	RESPKEXT 51-75 MSU	\$0.00	D1	36%	\$0.00	\$4,980.00	\$4,482.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T4	RESPKEXT 76-100 MSU	\$0.00	D1	36%	\$0.00	\$6,650.00	\$5,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T5	RESPKEXT 101-150 MSU	\$0.00	D1	36%	\$0.00	\$8,320.00	\$7,488.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T6	RESPKEXT 151-200 MSU	\$0.00	D1	36%	\$0.00	\$9,990.00	\$8,991.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T7	RESPKEXT 201-250 MSU	\$0.00	D1	36%	\$0.00	\$11,660.00	\$10,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T8	RESPKEXT 251-300 MSU	\$0.00	D1	36%	\$0.00	\$13,330.00	\$11,997.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-MSU-T9	RESPKEXT 301-350 MSU	\$0.00	D1	36%	\$0.00	\$15,000.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-T0-T3U	RESPK EXT UPC T0-T3U	\$0.00	D1	36%	\$0.00	\$1,468.00	\$1,321.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXT-T4-T14U	RESPK EXT UPC T4-T14	\$0.00	D1	36%	\$0.00	\$1,670.00	\$1,503.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPKTPF-MSUBSE	RPTPF BASE-3 MSU	\$0.00	D1	36%	\$0.00	\$504.00	\$453.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPKTPF-MSUM00	RPTPF 4-45 MSU	\$0.00	D1	36%	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPKTPF-MSUM01	RPTPF 46-175 MSU	\$0.00	D1	36%	\$0.00	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPKTPF-MSUM02	RPTPF 176-315 MSU	\$0.00	D1	36%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPKTPF-MSUM03	RPTPF 316-575 MSU	\$0.00	D1	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPKTPF-MSUM04	RPTPF 576-875 MSU	\$0.00	D1	36%	\$0.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPKTPF-MSUM05	RPTPF 876-1315 MSU	\$0.00	D1	36%	\$0.00	\$10.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPKTPF-MSUM06	RPTPF 1316-1975 MSU	\$0.00	D1	36%	\$0.00	\$5.00	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPKTPF-MSUM07	RPTPF 1976 & UP MSU	\$0.00	D1	36%	\$0.00	\$2.80	\$2.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T0	RESPK TPF BASE-3 MSU	\$0.00	D1	36%	\$0.00	\$720.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T1	RESPK TPF 4-25 MSU	\$0.00	D1	36%	\$0.00	\$2,448.00	\$2,203.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T10	RESPK TPF 351-400 MSU	\$0.00	D1	36%	\$0.00	\$19,820.00	\$17,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T11	RESPK TPF 401-450 MSU	\$0.00	D1	36%	\$0.00	\$21,808.00	\$19,627.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T12	RESPK TPF 451-500 MSU	\$0.00	D1	36%	\$0.00	\$23,796.00	\$21,416.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T13	RESPK TPF 501-550 MSU	\$0.00	D1	36%	\$0.00	\$25,784.00	\$23,205.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T14	RESPK TPF 551-600 MSU	\$0.00	D1	36%	\$0.00	\$27,772.00	\$24,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T2	RESPK TPF 26-50 MSU	\$0.00	D1	36%	\$0.00	\$4,176.00	\$3,758.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T3	RESPK TPF 51-75 MSU	\$0.00	D1	36%	\$0.00	\$5,904.00	\$5,313.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T4	RESPK TPF 76-100 MSU	\$0.00	D1	36%	\$0.00	\$7,892.00	\$7,102.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T5	RESPK TPF 101-150 MSU	\$0.00	D1	36%	\$0.00	\$9,880.00	\$8,892.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T6	RESPK TPF 151-200 MSU	\$0.00	D1	36%	\$0.00	\$11,868.00	\$10,681.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T7	RESPK TPF 201-250 MSU	\$0.00	D1	36%	\$0.00	\$13,856.00	\$12,470.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T8	RESPK TPF 251-300 MSU	\$0.00	D1	36%	\$0.00	\$15,844.00	\$14,259.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-MSU-T9	RESPK TPF 301-350 MSU	\$0.00	D1	36%	\$0.00	\$17,832.00	\$16,048.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-T0-T3U	RESPK TPF UPC T0 THRU T3	\$0.00	D1	36%	\$0.00	\$1,728.00	\$1,555.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPTPF-T4-T14U	RESPK UPC T4-T14	\$0.00	D1	36%	\$0.00	\$1,988.00	\$1,789.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSPEX-MSU-T00	RESPKEXT BASE-3 MSU	\$0.00	D1	36%	\$0.00	\$576.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSPEX-MSU-T01	RESPKEXT 4-25 MSU	\$0.00	D1	36%	\$0.00	\$2,044.00	\$1,839.60	\$						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SNAPCD-RN-ZOS	MF SNAP CODE FOR ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-DOC-MF	MEDIA MANUALS MF VSNAP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-RUN-OPN	EMC SNAP OPEN RUNTIME KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-RUN-ZOS	MF LIC FEAT FOR VSNAP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T1	SNAP CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$3,802.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T10	SNAP CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$15,412.00	\$13,870.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T11	SNAP CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$16,944.00	\$15,249.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T12	SNAP CAPACITY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$18,476.00	\$16,628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T13	SNAP CAPACITY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$20,008.00	\$18,007.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T14	SNAP CAPACITY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$21,540.00	\$19,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T15	SNAP CAPACITY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$23,072.00	\$20,764.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T16	SNAP CAPACITY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$24,604.00	\$22,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T17	SNAP CAPACITY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$26,136.00	\$23,522.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T18	SNAP CAPACITY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$27,668.00	\$24,901.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T19	SNAP CAPACITY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$29,200.00	\$26,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAPT1-T4UPG	SNAP T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$806.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T2	SNAP CAPACITY 251-500	\$0.00	D1	36%	\$0.00	\$4,608.00	\$4,147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T20	SNAP CAPACITY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$30,732.00	\$27,658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T21	SNAP CAPACITY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$32,264.00	\$29,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T22	SNAP CAPACITY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$33,796.00	\$30,416.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T23	SNAP CAPACITY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$35,328.00	\$31,795.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T24	SNAP CAPACITY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$36,860.00	\$33,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T25	SNAP CAPACITY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$38,392.00	\$34,552.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T26	SNAP CAPACITY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$39,924.00	\$35,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T27	SNAP CAPACITY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$41,456.00	\$37,310.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T28	SNAP CAPACITY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$42,988.00	\$38,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T29	SNAP CAPACITY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$44,520.00	\$40,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T3	SNAP CAPACITY 501-750	\$0.00	D1	36%	\$0.00	\$5,414.00	\$4,872.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T30	SNAP CAPACITY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$46,052.00	\$41,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T31	SNAP CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$47,584.00	\$42,825.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T32	SNAP CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$49,116.00	\$44,204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T33	SNAP CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$50,648.00	\$45,583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T34	SNAP CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$52,180.00	\$46,962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T35	SNAP CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$53,712.00	\$48,340.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T4	SNAP CAPACITY 751-1,000	\$0.00	D1	36%	\$0.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T5	SNAP CAPACITY 1,011-2,000	\$0.00	D1	36%	\$0.00	\$7,752.00	\$6,976.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T5-35U	SNAP T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,532.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T6	SNAP CAPACITY 2,011-4,000	\$0.00	D1	36%	\$0.00	\$9,284.00	\$8,355.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T7	SNAP CAPACITY 4,011-6,000	\$0.00	D1	36%	\$0.00	\$10,816.00	\$9,734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T8	SNAP CAPACITY 6,011-8,000	\$0.00	D1	36%	\$0.00	\$12,348.00	\$11,113.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SNAP-T9	SNAP CAPACITY 8,011-10,000	\$0.00	D1	36%	\$0.00	\$13,880.00	\$12,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-LICSOL	SPA LICENSE SOLUTION	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-PHYS-KIT	SPA SOFTWARE - OPTIONAL PHYS MEDIA KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-BASE	RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C01	SPA SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C02	SPA SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C03	SPA SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C04	SPA SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C05	SPA SOFTWARE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C06	SPA SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C07	SPA SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C09	SPA SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-C11	SPA SOFTWARE 1TB (1001-1500TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N07	SPA SOFTWARE 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N09	SPA SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-N11	SPA SOFTWARE 1TB (1001-1500TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-RDF-UPG	SPA BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-BAS	RT KIT OS HOSTS DMX W/ SPA SOFTWARE FOR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C01	SPA SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C02	SPA SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C03	SPA SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C04	SPA SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C05	SPA SOFTWARE 1TB (61-100)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C06	SPA SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C07	SPA SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-C09	SPA SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SPA-SRDFA-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N07	SPA SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N09	SPA SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-N11	SPA SOFTWARE 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SRDFA-LPG	SPA BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-BASE	RT KIT OS HOST'S DMX W/ SPA SOFTWARE AND	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C01	SPA SOFTWARE 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C02	SPA SOFTWARE 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C03	SPA SOFTWARE 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C04	SPA SOFTWARE 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C05	SPA SOFTWARE 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C06	SPA SOFTWARE 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C07	SPA SOFTWARE 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C08	SPA SOFTWARE 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C09	SPA SOFTWARE 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C10	SPA SOFTWARE 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-C11	SPA SOFTWARE 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N01	SPA SOFTWARE 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N02	SPA SOFTWARE 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N03	SPA SOFTWARE 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N04	SPA SOFTWARE 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N05	SPA SOFTWARE 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N06	SPA SOFTWARE 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N07	SPA SOFTWARE 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N08	SPA SOFTWARE 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N09	SPA SOFTWARE 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N10	SPA SOFTWARE 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-N11	SPA SOFTWARE 1TB (1001TB OR GR) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPA-SW-LPG	SPA BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADDBASE	RMT ASYNC-ADD ON-SRDFA CMPEXT-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C01	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C02	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA 15-25T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C03	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA 26-40T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C04	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA 41-60T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C05	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA61-100T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C06	RMT ASYNC-ADD-SRDFA CMPEXT NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C07	RMT ASYNC-ADD-SRDFA CMPEXT NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C08	RMT ASYNC-ADD-SRDFA CMPEXT NOSATA251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C09	RMT ASYNC-ADD-SRDFA CMPEXT NOSATA401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C10	RMT ASYNC-ADD-SRDFA CMPEXT NOSATA601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-C11	RMT ASYNC-ADD-SRDFA CMPEXT NONSATA1001+TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N01	RMT ASYNC-ADD-SRDFA CMPEXT SATA 0-14 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N02	RMT ASYNC-ADD-SRDFA CMPEXT SATA 15-25 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N03	RMT ASYNC-ADD-SRDFA CMPEXT SATA 26-40 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N04	RMT ASYNC-ADD-SRDFA CMPEXT SATA 41-60 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N05	RMT ASYNC-ADD-SRDFA CMPEXT SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N06	RMT ASYNC-ADD-SRDFA CMPEXT SATA 101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N07	RMT ASYNC-ADD-SRDFA CMPEXT SATA 151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N08	RMT ASYNC-ADD-SRDFA CMPEXT SATA 251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N09	RMT ASYNC-ADD-SRDFA CMPEXT SATA 401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N10	RMT ASYNC-ADD-SRDFA CMPEXT SATA 601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-N11	RMT ASYNC-ADD-SRDFA CMPEXT SATA1001+ TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADDOBAS	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-OPT	RMT ASYNC-ADD-OPT OUT-SRDFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-OUP	RMT ASYNC-ADD-SATAOPT OUT-TR-SRDFA CMPEXT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T01	SRDFA ADD CTY 0-250	\$0.00	D1	36%	\$0.00	\$0.00	\$1,152.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T02	SRDFA ADD CTY 251-500	\$0.00	D1	36%	\$0.00	\$0.00	\$1,900.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T03	SRDFA ADD CTY .501-750	\$0.00	D1	36%	\$0.00	\$0.00	\$2,648.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T04	SRDFA ADD CTY .751-1,000	\$0.00	D1	36%	\$0.00	\$0.00	\$3,396.00	\$3,056.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T05	SRDFA ADD CTY 1.01-2,000	\$0.00	D1	36%	\$0.00	\$0.00	\$4,940.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T06	SRDFA ADD CTY 2.01-4,000	\$0.00	D1	36%	\$0.00	\$0.00	\$6,484.00	\$5,835.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T07	SRDFA ADD CTY 4.01-6,000	\$0.00	D1	36%	\$0.00	\$0.00	\$8,028.00	\$7,225.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T08	SRDFA ADD CTY 6.01-8,000	\$0.00	D1	36%	\$0.00	\$0.00	\$9,572.00	\$8,614.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T09	SRDFA ADD CTY 8.01-10,000	\$0.00	D1	36%	\$0.00	\$0.00	\$11,116.00	\$10,004.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T10	SRDFA ADD CTY 10,01-12,000	\$0.00	D1	36%	\$0.00	\$0.00	\$12,660.00	\$11,394.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T11	SRDFA ADD CTY 12,01-14,000	\$0.00	D1	36%	\$0.00	\$0.00	\$14,204.00	\$12,793.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T12	SRDFA ADD CTY 14,01-17,000	\$0.00	D1	36%	\$0.00	\$0.00	\$15,748.00	\$14,173.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T13	SRDFA ADD CTY 17,01-20,000	\$0.00	D1	36%	\$0.00	\$0.00	\$17,292.00	\$15,562.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T14	SRDFA ADD CTY 20,01-23,000	\$0.00	D1	36%	\$0.00	\$0.00	\$18,836.00	\$16,952.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAADTT-14U	SRDFA ADD CTY T1-14 UPG	\$3,740.00	D1	36%	\$2,393.60	\$2,393.60	\$748.00	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T15	SRDFA ADD CTY 23,01-26,000	\$0.00	D1	36%	\$0.00	\$0.00	\$20,380.00	\$18,342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T16	SRDFA ADD CTY 26,01-29,000	\$0.00	D1	36%	\$0.00	\$0.00	\$21,924.00	\$19,731.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T17	SRDFA ADD CTY 29,01-32,000	\$0.00	D1	36%	\$0.00	\$0.00	\$23,468.00	\$21,						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SRDFA-ADD-T25	SRDFA ADD CTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$35,820.00	\$32,238.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T26	SRDFA ADD CTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$37,364.00	\$33,627.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T27	SRDFA ADD CTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$38,908.00	\$35,017.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T28	SRDFA ADD CTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$40,452.00	\$36,406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T29	SRDFA ADD CTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$41,996.00	\$37,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T30	SRDFA ADD CTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$43,540.00	\$39,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T31	SRDFA ADD CTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$45,084.00	\$40,575.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T32	SRDFA ADD CTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$46,628.00	\$41,965.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T33	SRDFA ADD CTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$48,172.00	\$43,354.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T34	SRDFA ADD CTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$49,716.00	\$44,744.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-T35	SRDFA ADD CTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$51,260.00	\$46,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA-ADD-UPG	RMT ASYNC-ADD ON-SRDFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAADT5-35U	SRDFA ADD CTY T5-35 UPG	\$9,650.00	D1	36%	\$6,176.00	\$1,930.00	\$1,737.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-KIT	SAAM MEDIA KIT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T01	SAAM CAP0-25 LT21HOST	\$0.00	D1	36%	\$0.00	\$18,864.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T02	SAAM CAP 251-5 LT21HOST	\$0.00	D1	36%	\$0.00	\$18,864.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T03	SAAM CAP 501-75 LT21HOST	\$0.00	D1	36%	\$0.00	\$18,864.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T04	SAAM CAP 751-1 LT21HOST	\$0.00	D1	36%	\$0.00	\$18,864.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T05	SAAM CAP1.01-2 LT21HOST	\$0.00	D1	36%	\$0.00	\$18,864.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T06	SAAM CAP2.01-4 LT21HOST	\$0.00	D1	36%	\$0.00	\$18,864.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T07	SAAM CAP4.01-6 LT21HOST	\$0.00	D1	36%	\$0.00	\$18,864.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T08	SAAM CAP8.01-8 LT21HOST	\$0.00	D1	36%	\$0.00	\$18,864.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T09	SAAM CAP8.01-10 LT21HOST	\$0.00	D1	36%	\$0.00	\$18,864.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T10	SAAM CAP10.01-12 LT21HOST	\$0.00	D1	36%	\$0.00	\$18,864.00	\$16,977.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T11	SAAM CAP12.01-14 LT23HOST	\$0.00	D1	36%	\$0.00	\$21,182.00	\$19,063.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T12	SAAM CAP12.01-17 LT25HOST	\$0.00	D1	36%	\$0.00	\$23,500.00	\$21,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T13	SAAM CAP14.01-20 LT27HOST	\$0.00	D1	36%	\$0.00	\$25,818.00	\$23,236.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T14	SAAM CAP17.01-23 LT29HOST	\$0.00	D1	36%	\$0.00	\$28,136.00	\$25,322.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T15	SAAM CAP20.01-26 LT31HOST	\$0.00	D1	36%	\$0.00	\$30,454.00	\$27,408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T16	SAAM CAP23.01-28 LT33HOST	\$0.00	D1	36%	\$0.00	\$32,772.00	\$29,494.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T17	SAAM CAP26.01-32 LT35HOST	\$0.00	D1	36%	\$0.00	\$35,090.00	\$31,581.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T18	SAAM CAP32.01-35 LT37HOST	\$0.00	D1	36%	\$0.00	\$37,408.00	\$33,667.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T19	SAAM CAP35.01-38 LT39HOST	\$0.00	D1	36%	\$0.00	\$39,726.00	\$35,753.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T20	SAAM CAP38.01-41 LT41HOST	\$0.00	D1	36%	\$0.00	\$42,044.00	\$37,839.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T21	SAAM CAP41.01-47 LT43HOST	\$0.00	D1	36%	\$0.00	\$44,362.00	\$39,925.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T22	SAAM CAP44.01-47 LT45HOST	\$0.00	D1	36%	\$0.00	\$46,680.00	\$42,012.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T23	SAAM CAP47.01-50 LT47HOST	\$0.00	D1	36%	\$0.00	\$48,998.00	\$44,098.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T24	SAAM CAP50.01-53 LT49HOST	\$0.00	D1	36%	\$0.00	\$51,316.00	\$46,184.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T25	SAAM CAP53.01-56 LT51HOST	\$0.00	D1	36%	\$0.00	\$53,634.00	\$48,270.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T26	SAAM CAP56.01-59 LT53HOST	\$0.00	D1	36%	\$0.00	\$55,952.00	\$50,356.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T27	SAAM CAP59.01-62 LT55HOST	\$0.00	D1	36%	\$0.00	\$58,270.00	\$52,443.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T28	SAAM CAP62.01-65 LT57HOST	\$0.00	D1	36%	\$0.00	\$60,588.00	\$54,529.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T29	SAAM CAP65.01-68 LT59HOST	\$0.00	D1	36%	\$0.00	\$62,906.00	\$56,615.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T30	SAAM CAP68.01-71 LT61HOST	\$0.00	D1	36%	\$0.00	\$65,224.00	\$58,701.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T31	SAAM CAP71.01-77 LT63HOST	\$0.00	D1	36%	\$0.00	\$67,542.00	\$60,787.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T32	SAAM CAP74.01-80 LT65HOST	\$0.00	D1	36%	\$0.00	\$69,860.00	\$62,874.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T33	SAAM CAP77.01-83 LT67HOST	\$0.00	D1	36%	\$0.00	\$72,178.00	\$64,960.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T34	SAAM CAP80.01-83 LT69HOST	\$0.00	D1	36%	\$0.00	\$74,496.00	\$67,046.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AAM-T35	SAAM CAP83.01-87 LT71HOST	\$0.00	D1	36%	\$0.00	\$76,814.00	\$69,132.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-BASE	RMT ASYNC-PROT-SRDFA CMPEXT-BASE	\$20,760.00	D1	36%	\$13,286.40	\$4,152.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-BASEF	SRDF-A FENB BASE LICENSE	\$17,640.00	D1	36%	\$11,289.60	\$3,528.00	\$3,175.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-BASEL	SRDF-A LITE BASE LICENSE	\$3,120.00	D1	36%	\$1,992.00	\$624.00	\$561.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-C01	RMT ASYNC-SRDFA CMPEXT NON-SATA 0-14 TB	\$4,380.00	D1	36%	\$2,803.20	\$876.00	\$798.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-C02	RMT ASYNC-SRDFA CMPEXT NON-SATA 15-25 TB	\$4,120.00	D1	36%	\$2,636.80	\$824.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-C03	RMT ASYNC-SRDFA CMPEXT NON-SATA 26-40 TB	\$3,630.00	D1	36%	\$2,323.20	\$726.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-C04	RMT ASYNC-SRDFA CMPEXT NON-SATA 41-60 TB	\$3,240.00	D1	36%	\$2,073.60	\$648.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-C05	RMT ASYNC-SRDFA CMPEXT NON-SATA 61-100TB	\$2,890.00	D1	36%	\$1,849.60	\$578.00	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-C06	RMT ASYNC-SRDFA CMPEXT NON-SATA 101-150T	\$2,560.00	D1	36%	\$1,638.40	\$512.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-C07	RMT ASYNC-SRDFA CMPEXT NON-SATA 151-250T	\$2,200.00	D1	36%	\$1,408.00	\$442.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-C08	RMT ASYNC-SRDFA CMPEXT NON-SATA 251-400T	\$1,880.00	D1	36%	\$1,203.20	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-C09	RMT ASYNC-SRDFA CMPEXT NON-SATA 401-600T	\$1,620.00	D1	36%	\$1,036.80	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-C10	RMT ASYNC-SRDFA CMPEXT NON-SATA 601-1000T	\$1,390.00	D1	36%	\$889.60	\$278.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-C11	RMT ASYNC-SRDFA CMPEXT NON-SATA 1001+ TB	\$1,190.00	D1	36%	\$761.60	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CF01	SRDF-A FENB 1TB (0-14TB)	\$3,720.00	D1	36%	\$2,380.80	\$744.00	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CF02	SRDF-A FENB 1TB (15-25TB)	\$3,500.00	D1	36%	\$2,240.00	\$700.00	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CF03	SRDF-A FENB 1TB (26-40TB)	\$3,080.00	D1	36%	\$1,971.20	\$616.00	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CF04	SRDF-A FENB 1TB (41-60TB)	\$2,750.00	D1	36%	\$1,760.00	\$550.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CF05	SRDF-A FENB 1TB (61-100TB)	\$2,450.00	D1	36%	\$1,568.00	\$490.00	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CF06	SRDF-A FENB 1TB (101-150TB)	\$2,150.00	D1	36%	\$1,388.80	\$434.00	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CF07	SRDF-A FENB 1TB (151-250TB)	\$1,870.00	D1	36%	\$1,196.80	\$374.00	\$336.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CF08	SRDF-A FENB 1TB (251-400TB)	\$1,580.00	D1	36%	\$1,017.60	\$318.00	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CF09	SRDF-A FENB 1TB (401-600TB)	\$1,370.00	D1	36%	\$875.20	\$274.00	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CF10	SRDF-A FENB 1TB (601-1000TB)	\$1,180.00	D1	36%	\$752.00	\$236.00	\$212.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CF11	SRDF-A FENB 1TB(1001TB OR GREATER)	\$1,010.00	D1	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CL01	SRDF-A LITE 1TB (0-14TB)	\$660.00	D1	36%	\$422.40	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CL02	SRDF-A LITE 1TB (15-25TB)	\$620.00	D1	36%	\$396.00	\$120.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CL03	SRDF-A LITE 1TB (26-40TB)	\$550.00	D1	36%	\$352.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SRDF-A-CL10	SRDF-A LITE 1TB (601-1000TB)	\$210.00	D1	36%	\$134.40	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-CL11	SRDF-A LITE 1TB(1001TB OR GREATER)	\$180.00	D1	36%	\$115.20	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T01	SRDF ADD CTY 0- 250	\$0.00	D1	36%	\$0.00	\$52.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T02	SRDF ADD CTY 251- 500	\$0.00	D1	36%	\$0.00	\$1,356.00	\$1,211.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T03	SRDF ADD CTY 501- 750	\$0.00	D1	36%	\$0.00	\$1,900.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T04	SRDF ADD CTY 751-1,000	\$0.00	D1	36%	\$0.00	\$2,648.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T05	SRDF ADD CTY 1,01-2,00	\$0.00	D1	36%	\$0.00	\$3,396.00	\$3,056.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T06	SRDF ADD CTY 2,01-4,00	\$0.00	D1	36%	\$0.00	\$4,940.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T07	SRDF ADD CTY 4,01-6,00	\$0.00	D1	36%	\$0.00	\$6,484.00	\$5,835.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T08	SRDF ADD CTY 6,01-8,00	\$0.00	D1	36%	\$0.00	\$8,028.00	\$7,225.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T09	SRDF ADD CTY 8,01-10,00	\$0.00	D1	36%	\$0.00	\$9,572.00	\$8,614.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T10	SRDF ADD CTY 10,01-12,00	\$0.00	D1	36%	\$0.00	\$11,116.00	\$10,004.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T11	SRDF ADD CTY 12,01-14,00	\$0.00	D1	36%	\$0.00	\$12,660.00	\$11,394.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T12	SRDF ADD CTY 14,01-17,00	\$0.00	D1	36%	\$0.00	\$14,204.00	\$12,793.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T13	SRDF ADD CTY 17,01-20,00	\$0.00	D1	36%	\$0.00	\$15,748.00	\$14,173.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T14	SRDF ADD CTY 20,01-23,00	\$0.00	D1	36%	\$0.00	\$17,292.00	\$15,562.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADDT1-4U	SRDF ADD CTY T1- T4 UPG	\$3,740.00	D1	36%	\$2,393.60	\$748.00	\$673.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T15	SRDF ADD CTY 23,01-26,00	\$0.00	D1	36%	\$0.00	\$20,380.00	\$18,342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T16	SRDF ADD CTY 26,01-29,00	\$0.00	D1	36%	\$0.00	\$21,924.00	\$19,731.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T17	SRDF ADD CTY 29,01-32,00	\$0.00	D1	36%	\$0.00	\$23,468.00	\$21,121.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T18	SRDF ADD CTY 32,01-35,00	\$0.00	D1	36%	\$0.00	\$25,012.00	\$22,510.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T19	SRDF ADD CTY 35,01-38,00	\$0.00	D1	36%	\$0.00	\$26,556.00	\$23,900.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T20	SRDF ADD CTY 38,01-41,00	\$0.00	D1	36%	\$0.00	\$28,100.00	\$25,279.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T21	SRDF ADD CTY 41,01-44,00	\$0.00	D1	36%	\$0.00	\$29,644.00	\$26,679.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T22	SRDF ADD CTY 44,01-47,00	\$0.00	D1	36%	\$0.00	\$31,188.00	\$28,058.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T23	SRDF ADD CTY 47,01-50,00	\$0.00	D1	36%	\$0.00	\$32,732.00	\$29,458.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T24	SRDF ADD CTY 50,01-53,00	\$0.00	D1	36%	\$0.00	\$34,276.00	\$30,848.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T25	SRDF ADD CTY 53,01-56,00	\$0.00	D1	36%	\$0.00	\$35,820.00	\$32,238.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T26	SRDF ADD CTY 56,01-59,00	\$0.00	D1	36%	\$0.00	\$37,364.00	\$33,627.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T27	SRDF ADD CTY 59,01-62,00	\$0.00	D1	36%	\$0.00	\$38,908.00	\$35,017.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T28	SRDF ADD CTY 62,01-65,00	\$0.00	D1	36%	\$0.00	\$40,452.00	\$36,406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T29	SRDF ADD CTY 65,01-68,00	\$0.00	D1	36%	\$0.00	\$41,996.00	\$37,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T30	SRDF ADD CTY 68,01-71,00	\$0.00	D1	36%	\$0.00	\$43,540.00	\$39,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T31	SRDF ADD CTY 71,01-74,00	\$0.00	D1	36%	\$0.00	\$45,084.00	\$40,575.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T32	SRDF ADD CTY 74,01-77,00	\$0.00	D1	36%	\$0.00	\$46,628.00	\$41,965.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T33	SRDF ADD CTY 77,01-80,00	\$0.00	D1	36%	\$0.00	\$48,172.00	\$43,354.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T34	SRDF ADD CTY 80,01-83,00	\$0.00	D1	36%	\$0.00	\$49,716.00	\$44,744.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADD-T35	SRDF ADD CTY 83,01-86,00	\$0.00	D1	36%	\$0.00	\$51,260.00	\$46,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADDT5-30U	SRDF ADD CTY T5- 30 UPG	\$7,720.00	D1	36%	\$4,940.80	\$1,544.00	\$1,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFADDT5-35U	SRDF ADD CTY T5- 35 UPG	\$7,720.00	D1	36%	\$4,940.80	\$1,544.00	\$1,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-N01	RMT ASYNC-SRDFA CMPEXT SATA 0-14 TB	\$2,180.00	D1	36%	\$1,401.60	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-N02	RMT ASYNC-SRDFA CMPEXT SATA 15-25 TB	\$2,050.00	D1	36%	\$1,318.40	\$412.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-N03	RMT ASYNC-SRDFA CMPEXT SATA 26-40 TB	\$1,810.00	D1	36%	\$1,158.40	\$362.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-N04	RMT ASYNC-SRDFA CMPEXT SATA 41-60 TB	\$1,620.00	D1	36%	\$1,036.80	\$320.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-N05	RMT ASYNC-SRDFA CMPEXT SATA 61-100 TB	\$1,450.00	D1	36%	\$928.00	\$260.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-N06	RMT ASYNC-SRDFA CMPEXT SATA 101-150 TB	\$1,280.00	D1	36%	\$819.20	\$226.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-N07	RMT ASYNC-SRDFA CMPEXT SATA 151-250 TB	\$1,100.00	D1	36%	\$704.00	\$226.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-N08	RMT ASYNC-SRDFA CMPEXT SATA 251-400 TB	\$940.00	D1	36%	\$601.60	\$188.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-N09	RMT ASYNC-SRDFA CMPEXT SATA 401-600 TB	\$810.00	D1	36%	\$518.40	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-N10	RMT ASYNC-SRDFA CMPEXT SATA 601-1000 TB	\$690.00	D1	36%	\$441.60	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-N11	RMT ASYNC-SRDFA CMPEXT SATA 1001+ TB	\$600.00	D1	36%	\$384.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NF01	SRDF-A FENB 1TB (0-14TB) NLT3	\$1,860.00	D1	36%	\$1,190.40	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NF02	SRDF-A FENB 1TB (15-25TB) NLT3	\$1,750.00	D1	36%	\$1,120.00	\$350.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NF03	SRDF-A FENB 1TB (26-40TB) NLT3	\$1,530.00	D1	36%	\$979.20	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NF04	SRDF-A FENB 1TB (41-60TB) NLT3	\$1,370.00	D1	36%	\$876.80	\$274.00	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NF05	SRDF-A FENB 1TB (61-100TB) NLT3	\$1,230.00	D1	36%	\$812.00	\$246.00	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NF06	SRDF-A FENB 1TB (101-150TB) NLT3	\$1,080.00	D1	36%	\$691.20	\$216.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NF07	SRDF-A FENB 1TB (151-250TB) NLT3	\$930.00	D1	36%	\$595.20	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NF08	SRDF-A FENB 1TB (251-400TB) NLT3	\$790.00	D1	36%	\$505.60	\$158.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NF09	SRDF-A FENB 1TB (401-600TB) NLT3	\$680.00	D1	36%	\$435.20	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NF10	SRDF-A FENB 1TB (601-1000TB) NLT3	\$580.00	D1	36%	\$371.20	\$116.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NF11	SRDF-A FENB 1TB(1001TB OR GREATER) NLT3	\$510.00	D1	36%	\$326.40	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NL01	SRDF-A LITE 1TB (0-14TB) NLT3	\$330.00	D1	36%	\$211.20	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NL02	SRDF-A LITE 1TB (15-25TB) NLT3	\$310.00	D1	36%	\$198.40	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NL03	SRDF-A LITE 1TB (26-40TB) NLT3	\$280.00	D1	36%	\$179.20	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NL04	SRDF-A LITE 1TB (41-60TB) NLT3	\$250.00	D1	36%	\$160.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NL05	SRDF-A LITE 1TB (61-100TB) NLT3	\$220.00	D1	36%	\$140.80	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NL06	SRDF-A LITE 1TB (101-150TB) NLT3	\$200.00	D1	36%	\$128.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NL07	SRDF-A LITE 1TB (151-250TB) NLT3	\$170.00	D1	36%	\$108.00	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NL08	SRDF-A LITE 1TB (251-400TB) NLT3	\$150.00	D1	36%	\$96.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NL09	SRDF-A LITE 1TB (401-600TB) NLT3	\$130.00	D1	36%	\$83.20	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NL10	SRDF-A LITE 1TB (601-1000TB) NLT3	\$110.00	D1	36%	\$70.40	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-NL11	SRDF-A LITE 1TB(1001TB OR GREATER) NLT3	\$90.00	D1	36%	\$57.60	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-OBAS	RMT ASYNC-OPT OUT-SRDFA CMPEXT-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-OPT	RMT ASYNC-OPT OUT-SRDFA CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-OUP	RMT ASYNC-SATA-OPTOUT-TR-SRDFA CMPEXT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-R01	RMT ASYNC-SRDFA CMPEXT REG 0-14 TB	\$4,395.00	D1	36%	\$2,812.80	\$879.00	\$791.10	\$0.00	\$0.00	\$0.00			

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SRDF-A-R08	RMT ASYNC-SRDFA CMPEXT REG 251-400 TB	\$1,915.00	D1	36%	\$1,225.60	\$383.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-R09	RMT ASYNC-SRDFA CMPEXT REG 401-600 TB	\$1,715.00	D1	36%	\$1,097.60	\$343.00	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-R10	RMT ASYNC-SRDFA CMPEXT REG 601-1000TB	\$1,505.00	D1	36%	\$963.20	\$301.00	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-R11	RMT ASYNC-SRDFA CMPEXT REG 1001+ TB	\$975.00	D1	36%	\$634.00	\$195.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RBAS	RMT ASYNC-PROT-SRDFA CMPEXT-BASE REG	\$22,120.00	D1	36%	\$14,156.80	\$4,424.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-BASE	SRDFAR BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RBASF	SRDF-A FENB REPL BASE LICENSE	\$12,740.00	D1	36%	\$8,153.60	\$2,548.00	\$2,293.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RBASL	SRDF-A LITE REPL BASE LICENSE	\$2,250.00	D1	36%	\$1,440.00	\$450.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C01	SRDFAR 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C02	SRDFAR 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C03	SRDFAR 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C04	SRDFAR 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C05	SRDFAR 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C06	SRDFAR 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C07	SRDFAR 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C08	SRDFAR 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C09	SRDFAR 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C10	SRDFAR 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-C11	SRDFAR1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF01	SRDF-A FENB REPL 1TB(0-14TB)	\$8,270.00	D1	36%	\$5,292.80	\$1,654.00	\$1,488.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF02	SRDF-A FENB REPL 1TB(15-25TB)	\$6,870.00	D1	36%	\$4,396.80	\$1,374.00	\$1,236.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF03	SRDF-A FENB REPL 1TB(26-40TB)	\$5,830.00	D1	36%	\$3,731.20	\$1,166.00	\$1,049.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF04	SRDF-A FENB REPL 1TB(41-60TB)	\$5,180.00	D1	36%	\$3,315.20	\$1,036.00	\$932.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF05	SRDF-A FENB REPL 1TB(61-100TB)	\$4,600.00	D1	36%	\$2,944.00	\$920.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF06	SRDF-A FENB REPL 1TB(101-150TB)	\$4,090.00	D1	36%	\$2,617.60	\$918.00	\$736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF07	SRDF-A FENB REPL 1TB(151-250TB)	\$3,630.00	D1	36%	\$2,323.20	\$726.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF08	SRDF-A FENB REPL 1TB(251-400TB)	\$3,220.00	D1	36%	\$2,060.40	\$644.00	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF09	SRDF-A FENB REPL 1TB(401-600TB)	\$2,860.00	D1	36%	\$1,830.40	\$572.00	\$514.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF10	SRDF-A FENB REPL 1TB(601-1000TB)	\$2,550.00	D1	36%	\$1,632.00	\$510.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RF11	SRDF-A FENB REPL 1TB(1001TB OR GREATER)	\$2,250.00	D1	36%	\$1,440.00	\$450.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RL01	SRDF-A FENB REPL 1TB(0-14TB)	\$1,470.00	D1	36%	\$940.80	\$294.00	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RL02	SRDF-A LITE REPL 1TB(0-14TB)	\$1,220.00	D1	36%	\$780.80	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RL03	SRDF-A LITE REPL 1TB(15-25TB)	\$1,040.00	D1	36%	\$665.60	\$208.00	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RL04	SRDF-A LITE REPL 1TB(26-40TB)	\$920.00	D1	36%	\$588.80	\$184.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RL05	SRDF-A LITE REPL 1TB(41-60TB)	\$820.00	D1	36%	\$524.80	\$164.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RL06	SRDF-A LITE REPL 1TB(61-100TB)	\$730.00	D1	36%	\$467.20	\$146.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RL07	SRDF-A LITE REPL 1TB(101-150TB)	\$650.00	D1	36%	\$416.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RL08	SRDF-A LITE REPL 1TB(151-250TB)	\$570.00	D1	36%	\$364.80	\$114.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RL09	SRDF-A LITE REPL 1TB(251-400TB)	\$510.00	D1	36%	\$326.40	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RL10	SRDF-A LITE REPL 1TB(401-600TB)	\$450.00	D1	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RL11	SRDF-A LITE REPL 1TB(601-1000TB)	\$400.00	D1	36%	\$256.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N01	SRDFAR 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N02	SRDFAR 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N03	SRDFAR 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N04	SRDFAR 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N05	SRDFAR 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N06	SRDFAR 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N07	SRDFAR 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N08	SRDFAR 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N09	SRDFAR 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N10	SRDFAR 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-N11	SRDFAR1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-OBAS	SRDFAR OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-OPT	SRDFAR OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-OUP	SRDFAR OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R01	SRDFAR REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R02	SRDFAR REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R03	SRDFAR REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R04	SRDFAR REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R05	SRDFAR REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R06	SRDFAR REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R07	SRDFAR REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R08	SRDFAR REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R09	SRDFAR REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R10	SRDFAR REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-R11	SRDFAR REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-RBAS	SRDFAR REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-RN-ZOS	LIC FEAT CODE MF SRDFAR	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-RUP	SRDFAR REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T01	AUTO REPL 0-250	\$0.00	D1	36%	\$0.00	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T02	AUTO REPL 251-500	\$0.00	D1	36%	\$0.00	\$614.00	\$552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T03	AUTO REPL 501-750	\$0.00	D1	36%	\$0.00	\$856.00	\$770.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T04	AUTO REPL 751-1,000	\$0.00	D1	36%	\$0.00	\$1,098.00	\$988.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T05	AUTO REPL 1,01-1,250	\$0.00	D1	36%	\$0.00	\$1,596.00	\$1,438.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T06	AUTO REPL 1,251-1,500	\$0.00	D1	36%	\$0.00	\$2,094.00	\$1,884.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T07	AUTO REPL 1,501-2,000	\$0.00	D1	36%	\$0.00	\$2,592.00	\$2,332.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T08	AUTO REPL 2,001-3,000	\$0.00	D1	36%	\$0.00	\$3,090.00	\$2,781.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T09	AUTO REPL 3,001-4,000	\$0.00	D1	36%	\$0.00	\$3,588.00	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T10	AUTO REPL 4,001-5,000	\$0.00	D1	36%	\$0.00	\$4,086.00	\$3,677.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T11	AUTO REPL 5,001-7,500	\$0.00	D1	36%	\$0.00	\$4,584.00	\$4,125.60						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SRDFAR-T1-4U	AUTO REP T1-4TUPG	\$0.00	D1	36%	\$0.00	\$242.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T15	AUTO REPLI 23.01-26.00	\$0.00	D1	36%	\$0.00	\$6,576.00	\$5,916.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T16	AUTO REPLI 26.01-29.00	\$0.00	D1	36%	\$0.00	\$7,074.00	\$6,366.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T17	AUTO REPLI 29.01-32.00	\$0.00	D1	36%	\$0.00	\$7,572.00	\$6,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T18	AUTO REPLI 32.01-35.00	\$0.00	D1	36%	\$0.00	\$8,070.00	\$7,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T19	AUTO REPLI 35.01-38.00	\$0.00	D1	36%	\$0.00	\$8,568.00	\$7,711.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T20	AUTO REPLI 38.01-41.00	\$0.00	D1	36%	\$0.00	\$9,066.00	\$8,159.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T21	AUTO REPLI 41.01-44.00	\$0.00	D1	36%	\$0.00	\$9,564.00	\$8,607.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T22	AUTO REPLI 44.01-47.00	\$0.00	D1	36%	\$0.00	\$10,062.00	\$9,055.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T23	AUTO REPLI 47.01-50.00	\$0.00	D1	36%	\$0.00	\$10,560.00	\$9,504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T24	AUTO REPLI 50.01-53.00	\$0.00	D1	36%	\$0.00	\$11,058.00	\$9,952.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T25	AUTO REPLI 53.01-56.00	\$0.00	D1	36%	\$0.00	\$11,556.00	\$10,400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T26	AUTO REPLI 56.01-59.00	\$0.00	D1	36%	\$0.00	\$12,054.00	\$10,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T27	AUTO REPLI 59.01-62.00	\$0.00	D1	36%	\$0.00	\$12,552.00	\$11,296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T28	AUTO REPLI 62.01-65.00	\$0.00	D1	36%	\$0.00	\$13,050.00	\$11,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T29	AUTO REPLI 65.01-68.00	\$0.00	D1	36%	\$0.00	\$13,548.00	\$12,193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T30	AUTO REPLI 68.01-71.00	\$0.00	D1	36%	\$0.00	\$14,046.00	\$12,641.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T31	AUTO REPLI 71.01-74.00	\$0.00	D1	36%	\$0.00	\$14,544.00	\$13,089.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-T31	SRDF-AR CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$14,544.00	\$13,089.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T32	AUTO REPLI 74.01-77.00	\$0.00	D1	36%	\$0.00	\$15,042.00	\$13,537.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-T32	SRDF-AR CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$15,042.00	\$13,537.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T33	AUTO REPLI 77.01-80.00	\$0.00	D1	36%	\$0.00	\$15,540.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-T33	SRDF-AR CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$15,540.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T34	AUTO REPLI 80.01-83.00	\$0.00	D1	36%	\$0.00	\$16,038.00	\$14,434.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-T34	SRDF-AR CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$16,038.00	\$14,434.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T35	AUTO REPLI 83.01-86.00	\$0.00	D1	36%	\$0.00	\$16,536.00	\$14,882.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AR-T35	SRDF-AR CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$16,536.00	\$14,882.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-T5-35U	AUTO REP T5-T3SUPG	\$0.00	D1	36%	\$0.00	\$498.00	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RUP	RMT ASYNC PROT-SRDF-A CMPEXT-UPG REG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR-UPG	SRDFAR BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-RUPL	SRDF-A LITE REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T01	SRDF-A CTY 0-250	\$0.00	D1	36%	\$0.00	\$2,304.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T02	SRDF-A CTY 251-500	\$0.00	D1	36%	\$0.00	\$3,802.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T03	SRDF-A CTY 501-750	\$0.00	D1	36%	\$0.00	\$5,300.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T04	SRDF-A CTY 751-1,000	\$0.00	D1	36%	\$0.00	\$6,798.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T05	SRDF-A CTY 1,01-2,000	\$0.00	D1	36%	\$0.00	\$9,896.00	\$8,997.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T06	SRDF-A CTY 2,01-4,000	\$0.00	D1	36%	\$0.00	\$12,974.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T07	SRDF-A CTY 4,01-6,000	\$0.00	D1	36%	\$0.00	\$16,062.00	\$14,455.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T08	SRDF-A CTY 6,01-8,000	\$0.00	D1	36%	\$0.00	\$19,150.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T09	SRDF-A CTY 8,01-10,000	\$0.00	D1	36%	\$0.00	\$22,238.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T10	SRDF-A CTY 10,01-12,000	\$0.00	D1	36%	\$0.00	\$25,326.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T11	SRDF-A CTY 12,01-14,000	\$0.00	D1	36%	\$0.00	\$28,414.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T12	SRDF-A CTY 14,01-17,000	\$0.00	D1	36%	\$0.00	\$31,502.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T13	SRDF-A CTY 17,01-20,000	\$0.00	D1	36%	\$0.00	\$34,590.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T14	SRDF-A CTY 20,01-23,000	\$0.00	D1	36%	\$0.00	\$37,678.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T15	SRDF-A CTY 23,01-26,000	\$0.00	D1	36%	\$0.00	\$40,766.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T16	SRDF-A CTY 26,01-29,000	\$0.00	D1	36%	\$0.00	\$43,854.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T17	SRDF-A CTY 29,01-32,000	\$0.00	D1	36%	\$0.00	\$46,942.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T18	SRDF-A CTY 32,01-35,000	\$0.00	D1	36%	\$0.00	\$50,030.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T19	SRDF-A CTY 35,01-38,000	\$0.00	D1	36%	\$0.00	\$53,118.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-AT-T4UP	SRDF-A T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,498.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T20	SRDF-A CTY 38,01-41,000	\$0.00	D1	36%	\$0.00	\$56,206.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T21	SRDF-A CTY 41,01-44,000	\$0.00	D1	36%	\$0.00	\$59,294.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T22	SRDF-A CTY 44,01-47,000	\$0.00	D1	36%	\$0.00	\$62,382.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T23	SRDF-A CTY 47,01-50,000	\$0.00	D1	36%	\$0.00	\$65,470.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T24	SRDF-A CTY 50,01-53,000	\$0.00	D1	36%	\$0.00	\$68,558.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T25	SRDF-A CTY 53,01-56,000	\$0.00	D1	36%	\$0.00	\$71,646.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T26	SRDF-A CTY 56,01-59,000	\$0.00	D1	36%	\$0.00	\$74,734.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T27	SRDF-A CTY 59,01-62,000	\$0.00	D1	36%	\$0.00	\$77,822.00	\$70,039.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T28	SRDF-A CTY 62,01-65,000	\$0.00	D1	36%	\$0.00	\$80,910.00	\$72,819.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T29	SRDF-A CTY 65,01-68,000	\$0.00	D1	36%	\$0.00	\$83,998.00	\$75,598.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T30	SRDF-A CTY 68,01-71,000	\$0.00	D1	36%	\$0.00	\$87,086.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T31	SRDF-A CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$90,174.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T32	SRDF-A CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$93,262.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T33	SRDF-A CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$96,350.00	\$86,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T34	SRDF-A CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$99,438.00	\$89,494.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T35	SRDF-A CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$102,526.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-T5-35U	SRDF-A T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$3,088.00	\$2,779.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-UPG	RMT ASYNC PROT-SRDF-A CMPEXT-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-A-UPGL	SRDF-A LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-BASE	SRDF-CEM BASE LICENSE	\$0.00	D1	36%	\$0.00	\$226.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-C01	SRDF-CEM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-C02	SRDF-CEM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-C03	SRDF-CEM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-C04	SRDF-CEM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-C05	SRDF-CEM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-C06	SRDF-CEM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-C07	SRDF-CEM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SRDF-CEM-N02	SRDF-CEM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-N03	SRDF-CEM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-N04	SRDF-CEM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-N05	SRDF-CEM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-N06	SRDF-CEM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-N07	SRDF-CEM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$12.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-N08	SRDF-CEM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$10.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-N09	SRDF-CEM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$8.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-N10	SRDF-CEM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$7.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-N11	SRDF-CEM1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$7.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-OBAS	SRDF-CEM OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-OPT	SRDF-CEM OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-OUP	SRDF-CEM OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R01	SRDF-CEM REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$56.20	\$50.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R02	SRDF-CEM REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$43.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R03	SRDF-CEM REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$43.60	\$41.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R04	SRDF-CEM REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$41.60	\$37.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R05	SRDF-CEM REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$36.40	\$32.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R06	SRDF-CEM REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$32.60	\$29.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R07	SRDF-CEM REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$29.40	\$26.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R08	SRDF-CEM REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$25.60	\$23.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R09	SRDF-CEM REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R10	SRDF-CEM REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$17.60	\$15.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-R11	SRDF-CEM REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$17.00	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-RBAS	SRDF-CEM REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-RUP	SRDF-CEM REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T01	SRDFCEM CPCTY 0-250	\$0.00	D1	36%	\$0.00	\$116.00	\$104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T02	SRDFCEM CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$190.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T03	SRDFCEM CPCTY 501-750	\$0.00	D1	36%	\$0.00	\$284.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T04	SRDFCEM CPCTY 751-1,000	\$0.00	D1	36%	\$0.00	\$338.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T05	SRDFCEM CPCTY 1,01-2,000	\$0.00	D1	36%	\$0.00	\$492.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T06	SRDFCEM CPCTY 2,01-4,000	\$0.00	D1	36%	\$0.00	\$646.00	\$581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T07	SRDFCEM CPCTY 4,01-6,000	\$0.00	D1	36%	\$0.00	\$800.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T08	SRDFCEM CPCTY 6,01-8,000	\$0.00	D1	36%	\$0.00	\$954.00	\$858.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T09	SRDFCEM CPCTY 8,01-10,000	\$0.00	D1	36%	\$0.00	\$1,108.00	\$997.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T10	SRDFCEM CPCTY 10,01-12,000	\$0.00	D1	36%	\$0.00	\$1,262.00	\$1,135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T11	SRDFCEM CPCTY 12,01-14,000	\$0.00	D1	36%	\$0.00	\$1,416.00	\$1,274.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T12	SRDFCEM CPCTY 14,01-17,000	\$0.00	D1	36%	\$0.00	\$1,570.00	\$1,413.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T13	SRDFCEM CPCTY 17,01-20,000	\$0.00	D1	36%	\$0.00	\$1,724.00	\$1,551.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T14	SRDFCEM CPCTY 20,01-23,000	\$0.00	D1	36%	\$0.00	\$1,878.00	\$1,690.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T15	SRDFCEM CPCTY 23,01-26,000	\$0.00	D1	36%	\$0.00	\$2,032.00	\$1,828.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T16	SRDFCEM CPCTY 26,01-29,000	\$0.00	D1	36%	\$0.00	\$2,186.00	\$1,967.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T17	SRDFCEM CPCTY 29,01-32,000	\$0.00	D1	36%	\$0.00	\$2,340.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T18	SRDFCEM CPCTY 32,01-35,000	\$0.00	D1	36%	\$0.00	\$2,494.00	\$2,244.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T19	SRDFCEM CPCTY 35,01-38,000	\$0.00	D1	36%	\$0.00	\$2,648.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T20	SRDFCEM CPCTY 38,01-41,000	\$0.00	D1	36%	\$0.00	\$2,802.00	\$2,521.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T21	SRDFCEM CPCTY 41,01-44,000	\$0.00	D1	36%	\$0.00	\$2,956.00	\$2,660.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T22	SRDFCEM CPCTY 44,01-47,000	\$0.00	D1	36%	\$0.00	\$3,110.00	\$2,799.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T23	SRDFCEM CPCTY 47,01-50,000	\$0.00	D1	36%	\$0.00	\$3,264.00	\$2,937.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T24	SRDFCEM CPCTY 50,01-53,000	\$0.00	D1	36%	\$0.00	\$3,418.00	\$3,076.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T25	SRDFCEM CPCTY 53,01-56,000	\$0.00	D1	36%	\$0.00	\$3,572.00	\$3,214.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T26	SRDFCEM CPCTY 56,01-59,000	\$0.00	D1	36%	\$0.00	\$3,726.00	\$3,353.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T27	SRDFCEM CPCTY 59,01-62,000	\$0.00	D1	36%	\$0.00	\$3,880.00	\$3,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T28	SRDFCEM CPCTY 62,01-65,000	\$0.00	D1	36%	\$0.00	\$4,034.00	\$3,630.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T29	SRDFCEM CPCTY 65,01-68,000	\$0.00	D1	36%	\$0.00	\$4,188.00	\$3,769.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T30	SRDFCEM CPCTY 68,01-71,000	\$0.00	D1	36%	\$0.00	\$4,342.00	\$3,907.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T31	SRDFCEM CPCTY 71,01-74,000	\$0.00	D1	36%	\$0.00	\$4,496.00	\$4,046.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T32	SRDFCEM CPCTY 74,01-77,000	\$0.00	D1	36%	\$0.00	\$4,650.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T33	SRDFCEM CPCTY 77,01-80,000	\$0.00	D1	36%	\$0.00	\$4,804.00	\$4,323.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T34	SRDFCEM CPCTY 80,01-83,000	\$0.00	D1	36%	\$0.00	\$4,958.00	\$4,462.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-T35	SRDFCEM CPCTY 83,01-86,000	\$0.00	D1	36%	\$0.00	\$5,112.00	\$4,600.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-UPG	SRDF-CEM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-BASE	SRDF-CG BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C01	SRDF-CG 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C02	SRDF-CG 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C03	SRDF-CG 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C04	SRDF-CG 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C05	SRDF-CG 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C06	SRDF-CG 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C07	SRDF-CG 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C08	SRDF-CG 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C09	SRDF-CG 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C10	SRDF-CG 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-C11	SRDF-CG1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N01	SRDF-CG 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N02	SRDF-CG 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N03	SRDF-CG 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N04	SRDF-CG 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N05	SRDF-CG 1TB (61-100TB) NLT3	\$0.00	D										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SRDF-CG-N10	SRDF-CG 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-N11	SRDF-CG1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-OBAS	SRDF-CG OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-OPT	SRDF-CG OPT OUT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-OUPL	SRDF-CG OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R01	SRDF-CG REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R02	SRDF-CG REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R03	SRDF-CG REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R04	SRDF-CG REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R05	SRDF-CG REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R06	SRDF-CG REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R07	SRDF-CG REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R08	SRDF-CG REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R09	SRDF-CG REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R10	SRDF-CG REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-R11	SRDF-CG REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-RBAS	SRDF-CG REPL BASE LICENS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-RUP	SRDF-CG REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T01	SRDFCG CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T02	SRDFCG CAPACITY 251-500	\$0.00	D1	36%	\$0.00	\$614.00	\$552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T03	SRDFCG CAPACITY 501-750	\$0.00	D1	36%	\$0.00	\$856.00	\$770.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T04	SRDFCG CAPACITY 751-1,000	\$0.00	D1	36%	\$0.00	\$1,098.00	\$988.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T05	SRDFCG CAPACITY 1,01-2,000	\$0.00	D1	36%	\$0.00	\$1,596.00	\$1,436.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T06	SRDFCG CAPACITY 2,01-4,000	\$0.00	D1	36%	\$0.00	\$2,094.00	\$1,884.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T07	SRDFCG CAPACITY 4,01-6,000	\$0.00	D1	36%	\$0.00	\$2,592.00	\$2,332.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T08	SRDFCG CAPACITY 6,01-8,000	\$0.00	D1	36%	\$0.00	\$3,090.00	\$2,781.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T09	SRDFCG CAPACITY 8,01-10,000	\$0.00	D1	36%	\$0.00	\$3,588.00	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T10	SRDFCG CAPACITY 10,01-12,000	\$0.00	D1	36%	\$0.00	\$4,086.00	\$3,677.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T11	SRDFCG CAPACITY 12,01-14,000	\$0.00	D1	36%	\$0.00	\$4,584.00	\$4,125.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T12	SRDFCG CAPACITY 14,01-17,000	\$0.00	D1	36%	\$0.00	\$5,082.00	\$4,573.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T13	SRDFCG CPCTY 17,01-20,000	\$0.00	D1	36%	\$0.00	\$5,580.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T14	SRDFCG CPCTY 20,01-23,000	\$0.00	D1	36%	\$0.00	\$6,078.00	\$5,470.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T1-4U	SRDFCG T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$242.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T15	SRDFCG CPCTY 23,01-26,000	\$0.00	D1	36%	\$0.00	\$6,576.00	\$5,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T16	SRDFCG CPCTY 26,01-29,000	\$0.00	D1	36%	\$0.00	\$7,074.00	\$6,366.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T17	SRDFCG CPCTY 29,01-32,000	\$0.00	D1	36%	\$0.00	\$7,572.00	\$6,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T18	SRDFCG CPCTY 32,01-35,000	\$0.00	D1	36%	\$0.00	\$8,070.00	\$7,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T19	SRDFCG CPCTY 35,01-38,000	\$0.00	D1	36%	\$0.00	\$8,568.00	\$7,711.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T20	SRDFCG CPCTY 38,01-41,000	\$0.00	D1	36%	\$0.00	\$9,066.00	\$8,159.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T21	SRDFCG CPCTY 41,01-44,000	\$0.00	D1	36%	\$0.00	\$9,564.00	\$8,607.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T22	SRDFCG CPCTY 44,01-47,000	\$0.00	D1	36%	\$0.00	\$10,062.00	\$9,055.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T23	SRDFCG CPCTY 47,01-50,000	\$0.00	D1	36%	\$0.00	\$10,560.00	\$9,504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T24	SRDFCG CPCTY 50,01-53,000	\$0.00	D1	36%	\$0.00	\$11,058.00	\$9,952.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T25	SRDFCG CPCTY 53,01-56,000	\$0.00	D1	36%	\$0.00	\$11,556.00	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T26	SRDFCG CPCTY 56,01-59,000	\$0.00	D1	36%	\$0.00	\$12,054.00	\$10,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T27	SRDFCG CPCTY 59,01-62,000	\$0.00	D1	36%	\$0.00	\$12,552.00	\$11,296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T28	SRDFCG CPCTY 62,01-65,000	\$0.00	D1	36%	\$0.00	\$13,050.00	\$11,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T29	SRDFCG CPCTY 65,01-68,000	\$0.00	D1	36%	\$0.00	\$13,548.00	\$12,193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T30	SRDFCG CPCTY 68,01-71,000	\$0.00	D1	36%	\$0.00	\$14,046.00	\$12,641.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T31	SRDFCG CPCTY 71,01-74,000	\$0.00	D1	36%	\$0.00	\$14,544.00	\$13,089.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T32	SRDFCG CPCTY 74,01-77,000	\$0.00	D1	36%	\$0.00	\$15,042.00	\$13,537.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T33	SRDFCG CPCTY 77,01-80,000	\$0.00	D1	36%	\$0.00	\$15,540.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T34	SRDFCG CPCTY 80,01-83,000	\$0.00	D1	36%	\$0.00	\$16,038.00	\$14,434.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T35	SRDFCG CPCTY 83,01-86,000	\$0.00	D1	36%	\$0.00	\$16,536.00	\$14,882.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCG-T5-35U	SRDFCG T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$498.00	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CG-UPG	SRDF-CG BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCM-T1-4U	SRDFCM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCM-T5-35U	SRDFCM T5-T35 UPR	\$0.00	D1	36%	\$0.00	\$154.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-BASE	CASCADE SRDF BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C01	CASCADE SRDF 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C02	CASCADE SRDF 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C03	CASCADE SRDF 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C04	CASCADE SRDF 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C05	CASCADE SRDF 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C06	CASCADE SRDF 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C07	CASCADE SRDF 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C08	CASCADE SRDF 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C09	CASCADE SRDF 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C10	CASCADE SRDF 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-C11	CASCADE SRDF 1TB(1001-1500TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N01	CASCADE SRDF 1TB(0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N02	CASCADE SRDF 1TB(15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N03	CASCADE SRDF 1TB(26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N04	CASCADE SRDF 1TB(41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N05	CASCADE SRDF 1TB(61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-N06	CASCADE SRDF 1TB(101-150TB) NLT3	\$0.00	D1	36%										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	SRDF-CR-R02	CASCADED SRDF REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R03	CASCADED SRDF REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R04	CASCADED SRDF REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R05	CASCADED SRDF REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R06	CASCADED SRDF REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R07	CASCADED SRDF REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R08	CASCADED SRDF REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R09	CASCADED SRDF REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R10	CASCADED SRDF REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-R11	CASCADED SRDF REPL 1TB(1001-1500TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-RBAS	CASCADED SRDF REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-RUP	CASCADED SRDF REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-UPG	CASCADED SRDF BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CR-ZOS	RT FOR CASCADED SRDF MAINFRAME	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCV-T14U	SRDFCEV T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCV-T5-35U	SRDFCEV T5-T35 UPCR	\$0.00	D1	36%	\$0.00	\$154.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-BASE	SRDF-DM BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C01	SRDF-DM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C02	SRDF-DM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C03	SRDF-DM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C04	SRDF-DM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C05	SRDF-DM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C06	SRDF-DM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C07	SRDF-DM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C08	SRDF-DM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C09	SRDF-DM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C10	SRDF-DM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-C11	SRDF-DM1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N01	SRDF-DM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N02	SRDF-DM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N03	SRDF-DM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N04	SRDF-DM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N05	SRDF-DM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N06	SRDF-DM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N07	SRDF-DM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N08	SRDF-DM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N09	SRDF-DM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N10	SRDF-DM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-N11	SRDF-DM1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-OBAS	SRDF-DM OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-OPT	SRDF-DM OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-OUP	SRDF-DM OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R01	SRDF-DM REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R02	SRDF-DM REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R03	SRDF-DM REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R04	SRDF-DM REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R05	SRDF-DM REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R06	SRDF-DM REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R07	SRDF-DM REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R08	SRDF-DM REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R09	SRDF-DM REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R10	SRDF-DM REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-R11	SRDF-DM REPL 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-RBAS	SRDF-DM REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-RUP	SRDF-DM REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T1	DM CPCTY 0-250	\$0.00	D1	36%	\$0.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T10	DM CPCTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$5,956.00	\$5,360.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T11	DM CPCTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$6,716.00	\$6,044.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T12	DM CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$7,476.00	\$6,728.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T13	DM CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$8,236.00	\$7,412.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T14	DM CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$8,996.00	\$8,096.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T15	DM CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$9,756.00	\$8,780.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T16	DM CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$10,516.00	\$9,464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T17	DM CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$11,276.00	\$10,148.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T18	DM CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$12,036.00	\$10,832.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T19	DM CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$12,796.00	\$11,516.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T2	DM CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$772.00	\$694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T20	DM CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$13,556.00	\$12,200.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T21	DM CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$14,316.00	\$12,884.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T22	DM CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$15,076.00	\$13,568.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T23	DM CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$15,836.00	\$14,252.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T24	DM CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$16,596.00	\$14,936.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T25	DM CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$17,356									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						RENEWAL	
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP		
5	SRDF-DM-T35	SRDF-DM CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$24,956.00	\$22,460.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T4	DM CPCTY 751-1.00	\$0.00	D1	36%	\$0.00	\$1,396.00	\$1,256.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T5	DM CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$2,156.00	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T6	DM CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,916.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T7	DM CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$3,676.00	\$3,308.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T8	DM CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$4,436.00	\$3,992.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-T9	DM CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$5,196.00	\$4,676.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-DM-UPG	SRDF-DM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-EDP-OBAS	SRDF-EDP OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-EDP-OPT	SRDF-EDP OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-EDP-OUP	SRDF-EDP OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-HP-MC	SRDF HP METRO CLUST 3X	\$0.00	D1	36%	\$0.00	\$726.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-AS4	SRDF AS4 RUNTIME NO CHRNG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-MFCG	SRDF MFCG RUNTIME NO CHRNG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-OPEN	SRDF OPEN RUNTIME NO CHRNG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-S390	SRDF S390 RUNTIME NO CHRNG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-TFF	SRDF TFF RUNTIME NO CHRNG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-RUN-VOS	SRDF VOS RUNTIME NO CHRNG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSADD-BASE	RMT SYNC-ADD ON-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C01	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 0-14TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C02	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 15-25T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C03	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 26-40T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C04	RMT SYNC-ADD-SRDFS CMPPEER NONSATA 41-60T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C05	RMT SYNC-ADD-SRDFS CMPPEER NONSATA61-100T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C06	RMT SYNC-ADD-SRDFS CMPPEER NOSATA101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C07	RMT SYNC-ADD-SRDFS CMPPEER NOSATA151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C08	RMT SYNC-ADD-SRDFS CMPPEER NOSATA251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C09	RMT SYNC-ADD-SRDFS CMPPEER NOSATA401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C10	RMT SYNC-ADD-SRDFS CMPPEER NOSATA601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-C11	RMT SYNC-ADD-SRDFS CMPPEER NONSATA1001+TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N01	RMT SYNC-ADD-SRDFS CMPPEER SATA 0-14 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N02	RMT SYNC-ADD-SRDFS CMPPEER SATA 15-25 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N03	RMT SYNC-ADD-SRDFS CMPPEER SATA 26-40 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N04	RMT SYNC-ADD-SRDFS CMPPEER SATA 41-60 TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N05	RMT SYNC-ADD-SRDFS CMPPEER SATA 61-100TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N06	RMT SYNC-ADD-SRDFS CMPPEER SATA 101-150T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N07	RMT SYNC-ADD-SRDFS CMPPEER SATA 151-250T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N08	RMT SYNC-ADD-SRDFS CMPPEER SATA 251-400T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N09	RMT SYNC-ADD-SRDFS CMPPEER SATA 401-600T	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N10	RMT SYNC-ADD-SRDFS CMPPEER SATA 601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-N11	RMT SYNC-ADD-SRDFS CMPPEER SATA1001+ TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSADD-OBAS	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-OPT	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSADD-OUP	RMT SYNC-ADD-OPT OUT-SRDFS CMPPEERSATA-TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T01	SRDFS ADD 0-250 TB	\$0.00	D1	36%	\$0.00	\$1,152.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T02	SRDFS ADD 251-500 TB	\$0.00	D1	36%	\$0.00	\$1,900.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T03	SRDFS ADD 501-750 TB	\$0.00	D1	36%	\$0.00	\$2,648.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T04	SRDFS ADD 751-1,000 TB	\$0.00	D1	36%	\$0.00	\$3,396.00	\$3,056.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T05	SRDFS ADD 1,01-2,00 TB	\$0.00	D1	36%	\$0.00	\$4,940.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T06	SRDFS ADD 2,01-4,00 TB	\$0.00	D1	36%	\$0.00	\$6,484.00	\$5,835.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T07	SRDFS ADD 4,01-6,00 TB	\$0.00	D1	36%	\$0.00	\$8,028.00	\$7,225.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T08	SRDFS ADD 6,01-8,00 TB	\$0.00	D1	36%	\$0.00	\$9,572.00	\$8,614.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T09	SRDFS ADD 8,01-10,00 TB	\$0.00	D1	36%	\$0.00	\$11,116.00	\$10,004.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T10	SRDFS ADD 10,01-12,00 TB	\$0.00	D1	36%	\$0.00	\$12,660.00	\$11,394.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T11	SRDFS ADD 12,01-14,00 TB	\$0.00	D1	36%	\$0.00	\$14,204.00	\$12,793.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T12	SRDFS ADD 14,01-17,00 TB	\$0.00	D1	36%	\$0.00	\$15,748.00	\$14,173.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T13	SRDFS ADD 17,01-20,00 TB	\$0.00	D1	36%	\$0.00	\$17,292.00	\$15,562.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T14	SRDFS ADD 20,01-23,00 TB	\$0.00	D1	36%	\$0.00	\$18,836.00	\$16,952.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T15	SRDFS ADD 23,01-26,00 TB	\$0.00	D1	36%	\$0.00	\$20,380.00	\$18,342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T16	SRDFS ADD 26,01-29,00 TB	\$0.00	D1	36%	\$0.00	\$21,924.00	\$19,731.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T17	SRDFS ADD 29,01-32,00 TB	\$0.00	D1	36%	\$0.00	\$23,468.00	\$21,121.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T18	SRDFS ADD 32,01-35,00 TB	\$0.00	D1	36%	\$0.00	\$25,012.00	\$22,510.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T19	SRDFS ADD 35,01-38,00 TB	\$0.00	D1	36%	\$0.00	\$26,556.00	\$23,900.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T20	SRDFS ADD 38,01-41,00 TB	\$0.00	D1	36%	\$0.00	\$28,100.00	\$25,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T21	SRDFS ADD 41,01-44,00 TB	\$0.00	D1	36%	\$0.00	\$29,644.00	\$26,679.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T22	SRDFS ADD 44,01-47,00 TB	\$0.00	D1	36%	\$0.00	\$31,188.00	\$28,069.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T23	SRDFS ADD 47,01-50,00 TB	\$0.00	D1	36%	\$0.00	\$32,732.00	\$29,458.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T24	SRDFS ADD 50,01-53,00 TB	\$0.00	D1	36%	\$0.00	\$34,276.00	\$30,848.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T25	SRDFS ADD 53,01-56,00 TB	\$0.00	D1	36%	\$0.00	\$35,820.00	\$32,238.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T26	SRDFS ADD 56,01-59,00 TB	\$0.00	D1	36%	\$0.00	\$37,364.00	\$33,627.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T27	SRDFS ADD 59,01-62,00 TB	\$0.00	D1	36%	\$0.00	\$38,908.00	\$35,017.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T28	SRDFS ADD 62,01-65,00 TB	\$0.00	D1	36%	\$0.00	\$40,452.00	\$36,406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T29	SRDFS ADD 65,01-68,00 TB	\$0.00	D1	36%	\$0.00	\$41,996.00	\$37,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T30	SRDFS ADD 68,01-71,00 TB	\$0.00	D1	36%	\$0.00	\$43,540.00	\$39,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T31	SRDFS ADD 71,01-74,00 TB	\$0.00	D1	36%	\$0.00	\$45,084.00	\$40,575.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T32	SRDFS ADD 74,01-77,00 TB	\$0.00	D1	36%	\$0.00	\$46,628.00	\$41,965.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T33	SRDFS ADD 77,01-80,00 TB	\$0.00	D1	36%	\$0.00	\$48,172.00	\$43,354.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T34	SRDFS ADD 80,01-83,00 TB	\$0.00	D1	36%	\$0.00	\$49,716.00	\$44,744.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-ADD-T35	SRDFS ADD 83,01-86,00 TB	\$0.00	D1	36%	\$0.00	\$51,260.00	\$46,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSADD-UPG	RMT SYNC-ADD ON-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00</							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SRDF-S-BASEF	SRDF-S FENB BASE LICENSE	\$17,640.00	D1	36%	\$11,289.60	\$3,528.00	\$3,175.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-BASEL	SRDF-S LITE BASE LICENSE	\$3,120.00	D1	36%	\$1,996.80	\$624.00	\$561.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-C01	RMT SYNC-SRDFS CMPPEER NON-SATA 0-14 TB	\$4,380.00	D1	36%	\$2,803.20	\$876.00	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-C02	RMT SYNC-SRDFS CMPPEER NON-SATA 15-25 TB	\$4,120.00	D1	36%	\$2,636.80	\$824.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-C03	RMT SYNC-SRDFS CMPPEER NON-SATA 26-40 TB	\$3,240.00	D1	36%	\$2,073.60	\$648.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-C04	RMT SYNC-SRDFS CMPPEER NON-SATA 41-60 TB	\$2,890.00	D1	36%	\$1,849.60	\$578.00	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-C05	RMT SYNC-SRDFS CMPPEER NON-SATA 61-100TB	\$2,560.00	D1	36%	\$1,638.40	\$512.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-C06	RMT SYNC-SRDFS CMPPEER NON-SATA 101-150T	\$2,200.00	D1	36%	\$1,408.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-C07	RMT SYNC-SRDFS CMPPEER NON-SATA 151-250T	\$1,880.00	D1	36%	\$1,203.20	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-C08	RMT SYNC-SRDFS CMPPEER NON-SATA 251-400T	\$1,620.00	D1	36%	\$1,036.80	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-C09	RMT SYNC-SRDFS CMPPEER NON-SATA 401-600T	\$1,380.00	D1	36%	\$889.60	\$278.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-C10	RMT SYNC-SRDFS CMPPEER NON-SATA 601-1000	\$1,190.00	D1	36%	\$761.60	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-C11	RMT SYNC-SRDFS CMPPEER NON-SATA 1001+ TB	\$3,720.00	D1	36%	\$2,380.80	\$744.00	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CF01	SRDF-S FENB 1TB (0-14TB)	\$3,500.00	D1	36%	\$2,240.00	\$700.00	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CF02	SRDF-S FENB 1TB (15-25TB)	\$3,080.00	D1	36%	\$1,971.20	\$616.00	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CF03	SRDF-S FENB 1TB (26-40TB)	\$2,750.00	D1	36%	\$1,760.00	\$550.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CF04	SRDF-S FENB 1TB (41-60TB)	\$2,450.00	D1	36%	\$1,568.00	\$490.00	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CF05	SRDF-S FENB 1TB (61-100TB)	\$2,170.00	D1	36%	\$1,388.80	\$434.00	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CF06	SRDF-S FENB 1TB (101-150TB)	\$1,870.00	D1	36%	\$1,196.80	\$374.00	\$337.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CF07	SRDF-S FENB 1TB (151-250TB)	\$1,590.00	D1	36%	\$1,017.60	\$318.00	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CF08	SRDF-S FENB 1TB (251-400TB)	\$1,370.00	D1	36%	\$878.80	\$274.00	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CF09	SRDF-S FENB 1TB (401-600TB)	\$1,180.00	D1	36%	\$752.20	\$236.00	\$212.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CF10	SRDF-S FENB 1TB (601-1000TB)	\$1,010.00	D1	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CF11	SRDF-S FENB 1TB(1001TB OR GREATER)	\$660.00	D1	36%	\$422.40	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CL01	SRDF-S LITE 1TB (0-14TB)	\$620.00	D1	36%	\$396.80	\$120.00	\$110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CL02	SRDF-S LITE 1TB (15-25TB)	\$550.00	D1	36%	\$352.00	\$98.00	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CL03	SRDF-S LITE 1TB (26-40TB)	\$440.00	D1	36%	\$281.60	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CL04	SRDF-S LITE 1TB (41-60TB)	\$390.00	D1	36%	\$249.60	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CL05	SRDF-S LITE 1TB (61-100TB)	\$330.00	D1	36%	\$211.20	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CL06	SRDF-S LITE 1TB (101-150TB)	\$290.00	D1	36%	\$185.60	\$58.00	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CL07	SRDF-S LITE 1TB (151-250TB)	\$250.00	D1	36%	\$160.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CL08	SRDF-S LITE 1TB (251-400TB)	\$210.00	D1	36%	\$134.40	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-CL09	SRDF-S LITE 1TB(401TB OR GREATER)	\$180.00	D1	36%	\$115.20	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-N01	RMT SYNC-SRDFS CMPPEER SATA 0-14 TB	\$2,080.00	D1	36%	\$1,401.60	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-N02	RMT SYNC-SRDFS CMPPEER SATA 15-25 TB	\$1,810.00	D1	36%	\$1,158.40	\$362.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-N03	RMT SYNC-SRDFS CMPPEER SATA 26-40 TB	\$1,620.00	D1	36%	\$1,036.80	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-N04	RMT SYNC-SRDFS CMPPEER SATA 41-60 TB	\$1,450.00	D1	36%	\$928.00	\$290.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-N05	RMT SYNC-SRDFS CMPPEER SATA 61-100 TB	\$1,280.00	D1	36%	\$819.20	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-N06	RMT SYNC-SRDFS CMPPEER SATA 101-150 TB	\$1,100.00	D1	36%	\$704.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-N07	RMT SYNC-SRDFS CMPPEER SATA 151-250 TB	\$940.00	D1	36%	\$601.60	\$188.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-N08	RMT SYNC-SRDFS CMPPEER SATA 251-400 TB	\$810.00	D1	36%	\$518.40	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-N09	RMT SYNC-SRDFS CMPPEER SATA 401-600 TB	\$690.00	D1	36%	\$441.60	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-N10	RMT SYNC-SRDFS CMPPEER SATA 601-1000 TB	\$600.00	D1	36%	\$384.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-N11	RMT SYNC-SRDFS CMPPEER SATA 1001+ TB	\$1,960.00	D1	36%	\$1,190.40	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NF01	SRDF-S FENB 1TB (0-14TB) NLT3	\$1,530.00	D1	36%	\$979.20	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NF02	SRDF-S FENB 1TB (15-25TB) NLT3	\$1,370.00	D1	36%	\$878.20	\$274.00	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NF03	SRDF-S FENB 1TB (26-40TB) NLT3	\$1,230.00	D1	36%	\$787.20	\$246.00	\$221.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NF04	SRDF-S FENB 1TB (41-60TB) NLT3	\$1,080.00	D1	36%	\$691.20	\$216.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NF05	SRDF-S FENB 1TB (61-100TB) NLT3	\$930.00	D1	36%	\$595.20	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NF06	SRDF-S FENB 1TB (101-150TB) NLT3	\$790.00	D1	36%	\$505.60	\$158.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NF07	SRDF-S FENB 1TB (151-250TB) NLT3	\$680.00	D1	36%	\$435.20	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NF08	SRDF-S FENB 1TB (251-400TB) NLT3	\$580.00	D1	36%	\$371.20	\$116.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NF09	SRDF-S FENB 1TB (401-600TB) NLT3	\$510.00	D1	36%	\$326.40	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NF10	SRDF-S FENB 1TB(601TB OR GREATER) NLT3	\$330.00	D1	36%	\$211.20	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NL01	SRDF-S LITE 1TB (0-14TB) NLT3	\$310.00	D1	36%	\$198.40	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NL02	SRDF-S LITE 1TB (15-25TB) NLT3	\$280.00	D1	36%	\$179.20	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NL03	SRDF-S LITE 1TB (26-40TB) NLT3	\$250.00	D1	36%	\$160.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NL04	SRDF-S LITE 1TB (41-60TB) NLT3	\$220.00	D1	36%	\$140.80	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NL05	SRDF-S LITE 1TB (61-100TB) NLT3	\$200.00	D1	36%	\$128.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NL06	SRDF-S LITE 1TB (101-150TB) NLT3	\$170.00	D1	36%	\$108.80	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NL07	SRDF-S LITE 1TB (151-250TB) NLT3	\$150.00	D1	36%	\$96.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NL08	SRDF-S LITE 1TB (251-400TB) NLT3	\$130.00	D1	36%	\$83.20	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NL09	SRDF-S LITE 1TB (401-600TB) NLT3	\$110.00	D1	36%	\$70.40	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-NL10	SRDF-S LITE 1TB(601TB OR GREATER) NLT3	\$90.00	D1	36%	\$57.60	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-OBAS	RMT SYNC-OPT OUT-SRDFS CMPPEER-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-OPT	RMT SYNC-OPT OUT-SRDFS CMPPEER-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-OUP	RMT SYNC-SATA-OPTOUT-TR-SRDFS CMPPEER	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-R01	RMT SYNC-SRDFS CMPPEER REG 0-14 TB	\$4,395.00	D1	36%	\$2,812.80	\$879.00	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-R02	RMT SYNC-SRDFS CMPPEER REG 15-25 TB	\$3,647.00	D1	36%	\$2,334.08	\$729.40	\$656.46	\$0.00	\$0.00	\$0.00</			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SRDF-S-RBASF	SRDF-S FENB REPL BASE LICENSE	\$12,740.00	D1	36%	\$8,153.60	\$2,548.00	\$2,293.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-REASL	SRDF-S LITE REPL BASE LICENSE	\$2,250.00	D1	36%	\$1,440.00	\$450.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RF01	SRDF-S FENB REPL 1TB (0-14TB)	\$8,270.00	D1	36%	\$5,292.80	\$1,654.00	\$1,498.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RF02	SRDF-S FENB REPL 1TB (15-25TB)	\$6,870.00	D1	36%	\$4,396.80	\$1,374.00	\$1,236.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RF03	SRDF-S FENB REPL 1TB (26-40TB)	\$5,830.00	D1	36%	\$3,731.20	\$1,166.00	\$1,049.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RF04	SRDF-S FENB REPL 1TB (41-60TB)	\$5,180.00	D1	36%	\$3,315.20	\$1,036.00	\$932.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RF05	SRDF-S FENB REPL 1TB (61-100TB)	\$4,690.00	D1	36%	\$2,944.00	\$918.00	\$820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RF06	SRDF-S FENB REPL 1TB (101-150TB)	\$4,090.00	D1	36%	\$2,617.60	\$781.00	\$736.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RF07	SRDF-S FENB REPL 1TB (151-250TB)	\$3,630.00	D1	36%	\$2,323.20	\$726.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RF08	SRDF-S FENB REPL 1TB (251-400TB)	\$3,220.00	D1	36%	\$2,060.80	\$644.00	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RF09	SRDF-S FENB REPL 1TB (401-600TB)	\$2,860.00	D1	36%	\$1,830.40	\$572.00	\$514.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RF10	SRDF-S FENB REPL 1TB (601-1000TB)	\$2,550.00	D1	36%	\$1,632.00	\$510.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RF11	SRDF-S FENB REPL 1TB (1001TB OR GREATER)	\$2,250.00	D1	36%	\$1,440.00	\$450.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RL01	SRDF-S LITE REPL 1TB (0-14TB)	\$1,470.00	D1	36%	\$940.80	\$294.00	\$264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RL02	SRDF-S LITE REPL 1TB (15-25TB)	\$1,220.00	D1	36%	\$780.80	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RL03	SRDF-S LITE REPL 1TB (26-40TB)	\$1,040.00	D1	36%	\$665.60	\$208.00	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RL04	SRDF-S LITE REPL 1TB (41-60TB)	\$920.00	D1	36%	\$588.80	\$184.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RL05	SRDF-S LITE REPL 1TB (61-100TB)	\$820.00	D1	36%	\$524.80	\$164.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RL06	SRDF-S LITE REPL 1TB (101-150TB)	\$730.00	D1	36%	\$467.20	\$146.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RL07	SRDF-S LITE REPL 1TB (151-250TB)	\$650.00	D1	36%	\$416.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RL08	SRDF-S LITE REPL 1TB (251-400TB)	\$570.00	D1	36%	\$364.80	\$114.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RL09	SRDF-S LITE REPL 1TB (401-600TB)	\$510.00	D1	36%	\$326.40	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RL10	SRDF-S LITE REPL 1TB (601-1000TB)	\$450.00	D1	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RL11	SRDF-S LITE REPL 1TB (1001TB OR GREATER)	\$400.00	D1	36%	\$256.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RN-OPN	RT FOR SRDFS ON OPEN SYS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFS-RN-ZOS	SRDFS/RN RUNTIME FOR ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RUP	RMT SYNC PROT-SRDFS CMPPEER-UPG REG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-RUPL	SRDF-S LITE REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T01	SRDF-S CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$2,304.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T02	SRDF-S CAPACITY 251-500	\$0.00	D1	36%	\$0.00	\$3,802.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T03	SRDF-S CAPACITY 501-750	\$0.00	D1	36%	\$0.00	\$5,300.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T04	SRDF-S CAPACITY 751-1000	\$0.00	D1	36%	\$0.00	\$6,798.00	\$6,118.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T05	SRDF-S CAPACITY 1,011-2000	\$0.00	D1	36%	\$0.00	\$9,886.00	\$8,897.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T06	SRDF-S CAPACITY 2,011-4000	\$0.00	D1	36%	\$0.00	\$12,974.00	\$11,676.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T07	SRDF-S CAPACITY 4,011-6000	\$0.00	D1	36%	\$0.00	\$16,062.00	\$14,455.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T08	SRDF-S CAPACITY 6,011-8000	\$0.00	D1	36%	\$0.00	\$19,150.00	\$17,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T09	SRDF-S CAPACITY 8,011-10,000	\$0.00	D1	36%	\$0.00	\$22,238.00	\$20,014.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T10	SRDF-S CAPACITY 10,011-12,000	\$0.00	D1	36%	\$0.00	\$25,326.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T11	SRDF-S CAPACITY 12,011-14,000	\$0.00	D1	36%	\$0.00	\$28,414.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T12	SRDF-S CAPACITY 14,011-17,000	\$0.00	D1	36%	\$0.00	\$31,502.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T13	SRDF-S CPCTY 17,011-20,000	\$0.00	D1	36%	\$0.00	\$34,590.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T14	SRDF-S CPCTY 20,011-23,000	\$0.00	D1	36%	\$0.00	\$37,678.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T14-4U	SRDF-S T1-74 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,498.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T15	SRDF-S CPCTY 23,011-26,000	\$0.00	D1	36%	\$0.00	\$40,766.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T16	SRDF-S CPCTY 26,011-29,000	\$0.00	D1	36%	\$0.00	\$43,854.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T17	SRDF-S CPCTY 29,011-32,000	\$0.00	D1	36%	\$0.00	\$46,942.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T18	SRDF-S CPCTY 32,011-35,000	\$0.00	D1	36%	\$0.00	\$50,030.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T19	SRDF-S CPCTY 35,011-38,000	\$0.00	D1	36%	\$0.00	\$53,118.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T20	SRDF-S CPCTY 38,011-41,000	\$0.00	D1	36%	\$0.00	\$56,206.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T21	SRDF-S CPCTY 41,011-44,000	\$0.00	D1	36%	\$0.00	\$59,294.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T22	SRDF-S CPCTY 44,011-47,000	\$0.00	D1	36%	\$0.00	\$62,382.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T23	SRDF-S CPCTY 47,011-50,000	\$0.00	D1	36%	\$0.00	\$65,470.00	\$58,923.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T24	SRDF-S CPCTY 50,011-53,000	\$0.00	D1	36%	\$0.00	\$68,558.00	\$61,702.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T25	SRDF-S CPCTY 53,011-56,000	\$0.00	D1	36%	\$0.00	\$71,646.00	\$64,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T26	SRDF-S CPCTY 56,011-59,000	\$0.00	D1	36%	\$0.00	\$74,734.00	\$67,260.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T27	SRDF-S CPCTY 59,011-62,000	\$0.00	D1	36%	\$0.00	\$77,822.00	\$70,039.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T28	SRDF-S CPCTY 62,011-65,000	\$0.00	D1	36%	\$0.00	\$80,910.00	\$72,819.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T29	SRDF-S CPCTY 65,011-68,000	\$0.00	D1	36%	\$0.00	\$83,998.00	\$75,598.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T30	SRDF-S CPCTY 68,011-71,000	\$0.00	D1	36%	\$0.00	\$87,086.00	\$78,377.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T31	SRDF-S CPCTY 71,011-74,000	\$0.00	D1	36%	\$0.00	\$90,174.00	\$81,156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T32	SRDF-S CPCTY 74,011-77,000	\$0.00	D1	36%	\$0.00	\$93,262.00	\$83,935.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T33	SRDF-S CPCTY 77,011-80,000	\$0.00	D1	36%	\$0.00	\$96,350.00	\$86,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T34	SRDF-S CPCTY 80,011-83,000	\$0.00	D1	36%	\$0.00	\$99,438.00	\$89,494.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T35	SRDF-S CPCTY 83,011-86,000	\$0.00	D1	36%	\$0.00	\$102,526.00	\$92,273.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-T5-35U	SRDF-S T5-735 UPGRADE	\$0.00	D1	36%	\$0.00	\$3,068.00	\$2,776.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-OPT	SRDFSTAR OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-BASE	SRDFSTAR BASE LICENSE	\$0.00	D1	36%	\$0.00	\$3,274.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-C01	SRDFSTAR 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$692.00	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-C02	SRDFSTAR 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$573.00	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-C03	SRDFSTAR 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$512.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-C04	SRDFSTAR 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$455.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-C05	SRDFSTAR 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-C06	SRDFSTAR 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$348.00	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-C07	SRDFSTAR 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$298.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-C08	SRDFSTAR 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-C09	SRDFSTAR 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$219.00	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-C10	SRDFSTAR 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$187.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-C11	SRDFSTAR 1TB (1001TB or greater)	\$0.00	D1										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SRDFSTAR-N06	SRDFSTAR 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-N07	SRDFSTAR 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$174.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-N08	SRDFSTAR 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-N09	SRDFSTAR 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$127.00	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-N10	SRDFSTAR 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$109.00	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-N11	SRDFSTAR1B(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-OBAS	SRDFSTAR OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-OPT	SRDFSTAR OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-OUP	SRDFSTAR OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R01	SRDFSTAR REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$285.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R02	SRDFSTAR REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$231.00	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R03	SRDFSTAR REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$240.60	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R04	SRDFSTAR REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$214.60	\$193.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R05	SRDFSTAR REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$183.40	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R06	SRDFSTAR REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R07	SRDFSTAR REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$149.80	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R08	SRDFSTAR REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$133.60	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R09	SRDFSTAR REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$111.00	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R10	SRDFSTAR REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$89.80	\$80.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-R11	SRDFSTAR REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$57.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-RBAS	SRDFSTAR REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$1,964.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-RN-Z	SRDFSTAR RUNTIME FOR ZOS	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-RUP	SRDFSTAR REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T01	SRDFSTAR CPCTY 0-250	\$0.00	D1	36%	\$0.00	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T02	SRDFSTAR CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$614.00	\$552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T03	SRDFSTAR CPCTY 501-750	\$0.00	D1	36%	\$0.00	\$856.00	\$770.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T04	SRDFSTAR CPCTY 751-1,000	\$0.00	D1	36%	\$0.00	\$1,098.00	\$988.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T05	SRDFSTAR CPCTY 1,01-2,000	\$0.00	D1	36%	\$0.00	\$1,596.00	\$1,436.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T06	SRDFSTAR CPCTY 2,01-4,000	\$0.00	D1	36%	\$0.00	\$2,094.00	\$1,884.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T07	SRDFSTAR CPCTY 4,01-8,000	\$0.00	D1	36%	\$0.00	\$2,592.00	\$2,332.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T08	SRDFSTAR CPCTY 8,01-10,000	\$0.00	D1	36%	\$0.00	\$3,090.00	\$2,781.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T09	SRDFSTAR CPT 10.01-12.00	\$0.00	D1	36%	\$0.00	\$3,588.00	\$3,229.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T10	SRDFSTAR CPT 12.01-14.00	\$0.00	D1	36%	\$0.00	\$4,086.00	\$3,677.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T11	SRDFSTAR CPT 14.01-17.00	\$0.00	D1	36%	\$0.00	\$4,584.00	\$4,125.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T12	SRDFSTAR CPT 17.01-20.00	\$0.00	D1	36%	\$0.00	\$5,082.00	\$4,573.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T13	SRDFSTAR CPT 20.01-23.00	\$0.00	D1	36%	\$0.00	\$5,580.00	\$5,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T14	SRDFSTAR CPT 23.01-26.00	\$0.00	D1	36%	\$0.00	\$6,078.00	\$5,470.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T15	SRDFSTAR CPT 26.01-29.00	\$0.00	D1	36%	\$0.00	\$6,576.00	\$5,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T16	SRDFSTAR CPT 29.01-32.00	\$0.00	D1	36%	\$0.00	\$7,074.00	\$6,366.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T17	SRDFSTAR CPT 32.01-35.00	\$0.00	D1	36%	\$0.00	\$7,572.00	\$6,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T18	SRDFSTAR CPT 35.01-38.00	\$0.00	D1	36%	\$0.00	\$8,070.00	\$7,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T19	SRDFSTAR CPT 38.01-41.00	\$0.00	D1	36%	\$0.00	\$8,568.00	\$7,711.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T20	SRDFSTAR CPT 41.01-44.00	\$0.00	D1	36%	\$0.00	\$9,066.00	\$8,159.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T21	SRDFSTAR CPT 44.01-47.00	\$0.00	D1	36%	\$0.00	\$9,564.00	\$8,607.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T22	SRDFSTAR CPT 47.01-50.00	\$0.00	D1	36%	\$0.00	\$10,062.00	\$9,055.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T23	SRDFSTAR CPT 50.01-53.00	\$0.00	D1	36%	\$0.00	\$10,560.00	\$9,504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T24	SRDFSTAR CPT 53.01-56.00	\$0.00	D1	36%	\$0.00	\$11,058.00	\$9,952.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T25	SRDFSTAR CPT 56.01-59.00	\$0.00	D1	36%	\$0.00	\$11,556.00	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T26	SRDFSTAR CPT 59.01-62.00	\$0.00	D1	36%	\$0.00	\$12,054.00	\$10,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T27	SRDFSTAR CPT 62.01-65.00	\$0.00	D1	36%	\$0.00	\$12,552.00	\$11,296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T28	SRDFSTAR CPT 65.01-68.00	\$0.00	D1	36%	\$0.00	\$13,050.00	\$11,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T29	SRDFSTAR CPT 68.01-71.00	\$0.00	D1	36%	\$0.00	\$13,548.00	\$12,193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T30	SRDFSTAR CPT 71.01-74.00	\$0.00	D1	36%	\$0.00	\$14,046.00	\$12,641.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T31	SRDFSTAR CPT 74.01-77.00	\$0.00	D1	36%	\$0.00	\$14,544.00	\$13,089.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T32	SRDFSTAR CPT 77.01-80.00	\$0.00	D1	36%	\$0.00	\$15,042.00	\$13,537.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T33	SRDFSTAR CPT 80.01-83.00	\$0.00	D1	36%	\$0.00	\$15,540.00	\$13,986.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T34	SRDFSTAR CPT 83.01-86.00	\$0.00	D1	36%	\$0.00	\$16,038.00	\$14,434.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-T35	SRDFSTAR CPT 86.01-89.00	\$0.00	D1	36%	\$0.00	\$16,536.00	\$14,882.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTAR-UPG	SRDFSTAR BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTR-T1-4UJ	SRDFSTAR T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$242.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSTR15-35U	SRDFSTAR T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$498.00	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-UPG	RMT SYNC PROT-SRDFS CMPPEER-UPG	\$2,490.00	D1	36%	\$1,593.60	\$498.00	\$448.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-S-UPGL	SRDF-S LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T	SRDF CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$2,304.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T10	SRDF CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$25,326.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T11	SRDF CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$28,414.00	\$25,572.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T12	SRDF CPT 14.01-17.00	\$0.00	D1	36%	\$0.00	\$31,502.00	\$28,351.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T13	SRDF CPT 17.01-20.00	\$0.00	D1	36%	\$0.00	\$34,590.00	\$31,131.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T14	SRDF CPT 20.01-23.00	\$0.00	D1	36%	\$0.00	\$37,678.00	\$33,910.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T1-4UP	SRDF T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,498.00	\$1,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T15	SRDF CPT 23.01-26.00	\$0.00	D1	36%	\$0.00	\$40,766.00	\$36,689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T16	SRDF CPT 26.01-29.00	\$0.00	D1	36%	\$0.00	\$43,854.00	\$39,468.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T17	SRDF CPT 29.01-32.00	\$0.00	D1	36%	\$0.00	\$46,942.00	\$42,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T18	SRDF CPT 32.01-35.00	\$0.00	D1	36%	\$0.00	\$50,030.00	\$45,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T19	SRDF CPT 35.01-38.00	\$0.00	D1	36%	\$0.00	\$53,118.00	\$47,806.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T2	SRDF CAPACITY 251-500	\$0.00	D1	36%	\$0.00	\$3,802.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T20	SRDF CPT 38.01-41.00	\$0.00	D1	36%	\$0.00	\$56,206.00	\$50,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T21	SRDF CPT 41.01-44.00	\$0.00	D1	36%	\$0.00	\$59,294.00	\$53,364.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T22	SRDF CPT 44.01-47.00	\$0.00	D1	36%	\$0.00	\$62,382.00	\$56,143.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-T23	SRDF CPT 47.01-50.00	\$0.00											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	TERA-MSU-M06	TERASAM 1316-1975 MSU	\$320.00	D1	36%	\$204.80	\$64.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TERA-MSU-M07	TERASAM 1976 & UP MSU	\$290.00	D1	36%	\$185.60	\$58.00	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TERA-MSU-UPG	TERASAM UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-0	TF ADD CPCTY 0-.25	\$0.00	D1	36%	\$0.00	\$1,900.00	\$1,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T10	TF ADDL CPCTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$7,708.00	\$6,937.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T11	TF ADDL CPCTY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$8,474.00	\$7,626.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T12	TF ADDL CPCTY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$9,240.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T13	TF ADDL CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$10,006.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T14	TF ADDL CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$10,772.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADDT1-4UPG	TF ADD T1-T4 UPGRADE	\$2,020.00	D1	36%	\$1,292.80	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T15	TF ADDL CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$11,538.00	\$10,384.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T16	TF ADDL CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$12,304.00	\$11,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T17	TF ADDL CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$13,070.00	\$11,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T18	TF ADDL CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$13,836.00	\$12,452.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T19	TF ADDL CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$14,602.00	\$13,141.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T20	TF ADDL CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$15,368.00	\$13,831.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T21	TF ADDL CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$16,134.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T22	TF ADDL CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$16,900.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T23	TF ADDL CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$17,666.00	\$15,899.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T24	TF ADDL CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$18,432.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T25	TF ADDL CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$19,198.00	\$17,278.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T26	TF ADDL CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$19,964.00	\$17,967.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T27	TF ADDL CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$20,730.00	\$18,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T28	TF ADDL CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$21,496.00	\$19,346.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T29	TF ADDL CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$22,262.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T30	TF ADDL CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$23,028.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T31	TF ADDL CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$23,794.00	\$21,414.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T32	TF ADDL CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$24,560.00	\$22,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T33	TF ADDL CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$25,326.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T34	TF ADDL CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$26,092.00	\$23,482.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T35	TF ADDL CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$26,858.00	\$24,172.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T4	TF ADDL CPCTY 751-1.00	\$0.00	D1	36%	\$0.00	\$3,112.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T5	TF ADDL CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$3,878.00	\$3,490.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADDT5-35UPG	TF ADD T5-35 UPGRADE	\$3,830.00	D1	36%	\$2,451.20	\$766.00	\$689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T6	TF ADDL CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$4,644.00	\$4,179.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T7	TF ADDL CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$5,410.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T8	TF ADDL CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$6,176.00	\$5,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFADD-T9	TF ADDL CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$6,942.00	\$6,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-BASE	TF-CG BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C01	TF-CG 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C02	TF-CG 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C03	TF-CG 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C04	TF-CG 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C05	TF-CG 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C06	TF-CG 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C07	TF-CG 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C08	TF-CG 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C09	TF-CG 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C10	TF-CG 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-C11	TF-CG1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N01	TF-CG 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N02	TF-CG 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N03	TF-CG 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N04	TF-CG 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N05	TF-CG 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N06	TF-CG 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N07	TF-CG 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N08	TF-CG 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N09	TF-CG 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N10	TF-CG 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-N11	TF-CG1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-OBAS	TF-CG OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-OPT	TF-CG OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-OUP	TF-CG OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R01	TF-CG REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R02	TF-CG REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R03	TF-CG REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R04	TF-CG REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R05	TF-CG REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R06	TF-CG REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R07	TF-CG REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R08	TF-CG REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R09	TF-CG REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R10	TF-CG REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-R11	TF-CG REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-RBAS	TF-CG REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-RUN-MSP	TIMEFINDER CONSISTENCY LFC FOR MSP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-RUP	TF-CG REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-T01	TF-CG CAPACITY 0-.259	\$0.00	D1	36%	\$0.00	\$614.00	\$552.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-T02	TF-CG CAPACITY .251-500	\$0.00	D1	36%	\$0.00	\$744.00	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CG-T03	TF-CG CAPACITY .501-750	\$0.00	D1	36%	\$0.00	\$874.00	\$7						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	TF-CLNADP-N10	LOCL REP-ADD-TFCLN CNFLASH SATA 601-1000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-N11	LOCL REP-ADD-TFCLN CNFLASH SATA1001+ TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNADP-OBAS	TF-CLONE OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-OPT	TF-CLONE OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-OUP	TF-CLONE OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-RBA	TF-CLONE PREMIUM REGISTERED BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNADP-UPG	LOCL REP-ADD ON-TFCLONE CNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T01	TFCLNADD CPCTY 0-250	\$0.00	D1	36%	\$0.00	\$0.00	\$1,900.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T02	TFCLNADD CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$0.00	\$2,304.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T03	TFCLNADD CPCTY 501-750	\$0.00	D1	36%	\$0.00	\$0.00	\$2,708.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T04	TFCLNADD CPCTY 751-1,000	\$0.00	D1	36%	\$0.00	\$0.00	\$3,112.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T05	TFCLNADD CPCTY 1,001-2,000	\$0.00	D1	36%	\$0.00	\$0.00	\$3,878.00	\$3,490.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T06	TFCLNADD CPCTY 2,001-4,000	\$0.00	D1	36%	\$0.00	\$0.00	\$4,644.00	\$4,179.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T07	TFCLNADD CPCTY 4,001-8,000	\$0.00	D1	36%	\$0.00	\$0.00	\$5,410.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T08	TFCLNADD CPCTY 8,001-10,000	\$0.00	D1	36%	\$0.00	\$0.00	\$6,176.00	\$5,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T09	TFCLNADD CPCTY 10,011-12,000	\$0.00	D1	36%	\$0.00	\$0.00	\$6,942.00	\$6,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T10	TFCLNADD CPCTY 12,001-14,000	\$0.00	D1	36%	\$0.00	\$0.00	\$7,708.00	\$6,937.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T11	TFCLNADD CPCTY 14,001-16,000	\$0.00	D1	36%	\$0.00	\$0.00	\$8,474.00	\$7,626.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T12	TFCLNADD CPCTY 16,001-18,000	\$0.00	D1	36%	\$0.00	\$0.00	\$9,240.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T13	TFCLNADD CPCTY 18,001-20,000	\$0.00	D1	36%	\$0.00	\$0.00	\$10,006.00	\$9,084.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T14	TFCLNADD CPCTY 20,001-23,000	\$0.00	D1	36%	\$0.00	\$0.00	\$10,772.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNAD-T1-4U	TFCLNADD T1-4 UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T15	TFCLNADD CPCTY 23,001-26,000	\$0.00	D1	36%	\$0.00	\$0.00	\$11,538.00	\$10,384.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T16	TFCLNADD CPCTY 26,001-29,000	\$0.00	D1	36%	\$0.00	\$0.00	\$12,304.00	\$11,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T17	TFCLNADD CPCTY 29,001-32,000	\$0.00	D1	36%	\$0.00	\$0.00	\$13,070.00	\$11,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T18	TFCLNADD CPCTY 32,001-35,000	\$0.00	D1	36%	\$0.00	\$0.00	\$13,836.00	\$12,452.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T19	TFCLNADD CPCTY 35,001-38,000	\$0.00	D1	36%	\$0.00	\$0.00	\$14,602.00	\$13,141.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T20	TFCLNADD CPCTY 38,001-41,000	\$0.00	D1	36%	\$0.00	\$0.00	\$15,368.00	\$13,831.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T21	TFCLNADD CPCTY 41,001-44,000	\$0.00	D1	36%	\$0.00	\$0.00	\$16,134.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T22	TFCLNADD CPCTY 44,001-47,000	\$0.00	D1	36%	\$0.00	\$0.00	\$16,900.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T23	TFCLNADD CPCTY 47,001-50,000	\$0.00	D1	36%	\$0.00	\$0.00	\$17,666.00	\$15,899.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T24	TFCLNADD CPCTY 50,001-53,000	\$0.00	D1	36%	\$0.00	\$0.00	\$18,432.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T25	TFCLNADD CPCTY 53,001-56,000	\$0.00	D1	36%	\$0.00	\$0.00	\$19,198.00	\$17,278.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T26	TFCLNADD CPCTY 56,001-59,000	\$0.00	D1	36%	\$0.00	\$0.00	\$19,964.00	\$17,967.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T27	TFCLNADD CPCTY 59,001-62,000	\$0.00	D1	36%	\$0.00	\$0.00	\$20,730.00	\$18,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T28	TFCLNADD CPCTY 62,001-65,000	\$0.00	D1	36%	\$0.00	\$0.00	\$21,496.00	\$19,346.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T29	TFCLNADD CPCTY 65,001-68,000	\$0.00	D1	36%	\$0.00	\$0.00	\$22,262.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T30	TFCLNADD CPCTY 68,001-71,000	\$0.00	D1	36%	\$0.00	\$0.00	\$23,028.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T31	TFCLNADD CPCTY 71,001-74,000	\$0.00	D1	36%	\$0.00	\$0.00	\$23,794.00	\$21,414.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T32	TFCLNADD CPCTY 74,001-77,000	\$0.00	D1	36%	\$0.00	\$0.00	\$24,560.00	\$22,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T33	TFCLNADD CPCTY 77,001-80,000	\$0.00	D1	36%	\$0.00	\$0.00	\$25,326.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T34	TFCLNADD CPCTY 80,001-83,000	\$0.00	D1	36%	\$0.00	\$0.00	\$26,092.00	\$23,482.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNAD-T35	TFCLNADD CPCTY 83,001-86,000	\$0.00	D1	36%	\$0.00	\$0.00	\$26,858.00	\$24,172.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNADT5-35U	TFCLNADD T5-35 UPGRADE	\$3,830.00	D1	36%	\$2,451.20	\$2,451.20	\$766.00	\$689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-BAS5	LOCL REP PROT-TFCLONE CNFLASH-BASE	\$21,368.00	D1	36%	\$13,675.52	\$13,675.52	\$4,273.60	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-BASF	TF-CLONEP FENB BASE LICENSE	\$18,158.00	D1	36%	\$11,621.12	\$11,621.12	\$3,631.60	\$3,268.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-BASL	TF-CLONEP LITE BASE LICENSE	\$3,210.00	D1	36%	\$2,054.40	\$2,054.40	\$642.00	\$577.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-C01	LOCL REP-TFCLN CNFLASH NON-SATA 0-14 TB	\$2,540.00	D1	36%	\$1,625.60	\$1,625.60	\$508.00	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-C02	LOCL REP-TFCLN CNFLASH NON-SATA 15-25 TB	\$2,385.00	D1	36%	\$1,526.40	\$1,526.40	\$477.00	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-C03	LOCL REP-TFCLN CNFLASH NON-SATA 26-40 TB	\$2,100.00	D1	36%	\$1,344.00	\$1,344.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-C04	LOCL REP-TFCLN CNFLASH NON-SATA 41-60 TB	\$1,955.00	D1	36%	\$1,251.20	\$1,251.20	\$361.00	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-C05	LOCL REP-TFCLN CNFLASH NON-SATA 61-100TB	\$1,880.00	D1	36%	\$1,203.20	\$1,203.20	\$338.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-C06	LOCL REP-TFCLN CNFLASH NON-SATA 101-150TB	\$1,690.00	D1	36%	\$1,081.00	\$1,081.00	\$308.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-C07	LOCL REP-TFCLN CNFLASH NON-SATA 151-250TB	\$1,500.00	D1	36%	\$960.00	\$960.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-C08	LOCL REP-TFCLN CNFLASH NON-SATA 251-400TB	\$1,300.00	D1	36%	\$832.00	\$832.00	\$260.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-C09	LOCL REP-TFCLN CNFLASH NON-SATA 401-600TB	\$1,135.00	D1	36%	\$726.40	\$726.40	\$227.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-C10	LOCL REP-TFCLN CNFLASH NON-SATA 601-1000	\$985.00	D1	36%	\$630.40	\$630.40	\$197.00	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-C11	LOCL REP-TFCLN CNFLASH NON-SATA 1001+ TB	\$860.00	D1	36%	\$550.40	\$550.40	\$172.00	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-CF01	TF-CLONEP FENB 1TB (0-14TB)	\$2,150.00	D1	36%	\$1,376.00	\$1,376.00	\$430.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-CF02	TF-CLONEP FENB 1TB (15-25TB)	\$2,025.00	D1	36%	\$1,296.00	\$1,296.00	\$405.00	\$364.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-CF03	TF-CLONEP FENB 1TB (26-40TB)	\$1,780.00	D1	36%	\$1,139.20	\$1,139.20	\$356.00	\$320.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-CF04	TF-CLONEP FENB 1TB (41-60TB)	\$1,655.00	D1	36%	\$1,059.20	\$1,059.20	\$331.00	\$297.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-CF05	TF-CLONEP FENB 1TB (61-100TB)	\$1,590.00	D1	36%	\$1,017.60	\$1,017.60	\$318.00	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-CF06	TF-CLONEP FENB 1TB (101-150TB)	\$1,430.00	D1	36%	\$915.20	\$915.20	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-CF07	TF-CLONEP FENB 1TB (151-250TB)	\$1,270.00	D1	36%	\$812.60	\$812.60	\$254.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-CF08	TF-CLONEP FENB 1TB (251-400TB)	\$1,100.00	D1	36%	\$704.00	\$704.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-CF09	TF-CLONEP FENB 1TB (401-600TB)	\$955.00	D1	36%	\$611.20	\$611.20	\$191.00	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-CF10	TF-CLONEP FENB 1TB (601-1000TB)	\$835.00	D1	36%	\$5										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	TF-CLNP-N04	LOCL REP-TFCLONE CNFLASH SATA 41-60 TB	\$975.00	D1	36%	\$624.00	\$195.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-N05	LOCL REP-TFCLONE CNFLASH SATA 61-100 TB	\$935.00	D1	36%	\$598.40	\$187.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-N06	LOCL REP-TFCLONE CNFLASH SATA 101-150 TB	\$850.00	D1	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-N07	LOCL REP-TFCLONE CNFLASH SATA 151-250 TB	\$745.00	D1	36%	\$476.80	\$149.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-N08	LOCL REP-TFCLONE CNFLASH SATA 251-400 TB	\$650.00	D1	36%	\$416.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-N09	LOCL REP-TFCLONE CNFLASH SATA 401-600 TB	\$655.00	D1	36%	\$361.60	\$113.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-N10	LOCL REP-TFCLONE CNFLASH SATA 601-1000 TB	\$495.00	D1	36%	\$316.80	\$99.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-N11	LOCL REP-TFCLONE CNFLASH SATA 1001+ TB	\$430.00	D1	36%	\$275.20	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NF01	TF-CLONEP FENB 1TB (0-14TB) NLT3	\$1,070.00	D1	36%	\$684.80	\$214.00	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NF02	TF-CLONEP FENB 1TB (15-25TB) NLT3	\$1,005.00	D1	36%	\$643.20	\$201.00	\$182.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NF03	TF-CLONEP FENB 1TB (26-40TB) NLT3	\$890.00	D1	36%	\$569.60	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NF04	TF-CLONEP FENB 1TB (41-60TB) NLT3	\$825.00	D1	36%	\$528.00	\$165.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NF05	TF-CLONEP FENB 1TB (61-100TB) NLT3	\$785.00	D1	36%	\$490.80	\$157.00	\$141.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NF06	TF-CLONEP FENB 1TB (101-150TB) NLT3	\$720.00	D1	36%	\$440.00	\$125.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NF07	TF-CLONEP FENB 1TB (151-250TB) NLT3	\$625.00	D1	36%	\$352.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NF08	TF-CLONEP FENB 1TB (251-400TB) NLT3	\$550.00	D1	36%	\$304.00	\$95.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NF09	TF-CLONEP FENB 1TB (401-600TB) NLT3	\$415.00	D1	36%	\$265.60	\$83.00	\$74.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NF10	TF-CLONEP FENB 1TB (601-1000TB) NLT3	\$360.00	D1	36%	\$230.40	\$72.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NF11	TF-CLONEP FENB 1TB (>=1001TB) NLT3	\$200.00	D1	36%	\$128.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NL01	TF-CLONEP LITE 1TB (0-14TB) NLT3	\$180.00	D1	36%	\$115.20	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NL02	TF-CLONEP LITE 1TB (15-25TB) NLT3	\$160.00	D1	36%	\$102.40	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NL03	TF-CLONEP LITE 1TB (26-40TB) NLT3	\$150.00	D1	36%	\$96.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NL04	TF-CLONEP LITE 1TB (41-60TB) NLT3	\$130.00	D1	36%	\$85.20	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NL05	TF-CLONEP LITE 1TB (61-100TB) NLT3	\$120.00	D1	36%	\$76.80	\$22.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NL06	TF-CLONEP LITE 1TB (101-150TB) NLT3	\$100.00	D1	36%	\$64.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NL07	TF-CLONEP LITE 1TB (151-250TB) NLT3	\$90.00	D1	36%	\$57.60	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NL08	TF-CLONEP LITE 1TB (251-400TB) NLT3	\$80.00	D1	36%	\$51.20	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NL09	TF-CLONEP LITE 1TB (401-600TB) NLT3	\$70.00	D1	36%	\$44.80	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NL10	TF-CLONEP LITE 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-NL11	TF-CLONEP LITE 1TB (>= 1001TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-OBAS	VMAX TF-CLONE OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-OP7	VMAX TF-CLONE OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-OUP	VMAX TF-CLONE OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-R01	LOCL REP-TFCLONE CNFLASH REG 0-14 TB	\$4,425.00	D1	36%	\$2,832.00	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-R02	LOCL REP-TFCLONE CNFLASH REG 15-25 TB	\$3,850.00	D1	36%	\$2,464.00	\$770.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-R03	LOCL REP-TFCLONE CNFLASH REG 26-40 TB	\$3,350.00	D1	36%	\$2,144.00	\$670.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-R04	LOCL REP-TFCLONE CNFLASH REG 41-100 TB	\$2,730.00	D1	36%	\$1,465.00	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-R05	LOCL REP-TFCLONE CNFLASH REG 101-150 TB	\$2,290.00	D1	36%	\$1,366.40	\$427.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-R06	LOCL REP-TFCLONE CNFLASH REG 151-250 TB	\$1,985.00	D1	36%	\$1,270.40	\$397.00	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-R07	LOCL REP-TFCLONE CNFLASH REG 251-400 TB	\$1,840.00	D1	36%	\$1,177.60	\$365.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-R08	LOCL REP-TFCLONE CNFLASH REG 401-600 TB	\$1,675.00	D1	36%	\$1,072.00	\$335.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-R09	LOCL REP-TFCLONE CNFLASH REG 601-1000TB	\$1,560.00	D1	36%	\$996.40	\$312.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-R10	LOCL REP-TFCLONE CNFLASH REG 1001+ TB	\$1,890.00	D1	36%	\$704.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RBAS	LOCL REP PROT-TFCLONE CNFLASH-BASE REG	\$13,800.00	D1	36%	\$8,889.60	\$2,778.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RBASF	TF-CLONEP FENB LITE REG'D BASE LICENSE	\$11,800.00	D1	36%	\$7,552.00	\$2,360.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RBASL	TF-CLONEP FENB REGISTERED 1TB (0-14TB)	\$6,135.00	D1	36%	\$3,926.40	\$1,227.00	\$1,104.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RF01	TF-CLONEP FENB REGISTERED 1TB (15-25TB)	\$5,340.00	D1	36%	\$3,417.60	\$1,068.00	\$961.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RF02	TF-CLONEP FENB REGISTERED 1TB (26-40TB)	\$4,640.00	D1	36%	\$2,969.60	\$928.00	\$835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RF03	TF-CLONEP FENB REGISTERED 1TB (41-60TB)	\$4,130.00	D1	36%	\$2,643.20	\$826.00	\$743.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RF04	TF-CLONEP FENB REGISTERED 1TB (61-100TB)	\$3,720.00	D1	36%	\$2,380.80	\$744.00	\$669.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RF05	TF-CLONEP FENB REG'D 1TB (101-150TB)	\$3,455.00	D1	36%	\$2,211.20	\$691.00	\$621.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RF06	TF-CLONEP FENB REG'D 1TB (151-250TB)	\$3,220.00	D1	36%	\$2,060.80	\$644.00	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RF07	TF-CLONEP FENB REG'D 1TB (251-400TB)	\$2,985.00	D1	36%	\$1,910.40	\$597.00	\$537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RF08	TF-CLONEP FENB REG'D 1TB (401-600TB)	\$2,775.00	D1	36%	\$1,776.00	\$555.00	\$499.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RF09	TF-CLONEP FENB REG'D 1TB (601-1000TB)	\$2,585.00	D1	36%	\$1,654.40	\$517.00	\$465.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RF10	TF-CLONEP FENB REG'D 1TB (>=1001TB)	\$2,405.00	D1	36%	\$1,539.20	\$481.00	\$432.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RF11	TF-CLONEP LITE REGISTERED 1TB (0-14TB)	\$1,090.00	D1	36%	\$697.60	\$218.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RL01	TF-CLONEP LITE REGISTERED 1TB (15-25TB)	\$950.00	D1	36%	\$608.00	\$190.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RL02	TF-CLONEP LITE REGISTERED 1TB (26-40TB)	\$830.00	D1	36%	\$531.20	\$166.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RL03	TF-CLONEP LITE REGISTERED 1TB (41-60TB)	\$730.00	D1	36%	\$467.20	\$146.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RL04	TF-CLONEP LITE REGISTERED 1TB (61-100TB)	\$660.00	D1	36%	\$422.40	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RL05	TF-CLONEP LITE REG'D 1TB (101-150TB)	\$620.00	D1	36%	\$396.80	\$124.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RL06	TF-CLONEP LITE REG'D 1TB (151-250TB)	\$570.00	D1	36%	\$364.80	\$114.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RL07	TF-CLONEP LITE REG'D 1TB (251-400TB)	\$530.00	D1	36%	\$339.20	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RL08	TF-CLONEP LITE REG'D 1TB (401-600TB)	\$500.00	D1	36%	\$320.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RL09	TF-CLONEP LITE REG'D 1TB (601-1000TB)	\$460.00	D1	36%	\$294.40	\$92.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RL10	TF-CLONEP LITE REG'D 1TB (>=1001TB)	\$430.00	D1	36%	\$275.20	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RL11	TF-CLONEP LITE REG'D 1TB (>=1001TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNP-RN-OPN	RT VMAX TF-CLONE ON OPEN SYSTEM	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLNP-RN-ZOS	RT VMAX TF-CLONE ON MAINFRAME	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RUP	LOCL REP PROT-TFCLONE CNFLASH-UPG REG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-RUPL	TF-CLONEP LITE REGISTERED BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-UPG	LOCL REP PROT-TFCLONE CNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLNP-UPL	TF-CLONEP LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLN-RN-OPN	RT FOR TFCLONE ON OPEN SY	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-BASE	TF-CLONE BASE LICENSE	\$20,350.00	D1	36%	\$13,024.00	\$4,070.00	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	TF-CLONE-C05	TF-CLONE 1TB (61-100TB)	\$1,790.00	D1	36%	\$1,145.60	\$358.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-C06	TF-CLONE 1TB (101-150TB)	\$1,610.00	D1	36%	\$1,030.40	\$322.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-C07	TF-CLONE 1TB (151-250TB)	\$1,430.00	D1	36%	\$915.20	\$286.00	\$259.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-C08	TF-CLONE 1TB (251-400TB)	\$1,240.00	D1	36%	\$793.60	\$248.00	\$227.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-C09	TF-CLONE 1TB (401-600TB)	\$1,080.00	D1	36%	\$689.20	\$216.00	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-C10	TF-CLONE 1TB (601-1000TB)	\$940.00	D1	36%	\$601.20	\$188.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-C11	TF-CLONE 1TB(1001TB or greater)	\$820.00	D1	36%	\$524.80	\$188.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CF01	TF-CLONE FENB 1TB (0-14TB)	\$2,050.00	D1	36%	\$1,312.00	\$410.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CF02	TF-CLONE FENB 1TB (15-25TB)	\$1,920.00	D1	36%	\$1,228.80	\$384.00	\$345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CF03	TF-CLONE FENB 1TB (26-40TB)	\$1,700.00	D1	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CF04	TF-CLONE FENB 1TB (41-60TB)	\$1,580.00	D1	36%	\$1,011.20	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CF05	TF-CLONE FENB 1TB (61-100TB)	\$1,520.00	D1	36%	\$972.80	\$304.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CF06	TF-CLONE FENB 1TB (101-150TB)	\$1,360.00	D1	36%	\$870.40	\$272.00	\$244.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CF07	TF-CLONE FENB 1TB (151-250TB)	\$1,210.00	D1	36%	\$774.40	\$242.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CF08	TF-CLONE FENB 1TB (251-400TB)	\$1,050.00	D1	36%	\$672.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CF09	TF-CLONE FENB 1TB (401-600TB)	\$910.00	D1	36%	\$582.40	\$182.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CF10	TF-CLONE FENB 1TB (601-1000TB)	\$790.00	D1	36%	\$505.60	\$158.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CF11	TF-CLONE FENB 1TB(1001TB OR GREATER)	\$680.00	D1	36%	\$441.60	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CL01	TF-CLONE LITE 1TB (0-14TB)	\$370.00	D1	36%	\$236.80	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CL02	TF-CLONE LITE 1TB (15-25TB)	\$350.00	D1	36%	\$224.00	\$70.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CL03	TF-CLONE LITE 1TB (26-40TB)	\$300.00	D1	36%	\$192.00	\$56.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CL04	TF-CLONE LITE 1TB (41-60TB)	\$280.00	D1	36%	\$178.20	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CL05	TF-CLONE LITE 1TB (61-100TB)	\$270.00	D1	36%	\$172.80	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CL06	TF-CLONE LITE 1TB (101-150TB)	\$250.00	D1	36%	\$160.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CL07	TF-CLONE LITE 1TB (151-250TB)	\$220.00	D1	36%	\$140.80	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CL08	TF-CLONE LITE 1TB (251-400TB)	\$200.00	D1	36%	\$121.60	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CL09	TF-CLONE LITE 1TB (401-600TB)	\$190.00	D1	36%	\$108.00	\$38.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CL10	TF-CLONE LITE 1TB (601-1000TB)	\$150.00	D1	36%	\$96.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-CL11	TF-CLONE LITE 1TB(1001TB OR GREATER)	\$130.00	D1	36%	\$83.20	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-N01	TF-CLONE 1TB (0-14TB) NLT3	\$1,210.00	D1	36%	\$774.40	\$242.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-N02	TF-CLONE 1TB (15-25TB) NLT3	\$1,130.00	D1	36%	\$723.20	\$226.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-N03	TF-CLONE 1TB (26-40TB) NLT3	\$1,000.00	D1	36%	\$640.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-N04	TF-CLONE 1TB (41-60TB) NLT3	\$930.00	D1	36%	\$595.20	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-N05	TF-CLONE 1TB (61-100TB) NLT3	\$890.00	D1	36%	\$569.60	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-N06	TF-CLONE 1TB (101-150TB) NLT3	\$810.00	D1	36%	\$518.40	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-N07	TF-CLONE 1TB (151-250TB) NLT3	\$710.00	D1	36%	\$454.40	\$142.00	\$127.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-N08	TF-CLONE 1TB (251-400TB) NLT3	\$620.00	D1	36%	\$396.80	\$128.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-N09	TF-CLONE 1TB (401-600TB) NLT3	\$540.00	D1	36%	\$345.60	\$108.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-N10	TF-CLONE 1TB (601-1000TB) NLT3	\$470.00	D1	36%	\$300.80	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-N11	TF-CLONE 1TB(1001TB OR GREATER) NLT3	\$410.00	D1	36%	\$262.40	\$82.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NF01	TF-CLONE FENB 1TB (0-14TB) NLT3	\$1,020.00	D1	36%	\$652.80	\$204.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NF02	TF-CLONE FENB 1TB (15-25TB) NLT3	\$960.00	D1	36%	\$614.40	\$192.00	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NF03	TF-CLONE FENB 1TB (26-40TB) NLT3	\$850.00	D1	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NF04	TF-CLONE FENB 1TB (41-60TB) NLT3	\$790.00	D1	36%	\$505.60	\$158.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NF05	TF-CLONE FENB 1TB (61-100TB) NLT3	\$750.00	D1	36%	\$480.00	\$150.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NF06	TF-CLONE FENB 1TB (101-150TB) NLT3	\$680.00	D1	36%	\$435.20	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NF07	TF-CLONE FENB 1TB (151-250TB) NLT3	\$600.00	D1	36%	\$384.00	\$128.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NF08	TF-CLONE FENB 1TB (251-400TB) NLT3	\$520.00	D1	36%	\$332.80	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NF09	TF-CLONE FENB 1TB (401-600TB) NLT3	\$450.00	D1	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NF10	TF-CLONE FENB 1TB (601-1000TB) NLT3	\$340.00	D1	36%	\$249.60	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NF11	TF-CLONE FENB 1TB(1001TB OR GREATER) NLT3	\$340.00	D1	36%	\$249.60	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NL01	TF-CLONE LITE 1TB (0-14TB) NLT3	\$190.00	D1	36%	\$121.60	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NL02	TF-CLONE LITE 1TB (15-25TB) NLT3	\$170.00	D1	36%	\$108.00	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NL03	TF-CLONE LITE 1TB (26-40TB) NLT3	\$150.00	D1	36%	\$96.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NL04	TF-CLONE LITE 1TB (41-60TB) NLT3	\$140.00	D1	36%	\$89.60	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NL05	TF-CLONE LITE 1TB (61-100TB) NLT3	\$140.00	D1	36%	\$89.60	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NL06	TF-CLONE LITE 1TB (101-150TB) NLT3	\$130.00	D1	36%	\$83.20	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NL07	TF-CLONE LITE 1TB (151-250TB) NLT3	\$110.00	D1	36%	\$70.40	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NL08	TF-CLONE LITE 1TB (251-400TB) NLT3	\$100.00	D1	36%	\$64.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NL09	TF-CLONE LITE 1TB (401-600TB) NLT3	\$90.00	D1	36%	\$57.60	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NL10	TF-CLONE LITE 1TB (601-1000TB) NLT3	\$80.00	D1	36%	\$51.20	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-NL11	TF-CLONE LITE 1TB(1001TB OR GREATER) NLT3	\$70.00	D1	36%	\$44.80	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-OBAS	LOCL REP-OPT OUT-TFCLONE CNFLASH-BASE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-OPT	LOCL REP-OPT OUT-TFCLONE CNFLASH-UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-OUP	LOCL REP-SATA-OPTOUT-TR-TFCLONE CNFLASH	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R01	TF-CLONE REPL 1TB(0-14TB)	\$4,425.00	D1	36%	\$2,832.00	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R02	TF-CLONE REPL 1TB(15-25TB)	\$3,850.00	D1	36%	\$2,464.00	\$770.00	\$683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R03	TF-CLONE REPL 1TB(26-40TB)	\$3,350.00	D1	36%	\$2,144.00	\$670.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R04	TF-CLONE REPL 1TB(41-60TB)	\$2,730.00	D1	36%	\$1,747.20	\$546.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R05	TF-CLONE REPL 1TB(61-100TB)	\$2,930.00	D1	36%	\$1,856.00	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R06	TF-CLONE REPL 1TB(101-150TB)	\$2,135.00	D1	36%	\$1,366.40	\$427.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R07	TF-CLONE REPL 1TB(151-250TB)	\$1,985.00	D1	36%	\$1,270.40	\$367.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R08	TF-CLONE REPL 1TB(251-400TB)	\$1,840.00	D1	36%	\$1,177.60	\$335.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R09	TF-CLONE REPL 1TB(401-600TB)	\$1,675.00	D1	36%	\$1,072.00	\$312.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R10	TF-CLONE REPL 1TB(601-1000TB)	\$1,560.00	D1	36%	\$998.40	\$312.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-R11	TF-CLONE REPL 1TB(1001TB or greater)	\$1,100.00	D1	36%	\$704.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00</			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	TF-CLONE-RF05	TF-CLONE FENB REPL 1TB(61-100TB)	\$3,540.00	D1	36%	\$2,265.60	\$708.00	\$637.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RF06	TF-CLONE FENB REPL 1TB(101-150TB)	\$3,290.00	D1	36%	\$2,105.60	\$658.00	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RF07	TF-CLONE FENB REPL 1TB(151-250TB)	\$3,050.00	D1	36%	\$1,958.40	\$612.00	\$550.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RF08	TF-CLONE FENB REPL 1TB(251-400TB)	\$2,840.00	D1	36%	\$1,817.60	\$568.00	\$511.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RF09	TF-CLONE FENB REPL 1TB(401-600TB)	\$2,650.00	D1	36%	\$1,696.00	\$530.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RF10	TF-CLONE FENB REPL 1TB(601-1000TB)	\$2,460.00	D1	36%	\$1,574.40	\$492.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RF11	TF-CLONE FENB REPL 1TB(>=1001TB)	\$2,290.00	D1	36%	\$1,465.60	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RL01	TF-CLONE LITE REPL 1TB(0-14TB)	\$1,040.00	D1	36%	\$665.60	\$208.00	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RL02	TF-CLONE LITE REPL 1TB(15-25TB)	\$900.00	D1	36%	\$576.00	\$180.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RL03	TF-CLONE LITE REPL 1TB(26-40TB)	\$790.00	D1	36%	\$505.60	\$158.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RL04	TF-CLONE LITE REPL 1TB(41-60TB)	\$700.00	D1	36%	\$448.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RL05	TF-CLONE LITE REPL 1TB(61-100TB)	\$630.00	D1	36%	\$403.20	\$126.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RL06	TF-CLONE LITE REPL 1TB(101-150TB)	\$590.00	D1	36%	\$377.60	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RL07	TF-CLONE LITE REPL 1TB(151-250TB)	\$550.00	D1	36%	\$352.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RL08	TF-CLONE LITE REPL 1TB(251-400TB)	\$510.00	D1	36%	\$326.40	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RL09	TF-CLONE LITE REPL 1TB(401-600TB)	\$470.00	D1	36%	\$300.80	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RL10	TF-CLONE LITE REPL 1TB(601-1000TB)	\$440.00	D1	36%	\$281.60	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RL11	TF-CLONE LITE REPL 1TB(>=1001TB)	\$410.00	D1	36%	\$262.40	\$82.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RUP	TF-CLONE REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-RUPL	TF-CLONE LITE REPL BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T01	TF-CLONE CPCTY 0-250	\$0.00	D1	36%	\$0.00	\$3,802.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T02	TF-CLONE CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$4,608.00	\$4,147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T03	TF-CLONE CPCTY 501-750	\$0.00	D1	36%	\$0.00	\$5,414.00	\$4,872.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T04	TF-CLONE CPCTY 751-1000	\$0.00	D1	36%	\$0.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T05	TF-CLONE CPCTY 1,01-2,00	\$0.00	D1	36%	\$0.00	\$7,026.00	\$6,356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T06	TF-CLONE CPCTY 2,01-4,00	\$0.00	D1	36%	\$0.00	\$7,832.00	\$7,076.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T07	TF-CLONE CPCTY 4,01-6,00	\$0.00	D1	36%	\$0.00	\$8,638.00	\$7,756.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T08	TF-CLONE CPCTY 6,01-8,00	\$0.00	D1	36%	\$0.00	\$9,444.00	\$8,412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T09	TF-CLONE CPCTY 8,01-10,00	\$0.00	D1	36%	\$0.00	\$10,250.00	\$9,118.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T10	TF-CLONE CPCTY 10,01-12,00	\$0.00	D1	36%	\$0.00	\$11,056.00	\$9,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T11	TF-CLONE CPCTY 12,01-14,00	\$0.00	D1	36%	\$0.00	\$11,862.00	\$10,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T12	TF-CLONE CPCTY 14,01-17,00	\$0.00	D1	36%	\$0.00	\$12,668.00	\$11,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T13	TF-CLONE CPCTY 17,01-20,00	\$0.00	D1	36%	\$0.00	\$13,474.00	\$11,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T14	TF-CLONE CPCTY 20,01-23,00	\$0.00	D1	36%	\$0.00	\$14,280.00	\$12,678.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLONE-T1-4U	TF-CLONE T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$21,540.00	\$19,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T15	TF-CLONE CPCTY 23,01-26,00	\$0.00	D1	36%	\$0.00	\$15,086.00	\$13,570.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T16	TF-CLONE CPCTY 26,01-29,00	\$0.00	D1	36%	\$0.00	\$15,892.00	\$14,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T17	TF-CLONE CPCTY 29,01-32,00	\$0.00	D1	36%	\$0.00	\$16,698.00	\$14,978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T18	TF-CLONE CPCTY 32,01-35,00	\$0.00	D1	36%	\$0.00	\$17,504.00	\$15,682.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T19	TF-CLONE CPCTY 35,01-38,00	\$0.00	D1	36%	\$0.00	\$18,310.00	\$16,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T20	TF-CLONE CPCTY 38,01-41,00	\$0.00	D1	36%	\$0.00	\$19,116.00	\$17,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T21	TF-CLONE CPCTY 41,01-44,00	\$0.00	D1	36%	\$0.00	\$19,922.00	\$17,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T22	TF-CLONE CPCTY 44,01-47,00	\$0.00	D1	36%	\$0.00	\$20,728.00	\$18,498.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T23	TF-CLONE CPCTY 47,01-50,00	\$0.00	D1	36%	\$0.00	\$21,534.00	\$19,202.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T24	TF-CLONE CPCTY 50,01-53,00	\$0.00	D1	36%	\$0.00	\$22,340.00	\$19,906.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T25	TF-CLONE CPCTY 53,01-56,00	\$0.00	D1	36%	\$0.00	\$23,146.00	\$20,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T26	TF-CLONE CPCTY 56,01-59,00	\$0.00	D1	36%	\$0.00	\$23,952.00	\$21,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T27	TF-CLONE CPCTY 59,01-62,00	\$0.00	D1	36%	\$0.00	\$24,758.00	\$22,018.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T28	TF-CLONE CPCTY 62,01-65,00	\$0.00	D1	36%	\$0.00	\$25,564.00	\$22,722.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T29	TF-CLONE CPCTY 65,01-68,00	\$0.00	D1	36%	\$0.00	\$26,370.00	\$23,426.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T30	TF-CLONE CPCTY 68,01-71,00	\$0.00	D1	36%	\$0.00	\$27,176.00	\$24,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T31	TF-CLONE CPCTY 71,01-74,00	\$0.00	D1	36%	\$0.00	\$27,982.00	\$24,834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T32	TF-CLONE CPCTY 74,01-77,00	\$0.00	D1	36%	\$0.00	\$28,788.00	\$25,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T33	TF-CLONE CPCTY 77,01-80,00	\$0.00	D1	36%	\$0.00	\$29,594.00	\$26,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T34	TF-CLONE CPCTY 80,01-83,00	\$0.00	D1	36%	\$0.00	\$30,400.00	\$26,946.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-T35	TF-CLONE CPCTY 83,01-86,00	\$0.00	D1	36%	\$0.00	\$31,206.00	\$27,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-UPG	TF-CLONE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$53,712.00	\$48,340.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-CLONE-UPCL	TF-CLONE LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFCLON-T5-35U	TF-CLONE T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,532.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-C-RN-ZOS	TF-CLONE RUNTIME ZOS TGT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C01	TF-EIM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C02	TF-EIM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$114.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C03	TF-EIM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$108.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C04	TF-EIM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$92.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C05	TF-EIM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$86.00	\$77.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C06	TF-EIM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C07	TF-EIM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C08	TF-EIM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C09	TF-EIM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C10	TF-EIM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-C11	TF-EIM1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-N01	TF-EIM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-N02	TF-EIM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-N03	TF-EIM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-N04	TF-EIM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-N05	TF-EIM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$44.00	\$40.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-N06	TF-EIM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-N07	TF-EIM 1TB (151-250TB) NLT3	\$0.00	D1										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	TF-EIM-R02	TF-EIM REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$269.60	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-R03	TF-EIM REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$237.60	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-R04	TF-EIM REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$204.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-R05	TF-EIM REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$182.80	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-R06	TF-EIM REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$163.60	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-R07	TF-EIM REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$145.60	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-R08	TF-EIM REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$126.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-R09	TF-EIM REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$107.20	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-R10	TF-EIM REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$93.80	\$85.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-R11	TF-EIM REPL 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$58.60	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T01	TFEIM CPCTY 0-250	\$0.00	D1	36%	\$0.00	\$950.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T02	TFEIM CPCTY 251-500	\$0.00	D1	36%	\$0.00	\$1,152.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T03	TFEIM CPCTY 501-750	\$0.00	D1	36%	\$0.00	\$1,354.00	\$1,218.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T04	TFEIM CPCTY 751-1,000	\$0.00	D1	36%	\$0.00	\$1,556.00	\$1,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T05	TFEIM CPCTY 1,01-2,000	\$0.00	D1	36%	\$0.00	\$1,938.00	\$1,744.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T06	TFEIM CPCTY 2,01-4,000	\$0.00	D1	36%	\$0.00	\$2,320.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T07	TFEIM CPCTY 4,01-8,000	\$0.00	D1	36%	\$0.00	\$3,084.00	\$2,775.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T08	TFEIM CPCTY 8,01-16,000	\$0.00	D1	36%	\$0.00	\$3,848.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T09	TFEIM CPCTY 16,01-32,000	\$0.00	D1	36%	\$0.00	\$4,612.00	\$4,150.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T10	TFEIM CPCTY 32,01-64,000	\$0.00	D1	36%	\$0.00	\$5,376.00	\$4,838.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T11	TFEIM CPCTY 64,01-128,000	\$0.00	D1	36%	\$0.00	\$6,140.00	\$5,526.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T12	TFEIM CPCTY 128,01-256,000	\$0.00	D1	36%	\$0.00	\$6,904.00	\$6,213.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T13	TFEIM CPCTY 256,01-512,000	\$0.00	D1	36%	\$0.00	\$7,668.00	\$6,901.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T14	TFEIM CPCTY 512,01-1,024,000	\$0.00	D1	36%	\$0.00	\$8,432.00	\$7,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T14-4U	TFEIM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$8,196.00	\$7,332.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T15	TFEIM CPCTY 1,024,01-2,048,000	\$0.00	D1	36%	\$0.00	\$9,196.00	\$8,276.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T16	TFEIM CPCTY 2,048,01-4,096,000	\$0.00	D1	36%	\$0.00	\$9,578.00	\$8,620.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T17	TFEIM CPCTY 4,096,01-8,192,000	\$0.00	D1	36%	\$0.00	\$9,960.00	\$8,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T18	TFEIM CPCTY 8,192,01-16,384,000	\$0.00	D1	36%	\$0.00	\$10,342.00	\$9,307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T19	TFEIM CPCTY 16,384,01-32,768,000	\$0.00	D1	36%	\$0.00	\$10,724.00	\$9,651.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T20	TFEIM CPCTY 32,768,01-65,536,000	\$0.00	D1	36%	\$0.00	\$11,106.00	\$9,995.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T21	TFEIM CPCTY 65,536,01-131,072,000	\$0.00	D1	36%	\$0.00	\$11,488.00	\$10,339.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T22	TFEIM CPCTY 131,072,01-262,144,000	\$0.00	D1	36%	\$0.00	\$11,870.00	\$10,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T23	TFEIM CPCTY 262,144,01-524,288,000	\$0.00	D1	36%	\$0.00	\$12,252.00	\$11,026.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T24	TFEIM CPCTY 524,288,01-1,048,576,000	\$0.00	D1	36%	\$0.00	\$12,634.00	\$11,370.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T25	TFEIM CPCTY 1,048,576,01-2,097,152,000	\$0.00	D1	36%	\$0.00	\$13,016.00	\$11,714.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T26	TFEIM CPCTY 2,097,152,01-4,194,304,000	\$0.00	D1	36%	\$0.00	\$13,398.00	\$12,058.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T27	TFEIM CPCTY 4,194,304,01-8,388,608,000	\$0.00	D1	36%	\$0.00	\$382.00	\$343.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T28	TFEIM CPCTY 8,388,608,01-16,777,216,000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T29	TFEIM CPCTY 16,777,216,01-33,554,432,000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T30	TFEIM CPCTY 33,554,432,01-67,108,864,000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T31	TFEIM CPCTY 67,108,864,01-134,217,728,000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T32	TFEIM CPCTY 134,217,728,01-268,435,456,000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T33	TFEIM CPCTY 268,435,456,01-536,870,912,000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T34	TFEIM CPCTY 536,870,912,01-1,073,741,824,000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T35	TFEIM CPCTY 1,073,741,824,01-2,147,483,648,000	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFEIM-T35-4U	TFEIM T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$382.00	\$343.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-UPG	TF-EIM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-BASE	TF-M-ADD BASE LICENSE	\$16,200.00	D1	36%	\$10,368.00	\$3,240.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-C01	TF-M-ADD 1TB (0-14TB)	\$1,915.00	D1	36%	\$1,225.60	\$383.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-C02	TF-M-ADD 1TB (15-25TB)	\$1,800.00	D1	36%	\$1,152.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-C03	TF-M-ADD 1TB (26-40TB)	\$1,580.00	D1	36%	\$1,011.20	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-C04	TF-M-ADD 1TB (41-60TB)	\$1,470.00	D1	36%	\$940.80	\$284.00	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-C05	TF-M-ADD 1TB (61-100TB)	\$1,410.00	D1	36%	\$902.40	\$282.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-C06	TF-M-ADD 1TB (101-150TB)	\$1,270.00	D1	36%	\$812.80	\$254.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-C07	TF-M-ADD 1TB (151-250TB)	\$1,130.00	D1	36%	\$723.20	\$226.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-C08	TF-M-ADD 1TB (251-400TB)	\$980.00	D1	36%	\$644.00	\$196.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-C09	TF-M-ADD 1TB (401-600TB)	\$850.00	D1	36%	\$544.00	\$166.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-C10	TF-M-ADD 1TB (601-1000TB)	\$740.00	D1	36%	\$473.60	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-C11	TF-M-ADD1TB(1001-1500TB)	\$640.00	D1	36%	\$409.60	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T01	TF-M ADD 0-250 TB	\$0.00	D1	36%	\$0.00	\$1,900.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T02	TF-M ADD 251-500 TB	\$0.00	D1	36%	\$0.00	\$2,304.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T03	TF-M ADD 501-750 TB	\$0.00	D1	36%	\$0.00	\$2,708.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T04	TF-M ADD 751-1,000 TB	\$0.00	D1	36%	\$0.00	\$3,112.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T05	TF-M ADD 1,01-2,000 TB	\$0.00	D1	36%	\$0.00	\$3,878.00	\$3,490.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T06	TF-M ADD 2,01-4,000 TB	\$0.00	D1	36%	\$0.00	\$4,644.00	\$4,179.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T07	TF-M ADD 4,01-8,000 TB	\$0.00	D1	36%	\$0.00	\$5,410.00	\$4,869.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T08	TF-M ADD 8,01-16,000 TB	\$0.00	D1	36%	\$0.00	\$6,176.00	\$5,558.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T09	TF-M ADD 16,01-32,000 TB	\$0.00	D1	36%	\$0.00	\$6,942.00	\$6,247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T10	TF-M ADD 32,01-64,000 TB	\$0.00	D1	36%	\$0.00	\$7,708.00	\$6,937.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T11	TF-M ADD 64,01-128,000 TB	\$0.00	D1	36%	\$0.00	\$8,474.00	\$7,626.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T12	TF-M ADD 128,01-256,000 TB	\$0.00	D1	36%	\$0.00	\$9,240.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-ADD-T13	TF-M ADD 256,01-512,000 TB	\$0.00	D1</											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	TF-M-T06	TF-M CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$2,326.00	\$2,093.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T07	TF-M CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,710.00	\$2,439.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T08	TF-M CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$3,094.00	\$2,784.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T09	TF-M CAPACITY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,478.00	\$3,130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T10	TF-M CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$3,862.00	\$3,475.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T11	TF-M CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$4,246.00	\$3,821.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T12	TF-M CAPACITY 14.01-17.00	\$0.00	D1	36%	\$0.00	\$4,630.00	\$4,167.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T13	TF-M CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$5,014.00	\$4,512.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T14	TF-M CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$5,398.00	\$4,858.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T14-4U	TF-M T1-4 UPGRADE	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T15	TF-M CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$5,782.00	\$5,203.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T16	TF-M CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$6,166.00	\$5,549.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T17	TF-M CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$6,550.00	\$5,895.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T18	TF-M CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$6,934.00	\$6,240.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T19	TF-M CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$7,318.00	\$6,586.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T20	TF-M CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$7,702.00	\$6,931.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T21	TF-M CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$8,086.00	\$7,277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T22	TF-M CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$8,470.00	\$7,623.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T23	TF-M CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$8,854.00	\$7,968.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T24	TF-M CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$9,238.00	\$8,314.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T25	TF-M CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$9,622.00	\$8,659.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T26	TF-M CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$10,006.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T27	TF-M CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$10,390.00	\$9,351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T28	TF-M CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$10,774.00	\$9,696.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T29	TF-M CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$11,158.00	\$10,042.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T30	TF-M CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$11,542.00	\$10,387.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T31	TF-M CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$11,926.00	\$10,733.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T32	TF-M CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$12,310.00	\$11,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T33	TF-M CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$12,694.00	\$11,424.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T34	TF-M CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$13,078.00	\$11,770.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T35	TF-M CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$13,462.00	\$12,115.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-T5-35U	TF-M T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$384.00	\$345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-M-UPG	TF-M BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-RUN-AS4	RUNTIME-NO CHARGE-AS4	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-RUN-MSP	RUNTIME-NO CHARGE-MSP	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-RUN-OPEN	RUNTIME-NO CHARGE-OPEN	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-RUN-S390	RUNTIME-NO CHARGE-S390	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-RUN-TPF	RUNTIME-NO CHARGE-TPF	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-C01	TF-SIM 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-C02	TF-SIM 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$114.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-C03	TF-SIM 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-C04	TF-SIM 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$92.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-C05	TF-SIM 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-C06	TF-SIM 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-C07	TF-SIM 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$70.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-C08	TF-SIM 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-C09	TF-SIM 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-C10	TF-SIM 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-C11	TF-SIM1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-N01	TF-SIM 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-N02	TF-SIM 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-N03	TF-SIM 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-N04	TF-SIM 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-N05	TF-SIM 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-N06	TF-SIM 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-N07	TF-SIM 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-N08	TF-SIM 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-N09	TF-SIM 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-N10	TF-SIM 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-N11	TF-SIM1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-R01	TF-SIM REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$304.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-R02	TF-SIM REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$289.60	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-R03	TF-SIM REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$237.60	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-R04	TF-SIM REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$204.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-R05	TF-SIM REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$182.80	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-R06	TF-SIM REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$163.80	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-R07	TF-SIM REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$145.60	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-R08	TF-SIM REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$126.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-R10	TF-SIM REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$107.20	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-R11	TF-SIM REPL 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$93.80	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T01	TF SIM CPCTY 0_250	\$0.00	D1	36%	\$0.00	\$58.60	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T02	TF SIM CPCTY 0_250	\$0.00	D1	36%	\$0.00	\$95.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T03	TF SIM CPCTY .501-750	\$0.00	D1	36%	\$0.00	\$1,152.00	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T04	TF SIM CPCTY .751-1.00	\$0.00	D1	36%	\$0.00	\$1,354.00	\$1,218.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T05	TF SIM CPCTY 1.01-2.00	\$0.00	D1	36%	\$0.00	\$1,556.00	\$1,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T06	TF SIM CPCTY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$1,940.00	\$1,746.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T07	TF SIM CPCTY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$2,324.00	\$2,091.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T08	TF SIM CPCTY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$2,708.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T09	TF SIM CPCTY 8.01-10.00	\$0.00	D1	36%	\$0.00	\$3,092.00	\$2,782.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T10	TF SIM CPCTY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$3,476.00	\$3,128.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T11	TF SIM CPCTY 12.01-14.00	\$0.											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	TFSIM-T13	TF SIM CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$5,012.00	\$4,510.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T14	TF SIM CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$5,396.00	\$4,856.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T14-U	TF SIM T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T15	TF SIM CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$5,780.00	\$5,202.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T16	TF SIM CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$6,164.00	\$5,547.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T17	TF SIM CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$6,548.00	\$5,893.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T18	TF SIM CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$6,932.00	\$6,238.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T19	TF SIM CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$7,316.00	\$6,584.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T20	TF SIM CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$7,700.00	\$6,930.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T21	TF SIM CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$8,084.00	\$7,275.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T22	TF SIM CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$8,468.00	\$7,621.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T23	TF SIM CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$8,852.00	\$7,966.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T24	TF SIM CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$9,236.00	\$8,312.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T25	TF SIM CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$9,620.00	\$8,658.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T26	TF SIM CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$10,004.00	\$9,003.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T27	TF SIM CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$10,388.00	\$9,349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T28	TF SIM CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$10,772.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T29	TF SIM CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$11,156.00	\$10,040.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T30	TF SIM CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$11,540.00	\$10,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T31	TF SIM CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$11,924.00	\$10,731.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T32	TF SIM CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$12,308.00	\$11,077.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T33	TF SIM CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$12,692.00	\$11,422.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T34	TF SIM CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$13,076.00	\$11,768.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T35	TF SIM CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$13,460.00	\$12,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSIM-T5-35U	TF SIM T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$384.00	\$345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-UPG3	TF-SIM BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADDBASE	TFSNAP-ADD BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C01	TFSNAP-ADD 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C02	TFSNAP-ADD 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C03	TFSNAP-ADD 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C04	TFSNAP-ADD 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C05	TFSNAP-ADD 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C06	TFSNAPADD 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C07	TFSNAPADD 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C08	TFSNAPADD 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C09	TFSNAPADD 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C10	TFSNAPADD 1TB(601-1000TB)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-C11	TFSNAPADD 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N01	TFSNAP-ADD 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N02	TFSNAP-ADD 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N03	TFSNAP-ADD 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N04	TFSNAP-ADD 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N05	TFSNAP-ADD 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N06	TFSNAPADD 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N07	TFSNAPADD 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N08	TFSNAPADD 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N09	TFSNAPADD 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N10	TFSNAPADD 1TB(601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-N11	TFSNAPADD 1TB(1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADDOBAS	TFSNAP-ADD OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-OPT	TFSNAP-ADD OPT OUT TB	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPADD-OLUP	TFSNAP-ADD OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-BASE	TF-SNAP BASE LICENSE	\$0.00	D1	36%	\$0.00	\$4,070.00	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-BASEF	TF-SNAP FENB BASE LICENSE	\$17,290.00	D1	36%	\$11,065.60	\$3,458.00	\$3,112.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-BASEL	TF-SNAP LITE BASE LICENSE	\$3,060.00	D1	36%	\$1,958.40	\$612.00	\$550.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-C01	TF-SNAP 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$484.00	\$435.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-C02	TF-SNAP 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$454.00	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-C03	TF-SNAP 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-C04	TF-SNAP 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-C05	TF-SNAP 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$358.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-C06	TF-SNAP 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$322.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-C07	TF-SNAP 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-C08	TF-SNAP 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$248.00	\$223.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-C09	TF-SNAP 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$216.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-C10	TF-SNAP 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$188.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-C11	TF-SNAP 1TB(1001TB or greater)	\$0.00	D1	36%	\$0.00	\$164.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CF01	TF-SNAP FENB 1TB (0-14TB)	\$2,050.00	D1	36%	\$1,312.00	\$410.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CF02	TF-SNAP FENB 1TB (15-25TB)	\$1,920.00	D1	36%	\$1,228.80	\$384.00	\$345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CF03	TF-SNAP FENB 1TB (26-40TB)	\$1,700.00	D1	36%	\$1,086.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CF04	TF-SNAP FENB 1TB (41-60TB)	\$1,580.00	D1	36%	\$1,011.20	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CF05	TF-SNAP FENB 1TB (61-100TB)	\$1,520.00	D1	36%	\$972.80	\$304.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CF06	TF-SNAP FENB 1TB (101-150TB)	\$1,360.00	D1	36%	\$870.40	\$272.00	\$244.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CF07	TF-SNAP FENB 1TB (151-250TB)	\$1,210.00	D1	36%	\$774.40	\$242.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CF08	TF-SNAP FENB 1TB (251-400TB)	\$1,050.00	D1	36%	\$672.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CF09	TF-SNAP FENB 1TB (401-600TB)	\$910.00	D1	36%	\$582.40	\$182.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CF10	TF-SNAP FENB 1TB (601-1000TB)	\$790.00	D1	36%	\$505.60	\$158.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CF11	TF-SNAP FENB 1TB(1001TB OR GREATER)	\$690.00	D1	36%	\$444.60	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CL01	TF-SNAP LITE 1TB (0-14TB)	\$370.00	D1	36%	\$236.80	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CL02	TF-SNAP LITE 1TB (15-25TB)	\$350.00	D1	36%	\$224.00	\$70.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CL03	TF-SNAP LITE 1TB (26-4												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	TF-SNAP-CL07	TF-SNAP LITE 1TB (151-250TB)	\$220.00	D1	36%	\$140.80	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CL08	TF-SNAP LITE 1TB (251-400TB)	\$190.00	D1	36%	\$121.60	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CL09	TF-SNAP LITE 1TB (401-600TB)	\$170.00	D1	36%	\$108.80	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CL10	TF-SNAP LITE 1TB (601-1000TB)	\$150.00	D1	36%	\$96.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-CL11	TF-SNAP LITE 1TB (1001TB OR GREATER)	\$130.00	D1	36%	\$83.20	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-N01	TF-SNAP 1TB (0-14TB) NLT3	\$0.00	D1	36%	\$0.00	\$242.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-N02	TF-SNAP 1TB (15-25TB) NLT3	\$0.00	D1	36%	\$0.00	\$226.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-N03	TF-SNAP 1TB (26-40TB) NLT3	\$0.00	D1	36%	\$0.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-N04	TF-SNAP 1TB (41-60TB) NLT3	\$0.00	D1	36%	\$0.00	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-N05	TF-SNAP 1TB (61-100TB) NLT3	\$0.00	D1	36%	\$0.00	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-N06	TF-SNAP 1TB (101-150TB) NLT3	\$0.00	D1	36%	\$0.00	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-N07	TF-SNAP 1TB (151-250TB) NLT3	\$0.00	D1	36%	\$0.00	\$142.00	\$127.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-N08	TF-SNAP 1TB (251-400TB) NLT3	\$0.00	D1	36%	\$0.00	\$124.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-N09	TF-SNAP 1TB (401-600TB) NLT3	\$0.00	D1	36%	\$0.00	\$108.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-N10	TF-SNAP 1TB (601-1000TB) NLT3	\$0.00	D1	36%	\$0.00	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-N11	TF-SNAP 1TB (1001TB or greater) NLT3	\$0.00	D1	36%	\$0.00	\$82.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NF01	TF-SNAP FENB 1TB (0-14TB) NLT3	\$1,020.00	D1	36%	\$652.80	\$204.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NF02	TF-SNAP FENB 1TB (15-25TB) NLT3	\$960.00	D1	36%	\$614.40	\$192.00	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NF03	TF-SNAP FENB 1TB (26-40TB) NLT3	\$850.00	D1	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NF04	TF-SNAP FENB 1TB (41-60TB) NLT3	\$790.00	D1	36%	\$505.60	\$158.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NF05	TF-SNAP FENB 1TB (61-100TB) NLT3	\$750.00	D1	36%	\$480.00	\$150.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NF06	TF-SNAP FENB 1TB (101-150TB) NLT3	\$680.00	D1	36%	\$435.20	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NF07	TF-SNAP FENB 1TB (151-250TB) NLT3	\$600.00	D1	36%	\$384.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NF08	TF-SNAP FENB 1TB (251-400TB) NLT3	\$520.00	D1	36%	\$332.80	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NF09	TF-SNAP FENB 1TB (401-600TB) NLT3	\$450.00	D1	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NF10	TF-SNAP FENB 1TB (601-1000TB) NLT3	\$390.00	D1	36%	\$249.60	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NF11	TF-SNAP FENB 1TB (1001TB OR GREATER) NLT3	\$340.00	D1	36%	\$217.60	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NL01	TF-SNAP LITE 1TB (0-14TB) NLT3	\$190.00	D1	36%	\$121.60	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NL02	TF-SNAP LITE 1TB (15-25TB) NLT3	\$170.00	D1	36%	\$108.80	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NL03	TF-SNAP LITE 1TB (26-40TB) NLT3	\$150.00	D1	36%	\$96.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NL04	TF-SNAP LITE 1TB (41-60TB) NLT3	\$140.00	D1	36%	\$89.60	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NL05	TF-SNAP LITE 1TB (61-100TB) NLT3	\$130.00	D1	36%	\$83.20	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NL06	TF-SNAP LITE 1TB (101-150TB) NLT3	\$110.00	D1	36%	\$70.40	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NL07	TF-SNAP LITE 1TB (151-250TB) NLT3	\$100.00	D1	36%	\$64.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NL08	TF-SNAP LITE 1TB (251-400TB) NLT3	\$90.00	D1	36%	\$57.60	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NL09	TF-SNAP LITE 1TB (401-600TB) NLT3	\$80.00	D1	36%	\$51.20	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NL10	TF-SNAP LITE 1TB (601-1000TB) NLT3	\$70.00	D1	36%	\$44.80	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-NL11	TF-SNAP LITE 1TB (1001TB OR GREATER) NLT3	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-OBAS	TF-SNAP OPT OUT BASE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-OPT	TF-SNAP OPT OUT	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-OUT	TF-SNAP OPT OUT BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R01	TF-SNAP REPL 1TB (0-14TB)	\$0.00	D1	36%	\$0.00	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R02	TF-SNAP REPL 1TB (15-25TB)	\$0.00	D1	36%	\$0.00	\$770.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R03	TF-SNAP REPL 1TB (26-40TB)	\$0.00	D1	36%	\$0.00	\$670.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R04	TF-SNAP REPL 1TB (41-60TB)	\$0.00	D1	36%	\$0.00	\$546.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R05	TF-SNAP REPL 1TB (61-100TB)	\$0.00	D1	36%	\$0.00	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R06	TF-SNAP REPL 1TB (101-150TB)	\$0.00	D1	36%	\$0.00	\$427.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R07	TF-SNAP REPL 1TB (151-250TB)	\$0.00	D1	36%	\$0.00	\$367.00	\$337.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R08	TF-SNAP REPL 1TB (251-400TB)	\$0.00	D1	36%	\$0.00	\$368.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R09	TF-SNAP REPL 1TB (401-600TB)	\$0.00	D1	36%	\$0.00	\$335.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R10	TF-SNAP REPL 1TB (601-1000TB)	\$0.00	D1	36%	\$0.00	\$312.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-R11	TF-SNAP REPL 1TB (1001TB or greater)	\$0.00	D1	36%	\$0.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RBAS	TF-SNAP REPL BASE LICENSE	\$0.00	D1	36%	\$0.00	\$2,646.00	\$2,381.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RBASB	TF-SNAP FENB REPL BASE LICENSE	\$11,240.00	D1	36%	\$7,193.60	\$2,248.00	\$2,023.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RBASL	TF-SNAP LITE REPL BASE LICENSE	\$1,980.00	D1	36%	\$1,273.60	\$398.00	\$358.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RF01	TF-SNAP FENB REPL 1TB (0-14TB)	\$5,840.00	D1	36%	\$3,737.60	\$1,168.00	\$1,051.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RF02	TF-SNAP FENB REPL 1TB (15-25TB)	\$5,090.00	D1	36%	\$3,257.60	\$1,018.00	\$916.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RF03	TF-SNAP FENB REPL 1TB (26-40TB)	\$4,420.00	D1	36%	\$2,828.80	\$884.00	\$795.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RF04	TF-SNAP FENB REPL 1TB (41-60TB)	\$3,930.00	D1	36%	\$2,515.20	\$786.00	\$707.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RF05	TF-SNAP FENB REPL 1TB (61-100TB)	\$3,540.00	D1	36%	\$2,265.60	\$708.00	\$637.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RF06	TF-SNAP FENB REPL 1TB (101-150TB)	\$3,290.00	D1	36%	\$2,105.60	\$658.00	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RF07	TF-SNAP FENB REPL 1TB (151-250TB)	\$3,060.00	D1	36%	\$1,958.40	\$612.00	\$550.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RF08	TF-SNAP FENB REPL 1TB (251-400TB)	\$2,840.00	D1	36%	\$1,817.60	\$568.00	\$511.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RF09	TF-SNAP FENB REPL 1TB (401-600TB)	\$2,650.00	D1	36%	\$1,696.00	\$530.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RF10	TF-SNAP FENB REPL 1TB (601-1000TB)	\$2,460.00	D1	36%	\$1,574.40	\$492.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RF11	TF-SNAP FENB REPL 1TB (1001TB OR GREATER)	\$2,290.00	D1	36%	\$1,465.60	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RL01	TF-SNAP LITE REPL 1TB (0-14TB)	\$1,040.00	D1	36%	\$665.60	\$208.00	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RL02	TF-SNAP LITE REPL 1TB (15-25TB)	\$900.00	D1	36%	\$576.00	\$180.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RL03	TF-SNAP LITE REPL 1TB (26-40TB)	\$790.00	D1	36%	\$505.60	\$158.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RL04	TF-SNAP LITE REPL 1TB (41-60TB)	\$700.00	D1	36%	\$448.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RL05	TF-SNAP LITE REPL 1TB (61-100TB)	\$630.00	D1	36%	\$403.20	\$126.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RL06	TF-SNAP LITE REPL 1TB (101-150TB)	\$590.00	D1	36%	\$377.60	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RL07	TF-SNAP LITE REPL 1TB (151-250TB)	\$550.00	D1	36%	\$352.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RL08	TF-SNAP LITE REPL 1TB (251-400TB)	\$510.00	D1	36%	\$326.40	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RL09	TF-SNAP LITE REPL 1TB (401-600TB)	\$470.00	D1	36%	\$300.80	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RL10	TF-SNAP LITE REPL 1TB (601-1000TB)	\$440.00	D1	36%	\$281.60	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-RL11	TF-SNAP LITE REPL 1TB (1001TB OR GREATER)	\$410.00	D1	36%	\$262.40	\$82.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.0		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	TFSNAP-T06	TFSNAP CAPACITY 2.01-4.00	\$0.00	D1	36%	\$0.00	\$9,284.00	\$8,355.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T07	TFSNAP CAPACITY 4.01-6.00	\$0.00	D1	36%	\$0.00	\$10,348.00	\$9,734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T08	TFSNAP CAPACITY 6.01-8.00	\$0.00	D1	36%	\$0.00	\$12,348.00	\$11,113.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T09	TFSNAP CAPACITY 8.01-10.0	\$0.00	D1	36%	\$0.00	\$13,880.00	\$12,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T10	TFSNAP CAPACITY 10.01-12.	\$0.00	D1	36%	\$0.00	\$15,412.00	\$13,870.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T11	TFSNAP CAPACITY 12.01-14.	\$0.00	D1	36%	\$0.00	\$16,944.00	\$15,249.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T12	TFSNAP CAPACITY 14.01-17.	\$0.00	D1	36%	\$0.00	\$18,476.00	\$16,628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T13	TFSNAP PCPTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$20,008.00	\$18,007.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T14	TFSNAP PCPTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$21,540.00	\$19,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T14-U	TFSNAP T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$806.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T15	TFSNAP PCPTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$23,072.00	\$20,764.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T16	TFSNAP PCPTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$24,604.00	\$22,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T17	TFSNAP PCPTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$26,136.00	\$23,522.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T18	TFSNAP PCPTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$27,668.00	\$24,901.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T19	TFSNAP PCPTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$29,200.00	\$26,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T20	TFSNAP PCPTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$30,732.00	\$27,658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T21	TFSNAP PCPTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$32,264.00	\$29,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T22	TFSNAP PCPTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$33,796.00	\$30,416.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T23	TFSNAP PCPTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$35,328.00	\$31,795.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T24	TFSNAP PCPTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$36,860.00	\$33,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T25	TFSNAP PCPTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$38,392.00	\$34,552.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T26	TFSNAP PCPTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$39,924.00	\$35,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T27	TFSNAP PCPTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$41,456.00	\$37,310.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T28	TFSNAP PCPTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$42,988.00	\$38,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T29	TFSNAP PCPTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$44,520.00	\$40,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T30	TFSNAP PCPTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$46,052.00	\$41,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T31	TFSNAP PCPTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$47,584.00	\$42,825.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T32	TFSNAP PCPTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$49,116.00	\$44,204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T33	TFSNAP PCPTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$50,648.00	\$45,583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T34	TFSNAP PCPTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$52,180.00	\$46,962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T35	TFSNAP PCPTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$53,712.00	\$48,340.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAP-T5-35U	TFSNAP T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,532.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SNAP-UPGL	TF-SNAP LITE BASE UPGRADE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TFSNAPAD-T1-4U	TF-SNAP ADD T1-T4 UPG	\$0.00	D1	36%	\$0.00	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T1	TF CAPACITY 0-250	\$0.00	D1	36%	\$0.00	\$3,802.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T10	TF CAPACITY 10.01-12.00	\$0.00	D1	36%	\$0.00	\$15,412.00	\$13,870.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T11	TF CAPACITY 12.01-14.00	\$0.00	D1	36%	\$0.00	\$16,944.00	\$15,249.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T12	TF CAPACITY 14.01-16.00	\$0.00	D1	36%	\$0.00	\$18,476.00	\$16,628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T13	TF CPCTY 17.01-20.00	\$0.00	D1	36%	\$0.00	\$20,008.00	\$18,007.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T14	TF CPCTY 20.01-23.00	\$0.00	D1	36%	\$0.00	\$21,540.00	\$19,386.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T1-4UP	TF T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$806.00	\$725.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T15	TF CPCTY 23.01-26.00	\$0.00	D1	36%	\$0.00	\$23,072.00	\$20,764.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T16	TF CPCTY 26.01-29.00	\$0.00	D1	36%	\$0.00	\$24,604.00	\$22,143.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T17	TF CPCTY 29.01-32.00	\$0.00	D1	36%	\$0.00	\$26,136.00	\$23,522.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T18	TF CPCTY 32.01-35.00	\$0.00	D1	36%	\$0.00	\$27,668.00	\$24,901.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T19	TF CPCTY 35.01-38.00	\$0.00	D1	36%	\$0.00	\$29,200.00	\$26,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T2	TF CAPACITY 25-500	\$0.00	D1	36%	\$0.00	\$4,608.00	\$4,147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T20	TF CPCTY 38.01-41.00	\$0.00	D1	36%	\$0.00	\$30,732.00	\$27,658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T21	TF CPCTY 41.01-44.00	\$0.00	D1	36%	\$0.00	\$32,264.00	\$29,037.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T22	TF CPCTY 44.01-47.00	\$0.00	D1	36%	\$0.00	\$33,796.00	\$30,416.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T23	TF CPCTY 47.01-50.00	\$0.00	D1	36%	\$0.00	\$35,328.00	\$31,795.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T24	TF CPCTY 50.01-53.00	\$0.00	D1	36%	\$0.00	\$36,860.00	\$33,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T25	TF CPCTY 53.01-56.00	\$0.00	D1	36%	\$0.00	\$38,392.00	\$34,552.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T26	TF CPCTY 56.01-59.00	\$0.00	D1	36%	\$0.00	\$39,924.00	\$35,931.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T27	TF CPCTY 59.01-62.00	\$0.00	D1	36%	\$0.00	\$41,456.00	\$37,310.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T28	TF CPCTY 62.01-65.00	\$0.00	D1	36%	\$0.00	\$42,988.00	\$38,689.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T29	TF CPCTY 65.01-68.00	\$0.00	D1	36%	\$0.00	\$44,520.00	\$40,068.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T3	TF CAPACITY 501-750	\$0.00	D1	36%	\$0.00	\$5,414.00	\$4,872.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T30	TF CPCTY 68.01-71.00	\$0.00	D1	36%	\$0.00	\$46,052.00	\$41,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T31	TF CPCTY 71.01-74.00	\$0.00	D1	36%	\$0.00	\$47,584.00	\$42,825.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T32	TF CPCTY 74.01-77.00	\$0.00	D1	36%	\$0.00	\$49,116.00	\$44,204.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T33	TF CPCTY 77.01-80.00	\$0.00	D1	36%	\$0.00	\$50,648.00	\$45,583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T34	TF CPCTY 80.01-83.00	\$0.00	D1	36%	\$0.00	\$52,180.00	\$46,962.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T35	TF CPCTY 83.01-86.00	\$0.00	D1	36%	\$0.00	\$53,712.00	\$48,340.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T4	TF CAPACITY 751-1,000	\$0.00	D1	36%	\$0.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T5	TF CAPACITY 1,012-2,000	\$0.00	D1	36%	\$0.00	\$7,752.00	\$6,976.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T5-30UP	TF T5-T30 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,532.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T5-35U	TF T5-T35 UPGRADE	\$0.00	D1	36%	\$0.00	\$1,532.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T6	TF CAPACITY 2,014-4,000	\$0.00	D1	36%	\$0.00	\$9,284.00	\$8,355.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T7	TF CAPACITY 4,016-8,000	\$0.00	D1	36%	\$0.00	\$10,816.00	\$9,734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T8	TF CAPACITY 6,018-8,000	\$0.00	D1	36%	\$0.00	\$12,348.00	\$11,113.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-T9	TF CAPACITY 8,0110-10,000	\$0.00	D1	36%	\$0.00	\$13,880.00	\$12,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T01	TF-SNAP ADD 0-250TB	\$0.00	D1	36%	\$0.00	\$1,900.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T02	TF-SNAP ADD 251-500TB	\$0.00	D1	36%	\$0.00	\$2,304.00	\$2,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T03	TF-SNAP ADD 501-750TB	\$0.00	D1	36%	\$0.00	\$2,708.00	\$2,437.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T04	TF-SNAP ADD 751-1,000TB	\$0.00	D1	36%	\$0.00	\$3,112.00	\$2,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T05	TF-SNAP ADD 1,012,000TB	\$0.00	D1	36%	\$0.00	\$3,878.00	\$3,490.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T06	TF-SNAP ADD 2,016,000TB	\$0.00	D1	36%	\$0.00	\$4,644.00	\$4,179.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T07	TF-SNAP ADD 4,018,000TB	\$0.00	D1</										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	TSNAPADD-T12	TF-SNAP ADD 14.01-17.00TB	\$0.00	D1	36%	\$0.00	\$9,240.00	\$8,316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T13	TF-SNAP ADD 17.01-20.00TB	\$0.00	D1	36%	\$0.00	\$10,006.00	\$9,005.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T14	TF-SNAP ADD 20.01-23.00TB	\$0.00	D1	36%	\$0.00	\$10,772.00	\$9,694.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T15	TF-SNAP ADD 23.01-26.00TB	\$0.00	D1	36%	\$0.00	\$11,538.00	\$10,384.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T16	TF-SNAP ADD 26.01-29.00TB	\$0.00	D1	36%	\$0.00	\$12,304.00	\$11,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T17	TF-SNAP ADD 29.01-32.00TB	\$0.00	D1	36%	\$0.00	\$13,070.00	\$11,763.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T18	TF-SNAP ADD 32.01-35.00TB	\$0.00	D1	36%	\$0.00	\$13,836.00	\$12,452.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T19	TF-SNAP ADD 35.01-38.00TB	\$0.00	D1	36%	\$0.00	\$14,602.00	\$13,141.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T20	TF-SNAP ADD 38.01-41.00TB	\$0.00	D1	36%	\$0.00	\$15,368.00	\$13,831.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T21	TF-SNAP ADD 41.01-44.00TB	\$0.00	D1	36%	\$0.00	\$16,134.00	\$14,520.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T22	TF-SNAP ADD 44.01-47.00TB	\$0.00	D1	36%	\$0.00	\$16,900.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T23	TF-SNAP ADD 47.01-50.00TB	\$0.00	D1	36%	\$0.00	\$17,666.00	\$15,899.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T24	TF-SNAP ADD 50.01-53.00TB	\$0.00	D1	36%	\$0.00	\$18,432.00	\$16,588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T25	TF-SNAP ADD 53.01-56.00TB	\$0.00	D1	36%	\$0.00	\$19,198.00	\$17,278.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T26	TF-SNAP ADD 56.01-59.00TB	\$0.00	D1	36%	\$0.00	\$19,964.00	\$17,967.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T27	TF-SNAP ADD 59.01-62.00TB	\$0.00	D1	36%	\$0.00	\$20,730.00	\$18,657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T28	TF-SNAP ADD 62.01-65.00TB	\$0.00	D1	36%	\$0.00	\$21,496.00	\$19,346.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T29	TF-SNAP ADD 65.01-68.00TB	\$0.00	D1	36%	\$0.00	\$22,262.00	\$20,035.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T30	TF-SNAP ADD 68.01-71.00TB	\$0.00	D1	36%	\$0.00	\$23,028.00	\$20,725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T31	TF-SNAP ADD 71.01-74.00TB	\$0.00	D1	36%	\$0.00	\$23,794.00	\$21,414.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T32	TF-SNAP ADD 74.01-77.00TB	\$0.00	D1	36%	\$0.00	\$24,560.00	\$22,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T33	TF-SNAP ADD 77.01-80.00TB	\$0.00	D1	36%	\$0.00	\$25,326.00	\$22,793.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T34	TF-SNAP ADD 80.01-83.00TB	\$0.00	D1	36%	\$0.00	\$26,092.00	\$23,482.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNAPADD-T35	TF-SNAP ADD 83.01-86.00TB	\$0.00	D1	36%	\$0.00	\$26,858.00	\$24,172.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSNPAD-T5-35U	TF-SNAP ADD T5-35 UPG	\$0.00	D1	36%	\$0.00	\$0.00	\$689.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-BAS	VMAX FAST ADD BASE LICENSE	\$5,510.00	D1	36%	\$3,526.40	\$1,102.00	\$991.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-C01	VMAX FAST ADD SOFTWARE 1TB (0-14TB)	\$615.00	D1	36%	\$393.60	\$123.00	\$110.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-C02	VMAX FAST ADD SOFTWARE 1TB (15-25TB)	\$578.00	D1	36%	\$369.92	\$115.60	\$104.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-C03	VMAX FAST ADD SOFTWARE 1TB (26-40TB)	\$508.00	D1	36%	\$325.12	\$101.60	\$91.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-C04	VMAX FAST ADD SOFTWARE 1TB (41-60TB)	\$473.00	D1	36%	\$302.72	\$94.60	\$85.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-C05	VMAX FAST ADD SOFTWARE 1TB (61-100TB)	\$452.00	D1	36%	\$289.28	\$90.40	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-C06	VMAX FAST ADD SOFTWARE 1TB (101-150TB)	\$406.00	D1	36%	\$259.84	\$81.20	\$73.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-C07	VMAX FAST ADD SOFTWARE 1TB (151-250TB)	\$365.00	D1	36%	\$233.60	\$73.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-C08	VMAX FAST ADD SOFTWARE 1TB (251-400TB)	\$316.00	D1	36%	\$202.24	\$63.20	\$56.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-C09	VMAX FAST ADD SOFTWARE 1TB (401-600TB)	\$271.00	D1	36%	\$173.44	\$54.80	\$48.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-C10	VMAX FAST ADD SOFTWARE 1TB (601-1000TB)	\$240.00	D1	36%	\$153.60	\$48.00	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-C11	VMAX FAST ADD 1TB (100TB OR GREATER)	\$209.00	D1	36%	\$133.76	\$41.80	\$37.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-N01	VMAX FAST ADD SOFTWARE 1TB (0-14TB) NLT3	\$308.00	D1	36%	\$197.12	\$61.60	\$55.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-N02	VMAX FAST ADD 1TB (15-25TB) NLT3	\$289.00	D1	36%	\$184.96	\$57.80	\$52.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-N03	VMAX FAST ADD 1TB (26-40TB) NLT3	\$254.00	D1	36%	\$162.56	\$50.80	\$45.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-N04	VMAX FAST ADD 1TB (41-60TB) NLT3	\$236.00	D1	36%	\$151.04	\$47.20	\$42.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-N05	VMAX FAST ADD 1TB (61-100TB) NLT3	\$226.00	D1	36%	\$144.64	\$45.20	\$40.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-N06	VMAX FAST ADD 1TB (101-150TB) NLT3	\$203.00	D1	36%	\$129.92	\$40.60	\$36.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-N07	VMAX FAST ADD 1TB (151-250TB) NLT3	\$182.00	D1	36%	\$116.48	\$36.40	\$32.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-N08	VMAX FAST ADD 1TB (251-400TB) NLT3	\$158.00	D1	36%	\$101.12	\$33.60	\$28.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-N09	VMAX FAST ADD 1TB (401-600TB) NLT3	\$136.00	D1	36%	\$87.04	\$27.20	\$24.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-N10	VMAX FAST ADD 1TB (601-1000TB) NLT3	\$120.00	D1	36%	\$76.80	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-N11	VMAX FAST ADD 1TB (1001TB OR GREATER) NL	\$104.00	D1	36%	\$66.56	\$20.80	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTADD-UPG	VMAX FAST ADD UPGRADE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-BAS	VMAX FAST PKG BASE LICENSE	\$13,829.00	D1	36%	\$8,850.56	\$2,765.80	\$2,489.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-C01	VMAX FAST PKG SOFTWARE 1TB (0-14TB)	\$1,544.00	D1	36%	\$988.16	\$308.80	\$277.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-C02	VMAX FAST PKG SOFTWARE 1TB (15-25TB)	\$1,449.00	D1	36%	\$927.36	\$289.80	\$260.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-C03	VMAX FAST PKG SOFTWARE 1TB (26-40TB)	\$1,274.00	D1	36%	\$815.36	\$264.80	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-C04	VMAX FAST PKG SOFTWARE 1TB (41-60TB)	\$1,186.00	D1	36%	\$759.04	\$237.20	\$213.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-C05	VMAX FAST PKG SOFTWARE 1TB (61-100TB)	\$1,134.00	D1	36%	\$725.76	\$226.80	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-C06	VMAX FAST PKG SOFTWARE 1TB (101-150TB)	\$1,021.00	D1	36%	\$653.44	\$204.20	\$183.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-C07	VMAX FAST PKG SOFTWARE 1TB (151-250TB)	\$917.00	D1	36%	\$586.88	\$183.40	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-C08	VMAX FAST PKG SOFTWARE 1TB (251-400TB)	\$794.00	D1	36%	\$508.16	\$158.80	\$142.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-C09	VMAX FAST PKG SOFTWARE 1TB (401-600TB)	\$680.00	D1	36%	\$435.20	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-C10	VMAX FAST PKG SOFTWARE 1TB (601-1000TB)	\$602.00	D1	36%	\$385.28	\$120.40	\$108.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-C11	VMAX FAST PKG 1TB (100TB OR GREATER)	\$523.00	D1	36%	\$334.72	\$104.60	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-N01	VMAX FAST PKG SOFTWARE 1TB (0-14TB) NLT3	\$772.00	D1	36%	\$494.08	\$154.40	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-N02	VMAX FAST PKG 1TB (15-25TB) NLT3	\$724.00	D1	36%	\$463.36	\$144.80	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-N03	VMAX FAST PKG 1TB (26-40TB) NLT3	\$637.00	D1	36%	\$407.68	\$127.40	\$114.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-N04	VMAX FAST PKG 1TB (41-60TB) NLT3	\$593.00	D1	36%	\$379.52	\$118.60	\$106.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-N05	VMAX FAST PKG 1TB (61-100TB) NLT3	\$567.00	D1	36%	\$362.88	\$113.40	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-N06	VMAX FAST PKG 1TB (101-150TB) NLT3	\$510.00	D1	36%	\$326.40	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-N07	VMAX FAST PKG 1TB (151-250TB) NLT3	\$458.00	D1	36%	\$293.12	\$91.60	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-N08	VMAX FAST PKG 1TB (251-400TB) NLT3	\$397.00	D1	36%	\$254.08	\$79.40	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-N09	VMAX FAST PKG 1TB (401-600TB) NLT3	\$341.00	D1	36%	\$218.24	\$68.20	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-N10	VMAX FAST PKG 1TB (601-1000TB) NLT3	\$301.00	D1	36%	\$192.64	\$60.20	\$54.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-N11	VMAX FAST PKG 1TB (1001TB OR GREATER) NL	\$262.00	D1	36%	\$167.68	\$52.40	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-FASTPKG-UPG	VMAX FAST PKG UPGRADE LICENSE	\$0.00	D1	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VLGX-ESN-UPG	VOL LOGIX TO ESN MGR UPG	\$7,200.00	D1	36%	\$4,608.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VLGX-SM-UPG	VOL TO SAN MGR UP	\$6,480.00	D1	36%	\$4,147.20	\$1,296.00	\$1,166.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VLGX-T1-4UP	VLGX MGR T1-T4 UPGRADE	\$0.00	D1	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VLGX-T5-12UP	VLGX MGR T5-T12 UPGRADE	\$0.00	D1	36%	\$0.00	\$950.00	\$855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-BAS	VMAX MAINFRAME PKG BASE	\$30,650.00	D1	36%	\$19,616.00	\$6,130.00	\$5,517.00	\$0.00</					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-104-666	RP/SE LOC UG FOR CX3-10, AX4-5 = IC	\$0.00	D2	36%	\$0.00	\$310.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-667	RP/SE LOC UG FOR CX3-20, CX4-120 = IC	\$0.00	D2	36%	\$0.00	\$455.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-668	RP/SE LOC UG FOR CX3-40, CX4-240 = IC	\$0.00	D2	36%	\$0.00	\$1,310.00	\$1,179.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-669	RP/SE LOC UG FOR CX3-80 CX4-480 = IC	\$0.00	D2	36%	\$0.00	\$2,040.00	\$1,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-670	RP/SE LOC UG FOR CX4-960 = IC	\$0.00	D2	36%	\$0.00	\$2,540.00	\$2,286.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-671	RP/SE REM UPGRADE TO LOC & REM = IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-672	RP/SE LOC UPGRADE TO REM = IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-382	SRMSUITE CENTERA (NODE PAIR) =ID	\$0.00	D2	36%	\$0.00	\$594.00	\$534.60	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-483	SRMSUITE UP/ENR CENTERA (NODE PAIR) =ID	\$0.00	D2	36%	\$0.00	\$154.00	\$138.60	\$123.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-777	VIPIR SRM CENTERA (NODE PAIR) =ID	\$2,970.00	D2	36%	\$1,900.80	\$594.00	\$534.60	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-202	VIPIR SRM UPG FOR CENTERA =ID	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-213	VIPIR SRM UPG FOR CENTERA =ID	\$0.00	D2	36%	\$0.00	\$1,240.00	\$1,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL45-T10	ACCESSLOGIX FC4500, T10	\$0.00	D2	36%	\$0.00	\$8,912.00	\$8,020.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL45-T11	ACCESSLOGIX FC4500, T11	\$0.00	D2	36%	\$0.00	\$10,076.00	\$9,068.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL45-T12	ACCESSLOGIX FC4500, T12	\$0.00	D2	36%	\$0.00	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL45-T2	ACCESSLOGIX FC4500, T2	\$0.00	D2	36%	\$0.00	\$1,472.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL45-T3	ACCESSLOGIX FC4500, T3	\$0.00	D2	36%	\$0.00	\$1,706.00	\$1,535.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL45-T4	ACCESSLOGIX FC4500, T4	\$0.00	D2	36%	\$0.00	\$1,938.00	\$1,744.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL45-T5	ACCESSLOGIX FC4500, T5	\$0.00	D2	36%	\$0.00	\$3,100.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL45-T6	ACCESSLOGIX FC4500, T6	\$0.00	D2	36%	\$0.00	\$4,262.00	\$3,835.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL45-T7	ACCESSLOGIX FC4500, T7	\$0.00	D2	36%	\$0.00	\$5,426.00	\$4,883.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL45-T8	ACCESSLOGIX FC4500, T8	\$0.00	D2	36%	\$0.00	\$6,588.00	\$5,929.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL45-T9	ACCESSLOGIX FC4500, T9	\$0.00	D2	36%	\$0.00	\$7,750.00	\$6,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T1	ACCESS LOGIX FC4700, T1	\$0.00	D2	36%	\$0.00	\$1,240.00	\$1,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T10	ACCESSLOGIX FC4700, T10	\$0.00	D2	36%	\$0.00	\$8,912.00	\$8,020.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T11	ACCESSLOGIX FC4700, T11	\$0.00	D2	36%	\$0.00	\$10,076.00	\$9,068.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T12	ACCESSLOGIX FC4700, T12	\$0.00	D2	36%	\$0.00	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T2	ACCESSLOGIX FC4700, T2	\$0.00	D2	36%	\$0.00	\$1,472.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T3	ACCESSLOGIX FC4700, T3	\$0.00	D2	36%	\$0.00	\$1,706.00	\$1,535.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T4	ACCESSLOGIX FC4700, T4	\$0.00	D2	36%	\$0.00	\$1,938.00	\$1,744.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T5	ACCESS LOGIX FC4700, T5	\$0.00	D2	36%	\$0.00	\$3,100.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T6	ACCESSLOGIX FC4700, T6	\$0.00	D2	36%	\$0.00	\$4,262.00	\$3,835.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T7	ACCESSLOGIX FC4700, T7	\$0.00	D2	36%	\$0.00	\$5,426.00	\$4,883.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T8	ACCESSLOGIX FC4700, T8	\$0.00	D2	36%	\$0.00	\$6,588.00	\$5,929.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACL47-T9	ACCESSLOGIX FC4700, T9	\$0.00	D2	36%	\$0.00	\$7,750.00	\$6,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFS-120	ADVANCED FAST SUITE FOR THE CX4/NS-120	\$0.00	D2	36%	\$0.00	\$1,350.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFS-240	EMC ADVANCED FAST SUITE FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$6,750.00	\$6,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFS-240UPG	FAST SUITE - UPGRADE TO CX4-240 PLATFORM	\$0.00	D2	36%	\$0.00	\$6,750.00	\$6,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFS-480	ADVANCED FAST SUITE FOR THE CX4/NS-480	\$0.00	D2	36%	\$0.00	\$17,550.00	\$15,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFS-480UPG	FAST SUITE - UPGRADE TO CX4-480 PLATFORM	\$0.00	D2	36%	\$0.00	\$17,550.00	\$15,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFS-960	ADVANCED FAST SUITE FOR THE CX4/NS-960	\$0.00	D2	36%	\$0.00	\$28,350.00	\$25,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFS-960UPG	FAST SUITE - UPGRADE TO CX4-960 PLATFORM	\$0.00	D2	36%	\$0.00	\$28,350.00	\$25,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL200-KIT	CX200 ACCESS LOGIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL200-KIT303	CX200 ACC LGX V2.04 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL200-KIT308	CX200 ACC LGX V2.05 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-KIT	CX400 ACCESS LOGIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-KIT303	CX400 ACC LGX V2.04 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-KIT308	CX400 ACC LGX V2.05 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-NAS	CX400 ACCESSLOGIX FOR NAS	\$0.00	D2	36%	\$0.00	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T1	CX400 ACCESS LOGIX TIER 1	\$0.00	D2	36%	\$0.00	\$620.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T10	CX400 ACCESS LOGIX TIER 10	\$0.00	D2	36%	\$0.00	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T11	CX400 ACCESS LOGIX TIER 11	\$0.00	D2	36%	\$0.00	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T12	CX400 ACCESS LOGIX TIER 12	\$0.00	D2	36%	\$0.00	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400T-T4	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$116.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T2	CX400 ACCESS LOGIX TIER 2	\$0.00	D2	36%	\$0.00	\$736.00	\$662.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T3	CX400 ACCESS LOGIX TIER 3	\$0.00	D2	36%	\$0.00	\$968.00	\$871.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T4	CX400 ACCESS LOGIX TIER 4	\$0.00	D2	36%	\$0.00	\$1,550.00	\$1,395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T5	CX400 ACCESS LOGIX TIER 5	\$0.00	D2	36%	\$0.00	\$582.00	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400T5-T12	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$582.00	\$523.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400T5-T8	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$2,132.00	\$1,918.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T6	CX400 ACCESS LOGIX TIER 6	\$0.00	D2	36%	\$0.00	\$2,712.00	\$2,440.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T7	CX400 ACCESS LOGIX TIER 7	\$0.00	D2	36%	\$0.00	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T8	CX400 ACCESS LOGIX TIER 8	\$0.00	D2	36%	\$0.00	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400-T9	CX400 ACCESS LOGIX TIER 9	\$0.00	D2	36%	\$0.00	\$3,294.00	\$2,964.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL400T9-T12	CX400 ACCESS-LGX UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL45T1-T4	ACCESSLOGIX FC4500, T1-T4	\$0.00	D2	36%	\$0.00	\$232.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL45T5-T12	ACCESSLOGIX FC4500, T5-T12	\$0.00	D2	36%	\$0.00	\$1,162.00	\$1,045.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-KIT	CX600 ACCESS LOGIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-KIT303	CX600 ACC LGX V2.04 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-KIT308	CX600 ACC LGX V2.05 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-NAS	CX600 ACCESSLOGIX FOR NAS	\$0.00	D2	36%	\$0.00	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-T1	CX600 ACCESS LOGIX TIER 1	\$0.00	D2	36%	\$0.00	\$1,240.00	\$1,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-T10	CX600 ACCESS LOGIX TIER 10	\$0.00	D2	36%	\$0.00	\$8,912.00	\$8,020.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-T11	CX600 ACCESS LOGIX TIER 11	\$0.00	D2	36%	\$0.00	\$10,076.00	\$9,068.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-T12	CX600 ACCESS LOGIX TIER 12	\$0.00	D2	36%	\$0.00	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AL600-T19	CX600 ACCESS LOGIX T19	\$0.00	D2	36%	\$0.00	\$11,238.00	\$10,114.20	\$0.00	\$0.00	\$0.00	\$0.00</			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CC-CLPKLT-T28	CC CLARIION PKG LITE T28	\$0.00	D2	36%	\$0.00	\$34,936.00	\$31,442.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPKLT-T29	CC CLARIION PKG LITE T29	\$0.00	D2	36%	\$0.00	\$36,316.00	\$32,684.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPKLT-T30	CC CLARIION PKG LITE T30	\$0.00	D2	36%	\$0.00	\$37,696.00	\$33,926.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPKLT-T31	CC CLARIION PKG LITE T31	\$0.00	D2	36%	\$0.00	\$39,076.00	\$35,168.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T1	CC511 CLARIION PKG T1	\$0.00	D2	36%	\$0.00	\$1,436.00	\$1,292.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T10	CC511 CLARIION PKG T10	\$0.00	D2	36%	\$0.00	\$15,512.00	\$13,960.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T11	CC511 CLARIION PKG T11	\$0.00	D2	36%	\$0.00	\$17,772.00	\$15,994.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T12	CC511 CLARIION PKG T12	\$0.00	D2	36%	\$0.00	\$20,032.00	\$18,028.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T13	CC511 CLARIION PKG T13	\$0.00	D2	36%	\$0.00	\$22,292.00	\$20,062.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T14	CC511 CLARIION PKG T14	\$0.00	D2	36%	\$0.00	\$24,552.00	\$22,096.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T15	CC511 CLARIION PKG T15	\$0.00	D2	36%	\$0.00	\$26,812.00	\$24,130.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T16	CC511 CLARIION PKG T16	\$0.00	D2	36%	\$0.00	\$29,072.00	\$26,164.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T17	CC511 CLARIION PKG T17	\$0.00	D2	36%	\$0.00	\$31,332.00	\$28,198.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T18	CC511 CLARIION PKG T18	\$0.00	D2	36%	\$0.00	\$33,592.00	\$30,232.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T19	CC511 CLARIION PKG T19	\$0.00	D2	36%	\$0.00	\$35,852.00	\$32,266.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T2	CC511 CLARIION PKG T2	\$0.00	D2	36%	\$0.00	\$1,856.00	\$1,670.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T20	CC511 CLARIION PKG T20	\$0.00	D2	36%	\$0.00	\$38,112.00	\$34,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T21	CC511 CLARIION PKG T21	\$0.00	D2	36%	\$0.00	\$40,372.00	\$36,334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T22	CC511 CLARIION PKG T22	\$0.00	D2	36%	\$0.00	\$42,632.00	\$38,368.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T23	CC511 CLARIION PKG T23	\$0.00	D2	36%	\$0.00	\$44,892.00	\$40,402.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T24	CC511 CLARIION PKG T24	\$0.00	D2	36%	\$0.00	\$47,152.00	\$42,436.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T25	CC511 CLARIION PKG T25	\$0.00	D2	36%	\$0.00	\$49,412.00	\$44,469.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T26	CC511 CLARIION PKG T26	\$0.00	D2	36%	\$0.00	\$51,672.00	\$46,503.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T27	CC511 CLARIION PKG T27	\$0.00	D2	36%	\$0.00	\$53,932.00	\$48,537.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T28	CC511 CLARIION PKG T28	\$0.00	D2	36%	\$0.00	\$56,192.00	\$50,571.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T29	CC511 CLARIION PKG T29	\$0.00	D2	36%	\$0.00	\$58,452.00	\$52,605.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T3	CC511 CLARIION PKG T3	\$0.00	D2	36%	\$0.00	\$2,274.00	\$2,046.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T30	CC511 CLARIION PKG T30	\$0.00	D2	36%	\$0.00	\$60,712.00	\$54,639.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T31	CC511 CLARIION PKG T31	\$0.00	D2	36%	\$0.00	\$62,972.00	\$56,673.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T4	CC511 CLARIION PKG T4	\$0.00	D2	36%	\$0.00	\$2,692.00	\$2,422.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T5	CC511 CLARIION PKG T5	\$0.00	D2	36%	\$0.00	\$4,212.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T6	CC511 CLARIION PKG T6	\$0.00	D2	36%	\$0.00	\$6,472.00	\$5,824.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T7	CC511 CLARIION PKG T7	\$0.00	D2	36%	\$0.00	\$8,732.00	\$7,858.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T8	CC511 CLARIION PKG T8	\$0.00	D2	36%	\$0.00	\$10,992.00	\$9,892.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-CLPK-T9	CC511 CLARIION PKG T9	\$0.00	D2	36%	\$0.00	\$13,252.00	\$11,926.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T01	PERF MGR CL 0-250	\$0.00	D2	36%	\$0.00	\$434.00	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T02	PERF MGR CL 251-500	\$0.00	D2	36%	\$0.00	\$550.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T03	PERF MGR CL 501-750	\$0.00	D2	36%	\$0.00	\$666.00	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T04	PERF MGR CL 751-1,000	\$0.00	D2	36%	\$0.00	\$782.00	\$703.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T05	PERF MGR CL 1,01-2,000	\$0.00	D2	36%	\$0.00	\$1,312.00	\$1,180.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T06	PERF MGR CL 2,01-4,000	\$0.00	D2	36%	\$0.00	\$1,842.00	\$1,657.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T07	PERF MGR CL 4,01-8,000	\$0.00	D2	36%	\$0.00	\$2,372.00	\$2,134.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T08	PERF MGR CL 8,01-10,000	\$0.00	D2	36%	\$0.00	\$2,902.00	\$2,611.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T09	PERF MGR CL 10,01-12,000	\$0.00	D2	36%	\$0.00	\$3,432.00	\$3,088.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T10	PERF MGR CL 12,01-14,000	\$0.00	D2	36%	\$0.00	\$3,962.00	\$3,565.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T11	PERF MGR CL 14,01-17,000	\$0.00	D2	36%	\$0.00	\$4,492.00	\$4,042.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T12	PERF MGR CL 17,01-20,000	\$0.00	D2	36%	\$0.00	\$5,022.00	\$4,519.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T13	PERF MGR CL 20,01-23,000	\$0.00	D2	36%	\$0.00	\$5,552.00	\$4,996.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T14	PERF MGR CL 23,01-26,000	\$0.00	D2	36%	\$0.00	\$6,082.00	\$5,473.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T15	PERF MGR CL 26,01-29,000	\$0.00	D2	36%	\$0.00	\$6,612.00	\$5,950.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T16	PERF MGR CL 29,01-32,000	\$0.00	D2	36%	\$0.00	\$7,142.00	\$6,427.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T17	PERF MGR CL 32,01-35,000	\$0.00	D2	36%	\$0.00	\$7,672.00	\$6,904.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T18	PERF MGR CL 35,01-38,000	\$0.00	D2	36%	\$0.00	\$8,202.00	\$7,381.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T19	PERF MGR CL 38,01-41,000	\$0.00	D2	36%	\$0.00	\$8,732.00	\$7,858.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T20	PERF MGR CL 41,01-44,000	\$0.00	D2	36%	\$0.00	\$9,262.00	\$8,335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T21	PERF MGR CL 44,01-47,000	\$0.00	D2	36%	\$0.00	\$9,792.00	\$8,812.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T22	PERF MGR CL 47,01-50,000	\$0.00	D2	36%	\$0.00	\$10,322.00	\$9,268.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T23	PERF MGR CL 50,01-53,000	\$0.00	D2	36%	\$0.00	\$10,852.00	\$9,768.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T24	PERF MGR CL 53,01-56,000	\$0.00	D2	36%	\$0.00	\$11,382.00	\$10,243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T25	PERF MGR CL 56,01-59,000	\$0.00	D2	36%	\$0.00	\$11,912.00	\$10,720.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T26	PERF MGR CL 59,01-62,000	\$0.00	D2	36%	\$0.00	\$12,442.00	\$11,197.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T27	PERF MGR CL 62,01-65,000	\$0.00	D2	36%	\$0.00	\$12,972.00	\$11,674.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T28	PERF MGR CL 65,01-68,000	\$0.00	D2	36%	\$0.00	\$13,502.00	\$12,151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T29	PERF MGR CL 68,01-71,000	\$0.00	D2	36%	\$0.00	\$14,032.00	\$12,628.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T30	PERF MGR CL 71,01-74,000	\$0.00	D2	36%	\$0.00	\$14,562.00	\$13,105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-PFM-CL-T31	PERF MGR CL 74,01-77,000	\$0.00	D2	36%	\$0.00	\$15,092.00	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-ALS-T1	CC5.1 SAN MGR-CLAR 45 T1	\$0.00	D2	36%	\$0.00	\$2,232.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-ALS-T10	CC5.1 SAN MGR-CLAR 45 T10	\$0.00	D2	36%	\$0.00	\$8,352.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-ALS-T11	CC5.1 SAN MGR-CLAR 45 T11	\$0.00	D2	36%	\$0.00	\$9,274.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-ALS-T12	CC5.1 SAN MGR-CLAR 45 T12	\$0.00	D2	36%	\$0.00	\$10,196.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-ALS-T13	CC5.1 SAN MGR-CLAR 45 T13	\$0.00	D2	36%	\$0.00	\$11,118.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-ALS-T14	CC5.1 SAN MGR-CLAR 45 T14	\$0.00	D2	36%	\$0.00	\$12,040.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-ALS-T15	CC5.1 SAN MGR-CLAR 45 T15	\$0.00	D2	36%	\$0.00	\$12,962.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-ALS-T16	CC5.1 SAN MGR-CLAR 45 T16	\$0.00	D2	36%	\$0.00	\$13,884.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CC-SM-AL6-T9	CC5.1 SAN MGR-CLAR 45 T9	\$0.00	D2	36%	\$0.00	\$7,430.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T1	CC5.1 SAN MGR-CLAR 47 T1	\$0.00	D2	36%	\$0.00	\$2,232.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T10	CC5.1 SAN MGR-CLAR 47 T10	\$0.00	D2	36%	\$0.00	\$8,352.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T11	CC5.1 SAN MGR-CLAR 47 T11	\$0.00	D2	36%	\$0.00	\$9,274.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T12	CC5.1 SAN MGR-CLAR 47 T12	\$0.00	D2	36%	\$0.00	\$10,196.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T13	CC5.1 SAN MGR-CLAR 47 T13	\$0.00	D2	36%	\$0.00	\$11,118.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T14	CC5.1 SAN MGR-CLAR 47 T14	\$0.00	D2	36%	\$0.00	\$12,040.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T15	CC5.1 SAN MGR-CLAR 47 T15	\$0.00	D2	36%	\$0.00	\$12,962.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T16	CC5.1 SAN MGR-CLAR 47 T16	\$0.00	D2	36%	\$0.00	\$13,884.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T17	CC5.1 SAN MGR-CLAR 47 T17	\$0.00	D2	36%	\$0.00	\$14,806.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T18	CC5.1 SAN MGR-CLAR 47 T18	\$0.00	D2	36%	\$0.00	\$15,728.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T2	CC5.1 SAN MGR-CLAR 47 T2	\$0.00	D2	36%	\$0.00	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T3	CC5.1 SAN MGR-CLAR 47 T3	\$0.00	D2	36%	\$0.00	\$2,624.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T4	CC5.1 SAN MGR-CLAR 47 T4	\$0.00	D2	36%	\$0.00	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T5	CC5.1 SAN MGR-CLAR 47 T5	\$0.00	D2	36%	\$0.00	\$3,742.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T6	CC5.1 SAN MGR-CLAR 47 T6	\$0.00	D2	36%	\$0.00	\$4,664.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T7	CC5.1 SAN MGR-CLAR 47 T7	\$0.00	D2	36%	\$0.00	\$5,586.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T8	CC5.1 SAN MGR-CLAR 47 T8	\$0.00	D2	36%	\$0.00	\$6,508.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-AL7-T9	CC5.1 SAN MGR-CLAR 47 T9	\$0.00	D2	36%	\$0.00	\$7,430.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T01	CC SANMGR-CLARION T01	\$0.00	D2	36%	\$0.00	\$2,232.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T02	CC SANMGR-CLARION T02	\$0.00	D2	36%	\$0.00	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T03	CC SANMGR-CLARION T03	\$0.00	D2	36%	\$0.00	\$2,624.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T04	CC SANMGR-CLARION T04	\$0.00	D2	36%	\$0.00	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T05	CC SANMGR-CLARION T05	\$0.00	D2	36%	\$0.00	\$3,742.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T06	CC SANMGR-CLARION T06	\$0.00	D2	36%	\$0.00	\$4,664.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T07	CC SANMGR-CLARION T07	\$0.00	D2	36%	\$0.00	\$5,586.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T08	CC SANMGR-CLARION T08	\$0.00	D2	36%	\$0.00	\$6,508.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T09	CC SANMGR-CLARION T09	\$0.00	D2	36%	\$0.00	\$7,430.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T10	CC SANMGR-CLARION T10	\$0.00	D2	36%	\$0.00	\$8,352.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T11	CC SANMGR-CLARION T11	\$0.00	D2	36%	\$0.00	\$9,274.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T12	CC SANMGR-CLARION T12	\$0.00	D2	36%	\$0.00	\$10,196.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T13	CC SANMGR-CLARION T13	\$0.00	D2	36%	\$0.00	\$11,118.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T14	CC SANMGR-CLARION T14	\$0.00	D2	36%	\$0.00	\$12,040.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T15	CC SANMGR-CLARION T15	\$0.00	D2	36%	\$0.00	\$12,962.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T16	CC SANMGR-CLARION T16	\$0.00	D2	36%	\$0.00	\$13,884.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T17	CC SANMGR-CLARION T17	\$0.00	D2	36%	\$0.00	\$14,806.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T18	CC SANMGR-CLARION T18	\$0.00	D2	36%	\$0.00	\$15,728.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T19	CC SANMGR-CLARION T19	\$0.00	D2	36%	\$0.00	\$16,650.00	\$14,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T20	CC SANMGR-CLARION T20	\$0.00	D2	36%	\$0.00	\$17,572.00	\$15,814.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T21	CC SANMGR-CLARION T21	\$0.00	D2	36%	\$0.00	\$18,494.00	\$16,644.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T22	CC SANMGR-CLARION T22	\$0.00	D2	36%	\$0.00	\$19,416.00	\$17,474.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T23	CC SANMGR-CLARION T23	\$0.00	D2	36%	\$0.00	\$20,338.00	\$18,304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T24	CC SANMGR-CLARION T24	\$0.00	D2	36%	\$0.00	\$21,260.00	\$19,134.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T25	CC SANMGR-CLARION T25	\$0.00	D2	36%	\$0.00	\$22,182.00	\$19,963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T26	CC SANMGR-CLARION T26	\$0.00	D2	36%	\$0.00	\$23,104.00	\$20,793.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T27	CC SANMGR-CLARION T27	\$0.00	D2	36%	\$0.00	\$24,026.00	\$21,623.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T28	CC SANMGR-CLARION T28	\$0.00	D2	36%	\$0.00	\$24,948.00	\$22,453.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T29	CC SANMGR-CLARION T29	\$0.00	D2	36%	\$0.00	\$25,870.00	\$23,283.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T30	CC SANMGR-CLARION T30	\$0.00	D2	36%	\$0.00	\$26,792.00	\$24,112.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CL-T31	CC SANMGR-CLARION T31	\$0.00	D2	36%	\$0.00	\$27,714.00	\$24,942.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T01	CC SM CL CX2 0.00-.25	\$0.00	D2	36%	\$0.00	\$2,232.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T02	CC SM CL CX2 .251-.50	\$0.00	D2	36%	\$0.00	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T03	CC SM CL CX2 .501-.75	\$0.00	D2	36%	\$0.00	\$2,624.00	\$2,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T04	CC SM CL CX2 .751-1.0	\$0.00	D2	36%	\$0.00	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T05	CC SM CL CX2 1.01-2.0	\$0.00	D2	36%	\$0.00	\$3,742.00	\$3,367.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T06	CC SM CL CX2 2.01-4.0	\$0.00	D2	36%	\$0.00	\$4,664.00	\$4,197.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T07	CC SM CL CX2 4.01-8.0	\$0.00	D2	36%	\$0.00	\$5,586.00	\$5,027.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T08	CC SM CL CX2 8.01-16.0	\$0.00	D2	36%	\$0.00	\$6,508.00	\$5,857.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T09	CC SM CL CX2 16.01-32.0	\$0.00	D2	36%	\$0.00	\$7,430.00	\$6,687.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T10	CC SM CL CX2 32.01-64.0	\$0.00	D2	36%	\$0.00	\$8,352.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T11	CC SM CL CX2 64.01-128.0	\$0.00	D2	36%	\$0.00	\$9,274.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX2-T12	CC SM CL CX2 128.01-256.0	\$0.00	D2	36%	\$0.00	\$10,196.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T1	SAN MGR CX400 0-.250	\$0.00	D2	36%	\$0.00	\$2,232.00	\$2,008.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T10	SAN MGR CX400 10.01-12.00	\$0.00	D2	36%	\$0.00	\$8,352.00	\$7,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T11	SAN MGR CX400 12.01-14.00	\$0.00	D2	36%	\$0.00	\$9,274.00	\$8,346.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T12	SAN MGR CX400 14.01-17.00	\$0.00	D2	36%	\$0.00	\$10,196.00	\$9,176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T13	SAN MGR CX400 17.01-20.00	\$0.00	D2	36%	\$0.00	\$11,118.00	\$10,006.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T14	SAN MGR CX400 20.01-23.00	\$0.00	D2	36%	\$0.00	\$12,040.00	\$10,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T15	SAN MGR CX400 23.01-26.00	\$0.00	D2	36%	\$0.00	\$12,962.00	\$11,665.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T16	SAN MGR CX400 26.01-29.00	\$0.00	D2	36%	\$0.00	\$13,884.00	\$12,495.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T17	SAN MGR CX400 29.01-32.00	\$0.00	D2	36%	\$0.00	\$14,806.00	\$13,325.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T18	SAN MGR CX400 32.01-35.00	\$0.00	D2	36%	\$0.00	\$15,728.00	\$14,155.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T2	SAN MGR CX400 .251-.500	\$0.00	D2	36%	\$0.00	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-SM-CX4-T3	SAN MGR CX400 .501-.750	\$0.00	D2											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	CNRRANRUPG3	1 ACSNODE PTY UPGRADE	\$8,000.00	D2	36%	\$5,120.00	\$720.00	\$560.00	\$560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCAPEX	CNR 4N CAP EXPAN SW	\$50,000.00	D2	36%	\$32,000.00	\$4,500.00	\$3,500.00	\$3,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCBRMBWSW	CNR BACKUP AND REC MOD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCBRLMIC	BACKUP & RECVRY RTU LIC	\$0.00	D2	36%	\$0.00	\$950.00	\$855.00	\$760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCELIC	CENTERA COMP ED RTU LIC	\$12,400.00	D2	36%	\$7,936.00	\$2,480.00	\$2,232.00	\$1,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCELICG4	CE SW RTU LIC	\$9,600.00	D2	36%	\$6,144.00	\$1,920.00	\$1,728.00	\$1,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCEPLUSG4	CE SW RTU LIC	\$9,600.00	D2	36%	\$6,144.00	\$1,920.00	\$1,728.00	\$1,536.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCEPLUSLIC	CENTERA COMP ED PLUS RTU	\$12,400.00	D2	36%	\$7,936.00	\$2,480.00	\$2,232.00	\$1,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCHBKLIC	4 NODE CHARGEBACK RTU LIC	\$3,000.00	D2	36%	\$1,920.00	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCNSLSWKIT	4SSY CENTERA CONSOLE SOFTWARE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCNSLESWSW	CONSOLE SWA LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCUAESW	CNR EXT DELL CUA SW	\$0.00	D2	36%	\$0.00	\$2,320.00	\$2,088.00	\$1,856.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCUAISW	CNR INT BOX CUA SW	\$11,600.00	D2	36%	\$7,424.00	\$2,320.00	\$2,088.00	\$1,856.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRFMA6HASW	RAINFINITY FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRFMA6SW	RAINFINITY FMA APPLIANCE	\$0.00	D2	36%	\$0.00	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRFMA7HASW	FMA HA APPLIANCE	\$20,000.00	D2	36%	\$12,800.00	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRFMA7SW	FMA APPLIANCE	\$42,500.00	D2	36%	\$27,200.00	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRGTWYPROG	UNIV ACCESS PROGRAM	\$1.00	D2	36%	\$0.64	\$0.20	\$0.18	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSDK	CNR ENT SW DV KIT	\$11,630.00	D2	36%	\$7,443.20	\$2,326.00	\$2,093.40	\$1,860.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSEEKLIC	4 NODE RTU CNR SEEK LIC	\$4,000.00	D2	36%	\$2,560.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSKCBLIC	4N SEEK & CHECK RTU LIC	\$5,000.00	D2	36%	\$3,200.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSWRK2RK	CNR RACK TO RACK ENT SW	\$3,000.00	D2	36%	\$1,920.00	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRTOOLSWSW	EMC CENTERA CUSTOMER TOOLS & DOCUMENTATI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRVASRV	EMC CENTERA VIRTUAL ARCHIVE BASE SOFTWARE	\$8,000.00	D2	36%	\$5,120.00	\$1,600.00	\$1,440.00	\$1,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMP-120	EMC COMPRESSION FOR THE CX4-120 /NS-120	\$0.00	D2	36%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMP-240	EMC COMPRESSION FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMP-240UPG	COMPRESSION - UPGRADE TO CX4-240 PLATFORM	\$0.00	D2	36%	\$0.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMP-480	EMC COMPRESSION FOR THE CX4-480 / NS-480	\$0.00	D2	36%	\$0.00	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMP-480UPG	COMPRESSION - UPGRADE TO CX4-480 PLATFORM	\$0.00	D2	36%	\$0.00	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMP-960	EMC COMPRESSION FOR THE CX4-960 / NS-960	\$0.00	D2	36%	\$0.00	\$4,800.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMP-960UPG	COMPRESSION - UPGRADE TO CX4-960 PLATFORM	\$0.00	D2	36%	\$0.00	\$4,800.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTA-APL-HA-SW	CLOUD TIERING APPLIANCE HA SOFTWARE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTA-APL-SW	CLOUD TIERING APPLIANCE SOFTWARE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTA-P2V	CLOUD TIERING APP TO VE UPGRADE	\$14,700.00	D2	36%	\$9,408.00	\$2,410.80	\$2,116.80	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTA-VE	CLOUD TIERING APPLIANCE VIRTUAL EDITION	\$24,500.00	D2	36%	\$15,680.00	\$4,018.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTA-VE-HA	CLOUD TIERING APPLIANCE VIRTUAL ED - HA	\$11,700.00	D2	36%	\$7,488.00	\$1,918.80	\$1,684.80	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX20015-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX20015-FL308	FLARE OS UPDATE 02_05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX20015-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200-FL308	FLARE OS UPDATE 02_05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200LC-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200LC-FL308	FLARE OS UPDATE 02_05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX200LC-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX204080DP	CX3-20/40 TO CX3-80 NAVI DP Upg Lic	\$29,400.00	D2	36%	\$18,816.00	\$5,880.00	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX204080EN	CX3-20/40 TO CX3-80 NAVI EN Upg Lic	\$43,560.00	D2	36%	\$27,878.40	\$8,712.00	\$7,840.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX204080MVA	CX3-20 OR CX3-40 TO CX3-80 MVA/ A UPGRADE	\$19,800.00	D2	36%	\$12,672.00	\$3,960.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX204080MVAL	CX3-20/40 TO CX3-80 MIRRORVIEW BOTH UPG	\$34,560.00	D2	36%	\$22,118.40	\$6,912.00	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX204080MVS	CX3-20 OR CX3-40 TO CX3-80 MVS UPGRADE	\$26,250.00	D2	36%	\$16,800.00	\$5,250.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX204080SC	CX3-20/40 TO CX3-80 SAN COPY UPG LICENSE	\$0.00	D2	36%	\$0.00	\$4,650.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX204080SV	CX3-20 OR CX3-40 TO CX3-80 SV UPGRADE LI	\$0.00	D2	36%	\$0.00	\$2,610.00	\$2,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX204080WG	CX3-20/40 TO CX3-80 NAVI WG Upg Lic	\$16,140.00	D2	36%	\$10,329.60	\$3,228.00	\$2,905.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX2-3-20EN	CX2/300 TO CX3-20 NAVI Ent Upg Lic	\$18,600.00	D2	36%	\$11,904.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX2-3-20WG	CX2/300 TO CX3-20 NAVI WORKGROUP UPGRADE	\$4,500.00	D2	36%	\$2,880.00	\$900.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX2345-40DP	CX2/3/4/500 TO CX3-40 NAVI Dept Upg	\$26,100.00	D2	36%	\$16,704.00	\$5,220.00	\$4,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX2345-40EN	CX2/3/4/500 TO CX3-40 NAVI Ent Upg Lic	\$38,700.00	D2	36%	\$24,768.00	\$7,740.00	\$6,966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX2345-40WG	CX2/3/4/500 TO CX3-40 NAVI Wkg Upg	\$12,900.00	D2	36%	\$8,256.00	\$2,580.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX2345-80DP	CX2/3/4/500 TO CX3-80 NAVI Dept Upg	\$32,640.00	D2	36%	\$20,889.60	\$6,528.00	\$5,875.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX2345-80EN	CX2/3/4/500 TO CX3-80 NAVI Ent Upg Lic	\$48,360.00	D2	36%	\$30,950.40	\$9,672.00	\$8,704.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX2345-80WG	CX2/3/4/500 TO CX3-80 NAVI Wkg Upg	\$26,900.00	D2	36%	\$17,216.00	\$5,380.00	\$4,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX30015-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX30030-FL407	BACK REV FLARE 02.07.300	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX30030-FL-501	BACK REV FLARE 0E 02_16	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-412KIT	BACK REV DOC KIT 02_24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300DC-FL 512	BACK REV FLARE 0E 02_24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL407	BACK REV FLARE 02.07.300	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL501	BACK REV FLARE 0E 02_16	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL508	BACK REV FLARE 0E 2_19	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX300-FL612	BACK REV FLARE 0E 02_24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-20DP	CX3-10 TO CX3-20 NAVI Dept Lic Upg	\$12,360.00	D2	36%	\$7,910.40	\$2,472.00	\$2,224.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-20EN	CX3-10 TO CX3-20 NAVI Ent Lic Upg	\$18,600.00	D2	36%	\$11,904.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-20MVA	CX3-10 TO CX3-20 MIRRORVIEW/ A LICENSE UP	\$9,000.00	D2	36%	\$5,760.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-20MVAL	CX3-10 TO CX3-20 MVIEW BUNDLE LICENSE UPG	\$15,750.00	D2	36%	\$10,060.80	\$3,144.00	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-20MVS	CX3-10 TO CX3-20 MIRRORVIEW/ S LICENSE UP	\$11,940.00	D2	36%	\$7,641.60	\$2,388.00	\$2,149.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-20NOM	CX3-10 TO CX3-20 SAN COPY LICENSE UPGRADE	\$6,000.00	D2	36%	\$3,840.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-20SV	CX3-10 TO CX3-20 SNAPVIEW LIC UPGRADE	\$0.00	D2	36%	\$0.00	\$1,188.00	\$1,069.20	\$0.00	\$0.00</				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CX3-10-40MVAL	CX310 TO CX340 MVIEW BUNDLE LICENSE UPG	\$27,600.00	D2	36%	\$17,664.00	\$5,520.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-40MVS	CX3-10 TO CX3-40 MIRRORVIEW/S LICENSE UP	\$21,000.00	D2	36%	\$13,440.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-40NOM	CX3-10 TO CX3-40 NOM LICENSE UPGRADE	\$13,800.00	D2	36%	\$8,832.00	\$2,760.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-40SC	CX3-10 TO CX3-40 SAN COPY LICENSE UPGRADE	\$0.00	D2	36%	\$0.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-40SV	CX3-10 TO CX3-40 SNAPVIEW LIC UPGRADE	\$0.00	D2	36%	\$0.00	\$2,088.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-10-40WVG	CX3-10 TO CX3-40 NAVI Wkg Lic Upg	\$0.00	D2	36%	\$0.00	\$2,580.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX31-612KIT	BACK REV DOC KIT 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX31C-FL612	BACK REV FLARE 03.24 FOR CX3-10C	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX31DC-FL612	BACK REV FLARE 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3204080N	NOM Upg CX3-20/40 TO CX3-80	\$19,800.00	D2	36%	\$12,672.00	\$3,960.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20-40DP	CX3-20 TO CX3-40 NAVI Dept Lic Upg	\$23,520.00	D2	36%	\$15,052.80	\$4,704.00	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20-40EN	CX3-20 TO CX3-40 NAVI Ent Upg Lic	\$34,800.00	D2	36%	\$22,272.00	\$6,960.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20-40MVA	CX3-20 TO CX3-40 MIRRORVIEW A UPGRADE LI	\$15,840.00	D2	36%	\$10,137.60	\$3,168.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20-40MVAL	CX3-20 TO CX3-40 MIRRORVIEW UPG LIC	\$27,600.00	D2	36%	\$17,664.00	\$5,520.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20-40MVS	CX3-20 TO CX3-40 MVS UPGRADE LICENSE	\$21,000.00	D2	36%	\$13,440.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20-40NOM	NOM Upg CX3-20 TO CX3-40	\$13,800.00	D2	36%	\$8,832.00	\$2,760.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20-40SC	CX3-20 TO CX3-40 SC UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20-40SV	CX3-20 TO CX3-40 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$2,088.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20-40WVG	CX3-20 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900.00	D2	36%	\$8,256.00	\$2,580.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20NOM	NOM Upg CX300 TO CX3-20	\$6,000.00	D2	36%	\$3,840.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX3-20SV	CX300 TO CX3-20 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$1,188.00	\$1,069.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32-612KIT	BACK REV DOC KIT 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32C-508KIT	CX3-20C FOE 03.22 DOC KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32C-FL508	BACK REV FLARE OE 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32C-FL612	BACK REV FLARE OE 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32FDC-FL612	BACK REV FLARE OE 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32F-FL612	BACK REV FLARE OE 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX32-FL508	BACK REV FLARE OE 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX345-40SV	CX3/4/500 TO CX3-40 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$2,088.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX345-80SV	CX3/4/500 TO CX3-80 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$2,610.00	\$2,349.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34-612KIT	BACK REV DOC KIT 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34C-508KIT	CX3-40C FOE 03.22 DOC KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34C-FL508	BACK REV FLARE OE 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34C-FL612	BACK REV FLARE OE 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34FDC-FL612	BACK REV FLARE OE 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34F-FL612	BACK REV FLARE OE 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34F-KIT	CX3-40F DOCS AND RTU KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX34-FL508	BACK REV FLARE OE 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX35-40NQM	NQM Upg CX300/500 TO CX3-40	\$13,800.00	D2	36%	\$8,832.00	\$2,760.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX38-612KIT	BACK REV DOC KIT 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX38-FL508	BACK REV FLARE OE 03.22	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX38-FL612	BACK REV FLARE OE 03.24	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX400-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX400-FL308	FLARE OS UPDATE 02.05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX400-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX45-40MVA	CX4/500 TO CX3-40 MVA UPGRADE LICENSE	\$15,840.00	D2	36%	\$10,137.60	\$3,168.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX45-40MVAL	CX4/500 TO CX340 MVIEW BUNDLE UPG LIC	\$27,600.00	D2	36%	\$17,664.00	\$5,520.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX45-40MVS	CX4/500 TO CX3-40 MVS UPGRADE LICENSE	\$21,000.00	D2	36%	\$13,440.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX45-40SC	CX4/500 TO CX3-40 SC UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX45-80MVA	CX4/500 TO CX3-80 MVA UPGRADE LICENSE	\$19,800.00	D2	36%	\$12,672.00	\$3,960.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX45-80MVAL	CX4/500 TO CX3-80 MVIEW UPGRADE LICENSE	\$34,560.00	D2	36%	\$22,118.40	\$6,912.00	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX45-80MVS	CX4/500 TO CX3-80 MVS UPGRADE LICENSE	\$26,250.00	D2	36%	\$16,800.00	\$5,250.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX45-80SC	CX4/500 TO CX3-80 SAN COPY U/I LICENSE	\$0.00	D2	36%	\$0.00	\$4,650.00	\$4,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX4-960EXPSW	EXPANSION SW PACK FOR CX4-960	\$0.00	D2	36%	\$0.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX4-FL808	Manufacturing flag FL 4.28 install	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX4-FL908	Manufacturing flag FL 4.29 install	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-40DP	CX600 TO CX3-40 NAVI Dept Upg	\$26,100.00	D2	36%	\$16,704.00	\$5,220.00	\$4,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-40EN	CX600 TO CX3-40 NAVI Ent Upg Lic	\$36,700.00	D2	36%	\$24,768.00	\$7,740.00	\$6,966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-40MVA	CX600 TO CX3-40 MVA UPGRADE LICENSE	\$15,840.00	D2	36%	\$10,137.60	\$3,168.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-40MVAL	CX600 TO CX3-40 MIRRORVIEW BOTH UPGRADE	\$27,600.00	D2	36%	\$17,664.00	\$5,520.00	\$4,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-40MVS	CX600 TO CX3-40 MVS UPGRADE LICENSE	\$21,000.00	D2	36%	\$13,440.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-40SC	CX600 TO CX3-40 SC UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-40SV	CX600 TO CX3-40 SV UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$2,088.00	\$1,879.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-40WVG	CX600 TO CX3-40 NAVI WORKGROUP UPGRADE	\$12,900.00	D2	36%	\$8,256.00	\$2,580.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-FL303	FLARE OS UPDATE 303	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-FL308	FLARE OS UPDATE 02.05	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX600-FL402	BACK REV FLARE RELEASE 13	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX6-7-80DP	CX6/700 TO CX3-80 NAVI Dept Upg	\$32,640.00	D2	36%	\$20,889.60	\$6,528.00	\$5,875.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX6-7-80EN	CX6/700 TO CX3-80 NAVI Ent Upg Lic	\$48,360.00	D2	36%	\$30,950.40	\$9,672.00	\$8,704.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX6-7-80MVA	CX6/700 TO CX3-80 MVA UPGRADE LICENSE	\$19,800.00	D2	36%	\$12,672.00	\$3,960.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX6-7-80MVAL	CX6/700 TO CX3-80 MIRRORVIEW BOTH UPGRAD	\$34,560.00	D2	36%	\$22,118.40	\$6,912.00	\$6,220.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX6-7-80MVS	CX6/700 TO CX3-80 MVS UPGRADE LICENSE	\$26,250.00	D2	36%	\$16,800.00	\$5,250.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX6-7-80SC	CX6/700 TO CX3-80 SC UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$4,185.00	\$3,766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.		

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CX7-40WG	CX700 TO CX3-40 NAVI W/kg Lic Upg	\$0.00	D2	36%	\$0.00	\$2,580.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX7-80NQM	NQM UPGRADE CX700 TO CX3-80	\$19,800.00	D2	36%	\$12,672.00	\$3,960.00	\$3,564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-CX4120	EMC Storage Analytics for CX4-120 = IC	\$0.00	D2	36%	\$0.00	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-CX4240	EMC Storage Analytics for CX4-240 = IC	\$0.00	D2	36%	\$0.00	\$3,400.00	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-CX4480	EMC Storage Analytics for CX4-480 = IC	\$0.00	D2	36%	\$0.00	\$4,960.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-CX4960	EMC Storage Analytics for CX4-960 = IC	\$0.00	D2	36%	\$0.00	\$7,260.00	\$6,534.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-NS120	EMC Storage Analytics for NS-120 = IC	\$0.00	D2	36%	\$0.00	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-NS480	EMC Storage Analytics for NS-480 = IC	\$0.00	D2	36%	\$0.00	\$4,960.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-NS960	EMC Storage Analytics for NS-960 = IC	\$0.00	D2	36%	\$0.00	\$7,260.00	\$6,534.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-SWKIT	EMC Storage Analytics Media Kit = IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VG2	EMC Storage Analytics for VG2 = IC	\$7,000.00	D2	36%	\$4,480.00	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VG8	EMC Storage Analytics for VG8 = IC	\$35,000.00	D2	36%	\$22,400.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T1	ESN MGR & ACCESS LOGIX 0-250	\$0.00	D2	36%	\$0.00	\$2,480.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T10	ESN MGR & ACCESS LOGIX 10.01-12.00	\$0.00	D2	36%	\$0.00	\$9,278.00	\$8,350.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T11	ESN MGR & ACCESS LOGIX 12.01-14.00	\$0.00	D2	36%	\$0.00	\$10,302.00	\$9,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T12	ESN MGR & ACCESS LOGIX 14.01-ABOVE	\$0.00	D2	36%	\$0.00	\$11,326.00	\$10,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T13	ESN FOR 4700 17.01-20.00	\$0.00	D2	36%	\$0.00	\$12,350.00	\$11,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T14	ESN FOR 4700 20.01-23.00	\$0.00	D2	36%	\$0.00	\$13,374.00	\$12,036.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T15	ESN FOR 4700 23.01-26.00	\$0.00	D2	36%	\$0.00	\$14,398.00	\$12,958.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T16	ESN FOR 4700 26.01-29.00	\$0.00	D2	36%	\$0.00	\$15,422.00	\$13,879.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T17	ESN FOR 4700 29.01-32.00	\$0.00	D2	36%	\$0.00	\$16,446.00	\$14,801.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T18	ESN FOR 4700 32.01-35.00	\$0.00	D2	36%	\$0.00	\$17,470.00	\$15,723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T2	ESN MGR & ACCESS LOGIX 251-500	\$0.00	D2	36%	\$0.00	\$2,698.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T2	ESN MGR & ACCESS LOGIX 501-750	\$0.00	D2	36%	\$0.00	\$2,916.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T3	ESN MGR & ACCESS LOGIX 751-1,000	\$0.00	D2	36%	\$0.00	\$3,134.00	\$2,820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T4	ESN MGR & ACCESS LOGIX 1,01-2,000	\$0.00	D2	36%	\$0.00	\$4,158.00	\$3,742.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T5	ESN MGR & ACCESS LOGIX 2,01-4,000	\$0.00	D2	36%	\$0.00	\$5,182.00	\$4,663.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T6	ESN MGR & ACCESS LOGIX 4,01-6,000	\$0.00	D2	36%	\$0.00	\$6,206.00	\$5,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T7	ESN MGR & ACCESS LOGIX 6,01-8,000	\$0.00	D2	36%	\$0.00	\$7,230.00	\$6,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNAL7-T8	ESN MGR & ACCESS LOGIX 8,01-10,000	\$0.00	D2	36%	\$0.00	\$8,254.00	\$7,428.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T1	ESNM FOR CX400-0-250	\$0.00	D2	36%	\$0.00	\$2,480.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T10	ESNM FOR CX400-10.01-12.00	\$0.00	D2	36%	\$0.00	\$9,278.00	\$8,350.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T11	ESNM FOR CX400-12.01-14.00	\$0.00	D2	36%	\$0.00	\$10,302.00	\$9,271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T12	ESNM FOR CX400-14.01-ABOV	\$0.00	D2	36%	\$0.00	\$11,326.00	\$10,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T13	ESN FOR CX400 17.01-20.00	\$0.00	D2	36%	\$0.00	\$12,350.00	\$11,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T14	ESN FOR CX400 20.01-23.00	\$0.00	D2	36%	\$0.00	\$13,374.00	\$12,036.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T15	ESN FOR CX400 23.01-26.00	\$0.00	D2	36%	\$0.00	\$14,398.00	\$12,958.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T16	ESN FOR CX400 26.01-29.00	\$0.00	D2	36%	\$0.00	\$15,422.00	\$13,879.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T17	ESN FOR CX400 29.01-32.00	\$0.00	D2	36%	\$0.00	\$16,446.00	\$14,801.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T18	ESN FOR CX400 32.01-35.00	\$0.00	D2	36%	\$0.00	\$17,470.00	\$15,723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4T1-T4	ESN MGR UPGRADE T1-T4	\$0.00	D2	36%	\$0.00	\$218.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T2	ESNM FOR CX400-251-500	\$0.00	D2	36%	\$0.00	\$2,698.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T2	ESNM FOR CX400-501-750	\$0.00	D2	36%	\$0.00	\$2,916.00	\$2,624.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T3	ESNM FOR CX400-751-1,000	\$0.00	D2	36%	\$0.00	\$3,134.00	\$2,820.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T4	ESNM FOR CX400-1,01-2,000	\$0.00	D2	36%	\$0.00	\$4,158.00	\$3,742.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T5	ESNM FOR CX400-2,01-4,000	\$0.00	D2	36%	\$0.00	\$5,182.00	\$4,663.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T6	ESNM FOR CX400-4,01-6,000	\$0.00	D2	36%	\$0.00	\$6,206.00	\$5,585.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T7	ESNM FOR CX400-6,01-8,000	\$0.00	D2	36%	\$0.00	\$7,230.00	\$6,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX4-T8	ESNM FOR CX400-8,01-10,000	\$0.00	D2	36%	\$0.00	\$8,254.00	\$7,428.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T1	ESNM MGR FOR CX600-0-250	\$0.00	D2	36%	\$0.00	\$2,480.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T10	ESNM FOR CX600-10.01-12.00	\$0.00	D2	36%	\$0.00	\$8,472.00	\$7,624.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T11	ESNM FOR CX600-12.01-14.00	\$0.00	D2	36%	\$0.00	\$9,496.00	\$8,546.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T12	ESNM FOR CX600-14.01-ABOV	\$0.00	D2	36%	\$0.00	\$10,520.00	\$9,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T13	ESN FOR CX600 17.01-20.00	\$0.00	D2	36%	\$0.00	\$11,544.00	\$10,389.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T14	ESN FOR CX600 20.01-23.00	\$0.00	D2	36%	\$0.00	\$12,568.00	\$11,311.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T15	ESN FOR CX600 23.01-26.00	\$0.00	D2	36%	\$0.00	\$13,592.00	\$12,232.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T16	ESN FOR CX600 26.01-29.00	\$0.00	D2	36%	\$0.00	\$14,616.00	\$13,154.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T17	ESN FOR CX600 29.01-32.00	\$0.00	D2	36%	\$0.00	\$15,640.00	\$14,076.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T18	ESN FOR CX600 32.01-35.00	\$0.00	D2	36%	\$0.00	\$16,664.00	\$14,997.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T19	ESN FOR CX600 35.01-38.00	\$0.00	D2	36%	\$0.00	\$17,688.00	\$15,919.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6T1-T4	UPGRADE FOR ESN T1-T4	\$0.00	D2	36%	\$0.00	\$218.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T2	ESN MGR FOR CX600-251-500	\$0.00	D2	36%	\$0.00	\$2,698.00	\$2,428.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T20	ESN FOR CX600 38.01-41.00	\$0.00	D2	36%	\$0.00	\$18,712.00	\$16,840.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T21	ESN FOR CX600 41.01-44.00	\$0.00	D2	36%	\$0.00	\$19,736.00	\$17,762.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T22	ESN FOR CX600 44.01-47.00	\$0.00	D2	36%	\$0.00	\$20,760.00	\$18,684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESNCX6-T23	ESN FOR CX600 47.01-50.00													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	FAST-240	EMC FAST FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAST-240UPG	FAST - UPGRADE TO CX4-240 PLATFORM	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAST-480	EMC FAST FOR THE CX4-480 OR NS-480	\$0.00	D2	36%	\$0.00	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAST-480UPG	FAST - UPGRADE TO CX4-480 PLATFORM	\$0.00	D2	36%	\$0.00	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAST-960	EMC FAST FOR THE CX4-960 OR NS-960	\$0.00	D2	36%	\$0.00	\$21,000.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAST-960UPG	FAST - UPGRADE TO CX4-960 PLATFORM	\$0.00	D2	36%	\$0.00	\$21,000.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FASTUP-120	EMC FAST UPGRADE FOR THE CX4-120/NS-120	\$0.00	D2	36%	\$0.00	\$350.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FASTUP-240	EMC FAST UPGRADE FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$1,750.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FASTUP-480	EMC FAST UPGRADE FOR THE CX4-480/NS-480	\$0.00	D2	36%	\$0.00	\$4,550.00	\$4,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FASTUP-960	EMC FAST UPGRADE FOR THE CX4-960/NS-960	\$0.00	D2	36%	\$0.00	\$7,350.00	\$6,615.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL-120	EMC FAST CACHE FOR CX4-120 OR NS-120	\$0.00	D2	36%	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL-240	EMC FAST CACHE FOR CX4-240	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL-240UPG	FAST CACHE - UPGRADE TO CX4-240 PLATFORM	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL-480	EMC FAST CACHE FOR CX4-480 OR NS-480	\$0.00	D2	36%	\$0.00	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL-480UPG	FAST CACHE - UPGRADE TO CX4-480 PLATFORM	\$0.00	D2	36%	\$0.00	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL-960	EMC FAST CACHE FOR CX4-960 OR NS-960	\$0.00	D2	36%	\$0.00	\$21,000.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL-960UPG	FAST CACHE - UPGRADE TO CX4-960 PLATFORM	\$0.00	D2	36%	\$0.00	\$21,000.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLMA4-120	FAST ADD ON FOR THE CX4-120	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLMA4-240	FAST ADD ON FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLMA4-480	FAST ADD ON FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLMA4-960	FAST ADD ON FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$6,400.00	\$5,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLMS4-120	FAST SUITE CX4-120	\$0.00	D2	36%	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLMS4-240	FAST SUITE FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLMS4-240UPG	FAST SUITE UPGRADE FOR THE CX4-240	\$15,000.00	D2	36%	\$9,600.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLMS4-480	FAST SUITE FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLMS4-480UPG	FAST SUITE UPGRADE FOR THE CX4-480	\$39,000.00	D2	36%	\$24,960.00	\$7,800.00	\$7,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLMS4-960	FAST SUITE FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$21,000.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLMS4-960UPG	FAST SUITE UPGRADE FOR THE CX4-960	\$63,000.00	D2	36%	\$40,320.00	\$12,600.00	\$11,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA6-APL	RAINFINITY FMA APPLIANCE	\$42,500.00	D2	36%	\$27,200.00	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA6-HA-APL	RAINFINITY FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA7-APL	FMA APPLIANCE	\$0.00	D2	36%	\$0.00	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA7-HA-APL	FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA-APL	FMA APPLIANCE	\$0.00	D2	36%	\$0.00	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA-CTA-CONV	CONVERT FROM FMA/VE TO CTAVE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA-DCD-F	FULL FMA LICENSE DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA-HA	FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMAVE	FMA VIRTUAL EDITION	\$0.00	D2	36%	\$0.00	\$4,018.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA-VE	FMA VIRTUAL EDITION	\$0.00	D2	36%	\$0.00	\$4,018.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMAVE-120	FMAVE FOR CELERRA NS-120	\$28,500.00	D2	36%	\$18,960.00	\$4,346.00	\$3,816.00	\$3,180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMAVE-480	FMAVE FOR CELERRA NS-480	\$31,500.00	D2	36%	\$20,160.00	\$5,166.00	\$4,536.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMAVE-960	FMAVE FOR CELERRA NS-960	\$36,500.00	D2	36%	\$23,360.00	\$5,986.00	\$5,256.00	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMAVE-G2	FMA VIRTUAL EDITION FOR THE G2 PLATFORM	\$31,500.00	D2	36%	\$20,160.00	\$5,166.00	\$4,536.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMAVE-G8	FMAVE FOR CELERRA NS-G8	\$36,500.00	D2	36%	\$23,360.00	\$5,986.00	\$5,256.00	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA-VE-HA	FMA VIRTUAL EDITION HA	\$0.00	D2	36%	\$0.00	\$1,918.80	\$1,684.80	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMA-VE-MIG	FMA APPLIANCE TO VE UPGRADE	\$0.00	D2	36%	\$0.00	\$2,416.80	\$2,116.80	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FMAVE-NX4	FMAVE FOR CELERRA NX4	\$21,500.00	D2	36%	\$13,760.00	\$3,526.00	\$3,096.00	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA7-1216C	FVA7 12-COP 16G CIFS	\$0.00	D2	36%	\$0.00	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA71216CCCL1	FVA 12-COP 16G CIFS CL NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$15,990.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA71216CCCL2	FVA 12-COP 16G CIFS CL NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$15,990.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA7-1216C-HU	FVA7 12-COP 16G HW ONLY UPG	\$0.00	D2	36%	\$0.00	\$4,838.00	\$4,248.00	\$3,540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA7-1216C-M	FVA7 12-COP 16G MULTI PROTOCOL	\$0.00	D2	36%	\$0.00	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA71216CMCL1	FVA 12-COP 16G MULTI CL NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA71216CMCL2	FVA 12-COP 16G MULTI CL NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA7-1216C-N	FVA7 12-COP 16G NFS	\$0.00	D2	36%	\$0.00	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA71216CNCL1	FVA 12-COP 16G NFS CLUSTER NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$15,990.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA71216CNCL2	FVA 12-COP 16G NFS CLUSTER NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$15,990.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-FCM	FVA FULL CIFS SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-FCMCL	FVA FULL CIFS CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-FEM	FVA FULL MULTI SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-FNM	FVA FULL NFS SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-FNMCL	FVA FULL NFS CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TCM	FVA TRY CIFS SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TMCL	FVA TRY CIFS CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TEM	FVA TRY MULTI SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TEMCL	FVA TRY MULTI CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TNM	FVA TRY NFS SA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-DCD-TNMCL	FVA TRY NFS CL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-SWU-C-M	LICENSE UPGRADE FROM CIFS TO MULTI-PROTO	\$0.00	D2	36%	\$0.00	\$5,002.00	\$4,392.00	\$3,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVA-SWU-N-M	LICENSE UPGRADE FROM NFS TO MULTI-PROTOC	\$0.00	D2	36%	\$0.00	\$5,002.00	\$4,392.00	\$3,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVASWU-SC-CL	FVA SW UPG-SINGLE TO CL-CIFS	\$0.00	D2	36%	\$0.00	\$3,329.20	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVASWU-SM-CL	FVA SW UPG-SINGLE TO CL-MULTI	\$0.00	D2	36%	\$0.00	\$3,329.20	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVASWU-SN-CL	FVA SW UPG-SINGLE TO CL-NFS	\$0.00	D2	36%	\$0.00	\$3,329.20	\$2,923.20	\$2,436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-1216C-C	GFV6 12-COP 16G CIFS	\$0.00	D2	36%	\$0.00	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-1216CCCL	GFV6 12-COP 16G CIFS CL	\$0.00	D2	36%	\$0.00	\$15,990.00	\$14,040.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-1216CE	GFV6 12-COP 16G ENTERPRISE	\$0.00	D2	36%	\$0.00	\$31,980.80								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	GFV6-1232C-N	GFV6 12-COPPER 32G NFS	\$0.00	D2	36%	\$0.00	\$24,951.78	\$21,908.88	\$18,257.40	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-1232CNCL	GFV6 12-COPPER 32G NFS CLUSTER	\$0.00	D2	36%	\$0.00	\$43,173.00	\$37,908.00	\$31,580.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-441216HU	GFV6 HW UPGRADE FROM 4X4 TO 12X16	\$0.00	D2	36%	\$0.00	\$6,970.00	\$6,120.00	\$5,190.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-44C-C	GFV6 4-COP 4G CIFS	\$0.00	D2	36%	\$0.00	\$13,300.40	\$11,678.40	\$9,732.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-44C-CCL	GFV6 4-COP 4G CIFS CL	\$0.00	D2	36%	\$0.00	\$23,288.00	\$20,448.00	\$17,040.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-44C-HU	GFV6 4X4 SA-CL UPGRADE	\$0.00	D2	36%	\$0.00	\$11,890.00	\$10,440.00	\$8,700.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-616F-C	GFV6 6-OPTICAL 16G CIFS	\$0.00	D2	36%	\$0.00	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-616F-CCL	GFV6 6-OPTICAL 16G CIFS CLUSTER	\$0.00	D2	36%	\$0.00	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-616F-E	GFV6 6-OPTICAL 16G ENTERPRISE	\$0.00	D2	36%	\$0.00	\$23,484.80	\$20,620.80	\$17,184.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-616F-ECL	GFV6 6-OPTICAL 16G ENTERPRISE CLUSTER	\$0.00	D2	36%	\$0.00	\$36,965.60	\$32,457.60	\$27,048.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-616F-HU	GFV6 6X16 SA-CL UPGRADE	\$0.00	D2	36%	\$0.00	\$15,170.00	\$13,320.00	\$11,100.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-616F-NCL	GFV6 6-OPTICAL 16G NFS CLUSTER	\$0.00	D2	36%	\$0.00	\$18,482.80	\$16,228.80	\$13,524.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-C-S	4-PORT COPPER CARD - GFV6	\$0.00	D2	36%	\$0.00	\$31,980.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV6-F-S	2-PORT FIBER CARD FOR GFV6	\$0.00	D2	36%	\$0.00	\$160.00	\$144.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GFV-SWU-FVA	GFV TO FVA SOFTWARE UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GNA6-12C-N1	GNA6 12-COP NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$8,200.00	\$7,200.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GNA6-12C-N2	GNA6 12-COP NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$8,200.00	\$7,200.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GNA6-4C-N1	GNA6 4-COP NODE 1 OF 2	\$0.00	D2	36%	\$0.00	\$5,330.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GNA6-4C-N2	GNA6 4-COP NODE 2 OF 2	\$0.00	D2	36%	\$0.00	\$5,330.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GNA7-4C-N1	GNA7 4-COP NODE 1 OF 2	\$32,500.00	D2	36%	\$20,800.00	\$5,330.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GNA7-4C-N2	GNA7 4-COP NODE 2 OF 2	\$32,500.00	D2	36%	\$20,800.00	\$5,330.00	\$4,680.00	\$3,900.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GNA-DCD-F	GNA FULL LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GNA-DCD-T	GNA TRY LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BNDL1	MUST BE ORDERED WITH RP-BNDL1	\$37,500.00	D2	36%	\$24,000.00	\$11,934.78	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BNDL2	MUST BE ORDERED WITH RP-BNDL2	\$40,000.00	D2	36%	\$25,600.00	\$11,934.78	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BNDL3	MUST BE ORDERED WITH RP-BNDL3	\$45,000.00	D2	36%	\$28,800.00	\$11,934.78	\$10,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-BASE	INV-BSV BASE LICENSE	\$0.00	D2	36%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-BASEF	INV-BSV BASE LICENSE FOR CISCO PROMOTION	\$5,000.00	D2	36%	\$3,200.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-DPC	INVISTA BASE LICENSE KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSVT10LIC	INV-BSV 1TB(601-1000TB)	\$0.00	D2	36%	\$0.00	\$600.00	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSVT11LIC	INV-BSV 1TB(1001-1500 TB)	\$2,350.00	D2	36%	\$1,504.00	\$587.50	\$540.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-T1LIC	INV-BSV 1TB (0-14 TB)	\$0.00	D2	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-T2LIC	INV-BSV 1TB (15-25 TB)	\$0.00	D2	36%	\$0.00	\$875.00	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-T3LIC	INV-BSV 1TB (26-40 TB)	\$0.00	D2	36%	\$0.00	\$750.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-T4LIC	INV-BSV 1TB (41-60 TB)	\$0.00	D2	36%	\$0.00	\$675.00	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-T5LIC	INV-BSV 1TB (61-100 TB)	\$0.00	D2	36%	\$0.00	\$650.00	\$609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-T6LIC	INV-BSV 1TB (101-150 TB)	\$0.00	D2	36%	\$0.00	\$650.00	\$598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-T7LIC	INV-BSV 1TB (151-250 TB)	\$0.00	D2	36%	\$0.00	\$637.50	\$596.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-T8LIC	INV-BSV 1TB (251-400 TB)	\$0.00	D2	36%	\$0.00	\$625.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-BSV-T9LIC	INV-BSV 1TB(401-600 TB)	\$0.00	D2	36%	\$0.00	\$512.50	\$563.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-BASE	INV-CL BASE LICENSE	\$0.00	D2	36%	\$0.00	\$250.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-DPC	INVISTA CLONE LICENSE KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T10LIC	INV-CL 1TB(601-1000TB)	\$0.00	D2	36%	\$0.00	\$287.50	\$264.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T11LIC	INV-CL 1TB(1001-1500 TB)	\$990.00	D2	36%	\$633.60	\$247.50	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T1LIC	INV-CL 1TB (0-14 TB)	\$0.00	D2	36%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T2LIC	INV-CL 1TB (15-25 TB)	\$0.00	D2	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T3LIC	INV-CL 1TB (26-40 TB)	\$0.00	D2	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T4LIC	INV-CL 1TB (41-60 TB)	\$0.00	D2	36%	\$0.00	\$875.00	\$805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T5LIC	INV-CL 1TB (61-100 TB)	\$0.00	D2	36%	\$0.00	\$750.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T6LIC	INV-CL 1TB (101-150 TB)	\$0.00	D2	36%	\$0.00	\$625.00	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T7LIC	INV-CL 1TB (151-250 TB)	\$0.00	D2	36%	\$0.00	\$525.00	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T8LIC	INV-CL 1TB (251-400 TB)	\$0.00	D2	36%	\$0.00	\$400.00	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-CL-T9LIC	INV-CL 1TB(401-600 TB)	\$0.00	D2	36%	\$0.00	\$337.50	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-MGMT-SW	INV MANAGEMENT SOFTWARE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-T1B1B2UP	INV BASE LIC UPG 1-2 T-1	\$0.00	D2	36%	\$0.00	\$30,000.00	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-T1B1LIC	INV BASE LIC 1 T-1 DPC	\$120,000.00	D2	36%	\$76,800.00	\$30,000.00	\$27,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-T1B2B4UP	INV BASE LIC UPG 2-4 T-1	\$0.00	D2	36%	\$0.00	\$60,000.00	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-T1B2LIC	INV BASE LIC 2 T-1 DPC	\$240,000.00	D2	36%	\$153,600.00	\$60,000.00	\$55,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-T1B4LIC	INV BASE LIC 4 T-1 DPC	\$480,000.00	D2	36%	\$307,200.00	\$120,000.00	\$110,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-T1C1C2UP	INV CLONE LIC UPG 1-2 T-1	\$0.00	D2	36%	\$0.00	\$10,000.00	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-T1C1LIC	INV CLONE LIC 1 T-1 DPC	\$40,000.00	D2	36%	\$25,600.00	\$10,000.00	\$9,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-T1C2C4UP	INV CLONE LIC UPG 2-4 T-1	\$0.00	D2	36%	\$0.00	\$20,000.00	\$18,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-T1C2LIC	INV CLONE LIC 2 T-1 DPC	\$80,000.00	D2	36%	\$51,200.00	\$20,000.00	\$18,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INV-T1C4LIC	INV CLONE LIC 4 T-1 DPC	\$160,000.00	D2	36%	\$102,400.00	\$40,000.00	\$36,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPCF1-T4	CIFS, IP4700, T1-T4 UPG	\$0.00	D2	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPCF1-T12	CIFS, IP4700, T5-T12 UPG	\$0.00	D2	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPFP1-T4	IP4700 FTP ENBR UPG T1-T4	\$0.00	D2	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPFP1-T12	IP4700 FTP UPG T5-T12	\$0.00	D2	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPNDT1-T4	NDMP, IP4700, T1-T4 UPG	\$0.00	D2	36%	\$0.00	\$52.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPNDT1-T12	NDMP, IP4700, T5-T12 UPG	\$0.00	D2	36%	\$0.00	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPNFT1-T4	NFS, IP4700, T1-T4 UPG	\$0.00	D2	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPNFT1-T12	NFS, IP4700, T5-T12 UPG	\$0.00	D2	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPSV1-T4	SNP/VW/IP, IP4700, T1-T4 UPG	\$0.00	D2	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPSV1-T12	SNP/VW/IP, IP4700, T5-T12 UPG	\$0.00	D2	36%	\$0.00	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRB200-KIT	NAVI MGR BASE MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT303	MANAGER BASE V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT308	MANAGER BASE V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT402	MANAGER BASE V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT407	MANAGER BASE MEDIA V6.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGRBASEKIT501	NAVI MANAGER BASE MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV400-KIT	MV/S CX400 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV400-KIT303	CX400 MV V1.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	MVA600T5-T12	MVA CX600 UPG T5-T12	\$0.00	D2	36%	\$0.00	\$314.00	\$282.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVA600-T6	CX600 MIRRORVIEW/A TIER 6	\$0.00	D2	36%	\$0.00	\$6,310.00	\$5,679.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVA600-T7	CX600 MIRRORVIEW/A TIER 7	\$0.00	D2	36%	\$0.00	\$6,624.00	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVA600-T8	CX600 MIRRORVIEW/A TIER 8	\$0.00	D2	36%	\$0.00	\$6,938.00	\$6,244.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVA600-T9	CX600 MIRRORVIEW/A TIER 9	\$0.00	D2	36%	\$0.00	\$7,252.00	\$6,526.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL31	MIRRORVIEW BUNDLE FOR THE CX3-10	\$0.00	D2	36%	\$0.00	\$2,100.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL32	MIRRORWV A/S BN DL CX3-20	\$0.00	D2	36%	\$0.00	\$5,240.00	\$4,716.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL34	MIRRORWV A/S BN DL CX3-40	\$0.00	D2	36%	\$0.00	\$9,200.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL38	MIRRORWV A/S BN DL CX3-80	\$0.00	D2	36%	\$0.00	\$11,520.00	\$10,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T1	CX400 MYS+MVA BUNDLE T1	\$0.00	D2	36%	\$0.00	\$7,100.00	\$6,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T10	CX400 MYS+MVA BUNDLE T10	\$0.00	D2	36%	\$0.00	\$10,060.00	\$9,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T11	CX400 MYS+MVA BUNDLE T11	\$0.00	D2	36%	\$0.00	\$10,060.00	\$9,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T12	CX400 MYS+MVA BUNDLE T12	\$0.00	D2	36%	\$0.00	\$10,060.00	\$9,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T2	CX400 MYS+MVA BUNDLE T2	\$0.00	D2	36%	\$0.00	\$7,364.00	\$6,627.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T3	CX400 MYS+MVA BUNDLE T3	\$0.00	D2	36%	\$0.00	\$7,628.00	\$6,865.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T4	CX400 MYS+MVA BUNDLE T4	\$0.00	D2	36%	\$0.00	\$7,892.00	\$7,102.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T5	CX400 MYS+MVA BUNDLE T5	\$0.00	D2	36%	\$0.00	\$8,434.00	\$7,590.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T6	CX400 MYS+MVA BUNDLE T6	\$0.00	D2	36%	\$0.00	\$8,976.00	\$8,078.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T7	CX400 MYS+MVA BUNDLE T7	\$0.00	D2	36%	\$0.00	\$9,518.00	\$8,566.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T8	CX400 MYS+MVA BUNDLE T8	\$0.00	D2	36%	\$0.00	\$10,060.00	\$9,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL400-T9	CX400 MYS+MVA BUNDLE T9	\$0.00	D2	36%	\$0.00	\$10,060.00	\$9,054.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4-120	MIRRORVIEW BUNDLE FOR CX4-120	\$0.00	D2	36%	\$0.00	\$2,480.00	\$2,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4-120UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-120C	\$0.00	D2	36%	\$0.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4-240	MIRRORVIEW BUNDLE FOR CX4-240	\$0.00	D2	36%	\$0.00	\$6,120.00	\$5,508.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4-240UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$3,680.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4-480	MIRRORVIEW BUNDLE FOR CX4-480	\$0.00	D2	36%	\$0.00	\$12,240.00	\$11,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4-480UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$7,360.00	\$6,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4-5UP	CX4-CX5 MYS+MVA BUNDL UPG	\$0.00	D2	36%	\$0.00	\$3,480.00	\$3,132.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4-7UP	CX4-CX7 MYS+MVA BUNDL UPG	\$0.00	D2	36%	\$0.00	\$5,720.00	\$5,148.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4-960	MIRRORVIEW BUNDLE FOR CX4-960	\$0.00	D2	36%	\$0.00	\$24,460.00	\$22,014.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4-960UPG	MIRRORVIEW BUNDLE UPGRADE TO CX4-960C	\$0.00	D2	36%	\$0.00	\$14,680.00	\$13,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4T1-T4	CX4 MYS+MVA BUND UP T1-T4	\$0.00	D2	36%	\$0.00	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL4T5-T8	CX4 MYS+MVA BUND UP T5-T8	\$0.00	D2	36%	\$0.00	\$542.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL5-7UP	CX5-CX7 MYS+MVA BUNDL UPG	\$0.00	D2	36%	\$0.00	\$2,240.00	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T1	CX600 MYS+MVA BUNDLE T1	\$0.00	D2	36%	\$0.00	\$9,160.00	\$8,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T10	CX600 MYS+MVA BUNDLE T10	\$0.00	D2	36%	\$0.00	\$13,204.00	\$11,883.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T11	CX600 MYS+MVA BUNDLE T11	\$0.00	D2	36%	\$0.00	\$13,746.00	\$12,371.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T12	CX600 MYS+MVA BUNDLE T12	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T13	CX600 MYS+MVA BUNDLE T13	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T14	CX600 MYS+MVA BUNDLE T14	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T15	CX600 MYS+MVA BUNDLE T15	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T16	CX600 MYS+MVA BUNDLE T16	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T17	CX600 MYS+MVA BUNDLE T17	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T18	CX600 MYS+MVA BUNDLE T18	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T19	CX600 MYS+MVA BUNDLE T19	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T2	CX600 MYS+MVA BUNDLE T2	\$0.00	D2	36%	\$0.00	\$9,424.00	\$8,481.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T20	CX600 MYS+MVA BUNDLE T20	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T21	CX600 MYS+MVA BUNDLE T21	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T22	CX600 MYS+MVA BUNDLE T22	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T23	CX600 MYS+MVA BUNDLE T23	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T24	CX600 MYS+MVA BUNDLE T24	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T25	CX600 MYS+MVA BUNDLE T25	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T26	CX600 MYS+MVA BUNDLE T26	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T27	CX600 MYS+MVA BUNDLE T27	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T28	CX600 MYS+MVA BUNDLE T28	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T29	CX600 MYS+MVA BUNDLE T29	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T30	CX600 MYS+MVA BUNDLE T30	\$0.00	D2	36%	\$0.00	\$9,688.00	\$8,719.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T31	CX600 MYS+MVA BUNDLE T31	\$0.00	D2	36%	\$0.00	\$14,288.00	\$12,859.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T4	CX600 MYS+MVA BUNDLE T4	\$0.00	D2	36%	\$0.00	\$9,952.00	\$8,956.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T5	CX600 MYS+MVA BUNDLE T5	\$0.00	D2	36%	\$0.00	\$10,494.00	\$9,444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T6	CX600 MYS+MVA BUNDLE T6	\$0.00	D2	36%	\$0.00	\$11,036.00	\$9,932.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T7	CX600 MYS+MVA BUNDLE T7	\$0.00	D2	36%	\$0.00	\$11,578.00	\$10,420.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T8	CX600 MYS+MVA BUNDLE T8	\$0.00	D2	36%	\$0.00	\$12,120.00	\$10,908.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL600-T9	CX600 MYS+MVA BUNDLE T9	\$0.00	D2	36%	\$0.00	\$12,662.00	\$11,395.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL6-7UP	CX6-CX7 MYS+MVA BUNDL UPG	\$0.00	D2	36%	\$0.00	\$4,600.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL6T1-T4	CX6 MYS+MVA BUND UP T1-T4	\$0.00	D2	36%	\$0.00	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVAL6T5-T12	CX6 MYS+MVA BND UP T5-T12	\$0.00	D2	36%	\$0.00	\$700.00	\$630.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM-31	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-10	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM-32	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-20	\$0.00	D2	36%	\$0.00	\$800.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM-33	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-40	\$0.00	D2	36%	\$0.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM-34	MIRRORVIEW/CE (MS CLUSTERS) FOR CX3-80	\$0.00	D2	36%	\$0.00	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM-38	MIRRORVIEW/CE SW APPLICATION FOR CX4-120	\$0.00	D2	36%	\$0.00	\$480.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM4-120UPG	MIRRORVIEW/CE UPGRADE TO CX4-120C	\$0.00	D2	36%	\$0.00	\$280.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM4-240UPG	MIRRORVIEW/CE SW APPLICATION FOR CX4-240	\$0.00	D2	36%	\$0.00	\$840.00	\$764.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM4-480UPG	MIRRORVIEW/CE UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$564.00	\$507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM4-480UPG	MIRRORVIEW/CE SW APPLICATION FOR CX4-480	\$0.00	D2	36%	\$0.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM4-960UPG	MIRRORVIEW/CE UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$1,080.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM4-960UPG	MIRRORVIEW/CE SW APPLICATION FOR CX4-960	\$0.00	D2	36%	\$0.00	\$2,760.00	\$2,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEM4-960UPG	MIRRORVIEW/CE UPGRADE TO CX4-960C	\$0.00	D2	36%	\$0.00	\$1,656.00	\$1,490.40	\$0.00	\$0.00	\$0.00	\$0.		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	MVS31	MIRRORVIEW SYNC FOR THE CX3-10	\$0.00	D2	36%	\$0.00	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS32	MIRRORVIEW SYNC CX3-20	\$0.00	D2	36%	\$0.00	\$3,980.00	\$3,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS34	MIRRORVIEW SYNC CX3-40	\$0.00	D2	36%	\$0.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS38	MIRRORVIEW SYNC CX3-80	\$0.00	D2	36%	\$0.00	\$8,750.00	\$7,875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-120	MIRRORVIEW/S FOR CX4-120	\$0.00	D2	36%	\$0.00	\$1,880.00	\$1,692.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-120UPG	MIRRORVIEW/S UPGRADE TO CX4-120C	\$0.00	D2	36%	\$0.00	\$1,140.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-240	MIRRORVIEW/S FOR CX4-240	\$0.00	D2	36%	\$0.00	\$4,660.00	\$4,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-240UPG	MIRRORVIEW/S UPGRADE TO CX4-240C	\$0.00	D2	36%	\$0.00	\$2,800.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-480	MIRRORVIEW/S FOR CX4-480	\$0.00	D2	36%	\$0.00	\$9,340.00	\$8,406.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-480UPG	MIRRORVIEW/S UPGRADE TO CX4-480C	\$0.00	D2	36%	\$0.00	\$5,620.00	\$5,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-960	MIRRORVIEW/S FOR CX4-960	\$0.00	D2	36%	\$0.00	\$18,660.00	\$16,794.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-960UPG	MIRRORVIEW/S UPGRADE TO CX4-960C	\$0.00	D2	36%	\$0.00	\$11,200.00	\$10,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T1	CX400 MVS TO BDLE UPG T1	\$0.00	D2	36%	\$0.00	\$3,054.00	\$2,748.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T10	CX400 MVS TO BDLE UPG T10	\$0.00	D2	36%	\$0.00	\$4,314.00	\$3,882.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T11	CX400 MVS TO BDLE UPG T11	\$0.00	D2	36%	\$0.00	\$4,314.00	\$3,882.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T12	CX400 MVS TO BDLE UPG T12	\$0.00	D2	36%	\$0.00	\$4,314.00	\$3,882.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T2	CX400 MVS TO BDLE UPG T2	\$0.00	D2	36%	\$0.00	\$3,162.00	\$2,845.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T3	CX400 MVS TO BDLE UPG T3	\$0.00	D2	36%	\$0.00	\$3,270.00	\$2,943.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T4	CX400 MVS TO BDLE UPG T4	\$0.00	D2	36%	\$0.00	\$3,378.00	\$3,040.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T5	CX400 MVS TO BDLE UPG T5	\$0.00	D2	36%	\$0.00	\$3,812.00	\$3,250.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T6	CX400 MVS TO BDLE UPG T6	\$0.00	D2	36%	\$0.00	\$3,846.00	\$3,461.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T7	CX400 MVS TO BDLE UPG T7	\$0.00	D2	36%	\$0.00	\$4,080.00	\$3,672.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T8	CX400 MVS TO BDLE UPG T8	\$0.00	D2	36%	\$0.00	\$4,314.00	\$3,882.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS4-AL-T9	CX400 MVS TO BDLE UPG T9	\$0.00	D2	36%	\$0.00	\$4,314.00	\$3,882.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T1	CX600 MVS TO BDLE UPG T1	\$0.00	D2	36%	\$0.00	\$3,952.00	\$3,556.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T10	CX600 MVS TO BDLE UPG T10	\$0.00	D2	36%	\$0.00	\$5,684.00	\$5,112.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T11	CX600 MVS TO BDLE UPG T11	\$0.00	D2	36%	\$0.00	\$5,914.00	\$5,322.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T12	CX600 MVS TO BDLE UPG T12	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T13	CX600 MVS TO BDLE UPG T13	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T14	CX600 MVS TO BDLE UPG T14	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T15	CX600 MVS TO BDLE UPG T15	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T16	CX600 MVS TO BDLE UPG T16	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T17	CX600 MVS TO BDLE UPG T17	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T18	CX600 MVS TO BDLE UPG T18	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T19	CX600 MVS TO BDLE UPG T19	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T2	CX600 MVS TO BDLE UPG T2	\$0.00	D2	36%	\$0.00	\$4,060.00	\$3,654.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T20	CX600 MVS TO BDLE UPG T20	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T21	CX600 MVS TO BDLE UPG T21	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T22	CX600 MVS TO BDLE UPG T22	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T23	CX600 MVS TO BDLE UPG T23	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T24	CX600 MVS TO BDLE UPG T24	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T25	CX600 MVS TO BDLE UPG T25	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T26	CX600 MVS TO BDLE UPG T26	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T27	CX600 MVS TO BDLE UPG T27	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T28	CX600 MVS TO BDLE UPG T28	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T29	CX600 MVS TO BDLE UPG T29	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T3	CX600 MVS TO BDLE UPG T3	\$0.00	D2	36%	\$0.00	\$4,168.00	\$3,751.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T30	CX600 MVS TO BDLE UPG T30	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T31	CX600 MVS TO BDLE UPG T31	\$0.00	D2	36%	\$0.00	\$6,148.00	\$5,533.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T4	CX600 MVS TO BDLE UPG T4	\$0.00	D2	36%	\$0.00	\$4,276.00	\$3,848.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T5	CX600 MVS TO BDLE UPG T5	\$0.00	D2	36%	\$0.00	\$4,510.00	\$4,059.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T6	CX600 MVS TO BDLE UPG T6	\$0.00	D2	36%	\$0.00	\$4,744.00	\$4,269.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T7	CX600 MVS TO BDLE UPG T7	\$0.00	D2	36%	\$0.00	\$4,978.00	\$4,480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T8	CX600 MVS TO BDLE UPG T8	\$0.00	D2	36%	\$0.00	\$5,212.00	\$4,690.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVS6-AL-T9	CX600 MVS TO BDLE UPG T9	\$0.00	D2	36%	\$0.00	\$5,446.00	\$4,901.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T1	MV/S CX600 TIER1	\$0.00	D2	36%	\$0.00	\$6,976.00	\$6,278.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T10	MV/S CX600 TIER10	\$0.00	D2	36%	\$0.00	\$10,084.00	\$9,075.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T11	MV/S CX600 TIER11	\$0.00	D2	36%	\$0.00	\$10,502.00	\$9,451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T12	MV/S CX600 TIER12	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T19	MV/S CX600 TIER 19	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T1-T4	MV/S CX600 UPG T1-T4	\$0.00	D2	36%	\$0.00	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T2	MV/S CX600 TIER2	\$0.00	D2	36%	\$0.00	\$7,176.00	\$6,458.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T20	MV/S CX600 TIER 20	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T21	MV/S CX600 TIER 21	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T22	MV/S CX600 TIER 22	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T23	MV/S CX600 TIER 23	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T24	MV/S CX600 TIER 24	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T25	MV/S CX600 TIER 25	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T26	MV/S CX600 TIER 26	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T27	MV/S CX600 TIER 27	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T28	MV/S CX600 TIER 28	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T29	MV/S CX600 TIER 29	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T3	MV/S CX600 TIER3	\$0.00	D2	36%	\$0.00	\$7,376.00	\$6,638.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T30	MV/S CX600 TIER 30	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T31	MV/S CX600 TIER 31	\$0.00	D2	36%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T4	MV/S CX600 TIER4	\$0.00	D2	36%	\$0.00	\$7,576.00	\$6,816.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T5	MV/S CX600 TIER5	\$0.00	D2	36%	\$0.00	\$7,994.00	\$7,194.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T5-T12	MV/S CX600 UPG T5-T12	\$0.00	D2	36%	\$0.00	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T6	MV/S CX600 TIER6	\$0.00	D2	36%	\$0.00	\$8,412.00	\$7,570.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T7	MV/S CX600 TIER7	\$0.00	D2	36%	\$0.00	\$8,830.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-T8	MV/S CX600 TIER8	\$0.00											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	MVX4-X6UP-T10	MIRRORVIEW CX400-CX600 UPG TIER 10	\$0.00	D2	36%	\$0.00	\$5,882.00	\$5,293.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVX4-X6UP-T11	MIRRORVIEW CX400-CX600 UPG TIER 11	\$0.00	D2	36%	\$0.00	\$6,098.00	\$5,488.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVX4-X6UP-T12	MIRRORVIEW CX400-CX600 UPG TIER 12	\$0.00	D2	36%	\$0.00	\$6,314.00	\$5,682.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVX4-X6UP-T2	MIRRORVIEW CX400-CX600 UPG TIER 2	\$0.00	D2	36%	\$0.00	\$4,478.00	\$3,933.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVX4-X6UP-T3	MIRRORVIEW CX400-CX600 UPG TIER 3	\$0.00	D2	36%	\$0.00	\$4,478.00	\$4,030.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVX4-X6UP-T4	MIRRORVIEW CX400-CX600 UPG TIER 4	\$0.00	D2	36%	\$0.00	\$4,586.00	\$4,127.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVX4-X6UP-T5	MIRRORVIEW CX400-CX600 UPG TIER 5	\$0.00	D2	36%	\$0.00	\$4,802.00	\$4,321.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVX4-X6UP-T6	MIRRORVIEW CX400-CX600 UPG TIER 6	\$0.00	D2	36%	\$0.00	\$5,018.00	\$4,516.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVX4-X6UP-T7	MIRRORVIEW CX400-CX600 UPG TIER 7	\$0.00	D2	36%	\$0.00	\$5,234.00	\$4,710.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVX4-X6UP-T8	MIRRORVIEW CX400-CX600 UPG TIER 8	\$0.00	D2	36%	\$0.00	\$5,450.00	\$4,905.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVX4-X6UP-T9	MIRRORVIEW CX400-CX600 UPG TIER 9	\$0.00	D2	36%	\$0.00	\$5,666.00	\$5,099.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAS-MGR-L	MANAGER ADVANCED EDITION	\$11,600.00	D2	36%	\$7,424.00	\$2,320.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAS-MGR-L-UJ	MANAGER ADVANCED EDITION	\$11,600.00	D2	36%	\$7,424.00	\$2,320.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAS-MGR-PKG	NAS MGR DD NAVI DISC PKG	\$9,300.00	D2	36%	\$5,952.00	\$1,860.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV31-DP-EN	NAVI MGR DP TO EN Lic Upg CX3-10	\$3,000.00	D2	36%	\$1,920.00	\$0.00	\$500.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV31-WG-DP	NAVI MGR WG TO DP UPGD LIC FOR CX3-10	\$0.00	D2	36%	\$0.00	\$0.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV31-WG-EN	NAVI CX3-20 DP TO EN UPGR	\$0.00	D2	36%	\$0.00	\$1,350.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV32-DP-EN	NAVI CX3-20 DP TO EN UPGR	\$0.00	D2	36%	\$0.00	\$2,080.00	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV32-WG-DP	NAVI CX3-20 WG TO DP UPG	\$0.00	D2	36%	\$0.00	\$2,620.00	\$2,358.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV32-WG-EN	NAVI CX3-20 WG TO EN UPGR	\$0.00	D2	36%	\$0.00	\$4,700.00	\$4,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV34-DP-EN	NAVI CX3-40 DP TO EN UPGR	\$0.00	D2	36%	\$0.00	\$4,200.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV34-WG-DP	NAVI CX3-40 WG TO DP UPG	\$0.00	D2	36%	\$0.00	\$4,400.00	\$3,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV34-WG-EN	NAVI CX3-40 WG TO EN UPGR	\$0.00	D2	36%	\$0.00	\$8,600.00	\$7,740.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV38-DP-EN	NAVI CX3-80 DP TO EN UPGR	\$0.00	D2	36%	\$0.00	\$5,240.00	\$4,716.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV38-WG-DP	NAVI CX3-80 WG TO DP UPG	\$0.00	D2	36%	\$0.00	\$5,500.00	\$4,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV38-WG-EN	NAVI CX3-80 WG TO EN UPGR	\$0.00	D2	36%	\$0.00	\$10,740.00	\$9,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV4-120	NavilUni CX4-120	\$0.00	D2	36%	\$0.00	\$951.00	\$855.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV4-120UPG	NavilUni BLOCK Upg CX4-120	\$0.00	D2	36%	\$0.00	\$627.00	\$564.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV4-240	NavilUni CX4-240	\$0.00	D2	36%	\$0.00	\$3,325.00	\$2,992.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV4-240UPG	NavilUni BLOCK Upg CX4-240	\$0.00	D2	36%	\$0.00	\$1,995.00	\$1,795.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV4-480	NavilUni CX4-480	\$0.00	D2	36%	\$0.00	\$10,597.00	\$9,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV4-480UPG	NavilUni BLOCK Upg CX4-480	\$0.00	D2	36%	\$0.00	\$6,358.00	\$5,722.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV4-960	NavilUni CX4-960	\$0.00	D2	36%	\$0.00	\$17,575.00	\$15,817.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV4-960UPG	NavilUni BLOCK Upg CX4-960	\$0.00	D2	36%	\$0.00	\$10,545.00	\$9,490.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIX	NAVISPHERE AGENT AIX	\$1,200.00	D2	36%	\$768.00	\$240.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIX303	AIX AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIX308	AIX AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIX402	AIX AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIX407	AIX AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIX501	AIX AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-AIXKIT	NAVI AGENT AIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP	NAVISPHERE AGENT HP	\$1,200.00	D2	36%	\$768.00	\$240.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP303	HPUX AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP308	HPUX AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP402	HP AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP407	HPUX AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HP501	HPUX AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-HPKIT	NAVI AGENT HPUX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX	NAVISPHERE AGENT IRIX	\$1,200.00	D2	36%	\$768.00	\$240.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX303	IRIX AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX308	IRIX AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX402	IRIX AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX407	IRIX AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRX501	IRIX AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-IRXKIT	NAVI AGENT IRIX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX	NAVISPHERE AGENT LINUX	\$550.00	D2	36%	\$352.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX303	LINUX AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX308	LINUX AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX402	LINUX AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX407	LINUX AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNX501	LINUX AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-LNXKIT	NAVI AGENT LINUX MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NW	NAVISPHERE AGENT NETWORK	\$550.00	D2	36%	\$352.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NW303	NETWARE AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NW308	NETWARE AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NW402	NETWARE AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NW407	NETWARE AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NW501	NETWARE AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-NWKIT	NAVI AGENT NETWORK MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN	NAVISPHERE AGENT SUN	\$1,200.00	D2	36%	\$768.00	\$240.00	\$216.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN303	SUN AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN308	SUN AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN402	SUN AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN407	SUN AGENT V6.7 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUN501	SUN AGENT V6.16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-SUNKIT	NAVI AGENT SUN MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-VMW	NAVI AGENT VMWARE	\$550.00	D2	36%	\$352.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-VMWKIT	NAVI AGENT VMWARE MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WIN	NAVISPHERE AGENT NT/W2K	\$550.00	D2	36%	\$352.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WIN303	WINDOWS AGENT V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WIN308	WINDOWS AGENT V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WIN402	WINDOWS AGENT V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WIN407	WINDOWS AGENT V6.7 MEDIA	\$0.00											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	NAVAGT-WIN501	WINDOWS AGENT V6 16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAGT-WINKIT	NAVI AGENT WINDOWS MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAG-WIMINKIT	NAVI AGENT WINDOWS MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVATF-AIX	NAVISPHERE ATF FOR AIX	\$1,940.00	D2	36%	\$1,241.60	\$388.00	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-3UP	ANALYZER CX2 TO CX3 UPG	\$1,600.00	D2	36%	\$1,024.00	\$320.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-5UP	ANALYZER CX2 TO CX5 UPG	\$14,650.00	D2	36%	\$9,376.00	\$2,930.00	\$2,637.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-7UP	ANALYZER CX2 TO CX7 UPG	\$30,900.00	D2	36%	\$19,776.00	\$6,180.00	\$5,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-31	NAVISPHERE ANALYZER LICENSE FOR CX3-10	\$0.00	D2	36%	\$0.00	\$660.00	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-32	NAVI ANALYZER CX3-20	\$0.00	D2	36%	\$0.00	\$3,260.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-34	NAVI ANALYZER CX3-40	\$0.00	D2	36%	\$0.00	\$6,520.00	\$5,868.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-5UP	ANALYZER CX3 TO CX5 UPG	\$13,000.00	D2	36%	\$8,320.00	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-7UP	ANALYZER CX3 TO CX7 UPG	\$29,300.00	D2	36%	\$18,752.00	\$5,860.00	\$5,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-38	NAVI ANALYZER CX3-80	\$0.00	D2	36%	\$0.00	\$8,160.00	\$7,344.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ4-120	NavilUni ANALYZER CX4-120	\$0.00	D2	36%	\$0.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ4-240	NavilUni ANALYZER CX4-240	\$0.00	D2	36%	\$0.00	\$3,820.00	\$3,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ4-480	NavilUni ANALYZER CX4-480	\$0.00	D2	36%	\$0.00	\$9,760.00	\$8,784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ4-5UP	ANALYZER CX4 TO CX5 UPG	\$8,100.00	D2	36%	\$5,184.00	\$1,620.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T01	4700 ANALYZER - TIER 1	\$0.00	D2	36%	\$0.00	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T02	4700 ANALYZER - TIER 2	\$0.00	D2	36%	\$0.00	\$558.00	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T03	4700 ANALYZER - TIER 3	\$0.00	D2	36%	\$0.00	\$712.00	\$640.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T04	4700 ANALYZER - TIER 4	\$0.00	D2	36%	\$0.00	\$866.00	\$779.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T05	4700 ANALYZER - TIER 5	\$0.00	D2	36%	\$0.00	\$1,532.00	\$1,378.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T06	4700 ANALYZER - TIER 6	\$0.00	D2	36%	\$0.00	\$2,198.00	\$1,978.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T07	4700 ANALYZER - TIER 7	\$0.00	D2	36%	\$0.00	\$2,864.00	\$2,577.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T08	4700 ANALYZER - TIER 8	\$0.00	D2	36%	\$0.00	\$3,530.00	\$3,177.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T09	4700 ANALYZER - TIER 9	\$0.00	D2	36%	\$0.00	\$4,196.00	\$3,776.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T10	4700 ANALYZER - TIER 10	\$0.00	D2	36%	\$0.00	\$4,862.00	\$4,375.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T11	4700 ANALYZER - TIER 11	\$0.00	D2	36%	\$0.00	\$5,528.00	\$4,975.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T12	4700 ANALYZER - TIER 12	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T13	4700 ANALYZER - TIER 13	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T14	4700 ANALYZER - TIER 14	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T15	4700 ANALYZER - TIER 15	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T16	4700 ANALYZER - TIER 16	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T17	4700 ANALYZER - TIER 17	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T18	4700 ANALYZER - TIER 18	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T19	4700 ANALYZER - TIER 19	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T20	4700 ANALYZER - TIER 20	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T21	4700 ANALYZER - TIER 21	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T22	4700 ANALYZER - TIER 22	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T23	4700 ANALYZER - TIER 23	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T24	4700 ANALYZER - TIER 24	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T25	4700 ANALYZER - TIER 25	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T26	4700 ANALYZER - TIER 26	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T27	4700 ANALYZER - TIER 27	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T28	4700 ANALYZER - TIER 28	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T29	4700 ANALYZER - TIER 29	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T30	4700 ANALYZER - TIER 30	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ47-T31	4700 ANALYZER - TIER 31	\$0.00	D2	36%	\$0.00	\$6,194.00	\$5,574.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ4-960	NavilUni ANALYZER CX4-960	\$0.00	D2	36%	\$0.00	\$16,086.00	\$14,477.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ4-KIT	NAVI/UNISPHERE ANALYZER CX4 MEDIA KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ5-7UP	ANALYZER CX5 TO CX7 UPG	\$16,300.00	D2	36%	\$10,432.00	\$3,260.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ6-7UP	ANALYZER CX6 TO CX7 UPG	\$16,300.00	D2	36%	\$10,432.00	\$3,260.00	\$2,934.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-IKIT	NAVI ANALYZER MEDIA KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT	NAVI ANALYZER MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT303	NAVI ANALYZER V6.4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT308	NAVI ANALYZER V6.5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT402	NAVI ANALYZER V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT407	ANALYZER MEDIA V6.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-KIT501	NAVI ANALYZER MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVAYZ-WLA	ANALYZER FOR WLA-CLARIION	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-DPKIT	NAVI DEPARTMENTAL MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-DPKIT402	NAVI DE SUITE V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-DPKIT407	NAVI DEPT MEDIA V6.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-DPKIT501	DEPART. KIT CX3/5/700	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-ENKIT	NAVI ENTERPRISE MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-ENKIT402	NAVI ENT SUITE V6.6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-ENKIT407	ENTERPRISE MEDIA V6.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-ENKIT501	ENTRPR KIT V6 16 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-IKIT	NAVI SUITE MEDIA CX-XXXI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T01	4700 NAVI MGR - TIER 1	\$0.00	D2	36%	\$0.00	\$542.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T02	4700 NAVI MGR - TIER 2	\$0.00	D2	36%	\$0.00	\$696.00	\$628.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T03	4700 NAVI MGR - TIER 3	\$0.00	D2	36%	\$0.00	\$850.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T04	4700 NAVI MGR - TIER 4	\$0.00	D2	36%	\$0.00	\$1,004.00	\$903.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T05	4700 NAVI MGR - TIER 5	\$0.00	D2	36%	\$0.00	\$1,826.00	\$1,643.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T06	4700 NAVI MGR - TIER 6	\$0.00	D2	36%	\$0.00	\$2,648.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T07	4700 NAVI MGR - TIER 7	\$0.00	D2	36%	\$0.00	\$3,470.00	\$3,123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T08	4700 NAVI MGR - TIER													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	NAVIMGR47-T15	4700 NAVI MGR - TIER 15	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T16	4700 NAVI MGR - TIER 16	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T17	4700 NAVI MGR - TIER 17	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T18	4700 NAVI MGR - TIER 18	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T19	4700 NAVI MGR - TIER 19	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T20	4700 NAVI MGR - TIER 20	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T21	4700 NAVI MGR - TIER 21	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T22	4700 NAVI MGR - TIER 22	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T23	4700 NAVI MGR - TIER 23	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T24	4700 NAVI MGR - TIER 24	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T25	4700 NAVI MGR - TIER 25	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T26	4700 NAVI MGR - TIER 26	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T27	4700 NAVI MGR - TIER 27	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T28	4700 NAVI MGR - TIER 28	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T29	4700 NAVI MGR - TIER 29	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T30	4700 NAVI MGR - TIER 30	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR47-T31	4700 NAVI MGR - TIER 31	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-KIT303	NAVI MANAGER V6 4 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-KIT308	NAVI MANAGER V6 5 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-KIT402	NAVI MANAGER V6 6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGRKIT407	MANAGER MEDIA V6 6	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-KIT501	NAV MGR CX246 BK RV 16	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T1	NAVI MGR T1	\$0.00	D2	36%	\$0.00	\$542.00	\$487.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T10	NAVI MGR T10	\$0.00	D2	36%	\$0.00	\$5,936.00	\$5,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T11	NAVI MGR T11	\$0.00	D2	36%	\$0.00	\$6,758.00	\$6,082.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T12	NAVI MGR T12	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T13	NAVI MGR T13	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T14	NAVI MGR T14	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T15	NAVI MGR T15	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T16	NAVI MGR T16	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T17	NAVI MGR T17	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T18	NAVI MGR T18	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T19	NAVI MGR T19	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T2	NAVI MGR T2	\$0.00	D2	36%	\$0.00	\$696.00	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T20	NAVI MGR T20	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T21	NAVI MGR T21	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T22	NAVI MGR T22	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T23	NAVI MGR T23	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T24	NAVI MGR T24	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T25	NAVI MGR T25	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T26	NAVI MGR T26	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T27	NAVI MGR T27	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T28	NAVI MGR T28	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T29	NAVI MGR T29	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T3	NAVI MGR T3	\$0.00	D2	36%	\$0.00	\$850.00	\$765.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T30	NAVI MGR T30	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T31	NAVI MGR T31	\$0.00	D2	36%	\$0.00	\$7,580.00	\$6,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T4	NAVI MGR T4	\$0.00	D2	36%	\$0.00	\$1,004.00	\$903.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T5	NAVI MGR T5	\$0.00	D2	36%	\$0.00	\$1,826.00	\$1,643.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T6	NAVI MGR T6	\$0.00	D2	36%	\$0.00	\$2,848.00	\$2,383.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T7	NAVI MGR T7	\$0.00	D2	36%	\$0.00	\$3,470.00	\$3,123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T8	NAVI MGR T8	\$0.00	D2	36%	\$0.00	\$4,292.00	\$3,862.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAVIMGR-T9	NAVI MGR T9	\$0.00	D2	36%	\$0.00	\$5,114.00	\$4,602.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-NS120	NAVI MGR LICENSE FOR FC ENABLED NS-120	\$0.00	D2	36%	\$0.00	\$1,045.00	\$940.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-NS480	NAVI MANAGER LICENSE NS-480 240 DRIVES	\$0.00	D2	36%	\$0.00	\$3,325.00	\$2,992.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-NS480A	NAVI MANAGER LICENSE NS-480 480 DRIVES	\$0.00	D2	36%	\$0.00	\$10,597.00	\$9,537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-NS480-LJL	Nav Mgr Upg FROM 240 TO 480 DRIVES	\$0.00	D2	36%	\$0.00	\$7,272.00	\$6,544.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-WGKIT	NAVI WORKGROUP MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-WGKIT402	NAVI WG SUITE V6 6 MEDIA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-WGKIT407	NAVI WORKGROUP MEDIA V6.7	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NAV-WGKIT501	WORK GROUP KIT CX3/5/700	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM31	NAVISPHERE QOS MANAGER FOR CX3-10	\$0.00	D2	36%	\$0.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM32	NAVISPHERE QOS MANAGER FOR ANY CX3-20	\$0.00	D2	36%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM34	NAVISPHERE QOS MANAGER FOR ANY CX3-40	\$0.00	D2	36%	\$0.00	\$4,600.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM38	NAVISPHERE QOS MANAGER FOR CX3-80	\$0.00	D2	36%	\$0.00	\$6,600.00	\$5,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM4-120	NAV/UNISPHERE QOS MNGR FOR THE CX4-120	\$0.00	D2	36%	\$0.00	\$2,120.00	\$1,908.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM4-120UPG	NAV/Uni QOS Mgr Upg CX4-120	\$0.00	D2	36%	\$0.00	\$1,280.00	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM4-240	NAV/UNISPHERE QOS MNGR FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$4,180.00	\$3,762.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM4-240UPG	NAV/Uni QOS Mgr Upg CX4-240	\$0.00	D2	36%	\$0.00	\$2,520.00	\$2,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM4-480	NAV/UNISPHERE QOS MNGR FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$8,360.00	\$7,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM4-480UPG	NAV/Uni QOS Mgr Upg CX4-480	\$0.00	D2	36%	\$0.00	\$5,020.00	\$4,518.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM4-960	NAV/UNISPHERE QOS MNGR FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$16,700.00	\$15,030.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM4-960UPG	NAV/Uni QOS Mgr Upg CX4-960	\$0.00	D2	36%	\$0.00	\$10,020.00	\$9,018.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NQM-KIT	NAVISPHERE QOS MANAGER MEDIA KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-CEE2-L	NS-CEE-ANTI-VIRUS	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-CEE-L	NS-120 CELERRA EVENT ENABLER LICENSE	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-CIFS-L	CELERRA NS-120 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	NS120-IS-CH-L	NS-120 ADD ISCSI LICENSE TO CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-IS-CH-L	CELERRA NS-120 ISCSI LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-IS-DCD	NS-120 ISCSI DOC AND CD SOFTWARE KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-IS-NF-L	NS-120 ADD ISCSI LICENSE TO UNIX NFS LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-NBOP-TL	NS-120 NATIVE BLOCK ENBL UP TO 120 DRVS	\$0.00	D2	36%	\$0.00	\$0.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-NBOP-TUL	NS-120 NATIVE BLOCK ENBL TO 120 DRVS UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-NFS-UL	NS-120 NFS LICENSE ADD TO EXISTING SYS	\$0.00	D2	36%	\$0.00	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-REP-V2-L	NS-120 CELERRA REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-REP-V2LU	NS-120 CELERRA REPLICATOR V2 ADD-ON LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS120-UNIX-L	CELERRA NS-120 UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-40-CEE-L	NS20 TO 40 LICENSE U/G FOR CEE AND CAVA	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-40-FLR-L	UPGRADE NS20 FLR LICENSE TO NS40 FLR	\$5,000.00	D2	36%	\$3,200.00	\$1,000.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-40-IS-LU	U/G NS20 ISCSI LIC TO NS40 ISCSI LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-40-RV2-L	U/G NS20 REPV2 LIC TO NS40 REPV2 LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$2,250.00	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-CAVA2-L	NS20 2 FOR 1 CAVA LICENSE	\$2,000.00	D2	36%	\$1,280.00	\$400.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-CAVA-L	NS20 CAVA LICENSE	\$2,000.00	D2	36%	\$1,280.00	\$400.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-C-DCD	DOC AND CD, NS20 WITH CLARIION	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-CH-UL	NS20 ADD CIFS POST INSTALL	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-FCOPT-L	NS20 FC PORT OPTION ENABLED LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-FCOPT-UL	NS20 FC PORT OPTION ENABLED LICENSE - U/	\$0.00	D2	36%	\$0.00	\$0.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-FLR-L	NS20 FLR LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-FLR-L-U	NS20 FLR UPGRADE LICENSE	\$5,000.00	D2	36%	\$3,200.00	\$1,000.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-FLR-L	NS20 FLR UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-C-UL	NS20 ADD ISCSI LICENSE TO CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-C-UL	NS20 UPG ADD CIFS LIC TO ISCSI LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-ISCSI-L	NS20 ISCSI LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-ISCSI-UL	NS20 ISCSI LICENSE ADD-ON	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-DCD	NS20 ISCSI APP DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-NF-L	NS20 ISCSI LICENSE TO UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-IS-NF-UL	NS20 ISCSI LICENSE TO UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-NF-UL	NS20 ADD NFS POST INSTALL	\$0.00	D2	36%	\$0.00	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-REP-L	NS20 REPLICATOR LICENSE	\$5,000.00	D2	36%	\$3,200.00	\$1,000.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-REP-V2-L	NS20 REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS20-REP-V2LU	NS20 REPLICATOR V2 UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS21-2-CIRVLT	NS21 TO NS22 CIFS FIELD UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS21-2-NF-UL	NS21 TO NS22 NFS FIELD UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS21-41-C-UL	U/G NS21 CIFS LICENSE TO NS41	\$0.00	D2	36%	\$0.00	\$0.00	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS21-41-UN-LU	UPGRADE NS21 NFS LICENSE TO NS41 NFS	\$0.00	D2	36%	\$0.00	\$0.00	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS21-CI-RYLT	NS20 CIFS ROYALTY FOR 1 BLADE	\$0.00	D2	36%	\$0.00	\$0.20	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS21C-UNIX-L	CELERRA NS21C UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$900.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS22-42-C-UL	UPGRADE NS22 CIFS LICENSE TO NS42 CIFS	\$0.00	D2	36%	\$0.00	\$0.00	\$1,000.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS22-42-UN-LU	UPGRADE NS22 NFS LICENSE TO NS42 NFS	\$0.00	D2	36%	\$0.00	\$0.00	\$1,300.00	\$1,196.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS22-CI-RYLT	NS20 CIFS ROYALTY FOR 2 BLADES	\$0.00	D2	36%	\$0.00	\$0.20	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS22C-UNIX-L	CELERRA NS22C UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS350-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS350-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS350-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS350-ISCSI-UL	NS350 ISCSI LICENSE ADD ON	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS350-REP2-LU	NS350 REPLICATOR V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS350-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS351C-2-CIUL	NS351 TO NS352 CIFS LIC ADD ON	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS351C-2-ENUL	NS351 TO NS352 ENTERPRISE LICENSE ADD ON	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS351C-ENT-L	NS351 ENTERPRISE LICENSE	\$10,000.00	D2	36%	\$6,400.00	\$2,000.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS351-C-RYLT	NS351 CIFS ROYALTY	\$1.00	D2	36%	\$0.64	\$0.20	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS351C-UNIX-L	NS351 UNIX LICENSE	\$5,000.00	D2	36%	\$3,200.00	\$1,000.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS352C-ENT-L	NS352 ENTERPRISE LICENSE	\$10,000.00	D2	36%	\$6,400.00	\$2,000.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS352-C-RYLT	NS352 CIFS ROYALTY	\$1.00	D2	36%	\$0.64	\$0.20	\$0.20	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS352C-UNIX-L	NS352 UNIX LICENSE	\$5,000.00	D2	36%	\$3,200.00	\$1,000.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-CH-L	NS350 ISCSI WITH CIFS LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-CI-UL	NS350 UPG CIFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-ISCSI-DCD	NS350 ISCSI APP DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-EN-L	NS350 ISCSI WITH ENT LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-EN-UL	NS350 UPG ENT WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-NF-L	NS350 ISCSI WITH UNIX LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS35-IS-NF-UL	NS350 UPG NFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-CAVA2-L	NS40 2 FOR 1 CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-CAVA-L	NS40 CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-C-DCD	DOC & CD, NS40+CLAR	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-CI-EN-L	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$0.00	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-FCOPT-L	NS40 FC PORT OPTION ENABLED LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$1,640.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-FCOPT-UL	NS40 FC PORT OPTION ENABLED U/G LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$1,640.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-FLR24	BACK REV FLARE OE V03.24.040.5.011 NS40	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-FLR-L	NS40 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00</		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	NS40-IS-EN-L	NS40 ISCSI WITH ENT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-IS-EN-UL	NS40 UPG ENT WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-IS-NF-L	NS40 ISCSI WITH NFS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-IS-NF-UL	NS40 UPG NFS WITH ISCSI	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-NF-EN-L	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-REP-L	NS40 REPLICATOR LIC	\$0.00	D2	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-REP-L-UJ	NS40 REPLICATOR UPG LIC	\$0.00	D2	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-REP-V2-L	NS40 REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-REP-V2-LU	NS40 REPLICATOR V2 UPG LIC	\$0.00	D2	36%	\$0.00	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS40-S-DCD	DOC & CD: NS40+SYMM	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS41-2-CI-U-L	NS41-2 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS41-2-EN-UJ	NS41-2 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$1,500.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS41-2-NF-U	NS41-2 NFS UPG LIC	\$0.00	D2	36%	\$0.00	\$1,040.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS41C-CIFS-L	CELERRA NS41C CIFS LIC	\$0.00	D2	36%	\$0.00	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS41C-ENT-L	CELERRA NS41C ENT LIC	\$0.00	D2	36%	\$0.00	\$2,890.00	\$2,601.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS41C-UNIX-L	CELERRA NS41C UNIX LIC	\$0.00	D2	36%	\$0.00	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS41G-CIFS-L	CELERRA NS41G CIFS LIC	\$0.00	D2	36%	\$0.00	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS41G-ENT-L	CELERRA NS41G ENT LIC	\$0.00	D2	36%	\$0.00	\$2,890.00	\$2,601.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS41G-UNIX-L	CELERRA NS41G UNIX LIC	\$0.00	D2	36%	\$0.00	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS42C-CIFS-L	CELERRA NS42C CIFS LIC	\$0.00	D2	36%	\$0.00	\$1,300.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS42C-ENT-L	CELERRA NS42C ENT LIC	\$0.00	D2	36%	\$0.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS42C-UNIX-L	CELERRA NS42C UNIX LIC	\$0.00	D2	36%	\$0.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS42G-CIFS-L	CELERRA NS42G CIFS LIC	\$0.00	D2	36%	\$0.00	\$1,300.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS42G-ENT-L	CELERRA NS42G ENT LIC	\$0.00	D2	36%	\$0.00	\$4,450.00	\$4,005.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS42G-UNIX-L	CELERRA NS42G UNIX LIC	\$0.00	D2	36%	\$0.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-CEE2-L	NS CEE-ANTI-VIRUS	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-CEE-L	NS-480 CELERRA EVENT ENABLER LICENSE	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-CIFS-L	CELERRA NS-480 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$1,300.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-CIFS-UL	NS-480 CIFS LICENSE ADD TO EXISTING SYS	\$0.00	D2	36%	\$0.00	\$1,300.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-CIU	CELERRA CIFS LIC UPG TO NS-480	\$0.00	D2	36%	\$0.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-DCD	CELERRA NS-480 DOCUMENT AND CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-FASTVE	FAST FMAVE FOR NS480	\$31,500.00	D2	36%	\$20,160.00	\$6,300.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-FCOPT-L	CELERRA NS-480 BE ENABLED LICENSE	\$11,700.00	D2	36%	\$7,488.00	\$2,340.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-FCOPTUL	NS480 BE PORT OPTION ENABLED LIC U/G	\$11,700.00	D2	36%	\$7,488.00	\$2,340.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-FLR-L	NS480 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-IS-AL	NS480 ACCOMPANYING ISCSI LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-ISCSI-L	CELERRA NS-480 ISCSI LICENSE	\$0.00	D2	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-IS-DCD	NS-480 ISCSI DOC AND CD SOFTWARE KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-ISU	CELERRA ISCSI LIC UPG TO NS-480	\$0.00	D2	36%	\$0.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-NBOPPT-L	NS-480 NATIVE BLOCK ENBL UP TO 480 DRVS	\$0.00	D2	36%	\$0.00	\$2,340.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-NBOPPTUL	NS-480 NATIVE BLOCK ENBL TO 480 DRVS UPG	\$0.00	D2	36%	\$0.00	\$2,340.00	\$2,106.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-NBOPU	NS480 BLOCK ENBL UPG	\$0.00	D2	36%	\$0.00	\$1,404.00	\$1,263.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-NFS-L	NS-480 NFS LICENSE ADD TO EXIST-SYSTEM	\$0.00	D2	36%	\$0.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-NFU	CELERRA NFS LIC UPG TO NS-480	\$0.00	D2	36%	\$0.00	\$2,064.00	\$1,857.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-REP2U	CELERRA REPV2 UPG LIC FOR NS-480	\$0.00	D2	36%	\$0.00	\$2,064.00	\$1,857.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-REP-V2-L	NS-480 CELERRA REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$2,250.00	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-REP-V2LU	NS-480 CELERRA REPLICATOR V2 ADD-ON LIC	\$0.00	D2	36%	\$0.00	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-RPU	CELERRA RECOVERPOINT BUNDLE UPG TO NS-48	\$24,000.00	D2	36%	\$15,360.00	\$4,800.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS480-UNIX-L	CELERRA NS-480 UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS500-CAVA2-L	NS500 2 FOR 1 CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS500-CAVA-L	NS500 CAVA LICENSE	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS500-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS500-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS500-CIFS-UL	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS500-REP2-LU	NS500 REPLICATOR V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS500-REP-L	NS500 REPLICATOR LICENSE	\$0.00	D2	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS500-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$1,560.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501C-2-CIUL	NS501-2 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$1,300.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501C-2-ENUL	NS501-2 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501C-CIFS-L	NS501 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501C-ENT-L	NS500 ENTERPRISE LICENSE	\$0.00	D2	36%	\$0.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501C-UNIX-L	NS500 NFS LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501G-2-CIUL	NS501-2 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501G-2-ENUL	NS501-2 ENT UPG LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501G-CIFS-L	NS501G CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501G-ENT-L	NS500 ENTERPRISE LICENSE	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS501G-UNIX-L	NS500 NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS502C-CIFS-L	NS500 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS502C-ENT-L	NS502C ENTERPRISE LICENSE	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS502C-UNIX-L	NS502C NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS502G-CIFS-L	NS500 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS502G-ENT-L	NS502G ENTERPRISE LICENSE	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS502G-UNIX-L	NS502G NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-C-DCD	DOC & CD: NS500-CLAR	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-EXC2K-L	SNAPSURE FOR EXCHANGE	\$0.00	D2	36%	\$0.00	\$3,900.00	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-EXC2K-UL	NS500 EXCHANGE 2000 UPG	\$0.00	D2	36%	\$0.00	\$3,900.00	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS5-IS-CI-L	NS500 ISCSI WITH CIFS LIC	\$0.00	D2	36%	\$0.00	\$0.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	NS96-FCNV480L	NS960 BE ENBL Navi UP TO 480 DRIVES	\$96,500.00	D2	36%	\$61,760.00	\$19,300.00	\$17,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS96-FCNV480U	NS960 BE ENABLE Navi UPG UP TO 480 DR	\$96,500.00	D2	36%	\$61,760.00	\$19,300.00	\$17,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS96-FCNV960A	NS960 BE ENABLE Navi UPG 480 TO 960 DR	\$33,500.00	D2	36%	\$21,440.00	\$6,700.00	\$6,030.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS96-FCNV960L	NS960 BE ENABLE Navi UP TO 960 DRIVES	\$130,000.00	D2	36%	\$83,200.00	\$26,000.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS96-NBNV480L	NS960 BE ENABLE Navi UPG UP TO 480 DR	\$130,000.00	D2	36%	\$83,200.00	\$26,000.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS96-NBNV480U	NS960 BLOCK ENBL W NAVI UP TO 480 DRVS	\$0.00	D2	36%	\$0.00	\$18,335.00	\$16,501.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS96-NBNV960A	NS960 NATIV BLOCK ENBL 480TO960 UPG	\$0.00	D2	36%	\$0.00	\$18,335.00	\$16,501.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS96-NBNV960L	NS960 BLOCK ENBL W NAVI UP TO 960 DRVS	\$0.00	D2	36%	\$0.00	\$6,365.00	\$5,728.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS96-NBNV960U	NS960 BL LOCK ENBL W NAV TO 960 DRVS UPG	\$0.00	D2	36%	\$0.00	\$24,700.00	\$22,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-CAVA-L-U	CELERRA NS600 AV UPG LIC	\$0.00	D2	36%	\$0.00	\$24,700.00	\$22,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-CIFS-L-U	UPG CIFS TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-DART-64	BACK REV DART V5.4.27.2	\$0.00	D2	36%	\$0.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-DART-65	BACK REV DART V5.5	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-DART-6537	BACK REV DART V5.5.37	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-DCD-56	NS MEDIA AND DOC KIT FOR DART V 5 6 44	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-FAST-APL	CELERRA FAST FMA APPLIANCE	\$0.00	D2	36%	\$0.00	\$6,970.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-FAST-HAAPL	CELERRA FAST FMA HA APPLIANCE	\$0.00	D2	36%	\$0.00	\$3,280.00	\$2,880.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-FAST-VAE	CELERRA FAST FMAVAE	\$0.00	D2	36%	\$0.00	\$4,018.00	\$3,528.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-FLR-LIC	NS FLR LICENSE	\$10,000.00	D2	36%	\$6,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-FLR-L-U	NS FLR UPGRADE LICENSE	\$10,000.00	D2	36%	\$6,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-FLR-U	NS FLR ADDITIONAL BLADE	\$0.00	D2	36%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-C-DCD	DOC & CD; NS-G2 + CLARIION	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-CEE2-L	NS CEE-ANTI-VIRUS	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-CIFS-L	NS EVENT ENABLER LICENSE	\$0.00	D2	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-CIFS-L	CELERRA NS-G2 CIFS LICENSE	\$0.00	D2	36%	\$0.00	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-CIFS-UL	NS-G2 CIFS LICENSE ADD TO EXISTING SYS	\$0.00	D2	36%	\$0.00	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-FASTVE	FAST FMAVAE FOR NS-G2	\$31,500.00	D2	36%	\$20,160.00	\$6,300.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-FLR-L	NS-G2 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-IS-AL	ISCSI LICENSE WITH EXISTING NFS OR CIFS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-ISCSI-L	CELERRA NS-G2 ISCSI LICENSE	\$0.00	D2	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-IS-UL	NS-G2 ISCSI LICENSE ADD TO EXISTING SYS	\$0.00	D2	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-NFS-L	CELERRA NS-G2 UNIX NFS LICENSE	\$0.00	D2	36%	\$0.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-NFS-UL	NS-G2 NFS LICENSE ADD TO EXISTING SYSTEM	\$0.00	D2	36%	\$0.00	\$3,440.00	\$3,096.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-REP2-L	NS-G2 REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-REP2-LU	CELERRA REPLICATOR V2 RTU	\$0.00	D2	36%	\$0.00	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG2-S-DCD	DOC & CD; NS-G2 + SYMMETRIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG-41-2-CIU	NS41C-2G CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$650.00	\$585.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG-41-2-NF-U	NS41C-2G NFS UPG LIC	\$0.00	D2	36%	\$0.00	\$1,040.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-C-DCD	CELERRA NS-G8 WITH CLARIION DOCS CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-CEE2-L	NS CEE-ANTI-VIRUS	\$0.00	D2	36%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-CEE-L	NS-G8 AV LICENSE	\$0.00	D2	36%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-CIFS-L	CELERRA NS-G8 CIFS LIC	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-CIFS-UL	CELERRA NS-G8 CIFS UPG LIC	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-CIU	CELERRA CIFS LIC UPG TO NS-G8	\$0.00	D2	36%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-FASTVE	FAST FMAVAE FOR NS-G8	\$36,500.00	D2	36%	\$23,360.00	\$7,300.00	\$6,570.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-FLR-L	NSG8 FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-ISCSI-AL	CELERRA NS-G8 ADD ISCSI LIC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-ISCSI-L	CELERRA NS-G8 ISCSI LIC	\$0.00	D2	36%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-ISU	CELERRA ISCSI LIC UPG TO NS-G8	\$0.00	D2	36%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-NFS-UL	CELERRA NS-G8 NFS UPG LIC	\$0.00	D2	36%	\$0.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-NFU	CELERRA NFS LIC UPG TO NS-G8	\$0.00	D2	36%	\$0.00	\$3,168.00	\$2,851.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-REP2U	CELERRA REP2 UPG LIC FOR NS-G8	\$0.00	D2	36%	\$0.00	\$3,732.00	\$3,358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-REP2-L	NS-G8 CELERRA REPLICATOR V2 LICENSE	\$0.00	D2	36%	\$0.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-REP2-LU	NS-G8 CELERRA REPLICATOR V2 ADD-ON LIC	\$0.00	D2	36%	\$0.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-S-DCD	CELERRA NS-G8 WITH SYMM DOCS CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSG8-UNIX-L	CELERRA NS-G8 UNIX LIC	\$0.00	D2	36%	\$0.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-ISCSI-DCD	CELERRA ISCSI APP DCD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-REP-L	NS REPLICATOR LICENSE	\$18,600.00	D2	36%	\$11,904.00	\$3,720.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-REP-PKG	NS REP PLUG-IN PKG	\$14,000.00	D2	36%	\$8,960.00	\$2,800.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-REP1V2-U	REPLICATOR V1 TO V2 UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-UNIX-UL	UPG UNIX TO CIFS AND UNIX	\$0.00	D2	36%	\$0.00	\$2,200.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-WIN-CAVA-L	CELERRA NS700 AV LIC	\$0.00	D2	36%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-WIN-CEE2-L	NS EVENT ENABLER-2	\$0.00	D2	36%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NS-WIN-CEE-L	NS EVENT ENABLER	\$0.00	D2	36%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NSX-FLR-L	NSX FLR BASE LICENSE (2 BLADES)	\$0.00	D2	36%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWMBR200-DAE	NAVI MGR BASE FOR NW DAE	\$6,280.00	D2	36%	\$4,019.20	\$1,256.00	\$1,130.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWMBR200-DPE	NAVI MGR BASE FOR NETWIN	\$1,260.00	D2	36%	\$806.40	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-UTIL-WIN	WINDOWS UTILS FOR NETWIN	\$40.00	D2	36%	\$25.60	\$8.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OM-CLR-DB-UNIX	OM CLARIION UNIX DEPT	\$6,050.00	D2	36%	\$3,872.00	\$1,210.00	\$1,099.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OM-CLR-EN-UNIX	OM CLARIION UNIX DEPT	\$12,450.00	D2	36%	\$7,968.00	\$2,490.00	\$2,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OM-CLR-WG-UNIX	OM CLARIION UNIX WRKGP	\$2,500.00	D2	36%	\$1,600.00	\$500.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CL-T1-4U	PFM CL T1-4 UPG	\$0.00	D2	36%	\$0.00	\$116.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CL-T5-31U	PFM CL T5-31 UPG	\$0.00	D2	36%	\$0.00	\$530.00	\$477.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKG-CL-T1-4U	CC5.1 PKG CL T1-4 UPG	\$0.00	D2	36%	\$0.00	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKG-CL-T5-31U	CC5.1 PKG CL T5-31 UPG	\$0.00	D2	36%	\$0.00	\$2,260.00	\$2,034.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKL-CL-T1-4U	CC CL PKG LT T1-4U	\$0.00	D2	36%	\$0.00	\$280.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKL-CL-T5-31U	CC CL PKG LT T5-31U	\$0.00	D2	36%	\$0.00	\$1,360.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-AIX-BR405	BACK-REV FOR PP 4.2 AIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-AIX-BR501	POWERPATH 4.3 AIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-DPU	PPATH DEP UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-ENU	PPATH ENT UPGRADE	\$0.00	D2	36%									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	PPEN-UX-EN	PPATH ENT UNIX ENT	\$15,500.00	D2	36%	\$9,920.00	\$3,100.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPEN-UX-GB	PPATH ENT UNIX GLB	\$42,630.00	D2	36%	\$27,283.20	\$8,526.00	\$7,673.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPEN-UX-WG	PPATH ENT UNIX WGR	\$3,100.00	D2	36%	\$1,984.00	\$620.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-HP-BR312	POWERPATH 4.1 FOR HP-UX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-HP-BR403	POWERPATH 4.2 HP-UX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-BR312	PP LINUX BACK REV	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-BR402	POWERPATH LINUX 3.0.5	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-LX-BR410	POWERPATH 4.3 LINUX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPMEINV-B1B2U	PPME-INVISTA UPGRADE 1 TO 2 DPC LIC	\$18,000.00	D2	36%	\$11,520.00	\$4,500.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPMEINV-B2B4U	PPME-INVISTA UPGRADE 2 TO 4 DPC LIC	\$36,000.00	D2	36%	\$23,040.00	\$9,000.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T1	PPME-INV-T1 (0-14 TB)	\$0.00	D2	36%	\$0.00	\$100.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T10	PPME-INV-T10 (601-1000TB)	\$0.00	D2	36%	\$0.00	\$60.00	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T1B1	PPME-INVISTA BASE LIC FOR 1 TIER 1 DPC	\$0.00	D2	36%	\$0.00	\$4,500.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T1B2	PPME-INVISTA BASE LIC FOR 2 TIER 1 DPC	\$0.00	D2	36%	\$0.00	\$9,000.00	\$8,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T1B4	PPME-INVISTA BASE LIC FOR 4 TIER 1 DPC	\$0.00	D2	36%	\$0.00	\$18,000.00	\$16,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T2	PPME-INV T2(15-25 TB)	\$0.00	D2	36%	\$0.00	\$87.50	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T3	PPME-INV T3 (26-40 TB)	\$0.00	D2	36%	\$0.00	\$75.50	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T4	PPME-INV T4 (41-60 TB)	\$0.00	D2	36%	\$0.00	\$67.25	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T5	PPME-INV T5 (61-100 TB)	\$0.00	D2	36%	\$0.00	\$66.25	\$60.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T6	PPME-INV T6 (101-150 TB)	\$0.00	D2	36%	\$0.00	\$65.00	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T7	PPME-INV T7 (151-250 TB)	\$0.00	D2	36%	\$0.00	\$63.75	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T8	PPME-INV T8 (251-400 TB)	\$0.00	D2	36%	\$0.00	\$62.50	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-T9	PPME-INV-T9 (401-600TB)	\$0.00	D2	36%	\$0.00	\$61.25	\$56.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPME-INV-UPG	PPME-INVISTA UPGRADE LICENSE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-BR307	POWERPATH 4.0.2 SUN BR	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-BR312	INACTIVE PP 4.1 for Solaris	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-BR403	POWERPATH 4.2-SOLARIS	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-BR407	POWERPATH SOLARIS 4.3	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-UX-DPU	PPATH UNIX DEP UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-UX-ENU	PPATH UNIX ENT UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-UX-GBU	PPATH UNIX GLB UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-UX-WGU	PPATH UNIX WGR UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WGU	PPATH WGR UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-BR205	PP WINDOWS BACK REV	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-BR308	POWERPATH WIN 3.0.5 BR	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-BR401	POWERPATH 3.0.6 FOR WINDO	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-BR411	POWERPATH WINDOWS 4.3.1	\$0.00	D2	36%	\$0.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-INV-L1PLUS	RM FOR INVISTA / UNIX 31 HOSTS & UP	\$0.00	D2	36%	\$0.00	\$1,200.00	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-INV-LINUX	RM FOR INVISTA CLONES / LINUX HST	\$0.00	D2	36%	\$0.00	\$1,075.00	\$989.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-INV-L16-30	RM FOR INVISTA CLONES / UNIX 16-30 HOSTS	\$0.00	D2	36%	\$0.00	\$1,350.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-INV-UNIX	RM FOR INVISTA CLONES / UNIX HST	\$0.00	D2	36%	\$0.00	\$1,500.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-INV-W16-30	RM FOR INVISTA CLONES / WINDOWS 16-30 HO	\$0.00	D2	36%	\$0.00	\$900.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-INV-WIN	RM FOR INVISTA CLONES / WINDOWS HST	\$0.00	D2	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-INV-W31PLUS	RM FOR INVISTA / WINDOWS 31 HOSTS & UP	\$0.00	D2	36%	\$0.00	\$900.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ROAM-DCD	ROAM DOCUMENTATION & CD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDF-CX1	CX3-10 CDP	\$20,000.00	D2	36%	\$12,800.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDF-CX1-2U	CDP CX3-10 CX3-20 UPGRD	\$20,250.00	D2	36%	\$12,960.00	\$4,050.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDF-CX1-4U	CDP CX3-10 CX3-40 UPGRD	\$54,750.00	D2	36%	\$35,040.00	\$10,950.00	\$9,855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDF-CX1-8U	CDP CX3-10 CX3-80 UPGRD	\$95,000.00	D2	36%	\$60,800.00	\$19,000.00	\$17,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDF-CX2	CX3-20 CDP	\$35,000.00	D2	36%	\$22,400.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDF-CX2-4U	CDP CX3-20 CX3-40 UPGRD	\$39,750.00	D2	36%	\$25,440.00	\$7,950.00	\$7,155.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDF-CX2-8U	CDP CX3-20 CX3-80 UPGRD	\$80,000.00	D2	36%	\$51,200.00	\$16,000.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDF-CX4	CX3-40 CDP	\$65,000.00	D2	36%	\$41,300.00	\$13,000.00	\$11,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDF-CX4-8U	CDP CX3-40 CX3-80 UPGRD	\$50,000.00	D2	36%	\$32,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDF-CX8	CX3-80 CDP	\$100,000.00	D2	36%	\$64,000.00	\$20,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CLR-CX1	CX3-10 CLR	\$20,000.00	D2	36%	\$12,800.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CLR-CX1-2U	CLR CX1 CX2 UPGD	\$15,500.00	D2	36%	\$9,920.00	\$3,100.00	\$2,790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CLR-CX1-4U	CLR CX1 CX4 UPGD	\$57,500.00	D2	36%	\$36,800.00	\$11,500.00	\$10,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CLR-CX1-8U	CLR CX1 CX8 UPGD	\$130,000.00	D2	36%	\$84,000.00	\$20,000.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CLR-CX2	CX3-20 CLR	\$35,500.00	D2	36%	\$22,720.00	\$7,100.00	\$6,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CLR-CX2-4U	CLR CX2 CX4 UPGD	\$42,000.00	D2	36%	\$26,880.00	\$8,400.00	\$7,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CLR-CX2-8U	CLR CX2 CX8 UPGD	\$84,500.00	D2	36%	\$54,080.00	\$16,900.00	\$15,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CLR-CX4	CX3-40 CLR	\$77,500.00	D2	36%	\$49,600.00	\$15,500.00	\$13,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CLR-CX4-8U	CLR CX4 CX8 UPGD	\$42,500.00	D2	36%	\$27,200.00	\$8,500.00	\$7,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CLR-CX8	CX3-80 CLR	\$120,000.00	D2	36%	\$76,800.00	\$24,000.00	\$21,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CP-UG-CLR1	CDP CX1 CLR CX1 UPGD	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CP-UG-CLR2	CDP CX2 CLR CX2 UPGD	\$500.00	D2	36%	\$320.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CP-UG-CLR4	CDP CX4 CLR CX4 UPGD	\$12,500.00	D2	36%	\$8,000.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CP-UG-CLR8	CDP CX8 CLR CX8 UPGD	\$20,000.00	D2	36%	\$12,800.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPCP-UG-CPCX1	CDP BASE 4TB UG CX1 CDP	\$134,100.00	D2	36%	\$85,824.00	\$26,820.00	\$24,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPCP-UG-CPCX2	CDP BASE 4TB UG CX2 CDP	\$119,100.00	D2	36%	\$76,224.00	\$23,820.00	\$21,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPCP-UG-CPCX4	CDP BASE 4TB UG CX4 CDP	\$89,100.00	D2	36%	\$57,024.00	\$17,820.00	\$16,038.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPCP-UG-CPCX8	CDP BASE 4TB UG CX8 CDP	\$54,100.00	D2	36%	\$34,624.00	\$10,820.00	\$9,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPLR-UG-LRCX1	CLR CX1 RP CLR 8TB UPGD	\$168,000.00	D2	36%	\$107,520.00	\$33,600.00	\$30,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPLR-UG-LRCX2	CLR CX2 RP CLR 8TB UPGD	\$152,500.00	D2	36%	\$97,500.00	\$30,500.00	\$27,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPLR-UG-LRCX4	CLR CX4 RP CLR 8TB UPGD	\$110,500.00	D2	36%	\$70,720.00	\$22,100.00	\$19,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPLR-UG-LRCX8	CLR CX8 RP CLR 8TB UPGD	\$68,000.00	D2	36%	\$43,520.00	\$13,600.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-CX1	CX3-10 CRR	\$10,000.00	D2	36%	\$6,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-CX1-2U	CRR CX3-10 CX3-20 UPGRD	\$10,700.00	D2	36%	\$6,848.00	\$2,140.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	RP-RR-CX2-8U	CRR CX3-20 CX3-80 UPRGD	\$62,500.00	D2	36%	\$40,000.00	\$12,500.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-CX4	CX3-40 CRR	\$45,000.00	D2	36%	\$28,800.00	\$9,000.00	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-CX4-8U	CRR CX3-40 CX3-80 UPRGD	\$35,500.00	D2	36%	\$22,720.00	\$7,100.00	\$6,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-CX8	CX3-80 CRR	\$70,000.00	D2	36%	\$44,800.00	\$14,000.00	\$12,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-CXBW	CX BW REDUCTION OPTION	\$30,000.00	D2	36%	\$19,200.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-NS120	RECOVERPOINT FOR NS-120 LIC BUNDLE	\$20,000.00	D2	36%	\$12,800.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-NS20	RP/NS BUNDLE FOR CELEERRA	\$10,000.00	D2	36%	\$6,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-NS40	RP/NS 40 BUNDLE FOR CELEERRA	\$45,000.00	D2	36%	\$28,800.00	\$9,000.00	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-NS480	RECOVERPOINT FOR NS-480 LIC BUNDLE	\$40,000.00	D2	36%	\$25,600.00	\$8,000.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-NS80	RP/NS 80 BUNDLE FOR CELEERRA	\$70,000.00	D2	36%	\$44,800.00	\$14,000.00	\$12,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-NS960	CELEERRA NS-960 RECOVERPOINT BUNDLE	\$72,000.00	D2	36%	\$46,080.00	\$14,400.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-NSG2	RP/NS-G2 BUNDLE FOR CELEERRA	\$40,000.00	D2	36%	\$25,600.00	\$8,000.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-UG-CLR1	CRR CX1 CLR CX1 UPGD	\$10,000.00	D2	36%	\$6,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-UG-CLR2	CRR CX2 CLR CX2 UPGD	\$17,500.00	D2	36%	\$11,200.00	\$3,500.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-UG-CLR4	CRR CX4 CLR CX4 UPGD	\$32,500.00	D2	36%	\$20,800.00	\$6,500.00	\$5,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-UG-CLR8	CRR CX8 CLR CX8 UPGD	\$50,000.00	D2	36%	\$32,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPRR-UG-RRCX1	CRR BASE 8TB UG CX1 CRRR	\$114,150.00	D2	36%	\$73,055.00	\$22,830.00	\$20,547.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPRR-UG-RRCX2	CRR BASE 8TB UG CX2 CRR	\$106,150.00	D2	36%	\$67,935.00	\$22,230.00	\$19,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPRR-UG-RRCX4	CRR BASE 8TB UG CX4 CRR	\$79,150.00	D2	36%	\$50,855.00	\$15,830.00	\$14,247.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPRR-UG-RRCX8	CRR BASE 8TB UG CX8 CRR	\$54,150.00	D2	36%	\$34,655.00	\$10,830.00	\$9,747.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-16	RP/SE CDP 16TB	\$0.00	D2	36%	\$0.00	\$4,640.00	\$4,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-1TB	RP/SE CDP 1TB	\$0.00	D2	36%	\$0.00	\$290.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-24	RP/SE CDP 24TB	\$0.00	D2	36%	\$0.00	\$6,960.00	\$6,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-32	RP/SE CDP 32TB	\$0.00	D2	36%	\$0.00	\$9,280.00	\$8,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-4	RP/SE CDP 4TB	\$0.00	D2	36%	\$0.00	\$1,180.00	\$1,062.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-4-16	RP/SE 4TB TO 16TB CDP CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$3,460.00	\$3,114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-4-24	RP/SE CDP 4TB TO 24TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$6,620.00	\$5,958.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-4-32	RP/SE CDP 4TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$9,420.00	\$8,478.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-4-8	RP/SE 4TB TO 8TB CDP CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$1,140.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-8	RP/SE CDP 8TB	\$0.00	D2	36%	\$0.00	\$2,320.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-8-16	RP/SE 8TB TO 16TB CDP CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$5,480.00	\$4,932.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-8-24	RP/SE CDP 8TB TO 24TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$8,280.00	\$7,452.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-8-32	RP/SE CDP 8TB TO 32TB CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$11,080.00	\$9,972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L2	RP/SE CDP 300TB ARRAY LICENSE FOR CX	\$0.00	D2	36%	\$0.00	\$365.00	\$328.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L23U	RP/SE CDP UPGRADE LICENSE L2 TO L3	\$0.00	D2	36%	\$0.00	\$5.00	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L24U	RP/SE CDP UPGRADE LICENSE L2 TO L4	\$0.00	D2	36%	\$0.00	\$180.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L25U	RP/SE CDP UPGRADE LICENSE L2 TO L5	\$0.00	D2	36%	\$0.00	\$1,205.00	\$1,084.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L26U	RP/SE CDP UPGRADE LICENSE L2 TO L6	\$0.00	D2	36%	\$0.00	\$2,220.00	\$1,998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L27U	RP/SE CDP UPGRADE LICENSE L2 TO L7	\$0.00	D2	36%	\$0.00	\$2,855.00	\$2,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L2C	RP/SE CDP ARRAY UPGRADE LICENSE FOR CX	\$0.00	D2	36%	\$0.00	\$305.00	\$274.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L3	RP/SE CDP 300TB LIC FOR AX4-5	\$0.00	D2	36%	\$0.00	\$370.00	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L34U	RP/SE CDP UPGRADE LICENSE L3 TO L4	\$0.00	D2	36%	\$0.00	\$175.00	\$157.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L35U	RP/SE CDP UPGRADE LICENSE L3 TO L5	\$0.00	D2	36%	\$0.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L36U	RP/SE CDP UPGRADE LICENSE L3 TO L6	\$0.00	D2	36%	\$0.00	\$2,215.00	\$1,993.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L37U	RP/SE CDP UPGRADE LICENSE L3 TO L7	\$0.00	D2	36%	\$0.00	\$2,850.00	\$2,565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L3C	RP/SE CDP U/G LIC FOR AX4-5	\$0.00	D2	36%	\$0.00	\$310.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L4	RP/SE CDP 300TB LIC CX4-120, NS-120	\$0.00	D2	36%	\$0.00	\$545.00	\$490.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L45U	RP/SE CDP UPGRADE LICENSE L4 TO L5	\$0.00	D2	36%	\$0.00	\$1,025.00	\$922.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L46U	RP/SE CDP UPGRADE LICENSE L4 TO L6	\$0.00	D2	36%	\$0.00	\$2,040.00	\$1,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L47U	RP/SE CDP UPGRADE LICENSE L4 TO L7	\$0.00	D2	36%	\$0.00	\$2,675.00	\$2,407.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L4C	RP/SE CDP U/G LIC CX4-120, NS-120	\$0.00	D2	36%	\$0.00	\$455.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L5	RP/SE CDP 300TB LIC NS40, CX4-240	\$0.00	D2	36%	\$0.00	\$1,570.00	\$1,413.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L56U	RP/SE CDP UPGRADE LICENSE L5 TO L6	\$0.00	D2	36%	\$0.00	\$1,015.00	\$913.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L57U	RP/SE CDP UPGRADE LICENSE L5 TO L7	\$0.00	D2	36%	\$0.00	\$1,650.00	\$1,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L5C	RP/SE CDP U/G LIC CX4-240	\$0.00	D2	36%	\$0.00	\$1,310.00	\$1,179.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L6	RP/SE CDP 300TB LIC CX4-480 NS-480	\$0.00	D2	36%	\$0.00	\$2,585.00	\$2,326.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L67U	RP/SE CDP UPGRADE LICENSE L6 TO L7	\$0.00	D2	36%	\$0.00	\$2,040.00	\$1,836.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L6C	RP/SE CDP U/G LIC CX4-480 NS-480	\$0.00	D2	36%	\$0.00	\$3,220.00	\$2,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L7	RP/SE CDP 300TB LICENSE CX4-960, NS-960	\$0.00	D2	36%	\$0.00	\$2,540.00	\$2,286.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-L7C	RP/SE CDP U/G LIC FOR CX4-960, NS-960	\$0.00	D2	36%	\$0.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CDP-UPG	RP/SE CDP CAPACITY UPGRADE	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-16	RP CE FOR RP/SE, MS CLUSTERS 16TB	\$0.00	D2	36%	\$0.00	\$3,763.50	\$3,387.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-16-24	RP CE FOR RP/SE, UC 16 TO 24TB	\$0.00	D2	36%	\$0.00	\$1,759.40	\$1,583.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-16-32	RP CE FOR RP/SE, UC 16 TO 32TB	\$0.00	D2	36%	\$0.00	\$1,889.40	\$1,709.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-1TB	RP CE FOR RP/SE, MS CLUSTERS 1TB	\$0.00	D2	36%	\$0.00	\$155.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-24	RP CE FOR RP/SE, MS CLUSTERS 24TB	\$0.00	D2	36%	\$0.00	\$5,523.00	\$4,970.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-24-32	RP CE FOR RP/SE, UC 24 TO 32TB	\$0.00	D2	36%	\$0.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-32	RP CE FOR RP/SE, MS CLUSTERS 32TB	\$0.00	D2	36%	\$0.00	\$5,653.00	\$5,087.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-4	RP CE FOR RP/SE, MS CLUSTERS 4TB	\$0.00	D2	36%	\$0.00	\$1,371.40	\$1,234.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-4-16	RP CE FOR RP/SE, UC 4 TO 16TB	\$0.00	D2	36%	\$0.00	\$2,392.20	\$2,152.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-4-24	RP CE FOR RP/SE, UC 4 TO 24TB	\$0.00	D2	36%	\$0.00	\$4,151.60	\$3,736.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-4-32	RP CE FOR RP/SE, UC 4 TO 32TB	\$0.00	D2	36%	\$0.00	\$4,281.60	\$3,853.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-4-8	RP CE FOR RP/SE, UC 4 TO 8TB	\$0.00	D2	36%	\$0.00	\$765.00	\$688.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-8	RP CE FOR RP/SE, MS CLUSTERS 8TB	\$0.00	D2	36%	\$0.00	\$2,136.40	\$1,922.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-8-16	RP CE FOR RP/SE, UC 8 TO 16TB	\$0.00	D2	36%	\$0.00	\$1,627.20	\$1,464.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-8-24	RP CE FOR RP/SE, UC 8 TO 24TB	\$0.00	D2	36%	\$0.00	\$3,895.80	\$3,506.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-CE-8-32	RP CE FOR RP/SE, UC 8 TO 32TB	\$0.00	D2	36%	\$0.00	\$4,025.80	\$3,623.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VG2-CU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-FL-R-L	VG2 FLR BASE LICENSE (2 BLADES)=IC	\$10,000.00	D2	36%	\$6,400.00	\$6,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-REP2-L	VG2 REPLICATOR V2 LICENSE=IC	\$18,750.00	D2	36%	\$12,000.00	\$12,000.00	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-REP2-LU	VG2 REPLICATOR V2 UPG LICENSE	\$18,750.00	D2	36%	\$12,000.00	\$12,000.00	\$3,750.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-S-DCD	VG2 DOCUMENT CD KIT FOR SYMMETRIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG2-SU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-ADV-L	VG8 ADV FILE LIC (NFS, MPFS & PNFS)=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-C-DCD	VG8 DOCUMENT CD KIT FOR CLARIION=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-CEE2-L	VG8 AV 2-FOR-1 LICENSE=IC	\$3,000.00	D2	36%	\$1,920.00	\$1,920.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-CEE4-L	VG8 AV LICENSE	\$3,000.00	D2	36%	\$1,920.00	\$1,920.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-CU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-FL-R-L	VG8 FLR BASE LICENSE (2 BLADES)=IC	\$10,000.00	D2	36%	\$6,400.00	\$6,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-REP2-L	VG8 REPLICATOR V2 LICENSE=IC	\$31,100.00	D2	36%	\$19,904.00	\$19,904.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-REP2-LU	VG8 REPLICATOR V2 UPG LICENSE	\$31,100.00	D2	36%	\$19,904.00	\$19,904.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-S-DCD	VG8 DOCUMENT CD KIT FOR SYMMETRIX	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG8-SU-DCD	VNX OE FOR FILE SOFTWARE KIT=IC	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-120	VIRTUAL PROVISIONING FOR THE CX4-120	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-240	VIRTUAL PROVISIONING FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-240UPG	VIRTUAL PROVISIONING FOR THE CX4-240	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-480	VIRTUAL PROVISIONING FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-480UPG	VIRTUAL PROVISIONING FOR THE CX4-480	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-960	VIRTUAL PROVISIONING FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-960UPG	VIRTUAL PROVISIONING FOR THE CX4-960	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VP4-KIT	VIRTUAL PROVISIONING CX4 MEDIA KIT	\$0.00	D2	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WLA-CL-T1-4U	CC5-1 WLA CL T1-4 UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$124.00	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WLA-CL-T5-31U	CC5-1 WLA CL T5-31 UPG	\$0.00	D2	36%	\$0.00	\$0.00	\$570.00	\$507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-514	VIPIR SUITE SIO Tier 0=CB	\$450.00	D3	36%	\$288.00	\$288.00	\$112.50	\$103.50	\$94.50	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-515	VIPIR SUITE SIO Tier 1=CB	\$340.00	D3	36%	\$217.60	\$217.60	\$85.00	\$78.20	\$71.40	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-517	VIPIR SUITE SIO Tier 2=CB	\$370.00	D3	36%	\$240.00	\$240.00	\$90.00	\$83.70	\$77.10	\$66.30	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-518	VIPIR SUITE SIO Tier 3=CB	\$240.00	D3	36%	\$153.60	\$153.60	\$60.00	\$55.20	\$50.40	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-519	VIPIR SUITE SIO Tier 4=CB	\$190.00	D3	36%	\$121.60	\$121.60	\$47.50	\$43.70	\$39.90	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-520	VIPIR SUITE SIO Tier 5=CB	\$160.00	D3	36%	\$102.40	\$102.40	\$40.00	\$36.80	\$33.60	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-520	VIPIR SUITE SIO Tier 6=CB	\$150.00	D3	36%	\$96.00	\$96.00	\$37.50	\$34.50	\$31.50	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-534	VIPIR SUITE Ent 1-50TB=CB	\$1,600.00	D3	36%	\$1,024.00	\$1,024.00	\$400.00	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-535	VIPIR SUITE Ent 51-150TB=CB	\$1,580.00	D3	36%	\$1,017.60	\$1,017.60	\$397.50	\$365.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-536	VIPIR SUITE Ent 151-300TB=CB	\$1,570.00	D3	36%	\$1,010.20	\$1,010.20	\$395.00	\$363.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-537	VIPIR SUITE Ent 301-450TB=CB	\$1,570.00	D3	36%	\$1,010.20	\$1,010.20	\$395.00	\$363.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-538	VIPIR SUITE Ent 451-750TB=CB	\$1,460.00	D3	36%	\$934.40	\$934.40	\$365.00	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-539	VIPIR SUITE Ent 751-1500TB=CB	\$1,230.00	D3	36%	\$787.20	\$787.20	\$307.50	\$282.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-540	VIPIR SUITE Ent 1501-3000TB=CB	\$1,170.00	D3	36%	\$748.80	\$748.80	\$292.50	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-541	VIPIR SUITE Ent 3001-5000TB=CB	\$1,060.00	D3	36%	\$678.40	\$678.40	\$265.00	\$243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-542	VIPIR SUITE Ent 5001-10000TB=CB	\$810.00	D3	36%	\$518.40	\$518.40	\$202.50	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-543	VIPIR SUITE Ent 10001TB=CB	\$690.00	D3	36%	\$441.60	\$441.60	\$172.50	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-544	VIPIR SUITE Mid 1-50TB=CB	\$975.00	D3	36%	\$624.00	\$624.00	\$243.75	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-545	VIPIR SUITE Mid 51-150TB=CB	\$970.00	D3	36%	\$620.80	\$620.80	\$242.50	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-546	VIPIR SUITE Mid 151-300TB=CB	\$900.00	D3	36%	\$576.00	\$576.00	\$225.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-547	VIPIR SUITE Mid 301-450TB=CB	\$860.00	D3	36%	\$548.40	\$548.40	\$207.50	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-548	VIPIR SUITE Mid 451-750TB=CB	\$780.00	D3	36%	\$504.00	\$504.00	\$190.00	\$174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-549	VIPIR SUITE Mid 751-1500TB=CB	\$580.00	D3	36%	\$371.20	\$371.20	\$145.00	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-550	VIPIR SUITE Mid 1501-3000TB=CB	\$540.00	D3	36%	\$345.60	\$345.60	\$135.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-551	VIPIR SUITE Mid 3001-5000TB=CB	\$500.00	D3	36%	\$320.00	\$320.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-552	VIPIR SUITE Mid 5001-10000TB=CB	\$470.00	D3	36%	\$300.80	\$300.80	\$117.50	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-553	VIPIR SUITE Mid 10001TB=CB	\$440.00	D3	36%	\$281.60	\$281.60	\$110.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-554	VIPIR SUITE Cloud 1-50TB=CB	\$700.00	D3	36%	\$448.00	\$448.00	\$175.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-555	VIPIR SUITE Cloud 51-150TB=CB	\$660.00	D3	36%	\$422.40	\$422.40	\$165.00	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-556	VIPIR SUITE Cloud 151-300TB=CB	\$610.00	D3	36%	\$396.00	\$396.00	\$140.00	\$130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-557	VIPIR SUITE Cloud 301-450TB=CB	\$560.00	D3	36%	\$358.40	\$358.40	\$128.00	\$118.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-558	VIPIR SUITE Cloud 451-750TB=CB	\$520.00	D3	36%	\$332.80	\$332.80	\$130.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-559	VIPIR SUITE Cloud 751-1500TB=CB	\$470.00	D3	36%	\$300.80	\$300.80	\$117.50	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-560	VIPIR SUITE Cloud 1501-3000TB=CB	\$430.00	D3	36%	\$275.20	\$275.20	\$107.50	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-561	VIPIR SUITE Cloud 3001-5000TB=CB	\$380.00	D3	36%	\$244.00	\$244.00	\$95.00	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-562	VIPIR SUITE Cloud 5001-10000TB=CB	\$350.00	D3	36%	\$222.00	\$222.00	\$87.50	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-563	VIPIR SUITE Cloud 10001TB=CB	\$320.00	D3	36%	\$204.80	\$204.80	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-054	RETROSPECT ADVANCED TAPE SUPPORT	\$0.00	D3	36%	\$0.00	\$0.00	\$336.75	\$309.81	\$282.87	\$242.46	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-055	RETROSPECT DISASTER RECOVERY	\$0.00	D3	36%	\$0.00	\$0.00	\$224.25	\$206.31	\$188.37	\$161.46	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-056	RETROSPECT EXCHANGE SERVER AGENT	\$0.00	D3	36%	\$0.									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-000-244	RETROSPECT PROFESSIONAL (CU)	\$0.00	D3	36%	\$0.00	\$45.00	\$41.40	\$37.80	\$32.40	\$0.00	\$0.00	\$0.00
5	456-000-245	RETROSPECT ADD-ON VALUE PACKAGE (CU)	\$0.00	D3	36%	\$0.00	\$399.75	\$307.77	\$335.09	\$287.82	\$0.00	\$0.00	\$0.00
5	456-000-246	RETROSPECT OPEN FILE BACKUP (CU)	\$0.00	D3	36%	\$0.00	\$129.75	\$119.37	\$108.99	\$93.42	\$0.00	\$0.00	\$0.00
5	456-000-247	RETROSPECT DISASTER RECOVERY (CU)	\$0.00	D3	36%	\$0.00	\$99.75	\$91.77	\$83.79	\$71.82	\$0.00	\$0.00	\$0.00
5	456-000-248	RETROSPECT ADVANCED TAPE SUPPORT (CU)	\$0.00	D3	36%	\$0.00	\$129.75	\$119.37	\$108.99	\$93.42	\$0.00	\$0.00	\$0.00
5	456-000-249	RETROSPECT SQL SERVER AGENT (CU)	\$0.00	D3	36%	\$0.00	\$129.75	\$119.37	\$108.99	\$93.42	\$0.00	\$0.00	\$0.00
5	456-000-250	RETROSPECT EXCHANGE SERVER AGENT (CU)	\$0.00	D3	36%	\$0.00	\$129.75	\$119.37	\$108.99	\$93.42	\$0.00	\$0.00	\$0.00
5	456-000-251	RETROSPECT SMALL BUSINESS SVR - PREMIUM	\$0.00	D3	36%	\$0.00	\$227.25	\$209.07	\$190.89	\$163.62	\$0.00	\$0.00	\$0.00
5	456-000-252	RETROSPECT SMALL BUSINESS SVR - STANDARD	\$0.00	D3	36%	\$0.00	\$152.25	\$140.07	\$127.89	\$109.62	\$0.00	\$0.00	\$0.00
5	456-000-253	RETROSPECT DISK-TO-DISK SERVERS	\$0.00	D3	36%	\$0.00	\$104.75	\$96.37	\$87.99	\$75.42	\$0.00	\$0.00	\$0.00
5	456-000-254	RETROSPECT PROFESSIONAL SERVERS	\$0.00	D3	36%	\$0.00	\$62.25	\$57.27	\$52.29	\$44.82	\$0.00	\$0.00	\$0.00
5	456-000-255	RETROSPECT ADD-ON VALUE PACKAGE	\$0.00	D3	36%	\$0.00	\$767.25	\$705.67	\$644.49	\$552.42	\$0.00	\$0.00	\$0.00
5	456-000-279	BACKUP ADVISOR (UP TO 50 CLIENTS)	\$0.00	D3	36%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-279	BACKUP ADVISOR (UP TO 100 CLIENTS)	\$0.00	D3	36%	\$0.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-280	BACKUP ADVISOR (UP TO 250 CLIENTS)	\$0.00	D3	36%	\$0.00	\$12,500.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-281	BACKUP ADVISOR (UP TO 500 CLIENTS)	\$0.00	D3	36%	\$0.00	\$20,000.00	\$18,400.00	\$16,800.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-282	BACKUP ADVISOR (UP TO 800 CLIENTS)	\$0.00	D3	36%	\$0.00	\$27,500.00	\$25,300.00	\$23,100.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-282	BACKUP ADVISOR (MORE THAN 800 CLIENTS)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-362	DISKXTENDER UNIX STORAGE MANAGER SERVER	\$0.00	D3	36%	\$0.00	\$3,849.75	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$0.00
5	456-000-362	DISKXTENDER LINUX STORAGE MGR SERVER	\$0.00	D3	36%	\$0.00	\$1,549.75	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$0.00
5	456-000-360	DISKXTENDER FILE SYSTEM MGR UNIX	\$0.00	D3	36%	\$0.00	\$2,424.75	\$2,230.77	\$2,036.79	\$1,745.82	\$0.00	\$0.00	\$0.00
5	456-000-391	DISKXTENDER FOR UNIX/LINUX CAPACITY 1TB	\$0.00	D3	36%	\$0.00	\$2,224.75	\$2,046.77	\$1,868.79	\$1,601.82	\$0.00	\$0.00	\$0.00
5	456-000-397	DISKXTENDER FOR UNIX/LINUX CAPACITY 20TB	\$0.00	D3	36%	\$0.00	\$16,800.00	\$15,456.00	\$14,112.00	\$12,096.00	\$0.00	\$0.00	\$0.00
5	456-000-400	DISKXTENDER FOR UNIX/LINUX CAPACITY 32TB	\$0.00	D3	36%	\$0.00	\$19,650.00	\$18,078.00	\$16,506.00	\$14,148.00	\$0.00	\$0.00	\$0.00
5	456-000-403	DSKXTNDR FOR UXLX CAP 100TB	\$0.00	D3	36%	\$0.00	\$28,699.75	\$26,403.77	\$24,107.79	\$20,663.82	\$0.00	\$0.00	\$0.00
5	456-000-404	DSKXTNDR FOR UXLX CAP 200TB	\$0.00	D3	36%	\$0.00	\$34,449.75	\$31,693.77	\$28,937.79	\$24,803.82	\$0.00	\$0.00	\$0.00
5	456-000-405	DSKXTNDR FOR UXLX CAP 300TB	\$0.00	D3	36%	\$0.00	\$39,799.75	\$36,615.77	\$33,431.79	\$28,655.82	\$0.00	\$0.00	\$0.00
5	456-000-406	DSKXTNDR FOR UXLX CAP 400TB	\$0.00	D3	36%	\$0.00	\$44,399.75	\$40,847.77	\$37,295.79	\$31,967.82	\$0.00	\$0.00	\$0.00
5	456-000-407	DSKXTNDR FOR UXLX CAP 500TB	\$0.00	D3	36%	\$0.00	\$48,224.75	\$44,366.77	\$40,508.79	\$34,721.82	\$0.00	\$0.00	\$0.00
5	456-000-409	DISXTENDER-UJL CAP 1000TB (1 PETABYTE)	\$0.00	D3	36%	\$0.00	\$76,549.75	\$70,425.77	\$64,301.79	\$55,117.82	\$0.00	\$0.00	\$0.00
5	456-000-411	DISXTENDER FOR UJL CAP 2KTB (2 PETABYTE)	\$0.00	D3	36%	\$0.00	\$143,524.75	\$132,042.77	\$120,560.79	\$103,337.82	\$0.00	\$0.00	\$0.00
5	456-000-413	DISXTENDER-UJL CAP 3000TB (3 PETABYTE)	\$0.00	D3	36%	\$0.00	\$181,789.75	\$167,255.77	\$152,711.79	\$130,895.82	\$0.00	\$0.00	\$0.00
5	456-000-415	DISXTENDER-UJL CAP 4000TB (4 PETABYTE)	\$0.00	D3	36%	\$0.00	\$210,499.75	\$193,659.77	\$176,809.79	\$151,559.82	\$0.00	\$0.00	\$0.00
5	456-000-417	DISXTENDER-UJL CAP 5000TB (5 PETABYTE)	\$0.00	D3	36%	\$0.00	\$229,649.75	\$211,277.77	\$192,905.79	\$165,347.82	\$0.00	\$0.00	\$0.00
5	456-000-418	DISKXTENDER FILE SYSTEM MANAGER LINUX	\$0.00	D3	36%	\$0.00	\$1,549.75	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$0.00
5	456-000-420	DISKXTENDER FOR UNIX/LINUX CAPACITY 2TB	\$0.00	D3	36%	\$0.00	\$3,824.75	\$3,518.77	\$3,212.79	\$2,753.82	\$0.00	\$0.00	\$0.00
5	456-000-421	DISKXTENDER FOR UNIX/LINUX CAPACITY 5TB	\$0.00	D3	36%	\$0.00	\$7,649.75	\$7,037.77	\$6,425.79	\$5,507.82	\$0.00	\$0.00	\$0.00
5	456-000-422	DISKXTENDER FOR UNIX/LINUX CAPACITY 10TB	\$0.00	D3	36%	\$0.00	\$12,624.75	\$11,614.77	\$10,604.79	\$9,089.82	\$0.00	\$0.00	\$0.00
5	456-000-423	DISKXTENDER FOR UNIX/LINUX CAPACITY 15TB	\$0.00	D3	36%	\$0.00	\$15,200.00	\$13,984.00	\$12,768.00	\$10,944.00	\$0.00	\$0.00	\$0.00
5	456-000-424	DISKXTENDER FOR UNIX/LINUX CAPACITY 64TB	\$0.00	D3	36%	\$0.00	\$24,675.00	\$22,701.00	\$20,727.00	\$17,766.00	\$0.00	\$0.00	\$0.00
5	456-000-425	DSKXTNDR FOR UXLX CAP 600TB	\$0.00	D3	36%	\$0.00	\$53,574.75	\$49,288.77	\$45,002.79	\$38,573.82	\$0.00	\$0.00	\$0.00
5	456-000-426	DSKXTNDR FOR UXLX CAP 700TB	\$0.00	D3	36%	\$0.00	\$63,149.75	\$58,097.77	\$53,045.79	\$45,467.82	\$0.00	\$0.00	\$0.00
5	456-000-427	DSKXTNDR FOR UXLX CAP 800TB	\$0.00	D3	36%	\$0.00	\$66,974.75	\$61,616.77	\$56,258.79	\$48,221.82	\$0.00	\$0.00	\$0.00
5	456-000-428	DSKXTNDR FOR UXLX CAP 900TB	\$0.00	D3	36%	\$0.00	\$70,799.75	\$65,135.77	\$59,471.79	\$50,971.82	\$0.00	\$0.00	\$0.00
5	456-000-428	DSKXTNDR FOR UJL CAP 6000TB (6 PETABYTE)	\$0.00	D3	36%	\$0.00	\$248,774.75	\$228,872.77	\$208,970.79	\$179,117.82	\$0.00	\$0.00	\$0.00
5	456-000-430	DSKXTNDR FOR UJL CAP 7000TB (7 PETABYTE)	\$0.00	D3	36%	\$0.00	\$267,899.75	\$246,467.77	\$225,035.79	\$192,887.82	\$0.00	\$0.00	\$0.00
5	456-000-431	DSKXTNDR FOR UJL CAP 8000TB (8 PETABYTE)	\$0.00	D3	36%	\$0.00	\$287,049.75	\$264,085.77	\$241,121.79	\$206,675.82	\$0.00	\$0.00	\$0.00
5	456-000-432	DSKXTNDR FOR UJL CAP 9000TB (9 PETABYTE)	\$0.00	D3	36%	\$0.00	\$306,174.75	\$281,680.77	\$257,186.79	\$220,445.82	\$0.00	\$0.00	\$0.00
5	456-000-433	DSKXTNDR FOR UJL CAP 10000TB(10PETABYTE)	\$0.00	D3	36%	\$0.00	\$334,899.75	\$308,107.77	\$281,315.79	\$241,127.82	\$0.00	\$0.00	\$0.00
5	456-001-755	INA REPLICATOR FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$667.50	\$632.50	\$577.50	\$495.00	\$0.00	\$0.00	\$0.00
5	456-001-756	INA REPLICATOR FOR WINDOWS ADVANCED SVR	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$900.00	\$0.00	\$0.00	\$0.00
5	456-001-757	INA REPLICATOR FOR WINDOWS STORAGE SERVER	\$0.00	D3	36%	\$0.00	\$412.50	\$379.50	\$345.50	\$297.00	\$0.00	\$0.00	\$0.00
5	456-001-758	INA REPLICATOR FOR WINDOWS DATA CENTER	\$0.00	D3	36%	\$0.00	\$7,150.00	\$6,576.00	\$6,002.00	\$5,148.00	\$0.00	\$0.00	\$0.00
5	456-001-881	ARCHXTNDR WIN MO/WORM/UDO LEVEL A	\$0.00	D3	36%	\$0.00	\$274.75	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$0.00
5	456-001-882	ARCHXTNDR WIN MO/WORM/UDO LEVEL B	\$0.00	D3	36%	\$0.00	\$674.75	\$620.77	\$566.79	\$485.82	\$0.00	\$0.00	\$0.00
5	456-001-883	ARCHXTNDR WIN MO/WORM/UDO LEVEL C	\$0.00	D3	36%	\$0.00	\$869.75	\$827.77	\$755.79	\$647.82	\$0.00	\$0.00	\$0.00
5	456-001-884	ARCHXTNDR WIN MO/WORM/UDO LEVEL D	\$0.00	D3	36%	\$0.00	\$1,274.75	\$1,172.77	\$1,070.79	\$917.82	\$0.00	\$0.00	\$0.00
5	456-001-885	ARCHXTNDR WIN MO/WORM/UDO LEVEL E	\$0.00	D3	36%	\$0.00	\$1,449.75	\$1,333.77	\$1,217.79	\$1,043.82	\$0.00	\$0.00	\$0.00
5	456-001-886	ARCHXTNDR WIN MO/WORM/UDO LEVEL F	\$0.00	D3	36%	\$0.00	\$1,549.75	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$0.00
5	456-001-887	ARCHXTNDR WIN MO/WORM/UDO LEVEL G	\$0.00	D3	36%	\$0.00	\$2,174.75	\$2,000.77	\$1,826.79	\$1,565.82	\$0.00	\$0.00	\$0.00
5	456-001-888	ARCHXTNDR WIN MO/WORM/UDO LEVEL H	\$0.00	D3	36%	\$0.00	\$2,424.75	\$2,230.77	\$2,036.79	\$1,745.82	\$0.00	\$0.00	\$0.00
5	456-001-889	ARCHXTNDR WIN MO/WORM/UDO LEVEL I	\$0.00	D3	36%	\$0.00	\$2,449.75	\$2,253.77	\$2,057.79	\$1,763.82	\$0.00	\$0.00	\$0.00
5	456-001-890	ARCHXTNDR WIN MO/WORM/UDO LEVEL J	\$0.00	D3	36%	\$0.00	\$2,824.75	\$2,598.77	\$2,372.79	\$2,033.82	\$0.00	\$0.00	\$0.00
5	456-001-891	ARCHXTNDR WIN MO/WORM/UDO LEVEL K	\$0.00	D3	36%	\$0.00	\$3,149.75	\$2,897.77	\$2,645.79	\$2,267.82	\$0.00	\$0.00	\$0.00
5	456-001-892	ARCHXTNDR WIN MO/WORM/UDO LEVEL L	\$0.00	D3	36%	\$0.00	\$4,124.75	\$3,794.77	\$3,464.79	\$2,969.82	\$0.00	\$0.00	\$0.00
5	456-001-893	ARCHXTNDR WIN MO/WORM/UDO LEVEL M	\$0.00	D3	36%	\$0.00	\$6,174.75	\$5,680.77	\$5,186.79	\$4,445.82	\$0.00	\$0.00	\$0.00
5	456-001-894	ARCHXTNDR WIN MO/WORM/UDO LEVEL N	\$0.00	D3	36%	\$0.00	\$6,849.75	\$6,301.77	\$5,753.79	\$4,931.82	\$0.00	\$0.00	\$0.00
5	456-001-895	ARCHXTNDR WIN MO/WORM/UDO LEVEL O	\$0.00	D3	36%	\$0.00	\$7,699.75	\$7,083.77	\$6,467.79	\$5,543.82	\$0.00	\$0.00	\$0.00
5	456-001-896	ARCHXTNDR WIN MO/WORM/UDO LEVEL P	\$0.00	D3	36%	\$0.00	\$8,724.75	\$8,026.77	\$7,328.79	\$6,281.82	\$0.00	\$0.00	\$0.00
5	456-001-897	ARCHXTNDR WIN MO/WORM/UDO LEVEL Q	\$0.00	D3	36%	\$0.00	\$9,699.75	\$8,923.77	\$8,147.79	\$6,983.82	\$0.00	\$0.00	\$0.00
5	456-001-898	ARCHXTNDR WIN MO/WORM/UDO LEVEL R	\$0.00	D3	36%	\$0.00	\$10,274.75	\$9,452.77	\$8,630.79	\$7,397.82	\$0.00	\$0.00	\$0.00
5	456-001-944	ARCHIVEXTENDER API TOOLKIT FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$624.75	\$574.77	\$524.79	\$449.82	\$0.00	\$0.00	\$0.00
5	456-001-989	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL A	\$0.00	D3	36%	\$0.00	\$72.25	\$66.47	\$60.69	\$52.00	\$0.00	\$0.00	\$0.00
5	456-001-990	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL B	\$0.00	D3	36%	\$0.00	\$79.75	\$73.77	\$67.79	\$57.82	\$0.00	\$0.00	\$0.00
5	456-001-991	ARCHXTNDR WIN PRODATA LEVEL A	\$0.00	D3	36%	\$0.00	\$274.75	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$0.00
5	456-001-992	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL C	\$0.00	D3	36%	\$0.00	\$1,174.75	\$1,080.77	\$985.79	\$845.82	\$0.00	\$0.00	\$0.00
5	456-001-993	ARCHXTNDR WIN PRODATA LEVEL D	\$0.00	D3	36%	\$0.00	\$1,649.75	\$1,517.77	\$1,385.79	\$1,187.82	\$0.00	\$0.00	\$0.00
5	456-001-994	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL D	\$0.00	D3	36%	\$0.00	\$1,499.75	\$1,379.77	\$1,259.79	\$1,079.82	\$0.00	\$0.00	\$0.00
5	456-001-995	ARCHXTNDR WIN PRODATA LEVEL E	\$0.00	D3	36%	\$0.0							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-002-000	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL G	\$0.00	D3	36%	\$0.00	\$1,949.75	\$1,793.77	\$1,637.79	\$1,403.82	\$0.00	\$0.00	\$0.00
5	456-002-001	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL H	\$0.00	D3	36%	\$0.00	\$1,999.75	\$1,839.77	\$1,679.79	\$1,439.82	\$0.00	\$0.00	\$0.00
5	456-002-002	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL I	\$0.00	D3	36%	\$0.00	\$2,124.75	\$1,954.77	\$1,784.79	\$1,529.82	\$0.00	\$0.00	\$0.00
5	456-002-003	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL J	\$0.00	D3	36%	\$0.00	\$2,274.75	\$2,092.77	\$1,910.79	\$1,637.82	\$0.00	\$0.00	\$0.00
5	456-002-004	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL K	\$0.00	D3	36%	\$0.00	\$2,374.75	\$2,184.77	\$1,994.79	\$1,709.82	\$0.00	\$0.00	\$0.00
5	456-002-005	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL L	\$0.00	D3	36%	\$0.00	\$2,524.75	\$2,322.77	\$2,120.79	\$1,817.82	\$0.00	\$0.00	\$0.00
5	456-002-006	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL M	\$0.00	D3	36%	\$0.00	\$2,624.75	\$2,414.77	\$2,204.79	\$1,889.82	\$0.00	\$0.00	\$0.00
5	456-002-007	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL N	\$0.00	D3	36%	\$0.00	\$2,824.75	\$2,598.77	\$2,372.79	\$2,033.82	\$0.00	\$0.00	\$0.00
5	456-002-008	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL O	\$0.00	D3	36%	\$0.00	\$2,924.75	\$2,690.77	\$2,456.79	\$2,105.82	\$0.00	\$0.00	\$0.00
5	456-002-009	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL P	\$0.00	D3	36%	\$0.00	\$3,224.75	\$2,962.77	\$2,708.79	\$2,321.82	\$0.00	\$0.00	\$0.00
5	456-002-010	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL Q	\$0.00	D3	36%	\$0.00	\$3,524.75	\$3,242.77	\$2,960.79	\$2,537.82	\$0.00	\$0.00	\$0.00
5	456-002-011	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL R	\$0.00	D3	36%	\$0.00	\$3,849.75	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$0.00
5	456-002-012	ARCHIVEXTENDER FOR WINDOWS CD-R LEVEL S	\$0.00	D3	36%	\$0.00	\$5,174.75	\$4,700.77	\$4,346.79	\$3,725.82	\$0.00	\$0.00	\$0.00
5	456-002-013	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL A	\$0.00	D3	36%	\$0.00	\$124.75	\$114.77	\$104.79	\$89.82	\$0.00	\$0.00	\$0.00
5	456-002-014	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL B	\$0.00	D3	36%	\$0.00	\$1,774.75	\$1,632.77	\$1,490.79	\$1,277.82	\$0.00	\$0.00	\$0.00
5	456-002-015	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL C	\$0.00	D3	36%	\$0.00	\$2,199.75	\$2,023.77	\$1,847.79	\$1,583.82	\$0.00	\$0.00	\$0.00
5	456-002-016	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL D	\$0.00	D3	36%	\$0.00	\$2,699.75	\$2,493.77	\$2,267.79	\$1,943.82	\$0.00	\$0.00	\$0.00
5	456-002-017	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL E	\$0.00	D3	36%	\$0.00	\$3,124.75	\$2,874.77	\$2,624.79	\$2,249.82	\$0.00	\$0.00	\$0.00
5	456-002-018	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL F	\$0.00	D3	36%	\$0.00	\$3,524.75	\$3,242.77	\$2,960.79	\$2,537.82	\$0.00	\$0.00	\$0.00
5	456-002-019	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL G	\$0.00	D3	36%	\$0.00	\$3,774.75	\$3,472.77	\$3,170.79	\$2,717.82	\$0.00	\$0.00	\$0.00
5	456-002-020	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL H	\$0.00	D3	36%	\$0.00	\$4,524.75	\$4,162.77	\$3,800.79	\$3,257.82	\$0.00	\$0.00	\$0.00
5	456-002-021	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL I	\$0.00	D3	36%	\$0.00	\$5,424.75	\$4,906.77	\$4,556.79	\$3,905.82	\$0.00	\$0.00	\$0.00
5	456-002-022	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL J	\$0.00	D3	36%	\$0.00	\$6,524.75	\$6,002.77	\$5,480.79	\$4,697.82	\$0.00	\$0.00	\$0.00
5	456-002-023	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL K	\$0.00	D3	36%	\$0.00	\$7,699.75	\$7,083.77	\$6,467.79	\$5,543.82	\$0.00	\$0.00	\$0.00
5	456-002-024	ARCHIVEXTENDER FOR WINDOWS DVD-R LEVEL L	\$0.00	D3	36%	\$0.00	\$8,549.75	\$7,865.77	\$7,181.79	\$6,155.82	\$0.00	\$0.00	\$0.00
5	456-002-025	ARCHXTNDR WIN DVD-RAM LEVEL A	\$0.00	D3	36%	\$0.00	\$124.75	\$114.77	\$104.79	\$89.82	\$0.00	\$0.00	\$0.00
5	456-002-026	ARCHXTNDR WIN DVD-RAM LEVEL B	\$0.00	D3	36%	\$0.00	\$649.75	\$597.77	\$545.79	\$467.82	\$0.00	\$0.00	\$0.00
5	456-002-027	ARCHXTNDR WIN DVD-RAM LEVEL C	\$0.00	D3	36%	\$0.00	\$899.75	\$827.77	\$755.79	\$647.82	\$0.00	\$0.00	\$0.00
5	456-002-028	ARCHXTNDR WIN DVD-RAM LEVEL D	\$0.00	D3	36%	\$0.00	\$1,274.75	\$1,172.77	\$1,070.79	\$917.82	\$0.00	\$0.00	\$0.00
5	456-002-029	ARCHXTNDR WIN DVD-RAM LEVEL E	\$0.00	D3	36%	\$0.00	\$1,799.75	\$1,655.77	\$1,511.79	\$1,295.82	\$0.00	\$0.00	\$0.00
5	456-002-030	ARCHXTNDR WIN DVD-RAM LEVEL F	\$0.00	D3	36%	\$0.00	\$2,074.75	\$1,908.77	\$1,742.79	\$1,493.82	\$0.00	\$0.00	\$0.00
5	456-002-031	ARCHXTNDR WIN DVD-RAM LEVEL G	\$0.00	D3	36%	\$0.00	\$2,324.75	\$2,138.77	\$1,952.79	\$1,673.82	\$0.00	\$0.00	\$0.00
5	456-002-032	ARCHXTNDR WIN DVD-RAM LEVEL H	\$0.00	D3	36%	\$0.00	\$2,574.75	\$2,368.77	\$2,162.79	\$1,853.82	\$0.00	\$0.00	\$0.00
5	456-002-033	ARCHXTNDR WIN DVD-RAM LEVEL I	\$0.00	D3	36%	\$0.00	\$2,849.75	\$2,621.77	\$2,393.79	\$2,051.82	\$0.00	\$0.00	\$0.00
5	456-002-034	ARCHXTNDR WIN DVD-RAM LEVEL J	\$0.00	D3	36%	\$0.00	\$2,874.75	\$2,644.77	\$2,414.79	\$2,069.82	\$0.00	\$0.00	\$0.00
5	456-002-035	ARCHXTNDR WIN DVD-RAM LEVEL K	\$0.00	D3	36%	\$0.00	\$3,074.75	\$2,828.77	\$2,582.79	\$2,213.82	\$0.00	\$0.00	\$0.00
5	456-002-036	ARCHXTNDR WIN DVD-RAM LEVEL L	\$0.00	D3	36%	\$0.00	\$3,399.75	\$3,127.77	\$2,855.79	\$2,447.82	\$0.00	\$0.00	\$0.00
5	456-002-037	ARCHXTNDR WIN DVD-RAM LEVEL M	\$0.00	D3	36%	\$0.00	\$3,849.75	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$0.00
5	456-002-038	ARCHXTNDR WIN DVD-RAM LEVEL N	\$0.00	D3	36%	\$0.00	\$5,124.75	\$4,714.77	\$4,304.79	\$3,689.82	\$0.00	\$0.00	\$0.00
5	456-002-039	ARCHXTNDR WIN DVD-RAM LEVEL O	\$0.00	D3	36%	\$0.00	\$5,649.75	\$5,197.77	\$4,745.79	\$4,067.82	\$0.00	\$0.00	\$0.00
5	456-002-040	ARCHXTNDR WIN DVD-RAM LEVEL P	\$0.00	D3	36%	\$0.00	\$6,424.75	\$6,007.77	\$5,596.79	\$4,625.82	\$0.00	\$0.00	\$0.00
5	456-002-041	ARCHXTNDR WIN DVD-RAM LEVEL Q	\$0.00	D3	36%	\$0.00	\$7,399.75	\$6,807.77	\$6,215.79	\$5,327.82	\$0.00	\$0.00	\$0.00
5	456-002-042	ARCHXTNDR WIN DVD-RAM LEVEL R	\$0.00	D3	36%	\$0.00	\$7,999.75	\$7,359.77	\$6,719.79	\$5,759.82	\$0.00	\$0.00	\$0.00
5	456-002-043	ARCHX WIN ROM LV A MIN CHGR 0-7 SLTS	\$0.00	D3	36%	\$0.00	\$99.75	\$91.77	\$83.79	\$71.82	\$0.00	\$0.00	\$0.00
5	456-002-044	ARCHX WIN ROM LV A 0-16 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$274.75	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$0.00
5	456-002-045	ARCHX WIN ROM LEVEL A UP TO 16 CHANGER	\$0.00	D3	36%	\$0.00	\$549.75	\$505.77	\$461.79	\$395.82	\$0.00	\$0.00	\$0.00
5	456-002-046	ARCHX WIN ROM LV A 0-32 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$424.75	\$390.77	\$356.79	\$302.82	\$0.00	\$0.00	\$0.00
5	456-002-047	ARCHX WIN ROM LEVEL A UP TO 32 CHANGER	\$0.00	D3	36%	\$0.00	\$759.75	\$735.77	\$671.79	\$575.82	\$0.00	\$0.00	\$0.00
5	456-002-048	ARCHX WIN ROM LV A 0-64 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$574.75	\$528.77	\$482.79	\$413.82	\$0.00	\$0.00	\$0.00
5	456-002-049	ARCHX WIN ROM LEVEL A UP TO 64 CHANGER	\$0.00	D3	36%	\$0.00	\$1,124.75	\$1,034.77	\$948.79	\$809.82	\$0.00	\$0.00	\$0.00
5	456-002-050	ARCHX WIN ROM LEVEL A UP TO 8 CD/DVD ROM	\$0.00	D3	36%	\$0.00	\$274.75	\$133.17	\$121.59	\$104.22	\$0.00	\$0.00	\$0.00
5	456-002-051	ARCHX WIN ROM LEVEL A UP TO 8 CHANGER	\$0.00	D3	36%	\$0.00	\$274.75	\$252.77	\$230.79	\$197.82	\$0.00	\$0.00	\$0.00
5	456-002-052	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL B	\$0.00	D3	36%	\$0.00	\$474.75	\$436.77	\$398.79	\$341.82	\$0.00	\$0.00	\$0.00
5	456-002-053	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL C	\$0.00	D3	36%	\$0.00	\$524.75	\$482.77	\$440.79	\$377.82	\$0.00	\$0.00	\$0.00
5	456-002-054	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL D	\$0.00	D3	36%	\$0.00	\$724.75	\$712.77	\$650.79	\$557.82	\$0.00	\$0.00	\$0.00
5	456-002-055	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL E	\$0.00	D3	36%	\$0.00	\$924.75	\$850.77	\$776.79	\$665.82	\$0.00	\$0.00	\$0.00
5	456-002-056	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL F	\$0.00	D3	36%	\$0.00	\$974.75	\$896.77	\$818.79	\$701.82	\$0.00	\$0.00	\$0.00
5	456-002-057	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL G	\$0.00	D3	36%	\$0.00	\$1,049.75	\$965.77	\$881.79	\$755.82	\$0.00	\$0.00	\$0.00
5	456-002-058	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL H	\$0.00	D3	36%	\$0.00	\$1,249.75	\$1,149.77	\$1,049.79	\$899.82	\$0.00	\$0.00	\$0.00
5	456-002-059	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL I	\$0.00	D3	36%	\$0.00	\$1,299.75	\$1,195.77	\$1,091.79	\$935.82	\$0.00	\$0.00	\$0.00
5	456-002-060	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL J	\$0.00	D3	36%	\$0.00	\$1,424.75	\$1,310.77	\$1,196.79	\$1,025.82	\$0.00	\$0.00	\$0.00
5	456-002-061	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL K	\$0.00	D3	36%	\$0.00	\$1,549.75	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$0.00
5	456-002-062	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL L	\$0.00	D3	36%	\$0.00	\$1,649.75	\$1,517.77	\$1,385.79	\$1,187.82	\$0.00	\$0.00	\$0.00
5	456-002-063	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL M	\$0.00	D3	36%	\$0.00	\$1,799.75	\$1,655.77	\$1,511.79	\$1,295.82	\$0.00	\$0.00	\$0.00
5	456-002-064	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL N	\$0.00	D3	36%	\$0.00	\$1,899.75	\$1,708.77	\$1,595.79	\$1,367.82	\$0.00	\$0.00	\$0.00
5	456-002-065	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL O	\$0.00	D3	36%	\$0.00	\$2,074.75	\$1,908.77	\$1,742.79	\$1,493.82	\$0.00	\$0.00	\$0.00
5	456-002-066	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL P	\$0.00	D3	36%	\$0.00	\$2,199.75	\$2,023.77	\$1,847.79	\$1,583.82	\$0.00	\$0.00	\$0.00
5	456-002-067	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL Q	\$0.00	D3	36%	\$0.00	\$2,524.75	\$2,322.77	\$2,120.79	\$1,817.82	\$0.00	\$0.00	\$0.00
5	456-002-068	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL R	\$0.00	D3	36%	\$0.00	\$2,824.75	\$2,598.77	\$2,372.79	\$2,033.82	\$0.00	\$0.00	\$0.00
5	456-002-069	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL S	\$0.00	D3	36%	\$0.00	\$3,124.75	\$2,874.77	\$2,624.79	\$2,249.82	\$0.00	\$0.00	\$0.00
5	456-002-070	ARCHIVEXTENDER FOR WINDOWS ROM LEVEL T	\$0.00	D3	36%	\$0.00	\$4,174.75	\$4,116.77	\$3,758.79	\$3,221.82	\$0.00	\$0.00	\$0.00
5	456-004-760	INA NETWORKER MODULE FOR ANYWHERE CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-765	INA NETWORKER MOD FOR ANYWHERE WIN CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-766	INA NETWORKER MOD FOR ANYWHERE WIN CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-767	INA NETWORKER MOD FOR ANYWHERE WIN CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-004-768	INA NETWORKER MOD FOR ANYWHERE WIN CLIE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-143	AUTOSTART FOR LINUX	\$0.00	D3	36%	\$0.00	\$620.00	\$574.00	\$520.80	\$446.40	\$0.00	\$0.00	\$0.00
5	456-005-147	AUTOSTART FOR UNIX WG	\$0.00	D3	36%	\$0.00	\$1,465.00	\$1,366.20	\$1,247.40	\$1,069.20	\$0.00	\$0.00	\$0.00
5	456-005-148	AUTOSTART FOR UNIX DP	\$0.00	D3	36%	\$0.00	\$2,970.00	\$2,732.40	\$2,484.80	\$2,138.40	\$0.00	\$0.00	\$0.00
5	456-005-149	AUTOSTART FOR UNIX EN	\$0.00	D3	36%	\$0.00	\$10,395.00	\$9,563.40	\$8,731.80	\$7,494.40	\$0.00	\$0.00	\$0.00
5	456-005-151	AUTOSTART FOR WINDOWS WG	\$0.00	D3	36%	\$0.00	\$742.50	\$683.10	\$623.70	\$534.60	\$		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-005-191	AUTOSTART DS SRDF EN	\$0.00	D3	36%	\$0.00	\$3,847.50	\$3,539.70	\$3,231.90	\$2,770.20	\$0.00	\$0.00	\$0.00
5	456-005-198	AUTOSTART FOR WINDOWS DP	\$0.00	D3	36%	\$0.00	\$1,485.00	\$1,366.20	\$1,247.40	\$1,069.20	\$0.00	\$0.00	\$0.00
5	456-005-199	AUTOSTART FOR WINDOWS EN	\$0.00	D3	36%	\$0.00	\$2,970.00	\$2,732.40	\$2,494.80	\$2,138.40	\$0.00	\$0.00	\$0.00
5	456-005-205	AUTOSTART DS SRDF INTEL	\$0.00	D3	36%	\$0.00	\$945.00	\$869.40	\$793.80	\$690.40	\$0.00	\$0.00	\$0.00
5	456-005-209	AUTOSTART MOD FOR MS SQL SERVER	\$0.00	D3	36%	\$0.00	\$675.00	\$621.00	\$567.00	\$486.00	\$0.00	\$0.00	\$0.00
5	456-005-210	AUTOSTART DS MV WG	\$0.00	D3	36%	\$0.00	\$1,867.50	\$1,718.10	\$1,568.70	\$1,344.60	\$0.00	\$0.00	\$0.00
5	456-005-211	AUTOSTART DS MV DP	\$0.00	D3	36%	\$0.00	\$2,610.00	\$2,401.20	\$2,192.40	\$1,879.20	\$0.00	\$0.00	\$0.00
5	456-005-212	AUTOSTART DS MV EN	\$0.00	D3	36%	\$0.00	\$3,847.50	\$3,539.70	\$3,231.90	\$2,770.20	\$0.00	\$0.00	\$0.00
5	456-005-213	AUTOSTART DS MV INTEL	\$0.00	D3	36%	\$0.00	\$945.00	\$869.40	\$793.80	\$690.40	\$0.00	\$0.00	\$0.00
5	456-005-242	AUTOSTART MOD FOR EXCH2K3	\$0.00	D3	36%	\$0.00	\$675.00	\$621.00	\$567.00	\$486.00	\$0.00	\$0.00	\$0.00
5	456-005-413	AUTOSTART MOD FOR ORA WG	\$0.00	D3	36%	\$0.00	\$680.00	\$625.60	\$571.20	\$489.60	\$0.00	\$0.00	\$0.00
5	456-005-414	AUTOSTART MOD FOR ORA DP	\$0.00	D3	36%	\$0.00	\$1,300.00	\$1,196.00	\$1,092.00	\$936.00	\$0.00	\$0.00	\$0.00
5	456-005-415	AUTOSTART MOD FOR ORA EN	\$0.00	D3	36%	\$0.00	\$2,475.00	\$2,277.00	\$2,079.00	\$1,782.00	\$0.00	\$0.00	\$0.00
5	456-005-416	AUTOSTART MOD FOR ORA WN	\$0.00	D3	36%	\$0.00	\$667.50	\$614.10	\$560.70	\$480.60	\$0.00	\$0.00	\$0.00
5	456-010-503	DISKXTENDER FOR NAS UNIX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-010-547	RETROSPECT USER INITIATED RESTORE	\$0.00	D3	36%	\$0.00	\$224.25	\$206.31	\$188.37	\$161.46	\$0.00	\$0.00	\$0.00
5	456-010-548	RETROSPECT OPEN FILE BACKUP - 3 SERVERS	\$0.00	D3	36%	\$0.00	\$324.25	\$309.81	\$282.87	\$242.46	\$0.00	\$0.00	\$0.00
5	456-010-549	RETROSPECT SMALL BUSINESS SVR-STD (CU)	\$0.00	D3	36%	\$0.00	\$36.75	\$34.17	\$31.59	\$26.22	\$0.00	\$0.00	\$0.00
5	456-010-550	RETROSPECT ADD-ON VALUE PKAGE-SBS (CU)	\$0.00	D3	36%	\$0.00	\$84.75	\$87.17	\$79.59	\$68.22	\$0.00	\$0.00	\$0.00
5	456-010-551	RETROSPECT OPEN FILE BACKUP 3 SVRS (CU)	\$0.00	D3	36%	\$0.00	\$177.25	\$163.07	\$148.89	\$127.62	\$0.00	\$0.00	\$0.00
5	456-010-552	RETROSPECT USER INITIATED RESTORE (CU)	\$0.00	D3	36%	\$0.00	\$94.75	\$87.17	\$79.59	\$68.22	\$0.00	\$0.00	\$0.00
5	456-010-553	RETROSPECT SERVER CLIENT 1-PACK (CU)	\$0.00	D3	36%	\$0.00	\$19.75	\$18.17	\$16.59	\$14.22	\$0.00	\$0.00	\$0.00
5	456-010-554	RETROSPECT ADD-ON VALUE PACKAGE FOR SBS	\$0.00	D3	36%	\$0.00	\$177.25	\$163.07	\$148.89	\$127.62	\$0.00	\$0.00	\$0.00
5	456-100-012	INA REPLICATOR WORKGROUP	\$0.00	D3	36%	\$0.00	\$550.00	\$508.00	\$462.00	\$396.00	\$0.00	\$0.00	\$0.00
5	456-100-013	INA REPLICATOR DEPARTMENT/ENTERPRISE	\$0.00	D3	36%	\$0.00	\$1,000.00	\$920.00	\$840.00	\$720.00	\$0.00	\$0.00	\$0.00
5	456-100-014	INA REPLICATOR WORKGROUP VIRTUAL	\$0.00	D3	36%	\$0.00	\$1,500.00	\$1,380.00	\$1,260.00	\$1,080.00	\$0.00	\$0.00	\$0.00
5	456-100-015	INA REPLICATOR DEPARTMENT/ENTERPRISE VIRT	\$0.00	D3	36%	\$0.00	\$3,000.00	\$2,760.00	\$2,520.00	\$2,160.00	\$0.00	\$0.00	\$0.00
5	456-100-016	INA REPLICATOR WG TO DPEN	\$0.00	D3	36%	\$0.00	\$450.00	\$414.00	\$378.00	\$324.00	\$0.00	\$0.00	\$0.00
5	456-100-017	INA REPLICATOR WG TO WG VIRTUAL	\$0.00	D3	36%	\$0.00	\$950.00	\$879.00	\$808.00	\$694.00	\$0.00	\$0.00	\$0.00
5	456-100-018	INA REPLICATOR WG TO DPEN VIRTUAL	\$0.00	D3	36%	\$0.00	\$2,450.00	\$2,254.00	\$2,058.00	\$1,764.00	\$0.00	\$0.00	\$0.00
5	456-100-019	INA REPLICATOR DP/EN TO DP/EN VIRTUAL	\$0.00	D3	36%	\$0.00	\$2,000.00	\$1,840.00	\$1,680.00	\$1,440.00	\$0.00	\$0.00	\$0.00
5	456-100-020	INA REPLICATOR WG VIRTUAL 2 DPEN VIRTUAL	\$0.00	D3	36%	\$0.00	\$1,500.00	\$1,380.00	\$1,260.00	\$1,080.00	\$0.00	\$0.00	\$0.00
5	456-100-038	DATA PROTECTION ADVISOR 50 CLNTS UPGRADE	\$0.00	D3	36%	\$0.00	\$2,175.00	\$2,001.00	\$1,827.00	\$1,600.00	\$0.00	\$0.00	\$0.00
5	456-100-116	DX SEARCH MODULE FOR ONE DXW SERVER=IA	\$0.00	D3	36%	\$0.00	\$3,000.00	\$2,760.00	\$2,520.00	\$2,160.00	\$0.00	\$0.00	\$0.00
5	456-100-117	DX SEARCH MOD 2-5 DXW SVR (PER SVR)=IA	\$0.00	D3	36%	\$0.00	\$2,000.00	\$1,840.00	\$1,680.00	\$1,440.00	\$0.00	\$0.00	\$0.00
5	456-100-118	DX SEARCH MOD 6-10 DXW SVR (PER SVR)=IA	\$0.00	D3	36%	\$0.00	\$1,875.00	\$1,725.00	\$1,575.00	\$1,350.00	\$0.00	\$0.00	\$0.00
5	456-100-145	DX FOR NAS - LINUX	\$0.00	D3	36%	\$0.00	\$1,549.75	\$1,425.77	\$1,301.79	\$1,115.82	\$0.00	\$0.00	\$0.00
5	456-100-151	DX FOR NAS - LINUX	\$0.00	D3	36%	\$0.00	\$3,849.75	\$3,541.77	\$3,233.79	\$2,771.82	\$0.00	\$0.00	\$0.00
5	456-100-156	HOMEBASE SERVER	\$0.00	D3	36%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$2,700.00	\$0.00	\$0.00	\$0.00
5	456-100-157	HOMEBASE AGENT FOR AIX	\$0.00	D3	36%	\$0.00	\$349.75	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$0.00
5	456-100-158	HomeBase Agent for HP/UX	\$0.00	D3	36%	\$0.00	\$349.75	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$0.00
5	456-100-159	HOMEBASE AGENT FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$349.75	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$0.00
5	456-100-160	HOMEBASE AGENT FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$349.75	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$0.00
5	456-100-161	HOMEBASE AGENT FOR LINUX	\$0.00	D3	36%	\$0.00	\$349.75	\$321.77	\$293.79	\$251.82	\$0.00	\$0.00	\$0.00
5	456-100-162	HOMEBASE DISCOVERY AGENT FOR AIX	\$0.00	D3	36%	\$0.00	\$224.75	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$0.00
5	456-100-163	HomeBase Discovery Agent for HP/UX	\$0.00	D3	36%	\$0.00	\$224.75	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$0.00
5	456-100-164	HOMEBASE DISCOVERY AGENT FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$224.75	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$0.00
5	456-100-165	HOMEBASE DISCOVERY AGENT FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$224.75	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$0.00
5	456-100-166	HOMEBASE DISCOVERY AGENT FOR LINUX	\$0.00	D3	36%	\$0.00	\$224.75	\$206.77	\$188.79	\$161.82	\$0.00	\$0.00	\$0.00
5	456-100-168	HOMEBASE PROXY SERVER	\$0.00	D3	36%	\$0.00	\$700.00	\$644.00	\$588.00	\$504.00	\$0.00	\$0.00	\$0.00
5	456-100-485	HOMEBASE SE	\$0.00	D3	36%	\$0.00	\$999.75	\$919.77	\$839.79	\$719.82	\$0.00	\$0.00	\$0.00
5	456-100-588	DX FOR UXLX CAP UPGR FROM 1 TB TO 2 TB	\$0.00	D3	36%	\$0.00	\$1,600.00	\$1,472.00	\$1,344.00	\$1,152.00	\$0.00	\$0.00	\$0.00
5	456-100-589	DX FOR UXLX CAP UPGR FROM 2 TB TO 5 TB	\$0.00	D3	36%	\$0.00	\$3,825.00	\$3,519.00	\$3,213.00	\$2,754.00	\$0.00	\$0.00	\$0.00
5	456-100-600	DX FOR UXLX CAP UPGR FROM 5 TB TO 10 TB	\$0.00	D3	36%	\$0.00	\$4,975.00	\$4,577.00	\$4,179.00	\$3,582.00	\$0.00	\$0.00	\$0.00
5	456-100-601	DX FOR UXLX CAP UPGR FROM 10TB TO 15TB	\$0.00	D3	36%	\$0.00	\$2,575.00	\$2,369.00	\$2,163.00	\$1,854.00	\$0.00	\$0.00	\$0.00
5	456-100-602	DX FOR UXLX CAP UPGR FROM 15TB TO 20TB	\$0.00	D3	36%	\$0.00	\$1,800.00	\$1,472.00	\$1,344.00	\$1,152.00	\$0.00	\$0.00	\$0.00
5	456-100-603	DX FOR UXLX CAP UPGR FROM 20TB TO 32TB	\$0.00	D3	36%	\$0.00	\$2,850.00	\$2,622.00	\$2,394.00	\$2,058.00	\$0.00	\$0.00	\$0.00
5	456-100-604	DX FOR UXLX CAP UPGR FROM 32TB TO 64TB	\$0.00	D3	36%	\$0.00	\$5,025.00	\$4,623.00	\$4,221.00	\$3,618.00	\$0.00	\$0.00	\$0.00
5	456-100-605	DX FOR UXLX CAP UPGR FROM 64TB TO 100TB	\$0.00	D3	36%	\$0.00	\$4,025.00	\$3,703.00	\$3,381.00	\$2,898.00	\$0.00	\$0.00	\$0.00
5	456-100-607	Data Protection Advisor 0-50 CLNTS UPG	\$0.00	D3	36%	\$0.00	\$2,175.00	\$2,001.00	\$1,827.00	\$1,600.00	\$0.00	\$0.00	\$0.00
5	456-100-608	Data Protection Advisor UP TO 50 CLIENTS	\$0.00	D3	36%	\$0.00	\$2,175.00	\$2,001.00	\$1,827.00	\$1,600.00	\$0.00	\$0.00	\$0.00
5	456-100-609	DATA PROTECTION ADVISOR 0- 100 CLIENTS	\$0.00	D3	36%	\$0.00	\$4,345.00	\$3,997.40	\$3,649.80	\$3,000.00	\$0.00	\$0.00	\$0.00
5	456-100-610	DATA PROTECTION ADVISOR 0- 250 CLIENTS	\$0.00	D3	36%	\$0.00	\$10,862.50	\$9,993.50	\$9,124.50	\$7,600.00	\$0.00	\$0.00	\$0.00
5	456-100-611	DATA PROTECTION ADVISOR 0- 500 CLIENTS	\$0.00	D3	36%	\$0.00	\$20,460.00	\$18,823.20	\$17,186.40	\$14,400.00	\$0.00	\$0.00	\$0.00
5	456-100-612	DATA PROTECTION ADVISOR 0- 800 CLIENTS	\$0.00	D3	36%	\$0.00	\$30,000.00	\$27,600.00	\$25,200.00	\$20,000.00	\$0.00	\$0.00	\$0.00
5	456-100-613	DATA PROTECTION ADVISOR 800+ CLNTS(EACH)	\$0.00	D3	36%	\$0.00	\$37.50	\$34.50	\$31.50	\$26.22	\$0.00	\$0.00	\$0.00
5	456-100-636	INA REPLICATOR AX4 VIRT WKGPR 2 ESX SVRS	\$0.00	D3	36%	\$0.00	\$1,000.00	\$920.00	\$840.00	\$720.00	\$0.00	\$0.00	\$0.00
5	456-100-647	HomeBase SE Base Package	\$0.00	D3	36%	\$0.00	\$875.00	\$805.00	\$735.00	\$630.00	\$0.00	\$0.00	\$0.00
5	456-100-648	HOMEBASE BMR ADDITIONAL AIX AGENT	\$0.00	D3	36%	\$0.00	\$50.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$0.00
5	456-100-649	HOMEBASE BMR ADDITIONAL HP/UX AGENT	\$0.00	D3	36%	\$0.00	\$50.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$0.00
5	456-100-650	HOMEBASE BMR ADDITIONAL SOLARIS AGENT	\$0.00	D3	36%	\$0.00	\$50.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$0.00
5	456-100-651	HOMEBASE BMR ADDITIONAL WINDOWS AGENT	\$0.00	D3	36%	\$0.00	\$50.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$0.00
5	456-100-652	HOMEBASE BMR ADDITIONAL SERVER	\$0.00	D3	36%	\$0.00	\$375.00	\$345.00	\$315.00	\$270.00	\$0.00	\$0.00	\$0.00
5	456-100-653	HOMEBASE BMR ADDITIONAL LINUX AGENT	\$0.00	D3	36%	\$0.00	\$50.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$0.00
5	456-100-654	AUTOSTART MOD FOR SQL2005 and 2008	\$0.00	D3	36%	\$0.00	\$675.00	\$621.00	\$567.00	\$486.00	\$0.00	\$0.00	\$0.00
5	456-100-663	DPA - single disk array	\$0.00	D3	36%	\$0.00	\$1,875.00	\$1,725.00	\$1,575.00	\$1,344.00	\$0.00	\$0.00	\$0.00
5	456-100-665	DPA - SINGLE DB SERVER	\$0.00	D3	36%	\$0.00	\$500.00	\$460.00	\$420.00	\$360.00	\$0.00	\$0.00	\$0.00
5	456-100-670	HOMEBASE SERVER FOR ESR	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$900.00	\$0.00	\$0.00	\$0.00
5	456-100-671	HOMEBASE PROXY SERVER FOR ESR	\$0.00	D3	36%	\$0.00	\$248.75	\$228.85	\$208.95	\$179.10	\$0.00	\$0.00	\$0.00
5	456-100-708	AUTOSTART MOD FOR ORA LINUX	\$0.00	D3	36%	\$0.00	\$667.50	\$614.10	\$560.70	\$486.00	\$0.00	\$0.00	\$0.00
5	456-100-709	AUTOSTART MOD FOR EXCH2K7	\$0.00	D3	36%	\$0.00	\$675.00	\$621.00	\$567.00	\$486.00	\$0.00	\$0.00	\$0.00
5	456-101-254	STANDALONE DPA LICENSE FOR DISK LIBRARY	\$0.00	D3	36%	\$0.00	\$68.48	\$63.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-101-269	HOMEBASE FOR ESR-WINDOWS -20 CLIENTS	\$0.00	D3	36%	\$0.00	\$750.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$0.00
5	456-101-270	HOMEBASE FOR ESR-REDHAT-LINUX-20 CLIENTS	\$0.00	D3	36%	\$0.00	\$750.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$0.00
5	456-101-271	PRC/MO DPA 1TB AVAMAR CAP	\$0.00	D3	36%	\$0.00	\$248.75	\$228.85	\$208.95	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-598	DPA SINGLE-USE ASSMNT LIC-ALL OPT-30 DYS	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-599	DPA MULTI-USE ASSMNT LIC-ALL OPT-12 MOS	\$0.00	D3	36%	\$0.00	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-600	PPATH COUNT OF HYPER-V HOSTS=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-620	RM for SnapView on Windows License	\$0.00	D3	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-621	RM for SnapView on Linux License	\$0.00	D3	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-622	RM for SnapView on Unix License	\$0.00	D3	36%	\$0.00	\$1,500.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-623	RM for TimeFinder on Windows License	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-624	RM for TimeFinder on Linux License	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-625	RM for TimeFinder on Unix License	\$0.00	D3	36%	\$0.00	\$2,000.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-628	RM Server License=IA	\$0.00	D3	36%	\$0.00	\$424.75	\$390.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-629	RM for SANCopy on Windows License	\$0.00	D3	36%	\$0.00	\$750.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-630	RM for SANCopy on Linux License	\$0.00	D3	36%	\$0.00	\$750.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-631	RM for SANCopy on Unix License	\$0.00	D3	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-632	RM for iSCSI Celerra on Windows 2 Licens	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-663	RM for RecoverPoint Windows	\$0.00	D3	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-664	RM VMWARE Proxy Host License=IA	\$0.00	D3	36%	\$0.00	\$2,656.25	\$2,443.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-666	RM Agent License=ID	\$0.00	D3	36%	\$0.00	\$934.75	\$859.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-667	RM Agent License 15 + hosts	\$0.00	D3	36%	\$0.00	\$722.25	\$664.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-782	DPA: RA 1TB RECOVERPOINT CAPACITY	\$0.00	D3	36%	\$0.00	\$200.00	\$184.70	\$168.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-783	DPA: 1TB RECOVERPOINT SE CAPACITY	\$0.00	D3	36%	\$0.00	\$122.50	\$112.70	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-784	DPA: RA FOR CLARION CX-120	\$0.00	D3	36%	\$0.00	\$457.50	\$420.90	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-785	DPA: RA FOR CLARION CX-240	\$0.00	D3	36%	\$0.00	\$1,055.00	\$970.60	\$886.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-787	DPA: RA FOR CLARION CX-960	\$0.00	D3	36%	\$0.00	\$4,217.50	\$3,880.10	\$3,542.70	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-788	DPA: REPLICATION ANALYSIS BASE SERVER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-789	DPA: RA 1TB(0-14TB) RAW HI PERF	\$0.00	D3	36%	\$0.00	\$172.50	\$158.70	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-790	DPA: RA 1TB (15-25TB) RAW HI PERF	\$0.00	D3	36%	\$0.00	\$162.50	\$149.50	\$136.50	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-791	DPA: RA 1TB (26-40TB) HI PERF	\$0.00	D3	36%	\$0.00	\$143.75	\$132.25	\$120.75	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-792	DPA: RA 1TB (41-60TB) HI PERF	\$0.00	D3	36%	\$0.00	\$130.00	\$119.60	\$109.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-793	DPA: RA 1TB(61-100TB) HI PERF	\$0.00	D3	36%	\$0.00	\$118.75	\$109.25	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-794	DPA: RA 1TB(101-150TB) HI PERF	\$0.00	D3	36%	\$0.00	\$106.25	\$97.75	\$89.25	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-795	DPA: RA 1TB(151-250TB) HI PERF	\$0.00	D3	36%	\$0.00	\$92.50	\$85.10	\$77.70	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-796	DPA: RA 1TB(251-400TB) HI PERF	\$0.00	D3	36%	\$0.00	\$80.75	\$73.80	\$67.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-797	DPA: RA 1TB (401-600TB) HI PERF	\$0.00	D3	36%	\$0.00	\$68.75	\$63.25	\$57.75	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-798	DPA: RA 1TB (601-1000TB) HI PERF	\$0.00	D3	36%	\$0.00	\$58.25	\$54.05	\$49.35	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-799	DPA: RA 1TB (1001TB OR MORE) HI PERF	\$0.00	D3	36%	\$0.00	\$51.25	\$47.15	\$43.05	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-867	DPA: RA 1TB (0-14TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$86.50	\$79.58	\$72.66	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-868	DPA: RA 1TB (15-25TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$81.25	\$74.75	\$68.25	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-869	DPA: RA 1TB (26-40TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$71.25	\$65.55	\$59.85	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-870	DPA: RA 1TB (41-60TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$65.00	\$59.80	\$54.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-871	DPA: RA 1TB (61-100TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$60.25	\$55.20	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-872	DPA: RA 1TB (101-150TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$53.75	\$49.45	\$45.15	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-873	DPA: RA 1TB (151-250TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$46.25	\$42.55	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-874	DPA: RA 1TB (251-400TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$40.00	\$36.80	\$33.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-875	DPA: RA 1TB (401-600TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$35.00	\$32.20	\$29.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-876	DPA VNX/File: VNX 5100, VNX 5300	\$0.00	D3	36%	\$0.00	\$625.00	\$576.00	\$525.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-878	DPA VNX/File: VNX 7500	\$0.00	D3	36%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-970	DPA: RA 1TB (601-1000TB) HIGH DENSITY	\$0.00	D3	36%	\$0.00	\$30.00	\$27.60	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-971	DPA: RA 1TB (1001TB OR MORE)	\$0.00	D3	36%	\$0.00	\$26.25	\$24.15	\$22.05	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-972	DPA: RA 1TB (0-14TB) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$465.00	\$427.80	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-973	DPA: RA 1TB (15-25TB) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-974	DPA: RA 1TB (26-40TB) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-975	DPA:Replic. Analysis 1TB (41-60TB) Repl	\$0.00	D3	36%	\$0.00	\$313.75	\$288.65	\$263.55	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-976	DPA:Replic. Analysis 1TB (61-100TB) Repl	\$0.00	D3	36%	\$0.00	\$290.00	\$266.80	\$243.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-977	DPA: Replic. Analysis 1TB (101-150TB) Re	\$0.00	D3	36%	\$0.00	\$260.00	\$239.20	\$218.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-978	DPA: RA 1TB (151-250TB) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$231.25	\$212.75	\$194.25	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-979	DPA: RA 1TB (251-400TB) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$202.50	\$186.30	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-980	DPA: REPLIC. ANALYSIS 1TB (401 TO 800TB)	\$0.00	D3	36%	\$0.00	\$177.50	\$163.30	\$149.10	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-981	DPA: RA 1TB (601-1000TB) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$156.25	\$143.75	\$131.25	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-982	DPA: RA 1TB (1001TB PLUS) REPLICATED CAP	\$0.00	D3	36%	\$0.00	\$97.50	\$126.50	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-219	AUTOSTART MOD FOR EXCH2010	\$0.00	D3	36%	\$0.00	\$375.00	\$621.00	\$667.00	\$486.00	\$0.00	\$0.00	\$0.00
5	456-102-251	RM Server - RP/SE Adv Prot	\$0.00	D3	36%	\$0.00	\$308.00	\$283.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-252	RM Agent - RP/SE Adv Prot	\$0.00	D3	36%	\$0.00	\$677.75	\$623.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-253	RM for VMware Datastore - RP/SE Adv Prot	\$0.00	D3	36%	\$0.00	\$1,925.75	\$1,771.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-630	DPA RA Upg CX4-120 TO CX4-960	\$0.00	D3	36%	\$0.00	\$3,760.00	\$3,459.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-632	DPA RA UPG CX4-240 TO CX4-960	\$0.00	D3	36%	\$0.00	\$3,162.50	\$2,909.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-633	DPA RA UPG CX4-480 TO CX4-960	\$0.00	D3	36%	\$0.00	\$2,107.50	\$1,938.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-657	POWERPATH PME-HC-BDL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-741	Greenplum DCA DB Client and Server SW	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-495	RP/CL LOC REP CAP (0-14 TB) = CA	\$4,700.00	D3	36%	\$3,008.00	\$940.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-496	RP/CL LOC REP CAP (15-25 TB) = CA	\$3,595.00	D3	36%	\$2,300.80	\$719.00	\$647.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-497	RP/CL LOC REP CAP (26-40 TB) = CA	\$3,330.00	D3	36%	\$2,131.20	\$666.00	\$599.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-498	RP/CL LOC REP CAP (41-60 TB) = CA	\$2,820.00	D3	36%	\$1,804.80	\$564.00	\$507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-499	RP/CL LOC REP CAP (61-100 TB) = CA	\$2,640.00	D3	36%	\$1,689.60	\$528.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-500	RP/CL LOC REP CAP (101-150 TB) = CA	\$2,400.00	D3	36%	\$1,536.00	\$480.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-501	RP/CL LOC REP CAP (151-250 TB) = CA	\$2,255.00	D3	36%	\$1,443.20	\$451.00	\$405.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-502	RP/CL LOC REP CAP (251-400 TB) = CA	\$2,180.00	D3	36%	\$1,344.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-503	RP/CL LOC REP CAP (401-600 TB) = CA	\$1,840.00	D3	36%	\$1,177.60	\$368.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-504	RP/CL LOC REP CAP (601-1000TB) = CA	\$1,545.00	D3	36%	\$988.80	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-505	RP/CL REM REP CAP (1001TB+) = CA	\$1,175.00	D3	36%	\$752.00	\$235.00	\$211.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-105-742	SRMSUITE HP XP/P9500 TB =CB	\$390.00	D3	36%	\$249.60	\$97.50	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-743	SRMSUITE UPG HP XP/P9500 TB =CB	\$0.00	D3	36%	\$0.00	\$97.50	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-947	SRMSUITE VG GATEWAY =ID	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-948	EMC SCALEIO SOFTWARE CAPACITY=CB	\$0.00	D3	36%	\$0.00	\$237.50	\$218.50	\$199.50	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-949	EMC SCALEIO ENTERPRISE FEATURES=CB	\$0.00	D3	36%	\$0.00	\$75.00	\$69.00	\$63.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-984	KZN LEGAL_HOLD MGR=IA	\$0.00	D3	36%	\$0.00	\$14,500.00	\$13,500.00	\$11,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-000	KZN EDSC FED ROE LICENSE=IA	\$0.00	D3	36%	\$0.00	\$1,450.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-002	KZN EDSC FED NODE LICENSE=IA	\$0.00	D3	36%	\$0.00	\$1,450.00	\$1,350.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-008	KZN EDSC SW (PER TB)=CA	\$0.00	D3	36%	\$0.00	\$8,700.00	\$8,100.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-012	KZN FILE INT ENT-EDSC UPGRADE=IA	\$0.00	D3	36%	\$0.00	\$2,900.00	\$2,700.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-117	RecoverPoint - VM REM 1(1-99 VM)=IB	\$0.00	D3	36%	\$0.00	\$310.00	\$285.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-128	RecoverPoint - VM REM 1(100-249 VM)=IB	\$0.00	D3	36%	\$0.00	\$263.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-129	RecoverPoint - VM REM 1(250-499 VM)=IB	\$0.00	D3	36%	\$0.00	\$280.00	\$257.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-130	RecoverPoint - VM REM 1(500-999 VM)=IB	\$0.00	D3	36%	\$0.00	\$265.00	\$243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-131	RecoverPoint -VM REM 1(1000-1999 VM)=IB	\$0.00	D3	36%	\$0.00	\$252.50	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-132	RecoverPoint - VM REM 1(2000+ VM)=IB	\$0.00	D3	36%	\$0.00	\$238.75	\$219.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-133	RecoverPoint - VM REM 2 (1-99 VM) =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-134	RecoverPoint - VM REM 2(100-249 VM) =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-154	EMC SCALEIO SOFTWARE CAPACITY=CB	\$0.00	D3	36%	\$0.00	\$237.50	\$218.50	\$199.50	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-155	EMC SCALEIO ENTERPRISE FEATURES=CB	\$0.00	D3	36%	\$0.00	\$75.00	\$69.00	\$63.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-439	RP VIRTUAL APPLIANCE FOR V5200/V5300=IB	\$860.00	D3	36%	\$550.40	\$215.00	\$197.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-440	RP VIRTUAL APPLIANCE v54-v80 & VNX-F=IB	\$8,570.00	D3	36%	\$5,484.80	\$2,142.50	\$1,971.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-491	RecoverPoint - VM REM 2(250-499 VM) =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-492	RecoverPoint - VM REM 2 (500-999 VM)=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-493	RecoverPoint - VM REM 2(1000-1999 VM)=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-494	RecoverPoint - VM REM 2 (2000+ VM) =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-495	RecoverPoint - VM LOC (1-99 VM) =IB	\$1,240.00	D3	36%	\$793.60	\$310.00	\$285.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-496	RecoverPoint - VM LOC(100-249 VM) =IB	\$1,175.00	D3	36%	\$752.00	\$263.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-497	RecoverPoint - VM LOC (250-499 VM) =IB	\$1,120.00	D3	36%	\$716.80	\$280.00	\$257.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-498	RecoverPoint - VM LOC (500-999 VM) =IB	\$1,050.00	D3	36%	\$678.40	\$265.00	\$243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-499	RecoverPoint - VM LOC (1000-1999 VM)=IB	\$1,010.00	D3	36%	\$646.40	\$252.50	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-500	RecoverPoint - VM LOC (2000+ VM) =IB	\$955.00	D3	36%	\$611.20	\$238.75	\$219.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-648	EMC Ent HCP SW - VMware =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-703	RecoverPoint Remote-SIO (12-100 TB)=CA	\$0.00	D3	36%	\$0.00	\$47.50	\$43.70	\$39.90	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-704	RecoverPoint Remote-SIO (101-250 TB)=CA	\$0.00	D3	36%	\$0.00	\$43.75	\$40.25	\$36.75	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-705	RecoverPoint Remote-SIO (251-500 TB)=CA	\$0.00	D3	36%	\$0.00	\$38.75	\$35.65	\$32.55	\$27.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-706	RecoverPoint Remote-SIO(501-1000 TB)=CA	\$0.00	D3	36%	\$0.00	\$35.00	\$32.20	\$29.40	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-707	RecoverPoint Remote-SIO(1001-5000 TB)=CA	\$0.00	D3	36%	\$0.00	\$32.50	\$29.90	\$27.30	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-708	RecoverPoint Remote-SIO(5001-10K TB)=CA	\$0.00	D3	36%	\$0.00	\$28.75	\$26.45	\$24.15	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-709	RecoverPoint Remote-SIO (1000+ TB)=CA	\$0.00	D3	36%	\$0.00	\$26.25	\$24.15	\$22.05	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-710	RecoverPoint Remote-SIO Upgrade=CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-711	VIRTUAL RPA FOR SIO =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-720	RecoverPoint for VM (15-99 VM)=IB	\$1,240.00	D3	36%	\$793.60	\$310.00	\$285.20	\$260.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-721	RecoverPoint for VM (100-249 VM)=IB	\$1,175.00	D3	36%	\$752.00	\$263.75	\$270.25	\$248.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-722	RecoverPoint for VM (250-499 VM)=IB	\$1,120.00	D3	36%	\$716.80	\$280.00	\$257.60	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-723	RecoverPoint for VM (500-999 VM)=IB	\$1,050.00	D3	36%	\$678.40	\$265.00	\$243.80	\$222.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-724	RecoverPoint for VM (1000-1999 VM)=IB	\$1,010.00	D3	36%	\$646.40	\$252.50	\$232.30	\$212.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-725	RecoverPoint for VM (2000+ VM)=IB	\$955.00	D3	36%	\$611.20	\$238.75	\$219.65	\$200.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-727	RecoverPoint for VM VSPEX Blue REM 1=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-728	RecoverPoint for VM VSPEX Blue REM 2=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-729	RecoverPoint for VM VSPEX Blue LOC=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-736	RecoverPoint-VM Storage Analytics UG=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-740	RTI PERP=ZC	\$0.00	D3	36%	\$0.00	\$5,750.00	\$5,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-741	REAL TIME INTELLIGENCE MONTHLY SUBSC=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-742	RTI 2yr Sub=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-743	RTI 3yr Sub=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-929	EMC SIO SW Basic Starter Pack 12TB=CB	\$0.00	D3	36%	\$0.00	\$91.00	\$83.72	\$76.44	\$65.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-930	EMC SIO Ent Starter Pack 12 TB=CB	\$0.00	D3	36%	\$0.00	\$193.75	\$178.25	\$162.75	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-931	EMC SIO SW Basic Tier 1=CB	\$0.00	D3	36%	\$0.00	\$100.00	\$92.00	\$84.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-932	EMC SIO SW Basic Tier 2=CB	\$0.00	D3	36%	\$0.00	\$90.00	\$82.80	\$75.60	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-933	EMC SIO SW Basic Tier 3=CB	\$0.00	D3	36%	\$0.00	\$82.50	\$75.90	\$69.30	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-934	EMC SIO SW Basic Tier 4=CB	\$0.00	D3	36%	\$0.00	\$75.00	\$69.00	\$63.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-935	EMC SIO SW Basic Tier 5=CB	\$0.00	D3	36%	\$0.00	\$67.50	\$62.10	\$56.70	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-936	EMC SIO SW Basic Tier 6=CB	\$0.00	D3	36%	\$0.00	\$62.50	\$57.50	\$52.50	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-937	EMC SIO SW Basic Tier 7=CB	\$0.00	D3	36%	\$0.00	\$57.50	\$52.90	\$48.30	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-938	EMC SIO Ent Tier 1=CB	\$850.00	D3	36%	\$544.00	\$212.50	\$195.50	\$178.50	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-939	EMC SIO Ent Tier 2=CB	\$770.00	D3	36%	\$492.80	\$192.50	\$177.10	\$161.70	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-940	EMC SIO Ent Tier 3=CB	\$690.00	D3	36%	\$441.60	\$172.50	\$158.70	\$144.90	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-941	EMC SIO Ent Tier 4=CB	\$620.00	D3	36%	\$396.80	\$155.00	\$142.60	\$130.20	\$111.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-942	EMC SIO Ent Tier 5=CB	\$560.00	D3	36%	\$358.40	\$140.00	\$128.80	\$117.60	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-943	EMC SIO Ent Tier 6=CB	\$500.00	D3	36%	\$313.60	\$122.50	\$112.70	\$102.90	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-944	EMC SIO Ent Tier 7=CB	\$440.00	D3	36%	\$281.60	\$110.00	\$101.20	\$92.40	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-957	IONIX IT OPS OPTICAL TRANSPORT MGR KIT=MA	\$175,000.00	D3	36%	\$112,000.00	\$43,750.00	\$40,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-958	IONIX IT OPS OTM MANAGED DEVICE L11=MA</													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-106-968	CIENA C.D TMF 814 ADP - P=MA	\$75,000.00	D3	36%	\$48,000.00	\$18,750.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-969	CISCO CTM TMF 814 ADP - P=MA	\$75,000.00	D3	36%	\$48,000.00	\$18,750.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-970	E-Mail ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-971	ISC Adp - Production Lic=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,625.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-972	InfoVista Server ADP - P=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-973	Log File ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-974	NetIQ ADP - P=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-975	OUTBOUND SNMP ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-976	ADP MICROSOFT SYS CTR OPS MGR 2007 PRO=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,500.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-977	Remedy ADP - P=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-978	Script ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-979	CLAR_CEL_SYM ADP SITE LIC=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,500.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-980	SQL Unix ADP(p/server)-P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-981	SQL Windows ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-982	Syslog ADP - P=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-983	SNMP Trap ADP - P=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-984	XML ADP - P=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-985	AM Mgd High End Device=MA	\$13.00	D3	36%	\$8.32	\$3.25	\$2.99	\$0.00	\$2.34	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-986	IP AM - NAS EXTENSION (2)=MA	\$90.00	D3	36%	\$57.60	\$22.50	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-987	IP AM - NAS EXTENSION (1)=MA	\$90.00	D3	36%	\$57.60	\$22.50	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-988	AM Production License=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,625.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-989	ITOI C API LICENSE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-990	ITOI JAVA API LICENSE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-991	ITOI PERL API LICENSE=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-992	ITOI BUSINESS IMPACT MANAGER=MA	\$31,500.00	D3	36%	\$20,160.00	\$7,875.00	\$7,245.00	\$0.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-993	DM Static Ent License=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-994	DM Static SF License=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-995	DM Traveling License=MA	\$90,000.00	D3	36%	\$57,600.00	\$22,500.00	\$20,700.00	\$0.00	\$16,200.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-996	ITOI BUSNS DASHBRD 1 CONCURRENT USER=MA	\$900.00	D3	36%	\$576.00	\$225.00	\$207.00	\$0.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-997	ITOI BUSNS DASHBRD 2500 CONCURRENT USR=MA	\$152,280.00	D3	36%	\$97,459.20	\$38,070.00	\$35,024.40	\$0.00	\$27,410.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-998	ITOI BUSNS DASHBRD 5 CONCURRENT USRS=MA	\$12,285.00	D3	36%	\$7,814.40	\$3,078.75	\$2,852.05	\$0.00	\$2,259.30	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-999	ITOI BUSNS DASHBRD 10 CONCURRENT USRS=MA	\$4,050.00	D3	36%	\$2,592.00	\$1,012.50	\$931.50	\$0.00	\$729.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-000	ITOI BUSNS DASHBRD 25 CONCURRENT USRS=MA	\$8,100.00	D3	36%	\$5,184.00	\$2,025.00	\$1,863.00	\$0.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-001	ITOI BUSNS DASHBRD 50 CONCURRENT USRS=MA	\$13,770.00	D3	36%	\$8,812.80	\$3,442.50	\$3,167.10	\$0.00	\$2,478.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-002	ITOI BUSNS DASHBRD 100 CONCURRNT USRS=MA	\$23,750.00	D3	36%	\$15,160.00	\$5,825.00	\$5,407.50	\$0.00	\$4,230.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-003	ITOI BUSNS DASHBRD 250 CONCURRNT USRS=MA	\$40,500.00	D3	36%	\$25,920.00	\$10,125.00	\$9,315.00	\$0.00	\$7,230.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-004	ITOI BUSNS DASHBRD 500 CONCURRNT USRS=MA	\$80,750.00	D3	36%	\$51,840.00	\$20,250.00	\$18,630.00	\$0.00	\$14,580.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-005	ITOI BUSNS DASHBRD 1000 CONCURRNT USR=MA	\$81,000.00	D3	36%	\$51,840.00	\$20,250.00	\$18,630.00	\$0.00	\$14,580.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-006	ITOI BUSINESS DASHBOARD PRODUCTION=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-007	ITOI SRVR MGR APP PROCESS MGMT MODULE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-008	ITOI SRVR MGR CLUSTER MGT MOD- SITE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-009	F5 LOAD BALANCER MGMT MODULE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-010	MICROSOFT HYPER-V MGMT MODULE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-011	EMC SERVER MANAGER - PRDCT LICENSE=MA	\$13,500.00	D3	36%	\$8,640.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-012	ITOI SERVER MGR - VM MODULE- SITE=MA	\$24,300.00	D3	36%	\$15,552.00	\$6,075.00	\$5,589.00	\$0.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-013	ACM EXP PACK UPG 1=MA	\$100,800.00	D3	36%	\$64,512.00	\$25,200.00	\$23,184.00	\$0.00	\$18,144.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-014	ACM EXP PACK UPG 2=MA	\$76,500.00	D3	36%	\$48,960.00	\$19,125.00	\$17,595.00	\$0.00	\$13,770.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-015	ACM EXP PACK UPG 3=MA	\$17,000.00	D3	36%	\$10,800.00	\$4,250.00	\$3,910.00	\$0.00	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-016	ASM Express Pack Upg 1=MA	\$65,875.00	D3	36%	\$42,160.00	\$16,468.75	\$15,151.25	\$0.00	\$11,857.50	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-017	ASM Express Pack Upg 2=MA	\$48,875.00	D3	36%	\$31,280.00	\$12,218.75	\$11,241.25	\$0.00	\$8,797.50	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-018	ASM Express Pack Upg 3=MA	\$37,000.00	D3	36%	\$23,980.00	\$9,250.00	\$8,510.00	\$0.00	\$6,660.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-019	BI Express Pack Upg 1=MA	\$145,875.00	D3	36%	\$93,960.00	\$36,468.75	\$33,551.25	\$0.00	\$26,257.50	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-020	BI Express Pack Upg 2=MA	\$108,875.00	D3	36%	\$69,980.00	\$27,218.75	\$25,041.25	\$0.00	\$19,597.50	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-021	BI Express Pack Upg 3=MA	\$14,400.00	D3	36%	\$9,216.00	\$3,600.00	\$3,312.00	\$0.00	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-022	NAS EXPRESS PACK 50 to 100 UPG - P=MA	\$57,600.00	D3	36%	\$36,864.00	\$14,400.00	\$13,248.00	\$0.00	\$10,368.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-023	NAS EXPRESS PACK 100 to 200 UPG - P=MA	\$43,200.00	D3	36%	\$27,648.00	\$10,800.00	\$9,936.00	\$0.00	\$7,776.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-024	NAS EXPRESS PACK 100 to 250 UPG - P=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,500.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-025	Express Pack Upg 1=MA	\$72,000.00	D3	36%	\$46,080.00	\$18,000.00	\$16,560.00	\$0.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-026	Express Pack Upg 2=MA	\$54,000.00	D3	36%	\$34,560.00	\$13,500.00	\$12,420.00	\$0.00	\$9,720.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-027	Express Pack Upg 3=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,625.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-028	GLOBAL CONSOLE 100=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-029	GLOBAL CONSOLE 10=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,625.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-030	GLOBAL CONSOLE 1=MA	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-031	GLOBAL CONSOLE 25=MA	\$36,000.00	D3	36%	\$23,040.00	\$9,000.00	\$8,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-032	GLOBAL CONSOLE 50=MA	\$10,800.00	D3	36%	\$6,912.00	\$2,700.00	\$2,484.00	\$0.00	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-033	GLOBAL CONSOLE 50=MA	\$54,000.00	D3	36%	\$34,560.00	\$13,500.00	\$12,420.00	\$0.00	\$9,720.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-034	IP AM Mgd Tier 1 Lic=MA	\$225.00	D3	36%	\$144.00	\$56.25	\$51.75	\$0.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-035	IP AM MGD TIER 1: 501-1000 Lic=MA	\$216.00	D3	36%	\$138.24	\$54.00	\$49.68	\$0.00	\$38.88	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-036	IP AM MGD TIER 1 DEVICES: 1001-1500=MA	\$198.00	D3	36%	\$128.72	\$49.50	\$45.54	\$0.00	\$35.64	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-037	IP AM MGD TIER 1 DEVICES: 1501-2500=MA	\$180.00	D3	36%	\$115.20	\$45.00	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-038	IP AM MGD TIER 1 DEVICES: 2501-5000=MA	\$149.00	D3	36%	\$95.36	\$37.25	\$34.27	\$0.00	\$26.82	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-039	IP AM MGD TIER 1 DEVICES: 5001-10000=MA	\$122.00	D3	36%	\$78.08	\$30.50	\$28.06	\$0.00	\$21.96	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-040	IP AM Mgd Tier 1: 10,001+ =MA	\$90.00	D3	36%	\$57.60	\$22.50	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-107-051	IP AM MGD TIER 3 DEVICES: 1501-2500=MA	\$41.00	D3	36%	\$26.24	\$10.25	\$9.43	\$0.00	\$7.38	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-052	IP AM MGD TIER 3 DEVICES: 2501-5000=MA	\$36.00	D3	36%	\$23.04	\$9.00	\$8.28	\$0.00	\$6.48	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-053	IP AM MGD TIER 3 DEVICES: 5001-10000=MA	\$32.00	D3	36%	\$20.48	\$8.00	\$7.36	\$0.00	\$5.70	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-054	IP AM Mgd Tier 3: 10,001+=MA	\$23.00	D3	36%	\$14.72	\$5.75	\$5.29	\$0.00	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-055	IP AM MGD Tier 4 NAS Lic=MA	\$32.00	D3	36%	\$20.48	\$8.00	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-056	IP AM MGD TIER 4 NAS DEVICES:101-250=MA	\$27.00	D3	36%	\$17.28	\$6.75	\$6.21	\$0.00	\$4.86	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-057	IP AM MGD TIER 4 NAS DEVICES:251+UP=MA	\$23.00	D3	36%	\$14.72	\$5.75	\$5.29	\$0.00	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-059	MULTICAST MGD DEV LIC=MA	\$125.00	D3	36%	\$80.00	\$31.25	\$28.75	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-060	MULTICAST MGD DEV 501-1,000 =MA	\$120.00	D3	36%	\$76.80	\$30.00	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-061	MULTICAST MGR DEVICES: 1001-1500=MA	\$110.00	D3	36%	\$70.40	\$27.50	\$25.30	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-062	MULTICAST MGR DEVICES: 1501-2500=MA	\$100.00	D3	36%	\$64.00	\$25.00	\$23.00	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-063	MULTICAST MGR DEVICES: 2501-5000=MA	\$85.00	D3	36%	\$54.40	\$21.25	\$19.55	\$0.00	\$15.34	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-064	MULTICAST MGR DEVICES: 5001-10000=MA	\$70.00	D3	36%	\$44.80	\$17.50	\$16.10	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-065	MULTICAST MGD DEV 10,000+ =MA	\$50.00	D3	36%	\$32.00	\$12.50	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-066	MULTICAST MGR: MULTICAST VPN FEATURE=MA	\$35,000.00	D3	36%	\$22,400.00	\$8,750.00	\$8,050.00	\$0.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-067	MULTICAST PRODUCTION LIC=MA	\$25,000.00	D3	36%	\$16,000.00	\$6,250.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-068	MPLSMGD LAV3 CE DEV LIC=MA	\$154.00	D3	36%	\$98.64	\$37.50	\$34.50	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-069	MPLS MGD LAV3 CE DEVICES: 2501-5000=MA	\$144.00	D3	36%	\$92.16	\$36.00	\$33.12	\$0.00	\$25.92	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-070	MPLS MGD LAV3 CE DEVICES: 5001-10000=MA	\$132.00	D3	36%	\$84.48	\$33.00	\$30.36	\$0.00	\$23.92	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-071	MPLS MGD LAV3 CE DEVICES: 10001-25000=MA	\$126.00	D3	36%	\$80.64	\$31.50	\$28.98	\$0.00	\$22.68	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-072	MPLS MGD LAV3 CE DEVICES: 25001-50000=MA	\$120.00	D3	36%	\$76.80	\$30.00	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-073	MPLS MGD LAV3 CE DEVICES: 50001+UP=MA	\$105.00	D3	36%	\$67.20	\$26.25	\$24.15	\$0.00	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-074	MPLSMGD LAV2 FWD INTF LIC=MA	\$75.00	D3	36%	\$48.00	\$18.75	\$17.25	\$0.00	\$13.50	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-075	MPLS MGD LAV2 FRWRDR INTFC:201-1000=MA	\$66.00	D3	36%	\$42.24	\$16.50	\$15.18	\$0.00	\$11.98	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-076	MPLS MGD LAV2 FRWRDR INTFC:1001-4000=MA	\$66.00	D3	36%	\$42.24	\$16.50	\$15.18	\$0.00	\$11.98	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-077	MPLS MGD LAV2 FRWRDR INTFC:4001-20000=MA	\$63.00	D3	36%	\$40.32	\$15.75	\$14.49	\$0.00	\$11.34	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-078	MPLS MGD LAV2 FRWRDR INTFC:20001-100K=MA	\$63.00	D3	36%	\$40.32	\$15.75	\$14.49	\$0.00	\$11.34	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-079	MPLS MGD LAV2 FRWRDR INTFC:100K+UP=MA	\$53.00	D3	36%	\$33.92	\$13.25	\$12.19	\$0.00	\$9.54	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-080	MPLS PRODUCTION LICENSE=MA	\$100,000.00	D3	36%	\$64,000.00	\$25,000.00	\$23,000.00	\$0.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-081	MPLSMGD LAV3 VRF INTF LIC=MA	\$50.00	D3	36%	\$32.00	\$12.50	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-082	MPLS MGD LAV3 VRF INTFC: 2501-5000=MA	\$48.00	D3	36%	\$30.72	\$12.00	\$11.04	\$0.00	\$8.64	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-083	MPLS MGD LAV3 VRF INTFC: 5001-10000=MA	\$44.00	D3	36%	\$28.16	\$11.00	\$10.12	\$0.00	\$7.92	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-084	MPLS MGD LAV3 VRF INTFC: 10001-25000=MA	\$42.00	D3	36%	\$26.88	\$10.50	\$9.66	\$0.00	\$7.56	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-085	MPLS MGD LAV3 VRF INTFC: 25001-50000=MA	\$40.00	D3	36%	\$25.60	\$10.00	\$9.20	\$0.00	\$7.56	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-086	MPLS MGD LAV3 VRF INTFC: 50001+UP=MA	\$35.00	D3	36%	\$22.40	\$8.75	\$8.05	\$0.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-087	IP/B AVAILABILITY MGR - PRODUCTION=MA	\$26,100.00	D3	36%	\$16,704.00	\$6,525.00	\$6,003.00	\$0.00	\$4,698.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-088	EMC NOTIFICATION MANAGER=MA	\$67,500.00	D3	36%	\$43,200.00	\$16,875.00	\$15,525.00	\$0.00	\$12,150.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-089	NPM MGD DEVICES LIC=MA	\$113.00	D3	36%	\$72.32	\$28.25	\$25.99	\$0.00	\$20.34	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-090	NPM MGD DEVICES: 501-1,000=MA	\$108.00	D3	36%	\$69.36	\$27.00	\$24.84	\$0.00	\$19.44	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-091	NPM MGD DEVICES: 1,001-1,500=MA	\$99.00	D3	36%	\$63.36	\$24.75	\$22.77	\$0.00	\$17.82	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-092	NPM MGD DEVICES: 1,501-2,500=MA	\$90.00	D3	36%	\$57.60	\$22.50	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-093	NPM MGD DEVICES: 2,501-5,000=MA	\$83.00	D3	36%	\$53.38	\$19.25	\$17.71	\$0.00	\$13.86	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-094	NPM MGD DEVICES: 5,001-10,000=MA	\$63.00	D3	36%	\$40.32	\$15.75	\$14.49	\$0.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-095	NPM MGD DEVICES: 10,001+=MA	\$45.00	D3	36%	\$28.80	\$11.25	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-096	NPM PRODUCTION LICENSE=MA	\$22,500.00	D3	36%	\$14,400.00	\$5,625.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-097	QLIP Production License=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,500.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-098	IP AM Mgd P&I	\$1,080.00	D3	36%	\$691.20	\$270.00	\$248.40	\$0.00	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-099	IP AM MGD PORTS&INTRFC: 5001-10000=MA	\$990.00	D3	36%	\$633.60	\$247.50	\$227.70	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-100	IP AM MGD PORTS&INTRFC: 10001-25000=MA	\$900.00	D3	36%	\$576.00	\$225.00	\$207.00	\$0.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-101	IP AM MGD PORTS&INTRFC: 25001-50000=MA	\$810.00	D3	36%	\$518.40	\$202.50	\$186.30	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-102	IP AM MGD PORTS&INTRFC: 50001-100K=MA	\$720.00	D3	36%	\$460.80	\$180.00	\$165.60	\$0.00	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-103	IP AM MGD PORTS&INTRFC: 100001-250K=MA	\$650.00	D3	36%	\$415.00	\$160.00	\$148.00	\$0.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-104	IP AM MGD PORTS&INTRFC: 250001-500K=MA	\$450.00	D3	36%	\$288.00	\$112.50	\$103.50	\$0.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-105	IP AM MGD PORTS&INTRFC: 500001-1M=MA	\$360.00	D3	36%	\$230.40	\$90.00	\$82.80	\$0.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-106	IP AM MGD PORTS&INTRFC: 1000001-1.5M=MA	\$270.00	D3	36%	\$172.80	\$67.50	\$62.10	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-107	IP AM MGD PORTS&INTRFC: 1500001-2M=MA	\$180.00	D3	36%	\$115.20	\$45.00	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-108	IP AM Mgd P&I: 2MM + Lic 91.7% Disc=MA	\$90.00	D3	36%	\$57.60	\$22.50	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-109	PM Production License=MA	\$9,000.00	D3	36%	\$5,760.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-110	RCA Upgrade License=MA	\$18,000.00	D3	36%	\$11,520.00	\$4,500.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-111	SERVICE ASSURANCE MGR - PRODUCTION=MA	\$36,000.00	D3	36%	\$23,040.00	\$9,000.00	\$8,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-112	ITOPS DYNAMIC MODEL COMPILER LICENSE=MA	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-113	SMARTS DYNAMIC MODEL=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-114	ITOI ITOPS DYNAMIC MODEL LOADER LIC=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-115	SPM PRODUCTION LICENSE=MA	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-116	SDN SR for Smarte=MA=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-117	EMC SMARTS VOIP ENBLMNT PACK FOR AVAY=MA	\$25,000.00	D3	36%	\$16,000.00	\$6,250.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-118	VOIP - CISCO IP MODULE=MA	\$25,000.00	D3	36%	\$16,000.00	\$6,250.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-119	EMC SMARTS VOIP AM PRODUCTION LICENSE=MA	\$40,000.00	D3	36%	\$25,600.00	\$10,000.00	\$9,200.00	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-120	VOIP MGMT SUITE PROD RTU PER DCTR/NOC=MA	\$50,000.00	D3	36%	\$32,000.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-121	WIFI ACCESS POINTS LICENSE 1-1000=MA	\$38.00	D3	36%	\$24.32	\$9.50	\$8.74	\$0.00	\$6.84	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-122	WIFI ACCESS POINTS LICENSE 1001-5000=MA	\$33.00	D3	36%	\$21.12	\$8.25	\$7.59	\$0.00	\$5.94	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-123	WIFI ACCESS POINTS LICENSE 5001-10000=MA	\$25.00	D3	36%	\$16.00	\$6.25	\$5.75	\$0.00	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-124	WIFI CONTROLLER LICENSE COUNT=MA	\$200.00	D3	36%	\$128.00	\$50.00	\$46.00	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-125	WIRELESS MANAGER - FAILOVER LICENSE=MA	\$7,500.00	D3	36%	\$4,800.00	\$1,875.00	\$1,725.00	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-126	WIRELESS MANAGER - PRODUCTION LICENSE=MA	\$15,000.00	D3	36%	\$9,600.00	\$3,750.00	\$3,450.00	\$0.00	\$2,700.00	\$			

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-108-164	VIPIR SRM UPC HP XP/P9500 BASE =IC	\$4,820.00	D3	36%	\$3,084.80	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-165	VIPIR SRM UPC NTAP BASE =IC	\$4,820.00	D3	36%	\$3,084.80	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-167	POWERPATH PP-NON-X86-T1 =ZC	\$1,400.00	D3	36%	\$896.00	\$350.00	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-168	POWERPATH PP-NON-X86-T2 =ZC	\$1,355.00	D3	36%	\$854.40	\$333.75	\$307.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-169	POWERPATH PP-NON-X86-V1 =ZC	\$1,200.00	D3	36%	\$768.00	\$300.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-170	POWERPATH PP-NON-X86-V2 =ZC	\$1,100.00	D3	36%	\$704.00	\$275.00	\$253.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-171	POWERPATH PP-X86-T1 =ZC	\$595.00	D3	36%	\$380.80	\$148.75	\$136.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-172	POWERPATH PP-X86-T2 =ZC	\$550.00	D3	36%	\$352.00	\$137.50	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-173	POWERPATH PP-X86-V1 =ZC	\$500.00	D3	36%	\$320.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-174	POWERPATH PP-X86-V2 =ZC	\$450.00	D3	36%	\$288.00	\$112.50	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-175	POWERPATH/VE STD. VOLUME (1,000+)=ZC	\$1,050.00	D3	36%	\$672.00	\$262.50	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-177	POWERPATH/VE STD. VOLUME (3,000+)=ZC	\$900.00	D3	36%	\$576.00	\$225.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-179	POWERPATH/VE? ADD-ON VOL (200+ CPU)=ZC	\$1,200.00	D3	36%	\$768.00	\$300.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-180	POWERPATH/VE? ADD-ON VOL (200+ CPU)=ZC	\$900.00	D3	36%	\$576.00	\$225.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-181	POWERPATH/VE? ADD-ON VOL (100-199 CPU)=ZC	\$1,000.00	D3	36%	\$640.00	\$250.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-182	POWERPATH/VE? ADD-ON VOL (100-199 CPU)=ZC	\$1,500.00	D3	36%	\$960.00	\$375.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-183	POWERPATH/VE? ADD-ON VOL (200+ CPU)=ZC	\$1,350.00	D3	36%	\$864.00	\$337.50	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-188	POWERPATH/VE? ADD-ON X86 T1 (1-7 CPU)=ZC	\$1,200.00	D3	36%	\$768.00	\$300.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-189	POWERPATH/VE? ADD-ON X86 T2 (8+ CPU)=ZC	\$1,100.00	D3	36%	\$704.00	\$275.00	\$253.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-190	POWERPATH/VE? ADD-ON X86 T1 (1-7 CPU)=ZC	\$1,765.00	D3	36%	\$1,142.40	\$446.25	\$410.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-191	POWERPATH/VE? ADD-ON X86 T2 (8+ CPU)=ZC	\$1,645.00	D3	36%	\$1,052.80	\$411.25	\$378.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-654	DX FOR WIN FILE SYS_MGR=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-782	SRMSUITE IBM V7000 BASE=IC	\$7,920.00	D3	36%	\$5,068.80	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-268	VIPIR SRM 3PTY BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-269	VIPIR SRM HDS BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-270	VIPIR SRM IBM DS BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-271	VIPIR SRM XIV BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-272	VIPIR SRM 3Par BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-273	VIPIR SRM HP EVA BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-274	VIPIR SRM HP XP/P9500 BASE =IC	\$4,820.00	D3	36%	\$3,084.80	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-275	VIPIR SRM NTAP BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-276	VIPIR SRM Compellent BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-277	VIPIR SRM 3PTY2 BASE =IC	\$7,920.00	D3	36%	\$5,068.80	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-278	VIPIR SRM IBM V7000 BASE=IC	\$7,920.00	D3	36%	\$5,068.80	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-371	CLOUDARRAY SW FC AP 20TB - 40TBU UPG=IC	\$53,360.00	D3	36%	\$34,150.40	\$10,672.00	\$9,604.80	\$0.00	\$7,470.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-396	DPS ENTERPRISE EDITION RPA4VM ENABLER=IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-562	RPA4VM STARTER PACK FOR SCALEIO =IB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-063	EMC SIO SW Tier 1=CB	\$1,250.00	D3	36%	\$800.00	\$312.50	\$287.50	\$262.50	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-064	EMC SIO SW Tier 2=CB	\$1,130.00	D3	36%	\$723.20	\$282.50	\$259.90	\$237.30	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-065	EMC SIO SW Tier 3=CB	\$1,020.00	D3	36%	\$652.80	\$255.00	\$234.60	\$214.20	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-066	EMC SIO SW Tier 4=CB	\$920.00	D3	36%	\$588.80	\$230.00	\$211.60	\$193.20	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-067	EMC SIO SW Tier 5=CB	\$830.00	D3	36%	\$531.20	\$207.50	\$190.90	\$174.30	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-068	EMC SIO SW Tier 6=CB	\$740.00	D3	36%	\$473.60	\$185.00	\$170.20	\$155.40	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-069	EMC SIO SW Tier 7=CB	\$670.00	D3	36%	\$428.80	\$167.50	\$154.10	\$140.70	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-121	RecoverPoint Local - SIO(12 -100 TB)=CA	\$0.00	D3	36%	\$0.00	\$47.50	\$43.70	\$39.90	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-122	RecoverPoint Local - SIO(101-250 TB)=CA	\$0.00	D3	36%	\$0.00	\$38.75	\$34.25	\$30.75	\$27.90	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-123	RecoverPoint Local - SIO(251-500 TB)=CA	\$0.00	D3	36%	\$0.00	\$35.00	\$32.20	\$29.40	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-124	RecoverPoint Local - SIO(501-1000 TB)=CA	\$0.00	D3	36%	\$0.00	\$32.50	\$29.90	\$27.30	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-125	RecoverPoint Local - SIO(1001-5K TB)=CA	\$0.00	D3	36%	\$0.00	\$28.75	\$26.45	\$24.15	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-126	RecoverPoint Local - SIO(5001-10K TB)=CA	\$0.00	D3	36%	\$0.00	\$26.25	\$24.15	\$22.05	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-127	RecoverPoint Local - SIO(10,001+ TB)=CA	\$0.00	D3	36%	\$0.00	\$22.00	\$20.24	\$18.48	\$15.84	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-159	EMC Storage Analytics for SIO Tier 1=CB	\$0.00	D3	36%	\$0.00	\$19.75	\$18.17	\$16.59	\$14.22	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-160	EMC Storage Analytics for SIO Tier 2=CB	\$0.00	D3	36%	\$0.00	\$17.75	\$16.33	\$14.91	\$12.78	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-161	EMC Storage Analytics for SIO Tier 3=CB	\$0.00	D3	36%	\$0.00	\$16.00	\$14.72	\$13.44	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-162	EMC Storage Analytics for SIO Tier 4=CB	\$0.00	D3	36%	\$0.00	\$14.50	\$13.34	\$12.18	\$10.44	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-163	EMC Storage Analytics for SIO Tier 5=CB	\$0.00	D3	36%	\$0.00	\$13.00	\$11.96	\$10.92	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-164	EMC Storage Analytics for SIO Tier 6=CB	\$0.00	D3	36%	\$0.00	\$11.75	\$10.81	\$9.87	\$8.46	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-165	EMC Storage Analytics for SIO Tier 7=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-224	CLOUDARRAY SW FOR FC APPLIANCE 40TBU=IC	\$100,000.00	D3	36%	\$64,000.00	\$20,000.00	\$18,000.00	\$0.00	\$14,000.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-229	EMC SIO SW lic key delivery=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-230	VCE ESR5 ENABLER=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-300	VS T1 NPSUITE SRM LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-301	VS T2 NPSUITE SRM LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-302	VS T3 NPSUITE SRM LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-303	T1 SRM SA 1-50TB=CB	\$1,070.00	D3	36%	\$684.80	\$267.50	\$246.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-304	T1 SRM SA 51-150TB=CB	\$1,060.00	D3	36%	\$678.40	\$265.00	\$243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-305	T1 SRM SA 151-300TB=CB	\$1,060.00	D3	36%	\$678.40	\$265.00	\$243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-306	T1 SRM SA 301-450TB=CB	\$1,050.00	D3	36%	\$672.00	\$262.50	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-307	T1 SRM SA 451-750TB=CB	\$920.00	D3	36%	\$582.20	\$245.00	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-308	T1 SRM SA 751-1500TB=CB	\$820.00	D3	36%	\$524.80	\$205.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-309	T1 SRM SA 1501-3000TB=CB	\$780.00	D3	36%	\$499.20	\$195.00	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-310	T1 SRM SA 3001-5000TB=CB	\$740.00	D3	36%	\$448.00	\$175.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-311	T1 SRM SA 5001-10000TB=CB	\$540.00	D3	36%	\$345.60	\$135.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-312	T1 SRM SA 10001+TB=CB	\$460.00	D3	36%	\$294.40	\$115.00	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-313	T2 SRM SA 1-50TB=CB	\$660.00	D3	36%	\$422.40	\$165.00	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-314	T2 SRM SA 51-150TB=CB	\$620.00	D3	36%	\$396.80	\$155.00	\$142.60	\$0.00	\$0.00				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-110-322	T2 SRM SA 10001+TB=CB	\$260.00	D3	36%	\$166.40	\$65.00	\$69.80	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-323	T3 SRM SA 1-50TB=CB	\$420.00	D3	36%	\$268.80	\$105.00	\$96.60	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-324	T3 SRM SA 51-150TB=CB	\$390.00	D3	36%	\$249.60	\$97.50	\$89.70	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-325	T3 SRM SA 301-450TB=CB	\$370.00	D3	36%	\$236.80	\$92.50	\$85.10	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-326	T3 SRM SA 301-300TB=CB	\$340.00	D3	36%	\$217.60	\$87.50	\$81.20	\$81.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-327	T3 SRM SA 451-750TB=CB	\$310.00	D3	36%	\$198.40	\$77.50	\$71.30	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-328	T3 SRM SA 751-1500TB=CB	\$280.00	D3	36%	\$179.20	\$70.00	\$64.40	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-329	T3 SRM SA 1501-3000TB=CB	\$260.00	D3	36%	\$166.40	\$65.00	\$59.80	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-348	VS T1 NPSUITE VIPRC LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-349	VS T2 NPSUITE VIPRC LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-350	VS T3 NPSUITE VIPRC LICENSE=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-351	T1 VIPRC SA 1-50TB=CB	\$555.00	D3	36%	\$355.20	\$138.75	\$127.65	\$127.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-352	T1 VIPRC SA 51-150TB=CB	\$550.00	D3	36%	\$352.00	\$137.50	\$126.50	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-353	T1 VIPRC SA 151-300TB=CB	\$544.00	D3	36%	\$348.16	\$136.00	\$125.12	\$125.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-354	T1 VIPRC SA 301-450TB=CB	\$540.00	D3	36%	\$345.60	\$135.00	\$124.20	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-355	T1 VIPRC SA 451-750TB=CB	\$510.00	D3	36%	\$326.40	\$127.50	\$117.30	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-356	T1 VIPRC SA 751-1500TB=CB	\$430.00	D3	36%	\$275.20	\$107.50	\$98.90	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-357	T1 VIPRC SA 1501-3000TB=CB	\$410.00	D3	36%	\$262.40	\$102.50	\$94.30	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-358	T1 VIPRC SA 3001-5000TB=CB	\$370.00	D3	36%	\$236.80	\$92.50	\$85.10	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-359	T1 VIPRC SA 5001-10000TB=CB	\$280.00	D3	36%	\$179.20	\$70.00	\$64.40	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-360	T1 VIPRC SA 10001+TB=CB	\$240.00	D3	36%	\$153.60	\$57.00	\$52.20	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-361	T2 VIPRC SA 1-50TB=CB	\$370.00	D3	36%	\$240.00	\$93.75	\$86.25	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-362	T2 VIPRC SA 51-150TB=CB	\$370.00	D3	36%	\$240.00	\$93.75	\$86.25	\$86.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-363	T2 VIPRC SA 151-300TB=CB	\$340.00	D3	36%	\$217.60	\$85.00	\$78.20	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-364	T2 VIPRC SA 301-450TB=CB	\$320.00	D3	36%	\$204.80	\$80.00	\$73.60	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-365	T2 VIPRC SA 451-750TB=CB	\$290.00	D3	36%	\$185.60	\$72.50	\$66.70	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-366	T2 VIPRC SA 751-1500TB=CB	\$250.00	D3	36%	\$160.00	\$62.50	\$57.50	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-367	T2 VIPRC SA 1501-3000TB=CB	\$230.00	D3	36%	\$147.20	\$57.50	\$52.90	\$52.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-368	T2 VIPRC SA 3001-5000TB=CB	\$220.00	D3	36%	\$140.80	\$55.00	\$50.60	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-369	T2 VIPRC SA 5001-10000TB=CB	\$210.00	D3	36%	\$134.40	\$52.50	\$48.30	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-370	T2 VIPRC SA 10001+TB=CB	\$200.00	D3	36%	\$128.00	\$50.00	\$46.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-371	T3 VIPRC SA 1-50TB=CB	\$280.00	D3	36%	\$192.00	\$70.00	\$69.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-372	T3 VIPRC SA 51-150TB=CB	\$280.00	D3	36%	\$192.00	\$70.00	\$69.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-373	T3 VIPRC SA 151-300TB=CB	\$260.00	D3	36%	\$166.40	\$65.00	\$59.80	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-374	T3 VIPRC SA 301-450TB=CB	\$240.00	D3	36%	\$153.60	\$60.00	\$55.20	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-375	T3 VIPRC SA 451-750TB=CB	\$220.00	D3	36%	\$140.80	\$55.00	\$50.60	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-376	T3 VIPRC SA 751-1500TB=CB	\$200.00	D3	36%	\$128.00	\$50.00	\$46.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-377	T3 VIPRC SA 1501-3000TB=CB	\$180.00	D3	36%	\$115.20	\$45.00	\$41.40	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-421	T3 SRM SA 3001-5000TB=CB	\$180.00	D3	36%	\$115.20	\$45.00	\$41.40	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-422	T3 SRM SA 5001-10000TB=CB	\$120.00	D3	36%	\$76.80	\$28.50	\$26.55	\$26.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-423	T3 SRM SA 10001+TB=CB	\$190.00	D3	36%	\$121.60	\$47.50	\$43.70	\$43.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-424	T3 VIPRC SA 3001-5000TB=CB	\$170.00	D3	36%	\$108.80	\$42.50	\$39.10	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-425	T3 VIPRC SA 5001-10000TB=CB	\$150.00	D3	36%	\$96.00	\$37.50	\$34.50	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-426	T3 VIPRC SA 10001+TB=CB	\$140.00	D3	36%	\$89.60	\$35.00	\$32.20	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-456	POWERPATH VE HOST LICENSES SRV/USRV=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-457	POWERPATH VE BUNDLE=IC	\$8,554.00	D3	36%	\$5,474.56	\$2,138.50	\$1,967.42	\$1,967.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-510	FEHC-Master-Order-Agreement=ID	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-539	VS SRM SIO Tier 0 TB=CB	\$450.00	D3	36%	\$288.00	\$112.50	\$103.50	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-553	VS VIPRC SIO Lic=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-555	CLOUDARRAY SW FOR FC APPLIANCE 20TB=IC	\$66,700.00	D3	36%	\$42,888.00	\$13,340.00	\$12,006.00	\$12,006.00	\$0.00	\$9,338.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-686	VIPR SRM AX TIER 1 =IC	\$4,830.00	D3	36%	\$3,091.20	\$1,207.50	\$1,110.90	\$1,110.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-687	VIPR SRM CX/NS TIER 2 =IC	\$13,480.00	D3	36%	\$8,627.20	\$3,370.00	\$3,100.40	\$3,100.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-688	VIPR SRM CX TIER 3 =IC	\$33,030.00	D3	36%	\$21,139.20	\$8,257.50	\$7,596.90	\$7,596.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-689	VIPR SRM CX/NS TIER 4 =IC	\$61,460.00	D3	36%	\$39,334.40	\$15,365.00	\$14,135.80	\$14,135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-690	VIPR SRM CX/NS TIER 5 =IC	\$105,990.00	D3	36%	\$67,833.60	\$26,497.50	\$24,377.70	\$24,377.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-768	VIPR SRM 3PTY TB =CB	\$700.00	D3	36%	\$448.00	\$175.00	\$161.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-770	VIPR SRM IBM DS TB =CB	\$700.00	D3	36%	\$448.00	\$175.00	\$161.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-771	VIPR SRM XIV TB =CB	\$700.00	D3	36%	\$448.00	\$175.00	\$161.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-772	VIPR SRM 3Par TB =CB	\$700.00	D3	36%	\$448.00	\$175.00	\$161.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-773	VIPR SRM HP EVA TB =CB	\$700.00	D3	36%	\$448.00	\$175.00	\$161.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-774	VIPR SRM NTAIP TB =CB	\$700.00	D3	36%	\$448.00	\$175.00	\$161.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-775	VIPR SRM Compellent TB =CB	\$700.00	D3	36%	\$448.00	\$175.00	\$161.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-776	VIPR SRM 3PTY2 TB =CB	\$700.00	D3	36%	\$448.00	\$175.00	\$161.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-782	VIPR SRM VG GATEWAY =ID	\$5,000.00	D3	36%	\$3,200.00	\$1,250.00	\$1,150.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-808	VIPR SRM SIO Tier 0 TB=CB	\$310.00	D3	36%	\$198.40	\$77.50	\$71.30	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-809	VIPR SRM SIO Tier 1 TB=CB	\$240.00	D3	36%	\$153.60	\$60.00	\$55.20	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-810	VIPR SRM SIO Tier 2 TB=CB	\$180.00	D3	36%	\$115.20	\$45.00	\$41.40	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-811	VIPR SRM SIO Tier 3 TB=CB	\$170.00	D3	36%	\$108.80	\$42.50	\$39.10	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-812	VIPR SRM SIO Tier 4 TB=CB	\$130.00	D3	36%	\$83.20	\$32.50	\$29.90	\$29.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-813	VIPR SRM SIO Tier 5 TB=CB	\$110.00	D3	36%	\$70.40	\$27.50	\$25.30	\$25.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-814	VIPR SRM SIO Tier 6 TB=CB	\$100.00	D3	36%	\$64.00	\$25.00	\$23.00	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-824	VIPR SRM IBM V7000 TB=CB	\$700.00	D3	36%	\$448.00	\$175.00	\$161.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-891	VIPR SRM Vblock TIER 1 =IC	\$0.00	D3	36%	\$0.									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-110-965	SVR SAN STE VMWARE 6TB SCALEIO=CB	\$3,750.00	D3	36%	\$2,400.00	\$937.50	\$862.50	\$787.50	\$675.00	\$0.00	\$0.00	\$0.00
5	456-110-966	SVR SAN STE 6TB SIO OR 1 CPU VSANAD=CB	\$0.00	D3	36%	\$0.00	\$1,562.50	\$1,437.50	\$1,312.50	\$1,125.00	\$0.00	\$0.00	\$0.00
5	456-110-969	SDS BUNDLE 1 CPU V SAN ADV=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-970	SDS BUNDLE 6TB ScaleIO=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-166	CloudLink for ScaleIO DARE Tier 1=CB	\$0.00	D3	36%	\$0.00	\$28.25	\$25.99	\$23.73	\$20.34	\$0.00	\$0.00	\$0.00
5	456-111-157	CloudLink for ScaleIO DARE Tier 2=CB	\$0.00	D3	36%	\$0.00	\$25.50	\$23.46	\$21.42	\$18.36	\$0.00	\$0.00	\$0.00
5	456-111-158	CloudLink for ScaleIO DARE Tier 3=CB	\$0.00	D3	36%	\$0.00	\$20.75	\$19.09	\$17.32	\$16.56	\$0.00	\$0.00	\$0.00
5	456-111-159	CloudLink for ScaleIO DARE Tier 4=CB	\$0.00	D3	36%	\$0.00	\$18.75	\$17.25	\$15.75	\$14.94	\$0.00	\$0.00	\$0.00
5	456-111-160	CloudLink for ScaleIO DARE Tier 5=CB	\$0.00	D3	36%	\$0.00	\$16.75	\$15.41	\$14.07	\$13.50	\$0.00	\$0.00	\$0.00
5	456-111-161	CloudLink for ScaleIO DARE Tier 6=CB	\$0.00	D3	36%	\$0.00	\$15.25	\$14.03	\$12.81	\$12.06	\$0.00	\$0.00	\$0.00
5	456-111-162	CloudLink for ScaleIO DARE Tier 7=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-231	CLOUDARRAY VMAXFX SW FOR FC APP 40TBU=IC	\$603.00	D3	36%	\$385.92	\$150.75	\$138.69	\$126.63	\$108.54	\$0.00	\$0.00	\$0.00
5	456-111-359	EMC SIO SW Tier 8=CB	\$543.00	D3	36%	\$347.52	\$135.75	\$124.69	\$114.03	\$97.74	\$0.00	\$0.00	\$0.00
5	456-111-360	EMC SIO SW Tier 9=CB	\$0.00	D3	36%	\$0.00	\$13.75	\$12.65	\$11.55	\$9.90	\$0.00	\$0.00	\$0.00
5	456-111-361	CloudLink for ScaleIO DARE Tier 8=CB	\$0.00	D3	36%	\$0.00	\$12.50	\$11.50	\$10.50	\$9.00	\$0.00	\$0.00	\$0.00
5	456-111-362	CloudLink for ScaleIO DARE Tier 9=CB	\$488.00	D3	36%	\$312.32	\$122.00	\$112.24	\$102.48	\$87.84	\$0.00	\$0.00	\$0.00
5	456-111-497	EMC SIO SW Tier 10=CB	\$440.00	D3	36%	\$281.60	\$110.00	\$101.20	\$92.40	\$79.20	\$0.00	\$0.00	\$0.00
5	456-111-498	EMC SIO SW Tier 11=CB	\$0.00	D3	36%	\$0.00	\$11.25	\$10.35	\$9.45	\$8.10	\$0.00	\$0.00	\$0.00
5	456-111-499	CloudLink for ScaleIO DARE Tier 10=CB	\$0.00	D3	36%	\$0.00	\$10.25	\$9.43	\$8.61	\$7.38	\$0.00	\$0.00	\$0.00
5	456-111-500	CloudLink for ScaleIO DARE Tier 11=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-672	VS SRM SIO LIC=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-673	VS SRM ECS LIC=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-816	RPEX VPLX V2 LC DL SCV2000/3000/3020=IC	\$3,320.00	D3	36%	\$2,124.80	\$664.00	\$597.60	\$530.00	\$462.00	\$0.00	\$0.00	\$0.00
5	456-111-817	RPEX VPLX V2 LC DL SC4020=IC	\$4,610.00	D3	36%	\$2,950.40	\$922.00	\$826.80	\$740.00	\$652.00	\$0.00	\$0.00	\$0.00
5	456-111-818	RPEX VPLEX LOCAL DELL COMPLT SC8000=IC	\$14,000.00	D3	36%	\$8,960.00	\$2,800.00	\$2,520.00	\$2,240.00	\$1,960.00	\$0.00	\$0.00	\$0.00
5	456-111-819	RPEX VPLX V2 LC DL SC8000/9000=IC	\$19,000.00	D3	36%	\$12,160.00	\$3,800.00	\$3,420.00	\$3,040.00	\$2,660.00	\$0.00	\$0.00	\$0.00
5	456-111-820	RPEX VPLX V2 RM DL SCV2000/3000/3020=IC	\$8,550.00	D3	36%	\$5,472.00	\$1,710.00	\$1,539.00	\$1,368.00	\$1,197.00	\$0.00	\$0.00	\$0.00
5	456-111-821	RPEX VPLX V2 RM DL SC4020=IC	\$11,890.00	D3	36%	\$7,609.60	\$2,378.00	\$2,140.20	\$1,902.40	\$1,664.60	\$0.00	\$0.00	\$0.00
5	456-111-822	RPEX VPLEX REM DELL COMPLT SC8000=IC	\$33,070.00	D3	36%	\$21,164.80	\$6,614.00	\$5,952.60	\$5,290.00	\$4,627.40	\$0.00	\$0.00	\$0.00
5	456-111-823	RPEX VPLX V2 RM DL SC8000/9000=IC	\$47,490.00	D3	36%	\$30,393.60	\$9,498.00	\$8,548.20	\$7,598.40	\$6,648.60	\$0.00	\$0.00	\$0.00
5	456-111-824	RPEX VPLX V6 LC DL SCV2000/3000/3020=IC	\$3,320.00	D3	36%	\$2,124.80	\$664.00	\$597.60	\$530.00	\$462.00	\$0.00	\$0.00	\$0.00
5	456-111-825	RPEX VPLX V6 LC DL SC4020=IC	\$4,610.00	D3	36%	\$2,950.40	\$922.00	\$826.80	\$740.00	\$652.00	\$0.00	\$0.00	\$0.00
5	456-111-826	RPEX VPLX V6 LOC DELL COMPLT SC8000=IC	\$14,000.00	D3	36%	\$8,960.00	\$2,800.00	\$2,520.00	\$2,240.00	\$1,960.00	\$0.00	\$0.00	\$0.00
5	456-111-827	RPEX VPLX V6 LC DL SC8000/9000=IC	\$19,000.00	D3	36%	\$12,160.00	\$3,800.00	\$3,420.00	\$3,040.00	\$2,660.00	\$0.00	\$0.00	\$0.00
5	456-111-828	RPEX VPLX V6 RM DL SCV2000/3000/3020=IC	\$8,550.00	D3	36%	\$5,472.00	\$1,710.00	\$1,539.00	\$1,368.00	\$1,197.00	\$0.00	\$0.00	\$0.00
5	456-111-829	RPEX VPLX V6 RM DL SC4020=IC	\$11,890.00	D3	36%	\$7,609.60	\$2,378.00	\$2,140.20	\$1,902.40	\$1,664.60	\$0.00	\$0.00	\$0.00
5	456-111-830	RPEX VPLX V6 REM DELL COMPLT SC8000=IC	\$33,070.00	D3	36%	\$21,164.80	\$6,614.00	\$5,952.60	\$5,290.00	\$4,627.40	\$0.00	\$0.00	\$0.00
5	456-111-831	RPEX VPLX V6 RM DL SC8000/9000=IC	\$47,490.00	D3	36%	\$30,393.60	\$9,498.00	\$8,548.20	\$7,598.40	\$6,648.60	\$0.00	\$0.00	\$0.00
5	456-111-886	RTI BASIC PLATFORM PERPETUAL=ZC	\$23,000.00	D3	36%	\$14,720.00	\$5,750.00	\$5,290.00	\$4,830.00	\$4,370.00	\$0.00	\$0.00	\$0.00
5	456-111-889	RTI MIGRATION PLATFORM PERPETUAL=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-909	EMC Native Hybrid Cloud Vmware = MC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-916	RPEX LOC BASE FOR SIO=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-917	RPEX LOC FOR SIO (12-100TB)=CA	\$1,030.00	D3	36%	\$659.20	\$257.50	\$236.90	\$216.30	\$185.40	\$0.00	\$0.00	\$0.00
5	456-111-918	RPEX LOC FOR SIO (101-250TB)=CA	\$931.00	D3	36%	\$595.84	\$232.75	\$214.13	\$195.51	\$167.58	\$0.00	\$0.00	\$0.00
5	456-111-919	RPEX LOC FOR SIO (251-500TB)=CA	\$840.00	D3	36%	\$537.60	\$210.00	\$193.20	\$176.40	\$151.20	\$0.00	\$0.00	\$0.00
5	456-111-920	RPEX LOC FOR SIO (501-1,000TB)=CA	\$758.00	D3	36%	\$485.12	\$189.50	\$174.34	\$159.18	\$136.44	\$0.00	\$0.00	\$0.00
5	456-111-921	RPEX LOC FOR SIO (1,001-5,000TB)=CA	\$650.00	D3	36%	\$416.00	\$162.50	\$149.50	\$136.50	\$117.00	\$0.00	\$0.00	\$0.00
5	456-111-922	RPEX LOC FOR SIO (5,001-10,000TB)=CA	\$545.00	D3	36%	\$345.60	\$135.00	\$124.20	\$113.40	\$97.20	\$0.00	\$0.00	\$0.00
5	456-111-923	RPEX LOC FOR SIO (10,001-20,000TB)=CA	\$470.00	D3	36%	\$304.00	\$118.75	\$109.25	\$99.75	\$85.50	\$0.00	\$0.00	\$0.00
5	456-111-924	RPEX LOC FOR SIO (20,001-40,000TB)=CA	\$425.00	D3	36%	\$288.00	\$112.25	\$103.50	\$94.50	\$81.00	\$0.00	\$0.00	\$0.00
5	456-111-925	RPEX LOC FOR SIO (40,001-60,000TB)=CA	\$400.00	D3	36%	\$272.00	\$106.25	\$97.75	\$89.25	\$76.50	\$0.00	\$0.00	\$0.00
5	456-111-926	RPEX LOC FOR SIO (60,001-100,000TB)=CA	\$400.00	D3	36%	\$256.00	\$100.00	\$92.00	\$84.00	\$72.00	\$0.00	\$0.00	\$0.00
5	456-111-927	RPEX LOC FOR SIO (100,001TB+)=CA	\$363.00	D3	36%	\$232.32	\$90.75	\$83.49	\$76.23	\$65.34	\$0.00	\$0.00	\$0.00
5	456-111-928	RPEX REM BASE FOR SIO=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-929	RPEX REM FOR SIO (12-100TB)=CA	\$1,030.00	D3	36%	\$659.20	\$257.50	\$236.90	\$216.30	\$185.40	\$0.00	\$0.00	\$0.00
5	456-111-930	RPEX REM FOR SIO (101-250TB)=CA	\$931.00	D3	36%	\$595.84	\$232.75	\$214.13	\$195.51	\$167.58	\$0.00	\$0.00	\$0.00
5	456-111-931	RPEX REM FOR SIO (251-500TB)=CA	\$840.00	D3	36%	\$537.60	\$210.00	\$193.20	\$176.40	\$151.20	\$0.00	\$0.00	\$0.00
5	456-111-932	RPEX REM FOR SIO (501-1,000TB)=CA	\$758.00	D3	36%	\$485.12	\$189.50	\$174.34	\$159.18	\$136.44	\$0.00	\$0.00	\$0.00
5	456-111-933	RPEX REM FOR SIO (1,001-5,000TB)=CA	\$650.00	D3	36%	\$416.00	\$162.50	\$149.50	\$136.50	\$117.00	\$0.00	\$0.00	\$0.00
5	456-111-934	RPEX REM FOR SIO (5,001-10,000TB)=CA	\$545.00	D3	36%	\$345.60	\$135.00	\$124.20	\$113.40	\$97.20	\$0.00	\$0.00	\$0.00
5	456-111-935	RPEX REM FOR SIO (10,001-20,000TB)=CA	\$470.00	D3	36%	\$304.00	\$118.75	\$109.25	\$99.75	\$85.50	\$0.00	\$0.00	\$0.00
5	456-111-936	RPEX REM FOR SIO (20,001-40,000TB)=CA	\$425.00	D3	36%	\$288.00	\$112.25	\$103.50	\$94.50	\$81.00	\$0.00	\$0.00	\$0.00
5	456-111-937	RPEX REM FOR SIO (40,001-60,000TB)=CA	\$400.00	D3	36%	\$272.00	\$106.25	\$97.75	\$89.25	\$76.50	\$0.00	\$0.00	\$0.00
5	456-111-938	RPEX REM FOR SIO (60,001-100,000TB)=CA	\$400.00	D3	36%	\$256.00	\$100.00	\$92.00	\$84.00	\$72.00	\$0.00	\$0.00	\$0.00
5	456-111-939	RPEX REM FOR SIO (100,001TB+)=CA	\$363.00	D3	36%	\$232.32	\$90.75	\$83.49	\$76.23	\$65.34	\$0.00	\$0.00	\$0.00
5	456-111-969	RECOVERPOINT FOR VM FOR 1-NODE HCIA =IB	\$5,460.00	D3	36%	\$3,494.40	\$1,092.00	\$982.80	\$871.60	\$760.40	\$0.00	\$0.00	\$0.00
5	456-112-135	VI PR SRM for Dell SC2000=IC	\$13,100.00	D3	36%	\$8,384.00	\$2,620.00	\$2,358.00	\$2,096.00	\$1,834.00	\$0.00	\$0.00	\$0.00
5	456-112-136	VI PR SRM for Dell SC4000=IC	\$26,190.00	D3	36%	\$16,761.60	\$5,238.00	\$4,714.20	\$4,190.40	\$3,666.60	\$0.00	\$0.00	\$0.00
5	456-112-137	VI PR SRM for Dell SC7000=IC	\$38,190.00	D3	36%	\$24,441.60	\$7,638.00	\$6,874.20	\$6,150.40	\$5,426.60	\$0.00	\$0.00	\$0.00
5	456-112-139	VI PR SRM for Dell SC9000=IC	\$7,820.00	D3	36%	\$5,004.80	\$1,564.00	\$1,407.60	\$1,250.20	\$1,092.80	\$0.00	\$0.00	\$0.00
5	456-112-969	RPEX VPLX V2 LC DL SC5000/5020/F=IC	\$20,140.00	D3	36%	\$12,889.60	\$4,028.00	\$3,625.20	\$3,222.40	\$2,819.60	\$0.00	\$0.00	\$0.00
5	456-112-970	RPEX VPLX V2 RM DL SC5000/5020/F=IC	\$13,320.00	D3	36%	\$8,524.80	\$2,664.00	\$2,397.60	\$2,134.20	\$1,870.80	\$0.00	\$0.00	\$0.00
5	456-112-971	RPEX VPLX V2 LC DL SC7020/F=IC	\$29,730.00	D3	36%	\$19,027.20	\$5,946.00	\$5,351.40	\$4,756.60	\$4,161.80	\$0.00	\$0.00	\$0.00
5	456-112-972	RPEX VPLX V2 RM DL SC7020/F=IC	\$17,820.00	D3	36%	\$11,544.00	\$3,532.00	\$3,178.60	\$2,824.20	\$2,469.80	\$0.00	\$0.00	\$0.00
5	456-112-973	RPEX VPLX V6 LC DL SC5000/5020/F=IC	\$20,140.00	D3	36%	\$12,889.60	\$4,028.00	\$3,625.20	\$3,222.40	\$2,819.60	\$0.00	\$0.00	\$0.00
5	456-112-974	RPEX VPLX V6 RM DL SC5000/5020/F=IC	\$13,320.00	D3	36%	\$8,524.80	\$2,664.00	\$2,397.60	\$2,134.20	\$1,870.80	\$0.00	\$0.00	\$0.00
5	456-112-975	RPEX VPLX V6 LC DL SC7020/F=IC	\$29,730.00	D3	36%	\$19,027.20	\$5,946.00	\$5,351.40	\$4,756.60	\$4,161.80	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-113-125	CloudLink 6.5 for ScaleIO DARE Tier 4=CB	\$83.00	D3	36%	\$53.12	\$20.75	\$19.09	\$17.43	\$14.94	\$0.00	\$0.00	\$0.00
5	456-113-126	CloudLink 6.5 for ScaleIO DARE Tier 5=CB	\$75.00	D3	36%	\$48.00	\$18.75	\$17.25	\$15.75	\$13.50	\$0.00	\$0.00	\$0.00
5	456-113-127	CloudLink 6.5 for ScaleIO DARE Tier 6=CB	\$69.00	D3	36%	\$42.88	\$16.75	\$15.41	\$14.07	\$12.06	\$0.00	\$0.00	\$0.00
5	456-113-128	CloudLink 6.5 for ScaleIO DARE Tier 7=CB	\$61.00	D3	36%	\$39.04	\$15.25	\$14.03	\$12.81	\$10.98	\$0.00	\$0.00	\$0.00
5	456-113-129	CloudLink 6.5 for ScaleIO DARE Tier 8=CB	\$55.00	D3	36%	\$35.20	\$13.75	\$12.65	\$11.55	\$9.90	\$0.00	\$0.00	\$0.00
5	456-113-130	CloudLink 6.5 for ScaleIO DARE Tier 9=CB	\$50.00	D3	36%	\$32.00	\$12.50	\$11.50	\$10.50	\$9.00	\$0.00	\$0.00	\$0.00
5	456-113-131	CloudLink 6.5 for ScaleIO DARE Tier 10=CB	\$45.00	D3	36%	\$28.80	\$11.25	\$10.35	\$9.45	\$8.10	\$0.00	\$0.00	\$0.00
5	456-113-132	CloudLink 6.5 for ScaleIO DARE Tier 11=CB	\$41.00	D3	36%	\$26.24	\$10.25	\$9.43	\$8.61	\$7.38	\$0.00	\$0.00	\$0.00
5	457-000-038	EMC BACKUP ADVISOR (UP TO 100 CLIENTS)	\$0.00	D3	36%	\$0.00	\$5,500.00	\$5,060.00	\$4,620.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-039	EMC BACKUP ADVISOR (UP TO 250 CLIENTS)	\$0.00	D3	36%	\$0.00	\$13,750.00	\$12,650.00	\$11,550.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-040	EMC BACKUP ADVISOR (UP TO 500 CLIENTS)	\$0.00	D3	36%	\$0.00	\$22,000.00	\$20,240.00	\$18,480.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-041	EMC BACKUP ADVISOR (UP TO 800 CLIENTS)	\$0.00	D3	36%	\$0.00	\$31,250.00	\$28,750.00	\$26,250.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-042	EMC BACKUP ADVISOR (MORE THAN 800 CLNTS)	\$0.00	D3	36%	\$0.00	\$37.50	\$34.50	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-256	DISKXTENDER FOR WINDOWS FILE SYS MGR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-272	ARCHXTNDR PLCE HLDER-ORDERS FROM ICBC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-276	ARCHVEXTENDER FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-481	DISKXTENDER FOR NAS AND UNIX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-182	POWERPATH VE STD X86 T1 (2-7 CPUs)	\$0.00	D3	36%	\$0.00	\$446.25	\$410.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-183	POWERPATH VE STD X86 T2 (2-7 CPUs)	\$0.00	D3	36%	\$0.00	\$411.25	\$378.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-184	POWERPATH VE STD. VOL (100-199 CPU)	\$0.00	D3	36%	\$0.00	\$375.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-185	POWERPATH VE STD. VOL (100-199 CPU)	\$0.00	D3	36%	\$0.00	\$375.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-186	POWERPATH VE ADD-ON X86 T1 (2-7 CPUs)	\$0.00	D3	36%	\$0.00	\$300.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-187	POWERPATH VE ADD-ON X86 T2 (2-7 CPUs)	\$0.00	D3	36%	\$0.00	\$300.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-188	POWERPATH VE ADDON VOL (100 - 199 CPU)	\$0.00	D3	36%	\$0.00	\$225.00	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-189	POWERPATH VE ADDON VOL (100 - 199 CPU)	\$0.00	D3	36%	\$0.00	\$225.00	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-696	PP IND LIC X86 (1-7 CPUs)	\$0.00	D3	36%	\$0.00	\$148.75	\$136.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-697	PP IND LIC X86 (1-7 CPUs)	\$0.00	D3	36%	\$0.00	\$137.50	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-698	PP VOL X86 (100-199 CPUS)	\$0.00	D3	36%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-699	PP VOL X86 (200+ CPUS)	\$0.00	D3	36%	\$0.00	\$112.50	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-700	PP IND LIC NX86 (1-7 CPUs)	\$0.00	D3	36%	\$0.00	\$350.00	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-701	PP IND LIC NX86 (8+ CPUs)	\$0.00	D3	36%	\$0.00	\$333.75	\$307.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-702	PP VOL NX86 (100-199 CPUS)	\$0.00	D3	36%	\$0.00	\$300.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-703	PP VOL NX86 (200+ CPUS)	\$0.00	D3	36%	\$0.00	\$275.00	\$253.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-046	POWERPATH/VE STD. VOLUME (500+)	\$0.00	D3	36%	\$0.00	\$300.00	\$276.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-047	POWERPATH/VE STD. VOLUME (1,000+)	\$0.00	D3	36%	\$0.00	\$262.50	\$241.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-048	POWERPATH/VE STD. VOLUME (3,000+)	\$0.00	D3	36%	\$0.00	\$225.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-141	RP/CL LOC BASE = CA	\$0.00	D3	36%	\$0.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-142	RP/CL LOC REP CAP UPG =CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-143	RP/CL REM BASE = CA	\$0.00	D3	36%	\$0.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-164	RP/CL REM REP CAP UPG =CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-181	DX_FOR_WIN_FILE_SYS_MGR_S=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-182	DX_FOR_WIN_FILE_SYS_MGR_C=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-385	SRMSUITE 3PTY BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-386	SRMSUITE 3PTY CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-387	SRMSUITE HDS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-388	SRMSUITE HDS CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-389	SRMSUITE IBM DS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-390	SRMSUITE IBM DS CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-391	SRMSUITE XIV BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-392	SRMSUITE XIV CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-393	SRMSUITE 3Par BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-394	SRMSUITE 3Par CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-395	SRMSUITE HP EVA BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-396	SRMSUITE HP EVA CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-397	SRMSUITE NTAP BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-398	SRMSUITE NTAP CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-399	SRMSUITE Compellent BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-400	SRMSUITE Compellent CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-401	SRMSUITE 3PTY2 BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-402	SRMSUITE 3PTY2 CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-408	SRMSUITE UPG 3PTY BASE =IC	\$0.00	D3	36%	\$0.00	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-409	SRMSUITE UPG HDS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-410	SRMSUITE UPG IBM DS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-411	SRMSUITE UPG XIV BASE =IC	\$0.00	D3	36%	\$0.00	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-412	SRMSUITE UPG 3Par BASE =IC	\$0.00	D3	36%	\$0.00	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-413	SRMSUITE UPG HP EVA BASE =IC	\$0.00	D3	36%	\$0.00	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-414	SRMSUITE UPG NTAP BASE =IC	\$0.00	D3	36%	\$0.00	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-415	SRMSUITE UPG Compellent BASE =IC	\$0.00	D3	36%	\$0.00	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-525	SRMSUITE HP XP/P9500 BASE =IC	\$0.00	D3	36%	\$0.00	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-526	SRMSUITE HP XP/P9500 CAP UPG =IC	\$0.00	D3	36%	\$0.00	\$175.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-527	SRMSUITE UPG HP XP/P9500 BASE =IC	\$0.00	D3	36%	\$0.00	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-888	SRMSUITE IBM V7000 BASE=IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-012	RecoverPoint SIO Upgrade =CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-041	RecoverPoint Local SIO Upgrade =CA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-089	VS T1 NPSUITE 1-50TB=CB	\$0.00	D3	36%	\$0.00	\$400.00	\$368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-090	VS T1 NPSUITE 51-150TB=CB	\$0.00	D3	36%	\$0.00	\$397.50	\$365.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-091	VS T1 NPSUITE 151-300TB=CB	\$0.00	D3	36%	\$0.00	\$395.00	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-092	VS T1 NPSUITE 301-450TB=CB	\$0.00	D3	36%	\$0.00	\$392.50	\$361.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-093	VS T1 NPSUITE 451-750TB=CB	\$0.00	D3	36%	\$0.00	\$390.00	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-094	VS T1 NPSUITE 751-1500TB=CB	\$0.00	D3	36%	\$0.00	\$387.50	\$357.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-095	VS T1 NPSUITE 1501-3000TB=CB	\$0.00	D3	36%	\$0.00	\$385.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-096	VS T1 NPSUITE 3001-5000TB=CB	\$0.00	D3	36%	\$0.00	\$382.50	\$355.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-097	VS T1 NPSUITE 5001-10000TB=CB	\$0.00	D3	36%	\$0.00	\$380.00	\$354.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	457-102-098	VS T1 NPSUITE 10001TB+-CB	\$0.00	D3	36%	\$0.00	\$172.50	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-099	VS T2 NPSUITE 1-50TB=CB	\$0.00	D3	36%	\$0.00	\$243.75	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-100	VS T2 NPSUITE 51-150TB=CB	\$0.00	D3	36%	\$0.00	\$242.50	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-101	VS T2 NPSUITE 151-300TB=CB	\$0.00	D3	36%	\$0.00	\$225.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-102	VS T2 NPSUITE 301-450TB=CB	\$0.00	D3	36%	\$0.00	\$207.50	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-103	VS T2 NPSUITE 451-750TB=CB	\$0.00	D3	36%	\$0.00	\$190.00	\$174.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-104	VS T2 NPSUITE 751-1500TB=CB	\$0.00	D3	36%	\$0.00	\$145.00	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-105	VS T2 NPSUITE 1501-3000TB=CB	\$0.00	D3	36%	\$0.00	\$135.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-106	VS T2 NPSUITE 3001-5000TB=CB	\$0.00	D3	36%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-107	VS T2 NPSUITE 5001-10000TB=CB	\$0.00	D3	36%	\$0.00	\$117.50	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-108	VS T3 NPSUITE 1-50TB=CB	\$0.00	D3	36%	\$0.00	\$110.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-109	VS T3 NPSUITE 51-150TB=CB	\$0.00	D3	36%	\$0.00	\$175.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-110	VS T3 NPSUITE 151-300TB=CB	\$0.00	D3	36%	\$0.00	\$165.00	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-111	VS T3 NPSUITE 301-450TB=CB	\$0.00	D3	36%	\$0.00	\$152.50	\$140.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-112	VS T3 NPSUITE 451-750TB=CB	\$0.00	D3	36%	\$0.00	\$140.00	\$128.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-113	VS T3 NPSUITE 751-1500TB=CB	\$0.00	D3	36%	\$0.00	\$130.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-114	VS T3 NPSUITE 1501-3000TB=CB	\$0.00	D3	36%	\$0.00	\$117.50	\$108.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-115	VS T3 NPSUITE 3001-5000TB=CB	\$0.00	D3	36%	\$0.00	\$107.50	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-124	VS T3 NPSUITE 5001-10000TB=CB	\$0.00	D3	36%	\$0.00	\$95.00	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-125	VS T3 NPSUITE 10001TB+-CB	\$0.00	D3	36%	\$0.00	\$85.00	\$79.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-126	VS T3 NPSUITE 10001TB+-CB	\$0.00	D3	36%	\$0.00	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-650	VIPR SRM 3PTY BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-651	VIPR SRM HDS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-652	VIPR SRM IBM DS BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-653	VIPR SRM XIV BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-654	VIPR SRM 3Par BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-655	VIPR SRM HP EVA BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-656	VIPR SRM NTAAP BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-657	VIPR SRM Compellent BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-658	VIPR SRM 3PTY2 BASE =IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-659	VIPR SRM HP XP/P9500 BASE =IC	\$0.00	D3	36%	\$0.00	\$1,205.00	\$1,108.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-660	VIPR SRM HP XP/P9500 CAP UPG=IC	\$0.00	D3	36%	\$0.00	\$175.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-667	VIPR SRM BM V7000 BASE=IC	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-150	RP/CL LOCAL CLASSIC PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-151	RP/CL REMOTE CLASSIC PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-170	RP FOR HCA PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-192	VIPR SRM for VG Gateway=ID	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-201	VIPR SRM for 3rd Party =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-212	VIPR SRM UPG for 3PTY =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-217	POWERPATH Physical Edition	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-218	POWERPATH Virtual Edition	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-226	RP VIRTUAL APPLIANCE FOR VNX PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-228	RECOVERPOINT FOR VM PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-405	ScaleIO Software	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-464	REPLEX REMOTE FOR SCALE IO PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-526	DISKXTENDER SOFTWARE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-586	EMC Ent HCP SW - VMware	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-836	PowerPath VE Bundle	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-840	PTTH PHYSICAL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-841	PPVE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-884	SMARTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-955	ECS Promotion	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-956	RecoverPoint LOCAL SIO PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-991	CLOUDARRAY SW PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-992	CLOUDARRAY VIRT EDITION SW PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-996	EMC Storage Analytics for SIO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-997	VCE HYP OE Software	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-107	EMC Storage Analytics for SIO Tier 1=CB	\$62.00	D3	36%	\$39.68	\$15.50	\$14.26	\$13.02	\$11.16	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-108	EMC Storage Analytics for SIO Tier 2=CB	\$56.00	D3	36%	\$35.84	\$14.00	\$12.88	\$11.76	\$10.08	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-109	EMC Storage Analytics for SIO Tier 3=CB	\$50.00	D3	36%	\$32.00	\$12.50	\$11.50	\$10.50	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-110	EMC Storage Analytics for SIO Tier 4=CB	\$46.00	D3	36%	\$29.24	\$11.50	\$10.58	\$9.66	\$8.28	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-111	EMC Storage Analytics for SIO Tier 5=CB	\$41.00	D3	36%	\$26.24	\$10.25	\$9.43	\$8.61	\$7.38	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-112	EMC Storage Analytics for SIO Tier 6=CB	\$37.00	D3	36%	\$23.68	\$9.25	\$8.51	\$7.77	\$6.66	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-113	EMC Storage Analytics for SIO Tier 7=CB	\$33.00	D3	36%	\$21.12	\$8.25	\$7.59	\$6.93	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-114	ScaleIO Node SW	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-121	RecoverPoint for VM for HCIA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-124	CLOUDARRAY FOR FC APPL PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-132	DiskXtender Server Software	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-161	VIPR Controller Oper	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-196	CLOUDARRAY SW FOR SA APPL PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-197	CLOUDARRAY VIRT EDTN BULK SW PROD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-314	VIPR Controller Promo	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-328	REAL TIME INTELLIGENCE-PERPETUAL=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-336	Server SAN Suite	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-440	RecoverPoint for VM Starter Packs	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-587	RP VIRTUAL APPLIANCE FOR VNX PRODUCT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-639	VS SRM SIO=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-640	VS VIPRC SIO=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-644	VS VIPRC ECS=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-645	VS SRM Ent=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-646	VS VIPRC Ent=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-647	VS SRM Mid=CB	\$0.00	D3										

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	458-001-649	VS SRM Cloud=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-650	VS VIPRC Cloud=CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-706	VIPRC Controller Promo	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-709	EMC Storage Analytics for SIO Tier 8=CB	\$30.00	D3	36%	\$19.20	\$7.50	\$6.90	\$6.30	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-710	EMC Storage Analytics for SIO Tier 9=CB	\$27.00	D3	36%	\$17.28	\$6.75	\$6.21	\$5.67	\$4.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-740	EMC Storage Analytics for SIO Tier 10=CB	\$25.00	D3	36%	\$16.00	\$6.25	\$5.75	\$5.25	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-741	EMC Storage Analytics for SIO Tier 11=CB	\$23.00	D3	36%	\$14.72	\$5.75	\$5.29	\$4.83	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-815	PROTECTPOINT RP ENABLER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-855	RP/EX VP/EX VS2 Local Dell=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-856	RP/EX VP/EX VS2 Remote Dell=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-857	RP/EX VP/EX VS6 Local Dell=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-858	RP/EX VP/EX VS6 Remote Dell=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-873	RTI BASIC PLATFORM PERPETUAL=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-873	RTI MIGRATION PLATFORM PERPETUAL=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-876	CPD Native Hybrid Cloud	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-898	RP/EX LOCAL FOR SCALEIO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-899	RP/EX REMOTE FOR SCALEIO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-937	RECOVERPOINT FOR VM FOR 1-NODE HCIA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-195	RP/AVM Midrange Pack	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-201	CloudLink 6.5 for ScaleIO DARE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T01	ADV ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$505.00	\$464.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T02	ADV ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$442.50	\$407.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T03	ADV ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$372.50	\$342.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T04	ADV ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$317.50	\$292.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T05	ADV ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$277.50	\$255.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T06	ADV ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$235.00	\$216.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T07	ADV ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$207.50	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T08	ADV ICM AT LEAST 200TB	\$0.00	D3	36%	\$0.00	\$172.50	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T09	ADV ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$150.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T10	ADV ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$130.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T11	ADV ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$110.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T12	ADV ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$97.50	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T13	ADV ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-CAPM-T14	ADV ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$67.50	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-KEY	ADV ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T01	ADV UP PP TO 14TB	\$0.00	D3	36%	\$0.00	\$510.00	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T02	ADV UP PP AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$447.50	\$411.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T03	ADV UP PP AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$377.50	\$347.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T04	ADV UP PP AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$322.50	\$296.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T05	ADV UP PP AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$282.50	\$259.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T06	ADV UP PP AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$237.50	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T07	ADV UP PP AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$207.50	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T08	ADV UP PP AT LEAST 200TB	\$0.00	D3	36%	\$0.00	\$175.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T09	ADV UP PP AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$150.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T10	ADV UP PP AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$130.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T11	ADV UP PP AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$110.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T12	ADV UP PP AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$97.50	\$89.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T13	ADV UP PP AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$82.50	\$75.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADV-UPG-T14	ADV UP PP AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$70.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T01	ARC 1YR/CM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T02	ARC 1YR/CM UP TO 15TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T03	ARC 1YR/CM UP TO 25TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T04	ARC 1YR/CM UP TO 40TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T05	ARC 1YR/CM UP TO 60TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T06	ARC 1YR/CM UP TO 100TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T07	ARC 1YR/CM UP TO 150TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T08	ARC 1YR/CM UP TO 250TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T09	ARC 1YR/CM UP TO 400TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T10	ARC 1YR/CM UP TO 600TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T11	ARC 1YR/CM UP TO 1000TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T12	ARC 1YR/CM UP TO 1500TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T13	ARC 1YR/CM UP TO 2500TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-CAPM-T14	ARC 1YR/CM UP TO 4000TB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARCHX-PLACE	ARCHIVEXTENDER PLACE HOLDER - ORDERS FRO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARCHX-WINDOW	ARCHIVEXTENDER FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-KEY	ARC ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T01	ARC UP PP TO 14TB	\$0.00	D3	36%	\$0.00	\$200.00	\$184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T02	ARC UP PP AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$175.00	\$161.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T03	ARC UP PP AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$147.50	\$135.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T04	ARC UP PP AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T05	ARC UP PP AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$110.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T06	ARC UP PP AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$92.50	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T07	ARC UP PP AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T08	ARC UP PP AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$70.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T09	ARC UP PP AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$57.50	\$52.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T10	ARC UP PP AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$52.50	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T11	ARC UP PP AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$42.50	\$39.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-UPG-T12	ARC UP PP AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$37.50	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ARM6-CAPM-T04	EMC CONTROLCENTER 6.0 ARM PPA TIER 4	\$0.00	D3	36%	\$0.00	\$602.50	\$554.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-CAPM-T05	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	\$0.00	D3	36%	\$0.00	\$527.50	\$485.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-CAPM-T06	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	\$0.00	D3	36%	\$0.00	\$442.50	\$407.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-CAPM-T07	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	\$0.00	D3	36%	\$0.00	\$387.50	\$356.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-CAPM-T08	EMC CONTROLCENTER 6.0 ARM PPA TIER 8	\$0.00	D3	36%	\$0.00	\$325.00	\$299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-CAPM-T09	EMC CONTROLCENTER 6.0 ARM PPA TIER 9	\$0.00	D3	36%	\$0.00	\$277.50	\$255.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-CAPM-T10	EMC CONTROLCENTER 6.0 ARM PPA TIER 10	\$0.00	D3	36%	\$0.00	\$245.00	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-CAPM-T11	EMC CONTROLCENTER 6.0 ARM PPA TIER 11	\$0.00	D3	36%	\$0.00	\$207.50	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-CAPM-T12	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	\$0.00	D3	36%	\$0.00	\$180.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-CAPM-T13	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	\$0.00	D3	36%	\$0.00	\$150.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-CAPM-T14	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	\$0.00	D3	36%	\$0.00	\$130.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T01	EMC CONTROLCENTER 6.0 ARM PPA TIER 1	\$0.00	D3	36%	\$0.00	\$547.50	\$503.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T02	EMC CONTROLCENTER 6.0 ARM PPA TIER 2	\$0.00	D3	36%	\$0.00	\$480.00	\$441.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T03	EMC CONTROLCENTER 6.0 ARM PPA TIER 3	\$0.00	D3	36%	\$0.00	\$405.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T04	EMC CONTROLCENTER 6.0 ARM PPA TIER 4	\$0.00	D3	36%	\$0.00	\$345.00	\$317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T05	EMC CONTROLCENTER 6.0 ARM PPA TIER 5	\$0.00	D3	36%	\$0.00	\$302.50	\$278.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T06	EMC CONTROLCENTER 6.0 ARM PPA TIER 6	\$0.00	D3	36%	\$0.00	\$255.00	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T07	EMC CONTROLCENTER 6.0 ARM PPA TIER 7	\$0.00	D3	36%	\$0.00	\$222.50	\$204.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T08	EMC CONTROLCENTER 6.0 ARM PPA TIER 8	\$0.00	D3	36%	\$0.00	\$187.50	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T09	EMC CONTROLCENTER 6.0 ARM PPA TIER 9	\$0.00	D3	36%	\$0.00	\$160.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T10	EMC CONTROLCENTER 6.0 ARM PPA TIER 10	\$0.00	D3	36%	\$0.00	\$140.00	\$128.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T11	EMC CONTROLCENTER 6.0 ARM PPA TIER 11	\$0.00	D3	36%	\$0.00	\$120.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T12	EMC CONTROLCENTER 6.0 ARM PPA TIER 12	\$0.00	D3	36%	\$0.00	\$102.50	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T13	EMC CONTROLCENTER 6.0 ARM PPA TIER 13	\$0.00	D3	36%	\$0.00	\$87.50	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM6-UPG-T14	EMC CONTROLCENTER 6.0 ARM PPA TIER 14	\$0.00	D3	36%	\$0.00	\$72.50	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T01	ARM ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$955.00	\$876.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T02	ARM ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$832.50	\$765.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T03	ARM ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$702.50	\$646.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T04	ARM ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$602.50	\$554.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T05	ARM ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$527.50	\$485.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T06	ARM ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$442.50	\$407.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T07	ARM ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$387.50	\$356.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T08	ARM ICM AT LEAST 200TB	\$0.00	D3	36%	\$0.00	\$325.00	\$299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T09	ARM ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$277.50	\$255.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T10	ARM ICM AT LEAST 300TB	\$0.00	D3	36%	\$0.00	\$245.00	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T11	ARM ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$207.50	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T12	ARM ICM AT LEAST 500TB	\$0.00	D3	36%	\$0.00	\$180.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T13	ARM ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$150.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-CAPM-T14	ARM ICM AT LEAST 800TB	\$0.00	D3	36%	\$0.00	\$130.00	\$119.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARMHP-T1-5U	ARM HP T1-75UPG	\$0.00	D3	36%	\$0.00	\$360.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARMHP-T6-30U	ARM HP T6-730UPG	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-KEY	ARM ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARMOTH-T1-5U	OTH ARM T1-5 UPG	\$0.00	D3	36%	\$0.00	\$360.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARMOTH-T6-30U	OTH ARM T6-30 UPG	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T01	ARM UP PP TO 14TB	\$0.00	D3	36%	\$0.00	\$547.50	\$503.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T02	ARM UP PP AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$480.00	\$441.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T03	ARM UP PP AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$405.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T04	ARM UP PP AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$345.00	\$317.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T05	ARM UP PP AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$302.50	\$278.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T06	ARM UP PP AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$255.00	\$234.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T07	ARM UP PP AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$222.50	\$204.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T08	ARM UP PP AT LEAST 200TB	\$0.00	D3	36%	\$0.00	\$187.50	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T09	ARM UP PP AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$160.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T10	ARM UP PP AT LEAST 300TB	\$0.00	D3	36%	\$0.00	\$140.00	\$128.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T11	ARM UP PP AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$120.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T12	ARM UP PP AT LEAST 500TB	\$0.00	D3	36%	\$0.00	\$102.50	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T13	ARM UP PP AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$87.50	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM-UPG-T14	ARM UP PP AT LEAST 800TB	\$0.00	D3	36%	\$0.00	\$72.50	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOSTART-KIT	EMC AVAILABILITY MEDIA KIT	\$0.00	D3	36%	\$0.00	\$3.75	\$3.45	\$3.15	\$2.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVACLIENT10	ADDL CLIENTS 10+	\$0.00	D3	36%	\$0.00	\$1,782.50	\$1,639.90	\$1,497.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-DEV-PROG	APPLICATIONXTENDER DEVELOPER PROGRAM	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-DEV-PRUPD	APPLICATIONXTENDER DEVELOPER PROGRAM UPD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BKP-4TBLNX-NS7	NS700700S BUNDLE 4TB LNX	\$0.00	D3	36%	\$0.00	\$2,325.00	\$2,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BKP-DBO-INC	NW TIER 5 - 1TB INCREMENT	\$0.00	D3	36%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BKP-KIT	BKP TO DISK KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BKP-RS-KIT	RETROSPECT MEDIA KIT	\$0.00	D3	36%	\$0.00	\$3.75	\$3.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BKP-RS-OPEN-3	RETROSPECT OPEN FILE 3 SV	\$0.00	D3	36%	\$0.00	\$257.25	\$236.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BKP-RS-UIR	RETROSPECT USER INIT REST	\$0.00	D3	36%	\$0.00	\$177.25	\$163.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BROKERAGE-SW	BROKERAGE SW MISC	\$7,812.50	D3	36%	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BUAD-MT800CI	EMC Data Protection Advisor (MORE THAN 8	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BUAD-UPGR50	DATA PROTECTION ADVISOR 50 CLIENT UPGRAD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ADV-BASE	SAN ADV BASE LICENSE	\$0.00	D3	36%	\$0.00	\$1,347.50	\$1,239.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ADV-C01	SAN ADV 1TB (0-14TB)	\$0.00	D3	36%	\$0.00	\$207.50	\$190.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ADV-C02	SAN ADV 1TB (15-25TB)	\$0.00	D3	36%	\$0.00	\$195.00	\$179.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ADV-C03	SAN ADV 1TB (26-40TB)	\$0.00	D3	36%	\$0.00	\$172.50	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ADV-C04	SAN ADV 1TB (41-60TB)	\$0.00	D3	36%	\$0.00	\$160.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ADV-C05	SAN ADV 1TB (61-100TB)	\$0.00	D3	36%	\$0.00	\$155.00	\$142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ADV-C06	SAN ADV 1TB (101-150TB)	\$0.00	D3											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CC-SM6-R	EMC CONTROLCENTER 6.0 SAN MGR REFRESH	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ST56-R	EMC CONTROLCENTER 6.0 STORAGE SCOPE REFR	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ST5-C01	STS 1TB (0-14TB)	\$0.00	D3	36%	\$0.00	\$285.00	\$262.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ST5-C11	STS 1TB (1001TB or greater)	\$0.00	D3	36%	\$0.00	\$142.50	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ST5FLR-KIT	STS+FLR KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ST5-N01	STS 1TB (0-14TB) NLT3	\$0.00	D3	36%	\$0.00	\$142.50	\$131.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ST5-N11	STS 1TB (1001TB or greater) NLT3	\$0.00	D3	36%	\$0.00	\$70.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-ST5-PRV	PREVIOUS VERSION STS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-UPG-KIT6	EMC CC 6.1 UPGRADE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHE-AIX	CLARION HOST ENCRYPTION FOR AIX	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHE-LNX	CLARION HOST ENCRYPTION FOR LINUX	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHE-SOL	CLARION HOST ENCRYPTION FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CHE-WIN	CLARION HOST ENCRYPTION FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-CLDARRSW-12TBU	CLOUDARRAY SW FOR 12TBU=IA	\$0.00	D3	36%	\$0.00	\$8,000.00	\$7,200.00	\$0.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-CLDARRSW-18TBU	CLOUDARRAY SW FOR 18TBU=IA	\$0.00	D3	36%	\$0.00	\$12,000.00	\$10,800.00	\$0.00	\$8,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-CLDARRSW-40TBU	CLOUDARRAY SW FOR 40TBU=IA	\$0.00	D3	36%	\$0.00	\$20,000.00	\$18,000.00	\$0.00	\$14,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-CLDARRSW-60TBU	CLOUDARRAY SW FOR 60TBU=IA	\$0.00	D3	36%	\$0.00	\$28,000.00	\$25,200.00	\$0.00	\$19,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-FCSAHW-18TBU	CLOUDARRAY SA HW FC APPLIANCE 40TBU	\$0.00	D3	36%	\$0.00	\$2,880.00	\$2,400.00	\$0.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-FCSAHW20-40TBU	CLOUDARRAY SA HW FC APPLIANCE 20-40TBU	\$24,000.00	D3	36%	\$15,360.00	\$2,880.00	\$2,400.00	\$0.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-FCSAHW-40TBU	CLOUDARRAY SA HW FC APPLIANCE 40TBU	\$24,000.00	D3	36%	\$15,360.00	\$2,880.00	\$2,400.00	\$0.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-HWVMAXFX-40TBU	CLOUDARRAY VMAXFX HW FC APPLIANCE 40TBU	\$24,000.00	D3	36%	\$15,360.00	\$2,880.00	\$2,400.00	\$0.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-VRTE12-NEW	CLOUDARRAY VIRT EDITION 12 SW NEW=IA	\$0.00	D3	36%	\$0.00	\$10,875.00	\$10,005.00	\$0.00	\$7,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-VRTE3-NEW	CLOUDARRAY VIRT EDITION 3 SW NEW=IA	\$0.00	D3	36%	\$0.00	\$3,562.50	\$3,277.50	\$0.00	\$2,565.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-VRTE6-NEW	CLOUDARRAY VIRT EDITION 6 SW NEW=IA	\$0.00	D3	36%	\$0.00	\$7,125.00	\$6,555.00	\$0.00	\$5,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX30-KIT	ARRAY DOCS & RTU	\$0.00	D3	36%	\$0.00	\$281.52	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX31C-KIT	CX3-10C DOCS RTU KIT AND POWERPATH FOR C	\$0.00	D3	36%	\$0.00	\$281.52	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX412CDC-KIT	CX4-120CDC DOCS & RTU & PPATH FOR DC	\$0.00	D3	36%	\$0.00	\$281.52	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX412C-KIT	CX4-120 DOCS COMMON RTU & POWERPATH	\$0.00	D3	36%	\$0.00	\$281.52	\$259.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-DE-KIT	DBIDM DVLP EDITION SW KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-DE-T1	DBIDM DVLP EDITION TIER 1	\$0.00	D3	36%	\$0.00	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-DE-T2	DBIDM DVLP EDITION TIER 2	\$0.00	D3	36%	\$0.00	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-DE-T3	DBIDM DVLP EDITION TIER 3	\$0.00	D3	36%	\$0.00	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-DE-T4	DBIDM DVLP EDITION TIER 4	\$0.00	D3	36%	\$0.00	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-DE-T5	DBIDM DVLP EDITION TIER 5	\$0.00	D3	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-DE-T6	DBIDM DVLP EDITION TIER 6	\$0.00	D3	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-DE-T7	DBIDM DVLP EDITION TIER 7	\$0.00	D3	36%	\$0.00	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-DE-T8	DBIDM DVLP EDITION TIER 8	\$0.00	D3	36%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-IG-KIT	DBIDM INSTANCE GEN SW KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-IG-T1	DBIDM INSTANCE GEN TIER 1	\$0.00	D3	36%	\$0.00	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-IG-T2	DBIDM INSTANCE GEN TIER 2	\$0.00	D3	36%	\$0.00	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-IG-T3	DBIDM INSTANCE GEN TIER 3	\$0.00	D3	36%	\$0.00	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-IG-T4	DBIDM INSTANCE GEN TIER 4	\$0.00	D3	36%	\$0.00	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-IG-T5	DBIDM INSTANCE GEN TIER 5	\$0.00	D3	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-IG-T6	DBIDM INSTANCE GEN TIER 6	\$0.00	D3	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-IG-T7	DBIDM INSTANCE GEN TIER 7	\$0.00	D3	36%	\$0.00	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-IG-T8	DBIDM INSTANCE GEN TIER 8	\$0.00	D3	36%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-KIT	DBIDM SOFTWARE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-MOD-KIT	DBIDM MODULE SOFTWARE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-MOD-T1	DB IDM APP MODULES TIER 1	\$0.00	D3	36%	\$0.00	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-MOD-T2	DB IDM APP MODULES TIER 2	\$0.00	D3	36%	\$0.00	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-MOD-T3	DB IDM APP MODULES TIER 3	\$0.00	D3	36%	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-MOD-T4	DB IDM APP MODULES TIER 4	\$0.00	D3	36%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-MOD-T5	DB IDM APP MODULES TIER 5	\$0.00	D3	36%	\$0.00	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-MOD-T6	DB IDM APP MODULES TIER 6	\$0.00	D3	36%	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-MOD-T7	DB IDM APP MODULES TIER 7	\$0.00	D3	36%	\$0.00	\$16.00	\$14.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-MOD-T8	DB IDM APP MODULES TIER 8	\$0.00	D3	36%	\$0.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-T1	DATABASE IDM TIER 1	\$0.00	D3	36%	\$0.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-T2	DATABASE IDM TIER 2	\$0.00	D3	36%	\$0.00	\$146.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-T3	DATABASE IDM TIER 3	\$0.00	D3	36%	\$0.00	\$126.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-T4	DATABASE IDM TIER 4	\$0.00	D3	36%	\$0.00	\$108.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-T5	DATABASE IDM TIER 5	\$0.00	D3	36%	\$0.00	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-T6	DATABASE IDM TIER 6	\$0.00	D3	36%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-T7	DATABASE IDM TIER 7	\$0.00	D3	36%	\$0.00	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBIDM-T8	DATABASE IDM TIER 8	\$0.00	D3	36%	\$0.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBX-OPT-KIT	DBX OPT SW KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBX-SS-KIT	DBX SUBSETTER SW KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-DBSW-BAS	DCA-GREENPLUM APPLIANCE	\$1,100,000.00	D3	36%	\$704,000.00	\$220,000.00	\$198,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-DBSW-TB	DCA-MODEL NOT USED	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-DBSW-UPG	DCA - GREENPLUM APPLIANCE UPG	\$1,100,000.00	D3	36%	\$704,000.00	\$220,000.00	\$198,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-GP0	DCA - Greenplum Appliance Half Rack Bala	\$0.00	D3	36%	\$0.00	\$220,000.00	\$198,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1GP0-2TBT	DCA - GREENPLUM APPLIANCE HALF RACK HIGH	\$0.00	D3	36%	\$0.00	\$220,000.00	\$198,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1GP0-2TBTU	DCA - GREENPLUM APPLIANCE HALF RACK HIGH	\$0.00	D3	36%	\$0.00	\$100,000.00	\$90,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-GP1	DCA - Greenplum Appliance Full Rack Bala	\$0.00	D3	36%	\$0.00	\$400,000.00	\$360,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1GP1-2TBT	DCA - GREENPLUM APPLIANCE FULL RACK HIGH	\$0.00	D3	36%	\$0.00	\$400,000.00	\$360,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1GP1-2TBTU	DCA - GREENPLUM APPLIANCE FULL RACK HIGH	\$0.00	D3	36%	\$0.00	\$180,000.00	\$162,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-GP1U	DCA - Greenplum Appliance Full Rack Bala	\$0.00	D3	36%	\$0.00	\$180,000.00	\$162,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-GP2	DCA - Greenplum Appliance Two Rack Balan	\$0.00	D3	36%	\$0.00	\$768,000.00	\$691,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1GP2-2TBT	DCA - GREEN													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	FLR6-UPG-T05	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$197.50	\$181.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLR6-UPG-T06	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$167.50	\$154.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLR6-UPG-T07	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$145.50	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLR6-UPG-T08	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$122.50	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLR6-UPG-T09	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$105.00	\$96.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLR6-UPG-T10	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$90.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLR6-UPG-T11	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$77.50	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLR6-UPG-T12	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$67.50	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLR6-UPG-T13	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$55.00	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLR6-UPG-T14	EMC CNTRLCTR 6.0 FILE LEVEL REPORTER MR	\$0.00	D3	36%	\$0.00	\$50.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLR-KEY	STS FLR ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITEMPT-EX-500	ITEMPOINT EXCHANGE QTY 500 MAILBOXES	\$0.00	D3	36%	\$0.00	\$397.50	\$365.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPC-PL-G1	EMC ITPC Base Platform User Seats 1-15	\$0.00	D3	36%	\$0.00	\$26,250.00	\$24,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPC-PL-G2	EMC ITPC Platform User Seats 16-64	\$0.00	D3	36%	\$0.00	\$210.00	\$193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPC-PL-UG3	EMC ITPC Platform User Seats 65-515	\$0.00	D3	36%	\$0.00	\$157.50	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPC-PL-UG4	EMC ITPC Platform User Seats 516 and up	\$0.00	D3	36%	\$0.00	\$122.50	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPC-RMM-G2	ITPC REQUEST MANAGEMENT MODULE SEATS 16-	\$0.00	D3	36%	\$0.00	\$3,500.00	\$3,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPC-RMM-G3	ITPC REQUEST MANAGEMENT MODULE SEATS 50-	\$0.00	D3	36%	\$0.00	\$6,125.00	\$5,635.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPC-RMM-G4	ITPC REQUEST MANAGEMENT MODULE SEATS 501	\$0.00	D3	36%	\$0.00	\$8,750.00	\$8,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-ARMAGNT	ARM AGENT	\$0.00	D3	36%	\$0.00	\$75.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-ARMBASE1	APP REL MGR 1 (1-20)	\$0.00	D3	36%	\$0.00	\$62,500.00	\$57,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-ARMBASE2	APP REL MGR 2 (21-150)	\$0.00	D3	36%	\$0.00	\$125,000.00	\$115,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-ARMBASE3	APP REL MGR 3 (151-600)	\$0.00	D3	36%	\$0.00	\$237,500.00	\$218,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-ARMBASE4	APP REL MGR 4 (600)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-ARMCOMP	TARGET APP MODUL	\$0.00	D3	36%	\$0.00	\$12,500.00	\$11,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-OPSCFC	CONFIGURATION MODULE	\$0.00	D3	36%	\$0.00	\$200.00	\$184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-OPSCMP	COMPLIANCE MODULE	\$0.00	D3	36%	\$0.00	\$150.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-OPSDSC	DISCOVERY MODULE	\$0.00	D3	36%	\$0.00	\$75.00	\$69.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-OPSMGR	OPERATIONS MANAGER SUITE	\$0.00	D3	36%	\$0.00	\$350.00	\$322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-ORCAPAD	ORCH MGR APP ADAPT	\$0.00	D3	36%	\$0.00	\$7,500.00	\$6,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-ORCBASE	ORCH MGR BP	\$0.00	D3	36%	\$0.00	\$25,000.00	\$23,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-ORCBSAD	ORCH MGR ADD BASE ADAPT	\$0.00	D3	36%	\$0.00	\$2,650.00	\$2,438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-ORWFES	SECONDARY WF SERV	\$0.00	D3	36%	\$0.00	\$5,000.00	\$4,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-RPTMGR	REPORTING ANALYTICS MGR	\$0.00	D3	36%	\$0.00	\$5,000.00	\$4,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LIC-VRMMGR	VIRTUALIZATION MANAGER	\$0.00	D3	36%	\$0.00	\$100.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-SIO-7010-E	Enhanced L3 License - 7010	\$0.00	D3	36%	\$0.00	\$2,315.75	\$2,130.49	\$1,945.23	\$1,667.34	\$0.00	\$0.00	\$0.00	\$0.00
5	L-SIO-7010-E-CF	Enhanced L3 License - 7010	\$9,263.00	D3	36%	\$5,928.32	\$2,315.75	\$2,130.49	\$1,945.23	\$1,667.34	\$0.00	\$0.00	\$0.00	\$0.00
5	L-SIO-7010-V	Virtualization License - 7010	\$0.00	D3	36%	\$0.00	\$1,159.50	\$1,066.74	\$973.98	\$834.84	\$0.00	\$0.00	\$0.00	\$0.00
5	L-SIO-7010-V-CF	Virtualization License - 7010	\$4,638.00	D3	36%	\$2,968.32	\$1,159.50	\$1,066.74	\$973.98	\$834.84	\$0.00	\$0.00	\$0.00	\$0.00
5	L-SIO-7050-E	Enhanced L3 License - 7050	\$0.00	D3	36%	\$0.00	\$5,098.50	\$4,690.62	\$4,282.74	\$3,670.92	\$0.00	\$0.00	\$0.00	\$0.00
5	L-SIO-7050-E-CF	Enhanced L3 License - 7050	\$20,394.00	D3	36%	\$13,052.16	\$5,098.50	\$4,690.62	\$4,282.74	\$3,670.92	\$0.00	\$0.00	\$0.00	\$0.00
5	L-SIO-7050-V	Virtualization License - 7050	\$0.00	D3	36%	\$0.00	\$2,319.00	\$2,133.48	\$1,947.96	\$1,669.68	\$0.00	\$0.00	\$0.00	\$0.00
5	L-SIO-7050-V-CF	Virtualization License - 7050	\$9,276.00	D3	36%	\$5,936.64	\$2,319.00	\$2,133.48	\$1,947.96	\$1,669.68	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T01	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$1,667.50	\$1,534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T02	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$1,435.50	\$1,320.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T03	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$1,182.50	\$1,087.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T04	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$992.50	\$913.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T05	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$857.50	\$788.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T06	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$722.50	\$664.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T07	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$627.50	\$577.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T08	EMC CC 6.1 SRM MANAGEMENT PACKAGE PPA TI	\$0.00	D3	36%	\$0.00	\$527.50	\$495.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T09	6.1 SRM MANAGEMENT PACKAGE PPA TIER 09	\$0.00	D3	36%	\$0.00	\$457.50	\$416.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T10	6.1 SRM MANAGEMENT PACKAGE PPA TIER 10	\$0.00	D3	36%	\$0.00	\$392.50	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T11	6.1 SRM MANAGEMENT PACKAGE PPA TIER 11	\$0.00	D3	36%	\$0.00	\$332.50	\$305.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T12	6.1 SRM MANAGEMENT PACKAGE PPA TIER 12	\$0.00	D3	36%	\$0.00	\$282.50	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T13	6.1 SRM MANAGEMENT PACKAGE PPA TIER 13	\$0.00	D3	36%	\$0.00	\$245.00	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-CAPM-T14	6.1 SRM MANAGEMENT PACKAGE PPA TIER 14	\$0.00	D3	36%	\$0.00	\$210.00	\$193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MPKG-KEY	EMC CONTROLCENTER 6.1 SRM MANAGEMENT PAC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T01	SMR ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$1,410.00	\$1,297.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T02	SMR ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$1,220.00	\$1,122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T03	SMR ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$1,007.50	\$926.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T04	SMR ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$847.50	\$779.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T05	SMR ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$732.50	\$673.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T06	SMR ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$617.50	\$568.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T07	SMR ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$540.00	\$498.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T08	SMR ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$455.00	\$418.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T09	SMR ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$390.00	\$358.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T10	SMR ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$340.00	\$312.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T11	SMR ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$287.50	\$264.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T12	SMR ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$252.50	\$232.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T13	SMR ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$212.50	\$195.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-CAPM-T14	SMR ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$182.50	\$167.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MR-KEY	SMR ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSC-KIT	MESSAGING MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NCM-001-00	ITOI NCM FOUNDATION LICENSE	\$0.00	D3	36%	\$0.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NCM-001-00A	ITOI NCM FOUNDATION LICENSE=MA	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NCM-KIT-001	EMC NETWORK CONFIGURATION MANAGER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NL-AD-HPOV	SMARTS HPOV INTEGRATION ADAPTER FOR ADM	\$31,500.00	D3	36%	\$20,160.00	\$7,875.00	\$7,245.00	\$0.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NODE-OPTICS-0001	VxRack Node 2U4N Optics Kit 16x SFP+ SR	\$16,124.00	D3	36%	\$10,319.36	\$1,128.68	\$806.20	\$564.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NODE-OPTICS-0002	VxRack Node 2U1N Optics Kit 4x SFP+ SR	\$4,031.00	D3	36%	\$2,579.84	\$282.17	\$201.55	\$141.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NODE-OPTICS-0003	VxRack Node 1U1N Optics Kit 4x SFP+ SR	\$4,031.00	D3	36%	\$2,579.84								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	NODE-OPTICS-0006	VxRack Node 2U1N Optics Kit 4x SFP+ LR	\$12,664.00	D3	36%	\$8,104.96	\$886.48	\$633.20	\$443.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW200-RS-STG	NETWIN200 REPLICATOR STORAGE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPT-BW-BASL	DBX OPT FOR SAP BW BASL	\$0.00	D3	36%	\$0.00	\$31,250.00	\$28,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPT-BW-ADD ON	DBX OPT FOR SAP BW ADD ON	\$0.00	D3	36%	\$0.00	\$31,250.00	\$28,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPTICS-CBL-0001	VxRack Node Optical Cable - 1m	\$31.00	D3	36%	\$19.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPTICS-CBL-0002	VxRack Node Optical Cable - 3m	\$42.00	D3	36%	\$26.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OPTICS-CBL-0003	VxRack Node Optical Cable - 10m	\$59.00	D3	36%	\$37.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T01	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$677.50	\$623.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T02	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$575.00	\$529.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T03	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$462.50	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T04	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$377.50	\$347.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T05	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$320.00	\$294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T06	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$270.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T07	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$235.00	\$216.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T08	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$197.50	\$181.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T09	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$170.00	\$156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T10	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$150.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T11	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T12	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$107.50	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T13	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$90.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-CAPM-T14	EMC CONTROLCENTER 6.0 PERFORMANCE MGR PP	\$0.00	D3	36%	\$0.00	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T01	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$435.00	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T02	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$370.00	\$340.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T03	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$295.00	\$271.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T04	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$242.50	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T05	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$205.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T06	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$172.50	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T07	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$150.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T08	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$127.50	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T09	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$107.50	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T10	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$95.00	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T11	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T12	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$70.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T13	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$57.50	\$52.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM6-UPG-T14	EMC CONTROLCENTER 6.0 PERFORMANCE MGR MR U	\$0.00	D3	36%	\$0.00	\$50.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T01	PFM ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$677.50	\$623.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T02	PFM ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$575.00	\$529.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T03	PFM ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$462.50	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T04	PFM ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$377.50	\$347.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T05	PFM ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$320.00	\$294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T06	PFM ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$270.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T07	PFM ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$235.00	\$216.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T08	PFM ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$197.50	\$181.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T09	PFM ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$170.00	\$156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T10	PFM ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$150.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T11	PFM ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T12	PFM ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$107.50	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T13	PFM ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$90.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-CAPM-T14	PFM ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-HD-T1-4U	PERF MGR HD T1-T4UPG	\$0.00	D3	36%	\$0.00	\$145.00	\$133.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-HD-T5-31U	PERF MGR HD T5-T31UPG	\$0.00	D3	36%	\$0.00	\$662.50	\$609.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-KEY	PFM ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T01	PFM UP MR TO 14TB	\$0.00	D3	36%	\$0.00	\$435.00	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T02	PFM UP MR AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$370.00	\$340.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T03	PFM UP MR AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$295.00	\$271.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T04	PFM UP MR AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$242.50	\$223.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T05	PFM UP MR AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$205.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T06	PFM UP MR AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$172.50	\$158.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T07	PFM UP MR AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$150.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T08	PFM UP MR AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$127.50	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T09	PFM UP MR AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$107.50	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T10	PFM UP MR AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$95.00	\$87.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T11	PFM UP MR AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T12	PFM UP MR AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$70.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T13	PFM UP MR AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$57.50	\$52.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PFM-UPG-T14	PFM UP MR AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$50.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKG-HP-T1-4U	CC5.1 PKG HP T1-4 UPG	\$0.00	D3	36%	\$0.00	\$260.00	\$239.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PKG-HP-T5-30U	CC5.1 PKG HP T5-30 UPG	\$0.00	D3	36%	\$0.00	\$1,667.50	\$1,534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	POWERPATH-VE	PowerPath/VE License Solution	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP6-CAPM-T01	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$1,705.00	\$1,568.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP6-CAPM-T02	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$1,487.50	\$1,368.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP6-CAPM-T03	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$1,255.00	\$1,154.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP6-CAPM-T04	EMC CTRLCTR 6.0 SRM PLANNING-PROVISIONIN	\$0.00	D3	36%	\$0.00	\$1,072.50	\$986.70	\$0.00	\$0.00	\$0.00			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	PP-NW-DP	PPATH NETWORK DEP	\$0.00	D3	36%	\$0.00	\$630.00	\$579.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-NW-EN	PPATH NETWORK ENT	\$0.00	D3	36%	\$0.00	\$1,762.50	\$1,639.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-NW-KIT	POWERPATH NETWORK KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-NW-WGR	PPATH NETWORK WGR	\$0.00	D3	36%	\$0.00	\$360.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SE-SPC	PPATH FABRIC FALLOVER SYM - Q407 SPECIAL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SOL-COUNTR	COUNTS # OF POWERPATH SOLARIS HOSTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SOL-SYMC	INACTIVE PP SYMC L KEY CARD FOR SOLARIS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-DP	PPATH SUN DEP	\$0.00	D3	36%	\$0.00	\$1,483.25	\$1,364.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-EN	PPATH SUN ENT	\$0.00	D3	36%	\$0.00	\$3,060.00	\$2,815.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-GB	PPATH SUN GLB	\$0.00	D3	36%	\$0.00	\$8,415.00	\$7,741.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-KIT	POWERPATH PP-SOL-KIT	\$50.00	D3	36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-SUN-WG	PPATH SUN WGR	\$0.00	D3	36%	\$0.00	\$612.00	\$563.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPUX-DP-ENU	PP ENT UNIX DEP-ENT	\$0.00	D3	36%	\$0.00	\$1,855.00	\$1,706.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPUX-EN-GB-U	PP ENT UNIX ENT-GLB	\$0.00	D3	36%	\$0.00	\$6,300.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-UX-KIT	POWERPATH UNIX KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPUX-WG-DP-U	PP ENT UNIX WGR-DEP	\$0.00	D3	36%	\$0.00	\$1,025.00	\$943.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PPVE-VM-KIT	POWERPATH PP-VMW-KIT	\$50.00	D3	36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WG-DP-U	PP ENT WGR-DEP	\$0.00	D3	36%	\$0.00	\$229.50	\$211.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WIN-SYMC	INACTIVE PP SYMC L KEY CARD FOR WINDOWS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN43-KIT	POWERPATH FOR WINDOWS 4.3	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-COUNTR	COUNTS # OF POWERPATH WINDOWS HOSTS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-DP	PPATH WINDOWS DEP	\$0.00	D3	36%	\$0.00	\$535.50	\$492.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-EN	PPATH WINDOWS ENT	\$0.00	D3	36%	\$0.00	\$1,515.25	\$1,394.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-KIT	POWERPATH PP-WN-KIT	\$50.00	D3	36%	\$32.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WNMPIO-KIT	PP MPIO	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-WN-WG	PPATH WINDOWS WGR	\$0.00	D3	36%	\$0.00	\$306.00	\$281.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-X86-T1	PP IND LIC X86 1-7 CPUS	\$0.00	D3	36%	\$0.00	\$306.00	\$281.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-X86-T1F	INACTIVE PP IND L X86 1-7 CPUS FENB	\$0.00	D3	36%	\$0.00	\$148.75	\$136.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-X86-T1L	INACTIVE PP IND L X86 1-7 CPUS LITE	\$0.00	D3	36%	\$0.00	\$126.50	\$116.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-X86-T2	PP IND LIC X86 8+ CPUS	\$0.00	D3	36%	\$0.00	\$22.25	\$20.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-X86-V1	PP VOL X86 100-199 CPUS	\$0.00	D3	36%	\$0.00	\$137.50	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-X86-V2	PP VOL X86 200+ CPUS	\$0.00	D3	36%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-01	PWR CORD 24A SP 15FT 56PA332	\$2,485.00	D3	36%	\$1,590.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-02	PWR CORD 24A SP 15FT IEC309P	\$1,468.00	D3	36%	\$939.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-03	PWR CORD 24A SP 15FT L6-30P	\$470.00	D3	36%	\$300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-04	PWR CORD 24A SP 15FT 3750DP	\$2,194.00	D3	36%	\$1,404.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-F-01	FAC PWR CORD 24A SP 15FT 56PA332	\$2,485.00	D3	36%	\$1,590.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-F-02	FAC PWR CORD 24A SP 15FT IEC309P	\$1,468.00	D3	36%	\$939.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-F-03	FAC PWR CORD 24A SP 15FT L6-30P	\$470.00	D3	36%	\$300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-1PH-F-04	FAC PWR CORD 24A SP 15FT 3750DP	\$2,194.00	D3	36%	\$1,404.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-01	PWR CORD 3-PH DELTA, 40A, 15FT, Int'l	\$2,426.00	D3	36%	\$1,552.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-02	PWR CORD 3-PH DELTA, 40A, 15FT, N. Am.	\$1,754.00	D3	36%	\$1,122.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-03	PWR CORD 3-PH DELTA, 40A/RS 15FT, N. Am.	\$3,175.00	D3	36%	\$2,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-F-01	FAC PWR CORD 3PH DELTA 40A 15FT INTL	\$2,426.00	D3	36%	\$1,552.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-F-02	FAC PWR CORD 3PH DELTA 40A 15FT N. AM	\$1,754.00	D3	36%	\$1,122.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-DELTA-F-03	FAC PWR CORD 3PH DELTA 40A/RS 15FT N. AM	\$3,175.00	D3	36%	\$2,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-JUMP-01	3-PHASE DELTA, 40A, PDU JUMPER CABLE	\$493.00	D3	36%	\$315.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-JUMP-F-01	FAC 3-PHASE DELTA 40A PDU JUMPER CABLE	\$493.00	D3	36%	\$315.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-01	PWR CORD 3-PH WYE, 32A, 15FT, INTL	\$838.00	D3	36%	\$536.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-02	PWR CORD 3-PH WYE, 32A, 15FT, UNIV (FL)	\$749.00	D3	36%	\$479.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-03	PWR CORD 3-PH WYE, 32A, 15FT, N. AM	\$1,855.00	D3	36%	\$1,187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-F-01	FAC PWR CORD 3PH WYE 32A 15FT INTL	\$838.00	D3	36%	\$536.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-F-02	FAC PWR CORD 3PH WYE 32A 15FT UNIV (FL)	\$749.00	D3	36%	\$479.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PWR-3PH-WYE-F-03	FAC PWR CORD 3PH WYE 32A 15FT N. AM	\$1,855.00	D3	36%	\$1,187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RECOVERPNT-VM-KIT	RECOVERPOINT FOR VM MEDIA KIT=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RECOVERPNT-MEDIA-KIT	RECOVERPOINT MEDIA KIT=UA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMIL-DP-EN	RM LOCAL DP TO EN UPG	\$0.00	D3	36%	\$0.00	\$1,980.00	\$1,821.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMIL-EN-GB	RM LOCAL EN TO GB UPG	\$0.00	D3	36%	\$0.00	\$1,440.00	\$1,324.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMIL-EXCHANGE	RM LOCAL EXCHANGE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMIL-LINUX	RMLOCAL LINUX CL KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-LOCAL-DP	RM LOCAL DP LIC	\$0.00	D3	36%	\$0.00	\$1,620.00	\$1,490.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-LOCAL-EN	RM LOCAL EN LIC	\$0.00	D3	36%	\$0.00	\$3,600.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-LOCAL-GB	RM LOCAL GB LIC	\$0.00	D3	36%	\$0.00	\$5,040.00	\$4,636.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-LOCAL-WG	RM LOCAL WG LIC	\$0.00	D3	36%	\$0.00	\$792.50	\$729.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMIL-ORACLE	RM LOCAL ORACLE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMIL-SOL	RM LOCAL SOL KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMIL-SVR-SUN	RM LOCAL SUN SVR KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMIL-SVR-WIN	RM LOCAL WIN SVR KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMIL-UDB	RM LOCAL UDB KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMIL-WG-DP	RM LOCAL WG TO DP UPG	\$0.00	D3	36%	\$0.00	\$827.50	\$761.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-NS20	RM FOR CELERRA ISCSI NS20 NO VSS SUPPORT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-NSWIN02	RM FOR ISCSI CELERRA / WINDOWS 2	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-NSWIN03	RM FOR ISCSI CELERRA / WINDOWS 3	\$0.00	D3	36%	\$0.00	\$1,912.50	\$1,759.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-NSWIN05	RM FOR ISCSI CELERRA / WINDOWS 5	\$0.00	D3	36%	\$0.00	\$3,000.00	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-NSWIN08	RM FOR ISCSI CELERRA / WINDOWS 8	\$0.00	D3	36%	\$0.00	\$4,500.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-NSWIN12	RM FOR ISCSI CELERRA / WINDOWS 12	\$0.00	D3	36%	\$0.00	\$6,250.00	\$5,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-RP	RM FOR RECOVERPOINT	\$0.00	D3	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SC-L16-30	RM FOR SANCOPY / LINUX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$675.00	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SC-L31PLUS	RM FOR SANCOPY / LINUX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$600.00	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SC-LINUX	RM FOR SANCOPY / LINUX HST	\$0.00	D3	36%	\$0.00	\$750.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SC-U16-30	RM FOR SANCOPY/UNIX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$900.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SC-U31PLUS	RM FOR SANCOPY / UNIX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$800.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	RM-SC-W16-30	RM FOR SANCOPY / WINDOWS 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$675.00	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SC-W31PLUS	RM FOR SANCOPY / WINDOWS 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$600.00	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SC-WIN	RM FOR SANCOPY / WINDOWS HST	\$0.00	D3	36%	\$0.00	\$750.00	\$690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RMSE-NSKIT	RMSE-CELERRA MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SERVER-DR	RM SERVER HST - DR	\$0.00	D3	36%	\$0.00	\$125.00	\$115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SV-L16-30	RM FOR SNAPVIEW / LINUX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$900.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SV-L31PLUS	RM FOR SNAPVIEW / LINUX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$800.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SV-LINUX	RM FOR SNAPVIEW / LINUX HST	\$0.00	D3	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SV-U16-30	RM FOR SNAPVIEW / UNIX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$1,350.00	\$1,242.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SV-U31PLUS	RM FOR SNAPVIEW / UNIX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$1,200.00	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SV-UNIX	RM FOR SNAPVIEW / UNIX HST	\$0.00	D3	36%	\$0.00	\$1,500.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SV-W16-30	RM FOR SNAPVIEW / WINDOWS 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$900.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SV-W31PLUS	RM FOR SNAPVIEW / WINDOWS 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$800.00	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-SV-WIN	RM FOR SNAPVIEW / WINDOWS HST	\$0.00	D3	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-TF-L16-30	RM FOR TIMEFINDER / LINUX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-TF-L31PLUS	RM FOR TIMEFINDER / LINUX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-TF-LINUX	RM FOR TIMEFINDER / LINUX HST	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-TF-U16-30	RM FOR TIMEFINDER / UNIX 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$1,800.00	\$1,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-TF-U31PLUS	RM FOR TIMEFINDER / UNIX 31 HOSTS & UP	\$0.00	D3	36%	\$0.00	\$1,600.00	\$1,472.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-TF-UNIX	RM FOR TIMEFINDER / UNIX HST	\$0.00	D3	36%	\$0.00	\$2,000.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-TF-W16-30	RM FOR TIMEFINDER / WINDOWS 16-30 HOSTS	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-TF-W31PLUS	RM FOR TIMEFINDER / WINDOWS 31 HOSTS & U	\$0.00	D3	36%	\$0.00	\$1,000.00	\$920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-TF-WIN	RM FOR TIMEFINDER / WINDOWS HST	\$0.00	D3	36%	\$0.00	\$1,250.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RM-WG	RM WORKGROUP LICENSE	\$0.00	D3	36%	\$0.00	\$792.50	\$729.10	\$665.70	\$570.60	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-BNDL1	MUST BE ORDERED WITH INV-BNDL1	\$0.00	D3	36%	\$0.00	\$11,836.96	\$10,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-BNDL2	MUST BE ORDERED WITH INV-BNDL2	\$0.00	D3	36%	\$0.00	\$17,217.39	\$15,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-BNDL3	MUST BE ORDERED WITH INV-BNDL3	\$0.00	D3	36%	\$0.00	\$29,054.35	\$26,730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-BROCADE	RP BROCADE SPLITTER (CONFIG)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-BASE	RP CDP BASE LICENSE	\$0.00	D3	36%	\$0.00	\$6,600.00	\$6,072.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-BASEF	RP CDP BASE PROMO LIC	\$0.00	D3	36%	\$0.00	\$12,500.00	\$11,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-BASEP	RP CDP BASE PROMO LIC	\$0.00	D3	36%	\$0.00	\$9,782.61	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R01	RP-CDP 1TB (0-14 TB)	\$0.00	D3	36%	\$0.00	\$1,175.00	\$1,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R01P	RP-CDP 1TB (0-14 TB) PROMO	\$0.00	D3	36%	\$0.00	\$2,054.35	\$1,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R02	RP-CDP 1TB (15-25 TB)	\$0.00	D3	36%	\$0.00	\$898.75	\$826.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R02P	RP-CDP 1TB (15-25 TB) PROMO	\$0.00	D3	36%	\$0.00	\$1,760.87	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R03	RP-CDP 1TB (26-40 TB)	\$0.00	D3	36%	\$0.00	\$832.50	\$765.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R03P	RP-CDP 1TB (26-40 TB) PROMO	\$0.00	D3	36%	\$0.00	\$1,486.96	\$1,368.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R04	RP-CDP 1TB (41-60 TB)	\$0.00	D3	36%	\$0.00	\$705.00	\$648.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R04P	RP-CDP 1TB (41-60 TB) PROMO	\$0.00	D3	36%	\$0.00	\$1,213.04	\$1,116.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R05	RP-CDP 1TB (61-100 TB)	\$0.00	D3	36%	\$0.00	\$660.00	\$607.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R05P	RP-CDP 1TB (61-100 TB) PROMO	\$0.00	D3	36%	\$0.00	\$1,036.96	\$954.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R06	RP-CDP 1TB (101-150 TB)	\$0.00	D3	36%	\$0.00	\$600.00	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R06P	RP-CDP 1TB (101-150 TB) PROMO	\$0.00	D3	36%	\$0.00	\$919.57	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R07	RP-CDP 1TB (151-250 TB)	\$0.00	D3	36%	\$0.00	\$563.75	\$518.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R08	RP-CDP 1TB (251-400 TB)	\$0.00	D3	36%	\$0.00	\$525.00	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R09	RP-CDP 1TB (401-600 TB)	\$0.00	D3	36%	\$0.00	\$460.00	\$423.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R10	RP-CDP 1TB (601-1000TB)	\$0.00	D3	36%	\$0.00	\$386.25	\$355.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CDP-R11	RP-CDP 1TB (1001+ TB)	\$0.00	D3	36%	\$0.00	\$386.25	\$355.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CE-01	RP CE FOR RP MS CLUSTERS (0-14TB)	\$0.00	D3	36%	\$0.00	\$293.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CE-02	RP CE FOR RP MS CLUSTERS (15-25TB)	\$0.00	D3	36%	\$0.00	\$88.00	\$80.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CE-03	RP CE FOR RP MS CLUSTERS (26-40TB)	\$0.00	D3	36%	\$0.00	\$70.50	\$64.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CE-04	RP CE FOR RP MS CLUSTERS (41-60TB)	\$0.00	D3	36%	\$0.00	\$54.50	\$50.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CE-05	RP CE FOR RP MS CLUSTERS (61-100TB)	\$0.00	D3	36%	\$0.00	\$47.00	\$43.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CE-06	RP CE FOR RP MS CLUSTERS (101-150TB)	\$0.00	D3	36%	\$0.00	\$38.50	\$35.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CE-07	RP CE FOR RP MS CLUSTERS (151-250TB)	\$0.00	D3	36%	\$0.00	\$35.25	\$32.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CE-08	RP CE FOR RP MS CLUSTERS (251-400TB)	\$0.00	D3	36%	\$0.00	\$33.00	\$30.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CE-09	RP CE FOR RP MS CLUSTERS (401-600TB)	\$0.00	D3	36%	\$0.00	\$31.25	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CE-BASE	RP CE FOR RP MS CLUSTERS BASE	\$0.00	D3	36%	\$0.00	\$29.75	\$27.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-CLARIION	RP CLARIION SPLITTER (CONFIG)	\$0.00	D3	36%	\$0.00	\$330.00	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-KDRIVER	RP KDRIVER SPLITTER (CONFIG)	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-LNX-GPL	RECOVERPOINT LINUX GPLV3 DISTRIBUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-LS	RECOVERPOINT LICENSE SOLUTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-BASE	RP RR BASE LICENSE	\$0.00	D3	36%	\$0.00	\$6,600.00	\$6,072.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-BASEF	RP RR BASE PROMO LIC	\$0.00	D3	36%	\$0.00	\$8,250.00	\$7,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-CP-BASE	CDP AND CRR BASE LICENSE	\$0.00	D3	36%	\$0.00	\$11,600.00	\$10,672.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-CP-BASEF	RP RR CDP BASE PROMO LIC	\$0.00	D3	36%	\$0.00	\$14,500.00	\$13,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-CP-BASEP	RP RR CDP BASE PROMO	\$0.00	D3	36%	\$0.00	\$11,347.83	\$10,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-R01	RP-RR 1TB (0-14 TB)	\$0.00	D3	36%	\$0.00	\$1,175.00	\$1,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-R02	RP-RR 1TB (15-25 TB)	\$0.00	D3	36%	\$0.00	\$898.75	\$826.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-R03	RP-RR 1TB (26-40 TB)	\$0.00	D3	36%	\$0.00	\$832.50	\$765.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-R04	RP-RR 1TB (41-60 TB)	\$0.00	D3	36%	\$0.00	\$705.00	\$648.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-R05	RP-RR 1TB (61-100 TB)	\$0.00	D3	36%	\$0.00	\$660.00	\$607.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-R06	RP-RR 1TB (101-150 TB)	\$0.00	D3	36%	\$0.00	\$600.00	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-R07	RP-RR 1TB (151-250 TB)	\$0.00	D3	36%	\$0.00	\$563.75	\$518.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-R08	RP-RR 1TB (251-400 TB)	\$0.00	D3	36%	\$0.00	\$525.00	\$483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-R09	RP-RR 1TB (401-600 TB)	\$0.00	D3	36%	\$0.00	\$460.00	\$423.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-R10	RECOVERPOINT CDP TIERED LICENSE	\$0.00	D3	36%	\$0.00	\$386.25	\$355.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-RR-R11	RP-RR 1TB (1001+ TB)	\$0.00	D3	36%	\$0.00	\$386.25	\$355.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-SANTAP	RP SANTAP SPLITTER (CONFIG)	\$0.00	D3	36%	\$0.00	\$293.75	\$270.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-RPCP-03U	RPSE CDP TO RPCL CDP T3 1TB UG	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-RPCP-04U	RPSE CDP TO RPCL CDP T4 1TB UG	\$0.00	D3	36%	\$0.00	\$1,103.75	\$1,015.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPSE-RPCP-05U	RPSE CDP TO RPCL CDP												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SASS-AEV50-CF	SA SUITE SV50 ADVANCED ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-AEV-CF	SA SUITE SV ADVANCED ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-SP-E2E	SOLUTIONPACK FOR TRANSACTION=MA	\$0.00	D3	36%	\$0.00	\$12,500.00	\$11,500.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-SP-E2E-CF	SOLUTIONPACK FOR TRANSACTION=MA	\$50,000.00	D3	36%	\$32,000.00	\$12,500.00	\$11,500.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-SP-MSSQL	SOLUTIONPACK FOR MICROSOFT SQL SERVER=MA	\$0.00	D3	36%	\$0.00	\$30.00	\$27.60	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-SP-MSSQL-CF	SOLUTIONPACK FOR MICROSOFT SQL SERVER=MA	\$120.00	D3	36%	\$76.80	\$30.00	\$27.60	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-SP-OMYSQL	SOLUTIONPACK FOR ORA MySQL DATABASE=MA	\$0.00	D3	36%	\$0.00	\$30.00	\$27.60	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-SP-OMYSQL-CF	SOLUTIONPACK FOR ORA MySQL DATABASE=MA	\$120.00	D3	36%	\$76.80	\$30.00	\$27.60	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDR	SDN SR FOR SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDR-CF	SDN SR FOR SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDV	SDN SV FOR SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDV50	SDN SV50 FOR SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDV50-CF	SDN SV50 FOR SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SDV-CF	SDN SV FOR SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SE	SA SUITE S STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SER	SA SUITE SR STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SER-CF	SA SUITE SR STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SEV	SA SUITE SV STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SEV50	SA SUITE SV50 STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SEV50-CF	SA SUITE SV50 STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASS-SEV-CF	SA SUITE SV STANDARD ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-STD-SDN	SDN FOR SA Suite Standard Edition=MA	\$0.00	D3	36%	\$0.00	\$35.00	\$32.20	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-STD-SDN-CF	SDN FOR SA Suite Standard Edition=MA	\$140.00	D3	36%	\$89.60	\$35.00	\$32.20	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-STD-SE	SA SUITE STANDARD EDITION=MA	\$0.00	D3	36%	\$0.00	\$56.25	\$51.75	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-STD-SEA	SA SUITE STANDARD EDITION ADD=MA	\$0.00	D3	36%	\$0.00	\$56.25	\$51.75	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-STD-SEA-CF	SA SUITE STANDARD EDITION ADD=MA	\$225.00	D3	36%	\$144.00	\$56.25	\$51.75	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-STD-SE-CF	SA SUITE STANDARD EDITION=MA	\$225.00	D3	36%	\$144.00	\$56.25	\$51.75	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-AE	SA SUITE W ADVANCED ED; SERVER BASE=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-LER	SA SUITE WR LITE ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-LER-CF	SA SUITE WR LITE ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-LEV	SA SUITE WV LITE ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-LEV-CF	SA SUITE WV LITE ED=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SDNR	SDN WR FOR SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SDNR-CF	SDN WR FOR SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SDNV	SDN WV FOR SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SDNV-CF	SDN WV FOR SA Suite=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASW-SE	SA SUITE W STANDARD ED; SERVER BASE=IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-130	REAL TIME INTELLIGENCE - SUBSC=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-0001	NETWORK KIT FOR SCALEIO 2U4N	\$3,829.00	D3	36%	\$2,450.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-0002	NETWORK KIT FOR SCALEIO 2U1N	\$957.00	D3	36%	\$612.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-0003	NETWORK KIT FOR SCALEIO 1U1N	\$1,197.00	D3	36%	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-1U1N	Ready 4x 3m Twinax Cable Kit - 1U1N	\$689.66	D3	36%	\$441.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-2U1N	Ready 4x 3m Twinax Cable Kit - 2U1N	\$689.66	D3	36%	\$441.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-F-0001	FAC NETWORK KIT FOR SCALEIO 2U4N	\$3,829.00	D3	36%	\$2,450.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-F-0002	FAC NETWORK KIT FOR SCALEIO 2U1N	\$957.00	D3	36%	\$612.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBLKIT-F-0003	FAC NETWORK KIT FOR SCALEIO 1U1N	\$1,197.00	D3	36%	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBL-LBL-1U1N	SIO 1U1N SERVERS CABLE LABEL SHEET	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBL-LBL-2U1N	SIO 2U1N SERVERS CABLE LABEL SHEET	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-CBL-LBL-2U4N	SIO 2U4N SERVERS CABLE LABEL SHEET	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0001	HO 2U4N-280/512G/4.8T SSD	\$526,048.10	D3	36%	\$336,670.78	\$52,604.81	\$42,083.85	\$34,193.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0002	HO 2U4N-280/256G/4.8T SSD	\$426,940.80	D3	36%	\$273,242.11	\$42,694.08	\$34,155.26	\$27,751.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0003	HO 2U4N-280/256G/400G SSD/6T/CC	\$267,610.20	D3	36%	\$171,398.53	\$26,761.02	\$21,424.82	\$17,407.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0004	HO 2U4N-250/256G/400G SSD/6T/CC	\$237,650.30	D3	36%	\$152,996.19	\$23,765.03	\$19,012.02	\$15,447.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0005	HO 2U4N-280/512G/400G SSD/6T/CC	\$357,006.50	D3	36%	\$228,484.16	\$35,700.65	\$28,560.52	\$23,205.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0006	HO 2U4N-250/512G/400G SSD/6T/CC	\$326,846.60	D3	36%	\$209,181.82	\$32,684.66	\$26,147.73	\$21,245.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0007	HO 2U1N-250/256G/2.8T	\$59,832.80	D3	36%	\$38,292.99	\$5,983.28	\$4,786.62	\$3,889.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0008	HO 2U1N-280/256G/4.8T SSD/21.6T	\$90,578.18	D3	36%	\$57,970.04	\$9,057.82	\$7,246.25	\$5,887.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0009	HO 2U1N-250/256G/800G SSD/26.4T/CC	\$63,893.13	D3	36%	\$40,891.60	\$6,389.31	\$5,111.45	\$4,153.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0010	HO 2U1N-280/256G/800G SSD/26.4T/CC	\$78,030.11	D3	36%	\$49,939.27	\$7,803.01	\$6,242.41	\$5,071.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0011	HO 2U1N-280/256G/800G SSD/26.4T/CC	\$69,204.31	D3	36%	\$44,290.76	\$6,920.43	\$5,242.34	\$4,498.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0012	HO 2U1N-280/512G/4T SSD/21.6T/CC	\$83,379.62	D3	36%	\$53,338.43	\$8,334.13	\$6,667.30	\$5,417.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0013	HO 2U1N-150/84G/2.8T	\$43,732.00	D3	36%	\$28,082.96	\$4,373.20	\$3,510.37	\$2,852.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0014	HO 2U1N-150/84G/4.8T SSD/21.6T	\$67,939.94	D3	36%	\$43,988.48	\$6,773.20	\$5,498.56	\$4,467.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0015	HO 2U1N-150/84G/800G SSD/26.4T/CC	\$47,939.94	D3	36%	\$30,681.56	\$4,793.99	\$3,835.20	\$3,116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0016	HO 2U4N-280/128G/400G SSD/6T/CC	\$223,265.05	D3	36%	\$142,889.63	\$22,326.51	\$17,861.20	\$14,512.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0017	HO 2U4N-280/128G/400G SSD/6T/CC	\$193,108.80	D3	36%	\$123,589.63	\$19,310.88	\$15,448.70	\$12,552.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0018	HO 2U1N-250/256G/4T SSD/21.6T/CC	\$80,451.39	D3	36%	\$51,495.29	\$8,045.14	\$6,436.81	\$5,229.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0019	HO 2U1N-250/512G/4T SSD/21.6T/CC	\$99,427.79	D3	36%	\$63,633.79	\$9,942.77	\$7,954.22	\$6,462.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0020	HO 2U1N-250/128G/4T SSD/21.6T/CC	\$71,625.78	D3	36%	\$45,825.78	\$7,162.58	\$5,404.60	\$4,655.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0021	HO 2U1N-250/128G/800G SSD/26.4T/CC	\$55,057.52	D3	36%	\$35,236.81	\$5,505.75	\$4,404.60	\$3,578.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0022	HO 2U1N-280/256G/4T SSD/21.6T/CC	\$85,778.57	D3	36%	\$54,898.28	\$8,577.86	\$6,862.29	\$5,575.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0023	HO 2U1N-280/512G/4T SSD/21.6T/CC	\$106,397.22	D3	36%	\$68,094.22	\$10,639.72	\$8,511.78	\$6,815.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-HO-0024	HO 2U1N-280/128G/4T SSD/21.6T/CC	\$76,936.96	D3	36%	\$49,239.65	\$7,693.70	\$6,154.96	\$5,000.90	\$0.0					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	SIO-HO-0039	HO 1U1N-250/256G/4T SSD /6T/CC	\$78,156.83	D3	36%	\$50,020.37	\$7,815.68	\$6,252.55	\$5,080.19	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-MGMT-0001	MGMT 1U1N-120/16G/1.8T	\$22,211.00	D3	36%	\$14,215.04	\$2,887.43	\$2,443.21	\$1,998.99	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-NETCONCT-F-001	FAC ARISTA 10GBASE-SRL SFP+ OPTIC	\$2,063.00	D3	36%	\$1,320.32	\$144.41	\$103.15	\$72.21	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-NETCONCT-F-002	FAC ARISTA 40GBASE-SR4 QSFP+ OPTIC	\$6,662.00	D3	36%	\$5,543.68	\$606.34	\$433.10	\$303.17	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-NETCONCT-F-003	FAC SIO Intel Ethernet SFP+ SR Optics	\$815.00	D3	36%	\$521.60	\$57.05	\$40.75	\$28.53	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-NETCONNECT-001	ARISTA 10GBASE-SRL SFP+ OPTICAL MODULE	\$2,663.00	D3	36%	\$1,320.32	\$144.41	\$103.15	\$72.21	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-NETCONNECT-002	ARISTA 40GBASE-SR4 QSFP+ OPTICAL MODULE	\$6,662.00	D3	36%	\$5,543.68	\$606.34	\$433.10	\$303.17	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-NETCONNECT-003	SIO Intel Ethernet SFP+ SR Optics	\$815.00	D3	36%	\$521.60	\$57.05	\$40.75	\$28.53	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-OPTIC-1U1N-LR	Ready Node Optics Kit - 1U1N 4x SFP+ LR	\$10,077.29	D3	36%	\$6,448.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-OPTIC-1U1N-SR	Ready Node Optics Kit - 1U1N 4x SFP+ SR	\$4,377.29	D3	36%	\$2,802.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-OPTIC-2U1N-LR	Ready Node Optics Kit - 2U1N 4x SFP+ LR	\$10,077.29	D3	36%	\$6,448.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-OPTIC-2U1N-SR	Ready Node Optics Kit - 2U1N 4x SFP+ SR	\$4,377.29	D3	36%	\$2,802.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-3PH	SCALEIO RACK 40U SINGLE PHASE	\$12,759.00	D3	36%	\$8,165.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-3PH-DELTA	SCALEIO RACK 40U 3-PHASE DELTA	\$17,093.00	D3	36%	\$10,939.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-3PH-F-DLT	FAC SCALEIO RACK 40U 3-PHASE DELTA	\$17,093.00	D3	36%	\$10,939.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-3PH-F-WYE	FAC SCALEIO RACK 40U 3-PHASE WYE	\$16,914.00	D3	36%	\$10,824.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-3PH-WYE	SCALEIO RACK 40U 3-PHASE WYE	\$16,914.00	D3	36%	\$10,824.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RACK-F-1PH	FAC SCALEIO RACK 40U SINGLE PHASE	\$12,759.00	D3	36%	\$8,165.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RAILKIT-1U1N	Ready 1U1N Rail Mounting Kit (Titan)	\$166.47	D3	36%	\$106.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RAILKIT-2U1N	Ready 2U1N Rail Mounting Kit (Titan)	\$189.47	D3	36%	\$106.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-SWITCH-0001	ARISTA 7050SX-64-R 48xSFP+	\$30,619.00	D3	36%	\$19,607.68	\$2,144.59	\$1,531.85	\$1,072.30	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-SWITCH-0002	ARISTA 7050SX-64-R 48xSFP+ 4xQSFP+	\$67,519.00	D3	36%	\$43,212.16	\$4,726.33	\$3,375.95	\$2,363.17	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-SWITCH-0003	ARISTA 7050SX-128-R 96xSFP+ 8xQSFP+	\$131,900.00	D3	36%	\$84,416.00	\$9,233.00	\$6,595.00	\$4,616.50	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-SWITCH-0004	ARISTA 7280SE-64-R 48xSFP+ 4xQSFP+	\$123,870.00	D3	36%	\$79,276.80	\$6,670.90	\$6,193.50	\$4,335.45	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-CAPM-T12	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0.00	D3	36%	\$0.00	\$160.00	\$147.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-CAPM-T13	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0.00	D3	36%	\$0.00	\$135.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-CAPM-T14	EMC CONTROLCENTER 6.0 SAN MANAGER PPA TI	\$0.00	D3	36%	\$0.00	\$115.00	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T01	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$732.50	\$673.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T02	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$640.00	\$588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T03	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$540.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T04	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$480.00	\$423.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T05	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$402.50	\$370.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T06	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$340.00	\$312.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T07	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$297.50	\$273.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T08	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$250.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T09	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$212.50	\$195.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T10	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$187.50	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T11	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$157.50	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T12	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$137.50	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T13	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$115.00	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM6-UPG-T14	EMC CONTROLCENTER 6.0 SAN MGR PP UPGRADE	\$0.00	D3	36%	\$0.00	\$100.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ACM-F	ACM FAILOVER & TEST RTU LIC	\$18,000.00	D3	36%	\$11,520.00	\$4,500.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$0.00
5	SMA-ACM-MS	ACM MANAGED SYSTEM	\$0.00	D3	36%	\$0.00	\$22.50	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00
5	SMA-ACM-P	ACM Prod RTU Lic	\$0.00	D3	36%	\$0.00	\$9,000.00	\$8,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$0.00
5	SMA-ACM-UPG	ACM VOLUME LIC UPG CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-ALS-F	AL5620 SAM ADAPTER-FAILOVER & TEST	\$37,500.00	D3	36%	\$24,000.00	\$9,375.00	\$8,625.00	\$0.00	\$6,750.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-ALS-P	AL5620 SAM AD-PIPER SERV	\$0.00	D3	36%	\$0.00	\$18,750.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-BMC-F	BMC PATROL ADAPTER-FAILOVER & TEST	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-BMC-P	BMC Patrol ADP - P	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-BOX	ITOI ADAPTERS BOX	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-CEH-F	CONCORD EHEALTH ADAPTR - FAILOVER & TEST	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-CEH-P	Concord eHealth ADP - P	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-CSE-F	CONCORD SYSEEDGE ADAPTR - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-CSE-P	CONCORD SYSEEDGE ADP - P	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-CTC-P	CIENA C.D TME 814 ADP - P	\$0.00	D3	36%	\$0.00	\$18,750.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-CTM-P	CISCO CTM TME 814 ADP - P	\$0.00	D3	36%	\$0.00	\$18,750.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-EML-F	EMAIL ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$562.50	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-EML-P	E-Mail ADP - P	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-ISC-F	ISC ADAPTER - FAILOVER & TEST	\$11,250.00	D3	36%	\$7,200.00	\$2,812.50	\$2,587.50	\$0.00	\$2,025.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-ISC-P	ISC Adp - Production Lic	\$0.00	D3	36%	\$0.00	\$5,625.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-IVS-F	INFOVISTA SRVR ADAPTER - FAILOVER & TEST	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-IVS-P	InfoVista Server ADP - P	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-LGF-F	LOG FILE NOTIFICTN ADPTR - FAILOVER&TEST	\$2,250.00	D3	36%	\$1,440.00	\$562.50	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-LGF-P	Log File ADP - P	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-LIC	ITOI ADAPTERS LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-MOM-F	MOM TO SAM ADAPTER - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-MOM-P	MOM TO SAM ADAPTER - P	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-NIQ-F	NETIQ ADAPTER - FAILOVER & TEST	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-NIQ-P	Netiq ADP - P	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-NOTF-F	OUTBOUND SNMP ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$562.50	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-NOTF-P	OUTBOUND SNMP ADP - P	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-NV-F	IBM TIVOLI NETWV ADPTR - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-NV-P	IBM Netview ADP - P	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-OPS-F	ADP MICROSOFT SYS CTR OPS MGR 2007 - F&T	\$9,000.00	D3	36%	\$5,760.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-OPS-P	ADP MICROSOFT SYS CTR OPS MGR 2007 - PRO	\$0.00	D3	36%	\$0.00	\$4,500.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-OVN-F	HP OPNWW NOTIFICTN ADPTR-FAILOVER & TST	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-OVN-P	HPOV Notification ADP - P	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-OVO-F	SAM ADAPTER HP OVO/U - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-OVO-P	HPOV Ops Ulnx ADP - P	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-REM-F	BMC REMEDY ARS ADAPTER - FAILOVER & TEST	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-REM-P	Remedy ADP - P	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-SCR-F	SCRIPT ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$562.50	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SMA-AD-SIA-S	CLAR-CEL-SYM ADP SITE LIC	\$0.00	D3	36%	\$0.00	\$4,500.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-SQU-F	SQL UNIX ADPTR-PI/SRVR - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$562.50	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-SQU-P	SQL Unix ADP (/server)-P	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-SQU-W-F	SQL WIN ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$562.50	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-SQU-W-P	SQL Windows ADP - P	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-SSC-F	SAM ADPTR FOR SITESCOPE - FAIL OVER LIC	\$4,500.00	D3	36%	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-SSC-P	SAM ADAPTER FOR SITESCOPE - PROD LIC	\$9,000.00	D3	36%	\$5,760.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-SYS-F	SYSLOG ADAPTER - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-SYS-P	Syslog ADP - P	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-TRP-F	SNMP TRAP ADAPTER - FAILOVER & TEST	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-TRP-P	SNMP Trap ADP - P	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ADVSQL	EMC SMARTS ADVANCED SOLUTIONS	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-XML-F	XML ADAPTER - FAILOVER & TEST	\$2,250.00	D3	36%	\$1,440.00	\$562.50	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AD-XML-P	XML ADP - P	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AM-HED	AM Mgd High End Device	\$0.00	D3	36%	\$0.00	\$3.25	\$2.99	\$0.00	\$2.34	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AM-LIC	IP AVAIL MGR LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AM-NAS-N	IP AM - NAS EXTENSION (1)	\$0.00	D3	36%	\$0.00	\$22.50	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-AM-P	AM Production License	\$0.00	D3	36%	\$0.00	\$5,625.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-API-C	ITOI C API LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-API-JAVA	ITOI JAVA API LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-API-PERL	ITOI PERL API LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ATT-NGP	ATT NGP - AM DEVICES	\$0.00	D3	36%	\$0.00	\$0.25	\$0.23	\$0.00	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-BIM-F	BIM MGR - FAILOVER & TEST	\$15,750.00	D3	36%	\$10,080.00	\$3,937.50	\$3,622.50	\$0.00	\$2,835.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-BIM-LIC	BUS IMPACT MGR LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-BIM-P	ITOI BUSINESS IMPACT MANAGER	\$0.00	D3	36%	\$0.00	\$7,875.00	\$7,245.00	\$0.00	\$5,670.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DMS-E	DM Static Ent License	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DMS-SP	DM Traveling License	\$0.00	D3	36%	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DMT-UD	DM Traveling License	\$0.00	D3	36%	\$0.00	\$22,500.00	\$20,700.00	\$0.00	\$16,200.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-1	ITOI BUSNS DASHBRD - 1 CONCURRENT USER	\$0.00	D3	36%	\$0.00	\$0.00	\$207.00	\$0.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-10	ITOI BUSNS DASHBRD - 2500 CONCURRNT USR	\$0.00	D3	36%	\$0.00	\$38,070.00	\$35,024.40	\$0.00	\$27,410.40	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-2	ITOI BUSNS DASHBRD - 5 CONCURRENT USERS	\$0.00	D3	36%	\$0.00	\$708.75	\$652.05	\$0.00	\$510.30	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-3	ITOI BUSNS DASHBRD - 10 CONCURRNT USERS	\$0.00	D3	36%	\$0.00	\$1,012.50	\$931.50	\$0.00	\$729.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-4	ITOI BUSNS DASHBRD - 25 CONCURRENT USER	\$0.00	D3	36%	\$0.00	\$2,025.00	\$1,863.00	\$0.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-5	ITOI BUSNS DASHBRD - 50 CONCURRNT USERS	\$0.00	D3	36%	\$0.00	\$3,442.50	\$3,167.10	\$0.00	\$2,478.60	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-6	ITOI BUSNS DASHBRD - 100 CONCURRNT USRS	\$0.00	D3	36%	\$0.00	\$5,062.50	\$4,657.50	\$0.00	\$3,645.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-7	ITOI BUSNS DASHBRD - 250 CONCURRNT USRS	\$0.00	D3	36%	\$0.00	\$10,125.00	\$9,315.00	\$0.00	\$7,290.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-8	ITOI BUSNS DASHBRD - 500 CONCURRNT USRS	\$0.00	D3	36%	\$0.00	\$15,187.50	\$13,972.50	\$0.00	\$10,580.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-9	ITOI BUSNS DASHBRD - 1000 CONCURRNT USR	\$0.00	D3	36%	\$0.00	\$20,250.00	\$18,630.00	\$0.00	\$14,580.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-F	ITOI BUSINESS DASHBRD - FAILOVER & TEST	\$6,750.00	D3	36%	\$4,320.00	\$1,687.50	\$1,552.50	\$0.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-LIC	EMC BUSINESS DASHBOARD LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-DSB-P	ITOI BUSINESS DASHBOARD PRODUCTION LIC	\$0.00	D3	36%	\$0.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-A1	ITOI SRVR MGR-APP PROCESS SRVR 1-9	\$106.00	D3	36%	\$67.84	\$26.50	\$24.38	\$0.00	\$19.08	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-A2	ITOI SRVR MGR-APP PROCESS SRVR 10-49	\$96.00	D3	36%	\$61.44	\$24.00	\$22.08	\$0.00	\$17.28	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-A3	ITOI SRVR MGR-APP PROCESS SRVR 50-99	\$85.00	D3	36%	\$54.40	\$21.25	\$19.55	\$0.00	\$15.32	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-A4	ITOI SRVR MGR-APP PROCESS SRVR 100-249	\$74.00	D3	36%	\$47.36	\$18.50	\$17.02	\$0.00	\$13.32	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-A5	ITOI SRVR MGR-APP PROCESS SRVR 250-599	\$64.00	D3	36%	\$40.96	\$16.00	\$14.72	\$0.00	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-A6	ITOI SRVR MGR-APP PROCESS SRVR 600-999	\$58.00	D3	36%	\$37.12	\$14.50	\$13.34	\$0.00	\$10.44	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-A7	ITOI SRVR MGR-APP PROCESS SRVR 1000-1999	\$53.00	D3	36%	\$33.92	\$13.25	\$12.19	\$0.00	\$9.54	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-A8	ITOI SRVR MGR-APP PROCESS MGMT MODULE	\$45.00	D3	36%	\$28.80	\$11.25	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-APM	ITOI SRVR MGR-APP PROCESS MGMT PER HOST	\$0.00	D3	36%	\$0.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-APM-1	ITOI SRVR MGR-APP PROCESS MGMT PER HOST	\$113.00	D3	36%	\$72.32	\$28.25	\$25.99	\$0.00	\$20.34	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-BOX	EMC SERVER MONITOR KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-CMM	ITOI SRVR MGR-CLUSTER MGT MOD- SITE LIC	\$0.00	D3	36%	\$0.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-CMM-1	ITOI SERVER MCR - PER SERVER IN CLUSTER	\$113.00	D3	36%	\$72.32	\$28.25	\$25.99	\$0.00	\$20.34	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-F	ITOI SERVER MCR - FAILOVER & TEST	\$6,750.00	D3	36%	\$4,320.00	\$1,687.50	\$1,552.50	\$0.00	\$1,215.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-F5	F5 LOAD BALANCER MGMT MODULE	\$0.00	D3	36%	\$0.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-F51	F5 LOAD BALANCER PER SERVER LICENSE	\$133.00	D3	36%	\$85.12	\$33.25	\$30.59	\$0.00	\$23.94	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-H1	ITOI SERVER MCR - HYPER-V SERVER 1-9	\$1,912.00	D3	36%	\$1,223.68	\$478.00	\$439.76	\$0.00	\$344.16	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-H2	ITOI SERVER MCR - HYPER-V SERVER 10-49	\$1,721.00	D3	36%	\$1,101.44	\$430.25	\$395.83	\$0.00	\$309.78	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-H3	ITOI SERVER MCR - HYPER-V SERVER 50-99	\$1,530.00	D3	36%	\$979.20	\$382.50	\$351.90	\$0.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-H4	ITOI SERVER MCR - HYPER-V SERVER 100-249	\$1,338.00	D3	36%	\$856.32	\$332.50	\$307.74	\$0.00	\$240.84	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-H5	ITOI SERVER MCR - HYPER-V SERVER 250-599	\$1,147.00	D3	36%	\$734.08	\$286.75	\$263.81	\$0.00	\$206.46	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-H6	ITOI SERVER MCR - HYPER-V SERVER 600-999	\$1,147.00	D3	36%	\$734.08	\$286.75	\$263.81	\$0.00	\$206.46	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-H7	ITOI SERVER MCR - HYPER-V SERVER 1000-1999	\$956.00	D3	36%	\$611.84	\$239.00	\$219.96	\$0.00	\$172.08	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-H8	ITOI SERVER MCR - HYPER-V SRVR 2000+	\$812.00	D3	36%	\$519.68	\$203.00	\$186.76	\$0.00	\$146.16	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-HPV	MICROSOFT HYPER-V MGMT MODULE	\$0.00	D3	36%	\$0.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-LIC	EMC SERVER MANAGER LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-N1	ESX-NSX Servers 1 to 9=IA	\$1,912.00	D3	36%	\$1,223.68	\$478.00	\$439.76	\$0.00	\$344.16	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-N2	ESX-NSX Servers 10 to 49=IA	\$1,721.00	D3	36%	\$1,101.44	\$430.25	\$395.83	\$0.00	\$309.78	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-N3	ESX-NSX Servers 50 to 99=IA	\$1,530.00	D3	36%	\$979.20	\$382.50	\$351.90	\$0.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-N4	ESX-NSX Servers 100 to 249=IA	\$1,338.00	D3	36%	\$856.32	\$332.50	\$307.74	\$0.00	\$240.84	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-N5	ESX-NSX Servers 250 to 599=IA	\$1,147.00	D3	36%	\$734.08	\$286.75	\$263.81	\$0.00	\$206.46	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-N6	ESX-NSX Servers 600 to 999=IA	\$1,147.00	D3	36%	\$734.08	\$286.75	\$263.81	\$0.00	\$206.46	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-N7	ESX-NSX Servers 1000 to 1999=IA	\$956.00	D3	36%	\$611.84	\$239.00	\$219.96	\$0.00	\$172.08	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-N8	ESX-NSX Servers 2000+=IA	\$812.00	D3	36%	\$519.68	\$203.00	\$186.76	\$0.00	\$146.16	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-O1	Opn Src KVM,XEN Servers 1-9=IA	\$1,243.00	D3	36%	\$795.52	\$310.75	\$285.89	\$0.00	\$223.74	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-O2	Opn Src KVM,XEN Servers 10-49=IA	\$1,119.00	D3	36%	\$716.16	\$279.75	\$257.37	\$0.00	\$201.42	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-O3	Opn Src KVM,XEN Servers 50-99=IA	\$995.00	D3	36%	\$636.80	\$248.75	\$228.65	\$0.00	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-O4	Opn Src KVM,XEN Servers 100-249=IA	\$870.00	D3	36%	\$556.80	\$217.50	\$200.10	\$0.00	\$158.50	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-O5	Opn Src KVM,XEN Servers 250-599=IA	\$746.00	D3	36									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	SMA-ESM-P	EMC SERVER MANAGER - PROD LICENSE	\$0.00	D3	36%	\$0.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-SDN	SDN for SmartStart-MA	\$17,200.00	D3	36%	\$11,008.00	\$4,300.00	\$3,956.00	\$0.00	\$3,096.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-V1	ITOI SERVER MCR - VMWARE ESX SRVR 1-9	\$1,912.00	D3	36%	\$1,223.68	\$478.00	\$439.76	\$0.00	\$344.16	\$0.00	\$0.00	\$0.00
5	SMA-ESM-V2	ITOI SERVER MCR - VMWARE ESX SRVR 10-49	\$1,721.00	D3	36%	\$1,101.44	\$430.25	\$395.83	\$0.00	\$309.78	\$0.00	\$0.00	\$0.00
5	SMA-ESM-V3	ITOI SERVER MCR - VMWARE ESX SRVR 50-99	\$1,530.00	D3	36%	\$979.20	\$382.50	\$351.90	\$0.00	\$275.40	\$0.00	\$0.00	\$0.00
5	SMA-ESM-V4	ITOI SERVER MCR - VMWARE ESX SVR 100-249	\$1,338.00	D3	36%	\$856.32	\$332.50	\$307.74	\$0.00	\$240.84	\$0.00	\$0.00	\$0.00
5	SMA-ESM-V5	ITOI SERVER MCR - VMWARE ESX SVR 250-599	\$1,147.00	D3	36%	\$734.08	\$286.75	\$263.81	\$0.00	\$206.46	\$0.00	\$0.00	\$0.00
5	SMA-ESM-V6	ITOI SERVER MCR - VMWARE ESX SVR 600-999	\$1,052.00	D3	36%	\$673.28	\$263.00	\$241.96	\$0.00	\$189.36	\$0.00	\$0.00	\$0.00
5	SMA-ESM-V7	ITOI SERVER MCR - VMW ESX SVR 1000-1999	\$956.00	D3	36%	\$611.84	\$239.00	\$219.88	\$0.00	\$172.80	\$0.00	\$0.00	\$0.00
5	SMA-ESM-V8	ITOI SERVER MCR - VMWARE ESX SRVR 2000+	\$812.00	D3	36%	\$519.68	\$203.00	\$186.76	\$0.00	\$146.16	\$0.00	\$0.00	\$0.00
5	SMA-ESM-VMM	ITOI SERVER MCR - VM MODULE (SITE LIC)	\$0.00	D3	36%	\$0.00	\$3,375.00	\$3,105.00	\$0.00	\$2,430.00	\$0.00	\$0.00	\$0.00
5	SMA-ESM-VMM-1	EMC SERVER MANAGER - MANAGED VM HOSTS	\$2,250.00	D3	36%	\$1,440.00	\$562.50	\$517.50	\$0.00	\$405.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-100	Express Pack 100	\$45,000.00	D3	36%	\$28,800.00	\$11,250.00	\$10,350.00	\$0.00	\$8,100.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-250	Express Pack 250	\$99,000.00	D3	36%	\$63,360.00	\$24,750.00	\$22,770.00	\$0.00	\$17,820.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-250F	EXPRESS PACK 250 - FAILOVER & TEST	\$29,250.00	D3	36%	\$18,720.00	\$7,312.50	\$6,727.50	\$0.00	\$5,265.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-50	Express Pack 50	\$27,000.00	D3	36%	\$17,280.00	\$6,750.00	\$6,210.00	\$0.00	\$4,760.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-A100	ASM Express Pack 100	\$0.00	D3	36%	\$0.00	\$14,875.00	\$13,685.00	\$0.00	\$10,710.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-A250	ASM Express Pack 250	\$0.00	D3	36%	\$0.00	\$27,093.75	\$24,926.25	\$0.00	\$19,507.50	\$0.00	\$0.00	\$0.00
5	SMA-EX-A50	ASM Express Pack 50	\$0.00	D3	36%	\$0.00	\$10,625.00	\$9,775.00	\$0.00	\$7,650.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-AC100	ACM EXPRESS 100 PROD LIC	\$65,250.00	D3	36%	\$41,760.00	\$16,312.25	\$15,007.50	\$0.00	\$11,745.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-AC100F	ACM EXPRESS PACK 100 - FAILOVER & TEST	\$32,625.00	D3	36%	\$20,880.00	\$8,156.50	\$7,503.75	\$0.00	\$5,815.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-AC250	ACM EXPRESS 250 PROD LIC	\$141,750.00	D3	36%	\$90,720.00	\$35,437.50	\$32,602.50	\$0.00	\$25,515.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-AC250F	ACM EXPRESS PACK 250 - FAILOVER & TEST	\$47,250.00	D3	36%	\$30,240.00	\$11,812.50	\$10,867.50	\$0.00	\$8,505.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-AC50	ACM EXPRESS 50 PROD LIC	\$40,950.00	D3	36%	\$26,208.00	\$10,237.50	\$9,418.50	\$0.00	\$7,371.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-AC50F	ACM EXPRESS PACK 50 - FAILOVER & TEST	\$20,475.00	D3	36%	\$13,104.00	\$5,118.75	\$4,709.25	\$0.00	\$3,685.50	\$0.00	\$0.00	\$0.00
5	SMA-EX-ACUP1	ACM EXP PACK UPG 1	\$0.00	D3	36%	\$0.00	\$6,075.00	\$5,589.00	\$0.00	\$4,374.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-ACUP1F	ACM EXPRESS PACK 50 UPG-FAILOVER & TEST	\$12,150.00	D3	36%	\$7,776.00	\$3,037.50	\$2,794.50	\$0.00	\$2,187.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-ACUP2	ACM EXP PACK UPG 2	\$0.00	D3	36%	\$0.00	\$25,200.00	\$23,184.00	\$0.00	\$18,144.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-ACUP2F	ACM EXPRESS PACK 200 UPG-FAILOVER & TEST	\$26,775.00	D3	36%	\$17,136.00	\$6,693.75	\$6,158.25	\$0.00	\$4,819.50	\$0.00	\$0.00	\$0.00
5	SMA-EX-ACUP3	ACM EXP PACK UPG 3	\$0.00	D3	36%	\$0.00	\$19,125.00	\$17,595.00	\$0.00	\$13,770.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-ACUP3F	ACM EXPRESS PACK 100 UPG-FAILOVER & TEST	\$14,625.00	D3	36%	\$9,360.00	\$3,656.25	\$3,363.75	\$0.00	\$2,632.50	\$0.00	\$0.00	\$0.00
5	SMA-EX-AC-UPG	ACM EXP UPG LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-AUP1	ASM Express Pack Upg 1	\$0.00	D3	36%	\$0.00	\$4,250.00	\$3,910.00	\$0.00	\$3,060.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-AUP2	ASM Express Pack Upg 2	\$0.00	D3	36%	\$0.00	\$16,468.75	\$15,151.25	\$0.00	\$11,857.50	\$0.00	\$0.00	\$0.00
5	SMA-EX-AUP3	ASM Express Pack Upg 3	\$0.00	D3	36%	\$0.00	\$12,218.75	\$11,241.25	\$0.00	\$8,797.50	\$0.00	\$0.00	\$0.00
5	SMA-EX-BUP1	BI Express Pack Upg 1	\$0.00	D3	36%	\$0.00	\$9,250.00	\$8,510.00	\$0.00	\$6,660.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-BUP2	BI Express Pack Upg 2	\$0.00	D3	36%	\$0.00	\$36,468.75	\$33,551.25	\$0.00	\$26,257.50	\$0.00	\$0.00	\$0.00
5	SMA-EX-BUP3	BI Express Pack Upg 3	\$0.00	D3	36%	\$0.00	\$27,218.75	\$25,041.25	\$0.00	\$19,597.50	\$0.00	\$0.00	\$0.00
5	SMA-EX-BUPG	BI EXP UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-CM250	SMARTS EXPRESS PACK COMMERCIAL 250	\$15,000.00	D3	36%	\$9,600.00	\$3,750.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-CM250U	SMARTS EXPRESS PACK COMMERCIAL 250 UPGRA	\$45,000.00	D3	36%	\$28,800.00	\$11,250.00	\$10,350.00	\$0.00	\$8,100.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-EME-F	EMER MRKTS EXPRS PKG EXT-FAILOVER & TEST	\$42,300.00	D3	36%	\$27,072.00	\$10,575.00	\$9,729.00	\$0.00	\$7,614.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-EME-P	EMER MRKTS EXPRS PKG EXT-PRODUCTION	\$54,600.00	D3	36%	\$34,440.00	\$13,440.00	\$12,456.00	\$0.00	\$9,528.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-EM-F	EMERGING MRKTS EXP PKG - FAILOVER & TEST	\$58,500.00	D3	36%	\$37,440.00	\$14,625.00	\$13,455.00	\$0.00	\$10,530.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-EM-P	EMERGING MRKTS EXP PKG - PRODUCTION	\$140,400.00	D3	36%	\$89,856.00	\$35,100.00	\$32,292.00	\$0.00	\$25,272.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-M100	MPLS EXPRESS PACK 100	\$112,500.00	D3	36%	\$72,000.00	\$28,125.00	\$25,875.00	\$0.00	\$20,250.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-M100F	MPLS EXPRESS PACK 100 - FAILOVER & TEST	\$49,500.00	D3	36%	\$31,680.00	\$12,375.00	\$11,385.00	\$0.00	\$8,815.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-M250	MPLS EXPRESS PACK 250	\$198,750.00	D3	36%	\$126,000.00	\$46,800.00	\$42,952.50	\$0.00	\$33,510.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-M250F	MPLS EXPRESS PACK 250 - FAILOVER & TEST	\$55,800.00	D3	36%	\$35,712.00	\$13,957.50	\$12,834.00	\$0.00	\$10,044.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-M50	MPLS EXPRESS PACK 50	\$87,750.00	D3	36%	\$56,160.00	\$21,937.50	\$20,182.50	\$0.00	\$15,795.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-M50F	MPLS EXPRESS PACK 50 - FAILOVER & TEST	\$40,500.00	D3	36%	\$25,920.00	\$10,125.00	\$9,315.00	\$0.00	\$7,290.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-MUP1	MPLS EXP PACK UPG 1	\$24,750.00	D3	36%	\$15,640.00	\$6,187.50	\$5,692.50	\$0.00	\$4,455.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-MUP1F	MPLS EXP PACK 50 UPG - FAILOVER & TEST	\$9,000.00	D3	36%	\$5,760.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-MUP2	MPLS EXP PACK UPG 2	\$99,000.00	D3	36%	\$63,360.00	\$24,750.00	\$22,770.00	\$0.00	\$17,820.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-MUP2F	MPLS EXP PACK 200 UPG - FAILOVER & TEST	\$15,300.00	D3	36%	\$9,792.00	\$3,825.00	\$3,519.00	\$0.00	\$2,754.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-MUP3	MPLS EXP PACK UPG 3	\$74,250.00	D3	36%	\$47,520.00	\$18,562.50	\$17,077.50	\$0.00	\$13,365.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-MUP3F	MPLS EXP PACK 100 UPG - FAILOVER & TEST	\$6,300.00	D3	36%	\$4,032.00	\$1,575.00	\$1,449.00	\$0.00	\$1,134.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-MUPG	MPLS EXP UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-NA100	NAS EXPRESS PACK 100 PRODUCTION LICENSE	\$37,260.00	D3	36%	\$23,846.40	\$9,315.00	\$8,569.80	\$0.00	\$6,706.80	\$0.00	\$0.00	\$0.00
5	SMA-EX-NA100F	NAS EXPRESS PACK 100 - FAILOVER & TEST	\$18,630.00	D3	36%	\$11,923.20	\$4,657.50	\$4,284.90	\$0.00	\$3,353.40	\$0.00	\$0.00	\$0.00
5	SMA-EX-NA250	NAS EXPRESS PACK 250 PRODUCTION LICENSE	\$80,460.00	D3	36%	\$51,494.40	\$20,115.00	\$18,505.80	\$0.00	\$14,482.80	\$0.00	\$0.00	\$0.00
5	SMA-EX-NA250F	NAS EXPRESS PACK 250 - FAILOVER & TEST	\$29,250.00	D3	36%	\$18,720.00	\$7,312.50	\$6,727.50	\$0.00	\$5,265.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-NA50	NAS EXPRESS PACK 50 PRODUCTION LICENSE	\$22,860.00	D3	36%	\$14,630.40	\$5,715.00	\$5,257.80	\$0.00	\$4,114.80	\$0.00	\$0.00	\$0.00
5	SMA-EX-NA50F	NAS EXPRESS PACK 50 - FAILOVER & TEST	\$11,430.00	D3	36%	\$7,315.20	\$2,857.50	\$2,628.90	\$0.00	\$2,052.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-NAUP1	NAS EXPRESS PACK UPGRADE - PRODUCTION	\$0.00	D3	36%	\$0.00	\$3,600.00	\$3,312.00	\$0.00	\$2,596.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-NAUP1F	NAS EXP PACK 50 UPG - FAILOVER & TEST	\$7,200.00	D3	36%	\$4,608.00	\$1,800.00	\$1,656.00	\$0.00	\$1,296.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-NAUP2	NAS EXPRESS PACK 50 UPGRADE - PRODUCTION	\$0.00	D3	36%	\$0.00	\$14,400.00	\$13,248.00	\$0.00	\$10,368.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-NAUP2F	NAS EXP PACK 50 UPG - FAILOVER & TEST	\$17,820.00	D3	36%	\$11,404.80	\$4,455.00	\$4,098.60	\$0.00	\$3,207.60	\$0.00	\$0.00	\$0.00
5	SMA-EX-NAUP3	UPG-NAS EXP PKG 100 TO NAS EXP 250 PROD	\$0.00	D3	36%	\$0.00	\$10,800.00	\$9,936.00	\$0.00	\$7,776.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-NAUP3F	NAS EXP PACK 100 UPG - FAILOVER & TEST	\$10,620.00	D3	36%	\$6,796.80	\$2,655.00	\$2,442.60	\$0.00	\$1,911.60	\$0.00	\$0.00	\$0.00
5	SMA-EX-NAUPG	NAS EXPRESS PACKAGE UPGRADE LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-OP100F	MS SCOM 2007 EXP PACK 100 - FAILOVER&TEST	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-OP100P	MS SCOM 2007 EXP PACK 100 - PRODUCTION	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00
5	SMA-EXP-100F	ITOI EXPRESS PACK 100 - FAILOVER & TEST	\$22,500.00	D3	36%	\$14,400.00	\$5,625.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00
5	SMA-EXP-50F	ITOI EXPRESS PACK 50 - FAILOVER & TEST	\$13,500.00	D3	36%	\$8,640.00	\$3,375.00	\$3,105.00	\$0.00	\$2,340.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-UP1	Express Pack Upg 1	\$0.00	D3	36%	\$0.00	\$4,500.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-UP1F	ITOI EXP PCK 50 UPG-100 -FAILOVER&TEST	\$9,000.00	D3	36%	\$5,760.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-UP2	Express Pack Upg 2	\$0.00	D3	36%	\$0.00	\$18,000.00	\$16,560.00	\$0.00	\$12,960.00	\$0.00	\$0.00	\$0.00
5	SMA-EX-UP2F	ITOI EXP PCK 50 UPG-250 -FAILOVERS&TEST	\$15,750.00	D3	36%	\$10,080.00	\$3,937.50	\$3,622.50	\$0.00	\$2,83			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SMA-EXVC-100A	ITOI NCM EXPRESS PACKAGE 100 PRODUCTION	\$30,000.00	D3	36%	\$19,200.00	\$7,500.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-100F	ITOI NCM EXP PAK 100 - FAILOVER & TEST	\$9,500.00	D3	36%	\$6,080.00	\$2,375.00	\$2,185.00	\$0.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-250	ITOI NCM EXPRESS PACKAGE 250 PRODUCTION	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-250F	ITOI NCM EXPRESS PACKAGE 250 PRODUCTION	\$75,000.00	D3	36%	\$48,000.00	\$18,750.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-50	ITOI NCM EXP PAK 250 - FAILOVER & TEST	\$12,500.00	D3	36%	\$8,000.00	\$3,125.00	\$2,875.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-50A	ITOI NCM EXPRESS PACKAGE 50 PRODUCTION=	\$0.00	D3	36%	\$0.00	\$3,750.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-50F	ITOI NCM EXP PAK 50 - FAILOVER & TEST	\$15,000.00	D3	36%	\$9,600.00	\$3,750.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-UP1	ITOI NCM EXP PAK 50 UPG- PRODUCTION	\$5,500.00	D3	36%	\$3,520.00	\$1,375.00	\$1,265.00	\$0.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-UP1F	ITOI NCM EXP PAK 50 UPG- FAILOVER&TEST	\$15,000.00	D3	36%	\$9,600.00	\$3,750.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-UP2	ITOI NCM EXP PAK 50 UPG-250 - PRODCNTN	\$4,000.00	D3	36%	\$2,560.00	\$1,000.00	\$920.00	\$0.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-UP2F	ITOI NCM EXP PAK 50 UPG-250-FAILOVR&TST	\$60,000.00	D3	36%	\$38,400.00	\$15,000.00	\$13,800.00	\$0.00	\$10,800.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-UP3	ITOI NCM EXP PAK 100 UPG-250 - PRODCNTN	\$7,000.00	D3	36%	\$4,480.00	\$1,750.00	\$1,610.00	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVC-UP3F	ITOI NCM EXP PAK 100 UPG-250-FAILOVR&TST	\$45,000.00	D3	36%	\$28,800.00	\$11,250.00	\$10,350.00	\$0.00	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-100	ITOI NCM&TOI EXP PAK 100 - PRODCNTN	\$3,000.00	D3	36%	\$1,920.00	\$750.00	\$690.00	\$0.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-100A	ITOI NCM&TOI EXP PAK 100 - PRODCNTN-MA	\$85,000.00	D3	36%	\$54,400.00	\$21,250.00	\$19,550.00	\$0.00	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-100F	ITOI NCM&TOI EXP PAK 100-FAILOVER&TST	\$32,500.00	D3	36%	\$20,800.00	\$8,125.00	\$7,475.00	\$0.00	\$5,850.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-250	ITOI NCM&TOI EXP PAK 250 - PRODCNTN	\$0.00	D3	36%	\$0.00	\$48,750.00	\$44,850.00	\$0.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-250A	ITOI NCM&TOI EXP PAK 250 - PRODCNTN-MA	\$195,000.00	D3	36%	\$124,800.00	\$48,750.00	\$44,850.00	\$0.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-250F	ITOI NCM&TOI EXP PAK 250-FAILOVER&TST	\$45,000.00	D3	36%	\$28,800.00	\$11,250.00	\$10,350.00	\$0.00	\$8,100.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-50	ITOI NCM&TOI EXP PAK 50 - PRODCNTN	\$0.00	D3	36%	\$0.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-50A	ITOI NCM&TOI EXP PAK 50 - PRODCNTN-MA	\$50,000.00	D3	36%	\$32,000.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-50F	ITOI NCM&TOI EXP PAK 50-FAILOVER&TST	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-UP1	ITOI NCM&TOI EXP PAK 50 UPG-PRODCNTN	\$35,000.00	D3	36%	\$22,400.00	\$8,750.00	\$8,050.00	\$0.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-UP1F	ITOI NCM&TOI EXPPAK 50UPG-FAILOVR&TST	\$12,500.00	D3	36%	\$8,000.00	\$3,125.00	\$2,875.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-UP2	ITOI NCM&TOI EXP PAK200 UPG-PRODCNTN	\$140,000.00	D3	36%	\$89,600.00	\$35,000.00	\$32,200.00	\$0.00	\$25,200.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-UP2F	ITOI NCM&TOI EXPPAK 200UPG-FAILOVR&TST	\$25,000.00	D3	36%	\$16,000.00	\$6,250.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-UP3	ITOI NCM&TOI EXP PAK100 UPG-PRODCNTN	\$105,000.00	D3	36%	\$67,200.00	\$26,250.00	\$24,150.00	\$0.00	\$18,250.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-EXVS-UP3F	ITOI NCM&TOI EXPPAK 100UPG-FAILOVR&TST	\$12,500.00	D3	36%	\$8,000.00	\$3,125.00	\$2,875.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-GC-100P	GLOBAL CONSOLE 100	\$0.00	D3	36%	\$0.00	\$18,000.00	\$16,560.00	\$0.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-GC-10P	GLOBAL CONSOLE 10	\$0.00	D3	36%	\$0.00	\$5,625.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-GC-1P	GLOBAL CONSOLE 1	\$0.00	D3	36%	\$0.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-GC-25P	GLOBAL CONSOLE 25	\$0.00	D3	36%	\$0.00	\$9,000.00	\$8,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-GC-3P	GLOBAL CONSOLE 3	\$0.00	D3	36%	\$0.00	\$2,700.00	\$2,484.00	\$0.00	\$1,944.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-GC-50P	GLOBAL CONSOLE 50	\$0.00	D3	36%	\$0.00	\$13,500.00	\$12,420.00	\$0.00	\$9,720.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-IP-BOX	IP MANAGEMENT SUITE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD1-001	IP AM Mgd Tier 1 Lic	\$0.00	D3	36%	\$0.00	\$56.25	\$51.75	\$0.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD1-002	IP AM Mgd Tier 1: 501-1000 Lic 4% Disc	\$0.00	D3	36%	\$0.00	\$354.00	\$49.68	\$0.00	\$38.88	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD1-003	IP AM MANAGED TIER 1 DEVICES: 1001-1500	\$0.00	D3	36%	\$0.00	\$49.50	\$45.54	\$0.00	\$35.64	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD1-004	IP AM MANAGED TIER 1 DEVICES: 1501-2500	\$0.00	D3	36%	\$0.00	\$45.00	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD1-005	IP AM MANAGED TIER 1 DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$37.25	\$34.27	\$0.00	\$26.82	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD1-006	IP AM MANAGED TIER 1 DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$30.50	\$28.06	\$0.00	\$21.96	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD1-007	IP AM Mgd Tier 1: 10,001+ Lic 60% Disc	\$0.00	D3	36%	\$0.00	\$22.50	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD2-001	IP AM Mgd Tier 2 Lic	\$0.00	D3	36%	\$0.00	\$4.50	\$4.14	\$0.00	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD2-002	IP AM Mgd Tier 2: 501-1000 Lic 5% Disc	\$0.00	D3	36%	\$0.00	\$4.25	\$3.91	\$0.00	\$2.88	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD2-003	IP AM MANAGED TIER 2 DEVICES: 1001-1500	\$0.00	D3	36%	\$0.00	\$4.00	\$3.68	\$0.00	\$2.88	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD2-004	IP AM MANAGED TIER 2 DEVICES: 1501-2500	\$0.00	D3	36%	\$0.00	\$3.75	\$3.45	\$0.00	\$2.70	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD2-005	IP AM MANAGED TIER 2 DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$3.50	\$3.22	\$0.00	\$2.52	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD2-006	IP AM MANAGED TIER 2 DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$3.00	\$2.76	\$0.00	\$2.16	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD2-007	IP AM Mgd Tier 2: 10,001+ Lic 45% Disc	\$0.00	D3	36%	\$0.00	\$2.50	\$2.30	\$0.00	\$1.80	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD3-001	IP AM Mgd Tier 3 Lic	\$0.00	D3	36%	\$0.00	\$13.50	\$12.42	\$0.00	\$9.72	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD3-002	IP AM Mgd Tier 3: 501-1000 Lic 8.3% Disc	\$0.00	D3	36%	\$0.00	\$12.50	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD3-003	IP AM MANAGED TIER 3 DEVICES: 1001-1500	\$0.00	D3	36%	\$0.00	\$11.25	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD3-004	IP AM MANAGED TIER 3 DEVICES: 1501-2500	\$0.00	D3	36%	\$0.00	\$10.25	\$9.43	\$0.00	\$7.38	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD3-005	IP AM MANAGED TIER 3 DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$9.00	\$8.28	\$0.00	\$6.48	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD3-006	IP AM MANAGED TIER 3 DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$8.00	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD3-007	IP AM Mgd Tier 3: 10,001+ Lic 58.3% Disc	\$0.00	D3	36%	\$0.00	\$5.75	\$5.29	\$0.00	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD4-001	IP AM Mgd Tier 4 NAS Lic	\$0.00	D3	36%	\$0.00	\$8.00	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD4-002	IP AM MAND TIER 4 NAS DEVICES:101-250	\$0.00	D3	36%	\$0.00	\$6.75	\$6.21	\$0.00	\$4.86	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MD4-003	IP AM MAND TIER 4 NAS DEVICES:251+UP	\$0.00	D3	36%	\$0.00	\$5.75	\$5.29	\$0.00	\$4.14	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-BOX	MULTICAST MGMT SUITE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-F	MULTICAST MGR RTU-DC-NOC - FAILOVER&TEST	\$12,500.00	D3	36%	\$8,000.00	\$3,125.00	\$2,875.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-MD1	MULTICAST MGD DEV LIC	\$0.00	D3	36%	\$0.00	\$31.25	\$28.75	\$0.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-MD2	MULTICAST MGR DEV: 501-1,000 LIC 4% DISC	\$0.00	D3	36%	\$0.00	\$30.00	\$27.60	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-MD3	MULTICAST MGR DEVICES: 1001-1500	\$0.00	D3	36%	\$0.00	\$27.50	\$25.30	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-MD4	MULTICAST MGR DEVICES: 1501-2500	\$0.00	D3	36%	\$0.00	\$25.00	\$23.00	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-MD5	MULTICAST MGR DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$21.25	\$19.55	\$0.00	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-MD6	MULTICAST MGR DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$17.50	\$16.10	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-MD7	MULTICAST MGD DEV: 10,000+ LIC 60% DISC	\$0.00	D3	36%	\$0.00	\$12.50	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-MVFN	MULTICAST MGR: MULTICST VPN FEATURE LIC	\$0.00	D3	36%	\$0.00	\$8,750.00	\$8,050.00	\$0.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-P	MULTICAST PRODUCTION LIC	\$0.00	D3	36%	\$0.00	\$6,250.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MMD-UPG	MULTICAST VOLUME LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-BOX	EMC ITOI MPLS MANAGER KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-CE1	MPLSMGD LAY3 CE DEV LIC	\$0.00	D3	36%	\$0.00	\$37.50	\$34.50	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-CE2	MPLS MGD LAY3 CE DEVICES: 2501-5000	\$0.00	D3	36%	\$0.00	\$36.00	\$33.12	\$0.00	\$25.92	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-CE3	MPLS MGD LAY3 CE DEVICES: 5001-10000	\$0.00	D3	36%	\$0.00	\$33.00	\$30.36	\$0.00	\$23.76	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-CE5	MPLS MGD LAY3 CE DEVICES: 10001-25000	\$0.00	D3	36%	\$0.00	\$31.50	\$28.98	\$0.00	\$22.68	\$0.00	\$0.00	\$0.00</	

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SMA-MPLS-FI5	MPLS MGD LAY2 FRWRDR INTFC: 20001-100K	\$0.00	D3	36%	\$0.00	\$0.00	\$15.00	\$13.80	\$0.00	\$10.80	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-FI6	MPLS MGD LAY2 FRWRDR INTFC: 100K+UP	\$0.00	D3	36%	\$0.00	\$13.25	\$12.19	\$0.00	\$9.54	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-P	MPLS PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$25,000.00	\$23,000.00	\$0.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-UPG	MPLS UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-VR1	MPLSMGD LAY3 VRF INTF LIC	\$0.00	D3	36%	\$0.00	\$0.00	\$12.50	\$11.50	\$0.00	\$9.00	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-VR2	MPLS MGD LAY3 VRF INTFC: 2501-5000	\$0.00	D3	36%	\$0.00	\$0.00	\$12.00	\$11.04	\$0.00	\$8.64	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-VR3	MPLS MGD LAY3 VRF INTFC: 5001-10000	\$0.00	D3	36%	\$0.00	\$0.00	\$11.00	\$10.12	\$0.00	\$7.92	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-VR4	MPLS MGD LAY3 VRF INTFC: 10001-25000	\$0.00	D3	36%	\$0.00	\$0.00	\$10.50	\$9.66	\$0.00	\$7.56	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-VR5	MPLS MGD LAY3 VRF INTFC: 25001-50000	\$0.00	D3	36%	\$0.00	\$0.00	\$10.00	\$9.20	\$0.00	\$7.20	\$0.00	\$0.00	\$0.00
5	SMA-MPLS-VR6	MPLS MGD LAY3 VRF INTFC: 50001+UP	\$0.00	D3	36%	\$0.00	\$0.00	\$8.75	\$8.05	\$0.00	\$6.30	\$0.00	\$0.00	\$0.00
5	SMA-MULTI-UPG	MULTICAST UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.00	\$0.00	\$0.00	\$0.00
5	SMA-NIPV61-01	IPV6 AM MNGD TIER 1 DEVICES: 1-500	\$261.00	D3	36%	\$167.04	\$167.04	\$65.25	\$60.03	\$0.00	\$46.98	\$0.00	\$0.00	\$0.00
5	SMA-NIPV61-02	IPV6 AM MNGD TIER 1 DEVICES: 501-1000	\$230.00	D3	36%	\$147.20	\$147.20	\$62.00	\$57.04	\$0.00	\$44.64	\$0.00	\$0.00	\$0.00
5	SMA-NIPV61-03	IPV6 AM MNGD TIER 1 DEVICES: 1001-1500	\$230.00	D3	36%	\$147.20	\$147.20	\$62.00	\$57.04	\$0.00	\$44.64	\$0.00	\$0.00	\$0.00
5	SMA-NIPV61-04	IPV6 AM MNGD TIER 1 DEVICES: 1501-2500	\$207.00	D3	36%	\$132.48	\$132.48	\$57.50	\$52.90	\$0.00	\$37.26	\$0.00	\$0.00	\$0.00
5	SMA-NIPV61-05	IPV6 AM MNGD TIER 1 DEVICES: 2501+UP	\$171.00	D3	36%	\$109.44	\$109.44	\$47.75	\$44.61	\$0.00	\$30.78	\$0.00	\$0.00	\$0.00
5	SMA-NIPV61-U1	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 1-500	\$36.00	D3	36%	\$23.04	\$23.04	\$9.00	\$8.28	\$0.00	\$6.48	\$0.00	\$0.00	\$0.00
5	SMA-NIPV61-U2	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 501-1000	\$32.00	D3	36%	\$20.48	\$20.48	\$8.00	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$0.00
5	SMA-NIPV61-U3	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1001-1500	\$32.00	D3	36%	\$20.48	\$20.48	\$8.00	\$7.36	\$0.00	\$5.76	\$0.00	\$0.00	\$0.00
5	SMA-NIPV61-U4	IPV6 AM MNGD TR1 V4-V6 UPG-DEV:1501-2500	\$27.00	D3	36%	\$17.28	\$17.28	\$6.75	\$6.21	\$0.00	\$4.86	\$0.00	\$0.00	\$0.00
5	SMA-NIPV61-U5	IPV6 AM MNGD TR1 V4-V6 UPG-DEV: 2501+UP	\$9.00	D3	36%	\$5.76	\$5.76	\$2.25	\$2.07	\$0.00	\$1.62	\$0.00	\$0.00	\$0.00
5	SMA-NIPV62-01	NATIVE IPV6 AM MGD TIER 2 DEV: 1-500	\$21.00	D3	36%	\$13.44	\$13.44	\$5.25	\$4.83	\$0.00	\$3.78	\$0.00	\$0.00	\$0.00
5	SMA-NIPV62-02	NATIVE IPV6 AM MGD TIER 2 DEV: 501-1000	\$20.00	D3	36%	\$12.80	\$12.80	\$5.00	\$4.60	\$0.00	\$3.60	\$0.00	\$0.00	\$0.00
5	SMA-NIPV62-03	NATIVE IPV6 AM MGD TIER 2 DEV: 1001-1500	\$19.00	D3	36%	\$12.16	\$12.16	\$4.75	\$4.37	\$0.00	\$3.42	\$0.00	\$0.00	\$0.00
5	SMA-NIPV62-04	NATIVE IPV6 AM MGD TIER 2 DEV: 1501-2500	\$18.00	D3	36%	\$11.52	\$11.52	\$4.50	\$4.14	\$0.00	\$3.24	\$0.00	\$0.00	\$0.00
5	SMA-NIPV62-05	NATIVE IPV6 AM MGD TIER 2 DEV: 2501+UP	\$16.00	D3	36%	\$10.24	\$10.24	\$4.00	\$3.68	\$0.00	\$2.88	\$0.00	\$0.00	\$0.00
5	SMA-NIPV62-U1	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1-500	\$3.00	D3	36%	\$1.92	\$1.92	\$0.75	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.00
5	SMA-NIPV62-U2	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:501-1000	\$3.00	D3	36%	\$1.92	\$1.92	\$0.75	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.00
5	SMA-NIPV62-U3	IPV6 AM MNGD TR2 V4-V6 UPG-DEV:1001-1500	\$3.00	D3	36%	\$1.92	\$1.92	\$0.75	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.00
5	SMA-NIPV62-U4	IPV6 AM MNGD TR2 V4-V6 UPG-DEV: 1501-2500	\$3.00	D3	36%	\$1.92	\$1.92	\$0.75	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.00
5	SMA-NIPV62-U5	IPV6 AM MGD TR2 V4-V6 UPG-DEV: 2501+UP	\$3.00	D3	36%	\$1.92	\$1.92	\$0.75	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.00
5	SMA-NIPV63-01	NATIVE IPV6 AM MGD TIER 3 DEV: 1-500	\$53.00	D3	36%	\$33.72	\$33.72	\$15.75	\$14.49	\$0.00	\$11.34	\$0.00	\$0.00	\$0.00
5	SMA-NIPV63-02	NATIVE IPV6 AM MGD TIER 3 DEV: 501-1000	\$58.00	D3	36%	\$37.12	\$37.12	\$14.50	\$13.34	\$0.00	\$10.44	\$0.00	\$0.00	\$0.00
5	SMA-NIPV63-03	NATIVE IPV6 AM MGD TIER 3 DEV: 1001-1500	\$52.00	D3	36%	\$33.28	\$33.28	\$13.00	\$11.96	\$0.00	\$9.36	\$0.00	\$0.00	\$0.00
5	SMA-NIPV63-04	NATIVE IPV6 AM MGD TIER 3 DEV: 1501-2500	\$47.00	D3	36%	\$30.08	\$30.08	\$11.75	\$10.81	\$0.00	\$8.46	\$0.00	\$0.00	\$0.00
5	SMA-NIPV63-05	NATIVE IPV6 AM MGD TIER 3 DEV: 2501+UP	\$41.00	D3	36%	\$26.24	\$26.24	\$10.25	\$9.43	\$0.00	\$7.38	\$0.00	\$0.00	\$0.00
5	SMA-NIPV63-U1	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1-500	\$9.00	D3	36%	\$5.76	\$5.76	\$2.25	\$2.07	\$0.00	\$1.62	\$0.00	\$0.00	\$0.00
5	SMA-NIPV63-U2	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:501-1000	\$8.00	D3	36%	\$5.12	\$5.12	\$2.00	\$1.84	\$0.00	\$1.44	\$0.00	\$0.00	\$0.00
5	SMA-NIPV63-U3	IPV6 AM MNGD TR3 V4-V6 UPG-DEV:1001-1500	\$7.00	D3	36%	\$4.48	\$4.48	\$1.75	\$1.61	\$0.00	\$1.26	\$0.00	\$0.00	\$0.00
5	SMA-NIPV63-U4	IPV6 AM MGD TR3 V4-V6 UPG-DEV: 1501-2500	\$6.00	D3	36%	\$3.84	\$3.84	\$1.50	\$1.38	\$0.00	\$1.08	\$0.00	\$0.00	\$0.00
5	SMA-NIPV63-U5	IPV6 AM MGD TR3 V4-V6 UPG-DEV: 2501+UP	\$5.00	D3	36%	\$3.20	\$3.20	\$1.25	\$1.15	\$0.00	\$0.90	\$0.00	\$0.00	\$0.00
5	SMA-NIPV6-BOX	EMC ITOI NATIVE IPV6 AM KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-NIPV6-F	IPV6 AM MGR RTU LIC - FAILOVER & TEST	\$13,050.00	D3	36%	\$8,352.00	\$8,352.00	\$3,262.50	\$3,001.50	\$0.00	\$2,349.00	\$0.00	\$0.00	\$0.00
5	SMA-NIPV6-LIC	EMC ITOI NATIVE IPV6 AM LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-NIPV6-P	IPV6 AVAILABILITY MGR - PRODUCTION	\$0.00	D3	36%	\$0.00	\$0.00	\$6,525.00	\$6,003.00	\$0.00	\$4,698.00	\$0.00	\$0.00	\$0.00
5	SMA-NIPV6-UF	IPV6 AM - V4 TO V6 UPG - FAILOVER & TEST	\$1,800.00	D3	36%	\$1,152.00	\$1,152.00	\$450.00	\$414.00	\$0.00	\$324.00	\$0.00	\$0.00	\$0.00
5	SMA-NIPV6-UP	EMC IPV6 AM PRODUCTION - V4 TO V6 UPG	\$3,600.00	D3	36%	\$2,304.00	\$2,304.00	\$900.00	\$828.00	\$0.00	\$648.00	\$0.00	\$0.00	\$0.00
5	SMA-NIPV6-UPG	IPV6 AM - VOLUME LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-NOTIF-BOX	EMC NOTIFICATION MANAGER KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-NOTIF-P	EMC NOTIFICATION MANAGER	\$33,750.00	D3	36%	\$21,600.00	\$21,600.00	\$8,437.50	\$7,762.50	\$0.00	\$6,075.00	\$0.00	\$0.00	\$0.00
5	SMA-NPM-BOX	EMC ITOI NPM KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$16,875.00	\$15,525.00	\$0.00	\$12,150.00	\$0.00	\$0.00	\$0.00
5	SMA-NPM-F	NPM FAIL OVER LICENSE	\$11,250.00	D3	36%	\$7,200.00	\$7,200.00	\$2,812.50	\$2,587.50	\$0.00	\$2,025.00	\$0.00	\$0.00	\$0.00
5	SMA-NPM-MD1	NPM MGD DEVICES LIC	\$0.00	D3	36%	\$0.00	\$0.00	\$28.25	\$25.99	\$0.00	\$20.34	\$0.00	\$0.00	\$0.00
5	SMA-NPM-MD2	NPM MGD DEVICES: 501-1,000 LIC 4% DISC	\$0.00	D3	36%	\$0.00	\$0.00	\$27.00	\$24.84	\$0.00	\$19.44	\$0.00	\$0.00	\$0.00
5	SMA-NPM-MD3	NPM MGD DEVICES: 1,001-2,500	\$0.00	D3	36%	\$0.00	\$0.00	\$24.75	\$22.77	\$0.00	\$17.82	\$0.00	\$0.00	\$0.00
5	SMA-NPM-MD4	NPM MGD DEVICES: 2,501-5,000	\$0.00	D3	36%	\$0.00	\$0.00	\$22.50	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00
5	SMA-NPM-MD5	NPM MGD DEVICES: 5,001-10,000	\$0.00	D3	36%	\$0.00	\$0.00	\$19.25	\$17.71	\$0.00	\$13.86	\$0.00	\$0.00	\$0.00
5	SMA-NPM-MD6	NPM MGD DEVICES: 10,001+ LIC 80% DISC	\$0.00	D3	36%	\$0.00	\$0.00	\$15.75	\$14.49	\$0.00	\$11.34	\$0.00	\$0.00	\$0.00
5	SMA-NPM-MD7	NPM PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$11.25	\$10.35	\$0.00	\$8.10	\$0.00	\$0.00	\$0.00
5	SMA-NPM-P	NPM UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$5,625.00	\$5,175.00	\$0.00	\$4,050.00	\$0.00	\$0.00	\$0.00
5	SMA-NPM-UPG	NPM UPGRADE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-QLIP-F	QLIP Fail Over License	\$9,000.00	D3	36%	\$5,760.00	\$5,760.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-QLIP-LIC	OVERLAPPING IP LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-QLIP-P	QLIP Production License	\$0.00	D3	36%	\$0.00	\$0.00	\$4,500.00	\$4,140.00	\$0.00	\$3,240.00	\$0.00	\$0.00	\$0.00
5	SMA-PI-001	IP AM Mgd P&I Lic	\$0.00	D3	36%	\$0.00	\$0.00	\$270.00	\$248.40	\$0.00	\$194.40	\$0.00	\$0.00	\$0.00
5	SMA-PI-002	IP AM MNGD PORTS & INTRFCS: 5001-10000	\$0.00	D3	36%	\$0.00	\$0.00	\$247.50	\$227.70	\$0.00	\$178.20	\$0.00	\$0.00	\$0.00
5	SMA-PI-003	IP AM MNGD PORTS & INTRFCS: 10001-25000	\$0.00	D3	36%	\$0.00	\$0.00	\$225.00	\$207.00	\$0.00	\$162.00	\$0.00	\$0.00	\$0.00
5	SMA-PI-004	IP AM MNGD PORTS & INTRFCS: 25001-50000	\$0.00	D3	36%	\$0.00	\$0.00	\$202.50	\$186.30	\$0.00	\$145.80	\$0.00	\$0.00	\$0.00
5	SMA-PI-005	IP AM MNGD PORTS & INTRFCS: 50001-100K	\$0.00	D3	36%	\$0.00	\$0.00	\$180.00	\$165.60	\$0.00	\$129.60	\$0.00	\$0.00	\$0.00
5	SMA-PI-006	IP AM MNGD PORTS & INTRFCS: 100001-250K	\$0.00	D3	36%	\$0.00	\$0.00	\$135.00	\$124.20	\$0.00	\$97.20	\$0.00	\$0.00	\$0.00
5	SMA-PI-007	IP AM MNGD PORTS & INTRFCS: 250001-500K	\$0.00	D3	36%	\$0.00	\$0.00	\$90.00	\$82.80	\$0.00	\$64.80	\$0.00	\$0.00	\$0.00
5	SMA-PI-008	IP AM MNGD PORTS & INTRFCS: 500001-1M	\$0.00	D3	36%	\$0.00	\$0.00	\$67.50	\$62.10	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00
5	SMA-PI-010	IP AM MNGD PORTS & INTRFCS: 1000001-1.5M	\$0.00	D3	36%	\$0.00	\$0.00	\$45.00	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00
5	SMA-PI-011	IP AM Mgd P&I 2MM + Lic 91.7% Disc	\$0.00	D3	36%	\$0.00	\$0.00	\$22.50	\$20.70	\$0.00	\$16.20	\$0.00	\$0.00	\$0.00
5	SMA-PM-F	PM Fail Over License	\$4,500.00	D3	36%	\$2,880.00	\$2,880.00	\$1,125.00	\$1,035.00	\$0.00	\$810.00	\$0.00	\$0.00	\$0.00
5	SMA-PM-LIC	IP PERF MGR LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-PM-P	PM Production License	\$0.00	D3	36%	\$0.00	\$0.00	\$2,250.00	\$2,070.00	\$0.00	\$1,620.00	\$0.00	\$0.00	\$0.00
5	SMA-RCA	RCA Upgrade License	\$0.00	D3	36%	\$0.00	\$0.00	\$4,500.00	\$4,140.00	\$0.00	\$3,240.00	\$0		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	SMA-SAM-LIC	ITOI SERVICE ASSURANCE MRG LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SAM-P	SERVICE ASSURANCE MGR - PRODUCTION	\$0.00	D3	36%	\$0.00	\$9,000.00	\$8,280.00	\$2,280.00	\$0.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SCM-ADLIC	EMC SCM ACTIVE DIRECTORY LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SDM-C	ITOPS DYNAMIC MODEL COMPILER LICENSE	\$0.00	D3	36%	\$0.00	\$2,500.00	\$2,300.00	\$1,800.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SDM-F	SMARTS DYNAMIC MODEL	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SDM-L	ITOI ITOPS DYNAMIC MODEL LOADER LICENSE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-C10TB	EMC SIA EXPRESS PACKAGE 10 TB SIA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP001	SIA PPA: up to 14TB NLT3	\$1,452.00	D3	36%	\$929.28	\$363.00	\$333.96	\$0.00	\$261.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP002	SIA PPA: Least 15TB NLT3	\$1,236.00	D3	36%	\$791.04	\$309.00	\$284.28	\$0.00	\$222.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP003	SIA PPA: Least 25TB NLT3	\$989.00	D3	36%	\$632.96	\$247.25	\$227.47	\$0.00	\$178.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP004	SIA PPA: Least 40TB NLT3	\$807.00	D3	36%	\$516.48	\$201.50	\$185.61	\$0.00	\$145.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP005	SIA PPA: Least 60TB NLT3	\$686.00	D3	36%	\$439.04	\$171.50	\$157.78	\$0.00	\$123.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP006	SIA PPA: Least 100TB NLT3	\$578.00	D3	36%	\$369.92	\$144.50	\$132.94	\$0.00	\$104.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP007	SIA PPA: Least 150TB NLT3	\$503.00	D3	36%	\$321.92	\$125.75	\$115.69	\$0.00	\$90.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP008	SIA PPA: Least 250TB NLT3	\$428.00	D3	36%	\$272.64	\$106.50	\$97.98	\$0.00	\$76.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP009	SIA PPA: Least 400TB NLT3	\$389.00	D3	36%	\$248.96	\$97.25	\$89.47	\$0.00	\$70.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP010	SIA PPA: Least 600TB NLT3	\$334.00	D3	36%	\$216.32	\$84.50	\$77.74	\$0.00	\$60.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP011	SIA PPA: Least 1000TB NLT3	\$248.00	D3	36%	\$158.72	\$71.00	\$65.32	\$0.00	\$51.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP012	SIA PPA: Least 1500TB NLT3	\$209.00	D3	36%	\$133.76	\$52.25	\$48.07	\$0.00	\$37.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP013	SIA PPA: Least 2500TB NLT3	\$180.00	D3	36%	\$115.20	\$45.00	\$41.40	\$0.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-NP014	SIA PPA: Least 400TB NLT3	\$2,903.00	D3	36%	\$1,857.92	\$725.75	\$667.69	\$0.00	\$522.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P001	SIA PPA: LEAST 15TB	\$2,471.00	D3	36%	\$1,581.44	\$617.75	\$568.33	\$0.00	\$444.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P002	SIA PPA: LEAST 25TB	\$1,678.00	D3	36%	\$1,058.92	\$494.50	\$454.84	\$0.00	\$356.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P003	SIA PPA: LEAST 40TB	\$1,614.00	D3	36%	\$1,032.96	\$403.50	\$371.22	\$0.00	\$290.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P004	SIA PPA: LEAST 60TB	\$1,371.00	D3	36%	\$877.44	\$342.75	\$315.33	\$0.00	\$246.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P005	SIA PPA: LEAST 100TB	\$1,155.00	D3	36%	\$739.20	\$288.75	\$265.65	\$0.00	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P006	SIA PPA: LEAST 150TB	\$1,006.00	D3	36%	\$643.64	\$251.50	\$231.38	\$0.00	\$181.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P007	SIA PPA: LEAST 250TB	\$851.00	D3	36%	\$544.64	\$212.75	\$195.73	\$0.00	\$153.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P008	SIA PPA: LEAST 400TB	\$778.00	D3	36%	\$497.92	\$184.50	\$178.94	\$0.00	\$140.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P009	SIA PPA: LEAST 600TB	\$677.00	D3	36%	\$433.28	\$169.25	\$155.71	\$0.00	\$121.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P010	SIA PPA: LEAST 1000TB	\$569.00	D3	36%	\$364.16	\$142.25	\$130.87	\$0.00	\$102.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P011	SIA PPA: LEAST 1500TB	\$497.00	D3	36%	\$318.08	\$124.25	\$114.31	\$0.00	\$89.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P012	SMA PPA: LEAST 2500TB	\$418.00	D3	36%	\$267.52	\$104.50	\$96.14	\$0.00	\$75.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SIA-P013	SMA PPA: LEAST 4000TB	\$360.00	D3	36%	\$230.40	\$90.00	\$82.80	\$0.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SPM-F	IP SPM - FAIL OVER & TEST	\$5,000.00	D3	36%	\$3,200.00	\$1,250.00	\$1,150.00	\$0.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SPM-LIC	SERVER PERF MGR LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SPM-P	SPM PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$2,500.00	\$2,300.00	\$1,800.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-SDR	SDN SR for Smarts=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SDV	SDN SV for Smarts=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-SDV50	SDN SV50 for Smarts=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCB-LIC	ITOI NCM INTEGRATION TOOL KIT LIC CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VC-BOX	VC SOFTWARE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCB-SDK	ITOI NCM INTEGRATION TOOL KIT	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCIM-BOX	EMC VOYENCE CONTROL INTEGRATION MODULES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VC-LIC	NCM LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCIM-ADB2	ITOI NCM BMC ATRIUM INTEGRATION MODULE	\$0.00	D3	36%	\$0.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCIM-BRT	ITOI NCM BMC REMEDY INTEGRATION MODULE	\$0.00	D3	36%	\$0.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCIM-BSIM	ITOI NCM BMC SIM INTEGRATION MODULE	\$0.00	D3	36%	\$0.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCIM-CRME	ITOI NCM CISCO/WORKS RME INT MODULE	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD1-01	NCM TIER 1 MNGD DEVICES: 1-500	\$250.00	D3	36%	\$160.00	\$62.50	\$57.50	\$0.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD1-02	NCM TIER 1 MNGD DEVICES: 501-1000	\$240.00	D3	36%	\$153.60	\$60.00	\$55.20	\$0.00	\$43.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD1-03	NCM TIER 1 MNGD DEVICES: 1001-1500	\$220.00	D3	36%	\$140.80	\$55.00	\$50.60	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD1-04	NCM TIER 1 MNGD DEVICES: 1501-2500	\$200.00	D3	36%	\$128.00	\$50.00	\$46.00	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD1-05	NCM TIER 1 MNGD DEVICES: 2501-5000	\$165.00	D3	36%	\$105.60	\$41.25	\$37.95	\$0.00	\$29.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD1-06	NCM TIER 1 MNGD DEVICES: 5001-10000	\$135.00	D3	36%	\$86.40	\$33.75	\$31.05	\$0.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD1-07	NCM TIER 1 MNGD DEVICES: 10000+ UP	\$100.00	D3	36%	\$64.00	\$25.00	\$23.00	\$0.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD2-01	NCM TIER 2 MNGD DEVICES: 1-500	\$20.00	D3	36%	\$12.80	\$5.00	\$4.60	\$0.00	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD2-02	NCM TIER 2 MNGD DEVICES: 501-1000	\$18.00	D3	36%	\$12.16	\$4.75	\$4.37	\$0.00	\$3.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD2-03	NCM TIER 2 MNGD DEVICES: 1001-1500	\$17.00	D3	36%	\$11.52	\$4.50	\$4.14	\$0.00	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD2-04	NCM TIER 2 MNGD DEVICES: 1501-2500	\$17.00	D3	36%	\$11.52	\$4.50	\$4.14	\$0.00	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD2-05	NCM TIER 2 MNGD DEVICES: 2501-5000	\$15.00	D3	36%	\$10.80	\$4.25	\$3.91	\$0.00	\$3.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD2-06	NCM TIER 2 MNGD DEVICES: 5001-10000	\$13.00	D3	36%	\$9.60	\$3.75	\$3.45	\$0.00	\$2.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD2-07	NCM TIER 2 MNGD DEVICES: 10000+ UP	\$11.00	D3	36%	\$8.32	\$3.25	\$2.99	\$0.00	\$2.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD3-01	NCM TIER 3 MNGD DEVICES: 1-500	\$11.00	D3	36%	\$7.04	\$2.75	\$2.53	\$0.00	\$1.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD3-02	NCM TIER 3 MNGD DEVICES: 501-1000	\$8.00	D3	36%	\$5.12	\$2.00	\$1.88	\$0.00	\$1.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD3-03	NCM TIER 3 MNGD DEVICES: 1001-1500	\$5.00	D3	36%	\$3.20	\$1.375	\$1.265	\$0.00	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD3-04	NCM TIER 3 MNGD DEVICES: 1501-2500	\$4.00	D3	36%	\$2.50	\$1.125	\$1.035	\$0.00	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD3-05	NCM TIER 3 MNGD DEVICES: 2501-5000	\$4.00	D3	36%	\$2.50	\$1.125	\$1.035	\$0.00	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD3-06	NCM TIER 3 MNGD DEVICES: 5001-10000	\$3.00	D3	36%	\$1.80	\$0.875	\$0.805	\$0.00	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD3-07	NCM TIER 3 MNGD DEVICES: 10000+ UP	\$2.00	D3	36%	\$1.20	\$0.575	\$0.535	\$0.00	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD-F	ITOI NCM FAIL OVER LICENSE	\$12,500.00	D3	36%	\$8,000.00	\$3,125.00	\$2,875.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD-P	ITOI NCM PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$6,250.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD-PA	ITOI NCM PRODUCTION LICENSE=MA	\$25,000.00	D3	36%	\$16,000.00	\$6,250.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCMD-T	ITOI NCM TEST LAB LICENSE	\$12,500.00	D3	36%	\$8,000.00	\$3,125.00	\$2,875.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	SMA-VCIM-HPNM	ITOI NCM HP OPENVIEW NNM INT MODULE	\$0.00	D3	36%	\$0.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00				

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	SMA-VCO-NA03	NCM NETWORK ADVISOR - 10K TO 100K DEVS	\$0.00	D3	36%	\$0.00	\$18,750.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCO-NA04	NCM NETWORK ADVISOR - 100K+UP DEVICES	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCO-NALIC	ITOI NCM NETWORK ADVISOR LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VC-ROY	EMC VOYAGE NEW CUSTOMER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VOIP-AYA	EMC SMARTS VOIP ENABLEMENT PACK FOR AVAY	\$0.00	D3	36%	\$0.00	\$6,250.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VOIP-CS	VOIP - CISCO IP MODULE	\$0.00	D3	36%	\$0.00	\$6,250.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VOIP-P	EMC SMARTS VOIP AM PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$10,000.00	\$9,200.00	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VOIPS-P	VOIP MGMT SUITE PROD RTU PER DCTR/NOC	\$0.00	D3	36%	\$0.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-WAP-01	WIFI ACCESS POINTS LICENSE 1-1000	\$0.00	D3	36%	\$0.00	\$9.50	\$8.74	\$0.00	\$6.84	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-WAP-02	WIFI ACCESS POINTS LICENSE 1001-5000	\$0.00	D3	36%	\$0.00	\$8.25	\$7.59	\$0.00	\$5.94	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-WAP-03	WIFI ACCESS POINTS LICENSE 5001-10,000	\$0.00	D3	36%	\$0.00	\$6.25	\$5.75	\$0.00	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-WCTL-01	WIFI CONTROLLER LICENSE COUNT	\$0.00	D3	36%	\$0.00	\$50.00	\$46.00	\$0.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-WIFL-F	WIRELESS MANAGER - FAILOVER LICENSE	\$0.00	D3	36%	\$0.00	\$1,875.00	\$1,725.00	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-WIFL-P	WIRELESS MANAGER - PRODUCTION LICENSE	\$0.00	D3	36%	\$0.00	\$3,750.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMAW-SDNR	SDN WR for SmartS-MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMAW-SDNV	SDN WV for SmartS-MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMC-SW-KIT	SYMMETRIX MANAGEMENT CONSOLE KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T01	SMG UP PP TO 14TB	\$0.00	D3	36%	\$0.00	\$732.50	\$673.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T02	SMG UP PP AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$640.00	\$588.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T03	SMG UP PP AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$540.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T04	SMG UP PP AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$480.00	\$443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T05	SMG UP PP AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$402.50	\$373.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T06	SMG UP PP AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$340.00	\$312.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T07	SMG UP PP AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$297.50	\$273.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T08	SMG UP PP AT LEAST 200TB	\$0.00	D3	36%	\$0.00	\$250.00	\$230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T09	SMG UP PP AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$212.50	\$195.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T10	SMG UP PP AT LEAST 300TB	\$0.00	D3	36%	\$0.00	\$187.50	\$172.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T11	SMG UP PP AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$157.50	\$144.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T12	SMG UP PP AT LEAST 500TB	\$0.00	D3	36%	\$0.00	\$137.50	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T13	SMG UP PP AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$115.00	\$105.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SMG-UPG-T14	SMG UP PP AT LEAST 800TB	\$0.00	D3	36%	\$0.00	\$100.00	\$92.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-HD-T1-4U	SAN MGR HDS T1-T5UPG	\$0.00	D3	36%	\$0.00	\$162.50	\$149.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-HD-T5-30U	SAN MGR HDS T6-T30UPG	\$0.00	D3	36%	\$0.00	\$810.00	\$745.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-HP-T1-4U	CC5.x SM HP T1-4 UPG	\$0.00	D3	36%	\$0.00	\$227.50	\$209.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SM-HP-T5-30U	CC5.x SM HP T5-30 UPG	\$0.00	D3	36%	\$0.00	\$1,070.00	\$984.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOM-ESM-DA	Storage Ops - SmartS Lite DA only	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T01	SPP ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$1,705.00	\$1,568.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T02	SPP ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$1,487.50	\$1,368.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T03	SPP ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$1,255.00	\$1,154.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T04	SPP ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$1,072.50	\$986.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T05	SPP ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$897.50	\$862.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T06	SPP ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$790.00	\$726.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T07	SPP ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$682.50	\$637.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T08	SPP ICM AT LEAST 200TB	\$0.00	D3	36%	\$0.00	\$582.50	\$535.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T09	SPP ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$497.50	\$457.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T10	SPP ICM AT LEAST 300TB	\$0.00	D3	36%	\$0.00	\$435.00	\$400.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T11	SPP ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$367.50	\$338.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T12	SPP ICM AT LEAST 500TB	\$0.00	D3	36%	\$0.00	\$320.00	\$294.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T13	SPP ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$270.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-CAPM-T14	SPP ICM AT LEAST 800TB	\$0.00	D3	36%	\$0.00	\$232.50	\$213.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPP-KEY	SPP ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM3-SW-KIT	SRM SUITE 3.0 MEDIA KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRM-PCF-ENBL	SRM for PCF SP Enable=IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRMST-SITE	SRST SITE, SERVER BASE =IA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-DX3P-BN	SRSTW DMX/VMAX10K/3PTY BASE =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-DX3P-N	SRSTW DMX/VMAX10K/3PTY 1TB =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMAX-B	SRSTW VMAX BASE =IC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX1	SRSTW VMAX (0-14TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX10	SRSTW VMAX (601-1000TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX11	SRSTW VMAX (1001TB+) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX2	SRSTW VMAX (15-25TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX3	SRSTW VMAX (26-40TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX4	SRSTW VMAX (41-60TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX5	SRSTW VMAX (61-100TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX6	SRSTW VMAX (101-150TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX7	SRSTW VMAX (151-250TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX8	SRSTW VMAX (251-400TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMX9	SRSTW VMAX (401-600TB) NONSATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS10	SRSTW VMAX (0-14TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS11	SRSTW VMAX (601-1000TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS12	SRSTW VMAX (1001TB+) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS13	SRSTW VMAX (15-25TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS14	SRSTW VMAX (26-40TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS15	SRSTW VMAX (41-60TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS16	SRSTW VMAX (61-100TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS17	SRSTW VMAX (101-150TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS18	SRSTW VMAX (151-250TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS19	SRSTW VMAX (251-400TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VMXS20	SRSTW VMAX (401-600TB) SATA =CB	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T01	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$640.00	\$598.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T02	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$557.50	\$512.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T03	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	STS6-CAPM-T05	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$362.50	\$324.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T06	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$285.00	\$271.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T07	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$260.00	\$239.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T08	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$217.50	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T09	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$185.00	\$170.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T10	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$162.50	\$149.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T11	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$137.50	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T12	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$120.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T13	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$102.50	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-CAPM-T14	EMC CONTROLCENTER 6.0 STORAGE SCOPE PPA T	\$0.00	D3	36%	\$0.00	\$87.50	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T01	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$510.00	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T02	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$452.50	\$416.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T03	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$375.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T04	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$330.00	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T05	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$282.50	\$259.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T06	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$237.50	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T07	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$205.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T08	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$177.50	\$163.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T09	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$150.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T10	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$132.50	\$121.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T11	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$110.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T12	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$97.50	\$99.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T13	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS6-UPG-T14	EMC CONTROLCENTER 6.0 STORAGE SCOPE MR UP	\$0.00	D3	36%	\$0.00	\$70.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T01	STS ICM UP TO 14TB	\$0.00	D3	36%	\$0.00	\$840.00	\$598.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T02	STS ICM AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$557.50	\$512.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T03	STS ICM AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$470.00	\$432.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T04	STS ICM AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$402.50	\$370.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T05	STS ICM AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$352.50	\$324.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T06	STS ICM AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$285.00	\$271.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T07	STS ICM AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$260.00	\$239.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T08	STS ICM AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$217.50	\$200.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T09	STS ICM AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$185.00	\$170.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T10	STS ICM AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$162.50	\$149.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T11	STS ICM AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$137.50	\$126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T12	STS ICM AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$120.00	\$110.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T13	STS ICM AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$102.50	\$94.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-CAPM-T14	STS ICM AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$87.50	\$80.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-KEY	STS ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T01	STS UP MR TO 14TB	\$0.00	D3	36%	\$0.00	\$510.00	\$469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T02	STS UP MR AT LEAST 15TB	\$0.00	D3	36%	\$0.00	\$452.50	\$416.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T03	STS UP MR AT LEAST 25TB	\$0.00	D3	36%	\$0.00	\$375.00	\$345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T04	STS UP MR AT LEAST 40TB	\$0.00	D3	36%	\$0.00	\$330.00	\$303.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T05	STS UP MR AT LEAST 60TB	\$0.00	D3	36%	\$0.00	\$282.50	\$259.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T06	STS UP MR AT LEAST 100TB	\$0.00	D3	36%	\$0.00	\$237.50	\$218.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T07	STS UP MR AT LEAST 150TB	\$0.00	D3	36%	\$0.00	\$205.00	\$188.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T08	STS UP MR AT LEAST 250TB	\$0.00	D3	36%	\$0.00	\$177.50	\$163.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T09	STS UP MR AT LEAST 400TB	\$0.00	D3	36%	\$0.00	\$150.00	\$138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T10	STS UP MR AT LEAST 600TB	\$0.00	D3	36%	\$0.00	\$132.50	\$121.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T11	STS UP MR AT LEAST 1000TB	\$0.00	D3	36%	\$0.00	\$110.00	\$101.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T12	STS UP MR AT LEAST 1500TB	\$0.00	D3	36%	\$0.00	\$97.50	\$99.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T13	STS UP MR AT LEAST 2500TB	\$0.00	D3	36%	\$0.00	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STS-UPG-T14	STS UP MR AT LEAST 4000TB	\$0.00	D3	36%	\$0.00	\$70.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-456-000-398	RTI BASIC PLATFORM MONTHLY SUBSC=ZC	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-255	RTI BASIC PLATFORM MONTHLY SUBSC=ZC	\$1,083.00	D3	36%	\$693.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-297	VIPI SRM Sub Ent 1-50TB=CB	\$55.28	D3	36%	\$35.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-298	VIPI SRM Sub Mid 1-50TB=CB	\$34.08	D3	36%	\$21.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-299	VIPI SRM Sub Cloud 1-50TB=CB	\$21.69	D3	36%	\$13.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-335	VIPI SRM Sub T3B1 Ent 1-50TB=CB	\$45.22	D3	36%	\$28.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-336	VIPI SRM Sub T3B1 Mid 1-50TB=CB	\$27.89	D3	36%	\$17.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-337	VIPI SRM Sub T3B1 Cloud 1-50TB=CB	\$17.75	D3	36%	\$11.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-371	VIPI SRM Sub T3B3 ENT 1-50TB=CB	\$50.23	D3	36%	\$32.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-372	VIPI SRM Sub T3B3 Mid 1-50TB=CB	\$30.98	D3	36%	\$19.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-373	VIPI SRM Sub T3B3 CLOUD 1-50TB=CB	\$19.72	D3	36%	\$12.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-407	VIPI SRM Sub Ent 51-300TB=CB	\$54.75	D3	36%	\$35.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-408	VIPI SRM Sub Ent 151-300TB=CB	\$54.75	D3	36%	\$34.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-409	VIPI SRM Sub Ent 301-450TB=CB	\$50.21	D3	36%	\$32.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-410	VIPI SRM Sub Ent 451-750TB=CB	\$50.61	D3	36%	\$32.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-411	VIPI SRM Sub Ent 751-1500TB=CB	\$42.36	D3	36%	\$27.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-412	VIPI SRM Sub Ent 1501-3000TB=CB	\$40.31	D3	36%	\$25.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-413	VIPI SRM Sub Ent 3001-5000TB=CB	\$36.17	D3	36%	\$23.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-414	VIPI SRM Sub Ent 5001-10000TB=CB	\$27.89	D3	36%	\$17.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-415	VIPI SRM Sub Ent 10001+TB=CB	\$23.78	D3	36%	\$15.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-416	VIPI SRM Sub Mid 51-150TB=CB	\$32.03	D3	36%	\$20.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-417	VIPI SRM Sub Mid 151-300TB=CB	\$29.97	D3	36%	\$19.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-418	VIPI SRM Sub Mid 301-450TB=CB	\$27.39	D3	36%	\$17.53	\$0.00	\$0							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SU-458-000-670	PP SUB T3B1 Phys X86 100-199=ZC	\$50.70	D3	36%	\$32.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-671	PP SUB T3B1 Phys X86 200+=ZC	\$46.48	D3	36%	\$29.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-672	PP SUB T3B1 VE STD 1-7=ZC	\$75.42	D3	36%	\$48.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-673	PP SUB T3B1 VE STD 8-99=ZC	\$69.50	D3	36%	\$44.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-674	PP SUB T3B1 VE STD 100-199=ZC	\$63.38	D3	36%	\$40.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-675	PP SUB T3B1 VE STD 200-499=ZC	\$57.04	D3	36%	\$36.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-676	PP SUB T3B1 VE STD 500-999=ZC	\$50.70	D3	36%	\$32.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-677	PP SUB T3B1 VE STD 1000-2999=ZC	\$44.36	D3	36%	\$28.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-678	PP SUB T3B1 VE STD 3000+=ZC	\$38.03	D3	36%	\$24.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-679	PP SUB T3B3 Phys non-X86 1-7=ZC	\$56.03	D3	36%	\$35.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-680	PP SUB T3B3 Phys non-X86 8-99=ZC	\$27.93	D3	36%	\$17.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-681	PP SUB T3B3 Phys non-X86 100-199=ZC	\$25.82	D3	36%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-682	PP SUB T3B3 Phys non-X86 200+=ZC	\$23.47	D3	36%	\$15.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-683	PP SUB T3B3 Phys X86 1-7=ZC	\$21.13	D3	36%	\$13.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-684	PP SUB T3B3 Phys X86 8-99=ZC	\$65.72	D3	36%	\$42.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-685	PP SUB T3B3 Phys X86 100-199=ZC	\$62.67	D3	36%	\$40.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-686	PP SUB T3B3 Phys X86 200+=ZC	\$56.33	D3	36%	\$36.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-687	PP SUB T3B3 VE STD 1-7=ZC	\$51.64	D3	36%	\$33.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-688	PP SUB T3B3 VE STD 8-99=ZC	\$83.80	D3	36%	\$53.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-689	PP SUB T3B3 VE STD 100-199=ZC	\$77.22	D3	36%	\$49.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-690	PP SUB T3B3 VE STD 200-499=ZC	\$70.22	D3	36%	\$45.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-691	PP SUB T3B3 VE STD 500-999=ZC	\$63.38	D3	36%	\$40.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-692	PP SUB T3B3 VE STD 1000-2999=ZC	\$56.33	D3	36%	\$36.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-693	PP SUB T3B3 VE STD 3000+=ZC	\$49.29	D3	36%	\$31.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSL-CLOUDARRAY-BAS	CloudArray SW 1TB=IA	\$42.25	D3	36%	\$27.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSL-CLOUDARRAY-5TB	CloudArray SW 5TB=IA	\$0.00	D3	36%	\$0.00	\$498.75	\$458.85	\$0.00	\$359.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSL-CLOUDARRAY-T1	CloudArray SW 10TB=IA	\$0.00	D3	36%	\$0.00	\$1,498.75	\$1,378.85	\$0.00	\$1,079.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSL-CLOUDARRAY-T2	CloudArray SW 25TB=IA	\$0.00	D3	36%	\$0.00	\$2,498.75	\$2,298.85	\$0.00	\$1,798.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSL-CLOUDARRAY-T3	CloudArray SW 50TB=IA	\$0.00	D3	36%	\$0.00	\$3,498.75	\$3,218.85	\$0.00	\$2,519.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSL-CLOUDARRAY-T4	CloudArray SW 100TB=IA	\$0.00	D3	36%	\$0.00	\$4,998.75	\$4,598.85	\$0.00	\$3,599.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSL-CLOUDARRAY-T5	CloudArray SW Unlimited=IA	\$0.00	D3	36%	\$0.00	\$6,248.75	\$5,748.85	\$0.00	\$4,499.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MGM1-720A	INACTIVE VBK 700a INFRA MGMT 10K=MA	\$0.00	D3	36%	\$0.00	\$62,500.00	\$57,500.00	\$0.00	\$45,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MGM2-720A	INACTIVE VBK 700a INFRA MGMT 20K=MA	\$0.00	D3	36%	\$0.00	\$100,000.00	\$92,000.00	\$0.00	\$72,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MGM4-720A	INACTIVE VBK 700a INFRA MGMT 40K=MA	\$0.00	D3	36%	\$0.00	\$150,000.00	\$138,000.00	\$0.00	\$108,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MGM1-320A	INACTIVE VBK 300a INFRA MGMT=MA	\$0.00	D3	36%	\$0.00	\$45,000.00	\$41,400.00	\$0.00	\$32,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MTR1-700	VBLOCK 700 MONITORING VMAX 10K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MTR2-700	INACTIVE VBK 700 MONT VMAX 20K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MTR-300	INACTIVE VBK 300 MONT=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-MTR4-700	INACTIVE VBK 700 MONT VMAX 40K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-PRV1-700	VBLOCK 700 PROVISIONING VMAX 10K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-PRV2-700	INACTIVE VBK 700 PROV VMAX 20K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-PRV-300	INACTIVE VBK 300 PROV=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-PRV4-700	INACTIVE VBK 700 PROV VMAX 40K=MA	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-UIM-200	VBLOCK 200 UIM=MA	\$0.00	D3	36%	\$0.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-UIM-720	VBLOCK 300/320 UIM = MA	\$0.00	D3	36%	\$0.00	\$31,250.00	\$28,750.00	\$0.00	\$22,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-UIM-720	VBLOCK 700/720 UIM = MA	\$0.00	D3	36%	\$0.00	\$62,500.00	\$57,500.00	\$0.00	\$45,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBK-UIM-LIC	VBLOCK UIM LICENSE CARD	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSX-UIM-LG	VSPEX UIM LARGE = MA	\$0.00	D3	36%	\$0.00	\$25,000.00	\$23,000.00	\$0.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSX-UIM-MD	VSPEX UIM MEDIUM = MA	\$0.00	D3	36%	\$0.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSX-UIM-SM	VSPEX UIM SMALL = MA	\$0.00	D3	36%	\$0.00	\$6,250.00	\$5,750.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4N5620SAM	SOLUTIONPACK FOR ALCATEL 5620SAM	\$30,000.00	D3	36%	\$19,200.00	\$7,500.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NAVAYA	SOLUTIONPACK FOR AVAYA VOIP	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NBROADSOFT	SOLUTIONPACK FOR BROADSOFT VOIP	\$0.00	D3	36%	\$0.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NC-JMS	COLLECTOR FOR JMS	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NC-JMX	COLLECTOR FOR JMX	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NC-SNMP	COLLECTOR FOR SNMP/ICMP	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NC-SQL	COLLECTOR FOR SQL	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NC-SSH	COLLECTOR FOR SSH/TELNET	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NC-TEXT	COLLECTOR FOR CSV/TEXT	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NCUCM	SOLUTIONPACK FOR CISCO VOIP	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NC-WMI	COLLECTOR FOR WMI/POWERSHELL	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NC-XML	COLLECTOR FOR XML/SOAP	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NEZE	SOLUTIONPACK FOR TRANSACTIONS	\$50,000.00	D3	36%	\$32,000.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NFALL-LAB	W4N FAILOVER/LAB LICENSE	\$15,000.00	D3	36%	\$9,600.00	\$3,750.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NFLOWS	SOLUTIONPACK FOR TRAFFIC FLOWS	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NGEOMAPS	GEOMAPS MODULE	\$30,000.00	D3	36%	\$19,200.00	\$7,500.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NHPOVO	SOLUTIONPACK FOR HP OPENVIEW	\$30,000.00	D3	36%	\$19,200.00	\$7,500.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NHUAWEI	SOLUTIONPACK FOR HUAWEI IMANAGER	\$30,000.00	D3	36%	\$19,200.00	\$7,500.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NIHP-50	IPHONE INTEGRATION (50NAMEDUSERS)	\$7,500.00	D3	36%	\$4,800.00	\$1,875.00	\$1,725.00	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NITOI	SOLUTIONPACK FOR EMC ITOI IPI/ACM/ESM	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NITOI-BAS	ITOI BASIC REPORTING	\$21,000.00	D3	36%	\$13,440.00	\$5,250.00	\$4,830.00	\$0.00	\$3,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NITOI-BAS-1	ITOI BASIC RPTG MGD DEVICES 1 TO 1499	\$12.00	D3	36%	\$7.68	\$3.00	\$2.76	\$0.00	\$2.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NITOI-BAS-2	ITOI BASIC RPTG MGD DEVICES 1500 TO 3499	\$10.00	D3	36%	\$6.40	\$2.50	\$2.30	\$0.00	\$1.80	\$0.00	\$0.00	\$0.00		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	W4NMD-FLOW-5	MCD FLOW-ENABLED ROUTERS; 500PLUS	\$270.00	D3	36%	\$172.80	\$67.50	\$62.10	\$0.00	\$48.60	\$0.00	\$0.00	\$0.00
5	W4NMD-HE-1	MCD DEVICES; NETWORK HE; 1 TO 1499	\$750.00	D3	36%	\$480.00	\$187.50	\$172.50	\$0.00	\$135.00	\$0.00	\$0.00	\$0.00
5	W4NMD-HE-2	MCD DEVICES; NETWORK HE; 1500 TO 3499	\$430.00	D3	36%	\$364.80	\$142.50	\$131.10	\$0.00	\$102.60	\$0.00	\$0.00	\$0.00
5	W4NMD-HE-3	MCD DEVICES; NETWORK HE; 3500 TO 9999	\$330.00	D3	36%	\$275.20	\$107.50	\$98.90	\$0.00	\$77.40	\$0.00	\$0.00	\$0.00
5	W4NMD-HE-4	MCD DEVICES; NETWORK HE; 10000PLUS	\$330.00	D3	36%	\$211.20	\$82.50	\$75.90	\$0.00	\$59.40	\$0.00	\$0.00	\$0.00
5	W4NMD-NET-1	MCD DEVICES; NETWORK; 1 TO 1499	\$150.00	D3	36%	\$96.00	\$37.50	\$34.50	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00
5	W4NMD-NET-2	MCD DEVICES; NETWORK; 1500 TO 3499	\$115.00	D3	36%	\$73.60	\$28.75	\$26.45	\$0.00	\$15.30	\$0.00	\$0.00	\$0.00
5	W4NMD-NET-3	MCD DEVICES; NETWORK; 3500 TO 9999	\$85.00	D3	36%	\$54.40	\$21.25	\$19.55	\$0.00	\$11.70	\$0.00	\$0.00	\$0.00
5	W4NMD-NET-4	MCD DEVICES; NETWORK; 10,000PLUS	\$70.00	D3	36%	\$44.80	\$17.50	\$16.10	\$0.00	\$9.60	\$0.00	\$0.00	\$0.00
5	W4NMD-SVR-1	MCD DEVICES; SERVERS; 1 TO 1499	\$155.00	D3	36%	\$99.00	\$39.00	\$36.00	\$0.00	\$28.80	\$0.00	\$0.00	\$0.00
5	W4NMD-SVR-2	MCD DEVICES; SERVERS; 1500 TO 3499	\$40.00	D3	36%	\$25.60	\$10.00	\$9.20	\$0.00	\$7.20	\$0.00	\$0.00	\$0.00
5	W4NMD-SVR-3	MCD DEVICES; SERVERS; 3500 TO 9999	\$30.00	D3	36%	\$19.20	\$7.50	\$6.90	\$0.00	\$5.40	\$0.00	\$0.00	\$0.00
5	W4NMD-SVR-4	MCD DEVICES; SERVERS; 10,000PLUS	\$30.00	D3	36%	\$19.20	\$7.50	\$6.90	\$0.00	\$5.40	\$0.00	\$0.00	\$0.00
5	W4NMD-TB-1	MCD TERABYTES; 1 TO 25TB	\$3,560.00	D3	36%	\$2,278.40	\$890.00	\$818.80	\$0.00	\$640.80	\$0.00	\$0.00	\$0.00
5	W4NMD-TB-2	MCD TERABYTES; 26 TO 100TB	\$2,983.00	D3	36%	\$1,909.12	\$745.75	\$686.09	\$0.00	\$536.94	\$0.00	\$0.00	\$0.00
5	W4NMD-TB-3	MCD TERABYTES; 101 TO 400TB	\$1,956.00	D3	36%	\$1,251.84	\$489.00	\$449.88	\$0.00	\$352.08	\$0.00	\$0.00	\$0.00
5	W4NMD-TB-4	MCD TERABYTES; 401 TO 1,000TB	\$1,385.00	D3	36%	\$886.40	\$346.25	\$318.55	\$0.00	\$249.30	\$0.00	\$0.00	\$0.00
5	W4NMD-TB-5	MCD TERABYTES; 1,000TBPLUS	\$1,385.00	D3	36%	\$886.40	\$346.25	\$318.55	\$0.00	\$249.30	\$0.00	\$0.00	\$0.00
5	W4NMD-VOIP-1	MCD IP PHONES; 1 TO 1000	\$3.00	D3	36%	\$1.92	\$0.75	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.00
5	W4NMD-VOIP-2	MCD IP PHONES; 1001 TO 20000	\$2.00	D3	36%	\$1.28	\$0.50	\$0.46	\$0.00	\$0.36	\$0.00	\$0.00	\$0.00
5	W4NMD-VOIP-3	MCD IP PHONES; 20001 TO 40000	\$4.00	D3	36%	\$2.56	\$1.00	\$0.92	\$0.00	\$0.72	\$0.00	\$0.00	\$0.00
5	W4NMD-VOIP-4	MCD IP PHONES; 40000PLUS	\$3.00	D3	36%	\$1.92	\$0.75	\$0.69	\$0.00	\$0.54	\$0.00	\$0.00	\$0.00
5	W4NNETACT	SOLUTIONPACK FOR NOKIA NETACT	\$30,000.00	D3	36%	\$19,200.00	\$7,500.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00
5	W4NR-ACME	REPORTPACK FOR ACME PACKET SBC	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-BCOAT	REPORTPACK FOR BLUECOAT SG SERIES	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-BCP	REPORTPACK FOR BCP	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-BICIP	REPORTPACK FOR F5 BIGIP	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-CABLE	REPORTPACK FOR CABLE DOCSIS	\$30,000.00	D3	36%	\$19,200.00	\$7,500.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00
5	W4NR-CHKPT	REPORTPACK FOR CHECKPOINT FIREWALL	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-CISFW	REPORTPACK FOR CISCO FIREWALL	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-CLAR	REPORTPACK FOR EMC CLARIION	\$50,000.00	D3	36%	\$32,000.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00
5	W4NR-CWIFI	REPORTPACK FOR CISCO WIFI	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-DB2	REPORTPACK FOR IBM DB2	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-DSLAM	REPORTPACK FOR DSLAM	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00
5	W4NR-FC	REPORTPACK FIBRE CHANNEL FABRICS	\$50,000.00	D3	36%	\$32,000.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00
5	W4NR-HPEVA	REPORTPACK FOR HP EVA	\$50,000.00	D3	36%	\$32,000.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00
5	W4NR-IBMSD	REPORTPACK FOR IBM DS SERIES	\$50,000.00	D3	36%	\$32,000.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00
5	W4NR-IBMSV	REPORTPACK FOR IBM SVC	\$50,000.00	D3	36%	\$32,000.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00
5	W4NR-IPSLA	REPORTPACK FOR CISCO IP-SLA	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00
5	W4NR-JUNFW	REPORTPACK FOR JUNIPER FIREWALL	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-JUNQOS	REPORTPACK FOR JUNIPER QOS	\$15,000.00	D3	36%	\$9,600.00	\$3,750.00	\$3,450.00	\$0.00	\$2,700.00	\$0.00	\$0.00	\$0.00
5	W4NR-MPLS	REPORTPACK FOR MPLS	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00
5	W4NR-MSSQL	REPORTPACK FOR MICROSOFT SQLSERVER	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-MYSQL	REPORTPACK FOR MYSQL	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-NETAP	REPORTPACK FOR NETAPP FILERS	\$75,000.00	D3	36%	\$48,000.00	\$18,750.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00
5	W4NR-NGGSN	REPORTPACK FOR NSN GGSN	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-NSCALER	REPORTPACK FOR CITRIX NETSCALER	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00
5	W4NR-ORA	REPORTPACK FOR ORACLE	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-QOS	REPORTPACK FOR CISCO CLASS-BASED QOS	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-RIM	REPORTPACK RIM BLACKBERRY SERVER	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NR-RPM	REPORTPACK FOR JUNIPER RPM	\$20,000.00	D3	36%	\$12,800.00	\$5,000.00	\$4,600.00	\$0.00	\$3,600.00	\$0.00	\$0.00	\$0.00
5	W4NR-SYMM	REPORTPACK FOR EMC SYMMETRIX	\$75,000.00	D3	36%	\$48,000.00	\$18,750.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00
5	W4NR-UPS	REPORTPACK FOR UPS	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NSCOM	SOLUTIONPACK FOR MICROSOFT SCOM	\$30,000.00	D3	36%	\$19,200.00	\$7,500.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00
5	W4NSERVER	W4N PRODUCTION SERVER LICENSE	\$30,000.00	D3	36%	\$19,200.00	\$7,500.00	\$6,900.00	\$0.00	\$5,400.00	\$0.00	\$0.00	\$0.00
5	W4NSTORAGE	SOLUTIONPACK FOR STORAGE	\$75,000.00	D3	36%	\$48,000.00	\$18,750.00	\$17,250.00	\$0.00	\$13,500.00	\$0.00	\$0.00	\$0.00
5	W4NTR-OS	TRAINING ON CUSTOMER SITE (5 DAY)	\$2,000.00	D3	36%	\$1,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NTR-PS	TRAINING AT MONTREAL FACILITY (5 DAY)	\$4,500.00	D3	36%	\$2,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W4NUCS	SOLUTIONPACK FOR CISCO UCS MANAGER	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	W4NVBLOCK-1	Solution Pack for Vblock Series 300	\$98,000.00	D3	36%	\$62,720.00	\$24,500.00	\$22,540.00	\$0.00	\$17,640.00	\$0.00	\$0.00	\$0.00
5	W4NVBLOCK-2	Solution Pack for Vblock Series 700	\$380,000.00	D3	36%	\$243,200.00	\$95,000.00	\$87,400.00	\$0.00	\$68,400.00	\$0.00	\$0.00	\$0.00
5	W4NVMWARE	SOLUTIONPACK FOR VMWARE VSPHERE	\$10,000.00	D3	36%	\$6,400.00	\$2,500.00	\$2,300.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00
5	WEBX-SFTWR	WEBXTENDER	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WLA-KEY	WLA ICM LIC KEY	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WN-MPIO-KIT	EMC WINDOWS MPIO KIT	\$0.00	D3	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-989	DD VE PERPETUAL CAP NF 1TB=CA	\$1,355.00	DD-1	17%	\$1,124.65	\$338.75	\$311.65	\$284.55	\$0.00	\$0.00	\$0.00	\$311.65
5	456-107-990	LIC CLD TIER DDVE SW CAP NF:1TB=CC	\$40.00	DD-1	17%	\$33.20	\$10.00	\$9.20	\$84.00	\$0.00	\$0.00	\$0.00	\$92.00
5	456-109-389	LICENSE EXT RETENTION SW OPT DD6300=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-409	LICENSE EXT RETN SW OPT DD6300 UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-417	LIC DD6300 CAPACITY AIO 14TB=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-418	LIC DD6300 CAPACITY AIO 34TB=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-419	LIC DD6300 CAP AIO 14TB to 34TB UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-424	LICENSE BASE DD OE DD6300=IA	\$16,200.00	DD-1	17%	\$13,446.00	\$2,268.00	\$1,944.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$2,592.00
5	456-109-433	LICENSE BASE DD OE DD9800=IA	\$16,200.00	DD-1	17%	\$13,446.00	\$2,268.00	\$1,944.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$2,592.00
5	456-109-435	LICENSE DP9800 HIGH AVAILABILITY=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-438	LICENSE EXT RETENTION SW OPT DD9800=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-446	LICENSE DP9800 HIGH AVAIL UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-449	LICENSE EXT RETENT SW OPT DD9800 UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-724	LICENSE BASE DD OE DD6800=IA	\$16,200.00	DD-1	17%	\$13,446.00	\$2,268.00	\$1,944.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$2,592.00
5	456-109-726	LICENSE DP6800 HIGH AVAILABILITY=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-729	LICENSE EXT RETENTION SW OPT DD6800=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-737	LICENSE DD6800 HIGH AVAIL UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-109-751	LICENSE BASE DD OE DD9300=IA	\$16,200.00	DD-1	17%	\$13,446.00	\$2,268.00	\$1,944.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,592.00
5	456-109-753	LICENSE DD9300 HIGH AVAILABILITY=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-756	LICENSE EXT RETENTION SW OPT DD9300=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-764	LICENSE DD9300 HIGH AVAIL UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-767	LICENSE EXT RETENT SW OPT DD9300 UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-297	FS 800GB 6.4TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-298	FS 800GB 12TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-299	FS 800GB 1.6TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-300	FS 800GB 4.0TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-321	FS 800GB 3.0TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-330	FS 800GB 0.8TB RAW=CF	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-358	LIC DD ENABLER DDBEA PROTECTPOINT=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-693	DD OE license 1TB RAW ENABLER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-694	DD Encryption enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-695	DD VTL enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-696	DD VTL IBMI enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-697	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-698	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-699	DD XCAP enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-700	DD Boost 1TB RAW ENABLER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-701	DD Replication 1TB RAW ENABLER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-740	DD BOOST 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-741	DD REPLICATION 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-742	DD OE LICENSE 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-743	DD ENCRYPTION 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-744	DD VTL 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-745	DD VTL IBMI 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-746	DD RLC 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-747	DD RLC 1TB RAW ENABLER UPG=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-793	DD Encryption enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-794	DD VTL enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-795	DD VTL IBMI enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-796	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-797	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-798	DD XCAP enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-799	DD VTL enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-800	DD VTL IBMI enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-801	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-802	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-803	DD XCAP enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-940	LIC REPLICATOR DD160, UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-941	LICENSE EXPSTOR DD070, UPGRADE=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-942	LIC VTL 670INCL 1XPCIE CARD,DP,4G,UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-960	ES30 3TB ACT 45TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-961	ES30 4TB ACT 60TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-962	DS60 3TB ACT 45TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-963	DS60 4TB ACT 60TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-964	ES30 3TB ER 45TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-965	ES30 4TB ER 60TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-966	DS60 3TB ER 45TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-967	DS60 4TB ER 60TB RAW=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-968	LIC CLD TIER, 1TB, SW CAP=CC	\$400.00	DD-1	17%	\$332.00	\$80.00	\$72.00	\$64.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	456-111-969	LIC DD STORAGE MIGRATION=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-970	LIC DD STORAGE MIGRATION UPG=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-971	ES30 1TB RAW ACT=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-972	DS60 1TB RAW ACT=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-973	ES30 1TB RAW ER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-974	DS60 1TB RAW ER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-975	ES20 1TB RAW ACT=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-976	ES20 1TB RAW ER=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-977	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$11,016.00	DD-1	17%	\$9,143.28	\$1,542.24	\$1,321.92	\$1,101.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,762.56
5	456-111-978	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$18,630.00	DD-1	17%	\$15,462.90	\$2,608.20	\$2,235.60	\$1,863.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,980.80
5	456-111-979	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$30,375.00	DD-1	17%	\$25,211.25	\$4,252.50	\$3,645.00	\$3,037.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,880.00
5	456-111-980	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$30,375.00	DD-1	17%	\$25,211.25	\$4,252.50	\$3,645.00	\$3,037.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4,880.00
5	456-111-981	LICENSE ES30 4TB ER TO ACTIVE UPGRADE=IA	\$40,419.00	DD-1	17%	\$33,547.77	\$5,658.66	\$4,850.28	\$4,041.90	\$0.00	\$0.00	\$0.00	\$0.00	\$6,467.04
5	456-111-982	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$40,419.00	DD-1	17%	\$33,547.77	\$5,658.66	\$4,850.28	\$4,041.90	\$0.00	\$0.00	\$0.00	\$0.00	\$6,467.04
5	456-111-984	LICENSE DD OE PER TB CAPACITY ER=CB	\$636.00	DD-1	17%	\$527.88	\$89.04	\$76.32	\$63.60	\$0.00	\$0.00	\$0.00	\$0.00	\$76.32
5	456-111-985	LICENSE DD OE PER TB UPG ER=CB	\$741.00	DD-1	17%	\$615.03	\$103.74	\$88.92	\$74.10	\$0.00	\$0.00	\$0.00	\$0.00	\$118.56
5	456-112-160	DD AIO Boost Software enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-161	DD AIO Replication Software enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-162	DD Boost 1TB RAW enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-163	DD Replication 1TB RAW enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-164	DD Encryption enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-165	DD VTL enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-166	DD VTL IBMI enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-167	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-168	DD RLC enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-169	DD XCAP enabler=CB	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-239	VIPI SRM for Data Domain MID=IC	\$16,160.00	DD-1	17%	\$13,412.80	\$3,232.00	\$2,908.80	\$2,585.60	\$0.00	\$0.00	\$0.00	\$0.00	\$2,908.80
5	456-112-240	VIPI SRM for Data Domain ENT=IC	\$32,320.00	DD-1	17%									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	C-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M,	\$261.00	DD-1	17%	\$216.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M	\$122.00	DD-1	17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-ES30-SAS-5-CT	CABLE HA INTERCONNECT ES30 5M CT	\$8.00	DD-1	17%	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M	\$8.00	DD-1	17%	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRLR 1M	\$405.00	DD-1	17%	\$336.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-HDMS2	C CABLE DD SASMINISAS HD-MINISAS,2 METER	\$150.00	DD-1	17%	\$124.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-HDMS2-CT	C CABLE DD SASMINISAS HD-MINISAS,2M CT	\$150.00	DD-1	17%	\$124.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380.00	DD-1	17%	\$315.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-HDMS5-CT	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$380.00	DD-1	17%	\$315.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-M4P-CT	OPTION DD 6G SAS CT IO MOD 4PORT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-M4PMC-CT	DD 6GBIT SAS IO MOD 4PORT CT OPTION	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-M4PMC-NF	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$4,050.00	DD-1	17%	\$3,361.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-MSM53	3M M-SAS TO M-SAS CABLE	\$200.00	DD-1	17%	\$166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-MSM53-CT	3M M-SAS TO M-SAS CABLE CT	\$200.00	DD-1	17%	\$166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD6300	SYSTEM DD6300 NFS CIFS	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD6300-14TB	SYSTEM DD6300-7x4 14TB NFS CIFS	\$23,400.00	DD-1	17%	\$19,422.00	\$3,276.00	\$2,808.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,744.00	\$0.00
5	DD6300-1E45	SYSTEM DD6300-1E545	\$54,080.00	DD-1	17%	\$44,886.40	\$7,571.20	\$6,489.60	\$5,408.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,652.80	\$0.00
5	DD6300-1E90	SYSTEM DD6300-1E590	\$63,290.00	DD-1	17%	\$52,530.70	\$8,860.60	\$7,594.80	\$6,329.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,126.40	\$0.00
5	DD6300-2E45	SYSTEM DD6300-2E545	\$71,910.00	DD-1	17%	\$59,685.30	\$10,067.40	\$8,629.20	\$7,191.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,505.60	\$0.00
5	DD6300-2E90	SYSTEM DD6300-2E590	\$77,270.00	DD-1	17%	\$64,134.10	\$10,817.80	\$9,272.40	\$7,727.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,363.20	\$0.00
5	DD6300-34TB	SYSTEM DD6300-12x4 34TB NFS CIFS	\$54,900.00	DD-1	17%	\$45,567.00	\$7,686.00	\$6,588.00	\$5,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,784.00	\$0.00
5	DD6300-34TB-B	SYSTEM DD6300-12x4 34TB NFS CIFS B	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD6300-3E45	SYSTEM DD6300-3E545	\$84,320.00	DD-1	17%	\$69,985.60	\$11,804.80	\$10,118.40	\$8,432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,491.20	\$0.00
5	DD6300-3E90	SYSTEM DD6300-3E590	\$105,610.00	DD-1	17%	\$87,656.30	\$14,785.40	\$12,673.20	\$10,561.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,897.60	\$0.00
5	DD6300-4E45	SYSTEM DD6300-4E545	\$105,570.00	DD-1	17%	\$87,623.10	\$14,779.80	\$12,668.40	\$10,557.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,891.20	\$0.00
5	DD6800	SYSTEM DD6800 NFS CIFS	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD6800-CT-BUNDLE	SYSTEM DD6800 DS60 120 CLOUDTIER 100	\$263,859.00	DD-1	17%	\$219,002.97	\$55,360.67	\$47,452.00	\$39,844.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63,269.33	\$0.00
5	DD6800-CTL	SYSTEM DD6800 CTL NFS CIFS	\$40,920.00	DD-1	17%	\$33,963.60	\$5,728.80	\$4,910.40	\$4,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,547.20	\$0.00
5	DD6800-CTL-B	SYSTEM DD6800 CTL NFS CIFS CT BUNDLE	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD6800HA-CTL	SYSTEM DD6800 CTL FOR HA - NFS CIFS	\$40,920.00	DD-1	17%	\$33,963.60	\$5,728.80	\$4,910.40	\$4,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,547.20	\$0.00
5	DD9300	SYSTEM DD9300 NFS CIFS	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD9300-CTL	SYSTEM DD9300 CTL NFS CIFS	\$171,000.00	DD-1	17%	\$141,930.00	\$23,940.00	\$20,520.00	\$17,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,360.00	\$0.00
5	DD9300HA-CTL	SYSTEM DD9300 CTL FOR HA - NFS CIFS	\$171,000.00	DD-1	17%	\$141,930.00	\$23,940.00	\$20,520.00	\$17,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,360.00	\$0.00
5	DD9800	SYSTEM DD9800 NFS CIFS	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD9800-CTL	SYSTEM DD9800 CTL 256GB NFS CIFS	\$256,950.00	DD-1	17%	\$213,268.50	\$35,973.00	\$30,834.00	\$25,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,112.00	\$0.00
5	DD9800HA-CTL	SYSTEM DD9800 CTL FOR HA 256GB NFS CIFS	\$256,950.00	DD-1	17%	\$213,268.50	\$35,973.00	\$30,834.00	\$25,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,112.00	\$0.00
5	DDOS-60	DOCS DD OS DOC =IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DDOS-60-X	DOCS DD OS DOC 6X LATEST FACTORY REL=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DDRACK-1PH-3	RACK DATA DOMAIN 40U SNGL PHASE RK-BEZEL	\$3,400.00	DD-1	17%	\$2,822.00	\$476.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$544.00	\$0.00
5	DDRACK-1PH-3E	RACK DATA DOMAIN 40U SNG PH RK-BEZEL EMC	\$3,400.00	DD-1	17%	\$2,822.00	\$476.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$544.00	\$0.00
5	DDRACK-1PH-DR3	RACK DATA DOMAIN 40U SNGL PHASE-DOOR DE	\$3,400.00	DD-1	17%	\$2,822.00	\$476.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$544.00	\$0.00
5	DDRACK-3PD-3	RACK DATA DOMAIN 40U 3P DELTA RK-BEZEL	\$3,400.00	DD-1	17%	\$2,822.00	\$476.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$544.00	\$0.00
5	DDRACK-3PD-3E	RACK DATA DOMAIN 40U 3P DELTA RK-BEZE EMC	\$3,400.00	DD-1	17%	\$2,822.00	\$476.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$544.00	\$0.00
5	DDRACK-3PD-DR3	RACK DATA DOMAIN 40U 3P DELTA-DOOR DE	\$3,400.00	DD-1	17%	\$2,822.00	\$476.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$544.00	\$0.00
5	DDRACK-3PY-3	RACK DATA DOMAIN 40U 3P WYE RK-BEZEL	\$3,400.00	DD-1	17%	\$2,822.00	\$476.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$544.00	\$0.00
5	DDRACK-3PY-3E	RACK DATA DOMAIN 40U 3P WYE RK-BEZEL EMC	\$3,400.00	DD-1	17%	\$2,822.00	\$476.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$544.00	\$0.00
5	DDRACK-3PY-DR3	RACK DATA DOMAIN 40U 3P WYE-DOOR DE	\$3,400.00	DD-1	17%	\$2,822.00	\$476.00	\$408.00	\$340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$544.00	\$0.00
5	DP5300CTL-EDP-DP	DP5300 BASE APPL CONTROLLER EDP	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP5800CTL-EDP-DP	DP5800 BASE APPL CONTROLLER EDP	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP8300CTL-EDP-DP	DP8300 BASE APPL CONTROLLER EDP	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP8800CTL-EDP-DP	DP8800 BASE APPL CONTROLLER EDP	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPACCEL-G4T-DP	DP Appl Accelerator G4T 10GB	\$14,000.00	DD-1	17%	\$11,620.00	\$1,960.00	\$1,680.00	\$1,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,680.00	\$0.00
5	DPCBL-LC-OM4-10M	10 M LC to LC Cable Kit	\$60.50	DD-1	17%	\$50.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPCBL-QSFP-QSFP-5M	5 M QSFP to QSFP Cable Kit	\$720.00	DD-1	17%	\$597.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPCBL-QSFP-QSFP-7M	7 M QSFP to QSFP Cable Kit	\$860.00	DD-1	17%	\$713.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPCBL-QSFP-RJ45-1M	1 M QSFP to RJ45 Breakout Kit	\$1,350.00	DD-1	17%	\$1,120.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPCBL-QSFP-SFP-10M	10 M QSFP to SFP Cable Kit	\$1,000.00	DD-1	17%	\$830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPCBL-QSFP-SFP-30M	30 M QSFP to SFP Cable Kit	\$1,150.00	DD-1	17%	\$954.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPCBL-QSFP-SFP-5M	5 M QSFP to SFP Cable Kit	\$860.00	DD-1	17%	\$713.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPCB-QSFP-QSFP-10M	10 M QSFP to QSFP Cable Kit	\$1,800.00	DD-1	17%	\$1,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPCB-QSFP-QSFP-50M	50 M QSFP to QSFP Cable Kit	\$2,000.00	DD-1	17%	\$1,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPLG-FAKIT-DP	DP Appl Accelerator FaKit LG	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPXCVR-QSFP-100M	XCVR 100 M QSFP Optics	\$2,500.00	DD-1	17%	\$2,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPXCVR-QSFP-400M	XCVR 400 M QSFP Optics	\$3,100.00	DD-1	17%	\$2,573.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPXCVR-QSFP-40GBE	XCVR 100 M QSFP Optics	\$934.21	DD-1	17%	\$775.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPXCVR-SFP-10GBE	XCVR 300 M SFP Optics	\$94.37	DD-1	17%	\$78.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPXL-FAKIT-DP	DP Appl Accelerator FaKit XL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IDPA_2_0	Integrated Data Protection App V2_0=IA	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IDPA_CAP_PK_60TB	IDPA 60TB Capacity Expansion Pack	\$197,368.00	DD-1	17%	\$163,815.44	\$0.00	\$31,578.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,473.60	\$0.00
5	IDPA_DP5300_CUBE	IDPA DP5300 Base Cube	\$168,421.00	DD-1	17%	\$139,789.43	\$0.00	\$26,947.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,684.20	\$0.00
5	IDPA_DP5800_CUBE	IDPA DP5800 Base Cube	\$457,895.00	DD-1	17%	\$380,052.85	\$0.00	\$73,263.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91,579.00	\$0.00
5	IDPA_DP8300_CUBE	IDPA DP8300 Base Cube	\$1,157,895.00	DD-1	17%	\$961,052.85	\$0.00	\$185,263.20	\$0.00	\$0.00	\$0.00	\$0.00	\$		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	R-DS60-3-90S-G3	OPT D560 SHELFL 30X3TB SAS HDD RACK G3	\$74,809.00	DD-1	17%	\$62,091.47	\$10,473.26	\$8,977.08	\$7,480.90	\$0.00	\$0.00	\$0.00	\$11,969.44
5	R-DS60-3-90SR-G3	OPT D560 SHELFL 30X3TB SAS RACK RETN G3	\$74,809.00	DD-1	17%	\$62,091.47	\$10,473.26	\$8,977.08	\$7,480.90	\$0.00	\$0.00	\$0.00	\$11,969.44
5	R-DS60-4-120S-G3	OPT D560 SHELFL 30X4TB SAS HDD RACK G3	\$90,668.00	DD-1	17%	\$75,254.44	\$12,693.52	\$10,880.16	\$9,066.80	\$0.00	\$0.00	\$0.00	\$14,506.88
5	R-DS60-4-120SR-G3	OPT D560 SHELFL 30X4TB SAS RACK RETN G3	\$90,668.00	DD-1	17%	\$75,254.44	\$12,693.52	\$10,880.16	\$9,066.80	\$0.00	\$0.00	\$0.00	\$14,506.88
5	R-DS60-4-180S-G3	OPT D560 SHELFL 45X4TB SAS HDD RACK G3	\$135,860.00	DD-1	17%	\$112,763.80	\$19,020.40	\$16,303.20	\$13,586.00	\$0.00	\$0.00	\$0.00	\$21,737.60
5	R-DS60-4-180SR-G3	OPT D560 SHELFL 45X4TB SAS RACK RETN G3	\$135,860.00	DD-1	17%	\$112,763.80	\$19,020.40	\$16,303.20	\$13,586.00	\$0.00	\$0.00	\$0.00	\$21,737.60
5	R-DS60-4-240S-G3	OPT D560 SHELFL 60X4TB SAS HDD RACK G3	\$180,552.00	DD-1	17%	\$149,858.16	\$25,277.28	\$21,666.24	\$18,055.20	\$0.00	\$0.00	\$0.00	\$28,888.32
5	R-DS60-4-240SR-G3	OPT D560 SHELFL 60X4TB SAS HDD RACK G3 CT	\$180,552.00	DD-1	17%	\$149,858.16	\$25,277.28	\$21,666.24	\$18,055.20	\$0.00	\$0.00	\$0.00	\$28,888.32
5	R-DS60-4-240S3CTB	DS60 SHELFL 60X4TB SASHDD RACK G3 CT BUND	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-DS60-4-240SR3-G3	OPT D560 SHELFL 60X4TB SAS RACK RETN G3	\$180,552.00	DD-1	17%	\$149,858.16	\$25,277.28	\$21,666.24	\$18,055.20	\$0.00	\$0.00	\$0.00	\$28,888.32
5	R-DS60-4-60S-G3	OPT D560 SHELFL 15X4TB SAS HDD RACK G3	\$48,364.00	DD-1	17%	\$40,142.12	\$6,770.96	\$5,803.68	\$4,836.40	\$0.00	\$0.00	\$0.00	\$7,738.24
5	R-DS60-4-60SR-G3	OPT D560 SHELFL 15X4TB SAS RACK RETN G3	\$48,364.00	DD-1	17%	\$40,142.12	\$6,770.96	\$5,803.68	\$4,836.40	\$0.00	\$0.00	\$0.00	\$7,738.24
5	R-DS60-SAS-4M	4M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$492.00	DD-1	17%	\$408.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-DS60-SAS-5M	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$592.00	DD-1	17%	\$491.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-DS60-SAS-5M-CT	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-DS60-SAS-5M-DP	5M X4 TO X4 MINI-SAS HD FLEX 12G	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-EMISHIELD-3U	EMI Shield for 3U Shelf	\$83.00	DD-1	17%	\$69.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-45S-G3	OPT E530 SHELFL 15X3TB SAS HDD RACK G3	\$37,886.00	DD-1	17%	\$31,445.38	\$5,304.04	\$4,546.32	\$3,788.60	\$0.00	\$0.00	\$0.00	\$6,061.72
5	R-ES30-45S-G3-B	OPT E530 SHELFL 15X3TB SAS HDD RACK CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-45S-G3-CT	OPT E530 SHELFL 15X3TB SAS HDD RACK CT	\$1.00	DD-1	17%	\$0.83	\$5,304.01	\$4,546.29	\$3,788.58	\$0.00	\$0.00	\$0.00	\$6,061.72
5	R-ES30-45SR-G3	OPT E530 SHELFL 15X3TB SAS RACK RETN G3	\$37,886.00	DD-1	17%	\$31,445.38	\$5,304.04	\$4,546.32	\$3,788.60	\$0.00	\$0.00	\$0.00	\$6,061.72
5	R-ES30-60S-G3	OPT E530 SHELFL 15X4TB SAS HDD RACK G3	\$45,477.00	DD-1	17%	\$37,745.91	\$6,366.78	\$5,457.24	\$4,547.70	\$0.00	\$0.00	\$0.00	\$7,276.32
5	R-ES30-60S-G3-B	OPT E530 SHELFL 15X4TB SAS HDD RACK G3 B	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-ES30-60S-G3-CT	OPT E530 SHELFL 15X4TB SAS HDD RACK G3 B	\$0.00	DD-1	17%	\$0.83	\$5,457.20	\$4,547.66	\$4,547.66	\$0.00	\$0.00	\$0.00	\$7,276.32
5	R-ES30-60SR-G3	OPT E530 SHELFL 15X4TB SAS RACK RETN G3	\$45,477.00	DD-1	17%	\$37,745.91	\$6,366.78	\$5,457.24	\$4,547.70	\$0.00	\$0.00	\$0.00	\$7,276.32
5	R-FACIN6300-BZ	DD6300 OPTION - FACT INSTALL BEZEL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN6300-BZE	DD6300 OPTION - FACT INSTALL BEZEL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN6800-BZ	DD6800 OPTION - FACT INSTALL BEZEL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN6800-BZE	DD6800 OPTION - FACT INSTALL BEZEL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9300-BZ	DD9300 OPTION - FACT INSTALL BEZEL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9300-BZE	DD9300 OPTION - FACT INSTALL BEZEL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9800	OPTION FACTORY INSTALL KIT DD9800	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9800-BZ	DD9800 OPTION - FACT INSTALL BEZEL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN9800-BZE	DD9800 OPTION - FACT INSTALL BEZEL EMC	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN-DS60-BZ3	DS60 OPTION - FACT INSTALL BEZEL G3	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN-DS30-BZ3	DS30 OPTION - FACT INSTALL BEZEL G3	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN-FS15-BZ3	FS15 OPTION - FACT INSTALL BEZEL G3	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACINSTL6300	DD6300 OPTION - FACTORY INSTALL KIT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACINSTL6800	DD6800 OPTION - FACTORY INSTALL KIT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACINSTL9300	DD9300 OPTION - FACTORY INSTALL KIT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-16X800G-SSD	OPT - FLASH SHELFL 16x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-2X800G-SSD	OPT - FLASH SHELFL 2x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-4X800G-SSD	OPT - FLASH SHELFL 4x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-5X800G-SSD	OPT - FLASH SHELFL 5x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FS15-8X800G-SSD	OPT - FLASH SHELFL 8x800GB SSD FACT INSTL	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-DS60-SAS-3-NF	CABLE HA INTERCONNECT DS60 3M,RACK	\$261.00	DD-1	17%	\$216.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS2-CT	CABLE HA INTERCONNECT ES30 2M,RACK CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS-2-NF	CABLE HA INTERCONNECT ES30 2M,RACK	\$122.00	DD-1	17%	\$101.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS-5-NF	CABLE HA INTERCONNECT ES30 5M, RACK CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-ES30-SAS-5-CT	CABLE HA INTERCONNECT ES30 5M, RACK	\$308.00	DD-1	17%	\$255.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-HA-INTER-1-NF	CABLE HA INTERCONNECT CTRL 1M,RACK	\$405.00	DD-1	17%	\$336.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-HDMS2	R CABLE,DD,SASMINISAS HD-MINISAS,2 METER	\$150.00	DD-1	17%	\$124.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-HDMS2-CT	R CABLE,DD,SASMINISAS HD-MINISAS,2M CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-HDMS5	5M MINI-HDX4 TO MINI-SASX4 CABLE	\$380.00	DD-1	17%	\$315.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-HDMS5-CT	5M MINI-HDX4 TO MINI-SASX4 CABLE CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-MSMS3	3M M-SAS TO M-SAS CABLE	\$200.00	DD-1	17%	\$166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-SAS-MSMS3-CT	3M M-SAS TO M-SAS CABLE CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-569	DD VE Capacity 1 yr prepay=CA	\$70.00	DD-1	17%	\$58.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-570	DD VE Cloud Tier Subscription 1yr Pre=CC	\$21.00	DD-1	17%	\$17.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-571	DD VE Channel 4TB Capacity 1yr Prepay=CA	\$248.00	DD-1	17%	\$205.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-572	DD VE Capacity 1yr Pre 3yr Commit=CA	\$64.00	DD-1	17%	\$53.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-573	DD VE Cloud Tier Sub 1yr Pre 3yr Com=CC	\$19.00	DD-1	17%	\$15.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-574	DD VE Channel 4TB Cap 1yr Pre 3yr Com=CA	\$225.00	DD-1	17%	\$186.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-575	DD VE Capacity 3yr prepay=CA	\$57.00	DD-1	17%	\$47.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-577	DD VE Cloud Tier Subscription 3yr Pre=CC	\$17.00	DD-1	17%	\$14.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-577	DD VE Channel 4TB Capacity 3yr Prepay=CA	\$203.00	DD-1	17%	\$168.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10GBTM4P-NF	DD 10GBASE T 10 MOUULE 4PORT UPGRADE	\$4,050.00	DD-1	17%	\$3,361.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10GMCU4P-NF	DD 10GBE IO MOD CU TWINAX 4PORT UPG	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-10GMP4P-NF	DD 10GBE IO MOD OPTICAL SFP 4PORT UPG	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-16GFC-M2P-NF	DD 16GBIT FC IO MOD LC 2PORT UPG	\$4,860.00	DD-1	17%	\$4,033.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-6300-SAS-SLIC-G2	ADD ES EXP KIT DUAL PATH DD6300 UPG	\$3,000.00	DD-1	17%	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-9800-MEM256	MEMKIT ADD 256GB DD9800 16X16GB UPG	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-9800-MEM512	MEMKIT ADD 512GB DD9800 32X16GB UPG	\$29,250.00	DD-1	17%	\$24,277.50	\$4,095.00	\$3,510.00	\$2,925.00	\$0.00	\$0.00	\$0.00	\$4,680.00
5	U-A16E30-CT	DD 9T016 ES30,2X2M,2X5M,CBLKIT,40U,UPG CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A16E30-H-NF	ADD 9T016 ES30,2X2M,2X5M,CBLKIT,40U,UPG	\$486.00	DD-1	17%	\$403.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A24E30-CT	ADD 17T024 ES30,4X5M,CBLKIT,40U,UPG CT	\$0.00	DD-1	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A24E30-H-NF	ADD 17T024 ES30,4X5M,CBLKIT,40U,UPGRADE	\$486.00	DD-1	17%	\$403.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD6300DISKEXPKIT	DD6300 OPTION - EXPANSION KIT SHDD	\$31,500.00	DD-1	17%	\$26,145.00	\$4,410.00	\$3,780.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	U-DD6300EXPKIT	UPGD DD6300 EXPANSION KIT DIMM SSD FIELD	\$8,500.00	DD-1	17%	\$7,096.50	\$1,197.00	\$1,026.00	\$855.00	\$0.00	\$0.00	\$0.00	\$1,

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-109-598	LICENSE BASE DD OE DD2200-4=IA	\$3,168.00	DE	17%	\$2,629.44	\$443.52	\$380.16	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$506.88
5	456-109-599	LICENSE ARCHIVE STORE=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-600	LIC BOOST DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-601	LICENSE ENCRYPTION DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-602	LIC REPLICATOR DD2200=IA	\$2,540.00	DE	17%	\$2,108.20	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	456-109-603	LIC REPLICATOR 4TB DD2200=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-604	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-605	LICENSE RETENTION LOCK GOVERN DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-606	LIC VTL OPEN SYSTEMS DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-607	LIC VTL NDMIP TAPE SVR ETH DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-608	LIC VTL IBM IOS DD2200=IA	\$2,250.00	DE	17%	\$1,867.50	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	456-109-609	LICENSE EXPSTOR DD2200=IA	\$8,500.00	DE	17%	\$7,055.00	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,360.00
5	456-109-611	UPG BOOST 2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-612	LICENSE ENCRYPTION 2200 UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-613	LIC REPLICATOR 2200 UPGRADE=IA	\$2,540.00	DE	17%	\$2,108.20	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	456-109-614	LIC RTN LOCK COMPL EDTN DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-615	LIC RTN LOCK GOV EDTN DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-616	LIC VTL OPEN SYSTEMS DD2200 UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-617	LIC VTL NDMIP TAPE SVR ETH DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-618	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250.00	DE	17%	\$1,867.50	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	456-109-619	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$8,500.00	DE	17%	\$7,055.00	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,360.00
5	456-109-620	LICENSE EXPSTOR 2200 UPG=IA	\$8,500.00	DE	17%	\$7,055.00	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,360.00
5	456-109-621	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500.00	DE	17%	\$9,545.00	\$1,610.00	\$1,380.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,840.00
5	456-109-817	UPG BOOST.DD160=IA	\$350.00	DE	17%	\$290.50	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-818	LICENSE ENCRYPTION.DD160 UPGRADE=IA	\$350.00	DE	17%	\$290.50	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-819	LIC RETENTION LOCK COMPL DD160 UPG=IA	\$500.00	DE	17%	\$415.00	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-109-820	LIC RETENTION LOCK GOV DD160 UPG=IA	\$500.00	DE	17%	\$415.00	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-109-821	LIC VTL160INCL1XPCIE CARD.DP4G UPG=IA	\$3,000.00	DE	17%	\$2,490.00	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-109-822	LIC VTL NDMIP TAPE SVR ETH.DD160 UPG=IA	\$350.00	DE	17%	\$290.50	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.00
5	456-109-823	LIC VTL IBM IOS.FC.DD160 1XDP.4G UPG=IA	\$3,175.00	DE	17%	\$2,635.25	\$655.00	\$571.50	\$508.00	\$0.00	\$0.00	\$0.00	\$0.00	\$571.50
5	456-109-824	LIC VTL OPEN SYS TO IBM IOS.DD160=IA	\$175.00	DE	17%	\$145.25	\$35.00	\$31.50	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	456-109-825	UPGRADE.DD160; LICENSE 5 HDD(2.5TB)=IA	\$3,000.00	DE	17%	\$2,490.00	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00
5	456-109-826	LICENSE BACKUP NEARLINE.DD160 UPGRADE=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-827	LICENSE NEARLINE.DD160 UPGRADE=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-061	AVAMAR E S2400 1/2 CAPACITY=IA	\$24,000.00	DE	17%	\$19,920.00	\$6,000.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,520.00
5	456-110-232	CloudBoost VM Appliance 2TB ENABLER=CA	\$6,000.00	DE	17%	\$4,980.00	\$1,500.00	\$0.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-233	CloudBoost VM Appliance 6TB ENABLER=CA	\$15,000.00	DE	17%	\$12,450.00	\$3,750.00	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-234	CloudBoost Client ENABLER=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-455	CloudBoost SW for HW ENABLER=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-504	AVAMAR F S2400 1/2 CAPACITY=IA	\$24,000.00	DE	17%	\$19,920.00	\$6,000.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,520.00
5	456-110-556	CloudBoost v2 VM 2TB for DPS ENABLER=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-557	CloudBoost v2 VM 6TB for DPS ENABLER=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-635	CLOUDBOOST Client for DPS ENABLER=CA	\$15,000.00	DE	17%	\$12,450.00	\$3,750.00	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-184	AVAMAR G S2400 1/2 Capacity=IA	\$24,000.00	DE	17%	\$19,920.00	\$6,000.00	\$5,520.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,520.00
5	456-112-197	CLOUDBOOST Azure Image=CA	\$15,000.00	DE	17%	\$12,450.00	\$3,750.00	\$0.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-113-291	CloudBoost AWS DPS Enabler=CA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-001-195	CloudBoost VM SW Option	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-400	DD2200 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-401	DD2200 OE APPLICATION SOFTWARE	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-402	DD2200 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-400	DD160 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-768	CLOUDBOOST Amazon Image	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-013	CLOUDBOOST Azure Image	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-266	DD2200 OE SW	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-267	DD2200 OE App SW	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-268	DD2200 OE App SW Upg	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-337	CloudBoost VM SW Option	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-338	CloudBoost Amazon Image	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-339	CloudBoost Azure Image	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CB-APPLIANCE-SW	CLOUDBOOST APPLIANCE SW=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BST-2200	LICENSE BOOST DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-BST-2200-CF	License Boost DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-DDOE-DD160	LICENSE BASE DD OE DD160=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00
5	L-DDOE-DD2200-14	LICENSE BASE DD OE DD2200-14=IA	\$5,896.00	DE	17%	\$4,893.68	\$825.44	\$707.52	\$589.60	\$0.00	\$0.00	\$0.00	\$0.00	\$825.44
5	L-DDOE-DD2200-14CF	License Base DD OE DD2200-14=IA	\$5,896.00	DE	17%	\$4,893.68	\$825.44	\$707.52	\$589.60	\$0.00	\$0.00	\$0.00	\$0.00	\$825.44
5	L-DDOE-DD2200-24	LICENSE BASE DD OE DD2200-24=IA	\$10,736.00	DE	17%	\$8,910.88	\$1,503.04	\$1,288.32	\$1,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,288.32
5	L-DDOE-DD2200-24CF	License Base DD OE DD2200-24=IA	\$10,736.00	DE	17%	\$8,910.88	\$1,503.04	\$1,288.32	\$1,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1,288.32
5	L-DDOE-DD2200-4	LICENSE BASE DD OE DD2200-4=IA	\$3,168.00	DE	17%	\$2,629.44	\$443.52	\$380.16	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$380.16
5	L-DDOE-DD2200-4CF	License Base DD OE DD2200-4=IA	\$3,168.00	DE	17%	\$2,629.44	\$443.52	\$380.16	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$380.16
5	L-ENC-2200	LICENSE ENCRYPTION DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-ENC-2200-CF	License Encryption DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-REP-2200	LICENSE REPLICATOR DD2200=IA	\$2,540.00	DE	17%	\$2,108.20	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	L-REP-2200-B	LICENSE REPLICATOR 4TB DD2200=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-REP-2200-B-CF	License Replicator 4TB DD2200=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-REP-2200-CF	License Replicator DD2200=IA	\$2,540.00	DE	17%	\$2,108.20	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	L-RLC-2200	LICENSE RETENTION LOCK COMPL DD2200=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5														

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	L-VTL-2200F	LICENSE VTL IBM IOS DD2200=IA	\$2,250.00	DE	17%	\$1,867.50	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$405.00
5	L-VTL-2200F-CF	License VTL IBM IOS DD2200=IA	\$2,250.00	DE	17%	\$1,867.50	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$405.00
5	L-XCAP2200	LICENSE EXPSTOR DD2200=IA	\$6,500.00	DE	17%	\$7,055.00	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	\$1,360.00
5	L-XCAP2200-B	LICENSE EXPSTOR DD2200=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP2200-B-CF	License Expstor DD2200=IA	\$0.00	DE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP2200-CF	License Expstor DD2200=IA	\$8,500.00	DE	17%	\$7,055.00	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	\$1,360.00
5	U-BST-120	UPGRADE,LICENSE,BOOST,DD120	\$0.00	DE	17%	\$0.00	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-BST-160	LICENSE,BOOST,DD160,UPGRADE	\$0.00	DE	17%	\$0.00	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-BST-2200	LICENSE,BOOST,DD2200,UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-BST-2200-CF	License Boost DD2200 Upgrade=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-ENC-120	UPGRADE,LICENSE,ENCRYPTION,DD120	\$0.00	DE	17%	\$0.00	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-ENC-160	LICENSE,ENCRYPTION,DD160,UPGRADE	\$0.00	DE	17%	\$0.00	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-ENC-2200	LICENSE,ENCRYPTION,2200,UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-ENC-2200-CF	License Encryption DD2200 Upgrade=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-IOSUP160	LIC,VTL,OPEN SYS TO IBM IOS,DD160,UPG	\$0.00	DE	17%	\$0.00	\$35.00	\$31.50	\$28.00	\$0.00	\$0.00	\$0.00	\$31.50
5	U-IOSUP2200	LIC VTL OPEN SYS TO IBM IOS 2200 UPG=IA	\$750.00	DE	17%	\$622.50	\$150.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$135.00
5	U-IOSUP2200-CF	Lic Vtl Open Sys IBM IOS DD2200 Upg=IA	\$750.00	DE	17%	\$622.50	\$150.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$135.00
5	U-OST-120	UPGRADE,LICENSE,OPENSTORAGE,(OST),DD120	\$70.00	DE	17%	\$59.15	\$7.00	\$6.30	\$5.60	\$0.00	\$0.00	\$0.00	\$6.30
5	U-REP-2200	LICENSE REPLICATOR 2200 UPGRADE=IA	\$2,540.00	DE	17%	\$2,108.20	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$457.20
5	U-REP-2200-CF	License Replicator DD2200 Upgrade=IA	\$2,540.00	DE	17%	\$2,108.20	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$457.20
5	U-RL-120	LIC,RETENTION LOCK GOV,EDITION,DD120,UPG	\$0.00	DE	17%	\$0.00	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RL-160	LIC,RETENTION LOCK GOV,EDITION,DD160,UPG	\$0.00	DE	17%	\$0.00	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RLC-120	LIC,RETENTION LOCK COMPL,EDITN,DD120,UPG	\$0.00	DE	17%	\$0.00	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RLC-160	LIC,RETENTION LOCK COMPL,EDITN,DD160,UPG	\$0.00	DE	17%	\$0.00	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$90.00
5	U-RLC-2200	LIC RTN LOCK COMPL,EDTN,DD2200,UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RLC-2200-CF	Lic Retention Lock Compl DD2200 Upg=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RLG-2200	LIC RTN LOCK GOV,EDTN,DD2200,UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RLG-2200-CF	Lic Retention Lock Gov Edit DD2200 Upg=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL120-E	LIC,VTL,NDMP TAPE SVR,ETH,DD120,UPG	\$0.00	DE	17%	\$0.00	\$60.00	\$54.00	\$48.00	\$0.00	\$0.00	\$0.00	\$54.00
5	U-VTL160-1	LIC,VTL,160,INCL:1XPCIE CARD,DP,4G,UPG	\$0.00	DE	17%	\$0.00	\$60.00	\$54.00	\$48.00	\$0.00	\$0.00	\$0.00	\$54.00
5	U-VTL160-E	LIC,VTL,NDMP TAPE SVR,ETH,DD160,UPG	\$0.00	DE	17%	\$0.00	\$70.00	\$63.00	\$56.00	\$0.00	\$0.00	\$0.00	\$63.00
5	U-VTL160-F1	LIC,VTL,IBM IOS,FC,DD160,1XDP,4G,UPG	\$0.00	DE	17%	\$0.00	\$65.00	\$57.50	\$50.00	\$0.00	\$0.00	\$0.00	\$57.50
5	U-VTL-2200	LIC,VTL,IBM IOS,FC,DD2200,UPGRADE=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL-2200-CF	Lic Vtl Open Systems DD2200 Upgrade=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL-2200E	LIC VTL NDMP TAPE SVR,ETH DD2200 UPG=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL-2200E-CF	Lic Vtl Ndmtp Tape Svr Eth DD2200 Upg=IA	\$1,500.00	DE	17%	\$1,245.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL-2200F	LIC VTL IBM IOS DD2200 UPGRADE=IA	\$2,250.00	DE	17%	\$1,867.50	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$405.00
5	U-VTL-2200F-CF	Lic Vtl IBM IOS DD2200 Upgrade=IA	\$2,250.00	DE	17%	\$1,867.50	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$405.00
5	U-XCAP2200-1	LICENSE EXPSTOR 2200 UPG=IA	\$6,500.00	DE	17%	\$7,055.00	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	\$1,360.00
5	U-XCAP2200-1-CF	LICENSE CAP ON DEMAND 2200 4TB UPG=IA	\$11,500.00	DE	17%	\$9,545.00	\$1,610.00	\$1,380.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,840.00
5	U-XCAP2200-CF	License Cap On Demand 2200 4TB Upg=IA	\$11,500.00	DE	17%	\$9,545.00	\$1,610.00	\$1,380.00	\$1,150.00	\$0.00	\$0.00	\$0.00	\$1,840.00
5	450-000-568	NW 3RD-PRTY VRTL TAPE LIBRARY BNDL=CC	\$10,000.00	DH	27%	\$7,055.00	\$1,190.00	\$1,020.00	\$850.00	\$0.00	\$0.00	\$0.00	\$1,360.00
5	450-000-598	NW DATA DOMAIN BUNDLE 10TB CAP=CC	\$20,000.00	DH	27%	\$14,600.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	450-000-601	NW DATA DOMAIN DEV TYPE ENABLER +7TB=CC	\$9,580.00	DH	27%	\$7,000.70	\$2,397.50	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	\$2,205.70
5	450-000-602	NW OPENVMS STG NODE ALPHA TIER 1=CC	\$0.00	DH	27%	\$0.00	\$812.50	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	\$747.50
5	450-000-603	NW OPENVMS STG NODE ALPHA TIER 2=CC	\$0.00	DH	27%	\$0.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	450-000-604	NW OPENVMS STG NODE ALPHA TIER 3=CC	\$0.00	DH	27%	\$0.00	\$3,500.00	\$3,220.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$3,220.00
5	450-000-605	NW OPENVMS STG NODE INTEGRITY SGL PRO=CC	\$0.00	DH	27%	\$0.00	\$892.25	\$820.87	\$749.49	\$0.00	\$0.00	\$0.00	\$820.87
5	456-000-268	CENTERA BKUP & RCVRY MOD 8 NODES OR LESS	\$0.00	DH	27%	\$0.00	\$2,137.50	\$1,966.50	\$1,795.50	\$0.00	\$0.00	\$0.00	\$1,966.50
5	456-000-269	CENTERA BKUP & RCVRY MOD 9 TO 16 NODES	\$0.00	DH	27%	\$0.00	\$4,275.00	\$3,933.00	\$3,591.00	\$0.00	\$0.00	\$0.00	\$3,933.00
5	456-000-270	CENTERA BKUP & RCVRY MOD 17 TO 24 NODES	\$0.00	DH	27%	\$0.00	\$6,412.50	\$5,899.50	\$5,386.50	\$0.00	\$0.00	\$0.00	\$5,899.50
5	456-000-271	CENTERA BKUP & RCVRY MOD 25 TO 32 NODES	\$0.00	DH	27%	\$0.00	\$8,550.00	\$7,866.00	\$7,182.00	\$0.00	\$0.00	\$0.00	\$7,866.00
5	456-001-624	NW AUTOCH SW MOD 1-20 SLOTS=IA	\$5,500.00	DH	27%	\$4,015.00	\$1,375.00	\$1,265.00	\$1,155.00	\$0.00	\$0.00	\$0.00	\$1,265.00
5	456-001-633	NW AUTOCH SW MOD 1-40 SLOTS=IA	\$7,700.00	DH	27%	\$5,621.00	\$1,925.00	\$1,771.00	\$1,617.00	\$0.00	\$0.00	\$0.00	\$1,771.00
5	456-001-665	NW NETWORK ED STG NODE QTY 5 UNIX	\$0.00	DH	27%	\$0.00	\$10,350.00	\$9,522.00	\$8,694.00	\$0.00	\$0.00	\$0.00	\$9,522.00
5	456-001-737	NetWorker VSS Client For Windows	\$0.00	DH	27%	\$0.00	\$173.75	\$159.85	\$145.95	\$0.00	\$0.00	\$0.00	\$159.85
5	456-001-738	NetWorker VSS Client For Windows QTY 5	\$0.00	DH	27%	\$0.00	\$868.75	\$799.25	\$729.75	\$0.00	\$0.00	\$0.00	\$799.25
5	456-001-739	NetWorker VSS Client For Windows QTY 25	\$0.00	DH	27%	\$0.00	\$4,343.75	\$3,996.25	\$3,648.75	\$0.00	\$0.00	\$0.00	\$3,996.25
5	456-001-740	NetWorker VSS Client for Windows QTY 50	\$0.00	DH	27%	\$0.00	\$17,375.00	\$16,095.00	\$14,815.00	\$0.00	\$0.00	\$0.00	\$16,095.00
5	456-001-741	NetWorker VSS Client for Windows Qty 500	\$0.00	DH	27%	\$0.00	\$86,875.00	\$79,925.00	\$72,975.00	\$0.00	\$0.00	\$0.00	\$79,925.00
5	456-001-742	NW VSS CLIENT WIN QTY 1000	\$0.00	DH	27%	\$0.00	\$173,750.00	\$159,850.00	\$145,950.00	\$0.00	\$0.00	\$0.00	\$159,850.00
5	456-001-743	NETWORKER CLIENTPAK FOR WINDOWS QTY 5	\$0.00	DH	27%	\$0.00	\$2,587.50	\$2,380.50	\$2,173.50	\$0.00	\$0.00	\$0.00	\$2,380.50
5	456-001-744	NETWORKER CLIENTPAK FOR WINDOWS QTY 25	\$0.00	DH	27%	\$0.00	\$12,937.50	\$11,902.50	\$10,867.50	\$0.00	\$0.00	\$0.00	\$11,902.50
5	456-004-536	NW OPENVMS CLNT ALPHA TIER 1 QTY 1=IA	\$0.00	DH	27%	\$0.00	\$187.50	\$172.50	\$157.50	\$0.00	\$0.00	\$0.00	\$172.50
5	456-004-537	NW OPENVMS CLNT ALPHA TIER 1 QTY 5=IA	\$0.00	DH	27%	\$0.00	\$937.50	\$862.50	\$787.50	\$0.00	\$0.00	\$0.00	\$862.50
5	456-004-539	NW OPENVMS CLNT ALPHA TIER 2 QTY 1=IA	\$0.00	DH	27%	\$0.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$525.00
5	456-004-540	NW OPENVMS CLNT FOR ALPHA TIER 2 QTY 5	\$0.00	DH	27%	\$0.00	\$3,125.00	\$2,875.00	\$2,625.00	\$0.00	\$0.00	\$0.00	\$2,875.00
5	456-004-541	NW OPENVMS CLNT FOR ALPHA TIER2 QTY 25	\$0.00	DH	27%	\$0.00	\$15,625.00	\$14,375.00	\$13,125.00	\$0.00	\$0.00	\$0.00	\$14,375.00
5	456-004-542	NW OPENVMS CLNT ALPHA TIER 3 QTY 1=IA	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-543	NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY 5	\$0.00	DH	27%	\$0.00	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	456-004-544	NW OPENVMS CLIENT FOR ALPHA TIER 3 QTY25	\$0.00	DH	27%	\$0.00	\$31,250.00	\$28,750.00	\$26,250.00	\$0.00	\$0.00	\$0.00	\$28,750.00
5	456-004-562	NETWORKER CLIENT CONNECTIONS	\$0.00	DH	27%	\$0.00	\$100.00	\$92.00	\$84.00	\$0.00	\$0.00	\$0.00	\$92.00
5	456-004-563	NW ORACLE ON OPENVMS ALPHA CL TIER 1=IA	\$0.00	DH	27%	\$0.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-564	NW ORACLE ON OPENVMS ALPHA CL TIER 2=IA	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-565	NW ORACLE ON OPENVMS ALPHA CL TIER 3=IA	\$0.00	DH	27%	\$0.00	\$2,250.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	456-004-602	NW AUTOCH SOFTWARE 1-32 SLOTS=IA	\$6,900.00	DH	27%	\$5,037.00	\$1,725.00	\$1,587.00	\$1,450.00	\$0.00	\$0.00	\$0.00	\$1,587.00
5	456-004-603	NW AUTOCH SOFTWARE 1-8 SLOTS=IA	\$2,400.00	DH	27%	\$1,752.00	\$600.00	\$552.00	\$504.00	\$0.00	\$0.00	\$0.00	\$552.00
5	456-004-606	NW AUTOCH SOFTWARE 1-16 SLOTS=IA	\$4,800.00	DH	27%	\$3,528.00	\$1,207.50	\$1,110.90	\$1,014.30	\$0.00	\$0.00	\$0.00	\$1,110.90
5	456-004-607	NW AUTOCH SOFTWARE 1-64 SLOTS=IA	\$11,000.00	DH</									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-004-617	NW SNMP MOD=IA	\$2,000.00	DH	27%	\$1,460.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-622	NW ARCHIVE MOD UNIX=IA	\$5,000.00	DH	27%	\$3,650.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-632	NW SILO SOFTWARE MOD 1-128 VOLUMES	\$0.00	DH	27%	\$0.00	\$3,625.00	\$1,335.00	\$3,045.00	\$0.00	\$0.00	\$0.00	\$3,335.00
5	456-004-633	NW SILO SOFTWARE MOD UNLIMITED VOLUMES	\$0.00	DH	27%	\$0.00	\$9,750.00	\$8,970.00	\$8,190.00	\$0.00	\$0.00	\$0.00	\$8,970.00
5	456-004-634	NETWORKER SILO SOFTWARE MOD 1-64 VOLUMES	\$0.00	DH	27%	\$0.00	\$2,750.00	\$2,530.00	\$2,310.00	\$0.00	\$0.00	\$0.00	\$2,530.00
5	456-004-635	NW AUTOCH SOFTWARE MOD 1-128 SLOTS=IA	\$14,500.00	DH	27%	\$10,585.00	\$3,625.00	\$3,335.00	\$3,045.00	\$0.00	\$0.00	\$0.00	\$3,335.00
5	456-004-636	NW AUTOCH SOFTWARE MOD 1-256 SLOTS=IA	\$20,480.00	DH	27%	\$14,950.40	\$5,120.00	\$4,710.40	\$4,300.80	\$0.00	\$0.00	\$0.00	\$4,710.40
5	456-004-638	NW AUTOCH SOFTWARE MOD UNLIMITED SLOTS=IA	\$39,000.00	DH	27%	\$28,470.00	\$9,750.00	\$8,970.00	\$8,190.00	\$0.00	\$0.00	\$0.00	\$8,970.00
5	456-004-639	NW SILO SOFTWARE MOD 1-256 VOLUMES	\$0.00	DH	27%	\$0.00	\$5,120.00	\$4,710.40	\$4,300.80	\$0.00	\$0.00	\$0.00	\$4,710.40
5	456-004-640	NW SILO SOFTWARE MOD 1-512 VOLUMES	\$0.00	DH	27%	\$0.00	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-004-659	NW NETWORK ED STG NODE UNIX	\$0.00	DH	27%	\$0.00	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-004-660	NW NETWORK ED STG NODE WIN	\$0.00	DH	27%	\$0.00	\$375.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-004-663	NW MOD FOR MS SQL SVR CLIENT TIER 1	\$0.00	DH	27%	\$0.00	\$320.00	\$294.40	\$268.80	\$0.00	\$0.00	\$0.00	\$294.40
5	456-004-664	NW MOD FOR MS SQL SVR CLIENT TIER 2	\$0.00	DH	27%	\$0.00	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-004-665	NW MOD FOR MS SQL SVR CLIENT TIER 3	\$0.00	DH	27%	\$0.00	\$523.75	\$481.85	\$439.95	\$0.00	\$0.00	\$0.00	\$481.85
5	456-004-666	NW MOD FOR MS SQL SVR CLIENT TIER 4	\$0.00	DH	27%	\$0.00	\$798.75	\$734.85	\$670.95	\$0.00	\$0.00	\$0.00	\$734.85
5	456-004-676	NW SVR NETWORK ED UNIX	\$0.00	DH	27%	\$0.00	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-004-677	NW SVR WORKGROUP ED UNIX	\$0.00	DH	27%	\$0.00	\$1,055.00	\$952.20	\$889.40	\$0.00	\$0.00	\$0.00	\$952.20
5	456-004-678	NW DYNAMIC DRIVE SHARING OPTION=IA	\$2,000.00	DH	27%	\$1,460.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-681	NW CLUSTER CLNT CON WIN	\$0.00	DH	27%	\$0.00	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-004-682	NW CLUSTER CLNT CON WIN QTY 5	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-685	NW CLUSTER CLNT CON UNIX	\$0.00	DH	27%	\$0.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-004-686	NW CLUSTER CLNT CON QTY 5 UNIX	\$0.00	DH	27%	\$0.00	\$3,125.00	\$2,875.00	\$2,625.00	\$0.00	\$0.00	\$0.00	\$2,875.00
5	456-004-689	NW NDMP CLNT CON - TIER 1=C	\$2,995.00	DH	27%	\$2,186.35	\$748.75	\$688.85	\$628.95	\$539.10	\$0.00	\$0.00	\$688.85
5	456-004-690	NW NDMP CLNT CON - TIER 2=C	\$4,995.00	DH	27%	\$3,646.35	\$1,248.75	\$1,148.85	\$1,048.95	\$899.10	\$0.00	\$0.00	\$1,148.85
5	456-004-691	NW NDMP CLNT CON - TIER 3=C	\$11,995.00	DH	27%	\$8,756.35	\$2,988.75	\$2,758.85	\$2,518.95	\$2,159.10	\$0.00	\$0.00	\$2,758.85
5	456-004-692	NW NDMP CLNT CON - TIER 4=C	\$17,995.00	DH	27%	\$13,136.35	\$4,498.75	\$4,138.85	\$3,778.95	\$3,239.10	\$0.00	\$0.00	\$4,138.85
5	456-004-714	NETWORKER MOD FOR INFORMIX CLIENT LINUX	\$0.00	DH	27%	\$0.00	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-716	NETWORKER MOD FOR INFORMIX CLIENT UNIX	\$0.00	DH	27%	\$0.00	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-004-717	NETWORKER MOD FOR SYBASE CLIENT UNIX	\$0.00	DH	27%	\$0.00	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-004-718	NW MOD FOR ORACLE CLT ORACLE8 & LATER UX	\$0.00	DH	27%	\$0.00	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-004-720	NETWORKER MOD FOR ORACLE ON LINUX	\$0.00	DH	27%	\$0.00	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-725	NW MOD SAP UNIX CLNT=IA	\$15,500.00	DH	27%	\$11,315.00	\$3,875.00	\$3,565.00	\$3,255.00	\$0.00	\$0.00	\$0.00	\$3,565.00
5	456-004-726	NW MOD SAP LIN CLNT=IA	\$4,000.00	DH	27%	\$2,920.00	\$1,000.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-004-754	NETWORKER MODULE FOR DB2 CLIENT LINUX	\$0.00	DH	27%	\$0.00	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-755	NW MOD FOR DB2 UNIVERSAL DB CLIENT UX	\$0.00	DH	27%	\$0.00	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-004-756	NW MOD FOR LOTUS NOTES CLIENT UX	\$0.00	DH	27%	\$0.00	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-004-758	NW MOD FOR LOTUS NOTES CLIENT LX	\$0.00	DH	27%	\$0.00	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-762	NW AUTOCH SOFTWARE MOD 1-400 SLOTS=IA	\$26,500.00	DH	27%	\$19,345.00	\$6,625.00	\$6,045.00	\$5,565.00	\$0.00	\$0.00	\$0.00	\$6,045.00
5	456-004-763	NW AUTOCH SOFTWARE MOD 1-512 SLOTS=IA	\$30,000.00	DH	27%	\$21,900.00	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-004-764	NW AUTOCH SOFTWARE MOD 1-700 SLOTS=IA	\$34,500.00	DH	27%	\$25,185.00	\$8,625.00	\$7,935.00	\$7,245.00	\$0.00	\$0.00	\$0.00	\$7,935.00
5	456-004-770	NETWORKER MODULE FOR SYBASE CLIENT LINUX	\$0.00	DH	27%	\$0.00	\$345.00	\$317.40	\$289.80	\$0.00	\$0.00	\$0.00	\$317.40
5	456-004-821	NDMP TAPESEVER FOR WINDOWS	\$0.00	DH	27%	\$0.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-004-822	NETWORKER RESTORE NODE FOR EDM	\$0.00	DH	27%	\$0.00	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-004-824	NW NETWORK ED DED STG NODE WIN V7	\$0.00	DH	27%	\$0.00	\$312.50	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	\$287.50
5	456-004-825	NW PWR ED DED STG NODE WIN V7	\$0.00	DH	27%	\$0.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-004-826	NW NETWORK ED DED STG NODE UNIX V7	\$0.00	DH	27%	\$0.00	\$750.00	\$690.00	\$630.00	\$0.00	\$0.00	\$0.00	\$690.00
5	456-004-827	NW PWR ED DED STG NODE UNIX V7	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-004-828	NW NETWORK ED DED STG NODE LIN V7	\$0.00	DH	27%	\$0.00	\$312.50	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	\$287.50
5	456-004-829	NW PWR ED DED STG NODE LIN V7	\$0.00	DH	27%	\$0.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-004-960	NW ARCHIVE MOD NETWORKARE	\$0.00	DH	27%	\$0.00	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-004-976	OPEN FILE MGR 5 CLIENT WORKSTATION WIN	\$0.00	DH	27%	\$0.00	\$70.00	\$64.40	\$58.80	\$0.00	\$0.00	\$0.00	\$64.40
5	456-004-977	OPEN FILE MGR 25 CLIENT WORKSTATION WIN	\$0.00	DH	27%	\$0.00	\$350.00	\$322.00	\$294.00	\$0.00	\$0.00	\$0.00	\$322.00
5	456-004-984	NW SVR NETWORK ED WIN	\$0.00	DH	27%	\$0.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-004-987	NW SVR WORKGROUP ED WIN	\$0.00	DH	27%	\$0.00	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-005-006	NW ARCHIVE MOD WIN=IA	\$1,000.00	DH	27%	\$730.00	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-005-031	NW MOD SAP WIN CLNT=IA	\$4,000.00	DH	27%	\$2,920.00	\$1,000.00	\$920.00	\$840.00	\$0.00	\$0.00	\$0.00	\$920.00
5	456-005-032	OPEN FILE MGR 5 CLIENT SVR WIN NETWORKARE	\$0.00	DH	27%	\$0.00	\$1,181.25	\$1,086.75	\$992.25	\$0.00	\$0.00	\$0.00	\$1,086.75
5	456-005-033	OPEN FILE MGR 25 CLIENT SVR WIN NETWORKARE	\$0.00	DH	27%	\$0.00	\$5,906.25	\$5,433.75	\$4,961.25	\$0.00	\$0.00	\$0.00	\$5,433.75
5	456-005-041	OPEN FILE MGR CLIENT SVR WIN NETWORKARE	\$0.00	DH	27%	\$0.00	\$236.20	\$217.35	\$198.45	\$0.00	\$0.00	\$0.00	\$217.35
5	456-005-083	NW CLNTPAK UNIX	\$0.00	DH	27%	\$0.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-085	NW CLNTPAK PC DESKTOPS	\$0.00	DH	27%	\$0.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-087	NW CLNTPAK WIN	\$0.00	DH	27%	\$0.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-101	NW CLNTPAK LIN	\$0.00	DH	27%	\$0.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-102	NW CLNTPAK MAC OS-X	\$0.00	DH	27%	\$0.00	\$500.00	\$460.00	\$420.00	\$0.00	\$0.00	\$0.00	\$460.00
5	456-005-103	NW PWR ED STG NODE UNIX	\$0.00	DH	27%	\$0.00	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-005-124	NW PWR ED STG NODE WIN	\$0.00	DH	27%	\$0.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-005-126	NW SVR PWR ED UNIX	\$0.00	DH	27%	\$0.00	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-005-139	NW SVR PWR ED WIN	\$0.00	DH	27%	\$0.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-005-404	NW PWRSNAP MOD 500GB CAP	\$0.00	DH	27%	\$0.00	\$623.75	\$573.85	\$523.95	\$0.00	\$0.00	\$0.00	\$573.85
5	456-005-405	NW PWRSNAP MOD 1TB CAP	\$0.00	DH	27%	\$0.00	\$1,123.75	\$1,038.85	\$953.95	\$0.00	\$0.00	\$0.00	\$1,038.85
5	456-005-406	NW PWRSNAP MOD 2TB CAP	\$0.00	DH	27%	\$0.00	\$1,998.75	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	\$1,838.85
5	456-005-407	NW PWRSNAP MOD 5TB CAP	\$0.00	DH	27%	\$0.00	\$4,373.75	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	456-005-408	NW PWRSNAP MOD 10TB CAP	\$0.00	DH	27%	\$0.00	\$7,498.75	\$6,898.85	\$6,298.95	\$0.00	\$0.00	\$0.00	\$6,898.85
5	456-005-409	NW PWRSNAP MOD 25TB CAP	\$0.00	DH	27%	\$0.00	\$15,873.75	\$14,603.85	\$13,333.95	\$0.00	\$0.00	\$0.00	\$14,603.85
5	456-005-410	NW PWRSNAP MOD 50TB CAP	\$0.00	DH	27%	\$0.00	\$25,623.75	\$23,573.85	\$21,523.95	\$0.00	\$0.00	\$0.00	\$23,573.85
5	456-005-411	NW PWRSNAP MOD 100TB CAP	\$0.00	DH	27%	\$0.00	\$43,623.75	\$40,133.85	\$36,643.95	\$0.00	\$0.00	\$0.00	\$40,133.85
5	456-005-471	NW SVR WORKGROUP ED LIN	\$0.00	DH	27%	\$0.00	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-005-472	NW SVR NETWORK ED LIN	\$0.00	DH	27%	\$0.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-005-473	NW SVR PWR ED LIN	\$0.00	DH	27%	\$0.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-0												

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-005-477	NW CLUSTER CLNT CON LIN	\$0.00	DH	27%	\$0.00	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-005-478	NW CLUSTER CLNT CON LIN QTY5	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-010-504	NW CLNT OPEN/MS ON INTEGRITY SGL PRO=IA	\$0.00	DH	27%	\$0.00	\$220.00	\$207.00	\$189.00	\$0.00	\$0.00	\$0.00	\$207.00
5	456-010-506	NW ORACLE ON OPEN/MS INTEGRITY SVR=IA	\$0.00	DH	27%	\$0.00	\$262.50	\$254.50	\$241.50	\$0.00	\$0.00	\$0.00	\$254.50
5	456-010-507	NW SVR WORKGROUP ED SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-010-509	NW SVR NETWORK ED SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-010-510	NW SVR PWR ED SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-010-511	NW NETWORK ED STG NODE SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-010-512	NW NETWORK ED STG NODE SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-010-513	NW ED DED STG NODE SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$312.50	\$287.50	\$262.50	\$0.00	\$0.00	\$0.00	\$287.50
5	456-010-514	NW PWR ED DED STG ND SOLARIS X64/X86	\$0.00	DH	27%	\$0.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-100-042	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC	\$7,495.00	DH	27%	\$5,471.35	\$1,873.75	\$1,723.85	\$1,573.95	\$0.00	\$0.00	\$0.00	\$1,723.85
5	456-100-043	NW VIRT TAPE LIBRARY 25TB CAP ADDON=CC	\$16,100.00	DH	27%	\$11,753.00	\$4,025.00	\$3,703.00	\$3,381.00	\$0.00	\$0.00	\$0.00	\$3,703.00
5	456-100-136	CBRM LICENSE FOR NW - 4 CENTERA NODES	\$0.00	DH	27%	\$0.00	\$1,187.50	\$1,092.50	\$997.50	\$0.00	\$0.00	\$0.00	\$1,092.50
5	456-100-137	CBRM LICENSE-SYMANTEC NBU4 CTRN NODES	\$0.00	DH	27%	\$0.00	\$1,187.50	\$1,092.50	\$997.50	\$0.00	\$0.00	\$0.00	\$1,092.50
5	456-100-138	CBRM LICENSE-IBM TSM - 4 CENTERA NODES	\$0.00	DH	27%	\$0.00	\$1,187.50	\$1,092.50	\$997.50	\$0.00	\$0.00	\$0.00	\$1,092.50
5	456-100-309	AVAMAR 1 TB INCR CAPACITY LICENSE	\$12,000.00	DH	27%	\$8,760.00	\$3,000.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	456-100-318	AVAMAR OPEN FILE SOLN WINNT, WIN2K CLNTS	\$100.00	DH	27%	\$73.00	\$25.00	\$23.00	\$21.00	\$0.00	\$0.00	\$0.00	\$23.00
5	456-100-484	NW AGENT DATA DEDUP=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-578	CBRM LICENSE-IBM TSM - 2 CENTERA NODES	\$0.00	DH	27%	\$0.00	\$563.75	\$546.25	\$498.75	\$0.00	\$0.00	\$0.00	\$546.25
5	456-100-591	NW MOD FOR DB2 UNV DB CLIENT WIN	\$0.00	DH	27%	\$0.00	\$368.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-592	NW MOD FOR INFORMIX CLIENT WIN	\$0.00	DH	27%	\$0.00	\$368.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-593	NW MOD FOR LOTUS NOTES CLIENT WIN	\$0.00	DH	27%	\$0.00	\$368.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-594	NW MOD FOR MS EXCG SVR CLIENT WIN	\$0.00	DH	27%	\$0.00	\$368.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-595	NW MOD MS SQL SVR CLNT WIN	\$0.00	DH	27%	\$0.00	\$368.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-596	NW MOD FOR ORACLE CLIENT WIN	\$0.00	DH	27%	\$0.00	\$368.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-597	NETWORKER MOD FOR SYBASE CLIENT WINDOWS	\$0.00	DH	27%	\$0.00	\$368.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-606	NW AUTOCH SILO FEATURE PRE NW 7.4=IC	\$95.00	DH	27%	\$69.35	\$23.75	\$21.85	\$19.95	\$0.00	\$0.00	\$0.00	\$21.85
5	456-100-629	NW SVR UPG NETWORK TO PWR ED WIN	\$0.00	DH	27%	\$0.00	\$1,300.00	\$1,196.00	\$1,092.00	\$0.00	\$0.00	\$0.00	\$1,196.00
5	456-100-630	NW SVR UPG NETWORK TO PWR ED UNIX	\$0.00	DH	27%	\$0.00	\$3,550.00	\$3,270.00	\$2,986.20	\$0.00	\$0.00	\$0.00	\$3,270.00
5	456-100-631	NW SVR UPG NETWORK TO PWR ED LIN	\$0.00	DH	27%	\$0.00	\$1,300.00	\$1,196.00	\$1,092.00	\$0.00	\$0.00	\$0.00	\$1,196.00
5	456-100-632	NW MOD MEDITECH LIC=IA	\$4,950.00	DH	27%	\$3,613.50	\$1,237.50	\$1,138.50	\$1,039.50	\$0.00	\$0.00	\$0.00	\$1,138.50
5	456-100-633	NW MOD MICROSOFT APPS=IA	\$1,595.00	DH	27%	\$1,164.35	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-100-635	NW CONVERT AUTOCH TO EDL NW 7.4=IC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-100-675	NETWORKER VIRTUAL EDUCATION CLIENT=IA	\$1,995.00	DH	27%	\$1,456.35	\$498.75	\$458.85	\$418.95	\$0.00	\$0.00	\$0.00	\$458.85
5	456-100-690	NW CLNT=IA	\$500.00	DH	27%	\$365.00	\$125.00	\$115.00	\$105.00	\$0.00	\$0.00	\$0.00	\$115.00
5	456-100-691	NW CLNT QTY 5=IA	\$2,500.00	DH	27%	\$1,825.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-100-692	NW CLNT QTY 25=IA	\$11,500.00	DH	27%	\$8,365.00	\$2,875.00	\$2,645.00	\$2,415.00	\$0.00	\$0.00	\$0.00	\$2,645.00
5	456-100-693	NW CLNT QTY 100=IA	\$42,500.00	DH	27%	\$31,025.00	\$10,625.00	\$9,775.00	\$8,925.00	\$0.00	\$0.00	\$0.00	\$9,775.00
5	456-100-697	NW DISKBACKUP OPT TIER 1: 1TB=CC	\$1,495.00	DH	27%	\$1,091.35	\$373.75	\$343.85	\$313.95	\$0.00	\$0.00	\$0.00	\$343.85
5	456-100-698	NW DISKBACKUP OPT TIER 2: 5TB=CC	\$4,160.00	DH	27%	\$3,036.80	\$1,040.00	\$956.80	\$873.95	\$0.00	\$0.00	\$0.00	\$956.80
5	456-100-699	NW DISKBACKUP OPT TIER 3: 10TB=CC	\$7,495.00	DH	27%	\$5,471.35	\$1,873.75	\$1,723.85	\$1,573.95	\$0.00	\$0.00	\$0.00	\$1,723.85
5	456-100-700	NW DISKBACKUP OPT TIER 4: 25TB=CC	\$16,100.00	DH	27%	\$11,753.00	\$4,025.00	\$3,703.00	\$3,381.00	\$0.00	\$0.00	\$0.00	\$3,703.00
5	456-100-701	NW DISKBACKUP OPT TIER 5: 50TB=CC	\$26,960.00	DH	27%	\$19,680.80	\$6,740.00	\$6,200.80	\$5,661.60	\$0.00	\$0.00	\$0.00	\$6,200.80
5	456-100-703	NW VIRT TAPE LIBRARY 1TB CAP ADDON=CC	\$1,495.00	DH	27%	\$1,091.35	\$373.75	\$343.85	\$313.95	\$0.00	\$0.00	\$0.00	\$343.85
5	456-100-704	NW VIRT TAPE LIBRARY 5TB CAP ADDON=CC	\$4,160.00	DH	27%	\$3,036.80	\$1,040.00	\$956.80	\$873.95	\$0.00	\$0.00	\$0.00	\$956.80
5	456-100-705	NW VIRT TAPE LIBRARY 50TB CAP ADDON=CC	\$29,960.00	DH	27%	\$21,870.80	\$7,490.00	\$6,890.00	\$6,291.60	\$0.00	\$0.00	\$0.00	\$6,890.80
5	456-101-213	DATA PROTECTION ADVISOR: SGL VMWARE SVR	\$0.00	DH	27%	\$0.00	\$142.50	\$131.10	\$119.70	\$0.00	\$0.00	\$0.00	\$131.10
5	456-101-235	NW SVR NETWORK ED UNIX (E)	\$0.00	DH	27%	\$0.00	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-101-236	NW SVR NETWORK ED WIN (E)	\$0.00	DH	27%	\$0.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-101-237	NW SVR NETWORK ED LIN (E)	\$0.00	DH	27%	\$0.00	\$1,035.00	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	\$952.20
5	456-101-238	NW SVR WORKGROUP ED UNIX (E)	\$0.00	DH	27%	\$0.00	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-101-239	NW SVR WORKGROUP ED WIN (E)	\$0.00	DH	27%	\$0.00	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-101-240	NW SVR WORKGROUP ED LIN (E)	\$0.00	DH	27%	\$0.00	\$562.50	\$517.50	\$472.50	\$0.00	\$0.00	\$0.00	\$517.50
5	456-101-241	NW SVR PWR ED UNIX (E)	\$0.00	DH	27%	\$0.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-101-242	NW SVR PWR ED WIN (E)	\$0.00	DH	27%	\$0.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-101-243	NW SVR PWR ED LIN (E)	\$0.00	DH	27%	\$0.00	\$3,550.00	\$3,270.00	\$2,986.20	\$0.00	\$0.00	\$0.00	\$3,270.00
5	456-101-253	DATA PROTECTION ADVISOR: 20 BACKUP CLNTS	\$0.00	DH	27%	\$0.00	\$498.75	\$458.85	\$418.95	\$0.00	\$0.00	\$0.00	\$458.85
5	456-101-264	DPA-Avamar 1TB CAP=SE	\$0.00	DH	27%	\$0.00	\$143.75	\$132.25	\$120.75	\$0.00	\$0.00	\$0.00	\$132.25
5	456-101-595	NW CLNT DATA DEDUP QTY 25=IA	\$575.00	DH	27%	\$419.75	\$143.75	\$132.25	\$120.75	\$0.00	\$0.00	\$0.00	\$132.25
5	456-101-596	NW CLNT DATA DEDUP QTY 100=IA	\$2,225.00	DH	27%	\$1,624.25	\$556.25	\$511.75	\$467.25	\$0.00	\$0.00	\$0.00	\$511.75
5	456-101-597	NW VIRTUAL ED CLNT DATA DEDUP=IA	\$225.00	DH	27%	\$164.25	\$56.25	\$51.75	\$47.25	\$0.00	\$0.00	\$0.00	\$51.75
5	456-101-598	NW PUBLIC CLOUD BACKUP OPTION=IA	\$1,495.00	DH	27%	\$1,091.35	\$373.75	\$343.85	\$313.95	\$0.00	\$0.00	\$0.00	\$343.85
5	456-101-706	NW PRIVATE CLOUD BACKUP OPTION: 1TB=CC	\$1,495.00	DH	27%	\$1,091.35	\$373.75	\$343.85	\$313.95	\$0.00	\$0.00	\$0.00	\$343.85
5	456-101-710	NW PRIVATE CLOUD BACKUP OPTION: 5TB=CC	\$4,160.00	DH	27%	\$3,036.80	\$1,040.00	\$956.80	\$873.95	\$0.00	\$0.00	\$0.00	\$956.80
5	456-101-711	NW PRIVATE CLOUD BACKUP OPTION: 10TB=CC	\$7,495.00	DH	27%	\$5,471.35	\$1,873.75	\$1,723.85	\$1,573.95	\$0.00	\$0.00	\$0.00	\$1,723.85
5	456-101-712	NW PRIVATE CLOUD BACKUP OPTION: 25TB=CC	\$16,100.00	DH	27%	\$11,753.00	\$4,025.00	\$3,703.00	\$3,381.00	\$0.00	\$0.00	\$0.00	\$3,703.00
5	456-101-713	NW PRIVATE CLOUD BACKUP OPTION: 50TB=CC	\$26,960.00	DH	27%	\$19,680.80	\$6,740.00	\$6,200.80	\$5,661.60	\$0.00	\$0.00	\$0.00	\$6,200.80
5	456-101-711	NW SVR NETWORK ED WIN/LIN	\$2,300.00	DH	27%	\$1,670.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-101-762	NW SVR NETWORK ED UNIX	\$8,044.40	DH	27%	\$6,044.40	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-101-763	NW SVR WORKGROUP ED WIN/LIN	\$1,150.00	DH	27%	\$839.50	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-101-764	NW SVR WORKGROUP ED UNIX	\$4,140.00	DH	27%	\$3,022.20	\$1,035.00	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	\$952.20
5	456-101-765	NW SVR PWR ED WIN/LIN	\$7,500.00	DH	27%	\$5,475.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-101-766	NW SVR PWR ED UNIX	\$22,500.00	DH	27%	\$16,425.00	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-101-767	NW NETWORK ED STG NODE WIN/LIN=IA	\$2,300.00	DH	27%	\$1,670.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-101-768	NW NETWORK ED STG NODE UNIX=IA	\$9,580.00	DH	27%	\$6,044.40	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,904.40
5	456-101-769	NW PWR ED STG NODE WIN/LIN=IA	\$7,500.00	DH	27%	\$5,475.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-101-770	NW PWR ED STG NODE UNIX=IA	\$22,500.00	DH	27%	\$16,425.00	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$5,175.00
5	456-101-771	NW NETWORK ED DED STG NODE WIN/LIN=IA	\$1,250.00	DH	27%	\$912.50	\$312.50	\$287.50	\$262.50	\$0.00	\$0.		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-101-776	NW ARCHIVE MOD UNIX=IA	\$5,000.00	DH	27%	\$3,650.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-101-779	NW MOD DATABASES AND APPS WIN/LIN=IA	\$1,595.00	DH	27%	\$1,164.35	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-101-780	NW MOD DATABASES AND APPS UNIX=IA	\$7,750.00	DH	27%	\$5,657.50	\$1,937.50	\$1,782.50	\$1,627.50	\$0.00	\$0.00	\$0.00	\$1,782.50
5	456-102-028	NW MOD MICROSOFT VSS HW PROVIDER=IA	\$1,595.00	DH	27%	\$1,164.35	\$398.75	\$366.85	\$334.95	\$0.00	\$0.00	\$0.00	\$366.85
5	456-102-247	S1 EMAIL MGMT-NOTES/DOMINO 1-5000USER=MB	\$29.00	DH	27%	\$21.17	\$7.25	\$6.67	\$6.09	\$0.00	\$0.00	\$0.00	\$6.67
5	456-102-248	S1 EMAIL MGMT-NOTES/DOMINO 5001+ USER=MB	\$25.00	DH	27%	\$18.25	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	\$5.75
5	456-102-249	S1 EMAIL MGMT-MS EXCH 1-5000 USER=MB	\$25.00	DH	27%	\$18.25	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	\$5.75
5	456-102-250	S1 EMAIL MGMT-MS EXCH 5001+ USER=MB	\$25.00	DH	27%	\$18.25	\$6.25	\$5.75	\$5.25	\$0.00	\$0.00	\$0.00	\$5.75
5	456-102-321	S1 FOR MS SHAREPOINT-TIER1 STDAL=MB	\$40.00	DH	27%	\$29.20	\$10.00	\$9.20	\$8.40	\$0.00	\$0.00	\$0.00	\$9.20
5	456-102-322	S1 FOR MS SHAREPOINT-TIER2 STDAL=MB	\$35.00	DH	27%	\$25.50	\$8.75	\$8.05	\$7.35	\$0.00	\$0.00	\$0.00	\$8.05
5	456-102-323	SOURCEONE FOR MS SHAREPOINT-TIER1 ADD-ON	\$31.00	DH	27%	\$22.63	\$7.75	\$7.13	\$6.51	\$0.00	\$0.00	\$0.00	\$7.13
5	456-102-324	SOURCEONE FOR MS SHAREPOINT-TIER2 ADD-ON	\$26.00	DH	27%	\$18.98	\$6.50	\$5.98	\$5.46	\$0.00	\$0.00	\$0.00	\$5.98
5	456-102-513	NW DATA DOMAIN DEV TYPE ENABLER=IA	\$4,250.00	DH	27%	\$3,102.50	\$1,062.50	\$977.50	\$892.50	\$0.00	\$0.00	\$0.00	\$977.50
5	456-102-514	NW DATA DOMAIN DEV TYPE: 1TB CAP=CC	\$2,540.00	DH	27%	\$1,854.20	\$635.00	\$584.20	\$533.40	\$0.00	\$0.00	\$0.00	\$584.20
5	456-102-515	NW DATA DOMAIN DEV TYPE: 5TB CAP=CC	\$7,075.00	DH	27%	\$5,164.75	\$1,768.75	\$1,627.25	\$1,485.75	\$0.00	\$0.00	\$0.00	\$1,627.25
5	456-102-516	NW DATA DOMAIN DEV TYPE: 10TB CAP=CC	\$12,740.00	DH	27%	\$9,300.25	\$3,185.00	\$2,930.25	\$2,675.40	\$0.00	\$0.00	\$0.00	\$2,930.25
5	456-102-517	NW DATA DOMAIN DEV TYPE: 25TB CAP=CC	\$27,370.00	DH	27%	\$19,980.10	\$6,842.50	\$6,295.10	\$5,747.70	\$0.00	\$0.00	\$0.00	\$6,295.10
5	456-102-518	NW DATA DOMAIN DEV TYPE: 50TB CAP=CC	\$45,830.00	DH	27%	\$33,455.90	\$11,457.50	\$10,540.90	\$9,624.30	\$0.00	\$0.00	\$0.00	\$10,540.90
5	456-102-536	S1 FILE SYSTEMS_TIER 1_ADD-ON=MB	\$23.00	DH	27%	\$16.79	\$5.75	\$5.29	\$4.83	\$0.00	\$0.00	\$0.00	\$5.29
5	456-102-537	S1 FOR FILE SYSTEMS_TIER 2_ADD-ON=MB	\$9.00	DH	27%	\$6.50	\$2.25	\$2.08	\$1.91	\$0.00	\$0.00	\$0.00	\$2.08
5	456-103-178	NW SOURCE CAP DATA_ZONE ENABLER=IA	\$9,500.00	DH	27%	\$6,935.00	\$2,375.00	\$2,185.00	\$1,995.00	\$0.00	\$0.00	\$0.00	\$2,185.00
5	456-103-179	NW SOURCE CAP 1TB_CENSE TIER 1=CA	\$95,000.00	DH	27%	\$69,350.00	\$23,750.00	\$21,850.00	\$19,950.00	\$0.00	\$0.00	\$0.00	\$21,850.00
5	456-103-180	NW SOURCE CAP 10TB_LICENSE TIER 1=CA	\$87,500.00	DH	27%	\$63,875.00	\$21,875.00	\$20,125.00	\$18,375.00	\$0.00	\$0.00	\$0.00	\$20,125.00
5	456-103-181	NW SOURCE CAP 10TB_LICENSE TIER 2=CA	\$82,500.00	DH	27%	\$60,225.00	\$20,625.00	\$19,075.00	\$17,325.00	\$0.00	\$0.00	\$0.00	\$19,075.00
5	456-103-182	NW SOURCE CAP 10TB_LICENSE TIER 3=CA	\$75,000.00	DH	27%	\$54,750.00	\$18,750.00	\$17,250.00	\$15,750.00	\$0.00	\$0.00	\$0.00	\$17,250.00
5	456-103-183	NW SOURCE CAP 10TB_LICENSE TIER 4=CA	\$65,000.00	DH	27%	\$47,450.00	\$16,250.00	\$14,950.00	\$13,650.00	\$0.00	\$0.00	\$0.00	\$14,950.00
5	456-103-184	NW SOURCE CAP 10TB_LICENSE TIER 5=CA	\$60,000.00	DH	27%	\$43,800.00	\$15,000.00	\$13,800.00	\$12,600.00	\$0.00	\$0.00	\$0.00	\$13,800.00
5	456-103-185	NW SOURCE CAP 10TB_LICENSE TIER 6=CA	\$8,750.00	DH	27%	\$6,387.50	\$2,187.50	\$2,012.50	\$1,837.50	\$0.00	\$0.00	\$0.00	\$2,012.50
5	456-103-435	NW SOURCE CAP 1TB_LICENSE TIER 2=CA	\$8,250.00	DH	27%	\$6,022.50	\$2,062.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	\$1,897.50
5	456-103-436	NW SOURCE CAP 1TB_LICENSE TIER 3=CA	\$7,500.00	DH	27%	\$5,475.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-103-437	NW SOURCE CAP 1TB_LICENSE TIER 4=CA	\$6,500.00	DH	27%	\$4,745.00	\$1,625.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$1,495.00
5	456-103-438	NW SOURCE CAP 1TB_LICENSE TIER 5=CA	\$6,000.00	DH	27%	\$4,380.00	\$1,500.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	456-103-439	NW SOURCE CAP 1TB_LICENSE TIER 6=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-718	Avamar 1 TB Replication Capacity Lic=CA	\$9,000.00	DH	27%	\$6,570.00	\$2,250.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	456-103-719	AVAMAR 1TB DATA DOMAIN CAPACITY LICENSE	\$9,000.00	DH	27%	\$6,570.00	\$2,250.00	\$2,070.00	\$1,890.00	\$0.00	\$0.00	\$0.00	\$2,070.00
5	456-103-732	DPA FOR NETWORKER 1 TB CAPACITY	\$0.00	DH	27%	\$0.00	\$148.75	\$136.85	\$124.95	\$0.00	\$0.00	\$0.00	\$136.85
5	456-103-794	S1 FOR MS SPT STOR MGMT, PREM=MB	\$10.00	DH	27%	\$7.30	\$2.50	\$2.30	\$2.10	\$0.00	\$0.00	\$0.00	\$2.30
5	456-103-874	S1 IPM_BASE_TIER 1 (1-10TB)	\$2,500.00	DH	27%	\$1,825.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-103-875	S1 IPM_STOR_TIER 1 (1-10TB)	\$2,500.00	DH	27%	\$1,825.00	\$625.00	\$575.00	\$525.00	\$0.00	\$0.00	\$0.00	\$575.00
5	456-103-876	S1 IPM_BASE_TIER 2 (11-50TB)	\$7,000.00	DH	27%	\$5,175.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-103-877	S1 IPM_STOR_TIER 2 (11-50TB)	\$7,000.00	DH	27%	\$5,175.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,725.00
5	456-103-878	S1 IPM_BASE_TIER 3 (51TB OR MORE)=CA	\$15,000.00	DH	27%	\$10,950.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-879	S1 IPM_STOR_TIER 3 (51TB OR MORE)=CA	\$15,000.00	DH	27%	\$10,950.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-913	AVAMAR EXTENDED RETENTION	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-950	Backup and Recovery Manager Avamar	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-951	Backup and Recovery Manager - NetWorker	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-970	CONCEPT MGR 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-971	EMC CENTERA 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-972	LEGAL HOLD MGR - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$12,500.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	456-103-973	LAPTOP/DESKTOP 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-974	EMC DCTM 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-975	CONCEPT MGR ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-976	EMC CENTERA ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-977	EMC CELERRA FLR 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-978	NETAPP SNAPLOCK 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-979	IBM LOTUS DOMINO 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-980	EMC S1 EM 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-981	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-103-982	LT/DT ROE500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-983	EMC DCTM ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-103-984	MS EXCH 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-985	CELERRA FLR ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-986	LOTUS DOMINO ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-987	S1 EM ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-988	MS SP 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-989	INFOCTR ECS ROE LICENSE BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-990	INFOCTR ECS NODE LICENSE BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-991	MS EXCH ROE500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-992	MS SP ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-103-993	SYMANTEC EV 1TB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-994	SYMANTEC EV ROE 500GB BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-103-995	ECS SW (PER TB) - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-103-996	ECS ROE 500GB - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-103-997	ECS SW (NODES) - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-998	INFOCTR ECS SWARE - BRS S1 EDISC	\$0.00	DH	27%	\$0.00	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	456-104-324	NW SVR NETWORK ED WIN/LIN - G=IA	\$2,300.00	DH	27%	\$1,679.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$529.00
5	456-104-325	NW SVR NETWORK ED UNIX - G=IA	\$6,280.00	DH	27%	\$4,544.00	\$1,544.00	\$1,424.00	\$1,304.00	\$0.00	\$0.00	\$0.00	\$1,424.00
5	456-104-326	NW SVR WORKGROUP ED WIN/LIN - G=IA	\$1,150.00	DH	27%								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-104-441	LEGAL HOLD MGR - BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$12,500.00	\$11,500.00	\$10,500.00	\$0.00	\$0.00	\$0.00	\$11,500.00
5	456-104-442	LAPTOP/DESKTOP 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-443	EMC DCTM 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-444	CONCEPT MGR ROE 500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-445	EMC CENTERA ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-446	EMC CELERRA FLR 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-104-447	NETAPP SNAPLOCK 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-104-448	IBM LOTUS DOMINO 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-449	EMC S1 EM 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-450	NETAPP SNAPSHOTS 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	456-104-451	LT/DT ROE500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-452	EMC DCTM ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-104-453	MS EXCH 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-454	CELERRA FLR ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-455	LOTUS DOMINO ROE 500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-456	S1 EM ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-457	MS SP 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-458	INFOCTR ECS ROE LICENSE BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-459	INFOCTR ECS NODE LICENSE BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-460	MS EXCH ROE500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-461	MS SP ROE 500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$5,000.00	\$4,600.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$4,600.00
5	456-104-462	SYMANTEC EV 1TB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-463	SYMANTEC EV ROE 500GB BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-104-464	ECS SW (PER TB) - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$7,500.00	\$6,900.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$6,900.00
5	456-104-465	ECS ROE 500GB - BRS S1 EDISC=CA	\$0.00	DH	27%	\$0.00	\$3,750.00	\$3,450.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$3,450.00
5	456-104-466	ECS SW (NODES) - BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-467	INFOCTR ECS SWARE - BRS S1 EDISC=IA	\$0.00	DH	27%	\$0.00	\$6,500.00	\$5,700.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	456-105-038	NW VMWARE PROTECTION TIER 1 QTY 1=ZA	\$1,400.00	DH	27%	\$1,022.00	\$350.00	\$322.00	\$294.00	\$0.00	\$0.00	\$0.00	\$322.00
5	456-105-039	NW VMWARE PROTECTION TIER 2 QTY 1=ZA	\$1,300.00	DH	27%	\$946.00	\$325.00	\$299.00	\$273.00	\$0.00	\$0.00	\$0.00	\$299.00
5	456-105-040	NW VMWARE PROTECTION TIER 3 QTY 1=ZA	\$1,200.00	DH	27%	\$876.00	\$300.00	\$276.00	\$252.00	\$0.00	\$0.00	\$0.00	\$276.00
5	456-105-041	NW VMWARE PROTECTION TIER 4 QTY 1=ZA	\$1,100.00	DH	27%	\$803.00	\$275.00	\$253.00	\$231.00	\$0.00	\$0.00	\$0.00	\$253.00
5	456-105-042	NW VMWARE PROTECTION TIER 5 QTY 1=ZA	\$1,000.00	DH	27%	\$730.00	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	456-105-043	NW VMWARE PROTECTION TIER 1 QTY 5=ZA	\$7,000.00	DH	27%	\$5,110.00	\$1,750.00	\$1,610.00	\$1,470.00	\$0.00	\$0.00	\$0.00	\$1,610.00
5	456-105-044	NW VMWARE PROTECTION TIER 2 QTY 5=ZA	\$6,500.00	DH	27%	\$4,745.00	\$1,625.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$1,495.00
5	456-105-045	NW VMWARE PROTECTION TIER 3 QTY 5=ZA	\$6,000.00	DH	27%	\$4,380.00	\$1,500.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	456-105-046	NW VMWARE PROTECTION TIER 4 QTY 5=ZA	\$5,500.00	DH	27%	\$4,015.00	\$1,375.00	\$1,265.00	\$1,155.00	\$0.00	\$0.00	\$0.00	\$1,265.00
5	456-105-047	NW VMWARE PROTECTION TIER 5 QTY 5=ZA	\$5,000.00	DH	27%	\$3,650.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	456-105-048	NW SNAPSHOT MANAGEMENT 1TB CAP=CA	\$4,495.00	DH	27%	\$3,281.35	\$1,123.75	\$1,033.85	\$943.95	\$0.00	\$0.00	\$0.00	\$1,033.85
5	456-105-049	NW SNAPSHOT MANAGEMENT 2TB CAP=CA	\$7,495.00	DH	27%	\$5,836.35	\$1,998.75	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	\$1,678.95
5	456-105-050	NW SNAPSHOT MANAGEMENT 5TB CAP=CA	\$17,495.00	DH	27%	\$12,771.35	\$4,373.75	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	\$3,673.95
5	456-105-051	NW SNAPSHOT MANAGEMENT 10TB CAP=CA	\$29,995.00	DH	27%	\$21,896.35	\$7,498.75	\$6,898.85	\$6,298.95	\$0.00	\$0.00	\$0.00	\$6,298.95
5	456-105-052	NW SNAPSHOT MANAGEMENT 25TB CAP=CA	\$63,495.00	DH	27%	\$46,351.35	\$15,873.75	\$14,603.85	\$13,333.95	\$0.00	\$0.00	\$0.00	\$13,333.95
5	456-105-053	NW SNAPSHOT MANAGEMENT 50TB CAP=CA	\$174,495.00	DH	27%	\$127,381.35	\$43,623.75	\$40,133.85	\$36,643.95	\$0.00	\$0.00	\$0.00	\$36,643.95
5	456-105-054	NW SNAPSHOT MANAGEMENT 100TB CAP=CA	\$319,495.00	DH	27%	\$232,381.35	\$79,623.75	\$73,133.85	\$66,643.95	\$0.00	\$0.00	\$0.00	\$66,643.95
5	456-105-055	NW SERVER FAST START ED 10 CLIENTS=IA	\$9,475.00	DH	27%	\$6,916.75	\$2,368.75	\$2,179.25	\$1,989.75	\$0.00	\$0.00	\$0.00	\$2,179.25
5	456-105-056	NW SERVER FAST START ED 20 CLIENTS=IA	\$17,900.00	DH	27%	\$13,067.00	\$4,475.00	\$4,117.00	\$3,759.00	\$0.00	\$0.00	\$0.00	\$3,759.00
5	456-105-057	NW SERVER WORKGROUP ED WINLIN=IA	\$1,150.00	DH	27%	\$839.50	\$287.50	\$264.50	\$241.50	\$0.00	\$0.00	\$0.00	\$264.50
5	456-105-058	NW SERVER WORKGROUP ED UNIX=IA	\$4,140.00	DH	27%	\$3,022.20	\$1,035.00	\$952.20	\$869.40	\$0.00	\$0.00	\$0.00	\$869.40
5	456-105-059	NW SERVER NETWORK ED WINLIN=IA	\$2,300.00	DH	27%	\$1,675.00	\$575.00	\$529.00	\$483.00	\$0.00	\$0.00	\$0.00	\$483.00
5	456-105-060	NW SERVER NETWORK ED UNIX=IA	\$8,280.00	DH	27%	\$6,044.40	\$2,070.00	\$1,904.40	\$1,738.80	\$0.00	\$0.00	\$0.00	\$1,738.80
5	456-105-061	NW SERVER POWER ED WINLIN=IA	\$7,500.00	DH	27%	\$5,475.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$1,575.00
5	456-105-062	NW SERVER POWER ED UNIX=IA	\$22,500.00	DH	27%	\$16,425.00	\$5,625.00	\$5,175.00	\$4,725.00	\$0.00	\$0.00	\$0.00	\$4,725.00
5	456-105-081	AVAMAR VIRTUAL EDITION .5TB LICENSE=CA	\$6,800.00	DH	27%	\$4,964.00	\$1,700.00	\$1,564.00	\$1,428.00	\$0.00	\$0.00	\$0.00	\$1,428.00
5	456-105-082	AVAMAR VIRTUAL EDITION 1TB LICENSE=CA	\$13,600.00	DH	27%	\$9,928.00	\$3,400.00	\$3,128.00	\$2,856.00	\$0.00	\$0.00	\$0.00	\$2,856.00
5	456-105-083	AVAMAR VIRTUAL EDITION 2TB LICENSE=CA	\$27,200.00	DH	27%	\$19,856.00	\$6,800.00	\$6,256.00	\$5,712.00	\$0.00	\$0.00	\$0.00	\$5,712.00
5	456-105-084	AVAMAR VIRTUAL EDITION 4TB LICENSE=CA	\$54,400.00	DH	27%	\$39,712.00	\$13,600.00	\$12,512.00	\$11,424.00	\$0.00	\$0.00	\$0.00	\$11,424.00
5	456-105-085	AVAMAR VIRTUAL NDMP ACCELERATOR=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-086	S1 CPTY FILES 11 TO 50 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-087	S1 CPTY FILES 51 TO 150 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-088	S1 CPTY FILES 151 TO 250 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-089	S1 CPTY FILES 251 TO 400 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-090	S1 CPTY FILES 401 TO 600 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-091	S1 CPTY FILES 601 TO 1000 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-092	S1 CPTY FILES 1001+ TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-093	S1 CPTY SP 11 TO 50 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-094	S1 CPTY SP 51 TO 150 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-095	S1 CPTY SP 151 TO 250 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-096	S1 CPTY SP 251 TO 400 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-097	S1 CPTY SP 401 TO 600 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-098	S1 CPTY SP 601 TO 1000 TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-099	S1 CPTY SP 1001+ TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-100	S1 CPTYBDL EM_EXCH=UA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-101	S1 CPTYBDL EM_LTM=UA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-102	S1 CPTYBDL MS_SP STORMGT PREM=UA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-103	S1_DISKXTENDER_FOR_WINDOWS_1TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-104	S1_DISKXTENDER_FOR_WINDOWS_2TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-105	S1_DISKXTENDER_FOR_WINDOWS_5TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-106	S1_DISKXTENDER_FOR_WINDOWS_10TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-107	S1_DISKXTENDER_FOR_WINDOWS_15TB											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-105-112	S1_DISKXTENDER_FOR WINDOWS_200TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-113	S1_DISKXTENDER_FOR WINDOWS_300TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-114	S1_DISKXTENDER_FOR WINDOWS_400TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-115	S1_DISKXTENDER_FOR WINDOWS_500TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-116	S1_DISKXTENDER_FOR WINDOWS_600TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-117	S1_DISKXTENDER_FOR WINDOWS_700TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-118	S1_DISKXTENDER_FOR WINDOWS_800TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-119	S1_DISKXTENDER_FOR WINDOWS_900TB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-120	S1_DISKXTENDER_FOR WINDOWS_1PB=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-129	S1_DX_WIN_FSM_SERVER=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-130	S1_DSXTNDR_WIN_FILE_SYS_MGR_CLUSTER=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-131	S1_DX_WIN_FSM_CLUSTER=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-132	S1_DX_WINDOWS_SDK_TOOLKIT=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-181	S1_CPTYBDL_EM=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-733	SRMSUITE DATA DOM TIER 3 =IC	\$9.00	DH	27%	\$0.00	\$0.00	\$4,000.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	456-105-734	SRMSUITE DATA DOM TIER 4 =IC	\$6.00	DH	27%	\$0.00	\$0.00	\$8,000.00	\$7,200.00	\$6,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	456-105-943	S1_CPTY FILES 1 TO 10TB = CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-944	S1_CPTY SP 1 TO 10TB = CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-744	NW SOURCE CAP 1TB ENTITLEMENT TIER 1=CA	\$9,500.00	DH	27%	\$6,935.00	\$2,375.00	\$2,185.00	\$1,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,185.00
5	456-107-745	NW SOURCE CAP 1TB ENTITLEMENT TIER 2=CA	\$8,750.00	DH	27%	\$6,387.50	\$2,187.50	\$2,012.50	\$1,837.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,012.50
5	456-107-746	NW SOURCE CAP 1TB ENTITLEMENT TIER 3=CA	\$8,250.00	DH	27%	\$6,022.50	\$2,062.50	\$1,897.50	\$1,732.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,897.50
5	456-107-747	NW SOURCE CAP 1TB ENTITLEMENT TIER 4=CA	\$7,500.00	DH	27%	\$5,475.00	\$1,875.00	\$1,725.00	\$1,575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,575.00
5	456-107-748	NW SOURCE CAP 1TB ENTITLEMENT TIER 5=CA	\$6,500.00	DH	27%	\$4,745.00	\$1,625.00	\$1,495.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,365.00
5	456-107-749	NW SOURCE CAP 1TB ENTITLEMENT TIER 6=CA	\$6,000.00	DH	27%	\$4,380.00	\$1,500.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	456-107-750	NW 9.0 UPGRADE ENTITLEMENT=EA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-317	NW AUTOCH UPGRD FROM 1-9 TO 1-16=IA	\$2,650.00	DH	27%	\$1,934.50	\$662.50	\$609.50	\$556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$609.50
5	456-108-318	NW AUTOCH UPGRD FROM 1-16 TO 1-20=IA	\$750.00	DH	27%	\$547.50	\$187.50	\$172.50	\$157.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$157.50
5	456-108-319	NW AUTOCH UPGRD FROM 1-20 TO 1-32=IA	\$1,550.00	DH	27%	\$1,131.50	\$387.50	\$357.50	\$325.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$325.50
5	456-108-320	NW AUTOCH UPGRD FROM 1-32 TO 1-40=IA	\$850.00	DH	27%	\$620.50	\$212.50	\$195.50	\$178.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$178.50
5	456-108-321	NW AUTOCH UPGRD FROM 1-40 TO 1-64=IA	\$3,650.00	DH	27%	\$2,664.50	\$912.50	\$839.50	\$766.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$766.50
5	456-108-322	NW AUTOCH UPGRD FROM 1-64 TO 1-128=IA	\$3,850.00	DH	27%	\$2,810.50	\$962.50	\$885.50	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$808.50
5	456-108-323	NW AUTOCH UPGRD FROM 1-128 TO 1-256=IA	\$6,600.00	DH	27%	\$4,818.00	\$1,650.00	\$1,518.00	\$1,388.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,388.00
5	456-108-324	NW AUTOCH UPGRD FROM 1-256 TO 1-512=IA	\$10,450.00	DH	27%	\$7,628.50	\$2,612.50	\$2,403.50	\$2,194.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,194.50
5	456-108-325	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD=IA	\$9,900.00	DH	27%	\$7,227.00	\$2,475.00	\$2,277.00	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,079.00
5	456-108-326	NW AUTOCH UPGRD FROM 1-256 TO 1-400=IA	\$6,020.00	DH	27%	\$4,364.60	\$1,505.00	\$1,384.60	\$1,264.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,264.20
5	456-108-327	NW AUTOCH UPGRD FROM 1-400 TO 1-512=IA	\$3,500.00	DH	27%	\$2,555.00	\$875.00	\$805.00	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$735.00
5	456-108-328	NW AUTOCH UPGRD FROM 1-512 TO 1-700=IA	\$4,500.00	DH	27%	\$3,285.00	\$1,125.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$945.00
5	456-108-329	NW AUTOCH UPGRD FROM 1-700 TO 1-UNLIM=IA	\$4,500.00	DH	27%	\$3,285.00	\$1,125.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$945.00
5	456-108-670	NW AUTOCHANGER SW MOD UNLMTD SLOTS=CC	\$10,000.00	DH	27%	\$7,300.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,100.00
5	456-108-671	NW VIRT TAPE LIBRARY 10TB CAP ADDON=CC	\$10,000.00	DH	27%	\$7,300.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,100.00
5	456-108-675	NW Disk backup Opt Tier 3: 10TB=CC	\$10,000.00	DH	27%	\$7,300.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,100.00
5	456-108-679	DD STORAGE SYSTEM ENABLER UPG=CC	\$9,580.00	DH	27%	\$7,000.70	\$2,397.50	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,013.90
5	456-108-680	DD DEVICE TYPE: 1TB CAP ENTITLEMENT=CC	\$10,000.00	DH	27%	\$7,300.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,100.00
5	456-108-681	DD DEVICE TYPE: 5TB CAP ENTITLEMENT=CC	\$10,000.00	DH	27%	\$7,300.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,100.00
5	456-108-995	Data Prot Suite Archive 1001TB=CA	\$2,575.00	DH	27%	\$1,879.75	\$643.75	\$592.25	\$540.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.75
5	456-108-997	EMC SOURCEONE DISCOVERY MANAGER=MC	\$30.00	DH	27%	\$21.90	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.30
5	456-108-998	EMC SOURCEONE EMAIL SUPERVISOR=UA	\$30.00	DH	27%	\$21.90	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.30
5	456-109-007	DATA PROT SUITE ARCHIVE 11-50TB=CA	\$5,100.00	DH	27%	\$3,723.00	\$1,275.00	\$1,173.00	\$1,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,071.00
5	456-109-008	DATA PROT SUITE ARCHIVE 51-150TB=CA	\$4,125.00	DH	27%	\$3,011.25	\$1,031.25	\$948.75	\$866.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$866.25
5	456-109-009	DATA PROT SUITE ARCHIVE 151-250TB=CA	\$3,875.00	DH	27%	\$2,828.75	\$968.75	\$891.25	\$813.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$813.75
5	456-109-010	DATA PROT SUITE ARCHIVE 251-400TB=CA	\$3,575.00	DH	27%	\$2,609.75	\$893.75	\$822.25	\$750.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.75
5	456-109-011	DATA PROT SUITE ARCHIVE 401-1000TB=CA	\$3,500.00	DH	27%	\$2,575.00	\$812.50	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$682.50
5	456-109-012	DATA PROT SUITE ARCHIVE 601-1000TB=CA	\$2,900.00	DH	27%	\$2,117.00	\$725.00	\$667.00	\$609.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$609.00
5	456-109-013	DATA PROT SUITE ARCHIVE 1001TB=CA	\$2,575.00	DH	27%	\$1,879.75	\$643.75	\$592.25	\$540.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.75
5	456-109-014	S1_DX_FOR_WIN_FILE_SYS_MGR_S=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-015	DATA PROT SUITE ARCHIVE 1-10TB=CA	\$6,050.00	DH	27%	\$4,416.50	\$1,512.50	\$1,391.50	\$1,270.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,270.50
5	456-109-420	vREALIZE DATA PROTECTION EXTENSION = IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-423	LICENSE DD OE PER TB CAPACITY ER=CB	\$785.00	DH	27%	\$573.05	\$109.90	\$94.20	\$87.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$87.50
5	456-109-427	LICENSE DD OE PER TB UPG ACTIVE=CB	\$1,750.00	DH	27%	\$1,277.50	\$245.00	\$210.00	\$175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$175.00
5	456-109-428	LICENSE DD OE PER TB UPG ER=CB	\$915.00	DH	27%	\$667.95	\$128.10	\$109.80	\$91.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$91.50
5	456-109-432	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450.00	DH	27%	\$1,058.50	\$203.00	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.00
5	456-109-690	LICENSE BASE DD OE DD7200=IA	\$20,000.00	DH	27%	\$14,600.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00
5	456-109-691	LIC BOOST DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,080.00
5	456-109-692	LICENSE ENCRYPTION DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,080.00
5	456-109-693	LICENSE EXT RETN SW OPT DD7200=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-694	LIC REPLICATOR DD7200=IA	\$60,000.00	DH	27%	\$43,800.00	\$12,000.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,600.00
5	456-109-695	LICENSE RETENTION LOCK COMPL DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,080.00
5	456-109-696	LICENSE RETENTION LOCK GOV DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,080.00
5	456-109-697	LIC VTL_OPEN SYSTEMS DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,080.00
5	456-109-698	LIC VTL_NDMP TAPE SVR ETH DD7200=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-109-716	LICENSE,EXPCAP,DD7200,ABOVE 360TB,UPG=IA	\$40,000.00	DH	27%	\$29,200.00	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,400.00
5	456-109-775	LICENSE,BASE,DD,DE,DD9500=IA	\$20,000.00	DH	27%	\$14,600.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,200.00
5	456-109-776	LIC,ENCRTD,DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-777	LIC,ENCRTD,DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-778	LIC,EXTD,RETN,SW,OPT,DD9500=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-779	LIC,REPLICATOR,DD9500=IA	\$70,000.00	DH	27%	\$51,100.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	456-109-780	LIC,RETENTION,LOCK,COMPLIANCE,DD9500=IA	\$90,000.00	DH	27%	\$65,700.00	\$18,000.00	\$16,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,200.00
5	456-109-781	LIC,RETENTION,LOCK,GOVERNANCE,DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-782	LIC,VTL,OPEN,SYSTEMS,DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-783	LIC,VTL,NDMP,TAPE,SVR,ETH,DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-784	LIC,VTL,IBM,I/O,DD9500=IA	\$72,000.00	DH	27%	\$52,560.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	456-109-785	LIC,EXP,CAP,DD9500,MORE,THAN,540TB=IA	\$50,000.00	DH	27%	\$36,500.00	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,000.00
5	456-109-786	LIC,DD,STORAGE,MIGRATION=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-787	LIC,HA,OPEN,A-P,SYSTEMS,DD9500=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-788	UPG,BOOST,DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-789	LIC,ENCRTD,DD9500,UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-790	LIC,EXTD,RETN,SW,OPT,DD9500,UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-791	LIC,REPLICATOR,DD9500,UPG=IA	\$70,000.00	DH	27%	\$51,100.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	456-109-792	LIC,RETN,LOCK,COMPL,EDTN,DD9500,UPG=IA	\$90,000.00	DH	27%	\$65,700.00	\$18,000.00	\$16,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,200.00
5	456-109-793	LIC,RETN,LOCK,GOV,EDITION,DD9500,UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-794	LIC,VTL,OPEN,SYSTEMS,DD9500,UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-795	LIC,VTL,NDMP,TAPE,SEV,ETH,DD9500,UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-796	LIC,VTL,IBM,I/O,DD9500,UPG=IA	\$72,000.00	DH	27%	\$52,560.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	456-109-797	LIC,VTL,OPEN,SYS,IBM,I/O,DD9500,UPG=IA	\$72,000.00	DH	27%	\$52,560.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	456-109-798	LIC,EXP,CAP,DD9500,ABOVE,540TB,UPG=IA	\$50,000.00	DH	27%	\$36,500.00	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,000.00
5	456-109-799	LIC,DD,STORAGE,MIGRATION,UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-800	LIC,HA,A-P,DD9500,UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-889	UPG,BOOST,DD860=IA	\$19,000.00	DH	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-890	LICENSE,ENCRTD,DD860,UPGRADE=IA	\$19,000.00	DH	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-891	LICENSE,EXTD,RETN,DD860,UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-892	LIC,REPLICATOR,DD860,UPGRADE=IA	\$30,000.00	DH	27%	\$21,900.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-109-893	LIC,RETENTION,LOCK,COMPL,DD860,UPG=IA	\$20,400.00	DH	27%	\$14,892.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	456-109-894	LIC,RETENTION,LOCK,GOV,DD860,UPG=IA	\$20,400.00	DH	27%	\$14,892.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	456-109-895	LIC,VTL,860INCL,1XPCIE,CARD,DP,8G,UPG=IA	\$23,500.00	DH	27%	\$17,155.00	\$4,700.00	\$4,230.00	\$3,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	456-109-896	LIC,VTL,860INCL,2XPCIE,CARD,DP,8G,UPG=IA	\$28,000.00	DH	27%	\$20,440.00	\$5,600.00	\$5,040.00	\$4,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	456-109-897	LIC,VTL,NDMP,TAPE,SVR,ETH,DD860,UPG=IA	\$19,000.00	DH	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-898	LIC,VTL,IBM,I/O,FC,DD860,1XDP,8G,UPG=IA	\$33,000.00	DH	27%	\$24,090.00	\$6,600.00	\$5,940.00	\$5,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	456-109-899	LIC,VTL,IBM,I/O,FC,DD860,2XDP,8G,UPG=IA	\$37,500.00	DH	27%	\$27,375.00	\$7,500.00	\$6,750.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	456-109-900	LIC,VTL,OPEN,SYS,TO,IBM,I/O,DD860=IA	\$9,500.00	DH	27%	\$6,935.00	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	456-109-901	LICENSE,DD860,CAP,EXP,ABOVE,60TB,UPG=IA	\$30,000.00	DH	27%	\$21,900.00	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	456-109-902	UPG,BOOST,DD890=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-903	UPG,BOOST,DD890,CTL2=IA	\$22,500.00	DH	27%	\$16,425.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-904	LICENSE,ENCRTD,DD890,UPGRADE=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-905	LIC,REPLICATOR,DD890,UPGRADE=IA	\$60,000.00	DH	27%	\$43,800.00	\$12,000.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	456-109-906	LIC,REPLICATOR,DD890,CTL2,UPG=IA	\$70,000.00	DH	27%	\$51,100.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	456-109-907	LIC,RETENTION,LOCK,COMPL,DD890,UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-908	LIC,RETENTION,LOCK,GOV,DD890,UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-909	LIC,VTL,890INCL,1XPCIE,CARD,DP,8G,UPG=IA	\$42,500.00	DH	27%	\$31,025.00	\$8,500.00	\$7,650.00	\$6,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,650.00
5	456-109-910	LIC,VTL,890INCL,2XPCIE,CARD,DP,8G,UPG=IA	\$47,000.00	DH	27%	\$34,510.00	\$9,400.00	\$8,460.00	\$7,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,460.00
5	456-109-911	LIC,VTL,NDMP,TAPE,SVR,ETH,DD890,UPG=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	456-109-912	LIC,VTL,IBM,I/O,FC,DD890,1XDP,8G,UPG=IA	\$61,500.00	DH	27%	\$44,895.00	\$12,300.00	\$11,070.00	\$9,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,070.00
5	456-109-913	LIC,VTL,IBM,I/O,FC,DD890,2XDP,8G,UPG=IA	\$66,000.00	DH	27%	\$48,180.00	\$13,200.00	\$11,880.00	\$10,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,880.00
5	456-109-914	LIC,VTL,890INCL,1XPCIE,CARD,DP,8G,CTL2,UPG=IA	\$27,000.00	DH	27%	\$19,710.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	456-109-915	LIC,VTL,OPEN,SYS,TO,IBM,I/O,DD890=IA	\$19,000.00	DH	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-916	LICENSE,DD890,EXPCAP,180T,TO,384T,UPG=IA	\$40,000.00	DH	27%	\$29,200.00	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,800.00
5	456-109-917	UPG,BOOST,DD990=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-918	LICENSE,ENCRTD,DD990,UPGRADE=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-919	LICENSE,EXTD,RETN,DD990,UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-920	LIC,REPLICATOR,DD990,UPGRADE=IA	\$70,000.00	DH	27%	\$51,100.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	456-109-921	LIC,RETENTION,LOCK,COMPL,DD990,UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-922	LIC,RETENTION,LOCK,GOV,DD990,UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-923	LIC,VTL,990INCL,1XPCIE,CARD,DP,8G,UPG=IA	\$49,500.00	DH	27%	\$36,135.00	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	456-109-924	LIC,VTL,990INCL,2XPCIE,CARD,DP,8G,UPG=IA	\$54,000.00	DH	27%	\$39,420.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	456-109-925	LIC,VTL,990INCL,3XPCIE,CARD,DP,8G,UPG=IA	\$58,500.00	DH	27%	\$42,705.00	\$11,700.00	\$10,530.00	\$9,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,530.00
5	456-109-926	LIC,VTL,NDMP,TAPE,SVR,ETH,DD990,UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	456-109-927	LIC,VTL,IBM,I/O,FC,DD990,1XDP,8G,UPG=IA	\$72,000.00	DH	27%	\$52,560.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	456-109-928	LIC,VTL,IBM,I/O,FC,DD990,2XDP,8G,UPG=IA	\$76,500.00	DH	27%	\$55,845.00	\$15,400.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5	456-109-929	LIC,VTL,IBM,I/O,FC,DD990,3XDP,8G,UPG=IA	\$81,000.00</											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	457-000-124	NW OPENVMS STG NODE ALPHA TIER 2 QTY 25	\$0.00	DH	27%	\$0.00	\$46,875.00	\$43,125.00	\$39,375.00	\$0.00	\$0.00	\$0.00	\$43,125.00
5	457-000-125	NW OPENVMS STG NODE ALPHA TIER 3 QTY 1	\$0.00	DH	27%	\$0.00	\$3,500.00	\$3,220.00	\$2,940.00	\$0.00	\$0.00	\$0.00	\$3,220.00
5	457-000-126	NW OPENVMS STG NODE ALPHA TIER 3 QTY 1	\$0.00	DH	27%	\$0.00	\$17,500.00	\$16,100.00	\$14,700.00	\$0.00	\$0.00	\$0.00	\$16,100.00
5	457-000-127	NW OPENVMS STG NODE ALPHA TIER 3 QTY 25	\$0.00	DH	27%	\$0.00	\$87,500.00	\$80,500.00	\$73,500.00	\$0.00	\$0.00	\$0.00	\$80,500.00
5	457-000-128	NW OPENVMS CLNT VAX TIER 1	\$0.00	DH	27%	\$0.00	\$250.00	\$230.00	\$210.00	\$0.00	\$0.00	\$0.00	\$230.00
5	457-000-129	NW FOR OPENVMS FOR VAX TIER 1 QTY 5	\$0.00	DH	27%	\$0.00	\$1,250.00	\$1,150.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$1,150.00
5	457-000-130	NW FOR OPENVMS FOR VAX TIER 1 QTY 25	\$0.00	DH	27%	\$0.00	\$6,250.00	\$5,750.00	\$5,250.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	457-000-131	NW OPENVMS CLNT VAX TIER 1	\$0.00	DH	27%	\$0.00	\$600.00	\$552.00	\$504.00	\$0.00	\$0.00	\$0.00	\$552.00
5	457-000-132	NW FOR OPENVMS FOR VAX TIER 2 QTY 5	\$0.00	DH	27%	\$0.00	\$3,000.00	\$2,760.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$2,760.00
5	457-000-133	NW FOR OPENVMS FOR VAX TIER 2 QTY 25	\$0.00	DH	27%	\$0.00	\$15,000.00	\$13,800.00	\$12,600.00	\$0.00	\$0.00	\$0.00	\$13,800.00
5	457-000-134	NW OPENVMS CLNT VAX TIER 3	\$0.00	DH	27%	\$0.00	\$1,100.00	\$1,012.00	\$924.00	\$0.00	\$0.00	\$0.00	\$1,012.00
5	457-000-135	NW FOR OPENVMS FOR VAX TIER 3 QTY 5	\$0.00	DH	27%	\$0.00	\$5,500.00	\$5,060.00	\$4,620.00	\$0.00	\$0.00	\$0.00	\$5,060.00
5	457-000-136	NW FOR OPENVMS FOR VAX TIER 3 QTY 25	\$0.00	DH	27%	\$0.00	\$27,500.00	\$25,300.00	\$23,100.00	\$0.00	\$0.00	\$0.00	\$25,300.00
5	457-000-206	NW PWRSNAP MOD EMC SYMMETRIX 5TB LIC	\$0.00	DH	27%	\$0.00	\$4,373.75	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	457-000-206	NW PWRSNAP MOD EMC SYMMETRIX DMX 5TB LIC	\$0.00	DH	27%	\$0.00	\$4,373.75	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	457-000-209	NW PWRSNAP MOD EMC CLARION 2TB LIC	\$0.00	DH	27%	\$0.00	\$1,988.75	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	\$1,678.95
5	457-000-502	NW OPENVMS STG NODE INTEGRITY SGL PRO	\$0.00	DH	27%	\$0.00	\$892.25	\$820.87	\$749.49	\$0.00	\$0.00	\$0.00	\$820.87
5	457-100-004	NW AUTOCH UPGRD FROM 1-9 TO 1-16	\$0.00	DH	27%	\$0.00	\$662.50	\$609.50	\$556.50	\$0.00	\$0.00	\$0.00	\$609.50
5	457-100-005	NW AUTOCH UPGRD FROM 1-16 TO 1-20	\$0.00	DH	27%	\$0.00	\$187.50	\$172.50	\$157.50	\$0.00	\$0.00	\$0.00	\$172.50
5	457-100-006	NW AUTOCH UPGRD FROM 1-20 TO 1-32	\$0.00	DH	27%	\$0.00	\$387.50	\$356.50	\$325.50	\$0.00	\$0.00	\$0.00	\$325.50
5	457-100-007	NW AUTOCH UPGRD FROM 1-32 TO 1-40	\$0.00	DH	27%	\$0.00	\$212.50	\$195.50	\$178.50	\$0.00	\$0.00	\$0.00	\$178.50
5	457-100-008	NW AUTOCH UPGRD FROM 1-40 TO 1-64	\$0.00	DH	27%	\$0.00	\$912.50	\$839.50	\$766.50	\$0.00	\$0.00	\$0.00	\$839.50
5	457-100-009	NW AUTOCH UPGRD FROM 1-64 TO 1-128	\$0.00	DH	27%	\$0.00	\$962.50	\$885.50	\$808.50	\$0.00	\$0.00	\$0.00	\$885.50
5	457-100-010	NW AUTOCH UPGRD FROM 1-128 TO 1-256	\$0.00	DH	27%	\$0.00	\$1,650.00	\$1,518.00	\$1,386.00	\$0.00	\$0.00	\$0.00	\$1,518.00
5	457-100-011	NW AUTOCH UPGRD FROM 1-256 TO 1-512	\$0.00	DH	27%	\$0.00	\$2,612.50	\$2,403.50	\$2,194.50	\$0.00	\$0.00	\$0.00	\$2,403.50
5	457-100-012	NW AUTOCH UPGRD FROM 1-512 TO UNLMTD	\$0.00	DH	27%	\$0.00	\$2,475.00	\$2,277.00	\$2,079.00	\$0.00	\$0.00	\$0.00	\$2,277.00
5	457-100-013	NW AUTOCH BUNDLE VTL 10TB	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	457-100-014	NW EMBEDDED STG NODE_EDL	\$0.00	DH	27%	\$0.00	\$637.50	\$586.50	\$535.50	\$0.00	\$0.00	\$0.00	\$535.50
5	457-100-038	NW EMC DISK LIBRARY 10TB CAP	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	457-100-053	NW PWRSNAP MOD EMC RECOVERPOINT CDP 2TB	\$0.00	DH	27%	\$0.00	\$1,998.75	\$1,838.85	\$1,678.95	\$0.00	\$0.00	\$0.00	\$1,678.95
5	457-100-075	NW AUTOCH UPGRD FROM 1-256 TO 1-400	\$0.00	DH	27%	\$0.00	\$1,505.00	\$1,384.60	\$1,264.20	\$0.00	\$0.00	\$0.00	\$1,384.60
5	457-100-076	NW AUTOCH UPGRD FROM 1-400 TO 1-512	\$0.00	DH	27%	\$0.00	\$875.00	\$805.00	\$735.00	\$0.00	\$0.00	\$0.00	\$805.00
5	457-100-077	NW AUTOCH UPGRD FROM 1-512 TO 1-700	\$0.00	DH	27%	\$0.00	\$1,125.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	457-100-078	NW AUTOCH UPGRD FROM 1-700 to 1-UNLMTD	\$0.00	DH	27%	\$0.00	\$1,125.00	\$1,035.00	\$945.00	\$0.00	\$0.00	\$0.00	\$1,035.00
5	457-100-084	NWR 20 CT 10TB B2D VTL5 APP MD AC32 HBSE	\$0.00	DH	27%	\$0.00	\$4,748.75	\$4,368.85	\$3,988.95	\$0.00	\$0.00	\$0.00	\$4,368.85
5	457-100-130	EMC SOURCEONE DISCOVERY MANAGER	\$0.00	DH	27%	\$0.00	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-133	EMC SOURCEONE DISCOVERY MANAGER - FRENCH	\$0.00	DH	27%	\$0.00	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-135	EMC SOURCEONE DISCOVERY MANAGER - GERMAN	\$0.00	DH	27%	\$0.00	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-136	EMC SOURCEONE DISCOVERY MGR - ITALIAN	\$0.00	DH	27%	\$0.00	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-139	EMC SOURCEONE DISCOVERY MGR - SPANISH	\$0.00	DH	27%	\$0.00	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-140	EMC SOURCEONE EMAIL SUPERVISOR	\$0.00	DH	27%	\$0.00	\$7.50	\$6.90	\$6.30	\$0.00	\$0.00	\$0.00	\$6.90
5	457-100-147	NW BUNDLE EMC DL3D MODEL S 10TB CAP	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	457-100-222	NW PWRSNAP MOD EMC SYMMETRIX VMAX 5TB	\$0.00	DH	27%	\$0.00	\$4,373.75	\$4,023.85	\$3,673.95	\$0.00	\$0.00	\$0.00	\$4,023.85
5	457-100-227	NW LICENSING BUNDLE DATA DOMAIN 10TB CAP	\$0.00	DH	27%	\$0.00	\$2,500.00	\$2,300.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$2,300.00
5	457-100-439	NW DATA DOMAIN DEV TYPE ENABLER 7TB CAP	\$0.00	DH	27%	\$0.00	\$2,397.50	\$2,205.70	\$2,013.90	\$0.00	\$0.00	\$0.00	\$2,205.70
5	457-101-192	S1 BUNDLE EXCH_SP_FILES TIER1=UA	\$0.00	DH	27%	\$0.00	\$15.00	\$13.80	\$12.60	\$0.00	\$0.00	\$0.00	\$13.80
5	457-101-193	S1 BUNDLE L_TDM_SP_FILES TIER1=UA	\$0.00	DH	27%	\$0.00	\$15.00	\$13.80	\$12.60	\$0.00	\$0.00	\$0.00	\$13.80
5	457-101-194	S1 BUNDLE EXCH_SP_FILES TIER2=UA	\$0.00	DH	27%	\$0.00	\$9.00	\$8.28	\$7.56	\$0.00	\$0.00	\$0.00	\$8.28
5	457-101-195	S1 BUNDLE L_TDM_SP_FILES TIER2=UA	\$0.00	DH	27%	\$0.00	\$9.00	\$8.28	\$7.56	\$0.00	\$0.00	\$0.00	\$8.28
5	457-101-196	S1 SIDECAR EX_SP_FILES_DM_SUP TIER1=UA	\$0.00	DH	27%	\$0.00	\$27.50	\$25.30	\$23.10	\$0.00	\$0.00	\$0.00	\$25.30
5	457-101-197	S1 SIDECAR L_TDM_SP_FILES_DM_SUP TIER1=UA	\$0.00	DH	27%	\$0.00	\$27.50	\$25.30	\$23.10	\$0.00	\$0.00	\$0.00	\$25.30
5	457-101-198	S1 SIDECAR EX_SP_FILES_DM_SUP TIER2=UA	\$0.00	DH	27%	\$0.00	\$16.50	\$15.18	\$13.86	\$0.00	\$0.00	\$0.00	\$15.18
5	457-101-199	S1 SIDECAR L_TDM_SP_FILES_DM_SUP TIER2=UA	\$0.00	DH	27%	\$0.00	\$16.50	\$15.18	\$13.86	\$0.00	\$0.00	\$0.00	\$15.18
5	457-101-279	Data Prot Suite Archive 11-50TB=CA	\$0.00	DH	27%	\$0.00	\$1,275.00	\$1,173.00	\$1,071.00	\$0.00	\$0.00	\$0.00	\$1,173.00
5	457-101-280	Data Prot Suite Archive 51-150TB=CA	\$0.00	DH	27%	\$0.00	\$1,031.25	\$948.75	\$866.25	\$0.00	\$0.00	\$0.00	\$948.75
5	457-101-281	Data Prot Suite Archive 151-250TB=CA	\$0.00	DH	27%	\$0.00	\$968.75	\$891.25	\$813.75	\$0.00	\$0.00	\$0.00	\$891.25
5	457-101-282	Data Prot Suite Archive 251-400TB=CA	\$0.00	DH	27%	\$0.00	\$893.75	\$822.25	\$750.75	\$0.00	\$0.00	\$0.00	\$822.25
5	457-101-283	Data Prot Suite Archive 401-600TB=CA	\$0.00	DH	27%	\$0.00	\$812.50	\$747.50	\$682.50	\$0.00	\$0.00	\$0.00	\$747.50
5	457-101-284	Data Prot Suite Archive 601-1000TB=CA	\$0.00	DH	27%	\$0.00	\$725.00	\$667.00	\$609.00	\$0.00	\$0.00	\$0.00	\$667.00
5	457-101-285	Data Prot Suite Archive 1001TB=CA	\$0.00	DH	27%	\$0.00	\$643.75	\$592.25	\$540.75	\$0.00	\$0.00	\$0.00	\$592.25
5	457-101-286	S1_DX_FOR_WIN_FILE_SYS_MGR_S=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-287	S1_DX_FOR_WIN_FILE_SYS_MGR_C=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-547	DATA PROT SUITE ARCHIVE 1-10TB=CA	\$0.00	DH	27%	\$0.00	\$1,512.50	\$1,391.50	\$1,270.50	\$0.00	\$0.00	\$0.00	\$1,391.50
5	458-000-189	AVAMAR BACKUP AND RECOVERY SW	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-203	VIPI SRM for DATA DOM=IC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-396	NW Family of Capacity Licenses	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-850	SOURCEONE CAPACITY BUNDLES	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-851	SOURCEONE ARCHIVING PRODUCTS	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-882	EMC DATA PROTECTION SUITE FOR BACKUP	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-883	EMC DATA PROTECTION SUITE FOR ARCHIVE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-961	CloudBoost for NetWorker	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-976	AVAMAR VCD PLUGIN	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-302	NW SOURCE CAP 1TB LICENSE TIER 6=CA	\$6,000.00	DH	27%	\$4,380.00	\$1,500.00	\$1,380.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	458-001-324	vREALIZE DATA PROTECTION EXTENSION	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-412	DD7200 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-413	DD7200 OE APPLICATION SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-414	DD7200 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-421	DD8500 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-422	DD8500 OE APPLICATION SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-423	DD8500 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-437	DD860 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-438	DD890 OE APPLICATION SOFTWARE UPGRADE	\$0.00										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	458-001-446	vRealize Data Protection Extn for AV=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-480	DD990 OE APPLICATION SOFTWARE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-481	EMC Granular Recovery for Microsoft=IC	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-507	ESA for Avamar	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-522	DD RAW SHELF CAPACITY LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-523	DD ITB CAPACITY LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-523	DD SHELF CAPACITY LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-769	OpenStack DP Extn	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-803	vRealize Data Protection Extn for AV	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-873	DD CLOUD TIER LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-961	AVAMAR G BACKUP AND RECOVERY SW	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-983	vRealize DP Extension 4.0	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-984	vCloud Director	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-002	NW 9.1 UPGRADE ENTITLEMENT	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-004	NW 9.1 SOURCE CAPACITY	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-005	vRealize DP Ext 4.0 for NetWorker	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-015	Multiple Systems Management	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-061	AVE G VDP Promotion	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-170	Avamar H Backup and Recovery SW	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-173	NW 9.2 Source Capacity Qty 1=CA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-174	NW 9.2 Upgrade Entitlement=EA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-183	DD7200 OE Application Software Upgrade	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-187	DD Raw Shelf Capacity License	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-188	DD ITB Capacity License	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-189	DD ER To ACT Raw Shelf Capacity License	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-329	SourceOne for Email Management	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-330	SourceOne for Discovery Manager	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-331	SourceOne For Microsoft SharePoint	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-332	SourceOne File Systems	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-333	SourceOne for MS SharePoint Stor Mgmt	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-334	SourceOne for InPlace Migration	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-335	SourceOne for Email Supervisor	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-336	SourceOne for MS SharePoint Add-On	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADS-OPT-DD	DATA DOMAIN BACKUP TARGET	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-BST-DOCS2N	DOCS LICENSE BOOST, S2	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD-BST-DOCS3N	DOCS LICENSE BOOST, S3N	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DDOS-DOC-A4N	DOCS DD OS DOC, A4	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DDOS-DOC-A4N-X	DOCS DD OS DOC, A4 LATEST FACTORY REL=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL3D-15OST-L	DL3D 1500 OST SOFTWARE LICENSE	\$0.00	DH	27%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	DL3D-15UPTT-L	DL3D 1500 AUTO TAPE ARCHIVING LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL3D-3KOPT-L	DL3D 3000 OST SOFTWARE LICENSE	\$0.00	DH	27%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	DL-3DP2T	DIRECT PATH TO TAPE OPTION FOR NBU 6.5 a	\$0.00	DH	27%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	DL-3DREP1500	DL3D 1500 REPLICATION OPTION	\$0.00	DH	27%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	DL-3DREP3000	DL3D 3000 REPLICATION OPTION	\$0.00	DH	27%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	DL-3DREP4000	3D4000 REPLICATION OPTION	\$0.00	DH	27%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	DL-3DVTL1500	DL3D 1500 VTL OPTION	\$0.00	DH	27%	\$0.00	\$1,600.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,440.00
5	DL-3DVTL3000	DL3D 3000 VTL OPTION	\$0.00	DH	27%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	DL-ACTIVE	ACTIVE ENGINE FAIL-OVER SFTW OPT	\$0.00	DH	27%	\$0.00	\$8,000.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	DL-IPCOPY	REMOTE COPY SOFTWARE OPTON	\$0.00	DH	27%	\$0.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	DLM120-REP2-L	DLM120 REPLICATOR V2 LICENSE	\$0.00	DH	27%	\$0.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DLM120-SC-L	DLM120 UNIX NFS LICENSE	\$0.00	DH	27%	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	DLM3-CAPTBL-L	DLM3 VNX STORAGE CAPACITY LICENSE	\$0.00	DH	27%	\$0.00	\$0.00	\$145.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.08
5	DLM3-CAPTBL-L-CF	DLM3 VNX STORAGE CAPACITY LICENSE	\$806.00	DH	27%	\$588.38	\$161.20	\$145.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145.08
5	DLM3-REPL	DLM3 VNX REPLICATOR LICENSE	\$0.00	DH	27%	\$0.00	\$11,576.20	\$13,118.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,118.58
5	DLM3-REPL-CF	DLM3 VNX REPLICATOR LICENSE	\$72,861.00	DH	27%	\$53,203.13	\$14,538.40	\$13,084.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,084.56
5	DLM3-VNX-L	DLM3 VNX USAGE LICENSE	\$0.00	DH	27%	\$0.00	\$14,538.40	\$13,084.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,084.56
5	DLM3-VNX-L-CF	DLM3 VNX USAGE LICENSE	\$72,692.00	DH	27%	\$53,065.16	\$14,538.40	\$13,084.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,084.56
5	DLM3-VTEOS	DLM GEN3 OPERATING SYSTEM LICENSE	\$97,500.00	DH	27%	\$71,175.00	\$19,500.00	\$17,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,550.00
5	DLM3-WORM	DLM3 VNX FLR LICENSE	\$4,973.00	DH	27%	\$3,629.56	\$994.40	\$894.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$894.96
5	DLM4-8KVTEOS	DLM8100 - VTE Operating System license	\$0.00	DH	27%	\$0.00	\$19,600.00	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,640.00
5	DLM4-8KVTEOS-CF	DLM8100 - VTE OPERATING SYSTEM LICENSE	\$98,000.00	DH	27%	\$71,540.00	\$19,600.00	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,640.00
5	DLM4-8KVTEOSU	DLM8100 - VTE OS license Upgrade	\$0.00	DH	27%	\$0.00	\$19,600.00	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,640.00
5	DLM4-8KVTEOSU-CF	DLM8100 - VTE OS LICENSE UPGRADE	\$98,000.00	DH	27%	\$71,540.00	\$19,600.00	\$17,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,640.00
5	DLM4-QVL	Dlm Global Virtual Library License =MA	\$50,000.00	DH	27%	\$36,500.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	DLM8K-VTEOS	DLM GEN3 - VTE OPERATING SYSTEM LICENSE	\$97,500.00	DH	27%	\$71,175.00	\$19,500.00	\$17,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,550.00
5	DLM-8P10G6740	Dlm Brocade VDX6740 8-port 10G upg =MA	\$4,400.00	DH	27%	\$3,212.00	\$880.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.00
5	DLM960-REP2-L	DLM960 REPLICATOR V2 LICENSE	\$0.00	DH	27%	\$0.00	\$6,220.00	\$5,598.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,598.00
5	DL-MEDIA-MGR	NetBackup Media Mgr Software Option	\$0.00	DH	27%	\$0.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DL-MGR-L	DLM MANAGER ADVANCED LICENSE	\$11,600.00	DH	27%	\$8,468.00	\$2,320.00	\$2,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,088.00
5	DL-NODEMGR	NETWORKER NODE MGR SFTW OPT	\$0.00	DH	27%	\$0.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	DL-STKACSL	STK ACSLS SOFTWARE OPTION	\$0.00	DH	27%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	DL-TAPECACHE	TAPE CACHING OPTION FOR EDL	\$0.00	DH	27%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	L-880-XCAP	LICENSE:DD860 CAP EXP.MORE THAN 60TB	\$0.00	DH	27%	\$0.00	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,800.00
5	L-880XCAP-B	LICENSE:DD860 CAP EXP.MORE THAN 60TB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-890AU384T	LICENSE:DD890 CAP EXP KIT.MORE THAN 180T	\$0.00	DH	27%	\$0.00	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,400.00
5	L-ASN	LICENSE ARCHIVE STORE, 4500,6200	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BST-690	LICENSE: BOOST; DD890	\$0.00	DH	27%	\$0.00	\$4,500.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	L-BST-990	LICENSE:BOOST:DD990	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-DDOE-CAP-ER	LICENSE DD OE PER TB CAPACITY ER=CB	\$785.00	DH	27%	\$573.05	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$0.00	\$125.60
5	L-DDOE-CAP-ER-NC	LICENSE DD OE PER TB CAPACITY ER=CB	\$785.00	DH	27%	\$573.05	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$0.00	\$125.60
5	L-DDOE-DD7200	LICENSE BASE DD OE DD7200=IA	\$20,000.00	DH	27%	\$14,600.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,200.00
5	L-DDOE-DD9500	LICENSE BASE DD OE DD9500=IA	\$20,000.00	DH	27%	\$14,600.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,200.00
5	L-DDOE-DD990	LICENSE BASE DD OE DD990=IA	\$0.00	DH	27%	\$0.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,200.00
5	L-DDOE-HICAP-ACT	LICENSE DD OE PER TB CAPACITY ACT=CB	\$1,450.00	DH	27%	\$1,058.50	\$203.00	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.00
5	L-DDOE-HICAP-ACTNC	LICENSE DD OE PER TB HI CAPACITY ACT=CB	\$1,450.00	DH	27%	\$1,058.50	\$203.00	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232.00
5	L-DD-SMIG	LIC DD STORAGE MIGRATION=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-DLM6000	LICENSE: DEDUPE STORAGE FOR DLM; DD890	\$0.00	DH	27%	\$0.00	\$10,000.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	L-DLM8100	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50,000.00	DH	27%	\$36,500.00	\$10,000.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	L-DLM8100N-CF	LICENSE DLM8100 DEDUPE STORAGE =IA	\$50,000.00	DH	27%	\$36,500.00	\$10,000.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	L-ENC-690	LICENSE:ENCRYPTION,DD690G	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-ENC-690G	LICENSE:ENCRYPTION,DD690G	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-ENC-7200	LICENSE:ENCRYPTION,DD7200	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-ENC-860	LICENSE:ENCRYPTION, DD860	\$0.00	DH	27%	\$0.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-ENC-860G	LICENSE:ENCRYPTION,DD860G	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-ENC-890	LICENSE:ENCRYPTION,DD890	\$0.00	DH	27%	\$0.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-ENC-9500	LIC ENCRYPTION DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-ENC-990	LICENSE:ENCRYPTION,DD990	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-ER-7200	LICENSE:EXTENDED RETENTION SW OPT,DD7200	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-ER-9500	LIC EXTENDED RETENTION SW OPT DD9500=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-GWSTOR-3	LICENSE: GATEWAY STORAGE, LEVEL 3; 143TB	\$0.00	DH	27%	\$0.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	L-GWSTOR-L2	LICENSE: GATEWAY STORAGE, LEVEL 2;71TB	\$0.00	DH	27%	\$0.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	L-HA-9500	LIC HA OPEN A/P SYSTEMS DD9500=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-MC-10	LICENSE:DDMC-10,ADDITIONAL SYSTEMS	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-MC-5	LICENSE:DDMC-5,ADDITIONAL SYSTEMS	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-MC-BASE	LICENSE:DDMC-BASE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-MC-BASE-CF	LICENSE:DDMC-BASE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-OST-690	LICENSE: OPENSTORAGE (OST); DD690	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-OST-690G	LICENSE: OPENSTORAGE (OST); DD690G	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-OST-860	LICENSE: OPENSTORAGE (OST); DD860	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-OST-860G	LICENSE: OPENSTORAGE (OST); DD860G	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-OSTC2-880	LICENSE: OPENSTORAGE (OST); DD880;CTRL 2	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-REP-690	LICENSE: REPLICATOR; DD690	\$0.00	DH	27%	\$0.00	\$7,000.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	L-REP-690G	LICENSE: REPLICATOR; DD690G	\$0.00	DH	27%	\$0.00	\$7,000.00	\$6,300.00	\$5,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00
5	L-REP-7200	LICENSE:REPLICATOR,DD7200	\$60,000.00	DH	27%	\$43,800.00	\$12,000.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	L-REP-860	LICENSE: REPLICATOR; DD860	\$0.00	DH	27%	\$0.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	L-REP-860G	LICENSE: REPLICATOR; DD860G	\$0.00	DH	27%	\$0.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	L-REP-890	LICENSE:REPLICATOR,DD890	\$0.00	DH	27%	\$0.00	\$12,000.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	L-REP-9500	LIC REPLICATOR DD9500=IA	\$70,000.00	DH	27%	\$51,100.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	L-REP-990	LICENSE:REPLICATOR,DD990	\$0.00	DH	27%	\$0.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	L-RL-690	LICENSE: RETENTION LOCK; DD690	\$0.00	DH	27%	\$0.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	L-RL-690G	LICENSE: RETENTION LOCK; DD690G	\$0.00	DH	27%	\$0.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	L-RL-860	LIC:RETENTION LOCK GOV EDITION,DD860	\$0.00	DH	27%	\$0.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	L-RL-860G	LICENSE: RETENTION LOCK; DD860G	\$0.00	DH	27%	\$0.00	\$11,000.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	L-RL-890	LIC:RETENTION LOCK GOV EDITION,DD890	\$0.00	DH	27%	\$0.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-RL-990	LIC:RETENTION LOCK GOV EDITION,DD990	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-RLC-7200	LICENSE:RETENTION LOCK COMPLIANCE,DD7200	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-RLC-860	LIC:RETENTION LOCK COMPL EDITN,DD690	\$0.00	DH	27%	\$0.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	L-RLC-890	LIC:RETENTION LOCK COMPL EDITN,DD890	\$0.00	DH	27%	\$0.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-RLC-9500	LIC:RETENTION LOCK COMPLIANCE DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-RLC-990	LIC:RETENTION LOCK COMPL EDITN,DD990	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-RLG-7200	LICENSE:RETENTION LOCK GOVERNANCE,DD7200	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-RLG-9500	LIC RETENTION LOCK GOVERNANCE DD9500=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-VTL-690-1	LIC:VTL,690, INCL 1XPICIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	L-VTL-690-2	LIC:VTL,690, INCL 2XPICIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	L-VTL690-E	LIC:VTL,NDMP TAPE SVR,ETH,DD690	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-VTL690-F1	LIC:VTL,IBM I/OS,FC,DD690,1XPICIE,DP,4G	\$0.00	DH	27%	\$0.00	\$7,650.00	\$6,885.00	\$6,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,885.00
5	L-VTL690-F2	LIC:VTL,IBM I/OS,FC,DD690,2XPICIE,DP,4G	\$0.00	DH	27%	\$0.00	\$8,550.00	\$7,695.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,695.00
5	L-VTL-690G1	LIC:VTL,690G, INCL 1XPICIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	L-VTL-690G2	LIC:VTL,690G, INCL 2XPICIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	L-VTL-7200E	LICENSE:VTL, OPEN SYSTEMS,DD7200	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-VTL-7200F	LICENSE:VTL,NDMP TAPE SVR,ETH,DD7200	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	L-VTL-7200F	LICENSE:VTL,IBM I/OS,DD7200	\$57,000.00	DH	27%	\$41,610.00	\$11,400.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	L-VTL-860-1	LIC:VTL,860, INCL 1XPICIE CARD,DP,8G	\$0.00	DH	27%	\$0.00	\$4,700.00	\$4,230.00	\$3,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	L-VTL-860-2	LIC:VTL,860, INCL 2XPICIE CARD,DP,8G	\$0.00	DH	27%	\$0.00	\$5,600.00	\$5,040.00	\$4,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	L-VTL860-E	LIC:VTL,NDMP TAPE SVR,ETH,DD860	\$0.00	DH	27%	\$0.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-VTL860-F1	LIC:VTL,IBM I/OS,FC,DD860,1XPICIE,DP,8G	\$0.00	DH	27%	\$0.00	\$6,600.00	\$5,940.00	\$5,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	L-VTL860-F2	LIC:VTL,IBM I/OS,FC,DD860,2XPICIE,DP,8G	\$0.00	DH	27%	\$0.00	\$7,500.00	\$6,750.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	L-VTL-880G1	LIC:VTL,880G, INCL 1XPICIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	L-VTL-880G2	LIC:VTL,880G, INCL 2XPICIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	L-VTL880G81	LIC:VTL,880G, INCL 1XPICIE CARD,DP,8G	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	L-VTL880G82	LIC:VTL,880G, INCL 2XPICIE CARD,DP,8G	\$0.00	DH	27%	\$0.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	L-VTL-890-1	LICENSE:VTL,DD890,INCL 1X PCIE CARD,DP,8G	\$0.00	D										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	L-VTL-990-2	LIC,VTL,990, INCL 2XPCIE CARD,DP,8G	\$0.00	DH	27%	\$0.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	L-VTL-990-3	LIC,VTL,990, INCL 3XPCIE HARD,DP,8G	\$0.00	DH	27%	\$0.00	\$11,700.00	\$10,530.00	\$9,360.00	\$0.00	\$0.00	\$0.00	\$10,530.00
5	L-VTL-990-E	LIC,VTL,NMIP TAPE SVR,FTHRD,DP,900	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	L-VTL990-F1	LIC,VTL,IBM I/OS,FC,DD990,1XPCIE,DP,8G	\$0.00	DH	27%	\$0.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	L-VTL990-F2	LIC,VTL,IBM I/OS,FC,DD990,2XPCIE,DP,8G	\$0.00	DH	27%	\$0.00	\$15,300.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5	L-VTL990-F3	LIC,VTL,IBM I/OS,FC,DD990,3XPCIE,DP,8G	\$0.00	DH	27%	\$0.00	\$16,200.00	\$14,580.00	\$12,960.00	\$0.00	\$0.00	\$0.00	\$14,580.00
5	L-XCAP7200	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	\$40,000.00	DH	27%	\$29,200.00	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$6,400.00
5	L-XCAP7200-B	LICENSE,EXP CAP,DD7200,MORE THAN 360TB	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP9500	LIC,EXP CAP,DD9500,MORE THAN 540TB=IA	\$50,000.00	DH	27%	\$36,500.00	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$8,000.00
5	L-XCAP9500-B	LIC,EXP CAP,DD9500,MORE THAN 570TB=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP990	LICENSE,EXP CAP,DD990,MORE THAN 360TB	\$0.00	DH	27%	\$0.00	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$8,000.00
5	S1-CTA-VE	S1 CPCTY BDL CTA-VE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-CTA-VE-HA	S1 CPCTY BDL CTA-VE-HA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-LS	S1 LIC SQL	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-1TB-ER-ACT	LICENSE ES30 1TB ER TO ACTIVE UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$1,904.00	\$1,632.00	\$1,360.00	\$0.00	\$0.00	\$0.00	\$2,176.00
5	U-2TB-ER-ACT	LICENSE ES30 2TB ER TO ACTIVE UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$3,220.00	\$2,760.00	\$2,300.00	\$0.00	\$0.00	\$0.00	\$3,680.00
5	U-3TB-ER-ACT	LICENSE ES30 3TB ER TO ACTIVE UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$5,220.00	\$4,500.00	\$3,750.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	U-3TB-ER-ACT-DS60	LICENSE DS60 3TB ER TO ACTIVE UPGRADE=IA	\$37,500.00	DH	27%	\$27,375.00	\$5,250.00	\$4,500.00	\$3,750.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	U-4TB-ER-ACT	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$49,900.00	DH	27%	\$36,427.00	\$6,986.00	\$5,988.00	\$4,990.00	\$0.00	\$0.00	\$0.00	\$7,984.00
5	U-4TB-ER-ACT-DS60	LICENSE DS60 4TB ER TO ACTIVE UPGRADE=IA	\$49,900.00	DH	27%	\$36,427.00	\$6,986.00	\$5,988.00	\$4,990.00	\$0.00	\$0.00	\$0.00	\$7,984.00
5	U-860-XCAP	LICENSE,DD860,CAP,EXP,MORE THAN 60TB,UPG	\$30,000.00	DH	27%	\$21,900.00	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$4,800.00
5	U-880U192T	UPGRADE,LIC, DD880 EXP CAP 97T TO 192T	\$50,000.00	DH	27%	\$36,500.00	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$8,000.00
5	U-890AU384T	LICENSE,DD890,EXPCAP180T TO 384T,UPGRADE	\$40,000.00	DH	27%	\$29,200.00	\$5,600.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$6,400.00
5	U-ARCH880	LICENSE,EXTENDED RETENTION,DD880,UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ARCH990	LICENSE,ARCHIVER,DD990,UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BST-690	UPGRADE,LICENSE,BOOST,DD690	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-BST-690G	UPGRADE,LICENSE,BOOST,DD690G	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-BST-7200	LICENSE,BOOST,DD7200,UPGRADE	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	U-BST-7200-CF	License,Boost,DD7200,Upgrade=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	U-BST-880	UPGRADE,LICENSE,BOOST,DD880	\$0.00	DH	27%	\$0.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-BST-880G	UPGRADE,LICENSE,BOOST,DD880G	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-BST-880G	UPGRADE,LICENSE,BOOST,DD880G	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-BST-890	UPGRADE,LICENSE,BOOST,DD890	\$0.00	DH	27%	\$0.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	U-BST-9500	LIC BOOST,DD9500,UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-BST-990	LICENSE,BOOST,DD990,UPGRADE	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-DDOE-ACT	LICENSE,DD OE PER TB UPG ACTIVE=CB	\$1,750.00	DH	27%	\$1,277.50	\$245.00	\$210.00	\$175.00	\$0.00	\$0.00	\$0.00	\$280.00
5	U-DDOE-ACT-MCAP	License,DD OE Per TB UPG Active=CB	\$1,750.00	DH	27%	\$1,277.50	\$245.00	\$210.00	\$175.00	\$0.00	\$0.00	\$0.00	\$280.00
5	U-DDOE-ACT-NC	LICENSE,DD OE PER TB UPG ACTIVE=CB	\$1,750.00	DH	27%	\$1,277.50	\$245.00	\$210.00	\$175.00	\$0.00	\$0.00	\$0.00	\$280.00
5	U-DDOE-ER	LICENSE,DD OE PER TB UPG ER=CB	\$915.00	DH	27%	\$667.95	\$128.10	\$109.80	\$91.50	\$0.00	\$0.00	\$0.00	\$146.40
5	U-DDOE-ER-CF	LICENSE,DD OE PER TB UPG ER=CB	\$915.00	DH	27%	\$667.95	\$128.10	\$109.80	\$91.50	\$0.00	\$0.00	\$0.00	\$146.40
5	U-DD-SMIG	LIC,DD STORAGE MIGRATION UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DD-SMIG-NC	LICENSE,DD STORAGE MIGRATION UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DLM660	UPG,LIC,DEDUPE STORAGE FOR DLM,DD880	\$0.00	DH	27%	\$0.00	\$10,000.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	U-ENC-690	UPGRADE,LICENSE,ENCRYPTION,DD690	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-ENC-690G	UPGRADE,LICENSE,ENCRYPTION,DD690G	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-ENC-7200	LICENSE,ENCRYPTION,DD7200,UPGRADE	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	U-ENC-7200-CF	License,Encryption,DD7200,Upgrade=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	U-ENC-880	LICENSE,ENCRYPTION,DD880,UPGRADE	\$0.00	DH	27%	\$0.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-ENC-880G	UPGRADE,LICENSE,ENCRYPTION,DD880G	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-ENC-880G	UPGRADE,LICENSE,ENCRYPTION,DD880G	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-ENC-950	LICENSE,ENCRYPTION,DD950,UPGRADE	\$0.00	DH	27%	\$0.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	U-ENC-9500	LIC ENCRYPTION DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-ENC-990	LICENSE, ENCRYPTION,DD990,UPGRADE	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-ER-790	LICENSE,EXTD RETN SW OPT,DD7200,UPGRADE	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ER-7200-CF	License,Extd Retn SW Opt,DD7200,Upgr=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ER-9500-CF	LIC,EXTD RETN SW OPT,DD9500,UPGRADE=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-GW-L2TOL3	UPG,LIC,GWAYSTOR,71TB LEV2 TO 143TB LEV3	\$0.00	DH	27%	\$0.00	\$8,000.00	\$7,200.00	\$6,400.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5	U-GWSTOR-3	UPG,LICENSE,GATEWAYSTORAGE,LEVEL 3-143TB	\$0.00	DH	27%	\$0.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-GWSTOR-L2	UPG,LICENSE,GATEWAYSTORAGE,LEVEL 2,71TB	\$0.00	DH	27%	\$0.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	U-HA-9500	LIC HA A-P DD9500 UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-HA-9500-CF	LIC HA A-P DD9500 UPG=IA	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-IOSUP690	LIC,VTL,OPEN SYS TO IBM I/OS,DD690,UPG	\$0.00	DH	27%	\$0.00	\$2,250.00	\$2,025.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	U-IOSUP690G	LIC,VTL,OPEN SYS TO IBM I/OS,DD690G,UPG	\$0.00	DH	27%	\$0.00	\$2,250.00	\$2,025.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	U-IOSUP7200	LIC,VTL,OPEN SYS TO IBM I/OS,DD7200,UPG	\$19,000.00	DH	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-IOSUP7200-CF	Lic Vtl Open Sys IBM IOS DD7200 Upg=IA	\$19,000.00	DH	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-IOSUP880	LIC,VTL,OPEN SYS TO IBM I/OS,DD880,UPG	\$0.00	DH	27%	\$0.00	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	U-IOSUP880G	LIC,VTL,OPEN SYS TO IBM I/OS,DD880G,UPG	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-IOSUP890	LIC,VTL,OPEN SYS TO IBM I/OS,DD890,UPG	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-IOSUP9500	LIC VTL,OPEN SYS IBM IOS DD9500 UPG=IA	\$0.00	DH	27%	\$0.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-IOSUP9500-CF	LIC VTL,OPEN SYS IBM IOS DD9500 UPG=IA	\$27,000.00	DH	27%	\$19,710.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-IOSUP990	LIC,VTL,OPEN SYS TO IBM I/OS,DD990,UPG	\$22,500.00	DH	27%	\$16,425.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-MC-10	LICENSE,DMC-10,ADDITIONAL SYSTEMS,UPGR	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-MC-5	LICENSE,DMC-5,ADDITIONAL SYSTEMS,UPGR	\$0.00	DH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-OST-690	UPGRADE,LICENSE,OPENSTORAGE(OST),DD690	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-OST-690G	UPGRADE,LICENSE,OPENSTORAGE(OST),DD690G	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-OST-880	UPGRADE,LICENSE,OPENSTORAGE(OST),DD880	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-OST-880G	UPGRADE,LICENSE,OPENSTORAGE(OST),DD880G	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-OSTC2-880	UPG,LIC,OPENSTORAGE(OST),DD880,CTRL 2	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-REP-690	UPGRADE, LICENSE, REPLICATOR, DD690	\$0										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	U-REP-860	LICENSE, REPLICATOR, DD860,UPGRADE	\$0.00	DH	27%	\$0.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	U-REP-880	UPGRADE, LICENSE, REPLICATOR, DD880	\$0.00	DH	27%	\$0.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-REP-880G	UPGRADE, LICENSE, REPLICATOR, DD880G	\$0.00	DH	27%	\$0.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-REP-890	LICENSE, REPLICATOR, DD890,UPGRADE	\$0.00	DH	27%	\$0.00	\$12,000.00	\$10,800.00	\$9,600.00	\$0.00	\$0.00	\$0.00	\$10,800.00
5	U-REP-9500	LIC REPLICATOR DD9500 UPG=IA	\$70,000.00	DH	27%	\$51,100.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-REP-990	LICENSE, REPLICATOR, DD990,UPGRADE	\$70,000.00	DH	27%	\$51,100.00	\$14,000.00	\$12,600.00	\$11,200.00	\$0.00	\$0.00	\$0.00	\$12,600.00
5	U-RL-690	LIC,RETENTION LOCK GOV EDITION,DD690,UPG	\$0.00	DH	27%	\$0.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-RL-690G	LIC,RETENTION LOCKGOV EDITION,DD690G,UPG	\$0.00	DH	27%	\$0.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-RL-860	LIC,RETENTION LOCK GOV EDITION,DD860,UPG	\$0.00	DH	27%	\$0.00	\$4,800.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	U-RL-880	LIC,RETENTION LOCK GOV EDITION,DD880,UPG	\$0.00	DH	27%	\$0.00	\$4,800.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	U-RL-880G	LIC,RETENTION LOCKGOV EDITION,DD880G,UPG	\$0.00	DH	27%	\$0.00	\$11,000.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	U-RL-890	LIC,RETENTION LOCK GOV EDITION,DD890,UPG	\$0.00	DH	27%	\$0.00	\$0.00	\$8,400.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$8,400.00
5	U-RL-990	LIC,RETENTION LOCK GOV EDITION,DD990,UPG	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-RLC-690	LIC,RETENTION LOCK COMPL EDITN,DD690,UPG	\$24,000.00	DH	27%	\$17,520.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-RLC-7200	LIC,RETENTION LOCK COMPL EDTN,DD7200,UPG	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-RLC-7200-CF	Lic,Retention Lock Compl,DD7200,Upgr=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-RLC-860	LIC,RETENTION LOCK COMPL EDITN,DD860,UPG	\$0.00	DH	27%	\$0.00	\$4,800.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	U-RLC-880	LIC,RETENTION LOCK COMPL EDITN,DD880,UPG	\$0.00	DH	27%	\$0.00	\$11,000.00	\$9,900.00	\$8,800.00	\$0.00	\$0.00	\$0.00	\$9,900.00
5	U-RLC-890	LIC,RETENTION LOCK COMPL EDITN,DD890,UPG	\$0.00	DH	27%	\$0.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-RLC-9500	LIC RETN LOCK COMPL EDTN DD9500 UPG=IA	\$90,000.00	DH	27%	\$65,700.00	\$18,000.00	\$16,200.00	\$14,400.00	\$0.00	\$0.00	\$0.00	\$16,200.00
5	U-RLC-990	LIC,RETENTION LOCK COMPL EDITN,DD990,UPG	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-RLG-7200	LIC,RETENTION LOCK GOV EDITION,DD7200,UPG	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-RLG-7200-CF	Lic,Retention Lock Gov Edit,DD7200,Upgr=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-RLG-9500	LIC RETN LOCK GOV EDITION DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL-690-1	UPG,LIC,VTL,690, INCL 1XPCIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL-690-2	UPG,LIC,VTL,690, INCL 2XPCIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	U-VTL690-E	LIC,VTL,NDMP TAPE SVR,ETH,DD690,UPG	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-VTL690-F1	LIC,VTL,IBM I/OS,FC,DD690,1XDP,4G,UPG	\$0.00	DH	27%	\$0.00	\$7,650.00	\$6,885.00	\$6,120.00	\$0.00	\$0.00	\$0.00	\$6,885.00
5	U-VTL690-F2	LIC,VTL,IBM I/OS,FC,DD690,2XDP,4G,UPG	\$0.00	DH	27%	\$0.00	\$8,550.00	\$7,695.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$7,695.00
5	U-VTL-690G1	UPG,LIC,VTL,690G, INCL 1XPCIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL-690G2	UPG,LIC,VTL,690G, INCL 2XPCIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	U-VTL690G-E	LIC,VTL,NDMP TAPE SVR,ETH,DD690G,UPG	\$0.00	DH	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	U-VTL690GF1	LIC,VTL,IBM I/OS,FC,DD690G,1XDP,4G,UPG	\$0.00	DH	27%	\$0.00	\$7,650.00	\$6,885.00	\$6,120.00	\$0.00	\$0.00	\$0.00	\$6,885.00
5	U-VTL690GF2	LIC,VTL,IBM I/OS,FC,DD690G,2XDP,4G,UPG	\$0.00	DH	27%	\$0.00	\$8,550.00	\$7,695.00	\$6,840.00	\$0.00	\$0.00	\$0.00	\$7,695.00
5	U-VTL-7200	LIC,VTL,OPEN SYSTEMS,DD7200,UPGRADE	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-VTL-7200-CF	Lic,Vtl,Open Systems,DD7200,Upgrade=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-VTL-7200E	LIC,VTL,NDMP TAPE SERVER,ETH,DD7200,UPGR	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-VTL-7200E-CF	Lic,Vtl,Ndmp Tape Svr,Eth,DD7200,Upgr=IA	\$38,000.00	DH	27%	\$27,740.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-VTL-7200F	LIC,VTL,IBM I/OS,DD7200,UPGRADE	\$57,000.00	DH	27%	\$41,610.00	\$11,400.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	U-VTL-7200F-CF	Lic,Vtl,IBM I/OS,DD7200,Upgrade=IA	\$57,000.00	DH	27%	\$41,610.00	\$11,400.00	\$10,260.00	\$9,120.00	\$0.00	\$0.00	\$0.00	\$10,260.00
5	U-VTL-860-1	LIC,VTL,860, INCL 1XPCIE CARD,DP,8G,UPG	\$0.00	DH	27%	\$0.00	\$4,700.00	\$4,230.00	\$3,760.00	\$0.00	\$0.00	\$0.00	\$4,230.00
5	U-VTL-860-2	LIC,VTL,860, INCL 2XPCIE CARD,DP,8G,UPG	\$0.00	DH	27%	\$0.00	\$5,600.00	\$5,040.00	\$4,480.00	\$0.00	\$0.00	\$0.00	\$5,040.00
5	U-VTL860-E	LIC,VTL,NDMP TAPE SVR,ETH,DD860,UPG	\$0.00	DH	27%	\$0.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-VTL860-F1	LIC,VTL,IBM I/OS,FC,DD860,1XDP,8G,UPG	\$0.00	DH	27%	\$0.00	\$6,600.00	\$5,940.00	\$5,280.00	\$0.00	\$0.00	\$0.00	\$5,940.00
5	U-VTL860-F2	LIC,VTL,IBM I/OS,FC,DD860,2XDP,8G,UPG	\$0.00	DH	27%	\$0.00	\$7,500.00	\$6,750.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	U-VTL-880-1	UPG,LIC,VTL,880, INCL 1XPCIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	U-VTL-880-2	UPG,LIC,VTL,880, INCL 2XPCIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL880G1	UPG,LIC,VTL,880, INCL 1XPCIE CARD,DP,8G	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	U-VTL880G2	UPG,LIC,VTL,880, INCL 2XPCIE CARD,DP,8G	\$0.00	DH	27%	\$0.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL880-E	LIC,VTL,NDMP TAPE SVR,ETH,DD880,UPG	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL880-F1	LIC,VTL,IBM I/OS,FC,DD880,1XDP,8G,UPG	\$0.00	DH	27%	\$0.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	U-VTL880-F2	LIC,VTL,IBM I/OS,FC,DD880,2XDP,8G,UPG	\$0.00	DH	27%	\$0.00	\$15,300.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5	U-VTL-880G1	UPG,LIC,VTL,880G, INCL 1XPCIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	U-VTL-880G2	UPG,LIC,VTL,880G, INCL 2XPCIE CARD,DP,4G	\$0.00	DH	27%	\$0.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL880G1	UPG,LIC,VTL,880G, INCL 1XPCIE CARD,DP,8G	\$0.00	DH	27%	\$0.00	\$9,900.00	\$8,910.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$8,910.00
5	U-VTL880G2	UPG,LIC,VTL,880G, INCL 2XPCIE CARD,DP,8G	\$0.00	DH	27%	\$0.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL880G-E	LIC,VTL,NDMP TAPE SVR,ETH,DD880G,UPG	\$0.00	DH	27%	\$0.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL880GF1	LIC,VTL,IBM I/OS,FC,DD880G,1XDP,8G,UPG	\$0.00	DH	27%	\$0.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	U-VTL880GF2	LIC,VTL,IBM I/OS,FC,DD880G,2XDP,8G,UPG	\$0.00	DH	27%	\$0.00	\$15,300.00	\$13,770.00	\$12,240.00	\$0.00	\$0.00	\$0.00	\$13,770.00
5	U-VTL-890-1	LIC,VTL,890, INCL 1XPCIE CARD,DP,8G,UPG	\$0.00	DH	27%	\$0.00	\$8,500.00	\$7,650.00	\$6,800.00	\$0.00	\$0.00	\$0.00	\$7,650.00
5	U-VTL-890-2	LIC,VTL,890, INCL 2XPCIE CARD,DP,8G,UPG	\$0.00	DH	27%	\$0.00	\$9,400.00	\$8,460.00	\$7,520.00	\$0.00	\$0.00	\$0.00	\$8,460.00
5	U-VTL890-E	LIC,VTL,NDMP TAPE SVR,ETH,DD890,UPG	\$0.00	DH	27%	\$0.00	\$7,600.00	\$6,840.00	\$6,080.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	U-VTL890-F1	LIC,VTL,IBM I/OS,FC,DD890,1XDP,8G,UPG	\$0.00	DH	27%	\$0.00	\$12,300.00	\$11,070.00	\$9,840.00	\$0.00	\$0.00	\$0.00	\$11,070.00
5	U-VTL890-F2	LIC,VTL,IBM I/OS,FC,DD890,2XDP,8G,UPG	\$0.00	DH	27%	\$0.00	\$13,200.00	\$11,880.00	\$10,560.00	\$0.00	\$0.00	\$0.00	\$11,880.00
5	U-VTL-9500	LIC VTL OPEN SYSTEMS DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL-9500E	LIC VTL NDMP TAPE SERV ETH DD9500 UPG=IA	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL-9500F	LIC VTL IBM IOS DD9500 UPG=IA	\$75,000.00	DH	27%	\$52,560.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	U-VTL-990-1	LIC,VTL,990, INCL 1XPCIE CARD,DP,8G,UPG	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL-990-2	LIC,VTL,990, INCL 2XPCIE CARD,DP,8G,UPG	\$54,000.00	DH	27%	\$39,420.00	\$10,800.00	\$9,720.00	\$8,640.00	\$0.00	\$0.00	\$0.00	\$9,720.00
5	U-VTL-990-3	LIC,VTL,990, INCL 3XPCIE CARD,DP,8G,UPG	\$58,500.00	DH	27%	\$42,705.00	\$11,700.00	\$10,530.00	\$9,360.00	\$0.00	\$0.00	\$0.00	\$10,530.00
5	U-VTL990-E	LIC,VTL,NDMP TAPE SVR,ETH,DD990,UPG	\$45,000.00	DH	27%	\$32,850.00	\$9,000.00	\$8,100.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$8,100.00
5	U-VTL990-F1	LIC,VTL,IBM I/OS,FC,DD990,1XDP,8G,UPG	\$72,000.00	DH	27%	\$52,560.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	U-VTL990-F2	LIC,VTL,IBM I/OS,FC,DD990,2XDP,8G,UPG	\$72,000.00	DH	27%	\$52,560.00	\$14,400.00	\$12,960.00	\$11,520.00	\$0.00	\$0.00	\$0.00	\$12,960.00
5	U-VTL990-F3	LIC,V											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-101-786	DR Basic Metering for RecoverPoint	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-101-877	DPA VNX File VNX 5500 VNX 5700	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-254	DPA - RECOVERPOINT/SE BUNDLE - 1TB CAP	\$0.00	DM	27%	\$0.00	\$88.75	\$81.65	\$74.55	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$81.65
5	456-104-123	Data Prot Suite Backup 51-150TB=CA	\$8,250.00	DM	27%	\$6,022.50	\$2,062.50	\$1,897.50	\$1,732.50	\$1,485.00	\$0.00	\$0.00	\$0.00	\$1,897.50	\$1,897.50
5	456-104-124	Data Prot Suite Backup 151-250TB=CA	\$7,750.00	DM	27%	\$5,657.50	\$1,937.50	\$1,792.50	\$1,627.50	\$1,395.00	\$0.00	\$0.00	\$0.00	\$1,792.50	\$1,792.50
5	456-104-147	Data Prot Suite Backup 251-400TB=CA	\$7,150.00	DM	27%	\$5,212.50	\$1,787.50	\$1,644.50	\$1,501.50	\$1,287.00	\$0.00	\$0.00	\$0.00	\$1,644.50	\$1,644.50
5	456-104-148	Data Prot Suite Backup 401-600TB=CA	\$6,500.00	DM	27%	\$4,745.00	\$1,625.00	\$1,495.00	\$1,365.00	\$1,170.00	\$0.00	\$0.00	\$0.00	\$1,495.00	\$1,495.00
5	456-104-149	Data Prot Suite Backup 601-1000TB=CA	\$5,800.00	DM	27%	\$4,234.00	\$1,450.00	\$1,334.00	\$1,218.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$1,334.00	\$1,334.00
5	456-104-150	Data Prot Suite Backup 1001TB=CA	\$5,150.00	DM	27%	\$3,759.50	\$1,287.50	\$1,184.50	\$1,081.50	\$927.00	\$0.00	\$0.00	\$0.00	\$1,184.50	\$1,184.50
5	456-104-151	EMC BACKUP SUITE (2001-3000TB)	\$0.00	DM	27%	\$0.00	\$1,125.00	\$1,035.00	\$945.00	\$810.00	\$0.00	\$0.00	\$0.00	\$1,035.00	\$1,035.00
5	456-104-152	EMC BACKUP SUITE (4001TB OR MORE)	\$0.00	DM	27%	\$0.00	\$1,000.00	\$920.00	\$840.00	\$720.00	\$0.00	\$0.00	\$0.00	\$920.00	\$920.00
5	456-104-153	EMC BACKUP SUITE AVAMAR ENABLER=CA	\$0.00	DM	27%	\$0.00	\$975.00	\$905.00	\$835.00	\$735.00	\$0.00	\$0.00	\$0.00	\$905.00	\$905.00
5	456-104-247	EMC BACKUP SUITE DPA ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-248	EMC BACKUP SUITE DPA ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-274	EMC BACKUP SUITE NETWORKER ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-857	DPA: 20 backup clients=IA	\$3,000.00	DM	27%	\$2,190.00	\$750.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$0.00	\$690.00	\$690.00
5	456-104-858	DPA: 1TB Avamar capacity=CB	\$1,995.00	DM	27%	\$1,456.35	\$498.75	\$458.85	\$418.95	\$359.10	\$0.00	\$0.00	\$0.00	\$458.85	\$458.85
5	456-104-859	DPA: single VMware server=IA	\$570.00	DM	27%	\$416.10	\$142.50	\$131.10	\$119.70	\$102.60	\$0.00	\$0.00	\$0.00	\$131.10	\$131.10
5	456-104-860	DPA: NetWorker Source Capacity 1TB=CB	\$595.00	DM	27%	\$434.35	\$148.75	\$136.85	\$124.95	\$107.10	\$0.00	\$0.00	\$0.00	\$136.85	\$136.85
5	456-105-080	Data Prot Suite Backup 11-50TB=CA	\$10,200.00	DM	27%	\$7,446.00	\$2,550.00	\$2,346.00	\$2,142.00	\$1,836.00	\$0.00	\$0.00	\$0.00	\$2,346.00	\$2,346.00
5	456-105-958	Data Prot Suite Backup 1-10TB=CA	\$12,100.00	DM	27%	\$8,833.00	\$3,025.00	\$2,783.00	\$2,541.00	\$2,178.00	\$0.00	\$0.00	\$0.00	\$2,783.00	\$2,783.00
5	456-106-013	DPA: PRIMARY STORAGE REPLICATION=IC	\$33,000.00	DM	27%	\$24,090.00	\$8,250.00	\$7,590.00	\$6,930.00	\$5,940.00	\$0.00	\$0.00	\$0.00	\$7,590.00	\$7,590.00
5	456-106-107	DPA-20 Backup Clients=B=IA	\$3,000.00	DM	27%	\$2,190.00	\$750.00	\$690.00	\$630.00	\$540.00	\$0.00	\$0.00	\$0.00	\$690.00	\$690.00
5	456-106-108	DPA-1TB Avamar Capacity=B=CB	\$1,995.00	DM	27%	\$1,456.35	\$498.75	\$458.85	\$418.95	\$359.10	\$0.00	\$0.00	\$0.00	\$458.85	\$458.85
5	456-106-109	DPA-Single VMware Server=B=IA	\$570.00	DM	27%	\$416.10	\$142.50	\$131.10	\$119.70	\$102.60	\$0.00	\$0.00	\$0.00	\$131.10	\$131.10
5	456-106-110	DPA-NetWorker Source Capacity 1TB=B=CB	\$595.00	DM	27%	\$434.35	\$148.75	\$136.85	\$124.95	\$107.10	\$0.00	\$0.00	\$0.00	\$136.85	\$136.85
5	456-106-111	DPA-Primary Storage Replication=B=IC	\$33,000.00	DM	27%	\$24,090.00	\$8,250.00	\$7,590.00	\$6,930.00	\$5,940.00	\$0.00	\$0.00	\$0.00	\$7,590.00	\$7,590.00
5	456-106-112	EMC BACKUP SUITE DPA ENABLER=B=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-120	VMAX3 DPSAPPS 0-10TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-121	VMAX3 DPSAPPS 11-50TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-122	VMAX3 DPSAPPS 151-250TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-123	VMAX3 DPSAPPS 251-400TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-124	VMAX3 DPSAPPS 401-600TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-125	VMAX3 DPSAPPS 601-1000TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-126	VMAX3 DPSAPPS 1001-1000TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-137	SRMSUITE ATMOS 1TB =CB	\$0.00	DM	27%	\$0.00	\$81.25	\$74.75	\$68.25	\$58.50	\$0.00	\$0.00	\$0.00	\$74.75	\$74.75
5	456-106-138	DD Boost for Apps 1-10TB=CA	\$0.00	DM	27%	\$0.00	\$1,210.00	\$1,113.20	\$1,016.40	\$871.20	\$0.00	\$0.00	\$0.00	\$1,113.20	\$1,113.20
5	456-106-139	DD Boost for Apps 11-50TB=CA	\$0.00	DM	27%	\$0.00	\$1,017.50	\$936.10	\$854.70	\$732.30	\$0.00	\$0.00	\$0.00	\$936.10	\$936.10
5	456-106-140	DD Boost for Apps 51-150TB=CA	\$0.00	DM	27%	\$0.00	\$922.75	\$856.93	\$791.11	\$676.93	\$0.00	\$0.00	\$0.00	\$856.93	\$856.93
5	456-106-141	DD Boost for Apps 151-250TB=CA	\$0.00	DM	27%	\$0.00	\$822.75	\$771.50	\$720.25	\$606.00	\$0.00	\$0.00	\$0.00	\$771.50	\$771.50
5	456-106-142	DD Boost for Apps 251-400TB=CA	\$0.00	DM	27%	\$0.00	\$714.00	\$666.88	\$619.76	\$514.08	\$0.00	\$0.00	\$0.00	\$666.88	\$666.88
5	456-106-143	DD Boost for Apps 401-600TB=CA	\$0.00	DM	27%	\$0.00	\$653.50	\$601.22	\$548.94	\$470.52	\$0.00	\$0.00	\$0.00	\$601.22	\$601.22
5	456-106-144	DD Boost for Apps 601-1000TB=CA	\$0.00	DM	27%	\$0.00	\$580.75	\$534.29	\$487.83	\$418.14	\$0.00	\$0.00	\$0.00	\$534.29	\$534.29
5	456-106-145	DD Boost for Apps 1001TB=CA	\$0.00	DM	27%	\$0.00	\$520.25	\$478.63	\$437.01	\$374.58	\$0.00	\$0.00	\$0.00	\$478.63	\$478.63
5	456-106-146	DD Boost App to DPS BU UPG 1-10TB=CA	\$7,260.00	DM	27%	\$5,299.80	\$1,815.00	\$1,669.80	\$1,524.60	\$1,306.80	\$0.00	\$0.00	\$0.00	\$1,669.80	\$1,669.80
5	456-106-147	DD Boost App to DPS BU UPG 11-50TB=CA	\$6,130.00	DM	27%	\$4,474.90	\$1,532.50	\$1,409.90	\$1,287.30	\$1,103.40	\$0.00	\$0.00	\$0.00	\$1,409.90	\$1,409.90
5	456-106-148	DD Boost App to DPS BU UPG 51-150TB=CA	\$4,959.00	DM	27%	\$3,620.07	\$1,239.75	\$1,140.57	\$1,041.39	\$892.62	\$0.00	\$0.00	\$0.00	\$1,140.57	\$1,140.57
5	456-106-149	DD Boost App to DPS BU UPG 151-250TB=CA	\$4,659.00	DM	27%	\$3,395.96	\$1,163.00	\$1,069.96	\$976.92	\$837.36	\$0.00	\$0.00	\$0.00	\$1,069.96	\$1,069.96
5	456-106-150	DD Boost App to DPS BU UPG 251-400TB=CA	\$4,652.00	DM	27%	\$3,134.62	\$1,073.50	\$987.62	\$901.74	\$772.92	\$0.00	\$0.00	\$0.00	\$987.62	\$987.62
5	456-106-151	DD Boost App to DPS BU UPG 401-600TB=CA	\$3,896.00	DM	27%	\$2,836.78	\$971.50	\$893.78	\$816.06	\$699.48	\$0.00	\$0.00	\$0.00	\$893.78	\$893.78
5	456-106-152	DD Boost App to DPS BU UPG 601-1000TB=CA	\$3,477.00	DM	27%	\$2,538.21	\$869.25	\$799.71	\$730.17	\$625.86	\$0.00	\$0.00	\$0.00	\$799.71	\$799.71
5	456-106-153	DD Boost App to DPS BU UPG 1001TB=CA	\$3,069.00	DM	27%	\$2,240.27	\$767.25	\$705.87	\$644.49	\$552.42	\$0.00	\$0.00	\$0.00	\$705.87	\$705.87
5	456-106-407	DPS for BU DDBoost for Apps ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-408	DPA ENABLER FOR DBEA=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-675	VMAX3 DPSAPPS 1001+TB=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-676	DPSAPPS 0-10TB=CC	\$0.00	DM	27%	\$0.00	\$1,815.00	\$1,669.80	\$1,524.60	\$1,306.80	\$0.00	\$0.00	\$0.00	\$1,669.80	\$1,669.80
5	456-106-677	DPSAPPS 11-50TB=CC	\$0.00	DM	27%	\$0.00	\$1,532.50	\$1,409.90	\$1,287.30	\$1,103.40	\$0.00	\$0.00	\$0.00	\$1,409.90	\$1,409.90
5	456-106-678	DPSAPPS 51-150TB=CC	\$0.00	DM	27%	\$0.00	\$1,239.75	\$1,140.57	\$1,041.39	\$892.62	\$0.00	\$0.00	\$0.00	\$1,140.57	\$1,140.57
5	456-106-679	DPSAPPS 151-250TB=CC	\$0.00	DM	27%	\$0.00	\$1,163.00	\$1,069.96	\$976.92	\$837.36	\$0.00	\$0.00	\$0.00	\$1,069.96	\$1,069.96
5	456-106-680	DPSAPPS 251-400TB=CC	\$0.00	DM	27%	\$0.00	\$1,073.50	\$987.62	\$901.74	\$772.92	\$0.00	\$0.00	\$0.00	\$987.62	\$987.62
5	456-106-681	DPSAPPS 401-600TB=CC	\$0.00	DM	27%	\$0.00	\$971.50	\$893.78	\$816.06	\$699.48	\$0.00	\$0.00	\$0.00	\$893.78	\$893.78
5	456-106-682	DPSAPPS 601-1000TB=CC	\$0.00	DM	27%	\$0.00	\$869.25	\$799.71	\$730.17	\$625.86	\$0.00	\$0.00	\$0.00	\$799.71	\$799.71
5	456-106-683	DPSAPPS 1001+TB=CC	\$0.00	DM	27%	\$0.00	\$774.00	\$712.08	\$650.16	\$552.28	\$0.00	\$0.00	\$0.00	\$712.08	\$712.08
5	456-106-701	DPA ENABLER DBEA=B=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-702	DPA ENABLER PRIM STOR DPSAPPS=B=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-802	DPA-Enterprise Applications=B=CB	\$200.00	DM	27%	\$146.00	\$50.00	\$46.00	\$42.00	\$36.00	\$0.00	\$0.00	\$0.00	\$46.00	\$46.00
5	456-106-803	DPA Symmetrix/RecoverPoint=B=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-804	DR Basic Metering for RecoverPoint=B=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-278	CloudBoost ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-280	DPS for BU DP Search ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-330	CloudBoost Client (AV) ENABLER=CA	\$												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-109-385	DPS Ent Edition 151-250TB=CA	\$8,500.00	DM	27%	\$6,205.00	\$2,125.00	\$1,955.00	\$1,785.00	\$1,530.00	\$0.00	\$0.00	\$1,955.00
5	456-109-386	DPS Ent Edition 251-400TB=CA	\$7,900.00	DM	27%	\$5,767.00	\$1,975.00	\$1,817.00	\$1,659.00	\$1,422.00	\$0.00	\$0.00	\$1,817.00
5	456-109-387	DPS Ent Edition 401-600TB=CA	\$7,200.00	DM	27%	\$5,256.00	\$1,800.00	\$1,656.00	\$1,512.00	\$1,296.00	\$0.00	\$0.00	\$1,656.00
5	456-109-388	DPS Ent Edition 601-999TB=CA	\$6,400.00	DM	27%	\$4,672.00	\$1,600.00	\$1,472.00	\$1,344.00	\$1,120.00	\$0.00	\$0.00	\$1,472.00
5	456-109-389	DPS Ent Edition 1PB-1.999PB=CA	\$5,700.00	DM	27%	\$4,161.00	\$1,425.00	\$1,311.00	\$1,197.00	\$1,026.00	\$0.00	\$0.00	\$1,311.00
5	456-109-390	DPS Ent Edition 2PB-3.999PB=CA	\$5,000.00	DM	27%	\$3,650.00	\$1,250.00	\$1,150.00	\$1,050.00	\$900.00	\$0.00	\$0.00	\$1,150.00
5	456-109-391	DPS Ent Edition 4PB=CA	\$3,500.00	DM	27%	\$2,555.00	\$875.00	\$805.00	\$735.00	\$630.00	\$0.00	\$0.00	\$805.00
5	456-109-392	DPS Ent Edition 1-10TB=CA	\$13,300.00	DM	27%	\$9,709.00	\$3,325.00	\$3,059.00	\$2,793.00	\$2,394.00	\$0.00	\$0.00	\$3,059.00
5	456-109-393	DPS Ent Edition 11-150TB=CA	\$11,200.00	DM	27%	\$8,176.00	\$2,800.00	\$2,576.00	\$2,352.00	\$2,016.00	\$0.00	\$0.00	\$2,576.00
5	456-109-394	DPS Ent Edition 51-150TB=CA	\$9,100.00	DM	27%	\$6,643.00	\$2,275.00	\$2,093.00	\$1,911.00	\$1,638.00	\$0.00	\$0.00	\$2,093.00
5	456-109-422	LICENSE DD OE PER TB MID CAPACITY ACT=CB	\$1,450.00	DM	27%	\$1,058.50	\$203.00	\$174.00	\$145.00	\$0.00	\$0.00	\$0.00	\$232.00
5	456-109-564	DPS Upp Ent Edition 1-10TB=CA	\$1,200.00	DM	27%	\$876.00	\$300.00	\$276.00	\$252.00	\$216.00	\$0.00	\$0.00	\$276.00
5	456-109-565	DPS Upp Ent Edition 11-150TB=CA	\$1,000.00	DM	27%	\$730.00	\$250.00	\$230.00	\$210.00	\$180.00	\$0.00	\$0.00	\$230.00
5	456-109-566	DPS Upp Ent Edition 51-150TB=CA	\$850.00	DM	27%	\$620.50	\$212.50	\$195.50	\$178.50	\$150.00	\$0.00	\$0.00	\$195.50
5	456-109-567	DPS Upp Ent Edition 151-250TB=CA	\$750.00	DM	27%	\$547.50	\$187.50	\$172.50	\$157.50	\$135.00	\$0.00	\$0.00	\$172.50
5	456-109-568	DPS Upp Ent Edition 251-400TB=CA	\$700.00	DM	27%	\$507.50	\$172.50	\$161.00	\$147.00	\$126.00	\$0.00	\$0.00	\$161.00
5	456-109-569	DPS Upp Ent Edition 401-600TB=CA	\$600.00	DM	27%	\$438.00	\$150.00	\$138.00	\$126.00	\$108.00	\$0.00	\$0.00	\$138.00
5	456-109-570	DPS Upp Ent Edition 601-999TB=CA	\$550.00	DM	27%	\$401.50	\$137.50	\$126.50	\$115.50	\$99.00	\$0.00	\$0.00	\$126.50
5	456-109-622	LICENSE BASE DD OE DD2500-21=IA	\$15,000.00	DM	27%	\$10,950.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	456-109-623	LICENSE BASE DD OE DD2500-36=IA	\$15,000.00	DM	27%	\$10,950.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	456-109-624	LIC BOOST_DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-625	LICENSE ENCRYPTION_DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-626	LIC REPLICATOR_DD2500=IA	\$5,000.00	DM	27%	\$3,650.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	456-109-627	LICENSE RETENTION LOCK COMPL_DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-628	LICENSE RETENTION LOCK GOV_DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-629	LIC VTL_OPEN SYSTEMS_DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-630	LIC VTL_NDIMP TAPE SERVER_ETH_DD2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-631	LIC VTL_IBM IOS_DD2500=IA	\$6,000.00	DM	27%	\$4,380.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	456-109-632	LICENSE DD2500 EXP CAP ABOVE 66TB=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-634	UPG BOOST_2500=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-635	LICENSE ENCRYPTION_2500_UPGRADE=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-636	LIC REPLICATOR_2500_UPGRADE=IA	\$5,000.00	DM	27%	\$3,650.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$900.00
5	456-109-637	LIC RETENTION LOCK COMPL_DD2500_UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-638	LIC RETENTION LOCK GOV_DD2500_UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-639	LIC VTL_OPEN SYSTEMS_DD2500_UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-640	LIC VTL_NDIMP TAPE SVR_ETH_DD2500_UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-641	LIC VTL_IBM IOS_DD2500_UPG=IA	\$6,000.00	DM	27%	\$4,380.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	456-109-642	LIC VTL_OPEN SYS TO IBM IOS_2500=IA	\$2,000.00	DM	27%	\$1,460.00	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-109-643	LICENSE EXPSTOR_2500_UPG=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-644	LICENSE BASE DD OE DD4200=IA	\$15,000.00	DM	27%	\$10,950.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	456-109-645	LIC BOOST_DD4200=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-646	LICENSE ENCRYPTION_DD4200=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-647	LICENSE EXTD RETN SW OPT_DD4200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-648	LIC REPLICATOR_DD4200=IA	\$10,000.00	DM	27%	\$7,300.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-109-649	LICENSE RETENTION LOCK COMPL_DD4200=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	456-109-650	LICENSE RETENTION LOCK GOV_DD4200=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	456-109-651	LIC VTL_OPEN SYSTEMS_DD4200=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-652	LIC VTL_NDIMP TAPE SERVER_ETH_DD4200=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-653	LIC VTL_IBM IOS_DD4200=IA	\$13,500.00	DM	27%	\$9,855.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	456-109-654	LICENSE EXP CAP DD4200_ABOVE 120TB=IA	\$20,000.00	DM	27%	\$14,600.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$3,200.00
5	456-109-656	UPG BOOST_DD4200=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-657	LICENSE ENCRYPTION_DD4200_UPGRADE=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-658	LICENSE EXTD RETN SW OPT_DD4200_UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-659	LIC REPLICATOR_DD4200_UPGRADE=IA	\$10,000.00	DM	27%	\$7,300.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-109-660	LIC RETENTION LOCK COMPL_DD4200_UPG=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	456-109-661	LIC RETENTION LOCK GOV_DD4200_UPG=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	456-109-662	LIC VTL_OPEN SYSTEMS_DD4200_UPG=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-663	LIC VTL_NDIMP TAPE SVR_ETH_DD4200_UPG=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-664	LIC VTL_IBM IOS_DD4200_UPG=IA	\$13,500.00	DM	27%	\$9,855.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	456-109-665	LIC VTL_OPEN SYS TO IBM IOS_DD4200=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-666	LICENSE EXPCAP_DD4200_ABOVE 120TB_UPG=IA	\$20,000.00	DM	27%	\$14,600.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$3,200.00
5	456-109-667	LICENSE BASE DD OE DD4500=IA	\$15,000.00	DM	27%	\$10,950.00	\$2,100.00	\$1,800.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$2,400.00
5	456-109-668	LIC BOOST_DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-669	LICENSE ENCRYPTION_DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-670	LICENSE EXTD RETN SW OPT_DD4500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-671	LIC REPLICATOR_DD4500=IA	\$30,000.00	DM	27%	\$21,900.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-109-672	LICENSE RETENTION LOCK COMPL_DD4500=IA	\$20,400.00	DM	27%	\$14,892.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	456-109-673	LICENSE RETENTION LOCK GOV_DD4500=IA	\$20,400.00	DM	27%	\$14,892.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	456-109-674	LIC VTL_OPEN SYSTEMS_DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-675	LIC VTL_NDIMP TAPE SERVER_ETH_DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-676	LIC VTL_IBM IOS_DD4500=IA	\$28,500.00	DM	27%	\$20,805.00	\$5,700.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5	456-109-677	LICENSE EXP CAP DD4500_ABOVE 180TB=IA	\$30,000.00	DM	27%	\$21,900.00	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$4,800.00
5	456-109-679	UPG BOOST_DD4500=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-680	LICENSE ENCRYPTION_DD4500_UPGRADE=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-109-681	LICENSE EXTD RETN SW OPT_DD4500_UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-682	LIC REPLICATOR_DD450											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-109-689	LICENSE EXPCAP DD4500 ABOVE 180TB,UPG=IA	\$30,000.00	DM	27%	\$21,900.00	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,800.00
5	456-109-723	NW 9-DPS CAP ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-801	Enterprise Copy Data Management BASE=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-839	UPG BOOST DD620=IA	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-840	LICENSE ENCRYPTION DD620 UPGRADE=IA	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-841	LIC REPLICATOR DD620 UPGRADE=IA	\$2,540.00	DM	27%	\$1,854.20	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	456-109-842	LIC RETENTION LOCK COMPL DD620 UPG=IA	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-843	LIC RETENTION LOCK GOV DD620 UPG=IA	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-844	LIC VTL 640INCL 1XPCIE CARD,DP 4G,UPG=IA	\$6,000.00	DM	27%	\$4,380.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	456-109-845	LIC VTL NDIMP TAPE SVR,ETH,DD620 UPG=IA	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	456-109-846	LIC VTL IBM I/Os,FC,DD620,1XDP,4G,UPG=IA	\$6,750.00	DM	27%	\$4,927.50	\$1,350.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	456-109-847	LIC VTL OPEN SYS TO IBM I/Os,DD620=IA	\$750.00	DM	27%	\$547.50	\$150.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	456-109-848	UPGRADE,DD620 INCL LICENSE 5 HDD(5TB)=IA	\$10,000.00	DM	27%	\$7,300.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	456-109-849	LICENSE BACKUP NEARLINE,DD620,UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-850	LICENSE NEARLINE,DD620,UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-862	UPG BOOST,DD640=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-863	LICENSE ENCRYPTION DD640 UPGRADE=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-864	LIC REPLICATOR DD640 UPGRADE=IA	\$5,000.00	DM	27%	\$3,650.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	456-109-865	LIC RETENTION LOCK COMPL DD640 UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-866	LIC RETENTION LOCK GOV DD640 UPG=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	456-109-867	LIC VTL 640INCL 1XPCIE CARD,DP 8G,UPG=IA	\$8,500.00	DM	27%	\$6,205.00	\$1,700.00	\$1,530.00	\$1,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	456-109-868	LIC VTL 640INCL 2XPCIE CARD,DP 8G,UPG=IA	\$13,000.00	DM	27%	\$9,490.00	\$2,600.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	456-109-869	LIC VTL OPEN SYS TO IBM I/Os,DD640=IA	\$2,000.00	DM	27%	\$1,460.00	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	456-109-870	LICENSE EXPSTOR,DD640,UPGRADE=IA	\$10,000.00	DM	27%	\$7,300.00	\$1,400.00	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00
5	456-109-871	LICENSE BACKUP NEARLINE,DD640,UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-872	LICENSE NEARLINE,DD640,UPGRADE=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-874	UPGRADE LICENSE ENCRYPTION DD670=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	456-109-875	LIC REPLICATOR DD670 UPGRADE=IA	\$10,000.00	DM	27%	\$7,300.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,600.00
5	456-109-877	LIC RETENTION LOCK GOV DD670 UPG=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,120.00
5	456-109-878	LIC VTL IBM I/Os,FC,DD670,1XDP,8G,UPG=IA	\$18,000.00	DM	27%	\$13,140.00	\$3,600.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	456-109-879	LIC VTL IBM I/Os,FC,DD670,2XDP,8G,UPG=IA	\$22,500.00	DM	27%	\$16,425.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	456-109-880	LIC VTL OPEN SYS TO IBM I/Os,DD670=IA	\$4,500.00	DM	27%	\$3,285.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	456-109-974	DPS for VMware 2TB AVE Enabler=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-080	AVAMAR E DPS BACKUP ENABLER=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-128	DPSAPPS RP ENABLER BASE=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-129	DPSAPPS RP ENABLER UPG=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-330	DDBEA 1-10TB only w/ DD in same cart=CA	\$3,872.00	DM	27%	\$2,826.56	\$968.00	\$880.56	\$813.12	\$696.96	\$0.00	\$0.00	\$0.00	\$890.56
5	456-110-331	Upgrade to DPSAPPS 0-10TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-332	Upgrade to DPSAPPS 1-150TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-333	Upgrade to DPSAPPS 151-500TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-334	Upgrade to DPSAPPS 51-250TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-335	Upgrade to DPSAPPS 251-400TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-336	Upgrade to DPSAPPS 401-600TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-337	Upgrade to DPSAPPS 601-1000TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-338	Upgrade to DPSAPPS 1001+TB=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-503	AVAMAR F DPS BACKUP ENABLER=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-793	VIPR SRM ATMOS 1TB =CB	\$0.00	DM	27%	\$0.00	\$81.25	\$74.75	\$68.25	\$58.50	\$0.00	\$0.00	\$0.00	\$74.75
5	456-110-832	DPS for VMware Sockets=IA	\$2,100.00	DM	27%	\$1,533.00	\$525.00	\$483.00	\$441.00	\$378.00	\$0.00	\$0.00	\$0.00	\$483.00
5	456-110-833	DPS for VMware AVAMAR ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-834	DPS for VMware DPA ENABLER=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-835	DPS for VMware DP Search ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-206	LIC CLD TIER DDVE SW CAP 1TB=CC	\$500.00	DM	27%	\$365.00	\$125.00	\$115.00	\$105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.00
5	456-111-207	LIC CLD TIER 1TB MID/SW CAP=CC	\$500.00	DM	27%	\$365.00	\$100.00	\$90.00	\$80.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00
5	456-111-235	DPS for VMware Avamar F Enabler=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-237	Hadoop Application Agent=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-273	APPSYNC 3.0 ULTD DPS ENT ED ENABLER=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-301	LIC DLM 7200 Enabler =IA	\$50,000.00	DM	27%	\$36,500.00	\$10,000.00	\$9,000.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	456-111-304	DPS Ent Edition 3PB-3.999PB=CA	\$4,200.00	DM	27%	\$3,066.00	\$1,050.00	\$966.00	\$882.00	\$756.00	\$0.00	\$0.00	\$0.00	\$966.00
5	456-111-314	ProtectPoint for VMAX ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-332	Upgrade to DPS for APPS=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-350	DPS APPS to Ent Edition UPG 1-10TB=CA	\$8,460.00	DM	27%	\$6,175.80	\$2,115.00	\$1,945.80	\$1,776.60	\$1,522.80	\$0.00	\$0.00	\$0.00	\$1,945.80
5	456-111-351	DPS APPS to Ent Edition UPG 11-50TB=CA	\$7,130.00	DM	27%	\$5,204.90	\$1,782.50	\$1,639.30	\$1,497.30	\$1,283.40	\$0.00	\$0.00	\$0.00	\$1,639.30
5	456-111-352	DPS APPS to Ent Edition UPG 51-150TB=CA	\$5,809.00	DM	27%	\$4,240.57	\$1,452.25	\$1,336.07	\$1,219.89	\$1,045.62	\$0.00	\$0.00	\$0.00	\$1,336.07
5	456-111-353	DPS APPS to Ent Edition UPG 151-250TB=CA	\$5,402.00	DM	27%	\$3,943.46	\$1,350.50	\$1,242.46	\$1,134.42	\$972.86	\$0.00	\$0.00	\$0.00	\$1,242.46
5	456-111-354	DPS APPS to Ent Edition UPG 251-400TB=CA	\$5,044.00	DM	27%	\$3,682.12	\$1,261.12	\$1,160.12	\$1,059.24	\$909.92	\$0.00	\$0.00	\$0.00	\$1,160.12
5	456-111-355	DPS APPS to Ent Edition UPG 401-600TB=CA	\$4,586.00	DM	27%	\$3,347.78	\$1,146.50	\$1,054.78	\$963.06	\$823.68	\$0.00	\$0.00	\$0.00	\$1,054.78
5	456-111-356	DPS APPS to Ent Edition UPG 601-999TB=CA	\$4,070.00	DM	27%	\$2,976.21	\$1,019.25	\$937.71	\$856.17	\$735.86	\$0.00	\$0.00	\$0.00	\$937.71
5	456-111-357	DPS APPS to Ent Edition UPG 1PB=CA	\$3,619.00	DM	27%	\$2,641.87	\$904.75	\$832.37	\$759.93	\$661.42	\$0.00	\$0.00	\$0.00	\$832.37
5	456-111-901	Dlm2100 VTE OS Single Channel=IE	\$13,200.00	DM	27%	\$9,636.00	\$2,640.00	\$2,376.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5	456-111-902	Dlm2100 VTE OS Two Channel=IE	\$26,400.00	DM	27%	\$19,272.00	\$5,280.00	\$4,752.00	\$4,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	456-112-106	Dlm GDDR Tape=IF	\$87.00	DM	27%	\$63.510.00	\$17,400.00	\$15,660.00	\$14,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,660.00
5	456-112-170	Microsoft Application Agent=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-171	Database Application Agent=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-172	File System Agent=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-183	AVAMAR G DPS Backup Enabler=IA	\$0.00	DM	27%	\$0.00	\$0.0							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-112-195	AVAMAR G DPS Backup Enabler=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-196	NW 3.1 DPS CAP ENABLER=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-408	DPA Single Fed ENABLER=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-494	DPS4VM VDP Promotion=IA	\$2,100.00	DM	27%	\$1,533.00	\$525.00	\$483.00	\$441.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$483.00
5	456-112-957	AVAMAR H DPS Backup Enabler=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-958	DPS for VMware Avamar H Enabler=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-959	DPS for VMware 2TB AVE H Enabler=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-113-086	NW 9.2 DPS Cap Enabler=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-113-089	Oracle RMAN agent=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-113-090	Oracle RMAN agent 10G RESTRICTED=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-113-334	ProtectPoint VRP Enabler Base=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-601	DPSAPPS BASE NEW 100K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-602	DPSAPPS BASE NEW 200K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-603	DPSAPPS BASE NEW 400K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-604	DPSAPPS CAP UPG 100K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-605	DPSAPPS CAP UPG 200K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-606	DPSAPPS CAP UPG 400K=IC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-167	VIPIR SRM for ATMOS	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-325	DATA PROTECTION ADVISOR 6.1 PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-588	DATA PROTECTION ADVISOR 6.2 PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-589	VMAX3 DPSAPPS PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-837	DPA ENABLER PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-846	VMAX3 DPSAPPS PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-880	DD Boost for Apps	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-952	DPSAPPS CAPACITY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-953	DPSAPPS CAPACITY UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-959	DPSAPPS CAPACITY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-960	DPSAPPS CAPACITY UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-156	DPSAPPS RP ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-152	DPSAPPS RP ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-191	CLOUDBOOST CONNECTORS	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-192	DPS for VMWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-329	DPS ENTERPRISE EDITION	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-403	DD2500 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-404	DD2500 OE APPLICATION SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-405	DD2500 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-406	DD4200 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-407	DD4200 OE APPLICATION SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-408	DD4200 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-409	DD4500 OPERATING ENVIRONMENT SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-410	DD4500 OE APPLICATION SOFTWARE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-411	DD4500 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-432	DD620 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-434	DD640 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-435	DD670 OE APPLICATION SOFTWARE UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-634	ProtectPoint for VMAX ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-675	DPS for APPS PRODUCT CAPACITY UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-697	Hadoop Application Agent	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-707	DPS APPS to Ent Edition UPG	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-729	DR ER TO ACT RAW SHELF CAPACITY LICENSE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-811	DPA ENABLER PRODUCT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-812	DPS for APPS PRODUCT CAPACITY UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-813	DPS for APPS PRODUCT CAPACITY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-814	ProtectPoint for VMAX ENABLER	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-816	COPY DATA MANAGEMENT	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-008	DPS for Apps Software	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-060	DPA Single Federated Reporting Server	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-062	DPS4VM VDP Promotion	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-122	DPS for APPS PRODUCT CAPACITY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-180	DD2500 OE Application Software Upgrade	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-181	DD4200 OE Application Software Upgrade	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-182	DD4500 OE Application Software Upgrade	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-ACE-C-1TB	ATMOS CE CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$45.60	\$41.04	\$36.48	\$31.92	\$0.00	\$0.00	\$0.00	\$41.04	\$0.00
5	A-ACE-L-RTU	ATMOS CE RIGHT TO USE LIC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-ACE-L-1TB	ATMOS LE TO CE UPGRADE PER TB	\$0.00	DM	27%	\$0.00	\$0.00	\$55.00	\$49.50	\$44.00	\$38.50	\$0.00	\$0.00	\$49.50	\$0.00
5	A-ALE-C-1TB	ATMOS LE CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$0.00	\$9.80	\$8.82	\$7.84	\$6.86	\$0.00	\$0.00	\$8.82	\$0.00
5	A-ALE-L-RTU	ATMOS LE RIGHT TO USE LIC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-AOS-C-1TB	ATMOS OS CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$0.00	\$14.67	\$11.41	\$11.41	\$11.41	\$0.00	\$0.00	\$11.41	\$0.00
5	A-AVE-C-1TB	ATMOS VE CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$87.50	\$80.50	\$73.50	\$63.00	\$0.00	\$0.00	\$0.00	\$80.50	\$0.00
5	A-AVE-L-ENTL	ATMOS VE ENTITLEMENT KEY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-CDP-C-1TB	ATMOS CDP CAPACITY PER TB	\$0.00	DM	27%	\$0.00	\$25.00	\$22.50	\$20.00	\$17.50	\$0.00	\$0.00	\$0.00	\$22.50	\$0.00
5	A-CDP-L-ENTL	ATMOS CDP ENTITLEMENT KEY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CDP-SW-B-T00	ATMOS CDP CAP 1TB (101-500TB)	\$175.00	DM	27%	\$127.75	\$35.00	\$31.50	\$28.00	\$24.50	\$0.00	\$0.00	\$0.00	\$31.50	\$0.00
5	CDP-SW-B-T01	ATMOS CDP CAP 1TB (501-1500TB)	\$125.00	DM	27%	\$91.25	\$25.00	\$22.50	\$20.00	\$17.50	\$0.00	\$0.00	\$0.00	\$22.50	\$0.00
5	CDP-SW-B-T02	ATMOS CDP CAP 1TB (1501-4500TB)	\$105.00	DM	27%	\$76.65	\$21.00	\$18.90	\$16.80	\$14.70	\$0.00	\$0.00	\$0.00	\$18.90	\$0.00
5	CDP-SW-B-T03	ATMOS CDP CAP 1TB (4501-9500TB)	\$84.00	DM	27%	\$61.32	\$16.80	\$15.12	\$13.44	\$11.76	\$0.00	\$0.00	\$0.00	\$15.12	\$0.00
5	CDP-SW-B-T04	ATMOS CDP CAP 1TB (9500TB+)	\$70.00	DM	27%	\$51.10	\$14.00	\$12.60	\$11.20	\$9.80	\$0.00	\$0.00	\$0.00	\$12.60	\$0.00
5	COS-SW-SOL-S	ATMOS CDP BASE & CAP 100TB	\$20,940.00	DM	27%	\$15,286.20	\$4,188.00	\$3,769.20	\$3,350.40	\$2,931.60	\$0.00	\$0.00	\$0.00	\$3,769.20	\$0.00
5	COS-SW-B-SOL</														

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	COS-SW-ENTL	ATMOS SW LICENSE KEY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COS-SW-SOL	ATMOS SW BASE 1TB (1-500TB)	\$558.00	DM	27%	\$407.34	\$111.60	\$100.44	\$89.28	\$78.12	\$0.00	\$0.00	\$0.00	\$0.00	\$100.44
5	DDOS-DOCDL4	DDOS DD OS DOCDL4 = IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM1010-LIC	DLM1000 WITH 1 FICON VTEOS LICENSE	\$13,200.00	DM	27%	\$9,636.00	\$2,640.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5	DLM1020-LIC	DLM1000 WITH 2 FICON VTEOS LICENSE	\$26,400.00	DM	27%	\$19,272.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	DLM2K-REPL	DLM2000 VNX REPLICATOR LICENSE	\$0.00	DM	27%	\$0.00	\$0.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	DLM2K-VNX-L-CF	DLM2000 VNX5300 USAGE LICENSE	\$10,000.00	DM	27%	\$7,300.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	DLM2K-VNX-L	DLM2000 VNX5300 USAGE LICENSE	\$0.00	DM	27%	\$0.00	\$1,567.60	\$1,410.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,410.84
5	DLM2K-VNX-L-CF	DLM2000 VNX5300 USAGE LICENSE	\$7,838.00	DM	27%	\$5,721.74	\$1,567.60	\$1,410.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,410.84
5	DLM2K-VTEOS	DLM2000 VTE OPERATING SYSTEM LICENSE	\$48,750.00	DM	27%	\$35,587.50	\$9,750.00	\$8,775.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,775.00
5	DLM4-2KVTEOS	DLM2100 - VTE Operating System license	\$0.00	DM	27%	\$0.00	\$9,500.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5	DLM4-2KVTEOS1	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$0.00	DM	27%	\$0.00	\$2,640.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5	DLM4-2KVTEOS1-CF	DLM2100 - VTE DD OS LICENSE 1 CHANNEL	\$13,200.00	DM	27%	\$9,636.00	\$2,640.00	\$2,376.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,376.00
5	DLM4-2KVTEOS2	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$0.00	DM	27%	\$0.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	DLM4-2KVTEOS2-CF	DLM2100 - VTE DD OS LICENSE 2 CHANNEL	\$26,400.00	DM	27%	\$19,272.00	\$5,280.00	\$4,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,752.00
5	DLM4-2KVTEOSU-CF	DLM2100 - VTE OPERATING SYSTEM LICENSE	\$47,500.00	DM	27%	\$34,675.00	\$9,500.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5	DLM4-2KVTEOSU	DLM2100 - VTE OS license Upgrade	\$0.00	DM	27%	\$0.00	\$9,500.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5	DLM4-2KVTEOSU-CF	DLM2100 - VTE OS LICENSE UPGRADE	\$47,500.00	DM	27%	\$34,675.00	\$9,500.00	\$8,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,550.00
5	DLM4-8KXVTEOS	DLM8100 VMAX - VTE OS LICENSE =ID	\$0.00	DM	27%	\$0.00	\$39,000.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,100.00
5	DLM4-8KXVTEOS-CF	DLM8100 VMAX - VTE OS LICENSE =ID	\$195,000.00	DM	27%	\$142,350.00	\$39,000.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,100.00
5	DLM4-8KXVTEOSU	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$0.00	DM	27%	\$0.00	\$39,000.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,100.00
5	DLM4-8KXVTEOSU-CF	DLM8100 VMAX - VTE OS LICENSE UPGRADE=ID	\$195,000.00	DM	27%	\$142,350.00	\$39,000.00	\$35,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,100.00
5	DLM-5400-REPL	DLM VNX5400 Replicator License =MA	\$0.00	DM	27%	\$0.00	\$3,062.60	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,756.34
5	DLM-5400-REPL-CF	DLM VNX5400 REPLICATOR LICENSE =MA	\$15,313.00	DM	27%	\$11,178.49	\$3,062.60	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,756.34
5	DLM-5400-REPLU	DLM VNX5400 Replicator Upg License =MA	\$0.00	DM	27%	\$0.00	\$3,062.60	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,756.34
5	DLM-5400-REPLU-CF	DLM VNX5400 REPLICATOR UPG LICENSE =MA	\$15,313.00	DM	27%	\$11,178.49	\$3,062.60	\$2,756.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,756.34
5	DLM-7600-REPL	DLM VNX7600 Replicator License =MA	\$0.00	DM	27%	\$0.00	\$13,410.20	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5	DLM-7600-REPL-CF	DLM VNX7600 REPLICATOR LICENSE =MA	\$67,051.00	DM	27%	\$48,947.23	\$13,410.20	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5	DLM-7600-REPLU	DLM VNX7600 Replicator Upg License =MA	\$0.00	DM	27%	\$0.00	\$13,410.20	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5	DLM-7600-REPLU-CF	DLM VNX7600 REPLICATOR UPG LICENSE =MA	\$67,051.00	DM	27%	\$48,947.23	\$13,410.20	\$12,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,069.18
5	DLM8K-UNIFV8	DLM8000 Unisphere Software License	\$0.00	DM	27%	\$0.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	DLM8K-UNIFV8-CF	DLM8000 Unisphere Software License	\$20,000.00	DM	27%	\$14,600.00	\$4,000.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	DLM8K-VG8ADV8	DLM8000 V8 Advanced Protocol License	\$0.00	DM	27%	\$0.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	DLM8K-VG8ADV8-CF	DLM8000 V8 Advanced Protocol License	\$30,000.00	DM	27%	\$21,900.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	DLM8K-VG8B8	DLM8000 V8 Base Protocol License	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-VG8B8-CF	DLM8000 V8 Base Protocol License	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-FSTVP5400	DLM Fast VP for VNX5400 License =MA	\$0.00	DM	27%	\$0.00	\$1,708.60	\$1,537.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.74
5	DLM-FSTVP5400-CF	DLM Fast VP FOR VNX5400 LICENSE =MA	\$8,543.00	DM	27%	\$6,236.39	\$1,708.60	\$1,537.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,537.74
5	DLM-FSTVP7600	DLM Fast VP for VNX7600 License =MA	\$0.00	DM	27%	\$0.00	\$4,271.60	\$3,844.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,844.44
5	DLM-FSTVP7600-CF	DLM FAST VP FOR VNX7600 LICENSE =MA	\$21,358.00	DM	27%	\$15,591.34	\$4,271.60	\$3,844.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,844.44
5	DLM-V54CAPTBL	DLM VNX5400 Storage Cap License =CB	\$0.00	DM	27%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V54CAPTBL-CF	DLM VNX5400 STORAGE CAP LICENSE =CB	\$400.00	DM	27%	\$292.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V54CAPTBU	DLM VNX5400 Storage Cap Upg License =CB	\$0.00	DM	27%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V54CAPTBU-CF	DLM VNX5400 STORAGE CAP UPG LICENSE =CB	\$400.00	DM	27%	\$292.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V76CAPTBL	DLM VNX7600 Storage Cap License =CB	\$0.00	DM	27%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V76CAPTBL-CF	DLM VNX7600 STORAGE CAP LICENSE =CB	\$400.00	DM	27%	\$292.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V76CAPTBU	DLM VNX7600 Storage Cap Upg License =CB	\$0.00	DM	27%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-V76CAPTBU-CF	DLM VNX7600 STORAGE CAP UPG LICENSE =CB	\$400.00	DM	27%	\$292.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.00
5	DLM-VNX5400L	DLM VNX5400 Usage License =MA	\$0.00	DM	27%	\$0.00	\$2,148.80	\$1,933.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,933.92
5	DLM-VNX5400L-CF	DLM VNX5400 USAGE LICENSE =MA	\$10,744.00	DM	27%	\$7,843.12	\$2,148.80	\$1,933.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,933.92
5	DLM-VNX7600L	DLM VNX7600 Usage License =MA	\$0.00	DM	27%	\$0.00	\$17,913.40	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,122.06
5	DLM-VNX7600L-CF	DLM VNX7600 USAGE LICENSE =MA	\$89,567.00	DM	27%	\$65,383.91	\$17,913.40	\$16,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,122.06
5	L-640-XCAP	LICENSE:EXPSTOR,DD640	\$0.00	DM	27%	\$0.00	\$1,400.00	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00
5	L-640XCAP-B	LICENSE:EXPSTOR,DD640	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-2200	BLOCK SERVICE DPSAPPS DD2200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-2500	BLOCK SERVICE DPSAPPS DD2500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-4200	BLOCK SERVICE DPSAPPS DD4200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-4500	BLOCK SERVICE DPSAPPS DD4500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-7200	BLOCK SERVICE DPSAPPS DD7200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-9500	LIC BLOCK SVCS DPSAPPS 9500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BLCK-990	BLOCK SERVICE DPSAPPS DD990=IA	\$0.00	DM	27%	\$0.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-BST-2900	LICENSE:BOOST,DD2900	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-BST-4200	LICENSE:BOOST,DD4200	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-BST-4500	LICENSE:BOOST,DD4500	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-BST-620	LICENSE:BOOST,DD620	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00</			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	L-ER-4200	LICENSE.EXTENDED RETENTION SW OPT.DD4200	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-ER-4500	LICENSE.EXTENDED RETENTION SW OPT.DD4500	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-OST-565	LICENSE. OPENSTORAGE (OST); DD565	\$0.00	DM	27%	\$0.00	\$2,500.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	L-OST-660	LICENSE. OPENSTORAGE (OST); DD660	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	L-PP-DD	DPSAPPS Enablement for Data Domain=CB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-REP-2500	LICENSE.REPLICATOR.DD2500	\$5,000.00	DM	27%	\$3,650.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	L-REP-4200	LICENSE.REPLICATOR.DD4200	\$10,000.00	DM	27%	\$7,300.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	L-REP-4500	LICENSE.REPLICATOR.DD4500	\$30,000.00	DM	27%	\$21,900.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	L-REP-665	LICENSE. REPLICATOR; DD665	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	L-REP-620	LICENSE. REPLICATOR; DD620	\$2,540.00	DM	27%	\$1,854.20	\$508.00	\$457.20	\$406.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	L-REP-640	LICENSE. REPLICATOR; DD640	\$0.00	DM	27%	\$0.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00
5	L-REP-640	LICENSE. REPLICATOR; DD640	\$0.00	DM	27%	\$0.00	\$5,000.00	\$4,500.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00
5	L-REP-670	LICENSE. REPLICATOR; DD670	\$0.00	DM	27%	\$0.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,600.00
5	L-RL-565	LICENSE. RETENTION LOCK; DD565	\$0.00	DM	27%	\$0.00	\$2,500.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	L-RL-620	LIC.RETENTION LOCK GOV EDITION;DD620	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-RL-640	LIC.RETENTION LOCK GOV EDITION;DD640	\$0.00	DM	27%	\$0.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RL-660	LIC.RETENTION LOCK GOV EDITION;DD660	\$0.00	DM	27%	\$0.00	\$4,000.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	L-RL-670	LIC.RETENTION LOCK GOV EDITION;DD670	\$0.00	DM	27%	\$0.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	L-RLC-2500	LICENSE. RETENTION LOCK COMPLIANCE; DD2500	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RLC-4200	LICENSE. RETENTION LOCK COMPLIANCE; DD4200	\$7,000.00	DM	27%	\$5,110.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	L-RLC-4500	LICENSE. RETENTION LOCK COMPLIANCE; DD4500	\$20,400.00	DM	27%	\$14,892.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	L-RLC-620	LIC.RETENTION LOCK COMPL EDITION;DD620	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-RLC-640	LIC.RETENTION LOCK COMPL EDITION;DD640	\$0.00	DM	27%	\$0.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RLC-670	LIC.RETENTION LOCK COMPL EDITION;DD670	\$0.00	DM	27%	\$0.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	L-RLG-2500	LICENSE. RETENTION LOCK GOVERNANCE; DD2500	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-RLG-4200	LICENSE. RETENTION LOCK GOVERNANCE; DD4200	\$7,000.00	DM	27%	\$5,110.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	L-RLG-4500	LICENSE. RETENTION LOCK GOVERNANCE; DD4500	\$20,400.00	DM	27%	\$14,892.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	L-VTL-2500	LICENSE. VTL, OPEN SYSTEMS; DD2500	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-VTL-2500E	LICENSE. VTL, NDMP TAPE SERVER.ETH;DD2500	\$6,000.00	DM	27%	\$4,380.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	L-VTL-2500F	LICENSE. VTL, IBM IOS DD2500	\$6,000.00	DM	27%	\$4,380.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	L-VTL-4200	LICENSE. VTL, OPEN SYSTEMS; DD4200	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-VTL-4200E	LICENSE. VTL, NDMP TAPE SERVER.ETH;DD4200	\$9,500.00	DM	27%	\$6,915.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,600.00
5	L-VTL-4200F	LICENSE. VTL, IBM IOS DD4200	\$13,000.00	DM	27%	\$9,555.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	L-VTL-4500	LICENSE. VTL, OPEN SYSTEMS; DD4500	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-VTL-4500E	LICENSE. VTL, NDMP TAPE SERVER.ETH;DD4500	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	L-VTL-4500F	LICENSE. VTL, IBM IOS DD4500	\$28,500.00	DM	27%	\$20,805.00	\$5,700.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5	L-VTL-565-1	LIC.VTL.565 INCL.1XPCIE CARD;DP.4G	\$0.00	DM	27%	\$0.00	\$3,400.00	\$3,060.00	\$2,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,060.00
5	L-VTL-565-2	LIC.VTL.565 INCL.2XPCIE CARD;DP.4G	\$0.00	DM	27%	\$0.00	\$4,300.00	\$3,870.00	\$3,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,870.00
5	L-VTL-620-1	LIC.VTL.620 INCL.1XPCIE CARD;DP.4G	\$6,000.00	DM	27%	\$4,380.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	L-VTL620-E	LIC.VTL.NDMP TAPE SVR.ETH;DD620	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	L-VTL620-F1	LIC.VTL.IBM IOS;FC;DD620;1XPCIE;DP.4G	\$6,750.00	DM	27%	\$4,927.50	\$1,350.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	L-VTL-640-1	LIC.VTL.640 INCL.1XPCIE CARD;DP.8G	\$0.00	DM	27%	\$0.00	\$1,700.00	\$1,530.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,380.00
5	L-VTL-640-2	LIC.VTL.640 INCL.2XPCIE CARD;DP.8G	\$0.00	DM	27%	\$0.00	\$2,600.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	L-VTL640-E	LIC.VTL.NDMP TAPE SVR.ETH;DD640	\$0.00	DM	27%	\$0.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	L-VTL640-F1	LIC.VTL.IBM IOS;FC;DD640;1XPCIE;DP.8G	\$0.00	DM	27%	\$0.00	\$2,100.00	\$1,890.00	\$1,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	L-VTL640-F2	LIC.VTL.IBM IOS;FC;DD640;2XPCIE;DP.8G	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	L-VTL-660-1	LIC.VTL.660 INCL.1XPCIE CARD;DP.4G	\$0.00	DM	27%	\$0.00	\$3,900.00	\$3,510.00	\$3,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5	L-VTL-660-2	LIC.VTL.660 INCL.2XPCIE CARD;DP.4G	\$0.00	DM	27%	\$0.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	L-VTL-670-1	LIC.VTL.670 INCL.1XPCIE CARD;DP.8G	\$0.00	DM	27%	\$0.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	L-VTL-670-2	LIC.VTL.670 INCL.2XPCIE CARD;DP.8G	\$0.00	DM	27%	\$0.00	\$3,600.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	L-VTL670-E	LIC.VTL.NDMP TAPE SVR.ETH;DD670	\$0.00	DM	27%	\$0.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	L-VTL670-F1	LIC.VTL.IBM IOS;FC;DD670;1XPCIE;DP.8G	\$0.00	DM	27%	\$0.00	\$3,600.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	L-VTL670-F2	LIC.VTL.IBM IOS;FC;DD670;2XPCIE;DP.8G	\$0.00	DM	27%	\$0.00	\$4,500.00	\$4,050.00	\$3,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,050.00
5	L-XCAP2500	LICENSE. DD2500 EXP CAP MORE THAN 66TB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP2500-B	LICENSE. DD2500 EXP CAP MORE THAN 66TB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP4200	LICENSE. EXP CAP DD4200;MORE THAN 120TB	\$20,000.00	DM	27%	\$14,600.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,200.00
5	L-XCAP4200-B	LICENSE. EXP CAP DD4200;MORE THAN 120TB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	L-XCAP4500	LICENSE. EXP CAP DD4500;MORE THAN 180TB	\$30,000.00	DM	27%	\$21,900.00	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,800.00
5	L-XCAP4500-B	LICENSE. EXP CAP DD4500;MORE THAN 180TB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDL-1000-LIC	MDL-1000 FOR DD SOFTWARE LICENSE	\$0.00	DM	27%	\$0.00	\$1,760.00	\$1,584.00	\$1,408.00	\$0.00	\$1,232.00	\$0.00	\$0.00	\$0.00	\$1,584.00
5	MDL-2000-LIC	MDL-2000 FOR DD SOFTWARE LICENSE	\$0.00	DM	27%	\$0.00	\$3,520.00	\$3,168.00	\$2,816.00	\$2,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,168.00
5	MDL-VIR-BKUP	MDL-2000/1000/100 VIRTUENT BACKUP	\$0.00	DM	27%	\$0.00	\$1,250.00	\$1,125.00	\$1,000.00	\$875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,125.00
5	MDL-VIR-REPL	MDL-2000/1000/100 VIRTUENT REPLICATOR	\$0.00	DM	27%	\$0.00	\$1,250.00	\$1,125.00	\$1,000.00	\$875.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,125.00
5	OMSA GPLV3	OMSA GPLV3 OMSA TOOLSET VARIOUS PRODUCTS	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAMBA GPLV3	SAMBA GPLV3 TOOLSET VARIOUS PRODUCTS	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-296	DPS Backup Suite Sub 1 Year Tier 1=CC	\$624.83	DM	27%	\$456.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-334	DPS for VMWare 1 yr Subscription=1A	\$108.44	DM	27%	\$79.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-581	DPS Backup Suite Sub 1 Year Tier 4=CC	\$40.20	DM	27%	\$29.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-582	DPS Backup Suite Sub 1 Year Tier 5=CC	\$369.22	DM	27%	\$269.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-583	DPS Backup Suite Sub 1 Year Tier 6=CC	\$335.65	DM	27%	\$245.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-584	DPS Backup Suite Sub 1 Year Tier 7=CC	\$299.51	DM	27%	\$218.64	\$0.00</								

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Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SU-458-000-597	DPS Backup Suite Sub 3 Year Tier 4=CC	\$363.82	DM	27%	\$265.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-598	DPS Backup Suite Sub 3 Year Tier 5=CC	\$335.65	DM	27%	\$245.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-599	DPS Backup Suite Sub 3 Year Tier 6=CC	\$305.14	DM	27%	\$222.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-600	DPS Backup Suite Sub 3 Year Tier 7=CC	\$272.28	DM	27%	\$198.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-601	DPS Backup Suite Sub 3 Year Tier 8=CC	\$241.76	DM	27%	\$176.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-602	DPS for VMWare 3 yr Subscription=IA	\$98.58	DM	27%	\$71.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-603	DPS for VMWare 3 yr PP Subscription=CC	\$88.73	DM	27%	\$64.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-604	DPS for VMWare RPVM Subscription=CC	\$90.00	DM	27%	\$65.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-605	DPS for VMWare Avamar Rep Sub=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-606	DPS Enterprise 1yr Sub Tier 1=CC	\$686.80	DM	27%	\$501.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-607	DPS Enterprise 1yr Sub Tier 2=CC	\$578.36	DM	27%	\$422.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-608	DPS Enterprise 1yr Sub Tier 3=CC	\$469.91	DM	27%	\$343.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-609	DPS Enterprise 1yr Sub Tier 4=CC	\$438.93	DM	27%	\$320.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-610	DPS Enterprise 1yr Sub Tier 5=CC	\$407.95	DM	27%	\$297.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-611	DPS Enterprise 1yr Sub Tier 6=CC	\$371.90	DM	27%	\$271.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-612	DPS Enterprise 1yr Sub Tier 7=CC	\$330.49	DM	27%	\$241.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-613	DPS Enterprise 1yr Sub Tier 8=CC	\$294.34	DM	27%	\$214.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-614	DPS Enterprise 1yr Sub Tier 9=CC	\$258.19	DM	27%	\$188.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-615	DPS Enterprise 1yr Sub Tier 10=CC	\$216.88	DM	27%	\$158.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-616	DPS Enterprise 1yr Sub Tier 11=CC	\$180.74	DM	27%	\$131.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-617	DPS Enterprise 3yr Sub Tier 1=CC	\$624.36	DM	27%	\$455.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-618	DPS Enterprise 3yr Sub Tier 2=CC	\$525.78	DM	27%	\$383.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-619	DPS Enterprise 3yr Sub Tier 3=CC	\$427.19	DM	27%	\$311.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-620	DPS Enterprise 3yr Sub Tier 4=CC	\$399.03	DM	27%	\$291.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-621	DPS Enterprise 3yr Sub Tier 5=CC	\$370.86	DM	27%	\$270.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-622	DPS Enterprise 3yr Sub Tier 6=CC	\$338.00	DM	27%	\$246.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-623	DPS Enterprise 3yr Sub Tier 7=CC	\$300.44	DM	27%	\$219.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-624	DPS Enterprise 3yr Sub Tier 8=CC	\$267.58	DM	27%	\$195.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-625	DPS Enterprise 3yr Sub Tier 9=CC	\$234.72	DM	27%	\$171.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-626	DPS Enterprise 3yr Sub Tier 10=CC	\$197.17	DM	27%	\$143.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-627	DPS Enterprise 3yr Sub Tier 11=CC	\$164.31	DM	27%	\$119.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-628	DPS Enterprise 3yr PP Sub Tier 1=CC	\$561.93	DM	27%	\$410.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-629	DPS Enterprise 3yr PP Sub Tier 2=CC	\$473.20	DM	27%	\$345.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-630	DPS Enterprise 3yr PP Sub Tier 3=CC	\$384.48	DM	27%	\$280.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-631	DPS Enterprise 3yr PP Sub Tier 4=CC	\$359.13	DM	27%	\$262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-632	DPS Enterprise 3yr PP Sub Tier 5=CC	\$333.78	DM	27%	\$243.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-633	DPS Enterprise 3yr PP Sub Tier 6=CC	\$304.20	DM	27%	\$222.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-634	DPS Enterprise 3yr PP Sub Tier 7=CC	\$270.40	DM	27%	\$197.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-635	DPS Enterprise 3yr PP Sub Tier 8=CC	\$240.83	DM	27%	\$175.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-636	DPS Enterprise 3yr PP Sub Tier 9=CC	\$211.25	DM	27%	\$154.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-637	DPS Enterprise 3yr PP Sub Tier 10=CC	\$177.48	DM	27%	\$129.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-638	DPS Enterprise 3yr PP Sub Tier 11=CC	\$147.98	DM	27%	\$107.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-639	DPS Backup Suite Sub 1 Year Tier 2=CC	\$526.72	DM	27%	\$384.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-640	DPS Backup Suite Sub 1 Year Tier 3=CC	\$426.02	DM	27%	\$310.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-641	DPS Enterprise Sub DDBEA PROTECTPOINT=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-642	DPS Subscription Primary Storage=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-643	DPS Subscription RPVM Subscription=IB	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-644	DPS Subscription Primary Storage=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-645	DPS Suite for BackUp Sub Enablers=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-646	DPS for VMWare Avamar Subscription=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-647	DPS Suite for VMWare Sub Enablers=CC	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-648	DPS Enterprise Subscription Enablers=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-926	VMware Cloud DP 1 yr Subscr=IA	\$1,103.00	DM	27%	\$805.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-927	VMware Cloud DP 3 yr PrePay Subscr=IA	\$903.00	DM	27%	\$658.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-928	VMware Cloud DP 3 yr PrePay Subscr=IA	\$1,003.00	DM	27%	\$732.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-929	Cloudboost Amazon Images=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-954	VMWare Cloud DDVE Enable=CA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-640-XCAP	LICENSE,EXPSTOR,DD640,UPGRADE	\$10,000.00	DM	27%	\$7,300.00	\$1,400.00	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,600.00
5	U-BLCK-2200	UPG BLOCK SERVICE DPSAPPS DD2200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-2500	UPG BLOCK SERVICE DPSAPPS DD2500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-4200	UPG BLOCK SERVICE DPSAPPS DD4200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-4500	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-4500V	UPG BLOCK SERVICE DPSAPPS DD4500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-7200	UPG BLOCK SERVICE DPSAPPS DD7200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-7200V	UPG BLOCK SERVICE DPSAPPS DD7200=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-9500	UPG BLOCK SERVICE DPSAPPS DD9500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-9500V	UPG BLOCK SERVICE DPSAPPS DD9500=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-990	UPG BLOCK SERVICE DPSAPPS DD990=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BLCK-990V	UPG BLOCK SERVICE DPSAPPS DD990=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-BST-2500	LICENSE,BOOST,2500,UPGRADE	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-BST-2500-CF	License,Boost,DD2500,Upgrade=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-BST-4200	LICENSE,BOOST,DD4200,UPGRADE	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-BST-4200-CF	License,Boost,DD4200,Upgrade=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-BST-4500	LICENSE,BOOST,DD4500,UPGRADE	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-BST-4500-CF	License,Boost,DD4500,Upgrade=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	U-BST-640	LICENSE,BOOST,DD640,UPGRADE	\$0.00	DM	27%	\$0.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-BST-660	UPGRADE,LICENSE,BOOST,DD660	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-BST-670	UPGRADE,LICENSE,BOOST,DD670	\$0.00	DM	27%	\$0.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-DDOE-ER-MCAP	License DD OE Per TB UPG ER-CB	\$915.00	DM	27%	\$667.95	\$163.00	\$164.70	\$145.40	\$0.00	\$0.00	\$0.00	\$0.00	\$164.70
5	U-DD-SMIG-MCAP	Lic DD Storage Migration UPG=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ENC-2500	LICENSE,ENCRYPTION,2500,UPGRADE	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-ENC-2500-CF	License,Encryption,DD2500,Upgrade=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-ENC-4200	LICENSE,ENCRYPTION,DD4200,UPGRADE	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-ENC-4200-CF	License,Encryption,DD4200,Upgrade=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-ENC-4500	LICENSE,ENCRYPTION,DD4500,UPGRADE	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-ENC-4500-CF	License,Encryption,DD4500,Upgrade=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-ENC-510	UPGRADE,LICENSE,ENCRYPTION,DD510	\$0.00	DM	27%	\$0.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-ENC-530	UPGRADE,LICENSE,ENCRYPTION,DD530	\$0.00	DM	27%	\$0.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-ENC-565	UPGRADE,LICENSE,ENCRYPTION,DD565	\$0.00	DM	27%	\$0.00	\$2,500.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-ENC-580	UPGRADE,LICENSE,ENCRYPTION,DD580	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-ENC-580G	UPGRADE,LICENSE,ENCRYPTION,DD580G	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-ENC-620	LICENSE,ENCRYPTION,DD620,UPGRADE	\$0.00	DM	27%	\$0.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-ENC-640	LICENSE,ENCRYPTION,DD640,UPGRADE	\$0.00	DM	27%	\$0.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-ENC-660	UPGRADE,LICENSE,ENCRYPTION,DD660	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-ENC-670	UPGRADE, LICENSE, ENCRYPTION, DD670	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-ER-4200	LICENSE,EXTD RETN, SW OPT,DD4200,UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ER-4200-CF	License,Extd Retn SW Opt,DD4200 Upp=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ER-4500	LICENSE,EXTD RETN, SW OPT,DD4500,UPGRADE	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-ER-4500-CF	License,Extd Retn SW Opt,DD4500 Upp=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-IOSUP2500	LIC,VTL_OPEN SYS TO IBM IOS,2500,UPG	\$2,000.00	DM	27%	\$1,460.00	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	U-IOSUP2500-CF	Lic Vtl Open Sys IBM IOS DD2500 Upp=IA	\$2,000.00	DM	27%	\$1,460.00	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	U-IOSUP4200	LIC,VTL_OPEN SYS TO IBM IOS,DD4200,UPG	\$4,500.00	DM	27%	\$3,285.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-IOSUP4200-CF	Lic Vtl Open Sys IBM IOS DD4200 Upp=IA	\$4,500.00	DM	27%	\$3,285.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-IOSUP4500	LIC,VTL_OPEN SYS TO IBM IOS,DD4500,UPG	\$9,500.00	DM	27%	\$6,935.00	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	U-IOSUP4500-CF	Lic Vtl Open Sys IBM IOS DD4500 Upp=IA	\$9,500.00	DM	27%	\$6,935.00	\$1,900.00	\$1,710.00	\$1,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,710.00
5	U-IOSUP510	LIC,VTL_OPEN SYS TO IBM IOS,DD510,UPG	\$0.00	DM	27%	\$0.00	\$150.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	U-IOSUP530	LIC,VTL_OPEN SYS TO IBM IOS,DD530,UPG	\$0.00	DM	27%	\$0.00	\$450.00	\$405.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$405.00
5	U-IOSUP565	LIC,VTL_OPEN SYS TO IBM IOS,DD565,UPG	\$0.00	DM	27%	\$0.00	\$1,250.00	\$1,125.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,125.00
5	U-IOSUP580	LIC,VTL_OPEN SYS TO IBM IOS,DD580,UPG	\$0.00	DM	27%	\$0.00	\$1,500.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	U-IOSUP580G	LIC,VTL_OPEN SYS TO IBM IOS,DD580G,UPG	\$0.00	DM	27%	\$0.00	\$1,500.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	U-IOSUP620	LIC,VTL_OPEN SYS TO IBM IOS,DD620,UPG	\$750.00	DM	27%	\$547.50	\$150.00	\$135.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$135.00
5	U-IOSUP640	LIC,VTL_OPEN SYS TO IBM IOS,DD640,UPG	\$2,000.00	DM	27%	\$1,460.00	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00
5	U-IOSUP660	LIC,VTL_OPEN SYS TO IBM IOS,DD660,UPG	\$7,500.00	DM	27%	\$5,475.00	\$1,500.00	\$1,350.00	\$1,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,350.00
5	U-IOSUP670	LIC,VTL_OPEN SYS TO IBM IOS,DD670,UPG	\$4,500.00	DM	27%	\$3,285.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-OST-510	UPGRADE,LICENSE,OPENSTORAGE(OST),DD510	\$0.00	DM	27%	\$0.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-OST-530	UPGRADE,LICENSE,OPENSTORAGE(OST),DD530	\$0.00	DM	27%	\$0.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-OST-565	UPGRADE,LICENSE,OPENSTORAGE(OST),DD565	\$0.00	DM	27%	\$0.00	\$2,500.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-OST-580	UPGRADE,LICENSE,OPENSTORAGE(OST),DD580	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-OST-580G	UPGRADE,LICENSE,OPENSTORAGE(OST),DD580G	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-OST-660	UPGRADE,LICENSE,OPENSTORAGE(OST),DD660	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-PP-DD	DPSAPPS,Enabler Upg Data Domain=IA	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-REP-2500	LICENSE, REPLICATOR, 2500,UPGRADE	\$5,000.00	DM	27%	\$3,650.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	U-REP-2500-CF	License,Replicator,DD2500,Upgrade=IA	\$5,000.00	DM	27%	\$3,650.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	U-REP-410	UPGRADE, LICENSE, REPLICATOR, DD410	\$0.00	DM	27%	\$0.00	\$508.00	\$457.20	\$405.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	U-REP-4200	LICENSE, REPLICATOR, DD4200,UPGRADE	\$10,000.00	DM	27%	\$7,300.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-REP-4200-CF	License,Replicator,DD4200,Upgrade=IA	\$10,000.00	DM	27%	\$7,300.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-REP-430	UPGRADE, LICENSE, REPLICATOR, DD430	\$0.00	DM	27%	\$0.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	U-REP-4500	LICENSE, REPLICATOR, DD4500,UPGRADE	\$30,000.00	DM	27%	\$21,900.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	U-REP-4500-CF	License,Replicator,DD4500,Upgrade=IA	\$30,000.00	DM	27%	\$21,900.00	\$6,000.00	\$5,400.00	\$4,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	U-REP-460	UPGRADE, LICENSE, REPLICATOR, DD460	\$0.00	DM	27%	\$0.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-REP-460G	UPGRADE, LICENSE, REPLICATOR, DD460G	\$0.00	DM	27%	\$0.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-REP-510	UPGRADE, LICENSE, REPLICATOR, DD510	\$0.00	DM	27%	\$0.00	\$508.00	\$457.20	\$405.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	U-REP-530	UPGRADE, LICENSE, REPLICATOR, DD530	\$0.00	DM	27%	\$0.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	U-REP-560	UPGRADE, LICENSE, REPLICATOR, DD560	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-REP-560G	UPGRADE, LICENSE, REPLICATOR, DD560G	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-REP-565	UPGRADE, LICENSE, REPLICATOR, DD565	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-REP-580	UPGRADE, LICENSE, REPLICATOR, DD580	\$0.00	DM	27%	\$0.00	\$4,000.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	U-REP-580G	UPGRADE, LICENSE, REPLICATOR, DD580G	\$0.00	DM	27%	\$0.00	\$4,000.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	U-REP-620	LICENSE, REPLICATOR, DD620,UPGRADE	\$2,540.00	DM	27%	\$1,854.20	\$508.00	\$457.20	\$405.40	\$0.00	\$0.00	\$0.00	\$0.00	\$457.20
5	U-REP-640	LICENSE, REPLICATOR, DD640,UPGRADE	\$5,000.00	DM	27%	\$3,650.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$900.00
5	U-REP-660	UPGRADE, LICENSE, REPLICATOR, DD660	\$25,000.00	DM	27%	\$18,250.00	\$5,000.00	\$4,500.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	U-REP-670	UPGRADE, LICENSE, REPLICATOR, DD670	\$10,000.00	DM	27%	\$7,300.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-RL-510	LIC,RETENTION LOCK GOV EDITION,DD510,UPG	\$0.00	DM	27%	\$0.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RL-530	LIC,RETENTION LOCK GOV EDITION,DD530,UPG	\$0.00	DM	27%	\$0.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-RL-560	LIC,RETENTION LOCK GOV EDITION,DD565,UPG	\$0.00	DM	27%	\$0.00	\$2,500.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-RL-580	LIC,RETENTION LOCK GOV EDITION,DD580,UPG	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-RL-580G	LIC,RETENTION LOCKGOV EDITION,DD580G,UPG	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-RL-620	LIC,RETENTION LOCK GOV EDITION,DD620,UPG	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RL-640	LIC,RETENTION LOCK GOV EDITION,DD640,UPG	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RL-660	LIC,RETENTION LOCK GOV EDITION,DD660,UPG	\$20,000.00	DM	27%	\$14,600.00	\$4,000.00							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	U-RLC-530	LIC:RETENTION LOCK COMPL EDITN;DD530;UPG	\$0.00	DM	27%	\$0.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-RLC-535	LIC:RETENTION LOCK COMPL EDITN;DD565;UPG	\$0.00	DM	27%	\$0.00	\$2,500.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-RLC-580	LIC:RETENTION LOCK COMPL EDITN;DD580;UPG	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-RLC-620	LIC:RETENTION LOCK COMPL EDITN;DD620;UPG	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-RLC-640	LIC:RETENTION LOCK COMPL EDITN;DD640;UPG	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RLC-660	LIC:RETENTION LOCK COMPL EDITN;DD660;UPG	\$20,000.00	DM	27%	\$14,600.00	\$4,400.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	U-RLC-670	LIC:RETENTION LOCK COMPL EDITN;DD670;UPG	\$0.00	DM	27%	\$0.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-RLG-2500	LIC:RETENTION LOCK GOV EDTN;DD2500;UPG	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RLG-2500-CF	Lic:Retention Lock Gov Edt;DD2500;Upgr=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-RLG-4200	LIC:RETENTION LOCK GOV EDTION;DD4200;UPG	\$7,000.00	DM	27%	\$5,110.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-RLG-4200-CF	Lic:Retention Lock Gov Edt;DD4200;Upgr=IA	\$7,000.00	DM	27%	\$5,110.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-RLG-4500	LIC:RETENTION LOCK GOV EDTION;DD4500;UPG	\$20,400.00	DM	27%	\$14,892.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	U-RLG-4500-CF	Lic:Retention Lock Gov Edt;DD4500;Upgr=IA	\$20,400.00	DM	27%	\$14,892.00	\$4,080.00	\$3,672.00	\$3,264.00	\$0.00	\$0.00	\$0.00	\$3,672.00
5	U-VTL-2500	LIC:VTL_OPEN SYSTEMS DD2500;UPGRADE	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL-2500-CF	Lic:Vtl Open Systems DD2500;Upgrade=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL-2500E	LIC:VTL_NDMP TAPE SERVER.ETH;DD2500;UPGR	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL-2500E-CF	Lic:Vtl Ndmtp Tape Svr;Eth;DD2500;Upgr=IA	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL-2500F	LIC:VTL_IBM IOS;DD2500;UPGRADE	\$6,000.00	DM	27%	\$4,380.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	U-VTL-2500F-CF	Lic:Vtl IBM IOS;DD2500;Upgrade=IA	\$6,000.00	DM	27%	\$4,380.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	U-VTL-410	UPG:LIC;VTL;410;INCL;1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$720.00	\$640.00	\$560.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL-4200	LIC:VTL_OPEN SYSTEMS DD4200;UPGRADE	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-VTL-4200-CF	Lic:Vtl Open Systems DD4200;Upgrade=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-VTL-4200E	LIC:VTL_NDMP TAPE SERVER.ETH;DD4200;UPGR	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-VTL-4200E-CF	Lic:Vtl Ndmtp Tape Svr;Eth;DD4200;Upgr=IA	\$9,000.00	DM	27%	\$6,570.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-VTL-4200F	LIC:VTL_IBM IOS;DD4200;UPGRADE	\$13,500.00	DM	27%	\$9,855.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	U-VTL-4200F-CF	Lic:Vtl IBM IOS;DD4200;Upgrade=IA	\$13,500.00	DM	27%	\$9,855.00	\$2,700.00	\$2,430.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$2,430.00
5	U-VTL-430	UPG:LIC;VTL;430;INCL;1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$1,400.00	\$1,260.00	\$1,120.00	\$0.00	\$0.00	\$0.00	\$1,260.00
5	U-VTL-4500	LIC:VTL_OPEN SYSTEMS DD4500;UPGRADE	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-VTL-4500-CF	Lic:Vtl Open Systems DD4500;Upgrade=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-VTL-4500E	LIC:VTL_NDMP TAPE SERVER.ETH;DD4500;UPGR	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-VTL-4500E-CF	Lic:Vtl Ndmtp Tape Svr;Eth;DD4500;Upgr=IA	\$19,000.00	DM	27%	\$13,870.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	U-VTL-4500F	LIC:VTL_IBM IOS;DD4500;UPGRADE	\$28,500.00	DM	27%	\$20,805.00	\$5,700.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5	U-VTL-4500F-CF	Lic:Vtl IBM IOS;DD4500;Upgrade=IA	\$28,500.00	DM	27%	\$20,805.00	\$5,700.00	\$5,130.00	\$4,560.00	\$0.00	\$0.00	\$0.00	\$5,130.00
5	U-VTL-460	UPG:LIC;VTL;460;INCL;1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-VTL-460G	UPG:LIC;VTL;460G;INCL;1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$2,000.00	\$1,800.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$1,800.00
5	U-VTL-510	UPG:LIC;VTL;510;INCL;1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$1,350.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	U-VTL510-E	LIC:VTL_NDMP TAPE SVR.ETH;DD510;UPG	\$0.00	DM	27%	\$0.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL510-F1	LIC:VTL_IBM IOS;FC;DD510;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$1,350.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	U-VTL-530	UPG:LIC;VTL;530;INCL;1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$1,800.00	\$1,620.00	\$1,440.00	\$0.00	\$0.00	\$0.00	\$1,620.00
5	U-VTL530-E	LIC:VTL_NDMP TAPE SVR.ETH;DD530;UPG	\$0.00	DM	27%	\$0.00	\$900.00	\$810.00	\$720.00	\$0.00	\$0.00	\$0.00	\$810.00
5	U-VTL530-F1	LIC:VTL_IBM IOS;FC;DD530;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$2,250.00	\$2,025.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$2,025.00
5	U-VTL-560	UPG:LIC;VTL;560;INCL;1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL-560G	UPG:LIC;VTL;560G;INCL;1XPCIX CARD;1P;2G	\$0.00	DM	27%	\$0.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL-565-1	UPG:LIC;VTL;565;INCL;1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,400.00	\$3,060.00	\$2,720.00	\$0.00	\$0.00	\$0.00	\$3,060.00
5	U-VTL-565-2	UPG:LIC;VTL;565;INCL;2XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$4,300.00	\$3,870.00	\$3,440.00	\$0.00	\$0.00	\$0.00	\$3,870.00
5	U-VTL565-E	LIC:VTL_NDMP TAPE SVR.ETH;DD565;UPG	\$0.00	DM	27%	\$0.00	\$2,500.00	\$2,250.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$2,250.00
5	U-VTL565-F1	LIC:VTL_IBM IOS;FC;DD565;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$4,650.00	\$4,185.00	\$3,720.00	\$0.00	\$0.00	\$0.00	\$4,185.00
5	U-VTL565-F2	LIC:VTL_IBM IOS;FC;DD565;2XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$5,550.00	\$4,995.00	\$4,440.00	\$0.00	\$0.00	\$0.00	\$4,995.00
5	U-VTL-580-1	UPG:LIC;VTL;580;INCL;1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,900.00	\$3,510.00	\$3,120.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5	U-VTL-580-2	UPG:LIC;VTL;580;INCL;2XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-VTL580-E	LIC:VTL_NDMP TAPE SVR.ETH;DD580;UPG	\$0.00	DM	27%	\$0.00	\$4,000.00	\$3,600.00	\$3,200.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	U-VTL580-F1	LIC:VTL_IBM IOS;FC;DD580;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL580-F2	LIC:VTL_IBM IOS;FC;DD580;2XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	U-VTL-580G1	UPG:LIC;VTL;580G;INCL;1XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$3,900.00	\$3,510.00	\$3,120.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5	U-VTL-580G2	UPG:LIC;VTL;580G;INCL;2XPCIE CARD;DP;4G	\$0.00	DM	27%	\$0.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-VTL580G-E	LIC:VTL_NDMP TAPE SVR.ETH;DD580G;UPG	\$0.00	DM	27%	\$0.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$4,860.00
5	U-VTL580GF1	LIC:VTL_IBM IOS;FC;DD580G;1XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$6,300.00	\$5,670.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$5,670.00
5	U-VTL580GF2	LIC:VTL_IBM IOS;FC;DD580G;2XDP;4G;UPG	\$0.00	DM	27%	\$0.00	\$7,200.00	\$6,480.00	\$5,760.00	\$0.00	\$0.00	\$0.00	\$6,480.00
5	U-VTL-620-1	LIC:VTL_620;INCL;1XPCIE CARD;DP;4G;UPG	\$6,000.00	DM	27%	\$4,380.00	\$1,200.00	\$1,080.00	\$960.00	\$0.00	\$0.00	\$0.00	\$1,080.00
5	U-VTL620-E	LIC:VTL_NDMP TAPE SVR.ETH;DD620;UPG	\$1,500.00	DM	27%	\$1,095.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$270.00
5	U-VTL620-F1	LIC:VTL_IBM IOS;FC;DD620;1XDP;4G;UPG	\$6,750.00	DM	27%	\$4,927.50	\$1,350.00	\$1,215.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$1,215.00
5	U-VTL-640-1	LIC:VTL_640;INCL;1XPCIE CARD;DP;8G;UPG	\$9,000.00	DM	27%	\$6,570.00	\$1,700.00	\$1,530.00	\$1,380.00	\$0.00	\$0.00	\$0.00	\$1,530.00
5	U-VTL-640-2	LIC:VTL_640;INCL;2XPCIE CARD;DP;8G;UPG	\$13,000.00	DM	27%	\$9,490.00	\$2,600.00	\$2,340.00	\$2,080.00	\$0.00	\$0.00	\$0.00	\$2,340.00
5	U-VTL640-E	VTL_NDMP TAPE SVR.ETH;DD640;UPG	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL640-F1	VTL_IBM IOS;FC;DD640;1XPCIE;DP;8G;UPG	\$10,500.00	DM	27%	\$7,665.00	\$2,100.00	\$1,890.00	\$1,680.00	\$0.00	\$0.00	\$0.00	\$1,890.00
5	U-VTL640-F2	VTL_IBM IOS;FC;DD640;2XPCIE;DP;8G;UPG	\$15,000.00	DM	27%	\$10,950.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL-660-1	UPG:LIC;VTL;660;INCL;1XPCIE CARD;DP;4G	\$19,500.00	DM	27%	\$14,235.00	\$3,900.00	\$3,510.00	\$3,120.00	\$0.00	\$0.00	\$0.00	\$3,510.00
5	U-VTL-660-2	UPG:LIC;VTL;660;INCL;2XPCIE CARD;DP;4G	\$24,000.00	DM	27%	\$17,520.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-VTL660-E	LIC:VTL_NDMP TAPE SVR.ETH;DD660;UPG	\$4,000.00	DM	27%	\$2,920.00	\$800.00	\$720.00	\$640.00	\$0.00	\$0.00	\$0.00	\$720.00
5	U-VTL660-F1	LIC:VTL_IBM IOS;FC;DD660;1XDP;4G;UPG	\$15,000.00	DM	27%	\$10,950.00	\$3,000.00	\$2,700.00	\$2,400.00	\$0.00	\$0.00	\$0.00	\$2,700.00
5	U-VTL660-F2	LIC:VTL_IBM IOS;FC;DD660;2XDP;4G;UPG	\$21,500.00	DM	27%	\$15,615.00	\$4,400.00	\$3,960.00	\$3,520.00	\$0.00	\$0.00	\$0.00	\$3,960.00
5	U-VTL-670-1	UPG:LIC;VTL;670;INCL;1XPCIE CARD;DP;8G	\$18,000.00	DM	27%	\$13,140.00	\$3,600.00	\$3,240.00	\$2,880.00	\$0.00	\$0.00	\$0.00	\$3,240.00
5	U-VTL-670-2	UPG:LIC;VTL;670;INCL;2XPCIE CARD;DP;8G	\$24,000.00	DM	27%	\$17,520.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	U-VTL670-E	LIC:VTL_NDMP											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VE-COS-C-T02	ATMOS VE CAP 1TB (1501-4500TB)	\$477.00	DM	27%	\$348.21	\$95.40	\$85.86	\$76.32	\$66.78	\$0.00	\$0.00	\$85.86
5	VE-COS-C-T03	ATMOS VE CAP 1TB (4501-9500TB)	\$432.00	DM	27%	\$315.36	\$86.40	\$77.76	\$69.12	\$60.48	\$0.00	\$0.00	\$77.76
5	VE-COS-C-T04	ATMOS VE CAP 1TB (9500TB+)	\$397.00	DM	27%	\$289.81	\$79.40	\$71.46	\$63.52	\$55.58	\$0.00	\$0.00	\$71.46
5	VE-COS-SW-SOL	ATMOS VE BASE & CAP 500TB	\$558.00	DM	27%	\$407.34	\$111.60	\$100.44	\$89.28	\$78.12	\$0.00	\$0.00	\$100.44
5	VE-SW-B-SOL	ATMOS VE BASE & CAP 500TB	\$279,580.00	DM	27%	\$204,099.24	\$55,917.60	\$50,325.84	\$44,734.08	\$39,142.32	\$0.00	\$0.00	\$50,325.84
5	VE-SW-ENTL	ATMOS VE SW LICENSE KEY	\$0.00	DM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	0010200	RSA RKM APPLIANCE	\$0.00	E	34%	\$0.00	\$1,890.00	\$1,350.00	\$945.00	\$0.00	\$405.00	\$0.00	\$0.00
5	6740-7840RCKT	VDX-6740 MP-7840 EMC UNIV RACK KIT	\$600.00	E	34%	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0029	CABLE, IB DDR, CX4CX4, 3M	\$224.00	E	34%	\$147.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0030	CABLE, IB DDR, CX4-CX4, 5M	\$296.00	E	34%	\$195.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0031	1 METER SAS CABLE	\$250.00	E	34%	\$165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0032	3 METER SAS CABLE	\$328.00	E	34%	\$216.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0033	1U, 24 PORT DDR IB SWITCH	\$176.00	E	34%	\$116.16	\$962.85	\$687.75	\$481.43	\$0.00	\$0.00	\$0.00	\$0.00
5	850-0035	CABLE, IB DDR, CX4-CX4, 1M	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0077	1U, 24 PORT DDR IB SWITCH	\$0.00	E	34%	\$0.00	\$964.17	\$681.55	\$477.09	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0083	FLEXTRONICS 24-PORT DDR SWITCH	\$0.00	E	34%	\$0.00	\$688.03	\$491.45	\$344.02	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0149	Switch Intel IB QDR 48 Port 2PS 5U - 040	\$141,431.00	E	34%	\$93,344.46	\$9,900.17	\$7,071.55	\$4,950.09	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0150	Switch Intel IB QDR 24 Port Upgrade Leaf	\$28,134.00	E	34%	\$18,568.44	\$1,969.38	\$1,406.70	\$984.69	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0151	Switch Intel IB QDR 48 Port 2PS 10U-120	\$216,100.00	E	34%	\$142,626.00	\$15,127.00	\$10,805.00	\$7,563.50	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0153	CABLE, IB HYBRID, QSFP-CX4, 1M	\$106.00	E	34%	\$70.04	\$108.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0154	CABLE, IB HYBRID, QSFP-CX4, 3M	\$206.00	E	34%	\$135.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0155	CABLE, IB HYBRID, QSFP-CX4, 5M	\$319.00	E	34%	\$210.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0156	CABLE, IB HYBRID, QSFP-CX4, 6M	\$343.00	E	34%	\$226.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0167	MELLANOX 8 PORT QDR SWITCH	\$5,634.00	E	34%	\$3,718.44	\$394.38	\$281.70	\$197.19	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0168	Switch IB QDR 18 Port 1PS 1U Mellanox	\$11,168.00	E	34%	\$7,370.88	\$781.76	\$558.40	\$390.88	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0169	MELLANOX 36 PORT QDR SWITCH	\$0.00	E	34%	\$0.00	\$1,419.25	\$1,013.75	\$708.63	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0170	Switch IB QDR 18 Port 1PS 1U Intel	\$11,168.00	E	34%	\$7,370.88	\$781.76	\$558.40	\$390.88	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0173	CABLE, IB HYBRID, QSFP-CX4, 10M	\$745.00	E	34%	\$491.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0179	MELLANOX 36 PORT QDR SWITCH WITH 2 PS	\$0.00	E	34%	\$0.00	\$1,644.23	\$1,174.45	\$822.12	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0201	CABLE, IB DDR, QSFP-QSFP, 1M	\$560.00	E	34%	\$369.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0208	CABLE, IB QDR, QSFP-QSFP, 3M	\$155.00	E	34%	\$102.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0209	CABLE, IB QDR, QSFP-QSFP, 5M	\$225.00	E	34%	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0210	CABLE, IB QDR, QSFP-QSFP, 6M	\$248.00	E	34%	\$164.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0211	CABLE-IB QDR-QSFP/QSFP-ACT OPT-10M	\$1,043.00	E	34%	\$688.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0214	SWITCH IB QDR 36 PORT 2PS 1U INTEL	\$23,489.00	E	34%	\$15,502.74	\$1,644.23	\$1,174.45	\$822.12	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0257	SWITCH 10GBE 48P 2PS Celestica	\$10,950.00	E	34%	\$7,227.00	\$766.50	\$547.50	\$383.25	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0258	SWITCH 10GBE 24P 2PS Celestica	\$7,280.00	E	34%	\$4,804.80	\$509.60	\$364.00	\$254.80	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0259	SWITCH 40GBE 32P 2PS Celestica	\$13,433.00	E	34%	\$8,865.78	\$940.31	\$671.65	\$470.16	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0260	SWITCH CHASSIS 96P x 10GBE SFP+ Arista	\$195,770.00	E	34%	\$129,208.20	\$13,703.90	\$9,788.50	\$6,851.95	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0261	SWITCH CHASSIS 64P x 40GBE SFP+ Arista	\$275,127.00	E	34%	\$181,583.32	\$19,258.89	\$13,756.35	\$9,629.45	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0282	Switch 40GBE 32 Port Upgrade Leaf Arista	\$29,852.00	E	34%	\$19,702.32	\$2,089.64	\$1,492.60	\$1,044.82	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0283	Switch 10GBE 48 Port Upgrade Leaf Arista	\$66,333.00	E	34%	\$43,779.78	\$4,643.31	\$3,316.65	\$2,321.66	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0284	Switch IB QDR 36 Port, 2PS, 1U, Mellanox	\$23,489.00	E	34%	\$15,502.74	\$1,644.23	\$1,174.45	\$822.12	\$0.00	\$0.00	\$0.00	\$0.00
5	AP-7420B-00	2Gb 16 port FC Application Switch	\$0.00	E	34%	\$0.00	\$2,268.00	\$1,620.00	\$1,134.00	\$0.00	\$486.00	\$0.00	\$0.00
5	AP-7420B-F	16-PORT INVISTA-RVCVRPNT PROMO APP SWITCH	\$0.00	E	34%	\$0.00	\$1,740.00	\$1,260.00	\$894.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AP7420B-IP	LIC FCIP TUNNELING	\$0.00	E	34%	\$0.00	\$1,740.00	\$1,260.00	\$894.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AP7420B-MPR	ROUTER/FCIP BUNDLE	\$0.00	E	34%	\$0.00	\$4,100.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AP7420B-RTR	LIC AP7420B FABRIC ROUTER	\$0.00	E	34%	\$0.00	\$4,100.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AP7420B-SAS	SAS LICENSE FOR AP-7420B	\$0.00	E	34%	\$0.00	\$2,900.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AP7420B-SAS-F	SAS LIC FOR AP7420B RECOVERPOINT PROMO	\$0.00	E	34%	\$0.00	\$3,860.00	\$3,474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AP-7600B	AP-7600B FABRIC APPLICATION SWITCH	\$0.00	E	34%	\$0.00	\$3,690.00	\$3,474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AP7600B-FW	AP-7600B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$3,690.00	\$2,640.00	\$1,848.00	\$0.00	\$792.00	\$0.00	\$0.00
5	AP7600B-PM	AP-7600B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AP7600B-TR	AP-7600B ISL TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$880.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRCD-FREE-TRN	CX3 SAN-B TRAINING OFFER	\$0.00	E	34%	\$0.00	\$1,100.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRDCX-8GSW8P	BRCD LBL DCX 8GB SHORT WAVE SFPs 8PACK	\$1,400.00	E	34%	\$924.00	\$98.00	\$70.00	\$49.00	\$0.00	\$21.00	\$0.00	\$0.00
5	BRQSFPA0GDA1M	BRCD QSFP 40G DIRECT ATTACH 1 METER	\$500.00	E	34%	\$330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRQSFPA0GDA3M	BRCD QSFP 40G DIRECT ATTACH 3 METER	\$640.00	E	34%	\$422.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRQSFPA0GDA5M	BRCD QSFP 40G DIRECT ATTACH 5 METER	\$800.00	E	34%	\$528.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRQSFPA0GESR4	BRCD QSFP 40G eSR4 QSFP 300M	\$3,995.00	E	34%	\$2,636.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRQSFPA0QMOSFP	BRCD 40G-ER4 QSFP LC 40KM S/MF	\$98,853.00	E	34%	\$65,242.98	\$6,919.71	\$4,942.65	\$3,458.86	\$0.00	\$1,462.80	\$0.00	\$0.00
5	BRQSFPA032G-BRKOT	BRCD LBL 4X32GB SW BREAKOUT QSFP 1PACK	\$7,250.00	E	34%	\$4,785.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-10G10K8	BRCD 10GBE SFP- 10K LONG WAVE 1PACK	\$2,200.00	E	34%	\$1,452.00	\$154.00	\$110.00	\$77.00	\$0.00	\$33.00	\$0.00	\$0.00
5	BRSEFP-10G10K8	BRCD 10GBE SFP- 10K LONG WAVE 8PACK	\$15,500.00	E	34%	\$10,230.00	\$1,085.00	\$775.00	\$542.50	\$0.00	\$232.50	\$0.00	\$0.00
5	BRSEFP-10GE1PK	BRCD LBL SFP 10GbE SW USR OPTIC 1PACK	\$450.00	E	34%	\$297.00	\$31.50	\$22.50	\$15.75	\$0.00	\$6.75	\$0.00	\$0.00
5	BRSEFP-10GE8PK	BRCD LBL SFP 10GbE SW USR OPTIC 8PACK	\$3,000.00	E	34%	\$2,112.00	\$222.00	\$160.00	\$112.00	\$0.00	\$48.00	\$0.00	\$0.00
5	BRSEFP-10G-ER	BRCD LBL SFP 10GbE ER 40KM OPTIC 1PACK	\$10,000.00	E	34%	\$6,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-10GFC1W	BRCD LBL 10GB FC 10KM LONG WAVE SFP	\$1,900.00	E	34%	\$1,254.00	\$133.00	\$95.00	\$66.50	\$0.00	\$28.50	\$0.00	\$0.00
5	BRSEFP-10GFC5W	BRCD LBL 10GB FC SHORT WAVE SFP	\$600.00	E	34%	\$396.00	\$42.00	\$30.00	\$21.00	\$0.00	\$8.00	\$0.00	\$0.00
5	BRSEFP-10GSW1P	BRCD 10GBE SFP+ SHORT WAVE 1PACK	\$780.00	E	34%	\$514.80	\$54.60	\$39.00	\$27.30	\$0.00	\$11.70	\$0.00	\$0.00
5	BRSEFP-10GSW8P	BRCD 10GBE SFP+ SHORT WAVE 8PACK	\$4,400.00	E	34%	\$2,904.00	\$308.00	\$220.00	\$154.00	\$0.00	\$66.00	\$0.00	\$0.00
5	BRSEFP-1GECOPR	BRSEFP 1GBE COP SFP FOR MP-7800B & FX8-24	\$400.00	E	34%	\$264.00	\$28.00	\$20.00	\$14.00	\$0.00	\$6.00	\$0.00	\$0.00
5	BRSEFP-1GELX1P	BRCD LBL SFP 1GbE LX OPTIC 1PACK	\$1,089.00	E	34%	\$718.74	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-1GELX8P	BRCD LBL SFP 1GbE LX OPTIC 8PACK	\$8,195.00	E	34%	\$5,408.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP-1GESX8P	BRCD LBL SFP 1GbE SX OPTIC 8PACK	\$3,740.00	E	34%	\$2,488.40	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BRSEFP40GQSFPL	BRCD LBL QSFP 40GbE LW OPTIC 1PACK	\$24,050.00	E	34%	\$15,873.00	\$1,683.50	\$1,202.50	\$841.75	\$0.00	\$360.75	\$0.00	\$0.00
5	BRSEFP40GQSFPS	BRCD LBL QSFP 40GbE SW OPTIC 1PACK	\$5,150.00	E	34%	\$3,399.00	\$360.50	\$257.50	\$180.25	\$0.00	\$77.25	\$0.00	\$0.00
5	BRSEFP-TX1M1P	BRCD 10GBE TWINAX COPPER 1M 1PACK	\$200.00	E	34%	\$132.00	\$14.00	\$10.00	\$7.00	\$0.00	\$3.00	\$0.00	\$0.00
5	BRSEFP-TX1M8P	BRCD 10GBE TWINAX COPPER 1M 8PACK	\$1,900.00	E	34%	\$1,254.00	\$133.00	\$95.00	\$66.50	\$0.00	\$28.50	\$0.00	\$0.00
5	BRSEFP-TX3M1P	BRCD 10GBE TWINAX COPPER 3M 1PACK	\$300.00	E	34%	\$198.00	\$0.00	\$15.00	\$10.50	\$0.00	\$4.50	\$0.00	\$0.00
5	BRSEFP-TX3M8P	BRCD 10GBE TWINAX COPPER 3M 8PACK	\$2,100.00	E	34%	\$1,386.00	\$147.00	\$105.00	\$73.50	\$0.00	\$31.50	\$0.00	\$0.00
5	BRSEFP-TX5M1P												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CBFM-04	FM 4 DOMAINS SEAT LIC	\$0.00	E	34%	\$0.00	\$1,740.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CBFM-04-10	FM 4 TO 10 DOMAIN UPG	\$0.00	E	34%	\$0.00	\$1,760.00	\$1,584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CBFM-04-99	FM 4 TO 99 DOMAIN UPG	\$0.00	E	34%	\$0.00	\$2,900.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CBFM-10	FM 10 DOMAINS SEAT LIC	\$0.00	E	34%	\$0.00	\$3,500.00	\$3,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CBFM-10-99	FM 10 DOM TO 99 DOM UPG	\$0.00	E	34%	\$0.00	\$1,340.00	\$1,206.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CBFM-3X-4X	FM 3 X TO 4 X SITE UPRAD	\$0.00	E	34%	\$0.00	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CBFM-99	FM 99 DOMAINS SITE LIC	\$0.00	E	34%	\$0.00	\$4,660.00	\$4,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-DTU-UDEPHU	DBTUNER DB2UDB WG-DEP UP	\$14,710.00	E	34%	\$9,708.60	\$2,942.00	\$2,647.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-DTU-UENTHU	DBTUNER DB2UDB DEP-ENT UP	\$9,780.00	E	34%	\$6,454.80	\$1,956.00	\$1,760.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-DTU-UGLOHU	DBTUNER DB2UDB ENT-GLO UP	\$9,780.00	E	34%	\$6,454.80	\$1,956.00	\$1,760.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLS-RPHW-G5	RPA GEN5 NON-TAA FOR RP CLASSIC	\$0.00	E	34%	\$0.00	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$0.00	\$0.00	\$0.00
5	CLS-RPHW-G5T	RPA GEN5 TAA FOR RP CLASSIC	\$17,880.00	E	34%	\$11,800.80	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$0.00	\$0.00	\$0.00
5	CLS-RPHW-G6T	RPA CLASSIC	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	CLS-RPHW-G6T-D	RPA CLASSIC	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	CMCNE-SAN-ENT	Dell RPA Classic	\$0.00	E	34%	\$0.00	\$7,520.00	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMCNE-SAN-ENT-CF	CTX MGR CNE SAN Enterprise	\$37,600.00	E	34%	\$24,816.00	\$7,520.00	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMCNE-SAN-PLU	CTX MGR CNE SAN Enterprise	\$0.00	E	34%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMCNE-SAN-PLU-CF	CTX MGR CNE SAN Pro Plus	\$0.00	E	34%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMCNE-SW-KIT-CF	CMCNE SOFTWARE MEDIA KIT NO LICENSE -IA	\$15,000.00	E	34%	\$9,900.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPADV100	CTX MGR CNE - ADD IP DATA CTR TO IP BASE	\$0.00	E	34%	\$0.00	\$6,880.00	\$6,192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPADV100-CF	CTX MGR CNE - ADD IP DATA CTR TO IP BASE	\$0.00	E	34%	\$0.00	\$6,880.00	\$6,192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPB-150	CTX MGR CNE IP Data Center	\$0.00	E	34%	\$0.00	\$7,200.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPB-50	CTX MGR CNE IP BASE	\$0.00	E	34%	\$0.00	\$940.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPB-50-CF	CTX MGR CNE IP BASE	\$0.00	E	34%	\$0.00	\$940.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPSANPLUE	CTX MGR CNE - IP ADD ENT TO PLUS LIC	\$0.00	E	34%	\$0.00	\$4,960.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPSANPLUE-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$4,960.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPU100	CTX MGR CNE - ADD 100 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$380.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPU1000	CTX MGR CNE - ADD 1000 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$1,900.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPU1000-CF	CTX MGR CNE - ADD 1000 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$1,900.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPU100-CF	CTX MGR CNE - ADD 100 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$380.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPU2500	CTX MGR CNE - ADD 2500 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$3,800.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPU2500-CF	CTX MGR CNE - ADD 2500 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$3,800.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPU500	CTX MGR CNE - ADD 500 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$1,420.00	\$1,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPU500-CF	CTX MGR CNE - ADD 500 IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$1,420.00	\$1,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPUSANENT	CTX MGR CNE - IP ADD SAN ENT UPG LIC	\$0.00	E	34%	\$0.00	\$7,520.00	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPUSANENT-CF	CTX MGR CNE - IP ADD SAN ENT UPG LIC	\$0.00	E	34%	\$0.00	\$7,520.00	\$6,768.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPUSANPLU	CTX MGR CNE - IP ADD SAN PLUS UPG LIC	\$0.00	E	34%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-IPUSANPLU-CF	CTX MGR CNE - IP ADD SAN PLUS UPG LIC	\$0.00	E	34%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-MPL S10	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$1,900.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-MPL S10-CF	CTX MGR CNE - ADD 10 MPLS IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$1,900.00	\$1,710.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-MPL S25	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$3,800.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-MPL S25-CF	CTX MGR CNE - ADD 25 MPLS IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$3,800.00	\$3,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-MPL S50	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$6,640.00	\$5,976.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-MPL S50-CF	CTX MGR CNE - ADD 50 MPLS IP DEV UPG LIC	\$0.00	E	34%	\$0.00	\$6,640.00	\$5,976.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-SAN-IP150	CTX MGR CNE SAN ADD IP BASE LIC	\$0.00	E	34%	\$0.00	\$7,200.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-SAN-IP150-CF	CTX MGR CNE SAN ADD IP BASE LIC	\$0.00	E	34%	\$0.00	\$7,200.00	\$6,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-SAN-IP-ENT	CTX MGR CNE SAN-IP Enterprise	\$0.00	E	34%	\$0.00	\$12,980.00	\$11,682.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-SAN-IP-ENT-CF	CTX MGR CNE SAN-IP Enterprise	\$0.00	E	34%	\$0.00	\$12,980.00	\$11,682.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-SAN-IP-PLU	CTX MGR CNE SAN-IP Pro Plus	\$0.00	E	34%	\$0.00	\$8,160.00	\$7,344.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-SAN-IP-PLU-CF	CTX MGR CNE SAN-IP Pro Plus	\$0.00	E	34%	\$0.00	\$8,160.00	\$7,344.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-SAN-IPULPS	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC	\$0.00	E	34%	\$0.00	\$5,300.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNE-SAN-IPULPS-CF	CTX MGR CNE - PLUS SAN-IP TO ENT UPG LIC	\$0.00	E	34%	\$0.00	\$5,300.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNESANPLUSUPG	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC	\$0.00	E	34%	\$0.00	\$4,960.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNESANPLUSUPG-CF	CTX MGR CNE SAN PRO PLUS TO ENT UPG LIC	\$24,800.00	E	34%	\$16,368.00	\$4,960.00	\$4,464.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSEEKSVR	CNR SEEK APPLANCE SERVER	\$9,500.00	E	34%	\$6,270.00	\$1,140.00	\$950.00	\$665.00	\$0.00	\$190.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNX-DNQSFP-40GDA1M	CNX DN QSFP 40G DIRECT ATTACH 1 METER	\$400.00	E	34%	\$264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNX-DNQSFP-40GDA5M	CNX DN QSFP 40G DIRECT ATTACH 5 METER	\$675.00	E	34%	\$445.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNX-DNQSFP-40GSR1P	CNX DN QSFP 40G SR OPTIC 1PACK	\$2,250.00	E	34%	\$1,485.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNX-DN-SFP-1GCOPT1P	CNX DN 1GBE SR COPPER SFP 1PACK	\$275.00	E	34%	\$181.50	\$19.25	\$13.75	\$9.63	\$0.00	\$4.13	\$0.00	\$0.00	\$0.00	\$0.00
5	CNX-DN-SFP-1GOT1P	CNX DN 1GBE SR OPTICAL SFP 1PACK	\$320.00	E	34%	\$209.60	\$21.00	\$15.00	\$10.50	\$0.00	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00
5	CNX-DN-SFP-TX1M1P	CNX DN 10GBE DAC TWINAX COPPER 1M 1PACK	\$120.00	E	34%	\$79.20	\$8.40	\$6.00	\$4.20	\$0.00	\$1.80	\$0.00	\$0.00	\$0.00	\$0.00
5	CNX-DN-SFP-TX3M1P	CNX DN 10GBE DAC TWINAX COPPER 3M 1PACK	\$160.00	E	34%	\$105.60	\$11.20	\$8.00	\$5.60	\$0.00	\$2.40	\$0.00	\$0.00	\$0.00	\$0.00
5	CNX-DN-SFP-TX5M1P	CNX DN 10GBE DAC TWINAX COPPER 5M 1PACK	\$200.00	E	34%	\$132.00	\$14.00	\$10.00	\$7.00	\$0.00	\$3.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNX-S4048-DN-48R	CNX DN S4048 48PORT 10GbE Switch RTF AIR	\$12,450.00	E	34%	\$8,217.00	\$871.50	\$622.50	\$435.75	\$0.00	\$166.75	\$0.00	\$0.00	\$0.00	\$0.00
5	CNXSFP-10C-SR	CNX SFP 10GbE SR OPTIC 1 PACK	\$650.00	E	34%	\$429.00	\$45.50	\$32.50	\$22.75	\$0.00	\$9.75	\$0.00	\$0.00	\$0.00	\$0.00
5	CNXSFP-10CSR8	CNX SFP 10GbE SR OPTIC 8 PACK	\$3,200.00	E	34%	\$2,112.00	\$224.00	\$160.00	\$112.00	\$0.00	\$48.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPCY-T0-T3-U	COPYCROSS UPG T0 THRU T3	\$0.00	E	34%	\$0.00	\$3,060.00	\$2,754.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPCY-T4-T14-U	COPYCROSS UPG T4-T14	\$0.00	E	34%	\$0.00	\$3,230.00	\$2,907.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPYC-MSUBASE	COPYCROSS BASE-3 MSU	\$6,800.00	E	34%	\$4,488.00	\$1,430.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPYC-MSU-M00	COPYCROSS 1-45 MSU	\$715.00	E	34%	\$471.90	\$143.00	\$128.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPYC-MSU-M01	COPYCROSS 46-175 MSU	\$440.00	E	34%	\$290.40	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPYC-MSU-M02	COPYCROSS 176-315 MSU	\$340.00	E	34%	\$224.40	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPYC-MSU-M03	COPYCROSS 316-575 MSU	\$205.00	E	34%	\$135.30	\$41.00	\$36.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPYC-MSU-M04	COPYCROSS 576-875 MSU	\$70.00	E	34%	\$46.30	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CPYC-MSU-M05	COPYCROSS 876-1315 MSU	\$55.00	E	34%										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CSL-MSU-T04	CATALOG S 076-100 MSU	\$0.00	E	34%	\$0.00	\$28,820.00	\$25,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-T05	CATALOG S 101-150 MSU	\$0.00	E	34%	\$0.00	\$32,820.00	\$29,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-T06	CATALOG S 150-200 MSU	\$0.00	E	34%	\$0.00	\$36,820.00	\$33,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-T07	CATALOG S 201-250 MSU	\$0.00	E	34%	\$0.00	\$40,820.00	\$36,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-T08	CATALOG S 251-300 MSU	\$0.00	E	34%	\$0.00	\$44,820.00	\$40,338.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-T09	CATALOG S 301-350 MSU	\$0.00	E	34%	\$0.00	\$48,820.00	\$43,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-T10	CATALOG S 351-400 MSU	\$0.00	E	34%	\$0.00	\$52,820.00	\$47,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-T11	CATALOG S 401-450 MSU	\$0.00	E	34%	\$0.00	\$56,820.00	\$51,138.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-T12	CATALOG S 451-500 MSU	\$0.00	E	34%	\$0.00	\$60,820.00	\$54,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-T13	CATALOG S 501-550 MSU	\$0.00	E	34%	\$0.00	\$64,820.00	\$58,338.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-MSU-T14	CATALOG S 551-600 MSU	\$0.00	E	34%	\$0.00	\$68,820.00	\$61,938.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-T00-T03-U	CATALOG S UPG T00-T03	\$0.00	E	34%	\$0.00	\$72,250.00	\$65,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CSL-T04-T14-U	CATALOG S UPG T04-T14	\$0.00	E	34%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-100M	OM3 50/125 FIBER CABLE LC-LC 100 METER	\$570.00	E	34%	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-10M	OM3 50/125 FIBER CABLE LC-LC 10 METER	\$290.00	E	34%	\$191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-1M	OM3 50/125 FIBER CABLE LC-LC 1 METER	\$290.00	E	34%	\$191.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-30M	OM3 50/125 FIBER CABLE LC-LC 30 METER	\$210.00	E	34%	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-3M	OM3 50/125 FIBER CABLE LC-LC 3 METER	\$310.00	E	34%	\$204.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-50M	OM3 50/125 FIBER CABLE LC-LC 50 METER	\$250.00	E	34%	\$165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM3-5M	OM3 50/125 FIBER CABLE LC-LC 5 METER	\$390.00	E	34%	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-100M	OM4 50/125 MICRON OPTICAL CBL LC-LC 100M	\$200.00	E	34%	\$131.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-10M	OM4 50/125 MICRON OPTICAL CBL LC-LC 10M	\$1	E	34%	\$860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-1M	OM4 50/125 MICRON OPTICAL CBL LC-LC 1M	\$320.00	E	34%	\$211.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-30M	OM4 50/125 MICRON OPTICAL CBL LC-LC 30M	\$320.00	E	34%	\$211.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-3M	OM4 50/125 MICRON OPTICAL CBL LC-LC 3M	\$465.00	E	34%	\$306.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-50M	OM4 50/125 MICRON OPTICAL CBL LC-LC 50M	\$465.00	E	34%	\$306.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-5M	OM4 50/125 MICRON OPTICAL CBL LC-LC 5M	\$650.00	E	34%	\$415.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CTX-OM4-5M	OM4 50/125 MICRON OPTICAL CBL LC-LC 5M	\$290.00	E	34%	\$191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-EXPRCKA	DCA-40U EXPANSION RACK (INCLUDED)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-EXPRCKAU	DCA-40U EXPANSION RACK UPG (INCLUDED)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-EXPRCKB	DCA-40U EXPANSION RACK (INCLUDED)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA1-EXPRCKBU	DCA-40U EXPANSION RACK UPG (INCLUDED)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREG	GP DCA 40U AGGREGATION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREGL	GP DCA 30ULIM AGGREGATION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREGLU	GP DCA 30ULIM AGGREGATION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREGM	DCA 3ZONE AGGREGATION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREGMU	DCA 3ZONE AGGREGATION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AGGREG-U	GP DCA 40U AGGREGATION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-AST1-15	GP DCA-1P 30A BTM RK CLPSL 56PA332 INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CBL10	GP DCA EXPANSION RACK CABLE 10M	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CBL30	GP DCA EXPANSION RACK CABLE 30M	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CBLBNDL	GP DCA TWINAX CBL BNDL-DWBI-3M-UPPER RCK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CSF-HD	GP DCA HD FLD SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CSFHDBDL	GP DCA HD FLD SVR 64GB MEM 300G HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CSFHDBDU	GP DCA HD FLD SVR 64GB MEM 300G HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CSF-HD-U	GP DCA HD FLD SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CS-HD	GP DCA HD COMPUTE SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CS-HDBDL	GP DCA HD COMP SVR 64GB MEM 300G HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CSHDBDLU	GP DCA HD COMP SVR 64GB MEM 300G HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-CS-HD-U	GP DCA HD COMPUTE SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-DIA02MA	GP DIA 256GBMEM MOD 300GB HD UPG FCT	\$125,000.00	E	34%	\$82,500.00	\$8,750.00	\$6,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-DIA02MU	GP DIA 256GBMEM MOD 300GB HD UPG FLD	\$125,000.00	E	34%	\$82,500.00	\$8,750.00	\$6,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-DS-HD	GP DCA HD SVR 64GB MEM 3TB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-DS-HDBDL	GP DCA HD SVR 64GB MEM 3TB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-DSHDBDLU	GP DCA HD SVR 64GB MEM 3TB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-DS-HD-U	GP DCA HD SVR 64GB MEM 3TB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPAND	GP DCA 40U EXPANSION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPANDL	GP DCA 30ULIM EXPANSION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPANDLU	GP DCA 30ULIM EXPANSION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPANDM	DCA 3ZONE EXPANSION RACK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPANDMU	DCA 3ZONE EXPANSION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-EXPAND-U	GP DCA 40U EXPANSION RACK UPG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-IEC3-15	GP DCA-1P 30A BTM RK IEC309-332P6 INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-MS	GP DCA MSTR SVR 8X8 MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-MS2	GP DCA 2CNA MASTER SERVER	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-RUS-15	GP DCA-1P 30A BTM RK RUS3-3750DP INCL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SS	GP DCA GPDB COM SVR 64GB MEM 300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SS-BDL	GP DCA GPDB COM SV 64GB MEM 300GBHDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SS-BDLU	GP DCA GPDB COM SVR 64G MEM 300G HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SS-C	GP DCA GPDB UAP STD SVR 64G MEM 900G HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSC-BDL	GP DCA GPDB UAPSTD SV 64GMEM 900GHDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSC-BDLU	GP DCA GPDB UAPSTD SV 64GMEM 900GHDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SS-CU	GP DCA GPDB UAP STD SVR 64G MEM 900G HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSM	GP GPDB SVR 256GB MEM 24X300GB HDD	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSM-BDL	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCA2-SSM-BDLU	GP GPDB SVR 256GB MEM 24X300GB HDD CBL	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DS-32M-STG	SAFTEGRITY LIC 32M	\$0.00	E	34%	\$0.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-32M-TRK	OPEN TRNK SW LIC	\$0.00	E	34%	\$0.00	\$1,360.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4100B-00	4Gb 16/32 port FC Switch	\$0.00	E	34%	\$0.00	\$994.00	\$710.00	\$497.00	\$0.00	\$213.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4100B-8U-00	4Gb 8 FC port upgrade Kit	\$0.00	E	34%	\$0.00	\$371.00	\$265.00	\$185.50	\$0.00	\$79.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4100B-CU	FICON CUP-32B2 & 4100B	\$0.00	E	34%	\$0.00	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4100B-ENT	ENTERPRISE BUNDLE -4100B	\$0.00	E	34%	\$0.00	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4100B-FW	FABRIC WATCH - 4100B	\$0.00	E	34%	\$0.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4100B-PM	PERFORM MONITOR - 4100B	\$0.00	E	34%	\$0.00	\$880.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4100B-TR	TRUNKING - 4100B	\$0.00	E	34%	\$0.00	\$1,080.00	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4100B-XF	EXTENDED FABRIC - 4100B	\$0.00	E	34%	\$0.00	\$880.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4400M-08	4Gb 8/16 FC port shortwave	\$0.00	E	34%	\$0.00	\$266.00	\$199.00	\$133.00	\$0.00	\$57.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4400M-FLV	FULL VOLATILITY KEYI	\$0.00	E	34%	\$0.00	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4400M-KT4	4Gb 4 port UPC Kit	\$0.00	E	34%	\$0.00	\$133.00	\$95.00	\$66.50	\$0.00	\$28.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4400M-SUI	DS-4400M SECURITY BUNDLE	\$0.00	E	34%	\$0.00	\$1,120.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4400M-TRK	DS-4400M OPEN TRK LIC	\$0.00	E	34%	\$0.00	\$460.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4700M-16	4Gb 16/32 FC port shortwave	\$0.00	E	34%	\$0.00	\$700.00	\$550.00	\$350.00	\$0.00	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4700M-KT8	4Gb 8 port flex kit	\$0.00	E	34%	\$0.00	\$329.00	\$235.00	\$164.50	\$0.00	\$70.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4700M-KT8U	DS-4700 8PORT UPKIT	\$0.00	E	34%	\$0.00	\$343.00	\$245.00	\$171.50	\$0.00	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4900B-00	4Gb 32/64 port FC Switch	\$0.00	E	34%	\$0.00	\$2,562.00	\$1,830.00	\$1,281.00	\$0.00	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4900B-16U-0	4Gb 16 FC port upgrade Kit	\$0.00	E	34%	\$0.00	\$994.00	\$710.00	\$497.00	\$0.00	\$213.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-4900B-CU	DS-4900B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$2,360.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4900B-ENT	ENT BUNDLE FOR DS-4900B	\$0.00	E	34%	\$0.00	\$2,580.00	\$2,322.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4900B-FW	FABRIC WATCH FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4900B-PM	PERF MONITOR FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4900B-TR	TRUNKING FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,740.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS4900B-XF	EXT FABRIC FOR DS-4900B	\$0.00	E	34%	\$0.00	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5000B-00	BRCD 32-PORTS W/16 ACTIVE	\$0.00	E	34%	\$0.00	\$980.00	\$700.00	\$490.00	\$0.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS5000B-8U-00	5000B 8-PORT UPGRADE	\$0.00	E	34%	\$0.00	\$385.00	\$275.00	\$192.50	\$0.00	\$82.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS5000B-CU	DS-5000B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$2,360.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS5000B-ENT	DS-5000B ENTERPRISE SOFTWARE BUNDLE LIC	\$0.00	E	34%	\$0.00	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS5000B-FW	DS-5000B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS5000B-PM	DS-5000B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$880.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS5000B-TR	DS-5000B ISL TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,100.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS5000B-XF	DS-5000B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$880.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B	DS-5100B 24P/40P BASE SWITCH	\$0.00	E	34%	\$0.00	\$1,295.00	\$925.00	\$647.50	\$0.00	\$277.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS5100B-4G8PU	DS-5100B 4G 8PORT UPGRADE KIT	\$0.00	E	34%	\$0.00	\$385.00	\$275.00	\$192.50	\$0.00	\$82.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-8G	DS-5100B 24P/40P 8G BASE SWITCH	\$0.00	E	34%	\$0.00	\$1,323.00	\$995.00	\$681.50	\$0.00	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS5100B-8G8PU	DS-5100B 8G 8PORT UPGRADE KIT	\$0.00	E	34%	\$0.00	\$377.30	\$269.50	\$186.65	\$0.00	\$80.85	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-AN	DS-5100B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-AN-CF	DS-5100B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-CU	DS-5100B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-CU-CF	DS-5100B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-EGM	DS-5100B ENHANCED GROUP MANAGMENT LIC	\$0.00	E	34%	\$0.00	\$314.00	\$282.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-ENT	DS-5100B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$1,960.00	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-ENT-CF	DS-5100B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$1,960.00	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-ENTE	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH	\$0.00	E	34%	\$0.00	\$1,720.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-ENTE-CF	DS-5100B ENTERPRS SW BNDL FOR ENT SWITCH	\$8,600.00	E	34%	\$5,676.00	\$1,720.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-EP	DS-5100B 8G 40P/40P ENTERPRISE SWITCH	\$0.00	E	34%	\$0.00	\$2,100.00	\$1,500.00	\$1,050.00	\$0.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-FV	DS-5100B FABRIC VISION LICENSE -MA	\$0.00	E	34%	\$0.00	\$1,794.00	\$1,614.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-FV-CF	DS-5100B FABRIC VISION LICENSE -MA	\$0.00	E	34%	\$0.00	\$1,794.00	\$1,614.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-FW	DS-5100B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-FW-CF	DS-5100B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-IR	DS-5100B INTERGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$3,156.00	\$2,840.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-IR-CF	DS-5100B INTERGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$3,156.00	\$2,840.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-PM	DS-5100B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$862.00	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-PM-CF	DS-5100B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$862.00	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-TR	DS-5100B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,100.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-TR-CF	DS-5100B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,100.00	\$990.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-XF	DS-5100B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$862.00	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5100B-XF-CF	DS-5100B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$862.00	\$775.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B	DS-5300B 48P/80P BASE SWITCH	\$0.00	E	34%	\$0.00	\$3,479.00	\$2,486.00	\$1,739.50	\$0.00	\$745.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS5300B4G16PU	DS-5300B 4G 16PORT UPGRADE KIT	\$0.00	E	34%	\$0.00	\$1,071.00	\$765.00	\$535.50	\$0.00	\$229.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-8G	DS-5300B 48P/80P 8G BASE SWITCH	\$0.00	E	34%	\$0.00	\$3,703.00	\$2,645.00	\$1,851.50	\$0.00	\$793.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS5300B8G16PU	DS-5300B 8G 16PORT UPGRADE KIT	\$14,700.00	E	34%	\$9,702.00	\$1,029.00	\$735.00	\$514.50	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-AN	DS-5300B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$1,646.00	\$1,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-AN-CF	DS-5300B ADAPTIVE NETWORKING LICENSE	\$8,230.00	E	34%	\$5,431.80	\$1,646.00	\$1,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-CU	DS-5300B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$2,360.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-CU-CF	DS-5300B FICON CUP LICENSE	\$11,800.00	E	34%	\$7,788.00	\$2,360.00	\$2,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-EGM	DS-5300B ENHANCED GROUP MANAGMENT LIC	\$3,135.00	E	34%	\$2,069.10	\$627.00	\$564.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-ENT	DS-5300B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$3,802.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-ENT-CF	DS-5300B ENTERPRISE SW BUNDLE	\$19,010.00	E	34%	\$12,546.60	\$3,802.00	\$3,421.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-ENTE	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH	\$0.00	E	34%	\$0.00	\$3,360.00	\$3,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-ENTE-CF	DS-5300B ENTERPRS SW BNDL FOR ENT SWITCH	\$16,800.00	E	34%	\$11,088.00	\$3,360.00	\$3,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-EP	DS-5300B 8G 80P/80P ENTERPRISE SWITCH	\$0.00	E	34%	\$0.00	\$5,803.00	\$4,145.00	\$2,901.50	\$0.00	\$1,243.50	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	DS-5300B-TR-CF	DS-5300B TRUNKING LICENSE	\$8,800.00	E	34%	\$5,808.00	\$1,760.00	\$1,584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-XF	DS-5300B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-5300B-XF-CF	DS-5300B EXTENDED FABRIC LICENSE	\$5,800.00	E	34%	\$3,828.00	\$1,160.00	\$1,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS6505-16G12P	DS-6505B 16G 12PORT UPGRADE KIT	\$6,472.00	E	34%	\$4,271.52	\$453.04	\$323.60	\$226.52	\$0.00	\$97.08	\$0.00	\$0.00	\$0.00
5	DS6505-8G12PU	DS-6505B 8G 12PORT UPGRADE KIT	\$6,200.00	E	34%	\$4,092.00	\$434.00	\$310.00	\$217.00	\$0.00	\$93.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-AN	DS-6505B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$720.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-AN-CF	DS-6505B ADAPTIVE NETWORKING LICENSE	\$3,600.00	E	34%	\$2,376.00	\$720.00	\$648.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-ENT	DS-6505B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$1,360.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-ENT-CF	DS-6505B ENTERPRISE SW BUNDLE	\$6,800.00	E	34%	\$4,488.00	\$1,360.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-FV	DS-6505B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$1,360.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-FV-CF	DS-6505B FABRIC VISION LICENSE =MA	\$5,600.00	E	34%	\$3,696.00	\$1,120.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-FW	DS-6505B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$580.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-FW-CF	DS-6505B FABRIC WATCH LICENSE	\$2,900.00	E	34%	\$1,914.00	\$580.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-PM	DS-6505B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-PM-CF	DS-6505B PERFORMANCE MONITOR LICENSE	\$3,000.00	E	34%	\$1,980.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-TR	DS-6505B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,140.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-TR-CF	DS-6505B TRUNKING LICENSE	\$5,700.00	E	34%	\$3,762.00	\$1,140.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-XF	DS-6505B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505B-XF-CF	DS-6505B EXTENDED FABRIC LICENSE	\$1,500.00	E	34%	\$990.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505R-B	DS-6505R-B 12P/24P 16GB RTF BASE SWITCH	\$7,891.00	E	34%	\$5,208.06	\$552.37	\$394.55	\$276.19	\$118.37	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505R-B-8G	DS-6505R-B 12P/24P 8GB RTF BASE SWITCH	\$7,600.00	E	34%	\$5,016.00	\$532.00	\$380.00	\$266.00	\$114.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6505R-B-EP	DS-6505R-B 24P/24P 16GB RTF ENT SWITCH	\$19,235.00	E	34%	\$12,695.10	\$1,346.45	\$961.75	\$673.23	\$288.53	\$0.00	\$0.00	\$0.00	\$0.00
5	DS6510-16G8PU	DS-6510B 16G 12PORT UPGRADE KIT	\$8,300.00	E	34%	\$5,478.00	\$684.74	\$489.10	\$342.37	\$146.73	\$0.00	\$0.00	\$0.00	\$0.00
5	DS6510-8G12PU	DS-6510B 8G 12PORT UPGRADE KIT	\$8,300.00	E	34%	\$5,478.00	\$581.00	\$415.00	\$292.50	\$124.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-10G	DS-6510B 10G FC LICENSE	\$0.00	E	34%	\$0.00	\$4,080.00	\$3,672.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-10G-CF	DS-6510B 10G FC LICENSE	\$20,400.00	E	34%	\$13,464.00	\$4,080.00	\$3,672.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-AN	DS-6510B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$1,120.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-AN-CF	DS-6510B ADAPTIVE NETWORKING LICENSE	\$5,600.00	E	34%	\$3,696.00	\$1,120.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-CU	DS-6510B FICON CUP LICENSE	\$0.00	E	34%	\$0.00	\$1,560.00	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-ENT	DS-6510B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$2,200.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-ENT-CF	DS-6510B ENTERPRISE SW BUNDLE	\$11,000.00	E	34%	\$7,260.00	\$2,200.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-FV	DS-6510B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$1,794.00	\$1,614.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-FV-CF	DS-6510B FABRIC VISION LICENSE =MA	\$8,970.00	E	34%	\$5,920.20	\$1,794.00	\$1,614.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-FW	DS-6510B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$840.00	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-FW-CF	DS-6510B FABRIC WATCH LICENSE	\$4,200.00	E	34%	\$2,772.00	\$840.00	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-IR	DS-6510B INTEGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$3,540.00	\$3,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-IR-CF	DS-6510B INTEGRATED ROUTING LICENSE	\$17,700.00	E	34%	\$11,682.00	\$3,540.00	\$3,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-PM	DS-6510B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$940.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-PM-CF	DS-6510B PERFORMANCE MONITOR LICENSE	\$4,700.00	E	34%	\$3,102.00	\$940.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-SAO	DS-6510B SERVER APPL OPT LICENSE	\$0.00	E	34%	\$0.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-SAO-CF	DS-6510B SERVER APPL OPT LICENSE	\$2,200.00	E	34%	\$1,452.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-TR	DS-6510B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,180.00	\$1,062.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-TR-CF	DS-6510B TRUNKING LICENSE	\$5,900.00	E	34%	\$3,894.00	\$1,180.00	\$1,062.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-XF	DS-6510B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$940.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510B-XF-CF	DS-6510B EXTENDED FABRIC LICENSE	\$4,700.00	E	34%	\$3,102.00	\$940.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510F-B	DS-6510F-B 24P/48P 8GB FTR BASE SWITCH	\$19,300.00	E	34%	\$12,738.00	\$1,351.00	\$965.00	\$675.50	\$289.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510R-8GB	DS-6510R-B 24P/48P 8GB RTF BASE SWITCH	\$0,020.00	E	34%	\$13,213.20	\$1,401.40	\$1,001.00	\$700.70	\$300.30	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510R-8GB-DC	DS-6510R-B 24P/48P 8GB RTF DC PWR Switch	\$19,300.00	E	34%	\$12,738.00	\$1,351.00	\$965.00	\$675.50	\$289.50	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510R-B	DS-6510R-B 24P/48P 16GB RTF DC PWR Switch	\$19,300.00	E	34%	\$12,738.00	\$1,343.30	\$959.50	\$671.65	\$287.85	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6510R-B-EP	DS-6510R-B 48P/48P 16GB RTF ENT SWITCH	\$20,020.00	E	34%	\$13,213.20	\$1,401.40	\$1,001.00	\$700.70	\$300.30	\$0.00	\$0.00	\$0.00	\$0.00
5	DS6510-RCKMNT	DS-6510-B RACK MOUNT KIT	\$47,561.00	E	34%	\$31,390.26	\$3,329.27	\$2,378.05	\$1,664.64	\$713.42	\$0.00	\$0.00	\$0.00	\$0.00
5	DS6520-16G24PU	DS-6520B 16G 24Port Upgrade Kit	\$600.00	E	34%	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS6520-8G24PU	DS-6520B 8G 24Port Upgrade Kit	\$23,712.00	E	34%	\$15,648.92	\$1,669.84	\$1,185.60	\$829.92	\$355.68	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-10G	DS-6520B 10G FC License	\$0.00	E	34%	\$0.00	\$14,592.60	\$11,055.60	\$773.85	\$331.65	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-10G-CF	DS-6520B 10G FC License	\$21,200.00	E	34%	\$13,992.00	\$4,240.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-ENT	DS-6520B Enterprise SW Bundle	\$0.00	E	34%	\$0.00	\$3,664.00	\$3,297.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-ENT-CF	DS-6520B Enterprise SW Bundle	\$18,320.00	E	34%	\$12,091.20	\$3,664.00	\$3,297.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-FV	DS-6520B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$3,144.00	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-FV-CF	DS-6520B FABRIC VISION LICENSE =MA	\$15,720.00	E	34%	\$10,375.20	\$3,144.00	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-FW	DS-6520B Fabric Watch License	\$0.00	E	34%	\$0.00	\$1,512.00	\$1,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-FW-CF	DS-6520B Fabric Watch License	\$7,560.00	E	34%	\$4,989.60	\$1,512.00	\$1,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-IR	DS-6520B Intergrated Routing License	\$0.00	E	34%	\$0.00	\$5,104.00	\$4,593.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-IR-CF	DS-6520B Intergrated Routing License	\$25,520.00	E	34%	\$16,843.20	\$5,104.00	\$4,593.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-PM	DS-6520B Performance Monitor License	\$0.00	E	34%	\$0.00	\$1,512.00	\$1,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-PM-CF	DS-6520B Performance Monitor License	\$7,560.00	E	34%	\$4,989.60	\$1,512.00	\$1,360.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-TR	DS-6520B Trunking License	\$0.00	E	34%	\$0.00	\$1,814.00	\$1,632.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-TR-CF	DS-6520B Trunking License	\$9,070.00	E	34%	\$5,986.20	\$1,814.00	\$1,632.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-XF	DS-6520B Extended Fabric License	\$0.00	E	34%	\$0.00	\$1,210.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520B-XF-CF	DS-6520B Extended Fabric License	\$6,050.00	E	34%	\$3,993.00	\$1,210.00	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520F-8GB	DS-6520F-B-8G 48/96P 8GB FTR Base Switch	\$54,866.00	E	34%	\$36,267.00	\$3,846.50	\$2,747.50	\$1,923.25	\$824.25	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520F-B	DS-6520F-B 48P/96P 16GB FTR Base Switch	\$54,866.00	E	34%	\$37,531.56	\$3,980.62	\$2,843.30	\$1,990.31	\$852.99	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520R-8GB	DS-6520R-B-8G 48/96P 8GB RTF Base Switch	\$54,866.00	E	34%	\$36,267.00	\$3,846.50	\$2,747.50	\$1,923.25	\$824.25	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520R-B	DS-6520R-B 48P/96P 16GB RTF Base Switch	\$54,866.00	E	34%	\$37,531.56	\$3,980.62	\$2,843.30	\$1,990.31	\$852.99	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6520R-B-EP	DS-6520R-B 96P/96P 16GB RTF Ent Switch	\$111,696.00	E	34%	\$73,715.40	\$7,818.30	\$5,584.50	\$3,909.15	\$1,675.35	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-65XXPWRSUP	DS-6505B ADD ON PWR SUPPLY	\$2,500.00	E	34%	\$1,650.00	\$175.00	\$125.00	\$87.50					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	DS6620-16QSFP-LIC	DS-6620B 16Port QSFP POD Lic 0 QSFPs =MA	\$14,080.00	E	34%	\$9,292.80	\$2,816.00	\$2,534.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS6620-32G12PU	DS-6620B 32G 12Port 32G SFP Upgrade Kit	\$11,820.00	E	34%	\$7,801.20	\$827.40	\$591.00	\$413.70	\$0.00	\$177.30	\$0.00	\$0.00	\$0.00
5	DS6620-32GX4QSFP	DS-6620B 16Port 4X32G QSFP Upgr Kit	\$23,640.00	E	34%	\$15,602.40	\$1,654.80	\$1,182.00	\$827.40	\$0.00	\$354.60	\$0.00	\$0.00	\$0.00
5	DS6620-32QSFP-BRKO	DS-6620B 16P 4X32G BRKOUT QSFP POD KIT	\$23,640.00	E	34%	\$15,582.60	\$1,652.70	\$1,180.50	\$826.35	\$0.00	\$354.15	\$0.00	\$0.00	\$0.00
5	DS-6620B-ENT	DS-6620B ENTERPRISE SW BUNDLE=MA	\$12,134.00	E	34%	\$8,008.44	\$2,426.80	\$2,184.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6620B-IR	DS-6620B INTEGRATED ROUTING LICENSE=MA	\$17,700.00	E	34%	\$11,682.00	\$3,540.00	\$3,186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6620B-MF	DS-6620B Main Frame Enterprise Lic =MA	\$17,700.00	E	34%	\$11,728.20	\$3,554.00	\$3,198.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-6620F-B-0	DS-6620F-B 24P/48P 32GB FTR 0 SFP Switch	\$20,992.00	E	34%	\$13,854.72	\$1,469.44	\$1,049.60	\$734.72	\$0.00	\$314.88	\$0.00	\$0.00	\$0.00
5	DS-6620F-B-24	DS-6620F-B 24P/48P 32GB FTR 24SFP Switch	\$24,604.00	E	34%	\$16,238.64	\$1,722.28	\$1,230.20	\$861.14	\$0.00	\$369.06	\$0.00	\$0.00	\$0.00
5	DS-6620F-B-EP	DS-6620F-B 48P/48P 32GB FTR Ent Switch	\$53,649.00	E	34%	\$35,408.34	\$3,755.43	\$2,682.45	\$1,877.72	\$0.00	\$804.74	\$0.00	\$0.00	\$0.00
5	DS-6620R-B-0	DS-6620R-B 24P/48P 32GB RTF 0 SFP Switch	\$20,992.00	E	34%	\$13,854.72	\$1,469.44	\$1,049.60	\$734.72	\$0.00	\$314.88	\$0.00	\$0.00	\$0.00
5	DS-6620R-B-24	DS-6620R-B 24P/48P 32GB RTF 24SFP Switch	\$24,604.00	E	34%	\$16,238.64	\$1,722.28	\$1,230.20	\$861.14	\$0.00	\$369.06	\$0.00	\$0.00	\$0.00
5	DS-6620R-B-EP	DS-6620R-B 48P/48P 32GB RTF Ent Switch	\$53,649.00	E	34%	\$35,408.34	\$3,755.43	\$2,682.45	\$1,877.72	\$0.00	\$804.74	\$0.00	\$0.00	\$0.00
5	DS-8B2-000	8 PORT 2GB FC SWITCH	\$0.00	E	34%	\$0.00	\$469.00	\$335.00	\$234.50	\$0.00	\$100.50	\$0.00	\$0.00	\$0.00
5	DS-8B2-00L	8 PORT SWITCH W SINGLE E	\$0.00	E	34%	\$0.00	\$343.00	\$245.00	\$171.50	\$0.00	\$73.50	\$0.00	\$0.00	\$0.00
5	DS-8B3-FF-0	DS8B3 8-PORT FULL FAB	\$0.00	E	34%	\$0.00	\$389.00	\$285.00	\$199.50	\$0.00	\$85.50	\$0.00	\$0.00	\$0.00
5	DS-8B3-FF-0U	DS8B3US 8-PORT FULL FAB	\$0.00	E	34%	\$0.00	\$462.00	\$330.00	\$231.00	\$0.00	\$99.00	\$0.00	\$0.00	\$0.00
5	DS8B-ENT	ENT SW BNDL FOR DS-8B2/3	\$0.00	E	34%	\$0.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS8B-EP8	FW Lic E-Port Expansion	\$0.00	E	34%	\$0.00	\$217.00	\$155.00	\$108.50	\$0.00	\$46.50	\$0.00	\$0.00	\$0.00
5	DS8B-FW	FABRIC WATCH FOR DS-8B2/3	\$0.00	E	34%	\$0.00	\$380.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS8B-PM	PERF MONITOR FOR DS8B2/3	\$0.00	E	34%	\$0.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS8B-QL	QUICKLOOP FOR DS-8B2	\$0.00	E	34%	\$0.00	\$290.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS8B-TL	TRUNKING FOR DS-8B2	\$0.00	E	34%	\$0.00	\$410.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS8B-TF	EXT FABRIC DS-8B2/3	\$0.00	E	34%	\$0.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS8B-LP-0D	LOOP LIC FOR DSB	\$2,900.00	E	34%	\$1,914.00	\$580.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-CUPSW-32M2	CUP LIC DS32M2	\$0.00	E	34%	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DS-CUPSW-4700	CUP LIC FOR THE DS-4700M	\$5,200.00	E	34%	\$3,432.00	\$1,040.00	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-AUT	SANTEGRITY AUTH ED-10000M	\$0.00	E	34%	\$0.00	\$5,080.00	\$4,572.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-CUP	10K FICON LIC KEY	\$0.00	E	34%	\$0.00	\$6,940.00	\$6,246.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-10KM-TRK	ED-10K OPEN TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$9,300.00	\$8,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-140M-AUT	SANTEGRITY AUTH ED-140M	\$0.00	E	34%	\$0.00	\$3,040.00	\$2,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-140M-STG	SANTEGRITY LIC ED140M	\$0.00	E	34%	\$0.00	\$3,020.00	\$2,718.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-140M-TRK	OPEN TRNK SW LIC	\$0.00	E	34%	\$0.00	\$5,020.00	\$4,504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-64M-AUT	SANTEGRITY AUTH ED-64M	\$0.00	E	34%	\$0.00	\$1,820.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-64M-FCZ	FICON CUP ZONING ED-64M	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-64M-STZ	SANTEGRITY LIC ED64M	\$0.00	E	34%	\$0.00	\$2,800.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-64M-TRK	OPEN TRNK SW LICENSE	\$0.00	E	34%	\$0.00	\$3,580.00	\$3,222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-CUPSW-140M	CUP LIC ED140M	\$0.00	E	34%	\$0.00	\$2,140.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-CUPSW-64M	CUP LIC ED64M	\$0.00	E	34%	\$0.00	\$2,140.00	\$1,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-DCX6-IR-LIC	ED-DCX6 INTEGRATED ROUTING LICENSE =MA	\$38,452.00	E	34%	\$25,378.32	\$7,692.00	\$6,921.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-DCX-B-IR	ED-DCX-B INTEGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$7,762.00	\$6,985.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-DCX-B-IR-CF	ED-DCX-B INTEGRATED ROUTING LICENSE	\$38,810.00	E	34%	\$25,614.60	\$7,762.00	\$6,985.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-1007-UPG	CTX MGR V 7.X UPGRADE	\$0.00	E	34%	\$0.00	\$2,630.00	\$2,367.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-1009-ENT	CTX MGR ENTERPRISE BASE	\$0.00	E	34%	\$0.00	\$2,660.00	\$2,394.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-1009-STD	CTX MGR STANDARD	\$0.00	E	34%	\$0.00	\$1,020.00	\$918.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-1010-ENT	CTX MGR 10.X DATACTRED ENTERPRISE	\$0.00	E	34%	\$0.00	\$6,440.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-1010-PLUS	CTX MGR 10.X DATACTRED - PRO PLUS	\$0.00	E	34%	\$0.00	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1010PLUSUPG	CTX MGR 10.X CMDCD PRO PLUS TO ENT UPG	\$0.00	E	34%	\$0.00	\$3,714.00	\$3,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-10KM-ENT	ENTERPRISE OS SW PACKAGED-10000	\$0.00	E	34%	\$0.00	\$21,714.00	\$19,564.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-10KM-FIC	ENTERPRISE FICON SW PACKAGED-10000	\$0.00	E	34%	\$0.00	\$19,560.00	\$16,164.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-10KM-OPT	OPTIMIZER SW PACKAGED-10000	\$0.00	E	34%	\$0.00	\$17,960.00	\$16,164.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-10KM-SEC	SECURITY SW PACKAGED-10000	\$0.00	E	34%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-140M-ENT	ED-140M ENT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$14,060.00	\$12,654.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-140M-FIC	FICON BUNDLE LICENSE ED-140M	\$0.00	E	34%	\$0.00	\$8,800.00	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-140M-OPT	ED-140M OPT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$7,040.00	\$6,336.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-140M-SEC	EM-140M SEC BUNDLE	\$0.00	E	34%	\$0.00	\$1,480.00	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-16M2-ENT	DS-16M2 ENT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$940.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-16M2-OPT	ED-16M2 OPT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$740.00	\$666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-16M2-SEC	EM-16M2 SEC BNDL	\$0.00	E	34%	\$0.00	\$2,240.00	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-24M2-ENT	DS-24M2-ENT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-24M2-OPT	EM-24M2-OPT	\$0.00	E	34%	\$0.00	\$1,120.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-24M2-SEC	EM-24M2 SEC BNDL	\$0.00	E	34%	\$0.00	\$2,980.00	\$2,682.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-32M2-ENT	DS-32M2 ENT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$3,798.00	\$3,418.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-32M2-FIC	FICON BUNDLE LICENSE DS-32M2	\$0.00	E	34%	\$0.00	\$1,860.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-32M2-OPT	ED-32M2 OPT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$1,480.00	\$1,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-32M2-SEC	EM-32M2 SECY BNDL	\$0.00	E	34%	\$0.00	\$2,240.00	\$2,016.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-4400M-ENT	DS-4400M ENT SW+FW BLD	\$0.00	E	34%	\$0.00	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-4400M-OPT	DS-4400M OPT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$1,400.00	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-4400M-SEC	DS-4400M SEC BNDL	\$0.00	E	34%	\$0.00	\$1,120.00	\$1,008.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-4700M-ENT	DS-4700M ENT SW+FW BLD	\$0.00	E	34%	\$0.00	\$2,960.00	\$2,664.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-4700M-FIC	FICON BUNDLE LICENSE ED-140M	\$0.00	E	34%	\$0.00	\$3,798.00	\$3,418.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-4700M-OPT	DS-4700M OPT SW+FW BNDL	\$0.00	E	34%	\$0.00	\$1,860.00	\$1,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-4700M-SEC	DS-4700 SEC BNDL	\$0.00	E	34%	\$0.00	\$1,500.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-64M-ENT	ED-64M ENT SW+FW BND	\$0.00	E	34%	\$0.00	\$6,500.00	\$5,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-64M-FIC	FICON BUNDLE LICENSE ED-64M	\$0.00	E	34%	\$0.00	\$8,328.00	\$7,495.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-64M-OPT	ED-64M OPTSW+FW BNDL	\$0.00	E	34%	\$0.00	\$4,060.00	\$3,654.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-64M-SEC	EM-64M SECURITY BUNDLE	\$0.00	E	34%	\$0.00	\$3,240.00	\$2,916.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-ADVMD-256	CTX MGR ADVANCED MODULE - 256 PORTS	\$0.00	E	34%	\$0.00	\$10,300.00	\$9,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-ADVMD-32	CTX MGR ADVANCED MODULE - 32 PORTS	\$0.00	E										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	EM-CMS-CME-U	CTX MGR ENTERPRISE BASE UPGR	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-EVTMGR-512	EVENT MGR LICENSE 512 PORTS P/O CTX MGR	\$0.00	E	34%	\$0.00	\$6,440.00	\$5,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-EVTMGR-64	EVENT MGR LICENSE 64 PORTS P/O CTX MGR	\$0.00	E	34%	\$0.00	\$940.00	\$846.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-GRPCFG-512	GRP CONFIG MNG 512	\$0.00	E	34%	\$0.00	\$6,060.00	\$5,454.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-GRPCFG-64	GRP CONFIG MNG 64	\$0.00	E	34%	\$0.00	\$900.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-PRFEVT-512	PERFRMNC-EVENT 512 PRT BUNDL LICNSE P/O	\$0.00	E	34%	\$0.00	\$19,300.00	\$17,370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-PRFEVT-64	PERFRMNC-EVENT 64 PRT BUNDL LICNSE P/O	\$0.00	E	34%	\$0.00	\$2,840.00	\$2,556.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-PRFMON-512	PERF MNTR 512 PORTS	\$0.00	E	34%	\$0.00	\$12,750.00	\$11,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-PRFMON-64	PERF MNTR 64 PORTS	\$0.00	E	34%	\$0.00	\$1,870.00	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-SECCTL-512	SANTEG SEC CM 512 PORTS	\$0.00	E	34%	\$0.00	\$12,140.00	\$10,926.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-SECCTL-64	SANTEG SEC CM 64 PORTS	\$0.00	E	34%	\$0.00	\$1,780.00	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-STD-ENT-U	CTX MGR STANDARD TO ENTERPRISE UPGRADE	\$0.00	E	34%	\$0.00	\$1,720.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-SVGE-CME-U	SANV ENT/CTX MGR TO CTX MGR ENT UPGR	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-SVGE-CMS-U	SANVERGENCE ENT TO CTX MGR STAN UPGR	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM-SVGS-CMS-U	SANVERGENCE STAND TO CTX MGR STAN UPGR	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENCSMRTGRDS	ES-5832B + PB-DCX-16EB SMART CARDS10-PK	\$393.00	E	34%	\$259.38	\$27.51	\$19.65	\$13.76	\$0.00	\$5.90	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-AIX-DEP	TRANSFER AGENT AIX DEPT	\$0.00	E	34%	\$0.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-AIX-ENT	TRANSFER AGENT AIX ENT	\$0.00	E	34%	\$0.00	\$1,980.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-AIX-GLBL	TRANSFER AGENT AIX GLB	\$0.00	E	34%	\$0.00	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-AIX-WGP	TRANSFER AGENT AIX WKGP	\$0.00	E	34%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-HPUX-DEP	EMC ONCOURSE TA HPUX DEP	\$0.00	E	34%	\$0.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-HPUX-ENT	EMC ONCOURSE TA HPUX ENT	\$0.00	E	34%	\$0.00	\$1,980.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-HPUX-GLBL	EMC ONCOURSE TA HPUX GLB	\$0.00	E	34%	\$0.00	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-HPUX-WGP	EMC ONCOURSE TA HPUX WGR	\$0.00	E	34%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-LNX-DEP	EMC ONCOURSE TA LNX DEP	\$0.00	E	34%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-LNX-ENT	EMC ONCOURSE TA LNX ENT	\$0.00	E	34%	\$0.00	\$990.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-LNX-TMGR	EMC ONCOURSE LNX TRAN MGR	\$0.00	E	34%	\$0.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-LNX-WGP	EMC ONCOURSE TA LNX WGR	\$0.00	E	34%	\$0.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-SLNX-DEP	TRANSFER AGENT SUSE DPT	\$0.00	E	34%	\$0.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-SLNX-ENT	TRANSFER AGENT SUSE ENT	\$0.00	E	34%	\$0.00	\$990.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-SLNX-WGP	TRANSFER AGENT SUSE WKGP	\$0.00	E	34%	\$0.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-SUNUX-DEP	EMC ONCOURSE TA SUN DEP	\$0.00	E	34%	\$0.00	\$1,200.00	\$1,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-SUNUX-ENT	EMC ONCOURSE TA SUN ENT	\$0.00	E	34%	\$0.00	\$1,980.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-SUNUX-GLB	EMC ONCOURSE TA SUN GLB	\$0.00	E	34%	\$0.00	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-SUNUX-WGP	EMC ONCOURSE TA SUN WGR	\$0.00	E	34%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-WIN-DEP	EMC ONCOURSE TA WIN DEP	\$0.00	E	34%	\$0.00	\$600.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-WIN-ENT	EMC ONCOURSE TA WIN ENT	\$0.00	E	34%	\$0.00	\$990.00	\$891.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-WIN-TMGR	EMC ONCOURSE WIN TRAN MGR	\$0.00	E	34%	\$0.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EOC-WIN-WGP	EMC ONCOURSE TA WIN WGP	\$0.00	E	34%	\$0.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B	ES-5832B 32P ENCRYPT SWITCH BASE 48G EB	\$0.00	E	34%	\$0.00	\$7,693.00	\$5,495.00	\$3,846.50	\$0.00	\$1,648.50	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5832B-48GBW	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE	\$0.00	E	34%	\$0.00	\$18,640.00	\$16,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5832B-48GBW-CF	ES-5832B 48G ENCRYPTBW UPGRADE LICENSE	\$93,200.00	E	34%	\$61,512.00	\$18,640.00	\$16,776.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-AN	ES-5832B ADAPTIVE NETWORKING LICENSE	\$0.00	E	34%	\$0.00	\$1,646.00	\$1,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-AN-CF	ES-5832B ADAPTIVE NETWORKING LICENSE	\$8,230.00	E	34%	\$5,431.80	\$1,646.00	\$1,481.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-ENT	ES-5832B ENTERPRISE SW BUNDLE	\$0.00	E	34%	\$0.00	\$2,680.00	\$2,412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-ENT-CF	ES-5832B ENTERPRISE SW BUNDLE	\$13,400.00	E	34%	\$8,844.00	\$2,680.00	\$2,412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-FV	ES-5832B FABRIC VISION LICENSE =MA	\$0.00	E	34%	\$0.00	\$3,144.00	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-FV-CF	ES-5832B FABRIC VISION LICENSE =MA	\$15,720.00	E	34%	\$10,375.20	\$3,144.00	\$2,829.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-FW	ES-5832B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$1,411.00	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-FW-CF	ES-5832B FABRIC WATCH LICENSE	\$7,055.00	E	34%	\$4,656.30	\$1,411.00	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-IR	ES-5832B INTEGRATED ROUTING LICENSE	\$0.00	E	34%	\$0.00	\$4,840.00	\$4,356.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-IR-CF	ES-5832B INTEGRATED ROUTING LICENSE	\$24,200.00	E	34%	\$15,972.00	\$4,840.00	\$4,356.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-PM	ES-5832B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$1,411.00	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-PM-CF	ES-5832B PERFORMANCE MONITOR LICENSE	\$7,055.00	E	34%	\$4,656.30	\$1,411.00	\$1,269.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-TR	ES-5832B TRUNKING LICENSE	\$0.00	E	34%	\$0.00	\$1,720.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-TR-CF	ES-5832B TRUNKING LICENSE	\$8,600.00	E	34%	\$5,676.00	\$1,720.00	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-XF	ES-5832B EXTENDED FABRIC LICENSE	\$0.00	E	34%	\$0.00	\$1,140.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-5832B-XF-CF	ES-5832B EXTENDED FABRIC LICENSE	\$5,700.00	E	34%	\$3,762.00	\$1,140.00	\$1,026.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FX8-24-10GBE	ED-DCX FX8-24 2P 10GBE LICENSE	\$0.00	E	34%	\$0.00	\$6,160.00	\$5,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FX8-24-10GBE-CF	ED-DCX FX8-24 2P 10GBE LICENSE	\$30,800.00	E	34%	\$20,328.00	\$6,160.00	\$5,544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FX8-24-ADVEXT	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE	\$0.00	E	34%	\$0.00	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FX8-24-ADVEXT-CF	ED-DCX FX8-24 ADVANCED EXTENSION LICENSE	\$14,100.00	E	34%	\$9,306.00	\$2,820.00	\$2,538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GEN6-10GBE-CO	10GBE COPPER S/LIC (ROCKSLIDE)	\$1,250.00	E	34%	\$825.00	\$150.00	\$125.00	\$87.50	\$0.00	\$12.50	\$0.00	\$0.00	\$0.00	\$0.00
5	GEN6-10GBE-CO-U	10GBE COPPER S/LIC (ROCKSLIDE) UPG	\$1,250.00	E	34%	\$825.00	\$150.00	\$125.00	\$87.50	\$0.00	\$12.50	\$0.00	\$0.00	\$0.00	\$0.00
5	GEN6-10GBE-FI	10GBE OPTICAL S/LIC (LANDSLIDE)	\$750.00	E	34%	\$495.00	\$90.00	\$75.00	\$52.50	\$0.00	\$7.50	\$0.00	\$0.00	\$0.00	\$0.00
5	GEN6-10GBE-FI-U	10GBE OPTICAL S/LIC (LANDSLIDE) UPG	\$750.00	E	34%	\$495.00	\$90.00	\$75.00	\$52.50	\$0.00	\$7.50	\$0.00	\$0.00	\$0.00	\$0.00
5	GEN6-10GBE-SFP	10GBE OPTICAL SFP (MULTI-MODE)	\$375.00	E	34%	\$247.50	\$45.00	\$37.50	\$26.25	\$0.00	\$3.75	\$0.00	\$0.00	\$0.00	\$0.00
5	GEN6-16GBSFP	16GB FC 4-PORT S/LIC (VORTEX-Q)	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GEN6-16GBSFP	16GB SFP	\$750.00	E	34%	\$495.00	\$90.00	\$75.00	\$52.50	\$0.00	\$7.50	\$0.00	\$0.00	\$0.00	\$0.00
5	GEN6-8GBSFC	8GB SFP	\$250.00	E	34%	\$165.00	\$30.00	\$25.00	\$17.50	\$0.00	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00
5	KAZ-ECS	KAZ ECS SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KAZ-FI	KAZ FI SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KAZ-FIE	KAZ FIE SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KAZ-IC-ECS	KAZ ECS INFOCNTR SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KAZ-IC-FI	KAZ FI INFOCNTR SERVER NODE (INTL)	\$0.00	E	34%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KAZ														

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	MDS-9124	4GB 8-PORT FC SWITCH	\$0.00	E	34%	\$0.00	\$224.00	\$160.00	\$112.00	\$0.00	\$48.00	\$0.00	\$0.00
5	MDS-9124-0D	24 PORT 4GB SWITCH W/8 ACTIVE PORTS	\$5,200.00	E	34%	\$3,432.00	\$364.00	\$260.00	\$182.00	\$0.00	\$78.00	\$0.00	\$0.00
5	MDS-9124-8	4GB 8-PORT FC OPTIC KIT	\$1,900.00	E	34%	\$1,254.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9124-8D	4GB 8-PORT FC OPTIC KIT	\$3,000.00	E	34%	\$1,980.00	\$210.00	\$105.00	\$0.00	\$0.00	\$45.00	\$0.00	\$0.00
5	MDS-9132T-24E-16	MDS-9132T Switch w/24 16G SFPs PSE	\$17,640.00	E	34%	\$11,642.40	\$1,234.80	\$882.00	\$617.40	\$0.00	\$264.60	\$0.00	\$0.00
5	MDS-9132T-24E-32	MDS-9132T Switch w/24 32G SFPs PSE	\$25,040.00	E	34%	\$16,526.40	\$1,752.80	\$1,252.00	\$876.40	\$0.00	\$375.60	\$0.00	\$0.00
5	MDS-9132T-24I-16	MDS-9132T Switch w/24 16G SFPs PSI	\$17,640.00	E	34%	\$11,642.40	\$1,234.80	\$882.00	\$617.40	\$0.00	\$264.60	\$0.00	\$0.00
5	MDS-9132T-24I-32	MDS-9132T Switch w/24 32G SFPs PSI	\$25,040.00	E	34%	\$16,526.40	\$1,752.80	\$1,252.00	\$876.40	\$0.00	\$375.60	\$0.00	\$0.00
5	MDS-9132T-8E-16	MDS-9132T Switch w/8 16G SFPs PSE	\$5,490.00	E	34%	\$3,623.40	\$384.30	\$274.50	\$192.15	\$0.00	\$82.35	\$0.00	\$0.00
5	MDS-9132T-8E-32	MDS-9132T Switch w/8 32G SFPs PSE	\$9,130.00	E	34%	\$6,025.80	\$639.10	\$456.50	\$319.55	\$0.00	\$136.95	\$0.00	\$0.00
5	MDS-9132T-8I-16	MDS-9132T Switch w/8 16G SFPs PSI	\$5,490.00	E	34%	\$3,623.40	\$384.30	\$274.50	\$192.15	\$0.00	\$82.35	\$0.00	\$0.00
5	MDS-9132T-8I-32	MDS-9132T Switch w/8 32G SFPs PSI	\$9,130.00	E	34%	\$6,025.80	\$639.10	\$456.50	\$319.55	\$0.00	\$136.95	\$0.00	\$0.00
5	MDS-9132T-E	MDS-9132T Base Switch no SFPs PSE	\$4,690.00	E	34%	\$3,095.40	\$328.30	\$234.50	\$164.15	\$0.00	\$70.35	\$0.00	\$0.00
5	MDS-9132T-EXP	MDS-9132T Expansion Module	\$9,690.00	E	34%	\$6,395.40	\$678.30	\$484.50	\$339.15	\$0.00	\$145.35	\$0.00	\$0.00
5	MDS-9132T-I	MDS-9132T Base Switch no SFPs PSI	\$4,690.00	E	34%	\$3,095.40	\$328.30	\$234.50	\$164.15	\$0.00	\$70.35	\$0.00	\$0.00
5	MDS-9132T-POD-CF	MDS-9132T 32G FC 8 Port Upg Lic=MA	\$5,140.00	E	34%	\$3,392.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9134	4 GB 32 FC/2 10GB PORT SWITCH	\$0.00	E	34%	\$0.00	\$945.00	\$675.00	\$472.50	\$0.00	\$202.50	\$0.00	\$0.00
5	MDS-9134-2	2-PORT 10GB ACTIVATION LICENSE	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9134-2-CF	2-PORT 10GB ACTIVATION LICENSE	\$1,600.00	E	34%	\$1,056.00	\$320.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9134-8	8-PORT 4GB ACTIVATION LICENSE	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9134-8-CF	8-PORT 4GB ACTIVATION LICENSE	\$3,100.00	E	34%	\$2,046.00	\$620.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9140-00	2Gb 40-port FC Switch	\$0.00	E	34%	\$0.00	\$2,128.00	\$1,520.00	\$1,064.00	\$0.00	\$456.00	\$0.00	\$0.00
5	MDS-9148-POD	CISCO 9148 8-PORT POD LICENSE	\$6,400.00	E	34%	\$4,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9148S-12	MDS-9148S 16Gb Switch - 12 active ports	\$4,580.00	E	34%	\$3,022.80	\$320.60	\$229.00	\$160.30	\$0.00	\$68.70	\$0.00	\$0.00
5	MDS-9148S-POD	Connectrix 9148S 16G FC 12P Upg Lic=MA	\$4,500.00	E	34%	\$2,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9148S-POD-CF	CONNECTRIX 9148S 16G FC 12P UPG LIC=MA	\$4,500.00	E	34%	\$2,970.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9216-00	CISCO DEPARTMENTAL SWITCH	\$0.00	E	34%	\$0.00	\$2,044.00	\$1,460.00	\$1,022.00	\$0.00	\$438.00	\$0.00	\$0.00
5	MDS-9216A-00	2Gb 16-Port FC Switch	\$0.00	E	34%	\$0.00	\$1,750.00	\$1,250.00	\$875.00	\$0.00	\$375.00	\$0.00	\$0.00
5	MDS-9216I-00	2Gb 14-Port FC+ 2-Port IP Switch	\$0.00	E	34%	\$0.00	\$2,415.00	\$1,725.00	\$1,207.50	\$0.00	\$517.50	\$0.00	\$0.00
5	MDS-9221	4 GB 18 FC/4 GE PORT SWITCH	\$0.00	E	34%	\$0.00	\$2,737.00	\$1,955.00	\$1,388.50	\$0.00	\$588.50	\$0.00	\$0.00
5	MDS-9250I-20	16Gb, 50-Port 9250I, 20 active ports	\$53,900.00	E	34%	\$35,574.00	\$3,773.00	\$2,695.00	\$1,886.50	\$0.00	\$808.50	\$0.00	\$0.00
5	MDS-9250I-20-CF	16Gb, 20-Port 9250I port upg license=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9250I-20A	MDS 9250I License for 9250I=MA	\$15,710.00	E	34%	\$10,368.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9250I-20A-CF	MDS 9250I License FOR 9250I=MA	\$47,720.00	E	34%	\$31,495.20	\$9,544.00	\$8,589.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9396S-48	MDS-9396S 16Gb Switch - 48 active ports	\$36,041.00	E	34%	\$24,381.06	\$2,585.87	\$1,847.00	\$1,292.94	\$0.00	\$554.12	\$0.00	\$0.00
5	MDS-9396S-48-I	MDS-9396S 16Gb Switch 48 act ports PSI	\$37,210.00	E	34%	\$24,558.60	\$2,604.70	\$1,860.50	\$1,302.35	\$0.00	\$558.15	\$0.00	\$0.00
5	MDS-9396S-POD	Connectrix 9396S 16G FC 12P Upg Lic=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9396S-POD-CF	CONNECTRIX 9396S 16G FC 12P UPG LIC=MA	\$7,621.00	E	34%	\$5,029.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-9C20-00	4Gb 20-Port FC Switch	\$0.00	E	34%	\$0.00	\$756.00	\$540.00	\$378.00	\$0.00	\$162.00	\$0.00	\$0.00
5	MDS-DCNM-91	DCNM SAN LICENSE FOR MDS 9100	\$0.00	E	34%	\$0.00	\$1,402.40	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-91-CF	DCNM SAN LICENSE FOR MDS 9100	\$7,012.00	E	34%	\$4,627.92	\$1,402.40	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-91X	DCNM SAN Lic MDS 9100 Switch based=MA	\$0.00	E	34%	\$0.00	\$1,402.40	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-91X-CF	DCNM SAN LIC MDS 9100 SWITCH BASED=MA	\$7,012.00	E	34%	\$4,627.92	\$1,402.40	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-92	DCNM SAN LICENSE FOR MDS 9200	\$0.00	E	34%	\$0.00	\$1,402.40	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-92-CF	DCNM SAN LICENSE FOR MDS 9200	\$7,012.00	E	34%	\$4,627.92	\$1,402.40	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-92X	DCNM SAN Lic MDS 9200 Switch based=MA	\$0.00	E	34%	\$0.00	\$1,402.40	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-92X-CF	DCNM SAN LIC MDS 9200 SWITCH BASED=MA	\$7,012.00	E	34%	\$4,627.92	\$1,402.40	\$1,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-93	DCNM 9300 SAN License Server based=MA	\$0.00	E	34%	\$0.00	\$1,402.80	\$1,262.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-93-CF	DCNM 9300 SAN License SERVER BASED=MA	\$7,014.00	E	34%	\$4,629.24	\$1,402.80	\$1,262.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-93X	DCNM 9300 SAN License Switch based=MA	\$0.00	E	34%	\$0.00	\$1,402.80	\$1,262.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-93X-CF	DCNM 9300 SAN LICENSE SWITCH BASED=MA	\$7,014.00	E	34%	\$4,629.24	\$1,402.80	\$1,262.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-95	DCNM SAN LICENSE FOR MDS 9500	\$0.00	E	34%	\$0.00	\$4,206.40	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-95-CF	DCNM SAN LICENSE FOR MDS 9500	\$21,032.00	E	34%	\$13,881.12	\$4,206.40	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-95X	DCNM SAN Lic MDS 9500 Switch based=MA	\$0.00	E	34%	\$0.00	\$4,206.40	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-95X-CF	DCNM SAN LIC MDS 9500 SWITCH BASED=MA	\$21,032.00	E	34%	\$13,881.12	\$4,206.40	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-97	DCNM SAN License for MDS 9700	\$0.00	E	34%	\$0.00	\$4,206.40	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-97-CF	DCNM SAN License for MDS 9700	\$21,032.00	E	34%	\$13,881.12	\$4,206.40	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-97X	DCNM SAN Lic MDS 9700 Switch based=MA	\$0.00	E	34%	\$0.00	\$4,206.40	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-DCNM-97X-CF	DCNM SAN LIC MDS 9700 SWITCH BASED=MA	\$21,032.00	E	34%	\$13,881.12	\$4,206.40	\$3,785.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-EDCNM-93	ENT + DCNM MDS 9300 Lic Server based=MA	\$0.00	E	34%	\$0.00	\$1,839.60	\$1,655.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-EDCNM-93-CF	ENT + DCNM MDS 9300 Lic SERVER BASED=MA	\$9,198.00	E	34%	\$6,070.68	\$1,839.60	\$1,655.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-EDCNM-93X	ENT + DCNM MDS 9300 Lic Switch based=MA	\$0.00	E	34%	\$0.00	\$1,839.60	\$1,655.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-EDCNM-93X-CF	ENT + DCNM MDS 9300 LIC SWITCH BASED=MA	\$9,198.00	E	34%	\$6,070.68	\$1,839.60	\$1,655.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-ENT-9100	ENTERPRISE LIC KEY 9100	\$0.00	E	34%	\$0.00	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-ENT-9100-CF	ENTERPRISE LIC KEY 9100	\$7,300.00	E	34%	\$4,818.00	\$1,460.00	\$1,314.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-ENT-9200	ENTERPRISE LIC KEY 9200	\$0.00	E	34%	\$0.00	\$1,620.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-ENT-9200-CF	ENTERPRISE LIC KEY 9200	\$8,100.00	E	34%	\$5,346.00	\$1,620.00	\$1,458.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-ENT-9300	MDS 9300 Enterprise License=MA	\$0.00	E	34%	\$0.00	\$1,322.00	\$1,189.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-ENT-9300-CF	MDS 9300 ENTERPRISE LICENSE=MA	\$6,610.00	E	34%	\$4,362.60	\$1,322.00	\$1,189.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-ENT-9500	ENTERPRISE LIC KEY 9500	\$0.00	E	34%	\$0.00	\$5,560.00	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-ENT-9500-CF	ENTERPRISE LIC KEY 9500	\$27,800.00	E	34%	\$18,348.00	\$5,560.00	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-ENT-97	Enterprise License for MDS 9700	\$0.00	E	34%	\$0.00	\$5,450.00	\$4,905.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	MDS-FCIP92-4	MDS 9200 SAN EXT FOR 18/4 MSM M	\$0.00	E	34%	\$0.00	\$3,120.00	\$2,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FCIP92-4-CF	MDS 9200 SAN EXT FOR 18/4 MSM M	\$15,600.00	E	34%	\$10,296.00	\$3,120.00	\$2,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FCIP95-00	SAN EXT LIC 8PORT IP 95xx	\$0.00	E	34%	\$0.00	\$2,800.00	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FCIP95-4	MDS 9500 SAN EXT FOR ONE 18/4 MSM	\$0.00	E	34%	\$0.00	\$3,120.00	\$2,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FCIP95-4-CF	MDS 9500 SAN EXT FOR ONE 18/4 MSM	\$15,600.00	E	34%	\$10,296.00	\$3,120.00	\$2,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FMS-9100	FABRIC MGR SVR LIC 91xx	\$0.00	E	34%	\$0.00	\$1,360.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FMS-9100-CF	FABRIC MGR SVR LIC 91xx	\$6,800.00	E	34%	\$4,488.00	\$1,360.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FMS-9200	FABRIC MGR SVR LIC 92xx	\$0.00	E	34%	\$0.00	\$1,420.00	\$1,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FMS-9200-CF	FABRIC MGR SVR LIC 92xx	\$7,100.00	E	34%	\$4,686.00	\$1,420.00	\$1,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FMS-9500	FABRIC MGR SVR LIC 95xx	\$0.00	E	34%	\$0.00	\$4,240.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FMS-9500-CF	FABRIC MGR SVR LIC 95xx	\$21,200.00	E	34%	\$13,992.00	\$4,240.00	\$3,816.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-IO921-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$0.00	E	34%	\$0.00	\$11,000.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-IO921-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$55,000.00	E	34%	\$36,300.00	\$11,000.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-IOA92-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$0.00	E	34%	\$0.00	\$11,000.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-IOA92-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$55,000.00	E	34%	\$36,300.00	\$11,000.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-IOA92-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$0.00	E	34%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-IOA92-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$54,600.00	E	34%	\$36,036.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-IOA95-MSM	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$0.00	E	34%	\$0.00	\$11,000.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-IOA95-MSM-CF	IOA LICENSE FOR THE MSM 18/4 MODULE IN	\$55,000.00	E	34%	\$36,300.00	\$11,000.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-IOA95-SSN	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$0.00	E	34%	\$0.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-IOA95-SSN-CF	IOA LICENSE (1 ENGINE) FOR THE SSN-16	\$54,600.00	E	34%	\$36,036.00	\$10,920.00	\$9,828.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-MAIN-9100	MAINFRAME LIC KEY 9100	\$12,600.00	E	34%	\$8,316.00	\$2,520.00	\$2,226.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-MAIN-9200	MAINFRAME LIC KEY 9200	\$0.00	E	34%	\$0.00	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-MAIN-9200-CF	MAINFRAME LIC KEY 9200	\$12,000.00	E	34%	\$7,920.00	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-MAIN-9500	MAINFRAME LIC KEY 9500	\$0.00	E	34%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-MAIN-9500-CF	MAINFRAME LIC KEY 9500	\$25,000.00	E	34%	\$16,500.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-MAIN-9700	Connectrix MDS Mainframe Lic Key 9700=MA	\$0.00	E	34%	\$0.00	\$5,026.00	\$4,523.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-MAIN-9700-CF	Connectrix MDS Mainframe Lic Key 9700=MA	\$25,130.00	E	34%	\$16,585.80	\$5,026.00	\$4,523.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW2-EU	Qty 2 9509 Power Cord Europe	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW2-INT	Qty 2 9509 Power Cord International	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW2-SA	Qty 2 9509 Power Cord South Africa	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW2-SW	Qty 2 9509 Power Cord Switzerland	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW2-TWST	Qty 2 9509 Twist Lock Power Cord US	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW2-US	Qty 2 9509 Power Cord US	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW8-ARGIN	Qty 2 9100 9200 Power Cord Argentina	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW8-AUS	Qty 2 9100 9200 Power Cord Australia	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW8-EU	Qty 2 9100 9200 Power Cord Europe	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW8-ISR	Israel Power Cord for 9200/9100 switch	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW8-ITALY	Qty 2 9100 9200 Power Cord Italy	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW8-SA	Qty 2 9100 9200 Power Cord S Africa	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW8-UK	Qty 2 9216 9120 9124 9140 Power Cord UK	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-FW8-US	Qty 2 9216 9120 9124 9140 Power Cord US	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SFP-8GER	MDS 8G FC EXT Range Switch Optic	\$6,500.00	E	34%	\$4,290.00	\$455.00	\$325.00	\$227.50	\$0.00	\$97.50	\$0.00	\$0.00	\$0.00
5	MDS-SFP-8GLW	2/4/8-CBPS FC LONGWAVE SWITCH SFP LC	\$1,800.00	E	34%	\$1,188.00	\$126.00	\$90.00	\$63.00	\$0.00	\$27.00	\$0.00	\$0.00	\$0.00
5	MDS-SFP-8GSW	2/4/8-CBPS FC SHORTWAVE SWITCH SFP LC	\$158.00	E	34%	\$104.28	\$11.06	\$7.90	\$5.53	\$0.00	\$2.37	\$0.00	\$0.00	\$0.00
5	MDS-SFP-GE-T	MDS-9250i 1G Copper SFP	\$324.00	E	34%	\$213.84	\$22.68	\$16.20	\$11.34	\$0.00	\$4.86	\$0.00	\$0.00	\$0.00
5	MDS-SME-9200	MDS 9200 SME LICENSE FOR MDS-	\$0.00	E	34%	\$0.00	\$3,180.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SME-9200-CF	MDS 9200 SME LICENSE FOR MDS-	\$15,900.00	E	34%	\$10,494.00	\$3,180.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SME-9200E	SME LIC FOR EXPANSION SLOT IN MDS-9222I	\$0.00	E	34%	\$0.00	\$3,180.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SME-9200E-CF	SME LIC FOR EXPANSION SLOT IN MDS-9222I	\$15,900.00	E	34%	\$10,494.00	\$3,180.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SME92-SSN	SME LICENSE (1 ENGINE) FOR TH	\$0.00	E	34%	\$0.00	\$3,580.00	\$3,222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SME92-SSN-CF	SME LICENSE (1 ENGINE) FOR TH	\$17,900.00	E	34%	\$11,814.00	\$3,580.00	\$3,222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SME-9500	DIRECTOR SME LICENSE FOR MDS-PBFI-1804	\$0.00	E	34%	\$0.00	\$3,180.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SME-9500-CF	DIRECTOR SME LICENSE FOR MDS-PBFI-1804	\$15,900.00	E	34%	\$10,494.00	\$3,180.00	\$2,862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SME95-SSN	SME LIC (1 ENGINE) FOR T	\$0.00	E	34%	\$0.00	\$3,580.00	\$3,222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SME95-SSN-CF	SME LIC (1 ENGINE) FOR T	\$17,900.00	E	34%	\$11,814.00	\$3,580.00	\$3,222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SSE-9200	SOT SOL ENABLER LIC 9200	\$0.00	E	34%	\$0.00	\$4,220.00	\$3,798.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SSE-9200F	MDS 9200 STORAGE SERVICES ENABLER LICENS	\$0.00	E	34%	\$0.00	\$4,600.00	\$4,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SSE-9222I	CISCO SSE LICENSE ON MDS 9222I	\$0.00	E	34%	\$0.00	\$6,240.00	\$5,616.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SSE-92MSM	CISCO SSE LICENSE FOR 18/4 ON MDS 9200	\$0.00	E	34%	\$0.00	\$6,240.00	\$5,616.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SSE-9500	STOR SOL ENABLR LIC 9500	\$0.00	E	34%	\$0.00	\$4,800.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SSE-9500F	MDS 9500 STORAGE SERVICES ENABLER LICENS	\$0.00	E	34%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MDS-SSE-95MSM	CISCO SSE LICENSE FOR 18/4 ON MDS 9500	\$0.00	E	34%	\$0.00	\$6,240.00	\$5,616.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MP-1620M	1Gb 2 FC 2 GE MP Router	\$0.00	E	34%	\$0.00	\$812.00	\$580.00	\$406.00	\$0.00	\$174.00	\$0.00	\$0.00	\$0.00
5	MP-1620M-EN	ENT EXPANDED FUNCNT	\$0.00	E	34%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MP-1620M-IF	IFCP SW MP-1620M	\$0.00	E	34%	\$0.00	\$1,740.00	\$1,566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MP-1620M-MGR	ENT MGR SW MP-1620M	\$0.00	E	34%	\$0.00	\$1,340.00	\$1,206.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MP-2211	CWDM 1610NM 100K	\$0.00	E	34%	\$0.00	\$3,031.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$0.00	\$0.00
5	MP-2212	CWDM 1590NM 100K	\$0.00	E	34%	\$0.00	\$3,031.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$0.00	\$0.00
5	MP-2214	CWDM 1570NM 100K	\$0.00	E	34%	\$0.00	\$3,031.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$0.00	\$0.00
5	MP-2214	CWDM 1550NM 100K	\$0.00	E	34%	\$0.00	\$3,031.00	\$2,165.00	\$1,515.50	\$0.00	\$649.50	\$0.00	\$0.00	\$0.00
5	MP-2640M	2Gb 3 FC 4GE MP Router	\$0.00	E	34%	\$0.00	\$3,227.00	\$2,305.00	\$1,613.50	\$0.00	\$691.50	\$0.00	\$0.00	\$0.00
5	MP-7500B	MP-7500B FC/IP SAN ROUTER	\$0.00	E	34%	\$0.00	\$2,723.00	\$1,945.00	\$1,361.50	\$0.00	\$563.50	\$0.00	\$0.00	\$0.00
5	MP7500B-FCIP	MP-7500B FCIP IPSEC & HW COMPRESSION LIC	\$0.00	E	34%	\$0.00	\$2,900.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MP7500B-FCIP-CF	MP-7500B FCIP IPSEC & HW COMPRESSION LIC	\$0.00	E	34%	\$0.00	\$2,900.00	\$2,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MP7500B-FW	MP-7500B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MP7500B-FW-CF	MP-7500B FABRIC WATCH LICENSE	\$0.00	E	34%	\$0.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MP7500B-FM	MP-7500B PERFORMANCE MONITOR LICENSE	\$0.00	E	34%	\$0.00	\$880.00	\$792.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MP7500B-FM-CF	MP-7500B PERFORMANCE MONITOR LICENSE												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PM-4400M	DS-4400M ELEMENT MANAGER	\$0.00	E	34%	\$0.00	\$500.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PM-DS24M	PRODUCT MANAGER - DS-24M2	\$0.00	E	34%	\$0.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PM-DS32M	PROD MNGR SW LIC DS32M	\$0.00	E	34%	\$0.00	\$680.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PM-ED140M	PRODUCT MGR FOR ED-140M	\$0.00	E	34%	\$0.00	\$2,670.00	\$2,403.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PM-ED64M	PROD MGR SW LIC ED64M	\$0.00	E	34%	\$0.00	\$1,326.60	\$1,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-RPHWP-G5T	RPA GEN5-TAA FOR PROTECTPOINT-RP	\$17,880.00	E	34%	\$11,800.80	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-RPHWP-G6T	RPA FOR PROTECTPOINT	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-RPHWP-G6T-D	Dell RPA for ProtectPoint	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-RSAE-AIX	POWERPATH ENCRYPTION WITH RSA FOR AIX	\$0.00	E	34%	\$0.00	\$2,057.00	\$1,851.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PP-RSAE-SUN	POWERPATH ENCRYPTION BY RSA FOR SUN	\$0.00	E	34%	\$0.00	\$2,057.00	\$1,851.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RKM-SWITCH18	RKM LICENSE UP TO 18 ENCRYPTED PORTS	\$0.00	E	34%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RKM-SWITCH4	RKM LIC 1-4 ENCRYPT DEVICES 1PER DEV	\$0.00	E	34%	\$0.00	\$2,600.00	\$2,340.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RKM-SWITCH5	RKM LIC 5-99 ENCRYPT DEVICES 1PER DEV	\$0.00	E	34%	\$0.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RKM-SWITCH45	RKM LICENSE UP TO 54 ENCRYPTED PORTS	\$0.00	E	34%	\$0.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RKM-SWITCH55	RKM LICENSE UNLIMITED PORTS	\$0.00	E	34%	\$0.00	\$8,000.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ROAM-1TB	ROAM MIGRATION LIC - 1TB	\$6,800.00	E	34%	\$4,488.00	\$1,360.00	\$1,224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ROAM-30DAYEXT	ROAM 30 DAY TIME EXTENSION	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ROAM-3TB	ROAM MIGRATION LIC 3TB	\$18,400.00	E	34%	\$12,144.00	\$3,680.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ROAM-5TB	ROAM MIGRATION LIC 5TB	\$27,290.00	E	34%	\$18,011.40	\$5,458.00	\$4,912.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ROAM-ASM	ROAM ASSESSMENT LICENSE	\$9,100.00	E	34%	\$6,006.00	\$1,823.00	\$1,638.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-DR	RECOVERPOINT 1.2TB DRIVE	\$1,165.00	E	34%	\$769.90	\$139.80	\$116.50	\$81.55	\$0.00	\$11.65	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-HW-1U	RP 1U APPLIANCE	\$0.00	E	34%	\$0.00	\$1,320.00	\$1,100.00	\$770.00	\$0.00	\$110.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-HW-1U-GEN4	RP 1U APPLIANCE GEN4	\$0.00	E	34%	\$0.00	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-HW-G5	GEN5 RPA FOR RP	\$0.00	E	34%	\$0.00	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$0.00	\$0.00	\$0.00
5	RP-PS	RECOVERPOINT POWER SUPPLY	\$385.00	E	34%	\$254.10	\$46.20	\$38.50	\$26.95	\$0.00	\$3.85	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-ECS	ECS SERVER FOR SOURCEONE EDISCOVERY	\$0.00	E	34%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-FI	FILE INTELLIGENCE SERVER FOR S1	\$0.00	E	34%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-FIE	S1-FLENT SERVER	\$0.00	E	34%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-IC-ECS	INFOCTR ECS SERVER FOR SOURCEONE EDISCOV	\$0.00	E	34%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-IC-FI	INFOCTR FILE INT ENT SERVER S1 KAZEON	\$0.00	E	34%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S1-IC-FIE	S1-IC-FLENT SERVER	\$0.00	E	34%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SCAP-APPL	SCA SERVER	\$0.00	E	34%	\$0.00	\$1,800.00	\$1,500.00	\$1,050.00	\$0.00	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RPHW-G6T	RPA FOR SCALEIO	\$19,250.00	E	34%	\$12,705.00	\$1,800.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	SIO-RPHW-G6T-D	Dell ScaleIO-RP Appliance GEN6	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	SMA-VCO-PCI	ITOI NCM PCI ADVISOR	\$0.00	E	34%	\$0.00	\$12,500.00	\$11,500.00	\$0.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-12000B-CU	FICON/CUP - SW12000B	\$0.00	E	34%	\$0.00	\$4,100.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-12000B-PM	PERF MONITOR ED-12000B	\$0.00	E	34%	\$0.00	\$3,780.00	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-12000B-TR	TRUNKING ED-12000B	\$0.00	E	34%	\$0.00	\$4,720.00	\$4,248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-12000B-XF	EXT FABRIC LIC ED-12000B	\$0.00	E	34%	\$0.00	\$3,780.00	\$3,402.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-24000B-CU	FICON/CUP - SW24000B	\$0.00	E	34%	\$0.00	\$4,100.00	\$3,690.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-24000B-FW	FABRIC WATCH FOR ED-24000	\$0.00	E	34%	\$0.00	\$3,400.00	\$3,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-24000B-TR	TRUNKING FOR ED-24000B	\$0.00	E	34%	\$0.00	\$4,720.00	\$4,248.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-48000B-CU	FICON CUP-ED-48000B	\$0.00	E	34%	\$0.00	\$5,880.00	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-48000B-ENT	ENT SW BN/DL FOR ED-48000B	\$0.00	E	34%	\$0.00	\$9,040.00	\$8,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-48000B-FW	FAB WATCH FOR ED-48000B	\$0.00	E	34%	\$0.00	\$4,880.00	\$4,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-48000B-IP	FCIP LICENSE FOR THE 181 BLADE	\$0.00	E	34%	\$0.00	\$4,880.00	\$4,392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-48000B-PM	PERF MONITOR ED-48000B	\$0.00	E	34%	\$0.00	\$5,420.00	\$4,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-48000B-TR	TRUNKING FOR ED-48000B	\$0.00	E	34%	\$0.00	\$6,780.00	\$6,102.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SW-48000B-XF	EXT FABRIC FOR ED-48000B	\$0.00	E	34%	\$0.00	\$5,420.00	\$4,878.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740-2P40G	VDX-6740 2X40GBE POD Upgrade Lic=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740-2P40G-CF	VDX-6740 2X40GBE POD Upgrade Lic=MA	\$4,800.00	E	34%	\$3,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740-8P10G	VDX-6740 8X10GBE POD Upgrade Lic=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740-8P10G-CF	VDX-6740 8X10GBE POD Upgrade Lic=MA	\$4,400.00	E	34%	\$2,904.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX-6740B-24F	VDX-6740B 24P/48P 10GbE Switch FTR Air	\$15,995.00	E	34%	\$10,556.70	\$1,119.65	\$799.75	\$559.83	\$0.00	\$239.93	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX-6740B-24R	VDX-6740B 24P/48P 10GbE Switch RTF Air	\$15,995.00	E	34%	\$10,556.70	\$1,119.65	\$799.75	\$559.83	\$0.00	\$239.93	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX-6740B-64F	VDX-6740B 48P 10GbE 4-40GbE Switch FTR	\$34,995.00	E	34%	\$23,096.70	\$2,449.65	\$1,749.75	\$1,224.83	\$0.00	\$524.93	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX-6740B-64R	VDX-6740B 48P 10GbE 4-40GbE Switch RTF	\$34,995.00	E	34%	\$23,096.70	\$2,449.65	\$1,749.75	\$1,224.83	\$0.00	\$524.93	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740-FCOE	VDX-6740 FCoE Lic=MA	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740-FCOE-CF	VDX-6740 FCoE Lic=MA	\$12,000.00	E	34%	\$7,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDX6740RackMNT	VDX-6740 27-31 Rack Mount Kit	\$175.00	E	34%	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDXSFP-10G-SR	VDX SFP 10GbE SR OPTIC 1 PACK	\$750.00	E	34%	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDXSFP-10GSR8	VDX SFP 10GbE SR OPTIC 8 PACK	\$3,400.00	E	34%	\$2,244.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VM2-RPHW-G6T	RPA FOR VMAX AF250	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	VM2-RPHW-G6T-D	Dell RPA for VMAX AF250	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	VM4-RPHW-G6T	RPA for VMAX AF450/850/950	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	VM4-RPHW-G6T-D	Dell RPA for VMAX AF450/850/950	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAX3-RPHW-G6T	RPA FOR VMAX3	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAX3-RPHW-G6T-D	Dell RPA for VMAX3	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	VME-RPHW-G5	RPA GEN5-Non TAA FOR VMAX10K	\$0.00	E	34%	\$0.00	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$0.00	\$0.00	\$0.00
5	VME-RPHW-G5T	RPA GEN5-TAA FOR VMAX10K	\$17,880.00	E	34%	\$11,800.80	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VME-RPHW-G6T	RPA FOR VMAX10K	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	VMX-RPHW-G5	RPA GEN5-Non TAA FOR VMAX20K & VMAX40K	\$0.00	E	34%	\$0.00	\$1,540.20	\$1,283.50	\$898.45	\$0.00	\$128.35	\$0.00	\$0.00	\$0.00	\$0.00
5	VMX-RPHW-G5T	RPA GEN5-TAA FOR VMAX 20K & VMAX 40K	\$17,880.00	E	34%	\$11,800.80	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VMX-RPHW-G6T	RPA FOR VMAX20K/VMAX40K	\$19,250.00	E	34%	\$12									

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	X2-IB-XB4-U	X2 - X-Brick 4 IB Cable Kit - Field/Upg	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD SWITCH	XtremIO X2-S InfiniBand Switch Fac	\$13,500.00	E	34%	\$8,910.00	\$945.00	\$675.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD SWITCH-FD	XtremIO X2-S InfiniBand Switch Fld	\$13,500.00	E	34%	\$8,910.00	\$945.00	\$675.00	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD SWITCH-KIT	XtremIO X2-S InfiniBand Switch Kit Fac	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD SWITCH-KIT-U	XtremIO X2-S InfiniBand Switch Kit FD/UG	\$0.00	E	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD SWITCH-U	XtremIO X2-S InfiniBand Switch UG	\$30,000.00	E	34%	\$19,800.00	\$2,100.00	\$1,500.00	\$1,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XELOR32E	ROLEX ENGINE	\$0.00	E	34%	\$0.00	\$8,000.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XELORDTS	ROLEX DATA TAP SOLARIS	\$0.00	E	34%	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XELORDTW	ROLEX DATA TAP WINDOWS	\$0.00	E	34%	\$0.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XIO-RP-HW-G6T-D	Dell XIO-RP Applianc GEN6-TAA	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	XIO-RPHWX-G5T	RPA GEN6-TAA FOR XtremIO XT DC	\$17,880.00	E	34%	\$11,800.80	\$2,145.60	\$1,788.00	\$1,251.60	\$0.00	\$178.80	\$0.00	\$0.00	\$0.00	\$0.00
5	XIO-RPHWX-G6T	RPA FOR XTREMI0	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	XIOX2-RPHW-G6T	RPA for XtremIO-X2	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	XIOX2-RPHW-G6T-D	Dell RPA for XtremIO-X2	\$19,250.00	E	34%	\$12,705.00	\$2,310.00	\$1,925.00	\$1,347.50	\$0.00	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220001B	VMAX 10K 4Gb 7_2K 2000GB DRIVE	\$1,665.00	EN-H	36%	\$1,065.60	\$283.05	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220001BTU	VMAX 10K 4Gb 7_2K 2000GB DRIVE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220001BU	VMAX 10K 4Gb 7_2K 2000GB DRIVE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220005B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R5(3+1)	\$1,665.00	EN-H	36%	\$1,065.60	\$283.05	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220005BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(3+1) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220005BU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(3+1) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220006B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R6(6+2)	\$1,665.00	EN-H	36%	\$1,065.60	\$283.05	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220006BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(6+2) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220006BU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(6+2) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220007B	VMAX 10K 4Gb 7_2K 2000GB DRIVE R5(7+1)	\$1,665.00	EN-H	36%	\$1,065.60	\$283.05	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220007BTU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(7+1) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA47220007BU	VMAX 10K 4Gb 7_2K 2000GB DRV R5(7+1) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA4722000FB	VMAX 10K 4Gb 7_2K 2000GB DRIVE R6(14+2)	\$1,665.00	EN-H	36%	\$1,065.60	\$283.05	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA4722000FBTU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(14+2) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA4722000FBU	VMAX 10K 4Gb 7_2K 2000GB DRV R6(14+2) UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA4722000SB	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE	\$1,665.00	EN-H	36%	\$1,065.60	\$283.05	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA4722000SBTU	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA4722000SBU	VMAX 10K 4Gb 7_2K 2000GB DRIVE SPARE UPG	\$2,330.00	EN-H	36%	\$1,491.20	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106001B	VMAX 10K 4Gb 10K 600 DRIVE	\$0.00	EN-H	36%	\$0.00	\$290.70	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106001BTU	VMAX 10K 4Gb 10K 600 DRIVE UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106001BU	VMAX 10K 4Gb 10K 600 DRIVE UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106005B	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1)	\$0.00	EN-H	36%	\$0.00	\$290.70	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106005BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106005BU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(3+1) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106006B	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2)	\$0.00	EN-H	36%	\$0.00	\$290.70	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106006BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106006BU	VMAX 10K 4Gb 10K 600 GB DRIVE R6(6+2) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106007B	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1)	\$0.00	EN-H	36%	\$0.00	\$290.70	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106007BTU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4106007BU	VMAX 10K 4Gb 10K 600 GB DRIVE R5(7+1) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF410600FB	VMAX 10K 4Gb 10K 600 GB DRIVE R6(14+2)	\$0.00	EN-H	36%	\$0.00	\$290.70	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF410600FBTU	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF410600FBU	VMAX 10K 4Gb 10K 600 GB DRV R6(14+2) UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF410600SB	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE	\$0.00	EN-H	36%	\$0.00	\$290.70	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF410600SBTU	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF410600SBU	VMAX 10K 4Gb 10K 600 GB DRIVE SPARE UPG	\$2,395.00	EN-H	36%	\$1,532.80	\$304.40	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153001B	VMAX 10K 4Gb 15K 300 GB DRIVE R1	\$0.00	EN-H	36%	\$0.00	\$234.60	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153001BTU	VMAX 10K 4Gb 15K 300 GB DRIVE R1 UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$245.94	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153001BU	VMAX 10K 4Gb 15K 300 GB DRIVE R1 UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$245.94	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153005B	VMAX 10K 4Gb 15K 300 GB DRIVE R5(3+1)	\$0.00	EN-H	36%	\$0.00	\$234.60	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153005BTU	VMAX 10K 4Gb 15K 300 GB DRV R5(3+1) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$245.94	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153005BU	VMAX 10K 4Gb 15K 300 GB DRV R5(3+1) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$245.94	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153006B	VMAX 10K 4Gb 15K 300 GB DRIVE R6(6+2)	\$0.00	EN-H	36%	\$0.00	\$234.60	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153006BTU	VMAX 10K 4Gb 15K 300 GB DRV R6(6+2) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$245.94	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153006BU	VMAX 10K 4Gb 15K 300 GB DRV R6(6+2) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$245.94	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153007B	VMAX 10K 4Gb 15K 300 GB DRIVE R5(7+1)	\$0.00	EN-H	36%	\$0.00	\$234.60	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153007BTU	VMAX 10K 4Gb 15K 300 GB DRV R5(7+1) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$245.94	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AF4153007BU	VMAX 10K 4Gb 15K 300 GB DRV R5(7+1) UPG	\$1,935.00	EN-H	36%	\$1,238.40	\$245.94	\$207.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	AT47240001B	VMAX 10K 4G 7.2K 4000GB DRV R1	\$0.00	EN-H	36%	\$0.00	\$491.30	\$433.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT47240001BTU	VMAX 10K 4G 7.2K 4000GB SAS DRV R1 TAAUP	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT47240001BU	VMAX 10K 4G 7.2K 4000GB DRV R1 UPG	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT47240005B	VMAX 10K 4G 7.2K 4000GB DRV R5(3+1)	\$0.00	EN-H	36%	\$0.00	\$491.30	\$433.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT47240005BTU	VMAX 10K 4G 7.2K 4000GB SAS R5(3+1)TAAUP	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT47240005BU	VMAX 10K 4G 7.2K 4000GB DRV R5(3+1) UPG	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT47240006B	VMAX 10K 4G 7.2K 4000GB DRV R6(6+2)	\$0.00	EN-H	36%	\$0.00	\$491.30	\$433.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT47240006BTU	VMAX 10K 4G 7.2K 4000GB SAS R6(6+2)TAAUP	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT47240006BU	VMAX 10K 4G 7.2K 4000GB DRV R6(6+2) UPG	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT47240007B	VMAX 10K 4G 7.2K 4000GB DRV R5(7+1)	\$0.00	EN-H	36%	\$0.00	\$491.30	\$433.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT47240007BTU	VMAX 10K 4G 7.2K 4000GB SAS R5(7+1)TAAUP	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT47240007BU	VMAX 10K 4G 7.2K 4000GB DRV R5(7+1) UPG	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT4724000FB	VMAX 10K 4G 7.2K 4000GB DRV R6(14+2)	\$0.00	EN-H	36%	\$0.00	\$491.30	\$433.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT4724000FBTU	VMAX 10K 4G 7.2K 4000GB SASR6(14+2)TAAUP	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT4724000FBU	VMAX 10K 4G 7.2K 4000GB DRV R6(14+2) UPG	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT4724000SB	VMAX 10K 4G 7.2K 4000GB DRV SPARE	\$0.00	EN-H	36%	\$0.00	\$491.30	\$433.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT4724000SBTU	VMAX 10K 4G 7.2K 4000GB SAS SPARE TAA UP	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AT4724000SBU	VMAX 10K 4G 7.2K 4000GB DRV SPARE UPG	\$4,045.00	EN-H	36%	\$2,588.80	\$514.12	\$433.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-10GE-FCOE	VMAX 10K 10Gb FCOE PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-128ED-ENG	VMAX 10K ENGINE 128GB 2.8GHZ ENCRYPT	\$0.00	EN-H	36%	\$0.00	\$25,670.00	\$22,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-128ED-ENGU	VMAX 10K ENGINE 128GB 2.8GHZ ENCRYPT UPG	\$196,300.00	EN-H	36%	\$125,632.00	\$26,579.02	\$22,653.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-128E-ENG	VMAX 10K ENGINE 128GB 2.8GHZ	\$0.00	EN-H	36%	\$0.00	\$21,420.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-128E-ENGU	VMAX 10K ENGINE 128GB 2.8GHZ UPG	\$163,800.00	EN-H	36%	\$104,832.00	\$22,178.52	\$18,902.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-128-ENG	VMAX 10K ENGINE - 128GB	\$0.00	EN-H	36%	\$0.00	\$21,420.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-128-ENGLU	VMAX 10K UPG ENGINE - 128GB	\$0.00	EN-H	36%	\$0.00	\$27,846.00	\$24,570.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-128GB-E	VMAX 10K MEMCONV TO 128GB 2.8GHZ	\$70,255.00	EN-H	36%	\$44,963.20	\$11,943.35	\$10,538.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-1UF-3PUFD	VMAX 10K 3RD PARTY 1-1U FILLER KIT	\$75.00	EN-H	36%	\$48.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-2UF-3PUFD	VMAX 10K 3RD PARTY 2-2U FILLER KIT	\$75.00	EN-H	36%	\$48.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-2UR-3P-UFD	VMAX 10K 3RD PARTY KIT, 2.5 DAE RAIL	\$240.00	EN-H	36%	\$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-2UR-RET	VMAX 10K 3P FAC KIT, 2.5 DAE RAIL RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-2UR-UFD	VMAX 10K FIELD UPG KIT, 2.5 DAE RAIL	\$240.00	EN-H	36%	\$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-2UR-UPG	VMAX 10K FACTORY UPG KIT, 2.5 DAE RAIL	\$240.00	EN-H	36%	\$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3PDB-RET	VMAX 10K 3P SHIPPING RACK RETURN DB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SB	VMAX 10K 3RD PARTY DRIVE BAY	\$0.00	EN-H	36%	\$0.00	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3PSB1-RET	VMAX 10K 3P SHIPPING RACK RETURN SB1	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3PSB2-RET	VMAX 10K 3P SHIPPING RACK RETURN SB2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3PSB34-RET	VMAX 10K 3P SHIPPING RACK RETURN SB34	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SBU	VMAX 10K 3RD PARTY DRIVE BAY UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3PSR-SYS1	VMAX 10K 3RD PARTY SHIPPING RACK SB1	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3PSR-SYS2	VMAX 10K 3RD PARTY SHIPPING RACK SB2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3PSR-SYS34	VMAX 10K 3RD PARTY SHIPPING RACK SB34	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SYS1	VMAX 10K 3RD PARTY SB1	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SYS2	VMAX 10K 3RD PARTY SB2	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SYS2U	VMAX 10K 3RD PARTY SB2 UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SYS3	VMAX 10K 3RD PARTY SB3	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SYS3SEP	VMAX 10K 3RD PARTY SB3 SEPARATED	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3PSYS3SEPU	VMAX 10K 3RD PARTY SB3 SEPARATED UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SYS3U	VMAX 10K 3RD PARTY SB3 UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SYS4	VMAX 10K 3RD PARTY SB4	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SYS4SEP	VMAX 10K 3RD PARTY SB4 SEPARATED	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3PSYS4SEPU	VMAX 10K 3RD PARTY SB4 SEPARATED UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3P-SYS4U	VMAX 10K 3RD PARTY SB4 UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3UR-3P-UFD	VMAX 10K 3RD PARTY KIT, 3.5 DAE RAIL	\$240.00	EN-H	36%	\$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3UR-RET	VMAX 10K 3P FAC KIT, 3.5 DAE RAIL RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3UR-UFD	VMAX 10K FIELD UPG KIT, 3.5 DAE RAIL	\$240.00	EN-H	36%	\$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-3UR-UPG	VMAX 10K FACTORY UPG KIT, 3.5 DAE RAIL	\$240.00	EN-H	36%	\$153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-8GB-MM-OPT	8GB MM OPTIC	\$470.00	EN-H	36%	\$300.80	\$79.90	\$70.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-8GB-SM-OPT	8GB SM OPTIC	\$940.00	EN-H	36%	\$601.60	\$159.80	\$141.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-96ED-ENG	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT	\$0.00	EN-H	36%	\$0.00	\$22,100.00	\$19,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-96ED-ENGU	VMAX 10K ENGINE 96GB 2.8GHZ ENCRYPT UPG	\$169,000.00	EN-H	36%	\$108,160.00	\$22,882.80	\$19,502.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-96E-ENG	VMAX 10K ENGINE 96GB 2.8GHZ	\$0.00	EN-H	36%	\$0.00	\$17,850.00	\$15,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-96E-ENGU	VMAX 10K ENGINE 96GB 2.8GHZ UPG	\$136,500.00	EN-H	36%	\$87,360.00	\$18,482.10	\$15,752.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-96-ENG	VMAX 10K ENGINE - 96GB	\$0.00	EN-H	36%	\$0.00	\$17,850.00	\$15,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-96-ENGU	VMAX 10K ENGINE - 96GB UPG	\$0.00	EN-H	36%	\$0.00	\$18,482.10	\$15,752.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-96GB-E-RET	VMAX 10K 96GB MEMORY RETURN 2.8GHZ	\$455.00	EN-H	36%	\$291.20	\$77.35	\$68.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-ACONP-50	VMAX 10K AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP1-10K	PROMO 100GB VFP10K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP1-10KU	PROMO 100GB VFP10K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP2-10K	PROMO 100GB VFP10K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP2-10KU	PROMO 100GB VFP10K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP3-10K	PROMO 200GB VFP10K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-BC-VFP3-10KU	PROMO 200GB VFP10K 32U													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	BA-DCHKITU1E	VMAX 10K FACTORY KIT, 2 DAE DAISY 1M	\$740.00	EN-H	36%	\$473.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHKITU4E	VMAX 10K FACTORY KIT, 2 DAE DAISY 4M	\$770.00	EN-H	36%	\$492.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHUFDT1E	VMAX 10K FIELD UPG KIT, 2 DAE DAISY 1M	\$960.00	EN-H	36%	\$614.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DCHUFDT4E	VMAX 10K FIELD UPG KIT, 2 DAE DAISY 4M	\$1,000.00	EN-H	36%	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE15-3P	VMAX 10K 15 SLOT DAE HE 3RD PARTY	\$0.00	EN-H	36%	\$0.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE15-3PUFD	VMAX 10K 15 SLOT DAE HE UFD 3RD PARTY	\$3,150.00	EN-H	36%	\$2,016.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE15-3PUPG	VMAX 10K 15 SLOT DAE HE UPG 3RD PARTY	\$3,150.00	EN-H	36%	\$2,016.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE15DCHE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0.00	EN-H	36%	\$0.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE15DIRE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0.00	EN-H	36%	\$0.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE15E	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0.00	EN-H	36%	\$0.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE15EUF	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE15EUPG	VMAX 10K 15 SLOT DAE W/HIGH EFF PS UPG	\$3,150.00	EN-H	36%	\$2,016.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE25	VMAX 10K 25 SLOT DAE	\$0.00	EN-H	36%	\$0.00	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE25-3P	VMAX 10K 25 SLOT DAE 3RD PARTY	\$0.00	EN-H	36%	\$0.00	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE25-3PUFD	VMAX 10K 25 SLOT DAE UFD 3RD PARTY	\$5,930.00	EN-H	36%	\$3,795.20	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE25-3PUPG	VMAX 10K 25 SLOT DAE UPG 3RD PARTY	\$5,930.00	EN-H	36%	\$3,795.20	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE25UFD	VMAX 10K 25 SLOT DAE UFD	\$5,930.00	EN-H	36%	\$3,795.20	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-DE25UPG	VMAX 10K 25 SLOT DAE UPG	\$5,930.00	EN-H	36%	\$3,795.20	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FABE-UFD	VMAX 10K FABRIC CONNECTION - E	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FC-FTS	VMAX 10K FTS TRACKING	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE00400	VMAX 10K 1Gb 4MM GIGE PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE00400T	VMAX 10K 10Gb 4MM GIGE PORTS	\$0.00	EN-H	36%	\$0.00	\$638.35	\$563.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE00400TU	VMAX 10K 10Gb 4MM GIGE PORTS-UPG	\$4,880.00	EN-H	36%	\$3,123.20	\$660.75	\$563.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE00400TUF	VMAX 10K 10Gb 4MM GIGE PORTS-CONVERSION	\$11,735.00	EN-H	36%	\$7,510.40	\$1,994.95	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE00400U	VMAX 10K 1Gb 4MM GIGE PORTS-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE00400UFD	VMAX 10K 1Gb 4MM GIGE PORTS-CONVERSION	\$11,735.00	EN-H	36%	\$7,510.40	\$1,994.95	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE08000E	VMAX 10K 8Gb 85M FC PORTS	\$0.00	EN-H	36%	\$0.00	\$1,276.70	\$1,126.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE08000EU	VMAX 10K 8Gb 85M FC PORTS-UPG	\$9,765.00	EN-H	36%	\$6,249.60	\$1,322.18	\$1,126.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BAFE08000EUF	VMAX 10K 8Gb 85M FC PORTS-CONVERSION	\$11,735.00	EN-H	36%	\$7,510.40	\$1,994.95	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE40000S	VMAX 10K 16Gb 4MM FC PORTS	\$0.00	EN-H	36%	\$0.00	\$1,018.30	\$898.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE40000SU	VMAX 10K 16Gb 4MM FC PORTS-UPG	\$7,787.00	EN-H	36%	\$4,983.68	\$1,054.36	\$898.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE40000SUF	VMAX 10K 16Gb 4MM FC PORTS-CONVERSION	\$12,980.00	EN-H	36%	\$8,307.20	\$2,206.50	\$1,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE44000E	VMAX 10K 8Gb 4MM 45M FC PORTS	\$0.00	EN-H	36%	\$0.00	\$957.95	\$845.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE44000EU	VMAX 10K 8Gb 4MM 45M FC PORTS-UPG	\$7,320.00	EN-H	36%	\$4,684.80	\$991.13	\$844.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BAFE44000EUF	VMAX 10K 8Gb 4MM 45M FC PORTS-CONVERSION	\$11,735.00	EN-H	36%	\$7,510.40	\$1,994.95	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE62000E	VMAX 10K 8Gb 6MM 25M FC PORTS	\$0.00	EN-H	36%	\$0.00	\$798.15	\$703.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE62000EU	VMAX 10K 8Gb 6MM 25M FC PORTS-UPG	\$6,100.00	EN-H	36%	\$3,904.00	\$825.94	\$703.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BAFE62000EUF	VMAX 10K 8Gb 6MM 25M FC PORTS-CONVERSION	\$11,735.00	EN-H	36%	\$7,510.40	\$1,994.95	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE80000E	VMAX 10K 8Gb 8MM FC PORTS	\$0.00	EN-H	36%	\$0.00	\$638.35	\$563.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE80000EU	VMAX 10K 8Gb 8MM FC PORTS-UPG	\$4,880.00	EN-H	36%	\$3,123.20	\$660.75	\$563.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-FE80000EUF	VMAX 10K 8Gb 8MM FC PORTS-CONVERSION	\$11,735.00	EN-H	36%	\$7,510.40	\$1,994.95	\$1,760.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-ISERIES	VMAX 10K ISERIES TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-ISERIESU	VMAX 10K ISERIES UPGS TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-MODEM U	VMAX 10K ZBA MODEM LEAD FREE	\$1,545.00	EN-H	36%	\$988.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PC3YAFLA	VMAX 10K 32A 3P WYE CRD SET IEC309-AMER	\$2,255.00	EN-H	36%	\$1,443.20	\$383.35	\$338.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PC3YAFLB	VMAX 10K 32A 3P WYE CRD SET FLY LEAD EUR	\$3,920.00	EN-H	36%	\$2,508.80	\$666.40	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PCBL3DHR	VMAX 10K PWR CBL HBL-HBL 3D	\$2,255.00	EN-H	36%	\$1,443.20	\$383.35	\$338.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PCBL3DHR	VMAX 10K PWR CBL HBL-RSTOL 3D	\$2,255.00	EN-H	36%	\$1,443.20	\$383.35	\$338.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PCBL3YAG	VMAX 10K INTL 3P 32 AMP IEC309 TO GARO	\$3,920.00	EN-H	36%	\$2,508.80	\$666.40	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PCBL3YL23P	VMAX 10K 24A 3PH WYE L22-30P	\$3,920.00	EN-H	36%	\$2,508.80	\$666.40	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PW40UASTLE	VMAX 10K 30A 1PH CLIPSAL 56PA332 AUS - E	\$1,410.00	EN-H	36%	\$902.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PW40UEIC3E	VMAX 10K 30A 1PH IEC309-332P6 INTL - E	\$270.00	EN-H	36%	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PW40URUSE	VMAX 10K 30A 1PH IEC309-332P6 INTL - E	\$1,670.00	EN-H	36%	\$1,068.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-PW40U-USE	VMAX 10K 30A 1PH L6-30P NA, JAPAN - E	\$270.00	EN-H	36%	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SB	VMAX 10K STORAGE BAY	\$0.00	EN-H	36%	\$0.00	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SBE	VMAX 10K STORAGE BAY - E 1P	\$0.00	EN-H	36%	\$0.00	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SBE-3D	VMAX 10K STORAGE BAY - E 3D	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SBE-3Y	VMAX 10K STORAGE BAY - E 3Y	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SBEU	VMAX 10K STORAGE BAY - E 1P UPG	\$16,875.00	EN-H	36%	\$10,800.00	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SBEU-3D	VMAX 10K STORAGE BAY - E 3D UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SBEU-3Y	VMAX 10K STORAGE BAY - E 3Y UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SBU	VMAX 10K STORAGE BAY UPG	\$0.00	EN-H	36%	\$0.00	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SECURE	VMAX 10K SECURE BRACK KIT SYS & STOR BAY	\$5,015.00	EN-H	36%	\$3,209.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SECUREJK	VMAX 10K SECURE BRKT JNG KIT	\$2,050.00	EN-H	36%	\$1,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SPSR-DB	VMAX 10K 3RD PARTY SHIPPING RACK DB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS1	VMAX 10K BASE INFRASTRUCTURE 1	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS1E	VMAX 10K BASE INFRASTRUCTURE 1E 1P	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS1E-3D	VMAX 10K BASE INFRASTRUCTURE 1E 3D	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS1E-3Y	VMAX 10K BASE INFRASTRUCTURE 1E 3Y	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS2	VMAX 10K SCALE INFRASTRUCTURE 2	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS2E	VMAX 10K SCALE INFRASTRUCTURE 2E 1P	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS2E-3D	VMAX 10K SCALE INFRASTRUCTURE 2E 3D	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$				

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	BA-SYS3E-SEP-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3E-SEPU	VMAX 10K SCALE INFRASTRUCTURE 3E 1P SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3E-SEPU-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3E-SEPU-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3EL	VMAX 10K SCALE INFRASTRUCTURE 3E 1P UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3ELU-3D	VMAX 10K SCALE INFRASTRUCTURE 3E 3D UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3ELU-3Y	VMAX 10K SCALE INFRASTRUCTURE 3E 3Y UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3OPTKIT	VMAX 10K SCALE INFRASTRUCTURE 3 OPT CNV KIT	\$12,355.00	EN-H	36%	\$7,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS3-SEP	VMAX 10K SCALE INFRASTRUCTURE 3 SEP	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4	VMAX 10K SCALE INFRASTRUCTURE 4	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4COPKIT	VMAX 10K SCALE INFRASTRUCTURE 4 COP CNV KIT	\$850.00	EN-H	36%	\$544.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4E	VMAX 10K SCALE INFRASTRUCTURE 4E 1P	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4E-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4E-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4E-SEP	VMAX 10K SCALE INFRASTRUCTURE 4E 1P SEP	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4E-SEP-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4E-SEP-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y SEP	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4E-SEPU	VMAX 10K SCALE INFRASTRUCTURE 4E 1P SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4E-SEPU-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4E-SEPU-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y SEP UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4EL	VMAX 10K SCALE INFRASTRUCTURE 4E 1P UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4ELU-3D	VMAX 10K SCALE INFRASTRUCTURE 4E 3D UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4ELU-3Y	VMAX 10K SCALE INFRASTRUCTURE 4E 3Y UPG	\$30,880.00	EN-H	36%	\$19,763.20	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4OPTKIT	VMAX 10K SCALE INFRASTRUCTURE 4 OPT CNV KIT	\$12,355.00	EN-H	36%	\$7,907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-SYS4-SEP	VMAX 10K SCALE INFRASTRUCTURE 4 SEP	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-TELCO	VMAX 10K ZBA INTL TELCO KIT	\$85.00	EN-H	36%	\$54.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-TOP-KIT	VMAX 10K TOP ROUTING KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-128-ENG	VMAX 10K ENGINE - 128GB	\$0.00	EN-H	36%	\$0.00	\$21,420.00	\$18,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-24-ENG	VMAX 10K ENGINE - 24GB	\$0.00	EN-H	36%	\$0.00	\$15,749.85	\$13,896.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-96-ENG	VMAX 10K ENGINE - 96GB	\$0.00	EN-H	36%	\$0.00	\$17,850.00	\$15,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-DE15DCH	VMAX 10K 15 SLOT DAE	\$0.00	EN-H	36%	\$0.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-DE15DCH	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0.00	EN-H	36%	\$0.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-DE15DIR	VMAX 10K 15 SLOT DAE	\$0.00	EN-H	36%	\$0.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-DE15DIRE	VMAX 10K 15 SLOT DAE W/HIGH EFF PS	\$0.00	EN-H	36%	\$0.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-SB	VMAX 10K STORAGE BAY	\$0.00	EN-H	36%	\$0.00	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-SYS1	VMAX 10K BASE INFRASTRUCTURE 1	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-SYS2	VMAX 10K SCALE INFRASTRUCTURE 2	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-SYS3	VMAX 10K SCALE INFRASTRUCTURE 3	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-SYS3-SEP	VMAX 10K SCALE INFRASTRUCTURE 3 SEP	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-SYS4	VMAX 10K SCALE INFRASTRUCTURE 4	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BC-SYS4-SEP	VMAX 10K SCALE INFRASTRUCTURE 4 SEP	\$0.00	EN-H	36%	\$0.00	\$5,249.60	\$4,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRIVEPACK-240	DRIVE BULK PACK 2.5 AND 3.5 240	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRIVEPACK-420	DRIVE BULK PACK 2.5 420	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA3F12001B	VMAX 20K 4G FLASH 200GB DRV	\$5,765.00	EN-H	36%	\$3,689.60	\$980.05	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA3F12001BTU	VMAX 20K 3G FLASH 200GB DRV UPG TAA	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA3F12001BU	VMAX 20K 3G FLASH 200GB DRV UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA3F12001C	VMAX 20K 3G FLASH 200GB DRV FOR IBM-I	\$5,765.00	EN-H	36%	\$3,689.60	\$980.05	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA3F12001CU	VMAX 20K 3G FLASH 200GB DRV IBM-IUPG	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA3F12002BFP	VMAX 20K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$2,096.67	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA47210001B	VMAX 20K 4G 7_2K1000GB DRV	\$1,105.00	EN-H	36%	\$707.20	\$187.85	\$165.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA47210001BTU	VMAX 20K 4G 7_2K1000GB DRV UPG TAA	\$1,545.00	EN-H	36%	\$988.80	\$196.37	\$165.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA47210001BU	VMAX 20K 4G 7_2K1000GB DRV UPG	\$1,545.00	EN-H	36%	\$988.80	\$196.37	\$165.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA47220001B	VMAX 20K 4G 72K 2000GB DRV	\$1,715.00	EN-H	36%	\$1,097.60	\$291.55	\$257.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA47220001BTU	VMAX 20K 4G 72K 2000GB DRV UPG TAA	\$2,400.00	EN-H	36%	\$1,536.00	\$305.04	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA47220001BU	VMAX 20K 4G 72K 2000GB DRV UPG	\$2,400.00	EN-H	36%	\$1,536.00	\$305.04	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA47220001C	VMAX 20K 4G 72K 2000GB DRVS1	\$1,715.00	EN-H	36%	\$1,097.60	\$291.55	\$257.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA47220001CTU	VMAX 20K 4G 72K 2000GB DRVS1 UPG TAA	\$2,400.00	EN-H	36%	\$1,536.00	\$305.04	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MA47220001CU	VMAX 20K 4G 72K 2000GB DRVS1 UPGRADE	\$2,400.00	EN-H	36%	\$1,536.00	\$305.04	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4103001B	VMAX 20K 4G 10K300GB DRIVE	\$1,130.00	EN-H	36%	\$723.20	\$192.10	\$169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4103001BTU	VMAX 20K 4G 10K300GB DRV UPG TAA	\$1,580.00	EN-H	36%	\$1,011.20	\$200.82	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4103001BU	VMAX 20K 4G 10K300GB DRV UPG	\$1,580.00	EN-H	36%	\$1,011.20	\$200.82	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4103001C	VMAX 20K 4G 10K300GB DRVS1	\$1,130.00	EN-H	36%	\$723.20	\$192.10	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4103001CTU	VMAX 20K 4G 10K300GB DRVS1 UPG TAA	\$1,580.00	EN-H	36%	\$1,011.20	\$200.82	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4103001CU	VMAX 20K 4G 10K300GB DRVS1 UPG	\$1,580.00	EN-H	36%	\$1,011.20	\$200.82	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4104001B	VMAX 20K 4G 10K400GB DRV	\$1,860.00	EN-H	36%	\$1,190.40	\$310.20	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4104001BTU	VMAX 20K 4G 10K400GB DRV UPG	\$2,605.00	EN-H	36%	\$1,667.20	\$331.10	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4104001BU	VMAX 20K 4G 10K400GB DRV UPG	\$2,605.00	EN-H	36%	\$1,667.20	\$331.10	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4104001C	VMAX 20K 4G 10K400GB DRVS1	\$1,480.00	EN-H	36%	\$947.20	\$251.60	\$222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4104001CTU	VMAX 20K 4G 10K400GB DRVS1 UPG TAA	\$2,070.00	EN-H	36%	\$1,324.80	\$263.10	\$221.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4104001CU	VMAX 20K 4G 10K400GB DRVS1 UPG	\$2,070.00	EN-H	36%	\$1,324.80	\$263.10	\$221.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4104501B	VMAX 20K 4G 10K450GB DRV	\$1,480.00	EN-H	36%	\$947.20	\$251.60	\$222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4104501BTU	VMAX 20K 4G 10K450GB DRV UPG TAA	\$2,070.00	EN-H	36%	\$1,324.80	\$263.10	\$221.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4104501BU	VMAX 20K 4G 10K450GB DRV UPG	\$2,070.00	EN-H	36%	\$1,324.80	\$263.10	\$221.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4104501C	VMAX 20K 4G 10K450GB DRVS1	\$1,480.00	EN-H	36%	\$947.20	\$251.60	\$222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4104501CTU	VMAX 20K 4G												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	MF4151461C	VMAX 20K 4G 15K146GB DRVSI	\$1,515.00	EN-H	36%	\$969.60	\$257.55	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4151461CTU	VMAX 20K 4G 15K146GB DRVSI UPG TAA	\$2,120.00	EN-H	36%	\$1,356.80	\$269.45	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4151461CU	VMAX 20K 4G 15K146GB DRVSI UPG	\$2,120.00	EN-H	36%	\$1,356.80	\$269.45	\$227.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4153001B	VMAX 20K 4G 15K300GB DRV	\$1,425.00	EN-H	36%	\$912.00	\$242.25	\$213.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4153001BU	VMAX 20K 4G 15K300GB DRV UPG TAA	\$1,985.00	EN-H	36%	\$1,276.80	\$253.56	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4153001BU	VMAX 20K 4G 15K300GB DRV UPG	\$1,985.00	EN-H	36%	\$1,276.80	\$253.56	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4153001C	VMAX 20K 4G 15K300GB DRVSI	\$1,425.00	EN-H	36%	\$912.00	\$242.25	\$213.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4153001CTU	VMAX 20K 4G 15K300GB DRVSI UPG TAA	\$1,985.00	EN-H	36%	\$1,276.80	\$253.56	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4153001CU	VMAX 20K 4G 15K300GB DRVSI UPG	\$1,985.00	EN-H	36%	\$1,276.80	\$253.56	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4154501B	VMAX 20K 4G 15K450GB DRV	\$1,870.00	EN-H	36%	\$1,196.80	\$317.90	\$280.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4154501BU	VMAX 20K 4G 15K450GB DRV UPG TAA	\$2,620.00	EN-H	36%	\$1,676.80	\$333.00	\$280.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4154501BU	VMAX 20K 4G 15K450GB DRV UPG	\$2,620.00	EN-H	36%	\$1,676.80	\$333.00	\$280.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4154501C	VMAX 20K 4G 15K450GB DRVSI	\$1,870.00	EN-H	36%	\$1,196.80	\$317.90	\$280.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4154501CTU	VMAX 20K 4G 15K450GB DRVSI UPG TAA	\$2,620.00	EN-H	36%	\$1,676.80	\$333.00	\$280.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4154501CU	VMAX 20K 4G 15K450GB DRVSI UPG	\$2,620.00	EN-H	36%	\$1,676.80	\$333.00	\$280.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4156001B	VMAX 20K 4G 15K600GB DRV	\$2,315.00	EN-H	36%	\$1,481.60	\$393.55	\$347.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4156001BU	VMAX 20K 4G 15K600GB DRV UPG TAA	\$3,240.00	EN-H	36%	\$2,073.60	\$411.80	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4156001BU	VMAX 20K 4G 15K600GB DRV UPG	\$3,240.00	EN-H	36%	\$2,073.60	\$411.80	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4156001C	VMAX 20K 4G 15K600GB DRVSI	\$2,315.00	EN-H	36%	\$1,481.60	\$393.55	\$347.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4156001CTU	VMAX 20K 4G 15K600GB DRVSI UPG TAA	\$3,240.00	EN-H	36%	\$2,073.60	\$411.80	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4156001CU	VMAX 20K 4G 15K600GB DRVSI UPG	\$3,240.00	EN-H	36%	\$2,073.60	\$411.80	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F11001B	VMAX 20K 4G FLASH 100GB DRV	\$3,255.00	EN-H	36%	\$2,083.20	\$553.35	\$498.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F11001BU	VMAX 20K 4G FLASH 100GB DRV UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$569.41	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F11001C	VMAX 20K 4G FLASH 100GB drive IBM-I	\$3,255.00	EN-H	36%	\$2,083.20	\$553.35	\$498.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F11001CTU	VMAX 20K 4G FLASH 100GB drive IBM-I UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$569.41	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F11002BFP	VMAX 20K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,101.60	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F11002CFP	VMAX 20K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,101.60	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F1100ABP	1 of 10X100GB EFD FOR VMAX 20K FF PROMO	\$0.00	EN-H	36%	\$0.00	\$999.60	\$862.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F12001B	VMAX 20K 4G FLASH 200GB DRV	\$5,765.00	EN-H	36%	\$3,689.60	\$980.05	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F12001BU	VMAX 20K 200GB FLASH 4GB FC UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F12001C	VMAX 20K 4G FLASH 200GB DRVSI	\$5,765.00	EN-H	36%	\$3,689.60	\$980.05	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F12001CTU	VMAX 20K 200GB FLASH 4GB FC SI UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F12005BP	1 of 5x200GB EFD FOR VMAX 20K FF PROMO	\$5,765.00	EN-H	36%	\$3,689.60	\$2,415.70	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F14001B	VMAX 20K 4G FLASH 400GB DRV	\$10,940.00	EN-H	36%	\$7,001.60	\$1,859.80	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F14001BU	VMAX 20K 400GB FLASH 4GB FC UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,945.90	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F14001C	VMAX 20K 4G FLASH 400GB DRVSI	\$10,940.00	EN-H	36%	\$7,001.60	\$1,859.80	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F14001CTU	VMAX 20K 400GB FLASH 4GB FC SI UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,945.90	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F22001B	VMAX 20K 4G FLASH 200GBS DRV	\$5,765.00	EN-H	36%	\$3,689.60	\$980.05	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F22001BU	VMAX 20K 200GB FLASH 4GB FC UPG TAA	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F22001BU	VMAX 20K 4G FLASH 200GBS DRV UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F22001C	VMAX 20K 4G FLASH 200GBS drive IBM-I	\$5,765.00	EN-H	36%	\$3,689.60	\$980.05	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F22001CTU	VMAX 20K 200GB FLASH 4GB FC SI UPG TAA	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F22001CU	VMAX 20K 4G FLASH 200GBS drive IBM-I UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F22002BFP	VMAX 20K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$2,096.67	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F22002CFP	VMAX 20K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$2,096.67	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F24001B	VMAX 20K 4G FLASH 400GBS DRV	\$10,940.00	EN-H	36%	\$7,001.60	\$1,859.80	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F24001BU	VMAX 20K 400GB FLASH 4GB FC UPG TAA	\$15,310.00	EN-H	36%	\$9,798.40	\$1,945.90	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F24001BU	VMAX 20K 4G FLASH 400GBS DRV UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,945.90	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F24001C	VMAX 20K 4G FLASH 400GBS drive IBM-I	\$10,940.00	EN-H	36%	\$7,001.60	\$1,859.80	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F24001CTU	VMAX 20K 400GB FLASH 4GB FC SI UPG TAA	\$15,310.00	EN-H	36%	\$9,798.40	\$1,945.90	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F24001CU	VMAX 20K 4G FLASH 400GBS drive IBM-I UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,945.90	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F24002BFP	VMAX 20K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,974.60	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MF4F24002CFP	VMAX 20K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,974.60	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4103001B	VMAX 20K 4G 10K 300GB SAS DRIVE	\$860.00	EN-H	36%	\$550.40	\$146.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4103001BU	VMAX 20K 4G 10K 300GB SAS DRIVE UPG TAA	\$1,205.00	EN-H	36%	\$771.20	\$153.16	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4103001BU	VMAX 20K 4G 10K 300GB SAS DRIVE UPG	\$1,205.00	EN-H	36%	\$771.20	\$153.16	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4103001C	VMAX 20K 4G 10K 300GB SAS DRIVE IBM-I	\$860.00	EN-H	36%	\$550.40	\$146.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4103001CTU	VMAX 20K4G 10K 300GB SAS DRVIBMI UPGTAA	\$1,205.00	EN-H	36%	\$771.20	\$153.16	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4103001CU	VMAX 20K 4G 10K 300GB SAS DRIVE IBM-IUPG	\$1,205.00	EN-H	36%	\$771.20	\$153.16	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4106001B	VMAX 20K 4G 10K 600GB SAS DRIVE	\$1,490.00	EN-H	36%	\$953.60	\$253.30	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4106001BU	VMAX 20K 4G 10K 600GB SAS DRIVE UPG TAA	\$2,085.00	EN-H	36%	\$1,334.40	\$265.00	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4106001BU	VMAX 20K 4G 10K 600GB SAS DRIVE UPG	\$2,085.00	EN-H	36%	\$1,334.40	\$265.00	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4106001C	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-I	\$1,490.00	EN-H	36%	\$953.60	\$253.30	\$223.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4106001CTU	VMAX 20K4G 10K 600GB SAS DRV IBMIUPGTAA	\$2,085.00	EN-H	36%	\$1,334.40	\$265.00	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4106001CU	VMAX 20K 4G 10K 600GB SAS DRIVE IBM-IUPG	\$2,085.00	EN-H	36%	\$1,334.40	\$265.00	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4109001B	VMAX 20K 4G 10K 900GB SAS DRIVE	\$1,960.00	EN-H	36%	\$1,254.40	\$333.20	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4109001BU	VMAX 20K 4G 10K 900GB SAS DRIVE UPG TAA	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4109001BU	VMAX 20K 4G 10K 900GB SAS DRIVE UPG	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4109001C	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	\$1,960.00	EN-H	36%	\$1,254.40	\$333.20	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4109001CTU	VMAX 20K4G 10K 900GB SAS DRVIBMI UPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4109001CU	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4151461B	VMAX 20K 4G 15K 146GB SAS DRIVE	\$1,515.00	EN-H	36%	\$969.60	\$257.55	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4151461BU	VMAX 20K 4G 15K 146GB SAS DRVUPG TAA	\$2,120.00	EN-H	36%	\$1,356.80	\$269.45	\$227.05						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	ML47210001B	VMAX 20K 4G 7_2K 1000GB SAS DRIVE	\$1,630.00	EN-H	36%	\$1,043.20	\$277.10	\$244.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML47210001BTU	VMAX 20K 4G 7_2K 1000GB SAS DRIVEUPGTAA	\$2,280.00	EN-H	36%	\$1,456.20	\$289.79	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML47210001C	VMAX 20K 4G 7_2K 1000GB SAS DRIVE IBM-I	\$2,280.00	EN-H	36%	\$1,456.20	\$289.79	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML47210001CTU	VMAX20K4G 7_2K 1000GB SASDRV IBMUPGTAA	\$1,630.00	EN-H	36%	\$1,043.20	\$277.10	\$244.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML47210001CU	VMAX 20K 4G 7_2K 1000GB SAS DRV IBM-I UPG	\$2,280.00	EN-H	36%	\$1,456.20	\$289.79	\$244.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F11001B	VMAX 20K 4G SSD 100GB SAS DRIVE	\$3,250.00	EN-H	36%	\$2,083.20	\$569.35	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F11001BU	VMAX 20K 4G SSD 100GB SAS DRIVE UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$569.35	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F11001C	VMAX 20K 4G SSD 100GB SAS DRIVE IBM-I	\$3,255.00	EN-H	36%	\$2,083.20	\$569.35	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F11001CTU	VMAX 20K 4G SSD 100GB SAS DRV IBM-I UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$569.35	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F11002BFP	VMAX 20K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,101.60	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F11002CFP	VMAX 20K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,101.60	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F12001B	VMAX 20K 4G SSD 200GB SAS DRIVE	\$5,765.00	EN-H	36%	\$3,689.60	\$980.05	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F12001BU	VMAX 20K 4G SSD 200GB SAS DRIVE UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F12001C	VMAX 20K 4G SSD 200GB SAS DRV IBM-I	\$5,765.00	EN-H	36%	\$3,689.60	\$980.05	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F12001CTU	VMAX 20K 4G SSD 200GB SAS DRV UPG IBM-I	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F12002BFP	VMAX 20K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$2,096.67	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F12002CFP	VMAX 20K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$2,096.67	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F14001B	VMAX 20K 4G SSD 400GB SAS DRIVE	\$10,940.00	EN-H	36%	\$7,001.60	\$1,859.80	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F14001BU	VMAX 20K 4G SSD 400GB SAS DRIVE UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,945.90	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F14001C	VMAX 20K 4G SSD 400GB SAS DRIVE IBM-I	\$10,940.00	EN-H	36%	\$7,001.60	\$1,859.80	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F14001CTU	VMAX 20K 4G SSD 400GB SAS DRV UPG IBM-I	\$15,310.00	EN-H	36%	\$9,798.40	\$1,945.90	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F14002BFP	VMAX 20K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,974.60	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ML4F14002CFP	VMAX 20K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,974.60	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4103001B	VMAX 20K 4G 10K 300GB SAS DRV	\$860.00	EN-H	36%	\$550.40	\$146.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4103001BTU	VMAX 20K 4G 10K 300GB SAS DRV UPG TAA	\$1,205.00	EN-H	36%	\$771.20	\$153.16	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4103001BU	VMAX 20K 4G 10K 300GB SAS DRV UPG	\$1,205.00	EN-H	36%	\$771.20	\$153.16	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4103001C	VMAX 20K 4G 10K 300GB SAS drive IBM-I	\$860.00	EN-H	36%	\$550.40	\$146.20	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4103001CTU	VMAX 20K4G 10K 300GB SAS drv IBM-I UPGTAA	\$1,205.00	EN-H	36%	\$771.20	\$153.16	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4103001CU	VMAX 20K 4G 10K 300GB SAS drv IBM-I UPG	\$1,205.00	EN-H	36%	\$771.20	\$153.16	\$129.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4104501B	VMAX 20K 4G 10K 450GB SAS DRV	\$1,250.00	EN-H	36%	\$800.00	\$212.50	\$187.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4104501BTU	VMAX 20K 4G 10K 450GB SAS DRV UPG TAA	\$1,750.00	EN-H	36%	\$1,120.00	\$222.43	\$187.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4104501BU	VMAX 20K 4G 10K 450GB SAS DRV UPG	\$1,750.00	EN-H	36%	\$1,120.00	\$222.43	\$187.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4104501C	VMAX 20K 4G 10K 450GB SAS drive IBM-I	\$1,250.00	EN-H	36%	\$800.00	\$212.50	\$187.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4104501CTU	VMAX 20K4G 10K 450GB SAS drv IBM-I UPGTAA	\$1,750.00	EN-H	36%	\$1,120.00	\$222.43	\$187.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4104501CU	VMAX 20K 4G 10K 450GB SAS drv IBM-I UPG	\$1,750.00	EN-H	36%	\$1,120.00	\$222.43	\$187.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4106001B	VMAX 20K 4G 10K 600GB SAS DRV	\$1,490.00	EN-H	36%	\$953.60	\$253.30	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4106001BTU	VMAX 20K 4G 10K 600GB SAS DRV UPG TAA	\$2,085.00	EN-H	36%	\$1,334.40	\$265.00	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4106001BU	VMAX 20K 4G 10K 600GB SAS DRV UPG	\$2,085.00	EN-H	36%	\$1,334.40	\$265.00	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4106001C	VMAX 20K 4G 10K 600GB SAS drive IBM-I	\$1,490.00	EN-H	36%	\$953.60	\$253.30	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4106001CTU	VMAX 20K4G 10K 600GB SAS drv IBM-I UPGTAA	\$2,085.00	EN-H	36%	\$1,334.40	\$265.00	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4106001CU	VMAX 20K 4G 10K 600GB SAS drv IBM-I UPG	\$2,085.00	EN-H	36%	\$1,334.40	\$265.00	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4109001B	VMAX 20K 4G 10K 900GB SAS DRIVE	\$1,960.00	EN-H	36%	\$1,254.40	\$333.20	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4109001BTU	VMAX 20K 4G 10K 900GB SAS DRIVEUPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4109001BU	VMAX 20K 4G 10K 900GB SAS DRIVE UPG	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4109001C	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-I	\$1,960.00	EN-H	36%	\$1,254.40	\$333.20	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4109001CTU	VMAX 20K 4G 10K 900GB SAS DRIVESIUPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MS4109001CU	VMAX 20K 4G 10K 900GB SAS DRIVE IBM-IUPG	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MT47230001B	VMAX 20K 4G 72K 3000GB DRV	\$2,420.00	EN-H	36%	\$1,548.80	\$411.40	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MT47230001BTU	VMAX 20K 4G 72K 3000GB DRV UPG TAA	\$3,390.00	EN-H	36%	\$2,169.60	\$430.87	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MT47230001BU	VMAX 20K 4G 72K 3000GB DRV UPG	\$3,390.00	EN-H	36%	\$2,169.60	\$430.87	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MT47230001C	VMAX 20K 4G 72K 3000GB DRVS1	\$2,420.00	EN-H	36%	\$1,548.80	\$411.40	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MT47230001CTU	VMAX 20K 4G 7_2K3000GB DRV UPG TAA	\$3,390.00	EN-H	36%	\$2,169.60	\$430.87	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MT47230001CU	VMAX 20K 4G 72K 3000GB DRVS1 UPGRADE	\$3,390.00	EN-H	36%	\$2,169.60	\$430.87	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-00044-RET	VMAX 20K 4Gb 45 FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-00040-RET	VMAX 20K 4Gb 4M FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-00400-RET	VMAX 20K 4M GIGE RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-08000-RET	VMAX 20K 4Gb 85 FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-128-BASE	VMAX 20K BASE-128GB	\$213,500.00	EN-H	36%	\$136,640.00	\$36,295.00	\$32,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-128-BASEC	VMAX 20K BASE-128GB-C	\$213,500.00	EN-H	36%	\$136,640.00	\$36,295.00	\$32,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-128D-BASE	VMAX 20K BASE-128GB with Encryption	\$241,295.00	EN-H	36%	\$154,428.80	\$41,020.15	\$36,194.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-128D-BASEC	VMAX 20K BASE-128GB-C with Encryption	\$241,295.00	EN-H	36%	\$154,428.80	\$41,020.15	\$36,194.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-128-RET	VMAX 20K MEMORY RETURN 128GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-1P	VMAX 20K 1P INFRAST	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-32-128UFD	VMAX 20K MEMCONV 2X16 to 2X64 GB	\$98,295.00	EN-H	36%	\$62,908.80	\$13,309.14	\$11,343.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-32-64UFD	VMAX 20K MEMCONV 2X16 to 2X32 GB	\$28,485.00	EN-H	36%	\$18,230.40	\$3,856.87	\$3,287.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-32-BASE	VMAX 20K BASE-32GB	\$148,215.00	EN-H	36%	\$94,857.60	\$25,196.55	\$22,232.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-32-BASEC	VMAX 20K BASE-32GB-C	\$148,215.00	EN-H	36%	\$94,857.60	\$25,196.55	\$22,232.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-32D-BASE	VMAX 20K BASE-32GB with Encryption	\$176,010.00	EN-H	36%	\$112,646.40	\$29,921.70	\$26,401.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-32D-BASEC	VMAX 20K BASE-32GB-C with Encryption	\$176,010.00	EN-H	36%	\$112,646.40	\$29,921.70	\$26,401.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-32-RET	VMAX 20K MEMORY RETURN 32GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-3D	VMAX 20K DELTA INFRAST	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-3V	VMAX 20K WYLE INFRAST	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-44000-RET	VMAX 20K 4Gb 4M45 FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-62000-RET	VMAX 20K 4Gb 6M25 FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	S2-CONFIG33	VMAX 20K CONFIG 33	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG34	VMAX 20K CONFIG 34	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG35	VMAX 20K CONFIG 35	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG36	VMAX 20K CONFIG 36	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG36-2	VMAX 20K CONFIG 36-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG37	VMAX 20K CONFIG 37	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG38	VMAX 20K CONFIG 38	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG39	VMAX 20K CONFIG 39	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG39-2	VMAX 20K CONFIG 39-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG40	VMAX 20K CONFIG 40	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG40-2	VMAX 20K CONFIG 40-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG41	VMAX 20K CONFIG 41	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG41-2	VMAX 20K CONFIG 41-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG42	VMAX 20K CONFIG 42	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG43	VMAX 20K CONFIG 43	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-CONFIG44	VMAX 20K CONFIG 44	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-BOT-KIT	VMAX 20K BOT ROUTING KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-1P	VMAX 20K SB DCH 1 PHASE	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-1PP	VMAX 20K SB DCH 1 PHASE PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-1PPU	VMAX 20K DCH 1 PHASE UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-1PU	VMAX 20K SB DCH 1 PHASE UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-3D	VMAX 20K SB DCH DELTA	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-3DP	VMAX 20K SB DCH DELTA PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-3DPU	VMAX 20K SB DCH DELTA UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-3DU	VMAX 20K SB DCH DELTA UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-3PY	VMAX 20K SB DCH WYE PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-3Y	VMAX 20K SB DCH WYE	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-3YPU	VMAX 20K SB DCH WYE UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DC-3YU	VMAX 20K SB DCH WYE UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBDC-SPS	VMAX 20K SB DCH SPS	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBDC-SPS-U	VMAX 20K SB DCH SPS UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBDCSPS-UFD	VMAX 20K SB DCH SPS UFD	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBDCV-SPS	VMAX 20K SPSV DCH	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBDCVSPS-U	VMAX 20K SPSV DCH UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2DBDCVSPS-UFD	VMAX 20K SPSV DCH UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR-1P	VMAX 20K SB DIR 1 PHASE	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR-1PP	VMAX 20K SB DIR 1 PHASE PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR1PPU	VMAX 20K DIR 1 PHASE UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR-1PU	VMAX 20K SB DIR 1 PHASE UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR-3D	VMAX 20K SB DIR DELTA	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR-3DP	VMAX 20K SB DIR DELTA PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR3DPU	VMAX 20K SB DIR DELTA UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR-3DU	VMAX 20K SB DIR DELTA UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR-3Y	VMAX 20K SB DIR WYE	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR-3YP	VMAX 20K SB DIR WYE PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR3YPU	VMAX 20K SB DIR WYE UPG PERF REAR DOOR	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-DIR-3YU	VMAX 20K SB DIR WYE UPG	\$16,870.00	EN-H	36%	\$10,796.80	\$2,867.90	\$2,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-SPS	VMAX 20K SB SPS	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-SPS-U	VMAX 20K SB SPS UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-SPS-UFD	VMAX 20K SB SPS UFD	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DB-TOP-KIT	VMAX 20K Storage Bay Top Routing Kit	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-DC-1P	VMAX 20K DBV DIR 1 PHASE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-DC-1PU	VMAX 20K DBV DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-DC-3D	VMAX 20K DBV DCH DELTA	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-DC-3DU	VMAX 20K DBV DCH DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-DC-3Y	VMAX 20K DBV DCH WYE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-DC-3YU	VMAX 20K DBV DCH WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-DIR-1P	VMAX 20K DBV DIR 1 PHASE	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-DIR1PU	VMAX 20K DBV DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-DIR3DU	VMAX 20K DBV DIR DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-DIR-3YU	VMAX 20K DBV DIR WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-SPS	VMAX 20K SPSV	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBV-SPS-U	VMAX 20K SPSV UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBVSPS-UFD	VMAX 20K SPSV UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBB-DC-1P	VMAX 20K SEP SB 1PHASE	\$30,715.00	EN-H	36%	\$19,657.60	\$5,221.55	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBB-DC-1PP	VMAX 20K SEP SB 1PH PERF REAR DOOR	\$30,715.00	EN-H	36%	\$19,657.60	\$5,221.55	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBB-DC1PPU	VMAX 20K SEP SB 1PH PERF REAR DOOR UPG	\$30,715.00	EN-H	36%	\$19,657.60	\$5,221.55	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBB-DC-1PU	VMAX 20K SEP SB 1PHASE UPG	\$30,715.00	EN-H	36%	\$19,657.60	\$5,221.55	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBB-DC-3D	VMAX 20K SEP SB DELTA	\$30,715.00	EN-H	36%	\$19,657.60	\$5,221.55	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBB-DC-3DP	VMAX 20K SEP SB DELTA PERF REAR DOOR	\$30,715.00	EN-H	36%	\$19,657.60	\$5,221.55	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBB-DC3DPU	VMAX 20K SEP SB DELTA UPG PERF REAR DOOR	\$30,715.00	EN-H	36%	\$19,657.60	\$5,221.55	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBB-DC-3DU	VMAX 20K SEP SB DELTA UPG	\$30,715.00	EN-H	36%	\$19,657.60	\$5,221.55	\$4,607.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-DBB-DC-3Y	VMAX 20K SEP SB WYE	\$30,715.00	EN-H	36%										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	S2-MDCONFIGA6	VMAX 20K MIXED CONFIG MDA6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIGD6	VMAX 20K MIXED CONFIG MD6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MDCONFIGD8	VMAX 20K MIXED CONFIG MD8	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MODEM	VMAX 20K ZBA MODEM LEAD FREE	\$1,545.00	EN-H	36%	\$988.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG01	VMAX 20K MIXED CONFIG V01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG02	VMAX 20K MIXED CONFIG V02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG03	VMAX 20K MIXED CONFIG V03	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG04	VMAX 20K MIXED CONFIG V04	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG05	VMAX 20K MIXED CONFIG V05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG06	VMAX 20K MIXED CONFIG V06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG07	VMAX 20K MIXED CONFIG V07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG08	VMAX 20K MIXED CONFIG V08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG09	VMAX 20K MIXED CONFIG V09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG10	VMAX 20K MIXED CONFIG V10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG11	VMAX 20K MIXED CONFIG V11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG12	VMAX 20K MIXED CONFIG V12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG13	VMAX 20K MIXED CONFIG V13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG14	VMAX 20K MIXED CONFIG V14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG15	VMAX 20K MIXED CONFIG V15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG16	VMAX 20K MIXED CONFIG V16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG17	VMAX 20K MIXED CONFIG V17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG18	VMAX 20K MIXED CONFIG V18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIGA4	VMAX 20K MIXED CONFIG MVA4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIGA6	VMAX 20K MIXED CONFIG MVA6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIG06	VMAX 20K MIXED CONFIG MV6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-MVCONFIGD8	VMAX 20K MIXED CONFIG MV8	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-NOCMPRSRET	VMAX 20K NOH-CMPR RET URN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-100M	OM3 50/125 MICRON OPTCL CABLE LC-LC 100M	\$1,000.00	EN-H	36%	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-10M	OM3 50/125 MICRON OPTCL CABLE LC-LC 10M	\$320.00	EN-H	36%	\$204.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-1M	OM3 50/125 MICRON OPTCL CABLE LC-LC 1M	\$255.00	EN-H	36%	\$163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-30M	OM3 50/125 MICRON OPTCL CABLE LC-LC 30M	\$465.00	EN-H	36%	\$297.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-3M	OM3 50/125 MICRON OPTCL CABLE LC-LC 3M	\$255.00	EN-H	36%	\$163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-50M	OM3 50/125 MICRON OPTCL CABLE LC-LC 50M	\$630.00	EN-H	36%	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-OM3-5M	OM3 50/125 MICRON OPTCL CABLE LC-LC 5M	\$290.00	EN-H	36%	\$185.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PC3YAFLA	32A 3PH WYE IEC309 N AMER	\$2,255.00	EN-H	36%	\$1,443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PC3YFLE	32A 3PH WYE FLYING LEAD INTL	\$3,920.00	EN-H	36%	\$2,508.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PCBL3DHH	50A 3PH DELTA HBL-HBL	\$2,255.00	EN-H	36%	\$1,443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PCBL3DHR	50A 3PH DELTA HBL-RSTQL	\$2,255.00	EN-H	36%	\$1,443.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PCBL3VAG	32A 3PH WYE IEC309-GARO INTL	\$3,620.00	EN-H	36%	\$2,308.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PERFREARDR	VMAX 20K STORAGE BAY PERFORATED REARDOOR	\$865.00	EN-H	36%	\$553.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PW40UA STL	30A 1PH CLIPSA 56PA332 AUS	\$1,410.00	EN-H	36%	\$902.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PW40UEC3	30A 1PH IEC309-32P6 INTL	\$270.00	EN-H	36%	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PW40URUS	30A 1PH RUSSELLSTOLL 3750DP	\$1,670.00	EN-H	36%	\$1,068.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-PW40U-US	30A 1PH L6-30P N AMER- JAPAN	\$270.00	EN-H	36%	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SECURE	VMAX 20K SEISMIC BRKT SYSBAY	\$5,015.00	EN-H	36%	\$3,209.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SECUREDB	VMAX 20K SEISMIC BRKT STORBY	\$1,975.00	EN-H	36%	\$1,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SECUREJK	VMAX 20K SEIS BRKT JNG KIT	\$2,050.00	EN-H	36%	\$1,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SECURETDB	VMAX 20K SEISMIC BRKT STORBY TITAN	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SECURETM	VMAX 20K SEIS BRKT JNG KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-SILENCER	STORAGE BAY SILENCER KIT	\$1,235.00	EN-H	36%	\$790.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-TEL CO	VMAX 20K ZBA INTL TELCO KIT	\$85.00	EN-H	36%	\$54.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG01	VMAX 20K VCONFIG 01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG02	VMAX 20K VCONFIG 02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG05	VMAX 20K VCONFIG 05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG06	VMAX 20K VCONFIG 06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG07	VMAX 20K VCONFIG 07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG08	VMAX 20K VCONFIG 08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG09	VMAX 20K VCONFIG 09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG10	VMAX 20K VCONFIG 10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG11	VMAX 20K VCONFIG 11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG12	VMAX 20K VCONFIG 12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG13	VMAX 20K VCONFIG 13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG14	VMAX 20K VCONFIG 14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG15	VMAX 20K VCONFIG 15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG16	VMAX 20K VCONFIG 16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG17	VMAX 20K VCONFIG 17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG18	VMAX 20K VCONFIG 18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG19	VMAX 20K VCONFIG 19	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG192	VMAX 20K VCONFIG 19-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG20	VMAX 20K VCONFIG 20	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG21	VMAX 20K VCONFIG 21	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG22	VMAX 20K VCONFIG 22	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG23	VMAX 20K VCONFIG 23	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIG24	VMAX 20K VCONFIG 24	\$0.00													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	S2-VCONFIC34	VMAX 20K VCONFIC 34	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIC35	VMAX 20K VCONFIC 35	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VCONFIC36	VMAX 20K VCONFIC 36	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2VDBPERDOR1P	VMAX 20K DRIVE BAY PERF DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2VDBPERFDOR	VMAX 20K DRIVE BAY PERF DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2VDBSOLDOR	VMAX 20K DRIVE BAY SOLID DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2VDBSOLDOR1P	37.3220K DRIVE BAY SOLID DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP1-20K	PROMO 100GB VFP20K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP1-20KU	PROMO 100GB VFP20K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP2-20K	PROMO 100GB VFP20K 192	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP2-20KU	PROMO 100GB VFP20K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP3-20K	PROMO 200GB VFP20K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP3-20KU	PROMO 100GB VFP20K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP4-20K	PROMO 200GB VFP20K 192	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP4-20KU	PROMO 200GB VFP20K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP5-20K	PROMO 400GB VFP20K 96	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP5-20KU	PROMO 200GB VFP20K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP6-20K	PROMO 400GB VFP20K 192	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP6-20KU	PROMO 200GB VFP20K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP7-20K	PROMO 400GB VFP20K 32U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP8-20K	PROMO 400GB VFP20K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S2-VFP9-20K	PROMO 400GB VFP20K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-00004-RET	VMAX 40K 4SM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-00040-RET	VMAX 40K 4MM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-00400-RET	VMAX 40K 4MM CIGC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-00400T-RET	VMAX 40K 4MM 10 CIGC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-08000E-RET	VMAX 40K 8SM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-192-250UFD	VMAX 40K MEMCONV 2X96 to 2X128 GB	\$238,590.00	EN-H	36%	\$152,697.60	\$32,305.09	\$27,533.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-192-BASE	VMAX 40K BASE-192GB	\$0.00	EN-H	36%	\$0.00	\$44,647.10	\$39,394.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-192-BASEC	VMAX 40K BASE-192GB-C	\$0.00	EN-H	36%	\$0.00	\$44,647.10	\$39,394.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-192DBASECE	VMAX 40K BASE-192GB-C with Encryption	\$0.00	EN-H	36%	\$0.00	\$47,369.65	\$41,796.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-192D-BASEE	VMAX 40K BASE-192GB with Encryption	\$0.00	EN-H	36%	\$0.00	\$47,369.65	\$41,796.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-192-RET	VMAX 40K MEMORY RETURN 192GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-1P	VMAX 40K 1P INFRAST	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-1P-D	VMAX 40K 1P INFRAST DISP	\$0.00	EN-H	36%	\$0.00	\$7,875.25	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-1P-DU	VMAX 40K 1P INFRAST DISP UPG	\$46,325.00	EN-H	36%	\$29,648.00	\$7,875.25	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-256-BASE	VMAX 40K BASE-256GB	\$0.00	EN-H	36%	\$0.00	\$60,196.15	\$53,114.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-256-BASEC	VMAX 40K BASE-256GB-C	\$0.00	EN-H	36%	\$0.00	\$60,196.15	\$53,114.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-256DBASECE	VMAX 40K BASE-256GB-C WITH ENCRYPTION	\$0.00	EN-H	36%	\$0.00	\$62,917.85	\$55,515.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-256D-BASEE	VMAX 40K BASE-256GB WITH ENCRYPTION	\$0.00	EN-H	36%	\$0.00	\$62,917.85	\$55,515.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-3D	VMAX 40K 3D INFRAST	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-3D-D	VMAX 40K 3D INFRAST DISP	\$0.00	EN-H	36%	\$0.00	\$7,875.25	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-3D-DU	VMAX 40K 3D INFRAST DISP UPG	\$46,325.00	EN-H	36%	\$29,648.00	\$7,875.25	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-3Y	VMAX 40K 3Y INFRAST	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-3Y-D	VMAX 40K 3Y INFRAST DISP	\$0.00	EN-H	36%	\$0.00	\$7,875.25	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-3Y-DU	VMAX 40K 3Y INFRAST DISP UPG	\$46,325.00	EN-H	36%	\$29,648.00	\$7,875.25	\$6,948.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-40000S-RET	VMAX 40K 4MM 16G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-44000E-RET	VMAX 40K 4MM4SS 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-48-192UFD	VMAX 40K MEMCONV 2X24 TO 2X96 GB	\$198,610.00	EN-H	36%	\$127,110.40	\$26,891.79	\$22,919.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-48-256UFD	VMAX 40K MEMCONV 2X24 TO 2X128 GB	\$333,190.00	EN-H	36%	\$213,241.60	\$45,113.93	\$36,450.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-48-96UFD	VMAX 40K MEMCONV 2X24 TO 2X48 GB	\$56,440.00	EN-H	36%	\$36,140.80	\$7,646.04	\$6,516.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-48-BASE	VMAX 40K BASE-48GB	\$0.00	EN-H	36%	\$0.00	\$36,024.70	\$31,786.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-48-BASEC	VMAX 40K BASE-48GB-C	\$0.00	EN-H	36%	\$0.00	\$36,024.70	\$31,786.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-48DBASECE	VMAX 40K BASE-48GB-C with Encryption	\$0.00	EN-H	36%	\$0.00	\$38,745.55	\$34,187.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-48D-BASEE	VMAX 40K BASE-48GB with Encryption	\$0.00	EN-H	36%	\$0.00	\$38,745.55	\$34,187.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-48-RET	VMAX 40K MEMORY RETURN 48GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-62000E-RET	VMAX 40K 6MM2SM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-80000E-RET	VMAX 40K 8MM 8G FC RETURN	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-96-192UFD	VMAX 40K MEMCONV 2X48 TO 2X96 GB	\$176,175.00	EN-H	36%	\$112,752.00	\$23,854.10	\$20,330.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-96-256UFD	VMAX 40K MEMCONV 2X48 TO 2X128 GB	\$310,755.00	EN-H	36%	\$198,883.20	\$42,076.23	\$35,861.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-96-BASE	VMAX 40K BASE-96GB	\$0.00	EN-H	36%	\$0.00	\$39,353.30	\$34,723.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-96-BASEC	VMAX 40K BASE-96GB-C	\$0.00	EN-H	36%	\$0.00	\$39,353.30	\$34,723.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-96DBASECE	VMAX 40K BASE-96GB-C with Encryption	\$0.00	EN-H	36%	\$0.00	\$42,075.00	\$37,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-96D-BASEE	VMAX 40K BASE-96GB with Encryption	\$0.00	EN-H	36%	\$0.00	\$42,075.00	\$37,125.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-96-RET	VMAX 40K MEMORY RETURN 96GB	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-ACONSP-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$455.00	EN-H	36%	\$291.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-ADD192	VMAX 40K ADD ENGINE-192GB	\$0.00	EN-H	36%	\$0.00	\$42,406.50	\$37,417.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-ADD192C	VMAX 40K ADD ENGINE-192GB-C	\$0.00	EN-H	36%	\$0.00	\$42,406.50	\$37,417.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-ADD192CU	VMAX 40K UPG ENGINE-192GB-C	\$324,285.00	EN-H	36%	\$207,542.40	\$43,908.19	\$37,422.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-ADD192DCE	VMAX 40K UPG ENGINE-192GB-C	\$324,285.00	EN-H	36%	\$207,542.40	\$43,908.19	\$37,422.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-ADD192DEU	VMAX 40K ADD ENGINE-192GB with Encryp	\$0.0													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SD-CONFIG41	VMAX 40K CONFIG 41	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG41-2	VMAX 40K CONFIG 41-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG42	VMAX 40K CONFIG 42	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG43	VMAX 40K CONFIG 43	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-CONFIG44	VMAX 40K CONFIG 44	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-BOT-KIT	VMAX 40K BOT ROUTING KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DC-1P	VMAX 40K DB DCH 1 PHASE	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DC-1PU	VMAX 40K DB DCH 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DC-3D	VMAX 40K DB DCH DELTA	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DC-3DU	VMAX 40K DB DCH DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DC-3Y	VMAX 40K DB DCH WYE	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DC-3YU	VMAX 40K DB DCH WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBDC-SPS	VMAX 40K SPS DCH SPS	\$0.00	EN-H	36%	\$0.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBDC-SPS-U	VMAX 40K SPS DCH UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBDCSPS-UF	VMAX 40K SPS DCH-UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBDCV-SPS	VMAX 40K SPSV DCH	\$0.00	EN-H	36%	\$0.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBDCVSPS-U	VMAX 40K SPSV DCH UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SDDBDCVSPS-UF	VMAX 40K SPSV DCH UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DIR-1P	VMAX 40K DB DIR 1 PHASE	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DIR-1PU	VMAX 40K DB DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DIR-3D	VMAX 40K DB DIR DELTA	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DIR-3DU	VMAX 40K DB DIR DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DIR-3Y	VMAX 40K DB DIR WYE	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-DIR-3YU	VMAX 40K DB DIR WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SDDBPRFDOOR	VMAX 40K DRIVE BAY PERF DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SDDBPRFDOR1P	VMAX 40K DRIVE BAY PERF DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SDDBSOLIDOOR	VMAX 40K DRIVE BAY SOLID DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SDDBSOLIDOR1P	VMAX 40K DRIVE BAY SOLID DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-SPS	VMAX 40K SPS	\$0.00	EN-H	36%	\$0.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-SPS-U	VMAX 40K SPS UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBSPS-UF	VMAX 40K SPS UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DB-TOP-KIT	VMAX 40K TOP ROUTING KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBTTOPKIT	VMAX 40K DENSE TOP ROUTING KIT	\$665.00	EN-H	36%	\$425.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DC-1P	VMAX 40K DBV DIR 1 PHASE	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DC-1PU	VMAX 40K DBV DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DC-3D	VMAX 40K DBV DCH DELTA	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DC-3DU	VMAX 40K DBV DCH DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DC-3Y	VMAX 40K DBV DCH WYE	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DC-3YU	VMAX 40K DBV DCH WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DIR-1P	VMAX 40K DBV DIR 1 PHASE	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DIR1PU	VMAX 40K DBV DIR 1 PHASE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DIR3D	VMAX 40K DBV DIR DELTA	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DIR3DU	VMAX 40K DBV DIR DELTA UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DIR-3Y	VMAX 40K DBV DIR WYE	\$0.00	EN-H	36%	\$0.00	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-DIR3YU	VMAX 40K DBV DIR WYE UPG	\$16,255.00	EN-H	36%	\$10,403.20	\$2,763.35	\$2,438.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-SPS	VMAX 40K SPSV	\$0.00	EN-H	36%	\$0.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBV-SPS-U	VMAX 40K SPSV UPG	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBVSPS-UF	VMAX 40K SPSV UPGFD	\$2,100.00	EN-H	36%	\$1,344.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBB-DC-1P	VMAX 40K DDB DCH 1 PHASE	\$0.00	EN-H	36%	\$0.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBB-DC-1PU	VMAX 40K DDB DCH 1 PHASE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBB-DC-3D	VMAX 40K DDB DCH DELTA	\$0.00	EN-H	36%	\$0.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBB-DC-3DU	VMAX 40K DDB DCH DELTA UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBB-DC-3Y	VMAX 40K DDB DCH WYE	\$0.00	EN-H	36%	\$0.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBB-DC-3YU	VMAX 40K DDB DCH WYE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBBVDC-1P	VMAX 40K DDBV DCH 1 PHASE	\$0.00	EN-H	36%	\$0.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBBVDC-1PU	VMAX 40K DDBV DCH 1 PHASE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBBVDC-3D	VMAX 40K DDBV DCH DELTA	\$0.00	EN-H	36%	\$0.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBBVDC-3DU	VMAX 40K DDBV DCH DELTA UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBBVDC-3Y	VMAX 40K DDBV DCH WYE	\$0.00	EN-H	36%	\$0.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DBBVDC-3YU	VMAX 40K DDBV DCH WYE UPG	\$30,100.00	EN-H	36%	\$19,264.00	\$5,117.00	\$4,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE15-DCH	VMAX 40K 15SLT DR ENCL	\$0.00	EN-H	36%	\$0.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE15-DCHU	VMAX 40K 15SLT DR ENCL UPG	\$3,150.00	EN-H	36%	\$2,016.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE15DCHUFD	VMAX 40K 15SLT DR ENCL UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE15-DIR	VMAX 40K 15SLT DR ENCL	\$0.00	EN-H	36%	\$0.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE15-DIRU	VMAX 40K 15SLT DR ENCL UPG	\$3,150.00	EN-H	36%	\$2,016.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE15DIRUFD	VMAX 40K 15SLT DR ENCL UFD	\$3,150.00	EN-H	36%	\$2,016.00	\$535.50	\$472.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE25-DCH	VMAX 40K 25SLT DR ENCL	\$0.00	EN-H	36%	\$0.00	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE25-DCHU	VMAX 40K 25SLT DR ENCL UPG	\$5,930.00	EN-H	36%	\$3,795.20	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE25DCHUFD	VMAX 40K 25SLT DR ENCL UFD	\$5,930.00	EN-H	36%	\$3,795.20	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE25-DIR	VMAX 40K 25SLT DR ENCL	\$0.00	EN-H	36%	\$0.00	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE25-DIRU	VMAX 40K 25SLT DR ENCL UPG	\$5,930.00	EN-H	36%	\$3,795.20	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DE25DIRUFD	VMAX 40K 25SLT DR ENCL UFD	\$5,930.00	EN-H	36%	\$3,795.20	\$1,008.10	\$889.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP 2-1	VMAX 40K DISPERSED CONFIG DSP 2-1	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP 2-2	VMAX 40K DISPERSED CONFIG DSP 2-2	\$0.00	EN-H	36%	\$0.00	\$0.00</								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SD-DSP-6-2	VMAX 40K DISPERSED CONFIG DSP 6-2	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-3	VMAX 40K DSP ENG LOCATION 3	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-3U	VMAX 40K DSP ENG LOCATION 3 UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-5	VMAX 40K DSP ENG LOCATION 5	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-5U	VMAX 40K DSP ENG LOCATION 5 UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-7	VMAX 40K DSP ENG LOCATION 7	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-DSP-7U	VMAX 40K DSP ENG LOCATION 7 UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FC-FTS	VMAX 40K FED TRD STRG PORT TRACKING	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00004E	VMAX 40K 4SM 8G FICON	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00004EU	VMAX 40K 4SM 8G FICON-UPG	\$3,210.00	EN-H	36%	\$2,054.40	\$434.63	\$370.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00004EUF	VMAX 40K 4SM 8G FICON-CONV	\$11,120.00	EN-H	36%	\$7,116.80	\$1,505.65	\$1,283.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00040E	VMAX 40K 4MM 8G FICON	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00040EU	VMAX 40K 4MM 8G FICON-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00040EUF	VMAX 40K 4MM 8G FICON-CONV	\$7,905.00	EN-H	36%	\$5,059.20	\$1,070.34	\$912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00400	VMAX 40K 4M GIGE	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00400T	VMAX 40K 4MM 10 GIGE	\$0.00	EN-H	36%	\$0.00	\$209.95	\$185.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00400TU	VMAX 40K 4MM 10 GIGE-UPG	\$1,605.00	EN-H	36%	\$1,027.20	\$217.32	\$185.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00400TUF	VMAX 40K- 4MM 10 GIGE-CONV	\$8,830.00	EN-H	36%	\$5,651.20	\$1,501.10	\$1,324.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00400U	VMAX 40K 4M GIGE-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE00400UFD	VMAX40K 4M GIGE-CONV	\$7,905.00	EN-H	36%	\$5,059.20	\$1,070.34	\$912.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE080000E	VMAX 40K 8SM 8G FIBRE	\$0.00	EN-H	36%	\$0.00	\$839.80	\$741.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE080000EU	VMAX 40K 8SM 8G FIBRE-UPG	\$6,425.00	EN-H	36%	\$4,112.20	\$869.95	\$741.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE080000EUF	VMAX 40K 8SM 8G FIBRE-CONV	\$14,330.00	EN-H	36%	\$9,171.20	\$1,940.28	\$1,653.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE40000S	VMAX 40K 4MM? 16G FC?	\$0.00	EN-H	36%	\$0.00	\$379.95	\$335.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE40000SU	VMAX 40K 4MM 16G FC-UPG	\$2,906.00	EN-H	36%	\$1,859.84	\$393.47	\$335.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE40000SUF	VMAX 40K 4MM 16G FC-CONV	\$8,205.00	EN-H	36%	\$5,251.20	\$1,110.96	\$946.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE44000E	VMAX 40K 4MM4SM 8G FIBRE	\$0.00	EN-H	36%	\$0.00	\$419.90	\$370.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE44000EU	VMAX 40K 4MM4SM 8G FIBRE-UPG	\$3,210.00	EN-H	36%	\$2,054.40	\$434.63	\$370.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE44000EUF	VMAX 40K 4MM4SM 8G FIBRE-CONV	\$11,120.00	EN-H	36%	\$7,116.80	\$1,505.65	\$1,283.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE62000E	VMAX 40K 6MM2SM 8G FIBRE	\$0.00	EN-H	36%	\$0.00	\$209.95	\$185.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE62000EU	VMAX 40K 6MM2SM 8G FIBRE-UPG	\$1,605.00	EN-H	36%	\$1,027.20	\$217.32	\$185.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE62000EUF	VMAX 40K 6MM2SM 8G FIBRE-CONV	\$9,510.00	EN-H	36%	\$6,086.40	\$1,287.55	\$1,097.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE80000E	VMAX 40K 8MM 8G FIBRE	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE80000EU	VMAX 40K 8MM 8G FIBRE-UPG	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-FE80000EUF	VMAX 40K 8MM 8G FIBRE-CONV	\$7,905.00	EN-H	36%	\$5,059.20	\$1,343.85	\$1,185.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-GE-FCOE	VMAX 40K FCOE PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-GE-ISCSE	VMAX 40K GIGE ISCSI PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-GE-SRDF	VMAX 40K GIGE SRDF PORTS	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-INTBK/KIT	VMAX 40K INTERNAL CABLE BRACKET TITAN	\$310.00	EN-H	36%	\$198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-INTBRK-KIT	VMAX 40K INTERNAL CABLE BRKT	\$310.00	EN-H	36%	\$198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-ISERIESU	VMAX 40K I-SERIES UPG TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MAINFRAMEU	VMAX 40K MAINFRAME UPG TRACKING MODEL	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG01	VMAX 40K MIXED CONFIG M01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG02	VMAX 40K MIXED CONFIG M02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG03	VMAX 40K MIXED CONFIG M03	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG04	VMAX 40K MIXED CONFIG M04	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG05	VMAX 40K MIXED CONFIG M05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG06	VMAX 40K MIXED CONFIG M06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG07	VMAX 40K MIXED CONFIG M07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG08	VMAX 40K MIXED CONFIG M08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG09	VMAX 40K MIXED CONFIG M09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG10	VMAX 40K MIXED CONFIG M10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG11	VMAX 40K MIXED CONFIG M11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG12	VMAX 40K MIXED CONFIG M12	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG13	VMAX 40K MIXED CONFIG M13	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG14	VMAX 40K MIXED CONFIG M14	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG15	VMAX 40K MIXED CONFIG M15	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG16	VMAX 40K MIXED CONFIG M16	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG17	VMAX 40K MIXED CONFIG M17	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG18	VMAX 40K MIXED CONFIG M18	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG4A	VMAX 40K MIXED CONFIG MDA4	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIG4A6	VMAX 40K MIXED CONFIG MDA6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIGD6	VMAX 40K MIXED CONFIG MD6	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MDCONFIGD8	VMAX 40K MIXED CONFIG MD8	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MODEM	VMAX 40K ZBA MODEM LEAD FREE	\$1,545.00	EN-H	36%	\$988.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG01	VMAX 40K MIXED CONFIG V01	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG02	VMAX 40K MIXED CONFIG V02	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG03	VMAX 40K MIXED CONFIG V03	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG04	VMAX 40K MIXED CONFIG V04	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG05	VMAX 40K MIXED CONFIG V05	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG06	VMAX 40K MIXED CONFIG V06	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG07	VMAX 40K MIXED CONFIG V07	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG08	VMAX 40K MIXED CONFIG V08	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG09	VMAX 40K MIXED CONFIG V09	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG10	VMAX 40K MIXED CONFIG V10	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG11	VMAX 40K MIXED CONFIG V11	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-MVCONFIG12	VMAX 40K MIXED CONFIG V12	\$0.00	EN-H											

Dell EMC NASPO ValuePoint Contract MNWC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SD-VFP8-40KU	PROMO 400GB VFP40K 48U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SD-VFP9-40KU	PROMO 400GB VFP40K 96U	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVDBPERDOR1P	VMAX 40K DRIVE BAY PERF DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVDBPERFDOOR	VMAX 40K DRIVE BAY PERF DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVDBSOLDOR	VMAX 40K DRIVE BAY SOLID DOOR	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVDBSOLDOR1P	VMAX 40K DRIVE BAY SOLID DOOR 1P	\$620.00	EN-H	36%	\$396.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-100M	OM4 50/125 MICRON OPTICAL CABLE, LC- LC;	\$1,000.00	EN-H	36%	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-10M	OM4 50/125 MICRON OPTICAL CABLE, LC- LC;	\$320.00	EN-H	36%	\$204.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-1M	OM4 50/125 MICRON OPTICAL CABLE, LC- LC;	\$255.00	EN-H	36%	\$163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-30M	OM4 50/125 MICRON OPTICAL CABLE, LC- LC;	\$465.00	EN-H	36%	\$297.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-3M	OM4 50/125 MICRON OPTICAL CABLE, LC- LC;	\$255.00	EN-H	36%	\$163.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-50M	OM4 50/125 MICRON OPTICAL CABLE, LC- LC;	\$630.00	EN-H	36%	\$403.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-OM4-5M	OM4 50/125 MICRON OPTICAL CABLE, LC- LC;	\$290.00	EN-H	36%	\$185.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4103001B	VMAX 40K 4G 10K 300GB DRIVE	\$1,130.00	EN-H	36%	\$723.20	\$192.10	\$169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4103001BTU	VMAX 40K 4G 10K 300GB DRIVE UPG TAA	\$1,580.00	EN-H	36%	\$1,011.20	\$200.82	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4103001BU	VMAX 40K 4G 10K 300GB DRIVE UPG	\$1,580.00	EN-H	36%	\$1,011.20	\$200.82	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4103001C	VMAX 40K 4G 10K 300GB DRIVE IBM-I	\$1,130.00	EN-H	36%	\$723.20	\$192.10	\$169.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4103001CTU	VMAX 40K 4G 10K 300GB DRIVE IBM-I UPG TAA	\$1,580.00	EN-H	36%	\$1,011.20	\$200.82	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4103001CU	VMAX 40K 4G 10K 300GB DRIVE IBM-I UPG	\$1,580.00	EN-H	36%	\$1,011.20	\$200.82	\$169.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4106001B	VMAX 40K 4G 10K 600GB DRIVE	\$0.00	EN-H	36%	\$0.00	\$300.05	\$264.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4106001BTU	VMAX 40K 4G 10K 600GB DRIVE UPG TAA	\$2,470.00	EN-H	36%	\$1,580.80	\$313.94	\$264.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4106001BU	VMAX 40K 4G 10K 600GB DRIVE UPG	\$2,470.00	EN-H	36%	\$1,580.80	\$313.94	\$264.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4106001C	VMAX 40K 4G 10K 600GB DRIVE IBM-I	\$0.00	EN-H	36%	\$0.00	\$300.05	\$264.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4106001CTU	VMAX 40K 4G 10K 600GB DRIVE IBM-I UPG TAA	\$2,470.00	EN-H	36%	\$1,580.80	\$313.94	\$264.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4106001CU	VMAX 40K 4G 10K 600GB DRIVE IBM-I UPG	\$2,470.00	EN-H	36%	\$1,580.80	\$313.94	\$264.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4153001B	VMAX 40K 4G 15K 300GB DRIVE	\$0.00	EN-H	36%	\$0.00	\$242.25	\$213.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4153001BTU	VMAX 40K 4G 15K 300GB DRIVE UPG TAA	\$1,995.00	EN-H	36%	\$1,276.80	\$253.56	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4153001BU	VMAX 40K 4G 15K 300GB DRIVE UPG	\$1,995.00	EN-H	36%	\$1,276.80	\$253.56	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4153001C	VMAX 40K 4G 15K 300GB DRIVE IBM-I	\$0.00	EN-H	36%	\$0.00	\$242.25	\$213.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4153001CTU	VMAX 40K 4G 15K 300GB DRIVE IBM-I UPG TAA	\$1,995.00	EN-H	36%	\$1,276.80	\$253.56	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4153001CU	VMAX 40K 4G 15K 300GB DRIVE IBM-I UPG	\$1,995.00	EN-H	36%	\$1,276.80	\$253.56	\$213.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4156001B	VMAX 40K 4G 15K 600GB DRIVE	\$0.00	EN-H	36%	\$0.00	\$383.55	\$347.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4156001BTU	VMAX 40K 4G 15K 600GB DRIVE UPG TAA	\$3,240.00	EN-H	36%	\$2,073.60	\$411.80	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4156001BU	VMAX 40K 4G 15K 600GB DRIVE UPG	\$3,240.00	EN-H	36%	\$2,073.60	\$411.80	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4156001C	VMAX 40K 4G 15K 600GB DRIVE IBM-I	\$0.00	EN-H	36%	\$0.00	\$383.55	\$347.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4156001CTU	VMAX 40K 4G 15K 600GB DRIVE IBM-I UPG TAA	\$3,240.00	EN-H	36%	\$2,073.60	\$411.80	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4156001CU	VMAX 40K 4G 15K 600GB DRIVE IBM-I UPG	\$3,240.00	EN-H	36%	\$2,073.60	\$411.80	\$347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F11001B	VMAX 40K 4G FLASH 100GBDRIVE	\$0.00	EN-H	36%	\$0.00	\$553.35	\$498.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F11001BTU	VMAX 40K 4G FLASH 100GBDRIVE UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$569.41	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F11001C	VMAX 40K 4G FLASH 100GBDRIVE IBM-I	\$0.00	EN-H	36%	\$0.00	\$553.35	\$498.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F11001CTU	VMAX 40K 4G FLASH 100GBDRIVE IBM-I UPG	\$4,480.00	EN-H	36%	\$2,867.20	\$569.41	\$479.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F11002BFP	VMAX 40K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,101.60	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F11002CFPP	VMAX 40K 4G FLASH 100GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$1,101.60	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F12001B	VMAX 40K 4G FLASH 200GBDRIVE	\$0.00	EN-H	36%	\$0.00	\$890.05	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F12001BTU	VMAX 40K 4G FLASH 200GBDRIVE UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F12001C	VMAX 40K 4G FLASH 200GBDRIVE IBM-I	\$0.00	EN-H	36%	\$0.00	\$890.05	\$864.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F12001CTU	VMAX 40K 4G FLASH 200GBDRIVE IBM-I UPG	\$8,075.00	EN-H	36%	\$5,168.00	\$1,026.33	\$864.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F12002BFP	VMAX 40K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$2,096.67	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F12002CFPP	VMAX 40K 4G FLASH 200GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$2,096.67	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F14001B	VMAX 40K 4G FLASH 400GB DRIVE	\$0.00	EN-H	36%	\$0.00	\$1,859.80	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F14001BTU	VMAX 40K 4G FLASH 400GB DRIVE UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,945.90	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F14001C	VMAX 40K 4G FLASH 400GB DRIVE IBM-I	\$0.00	EN-H	36%	\$0.00	\$1,859.80	\$1,641.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F14001CTU	VMAX 40K 4G FLASH 400GB DRIVE IBM-I UPG	\$15,310.00	EN-H	36%	\$9,798.40	\$1,945.90	\$1,639.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F14002BFP	VMAX 40K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,974.60	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4F14002CFPP	VMAX 40K 4G FLASH 400GB DRV FP	\$0.00	EN-H	36%	\$0.00	\$3,974.60	\$3,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4FM8001B	VMAX 40K 4G FLASH 800GB DRIVE	\$19,330.00	EN-H	36%	\$12,371.20	\$3,286.10	\$2,899.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4FM8001BTU	VMAX 40K 4G FLASH 800GB DRIVE UPG	\$27,060.00	EN-H	36%	\$17,318.40	\$3,439.33	\$2,898.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4FM8001BU	VMAX 40K 4G FLASH 800GB DRIVE UPG	\$27,060.00	EN-H	36%	\$17,318.40	\$3,439.33	\$2,898.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF4FM8002BFP	VMAX 40K 4G FLASH 800GB DRIVE FP	\$29,540.00	EN-H	36%	\$18,905.60	\$10,572.87	\$9,329.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-DCD-10	VNX File and Software for VG10=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-DCD-20	VNX File and Software for VG10=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-DCD-40	VNX File and Software for VG10=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-DMA	VNX NAS GATEWAY 1 VG10 DATA MOVER	\$0.00	EN-H	36%	\$0.00	\$2,227.00	\$1,965.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-DME	VNX NAS GATEWAY ENCL 1 VG10 DATA MOVER	\$17,030.00	EN-H	36%	\$10,899.20	\$2,895.10	\$2,554.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-DM-U	VNX NAS GATEWAY 1 VG10 DATA MOVER-UPG	\$17,030.00	EN-H	36%	\$10,899.20	\$2,305.86	\$1,965.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DCD-10	VNX File and Software for VG50=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DCD-20	VNX File and Software for VG50=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DCD-40	VNX File and Software for VG50=IC	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DMA	VNX NAS GATEWAY 1 VG50 DATA MOVER	\$0.00	EN-H	36%	\$0.00	\$9,350.00	\$8,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DME0	VNX NAS GATEWAY ENCL 2 VG50 DATA MOVER	\$0.00	EN-H	36%	\$0.00	\$16,732.50	\$14,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DMEX	VNX NAS GATEWAY EMPTY ENCLOSURE	\$0.00	EN-H	36%	\$0.00	\$6,750.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-DMEX-U	VNX NAS GATEWAY EMPTY ENCLOSURE-UPG	\$58,500.00	EN-H	36%	\$37,440									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VS4106001CTU	VMAX 40K4G 10K 600GB SAS DRV IBM IUPGTAA	\$2,085.00	EN-H	36%	\$1,334.40	\$265.00	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS4106001CU	VMAX 40K 4G 10K 600GB SAS DRIVE IBM-IUPG	\$2,085.00	EN-H	36%	\$1,334.40	\$265.00	\$223.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS4109001B	VMAX 40K 4G 10K 900GB SAS Drive	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS4109001BTU	VMAX 40K 4G 10K 900GB SAS Drive UPG TAA	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS4109001BU	VMAX 40K 4G 10K 900GB SAS Drive UPG	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS4109001C	VMAX 40K 4G 10K 900GB SAS Drive IBM-I	\$0.00	EN-H	36%	\$0.00	\$333.20	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS4109001CTU	VMAX 40K 4G 10K 900GB SASDRV IBM IUPGTAA	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS4109001CU	VMAX 40K 4G 10K 900GB SASDrive IBM-I UPG	\$2,745.00	EN-H	36%	\$1,756.80	\$348.89	\$293.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS4156001B	VMAX 40K 600GB 15K SAS DRV	\$3,924.00	EN-H	36%	\$2,511.36	\$667.08	\$588.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS4156001BTU	VMAX 40K 600GB 15K SAS DRV TAA UPG	\$5,493.00	EN-H	36%	\$3,515.52	\$698.16	\$598.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS4156001BU	VMAX 40K 600GB 15K SAS DRV UPG	\$5,493.00	EN-H	36%	\$3,515.52	\$698.16	\$598.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47220001B	VMAX 40K 4G 7.2K 2000GB DRIVE	\$0.00	EN-H	36%	\$0.00	\$291.55	\$257.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47220001BTU	VMAX 40K 4G 7.2K 2000GB DRIVE UPG TAA	\$2,400.00	EN-H	36%	\$1,536.00	\$305.04	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47220001BU	VMAX 40K 4G 7.2K 2000GB DRIVE UPG	\$2,400.00	EN-H	36%	\$1,536.00	\$305.04	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47220001C	VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I	\$0.00	EN-H	36%	\$0.00	\$291.55	\$257.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47220001CTU	VMAX 40 4G 7.2K 2000GB DRIVE IBM IUPGTAA	\$2,400.00	EN-H	36%	\$1,536.00	\$305.04	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47220001CU	VMAX 40K 4G 7.2K 2000GB DRIVE IBM-I UPG	\$2,400.00	EN-H	36%	\$1,536.00	\$305.04	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47230001B	VMAX 40K 4G 7.2K 3000GB DRIVE	\$0.00	EN-H	36%	\$0.00	\$411.40	\$363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47230001BTU	VMAX 40K 4G 7.2K 3000GB DRIVE UPG TAA	\$3,390.00	EN-H	36%	\$2,169.60	\$430.87	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47230001BU	VMAX 40K 4G 7.2K 3000GB DRIVE UPG	\$3,390.00	EN-H	36%	\$2,169.60	\$430.87	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47230001C	VMAX 40K 4G 7.2K 3000GB DRIVE IBM-I	\$0.00	EN-H	36%	\$0.00	\$411.40	\$363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47230001CTU	VMAX 40K 4G 7.2K 3000GB DRV IBM IUPGTAA	\$3,390.00	EN-H	36%	\$2,169.60	\$430.87	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47230001CU	VMAX 40K 4G 7.2K 3000GB DRIVE IBM-I UPG	\$3,390.00	EN-H	36%	\$2,169.60	\$430.87	\$363.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47240001B	VMAX 40K 4G 7.2K 4000GB DRIVE	\$0.00	EN-H	36%	\$0.00	\$506.60	\$447.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47240001BTU	VMAX 40K 4G 7.2K 4000GB DRIVE TAA UPG	\$4,170.00	EN-H	36%	\$2,668.80	\$530.01	\$446.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47240001BU	VMAX 40K 4G 7.2K 4000GB DRIVE UPG	\$4,170.00	EN-H	36%	\$2,668.80	\$530.01	\$446.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47240001C	VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I	\$0.00	EN-H	36%	\$0.00	\$506.60	\$447.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47240001CTU	VMAX 40K 4G 7.2K 4000GB IBM-I TAA UPG	\$4,170.00	EN-H	36%	\$2,668.80	\$530.01	\$446.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VT47240001CU	VMAX 40K 4G 7.2K 4000GB DRIVE IBM-I UPG	\$4,170.00	EN-H	36%	\$2,668.80	\$530.01	\$446.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10-M1GCU-A	4 port 1GbE CU Factory	\$0.00	EN-H	36%	\$0.00	\$308.55	\$272.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10-M1GCU-U	4 port 1GbE CU Upgrade	\$2,360.00	EN-H	36%	\$1,510.40	\$319.54	\$272.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10-M8GF-A	4 port 8G FC W/4 SFPs Factory	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10-MXG2OP-A	2 port 10GbE Opt Factory	\$0.00	EN-H	36%	\$0.00	\$1,742.50	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10-MXG2OP-U	2 port 10GbE Opt Upgrade	\$13,330.00	EN-H	36%	\$8,531.20	\$1,804.88	\$1,538.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10-MXGT-A	2 port 10GBaseT Factory	\$0.00	EN-H	36%	\$0.00	\$1,742.50	\$1,537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10-MXGT-U	2 port 10GBaseT Upgrade	\$13,330.00	EN-H	36%	\$8,531.20	\$1,804.88	\$1,538.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50-DM	VMAX10K NAS GTWY 1 VG50 DM	\$0.00	EN-H	36%	\$0.00	\$9,350.00	\$8,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50DMEO	VMAX10K NAS GTWY ENCL 2 VG50 DM	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50DMEX	VMAX10K NAS GTWY EMPTY ENCLOSURE	\$0.00	EN-H	36%	\$0.00	\$7,650.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50DMEXU	VMAX10K NAS GTWY EMPTY ENCLOSURE-UPG	\$58,500.00	EN-H	36%	\$37,440.00	\$7,920.90	\$6,750.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50-DMU	VMAX10K NAS GTWY VG50 DM-U	\$71,500.00	EN-H	36%	\$45,780.00	\$9,681.10	\$8,251.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50-KIT	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 1P	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50-KIT-3D	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 3D	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG50-KIT-3Y	VMAX10K PDU-PDP AND CABLE KIT FOR NAS 3Y	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG-CS	VMAX10K NAS GTWY CS 8GB MEM	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VX10VG-CS2	VMAX10K NAS GTWY 2nd CS 8GB MEM	\$0.00	EN-H	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-023	VMAX10K BASE SW SATA CAP 1TB=CB	\$740.00	EN-S	36%	\$473.60	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-024	VMAX10K BASE SW NON-SATA CAP 1TB=CB	\$1,485.00	EN-S	36%	\$950.40	\$297.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-025	VMAX10K ADV SW SATA CAP 1TB=CB	\$1,035.00	EN-S	36%	\$662.40	\$207.00	\$196.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-026	VMAX10K ADV SW NON-SATA CAP 1TB=CB	\$2,070.00	EN-S	36%	\$1,324.80	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-029	VMAX10K ENQNTY PKG NON-SATA CAP 1TB=CB	\$555.00	EN-S	36%	\$355.20	\$49.95	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-030	VMAX10K ENQNTY PKG NON-SATA CAP 1TB=CB	\$1,230.00	EN-S	36%	\$787.20	\$110.70	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-033	VMAX10K BASIC SRDF REG CAP 1TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$330.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-034	VMAX10K BASIC SRDF SATA CAP 1TB=CB	\$825.00	EN-S	36%	\$528.00	\$165.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-035	VMAX10K BASIC SRDF REG CAP 1TB=CA	\$1,905.00	EN-S	36%	\$1,219.20	\$381.00	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-036	VMAX10K BASIC SRDF XTRN CAP 1TB=CB	\$825.00	EN-S	36%	\$473.60	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-041	VMAX10K BASE SW II SATA CAP 1TB=CB	\$1,484.00	EN-S	36%	\$949.76	\$296.80	\$267.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-042	VMAX10K BASE SW II NON-SATA CAP 1TB=CB	\$665.00	EN-S	36%	\$425.60	\$133.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-044	VMAX40K MGMT PKG SATA 1001TB=CB	\$335.00	EN-S	36%	\$212.40	\$67.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-045	VMAX40K MGMT PKG NON-SATA 1000TB=CB	\$965.00	EN-S	36%	\$625.60	\$193.00	\$176.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-053	VMAX10K ADVANCED SW NON-SATA CAP 1TB=CB	\$2,192.00	EN-S	36%	\$1,402.88	\$438.40	\$394.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-054	VMAX10K ADVANCED SW SATA CAP 1TB=CB	\$1,096.00	EN-S	36%	\$701.44	\$219.20	\$197.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-059	VMAX10K REMPROT F+B N-SATA CAP 1TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$330.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-061	VMAX10K REMPROT F+B REG CAP 1TB=CA	\$825.00	EN-S	36%	\$528.00	\$165.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-062	VMAX10K REMPROT F+B XTRN CAP 1TB=CB	\$1,905.00	EN-S	36%	\$1,219.20	\$381.00	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-070	VMAX40K ADV SW PKG N-SATA 0-14TB=CB	\$5,880.00	EN-S	36%	\$3,768.00	\$1,176.00	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-071	VMAX40K ADV SW PKG N-SATA 15-25TB=CB	\$5,820.00	EN-S	36%	\$3,732.00	\$1,104.00	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-072	VMAX40K ADV SW PKG N-SATA 26-40TB=CB	\$4,860.00	EN-S	36%	\$3,144.00	\$972.00	\$874.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-073	VMAX40K ADV SW PKG N-SATA 41-60TB=CB	\$4,520.00	EN-S	36%	\$2,892.80	\$904.00	\$813.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-074	VMAX40K ADV SW PKG N-SATA 61-100TB=CB	\$4,340.00	EN-S	36%	\$2,772.00	\$868.00	\$781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-075	VMAX40K ADV SW PKG N-SATA 101													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	450-000-087	VMAX40K ADV SW PKG SATA 151-250TB=CB	\$1,730.00	EN-S	36%	\$1,107.20	\$346.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-088	VMAX40K ADV SW PKG SATA 251-400TB=CB	\$1,510.00	EN-S	36%	\$966.40	\$302.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-089	VMAX40K ADV SW PKG SATA 401-600TB=CB	\$1,310.00	EN-S	36%	\$838.60	\$262.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-090	VMAX40K ADV SW PKG SATA 601-1000TB=CB	\$1,140.00	EN-S	36%	\$729.60	\$228.00	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-091	VMAX40K ADV SW PKG SATA 1001+TB=CB	\$990.00	EN-S	36%	\$633.60	\$198.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-180	VMAX40K MGMT PKG NON-SATA 0-14TB=CB	\$2,010.00	EN-S	36%	\$1,286.40	\$402.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-181	VMAX40K MGMT PKG NON-SATA 15-25TB=CB	\$1,890.00	EN-S	36%	\$1,209.60	\$378.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-182	VMAX40K MGMT PKG N-SATA 26-40TB=CB	\$1,665.00	EN-S	36%	\$1,065.60	\$333.00	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-183	VMAX40K MGMT PKG NON-SATA 41-60TB=CB	\$1,550.00	EN-S	36%	\$990.00	\$310.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-184	VMAX40K MGMT PKG NON-SATA 61-100TB=CB	\$1,485.00	EN-S	36%	\$950.40	\$297.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-185	VMAX40K MGMT PKG NON-SATA 101-150TB=CB	\$1,335.00	EN-S	36%	\$854.40	\$267.00	\$237.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-186	VMAX40K MGMT PKG NON-SATA 151-250TB=CB	\$1,185.00	EN-S	36%	\$758.40	\$237.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-187	VMAX40K MGMT PKG NON-SATA 251-400TB=CB	\$1,020.00	EN-S	36%	\$652.80	\$204.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-188	VMAX40K MGMT PKG NON-SATA 401-600TB=CB	\$890.00	EN-S	36%	\$569.60	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-189	VMAX40K MGMT PKG NON-SATA 601-1000TB=CB	\$775.00	EN-S	36%	\$496.00	\$155.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-190	VMAX40K MGMT PKG SATA 0-14TB=CB	\$1,000.00	EN-S	36%	\$640.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-191	VMAX40K MGMT PKG SATA 15-25TB=CB	\$945.00	EN-S	36%	\$604.80	\$189.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-192	VMAX40K MGMT PKG SATA 26-40TB=CB	\$830.00	EN-S	36%	\$531.20	\$166.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-193	VMAX40K MGMT PKG SATA 41-60TB=CB	\$775.00	EN-S	36%	\$496.00	\$155.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-194	VMAX40K MGMT PKG SATA 61-100TB=CB	\$740.00	EN-S	36%	\$473.60	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-195	VMAX40K MGMT PKG SATA 101-150TB=CB	\$665.00	EN-S	36%	\$425.60	\$133.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-196	VMAX40K MGMT PKG SATA 151-250TB=CB	\$590.00	EN-S	36%	\$377.60	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-197	VMAX40K MGMT PKG SATA 251-400TB=CB	\$515.00	EN-S	36%	\$329.60	\$103.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-198	VMAX40K MGMT PKG SATA 401-600TB=CB	\$450.00	EN-S	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-199	VMAX40K MGMT PKG SATA 601-1000TB=CB	\$385.00	EN-S	36%	\$246.40	\$77.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-280	VMAX20K ENCNTY PKG N-SATA 0-14TB=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$418.00	\$375.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-281	VMAX20K ENCNTY PKG N-SATA 15-25TB=CB	\$1,940.00	EN-S	36%	\$1,241.60	\$374.00	\$335.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-282	VMAX20K ENCNTY PKG N-SATA 26-40TB=CB	\$1,860.00	EN-S	36%	\$1,190.40	\$350.00	\$312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-283	VMAX20K ENCNTY PKG N-SATA 41-60TB=CB	\$1,790.00	EN-S	36%	\$1,145.60	\$326.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-284	VMAX20K ENCNTY PKG N-SATA 61-100TB=CB	\$1,710.00	EN-S	36%	\$1,094.40	\$303.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-285	VMAX20K ENCNTY PKG N-SATA 101-150TB=CB	\$1,650.00	EN-S	36%	\$1,056.00	\$282.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-286	VMAX20K ENCNTY PKG N-SATA 151-250TB=CB	\$1,580.00	EN-S	36%	\$1,011.20	\$262.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-287	VMAX20K ENCNTY PKG N-SATA 251-400TB=CB	\$1,520.00	EN-S	36%	\$972.80	\$242.00	\$216.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-288	VMAX20K ENCNTY PKG N-SATA 401-600TB=CB	\$1,460.00	EN-S	36%	\$934.40	\$222.00	\$199.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-289	VMAX20K ENCNTY PKG N-SATA 601-1000TB=CB	\$1,400.00	EN-S	36%	\$896.00	\$202.00	\$183.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-300	VMAX20K ENCNTY PKG N-SATA 1001+TB=CB	\$1,340.00	EN-S	36%	\$857.60	\$182.00	\$166.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-301	VMAX20K ENCNTY PKG SATA 0-14TB=CB	\$910.00	EN-S	36%	\$582.40	\$181.00	\$163.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-302	VMAX20K ENCNTY PKG SATA 15-25TB=CB	\$870.00	EN-S	36%	\$556.80	\$178.00	\$160.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-303	VMAX20K ENCNTY PKG SATA 26-40TB=CB	\$840.00	EN-S	36%	\$537.60	\$175.00	\$158.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-304	VMAX20K ENCNTY PKG SATA 41-60TB=CB	\$800.00	EN-S	36%	\$512.00	\$172.00	\$156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-305	VMAX20K ENCNTY PKG SATA 61-100TB=CB	\$770.00	EN-S	36%	\$492.80	\$166.00	\$153.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-306	VMAX20K ENCNTY PKG SATA 101-150TB=CB	\$740.00	EN-S	36%	\$473.60	\$160.00	\$151.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-307	VMAX20K ENCNTY PKG SATA 151-250TB=CB	\$710.00	EN-S	36%	\$454.40	\$153.00	\$149.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-308	VMAX20K ENCNTY PKG SATA 251-400TB=CB	\$680.00	EN-S	36%	\$435.20	\$147.00	\$147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-309	VMAX20K ENCNTY PKG SATA 401-600TB=CB	\$660.00	EN-S	36%	\$422.40	\$141.00	\$146.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-310	VMAX20K ENCNTY PKG SATA 601-1000TB=CB	\$630.00	EN-S	36%	\$403.20	\$136.00	\$144.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-311	VMAX20K ENCNTY PKG SATA 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$131.00	\$142.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-312	VMAX20K SRDF PKG N-SATA 0-14TB=CB	\$4,380.00	EN-S	36%	\$2,803.20	\$876.00	\$788.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-313	VMAX20K SRDF PKG N-SATA 15-25TB=CB	\$4,120.00	EN-S	36%	\$2,636.80	\$824.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-314	VMAX20K SRDF PKG N-SATA 26-40TB=CB	\$3,620.00	EN-S	36%	\$2,323.20	\$726.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-315	VMAX20K SRDF PKG N-SATA 41-60TB=CB	\$3,240.00	EN-S	36%	\$2,073.60	\$648.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-316	VMAX20K SRDF PKG N-SATA 61-100TB=CB	\$2,890.00	EN-S	36%	\$1,849.60	\$578.00	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-317	VMAX20K SRDF PKG N-SATA 101-150TB=CB	\$2,560.00	EN-S	36%	\$1,638.40	\$512.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-318	VMAX20K SRDF PKG N-SATA 151-250TB=CB	\$2,200.00	EN-S	36%	\$1,408.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-319	VMAX20K SRDF PKG N-SATA 251-400TB=CB	\$1,820.00	EN-S	36%	\$1,203.20	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-320	VMAX20K SRDF PKG N-SATA 401-600TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-321	VMAX20K SRDF PKG N-SATA 601-1000TB=CB	\$1,380.00	EN-S	36%	\$889.60	\$278.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-322	VMAX20K SRDF PKG N-SATA 1001+TB=CB	\$1,190.00	EN-S	36%	\$761.60	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-323	VMAX20K SRDF PKG SATA 0-14TB=CB	\$2,080.00	EN-S	36%	\$1,401.60	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-324	VMAX20K SRDF PKG SATA 15-25TB=CB	\$2,060.00	EN-S	36%	\$1,318.40	\$412.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-325	VMAX20K SRDF PKG SATA 26-40TB=CB	\$1,810.00	EN-S	36%	\$1,158.40	\$362.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-326	VMAX20K SRDF PKG SATA 41-60TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$320.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-327	VMAX20K SRDF PKG SATA 61-100TB=CB	\$1,450.00	EN-S	36%	\$928.00	\$280.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-328	VMAX20K SRDF PKG SATA 101-150TB=CB	\$1,280.00	EN-S	36%	\$816.00	\$246.00	\$220.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-329	VMAX20K SRDF PKG SATA 151-250TB=CB	\$1,100.00	EN-S	36%	\$704.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-330	VMAX20K SRDF PKG SATA 251-400TB=CB	\$940.00	EN-S	36%	\$601.60	\$188.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-331	VMAX20K SRDF PKG SATA 401-600TB=CB	\$810.00	EN-S	36%	\$518.40	\$168.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-332	VMAX20K SRDF PKG SATA 601-1000TB=CB	\$690.00	EN-S	36%	\$441.60	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-333	VMAX20K SRDF PKG SATA 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-334	VMAX20K SRDF PKG REG 0-14TB=CA	\$4,395.00	EN-S	36%	\$2,812.80	\$879.00	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-335	VMAX20K SRDF PKG REG 15-25TB=CA	\$3,647.00	EN-S	36%	\$2,334.08	\$729.40	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-336	VMAX20K SRDF PKG REG 26-40TB=CA	\$3,660.00	EN-S	36%	\$2,342.60	\$732.00	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-337	VMAX20K SRDF PKG REG 41-60TB=CA	\$2,585.00	EN-S	36%									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	450-000-475	VMAX20K FASITTR PKG N-SATA 601-1000TB=CB	\$800.00	EN-S	36%	\$512.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-476	VMAX20K FASITTR PKG N-SATA 1001-TB=CB	\$695.00	EN-S	36%	\$444.80	\$139.00	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-477	VMAX20K FASITTR PKG SATA 0-14TB=CB	\$1,026.00	EN-S	36%	\$656.64	\$205.20	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-478	VMAX20K FASITTR PKG SATA 15-25TB=CB	\$964.00	EN-S	36%	\$616.96	\$192.20	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-479	VMAX20K FASITTR PKG SATA 26-40TB=CB	\$846.00	EN-S	36%	\$541.44	\$169.20	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-480	VMAX20K FASITTR PKG SATA 41-60TB=CB	\$787.00	EN-S	36%	\$503.68	\$157.40	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-481	VMAX20K FASITTR PKG SATA 61-100TB=CB	\$754.00	EN-S	36%	\$482.56	\$150.80	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-482	VMAX20K FASITTR PKG SATA 101-150TB=CB	\$679.00	EN-S	36%	\$434.56	\$132.00	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-483	VMAX20K FASITTR PKG SATA 151-250TB=CB	\$610.00	EN-S	36%	\$390.40	\$122.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-484	VMAX20K FASITTR PKG SATA 251-400TB=CB	\$528.00	EN-S	36%	\$337.92	\$105.60	\$95.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-485	VMAX20K FASITTR PKG SATA 401-600TB=CB	\$453.00	EN-S	36%	\$289.92	\$90.60	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-486	VMAX20K FASITTR PKG SATA 601-1000TB=CB	\$400.00	EN-S	36%	\$256.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-487	VMAX20K FASITTR PKG SATA 1001-TB=CB	\$348.00	EN-S	36%	\$222.72	\$69.60	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-488	VMAX20K FASITTR PKG REG 0-14TB=CA	\$2,474.00	EN-S	36%	\$1,583.36	\$494.80	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-489	VMAX20K FASITTR PKG REG 15-25TB=CA	\$2,186.00	EN-S	36%	\$1,399.04	\$437.20	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-490	VMAX20K FASITTR PKG REG 26-40TB=CA	\$1,908.00	EN-S	36%	\$1,221.12	\$381.60	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-491	VMAX20K FASITTR PKG REG 41-60TB=CA	\$1,656.00	EN-S	36%	\$1,059.84	\$331.20	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-492	VMAX20K FASITTR PKG REG 61-100TB=CA	\$1,455.00	EN-S	36%	\$931.20	\$281.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-493	VMAX20K FASITTR PKG REG 101-150TB=CA	\$1,258.00	EN-S	36%	\$809.12	\$271.60	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-494	VMAX20K FASITTR PKG REG 151-250TB=CA	\$1,253.00	EN-S	36%	\$801.92	\$250.60	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-495	VMAX20K FASITTR PKG REG 251-400TB=CA	\$1,148.00	EN-S	36%	\$734.72	\$229.60	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-496	VMAX20K FASITTR PKG REG 401-600TB=CA	\$1,093.00	EN-S	36%	\$699.52	\$218.60	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-497	VMAX20K FASITTR PKG REG 601-1000TB=CA	\$1,014.00	EN-S	36%	\$648.96	\$202.80	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-498	VMAX20K FASITTR PKG REG 1001-TB=CA	\$923.00	EN-S	36%	\$590.72	\$184.60	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-499	VMAX20K FASITTR PKG XTRN 0-14TB=CB	\$1,028.00	EN-S	36%	\$657.92	\$205.80	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-500	VMAX20K FASITTR PKG XTRN 15-25TB=CB	\$948.00	EN-S	36%	\$616.96	\$192.20	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-501	VMAX20K FASITTR PKG XTRN 26-40TB=CB	\$868.00	EN-S	36%	\$542.72	\$169.60	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-502	VMAX20K FASITTR PKG XTRN 41-60TB=CB	\$788.00	EN-S	36%	\$504.32	\$157.60	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-503	VMAX20K FASITTR PKG XTRN 61-100TB=CB	\$756.00	EN-S	36%	\$483.84	\$151.20	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-504	VMAX20K FASITTR PKG XTRN 101-150TB=CB	\$680.00	EN-S	36%	\$435.20	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-505	VMAX20K FASITTR PKG XTRN 151-250TB=CB	\$612.00	EN-S	36%	\$391.68	\$122.40	\$110.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-506	VMAX20K FASITTR PKG XTRN 251-400TB=CB	\$528.00	EN-S	36%	\$337.92	\$105.60	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-507	VMAX20K FASITTR PKG XTRN 401-600TB=CB	\$452.00	EN-S	36%	\$289.28	\$90.40	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-508	VMAX20K FASITTR PKG XTRN 601-1000TB=CB	\$400.00	EN-S	36%	\$256.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-509	VMAX20K FASITTR PKG XTRN 1001-TB=CB	\$348.00	EN-S	36%	\$222.72	\$69.60	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-510	VMAX20K ADV SW PKG N-SATA 0-14TB=CB	\$5,880.00	EN-S	36%	\$3,763.20	\$1,176.00	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-511	VMAX20K ADV SW PKG N-SATA 15-25TB=CB	\$5,520.00	EN-S	36%	\$3,532.80	\$1,104.00	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-512	VMAX20K ADV SW PKG N-SATA 26-40TB=CB	\$4,860.00	EN-S	36%	\$3,110.40	\$970.00	\$874.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-513	VMAX20K ADV SW PKG N-SATA 41-60TB=CB	\$4,520.00	EN-S	36%	\$2,892.80	\$904.00	\$813.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-514	VMAX20K ADV SW PKG N-SATA 61-100TB=CB	\$4,340.00	EN-S	36%	\$2,777.60	\$868.00	\$781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-515	VMAX20K ADV SW PKG N-SATA 101-150TB=CB	\$3,900.00	EN-S	36%	\$2,496.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-516	VMAX20K ADV SW PKG N-SATA 151-250TB=CB	\$3,480.00	EN-S	36%	\$2,227.20	\$696.00	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-517	VMAX20K ADV SW PKG N-SATA 251-400TB=CB	\$3,010.00	EN-S	36%	\$1,926.40	\$602.00	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-518	VMAX20K ADV SW PKG N-SATA 401-600TB=CB	\$2,610.00	EN-S	36%	\$1,670.40	\$522.00	\$469.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-519	VMAX20K ADV SW PKG N-SATA 601-1000TB=CB	\$2,280.00	EN-S	36%	\$1,459.20	\$456.00	\$410.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-520	VMAX20K ADV SW PKG N-SATA 1001-TB=CB	\$1,980.00	EN-S	36%	\$1,267.20	\$386.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-521	VMAX20K ADV SW PKG SATA 0-14TB=CB	\$2,930.00	EN-S	36%	\$1,875.20	\$586.00	\$527.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-522	VMAX20K ADV SW PKG SATA 15-25TB=CB	\$2,750.00	EN-S	36%	\$1,760.00	\$550.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-523	VMAX20K ADV SW PKG SATA 26-40TB=CB	\$2,430.00	EN-S	36%	\$1,555.20	\$486.00	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-524	VMAX20K ADV SW PKG SATA 41-60TB=CB	\$2,260.00	EN-S	36%	\$1,446.40	\$452.00	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-525	VMAX20K ADV SW PKG SATA 61-100TB=CB	\$2,160.00	EN-S	36%	\$1,382.40	\$432.00	\$388.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-526	VMAX20K ADV SW PKG SATA 101-150TB=CB	\$1,950.00	EN-S	36%	\$1,248.00	\$360.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-527	VMAX20K ADV SW PKG SATA 151-250TB=CB	\$1,730.00	EN-S	36%	\$1,107.20	\$346.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-528	VMAX20K ADV SW PKG SATA 251-400TB=CB	\$1,510.00	EN-S	36%	\$966.40	\$302.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-529	VMAX20K ADV SW PKG SATA 401-600TB=CB	\$1,310.00	EN-S	36%	\$838.40	\$262.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-530	VMAX20K ADV SW PKG SATA 601-1000TB=CB	\$1,140.00	EN-S	36%	\$729.60	\$228.00	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-531	VMAX20K ADV SW PKG SATA 1001-TB=CB	\$990.00	EN-S	36%	\$633.60	\$198.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-942	RP/EX FOR VMAX10K SATA CAP=CB	\$800.00	EN-S	36%	\$512.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-943	RP/EX FOR VMAX10K N-SATA CAP=CB	\$800.00	EN-S	36%	\$512.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-944	RP/EX FOR VMAX10K EXTRN CAP=CB	\$800.00	EN-S	36%	\$512.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-191	VMAX 10K ADV SW SUITE NON-SATA 1TB	\$2,070.00	EN-S	36%	\$1,324.80	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-192	VMAX 10K ADV SW SUITE SATA 1TB	\$1,035.00	EN-S	36%	\$662.40	\$207.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-623	VMAX40K ENGINUITY SATA 0-14TB=CB	\$910.00	EN-S	36%	\$582.40	\$81.90	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-624	VMAX40K ENGINUITY SATA 15-25TB=CB	\$870.00	EN-S	36%	\$556.80	\$78.30	\$60.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-625	VMAX40K ENGINUITY SATA 26-40TB=CB	\$840.00	EN-S	36%	\$537.60	\$75.60	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-626	VMAX40K ENGINUITY SATA 41-60TB=CB	\$800.00	EN-S	36%	\$512.00	\$72.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-627	VMAX40K ENGINUITY SATA 61-100TB=CB	\$770.00	EN-S	36%	\$492.80	\$69.30	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-628	VMAX40K ENGINUITY SATA 101-150TB=CB	\$740.00	EN-S	36%	\$473.60	\$66.60	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-629	VMAX40K ENGINUITY SATA 151-250TB=CB	\$710.00	EN-S	36%	\$454.40	\$63.90	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-630	VMAX40K ENGINUITY SATA 251-400TB=CB	\$680.00	EN-S	36%	\$435.20	\$61.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-631	VMAX40K ENGINUITY SATA 401-600TB=CB	\$660.00	EN-S	36%	\$422.40	\$59.70	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-632	VMAX40K ENGINUITY SATA 601-1000TB=CB	\$630.00	EN-S	36%	\$403.20	\$57.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-633	VMAX40K ENGINUITY SATA 1001-TB=CB	\$600.00	EN-S	36%	\$384.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-000-644	VMAX40K ENGINEITY N-SATA 1001+TB-CB	\$1,340.00	EN-S	36%	\$857.60	\$118.00	\$120.60	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-656	SYMM MGMT SUITE FOR 40K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-657	SYMM MGMT SUITE FOR 40K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-658	SYMM MGMT SUITE FOR 40K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$166.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-659	SYMM MGMT SUITE FOR 40K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$155.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-660	SYMM MGMT SUITE FOR 40K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-661	SYMM MGMT SUITE FOR 40K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$133.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-662	SYMM MGMT SUITE FOR 40K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-663	SYMM MGMT SUITE FOR 40K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$103.00	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-664	SYMM MGMT SUITE FOR 40K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-665	SYMM MGMT SUITE FOR 40K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$77.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-666	SYMM MGMT SUITE FOR 40K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$67.00	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-667	SYMM MGMT SUITE FOR 40K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$37.00	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-668	SYMM MGMT SUITE FOR 40K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$378.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-669	SYMM MGMT SUITE FOR 40K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$333.00	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-670	SYMM MGMT SUITE FOR 40K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$310.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-671	SYMM MGMT SUITE 40K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$297.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-672	SYMM MGMT SUITE 40K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$267.00	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-673	SYMM MGMT SUITE 40K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$237.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-674	SYMM MGMT SUITE 40K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$204.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-675	SYMM MGMT SUITE 40K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-676	SYMM MGMT SUITE 40K NON-SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$155.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-677	SYMM MGMT SUITE FOR 40K NON-SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$133.00	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-680	SYMM MGMT Q2 FAST COMBO TIER VMAX40K	\$228,505.00	EN-S	36%	\$144,963.20	\$45,304.00	\$40,770.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-689	VMAX40K TIMEFINDER SATA 0-14TB-CB	\$1,270.00	EN-S	36%	\$812.80	\$254.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-690	VMAX40K TIMEFINDER SATA 15-25TB-CB	\$1,185.00	EN-S	36%	\$758.40	\$237.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-691	VMAX40K TIMEFINDER SATA 26-40TB-CB	\$1,050.00	EN-S	36%	\$672.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-692	VMAX40K TIMEFINDER SATA 41-60TB-CB	\$975.00	EN-S	36%	\$624.00	\$195.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-693	VMAX40K TIMEFINDER SATA 61-100TB-CB	\$935.00	EN-S	36%	\$598.40	\$187.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-694	VMAX40K TIMEFINDER SATA 101-150TB-CB	\$850.00	EN-S	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-695	VMAX40K TIMEFINDER SATA 151-250TB-CB	\$745.00	EN-S	36%	\$478.80	\$149.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-696	VMAX40K TIMEFINDER SATA 251-400TB-CB	\$650.00	EN-S	36%	\$416.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-697	VMAX40K TIMEFINDER SATA 401-600TB-CB	\$565.00	EN-S	36%	\$361.60	\$113.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-698	VMAX40K TIMEFINDER SATA 601-1000TB-CB	\$495.00	EN-S	36%	\$316.80	\$99.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-699	VMAX40K TIMEFINDER SATA 1001+TB-CB	\$430.00	EN-S	36%	\$275.20	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-700	VMAX40K TIMEFINDER N-SATA 0-14TB-CB	\$2,540.00	EN-S	36%	\$1,626.60	\$508.00	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-701	VMAX40K TIMEFINDER N-SATA 15-25TB-CB	\$2,385.00	EN-S	36%	\$1,526.40	\$477.00	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-702	VMAX40K TIMEFINDER N-SATA 26-40TB-CB	\$2,100.00	EN-S	36%	\$1,344.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-703	VMAX40K TIMEFINDER N-SATA 41-60TB-CB	\$1,955.00	EN-S	36%	\$1,251.20	\$391.00	\$351.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-704	VMAX40K TIMEFINDER N-SATA 61-100TB-CB	\$1,880.00	EN-S	36%	\$1,203.20	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-705	VMAX40K TIMEFINDER N-SATA 101-150TB-CB	\$1,690.00	EN-S	36%	\$1,081.60	\$338.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-706	VMAX40K TIMEFINDER N-SATA 151-250TB-CB	\$1,500.00	EN-S	36%	\$960.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-707	VMAX40K TIMEFINDER N-SATA 251-400TB-CB	\$1,300.00	EN-S	36%	\$832.40	\$260.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-708	VMAX40K TIMEFINDER N-SATA 401-600TB-CB	\$1,135.00	EN-S	36%	\$726.40	\$227.00	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-709	VMAX40K TIMEFINDER N-SATA 601-1000TB-CB	\$960.00	EN-S	36%	\$630.40	\$197.00	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-710	VMAX40K TIMEFINDER N-SATA 1001+TB-CB	\$860.00	EN-S	36%	\$550.40	\$172.00	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-711	VMAX40K TIMEFINDER XTRN 0-14TB-CB	\$1,270.00	EN-S	36%	\$812.80	\$254.00	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-712	VMAX40K TIMEFINDER XTRN 15-25TB-CB	\$1,185.00	EN-S	36%	\$758.40	\$237.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-713	VMAX40K TIMEFINDER XTRN 26-40TB-CB	\$1,050.00	EN-S	36%	\$672.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-714	VMAX40K TIMEFINDER XTRN 41-60TB-CB	\$975.00	EN-S	36%	\$624.00	\$195.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-715	VMAX40K TIMEFINDER XTRN 61-100TB-CB	\$935.00	EN-S	36%	\$598.40	\$187.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-716	VMAX40K TIMEFINDER XTRN 101-150TB-CB	\$850.00	EN-S	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-717	VMAX40K TIMEFINDER XTRN 151-250TB-CB	\$745.00	EN-S	36%	\$478.80	\$149.00	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-718	VMAX40K TIMEFINDER XTRN 251-400TB-CB	\$650.00	EN-S	36%	\$416.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-719	VMAX40K TIMEFINDER XTRN 401-600TB-CB	\$565.00	EN-S	36%	\$361.60	\$113.00	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-720	VMAX40K TIMEFINDER XTRN 601-1000TB-CB	\$495.00	EN-S	36%	\$316.80	\$99.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-721	VMAX40K TIMEFINDER XTRN 1001+TB-CB	\$430.00	EN-S	36%	\$275.20	\$86.00	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-722	VMAX40K TIMEFINDER REG 0-14TB-CA	\$4,425.00	EN-S	36%	\$2,832.00	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-723	VMAX40K TIMEFINDER REG 15-25TB-CA	\$3,850.00	EN-S	36%	\$2,464.00	\$770.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-724	VMAX40K TIMEFINDER REG 26-40TB-CA	\$3,350.00	EN-S	36%	\$2,144.00	\$670.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-725	VMAX40K TIMEFINDER REG 41-60TB-CA	\$2,730.00	EN-S	36%	\$1,747.20	\$546.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-726	VMAX40K TIMEFINDER REG 61-100TB-CA	\$2,190.00	EN-S	36%	\$1,465.60	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-727	VMAX40K TIMEFINDER REG 101-150TB-CA	\$2,130.00	EN-S	36%	\$1,366.40	\$427.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-728	VMAX40K TIMEFINDER REG 151-250TB-CA	\$1,985.00	EN-S	36%	\$1,270.40	\$397.00	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-729	VMAX40K TIMEFINDER REG 251-400TB-CA	\$1,840.00	EN-S	36%	\$1,177.60	\$368.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-730	VMAX40K TIMEFINDER REG 401-600TB-CA	\$1,675.00	EN-S	36%	\$1,072.00	\$335.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-731	VMAX40K TIMEFINDER REG 601-1000TB-CA	\$1,560.00	EN-S	36%	\$998.40	\$312.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-732	VMAX40K TIMEFINDER REG 1001+TB-CA	\$1,100.00	EN-S	36%	\$704.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-733	VMAX40K FAST_TIER SATA 0-14TB-CB	\$1,026.00	EN-S	36%	\$656.64	\$205.20	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-734	VMAX40K FAST_TIER SATA 15-25TB-CB	\$964.00	EN-S	36%	\$616.96	\$192.20	\$173.52	\$0.00	\$0.00	\$0.00				

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-000-748	VMAX40K FAST_TIER N-SATA 61-100TB=CB	\$1,509.00	EN-S	36%	\$965.76	\$301.80	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-749	VMAX40K FAST_TIER N-SATA 101-150TB=CB	\$1,358.00	EN-S	36%	\$869.12	\$271.60	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-750	VMAX40K FAST_TIER N-SATA 151-250TB=CB	\$1,200.00	EN-S	36%	\$780.80	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-751	VMAX40K FAST_TIER N-SATA 251-400TB=CB	\$1,056.00	EN-S	36%	\$675.84	\$211.20	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-752	VMAX40K FAST_TIER N-SATA 401-600TB=CB	\$900.00	EN-S	36%	\$579.84	\$181.20	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-753	VMAX40K FAST_TIER N-SATA 601-1000TB=CB	\$800.00	EN-S	36%	\$512.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-754	VMAX40K FAST_TIER N-SATA 1001TB=CB	\$695.00	EN-S	36%	\$444.80	\$139.60	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-755	VMAX40K FAST_TIER XTRN 0-14TB=CB	\$1,028.00	EN-S	36%	\$657.92	\$205.60	\$185.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-756	VMAX40K FAST_TIER XTRN 15-25TB=CB	\$964.00	EN-S	36%	\$616.96	\$192.80	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-757	VMAX40K FAST_TIER XTRN 26-40TB=CB	\$848.00	EN-S	36%	\$542.72	\$169.60	\$152.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-758	VMAX40K FAST_TIER XTRN 41-60TB=CB	\$788.00	EN-S	36%	\$504.32	\$157.60	\$141.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-759	FAST SUITE FOR 40K FTS 61-100TB	\$756.00	EN-S	36%	\$483.84	\$151.20	\$136.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-760	VMAX40K FAST_TIER XTRN 101-150TB=CB	\$680.00	EN-S	36%	\$435.20	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-761	FAST SUITE FOR 40K FTS 151-250TB	\$612.00	EN-S	36%	\$391.68	\$122.40	\$110.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-762	VMAX40K FAST_TIER XTRN 251-400TB=CB	\$528.00	EN-S	36%	\$337.92	\$105.60	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-763	VMAX40K FAST_TIER XTRN 401-600TB=CB	\$452.00	EN-S	36%	\$289.28	\$90.40	\$81.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-764	VMAX40K FAST_TIER XTRN 601-1000TB=CB	\$400.00	EN-S	36%	\$256.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-765	VMAX40K FAST_TIER XTRN 1001+TB=CB	\$348.00	EN-S	36%	\$222.72	\$69.60	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-766	VMAX40K FAST_TIER REG 0-14TB=CA	\$2,474.00	EN-S	36%	\$1,583.36	\$494.80	\$445.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-767	VMAX40K FAST_TIER REG 15-25TB=CA	\$2,186.00	EN-S	36%	\$1,399.04	\$437.20	\$393.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-768	VMAX40K FAST_TIER REG 26-40TB=CA	\$1,908.00	EN-S	36%	\$1,221.12	\$381.60	\$343.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-769	VMAX40K FAST_TIER REG 41-60TB=CA	\$1,656.00	EN-S	36%	\$1,059.84	\$331.20	\$298.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-770	VMAX40K FAST_TIER REG 61-100TB=CA	\$1,458.00	EN-S	36%	\$931.20	\$281.00	\$251.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-771	VMAX40K FAST_TIER REG 101-150TB=CA	\$1,358.00	EN-S	36%	\$869.12	\$271.60	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-772	VMAX40K FAST_TIER REG 151-250TB=CA	\$1,253.00	EN-S	36%	\$801.92	\$250.60	\$225.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-773	VMAX40K FAST_TIER REG 251-400TB=CA	\$1,148.00	EN-S	36%	\$734.72	\$229.60	\$206.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-774	VMAX40K FAST_TIER REG 401-600TB=CA	\$1,083.00	EN-S	36%	\$699.52	\$218.60	\$196.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-775	VMAX40K FAST_TIER REG 601-1000TB=CA	\$1,014.00	EN-S	36%	\$648.96	\$202.80	\$182.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-776	VMAX40K FAST_TIER REG 1001+TB=CA	\$923.00	EN-S	36%	\$590.72	\$184.60	\$166.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-777	VMAX40K SRDF REP SATA 0-14TB=CB	\$2,180.00	EN-S	36%	\$1,401.60	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-778	VMAX40K SRDF REP SATA 15-25TB=CB	\$2,080.00	EN-S	36%	\$1,318.40	\$412.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-779	VMAX40K SRDF REP SATA 26-40TB=CB	\$1,810.00	EN-S	36%	\$1,158.40	\$362.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-780	VMAX40K SRDF REP SATA 41-60TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$320.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-781	VMAX40K SRDF REP SATA 61-100TB=CB	\$1,450.00	EN-S	36%	\$928.00	\$260.00	\$231.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-782	VMAX40K SRDF REP SATA 101-150TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$226.00	\$201.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-783	VMAX40K SRDF REP SATA 151-250TB=CB	\$1,200.00	EN-S	36%	\$770.40	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-784	VMAX40K SRDF REP SATA 251-400TB=CB	\$1,040.00	EN-S	36%	\$661.60	\$188.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-785	VMAX40K SRDF REP SATA 401-600TB=CB	\$910.00	EN-S	36%	\$581.60	\$168.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-786	VMAX40K SRDF REP SATA 601-1000TB=CB	\$810.00	EN-S	36%	\$518.40	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-787	VMAX40K SRDF REP SATA 1001+TB=CB	\$690.00	EN-S	36%	\$441.60	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-788	VMAX40K SRDF REP N-SATA 0-14TB=CB	\$4,360.00	EN-S	36%	\$2,808.00	\$876.00	\$786.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-789	VMAX40K SRDF REP N-SATA 15-25TB=CB	\$4,120.00	EN-S	36%	\$2,636.80	\$824.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-790	VMAX40K SRDF REP N-SATA 26-40TB=CB	\$3,620.00	EN-S	36%	\$2,323.20	\$726.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-791	VMAX40K SRDF REP N-SATA 41-60TB=CB	\$3,240.00	EN-S	36%	\$2,073.60	\$648.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-792	VMAX40K SRDF REP N-SATA 61-100TB=CB	\$2,890.00	EN-S	36%	\$1,849.60	\$578.00	\$520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-793	VMAX40K SRDF REP N-SATA 101-150TB=CB	\$2,560.00	EN-S	36%	\$1,638.40	\$512.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-794	VMAX40K SRDF REP N-SATA 151-250TB=CB	\$2,200.00	EN-S	36%	\$1,408.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-795	VMAX40K SRDF REP N-SATA 251-400TB=CB	\$1,880.00	EN-S	36%	\$1,203.20	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-796	VMAX40K SRDF REP N-SATA 401-600TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-797	VMAX40K SRDF REP N-SATA 601-1000TB=CB	\$1,390.00	EN-S	36%	\$880.60	\$278.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-798	VMAX40K SRDF REP N-SATA 1001+TB=CB	\$1,190.00	EN-S	36%	\$761.60	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-799	VMAX40K SRDF REP XTRN 0-14TB=CB	\$2,190.00	EN-S	36%	\$1,401.60	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-800	VMAX40K SRDF REP XTRN 15-25TB=CB	\$2,090.00	EN-S	36%	\$1,318.40	\$412.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-801	VMAX40K SRDF REP XTRN 26-40TB=CB	\$1,810.00	EN-S	36%	\$1,158.40	\$362.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-802	VMAX40K SRDF REP XTRN 41-60TB=CB	\$1,620.00	EN-S	36%	\$1,036.80	\$320.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-803	VMAX40K SRDF REP XTRN 61-100TB=CB	\$1,450.00	EN-S	36%	\$928.00	\$260.00	\$231.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-804	VMAX40K SRDF REP XTRN 101-150TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$226.00	\$201.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-805	VMAX40K SRDF REP XTRN 151-250TB=CB	\$1,100.00	EN-S	36%	\$704.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-806	VMAX40K SRDF REP XTRN 251-400TB=CB	\$940.00	EN-S	36%	\$601.60	\$188.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-807	VMAX40K SRDF REP XTRN 401-600TB=CB	\$810.00	EN-S	36%	\$518.40	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-808	VMAX40K SRDF REP XTRN 601-1000TB=CB	\$690.00	EN-S	36%	\$441.60	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-809	VMAX40K SRDF REP XTRN 1001+TB=CB	\$600.00	EN-S	36%	\$384.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-810	VMAX40K SRDF REP REG 0-14TB=CA	\$4,395.00	EN-S	36%	\$2,812.80	\$879.00	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-811	VMAX40K SRDF REP REG 15-25TB=CA	\$3,647.00	EN-S	36%	\$2,334.08	\$729.40	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-812	VMAX40K SRDF REP REG 26-40TB=CA	\$3,660.00	EN-S	36%	\$2,342.00	\$732.00	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-813	SRDF SUITE FOR 40K REG 41-60TB	\$2,980.00	EN-S	36%	\$1,913.60	\$598.00	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-814	VMAX40K SRDF REP REG 61-100TB=CA	\$2,585.00	EN-S	36%	\$1,660.80	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-815	VMAX40K SRDF REP REG 101-150TB=CA	\$2,205.00	EN-S	36%	\$1,411.20	\$441.00	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-816	VMAX40K SRDF REP REG 151-250TB=CA	\$2,090.00	EN-S	36%	\$1,337.60	\$410.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-817	VMAX40K SRDF REP REG 251-400TB=CA	\$1,915.00	EN-S	36%	\$1,225.60	\$383.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-818	VMAX40K SRDF REP REG 401-600TB=CA	\$1,715.00	EN-S	36%	\$1,097.60	\$343.00	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-819	VMAX40K SRDF REP REG 601-1000TB=CA	\$1,505.00	EN-S	36%	\$983.20	\$301.00	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-820	VMAX40K SRDF REP REG 1001+TB=CA	\$975.00	EN-S	36%	\$								

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Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-000-831	VMAX40K ADV SRDF SATA 1001-TB=CB	\$470.00	EN-S	36%	\$300.80	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-832	VMAX40K ADV SRDF N-SATA 0-14TB=CB	\$3,450.00	EN-S	36%	\$2,214.40	\$692.00	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-833	VMAX40K ADV SRDF N-SATA 15-25TB=CB	\$3,250.00	EN-S	36%	\$2,080.00	\$650.00	\$595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-834	VMAX40K ADV SRDF N-SATA 26-40TB=CB	\$2,650.00	EN-S	36%	\$1,633.60	\$573.00	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-835	VMAX40K ADV SRDF N-SATA 41-60TB=CB	\$2,560.00	EN-S	36%	\$1,636.40	\$573.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-836	VMAX40K ADV SRDF N-SATA 61-100TB=CB	\$2,275.00	EN-S	36%	\$1,456.00	\$455.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-837	VMAX40K ADV SRDF N-SATA 101-150TB=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$348.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-838	VMAX40K ADV SRDF N-SATA 151-250TB=CB	\$1,740.00	EN-S	36%	\$1,113.60	\$348.00	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-839	VMAX40K ADV SRDF N-SATA 251-400TB=CB	\$1,490.00	EN-S	36%	\$953.20	\$298.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-840	VMAX40K ADV SRDF N-SATA 401-600TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-841	VMAX40K ADV SRDF N-SATA 601-1000TB=CB	\$1,095.00	EN-S	36%	\$699.40	\$219.00	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-842	VMAX40K ADV SRDF N-SATA 1001-TB=CB	\$935.00	EN-S	36%	\$598.40	\$187.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-843	VMAX40K ADV SRDF XTRN 0-14TB=CB	\$1,725.00	EN-S	36%	\$1,104.00	\$345.00	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-844	VMAX40K ADV SRDF XTRN 15-25TB=CB	\$1,630.00	EN-S	36%	\$1,043.20	\$326.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-845	VMAX40K ADV SRDF XTRN 26-40TB=CB	\$1,435.00	EN-S	36%	\$918.20	\$266.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-846	VMAX40K ADV SRDF XTRN 41-100TB=CB	\$1,245.00	EN-S	36%	\$819.20	\$226.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-847	VMAX40K ADV SRDF XTRN 61-150TB=CB	\$1,010.00	EN-S	36%	\$732.80	\$229.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-848	VMAX40K ADV SRDF XTRN 101-150TB=CB	\$870.00	EN-S	36%	\$556.80	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-849	VMAX40K ADV SRDF XTRN 151-250TB=CB	\$740.00	EN-S	36%	\$473.60	\$148.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-850	VMAX40K ADV SRDF XTRN 251-400TB=CB	\$635.00	EN-S	36%	\$406.40	\$127.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-851	VMAX40K ADV SRDF XTRN 401-600TB=CB	\$540.00	EN-S	36%	\$348.80	\$109.00	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-852	VMAX40K ADV SRDF XTRN 601-1000TB=CB	\$470.00	EN-S	36%	\$300.80	\$94.00	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-853	VMAX40K ADV SRDF REG 0-14TB=CB-CA	\$1,425.00	EN-S	36%	\$912.00	\$285.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-855	VMAX40K ADV SRDF REG 15-25TB=CA	\$1,155.00	EN-S	36%	\$739.20	\$231.00	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-856	VMAX40K ADV SRDF REG 26-40TB=CA	\$1,203.00	EN-S	36%	\$769.02	\$240.60	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-857	VMAX40K ADV SRDF REG 41-60TB=CA	\$1,073.00	EN-S	36%	\$686.72	\$214.60	\$193.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-858	VMAX40K ADV SRDF REG 61-100TB=CA	\$917.00	EN-S	36%	\$586.68	\$183.40	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-859	VMAX40K ADV SRDF REG 101-150TB=CA	\$850.00	EN-S	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-860	VMAX40K ADV SRDF REG 151-250TB=CA	\$749.00	EN-S	36%	\$479.36	\$149.80	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-861	VMAX40K ADV SRDF REG 251-400TB=CA	\$668.00	EN-S	36%	\$427.52	\$133.60	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-862	VMAX40K ADV SRDF REG 401-600TB=CA	\$555.00	EN-S	36%	\$355.20	\$111.00	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-863	VMAX40K ADV SRDF REG 601-1000TB=CA	\$449.00	EN-S	36%	\$287.36	\$89.80	\$80.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-864	VMAX40K ADV SRDF REG 1001-TB=CA	\$285.00	EN-S	36%	\$182.40	\$57.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-865	PROSPHERE-CC 40K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$528.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-866	PROSPHERE-CC 40K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$454.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-867	PROSPHERE-CC 40K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$442.00	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-868	PROSPHERE-CC 40K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$320.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-869	PROSPHERE-CC 40K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$326.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-870	PROSPHERE-CC 40K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$290.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-871	PROSPHERE-CC 40K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-872	PROSPHERE-CC 40K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-873	PROSPHERE-CC 40K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$168.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-874	PROSPHERE-CC 40K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-875	PROSPHERE-CC 40K SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-876	PROSPHERE-CC 40K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$1,054.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-877	PROSPHERE-CC 40K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$986.00	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-878	PROSPHERE-CC 40K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$862.00	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-879	PROSPHERE-CC 40K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-880	PROSPHERE-CC 40K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$648.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-881	PROSPHERE-CC 40K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$580.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-882	PROSPHERE-CC 40K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$488.00	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-883	PROSPHERE-CC 40K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$410.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-884	PROSPHERE-CC 40K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$334.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-885	PROSPHERE-CC 40K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$278.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-886	PROSPHERE-CC 40K NON-SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$242.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-888	VMAX40K OR-DM SATA 0-14TB=CB	\$1,971.00	EN-S	36%	\$1,261.44	\$384.20	\$354.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-889	VMAX40K OR-DM SATA 15-25TB=CB	\$1,854.00	EN-S	36%	\$1,186.56	\$370.80	\$337.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-900	VMAX40K OR-DM SATA 26-40TB=CB	\$1,629.00	EN-S	36%	\$1,042.56	\$325.80	\$293.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-901	VMAX40K OR-DM SATA 41-60TB=CB	\$1,458.00	EN-S	36%	\$933.12	\$291.60	\$262.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-902	VMAX40K OR-DM SATA 61-100TB=CB	\$1,305.00	EN-S	36%	\$835.20	\$261.00	\$234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-903	VMAX40K OR-DM SATA 101-150TB=CB	\$1,152.00	EN-S	36%	\$737.28	\$230.40	\$207.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-904	VMAX40K OR-DM SATA 151-250TB=CB	\$990.00	EN-S	36%	\$633.60	\$198.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-905	VMAX40K OR-DM SATA 251-400TB=CB	\$846.00	EN-S	36%	\$541.44	\$169.20	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-906	VMAX40K OR-DM SATA 401-600TB=CB	\$729.00	EN-S	36%	\$466.56	\$145.80	\$131.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-907	VMAX40K OR-DM SATA 601-1000TB=CB	\$621.00	EN-S	36%	\$397.44	\$124.20	\$111.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-908	VMAX40K OR-DM SATA 1001-TB=CB	\$540.00	EN-S	36%	\$345.60	\$108.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-909	VMAX40K OR-DM N-SATA 0-14TB=CB	\$3,942.00	EN-S	36%	\$2,522.88	\$788.40	\$709.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-910	VMAX40K OR-DM N-SATA 15-25TB=CB	\$3,708.00	EN-S	36%	\$2,373.12	\$741.60	\$667.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-911	VMAX40K OR-DM N-SATA 26-40TB=CB	\$2,957.00	EN-S	36%	\$1,896.24	\$583.40	\$528.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-912	VMAX40K OR-DM N-SATA 41-60TB=CB	\$2,616.00	EN-S	36%	\$1,664.64	\$520.20	\$468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-913	VMAX40K OR-DM N-SATA 61-100TB=CB	\$2,601.00	EN-S	36%	\$1,664.24	\$520.20	\$468.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-914	VMAX40K OR-DM N-SATA 101-150TB=CB	\$2,304.00	EN-S	36%	\$1,474.56	\$460.80	\$414.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-915	VMAX40K OR-DM N-SATA 151-250TB=CB	\$1,980.00	EN-S	36%	\$1,267.20	\$396.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-000-916	VMAX40K OR-DM N-SATA 251-400TB=CB	\$1,692.00	EN-S	36%	\$1,082.88	\$338.40	\$304.56	\$0					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-006-255	TIMEFINDER SUITE VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$376.00	\$234.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-256	TIMEFINDER SUITE VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$338.00	\$304.20	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-257	TIMEFINDER SUITE VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$300.00	\$270.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-258	TIMEFINDER SUITE VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$260.00	\$234.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-259	TIMEFINDER SUITE VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$227.00	\$204.30	\$204.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-260	TIMEFINDER SUITE VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$172.00	\$177.30	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-261	TIMEFINDER SUITE VMAX 20K FTS 0-14TB	\$0.00	EN-S	36%	\$0.00	\$172.00	\$154.80	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-262	TIMEFINDER SUITE VMAX 20K FTS 15-25TB	\$0.00	EN-S	36%	\$0.00	\$234.00	\$228.60	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-263	TIMEFINDER SUITE VMAX 20K FTS 26-40TB	\$0.00	EN-S	36%	\$0.00	\$237.00	\$213.30	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-264	TIMEFINDER SUITE VMAX 20K FTS 41-60TB	\$0.00	EN-S	36%	\$0.00	\$210.00	\$189.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-265	TIMEFINDER SUITE VMAX 20K FTS 61-100TB	\$0.00	EN-S	36%	\$0.00	\$195.00	\$175.50	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-266	TIMEFINDER SUITE VMAX 20K FTS 101-150TB	\$0.00	EN-S	36%	\$0.00	\$187.00	\$168.30	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-267	TIMEFINDER SUITE VMAX 20K FTS 151-250TB	\$0.00	EN-S	36%	\$0.00	\$170.00	\$153.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-268	TIMEFINDER SUITE VMAX 20K FTS 251-400TB	\$0.00	EN-S	36%	\$0.00	\$149.00	\$134.10	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-269	TIMEFINDER SUITE VMAX 20K FTS 401-600TB	\$0.00	EN-S	36%	\$0.00	\$130.00	\$117.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-270	TIMEFINDER SUITE VMAX 20K FTS 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$113.00	\$101.70	\$101.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-271	TIMEFINDER SUITE VMAX 20K FTS 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$39.00	\$89.10	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-272	TIMEFINDER SUITE VMAX 20K FTS 1000TB+	\$0.00	EN-S	36%	\$0.00	\$86.00	\$77.40	\$77.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-273	TIMEFINDER SUITE VMAX 20K REG 0-14TB	\$0.00	EN-S	36%	\$0.00	\$885.00	\$796.50	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-274	TIMEFINDER SUITE VMAX 20K REG 15-25TB	\$0.00	EN-S	36%	\$0.00	\$770.00	\$693.00	\$693.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-275	TIMEFINDER SUITE VMAX 20K REG 26-40TB	\$0.00	EN-S	36%	\$0.00	\$670.00	\$603.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-276	TIMEFINDER SUITE VMAX 20K REG 41-60TB	\$0.00	EN-S	36%	\$0.00	\$546.00	\$491.40	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-277	TIMEFINDER SUITE VMAX 20K REG 61-100TB	\$0.00	EN-S	36%	\$0.00	\$458.00	\$412.20	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-278	TIMEFINDER SUITE VMAX 20K REG 101-150TB	\$0.00	EN-S	36%	\$0.00	\$427.00	\$384.30	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-279	TIMEFINDER SUITE VMAX 20K REG 151-250TB	\$0.00	EN-S	36%	\$0.00	\$397.00	\$357.30	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-280	TIMEFINDER SUITE VMAX 20K REG 251-400TB	\$0.00	EN-S	36%	\$0.00	\$368.00	\$331.20	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-281	TIMEFINDER SUITE VMAX 20K REG 401-600TB	\$0.00	EN-S	36%	\$0.00	\$335.00	\$301.50	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-282	TIMEFINDER SUITE VMAX 20K REG 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$312.00	\$280.80	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-006-283	TIMEFINDER SUITE VMAX 20K REG 1000TB+	\$0.00	EN-S	36%	\$0.00	\$222.00	\$198.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-000	SYMM MGMT SUITE 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$200.00	\$180.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-001	SYMM MGMT SUITE 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$189.00	\$170.10	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-002	SYMM MGMT SUITE 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$166.00	\$149.40	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-003	SYMM MGMT SUITE 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$155.00	\$139.50	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-004	SYMM MGMT SUITE 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$148.00	\$133.20	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-005	SYMM MGMT SUITE 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$133.00	\$119.70	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-006	SYMM MGMT SUITE 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$118.00	\$106.20	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-007	SYMM MGMT SUITE 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$103.00	\$92.70	\$92.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-008	SYMM MGMT SUITE 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$90.00	\$81.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-009	SYMM MGMT SUITE 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$77.00	\$69.30	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-010	SYMM MGMT SUITE 20K SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$67.00	\$60.30	\$60.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-011	SYMM MGMT SUITE 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$402.00	\$361.80	\$361.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-012	SYMM MGMT SUITE 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$378.00	\$340.20	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-013	SYMM MGMT SUITE 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$333.00	\$299.70	\$299.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-014	SYMM MGMT SUITE 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$310.00	\$279.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-015	SYMM MGMT SUITE 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$287.00	\$267.30	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-016	SYMM MGMT SUITE 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$267.00	\$240.30	\$240.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-017	SYMM MGMT SUITE 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$237.00	\$213.30	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-018	SYMM MGMT SUITE 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$204.00	\$183.60	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-019	SYMM MGMT SUITE 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$178.00	\$160.20	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-020	SYMM MGMT SUITE 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$155.00	\$139.50	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-021	SYMM MGMT SUITE 20K NON-SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$133.00	\$119.70	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-022	SYMM PACK ENH VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$494.00	\$444.60	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-023	SYMM PACK ENH VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$463.00	\$416.70	\$416.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-024	SYMM PACK ENH VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$412.00	\$370.80	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-025	SYMM PACK ENH VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$366.00	\$329.40	\$329.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-026	SYMM PACK ENH VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$329.00	\$296.10	\$296.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-027	SYMM PACK ENH VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$294.00	\$264.60	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-028	SYMM PACK ENH VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$254.00	\$228.60	\$228.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-029	SYMM PACK ENH VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$216.00	\$194.40	\$194.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-030	SYMM PACK ENH VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$182.00	\$163.80	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-031	SYMM PACK ENH VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$133.00	\$119.70	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-032	SYMM PACK ENH VMAX 20K SATA 1000TB +	\$0.00	EN-S	36%	\$0.00	\$134.00	\$120.60	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-033	SYMM PACK ENH VMAX 20K N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$988.00	\$889.20	\$889.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-034	SYMM PACK ENH VMAX 20K N-S 15-25TB	\$0.00	EN-S	36%	\$0.00	\$926.00	\$833.40	\$833.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-035	SYMM PACK ENH VMAX 20K N-S 26-40TB	\$0.00	EN-S	36%	\$0.00	\$924.00	\$841.60	\$841.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-036	SYMM PACK ENH VMAX 20K N-S 41-60TB	\$0.00	EN-S	36%	\$0.00	\$732.00	\$658.80	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-037	SYMM PACK ENH VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$658.00	\$592.20	\$592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-038	SYMM PACK ENH VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$589.00	\$530.10	\$530.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-039	SYMM PACK ENH VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$508.00	\$457.20	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-040	SYMM PACK ENH VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$432.00	\$388.80	\$388.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-041	SYMM PACK ENH VMAX 20K N-S 401-600TB	\$0												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-007-264	FAST SUITE VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$308.80	\$277.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-265	FAST SUITE VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$289.80	\$260.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-266	FAST SUITE VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$254.80	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-267	FAST SUITE VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$237.20	\$213.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-268	FAST SUITE VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$226.80	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-269	FAST SUITE VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$204.20	\$183.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-270	FAST SUITE VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$183.40	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-271	FAST SUITE VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$158.80	\$142.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-272	FAST SUITE VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-273	FAST SUITE VMAX 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$120.40	\$108.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-274	FAST SUITE VMAX 20K NON-SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$104.60	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-275	FAST SUITE VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$154.40	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-276	FAST SUITE VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$144.80	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-277	FAST SUITE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$127.40	\$116.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-278	FAST SUITE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$118.60	\$106.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-279	FAST SUITE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$113.40	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-280	FAST SUITE VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-281	FAST SUITE VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$91.60	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-282	FAST SUITE VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$79.40	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-283	FAST SUITE VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$68.20	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-284	FAST SUITE VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$60.20	\$54.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-285	FAST SUITE VMAX 20K SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$52.40	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-286	FAST VMAX 20K ADD ON NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$308.80	\$277.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-287	FAST VMAX 20K ADD ON NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$289.80	\$260.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-288	FAST VMAX 20K ADD ON NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$254.80	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-289	FAST VMAX 20K ADD ON NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$237.20	\$213.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-290	FAST VMAX 20K ADD ON NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$226.80	\$204.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-291	FAST VMAX 20K ADD ON NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$204.20	\$183.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-292	FAST VMAX 20K ADD ON NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$183.40	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-293	FAST VMAX 20K ADD ON NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$158.80	\$142.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-294	FAST VMAX 20K ADD ON NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-295	FAST VMAX 20K ADD ON NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$120.40	\$108.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-296	FAST VMAX 20K ADD ON NON-SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$104.60	\$94.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-297	FAST VMAX 20K ADD ON SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$154.40	\$138.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-298	FAST VMAX 20K ADD ON SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$144.80	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-299	FAST VMAX 20K ADD ON SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$127.40	\$116.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-300	FAST VMAX 20K ADD ON SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$118.60	\$106.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-301	FAST VMAX 20K ADD ON SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$113.40	\$102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-302	FAST VMAX 20K ADD ON SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-303	FAST VMAX 20K ADD ON SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$91.60	\$82.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-304	FAST VMAX 20K ADD ON SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$79.40	\$71.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-305	FAST VMAX 20K ADD ON SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$68.20	\$61.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-306	FAST VMAX 20K ADD ON SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$60.20	\$54.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-307	FAST VMAX 20K ADD ON SATA 1001+	\$0.00	EN-S	36%	\$0.00	\$52.40	\$47.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-308	ADV FAST SUITE VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$410.80	\$369.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-309	ADV FAST SUITE VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$385.20	\$346.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-310	ADV FAST SUITE VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$339.20	\$305.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-311	ADV FAST SUITE VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$315.60	\$284.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-312	ADV FAST SUITE VMAX 20K N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$301.80	\$271.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-313	ADV FAST SUITE VMAX 20K N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$271.60	\$244.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-314	ADV FAST SUITE VMAX 20K N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-315	ADV FAST SUITE VMAX 20K N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$211.20	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-316	ADV FAST SUITE VMAX 20K N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$181.20	\$163.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-317	ADV FAST SUITE VMAX 20K N-S 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-318	ADV FAST SUITE VMAX 20K N-S 1001TB+	\$0.00	EN-S	36%	\$0.00	\$139.20	\$125.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-319	ADV FAST SUITE VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$205.20	\$184.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-320	ADV FAST SUITE VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$192.80	\$173.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-321	ADV FAST SUITE VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$169.20	\$152.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-322	ADV FAST SUITE VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$157.40	\$141.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-323	ADV FAST SUITE VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$150.80	\$135.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-324	ADV FAST SUITE VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$135.80	\$122.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-325	ADV FAST SUITE VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$122.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-326	ADV FAST SUITE VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$105.60	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-327	ADV FAST SUITE VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$90.60	\$81.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-328	ADV FAST SUITE VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-329	ADV FAST SUITE VMAX 20K SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$69.60	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-330	VMAX20K FAST VP AO N-SATA 0-14TB=CB	\$509.00	EN-S	36%	\$325.76	\$101.80	\$91.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-331	VMAX20K FAST VP AO N-SATA 15-25TB=CB	\$479.00	EN-S	36%	\$306.56	\$95.80	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-332	VMAX20K FAST VP AO N-SATA 26-40TB=CB	\$420.00	EN-S	36%	\$269.88	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-333	VMAX20K FAST VP AO N-SATA 41-60TB=CB	\$390.00	EN-S	36%	\$249.60	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-334	VMAX20K FAST VP AO N-SATA 61-100TB=CB	\$374.00	EN-S	36%	\$239.36	\$74.80	\$67.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-335	VMAX20K FAST VP AO N-SATA 101-150TB=CB	\$338.00	EN-S	36%	\$216.32	\$67.60	\$60.84	\$0.00	\$0.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-007-430	RMT SYNC 20K-SRDFS CMPPEER N-S 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$824.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-431	RMT SYNC 20K-SRDFS CMPPEER N-S 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$726.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-432	RMT SYNC 20K-SRDFS CMPPEER N-S 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$648.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-433	RMT SYNC 20K-SRDFS CMPPEER N-S 61-100 TB	\$0.00	EN-S	36%	\$0.00	\$578.00	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-434	RMT SYNC 20K-SRDFS CMPPEER N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$512.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-435	RMT SYNC 20K-SRDFS CMPPEER N-S 151-250T	\$0.00	EN-S	36%	\$0.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-436	RMT SYNC 20K-SRDFS CMPPEER N-S 251-400T	\$0.00	EN-S	36%	\$0.00	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-437	RMT SYNC 20K-SRDFS CMPPEER N-S 401-600T	\$0.00	EN-S	36%	\$0.00	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-438	RMT SYNC 20K-SRDFS CMPPEER N-S 601-1000	\$0.00	EN-S	36%	\$0.00	\$278.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-439	RMT SYNC 20K-SRDFS CMPPEER N-S 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-440	RMT SYNC 20K-SRDFS CMPPEER SATA 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-441	RMT SYNC 20K-SRDFS CMPPEER SATA 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$412.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-442	RMT SYNC 20K-SRDFS CMPPEER SATA 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$362.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-443	RMT SYNC 20K-SRDFS CMPPEER SATA 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-444	RMT SYNC 20K-SRDFS CMPPEER SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$290.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-445	RMT SYNC 20K-SRDFS CMPPEER SATA101-150TB	\$0.00	EN-S	36%	\$0.00	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-446	RMT SYNC 20K-SRDFS CMPPEER SATA151-250TB	\$0.00	EN-S	36%	\$0.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-447	RMT SYNC 20K-SRDFS CMPPEER SATA251-400TB	\$0.00	EN-S	36%	\$0.00	\$188.00	\$169.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-448	RMT SYNC 20K-SRDFS CMPPEER SATA401-600TB	\$0.00	EN-S	36%	\$0.00	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-449	RMT SYNC 20KSRDFS CMPPEER SATA601-1000TB	\$0.00	EN-S	36%	\$0.00	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-450	RMT SYNC 20K-SRDFS CMPPEER SATA 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-451	RMT SYNC 20K-SATA-OPTOUT-TRSRDFS CMPPEER	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-452	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-453	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 15-25T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-454	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 26-40T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-455	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S 41-60T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-456	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S61-100T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-457	RMT SYNC 20K-ADDSDRDFSCMPPEER N-S101-150T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-458	RMT SYNC 20K-ADDSDRDFSCMPPEER N-S151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-459	RMT SYNC 20K-ADDSDRDFSCMPPEER N-S251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-460	RMT SYNC 20K-ADDSDRDFSCMPPEER N-S401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-461	RMT SYNC 20K-ADDSDRDFSCMPPEER N-S601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-462	RMT SYNC 20K-ADD-SRDFSCMPPEER N-S1001+TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-463	RMT SYNC 20K-ADD-SRDFSCMPPEER SATA0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-464	RMT SYNC 20K-ADDSDRDFSCMPPEER SATA15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-465	RMTSYNC 20KADDSRDFSCMPPEER SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-466	RMTSYNC 20KADDSRDFSCMPPEER SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-467	RMTSYNC 20KADDSRDFSCMPPEER SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-468	RMTSYNC 20KADDSRDFSCMPPEER SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-469	RMTSYNC 20KADDSRDFSCMPPEER SATA 151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-470	RMTSYNC 20KADDSRDFSCMPPEER SATA 251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-471	RMTSYNC 20KADDSRDFSCMPPEER SATA 401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-472	RMTSYNC 20KADDSRDFSCMPPEER SATA 601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-473	RMTSYNC 20KADDSRDFSCMPPEER SATA1001+ TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-474	RMTSYNC 20K-ADDOPT OUTSRDFSCMPPEERSATATR	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-475	RMT ASYNC 20K-SRDFACMPEXT REG 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$879.00	\$791.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-476	RMT ASYNC 20K-SRDFACMPEXT REG 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$729.40	\$656.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-477	RMT ASYNC 20K-SRDFACMPEXT REG 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$722.00	\$658.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-478	RMT ASYNC 20K-SRDFACMPEXT REG 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$598.00	\$538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-479	RMT ASYNC 20K-SRDFACMPEXT REG 61-100 TB	\$0.00	EN-S	36%	\$0.00	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-480	RMT ASYNC 20K-SRDFACMPEXT REG 101-150TB	\$0.00	EN-S	36%	\$0.00	\$441.00	\$396.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-481	RMT ASYNC 20K-SRDFACMPEXT REG 151-250TB	\$0.00	EN-S	36%	\$0.00	\$418.00	\$376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-482	RMT ASYNC 20K-SRDFACMPEXT REG 251-400TB	\$0.00	EN-S	36%	\$0.00	\$383.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-483	RMT ASYNC 20K-SRDFACMPEXT REG 401-600TB	\$0.00	EN-S	36%	\$0.00	\$343.00	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-484	RMT ASYNC 20K-SRDFACMPEXT REG 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$301.00	\$270.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-485	RMT ASYNC 20K-SRDFACMPEXT REG 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$195.00	\$175.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-486	RMT ASYNC 20K-SRDFACMPEXT N-S 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$876.00	\$798.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-487	RMT ASYNC 20K-SRDFACMPEXT N-S 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$824.00	\$741.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-488	RMT ASYNC 20K-SRDFACMPEXT N-S 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$726.00	\$653.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-489	RMT ASYNC 20K-SRDFACMPEXT N-S 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$648.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-490	RMT ASYNC 20K-SRDFACMPEXT N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$578.00	\$520.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-491	RMT ASYNC 20K-SRDFACMPEXT N-S 101-150TB	\$0.00	EN-S	36%	\$0.00	\$512.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-492	RMT ASYNC 20K-SRDFACMPEXT N-S 151-250TB	\$0.00	EN-S	36%	\$0.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-493	RMT ASYNC 20K-SRDFACMPEXT N-S 251-400TB	\$0.00	EN-S	36%	\$0.00	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-494	RMT ASYNC 20K-SRDFACMPEXT N-S 401-600TB	\$0.00	EN-S	36%	\$0.00	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-495	RMT ASYNC 20K-SRDFACMPEXT N-S601-1000TB	\$0.00	EN-S	36%	\$0.00	\$278.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-496	RMT ASYNC 20K-SRDFACMPEXT N-S 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-497	RMT ASYNC 20K-SRDFACMPEXT SATA 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-498	RMT ASYNC 20K-SRDFACMPEXT SATA 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$412.00	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-499	RMT ASYNC 20K-SRDFACMPEXT SATA 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$362.00	\$325.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-500	RMT ASYNC 20K-SRDFACMPEXT SATA 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-501	RMT ASYNC 20K-SRDFACMPEXT SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$290.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-502	RMT ASYNC 20K-SRDFACMPEXT SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-503	RMT ASYNC 20K-SRDFACMPEXT SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-504	RMT ASYNC 20K-SRDFACMPEXT SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$188.00	\$169.20	\$0.00					

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-007-513	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S61-100T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-514	RMT ASYNC 20K-ADDSRDFACMPEXT N-S101-150T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-515	RMT ASYNC 20K-ADDSRDFACMPEXT N-S151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-516	RMT ASYNC 20K-ADDSRDFACMPEXT N-S251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-517	RMT ASYNC 20K-ADDSRDFACMPEXT N-S401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-518	RMT ASYNC 20K-ADDSRDFACMPEXT N-S601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-519	RMT ASYNC 20K-ADD-SRDFACMPEXT N-S1001+ TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-520	RMT ASYNC20KADD-SRDFACMPEXT SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-521	RMT ASYNC20KADD-SRDFACMPEXT SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-522	RMT ASYNC20KADD-SRDFACMPEXT SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-523	RMT ASYNC20KADD-SRDFACMPEXT SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-524	RMT ASYNC20KADD-SRDFACMPEXT SATA61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-525	RMT ASYNC20KADD-SRDFACMPEXT SATA101-150T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-526	RMT ASYNC20KADD-SRDFACMPEXT SATA151-250T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-527	RMT ASYNC20KADD-SRDFACMPEXT SATA251-400T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-528	RMT ASYNC20KADD-SRDFACMPEXT SATA401-600T	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-528	RMT ASYNC20KADD-SRDFACMPEXT SATA601-1000	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-529	RMT ASYNC20KADD-SRDFACMPEXT SATA1001+ TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-530	RMT ASYNC20KADD-SATAOPT OUTTRSDFACMPEXT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-532	SRDF-STAR VMAAX 20K REGISTERED 0-14TB	\$1,425.00	EN-S	36%	\$912.00	\$285.00	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-533	SRDF-STAR VMAAX 20K REGISTERED 15-25TB	\$1,155.00	EN-S	36%	\$739.20	\$231.00	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-534	SRDF-STAR VMAAX 20K REGISTERED 26-40TB	\$1,203.00	EN-S	36%	\$769.92	\$240.60	\$216.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-535	SRDF-STAR VMAAX 20K REGISTERED 41-60TB	\$1,073.00	EN-S	36%	\$686.72	\$214.60	\$193.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-536	SRDF-STAR VMAAX 20K REGISTERED 61-100TB	\$917.00	EN-S	36%	\$586.88	\$183.40	\$165.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-537	SRDF-STAR VMAAX 20K REGISTERED 101-150TB	\$850.00	EN-S	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-538	SRDF-STAR VMAAX 20K REGISTERED 151-250TB	\$749.00	EN-S	36%	\$479.36	\$149.80	\$134.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-539	SRDF-STAR VMAAX 20K REGISTERED 251-400TB	\$668.00	EN-S	36%	\$427.52	\$133.60	\$120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-540	SRDF-STAR VMAAX 20K REGISTERED 401-600TB	\$555.00	EN-S	36%	\$355.20	\$111.00	\$99.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-541	SRDF-STAR VMAAX 20K REGISTER 601-1000TB	\$449.00	EN-S	36%	\$287.26	\$89.80	\$80.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-542	SRDF-STAR VMAAX 20K REGISTERED 1001+	\$285.00	EN-S	36%	\$182.40	\$57.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-543	SRDF-STAR VMAAX 20K NON-SATA 0-14TB	\$3,460.00	EN-S	36%	\$2,214.40	\$662.00	\$622.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-544	SRDF-STAR VMAAX 20K NON-SATA 15-25TB	\$3,250.00	EN-S	36%	\$2,080.00	\$650.00	\$595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-545	SRDF-STAR VMAAX 20K NON-SATA 26-40TB	\$2,865.00	EN-S	36%	\$1,833.60	\$573.00	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-546	SRDF-STAR VMAAX 20K NON-SATA 41-60TB	\$2,560.00	EN-S	36%	\$1,638.40	\$512.00	\$460.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-547	SRDF-STAR VMAAX 20K NON-SATA 61-100TB	\$2,075.00	EN-S	36%	\$1,456.00	\$455.00	\$409.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-548	SRDF-STAR VMAAX 20K NON-SATA 101-150TB	\$2,020.00	EN-S	36%	\$1,292.80	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-549	SRDF-STAR VMAAX 20K NON-SATA 151-250TB	\$1,740.00	EN-S	36%	\$1,113.60	\$348.00	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-550	SRDF-STAR VMAAX 20K NON-SATA 251-400TB	\$1,490.00	EN-S	36%	\$953.60	\$298.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-551	SRDF-STAR VMAAX 20K NON-SATA 401-600TB	\$1,280.00	EN-S	36%	\$819.20	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-552	SRDF-STAR VMAAX 20K NON-SATA 601-1000TB	\$1,095.00	EN-S	36%	\$700.80	\$219.00	\$197.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-553	SRDF-STAR VMAAX 20K NON-SATA 1001+	\$935.00	EN-S	36%	\$598.40	\$187.00	\$168.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-554	SRDF-STAR VMAAX 20K SATA 0-14TB	\$1,725.00	EN-S	36%	\$1,104.00	\$345.00	\$318.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-555	SRDF-STAR VMAAX 20K SATA 15-25TB	\$1,630.00	EN-S	36%	\$1,043.20	\$326.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-556	SRDF-STAR VMAAX 20K SATA 26-40TB	\$1,435.00	EN-S	36%	\$918.40	\$287.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-557	SRDF-STAR VMAAX 20K SATA 41-60TB	\$1,280.00	EN-S	36%	\$819.20	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-558	SRDF-STAR VMAAX 20K SATA 61-100TB	\$1,145.00	EN-S	36%	\$732.80	\$229.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-559	SRDF-STAR VMAAX 20K SATA 101-150TB	\$1,010.00	EN-S	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-560	SRDF-STAR VMAAX 20K SATA 151-250TB	\$870.00	EN-S	36%	\$556.80	\$174.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-561	SRDF-STAR VMAAX 20K SATA 251-400TB	\$740.00	EN-S	36%	\$473.60	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-562	SRDF-STAR VMAAX 20K SATA 401-600TB	\$635.00	EN-S	36%	\$406.40	\$127.00	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-563	SRDF-STAR VMAAX 20K SATA 601-1000TB	\$545.00	EN-S	36%	\$348.80	\$109.00	\$98.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-564	SRDF-STAR VMAAX 20K SATA 1001+ TB	\$470.00	EN-S	36%	\$300.80	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-565	SRDF-STAR ADD SATA OPT OUT VMAAX 20K TIER	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-566	LCL REP 20K-TFCLONECNFLASH REG 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-567	LCL REP 20K-TFCLONECNFLASH REG 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$670.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-568	LCL REP 20K-TFCLONECNFLASH REG 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$670.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-569	LCL REP 20K-TFCLONECNFLASH REG 41-60 TB	\$0.00	EN-S	36%	\$0.00	\$546.00	\$491.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-570	LCL REP 20K-TFCLONECNFLASH REG 61-100 TB	\$0.00	EN-S	36%	\$0.00	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-571	LCL REP 20K-TFCLONECNFLASH REG 101-150TB	\$0.00	EN-S	36%	\$0.00	\$427.00	\$384.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-572	LCL REP 20K-TFCLONECNFLASH REG 151-250TB	\$0.00	EN-S	36%	\$0.00	\$367.00	\$337.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-573	LCL REP 20K-TFCLONECNFLASH REG 251-400TB	\$0.00	EN-S	36%	\$0.00	\$368.00	\$331.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-574	LCL REP 20K-TFCLONECNFLASH REG 401-600TB	\$0.00	EN-S	36%	\$0.00	\$335.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-575	LCL REP 20K-TFCLONECNFLASH REG601-1000TB	\$0.00	EN-S	36%	\$0.00	\$312.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-576	LCL REP 20K-TFCLONECNFLASH REG 1001+ TB	\$0.00	EN-S	36%	\$0.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-577	LCL REP 20K-TFCLN CNFLASH N-S 0-14 TB	\$0.00	EN-S	36%	\$0.00	\$508.00	\$457.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-578	LCL REP 20K-TFCLN CNFLASH N-S 15-25 TB	\$0.00	EN-S	36%	\$0.00	\$477.00	\$429.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-579	LCL REP 20K-TFCLN CNFLASH N-S 26-40 TB	\$0.00	EN-S	36%	\$0.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-580	LCL REP 20K-TFCLN CNFLASH N-S 41-60TB	\$0.00	EN-S	36%	\$0.00	\$361.00	\$331.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-581	LCL REP 20K-TFCLN CNFLASH N-S 61-100TB	\$0.00	EN-S	36%	\$0.00	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-582	LCL REP 20K-TFCLN CNFLASH N-S 101-150T	\$0.00	EN-S	36%	\$0.00	\$338.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-007-679	TF-SNAP ADD VMAX 20K SATA OPT OUT TIER	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-680	PROSPHERE-CC 20K AO NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$1,054.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-681	PROSPHERE-CC 20K AO NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$986.00	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-682	PROSPHERE-CC 20K AO NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$882.00	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-683	PROSPHERE-CC 20K AO NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-684	PROSPHERE-CC 20K AO NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$648.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-685	PROSPHERE-CC 20K AO NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$548.00	\$499.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-686	PROSPHERE-CC 20K AO NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$488.00	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-687	PROSPHERE-CC 20K AO NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$410.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-688	PROSPHERE-CC 20K AO NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$334.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-689	PROSPHERE-CC 20K AO NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$278.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-690	PROSPHERE-CC 20K AO NON-SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$242.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-691	PROSPHERE-CC 20K AO SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$454.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-692	PROSPHERE-CC 20K AO SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$380.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-694	PROSPHERE-CC 20K AO SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$326.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-695	PROSPHERE-CC 20K AO SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$260.00	\$231.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-696	PROSPHERE-CC 20K AO SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-697	PROSPHERE-CC 20K AO SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-698	PROSPHERE-CC 20K AO SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$168.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-699	PROSPHERE-CC 20K AO SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-700	PROSPHERE-CC 20K AO SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-701	PROSPHERE-CC 20K AO SATA 1001TB+	\$0.00	EN-S	36%	\$0.00	\$81.90	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-702	ENGINUITY VMAX 20K SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$78.30	\$59.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-703	ENGINUITY VMAX 20K SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$75.50	\$56.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-704	ENGINUITY VMAX 20K SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$56.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-705	ENGINUITY VMAX 20K SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$69.30	\$53.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-706	ENGINUITY VMAX 20K SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$66.90	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-707	ENGINUITY VMAX 20K SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$63.20	\$49.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-708	ENGINUITY VMAX 20K SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$61.20	\$47.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-709	ENGINUITY VMAX 20K SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$59.70	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-710	ENGINUITY VMAX 20K SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$54.00	\$42.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-711	ENGINUITY VMAX 20K SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$181.80	\$141.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-712	ENGINUITY VMAX 20K SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$174.60	\$135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-713	ENGINUITY VMAX 20K NON-SATA 0-14TB	\$0.00	EN-S	36%	\$0.00	\$167.40	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-714	ENGINUITY VMAX 20K NON-SATA 15-25TB	\$0.00	EN-S	36%	\$0.00	\$161.10	\$125.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-715	ENGINUITY VMAX 20K NON-SATA 26-40TB	\$0.00	EN-S	36%	\$0.00	\$153.90	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-716	ENGINUITY VMAX 20K NON-SATA 41-60TB	\$0.00	EN-S	36%	\$0.00	\$148.50	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-717	ENGINUITY VMAX 20K NON-SATA 61-100TB	\$0.00	EN-S	36%	\$0.00	\$142.20	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-718	ENGINUITY VMAX 20K NON-SATA 101-150TB	\$0.00	EN-S	36%	\$0.00	\$136.80	\$106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-719	ENGINUITY VMAX 20K NON-SATA 151-250TB	\$0.00	EN-S	36%	\$0.00	\$131.40	\$102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-720	ENGINUITY VMAX 20K NON-SATA 251-400TB	\$0.00	EN-S	36%	\$0.00	\$126.60	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-721	ENGINUITY VMAX 20K NON-SATA 401-600TB	\$0.00	EN-S	36%	\$0.00	\$126.60	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-722	ENGINUITY VMAX 20K NON-SATA 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$126.60	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-723	ENGINUITY VMAX 20K NON-SATA 1000TB+	\$0.00	EN-S	36%	\$0.00	\$126.60	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-724	ATSM 20K NON-SATA FOR REG FAST 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-725	ATSM 20K NON-SATA FOR REG FAST 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-726	ATSM 20K NON-SATA FOR REG FAST 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-727	ATSM 20K NON-SATA FOR REG FAST 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-728	ATSM 20K NON-SATA FOR REG FAST 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-728	ATSM 20K NON-SATA FOR REG FAST 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-729	ATSM 20K NON-SATA FOR REG FAST 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-730	ATSM 20K NON-SATA FOR REG FAST 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-731	ATSM 20K NON-SATA FOR REG FAST 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-732	ATSM 20K NON-SATA FOR REG FAST 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-733	ATSM 20K NON-SATA FOR REG FAST 1001-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-734	ATSM 20K NON-SATA FOR REG FAST 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-735	ATSM 20K SATA FOR REG FAST 0-14TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-736	ATSM 20K SATA FOR REG FAST 15-25TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-737	ATSM 20K SATA FOR REG FAST 26-40TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-738	ATSM 20K SATA FOR REG FAST 41-60TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-739	ATSM 20K SATA FOR REG FAST 61-100TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-740	ATSM 20K SATA FOR REG FAST 101-150TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-741	ATSM 20K SATA FOR REG FAST 151-250TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-742	ATSM 20K SATA FOR REG FAST 251-400TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-743	ATSM 20K SATA FOR REG FAST 401-600TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-744	ATSM 20K SATA FOR REG FAST 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-007-745	ATSM 20K SATA FOR REG FAST 1001+	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-685	VMAX 10K CC / PROSPHERE PKG 1TB SATA	\$1,690.00	EN-S	36%	\$1,081.60	\$338.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-686	VMAX 10K CC / PROSPHERE PKG 1TB NON-SATA	\$1,690.00	EN-S	36%	\$1,081.60	\$338.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-756	VMAX10K FAST VP NON-SATA 1TB-CB	\$1,056.00	EN-S	36%	\$675.84	\$211.20	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-757	VMAX10K FAST VP SATA 1TB-CB	\$528.00	EN-S	36%	\$337.92	\$105.60	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-764	VMAX10K FAST and SYMM MGMT PROMO TIER	\$290,455.00	EN-S	36%	\$185,891.20	\$58,091.00	\$52,281.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-104-036	VMAX 10K ENGINUITY NON-SATA 1TB	\$1,230.00	EN-S	36%	\$787.20	\$110.70	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-037	VMAX 10K ENGINUITY SATA 1TB	\$555.00	EN-S	36%	\$355.20	\$49.95	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-102	VMAX 10K SYMM MGT SUITE NON SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$166.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-103	VMAX10K SYMM MGT SUITE SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$93.00	\$74.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-109	VMAX10K TIMEFINDER REG 1TB=CA	\$1,895.00	EN-S	36%	\$1,212.80	\$219.20	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-112	VMAX10K FAST VP SL NON SATA 1TB=CB	\$1,056.00	EN-S	36%	\$675.84	\$211.20	\$190.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-113	VMAX10K FAST VP SL SATA 1TB=CB	\$528.00	EN-S	36%	\$337.92	\$105.60	\$95.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-115	VMAX10K FAST VP SL REG 1TB=CA	\$1,584.00	EN-S	36%	\$1,013.76	\$316.80	\$285.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-118	VMAX10K SRDF-STAR NON-SATA 1TB=CB	\$660.00	EN-S	36%	\$422.40	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-119	VMAX10K SRDF-STAR SATA 1TB=CB	\$940.00	EN-S	36%	\$537.60	\$168.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-121	VMAX10K SRDF-STAR REG 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$381.00	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-349	VMAX 10K BAS SRDF SUITE REG 1TB	\$0.00	EN-S	36%	\$0.00	\$165.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-350	VMAX 10K BAS SRDF SUITE SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$330.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-351	VMAX 10K BAS SRDF SUITE NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$165.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-352	VMAX 10K BAS SRDF SUITE FTS EXT 1 TB	\$0.00	EN-S	36%	\$0.00	\$165.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-372	VMAX 10K ENGINUITY SUITE SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$49.95	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-373	VMAX 10K ENGINUITY SUITE NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$110.70	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-373	VMAX 10K ADV SW SUITE II SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$207.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-377	VMAX 10K ADV SW SUITE II NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-378	VMAX 10K BASE SW SUITE II SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-379	VMAX 10K BASE SW SUITE II NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$297.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-380	VMAX10K SYMM MGT II PKG SATA 1TB=CB	\$415.00	EN-S	36%	\$265.60	\$83.00	\$74.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-381	VMAX10K SYMM MGT II PKG NON-SATA 1TB=CB	\$830.00	EN-S	36%	\$531.20	\$166.00	\$148.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-386	VMAX10K OR-DM REG 1TB=CA	\$1,715.00	EN-S	36%	\$1,097.60	\$343.00	\$308.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-394	VMAX10K SRDF-A REG ADDON 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-395	VMAX10K SRDF-A SATA ADDON 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-396	VMAX10K SRDF-A NON-SATA ADDON 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-397	VMAX10K SRDF-S REG ADDON 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-398	VMAX10K SRDF-S SATA ADDON 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-399	VMAX10K SRDF-S NON-SATA ADDON 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-539	RPEX LOC REG CAP VMAX20 (0-14TB) =CA	\$3,800.00	EN-S	36%	\$2,432.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-540	RPEX LOC REG CAP VMAX20 (15-25TB) =CA	\$3,370.00	EN-S	36%	\$2,156.80	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-541	RPEX LOC REG CAP VMAX20 (26-40TB) =CA	\$3,200.00	EN-S	36%	\$2,048.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-542	RPEX LOC REG CAP VMAX20 (41-60TB) =CA	\$2,800.00	EN-S	36%	\$1,792.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-543	RPEX LOC REG CAP VMAX20 (61-100TB) =CA	\$2,575.00	EN-S	36%	\$1,648.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-544	RPEX LOC REG CAP VMAX20 (101-150TB) =CA	\$2,125.00	EN-S	36%	\$1,380.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-545	RPEX LOC REG CAP VMAX20 (151-250TB) =CA	\$1,970.00	EN-S	36%	\$1,260.80	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-546	RPEX LOC REG CAP VMAX20(251-400TB) =CA	\$1,835.00	EN-S	36%	\$1,174.40	\$367.00	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-547	RPEX LOC REG CAP VMAX20 (401-600TB) =CA	\$1,700.00	EN-S	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-548	RPEX LOC REG CAP VMAX20 (601-1000TB)=CA	\$1,430.00	EN-S	36%	\$915.20	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-549	RPEX LOC REG CAP VMAX20 (1001TB+) =CA	\$1,050.00	EN-S	36%	\$672.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-550	RPEX REM REG CAP VMAX20 (0-14TB) =CA	\$3,800.00	EN-S	36%	\$2,432.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-551	RPEX REM REG CAP VMAX20 (15-25TB) =CA	\$3,370.00	EN-S	36%	\$2,156.80	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-552	RPEX REM REG CAP VMAX20 (26-40TB) =CA	\$3,200.00	EN-S	36%	\$2,048.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-553	RPEX REM REG CAP VMAX20 (41-60TB) =CA	\$2,800.00	EN-S	36%	\$1,792.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-554	RPEX REM REG CAP VMAX20 (61-100TB) =CA	\$2,575.00	EN-S	36%	\$1,648.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-555	RPEX REM REG CAP VMAX20 (101-150TB) =CA	\$2,125.00	EN-S	36%	\$1,380.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-556	RPEX REM REG CAP VMAX20 (151-250TB) =CA	\$1,970.00	EN-S	36%	\$1,260.80	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-557	RPEX REM REG CAP VMAX20 (251-400TB) =CA	\$1,835.00	EN-S	36%	\$1,174.40	\$367.00	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-558	RPEX REM REG CAP VMAX20 (401-600TB) =CA	\$1,700.00	EN-S	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-559	RPEX REM REG CAP VMAX20 (601-1000TB)=CA	\$1,430.00	EN-S	36%	\$915.20	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-560	RPEX REM REG CAP VMAX20 (1001TB+) =CA	\$1,050.00	EN-S	36%	\$672.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-561	RPEX LOC REG CAP VMAX40 (0-14TB) =CA	\$3,800.00	EN-S	36%	\$2,432.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-562	RPEX LOC REG CAP VMAX40 (15-25TB) =CA	\$3,370.00	EN-S	36%	\$2,156.80	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-563	RPEX LOC REG CAP VMAX40 (26-40TB) =CA	\$3,200.00	EN-S	36%	\$2,048.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-564	RPEX LOC REG CAP VMAX40 (41-60TB) =CA	\$2,800.00	EN-S	36%	\$1,792.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-565	RPEX LOC REG CAP VMAX40 (61-100TB) =CA	\$2,575.00	EN-S	36%	\$1,648.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-566	RPEX LOC REG CAP VMAX40 (101-150TB) =CA	\$2,125.00	EN-S	36%	\$1,380.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-567	RPEX LOC REG CAP VMAX40 (151-250TB) =CA	\$1,970.00	EN-S	36%	\$1,260.80	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-568	RPEX LOC REG CAP VMAX40 (251-400TB) =CA	\$1,835.00	EN-S	36%	\$1,174.40	\$367.00	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-569	RPEX LOC REG CAP VMAX40 (401-600TB) =CA	\$1,700.00	EN-S	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-570	RPEX LOC REG CAP VMAX40 (601-1000TB)=CA	\$1,430.00	EN-S	36%	\$915.20	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-571	RPEX LOC REG CAP VMAX40 (1001TB+) =CA	\$1,050.00	EN-S	36%	\$672.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-572	RPEX REM REG CAP VMAX40 (0-14TB) =CA	\$3,800.00	EN-S	36%	\$2,432.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-573	RPEX REM REG CAP VMAX40 (15-25TB) =CA	\$3,370.00	EN-S	36%	\$2,156.80	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-574	RPEX REM REG CAP VMAX40 (26-40TB) =CA	\$3,200.00	EN-S	36%	\$2,048.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-575	RPEX REM REG CAP VMAX40 (41-60TB) =CA	\$2,800.00	EN-S	36%	\$1,792.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-576	RPEX REM REG CAP VMAX40 (61-100TB) =CA	\$2,575.00	EN-S	36%	\$1,648.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-577	RPEX REM REG CAP VMAX40 (101-150TB) =CA	\$2,125.00	EN-S	36%	\$1,380.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-578	RPEX REM REG CAP VMAX40 (151-250TB) =CA	\$1,970.00	EN-S	36%	\$1,260.80	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-579	RPEX REM REG CAP													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-104-875	AppSync: VG10 / VG50 = IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-901	Replication Manager: VG10 / VG50 = IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-962	VMAX10K FILE BLK UNI SATA CAP 1TB=CB	\$530.00	EN-S	36%	\$339.20	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-963	VMAX10K FILE BLK UNI NON-SATA CAP 1TB=CB	\$1,070.00	EN-S	36%	\$684.80	\$214.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-964	VMAX10K FILE BLOC UNISPHERE FTSEX11TB=CB	\$530.00	EN-S	36%	\$339.20	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-968	VMAX10K FILE BLOC LOCAL UNL TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-969	VMAX10K LOCPROT F+B REG 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$379.00	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-970	VMAX10K FILE BLOC ADV SW SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$219.20	\$197.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-971	VMAX10K FILE BLOC ADV SW NON SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$438.40	\$394.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-972	VMAX10K FILE BLOC ADV SW UNL TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-973	VMAX10K FILE BLOC REMOTE SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$165.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-974	VMAX10K FILE BLOC REMOTE NON SATA 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$330.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-975	VMAX10K FILE BLOC REMOTE FTS EXT 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$165.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-976	VMAX10K FILE BLOC REMOTE UNL TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-977	VMAX10K FILE BLOC REMOTE REG 1TB=CA	\$0.00	EN-S	36%	\$0.00	\$381.00	\$342.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-320	SRMSUITE 10K 1TB =CB	\$0.00	EN-S	36%	\$0.00	\$288.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-321	SRMSUITE 20K 0-14TB S =CB	\$0.00	EN-S	36%	\$0.00	\$528.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-322	SRMSUITE 20K 15-25TB S =CB	\$0.00	EN-S	36%	\$0.00	\$528.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-323	SRMSUITE 20K 26-40TB S =CB	\$0.00	EN-S	36%	\$0.00	\$454.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-324	SRMSUITE 20K 41-60TB S =CB	\$0.00	EN-S	36%	\$0.00	\$442.00	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-325	SRMSUITE 20K 61-100TB S =CB	\$0.00	EN-S	36%	\$0.00	\$320.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-326	SRMSUITE 20K 101-150TB S =CB	\$0.00	EN-S	36%	\$0.00	\$326.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-327	SRMSUITE 20K 151-250TB S =CB	\$0.00	EN-S	36%	\$0.00	\$260.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-328	SRMSUITE 20K 251-400TB S =CB	\$0.00	EN-S	36%	\$0.00	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-329	SRMSUITE 20K 401-600TB S =CB	\$0.00	EN-S	36%	\$0.00	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-330	SRMSUITE 20K 601-1PB S =CB	\$0.00	EN-S	36%	\$0.00	\$168.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-331	SRMSUITE 20K 601-1PB+ S =CB	\$0.00	EN-S	36%	\$0.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-332	SRMSUITE 20K 1001TB+ S =CB	\$0.00	EN-S	36%	\$0.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-332	SRMSUITE 20K 0-14TB =CB	\$0.00	EN-S	36%	\$0.00	\$1,054.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-333	SRMSUITE 20K 15-25TB =CB	\$0.00	EN-S	36%	\$0.00	\$986.00	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-334	SRMSUITE 20K 26-40TB =CB	\$0.00	EN-S	36%	\$0.00	\$882.00	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-335	SRMSUITE 20K 41-60TB =CB	\$0.00	EN-S	36%	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-336	SRMSUITE 20K 61-100TB =CB	\$0.00	EN-S	36%	\$0.00	\$648.00	\$583.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-337	SRMSUITE 20K 101-150TB =CB	\$0.00	EN-S	36%	\$0.00	\$580.00	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-338	SRMSUITE 20K 151-250TB =CB	\$0.00	EN-S	36%	\$0.00	\$488.00	\$439.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-339	SRMSUITE 20K 251-400TB =CB	\$0.00	EN-S	36%	\$0.00	\$410.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-340	SRMSUITE 20K 401-600TB =CB	\$0.00	EN-S	36%	\$0.00	\$334.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-341	SRMSUITE 20K 601-1PB =CB	\$0.00	EN-S	36%	\$0.00	\$278.00	\$250.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-342	SRMSUITE 20K 601-1PB+ =CB	\$0.00	EN-S	36%	\$0.00	\$242.00	\$217.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-343	SRMSUITE 40K 0-14TB S =CB	\$0.00	EN-S	36%	\$0.00	\$218.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-344	SRMSUITE 40K 15-25TB S =CB	\$0.00	EN-S	36%	\$0.00	\$218.00	\$196.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-345	SRMSUITE 40K 26-40TB S =CB	\$0.00	EN-S	36%	\$0.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-346	SRMSUITE 40K 41-60TB S =CB	\$0.00	EN-S	36%	\$0.00	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-347	SRMSUITE 40K 61-100TB S =CB	\$0.00	EN-S	36%	\$0.00	\$200.00	\$190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-348	SRMSUITE 40K 101-150TB S =CB	\$0.00	EN-S	36%	\$0.00	\$196.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-349	SRMSUITE 40K 151-250TB S =CB	\$0.00	EN-S	36%	\$0.00	\$194.00	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-350	SRMSUITE 40K 251-400TB S =CB	\$0.00	EN-S	36%	\$0.00	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-351	SRMSUITE 40K 401-600TB S =CB	\$0.00	EN-S	36%	\$0.00	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-352	SRMSUITE 40K 601-1PB S =CB	\$0.00	EN-S	36%	\$0.00	\$122.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-353	SRMSUITE 40K 1001TB+ S =CB	\$0.00	EN-S	36%	\$0.00	\$122.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-354	SRMSUITE 40K 0-14TB =CB	\$0.00	EN-S	36%	\$0.00	\$446.00	\$401.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-355	SRMSUITE 40K 15-25TB =CB	\$0.00	EN-S	36%	\$0.00	\$434.00	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-356	SRMSUITE 40K 26-40TB =CB	\$0.00	EN-S	36%	\$0.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-357	SRMSUITE 40K 41-60TB =CB	\$0.00	EN-S	36%	\$0.00	\$410.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-358	SRMSUITE 40K 61-100TB =CB	\$0.00	EN-S	36%	\$0.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-359	SRMSUITE 40K 101-150TB =CB	\$0.00	EN-S	36%	\$0.00	\$392.00	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-360	SRMSUITE 40K 151-250TB =CB	\$0.00	EN-S	36%	\$0.00	\$388.00	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-361	SRMSUITE 40K 251-400TB =CB	\$0.00	EN-S	36%	\$0.00	\$322.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-362	SRMSUITE 40K 401-600TB =CB	\$0.00	EN-S	36%	\$0.00	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-363	SRMSUITE 40K 601-1PB =CB	\$0.00	EN-S	36%	\$0.00	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-364	SRMSUITE 40K 1001TB+ =CB	\$0.00	EN-S	36%	\$0.00	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-421	SRMSUITE UPG 10K 1TB =CB	\$0.00	EN-S	36%	\$0.00	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-422	SRMSUITE UPG 20K 0-14TB S =CB	\$0.00	EN-S	36%	\$0.00	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-423	SRMSUITE UPG 20K 15-25TB S =CB	\$0.00	EN-S	36%	\$0.00	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-424	SRMSUITE UPG 20K 26-40TB S =CB	\$0.00	EN-S	36%	\$0.00	\$116.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-425	SRMSUITE UPG 20K 41-60TB S =CB	\$0.00	EN-S	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-426	SRMSUITE UPG 20K 61-100TB S =CB	\$0.00	EN-S	36%	\$0.00	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-427	SRMSUITE UPG 20K 101-150TB S =CB	\$0.00	EN-S	36%	\$0.00	\$76.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-428	SRMSUITE UPG 20K 151-250TB S =CB	\$0.00	EN-S	36%	\$0.00	\$64.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-429	SRMSUITE UPG 20K 251-400TB S =CB	\$0.00	EN-S	36%	\$0.00	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-430	SRMSUITE UPG 20K 401-600TB S =CB	\$0.00	EN-S	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-431	SRMSUITE UPG 20K 601-1PB S =CB	\$0.00	EN-S	36%	\$0.00	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-432	SRMSUITE UPG													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-105-444	SRMSUITE UPG 40K 0-14TB S =CB	\$0.00	EN-S	36%	\$0.00	\$138.00	\$124.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-445	SRMSUITE UPG 40K 15-25TB S =CB	\$0.00	EN-S	36%	\$0.00	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-446	SRMSUITE UPG 40K 26-40TB S =CB	\$0.00	EN-S	36%	\$0.00	\$116.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-447	SRMSUITE UPG 40K 41-60TB S =CB	\$0.00	EN-S	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-448	SRMSUITE UPG 40K 61-100TB S =CB	\$0.00	EN-S	36%	\$0.00	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-449	SRMSUITE UPG 40K 101-150TB S =CB	\$0.00	EN-S	36%	\$0.00	\$76.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-450	SRMSUITE UPG 40K 151-250TB S =CB	\$0.00	EN-S	36%	\$0.00	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-451	SRMSUITE UPG 40K 251-400TB S =CB	\$0.00	EN-S	36%	\$0.00	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-452	SRMSUITE UPG 40K 401-600TB S =CB	\$0.00	EN-S	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-453	SRMSUITE UPG 40K 601-1PB S =CB	\$0.00	EN-S	36%	\$0.00	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-454	SRMSUITE UPG 40K 0-14TB+ S =CB	\$0.00	EN-S	36%	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-455	SRMSUITE UPG 40K 0-14TB =CB	\$0.00	EN-S	36%	\$0.00	\$274.00	\$246.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-456	SRMSUITE UPG 40K 15-25TB =CB	\$0.00	EN-S	36%	\$0.00	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-457	SRMSUITE UPG 40K 26-40TB =CB	\$0.00	EN-S	36%	\$0.00	\$230.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-458	SRMSUITE UPG 40K 41-60TB =CB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-459	SRMSUITE UPG 40K 61-100TB =CB	\$0.00	EN-S	36%	\$0.00	\$168.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-460	SRMSUITE UPG 40K 101-150TB =CB	\$0.00	EN-S	36%	\$0.00	\$152.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-461	SRMSUITE UPG 40K 151-250TB =CB	\$0.00	EN-S	36%	\$0.00	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-462	SRMSUITE UPG 40K 251-400TB =CB	\$0.00	EN-S	36%	\$0.00	\$108.00	\$97.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-463	SRMSUITE UPG 40K 401-600TB =CB	\$0.00	EN-S	36%	\$0.00	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-464	SRMSUITE UPG 40K 601-1PB =CB	\$0.00	EN-S	36%	\$0.00	\$72.00	\$64.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-465	SRMSUITE UPG 40K 1001TB+ =CB	\$0.00	EN-S	36%	\$0.00	\$64.00	\$57.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-226	APPSYNC VMAX 10K 1TB =CB	\$1,250.00	EN-S	36%	\$800.00	\$250.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-227	APPSYNC VMAX 20K 0-14TB SATA =CB	\$1,150.00	EN-S	36%	\$736.00	\$230.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-228	APPSYNC VMAX 20K 15-25TB SATA =CB	\$1,070.00	EN-S	36%	\$684.80	\$214.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-229	APPSYNC VMAX 20K 26-40TB SATA =CB	\$950.00	EN-S	36%	\$608.00	\$190.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-230	APPSYNC VMAX 20K 41-60TB SATA =CB	\$880.00	EN-S	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-231	APPSYNC VMAX 20K 61-100TB SATA =CB	\$850.00	EN-S	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-232	APPSYNC VMAX 20K 101-150TB SATA =CB	\$770.00	EN-S	36%	\$492.80	\$154.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-233	APPSYNC VMAX 20K 151-250TB SATA =CB	\$680.00	EN-S	36%	\$435.20	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-234	APPSYNC VMAX 20K 251-400TB SATA =CB	\$590.00	EN-S	36%	\$377.60	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-235	APPSYNC VMAX 20K 401-600TB SATA =CB	\$510.00	EN-S	36%	\$326.40	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-236	APPSYNC VMAX 20K 601-1PB SATA =CB	\$450.00	EN-S	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-237	APPSYNC VMAX 20K 1001TB+ SATA =CB	\$390.00	EN-S	36%	\$249.60	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-238	APPSYNC VMAX 20K 0-14TB NOSATA =CB	\$2,290.00	EN-S	36%	\$1,465.60	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-239	APPSYNC VMAX 20K 15-25TB NOSATA =CB	\$2,150.00	EN-S	36%	\$1,376.00	\$430.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-240	APPSYNC VMAX 20K 26-40TB NOSATA =CB	\$1,890.00	EN-S	36%	\$1,209.60	\$378.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-241	APPSYNC VMAX 20K 41-60TB NOSATA =CB	\$1,760.00	EN-S	36%	\$1,126.40	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-242	APPSYNC VMAX 20K 61-100TB NOSATA =CB	\$1,700.00	EN-S	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-243	APPSYNC VMAX 20K 101-150TB NOSATA =CB	\$1,530.00	EN-S	36%	\$979.20	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-244	APPSYNC VMAX 20K 151-250TB NOSATA =CB	\$1,350.00	EN-S	36%	\$864.00	\$270.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-245	APPSYNC VMAX 20K 251-400TB NOSATA =CB	\$1,170.00	EN-S	36%	\$748.80	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-246	APPSYNC VMAX 20K 401-600TB NOSATA =CB	\$1,030.00	EN-S	36%	\$659.20	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-247	APPSYNC VMAX 20K 601-1PB NOSATA =CB	\$890.00	EN-S	36%	\$569.60	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-248	APPSYNC VMAX 20K 1001TB+ NOSATA =CB	\$800.00	EN-S	36%	\$499.20	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-249	APPSYNC VMAX 40K 0-14TB SATA =CB	\$1,150.00	EN-S	36%	\$736.00	\$230.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-250	APPSYNC VMAX 40K 15-25TB SATA =CB	\$1,070.00	EN-S	36%	\$684.80	\$214.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-251	APPSYNC VMAX 40K 26-40TB SATA =CB	\$950.00	EN-S	36%	\$608.00	\$190.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-252	APPSYNC VMAX 40K 41-60TB SATA =CB	\$880.00	EN-S	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-253	APPSYNC VMAX 40K 61-100TB SATA =CB	\$850.00	EN-S	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-254	APPSYNC VMAX 40K 101-150TB SATA =CB	\$770.00	EN-S	36%	\$492.80	\$154.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-255	APPSYNC VMAX 40K 151-250TB SATA =CB	\$680.00	EN-S	36%	\$435.20	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-256	APPSYNC VMAX 40K 251-400TB SATA =CB	\$590.00	EN-S	36%	\$377.60	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-257	APPSYNC VMAX 40K 401-600TB SATA =CB	\$510.00	EN-S	36%	\$326.40	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-258	APPSYNC VMAX 40K 601-1PB SATA =CB	\$450.00	EN-S	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-259	APPSYNC VMAX 40K 1001TB+ SATA =CB	\$390.00	EN-S	36%	\$249.60	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-260	APPSYNC VMAX 40K 0-14TB NOSATA =CB	\$2,290.00	EN-S	36%	\$1,465.60	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-261	APPSYNC VMAX 40K 15-25TB NOSATA =CB	\$2,150.00	EN-S	36%	\$1,376.00	\$430.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-262	APPSYNC VMAX 40K 26-40TB NOSATA =CB	\$1,890.00	EN-S	36%	\$1,209.60	\$378.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-263	APPSYNC VMAX 40K 41-60TB NOSATA =CB	\$1,760.00	EN-S	36%	\$1,126.40	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-264	APPSYNC VMAX 40K 61-100TB NOSATA =CB	\$1,700.00	EN-S	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-265	APPSYNC VMAX 40K 101-150TB NOSATA =CB	\$1,530.00	EN-S	36%	\$979.20	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-266	APPSYNC VMAX 40K 151-250TB NOSATA =CB	\$1,350.00	EN-S	36%	\$864.00	\$270.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-267	APPSYNC VMAX 40K 251-400TB NOSATA =CB	\$1,170.00	EN-S	36%	\$748.80	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-268	APPSYNC VMAX 40K 401-600TB NOSATA =CB	\$1,030.00	EN-S	36%	\$659.20	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-269	APPSYNC VMAX 40K 601-1PB NOSATA =CB	\$890.00	EN-S	36%	\$569.60	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-270	APPSYNC VMAX 40K 1001TB+ NOSATA =CB	\$800.00	EN-S	36%	\$499.20	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-283	APPSYNC VMAX 10K CAP UPG 1TB=CB	\$1,250.00	EN-S	36%	\$800.00	\$250.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-284	APPSYNC VMAX 20K CAP UPG 0-14TB S=CB	\$0.00	EN-S	36%	\$0.00	\$230.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-285	APPSYNC VMAX 20K CAP UPG 15-25TB S=CB	\$0.00	EN-S	36%	\$0.00	\$214.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-286	APPSYNC VMAX 20K CAP UPG 26-40TB S=CB	\$0.00	EN-S	36%	\$0.00	\$190.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-287	APPSYNC VMAX 20K CAP UPG 41-60TB S=CB	\$0.00	EN-S	36%	\$0.00	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-288	APPSYNC VMAX 20K CAP UPG 61-100TB S=CB	\$0.00	EN-S	36%	\$0.00	\$154.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-289	APPSYNC VMAX 20K CAP UPG 101-150TB S=CB	\$0.00	EN-S	36%	\$0.00	\$136.00	\$122.40	\$					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-106-309	APPSYNC VMAX 20K CAP UPG 61-100TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-310	APPSYNC VMAX 20K CAP UPG 101-150TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-311	APPSYNC VMAX 20K CAP UPG 151-250TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$270.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-312	APPSYNC VMAX 20K CAP UPG 251-400TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-313	APPSYNC VMAX 20K CAP UPG 401-600TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-314	APPSYNC VMAX 20K CAP UPG 601-1PB NS=CB	\$0.00	EN-S	36%	\$0.00	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-315	APPSYNC VMAX 20K CAP UPG 1001TB+ NS=CB	\$0.00	EN-S	36%	\$0.00	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-316	APPSYNC VMAX 40K CAP UPG 0-14TB S=CB	\$0.00	EN-S	36%	\$0.00	\$234.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-317	APPSYNC VMAX 40K CAP UPG 15-25TB S=CB	\$0.00	EN-S	36%	\$0.00	\$214.00	\$192.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-318	APPSYNC VMAX 40K CAP UPG 26-40TB S=CB	\$0.00	EN-S	36%	\$0.00	\$190.00	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-319	APPSYNC VMAX 40K CAP UPG 41-60TB S=CB	\$0.00	EN-S	36%	\$0.00	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-320	APPSYNC VMAX 40K CAP UPG 61-100TB S=CB	\$0.00	EN-S	36%	\$0.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-321	APPSYNC VMAX 40K CAP UPG 101-150TB S=CB	\$0.00	EN-S	36%	\$0.00	\$154.00	\$138.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-322	APPSYNC VMAX 40K CAP UPG 151-250TB S=CB	\$0.00	EN-S	36%	\$0.00	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-323	APPSYNC VMAX 40K CAP UPG 251-400TB S=CB	\$0.00	EN-S	36%	\$0.00	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-324	APPSYNC VMAX 40K CAP UPG 401-600TB S=CB	\$0.00	EN-S	36%	\$0.00	\$102.00	\$91.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-325	APPSYNC VMAX 40K CAP UPG 601-1PB S=CB	\$0.00	EN-S	36%	\$0.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-326	APPSYNC VMAX 40K CAP UPG 1001TB+ S=CB	\$0.00	EN-S	36%	\$0.00	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-327	APPSYNC VMAX 40K CAP UPG 0-14TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$458.00	\$412.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-328	APPSYNC VMAX 40K CAP UPG 15-25TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$430.00	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-329	APPSYNC VMAX 40K CAP UPG 26-40TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$378.00	\$340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-330	APPSYNC VMAX 40K CAP UPG 41-60TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-331	APPSYNC VMAX 40K CAP UPG 61-100TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-332	APPSYNC VMAX 40K CAP UPG 101-150TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-333	APPSYNC VMAX 40K CAP UPG 151-250TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$270.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-334	APPSYNC VMAX 40K CAP UPG 251-400TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-335	APPSYNC VMAX 40K CAP UPG 401-600TB NS=CB	\$0.00	EN-S	36%	\$0.00	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-336	APPSYNC VMAX 40K CAP UPG 601-1PB NS=CB	\$0.00	EN-S	36%	\$0.00	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-337	APPSYNC VMAX 40K CAP UPG 1001TB+ NS=CB	\$0.00	EN-S	36%	\$0.00	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-349	APPSYNC VMAX 10K 1TB =CA	\$1,710.00	EN-S	36%	\$1,094.40	\$342.00	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-350	APPSYNC VMAX 20K 0-14TB REG CAP =CA	\$3,990.00	EN-S	36%	\$2,553.60	\$798.00	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-351	APPSYNC VMAX 20K 15-25TB REG CAP =CA	\$3,470.00	EN-S	36%	\$2,220.80	\$684.00	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-352	APPSYNC VMAX 20K 26-40TB REG CAP =CA	\$3,020.00	EN-S	36%	\$1,932.80	\$604.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-353	APPSYNC VMAX 20K 41-60TB REG CAP =CA	\$2,460.00	EN-S	36%	\$1,574.40	\$492.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-354	APPSYNC VMAX 20K 61-100TB REG CAP =CA	\$1,930.00	EN-S	36%	\$1,232.80	\$386.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-355	APPSYNC VMAX 20K 101-150TB REG CAP =CA	\$1,790.00	EN-S	36%	\$1,145.60	\$358.00	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-356	APPSYNC VMAX 20K 151-250TB REG CAP =CA	\$1,650.00	EN-S	36%	\$1,062.40	\$332.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-357	APPSYNC VMAX 20K 251-400TB REG CAP =CA	\$1,510.00	EN-S	36%	\$966.40	\$302.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-358	APPSYNC VMAX 20K 401-600TB REG CAP =CA	\$1,410.00	EN-S	36%	\$902.40	\$282.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-359	APPSYNC VMAX 20K 601-1PB REG CAP =CA	\$990.00	EN-S	36%	\$633.60	\$198.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-360	APPSYNC VMAX 20K 1001TB+ REG CAP =CA	\$990.00	EN-S	36%	\$633.60	\$198.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-361	APPSYNC VMAX 40K 0-14TB REG CAP =CA	\$3,470.00	EN-S	36%	\$2,220.80	\$684.00	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-362	APPSYNC VMAX 40K 15-25TB REG CAP =CA	\$3,020.00	EN-S	36%	\$1,932.80	\$604.00	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-363	APPSYNC VMAX 40K 26-40TB REG CAP =CA	\$2,460.00	EN-S	36%	\$1,574.40	\$492.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-364	APPSYNC VMAX 40K 41-60TB REG CAP =CA	\$2,460.00	EN-S	36%	\$1,574.40	\$492.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-365	APPSYNC VMAX 40K 61-100TB REG CAP =CA	\$1,930.00	EN-S	36%	\$1,232.80	\$386.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-366	APPSYNC VMAX 40K 101-150TB REG CAP =CA	\$1,790.00	EN-S	36%	\$1,145.60	\$358.00	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-367	APPSYNC VMAX 40K 151-250TB REG CAP =CA	\$1,650.00	EN-S	36%	\$1,062.40	\$332.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-368	APPSYNC VMAX 40K 251-400TB REG CAP =CA	\$1,510.00	EN-S	36%	\$966.40	\$302.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-369	APPSYNC VMAX 40K 401-600TB REG CAP =CA	\$1,410.00	EN-S	36%	\$902.40	\$282.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-370	APPSYNC VMAX 40K 601-1PB REG CAP =CA	\$990.00	EN-S	36%	\$633.60	\$198.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-371	APPSYNC VMAX 40K 1001TB+ REG CAP =CA	\$990.00	EN-S	36%	\$633.60	\$198.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-383	APPSYNC VMAX 10K CAP UPG 1TB=CA	\$1,710.00	EN-S	36%	\$1,094.40	\$342.00	\$307.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-384	APPSYNC VMAX 20K CAP UPG 0-14TB R=CA	\$0.00	EN-S	36%	\$0.00	\$798.00	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-385	APPSYNC VMAX 20K CAP UPG 15-25TB R=CA	\$0.00	EN-S	36%	\$0.00	\$684.00	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-386	APPSYNC VMAX 20K CAP UPG 26-40TB R=CA	\$0.00	EN-S	36%	\$0.00	\$604.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-387	APPSYNC VMAX 20K CAP UPG 41-60TB R=CA	\$0.00	EN-S	36%	\$0.00	\$492.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-388	APPSYNC VMAX 20K CAP UPG 61-100TB R=CA	\$0.00	EN-S	36%	\$0.00	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-389	APPSYNC VMAX 20K CAP UPG 101-150TB R=CA	\$0.00	EN-S	36%	\$0.00	\$386.00	\$347.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-390	APPSYNC VMAX 20K CAP UPG 151-250TB R=CA	\$0.00	EN-S	36%	\$0.00	\$358.00	\$322.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-391	APPSYNC VMAX 20K CAP UPG 251-400TB R=CA	\$0.00	EN-S	36%	\$0.00	\$332.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-392	APPSYNC VMAX 20K CAP UPG 401-600TB R=CA	\$0.00	EN-S	36%	\$0.00	\$302.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-393	APPSYNC VMAX 20K CAP UPG 601-1PB R=CA	\$0.00	EN-S	36%	\$0.00	\$282.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-394	APPSYNC VMAX 20K CAP UPG 1001TB+ R=CA	\$0.00	EN-S	36%	\$0.00	\$198.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-395	APPSYNC VMAX 40K CAP UPG 0-14TB R=CA	\$0.00	EN-S	36%	\$0.00	\$798.00	\$718.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-396	APPSYNC VMAX 40K CAP UPG 15-25TB R=CA	\$0.00	EN-S	36%	\$0.00	\$684.00	\$624.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-397	APPSYNC VMAX 40K CAP UPG 26-40TB R=CA	\$0.00	EN-S	36%	\$0.00	\$604.00	\$543.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-398	APPSYNC VMAX 40K CAP UPG 41-60TB R=CA	\$0.00	EN-S	36%	\$0.00	\$492.00	\$442.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-399	APPSYNC VMAX 40K CAP UPG 61-100TB R=CA	\$0.00	EN-S	36%	\$0.00	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-400	APPSYNC VMAX 40K CAP UPG 101-150TB R=CA	\$0.00	EN-S	36%	\$0.00</									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-106-454	ADV SW SUITE 40K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$262.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-455	ADV SW SUITE 40K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$228.00	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-456	ADV SW SUITE 40K SATA 1001TB=CB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-457	ADV SW SUITE 40K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$1,176.00	\$1,056.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-458	ADV SW SUITE 40K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$1,104.00	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-459	ADV SW SUITE 40K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$972.00	\$874.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-460	ADV SW SUITE 40K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$904.00	\$813.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-461	ADV SW SUITE 40K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$864.00	\$781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-462	ADV SW SUITE 40K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-463	ADV SW SUITE 40K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$696.00	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-464	ADV SW SUITE 40K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$602.00	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-465	ADV SW SUITE 40K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$522.00	\$469.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-466	ADV SW SUITE 40K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$456.00	\$410.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-467	ADV SW SUITE 40K NON-SATA 1001TB=CB	\$0.00	EN-S	36%	\$0.00	\$386.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-468	ADV SW SUITE 20K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$586.00	\$527.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-469	ADV SW SUITE 20K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$550.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-470	ADV SW SUITE 20K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$486.00	\$437.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-471	ADV SW SUITE 20K SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$452.00	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-472	ADV SW SUITE 20K SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$432.00	\$388.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-473	ADV SW SUITE 20K SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$390.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-474	ADV SW SUITE 20K SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$346.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-475	ADV SW SUITE 20K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$302.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-476	ADV SW SUITE 20K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$262.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-477	ADV SW SUITE 20K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$228.00	\$205.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-478	ADV SW SUITE 20K SATA 1001TB=CB	\$0.00	EN-S	36%	\$0.00	\$198.00	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-479	ADV SW SUITE 20K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$1,176.00	\$1,056.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-480	ADV SW SUITE 20K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$1,104.00	\$993.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-481	ADV SW SUITE 20K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$972.00	\$874.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-482	ADV SW SUITE 20K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$904.00	\$813.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-483	ADV SW SUITE 20K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$864.00	\$781.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-484	ADV SW SUITE 20K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$780.00	\$702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-485	ADV SW SUITE 20K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$696.00	\$626.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-486	ADV SW SUITE 20K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$602.00	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-487	ADV SW SUITE 20K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$522.00	\$469.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-488	ADV SW SUITE 20K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$456.00	\$410.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-489	ADV SW SUITE 20K NON-SATA 1001TB=CB	\$0.00	EN-S	36%	\$0.00	\$386.00	\$356.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-901	APPSYNC 10K SW Suite SATA 1TB=CB	\$370.00	EN-S	36%	\$236.80	\$74.00	\$66.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-902	APPSYNC 10K SW Suite Non-SATA 1TB=CB	\$740.00	EN-S	36%	\$473.60	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-903	APPSYNC 10K SW CAP UPG Suite SATA=CB	\$370.00	EN-S	36%	\$236.80	\$74.00	\$66.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-904	APPSYNC 10K SW CAP UPG Non-SATA=CB	\$740.00	EN-S	36%	\$473.60	\$148.00	\$133.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-217	ESA FOR 10K NON-SATA - PER TB AP=CB	\$0.00	EN-S	36%	\$0.00	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-218	ESA FOR 10K SATA - PER TB AP=CB	\$0.00	EN-S	36%	\$0.00	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-219	ESA FOR 10K NON-SATA - PER TB WW=CB	\$0.00	EN-S	36%	\$0.00	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-220	ESA FOR 10K SATA - PER TB WW=CB	\$0.00	EN-S	36%	\$0.00	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-221	ESA FOR 20K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$146.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-222	ESA FOR 20K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-223	ESA FOR 20K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$122.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-224	ESA FOR 20K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$107.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-225	ESA FOR 20K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$93.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-226	ESA FOR 20K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$81.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-227	ESA FOR 20K NON-SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$69.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-228	ESA FOR 20K NON-SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$59.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-229	ESA FOR 20K NON-SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$51.00	\$45.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-230	ESA FOR 20K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-231	ESA FOR 20K NON-SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$37.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-232	ESA FOR 20K SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$73.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-233	ESA FOR 20K SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-234	ESA FOR 20K SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$61.00	\$54.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-235	ESA FOR 20K SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-236	ESA FOR 20K SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$47.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-237	ESA FOR 20K SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-238	ESA FOR 20K SATA 151-250TB=CB	\$0.00	EN-S	36%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-239	ESA FOR 20K SATA 251-400TB=CB	\$0.00	EN-S	36%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-240	ESA FOR 20K SATA 401-600TB=CB	\$0.00	EN-S	36%	\$0.00	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-241	ESA FOR 20K SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-242	ESA FOR 20K SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$19.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-243	ESA FOR 40K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$146.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-244	ESA FOR 40K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-245	ESA FOR 40K NON-SATA 26-40TB=CB	\$0.00	EN-S	36%	\$0.00	\$122.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-246	ESA FOR 40K NON-SATA 41-60TB=CB	\$0.00	EN-S	36%	\$0.00	\$107.00	\$96.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-247	ESA FOR 40K NON-SATA 61-100TB=CB	\$0.00	EN-S	36%	\$0.00	\$93.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-248	ESA FOR 40K NON-SATA 101-150TB=CB	\$0.00	EN-S	36%	\$0.00	\$81.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00			

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-108-306	VMAX20K ADV SRDF PKG BASE LIC=IC	\$9,820.00	EN-S	36%	\$6,284.80	\$1,964.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-307	VMAX20K SYMM MGMT PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$2,281.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-308	VMAX20K TIMEFINDER PKG BASE LIC=IC	\$21,868.00	EN-S	36%	\$13,875.52	\$4,273.60	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-309	VMAX20K TIMEFINDER PKG REG BASE LIC=IC	\$13,868.00	EN-S	36%	\$8,889.60	\$2,778.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-310	VMAX20K FAST TIERING PKG REG BASE LIC=IC	\$18,394.00	EN-S	36%	\$11,772.16	\$3,678.60	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-311	VMAX20K FAST TIERING PKG REG BASE LIC=IC	\$16,928.00	EN-S	36%	\$10,833.92	\$3,385.60	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-312	VMAX20K ADV SW PKG BASE LIC=IC	\$45,540.00	EN-S	36%	\$29,145.60	\$9,108.00	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-316	VMAX20K OR-DM BASE REG NEW LIC=IC	\$20,754.00	EN-S	36%	\$13,282.56	\$4,150.80	\$3,735.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-360	ESA FOR 20K BASE NEW LICENSE=IC	\$0.00	EN-S	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-653	VMAX10K ESA BASE LIC E=IC	\$0.00	EN-S	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-660	VMAX10K BASE SW II PKG BASE NEW LIC=IC	\$44,150.00	EN-S	36%	\$28,256.00	\$8,830.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-678	ESA FOR 40K BASE NEW LICENSE=IC	\$7,200.00	EN-S	36%	\$4,608.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-824	VMAX10K ESA BASE AP LIC=IC	\$0.00	EN-S	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-964	RP/EX FOR VMAX10K RAW BASE LIC=IC	\$1,000.00	EN-S	36%	\$640.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-999	APPSYNC 10K SW Suite Base=IC	\$21,860.00	EN-S	36%	\$13,990.40	\$4,372.00	\$3,934.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-000	APPSYNC VMAX20K BASE =IC	\$19,240.00	EN-S	36%	\$12,313.60	\$3,848.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-001	APPSYNC VMAX40K BASE =IC	\$19,240.00	EN-S	36%	\$12,313.60	\$3,848.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-002	APPSYNC 10K BASE =IC	\$12,510.00	EN-S	36%	\$8,006.40	\$2,502.00	\$2,251.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-030	VMAX20K FAST VP BASE REG NEW LIC=IC	\$16,928.00	EN-S	36%	\$10,833.92	\$3,385.60	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-036	VMAX10K ESA BASE NEW LIC MP ONLY WW=IC	\$0.00	EN-S	36%	\$0.00	\$1,008.00	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-098	VMS VMAX10K BASE=IC	\$0.00	EN-S	36%	\$0.00	\$6,302.00	\$5,671.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-099	VMS VMAX40K BASE=IC	\$0.00	EN-S	36%	\$0.00	\$5,374.00	\$4,846.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-264	VIPIR SRM 10K BASE =IC	\$24,700.00	EN-S	36%	\$15,808.00	\$4,940.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-265	VIPIR SRM 20K BASE =IC	\$21,060.00	EN-S	36%	\$13,478.40	\$4,212.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-266	VIPIR SRM 40K BASE =IC	\$21,060.00	EN-S	36%	\$13,478.40	\$4,212.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-031	ESA FOR VMAX 40K SATA 251-400TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$21.00	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-032	ESA FOR VMAX 40K SATA 401-600TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-033	ESA FOR VMAX 40K SATA 601-1000TB MPO=CB	\$0.00	EN-S	36%	\$0.00	\$15.00	\$13.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-034	ESA FOR VMAX 40K SATA 1001TB+ MPO=CB	\$0.00	EN-S	36%	\$0.00	\$13.00	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-378	VS VMAX 40K 1-14TB S=CB	\$0.00	EN-S	36%	\$0.00	\$284.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-379	VS VMAX 40K 15-25TB S=CB	\$0.00	EN-S	36%	\$0.00	\$284.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-380	VS VMAX 40K 26-40TB S=CB	\$0.00	EN-S	36%	\$0.00	\$268.00	\$241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-381	VS VMAX 40K 41-60TB S=CB	\$1,310.00	EN-S	36%	\$838.40	\$262.00	\$235.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-382	VS VMAX 40K 61-100TB S=CB	\$1,280.00	EN-S	36%	\$819.20	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-383	VS VMAX 40K 151-250TB S=CB	\$1,250.00	EN-S	36%	\$800.00	\$248.00	\$222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-384	VS VMAX 40K 151-250TB S=CB	\$1,250.00	EN-S	36%	\$793.60	\$248.00	\$222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-385	VS VMAX 40K 251-400TB S=CB	\$1,030.00	EN-S	36%	\$659.20	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-386	VS VMAX 40K 401-600TB S=CB	\$850.00	EN-S	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-387	VS VMAX 40K 601-1PB S=CB	\$760.00	EN-S	36%	\$499.20	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-388	VS VMAX 40K 1001TB+ S=CB	\$760.00	EN-S	36%	\$486.40	\$152.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-389	VS VMAX 40K 1-14TB NS=CB	\$2,840.00	EN-S	36%	\$1,817.60	\$568.00	\$511.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-390	VS VMAX 40K 15-25TB NS=CB	\$2,760.00	EN-S	36%	\$1,766.40	\$552.00	\$496.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-391	VS VMAX 40K 26-40TB NS=CB	\$2,680.00	EN-S	36%	\$1,715.20	\$524.00	\$482.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-392	VS VMAX 40K 41-60TB NS=CB	\$2,620.00	EN-S	36%	\$1,676.00	\$510.00	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-393	VS VMAX 40K 61-100TB NS=CB	\$2,550.00	EN-S	36%	\$1,632.00	\$500.00	\$459.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-394	VS VMAX 40K 101-150TB NS=CB	\$2,500.00	EN-S	36%	\$1,600.00	\$496.00	\$446.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-395	VS VMAX 40K 151-250TB NS=CB	\$2,480.00	EN-S	36%	\$1,587.20	\$490.00	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-396	VS VMAX 40K 251-400TB NS=CB	\$2,050.00	EN-S	36%	\$1,312.00	\$410.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-397	VS VMAX 40K 401-600TB NS=CB	\$1,690.00	EN-S	36%	\$1,081.60	\$338.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-398	VS VMAX 40K 601-1PB NS=CB	\$1,550.00	EN-S	36%	\$992.00	\$310.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-399	VS VMAX 40K 1001TB+ NS=CB	\$1,520.00	EN-S	36%	\$972.80	\$304.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-400	VS VMAX 10K CAPACITY=CB	\$0.00	EN-S	36%	\$0.00	\$367.40	\$330.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-432	VS VMAX 10K VIPIRC LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-433	VS VMAX 40K VIPIRC LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-593	VMAX 20K UNISPHERE360 BASE NEW=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-594	VMAX 10K UNISPHERE360 BASE NEW=IC	\$55,000.00	EN-S	36%	\$35,200.00	\$11,000.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-606	VMAX 40K UNISPHERE360 BASE NEW=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-719	VIPIR SRM 10K 1TB =CB	\$1,440.00	EN-S	36%	\$921.60	\$288.00	\$259.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-720	VIPIR SRM 20K 1-14TB S =CB	\$2,640.00	EN-S	36%	\$1,689.60	\$528.00	\$475.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-721	VIPIR SRM 20K 15-25TB S =CB	\$2,470.00	EN-S	36%	\$1,580.80	\$494.00	\$444.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-722	VIPIR SRM 20K 26-40TB S =CB	\$2,210.00	EN-S	36%	\$1,414.40	\$442.00	\$397.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-723	VIPIR SRM 20K 41-60TB S =CB	\$1,900.00	EN-S	36%	\$1,216.00	\$320.00	\$292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-724	VIPIR SRM 20K 61-100TB S =CB	\$1,630.00	EN-S	36%	\$1,043.20	\$326.00	\$293.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-725	VIPIR SRM 20K 101-150TB S =CB	\$1,450.00	EN-S	36%	\$928.00	\$290.00	\$261.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-726	VIPIR SRM 20K 151-250TB S =CB	\$1,020.00	EN-S	36%	\$659.20	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-727	VIPIR SRM 20K 251-400TB S =CB	\$1,030.00	EN-S	36%	\$667.60	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-728	VIPIR SRM 20K 401-600TB S =CB	\$700.00	EN-S	36%	\$448.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-729	VIPIR SRM 20K 601-1PB S =CB	\$600.00	EN-S	36%	\$384.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-730	VIPIR SRM 20K 1001TB+ S =CB	\$600.00	EN-S	36%	\$384.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-731	VIPIR SRM 20K 1-14TB =CB	\$5,270.00	EN-S	36%	\$3,372.80	\$1,054.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-732	VIPIR SRM 20K 15-25TB =CB	\$4,930.00	EN-S	36%	\$3,155.20	\$986.00	\$887.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-733	VIPIR SRM 20K 26-40TB =CB	\$4,410.00	EN-S	36%	\$2,822.00	\$870.00	\$793.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-734	VIPIR SRM 20K 41-60TB =CB	\$3,800.00	EN-S	36%	\$2,432.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-735	VIPIR SRM 20K 61-100TB =CB	\$3,240.00	EN-S	36%	\$2,073.60	\$648.00	\$5						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-110-745	VIPR SRM 40K 41-60TB S =CB	\$1,030.00	EN-S	36%	\$659.20	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-746	VIPR SRM 40K 61-100TB S =CB	\$1,000.00	EN-S	36%	\$640.00	\$200.00	\$190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-747	VIPR SRM 40K 101-150TB S =CB	\$980.00	EN-S	36%	\$627.20	\$196.00	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-748	VIPR SRM 40K 151-250TB S =CB	\$970.00	EN-S	36%	\$620.00	\$194.00	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-749	VIPR SRM 40K 251-400TB S =CB	\$810.00	EN-S	36%	\$518.40	\$162.00	\$145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-750	VIPR SRM 40K 401-600TB S =CB	\$660.00	EN-S	36%	\$422.40	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-751	VIPR SRM 40K 601-1PB S =CB	\$610.00	EN-S	36%	\$390.40	\$122.00	\$109.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-752	VIPR SRM 40K 1001TB+ S =CB	\$600.00	EN-S	36%	\$384.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-753	VIPR SRM 40K 1-14TB =CB	\$2,230.00	EN-S	36%	\$1,427.20	\$446.00	\$401.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-754	VIPR SRM 40K 15-25TB =CB	\$2,170.00	EN-S	36%	\$1,386.80	\$434.00	\$390.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-755	VIPR SRM 40K 26-40TB =CB	\$2,100.00	EN-S	36%	\$1,344.00	\$420.00	\$378.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-756	VIPR SRM 40K 41-60TB =CB	\$2,050.00	EN-S	36%	\$1,312.00	\$410.00	\$369.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-757	VIPR SRM 40K 61-100TB =CB	\$2,000.00	EN-S	36%	\$1,280.00	\$400.00	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-758	VIPR SRM 40K 101-150TB =CB	\$1,960.00	EN-S	36%	\$1,254.40	\$392.00	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-759	VIPR SRM 40K 151-250TB =CB	\$1,940.00	EN-S	36%	\$1,241.60	\$388.00	\$349.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-760	VIPR SRM 40K 251-400TB =CB	\$1,610.00	EN-S	36%	\$1,030.40	\$322.00	\$289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-761	VIPR SRM 40K 401-600TB =CB	\$1,320.00	EN-S	36%	\$844.80	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-762	VIPR SRM 40K 601-1PB =CB	\$1,220.00	EN-S	36%	\$780.80	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-763	VIPR SRM 40K 1001TB =CB	\$1,190.00	EN-S	36%	\$761.60	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-781	VIPR SRM LIC ENABLE VMAX =IA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-596	ESA FOR VMAX BASE NEW LIC 40K MPO=IC	\$5,040.00	EN-S	36%	\$3,225.60	\$1,008.00	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-530	VMAX 10K ADV SW SUITE BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$11,509.00	\$10,358.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-531	VMAX 10K ADV SW SUITE UPG	\$0.00	EN-S	36%	\$0.00	\$727.20	\$656.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-535	VMAX 10K ENGINUITY BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-536	VMAX 10K ENGINUITY CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-666	VMAX 10K OR-DM BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$4,612.00	\$4,150.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-000-669	VMAX 10K OR-DM CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-000	SYMM MGMT SUITE VMAX 20K BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$2,281.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-001	SYMM MGMT SUITE VMAX 20K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-004	SYMM PACK ENH VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$4,626.00	\$4,163.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-005	SYMM PACK ENH VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-013	OR-DM VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,736.80	\$3,363.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-014	OR-DM VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-023	FAST VMAX 20K REG BASE CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-025	FAST VMAX 20K REG BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,385.60	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-026	FAST VP VMAX 20K REG CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-027	FAST VP VMAX 20K REG BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,385.60	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-031	OPTIMIZER VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-032	OPTIMIZER VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-035	ATSM VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-036	ATSM VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-039	TSM VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-040	TSM VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-043	FAST SUITE VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,765.80	\$2,489.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-044	FAST SUITE VMAX 20K BASE CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-047	FAST VMAX 20K ADD ON BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,765.80	\$2,489.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-048	FAST VMAX 20K ADD ON CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-051	ADV FAST SUITE VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,678.80	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-052	ADV FAST SUITE VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-055	FAST VP VMAX 20K ADD ON BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$912.40	\$821.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-056	FAST VP VMAX 20K ADD ON CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-059	ADV FAST VMAX 20K ADD ON BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$3,678.80	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-060	ADV FAST VMAX 20K ADD ON CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-063	DCP VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-064	DCP VMAX 20K CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-067	SPC VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-068	SPC VMAX 20K CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-071	RMT SYNC 20K PROT-SRDFS CMPPEER-BASE	\$0.00	EN-S	36%	\$0.00	\$4,152.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-074	RMT SYNC 20K PROT-SRDFS CMPPEER-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-075	RMT SYNC 20K PROT-SRDFS CMPPEER-BASE REG	\$0.00	EN-S	36%	\$0.00	\$4,424.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-076	RMT SYNC 20K PROT-SRDFS CMPPEER-UPG REG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-077	RMT SYNC 20K-OPT OUT-SRDFS CMPPEER-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-078	RMT SYNC 20K-OPT OUT-SRDFS CMPPEER-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-079	RMT SYNC 20K-ADD ON-SRDFS CMPPEER-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-082	RMT SYNC 20K-ADD ON-SRDFS CMPPEER-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-083	RMT SYNC 20K-ADDOPTOUT-SRDFS-CMPPEER-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-084	RMT SYNC 20K-ADDOPT OUT-SRDFS-CMPPEER-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-085	RMT ASYNC 20K PROT-SRDF A CMPEXT-BASE	\$0.00	EN-S	36%	\$0.00	\$4,152.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-088	RMT ASYNC 20K PROT-SRDF A CMPEXT-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-089	RMT ASYNC 20K PROT-SRDF A CMPEXT-BASE REG	\$0.00	EN-S	36%	\$0.00	\$4,424.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-090	RMT ASYNC 20K PROT-SRDF A CMPEXT-UPG REG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-091	RMT ASYNC 20K-OPT OUT-SRDF A CMPEXT-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-092	RMT ASYNC 20K-OPT OUT-SRDF A CMPEXT-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-093	RMT ASYNC 20K-ADD ON-SRDF A CMPEXT-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-096	RMT ASYNC 20K-ADD ON-SRDF A CMPEXT-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-097	RMT ASYNC 20K-ADDOPTOUT-SRDF A CMPEXTBASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-098	RMT ASYNC 20K-ADDOPTOUT-SRDF A CMPEXT-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-099	SRDF-STAR VMAX 20K BASE NEW LICENSE	\$0.00											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	457-001-107	LCL REP 20K PROT-TFCLONECNFLASH-BASE	\$0.00	EN-S	36%	\$0.00	\$4,273.60	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-110	LCL REP 20K PROT-TFCLONECNFLASH-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-111	LCL REP 20K PROT-TFCLONECNFLASH-BASE REG	\$0.00	EN-S	36%	\$0.00	\$2,778.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-112	LCL REP 20K PROT-TFCLONECNFLASH-UPG REG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-113	LCL REP 20K-PTOUT-TFCLONECNFLASH-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-114	LCL REP 20K-PTOUT-TFCLONECNFLASH-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-115	LCL REP 20K-ADD ON-TFCLONECNFLASH-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-117	LCL REP 20K-ADD ON-TFCLONECNFLASH-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-118	LCL REP 20K-ADDOPTOUTTFCLONECNFLASH-BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-119	LCL REP 20K-ADDOPTOUTTFCLONECNFLASH-UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-120	TF-SNAP VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$4,070.00	\$3,663.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-123	TF-SNAP VMAX 20K BASE CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-124	TF-SNAP VMAX 20K BASE REGISTERED NEW LIC	\$0.00	EN-S	36%	\$0.00	\$2,646.00	\$2,381.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-125	TF-SNAP VMAX 20K REGISTERED CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-126	TF-SNAP VMAX 20K OPT OUT BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-127	TF-SNAP VMAX 20K OPT OUT CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-128	TF-SNAP VMAX 20K ADD ON BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-130	TF-SNAP VMAX 20K ADD CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-131	TF-SNAP VMAX 20K ADD OPT OUT NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-132	TF-SNAP VMAX 20K ADD OPT OUT CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-139	ENGINUITY VMAX 20K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$727.20	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-140	ENGINUITY VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-143	ATSM VMAX 20K BASE NEW LIC FOR REG FAST	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-144	ATSM VMAX 20K CAP UPG FOR REG FAST LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-228	VMAX 10K ADV SRDF SUITE REG CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-229	VMAX 10K ADV SRDF SUITE REG BASE NEW	\$0.00	EN-S	36%	\$0.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-230	VMAX 10K ADV SRDF SUITE CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-001-231	VMAX 10K ADV SRDF SUITE BASE NEW	\$0.00	EN-S	36%	\$0.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-001	ADV SRDF REP SUITE 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,274.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-002	ADV SRDF REP SUITE 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-006	ADV SRDF REP SUITE 20K REG CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-007	ADV SRDF REP SUITE 20K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$1,964.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-009	ADV SRDF REP SUITE 20K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-011	ENGINUITY FOR VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$727.20	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-012	ENGINUITY FOR VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-015	FAST TIERING SUITE 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,678.80	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-016	FAST TIERING SUITE 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-020	FAST TIERING REG 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,385.60	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-021	FAST TIERING REG 20K UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-023	OR-DM VMAX 20K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$4,150.80	\$3,735.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-024	OR-DM VMAX 20K REG CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-026	OR-DM VMAX 40K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,981.60	\$3,583.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-027	OR-DM VMAX 40K REG CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-033	SRDF REP SUITE VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$4,152.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-034	SRDF REP SUITE VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-038	SRDF REP SUITE VMAX 20K CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-039	SRDF REP SUITE VMAX 20K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$4,424.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-040	SRDF REP SUITE VMAX 20K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-042	SRDF REP SUITE VMAX 20K REG CACHE OPTOUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-043	SYMM MGMT SUITE VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,281.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-044	SYMM MGMT SUITE VMAX 20K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-047	TIMEFINDER SUITE VMAX 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$4,273.60	\$3,846.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-048	TIMEFINDER SUITE VMAX 20K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-052	TIMEFINDER SUITE VMAX 20K CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-053	TIMEFINDER SUITE VMAX 20K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$2,778.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-054	TIMEFINDER SUITE VMAX 20K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-002-056	TIMEFINDER SUITE VMAX 20K REG OPTOUT LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-760	VMAX 10K FAST VP BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$3,678.80	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-761	VMAX 10K FAST VP CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-773	VMAX 10K BASE SW SUITE BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$8,830.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-774	VMAX 10K BASE SW SUITE CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-777	VMAX 10K TF-SNAP CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-796	AFS Q2 FAST COMBO VMAX 40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-823	VMAX 10K SRDF-A BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-824	VMAX 10K SRDF-A BASE REGISTERED NEW LIC	\$0.00	EN-S	36%	\$0.00	\$4,424.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-825	VMAX 10K SRDF-A CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-826	VMAX 10K SRDF-A CAP UPG REGISTERED LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-830	VMAX 10K SRDF-S BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-831	VMAX 10K SRDF-S BASE REGISTERED NEW LIC	\$0.00	EN-S	36%	\$0.00	\$4,424.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-832	VMAX 10K SRDF-S CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-833	VMAX 10K SRDF-S CAP UPG REGISTERED LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-880	VMAX 10K SPA 2.2 CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-901	SYMM MGMT Q2 FAST COMBO VMAX 40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-903	ENGINUITY FOR VMAX 40K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$727.20	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-904	ENGINUITY FOR VMAX 40K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	457-100-923	FAST SUITE FOR VMAX 40K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,678.80	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-924	FAST SUITE FOR VMAX 40K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-928	FAST SUITE FOR VMAX 40K REG BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,385.60	\$3,047.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-929	FAST SUITE FOR VMAX 40K REG UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-931	SRDF REP SUITE FOR VMAX 40K BASE LIC	\$0.00	EN-S	36%	\$0.00	\$4,152.00	\$3,736.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-932	SRDF REP SUITE FOR VMAX 40K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-936	SRDF REP SUITE FOR VMAX 40K CACHE OPTOUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-937	SRDF REP SUITE FOR VMAX 40K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$4,424.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-938	SRDF REP SUITE FOR VMAX 40K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-940	SRDF REP SUITE FOR 40K REG CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-941	ADV SRDF REP SUITE VMAX 40K BASE LIC	\$0.00	EN-S	36%	\$0.00	\$3,274.00	\$2,946.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-942	ADV SRDF REP SUITE VMAX 40K CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-946	ADV SRDF REP SUITE 40K CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-947	ADV SRDF REP SUITE 40K REG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$1,964.00	\$1,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-948	ADV SRDF REP SUITE 40K REG UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-950	ADV SRDF REP SUITE 40K REG CACHE OPT OUT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-956	FEDERATED TIERED STORAGE BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-957	OR-DM VMAX 40K BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$3,736.80	\$3,363.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-958	OR-DM VMAX 40K CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-976	VMAX 10K ENGINUITY BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$727.20	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-977	VMAX 10K ENGINUITY CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-984	VMAX 10K SYMM MGT SUITE NEW	\$0.00	EN-S	36%	\$0.00	\$2,281.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-985	VMAX 10K SYMM MGT SUITE UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-988	VMAX 10K TIMEFINDER REG NEW	\$0.00	EN-S	36%	\$0.00	\$2,778.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-989	VMAX 10K TIMEFINDER REG CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-990	VMAX 10K FAST VP SL NEW	\$0.00	EN-S	36%	\$0.00	\$3,678.80	\$3,310.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-991	VMAX 10K FAST VP SL CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-992	VMAX 10K FAST VP SL REG NEW	\$0.00	EN-S	36%	\$0.00	\$4,514.00	\$4,062.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-993	VMAX 10K FAST VP SL REG CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-994	VMAX 10K SRDF-STAR BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-995	VMAX 10K SRDF-STAR CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-996	VMAX 10K SRDF-STAR REG BASE NEW LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-997	VMAX 10K SRDF-STAR REG CAP UPG LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-028	VMAX 10K BAS SRDF SUITE REG CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-029	VMAX 10K BAS SRDF SUITE REG BASE NEW	\$0.00	EN-S	36%	\$0.00	\$4,424.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-030	VMAX 10K BAS SRDF SUITE CAP UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-031	VMAX 10K BAS SRDF SUITE BASE NEW	\$0.00	EN-S	36%	\$0.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-051	VMAX 10K ENGINUITY SUITE BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$727.20	\$565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-052	VMAX 10K ENGINUITY SUITE CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-059	VMAX 10K ADV SW SUITE II BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$11,509.00	\$10,358.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-060	VMAX 10K ADV SW SUITE II UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-063	VMAX 10K BASE SW SUITE II BASE NEW LIC	\$0.00	EN-S	36%	\$0.00	\$8,830.00	\$7,947.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-064	VMAX 10K BASE SW SUITE II CAP UPG LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-067	VMAX 10K SYMM MGT SUITE II NEW	\$0.00	EN-S	36%	\$0.00	\$2,281.00	\$2,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-068	VMAX 10K SYMM MGT SUITE II UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-079	VMAX 10K OR-DM BASE REGISTERED NEW LIC	\$0.00	EN-S	36%	\$0.00	\$3,982.00	\$3,583.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-081	VMAX 10K OR-DM CAP UPG REGISTERED LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-148	RP/EX LOC BASE FOR VMAX20 =CA	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-149	RP/EX LOC REG CAP UG FOR VMAX20 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-150	RP/EX REM BASE FOR VMAX20 =CA	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-151	RP/EX REM REG CAP UG FOR VMAX20 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-152	RP/EX LOC BASE FOR VMAX40=CA	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-153	RP/EX LOC REG CAP UG FOR VMAX40 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-154	RP/EX REM BASE FOR VMAX40 =CA	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-155	RP/EX REM REG CAP UG FOR VMAX40 =CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-155	RP/EX BASE LOC FOR VMAX10 =CA	\$0.00	EN-S	36%	\$0.00	\$5,400.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-157	RP/EX BASE REM FOR VMAX10 =CA	\$0.00	EN-S	36%	\$0.00	\$5,400.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-158	RP/EX RAW BASE VMAX10 = CB	\$0.00	EN-S	36%	\$0.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-159	RP/EX RAW CAP UG VMAX10 = CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-190	VG10 Application Protection=IA	\$0.00	EN-S	36%	\$0.00	\$4,853.00	\$4,367.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-191	VG50 Application Protection=IA	\$0.00	EN-S	36%	\$0.00	\$6,794.00	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-298	VMAX 10K SRDF-A BASE NEW ADD ON=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-299	VMAX 10K SRDF-A REG BASE NEW ADD ON=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-300	VMAX 10K SRDF-S BASE NEW ADD ON=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-301	VMAX 10K SRDF-S REG BASE NEW ADD ON=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-306	Application Protection Suite for VG50=IA	\$0.00	EN-S	36%	\$0.00	\$6,794.00	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-311	VMAX10K FILE BLOC UNISPHERE BASE=CB	\$0.00	EN-S	36%	\$0.00	\$2,714.00	\$2,442.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-312	VMAX10K FILE BLOC UNISPHERE UPG=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-319	VMAX10K FILE BLOC LOCAL UNL BASE=CB	\$0.00	EN-S	36%	\$0.00	\$78,578.00	\$70,720.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-322	VMAX10K FILE BLOC LOCAL REG BASE=CA	\$0.00	EN-S	36%	\$0.00	\$2,778.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-323	VMAX10K FILE BLOC LOCAL REG UPG=CA	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-325	VMAX10K FILE BLOC ADV SW BASE=CB	\$0.00	EN-S	36%	\$0.00	\$16,112.00	\$14,500.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-326	VMAX10K FILE BLOC ADV SW UPL BASE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-328	VMAX10K FILE BLOC REMOTE BASE=CB	\$0.00	EN-S	36%	\$0.00	\$81,328.00	\$73,195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-331	VMAX10K FILE BLOC REMOTE REG BASE=CB	\$0.00	EN-S	36%	\$0.00									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	457-101-379	SRMSUITE 20K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$4,212.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-380	SRMSUITE 20K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-381	SRMSUITE 40K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$4,212.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-382	SRMSUITE 40K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-404	SRMSUITE UPG 10K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$1,282.00	\$1,153.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-405	SRMSUITE UPG 20K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$1,092.00	\$982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-406	SRMSUITE UPG 40K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$1,092.00	\$982.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-644	APPSYNC 10K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$2,502.00	\$2,251.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-645	APPSYNC 20K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,848.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-646	APPSYNC 40K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$3,848.00	\$3,463.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-648	APPSYNC 10K CAP UPG BASE=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-649	APPSYNC 20K CAP UPG BASE=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-650	APPSYNC 40K CAP UPG BASE=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-697	ADV SW SUITE VMAX 40K BASE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$9,108.00	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-698	ADV SW SUITE VMAX 40K UPG LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-701	ADV SW SUITE VMAX 20K BASE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$9,108.00	\$8,197.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-702	ADV SW SUITE VMAX 20K UPG LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-841	APPSYNC 10K SW Suite Base=IC	\$0.00	EN-S	36%	\$0.00	\$4,372.00	\$3,934.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-842	APPSYNC 10K SW Suite UPG Base=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-891	ESA FOR 10K BASE NEW LICENSE AP=CB	\$0.00	EN-S	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-892	ESA FOR 10K CAPACITY UPG LICENSE AP=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-893	ESA FOR 10K BASE NEW LICENSE WW=CB	\$0.00	EN-S	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-894	ESA FOR 10K CAPACITY UPG LICENSE WW=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-895	ESA FOR 20K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-896	ESA FOR 20K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-897	ESA FOR 40K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-898	ESA FOR 40K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-005	ESA VMAX BASE NEW LIC 10K WW MP ONLY=IC	\$0.00	EN-S	36%	\$0.00	\$1,008.00	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-006	ESA FOR VMAX BASE NEW LIC 40K MPO=IC	\$0.00	EN-S	36%	\$0.00	\$1,008.00	\$907.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-030	ESA VMAX CAP UPG LIC 10K WW MPO=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-031	ESA FOR VMAX CAP UPG LIC 40K MPO=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-116	VS VMAX 40K BASE=IC	\$0.00	EN-S	36%	\$0.00	\$5,374.00	\$4,836.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-117	VS VMAX 40K UPG=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-160	VS VMAX 10K UPG=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-643	VIPR SRM 10K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$4,940.00	\$4,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-644	VIPR SRM 10K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-645	VIPR SRM 20K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$4,212.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-646	VIPR SRM 20K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-647	VIPR SRM 40K BASE =IC	\$0.00	EN-S	36%	\$0.00	\$4,212.00	\$3,790.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-648	VIPR SRM 40K CAP UPG =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-052	VMAX10K OR-DW PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-053	VMAX10K TIMEFINDER PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-058	VMAX10K FAST VP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-072	VMAX10K SRDF-A PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-064	VMAX10K SRDF-S PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-089	VMAX10K SRDF-STAR PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-094	VMAX10K BASE SW PKG BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-095	VMAX10K ADV SW PKG BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-096	VMAX10K ADV FAST PKG BASE NEW AP LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-097	VMAX10K ENGINTY PKG BASE NEW LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-098	VMAX10K ENGINUITY PKG BASE AP LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-099	VMAX10K BASIC SRDF PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-100	VMAX10K BASIC SRDF PKG BASE AP LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-102	VMAX10K ADV SRDF PKG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-103	VMAX10K SYMM MANAGEMENT II PACKAGE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-118	VG10 Application Protection=IA	\$0.00	EN-S	36%	\$0.00	\$4,853.00	\$4,367.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-119	VG50 Application Protection=IA	\$33,970.00	EN-S	36%	\$21,740.80	\$6,794.00	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-120	VG50 Application Protection 10K Suite=IA	\$33,970.00	EN-S	36%	\$21,740.80	\$6,794.00	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-157	RPEX REM VMAX40K PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-250	VMAX40K ENGINUITY PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-252	VMAX10K SYMM MANAGEMENT PACKAGE AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-271	VMAX40K OR-DW PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-278	VMAX40K ADV SW PKG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-279	VMAX40K ADV SRDF REPLICATION PKG (STAR)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-281	VMAX40K SRDF REPLICATION PKG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-283	VMAX40K SYMM MGMT PKG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-284	VMAX40K FAST TIERING PKG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-286	VMAX40K TIMEFINDER REPLICATION PKG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-312	VMAX10K ADV SRDF PACKAGE (STAR)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-334	VMAX10K BASIC SRDF PKG REG BASE LIC=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-335	VMAX10K BASIC SRDF PKG REG BASE AP=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-352	VMAX20K FAST VP PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-353	VMAX20K OPTIMIZER PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-356	VMAX10K SRDF-A PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-357	VMAX10K SRDF-S PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-358	VMAX10K SRDF-STAR PRODUCT AP	\$0.00	EN-S	36%	\$0.00	\$0.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	458-001-085	ESA FOR 40K SATA 1001TB+=CB	\$95.00	EN-S	36%	\$60.80	\$19.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-119	VMAX40K ENGINUITY CAPACITY	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-123	VMAX10K FILE BLK UN+GATA CAP 1TB=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-168	VMAX10K ESA MGMT PACK ONLY WW PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-169	VMAX10K ESA MGMT PACK ONLY AP PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-170	VMAX10K ESA AP PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-203	VMAX10K ENGINUITY PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-303	VG50 Application Protection 10K Suite=IA	\$33,970.00	EN-S	36%	\$21,740.80	\$6,794.00	\$6,114.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-312	VMAX10K UNISPHERE360 PRODUCT=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-312	VMAX20K UNISPHERE360 PRODUCT=IC	\$55,000.00	EN-S	36%	\$35,200.00	\$11,000.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-313	VMAX40K UNISPHERE360 PRODUCT=IC	\$55,000.00	EN-S	36%	\$35,200.00	\$11,000.00	\$9,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-494	AFS FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-494	SYMM MGMT FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-496	SRMSUITE FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-497	SRDF FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-498	TF FAST COMBO VMAX V1/20K/40K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-499	SRMSUITE FAST COMBO VMAX10K =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-500	SRMSUITE FAST COMBO VMAX10K CN =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-501	VMAX10K FAST AND SYMM MGMT PROMO =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-502	VMAX10K FAST AND SYMM MGMT PROMO AP =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-502	VMAX 10K SRDF FAST COMBO =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-504	VMAX 10K TF FAST COMBO =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-505	VMAX 10K SRDF FAST COMBO AP =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-506	VMAX 10K TF FAST COMBO AP =IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-759	ESA FOR VMAX 40K MPO PRODUCT	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1MSUBASE	AUTOSWAP 20K FOR MF BASE-3MSU	\$86,800.00	EN-S	36%	\$55,552.00	\$17,360.00	\$15,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1MSU-M00	AUTOSWAP 20K FOR MF 4-45 MSU	\$190.00	EN-S	36%	\$121.60	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1MSU-M01	AUTOSWAP 20K FOR MF 46-175MSU	\$120.00	EN-S	36%	\$76.80	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1MSU-M02	AUTOSWAP 20K MF 176-315 MSU	\$90.00	EN-S	36%	\$57.60	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1MSU-M03	AUTOSWAP 20K MF 316-575 MSU	\$70.00	EN-S	36%	\$44.80	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1MSU-M04	AUTOSWAP 20K MF 576-975 MSU	\$50.00	EN-S	36%	\$32.00	\$10.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1MSU-M05	AUTOSWAP 20K MF 976-1975 MSU	\$35.00	EN-S	36%	\$22.40	\$7.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1MSU-M06	AUTOSWAP 20K MF 1976-1975 MSU	\$18.00	EN-S	36%	\$11.52	\$3.60	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1MSU-M07	AUTOSWAP 20K MF 1976 & UP MSU	\$4.00	EN-S	36%	\$2.56	\$0.80	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1MSU-UPG	AUTOSWAP 20K FOR MF UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS1ZVMBASE	AUTOSWAP 20K FOR ZVM BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2MSUBASE	AUTOSWAP 40K FOR MF BASE-3MSU	\$86,800.00	EN-S	36%	\$55,552.00	\$17,360.00	\$15,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2MSU-M00	AUTOSWAP 40K FOR MF 4-45 MSU	\$190.00	EN-S	36%	\$121.60	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2MSU-M01	AUTOSWAP 40K FOR MF 46-175MSU	\$120.00	EN-S	36%	\$76.80	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2MSU-M02	AUTOSWAP 40K MF 176-315 MSU	\$90.00	EN-S	36%	\$57.60	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2MSU-M03	AUTOSWAP 40K MF 316-575 MSU	\$70.00	EN-S	36%	\$44.80	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2MSU-M04	AUTOSWAP 40K MF 576-975 MSU	\$50.00	EN-S	36%	\$32.00	\$10.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2MSU-M05	AUTOSWAP 40K MF 976-1975 MSU	\$35.00	EN-S	36%	\$22.40	\$7.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2MSU-M06	AUTOSWAP 40K MF 1976-1975 MSU	\$18.00	EN-S	36%	\$11.52	\$3.60	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2MSU-M07	AUTOSWAP 40K MF 1976 & UP MSU	\$4.00	EN-S	36%	\$2.56	\$0.80	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2MSU-UPG	AUTOSWAP 40K FOR MF UPG	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUTOS2ZVMBASE	AUTOSWAP 40K FOR ZVM BASE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-CC-1TBC	VMAX 10K IONIX CTRLCTR PKG NON-SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$280.00	\$252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-CC-1TBN	VMAX 10K IONIX CTRLCTR PKG SATA 1TB	\$0.00	EN-S	36%	\$0.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BA-CC-BASE	VMAX 10K IONIX CTRLCTR PKG BASE LIC	\$0.00	EN-S	36%	\$0.00	\$2,750.00	\$2,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-LS	CC / PROSPHERE CAP UPG LIC SOLUTION	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-LS-CAP	CC / PROSPHERE CAP LIC SOLUTION	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R01	CMPEXT REG 20K 1TB (0-14TB)	\$3,400.00	EN-S	36%	\$2,176.00	\$680.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R02	CMPEXT REG 20K 1TB (15-25TB)	\$3,200.00	EN-S	36%	\$2,048.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R03	CMPEXT REG 20K 1TB (26-40TB)	\$2,810.00	EN-S	36%	\$1,798.40	\$562.00	\$505.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R04	CMPEXT REG 20K 1TB (41-60TB)	\$2,620.00	EN-S	36%	\$1,676.80	\$524.00	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R05	CMPEXT REG 20K 1TB (61-100TB)	\$2,510.00	EN-S	36%	\$1,606.40	\$452.00	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R06	CMPEXT REG 20K 1TB (101-150TB)	\$2,260.00	EN-S	36%	\$1,446.40	\$406.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R07	CMPEXT REG 20K 1TB (151-250TB)	\$2,020.00	EN-S	36%	\$1,292.80	\$350.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R08	CMPEXT REG 20K 1TB (251-400TB)	\$1,750.00	EN-S	36%	\$1,120.00	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R09	CMPEXT REG 20K 1TB (401-600TB)	\$1,530.00	EN-S	36%	\$979.20	\$266.00	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R10	CMPEXT REG 20K 1TB (601-1000TB)	\$1,330.00	EN-S	36%	\$851.20	\$232.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1R11	CMPEXT REG 20K1TB(1001TB or greater)	\$1,160.00	EN-S	36%	\$742.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1RBASE	CMPEXT REG 20K BASE LICENSE	\$18,215.00	EN-S	36%	\$11,657.00	\$3,643.00	\$3,278.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-1RUPG	CMPEXT REG 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2BASE	CMPEXT 40K BASE LICENSE	\$15,180.00	EN-S	36%	\$9,715.20	\$3,036.00	\$2,732.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2C01	CMPEXT 40K 1TB (0-14TB)	\$3,200.00	EN-S	36%	\$2,048.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2C02	CMPEXT 40K 1TB (15-25TB)	\$3,200.00	EN-S	36%	\$2,048.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2C03	CMPEXT 40K 1TB (26-40TB)	\$2,810.00	EN-S	36%	\$1,798.40	\$562.00	\$505.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2C04	CMPEXT 40K 1TB (41-60TB)	\$2,620.00	EN-S	36%	\$1,676.80	\$524.00	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2C05	CMPEXT 40K 1TB (61-100TB)	\$2,510.00	EN-S	36%	\$1,606.40	\$452.00	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2C06	CMPEXT 40K 1TB (101-150TB)	\$2,260.00	EN-S	36%	\$1,446.40	\$406.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2C07	CMPEXT 40K 1TB (151-250TB)	\$2,020.00	EN-S	36%	\$1,292.80	\$350.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2C08	CMPEXT 40K 1TB													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	CMPEXT-2N07	CMPEXT 40K 1TB (151-250TB) NLT3	\$1,010.00	EN-S	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2N08	CMPEXT 40K 1TB (251-400TB) NLT3	\$880.00	EN-S	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2N09	CMPEXT 40K 1TB (401-600TB) NLT3	\$760.00	EN-S	36%	\$486.40	\$152.00	\$136.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2N10	CMPEXT 40K 1TB (601-1000TB) NLT3	\$670.00	EN-S	36%	\$428.80	\$114.00	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2N11	CMPEXT 40K1TB(1001TB or greater) NLT3	\$580.00	EN-S	36%	\$371.20	\$94.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2R01	CMPEXT REG 40K 1TB (0-14TB)	\$3,400.00	EN-S	36%	\$2,176.00	\$680.00	\$612.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2R02	CMPEXT REG 40K 1TB (15-25TB)	\$3,200.00	EN-S	36%	\$2,048.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2R03	CMPEXT REG 40K 1TB (26-40TB)	\$2,810.00	EN-S	36%	\$1,798.40	\$562.00	\$505.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2R04	CMPEXT REG 40K 1TB (41-60TB)	\$2,620.00	EN-S	36%	\$1,676.80	\$524.00	\$471.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2R05	CMPEXT REG 40K 1TB (61-100TB)	\$2,510.00	EN-S	36%	\$1,606.40	\$502.00	\$451.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2R06	CMPEXT REG 40K 1TB (101-150TB)	\$2,260.00	EN-S	36%	\$1,446.40	\$452.00	\$406.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2R07	CMPEXT REG 40K 1TB (151-250TB)	\$2,020.00	EN-S	36%	\$1,292.80	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2R08	CMPEXT REG 40K 1TB (251-400TB)	\$1,750.00	EN-S	36%	\$1,120.00	\$350.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2R09	CMPEXT REG 40K 1TB (401-600TB)	\$1,530.00	EN-S	36%	\$979.20	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2R10	CMPEXT REG 40K 1TB (601-1000TB)	\$1,330.00	EN-S	36%	\$851.20	\$266.00	\$238.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2R11	CMPEXT REG 40K1TB(1001TB or greater)	\$1,160.00	EN-S	36%	\$742.40	\$232.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2RBASE	CMPEXT REG 40K BASE LICENSE	\$18,215.00	EN-S	36%	\$11,657.60	\$3,643.00	\$3,278.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2RUPG	CMPEXT REG 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXT-2RUPG	CMPEXT 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21BAS	CMPEXT 20KRMZ BASE LICENSE	\$2,580.00	EN-S	36%	\$1,651.20	\$516.00	\$464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21C01	CMPEXTRM2 20K 1 TB (0-14 TB)	\$550.00	EN-S	36%	\$352.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21C02	CMPEXTRM2 20K 1 TB (15-25 TB)	\$525.00	EN-S	36%	\$336.00	\$105.00	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21C03	CMPEXTRM2 20K 1 TB (26-40 TB)	\$495.00	EN-S	36%	\$316.80	\$99.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21C04	CMPEXTRM2 20K 1 TB (41-60 TB)	\$470.00	EN-S	36%	\$300.80	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21C05	CMPEXTRM2 20K 1 TB (61-100 TB)	\$450.00	EN-S	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21C06	CMPEXTRM2 20K 1 TB (101-150 TB)	\$425.00	EN-S	36%	\$272.00	\$85.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21C07	CMPEXTRM2 20K 1 TB (151-250 TB)	\$405.00	EN-S	36%	\$259.20	\$81.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21C08	CMPEXTRM2 20K 1 TB (251-400 TB)	\$385.00	EN-S	36%	\$246.40	\$77.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21C09	CMPEXTRM2 20K 1 TB (401-600 TB)	\$365.00	EN-S	36%	\$233.60	\$73.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21C10	CMPEXTRM2 20K 1 TB (601-1000 TB)	\$345.00	EN-S	36%	\$220.80	\$69.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21C11	CMPEXTRM2 20K 1 TB (1001 TB OR GREATER)	\$330.00	EN-S	36%	\$211.20	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21N01	CMPEXTRM2 20K 1 TB (0-14TB) NLT3	\$275.00	EN-S	36%	\$175.00	\$55.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21N02	CMPEXTRM2 20K 1 TB (15-25TB) NLT3	\$260.00	EN-S	36%	\$166.40	\$52.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21N03	CMPEXTRM2 20K 1 TB (26-40TB) NLT3	\$250.00	EN-S	36%	\$160.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21N04	CMPEXTRM2 20K 1 TB (41-60TB) NLT3	\$225.00	EN-S	36%	\$150.40	\$47.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21N05	CMPEXTRM2 20K 1 TB (61-100TB) NLT3	\$225.00	EN-S	36%	\$144.00	\$45.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21N06	CMPEXTRM2 20K 1 TB (101-150TB) NLT3	\$215.00	EN-S	36%	\$137.60	\$43.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21N07	CMPEXTRM2 20K 1 TB (151-250TB) NLT3	\$200.00	EN-S	36%	\$128.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21N08	CMPEXTRM2 20K 1 TB (251-400TB) NLT3	\$190.00	EN-S	36%	\$121.60	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21N09	CMPEXTRM2 20K 1 TB (401-600TB) NLT3	\$180.00	EN-S	36%	\$115.20	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21N10	CMPEXTRM2 20K 1 TB (601-1000TB) NLT3	\$165.00	EN-S	36%	\$112.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21N11	CMPEXTRM2 20K 1 TB (1001 TB OR GRTR) NLT3	\$165.00	EN-S	36%	\$105.60	\$33.00	\$29.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21R01	CMPEXTRM2 REG 20K 1 TB (0-14 TB)	\$550.00	EN-S	36%	\$352.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21R02	CMPEXTRM2 REG 20K 1 TB (15-25 TB)	\$525.00	EN-S	36%	\$336.00	\$105.00	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21R03	CMPEXTRM2 REG 20K 1 TB (26-40 TB)	\$495.00	EN-S	36%	\$316.80	\$99.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21R04	CMPEXTRM2 REG 20K 1 TB (41-60 TB)	\$470.00	EN-S	36%	\$300.80	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21R05	CMPEXTRM2 REG 20K 1 TB (61-100 TB)	\$450.00	EN-S	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21R06	CMPEXTRM2 REG 20K 1 TB (101-150 TB)	\$425.00	EN-S	36%	\$272.00	\$85.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21R07	CMPEXTRM2 REG 20K 1 TB (151-250 TB)	\$405.00	EN-S	36%	\$259.20	\$81.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21R08	CMPEXTRM2 REG 20K 1 TB (251-400 TB)	\$385.00	EN-S	36%	\$246.40	\$77.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21R09	CMPEXTRM2 REG 20K 1 TB (401-600 TB)	\$365.00	EN-S	36%	\$233.60	\$73.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21R10	CMPEXTRM2 REG 20K 1 TB (601-1000 TB)	\$345.00	EN-S	36%	\$220.80	\$69.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21R11	CMPEXTRM2 REG 20K 1 TB (1001 TB OR GRTR)	\$330.00	EN-S	36%	\$211.20	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21RBS	CMPEXTRM2 REG 20K BASE LICENSE	\$3,095.00	EN-S	36%	\$1,980.80	\$619.00	\$557.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21RUP	CMPEXTRM2 REG 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM21UPG	CMPEXTRM2 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22BAS	CMPEXT 40KRMZ BASE LICENSE	\$2,580.00	EN-S	36%	\$1,651.20	\$516.00	\$464.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22C01	CMPEXTRM2 40K 1 TB (0-14 TB)	\$550.00	EN-S	36%	\$352.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22C02	CMPEXTRM2 40K 1 TB (15-25 TB)	\$525.00	EN-S	36%	\$336.00	\$105.00	\$94.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22C03	CMPEXTRM2 40K 1 TB (26-40 TB)	\$495.00	EN-S	36%	\$316.80	\$99.00	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22C04	CMPEXTRM2 40K 1 TB (41-60 TB)	\$470.00	EN-S	36%	\$300.80	\$94.00	\$84.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22C05	CMPEXTRM2 40K 1 TB (61-100 TB)	\$450.00	EN-S	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22C06	CMPEXTRM2 40K 1 TB (101-150 TB)	\$425.00	EN-S	36%	\$272.00	\$85.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22C07	CMPEXTRM2 40K 1 TB (151-250 TB)	\$405.00	EN-S	36%	\$259.20	\$81.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22C08	CMPEXTRM2 40K 1 TB (251-400 TB)	\$385.00	EN-S	36%	\$246.40	\$77.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22C09	CMPEXTRM2 40K 1 TB (401-600 TB)	\$365.00	EN-S	36%	\$233.60	\$73.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22C10	CMPEXTRM2 40K 1 TB (601-1000 TB)	\$345.00	EN-S	36%	\$220.80	\$69.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22C11	CMPEXTRM2 40K 1 TB (1001 TB OR GREATER)	\$330.00	EN-S	36%	\$211.20	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22N01	CMPEXTRM2 40K 1 TB (0-14TB) NLT3	\$275.00	EN-S	36%	\$175.00	\$55.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22N02	CMPEXTRM2 40K 1 TB (15-25TB) NLT3	\$260.00	EN-S	36%	\$166.40	\$52.00	\$46.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22N03	CMPEXTRM2 40K 1 TB (26-40TB) NLT3	\$250.00	EN-S	36%	\$160.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22N04	CMPEXTRM2 40K 1 TB (41-60TB) NLT3	\$225.00	EN-S	36%	\$150.40	\$47.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22N05	CMPEXTRM2 40K 1 TB (61-100TB) NLT3	\$225.00	EN-S	36%	\$144.00	\$45.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22N06	CMPEXTRM2 40K 1 TB (101-150TB) NLT3	\$215.00	EN-S	36%	\$137.60	\$43.00	\$38.70	\$0.0					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CMPEXTRM22R05	COMPEXTRM2 REG 40K 1 TB (61-100 TB)	\$450.00	EN-S	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22R06	COMPEXTRM2 REG 40K 1 TB (101-150 TB)	\$425.00	EN-S	36%	\$272.20	\$85.00	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22R07	COMPEXTRM2 REG 40K 1 TB (151-400 TB)	\$405.00	EN-S	36%	\$259.20	\$81.00	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22R08	COMPEXTRM2 REG 40K 1 TB (401-600 TB)	\$385.00	EN-S	36%	\$246.40	\$77.00	\$69.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22R09	COMPEXTRM2 REG 40K 1 TB (601-1000 TB)	\$365.00	EN-S	36%	\$233.60	\$73.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22R10	COMPEXTRM2 REG 40K 1 TB (1001 TB OR GRTR)	\$345.00	EN-S	36%	\$220.80	\$69.00	\$62.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22R11	COMPEXTRM2 REG 40K 1 TB (1001 TB OR GRTR)	\$330.00	EN-S	36%	\$211.20	\$66.00	\$59.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22RBS	CMPEXTRM2 REG 40K BASE LICENSE	\$3,095.00	EN-S	36%	\$1,980.80	\$619.00	\$557.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22RUP	CMPEXTRM2 REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMPEXTRM22UJPG	CMPEXTRM2 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CMP2PF-1BA5	CMP HIGH PERFORMANCE FICON 20K BASE LIC	\$10,000.00	EN-S	36%	\$6,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M1BASE	COM-PAV/M 20K BASE LICENSE	\$9,510.00	EN-S	36%	\$6,086.40	\$1,902.00	\$1,711.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1C01	COM-PAV/M 20K 1TB (0-14TB)	\$2,250.00	EN-S	36%	\$1,440.00	\$450.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1C02	COM-PAV/M 20K 1TB (15-25TB)	\$2,110.00	EN-S	36%	\$1,350.40	\$422.00	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1C03	COM-PAV/M 20K 1TB (26-40TB)	\$1,860.00	EN-S	36%	\$1,190.40	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1C04	COM-PAV/M 20K 1TB (41-60TB)	\$1,730.00	EN-S	36%	\$1,107.20	\$346.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1C05	COM-PAV/M 20K 1TB (61-100TB)	\$1,660.00	EN-S	36%	\$1,062.40	\$332.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1C06	COM-PAV/M 20K 1TB (101-150TB)	\$1,490.00	EN-S	36%	\$953.60	\$288.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1C07	COM-PAV/M 20K 1TB (151-250TB)	\$1,330.00	EN-S	36%	\$851.20	\$266.00	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1C08	COM-PAV/M 20K 1TB (251-400TB)	\$1,160.00	EN-S	36%	\$742.40	\$232.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1C09	COM-PAV/M 20K 1TB (401-600TB)	\$1,010.00	EN-S	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1C10	COM-PAV/M 20K 1TB(601-1000TB)	\$880.00	EN-S	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1C11	COMPAV/M 20K 1TB(1001TB OR GREATER)	\$880.00	EN-S	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1N01	COM-PAV/M 20K 1TB (0-14TB) NLT3	\$1,120.00	EN-S	36%	\$716.80	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1N02	COM-PAV/M 20K 1TB (15-25TB) NLT3	\$1,050.00	EN-S	36%	\$678.40	\$212.00	\$190.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1N03	COM-PAV/M 20K 1TB (26-40TB) NLT3	\$930.00	EN-S	36%	\$595.20	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1N04	COM-PAV/M 20K 1TB (41-60TB) NLT3	\$860.00	EN-S	36%	\$550.40	\$172.00	\$154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1N05	COM-PAV/M 20K 1TB (61-100TB) NLT3	\$830.00	EN-S	36%	\$531.20	\$166.00	\$149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1N06	COM-PAV/M 20K 1TB (101-150TB) NLT3	\$750.00	EN-S	36%	\$480.00	\$150.00	\$135.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1N07	COM-PAV/M 20K 1TB (151-250TB) NLT3	\$670.00	EN-S	36%	\$428.80	\$134.00	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1N08	COM-PAV/M 20K 1TB (251-400TB) NLT3	\$580.00	EN-S	36%	\$371.20	\$116.00	\$104.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1N09	COM-PAV/M 20K 1TB (401-600TB) NLT3	\$440.00	EN-S	36%	\$280.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1N10	COM-PAV/M 20K 1TB(601-1000TB) NLT3	\$440.00	EN-S	36%	\$280.00	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1N11	COMPAV/M 20K 1TB(1001TB OR GREATER) NLT3	\$380.00	EN-S	36%	\$243.20	\$76.00	\$68.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COMPAV/M-1UPG	COM-PAV/M 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R01	COM-PAV/M 20K REG 1TB (0-14TB)	\$2,250.00	EN-S	36%	\$1,440.00	\$450.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R02	COM-PAV/M 20K REG 1TB (15-25TB)	\$2,110.00	EN-S	36%	\$1,350.40	\$422.00	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R03	COM-PAV/M 20K REG 1TB (26-40TB)	\$1,860.00	EN-S	36%	\$1,190.40	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R04	COM-PAV/M 20K REG 1TB (41-60TB)	\$1,730.00	EN-S	36%	\$1,107.20	\$346.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R05	COM-PAV/M 20K REG 1TB (61-100TB)	\$1,660.00	EN-S	36%	\$1,062.40	\$332.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R06	COM-PAV/M 20K REG 1TB (101-150TB)	\$1,490.00	EN-S	36%	\$953.60	\$288.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R07	COM-PAV/M 20K REG 1TB (151-250TB)	\$1,330.00	EN-S	36%	\$851.20	\$266.00	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R08	COM-PAV/M 20K REG 1TB (251-400TB)	\$1,160.00	EN-S	36%	\$742.40	\$232.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R09	COM-PAV/M 20K REG 1TB (401-600TB)	\$1,010.00	EN-S	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R10	COM-PAV/M 20K REG 1TB (601-1000TB)	\$880.00	EN-S	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1R11	COMPAV/M 20K REG 1TB (1001 TB)	\$880.00	EN-S	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1RBAS	COM-PAV/M 20K REG BASE LICENSE	\$9,510.00	EN-S	36%	\$6,086.40	\$1,902.00	\$1,711.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-1RUP	COM-PAV/M 20K REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R01	COM-PAV/M 40K REG 1TB (0-14TB)	\$2,250.00	EN-S	36%	\$1,440.00	\$450.00	\$405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R02	COM-PAV/M 40K REG 1TB (15-25TB)	\$2,110.00	EN-S	36%	\$1,350.40	\$422.00	\$379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R03	COM-PAV/M 40K REG 1TB (26-40TB)	\$1,860.00	EN-S	36%	\$1,190.40	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R04	COM-PAV/M 40K REG 1TB (41-60TB)	\$1,730.00	EN-S	36%	\$1,107.20	\$346.00	\$311.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R05	COM-PAV/M 40K REG 1TB (61-100TB)	\$1,660.00	EN-S	36%	\$1,062.40	\$332.00	\$298.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R06	COM-PAV/M 40K REG 1TB (101-150TB)	\$1,490.00	EN-S	36%	\$953.60	\$288.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R07	COM-PAV/M 40K REG 1TB (151-250TB)	\$1,330.00	EN-S	36%	\$851.20	\$266.00	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R08	COM-PAV/M 40K REG 1TB (251-400TB)	\$1,160.00	EN-S	36%	\$742.40	\$232.00	\$208.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R09	COM-PAV/M 40K REG 1TB (401-600TB)	\$1,010.00	EN-S	36%	\$646.40	\$202.00	\$181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R10	COM-PAV/M 40K REG 1TB (601-1000TB)	\$880.00	EN-S	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2R11	COMPAV/M 40K REG 1TB (1001 TB)	\$880.00	EN-S	36%	\$563.20	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2RBAS	COM-PAV/M 40K REG BASE LICENSE	\$9,510.00	EN-S	36%	\$6,086.40	\$1,902.00	\$1,711.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	COM-PAV-2RUP	COM-PAV/M 40K REG BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-10K-BASE	ESA FOR 10K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-10K-C-UPG	ESA FOR 10K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-10K-N-S	ESA FOR 10K NON-SATA - PER TB=CB	\$0.00	EN-S	36%	\$0.00	\$68.00	\$61.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-10K-SATA	ESA FOR 10K SATA - PER TB=CB	\$0.00	EN-S	36%	\$0.00	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-20K-BASE	ESA FOR 20K BASE NEW LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$1,440.00	\$1,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-20K-C-UPG	ESA FOR 20K CAPACITY UPGRADE LICENSE=CB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-20K-NON1	ESA FOR 20K NON-SATA 0-14TB=CB	\$0.00	EN-S	36%	\$0.00	\$146.00	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-20K-NON10	ESA FOR 20K NON-SATA 601-1000TB=CB	\$0.00	EN-S	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-20K-NON11	ESA FOR 20K NON-SATA 1001TB-PLUS=CB	\$0.00	EN-S	36%	\$0.00	\$37.00	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-20K-NON2	ESA FOR 20K NON-SATA 15-25TB=CB	\$0.00	EN-S	36%	\$0.00									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	RPBA-CDP-R01U	RPEX TO RPCL TIER 1 CDP UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$763.60	\$687.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CDP-R02U	RPEX TO RPCL TIER 2 CDP UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$571.60	\$514.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CDP-R03U	RPEX TO RPCL TIER 3 CDP UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$392.40	\$353.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CDP-R04U	RPEX TO RPCL TIER 4 CDP UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$262.80	\$236.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CDP-UPGD	RPEX CDP BASE TO RPCL CDP BASE UPGD	\$0.00	EN-S	36%	\$0.00	\$4,212.20	\$3,790.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CLR-BASE	RPEX CLR BASE LICENSE PER CLUSTER	\$0.00	EN-S	36%	\$0.00	\$1,041.60	\$937.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CLR-UPGD	RPEX CLR BASE TO RPCL CLR BASE UPGD	\$0.00	EN-S	36%	\$0.00	\$1,158.40	\$1,042.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CRR-1TB	RPEX CRR 1TB PER CLUSTER	\$0.00	EN-S	36%	\$0.00	\$608.00	\$547.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CRR-BASE	RPEX CRR BASE LICENSE PER CLUSTER	\$0.00	EN-S	36%	\$0.00	\$2,500.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CRR-R01U	RPEX TO RPCL TIER 1 CRR UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$800.00	\$720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CRR-R02U	RPEX TO RPCL TIER 2 CRR UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$518.40	\$466.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPBA-CRR-R03U	RPEX TO RPCL TIER 3 CRR UPGD 1TB	\$0.00	EN-S	36%	\$0.00	\$262.40	\$236.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-1TBN	RECOVERPOINT EX 1TB NON-SATA	\$0.00	EN-S	36%	\$0.00	\$320.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-1TBS	RECOVERPOINT EX 1TB SATA	\$0.00	EN-S	36%	\$0.00	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-BAS	RP LOC REG CAP BASE LIC FOR VMAX 20K	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-T1	RP LOC REG CAP T1 - VMAX 20K (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-T10	RP LOC REG CAP T10 - VMAX 20K (601-1PB)	\$0.00	EN-S	36%	\$0.00	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-T11	RP LOC REG CAP T11 - VMAX 20K (1PB+)	\$0.00	EN-S	36%	\$0.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-T2	RP LOC REG CAP T2 - VMAX 20K (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-T3	RP LOC REG CAP T3 - VMAX 20K (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-T4	RP LOC REG CAP T4 - VMAX 20K (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-T5	RP LOC REG CAP T5 - VMAX 20K (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-T6	RP LOC REG CAP T6 - VMAX 20K (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-T7	RP LOC REG CAP T7 - VMAX 20K (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-T8	RP LOC REG CAP T8 - VMAX 20K (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$367.00	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-T9	RP LOC REG CAP T9 - VMAX 20K (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CDP-UG	RP LOC REG CAP UG FOR VMAX 20K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-BAS	RP REM REG CAP BASE FOR VMAX 20K	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-T1	RP REM REG CAP T1 - VMAX 20K (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-T10	RP REM REG CAP T10 - VMAX 20K (601-1PB)	\$0.00	EN-S	36%	\$0.00	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-T11	RP REM REG CAP T11 - VMAX 20K (1PB+)	\$0.00	EN-S	36%	\$0.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-T2	RP REM REG CAP T2 - VMAX 20K (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-T3	RP REM REG CAP T3 - VMAX 20K (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-T4	RP REM REG CAP T4 - VMAX 20K (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-T5	RP REM REG CAP T5 - VMAX 20K (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-T6	RP REM REG CAP T6 - VMAX 20K (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-T7	RP REM REG CAP T7 - VMAX 20K (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-T8	RP REM REG CAP T8 - VMAX 20K (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$367.00	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-T9	RP REM REG CAP T9 - VMAX 20K (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX2-CRR-UG	RP REM REG CAP UG FOR VMAX 20K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-BASE	RECOVERPOINT EX BASE	\$0.00	EN-S	36%	\$0.00	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXE-CDP-1TB	VMAX 10K RP LOCAL REG CAP 1TB	\$0.00	EN-S	36%	\$0.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXE-CDP-BAS	VMAX 10K RP LOCAL REG CAP BASE	\$0.00	EN-S	36%	\$0.00	\$5,400.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXE-CDP-UG	VMAX 10K RP LOCAL REG CAP 1TB UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXE-CRR-1TB	VMAX 10K RP REMOTE REG CAP 1TB	\$0.00	EN-S	36%	\$0.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXE-CRR-BAS	VMAX 10K RP REMOTE REG CAP BASE	\$0.00	EN-S	36%	\$0.00	\$5,400.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXE-CRR-UG	VMAX 10K RP REMOTE REG CAP 1TB UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CDP-BA	RP LOC REG CAP BASE LIC FOR VMAX 40K	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CDP-T1	RP LOC REG CAP T1 - VMAX 40K (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$760.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CDP-T2	RP LOC REG CAP T2 - VMAX 40K (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CDP-T3	RP LOC REG CAP T3 - VMAX 40K (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CDP-T4	RP LOC REG CAP T4 - VMAX 40K (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CDP-T5	RP LOC REG CAP T5 - VMAX 40K (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CDP-T6	RP LOC REG CAP T6 - VMAX 40K (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CDP-T7	RP LOC REG CAP T7 - VMAX 40K (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CDP-T8	RP LOC REG CAP T8 - VMAX 40K (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$367.00	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CDP-T9	RP LOC REG CAP T9 - VMAX 40K (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CDP-UG	RP LOC REG CAP UPGRADE - VMAX 40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CD-T10	RP LOC REG CAP T10 - VMAX 40K (601-1PTB)	\$0.00	EN-S	36%	\$0.00	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CD-T11	RP LOC REG CAP T11 - VMAX 40K (1PB+)	\$0.00	EN-S	36%	\$0.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CRR-BA	RP REM REG CAP BASE - VMAX 40K	\$0.00	EN-S	36%	\$0.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CRR-T1	RP REM REG CAP T1 - VMAX 40K (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$764.00	\$684.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CRR-T2	RP REM REG CAP T2 - VMAX 40K (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$674.00	\$606.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CRR-T3	RP REM REG CAP T3 - VMAX 40K (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$640.00	\$576.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CRR-T4	RP REM REG CAP T4 - VMAX 40K (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$560.00	\$504.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CRR-T5	RP REM REG CAP T5 - VMAX 40K (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$515.00	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CRR-T6	RP REM REG CAP T6 - VMAX 40K (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CRR-T7	RP REM REG CAP T7 - VMAX 40K (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CRR-T8	RP REM REG CAP T8 - VMAX 40K (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$367.00	\$330.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CRR-T9	RP REM REG CAP T9 - VMAX 40K (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CRR-UG	RP REM REG CAP UPGRADE - VMAX 40K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CR-T10	RP REM REG CAP T10 - VMAX 40K (601-1PB)	\$0.00	EN-S	36%	\$0.00	\$286.00	\$257.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXM2-CR-T11	RP REM REG CAP T11 - VMAX 40K (1PB+)	\$0.00	EN-S	36%	\$0.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-LPC	RECOVERPOINT EX CAPACITY UPGRADE	\$0.00	EN-S	36%	\$0.00	\$210.00	\$189.00	\$0.00	\$0.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SRDF20KRNVO5	SRDF VOS RUNTIME NO CHR	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRUNAS4	SRDF AS4 RUNTIME NO CHR	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRUNMSP	SRDF MSP RUNTIM NO CHR	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRUNOPN	SRDF OPEN RUNTIME NO CHR	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF20KRUNTPF	SRDF TPF RUNTIME NO CHR	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFA20KRNZOS	SRDF/A 20K RUNTIME FOR ZOS	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C01	SRDFAR20K 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C02	SRDFAR20K 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C03	SRDFAR20K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C04	SRDFAR20K 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C05	SRDFAR20K 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C06	SRDFAR20K 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C07	SRDFAR20K 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C08	SRDFAR20K 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C09	SRDFAR20K 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C10	SRDFAR20K 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-C11	SRDFAR20K1TB(1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N01	SRDFAR20K 1TB (0-14TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N02	SRDFAR20K 1TB (15-25TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N03	SRDFAR20K 1TB (26-40TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N04	SRDFAR20K 1TB (41-60TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N05	SRDFAR20K 1TB (61-100TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N06	SRDFAR20K 1TB (101-150TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N07	SRDFAR20K 1TB (151-250TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N08	SRDFAR20K 1TB (251-400TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N09	SRDFAR20K 1TB (401-600TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N10	SRDFAR20K 1TB (601-1000TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-N11	SRDFAR20K1TB(1001TB OR GREATER) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-0BA	SRDFAR20K OPT OUT BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-OPT	SRDFAR20K OPT OUT TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-0UP	SRDFAR20K OPT OUT BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R01	SRDFAR20K REPL 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R02	SRDFAR20K REPL 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R03	SRDFAR20K REPL 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R04	SRDFAR20K REPL 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R05	SRDFAR20K REPL 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R06	SRDFAR20K REPL 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R07	SRDFAR20K REPL 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R08	SRDFAR20K REPL 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R09	SRDFAR20K REPL 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R10	SRDFAR20K REPL 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-R11	SRDFAR20K REPL 1TB(1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-RBA	SRDFAR20K REPL BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20KRNZO	LIC FEAT CODE MF SRDFAR20K	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFAR20K-RUP	SRDFAR20K REPL BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KBASE	SRDF-CE 20K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$226.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KC01	SRDF-CE 20K 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KC02	SRDF-CE 20K 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KC03	SRDF-CE 20K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KC04	SRDF-CE 20K 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KC05	SRDF-CE 20K 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KC06	SRDF-CE 20K 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KC07	SRDF-CE 20K 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KC08	SRDF-CE 20K 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KC09	SRDF-CE 20K 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KC10	SRDF-CE 20K 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KC11	SRDF-CE 20K1TB(1001TB OR GREATER)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KN01	SRDF-CE 20K 1TB (0-14TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KN02	SRDF-CE 20K 1TB (15-25TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KN03	SRDF-CE 20K 1TB (26-40TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KN04	SRDF-CE 20K 1TB (41-60TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KN05	SRDF-CE 20K 1TB (61-100TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KN06	SRDF-CE 20K 1TB (101-150TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KN07	SRDF-CE 20K 1TB (151-250TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$12.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KN08	SRDF-CE 20K 1TB (251-400TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$10.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KN09	SRDF-CE 20K 1TB (401-600TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$8.00	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KN10	SRDF-CE 20K 1TB (601-1000TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$7.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KN11	SRDF-CE 20K1TB(1001TB OR GREATER) NLT3	\$0.00	EN-S	36%	\$0.00	\$0.00	\$7.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KOBAS	SRDF-CE 20K OPT OUT BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KOPT	SRDF-CE 20K OPT OUT TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20K0UP	SRDF-CE 20K OPT OUT BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KR01	SRDF-CE 20K REPL 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$56.20	\$50.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KR02	SRDF-CE 20K REPL 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$43.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KR03	SRDF-CE 20K REPL 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$45.60	\$41.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KR04	SRDF-CE 20K REPL 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$0.00	\$41.60	\$37.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.	

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SRDFCE20KRUP	SRDF-CE 20K REPL BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFCE20KUPG	SRDF-CE 20K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2BAS	SRDF-CE 40K BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$226.00	\$203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2C01	SRDF-CE 40K 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2C02	SRDF-CE 40K 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2C03	SRDF-CE 40K 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2C04	SRDF-CE 40K 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2C05	SRDF-CE 40K 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2C06	SRDF-CE 40K 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2C07	SRDF-CE 40K 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2C08	SRDF-CE 40K 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2C09	SRDF-CE 40K 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2C10	SRDF-CE 40K 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2C11	SRDF-CE 40K 1TB(1001TB or greater)	\$0.00	EN-S	36%	\$0.00	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2N01	SRDF-CE 40K 1TB (0-14TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2N02	SRDF-CE 40K 1TB (15-25TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2N03	SRDF-CE 40K 1TB (26-40TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2N04	SRDF-CE 40K 1TB (41-60TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2N05	SRDF-CE 40K 1TB (61-100TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2N06	SRDF-CE 40K 1TB (101-150TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$12.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2N07	SRDF-CE 40K 1TB (151-250TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$12.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2N08	SRDF-CE 40K 1TB (251-400TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$10.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2N09	SRDF-CE 40K 1TB (401-600TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$7.80	\$7.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2N10	SRDF-CE 40K 1TB (601-1000TB) NLT3	\$0.00	EN-S	36%	\$0.00	\$7.80	\$7.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2N11	SRDF-CE 40K 1TB(1001TB or greater) NLT3	\$0.00	EN-S	36%	\$0.00	\$6.20	\$5.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2R01	SRDF-CE 40K REPL 1TB (0-14TB)	\$0.00	EN-S	36%	\$0.00	\$43.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2R02	SRDF-CE 40K REPL 1TB (15-25TB)	\$0.00	EN-S	36%	\$0.00	\$43.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2R03	SRDF-CE 40K REPL 1TB (26-40TB)	\$0.00	EN-S	36%	\$0.00	\$45.60	\$41.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2R04	SRDF-CE 40K REPL 1TB (41-60TB)	\$0.00	EN-S	36%	\$0.00	\$41.60	\$37.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2R05	SRDF-CE 40K REPL 1TB (61-100TB)	\$0.00	EN-S	36%	\$0.00	\$36.40	\$32.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2R06	SRDF-CE 40K REPL 1TB (101-150TB)	\$0.00	EN-S	36%	\$0.00	\$32.60	\$29.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2R07	SRDF-CE 40K REPL 1TB (151-250TB)	\$0.00	EN-S	36%	\$0.00	\$29.40	\$26.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2R08	SRDF-CE 40K REPL 1TB (251-400TB)	\$0.00	EN-S	36%	\$0.00	\$25.60	\$22.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2R09	SRDF-CE 40K REPL 1TB (401-600TB)	\$0.00	EN-S	36%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2R10	SRDF-CE 40K REPL 1TB (601-1000TB)	\$0.00	EN-S	36%	\$0.00	\$17.60	\$15.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2R11	SRDF-CE 40K REPL 1TB(1001TB or greater)	\$0.00	EN-S	36%	\$0.00	\$11.00	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2RBA	SRDF-CE 40K REPL BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CEM-2RUP	SRDF-CE 40K REPL BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDF-CM-2UPC	SRDF-CE 40K BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRDFSSTR20KRNZ	SRDFSSTAR RUNTIME FOR ZOS	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-HYPERPAV1	HYPERPAV 20K BASE LICENSE	\$28,000.00	EN-S	36%	\$17,920.00	\$5,600.00	\$5,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM2-MIGRBAS	SYMMETRIX 40K MIGRATION BUNDLE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC01	TF-EIM 20K 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC02	TF-EIM 20K 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$114.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC03	TF-EIM 20K 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC04	TF-EIM 20K 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$92.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC05	TF-EIM 20K 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC06	TF-EIM 20K 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC07	TF-EIM 20K 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$70.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC08	TF-EIM 20K 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC09	TF-EIM 20K 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC10	TF-EIM 20K 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KC11	TF-EIM 20K 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KN01	TF-EIM 20K 1TB 0-14TB NLT3	\$0.00	EN-S	36%	\$0.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KN02	TF-EIM 20K 1TB 15-25TB NLT3	\$0.00	EN-S	36%	\$0.00	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KN03	TF-EIM 20K 1TB 26-40TB NLT3	\$0.00	EN-S	36%	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KN04	TF-EIM 20K 1TB 41-60TB NLT3	\$0.00	EN-S	36%	\$0.00	\$44.00	\$40.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KN05	TF-EIM 20K 1TB 61-100TB NLT3	\$0.00	EN-S	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KN06	TF-EIM 20K 1TB 101-150TB NLT3	\$0.00	EN-S	36%	\$0.00	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KN07	TF-EIM 20K 1TB 151-250TB NLT3	\$0.00	EN-S	36%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KN08	TF-EIM 20K 1TB 251-400TB NLT3	\$0.00	EN-S	36%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KN09	TF-EIM 20K 1TB 401-600TB NLT3	\$0.00	EN-S	36%	\$0.00	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KN10	TF-EIM 20K 1TB 601-1000TB NLT3	\$0.00	EN-S	36%	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KN11	TF-EIM 20K 1TB 1001TB OR GREATER NLT3	\$0.00	EN-S	36%	\$0.00	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KR01	TF-EIM 20K REG 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$304.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KR02	TF-EIM 20K REG 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$289.60	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KR03	TF-EIM 20K REG 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$237.60	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KR04	TF-EIM 20K REG 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$204.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KR05	TF-EIM 20K REG 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$182.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KR06	TF-EIM 20K REG 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$163.80	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KR07	TF-EIM 20K REG 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$145.60	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KR08	TF-EIM 20K REG 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$126.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KR09	TF-EIM 20K REG 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$107.20	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-20KR10	TF-EIM 20K REG 1TB 601-													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	TF-EIM-2C09	TF-EIM 40K 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2C10	TF-EIM 40K 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2C11	TF-EIM 40K 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2N01	TF-EIM 40K 1TB 0-14TB NLT3	\$0.00	EN-S	36%	\$0.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2N02	TF-EIM 40K 1TB 15-25TB NLT3	\$0.00	EN-S	36%	\$0.00	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2N03	TF-EIM 40K 1TB 26-40TB NLT3	\$0.00	EN-S	36%	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2N04	TF-EIM 40K 1TB 41-60TB NLT3	\$0.00	EN-S	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2N05	TF-EIM 40K 1TB 61-100TB NLT3	\$0.00	EN-S	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2N06	TF-EIM 40K 1TB 101-150TB NLT3	\$0.00	EN-S	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2N07	TF-EIM 40K 1TB 151-250TB NLT3	\$0.00	EN-S	36%	\$0.00	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2N08	TF-EIM 40K 1TB 251-400TB NLT3	\$0.00	EN-S	36%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2N09	TF-EIM 40K 1TB 401-600TB NLT3	\$0.00	EN-S	36%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2N10	TF-EIM 40K 1TB 601-1000TB NLT3	\$0.00	EN-S	36%	\$0.00	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2N11	TF-EIM 40K 1TB 1001TB NLT3 OR GREATER	\$0.00	EN-S	36%	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2R01	TF-EIM 40K REG 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$304.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2R02	TF-EIM 40K REG 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$269.60	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2R03	TF-EIM 40K REG 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$237.60	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2R04	TF-EIM 40K REG 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$204.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2R05	TF-EIM 40K REG 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$182.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2R06	TF-EIM 40K REG 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$163.80	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2R07	TF-EIM 40K REG 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$145.60	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2R08	TF-EIM 40K REG 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$126.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2R09	TF-EIM 40K REG 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$107.20	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2R10	TF-EIM 40K REG 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$93.80	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-EIM-2R11	TF-EIM 40K REG 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$58.60	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0C01	TF-SIM 20K 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0C02	TF-SIM 20K 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$114.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0C03	TF-SIM 20K 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0C04	TF-SIM 20K 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$92.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0C05	TF-SIM 20K 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0C06	TF-SIM 20K 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0C07	TF-SIM 20K 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$70.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0C08	TF-SIM 20K 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0C09	TF-SIM 20K 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0C10	TF-SIM 20K 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0C11	TF-SIM 20K 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0N01	TF-SIM 20K 1TB 0-14TB NLT3	\$0.00	EN-S	36%	\$0.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0N02	TF-SIM 20K 1TB 15-25TB NLT3	\$0.00	EN-S	36%	\$0.00	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0N03	TF-SIM 20K 1TB 26-40TB NLT3	\$0.00	EN-S	36%	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0N04	TF-SIM 20K 1TB 41-60TB NLT3	\$0.00	EN-S	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0N05	TF-SIM 20K 1TB 61-100TB NLT3	\$0.00	EN-S	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0N06	TF-SIM 20K 1TB 101-150TB NLT3	\$0.00	EN-S	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0N07	TF-SIM 20K 1TB 151-250TB NLT3	\$0.00	EN-S	36%	\$0.00	\$36.00	\$32.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0N08	TF-SIM 20K 1TB 251-400TB NLT3	\$0.00	EN-S	36%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0N09	TF-SIM 20K 1TB 401-600TB NLT3	\$0.00	EN-S	36%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0N10	TF-SIM 20K 1TB 601-1000TB NLT3	\$0.00	EN-S	36%	\$0.00	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0N11	TF-SIM 20K 1TB 1001TB OR GREATER NLT3	\$0.00	EN-S	36%	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0K0A	TF-SIM 20K OPT OUT BASE LICENSE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0K0T	TF-SIM 20K OPT OUT TB	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0K0UP	TF-SIM 20K OPT OUT BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0R01	TF-SIM 20K REG 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$304.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0R02	TF-SIM 20K REG 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$269.60	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0R03	TF-SIM 20K REG 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$237.60	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0R04	TF-SIM 20K REG 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$204.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0R05	TF-SIM 20K REG 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$182.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0R06	TF-SIM 20K REG 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$163.80	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0R07	TF-SIM 20K REG 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$145.60	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0R08	TF-SIM 20K REG 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$126.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0R09	TF-SIM 20K REG 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$107.20	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0R10	TF-SIM 20K REG 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$93.80	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2K0R11	TF-SIM 20K REG 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$58.60	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2C01	TF-SIM 40K 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2C02	TF-SIM 40K 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$114.00	\$102.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2C03	TF-SIM 40K 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2C04	TF-SIM 40K 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$92.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2C05	TF-SIM 40K 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2C06	TF-SIM 40K 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2C07	TF-SIM 40K 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$70.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2C08	TF-SIM 40K 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$62.00	\$55.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2C09	TF-SIM 40K 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$54.00	\$48.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2C10	TF-SIM 40K 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2C11	TF-SIM 40K 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$40.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2N01	TF-SIM 40K 1TB 0-14TB NLT3	\$0.00	EN-S	36%	\$0.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2N02	TF-SIM 40K 1TB 15-25TB NLT3	\$0.00	EN-S	36%	\$0.00	\$56.00	\$50.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2N03	TF-SIM 40K 1TB 26-40TB NLT3	\$0.00	EN-S	36%	\$0.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2N04	TF-SIM 40K 1TB 41-60TB NLT3	\$0.00	EN-S	36%	\$0.00	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2N05	TF-SIM 40K 1TB 61-100TB NLT3	\$0.00	EN-S	36%	\$0.00	\$44.00	\$39.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2N06	TF-SIM 40K 1TB 101-150TB NLT3	\$0											

Dell EMC NASPO ValuePoint Contract MNWC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	TF-SIM-2R01	TF-SIM 40K REC 1TB 0-14TB	\$0.00	EN-S	36%	\$0.00	\$304.00	\$273.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2R02	TF-SIM 40K REC 1TB 15-25TB	\$0.00	EN-S	36%	\$0.00	\$269.60	\$242.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2R03	TF-SIM 40K REC 1TB 26-40TB	\$0.00	EN-S	36%	\$0.00	\$237.60	\$213.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2R04	TF-SIM 40K REC 1TB 41-60TB	\$0.00	EN-S	36%	\$0.00	\$204.00	\$183.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2R05	TF-SIM 40K REC 1TB 61-100TB	\$0.00	EN-S	36%	\$0.00	\$182.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2R06	TF-SIM 40K REC 1TB 101-150TB	\$0.00	EN-S	36%	\$0.00	\$163.80	\$147.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2R07	TF-SIM 40K REC 1TB 151-250TB	\$0.00	EN-S	36%	\$0.00	\$145.80	\$131.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2R08	TF-SIM 40K REC 1TB 251-400TB	\$0.00	EN-S	36%	\$0.00	\$126.00	\$113.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2R09	TF-SIM 40K REC 1TB 401-600TB	\$0.00	EN-S	36%	\$0.00	\$107.20	\$96.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2R10	TF-SIM 40K REC 1TB 601-1000TB	\$0.00	EN-S	36%	\$0.00	\$93.80	\$84.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-SIM-2R11	TF-SIM 40K REC 1TB 1001TB OR GREATER	\$0.00	EN-S	36%	\$0.00	\$58.60	\$52.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISF-VG10	VG10 Unisphere File Suite=IC	\$0.00	EN-S	36%	\$0.00	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISF-VG50	VG50 Unisphere File Suite=IC	\$0.00	EN-S	36%	\$0.00	\$3,235.00	\$2,911.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISF-VG50-10K	VG50 Unisphere File 10k Suite=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V20K-MIGRBAS	VG50 20K MIGRATION BUNDLE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-LPS	VG10 Local Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$1,189.00	\$1,070.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-PPAK	VG10 Total Protection Pack=IC	\$0.00	EN-S	36%	\$0.00	\$7,292.00	\$6,562.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-RPS	VG10 REMOTE Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$3,074.00	\$2,766.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-SCS	VG10 Events and Retention Suite=IC	\$5,660.00	EN-S	36%	\$3,622.40	\$1,132.00	\$1,018.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG10-UNISF	VG10 Unisphere File Suite=IC	\$1,620.00	EN-S	36%	\$1,036.80	\$324.00	\$291.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-LPS	VG50 Local Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$2,103.00	\$1,892.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-PPAK	VG50 Total Protection Pack=IC	\$56,295.00	EN-S	36%	\$36,028.80	\$11,259.00	\$10,133.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-RPS	VG50 REMOTE Protection Suite=IC	\$0.00	EN-S	36%	\$0.00	\$5,176.00	\$4,658.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-SCS	VG50 Events and Retention Suite=IC	\$11,325.00	EN-S	36%	\$7,248.00	\$2,265.00	\$2,038.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VG50-UNISF	VG50 Unisphere File Suite=IC	\$16,175.00	EN-S	36%	\$10,352.00	\$2,265.00	\$2,038.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAX10K-ADVFB-PPAK	VMAX10K ADVANCED SW FILE BLK PPAK=IC	\$80,560.00	EN-S	36%	\$51,558.40	\$16,112.00	\$14,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAX10K-FBUNI-PPAK	VMAX10K FILE BLK UNISPHERE PPAK=IC	\$13,570.00	EN-S	36%	\$8,684.80	\$2,714.00	\$2,442.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAX10K-LOCPRGPPAK	VMAX10K LOCAL PROT FILE BLK REG PPAK=IC	\$13,890.00	EN-S	36%	\$8,898.60	\$2,778.00	\$2,500.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAX10K-REMPRGPPAK	VMAX10K REM PROT FILE BLK REG PPAK=IC	\$22,120.00	EN-S	36%	\$14,156.80	\$4,424.00	\$3,981.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAX10K-REMPRWPPAK	VMAX10K REM PROT FILE BLK RAW PPAK=IC	\$10,000.00	EN-S	36%	\$6,400.00	\$2,000.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1BAS	VMAX MNFRM PKG 20K SWR BASE LICENSE	\$30,650.00	EN-S	36%	\$19,616.00	\$6,130.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1C01	VMAX MNFRM PKG 20K SWR 1TB 0-14TB	\$2,565.00	EN-S	36%	\$1,641.60	\$513.00	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1C02	VMAX MNFRM PKG 20K SWR 1TB 15-25TB	\$2,415.00	EN-S	36%	\$1,545.60	\$483.00	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1C03	VMAX MNFRM PKG 20K SWR 1TB 26-40TB	\$2,125.00	EN-S	36%	\$1,380.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1C04	VMAX MNFRM PKG 20K SWR 1TB 41-60TB	\$1,970.00	EN-S	36%	\$1,260.80	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1C05	VMAX MNFRM PKG 20K SWR 1TB 61-100TB	\$1,895.00	EN-S	36%	\$1,212.80	\$379.00	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1C06	VMAX MNFRM PKG 20K SWR 1TB 101-150TB	\$1,700.00	EN-S	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1C07	VMAX MNFRM PKG 20K SWR 1TB 151-250TB	\$1,515.00	EN-S	36%	\$969.60	\$303.00	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1C08	VMAX MNFRM PKG 20K SWR 1TB 251-400TB	\$1,320.00	EN-S	36%	\$844.80	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1C09	VMAX MNFRM PKG 20K SWR 1TB 401-600TB	\$1,145.00	EN-S	36%	\$732.80	\$229.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1C10	VMAX MNFRM PKG 20K SWR 1TB 601-1000TB	\$995.00	EN-S	36%	\$636.80	\$199.00	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1C11	VMAX MNFRM PKG 20K SWR 1TB 1001 TB+	\$865.00	EN-S	36%	\$553.60	\$173.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LBAS	VMAX MNFRM PKGL 20K SWR BASE LICENSE	\$30,650.00	EN-S	36%	\$19,616.00	\$6,130.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LC01	VMAX MNFRM PKGL 20K SWR 1TB 0-14TB	\$2,565.00	EN-S	36%	\$1,641.60	\$513.00	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LC02	VMAX MNFRM PKGL 20K SWR 1TB 15-25TB	\$2,415.00	EN-S	36%	\$1,545.60	\$483.00	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LC03	VMAX MNFRM PKGL 20K SWR 1TB 26-40TB	\$2,125.00	EN-S	36%	\$1,380.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LC04	VMAX MNFRM PKGL 20K SWR 1TB 41-60TB	\$1,970.00	EN-S	36%	\$1,260.80	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LC05	VMAX MNFRM PKGL 20K SWR 1TB 61-100TB	\$1,895.00	EN-S	36%	\$1,212.80	\$379.00	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LC06	VMAX MNFRM PKGL 20K SWR 1TB 101-150TB	\$1,700.00	EN-S	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LC07	VMAX MNFRM PKGL 20K SWR 1TB 151-250TB	\$1,515.00	EN-S	36%	\$969.60	\$303.00	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LC08	VMAX MNFRM PKGL 20K SWR 1TB 251-400TB	\$1,320.00	EN-S	36%	\$844.80	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LC09	VMAX MNFRM PKGL 20K SWR 1TB 401-600TB	\$1,145.00	EN-S	36%	\$732.80	\$229.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LC10	VMAX MNFRM PKGL 20K SWR 1TB 601-1000TB	\$995.00	EN-S	36%	\$636.80	\$199.00	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LC11	VMAX MNFRM PKGL 20K SWR 1TB 1001 TB+	\$865.00	EN-S	36%	\$553.60	\$173.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LN01	VMAX MNFRM PKGL 20K SWR 1TB 0-14TB NLT3	\$1,285.00	EN-S	36%	\$822.40	\$257.00	\$231.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LN02	VMAX MNFRM PKGL 20K SWR 1TB 15-25TB NLT3	\$1,205.00	EN-S	36%	\$771.20	\$241.00	\$216.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LN03	VMAX MNFRM PKGL 20K SWR 1TB 26-40TB NLT3	\$1,065.00	EN-S	36%	\$681.60	\$213.00	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LN04	VMAX MNFRM PKGL 20K SWR 1TB 41-60TB NLT3	\$985.00	EN-S	36%	\$630.40	\$197.00	\$177.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LN05	VMAX MNFRM PKGL 20K SW 1TB 61-100TB NLT3	\$945.00	EN-S	36%	\$604.80	\$189.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LN06	VMAX MFRM PKGL 20K SW 1TB 101-150TB NLT3	\$850.00	EN-S	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LN07	VMAX MFRM PKGL 20K SW 1TB 151-250TB NLT3	\$755.00	EN-S	36%	\$483.20	\$151.00	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LN08	VMAX MFRM PKGL 20K SW 1TB 251-400TB NLT3	\$660.00	EN-S	36%	\$422.40	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LN09	VMAX MFRM PKGL 20K SW 1TB 401-600TB NLT3	\$500.00	EN-S	36%	\$366.00	\$115.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LN10	VMAX MFRM PKGL 20K SW 1TB 601-1000TB NLT3	\$435.00	EN-S	36%	\$320.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LN11	VMAX MFRM PKGL 20K SW 1TB 1001TB OR GRTR	\$435.00	EN-S	36%	\$278.40	\$87.00	\$78.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LR01	VMAX MNFRM PKGL 20K SWR REG 1TB 0-14TB	\$2,565.00	EN-S	36%	\$1,641.60	\$513.00	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LR02	VMAX MNFRM PKGL 20K SWR REG 1TB 15-25TB	\$2,415.00	EN-S	36%	\$1,545.60	\$483.00	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LR03	VMAX MNFRM PKGL 20K SWR REG 1TB 26-40TB	\$2,125.00	EN-S	36%	\$1,380.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LR04	VMAX MNFRM PKGL 20K SWR REG 1TB 41-60TB	\$1,970.00	EN-S	36%	\$1,260.80	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LR05	VMAX MNFRM PKGL 20K SWR REG 1TB 61-100TB	\$1,895.00	EN-S	36%	\$1,212.80	\$379.00	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LR06	VMAX MNFRM PKGL 20K SW REG 1TB 101-150TB	\$1,700.00	EN-S	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LR07	VMAX MNFRM PKGL 20K SW REG 1TB 151-250TB	\$1,515.00	EN-S	36%	\$969.60	\$303.00	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LR08	VMAX MNFRM PKGL 20K SW REG 1TB 251-400TB	\$1,320.00	EN-S	36%	\$844.80	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LR09	VMAX MNFRM PKGL 20K SW REG 1TB 401-600TB	\$1,145.00	EN-S	36%	\$732.80	\$229.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1LR10	VMAX MFRM PKGL 20K SW REG 1TB 601-1000TB	\$995.00	EN-S	36%	\$6								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	V-MF-1N05	VMAX MNFRM PKG 20K SWR 1TB 61-100TB NLT3	\$945.00	EN-S	36%	\$604.80	\$189.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1N06	VMAX MNFRM PKG 20K SW 1TB 101-150TB NLT3	\$850.00	EN-S	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1N07	VMAX MNFRM PKG 20K SW 1TB 151-250TB NLT3	\$755.00	EN-S	36%	\$483.20	\$151.00	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1N08	VMAX MNFRM PKG 20K SW 1TB 251-400TB NLT3	\$660.00	EN-S	36%	\$422.40	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1N09	VMAX MNFRM PKG 20K SW 1TB 401-600TB NLT3	\$575.00	EN-S	36%	\$366.00	\$115.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1N10	VMAX MNFRM PKG 20K SW 1TB 601-1000TB NLT3	\$500.00	EN-S	36%	\$320.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1N11	VMAX MNFRM PKG 20K SW 1TB 1001TB OR GRTR	\$435.00	EN-S	36%	\$278.40	\$87.00	\$78.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1R01	VMAX MNFRM PKG 20K SWR REG 1TB 0-14TB	\$2,565.00	EN-S	36%	\$1,641.60	\$513.00	\$461.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1R02	VMAX MNFRM PKG 20K SWR REG 1TB 15-25TB	\$2,415.00	EN-S	36%	\$1,545.60	\$483.00	\$434.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1R03	VMAX MNFRM PKG 20K SWR REG 1TB 26-40TB	\$2,125.00	EN-S	36%	\$1,380.00	\$425.00	\$382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1R04	VMAX MNFRM PKG 20K SWR REG 1TB 41-60TB	\$1,970.00	EN-S	36%	\$1,260.80	\$394.00	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1R05	VMAX MNFRM PKG 20K SWR REG 1TB 61-100TB	\$1,895.00	EN-S	36%	\$1,212.80	\$379.00	\$341.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1R06	VMAX MNFRM PKG 20K SWR REG 1TB 101-150TB	\$1,700.00	EN-S	36%	\$1,088.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1R07	VMAX MNFRM PKG 20K SWR REG 1TB 151-250TB	\$1,515.00	EN-S	36%	\$969.60	\$303.00	\$272.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1R08	VMAX MNFRM PKG 20K SWR REG 1TB 251-400TB	\$1,320.00	EN-S	36%	\$844.80	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1R09	VMAX MNFRM PKG 20K SWR REG 1TB 401-600TB	\$1,145.00	EN-S	36%	\$732.80	\$229.00	\$206.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1R10	VMAX MNFRM PKG 20K SW REG 1TB 601-1000TB	\$995.00	EN-S	36%	\$636.80	\$199.00	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1R11	VMAX MNFRM PKG 20K SWR REG 1TB 1001 TB+	\$865.00	EN-S	36%	\$553.60	\$173.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1RBAS	VMAX MNFRM PKG 20K SWR BASE LICENSE	\$30,650.00	EN-S	36%	\$19,616.00	\$6,130.00	\$5,517.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1RUP	VMAX MNFRM PKG 20K SWR BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-1UP	VMAX MNFRM PKG 20K SWR BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2BAS	VMAX MNFRM PKG 40K SWR BASE LICENSE	\$27,585.00	EN-S	36%	\$17,654.40	\$5,517.00	\$4,965.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2C01	VMAX MNFRM PKG 40K SWR 1TB 0-14TB	\$2,310.00	EN-S	36%	\$1,478.40	\$462.00	\$415.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2C02	VMAX MNFRM PKG 40K SWR 1TB 15-25TB	\$2,175.00	EN-S	36%	\$1,392.00	\$435.00	\$391.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2C03	VMAX MNFRM PKG 40K SWR 1TB 26-40TB	\$1,915.00	EN-S	36%	\$1,225.60	\$383.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2C04	VMAX MNFRM PKG 40K SWR 1TB 41-60TB	\$1,775.00	EN-S	36%	\$1,136.00	\$355.00	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2C05	VMAX MNFRM PKG 40K SWR 1TB 61-100TB	\$1,705.00	EN-S	36%	\$1,091.20	\$341.00	\$306.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2C06	VMAX MNFRM PKG 40K SWR 1TB 101-150TB	\$1,530.00	EN-S	36%	\$979.20	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2C07	VMAX MNFRM PKG 40K SWR 1TB 151-250TB	\$1,365.00	EN-S	36%	\$873.60	\$273.00	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2C08	VMAX MNFRM PKG 40K SWR 1TB 251-400TB	\$1,190.00	EN-S	36%	\$761.60	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2C09	VMAX MNFRM PKG 40K SWR 1TB 401-600TB	\$1,030.00	EN-S	36%	\$659.20	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2C10	VMAX MNFRM PKG 40K SWR 1TB 601-1000TB	\$895.00	EN-S	36%	\$572.80	\$179.00	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2C11	VMAX MNFRM PKG 40K SWR 1TB 1001 TB+	\$780.00	EN-S	36%	\$499.20	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2N01	VMAX MNFRM PKG 40K SWR 1TB 0-14TB NLT3	\$1,755.00	EN-S	36%	\$739.20	\$231.00	\$207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2N02	VMAX MNFRM PKG 40K SWR 1TB 15-25TB NLT3	\$1,085.00	EN-S	36%	\$694.40	\$217.00	\$195.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2N03	VMAX MNFRM PKG 40K SWR 1TB 26-40TB NLT3	\$965.00	EN-S	36%	\$614.40	\$192.00	\$172.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2N04	VMAX MNFRM PKG 40K SWR 1TB 41-60TB NLT3	\$885.00	EN-S	36%	\$566.40	\$177.00	\$159.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2N05	VMAX MNFRM PKG 40K SWR 1TB 61-100TB NLT3	\$850.00	EN-S	36%	\$544.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2N06	VMAX MNFRM PKG 40K SW 1TB 101-150TB NLT3	\$765.00	EN-S	36%	\$489.60	\$153.00	\$137.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2N07	VMAX MNFRM PKG 40K SW 1TB 151-250TB NLT3	\$680.00	EN-S	36%	\$435.20	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2N08	VMAX MNFRM PKG 40K SW 1TB 251-400TB NLT3	\$595.00	EN-S	36%	\$380.80	\$119.00	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2N09	VMAX MNFRM PKG 40K SW 1TB 401-600TB NLT3	\$520.00	EN-S	36%	\$332.80	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2N10	VMAX MNFRM PKG 40K SW 1TB 601-1000TB NLT3	\$450.00	EN-S	36%	\$288.00	\$90.00	\$81.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2N11	VMAX MNFRM PKG 40K SW 1TB 1001TB OR GRTR	\$390.00	EN-S	36%	\$249.60	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2R01	VMAX MNFRM PKG 40K SWR REG 1TB 0-14TB	\$2,310.00	EN-S	36%	\$1,478.40	\$462.00	\$415.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2R02	VMAX MNFRM PKG 40K SWR REG 1TB 15-25TB	\$2,175.00	EN-S	36%	\$1,392.00	\$435.00	\$391.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2R03	VMAX MNFRM PKG 40K SWR REG 1TB 26-40TB	\$1,915.00	EN-S	36%	\$1,225.60	\$383.00	\$344.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2R04	VMAX MNFRM PKG 40K SWR REG 1TB 41-60TB	\$1,775.00	EN-S	36%	\$1,136.00	\$355.00	\$319.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2R05	VMAX MNFRM PKG 40K SWR REG 1TB 61-100TB	\$1,705.00	EN-S	36%	\$1,091.20	\$341.00	\$306.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2R06	VMAX MNFRM PKG 40K SWR REG 1TB 101-150TB	\$1,530.00	EN-S	36%	\$979.20	\$306.00	\$275.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2R07	VMAX MNFRM PKG 40K SWR REG 1TB 151-250TB	\$1,365.00	EN-S	36%	\$873.60	\$273.00	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2R08	VMAX MNFRM PKG 40K SWR REG 1TB 251-400TB	\$1,190.00	EN-S	36%	\$761.60	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2R09	VMAX MNFRM PKG 40K SWR REG 1TB 401-600TB	\$1,030.00	EN-S	36%	\$659.20	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2R10	VMAX MNFRM PKG 40K SW REG 1TB 601-1000TB	\$895.00	EN-S	36%	\$572.80	\$179.00	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2R11	VMAX MNFRM PKG 40K SWR REG 1TB 1001 TB+	\$780.00	EN-S	36%	\$499.20	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2RBAS	VMAX MNFRM PKG 40K SWR BASE LICENSE	\$27,585.00	EN-S	36%	\$17,654.40	\$5,517.00	\$4,965.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2RUP	VMAX MNFRM PKG 40K SWR BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-2UP	VMAX MNFRM PKG 40K SWR BASE UPGRADE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4A0BAS	VMAX MNFRM ESS PLUS AO 40K SWR BASE=IC	\$20,690.00	EN-S	36%	\$13,241.60	\$4,138.00	\$3,724.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOC01	VMAX MF ESS PLUS AO 40K SW 0-14TB=CB	\$1,735.00	EN-S	36%	\$1,110.40	\$347.00	\$312.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOC02	VMAX MF ESS PLUS AO 40K SW 15-25TB=CB	\$1,630.00	EN-S	36%	\$1,043.20	\$287.00	\$259.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOC03	VMAX MF ESS PLUS AO 40K SW 26-40TB=CB	\$1,435.00	EN-S	36%	\$918.40	\$287.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOC04	VMAX MF ESS PLUS AO 40K SW 41-60TB=CB	\$1,330.00	EN-S	36%	\$851.20	\$266.00	\$239.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOC05	VMAX MF ESS PLUS AO 40K SW 61-100TB=CB	\$1,280.00	EN-S	36%	\$819.20	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOC06	VMAX MF ESS PLUS AO 40K SW 101-150TB=CB	\$1,125.00	EN-S	36%	\$736.00	\$230.00	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOC07	VMAX MF ESS PLUS AO 40K SW 151-250TB=CB	\$1,025.00	EN-S	36%	\$685.00	\$205.00	\$184.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOC08	VMAX MF ESS PLUS AO 40K SW 251-400TB=CB	\$895.00	EN-S	36%	\$572.80	\$179.00	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOC09	VMAX MF ESS PLUS AO 40K SW 401-600TB=CB	\$775.00	EN-S	36%	\$496.00	\$155.00	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOC10	VMAX MF ESS PLUS AO 40K SW 601-1000TB=CB	\$670.00	EN-S	36%	\$428.80	\$134.00	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOC11	VMAX MF ESS PLUS AO 40K SW 1001 TB=CB	\$585.00	EN-S	36%	\$374.40	\$117.00	\$105.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4AOP	VMAX MF ESS PLUS AO 40K SW BASE UPG=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4BAS	VMAX MNFRM ESSENTLS PLUS 40K SWR BASE=IC	\$48,275.00	EN-S	36%	\$30,896.00	\$9,685.00	\$8,689.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4C01	VMAX MF ESS PLUS 40K SW 0-14TB=CB	\$4,045.00	EN-S	36%	\$2,588.80	\$809.00	\$728.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4C02	VMAX MF ESS PLUS 40K SW 15-25TB=CB	\$3,805.00	EN-S										

Dell EMC NASPO ValuePoint Contract MNWC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	V-MF-4N01	VMAX MF ESS PLUS 40K NLT3 0-14TB=CB	\$2,020.00	EN-S	36%	\$1,292.80	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4N02	VMAX MF ESS PLUS 40K NLT3 15-25TB=CB	\$1,900.00	EN-S	36%	\$1,216.00	\$380.00	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4N03	VMAX MF ESS PLUS 40K NLT3 26-40TB=CB	\$1,680.00	EN-S	36%	\$1,075.20	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4N04	VMAX MF ESS PLUS 40K NLT3 41-60TB=CB	\$1,550.00	EN-S	36%	\$992.00	\$310.00	\$279.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4N05	VMAX MF ESS PLUS 40K NLT3 61-100TB=CB	\$1,490.00	EN-S	36%	\$957.60	\$288.00	\$268.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4N06	VMAX MF ESS PLUS 40K NLT3 101-150TB=CB	\$1,340.00	EN-S	36%	\$857.60	\$268.00	\$241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4N07	VMAX MF ESS PLUS 40K NLT3 151-250TB=CB	\$1,190.00	EN-S	36%	\$761.60	\$248.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4N08	VMAX MF ESS PLUS 40K NLT3 251-400TB=CB	\$1,040.00	EN-S	36%	\$665.60	\$208.00	\$187.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4N09	VMAX MF ESS PLUS 40K NLT3 401-600TB=CB	\$910.00	EN-S	36%	\$582.40	\$182.00	\$163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4N10	VMAX MF ESS PLUS 40K NLT3 601-1000TB=CB	\$790.00	EN-S	36%	\$505.60	\$158.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4N11	VMAX MF ESS PLUS 40K NLT3 1000TB++CB	\$685.00	EN-S	36%	\$438.40	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4R01	VMAX MF ESS PLUS 40K REG 0-14TB=CA	\$4,045.00	EN-S	36%	\$2,588.80	\$909.00	\$728.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4R02	VMAX MF ESS PLUS 40K REG 15-25TB=CA	\$3,805.00	EN-S	36%	\$2,435.20	\$761.00	\$684.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4R03	VMAX MF ESS PLUS 40K REG 26-40TB=CA	\$3,350.00	EN-S	36%	\$2,144.00	\$670.00	\$603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4R04	VMAX MF ESS PLUS 40K REG 41-60TB=CA	\$3,105.00	EN-S	36%	\$1,987.20	\$621.00	\$558.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4R05	VMAX MF ESS PLUS 40K REG 61-100TB=CA	\$2,865.00	EN-S	36%	\$1,910.40	\$597.00	\$537.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4R06	VMAX MF ESS PLUS 40K REG 101-150TB=CA	\$2,680.00	EN-S	36%	\$1,729.60	\$576.00	\$482.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4R07	VMAX MF ESS PLUS 40K REG 151-250TB=CA	\$2,380.00	EN-S	36%	\$1,529.60	\$478.00	\$430.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4R08	VMAX MF ESS PLUS 40K REG 251-400TB=CA	\$2,085.00	EN-S	36%	\$1,334.40	\$417.00	\$375.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4R09	VMAX MF ESS PLUS 40K REG 401-600TB=CA	\$1,805.00	EN-S	36%	\$1,155.20	\$361.00	\$324.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4R10	VMAX MF ESS PLUS 40K REG 601-1000TB=CA	\$1,565.00	EN-S	36%	\$1,001.60	\$313.00	\$281.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4R11	VMAX MF ESS PLUS 40K REG 1000TB++CA	\$1,365.00	EN-S	36%	\$873.60	\$273.00	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4RBAS	VMAX MNFRM ESSENTLS PLUS 40K REG BASE=IC	\$48,275.00	EN-S	36%	\$30,896.00	\$9,655.00	\$8,689.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4RUP	VMAX MNFRM ESSENTLS PLUS 40K REG UPG=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-MF-4LUP	VMAX MF ESS PLUS 40K SW BASE UPGRADE=IC	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Z-1COMPVAV	Z8PAVMA 20K-NO CHRGE	\$0.00	EN-S	36%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-694	V100K ADVANCED UPG 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-695	V100K ADVANCED UPG 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-696	V100K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-697	V100K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-698	V100K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-699	V100K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-700	V100K ADVANCED UPG 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-701	V200K ADVANCED UPG 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-702	V200K ADVANCED UPG 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-703	V200K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-704	V200K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-705	V200K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-706	V200K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-707	V200K ADVANCED UPG 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-708	V400K ADVANCED UPG 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-709	V400K ADVANCED UPG 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-710	V400K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-711	V400K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-712	V400K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-713	V400K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-714	V400K ADVANCED UPG 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-715	V100K FOUNDATION UPG 0-50TB=CC	\$2,095.00	ES-1	14%	\$1,801.70	\$419.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-716	V100K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-717	V100K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-718	V100K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	14%	\$1,100.80	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-719	V100K FOUNDATION UPG 451-750TB=CC	\$930.00	ES-1	14%	\$799.80	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-720	V100K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	14%	\$602.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-721	V100K FOUNDATION UPG 1501+TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-722	V200K FOUNDATION UPG 0-50TB=CC	\$2,095.00	ES-1	14%	\$1,801.70	\$419.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-723	V200K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-724	V200K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-725	V200K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	14%	\$1,100.80	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-726	V200K FOUNDATION UPG 451-750TB=CC	\$930.00	ES-1	14%	\$799.80	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-727	V200K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	14%	\$602.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-728	V200K FOUNDATION UPG 1501+TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-729	V400K FOUNDATION UPG 0-50TB=CC	\$2,095.00	ES-1	14%	\$1,801.70	\$419.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-730	V400K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-731	V400K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-732	V400K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	14%	\$1,100.80	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-733	V400K FOUNDATION UPG 451-750TB=CC	\$930.00	ES-1	14%	\$799.80	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-734	V400K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	14%	\$602.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-735	V400K FOUNDATION UPG 1501+TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-775	V100K UNISPHERE PACKAGE=IC	\$5,715.00	ES-1	14%	\$4,914.90	\$1,143.00	\$1,028.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-771	V200K UNISPHERE PACKAGE=IC	\$17,145.00	ES-1	14%	\$14,744.70	\$3,429.00	\$3,086.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-772	V400K UNISPHERE PACKAGE=IC	\$17,145.00	ES-1	14%	\$14,744.70	\$3,429.00	\$3,086.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-780	V100K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-781	V200K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-782	V400K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	450-000-799	VMAX3 ADVANCED PKG 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-810	V100K TOTAL PROD PACK=IC	\$53,735.00	ES-1	14%	\$46,212.10	\$10,747.00	\$9,672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-811	V200K TOTAL PROD PACK=IC	\$71,950.00	ES-1	14%	\$61,877.60	\$14,390.00	\$12,951.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-812	V400K TOTAL PROD PACK=IC	\$111,410.00	ES-1	14%	\$95,812.60	\$22,282.00	\$20,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-813	VMAX3 TOTAL PROD PACK 0-50TB=CC	\$4,425.00	ES-1	14%	\$3,805.50	\$677.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-814	VMAX3 TOTAL PROD PACK 51-150TB=CC	\$3,385.00	ES-1	14%	\$2,911.10	\$677.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-815	VMAX3 TOTAL PROD PACK 151-300TB=CC	\$2,585.00	ES-1	14%	\$2,231.70	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-816	VMAX3 TOTAL PROD PACK 301-450TB=CC	\$2,300.00	ES-1	14%	\$1,978.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-817	VMAX3 TOTAL PROD PACK 451-750TB=CC	\$1,800.00	ES-1	14%	\$1,548.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-818	VMAX3 TOTAL PROD PACK 751-1500TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$291.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-819	VMAX3 TOTAL PROD PACK 1501+TB=CC	\$1,170.00	ES-1	14%	\$1,006.20	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-820	VMAX3 ADV UPG FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-821	VMAX3 ADV UPG FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-822	VMAX3 ADV UPG FROM FOUND 151-300TB=CC	\$285.00	ES-1	14%	\$245.10	\$57.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-823	VMAX3 ADV UPG FROM FOUND 301-450TB=CC	\$265.00	ES-1	14%	\$227.90	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-824	VMAX3 ADV UPG FROM FOUND 451-750TB=CC	\$190.00	ES-1	14%	\$163.40	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-825	VMAX3 ADV UPG FROM FOUND 751-1500TB=CC	\$145.00	ES-1	14%	\$124.70	\$29.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-826	VMAX3 ADV UPG FROM FOUND 1501+TB=CC	\$110.00	ES-1	14%	\$94.60	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-827	VMAX3 ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-828	VMAX3 ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-829	VMAX3 ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-830	VMAX3 ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-831	VMAX3 ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-832	VMAX3 ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-833	VMAX3 ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-841	VMAX3 ADV UPG FROM UNI 0-50TB=CC	\$850.00	ES-1	14%	\$731.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-842	VMAX3 ADV UPG FROM UNI 51-150TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-843	VMAX3 ADV UPG FROM UNI 151-300TB=CC	\$500.00	ES-1	14%	\$430.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-844	VMAX3 ADV UPG FROM UNI 301-450TB=CC	\$590.00	ES-1	14%	\$507.40	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-845	VMAX3 ADV UPG FROM UNI 451-750TB=CC	\$420.00	ES-1	14%	\$361.20	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-846	VMAX3 ADV UPG FROM UNI 751-1500TB=CC	\$315.00	ES-1	14%	\$270.90	\$63.00	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-847	VMAX3 ADV UPG FROM UNI 1501+TB=CC	\$235.00	ES-1	14%	\$202.10	\$47.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-848	VMAX3 ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-849	VMAX3 ADV FROM UNI DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-850	VMAX3 ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-851	VMAX3 ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-852	VMAX3 ADV FROM UNI DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-853	VMAX3 ADV FROM UNI DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-854	VMAX3 ADV FROM UNI DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-855	VMAX3 ADV UPG FROM BASE 0-50TB=CC	\$890.00	ES-1	14%	\$765.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-856	VMAX3 ADV UPG FROM BASE 51-150TB=CC	\$660.00	ES-1	14%	\$567.60	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-857	VMAX3 ADV UPG FROM BASE 151-300TB=CC	\$665.00	ES-1	14%	\$589.10	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-858	VMAX3 ADV UPG FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$135.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-859	VMAX3 ADV UPG FROM BASE 451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$95.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-860	VMAX3 ADV UPG FROM BASE 751-1500TB=CC	\$355.00	ES-1	14%	\$305.30	\$71.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-861	VMAX3 ADV UPG FROM BASE 1501+TB=CC	\$245.00	ES-1	14%	\$210.70	\$49.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-862	VMAX3 ADV FROM BASE DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-863	VMAX3 ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-864	VMAX3 ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-865	VMAX3 ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-866	VMAX3 ADV FROM BASE DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-867	VMAX3 ADV FROM BASE DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-868	VMAX3 ADV FROM BASE DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-898	VMAX3 ADVANCED FAST COMBO TIER=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-920	V100K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	14%	\$39,194.50	\$9,115.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-921	V200K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	14%	\$39,194.50	\$9,115.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-922	V400K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	14%	\$39,194.50	\$9,115.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-923	V100K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	14%	\$21,620.40	\$5,028.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-924	V200K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	14%	\$21,620.40	\$5,028.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-925	V400K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	14%	\$21,620.40	\$5,028.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-945	V100K ADV FROM BASE 0-50TB=CC	\$890.00	ES-1	14%	\$765.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-946	V100K ADV FROM BASE 51-150TB=CC	\$660.00	ES-1	14%	\$567.60	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-947	V100K ADV FROM BASE 151-300TB=CC	\$665.00	ES-1	14%	\$589.10	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-948	V100K ADV FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$135.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-949	V100K ADV FROM BASE 451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$95.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-950	V100K ADV FROM BASE 751-1500TB=CC	\$355.00	ES-1	14%	\$305.30	\$71.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-951	V100K ADV FROM BASE 1501+TB=CC	\$245.00	ES-1	14%	\$210.70	\$49.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-952	V200K ADV FROM BASE 0-50TB=CC	\$890.00	ES-1	14%	\$765.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-953	V200K ADV FROM BASE 51-150TB=CC	\$660.00	ES-1	14%	\$567.60	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-954	V200K ADV FROM BASE 151-300TB=CC	\$665.00	ES-1	14%	\$589.10	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-955	V200K ADV FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$135.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-956	V200K ADV FROM BASE 451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$95.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-957	V200K ADV FROM BASE 751-1500TB=CC	\$355.00	ES-1	14%	\$305.30	\$71.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-958	V200K ADV FROM BASE 1501+TB=CC	\$245.00											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	450-001-091	V400K REMOTE REP UPG 51-150TB=CC	\$1,260.00	ES-1	14%	\$1,083.60	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-092	V400K REMOTE REP UPG 151-300TB=CC	\$890.00	ES-1	14%	\$765.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-093	V400K REMOTE REP UPG 301-450TB=CC	\$705.00	ES-1	14%	\$606.30	\$141.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-094	V400K REMOTE REP UPG 451-750TB=CC	\$605.00	ES-1	14%	\$520.30	\$121.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-095	V400K REMOTE REP UPG 751-1500TB=CC	\$520.00	ES-1	14%	\$447.20	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-096	V400K REMOTE REP UPG 1500+TB=CC	\$440.00	ES-1	14%	\$378.00	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-097	V100K REMOTE REP UPG 0-50TB=CC	\$1,760.00	ES-1	14%	\$1,513.60	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-098	V100K REMOTE REP UPG 51-150TB=CC	\$1,260.00	ES-1	14%	\$1,083.60	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-099	V100K REMOTE REP UPG 151-300TB=CC	\$890.00	ES-1	14%	\$765.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-121	V100K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425.00	ES-1	14%	\$3,805.50	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-122	V100K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385.00	ES-1	14%	\$2,911.70	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-123	V100K TOTAL PROD PACK UPG 151-300TB=CC	\$2,585.00	ES-1	14%	\$2,231.70	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-124	V100K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00	ES-1	14%	\$1,978.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-125	V100K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800.00	ES-1	14%	\$1,548.00	\$260.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-126	V100K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-127	V100K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170.00	ES-1	14%	\$1,006.20	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-128	V200K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425.00	ES-1	14%	\$3,805.50	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-129	V200K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385.00	ES-1	14%	\$2,911.70	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-129	V200K TOTAL PROD PACK UPG 151-300TB=CC	\$2,585.00	ES-1	14%	\$2,231.70	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-131	V200K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00	ES-1	14%	\$1,978.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-132	V200K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800.00	ES-1	14%	\$1,548.00	\$260.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-133	V200K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-134	V200K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170.00	ES-1	14%	\$1,006.20	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-135	V400K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425.00	ES-1	14%	\$3,805.50	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-136	V400K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385.00	ES-1	14%	\$2,911.70	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-137	V400K TOTAL PROD PACK UPG 151-300TB=CC	\$2,585.00	ES-1	14%	\$2,231.70	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-138	V400K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00	ES-1	14%	\$1,978.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-139	V400K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800.00	ES-1	14%	\$1,548.00	\$260.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-140	V400K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$200.00	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-141	V400K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170.00	ES-1	14%	\$1,006.20	\$160.00	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-142	V100K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-143	V100K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-144	V100K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-145	V100K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-146	V100K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-147	V100K ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-148	V100K ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-149	V200K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-150	V200K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-151	V200K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-152	V200K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-153	V200K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-154	V200K ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-155	V200K ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-156	V400K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-157	V400K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-158	V400K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-159	V400K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-160	V400K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-161	V400K ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-162	V400K ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-163	V100K ADV FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-164	V100K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-165	V100K ADV FROM FOUND 151-300TB=CC	\$285.00	ES-1	14%	\$245.10	\$57.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-166	V100K ADV FROM FOUND 301-450TB=CC	\$265.00	ES-1	14%	\$227.90	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-167	V100K ADV FROM FOUND 451-750TB=CC	\$190.00	ES-1	14%	\$163.40	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-168	V100K ADV FROM FOUND 751-1500TB=CC	\$145.00	ES-1	14%	\$124.70	\$29.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-169	V100K ADV FROM FOUND 1501+TB=CC	\$110.00	ES-1	14%	\$94.60	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-170	V200K ADV FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-171	V200K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-172	V200K ADV FROM FOUND 151-300TB=CC	\$285.00	ES-1	14%	\$245.10	\$57.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-173	V200K ADV FROM FOUND 301-450TB=CC	\$265.00	ES-1	14%	\$227.90	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-174	V200K ADV FROM FOUND 451-750TB=CC	\$190.00	ES-1	14%	\$163.40	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-175	V200K ADV FROM FOUND 751-1500TB=CC	\$145.00	ES-1	14%	\$124.70	\$29.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-176	V200K ADV FROM FOUND 1501+TB=CC	\$110.00	ES-1	14%	\$94.60	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-177	V400K ADV FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-178	V400K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-179	V400K ADV FROM FOUND 151-300TB=CC	\$285.00	ES-1	14%	\$245.10	\$57.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-180	V400K ADV FROM FOUND 301-450TB=CC	\$265.00	ES-1	14%	\$227.90	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-181	V400K ADV FROM FOUND 451-750TB=CC	\$190.00	ES-1	14%	\$163.40	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-182	V400K ADV FROM FOUND 751-1500TB=CC	\$145.00	ES-1	14%	\$124.70	\$29.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-183	V400K ADV FROM FOUND 1501+TB=CC	\$110.00	ES-1	14%	\$94.60	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-189	ESA FOR V200K BASE LIC=HA	\$5,145.00	ES-1	14%	\$4,424.70	\$1,02							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	450-001-212	V100K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-213	V100K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-214	V100K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	14%	\$1,100.80	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-215	V100K FOUNDATION UPG451-750TB=CC	\$930.00	ES-1	14%	\$799.80	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-216	V100K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	14%	\$602.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-217	V100K FOUNDATION UPG 1501+TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-218	V100K UNISPHERE PACKAGE=IC	\$5,715.00	ES-1	14%	\$4,914.90	\$1,143.00	\$1,028.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-219	V100K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-220	V100K ADVANCED PACKAGE=IC	\$10,715.00	ES-1	14%	\$9,214.90	\$2,143.00	\$1,928.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-221	VMAX3 ADVANCED PKG 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-222	VMAX3 ADVANCED PKG 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-223	VMAX3 ADVANCED PKG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-224	VMAX3 ADVANCED PKG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-225	VMAX3 ADVANCED PKG451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-226	VMAX3 ADVANCED PKG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-227	VMAX3 ADVANCED PKG 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-228	V100K ADVANCED UPG 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-229	V100K ADVANCED UPG 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-230	V100K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-231	V100K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-232	V100K ADVANCED UPG451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-233	V100K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-234	V100K ADVANCED UPG 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-235	V100K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	14%	\$25,800.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-236	VMAX3 REMOTE REP PKG 0-50TB=CC	\$1,760.00	ES-1	14%	\$1,513.60	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-237	VMAX3 REMOTE REP PKG 51-150TB=CC	\$1,260.00	ES-1	14%	\$1,083.60	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-238	VMAX3 REMOTE REP PKG 151-300TB=CC	\$890.00	ES-1	14%	\$765.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-239	VMAX3 REMOTE REP PKG 301-450TB=CC	\$705.00	ES-1	14%	\$606.30	\$141.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-240	VMAX3 REMOTE REP PKG451-750TB=CC	\$605.00	ES-1	14%	\$520.30	\$121.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-241	VMAX3 REMOTE REP PKG 751-1500TB=CC	\$520.00	ES-1	14%	\$447.20	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-242	VMAX3 REMOTE REP PKG 1501+TB=CC	\$440.00	ES-1	14%	\$378.40	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-243	V100K REMOTE REP UPG 0-50TB=CC	\$1,760.00	ES-1	14%	\$1,513.60	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-244	V100K REMOTE REP UPG 51-150TB=CC	\$1,260.00	ES-1	14%	\$1,083.60	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-245	V100K REMOTE REP UPG 151-300TB=CC	\$890.00	ES-1	14%	\$765.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-246	V100K REMOTE REP UPG 301-450TB=CC	\$705.00	ES-1	14%	\$606.30	\$141.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-247	V100K REMOTE REP UPG451-750TB=CC	\$605.00	ES-1	14%	\$520.30	\$121.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-248	V100K REMOTE REP UPG 751-1500TB=CC	\$520.00	ES-1	14%	\$447.20	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-249	V100K REMOTE REP UPG 1500+TB=CC	\$440.00	ES-1	14%	\$378.40	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-250	V100K TOTAL PROD PACK=IC	\$53,735.00	ES-1	14%	\$46,212.10	\$10,747.00	\$9,672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-251	VMAX3 TOTAL PROD PACK 0-50TB=CC	\$4,425.00	ES-1	14%	\$3,805.50	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-252	VMAX3 TOTAL PROD PACK 51-150TB=CC	\$3,385.00	ES-1	14%	\$2,911.10	\$677.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-253	VMAX3 TOTAL PROD PACK 151-300TB=CC	\$2,585.00	ES-1	14%	\$2,231.10	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-254	VMAX3 TOTAL PROD PACK 301-450TB=CC	\$2,300.00	ES-1	14%	\$1,978.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-255	VMAX3 TOTAL PROD PACK451-750TB=CC	\$1,800.00	ES-1	14%	\$1,548.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-256	VMAX3 TOTAL PROD PACK 751-1500TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$291.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-257	VMAX3 TOTAL PROD PACK 1501+TB=CC	\$1,170.00	ES-1	14%	\$1,006.20	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-258	V100K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425.00	ES-1	14%	\$3,805.50	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-259	V100K TOTAL PROD PACK UPG 51-150TB=CC	\$3,385.00	ES-1	14%	\$2,911.10	\$677.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-260	V100K TOTAL PROD PACK UPG 151-300TB=CC	\$2,585.00	ES-1	14%	\$2,231.10	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-261	V100K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00	ES-1	14%	\$1,978.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-262	V100K TOTAL PROD PACK UPG451-750TB=CC	\$1,800.00	ES-1	14%	\$1,548.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-263	V100K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$291.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-264	V100K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170.00	ES-1	14%	\$1,006.20	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-265	VMAX3 ADV UPG FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-266	VMAX3 ADV UPG FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-267	VMAX3 ADV UPG FROM FOUND 151-300TB=CC	\$285.00	ES-1	14%	\$245.10	\$57.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-268	VMAX3 ADV UPG FROM FOUND 301-450TB=CC	\$265.00	ES-1	14%	\$227.90	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-269	VMAX3 ADV UPG FROM FOUND451-750TB=CC	\$265.00	ES-1	14%	\$227.90	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-270	VMAX3 ADV UPG FROM FOUND 751-1500TB=CC	\$145.00	ES-1	14%	\$124.70	\$29.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-271	VMAX3 ADV UPG FROM FOUND 1501+TB=CC	\$110.00	ES-1	14%	\$94.60	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-272	VMAX3 ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-273	VMAX3 ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-274	VMAX3 ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-275	VMAX3 ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-276	VMAX3 ADV FROM FOUND DLTA451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-277	VMAX3 ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-278	VMAX3 ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-279	V100K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-280	V100K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-281	V100K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-282	V100K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-283	V100K ADV FROM FOUND DLTA451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-284	V100K ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	450-001-295	VMAX3 ADV UPG FROM UNI 151-300TB=CC	\$500.00	ES-1	14%	\$430.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-296	VMAX3 ADV UPG FROM UNI 301-450TB=CC	\$590.00	ES-1	14%	\$507.40	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-297	VMAX3 ADV UPG FROM UNI451-750TB=CC	\$420.00	ES-1	14%	\$361.20	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-298	VMAX3 ADV UPG FROM UNI 751-1500TB=CC	\$315.00	ES-1	14%	\$270.90	\$63.00	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-299	VMAX3 ADV UPG FROM UNI 1501+TB=CC	\$235.00	ES-1	14%	\$202.10	\$47.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-300	VMAX3 ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-301	VMAX3 ADV FROM UNI DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-302	VMAX3 ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-303	VMAX3 ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-304	VMAX3 ADV FROM UNI DLTA451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-305	VMAX3 ADV FROM UNI DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-306	VMAX3 ADV FROM UNI DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-307	VMAX3 ADV UPG FROM BASE 0-50TB=CC	\$890.00	ES-1	14%	\$765.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-308	VMAX3 ADV UPG FROM BASE 51-150TB=CC	\$660.00	ES-1	14%	\$567.60	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-309	VMAX3 ADV UPG FROM BASE 151-300TB=CC	\$685.00	ES-1	14%	\$589.10	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-310	VMAX3 ADV UPG FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$135.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-311	VMAX3 ADV UPG FROM BASE451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$95.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-312	VMAX3 ADV UPG FROM BASE 751-1500TB=CC	\$355.00	ES-1	14%	\$305.30	\$71.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-313	VMAX3 ADV UPG FROM BASE 1501+TB=CC	\$245.00	ES-1	14%	\$210.70	\$49.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-314	VMAX3 ADV FROM BASE DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-315	VMAX3 ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-316	VMAX3 ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-317	VMAX3 ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-318	VMAX3 ADV FROM BASE DLTA451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-319	VMAX3 ADV FROM BASE DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-320	VMAX3 ADV FROM BASE DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-321	V100K ADV FROM BASE 0-50TB=CC	\$890.00	ES-1	14%	\$765.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-322	V100K ADV FROM BASE 51-150TB=CC	\$660.00	ES-1	14%	\$567.60	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-323	V100K ADV FROM BASE 151-300TB=CC	\$685.00	ES-1	14%	\$589.10	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-324	V100K ADV FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$580.50	\$135.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-325	V100K ADV FROM BASE451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$95.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-326	V100K ADV FROM BASE 751-1500TB=CC	\$355.00	ES-1	14%	\$305.30	\$71.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-327	V100K ADV FROM BASE 1501+TB=CC	\$245.00	ES-1	14%	\$210.70	\$49.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-328	V100K ADV FROM UNI 0-50TB=CC	\$850.00	ES-1	14%	\$731.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-329	V100K ADV FROM UNI 51-150TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-330	V100K ADV FROM UNI 151-300TB=CC	\$500.00	ES-1	14%	\$430.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-331	V100K ADV FROM UNI 301-450TB=CC	\$590.00	ES-1	14%	\$507.40	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-332	V100K ADV FROM UNI451-750TB=CC	\$420.00	ES-1	14%	\$361.20	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-333	V100K ADV FROM UNI 751-1500TB=CC	\$315.00	ES-1	14%	\$270.90	\$63.00	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-334	V100K ADV FROM UNI 1501+TB=CC	\$235.00	ES-1	14%	\$202.10	\$47.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-335	V100K ADV FROM BASE DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-336	V100K ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-337	V100K ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-338	V100K ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-339	V100K ADV FROM BASE DLTA451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-340	V100K ADV FROM BASE DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-341	V100K ADV FROM BASE DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-342	V100K ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-343	V100K ADV FROM UNI DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-344	V100K ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-345	V100K ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-346	V100K ADV FROM UNI DLTA451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-347	V100K ADV FROM UNI DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-348	V100K ADV FROM UNI DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-349	VMAX3 ADVANCED FAST COMBO TIER=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-350	V100K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	14%	\$39,194.50	\$9,115.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-351	V100K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	14%	\$21,620.40	\$5,028.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-353	V400K FOUNDATION UPG 0-50TB=CC	\$2,085.00	ES-1	14%	\$1,801.70	\$419.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-354	V400K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-355	V400K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-356	V400K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	14%	\$1,100.80	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-357	V400K FOUNDATION UPG 451-750TB=CC	\$930.00	ES-1	14%	\$799.80	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-358	V400K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	14%	\$602.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-359	V400K FOUNDATION UPG 1501+TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-360	V400K UNISPHERE PACKAGE=IC	\$42,855.00	ES-1	14%	\$36,855.30	\$8,571.00	\$7,713.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-361	V400K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-362	V400K ADVANCED PACKAGE=IC	\$78,570.00	ES-1	14%	\$67,570.20	\$15,714.00	\$14,142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-363	V400K ADVANCED UPG 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-364	V400K ADVANCED UPG 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-365	V400K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-366	V400K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-367	V400K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-368	V400K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-369	V400K ADVANCED UPG 1501+TB=CC	\$640.00											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	450-001-379	V400K TOTAL PROD PACK UPG 0-50TB=CC	\$4,425.00	ES-1	14%	\$3,805.50	\$895.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-380	V400K TOTAL PROD PACK UPG 51-150TB=CC	\$3,365.00	ES-1	14%	\$2,911.10	\$677.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-381	V400K TOTAL PROD PACK UPG 151-300TB=CC	\$2,585.00	ES-1	14%	\$2,231.00	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-382	V400K TOTAL PROD PACK UPG 301-450TB=CC	\$2,300.00	ES-1	14%	\$1,978.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-383	V400K TOTAL PROD PACK UPG 451-750TB=CC	\$1,800.00	ES-1	14%	\$1,548.00	\$320.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-384	V400K TOTAL PROD PACK UPG 751-1500TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$291.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-385	V400K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170.00	ES-1	14%	\$1,006.20	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-386	V400K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-387	V400K ADV FROM FOUND DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-388	V400K ADV FROM FOUND DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$298.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-389	V400K ADV FROM FOUND DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-390	V400K ADV FROM FOUND DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-391	V400K ADV FROM FOUND DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-392	V400K ADV FROM FOUND DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-393	V400K ADV FROM FOUND 0-50TB=CC	\$250.00	ES-1	14%	\$215.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-394	V400K ADV FROM FOUND 51-150TB=CC	\$175.00	ES-1	14%	\$150.50	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-395	V400K ADV FROM FOUND 151-300TB=CC	\$245.10	ES-1	14%	\$211.58	\$33.52	\$30.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-396	V400K ADV FROM FOUND 301-450TB=CC	\$285.00	ES-1	14%	\$247.70	\$37.30	\$33.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-397	V400K ADV FROM FOUND 451-750TB=CC	\$190.00	ES-1	14%	\$163.40	\$26.60	\$24.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-398	V400K ADV FROM FOUND 751-1500TB=CC	\$145.00	ES-1	14%	\$124.70	\$20.30	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-399	V400K ADV FROM FOUND 1501+TB=CC	\$110.00	ES-1	14%	\$94.60	\$22.40	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-400	V400K ADV FROM BASE 0-50TB=CC	\$890.00	ES-1	14%	\$775.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-401	V400K ADV FROM BASE 51-150TB=CC	\$660.00	ES-1	14%	\$576.60	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-402	V400K ADV FROM BASE 151-300TB=CC	\$665.00	ES-1	14%	\$580.10	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-403	V400K ADV FROM BASE 301-450TB=CC	\$675.00	ES-1	14%	\$586.25	\$135.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-404	V400K ADV FROM BASE 451-750TB=CC	\$475.00	ES-1	14%	\$408.50	\$95.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-405	V400K ADV FROM BASE 751-1500TB=CC	\$355.00	ES-1	14%	\$305.30	\$71.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-406	V400K ADV FROM BASE 1501+TB=CC	\$245.00	ES-1	14%	\$210.70	\$49.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-407	V400K ADV FROM UNI 0-50TB=CC	\$850.00	ES-1	14%	\$731.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-408	V400K ADV FROM UNI 51-150TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-409	V400K ADV FROM UNI 151-300TB=CC	\$500.00	ES-1	14%	\$430.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-410	V400K ADV FROM UNI 301-450TB=CC	\$590.00	ES-1	14%	\$507.40	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-411	V400K ADV FROM UNI 451-750TB=CC	\$420.00	ES-1	14%	\$361.20	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-412	V400K ADV FROM UNI 751-1500TB=CC	\$315.00	ES-1	14%	\$270.90	\$63.00	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-413	V400K ADV FROM UNI 1501+TB=CC	\$235.00	ES-1	14%	\$202.10	\$47.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-414	V400K ADV FROM BASE DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-415	V400K ADV FROM BASE DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-416	V400K ADV FROM BASE DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$298.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-417	V400K ADV FROM BASE DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-418	V400K ADV FROM BASE DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-419	V400K ADV FROM BASE DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-420	V400K ADV FROM BASE DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-421	V400K ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-422	V400K ADV FROM UNI DLTA 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-423	V400K ADV FROM UNI DLTA 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$298.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-424	V400K ADV FROM UNI DLTA 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-425	V400K ADV FROM UNI DLTA 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-426	V400K ADV FROM UNI DLTA 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-427	V400K ADV FROM UNI DLTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-428	V400K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	14%	\$39,194.50	\$9,115.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-429	V400K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	14%	\$21,620.40	\$5,028.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-431	V200K FOUNDATION UPG 0-50TB=CC	\$2,095.00	ES-1	14%	\$1,801.70	\$419.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-432	V200K FOUNDATION UPG 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-433	V200K FOUNDATION UPG 151-300TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-434	V200K FOUNDATION UPG 301-450TB=CC	\$1,280.00	ES-1	14%	\$1,100.80	\$260.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-435	V200K FOUNDATION UPG 451-750TB=CC	\$930.00	ES-1	14%	\$799.80	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-436	V200K FOUNDATION UPG 751-1500TB=CC	\$700.00	ES-1	14%	\$602.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-437	V200K FOUNDATION UPG 1501+TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-438	V200K UNISPHERE PACKAGE=IC	\$17,145.00	ES-1	14%	\$14,744.70	\$3,429.00	\$3,086.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-439	V200K LOC REP PACKAGE=IC	\$22,500.00	ES-1	14%	\$19,350.00	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-440	V200K ADVANCED PACKAGE=IC	\$32,145.00	ES-1	14%	\$27,644.70	\$6,429.00	\$5,786.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-441	V200K ADVANCED UPG 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-442	V200K ADVANCED UPG 51-150TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-443	V200K ADVANCED UPG 151-300TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$298.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-444	V200K ADVANCED UPG 301-450TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-445	V200K ADVANCED UPG 451-750TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-446	V200K ADVANCED UPG 751-1500TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-447	V200K ADVANCED UPG 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-448	V200K REMOTE REP BASE LIC=IC	\$30,000.00	ES-1	14%	\$25,800.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-449	V200K REMOTE REP UPG 0-50TB=CC	\$1,760.00	ES-1	14%	\$1,513.60	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-450	V200K REMOTE REP UPG 51-150TB=CC	\$1,260.00	ES-1	14%	\$1,083.60	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-451	V200K REMOTE REP UPG 151-300TB=CC	\$890.00	ES-1	14%	\$775.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-452	V200K REMOTE REP UPG 301-450TB=CC	\$705.00	ES-1	14%	\$606.30	\$141.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0	

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	450-001-463	V200K TOTAL PROD PACK UPG 1500+TB=CC	\$1,170.00	ES-1	14%	\$1,006.20	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-464	V200K ADV FROM FOUND DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-465	V200K ADV FROM FOUND DLTA 51-300TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-466	V200K ADV FROM FOUND DLTA 301-450TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-467	V200K ADV FROM FOUND DLTA 451-750TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-468	V200K ADV FROM FOUND DLTA 751-1500TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-469	V200K ADV FROM FOUND DLTA 1501+TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-470	V200K ADV FROM FOUND 0-50TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-471	V200K ADV FROM FOUND 51-300TB=CC	\$250.00	ES-1	14%	\$215.50	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-472	V200K ADV FROM FOUND 301-450TB=CC	\$175.00	ES-1	14%	\$150.50	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-473	V200K ADV FROM FOUND 451-750TB=CC	\$285.00	ES-1	14%	\$245.10	\$57.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-474	V200K ADV FROM FOUND 751-1500TB=CC	\$265.00	ES-1	14%	\$227.90	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-475	V200K ADV FROM FOUND 1501+TB=CC	\$193.00	ES-1	14%	\$163.40	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-476	V200K ADV FROM FOUND 0-50TB=CC	\$145.00	ES-1	14%	\$124.70	\$29.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-477	V200K ADV FROM FOUND 51-300TB=CC	\$110.00	ES-1	14%	\$94.60	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-478	V200K ADV FROM FOUND 301-450TB=CC	\$890.00	ES-1	14%	\$765.40	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-479	V200K ADV FROM FOUND 451-750TB=CC	\$660.00	ES-1	14%	\$567.60	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-480	V200K ADV FROM FOUND 751-1500TB=CC	\$665.00	ES-1	14%	\$589.10	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-481	V200K ADV FROM FOUND 1501+TB=CC	\$675.00	ES-1	14%	\$580.50	\$135.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-482	V200K ADV FROM BASE 0-50TB=CC	\$475.00	ES-1	14%	\$408.50	\$91.00	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-483	V200K ADV FROM BASE 51-300TB=CC	\$355.00	ES-1	14%	\$305.30	\$71.00	\$63.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-484	V200K ADV FROM BASE 301-450TB=CC	\$245.00	ES-1	14%	\$210.70	\$49.00	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-485	V200K ADV FROM BASE 451-750TB=CC	\$850.00	ES-1	14%	\$731.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-486	V200K ADV FROM BASE 751-1500TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-487	V200K ADV FROM BASE 1501+TB=CC	\$500.00	ES-1	14%	\$430.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-488	V200K ADV FROM UNI 0-50TB=CC	\$590.00	ES-1	14%	\$507.40	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-489	V200K ADV FROM UNI 51-300TB=CC	\$420.00	ES-1	14%	\$361.20	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-490	V200K ADV FROM UNI 301-450TB=CC	\$315.00	ES-1	14%	\$270.90	\$63.00	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-491	V200K ADV FROM UNI 451-750TB=CC	\$235.00	ES-1	14%	\$202.10	\$47.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-492	V200K ADV FROM UNI DLTA 0-50TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-493	V200K ADV FROM UNI DLTA 51-300TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-494	V200K ADV FROM UNI DLTA 301-450TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-495	V200K ADV FROM UNI DLTA 451-750TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-496	V200K ADV FROM UNI DLTA 751-1500TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-497	V200K ADV FROM UNI DLTA 1501+TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-498	V200K ADV FROM UNI DLTA 0-50TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-499	V200K ADV FROM UNI DLTA 51-300TB=CC	\$2,345.00	ES-1	14%	\$2,016.70	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-500	V200K ADV FROM UNI DLTA 301-450TB=CC	\$1,855.00	ES-1	14%	\$1,595.30	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-501	V200K ADV FROM UNI DLTA 451-750TB=CC	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-502	V200K ADV FROM UNI DLTA 751-1500TB=CC	\$1,545.00	ES-1	14%	\$1,328.70	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-503	V200K ADV FROM UNI DLTA 1501+TB=CC	\$1,120.00	ES-1	14%	\$963.20	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-504	V200K ADV FROM UNI DLTA 0-50TB=CC	\$845.00	ES-1	14%	\$726.70	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-505	V200K ADV FROM UNI DLTA 51-300TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-506	V200K SRDF REPLICATION FILE REG PKG=IC	\$45,575.00	ES-1	14%	\$39,194.50	\$9,115.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-507	V200K TIMEFINDER SNAPSURE REG PKG=IC	\$25,140.00	ES-1	14%	\$21,620.40	\$5,028.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-508	EA7 for V200K BASE LIC=IA	\$5,145.00	ES-1	14%	\$4,424.70	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-564	VIPIR SUITE VMAX3 100K Base=IC	\$11,420.00	ES-1	14%	\$9,821.20	\$2,284.00	\$2,055.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-565	VIPIR SUITE VMAX3 200K Base=IC	\$25,390.00	ES-1	14%	\$21,835.40	\$5,078.00	\$4,570.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-566	VIPIR SUITE VMAX3 400K Base=IC	\$25,940.00	ES-1	14%	\$22,428.40	\$5,588.00	\$5,029.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-567	VIPIR SUITE VMAX3 1-50TB=CC	\$1,690.00	ES-1	14%	\$1,453.40	\$338.60	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-568	VIPIR SUITE VMAX3 51-150TB=CC	\$1,674.00	ES-1	14%	\$1,439.64	\$331.60	\$298.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-569	VIPIR SUITE VMAX3 151-300TB=CC	\$1,658.00	ES-1	14%	\$1,425.88	\$319.00	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-570	VIPIR SUITE VMAX3 301-450TB=CC	\$1,595.00	ES-1	14%	\$1,371.70	\$293.20	\$263.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-571	VIPIR SUITE VMAX3 451-750TB=CC	\$1,466.00	ES-1	14%	\$1,260.76	\$268.00	\$241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-572	VIPIR SUITE VMAX3 751-1500TB=CC	\$1,340.00	ES-1	14%	\$1,152.40	\$254.80	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-573	VIPIR SUITE VMAX3 1501+TB=CC	\$1,274.00	ES-1	14%	\$1,095.64	\$291.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-633	VMAX3 BASE PKG 0-50TB=CC	\$1,155.00	ES-1	14%	\$1,000.00	\$239.00	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-634	VMAX3 BASE PKG 51-150TB=CC	\$1,195.00	ES-1	14%	\$1,027.70	\$239.00	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-635	VMAX3 BASE PKG 151-300TB=CC	\$490.00	ES-1	14%	\$424.40	\$98.00	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-636	VMAX3 BASE PKG 301-450TB=CC	\$920.00	ES-1	14%	\$791.20	\$184.00	\$165.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-637	VMAX3 BASE PKG 451-750TB=CC	\$395.00	ES-1	14%	\$339.70	\$79.00	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-638	VMAX3 BASE PKG 751-1500TB=CC	\$870.00	ES-1	14%	\$748.20	\$174.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-639	VMAX3 BASE PKG 1501+TB=CC	\$645.00	ES-1	14%	\$554.70	\$129.00	\$116.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-647	Unisphere for FILE e-RTU Card	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-649	SnapSure e-RTU Card	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-651	Replication for FILE e-RTU Card	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-654	VMAX FOUNDATION SUITE 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$419.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-655	VMAX FOUNDATION SUITE 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-656	VMAX FOUNDATION SUITE 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-657	VMAX FOUNDATION SUITE 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-658	VMAX FOUNDATION SUITE 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-659	VMAX FOUNDATION SUITE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$256.00	\$230.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-660	VMAX FOUNDATION SUITE 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-668	SRDF STAR REM REP 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-105-678	SRDF REM REP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-679	SRDF REM REP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-680	SRDF REM REP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-681	SRDF REM REP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-682	SRDF TPP 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-683	SRDF TPP 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-684	SRDF TPP 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-685	SRDF TPP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-686	SRDF TPP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-687	SRDF TPP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-688	SRDF TPP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-689	VMAX3 SRDF STAR 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-690	VMAX3 SRDF STAR 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-691	VMAX3 SRDF STAR 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-692	VMAX3 SRDF STAR 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-693	VMAX3 SRDF STAR 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-694	VMAX3 SRDF STAR 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-695	VMAX3 SRDF STAR 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-696	TIMEFINDER LOC REP 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-697	TIMEFINDER LOC REP 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-698	TIMEFINDER LOC REP 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-699	TIMEFINDER LOC REP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-700	TIMEFINDER LOC REP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-701	TIMEFINDER LOC REP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-702	TIMEFINDER LOC REP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-703	TIMEFINDER TPP 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-704	TIMEFINDER TPP 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-705	TIMEFINDER TPP 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-706	TIMEFINDER TPP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-707	TIMEFINDER TPP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-708	TIMEFINDER TPP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-709	TIMEFINDER TPP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-710	VMAX ADVANCED SUITE 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-711	VMAX ADVANCED SUITE 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-712	VMAX ADVANCED SUITE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-713	VMAX ADVANCED SUITE 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$321.00	\$298.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-714	VMAX ADVANCED SUITE 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-715	VMAX ADVANCED SUITE 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-716	VMAX ADVANCED SUITE 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-717	VMAX ADVANCED SUITE TPP 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-718	VMAX ADVANCED SUITE TPP 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-719	VMAX ADVANCED SUITE TPP 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-720	VMAX ADVANCED SUITE TPP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-721	VMAX ADVANCED SUITE TPP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-722	VMAX ADVANCED SUITE TPP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-723	VMAX ADVANCED SUITE TPP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-724	SRDF STAR TPP 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-725	SRDF STAR TPP 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-726	SRDF STAR TPP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-727	SRDF STAR TPP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-728	SRDF STAR TPP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-729	SRDF STAR TPP 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-730	SRDF STAR TPP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-026	VIPIR SRM VMAX3 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-027	VIPIR SRM VMAX3 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$262.60	\$236.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-028	VIPIR SRM VMAX3 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$260.00	\$234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-029	VIPIR SRM VMAX3 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$250.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-030	VIPIR SRM VMAX3 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$229.80	\$206.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-031	VIPIR SRM VMAX3 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$210.20	\$189.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-032	VIPIR SRM VMAX3 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$199.80	\$179.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-093	APPSYNC VMAX3 0-50TB=CC	\$990.00	ES-1	14%	\$851.40	\$198.00	\$198.00	\$179.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-094	APPSYNC VMAX3 51-150TB=CC	\$779.00	ES-1	14%	\$669.94	\$155.80	\$155.80	\$140.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-095	APPSYNC VMAX3 151-300TB=CC	\$504.00	ES-1	14%	\$433.44	\$100.80	\$100.80	\$90.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-096	APPSYNC VMAX3 301-450TB=CC	\$410.00	ES-1	14%	\$352.60	\$82.20	\$82.20	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-097	APPSYNC VMAX3 451-750TB=CC	\$356.00	ES-1	14%	\$306.16	\$71.20	\$71.20	\$64.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-098	APPSYNC VMAX3 751-1500TB=CC	\$315.00	ES-1	14%	\$270.90	\$63.00	\$63.00	\$56.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-099	APPSYNC VMAX3 1501+TB=CC	\$266.00	ES-1	14%	\$228.76	\$53.20	\$53.20	\$47.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-425	VMAX3 HYPERMAX OS BASE 0-50TB=CC	\$1,225.00	ES-1	14%	\$1,050.75	\$174.25	\$128.25	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-426	VMAX3 HYPERMAX OS BASE 51-150TB=CC	\$1,230.00	ES-1	14%	\$1,057.80	\$172.20	\$110.70	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-427	VMAX3 HYPERMAX OS BASE 151-300TB=CC	\$950.00	ES-1	14%	\$817.00	\$133.00	\$85.50	\$66.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-428	VMAX3 HYPERMAX OS BASE 301-450TB=CC	\$845.00	ES-1	14%	\$726.70	\$118.30	\$76.35	\$59.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-429	VMAX3 HYPERMAX OS BASE 451-750TB=CC	\$670.00	ES-1	14%	\$576.20	\$93.80	\$90.30	\$46.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-430	VMAX3 HYPERMAX OS BASE 751-1500TB=CC	\$555.00	ES-1	14%	\$477.30	\$77.70	\$49.35	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-431	VMAX3 HYPERMAX OS BASE 1501+TB=CC	\$460.00	ES-1	14%	\$395.									

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-106-686	VMAX3 TIMEFINDER LOC REG 751-1500TB=CA	\$1,035.00	ES-1	14%	\$890.10	\$207.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-687	VMAX3 TIMEFINDER LOC REG 151-300TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-688	VMAX3 TIMEFINDER LOC REG 1501+TB=CA	\$725.00	ES-1	14%	\$629.50	\$145.00	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-689	VMAX3 TIMEFINDER LOC REG 301-450TB=CA	\$1,345.00	ES-1	14%	\$1,165.30	\$271.00	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-690	VMAX3 TIMEFINDER LOC REG 451-750TB=CA	\$1,265.00	ES-1	14%	\$1,087.90	\$253.00	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-691	VMAX3 SRDF REG 0-50TB=CA	\$2,665.00	ES-1	14%	\$2,291.90	\$533.00	\$479.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-692	VMAX3 SRDF REG 51-150TB=CA	\$1,860.00	ES-1	14%	\$1,613.30	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-693	VMAX3 SRDF REG 751-1500TB=CA	\$1,860.00	ES-1	14%	\$1,613.30	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-694	VMAX3 SRDF REG 151-300TB=CA	\$955.00	ES-1	14%	\$830.35	\$191.00	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-695	VMAX3 SRDF REG 1501+TB=CA	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-696	VMAX3 SRDF REG 301-450TB=CA	\$575.00	ES-1	14%	\$499.50	\$115.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-697	VMAX3 SRDF REG 451-750TB=CA	\$1,510.00	ES-1	14%	\$1,298.60	\$302.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-698	VMAX3 SRDF REG 751-1500TB=CA	\$1,350.00	ES-1	14%	\$1,161.00	\$270.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-699	UNIS FAST COMBO TIER VMAX=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-700	FOUND FAST COMBO TIER VMAX=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-701	ADV SUITE FAST COMBO TIER VMAX=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-753	ESA FOR VMAX3 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-754	ESA FOR VMAX3 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$55.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-755	ESA FOR VMAX3 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-756	ESA FOR VMAX3 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-757	ESA FOR VMAX3 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-758	ESA FOR VMAX3 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-759	ESA FOR VMAX3 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-761	ESA FOR 200K 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-762	ESA FOR 200K 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$55.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-763	ESA FOR 200K 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-764	ESA FOR 200K 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-765	ESA FOR 200K 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-766	ESA FOR 200K 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-767	ESA FOR 200K 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-769	ESA FOR 400K 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-770	ESA FOR 400K 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$55.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-771	ESA FOR 400K 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-772	ESA FOR 400K 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-773	ESA FOR 400K 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-774	ESA FOR 400K 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-774	ESA FOR 400K 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-775	TIMEFINDER FAST COMBO TIER VMAX=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-805	SRDF FAST COMBO TIER VMAX=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-806	SRDF FAST COMBO TIER VMAX=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-831	FOUNDN SUITE UPGFUS 0-50TB=CC	\$600.00	ES-1	14%	\$516.00	\$120.00	\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-832	FOUNDN SUITE UPGFUS 51-150TB=CC	\$465.00	ES-1	14%	\$399.90	\$93.00	\$83.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-833	FOUNDN SUITE UPGFUS 151-300TB=CC	\$215.00	ES-1	14%	\$184.90	\$43.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-834	FOUNDN SUITE UPGFUS 301-450TB=CC	\$325.00	ES-1	14%	\$279.50	\$65.00	\$58.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-835	FOUNDN SUITE UPGFUS 451-750TB=CC	\$230.00	ES-1	14%	\$197.80	\$46.00	\$41.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-836	FOUNDN SUITE UPGFUS 751-1500TB=CC	\$170.00	ES-1	14%	\$146.20	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-837	FOUNDN SUITE UPGFUS 1501+TB=CC	\$125.00	ES-1	14%	\$107.50	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-838	FOUNDN SUITE UPGFUS DELTA 0-50TB=CC	\$2,095.00	ES-1	14%	\$1,801.70	\$419.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-839	FOUNDN SUITE UPGFUS DELTA 51-150TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-840	FOUNDN SUITE UPGFUS DELTA 151-300TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-841	FOUNDN SUITE UPGFUS DELTA 301-450TB=CC	\$930.00	ES-1	14%	\$799.80	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-842	FOUNDN SUITE UPGFUS DELTA 451-750TB=CC	\$700.00	ES-1	14%	\$602.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-843	FOUNDN SUITE UPGFUS DELTA 751-1500TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-844	FOUNDN SUITE UPGFUS DELTA 1501+TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-845	FOUNDN SUITE UPGFB 0-50TB=CC	\$685.00	ES-1	14%	\$591.70	\$97.00	\$87.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-846	FOUNDN SUITE UPGFB 51-150TB=CC	\$400.00	ES-1	14%	\$344.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-847	FOUNDN SUITE UPGFB 151-300TB=CC	\$410.00	ES-1	14%	\$352.60	\$82.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-848	FOUNDN SUITE UPGFB 301-450TB=CC	\$285.00	ES-1	14%	\$245.10	\$57.00	\$51.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-849	FOUNDN SUITE UPGFB 451-750TB=CC	\$210.00	ES-1	14%	\$180.60	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-850	FOUNDN SUITE UPGFB 751-1500TB=CC	\$135.00	ES-1	14%	\$116.10	\$27.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-851	FOUNDN SUITE UPGFB 1501+TB=CC	\$2,095.00	ES-1	14%	\$1,801.70	\$419.00	\$377.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-852	FOUNDN SUITE UPGFB DELTA 0-50TB=CC	\$1,680.00	ES-1	14%	\$1,444.80	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-853	FOUNDN SUITE UPGFB DELTA 51-150TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-854	FOUNDN SUITE UPGFB DELTA 151-300TB=CC	\$930.00	ES-1	14%	\$799.80	\$186.00	\$167.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-855	FOUNDN SUITE UPGFB DELTA 301-450TB=CC	\$700.00	ES-1	14%	\$602.00	\$140.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-856	FOUNDN SUITE UPGFB DELTA 451-750TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-857	FOUNDN SUITE UPGFB DELTA 751-1500TB=CC	\$640.00	ES-1	14%	\$550.40	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-858	FOUNDN SUITE UPGFB DELTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-859	ADVANCED SUITE UPGFB 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$132.00	\$118.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-860	ADVANCED SUITE UPGFB 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$137.00	\$123.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-861	ADVANCED SUITE UPGFB 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$135.00	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-862	ADVANCED SUITE UPGFB 301-450TB=CC	\$0.0												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-106-876	ADVANCED SUITE UPGFF 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$53.00	\$47.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-877	ADVANCED SUITE UPGFF 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-878	ADVANCED SUITE UPGFF 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$29.00	\$26.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-879	ADVANCED SUITE UPGFF 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-880	ADVANCED SUITE UPGFF DELTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-881	ADVANCED SUITE UPGFF DELTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-882	ADVANCED SUITE UPGFF DELTA 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-883	ADVANCED SUITE UPGFF DELTA 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-884	ADVANCED SUITE UPGFF DELTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-885	ADVANCED SUITE UPGFF DELTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-886	ADVANCED SUITE UPGFF DELTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-887	ADVANCED SUITE UPGFU 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-888	ADVANCED SUITE UPGFU 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$170.00	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-889	ADVANCED SUITE UPGFU 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-890	ADVANCED SUITE UPGFU 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$100.00	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-891	ADVANCED SUITE UPGFU 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$118.00	\$106.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-892	ADVANCED SUITE UPGFU 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$84.00	\$75.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-893	ADVANCED SUITE UPGFU 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$47.00	\$42.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-894	ADVANCED SUITE UPGFU DELTA 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$469.00	\$422.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-895	ADVANCED SUITE UPGFU DELTA 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$371.00	\$333.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-896	ADVANCED SUITE UPGFU DELTA 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-897	ADVANCED SUITE UPGFU DELTA 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-898	ADVANCED SUITE UPGFU DELTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-899	ADVANCED SUITE UPGFU DELTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-900	ADVANCED SUITE UPGFU DELTA 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-915	APPSYNC VMAX3 0-50TB UPG=CC	\$990.00	ES-1	14%	\$851.40	\$198.00	\$176.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-916	APPSYNC VMAX3 51-150TB UPG=CC	\$779.00	ES-1	14%	\$669.94	\$155.80	\$140.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-917	APPSYNC VMAX3 151-300TB UPG=CC	\$504.00	ES-1	14%	\$433.44	\$100.80	\$90.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-918	APPSYNC VMAX3 301-450TB UPG=CC	\$410.00	ES-1	14%	\$352.60	\$82.00	\$73.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-919	APPSYNC VMAX3 451-750TB UPG=CC	\$356.00	ES-1	14%	\$306.16	\$71.20	\$64.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-920	APPSYNC VMAX3 751-1500TB UPG=CC	\$356.00	ES-1	14%	\$315.00	\$270.96	\$246.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-921	APPSYNC VMAX3 1501+ UPG=CC	\$266.00	ES-1	14%	\$228.76	\$53.20	\$47.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-947	VIPI SRM VMAX3 0-50TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-948	VIPI SRM VMAX3 51-150TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$262.60	\$236.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-949	VIPI SRM VMAX3 151-300TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$250.00	\$224.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-950	VIPI SRM VMAX3 301-450TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$250.00	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-951	VIPI SRM VMAX3 451-750TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$229.80	\$206.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-952	VIPI SRM VMAX3 751-1500TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$210.20	\$189.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-953	VIPI SRM VMAX3 1501+ UPG=CC	\$0.00	ES-1	14%	\$0.00	\$199.80	\$179.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-120	VIPI SRM FAST COMBO VMAX3 TIER TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-149	APPSYNC VMAX3 Reg 0-50TB=CA	\$1,917.00	ES-1	14%	\$1,648.62	\$383.40	\$345.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-150	APPSYNC VMAX3 Reg 51-150TB=CA	\$1,485.00	ES-1	14%	\$1,277.10	\$297.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-151	APPSYNC VMAX3 Reg 151-300TB=CA	\$1,422.00	ES-1	14%	\$1,222.92	\$284.40	\$255.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-152	APPSYNC VMAX3 Reg 301-450TB=CA	\$1,220.00	ES-1	14%	\$1,049.20	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-153	APPSYNC VMAX3 Reg 451-750TB=CA	\$1,139.00	ES-1	14%	\$979.54	\$227.80	\$205.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-154	APPSYNC VMAX3 Reg 751-1500TB=CA	\$932.00	ES-1	14%	\$801.52	\$186.40	\$167.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-155	APPSYNC VMAX3 Reg 1501+=CA	\$653.00	ES-1	14%	\$561.58	\$130.60	\$117.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-156	APPSYNC VMAX3 Reg Upp 0-50TB=CA	\$1,917.00	ES-1	14%	\$1,648.62	\$383.40	\$345.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-157	APPSYNC VMAX3 Reg Upp 51-150TB=CA	\$1,485.00	ES-1	14%	\$1,277.10	\$297.00	\$267.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-158	APPSYNC VMAX3 Reg Upp 151-300TB=CA	\$1,422.00	ES-1	14%	\$1,222.92	\$284.40	\$255.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-159	APPSYNC VMAX3 Reg Upp 301-450TB=CA	\$1,220.00	ES-1	14%	\$1,049.20	\$244.00	\$219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-160	APPSYNC VMAX3 Reg Upp 451-750TB=CA	\$1,139.00	ES-1	14%	\$979.54	\$227.80	\$205.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-161	APPSYNC VMAX3 Reg Upp 751-1500TB=CA	\$932.00	ES-1	14%	\$801.52	\$186.40	\$167.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-162	APPSYNC VMAX3 Reg Upp 1501+=CA	\$653.00	ES-1	14%	\$561.58	\$130.60	\$117.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-163	APPSYNC VMAX3 TPP 0-50TB=CC	\$842.00	ES-1	14%	\$724.12	\$168.40	\$151.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-164	APPSYNC VMAX3 TPP 51-150TB=CC	\$662.00	ES-1	14%	\$569.32	\$132.40	\$119.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-165	APPSYNC VMAX3 TPP 151-300TB=CC	\$428.00	ES-1	14%	\$368.08	\$85.60	\$77.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-166	APPSYNC VMAX3 TPP 301-450TB=CC	\$348.00	ES-1	14%	\$299.28	\$69.60	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-167	APPSYNC VMAX3 TPP 451-750TB=CC	\$302.00	ES-1	14%	\$259.72	\$60.60	\$54.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-168	APPSYNC VMAX3 TPP 751-1500TB=CC	\$268.00	ES-1	14%	\$230.48	\$53.60	\$48.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-169	APPSYNC VMAX3 TPP 1501+=CC	\$226.00	ES-1	14%	\$194.36	\$45.20	\$40.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-170	APPSYNC VMAX3 TPP Upp 0-50TB=CC	\$842.00	ES-1	14%	\$724.12	\$168.40	\$151.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-171	APPSYNC VMAX3 TPP Upp 51-150TB=CC	\$662.00	ES-1	14%	\$569.32	\$132.40	\$119.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-172	APPSYNC VMAX3 TPP Upp 151-300TB=CC	\$428.00	ES-1	14%	\$368.08	\$85.60	\$77.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-173	APPSYNC VMAX3 TPP Upp 301-450TB=CC	\$348.00	ES-1	14%	\$299.28	\$69.60	\$62.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-174	APPSYNC VMAX3 TPP Upp 451-750TB=CC	\$302.00	ES-1	14%	\$259.72	\$60.60	\$54.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-175	APPSYNC VMAX3 TPP Upp 751-1500TB=CC	\$268.00	ES-1	14%	\$230.48	\$53.60	\$48.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-176	APPSYNC VMAX3 TPP Upp 1501+=CC	\$226.00	ES-1	14%	\$194.36	\$45.20	\$40.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-283	VMAX3 LOCAL REP REG 0-50TB=CA	\$2,130.00	ES-1	14%	\$1,831.80	\$426.00	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-284	VMAX3 LOCAL REP REG 51-150TB=CA	\$1,650.00	ES-1	14%	\$1,419.00	\$330.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-285	VMAX3 LOCAL REP REG 151-300TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$316.00	\$284.40	\$0.00	\$					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-107-308	VMA33 REG REPLICTN FOR FILE ERTU CARD=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-350	ESA FOR 100K 0-50TB MP ONLY=CC	\$290.00	ES-1	14%	\$249.40	\$58.00	\$58.00	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-351	ESA FOR 100K 151-300TB MP ONLY=CC	\$215.00	ES-1	14%	\$184.90	\$43.00	\$43.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-352	ESA FOR 100K 301-450TB MP ONLY=CC	\$135.00	ES-1	14%	\$116.10	\$27.00	\$27.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-353	ESA FOR 100K 451-750TB MP ONLY=CC	\$115.00	ES-1	14%	\$98.90	\$23.00	\$23.00	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-354	ESA FOR 100K 751-1500TB MP ONLY=CC	\$95.00	ES-1	14%	\$81.70	\$19.00	\$19.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-355	ESA FOR 100K 1501+TB MP ONLY=CC	\$85.00	ES-1	14%	\$73.10	\$17.00	\$17.00	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-356	ESA FOR 200K 0-50TB MP ONLY=CC	\$80.00	ES-1	14%	\$68.80	\$16.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-357	ESA FOR 200K 51-150TB MP ONLY=CC	\$290.00	ES-1	14%	\$249.40	\$58.00	\$58.00	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-358	ESA FOR 200K 151-300TB MP ONLY=CC	\$215.00	ES-1	14%	\$184.90	\$43.00	\$43.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-359	ESA FOR 200K 301-450TB MP ONLY=CC	\$135.00	ES-1	14%	\$116.10	\$27.00	\$27.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-360	ESA FOR 200K 451-750TB MP ONLY=CC	\$115.00	ES-1	14%	\$98.90	\$23.00	\$23.00	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-361	ESA FOR 200K 751-1500TB MP ONLY=CC	\$95.00	ES-1	14%	\$81.70	\$19.00	\$19.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-362	ESA FOR 400K 0-50TB MP ONLY=CC	\$85.00	ES-1	14%	\$73.10	\$17.00	\$17.00	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-363	ESA FOR 400K 1501+TB MP ONLY=CC	\$80.00	ES-1	14%	\$68.80	\$16.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-364	ESA FOR 400K 51-150TB MP ONLY=CC	\$290.00	ES-1	14%	\$249.40	\$58.00	\$58.00	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-365	ESA FOR 400K 151-300TB MP ONLY=CC	\$215.00	ES-1	14%	\$184.90	\$43.00	\$43.00	\$38.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-366	ESA FOR 400K 301-450TB MP ONLY=CC	\$135.00	ES-1	14%	\$116.10	\$27.00	\$27.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-367	ESA FOR 400K 451-750TB MP ONLY=CC	\$115.00	ES-1	14%	\$98.90	\$23.00	\$23.00	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-368	ESA FOR 400K 751-1500TB MP ONLY=CC	\$95.00	ES-1	14%	\$81.70	\$19.00	\$19.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-369	ESA FOR 400K 1501+TB MP ONLY=CC	\$85.00	ES-1	14%	\$73.10	\$17.00	\$17.00	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-370	ESA FOR 400K 51-150TB MP ONLY=CC	\$80.00	ES-1	14%	\$68.80	\$16.00	\$16.00	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-371	ESA FOR 400K 151-300TB MP ONLY=CC	\$290.00	ES-1	14%	\$249.40	\$58.00	\$58.00	\$52.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-372	ESA FOR 400K 301-450TB MP ONLY=CC	\$135.00	ES-1	14%	\$116.10	\$27.00	\$27.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-373	ESA FOR 400K 451-750TB MP ONLY=CC	\$115.00	ES-1	14%	\$98.90	\$23.00	\$23.00	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-374	ESA FOR 400K 751-1500TB MP ONLY=CC	\$95.00	ES-1	14%	\$81.70	\$19.00	\$19.00	\$17.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-375	ESA FOR 400K 1501+TB MP ONLY=CC	\$85.00	ES-1	14%	\$73.10	\$17.00	\$17.00	\$15.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-376	V100K HYPERMAX OS UPG 0-50TB=CC	\$1,225.00	ES-1	14%	\$1,057.80	\$128.25	\$99.75	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-377	V100K HYPERMAX OS UPG 51-150TB=CC	\$1,230.00	ES-1	14%	\$1,057.80	\$110.70	\$86.10	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-378	V100K HYPERMAX OS UPG 151-300TB=CC	\$950.00	ES-1	14%	\$817.00	\$85.50	\$69.50	\$69.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-379	V100K HYPERMAX OS UPG 301-450TB=CC	\$845.00	ES-1	14%	\$726.70	\$76.05	\$61.95	\$61.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-380	V100K HYPERMAX OS UPG 451-750TB=CC	\$670.00	ES-1	14%	\$576.20	\$60.30	\$46.90	\$46.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-381	V100K HYPERMAX OS UPG 751-1500TB=CC	\$555.00	ES-1	14%	\$477.30	\$49.35	\$38.85	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-382	V100K HYPERMAX OS UPG 1501+TB=CC	\$460.00	ES-1	14%	\$395.60	\$41.40	\$32.20	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-383	V200K HYPERMAX OS UPG 0-50TB=CC	\$1,425.00	ES-1	14%	\$1,225.50	\$128.25	\$99.75	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-384	V200K HYPERMAX OS UPG 51-150TB=CC	\$1,230.00	ES-1	14%	\$1,057.80	\$110.70	\$86.10	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-385	V200K HYPERMAX OS UPG 151-300TB=CC	\$950.00	ES-1	14%	\$817.00	\$85.50	\$69.50	\$69.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-386	V200K HYPERMAX OS UPG 301-450TB=CC	\$845.00	ES-1	14%	\$726.70	\$76.05	\$61.95	\$61.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-387	V200K HYPERMAX OS UPG 451-750TB=CC	\$670.00	ES-1	14%	\$576.20	\$60.30	\$46.90	\$46.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-388	V200K HYPERMAX OS UPG 751-1500TB=CC	\$555.00	ES-1	14%	\$477.30	\$49.35	\$38.85	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-389	V200K HYPERMAX OS UPG 1501+TB=CC	\$460.00	ES-1	14%	\$395.60	\$41.40	\$32.20	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-390	V400K HYPERMAX OS UPG 0-50TB=CC	\$1,425.00	ES-1	14%	\$1,225.50	\$128.25	\$99.75	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-391	V400K HYPERMAX OS UPG 51-150TB=CC	\$1,230.00	ES-1	14%	\$1,057.80	\$110.70	\$86.10	\$86.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-392	V400K HYPERMAX OS UPG 151-300TB=CC	\$950.00	ES-1	14%	\$817.00	\$85.50	\$69.50	\$69.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-393	V400K HYPERMAX OS UPG 301-450TB=CC	\$845.00	ES-1	14%	\$726.70	\$76.05	\$61.95	\$61.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-394	V400K HYPERMAX OS UPG 451-750TB=CC	\$670.00	ES-1	14%	\$576.20	\$60.30	\$46.90	\$46.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-395	V400K HYPERMAX OS UPG 751-1500TB=CC	\$555.00	ES-1	14%	\$477.30	\$49.35	\$38.85	\$38.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-396	V400K HYPERMAX OS UPG 1501+TB=CC	\$460.00	ES-1	14%	\$395.60	\$41.40	\$32.20	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-397	V100K UNISPHERE UPG 0-50TB=CC	\$1,495.00	ES-1	14%	\$1,285.70	\$299.00	\$269.10	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-398	V100K UNISPHERE UPG 51-150TB=CC	\$1,215.00	ES-1	14%	\$1,044.90	\$243.00	\$218.70	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-399	V100K UNISPHERE UPG 151-300TB=CC	\$950.00	ES-1	14%	\$821.30	\$221.00	\$198.90	\$198.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-400	V100K UNISPHERE UPG 301-450TB=CC	\$700.00	ES-1	14%	\$602.00	\$140.00	\$126.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-401	V100K UNISPHERE UPG 451-750TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-402	V100K UNISPHERE UPG 751-1500TB=CC	\$405.00	ES-1	14%	\$348.30	\$81.00	\$72.90	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-403	V200K UNISPHERE UPG 0-50TB=CC	\$1,495.00	ES-1	14%	\$1,285.70	\$299.00	\$269.10	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-404	V200K UNISPHERE UPG 51-150TB=CC	\$1,215.00	ES-1	14%	\$1,044.90	\$243.00	\$218.70	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-405	V200K UNISPHERE UPG 151-300TB=CC	\$950.00	ES-1	14%	\$821.30	\$221.00	\$198.90	\$198.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-406	V200K UNISPHERE UPG 301-450TB=CC	\$700.00	ES-1	14%	\$602.00	\$140.00	\$126.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-407	V200K UNISPHERE UPG 451-750TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-408	V200K UNISPHERE UPG 751-1500TB=CC	\$405.00	ES-1	14%	\$348.30	\$81.00	\$72.90	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-409	V200K UNISPHERE UPG 1501+TB=CC	\$1,495.00	ES-1	14%	\$1,285.70	\$299.00	\$269.10	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-410	V400K UNISPHERE UPG 0-50TB=CC	\$1,495.00	ES-1	14%	\$1,285.70	\$299.00	\$269.10	\$269.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-411	V400K UNISPHERE UPG 51-150TB=CC	\$1,215.00	ES-1	14%	\$1,044.90	\$243.00	\$218.70	\$218.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-412	V400K UNISPHERE UPG 151-300TB=CC	\$950.00	ES-1	14%	\$821.30	\$221.00	\$198.90	\$198.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-413	V400K UNISPHERE UPG 301-450TB=CC	\$700.00	ES-1	14%	\$602.00	\$140.00	\$126.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-414	V400K UNISPHERE UPG 451-750TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-415	V400K UNISPHERE UPG 751-1500TB=CC	\$405.00	ES-1	14%	\$348.30	\$81.00	\$72.90	\$72.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-416	V100K BASE UPG 0-50TB=CC	\$1,455.00	ES-1	14%	\$1,251.30	\$291.00	\$261.90	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-417	V100K BASE UPG 51-150TB=CC	\$1,195.00	ES-1	14%	\$1,027.70	\$239.00	\$215.10	\$215.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-418	V100K BASE UPG 151-300													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-107-684	V400K ADV FROM UNI DLTA 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-685	V400K ADV FROM UNI DLTA 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$309.00	\$278.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-686	V400K ADV FROM UNI DLTA 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$224.00	\$201.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-687	V400K ADV FROM UNI DLTA 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$169.00	\$152.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-688	V400K ADV FROM UNI DLTA 151+TB=CC	\$0.00	ES-1	14%	\$0.00	\$128.00	\$115.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-689	V100K LOCAL REP REG UPG 0-50TB=CA	\$2,130.00	ES-1	14%	\$1,831.80	\$426.00	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-690	V100K LOCAL REP REG UPG 51-150TB=CA	\$1,650.00	ES-1	14%	\$1,419.00	\$330.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-691	V100K LOCAL REP REG UPG 151-300TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-692	V100K LOCAL REP REG UPG 301-450TB=CA	\$1,355.00	ES-1	14%	\$1,165.30	\$271.00	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-693	V100K LOCAL REP REG UPG 451-750TB=CA	\$1,265.00	ES-1	14%	\$1,087.90	\$253.00	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-694	V100K LOCAL REP REG UPG 751-1500TB=CA	\$1,035.00	ES-1	14%	\$890.10	\$207.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-695	V100K LOCAL REP REG UPG 1500+TB=CA	\$725.00	ES-1	14%	\$623.50	\$145.00	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-696	V200K LOCAL REP REG UPG 0-50TB=CA	\$2,130.00	ES-1	14%	\$1,831.80	\$426.00	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-697	V200K LOCAL REP REG UPG 51-150TB=CA	\$1,650.00	ES-1	14%	\$1,419.00	\$330.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-698	V200K LOCAL REP REG UPG 151-300TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-699	V200K LOCAL REP REG UPG 301-450TB=CA	\$1,355.00	ES-1	14%	\$1,165.30	\$271.00	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-700	V200K LOCAL REP REG UPG 451-750TB=CA	\$1,265.00	ES-1	14%	\$1,087.90	\$253.00	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-701	V200K LOCAL REP REG UPG 751-1500TB=CA	\$1,035.00	ES-1	14%	\$890.10	\$207.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-702	V200K LOCAL REP REG UPG 1500+TB=CA	\$725.00	ES-1	14%	\$623.50	\$145.00	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-703	V400K LOCAL REP REG UPG 0-50TB=CA	\$2,130.00	ES-1	14%	\$1,831.80	\$426.00	\$383.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-704	V400K LOCAL REP REG UPG 51-150TB=CA	\$1,650.00	ES-1	14%	\$1,419.00	\$330.00	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-705	V400K LOCAL REP REG UPG 151-300TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-706	V400K LOCAL REP REG UPG 301-450TB=CA	\$1,355.00	ES-1	14%	\$1,165.30	\$271.00	\$243.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-707	V400K LOCAL REP REG UPG 451-750TB=CA	\$1,265.00	ES-1	14%	\$1,087.90	\$253.00	\$227.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-708	V400K LOCAL REP REG UPG 751-1500TB=CA	\$1,035.00	ES-1	14%	\$890.10	\$207.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-709	V400K LOCAL REP REG UPG 1500+TB=CA	\$725.00	ES-1	14%	\$623.50	\$145.00	\$130.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-710	V100K REMOTE REP REG UPG 0-50TB=CA	\$2,665.00	ES-1	14%	\$2,291.90	\$533.00	\$479.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-711	V100K REMOTE REP REG UPG 51-150TB=CA	\$1,880.00	ES-1	14%	\$1,616.80	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-712	V100K REMOTE REP REG UPG 151-300TB=CA	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-713	V100K REMOTE REP REG UPG 301-450TB=CA	\$1,510.00	ES-1	14%	\$1,298.60	\$302.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-714	V100K REMOTE REP REG UPG 451-750TB=CA	\$1,350.00	ES-1	14%	\$1,161.00	\$270.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-715	V100K REMOTE REP REG UPG 751-1500TB=CA	\$955.00	ES-1	14%	\$821.30	\$191.00	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-716	V100K REMOTE REP REG UPG 1500+TB=CA	\$575.00	ES-1	14%	\$494.50	\$115.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-717	V200K REMOTE REP REG UPG 0-50TB=CA	\$2,665.00	ES-1	14%	\$2,291.90	\$533.00	\$479.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-718	V200K REMOTE REP REG UPG 51-150TB=CA	\$1,880.00	ES-1	14%	\$1,616.80	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-719	V200K REMOTE REP REG UPG 151-300TB=CA	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-720	V200K REMOTE REP REG UPG 301-450TB=CA	\$1,510.00	ES-1	14%	\$1,298.60	\$302.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-721	V200K REMOTE REP REG UPG 451-750TB=CA	\$1,350.00	ES-1	14%	\$1,161.00	\$270.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-722	V200K REMOTE REP REG UPG 751-1500TB=CA	\$955.00	ES-1	14%	\$821.30	\$191.00	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-723	V200K REMOTE REP REG UPG 1500+TB=CA	\$575.00	ES-1	14%	\$494.50	\$115.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-724	V400K REMOTE REP REG UPG 0-50TB=CA	\$2,665.00	ES-1	14%	\$2,291.90	\$533.00	\$479.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-725	V400K REMOTE REP REG UPG 51-150TB=CA	\$1,880.00	ES-1	14%	\$1,616.80	\$376.00	\$338.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-726	V400K REMOTE REP REG UPG 151-300TB=CA	\$1,605.00	ES-1	14%	\$1,380.30	\$321.00	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-727	V400K REMOTE REP REG UPG 301-450TB=CA	\$1,510.00	ES-1	14%	\$1,298.60	\$302.00	\$271.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-728	V400K REMOTE REP REG UPG 451-750TB=CA	\$1,350.00	ES-1	14%	\$1,161.00	\$270.00	\$243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-728	V400K REMOTE REP REG UPG 751-1500TB=CA	\$955.00	ES-1	14%	\$821.30	\$191.00	\$171.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-729	V400K REMOTE REP REG UPG 1500+TB=CA	\$575.00	ES-1	14%	\$494.50	\$115.00	\$103.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-730	VMAX3 STAR TPP 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-731	VMAX3 STAR TPP 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-732	VMAX3 STAR TPP 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-733	VMAX3 STAR TPP 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-734	VMAX3 STAR TPP 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-735	VMAX3 STAR TPP 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-736	VMAX3 STAR TPP 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-357	V100K HYPERMAX OS BASE LIC=IC	\$2,855.00	ES-1	14%	\$2,455.30	\$256.95	\$199.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-358	V200K HYPERMAX OS BASE LIC=IC	\$11,430.00	ES-1	14%	\$9,829.80	\$1,028.70	\$800.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-359	V400K HYPERMAX OS BASE LIC=IC	\$28,570.00	ES-1	14%	\$24,570.20	\$2,571.30	\$1,999.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-378	V100K BASE PKG LIC=IC	\$4,285.00	ES-1	14%	\$3,685.10	\$857.00	\$771.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-379	V200K BASE PKG LIC=IC	\$12,855.00	ES-1	14%	\$11,055.30	\$2,571.00	\$2,313.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-380	V400K BASE PKG LIC=IC	\$35,715.00	ES-1	14%	\$30,714.90	\$7,143.00	\$6,428.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-409	V100K ADVANCED FROM BASE PKG UPG=IC	\$6,430.00	ES-1	14%	\$5,529.80	\$1,286.00	\$1,157.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-410	V200K ADVANCED FROM BASE PKG UPG=IC	\$19,290.00	ES-1	14%	\$16,589.40	\$3,858.00	\$3,472.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-411	V400K ADVANCED FROM BASE PKG UPG=IC	\$42,855.00	ES-1	14%	\$36,855.30	\$8,571.00	\$7,713.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-412	V100K ADVANCED FROM FNDATION PKG UPG=IC	\$2,145.00	ES-1	14%	\$1,844.70	\$429.00	\$386.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-413	V200K ADVANCED FROM FNDATION PKG UPG=IC	\$6,430.00	ES-1	14%	\$5,529.80	\$1,286.00	\$1,157.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-414	V400K ADVANCED FROM FNDATION PKG UPG=IC	\$21,425.00	ES-1	14%	\$18,425.50	\$4,285.00	\$3,856.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-418	V100K ADVANCED FROM UNISPHERE UPG=IC	\$15,000.00	ES-1	14%	\$12,900.00	\$1,000.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-419	V200K ADVANCED FROM UNISPHERE UPG=IC	\$35,715.00	ES-1	14%	\$30,714.90	\$7,143.00	\$6,428.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-420	V400K ADVANCED FROM UNISPHERE UPG=IC	\$487,715.00	ES-1	14%	\$402,234.90	\$93,543.00	\$84,198.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-474	V100K UNISPHERE FAST COMBO LIC=IC	\$479,145.00	ES-1	14%	\$412,064.70	\$95,829.00	\$86,246.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-475	V200K UNISPHERE FAST COMBO LIC=IC	\$504,855.00	ES-1	14%	\$434,175.30	\$100,971.00	\$90,873.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-476	V400K UNISPHERE FAST COMBO LIC=IC	\$749,915.00	ES-1	14%	\$644,926.90	\$149,983.00	\$134,984.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-480	V100K ADVANCED FAST COMBO LIC=IC	\$771,3											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-110-040	VMAX SRDF METRO 751-1500TB=CC	\$650.00	ES-1	14%	\$559.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-041	VMAX SRDF METRO 1501+TB=CC	\$550.00	ES-1	14%	\$473.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-042	V100K SRDF METRO UPG 0-50TB=CC	\$2,200.00	ES-1	14%	\$1,892.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-043	V100K SRDF METRO UPG 0-50TB=CC	\$1,575.00	ES-1	14%	\$1,354.50	\$315.00	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-044	V100K SRDF METRO UPG 151-300TB=CC	\$1,115.00	ES-1	14%	\$958.90	\$223.00	\$200.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-045	V100K SRDF METRO UPG 151-300TB=CC	\$880.00	ES-1	14%	\$756.80	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-046	V100K SRDF METRO UPG 301-450TB=CC	\$755.00	ES-1	14%	\$649.30	\$151.00	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-047	V100K SRDF METRO UPG 451-750TB=CC	\$650.00	ES-1	14%	\$559.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-048	V100K SRDF METRO UPG 751-1500TB=CC	\$650.00	ES-1	14%	\$559.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-049	V200K SRDF METRO UPG 1501+TB=CC	\$550.00	ES-1	14%	\$473.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-050	V200K SRDF METRO UPG 0-50TB=CC	\$2,200.00	ES-1	14%	\$1,892.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-051	V200K SRDF METRO UPG 51-150TB=CC	\$1,575.00	ES-1	14%	\$1,354.50	\$315.00	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-052	V200K SRDF METRO UPG 151-300TB=CC	\$1,115.00	ES-1	14%	\$958.90	\$223.00	\$200.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-053	V200K SRDF METRO UPG 301-450TB=CC	\$880.00	ES-1	14%	\$756.80	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-054	V200K SRDF METRO UPG 451-750TB=CC	\$755.00	ES-1	14%	\$649.30	\$151.00	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-055	V200K SRDF METRO UPG 751-1500TB=CC	\$650.00	ES-1	14%	\$559.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-056	V200K SRDF METRO UPG 1501+TB=CC	\$550.00	ES-1	14%	\$473.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-057	V400K SRDF METRO UPG 0-50TB=CC	\$2,200.00	ES-1	14%	\$1,892.00	\$440.00	\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-058	V400K SRDF METRO UPG 51-150TB=CC	\$1,575.00	ES-1	14%	\$1,354.50	\$315.00	\$283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-059	V400K SRDF METRO UPG 151-300TB=CC	\$1,115.00	ES-1	14%	\$958.90	\$223.00	\$200.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-060	V400K SRDF METRO UPG 301-450TB=CC	\$880.00	ES-1	14%	\$756.80	\$176.00	\$158.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-061	V400K SRDF METRO UPG 451-750TB=CC	\$755.00	ES-1	14%	\$649.30	\$151.00	\$135.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-062	V400K SRDF METRO UPG 751-1500TB=CC	\$650.00	ES-1	14%	\$559.00	\$130.00	\$117.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-062	V400K SRDF METRO UPG 1501+TB=CC	\$550.00	ES-1	14%	\$473.00	\$110.00	\$99.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-210	FAST X CLOUDARRAY TIER=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-235	VMAX3 SRDF METRO REG 0-50TB=CA	\$1,800.00	ES-1	14%	\$1,548.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-236	VMAX3 SRDF METRO REG 51-150TB=CA	\$2,340.00	ES-1	14%	\$2,012.40	\$468.00	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-237	VMAX3 SRDF METRO REG 151-300TB=CA	\$2,270.00	ES-1	14%	\$1,952.40	\$454.00	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-238	VMAX3 SRDF METRO REG 301-450TB=CA	\$2,190.00	ES-1	14%	\$1,883.40	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-239	VMAX3 SRDF METRO REG 451-750TB=CA	\$1,860.00	ES-1	14%	\$1,599.60	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-240	VMAX3 SRDF METRO REG 751-1500TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-241	VMAX3 SRDF METRO REG 1501+TB=CA	\$1,345.00	ES-1	14%	\$1,156.70	\$269.00	\$242.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-242	V100K SRDF METRO REG UPG 0-50TB=CA	\$1,800.00	ES-1	14%	\$1,548.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-243	V100K SRDF METRO REG UPG 51-150TB=CA	\$2,340.00	ES-1	14%	\$2,012.40	\$468.00	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-244	V100K SRDF METRO REG UPG 151-300TB=CA	\$2,270.00	ES-1	14%	\$1,952.40	\$454.00	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-245	V100K SRDF METRO REG UPG 301-450TB=CA	\$2,190.00	ES-1	14%	\$1,883.40	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-246	V100K SRDF METRO REG UPG 451-750TB=CA	\$1,860.00	ES-1	14%	\$1,599.60	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-247	V100K SRDF METRO REG UPG 451-750TB=CA	\$1,860.00	ES-1	14%	\$1,599.60	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-248	V100K SRDF METRO REG UPG 751-1500TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-249	V100K SRDF METRO REG UPG 1501+TB=CA	\$1,345.00	ES-1	14%	\$1,156.70	\$269.00	\$242.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-250	V200K SRDF METRO REG UPG 0-50TB=CA	\$1,800.00	ES-1	14%	\$1,548.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-251	V200K SRDF METRO REG UPG 51-150TB=CA	\$2,340.00	ES-1	14%	\$2,012.40	\$468.00	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-252	V200K SRDF METRO REG UPG 151-300TB=CA	\$2,270.00	ES-1	14%	\$1,952.40	\$454.00	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-253	V200K SRDF METRO REG UPG 301-450TB=CA	\$2,190.00	ES-1	14%	\$1,883.40	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-254	V200K SRDF METRO REG UPG 451-750TB=CA	\$1,860.00	ES-1	14%	\$1,599.60	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-255	V200K SRDF METRO REG UPG 751-1500TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-256	V200K SRDF METRO REG UPG 1501+TB=CA	\$1,345.00	ES-1	14%	\$1,156.70	\$269.00	\$242.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-257	V400K SRDF METRO REG UPG 0-50TB=CA	\$1,800.00	ES-1	14%	\$1,548.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-258	V400K SRDF METRO REG UPG 51-150TB=CA	\$2,340.00	ES-1	14%	\$2,012.40	\$468.00	\$421.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-259	V400K SRDF METRO REG UPG 151-300TB=CA	\$2,270.00	ES-1	14%	\$1,952.40	\$454.00	\$408.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-260	V400K SRDF METRO REG UPG 301-450TB=CA	\$2,190.00	ES-1	14%	\$1,883.40	\$438.00	\$394.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-261	V400K SRDF METRO REG UPG 451-750TB=CA	\$1,860.00	ES-1	14%	\$1,599.60	\$372.00	\$334.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-262	V400K SRDF METRO REG UPG 751-1500TB=CA	\$1,580.00	ES-1	14%	\$1,358.80	\$316.00	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-263	V400K SRDF METRO REG UPG 1501+TB=CA	\$1,345.00	ES-1	14%	\$1,156.70	\$269.00	\$242.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-263	VMAX3 SRDF METRO ADD ON 0-50TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-264	VMAX3 SRDF METRO ADD ON 51-150TB=CC	\$945.00	ES-1	14%	\$812.70	\$189.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-265	VMAX3 SRDF METRO ADD ON 151-300TB=CC	\$670.00	ES-1	14%	\$576.20	\$134.00	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-266	VMAX3 SRDF METRO ADD ON 301-450TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-267	VMAX3 SRDF METRO ADD ON 451-750TB=CC	\$390.00	ES-1	14%	\$331.30	\$91.00	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-268	VMAX3 SRDF METRO ADD ON 751-1500TB=CC	\$330.00	ES-1	14%	\$283.80	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-269	VMAX3 SRDF METRO ADD ON 1501+TB=CC	\$330.00	ES-1	14%	\$283.80	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-270	V100K SRDF METRO ADD ON UPG 0-50TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-271	V100K SRDF METRO ADD ON UPG 51-150TB=CC	\$945.00	ES-1	14%	\$812.70	\$189.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-272	V100K SRDF METRO ADD ON UPG 151-300TB=CC	\$670.00	ES-1	14%	\$576.20	\$134.00	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-273	V100K SRDF METRO ADD ON UPG 301-450TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-274	V100K SRDF METRO ADD ON UPG 451-750TB=CC	\$390.00	ES-1	14%	\$331.30	\$91.00	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-275	V100K SRDF MET ADD ON UPG 751-1500TB=CC	\$390.00	ES-1	14%	\$331.30	\$91.00	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-276	V100K SRDF METRO ADD ON UPG 1501+TB=CC	\$330.00	ES-1	14%	\$283.80	\$78.00	\$70.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-277	V200K SRDF METRO ADD ON UPG 0-50TB=CC	\$1,320.00	ES-1	14%	\$1,135.20	\$264.00	\$237.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-278	V200K SRDF METRO ADD ON UPG 51-150TB=CC	\$945.00	ES-1	14%	\$812.70	\$189.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-279	V200K SRDF METRO ADD ON UPG 151-300TB=CC	\$670.00	ES-1	14%	\$576.20	\$134.00	\$120.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-280	V200K SRDF METRO ADD ON UPG 301-450TB=CC	\$530.00	ES-1	14%	\$455.80	\$106.00	\$95.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5														

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-110-436	V100K SRDFM CNV UPG 151-300TB=CC	\$300.00	ES-1	14%	\$258.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-437	V100K SRDFM CNV UPG 301-450TB=CC	\$275.00	ES-1	14%	\$236.50	\$55.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-438	V100K SRDFM CNV UPG 451-750TB=CC	\$250.00	ES-1	14%	\$215.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-439	V100K SRDFM CNV UPG 751-1500TB=CC	\$225.00	ES-1	14%	\$193.50	\$45.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-440	V100K SRDFM CNV UPG 1501TB=CC	\$400.00	ES-1	14%	\$344.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-441	V200K SRDFM CNV UPG 0-50TB=CC	\$400.00	ES-1	14%	\$344.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-442	V200K SRDFM CNV UPG 51-150TB=CC	\$350.00	ES-1	14%	\$301.00	\$70.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-443	V200K SRDFM CNV UPG 151-300TB=CC	\$300.00	ES-1	14%	\$258.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-444	V200K SRDFM CNV UPG 301-450TB=CC	\$275.00	ES-1	14%	\$236.50	\$55.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-445	V200K SRDFM CNV UPG 451-750TB=CC	\$250.00	ES-1	14%	\$215.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-446	V200K SRDFM CNV UPG 751-1500TB=CC	\$225.00	ES-1	14%	\$193.50	\$45.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-447	V200K SRDFM CNV UPG 1501TB=CC	\$400.00	ES-1	14%	\$344.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-448	V400K SRDFM CNV UPG 0-50TB=CC	\$400.00	ES-1	14%	\$344.00	\$80.00	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-449	V400K SRDFM CNV UPG 51-150TB=CC	\$350.00	ES-1	14%	\$301.00	\$70.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-450	V400K SRDFM CNV UPG 151-300TB=CC	\$300.00	ES-1	14%	\$258.00	\$60.00	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-451	V400K SRDFM CNV UPG 301-450TB=CC	\$275.00	ES-1	14%	\$236.50	\$55.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-452	V400K SRDFM CNV UPG 451-750TB=CC	\$250.00	ES-1	14%	\$215.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-453	V400K SRDFM CNV UPG 751-1500TB=CC	\$225.00	ES-1	14%	\$193.50	\$45.00	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-454	V400K SRDFM CNV UPG 1501TB=CC	\$200.00	ES-1	14%	\$172.00	\$45.00	\$36.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-514	VS SRM VMAX3 1-50TB=CC	\$1,690.00	ES-1	14%	\$1,453.40	\$338.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-521	VS SRM VMAX3 CAP UPGRADE 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-522	VS SRM VMAX3 CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-523	VS SRM VMAX3 CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-524	VS SRM VMAX3 1-50TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$338.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-525	VS SRM VMAX3 51-150TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$334.80	\$301.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-526	VS SRM VMAX3 151-300TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$331.60	\$298.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-527	VS SRM VMAX3 301-450TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$319.00	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-528	VS SRM VMAX3 451-750TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$293.20	\$263.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-529	VS SRM VMAX3 751-1500TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$268.00	\$241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-530	VS SRM VMAX3 1501+ TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$254.80	\$229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-580	VMAX3UNISPHERE360 BASE NEW 100KPROMO=IC	\$50,000.00	ES-1	14%	\$43,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-581	VMAX3UNISPHERE360 BASE NEW 200KPROMO=IC	\$50,000.00	ES-1	14%	\$43,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-582	VMAX3UNISPHERE360 BASE NEW 400KPROMO=IC	\$50,000.00	ES-1	14%	\$43,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-629	VMAX3 MF ESSENTIALS BASE NEW=IC	\$27,585.00	ES-1	14%	\$23,723.10	\$5,517.00	\$4,965.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-631	VMAX3 MF ESSENTIALS 0-50TB=CA	\$2,135.00	ES-1	14%	\$1,836.20	\$334.00	\$300.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-632	VMAX3 MF ESSENTIALS 51-150TB=CA	\$1,670.00	ES-1	14%	\$1,436.20	\$273.00	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-633	VMAX3 MF ESSENTIALS 151-300TB=CA	\$1,365.00	ES-1	14%	\$1,173.90	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-634	VMAX3 MF ESSENTIALS 301-450TB=CA	\$1,190.00	ES-1	14%	\$1,023.40	\$206.00	\$185.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-635	VMAX3 MF ESSENTIALS 451-750TB=CA	\$1,030.00	ES-1	14%	\$885.80	\$179.00	\$161.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-636	VMAX3 MF ESSENTIALS 751-1500TB=CA	\$895.00	ES-1	14%	\$769.70	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-637	VMAX3 MF ESSENTIALS 1501+TB=CA	\$760.00	ES-1	14%	\$670.80	\$156.00	\$140.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-638	VMAX3 MF ESSENTIALS PLUS BASE NEW=IC	\$48,275.00	ES-1	14%	\$41,516.50	\$9,655.00	\$8,689.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-640	VMAX3 MF ESSENTIALS PLUS 0-50TB=CA	\$3,735.00	ES-1	14%	\$3,212.10	\$747.00	\$672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-641	VMAX3 MF ESSENTIALS PLUS 51-150TB=CA	\$2,925.00	ES-1	14%	\$2,515.50	\$585.00	\$526.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-642	VMAX3 MF ESSENTIALS PLUS 151-300TB=CA	\$2,380.00	ES-1	14%	\$2,055.10	\$478.00	\$430.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-643	VMAX3 MF ESSENTIALS PLUS 301-450TB=CA	\$2,085.00	ES-1	14%	\$1,793.10	\$417.00	\$375.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-644	VMAX3 MF ESSENTIALS PLUS 451-750TB=CA	\$1,805.00	ES-1	14%	\$1,552.30	\$361.00	\$324.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-645	VMAX3 MF ESSENTIALS PLUS 751-1500TB=CA	\$1,565.00	ES-1	14%	\$1,345.90	\$313.00	\$281.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-646	VMAX3 MF ESSENTIALS PLUS 1501+TB=CA	\$1,365.00	ES-1	14%	\$1,173.90	\$273.00	\$245.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-647	VMAX3 AUTOSWAP BASE NEW=ZD	\$86,800.00	ES-1	14%	\$74,648.00	\$17,360.00	\$15,624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-649	VMAX3 AUTOSWAP 1-45 MSU=ZD	\$190.00	ES-1	14%	\$163.40	\$38.00	\$34.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-650	VMAX3 AUTOSWAP 46-175 MSU=ZD	\$120.00	ES-1	14%	\$103.20	\$24.00	\$21.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-651	VMAX3 AUTOSWAP 176-315 MSU=ZD	\$90.00	ES-1	14%	\$77.40	\$18.00	\$16.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-652	VMAX3 AUTOSWAP 316-375 MSU=ZD	\$50.00	ES-1	14%	\$43.00	\$10.00	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-653	VMAX3 AUTOSWAP 376-435 MSU=ZD	\$35.00	ES-1	14%	\$30.10	\$7.00	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-654	VMAX3 AUTOSWAP 436-495 MSU=ZD	\$18.00	ES-1	14%	\$15.48	\$3.60	\$3.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-655	VMAX3 ZDP FOR MF BASE NEW=IC	\$12,570.00	ES-1	14%	\$10,810.20	\$2,514.00	\$2,262.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-656	VMAX3 ZDP FOR MF 0-50TB=CA	\$1,065.00	ES-1	14%	\$915.90	\$213.00	\$191.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-659	VMAX3 ZDP FOR MF 51-150TB=CA	\$825.00	ES-1	14%	\$709.50	\$165.00	\$148.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-660	VMAX3 ZDP FOR MF 151-300TB=CA	\$790.00	ES-1	14%	\$684.80	\$158.00	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-661	VMAX3 ZDP FOR MF 301-450TB=CA	\$680.00	ES-1	14%	\$586.40	\$136.00	\$122.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-662	VMAX3 ZDP FOR MF 451-750TB=CA	\$635.00	ES-1	14%	\$546.10	\$127.00	\$114.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-663	VMAX3 ZDP FOR MF 751-1500TB=CA	\$520.00	ES-1	14%	\$447.20	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-664	VMAX3 ZDP FOR MF 1501+TB=CA	\$365.00	ES-1	14%	\$313.90	\$73.00	\$65.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-665	VMAX3 GDDR BASE NEW=MD	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-667	VMAX3 GDDR TIER=MD	\$175,000.00	ES-1	14%	\$150,500.00	\$35,000.00	\$31,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-784	VIPR SRM VMAX3 0-50TB=CC	\$1,190.00	ES-1	14%	\$1,023.40	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-785	VIPR SRM VMAX3 51-150TB=CC	\$1,190.00	ES-1	14%	\$1,023.40	\$238.00	\$214.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-786	VIPR SRM VMAX3 151-300TB=CC	\$1,170.00	ES-1	14%	\$1,006.20	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-787	VIPR SRM VMAX3 301-450TB=CC	\$1,125.00	ES-1	14%	\$967.50	\$225.00	\$202.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-788	VIPR SRM VMAX3 451-750TB=CC	\$1,035.00	ES-1	14%	\$890.10	\$207.00	\$186.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-789	VIPR SRM VMAX3 751-1500TB=CC	\$945.00	ES-1	14%	\$812.70	\$189.00	\$170.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-790	VIPR SRM VMAX3 1500+TB=CC	\$900.00	ES-1	14%	\$774.00	\$180.00	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-817	VIPR SRM VMAX3 1-50TB UPG=CC	\$0.00	ES-1	14%	\$0.00	\$264.00	\$237.60						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-111-944	RPIEX LOC FOR VMAX3 (0-50TB)=CA	\$3,090.00	ES-1	14%	\$2,657.40	\$618.00	\$556.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-945	RPIEX LOC FOR VMAX3 (51-150TB)=CA	\$2,020.00	ES-1	14%	\$1,737.20	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-946	RPIEX LOC FOR VMAX3 (151-300TB)=CA	\$1,675.00	ES-1	14%	\$1,440.50	\$335.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-947	RPIEX LOC FOR VMAX3 (301-450TB)=CA	\$1,555.00	ES-1	14%	\$1,337.30	\$271.00	\$279.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-948	RPIEX LOC FOR VMAX3 (451-750TB)=CA	\$1,360.00	ES-1	14%	\$1,186.80	\$276.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-949	RPIEX LOC FOR VMAX3 (751-1,500TB)=CA	\$970.00	ES-1	14%	\$834.20	\$194.00	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-950	RPIEX LOC FOR VMAX3 (1,501TB+)=CA	\$585.00	ES-1	14%	\$503.10	\$117.00	\$105.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-951	RPIEX REM BASE FOR VMAX3=IC	\$24,300.00	ES-1	14%	\$20,898.00	\$4,860.00	\$4,374.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-952	RPIEX REM FOR VMAX3 (0-50TB)=CA	\$3,090.00	ES-1	14%	\$2,657.40	\$618.00	\$556.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-953	RPIEX REM FOR VMAX3 (51-150TB)=CA	\$2,020.00	ES-1	14%	\$1,737.20	\$404.00	\$363.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-954	RPIEX REM FOR VMAX3 (151-300TB)=CA	\$1,675.00	ES-1	14%	\$1,440.50	\$335.00	\$301.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-955	RPIEX REM FOR VMAX3 (301-450TB)=CA	\$1,555.00	ES-1	14%	\$1,337.30	\$271.00	\$279.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-956	RPIEX REM FOR VMAX3 (451-750TB)=CA	\$1,360.00	ES-1	14%	\$1,186.80	\$276.00	\$248.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-957	RPIEX REM FOR VMAX3 (751-1,500TB)=CA	\$970.00	ES-1	14%	\$834.20	\$194.00	\$174.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-958	RPIEX REM FOR VMAX3 (1,501TB+)=CA	\$585.00	ES-1	14%	\$503.10	\$117.00	\$105.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-423	VMAX BASE SUITE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$857.00	\$771.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-424	VMAX BASE SUITE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$2,571.00	\$2,313.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-425	VMAX BASE SUITE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$7,143.00	\$6,428.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-425	VMAX BASE SUITE CAP UPGRADE 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-427	VMAX BASE SUITE CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-428	VMAX BASE SUITE CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-432	VMAX FOUNDATION SUITE BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$1,714.00	\$1,542.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-433	VMAX FOUNDATION SUITE BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$5,143.00	\$4,628.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-434	VMAX FOUNDATION SUITE BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$11,429.00	\$10,286.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-435	VMAX FOUNDATION SUITE CAP UPG 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-436	VMAX FOUNDATION SUITE CAP UPG 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-437	VMAX FOUNDATION SUITE CAP UPG 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-441	LOC REP SUITE 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-442	LOC REP SUITE 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$173.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-443	LOC REP SUITE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$70.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-444	LOC REP SUITE 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$112.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-445	LOC REP SUITE 1501-TB=CC	\$0.00	ES-1	14%	\$0.00	\$59.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-446	LOC REP SUITE 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$91.00	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-447	LOC REP SUITE 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$79.00	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-448	LOC REP SUITE BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-449	LOC REP SUITE BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-450	LOC REP SUITE BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-451	LOC REP SUITE CAP UPGRADE 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-452	LOC REP SUITE CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-453	LOC REP SUITE CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-457	REM REP SUITE 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-458	REM REP SUITE 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-459	REM REP SUITE 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-460	REM REP SUITE 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-461	REM REP SUITE 1501-TB=CC	\$0.00	ES-1	14%	\$0.00	\$98.00	\$89.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-462	REM REP SUITE 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$141.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-463	REM REP SUITE 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$121.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-464	REM REP SUITE BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-465	REM REP SUITE BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-466	REM REP SUITE BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-467	REM REP SUITE CAP UPGRADE 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-468	REM REP SUITE CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-469	REM REP SUITE CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-473	STAR BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-474	STAR BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-475	STAR BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-476	STAR CAP UPGRADE 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-477	STAR CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-478	STAR CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-482	VMAX TOTAL PROD PAK 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-483	VMAX TOTAL PROD PAK 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$677.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-484	VMAX TOTAL PROD PAK 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$251.00	\$221.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-485	VMAX TOTAL PROD PAK 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-486	VMAX TOTAL PROD PAK 1501-TB=CC	\$0.00	ES-1	14%	\$0.00	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-487	VMAX TOTAL PROD PAK 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-488	VMAX TOTAL PROD PAK 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-489	VMAX TOTAL PROD PAK BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$10,747.00	\$9,672.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-490	VMAX TOTAL PROD PAK BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$14,390.00	\$12,951.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-491	VMAX TOTAL PROD PAK BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$22,282.00	\$20,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-492	VMAX TOTAL PROD PAK CAP UPGRADE 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-493	VMAX TOTAL PROD PAK CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-494	VMAX TOTAL PROD PAK CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-498	VMAX ADVANCED SUITE BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$2,143.00	\$1,928.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-499	VMAX ADVANCED SUITE BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$6,429.00	\$5,786.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-500	VMAX ADVANCED SUITE BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$15,714.00	\$14,142.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-501	VMAX ADVANCED SUITE CAP UPGRADE 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-502	VMAX ADVANCED SUITE CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	457-101-818	ADV SUITE FAST COMBO VMAX 400K=IC	\$0.00	ES-1	14%	\$0.00	\$163,554.00	\$147,198.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-823	ESA FOR V100K BASE LIC=IA	\$0.00	ES-1	14%	\$0.00	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-824	ESA FOR V100K UPG LIC=IA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-825	ESA FOR V200K BASE LIC=IA	\$0.00	ES-1	14%	\$0.00	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-826	ESA FOR V200K UPG LIC=IA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-827	ESA FOR V400K BASE LIC=IA	\$0.00	ES-1	14%	\$0.00	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-828	ESA FOR V400K UPG LIC=IA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-829	TIMEFINDER FAST COMBO VMAX 100K=IC	\$0.00	ES-1	14%	\$0.00	\$36,603.00	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-830	TIMEFINDER FAST COMBO VMAX 200K=IC	\$0.00	ES-1	14%	\$0.00	\$36,603.00	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-831	TIMEFINDER FAST COMBO VMAX 400K=IC	\$0.00	ES-1	14%	\$0.00	\$36,603.00	\$32,942.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-832	SRDF FAST COMBO VMAX 100K=IC	\$0.00	ES-1	14%	\$0.00	\$55,562.00	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-833	SRDF FAST COMBO VMAX 200K=IC	\$0.00	ES-1	14%	\$0.00	\$55,562.00	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-834	SRDF FAST COMBO VMAX 400K=IC	\$0.00	ES-1	14%	\$0.00	\$55,562.00	\$50,005.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-870	AppSync Base Reg New 100K=IC	\$0.00	ES-1	14%	\$0.00	\$4,525.20	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-871	AppSync Cap Upg Reg 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-872	AppSync Base Reg New 200K=IC	\$0.00	ES-1	14%	\$0.00	\$4,525.20	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-873	AppSync Cap Upg Reg 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-874	AppSync Base Reg New 400K=IC	\$0.00	ES-1	14%	\$0.00	\$4,525.20	\$4,072.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-875	AppSync Cap Upg Reg 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-876	AppSync Base TPP New 100K=IC	\$0.00	ES-1	14%	\$0.00	\$3,442.50	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-877	AppSync Cap TPP Upgrade 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-878	AppSync Base TPP New 200K=IC	\$0.00	ES-1	14%	\$0.00	\$3,442.50	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-879	AppSync Cap TPP Upgrade 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-880	AppSync Base TPP New 400K=IC	\$0.00	ES-1	14%	\$0.00	\$3,442.50	\$3,098.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-881	AppSync Cap TPP Upgrade 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-882	DATA AT REST ENCRYPT OS NEW LIC 100K=IC	\$0.00	ES-1	14%	\$0.00	\$3,150.00	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-883	DATA AT REST ENCRYPT OS UPG 100K=IC	\$0.00	ES-1	14%	\$0.00	\$3,150.00	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-884	DATA AT REST ENCRYPT OS NEW LIC 200K=IC	\$0.00	ES-1	14%	\$0.00	\$9,000.00	\$7,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-885	DATA AT REST ENCRYPT OS UPG 200K=IC	\$0.00	ES-1	14%	\$0.00	\$9,000.00	\$7,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-886	DATA AT REST ENCRYPT OS NEW LIC 400K=IC	\$0.00	ES-1	14%	\$0.00	\$17,280.00	\$13,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-887	DATA AT REST ENCRYPT OS UPG 400K=IC	\$0.00	ES-1	14%	\$0.00	\$17,280.00	\$13,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-914	V100K LOCAL REP REG BASE LIC=IC	\$0.00	ES-1	14%	\$0.00	\$5,028.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-915	V200K LOCAL REP REG BASE LIC=IC	\$0.00	ES-1	14%	\$0.00	\$5,028.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-916	V400K LOCAL REP REG BASE LIC=IC	\$0.00	ES-1	14%	\$0.00	\$5,028.00	\$4,525.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-917	V100K LOCAL REP REG CAP UPGRADE=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-918	V200K LOCAL REP REG CAP UPGRADE=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-919	V400K LOCAL REP REG CAP UPGRADE=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-920	V100K REMOTE REP REG BASE LIC=IC	\$0.00	ES-1	14%	\$0.00	\$9,115.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-921	V200K REMOTE REP REG BASE LIC=IC	\$0.00	ES-1	14%	\$0.00	\$9,115.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-922	V400K REMOTE REP REG BASE LIC=IC	\$0.00	ES-1	14%	\$0.00	\$9,115.00	\$8,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-923	V100K REMOTE REP REG CAP UPGRADE=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-924	V200K REMOTE REP REG CAP UPGRADE=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-925	V400K REMOTE REP REG CAP UPGRADE=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-926	ESA FOR 100K BASE NEW LICENSE MP ONLY=IC	\$0.00	ES-1	14%	\$0.00	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-927	ESA FOR 200K BASE NEW LICENSE MP ONLY=IC	\$0.00	ES-1	14%	\$0.00	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-928	ESA FOR 400K BASE NEW LICENSE MP ONLY=IC	\$0.00	ES-1	14%	\$0.00	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-929	ESA FOR 100K CAP UPG LICENSE MP ONLY=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-930	ESA FOR 200K CAP UPG LIC MP ONLY=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-931	ESA FOR 400K CAP UPG LIC MP ONLY=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-932	V100K REMOTE REP UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-933	V100K REMOTE REP UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-934	V100K REMOTE REP UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-935	V100K REMOTE REP UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$141.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-936	V100K REMOTE REP UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$12.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-937	V100K REMOTE REP UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-938	V100K REMOTE REP UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-939	V200K REMOTE REP UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-940	V200K REMOTE REP UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-941	V200K REMOTE REP UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-942	V200K REMOTE REP UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$141.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-943	V200K REMOTE REP UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$12.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-944	V200K REMOTE REP UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-945	V200K REMOTE REP UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-946	V400K REMOTE REP UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$352.00	\$316.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-947	V400K REMOTE REP UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$252.00	\$226.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-948	V400K REMOTE REP UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$178.00	\$160.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-949	V400K REMOTE REP UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$141.00	\$126.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-950	V400K REMOTE REP UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$12.00	\$108.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-951	V400K REMOTE REP UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$104.00	\$93.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-952	V400K REMOTE REP UPG 1501+TB=CC	\$0.00	ES-1	14%	\$0.00	\$88.00	\$79.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-953	V100K LOCAL REP UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-954	V100K LOCAL REP UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$173.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-955	V100K LOCAL REP UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$112.								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	457-101-966	V200K LOCAL REP UPG 1501-TB=CC	\$0.00	ES-1	14%	\$0.00	\$59.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-967	V400K LOCAL REP UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$220.00	\$198.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-968	V400K LOCAL REP UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$173.00	\$155.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-969	V400K LOCAL REP UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$112.00	\$100.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-970	V400K LOCAL REP UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$91.00	\$81.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-971	V400K LOCAL REP UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$79.00	\$71.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-972	V400K LOCAL REP UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$70.00	\$63.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-973	V400K LOCAL REP UPG 1501-TB=CC	\$0.00	ES-1	14%	\$0.00	\$59.00	\$53.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-974	V100K TOTAL PROD PACK UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-975	V100K TOTAL PROD PACK UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$677.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-976	V100K TOTAL PROD PACK UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-977	V100K TOTAL PROD PACK UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-978	V100K TOTAL PROD PACK UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-979	V100K TOTAL PROD PACK UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$291.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-980	V100K TOTAL PROD PACK UPG 1501-TB=CC	\$0.00	ES-1	14%	\$0.00	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-981	V200K TOTAL PROD PACK UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-982	V200K TOTAL PROD PACK UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$677.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-983	V200K TOTAL PROD PACK UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-984	V200K TOTAL PROD PACK UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-985	V200K TOTAL PROD PACK UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-986	V200K TOTAL PROD PACK UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$291.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-987	V200K TOTAL PROD PACK UPG 1501-TB=CC	\$0.00	ES-1	14%	\$0.00	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-988	V400K TOTAL PROD PACK UPG 0-50TB=CC	\$0.00	ES-1	14%	\$0.00	\$885.00	\$796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-989	V400K TOTAL PROD PACK UPG 51-150TB=CC	\$0.00	ES-1	14%	\$0.00	\$677.00	\$609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-990	V400K TOTAL PROD PACK UPG 151-300TB=CC	\$0.00	ES-1	14%	\$0.00	\$519.00	\$467.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-991	V400K TOTAL PROD PACK UPG 301-450TB=CC	\$0.00	ES-1	14%	\$0.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-992	V400K TOTAL PROD PACK UPG 451-750TB=CC	\$0.00	ES-1	14%	\$0.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-993	V400K TOTAL PROD PACK UPG 751-1500TB=CC	\$0.00	ES-1	14%	\$0.00	\$291.00	\$261.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-994	V400K TOTAL PROD PACK UPG 1501-TB=CC	\$0.00	ES-1	14%	\$0.00	\$234.00	\$210.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-995	VMAX3 STAR TPP BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-996	VMAX3 STAR TPP BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-997	VMAX3 STAR TPP BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-998	VMAX3 STAR TPP CAP UPGRADE 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-999	VMAX3 STAR TPP CAP UPGRADE 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-000	VMAX3 STAR TPP CAP UPGRADE 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-018	FAST.X BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-019	FAST.X BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$12,500.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-020	FAST.X BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$22,400.00	\$20,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-021	FAST.X UPG 100K=IC	\$0.00	ES-1	14%	\$0.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-022	FAST.X UPG 200K=IC	\$0.00	ES-1	14%	\$0.00	\$12,500.00	\$11,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-023	FAST.X UPG 400K=IC	\$0.00	ES-1	14%	\$0.00	\$22,400.00	\$20,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-032	VMAX SRDF METRO BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$7,500.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-033	VMAX SRDF METRO BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$7,500.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-034	VMAX SRDF METRO BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$7,500.00	\$6,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-038	VMAX SRDF METRO CAP UPG 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-039	VMAX SRDF METRO CAP UPG 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-040	VMAX SRDF METRO CAP UPG 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-045	V100K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-046	V200K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-047	V400K FAST.X CLOUDARRAY BASE NEW=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-048	V100K FAST.X CLOUDARRAY CAP UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-049	V200K FAST.X CLOUDARRAY CAP UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-050	V400K FAST.X CLOUDARRAY CAP UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-074	VMAX3 SRDF METRO REG BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$4,800.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-075	VMAX3 SRDF METRO REG BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$4,800.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-076	VMAX3 SRDF METRO REG BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$4,800.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-077	VMAX3 SRDF METRO REG CAP UPG 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-078	VMAX3 SRDF METRO REG CAP UPG 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-079	VMAX3 SRDF METRO REG CAP UPG 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-080	VMAX3 SRDF METRO ADD ON BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-081	VMAX3 SRDF METRO ADD ON BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-082	VMAX3 SRDF METRO ADD ON BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$4,500.00	\$4,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-083	VMAX3 SRDF METRO ADD ON CAP UPG 100K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-084	VMAX3 SRDF METRO ADD ON CAP UPG 200K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-085	VMAX3 SRDF METRO ADD ON CAP UPG 400K=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-086	SRDFM FAST COMBO VMAX 100K=IC	\$0.00	ES-1	14%	\$0.00	\$74,400.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-087	SRDFM FAST COMBO VMAX 200K=IC	\$0.00	ES-1	14%	\$0.00	\$74,400.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-088	SRDFM FAST COMBO VMAX 400K=IC	\$0.00	ES-1	14%	\$0.00	\$74,400.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-127	VMAX SRDFM CNV BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$2,700.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-128	VMAX SRDFM CNV BASE NEW 200K=IC	\$0.00	ES-1	14%	\$0.00	\$2,700.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-129	VMAX SRDFM CNV BASE NEW 400K=IC	\$0.00	ES-1	14%	\$0.00	\$2,700.00	\$2,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-661	VIPR SRM VMAX3 BASE NEW 100K=IC	\$0.00	ES-1	14%	\$0.00	\$1,790.00	\$1,611.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-662	VIPR SRM VMAX3 BASE NEW 200K=IC	\$0												

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	458-000-793	V100K ADVANCED FROM BASE PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-795	V400K ADVANCED FROM BASE PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-802	VMAX3 UNISPHERE FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-808	VMAX3 ADVANCED FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-811	VMAX3 SRDF FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-814	VMAX3 TIMEFINDER FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-817	V100K ESA PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-819	V400K ESA PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-823	VMAX3 SRDF REPFLE REG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-824	V100K SRDF REPFLE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-825	V200K SRDF REPFLE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-826	V400K SRDF REPFLE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-830	VMAX3 TF SNAPSURE REG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-831	V100K TFSNAPSURE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-832	V200K TFSNAPSURE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-833	V400K TFSNAPSURE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-839	VIPR SRM VMAX3 PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-843	APPSYNC FOR VMAX3 PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-844	APPSYNC FOR VMAX3 REG PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-845	APPSYNC FOR VMAX3 TPP PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-951	VMAX3 DATA AT REST ENCRYPTION PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-965	V100K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-966	V200K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-967	V400K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-980	VMAX3 FAST X CLOUDARRAY PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-981	VMAX3 FAST X PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-982	VMAX3 SRDF METRO PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-983	VMAX3 SRDF METRO REGISTERED PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-984	VMAX3 SRDF METRO ADD ON PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-985	VMAX3 SRDF METRO CONV REG TO FULL PROD	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-990	VMAX3 SRDF METRO FAST COMBO PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-086	V100K ESA 0-50TB=CC	\$370.00	ES-1	14%	\$318.20	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-087	V100K ESA 51-150TB=CC	\$275.00	ES-1	14%	\$236.50	\$55.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-088	V100K ESA 151-300TB=CC	\$175.00	ES-1	14%	\$150.50	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-089	V100K ESA 301-450TB=CC	\$150.00	ES-1	14%	\$129.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-090	V100K ESA 451-750TB=CC	\$125.00	ES-1	14%	\$107.50	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-091	V100K ESA 751-1500TB=CC	\$110.00	ES-1	14%	\$94.60	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-092	V100K ESA 1501+TB=CC	\$100.00	ES-1	14%	\$86.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-093	V200K ESA 0-50TB=CC	\$370.00	ES-1	14%	\$318.20	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-094	V200K ESA 51-150TB=CC	\$275.00	ES-1	14%	\$236.50	\$55.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-095	V200K ESA 151-300TB=CC	\$175.00	ES-1	14%	\$150.50	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-096	V200K ESA 301-450TB=CC	\$150.00	ES-1	14%	\$129.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-097	V200K ESA 451-750TB=CC	\$125.00	ES-1	14%	\$107.50	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-098	V200K ESA 751-1500TB=CC	\$110.00	ES-1	14%	\$94.60	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-099	V200K ESA 1501+TB=CC	\$100.00	ES-1	14%	\$86.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-100	V400K ESA 0-50TB=CC	\$370.00	ES-1	14%	\$318.20	\$74.00	\$66.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-101	V400K ESA 51-150TB=CC	\$275.00	ES-1	14%	\$236.50	\$55.00	\$49.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-102	V400K ESA 151-300TB=CC	\$175.00	ES-1	14%	\$150.50	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-103	V400K ESA 301-450TB=CC	\$150.00	ES-1	14%	\$129.00	\$30.00	\$27.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-104	V400K ESA 451-750TB=CC	\$125.00	ES-1	14%	\$107.50	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-105	V400K ESA 751-1500TB=CC	\$110.00	ES-1	14%	\$94.60	\$22.00	\$19.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-106	V400K ESA 1501+TB=CC	\$100.00	ES-1	14%	\$86.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-115	VMAX3 LOC REPLICATION PKG CAPACITY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-116	VMAX3 UNISPHERE PKG CAPACITY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-117	VMAX3 HYPERMAX OS CAPACITY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-163	ESA FOR VMAX3 CAPACITY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-274	VMAX3 UNISPHERE360 PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-275	VMAX3 MF ESSENTIALS PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-276	VMAX3 MF ESSENTIALS PLUS PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-277	VMAX3 AUTOSWAP PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-279	VMAX3 GDDR PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-331	ESA FOR V100K BASE LIC=IA	\$5,145.00	ES-1	14%	\$4,424.70	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-332	ESA FOR V200K BASE LIC=IA	\$5,145.00	ES-1	14%	\$4,424.70	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-333	ESA FOR V400K BASE LIC=IA	\$5,145.00	ES-1	14%	\$4,424.70	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-534	VMAX3 HYPERMAX OS PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-535	VMAX3 HYPERMAX OS CAPACITY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-536	VMAX3 BASE PKG	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-537	VMAX3 UNISPHERE PKG CAPACITY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-538	VMAX3 LOC REPLICATION PKG CAPACITY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-539	V100K ADVANCED FROM FNDATION PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-540	V100K ADVANCED FROM UNISPHERE UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-541	V100K ADVANCED FROM BASE PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-542	VMAX3 UNISPHERE FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-543	VMAX3 ADVANCED FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-544	VMAX3 SRDF FAST COMBO	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-545	VMAX3 TIMEFINDER FAST COMBO LIC=IC	\$0.00	ES-1	14%	\$0.00	\$0.00								

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Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	458-001-553	VMAX3 FAST X PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-554	VMAX3 SRDF METRO PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-555	VMAX3 SRDF METRO REGISTERED PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-556	VMAX3 SRDF METRO ADD ON PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-557	VMAX3 SRDF METRO FAST COMBO PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-558	VMAX3 SRDF METRO CONV REG TO FULL PROD	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-559	VMAX3 ESA CAPACITY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-560	VMAX3 UNISPHERE360 PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-561	VMAX3 MF ESSENTIALS PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-562	VMAX3 MF ESSENTIALS PLUS PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-563	VMAX3 AUTOSWAP PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-564	VMAX3 ZDP FOR MF PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-565	VMAX3 GDDR PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-611	V400K ADVANCED FROM FNDATION PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-612	V400K ADVANCED FROM UNISPHERE UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-613	V400K ADVANCED FROM BASE PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-614	V400K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-615	V400K SRDF REPROFILE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-616	V400K SRSNAPSURE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-617	V200K ADVANCED FROM FNDATION PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-618	V200K ADVANCED FROM UNISPHERE UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-619	V200K ADVANCED FROM BASE PKG UPG=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-620	V200K ESA MGMT PACK ONLY PRODUCT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-621	V200K SRDF REPROFILE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-622	V200K SRSNAPSURE REG UPG CAP=CA	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-651	VS SRM VMAX3 Base=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-652	VS VIPRC VMAX3 Base=IC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-653	VS SRM VMAX3 TBU=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-654	VS VIPRC VMAX3 TBU=CC	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-753	VIPR SRM FAST COMBO VMAX3 PRODUCT=CC	\$780,900.00	ES-1	14%	\$671,574.00	\$156,180.00	\$140,562.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-900	RPIEX LOCAL FOR VMAX3	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-901	RPIEX REMOTE FOR VMAX3	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-938	ESA FOR V200K BASE LIC=IA	\$5,145.00	ES-1	14%	\$4,424.70	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-939	ESA FOR V400K BASE LIC=IA	\$5,145.00	ES-1	14%	\$4,424.70	\$1,029.00	\$926.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	APPSYNC-3-LS	AppSync License Solution for VMAX3=CB	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-100K-UPG	VMAX 100K UPGRADE TRACKING	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-10GE-CRDF	VMAX VG 10 GIGE COM SRDF PT TRKNG MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-10GE-SRDF	VMAX VG 10 GIGE SRDF PORT TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-13UF-UPD-3P	VMAX VG 1U/3U FILLER PANEL KIT 3RD PARTY	\$285.00	ES-1	14%	\$245.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1400MOD	VMAX VG FLASH MOD 1400	\$34,930.00	ES-1	14%	\$30,039.80	\$5,938.10	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1400MODCONV	VMAX VG FLASH MOD 1400 CONVERSION	\$34,930.00	ES-1	14%	\$30,039.80	\$5,938.10	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1400MODU	VMAX VG FLASH MOD 1400 UPG	\$34,930.00	ES-1	14%	\$30,039.80	\$5,938.10	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1400MODUF	VMAX VG FLASH MOD 1400 FD UPG	\$34,930.00	ES-1	14%	\$30,039.80	\$5,938.10	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1600MODS	VMAX VG FLASH MODS 1600	\$34,930.00	ES-1	14%	\$30,039.80	\$5,938.10	\$5,239.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1600MODSCONV	VMAX VG FLASH MOD 1600 CONVERSION	\$34,930.00	ES-1	14%	\$30,039.80	\$4,729.52	\$4,030.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1600MODSU	VMAX VG FLASH MODS 1600 UPG	\$34,930.00	ES-1	14%	\$30,039.80	\$4,729.52	\$4,030.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1600MODSUF	VMAX VG FLASH MODS 1600 FD UPG	\$34,930.00	ES-1	14%	\$30,039.80	\$4,729.52	\$4,030.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-16FC-CRDF	VMAX VG 16G FC COM SRDF PT TRKNG MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-16FC-FASTX	FASTX 16G PORTS TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-16FC-PTP	PROTECTPNT PORT TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-16FC-SRDF	VMAX VG 16G FC SRDF PORT TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1ENG	VMAX VG SINGLE ENGINE SYS BAY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1ENG-3P	VMAX VG SINGLE ENGINE SYS BAY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1ENGU	VMAX VG SINGLE ENGINE SYS BAY UPG	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-1ENGU-3P	VMAX VG SINGLE ENGINE SYS BAY UPG	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-200K-UPG	VMAX 200K UPGRADE TRACKING	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ENG	VMAX VG DUAL ENGINE SYS BAY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ENG-3P	VMAX VG DUAL ENGINE SYS BAY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ENGU	VMAX VG DUAL ENGINE SYS BAY UPG	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ENGU-3P	VMAX VG DUAL ENGINE SYS BAY UPG	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ME1-3PUFD	VMAX VG ENG 1 IB CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2ME2DUAL-3P	VMAX VG ENG 2 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2MENG2CBLUF	VMAX VG 2 MTR 2ND ENG CONTIBETH CBL UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2METERCBL	VMAX VG 2 METER CONTIGIB ETH CABLE	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2METERCBLU	VMAX VG 2 METER CONTIGIB ETH CABLE UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-2UF-UPD-3P	VMAX VG 2U FILLER PANEL KIT 3RD PARTY	\$285.00	ES-1	14%	\$245.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-350MOD	VMAX VG FLASH MOD 350	\$9,320.00	ES-1	14%	\$8,015.20	\$1,584.40	\$1,398.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-350MODRET	VMAX VG FLASH MOD 350	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-350MODU	VMAX VG FLASH MOD 350 UPG	\$9,320.00	ES-1	14%	\$8,015.20	\$1,261.93	\$1,075.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-350MODUF	VMAX VG FLASH MOD 350 FD UPG	\$9,320.00	ES-1	14%	\$8,015.20	\$1,261.93	\$1,075.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME2-3P	VMAX VG ENG 2 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME2-3PUFD	VMAX VG ENG 2 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME3-3P	VMAX VG ENG 3 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME3-3PUFD	VMAX VG ENG 3 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME4DUAL-3P	VMAX VG ENG 4 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-3ME6DUAL-3P	VMAX VG ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$1,250.00	ES-1	1										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	E-5ME4-3PUFD	VMAX VG ENG 4 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5ME5-3P	VMAX VG ENG 5 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5ME5-3PUFD	VMAX VG ENG 5 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5ME6DUAL-3P	VMAX VG ENG 6 IB/ETH CABLE KIT ZENG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5ME8DUAL-3P	VMAX VG ENG 8 IB/ETH CABLE KIT ZENG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5MENGSGBLUF	VMAX VG 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5MENGSGBLUF	VMAX VG 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5METERCBL	VMAX VG 5 METER CONTIGIB ETH CABLE	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5METERCBLU	VMAX VG 5 METER CONTIGIB ETH CABLE UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-5MX3X4-3PU	VMAX VG 5MET IB/ETH CABLE KIT NEW/UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-700MOD	VMAX VG FLASH MOD 700	\$17,860.00	ES-1	14%	\$15,359.60	\$3,036.20	\$2,679.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-700MODCONV	VMAX VG FLASH MOD 700 CONVERSION	\$17,860.00	ES-1	14%	\$15,359.60	\$2,418.24	\$2,061.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-700MODRET	VMAX VG FLASH MOD 700	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-700MODU	VMAX VG FLASH MOD 700 UPG	\$17,860.00	ES-1	14%	\$15,359.60	\$2,418.24	\$2,061.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-700MODUF	VMAX VG FLASH MOD 700 FD UPG	\$17,860.00	ES-1	14%	\$15,359.60	\$2,418.24	\$2,061.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8FC-CSRDF	VMAX VG 8G FC COM SRDF PT TRKNG MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8FC-FASTX	FASTX 8G PORTS TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8FC-FASTXCAP	FASTX CAPACITY TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8FC-SRDF	VMAX VG 8G FC SRDF PORT TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME6-3P	VMAX VG ENG 6 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME6-3PUFD	VMAX VG ENG 6 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME7-3P	VMAX VG ENG 7 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME7-3PUFD	VMAX VG ENG 7 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME8-3P	VMAX VG ENG 8 IB/ETH CABLE KIT 3RD PARTY	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME8-3PUFD	VMAX VG ENG 8 IB/ETH CABLE KIT FD UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8ME8DUAL-3P	VMAX VG ENG 8 IB/ETH CABLE KIT ZENG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8MENGSGBLUF	VMAX VG 8 MTR 2ND ENG CONTIBÐ CBL UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8METERCBL	VMAX VG 8 METER CONTIGIB ETH CABLE	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-8METERCBLU	VMAX VG 8 METER CONTIGIB ETH CABLE UPG	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E8MX5X6X7-3PU	VMAX VG 8MET IB/ETH CABLE KIT NEW/UPG 3P	\$1,250.00	ES-1	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-1024-2048UFD	VMAX 200K MEMCONY 2X512 to 2X1024 GB	\$348,215.00	ES-1	14%	\$299,464.90	\$47,148.31	\$40,184.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-1024ADD	VMAX 200K ADD 1024GB	\$324,570.00	ES-1	14%	\$279,130.20	\$55,176.90	\$48,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-1024ADD3P	VMAX 200K ADD 1024GB 3RD PARTY	\$324,570.00	ES-1	14%	\$279,130.20	\$55,176.90	\$48,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-1024ADDU	VMAX 200K ADD 1024GB UPG	\$421,940.00	ES-1	14%	\$362,868.40	\$57,130.68	\$48,691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-1024ADDU3P	VMAX 200K ADD 1024GB UPG 3RD PARTY	\$421,940.00	ES-1	14%	\$362,868.40	\$57,130.68	\$48,691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-1024ADDUFD	VMAX 200K ADD 1024GB UPG FIELD	\$421,940.00	ES-1	14%	\$362,868.40	\$57,130.68	\$48,691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA1024ADUFD3P	VMAX 200K ADD 1024GB UPG FIELD 3RD PARTY	\$421,940.00	ES-1	14%	\$362,868.40	\$57,130.68	\$48,691.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-1024BASE	VMAX 200K BASE 1024GB	\$324,570.00	ES-1	14%	\$279,130.20	\$55,176.90	\$48,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-1024BASE3P	VMAX 200K BASE 1024GB 3RD PARTY	\$324,570.00	ES-1	14%	\$279,130.20	\$55,176.90	\$48,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-1024-RET	VMAX 200K 1024GB MEMORY RETURN	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-2048ADD	VMAX 200K ADD 2048GB	\$617,210.00	ES-1	14%	\$530,800.60	\$104,925.70	\$92,581.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-2048ADD3P	VMAX 200K ADD 2048GB 3RD PARTY	\$617,210.00	ES-1	14%	\$530,800.60	\$104,925.70	\$92,581.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-2048ADDU	VMAX 200K ADD 2048GB UPG	\$802,375.00	ES-1	14%	\$690,042.50	\$108,641.58	\$92,594.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-2048ADDU3P	VMAX 200K ADD 2048GB UPG 3RD PARTY	\$802,375.00	ES-1	14%	\$690,042.50	\$108,641.58	\$92,594.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-2048ADDUFD	VMAX 200K ADD 2048GB UPG FIELD	\$802,375.00	ES-1	14%	\$690,042.50	\$108,641.58	\$92,594.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA2048ADUFD3P	VMAX 200K ADD 2048GB UPG FIELD 3RD PARTY	\$802,375.00	ES-1	14%	\$690,042.50	\$108,641.58	\$92,594.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-2048BASE	VMAX 200K BASE 2048GB	\$617,210.00	ES-1	14%	\$530,800.60	\$104,925.70	\$92,581.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-2048BASE3P	VMAX 200K BASE 2048GB 3RD PARTY	\$617,210.00	ES-1	14%	\$530,800.60	\$104,925.70	\$92,581.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-512-1024UFD	VMAX 200K MEMCONY 2X256 to 2X512 GB	\$97,730.00	ES-1	14%	\$75,447.80	\$11,878.64	\$10,124.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-512-2048UFD	VMAX 200K MEMCONY 2X256 to 2X1024 GB	\$348,215.00	ES-1	14%	\$299,464.90	\$47,148.31	\$40,184.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-512ADD	VMAX 200K ADD 512GB	\$253,220.00	ES-1	14%	\$217,769.20	\$43,047.40	\$37,983.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-512ADD3P	VMAX 200K ADD 512GB 3RD PARTY	\$253,220.00	ES-1	14%	\$217,769.20	\$43,047.40	\$37,983.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-512ADDU	VMAX 200K ADD 512GB UPG	\$329,190.00	ES-1	14%	\$283,103.40	\$44,572.33	\$37,988.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-512ADDU3P	VMAX 200K ADD 512GB UPG 3RD PARTY	\$329,190.00	ES-1	14%	\$283,103.40	\$44,572.33	\$37,988.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-512ADDUFD	VMAX 200K ADD 512GB UPG FIELD	\$329,190.00	ES-1	14%	\$283,103.40	\$44,572.33	\$37,988.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA512ADUFD3P	VMAX 200K ADD 512GB UPG FIELD 3RD PARTY	\$329,190.00	ES-1	14%	\$283,103.40	\$44,572.33	\$37,988.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-512BASE	VMAX 200K BASE 512GB	\$253,220.00	ES-1	14%	\$217,769.20	\$43,047.40	\$37,983.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-512BASE3P	VMAX 200K BASE 512GB 3RD PARTY	\$253,220.00	ES-1	14%	\$217,769.20	\$43,047.40	\$37,983.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-512-RET	VMAX 200K 256GB MEMORY RETURN	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-AF200K	VMAX 200K All Flash	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$400.00	ES-1	14%	\$344.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-DATAMOVER	VMAX 200K DATA MOVER FOR NAS	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-DATAMOVERU	VMAX 200K DATA MOVER FOR NAS UPG	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-ISERIES	VMAX 200K ISERIES TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-NAS-SN	Embedded NAS Base O/E FOR VMAX 200K	\$115,000.00	ES-1	14%	\$98,900.00	\$23,000.00	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-NAS-SNU	EMBEDDED NAS BASE O/E FOR VMAX 200K UPG	\$115,000.00	ES-1	14%	\$98,900.00	\$23,000.00	\$20,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-ASSETTG-MS	CUSTOMER SPECFD ASSET TAG - MICROSOFT IT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP1-200K	PROMO 200GB VFP200K 96	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP1-200KU	PROMO 200GB VFP200K 32U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP1-200K	PROMO 200GB VFP200K 192	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EA-VFP2-200KU	PROMO 200GB VFP200K 48U	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	E-BK4000E	VMAX VG FC BACKUP I/O FOR NAS	\$2,100.00	ES-1	14%	\$1,806.00	\$357.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-BK4000EU	VMAX VG FC BACKUP I/O FOR NAS UPG	\$5,460.00	ES-1	14%	\$4,695.60	\$739.28	\$630.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-BK4000EUF	VMAX VG FC BACKUP I/O FOR NAS CONV	\$19,110.00	ES-1	14%	\$16,434.60	\$3,248.70	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-BLNK-SKINS	VMAX VG SIDE PANELS BLANK UPG	\$645.00	ES-1	14%	\$554.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-BLNK-SKINSU	VMAX VG BOT ROOFING KIT	\$500.00	ES-1	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-BOT-KIT	VMAX VG BOT ROOFING KIT	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-CHANGERATELRP	VMAX CHANGE RATING LREP TRACKING	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-CNFINF-1PU	VMAX VG SINGLE PHASE PDU CONVERSION	\$3,000.00	ES-1	14%	\$2,580.00	\$510.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-CNFINF-3DU	VMAX VG 3 PHASE DELTA PDU CONVERSION	\$3,000.00	ES-1	14%	\$2,580.00	\$510.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-CNFINF-3YU	VMAX VG 3 PHASE WYE PDU CONVERSION	\$3,000.00	ES-1	14%	\$2,580.00	\$510.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-COMPRESS	HDW COMPRESSION	\$8,095.00	ES-1	14%	\$6,961.70	\$1,376.15	\$1,214.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-COMPRESSU	HDW COMPRESSION UPG	\$10,525.00	ES-1	14%	\$9,051.50	\$1,425.09	\$1,214.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-COMPRESSUF	HDW COMPRESSION FD UPG	\$27,605.00	ES-1	14%	\$23,740.30	\$3,737.72	\$3,185.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCH3MCBL	VMAX VG DAISY CHAIN 3 METER	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCH3MCBLU	VMAX VG DAISY CHAIN 3 METER UPG	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DCH3MCBLUF	VMAX VG DAISY CHAIN 3 METER FD UPG	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DE120	VMAX VG 120 SLT DR ENCL	\$25,300.00	ES-1	14%	\$21,758.00	\$4,301.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DE120-3P	VMAX VG 120 SLT DR ENCL 3RD PARTY	\$25,300.00	ES-1	14%	\$21,758.00	\$4,301.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DE120U	VMAX VG 120 SLT DR ENCL UPG	\$25,300.00	ES-1	14%	\$21,758.00	\$4,301.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DE120U-3P	VMAX VG 120 SLT DR ENCL UPG 3RD PARTY	\$25,300.00	ES-1	14%	\$21,758.00	\$4,301.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DE120UFD	VMAX VG 120 SLT DR ENCL UFD	\$25,300.00	ES-1	14%	\$21,758.00	\$4,301.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DE120UFD-3P	VMAX VG 120 SLT DR ENCL UFD 3RD PARTY	\$25,300.00	ES-1	14%	\$21,758.00	\$4,301.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DF60	VMAX VG 60 SLT DR ENCL	\$18,920.00	ES-1	14%	\$16,271.20	\$3,216.40	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DF60-3P	VMAX VG 60 SLT DR ENCL 3RD PARTY	\$18,920.00	ES-1	14%	\$16,271.20	\$3,216.40	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DF60U	VMAX VG 60 SLT DR ENCL UPG	\$18,920.00	ES-1	14%	\$16,271.20	\$3,216.40	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DF60U-3P	VMAX VG 60 SLT DR ENCL UPG 3RD PARTY	\$18,920.00	ES-1	14%	\$16,271.20	\$3,216.40	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DF60UFD	VMAX VG 60 SLT DR ENCL UFD	\$18,920.00	ES-1	14%	\$16,271.20	\$3,216.40	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DF60UFD-3P	VMAX VG 60 SLT DR ENCL UFD 3RD PARTY	\$18,920.00	ES-1	14%	\$16,271.20	\$3,216.40	\$2,838.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBL	VMAX VG DIRECT CONNECT 3 METER	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLU	VMAX VG DIRECT CONNECT 3 METER UPG	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLUF	DIRECT CONNECT 3 METER FD UPG	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLUF1	VMAX VG DIRECT CONNECT 3 MTR DAE1 FD UPG	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLUF2	VMAX VG DIRECT CONNECT 3 MTR DAE2 FD UPG	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLUF3	VMAX VG Std 1 Eng DAE3 (Direct A) Upgr	\$1,285.00	ES-1	14%	\$1,105.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DIR3MCBLUF4	VMAX VG Sys Bay 2 DSP CBLOPTICS KIT	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE2	VMAX VG SYS BAY 2 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE2U	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE3	VMAX VG SYS BAY 3 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE3U	VMAX VG SYS BAY 4 DSP CBLOPTICS KIT	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE4	VMAX VG SYS BAY 4 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE4U	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE5	VMAX VG SYS BAY 5 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE5U	VMAX VG SYS BAY 6 DSP CBLOPTICS KIT	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE6	VMAX VG SYS BAY 6 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE6U	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE7	VMAX VG SYS BAY 7 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE7U	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE8	VMAX VG SYS BAY 8 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-1	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSOFTICE8U	VMAX VG DSP SINGLE ENG SYS BAY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSP-1U	VMAX VG DSP DUAL ENG SYS BAY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-DSP-2U	VMAX VG DSP DUAL ENG SYS BAY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FABLA	VMAX 100K/200K FABRIC	\$27,350.00	ES-1	14%	\$23,521.00	\$4,649.50	\$4,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FABLA-3P	VMAX 100K/200K FABRIC 3RD PARTY	\$27,350.00	ES-1	14%	\$23,521.00	\$4,649.50	\$4,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FABLA-UFD	VMAX 100K/200K FABRIC UPGRADE	\$27,350.00	ES-1	14%	\$23,521.00	\$4,649.50	\$4,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FABLAUFD-3P	VMAX 100K/200K FABRIC UPGRADE 3RD PARTY	\$27,350.00	ES-1	14%	\$23,521.00	\$4,649.50	\$4,102.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FABR	VMAX 400K FABRIC	\$46,560.00	ES-1	14%	\$40,041.60	\$7,915.20	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FABR-3P	VMAX 400K FABRIC 3RD PARTY	\$46,560.00	ES-1	14%	\$40,041.60	\$7,915.20	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FABR-UFD	VMAX 400K FABRIC UPGRADE	\$46,560.00	ES-1	14%	\$40,041.60	\$7,915.20	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FABR-UFD-3P	VMAX 400K FABRIC UPGRADE 3RD PARTY	\$46,560.00	ES-1	14%	\$40,041.60	\$7,915.20	\$6,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FC-FTS	FTS PORTS TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FC-PTP	PROTECTPNT PORT TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORB	VMAX VG Drive Bay Hex Door Pair	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORBKEY	VMAX VG Drive Bay Key Door Pair	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORBUB	Drive Bay Hex Door Pair Upg	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORS1DKKEYE	SB1 DUAL ENGINE KEY DELL DOOR	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORS1KEYE	SB1 SINGLE ENGINE KEY DELL DOOR	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORS2BDKEYE	SB2-8 DUAL ENGINE KEY DELL DOOR	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORS2BKKEYE	SB2-8 SINGLE ENGINE KEY DELL DOOR	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSY1	VMAX VG SB1 Single Engine Hex Door Pair	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSY1D	VMAX VG SB1 Dual Engine Hex Door Pair	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSY1DE	SB1 DUAL ENGINE HEX DELL DOOR	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSY1E	SB1 SINGLE ENGINE HEX DELL DOOR	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSY28	VMAX VG SB2-8 Single Engine Hex DoorPair	\$3,000.00	ES-1	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FDOORSY28D	VMAX VG SB2-8 Dual Engine Hex Door Pair	\$3,000.00	ES-1	14%	\$2,580.00	\$								

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	E-FE00200TCRT	VMAX VG 2PT 10 GBE BASE T RETURN	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00200TO	VMAX VG 2PT 10 GBE OPTICAL	\$2,100.00	ES-1	14%	\$1,806.00	\$357.00	\$0.00	\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00200TORT	VMAX VG 2PT 10 GBE OPTICAL RETURN	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00200TOU	VMAX VG 2PT 10 GBE OPTICAL UPG	\$5,460.00	ES-1	14%	\$4,695.60	\$739.28	\$6,695.60	\$630.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00200TOUF	VMAX VG 2PT 10 GBE OPTICAL CONV	\$9,555.00	ES-1	14%	\$8,217.30	\$1,624.25	\$1,624.25	\$1,433.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00200TU	VMAX VG 2PT 10 GBE BASE T UPG	\$5,720.00	ES-1	14%	\$4,919.20	\$774.49	\$774.49	\$660.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00200TUF	VMAX VG 2PT 10 GBE BASE T CONV	\$20,020.00	ES-1	14%	\$17,217.20	\$3,403.40	\$3,403.40	\$3,003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00400C	VMAX VG 4PT GBE BASE T	\$2,000.00	ES-1	14%	\$1,720.00	\$340.00	\$340.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00400C4	VMAX VG 4MM4 COPR GIGE	\$1,980.00	ES-1	14%	\$1,702.80	\$336.60	\$336.60	\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00400C4U	VMAX VG 4MM4 COPR GIGE UPG	\$2,575.00	ES-1	14%	\$2,214.50	\$348.66	\$348.66	\$297.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00400C4UF	VMAX VG 4MM4 COPR GIGE CONV	\$9,000.00	ES-1	14%	\$7,740.00	\$1,530.00	\$1,530.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00400CU	VMAX VG 4PT GBE BASE T UPG	\$5,200.00	ES-1	14%	\$4,472.00	\$704.08	\$704.08	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00400CUF	VMAX VG 4PT GBE BASE T CONV	\$18,200.00	ES-1	14%	\$15,652.00	\$3,094.00	\$3,094.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00400T	VMAX VG 4MM 10 GIGE	\$3,650.00	ES-1	14%	\$3,139.00	\$620.50	\$620.50	\$547.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00400TOUF	VMAX VG 4MM 10 GIGE OPTICAL CONV	\$19,110.00	ES-1	14%	\$16,434.60	\$3,248.70	\$3,248.70	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00400TU	VMAX VG 4MM 10 GIGE UPG	\$4,745.00	ES-1	14%	\$4,080.70	\$642.47	\$642.47	\$547.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE00400TUF	VMAX VG 4MM 10 GIGE CONV	\$16,600.00	ES-1	14%	\$14,276.00	\$2,822.00	\$2,822.00	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE0800T	VMAX VG 8MM 10GIGE	\$5,475.00	ES-1	14%	\$4,709.50	\$930.75	\$930.75	\$821.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE08000E	VMAX VG 8SM 8G FIBRE	\$4,140.00	ES-1	14%	\$3,580.40	\$703.80	\$703.80	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE08000EU	VMAX VG 8SM 8G FIBRE UPG	\$5,385.00	ES-1	14%	\$4,631.10	\$729.13	\$729.13	\$621.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE08000EUF	VMAX VG 8SM 8G FIBRE CONV	\$18,250.00	ES-1	14%	\$15,695.00	\$2,471.05	\$2,471.05	\$2,106.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE08000S	VMAX VG 8SM 16G FC	\$10,805.00	ES-1	14%	\$9,292.30	\$1,836.85	\$1,836.85	\$1,620.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE08000SUF	VMAX VG 8SM 16G FC CONV	\$32,410.00	ES-1	14%	\$27,872.60	\$4,388.31	\$4,388.31	\$3,740.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE44000E	VMAX VG 4MM4SM 8G FIBRE	\$3,315.00	ES-1	14%	\$2,850.90	\$563.55	\$563.55	\$497.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE44000EU	VMAX VG 4MM4SM 8G FIBRE UPG	\$4,310.00	ES-1	14%	\$3,706.60	\$583.57	\$583.57	\$497.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE44000EUF	VMAX VG 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-1	14%	\$11,412.20	\$1,796.76	\$1,796.76	\$1,531.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE62000E	VMAX VG 6MM2SM 8G FIBRE	\$2,395.00	ES-1	14%	\$2,059.90	\$407.15	\$407.15	\$359.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE62000EU	VMAX VG 6MM2SM 8G FIBRE UPG	\$3,115.00	ES-1	14%	\$2,678.90	\$421.77	\$421.77	\$359.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE62000EUF	VMAX VG 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	14%	\$8,028.10	\$1,263.96	\$1,263.96	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE62000UF	VMAX VG 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	14%	\$8,028.10	\$1,263.96	\$1,263.96	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE80000E	VMAX VG 8MM 8G FIBRE	\$2,070.00	ES-1	14%	\$1,780.20	\$351.90	\$351.90	\$310.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE80000EU	VMAX VG 8MM 8G FIBRE UPG	\$2,690.00	ES-1	14%	\$2,313.40	\$384.23	\$384.23	\$310.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE80000EUF	VMAX VG 8MM 8G FIBRE CONV	\$8,285.00	ES-1	14%	\$7,125.10	\$1,121.79	\$1,121.79	\$956.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE80000S	VMAX VG 8MM 16G FC	\$5,464.00	ES-1	14%	\$4,644.00	\$918.00	\$918.00	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-FE80000SUF	VMAX VG 8MM 16G FC CONV	\$21,645.00	ES-1	14%	\$18,614.70	\$2,930.73	\$2,930.73	\$2,497.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-GE-CSRDF	VMAX VG GIGE COM SRDF PT TRKNG MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-GE-SRDF	VMAX VG GIGE SRDF PORT TRACKING MODEL	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-1024ADD	V100K ADD2 1024GB	\$112,000.00	ES-1	14%	\$96,320.00	\$19,040.00	\$19,040.00	\$16,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-1024ADD-3P	V100K ADD2 1024GB 3RD PARTY	\$112,000.00	ES-1	14%	\$96,320.00	\$19,040.00	\$19,040.00	\$16,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-1024ADDU	V100K ADD2 1024GB UPG	\$145,600.00	ES-1	14%	\$125,216.00	\$19,714.24	\$19,714.24	\$16,802.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-1024ADDU3P	V100K ADD2 1024GB UPG 3RD PARTY	\$145,600.00	ES-1	14%	\$125,216.00	\$19,714.24	\$19,714.24	\$16,802.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-1024ADUFD	V100K ADD2 1024GB UPG FIELD	\$145,600.00	ES-1	14%	\$125,216.00	\$19,714.24	\$19,714.24	\$16,802.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL1024ADUFD3P	V100K ADD2 1024GB UPG FIELD 3RD PARTY	\$145,600.00	ES-1	14%	\$125,216.00	\$19,714.24	\$19,714.24	\$16,802.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-1024BASE	VMAX 100K BASE 1024GB	\$58,800.00	ES-1	14%	\$50,568.00	\$9,996.00	\$9,996.00	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-1024BASE3P	VMAX 100K BASE 1024GB 3RD PARTY	\$58,800.00	ES-1	14%	\$50,568.00	\$9,996.00	\$9,996.00	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-512_1024UFD	VMAX 100K MEMCONV 2X256 to 2X512 GB	\$42,710.00	ES-1	14%	\$36,366.50	\$5,724.04	\$5,724.04	\$4,878.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-512ADD	V100K ADD2 512GB	\$43,710.00	ES-1	14%	\$37,590.60	\$7,430.70	\$7,430.70	\$6,556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-512ADD-3P	V100K ADD2 512GB 3RD PARTY	\$43,710.00	ES-1	14%	\$37,590.60	\$7,430.70	\$7,430.70	\$6,556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-512ADDU	V100K ADD2 512GB UPG	\$56,825.00	ES-1	14%	\$48,869.50	\$7,694.11	\$7,694.11	\$6,557.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-512ADDU-3P	V100K ADD2 512GB UPG 3RD PARTY	\$56,825.00	ES-1	14%	\$48,869.50	\$7,694.11	\$7,694.11	\$6,557.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-512ADUFD	V100K ADD2 512GB UPG FIELD	\$56,825.00	ES-1	14%	\$48,869.50	\$7,694.11	\$7,694.11	\$6,557.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL512ADUFD3P	V100K ADD2 512GB UPG FIELD 3RD PARTY	\$56,825.00	ES-1	14%	\$48,869.50	\$7,694.11	\$7,694.11	\$6,557.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-512BASE	VMAX 100K BASE 512GB	\$43,710.00	ES-1	14%	\$37,590.60	\$7,430.70	\$7,430.70	\$6,556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-512BASE-3P	VMAX 100K BASE 512GB 3RD PARTY	\$43,710.00	ES-1	14%	\$37,590.60	\$7,430.70	\$7,430.70	\$6,556.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-512-RET	VMAX 100K 512GB MEMORY RETURN	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012001B	VMAX VG 1200GB 10K SAS DRV R1	\$1,665.00	ES-1	14%	\$1,431.90	\$283.05	\$283.05	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012001BTU	VMAX VG 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$286.14	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012001BU	VMAX VG 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$286.14	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012005B	VMAX VG 1200GB 10K SAS DRV R5(3+1)	\$1,665.00	ES-1	14%	\$1,431.90	\$283.05	\$283.05	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012005BTU	VMAX VG 1200GB 10K SAS DRV R5(3+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$286.14	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012005BU	VMAX VG 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$286.14	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012006B	VMAX VG 1200 10K SAS DRV R6(6+2)	\$1,665.00	ES-1	14%	\$1,431.90	\$283.05	\$283.05	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012006BTU	VMAX VG 1200GB 10K SAS DRV R6(6+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$286.14	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012006BU	VMAX VG 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$286.14	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012007B	VMAX VG 1200GB 10K SAS DRV R5(7+1)	\$1,665.00	ES-1	14%	\$1,431.90	\$283.05	\$283.05	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012007BTU	VMAX VG 1200GB 10K SAS DRV R5(7+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$286.14	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL61012007BU	VMAX VG 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$286.14	\$286.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6101200FB	VMAX VG 1200GB 10K SAS DRV R6(14+2)	\$1,665.00	ES-1	14%	\$1,431.90	\$283.05	\$283.05	\$249.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6101200FBTU	VMAX VG 1200GB 10K SASDRV R6(14+2)TAAUPG	\$2,												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	EL6F31920FBT1	VMAX3 1920GB FLASH R6(14+2 1-31	\$22,775.00	ES-1	14%	\$19,586.50	\$3,871.75	\$3,416.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F31920FBT10	VMAX3 1920GB FLASH R6(14+2 128+	\$16,465.00	ES-1	14%	\$14,159.90	\$2,799.05	\$2,469.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F31920FBT2	VMAX3 1920GB FLASH R6(14+2 1-47	\$22,775.00	ES-1	14%	\$19,586.50	\$3,871.75	\$3,416.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F31920FBT3	VMAX3 1920GB FLASH R6(14+2 16-31	\$19,935.00	ES-1	14%	\$17,144.10	\$3,388.95	\$2,990.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F31920FBT4	VMAX3 1920GB FLASH R6(14+2 32-47	\$18,400.00	ES-1	14%	\$15,824.00	\$3,128.00	\$2,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F31920FBT5	VMAX3 1920GB FLASH R6(14+2 48+	\$18,770.00	ES-1	14%	\$16,142.20	\$3,190.90	\$2,815.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F31920FBT6	VMAX3 1920GB FLASH R6(14+2 48-95	\$17,455.00	ES-1	14%	\$15,011.30	\$2,967.35	\$2,618.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F31920FBT7	VMAX3 1920GB FLASH R6(14+2 48-63	\$16,465.00	ES-1	14%	\$14,159.90	\$2,799.05	\$2,469.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F31920FBT8	VMAX3 1920GB FLASH R6(14+2 64-95	\$16,465.00	ES-1	14%	\$14,159.90	\$2,799.05	\$2,469.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F31920FBT9	VMAX3 1920GB FLASH R6(14+2 96-127	\$16,465.00	ES-1	14%	\$14,159.90	\$2,799.05	\$2,469.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F31920SBT0	VMAX3 1920GB FLASH SPARE	\$22,775.00	ES-1	14%	\$19,586.50	\$3,871.75	\$3,416.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39601BT0	VMAX3 960GB FLASH R1	\$13,195.00	ES-1	14%	\$11,347.70	\$2,243.15	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39601BT1	VMAX3 960GB FLASH R1 1-63	\$13,195.00	ES-1	14%	\$11,347.70	\$2,243.15	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39601BT2	VMAX3 960GB FLASH R1 1-95	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39601BT3	VMAX3 960GB FLASH R1 32-63	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39601BT4	VMAX3 960GB FLASH R1 64-95	\$10,660.00	ES-1	14%	\$9,167.60	\$1,812.20	\$1,599.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39601BT5	VMAX3 960GB FLASH R1 96+	\$10,100.00	ES-1	14%	\$8,586.00	\$1,717.00	\$1,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39601BT6	VMAX3 960GB FLASH R1 96-127	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39601BT7	VMAX3 960GB FLASH R1 128-191	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39601BT8	VMAX3 960GB FLASH R1 192-255	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39601BT9	VMAX3 960GB FLASH R1 256+	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39605BT0	VMAX3 960GB FLASH R5(3+1)	\$13,195.00	ES-1	14%	\$11,347.70	\$2,243.15	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39605BT1	VMAX3 960GB FLASH R5(3+1) 1-63	\$13,195.00	ES-1	14%	\$11,347.70	\$2,243.15	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39605BT2	VMAX3 960GB FLASH R5(3+1) 1-95	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39605BT3	VMAX3 960GB FLASH R5(3+1) 32-63	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39605BT4	VMAX3 960GB FLASH R5(3+1) 64-95	\$10,660.00	ES-1	14%	\$9,167.60	\$1,812.20	\$1,599.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39605BT5	VMAX3 960GB FLASH R5(3+1) 96+	\$10,100.00	ES-1	14%	\$8,586.00	\$1,717.00	\$1,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39605BT6	VMAX3 960GB FLASH R5(3+1) 96-127	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39605BT7	VMAX3 960GB FLASH R5(3+1) 128-191	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39605BT8	VMAX3 960GB FLASH R5(3+1) 192-255	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39605BT9	VMAX3 960GB FLASH R5(3+1) 256+	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39606BT0	VMAX3 960GB FLASH R6(6+2)	\$13,195.00	ES-1	14%	\$11,347.70	\$2,243.15	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39606BT1	VMAX3 960GB FLASH R6(6+2) 1-63	\$13,195.00	ES-1	14%	\$11,347.70	\$2,243.15	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39606BT2	VMAX3 960GB FLASH R6(6+2) 1-95	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39606BT3	VMAX3 960GB FLASH R6(6+2) 32-63	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39606BT4	VMAX3 960GB FLASH R6(6+2) 64-95	\$10,660.00	ES-1	14%	\$9,167.60	\$1,812.20	\$1,599.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39606BT5	VMAX3 960GB FLASH R6(6+2) 96+	\$10,100.00	ES-1	14%	\$8,586.00	\$1,717.00	\$1,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39606BT6	VMAX3 960GB FLASH R6(6+2) 96-127	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39606BT7	VMAX3 960GB FLASH R6(6+2) 128-191	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39606BT8	VMAX3 960GB FLASH R6(6+2) 192-255	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39606BT9	VMAX3 960GB FLASH R6(6+2) 256+	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39607BT0	VMAX3 960GB FLASH R5(7+1)	\$13,195.00	ES-1	14%	\$11,347.70	\$2,243.15	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39607BT1	VMAX3 960GB FLASH R5(7+1) 1-63	\$13,195.00	ES-1	14%	\$11,347.70	\$2,243.15	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39607BT2	VMAX3 960GB FLASH R5(7+1) 1-95	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39607BT3	VMAX3 960GB FLASH R5(7+1) 32-63	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39607BT4	VMAX3 960GB FLASH R5(7+1) 64-95	\$10,660.00	ES-1	14%	\$9,167.60	\$1,812.20	\$1,599.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39607BT5	VMAX3 960GB FLASH R5(7+1) 96+	\$10,100.00	ES-1	14%	\$8,586.00	\$1,717.00	\$1,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39607BT6	VMAX3 960GB FLASH R5(7+1) 96-127	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39607BT7	VMAX3 960GB FLASH R5(7+1) 128-191	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39607BT8	VMAX3 960GB FLASH R5(7+1) 192-255	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F39607BT9	VMAX3 960GB FLASH R5(7+1) 256+	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F3960FBT0	VMAX3 960GB FLASH R6(14+2)	\$13,195.00	ES-1	14%	\$11,347.70	\$2,243.15	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F3960FBT1	VMAX3 960GB FLASH R6(14+2) 1-63	\$13,195.00	ES-1	14%	\$11,347.70	\$2,243.15	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F3960FBT2	VMAX3 960GB FLASH R6(14+2) 1-95	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F3960FBT3	VMAX3 960GB FLASH R6(14+2) 32-63	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F3960FBT4	VMAX3 960GB FLASH R6(14+2) 64-95	\$10,660.00	ES-1	14%	\$9,167.60	\$1,812.20	\$1,599.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F3960FBT5	VMAX3 960GB FLASH R6(14+2) 96+	\$10,100.00	ES-1	14%	\$8,586.00	\$1,717.00	\$1,515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F3960FBT6	VMAX3 960GB FLASH R6(14+2) 96-127	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F3960FBT7	VMAX3 960GB FLASH R6(14+2) 128-191	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F3960FBT8	VMAX3 960GB FLASH R6(14+2) 192-255	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F3960FBT9	VMAX3 960GB FLASH R6(14+2) 256+	\$9,540.00	ES-1	14%	\$8,204.40	\$1,621.80	\$1,431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM1600SBT0	VMAX3 960GB FLASH SPARE	\$13,195.00	ES-1	14%	\$11,347.70	\$2,243.15	\$1,979.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM16001B	VMAX 1600GB FLASH DRIVE R1	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM16001BFP	VMAX VC PROMO 1600GB FLASH DRIVE R1	\$0.00	ES-1	14%	\$0.00	\$8,262.00	\$7,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM16001BTU	VMAX 1600GB FLASH DRIVE R1 TAA UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$4,021.44	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM16001BU	VMAX 1600GB FLASH DRIVE R1 UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$4,021.44	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM16005B	VMAX 1600GB FLASH DRIVE R5(3+1)	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM16005BFP	VMAX VC PROMO 1600GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	14%	\$0.00	\$8,695.50	\$7,672.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM16005BTU	VMAX 1600GB FLASH DRIVE R5(3+1) TAA UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$4,021.44	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM16005BU	VMAX 1600GB FLASH DRIVE R5(3+1) UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$4,021.44	\$3,388.64	\$					

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	EL6FM1600SBU	VMAX 1600GB FLASH DRIVE SPARE UPG	\$31,640.00	ES-1	14%	\$27,210.40	\$4,021.44	\$3,388.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2001B	VMAX VG 200GB FLASH DRIVE R1	\$3,905.00	ES-1	14%	\$3,358.30	\$693.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2001BFP	VMAX VG PROMO 200GB FLASH DRIVE R1	\$0.00	ES-1	14%	\$0.00	\$1,348.10	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2001BTU	VMAX VG 200GB FLASH DRIVE R1 TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2001BU	VMAX VG 200GB FLASH DRIVE R1 UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2005B	VMAX VG 200GB FLASH DRIVE R5(3+1)	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2005BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	14%	\$0.00	\$1,348.10	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2005BTU	VMAX VG 200GB FLASH DRIVE R5(3+1)TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2005BU	VMAX VG 200GB FLASH DRIVE R5(3+1) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2006B	VMAX VG 200GB FLASH DRIVE R6(6+2)	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2006BTU	VMAX VG 200GB FLASH DRIVE R6(6+2)TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2006BU	VMAX VG 200GB FLASH DRIVE R6(6+2) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2007B	VMAX VG 200GB FLASH DRIVE R5(7+1)	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2007BFP	VMAX VG PROMO 200GB FLASH DRIVE R5(7+1)	\$0.00	ES-1	14%	\$0.00	\$1,348.10	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2007BTU	VMAX VG 200GB FLASH DRIVE R5(7+1)TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM2007BU	VMAX VG 200GB FLASH DRIVE R5(7+1) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM200FB	VMAX VG 200GB FLASH DRIVE R6(14+2)	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM200FBTU	VMAX VG 200GB FLASH DRIVE R6(14+2)TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM200FBU	VMAX VG 200GB FLASH DRIVE R6(14+2) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM200SB	VMAX VG 200GB FLASH DRIVE SPARE	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM200SBFP	VMAX VG PROMO 200GB FLASH DRIVE SPARE	\$0.00	ES-1	14%	\$0.00	\$1,348.10	\$1,189.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM200SBTU	VMAX VG 200GB FLASH DRIVE SPARE TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM200SBU	VMAX VG 200GB FLASH DRIVE SPARE UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4001B	VMAX VG 400GB FLASH DRIVE R1	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4001BFP	VMAX VG PROMO 400GB FLASH DRIVE R1	\$0.00	ES-1	14%	\$0.00	\$2,563.60	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4001BTU	VMAX VG 400GB FLASH DRIVE R1 TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4001BU	VMAX VG 400GB FLASH DRIVE R1 UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4005B	VMAX VG 400GB FLASH DRIVE R5(3+1)	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4005BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	14%	\$0.00	\$2,563.60	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4005BTU	VMAX VG 400GB FLASH DRIVE R5(3+1)TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4005BU	VMAX VG 400GB FLASH DRIVE R5(3+1) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4006B	VMAX VG 400GB FLASH DRIVE R6(6+2)	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4006BTU	VMAX VG 400GB FLASH DRIVE R6(6+2)TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4006BU	VMAX VG 400GB FLASH DRIVE R6(6+2) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4007B	VMAX VG 400GB FLASH DRIVE R5(7+1)	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4007BFP	VMAX VG PROMO 400GB FLASH DRIVE R5(7+1)	\$0.00	ES-1	14%	\$0.00	\$2,563.60	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4007BTU	VMAX VG 400GB FLASH DRIVE R5(7+1)TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM4007BU	VMAX VG 400GB FLASH DRIVE R5(7+1) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM400FB	VMAX VG 400GB FLASH DRIVE R6(14+2)	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM400FBTU	VMAX VG 400GB FLASH DRIVE R6(14+2)TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM400FBU	VMAX VG 400GB FLASH DRIVE R6(14+2) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM400SB	VMAX VG 400GB FLASH DRIVE SPARE	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM400SBFP	VMAX VG PROMO 400GB FLASH DRIVE SPARE	\$0.00	ES-1	14%	\$0.00	\$2,563.60	\$2,262.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM400SBTU	VMAX VG 400GB FLASH DRIVE SPARE TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM400SBU	VMAX VG 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8001B	VMAX VG 800GB FLASH DRIVE R1	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8001BFP	VMAX VG PROMO 800GB FLASH DRIVE R1	\$0.00	ES-1	14%	\$0.00	\$4,860.30	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8001BTU	VMAX VG 800GB FLASH DRIVE R1 TAA UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8001BU	VMAX VG 800GB FLASH DRIVE R1 UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8005B	VMAX VG 800GB FLASH DRIVE R5(3+1)	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8005BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(3+1)	\$0.00	ES-1	14%	\$0.00	\$4,860.30	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8005BTU	VMAX VG 800GB FLASH DRIVE R5(3+1)TAA UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8005BU	VMAX VG 800GB FLASH DRIVE R5(3+1) UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8006B	VMAX VG 800GB FLASH DRIVE R6(6+2)	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8006BTU	VMAX VG 800GB FLASH DRIVE R6(6+2)TAA UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8006BU	VMAX VG 800GB FLASH DRIVE R6(6+2) UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8007B	VMAX VG 800GB FLASH DRIVE R5(7+1)	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8007BFP	VMAX VG PROMO 800GB FLASH DRIVE R5(7+1)	\$0.00	ES-1	14%	\$0.00	\$4,860.30	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8007BTU	VMAX VG 800GB FLASH DRIVE R5(7+1)TAA UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM8007BU	VMAX VG 800GB FLASH DRIVE R5(7+1) UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM800FB	VMAX VG 800GB FLASH DRIVE R6(14+2)	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM800FBTU	VMAX VG 800GB FLASH DRIVE R6(14+2)TAA UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM800FBU	VMAX VG 800GB FLASH DRIVE R6(14+2) UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM800SB	VMAX VG 800GB FLASH DRIVE SPARE	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM800SBFP	VMAX VG PROMO 800GB FLASH DRIVE SPARE	\$0.00	ES-1	14%	\$0.00	\$4,860.30	\$4,288.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM800SBTU	VMAX VG 800GB FLASH DRIVE SPARE TAA UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6FM800SBU	VMAX VG 800GB FLASH DRIVE SPARE UPG	\$18,335.00	ES-1	14%	\$15,768.10	\$2,330.38	\$1,963.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-AFA100K	VMAX 100K All Flash	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-DATAMOVER	VMAX 100K DATA MOVER FOR NAS	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL-DATAMOVERU	VMAX 100K DATA MOVER FOR NAS UPG	\$0.00	ES-1	14%	\$0									

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	ES-PWRKIT-3DU	3P DELTA PHASE PDU/PPD KIT UPG	\$1,870.00	ES-1	14%	\$1,608.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PWRKIT-3Y	3WYE PHASE PDU/PPD KIT	\$1,960.00	ES-1	14%	\$1,685.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PWRKIT-3YU	3WYE PHASE PDU/PPD KIT UPG	\$1,960.00	ES-1	14%	\$1,685.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS13RDP	VMAX VG 1ENG SYSTEM BAY SHIPPING RACK	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1A-1P	VMAX 200K SYS BAY1 1P	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1A-3D	VMAX 200K SYS BAY1 3D	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1A-3P-1P	VMAX 200K SYS BAY1 1P 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1A-3P-3D	VMAX 200K SYS BAY1 3D 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1A-3P-3Y	VMAX 200K SYS BAY1 3Y 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1A-3PE-1P	VMAX 200K DELL SYS BAY1 1P 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1A-3PE-3D	VMAX 200K DELL SYS BAY1 3D 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1A-3PE-3Y	VMAX 200K DELL SYS BAY1 3Y 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1L-1P	VMAX 100K SYS BAY1 1P	\$20,390.00	ES-1	14%	\$17,535.40	\$3,466.30	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1L-3D	VMAX 100K SYS BAY1 3D	\$20,390.00	ES-1	14%	\$17,535.40	\$3,466.30	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1L-3P-1P	VMAX 100K SYS BAY1 1P 3RD PARTY	\$20,390.00	ES-1	14%	\$17,535.40	\$3,466.30	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1L-3P-3D	VMAX 100K SYS BAY1 3D 3RD PARTY	\$20,390.00	ES-1	14%	\$17,535.40	\$3,466.30	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1L-3P-3Y	VMAX 100K SYS BAY1 3Y 3RD PARTY	\$20,390.00	ES-1	14%	\$17,535.40	\$3,466.30	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1L-3PE-1P	VMAX 100K DELL SYS BAY1 1P 3RD PARTY	\$20,390.00	ES-1	14%	\$17,535.40	\$3,466.30	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1L-3PE-3D	VMAX 100K DELL SYS BAY1 3D 3RD PARTY	\$20,390.00	ES-1	14%	\$17,535.40	\$3,466.30	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1L-3PE-3Y	VMAX 100K DELL SYS BAY1 3Y 3RD PARTY	\$20,390.00	ES-1	14%	\$17,535.40	\$3,466.30	\$3,058.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1R-1P	VMAX 400K SYS BAY1 1P	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1R-3D	VMAX 400K SYS BAY1 3D	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1R-3P-1P	VMAX 400K SYS BAY1 1P 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1R-3P-3D	VMAX 400K SYS BAY1 3D 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1R-3P-3Y	VMAX 400K SYS BAY1 3Y 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1R-3PE-1P	VMAX 400K DELL SYS BAY1 1P 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1R-3PE-3D	VMAX 400K DELL SYS BAY1 3D 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1R-3PE-3Y	VMAX 400K DELL SYS BAY1 3Y 3RD PARTY	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS1R-3Y	VMAX 400K SYS BAY1 3Y	\$33,360.00	ES-1	14%	\$28,689.60	\$5,671.20	\$5,004.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYS23RDP	VMAX VG 2ENG SYSTEM BAY SHIPPING RACK	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD1P	VMAX VG ADD SYS BAY 1P	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD1P-3P	VMAX VG ADD SYS BAY 1P 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD1P-3PE	VMAX VG ADD DELL SYS BAY 1P 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD1PU	VMAX VG ADD SYS BAY 1P UPG	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD1PU3P	VMAX VG ADD SYS BAY 1P UPG 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD1PU3PE	VMAX VG ADD DELL SYS BAY 1P UPG 3RD PART	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3D	VMAX VG ADD SYS BAY 3D	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3D-3P	VMAX VG ADD SYS BAY 3D 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3D-3PE	VMAX VG ADD DELL SYS BAY 3D 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3DU	VMAX VG ADD SYS BAY 3D UPG	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3DU3P	VMAX VG ADD SYS BAY 3D UPG 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3DU3PE	VMAX VG ADD DELL SYS BAY 3D UPG 3RD PART	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3Y	VMAX VG ADD SYS BAY 3Y	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3Y-3P	VMAX VG ADD SYS BAY 3Y 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3Y-3PE	VMAX VG ADD DELL SYS BAY 3Y 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3YU	VMAX VG ADD SYS BAY 3Y UPG	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3YU3P	VMAX VG ADD SYS BAY 3Y UPG 3RD PARTY	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-SYADD3YU3PE	VMAX VG ADD DELL SYS BAY 3Y UPG 3RD PART	\$13,890.00	ES-1	14%	\$11,945.40	\$2,361.30	\$2,083.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220001E	VMAX VG 2000GB 7_2K DRIVE R1	\$1,140.00	ES-1	14%	\$980.40	\$193.80	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220001BTU	VMAX VG 2000GB 7_2K DRIVE R1 TAA UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220001BU	VMAX VG 2000GB 7_2K DRIVE R1 UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220005E	VMAX VG 2000GB 7_2K DRIVE R5(3+1)	\$1,140.00	ES-1	14%	\$980.40	\$193.80	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220005BTU	VMAX VG 2000GB 7_2K DRIVE R5(3+1)TAA UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220005BU	VMAX VG 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220008E	VMAX VG 2000GB 7_2K DRIVE R6(6+2)	\$1,140.00	ES-1	14%	\$980.40	\$193.80	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220008BTU	VMAX VG 2000GB 7_2K DRIVE R6(6+2)TAA UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220008BU	VMAX VG 2000GB 7_2K DRIVE R6(6+2) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220007E	VMAX VG 2000GB 7_2K DRIVE R5(7+1)	\$1,140.00	ES-1	14%	\$980.40	\$193.80	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220007BTU	VMAX VG 2000GB 7_2K DRIVE R5(7+1)TAA UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET167220007BU	VMAX VG 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET16722000FE	VMAX VG 2000GB 7_2K DRIVE R6(14+2)	\$1,140.00	ES-1	14%	\$980.40	\$193.80	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET16722000FBTU	VMAX VG 2000GB 7_2K DRIVE R6(14+2)TAAUPG	\$1,595.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET16722000FB	VMAX VG 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET16722000SE	VMAX VG 2000GB 7_2K DRIVE SPARE	\$1,140.00	ES-1	14%	\$980.40	\$193.80	\$171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET16722000SBTU	VMAX VG 2000GB 7_2K DRIVE SPARE TAA UPG	\$1,595.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET16722000SB	VMAX VG 4000GB 7_2K DRIVE SPARE UPG	\$											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	ET6724000SB	VMAX VG 4000GB 7_2K DRV SPARE	\$1,980.00	ES-1	14%	\$1,711.40	\$338.30	\$298.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET6724000SBTU	VMAX VG 4000GB 7_2K DRV SPARE TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET6724000SBU	VMAX VG 4000GB 7_2K DRV SPARE UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TELCO	VMAX VG ZBA WW Telco Kit (International)	\$70.00	ES-1	14%	\$60.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TRKINGC-RDY	E-TRACKINGC-RDY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TMG10-RDY	E-TRACKINGG10-RDY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TMG-RDY	E-TRACKINGG-RDY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TM-RDY	E-TRACKING-RDY	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TOP-KIT	VMAX VG TOP ROUTING KIT	\$500.00	ES-1	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-TOP-POWER	VMAX3 TOP POWER ROUTING TRACKING MODEL	\$7.00	ES-1	14%	\$6.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00008SU	VMAX 100K 8SM 16G FICON UPG	\$20,250.00	ES-1	14%	\$17,415.00	\$2,741.85	\$2,336.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00008SUF	VMAX 100K 8SM 16G FICON CONV	\$68,660.00	ES-1	14%	\$59,047.60	\$11,672.20	\$10,299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE000080SU	VMAX 100K 8MM 16G FICON UPG	\$9,295.00	ES-1	14%	\$7,993.70	\$1,258.54	\$1,072.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE000080SUF	VMAX 100K 8MM 16G FICON CONV	\$31,520.00	ES-1	14%	\$27,107.20	\$5,358.40	\$4,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00200T0U	VMAX 100K 2PT 10 GBE OPTICAL UPG	\$2,730.00	ES-1	14%	\$2,347.80	\$369.64	\$315.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00200T0U	VMAX 100K 2PT 10 GBE BASE T UPG	\$2,950.00	ES-1	14%	\$2,459.60	\$387.24	\$330.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00400C4U	VMAX 100K 4MM4 COPR GIGE UPG	\$9,000.00	ES-1	14%	\$7,740.00	\$1,530.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00400C4U	VMAX 100K 4MM4 COPR GIGE CONV	\$2,600.00	ES-1	14%	\$2,236.00	\$352.04	\$300.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00400CU	VMAX 100K 4M GIGE COPPER CONV	\$9,100.00	ES-1	14%	\$7,826.00	\$1,541.00	\$1,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00400T0UF	VMAX 100K 4MM 10 GIGE OPTICAL CONV	\$9,555.00	ES-1	14%	\$8,217.30	\$1,624.35	\$1,433.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00400TUF	VMAX 100K 4MM 10 GIGE UPG	\$4,745.00	ES-1	14%	\$4,080.70	\$662.47	\$547.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00800TUF	VMAX 100K 8MM 10 GIGE CONV	\$16,600.00	ES-1	14%	\$14,276.00	\$2,822.00	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00800TUF	VMAX 100K 8MM 10 GIGE UPG	\$7,120.00	ES-1	14%	\$6,123.20	\$964.05	\$821.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE00800TUF	VMAX 100K 8MM 10 GIGE CONV	\$24,920.00	ES-1	14%	\$21,451.20	\$4,236.40	\$3,738.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE08000EU	VMAX 100K 8SM 8C FIBRE UPG	\$5,380.00	ES-1	14%	\$4,626.80	\$728.45	\$620.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE08000EUF	VMAX 100K 8SM 8C FIBRE CONV	\$15,695.00	ES-1	14%	\$13,695.00	\$2,471.05	\$2,106.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE08000SU	VMAX 100K 8SM 16G FC UPG	\$14,045.00	ES-1	14%	\$12,078.70	\$1,901.69	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE08000SUF	VMAX 100K 8SM 16G FC CONV	\$63,565.00	ES-1	14%	\$54,665.90	\$10,806.05	\$9,534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE44000EUF	VMAX 100K 4MM4SM 8C FIBRE CONV	\$13,270.00	ES-1	14%	\$11,412.20	\$1,796.76	\$1,531.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE62000EUF	VMAX 100K 6MM2SM 8C FIBRE CONV	\$9,335.00	ES-1	14%	\$8,028.10	\$1,263.96	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE80000EU	VMAX 100K 8MM 8C FIBRE UPG	\$2,690.00	ES-1	14%	\$2,313.40	\$364.23	\$310.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE80000EUF	VMAX 100K 8MM 8C FIBRE CONV	\$8,285.00	ES-1	14%	\$7,125.10	\$1,121.79	\$956.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE80000SU	VMAX 100K 8MM 16G FC UPG	\$14,045.00	ES-1	14%	\$12,078.70	\$1,901.69	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FFE80000SUF	VMAX 100K 8MM 16G FC CONV	\$21,645.00	ES-1	14%	\$18,614.70	\$3,679.65	\$3,246.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL61012001BTU	VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL61012001BU	VMAX 100K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL61012005BTU	VMAX 100K 1200GB 10K SAS DR5(3+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL61012005BU	VMAX 100K 1200GB 10K SAS DR5(3+1) UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL61012006BTU	VMAX 100K 1200GB 10K SAS DR6(6+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL61012006BU	VMAX 100K 1200GB 10K SAS DR6(6+2) UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL61012007BTU	VMAX 100K 1200GB 10K SAS DR5(7+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL61012007BU	VMAX 100K 1200GB 10K SAS DR5(7+1) UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6101200FBTU	VMAX 100K 1200GB 10K SASDRR6(14+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6101200FBU	VMAX 100K 1200GB 10K SAS DRV R6(14+2)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6101200SBTU	VMAX 100K 1200GB 10K SAS DRV SPARE TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6101200SBU	VMAX 100K 1200GB 10K SAS DRV SPARE UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6103001BTU	VMAX 100K 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6103001BU	VMAX 100K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6103005BTU	VMAX 100K 300GB 10K SAS DRV R5(3+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6103005BU	VMAX 100K 300GB 10K SAS DRV R5(3+1) UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6103006BTU	VMAX 100K 300GB 10K SAS DRV R6(6+2)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6103006BU	VMAX 100K 300GB 10K SAS DRV R6(6+2) UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6103007BTU	VMAX 100K 300GB 10K SAS DRV R5(7+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6103007BU	VMAX 100K 300GB 10K SAS DRV R5(7+1) UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL610300FBTU	VMAX 100K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL610300FBU	VMAX 100K 300GB 10K SAS DRV R6(14+2)UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL610300SBTU	VMAX 100K 300GB 10K SAS DRV SPARE TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL610300SBU	VMAX 100K 300GB 10K SAS DRV SPARE UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6106001BTU	VMAX 100K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6106001BU	VMAX 100K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6106005BTU	VMAX 100K 600GB 10K SAS DRV R5(3+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6106005BU	VMAX 100K 600GB 10K SAS DRV R5(3+1) UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6106006BTU	VMAX 100K 600GB 10K SAS DRV R6(6+2)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6106006BU	VMAX 100K 600GB 10K SAS DRV R6(6+2) UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6106007BTU	VMAX 100K 600GB 10K SAS DRV R5(7+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6106007BU	VMAX 100K 600GB 10K SAS DRV R5(7+1) UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL610600FBTU	VMAX 100K 600GB 10K SAS DRR6(14+2)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL610600FBU	VMAX 100K 600GB 10K SAS DRV R6(14+2)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL610600SBTU	VMAX 100K 600GB 10K SAS DRV SPARE TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL610600SBU	VMAX 100K 600GB 10K SAS DRV SPARE UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6153001BTU	VMAX 100K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6153001BU	VMAX 100K 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6153005BTU	VMAX 100K 300GB 15K SAS DRV R5(3+1)T												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	FL6FM16005BTUT3	VMAX100K 1600GB FLASH R5(3+1)TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16005BTU0	VMAX100K 1600GB FLASH R5(3+1) UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16005BUT1	VMAX100K 1600GB FLASH R5(3+1) UPG 8-15	\$20,200.00	ES-1	14%	\$17,716.00	\$2,618.26	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16005BUT2	VMAX100K 1600GB FLASH R5(3+1) UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16005BUT3	VMAX100K 1600GB FLASH R5(3+1) UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BT0	VMAX100K 1600GB FLASH R6(6+2) 1-7	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BT1	VMAX100K 1600GB FLASH R6(6+2) 8-15	\$19,370.00	ES-1	14%	\$16,658.20	\$3,292.90	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BT2	VMAX100K 1600GB FLASH R6(6+2) 16-23	\$19,950.00	ES-1	14%	\$17,559.00	\$3,292.90	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BT3	VMAX100K 1600GB FLASH R6(6+2) 24+	\$16,140.00	ES-1	14%	\$13,880.40	\$2,743.80	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BTU0	VMAX100K 1600GB FLASH R6(6+2)TAA UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BTUT1	VMAX100K 1600GBFLASH R6(6+2)TAA UPG 8-15	\$27,120.00	ES-1	14%	\$23,323.20	\$3,446.95	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BTUT2	VMAX100K 1600GBFLASH R6(6+2)TAA UPG 16-23	\$23,730.00	ES-1	14%	\$20,407.80	\$3,016.08	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BTUT3	VMAX100K 1600GB FLASH R6(6+2)TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BTU0	VMAX100K 1600GB FLASH R6(6+2) UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BUT1	VMAX100K 1600GB FLASH R6(6+2) UPG 8-15	\$27,120.00	ES-1	14%	\$23,323.20	\$3,446.95	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BUT2	VMAX100K 1600GB FLASH R6(6+2) UPG 16-23	\$23,730.00	ES-1	14%	\$20,407.80	\$3,016.08	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16006BUT3	VMAX100K 1600GB FLASH R6(6+2) UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BT0	VMAX100K 1600GB FLASH R5(7+1) 1-7	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BT1	VMAX100K 1600GB FLASH R5(7+1) 8-15	\$19,370.00	ES-1	14%	\$16,658.20	\$3,292.90	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BT2	VMAX100K 1600GB FLASH R5(7+1) 16-23	\$19,950.00	ES-1	14%	\$17,559.00	\$3,292.90	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BT3	VMAX100K 1600GB FLASH R5(7+1) 24+	\$16,140.00	ES-1	14%	\$13,880.40	\$2,743.80	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BTU0	VMAX100K 1600GB FLASH R5(7+1)TAA UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BTUT1	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 8-15	\$27,120.00	ES-1	14%	\$23,323.20	\$3,446.95	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BTUT2	VMAX100K 1600GBFLASH R5(7+1)TAA UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BTUT3	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BTU0	VMAX100K 1600GB FLASH R5(7+1) UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BUT1	VMAX100K 1600GB FLASH R5(7+1) UPG 8-15	\$20,200.00	ES-1	14%	\$17,716.00	\$2,618.26	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BUT2	VMAX100K 1600GB FLASH R5(7+1) UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM16007BUT3	VMAX100K 1600GB FLASH R5(7+1) UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBT0	VMAX100K 1600GB FLASH R6(14+2) 1-7	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBT1	VMAX100K 1600GB FLASH R6(14+2) 8-15	\$19,370.00	ES-1	14%	\$16,658.20	\$3,292.90	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBT2	VMAX100K 1600GB FLASH R6(14+2) 16-23	\$19,950.00	ES-1	14%	\$17,559.00	\$3,292.90	\$2,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBT3	VMAX100K 1600GB FLASH R6(14+2) 24+	\$16,140.00	ES-1	14%	\$13,880.40	\$2,743.80	\$2,542.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBTUT0	VMAX100K 1600GB FLASH R6(14+2)TAA UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBTUT1	VMAX100K 1600GB FLSHDRVR6(14+2)TAA UPG 8-15	\$27,120.00	ES-1	14%	\$23,323.20	\$3,446.95	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBTUT2	VMAX100K 1600GB FLSHDRVR6(14+2)TAA UPG 16-23	\$23,730.00	ES-1	14%	\$20,407.80	\$3,016.08	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBTUT3	VMAX100K 1600GB FLSHDRVR6(14+2)TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBTUT0	VMAX100K 1600GB FLSHDRVR6(14+2) UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBUT1	VMAX100K 1600GB FLASH R6(14+2) UPG 8-15	\$27,120.00	ES-1	14%	\$23,323.20	\$3,446.95	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBUT2	VMAX100K 1600GB FLASH R6(14+2) UPG 16-23	\$23,730.00	ES-1	14%	\$20,407.80	\$3,016.08	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600FBUT3	VMAX100K 1600GB FLASH R6(14+2) UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600SBJ	VMAX100K 1600GB FLASH SPARE	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM1600SBU	VMAX 100K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2001BT0	VMAX100K 200GB FLASH R1 1-63	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$595.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2001BT1	VMAX100K 200GB FLASH R1 64-127	\$3,625.00	ES-1	14%	\$3,117.50	\$616.25	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2001BT2	VMAX100K 200GB FLASH R1 128-191	\$3,065.00	ES-1	14%	\$2,635.90	\$521.05	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2001BT3	VMAX100K 200GB FLASH R1192+	\$2,930.00	ES-1	14%	\$2,519.80	\$498.10	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2001BTUT0	VMAX100K 200GB FLASH R1 TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2001BTUT1	VMAX100K 200GB FLASH R1 TAA UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$648.97	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2001BTUT2	VMAX100K 200GB FLASH R1 TAA UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$541.06	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2001BUT0	VMAX100K 200GB FLASH R1 UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2001BUT1	VMAX100K 200GB FLASH R1 UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$648.97	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2001BUT2	VMAX100K 200GB FLASH R1 UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$541.06	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2005BT0	VMAX100K 200GB FLASH R5(3+1) 1-63	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$595.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2005BT1	VMAX100K 200GB FLASH R5(3+1) 64-127	\$3,625.00	ES-1	14%	\$3,117.50	\$616.25	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2005BT2	VMAX100K 200GB FLASH R5(3+1) 128-191	\$3,065.00	ES-1	14%	\$2,635.90	\$521.05	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2005BT3	VMAX100K 200GB FLASH R5(3+1) 192+	\$2,930.00	ES-1	14%	\$2,519.80	\$498.10	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2005BTUT0	VMAX100K 200GB FLASH R5(3+1)TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2005BTUT1	VMAX100K 200GB FLASHRS(3+1)TAA UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$648.97	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2005BTUT2	VMAX100K 200GB FLASHRS(3+1)TAA UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$541.06	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2005BUT0	VMAX100K 200GB FLASH R5(3+1) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2005BUT1	VMAX100K 200GB FLASH R5(3+1) UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$648.97	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2005BUT2	VMAX100K 200GB FLASH R5(3+1) UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$541.06	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2006BT0	VMAX100K 200GB FLASH R6(6+2) 1-63	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$595.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM2006BT1	VMAX100K 200GB FLASH R6(6+2) 64-127	\$3,625.00	ES-1	14%	\$3,117.50	\$616.25	\$543.75	\$0.00	\$0.00	\$				

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	FL6FM8005BUT2	VMAX100K 800GB FLASH R5(3+1) UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8006BT0	VMAX100K 800GB FLASH R6(6+2) 1-15	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,962.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8006BT1	VMAX100K 800GB FLASH R6(6+2) 15-31	\$11,120.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8006BT2	VMAX100K 800GB FLASH R6(6+2) 32-47	\$9,320.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8006BT3	VMAX100K 800GB FLASH R6(6+2) 48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8006BTUT0	VMAX100K 800GB FLASH R6(6+2)TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8006BTUT1	VMAX100K 800GB FLASHRS(6+2)TAAUPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8006BTUT2	VMAX100K 800GB FLASHRS(6+2)TAAUPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8006BTUT0	VMAX100K 800GB FLASH R6(6+2) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8006BTU1	VMAX100K 800GB FLASH R6(6+2)JUPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8007BT0	VMAX100K 800GB FLASH R6(6+2)JUPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8007BT1	VMAX100K 800GB FLASH R5(7+1) 1-15	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,962.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8007BT2	VMAX100K 800GB FLASH R5(7+1) 15-31	\$11,120.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8007BT3	VMAX100K 800GB FLASH R5(7+1) 32-47	\$9,320.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8007BT4	VMAX100K 800GB FLASH R5(7+1) 48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8007BTUT0	VMAX100K 800GB FLASH R5(7+1)TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8007BTUT1	VMAX100K 800GB FLASHRS(7+1)TAAUPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8007BTUT2	VMAX100K 800GB FLASHRS(7+1)TAAUPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8007BTUT0	VMAX100K 800GB FLASH R5(7+1) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8007BTU1	VMAX100K 800GB FLASH R5(7+1)JUPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM8007BTU2	VMAX100K 800GB FLASH R5(7+1)JUPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800FBT0	VMAX100K 800GB FLASH R6(14+2) 1-15	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,962.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800FBT1	VMAX100K 800GB FLASH R6(14+2) 15-31	\$11,120.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800FBT2	VMAX100K 800GB FLASH R6(14+2) 32-47	\$9,320.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800FBT3	VMAX100K 800GB FLASH R6(14+2) 48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800FBTUT0	VMAX100K 800GB FLASH R6(14+2)TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800FBTUT1	VMAX100K 800GBFLASH RS(14+2)TAAUPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800FBTUT2	VMAX100K 800GBFLASH RS(14+2)TAAUPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800FBUT0	VMAX100K 800GB FLASH R6(14+2) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800FBUT1	VMAX100K 800GB FLASH R6(14+2) UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800FBUT2	VMAX100K 800GB FLASH R6(14+2) UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,390.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800SB	VMAX100K 800GB FLASH SPARE	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,962.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FL6FM800SBU	VMAX 100K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012001BTU	VMAX 100K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012001BTU	VMAX 100K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012005BTU	VMAX 100K 1200GB 10K SAS DR5(3+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012005BTU	VMAX 100K 1200GB 10K SAS DR5(3+1)JUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012006BTU	VMAX 100K 1200GB 10K SAS DR6(6+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012006BTU	VMAX 100K 1200GB 10K SAS DR6(6+2)JUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012009BTU	VMAX 100K 1200GB 10K SAS DR5(7+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012007BTU	VMAX 100K 1200GB 10K SAS DRV R5(7+1)JUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012007BTU	VMAX 100K 1200GB 10K SAS R6(14+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012008BTU	VMAX 100K 1200GB 10K SAS R6(14+2)JUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012009BTU	VMAX 100K 1200GB 10K SAS SPARE TAA UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS61012009BTU	VMAX 100K 1200GB 10K SAS SPARE UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103001BTU	VMAX 100K 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103001BTU	VMAX 100K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103005BTU	VMAX 100K 300GB 10K SAS DRVRS(3+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103005BTU	VMAX 100K 300GB 10K SAS DRV RS(3+1)UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103006BTU	VMAX 100K 300GB 10K SAS DRVR6(6+2)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103006BTU	VMAX 100K 300GB 10K SAS DRV R6(6+2)JUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103007BTU	VMAX 100K 300GB 10K SAS DRVRS(7+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103007BTU	VMAX 100K 300GB 10K SAS DRV RS(7+1)UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103007BTU	VMAX 100K 300GB 10K SAS DRRS(14+2)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103007BTU	VMAX 100K 300GB 10K SAS DR R6(14+2)JUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103008BTU	VMAX 100K 300GB 10K SAS DR SPARE TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6103008BTU	VMAX 100K 300GB 10K SAS DR SPARE UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106001BTU	VMAX 100K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106001BTU	VMAX 100K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106005BTU	VMAX 100K 600GB 10K SAS DRVRS(3+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106005BTU	VMAX 100K 600GB 10K SAS DRV RS(3+1)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106006BTU	VMAX 100K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106006BTU	VMAX 100K 600GB 10K SAS DRV R6(6+2)JUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106007BTU	VMAX 100K 600GB 10K SAS DRVRS(7+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106007BTU	VMAX 100K 600GB 10K SAS DRV RS(7+1)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106007BTU	VMAX 100K 600GB 10K SAS R6(14+2)TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106007BTU	VMAX 100K 600GB 10K SAS R6(14+2)JUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106008BTU	VMAX 100K 600GB 10K SAS SPARE TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6106008BTU	VMAX 100K 600GB 10K SAS SPARE UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	FS6FM16001BT3	VMAX100K 1600GB FLASH R1 24+	\$16,140.00	ES-1	14%	\$13,880.40	\$2,743.80	\$2,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16001BTU0	VMAX100K 1600GB FLASH R1 TAA UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16001BTU1	VMAX100K 1600GB FLASH R1 TAA UPG 8-15	\$20,600.00	ES-1	14%	\$17,716.00	\$2,618.26	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16001BTU2	VMAX100K 1600GB FLASH R1 TAA UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16001BTU3	VMAX100K 1600GB FLASH R1 TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16001BTU0	VMAX100K 1600GB FLASH R1 UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16001BTU1	VMAX100K 1600GB FLASH R1 UPG 8-15	\$20,600.00	ES-1	14%	\$17,716.00	\$2,618.26	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16001BTU2	VMAX100K 1600GB FLASH R1 UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16001BTU3	VMAX100K 1600GB FLASH R1 UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BT0	VMAX100K 1600GB FLASH R5(3+1) 1-7	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BT1	VMAX100K 1600GB FLASH R5(3+1) 8-15	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BT2	VMAX100K 1600GB FLASH R5(3+1) 16-23	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BT3	VMAX100K 1600GB FLASH R5(3+1) 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BTU0	VMAX100K 1600GB FLASH R5(3+1)TAA UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BTU1	VMAX100K 1600GB FLASH R5(3+1)TAA UPG 8-15	\$20,600.00	ES-1	14%	\$17,716.00	\$2,618.26	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BTU2	VMAX100K 1600GB FLASH R5(3+1)TAA UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BTU3	VMAX100K 1600GB FLASH R5(3+1)TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BTU0	VMAX100K 1600GB FLASH R5(3+1) UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BTU1	VMAX100K 1600GB FLASH R5(3+1) UPG 8-15	\$20,600.00	ES-1	14%	\$17,716.00	\$2,618.26	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BTU2	VMAX100K 1600GB FLASH R5(3+1) UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16005BTU3	VMAX100K 1600GB FLASH R5(3+1) UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BT0	VMAX100K 1600GB FLASH R6(6+2) 1-7	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BT1	VMAX100K 1600GB FLASH R6(6+2) 8-15	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BT2	VMAX100K 1600GB FLASH R6(6+2) 16-23	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BT3	VMAX100K 1600GB FLASH R6(6+2) 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BTU0	VMAX100K 1600GB FLASH R6(6+2)TAA UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BTU1	VMAX100K 1600GB FLASH R6(6+2)TAA UPG 8-15	\$27,120.00	ES-1	14%	\$23,323.20	\$3,446.95	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BTU2	VMAX100K 1600GB FLASH R6(6+2)TAA UPG 16-23	\$23,730.00	ES-1	14%	\$20,407.60	\$3,016.08	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BTU3	VMAX100K 1600GB FLASH R6(6+2)TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BTU0	VMAX100K 1600GB FLASH R6(6+2) UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BTU1	VMAX100K 1600GB FLASH R6(6+2) UPG 8-15	\$27,120.00	ES-1	14%	\$23,323.20	\$3,446.95	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BTU2	VMAX100K 1600GB FLASH R6(6+2) UPG 16-23	\$23,730.00	ES-1	14%	\$20,407.60	\$3,016.08	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16006BTU3	VMAX100K 1600GB FLASH R6(6+2) UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BT0	VMAX100K 1600GB FLASH R5(7+1) 1-7	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BT1	VMAX100K 1600GB FLASH R5(7+1) 8-15	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BT2	VMAX100K 1600GB FLASH R5(7+1) 16-23	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BT3	VMAX100K 1600GB FLASH R5(7+1) 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BTU0	VMAX100K 1600GB FLASH R5(7+1)TAA UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BTU1	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 8-15	\$20,600.00	ES-1	14%	\$17,716.00	\$2,618.26	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BTU2	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BTU3	VMAX100K 1600GB FLASH R5(7+1)TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BTU0	VMAX100K 1600GB FLASH R5(7+1) UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BTU1	VMAX100K 1600GB FLASH R5(7+1) UPG 8-15	\$20,600.00	ES-1	14%	\$17,716.00	\$2,618.26	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BTU2	VMAX100K 1600GB FLASH R5(7+1) UPG 16-23	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM16007BTU3	VMAX100K 1600GB FLASH R5(7+1) UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBT0	VMAX100K 1600GB FLASH R6(14+2) 1-7	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBT1	VMAX100K 1600GB FLASH R6(14+2) 8-15	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBT2	VMAX100K 1600GB FLASH R6(14+2) 16-23	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBT3	VMAX100K 1600GB FLASH R6(14+2) 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBTU0	VMAX100K 1600GB FLASH R6(14+2)TAA UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBTU1	VMAX100K 1600GB FLASH R6(14+2)TAA UPG 8-15	\$27,120.00	ES-1	14%	\$23,323.20	\$3,446.95	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBTU2	VMAX100K 1600GB FLASH R6(14+2)TAA UPG 16-23	\$23,730.00	ES-1	14%	\$20,407.60	\$3,016.08	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBTU3	VMAX100K 1600GB FLASH R6(14+2)TAA UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBTU0	VMAX100K 1600GB FLASH R6(14+2) UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBTU1	VMAX100K 1600GB FLASH R6(14+2) UPG 8-15	\$27,120.00	ES-1	14%	\$23,323.20	\$3,446.95	\$2,904.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBTU2	VMAX100K 1600GB FLASH R6(14+2) UPG 16-23	\$23,730.00	ES-1	14%	\$20,407.60	\$3,016.08	\$2,541.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600FBTU3	VMAX100K 1600GB FLASH R6(14+2) UPG 24+	\$22,600.00	ES-1	14%	\$19,436.00	\$2,872.46	\$2,420.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600SB	VMAX100K 1600GB FLASH SPARE	\$22,600.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM1600SBU	VMAX 100K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2001BT0	VMAX100K 200GB FLASH R1 1-63	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2001BT1	VMAX100K 200GB FLASH R1 64-127	\$3,625.00	ES-1	14%	\$3,117.50	\$616.25	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2001BT2	VMAX100K 200GB FLASH R1 128-191	\$3,065.00	ES-1	14%	\$2,635.90	\$521.05	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2001BT3	VMAX100K 200GB FLASH R1192+	\$2,930.00	ES-1	14%	\$2,519.80	\$498.10	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2001BTU0	VMAX100K 200GB FLASH R1 TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2001BTU1	VMAX100K 200GB FLASH R1 TAA UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$648.97</								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	FS6FM2006BTU0	VMAX100K 200GB FLASH R6(6+2)TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2006BTU1	VMAX100K 200GBFLASH R6(6+2)TAAUPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$648.97	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2006BTU2	VMAX100K 200GB FLASH R6(6+2)TAA UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$541.06	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2006BTU0	VMAX100K 200GB FLASH R6(6+2) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2006BTU1	VMAX100K 200GB FLASH R6(6+2) UPG 64-95	\$4,106.00	ES-1	14%	\$4,391.16	\$648.97	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2006BTU2	VMAX100K 200GB FLASH R6(6+2) UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$541.06	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2007B0	VMAX100K 200GB FLASH R5(7+1) 1-63	\$3,905.00	ES-1	14%	\$3,358.35	\$663.85	\$563.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2007B1	VMAX100K 200GB FLASH R5(7+1) 64-127	\$3,905.00	ES-1	14%	\$3,358.35	\$663.85	\$563.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2007B2	VMAX100K 200GB FLASH R5(7+1) 128-191	\$3,625.00	ES-1	14%	\$3,117.50	\$616.25	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2007B3	VMAX100K 200GB FLASH R5(7+1) 192+	\$2,930.00	ES-1	14%	\$2,519.80	\$458.10	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2007BTU0	VMAX100K 200GB FLASH R5(7+1)TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2007BTU1	VMAX100K 200GB FLASH R5(7+1)TAAUPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$648.97	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2007BTU2	VMAX100K 200GB FLASH R5(7+1)TAA UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$541.06	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2007BTU0	VMAX100K 200GB FLASH R5(7+1) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2007BTU1	VMAX100K 200GB FLASH R5(7+1) UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$648.97	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM2007BTU2	VMAX100K 200GB FLASH R5(7+1) UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$541.06	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200FB0	VMAX100K 200GB FLASH R6(14+2) 1-63	\$3,905.00	ES-1	14%	\$3,358.35	\$663.85	\$563.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200FB1	VMAX100K 200GB FLASH R6(14+2) 64-127	\$3,905.00	ES-1	14%	\$3,358.35	\$663.85	\$563.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200FB2	VMAX100K 200GB FLASH R6(14+2) 128-191	\$3,625.00	ES-1	14%	\$3,117.50	\$616.25	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200FB3	VMAX100K 200GB FLASH R6(14+2) 192+	\$2,930.00	ES-1	14%	\$2,519.80	\$458.10	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200FBTU0	VMAX100K 200GB FLASH R6(14+2)TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200FBTU1	VMAX100K 200GBFLASH R6(14+2)TAAUPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$648.97	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200FBTU2	VMAX100K 200GB FLASH R6(14+2)TAA UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$541.06	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200FBTU0	VMAX100K 200GB FLASH R6(14+2) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200FBTU1	VMAX100K 200GB FLASH R6(14+2) UPG 64-95	\$5,106.00	ES-1	14%	\$4,391.16	\$648.97	\$546.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200FBTU2	VMAX100K 200GB FLASH R6(14+2) UPG 96+	\$4,257.00	ES-1	14%	\$3,661.02	\$541.06	\$455.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200SB	VMAX100K 200GB FLASH SPARE	\$3,905.00	ES-1	14%	\$3,358.35	\$663.85	\$563.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM200SBU	VMAX 100K 200GB FLASH DRIVE SPARE UPG	\$4,708.50	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400B0	VMAX100K 400GB FLASH R1 1-31	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400B1	VMAX100K 400GB FLASH R1 32-63	\$6,900.00	ES-1	14%	\$5,934.00	\$1,173.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400B2	VMAX100K 400GB FLASH R1 64-95	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400B3	VMAX100K 400GB FLASH R1 96+	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400BTU0	VMAX100K 400GB FLASH R1 TAA UPG	\$10,385.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400BTU1	VMAX100K 400GB FLASH R1 TAA UPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,227.79	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400BTU2	VMAX100K 400GB FLASH R1 TAA UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400BUT0	VMAX100K 400GB FLASH R1 UPG	\$10,385.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400BUT1	VMAX100K 400GB FLASH R1 UPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,227.79	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400BUT2	VMAX100K 400GB FLASH R1 UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4005B0	VMAX100K 400GB FLASH R5(3+1) 1-31	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4005B1	VMAX100K 400GB FLASH R5(3+1) 32-63	\$6,900.00	ES-1	14%	\$5,934.00	\$1,173.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4005B2	VMAX100K 400GB FLASH R5(3+1) 64-95	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4005B3	VMAX100K 400GB FLASH R5(3+1) 96+	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4005BTU0	VMAX100K 400GB FLASH R5(3+1)TAA UPG	\$10,385.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4005BTU1	VMAX100K 400GB FLASHR5(3+1)TAAUPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,227.79	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4005BTU2	VMAX100K 400GB FLASHR5(3+1)TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4005BUT0	VMAX100K 400GB FLASH R5(3+1) UPG	\$10,385.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4005BUT1	VMAX100K 400GB FLASH R5(3+1) UPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,227.79	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4005BUT2	VMAX100K 400GB FLASH R5(3+1) UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4006B0	VMAX100K 400GB FLASH R6(6+2) 1-31	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4006B1	VMAX100K 400GB FLASH R6(6+2) 32-63	\$6,900.00	ES-1	14%	\$5,934.00	\$1,173.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4006B2	VMAX100K 400GB FLASH R6(6+2) 64-95	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4006B3	VMAX100K 400GB FLASH R6(6+2) 96+	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4006BTU0	VMAX100K 400GB FLASH R6(6+2)TAA UPG	\$10,385.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4006BTU1	VMAX100K 400GB FLASHR6(6+2)TAAUPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,227.79	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4006BTU2	VMAX100K 400GB FLASHR6(6+2)TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4006BUT0	VMAX100K 400GB FLASH R6(6+2) UPG	\$10,385.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4006BUT1	VMAX100K 400GB FLASH R6(6+2)UPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,227.79	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4006BUT2	VMAX100K 400GB FLASH R6(6+2)UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4007B0	VMAX100K 400GB FLASH R5(7+1) 1-31	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4007B1	VMAX100K 400GB FLASH R5(7+1) 32-63	\$6,900.00	ES-1	14%	\$5,934.00	\$1,173.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4007B2	VMAX100K 400GB FLASH R5(7+1) 64-95	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4007B3	VMAX100K 400GB FLASH R5(7+1) 96+	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4007BTU0	VMAX100K 400GB FLASH R5(7+1)TAA UPG	\$10,385.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4007BTU1	VMAX100K 400GB FLASHR5(7+1)TAAUPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,227.79	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4007BTU2	VMAX100K 400GB FLASHR5(7+1)TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4007BUT0	VMAX100K 400GB FLASH R5(7+1) UPG	\$10,385.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4007BUT1	VMAX100K 400GB FLASH R5(7+1) UPG 32-47	\$9,660.00	ES-1	14%	\$8,307.60	\$1,227.79	\$1,034.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM4007BUT2	VMAX100K 400GB FLASH R5(7+1) UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400FB0	VMAX100K 400GB FLASH R6(14+2) 1-31	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM400FB1	VMAX100K 400GB FLASH R6(14+2) 32-63	\$6,900.00	ES-1	14%	\$5,934.00	\$1,173.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5														

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	FS6FM8001BT3	VMAX100K 800GB FLASH R1 48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8001BTUT0	VMAX100K 800GB FLASH R1 TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8001BTUT1	VMAX100K 800GB FLASH R1 TAA UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8001BTUT2	VMAX100K 800GB FLASH R1 TAA UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8001BUT0	VMAX100K 800GB FLASH R1 UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8001BUT1	VMAX100K 800GB FLASH R1 UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8001BUT2	VMAX100K 800GB FLASH R1 UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8005B0	VMAX100K 800GB FLASH R5(3+1) 1-15	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8005B1	VMAX100K 800GB FLASH R5(3+1) 16-31	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8005B2	VMAX100K 800GB FLASH R5(3+1) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8005BT3	VMAX100K 800GB FLASH R5(3+1) 48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8005BTUT0	VMAX100K 800GB FLASH R5(3+1)TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8005BTUT1	VMAX100K 800GB FLASH R5(3+1)TAA UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8005BTUT2	VMAX100K 800GB FLASH R5(3+1)TAA UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8005BUT0	VMAX100K 800GB FLASH R5(3+1) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8005BUT1	VMAX100K 800GB FLASH R5(3+1) UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8005BUT2	VMAX100K 800GB FLASH R5(3+1) UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8006B0	VMAX100K 800GB FLASH R6(+2) 1-15	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8006B1	VMAX100K 800GB FLASH R6(+2) 16-31	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8006B2	VMAX100K 800GB FLASH R6(+2) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8006BT3	VMAX100K 800GB FLASH R6(+2) 48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8006BTUT0	VMAX100K 800GB FLASH R6(+2)TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8006BTUT1	VMAX100K 800GB FLASH R6(+2)TAA UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8006BTUT2	VMAX100K 800GB FLASH R6(+2)TAA UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8006BUT0	VMAX100K 800GB FLASH R6(+2) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8006BUT1	VMAX100K 800GB FLASH R6(+2) UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8006BUT2	VMAX100K 800GB FLASH R6(+2) UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8007B0	VMAX100K 800GB FLASH R7(+1) 1-15	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8007B1	VMAX100K 800GB FLASH R7(+1) 16-31	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8007B2	VMAX100K 800GB FLASH R7(+1) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8007BT3	VMAX100K 800GB FLASH R7(+1) 48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8007BTUT0	VMAX100K 800GB FLASH R7(+1)TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8007BTUT1	VMAX100K 800GB FLASH R7(+1)TAA UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8007BTUT2	VMAX100K 800GB FLASH R7(+1)TAA UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8007BUT0	VMAX100K 800GB FLASH R7(+1) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8007BUT1	VMAX100K 800GB FLASH R7(+1) UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8007BUT2	VMAX100K 800GB FLASH R7(+1) UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008B0	VMAX100K 800GB FLASH R8(14+2) 1-15	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008B1	VMAX100K 800GB FLASH R8(14+2) 16-31	\$11,220.00	ES-1	14%	\$9,649.20	\$1,907.40	\$1,683.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008B2	VMAX100K 800GB FLASH R8(14+2) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008BT3	VMAX100K 800GB FLASH R8(14+2) 48+	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008BTUT0	VMAX100K 800GB FLASH R8(14+2)TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008BTUT1	VMAX100K 800GB FLASH R8(14+2)TAA UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008BTUT2	VMAX100K 800GB FLASH R8(14+2)TAA UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008BUT0	VMAX100K 800GB FLASH R8(14+2) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008BUT1	VMAX100K 800GB FLASH R8(14+2) UPG 16-23	\$15,710.00	ES-1	14%	\$13,510.60	\$1,996.74	\$1,682.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008BUT2	VMAX100K 800GB FLASH R8(14+2) UPG 24+	\$12,986.00	ES-1	14%	\$11,167.96	\$1,650.52	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008SB	VMAX100K 800GB FLASH SPARE	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FS6FM8008SB	VMAX100K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FT67220001BTU	VMAX 100K 2000GB 7_2K DRIVE R1 TAA UPG	\$1,585.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FT67220001BU	VMAX 100K 2000GB 7_2K DRIVE R1 UPG	\$1,585.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FT67220005BTU	VMAX 100K 2000GB 7_2K DRIVERS(3+1)TAAUPG	\$1,585.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FT67220005BTU	VMAX 100K 2000GB 7_2K DRIVE R5(3+1) UPG	\$1,585.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FT67220006BTU	VMAX 100K 2000GB 7_2K DRIVERS(6+2)TAAUPG	\$1,585.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FT67220007BTU	VMAX 100K 2000GB 7_2K DRIVE R6(6+2) UPG	\$1,585.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FT67220007BTU	VMAX 100K 2000GB 7_2K DRIVERS(7+1)TAAUPG	\$1,585.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FT67220007BTU	VMAX 100K 2000GB 7_2K DRIVE R5(7+1) UPG	\$1,585.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FT6722000FBTU	VMAX 100K 2000GB 7_2K DRVR6(14+2)TAAUPG	\$1,585.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FT6722000FBTU	VMAX 100K 2000GB 7_2K DRIVE R6(14+2) UPG	\$1,585.00	ES-1	14%	\$1,371.70	\$202.72	\$170.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FT6722000SBTU	VMAX 100K 2000GB 7_2K DRV SPARE TAAUP													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	G-FE00400TOUF	VMAX 200K 4MM 10 GIGE OPTICAL CONV	\$19,110.00	ES-1	14%	\$16,434.60	\$3,248.70	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE00400TU	VMAX 200K 4MM 10 GIGE UPG	\$4,745.00	ES-1	14%	\$4,080.70	\$642.47	\$547.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE00400TUF	VMAX 200K 4MM 10 GIGE CONV	\$16,600.00	ES-1	14%	\$14,276.00	\$2,822.00	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE00800TU	VMAX 200K 8MM 10 GIGE UPG	\$7,120.00	ES-1	14%	\$6,123.20	\$964.05	\$821.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE00800TUF	VMAX 200K 8MM 10 GIGE CONV	\$24,920.00	ES-1	14%	\$21,431.20	\$4,236.40	\$3,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE08000EU	VMAX 200K 8SM 8G FIBRE UPG	\$5,380.00	ES-1	14%	\$4,626.80	\$728.45	\$620.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE08000EUF	VMAX 200K 8SM 8G FIBRE CONV	\$18,250.00	ES-1	14%	\$15,695.70	\$2,471.05	\$2,106.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE08000SU	VMAX 200K 8SM 16G FC UPG	\$14,045.00	ES-1	14%	\$12,078.70	\$1,901.69	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE08000SUF	VMAX 200K 8SM 16G FC CONV	\$63,565.00	ES-1	14%	\$54,665.90	\$10,806.05	\$9,534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE44000EUF	VMAX 200K 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-1	14%	\$11,412.20	\$1,796.76	\$1,531.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE2000EUF	VMAX 200K 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	14%	\$8,028.10	\$1,263.96	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE80000EU	VMAX 200K 8MM 8G FIBRE UPG	\$2,680.00	ES-1	14%	\$2,313.40	\$364.23	\$310.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE80000EUF	VMAX 200K 8MM 8G FIBRE CONV	\$8,285.00	ES-1	14%	\$7,125.10	\$1,121.79	\$956.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE80000SU	VMAX 200K 8MM 16G FC UPG	\$14,045.00	ES-1	14%	\$12,078.70	\$1,901.69	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	G-FE80000SUF	VMAX 200K 8MM 16G FC CONV	\$21,645.00	ES-1	14%	\$18,514.70	\$3,679.65	\$3,246.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL61012001BTU	VMAX 200K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL61012001BU	VMAX 200K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL61012005BTU	VMAX 200K 1200GB 10K SAS DR5(3+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL61012005BU	VMAX 200K 1200GB 10K SAS DRV R5(3+1) UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL61012006BTU	VMAX 200K 1200GB 10K SAS DR6(6+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL61012006BU	VMAX 200K 1200GB 10K SAS DRV R6(6+2) UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL61012007BTU	VMAX 200K 1200GB 10K SAS DR5(7+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL61012007BU	VMAX 200K 1200GB 10K SAS DRV R5(7+1) UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6101200FBTU	VMAX 200K 1200GB 10K SASDRR6(14+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6101200FBU	VMAX 200K 1200GB 10K SAS DRV R6(14+2)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6101200SBTU	VMAX 200K 1200GB 10K SAS DRV SPARE TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6101200SBU	VMAX 200K 1200GB 10K SAS DRV SPARE UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6103001BTU	VMAX 200K 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6103001BU	VMAX 200K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6103005BTU	VMAX 200K 300GB 10K SAS DRVR5(3+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6103005BU	VMAX 200K 300GB 10K SAS DRV R5(3+1) UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6103006BTU	VMAX 200K 300GB 10K SAS DRVR6(6+2)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6103006BU	VMAX 200K 300GB 10K SAS DRV R6(6+2) UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6103007BTU	VMAX 200K 300GB 10K SAS DRVR5(7+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6103007BU	VMAX 200K 300GB 10K SAS DRV R5(7+1) UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL610300FBTU	VMAX 200K 300GB 10K SAS DRR6(14+2)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL610300FBU	VMAX 200K 300GB 10K SAS DRV R6(14+2) UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL610300SBTU	VMAX 200K 300GB 10K SAS DRV SPARE TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL610300SBU	VMAX 200K 300GB 10K SAS DRV SPARE UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6106001BTU	VMAX 200K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6106001BU	VMAX 200K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6106005BTU	VMAX 200K 600GB 10K SAS DRVR5(3+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6106005BU	VMAX 200K 600GB 10K SAS DRV R5(3+1) UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6106006BTU	VMAX 200K 600GB 10K SAS DRVR6(6+2)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6106006BU	VMAX 200K 600GB 10K SAS DRV R6(6+2) UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6106007BTU	VMAX 200K 600GB 10K SAS DRVR5(7+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6106007BU	VMAX 200K 600GB 10K SAS DRV R5(7+1) UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL610600FBTU	VMAX 200K 600GB 10K SAS DRR6(14+2)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL610600FBU	VMAX 200K 600GB 10K SAS DRV R6(14+2) UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL610600SBTU	VMAX 200K 600GB 10K SAS DRV SPARE TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL610600SBU	VMAX 200K 600GB 10K SAS DRV SPARE UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6153001BTU	VMAX 200K 300GB 15K SAS DRV R1 TAA UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6153001BU	VMAX 200K 300GB 15K SAS DRV R1 UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6153005BTU	VMAX 200K 300GB 15K SAS DRVR5(3+1)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6153005BU	VMAX 200K 300GB 15K SAS DRV R5(3+1) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6153006BTU	VMAX 200K 300GB 15K SAS DRVR6(6+2)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6153006BU	VMAX 200K 300GB 15K SAS DRV R6(6+2) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6153007BTU	VMAX 200K 300GB 15K SAS DRVR5(7+1)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6153007BU	VMAX 200K 300GB 15K SAS DRV R5(7+1) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL615300FBTU	VMAX 200K 300GB 15K SAS DRR6(14+2)TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL615300FBU	VMAX 200K 300GB 15K SAS DRV R6(14+2) UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL615300SBTU	VMAX 200K 300GB 15K SAS DRV SPARE TAAUPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL615300SBU	VMAX 200K 300GB 15K SAS DRV SPARE UPG	\$2,065.00	ES-1	14%	\$1,775.90	\$262.46	\$221.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6F319201BTU0	VMAX200K 1920GB FLASH R1 TAA UPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$4,052.58	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6F319201BTU1	VMAX200K 1920GB FLASH R1 TAA UPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$3,547.36	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6F319201BTU2	VMAX200K 1920GB FLASH R1 TAA UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$3,274.10	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6F319201BU10	VMAX200K 1920GB FLASH R1 UPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$4,052.58	\$3,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6F319201BU11	VMAX200K 1920GB FLASH R1 UPG 8-11	\$27,910.00	ES-1	14%	\$24,002.60	\$3,547.36	\$2,989.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6F319201BU12	VMAX200K 1920GB FLASH R1 UPG 12+	\$25,760.00	ES-1	14%	\$22,153.60	\$3,274.10	\$2,758.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6F319205BTU0	VMAX200K 1920GBFLASH R5(3+1)TAAUPG 1-7	\$31,885.00	ES-1	14%	\$27,421.10	\$4,052.58	\$3,414.88	\$0.00	\$0.00	\$0.00	\$		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GL6FM4001BT3	VMAX200K 400GB FLASH R1 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4001BT4	VMAX200K 400GB FLASH R1 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4001BT5	VMAX200K 400GB FLASH R1 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4001BTUT0	VMAX200K 400GB FLASH R1 TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4001BTUT1	VMAX200K 400GB FLASH R1 TAA UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4001BTUT2	VMAX200K 400GB FLASH R1 TAA UPG 48+	\$8,540.00	ES-1	14%	\$7,344.40	\$1,085.43	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4001BUT0	VMAX200K 400GB FLASH R1 UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4001BUT1	VMAX200K 400GB FLASH R1 UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4001BUT2	VMAX200K 400GB FLASH R1 UPG 48+	\$8,540.00	ES-1	14%	\$7,344.40	\$1,085.43	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BT0	VMAX200K 400GB FLASH R6(3+1) 1-63	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BT1	VMAX200K 400GB FLASH R6(3+1) 1-4-95	\$6,100.00	ES-1	14%	\$5,246.80	\$1,037.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BT2	VMAX200K 400GB FLASH R6(3+1) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BT3	VMAX200K 400GB FLASH R6(3+1) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BT4	VMAX200K 400GB FLASH R6(3+1) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BT5	VMAX200K 400GB FLASH R6(3+1) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BTUT0	VMAX200K 400GB FLASH R6(3+1) TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BTUT1	VMAX200K 400GB FLASH R6(3+1) TAA UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BTUT2	VMAX200K 400GB FLASH R6(3+1) TAA UPG 48+	\$8,540.00	ES-1	14%	\$7,344.40	\$1,085.43	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BUT0	VMAX200K 400GB FLASH R6(3+1) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BUT1	VMAX200K 400GB FLASH R6(3+1) UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4005BUT2	VMAX200K 400GB FLASH R6(3+1) UPG 48+	\$8,540.00	ES-1	14%	\$7,344.40	\$1,085.43	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BT0	VMAX200K 400GB FLASH R6(6+2) 1-63	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BT1	VMAX200K 400GB FLASH R6(6+2) 1-4-95	\$6,100.00	ES-1	14%	\$5,246.80	\$1,037.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BT2	VMAX200K 400GB FLASH R6(6+2) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BT3	VMAX200K 400GB FLASH R6(6+2) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BT4	VMAX200K 400GB FLASH R6(6+2) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BT5	VMAX200K 400GB FLASH R6(6+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BTUT0	VMAX200K 400GB FLASH R6(6+2) TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BTUT1	VMAX200K 400GB FLASH R6(6+2) TAA UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BTUT2	VMAX200K 400GB FLASH R6(6+2) TAA UPG 48+	\$8,540.00	ES-1	14%	\$7,344.40	\$1,085.43	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BUT0	VMAX200K 400GB FLASH R6(6+2) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BUT1	VMAX200K 400GB FLASH R6(6+2) UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4006BUT2	VMAX200K 400GB FLASH R6(6+2) UPG 48+	\$8,540.00	ES-1	14%	\$7,344.40	\$1,085.43	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BT0	VMAX200K 400GB FLASH R6(7+1) 1-63	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BT1	VMAX200K 400GB FLASH R6(7+1) 1-4-95	\$6,100.00	ES-1	14%	\$5,246.80	\$1,037.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BT2	VMAX200K 400GB FLASH R6(7+1) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BT3	VMAX200K 400GB FLASH R6(7+1) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BT4	VMAX200K 400GB FLASH R6(7+1) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BT5	VMAX200K 400GB FLASH R6(7+1) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BTUT0	VMAX200K 400GB FLASH R6(7+1) TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BTUT1	VMAX200K 400GB FLASH R6(7+1) TAA UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BTUT2	VMAX200K 400GB FLASH R6(7+1) TAA UPG 48+	\$8,540.00	ES-1	14%	\$7,344.40	\$1,085.43	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BUT0	VMAX200K 400GB FLASH R6(7+1) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BUT1	VMAX200K 400GB FLASH R6(7+1) UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4007BUT2	VMAX200K 400GB FLASH R6(7+1) UPG 48+	\$8,540.00	ES-1	14%	\$7,344.40	\$1,085.43	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BT0	VMAX200K 400GB FLASH R6(14+2) 1-63	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BT1	VMAX200K 400GB FLASH R6(14+2) 1-4-95	\$6,100.00	ES-1	14%	\$5,246.80	\$1,037.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BT2	VMAX200K 400GB FLASH R6(14+2) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BT3	VMAX200K 400GB FLASH R6(14+2) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BT4	VMAX200K 400GB FLASH R6(14+2) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BT5	VMAX200K 400GB FLASH R6(14+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BTUT0	VMAX200K 400GB FLASH R6(14+2) TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BTUT1	VMAX200K 400GB FLASH R6(14+2) TAA UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BTUT2	VMAX200K 400GB FLASH R6(14+2) TAA UPG 48+	\$8,540.00	ES-1	14%	\$7,344.40	\$1,085.43	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BUT0	VMAX200K 400GB FLASH R6(14+2) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BUT1	VMAX200K 400GB FLASH R6(14+2) UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BUT2	VMAX200K 400GB FLASH R6(14+2) UPG 48+	\$8,540.00	ES-1	14%	\$7,344.40	\$1,085.43	\$914.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008SB	VMAX200K 400GB FLASH SPARE	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM4008BU	VMAX 200K 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,262.25	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8001BT0	VMAX200K 800GB FLASH R1 1-31	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8001BT1	VMAX200K 800GB FLASH R1 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8001BT2	VMAX200K 800GB FLASH R1 48-95	\$8,895.00	ES-1	14%	\$7,631.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8001BT3	VMAX200K 800GB FLASH R1 96-127	\$8,895.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8001BT4	VMAX200K 800GB FLASH R1 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8001BUT0	VMAX200K 800GB FLASH R1 TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8001BUT1	VMAX200K 800GB FLASH R1 TAA UPG 24-31	\$13,060.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8001BUT2	VMAX200K													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GL6FM8006BT2	VMAX200K 800GB FLASH R6(6+2) 48-95	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8006BT3	VMAX200K 800GB FLASH R6(6+2) 96-127	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8006BT4	VMAX200K 800GB FLASH R6(6+2) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8006BTUT0	VMAX200K 800GB FLASH R6(6+2) TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8006BTUT1	VMAX200K 800GB FLASH R6(6+2)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8006BTUT2	VMAX200K 800GB FLASH R6(6+2) TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8006BUT0	VMAX200K 800GB FLASH R6(6+2) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8006BUT1	VMAX200K 800GB FLASH R6(6+2) UPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8006BUT2	VMAX200K 800GB FLASH R6(6+2) UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8007BT0	VMAX200K 800GB FLASH R5(7+1) 1-31	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8007BT1	VMAX200K 800GB FLASH R5(7+1) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8007BT2	VMAX200K 800GB FLASH R5(7+1) 48-95	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8007BT3	VMAX200K 800GB FLASH R5(7+1) 96-127	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8007BT4	VMAX200K 800GB FLASH R5(7+1) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8007BTUT0	VMAX200K 800GB FLASH R5(7+1) TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8007BTUT1	VMAX200K 800GB FLASH R5(7+1)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8007BTUT2	VMAX200K 800GB FLASH R5(7+1) TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8007BUT0	VMAX200K 800GB FLASH R5(7+1) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8007BUT1	VMAX200K 800GB FLASH R5(7+1) UPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM8007BUT2	VMAX200K 800GB FLASH R5(7+1) UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800FBT0	VMAX200K 800GB FLASH R6(14+2) 1-31	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800FBT1	VMAX200K 800GB FLASH R6(14+2) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800FBT2	VMAX200K 800GB FLASH R6(14+2) 48-95	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800FBT3	VMAX200K 800GB FLASH R6(14+2) 96-127	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800FBT4	VMAX200K 800GB FLASH R6(14+2) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800FBTUT0	VMAX200K 800GB FLASH R6(14+2)TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800FBTUT1	VMAX200K 800GB FLASH R6(14+2)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800FBTUT2	VMAX200K 800GB FLASH R6(14+2)TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800FBUT0	VMAX200K 800GB FLASH R6(14+2) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800FBUT1	VMAX200K 800GB FLASH R6(14+2) UPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800FBUT2	VMAX200K 800GB FLASH R6(14+2) UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800SB	VMAX200K 800GB FLASH SPARE	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GL6FM800SBU	VMAX 200K 800GB FLASH DRIVE SPARE UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS61012001BTU	VMAX 200K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS61012001BU	VMAX 200K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS61012005BTU	VMAX 200K 1200GB 10K SAS DR5(3+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS61012005BU	VMAX 200K 1200GB 10K SAS DR5(3+1)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS61012006BTU	VMAX 200K 1200GB 10K SAS DR6(6+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS61012006BU	VMAX 200K 1200GB 10K SAS DR6(6+2)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS61012007BTU	VMAX 200K 1200GB 10K SAS DR5(7+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS61012007BU	VMAX 200K 1200GB 10K SAS DR5(7+1)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS61012008BTU	VMAX 200K 1200GB 10K SAS DR6(14+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS61012008BU	VMAX 200K 1200GB 10K SAS DR6(14+2)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6101200SBTU	VMAX 200K 1200GB 10K SAS SPARE TAA UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6101200SBU	VMAX 200K 1200GB 10K SAS SPARE UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6103001BTU	VMAX 200K 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6103001BU	VMAX 200K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6103005BTU	VMAX 200K 300GB 10K SAS DRV5(3+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6103005BU	VMAX 200K 300GB 10K SAS DRV5(3+1)UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6103006BTU	VMAX 200K 300GB 10K SAS DRV6(6+2)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6103006BU	VMAX 200K 300GB 10K SAS DRV6(6+2)UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6103007BTU	VMAX 200K 300GB 10K SAS DRV5(7+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6103007BU	VMAX 200K 300GB 10K SAS DRV5(7+1)UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6103008BTU	VMAX 200K 300GB 10K SAS DR6(14+2)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6103008BU	VMAX 200K 300GB 10K SAS DR6(14+2)UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS610300SBTU	VMAX 200K 300GB 10K SAS DR SPARE TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS610300SBU	VMAX 200K 300GB 10K SAS DR SPARE UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6106001BTU	VMAX 200K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6106001BU	VMAX 200K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6106005BTU	VMAX 200K 600GB 10K SAS DRV5(3+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6106005BU	VMAX 200K 600GB 10K SAS DRV5(3+1)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6106006BTU	VMAX 200K 600GB 10K SAS DRV6(6+2)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6106006BU	VMAX 200K 600GB 10K SAS DRV6(6+2)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6106007BTU	VMAX 200K 600GB 10K SAS DRV5(7+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6106007BU	VMAX 200K 600GB 10K SAS DRV5(7+1)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS6106008BTU	VMAX 200K 600GB 10K SAS R6(14+2)TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.0					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GS6FM2006BT4	VMAX200K 200GB FLASH R6(6+2) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$521.05	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2006BT5	VMAX200K 200GB FLASH R6(6+2) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$498.10	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2006BTUT0	VMAX200K 200GB FLASH R6(6+2) TAA UPG	\$5,876.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2006BTUT1	VMAX200K 200GB FLASH R6(6+2)TAAUPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$745.57	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2006BTUT2	VMAX200K 200GB FLASH R6(6+2) TAA UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$700.83	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2006BTU0	VMAX200K 200GB FLASH R6(6+2) UPG 96+	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2006BTU1	VMAX200K 200GB FLASH R6(6+2) UPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$745.57	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2006BTU2	VMAX200K 200GB FLASH R6(6+2) UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$700.83	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BT0	VMAX200K 200GB FLASH R5(7+1) 1-127	\$3,905.00	ES-1	14%	\$3,358.30	\$700.83	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BT1	VMAX200K 200GB FLASH R5(7+1) 128-191	\$3,625.00	ES-1	14%	\$3,117.50	\$616.25	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BT2	VMAX200K 200GB FLASH R5(7+1) 192-255	\$3,250.00	ES-1	14%	\$2,881.00	\$569.50	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BT3	VMAX200K 200GB FLASH R5(7+1) 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$545.70	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BT4	VMAX200K 200GB FLASH R5(7+1) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$521.05	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BT5	VMAX200K 200GB FLASH R5(7+1) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$498.10	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BTUT0	VMAX200K 200GB FLASH R5(7+1) TAA UPG	\$5,876.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BTUT1	VMAX200K 200GB FLASH R5(7+1)TAAUPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$745.57	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BTUT2	VMAX200K 200GB FLASH R5(7+1) TAA UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$700.83	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BTU0	VMAX200K 200GB FLASH R5(7+1) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BTU1	VMAX200K 200GB FLASH R5(7+1) UPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$745.57	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM2007BTU2	VMAX200K 200GB FLASH R5(7+1) UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$700.83	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBT0	VMAX200K 200GB FLASH R6(14+2) 1-127	\$3,905.00	ES-1	14%	\$3,358.30	\$700.83	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBT1	VMAX200K 200GB FLASH R6(14+2) 128-191	\$3,625.00	ES-1	14%	\$3,117.50	\$616.25	\$543.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBT2	VMAX200K 200GB FLASH R6(14+2) 192-255	\$3,250.00	ES-1	14%	\$2,881.00	\$569.50	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBT3	VMAX200K 200GB FLASH R6(14+2) 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$545.70	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBT4	VMAX200K 200GB FLASH R6(14+2) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$521.05	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBT5	VMAX200K 200GB FLASH R6(14+2) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$498.10	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBTUT0	VMAX200K 200GB FLASH R6(14+2)TAA UPG	\$5,876.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBTUT1	VMAX200K 200GBFLASH R6(14+2)TAAUPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$745.57	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBTUT2	VMAX200K 200GB FLASH R6(14+2)TAA UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$700.83	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBTU0	VMAX200K 200GB FLASH R6(14+2) UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBTU1	VMAX200K 200GB FLASH R6(14+2) UPG 64-95	\$5,866.00	ES-1	14%	\$5,044.76	\$745.57	\$628.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200FBTU2	VMAX200K 200GB FLASH R6(14+2) UPG 96+	\$5,514.00	ES-1	14%	\$4,742.04	\$700.83	\$590.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200SB	VMAX200K 200GB FLASH SPARE	\$3,905.00	ES-1	14%	\$3,358.30	\$700.83	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM200SBU	VMAX 200K 200GB FLASH DRIVE SPARE UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BT0	VMAX200K 400GB FLASH R1 1-63	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BT1	VMAX200K 400GB FLASH R1 64-95	\$6,100.00	ES-1	14%	\$5,246.80	\$1,037.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BT2	VMAX200K 400GB FLASH R1 96-127	\$5,830.00	ES-1	14%	\$5,013.90	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BT3	VMAX200K 400GB FLASH R1 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BT4	VMAX200K 400GB FLASH R1 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$804.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BT5	VMAX200K 400GB FLASH R1 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BTUT0	VMAX200K 400GB FLASH R1 TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BTUT1	VMAX200K 400GB FLASH R1 TAA UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BTUT2	VMAX200K 400GB FLASH R1 TAA UPG 48+	\$8,160.00	ES-1	14%	\$7,017.60	\$1,037.14	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BTU0	VMAX200K 400GB FLASH R1 UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BTU1	VMAX200K 400GB FLASH R1 UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4001BTU2	VMAX200K 400GB FLASH R1 UPG 48+	\$8,160.00	ES-1	14%	\$7,017.60	\$1,037.14	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BT0	VMAX200K 400GB FLASH R5(3+1) 1-63	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BT1	VMAX200K 400GB FLASH R5(3+1) 64-95	\$6,100.00	ES-1	14%	\$5,246.80	\$1,037.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BT2	VMAX200K 400GB FLASH R5(3+1) 96-127	\$5,830.00	ES-1	14%	\$5,013.90	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BT3	VMAX200K 400GB FLASH R5(3+1) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BT4	VMAX200K 400GB FLASH R5(3+1) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$804.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BT5	VMAX200K 400GB FLASH R5(3+1) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BTUT0	VMAX200K 400GB FLASH R5(3+1) TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BTUT1	VMAX200K 400GB FLASHR5(3+1)TAAUPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BTUT2	VMAX200K 400GB FLASHR5(3+1)TAAUPG 48+	\$8,160.00	ES-1	14%	\$7,017.60	\$1,037.14	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BTU0	VMAX200K 400GB FLASH R5(3+1) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BTU1	VMAX200K 400GB FLASH R5(3+1) UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4005BTU2	VMAX200K 400GB FLASH R5(3+1) UPG 48+	\$8,160.00	ES-1	14%	\$7,017.60	\$1,037.14	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4006BT0	VMAX200K 400GB FLASH R6(6+2) 1-63	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4006BT1	VMAX200K 400GB FLASH R6(6+2) 64-95	\$6,100.00	ES-1	14%	\$5,246.80	\$1,037.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4006BT2	VMAX200K 400GB FLASH R6(6+2) 96-127	\$5,830.00	ES-1	14%	\$5,013.90	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4006BT3	VMAX200K 400GB FLASH R6(6+2) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4006BT4	VMAX200K 400GB FLASH R6(6+2) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$804.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4006BT5	VMAX200K 400GB FLASH R6(6+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4006BTUT0	VMAX200K 400GB FLASH R6(6+2) TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4006BTUT1	VMAX200K 400GB FLASHR6(6+2)TAAUPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM4006BTUT2	VMAX200K 400GB FLASHR6(6+2)TAAUPG 48+	\$8,160.00	ES-1	14%	\$7,017.60									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GS6FM400FBT1	VMAX200K 400GB FLASH R6(14+2) 64-95	\$6,100.00	ES-1	14%	\$5,246.00	\$1,037.00	\$915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400FBT2	VMAX200K 400GB FLASH R6(14+2) 96-127	\$5,050.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400FBT3	VMAX200K 400GB FLASH R6(14+2) 126-191	\$5,655.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400FBT4	VMAX200K 400GB FLASH R6(14+2) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400FBT5	VMAX200K 400GB FLASH R6(14+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400FBUT0	VMAX200K 400GB FLASH R6(14+2)TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400FBUT1	VMAX200K 400GBFLASH R6(14+2)TAAUPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400FBUT2	VMAX200K 400GBFLASH R6(14+2)TAAUPG 48+	\$8,150.00	ES-1	14%	\$7,017.60	\$1,037.14	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400FBUT0	VMAX200K 400GB FLASH R6(14+2) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400FBUT1	VMAX200K 400GB FLASH R6(14+2) UPG 32-47	\$8,472.00	ES-1	14%	\$7,285.92	\$1,076.79	\$907.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400FBUT2	VMAX200K 400GB FLASH R6(14+2) UPG 48+	\$8,150.00	ES-1	14%	\$7,017.60	\$1,037.14	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400FSB	VMAX200K 400GB FLASH SPARE	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM400SBU	VMAX 200K 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8001BT0	VMAX200K 800GB FLASH R1 1-31	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8001BT1	VMAX200K 800GB FLASH R1 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8001BT2	VMAX200K 800GB FLASH R1 48-95	\$9,895.00	ES-1	14%	\$8,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8001BT3	VMAX200K 800GB FLASH R1 96-127	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8001BT4	VMAX200K 800GB FLASH R1 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8001BTU0	VMAX200K 800GB FLASH R1 TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8001BTU1	VMAX200K 800GB FLASH R1 TAA UPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8001BTU2	VMAX200K 800GB FLASH R1 TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8001BU0	VMAX200K 800GB FLASH R1 UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8001BU1	VMAX200K 800GB FLASH R1 UPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8001BU2	VMAX200K 800GB FLASH R1 UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8005BT0	VMAX200K 800GB FLASH R5(3+1) 1-31	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8005BT1	VMAX200K 800GB FLASH R5(3+1) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8005BT2	VMAX200K 800GB FLASH R5(3+1) 48-95	\$9,895.00	ES-1	14%	\$8,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8005BT3	VMAX200K 800GB FLASH R5(3+1) 96-127	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8005BT4	VMAX200K 800GB FLASH R5(3+1) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8005BTU0	VMAX200K 800GB FLASH R5(3+1) TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8005BTU1	VMAX200K 800GB FLASH R5(3+1)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8005BTU2	VMAX200K 800GB FLASH R5(3+1) TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8005BU0	VMAX200K 800GB FLASH R5(3+1) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8005BU1	VMAX200K 800GB FLASH R5(3+1) UPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8005BU2	VMAX200K 800GB FLASH R5(3+1) UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8006BT0	VMAX200K 800GB FLASH R6(2+) 1-31	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8006BT1	VMAX200K 800GB FLASH R6(2+) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8006BT2	VMAX200K 800GB FLASH R6(2+) 48-95	\$9,895.00	ES-1	14%	\$8,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8006BT3	VMAX200K 800GB FLASH R6(2+) 96-127	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8006BT4	VMAX200K 800GB FLASH R6(2+) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8006BTU0	VMAX200K 800GB FLASH R6(2+) TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8006BTU1	VMAX200K 800GB FLASH R6(2+)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8006BTU2	VMAX200K 800GB FLASH R6(2+) TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8006BU0	VMAX200K 800GB FLASH R6(2+) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8006BU1	VMAX200K 800GB FLASH R6(2+) UPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8006BU2	VMAX200K 800GB FLASH R6(2+) UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8007BT0	VMAX200K 800GB FLASH R5(7+1) 1-31	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8007BT1	VMAX200K 800GB FLASH R5(7+1) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8007BT2	VMAX200K 800GB FLASH R5(7+1) 48-95	\$9,895.00	ES-1	14%	\$8,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8007BT3	VMAX200K 800GB FLASH R5(7+1) 96-127	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8007BT4	VMAX200K 800GB FLASH R5(7+1) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8007BTU0	VMAX200K 800GB FLASH R5(7+1) TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8007BTU1	VMAX200K 800GBFLASH R5(7+1)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8007BTU2	VMAX200K 800GB FLASH R5(7+1) TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8007BU0	VMAX200K 800GB FLASH R5(7+1) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8007BU1	VMAX200K 800GB FLASH R5(7+1) UPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM8007BU2	VMAX200K 800GB FLASH R5(7+1) UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM800FBT0	VMAX200K 800GB FLASH R6(14+2) 1-31	\$13,095.00	ES-1	14%	\$11,261.70	\$2,226.15	\$1,964.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM800FBT1	VMAX200K 800GB FLASH R6(14+2) 32-47	\$9,350.00	ES-1	14%	\$8,041.00	\$1,589.50	\$1,402.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM800FBT2	VMAX200K 800GB FLASH R6(14+2) 48-95	\$9,895.00	ES-1	14%	\$8,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM800FBT3	VMAX200K 800GB FLASH R6(14+2) 96-127	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM800FBT4	VMAX200K 800GB FLASH R6(14+2) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM800FBUT0	VMAX200K 800GB FLASH R6(14+2)TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM800FBUT1	VMAX200K 800GBFLASH R6(14+2)TAAUPG 24-31	\$13,090.00	ES-1	14%	\$11,257.40	\$1,663.74	\$1,401.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM800FBUT2	VMAX200K 800GB FLASH R6(14+2)TAA UPG 32+	\$12,440.00	ES-1	14%	\$10,698.40	\$1,581.12	\$1,332.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GS6FM800FBUT0	VMAX200K 800GB FLASH R6(14+2) UPG	\$18,325.00	ES-1	14%	\$15,759.50									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	GT67240001BU	VMAX 200K 4000GB 7_2K DRV R1 UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GT67240005BTU	VMAX 200K 4000GB 7_2K DRV R5(3+1)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GT67240005BU	VMAX 200K 4000GB 7_2K DRV R5(3+1)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GT67240006BTU	VMAX 200K 4000GB 7_2K DRV R6(6+2)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GT67240006BU	VMAX 200K 4000GB 7_2K DRV R6(6+2)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GT67240007BTU	VMAX 200K 4000GB 7_2K DRV R5(7+1)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GT67240007BU	VMAX 200K 4000GB 7_2K DRV R5(7+1)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GT6724000FBU	VMAX 200K 4000GB 7_2K DRV R6(14+2)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GT6724000FBU	VMAX 200K 4000GB 7_2K DRV R6(14+2)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GT6724000SBTU	VMAX 200K 4000GB 7_2K DRV SPARE TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GT6724000SBU	VMAX 200K 4000GB 7_2K DRV SPARE UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00008SU	VMAX 400K 8SM 16G FICON UPG	\$20,350.00	ES-1	14%	\$17,415.00	\$2,741.85	\$2,336.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00008SUF	VMAX 400K 8SM 16G FICON CONV	\$68,660.00	ES-1	14%	\$59,047.60	\$11,672.20	\$10,299.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00008SU	VMAX 400K 8MM 16G FICON UPG	\$9,295.00	ES-1	14%	\$7,993.70	\$1,258.54	\$1,072.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00008SUF	VMAX 400K 8MM 16G FICON CONV	\$31,520.00	ES-1	14%	\$27,107.20	\$5,356.28	\$4,728.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00200TOU	VMAX 400K 2PT 10 GBE OPTICAL UPG	\$5,460.00	ES-1	14%	\$4,695.60	\$739.28	\$630.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00200TOU	VMAX 400K 2PT 10 GBE BASE T UPG	\$2,775.00	ES-1	14%	\$2,412.15	\$362.85	\$312.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00400CAU	VMAX 400K 4MM4 COPR GIGE UPG	\$2,775.00	ES-1	14%	\$2,412.15	\$362.85	\$312.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00400CAUF	VMAX 400K 4MM4 COPR GIGE CONV	\$9,000.00	ES-1	14%	\$7,740.00	\$1,530.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00400CU	VMAX 400K 4PT GBE BASE T UPG	\$5,200.00	ES-1	14%	\$4,472.00	\$704.08	\$600.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00400CUF	VMAX 400K 4M GIGE COPPER CONV	\$18,200.00	ES-1	14%	\$15,652.00	\$3,094.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00400TOUF	VMAX 400K 4MM 10 GIGE OPTICAL CONV	\$19,110.00	ES-1	14%	\$16,434.60	\$3,248.70	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00400TU	VMAX 400K 4MM 10 GIGE UPG	\$4,745.00	ES-1	14%	\$4,080.70	\$642.47	\$547.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00400TUF	VMAX 400K 4MM 10 GIGE CONV	\$16,600.00	ES-1	14%	\$14,276.00	\$2,822.00	\$2,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00800TU	VMAX 400K 8MM 10 GIGE UPG	\$7,120.00	ES-1	14%	\$6,123.20	\$964.05	\$821.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE00800TUF	VMAX 400K 8MM 10 GIGE CONV	\$24,020.00	ES-1	14%	\$21,431.20	\$4,296.40	\$3,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE08000EU	VMAX 400K 8SM 8C FIBRE UPG	\$5,300.00	ES-1	14%	\$4,562.80	\$728.45	\$620.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE08000EUF	VMAX 400K 8SM 8C FIBRE CONV	\$18,250.00	ES-1	14%	\$15,695.00	\$2,471.05	\$2,106.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE08000SU	VMAX 400K 8SM 16G FC UPG	\$14,045.00	ES-1	14%	\$12,078.70	\$1,901.69	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE08000SUF	VMAX 400K 8SM 16G FC CONV	\$63,565.00	ES-1	14%	\$54,665.90	\$10,806.05	\$9,534.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE44000EUF	VMAX 400K 4MM4S70G FIBRE CONV	\$13,270.00	ES-1	14%	\$11,412.20	\$1,796.76	\$1,531.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE22000EUF	VMAX 400K 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-1	14%	\$8,028.10	\$1,263.96	\$1,077.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE80000EUF	VMAX 400K 8MM 8C FIBRE UPG	\$2,690.00	ES-1	14%	\$2,313.40	\$364.23	\$310.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE80000EUF	VMAX 400K 8MM 8C FIBRE CONV	\$8,285.00	ES-1	14%	\$7,125.10	\$1,121.79	\$956.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE80000SU	VMAX 400K 8MM 16G FC UPG	\$14,045.00	ES-1	14%	\$12,078.70	\$1,901.69	\$1,620.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	H-FE80000SUF	VMAX 400K 8MM 16G FC CONV	\$21,645.00	ES-1	14%	\$18,614.70	\$3,679.65	\$3,246.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL61012001BTU	VMAX 400K 1200GB 10K SAS DRV R1 TAA UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL61012001BU	VMAX 400K 1200GB 10K SAS DRV R1 UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL61012005BTU	VMAX 400K 1200GB 10K SAS DRV R5(3+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL61012005BU	VMAX 400K 1200GB 10K SAS DRV R5(3+1)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL61012006BTU	VMAX 400K 1200GB 10K SAS DRV R6(6+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL61012006BU	VMAX 400K 1200GB 10K SAS DRV R6(6+2)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL61012007BTU	VMAX 400K 1200GB 10K SAS DRV R5(7+1)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL61012007BU	VMAX 400K 1200GB 10K SAS DRV R5(7+1)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6101200FBU	VMAX 400K 1200GB 10K SAS DRV R6(14+2)TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6101200FBU	VMAX 400K 1200GB 10K SAS DRV R6(14+2)UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6101200SBTU	VMAX 400K 1200GB 10K SAS DRV SPARE TAAUPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6101200SBU	VMAX 400K 1200GB 10K SAS DRV SPARE UPG	\$2,330.00	ES-1	14%	\$2,003.80	\$296.14	\$249.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6103001BTU	VMAX 400K 300GB 10K SAS DRV R1 TAA UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6103001BU	VMAX 400K 300GB 10K SAS DRV R1 UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6103005BTU	VMAX 400K 300GB 10K SAS DRV R5(3+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6103005BU	VMAX 400K 300GB 10K SAS DRV R5(3+1)UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6103006BTU	VMAX 400K 300GB 10K SAS DRV R6(6+2)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6103006BU	VMAX 400K 300GB 10K SAS DRV R6(6+2)UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6103007BTU	VMAX 400K 300GB 10K SAS DRV R5(7+1)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6103007BU	VMAX 400K 300GB 10K SAS DRV R5(7+1)UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL610300FBTU	VMAX 400K 300GB 10K SAS DRV R6(14+2)TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL610300FBU	VMAX 400K 300GB 10K SAS DRV R6(14+2)UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL610300SBTU	VMAX 400K 300GB 10K SAS DRV SPARE TAAUPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL610300SBU	VMAX 400K 300GB 10K SAS DRV SPARE UPG	\$805.00	ES-1	14%	\$692.30	\$102.32	\$86.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6106001BTU	VMAX 400K 600GB 10K SAS DRV R1 TAA UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6106001BU	VMAX 400K 600GB 10K SAS DRV R1 UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6106005BTU	VMAX 400K 600GB 10K SAS DRV R5(3+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6106005BU	VMAX 400K 600GB 10K SAS DRV R5(3+1)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6106006BTU	VMAX 400K 600GB 10K SAS DRV R6(6+2)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6106006BU	VMAX 400K 600GB 10K SAS DRV R6(6+2)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6106007BTU	VMAX 400K 600GB 10K SAS DRV R5(7+1)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6106007BU	VMAX 400K 600GB 10K SAS DRV R5(7+1)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL610600FBTU	VMAX 400K 600GB 10K SAS DRV R6(14+2)TAAUPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL610600FBU	VMAX 400K 600GB 10K SAS DRV R6(14+2)UPG	\$1,510.00	ES-1	14%	\$1,298.60	\$191.92	\$161.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL610600SBTU	VMAX 400K 600GB 10K SAS DRV SPARE TAAUPG	\$1,510.00</											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	HL6FM16005BTUT2	VMAX400K 1600GB FLASH R5(3+1)TAAUPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16005BUT0	VMAX400K 1600GB FLASH R5(3+1) UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16005BUT1	VMAX400K 1600GB FLASH R5(3+1) UPG 16-23	\$20,800.00	ES-1	14%	\$17,716.00	\$2,618.26	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16005BUT2	VMAX400K 1600GB FLASH R5(3+1) UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16006BT0	VMAX400K 1600GB FLASH R6(6+2) 1-23	\$22,300.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16006BT1	VMAX400K 1600GB FLASH R6(6+2) 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,606.95	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16006BT2	VMAX400K 1600GB FLASH R6(6+2) 32-47	\$14,725.00	ES-1	14%	\$12,491.50	\$2,469.25	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16006BT3	VMAX400K 1600GB FLASH R6(6+2) 48-63	\$13,720.00	ES-1	14%	\$11,799.20	\$2,332.40	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16006BT4	VMAX400K 1600GB FLASH R6(6+2) 64+	\$12,915.00	ES-1	14%	\$11,106.90	\$2,195.55	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16006BTUT0	VMAX400K 1600GB FLASH R6(6+2)TAA UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16006BTUT1	VMAX400K 1600GB FLASH R6(6+2)TAAUPG 16-23	\$20,174.00	ES-1	14%	\$17,349.64	\$2,564.12	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16006BTUT2	VMAX400K 1600GB FLASH R6(6+2)TAAUPG 24+	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16006BUT0	VMAX400K 1600GB FLASH R6(6+2) UPG	\$20,174.00	ES-1	14%	\$17,349.64	\$2,564.12	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16006BUT1	VMAX400K 1600GB FLASH R6(6+2)UPG 16-23	\$21,599.00	ES-1	14%	\$18,575.14	\$2,745.23	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16006BUT2	VMAX400K 1600GB FLASH R6(6+2)UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16007BT0	VMAX400K 1600GB FLASH R5(7+1) 1-23	\$22,300.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16007BT1	VMAX400K 1600GB FLASH R5(7+1) 24-31	\$15,335.00	ES-1	14%	\$13,188.10	\$2,606.95	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16007BT2	VMAX400K 1600GB FLASH R5(7+1) 32-47	\$14,725.00	ES-1	14%	\$12,491.50	\$2,469.25	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16007BT3	VMAX400K 1600GB FLASH R5(7+1) 48-63	\$13,720.00	ES-1	14%	\$11,799.20	\$2,332.40	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16007BT4	VMAX400K 1600GB FLASH R5(7+1) 64+	\$12,915.00	ES-1	14%	\$11,106.90	\$2,195.55	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16007BTUT0	VMAX400K 1600GB FLASH R5(7+1)TAA UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16007BTUT1	VMAX400K 1600GB FLASH R5(7+1)TAAUPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,618.26	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16007BTUT2	VMAX400K 1600GB FLASH R5(7+1)TAAUPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16007BUT0	VMAX400K 1600GB FLASH R5(7+1) UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16007BUT1	VMAX400K 1600GB FLASH R5(7+1) UPG 16-23	\$20,600.00	ES-1	14%	\$17,716.00	\$2,618.26	\$2,206.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM16007BUT2	VMAX400K 1600GB FLASH R5(7+1) UPG 24+	\$19,200.00	ES-1	14%	\$16,512.00	\$2,440.32	\$2,056.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600FBT0	VMAX400K 1600GB FLASH R6(14+2) 1-23	\$22,300.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600FBT1	VMAX400K 1600GB FLASH R6(14+2) 1-23	\$15,335.00	ES-1	14%	\$13,188.10	\$2,606.95	\$2,300.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600FBT2	VMAX400K 1600GB FLASH R6(14+2) 32-47	\$14,725.00	ES-1	14%	\$12,491.50	\$2,469.25	\$2,178.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600FBT3	VMAX400K 1600GB FLASH R6(14+2) 48-63	\$13,720.00	ES-1	14%	\$11,799.20	\$2,332.40	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600FBT4	VMAX400K 1600GB FLASH R6(14+2) 64+	\$12,915.00	ES-1	14%	\$11,106.90	\$2,195.55	\$1,937.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600FBTUT0	VMAX400K 1600GB FLASH R6(14+2)TAA UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600FBTUT1	V400K 1600GB FLSDHRRV6(14+2)TAAUPG 16-23	\$21,599.00	ES-1	14%	\$18,575.14	\$2,745.23	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600FBTUT2	V400K 1600GB FLSDHRRV6(14+2)TAAUPG 24+	\$20,174.00	ES-1	14%	\$17,349.64	\$2,564.12	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600FBUT0	VMAX400K 1600GB FLASH R6(14+2) UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600FBUT1	VMAX400K 1600GB FLASH R6(14+2)UPG 16-23	\$21,599.00	ES-1	14%	\$18,575.14	\$2,745.23	\$2,313.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600FBUT2	VMAX400K 1600GB FLASH R6(14+2)UPG 24+	\$20,174.00	ES-1	14%	\$17,349.64	\$2,564.12	\$2,160.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600SB	VMAX400K 1600GB FLASH SPARE	\$22,300.00	ES-1	14%	\$19,436.00	\$3,842.00	\$3,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM1600SBU	VMAX 400K 1600GB FLASH DRIVE SPARE UPG	\$31,805.00	ES-1	14%	\$27,352.30	\$4,042.42	\$3,406.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2001BT0	VMAX400K 200GB FLASH R1 1-191	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2001BT1	VMAX400K 200GB FLASH R1 192-255	\$3,350.00	ES-1	14%	\$2,881.00	\$569.50	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2001BT2	VMAX400K 200GB FLASH R1 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$545.70	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2001BT3	VMAX400K 200GB FLASH R1 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$521.05	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2001BT4	VMAX400K 200GB FLASH R1 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$498.10	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2001BTUT0	VMAX400K 200GB FLASH R1 TAA UPG	\$5,478.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2001BTUT1	VMAX400K 200GB FLASH R1 TAA UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2001BTUT2	VMAX400K 200GB FLASH R1 TAA UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2001BUT0	VMAX400K 200GB FLASH R1 UPG	\$5,478.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2001BUT1	VMAX400K 200GB FLASH R1 UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2001BUT2	VMAX400K 200GB FLASH R1 UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2005BT0	VMAX400K 200GB FLASH R5(3+1) 1-191	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2005BT1	VMAX400K 200GB FLASH R5(3+1) 192-255	\$3,350.00	ES-1	14%	\$2,881.00	\$569.50	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2005BT2	VMAX400K 200GB FLASH R5(3+1) 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$545.70	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2005BT3	VMAX400K 200GB FLASH R5(3+1) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$521.05	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2005BT4	VMAX400K 200GB FLASH R5(3+1) 512+	\$2,930.00	ES-1	14%	\$2,519.80	\$498.10	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2005BTUT0	VMAX400K 200GB FLASH R5(3+1) TAA UPG	\$5,478.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2005BTUT1	VMAX400K 200GB FLASH R5(3+1) TAA UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2005BTUT2	VMAX400K 200GB FLASH R5(3+1) TAAUPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2005BUT0	VMAX400K 200GB FLASH R5(3+1) UPG	\$5,478.00	ES-1	14%	\$4,708.50	\$695.87	\$586.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2005BUT1	VMAX400K 200GB FLASH R5(3+1) UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2005BUT2	VMAX400K 200GB FLASH R5(3+1) UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2006BT0	VMAX400K 200GB FLASH R6(6+2) 1-191	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2006BT1	VMAX400K 200GB FLASH R6(6+2) 192-255	\$3,350.00	ES-1	14%	\$2,881.00	\$569.50	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2006BT2	VMAX400K 200GB FLASH R6(6+2) 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$545.70	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2006BT3	VMAX400K 200GB FLASH R6(6+2) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$521.05	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM2006BT4	VMAX400K 200GB FLASH R6(6+2) 5													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	HL6FM200FBT0	VMAX400K 200GB FLASH R6(14+2) 1-191	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200FBT1	VMAX400K 200GB FLASH R6(14+2) 192-255	\$3,350.00	ES-1	14%	\$2,881.00	\$569.50	\$502.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200FBT2	VMAX400K 200GB FLASH R6(14+2) 256-383	\$2,210.00	ES-1	14%	\$2,760.60	\$545.70	\$481.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200FBT3	VMAX400K 200GB FLASH R6(14+2) 394-511	\$3,065.00	ES-1	14%	\$2,635.90	\$521.05	\$459.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200FBT4	VMAX400K 200GB FLASH R6(14+2) 512+	\$2,930.00	ES-1	14%	\$2,510.80	\$498.10	\$439.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200FBTUT0	VMAX400K 200GB FLASH R6(14+2)TAA UPG	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200FBTUT1	VMAX400K 200GBFLASH R6(14+2)TAAUPG 64-95	\$4,775.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200FBTUT2	VMAX400K 200GBFLASH R6(14+2)TAAUPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200FBUT0	VMAX400K 200GB FLASH R6(14+2) UPG	\$4,775.00	ES-1	14%	\$4,708.50	\$695.87	\$596.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200FBUT1	VMAX400K 200GB FLASH R6(14+2)UPG 64-95	\$4,775.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200FBUT2	VMAX400K 200GB FLASH R6(14+2)UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200SBS	VMAX400K 200GB FLASH SPARE	\$3,905.00	ES-1	14%	\$3,358.30	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM200SBU	VMAX 400K 200GB FLASH DRIVE SPARE UPG	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4001BT0	VMAX400K 400GB FLASH R1 1-95	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4001BT1	VMAX400K 400GB FLASH R1 96-127	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4001BT2	VMAX400K 400GB FLASH R1 128-191	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4001BT3	VMAX400K 400GB FLASH R1 192-255	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4001BT4	VMAX400K 400GB FLASH R1 256+	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4001BTUT0	VMAX400K 400GB FLASH R1 TAA UPG	\$7,300.00	ES-1	14%	\$6,278.00	\$927.83	\$781.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4001BTUT1	VMAX400K 400GB FLASH R1 TAA UPG 32-47	\$8,150.00	ES-1	14%	\$7,017.60	\$1,037.14	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4001BTUT2	VMAX400K 400GB FLASH R1 TAA UPG 48+	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4001BTUT0	VMAX400K 400GB FLASH R1 UPG	\$8,087.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4001BTUT1	VMAX400K 400GB FLASH R1 UPG 32-47	\$8,150.00	ES-1	14%	\$7,017.60	\$1,037.14	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4001BTUT2	VMAX400K 400GB FLASH R1 UPG 48+	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4005BT0	VMAX400K 400GB FLASH R5(3+1) 1-95	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4005BT1	VMAX400K 400GB FLASH R5(3+1) 96-127	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4005BT2	VMAX400K 400GB FLASH R5(3+1) 128-191	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4005BT3	VMAX400K 400GB FLASH R5(3+1) 192-255	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4005BT4	VMAX400K 400GB FLASH R5(3+1) 256+	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4005BTUT0	VMAX400K 400GB FLASHRS(3+1) TAA UPG	\$8,087.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4005BTUT1	VMAX400K 400GB FLASHRS(3+1)TAAUPG 32-47	\$8,150.00	ES-1	14%	\$7,017.60	\$1,037.14	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4005BTUT2	VMAX400K 400GB FLASHRS(3+1)TAAUPG 48+	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4005BTUT0	VMAX400K 400GB FLASH R5(3+1) UPG	\$8,087.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4005BTUT1	VMAX400K 400GB FLASH R5(3+1) UPG 32-47	\$8,150.00	ES-1	14%	\$7,017.60	\$1,037.14	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4005BTUT2	VMAX400K 400GB FLASH R5(3+1) UPG 48+	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4006BT0	VMAX400K 400GB FLASH R6(6+2) 1-95	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4006BT1	VMAX400K 400GB FLASH R6(6+2) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4006BT2	VMAX400K 400GB FLASH R6(6+2) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4006BT3	VMAX400K 400GB FLASH R6(6+2) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4006BT4	VMAX400K 400GB FLASH R6(6+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4006BTUT0	VMAX400K 400GB FLASH R6(6+2) TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4006BTUT1	VMAX400K 400GB FLASHRS(6+2)TAAUPG 32-47	\$8,087.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4006BTUT2	VMAX400K 400GB FLASHRS(6+2)TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,696.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4006BTUT0	VMAX400K 400GB FLASH R6(6+2) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4006BTUT1	VMAX400K 400GB FLASH R6(6+2)UPG 32-47	\$8,087.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4006BTUT2	VMAX400K 400GB FLASH R6(6+2)UPG 48+	\$7,790.00	ES-1	14%	\$6,696.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4007BT0	VMAX400K 400GB FLASH R5(7+1) 1-95	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4007BT1	VMAX400K 400GB FLASH R5(7+1) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4007BT2	VMAX400K 400GB FLASH R5(7+1) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4007BT3	VMAX400K 400GB FLASH R5(7+1) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4007BT4	VMAX400K 400GB FLASH R5(7+1) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4007BTUT0	VMAX400K 400GB FLASHRS(7+1) TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4007BTUT1	VMAX400K 400GB FLASHRS(7+1)TAAUPG 32-47	\$8,087.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4007BTUT2	VMAX400K 400GB FLASHRS(7+1)TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,696.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4007BTUT0	VMAX400K 400GB FLASH R5(7+1) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4007BTUT1	VMAX400K 400GB FLASH R5(7+1) UPG 32-47	\$8,087.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4007BTUT2	VMAX400K 400GB FLASH R5(7+1) UPG 48+	\$7,790.00	ES-1	14%	\$6,696.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4008BT0	VMAX400K 400GB FLASH R6(14+2) 1-95	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4008BT1	VMAX400K 400GB FLASH R6(14+2) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4008BT2	VMAX400K 400GB FLASH R6(14+2) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4008BT3	VMAX400K 400GB FLASH R6(14+2) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4008BT4	VMAX400K 400GB FLASH R6(14+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4008BTUT0	VMAX400K 400GB FLASH R6(14+2)TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4008BTUT1	VMAX400K 400GBFLASH R6(14+2)TAAUPG 32-47	\$8,087.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4008BTUT2	VMAX400K 400GBFLASH R6(14+2)TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,696.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4008BTUT0	VMAX400K 400GB FLASH R6(14+2) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4008BTUT1	VMAX400K 400GB FLASH R6(14+2) UPG 32-47	\$8,087.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM4008BTUT2	VMAX400K 400GB FLASH R6(14+2) UPG 48+	\$7,790.00	ES-1	14%	\$6,696.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM400SBS	VMAX400K 400GB FLASH SPARE	\$7,425.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HL6FM400SBU	VMAX 400K 400GB FLASH DRIVE SPARE UPG	\$13,885.00	ES-1	14%	\$11,861.70	\$2,023.30</							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	HS6FM2005BUT1	VMAX400K 200GBFLASH R5(3+1)TAAUPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2005BUT2	VMAX400K 200GB FLASH R5(3+1) TAAUPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2005BUT1	VMAX400K 200GB FLASH R5(3+1) UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2005BUT2	VMAX400K 200GB FLASH R5(3+1) UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2006BT1	VMAX400K 200GB FLASH R6(6+2) 192-255	\$3,905.00	ES-1	14%	\$2,881.00	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2006BT2	VMAX400K 200GB FLASH R6(6+2) 192-255	\$3,350.00	ES-1	14%	\$2,881.00	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2006BT3	VMAX400K 200GB FLASH R6(6+2) 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2006BT4	VMAX400K 200GB FLASH R6(6+2) 384-511	\$3,065.00	ES-1	14%	\$2,635.90	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2006BT4	VMAX400K 200GB FLASH R6(6+2) 512+	\$2,930.00	ES-1	14%	\$2,510.80	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2006BTUT0	VMAX400K 200GB FLASH R6(6+2) TAA UPG	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2006BTUT1	VMAX400K 200GBFLASH R6(6+2) TAAUPG 64-95	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2006BTUT2	VMAX400K 200GB FLASH R6(6+2) TAA UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2006BUT0	VMAX400K 200GB FLASH R6(6+2) UPG	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2006BUT1	VMAX400K 200GB FLASH R6(6+2) UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2006BUT2	VMAX400K 200GB FLASH R6(6+2) UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BT0	VMAX400K 200GB FLASH R5(7+1) 1-191	\$3,905.00	ES-1	14%	\$3,350.00	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BT1	VMAX400K 200GB FLASH R5(7+1) 192-255	\$3,350.00	ES-1	14%	\$2,881.00	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BT2	VMAX400K 200GB FLASH R5(7+1) 192-255	\$3,210.00	ES-1	14%	\$2,760.60	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BT3	VMAX400K 200GB FLASH R5(7+1) 256-383	\$3,065.00	ES-1	14%	\$2,635.90	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BT4	VMAX400K 200GB FLASH R5(7+1) 384-511	\$2,930.00	ES-1	14%	\$2,510.80	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BT4	VMAX400K 200GB FLASH R5(7+1) 512+	\$2,930.00	ES-1	14%	\$2,510.80	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BTUT0	VMAX400K 200GB FLASH R5(7+1) TAA UPG	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BTUT1	VMAX400K 200GBFLASH R5(7+1)TAAUPG 64-95	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BTUT2	VMAX400K 200GBFLASH R5(7+1) UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BUT0	VMAX400K 200GB FLASH R5(7+1) UPG	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BUT1	VMAX400K 200GB FLASH R5(7+1) UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007BUT2	VMAX400K 200GB FLASH R5(7+1) UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBT0	VMAX400K 200GB FLASH R6(14+2) 1-191	\$3,905.00	ES-1	14%	\$2,881.00	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBT1	VMAX400K 200GB FLASH R6(14+2) 192-255	\$3,350.00	ES-1	14%	\$2,881.00	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBT2	VMAX400K 200GB FLASH R6(14+2) 256-383	\$3,210.00	ES-1	14%	\$2,760.60	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBT3	VMAX400K 200GB FLASH R6(14+2) 256-383	\$3,065.00	ES-1	14%	\$2,635.90	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBT4	VMAX400K 200GB FLASH R6(14+2) 384-511	\$2,930.00	ES-1	14%	\$2,510.80	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBT4	VMAX400K 200GB FLASH R6(14+2) 512+	\$2,930.00	ES-1	14%	\$2,510.80	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBUT0	VMAX400K 200GB FLASH R6(14+2) TAA UPG	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBUT1	VMAX400K 200GBFLASH R6(14+2)TAAUPG 64-95	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBUT2	VMAX400K 200GB FLASH R6(14+2) TAA UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBUT0	VMAX400K 200GB FLASH R6(14+2) UPG	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBUT1	VMAX400K 200GB FLASH R6(14+2) UPG 64-95	\$4,718.00	ES-1	14%	\$4,057.48	\$599.66	\$505.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2007FBUT2	VMAX400K 200GB FLASH R6(14+2) UPG 96+	\$4,458.00	ES-1	14%	\$3,833.88	\$566.61	\$477.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM2008SBU	VMAX 400K 200GB FLASH DRIVE SPARE UPG	\$3,905.00	ES-1	14%	\$3,350.00	\$663.85	\$585.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BT0	VMAX400K 400GB FLASH R1 1-95	\$5,475.00	ES-1	14%	\$4,708.50	\$695.87	\$586.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BT1	VMAX400K 400GB FLASH R1 96-127	\$7,825.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BT2	VMAX400K 400GB FLASH R1 128-191	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BT3	VMAX400K 400GB FLASH R1 192-255	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BT4	VMAX400K 400GB FLASH R1 256+	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BT4	VMAX400K 400GB FLASH R1 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BTUT0	VMAX400K 400GB FLASH R1 TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BTUT1	VMAX400K 400GB FLASH R1 TAA UPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BTUT2	VMAX400K 400GB FLASH R1 TAA UPG 48+	\$7,790.00	ES-1	14%	\$6,696.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BUT0	VMAX400K 400GB FLASH R1 UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BUT1	VMAX400K 400GB FLASH R1 UPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4001BUT2	VMAX400K 400GB FLASH R1 UPG 48+	\$7,790.00	ES-1	14%	\$6,696.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4005BT0	VMAX400K 400GB FLASH R5(3+1) 1-95	\$7,825.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4005BT1	VMAX400K 400GB FLASH R5(3+1) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4005BT2	VMAX400K 400GB FLASH R5(3+1) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4005BT3	VMAX400K 400GB FLASH R5(3+1) 192-255	\$5,305.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4005BT4	VMAX400K 400GB FLASH R5(3+1) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4005BTUT0	VMAX400K 400GB FLASH R5(3+1) TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4005BTUT1	VMAX400K 400GB FLASH R5(3+1) TAAUPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4005BTUT2	VMAX400K 400GB FLASH R5(3+1) TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,696.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4005BUT0	VMAX400K 400GB FLASH R5(3+1) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4005BUT1	VMAX400K 400GB FLASH R5(3+1) UPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4005BUT2	VMAX400K 400GB FLASH R5(3+1) UPG 48+	\$7,790.00	ES-1	14%	\$6,696.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4006BT0	VMAX400K 400GB FLASH R6(6+2) 1-95	\$7,825.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4006BT1	VMAX400K 400GB FLASH R6(6+2) 96-127	\$5,830.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4006BT2	VMAX400K 400GB FLASH R6(6+2) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM4006BT3	VMAX400K 400GB FLASH R6(6+2) 19													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	HS6FM4007BUT2	VMAX400K 400GB FLASH R5(7+1) UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400FBT0	VMAX400K 400GB FLASH R6(14+2) 1-95	\$7,825.00	ES-1	14%	\$6,385.50	\$1,262.25	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400FBT1	VMAX400K 400GB FLASH R6(14+2) 96-127	\$5,565.00	ES-1	14%	\$5,013.80	\$991.10	\$874.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400FBT2	VMAX400K 400GB FLASH R6(14+2) 128-191	\$5,565.00	ES-1	14%	\$4,785.90	\$946.05	\$834.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400FBT3	VMAX400K 400GB FLASH R6(14+2) 192-255	\$5,300.00	ES-1	14%	\$4,562.30	\$901.85	\$795.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400FBT4	VMAX400K 400GB FLASH R6(14+2) 256+	\$5,040.00	ES-1	14%	\$4,334.40	\$856.80	\$756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400FBTUT0	VMAX400K 400GB FLASH R6(14+2)TAA UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400FBTUT1	VMAX400K 400GBFLASH R5(14+2)TAAUPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400FBTUT2	VMAX400K 400GBFLASH R5(14+2)TAAUPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400FBUT0	VMAX400K 400GB FLASH R6(14+2) UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400FBUT1	VMAX400K 400GB FLASH R6(14+2) UPG 32-47	\$8,097.00	ES-1	14%	\$6,963.42	\$1,029.13	\$867.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400FBUT2	VMAX400K 400GB FLASH R6(14+2) UPG 48+	\$7,790.00	ES-1	14%	\$6,699.40	\$990.11	\$834.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400SB	VMAX400K 400GB FLASH SPARE	\$7,425.00	ES-1	14%	\$6,385.50	\$991.10	\$867.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM400SBU	VMAX 400K 400GB FLASH DRIVE SPARE UPG	\$10,395.00	ES-1	14%	\$8,939.70	\$1,321.20	\$1,113.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8001BT0	VMAX400K 800GB FLASH R1 1-47	\$13,095.00	ES-1	14%	\$11,261.70	\$1,221.15	\$1,064.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8001BT1	VMAX400K 800GB FLASH R1 48-63	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8001BT2	VMAX400K 800GB FLASH R1 64-95	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8001BT3	VMAX400K 800GB FLASH R1 96-127	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8001BT4	VMAX400K 800GB FLASH R1 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8001BTUT0	VMAX400K 800GB FLASH R1 TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8001BTUT1	VMAX400K 800GB FLASH R1 TAA UPG 24-31	\$12,340.00	ES-1	14%	\$10,512.40	\$1,568.41	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8001BTUT2	VMAX400K 800GB FLASH R1 TAA UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,497.24	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8001BUT0	VMAX400K 800GB FLASH R1 UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8001BUT1	VMAX400K 800GB FLASH R1 UPG 24-31	\$12,340.00	ES-1	14%	\$10,512.40	\$1,568.41	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8001BUT2	VMAX400K 800GB FLASH R1 UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,497.24	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8005BT0	VMAX400K 800GB FLASH R5(3+1) 1-47	\$13,095.00	ES-1	14%	\$11,261.70	\$1,221.15	\$1,064.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8005BT1	VMAX400K 800GB FLASH R5(3+1) 48-63	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8005BT2	VMAX400K 800GB FLASH R5(3+1) 64-95	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8005BT3	VMAX400K 800GB FLASH R5(3+1) 96-127	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8005BT4	VMAX400K 800GB FLASH R5(3+1) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8005BUT0	VMAX400K 800GB FLASH R5(3+1) TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8005BUT1	VMAX400K 800GBFLASH R5(3+1) TAAUPG 24-31	\$12,340.00	ES-1	14%	\$10,512.40	\$1,568.41	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8005BUT2	VMAX400K 800GBFLASH R5(3+1) TAA UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,497.24	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8005BUT3	VMAX400K 800GB FLASH R5(3+1) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8005BUT4	VMAX400K 800GB FLASH R5(3+1) UPG 24-31	\$12,340.00	ES-1	14%	\$10,512.40	\$1,568.41	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8006BT0	VMAX400K 800GB FLASH R6(2) 1-47	\$13,095.00	ES-1	14%	\$11,261.70	\$1,221.15	\$1,064.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8006BT1	VMAX400K 800GB FLASH R6(2) 48-63	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8006BT2	VMAX400K 800GB FLASH R6(2) 64-95	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8006BT3	VMAX400K 800GB FLASH R6(2) 96-127	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8006BT4	VMAX400K 800GB FLASH R6(2) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8006BUT0	VMAX400K 800GB FLASH R6(2) TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8006BUT1	VMAX400K 800GBFLASH R6(2) TAAUPG 24-31	\$12,340.00	ES-1	14%	\$10,512.40	\$1,568.41	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8006BUT2	VMAX400K 800GB FLASH R6(2) TAA UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,497.24	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8006BUT3	VMAX400K 800GB FLASH R6(2) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8006BUT4	VMAX400K 800GB FLASH R6(2) UPG 24-31	\$12,340.00	ES-1	14%	\$10,512.40	\$1,568.41	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BT0	VMAX400K 800GB FLASH R6(2) UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,497.24	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BT1	VMAX400K 800GB FLASH R5(7+1) 1-47	\$13,095.00	ES-1	14%	\$11,261.70	\$1,221.15	\$1,064.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BT2	VMAX400K 800GB FLASH R5(7+1) 48-63	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BT3	VMAX400K 800GB FLASH R5(7+1) 64-95	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BT4	VMAX400K 800GB FLASH R5(7+1) 96-127	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BT5	VMAX400K 800GB FLASH R5(7+1) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BTUT0	VMAX400K 800GB FLASH R5(7+1) TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BTUT1	VMAX400K 800GBFLASH R5(7+1) TAAUPG 24-31	\$12,340.00	ES-1	14%	\$10,512.40	\$1,568.41	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BTUT2	VMAX400K 800GBFLASH R5(7+1) TAAUPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,497.24	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BUT0	VMAX400K 800GB FLASH R5(7+1) UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BUT1	VMAX400K 800GB FLASH R5(7+1) UPG 24-31	\$12,340.00	ES-1	14%	\$10,512.40	\$1,568.41	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM8007BUT2	VMAX400K 800GB FLASH R5(7+1) UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,497.24	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM800FBT0	VMAX400K 800GB FLASH R6(14+2) 1-47	\$13,095.00	ES-1	14%	\$11,261.70	\$1,221.15	\$1,064.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM800FBT1	VMAX400K 800GB FLASH R6(14+2) 48-63	\$8,885.00	ES-1	14%	\$7,641.10	\$1,510.45	\$1,332.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM800FBT2	VMAX400K 800GB FLASH R6(14+2) 64-95	\$8,415.00	ES-1	14%	\$7,236.90	\$1,430.55	\$1,262.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM800FBT3	VMAX400K 800GB FLASH R6(14+2) 96-127	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM800FBT4	VMAX400K 800GB FLASH R6(14+2) 128+	\$7,950.00	ES-1	14%	\$6,837.00	\$1,351.50	\$1,192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM800FBTUT0	VMAX400K 800GB FLASH R6(14+2)TAA UPG	\$18,325.00	ES-1	14%	\$15,759.50	\$2,329.11	\$1,962.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM800FBTUT1	VMAX400K 800GBFLASH R6(14+2)TAAUPG 24-31	\$12,340.00	ES-1	14%	\$10,512.40	\$1,568.41	\$1,321.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM800FBTUT2	VMAX400K 800GB FLASH R6(14+2)TAA UPG 32+	\$11,780.00	ES-1	14%	\$10,130.80	\$1,497.24	\$1,261.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HS6FM800FBUT0	VMAX400K 800GB FLASH R6(14+2) UPG	\$18,325.00	ES-1	14%	\$15,759.50									

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	HT67240001BTU	VMAX 400K 4000GB 7_2K DRV R1 TAA UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HT67240001BU	VMAX 400K 4000GB 7_2K DRV R1 UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HT67240005BTU	VMAX 400K 4000GB 7_2K DRV R5(3+1)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HT67240005BU	VMAX 400K 4000GB 7_2K DRV R5(3+1)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HT67240006BTU	VMAX 400K 4000GB 7_2K DRV R6(6+2)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HT67240006BU	VMAX 400K 4000GB 7_2K DRV R6(6+2)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HT67240007BTU	VMAX 400K 4000GB 7_2K DRV R5(7+1)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HT67240007BU	VMAX 400K 4000GB 7_2K DRV R5(7+1)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HT6724000FTU	VMAX 400K 4000GB 7_2K DRV R6(1+1+2)TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HT6724000FBU	VMAX 400K 4000GB 7_2K DRV R6(1+1+2)UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HT6724000SBTU	VMAX 400K 4000GB 7_2K DRV SPARE TAAUPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HT6724000SBU	VMAX 400K 4000GB 7_2K DRV SPARE UPG	\$2,790.00	ES-1	14%	\$2,399.40	\$354.61	\$298.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IRS-200K-UJ	IRS - 200K Ujg Tracking	\$2.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PCBL3YAG-T	INTL 3PHASE 32 AMP ABL TO GARO	\$2,000.00	ES-1	14%	\$1,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SCA-SUITE-RTU	Events and Retention Suite for File-CB	\$15,000.00	ES-1	14%	\$12,900.00	\$3,000.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SYM-XLS	SYMM LICENSE SOLUTION MODEL UPGRADES	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WKPROFILE-BAL	VMAX VG WORKPROFILE BALANCED	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WKPROFILE-BE	VMAX VG WORKPROFILE BACK-END	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WKPROFILE-FE	VMAX VG WORKPROFILE FRONT-END	\$0.00	ES-1	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-202	VMAX FX SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-204	VMAX FLASH FX SUITE ENABLER 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-205	VMAX FLASH F SUITE ENABLER 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-206	VMAX FLASH F SUITE ENABLER 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-207	VMAX FLASH FX SUITE ENABLER 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-208	VMAX FLASH FX SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-599	VIPIR SUITE for VMAX 450 FLASH=CC	\$2,360.00	ES-AF	14%	\$2,029.60	\$472.00	\$424.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$424.80
5	450-001-600	VIPIR SUITE for VMAX 850 FLASH=CC	\$2,360.00	ES-AF	14%	\$2,029.60	\$472.00	\$424.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$424.80
5	450-001-601	VIPIR SUITE for VMAX 250 FLASH=CC	\$2,360.00	ES-AF	14%	\$2,029.60	\$472.00	\$424.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$424.80
5	450-001-610	VMAX FLASH ZF SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-611	VMAX FLASH ZFX SUITE ENABLER 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-612	VMAX FLASH ZFX SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-623	VMAX FLASH ZF SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-624	VMAX FLASH ZFX SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-640	VIPIR Suite For VMAX950 Flash=CC	\$2,360.00	ES-AF	14%	\$2,029.60	\$472.00	\$424.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$424.80
5	450-001-641	VMAX Flash zFX Suite Enabler 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-642	VMAX Flash FX Suite Enabler Mixed 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-650	VMAX All Flash FX Suite Base=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-651	VMAX All Flash zFX Suite Base=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-111-363	Powerpath 75 licenses=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-107	RPIEX Local for VMAX 450/850/950 LIC=CC	\$2,700.00	ES-AF	14%	\$2,322.00	\$324.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-112-108	RPIEX Rem for VMAX 450/850/950 LIC=CC	\$2,700.00	ES-AF	14%	\$2,322.00	\$324.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-112-109	RPIEX LOCAL FOR VMAX 250 LIC=CC	\$2,700.00	ES-AF	14%	\$2,322.00	\$324.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-112-110	RPIEX REMOTE FOR VMAX 250 LIC=CC	\$2,700.00	ES-AF	14%	\$2,322.00	\$324.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$378.00
5	456-112-948	VMAX F to FX Conversion Add Cap=CC	\$4,255.00	ES-AF	14%	\$3,659.30	\$510.60	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$595.70
5	456-112-949	VMAX F to zFX Conversion Add Cap=CC	\$4,315.00	ES-AF	14%	\$3,710.90	\$517.80	\$431.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$604.10
5	456-112-977	VMAX F to zFX Existing Capacity =CC	\$5,660.00	ES-AF	14%	\$4,867.60	\$679.20	\$566.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$792.40
5	456-112-978	VMAX zF to zFX Existing Capacity =CC	\$5,740.00	ES-AF	14%	\$4,936.40	\$688.80	\$574.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$803.60
5	458-001-382	VMAX FLASH F SUITE OS 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-384	VMAX F SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-385	VMAX FLASH LOCAL REP PRODUCT 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-386	VMAX FLASH LOCAL REP BASE PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-387	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,100.00	ES-AF	14%	\$2,666.00	\$620.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$558.00
5	458-001-388	VMAX F FLASH REM REP BASE PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-389	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,275.00	ES-AF	14%	\$2,816.50	\$665.00	\$589.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$589.50
5	458-001-390	VMAX FLASH ENCRYPTION PRODUCT 1TB=CC	\$1,475.00	ES-AF	14%	\$1,268.50	\$295.00	\$265.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$265.50
5	458-001-391	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,000.00	ES-AF	14%	\$43,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	458-001-395	VMAX FLASH CL QUD X PRODUCT 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-397	VMAX FLASH FX SUITE OS 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-441	APPSYNC STR PK FOR VMAX F SUITE=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-442	APPSYNC STR PK FOR VMAX FX SUITE=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-445	VMAX FLASH VIPIR CONTROLLER PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-508	VMAX FLASH F SUITE OS 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-509	VMAX FLASH F SUITE BASE=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-510	VMAX FLASH LOCAL REP BASE PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-511	VMAX FLASH REM REP PRODUCT 1TB=CC	\$3,100.00	ES-AF	14%	\$2,666.00	\$620.00	\$558.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$558.00
5	458-001-512	VMAX FLASH REM REP BASE PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-513	VMAX FLASH SRDF METRO PRODUCT 1TB=CC	\$3,275.00	ES-AF	14%	\$2,816.50	\$665.00	\$589.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$589.50
5	458-001-514	VMAX850 FLASH ENCRYPTION PRODUCT=IC	\$288,000.00	ES-AF	14%	\$247,680.00	\$57,600.00	\$51,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,840.00
5	458-001-514	VMAX FLASH UNISPHERE360 PRODUCT=IC	\$50,000.00	ES-AF	14%	\$43,000.00	\$10,000.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,000.00
5	458-001-516	VMAX FLASH FX SUITE OS 1TB=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-517	VMAX FLASH CLOUDARRAY PRODUCT=IC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-518	APPSYNC FOR VMAX F SUITE STR PK=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-519	APPSYNC FOR VMAX FX SUITE STR PK=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-520	VMAX FLASH VIPIR CONTROLLER ENABLER=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-525	APPSYNC FULL FOR VMAX 450/850F STE =CC	\$0.00	ES-AF	14%	\$0.00	\$119.00	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$107.10
5	458-001-526	APPSYNC FULL FOR VMAX 450/850FX STE =CC	\$0.00	ES-AF	14%	\$0.00	\$119.00	\$107.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$107.10
5	458-001-533	VMAX FLASH ESA PRODUCT=CC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00</						

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	EF-1400MODS	VMAX AF FLASH MODS 1400	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODSCONV	VMAX AF FLASH MODS 1400 CONVERSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODSU	VMAX AF FLASH MODS 1400 UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODSUF	VMAX AF FLASH MODS 1400 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODJU	VMAX AF FLASH MOD 1400 UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1400MODUF	VMAX AF FLASH MOD 1400 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1600MODS	VMAX AF FLASH MODS 1600	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1600MODSCONV	VMAX AF FLASH MODS 1600 CONVERSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1600MODSU	VMAX AF FLASH MODS 1600 UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1600MODSUF	VMAX AF FLASH MODS 1600 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-1UF-3PUFD	VMAX AF 3RD PARTY 1-U FILLER KIT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2ENGBEZ-3P	VMAX AF DUAL ENGINE BEZEL KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2ME1-3P	VMAX AF ENG 1 IB CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2ME1-3PUFD	VMAX AF ENG 1 IB CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2ME2DUAL-3P	VMAX AF ENG 2 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2MENGG2CBLUF	VMAX AF 2 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2METERCBL	VMAX AF 2 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2METERCBLU	VMAX AF 2 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-2UF-UD-3P	VMAX AF 2U FILLER PANEL KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MOD	VMAX AF FLASH MOD 350	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODS	VMAX AF FLASH MODS 350	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODSCONV	VMAX AF FLASH MODS 350 CONVERSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODSU	VMAX AF FLASH MODS 350 UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODSUF	VMAX AF FLASH MODS 350 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODU	VMAX AF FLASH MOD 350 UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-350MODUF	VMAX AF FLASH MOD 350 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME2-3P	VMAX AF ENG 2 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME2-3PUFD	VMAX AF ENG 2 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME3-3P	VMAX AF ENG 3 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME3-3PUFD	VMAX AF ENG 3 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME4DUAL-3P	VMAX AF ENG 4 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3ME6DUAL-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3MENG4CBLUF	VMAX AF 3 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3MENG6CBLUF	VMAX AF 3 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3METERCBL	VMAX AF 3 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3METERCBLU	VMAX AF 3 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-3MX1X2-3PU	VMAX AF ENG 4 IB/ETH CABLE KIT NEW/UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME4-3P	VMAX AF ENG 4 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME4-3PUFD	VMAX AF ENG 4 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME5-3P	VMAX AF ENG 5 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME5-3PUFD	VMAX AF ENG 5 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME6DUAL-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5ME8DUAL-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5MENGG8CBLUF	VMAX AF 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5MENG8CBLUF	VMAX AF 5 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5METERCBL	VMAX AF 5 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5METERCBLU	VMAX AF 5 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-5MX3X4-3PU	VMAX AF 5MET IB/ETH CABLE KIT NEW/UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MOD	VMAX AF FLASH MOD 700	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODCONV	VMAX AF FLASH MOD 700 CONVERSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODS	VMAX AF FLASH MODS 700	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODSCONV	VMAX AF FLASH MODS 700 CONVERSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODSU	VMAX AF FLASH MODS 700 UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODSUF	VMAX AF FLASH MODS 700 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODU	VMAX AF FLASH MOD 700 UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-700MODUF	VMAX AF FLASH MOD 700 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME6-3P	VMAX AF ENG 6 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME6-3PUFD	VMAX AF ENG 6 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME7-3P	VMAX AF ENG 7 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME7-3PUFD	VMAX AF ENG 7 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME8-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME8-3PUFD	VMAX AF ENG 8 IB/ETH CABLE KIT FD UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8ME8DUAL-3P	VMAX AF ENG 8 IB/ETH CABLE KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8MENGG8CBLUF	VMAX AF 8 MTR 2ND ENG CONTIBÐ CBL UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8METERCBL	VMAX AF 8 METER CONTIGIBÐ CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8METERCBLU	VMAX AF 8 METER CONTIGIBÐ CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-8MX5X6X7-3PU	VMAX AF 8MET IB/ETH CABLE KIT NEW/UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-ACON3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-BEDIR	VMAX AF DIR F	\$9,750.00	ES-AF	14%	\$8,385.00	\$1,170.00	\$975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,365.00
5	EF-BEDIRU	VMAX AF DIR F UPG	\$9,750.00	ES-AF	14%	\$8,385.00	\$1,170.00	\$975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,365.00
5	EF-BEDIRUFD	VMAX AF DIR F FD UPG	\$9,750.00	ES-AF	14%	\$8,385.00	\$1,170.00	\$975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,365.00
5	EF-BK40000E	VMAX AF FC BACKUP I/O FOR NAS	\$2,100.00	ES-AF	14%	\$1,806.00	\$252.00	\$210.00	\$0.00	\$0.00	\$0.00</					

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	EF-FE80000EUF	VMAX VG 8MM 8G FIBRE FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FE80000EUX	VMAX VG 8MM 8G FIBRE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-FE80000SUF	VMAX AF 8MM 16G FC	\$5,400.00	ES-AF	14%	\$4,644.00	\$648.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	EF-FE80000SUX	VMAX VG 8MM 16G FIBRE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PC3YAFLA	32A 3PHASE WYE CRD SET IEC309-AMER	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PCBL3DHH	VMAX VG PWR CBL HBL-HBL 3D	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PCBL3DHR	VMAX VG PWR CBL HBL-RSTOL 3D	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PCBL3VAG	INTL 3PHASE 32 AMP IEC309 TO GARO	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PCBL3YL23P	24A 3PH WYE L22-30P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PDU1P	VMAX AF SINGLE PHASE PDU 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PDDELTA	VMAX AF 3 PHASE DELTA PDU 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PDUMYE	VMAX AF 3 PHASE WYE PDU 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PW40UASTL	30A 1PHASE AUSIP67 CLIPSAI 56PA332	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PW40UIEC3	VMAX VC30A 1PHASE INTERNATNLIEC309-332P6	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PW40UIRUC3	30A 1PH RUSSELLSTOLL 3750DP	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-PW40IUS	VMAX VG 30A 1PHASE NAMER JAPAN I6-30P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SKINS	VMAX AF SIDE PANELS	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SKINSU	VMAX AF SIDE PANELS UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS13RDPT	VMAX AF 1ENG SYSTEM BAY SHIPPING RACK	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-1P	VMAX 450 SYS BAY1 1P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3D	VMAX 450 SYS BAY1 3D	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3P-1P	VMAX 450 SYS BAY1 1P 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3P-3D	VMAX 450 SYS BAY1 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3P-3Y	VMAX 450 SYS BAY1 3Y 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3PE-1P	VMAX 450 DELL SYS BAY1 1P 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3PE-3D	VMAX 450 DELL SYS BAY1 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3PE-3Y	VMAX 450 DELL SYS BAY1 3Y 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1A-3Y	VMAX 450 SYS BAY1 3Y	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-1P	VMAX 850 SYS BAY1 1P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3D	VMAX 850 SYS BAY1 3D	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3P-1P	VMAX 850 SYS BAY1 1P 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3P-3D	VMAX 850 SYS BAY1 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3P-3Y	VMAX 850 SYS BAY1 3Y 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3PE-1P	VMAX 850 DELL SYS BAY1 1P 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3PE-3D	VMAX 850 DELL SYS BAY1 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3PE-3Y	VMAX 850 DELL SYS BAY1 3Y 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS1R-3Y	VMAX 850 SYS BAY1 3Y	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYS23RDPT	VMAX AF 2ENC SYSTEM BAY SHIPPING RACK	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1P	VMAX AF ADD SYS BAY 1P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1P-3P	VMAX AF ADD SYS BAY 1P 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1P-3PE	VMAX AF ADD DELL SYS BAY 1P 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1PU	VMAX AF ADD SYS BAY 1P UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1PU3P	VMAX AF ADD SYS BAY 1P UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD1PU3PE	VMAX AF ADD DELL SYS BAY 1P UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3D	VMAX AF ADD SYS BAY 3D	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3D-3P	VMAX AF ADD SYS BAY 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3D-3PE	VMAX AF ADD DELL SYS BAY 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3DU	VMAX AF ADD SYS BAY 3D UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3DU3P	VMAX AF ADD SYS BAY 3D UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3DU3PE	VMAX AF ADD DELL SYS BAY 3D UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3Y	VMAX AF ADD SYS BAY 3Y	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3Y-3P	VMAX AF ADD SYS BAY 3Y 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3Y-3PE	VMAX AF ADD DELL SYS BAY 3Y 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3YU	VMAX AF ADD SYS BAY 3Y UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3YU3P	VMAX AF ADD SYS BAY 3Y UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EF-SYSADD3YU3PE	VMAX AF ADD DELL SYS BAY 3Y UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFX-BEXF	VMAX AF DIR FX	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFX-BEDIRU	VMAX AF DIR FX UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFX-BEDIRUFD	VMAX AF DIR FX FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EL6F33840SBT0	VMAX3 3840GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	E-PCBL3YAC-INTL-US	INTL_DOM 3PHse Wye VMAX3-AFA Pwr Ext Cbl	\$2,000.00	ES-AF	14%	\$1,720.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024-2048UFD	VMAX 850 MEMCONV 2X512 to 2X1024 GB	\$1,080,000.00	ES-AF	14%	\$928,800.00	\$129,600.00	\$108,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,200.00
5	ERF-1024ADD	VMAX 850 ADD 1024GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024ADD-3P	VMAX 850 ADD 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024ADDU	VMAX 850 ADD 1024GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024ADDU3P	VMAX 850 ADD 1024GB UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024ADDUFD	VMAX 850 ADD 1024GB UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF1024ADUFD3P	VMAX 850 ADD 1024GB FD UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024BASE	VMAX 850 BASE 1024GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-1024BASE-3P	VMAX 850 BASE 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADD	VMAX 850 ADD 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADD-3P	VMAX 850 ADD 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADDU	VMAX 850 ADD 2048GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADDU3P	VMAX 850 ADD 2048GB UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-2048ADDUFD	VMAX 850 ADD 2048GB UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.0							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ERF-512ADDU3P	VMAX 850 ADD 512GB UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512ADDUFD	VMAX 850 ADD 512GB UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF512ADDUFD3P	VMAX 850 ADD 512GB FD UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512BASE	VMAX 850 BASE 512GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-512BASE-3P	VMAX 850 BASE 512GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-DATAMOVER	VMAX 850 DATA MOVER FOR NAS	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-DATAMOVERU	VMAX 850 DATA MOVER FOR NAS UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERF-NAS-SN	Embedded NAS Base OE for VMAX 850	\$150,000.00	ES-AF	14%	\$129,000.00	\$30,000.00	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	ERFX-NAS-SNU	Embedded NAS Base OE for VMAX 850 UPG	\$150,000.00	ES-AF	14%	\$129,000.00	\$30,000.00	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	ERFX-NAS-SN	Embedded NAS Base OE for VMAX 850 FX	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERFX-NAS-SNU	Embedded NAS Base OE for VMAX 850 FXUPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-1024-2048UFD	VMAX 950 MEMCONV 2X512 to 2X1024 GB	\$878,760.00	ES-AF	14%	\$755,733.60	\$105,451.20	\$87,876.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$123,026.40
5	ERT-1024ADD	VMAX 950 ADD 1024GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-1024ADD-3P	VMAX 950 ADD 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-1024ADDU3P	VMAX 950 ADD 1024GB UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-1024ADDUFD	VMAX 950 ADD 1024GB UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-1024ADUFD-3P	VMAX 950 ADD 1024GB FD UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-1024BASE	VMAX 950 BASE 1024GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-1024BASE-3P	VMAX 950 BASE 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048ADD	VMAX 950 ADD 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048ADD-3P	VMAX 950 ADD 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048ADDU3P	VMAX 950 ADD 2048GB UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048ADDUFD	VMAX 950 ADD 2048GB UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048ADUFD-3P	VMAX 950 ADD 2048GB FD UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048BASE	VMAX 950 BASE 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-2048BASE-3P	VMAX 950 BASE 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-DATAMOVER	VMAX 950 DATA MOVER FOR NAS	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-DATAMOVERU	VMAX 950 DATA MOVER FOR NAS UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERT-NAS-SN	Embedded NAS Base OE for VMAX 950	\$150,000.00	ES-AF	14%	\$129,000.00	\$30,000.00	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	ERT-NAS-SNU	Embedded NAS Base OE for VMAX 950 UPG	\$150,000.00	ES-AF	14%	\$129,000.00	\$30,000.00	\$27,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,000.00
5	ERTX-NAS-SN	Embedded NAS Base OE for VMAX 950 FX	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ERTX-NAS-SNU	Embedded NAS Base OE for VMAX 950 FX UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024-2048UFD	VMAX 250F MEMCONV 2X512 to 2X1024 GB	\$409,600.00	ES-AF	14%	\$352,256.00	\$49,152.00	\$40,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57,344.00
5	ES-1024ADD	VMAX 250F ADD 1024GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADD-3P	VMAX 250F ADD 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADD-3PE	VMAX 250F DELL ADD 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDE	VMAX 250F DELL ADD 1024GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDU	VMAX 250F ADD 1024GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDU-3P	VMAX 250F ADD 1024GB 3RD PARTY UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDU-3PE	VMAX 250F DELL ADD 1024GB 3RD PARTY UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDUE	VMAX 250F DELL ADD 1024GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDUFD	VMAX 250F ADD 1024GB UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDUFD-3P	VMAX 250F ADD 1024GB 3RD PARTY UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDUFD-3PE	VMAX 250F DELL ADD 1024GB 3RD PART UPG FD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024ADDUFDUE	VMAX 250F DELL ADD 1024GB UPG FD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024BASE	VMAX 250F BASE 1024GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024BASE-3P	VMAX 250F BASE 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024BASE-3PE	VMAX 250F DELL BASE 1024GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024BASEEE	VMAX 250F DELL BASE 1024GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1024-RET	VMAX 250F 1024GB MEMORY RETURN	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1600MOD	VMAX 250F FLASH MOD 1600	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1600MODCONV	VMAX 250F FLASH MOD 1600 CONVERSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1600MODU	VMAX 250F FLASH MOD 1600 UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-1600MODUF	VMAX 250F FLASH MOD 1600 CONV	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADD	VMAX 250F ADD 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADD-3P	VMAX 250F ADD 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADD-3PE	VMAX 250F DELL ADD 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDE	VMAX 250F DELL ADD 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDU	VMAX 250F ADD 2048GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDU-3P	VMAX 250F ADD 2048GB 3RD PARTY UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDU-3PE	VMAX 250F DELL ADD 2048GB 3RD PARTY UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDUE	VMAX 250F DELL ADD 2048GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDUFD	VMAX 250F ADD 2048GB UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDUFD-3P	VMAX 250F ADD 2048GB 3RD PARTY UPG FIELD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDUFD-3PE	VMAX 250F DELL ADD 2048GB 3RD PART UPG FD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048ADDUFDUE	VMAX 250F DELL ADD 2048GB UPG FD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048BASE	VMAX 250F BASE 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048BASE-3P	VMAX 250F BASE 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048BASE-3PE	VMAX 250F DELL BASE 2048GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-2048BASEEE	VMAX 250F DELL BASE 2048GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADD	VMAX 250F ADD 256GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADD-3P	VMAX 250F ADD 256GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADD-3PE	VMAX 250F DELL ADD 256GB 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADDE	VMAX 250F DELL ADD 256GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-256ADDU	VMAX 250F ADD 256GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00</								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	ES-FE00400T	VMAX 250 4MM 10 GIGE	\$3,650.00	ES-AF	14%	\$3,139.00	\$438.00	\$365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$511.00
5	ES-FE00400TUF	VMAX 250F 4MM 10 GIGE OPTICAL CONV	\$19,110.00	ES-AF	14%	\$16,434.60	\$2,293.20	\$1,911.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,875.40
5	ES-FE00400TU	VMAX 250 4MM 10 GIGE UPG	\$4,745.00	ES-AF	14%	\$4,080.70	\$569.40	\$474.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$664.30
5	ES-FE00400TUF	VMAX 250F 4MM 10 GIGE CONV	\$16,600.00	ES-AF	14%	\$14,276.00	\$1,992.00	\$1,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,324.00
5	ES-FE00800T	VMAX 250F 8MM 10GIGE	\$5,475.00	ES-AF	14%	\$4,708.20	\$857.00	\$547.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765.50
5	ES-FE00800TU	VMAX 250F 8MM 10GIGE UPG	\$7,120.00	ES-AF	14%	\$6,123.20	\$854.40	\$712.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$996.80
5	ES-FE00800TUF	VMAX 250F 8MM 10GIGE CONV	\$24,920.00	ES-AF	14%	\$21,431.20	\$2,990.40	\$2,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,488.80
5	ES-FE00800TUFX	VMAX VG2 8MM 10 GIGE FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-FE00800TUX	VMAX VG2 8MM 10 GIGE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-FE08000E	VMAX 250F 8SM 8G FIBRE	\$4,140.00	ES-AF	14%	\$3,560.40	\$496.80	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$579.60
5	ES-FE08000EUF	VMAX 250F 8SM 8G FIBRE UPG	\$5,385.00	ES-AF	14%	\$4,631.10	\$646.20	\$538.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$753.90
5	ES-FE08000EUF	VMAX 250F 8SM 8G FIBRE CONV	\$18,250.00	ES-AF	14%	\$15,695.00	\$2,190.00	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,555.00
5	ES-FE08000S	VMAX 250F 8SM 16G FC	\$10,805.00	ES-AF	14%	\$9,292.30	\$1,296.60	\$1,080.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,512.70
5	ES-FE08000SU	VMAX 250F 8SM 16G FC UPG	\$14,045.00	ES-AF	14%	\$12,078.70	\$1,685.40	\$1,404.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,966.30
5	ES-FE08000SUF	VMAX 250F 8SM 16G FC CONV	\$32,410.00	ES-AF	14%	\$27,872.60	\$3,889.80	\$3,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,537.40
5	ES-FE44000E	VMAX 250F 4MM8SM 8G FIBRE	\$3,315.00	ES-AF	14%	\$2,850.90	\$397.60	\$331.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$464.10
5	ES-FE44000EUF	VMAX 250F 4MM8SM 8G FIBRE UPG	\$4,310.00	ES-AF	14%	\$3,706.60	\$517.20	\$431.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$603.40
5	ES-FE44000EUF	VMAX 250F 4MM8SM 8G FIBRE CONV	\$13,270.00	ES-AF	14%	\$11,412.20	\$1,592.40	\$1,327.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,857.80
5	ES-FE22000E	VMAX 250F 6MM2SM 8G FIBRE	\$2,395.00	ES-AF	14%	\$2,059.70	\$287.40	\$239.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$335.30
5	ES-FE22000EUF	VMAX 250F 6MM2SM 8G FIBRE UPG	\$3.00	ES-AF	14%	\$2,678.90	\$373.80	\$311.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$436.10
5	ES-FE22000U	VMAX 250F 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-AF	14%	\$8,028.10	\$1,120.20	\$933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,306.90
5	ES-FE80000E	VMAX 250F 8MM 8G FIBRE	\$2,070.00	ES-AF	14%	\$1,780.20	\$248.40	\$207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$289.80
5	ES-FE80000EUF	VMAX 250F 8MM 8G FIBRE UPG	\$2,690.00	ES-AF	14%	\$2,313.20	\$322.80	\$269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.60
5	ES-FE80000EUF	VMAX 250F 8MM 8G FIBRE CONV	\$8,285.00	ES-AF	14%	\$7,125.10	\$994.20	\$828.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,159.90
5	ES-FE80000EUF	VMAX VG2 8MM 8G FIBRE FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-FE80000EUF	VMAX VG2 8MM 8G FIBRE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-FE80000S	VMAX 250F 8MM 16G FC	\$5,400.00	ES-AF	14%	\$4,644.00	\$648.00	\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$756.00
5	ES-FE80000SU	VMAX 250F 8MM 16G FC UPG	\$14,045.00	ES-AF	14%	\$12,078.70	\$1,685.40	\$1,404.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,966.30
5	ES-FE80000SUF	VMAX 250F 8MM 16G FC CONV	\$21,645.00	ES-AF	14%	\$18,614.70	\$2,597.40	\$2,164.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,030.30
5	ES-FE80000SUF	VMAX VG2 8MM 16G FIBRE FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-FE80000SUX	VMAX VG2 8MM 16G FIBRE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESF-NAS-SN	Embedded NAS Base OE for VMAX 250F	\$85,000.00	ES-AF	14%	\$73,100.00	\$17,000.00	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,300.00
5	ESF-NAS-SNU	Embedded NAS Base OE for VMAX 250F UPG	\$85,000.00	ES-AF	14%	\$73,100.00	\$17,000.00	\$15,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,300.00
5	ES-IB	VMAX 250F FABRIC	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-IBU	VMAX 250F FABRIC UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-IBUFD	VMAX 250F FABRIC CONV	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-MODEM	VMAX 250 ZBA MODEM LEAD FREE	\$1,105.00	ES-AF	14%	\$950.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PC3YAFLA	32A 3PHASE WYE CRD SET IEC309-AMER	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PCBL3DHH	PWR CBL HBL-HBL 3D	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PCBL3DHR	PWR CBL HBL-RSTL 3D	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PCBL3YAG	INTL 3PHASE 32 AMP IEC309 TO GARO	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PCBL3YL23P	24A 3PH WYE L22-30P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PSNT-1P	VMAX 250F SYS BAY1 1P PSNT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PSNT-3D	VMAX 250F SYS BAY1 3D PSNT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PSNT-3P-1P	VMAX 250F SYS BAY1 1P 3RD PARTY PSNT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PSNT-3P-3D	VMAX 250F SYS BAY1 3D 3RD PARTY PSNT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PSNT-3P-3Y	VMAX 250F SYS BAY1 3Y 3RD PARTY PSNT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PSNT-3Y	VMAX 250F SYS BAY1 3Y PSNT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PW40UQSTL	30A 1PHASE AUSIP57 CLIPSAL 56PA332	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PW40UIEC3	VMAX VC30A 1PHASE INTERNATNLIEC309-332P6	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PW40URJUS	30A 1PH RUSSELLSTC 3750DP	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-PW40U-JS	VMAX VG 30A 1PHASE NAMER JAPAN I6-30P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SECURE	SECURE KIT SINGLE BAY	\$2,570.00	ES-AF	14%	\$2,210.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SECUREJK	SECURE JOINING KIT	\$1,685.00	ES-AF	14%	\$1,448.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SKIMS	VMAX 250F SIDE PANELS	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SKINSU	VMAX 250F SIDE PANELS UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SYS1-1P	VMAX 250F SYS BAY1 1P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SYS1-3D	VMAX 250F SYS BAY1 3D	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-SYS1-3Y	VMAX 250F SYS BAY1 3Y	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-TELCO	VMAX 250 ZBA INTL TELCO KIT	\$70.00	ES-AF	14%	\$60.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-TOP-KIT	TOP ROUTING KIT	\$500.00	ES-AF	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES-VBF-1024	VMAX 250F VBRCK BASE 1024GB	\$384,115.00	ES-AF	14%	\$330,338.90	\$46,093.80	\$38,411.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,776.10
5	ES-VBF-1024-ADD	VMAX 250F VBRCK ADD 1024GB	\$384,115.00	ES-AF	14%	\$330,338.90	\$46,093.80	\$38,411.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$53,776.10
5	ES-VBF-1024-ADDU	VMAX 250F VBRCK ADD 1024GB UPG	\$460,940.00	ES-AF	14%	\$396,408.40	\$55,312.80	\$46,094.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64,531.60
5	ES-VBF-1024-ADDUFD	VMAX 250F VBRCK ADD 1024GB UFD	\$460,940.00	ES-AF	14%	\$396,408.40	\$55,312.80	\$46,094.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64,531.60
5	ES-VBF-2048	VMAX 250F VBRCK BASE 2048GB	\$611,580.00	ES-AF	14%	\$525,958.80	\$73,389.60	\$61,158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85,621.20
5	ES-VBF-2048-ADD	VMAX 250F VBRCK ADD 2048GB	\$611,580.00	ES-AF	14%	\$525,958.80	\$73,389.60	\$61,158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85,621.20
5	ES-VBF-2048-ADDU	VMAX 250F VBRCK ADD 2048GB UPG	\$713,895.00	ES-AF	14%	\$631,149.70	\$98,067.40	\$73,389.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102,745.30
5	ES-VBF-2048-ADDUFD	VMAX 250F VBRCK ADD 2048GB UFD	\$713,895.00	ES-AF	14%	\$631,149.70	\$98,067.40	\$73,389.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102,745.30
5	ES-VBF-512	VMAX 250F VBRCK BASE 512GB	\$356,250.00	ES-AF	14%	\$306,375.00	\$42,750.00	\$35,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,875.00
5	ES-VBF-512-ADD	VMAX 250F VBRCK ADD 512GB	\$356,250.00	ES-AF	14%	\$306,375.00	\$42,750.00	\$35,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,875.00
5	ES-VBF-512-ADDU	VMAX 250F VBRCK ADD 512GB UPG	\$427,500.00	ES-AF	14%	\$367,650.00	\$51,300.00	\$42,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59,850.00
5	ES-VBF-512-ADDUFD	VMAX 250F VBRCK ADD 512GB UFD	\$427,500.00	ES-AF	14%	\$367,650.00	\$51,300.00	\$42,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59,850.00
5	ES-VBX-1024	VMAX 250FX VBRCK BASE 1024GB	\$430,920.00	ES-AF	14%	\$370,591.20	\$51,710.40	\$43,092.00	\$0.00	\$0.00	\$0.00	\$0		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	ES-VBX-512-ADD	VMAX 250FX VBRCK ADD 512GB	\$403,055.00	ES-AF	14%	\$346,627.30	\$48,366.60	\$40,305.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$56,427.70
5	ES-VBX-512-ADDU	VMAX 250FX VBRCK ADD 512GB UPG	\$483,665.00	ES-AF	14%	\$415,951.90	\$58,039.80	\$48,366.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,713.10
5	ES-VBX-512-ADDUFD	VMAX 250FX VBRCK ADD 512GB UFD	\$483,665.00	ES-AF	14%	\$415,951.90	\$58,039.80	\$48,366.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$67,713.10
5	ESX-BEDIR	VMAX 250 DIR FX	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESX-BEDIRU	VMAX 250 DIR FX UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESX-BEDIRUFD	VMAX 250 DIR FX FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESX-NAS-SN	Embedded NAS Base OE for VMAX 250X	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESX-NAS-SNU	Embedded NAS Base OE for VMAX 250X UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-13UF-UFD-3P	VMAX 950 1U3U FILLER PANEL KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-1800MOD	VMAX 950 FLASH MOD 1800	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-1800MODU	VMAX 950 FLASH MOD 1800 UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-1800MODUF	VMAX 950 FLASH MOD 1800 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-1UF-3PUFD	VMAX 950 3RD PARTY 1-1U FILLER KIT	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-2ENGBEZ-3P	VMAX 950 DUAL ENGINE BEZEL KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-2ME2DUAL-3P	VMAX 950 ENG 2 IB/ETH 2M CBL KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-2MENG2CBLUF	VMAX 950 2 MTR 2ND ENG CONTIBÐ CBL UP	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-2METERCBL	VMAX 950 2 METER CONTIGIB ETH CABLE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-2METERCBLU	VMAX 950 2 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-2UF-UFD-3P	VMAX 950 2U FILLER PANEL KIT 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3ME3-3P	VMAX 950 ENG 3 IB/ETH 3M CBL KIT 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3ME3-3PUFD	VMAX 950 ENG 3 IB/ETH 3M CBL KIT UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3ME4DUAL-3P	VMAX 950 ENG 4 IB/ETH 3M CBL KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3ME5-3P	VMAX 950 ENG 5 IB/ETH 3M CBL KIT 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3ME5-3PUFD	VMAX 950 ENG 5 IB/ETH 3M CBL KIT UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3ME6DUAL-3P	VMAX 950 ENG 6 IB/ETH 3M CBL KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3MENG4CBLUF	VMAX 950 3 MTR 2ND ENG CONTIBÐ CBL UP	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3MENG6CBLUF	VMAX 950 3 MTR 2ND ENG CONTIBÐ CBL UP	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3METERCBL	VMAX 950 3 METER CONTIGIB ETH CABLE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3METERCBLU	VMAX 950 3 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3MX2-X6-3PU	VMAX 950 3M IB/ETH CABLE KIT NEW/UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3ME7-3P	VMAX 950 ENG 7 IB/ETH 5M CBL KIT 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3ME7-3PUFD	VMAX 950 ENG 7 IB/ETH 5M CBL KIT UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3ME8DUAL-3P	VMAX 950 ENG 8 IB/ETH 5M CBL KIT 2ENG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3MENG8CBLUF	VMAX 950 5 MTR 2ND ENG CONTIBÐ CBL UP	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3METERCBL	VMAX 950 5 METER CONTIGIB ETH CABLE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3METERCBLU	VMAX 950 5 METER CONTIGIB ETH CABLE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-3MX7X8-3PU	VMAX 950 5M IB/ETH CABLE KIT NEW/UPG 3P	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-CONV3P-50	ADPTR AC 3PH 50A W3-4IN CONDUIT ADPTR	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-BEDIR	VMAX 950 DIR F	\$9,750.00	ES-AF	14%	\$8,385.00	\$1,170.00	\$975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,365.00
5	ET-BEDIRU	VMAX 950 DIR F UPG	\$9,750.00	ES-AF	14%	\$8,385.00	\$1,170.00	\$975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,365.00
5	ET-BEDIRUFD	VMAX 950 DIR F FD UPG	\$9,750.00	ES-AF	14%	\$8,385.00	\$1,170.00	\$975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,365.00
5	ET-BK40000E	VMAX 950 FC BACKUP I/O FOR NAS	\$2,100.00	ES-AF	14%	\$1,806.00	\$252.00	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$294.00
5	ET-BK40000EU	VMAX 950 FC BACKUP I/O FOR NAS UPG	\$5,460.00	ES-AF	14%	\$4,695.60	\$655.20	\$546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$764.40
5	ET-BK40000EUF	VMAX 950 FC BACKUP I/O FOR NAS CONV	\$19,110.00	ES-AF	14%	\$16,434.60	\$2,293.20	\$1,911.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,675.40
5	ET-CAPF	VMAX 950F CAPACITY	\$13,090.00	ES-AF	14%	\$11,257.40	\$1,570.80	\$1,309.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,832.60
5	ET-CAPFU	VMAX 950F CAPACITY UPG	\$15,710.00	ES-AF	14%	\$13,510.60	\$1,885.20	\$1,571.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,199.40
5	ET-CAPX	VMAX 950X CAPACITY	\$18,390.00	ES-AF	14%	\$15,815.40	\$2,206.80	\$1,839.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,574.60
5	ET-CAPXU	VMAX 950X CAPACITY UPG	\$22,070.00	ES-AF	14%	\$18,980.20	\$2,648.40	\$2,207.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,089.80
5	ET-CNWINF-1PU	VMAX 950 SINGLE PHASE PDU CONVERSION	\$700.00	ES-AF	14%	\$602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-CNWINF-3DU	VMAX 950 3 PHASE DELTA PDU CONVERSION	\$995.00	ES-AF	14%	\$855.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-CNWINF-3YU	VMAX 950 3 PHASE WYE PDU CONVERSION	\$1,085.00	ES-AF	14%	\$933.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-COMPRESS	VMAX 950 HDW COMPRESSION	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-COMPRESSF	VMAX 950 HDW COMPRESSION FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-COMPRESSU	VMAX 950 HDW COMPRESSION UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DE120	VMAX 950 120 SLT DR ENCL	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DE120-3P	VMAX 950 120 SLT DR ENCL 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DE120U	VMAX 950 120 SLT DR ENCL UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DE120U-3P	VMAX 950 120 SLT DR ENCL UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DE120UFD	VMAX 950 120 SLT DR ENCL UFD	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DE120UFD-3P	VMAX 950 120 SLT DR ENCL UFD 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DIR3MCBL	VMAX 950 DIRECT CONNECT 3 METER	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DIR3MCBLU	VMAX 950 DIRECT CONNECT 3 METER UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DIR3MCBLUF1	VMAX 950 DC 3 METER DAE1 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DIR3MCBLUF2	VMAX 950 DC 3 METER DAE2 FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DIR3MCBLUF3	VMAX 950 STD 1 ENG DAE3 (DIRECT A) UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DIR3MCBLUF4	VMAX 950 STD 1 ENG DAE 4 (DIRECT B) UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE2	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE2U	VMAX 950 SYS BAY 2 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE3	VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE3U	VMAX 950 SYS BAY 3 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE4	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE4U	VMAX 950 SYS BAY 4 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE5	VMAX 950 SYS BAY 5 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE5U	VMAX 950 SYS BAY 5 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE6	VMAX 950 SYS BAY 6 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE6U	VMAX 950 SYS BAY 6 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE7	VMAX 950 SYS BAY 7 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-DSOPTICE7U	VMAX 950 SYS BAY 7 DSP CBLOPTICS KIT UPG	\$15,285.00	ES-AF	14%	\$13,145.10	\$0.00	\$0.00						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ET-SYSADD1P-3PE	VMAX 950 ADD SYS BAY 1P 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD1PU	VMAX 950 ADD SYS BAY 1P UPG	\$0.00	ES-AF	14%	\$1,463.90	\$1,257.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD1PU3P	VMAX 950 ADD SYS BAY 1P UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD1PU3PE	VMAX 950 ADD SYS BAY 1P UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3D	VMAX 950 ADD SYS BAY 3D	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3D-3P	VMAX 950 ADD SYS BAY 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3D-3PE	VMAX 950 ADD SYS BAY 3D 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3DU	VMAX 950 ADD SYS BAY 3D UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3DU3P	VMAX 950 ADD SYS BAY 3D UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3DU3PE	VMAX 950 ADD SYS BAY 3D UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3Y	VMAX 950 ADD SYS BAY 3Y	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3Y-3P	VMAX 950 ADD SYS BAY 3Y 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3Y-3PE	VMAX 950 ADD SYS BAY 3Y 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3YU	VMAX 950 ADD SYS BAY 3Y UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3YU3P	VMAX 950 ADD SYS BAY 3Y UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-SYSADD3YU3PE	VMAX 950 ADD SYS BAY 3Y UPG 3RD PARTY	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-VBF-1024	VMAX 950 VBRICK BASE 1024GB	\$1,159,120.00	ES-AF	14%	\$996,843.20	\$139,094.40	\$139,094.40	\$115,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,276.80
5	ET-VBF-1024-ADD	VMAX 950 VBRICK ADD 1024GB	\$1,159,120.00	ES-AF	14%	\$996,843.20	\$139,094.40	\$139,094.40	\$115,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$162,276.80
5	ET-VBF-1024-ADDU	VMAX 950 VBRICK ADD 1024GB UPG	\$1,390,945.00	ES-AF	14%	\$1,196,212.70	\$166,913.40	\$166,913.40	\$139,094.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$194,732.30
5	ET-VBF-1024-ADDUFD	VMAX 950 VBRICK ADD 1024GB UFD	\$1,390,945.00	ES-AF	14%	\$1,196,212.70	\$166,913.40	\$166,913.40	\$139,094.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$194,732.30
5	ET-VBF-2048	VMAX 950 VBRICK BASE 2048GB	\$1,702,280.00	ES-AF	14%	\$1,463,960.80	\$204,273.60	\$204,273.60	\$170,228.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,319.20
5	ET-VBF-2048-ADD	VMAX 950 VBRICK ADD 2048GB	\$1,702,280.00	ES-AF	14%	\$1,463,960.80	\$204,273.60	\$204,273.60	\$170,228.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$238,319.20
5	ET-VBF-2048-ADDU	VMAX 950 VBRICK ADD 2048GB UPG	\$2,042,735.00	ES-AF	14%	\$1,756,752.10	\$245,128.20	\$245,128.20	\$204,273.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$285,982.90
5	ET-VBF-2048-ADDUFD	VMAX 950 VBRICK ADD 2048GB UFD	\$2,042,735.00	ES-AF	14%	\$1,756,752.10	\$245,128.20	\$245,128.20	\$204,273.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$285,982.90
5	ET-VBX-1024	VMAX 950 VBRICK BASE 1024GB	\$1,384,635.00	ES-AF	14%	\$1,190,786.10	\$166,156.20	\$166,156.20	\$138,463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,848.90
5	ET-VBX-1024-ADD	VMAX 950 VBRICK ADD 1024GB	\$1,384,635.00	ES-AF	14%	\$1,190,786.10	\$166,156.20	\$166,156.20	\$138,463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193,848.90
5	ET-VBX-1024-ADDU	VMAX 950 VBRICK ADD 1024GB UPG	\$1,661,560.00	ES-AF	14%	\$1,428,941.60	\$199,387.20	\$199,387.20	\$166,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232,618.40
5	ET-VBX-1024-ADDUFD	VMAX 950 VBRICK ADD 1024GB UFD	\$1,661,560.00	ES-AF	14%	\$1,428,941.60	\$199,387.20	\$199,387.20	\$166,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$232,618.40
5	ET-VBX-2048	VMAX 950 VBRICK BASE 2048GB	\$1,927,795.00	ES-AF	14%	\$1,657,903.70	\$231,335.40	\$231,335.40	\$192,779.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$269,891.30
5	ET-VBX-2048-ADD	VMAX 950 VBRICK ADD 2048GB	\$1,927,795.00	ES-AF	14%	\$1,657,903.70	\$231,335.40	\$231,335.40	\$192,779.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$269,891.30
5	ET-VBX-2048-ADDU	VMAX 950 VBRICK ADD 2048GB UPG	\$2,313,355.00	ES-AF	14%	\$1,989,485.30	\$277,602.60	\$277,602.60	\$231,335.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$323,869.70
5	ET-VBX-2048-ADDUFD	VMAX 950 VBRICK ADD 2048GB UFD	\$2,313,355.00	ES-AF	14%	\$1,989,485.30	\$277,602.60	\$277,602.60	\$231,335.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$323,869.70
5	ETX-BEDIR	VMAX 950 DIR FX	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ETX-BEDIRU	VMAX 950 DIR FX UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ETX-BEDIRUFD	VMAX 950 DIR FX UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ET-ZBF-1024	VMAX 950 MF VBRICK BASE 1024GB	\$796,035.00	ES-AF	14%	\$684,590.10	\$95,524.20	\$95,524.20	\$79,603.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111,444.90
5	ET-ZBF-1024-ADD	VMAX 950 MF VBRICK ADD 1024GB	\$796,035.00	ES-AF	14%	\$684,590.10	\$95,524.20	\$95,524.20	\$79,603.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$111,444.90
5	ET-ZBF-1024-ADDU	VMAX 950 MF VBRICK ADD 1024GB UPG	\$955,240.00	ES-AF	14%	\$821,506.40	\$114,628.80	\$114,628.80	\$95,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133,733.60
5	ET-ZBF-1024-ADDUFD	VMAX 950 MF VBRICK ADD 1024GB UFD	\$955,240.00	ES-AF	14%	\$821,506.40	\$114,628.80	\$114,628.80	\$95,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$133,733.60
5	ET-ZBF-2048	VMAX 950 MF VBRICK BASE 2048GB	\$1,375,500.00	ES-AF	14%	\$1,182,930.00	\$165,060.00	\$165,060.00	\$137,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$192,570.00
5	ET-ZBF-2048-ADD	VMAX 950 MF VBRICK ADD 2048GB	\$1,375,500.00	ES-AF	14%	\$1,182,930.00	\$165,060.00	\$165,060.00	\$137,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$192,570.00
5	ET-ZBF-2048-ADDU	VMAX 950 MF VBRICK ADD 2048GB UPG	\$1,650,600.00	ES-AF	14%	\$1,419,516.00	\$198,072.00	\$198,072.00	\$165,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$231,084.00
5	ET-ZBF-2048-ADDUFD	VMAX 950 MF VBRICK ADD 2048GB UFD	\$1,650,600.00	ES-AF	14%	\$1,419,516.00	\$198,072.00	\$198,072.00	\$165,060.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$231,084.00
5	ET-ZBX-1024	VMAX 950 MF VBRICK BASE 1024GB	\$852,140.00	ES-AF	14%	\$732,840.40	\$102,256.80	\$102,256.80	\$85,214.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119,299.60
5	ET-ZBX-1024-ADD	VMAX 950 MF VBRICK ADD 1024GB	\$852,140.00	ES-AF	14%	\$732,840.40	\$102,256.80	\$102,256.80	\$85,214.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$119,299.60
5	ET-ZBX-1024-ADDU	VMAX 950 MF VBRICK ADD 1024GB UPG	\$1,022,570.00	ES-AF	14%	\$879,410.20	\$122,708.40	\$122,708.40	\$102,257.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,159.80
5	ET-ZBX-1024-ADDUFD	VMAX 950 MF VBRICK ADD 1024GB UFD	\$1,022,570.00	ES-AF	14%	\$879,410.20	\$122,708.40	\$122,708.40	\$102,257.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$143,159.80
5	ET-ZBX-2048	VMAX 950 MF VBRICK BASE 2048GB	\$1,431,595.00	ES-AF	14%	\$1,231,171.70	\$171,791.40	\$171,791.40	\$143,159.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,423.30
5	ET-ZBX-2048-ADD	VMAX 950 MF VBRICK ADD 2048GB	\$1,431,595.00	ES-AF	14%	\$1,231,171.70	\$171,791.40	\$171,791.40	\$143,159.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,423.30
5	ET-ZBX-2048-ADDU	VMAX 950 MF VBRICK ADD 2048GB UPG	\$1,717,915.00	ES-AF	14%	\$1,477,406.90	\$206,149.80	\$206,149.80	\$171,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$240,508.10
5	ET-ZBX-2048-ADDUFD	VMAX 950 MF VBRICK ADD 2048GB UFD	\$1,717,915.00	ES-AF	14%	\$1,477,406.90	\$206,149.80	\$206,149.80	\$171,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$240,508.10
5	ET-ZCAPF	VMAX 950F MF CAPACITY	\$12,810.00	ES-AF	14%	\$11,016.60	\$1,537.20	\$1,537.20	\$1,281.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,793.40
5	ET-ZCAPFU	VMAX 950F MF CAPACITY UPG	\$15,370.00	ES-AF	14%	\$13,218.20	\$1,844.40	\$1,844.40	\$1,537.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,151.80
5	ET-ZCAPXU	VMAX 950X MF CAPACITY UPG	\$17,970.00	ES-AF	14%	\$15,454.20	\$2,156.40	\$2,156.40	\$1,797.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,515.80
5	F-2-FX-TRIM	FX TRIM UPGRADE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,019.10
5	F-2-FX-TRIM	ZFX TRIM UPGRADE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GF-BK40000EU	VMAX 450 FC BACKUP I/O FOR NAS UPG	\$5,460.00	ES-AF	14%	\$4,695.60	\$655.20	\$655.20	\$546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$764.40
5	GF-BK40000EUF	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555.00	ES-AF	14%	\$8,217.30	\$1,146.60	\$1,146.60	\$955.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,337.70
5	GF-BK80000EU	VMAX 450 FC BACKUP I/O FOR NAS CONV	\$9,555.00	ES-AF	14%	\$8,217.30	\$1,146.60	\$1,146.60	\$955.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,337.70
5	GF-COMPRESSF	VMAX 450 HDW COMPRESSION FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GF-COMPRESSU	VMAX 450 HDW COMPRESSION UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GF-FE00085U	VMAX 450 8SM 16G FICON UPG	\$20,250.00	ES-AF	14%	\$17,415.00	\$2,430.00	\$2,430.00	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,835.00
5	GF-FE00085UF	VMAX 450 8SM 16G FICON CONV	\$68,660.00	ES-AF	14%	\$59,047.60	\$8,239.20	\$8,239.20	\$6,866.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,612.40
5	GF-FE00085U	VMAX 450 8MM 16G FICON UPG	\$9,295.00	ES-AF	14%	\$7,993.70	\$1,115.40	\$1,115.40	\$929.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,301.30
5	GF-FE00085UF	VMAX 450 8MM 16G FICON CONV	\$31,520.00	ES-AF	14%	\$27,107.20	\$3,782.40	\$3,782.40	\$3,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,412.80
5	GF-FE0200TCU	VMAX 450 2PT 10 GBE BASE T UPG	\$5,720.00	ES-AF	14%	\$4,919.20	\$686.40	\$686.40	\$572.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.80
5	GF-FE0200TCUF	VMAX 450 2PT 10													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GF-FE08000SUF	VMAX 450 8SM 16G FC CONV	\$32,410.00	ES-AF	14%	\$27,872.60	\$3,889.20	\$3,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,537.40
5	GF-FE44000EUF	VMAX 450 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-AF	14%	\$11,412.20	\$1,592.40	\$1,327.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,857.80
5	GF-FE62000UF	VMAX 450 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-AF	14%	\$8,028.10	\$1,120.20	\$933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,306.90
5	GF-FE80000EU	VMAX 450 8MM 8G FIBRE UPG	\$9,280.00	ES-AF	14%	\$2,313.40	\$322.80	\$269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.60
5	GF-FE80000EUF	VMAX 450 8MM 8G FIBRE CONV	\$8,280.00	ES-AF	14%	\$7,125.10	\$994.20	\$828.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,159.90
5	GF-FE80000SU	VMAX 450 8MM 16G FC UPG	\$14,045.00	ES-AF	14%	\$12,078.70	\$1,685.40	\$1,404.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,966.30
5	GF-FE80000SUF	VMAX 450 8MM 16G FC CONV	\$21,645.00	ES-AF	14%	\$18,614.70	\$2,597.40	\$2,164.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,030.30
5	HF-BK40000EU	VMAX 850 FC BACKUP I/O FOR NAS UPG	\$5,460.00	ES-AF	14%	\$4,695.60	\$655.20	\$546.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$764.40
5	HF-BK40000EUF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555.00	ES-AF	14%	\$8,217.30	\$1,146.60	\$955.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,337.70
5	HF-BK80000EF	VMAX 850 FC BACKUP I/O FOR NAS CONV	\$9,555.00	ES-AF	14%	\$8,217.30	\$1,146.60	\$955.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,337.70
5	HF-COMPRESSSF	VMAX 850 HDW COMPRESSION FD UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HF-COMPRESSSU	VMAX 850 HDW COMPRESSION UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HF-FE00008SU	VMAX 850 8SM 16G FICON UPG	\$20,250.00	ES-AF	14%	\$17,415.00	\$2,430.00	\$2,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,835.00
5	HF-FE00008SUF	VMAX 850 8SM 16G FICON CONV	\$68,660.00	ES-AF	14%	\$59,047.60	\$8,239.20	\$6,866.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,612.40
5	HF-FE00008SU	VMAX 850 8MM 16G FICON UPG	\$9,295.00	ES-AF	14%	\$7,993.70	\$1,115.40	\$929.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,301.30
5	HF-FE00008SUF	VMAX 850 8MM 16G FICON CONV	\$31,520.00	ES-AF	14%	\$27,107.20	\$3,782.40	\$3,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,412.80
5	HF-FE00200TCU	VMAX 850 2PT 10 GBE BASE T UPG	\$10,010.00	ES-AF	14%	\$8,608.60	\$1,201.20	\$1,001.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,401.40
5	HF-FE00200TCUF	VMAX 850 2PT 10 GBE BASE T CONV	\$9,460.00	ES-AF	14%	\$8,068.60	\$666.40	\$572.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.80
5	HF-FE00200TOU	VMAX 850 2PT 10 GIGE OPTICAL CONV	\$5,460.00	ES-AF	14%	\$4,695.60	\$1,146.60	\$955.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$764.40
5	HF-FE00200TOUF	VMAX 850 2PT 10 GIGE OPTICAL UPG	\$2,575.00	ES-AF	14%	\$8,217.30	\$1,146.60	\$955.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,337.70
5	HF-FE00400C4U	VMAX 850 4MM4 COPR GIGE UPG	\$9,000.00	ES-AF	14%	\$2,214.50	\$309.00	\$257.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.50
5	HF-FE00400C4UF	VMAX 850 4MM4 COPR GIGE CONV	\$9,000.00	ES-AF	14%	\$7,740.00	\$1,080.00	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,280.00
5	HF-FE00400CU	VMAX 850 4PT GBE BASE T UPG	\$5,200.00	ES-AF	14%	\$4,472.00	\$624.00	\$520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$728.00
5	HF-FE00400CUF	VMAX 850 4M GIGE COPPER CONV	\$9,100.00	ES-AF	14%	\$7,826.00	\$1,092.00	\$910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,274.00
5	HF-FE00400TOUF	VMAX 850 4MM 10 GIGE OPTICAL CONV	\$9,555.00	ES-AF	14%	\$8,217.30	\$1,146.60	\$955.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,337.70
5	HF-FE00400TU	VMAX 850 4MM 10 GIGE UPG	\$4,700.00	ES-AF	14%	\$4,080.70	\$569.40	\$474.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$664.30
5	HF-FE00400TUF	VMAX 850 4MM 10 GIGE CONV	\$16,600.00	ES-AF	14%	\$14,276.00	\$1,992.00	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,324.00
5	HF-FE00400U	VMAX 850 4M GIGE CONV	\$24,160.50	ES-AF	14%	\$20,778.03	\$2,899.26	\$2,416.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,382.47
5	HF-FE00800TU	VMAX 850 8MM 10GIGE UPG	\$7,120.00	ES-AF	14%	\$6,123.20	\$854.40	\$712.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$996.80
5	HF-FE00800TUF	VMAX 850 8MM 10GIGE CONV	\$24,920.00	ES-AF	14%	\$21,431.20	\$2,992.40	\$2,492.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,488.80
5	HF-FE08000EU	VMAX 850 8SM 8G FIBRE UPG	\$5,380.00	ES-AF	14%	\$4,626.80	\$645.60	\$538.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$753.20
5	HF-FE08000EUF	VMAX 850 8SM 8G FIBRE CONV	\$18,250.00	ES-AF	14%	\$15,695.00	\$2,190.00	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,555.00
5	HF-FE08000SU	VMAX 850 8SM 16G FC UPG	\$14,045.00	ES-AF	14%	\$12,078.70	\$1,685.40	\$1,404.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,966.30
5	HF-FE08000SUF	VMAX 850 8SM 16G FC CONV	\$32,410.00	ES-AF	14%	\$27,872.60	\$3,889.20	\$3,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,537.40
5	HF-FA40000EUF	VMAX 850 4MM4SM 8G FIBRE CONV	\$13,270.00	ES-AF	14%	\$11,412.20	\$1,592.40	\$1,327.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,857.80
5	HF-FA62000UF	VMAX 850 6MM2SM 8G FIBRE CONV	\$9,335.00	ES-AF	14%	\$8,028.10	\$1,120.20	\$933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,306.90
5	HF-FA80000EU	VMAX 850 8MM 8G FIBRE UPG	\$9,280.00	ES-AF	14%	\$2,313.40	\$322.80	\$269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.60
5	HF-FA80000EUF	VMAX 850 8MM 8G FIBRE CONV	\$8,280.00	ES-AF	14%	\$7,125.10	\$994.20	\$828.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,159.90
5	HF-FA80000SU	VMAX 850 8MM 16G FC UPG	\$14,045.00	ES-AF	14%	\$12,078.70	\$1,685.40	\$1,404.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,966.30
5	HF-FA80000SUF	VMAX 850 8MM 16G FC CONV	\$21,645.00	ES-AF	14%	\$18,614.70	\$2,597.40	\$2,164.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,030.30
5	JLFC3015T51	VMAX 250 RAID5(3+1) 15360GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T51TU	VMAX 250 RAID5(3+1) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T51U	VMAX 250 RAID5(3+1) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T81	VMAX 250 RAID6(6+2) 15360GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T81TU	VMAX 250 RAID6(6+2) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T81U	VMAX 250 RAID6(6+2) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T71	VMAX 250 RAID5(7+1) 15360GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T71TU	VMAX 250 RAID5(7+1) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015T71U	VMAX 250 RAID5(7+1) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015TR1	VMAX 250 RAID5(3+1) 15360GB SPARE	\$259,120.00	ES-AF	14%	\$222,843.20	\$31,094.40	\$25,912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,276.80
5	JLFC3015TR1TU	VMAX 250 15360GB FLASH ADD SPARE TAA UPG	\$336,855.00	ES-AF	14%	\$289,695.30	\$40,422.60	\$33,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,159.70
5	JLFC3015TR1U	VMAX 250 15360GB FLASH ADD SPARE UPG	\$336,855.00	ES-AF	14%	\$289,695.30	\$40,422.60	\$33,685.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,159.70
5	JLFC3015TS1	VMAX 250 15360GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015TS1TU	VMAX 250 15360GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3015TS1U	VMAX 250 15360GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192051	VMAX 250 RAID5(3+1) 1920GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192051TU	VMAX 250 RAID5(3+1) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192051U	VMAX 250 RAID5(3+1) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192081	VMAX 250 RAID6(6+2) 1920GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192081TU	VMAX 250 RAID6(6+2) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192081U	VMAX 250 RAID6(6+2) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192071	VMAX 250 RAID5(7+1) 1920GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192071TU	VMAX 250 RAID5(7+1) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3192071U	VMAX 250 RAID5(7+1) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC31920R1	VMAX 250 1920GB FLASH ADD SPARE	\$32,390.00	ES-AF	14%	\$27,855.40	\$3,886.80	\$3,239.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,534.60
5	JLFC31920R1TU	VMAX 250 1920GB FLASH ADD SPARE TAA UPG	\$42,105.00	ES-AF	14%	\$36,210.30	\$5,052.60	\$4,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,894.70
5	JLFC31920S1	VMAX 250 1920GB FLASH SPARE	\$42,105.00	ES-AF	14%	\$36,210.30	\$5,052.60	\$4,210.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,894.70
5	JLFC31920S1TU	VMAX 250 1920GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC31920S1U	VMAX 250 1920GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	JLFC3384051	VMAX 250 RAID5(3+1) 3840GB	\$0.												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	KML6F3960F16	VMAX MF 450F RAID6(14+2) 96Q16 13TB	\$166,500.00	ES-AF	14%	\$143,190.00	\$19,980.00	\$16,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,310.00
5	KML6F3960F16TU	VMAX MF450F R6(14+2) 96Q16 13TB TAA UP	\$199,800.00	ES-AF	14%	\$171,828.00	\$23,976.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,972.00
5	KML6F3960F16U	VMAX MF 450F RAID6(14+2) 96Q16 13TB UPG	\$199,800.00	ES-AF	14%	\$171,828.00	\$23,976.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,972.00
5	KMLXLF3192078	VMAX MF 450FX RAIDS(7+1) 1 92Q8 13TB	\$233,630.00	ES-AF	14%	\$200,921.80	\$28,035.60	\$23,363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,708.20
5	KMLXLF3192078TU	VMAX MF450FX RS(7+1) 1 92Q8 13TB TAA UPG	\$280,355.00	ES-AF	14%	\$241,105.30	\$33,642.60	\$28,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,249.70
5	KMLXLF3192078U	VMAX MF 450FX RAIDS(7+1) 1 92Q8 13TB UPG	\$280,355.00	ES-AF	14%	\$241,105.30	\$33,642.60	\$28,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,249.70
5	KMLXLF31920F16	VMAX MF 450FX RAID6(14+2) 1 92Q16 26TB	\$467,260.00	ES-AF	14%	\$401,943.60	\$56,071.20	\$46,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65,416.40
5	KMLXLF31920F16TU	VMAX MF450FX R6(14+2) 1 92Q16 26TB TAA UPG	\$560,710.00	ES-AF	14%	\$482,210.60	\$67,285.20	\$56,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,499.40
5	KMLXLF31920F16U	VMAX MF 450FX RAID6(14+2) 1 92Q16 26TB U	\$560,710.00	ES-AF	14%	\$482,210.60	\$67,285.20	\$56,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,499.40
5	KMLXLF3384078	VMAX MF 450FX RAIDS(7+1) 3 84Q8 26TB	\$467,260.00	ES-AF	14%	\$401,943.60	\$56,071.20	\$46,726.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65,416.40
5	KMLXLF3384078TU	VMAX MF450FX RS(7+1) 3 84Q8 26TB TAA UPG	\$560,710.00	ES-AF	14%	\$482,210.60	\$67,285.20	\$56,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,499.40
5	KMLXLF3384078U	VMAX MF 450FX RAIDS(7+1) 3 84Q8 26TB UPG	\$560,710.00	ES-AF	14%	\$482,210.60	\$67,285.20	\$56,071.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78,499.40
5	KMLXLF33840F16	VMAX MF 450FX RAID6(14+2) 3 84Q16 52TB	\$962,940.00	ES-AF	14%	\$828,128.40	\$115,552.60	\$96,294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$134,811.60
5	KMLXLF33840F16TU	VMAX MF450FX R6(14+2) 3 84Q16 52TB TAA UPG	\$1,155,530.00	ES-AF	14%	\$993,755.80	\$138,663.60	\$115,553.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161,774.20
5	KMLXLF33840F16U	VMAX MF 450FX RAID6(14+2) 3 84Q16 52TB U	\$1,155,530.00	ES-AF	14%	\$993,755.80	\$138,663.60	\$115,553.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$161,774.20
5	KMLXLF3960F16	VMAX MF 450FX RAID6(14+2) 96Q16 13TB	\$233,630.00	ES-AF	14%	\$200,921.80	\$28,035.60	\$23,363.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,708.20
5	KMLXLF3960F16TU	VMAX MF450FX R6(14+2) 96Q16 13TB TAA UPG	\$280,355.00	ES-AF	14%	\$241,105.30	\$33,642.60	\$28,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,249.70
5	KMLXLF3960F16U	VMAX MF 450FX RAIDS(14+2) 96Q16 13TB UPG	\$280,355.00	ES-AF	14%	\$241,105.30	\$33,642.60	\$28,035.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,249.70
5	KXL6F3192078	VMAX 450FX RAIDS(7+1) 1 92Q8 13TB	\$239,065.00	ES-AF	14%	\$205,595.90	\$28,687.80	\$23,906.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,469.10
5	KXL6F3192078TU	VMAX 450FX RAIDS(7+1) 1 92Q8 13TB TAA UPG	\$286,880.00	ES-AF	14%	\$246,716.80	\$34,425.60	\$28,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,163.20
5	KXL6F3192078U	VMAX 450FX RAIDS(7+1) 1 92Q8 13TB UPG	\$286,880.00	ES-AF	14%	\$246,716.80	\$34,425.60	\$28,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,163.20
5	KXL6F31920F16	VMAX 450FX RAID6(14+2) 1 92Q16 26TB	\$478,130.00	ES-AF	14%	\$411,191.80	\$57,375.60	\$47,813.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,938.20
5	KXL6F31920F16TU	VMAX 450FX RAID6(14+2) 1 92Q16 26TB TAAU	\$573,755.00	ES-AF	14%	\$493,429.30	\$68,850.60	\$57,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,325.70
5	KXL6F31920F16U	VMAX 450FX RAID6(14+2) 1 92Q16 26TB UPG	\$573,755.00	ES-AF	14%	\$493,429.30	\$68,850.60	\$57,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,325.70
5	KXL6F3384078	VMAX 450FX RAIDS(7+1) 3 84Q8 26TB	\$478,130.00	ES-AF	14%	\$411,191.80	\$57,375.60	\$47,813.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,938.20
5	KXL6F3384078TU	VMAX 450FX RAIDS(7+1) 3 84Q8 26TB TAA UPG	\$573,755.00	ES-AF	14%	\$493,429.30	\$68,850.60	\$57,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,325.70
5	KXL6F3384078U	VMAX 450FX RAIDS(7+1) 3 84Q8 26TB UPG	\$573,755.00	ES-AF	14%	\$493,429.30	\$68,850.60	\$57,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$80,325.70
5	KXL6F33840F16	VMAX 450FX RAID6(14+2) 3 84Q16 52TB	\$974,655.00	ES-AF	14%	\$838,203.30	\$116,958.60	\$97,465.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136,451.70
5	KXL6F33840F16TU	VMAX 450FX RAID6(14+2) 3 84Q16 52TB TAAU	\$1,169,585.00	ES-AF	14%	\$1,005,843.10	\$140,350.20	\$116,958.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163,741.90
5	KXL6F33840F16U	VMAX 450FX RAID6(14+2) 3 84Q16 52TB UPG	\$1,169,585.00	ES-AF	14%	\$1,005,843.10	\$140,350.20	\$116,958.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163,741.90
5	KXL6F3960F16	VMAX 450FX RAID6(14+2) 96Q16 13TB	\$239,065.00	ES-AF	14%	\$205,595.90	\$28,687.80	\$23,906.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,469.10
5	KXL6F3960F16TU	VMAX 450FX RAID6(14+2) 96Q16 13TB TAAUP	\$286,880.00	ES-AF	14%	\$246,716.80	\$34,425.60	\$28,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,163.20
5	KXL6F3960F16U	VMAX 450FX RAID6(14+2) 96Q16 13TB UPG	\$286,880.00	ES-AF	14%	\$246,716.80	\$34,425.60	\$28,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,163.20
5	LL6F3192078	VMAX 850F RAIDS(7+1) 1 92Q8 13TB	\$170,165.00	ES-AF	14%	\$146,341.90	\$20,419.80	\$17,016.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,823.20
5	LL6F3192078TU	VMAX 850F RAIDS(7+1) 1 92Q8 13TB TAA UPG	\$204,200.00	ES-AF	14%	\$175,612.00	\$24,504.00	\$20,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,588.00
5	LL6F3192078U	VMAX 850F RAIDS(7+1) 1 92Q8 13TB UPG	\$204,200.00	ES-AF	14%	\$175,612.00	\$24,504.00	\$20,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,588.00
5	LL6F31920F16	VMAX 850F RAID6(14+2) 1 92Q16 26TB	\$340,330.00	ES-AF	14%	\$292,683.80	\$40,839.50	\$34,033.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47,646.20
5	LL6F31920F16TU	VMAX 850F RAID6(14+2) 1 92Q16 26TB TAAUP	\$408,395.00	ES-AF	14%	\$351,219.70	\$49,007.40	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57,175.30
5	LL6F31920F16U	VMAX 850F RAID6(14+2) 1 92Q16 26TB UPG	\$408,395.00	ES-AF	14%	\$351,219.70	\$49,007.40	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57,175.30
5	LL6F3384078	VMAX 850F RAIDS(7+1) 3 84Q8 26TB	\$430,330.00	ES-AF	14%	\$351,219.70	\$49,007.40	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57,175.30
5	LL6F3384078TU	VMAX 850F RAIDS(7+1) 3 84Q8 26TB TAA UPG	\$408,395.00	ES-AF	14%	\$351,219.70	\$49,007.40	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57,175.30
5	LL6F3384078U	VMAX 850F RAIDS(7+1) 3 84Q8 26TB UPG	\$408,395.00	ES-AF	14%	\$351,219.70	\$49,007.40	\$40,839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57,175.30
5	LL6F33840F16	VMAX 850F RAID6(14+2) 3 84Q16 52TB	\$693,755.00	ES-AF	14%	\$596,220.30	\$83,250.60	\$69,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97,125.70
5	LL6F33840F16TU	VMAX 850F RAID6(14+2) 3 84Q16 52TB TAAUP	\$832,505.00	ES-AF	14%	\$715,954.30	\$99,900.60	\$83,250.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$116,550.70
5	LL6F33840F16U	VMAX 850F RAID6(14+2) 3 84Q16 52TB UPG	\$832,505.00	ES-AF	14%	\$715,954.30	\$99,900.60	\$83,250.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$116,550.70
5	LL6F3960F16	VMAX 850F RAIDS(14+2) 96Q16 13TB	\$170,165.00	ES-AF	14%	\$146,341.90	\$20,419.80	\$17,016.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,823.20
5	LL6F3960F16TU	VMAX 850F RAIDS(14+2) 96Q16 13TB TAA UPG	\$204,200.00	ES-AF	14%	\$175,612.00	\$24,504.00	\$20,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,588.00
5	LL6F3960F16U	VMAX 850F RAIDS(14+2) 96Q16 13TB UPG	\$204,200.00	ES-AF	14%	\$175,612.00	\$24,504.00	\$20,420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,588.00
5	LML6F3192078	VMAX MF 850F RAIDS(7+1) 1 92Q8 13TB	\$166,500.00	ES-AF	14%	\$143,190.00	\$19,980.00	\$16,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,310.00
5	LML6F3192078TU	VMAX MF850F RS(7+1) 1 92Q8 13TB TAA UPG	\$199,800.00	ES-AF	14%	\$171,828.00	\$23,976.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,972.00
5	LML6F3192078U	VMAX MF 850F RAIDS(7+1) 1 92Q8 13TB UPG	\$199,800.00	ES-AF	14%	\$171,828.00	\$23,976.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,972.00
5	LML6F31920F16	VMAX MF 850F RAID6(14+2) 1 92Q16 26TB	\$333,000.00	ES-AF	14%	\$286,380.00	\$39,960.00	\$33,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,620.00
5	LML6F31920F16TU	VMAX MF850F R6(14+2) 1 92Q16 26TB TAA UPG	\$399,600.00	ES-AF	14%	\$343,656.00	\$47,952.00	\$39,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,944.00
5	LML6F31920F16U	VMAX MF 850F RAIDS(14+2) 1 92Q16 26TB UPG	\$399,600.00	ES-AF	14%	\$343,656.00	\$47,952.00	\$39,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,944.00
5	LML6F3384078	VMAX MF 850F RAIDS(7+1) 3 84Q8 26TB	\$399,600.00	ES-AF	14%	\$343,656.00	\$47,952.00	\$39,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55,944.00
5	LML6F3384078TU	VMAX MF850F RS(7+1) 3 84Q8 26TB TAA UPG	\$599,600.00	ES-AF	14%	\$534,656.00	\$64,952.00	\$59,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84,620.00
5	LML6F3384078U	VMAX MF 850F RAIDS(7+1) 3 84Q8 26TB UPG	\$599,600.00	ES-AF	14%	\$534,656.00	\$64,952.00	\$59,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84,620.00
5	LML6F33840F16	VMAX MF 850F RAID6(14+2) 3 84Q16 52TB	\$878,810.00	ES-AF	14%	\$783,776.60	\$94,952.00	\$87,881.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95,033.40
5	LML6F33840F16TU	VMAX MF850F R6(14+2) 3 84Q16 52TB TAA UPG	\$814,570.00	ES-AF	14%	\$700,530.20	\$97,748.40	\$81,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$114,039.80
5	LML6F33840F16U	VMAX MF 850F RAID6(14+2) 3 84Q16 52TB UPG	\$814,570.00	ES-AF	14%	\$700,530.20	\$97,748.40	\$81,457.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$114,039.80
5	LML6F3960F16	VMAX MF 850F RAIDS(14+2) 96Q16 13TB	\$166,500.00	ES-AF	14%	\$143,190.00	\$19,980.00	\$16,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,310.00
5	LML6F3960F16TU	VMAX MF850F RS(7+1) 1 92Q8 13TB TAA UPG	\$199,800.00	ES-AF	14%	\$171,828.00	\$23,976.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27,972.00
5	LML6F3960F16U	VMAX MF 850F RAIDS(14+2) 96Q16 13TB UPG	\$199,800.00	ES-AF	14%	\$171,828.00	\$23,976.00	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	LXL6F31920F16U	VMAX 850FX RAID6(14+2) 1.92Q16 26TB UPG	\$573,755.00	ES-AF	14%	\$493,429.30	\$68,850.60	\$57,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90,325.70
5	LXL6F3384078	VMAX 850FX RAID5(7+1) 3.84Q8 26TB	\$476,130.00	ES-AF	14%	\$411,191.80	\$57,375.60	\$47,813.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,938.20
5	LXL6F3384078TU	VMAX 850FX RAID5(7+1) 3.84Q8 26TB TAA UPG	\$573,755.00	ES-AF	14%	\$493,429.30	\$68,850.60	\$57,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90,325.70
5	LXL6F3384078U	VMAX 850FX RAID5(7+1) 3.84Q8 26TB UPG	\$573,755.00	ES-AF	14%	\$493,429.30	\$68,850.60	\$57,375.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90,325.70
5	LXL6F33840F16	VMAX 850FX RAID6(14+2) 3.84Q16 52TB	\$974,655.00	ES-AF	14%	\$838,203.30	\$116,958.60	\$97,465.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$136,451.70
5	LXL6F33840F16TU	VMAX 850FX RAID6(14+2) 3.84Q16 52TB TAAU	\$1,169,585.00	ES-AF	14%	\$1,005,843.10	\$140,350.20	\$116,958.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163,741.90
5	LXL6F33840F16U	VMAX 850FX RAID6(14+2) 3.84Q16 52TB UPG	\$1,169,585.00	ES-AF	14%	\$1,005,843.10	\$140,350.20	\$116,958.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$163,741.90
5	LXL6F3960F16	VMAX 850FX RAID6(14+2) 96016 13TB	\$239,065.00	ES-AF	14%	\$205,595.90	\$28,687.80	\$23,906.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,489.10
5	LXL6F3960F16TU	VMAX 850FX RAID6(14+2) 96016 13TB TAAUP	\$286,880.00	ES-AF	14%	\$246,716.80	\$34,425.60	\$28,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,163.20
5	LXL6F3960F16U	VMAX 850FX RAID6(14+2) 96016 13TB UPG	\$286,880.00	ES-AF	14%	\$246,716.80	\$34,425.60	\$28,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,163.20
5	PLCF3015T71	VMAX 850 RAID5(7+1) 15360GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3015T71TU	VMAX 850 RAID5(7+1) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3015T71U	VMAX 850 RAID5(7+1) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3015TF1	VMAX 850 RAID6(14+2) 15360GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3015TF1TU	VMAX 850 RAID6(14+2) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3015TF1U	VMAX 850 RAID6(14+2) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3015TS1	VMAX 850 15360GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3015TS1TU	VMAX 850 15360GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3015TS1U	VMAX 850 15360GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3192071	VMAX 850 RAID5(7+1) 1920GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3192071TU	VMAX 850 RAID5(7+1) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3192071U	VMAX 850 RAID5(7+1) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF31920F1	VMAX 850 RAID6(14+2) 1920GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF31920F1TU	VMAX 850 RAID6(14+2) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF31920F1U	VMAX 850 RAID6(14+2) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF31920S1	VMAX 850 1920GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF31920S1TU	VMAX 850 1920GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF31920S1U	VMAX 850 1920GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3384071	VMAX 850 RAID5(7+1) 3840GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3384071TU	VMAX 850 RAID5(7+1) 3840GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3384071U	VMAX 850 RAID5(7+1) 3840GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF33840F1	VMAX 850 RAID6(14+2) 3840GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF33840F1TU	VMAX 850 RAID6(14+2) 3840GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF33840F1U	VMAX 850 RAID6(14+2) 3840GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF33840S1	VMAX 850 3840GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF33840S1TU	VMAX 850 3840GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF33840S1U	VMAX 850 3840GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3768071	VMAX 850 RAID5(7+1) 7680GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3768071TU	VMAX 850 RAID5(7+1) 7680GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3768071U	VMAX 850 RAID5(7+1) 7680GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF37680F1	VMAX 850 RAID6(14+2) 7680GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF37680F1TU	VMAX 850 RAID6(14+2) 7680GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF37680F1U	VMAX 850 RAID6(14+2) 7680GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF37680S1	VMAX 850 7680GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF37680S1TU	VMAX 850 7680GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF37680S1U	VMAX 850 7680GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF396071	VMAX 850 RAID5(7+1) 960GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF396071TU	VMAX 850 RAID5(7+1) 960GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF396071U	VMAX 850 RAID5(7+1) 960GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3960F1	VMAX 850 RAID6(14+2) 960GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3960F1TU	VMAX 850 RAID6(14+2) 960GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3960F1U	VMAX 850 RAID6(14+2) 960GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3960S1	VMAX 850 960GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3960S1TU	VMAX 850 960GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PLCF3960S1U	VMAX 850 960GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3015T71	VMAX 850 MF RAID5(7+1) 15360GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3015T71TU	VMAX 850 MF RAID5(7+1) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3015T71U	VMAX 850 MF RAID5(7+1) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3015TF1	VMAX 850 MF RAID6(14+2) 15360GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3015TF1TU	VMAX 850 MF RAID6(14+2) 15360GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3015TF1U	VMAX 850 MF RAID6(14+2) 15360GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3015TS1	VMAX 850 MF 15360GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3015TS1TU	VMAX 850 MF 15360GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3015TS1U	VMAX 850 MF 15360GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3192071	VMAX 850 MF RAID5(7+1) 1920GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3192071TU	VMAX 850 MF RAID5(7+1) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3192071U	VMAX 850 MF RAID5(7+1) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF31920F1	VMAX 850 MF RAID6(14+2) 1920GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF31920F1TU	VMAX 850 MF RAID6(14+2) 1920GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF31920F1U	VMAX 850 MF RAID6(14+2) 1920GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF31920S1	VMAX 850 MF 1920GB FLASH SPARE	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF31920S1TU	VMAX 850 MF 1920GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF31920S1U	VMAX 850 MF 1920GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3384071	VMAX 850 MF RAID5(7+1) 3840GB	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3384071TU	VMAX 850 MF RAID5(7+1) 3840GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3384071U	VMAX 850 MF RAID5(7+1)												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	PMLCF3768071TU	VMAX 950 MF RAIDS(7+1) 7680GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3768071U	VMAX 950 MF RAIDS(7+1) 7680GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF37680F1U	VMAX 950 MF RAIDS(14+2) 7680GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF37680F1U	VMAX 950 MF RAIDS(14+2) 7680GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF37680S1U	VMAX 950 MF 7680GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF37680S1U	VMAX 950 MF 7680GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF396071TU	VMAX 950 MF RAIDS(7+1) 960GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF396071U	VMAX 950 MF RAIDS(7+1) 960GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3960F1TU	VMAX 950 MF RAIDS(14+2) 960GB TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3960F1U	VMAX 950 MF RAIDS(14+2) 960GB UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3960S1TU	VMAX 950 MF 960GB FLASH SPARE TAA UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PMLCF3960S1U	VMAX 950 MF 960GB FLASH SPARE UPG	\$0.00	ES-AF	14%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VB1-450F-1TB-2R57	VBRIK1 450F 1TB RAIDS(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.00
5	VB1-450F-1TB-2R614	VBRIK1 450F 1TB RAIDS(14+2)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.00
5	VB1-450F-1TB-4R57	VBRIK1 450F 1TB 4RAIDS(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.00
5	VB1-450F-2TB-2R57	VBRIK1 450F 2TB RAIDS(7+1)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.00
5	VB1-450F-2TB-2R614	VBRIK1 450F 2TB RAIDS(14+2)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.00
5	VB1-450F-2TB-4R57	VBRIK1 450F 2TB 4RAIDS(7+1)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.00
5	VB1-450X-1TB-2R57	VBRIK1 450FX 1TB RAIDS(7+1)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB1-450X-1TB-2R614	VBRIK1 450FX 1TB RAIDS(14+2)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB1-450X-1TB-4R57	VBRIK1 450FX 1TB 4RAIDS(7+1)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB1-450X-2TB-2R57	VBRIK1 450FX 2TB RAIDS(7+1)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$270,964.20	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316,124.90
5	VB1-450X-2TB-2R614	VBRIK1 450FX 2TB RAIDS(14+2)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$270,964.20	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316,124.90
5	VB1-450X-2TB-4R57	VBRIK1 450FX 2TB 4RAIDS(7+1)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$270,964.20	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316,124.90
5	VB1-850F-1TB-2R57	VBRIK1 850F 1TB RAIDS(7+1)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$145,719.60	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170,006.20
5	VB1-850F-1TB-2R614	VBRIK1 850F 1TB RAIDS(14+2)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$145,719.60	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170,006.20
5	VB1-850F-1TB-4R57	VBRIK1 850F 1TB 4RAIDS(7+1)	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$145,719.60	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170,006.20
5	VB1-850F-2TB-2R57	VBRIK1 850F 2TB RAIDS(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$253,719.60	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296,006.20
5	VB1-850F-2TB-2R614	VBRIK1 850F 2TB RAIDS(14+2)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$253,719.60	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296,006.20
5	VB1-850F-2TB-4R57	VBRIK1 850F 2TB 4RAIDS(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$253,719.60	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296,006.20
5	VB1-850X-1TB-2R57	VBRIK1 850FX 1TB RAIDS(7+1)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$178,791.60	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208,590.20
5	VB1-850X-1TB-2R614	VBRIK1 850FX 1TB RAIDS(14+2)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$178,791.60	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208,590.20
5	VB1-850X-1TB-4R57	VBRIK1 850FX 1TB 4RAIDS(7+1)	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$178,791.60	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208,590.20
5	VB1-850X-2TB-2R57	VBRIK1 850FX 2TB RAIDS(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB1-850X-2TB-2R614	VBRIK1 850FX 2TB RAIDS(14+2)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB1-850X-2TB-4R57	VBRIK1 850FX 2TB 4RAIDS(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB2-450F-1TB-2R57	VBRIK2 450F 1TB RAIDS(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.00
5	VB2-450F-1TB-2R57U	VBRIK2 450F 1TB RAIDS(7+1) UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB2-450F-1TB-2R614	VBRIK2 450F 1TB RAIDS(14+2)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.00
5	VB2-450F-1TB-2R614U	VBRIK2 450F 1TB RAIDS(14+2) UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB2-450F-1TB-4R57	VBRIK2 450F 1TB 4RAIDS(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.00
5	VB2-450F-1TB-4R57U	VBRIK2 450F 1TB 4RAIDS(7+1) UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB2-450F-2TB-2R57	VBRIK2 450F 2TB RAIDS(7+1)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.00
5	VB2-450F-2TB-2R57U	VBRIK2 450F 2TB RAIDS(7+1) UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB2-450F-2TB-2R614	VBRIK2 450F 2TB RAIDS(14+2)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.00
5	VB2-450F-2TB-2R614U	VBRIK2 450F 2TB RAIDS(14+2) UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB2-450F-2TB-4R57	VBRIK2 450F 2TB 4RAIDS(7+1)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.00
5	VB2-450F-2TB-4R57U	VBRIK2 450F 2TB 4RAIDS(7+1) UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB2-450X-1TB-2R57	VBRIK2 450FX 1TB RAIDS(7+1)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB2-450X-1TB-2R57U	VBRIK2 450FX 1TB RAIDS(7+1) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB2-450X-1TB-2R614	VBRIK2 450FX 1TB RAIDS(14+2)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB2-450X-1TB-2R614U	VBRIK2 450FX 1TB RAIDS(14+2) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB2-450X-1TB-4R57	VBRIK2 450FX 1TB 4RAIDS(7+1)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB2-450X-1TB-4R57U	VBRIK2 450FX 1TB 4RAIDS(7+1) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB2-450X-2TB-2R57	VBRIK2 450FX 2TB RAIDS(7+1)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$270,964.20	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316,124.90
5	VB2-450X-2TB-2R57U	VBRIK2 450FX 2TB RAIDS(7+1) UPG	\$2,709,640.00	ES-AF	14%	\$2,330,290.40	\$325,156.80	\$270,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379,349.60
5	VB2-450X-2TB-2R614	VBRIK2 450FX 2TB RAIDS(14+2)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$270,964.20	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316,124.90
5	VB2-450X-2TB-2R614U	VBRIK2 450FX 2TB RAIDS(14+2) UPG	\$2,709,640.00	ES-AF	14%	\$2,330,290.40	\$325,156.80	\$270,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379,349.60
5	VB2-450X-2TB-4R57	VBRIK2 450FX 2TB 4RAIDS(7+1)	\$2,258,035.00	ES-AF	14%	\$1,941,										

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	VB2-850F-2TB-2R57	VBRIK2 850F 2TB RAID5(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$253,719.60	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296,006.20
5	VB2-850F-2TB-2R57U	VBRIK2 850F 2TB RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB2-850F-2TB-2R64	VBRIK2 850F 2TB RAID6(14+2)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$253,719.60	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296,006.20
5	VB2-850F-2TB-2R64U	VBRIK2 850F 2TB RAID6(14+2) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB2-850F-2TB-4R57	VBRIK2 850F 2TB 4RAID5(7+1)	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$253,719.60	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296,006.20
5	VB2-850F-2TB-4R57U	VBRIK2 850F 2TB 4RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB2-850X-1TB-2R57	VBRIK2 850FX 1TB RAID5(7+1)	\$1,489,930.00	ES-AF	14%	\$1,281,987.90	\$178,791.50	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,590.20
5	VB2-850X-1TB-2R57U	VBRIK2 850FX 1TB RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB2-850X-1TB-2R64	VBRIK2 850FX 1TB RAID6(14+2)	\$1,489,930.00	ES-AF	14%	\$1,281,987.90	\$178,791.50	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,590.20
5	VB2-850X-1TB-2R64U	VBRIK2 850FX 1TB RAID6(14+2) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB2-850X-1TB-4R57	VBRIK2 850FX 1TB 4RAID5(7+1)	\$1,489,930.00	ES-AF	14%	\$1,281,987.90	\$178,791.50	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,590.20
5	VB2-850X-1TB-4R57U	VBRIK2 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB2-850X-2TB-2R57	VBRIK2 850FX 2TB RAID5(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,330.80	\$286,791.60	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB2-850X-2TB-2R57U	VBRIK2 850FX 2TB RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB2-850X-2TB-2R64	VBRIK2 850FX 2TB RAID6(14+2)	\$2,389,930.00	ES-AF	14%	\$2,055,330.80	\$286,791.60	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB2-850X-2TB-2R64U	VBRIK2 850FX 2TB RAID6(14+2) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB2-850X-2TB-4R57	VBRIK2 850FX 2TB 4RAID5(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,330.80	\$286,791.60	\$238,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB2-850X-2TB-4R57U	VBRIK2 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB2-85TF-1TB-2R57U	VBRIK2 850F 1TB RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$174,863.40	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204,007.30
5	VB2-85TF-1TB-2R64U	VBRIK2 850F 1TB RAID6(14+2) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$174,863.40	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204,007.30
5	VB2-85TF-1TB-4R57U	VBRIK2 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$174,863.40	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204,007.30
5	VB2-85TF-2TB-2R57U	VBRIK2 850F 2TB RAID5(7+1) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB2-85TF-2TB-2R64U	VBRIK2 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB2-85TX-1TB-2R57U	VBRIK2 850FX 1TB RAID5(7+1) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB2-85TX-1TB-2R64U	VBRIK2 850FX 1TB RAID6(14+2) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB2-85TX-1TB-4R57U	VBRIK2 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB2-85TX-2TB-2R64U	VBRIK2 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB2-85TX-2TB-4R57U	VBRIK2 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB3-450F-1TB-2R57	VBRIK3 450F 1TB RAID5(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.80
5	VB3-450F-1TB-2R57U	VBRIK3 450F 1TB RAID5(7+1) UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB3-450F-1TB-2R64	VBRIK3 450F 1TB RAID6(14+2)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.80
5	VB3-450F-1TB-2R64U	VBRIK3 450F 1TB RAID6(14+2) UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB3-450F-1TB-4R57	VBRIK3 450F 1TB 4RAID5(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.80
5	VB3-450F-1TB-4R57U	VBRIK3 450F 1TB 4RAID5(7+1) UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB3-450F-2TB-2R57	VBRIK3 450F 2TB RAID5(7+1)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.80
5	VB3-450F-2TB-2R57U	VBRIK3 450F 2TB RAID5(7+1) UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB3-450F-2TB-2R64	VBRIK3 450F 2TB RAID6(14+2)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.80
5	VB3-450F-2TB-2R64U	VBRIK3 450F 2TB RAID6(14+2) UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB3-450F-2TB-4R57	VBRIK3 450F 2TB 4RAID5(7+1)	\$1,984,350.00	ES-AF	14%	\$1,706,541.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.80
5	VB3-450F-2TB-4R57U	VBRIK3 450F 2TB 4RAID5(7+1) UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB3-450X-1TB-2R57	VBRIK3 450FX 1TB RAID5(7+1)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB3-450X-1TB-2R57U	VBRIK3 450FX 1TB RAID5(7+1) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB3-450X-1TB-2R64	VBRIK3 450FX 1TB RAID6(14+2)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB3-450X-1TB-2R64U	VBRIK3 450FX 1TB RAID6(14+2) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB3-450X-1TB-4R57	VBRIK3 450FX 1TB 4RAID5(7+1)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB3-450X-1TB-4R57U	VBRIK3 450FX 1TB 4RAID5(7+1) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB3-450X-2TB-2R57	VBRIK3 450FX 2TB RAID5(7+1)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$270,964.20	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316,124.90
5	VB3-450X-2TB-2R57U	VBRIK3 450FX 2TB RAID5(7+1) UPG	\$2,709,640.00	ES-AF	14%	\$2,330,290.40	\$325,156.80	\$270,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379,349.60
5	VB3-450X-2TB-2R64	VBRIK3 450FX 2TB RAID6(14+2)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$270,964.20	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316,124.90
5	VB3-450X-2TB-2R64U	VBRIK3 450FX 2TB RAID6(14+2) UPG	\$2,709,640.00	ES-AF	14%	\$2,330,290.40	\$325,156.80	\$270,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379,349.60
5	VB3-450X-2TB-4R57	VBRIK3 450FX 2TB 4RAID5(7+1)	\$2,258,035.00	ES-AF	14%	\$1,941,910.10	\$270,964.20	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$316,124.90
5	VB3-450X-2TB-4R57U	VBRIK3 450FX 2TB 4RAID5(7+1) UPG	\$2,709,640.00	ES-AF	14%	\$2,330,290.40	\$325,156.80	\$270,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379,349.60
5	VB3-45TF-1TB-2R57U	VBRIK3 450F 1TB RAID5(7+1) TAA UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB3-45TF-1TB-2R64U	VBRIK3 450F 1TB RAID6(14+2) TAA UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB3-45TF-1TB-4R57U	VBRIK3 450F 1TB 4RAID5(7+1) TAA UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB3-45TF-2TB-2R57U	VBRIK3 450F 2TB RAID5(7+1) TAA UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB3-45TF-2TB-2R64U	VBRIK3 450F 2TB RAID6(14+2) TAA UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB3-45TF-2TB-4R57U	VBRIK3 450F 2TB 4RAID5(7+1) TAA UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB3-45TX-1TB-2R57U	VBRIK3 450FX 1TB RAID5(7+1) TAA UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB3-45TX-1TB-2R64U	VBRIK3 450FX 1TB RAID6(14+2) TAA UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB3-45TX-1TB-4R57U	VBRIK3 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0				

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	VB3-850X-1TB-4R57U	VBRIK3 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB3-850X-2TB-2R57U	VBRIK3 850FX 2TB RAID5(7+1)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$236,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB3-850X-2TB-2R61U	VBRIK3 850FX 2TB RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB3-850X-2TB-2R64U	VBRIK3 850FX 2TB RAID6(14+2)	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$236,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB3-850X-2TB-4R57	VBRIK3 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB3-850X-2TB-4R57U	VBRIK3 850FX 2TB 4RAID5(7+1) UPG	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$236,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB3-85TF-1TB-2R57U	VBRIK3 850F 1TB RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB3-85TF-1TB-2R64U	VBRIK3 850F 1TB RAID6(14+2) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$174,863.40	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204,007.30
5	VB3-85TF-1TB-4R57U	VBRIK3 850F 1TB 4RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$174,863.40	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204,007.30
5	VB3-85TF-2TB-2R57U	VBRIK3 850F 2TB RAID5(7+1) TAA UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$174,863.40	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$204,007.30
5	VB3-85TF-2TB-2R64U	VBRIK3 850F 2TB RAID6(14+2) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB3-85TF-2TB-4R57U	VBRIK3 850F 2TB 4RAID5(7+1) TAA UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB3-85TX-1TB-2R57U	VBRIK3 850FX 1TB RAID5(7+1) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB3-85TX-1TB-2R64U	VBRIK3 850FX 1TB RAID6(14+2) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB3-85TX-1TB-4R57U	VBRIK3 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB3-85TX-2TB-2R57U	VBRIK3 850FX 2TB RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB3-85TX-2TB-2R64U	VBRIK3 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB3-85TX-2TB-4R57U	VBRIK3 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB4-450F-1TB-2R57	VBRIK4 450F 1TB RAID5(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.00
5	VB4-450F-1TB-2R57U	VBRIK4 450F 1TB RAID5(7+1) UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB4-450F-1TB-2R61U	VBRIK4 450F 1TB RAID6(14+2)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.00
5	VB4-450F-1TB-2R64U	VBRIK4 450F 1TB RAID6(14+2) UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB4-450F-1TB-4R57	VBRIK4 450F 1TB 4RAID5(7+1)	\$1,084,350.00	ES-AF	14%	\$932,541.00	\$130,122.00	\$108,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$151,809.00
5	VB4-450F-1TB-4R57U	VBRIK4 450F 1TB 4RAID5(7+1) UPG	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB4-450F-2TB-2R57	VBRIK4 450F 2TB RAID5(7+1)	\$1,984,350.00	ES-AF	14%	\$1,706,594.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.00
5	VB4-450F-2TB-2R57U	VBRIK4 450F 2TB RAID5(7+1) UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB4-450F-2TB-2R61U	VBRIK4 450F 2TB RAID6(14+2)	\$1,984,350.00	ES-AF	14%	\$1,706,594.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.00
5	VB4-450F-2TB-2R64U	VBRIK4 450F 2TB RAID6(14+2) UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB4-450F-2TB-4R57	VBRIK4 450F 2TB 4RAID5(7+1)	\$1,984,350.00	ES-AF	14%	\$1,706,594.00	\$238,122.00	\$198,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$277,809.00
5	VB4-450F-2TB-4R57U	VBRIK4 450F 2TB 4RAID5(7+1) UPG	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB4-450X-1TB-2R57	VBRIK4 450FX 1TB RAID5(7+1)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB4-450X-1TB-2R57U	VBRIK4 450FX 1TB RAID5(7+1) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB4-450X-1TB-2R61U	VBRIK4 450FX 1TB RAID6(14+2)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB4-450X-1TB-2R64U	VBRIK4 450FX 1TB RAID6(14+2) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB4-450X-1TB-4R57	VBRIK4 450FX 1TB 4RAID5(7+1)	\$1,358,035.00	ES-AF	14%	\$1,167,910.10	\$162,964.20	\$135,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$190,124.90
5	VB4-450X-1TB-4R57U	VBRIK4 450FX 1TB 4RAID5(7+1) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB4-450X-2TB-2R57	VBRIK4 450FX 2TB RAID5(7+1)	\$2,258,035.00	ES-AF	14%	\$1,941,910.20	\$225,803.50	\$194,124.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279,349.60
5	VB4-450X-2TB-2R57U	VBRIK4 450FX 2TB RAID5(7+1) UPG	\$2,709,640.00	ES-AF	14%	\$2,330,290.40	\$270,964.00	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379,349.60
5	VB4-450X-2TB-2R61U	VBRIK4 450FX 2TB RAID6(14+2)	\$2,258,035.00	ES-AF	14%	\$1,941,910.20	\$225,803.50	\$194,124.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279,349.60
5	VB4-450X-2TB-2R64U	VBRIK4 450FX 2TB RAID6(14+2) UPG	\$2,709,640.00	ES-AF	14%	\$2,330,290.40	\$270,964.00	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379,349.60
5	VB4-450X-2TB-4R57	VBRIK4 450FX 2TB 4RAID5(7+1)	\$2,258,035.00	ES-AF	14%	\$1,941,910.20	\$225,803.50	\$194,124.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$279,349.60
5	VB4-450X-2TB-4R57U	VBRIK4 450FX 2TB 4RAID5(7+1) UPG	\$2,709,640.00	ES-AF	14%	\$2,330,290.40	\$270,964.00	\$225,803.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$379,349.60
5	VB4-45TF-1TB-2R57	VBRIK4 450F 1TB RAID5(7+1)	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB4-45TF-1TB-2R57U	VBRIK4 450F 1TB RAID5(7+1) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB4-45TF-1TB-2R61U	VBRIK4 450F 1TB RAID6(14+2)	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB4-45TF-1TB-2R64U	VBRIK4 450F 1TB RAID6(14+2) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB4-45TF-1TB-4R57	VBRIK4 450F 1TB 4RAID5(7+1)	\$1,301,220.00	ES-AF	14%	\$1,119,049.20	\$156,146.40	\$130,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182,170.80
5	VB4-45TF-1TB-4R57U	VBRIK4 450F 1TB 4RAID5(7+1) UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB4-45TF-2TB-2R57	VBRIK4 450F 2TB RAID5(7+1)	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB4-45TF-2TB-2R57U	VBRIK4 450F 2TB RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB4-45TF-2TB-2R61U	VBRIK4 450F 2TB RAID6(14+2)	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB4-45TF-2TB-2R64U	VBRIK4 450F 2TB RAID6(14+2) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB4-45TF-2TB-4R57	VBRIK4 450F 2TB 4RAID5(7+1)	\$2,381,220.00	ES-AF	14%	\$2,047,849.20	\$285,746.40	\$238,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333,370.80
5	VB4-45TF-2TB-4R57U	VBRIK4 450F 2TB 4RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB4-45TX-1TB-2R57	VBRIK4 450FX 1TB RAID5(7+1)	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60
5	VB4-45TX-1TB-2R64U	VBRIK4 450FX 1TB RAID6(14+2) TAA UPG	\$1,629,640.00	ES-AF	14%	\$1,401,490.40	\$195,556.80	\$162,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228,149.60

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VB7-850F-1TB-2R64U	VBRIK7 850F 1TB RAID6(14+2) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$174,863.40	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$204,007.30
5	VB7-850F-1TB-4R57U	VBRIK7 850F 1TB 4RAID5(7+1) UPG	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$145,719.50	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170,006.20
5	VB7-850F-1TB-4R57U	VBRIK7 850F 1TB 4RAID5(7+1) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$174,863.40	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$204,007.30
5	VB7-850F-2TB-2R57	VBRIK7 850F 2TB RAID5(7+1) UPG	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$253,719.60	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296,006.20
5	VB7-850F-2TB-2R57U	VBRIK7 850F 2TB RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB7-850F-2TB-2R64U	VBRIK7 850F 2TB RAID6(14+2) UPG	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$253,719.60	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296,006.20
5	VB7-850F-2TB-4R57	VBRIK7 850F 2TB 4RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB7-850F-2TB-4R57U	VBRIK7 850F 2TB 4RAID5(7+1) UPG	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$253,719.60	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296,006.20
5	VB7-850X-1TB-2R57	VBRIK7 850FX 1TB RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB7-850X-1TB-2R57U	VBRIK7 850FX 1TB RAID5(7+1) UPG	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$178,791.50	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208,590.20
5	VB7-850X-1TB-2R64U	VBRIK7 850FX 1TB RAID6(14+2) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB7-850X-1TB-2R64U	VBRIK7 850FX 1TB RAID6(14+2) UPG	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$178,791.50	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208,590.20
5	VB7-850X-1TB-4R57	VBRIK7 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB7-850X-1TB-4R57U	VBRIK7 850FX 1TB 4RAID5(7+1) UPG	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$178,791.50	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208,590.20
5	VB7-850X-2TB-2R57	VBRIK7 850FX 2TB RAID5(7+1) UPG	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$236,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB7-850X-2TB-2R57U	VBRIK7 850FX 2TB RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB7-850X-2TB-2R64U	VBRIK7 850FX 2TB RAID6(14+2) UPG	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$236,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB7-850X-2TB-4R57	VBRIK7 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB7-850X-2TB-4R57U	VBRIK7 850FX 2TB 4RAID5(7+1) UPG	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$236,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB7-850X-2TB-4R57U	VBRIK7 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB7-850X-2TB-2R64U	VBRIK7 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB7-850X-2TB-2R64U	VBRIK7 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB7-850X-2TB-4R57U	VBRIK7 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB8-850F-1TB-2R57	VBRIK8 850F 1TB RAID5(7+1) UPG	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$145,719.50	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170,006.20
5	VB8-850F-1TB-2R57U	VBRIK8 850F 1TB RAID5(7+1) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$174,863.40	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$204,007.30
5	VB8-850F-1TB-2R64U	VBRIK8 850F 1TB RAID6(14+2) UPG	\$1,214,330.00	ES-AF	14%	\$1,044,323.80	\$145,719.50	\$121,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$170,006.20
5	VB8-850F-1TB-4R57	VBRIK8 850F 1TB 4RAID5(7+1) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$174,863.40	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$204,007.30
5	VB8-850F-1TB-4R57U	VBRIK8 850F 1TB 4RAID5(7+1) UPG	\$1,457,195.00	ES-AF	14%	\$1,253,187.70	\$174,863.40	\$145,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$204,007.30
5	VB8-850F-2TB-2R57	VBRIK8 850F 2TB RAID5(7+1) UPG	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$253,719.60	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296,006.20
5	VB8-850F-2TB-2R57U	VBRIK8 850F 2TB RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB8-850F-2TB-2R64U	VBRIK8 850F 2TB RAID6(14+2) UPG	\$2,114,330.00	ES-AF	14%	\$1,818,323.80	\$253,719.60	\$211,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296,006.20
5	VB8-850F-2TB-4R57	VBRIK8 850F 2TB 4RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB8-850F-2TB-4R57U	VBRIK8 850F 2TB 4RAID5(7+1) UPG	\$2,537,195.00	ES-AF	14%	\$2,181,987.70	\$304,463.40	\$253,719.50	\$0.00	\$0.00	\$0.00	\$0.00	\$355,207.30
5	VB8-850X-1TB-2R57	VBRIK8 850FX 1TB RAID5(7+1) UPG	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$178,791.50	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208,590.20
5	VB8-850X-1TB-2R57U	VBRIK8 850FX 1TB RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB8-850X-1TB-2R64U	VBRIK8 850FX 1TB RAID6(14+2) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB8-850X-1TB-4R57	VBRIK8 850FX 1TB 4RAID5(7+1) UPG	\$1,787,915.00	ES-AF	14%	\$1,537,606.90	\$214,549.80	\$178,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$250,308.10
5	VB8-850X-1TB-4R57U	VBRIK8 850FX 1TB 4RAID5(7+1) UPG	\$1,489,930.00	ES-AF	14%	\$1,281,339.80	\$178,791.50	\$148,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208,590.20
5	VB8-850X-2TB-2R57	VBRIK8 850FX 2TB RAID5(7+1) UPG	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$236,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB8-850X-2TB-2R57U	VBRIK8 850FX 2TB RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB8-850X-2TB-2R64U	VBRIK8 850FX 2TB RAID6(14+2) UPG	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$236,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB8-850X-2TB-4R57	VBRIK8 850FX 2TB 4RAID5(7+1) UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB8-850X-2TB-4R57U	VBRIK8 850FX 2TB 4RAID5(7+1) UPG	\$2,389,930.00	ES-AF	14%	\$2,055,339.80	\$286,791.60	\$236,993.00	\$0.00	\$0.00	\$0.00	\$0.00	\$334,590.20
5	VB8-850X-2TB-4R57U	VBRIK8 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB8-850X-2TB-2R64U	VBRIK8 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB8-850X-2TB-2R64U	VBRIK8 850FX 2TB RAID6(14+2) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	VB8-850X-2TB-4R57U	VBRIK8 850FX 2TB 4RAID5(7+1) TAA UPG	\$2,867,915.00	ES-AF	14%	\$2,466,406.90	\$344,149.80	\$286,791.50	\$0.00	\$0.00	\$0.00	\$0.00	\$401,508.10
5	ZB1-450F-1TB-2R57	ZBRICK1 450F 1TB RAID5(7+1) UPG	\$1,192,035.00	ES-AF	14%	\$1,025,150.10	\$143,044.20	\$119,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$166,884.90
5	ZB1-450F-1TB-2R64U	ZBRICK1 450F 1TB RAID6(14+2) UPG	\$1,192,035.00	ES-AF	14%	\$1,025,150.10	\$143,044.20	\$119,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$166,884.90
5	ZB1-450F-1TB-4R57	ZBRICK1 450F 1TB 4RAID5(7+1) UPG	\$1,192,035.00	ES-AF	14%	\$1,025,150.10	\$143,044.20	\$119,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$166,884.90
5	ZB1-450F-2TB-2R57	ZBRICK1 450F 2TB RAID5(7+1) UPG	\$2,092,035.00	ES-AF	14%	\$1,799,150.10	\$251,044.20	\$209,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$292,884.90
5	ZB1-450F-2TB-2R64U	ZBRICK1 450F 2TB RAID6(14+2) UPG	\$2,092,035.00	ES-AF	14%	\$1,799,150.10	\$251,044.20	\$209,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$292,884.90
5	ZB1-450F-2TB-4R57	ZBRICK1 450F 2TB 4RAID5(7+1) UPG	\$2,092,035.00	ES-AF	14%	\$1,799,150.10	\$251,044.20	\$209,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$292,884.90
5	ZB1-450X-1TB-2R57	ZBRICK1 450FX 1TB RAID5(7+1) UPG	\$1,465,725.00	ES-AF	14%	\$1,260,523.50	\$175,887.00	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205,201.50
5	ZB1-450X-1TB-2R64U	ZBRICK1 450FX 1TB RAID6(14+2) UPG	\$1,465,725.00	ES-AF	14%	\$1,260,523.50	\$175,887.00	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205,201.50
5	ZB1-450X-1TB-4R57	ZBRICK1 450FX 1TB 4RAID5(7+1) UPG	\$1,465,725.00	ES-AF	14%	\$1,260,523.50	\$175,887.00	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$205,201.50
5	ZB1-450X-2TB-2R57	ZBRICK1 450FX 2TB RAID5(7+1) UPG	\$2,365,725.00	ES-AF	14%	\$2,034,523.50	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB1-450X-2TB-2R64U	ZBRICK1 450FX 2TB RAID6(14+2) UPG	\$2,365,725.00	ES-AF	14%	\$2,034,523.50	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB1-450X-2TB-4R57	ZBRICK1 450FX 2TB 4RAID5(7+1) UPG	\$2,365,725.00	ES-AF	14%	\$2,034,523.50	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB1-850F-1TB-2R57	ZBRICK1 850F 1TB RAID5(7+1) UPG	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$160,586.40	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,350.80
5	ZB1-850F-1TB-2R64U	ZBRICK1 850F 1TB RAID6(14+2) UPG	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$160,586.40	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,350.80

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	ZB1-850F-1TB-4RS7	ZBRICK1 850F 1TB 4RAID5(7+1)	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$160,586.40	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,350.80
5	ZB1-850F-2TB-2RS7	ZBRICK1 850F 2TB RAID5(7+1)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB1-850F-2TB-2R614	ZBRICK1 850F 2TB RAID6(14+2)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB1-850X-2TB-4RS7	ZBRICK1 850FX 1TB RAID5(7+1)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB1-850X-1TB-2R614	ZBRICK1 850FX 1TB RAID5(14+2)	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$193,659.00	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,935.50
5	ZB1-850X-1TB-4RS7	ZBRICK1 850FX 1TB 4RAID5(7+1)	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$193,659.00	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,935.50
5	ZB1-850X-2TB-2RS7	ZBRICK1 850FX 2TB RAID5(7+1)	\$2,513,825.00	ES-AF	14%	\$2,161,889.50	\$301,659.00	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,935.50
5	ZB1-850X-2TB-2R614	ZBRICK1 850FX 2TB RAID6(14+2)	\$2,513,825.00	ES-AF	14%	\$2,161,889.50	\$301,659.00	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,935.50
5	ZB1-850X-2TB-4RS7	ZBRICK1 850FX 2TB 4RAID5(7+1)	\$2,513,825.00	ES-AF	14%	\$2,161,889.50	\$301,659.00	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,935.50
5	ZB2-450F-1TB-2RS7	ZBRICK2 450F 1TB RAID5(7+1)	\$1,192,035.00	ES-AF	14%	\$1,025,178.10	\$171,652.20	\$143,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$166,884.90
5	ZB2-450F-1TB-2RS7U	ZBRICK2 450F 1TB RAID5(7+1) UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.20	\$143,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB2-450F-1TB-2R614	ZBRICK2 450F 1TB RAID6(14+2)	\$1,192,035.00	ES-AF	14%	\$1,025,178.10	\$171,652.20	\$143,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$166,884.90
5	ZB2-450F-1TB-2R64U	ZBRICK2 450F 1TB RAID6(14+2) UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.20	\$143,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB2-450F-1TB-4RS7	ZBRICK2 450F 1TB 4RAID5(7+1)	\$1,192,035.00	ES-AF	14%	\$1,025,178.10	\$171,652.20	\$143,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$166,884.90
5	ZB2-450F-1TB-4RS7U	ZBRICK2 450F 1TB 4RAID5(7+1) UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.20	\$143,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB2-450F-2TB-2RS7	ZBRICK2 450F 2TB RAID5(7+1)	\$2,092,035.00	ES-AF	14%	\$1,799,150.10	\$251,044.20	\$209,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$229,884.90
5	ZB2-450F-2TB-2RS7U	ZBRICK2 450F 2TB RAID5(7+1) UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.10	\$301,252.80	\$251,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB2-450F-2TB-2R614	ZBRICK2 450F 2TB RAID6(14+2)	\$2,092,035.00	ES-AF	14%	\$1,799,150.10	\$251,044.20	\$209,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$229,884.90
5	ZB2-450F-2TB-2R64U	ZBRICK2 450F 2TB RAID6(14+2) UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.10	\$301,252.80	\$251,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB2-450F-2TB-4RS7	ZBRICK2 450F 2TB 4RAID5(7+1)	\$2,092,035.00	ES-AF	14%	\$1,799,150.10	\$251,044.20	\$209,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$229,884.90
5	ZB2-450F-2TB-4RS7U	ZBRICK2 450F 2TB 4RAID5(7+1) UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.10	\$301,252.80	\$251,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB2-450X-1TB-2RS7	ZBRICK2 450FX 1TB RAID5(7+1) UPG	\$1,465,725.00	ES-AF	14%	\$1,280,523.50	\$175,887.00	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205,201.50
5	ZB2-450X-1TB-2RS7U	ZBRICK2 450FX 1TB RAID5(7+1) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB2-450X-1TB-2R614	ZBRICK2 450FX 1TB RAID6(14+2)	\$1,465,725.00	ES-AF	14%	\$1,280,523.50	\$175,887.00	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205,201.50
5	ZB2-450X-1TB-2R64U	ZBRICK2 450FX 1TB RAID6(14+2) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB2-450X-1TB-4RS7	ZBRICK2 450FX 1TB 4RAID5(7+1)	\$1,465,725.00	ES-AF	14%	\$1,280,523.50	\$175,887.00	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205,201.50
5	ZB2-450X-1TB-4RS7U	ZBRICK2 450FX 1TB 4RAID5(7+1) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB2-450X-2TB-2RS7	ZBRICK2 450FX 2TB RAID5(7+1)	\$2,365,725.00	ES-AF	14%	\$2,034,523.20	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB2-450X-2TB-2RS7U	ZBRICK2 450FX 2TB RAID5(7+1) UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB2-450X-2TB-2R614	ZBRICK2 450FX 2TB RAID6(14+2)	\$2,365,725.00	ES-AF	14%	\$2,034,523.20	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB2-450X-2TB-2R64U	ZBRICK2 450FX 2TB RAID6(14+2) UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB2-450X-2TB-4RS7	ZBRICK2 450FX 2TB 4RAID5(7+1)	\$2,365,725.00	ES-AF	14%	\$2,034,523.20	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB2-450X-2TB-4RS7U	ZBRICK2 450FX 2TB 4RAID5(7+1) UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB2-45TF-1TB-2RS7U	ZBRICK2 450F 1TB RAID5(7+1) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.20	\$143,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB2-45TF-1TB-2R64U	ZBRICK2 450F 1TB RAID6(14+2) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.20	\$143,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB2-45TF-1TB-4RS7U	ZBRICK2 450F 1TB 4RAID5(7+1) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.20	\$143,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB2-45TF-2TB-2RS7U	ZBRICK2 450F 2TB RAID5(7+1) TAA UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40	\$301,252.80	\$251,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB2-45TF-2TB-2R64U	ZBRICK2 450F 2TB RAID6(14+2) TAA UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40	\$301,252.80	\$251,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB2-45TF-2TB-4RS7U	ZBRICK2 450F 2TB 4RAID5(7+1) TAA UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40	\$301,252.80	\$251,044.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB2-45TX-1TB-2RS7U	ZBRICK2 450FX 1TB RAID5(14+2) TAA UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB2-45TX-1TB-2R64U	ZBRICK2 450FX 1TB RAID6(14+2) TAA UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB2-45TX-1TB-4RS7U	ZBRICK2 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB2-45TX-2TB-2R64U	ZBRICK2 450FX 2TB RAID6(14+2) TAA UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB2-45TX-2TB-4RS7U	ZBRICK2 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB2-850F-1TB-2RS7	ZBRICK2 850F 1TB RAID5(7+1)	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$160,586.40	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,350.80
5	ZB2-850F-1TB-2RS7U	ZBRICK2 850F 1TB RAID5(7+1) UPG	\$1,605,855.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB2-850F-1TB-2R614	ZBRICK2 850F 1TB RAID6(14+2)	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$160,586.40	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,350.80
5	ZB2-850F-1TB-2R64U	ZBRICK2 850F 1TB RAID6(14+2) UPG	\$1,605,855.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB2-850F-1TB-4RS7	ZBRICK2 850F 1TB 4RAID5(7+1)	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$160,586.40	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$167,350.80
5	ZB2-850F-1TB-4RS7U	ZBRICK2 850F 1TB 4RAID5(7+1) UPG	\$1,605,855.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB2-850F-2TB-2RS7	ZBRICK2 850F 2TB RAID5(7+1)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB2-850F-2TB-2RS7U	ZBRICK2 850F 2TB RAID5(7+1) UPG	\$2,685,855.00	ES-AF	14%	\$2,309,843.90	\$322,303.80	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376,021.10
5	ZB2-850F-2TB-2R614	ZBRICK2 850F 2TB RAID6(14+2)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB2-850F-2TB-2R64U	ZBRICK2 850F 2TB RAID6(14+2) UPG	\$2,685,855.00	ES-AF	14%	\$2,309,843.90	\$322,303.80	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376,021.10
5	ZB2-850F-2TB-4RS7	ZBRICK2 850F 2TB 4RAID5(7+1)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB2-850F-2TB-4RS7U	ZBRICK2 850F 2TB 4RAID5(7+1) UPG	\$2,685,855.00	ES-AF	14%	\$2,309,843.90	\$322,303.80	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376,021.10
5	ZB2-850X-1TB-2RS7	ZBRICK2 850FX 1TB RAID5(7+1)	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$193,659.00	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,935.50
5	ZB2-850X-1TB-2RS7U	ZBRICK2 850FX 1TB RAID5(7+1) UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$232,390.80	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271,122.60
5	ZB2-850X-1TB-2R614	ZBRICK2 850FX 1TB RAID6(14+2)	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$193,659.00	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,935.50
5	ZB2-850X-1TB-2R64U	ZBRICK2 850FX 1TB RAID6(14+2) UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$232,390.80	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271,122.60
5	ZB2-850X-1TB-4RS7	ZBRICK2 850FX 1TB 4RAID5(7+1)	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$193,659.00	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,935.50
5	ZB2-850X-1TB-4RS7U	ZBRICK2 850FX 1TB 4RAID5(7+1) UPG	\$1,936,590.00											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	ZB3-450F-1TB-2R57U	ZBRICK3 450F 1TB RAID5(7+1) UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.80	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB3-450F-1TB-2R614	ZBRICK3 450F 1TB RAID6(14+2) UPG	\$1,192,035.00	ES-AF	14%	\$1,025,150.10	\$143,044.20	\$219,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$166,884.90
5	ZB3-450F-1TB-2R64U	ZBRICK3 450F 1TB RAID6(14+2) UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.80	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB3-450F-1TB-4R57U	ZBRICK3 450F 1TB 4RAID5(7+1) UPG	\$1,192,035.00	ES-AF	14%	\$1,025,150.10	\$143,044.20	\$119,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$166,884.90
5	ZB3-450F-2TB-2R57U	ZBRICK3 450F 2TB RAID5(7+1) UPG	\$2,092,035.00	ES-AF	14%	\$1,799,150.10	\$251,044.20	\$209,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB3-450F-2TB-2R57U	ZBRICK3 450F 2TB RAID5(7+1) UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40	\$301,252.80	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB3-450F-2TB-2R614	ZBRICK3 450F 2TB RAID6(14+2) UPG	\$2,092,035.00	ES-AF	14%	\$1,799,150.10	\$251,044.20	\$209,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB3-450F-2TB-2R64U	ZBRICK3 450F 2TB RAID6(14+2) UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40	\$301,252.80	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB3-450F-2TB-4R57U	ZBRICK3 450F 2TB 4RAID5(7+1) UPG	\$2,092,035.00	ES-AF	14%	\$1,799,150.10	\$251,044.20	\$209,203.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB3-450F-2TB-4R57U	ZBRICK3 450F 2TB 4RAID5(7+1) UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40	\$301,252.80	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB3-450X-1TB-2R57U	ZBRICK3 450FX 1TB RAID5(7+1) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB3-450X-1TB-2R614	ZBRICK3 450FX 1TB RAID6(14+2) UPG	\$1,465,870.00	ES-AF	14%	\$1,260,523.50	\$175,887.00	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205,201.50
5	ZB3-450X-1TB-2R64U	ZBRICK3 450FX 1TB RAID6(14+2) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB3-450X-1TB-4R57U	ZBRICK3 450FX 1TB 4RAID5(7+1) UPG	\$1,465,870.00	ES-AF	14%	\$1,260,523.50	\$175,887.00	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205,201.50
5	ZB3-450X-1TB-4R57U	ZBRICK3 450FX 1TB 4RAID5(7+1) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB3-450X-2TB-2R57U	ZBRICK3 450FX 2TB RAID5(7+1) UPG	\$2,365,870.00	ES-AF	14%	\$2,064,725.00	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB3-450X-2TB-2R57U	ZBRICK3 450FX 2TB RAID5(7+1) UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB3-450X-2TB-2R614	ZBRICK3 450FX 2TB RAID6(14+2) UPG	\$2,365,870.00	ES-AF	14%	\$2,064,725.00	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB3-450X-2TB-2R64U	ZBRICK3 450FX 2TB RAID6(14+2) UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB3-450X-2TB-4R57U	ZBRICK3 450FX 2TB 4RAID5(7+1) UPG	\$2,365,870.00	ES-AF	14%	\$2,064,725.00	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB3-450X-2TB-4R57U	ZBRICK3 450FX 2TB 4RAID5(7+1) UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB3-45TF-1TB-2R57U	ZBRICK3 450F 1TB RAID5(7+1) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.80	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB3-45TF-1TB-2R64U	ZBRICK3 450F 1TB RAID6(14+2) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.80	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB3-45TF-1TB-4R57U	ZBRICK3 450F 1TB 4RAID5(7+1) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.80	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB3-45TF-2TB-2R57U	ZBRICK3 450F 2TB RAID5(7+1) TAA UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40	\$301,252.80	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB3-45TF-2TB-2R64U	ZBRICK3 450F 2TB RAID6(14+2) TAA UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40	\$301,252.80	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB3-45TF-2TB-4R57U	ZBRICK3 450F 2TB 4RAID5(7+1) TAA UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.40	\$301,252.80	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB3-45TX-1TB-2R57U	ZBRICK3 450FX 1TB RAID5(7+1) TAA UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB3-45TX-1TB-2R64U	ZBRICK3 450FX 1TB RAID6(14+2) TAA UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB3-45TX-1TB-4R57U	ZBRICK3 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB3-45TX-2TB-2R57U	ZBRICK3 450FX 2TB RAID5(7+1) TAA UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB3-45TX-2TB-2R64U	ZBRICK3 450FX 2TB RAID6(14+2) TAA UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB3-45TX-2TB-4R57U	ZBRICK3 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB3-850F-1TB-2R57U	ZBRICK3 850F 1TB RAID5(7+1) UPG	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$160,586.40	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,350.80
5	ZB3-850F-1TB-2R57U	ZBRICK3 850F 1TB RAID5(7+1) UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB3-850F-1TB-2R614	ZBRICK3 850F 1TB RAID6(14+2) UPG	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$160,586.40	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,350.80
5	ZB3-850F-1TB-2R64U	ZBRICK3 850F 1TB RAID6(14+2) UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB3-850F-1TB-4R57U	ZBRICK3 850F 1TB 4RAID5(7+1) UPG	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$160,586.40	\$133,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,350.80
5	ZB3-850F-1TB-4R57U	ZBRICK3 850F 1TB 4RAID5(7+1) UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB3-850F-2TB-2R57U	ZBRICK3 850F 2TB RAID5(7+1) UPG	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB3-850F-2TB-2R57U	ZBRICK3 850F 2TB RAID5(7+1) UPG	\$2,688,865.00	ES-AF	14%	\$2,309,843.90	\$322,303.80	\$268,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376,021.10
5	ZB3-850F-2TB-2R614	ZBRICK3 850F 2TB RAID6(14+2) UPG	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB3-850F-2TB-2R64U	ZBRICK3 850F 2TB RAID6(14+2) UPG	\$2,688,865.00	ES-AF	14%	\$2,309,843.90	\$322,303.80	\$268,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376,021.10
5	ZB3-850F-2TB-4R57U	ZBRICK3 850F 2TB 4RAID5(7+1) UPG	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB3-850F-2TB-4R57U	ZBRICK3 850F 2TB 4RAID5(7+1) UPG	\$2,688,865.00	ES-AF	14%	\$2,309,843.90	\$322,303.80	\$268,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376,021.10
5	ZB3-850X-1TB-2R57U	ZBRICK3 850FX 1TB RAID5(7+1) UPG	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$193,659.00	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,935.50
5	ZB3-850X-1TB-2R57U	ZBRICK3 850FX 1TB RAID5(7+1) UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$232,390.80	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271,122.60
5	ZB3-850X-1TB-2R614	ZBRICK3 850FX 1TB RAID6(14+2) UPG	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$193,659.00	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,935.50
5	ZB3-850X-1TB-2R64U	ZBRICK3 850FX 1TB RAID6(14+2) UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$232,390.80	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271,122.60
5	ZB3-850X-1TB-4R57U	ZBRICK3 850FX 1TB 4RAID5(7+1) UPG	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$193,659.00	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,935.50
5	ZB3-850X-1TB-4R57U	ZBRICK3 850FX 1TB 4RAID5(7+1) UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$232,390.80	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271,122.60
5	ZB3-850X-2TB-2R57U	ZBRICK3 850FX 2TB RAID5(7+1) UPG	\$2,513,825.00	ES-AF	14%	\$2,161,889.50	\$301,659.00	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,935.50
5	ZB3-850X-2TB-2R57U	ZBRICK3 850FX 2TB RAID5(7+1) UPG	\$3,016,590.00	ES-AF	14%	\$2,594,267.40	\$361,990.80	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422,322.60
5	ZB3-850X-2TB-2R614	ZBRICK3 850FX 2TB RAID6(14+2) UPG	\$2,513,825.00	ES-AF	14%	\$2,161,889.50	\$301,659.00	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,935.50
5	ZB3-850X-2TB-2R64U	ZBRICK3 850FX 2TB RAID6(14+2) UPG	\$3,016,590.00	ES-AF	14%	\$2,594,267.40	\$361,990.80	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422,322.60
5	ZB3-850X-2TB-4R57U	ZBRICK3 850FX 2TB 4RAID5(7+1) UPG	\$2,513,825.00	ES-AF	14%	\$2,161,889.50	\$301,659.00	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,935.50
5	ZB3-850X-2TB-4R57U	ZBRICK3 850FX 2TB 4RAID5(7+1) UPG	\$3,016,590.00	ES-AF	14%	\$2,594,267.40	\$361,990.80	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422,322.60
5	ZB3-85TF-1TB-2R57U	ZBRICK3 850F 1TB RAID5(7+1) TAA UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB3-85TF-1TB-2R64U	ZBRICK3 850F 1TB RAID6(14+2) TAA UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB3-85TF-1TB-4R57U	ZBRICK3 850F 1TB 4RAID5(7+1) TAA UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB3-85TF-2TB-2R57U	ZBRICK3 850F 2TB RAID5(7+1) TAA UPG	\$2,688,865.00	ES-AF	14%	\$2,309,843.90	\$322,303.80							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	ZB4-450X-1TB-2R57	ZBRICK4 450FX 1TB RAID5(7+1)	\$1,465,725.00	ES-AF	14%	\$1,260,523.50	\$175,887.00	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205,201.50
5	ZB4-450X-1TB-2R57U	ZBRICK4 450FX 1TB RAID5(7+1) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB4-450X-1TB-2R614	ZBRICK4 450FX 1TB RAID6(14+2)	\$1,465,725.00	ES-AF	14%	\$1,260,523.50	\$175,887.00	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205,201.50
5	ZB4-450X-1TB-2R64U	ZBRICK4 450FX 1TB RAID6(14+2) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB4-450X-1TB-4R57	ZBRICK4 450FX 1TB 4RAID5(7+1)	\$1,465,725.00	ES-AF	14%	\$1,260,523.50	\$175,887.00	\$146,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$205,201.50
5	ZB4-450X-1TB-4R57U	ZBRICK4 450FX 1TB 4RAID5(7+1) UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB4-450X-2TB-2R57	ZBRICK4 450FX 2TB RAID5(7+1)	\$2,365,725.00	ES-AF	14%	\$2,034,523.50	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB4-450X-2TB-2R57U	ZBRICK4 450FX 2TB RAID5(7+1) UPG	\$2,836,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB4-450X-2TB-2R614	ZBRICK4 450FX 2TB RAID6(14+2)	\$2,365,725.00	ES-AF	14%	\$2,034,523.50	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB4-450X-2TB-2R64U	ZBRICK4 450FX 2TB RAID6(14+2) UPG	\$2,836,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB4-450X-2TB-4R57	ZBRICK4 450FX 2TB 4RAID5(7+1)	\$2,365,725.00	ES-AF	14%	\$2,034,523.50	\$283,887.00	\$236,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$331,201.50
5	ZB4-450X-2TB-4R57U	ZBRICK4 450FX 2TB 4RAID5(7+1) UPG	\$2,836,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB4-45TF-1TB-2R57U	ZBRICK4 450F 1TB RAID5(7+1) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.80	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB4-45TF-1TB-2R64U	ZBRICK4 450F 1TB RAID6(14+2) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.80	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB4-45TF-1TB-4R57U	ZBRICK4 450F 1TB 4RAID5(7+1) TAA UPG	\$1,430,440.00	ES-AF	14%	\$1,230,178.40	\$171,652.80	\$143,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200,261.60
5	ZB4-45TF-2TB-2R57U	ZBRICK4 450F 2TB RAID5(7+1) TAA UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.20	\$301,252.80	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB4-45TF-2TB-2R64U	ZBRICK4 450F 2TB RAID6(14+2) TAA UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.20	\$301,252.80	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB4-45TF-2TB-4R57U	ZBRICK4 450F 2TB 4RAID5(7+1) TAA UPG	\$2,510,440.00	ES-AF	14%	\$2,158,978.20	\$301,252.80	\$251,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,461.60
5	ZB4-45TX-1TB-2R57U	ZBRICK4 450FX 1TB RAID5(7+1) TAA UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB4-45TX-1TB-2R64U	ZBRICK4 450FX 1TB RAID6(14+2) TAA UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB4-45TX-1TB-4R57U	ZBRICK4 450FX 1TB 4RAID5(7+1) TAA UPG	\$1,758,870.00	ES-AF	14%	\$1,512,628.20	\$211,064.40	\$175,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$246,241.80
5	ZB4-45TX-2TB-2R57U	ZBRICK4 450FX 2TB RAID5(7+1) TAA UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB4-45TX-2TB-2R64U	ZBRICK4 450FX 2TB RAID6(14+2) TAA UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB4-45TX-2TB-4R57U	ZBRICK4 450FX 2TB 4RAID5(7+1) TAA UPG	\$2,838,870.00	ES-AF	14%	\$2,441,428.20	\$340,664.40	\$283,887.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$397,441.80
5	ZB4-850F-1TB-2R57	ZBRICK4 850F 1TB RAID5(7+1)	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,350.80
5	ZB4-850F-1TB-2R57U	ZBRICK4 850F 1TB RAID5(7+1) UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB4-850F-1TB-2R614	ZBRICK4 850F 1TB RAID6(14+2)	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,350.80
5	ZB4-850F-1TB-2R64U	ZBRICK4 850F 1TB RAID6(14+2) UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB4-850F-1TB-4R57	ZBRICK4 850F 1TB 4RAID5(7+1)	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,350.80
5	ZB4-850F-1TB-4R57U	ZBRICK4 850F 1TB 4RAID5(7+1) UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB4-850F-2TB-2R57	ZBRICK4 850F 2TB RAID5(7+1)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB4-850F-2TB-2R57U	ZBRICK4 850F 2TB RAID5(7+1) UPG	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB4-850F-2TB-2R614	ZBRICK4 850F 2TB RAID6(14+2)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB4-850F-2TB-2R64U	ZBRICK4 850F 2TB RAID6(14+2) UPG	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB4-850F-2TB-4R57	ZBRICK4 850F 2TB 4RAID5(7+1)	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB4-850F-2TB-4R57U	ZBRICK4 850F 2TB 4RAID5(7+1) UPG	\$2,238,220.00	ES-AF	14%	\$1,924,869.20	\$268,586.40	\$223,822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$313,350.80
5	ZB4-850X-1TB-2R57	ZBRICK4 850FX 1TB RAID5(7+1)	\$1,338,225.00	ES-AF	14%	\$1,150,869.50	\$192,703.80	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,355.50
5	ZB4-850X-1TB-2R57U	ZBRICK4 850FX 1TB RAID5(7+1) UPG	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$193,659.00	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,935.50
5	ZB4-850X-1TB-2R614	ZBRICK4 850FX 1TB RAID6(14+2)	\$1,338,225.00	ES-AF	14%	\$1,150,869.50	\$192,703.80	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,355.50
5	ZB4-850X-1TB-2R64U	ZBRICK4 850FX 1TB RAID6(14+2) UPG	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$193,659.00	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,935.50
5	ZB4-850X-1TB-4R57	ZBRICK4 850FX 1TB 4RAID5(7+1)	\$1,338,225.00	ES-AF	14%	\$1,150,869.50	\$192,703.80	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,355.50
5	ZB4-850X-1TB-4R57U	ZBRICK4 850FX 1TB 4RAID5(7+1) UPG	\$1,613,825.00	ES-AF	14%	\$1,387,889.50	\$193,659.00	\$161,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$225,935.50
5	ZB4-850X-2TB-2R57	ZBRICK4 850FX 2TB RAID5(7+1)	\$2,513,825.00	ES-AF	14%	\$2,161,889.50	\$301,659.00	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,935.50
5	ZB4-850X-2TB-2R57U	ZBRICK4 850FX 2TB RAID5(7+1) UPG	\$3,016,590.00	ES-AF	14%	\$2,594,267.40	\$361,990.80	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422,322.60
5	ZB4-850X-2TB-2R614	ZBRICK4 850FX 2TB RAID6(14+2)	\$2,513,825.00	ES-AF	14%	\$2,161,889.50	\$301,659.00	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,935.50
5	ZB4-850X-2TB-2R64U	ZBRICK4 850FX 2TB RAID6(14+2) UPG	\$3,016,590.00	ES-AF	14%	\$2,594,267.40	\$361,990.80	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422,322.60
5	ZB4-850X-2TB-4R57	ZBRICK4 850FX 2TB 4RAID5(7+1)	\$2,513,825.00	ES-AF	14%	\$2,161,889.50	\$301,659.00	\$251,382.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351,935.50
5	ZB4-850X-2TB-4R57U	ZBRICK4 850FX 2TB 4RAID5(7+1) UPG	\$3,016,590.00	ES-AF	14%	\$2,594,267.40	\$361,990.80	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422,322.60
5	ZB4-85TF-1TB-2R57U	ZBRICK4 850F 1TB RAID5(7+1) TAA UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB4-85TF-1TB-2R64U	ZBRICK4 850F 1TB RAID6(14+2) TAA UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB4-85TF-1TB-4R57U	ZBRICK4 850F 1TB 4RAID5(7+1) TAA UPG	\$1,605,865.00	ES-AF	14%	\$1,381,043.90	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$224,821.10
5	ZB4-85TF-2TB-2R57U	ZBRICK4 850F 2TB RAID5(7+1) TAA UPG	\$2,685,865.00	ES-AF	14%	\$2,309,843.90	\$322,303.80	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376,021.10
5	ZB4-85TF-2TB-2R64U	ZBRICK4 850F 2TB RAID6(14+2) TAA UPG	\$2,685,865.00	ES-AF	14%	\$2,309,843.90	\$322,303.80	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376,021.10
5	ZB4-85TF-2TB-4R57U	ZBRICK4 850F 2TB 4RAID5(7+1) TAA UPG	\$2,685,865.00	ES-AF	14%	\$2,309,843.90	\$322,303.80	\$268,586.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376,021.10
5	ZB4-85TX-1TB-2R57U	ZBRICK4 850FX 1TB RAID5(7+1) TAA UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$232,390.80	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271,122.60
5	ZB4-85TX-1TB-2R64U	ZBRICK4 850FX 1TB RAID6(14+2) TAA UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$232,390.80	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271,122.60
5	ZB4-85TX-1TB-4R57U	ZBRICK4 850FX 1TB 4RAID5(7+1) TAA UPG	\$1,936,590.00	ES-AF	14%	\$1,665,467.40	\$232,390.80	\$193,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$271,122.60
5	ZB4-85TX-2TB-2R57U	ZBRICK4 850FX 2TB RAID5(7+1) TAA UPG	\$3,016,590.00	ES-AF	14%	\$2,594,267.40	\$361,990.80	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422,322.60
5	ZB4-85TX-2TB-2R64U	ZBRICK4 850FX 2TB RAID6(14+2) TAA UPG	\$3,016,590.00	ES-AF	14%	\$2,594,267.40	\$361,990.80	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422,322.60
5	ZB4-85TX-2TB-4R57U	ZBRICK4 850FX 2TB 4RAID5(7+1) TAA UPG	\$3,016,590.00	ES-AF	14%	\$2,594,267.40	\$361,990.80	\$301,659.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$422,322.60
5	ZB5-850F-1TB-2R57	ZBRICKS 850F 1TB RAID5(7+1)	\$1,338,220.00	ES-AF	14%	\$1,150,869.20	\$192,703.80	\$160,586.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$187,350.80
5	ZB5-850F-1TB-2R57U	ZBRICKS												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PS-BAS-CTXOPRES	Residency for Connectrix - OP	\$30,800.00	F1	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CTXTRRES	Residency for Connectrix - TR	\$39,000.00	F1	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CLIA	IMPL FOR CLIA SINGLE OR EA PAIR	\$5,900.00	F1	2%	\$5,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CXDE	DATA ERASURE FOR CLARION	\$4,900.00	F1	2%	\$4,802.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DATALD	ANALYTICS DATA LOADING MAX 3 TB	\$48,240.00	F1	2%	\$47,275.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DBPT	DB PERFORMANCE TIERING SERVICE	\$26,780.00	F1	2%	\$26,244.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCAIRA	DCA Adder Rack for New or Upgrade	\$5,910.00	F1	2%	\$5,791.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMRPT1	ECD CONS SOL Dctm Rpts 50 users	\$105.00	F1	2%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMRPT2	ECD CONS SOL Dctm Rpts Server	\$70.00	F1	2%	\$68.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMRPT3	ECD CONS SOL Dctm Rpts 251-500 users	\$62.00	F1	2%	\$60.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMRPT4	ECD CONS SOL Dctm Rpts 501-1250 users	\$40.00	F1	2%	\$39.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMRPT5	ECD CONS SOL Dctm Rpts 1251+ users	\$40.00	F1	2%	\$39.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMSUP1	ECD CONS SOL SUP Dctm Rpts 50 users	\$24.00	F1	2%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMSUP2	ECD CONS SOL SUP Dctm Rpts 51-500 users	\$16.00	F1	2%	\$15.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMSUP3	ECD CONS SOL SUP Dctm Rpts 251-500 users	\$14.00	F1	2%	\$13.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMSUP4	ECD CONS SOL SUP Dctm Rpts 501-1250 users	\$12.00	F1	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DCTMSUP5	ECD CONS SOL SUP Dctm Rpts 1251+ users	\$9.00	F1	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DD00	IMPL FOR DD 0 SHELF QS	\$2,500.00	F1	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DD00P	Impl for DD No Shelf for Partners	\$1,930.00	F1	2%	\$1,891.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DBDBA	Impl DDBBoost DB Appl	\$3,820.00	F1	2%	\$3,743.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DBBMSA	Impl DDBBoost MS Appl	\$3,060.00	F1	2%	\$2,998.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DBBT	IMPL DD ECOST NBU ADD-ON QS	\$7,700.00	F1	2%	\$7,555.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDCC	DD CONFIG AND CODE UPGRADE	\$1,450.00	F1	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDCDRDB	DDCDR Remote Implementation Service	\$7,730.00	F1	2%	\$7,575.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDCT	DD CLOUD TIER	\$2,910.00	F1	2%	\$2,853.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDCTU	DD SYSTEM CONTROLLER UPGRADE	\$2,500.00	F1	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDDE	EMC DATA ERASURE FOR DATA DOMAIN	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDDSA	Install Add-on for Data Domain DS Shelf	\$880.00	F1	2%	\$862.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDDSP	Capacity Disk Pak Expansion for DD	\$2,220.00	F1	2%	\$2,175.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDDSX	Install for Data Domain DS Expansion	\$2,480.00	F1	2%	\$2,430.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDDSX	DiskXtender to DD Migration QS	\$16,300.00	F1	2%	\$15,974.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDER	DD Extend Retention Conversion QS	\$9,550.00	F1	2%	\$9,368.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDESA	Install Add-on for Data Domain ES Shelf	\$440.00	F1	2%	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDESX	Install New DD ES Shelf	\$2,050.00	F1	2%	\$2,009.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDGP	GP DCA Integration with DD	\$4,390.00	F1	2%	\$4,302.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDHA	IMPLE DD WITH HA CONFIGURATION	\$5,620.00	F1	2%	\$5,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDHC	HealthCheck for DD QS	\$10,120.00	F1	2%	\$9,917.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDHCS	HealthCheck for DD Subscription	\$33,440.00	F1	2%	\$32,771.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDIB	Impl Data Domain (Base)	\$6,540.00	F1	2%	\$6,409.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDIBMI	Implement DD with IBM iSeries	\$2,170.00	F1	2%	\$2,126.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDIR	Implement iR Air-Gap Scripting	\$17,610.00	F1	2%	\$17,257.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDMC	DD Mgmt Center Configuration QS	\$4,620.00	F1	2%	\$4,527.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDPH	IMPL PRERACKED CONTROLLER & SHELVES	\$6,330.00	F1	2%	\$6,203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDRMAN	Int Enablement Wkshp for DD & RMAN	\$12,370.00	F1	2%	\$12,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDSMT	DD Secure Multi-Tenancy Design QS	\$4,340.00	F1	2%	\$4,253.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDSR	DD STAGING AND RELOCATION QS	\$3,940.00	F1	2%	\$3,861.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDVE	DD VE CONFIGURATION	\$10,650.00	F1	2%	\$10,437.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDVMC	Install Data Domain Cloud Virtual Machin	\$2,390.00	F1	2%	\$2,342.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDVRPA	Impl for DD VRPA (base)	\$3,530.00	F1	2%	\$3,459.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDVRPAE	Impl for DD VRPA (expansion)	\$2,480.00	F1	2%	\$2,430.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DDVTL	IMPLEMENTATION FOR DD VTL	\$3,030.00	F1	2%	\$2,969.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLDM	IMPLEMENTATION FOR DLM SA BLOCK	\$2,000.00	F1	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLDM00	IMPLE DD FOR DLM NO SHELF SYS QS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLDM06	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	\$5,710.00	F1	2%	\$5,595.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLDM06	IMPL DD FOR DLM 1 TO 6 SHELF SYS QS	\$9,480.00	F1	2%	\$9,290.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLDM12	IMPL DD FOR DLM 6 TO 12 SHELF SYS Q	\$9,980.00	F1	2%	\$9,780.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLDM12	IMPL DD FOR DLM 13TO24 SHELF SYS QS	\$11,410.00	F1	2%	\$11,181.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLDM2	IMPL FOR DLM DESIGN QS	\$21,120.00	F1	2%	\$20,697.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLDMHC	HealthCheck for DLM QS	\$14,900.00	F1	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLMR	IMPL DLM REPLICATION QS	\$16,630.00	F1	2%	\$16,297.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMBDA	Migration Architect Block Add	\$3,660.00	F1	2%	\$3,586.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMBDB	Migration Architect Block Base	\$10,120.00	F1	2%	\$9,917.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMBEE	Data Migration Block Event	\$11,490.00	F1	2%	\$11,260.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMEGS	Migration Impl Test	\$3,780.00	F1	2%	\$3,704.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMFDA	Migration Architect File Add	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMFDB	Data Migration Architect File Base	\$5,620.00	F1	2%	\$5,507.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DMFEE	Migration File Event	\$8,320.00	F1	2%	\$8,153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPA	DPA BASIC QUICKSTART	\$6,270.00	F1	2%	\$6,144.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPACI	CUSTOMIZATION FOR DPA QS	\$8,150.00	F1	2%	\$7,987.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPADPS	DPA Implementation for DPS Base	\$4,580.00	F1	2%	\$4,488.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPADPSA	DPA Implementation for DPS Add-on	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPAFR	DPA Federated Reporting Implementation	\$7,670.00	F1	2%	\$7,516.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPAHCS	EMC HEALTH CHECK FOR DPA SUB	\$23,330.00	F1	2%	\$22,863.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPAR	IMPLEMENT FOR DPA REMOTE	\$1,490.00	F1	2%	\$1,460.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPAUM	DPA UPGRADE AND MIGRATION SERVICE	\$17,150.00	F1	2%	\$16,807.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPCDPS	Implement for Data Protection Central	\$4,660.00	F1	2%	\$4,566.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPDA	VCE Deploy for DP for CI - DPA Add-On	\$3,490.00	F1	2%	\$3,420.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPDB	VCE Deploy for DP for CI - Base	\$7,350.00	F1	2%	\$7,203.00	\$0.00	\$0.00	\$0						

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PS-BAS-DPSVMI	Impl for DPS for VM	\$26,580.00	F1	2%	\$26,048.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPSVMR	Impl for DPS for VM Replication Add-On	\$14,370.00	F1	2%	\$14,082.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DSABLK	DATABASE SA BLOCK 4 HOURS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DXW	EMC IMPLEMENTATION FOR DISKXTENDER FOR W	\$10,980.00	F1	2%	\$10,770.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECS4N	Implementation for ECS Node Expansion	\$8,140.00	F1	2%	\$7,977.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSATEXP	Alarms to ECS Expansion	\$4,220.00	F1	2%	\$4,135.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSCASEXP	ECS CAS Transformation	\$14,620.00	F1	2%	\$14,327.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSCEI	EMC Workshop for ECS Cloud Assessment	\$17,310.00	F1	2%	\$16,963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSCEA	ECS Installation in a Customer Rack	\$3,060.00	F1	2%	\$2,995.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSDE	Data Erasure for ECS	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSDDA	ECS 60 Drive Expansion Add-on	\$3,400.00	F1	2%	\$3,332.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSIMP	ECS Appliance Implementation	\$5,400.00	F1	2%	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSINS	ECS Appliance Install	\$17,340.00	F1	2%	\$16,993.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSMIG	EMC OBJECT MIGRATION DESING & IMPLEMENT	\$15,810.00	F1	2%	\$15,493.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSMIGA	Object Migration Monitoring & Reporting	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSSD	ECS Appliance Architecture and Design	\$5,400.00	F1	2%	\$5,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EMASOL	ECD CONS SOL EMA	\$50,000.00	F1	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EPCWFS	Ent Priv Cloud Foundation Workshop	\$30,580.00	F1	2%	\$29,968.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EPCWST	Ent Priv Cloud Transform Workshop	\$42,620.00	F1	2%	\$41,767.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ESA	IMPLEMENT STORAGE ANALYTICS	\$2,030.00	F1	2%	\$1,989.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EX2S1	EMC EX TO SOURCEONE MIGRATION	\$42,010.00	F1	2%	\$41,160.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EX360	INSTALL FOR 360 RACK	\$5,020.00	F1	2%	\$4,919.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EXCXS	EXPAND ONE RACK TO FULL RACK	\$3,310.00	F1	2%	\$3,243.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EXIS2U	ISILON 2U NODE EXPANSION BASE	\$2,010.00	F1	2%	\$1,969.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EXIS4U	ISILON 4U NODE EXPANSION BASE	\$2,590.00	F1	2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-FCIA	FC Infra Assessment	\$16,750.00	F1	2%	\$16,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-FCREP	EVALUATE NETWORK FOR FC REPLICATION	\$10,690.00	F1	2%	\$10,476.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-FMAQS	CTA QuickStart Implementation	\$8,580.00	F1	2%	\$8,389.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-FMAVE	CTA-VE QuickStart Implementation	\$4,580.00	F1	2%	\$4,488.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPDE	EMC DATA ERASURE FOR GREENPLUM	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPEX	GP DCA IN-RACK EXPANSION	\$7,310.00	F1	2%	\$7,163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPEXA	GP DCA IN-RACK EXPANSION ADD-ON	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPIHC	GP INFRAS HEALTH CHECK	\$1,240.00	F1	2%	\$1,210.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPMBLK	GREENPLUM PM BLOCK 4 HOURS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GPUPG	Greenplum Database Upgrade Service	\$3,810.00	F1	2%	\$3,733.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-GSABLK	GREENPLUM SA BLOCK 4 HOURS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HANA	2 hrs PM effort for SAP HANA oversight	\$570.00	F1	2%	\$558.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCBET	HEALTH CHECK FOR BLOCK/U - EVENT	\$9,460.00	F1	2%	\$9,270.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCBST	HEALTH CHECK FOR BLOCK - SUBS	\$23,650.00	F1	2%	\$23,177.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCICIMP	Implementation for VxRail Cluster	\$7,720.00	F1	2%	\$7,565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIAZ2IMP	Implementation for VxRail G410X Cluster	\$7,720.00	F1	2%	\$7,565.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIAZ2INS	Installation for VxRail G410X	\$8,110.00	F1	2%	\$7,93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIAINS	Installation for VxRail Single Appliance	\$7,580.00	F1	2%	\$7,428.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIANCE	Install VxRail Cluster Expansion Node Ad	\$3,270.00	F1	2%	\$3,204.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIANHE	Install for VxRail Node Hardware Upgrade	\$4,060.00	F1	2%	\$3,978.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIANIMP	IMPLEMENT VXRAIL NODE	\$1,850.00	F1	2%	\$1,813.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIANINS	Installation for VxRail Node	\$520.00	F1	2%	\$509.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIANSE	Install VxRail Node Disk Group Upgrade	\$3,560.00	F1	2%	\$3,488.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIASMIG	EMC Migration for VSPEX BLUE to VxRail	\$16,170.00	F1	2%	\$15,836.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIASUPG	EMC Impl for VxRail Software 3.0 Upgrade	\$7,970.00	F1	2%	\$7,810.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCIAZRIMP	Configure Azure Stack nodes and switches	\$13,940.00	F1	2%	\$13,661.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCJBT	HEALTH CHECK FOR FILE - EVENT	\$10,890.00	F1	2%	\$10,672.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCJST	HEALTH CHECK FOR FILE/U - SUBS	\$27,230.00	F1	2%	\$26,685.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HCVFP	Health Check for VPLEX	\$13,660.00	F1	2%	\$13,386.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HDIS	Implem for Hadoop on Isilon Starter Kit	\$11,610.00	F1	2%	\$11,377.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IAUX	Customer Implementation Assistance	\$1,450.00	F1	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IAUXV	UnityVSA Implementation Assistance	\$1,790.00	F1	2%	\$1,754.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ICDM	iCDM AppSync install-1 replica on 1 host	\$2,080.00	F1	2%	\$2,038.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMBA	IDM Data Migration Block Add-on	\$3,670.00	F1	2%	\$3,596.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMBB	IDM Data Migration Block Base	\$3,810.00	F1	2%	\$3,733.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMBC	IDM Data Migration Block, Event	\$4,770.00	F1	2%	\$4,674.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMFA	IDM Data Migration File Add-on	\$7,050.00	F1	2%	\$6,909.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMFB	IDM Data Migration File Base	\$3,940.00	F1	2%	\$3,861.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMFE	IDM Data Migration File, Event	\$1,075.00	F1	2%	\$1,053.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMVA	IDM Data Migration Virtual, Add-On	\$1,750.00	F1	2%	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMVB	IDM Data Migration Virtual, Base	\$2,150.00	F1	2%	\$2,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDMVE	IDM Data Migration Virtual, Event	\$6,330.00	F1	2%	\$6,203.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDPAAE	Impl Int DP Appliance DP5x Series	\$7,520.00	F1	2%	\$7,369.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDPAAV	Impl Int DP Appliance DP8x Series	\$2,580.00	F1	2%	\$2,538.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDPANA	IDPA Network Validation Add-on	\$1,790.00	F1	2%	\$1,754.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDSBLK	EMC IDS 4H Block	\$1,790.00	F1	2%	\$1,754.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDSCL	CI IDS - BLOCK OF TIME	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDSFL	ETPD IDS - 4 HR BLOCK	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDSIS	ISILON IDS BLOCK 4 HOURS	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IDSISD	USD IDS - block of time	\$6,020.00	F1	2%	\$5,899.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IMAPSY	EMC UNIFIED IMPLEMENT APPSYNC QS	\$6,330.00	F1	2%	\$6,183.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IMBS	ISILON BASE IMPLEMENTATION	\$8,600.00	F1	2%	\$8,428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IMBSP	ISILON BASE PLUS IMPLEMENTATION	\$7,870.00	F1	2%	\$7,712.60	\$0.00	\$0.00	\$0.00	\$0.00	\$				

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PS-BAS-INGW	SETUP CELERRA GATEWAY	\$7,810.00	F1	2%	\$7,653.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INIS2U	Isilon 2U Installation Base	\$3,290.00	F1	2%	\$3,224.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INIS4U	Isilon 4U Installation Base	\$3,870.00	F1	2%	\$3,792.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INISW	GENERATOR SWITCH OR BLADE INSTAL	\$2,040.00	F1	2%	\$1,999.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INSWIP	Installation for IP Switch	\$2,040.00	F1	2%	\$1,999.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INTNBU	DD INTEGRATION WITH NBU	\$12,370.00	F1	2%	\$12,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-INVNX	VNX INSTALLATION	\$2,160.00	F1	2%	\$2,116.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IOCARD2	IO Module Pair Install/Upgrade	\$1,300.00	F1	2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IPSANEXT	Implementation for FCIP SAN Extension	\$1,050.00	F1	2%	\$1,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IPTORSWC	VxRail TOR Switch Configuration	\$3,510.00	F1	2%	\$3,439.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-IRSDIIMPL	ISOLATED RECOVERY DATA DOMAIN IMPLEMENT	\$88,830.00	F1	2%	\$87,053.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISASD	ASD IMPLEMENTATION SPECIALIST- 4 HOURS	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISBRS	BRS IS BLOCK	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISDE	ERASURE SERVICE FOR ISILON	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISESD	ESD IS - block of time	\$4,770.00	F1	2%	\$4,674.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIIDMA	Isilon IDM Data Migration File, Add-on	\$7,050.00	F1	2%	\$6,909.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIIDMB	Isilon IDM Data Migration File, Base	\$3,940.00	F1	2%	\$3,861.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIIDME	Isilon IDM Data Migration File, Event	\$6,360.00	F1	2%	\$6,232.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIIMPADFEA	Implement Isilon Smart Feature	\$11,320.00	F1	2%	\$11,093.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIIMPADV	Implement Isilon Advanced	\$8,730.00	F1	2%	\$8,555.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIIMPENT	Implement Isilon Enterprise or Essential	\$8,730.00	F1	2%	\$8,555.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIIMPOFSSY	Implement Isilon OFS and SyncIQ	\$4,470.00	F1	2%	\$4,380.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIINSAN	Isilon Install 4 Nodes Base	\$1,380.00	F1	2%	\$1,352.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIINSAD4N	Isilon Install Add 4 Nodes	\$9,440.00	F1	2%	\$9,252.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIINSANSW	Install Network Switch for Isilon	\$800.00	F1	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIN2U	INSTALL FOR ISILON NODE 2U	\$1,500.00	F1	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISNIA4U	ISILON NODE INSTALL 4U	\$7,900.00	F1	2%	\$7,800.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISTECH	TECH REFRESH UPTO 10NODES DATA ONLY	\$91,840.00	F1	2%	\$90,203.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ITCONADVWS	IT Continuity Introductory Advisory	\$43,000.00	F1	2%	\$42,140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-LAB100	DATA ANALYTICS LAB 100	\$38,000.00	F1	2%	\$37,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-LABPMR	DATA ANALYTICS LAB PRIMER	\$5,910.00	F1	2%	\$5,791.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-LTDAWKSHSP	Legacy Tape Data Access Wkshp	\$9,350.00	F1	2%	\$9,163.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MDSOPT	SAN Optimization for Connectrix MDS	\$3,570.00	F1	2%	\$3,498.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MEMUP	UNIFIED MEMORY UPGRADE	\$3,020.00	F1	2%	\$2,959.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-METROPT	VPLEX METROPOINT IMPLEMENTATION	\$13,420.00	F1	2%	\$13,151.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MHCASRIMP	Azure Stack Remote Implementation	\$12,834.00	F1	2%	\$12,577.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MSAT240B	Atmos Single Rack Imp Managed Serv	\$7,310.00	F1	2%	\$7,163.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZAD	Mozy Fed ID Service	\$4,620.00	F1	2%	\$4,527.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZAS	Activation and Setup for Mozy	\$10,400.00	F1	2%	\$10,192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZBM	Mozy OEM Branding	\$1,690.00	F1	2%	\$1,656.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZBST	Mozy Basic Setup and Test	\$1,010.00	F1	2%	\$989.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZDH	Mozy Data Handling Service	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZIM1	EMC Mozy Administrator Training 4 Hour	\$3,380.00	F1	2%	\$3,312.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZIM2	Mozy Administrator Training 8 HR	\$4,100.00	F1	2%	\$4,018.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZIM3	Mozy L1 Support	\$43,280.00	F1	2%	\$42,414.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZOT	Mozy Out-Tasking Assurance	\$7,190.00	F1	2%	\$7,046.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MZSOL	EMC Mozy OEM Partner Workshop	\$5,830.00	F1	2%	\$5,713.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NHC-1P2S	PS L1 NHC FOR PCF - 1 FTE 2 WKS SML	\$30,600.00	F1	2%	\$29,988.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWDAMS	EMC IMP FOR NMDA FOR MYSQL	\$11,090.00	F1	2%	\$10,868.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NMMEX	IMP NETWORKER MICROSOFT MODULE EXCH	\$10,080.00	F1	2%	\$9,824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NMMSQL	IMP NETWORKER MICROSOFT MODULE SQL	\$9,080.00	F1	2%	\$8,824.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NS6	NS INTEGRATED IMP QSES	\$9,800.00	F1	2%	\$9,604.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NW	EMC NETWORKER BASIC QUICKSTART	\$8,200.00	F1	2%	\$8,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWCBHYB	Impl. for CloudBoost for NW in HYB Cld	\$3,860.00	F1	2%	\$3,782.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWCBPVT	Implementation for NetWorker CloudBoost	\$3,640.00	F1	2%	\$3,567.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWGL	Remote Implementation Design & Guidance	\$12,090.00	F1	2%	\$11,848.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWHC	HEALTH CHECK FOR NETWORKER QS	\$30,225.00	F1	2%	\$29,620.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWHCS	EMC HEALTH CHECK FOR NETWORKER SUB	\$5,940.00	F1	2%	\$5,821.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWIA	Onsite Implementation Design & Guidance	\$24,170.00	F1	2%	\$23,686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWMMG	Backup Migration Planning QS	\$10,400.00	F1	2%	\$10,192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWOSMIG	NW Server Cross Platform OS Migration	\$3,160.00	F1	2%	\$3,096.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWMSBR	Remote Implementation for SMB base svc	\$1,770.00	F1	2%	\$1,734.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWMSBRADD	Remote implementation for SMB Add-on	\$1,770.00	F1	2%	\$1,734.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWMSBRVBA	NW Remote Impl. for SMB, VBA add-on	\$8,880.00	F1	2%	\$8,702.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWUPLCLNT	NW Client Upgrade Add-On 10pk	\$6,270.00	F1	2%	\$6,144.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWUPLIMP	NW Upgrade Implementation Base Service	\$6,270.00	F1	2%	\$6,144.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWUPLNMDA	NW NMDA Upgrade Add-On	\$11,530.00	F1	2%	\$11,299.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWUPLNMM	NetWorker Upgrade Planning QS	\$4,510.00	F1	2%	\$4,419.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWUPLVBA	NW Upgrade Add-On for VBA only	\$5,510.00	F1	2%	\$5,399.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-NWUPLVMW	NW Upgrade Add-On for VMware Backup	\$64,760.00	F1	2%	\$63,464.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ORASP	Oracle Migration Assessment Services	\$27,620.00	F1	2%	\$27,361.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ORCLBR	Oracle RMAN Integration (10DB)	\$18,750.00	F1	2%	\$18,375.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ORLIC	Assessment for Oracle Licensing	\$35,330.00	F1	2%	\$34,623.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ORVPRO	Prototype for Oracle Virtualization	\$660.00	F1	2%	\$646.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OSUPCEIU	Onsite Uplift for Local CSE 1 site visit	\$770.00	F1	2%	\$754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OSUPIS1U	Onsite Uplift for Local IS 1 site visit	\$890.00	F1	2%	\$872.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OSUPPM1U	Onsite Uplift for Local PM 1 site visit	\$890.00	F1	2%	\$872.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OSUPSA1U	Onsite Uplift for Local SA 1 site visit	\$97,500.00	F1	2%										

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PS-BAS-PCF-APTR-2L	PS PCF APP TRANS - 2 WEEKS LARGE	\$110,000.00	F1	2%	\$107,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCF-APTR-2M	PS PCF APP TRANS - 2 WEEKS MEDIUM	\$84,000.00	F1	2%	\$82,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCF-APTR-2S	PS PCF APP TRANS - 2 WEEKS SMALL	\$58,000.00	F1	2%	\$56,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCF-ARCH	PS SOLUTION ARCHITECT SVCS FOR PCF	\$26,000.00	F1	2%	\$25,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCF-DJ-2L	PS DOJ FOR PCF - 2 WEEKS LARGE	\$110,000.00	F1	2%	\$107,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCF-DJ-2M	PS DOJ FOR PCF - 2 WEEKS MEDIUM	\$84,000.00	F1	2%	\$82,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCF-DJ-2S	PS DOJ FOR PCF - 2 WEEKS SMALL	\$58,000.00	F1	2%	\$56,840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCF-DOE	PS DESIGNATED OPS ENGINEER FOR PCF	\$70,000.00	F1	2%	\$68,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCF-DOE	PS Senior Program Manager for PCF	\$15,000.00	F1	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCFVSD-A-2L	CloudNative Application Migration VSD 2L	\$41,320.00	F1	2%	\$40,493.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCFVSD-A-2M	CloudNative Application Migration VSD 2M	\$32,840.00	F1	2%	\$32,183.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCFVSD-A-2S	CloudNative Application Migration VSD 2S	\$24,360.00	F1	2%	\$23,872.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCFVSD-ARCH	PCF Remote Solutions Architect VSD	\$13,200.00	F1	2%	\$12,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCFVSD-DOE	PCF Remote Operations Engineer VSD	\$42,900.00	F1	2%	\$42,042.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCFVSD-P-2L	CloudNative Platform Enable VSD 2L	\$41,320.00	F1	2%	\$40,493.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCFVSD-P-2M	CloudNative Platform Enable VSD 2M	\$32,840.00	F1	2%	\$32,183.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PCFVSD-P-2S	CloudNative Platform Enable VSD 2S	\$24,360.00	F1	2%	\$23,872.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PDP30DPDCA	ProDeploy Plus 30 Day Post Deploy Assist	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PEBASE	PS Project Engagement Base	\$2,830.00	F1	2%	\$2,773.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMASD	ASD Project Manager - block of time	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMBLK	COMMERCIAL PMGMT 4HRS QS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMBRS	BRS PROJECT MGMT 4 HOURS QS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMCI	CI PM - BLOCK OF TIME	\$2,010.00	F1	2%	\$1,969.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMDLM	PM BLOCK FOR DLM	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMESD	ESD Project Manager - block of time	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMF4	ETPD PM - 4 HR BLOCK	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMISI	ISILON PM BLOCK 4 HOURS	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PMUSD	USD Project Manager - block of time	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PP1	POWERPATH 1HOST QS	\$770.00	F1	2%	\$754.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PP4	POWERPATH 4HOST QS	\$2,490.00	F1	2%	\$2,440.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PPVE1	POWERPATH VE 1-HOST QUICKSTART	\$1,010.00	F1	2%	\$989.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PPVE4	POWERPATH VE 4-HOST QUICKSTART	\$2,740.00	F1	2%	\$2,685.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PROF	EMC AMERICAS ONLY APP PROFILING ADVISOR	\$100,000.00	F1	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PROMOISIF	Promotional Data Migration File, NetApp	\$270.00	F1	2%	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PROMOUSDB	Promotional Data Migration Block, NetApp	\$730.00	F1	2%	\$715.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PROMUSDF	Promotional Data Migration File, NetApp	\$270.00	F1	2%	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PSGSOL	ECD CONS SOL PSG Modules (Single PROD)	\$20,000.00	F1	2%	\$19,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PSGSOL2	ECD CONS SOL PSG Modules (Add on PROD)	\$5,000.00	F1	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-PSGSUP	ECD CONS SOLSUP PSG Modules	\$7,200.00	F1	2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RCSUSD	Remote CSE 4 hr Block	\$870.00	F1	2%	\$852.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RCVRPT	RECOVERPOINT FIXED	\$18,720.00	F1	2%	\$18,345.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RISUSD	Remote Implemt Specialist 4 hr Block	\$1,020.00	F1	2%	\$999.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPAD2CG	RECOVERPOINT 2 CG ADDER	\$490.00	F1	2%	\$480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPAD2HOST	RECOVERPOINT 2 HOST ADDER	\$490.00	F1	2%	\$480.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPADD	Install 2 addl RPAs to existing cluster	\$2,900.00	F1	2%	\$2,842.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPHCE	Health Check for RecoverPoint	\$9,670.00	F1	2%	\$9,476.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPHCR	Remote RPA Health Check No Performance	\$3,780.00	F1	2%	\$3,704.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPMUSD	Remote Project Management 4 hr Block	\$1,180.00	F1	2%	\$1,156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPSIO	RecoverPoint Implementation for ScaleIO	\$7,200.00	F1	2%	\$7,173.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPUNI	EMC RECOVERPOINT IMP FOR UNIFIED QS	\$5,950.00	F1	2%	\$5,831.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVMLG	RP FOR VMS IMPLEMENTATION ASSISTANCE	\$1,450.00	F1	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVMLR	Implement RPVM Local on 1 host as POC	\$2,840.00	F1	2%	\$2,783.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVMR	Implement RPVM Remote on 1 CG as POC	\$3,920.00	F1	2%	\$3,841.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVMRX	RecoverPoint Implementation for VMAX	\$6,730.00	F1	2%	\$6,595.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RPVPLX	RECOVERPOINT IMPL WITH VPLEX SPLITTER	\$10,630.00	F1	2%	\$10,711.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSAUSD	Remote Solutions Architect 4 hr Block	\$1,180.00	F1	2%	\$1,156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSBASE	EMC RaaS Subscription Base	\$53,930.00	F1	2%	\$52,851.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSH1A	EMC RaaS: 1 Host Adder	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSH5A	EMC RaaS: 5 Host Adder	\$1,200.00	F1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSIM	RaaS BASE IMPLEMENTATION	\$12,320.00	F1	2%	\$12,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSOB1A	EMC RaaS: 1 Object Adder	\$1,560.00	F1	2%	\$1,528.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSOB5A	EMC RaaS: 5 Object Adder	\$7,800.00	F1	2%	\$7,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSUIA	EMC RaaS: 1 User Adder	\$1,200.00	F1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSUSA	EMC RaaS: 5 User Adder	\$6,000.00	F1	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RSVXED	REMOTE DEPLOY SUPPORT FOR VNXE UNIFIED	\$1,250.00	F1	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-RUPSW	Remote Software Installation & Upgrades	\$870.00	F1	2%	\$852.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1	EMC S1 EM IMPLEMENTATION: BASE T1	\$17,230.00	F1	2%	\$16,985.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1A	EMC S1 EM IMPLEMENTATION: Add-on T1	\$2,820.00	F1	2%	\$2,763.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1A2L	EMC S1 EM IMPLEMENTATION: Add-on T2	\$5,630.00	F1	2%	\$5,517.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DM	EMC S1 DM IMPLEMENTATION: BASE T1	\$12,770.00	F1	2%	\$12,514.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DMA	EMC S1 DM IMPLEMENTATION: Add-on T1	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DMA2	EMC S1 DM IMPLEMENTATION: Add-on T2	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DMT2	EMC S1 DM IMPLEMENTATION: BASE T2	\$21,210.00	F1	2%	\$20,785.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DR	EMC S1 DR IMPLEMENTATION: BASE T1	\$16,750.00	F1	2%	\$16,415.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DRA	EMC S1 DR IMPLEMENTATION: Add-on T1	\$2,530.00	F1	2%	\$2,479.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DRA2	EMC S1 DR IMPLEMENTATION: Add-on T2	\$7,760.00	F1	2%	\$7,604.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1DRT2	EMC S1 DR IMPLEMENTATION: BASE T2	\$25,100.00	F1											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PS-BAS-VXEDMHA	VNXe Host Based Data Migration Adder	\$3,340.00	F1	2%	\$3,273.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXELUD	VNXe3200 Deployment	\$6,350.00	F1	2%	\$6,223.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXELUPS	VNXe Storage Upgrade	\$3,660.00	F1	2%	\$3,586.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXRRKDE	Data Erasure for VxRack	\$4,000.00	F1	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXRLDE	Data Erasure for VxRail	\$5,330.00	F1	2%	\$5,223.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-W4NWSK	VPR SEM Reporting Design	\$12,370.00	F1	2%	\$12,122.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTAD1B	INSTALL 1 ADDL BRICK IN CUST CAB	\$370.00	F1	2%	\$362.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTDE	XTREMIO IUP TO 4 BRICK DATA ERASURE	\$4,900.00	F1	2%	\$4,802.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTDUAX2	Adder to Base SSD upgrd for X2 (+54 max)	\$440.00	F1	2%	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTDUBX2	Base SSD upgrade for X2 (54 max)	\$1,880.00	F1	2%	\$1,842.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTTEPIC	Epic Solution for deployed XtremIO	\$15,740.00	F1	2%	\$15,425.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTHBEX	10TB Starter Brk 5TB Expansion Disk Inst	\$1,880.00	F1	2%	\$1,842.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTHC	Remote Delivered Health Check Event	\$1,880.00	F1	2%	\$1,842.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTIMBS	IMPL ARRAY WITH 5 HOSTS	\$4,220.00	F1	2%	\$4,135.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTIMPM	IMPL ADDITIONAL 5 HOSTS	\$1,730.00	F1	2%	\$1,695.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTINBS	XtremIO Install Single Xbrick or EMC Cab	\$4,440.00	F1	2%	\$4,371.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTINCA	XtremIO Install of Additional EMC Cabinet	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTINX2	Install Full X2cab or 1st brk in CustCab	\$5,560.00	F1	2%	\$5,448.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTMIA	XTREMIO EVENT ADER MIGR 5 HOSTS	\$11,930.00	F1	2%	\$11,691.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTMB	XTREMIO BASE MIGR 5 HOSTS 1 EVENT	\$20,200.00	F1	2%	\$19,796.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTOLRP	XtremIO Snapshots for Oracle - 1 DB Inst	\$13,770.00	F1	2%	\$13,494.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTUPAB	Addl Xbrick after 1st Xbrick Expansion	\$1,230.00	F1	2%	\$1,205.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTUPSB	Cluster Expansion from 1 Xbrick only	\$7,170.00	F1	2%	\$7,026.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTUPXB	Cluster Expansion from 2 or more Xbricks	\$6,370.00	F1	2%	\$6,242.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-AVAENA	AVAMAR ENABLE BIBLE PRICED IN CART	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-DPA	Coop Implementation for DPA	\$980.00	F1	2%	\$960.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-ECSDIG	ECS Cooperative Service	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-HCIADIG	Cooperative Guidance for VxRAIL	\$1,372.00	F1	2%	\$1,344.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-ISIDIG	Cooperative Guidance for VxRAIL	\$1,530.00	F1	2%	\$1,499.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-ITTW	COOPERATIVE IT TRANSFORMATION WORKSHOP	\$1,000.00	F1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-NWDIG	Coop Design & Implementation for NW	\$980.00	F1	2%	\$960.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-VMMDIG	Design and Implementation for VMAX	\$2,260.00	F1	2%	\$2,214.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-VPDIG	GUIDANCE SERVICE FOR VPLEX PARTNERS	\$1,070.00	F1	2%	\$1,048.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ADAPT	Custom Subscription Adaptivity Suser (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ADVSVCS	PS ADVANCED SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ANLYT	ANALYTICS LAB+DATA LOAD CUSTOMIZED (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-APPTAS	APPLICATION TECH ACCELERATION SVCS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ASD	ASD GENERIC MODEL CODE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ASDTAS	ASD TECHNOLOGY ACCELERATED SERVICE (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-AVAM	AVAMAR-PS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-AXEYPN	APPXTENDER CUSTOM EXPENSE SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BLKLGT	Custom Legato Bulk PS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BRS	CUSTOM SERVICE BRS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BURASW	EMC BURAS SOFTWARE CUSTOM SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BUSTEC	CUSTOM SERVICES - BUS TECH (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CCH	CONTROL CENTER HEALTH CHECK (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CMARES	CMA RESIDENCY SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CNTERA	CUSTOM CENTERA SERVICES (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CPY	CUST COPYCROSS ENG (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CTO	Generic Custom for CTO (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CTRX	Custom Service, Connectrix/Connectivity (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CTX	Custom Service, Connectrix/Connectivity (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DTX	PS CUSTOM DBTUNER (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DBT	DBTUNER PERF TUNE US (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DBU	DBXTENDER IMPLEMENT SVCS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DC	CUSTOM SERVICE - DATA COMP (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DCITAS	DCI TECH ACCELERATION SVCS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DD	SERVICE FOR DATA DOMAIN (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DECDE2	SINGLE DISK DE 2 YRSVC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DECDE3	SINGLE DISK DE 3 YRSVC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DL	IMPLEMENTATION FOR DISK LIBRARY (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DLM	DISK LIBRARY FOR MAINFRAME (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DMBC	CUSTOM DATA MIGRATE BC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DMNS	CUSTOM DATA MIGRATE NS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DOCSCI	CUSTOM SERVICES DOOSCI (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DPA	DATA PROTECTION ADVISOR CUSTOM SVCS (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DPARA	DPA REPLICATION ANALYSIS CUSTOM (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DPC	Generic Custom for DPC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DPCRES	Residency for DPC (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DSKCDDE	REPLACED DISK ERASURE APPLIANCE/SINGLE D (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DTSPD	Dell Technologies Select Program Directo (Custom Quoted)	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00						

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PS-PDP-DPSP	DP Suite Solution Package Plus	\$1,750.00	F1	2%	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-DPSVMIOS	Impl DP Suite for VMware Plus	\$27,330.00	F1	2%	\$26,783.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-DPSVMROS	Impl DP Suite VMware Replication Plus	\$14,490.00	F1	2%	\$14,200.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-ECSINSIMPOS	Install and Impl ECS ProDeploy Plus	\$23,570.00	F1	2%	\$23,098.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-HCIANIMPOS	Onsite Implementation for VxRail Node	\$3,840.00	F1	2%	\$3,763.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-IDFAAEOS	Impl IDPA DP5x Series Plus	\$9,120.00	F1	2%	\$8,937.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-IDFAAVOS	Impl IDPA DP8x Series Plus	\$10,310.00	F1	2%	\$10,103.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-IDFANAOS	IDPA Network Validation Add-on Plus	\$5,140.00	F1	2%	\$5,037.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-IMPASYOS	ONSITE APPSYNC IMPL FOR 4 HOSTS	\$8,490.00	F1	2%	\$8,320.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-IPORSWICOS	Config of ToR Switch, ProDeploy Plus	\$5,840.00	F1	2%	\$5,723.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-ISIIMPADFOS	Impl Isilon Feature ProDeploy Plus	\$8,400.00	F1	2%	\$8,232.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-ISIIMPADVOS	Impl Isilon Advanced ProDeploy Plus	\$17,865.00	F1	2%	\$17,507.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-ISIIMPENTOS	Impl Isilon Enterprise ProDeploy Plus	\$13,980.00	F1	2%	\$13,406.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-ISIIMPOFSOS	Impl Isilon ONEFS Syncq ProDeploy Plus	\$13,980.00	F1	2%	\$13,700.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-NIMDAMSOS	Impl. for NW Mod. for DBApps MySQL Onsite	\$15,495.00	F1	2%	\$15,185.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-NIMEXOS	Impl. for NW Mod. for MS Exch Onsite	\$15,195.00	F1	2%	\$14,891.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-NIMMSQLOS	Impl. for NW Mod. for MS SQL Onsite	\$10,980.00	F1	2%	\$10,760.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-NWOS	Implementation for NW Onsite	\$13,560.00	F1	2%	\$13,288.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30APPSYNC	30dayPostDeployAssist AppSync	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30AVAMAR	30dayPostDeployAssist Avamar	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30CLDARRAY	30dayPostDeployAssist CloudArray	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30CLDLINK	30dayPostDeployAssist Cloudlink	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30CNCTRIX	30dayPostDeployAssist Connectrix	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30DD	30dayPostDeployAssist DD	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30DPA	30dayPostDeployAssist DPA	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30DPS	30dayPostDeployAssist DPS	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30DPSEARCH	30dayPostDeployAssist DP Search	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30ECDM	30dayPostDeployAssist ECDM	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30ECS	30dayPostDeployAssist ECS	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30IDPA	30dayPostDeployAssist IDPA	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30ISILON	30dayPostDeployAssist Isilon	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30ISLRCH	30dayPostDeployAssist Isilon Search	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30NW	30dayPostDeployAssist NetWorker	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30PROCTPT	30dayPostDeployAssist ProtectPoint	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30RP	30dayPostDeployAssist RecoverPoint	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30RP4VM	30dayPostDeployAssist RP4VM	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30SCALEIO	30dayPostDeployAssist ScaleIO	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30SOURCE1	30dayPostDeployAssist SourceOne	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30SRM	30dayPostDeployAssist ViPR SRM	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30UNITY	30dayPostDeployAssist Unity	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30VIPR	30dayPostDeployAssist ViPR	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30VMAX	30dayPostDeployAssist VMAX	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30VPLEX	30dayPostDeployAssist VPLEX	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30VXRAIL	30dayPostDeployAssist VxRail	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-P30XTREMIO	30dayPostDeployAssist XtremIO	\$240.00	F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-RCVRPTOS	On Site RP Full Deploy for 4 RPAs	\$24,840.00	F1	2%	\$24,343.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-RPSIOS	On Site RP for ScaleIO Deploy for 2 RPAs	\$9,130.00	F1	2%	\$8,947.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-RPUNIOS	OnSite RP for UnityVXN Deploy for 2 RPAs	\$7,460.00	F1	2%	\$7,310.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-RPVMLROS	ONSITE RP4VM LOCAL REPL IMPL FOR 1 HOST	\$6,320.00	F1	2%	\$6,193.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-RPVMRROS	ONSITE RP4VM REMOTE REPL IMPL FOR 1 CG	\$7,670.00	F1	2%	\$7,516.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-RPVXMEOS	On Site RP for VMAX Deploy for 2 RPAs	\$9,055.00	F1	2%	\$8,873.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-RPVPLXOS	On Site RP for VPLEX Deploy for 2 RPAs	\$15,355.00	F1	2%	\$15,047.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-RPXIOIMPSOS	On Site RP for XtremIO Deploy Add-On	\$5,660.00	F1	2%	\$5,546.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-SIDMOS	Impl SourceOne DM 1000 User Base Plus	\$14,670.00	F1	2%	\$14,376.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-SIDMT2OS	Impl SourceOne DR 6000 User Base Plus	\$25,620.00	F1	2%	\$24,911.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-SIDROS	Impl SourceOne DR 1000 User Base Plus	\$19,660.00	F1	2%	\$19,266.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-SIDRT2OS	Impl SourceOne DR 6000 User Base Plus	\$30,780.00	F1	2%	\$30,164.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-SIF110OS	Impl SourceOne File 10Tb Plus	\$19,740.00	F1	2%	\$19,345.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-SIF130OS	Impl SourceOne File 30Tb Plus	\$34,670.00	F1	2%	\$33,976.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-SIF150OS	Impl SourceOne File 50Tb Plus	\$35,620.00	F1	2%	\$34,907.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-SIOS	Impl SourceOne EM 1000 User Base Plus	\$20,110.00	F1	2%	\$19,707.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-S1SH10OS	Impl SourceOne SharePoint 10Tb Plus	\$19,740.00	F1	2%	\$19,345.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-S1SH30OS	Impl SourceOne SharePoint 30Tb Plus	\$26,510.00	F1	2%	\$25,979.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-S1SH50OS	Impl SourceOne SharePoint 50Tb Plus	\$38,170.00	F1	2%	\$37,406.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-SIT2OS	Impl SourceOne EM 6000 User Base Plus	\$36,700.00	F1	2%	\$35,966.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-SIOIMPOS	Imp for ScaleIO, ProDeploy Plus	\$12,545.00	F1	2%	\$12,294.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-SRMIMPOS	SRM Base Implementation, ProDeploy Plus	\$17,010.00	F1	2%	\$16,689.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-UXIMBOS	PDP Base Implementation, ProDeploy Plus	\$6,734.00	F1	2%	\$6,599.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-UXIMBPOS	PDP Onsite Base Implementation	\$9,242.00	F1	2%	\$9,057.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-VIPRIMPOS	ViPR Base Implementation, ProDeploy Plus	\$19,900.00	F1	2%	\$19,502.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-VIMFSTOS	IMPLMT FOR VMAX ALL FLASH PRODEPLY PLUS	\$11,905.00	F1	2%	\$11,666.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-VPIECROS	ONSITE SINGLE ENG VPLEX DEPLY CUST RACK	\$7,070.00	F1	2%	\$6,928.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-VPLEXOS	ONSITE VPLEX DEPLY IN EMC CAB	\$7,550.00	F1	2%	\$7,395.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-VXIPLOS	ONSITE VPLEX IMPL ONLY FOR 8 HOSTS	\$6,495.00	F1	2%	\$6,365.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PDP-XTIMBSOS	ONSITE XTREMIO ARRAY IMPL WITH 5 HOSTS	\$8,440.00	F1	2%	\$8,271.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PD-TRACKING	ProDeploy Tracking Model	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-DDAV	AV AND DD INTEGRATED SOLUTION	\$570.00	F1	2%	\$558.60	\$0.00	\$0.00							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PS-PKG-IMAPE	APP PROTECT IMPLEMENT PKG - VNXE	\$3,000.00	F1	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMFSB	FAST Implementation Block Only	\$6,150.00	F1	2%	\$6,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMFSU	FAST IMPLEMENT	\$6,150.00	F1	2%	\$6,027.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMFSVE	DESIGN AND IMP FOR VNXE FAST SUITE	\$1,810.00	F1	2%	\$1,773.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMLPB	VNX - SNAPVIEW SNAPSURE IMPLEMENT	\$2,730.00	F1	2%	\$2,675.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMLPE	VNXE - SNAPSURE IMPLEMENT	\$1,280.00	F1	2%	\$1,254.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMLPV	VNX - SNAPVIEW SNAPSURE IMPLEMENT	\$5,580.00	F1	2%	\$5,468.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMMGU	IMPLEMENT USM SUITE	\$3,220.00	F1	2%	\$3,155.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMMGVE	IMP FOR UNIFIED VNXE MGMT SUITE	\$5,310.00	F1	2%	\$5,203.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMRBP	VNX BLOCK - MIRRORVIEW IMPLEMENT	\$3,210.00	F1	2%	\$3,145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMRPE	VNXE - REPLICATOR IMPLEMENT	\$3,210.00	F1	2%	\$3,145.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMRPV	VNX - MIRRORVIEW REPLICATOR IMP	\$11,550.00	F1	2%	\$11,319.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMSCU	SECURITY & COMP IMPLEMENT PKG -VNXE	\$3,290.00	F1	2%	\$3,224.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMSCV	SECURITY & COMP IMPLEMENT PKG -VNXE	\$5,510.00	F1	2%	\$5,398.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-IMSCVE	IMP 4 VNXE SECURITY & COMPLIANCE SUITE	\$2,250.00	F1	2%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-LBBD	VNX - BASIC INSTALL-IMPLEMENT BLOCK	\$5,260.00	F1	2%	\$5,154.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-MRBE	VNX BLOCK INSTALL & IMPLEMENT	\$8,260.00	F1	2%	\$8,147.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-MRBD	VNX - BASIC INSTALL-IMPLEMENT	\$8,080.00	F1	2%	\$7,918.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-MRDU	INSTALL IMPLEMENT VNENHANCED	\$11,290.00	F1	2%	\$11,064.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-ORSS	EMC Oracle Replatforming Services Suite	\$129,150.00	F1	2%	\$126,567.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPDESCDP	RECOVERPOINT DESIGN FOR CDP	\$3,870.00	F1	2%	\$3,724.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPDESDD	RECOVERPOINT DESIGN FOR DP	\$1,970.00	F1	2%	\$1,930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPIMPCDP	RECOVERPOINT IMPL CDP REPLICATION	\$2,880.00	F1	2%	\$2,822.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPIMPPDR	RECOVERPOINT IMPL DR REPLICATION	\$1,750.00	F1	2%	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPINSRPPA	RECOVERPOINT PRPA INSTALL	\$550.00	F1	2%	\$539.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPINSVRPA	RECOVERPOINT VRPA INSTALL	\$610.00	F1	2%	\$599.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-RPXIOIMPS	RECOVERPOINT IMPL RPXTREMIO SOLN	\$1,110.00	F1	2%	\$1,047.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-VXEUD	IMPLEMENTATION FOR UNIFIED VNXE	\$3,110.00	F1	2%	\$3,047.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PKG-XIORPCINS	RECOVERPOINT CFG XTREMIO CONNECTOR	\$290.00	F1	2%	\$284.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-PD-SERV	Deposit on PS Services	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-DMX	ZERO DOLLAR SYMM UPGRADE	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-ESRS	ZERO DOLLAR ESRSUPGRADE	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-VMAX	ZERO DOLLAR VMAX UPGRADE	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGD-VMDARU	VMAX DARE Upgrade	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSUPGR-GP	ZERO DOLLAR UPGRADE MODEL	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-ARC-RES	RSA Archer Residency	\$0.00	F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W-ENH-HW-001	ENHANCED HARDWARE WARRANTY - REFER TO HW MODEL FOR WARRANTY PRICE	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W-ENH-HWE-004	ENHANCED HARDWARE WARRANTY SUPPORT - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W-LTD-HW-001	LIMITED HARDWARE WARRANTY - REFER TO HW MODEL FOR WARRANTY PRICE	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W-PS-HW-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W-PSM-HW-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W-PSM-SW-001	PROSUPPORT W/MISSION CRITICAL-SW WARRANT - REFER TO SW MODEL FOR WAF	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W-PSP-HW-001	PROSUPPORT PLUS HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	W-PS-SW-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-ENH-HW-001	ENHANCED HARDWARE SUPPORT - WARRANT UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-ENH-HW-BT1	ENHANCED HARDWARE SUPPORT-WARRANT UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-ENH-HWE-02	ENHANCED HW SUPPORT-WARRANT UPG - REFER TO HW MODEL FOR WARRANTY PRICE	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-ENH-HWE-03	ENHANCED HARDWARE SUPPORT - WARRANT UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-ENH-HWE-04	ENHANCED SOFTWARE SUPPORT - WARRANTY UPG - REFER TO SW MODEL FOR WARRANTY	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-ENH-HWE-05	ENHANCED SOFTWARE SUPPORT - WARRANTY UPG - REFER TO SW MODEL FOR WARRANTY	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREH-W-001	PREMIUM HARDWARE SUPPORT - WARRANT UPG - REFER TO HW MODEL FOR WARRANTY	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREH-W-008	PREMIUM HW SUPPORT-AX-DPE WARRANT UPG 3 YRS - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREH-W-009	PREMIUM HW SUPPORT(AX-DAE) WARRANT UPG 3YRS - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREH-WB-00	PREMIUM HARDWARE SUPPORT-WARRANT UPG(ANDL) - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREH-WB-E00	Premium Hardware Support-WARRANT UPG(ANDL) - REFER TO HW MODEL FOR WARRANTY	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREH-WB-M00	PREMIUM HARDWARE SUPPORT-WARRANT UPG(ANDL) - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREH-WB-T1	PREMIUM HARDWARE SUPPORT-WARRANT UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREHWE-01	PREMIUM HW SUPPORT-WARRANT UPG - REFER TO HW MODEL FOR WARRANTY PRICE	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREHWE-02	PREMIUM HARDWARE SUPPORT - WARRANT UPG - REFER TO HW MODEL FOR WARRANTY	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREHWE-03	PREMIUM HARDWARE WARRANTY UPG SUPPORT - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PREHWE-04	PREMIUM HARDWARE SUPPORT - WARRANT UPG - REFER TO HW MODEL FOR WARRANTY	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PRESW-01	PREMIUM SOFTWARE SUPPORT - WARRANT UPG - REFER TO SW MODEL FOR WARRANTY	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PRESW-02	PREMIUM SOFTWARE SUPPORT - WARRANTY UPG - REFER TO SW MODEL FOR WARRANTY	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PRESW-03	PREMIUM SOFTWARE SUPPORT - WARRANTY UPG - REFER TO SW MODEL FOR WARRANTY	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS1-HW-001	PROSUPPORT ONE HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS1-HW-C-001	PROSUPPORT ONE HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS1-HW-D3-001	PROSUPPORT ONE HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS1-HWE-005	PROSUPPORT ONE HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS1-HW-ES1-001	PROSUPPORT ONE HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS1-HW-FM-001	PROSUPPORT ONE HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS1-SW-001	PROSUPPORT ONE SOFTWARE WARRANTY UPG - REFER TO SW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS-HWE-002	PROSUPPORT WINBD HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS-HWE-003	PROSUPPORT WINBD HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSM-HW-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSM-HWE-002	PROSUPPORT W/MISSION CRIT WARRANTY UPG-HW - REFER TO HW MODEL FOR WARRANT	\$99,827.												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	WU-PSP-HW-ES1-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR WARR	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSP-HW-FM-001	PROSUPPORT PLUS HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARR	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSP-SW-001	PROSUPPORT PLUS SOFTWARE WARRANTY UPG - REFER TO SW MODEL FOR WARR	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS-SWE-002	PROSUPPORT W/ND SOFTWARE WARRANTY UPG - REFER TO SW MODEL FOR WARR	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS-SWE-003	PROSUPPORT W/ND SOFTWARE WARRANTY UPG - REFER TO SW MODEL FOR WARR	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-SPMHW-001	M HW 4HR SVC PARTNER SPT-COMPLNT WARRUPG - REFER TO HW MODEL FOR WA	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-SPMHWB-01	M HW 4HR SVC PARTNER SPT-COMPLNT WARRUPG - REFER TO HW MODEL FOR WA	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-SPMHWB-E1	HW 4HR SVC PARTNER SPT-EXCPNTL WARRUPG - REFER TO HW MODEL FOR WARR	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-SPMHW-E01	M HW 4HR SVC PARTNER SPT-EXCPNTL WARRUPG - REFER TO HW MODEL FOR WARR	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-SPMHWK-E1	M HW 4HR SVC PARTNER SPT-COMPLNT WARRUPG - REFER TO HW MODEL FOR WA	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-SPSHW-003	HW 4HR SVC PARTNER SPT-EXCPNTL WARRUPG - REFER TO HW MODEL FOR WARR	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-SPSHWE-004	S PTNR HW-NBD PARTS QSTRT WARR (DN - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-SPSHWE-03	S PTNR HW-NBD PARTS QSTRT WARR (DNR) - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-SPSHWV-03	S PTNR HW-NBD PARTS QSTRT WARR (DNR) - REFER TO HW MODEL FOR WARRANT	\$99,827.00	F1	2%	\$97,830.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100198-MA	SEL MA VV Srvr Ent Lic Ann1	\$5,506.00	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100198-MM	SEL MA VV Srvr Ent Lic Month	\$458.82	F2	2%	\$449.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100199-MA	SEL MA VV Srvr Dep Lic Ann1	\$2,965.00	F2	2%	\$2,905.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100199-MM	SEL MA VV Srvr Dep Lic Month	\$247.06	F2	2%	\$242.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100202-MA	SEL MA FCX-0402 Lic Ann1	\$2,753.00	F2	2%	\$2,697.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100202-MM	SEL MA FCX-0402 Lic Month	\$229.41	F2	2%	\$224.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100203-MA	SEL MA FCX-0408 Lic Ann1	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100203-MM	SEL MA FCX-0408 Lic Month	\$688.24	F2	2%	\$674.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100205-MA	SEL MA RBL-024 Lic Ann1	\$1,641.00	F2	2%	\$1,608.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100205-MM	SEL MA ProbeSW-024 Lic Ann1	\$360.00	F2	2%	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100206-MA	SEL MA ProbeSW-024 Lic Month	\$30.59	F2	2%	\$29.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100207-MA	SEL MA ProbeSW-032 Lic Ann1	\$476.00	F2	2%	\$466.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100207-MM	SEL MA ProbeSW-032 Lic Month	\$40.00	F2	2%	\$39.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100208-MA	SEL MA ProbeSW-192 Lic Ann1	\$2,859.00	F2	2%	\$2,801.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100208-MM	SEL MA ProbeSW-192 Lic Month	\$238.82	F2	2%	\$234.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100209-MA	SEL MA ProbeSW-256 Lic Ann1	\$3,759.00	F2	2%	\$3,683.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100209-MM	SEL MA ProbeSW-256 Lic Month	\$312.94	F2	2%	\$306.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100210-MA	SEL MA ProbeSW-336 Lic Ann1	\$4,871.00	F2	2%	\$4,773.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100210-MM	SEL MA ProbeSW-336 Lic Month	\$405.88	F2	2%	\$397.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100211-MA	SEL MA ProbeSW-384 Lic Ann1	\$5,506.00	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100211-MM	SEL MA ProbeSW-384 Lic Month	\$458.82	F2	2%	\$449.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100212-MA	SEL MA ProbeSW-528 Lic Ann1	\$7,412.00	F2	2%	\$7,263.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100212-MM	SEL MA ProbeSW-528 Lic Month	\$617.65	F2	2%	\$605.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100213-MA	SEL MA vSphere-001 Lic Ann1	\$209.00	F2	2%	\$202.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100213-MM	SEL MA ProbeVM-001 Lic Ann1	\$17.65	F2	2%	\$17.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100214-MA	SEL MA ProbeVM-010 Lic Ann1	\$2,382.00	F2	2%	\$2,334.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100214-MM	SEL MA ProbeVM-010 Lic Month	\$198.82	F2	2%	\$194.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100215-MA	SEL MA ProbeVM-050 Lic Ann1	\$11,647.00	F2	2%	\$11,414.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100215-MM	SEL MA ProbeVM-050 Lic Month	\$970.59	F2	2%	\$951.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100216-MA	SEL MA vSphere-100 Lic Ann1	\$20,965.00	F2	2%	\$20,545.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100216-MM	SEL MA ProbeVM-100 Lic Ann1	\$1,747.06	F2	2%	\$1,712.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100217-MA	SEL MA ProbeVM-500 Lic Ann1	\$108,635.00	F2	2%	\$106,482.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100217-MM	SEL MA ProbeVM-500 Lic Month	\$9,052.94	F2	2%	\$8,871.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100257-MA	SEL MA ProbeFCX-E2 Bld Ann1	\$2,965.00	F2	2%	\$2,905.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100258-MA	SEL MA ProbeFCX-E2 Ann1	\$5,294.00	F2	2%	\$5,188.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100259-MA	SEL MA ProbeFCX-E8 Ann1	\$12,494.00	F2	2%	\$12,244.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100263-MA	SEL MA E24 Ann1	\$3,865.00	F2	2%	\$3,787.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100264-MA	SEL MA E24-04MM Ann1	\$6,247.00	F2	2%	\$6,122.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100265-MA	SEL MA E24-04SM Ann1	\$3,018.00	F2	2%	\$2,957.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100288-MA	SEL MA TCV-008LFLFLF-57-RP Ann1	\$233.00	F2	2%	\$228.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100288-MM	SEL MA TCV-008LFLFLF-57-RP Month	\$20.00	F2	2%	\$19.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100289-MA	SEL MA TCV-008LFLFLF-67-RP Ann1	\$230.00	F2	2%	\$226.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100289-MM	SEL MA TCV-008LFLFLF-67-RP Month	\$20.00	F2	2%	\$19.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100290-MA	SEL MA TCV-012LRLFLF-57-RP Ann1	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100290-MM	SEL MA TCV-012LRLFLF-57-RP Month	\$29.41	F2	2%	\$28.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100292-MA	SEL MA TCV-012MRLFLF-57-OB Ann1	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100292-MM	SEL MA TCV-012MRLFLF-57-OB Month	\$29.41	F2	2%	\$28.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100293-MA	SEL MA TCV-024MRLFMR-57-OB Ann1	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100293-MM	SEL MA TCV-024MRLFMR-57-OB Month	\$58.82	F2	2%	\$57.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100294-MA	SEL MA TPP-016A-57 Ann1	\$91.00	F2	2%	\$89.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100294-MM	SEL MA TPP-016A-57 Month	\$76.47	F2	2%	\$74.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100295-MA	SEL MA TPP-016A-67 Ann1	\$91.00	F2	2%	\$89.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100295-MM	SEL MA TPP-016A-67 Month	\$76.47	F2	2%	\$74.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100296-MA	SEL MA TPP-024B-57 Ann1	\$1,334.00	F2	2%	\$1,307.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100296-MM	SEL MA TPP-024B-57 Month	\$111.76	F2	2%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100298-MA	SEL MA TPP-024C-57 Ann1	\$1,355.00	F2	2%	\$1,327.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100298-MM	SEL MA TPP-024C-57 Month	\$112.94	F2	2%	\$110.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100299-MA	SEL MA TPP-048C-57 Ann1	\$2,753.00	F2	2%	\$2,697.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100299-MM	SEL MA TPP-048C-57 Month	\$229.41	F2	2%	\$224.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-100300-MA	SEL MA													

Dell EMC NASPO ValuePoint Contract MNWC-103

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	100-101930-MA	SEL MA TCV-012LRLRFLF-57-RP Ann1	\$349.00	F2	2%	\$342.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-101930-MM	SEL MA TCV-012LRLRFLF-57-RP Month	\$29.41	F2	2%	\$28.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102035	SEL PS VIMS Mngd Svc Ent 6 Mnth	\$576,471.00	F2	2%	\$564,941.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102037	SEL PS VIMS Mngd Svc Ent 6 Mnth	\$352,941.00	F2	2%	\$345,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102038	SEL PS VIMS Mngd Svc Sld 12 Mnth	\$352,941.00	F2	2%	\$345,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102039	SEL PS VIMS Mngd Svc Sld 6 Mnth	\$205,882.00	F2	2%	\$201,784.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102043-MA	SEL MA ProbeFC8-HD48 SM Ann1	\$22,235.00	F2	2%	\$21,790.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102043-MM	SEL MA ProbeFC8-HD48 SM Month	\$1,852.94	F2	2%	\$1,815.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102045-MA	SEL MA FC8HD48-0848 Lic Ann1	\$33,459.00	F2	2%	\$32,789.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102045-MM	SEL MA FC8HD48-0848 Lic Month	\$2,768.24	F2	2%	\$2,732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102045-MA	SEL MA TCV-024MRFRLF-57-UP Ann1	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102048-MM	SEL MA TCV-024MRFRLF-57-UP Month	\$58.82	F2	2%	\$57.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102064-MA	SEL MA TCV-024MRLFMR-57-EB Ann1	\$699.00	F2	2%	\$685.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102064-MM	SEL MA TCV-024MRLFMR-57-EB Month	\$58.82	F2	2%	\$57.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102065-MA	SEL MA FC8HD48-0824 Lic Ann1	\$21,600.00	F2	2%	\$21,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102065-MM	SEL MA FC8HD48-0824 Lic Month	\$1,800.00	F2	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102069-MA	SEL MA Ptfm Appl 4210 Ann1	\$8,259.00	F2	2%	\$7,993.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102069-MM	SEL MA Ptfm Appl 4210 Month	\$688.24	F2	2%	\$674.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102070-MA	SEL MA VW Mgmt Ent Ed Ann1	\$9,318.00	F2	2%	\$9,131.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102070-MM	SEL MA VW Mgmt Ent Ed Month	\$776.47	F2	2%	\$760.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102071-MA	SEL MA VW Mgmt Virt Ed Ann1	\$5,872.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102071-MM	SEL MA VW Mgmt Virt Ed Month	\$423.53	F2	2%	\$415.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102072-MA	SEL MA VW Mgmt Ent DR Ed Ann1	\$4,659.00	F2	2%	\$4,565.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102072-MM	SEL MA VW Mgmt Ent DR Ed Month	\$388.24	F2	2%	\$380.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102091-MA	SEL MA ProbeFC8-HD Chass Ann1	\$5,506.00	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102091-MM	SEL MA ProbeFC8-HD Chass Mnth	\$458.82	F2	2%	\$449.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102092-MA	SEL MA ProbeFC8-HD48 Chass Ann1	\$15,247.00	F2	2%	\$14,942.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102092-MM	SEL MA ProbeFC8-HD48 Chass Mnth	\$1,270.59	F2	2%	\$1,245.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102218	SEL TR 2500 Units VI Univ	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102219	SEL TR 5000 Units VI Univ	\$5,882.00	F2	2%	\$5,764.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102220	SEL TR 7500 Units VI Univ	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102221	SEL TR 20000 Units VI Univ	\$23,529.00	F2	2%	\$23,058.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102267-MA	SEL MA ProbeSW-010 Lic Ann1	\$156.00	F2	2%	\$152.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102267-MM	SEL MA ProbeSW-010 Lic Month	\$14.12	F2	2%	\$13.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102268-MA	SEL MA ProbeSW-100 Lic Ann1	\$1,567.00	F2	2%	\$1,535.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102268-MM	SEL MA ProbeSW-100 Lic Month	\$130.59	F2	2%	\$127.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102269-MA	SEL MA ProbeSWAG-010 Lic Ann1	\$79.00	F2	2%	\$76.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102269-MM	SEL MA ProbeSWAG-010 Lic Month	\$784.00	F2	2%	\$768.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102270-MA	SEL MA ProbeSWAG-100 Lic Ann1	\$65.88	F2	2%	\$64.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102270-MM	SEL MA ProbeSWAG-100 Lic Month	\$244.00	F2	2%	\$239.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102271-MA	SEL MA ProbeNTAP-001 Lic Ann1	\$21.18	F2	2%	\$20.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102271-MM	SEL MA ProbeNTAP-001 Lic Month	\$24,353.00	F2	2%	\$23,865.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102272-MA	SEL MA ProbeNTAP-100 Lic Ann1	\$2,029.41	F2	2%	\$1,988.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102272-MM	SEL MA ProbeNTAP-100 Lic Month	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102375-MA	SEL MA ProbeFC-16G24 Chass Ann1	\$86.35	F2	2%	\$84.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102375-MM	SEL MA ProbeFC-16G24 Chass Mnth	\$28,235.00	F2	2%	\$27,670.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102389	SEL PS Expert Svcs 5 Days Onsite	\$118.00	F2	2%	\$115.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102459	SEL TR 100 Units VI Univ	\$15,882.00	F2	2%	\$15,564.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102460	SEL PS Expert Svcs 5 Days Remote	\$63,529.00	F2	2%	\$62,258.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102461	SEL PS Expert Svcs 20 Days Remote	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102490-MA	SEL MA TCV-008LFLFLF-58-RP Ann1	\$21.18	F2	2%	\$20.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102490-MM	SEL MA TCV-008LFLFLF-58-RP Month	\$381.76	F2	2%	\$373.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102491-MA	SEL MA TCV-012LRLRFLF-58-RP Ann1	\$31.76	F2	2%	\$31.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102491-MM	SEL MA TCV-012LRLRFLF-58-RP Month	\$299.00	F2	2%	\$293.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102500-MA	SEL MA TCV-012LRLRFLF-97 Ann1	\$24.71	F2	2%	\$24.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102579-MM	SEL MA SFP 4-Link Kit 8G MM HS	\$424.00	F2	2%	\$415.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102579-MA	SEL MA SFP 4-Link Kit 8G MM Mnth	\$35.29	F2	2%	\$34.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102580-MM	SEL MA SFP 4-Link Kit 8G SM SR	\$593.00	F2	2%	\$581.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102580-MA	SEL MA SFP 4-Link Kit 8G SM Mnth	\$49.41	F2	2%	\$48.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102581-MA	SEL MA Link Lic 8G 4-Link Kit	\$3,388.00	F2	2%	\$3,320.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102581-MM	SEL MA LnkLic 8G 4-Link Kit Mnth	\$282.35	F2	2%	\$276.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102582-MA	SEL MA Link Lic 8G Full FC8-HD48	\$27,953.00	F2	2%	\$27,393.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102582-MM	SEL MA LnkLic 8G FC8-HD48 Mnth	\$2,329.41	F2	2%	\$2,282.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102583-MA	SEL MA LnkLic 8G Full 16G24	\$13,765.00	F2	2%	\$13,489.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102583-MM	SEL MA LnkLic 8G Full FC24 Mnth	\$1,147.06	F2	2%	\$1,124.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102584-MA	SEL MA LnkLic 8G FC8-HD Mnth	\$988.24	F2	2%	\$968.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102584-MM	SEL MA LnkLic 8G FC8-HD Ann1	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102595-MA	SEL MA LnkLic 16G 4Link Kit Ann1	\$423.53	F2	2%	\$415.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102595-MM	SEL MA LnkLic 16G FC16G24 Ann1	\$19,059.00	F2	2%	\$18,677.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102596-MA	SEL MA SFP 4-Link Kit 16G MM Ann1	\$847.00	F2	2%	\$830.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102614-MM	SEL MA SFP 4-Link Kit 16G MM Mnth	\$70.59	F2	2%	\$69.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102615-MA	SEL MA SFP 4-Link Kit 16G SM Ann1	\$1,010.00	F2	2%	\$995.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102615-MM	SEL MA SFP 4-Link Kit 16G SM Mnth	\$84.71	F2	2%	\$83.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102616-MA	SEL MA SFP 16GFC 1310NM SM Ann1	\$127.00	F2	2%	\$124.46	\$0.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	100-102645-MA	SEL MA ProbeVM-001 Hyper-V Lic1Y	\$104.00	F2	2%	\$101.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102645-MM	SEL MA ProbeVM-001 Hyper-V Lic1M	\$8.24	F2	2%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102646-MA	SEL MA ProbeVM-100 Hyper-V Lic1Y	\$10,376.00	F2	2%	\$10,168.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102646-MM	SEL MA ProbeVM-100 Hyper-V Lic1M	\$864.71	F2	2%	\$847.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102647-MA	SEL MA ProbeVM-001 PowerVM Lic1Y	\$105.00	F2	2%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102647-MM	SEL MA ProbeVM-001 PowerVM Lic1M	\$8.24	F2	2%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102648-MA	SEL MA ProbeVM-100 PowerVM Lic1Y	\$10,482.00	F2	2%	\$10,272.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102648-MM	SEL MA ProbeVM-100 PowerVM Lic1M	\$874.12	F2	2%	\$856.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102697-MA	SEL MA ProbeFC16G12 Chass Ann1	\$5,506.82	F2	2%	\$5,395.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102697-MM	SEL MA ProbeFC16G12 Chass Mnt	\$458.82	F2	2%	\$449.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102698-MA	SEL MA ProbeNAS10G16 Chass Ann1	\$14,824.00	F2	2%	\$14,527.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102698-MM	SEL MA ProbeNAS10G16 Chass Mnt	\$1,235.29	F2	2%	\$1,210.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102711	SEL VI Managed Svc (VIMS) 3 M Activation	\$29,412.00	F2	2%	\$28,823.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102712	SEL VI Managed Svc (VIMS) 6 M Activation	\$35,294.00	F2	2%	\$34,586.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102713	SEL VI Managed Svc (VIMS) 1 Year Activa	\$47,059.00	F2	2%	\$46,117.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102715	SEL VI Managed Svc PM VM100 Month Sub	\$3,529.00	F2	2%	\$3,455.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102715	SEL VI Managed Svc PM VM500 Month Sub	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102715	SEL VI Managed Svc PM SW10K Month Sub	\$4,118.00	F2	2%	\$4,035.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102717	SEL VI Managed Svc PM SW25K Month Sub	\$9,412.00	F2	2%	\$9,223.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102718	SEL VI Managed Svc PM HW96L Month Sub	\$8,471.00	F2	2%	\$8,141.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102719	SEL VI Managed Svc PM HW192L Month Sub	\$23,294.00	F2	2%	\$22,828.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102751-MA	SEL MA TCV-008LFLFLF-97-RP Ann1	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102751-MM	SEL MA TCV-008LFLFLF-97-RP Month	\$21.18	F2	2%	\$20.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102752-MA	SEL MA TCV-012MRLFLF-97-OB Ann1	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102752-MM	SEL MA TCV-012MRLFLF-97-OB Month	\$21.18	F2	2%	\$20.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102753-MA	SEL MA TCV-012MRLFLF-97-EB Ann1	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102753-MM	SEL MA TCV-012MRLFLF-97-EB Month	\$21.18	F2	2%	\$20.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102754-MA	SEL MA TCV-024MRLFMR-97-OB Ann1	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102754-MM	SEL MA TCV-024MRLFMR-97-OB Month	\$21.18	F2	2%	\$20.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102755-MA	SEL MA TCV-024MRLFMR-97-EB Ann1	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102755-MM	SEL MA TCV-024MRLFMR-97-EB Month	\$21.18	F2	2%	\$20.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102791-MA	SEL MA LnkLic 10G 1Llnk Actv Ann1	\$953.00	F2	2%	\$933.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102791-MM	SEL MA LnkLic 10G 1Llnk Actv Mnth	\$80.00	F2	2%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102792-MA	SEL MA LnkLic 10G 1Llnk Pasv Ann1	\$254.00	F2	2%	\$248.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102792-MM	SEL MA LnkLic 10G 1Llnk Pasv Mnth	\$21.18	F2	2%	\$20.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102793-MA	SEL MA LnkLic 10G NAS10G16 Ann1	\$12,819.00	F2	2%	\$12,659.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102793-MM	SEL MA LnkLic 10G NAS10G16 Mnth	\$1,076.47	F2	2%	\$1,054.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102794-MA	SEL MA TgtLic 10G 4Tgt Kit Ann1	\$1,271.00	F2	2%	\$1,245.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102794-MM	SEL MA TgtLic 10G 4Tgt Kit Mnth	\$105.88	F2	2%	\$103.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102795-MA	SEL MA LnkLic 10G 4Llnk Kit Ann1	\$5,082.00	F2	2%	\$4,980.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102795-MM	SEL MA LnkLic 10G 4Llnk Kit Mnt	\$423.53	F2	2%	\$415.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102796-MA	SEL MA LnkLic 10G FCoE10G24 Ann1	\$20,965.00	F2	2%	\$20,545.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102796-MM	SEL MA LnkLic 10G FCoE10G24 Mnth	\$1,747.06	F2	2%	\$1,712.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102797-MA	SEL MA LnkLic 8G FC16G12 Ann1	\$8,471.00	F2	2%	\$8,301.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102797-MM	SEL MA LnkLic 8G FC16G12 Mnth	\$705.88	F2	2%	\$691.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102798-MA	SEL MA LnkLic 16G FC16G12 Ann1	\$12,706.00	F2	2%	\$12,451.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102798-MM	SEL MA LnkLic 16G FC16G12 Mnth	\$1,058.82	F2	2%	\$1,037.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102799-MA	SEL MA ProbeFCOE10G24 Chass Ann1	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-102799-MM	SEL MA ProbeFCOE10G24 Chass Mnth	\$862.35	F2	2%	\$864.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-103010-MA	SEL MA Ptfm Appl 4220 Ann1	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-103010-MM	SEL MA Ptfm Appl 4220 Month	\$688.24	F2	2%	\$674.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-103040-MM	SEL MA TCM-012MRLFLF-58-EB Month	\$35.29	F2	2%	\$34.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-103050-MM	SEL MA VSAN-001 Lic Month	\$17.65	F2	2%	\$17.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-103051-MM	SEL MA VSAN-100 Lic Month	\$1,747.06	F2	2%	\$1,712.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-103063-MM	SEL MA TCV-012LFLFLR-58-RP Month	\$31.76	F2	2%	\$31.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-103077-MA	SEL MA ProbeSDS-001 Server Lic	\$381.00	F2	2%	\$373.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-103077-MM	SEL MA ProbeSDS-001 Lic Month	\$31.76	F2	2%	\$31.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-103078-MA	SEL MA ProbeNetFlow-100 Endpoint Lic	\$508.00	F2	2%	\$497.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-103078-MM	SEL MA ProbeNetFlow-100 Lic Mnt	\$42.35	F2	2%	\$41.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-TCX0857-MM	SEL MA TCX-008-57 Month	\$24.71	F2	2%	\$24.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-TCX0858-MM	SEL MA TCX-008-58 Month	\$24.71	F2	2%	\$24.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-TCX1257-MM	SEL MA TCX-012-57 Month	\$36.47	F2	2%	\$35.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-TCX1258-MM	SEL MA TCX-012-58 Month	\$37.65	F2	2%	\$36.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-TCX2457-MM	SEL MA TCX-024-57 Month	\$69.41	F2	2%	\$68.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-TCX2458-MM	SEL MA TCX-024-58 Month	\$72.94	F2	2%	\$71.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-TCX3657-MM	SEL MA TCX-036-57 Month	\$102.35	F2	2%	\$100.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-TCX3658-MM	SEL MA TCX-036-58 Month	\$114.12	F2	2%	\$111.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-TCX4857-MM	SEL MA TCX-048-57 Month	\$137.65	F2	2%	\$134.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	100-TCX4858-MM	SEL MA TCX-048-58 Month	\$152.94	F2	2%	\$149.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1174-M1P	SEL-VU4-THINCL-A-P-SSS-F	\$58.00	F2	2%	\$57.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1227-M1G	SEL-VF-DIR-25VM-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1227-M1P	SEL-VF-DIR-25VM-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1229-M1P	SEL-VU5-P500-P-SSS-FFPRO	\$34,375.00	F2	2%	\$33,687.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1232-M1G	SEL-VU5-EN-A10-G-SSS-F	\$207.90	F2	2%	\$203.74	\$								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	11-1237-M1G	SEL: VU5-PR-STR-G-SSS-F	\$577.50	F2	2%	\$565.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1237-M1P	SEL: VU5-PR-STR-P-SSS-F	\$687.50	F2	2%	\$673.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1238-M1G	SEL: VU5-PR-100-G-SSS-F	\$5,775.00	F2	2%	\$5,659.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1238-M1P	SEL: VU5-PR-100-P-SSS-F	\$6,875.00	F2	2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1239-M1G	SEL: VU5-PR-10-G-SSS-F	\$577.50	F2	2%	\$565.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1239-M1P	SEL: VU5-PR-10-P-SSS-F	\$687.50	F2	2%	\$673.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1240-M1G	SEL: VU5-PR-A10-G-SSS-F	\$438.90	F2	2%	\$430.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1240-M1P	SEL: VU5-PR-A10-P-SSS-F	\$522.50	F2	2%	\$512.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1241-M1G	SEL: VU5-PR-A100-G-SSS-F	\$4,399.00	F2	2%	\$4,301.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1241-M1P	SEL: VU5-PR-A100-P-SSS-F	\$5,225.00	F2	2%	\$5,120.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1244-M1G	SEL: VU5-THINCLA-G-SSS-F	\$48.40	F2	2%	\$47.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1244-M1P	SEL: VU5-THINCLA-P-SSS-F	\$58.30	F2	2%	\$57.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1265-M1G	SEL: VF-HYPM-G-SSS-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1265-M1P	SEL: VF-HYPM-P-SSS-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1291-M1G	SEL: VF-APM-G-SSS-F	\$83.60	F2	2%	\$81.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1291-M1P	SEL: VF-APM-P-SSS-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1293-M1P	SEL: VU5-P250-P-SSS-FPRO	\$17,187.50	F2	2%	\$16,843.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1446-M1G	SEL: VU5-P250-G-SSS-FPRO	\$14,437.50	F2	2%	\$14,148.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1447-M1G	SEL: VU5-P500-G-SSS-FPRO	\$28,875.00	F2	2%	\$28,297.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1569-M1G	SEL: VF-APM5-G-SSS-F	\$82.50	F2	2%	\$80.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1569-M1P	SEL: VF-APM5-P-SSS-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1572-M1G	SEL: VF-DD2-5VM-G-SSS-F	\$866.80	F2	2%	\$849.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1572-M1P	SEL: VF-DD2-5VM-P-SSS-F	\$1,031.80	F2	2%	\$1,011.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1576-M1G	SEL: VF-ADPRV25-G-SSS-F	\$1,446.50	F2	2%	\$1,417.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1576-M1P	SEL: VF-ADPRV25-P-SSS-F	\$1,721.50	F2	2%	\$1,687.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1577-M1G	SEL: VF-ADRAU25-G-SSS-F	\$2,167.00	F2	2%	\$2,123.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1577-M1P	SEL: VF-ADRAU25-P-SSS-F	\$2,579.50	F2	2%	\$2,527.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM1GT1	SEL: VF-HYP5-G-TLSS-T1-F	\$163.90	F2	2%	\$160.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM1GT2	SEL: VF-HYP5-G-TLSS-T2-F	\$123.20	F2	2%	\$120.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM1GT3	SEL: VF-HYP5-G-TLSS-T3-F	\$82.50	F2	2%	\$80.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM1GT4	SEL: VF-HYP5-G-TLSS-T4-F	\$40.70	F2	2%	\$39.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM1PT1	SEL: VF-HYP5-P-TLSS-T1-F	\$196.90	F2	2%	\$192.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM1PT2	SEL: VF-HYP5-P-TLSS-T2-F	\$147.40	F2	2%	\$144.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM1PT3	SEL: VF-HYP5-P-TLSS-T3-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM1PT4	SEL: VF-HYP5-P-TLSS-T4-F	\$49.50	F2	2%	\$48.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM2GT1	SEL: VF-HYP5-2G-TLSS-T1-F	\$327.80	F2	2%	\$321.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM2GT2	SEL: VF-HYP5-2G-TLSS-T2-F	\$246.40	F2	2%	\$241.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM2GT3	SEL: VF-HYP5-2G-TLSS-T3-F	\$165.00	F2	2%	\$161.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM2GT4	SEL: VF-HYP5-2G-TLSS-T4-F	\$81.40	F2	2%	\$79.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM2PT1	SEL: VF-HYP5-2P-TLSS-T1-F	\$393.80	F2	2%	\$385.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM2PT2	SEL: VF-HYP5-2P-TLSS-T2-F	\$294.80	F2	2%	\$288.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM2PT3	SEL: VF-HYP5-2P-TLSS-T3-F	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM2PT4	SEL: VF-HYP5-2P-TLSS-T4-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM3GT1	SEL: VF-HYP5-3G-TLSS-T1-F	\$481.70	F2	2%	\$481.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM3GT2	SEL: VF-HYP5-3G-TLSS-T2-F	\$369.60	F2	2%	\$362.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM3GT3	SEL: VF-HYP5-3G-TLSS-T3-F	\$247.50	F2	2%	\$242.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM3GT4	SEL: VF-HYP5-3G-TLSS-T4-F	\$122.10	F2	2%	\$119.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM3PT1	SEL: VF-HYP5-3P-TLSS-T1-F	\$590.70	F2	2%	\$578.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM3PT2	SEL: VF-HYP5-3P-TLSS-T2-F	\$442.20	F2	2%	\$433.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM3PT3	SEL: VF-HYP5-3P-TLSS-T3-F	\$297.00	F2	2%	\$291.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11581LICM3PT4	SEL: VF-HYP5-3P-TLSS-T4-F	\$148.50	F2	2%	\$145.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1597-M1G	SEL: HZ-STE-10-G-SSS-F	\$693.00	F2	2%	\$679.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1597-M1P	SEL: HZ-STE-10-P-SSS-F	\$625.00	F2	2%	\$608.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1598-M1G	SEL: HZ-STE-100-G-SSS-F	\$6,930.00	F2	2%	\$6,791.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1598-M1P	SEL: HZ-STE-100-P-SSS-F	\$8,250.00	F2	2%	\$8,085.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1599-M1G	SEL: HZ-WSP-10-G-SSS-F	\$346.40	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1599-M1P	SEL: HZ-WSP-10-P-SSS-F	\$412.50	F2	2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1600-M1G	SEL: HZ-WSP-100-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1600-M1P	SEL: HZ-WSP-100-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1609-M1G	SEL: HZ-ST-20-G-SSS-F	\$1,366.00	F2	2%	\$1,358.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1609-M1P	SEL: HZ-ST-20-P-SSS-F	\$1,860.00	F2	2%	\$1,817.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1610-M1G	SEL: HZ-ST-200-G-SSS-F	\$13,860.00	F2	2%	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1610-M1P	SEL: HZ-ST-200-P-SSS-F	\$16,500.00	F2	2%	\$16,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1660-M1G	SEL: HZ-ST-250-G-SSS-F	\$17,325.00	F2	2%	\$16,978.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1660-M1P	SEL: HZ-ST-250-P-SSS-F	\$20,625.00	F2	2%	\$20,212.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1661-M1G	SEL: HZ-ST-500-G-SSS-F	\$34,650.00	F2	2%	\$33,957.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1661-M1P	SEL: HZ-ST-500-P-SSS-F	\$41,250.00	F2	2%	\$40,425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1663-M1G	SEL: HZ-ST-1000-G-SSS-F	\$69,300.00	F2	2%	\$67,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1663-M1P	SEL: HZ-ST-1000-P-SSS-F	\$82,500.00	F2	2%	\$80,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1690-M1G	SEL: HZ-STC-10-G-SSS-F	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1690-M1P	SEL: HZ-STC-10-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1691-M1G	SEL: HZ-STC-100-G-SSS-F	\$11,550.00	F2	2%	\$11,319.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1691-M1P	SEL: HZ-STC-100-P-SSS-F	\$13,750.00	F2	2%	\$13,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1692-M1G	SEL: HZ-STC-250-G-SSS-F	\$28,875.00	F2	2%	\$28,297.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-1692-M1P	SEL: HZ-STC-250-P-SSS-F	\$34,375.00	F2</											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	11-2015-M1P	SEL: HZ-FLX-10-P-SSS-F	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2015-M3G	SEL: HZ-FLX-10-3G-SSS-F	\$1,525.00	F2	2%	\$1,494.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2015-M3P	SEL: HZ-FLX-10-3P-SSS-F	\$1,815.00	F2	2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M1G	SEL: HZ-FLX-1-G-SSS-F	\$57.00	F2	2%	\$55.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M1P	SEL: HZ-FLX-1-P-SSS-F	\$69.00	F2	2%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M2MG	SEL: HZ-FLX-2M-GSSS-F	\$9.00	F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M2MP	SEL: HZ-FLX-2M-PSSS-F	\$12.00	F2	2%	\$11.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M3G	SEL: HZ-FLX-1-3G-SSS-F	\$151.00	F2	2%	\$147.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2018-M3P	SEL: HZ-FLX-1-3P-SSS-F	\$183.40	F2	2%	\$179.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2053-M1G	SEL: VR-STE-ADV-G-SSS-F	\$3,898.40	F2	2%	\$3,820.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2053-M1P	SEL: VR-STE-ADV-P-SSS-F	\$4,641.00	F2	2%	\$4,548.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2109-M1G	SEL: ST6-VF-A100-G-SSS-F	\$693.00	F2	2%	\$679.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2109-M1P	SEL: ST6-VF-A100-P-SSS-F	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2110-M1G	SEL: ST6-VF-A10-G-SSS-F	\$69.30	F2	2%	\$67.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2110-M1P	SEL: ST6-VF-A10-P-SSS-F	\$82.50	F2	2%	\$80.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2111-M1G	SEL: ST6-VF-AD-G-SSS-F	\$345.40	F2	2%	\$338.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2111-M1P	SEL: ST6-VF-AD-P-SSS-F	\$411.40	F2	2%	\$403.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2112-M1G	SEL: ST6-VSAN-G-SSS-F	\$576.00	F2	2%	\$564.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2112-M1P	SEL: ST6-VSAN-P-SSS-F	\$686.00	F2	2%	\$672.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2112-M3G	SEL: ST6-VSAN-3G-SSS-F	\$1,522.00	F2	2%	\$1,491.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2112-M3P	SEL: ST6-VSAN-3P-SSS-F	\$1,812.00	F2	2%	\$1,775.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M1G	SEL: ST6-VSAN-BN-G-SSS-F	\$3,458.00	F2	2%	\$3,388.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M1P	SEL: ST6-VSAN-BN-P-SSS-F	\$4,118.00	F2	2%	\$4,035.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M2MG	SEL: ST6-VSANBN-2M-GSSS-F	\$676.00	F2	2%	\$664.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M2MP	SEL: ST6-VSANBN-2M-PSSS-F	\$812.00	F2	2%	\$797.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M3G	SEL: ST6-VSAN-BN-3G-SSS-F	\$9,130.00	F2	2%	\$8,947.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2113-M3P	SEL: ST6-VSAN-BN-3P-SSS-F	\$10,873.00	F2	2%	\$10,655.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2244-M1G	SEL: HZ-LXC-10-G-SSS-F	\$347.00	F2	2%	\$340.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2244-M1P	SEL: HZ-LXC-10-P-SSS-F	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2245-M1G	SEL: HZ-LXC-100-G-SSS-F	\$3,485.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2245-M1P	SEL: HZ-LXC-100-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2248-M1G	SEL: VR6-MEDI-G-SSS-F	\$13,860.00	F2	2%	\$13,582.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2248-M1P	SEL: VR6-MEDI-P-SSS-F	\$16,500.00	F2	2%	\$16,170.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2248-M3G	SEL: VR6-MEDI-3G-SSS-F	\$36,590.00	F2	2%	\$35,858.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2248-M3P	SEL: VR6-MEDI-3P-SSS-F	\$43,560.00	F2	2%	\$42,688.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2270-M1G	SEL: VR-LIS3-25-G-SSS-F	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2270-M1P	SEL: VR-LIS3-25-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2271-M1G	SEL: VR-LIS3-CPU-G-SSS-F	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2271-M1P	SEL: VR-LIS3-CPU-P-SSS-F	\$412.50	F2	2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2288-M1G	SEL: HZ-FLX-AD10-G-SSS-F	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2288-M1P	SEL: HZ-FLX-AD10-P-SSS-F	\$412.50	F2	2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2288-M3G	SEL: HZ-FLX-AD10-3G-SSS-F	\$914.76	F2	2%	\$896.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2288-M3P	SEL: HZ-FLX-AD10-3P-SSS-F	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2315-M1G	SEL: VR7-BST025-G-SSS-F	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2315-M1P	SEL: VR7-BST025-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2316-M1G	SEL: VR7-BPSTD-G-SSS-F	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2316-M1P	SEL: VR7-BPSTD-P-SSS-F	\$412.50	F2	2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2317-M1G	SEL: VR7-ATA025-G-SSS-F	\$1,588.40	F2	2%	\$1,556.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2317-M1P	SEL: VR7-ATA025-P-SSS-F	\$1,890.00	F2	2%	\$1,853.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2317-M3G	SEL: VR7-ATA025-3G-SSS-F	\$4,193.38	F2	2%	\$4,109.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2317-M3P	SEL: VR7-ATA025-3P-SSS-F	\$4,981.98	F2	2%	\$4,892.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2318-M1G	SEL: VR7-ATEN25-G-SSS-F	\$2,743.40	F2	2%	\$2,688.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2318-M1P	SEL: VR7-ATEN25-P-SSS-F	\$3,265.90	F2	2%	\$3,200.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2318-M2MG	SEL: VR7-ATEN25-2M-GSSS-F	\$457.23	F2	2%	\$448.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2318-M2MP	SEL: VR7-ATEN25-2M-PSSS-F	\$544.32	F2	2%	\$533.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2318-M3G	SEL: VR7-ATEN25-3G-SSS-F	\$7,242.58	F2	2%	\$7,097.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2318-M3P	SEL: VR7-ATEN25-3P-SSS-F	\$8,621.98	F2	2%	\$8,449.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2319-M1G	SEL: VR7-ATPCA25-G-SSS-F	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2319-M1P	SEL: VR7-ATPCA25-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2320-M1G	SEL: VR7-ATPCE25-G-SSS-F	\$2,261.40	F2	2%	\$2,235.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2320-M1P	SEL: VR7-ATPCE25-P-SSS-F	\$2,715.90	F2	2%	\$2,661.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2321-M1G	SEL: VR7-AUTDT25-G-SSS-F	\$768.90	F2	2%	\$753.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2321-M1P	SEL: VR7-AUTDT25-P-SSS-F	\$914.10	F2	2%	\$895.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2321-M2MG	SEL: VR7-AUT10-G-SSS-F	\$924.00	F2	2%	\$905.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2321-M2MP	SEL: VR7-AUT10-P-SSS-F	\$1,100.00	F2	2%	\$1,078.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2321-M3G	SEL: VR7-AUTDT25-3G-SSS-F	\$2,029.90	F2	2%	\$1,980.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2321-M3P	SEL: VR7-AUTDT25-3P-SSS-F	\$2,413.22	F2	2%	\$2,364.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2358-M1G	SEL: HZ7-ADC-10-G-SSS-F	\$924.00	F2	2%	\$905.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2358-M1P	SEL: HZ7-ADC-10-P-SSS-F	\$1,100.00	F2	2%	\$1,078.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2358-M2MG	SEL: HZ7-ADC-10-2M-GSSS-F	\$154.00	F2	2%	\$150.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2358-M2MP	SEL: HZ7-ADC-10-2M-PSSS-F	\$183.33	F2	2%	\$179.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2358-M3G	SEL: HZ7-ADC-10-3G-SSS-F	\$2,439.36	F2	2%	\$2,390.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2358-M3P	SEL: HZ7-ADC-10-3P-SSS-F	\$2,904.00	F2	2%	\$2,845.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-2359-M1G	SEL: HZ7-ADC-100-G-SSS-F	\$9,240.00	F2	2%	\$9,055.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0				

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	11-522-M1G	SEL 11-522-M1G THIN4-STE-G-SSS-F	\$1,155.00	F2	2%	\$1,131.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-522-M1P	SEL 11-522-M1P THIN4-STE-P-SSS-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-523-M1G	SEL 11-523-M1G THIN4-CL-G-SSS-F	\$9.00	F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-523-M1P	SEL 11-523-M1P THIN4-CL-P-SSS-F	\$11.00	F2	2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-572-M1G	SEL VU4-EN-10-G-SSS-F	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-572-M1P	SEL VU4-EN-10-P-SSS-F	\$412.50	F2	2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-574-M1G	SEL VU4-EN-100-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-574-M1P	SEL VU4-EN-100-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-578-M1G	SEL VU4-EN-STR-G-SSS-F	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-578-M1P	SEL VU4-EN-STR-P-SSS-F	\$412.50	F2	2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-579-M1G	SEL VU4-PR-10-G-SSS-F	\$687.50	F2	2%	\$673.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-579-M1P	SEL VU4-PR-10-P-SSS-F	\$867.50	F2	2%	\$856.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-581-M1G	SEL VU4-PR-100-G-SSS-F	\$9,775.00	F2	2%	\$9,673.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-581-M1P	SEL VU4-PR-100-P-SSS-F	\$11,775.00	F2	2%	\$11,673.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-585-M1G	SEL VU4-PR-STR-G-SSS-F	\$687.50	F2	2%	\$673.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-585-M1P	SEL VU4-PR-STR-P-SSS-F	\$867.50	F2	2%	\$856.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-586-M1G	SEL VU4-PR-U10-G-SSS-F	\$231.00	F2	2%	\$226.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-586-M1P	SEL VU4-PR-U10-P-SSS-F	\$275.00	F2	2%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-587-M1G	SEL VU4-PR-U100-G-SSS-F	\$2,310.00	F2	2%	\$2,263.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-587-M1P	SEL VU4-PR-U100-P-SSS-F	\$2,750.00	F2	2%	\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-591-M1G	SEL VU4-THINCLA-G-SSS-F	\$48.40	F2	2%	\$47.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-592-M1G	SEL VU4-PR-100-P-SSS-F	\$6,875.00	F2	2%	\$6,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-593-M1IN	SEL WS-SUP-1PAK-F	\$53.90	F2	2%	\$52.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-593-M3IN	SEL WS-SUP-3PAK-F	\$141.90	F2	2%	\$139.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-593-M5IN	SEL WS-SUP-5PAK-F	\$218.90	F2	2%	\$214.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-593-MWVSG	SEL WS-3G-SSS-F	\$151.01	F2	2%	\$147.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-593-MWVSP	SEL WS-3P-SSS-F	\$180.05	F2	2%	\$176.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-593-MWVSG	SEL WS-G-SSS-F	\$57.20	F2	2%	\$56.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-593-MWVSP	SEL WS-P-SSS-F	\$68.20	F2	2%	\$66.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-837-LIC-T1	SEL S2-ERS4-P-TLSS-T1-F	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	11-901-M1P	SEL VU4-PR-A50-P-SSS-F	\$2,062.50	F2	2%	\$2,021.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1271-M1G	SEL 1271-M1G THIN-100PK-G-SSS-F	\$439.00	F2	2%	\$430.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1271-M1P	SEL 1271-M1P THIN-100PK-P-SSS-F	\$523.00	F2	2%	\$512.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1433-M1G	SEL 1433-M1G VF-DD2-25VM-G-SSS-F	\$4,332.00	F2	2%	\$4,245.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1433-M1P	SEL 1433-M1P VF-DD2-25VM-P-SSS-F	\$5,157.00	F2	2%	\$5,053.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1433-M3G	SEL 1433-M3G VF-DD2-25VM-3G-SSS-F	\$11,436.00	F2	2%	\$11,207.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1433-M3P	SEL 1433-M3P VF-DD2-25VM-3P-SSS-F	\$13,614.00	F2	2%	\$13,341.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1568-M1G	SEL 1568-M1G VF-HYPMS-G-SSS-F	\$82.50	F2	2%	\$80.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1568-M1P	SEL 1568-M1P VF-HYPMS-P-SSS-F	\$99.00	F2	2%	\$97.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1568-M3G	SEL 1568-M3G VF-HYPMS-3G-SSS-F	\$218.00	F2	2%	\$213.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1568-M3P	SEL 1568-M3P VF-HYPMS-3P-SSS-F	\$261.00	F2	2%	\$255.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1601-M1G	SEL 1601-M1G HZ-MRG-10-G-SSS-F	\$347.00	F2	2%	\$340.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1601-M1P	SEL 1601-M1P HZ-MRG-10-P-SSS-F	\$413.00	F2	2%	\$404.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1602-M1G	SEL 1602-M1G HZ-MRG-100-G-SSS-F	\$3,465.00	F2	2%	\$3,395.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1602-M1P	SEL 1602-M1P HZ-MRG-100-P-SSS-F	\$4,125.00	F2	2%	\$4,042.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200000-MM	SEL-MA LDX-E1000 Month	\$684.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200003-MM	SEL-MA LDX-E1088 Month	\$2,614.00	F2	2%	\$2,561.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200006-MM	SEL-MA LDX-6204 Month	\$1,569.00	F2	2%	\$1,537.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200007-MM	SEL-MA LDX-6208 Month	\$2,614.00	F2	2%	\$2,561.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200011-MM	SEL-MA LDX-U1044 Month	\$3,138.00	F2	2%	\$3,075.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200014-MM	SEL-MA LDX-E1044 Month	\$2,187.00	F2	2%	\$2,143.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200015-MM	SEL-MA LDX-E1004 Month	\$2,187.00	F2	2%	\$2,143.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200025-MM	SEL-MA LDX-E1000V-10TB-VW Month	\$335.00	F2	2%	\$328.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200069-MM	SEL-MA FCS-FC1-4 Month	\$695.00	F2	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200070-MM	SEL-MA SC-10GC1-4 Month	\$695.00	F2	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200071-MM	SEL-MA SMB-10CC2-4 Month	\$695.00	F2	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200072-MM	SEL-MA SMB-10CC2-4 Month	\$695.00	F2	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200073-MM	SEL-MA SMB-10CC3-4 Month	\$695.00	F2	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200074-MM	SEL-MA NFS-10CC2-4 Month	\$695.00	F2	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200075-MM	SEL-MA NFS-10CC3-4 Month	\$695.00	F2	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200076-MM	SEL-MA NFS-10CC4-4 Month	\$695.00	F2	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200077-MM	SEL-MA NFS-10CC4-4 Month	\$695.00	F2	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200078-MM	SEL-MA HCS-10GC1-4 Month	\$199.00	F2	2%	\$195.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200079-MM	SEL-MA HCSS-10GC1-4 Month	\$199.00	F2	2%	\$195.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200080-MM	SEL-MA OSSWT-10GC1-4 Month	\$199.00	F2	2%	\$195.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200081-MM	SEL-MA AMZS3-10GC1-4 Month	\$199.00	F2	2%	\$195.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200084-MM	SEL-MA KER-10GC1-4 Month	\$199.00	F2	2%	\$195.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200085-MM	SEL-MA SMB-10GS1-4 Month	\$481.18	F2	2%	\$481.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200086-MM	SEL-MA SMB-10GS2-4 Month	\$481.18	F2	2%	\$481.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200087-MM	SEL-MA SMB-10CS3-4 Month	\$481.18	F2	2%	\$481.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200089-MM	SEL-MA PV6-10GC1-4 Month	\$1,588.00	F2	2%	\$1,556.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200090-MM	SEL-MA FCS-FC1-8 Month	\$1,159.00	F2	2%	\$1,135.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200091-MM	SEL-MA SC-10GC1-8 Month	\$1,159.00	F2	2%	\$1,135.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200092-MM	SEL-MA SMB-10CC1-8 Month	\$1,159.00	F2	2%	\$1,135.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200093-MM	SEL-MA SMB-10CC2-8 Month	\$1,15												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	200-200105-MM	SEL-MA KER-10GC1-8 Month	\$332.00	F2	2%	\$325.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200106-MM	SEL-MA SMB-10GS1-8 Month	\$816.00	F2	2%	\$799.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200107-MM	SEL-MA SMB-10GS2-8 Month	\$816.00	F2	2%	\$799.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200108-MM	SEL-MA SMB-10GS3-8 Month	\$816.00	F2	2%	\$799.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200110-MM	SEL-MA IPV6-10GC1-8 Month	\$2,647.00	F2	2%	\$2,594.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200111-MM	SEL-MA LDXE-APP02 Month	\$464.00	F2	2%	\$454.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200112-MM	SEL-MA LDXE-APP04 Month	\$695.00	F2	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200113-MM	SEL-MA LDXE-APP08 Month	\$1,159.00	F2	2%	\$1,135.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200290	SEL-PS LDX Base Wkld Design	\$34,174.00	F2	2%	\$33,435.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200291	SEL-PS LDX Sample Wkld Design	\$41,176.00	F2	2%	\$40,352.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200292	SEL-PS LDX Prod Wkld Design	\$44,706.00	F2	2%	\$43,811.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200293	SEL-PS LDX Prod VW Wkld Design	\$52,941.00	F2	2%	\$51,882.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200294	SEL-PS LDX Week Addn	\$17,647.00	F2	2%	\$17,294.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200295	SEL-TR LDX Training Class	\$5,882.00	F2	2%	\$5,764.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200302-MM	SEL-MA LDX LDX-5104 Month	\$1,569.00	F2	2%	\$1,537.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200305-MM	SEL-MA LDX LDX-6204-32G Month	\$3,774.00	F2	2%	\$3,698.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200312-MM	SEL-MA NFSv3 NFS-10GS3-4 Month	\$491.00	F2	2%	\$481.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200313-MM	SEL-MA NFSv3 NFS-10GS3-8 Month	\$816.00	F2	2%	\$799.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200325-MM	SEL-MA HTTP HTTP-10GS3-4 Month	\$491.00	F2	2%	\$481.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200325-MM	SEL-MA HTTP HTTP-10GS3-8 Month	\$816.00	F2	2%	\$799.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200398-MM	SEL-MA FCS FCS-FCI2-4 Month	\$1,738.00	F2	2%	\$1,703.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200419-MM	SEL-MA LDX-7104 Month	\$3,774.00	F2	2%	\$3,698.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200430-MM	SEL-MA ISC-40GC1-4 Month	\$1,672.00	F2	2%	\$1,638.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200432-MM	SEL-MA SMB-40GC2-4 Month	\$1,672.00	F2	2%	\$1,638.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200433-MM	SEL-MA SMB-40GC3-4 Month	\$1,672.00	F2	2%	\$1,638.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200435-MM	SEL-MA NFS-40GC3-4 Month	\$1,672.00	F2	2%	\$1,638.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200437-MM	SEL-MA NFS-40GC3-4 Month	\$1,672.00	F2	2%	\$1,638.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200438-MM	SEL-MA NFS-40GC4-1-4 Month	\$1,672.00	F2	2%	\$1,638.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200438-MM	SEL-MA AMZS3-40GC1-4 Month	\$1,672.00	F2	2%	\$1,638.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200440-MM	SEL-MA HTTPS-40GC1-4 Month	\$478.00	F2	2%	\$468.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200441-MM	SEL-MA OSSWT-40GC1-4 Month	\$478.00	F2	2%	\$468.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200442-MM	SEL-MA AMZS3-40GC1-4 Month	\$478.00	F2	2%	\$468.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200445-MM	SEL-MA KER-40GC1-4 Month	\$478.00	F2	2%	\$468.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-200450-MM	SEL-MA IPV6-40GC1-4 Month	\$3,821.00	F2	2%	\$3,744.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-002	SELECT 1YR-GOLD-GMS-10 - MAINT	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-002R	SELECT 1YR-GOLD-GMS-10 - MAINT RENEW	\$1,899.00	F2	2%	\$1,861.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-005	SELECT 1YR-GOLD-GMS-50 - MAINT	\$5,689.00	F2	2%	\$5,585.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-005R	SELECT 1YR-GOLD-GMS-50 - MAINT RENEW	\$5,689.00	F2	2%	\$5,585.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-013	SELECT 1YR-GOLD-GMS-25 - MAINT	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300003-013R	SELECT 1YR-GOLD-GMS-25 - MAINT RENEW	\$3,799.00	F2	2%	\$3,723.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300011-001R	SEL NX-2600 - RENEWAL 1YR - PLAT	\$1,289.00	F2	2%	\$1,203.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300011-002R	SELNX-2600 - RENEWAL 1YR - GOLD	\$949.00	F2	2%	\$930.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300012-001R	SEL NX-2610 - RENEWAL 1YR - PLAT	\$4,179.00	F2	2%	\$4,095.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300012-002R	SEL NX-2610 - RENEWAL 1YR - GOLD	\$2,670.00	F2	2%	\$2,616.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300016-001R	SEL NX-5600 - RENEWAL 1YR - PLAT	\$8,605.00	F2	2%	\$8,432.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300016-002R	SEL NX-5600 - RENEWAL 1YR - GOLD	\$5,811.00	F2	2%	\$5,694.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300017-001R	SEL NX-7600 - RENEWAL 1YR - PLAT	\$13,522.00	F2	2%	\$13,251.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300017-002R	SEL NX-7600 - RENEWAL 1YR - GOLD	\$9,052.00	F2	2%	\$8,870.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300018-001R	SEL NX-8600 - RENEWAL 1YR - PLAT	\$27,605.00	F2	2%	\$27,052.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300018-002R	SEL NX-8600 - RENEWAL 1YR - GOLD	\$24,140.00	F2	2%	\$23,657.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300019-001	SELECT WANSTART-10 HRS - BUNDLED	\$4,118.00	F2	2%	\$4,035.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300032-001R	SEL NX-9610 - RENEWAL 1YR - PLAT	\$44,593.00	F2	2%	\$43,701.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300032-002R	SEL NX-9610 - RENEWAL 1YR - GOLD	\$40,234.00	F2	2%	\$39,429.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300036-001R	SEL NX-3600 - RENEWAL 1YR - PLAT	\$5,408.00	F2	2%	\$5,269.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300036-002R	SEL NX-3600 - RENEWAL 1YR - GOLD	\$3,017.00	F2	2%	\$2,956.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300039-001	SELECT 1YR-PLAT-NX-1700 - MAINT	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300039-001R	SELECT 1YR-PLAT-NX-1700 - MAINT	\$859.00	F2	2%	\$841.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300039-002	SELECT 1YR-GOLD-NX-1700 - MAINT	\$664.00	F2	2%	\$650.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300039-002R	SELECT 1YR-GOLD-NX-1700 - MAINT	\$664.00	F2	2%	\$650.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300040-001	SELECT 1YR-PLAT-NX-5700-MAINT	\$6,638.00	F2	2%	\$6,505.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300040-001R	SELECT 1YR-PLAT-NX-5700-MAINT	\$6,638.00	F2	2%	\$6,505.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300040-002	SELECT 1YR-GOLD-NX-5700-MAINT	\$4,525.00	F2	2%	\$4,434.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300040-002R	SELECT 1YR-GOLD-NX-5700-MAINT	\$4,525.00	F2	2%	\$4,434.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-001	SELECT 1YR-PLAT-NX-2700-MAINT	\$2,827.00	F2	2%	\$2,770.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-001R	SELECT 1YR-PLAT-NX-2700-MAINT	\$2,827.00	F2	2%	\$2,770.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-002	SELECT 1YR-GOLD-NX-2700-MAINT	\$1,798.00	F2	2%	\$1,762.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-002R	SELECT 1YR-GOLD-NX-2700-MAINT	\$1,798.00	F2	2%	\$1,762.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-003R	SELECT 1YR-PLAT-NX-2700-MAINT	\$2,670.00	F2	2%	\$2,616.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300044-004R	SELECT 1YR-GOLD-NX-2700-MAINT	\$1,698.00	F2	2%	\$1,664.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300045-001	SELECT 1YR-PLAT-NX-3700-MAINT	\$4,917.00	F2	2%	\$4,818.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300045-001R	SELECT 1YR-PLAT-NX-3700-MAINT	\$4,917.00	F2	2%	\$4,818.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300045-002	SELECT 1YR-GOLD-NX-3700-MAINT	\$2,681.00	F2	2%	\$2,627.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	300045-002R	SELECT 1YR-GOLD-NX-3700-MAINT	\$2,681.00	F2	2%	\$2,627.38	\$0.00	\$0.0							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	90PCPSQLM1016	SEL PC Perp SQL 1yr Maint 901-1000 Units	\$10.00	F2	2%	\$9.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCPSQLM1017	SEL PC Perp SQL 1yr Maint 1001+ Units	\$9.00	F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM1035U	SEL PC Perp EXPP Maintenance 11-35 Units	\$109.00	F2	2%	\$106.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM1035U	SEL PC Perp EXPP Maintenance 1 Unit	\$284.00	F2	2%	\$278.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM210U	SEL PC Perp EXPP Maintenance 2-10 Units	\$162.00	F2	2%	\$162.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM3650U	SEL PC Perp EXPP Maintenance 36-50 Units	\$82.00	F2	2%	\$80.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCREXM51U	SEL PC Perp EXPP Maintenance 51+ Units	\$69.00	F2	2%	\$67.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCRSFM1035URBS	SEL PC Perp SP-RBS 1yr Maint 11-35 TBs	\$299.00	F2	2%	\$293.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCRSFM1URBS	SEL PC Perp SP-RBS 1yr Maint 1 TB	\$611.00	F2	2%	\$598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCRSFM210URBS	SEL PC Perp SP-RBS 1yr Maint 2-10 TBs	\$428.00	F2	2%	\$419.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCRSFM3650URBS	SEL PC Perp SP-RBS 1yr Maint 36-50 TBs	\$209.00	F2	2%	\$204.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	90PCRSFM51URBS	SEL PC Perp SP-RBS 1yr Maint 51+ TBs	\$168.00	F2	2%	\$164.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010507	SEL ENCRYPTION SUPPORT,PROF,T380	\$1,091.00	F2	2%	\$1,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010507Z2	SEL ENCRYPTION SUPPORT,PROF,T380,Z2	\$1,206.00	F2	2%	\$1,181.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010508	SEL PS,T380 INSTALL-INTEGRATE	\$7,200.00	F2	2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010516	SEL ENCRYPTION SUPPORT,PROF,T200	\$1,091.00	F2	2%	\$1,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010516Z2	SEL ENCRYPTION SUPPORT,PROF,T200,Z2	\$1,206.00	F2	2%	\$1,181.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010517	SEL PS,T200 INSTALL-INTEGRATE	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010525	SEL ENCRYPTION SUPPORT,PROF,T680	\$1,091.00	F2	2%	\$1,069.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010525Z2	SEL ENCRYPTION SUPPORT,PROF,T680,Z2	\$1,206.00	F2	2%	\$1,181.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010526	SEL PS,T680 INSTALL-INTEGRATE	\$7,200.00	F2	2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010533SL	SEL PS,ONSITE TRAIN-CNSLT DAY,T200	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010535SL	SEL PS,ANNUAL PREVENT MNTCE,T200	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010543SL	SEL PS,ONSITE TRAIN-CNSLT DAY,T380	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010545SL	SEL PS,ANNUAL PREVENT MNTCE,T380	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010553SL	SEL PS,ONSITE TRAIN-CNSLT DAY,T680	\$3,200.00	F2	2%	\$3,136.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010555SL	SEL PS,ANNUAL PREVENT MNTCE,T680	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010565SL	SEL PS,SINGLE PREVENT MNTCE,T200	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010566SL	SEL PS,SINGLE PREVENT MNTCE,T380	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	91010567SL	SEL PS,SINGLE PREVENT MNTCE,T680	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADDSTUDENTTRNG	SEL Additional Student Private Trng	\$1,176.47	F2	2%	\$1,152.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-0-50MS	SEL Automation Engine MS	\$22.83	F2	2%	\$22.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-1001-1500MS	SEL Automation Engine MS	\$6.54	F2	2%	\$6.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-100K-150KMC	SEL Automation Engine M247	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-100K-150KMS	SEL Automation Engine MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-101-250MS	SEL Automation Engine MS	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-10K-20KMC	SEL Automation Engine M247	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-10K-20KMS	SEL Automation Engine MS	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-1501-2000MS	SEL Automation Engine MS	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-150K-MC	SEL Automation Engine M247	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-150K-MS	SEL Automation Engine MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-2001-2500MS	SEL Automation Engine MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-20K-35KMC	SEL Automation Engine M247	\$6.65	F2	2%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-20K-35KMS	SEL Automation Engine MS	\$3.79	F2	2%	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-2501-4000MS	SEL Automation Engine MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-251-500MS	SEL Automation Engine MS	\$9.52	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-35K-50KMC	SEL Automation Engine M247	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-35K-50KMS	SEL Automation Engine MS	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-4001-6000MC	SEL Automation Engine M247	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-4001-6000MS	SEL Automation Engine MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-501-750MS	SEL Automation Engine MS	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-50K-100KMC	SEL Automation Engine M247	\$6.31	F2	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-50K-100KMS	SEL Automation Engine MS	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-51-100MS	SEL Automation Engine MS	\$15.94	F2	2%	\$15.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-6001-8000MC	SEL Automation Engine M247	\$7.91	F2	2%	\$7.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-6001-8000MS	SEL Automation Engine MS	\$4.47	F2	2%	\$4.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-751-1000MS	SEL Automation Engine MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-8001-10KMC	SEL Automation Engine M247	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AE-8001-10KMS	SEL Automation Engine MS	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-EDU-PV-1D-16MX	SEL Trning-1 Day- 16 Students max	\$12,235.00	F2	2%	\$11,990.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-EDU-PV-1D-6MX	SEL Trning-1 Day- 6 Students max	\$7,647.00	F2	2%	\$7,494.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-EDU-PV-ADD1-1D	SEL Training 1 Add Student for 1dayclass	\$765.00	F2	2%	\$749.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-HDP-CONS-IMP	SEL-HDP JumpStart Services	\$18,353.00	F2	2%	\$17,985.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVC-SECUP-1	SEL-SECURE UPLIFT SUPPORT, AMP-1yr	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVC-SECUP-2	SEL-SECURE UPLIFT SUPPORT, AMP-2yr	\$1,425.00	F2	2%	\$1,396.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVC-SECUP-3	SEL-SECURE UPLIFT SUPPORT, AMP-3yr	\$2,063.00	F2	2%	\$2,021.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVC-SECUP-4	SEL-SECURE UPLIFT SUPPORT, AMP-4yr	\$2,750.00	F2	2%	\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVC-SECUP-5	SEL-SECURE UPLIFT SUPPORT, AMP-5yr	\$3,438.00	F2	2%	\$3,369.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4OS-1	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 1yr	\$37,500.00	F2	2%	\$36,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4OS-2	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 2yr	\$71,250.00	F2	2%	\$69,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4OS-3	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 3yr	\$103,125.00	F2	2%	\$101,062.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4OS-4	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 4yr	\$137,500.00	F2	2%	\$134,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4OS-5	SEL ESSENTIAL 4HR ONSITE SUPPORT-AMP 5yr	\$171,875.00	F2	2%	\$168,437.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4P-1	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 1yr	\$30,000.00	F2	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4P-2	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 2yr	\$57,000.00	F2	2%	\$55,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4P-3	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 3yr	\$82,500.00	F2	2%	\$80,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMP-SVS-4P-4	SEL ESSENTIAL 4HR PARTS ONLY SPT-AMP 4yr	\$110,000.00	F2	2%	\$107,800.00									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	BS16-90V4-12-32	SEL 3Yrs Bronze supprt for Bullion HW	\$26,838.78	F2	2%	\$26,302.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS16-90V4-12-64	SEL 3Yrs Bronze supprt for Bullion HW	\$30,224.72	F2	2%	\$29,620.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS16-90V4-16-64	SEL 3Yrs Bronze supprt for Bullion HW	\$35,539.78	F2	2%	\$34,626.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS2-80V4-1-32	SEL 3Yrs Bronze supprt for Bullion HW	\$2,538.73	F2	2%	\$2,487.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS2-80V4-15-32	SEL 3Yrs Bronze supprt for Bullion HW	\$2,688.48	F2	2%	\$2,634.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS2-80V4-512-32	SEL 3Yrs Bronze supprt for Bullion HW	\$2,042.07	F2	2%	\$2,001.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS2-80V4-512-32	SEL 3Yrs Bronze supprt for Bullion HW	\$2,259.67	F2	2%	\$2,214.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS2-90V4-2-64	SEL 3Yrs Bronze supprt for Bullion HW	\$4,301.84	F2	2%	\$4,215.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS4-80V4-1-32	SEL 3Yrs Bronze supprt for Bullion HW	\$3,894.53	F2	2%	\$3,816.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS4-80V4-15-32	SEL 3Yrs Bronze supprt for Bullion HW	\$4,329.70	F2	2%	\$4,243.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS4-80V4-2-32	SEL 3Yrs Bronze supprt for Bullion HW	\$4,887.96	F2	2%	\$4,790.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS4-80V4-3-32	SEL 3Yrs Bronze supprt for Bullion HW	\$5,166.16	F2	2%	\$5,062.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS4-90V4-4-64	SEL 3Yrs Bronze supprt for Bullion HW	\$8,414.06	F2	2%	\$8,245.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS6-80V4-45-32	SEL 3Yrs Bronze supprt for Bullion HW	\$8,484.14	F2	2%	\$8,314.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS6-90V4-6-64	SEL 3Yrs Bronze supprt for Bullion HW	\$12,478.90	F2	2%	\$12,229.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS8-80V4-3-32	SEL 3Yrs Bronze supprt for Bullion HW	\$9,434.11	F2	2%	\$9,167.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS8-80V4-4-32	SEL 3Yrs Bronze supprt for Bullion HW	\$9,450.43	F2	2%	\$9,261.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS8-80V4-6-32	SEL 3Yrs Bronze supprt for Bullion HW	\$9,978.21	F2	2%	\$9,778.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS8-90V4-6-32	SEL 3Yrs Bronze supprt for Bullion HW	\$12,152.37	F2	2%	\$11,909.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BS8-90V4-8-64	SEL 3Yrs Bronze supprt for Bullion HW	\$16,502.89	F2	2%	\$16,172.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3GC	SEL CA6-DEVK-3G-SSS-C	\$11,088.00	F2	2%	\$10,866.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3GC-I	SEL CA6-DEVK-3G-SSS-C	\$12,972.96	F2	2%	\$12,713.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3GC-K	SEL CA6-DEVK-3G-SSS-C	\$12,464.23	F2	2%	\$12,214.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3PC	SEL CA6-DEVK-3P-SSS-C	\$13,200.00	F2	2%	\$12,936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3PC-I	SEL CA6-DEVK-3P-SSS-C	\$15,444.00	F2	2%	\$15,135.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVK3PC-K	SEL CA6-DEVK-3P-SSS-C	\$14,838.37	F2	2%	\$14,541.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKGC	SEL CA6-DEVK-G-SSS-C	\$4,200.00	F2	2%	\$4,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKGC-I	SEL CA6-DEVK-G-SSS-C	\$4,914.00	F2	2%	\$4,815.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKGC-K	SEL CA6-DEVK-G-SSS-C	\$4,721.30	F2	2%	\$4,626.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKPC	SEL CA6-DEVK-P-SSS-C	\$5,000.00	F2	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKPC-I	SEL CA6-DEVK-P-SSS-C	\$5,800.00	F2	2%	\$5,733.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CA6DEVKPC-K	SEL CA6-DEVK-P-SSS-C	\$5,620.59	F2	2%	\$5,508.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL-11-15MC	SEL Collector M24*7	\$1,264.63	F2	2%	\$1,239.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL-11-15MS	SEL Collector MS	\$722.65	F2	2%	\$708.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL-1-5MS	SEL Collector M24*7	\$2,810.29	F2	2%	\$2,754.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL-1-5MS	SEL Collector MS	\$1,605.88	F2	2%	\$1,573.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL-16-20MC	SEL Collector M24*7	\$1,138.23	F2	2%	\$1,115.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL-16-20MS	SEL Collector MS	\$650.38	F2	2%	\$637.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADV3GC	SEL CL17-ADV-3G-SSS-C	\$4,432.56	F2	2%	\$4,343.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADV3GC-I	SEL CL17-ADV-3G-SSS-C	\$5,186.10	F2	2%	\$5,082.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADV3GC-K	SEL CL17-ADV-3G-SSS-C	\$4,982.17	F2	2%	\$4,883.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADV3PC	SEL CL17-ADV-3P-SSS-C	\$5,272.36	F2	2%	\$5,171.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADV3PC-I	SEL CL17-ADV-3P-SSS-C	\$6,174.51	F2	2%	\$6,051.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADV3PC-K	SEL CL17-ADV-3P-SSS-C	\$5,932.38	F2	2%	\$5,813.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADVGC	SEL CL17-ADV-G-SSS-C	\$1,679.00	F2	2%	\$1,645.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADVGC-I	SEL CL17-ADV-G-SSS-C	\$1,964.43	F2	2%	\$1,925.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADVGC-K	SEL CL17-ADV-G-SSS-C	\$1,887.40	F2	2%	\$1,849.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADVPC	SEL CL17-ADV-P-SSS-C	\$1,999.00	F2	2%	\$1,959.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADVPC-I	SEL CL17-ADV-P-SSS-C	\$2,338.83	F2	2%	\$2,292.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ADVPC-K	SEL CL17-ADV-P-SSS-C	\$2,247.11	F2	2%	\$2,202.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENT3GC	SEL CL17-ENT-3G-SSS-C	\$5,264.16	F2	2%	\$5,156.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENT3GC-I	SEL CL17-ENT-3G-SSS-C	\$6,159.07	F2	2%	\$6,035.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENT3GC-K	SEL CL17-ENT-3G-SSS-C	\$5,917.55	F2	2%	\$5,799.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENT3PC	SEL CL17-ENT-3P-SSS-C	\$6,267.36	F2	2%	\$6,142.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENT3PC-I	SEL CL17-ENT-3P-SSS-C	\$7,332.81	F2	2%	\$7,186.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENT3PC-K	SEL CL17-ENT-3P-SSS-C	\$7,045.26	F2	2%	\$6,904.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENTGC	SEL CL17-ENT-G-SSS-C	\$1,994.00	F2	2%	\$1,954.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENTGC-I	SEL CL17-ENT-G-SSS-C	\$2,332.98	F2	2%	\$2,286.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENTGC-K	SEL CL17-ENT-G-SSS-C	\$2,241.50	F2	2%	\$2,196.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENTPC	SEL CL17-ENT-P-SSS-C	\$2,374.00	F2	2%	\$2,326.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENTPC-I	SEL CL17-ENT-P-SSS-C	\$2,777.58	F2	2%	\$2,722.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17ENTPC-K	SEL CL17-ENT-P-SSS-C	\$2,688.66	F2	2%	\$2,615.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STD3GC	SEL CL17-STD-3G-SSS-C	\$3,046.56	F2	2%	\$2,985.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STD3GC-I	SEL CL17-STD-3G-SSS-C	\$3,564.48	F2	2%	\$3,493.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STD3GC-K	SEL CL17-STD-3G-SSS-C	\$3,424.69	F2	2%	\$3,356.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STD3PC	SEL CL17-STD-3P-SSS-C	\$3,627.36	F2	2%	\$3,554.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STD3PC-I	SEL CL17-STD-3P-SSS-C	\$4,244.01	F2	2%	\$4,159.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STD3PC-K	SEL CL17-STD-3P-SSS-C	\$4,077.58	F2	2%	\$3,996.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STDGC	SEL CL17-STD-G-SSS-C	\$1,154.00	F2	2%	\$1,130.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STDGC-I	SEL CL17-STD-G-SSS-C	\$1,350.18	F2	2%	\$1,323.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STDGC-K	SEL CL17-STD-G-SSS-C	\$1,297.23	F2	2%	\$1,271.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STDPC	SEL CL17-STD-P-SSS-C	\$1,374.00	F2	2%	\$1,346.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STDPC-I	SEL CL17-STD-P-SSS-C	\$1,607.58	F2	2%	\$1,575.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL17STDPC-K	SEL CL17-STD-P-SSS-C	\$1,544.54	F2	2%	\$1,513.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL-21+MS	SEL Collector M24*7	\$585.46	F2	2%	\$573.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CL-21+MC	SEL Collector M24*7	\$1,024.55	F2	2%	\$1,0									

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CLC-16-20MS	SEL Collector 100 SL MS	\$1,300.76	F2	2%	\$1,274.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLC-21-MC	SEL Collector 100 SL M247	\$2,049.11	F2	2%	\$2,005.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLC-21-MS	SEL Collector 100 SL MS	\$1,170.92	F2	2%	\$1,147.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLC-6-10MC	SEL Collector 100 SL M247	\$3,934.41	F2	2%	\$3,855.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLC-6-10MS	SEL Collector 100 SL MS	\$2,248.24	F2	2%	\$2,203.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLU-11-15MC	SEL Collector Upgrade MC	\$1,264.63	F2	2%	\$1,239.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLU-1-5MS	SEL Collector Upgrade MC	\$722.65	F2	2%	\$708.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLU-1-5MC	SEL Collector Upgrade MC	\$2,810.29	F2	2%	\$2,754.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLU-16-20MC	SEL Collector Upgrade MC	\$1,605.88	F2	2%	\$1,573.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLU-16-20MS	SEL Collector Upgrade MS	\$1,138.23	F2	2%	\$1,115.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLU-21-M	SEL Collector Upgrade MC	\$650.38	F2	2%	\$637.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLU-21-MS	SEL Collector Upgrade MS	\$1,024.55	F2	2%	\$1,004.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLU-6-10MC	SEL Collector Upgrade MC	\$585.46	F2	2%	\$573.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLU-6-10MS	SEL Collector Upgrade MS	\$1,967.21	F2	2%	\$1,927.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLU-6-10MS	SEL Collector Upgrade MS	\$1,124.12	F2	2%	\$1,101.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNSTLPWK-EMC-001	SEL Bedrock Consulting Serv Person/Wk 1Y	\$20,000.00	F2	2%	\$19,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CODEREVIEW	SEL Puppet Code Review	\$11,758.82	F2	2%	\$11,523.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-ASD	CS ADVOCATE ASD 25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-DPS	CS ADVOCATE DPS 25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-ESD	CS ADVOCATE ESD 25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-ISILON	CS ADVOCATE ISILON 25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-USD	CS ADVOCATE USD 25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-CSA-XIO	CS ADVOCATE XIO 25 FTE-12M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-ASD12M	DESIGNATED SUPPORT ENG ASD 25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-ASD6M	DESIGNATED SUPPORT ENG ASD 25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-DPS12M	DESIGNATED SUPPORT ENG DPS 25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-DPS6M	DESIGNATED SUPPORT ENG DPS 25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-ESD12M	DESIGNATED SUPPORT ENG ESD 25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-ESD6M	DESIGNATED SUPPORT ENG ESD 25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-ISI12M	DESIGNATED SUPPORT ENG ISI 25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-ISI6M	DESIGNATED SUPPORT ENG ISI 25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-USD12M	DESIGNATED SUPPORT ENG USD 25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-USD6M	DESIGNATED SUPPORT ENG USD 25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-XIO12M	DESIGNATED SUPPORT ENG XIO 25FTE -12M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-DSE-XIO6M	DESIGNATED SUPPORT ENG XIO 25FTE -6M	\$40,000.00	F2	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ASD	TECHNICAL ACCT MANAGER ASD 33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-DPS	TECHNICAL ACCT MANAGER DPS 33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ESD	TECHNICAL ACCT MANAGER ESD 33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ISI6M	TECHNICAL ACCT MANAGER ISI 33FTE-6M	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ISIH6M	TECHNICAL ACCT MANAGER ISI 33FTE-6M	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ISILON	TECHNICAL ACCT MANAGER ISI 33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-ISILONH	TECHNICAL ACCT MANAGER ISI 33FTE-12M	\$160,000.00	F2	2%	\$156,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-USD	TECHNICAL ACCT MANAGER USD 33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-TAM-XIO	TECHNICAL ACCT MANAGER XIO 33FTE-12M	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-PV-DATA-12	CS BCS DSE for Pivotal Data 12 months	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-PV-DATA-6	CS BCS DSE for Pivotal Data 6 months	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-PV-PCF-12	CS BCS DSE for Pivotal PCF 12 months	\$100,000.00	F2	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-PV-PCF-6	CS BCS DSE for Pivotal PCF 6 months	\$50,000.00	F2	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ONLACC-SUP	L40 ACCESS - SR TECH SUPPORT	\$249,000.00	F2	2%	\$244,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-PARTIRT-PRGM	PARTS RETENTION PROGRAM FEE	\$4,000.00	F2	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-PARTIRT-USG	PARTS RETENTION USAGE	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-REMSTRT-CL	REMOTE 90 DAY CELEERRA START UP SERVICE	\$11,250.00	F2	2%	\$11,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-SRRCAP-01	SUPPORT READINESS REVIEW (CAPTIVA)	\$12,000.00	F2	2%	\$11,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-SRRDOC-01	SUPPORT READINESS REVIEW (DOCUMENTUM)	\$12,000.00	F2	2%	\$11,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-TAM-PV-DATA-DES	CS L1 CSD FOR DATA-6	\$65,000.00	F2	2%	\$63,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-TAM-PV-DATA-ENT	CS L1 CSD FOR DATA-12	\$130,000.00	F2	2%	\$127,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-TAM-PV-PCF-DES	CS L1 CSD FOR PCF-6	\$65,000.00	F2	2%	\$63,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-TAM-PV-PCF-ENT	CS L1 CSD FOR PCF-12	\$130,000.00	F2	2%	\$127,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-XT-AX-DSE	DSE REMOTE 10HR - APPLICATION EXTENDER	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-XT-AX-OSE	DSE - ONSITE - APPLICATION EXTENDER	\$275,000.00	F2	2%	\$269,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-ASD	SERVICE ACCT MGR ASD 3M-FULL 6M-HALF ZN1	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-DPS	SERVICE ACCT MGR DPS 3M-FULL 6M-HALF ZN1	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-ESD	SERVICE ACCT MGR ESD 3M-FULL 6M-HALF ZN1	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-ISI	SERVICE ACCT MGR ISI 3M-FULL 6M-HALF ZN1	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-USD	SERVICE ACCT MGR USD 3M-FULL 6M-HALF ZN1	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-BASSAM-XIO	SERVICE ACCT MGR XIO 3M-FULL 6M-HALF ZN1	\$80,000.00	F2	2%	\$78,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ASD	TECHNICAL ACCT MGR ASD 33FTE-12M ZN1	\$118,800.00	F2	2%	\$116,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-DPS	TECHNICAL ACCT MGR DPS 33FTE-12M ZN1	\$118,800.00	F2	2%	\$116,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ESD	TECHNICAL ACCT MGR ESD 33FTE-12M ZN1	\$118,800.00	F2	2%	\$116,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ISI6M	TECHNICAL ACCT MGR ISI 33FTE-6M ZN1	\$59,400.00	F2	2%	\$58,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ISIH6M	TECHNICAL ACCT MGR ISI 33FTE-6M ZN1	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ISILON	TECHNICAL ACCT MGR ISI 33FTE-12M ZN1	\$118,800.00	F2	2%	\$116,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-ISILONH	TECHNICAL ACCT MGR ISI 33FTE-12M ZN1	\$180,000.00	F2	2%	\$176,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ZN1-TAM-SOLF	ENG SOLUTIONS TAM - 1FTE - 12M ZN1	\$340,000.00	F2	2%	\$3									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DADS-51-100MS	SEL DatAdvantage - DS MS	\$20.76	F2	2%	\$20.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DADS-6001-8000MC	SEL DatAdvantage - DS M24*7	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DADS-6001-8000MS	SEL DatAdvantage - DS MS	\$5.25	F2	2%	\$5.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DADS-751-1000MS	SEL DatAdvantage - DS MS	\$9.29	F2	2%	\$9.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DADS-8001-10KMC	SEL DatAdvantage - DS M24*7	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DADS-8001-10KMS	SEL DatAdvantage - DS MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-0-50MS	SEL DatAdvantage - EX Lite MS	\$22.83	F2	2%	\$22.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-1001-1500MS	SEL DatAdvantage - EX Lite MS	\$6.54	F2	2%	\$6.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-100K-150KMC	SEL DatAdvantage - EX Lite M24x7	\$6.54	F2	2%	\$6.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-100K-150KMS	SEL DatAdvantage - EX Lite MS	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-101-250MS	SEL DatAdvantage - EX Lite MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-10K-20KMC	SEL DatAdvantage - EX Lite M24x7	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-10K-20KMS	SEL DatAdvantage - EX Lite MS	\$7.01	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-1501-2000MS	SEL DatAdvantage - EX Lite MS	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-150K-MS	SEL DatAdvantage - EX Lite M24x7	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-150K-MS	SEL DatAdvantage - EX Lite MS	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-2001-2500MS	SEL DatAdvantage - EX Lite MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-20K-35KMC	SEL DatAdvantage - EX Lite M24x7	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-20K-35KMS	SEL DatAdvantage - EX Lite MS	\$6.65	F2	2%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-2501-4000MS	SEL DatAdvantage - EX Lite MS	\$3.79	F2	2%	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-251-500MS	SEL DatAdvantage - EX Lite MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-251-500MS	SEL DatAdvantage - EX Lite MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-35K-50KMC	SEL DatAdvantage - EX Lite M24x7	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-35K-50KMS	SEL DatAdvantage - EX Lite MS	\$9.97	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-4001-6000MC	SEL DatAdvantage - EX Lite M24x7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-4001-6000MS	SEL DatAdvantage - EX Lite MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-501-750MS	SEL DatAdvantage - EX Lite MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-50K-100KMC	SEL DatAdvantage - EX Lite M24x7	\$7.09	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-50K-100KMS	SEL DatAdvantage - EX Lite MS	\$6.19	F2	2%	\$6.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-51-100MS	SEL DatAdvantage - EX Lite MS	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-6001-8000MC	SEL DatAdvantage - EX Lite M24x7	\$15.84	F2	2%	\$15.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-6001-8000MS	SEL DatAdvantage - EX Lite MS	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-751-1000MS	SEL DatAdvantage - EX Lite MS	\$4.47	F2	2%	\$4.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-751-1000MS	SEL DatAdvantage - EX Lite MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-8001-10KMC	SEL DatAdvantage - EX Lite M24x7	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEL-8001-10KMS	SEL DatAdvantage - EX Lite MS	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-0-50MS	SEL DatAdvantage - EX MS	\$45.65	F2	2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-1001-1500MS	SEL DatAdvantage - EX MS	\$13.08	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-100K-150KMC	SEL DatAdvantage - EX M24x7	\$12.04	F2	2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-100K-150KMS	SEL DatAdvantage - EX MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-101-250MS	SEL DatAdvantage - EX MS	\$25.01	F2	2%	\$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-10K-20KMC	SEL DatAdvantage - EX M24x7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-10K-20KMS	SEL DatAdvantage - EX MS	\$8.03	F2	2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-1501-2000MS	SEL DatAdvantage - EX MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-150K-MS	SEL DatAdvantage - EX M24x7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-150K-MS	SEL DatAdvantage - EX MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-2001-2500MS	SEL DatAdvantage - EX MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-20K-35KMC	SEL DatAdvantage - EX M24x7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-20K-35KMS	SEL DatAdvantage - EX MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-2501-4000MS	SEL DatAdvantage - EX MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-251-500MS	SEL DatAdvantage - EX MS	\$19.04	F2	2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-35K-50KMC	SEL DatAdvantage - EX M24x7	\$12.85	F2	2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-35K-50KMS	SEL DatAdvantage - EX MS	\$7.34	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-4001-6000MC	SEL DatAdvantage - EX M24x7	\$16.86	F2	2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-4001-6000MS	SEL DatAdvantage - EX MS	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-501-750MS	SEL DatAdvantage - EX MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-50K-100KMC	SEL DatAdvantage - EX M24x7	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-50K-100KMS	SEL DatAdvantage - EX MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-51-100MS	SEL DatAdvantage - EX MS	\$31.89	F2	2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-6001-8000MC	SEL DatAdvantage - EX M24x7	\$15.71	F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-6001-8000MS	SEL DatAdvantage - EX MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-751-1000MS	SEL DatAdvantage - EX MS	\$14.22	F2	2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-8001-10KMC	SEL DatAdvantage - EX M24x7	\$14.91	F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEX-8001-10KMS	SEL DatAdvantage - EX MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-0-50MS	SEL DatAdvantage - OD MS	\$45.65	F2	2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-1001-1500MS	SEL DatAdvantage - OD MS	\$13.08	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-100K-150KMC	SEL DatAdvantage - OD M24*7	\$12.04	F2	2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-100K-150KMS	SEL DatAdvantage - OD MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-101-250MS	SEL DatAdvantage - OD MS	\$25.01	F2	2%	\$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-10K-20KMC	SEL DatAdvantage - OD M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-10K-20KMS	SEL DatAdvantage - OD MS	\$8.03	F2	2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-1501-2000MS	SEL DatAdvantage - OD MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-150K-MS	SEL DatAdvantage - OD M24*7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-150K-MS	SEL DatAdvantage - OD MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-2001-2500MS	SEL DatAdvantage - OD MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-20K-35KMC	SEL DatAdvantage - OD M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-20K-35KMS	SEL DatAdvantage - OD MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-2501-4000MS	SEL DatAdvantage - OD MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-251-500MS	SEL DatAdvantage - OD MS	\$19.04	F2	2%	\$18.66	\$0.00	\$0.00	\$0.00</						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DAOD-50K-100KMS	SEL DatAdvantage - OD MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-51-100MS	SEL DatAdvantage - OD MS	\$31.89	F2	2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-6001-8000MC	SEL DatAdvantage - OD M24*7	\$15.71	F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-6001-1000MS	SEL DatAdvantage - OD MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-751-1000MS	SEL DatAdvantage - OD MS	\$14.22	F2	2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-8001-10KMC	SEL DatAdvantage - OD M24*7	\$14.91	F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOD-8001-10KMS	SEL DatAdvantage - OD MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-0-50MS	SEL DatAdvantage - OD Lite MS	\$22.83	F2	2%	\$22.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-1001-1500MS	SEL DatAdvantage - OD Lite MS	\$6.54	F2	2%	\$6.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-100K-150KMC	SEL DatAdvantage - OD Lite M24*7	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-100K-150KMS	SEL DatAdvantage - OD Lite MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-101-250MS	SEL DatAdvantage - OD Lite MS	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-10K-20KMC	SEL DatAdvantage - OD Lite M24*7	\$7.00	F2	2%	\$6.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-10K-20KMS	SEL DatAdvantage - OD Lite MS	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-1501-2000MS	SEL DatAdvantage - OD Lite MS	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-150K-MC	SEL DatAdvantage - OD Lite M24*7	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-150K-MS	SEL DatAdvantage - OD Lite MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-2001-2500MS	SEL DatAdvantage - OD Lite MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-20K-35KMC	SEL DatAdvantage - OD Lite M24*7	\$6.65	F2	2%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-20K-35KMS	SEL DatAdvantage - OD Lite MS	\$3.79	F2	2%	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-2501-4000MS	SEL DatAdvantage - OD Lite MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-251-500MS	SEL DatAdvantage - OD Lite MS	\$9.52	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-35K-50KMC	SEL DatAdvantage - OD Lite M24*7	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-35K-50KMS	SEL DatAdvantage - OD Lite MS	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-4001-6000MC	SEL DatAdvantage - OD Lite M24*7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-4001-6000MS	SEL DatAdvantage - OD Lite MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-501-750MS	SEL DatAdvantage - OD Lite MS	\$7.09	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-50K-100KMC	SEL DatAdvantage - OD Lite M24*7	\$6.19	F2	2%	\$6.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-50K-100KMS	SEL DatAdvantage - OD Lite MS	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-51-100MS	SEL DatAdvantage - OD Lite MS	\$15.94	F2	2%	\$15.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-6001-8000MC	SEL DatAdvantage - OD Lite M24*7	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-6001-8000MS	SEL DatAdvantage - OD Lite MS	\$4.47	F2	2%	\$4.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-751-1000MS	SEL DatAdvantage - OD Lite MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-8001-10KMC	SEL DatAdvantage - OD Lite M24*7	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAQL-8001-10KMS	SEL DatAdvantage - OD Lite MS	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-0-50MS	SEL DatAdvantage - SPOL & OD MS	\$68.48	F2	2%	\$67.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-1001-1500MS	SEL DatAdvantage - SPOL & OD MS	\$19.81	F2	2%	\$19.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-100K-150KMC	SEL DatAdvantage - SPOL & OD M24*7	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-100K-150KMS	SEL DatAdvantage - SPOL & OD MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-101-250MS	SEL DatAdvantage - SPOL & OD MS	\$37.51	F2	2%	\$36.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-10K-20KMC	SEL DatAdvantage - SPOL & OD M24*7	\$21.11	F2	2%	\$20.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-10K-20KMS	SEL DatAdvantage - SPOL & OD MS	\$12.04	F2	2%	\$11.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-1501-2000MS	SEL DatAdvantage - SPOL & OD MS	\$17.78	F2	2%	\$17.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-150K-MC	SEL DatAdvantage - SPOL & OD M24*7	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-150K-MS	SEL DatAdvantage - SPOL & OD MS	\$16.52	F2	2%	\$16.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-2001-2500MS	SEL DatAdvantage - SPOL & OD MS	\$19.84	F2	2%	\$19.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-20K-35KMC	SEL DatAdvantage - SPOL & OD M24*7	\$11.36	F2	2%	\$11.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-20K-35KMS	SEL DatAdvantage - SPOL & OD MS	\$15.49	F2	2%	\$15.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-2501-4000MS	SEL DatAdvantage - SPOL & OD MS	\$28.56	F2	2%	\$27.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-251-500MS	SEL DatAdvantage - SPOL & OD MS	\$19.27	F2	2%	\$18.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-35K-50KMC	SEL DatAdvantage - SPOL & OD M24*7	\$11.01	F2	2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-35K-50KMS	SEL DatAdvantage - SPOL & OD MS	\$25.35	F2	2%	\$24.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-4001-6000MC	SEL DatAdvantage - SPOL & OD M24*7	\$14.45	F2	2%	\$14.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-4001-6000MS	SEL DatAdvantage - SPOL & OD MS	\$23.06	F2	2%	\$22.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-501-750MS	SEL DatAdvantage - SPOL & OD MS	\$18.70	F2	2%	\$18.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-50K-100KMC	SEL DatAdvantage - SPOL & OD M24*7	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-50K-100KMS	SEL DatAdvantage - SPOL & OD MS	\$47.83	F2	2%	\$46.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-6001-8000MC	SEL DatAdvantage - SPOL & OD M24*7	\$23.51	F2	2%	\$23.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-6001-8000MS	SEL DatAdvantage - SPOL & OD MS	\$13.42	F2	2%	\$13.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-751-1000MS	SEL DatAdvantage - SPOL & OD MS	\$21.34	F2	2%	\$20.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-8001-10KMC	SEL DatAdvantage - SPOL & OD M24*7	\$22.25	F2	2%	\$21.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAOS-8001-10KMS	SEL DatAdvantage - SPOL & OD MS	\$12.73	F2	2%	\$12.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-AS-CSM-ADV-AN	SEL Splunk AdvSvcs CSM-Advanced-AN	\$58,824.00	F2	2%	\$57,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-AS-CSM-ADV-EM	SEL Splunk AdvSvcs CSM-Advanced-EM	\$58,824.00	F2	2%	\$57,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-AS-CSM-ADV-US	SEL Splunk AdvSvcs CSM-Advanced-US	\$58,824.00	F2	2%	\$57,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-AS-CSM-BAS-AN	SEL Splunk AdvSvcs CSM-Basic-AN	\$35,294.00	F2	2%	\$34,598.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-AS-CSM-BAS-AP	SEL Splunk AdvSvcs CSM-Basic-AP	\$35,294.00	F2	2%	\$34,598.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-AS-CSM-BAS-EM	SEL Splunk AdvSvcs CSM-Basic-EM	\$35,294.00	F2	2%	\$34,598.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-AS-CSM-BAS-US	SEL Splunk AdvSvcs CSM-Basic-US	\$35,294.00	F2	2%	\$34,598.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ASCSM-ENTL1-AN	SEL Splunk AdvSvcs CSM-ENT (<STB)-AN	\$105,882.00	F2	2%	\$103,764.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ASCSM-ENTL1-AP	SEL Splunk AdvSvcs CSM-ENT (<STB)-AP	\$105,882.00	F2	2%	\$103,764.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ASCSM-ENTL1-EM	SEL Splunk AdvSvcs CSM-ENT (<STB)-EM	\$105,882.00	F2	2%	\$103,764.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ASCSM-ENTL1-US	SEL Splunk AdvSvcs CSM-ENT (<STB)-US	\$141,176.00	F2	2%	\$138,352.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ASCSM-ENTL2-AN	SEL Splunk AdvSvcs CSM-ENT (5-25TB)-AN	\$192,941.00	F2	2%	\$189,082.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ASCSM-ENTL2-AP	SEL Splunk AdvSvcs CSM-ENT (5-25TB)-AP	\$192,941.00	F2	2%	\$189,082.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ASCSM-ENTL2-EM	SEL Splunk AdvSvcs CSM-ENT (5-25TB)-EM	\$192,941.00	F2	2%	\$189,082.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-ASCSM-ENTL2-US	SEL Splunk AdvS													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DASL-0-50MS	SEL DatAdvantage - SP Lite MS	\$22.83	F2	2%	\$22.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-1001-1500MS	SEL DatAdvantage - SP Lite MS	\$6.54	F2	2%	\$6.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-100K-150KMC	SEL DatAdvantage - SP Lite M24*7	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-100K-150KMS	SEL DatAdvantage - SP Lite MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-101-250MS	SEL DatAdvantage - SP Lite MS	\$12.00	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-10K-20KMC	SEL DatAdvantage - SP Lite M24*7	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-10K-20KMS	SEL DatAdvantage - SP Lite MS	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-1501-2000MS	SEL DatAdvantage - SP Lite MS	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-150K-MC	SEL DatAdvantage - SP Lite M24*7	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-150K-MS	SEL DatAdvantage - SP Lite MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-2001-2500MS	SEL DatAdvantage - SP Lite MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-20K-35KMC	SEL DatAdvantage - SP Lite M24*7	\$6.95	F2	2%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-20K-35KMS	SEL DatAdvantage - SP Lite MS	\$3.79	F2	2%	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-2501-4000MS	SEL DatAdvantage - SP Lite MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-251-500MS	SEL DatAdvantage - SP Lite MS	\$9.52	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-35K-50KMC	SEL DatAdvantage - SP Lite M24*7	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-35K-50KMS	SEL DatAdvantage - SP Lite MS	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-4001-6000MC	SEL DatAdvantage - SP Lite M24*7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-4001-6000MS	SEL DatAdvantage - SP Lite MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-501-750MS	SEL DatAdvantage - SP Lite MS	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-50K-100KMC	SEL DatAdvantage - SP Lite M24*7	\$6.19	F2	2%	\$6.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-50K-100KMS	SEL DatAdvantage - SP Lite MS	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-51-100MS	SEL DatAdvantage - SP Lite MS	\$15.84	F2	2%	\$15.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-6001-8000MC	SEL DatAdvantage - SP Lite M24*7	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-6001-8000MS	SEL DatAdvantage - SP Lite MS	\$4.47	F2	2%	\$4.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-751-1000MS	SEL DatAdvantage - SP Lite MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-8001-10KMC	SEL DatAdvantage - SP Lite M24*7	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASL-8001-10KMS	SEL DatAdvantage - SP Lite MS	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-0-50MS	SEL DatAdvantage - SPOL MS	\$45.65	F2	2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-1001-1500MS	SEL DatAdvantage - SPOL MS	\$13.08	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-100K-150KMC	SEL DatAdvantage - SPOL M24*7	\$12.04	F2	2%	\$11.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-100K-150KMS	SEL DatAdvantage - SPOL MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-101-250MS	SEL DatAdvantage - SPOL MS	\$25.01	F2	2%	\$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-10K-20KMC	SEL DatAdvantage - SPOL M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-10K-20KMS	SEL DatAdvantage - SPOL MS	\$8.03	F2	2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-1501-2000MS	SEL DatAdvantage - SPOL MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-150K-MC	SEL DatAdvantage - SPOL M24*7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-150K-MS	SEL DatAdvantage - SPOL MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-2001-2500MS	SEL DatAdvantage - SPOL MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-20K-35KMC	SEL DatAdvantage - SPOL M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-20K-35KMS	SEL DatAdvantage - SPOL MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-2501-4000MS	SEL DatAdvantage - SPOL MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-251-500MS	SEL DatAdvantage - SPOL MS	\$19.04	F2	2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-35K-50KMC	SEL DatAdvantage - SPOL M24*7	\$12.85	F2	2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-35K-50KMS	SEL DatAdvantage - SPOL MS	\$7.34	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-4001-6000MC	SEL DatAdvantage - SPOL M24*7	\$16.86	F2	2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-4001-6000MS	SEL DatAdvantage - SPOL MS	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-501-750MS	SEL DatAdvantage - SPOL MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-50K-100KMC	SEL DatAdvantage - SPOL M24*7	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-50K-100KMS	SEL DatAdvantage - SPOL MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-51-100MS	SEL DatAdvantage - SPOL MS	\$31.89	F2	2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-6001-8000MC	SEL DatAdvantage - SPOL M24*7	\$15.71	F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-6001-8000MS	SEL DatAdvantage - SPOL MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-751-1000MS	SEL DatAdvantage - SPOL MS	\$14.22	F2	2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-8001-10KMC	SEL DatAdvantage - SPOL M24*7	\$14.91	F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASO-8001-10KMS	SEL DatAdvantage - SPOL MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-0-50MS	SEL DatAdvantage - SP MS	\$45.65	F2	2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-1001-1500MS	SEL DatAdvantage - SP MS	\$13.08	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-100K-150KMC	SEL DatAdvantage - SP M24*7	\$12.04	F2	2%	\$11.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-100K-150KMS	SEL DatAdvantage - SP MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-101-250MS	SEL DatAdvantage - SP MS	\$25.01	F2	2%	\$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-10K-20KMC	SEL DatAdvantage - SP M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-10K-20KMS	SEL DatAdvantage - SP MS	\$8.03	F2	2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-1501-2000MS	SEL DatAdvantage - SP MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-150K-MC	SEL DatAdvantage - SP M24*7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-150K-MS	SEL DatAdvantage - SP MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-2001-2500MS	SEL DatAdvantage - SP MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-20K-35KMC	SEL DatAdvantage - SP M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-20K-35KMS	SEL DatAdvantage - SP MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-2501-4000MS	SEL DatAdvantage - SP MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-251-500MS	SEL DatAdvantage - SP MS	\$19.04	F2	2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-35K-50KMC	SEL DatAdvantage - SP M24*7	\$12.85	F2	2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-35K-50KMS	SEL DatAdvantage - SP MS	\$7.34	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-4001-6000MC	SEL DatAdvantage - SP M24*7	\$16.86	F2	2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-4001-6000MS	SEL DatAdvantage - SP MS	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-501-750MS	SEL DatAdvantage - SP MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-50K-100KMC	SEL DatAdvantage - SP M24*7	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-50K-100KMS	SEL DatAdvantage - SP MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DASP-51-100MS	SEL DatAdvantage - SP MS	\$31.89	F2	2%	\$31.25	\$0.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DASP-8001-10KMS	SEL DatAdvantage - SP MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-0-50MS	SEL DatAdvantage - NIX MS	\$45.65	F2	2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-1001-1500MS	SEL DatAdvantage - NIX MS	\$13.08	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-100K-150KMC	SEL DatAdvantage - NIX M24*7	\$12.04	F2	2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-101-150KMS	SEL DatAdvantage - NIX MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-101-250MS	SEL DatAdvantage - NIX MS	\$25.01	F2	2%	\$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-10K-20KMC	SEL DatAdvantage - NIX M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-10K-20KMS	SEL DatAdvantage - NIX MS	\$8.03	F2	2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-1501-2000MS	SEL DatAdvantage - NIX MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-150K-MC	SEL DatAdvantage - NIX M24*7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-150K-MS	SEL DatAdvantage - NIX MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-2001-2500MS	SEL DatAdvantage - NIX MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-20K-35KMC	SEL DatAdvantage - NIX M24*7	\$13.01	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-20K-35KMS	SEL DatAdvantage - NIX MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-2501-4000MS	SEL DatAdvantage - NIX MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-251-500MS	SEL DatAdvantage - NIX MS	\$19.04	F2	2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-35K-50KMC	SEL DatAdvantage - NIX M24*7	\$12.85	F2	2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-35K-50KMS	SEL DatAdvantage - NIX MS	\$7.34	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-4001-6000MC	SEL DatAdvantage - NIX M24*7	\$16.86	F2	2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-4001-6000MS	SEL DatAdvantage - NIX MS	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-501-750MS	SEL DatAdvantage - NIX MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-50K-100KMC	SEL DatAdvantage - NIX M24*7	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-50K-100KMS	SEL DatAdvantage - NIX MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-51-100MS	SEL DatAdvantage - NIX MS	\$31.89	F2	2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-6001-8000MC	SEL DatAdvantage - NIX M24*7	\$15.71	F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-6001-8000MS	SEL DatAdvantage - NIX MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-751-1000MS	SEL DatAdvantage - NIX MS	\$14.22	F2	2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-8001-10KMC	SEL DatAdvantage - NIX M24*7	\$14.91	F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAUX-8001-10KMS	SEL DatAdvantage - NIX MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-0-50MS	SEL DatAdvantage - WIN MS	\$45.65	F2	2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-1001-1500MS	SEL DatAdvantage - WIN MS	\$13.08	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-100K-150KMC	SEL DatAdvantage - WIN M24*7	\$12.04	F2	2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-100K-150KMS	SEL DatAdvantage - WIN MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-101-250MS	SEL DatAdvantage - WIN MS	\$25.01	F2	2%	\$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-10K-20KMC	SEL DatAdvantage - WIN M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-10K-20KMS	SEL DatAdvantage - WIN MS	\$8.03	F2	2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-10K-2000MS	SEL DatAdvantage - WIN MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-150K-MC	SEL DatAdvantage - WIN M24*7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-150K-MS	SEL DatAdvantage - WIN MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-2001-2500MS	SEL DatAdvantage - WIN MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-20K-35KMC	SEL DatAdvantage - WIN M24*7	\$13.01	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-20K-35KMS	SEL DatAdvantage - WIN MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-2501-4000MS	SEL DatAdvantage - WIN MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-251-500MS	SEL DatAdvantage - WIN MS	\$19.04	F2	2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-35K-50KMC	SEL DatAdvantage - WIN M24*7	\$12.85	F2	2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-35K-50KMS	SEL DatAdvantage - WIN MS	\$7.34	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-4001-6000MC	SEL DatAdvantage - WIN M24*7	\$16.86	F2	2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-4001-6000MS	SEL DatAdvantage - WIN MS	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-501-750MS	SEL DatAdvantage - WIN MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-50K-100KMC	SEL DatAdvantage - WIN M24*7	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-50K-100KMS	SEL DatAdvantage - WIN MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-51-100MS	SEL DatAdvantage - WIN MS	\$31.89	F2	2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-6001-8000MC	SEL DatAdvantage - WIN M24*7	\$15.71	F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-6001-8000MS	SEL DatAdvantage - WIN MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-751-1000MS	SEL DatAdvantage - WIN MS	\$14.22	F2	2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-8001-10KMC	SEL DatAdvantage - WIN M24*7	\$14.91	F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAW-8001-10KMS	SEL DatAdvantage - WIN MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-0-50MS	SEL DatAdvantage - WIN Lite MS	\$22.83	F2	2%	\$22.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-1001-1500MS	SEL DatAdvantage - WIN Lite MS	\$6.54	F2	2%	\$6.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-100K-150KMC	SEL DatAdvantage - WIN Lite M24x7	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-100K-150KMS	SEL DatAdvantage - WIN Lite MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-101-250MS	SEL DatAdvantage - WIN Lite MS	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-10K-20KMC	SEL DatAdvantage - WIN Lite M24x7	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-10K-20KMS	SEL DatAdvantage - WIN Lite MS	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-1501-2000MS	SEL DatAdvantage - WIN Lite MS	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-150K-MC	SEL DatAdvantage - WIN Lite M24x7	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-150K-MS	SEL DatAdvantage - WIN Lite MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-2001-2500MS	SEL DatAdvantage - WIN Lite MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-20K-35KMC	SEL DatAdvantage - WIN Lite M24x7	\$6.65	F2	2%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-20K-35KMS	SEL DatAdvantage - WIN Lite MS	\$3.79	F2	2%	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-2501-4000MS	SEL DatAdvantage - WIN Lite MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-251-500MS	SEL DatAdvantage - WIN Lite MS	\$9.52	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-251-500MS	SEL DatAdvantage - WIN Lite M24x7	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-35K-50KMC	SEL DatAdvantage - WIN Lite M24x7	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-35K-50KMS	SEL DatAdvantage - WIN Lite MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-4001-6000MC	SEL DatAdvantage - WIN Lite M24x7	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-4001-6000MS	SEL DatAdvantage - WIN Lite MS	\$7.69	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-501-750MS	SEL DatAdvantage - WIN Lite M24x7	\$6.19	F2	2%	\$6.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-50K-100KMC	SEL DatAdvantage - WIN Lite M24x7	\$3.56												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DAWL-8001-10KMC	SEL DatAdvantage - WIN Lite M24x7	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAWL-8001-10KMS	SEL DatAdvantage - WIN Lite MS	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-INS-004	SEL Migradobi Daily Rate for Centera	\$2,941.00	F2	2%	\$2,882.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMC-MCD-055	SEL Migrate service Centera/Atmos-to-All	\$1,098.00	F2	2%	\$1,076.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-INS-004	SEL Migradobi Daily Rate for Isilon	\$2,941.00	F2	2%	\$2,882.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-MCD-055	SEL Migrate service to Isilon	\$1,098.00	F2	2%	\$1,076.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-MNT-002	SEL Tier 2: 9TB-12TB Node Capacity Mtn	\$170.00	F2	2%	\$166.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-MNT-003	SEL Tier 3: 13TB-108TB Node Capacity Mtn	\$959.00	F2	2%	\$939.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-MNT-004	SEL Tier 4: 109TB-144TB Node Capacity Mtn	\$2,012.00	F2	2%	\$1,971.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-MNT-005	SEL Tier 5: 145TB-216TB Node Capacity Mtn	\$2,873.00	F2	2%	\$2,815.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMI-MNT-006	SEL Tier 6: 216TB (236-354) Node Cap Mtn	\$4,703.00	F2	2%	\$4,612.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMVNX-INS-004	SEL Migradobi Daily Rate for VNX/Unity	\$2,941.00	F2	2%	\$2,882.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DBMVNX-MCD-055	SEL Migradobi Daily Rate for VNX/Unity	\$1,098.00	F2	2%	\$1,076.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-0-50MS	SEL Data Classification MS	\$32.92	F2	2%	\$32.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-1001-1500MS	SEL Data Classification MS	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-100K-150KMC	SEL Data Classification M24x7	\$8.72	F2	2%	\$8.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-100K-150KMS	SEL Data Classification MS	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-101-250MS	SEL Data Classification MS	\$18.01	F2	2%	\$17.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-10K-20KMC	SEL Data Classification M24x7	\$10.09	F2	2%	\$9.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-10K-20KMS	SEL Data Classification MS	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-1501-2000MS	SEL Data Classification MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-150K-MC	SEL Data Classification M24x7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-150K-MS	SEL Data Classification MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-2001-2500MS	SEL Data Classification MS	\$7.91	F2	2%	\$7.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-20K-35KMC	SEL Data Classification M24x7	\$9.52	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-20K-35KMS	SEL Data Classification MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-2501-4000MS	SEL Data Classification MS	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-251-500MS	SEL Data Classification MS	\$13.76	F2	2%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-35K-50KMC	SEL Data Classification M24x7	\$9.29	F2	2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-35K-50KMS	SEL Data Classification MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-4001-6000MC	SEL Data Classification M24x7	\$12.16	F2	2%	\$11.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-4001-6000MS	SEL Data Classification MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-501-750MS	SEL Data Classification MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-50K-100KMC	SEL Data Classification M24x7	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-50K-100KMS	SEL Data Classification MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-51-100MS	SEL Data Classification MS	\$22.94	F2	2%	\$22.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-6001-8000MC	SEL Data Classification M24x7	\$11.24	F2	2%	\$11.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-6001-8000MS	SEL Data Classification MS	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-751-1000MS	SEL Data Classification MS	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-8001-10KMC	SEL Data Classification M24x7	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCF-8001-10KMS	SEL Data Classification MS	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-0-50MS	SEL Data Classification - Unix MS	\$32.92	F2	2%	\$32.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-1001-1500MS	SEL Data Classification - Unix MS	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-100K-150KMC	SEL Data Classification - Unix M24x7	\$8.72	F2	2%	\$8.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-100K-150KMS	SEL Data Classification - Unix MS	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-101-250MS	SEL Data Classification - Unix MS	\$18.01	F2	2%	\$17.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-10K-20KMC	SEL Data Classification - Unix M24x7	\$10.09	F2	2%	\$9.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-10K-20KMS	SEL Data Classification - Unix MS	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-1501-2000MS	SEL Data Classification - Unix MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-150K-MC	SEL Data Classification - Unix M24x7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-150K-MS	SEL Data Classification - Unix MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-2001-2500MS	SEL Data Classification - Unix MS	\$7.91	F2	2%	\$7.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-20K-35KMC	SEL Data Classification - Unix M24x7	\$9.52	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-20K-35KMS	SEL Data Classification - Unix MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-2501-4000MS	SEL Data Classification - Unix MS	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-251-500MS	SEL Data Classification - Unix MS	\$13.76	F2	2%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-35K-50KMC	SEL Data Classification - Unix M24x7	\$9.29	F2	2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-35K-50KMS	SEL Data Classification - Unix MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-4001-6000MC	SEL Data Classification - Unix M24x7	\$12.16	F2	2%	\$11.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-4001-6000MS	SEL Data Classification - Unix MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-501-750MS	SEL Data Classification - Unix MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-50K-100KMC	SEL Data Classification - Unix M24x7	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-50K-100KMS	SEL Data Classification - Unix MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-51-100MS	SEL Data Classification - Unix MS	\$22.94	F2	2%	\$22.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-6001-8000MC	SEL Data Classification - Unix M24x7	\$11.24	F2	2%	\$11.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-6001-8000MS	SEL Data Classification - Unix MS	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-751-1000MS	SEL Data Classification - Unix MS	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-8001-10KMC	SEL Data Classification - Unix M24x7	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCFU-8001-10KMS	SEL Data Classification - Unix MS	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-0-50MS	SEL Data Classification - OD MS	\$32.92	F2	2%	\$32.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-1001-1500MS	SEL Data Classification - OD MS	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-100K-150KMC	SEL Data Classification - OD M24x7	\$8.72	F2	2%	\$8.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-100K-150KMS	SEL Data Classification - OD MS	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-101-250MS	SEL Data Classification - OD MS	\$18.01	F2	2%	\$17.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-10K-20KMC	SEL Data Classification - OD M24x7	\$10.09	F2	2%	\$9.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-10K-20KMS	SEL Data Classification - OD MS	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-1501-2000MS	SEL Data Classification - OD MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-150K-MC	SEL Data Classification - OD M24x7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-150K-MS	SEL Data Classification - OD MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-2001-2500MS	SEL													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DCOD-251-500MS	SEL Data Classification - OD MS	\$13.76	F2	2%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-35K-50KMC	SEL Data Classification - OD M24x7	\$9.29	F2	2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-35K-50KMS	SEL Data Classification - OD MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-4001-6000MC	SEL Data Classification - OD M24x7	\$12.16	F2	2%	\$11.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-4001-6000MS	SEL Data Classification - OD MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-501-750MS	SEL Data Classification - OD MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-50K-100KMC	SEL Data Classification - OD M24x7	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-50K-100KMS	SEL Data Classification - OD MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-51-100MS	SEL Data Classification - OD MS	\$22.94	F2	2%	\$22.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-6001-8000MC	SEL Data Classification - OD M24x7	\$11.24	F2	2%	\$11.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-6001-8000MS	SEL Data Classification - OD MS	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-751-1000MS	SEL Data Classification - OD MS	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-8001-10KMC	SEL Data Classification - OD M24x7	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOD-8001-10KMS	SEL Data Classification - OD MS	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-0-50MS	SEL Data Classification - SPOL MS	\$49.32	F2	2%	\$48.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-1001-1500MS	SEL Data Classification - SPOL MS	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-100K-150KMC	SEL Data Classification - SPOL M24x7	\$12.96	F2	2%	\$12.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-100K-150KMS	SEL Data Classification - SPOL MS	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-101-250MS	SEL Data Classification - SPOL MS	\$26.96	F2	2%	\$26.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-10K-20KMC	SEL Data Classification - SPOL M24x7	\$15.14	F2	2%	\$14.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-10K-20KMS	SEL Data Classification - SPOL MS	\$8.72	F2	2%	\$8.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-1501-2000MS	SEL Data Classification - SPOL MS	\$8.72	F2	2%	\$8.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-150K-MC	SEL Data Classification - SPOL M24x7	\$12.85	F2	2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-150K-MS	SEL Data Classification - SPOL MS	\$7.34	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-2001-2500MS	SEL Data Classification - SPOL MS	\$11.93	F2	2%	\$11.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-20K-35KMC	SEL Data Classification - SPOL M24x7	\$14.34	F2	2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-20K-35KMS	SEL Data Classification - SPOL MS	\$8.14	F2	2%	\$7.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-2501-4000MS	SEL Data Classification - SPOL MS	\$11.13	F2	2%	\$10.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-251-500MS	SEL Data Classification - SPOL MS	\$20.53	F2	2%	\$20.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-35K-50KMC	SEL Data Classification - SPOL M24x7	\$13.88	F2	2%	\$13.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-35K-50KMS	SEL Data Classification - SPOL MS	\$7.91	F2	2%	\$7.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-4001-6000MC	SEL Data Classification - SPOL M24x7	\$18.24	F2	2%	\$17.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-4001-6000MS	SEL Data Classification - SPOL MS	\$10.44	F2	2%	\$10.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-501-750MS	SEL Data Classification - SPOL MS	\$16.63	F2	2%	\$16.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-50K-100KMC	SEL Data Classification - SPOL M24x7	\$13.42	F2	2%	\$13.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-50K-100KMS	SEL Data Classification - SPOL MS	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-51-100MS	SEL Data Classification - SPOL MS	\$34.41	F2	2%	\$33.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-6001-8000MC	SEL Data Classification - SPOL M24x7	\$16.86	F2	2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-6001-8000MS	SEL Data Classification - SPOL MS	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-751-1000MS	SEL Data Classification - SPOL MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-8001-10KMC	SEL Data Classification - SPOL M24x7	\$16.06	F2	2%	\$15.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCOS-8001-10KMS	SEL Data Classification - SPOL MS	\$9.18	F2	2%	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-0-50MS	SEL Data Classification - SPOL MS	\$32.92	F2	2%	\$32.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-1001-1500MS	SEL Data Classification - SPOL MS	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-100K-150KMC	SEL Data Classification - SPOL M24x7	\$8.72	F2	2%	\$8.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-100K-150KMS	SEL Data Classification - SPOL MS	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-101-250MS	SEL Data Classification - SPOL MS	\$18.01	F2	2%	\$17.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-10K-20KMC	SEL Data Classification - SPOL M24x7	\$10.09	F2	2%	\$9.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-10K-20KMS	SEL Data Classification - SPOL MS	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-1501-2000MS	SEL Data Classification - SPOL MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-150K-MC	SEL Data Classification - SPOL M24x7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-150K-MS	SEL Data Classification - SPOL MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-2001-2500MS	SEL Data Classification - SPOL MS	\$7.91	F2	2%	\$7.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-20K-35KMC	SEL Data Classification - SPOL M24x7	\$9.52	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-20K-35KMS	SEL Data Classification - SPOL MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-2501-4000MS	SEL Data Classification - SPOL MS	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-251-500MS	SEL Data Classification - SPOL MS	\$13.76	F2	2%	\$13.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-35K-50KMC	SEL Data Classification - SPOL M24x7	\$9.29	F2	2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-35K-50KMS	SEL Data Classification - SPOL MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-4001-6000MC	SEL Data Classification - SPOL M24x7	\$12.16	F2	2%	\$11.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-4001-6000MS	SEL Data Classification - SPOL MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-501-750MS	SEL Data Classification - SPOL MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-50K-100KMC	SEL Data Classification - SPOL M24x7	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-50K-100KMS	SEL Data Classification - SPOL MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-51-100MS	SEL Data Classification - SPOL MS	\$22.94	F2	2%	\$22.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-6001-8000MC	SEL Data Classification - SPOL M24x7	\$11.24	F2	2%	\$11.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-6001-8000MS	SEL Data Classification - SPOL MS	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-751-1000MS	SEL Data Classification - SPOL MS	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-8001-10KMC	SEL Data Classification - SPOL M24x7	\$10.67	F2	2%	\$10.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DCSO-8001-10KMS	SEL Data Classification - SPOL MS	\$6.08	F2	2%	\$5.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB1TBSPMM1	SELECT DX 10-80TB Spt/Mnt 1Mo (per TB)	\$11.76	F2	2%	\$11.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB1TBSPMT1	SELECT DX 10-80TB Spt/Mnt 1Yr (per TB)	\$132.94	F2	2%	\$130.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB1TBSPMT3	SELECT DX 10-80TB Spt/Mnt 3Yr (per TB)	\$400.00	F2	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB1TBSPMT5	SELECT DX 10-80TB Spt/Mnt 5Yr (per TB)	\$667.06	F2	2%	\$653.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB2TBSPMM1	SELECT DX 81-240TB Spt/Mnt 1Mo (per TB)	\$10.59	F2	2%	\$10.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB2TBSPMT1	SELECT DX 81-240TB Spt/Mnt 1Yr (per TB)	\$125.88	F2	2%	\$123.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB2TBSPMT3	SELECT DX 81-240TB Spt/Mnt 3Yr (per TB)	\$377.65	F2	2%	\$370.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB2TBSPMT5	SELECT DX 81-240TB Spt/Mnt 5Yr (per TB)	\$630.59	F2	2%	\$617.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB3TBSPMM1	SELECT DX 241													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DFXB4TBSMPT1	SELECT DFX 501-750TB Spt/Mnt 1Yr (perTB)	\$111.76	F2	2%	\$109.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB4TBSMPT3	SELECT DFX 501-750TB Spt/Mnt 3Yr (perTB)	\$335.29	F2	2%	\$328.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB5TBSMPT5	SELECT DFX 751-1024TB Spt/Mnt 5Yr (perTB)	\$558.62	F2	2%	\$547.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB5TBSMPT1	SELECT DFX 751-1024TB Spt/Mnt 1Yr (prTB)	\$8.24	F2	2%	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB5TBSMPT3	SELECT DFX 751-1024TB Spt/Mnt 3Yr (prTB)	\$104.71	F2	2%	\$102.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXB5TBSMPT5	SELECT DFX 751-1024TB Spt/Mnt 5Yr (prTB)	\$315.29	F2	2%	\$308.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DFXTRAIN2DBHD	SELECT NTPS DFX Onsite Training (2-Day)	\$524.71	F2	2%	\$514.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-0-50MS	SEL DataAlert MS	\$10,058.62	F2	2%	\$9,857.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-1001-1500MS	SEL DataAlert MS	\$20.53	F2	2%	\$20.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-100K-150KMC	SEL DataAlert M24x7	\$5.85	F2	2%	\$5.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-100K-150KMS	SEL DataAlert MS	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-101-250MS	SEL DataAlert MS	\$3.10	F2	2%	\$3.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-10K-20KMC	SEL DataAlert M24x7	\$11.24	F2	2%	\$11.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-10K-20KMS	SEL DataAlert MS	\$6.31	F2	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-1501-2000MS	SEL DataAlert MS	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-150K-MC	SEL DataAlert M24x7	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-150K-MS	SEL DataAlert MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-2001-2500MS	SEL DataAlert MS	\$3.10	F2	2%	\$3.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-20K-35KMC	SEL DataAlert M24x7	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-20K-35KMS	SEL DataAlert MS	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-2501-4000MS	SEL DataAlert MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-251-500MS	SEL DataAlert MS	\$4.70	F2	2%	\$4.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-35K-50KMC	SEL DataAlert M24x7	\$8.60	F2	2%	\$8.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-35K-50KMS	SEL DataAlert MS	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-4001-6000MC	SEL DataAlert M24x7	\$3.33	F2	2%	\$3.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-4001-6000MS	SEL DataAlert MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-501-750MS	SEL DataAlert MS	\$4.36	F2	2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-50K-100KMC	SEL DataAlert M24x7	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-50K-100KMS	SEL DataAlert MS	\$5.62	F2	2%	\$5.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-51-100MS	SEL DataAlert MS	\$3.21	F2	2%	\$3.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-6001-8000MC	SEL DataAlert M24x7	\$14.34	F2	2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-6001-8000MS	SEL DataAlert MS	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-751-1000MS	SEL DataAlert MS	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-8001-10KMC	SEL DataAlert M24x7	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DL-8001-10KMS	SEL DataAlert MS	\$6.95	F2	2%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-0-50MS	SEL DataAlert Suite MS	\$3.79	F2	2%	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-1001-1500MS	SEL DataAlert Suite MS	\$32.00	F2	2%	\$31.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-100K-150KMC	SEL DataAlert Suite M24x7	\$9.18	F2	2%	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-100K-150KMS	SEL DataAlert Suite MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-101-250MS	SEL DataAlert Suite MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-10K-20KMC	SEL DataAlert Suite M24x7	\$17.55	F2	2%	\$17.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-10K-20KMS	SEL DataAlert Suite MS	\$9.86	F2	2%	\$9.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-1501-2000MS	SEL DataAlert Suite MS	\$5.62	F2	2%	\$5.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-150K-MC	SEL DataAlert Suite M24x7	\$8.26	F2	2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-150K-MS	SEL DataAlert Suite MS	\$8.26	F2	2%	\$8.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-2001-2500MS	SEL DataAlert Suite MS	\$4.70	F2	2%	\$4.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-20K-35KMC	SEL DataAlert Suite M24x7	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-20K-35KMS	SEL DataAlert Suite MS	\$9.29	F2	2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-2501-4000MS	SEL DataAlert Suite MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-251-500MS	SEL DataAlert Suite MS	\$7.23	F2	2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-35K-50KMC	SEL DataAlert Suite M24x7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-35K-50KMS	SEL DataAlert Suite MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-4001-6000MC	SEL DataAlert Suite MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-4001-6000MS	SEL DataAlert Suite M24x7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-501-750MS	SEL DataAlert Suite MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-50K-100KMC	SEL DataAlert Suite M24x7	\$10.78	F2	2%	\$10.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-50K-100KMS	SEL DataAlert Suite MS	\$8.72	F2	2%	\$8.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-51-100MS	SEL DataAlert Suite MS	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-6001-8000MC	SEL DataAlert Suite M24x7	\$22.37	F2	2%	\$21.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-6001-8000MS	SEL DataAlert Suite MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-751-1000MS	SEL DataAlert Suite MS	\$6.31	F2	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-8001-10KMC	SEL DataAlert Suite M24x7	\$9.98	F2	2%	\$9.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLS-8001-10KMS	SEL DataAlert Suite MS	\$10.44	F2	2%	\$10.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-0-50MS	SEL DataAlert Analytics MS	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-1001-1500MS	SEL DataAlert Analytics MS	\$13.65	F2	2%	\$13.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-100K-150KMC	SEL DataAlert Analytics M24*7	\$3.90	F2	2%	\$3.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-100K-150KMS	SEL DataAlert Analytics MS	\$3.67	F2	2%	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-101-250MS	SEL DataAlert Analytics MS	\$2.06	F2	2%	\$2.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-10K-20KMC	SEL DataAlert Analytics M24*7	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-10K-20KMS	SEL DataAlert Analytics MS	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-1501-2000MS	SEL DataAlert Analytics MS	\$2.41	F2	2%	\$2.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-150K-MC	SEL DataAlert Analytics M24*7	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-150K-MS	SEL DataAlert Analytics MS	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-2001-2500MS	SEL DataAlert Analytics MS	\$2.06	F2	2%	\$2.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-20K-35KMC	SEL DataAlert Analytics M24*7	\$3.33	F2	2%	\$3.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-20K-35KMS	SEL DataAlert Analytics MS	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-2501-4000MS	SEL DataAlert Analytics MS	\$2.29	F2	2%	\$2.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-251-500MS	SEL DataAlert Analytics MS	\$3.10	F2	2%	\$3.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-35K-50KMC	SEL DataAlert Analytics M24*7	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLX-35K-50KMS	SEL DataAlert Analytics MS	\$3.90	F2	2%	\$3.82	\$0.00	\$0.00	\$						

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DP-10K-20KMC	SEL DATAPRIVILEGE M24X7	\$9.18	F2	2%	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-10K-20KMS	SEL DATAPRIVILEGE MS	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-150K-2000MS	SEL DATAPRIVILEGE MS	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-150K-MC	SEL DATAPRIVILEGE M24X7	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-150K-MS	SEL DATAPRIVILEGE MS	\$4.36	F2	2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-2001-2500MS	SEL DATAPRIVILEGE MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-20K-35KMC	SEL DATAPRIVILEGE M24X7	\$9.60	F2	2%	\$9.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-20K-35KMS	SEL DATAPRIVILEGE MS	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-2501-4000MS	SEL DATAPRIVILEGE MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-251-500MS	SEL DATAPRIVILEGE MS	\$12.39	F2	2%	\$12.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-35K-50KMC	SEL DATAPRIVILEGE M24X7	\$8.37	F2	2%	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-35K-50KMS	SEL DATAPRIVILEGE MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-4001-6000MC	SEL DATAPRIVILEGE M24X7	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-4001-6000MS	SEL DATAPRIVILEGE MS	\$6.31	F2	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-501-750MS	SEL DATAPRIVILEGE MS	\$9.98	F2	2%	\$9.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-50K-100KMC	SEL DATAPRIVILEGE M24X7	\$8.14	F2	2%	\$7.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-50K-100KMS	SEL DATAPRIVILEGE MS	\$8.14	F2	2%	\$7.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-51-100MS	SEL DATAPRIVILEGE MS	\$4.59	F2	2%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-6001-8000MC	SEL DATAPRIVILEGE M24X7	\$20.76	F2	2%	\$20.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-6001-8000MS	SEL DATAPRIVILEGE MS	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-751-1000MS	SEL DATAPRIVILEGE MS	\$5.85	F2	2%	\$5.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-8001-100KMC	SEL DATAPRIVILEGE M24X7	\$9.29	F2	2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-8001-10KMS	SEL DATAPRIVILEGE MS	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-0-50MS	SEL DATAPRIVILEGE - SP MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-1001-1500MS	SEL DATAPRIVILEGE - SP MS	\$29.71	F2	2%	\$29.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-100K-150KMC	SEL DATAPRIVILEGE - SP M24X7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-100K-150KMS	SEL DATAPRIVILEGE - SP M24X7	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-101-250MS	SEL DATAPRIVILEGE - SP MS	\$7.47	F2	2%	\$7.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-10K-20KMC	SEL DATAPRIVILEGE - SP M24X7	\$4.47	F2	2%	\$4.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-10K-20KMS	SEL DATAPRIVILEGE - SP MS	\$16.29	F2	2%	\$15.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-1501-2000MS	SEL DATAPRIVILEGE - SP MS	\$9.18	F2	2%	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-150K-MC	SEL DATAPRIVILEGE - SP M24X7	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-150K-MS	SEL DATAPRIVILEGE - SP MS	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-2001-2500MS	SEL DATAPRIVILEGE - SP MS	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-20K-35KMC	SEL DATAPRIVILEGE - SP M24X7	\$4.36	F2	2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-20K-35KMS	SEL DATAPRIVILEGE - SP MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-2501-4000MS	SEL DATAPRIVILEGE - SP MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-251-500MS	SEL DATAPRIVILEGE - SP MS	\$9.60	F2	2%	\$9.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-35K-50KMC	SEL DATAPRIVILEGE - SP M24X7	\$4.93	F2	2%	\$4.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-35K-50KMS	SEL DATAPRIVILEGE - SP MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-4001-6000MC	SEL DATAPRIVILEGE - SP M24X7	\$12.39	F2	2%	\$12.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-4001-6000MS	SEL DATAPRIVILEGE - SP MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-501-750MS	SEL DATAPRIVILEGE - SP MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-50K-100KMC	SEL DATAPRIVILEGE - SP M24X7	\$6.31	F2	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-50K-100KMS	SEL DATAPRIVILEGE - SP MS	\$9.98	F2	2%	\$9.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-51-100MS	SEL DATAPRIVILEGE - SP MS	\$8.14	F2	2%	\$7.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-6001-8000MC	SEL DATAPRIVILEGE - SP M24X7	\$8.14	F2	2%	\$7.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-6001-8000MS	SEL DATAPRIVILEGE - SP MS	\$4.59	F2	2%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-751-1000MS	SEL DATAPRIVILEGE - SP MS	\$20.76	F2	2%	\$20.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-8001-10KMC	SEL DATAPRIVILEGE - SP M24X7	\$10.21	F2	2%	\$10.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPS-8001-10KMS	SEL DATAPRIVILEGE - SP MS	\$5.85	F2	2%	\$5.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-DAY-AN	SEL Splunk PS Daily-AN	\$2,118.00	F2	2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-DAY-AP	SEL Splunk PS Daily-AP	\$2,118.00	F2	2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-DAY-EM	SEL Splunk PS Daily no T&E-EM	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-DAY-R-US	SEL Splunk PS Daily (Remote)-US	\$2,353.94	F2	2%	\$2,305.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-DAY-US	SEL Splunk Prof Services Daily-US	\$2,941.18	F2	2%	\$2,882.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PM-DAY-AN	SEL Splunk Pro Svcs ProMgmt Daily-AN	\$1,412.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PM-DAY-AP	SEL Splunk ProSvcs ProMgmtDaily-AP	\$1,412.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PM-DAY-EM	SEL Splunk ProSvcs PM Daily noT&E-EM	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PM-DAY-R-US	SEL Splunk PS Pro Mgmt-Daily(R)-US	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PM-DAY-US	SEL Splunk PS Pro Mgmt-Daily-US	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PREM-E-AN	SEL Splunk Pro Svcs Prem Daily noT&E-AN	\$2,706.00	F2	2%	\$2,651.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PREM-E-AP	SEL Splunk ProSvcs PremDaily noT&E-AP	\$2,706.00	F2	2%	\$2,651.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PREM-EM	SEL Splunk ProSvcs PremDaily noT&E-EM	\$3,529.00	F2	2%	\$3,458.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PREM-R-US	SEL Splunk PS - Premium Daily(R)-US	\$3,529.00	F2	2%	\$3,458.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-PREM-US	SEL Splunk PS - Premium Daily-US	\$4,117.65	F2	2%	\$4,035.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-SVEG-DAY-AN	SEL Splunk PS EngPostDly Daily(R)-AN	\$1,412.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-SVEG-DAY-AP	SEL Splunk PS EngPostDly Daily(R)-AP	\$1,412.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-SVEG-DAY-EM	SEL Splunk SvcsEngPsiDpl-Daily noT&E-EM	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-PS-SVEGDAY-US	SEL Splunk PS EngPsiDpl-Daily(R)-US	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DR-MC	SEL Disaster Recovery Add-on MC	\$4,014.71	F2	2%	\$3,934.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DR-MS	SEL Disaster Recovery Add-on MS	\$2,294.12	F2	2%	\$2,248.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-0-50MS	SEL Data Transport Engine MS	\$27.41	F2	2%	\$26.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-1001-1500MS	SEL Data Transport Engine MS	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-100K-150KMC	SEL Data Transport Engine M24x7	\$7.23	F2	2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-100K-150KMS	SEL Data Transport Engine MS	\$4.13	F2	2%	\$4.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-101-250MS	SEL Data Transport Engine MS	\$15.03	F2	2%	\$14.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-10K-20KMC	SEL Data Transport Engine M24x7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	DTE-20K-35KMC	SEL Data Transport Engine M24x7	\$7.91	F2	2%	\$7.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-20K-35KMS	SEL Data Transport Engine MS	\$4.59	F2	2%	\$4.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-2501-4000MS	SEL Data Transport Engine MS	\$6.19	F2	2%	\$6.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-251-500MS	SEL Data Transport Engine MS	\$11.47	F2	2%	\$11.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-35K-50KMC	SEL Data Transport Engine M24x7	\$7.69	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-35K-50KMS	SEL Data Transport Engine MS	\$4.36	F2	2%	\$4.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-4001-6000MC	SEL Data Transport Engine M24x7	\$10.09	F2	2%	\$9.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-4001-6000MS	SEL Data Transport Engine MS	\$5.74	F2	2%	\$5.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-501-750MS	SEL Data Transport Engine MS	\$9.18	F2	2%	\$9.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-50K-100KMC	SEL Data Transport Engine M24x7	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-50K-100KMS	SEL Data Transport Engine MS	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-51-100MS	SEL Data Transport Engine MS	\$19.16	F2	2%	\$18.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-6001-8000MC	SEL Data Transport Engine M24x7	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-6001-8000MS	SEL Data Transport Engine MS	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-751-1000MS	SEL Data Transport Engine MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-8001-10KMC	SEL Data Transport Engine M24x7	\$5.05	F2	2%	\$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DTE-8001-10KMS	SEL Data Transport Engine MS	\$45.65	F2	2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-0-50MS	SEL DATANSWERS - WIN MS	\$13.08	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-1001-1500MS	SEL DATANSWERS - WIN M24*7	\$12.04	F2	2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-100K-150KMC	SEL DATANSWERS - WIN MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-101-250MS	SEL DATANSWERS - WIN MS	\$25.01	F2	2%	\$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-10K-20KMC	SEL DATANSWERS - WIN M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-10K-20KMS	SEL DATANSWERS - WIN MS	\$8.03	F2	2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-1501-2000MS	SEL DATANSWERS - WIN MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-150K-MC	SEL DATANSWERS - WIN M24*7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-150K-MS	SEL DATANSWERS - WIN MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-2001-2500MS	SEL DATANSWERS - WIN MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-20K-35KMC	SEL DATANSWERS - WIN M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-20K-35KMS	SEL DATANSWERS - WIN MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-2501-4000MS	SEL DATANSWERS - WIN MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-251-500MS	SEL DATANSWERS - WIN MS	\$19.04	F2	2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-35K-50KMC	SEL DATANSWERS - WIN M24*7	\$12.85	F2	2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-35K-50KMS	SEL DATANSWERS - WIN MS	\$7.34	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-4001-6000MC	SEL DATANSWERS - WIN M24*7	\$16.86	F2	2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-4001-6000MS	SEL DATANSWERS - WIN MS	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-501-750MS	SEL DATANSWERS - WIN MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-50K-100KMC	SEL DATANSWERS - WIN M24*7	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-50K-100KMS	SEL DATANSWERS - WIN MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-51-100MS	SEL DATANSWERS - WIN MS	\$31.89	F2	2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-6001-8000MC	SEL DATANSWERS - WIN M24*7	\$15.71	F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-6001-8000MS	SEL DATANSWERS - WIN MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-751-1000MS	SEL DATANSWERS - WIN MS	\$14.22	F2	2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-8001-10KMC	SEL DATANSWERS - WIN M24*7	\$14.91	F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DW-8001-10KMS	SEL DATANSWERS - WIN MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-0-50MS	SEL DATANSWERS - OD MS	\$45.65	F2	2%	\$44.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-1001-1500MS	SEL DATANSWERS - OD MS	\$13.08	F2	2%	\$12.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-100K-150KMC	SEL DATANSWERS - OD M24*7	\$12.04	F2	2%	\$11.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-100K-150KMS	SEL DATANSWERS - OD MS	\$6.88	F2	2%	\$6.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-101-250MS	SEL DATANSWERS - OD MS	\$25.01	F2	2%	\$24.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-10K-20KMC	SEL DATANSWERS - OD M24*7	\$14.11	F2	2%	\$13.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-10K-20KMS	SEL DATANSWERS - OD MS	\$8.03	F2	2%	\$7.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-1501-2000MS	SEL DATANSWERS - OD MS	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-150K-MC	SEL DATANSWERS - OD M24*7	\$11.81	F2	2%	\$11.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-150K-MS	SEL DATANSWERS - OD MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-2001-2500MS	SEL DATANSWERS - OD MS	\$11.01	F2	2%	\$10.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-20K-35KMC	SEL DATANSWERS - OD M24*7	\$13.31	F2	2%	\$13.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-20K-35KMS	SEL DATANSWERS - OD MS	\$7.57	F2	2%	\$7.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-2501-4000MS	SEL DATANSWERS - OD MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-251-500MS	SEL DATANSWERS - OD MS	\$19.04	F2	2%	\$18.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-35K-50KMC	SEL DATANSWERS - OD M24*7	\$12.85	F2	2%	\$12.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-35K-50KMS	SEL DATANSWERS - OD MS	\$7.34	F2	2%	\$7.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-4001-6000MC	SEL DATANSWERS - OD M24*7	\$16.86	F2	2%	\$16.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-4001-6000MS	SEL DATANSWERS - OD MS	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-501-750MS	SEL DATANSWERS - OD MS	\$15.37	F2	2%	\$15.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-50K-100KMC	SEL DATANSWERS - OD M24*7	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-50K-100KMS	SEL DATANSWERS - OD MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-51-100MS	SEL DATANSWERS - OD MS	\$31.89	F2	2%	\$31.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-6001-8000MC	SEL DATANSWERS - OD M24*7	\$15.71	F2	2%	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-6001-8000MS	SEL DATANSWERS - OD MS	\$8.95	F2	2%	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-751-1000MS	SEL DATANSWERS - OD MS	\$14.22	F2	2%	\$13.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-8001-10KMC	SEL DATANSWERS - OD M24*7	\$14.91	F2	2%	\$14.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOD-8001-10KMS	SEL DATANSWERS - OD MS	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-0-50MS	SEL DATANSWERS - OD & SPOL MS	\$68.48	F2	2%	\$67.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-1001-1500MS	SEL DATANSWERS - OD & SPOL MS	\$19.61	F2	2%	\$19.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-100K-150KMC	SEL DATANSWERS - OD & SPOL M24*7	\$18.12	F2	2%	\$17.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-100K-150KMS	SEL DATANSWERS - OD & SPOL MS	\$10.32	F2	2%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-101-250MS	SEL DATANSWERS - OD & SPOL MS	\$37.51	F2	2%	\$36.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-10K-20KMC	SEL DATANSWERS - OD & SPOL M24*7	\$21.22	F2	2%	\$20.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DWOS-10K-20KMS	SEL DATANSWERS - OD & SPOL MS	\$12.04	F2	2%	\$									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ECSB18TBSFMT1	SELECT ARC ECS 241-500TB Spt 1Yr-prTB	\$96.00	F2	2%	\$94.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB18TBSFMT3	SELECT ARC ECS 241-500TB Spt 3Yr-prTB	\$288.00	F2	2%	\$282.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB18TBSFMT5	SELECT ARC ECS 241-500TB Spt 5Yr-prTB	\$481.00	F2	2%	\$471.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB19TBSFMT1	SELECT ARC ECS 501-750TB Spt 1Mo-prTB	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB19TBSFMT3	SELECT ARC ECS 501-750TB Spt 3Yr-prTB	\$89.00	F2	2%	\$87.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB19TBSFMT5	SELECT ARC ECS 501-750TB Spt 5Yr-prTB	\$267.00	F2	2%	\$261.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB20TBSFMT1	SELECT ARC ECS 751-1024TB Spt 1Mo-prTB	\$445.00	F2	2%	\$436.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB20TBSFMT3	SELECT ARC ECS 751-1024TB Spt 3Yr-prTB	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB20TBSFMT5	SELECT ARC ECS 751-1024TB Spt 5Yr-prTB	\$82.00	F2	2%	\$80.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB21TBSFMT1	SELECT ARC ECS 1025-1500TB Spt 1Yr-prTB	\$247.00	F2	2%	\$242.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB21TBSFMT3	SELECT ARC ECS 1025-1500TB Spt 3Yr-prTB	\$411.00	F2	2%	\$402.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB21TBSFMT5	SELECT ARC ECS 1025-1500TB Spt 5Yr-prTB	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB22TBSFMT1	SELECT ARC ECS 1501-2048TB Spt 1Mo-prTB	\$75.00	F2	2%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB22TBSFMT3	SELECT ARC ECS 1501-2048TB Spt 3Yr-prTB	\$225.00	F2	2%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB22TBSFMT5	SELECT ARC ECS 1501-2048TB Spt 5Yr-prTB	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB23TBSFMT1	SELECT ARC ECS 1501-2048TB Spt 1Mo-prTB	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB23TBSFMT3	SELECT ARC ECS 1501-2048TB Spt 3Yr-prTB	\$68.00	F2	2%	\$66.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB23TBSFMT5	SELECT ARC ECS 1501-2048TB Spt 5Yr-prTB	\$205.00	F2	2%	\$200.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB24TBSFMT1	SELECT ARC ECS 2049-2500TB Spt 1Mo-prTB	\$340.00	F2	2%	\$333.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB24TBSFMT3	SELECT ARC ECS 2049-2500TB Spt 3Yr-prTB	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB24TBSFMT5	SELECT ARC ECS 2049-2500TB Spt 5Yr-prTB	\$61.00	F2	2%	\$59.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB25TBSFMT1	SELECT ARC ECS 2049-2500TB Spt 1Yr-prTB	\$185.00	F2	2%	\$181.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB25TBSFMT3	SELECT ARC ECS 2049-2500TB Spt 3Yr-prTB	\$307.00	F2	2%	\$300.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB25TBSFMT5	SELECT ARC ECS 2049-2500TB Spt 5Yr-prTB	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB26TBSFMT1	SELECT ARC ECS 2501-3072TB Spt 1Mo-prTB	\$54.00	F2	2%	\$52.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB26TBSFMT3	SELECT ARC ECS 2501-3072TB Spt 3Yr-prTB	\$162.00	F2	2%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECSB26TBSFMT5	SELECT ARC ECS 2501-3072TB Spt 5Yr-prTB	\$271.00	F2	2%	\$265.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ACH-LAB-1-D	SEL Splunk Arch Cert Lab V6 1 student	\$1,176.47	F2	2%	\$1,152.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ADSRPT-1-D	SEL Adv Search&Rptng Splunk V6.2 1 stdnt	\$1,764.71	F2	2%	\$1,729.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ADSRPT-4-D	SEL ADSRPT Splunk V6.2 DedVirtClassMax12	\$10,588.24	F2	2%	\$10,376.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ADSRPT-ON-D	SEL ADSRPT Splunk V6.2 OnsiteMax12noT&E	\$14,117.65	F2	2%	\$13,835.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ARCH-1-D	SEL Splunk Arch series V6 no lab 1 stdnt	\$8,823.53	F2	2%	\$8,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ARCHCERT-1-D	SEL Splunk Arch Series&Cert lab V6 1 stu	\$10,000.00	F2	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BSAP-D	SEL Splunk Build Splunk Apps V6, 1	\$1,764.71	F2	2%	\$1,729.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BSAP-DV-D	SEL Build Splunk Apps V6 DVirtClassMax12	\$8,823.53	F2	2%	\$8,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BSAP-ON-D	SEL Build Splunk Apps V6 O Max12 no T&E	\$12,352.94	F2	2%	\$12,105.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-BUSERELRN-D	SEL Using Splunk V6 eLearn PY sin domain	\$29,411.76	F2	2%	\$28,923.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CLSR-1-D	SEL Splunk Cluster Admin V6.3, 1 Student	\$1,765.00	F2	2%	\$1,729.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CLSR-DV-1-D	SEL Splunk CistrAdmin V6.3, DedVirtMax12	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CLSR-ON-1-D	SEL Splunk CistrAdmin V6.3, OnMax12noT&E	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR0	SEL EDU-CR-0)	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR0-I	SEL EDU-CR-0)	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR0-K	SEL EDU-CR-0)	\$112.63	F2	2%	\$110.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR10	SEL EDU-CR-10)	\$90.00	F2	2%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR10-I	SEL EDU-CR-10)	\$90.00	F2	2%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR10-K	SEL EDU-CR-10)	\$101.13	F2	2%	\$99.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR15	SEL EDU-CR-15)	\$85.00	F2	2%	\$83.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR15-I	SEL EDU-CR-15)	\$85.00	F2	2%	\$83.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR15-K	SEL EDU-CR-15)	\$95.77	F2	2%	\$93.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR20	SEL EDU-CR-20)	\$80.00	F2	2%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR20-I	SEL EDU-CR-20)	\$80.00	F2	2%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDUCR20-K	SEL EDU-CR-20)	\$90.41	F2	2%	\$88.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CUSTOMDEV-D	SEL Splunk Custom Course Del. per day	\$2,352.94	F2	2%	\$2,305.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CUSTOM-ED-D	SEL Custom Custom Edu Day 1 Student	\$588.24	F2	2%	\$576.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-CUST-ON-D	SEL Custom Course Del p day max12 no T&E	\$4,705.88	F2	2%	\$4,611.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DADM-D	SEL Data Administration, 1 Student	\$1,764.71	F2	2%	\$1,729.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DADM-DV-D	SEL Data Admin, DVirtClassMax12	\$10,588.24	F2	2%	\$10,376.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DADM-ON-D	SEL Data Admin, Ons Class, Max 12 stdnts	\$14,117.65	F2	2%	\$13,835.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DASH-D	SEL Splunk Adv. D & Vis V6, 1	\$1,764.71	F2	2%	\$1,729.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DASH-DV-D	SEL Adv. D & Vis V6 DVirtClassMax12	\$8,823.53	F2	2%	\$8,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DASH-ON-D	SEL Adv. D & Vis V6 Onsite Max12 no T&E	\$12,352.94	F2	2%	\$12,105.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DATA-D	SEL Splunk Alytcs & DataScV6 1	\$1,764.71	F2	2%	\$1,729.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DATA-DV-D	SEL Splunk Alytcs & DataScV6 DVirtCImax12	\$10,588.24	F2	2%	\$10,376.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DATA-ON-D	SEL Splunk Alytcs & DataScV6Omax12 no T&E	\$14,117.65	F2	2%	\$13,835.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEPL-1-D	SEL Arch&Deploying Splunk V6 1 student	\$1,764.71	F2	2%	\$1,729.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEPL-4-D	SEL Arch&Depl Splunk V6 DVirtCourseMax12	\$8,823.53	F2	2%	\$8,647.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEPL-ON-D	SEL Arch&Depl Splunk V6 OnsiteMax12noT&E	\$10,588.24	F2	2%	\$10,376.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEVSdk-1-D	SEL Splunk Dev Java&Python SDKs 1 stu	\$1,176.47	F2	2%	\$1,152.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEVSdk-4-D	SEL Splunk Dev SDK Java&Python DVirtMax12	\$7,058.92	F2	2%	\$6,917.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-DEVSdk-ON-D	SEL Splunk Dev SDKs J&P OnsiteMax12noT&E	\$9,411.76	F2	2%	\$9,223.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-ELRN-EXT-D	SEL eLearning Lab Setup	\$117.65	F2	2%	\$115.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-FUN1-D	SEL Fundamentals 1, Single Student	\$1,176.47	F2	2%	\$1,152.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-FUN1-DV-D	SEL Fundamentals 1, Single Student	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-FUN1-ON-D	SEL Fundamentals 1, Onsite Max12 noT&E	\$9,412.00	F2	2%	\$9,223.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EDU-FUN2-D	SEL Fundamentals 2, Single Student	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ESP-ES-100EM-D	SEL Splunk Ent Sec ESUp Bucket 100EM	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-ES-100US-D	SEL Splunk Ent Sec ESUp Bucket 100US	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-ES-1AN-D	SEL Splunk Ent Sec ESUp Bucket 1AN	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-ES-1AP-D	SEL Splunk Ent Sec ESUp Bucket 1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-ES-1EM-D	SEL Splunk Ent Sec ESUp Bucket 1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-ES-1US-D	SEL Splunk Ent Sec ESUp Bucket 1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-100AN-D	SEL Splunk Ent Sec GSup Bucket 100AN	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-100AP-D	SEL Splunk Ent Sec GSup Bucket 100AP	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-100EM-D	SEL Splunk Ent Sec GSup Bucket 100EM	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-100US-D	SEL Splunk Ent Sec GSup Bucket 100US	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-100AN-D	SEL Splunk Ent Sec GSup Bucket 100AN	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-100AP-D	SEL Splunk Ent Sec GSup Bucket 100AP	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-100EM-D	SEL Splunk Ent Sec GSup Bucket 100EM	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-100US-D	SEL Splunk Ent Sec GSup Bucket 100US	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-1AN-D	SEL Splunk Ent Sec GSup Bucket 1AN	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-1AP-D	SEL Splunk Ent Sec GSup Bucket 1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-1EM-D	SEL Splunk Ent Sec GSup Bucket 1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESP-GS-1US-D	SEL Splunk Ent Sec GSup Bucket 1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-100AN-D	SEL Splunk ES UPG ESUp Bucket \$1000AN	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-100AP-D	SEL Splunk ES UPG ESUp Bucket \$1000AP	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-100EM-D	SEL Splunk ES UPG ESUp Bucket \$1000EM	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-100US-D	SEL Splunk ES UPG ESUp Bucket \$1000US	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-100AN-D	SEL Splunk ES UPG ESUp Bucket \$100AN	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-100AP-D	SEL Splunk ES UPG ESUp Bucket \$100AP	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-100EM-D	SEL Splunk ES UPG ESUp Bucket \$100EM	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-100US-D	SEL Splunk ES UPG ESUp Bucket \$100US	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-1AN-D	SEL Splunk ES UPG ESUp Bucket \$1AN	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-1AP-D	SEL Splunk ES UPG ESUp Bucket \$1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-1EM-D	SEL Splunk ES UPG ESUp Bucket \$1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-ES-1US-D	SEL Splunk ES UPG ESUp Bucket \$1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-100AN-D	SEL Splunk ES UPG GSup Bucket \$1000AN	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-100AP-D	SEL Splunk ES UPG GSup Bucket \$1000AP	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-100EM-D	SEL Splunk ES UPG GSup Bucket \$1000EM	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-100US-D	SEL Splunk ES UPG GSup Bucket \$1000US	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-100AN-D	SEL Splunk ES UPG GSup Bucket \$100AN	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-100AP-D	SEL Splunk ES UPG GSup Bucket \$100AP	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-100EM-D	SEL Splunk ES UPG GSup Bucket \$100EM	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-100US-D	SEL Splunk ES UPG GSup Bucket \$100US	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-1AN-D	SEL Splunk ES UPG GSup Bucket \$1AN	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-1AP-D	SEL Splunk ES UPG GSup Bucket \$1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-1EM-D	SEL Splunk ES UPG GSup Bucket \$1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESPU-GS-1US-D	SEL Splunk ES UPG GSup Bucket \$1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ETS-CONF	EMC WORLD CONFERENCE	\$2,095.00	F2	2%	\$2,053.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-1000AN-D	SEL Splunk EX E Sup Bucket 1000AN	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-1000AP-D	SEL Splunk EX E Sup Bucket 1000AP	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-1000EM-D	SEL Splunk EX E Sup Bucket 1000EM	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-1000US-D	SEL Splunk EX E Sup Bucket 1000US	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-100AN-D	SEL Splunk EX E Sup Bucket 100AN	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-100AP-D	SEL Splunk EX E Sup Bucket 100AP	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-100EM-D	SEL Splunk EX E Sup Bucket 100EM	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-100US-D	SEL Splunk EX E Sup Bucket 100US	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-1AN-D	SEL Splunk EX E Sup Bucket 1AN	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-1AP-D	SEL Splunk EX E Sup Bucket 1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-1EM-D	SEL Splunk EX E Sup Bucket 1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-ES-1US-D	SEL Splunk EX E Sup Bucket 1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-1000AN-D	SEL Splunk EX G Sup Bucket 1000AN	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-1000AP-D	SEL Splunk EX G Sup Bucket 1000AP	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-1000EM-D	SEL Splunk EX G Sup Bucket 1000EM	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-1000US-D	SEL Splunk EX G Sup Bucket 1000US	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-100AN-D	SEL Splunk EX G Sup Bucket 100AN	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-100AP-D	SEL Splunk EX G Sup Bucket 100AP	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-100EM-D	SEL Splunk EX G Sup Bucket 100EM	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-100US-D	SEL Splunk EX G Sup Bucket 100US	\$1,000.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-1AN-D	SEL Splunk EX G Sup Bucket 1AN	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-1AP-D	SEL Splunk EX G Sup Bucket 1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-1EM-D	SEL Splunk EX G Sup Bucket 1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXP-GS-1US-D	SEL Splunk EX G Sup Bucket 1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-003UAZEM3	SEL ICLS KIT B-AZE UPGRD 3YR	\$1,244.00	F2	2%	\$1,219.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-003UAZEM5	SEL ICLS KIT B-AZE UPGRD 5YR	\$2,073.00	F2	2%	\$2,031.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-CLASS-4-2	SEL 4 hour block Dr Plan Hours	\$2,353.00	F2	2%	\$2,305.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-CLASS-D102	SEL Basic - EyeGlass Isilon D&I Ent	\$9,804.00	F2	2%	\$9,607.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-CLASS-P012	SEL-EyeGlass DR Plan-Design-lab-v2	\$16,667.00	F2	2%	\$16,333.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-CLASS-P013	SEL-SUPERNA-EYEG-CLASS DR QUICK START	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-CLASS-P016	SEL-EyeGlass RNSW&Auditor Basic Install	\$4,314.00	F2	2%	\$4,227.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-CLASS-P017	SEL-EyeGlass Auditing Best Practices	\$7,451.00	F2	2%	\$7,301.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-CLASS-P018	SEL-EyeGlass 1 Cluster Migration Service	\$11,765.00	F2	2%	\$11,529.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EYEG-CLASS-P019	SEL-EyeGlass 2 Cluster Migration Service	\$18,824.00	F2	2%	\$18,447.52	\$0.00	\$0.00	\$0.00	\$0					

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	IOM-M-3Y-0-10	SEL IOMART MTC 3Y 0-10	\$4,560.00	F2	2%	\$4,468.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-1001+	SEL IOMART MTC 3Y 1001+	\$960.00	F2	2%	\$940.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-11-50	SEL IOMART MTC 3Y 11-50	\$4,320.00	F2	2%	\$4,233.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-151-250	SEL IOMART MTC 3Y 151-250	\$3,840.00	F2	2%	\$3,763.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-251-400	SEL IOMART MTC 3Y 251-400	\$3,600.00	F2	2%	\$3,528.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-401-600	SEL IOMART MTC 3Y 401-600	\$2,400.00	F2	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-51-150	SEL IOMART MTC 3Y 51-150	\$4,080.00	F2	2%	\$3,998.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-M-3Y-601-1000	SEL IOMART MTC 3Y 601-1000	\$1,440.00	F2	2%	\$1,411.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-PS-4HR	SEL IOMART PS 4HR BLOCK	\$2,142.86	F2	2%	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-PS-INST-BLK	SEL IOMART INSTALLATION PER DEVICE	\$2,857.14	F2	2%	\$2,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-SET1Y-001	SEL IOMART Setup (one time) Set1Y-001	\$82,353.00	F2	2%	\$80,705.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-SET2Y-002	SEL IOMART Setup (one time) Set2Y-002	\$41,176.00	F2	2%	\$40,352.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-SET3Y-003	SEL IOMART Setup (one time) Set3Y-003	\$24,706.00	F2	2%	\$24,211.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-WL1Y-001	SEL IOM White Label (one time) WL1Y-001	\$82,353.00	F2	2%	\$80,705.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-WL2Y-002	SEL IOM White Label (one time) WL2Y-002	\$41,176.00	F2	2%	\$40,352.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IOM-WL3Y-003	SEL IOM White Label (one time) WL3Y-003	\$24,706.00	F2	2%	\$24,211.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPRS-1D	SEL 1Day Pro Ser(not to include expen)	\$3,441.00	F2	2%	\$3,372.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IPTC-1D	SEL 1Day DA Tra (not to include expen)	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-1000AN-D	SEL Splunkrnq ITSI E Sup Bucket 1000AN	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-1000AP-D	SEL Splunkr ITSI E Sup Bucket 1000AP	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-1000EM-D	SEL Splunkr ITSI E Sup Bucket 1000EM	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-1000US-D	SEL Splunkr ITSI E Sup Bucket 1000US	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-100AN-D	SEL Splunkr ITSI E Sup Bucket 100AN	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-100AP-D	SEL Splunkr ITSI E Sup Bucket 100AP	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-100EM-D	SEL Splunkr ITSI E Sup Bucket 100EM	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-100US-D	SEL Splunkr ITSI E Sup Bucket 100US	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-1AN-D	SEL Splunkr ITSI E Sup Bucket 1AN	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-1AP-D	SEL Splunkr ITSI E Sup Bucket 1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-1EM-D	SEL Splunkr ITSI E Sup Bucket 1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-ES-1US-D	SEL Splunkr ITSI E Sup Bucket 1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-1000AN-D	SEL Splunkr ITSI G Sup Bucket 1000AN	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-1000AP-D	SEL Splunkr ITSI G Sup Bucket 1000AP	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-1000EM-D	SEL Splunkr ITSI G Sup Bucket 1000EM	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-1000US-D	SEL Splunkr ITSI G Sup Bucket 1000US	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-100AN-D	SEL Splunkr ITSI G Sup Bucket 100AN	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-100AP-D	SEL Splunkr ITSI G Sup Bucket 100AP	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-100EM-D	SEL Splunkr ITSI G Sup Bucket 100EM	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-100US-D	SEL Splunkr ITSI G Sup Bucket 100US	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-1AN-D	SEL Splunkr ITSI G Sup Bucket 1AN	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-1AP-D	SEL Splunkr ITSI G Sup Bucket 1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-1EM-D	SEL Splunkr ITSI G Sup Bucket 1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITP-GS-1US-D	SEL Splunkr ITSI G Sup Bucket 1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-1000AN-D	SEL Splunkr ITSI UPG ESUp Bucket \$1000AN	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-1000AP-D	SEL Splunkr ITSI UPG ESUp Bucket \$1000AP	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-1000EM-D	SEL Splunkr ITSI UPG ESUp Bucket \$1000EM	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-1000US-D	SEL Splunkr ITSI UPG ESUp Bucket \$1000US	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-100AN-D	SEL Splunkr ITSI UPG ESUp Bucket \$100AN	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-100AP-D	SEL Splunkr ITSI UPG ESUp Bucket \$100AP	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-100EM-D	SEL Splunkr ITSI UPG ESUp Bucket \$100EM	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-100US-D	SEL Splunkr ITSI UPG ESUp Bucket \$100US	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-1AN-D	SEL Splunkr ITSI UPG ESUp Bucket \$1AN	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-1AP-D	SEL Splunkr ITSI UPG ESUp Bucket \$1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-1EM-D	SEL Splunkr ITSI UPG ESUp Bucket \$1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-ES-1US-D	SEL Splunkr ITSI UPG ESUp Bucket \$1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-1000AN-D	SEL Splunkr ITSI UPG GSup Bucket \$1000AN	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-1000AP-D	SEL Splunkr ITSI UPG GSup Bucket \$1000AP	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-1000EM-D	SEL Splunkr ITSI UPG GSup Bucket \$1000EM	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-1000US-D	SEL Splunkr ITSI UPG GSup Bucket \$1000US	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-100AN-D	SEL Splunkr ITSI UPG GSup Bucket \$100AN	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-100AP-D	SEL Splunkr ITSI UPG GSup Bucket \$100AP	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-100EM-D	SEL Splunkr ITSI UPG GSup Bucket \$100EM	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-100US-D	SEL Splunkr ITSI UPG GSup Bucket \$100US	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-1AN-D	SEL Splunkr ITSI UPG GSup Bucket \$1AN	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-1AP-D	SEL Splunkr ITSI UPG GSup Bucket \$1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-1EM-D	SEL Splunkr ITSI UPG GSup Bucket \$1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ITPU-GS-1US-D	SEL Splunkr ITSI UPG GSup Bucket \$1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CAA-CAP2100	SEL CASCADE ANALYT SUPPORT STD PROFILER	\$7,059.00	F2	2%	\$6,917.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CAA-CAP4100	SEL CASCADE ANALYT SUPPORT ENT PROFILER	\$12,353.00	F2	2%	\$12,105.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CAS-VE	SELECT SPT CASCADE VIRTUAL SENSOR	\$113.00	F2	2%	\$110.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-1	SELECT Support 10 pack CMC Lic (0-4)	\$441.00	F2	2%	\$432.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-2	SELECT Support 10 pack CMC Lic (5-19)	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-3	SELECT Support 10 pack CMC Lic (20-44)	\$212.00	F2	2%	\$207.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-4	SELECT Support 10 pack CMC Lic (45-94)	\$159.00	F2	2%	\$155.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-5	SELECT Support 10 pack CMC Lic (95-194)	\$132.00	F2	2%	\$129.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CMC-H-10-6	SELECT Support 10 pack CMC Lic (195-+)	\$96.00	F2	2%	\$94.08	\$0.00	\$0.00	\$0.00	\$0.00					

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	M-CSKCNCLICU1-1	SEL Sup SteelCentPcktAnlyzConcLic1 (1-4)	\$791.00	F2	2%	\$775.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSKCNCLICU1-2	SEL Sup SteelCentPcktAnlyzConcLic1 (5-9)	\$635.00	F2	2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSKCNCLICU1-3	SEL SupSteelCentPcktAnlyzConcLic1(10-24)	\$508.00	F2	2%	\$497.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSKCNCLICU1-4	SEL SupSteelCentPcktAnlyz1CncLic25-99999	\$438.00	F2	2%	\$429.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR1	SEL Support Pilot Concurrent User 1-4	\$775.28	F2	2%	\$775.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR2	SEL Support Pilot Concurrent User 5-9	\$635.00	F2	2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR3	SEL Support Pilot Concurrent User 10-24	\$508.00	F2	2%	\$497.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-CNCLICUSR4	SEL Support Pilot Concurrent User 25+	\$438.00	F2	2%	\$429.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR1	SEL SUPPORT CASCADE PILOT 1 USER 1-2	\$528.00	F2	2%	\$517.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR2	SEL SUPPORT CASCADE PILOT 1 USER 3-4	\$511.00	F2	2%	\$500.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR3	SEL SUPPORT CASCADE PILOT 1 USER 5-9	\$421.00	F2	2%	\$412.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR4	SEL SUPPORT CASCADE PILOT 1 USER 10-24	\$400.00	F2	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR5	SEL SUPPORT CASCADE PILOT 1 USER 25-49	\$380.00	F2	2%	\$372.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR6	SEL SUPPORT CASCADE PILOT 1 USER 50-99	\$361.00	F2	2%	\$353.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-CSP-LICUSR7	SEL SUPPORT CASCADE PILOT USER 100-99999	\$307.00	F2	2%	\$300.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-2U-A-CX	SEL Disc/Mem Support-xx55 CX5055/GC3000	\$3,374.00	F2	2%	\$3,306.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-2U-B-CX	SEL Disc/Memory Support-xx55 CX7055	\$8,371.00	F2	2%	\$8,301.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-2U-EX1360	SEL Disc/Memory Support-xx60 EX1360	\$7,647.00	F2	2%	\$7,494.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-CSK-1U	SEL DISC/MEMORY SUPPORT-CAS SHARK 1U	\$1,053.00	F2	2%	\$1,031.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-CSK-2U	SEL DISC/MEMORY SUPPORT-CAS SHARK 2U	\$1,994.00	F2	2%	\$1,954.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-EHR-CSK-3U	SEL DISC/MEMORY SUPPORT-CAS SHARK 3U	\$3,406.00	F2	2%	\$3,337.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MESSAGING-5-E	DSE REMOTE 5HR-EMAIL MGMT & ARCHIVING	\$45,000.00	F2	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MESSAGING-DSE	DSE REMOTE 10HR-EMAIL MGMT & ARCHIVING	\$90,000.00	F2	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MESSAGING-OSE	DSE - ONSITE - EMAIL MGMT & ARCHIVING	\$275,000.00	F2	2%	\$269,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-CMC-8150	SELECT Gold SPT CMC (50 Steelheads)	\$3,488.00	F2	2%	\$3,418.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F1-2	SEL Support Upg SCFG2270F1 to F2 Gold	\$3,289.00	F2	2%	\$3,223.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F1-3	SEL Support Upg SCFG2270F1 to F3 Gold	\$6,014.00	F2	2%	\$5,893.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F1-4	SEL Support Upg SCFG2270F1 to F4 Gold	\$8,344.00	F2	2%	\$8,177.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F1-5	SEL Support Upg SCFG2270F1 to F5 Gold	\$8,461.00	F2	2%	\$8,251.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F1-6	SEL Support Upg SCFG2270F1 to F6 Gold	\$18,226.00	F2	2%	\$17,861.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F2-3	SEL Support Upg SCFG2270F2 to F3 Gold	\$2,711.00	F2	2%	\$2,656.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F2-4	SEL Support Upg SCFG2270F2 to F4 Gold	\$5,040.00	F2	2%	\$4,939.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F2-5	SEL Support Upg SCFG2270F2 to F5 Gold	\$7,158.00	F2	2%	\$7,014.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F2-6	SEL Support Upg SCFG2270F2 to F6 Gold	\$14,922.00	F2	2%	\$14,623.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F3-4	SEL Support Upg SCFG2270F3 to F4 Gold	\$2,329.00	F2	2%	\$2,282.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F3-5	SEL Support Upg SCFG2270F3 to F5 Gold	\$4,447.00	F2	2%	\$4,358.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F3-6	SEL Support Upg SCFG2270F3 to F6 Gold	\$12,212.00	F2	2%	\$11,967.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F4-5	SEL Support Upg SCFG2270F4 to F5 Gold	\$2,118.00	F2	2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F4-6	SEL Support Upg SCFG2270F4 to F6 Gold	\$9,882.00	F2	2%	\$9,684.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCFG2270F5-6	SEL Support Upg SCFG2270F5 to F6 Gold	\$7,765.00	F2	2%	\$7,609.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F1-2	SEL Support Upg SCNP2270F1 to F2 Gold	\$8,329.00	F2	2%	\$8,162.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F1-3	SEL Support Upg SCNP2270F1 to F3 Gold	\$14,541.00	F2	2%	\$14,250.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F1-4	SEL Support Upg SCNP2270F1 to F4 Gold	\$19,962.00	F2	2%	\$19,562.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F1-5	SEL Support Upg SCNP2270F1 to F5 Gold	\$24,424.00	F2	2%	\$23,935.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F2-3	SEL Support Upg SCNP2270F2 to F3 Gold	\$6,988.00	F2	2%	\$6,074.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F2-4	SEL Support Upg SCNP2270F2 to F4 Gold	\$11,633.00	F2	2%	\$11,400.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F2-5	SEL Support Upg SCNP2270F2 to F5 Gold	\$16,094.00	F2	2%	\$15,772.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F3-4	SEL Support Upg SCNP2270F3 to F4 Gold	\$5,421.00	F2	2%	\$5,312.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F3-5	SEL Support Upg SCNP2270F3 to F5 Gold	\$9,882.00	F2	2%	\$9,684.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGDUSCNP2270F4-5	SEL Support Upg SCNP2270F4 to F5 Gold	\$4,461.00	F2	2%	\$4,371.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LC2260F1	SEL CAS GATEWAY CAG2260F1 GOLD SUPPORT	\$3,769.00	F2	2%	\$3,693.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LC2260F2	SEL CAS GATEWAY CAG2260F2 GOLD SUPPORT	\$6,393.00	F2	2%	\$6,461.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LC2260F3	SEL CAS GATEWAY CAG2260F3 GOLD SUPPORT	\$9,227.00	F2	2%	\$9,227.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LC2260F4	SEL CAS GATEWAY CAG2260F4 GOLD SUPPORT	\$12,240.00	F2	2%	\$11,995.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-G-LC2260F5	SEL CAS GATEWAY CAG2260F5 GOLD SUPPORT	\$15,064.00	F2	2%	\$14,762.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-ARXDIR200	SEL AppRespDIR200 Gld Support(InclTrain)	\$9,459.00	F2	2%	\$9,269.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-ARXDIR300	SEL AppRespDIR300 Gld Support(InclTrain)	\$9,106.00	F2	2%	\$8,923.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-ARXEXP200	SEL AppRespEXP200 Gld Support(InclTrain)	\$7,525.00	F2	2%	\$7,374.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-ARXEXP300	SEL AppRespEXP300 Gld Support(InclTrain)	\$10,758.00	F2	2%	\$10,542.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F1	SEL CASCADE CAG-2100-F1 GOLD SUPPORT	\$4,574.00	F2	2%	\$4,482.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F2	SEL CASCADE CAG-2100-F2 GOLD SUPPORT	\$8,160.00	F2	2%	\$7,996.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F3	SEL CASCADE CAG-2100-F3 GOLD SUPPORT	\$11,619.00	F2	2%	\$11,386.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F4	SEL CASCADE CAG-2100-F4 GOLD SUPPORT	\$15,078.00	F2	2%	\$14,776.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAG-F5	SEL CASCADE CAG-2100-F5 GOLD SUPPORT	\$18,536.00	F2	2%	\$18,165.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP2120	SEL CASCADE PROFILER 2120 GOLD SUPPORT	\$11,492.00	F2	2%	\$11,262.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP2140	SEL CASCADE PROFILER 2140 GOLD SUPPORT	\$18,536.00	F2	2%	\$18,165.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP2160	SEL CASCADE PROFILER 2160 GOLD SUPPORT	\$18,536.00	F2	2%	\$18,165.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP4100	SEL CASCADE PROFILER 4100 GOLD SUPPORT	\$30,028.00	F2	2%	\$29,427.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAP4110	SEL CAP4110 EXP MOD GOLD SUPPORT	\$41,139.00	F2	2%	\$40,316.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS260	SEL CAS SENSOR CAS-2260 GOLD SUPPORT	\$21,374.00	F2	2%	\$20,945.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-2LR	SEL CAS-02100-2LR GOLD SUPPORT	\$7,031.00	F2	2%	\$6,890.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-2LX	SEL CAS-02100-2LX GOLD SUPPORT	\$16,193.00	F2	2%	\$15,869.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-2SR	SEL CAS-02100-2SR GOLD SUPPORT	\$9,529.00	F2	2%	\$9,339.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CAS-2SX	SEL CAS-02100-2SX GOLD													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	M-GLD-CP2260H	SEL CAS PROF CAP-2260-HIGH GOLD SUPPORT	\$24,466.00	F2	2%	\$23,976.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CP2260L	SEL CAS PROF CAP-2260-LOW GOLD SUPPORT	\$9,318.00	F2	2%	\$9,131.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CP2260M	SEL CAS PROF CAP-2260-MID GOLD SUPPORT	\$15,064.00	F2	2%	\$14,762.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260AN	SEL CAS ENT PROF CAP4260-AN GOLD SUPPORT	\$23,534.00	F2	2%	\$23,063.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260DB	SEL CAS ENT PROF CAP4260-DB GOLD SUPPORT	\$5,647.00	F2	2%	\$5,534.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260DP	SEL CAS ENT PROF CAP4260-DP GOLD SUPPORT	\$5,647.00	F2	2%	\$5,534.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260EX	SEL CAS ENT PROF CAP4260-EX GOLD SUPPORT	\$17,407.00	F2	2%	\$17,058.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLDCP4260UI	SEL CAS ENT PROF CAP4260-UI GOLD SUPPORT	\$5,647.00	F2	2%	\$5,534.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK1100	SEL CSK-01100 GOLD SUPPORT	\$4,976.00	F2	2%	\$4,876.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK2100	SEL CSK-02100 GOLD SUPPORT	\$9,318.00	F2	2%	\$9,131.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK2200	SEL CSK-02200 GOLD SUPPORT	\$11,965.00	F2	2%	\$11,725.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK3100	SEL CSK-03100 GOLD SUPPORT	\$16,624.00	F2	2%	\$16,291.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CSK3200	SEL CSK-03200 GOLD SUPPORT	\$21,071.00	F2	2%	\$20,649.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA1555	SEL STEELHEAD CXA1555 GOLD SUPPORT	\$5,082.00	F2	2%	\$4,980.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA255	SEL Steelhead CXA255 Gold Support	\$4,838.00	F2	2%	\$4,739.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA5055	SEL Steelhead CXA 5055 Gold Support	\$12,240.00	F2	2%	\$11,995.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA555	SEL STEELHEAD CXA555 GOLD SUPPORT	\$1,948.00	F2	2%	\$1,909.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA570	SEL Steelhead CXA570 Gold Support	\$1,553.00	F2	2%	\$1,521.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA7055	SEL Steelhead CXA 7055 Gold Support	\$30,593.00	F2	2%	\$29,981.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA755	SEL STEELHEAD CXA755 GOLD SUPPORT	\$2,555.00	F2	2%	\$2,503.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-CXA770	SEL Steelhead CXA770 Gold Support	\$2,513.00	F2	2%	\$2,462.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-EXA0560	SEL STEELHEAD EXA 560 GOLD SUPPORT	\$1,878.00	F2	2%	\$1,840.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-EXA0760	SEL STEELHEAD EXA 760 GOLD SUPPORT	\$2,922.00	F2	2%	\$2,863.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-EXA1160	SEL STEELHEAD EXA 1160 GOLD SUPPORT	\$3,572.00	F2	2%	\$3,500.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-EXA1260	SEL STEELHEAD EXA 1260 GOLD SUPPORT	\$5,831.00	F2	2%	\$5,714.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-EXA1360	SEL Steelhead EXA 1360 Gold Support	\$15,524.00	F2	2%	\$15,204.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-GCA2000	SEL GRANITE GCA 2000 GOLD SUPPORT	\$3,572.00	F2	2%	\$3,500.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCAN-2170	SEL SCAN-02170 Gold Support	\$5,449.00	F2	2%	\$5,340.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCAN-4170	SEL SCAN-04170 Gold Support	\$17,449.00	F2	2%	\$17,100.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCAN-6170	SEL SCAN-06170 Gold Support	\$16,348.00	F2	2%	\$16,021.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCANSU48TB	SEL SCAN-SU-48TB Gold Support	\$10,899.00	F2	2%	\$10,681.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCANSU72TB	SEL SCAN-SU-72TB Gold Support	\$21,812.00	F2	2%	\$21,375.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG22270F1	SEL SteelCentrFlowGtwySCFG22270F1GoldSup	\$4,828.00	F2	2%	\$4,731.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG22270F2	SEL SteelCentrFlowGtwySCFG22270F2GoldSup	\$8,132.00	F2	2%	\$7,989.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG22270F3	SEL SteelCentrFlowGtwySCFG22270F3GoldSup	\$10,856.00	F2	2%	\$10,638.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG22270F4	SEL SteelCentrFlowGtwySCFG22270F4GoldSup	\$13,186.00	F2	2%	\$12,922.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG22270F5	SEL SteelCentrFlowGtwySCFG22270F5GoldSup	\$15,304.00	F2	2%	\$14,997.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCFG22270F6	SEL SteelCentrFlowGtwySCFG22270F6GoldSup	\$23,068.00	F2	2%	\$22,606.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F1	SEL SteelCentralNetExp SCNE470F1 GoldSup	\$4,645.00	F2	2%	\$4,552.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F2	SEL SteelCentralNetExp SCNE470F2 GoldSup	\$7,158.00	F2	2%	\$7,014.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F3	SEL SteelCentralNetExp SCNE470F3 GoldSup	\$11,435.00	F2	2%	\$11,206.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F4	SEL SteelCentralNetExp SCNE470F4 GoldSup	\$15,304.00	F2	2%	\$14,997.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNE470-F5	SEL SteelCentralNetExp SCNE470F5 GoldSup	\$18,791.00	F2	2%	\$18,415.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP22270F1	SEL SteelCentNetProfilrSCNP22270F1GoldSup	\$20,358.00	F2	2%	\$19,950.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP22270F2	SEL SteelCentNetProfilrSCNP22270F2GoldSup	\$28,687.00	F2	2%	\$28,113.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP22270F3	SEL SteelCentNetProfilrSCNP22270F3GoldSup	\$34,899.00	F2	2%	\$34,201.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP22270F4	SEL SteelCentNetProfilrSCNP22270F4GoldSup	\$40,320.00	F2	2%	\$39,513.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP22270F5	SEL SteelCentNetProfilrSCNP22270F5GoldSup	\$44,761.00	F2	2%	\$43,885.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270AN	SEL SteelCentNetProfilrSCNP4270ANGoldSup	\$29,651.00	F2	2%	\$29,067.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270DB	SEL SteelCentNetProfilrSCNP4270DBGoldSup	\$12,395.00	F2	2%	\$12,147.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270DP	SEL SteelCentralDPErrrProfilrGoldSup	\$10,278.00	F2	2%	\$10,072.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270EX	SEL SteelCentNetProfilrSCNP4270EXGoldSup	\$29,661.00	F2	2%	\$29,067.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SCNP4270UI	SEL SteelCentNetProfilrSCNP4270UIGoldSup	\$9,106.00	F2	2%	\$8,923.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFCR03500	SEL SFCR 3500 Gold Support	\$8,471.00	F2	2%	\$8,301.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED02200	SEL SFED 2200 Gold Support	\$6,353.00	F2	2%	\$6,225.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED03100	SEL SFED 3100 Gold Support	\$14,588.00	F2	2%	\$14,376.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED03200	SEL SFED 3100 Gold Support	\$14,400.00	F2	2%	\$14,112.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED05100	SEL SFED 5100 Gold Support	\$23,294.00	F2	2%	\$22,828.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-GLD-SFED2100	SEL SFED 2100 Gold Support	\$4,235.00	F2	2%	\$4,150.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F1-2	SEL Support Upg SCNE470-F1 to F2 Gold	\$2,513.00	F2	2%	\$2,462.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F1-3	SEL Support Upg SCNE470-F1 to F3 Gold	\$6,791.00	F2	2%	\$6,655.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F1-4	SEL Support Upg SCNE470-F1 to F4 Gold	\$10,645.00	F2	2%	\$10,432.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F1-5	SEL Support Upg SCNE470-F1 to F5 Gold	\$14,146.00	F2	2%	\$13,863.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F2-3	SEL Support Upg SCNE470-F2 to F3 Gold	\$4,264.00	F2	2%	\$4,178.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F2-4	SEL Support Upg SCNE470-F2 to F4 Gold	\$8,132.00	F2	2%	\$7,989.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F2-5	SEL Support Upg SCNE470-F2 to F5 Gold	\$11,633.00	F2	2%	\$11,400.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F3-4	SEL Support Upg SCNE470-F3 to F4 Gold	\$3,854.00	F2	2%	\$3,776.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F3-5	SEL Support Upg SCNE470-F3 to F5 Gold	\$7,355.00	F2	2%	\$7,207.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGLDUSCNE470F4-5	SEL Support Upg SCNE470-F4 to F5 Gold	\$3,487.00	F2	2%	\$3,417.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003GC	SEL MGP-100-3G-SSS-C)	\$8,316.00	F2	2%	\$8,149.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003GC-I	SEL MGP-100-3G-SSS-C)	\$8,690.22	F2	2%	\$8,516.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003GCV2-K	SEL MGP-100-3G-SSS-C)	\$9,913.00	F2	2%	\$9,734.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MGP1003PC	SEL MGP-100-3P-SSS-C)	\$9,900.00	F2	2%	\$9,702.00	\$0.00	\$0.00							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	MNT-EHR-DT	SEL Non-returned Disc/Mem Support/Desk	\$311.00	F2	2%	\$304.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-EHR-DT-CX	SEL Disc/MemSuppx55CX255/555/755/670/770	\$367.00	F2	2%	\$359.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ENH-1	SEL OT Enhanced Maintenance 1	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ENH-10	SEL OT Enhanced Maintenance 10	\$10.00	F2	2%	\$9.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ENH-100	SEL OT Enhanced Maintenance 100	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-ENH-1000	SEL OT Enhanced Maintenance 1000	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FPS-003	SEL Support FIPS License (CX555/EX560)	\$438.00	F2	2%	\$429.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FPS-004	SEL Support FIPS License (CX755/EX760)	\$635.00	F2	2%	\$622.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FPS-005	SEL Support FIPS Lic (CX1555/EX models)	\$720.00	F2	2%	\$705.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FPS-006	SEL Support FIPS License (CX5055)	\$1,327.00	F2	2%	\$1,300.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FPS-007	SEL Support FIPS License (CX7055)	\$2,654.00	F2	2%	\$2,600.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FSYNC-001	SEL Support FusionSync GCA2000	\$536.00	F2	2%	\$525.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FSYNC-002	SEL Support FusionSync GCA3000	\$791.00	F2	2%	\$775.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FSYNC-003	SEL Support FusionSync VGC1000	\$325.00	F2	2%	\$318.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FSYNC-004	SEL Support FusionSync VGC1500	\$536.00	F2	2%	\$525.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-FSYNC-005	SEL Support FusionSync SFCR3500	\$1,059.00	F2	2%	\$1,037.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-1050	SEL GOLD ANNUAL SUPPORT - SHA-1050	\$2,852.00	F2	2%	\$2,794.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-150	SEL Steelhead 150 Gold Support	\$424.00	F2	2%	\$415.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-2050	SEL GOLD ANNUAL SUPPORT - SHA-2050	\$5,633.00	F2	2%	\$5,520.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-250	SEL GOLD ANNUAL SUPPORT - SHA-250	\$776.00	F2	2%	\$760.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-5050	SEL GOLD ANNUAL SUPPORT - SHA-5050	\$9,442.00	F2	2%	\$9,273.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-550	SEL GOLD ANNUAL SUPPORT - SHA-550	\$1,976.00	F2	2%	\$1,936.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-6050	SEL GOLD ANNUAL SUPPORT - SHA-6050	\$27,162.00	F2	2%	\$26,518.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-7050	SEL GOLD ANNUAL SUPPORT - SHA-7050	\$45,402.00	F2	2%	\$44,493.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-9350	SEL GOLD ANNUAL SUPPORT - INT-9350	\$7,420.00	F2	2%	\$7,263.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX2200	SEL AppResp1200 Old Support (Incl Train)	\$2,033.00	F2	2%	\$1,992.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX2200	SEL AppResp2200 Old Support (Incl Train)	\$7,468.00	F2	2%	\$7,318.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX3200	SEL AppResp3200 Old Support (Incl Train)	\$12,000.00	F2	2%	\$11,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX3300	SEL AppResp3300 Old Support (Incl Train)	\$11,633.00	F2	2%	\$11,400.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX3700	SEL AppResp3700 Old Support (Incl Train)	\$18,551.00	F2	2%	\$18,179.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX3800	SEL AppResp3800 Old Support (Incl Train)	\$18,424.00	F2	2%	\$18,055.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX4200	SEL AppResp4200 Old Support (Incl Train)	\$25,454.00	F2	2%	\$24,944.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX4300	SEL AppResp4300 Old Support (Incl Train)	\$24,240.00	F2	2%	\$23,755.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX5000	SEL AppResp5000 Old Support(Incl Train)	\$30,791.00	F2	2%	\$30,175.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX5100	SEL AppResp5100 Old Support(Incl Train)	\$31,002.00	F2	2%	\$30,381.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-ARX6000	SEL AppResp6000 Old Support(Incl Train)	\$44,386.00	F2	2%	\$43,498.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-CAX460-H	SEL Cascade Exp CAX460H Gold Support	\$15,120.00	F2	2%	\$14,817.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-CAX460-L	SEL Cascade Exp CAX460L Gold Support	\$6,974.00	F2	2%	\$6,834.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-CAX460-M	SEL Cascade Exp CAX460M Gold Support	\$11,238.00	F2	2%	\$11,013.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-CAX460-U	SEL Cascade Exp CAX460U Gold Support	\$4,249.00	F2	2%	\$4,164.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-CAX460VH	SEL Cascade Exp CAX460VH Gold Support	\$18,607.00	F2	2%	\$18,234.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-INT9600	SEL SHd Interceptor 9600 Gold Support	\$9,699.00	F2	2%	\$9,505.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GLD-SCC-1000	SEL SCC-1000 Gold Support	\$1,952.00	F2	2%	\$1,922.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GPL-INT9600	SEL SHd Interceptor 9600 Gld Pl Support	\$13,920.00	F2	2%	\$13,541.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-GPL-SCC-1000	SEL SCC-1000 Gold Plus Support	\$2,499.00	F2	2%	\$2,449.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PLT-INT9600	SEL SHd Interceptor 9600 Plat Support	\$16,348.00	F2	2%	\$16,021.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-PLT-SCC-1000	SEL SCC-1000 Platinum Support	\$2,936.00	F2	2%	\$2,877.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F1	SEL Sup SteelCentFlowGate VirEd SCFGVEF1	\$522.00	F2	2%	\$511.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F10	SEL Sup SteelCentFlowGateVirEdSCFGVEF10	\$18,522.00	F2	2%	\$18,151.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F2	SEL Sup SteelCentFlowGateVirEdSCFGVEF2	\$1,059.00	F2	2%	\$1,037.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F3	SEL Sup SteelCentFlowGate VirEd SCFGVEF3	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F4	SEL Sup SteelCentFlowGate VirEd SCFGVEF4	\$2,640.00	F2	2%	\$2,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F5	SEL Sup SteelCentFlowGate VirEd SCFGVEF5	\$3,176.00	F2	2%	\$3,112.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F6	SEL Sup SteelCentFlowGate VirEd SCFGVEF6	\$5,816.00	F2	2%	\$5,699.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F7	SEL Sup SteelCentFlowGate VirEd SCFGVEF7	\$8,471.00	F2	2%	\$8,301.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F8	SEL Sup SteelCentFlowGate VirEd SCFGVEF8	\$10,588.00	F2	2%	\$10,376.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCFG-VE-F9	SEL Sup SteelCentFlowGate VirEd SCFGVEF9	\$12,353.00	F2	2%	\$12,105.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F1	SEL Sup SteelCentNetProf VirEd SCNPVEF1	\$1,581.00	F2	2%	\$1,549.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F10	SEL Sup SteelCentNetProfVirEdSCNPVEF10	\$58,235.00	F2	2%	\$57,070.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F2	SEL Sup SteelCentNetProf VirEd SCNPVEF2	\$3,176.00	F2	2%	\$3,112.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F3	SEL Sup SteelCentNetProf VirEd SCNPVEF3	\$6,000.00	F2	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F4	SEL Sup SteelCentNetProf VirEd SCNPVEF4	\$8,640.00	F2	2%	\$8,467.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F5	SEL Sup SteelCentNetProf VirEd SCNPVEF5	\$13,228.00	F2	2%	\$12,963.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F6	SEL Sup SteelCentNetProf VirEd SCNPVEF6	\$19,235.00	F2	2%	\$19,023.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F7	SEL Sup SteelCentNetProf VirEd SCNPVEF7	\$28,235.00	F2	2%	\$27,670.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F8	SEL Sup SteelCentNetProf VirEd SCNPVEF8	\$33,529.00	F2	2%	\$32,859.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCNP-VE-F9	SEL Sup SteelCentNetProf VirEd SCNPVEF9	\$38,824.00	F2	2%	\$38,047.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPRTL-FNDTN	SEL SteelCentral Portal Support	\$11,760.00	F2	2%	\$11,524.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-001	SEL Support SCPS 5 on Steelhd 250 Series	\$184.00	F2	2%	\$180.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-004	SEL Support SCPS 5 on Steelhd 2050 Series	\$1,587.00	F2	2%	\$1,535.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-005	SEL Support SCPS 5 on Steelhd 5050 Series	\$2,301.00	F2	2%	\$2,254.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-006	SEL Support SCPS 5 on Steelhd 6050 Series	\$4,504.00	F2	2%	\$4,413.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-007	SEL Support SCPS 5 on Steelhd 7050 Series	\$6,056.00	F2	2%	\$5,934.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SCPS-01A	SEL Support SCPS 5 on Steelhd 150 Series	\$169.00	F2	2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-1050	SEL SILVER ANNUAL SUPPORT - SHA-1050	\$2,598.00	F2	2%	\$2,546.04	\$0.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	MNT-SLV-ARX1200	SEL AppResp1200 Slvr Support(Incl Train)	\$1,849.00	F2	2%	\$1,812.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX2200	SEL AppResp2200 Slvr Support(Incl Train)	\$6,748.00	F2	2%	\$6,613.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX3200	SEL AppResp3200 Slvr Support(Incl Train)	\$10,786.00	F2	2%	\$10,570.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX3300	SEL AppResp3300 Slvr Support(Incl Train)	\$10,822.00	F2	2%	\$10,321.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX3700	SEL AppResp3700 Slvr Support(Incl Train)	\$16,856.00	F2	2%	\$16,518.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX3800	SEL AppResp3800 Slvr Support(Incl Train)	\$16,856.00	F2	2%	\$16,353.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX4200	SEL AppResp4200 Slvr Support(Incl Train)	\$23,026.00	F2	2%	\$22,565.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX4300	SEL AppResp4300 Slvr Support(Incl Train)	\$21,953.00	F2	2%	\$21,513.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX5000	SEL AppResp5000 Slvr Support(Incl Train)	\$28,094.00	F2	2%	\$27,532.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX5100	SEL AppResp5100 Slvr Support(Incl Train)	\$40,235.00	F2	2%	\$39,420.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-ARX6000	SEL AppResp6000 Slvr Support(Incl Train)	\$13,694.00	F2	2%	\$6,198.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-CAX460-H	SEL Cascade Exp CAX460H Silver Support	\$3,854.00	F2	2%	\$3,776.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-CAX460-L	SEL Cascade Exp CAX460L Silver Support	\$10,193.00	F2	2%	\$9,989.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-CAX460-M	SEL Cascade Exp CAX460M Silver Support	\$16,856.00	F2	2%	\$16,518.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-CAX460-U	SEL Cas Exp CAX460U Silver Support	\$1,525.00	F2	2%	\$1,494.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-CAX460VH	SEL Cas Exp CAX-460-VH Slvr Support	\$4,264.00	F2	2%	\$4,178.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-INT9600	SEL SHd Interceptor 9600 Slvr Support	\$8,781.00	F2	2%	\$8,605.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-SLV-SCC-1000	SEL SCC-1000 Silver Support	\$1,525.00	F2	2%	\$1,494.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-LUCPL-T-P	SEL STLCNTRLUCEXPENTPHONELICSUP-BASSETIER	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-1555	SEL Virtual Steelhead 1555 Support	\$4,264.00	F2	2%	\$4,178.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-5055	SEL Virtual Steelhead 5055 Support	\$10,546.00	F2	2%	\$10,335.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-555	SEL Virtual Steelhead 555 Support	\$1,341.00	F2	2%	\$1,314.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-7055	SEL Virtual Steelhead 7055 Support	\$21,106.00	F2	2%	\$20,683.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VCX-755	SEL Virtual Steelhead 755 Support	\$2,075.00	F2	2%	\$2,033.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VGC-1000	SEL Virtual SteelFusion Core VGC1000 Sup	\$1,413.00	F2	2%	\$1,383.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VGC-1500	SEL Virtual SteelFusion Core VGC1500 Sup	\$4,235.00	F2	2%	\$4,150.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-1050	SEL Virtual SH1050 Support	\$2,398.00	F2	2%	\$2,282.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-150	SEL Virtual SH150 Support	\$1,988.00	F2	2%	\$1,944.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-2050	SEL Virtual SH2050 Support	\$4,899.00	F2	2%	\$4,801.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-250	SEL Virtual SH250 Support	\$551.00	F2	2%	\$539.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSH-500	SEL Virtual SH500 Support	\$1,652.00	F2	2%	\$1,618.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSK-0050	SEL Virtual Cascade Shark VSK 50 Support	\$212.00	F2	2%	\$207.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSK-00200	SEL Virtual Cascade Shark VSK200 Support	\$974.00	F2	2%	\$954.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT-VSK-00400	SEL Virtual Cascade Shark VSK400 Support	\$1,765.00	F2	2%	\$1,729.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFCR03500	SEL SFCR 3500 Platinum Support	\$12,706.00	F2	2%	\$12,451.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED02200	SEL SFED 2200 Platinum Support	\$9,338.00	F2	2%	\$9,338.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED03100	SEL SFED 3100 Platinum Support	\$15,882.00	F2	2%	\$15,564.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED03200	SEL SFED 3100 Platinum Support	\$21,600.00	F2	2%	\$21,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED04100	SEL SFED 5100 Platinum Support	\$34,941.00	F2	2%	\$34,242.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PLT-SFED05100	SEL SFED 2100 Platinum Support	\$6,353.00	F2	2%	\$6,225.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-PCK-02	SEL SPT RSP multi-package license	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-SCP-02	SEL SCPS Protocol SPT 20+ Mbps lic	\$2,700.00	F2	2%	\$2,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-SCP-L	SEL SCPS Protocol SPT 12 Mbps lic	\$265.00	F2	2%	\$259.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-SCP-M	SEL SCPS Protocol SPT 6/10Mbps lic	\$882.00	F2	2%	\$864.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-SMC-VE1	SELECT VIRTUAL SMC SUPPORT	\$1,144.00	F2	2%	\$1,121.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-RSP-WND-01	SELECT SUPPORT RSP WINDOWS PACKAGE	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP2260-H	SEL CAS PROF CAP2260-HIGHSILVER SUPPORT	\$22,179.00	F2	2%	\$21,735.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP2260-L	SEL CAS PROF CAP-2260-LOW SILVER SUPPORT	\$6,442.00	F2	2%	\$6,273.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP2260-M	SEL CAS PROF CAP-2260-MID SILVER SUPPORT	\$16,652.00	F2	2%	\$16,378.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260AN	SEL CAS ENTPROF CAP4260AN SILVER SUPPORT	\$21,318.00	F2	2%	\$20,891.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260DB	SEL CAS ENTPROF CAP4260DB SILVER SUPPORT	\$5,111.00	F2	2%	\$5,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260DP	SEL CAS ENTPROF CAP4260DP SILVER SUPPORT	\$5,111.00	F2	2%	\$5,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260EX	SEL CAS ENTPROF CAP4260EX SILVER SUPPORT	\$15,784.00	F2	2%	\$15,468.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260U1	SEL CAS ENTPROF CAP4260U1 SILVER SUPPORT	\$5,111.00	F2	2%	\$5,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAP4260U2	SEL CAS SENSOR CAS-2260 SILVER SUPPORT	\$6,311.00	F2	2%	\$6,184.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAX360-H	SEL CAS EXP CAX360-HIGH SILVER SUPPORT	\$13,694.00	F2	2%	\$13,420.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAX360-L	SEL CAS EXP CAX360-LOW SILVER SUPPORT	\$6,311.00	F2	2%	\$6,184.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CAX360-M	SEL CAS EXP CAX360-MID SILVER SUPPORT	\$10,179.00	F2	2%	\$9,975.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-1	SEL SCC Appliance Mgmt Lic 10-pk Support	\$441.00	F2	2%	\$432.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-2	SEL SCC Appliance Mgmt Lic 10-pk Support	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-3	SEL SCC Appliance Mgmt Lic 10-pk Support	\$212.00	F2	2%	\$207.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-4	SEL SCC Appliance Mgmt Lic 10-pk Support	\$159.00	F2	2%	\$155.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-5	SEL SCC Appliance Mgmt Lic 10-pk Support	\$132.00	F2	2%	\$129.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCC-HWAMGT10-6	SEL SCC Appliance Mgmt Lic 10-pk Support	\$86.00	F2	2%	\$84.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-S-CMC-8150	SELECT Silver SPT CMC (50 Steelheads)	\$2,712.00	F2	2%	\$2,657.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F1	SEL Sup SteelCentNetExp Virt Ed, 15K FPM	\$3,529.00	F2	2%	\$3,458.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F2	SEL Sup SteelCentNetExp Virt Ed, 30K FPM	\$5,816.00	F2	2%	\$5,699.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F3	SEL Sup SteelCentNetExp Virt Ed, 60K FPM	\$9,529.00	F2	2%	\$9,338.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F4	SEL Sup SteelCentNetExp Virt Ed, 90K FPM	\$13,059.00	F2	2%	\$12,797.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCNE-VE-470-F5	SEL Sup SteelCentNetExp Virt Ed, 120K FPM	\$15,529.00	F2	2%	\$15,218.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VCX003	SEL Support SCPS on Virtual Steelhd 555	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VCX004	SEL Support SCPS on Virtual Steelhd 755	\$621.00	F2	2%	\$608.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VCX005	SEL Support SCPS on Virtual Steelhd 1555	\$1,496.00	F2	2%	\$1,466.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VSH001	SEL Support SCPS on Virtual Steelhd 250	\$169.00	F2	2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SCPS-VSH002	SEL Support SCPS on Virtual Steelhd 550	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	M-SLGC2260-F3	SEL CAS GATEWAY CAG2260F3 SILVER SUPPORT	\$8,527.00	F2	2%	\$8,356.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLGC2260-F4	SEL CAS GATEWAY CAG2260F4 SILVER SUPPORT	\$11,082.00	F2	2%	\$10,860.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLGC2260-F5	SEL CAS GATEWAY CAG2260F5 SILVER SUPPORT	\$13,652.00	F2	2%	\$13,378.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-ARXDIR200	SEL AppRespDIR200 Slv Support(InclTrain)	\$8,485.00	F2	2%	\$8,315.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-ARXDIR300	SEL AppRespDIR300 Slv Support(InclTrain)	\$8,259.00	F2	2%	\$8,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-ARXEXP200	SEL AppRespEXP200 Slv Support(InclTrain)	\$6,791.00	F2	2%	\$6,655.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-ARXEXP300	SEL AppRespEXP300 Slv Support(InclTrain)	\$9,755.00	F2	2%	\$9,559.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAG-F1	SEL CASCADE CAG-2100-F1 SILVER SUPPORT	\$6,713.00	F2	2%	\$3,418.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAG-F2	SEL CASCADE CAG-2100-F2 SILVER SUPPORT	\$6,551.00	F2	2%	\$6,418.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAG-F3	SEL CASCADE CAG-2100-F3 SILVER SUPPORT	\$9,275.00	F2	2%	\$9,089.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAG-F4	SEL CASCADE CAG-2100-F4 SILVER SUPPORT	\$12,313.00	F2	2%	\$11,870.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAG-F5	SEL CASCADE CAG-2100-F5 SILVER SUPPORT	\$14,951.00	F2	2%	\$14,551.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAP2120	SEL CASCADE PROFILER 2120 SILVER SUPPORT	\$9,275.00	F2	2%	\$9,089.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAP2140	SEL CASCADE PROFILER 2140 SILVER SUPPORT	\$14,951.00	F2	2%	\$14,551.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAP2160	SEL CASCADE PROFILER 2160 SILVER SUPPORT	\$24,212.00	F2	2%	\$23,727.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAP4100	SEL CASCADE PROFILER 4100 SILVER SUPPORT	\$33,176.00	F2	2%	\$32,512.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAP4110	SEL CAP-4110 EXP MOD SILVER SUPPORT	\$17,181.00	F2	2%	\$16,837.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-2LR	SEL CAS-02100-2LR SILVER SUPPORT	\$13,101.00	F2	2%	\$12,838.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-2LX	SEL CAS-02100-2LX SILVER SUPPORT	\$7,101.00	F2	2%	\$7,522.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-2SR	SEL CAS-02100-2SR SILVER SUPPORT	\$13,101.00	F2	2%	\$12,838.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-2SX	SEL CAS-02100-2SX SILVER SUPPORT	\$7,686.00	F2	2%	\$7,512.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-2TX	SEL CAS-02100-2TX SILVER SUPPORT	\$6,918.00	F2	2%	\$6,779.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-4SX	SEL CAS-02100-4SX SILVER SUPPORT	\$8,781.00	F2	2%	\$8,605.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAS-4TX	SEL CAS-02100-4TX SILVER SUPPORT	\$8,033.00	F2	2%	\$7,872.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAX0100	SEL CASCADE EXPRESS 100 SILVER SUPPORT	\$7,299.00	F2	2%	\$7,153.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAX0200	SEL CASCADE EXPRESS 200 SILVER SUPPORT	\$11,125.00	F2	2%	\$10,802.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CAX0300	SEL CASCADE EXPRESS 300 SILVER SUPPORT	\$14,951.00	F2	2%	\$14,551.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CSK1100	SEL CSK-01100 SILVER SUPPORT	\$4,012.00	F2	2%	\$3,951.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CSK1200	SEL CSK-02100 SILVER SUPPORT	\$7,506.00	F2	2%	\$7,355.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CSK2100	SEL CSK-02200 SILVER SUPPORT	\$9,641.00	F2	2%	\$9,448.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CSK3100	SEL CSK-03100 SILVER SUPPORT	\$13,388.00	F2	2%	\$13,120.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CSK3200	SEL CSK-03200 SILVER SUPPORT	\$16,976.00	F2	2%	\$16,536.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CXA255	SEL Steelhead CXA255 Silver Support	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CXA5055	SEL Steelhead CXA 5055 Silver Support	\$11,082.00	F2	2%	\$10,860.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CXA570	SEL Steelhead CXA570 Silver Support	\$14,412.00	F2	2%	\$13,983.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CXA7055	SEL Steelhead CXA 7055 Silver Support	\$22,179.00	F2	2%	\$21,735.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-CXA770	SEL Steelhead CXA770 Silver Support	\$2,173.00	F2	2%	\$2,227.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-EXA0560	SEL STEELHEAD EXA 560 SILVER SUPPORT	\$1,708.00	F2	2%	\$1,673.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-EXA0760	SEL STEELHEAD EXA 760 SILVER SUPPORT	\$2,640.00	F2	2%	\$2,587.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-EXA1160	SEL STEELHEAD EXA 1160 SILVER SUPPORT	\$3,247.00	F2	2%	\$3,182.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-EXA1260	SEL STEELHEAD EXA 1260 SILVER SUPPORT	\$5,294.00	F2	2%	\$5,188.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-EXA1360	SEL Steelhead EXA 1360 Silver Support	\$14,061.00	F2	2%	\$13,779.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-GCA2000	SEL GRANITE GCA 2000 SILVER SUPPORT	\$4,405.00	F2	2%	\$3,182.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCAN-2170	SEL SCAN-02170 Silver Support	\$4,405.00	F2	2%	\$3,182.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCAN-4170	SEL SCAN-04170 Silver Support	\$14,061.00	F2	2%	\$13,779.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCAN-6170	SEL SCAN-06170 Silver Support	\$13,186.00	F2	2%	\$12,922.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCANSU48TB	SEL SCAN-SU-48TB Silver Support	\$6,795.00	F2	2%	\$6,619.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCANSU72TB	SEL SCAN-SU-72TB Silver Support	\$17,576.00	F2	2%	\$17,224.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F1	SEL SteelCentrFlowGtwySCFG2270F1SlvrSup	\$4,391.00	F2	2%	\$4,303.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F2	SEL SteelCentrFlowGtwySCFG2270F2SlvrSup	\$7,360.00	F2	2%	\$7,221.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F3	SEL SteelCentrFlowGtwySCFG2270F3SlvrSup	\$9,840.00	F2	2%	\$9,643.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F4	SEL SteelCentrFlowGtwySCFG2270F4SlvrSup	\$11,944.00	F2	2%	\$11,705.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F5	SEL SteelCentrFlowGtwySCFG2270F5SlvrSup	\$13,878.00	F2	2%	\$13,600.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCFG2270F6	SEL SteelCentrFlowGtwySCFG2270F6SlvrSup	\$20,908.00	F2	2%	\$20,489.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNE470-F1	SEL SteelCentNetExprSCNE470F1SilverSup	\$4,207.00	F2	2%	\$4,122.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNE470-F2	SEL SteelCentNetExprSCNE470F2SilverSup	\$6,494.00	F2	2%	\$6,364.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNE470-F3	SEL SteelCentNetExprSCNE470F3SilverSup	\$10,362.00	F2	2%	\$10,154.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNE470-F4	SEL SteelCentNetExprSCNE470F4SilverSup	\$13,878.00	F2	2%	\$13,600.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNE470-F5	SEL SteelCentNetExprSCNE470F5SilverSup	\$17,040.00	F2	2%	\$16,599.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP2270F1	SEL SteelCentrNetProfSCNP2270F1SilverSup	\$18,452.00	F2	2%	\$18,082.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP2270F2	SEL SteelCentrNetProfSCNP2270F2SilverSup	\$25,991.00	F2	2%	\$25,471.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP2270F3	SEL SteelCentrNetProfSCNP2270F3SilverSup	\$31,624.00	F2	2%	\$30,991.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP2270F4	SEL SteelCentrNetProfSCNP2270F4SilverSup	\$36,536.00	F2	2%	\$35,805.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP2270F5	SEL SteelCentrNetProfSCNP2270F5SilverSup	\$40,574.00	F2	2%	\$39,762.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP4270AN	SEL SteelCentrNetProfEntSCNP4270AN SlvSup	\$26,880.00	F2	2%	\$26,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP4270DB	SEL SteelCentrNetProfEntSCNP4270DB SlvSup	\$11,238.00	F2	2%	\$11,013.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP4270DP	SEL SteelCentrNetProfEntSCNP4270DP SlvSup	\$9,304.00	F2	2%	\$9,117.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP4270EX	SEL SteelCentrNetProfEntSCNP4270EX SlvSup	\$26,880.00	F2	2%	\$26,342.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SCNP4270UI	SEL SFCR 3500 Silver Support	\$6,259.00	F2	2%	\$6,093.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFCD03500	SEL SFED 2200 Silver Support	\$6,819.00	F2	2%	\$6,682.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFED02200	SEL SFED 3100 Silver Support	\$5,111.00	F2	2%	\$5,008.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFED03100	SEL SFED 3100 Silver Support	\$8,527.00	F2	2%	\$8,356.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFED03200	SEL SFED 3100 Silver Support	\$11,605.00	F2	2%	\$11,372.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-SLV-SFED05100	SEL SFED 3100 Silver Support	\$18,762.00	F2	2%	\$18,386.76	\$0.00	\$0.00	\$0.00	\$0.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	OSL-2501-4000MS	SEL DatAdvantage - SPOL & OD Lite MS	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-251-500MS	SEL DatAdvantage - SPOL & OD Lite MS	\$14.34	F2	2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-35K-50KMC	SEL DatAdvantage - SPOL & OD Lite M24*7	\$9.64	F2	2%	\$9.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-35K-50KMS	SEL DatAdvantage - SPOL & OD Lite M24*7	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-4001-6000MC	SEL DatAdvantage - SPOL & OD Lite M24*7	\$5.52	F2	2%	\$5.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-4001-6000MS	SEL DatAdvantage - SPOL & OD Lite MS	\$7.23	F2	2%	\$7.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-501-750MS	SEL DatAdvantage - SPOL & OD Lite MS	\$11.59	F2	2%	\$11.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-50K-100KMC	SEL DatAdvantage - SPOL & OD Lite M24*7	\$9.59	F2	2%	\$9.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-50K-100KMS	SEL DatAdvantage - SPOL & OD Lite MS	\$5.39	F2	2%	\$5.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-51-100MS	SEL DatAdvantage - SPOL & OD Lite MS	\$23.97	F2	2%	\$23.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-6001-8000MC	SEL DatAdvantage - SPOL & OD Lite M24*7	\$11.70	F2	2%	\$11.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-6001-8000MS	SEL DatAdvantage - SPOL & OD Lite MS	\$6.77	F2	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-751-1000MS	SEL DatAdvantage - SPOL & OD Lite MS	\$10.67	F2	2%	\$10.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-8001-10KMC	SEL DatAdvantage - SPOL & OD Lite M24*7	\$11.13	F2	2%	\$10.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSL-8001-10KMS	SEL DatAdvantage - SPOL & OD Lite MS	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	OSP#1	SEL Open Source Puppet Assessment 1-week	\$11,758.82	F2	2%	\$11,523.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS1000HAJ	Select Prem S&M-1 Year- CS1000HA-ISLN	\$39,706.00	F2	2%	\$38,911.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS1000HA	Select Prem S&M-1 Year- CS1000HA-ISLN	\$13,235.00	F2	2%	\$12,970.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS155HAJ	Select Prem S&M-1 Year- CS155HA-ISLN	\$18,399.00	F2	2%	\$17,835.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS2400HAJ	Select Prem S&M-1 Year- CS2400HA-ISLN	\$52,941.00	F2	2%	\$51,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS450HAJ	Select Prem S&M-1 Year- CS450HA-ISLN	\$29,779.00	F2	2%	\$29,183.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS45HAJ	Select Prem S&M-1 Year- CS45HA-ISLN	\$8,272.00	F2	2%	\$8,106.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-CS5000HAJ	Select Prem S&M-1 Year- CS5000HA-ISLN	\$66,176.00	F2	2%	\$64,852.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES1000HAJ	Select Prem S&M-1 Year- ES1000HA-ISLN	\$26,471.00	F2	2%	\$25,941.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES100HAJ	Select Prem S&M-1 Year- ES100HA-ISLN	\$10,000.00	F2	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES155HAJ	Select Prem S&M-1 Year- ES155HA-ISLN	\$12,132.00	F2	2%	\$11,889.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES2400HAJ	Select Prem S&M-1 Year- ES2400HA-ISLN	\$39,694.00	F2	2%	\$38,588.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES450HAJ	Select Prem S&M-1 Year- ES450HA-ISLN	\$19,653.00	F2	2%	\$19,455.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES45HAJ	Select Prem S&M-1 Year- ES45HA-ISLN	\$5,515.00	F2	2%	\$5,404.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P1Y-ES5000HAJ	Select Prem S&M-3 Year- ES5000HA-ISLN	\$44,118.00	F2	2%	\$43,235.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS1000HAJ	Select Prem S&M-3 Year- CS1000HA-ISLN	\$107,206.00	F2	2%	\$105,061.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS1000HA	Select Prem S&M-3 Year- CS1000HA-ISLN	\$35,735.00	F2	2%	\$35,020.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS155HAJ	Select Prem S&M-3 Year- CS155HA-ISLN	\$49,136.00	F2	2%	\$48,153.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS2400HAJ	Select Prem S&M-3 Year- CS2400HA-ISLN	\$142,941.00	F2	2%	\$140,082.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS450HAJ	Select Prem S&M-3 Year- CS450HA-ISLN	\$80,404.00	F2	2%	\$78,795.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS45HAJ	Select Prem S&M-3 Year- CS45HA-ISLN	\$22,335.00	F2	2%	\$21,888.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-CS5000HAJ	Select Prem S&M-3 Year- CS5000HA-ISLN	\$176,676.00	F2	2%	\$175,102.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES1000HAJ	Select Prem S&M-3 Year- ES1000HA-ISLN	\$71,471.00	F2	2%	\$70,041.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES100HAJ	Select Prem S&M-3 Year- ES100HA-ISLN	\$27,000.00	F2	2%	\$26,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES155HAJ	Select Prem S&M-3 Year- ES155HA-ISLN	\$32,757.00	F2	2%	\$32,101.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES2400HAJ	Select Prem S&M-3 Year- ES2400HA-ISLN	\$95,294.00	F2	2%	\$93,388.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES450HAJ	Select Prem S&M-3 Year- ES450HA-ISLN	\$53,603.00	F2	2%	\$53,530.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES45HAJ	Select Prem S&M-3 Year- ES45HA-ISLN	\$14,890.00	F2	2%	\$14,592.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	P3Y-ES5000HAJ	Select Prem S&M-3 Year- ES5000HA-ISLN	\$119,118.00	F2	2%	\$116,735.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PEBESTBA	SEL Puppet Health Check	\$11,758.82	F2	2%	\$11,523.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PE-MC	SEL Production Environment Add-on MC	\$4,014.71	F2	2%	\$3,934.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PE-MS	SEL Technical Account Manager	\$2,294.12	F2	2%	\$2,248.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PREMIUMPLUSTAM	SEL Technical Account Manager	\$76,470.59	F2	2%	\$74,941.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PROFSERV1DAY	SELECT NTPS Professional Svc (per day)	\$2,647.00	F2	2%	\$2,594.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ADME	Impl for AV Data Migration Export	\$10,650.00	F2	2%	\$10,437.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DAOPRES	Residency for Data Availability - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DATRRRES	Residency for Data Availability - TR	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLMTUJ	Upgrade Dlm VTE	\$9,850.00	F2	2%	\$9,653.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPOPRES	Residency for Data Protection - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPTRRES	Residency for Data Protection - TR	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ECSOPRES	Residency for Elastic Cloud Storage - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ESDOPRES	Residency for Enterprise Storage - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ESDTRRES	Residency for Enterprise Storage - TR	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISIOPRES	Residency for Isilon - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ISITRRRES	Residency for Isilon - TR	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MFOPRES	Residency for Mainframe - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-MFTRRES	Residency for Mainframe - TR	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1OPRES	Residency for Data Archive - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-S1TRRES	Residency for Data Archive - TR	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SASOPRES	Residency for Service Assurance Suite OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SIOCPRES	Residency for ScaleIO, Operational	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SIOTRRRES	Residency for ScaleIO, Transitional	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMOPRES	Residency for VIPR SRM - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SRMOPRES	Residency for VIPR SRM - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UNIPRES	Residency for Unity - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-UNITRRRES	Residency for Unity - TR	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-USDOPRES	Residency for Midrange Storage - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-USDTRRES	Residency for Midrange Storage - TR	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VDAOPRES	Virtual Residency for Data Availability	\$11,500.00	F2	2%	\$11,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VDATRRRES	Virtual Residency for Data Availability	\$12,500.00	F2	2%	\$12,250.00	\$0.00	\$0.00	\$0.00						

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PS-BAS-VRAOPRES	Residency for vRealize Automation - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VUNIOPRES	Virtual Residency for Unity	\$11,500.00	F2	2%	\$11,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VUNITRRES	Virtual Residency for Unity	\$12,500.00	F2	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VUSDOPRES	Virtual Residency for Midrange Storage	\$11,500.00	F2	2%	\$11,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VUSDTRRES	Virtual Residency for Midrange Storage	\$12,500.00	F2	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXROPRES	Residency for VxRail OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-VXRTRES	Residency for VxRail TR	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XIOOPRES	Residency for XtremIO - OP	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XIOTRRES	Residency for XtremIO - TR	\$39,000.00	F2	2%	\$38,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-XTVSI	Virtual Infrastructure Module - XtremIO	\$1,770.00	F2	2%	\$1,734.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-AVADIG	Avamar Design and Imp Guidance	\$1,060.00	F2	2%	\$1,038.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-RPDIG	RecoverPoint Design & Imp Guidance	\$1,040.00	F2	2%	\$1,019.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-COP-SYMDIG	Symm Design and Implement Guidance	\$2,260.00	F2	2%	\$2,214.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ASDRRES	SRM SUITE RESIDENTS (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BRSRES	CUSTOM RESIDENCY SERVICE, BRS (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-BURRES	BURA RESIDENCY (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CSRES	CSS PERSONALIZED SUPPORT SERVICES (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CTORES	RESIDENCY FOR SERVICE ASSURANCE SUITE (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-CTXRES	EMC Residency for Connectrix - Custom (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-DCDRRES	DCD OPERATIONS RESIDENCY (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ESDRRES	CUSTOM RESIDENCY SERVICE, ESD (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPECRES	BILLABLE EXPENSE ECS (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPEMCC	BILLABLE EXPENSE (NSE EMC (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPIIC	IIG EXPENSE (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPLS	IIG LIFE SCIENCE LABOR EXPENSES (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPSMA	BILLABLE EXPENSE SMARTS (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPVAC	BILLABLE EXPENSE FOR VMWARE (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-EXPXHV	BILLABLE EXPENSE XHIVE (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDASDRRES	CUSTOM RESIDENCY SERVICE, ASD (Fed Div) (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDCTORES	FEDERAL CUSTOM RESIDENCY FOR CTO (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDCTRES	Federal Custom Connectivity Residency (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDCDRES	DCD Operations Residency (Fed Div) (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDDPRES	All Inclusive Custom DPAD Residency (Fe (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDSDRES	Custom Residency Service, ESD (Fed Div) (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDFLRES	Custom Residency Service, Flash (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDISRES	Operational Residency for Isilon (Fed D (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDMLTRES	Residency for Multivendor Products - FED (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FEDUSDRES	CUSTOM RESIDENCY SERVICE, USD (Fed Div) (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-FLRES	Custom Residency Service Flash (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-ISRES	ISILON RESIDENCY CUSTOM OFFERING (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-MLTRES	Residency for Multivendor Products (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESAT	Almos Custom Residency (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-RESS1	SourceOne Custom Residency (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-SMTRES	SMARTS RESIDENCY (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-TRARES	30DAY TRANSITION RESIDENT (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-CUS-USDRES	CUSTOM RESIDENCY SERVICE, USD (Custom Quoted)	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSJMPSTRTBASX	SELECT NTPS ONSITE IMPLMNTN SVC (3-DAY)	\$9,529.00	F2	2%	\$9,338.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSJUMPSRTRADX	SELECT NTPS ONSITE IMPLMNTN SVC (ADD 1DY)	\$2,647.00	F2	2%	\$2,594.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSABASEX	SELECT NTPS PROF SITE STORASSMNT ENTERPRISE	\$26,471.00	F2	2%	\$25,941.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PSTRAVELDAYX	SELECT NTPS PROF SVC TRAVEL DAY (PR DAY)	\$1,588.00	F2	2%	\$1,556.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1A-BRRES	Backup RES IS 2-5yrs Exp	\$39,380.00	F2	2%	\$38,592.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1-LRRES	Dlm RES 90 Day 4-7yrs Exp	\$128,540.00	F2	2%	\$125,969.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1-JBRRES	Backup RES Assoc IS -2yr Exp	\$34,430.00	F2	2%	\$33,741.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN1S-ISOPR	Isilon Op RES Sr SA 7-yrs Exp	\$51,700.00	F2	2%	\$50,686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2A-BRRES	Backup RES IS 2-5yrs Exp	\$27,500.00	F2	2%	\$26,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-BRLV1	BURA OPS RESIDENCY LVL1	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	\$30,800.00	F2	2%	\$30,184.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2J-BRRES	Backup RES Assoc IS -2yr Exp	\$21,670.00	F2	2%	\$21,236.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN2S-ISOPR	Isilon Op RES Sr SA 7-yrs Exp	\$40,810.00	F2	2%	\$39,993.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3A-BRRES	Backup RES IS 2-5yrs Exp	\$22,600.00	F2	2%	\$22,206.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-BRLV1	BURA OPS RESIDENCY LVL1	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	\$26,800.00	F2	2%	\$26,264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3J-BRRES	Backup RES Assoc IS -2yr Exp	\$19,030.00	F2	2%	\$18,649.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN3S-ISOPR	Isilon Op RES Sr SA 7-yrs Exp	\$31,240.00	F2	2%	\$30,615.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4A-BRRES	Backup RES IS 2-5yrs Exp	\$16,300.00	F2	2%	\$15,846.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-BRLV1	BURA OPS RESIDENCY LVL1	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	\$19,300.00	F2	2%	\$18,914.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4J-BRRES	Backup RES Assoc IS -2yr Exp	\$14,630.00	F2	2%	\$14,337.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN4S-ISOPR	Isilon Op RES Sr SA 7-yrs Exp	\$22,990.00	F2	2%	\$22,530.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5A-BRRES	Backup RES IS 2-5yrs Exp	\$12,320.00	F2	2%	\$12,073.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-BRLV1	BURA OPS RESIDENCY LVL1	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5B-BRRES	Backup RES, Sr IS, 4-7yrs Exp	\$14,900.00	F2	2%	\$14,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5J-BRRES	Backup RES Assoc IS -2yr Exp	\$10,230.00	F2	2%	\$10,025.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-ZN5S-ISOPR	Isilon Op RES Sr SA 7-yrs Exp	\$17,270.00	F2	2%	\$16,924.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PTC-1D	SEL 1DAY DA TRAINING EXCLUDE EXPENSE	\$10,441.00	F2	2%	\$3,372.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PTTRAIN2DBDH	SELECT NTPS PTIERING ONSITE TRNG (2-DAY)	\$10,059.00	F2	2%	\$9,857.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PUPARCPRVVIR	SEL Puppet Architect - Virtual Trng	\$14,117.65	F2	2%	\$13,835.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PUPFUNPRVIR	SEL Puppet Fundamentals Virtual Trng	\$21,176.47												

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Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	S380-B-2-SBDZ2	SEL: T380 Base, Years 2, SBD, Z2	\$6,571.00	F2	2%	\$6,439.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-1-4HR	SEL: T380 BL SCLIC, 10 SLTS, Y1, 4HR	\$71.00	F2	2%	\$69.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-1-4HRZ2	SEL: T380 BL SCLIC, 10 SLTS, Y1, 4HR, Z2	\$79.00	F2	2%	\$77.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-1-SBD	SEL: T380 BL SCLIC, 10 SLTS, Y1, SBD	\$62.00	F2	2%	\$60.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-1-SBDZ2	SEL: T380 BL SCLIC, 10 SLTS, Y1, SBD, Z2	\$68.00	F2	2%	\$66.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-4HRS	SEL: T380 BL SCLIC, 10 SLTS, Y2, 4HR	\$108.00	F2	2%	\$105.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-4HRZ2	SEL: T380 BL SCLIC, 10 SLTS, Y2, 4HR, Z2	\$118.00	F2	2%	\$115.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-NBD	SEL: T380 BL SCLIC, 10 SLTS, Y2, NBD	\$67.00	F2	2%	\$65.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-NBDZ2	SEL: T380 BL SCLIC, 10 SLTS, Y2, NBD, Z2	\$77.00	F2	2%	\$75.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-SBDSL	SEL: T380 BL SCLIC, 10 SLTS, Y2, SBD	\$95.00	F2	2%	\$93.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-BL-2-SBDZ2SL	SEL: T380 BL SCLIC, 10 SLTS, Y2, SBD, Z2	\$115.00	F2	2%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-CT-100	SEL: 1 COTERM SUPPORT UNIT T380	\$100.00	F2	2%	\$96.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-1-4HR	SEL: T380 Drvs, Year 1, 4HR	\$1,621.00	F2	2%	\$1,588.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-1-4HRZ2	SEL: T380 Drvs, Year 1, 4HR, Z2	\$1,792.00	F2	2%	\$1,746.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-1-SBD	SEL: T380 Drvs, Year 1, SBD	\$1,411.00	F2	2%	\$1,382.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-1-SBDZ2	SEL: T380 Drvs, Year 1, SBD, Z2	\$1,552.00	F2	2%	\$1,520.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-4HR	SEL: T380 Drvs Years 2, 4HR	\$2,316.00	F2	2%	\$2,269.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-4HRZ2	SEL: T380 Drvs Years 2, 4HR, Z2	\$2,549.00	F2	2%	\$2,498.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-NBD	SEL: T380 DRVS YEARS 2, NBD	\$1,531.00	F2	2%	\$1,500.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-NBDZ2	SEL: T380 Drvs Years 2, NBD, Z2	\$1,696.00	F2	2%	\$1,662.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-SBD	SEL: T380 DRVS YEARS 2, SBD	\$2,015.00	F2	2%	\$1,974.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DR-2-SBDZ2	SEL: T380 Drvs Years 2, SBD, Z2	\$2,222.00	F2	2%	\$2,177.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-1-4HR	SEL: T380 Drvs, Year 1, 4HR	\$1,724.00	F2	2%	\$1,689.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-1-4HRZ2	SEL: T380 Drvs, Year 1, 4HR, Z2	\$1,886.00	F2	2%	\$1,848.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-1-SBD	SEL: T380 Drvs, Year 1, SBD	\$1,515.00	F2	2%	\$1,484.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-1-SBDZ2	SEL: T380 Drvs, Year 1, SBD, Z2	\$1,657.00	F2	2%	\$1,623.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-4HR	SEL: T380 Drvs Years 2+, 4HR	\$2,419.00	F2	2%	\$2,370.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-4HRZ2	SEL: T380 Drvs Years 2+, 4HR, Z2	\$2,652.00	F2	2%	\$2,598.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-NBD	SEL: T380 Drvs Years 2+, NBD	\$1,634.00	F2	2%	\$1,601.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-NBDZ2	SEL: T380 Drvs Years 2+, NBD, Z2	\$1,800.00	F2	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-SBD	SEL: T380 Drvs Years 2+, SBD	\$2,118.00	F2	2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-DV-2-SBDZ2	SEL: T380 Drvs Years 2+, SBD, Z2	\$2,327.00	F2	2%	\$2,280.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMB-1	SEL: T380-J ASM BASIC YEAR 1	\$25,047.00	F2	2%	\$24,546.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMB-1Z2	SEL: T380-J ASM BASIC YEAR 1, Z2	\$25,460.00	F2	2%	\$24,950.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMB-2	SEL: T380-J ASM BASIC YEAR 2	\$10,020.00	F2	2%	\$9,819.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMB-2Z2	SEL: T380-J ASM BASIC YEAR 2, Z2	\$11,023.00	F2	2%	\$10,802.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMC-1	SEL: T380-J ASM GOLD YEAR 1	\$38,657.00	F2	2%	\$37,883.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMC-1Z2	SEL: T380-J ASM GOLD YEAR 1, Z2	\$42,524.00	F2	2%	\$41,673.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMC-2	SEL: T380-J ASM GOLD YEAR 2	\$15,466.00	F2	2%	\$15,150.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JASMC-2Z2	SEL: T380-J ASM GOLD YEAR 2, Z2	\$17,015.00	F2	2%	\$16,674.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-4HR	SEL: T380 ENT DRVS YEAR 1, 4HR	\$3,373.00	F2	2%	\$3,305.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-4HRZ2	SEL: T380 ENT DRVS YEAR 1, 4HR, Z2	\$3,711.00	F2	2%	\$3,636.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-SBD	SEL: T380 ENT DRVS YEAR 1, SBD	\$3,092.00	F2	2%	\$3,030.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-1-SBDZ2	SEL: T380 ENT DRVS YEAR 1, SBD, Z2	\$3,401.00	F2	2%	\$3,332.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-4HR	SEL: T380 ENT DRVS YEARS 2, 4HR	\$5,620.00	F2	2%	\$5,507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-4HRZ2	SEL: T380 ENT DRVS YEARS 2, 4HR, Z2	\$6,187.00	F2	2%	\$6,063.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-NBD	SEL: T380 ENT DRVS YEARS 2, NBD	\$3,752.00	F2	2%	\$3,676.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-NBDZ2	SEL: T380 ENT DRVS YEARS 2, NBD, Z2	\$4,129.00	F2	2%	\$4,046.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-SBD	SEL: T380 ENT DRVS YEARS 2, SBD	\$5,150.00	F2	2%	\$5,047.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-JDR-2-SBDZ2	SEL: T380 ENT DRVS YEARS 2, SBD, Z2	\$5,672.00	F2	2%	\$5,558.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-1-4HR	SEL: T380 QIP YEAR 1, 4HR	\$1,621.00	F2	2%	\$1,588.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-1-4HRZ2	SEL: T380 QIP Year 1, 4HR, Z2	\$1,792.00	F2	2%	\$1,746.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-1-SBD	SEL: T380 QIP Year 1, SBD	\$1,411.00	F2	2%	\$1,382.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-1-SBDZ2	SEL: T380 QIP Year 1, SBD, Z2	\$1,552.00	F2	2%	\$1,520.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-4HR	SEL: T380 QIP Years 2, 4HR	\$2,316.00	F2	2%	\$2,269.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-4HRZ2	SEL: T380 QIP Years 2, 4HR, Z2	\$2,549.00	F2	2%	\$2,498.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-NBD	SEL: T380 QIP YEARS 2, NBD	\$1,531.00	F2	2%	\$1,500.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-NBDZ2	SEL: T380 QIP Years 2, NBD, Z2	\$1,696.00	F2	2%	\$1,662.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-SBD	SEL: T380 QIP YEARS 2, SBD	\$2,015.00	F2	2%	\$1,974.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S380-Q-2-SBDZ2	SEL: T380 QIP Years 2, SBD, Z2	\$2,222.00	F2	2%	\$2,177.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMB-1	SEL: T50E ASM BASIC YEAR 1	\$5,071.00	F2	2%	\$4,969.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMB-1Z2	SEL: T50e ASM Basic Year 1, Z2	\$5,585.00	F2	2%	\$5,473.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMB-2	SEL: T50E ASM BASIC YEAR 2	\$2,227.00	F2	2%	\$1,986.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMB-2Z2	SEL: T50e ASM BASIC YEAR 2, Z2	\$2,236.00	F2	2%	\$2,191.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMC-1	SEL: T50E ASM GOLD YEAR 1	\$7,410.00	F2	2%	\$7,261.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMC-1Z2	SEL: T50e ASM GOLD YEAR 1, Z2	\$8,158.00	F2	2%	\$7,994.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMC-2	SEL: T50E ASM GOLD YEAR 2	\$2,969.00	F2	2%	\$2,909.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50-ASMC-2Z2	SEL: T50e ASM GOLD YEAR 2, Z2	\$3,276.00	F2	2%	\$3,210.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-4HR	SEL: T50E Base, Year 1, 4HR	\$1,080.00	F2	2%	\$1,068.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-4HRZ2	SEL: T50E Base, Year 1, 4HR, Z2	\$1,198.00	F2	2%	\$1,174.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-NBD	SEL: T50E Base, Year 1, NBD	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-NBDZ2	SEL: T50E Base, Year 1, NBD, Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-B-1-SBD	SEL: T50E Base, Year 1, SBD	\$927.00	F2</											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	S50E-D-1-NRC	SEL: T50E,NBD REP 1DR,UPG,1MT	\$39.00	F2	2%	\$38.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-D-1-SBC	SEL: T50E,SBD ONSITE,1DR,UPG,1MT	\$85.00	F2	2%	\$83.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-1-4HR	SEL: T50E Drvs,Year 1,4HR,Z2	\$1,096.00	F2	2%	\$1,074.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-1-4HRZ2	SEL: T50E Drvs,Year 1,SBD,Z2	\$1,201.00	F2	2%	\$1,176.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-1-SBD	SEL: T50E Drvs,Year 1,SBD,Z2	\$824.00	F2	2%	\$807.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-1-SBDZ2	SEL: T50E Drvs,Year 1,SBD,Z2	\$900.00	F2	2%	\$882.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-4HR	SEL: T50E Drvs Years 2, 4HR,Z2	\$1,360.00	F2	2%	\$1,332.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-4HRZ2	SEL: T50E Drvs Years 2, 4HR,Z2	\$1,494.00	F2	2%	\$1,464.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-NBD	SEL: T50E Drvs Years 2, NBD,Z2	\$1,157.00	F2	2%	\$1,133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-NBDZ2	SEL: T50E Drvs Years 2, NBD,Z2	\$967.00	F2	2%	\$947.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-SBD	SEL: T50E Drvs Years 2, SBD,Z2	\$1,084.00	F2	2%	\$1,062.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DR-2-SBDZ2	SEL: T50E Drvs Years 2, SBD,Z2	\$1,193.00	F2	2%	\$1,169.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-1-4HR	SEL: T50E Drvs,Year 1,4HR,Z2	\$1,157.00	F2	2%	\$1,133.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-1-4HRZ2	SEL: T50E Drvs,Year 1,4HR,Z2	\$1,262.00	F2	2%	\$1,236.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-1-SBD	SEL: T50E Drvs,Year 1,SBD,Z2	\$866.00	F2	2%	\$842.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-1-SBDZ2	SEL: T50E Drvs,Year 1,SBD,Z2	\$962.00	F2	2%	\$942.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-4HR	SEL: T50E Drvs Years 2+, 4HR,Z2	\$1,421.00	F2	2%	\$1,392.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-4HRZ2	SEL: T50E Drvs Years 2+, 4HR,Z2	\$1,555.00	F2	2%	\$1,523.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-NBD	SEL: T50E Drvs Years 2+, NBD,Z2	\$938.00	F2	2%	\$919.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-NBDZ2	SEL: T50E Drvs Years 2+, NBD,Z2	\$1,030.00	F2	2%	\$1,009.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-SBD	SEL: T50E Drvs Years 2+, SBD,Z2	\$1,145.00	F2	2%	\$1,122.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S50E-DV-2-SBDZ2	SEL: T50E Drvs Years 2+, SBD,Z2	\$1,254.00	F2	2%	\$1,228.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMB-1	SEL: T680 ASM BASIC YEAR 1	\$10,988.00	F2	2%	\$10,670.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMB-1Z2	SEL: T680 ASM Basic Year 1,Z2	\$11,988.00	F2	2%	\$11,744.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMB-2	SEL: T680 ASM BASIC YEAR 2	\$4,354.00	F2	2%	\$4,266.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMB-2Z2	SEL: T680 ASM Basic Year 2,Z2	\$4,795.00	F2	2%	\$4,699.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMG-1	SEL: T680 ASM GOLD YEAR 1	\$24,503.00	F2	2%	\$24,012.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMG-1Z2	SEL: T680 ASM Gold Year 1,Z2	\$26,953.00	F2	2%	\$26,413.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMG-2	SEL: T680 ASM GOLD YEAR 2	\$9,802.00	F2	2%	\$9,605.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-ASMG-2Z2	SEL: T680 ASM Gold Year 2,Z2	\$10,792.00	F2	2%	\$10,576.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-4HR	SEL: T680 BASE, Year 1, 4HR,Z2	\$6,042.00	F2	2%	\$5,901.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-4HRZ2	SEL: T680 Base, Year 1, 4HR,Z2	\$7,042.00	F2	2%	\$6,901.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-NBD	SEL: T680 BASE, YEAR 1, NBD,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-NBDZ2	SEL: T680 Base, Year 1, NBD,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-SBD	SEL: T680 BASE, YEAR 1, SBD,Z2	\$5,653.00	F2	2%	\$5,539.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-1-SBDZ2	SEL: T680 Base, Year 1, SBD,Z2	\$6,219.00	F2	2%	\$6,094.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-4HR	SEL: T680 BASE, YEARS 2,4HR,Z2	\$9,834.00	F2	2%	\$9,657.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-4HRZ2	SEL: T680 Base, Years 2,4HR,Z2	\$9,725.00	F2	2%	\$9,530.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-NBD	SEL: T680 BASE, YEARS 2,NBD,Z2	\$6,013.00	F2	2%	\$5,892.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-NBDZ2	SEL: T680 Base, Years 2,NBD,Z2	\$6,626.00	F2	2%	\$6,493.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-SBD	SEL: T680 BASE, YEARS 2,SBD,Z2	\$7,777.00	F2	2%	\$7,621.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-B-2-SBDZ2	SEL: T680 Base, Years 2,SBD,Z2	\$8,560.00	F2	2%	\$8,388.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-1-4HR	SEL: T680 BL,SCLIC,10 SLTS,Y1,4HR	\$71.00	F2	2%	\$69.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-1-4HRZ2	SEL: T680 BL,SCLIC,10 slts,Y1,4HR,Z2	\$79.00	F2	2%	\$77.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-1-SBD	SEL: T680 BL,SCLIC,10 SLTS,Y1,SBD	\$62.00	F2	2%	\$60.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-1-SBDZ2	SEL: T680 BL,SCLIC,10 slts,Y1,SBD,Z2	\$68.00	F2	2%	\$66.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2-4HRSL	SEL: T680 BL,SCLIC,10 slts,Y1,SBD,Z2	\$108.00	F2	2%	\$105.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2-4HRZ2SL	SEL: T680 BL,SCLIC,10 slts,Y2,4HR,Z2	\$127.00	F2	2%	\$124.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2-NBD	SEL: T680 BL,SCLIC,10 SLTS,Y2,NBD	\$67.00	F2	2%	\$65.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2-NBDZ2SL	SEL: T680 BL,SCLIC,10 slts,Y2,NBD,Z2	\$77.00	F2	2%	\$75.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2-SBD	SEL: T680 BL,SCLIC,10 slts,Y2,SBD	\$95.00	F2	2%	\$93.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-BL-2-SBDZ2SL	SEL: T680 BL,SCLIC,10 slts,Y2,SBD,Z2	\$115.00	F2	2%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-CT-100	SEL: 1 COTERM SUPPORT UNIT T680	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-1-4HR	SEL: T680 DRVS YEAR 1,4HR,Z2	\$1,621.00	F2	2%	\$1,588.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-1-4HRZ2	SEL: T680 Drvs Year 1,4HR,Z2	\$1,792.00	F2	2%	\$1,746.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-1-SBD	SEL: T680 DRVS,YEAR 1,SBD,Z2	\$1,411.00	F2	2%	\$1,382.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-1-SBDZ2	SEL: T680 Drvs,Year 1,SBD,Z2	\$1,552.00	F2	2%	\$1,520.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-4HR	SEL: T680 DRVS YEARS 2,4HR,Z2	\$2,316.00	F2	2%	\$2,269.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-4HRZ2	SEL: T680 Drvs Years 2,4HR,Z2	\$2,549.00	F2	2%	\$2,498.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-NBD	SEL: T680 DRVS YEARS 2,NBD,Z2	\$1,531.00	F2	2%	\$1,500.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-NBDZ2	SEL: T680 Drvs Years 2,NBD,Z2	\$1,696.00	F2	2%	\$1,662.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-SBD	SEL: T680 DRVS YEAR 2,SBD,Z2	\$2,015.00	F2	2%	\$1,974.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DR-2-SBDZ2	SEL: T680 Drvs Years 2,SBD,Z2	\$2,222.00	F2	2%	\$2,177.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-1-4HR	SEL: T680 Drvs Year 1,4HR,Z2	\$1,724.00	F2	2%	\$1,680.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-1-4HRZ2	SEL: T680 Drvs Year 1,4HR,Z2	\$1,896.00	F2	2%	\$1,848.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-1-SBD	SEL: T680 Drvs,Year 1,SBD,Z2	\$1,515.00	F2	2%	\$1,484.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-1-SBDZ2	SEL: T680 Drvs,Year 1,SBD,Z2	\$1,657.00	F2	2%	\$1,623.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-4HR	SEL: T680 Drvs Years 2+, 4HR,Z2	\$2,419.00	F2	2%	\$2,370.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-4HRZ2	SEL: T680 Drvs Years 2+, 4HR,Z2	\$2,652.00	F2	2%	\$2,598.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-NBD	SEL: T680 Drvs Years 2+, NBD,Z2	\$1,634.00	F2	2%	\$1,601.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-NBDZ2	SEL: T680 Drvs Years 2+, NBD,Z2	\$1,800.00	F2	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-SBD	SEL: T680 Drvs Years 2+, SBD,Z2	\$2,118.00	F2	2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S680-DV-2-SBDZ2	SEL: T680 Drvs Years 2+, SBD,Z2	\$2,327.00	F2	2%	\$2,280.46	\$0.00	\$0.00	\$						

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	S950-ASMB-1	SEL: T950 ASM BASIC YEAR 1	\$10,888.00	F2	2%	\$10,670.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMB-1Z2	SEL: T950 ASM Basic Year 1,Z2	\$11,984.00	F2	2%	\$11,744.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMB-2	SEL: T950 ASM BASIC YEAR 2	\$4,754.00	F2	2%	\$4,266.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMB-2Z2	SEL: T950 ASM Basic Year 2,Z2	\$4,795.00	F2	2%	\$4,699.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMG-1Z2	SEL: T950 ASM GOLD YEAR 1,Z2	\$24,503.00	F2	2%	\$24,012.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMG-2	SEL: T950 ASM GOLD YEAR 2	\$26,953.00	F2	2%	\$26,413.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-ASMG-2Z2	SEL: T950 ASM GOLD Year 2,Z2	\$9,802.00	F2	2%	\$9,605.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-4HR	SEL: T950 BASE, YEAR 1, 4HR	\$10,792.00	F2	2%	\$10,576.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-4HRZ2	SEL: T950 Base, Year 1, 4HR,Z2	\$7,393.00	F2	2%	\$7,245.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-NBD	SEL: T950 Base, YEAR 1,NBD	\$8,131.00	F2	2%	\$7,968.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-NBDZ2	SEL: T950 Base, Year 1,NBD,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-SBD	SEL: T950 Base, Year 1,SBD	\$6,535.00	F2	2%	\$6,404.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-1-SBDZ2	SEL: T950 Base, Year 1,SBD,Z2	\$7,189.00	F2	2%	\$7,045.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-4HR	SEL: T950 Base,YEARS 2,4HR	\$10,207.00	F2	2%	\$10,002.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-4HRZ2	SEL: T950 Base,Years 2,4HR,Z2	\$11,237.00	F2	2%	\$11,007.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-NBD	SEL: T950 Base,Years 2,NBD	\$6,941.00	F2	2%	\$6,802.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-NBDZ2	SEL: T950 Base,Years 2,NBD,Z2	\$7,643.00	F2	2%	\$7,490.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-SBD	SEL: T950 Base,YEARS 2,SBD	\$8,992.00	F2	2%	\$8,812.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-B-2-SBDZ2	SEL: T950 Base,Years 2,SBD,Z2	\$9,902.00	F2	2%	\$9,705.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-1-4HR	SEL: T950 BL,SCLIC,100 SLTS,1,4HR	\$703.00	F2	2%	\$689.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-1-4HRZ2	SEL: T950 BL,SCLIC,100 slts,1,4HR,Z2	\$773.00	F2	2%	\$757.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-1-SBD	SEL: T950 BL,SCLIC,100 SLTS,Y1,SBD	\$611.00	F2	2%	\$598.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-1-SBDZ2	SEL: T950 BL,SCLIC,100 slts,Y1,SBD,Z2	\$673.00	F2	2%	\$659.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-4HR	SEL: T950 BL,SCLIC,100 slts,Y2,4HR	\$1,009.00	F2	2%	\$988.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-4HRZ2	SEL: T950 BL,SCLIC,100 slts,Y2,4HR,Z2	\$1,118.00	F2	2%	\$1,095.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-NBD	SEL: T950 BL,SCLIC,100 SLTS,Y2,NBD	\$655.00	F2	2%	\$641.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-NBDZ2	SEL: T950 BL,SCLIC,100 slts,Y2,NBD,Z2	\$730.00	F2	2%	\$715.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-SBD	SEL: T950 BL,SCLIC,100 SLTS,Y2,SBD	\$878.00	F2	2%	\$860.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-BL-2-SBDZ2	SEL: T950 BL,SCLIC,100 slts,Y2,SBD,Z2	\$967.00	F2	2%	\$947.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-CT-100	SEL: 1 COTERM SUPPORT UNIT T950	\$100.00	F2	2%	\$96.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-1-4HR	SEL: T950 DRVS, YEAR 1,4HR	\$1,621.00	F2	2%	\$1,588.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-1-4HRZ2	SEL: T950 Drvs, Year 1,4HR,Z2	\$1,782.00	F2	2%	\$1,746.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-1-SBD	SEL: T950 DRVS,Year 1,SBD	\$1,411.00	F2	2%	\$1,382.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-1-SBDZ2	SEL: T950 DRVS,Year 1,SBD,Z2	\$1,552.00	F2	2%	\$1,520.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-4HR	SEL: T950 Drvs,Year 2,4HR	\$2,316.00	F2	2%	\$2,269.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-4HRZ2	SEL: T950 DRVS,YEARS 2,4HR,Z2	\$2,549.00	F2	2%	\$2,498.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-NBD	SEL: T950 DRVS YEARS 2,NBD	\$1,531.00	F2	2%	\$1,500.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-NBDZ2	SEL: T950 DRVS YEARS 2,NBD,Z2	\$1,696.00	F2	2%	\$1,662.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-SBD	SEL: T950 DRVS YEARS 2,SBD	\$2,015.00	F2	2%	\$1,974.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DR-2-SBDZ2	SEL: T950 DRVS Years 2,SBD,Z2	\$2,222.00	F2	2%	\$2,177.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-1-4HR	SEL: T950 Drvs, Year 1,4HR	\$1,724.00	F2	2%	\$1,648.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-1-4HRZ2	SEL: T950 Drvs, Year 1,4HR,Z2	\$1,886.00	F2	2%	\$1,848.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-1-SBD	SEL: T950 Drvs,Year 1,SBD	\$1,515.00	F2	2%	\$1,484.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-1-SBDZ2	SEL: T950 Drvs,Year 1,SBD,Z2	\$1,657.00	F2	2%	\$1,623.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-4HR	SEL: T950 Drvs Years 2+,4HR	\$2,419.00	F2	2%	\$2,370.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-4HRZ2	SEL: T950 Drvs Years 2+,4HR,Z2	\$2,652.00	F2	2%	\$2,598.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-NBD	SEL: T950 Drvs Years 2+,NBD	\$1,634.00	F2	2%	\$1,601.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-NBDZ2	SEL: T950 Drvs Years 2+,NBD,Z2	\$1,800.00	F2	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-SBD	SEL: T950 Drvs Years 2+,SBD	\$2,118.00	F2	2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DV-2-SBDZ2	SEL: T950 Drvs Years 2+,SBD,Z2	\$2,327.00	F2	2%	\$2,280.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-1-4HRSL	SEL: T950 DEX (ea),Year 1,4HR	\$1,602.00	F2	2%	\$1,590.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-1-4HRZ2SL	SEL: T950 DEX (ea),Year 1,4HR,Z2	\$1,800.00	F2	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-1-SBDZ2SL	SEL: T950 DEX (ea),Year 1,SBD,Z2	\$1,311.00	F2	2%	\$1,284.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-4HR	SEL: T950 DEX (ea),Years 2,4HR	\$2,722.00	F2	2%	\$1,417.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-4HRZ2	SEL: T950 DEX (EA),YEARS 2,4HR,Z2	\$3,001.00	F2	2%	\$2,667.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-NBD	SEL: T950 DEX (ea),Years 2,NBD	\$1,634.00	F2	2%	\$1,601.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-NBDZ2	SEL: T950 DEX (EA),YEARS 2,NBD,Z2	\$1,814.00	F2	2%	\$1,773.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-SBD	SEL: T950 DEX (ea),Years 2,SBD	\$2,184.00	F2	2%	\$2,140.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-DX-2-SBDZ2	SEL: T950 DEX (EA),YEARS 2,SBD,Z2	\$2,411.00	F2	2%	\$2,362.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMB-1	SEL: T950-J ASM BASIC YEAR 1	\$25,048.00	F2	2%	\$24,547.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMB-1Z2	SEL: T950-J ASM BASIC YEAR 1,Z2	\$25,460.00	F2	2%	\$24,950.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMB-2	SEL: T950-J ASM BASIC YEAR 2	\$10,020.00	F2	2%	\$9,819.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMB-2Z2	SEL: T950-J ASM BASIC YEAR 2,Z2	\$11,023.00	F2	2%	\$10,802.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMG-1	SEL: T950-J ASM GOLD YEAR 1	\$38,658.00	F2	2%	\$37,894.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMG-1Z2	SEL: T950-J ASM GOLD YEAR 1,Z2	\$42,524.00	F2	2%	\$41,673.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMG-2	SEL: T950-J ASM GOLD YEAR 2	\$15,466.00	F2	2%	\$15,156.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JASMG-2Z2	SEL: T950-J ASM GOLD YEAR 2,Z2	\$17,015.00	F2	2%	\$16,674.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-1-4HR	SEL: T950 ENT DRVS, YEAR 1,4HR	\$3,373.00	F2	2%	\$3,305.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-1-4HRZ2	SEL: T950 ENT DRVS, YEAR 1,4HR,Z2	\$3,982.00	F2	2%	\$3,636.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-1-SBD	SEL: T950 ENT DRVS, YEAR 1,SBD	\$3,092.00	F2	2%	\$3,030.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-1-SBDZ2	SEL: T950 ENT DRVS, YEAR 1,SBD,Z2	\$3,401.00	F2	2%	\$3,332.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-2-4HR	SEL: T950 ENT DRVS YEARS 2,4HR	\$5,620.00	F2	2%	\$5,507.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-JDR-2-4HRZ2	SEL: T950 ENT DRVS YEARS 2,4HR,Z2	\$5,187.00</												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	S950-Q-2-4HR	SEL: T950 QIP-YEARS 2,4HR	\$2,316.00	F2	2%	\$2,269.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-4HRZ2	SEL: T950 QIP Years 2,4HR,Z2	\$2,549.00	F2	2%	\$2,498.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-NBD	SEL: T950 QIP-YEARS 2,NBD	\$1,531.00	F2	2%	\$1,500.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-NBDZ2	SEL: T950 QIP Years 2,NBD,Z2	\$1,696.00	F2	2%	\$1,662.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-SBD	SEL: T950 QIP-YEARS 2,SBD	\$2,015.00	F2	2%	\$1,974.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-Q-2-SBDZ2	SEL: T950 QIP Years 2,SBD,Z2	\$2,222.00	F2	2%	\$2,177.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-1-4HR	SEL: T950,BULK,TAP,SVC,YEAR 1,4HR	\$4,517.00	F2	2%	\$4,426.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-1-4HRZ2	SEL: T950,BULK,TAP,SVC,YEAR 1,4HR,Z2	\$4,968.00	F2	2%	\$4,868.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-1-SBD	SEL: T950,BULK,TAP,SVC,YEAR 1,SBD	\$3,765.00	F2	2%	\$3,688.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-1-SBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 1,SBD,Z2	\$4,141.00	F2	2%	\$4,058.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-2-4HR	SEL: T950,BULK,TAP,SVC,YEAR 2,4HR	\$6,274.00	F2	2%	\$6,148.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-2-4HRZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,4HR,Z2	\$6,974.00	F2	2%	\$6,782.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-2-NBD	SEL: T950,BULK,TAP,SVC,YEAR 2,NBD	\$4,901.00	F2	2%	\$4,766.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-2-NBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,NBD,Z2	\$4,969.00	F2	2%	\$4,857.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950TAP-2-SBD	SEL: T950,BULK,TAP,SVC,YEAR 2,SBD	\$5,230.00	F2	2%	\$5,125.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S950-TAP-2-SBDZ2	SEL: T950,BULK,TAP,SVC,YEAR 2,SBD,Z2	\$5,761.00	F2	2%	\$5,645.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-026	ECS DCS U SERIES D DC GROUP 1 1YR=MA	\$73,020.00	F2	2%	\$71,558.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-027	ECS DCS U SERIES D DC GROUP 2 1YR=MA	\$72,620.00	F2	2%	\$71,206.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-028	ECS DCS U SERIES D DC GROUP 3 1YR=MA	\$37,090.00	F2	2%	\$36,348.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-029	ECS DCS U SERIES D DC GROUP 4 1YR=MA	\$64,630.00	F2	2%	\$63,337.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-030	ECS DCS D SERIES D DC GROUP 1 1YR=MA	\$101,170.00	F2	2%	\$99,146.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-031	ECS DCS D SERIES D DC GROUP 2 1YR=MA	\$101,740.00	F2	2%	\$99,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-032	ECS DCS D SERIES D DC GROUP 3 1YR=MA	\$50,720.00	F2	2%	\$49,705.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-033	ECS DCS D SERIES D DC GROUP 4 1YR=MA	\$91,490.00	F2	2%	\$89,680.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-034	ECS DCS U SERIES D DC GROUP 1 3YR=MA	\$219,070.00	F2	2%	\$214,888.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-035	ECS DCS U SERIES D DC GROUP 2 3YR=MA	\$217,970.00	F2	2%	\$213,610.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-036	ECS DCS U SERIES D DC GROUP 3 3YR=MA	\$217,260.00	F2	2%	\$210,024.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-037	ECS DCS U SERIES D DC GROUP 4 3YR=MA	\$193,890.00	F2	2%	\$189,012.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-038	ECS DCS D SERIES D DC GROUP 1 3YR=MA	\$303,500.00	F2	2%	\$299,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-039	ECS DCS D SERIES D DC GROUP 2 3YR=MA	\$305,230.00	F2	2%	\$299,125.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-040	ECS DCS D SERIES D DC GROUP 3 3YR=MA	\$152,150.00	F2	2%	\$149,107.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-041	ECS DCS D SERIES D DC GROUP 4 3YR=MA	\$274,470.00	F2	2%	\$268,980.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-042	Bandwidth Overage For DC SUB=MA	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-043	Bandwidth Ftr DC SUB=MA	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-044	ECS DCS IMPL INSTALL A=MA	\$13,330.00	F2	2%	\$13,063.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-083	ECS DCS U Series I DC Group 1 1YR=MA	\$84,870.00	F2	2%	\$83,172.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-084	ECS DCS U Series I DC Group 2 1YR=MA	\$84,510.00	F2	2%	\$82,819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-085	ECS DCS U Series I DC Group 3 1YR=MA	\$48,940.00	F2	2%	\$47,961.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-086	ECS DCS D Series I DC Group 4 1YR=MA	\$74,480.00	F2	2%	\$74,950.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-087	ECS DCS D Series I DC Group 1 1YR=MA	\$113,020.00	F2	2%	\$110,759.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-088	ECS DCS D Series I DC Group 2 1YR=MA	\$113,590.00	F2	2%	\$111,318.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-089	ECS DCS D Series I DC Group 3 1YR=MA	\$62,570.00	F2	2%	\$61,318.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-090	ECS DCS U Series I DC Group 4 1YR=MA	\$103,340.00	F2	2%	\$101,273.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-091	ECS DCS U Series I DC Group 1 3YR=MA	\$254,640.00	F2	2%	\$249,547.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-092	ECS DCS U Series I DC Group 2 3YR=MA	\$253,540.00	F2	2%	\$248,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-093	ECS DCS U Series I DC Group 3 3YR=MA	\$148,830.00	F2	2%	\$143,893.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-094	ECS DCS U Series I DC Group 4 3YR=MA	\$229,460.00	F2	2%	\$224,870.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-095	ECS DCS D Series I DC Group 1 3YR=MA	\$339,070.00	F2	2%	\$332,288.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-096	ECS DCS D Series I DC Group 2 3YR=MA	\$340,800.00	F2	2%	\$333,984.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-097	ECS DCS D Series I DC Group 3 3YR=MA	\$187,720.00	F2	2%	\$183,965.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-098	ECS DCS D Series I DC Group 4 3YR=MA	\$110,040.00	F2	2%	\$103,939.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-099	ECS DS U SERIES T2 D DC GROUP 1 1YR=MA	\$81,940.00	F2	2%	\$80,301.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-100	ECS DS U SERIES T2 D DC GROUP 2 1YR=MA	\$81,870.00	F2	2%	\$80,232.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-101	ECS DS U SERIES T2 D DC GROUP 3 1YR=MA	\$41,410.00	F2	2%	\$40,581.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-102	ECS DS U SERIES T2 D DC GROUP 4 1YR=MA	\$41,430.00	F2	2%	\$40,587.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-103	ECS DS U SERIES T2 D DC GROUP 1 3YR=MA	\$245,820.00	F2	2%	\$240,903.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-104	ECS DS U SERIES T2 D DC GROUP 2 3YR=MA	\$245,600.00	F2	2%	\$240,688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-105	ECS DS U SERIES T2 D DC GROUP 3 3YR=MA	\$124,220.00	F2	2%	\$121,735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-106	ECS DS U SERIES T2 D DC GROUP 4 3YR=MA	\$219,400.00	F2	2%	\$215,012.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-107	ECS DS U SERIES T2 I DC GROUP 1 1YR=MA	\$93,790.00	F2	2%	\$91,914.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-108	ECS DS U SERIES T2 I DC GROUP 2 1YR=MA	\$93,720.00	F2	2%	\$91,845.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-109	ECS DS U SERIES T2 I DC GROUP 3 1YR=MA	\$53,260.00	F2	2%	\$52,194.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-110	ECS DS U SERIES T2 I DC GROUP 4 1YR=MA	\$84,980.00	F2	2%	\$83,280.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-111	ECS DS U SERIES T2 I DC GROUP 1 3YR=MA	\$281,390.00	F2	2%	\$275,762.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-112	ECS DS U SERIES T2 I DC GROUP 2 3YR=MA	\$281,170.00	F2	2%	\$275,546.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-113	ECS DS U SERIES T2 I DC GROUP 3 3YR=MA	\$159,790.00	F2	2%	\$156,594.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-458-000-114	ECS DS U SERIES T2 I DC GROUP 4 3YR=MA	\$254,970.00	F2	2%	\$249,870.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS10-80V4-75-32	SEL 3Yrs Gold support for S/H Appliance	\$37,425.02	F2	2%	\$36,676.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS10-90V4-10-64	SEL 3Yrs Gold support for S/H Appliance	\$50,412.01	F2	2%	\$49,403.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS10-90V4-75-32	SEL 3Yrs Gold support for S/H Appliance	\$41,520.47	F2	2%	\$40,690.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS12-80V4-9-32	SEL 3Yrs Gold support													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SEPU-GS-1AP-D	SEL Splunk EntUPG G\$up Bucket \$1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SEPU-GS-1EM-D	SEL Splunk EntUPG G\$up Bucket \$1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SEPU-GS-1US-D	SEL Splunk EntUPG G\$up Bucket \$1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-AL-0001	SEL Archive Index to Tape	\$588.24	F2	2%	\$576.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-IR-0001	SEL Index Restoration	\$5,294.12	F2	2%	\$5,189.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-MS-0001	SEL Media Storage (per Tape) per Month	\$5.88	F2	2%	\$5.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-OA-0001	SEL Online Access per Month	\$5,882.35	F2	2%	\$5,764.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-OS-0001	SEL Onsite Services per Day	\$4,588.24	F2	2%	\$4,496.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SERV-RM-0001	SEL 1 HOUR REMOTE I/E SERVICES	\$352.94	F2	2%	\$345.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-ASMB-1	SEL: TFIN ASM BASIC YEAR 1	\$14,702.00	F2	2%	\$14,407.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-ASMB-1Z2	SEL: TFIN ASM Basic Year 1,Z2	\$16,175.00	F2	2%	\$15,851.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-ASMB-2	SEL: TFIN ASM BASIC YEAR 2	\$5,861.00	F2	2%	\$5,763.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-ASMB-2Z2	SEL: TFIN ASM Basic Year 2,Z2	\$6,476.00	F2	2%	\$6,346.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-ASMG-1	SEL: TFIN ASM GOLD YEAR 1	\$33,072.00	F2	2%	\$32,410.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-ASMG-1Z2	SEL: TFIN ASM Gold Year 1,Z2	\$36,388.00	F2	2%	\$35,860.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-ASMG-2	SEL: TFIN ASM GOLD YEAR 2	\$13,238.00	F2	2%	\$12,973.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-ASMG-2Z2	SEL: TFIN ASM Gold Year 2,Z2	\$14,568.00	F2	2%	\$14,276.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-1-4HR	SEL: TFIN BASE, YEAR 1, 4HR	\$8,468.00	F2	2%	\$8,298.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-1-4HRZ2	SEL: TFIN Base, Year 1, 4HR,Z2	\$9,314.00	F2	2%	\$9,127.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-1-NBD	SEL: TFIN BASE, YEAR 1, NBD	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-1-NBDZ2	SEL: TFIN Base, Year 1, NBD,Z2	\$0.00	F2	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-1-SBD	SEL: TFIN BASE, YEAR 1, SBD	\$7,057.00	F2	2%	\$6,915.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-1-SBDZ2	SEL: TFIN Base, Year 1, SBD,Z2	\$7,764.00	F2	2%	\$7,608.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-2-4HR	SEL: TFIN BASE, YEARS 2,4HR	\$11,761.00	F2	2%	\$11,525.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-2-4HRZ2	SEL: TFIN Base, Years 2,4HR,Z2	\$12,950.00	F2	2%	\$12,691.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-2-NBD	SEL: TFIN Base, YEARS 2,NBD	\$7,948.00	F2	2%	\$7,789.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-2-NBDZ2	SEL: TFIN Base, YEARS 2,NBD,Z2	\$8,747.00	F2	2%	\$8,572.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-2-SBD	SEL: TFIN Base, YEARS 2,SBD	\$9,602.00	F2	2%	\$9,605.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-B-2-SBDZ2	SEL: TFIN Base, YEARS 2,SBD,Z2	\$10,792.00	F2	2%	\$10,576.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-BL-1-4HR	SEL: TFIN BLSCLC,100 SLTS,1,4HR	\$703.00	F2	2%	\$688.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-BL-1-4HRZ2	SEL: TFIN BLSCLC,100 slts,1,4HR,Z2	\$773.00	F2	2%	\$757.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-BL-1-SBD	SEL: TFIN BLSCLC,100 SLTS,Y1 SBD	\$671.00	F2	2%	\$658.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-BL-1-SBDZ2	SEL: TFIN BLSCLC,100 slts,Y1 SBD,Z2	\$673.00	F2	2%	\$659.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-BL-2-4HR	SEL: TFIN BLSCLC,100 SLTS,Y2,4HR	\$673.00	F2	2%	\$659.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-BL-2-4HRZ2	SEL: TFIN BLSCLC,100 slts,Y2,4HR,Z2	\$1,009.00	F2	2%	\$988.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-BL-2-NBD	SEL: TFIN BLSCLC,100 SLTS,Y2,NBD	\$1,118.00	F2	2%	\$1,095.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-BL-2-NBDZ2	SEL: TFIN BLSCLC,100 SLTS,Y2,NBD,Z2	\$655.00	F2	2%	\$641.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-BL-2-SBD	SEL: TFIN BLSCLC,100 SLTS,Y2,SBD	\$730.00	F2	2%	\$715.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-BL-2-SBDZ2	SEL: TFIN BLSCLC,100 SLTS,Y2,SBD,Z2	\$878.00	F2	2%	\$860.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-CT-100	SEL: TFIN BLSCLC,100 SLTS,Y2,SBD,Z2	\$967.00	F2	2%	\$947.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-CT-100	SEL: 1 COTERMIN SUPPORT UNIT TFIN	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DR-1-4HR	SEL: TFIN DRVS, YEAR 1, 4HR	\$1,621.00	F2	2%	\$1,588.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DR-1-4HRZ2	SEL: TFIN DRVS, Year 1, 4HR,Z2	\$1,763.00	F2	2%	\$1,747.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DR-1-SBD	SEL: TFIN DRVS, YEAR 1, SBD	\$1,411.00	F2	2%	\$1,382.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DR-1-SBDZ2	SEL: TFIN DRVS, Year 1, SBD,Z2	\$1,552.00	F2	2%	\$1,520.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DR-2-4HR	SEL: TFIN DRVS, YEAR 2, 4HR	\$2,316.00	F2	2%	\$2,269.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DR-2-4HRZ2	SEL: TFIN DRVS Years 2,4HR,Z2	\$2,549.00	F2	2%	\$2,498.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DR-2-NBD	SEL: TFIN DRVS YEARS 2,NBD	\$1,531.00	F2	2%	\$1,500.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DR-2-NBDZ2	SEL: TFIN DRVS Years 2,NBD,Z2	\$1,696.00	F2	2%	\$1,662.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DR-2-SBD	SEL: TFIN DRVS YEARS 2,SBD	\$2,015.00	F2	2%	\$1,974.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DR-2-SBDZ2	SEL: TFIN DRVS Years 2,SBD,Z2	\$2,222.00	F2	2%	\$2,177.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DV-1-4HR	SEL: TFIN Drvs,Year 1,4HR	\$1,725.00	F2	2%	\$1,690.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DV-1-4HRZ2	SEL: TFIN Drvs,Year 1,4HR,Z2	\$1,888.00	F2	2%	\$1,850.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DV-1-SBD	SEL: TFIN Drvs,Year 1, SBD	\$1,515.00	F2	2%	\$1,484.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DV-1-SBDZ2	SEL: TFIN Drvs,Year 1, SBD,Z2	\$1,657.00	F2	2%	\$1,623.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DV-2-4HR	SEL: TFIN Drvs,Year 2+,4HR	\$2,419.00	F2	2%	\$2,370.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DV-2-4HRZ2	SEL: TFIN Drvs Years 2+,4HR,Z2	\$2,652.00	F2	2%	\$2,598.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DV-2-NBD	SEL: TFIN Drvs Years 2+,NBD	\$1,634.00	F2	2%	\$1,601.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DV-2-NBDZ2	SEL: TFIN Drvs Years 2+,NBD,Z2	\$1,800.00	F2	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DV-2-SBD	SEL: TFIN Drvs Years 2+, SBD	\$2,118.00	F2	2%	\$2,075.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DV-2-SBDZ2	SEL: TFIN Drvs Years 2+, SBD,Z2	\$2,327.00	F2	2%	\$2,280.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DX-1-4HR	SEL: TFIN DEX (EA),YEAR 1,4HR	\$2,125.00	F2	2%	\$2,082.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DX-1-4HRZ2	SEL: TFIN DEX (ea),Year 1,4HR,Z2	\$2,337.00	F2	2%	\$2,290.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DX-1-SBD	SEL: TFIN DEX (EA),YEAR 1, SBD	\$1,700.00	F2	2%	\$1,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DX-1-SBDZ2	SEL: TFIN DEX (ea),Year 1, SBD,Z2	\$1,870.00	F2	2%	\$1,832.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DX-2-4HR	SEL: TFIN DEX (EA),YEARS 2,4HR	\$3,545.00	F2	2%	\$3,474.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DX-2-4HRZ2	SEL: TFIN DEX (ea),YEARS 2,4HR,Z2	\$3,904.00	F2	2%	\$3,825.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DX-2-NBD	SEL: TFIN DEX (EA),YEARS 2,NBD	\$2,132.00	F2	2%	\$2,089.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DX-2-NBDZ2	SEL: TFIN DEX (EA),YEARS 2,NBD,Z2	\$2,347.00	F2	2%	\$2,300.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DX-2-SBD	SEL: TFIN DEX (ea),YEARS 2,SBD	\$2,838.00	F2	2%	\$2,781.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-DX-2-SBDZ2	SEL: TFIN DEX (EA),Years 2,SBD,Z2	\$3,136.00	F2	2%	\$3,065.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-JASMB-1	SEL: TFIN-J ASM BASIC YEAR 1	\$25,048.00	F2	2%	\$24,547.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-JASMB-1Z2	SEL: TFIN-J ASM BASIC YEAR 1,Z2	\$25,460.00	F2	2%	\$24,950.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-JASMB-2	SEL: TFIN-J ASM BASIC YEAR 2	\$10,020.00	F2	2%	\$9,819.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPIN-JASMB-2Z2	SEL: TFIN-J ASM BASIC YEAR 2,Z2	\$11,023.00	F2	2%	\$10,802.54	\$0.00	\$0.							

Dell EMC NASPO ValuePoint Contract MNWC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SOL-101-250MS	SEL DatAdvantage - SPOL Lite MS	\$12.50	F2	2%	\$12.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-10K-20KMC	SEL DatAdvantage - SPOL Lite M24*7	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-10K-20KMS	SEL DatAdvantage - SPOL Lite MS	\$4.01	F2	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-1501-2000MS	SEL DatAdvantage - SPOL Lite MS	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-150K-MC	SEL DatAdvantage - SPOL Lite M24*7	\$5.96	F2	2%	\$5.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-150K-MS	SEL DatAdvantage - SPOL Lite MS	\$3.44	F2	2%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-2001-2500MS	SEL DatAdvantage - SPOL Lite MS	\$5.51	F2	2%	\$5.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-20K-35KMC	SEL DatAdvantage - SPOL Lite M24*7	\$6.65	F2	2%	\$6.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-20K-35KMS	SEL DatAdvantage - SPOL Lite MS	\$3.79	F2	2%	\$3.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-2501-4000MS	SEL DatAdvantage - SPOL Lite MS	\$5.16	F2	2%	\$5.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-251-500MS	SEL DatAdvantage - SPOL Lite MS	\$9.52	F2	2%	\$9.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-35K-50KMC	SEL DatAdvantage - SPOL Lite M24*7	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-35K-50KMS	SEL DatAdvantage - SPOL Lite MS	\$3.07	F2	2%	\$3.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-4001-6000MC	SEL DatAdvantage - SPOL Lite M24*7	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-4001-6000MS	SEL DatAdvantage - SPOL Lite MS	\$4.82	F2	2%	\$4.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-501-750MS	SEL DatAdvantage - SPOL Lite MS	\$7.09	F2	2%	\$7.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-50K-100KMC	SEL DatAdvantage - SPOL Lite M24*7	\$6.19	F2	2%	\$6.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-50K-100KMS	SEL DatAdvantage - SPOL Lite MS	\$3.56	F2	2%	\$3.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-51-100MS	SEL DatAdvantage - SPOL Lite MS	\$15.84	F2	2%	\$15.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-6001-8000MC	SEL DatAdvantage - SPOL Lite M24*7	\$7.80	F2	2%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-6001-8000MS	SEL DatAdvantage - SPOL Lite MS	\$4.47	F2	2%	\$4.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-751-1000MS	SEL DatAdvantage - SPOL Lite MS	\$7.11	F2	2%	\$6.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-8001-10KMS	SEL DatAdvantage - SPOL Lite M24*7	\$7.46	F2	2%	\$7.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SOL-8001-10KMS	SEL DatAdvantage - SPOL Lite MS	\$4.24	F2	2%	\$4.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS10-80V4-75-32	SEL 3Yrs Silver supprt for Bullion HW	\$22,437.51	F2	2%	\$21,988.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS10-90V4-10-64	SEL 3Yrs Silver supprt for Bullion HW	\$31,290.36	F2	2%	\$30,664.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS10-90V4-75-64	SEL 3Yrs Silver supprt for Bullion HW	\$24,039.52	F2	2%	\$23,558.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS12-80V4-9-32	SEL 3Yrs Silver supprt for Bullion HW	\$26,032.28	F2	2%	\$25,511.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS12-90V4-12-64	SEL 3Yrs Silver supprt for Bullion HW	\$36,655.73	F2	2%	\$35,922.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS12-90V4-9-32	SEL 3Yrs Silver supprt for Bullion HW	\$27,954.70	F2	2%	\$27,395.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS14-80V4-10-32	SEL 3Yrs Silver supprt for Bullion HW	\$29,627.05	F2	2%	\$29,034.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS14-90V4-10-32	SEL 3Yrs Silver supprt for Bullion HW	\$31,869.87	F2	2%	\$31,232.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS14-90V4-14-64	SEL 3Yrs Silver supprt for Bullion HW	\$42,221.05	F2	2%	\$41,180.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS16-80V4-12-32	SEL 3Yrs Silver supprt for Bullion HW	\$33,221.82	F2	2%	\$32,557.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS16-90V4-12-32	SEL 3Yrs Silver supprt for Bullion HW	\$35,765.04	F2	2%	\$35,069.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS16-90V4-12-64	SEL 3Yrs Silver supprt for Bullion HW	\$40,299.62	F2	2%	\$39,493.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS16-90V4-16-64	SEL 3Yrs Silver supprt for Bullion HW	\$47,386.37	F2	2%	\$46,438.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS2-80V4-1-32	SEL 3Yrs Silver supprt for Bullion HW	\$3,384.97	F2	2%	\$3,317.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS2-80V4-15-32	SEL 3Yrs Silver supprt for Bullion HW	\$3,584.65	F2	2%	\$3,512.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS2-80V4-512-32	SEL 3Yrs Silver supprt for Bullion HW	\$2,722.76	F2	2%	\$2,668.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS2-80V4-768-32	SEL 3Yrs Silver supprt for Bullion HW	\$3,012.89	F2	2%	\$2,952.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS4-80V4-1-2-64	SEL 3Yrs Silver supprt for Bullion HW	\$5,735.79	F2	2%	\$5,088.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS4-80V4-1-32	SEL 3Yrs Silver supprt for Bullion HW	\$5,192.71	F2	2%	\$5,657.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS4-80V4-15-32	SEL 3Yrs Silver supprt for Bullion HW	\$5,772.93	F2	2%	\$6,386.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS4-80V4-2-32	SEL 3Yrs Silver supprt for Bullion HW	\$6,517.14	F2	2%	\$6,750.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS4-90V4-4-64	SEL 3Yrs Silver supprt for Bullion HW	\$6,888.22	F2	2%	\$7,094.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS6-80V4-45-32	SEL 3Yrs Silver supprt for Bullion HW	\$11,218.78	F2	2%	\$10,984.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS6-90V4-45-32	SEL 3Yrs Silver supprt for Bullion HW	\$10,108.72	F2	2%	\$9,906.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS8-80V4-6-64	SEL 3Yrs Silver supprt for Bullion HW	\$16,638.53	F2	2%	\$16,305.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS8-80V4-3-32	SEL 3Yrs Silver supprt for Bullion HW	\$11,112.15	F2	2%	\$10,889.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS8-80V4-4-32	SEL 3Yrs Silver supprt for Bullion HW	\$12,600.57	F2	2%	\$12,348.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS8-80V4-6-32	SEL 3Yrs Silver supprt for Bullion HW	\$13,304.28	F2	2%	\$13,038.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS8-90V4-6-32	SEL 3Yrs Silver supprt for Bullion HW	\$14,616.93	F2	2%	\$14,324.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SS8-90V4-8-64	SEL 3Yrs Silver supprt for Bullion HW	\$22,003.85	F2	2%	\$21,563.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3GC	SEL ST6-AD-3C-SSS-C)	\$2,214.96	F2	2%	\$2,170.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3GC-I	SEL ST6-AD-3C-SSS-C)	\$2,591.50	F2	2%	\$2,539.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3GC-K	SEL ST6-AD-3C-SSS-C)	\$2,489.88	F2	2%	\$2,440.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3PC	SEL ST6-AD-3P-SSS-C)	\$2,637.96	F2	2%	\$2,584.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3PC-I	SEL ST6-AD-3P-SSS-C)	\$3,085.71	F2	2%	\$3,024.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6AD3PC-K	SEL ST6-AD-3P-SSS-C)	\$3,985.71	F2	2%	\$3,905.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003GC	SEL ST6-AD-D100-3G-SSS-C)	\$2,964.70	F2	2%	\$2,905.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003GC-I	SEL ST6-AD-D100-3G-SSS-C)	\$5,544.00	F2	2%	\$5,433.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003GC-K	SEL ST6-AD-D100-3G-SSS-C)	\$6,486.48	F2	2%	\$6,356.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003PC	SEL ST6-AD-D100-3P-SSS-C)	\$6,232.12	F2	2%	\$6,107.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003PC-I	SEL ST6-AD-D100-3P-SSS-C)	\$6,600.00	F2	2%	\$6,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD1003PC-K	SEL ST6-AD-D100-3P-SSS-C)	\$7,722.00	F2	2%	\$7,567.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100C	SEL ST6-AD-D100-G-SSS-C)	\$7,419.18	F2	2%	\$7,270.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100C-I	SEL ST6-AD-D100-G-SSS-C)	\$2,100.00	F2	2%	\$2,058.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100C-K	SEL ST6-AD-D100-G-SSS-C)	\$2,457.00	F2	2%	\$2,407.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100PC	SEL ST6-AD-D100-P-SSS-C)	\$2,360.65	F2	2%	\$2,313.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100PC-I	SEL ST6-AD-D100-P-SSS-C)	\$2,500.00	F2	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD100PC-K	SEL ST6-AD-D100-P-SSS-C)	\$2,925.00	F2	2%	\$2,866.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103C	SEL ST6-AD-D10-3G-SSS-C)	\$2,810.30	F2	2%	\$2,754.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103C-I	SEL ST6-AD-D10-3G-SSS-C)	\$554.40	F2	2%	\$543.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6ADD103C-K	SEL ST6-AD-D10-3G-SSS-C)	\$648.65	F2	2%	\$635.68	\$0.00	\$0.00	\$0.00	\$0.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ST6VSDT103PC	SEL ST6-VSDT10-3P-SSS-C)	\$364.32	F2	2%	\$357.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT103PC-I	SEL ST6-VSDT10-3P-SSS-C)	\$426.25	F2	2%	\$417.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT103PC-K	SEL ST6-VSDT10-3P-SSS-C)	\$409.54	F2	2%	\$401.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10GC	SEL ST6-VSDT10-G-SSS-C)	\$116.00	F2	2%	\$113.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10GC-I	SEL ST6-VSDT10-G-SSS-C)	\$135.72	F2	2%	\$133.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10GC-K	SEL ST6-VSDT10-G-SSS-C)	\$130.40	F2	2%	\$127.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10PC	SEL ST6-VSDT10-P-SSS-C)	\$138.00	F2	2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10PC-I	SEL ST6-VSDT10-P-SSS-C)	\$161.46	F2	2%	\$158.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ST6VSDT10PC-K	SEL ST6-VSDT10-P-SSS-C)	\$155.13	F2	2%	\$152.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STAM-LIB	SEL: TAM, ADDITIONAL LIBRARY PER YR	\$5,118.00	F2	2%	\$5,015.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STAM-SITE	SEL: TAM, SINGLE SITE PER YEAR	\$25,588.00	F2	2%	\$25,076.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SUPPORTRSTRT	SELECT NTPS CONTRACT REACTIVATION FEE	\$529.00	F2	2%	\$518.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCC0101PFPPK0302	SEL SH STD IMPLEMENTATION SERVICE	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCC0101PFPPK0303	SEL SH ADV IMPLEMENTATION SERVICE	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCC0102PFPPK0314	SEL SHI APP IMPLEMENTATION SERVICE	\$8,824.00	F2	2%	\$8,647.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCC0201PFPPK0302	SEL SF STD IMPLEMENTATION SERVICE	\$14,118.00	F2	2%	\$13,835.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCC0325PFPPK0301	SEL SCNP IMPLEMENTATION SERVICE	\$16,941.00	F2	2%	\$16,602.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCRO	SEL SVC-CR-0)	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCRO-I	SEL SVC-CR-0)	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCRO-K	SEL SVC-CR-0)	\$112.63	F2	2%	\$110.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCR0	SEL SVC-CR-10)	\$90.00	F2	2%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCR0-I	SEL SVC-CR-10)	\$90.00	F2	2%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCR0-K	SEL SVC-CR-10)	\$101.13	F2	2%	\$99.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCR15	SEL SVC-CR-15)	\$95.00	F2	2%	\$93.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCR15-I	SEL SVC-CR-15)	\$95.00	F2	2%	\$93.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCR15-K	SEL SVC-CR-15)	\$95.77	F2	2%	\$93.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCR20	SEL SVC-CR-20)	\$80.00	F2	2%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCR20-I	SEL SVC-CR-20)	\$80.00	F2	2%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCCR20-K	SEL SVC-CR-20)	\$88.64	F2	2%	\$87.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EMC-ADDON	SEL installation S-head appliance	\$2,941.00	F2	2%	\$2,882.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EMC-BASE	SEL Install upto 4 S-head appliances	\$17,647.00	F2	2%	\$17,294.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EXP-00004	SEL CASCADE FIXED EXPENSES	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EXP-00009	SEL Fixed Expenses	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-EXP-00012	SEL FIXED EXPENSES	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-HRY-00001	SEL Time and Mat. Consulting Hour(s)	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-HRY-00002	SEL Time AND MAT. CASCADE HOUR(S)	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PJM-00001	SEL Time and Materl Proj Mgmt Hours	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PJM-00002	SEL TIME AND MAT. CASCADE PROJ MGMT HOUR	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSD-00002	SEL Prof Svc per day (excluding T&E)	\$2,824.00	F2	2%	\$2,767.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSD-00215	SEL RIVERBED CASCADE PROF SVC/DAY-ONSITE	\$2,824.00	F2	2%	\$2,767.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSD-00816	SEL SF Time Materials Consult Day	\$2,824.00	F2	2%	\$2,767.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-PSDRMFPEXP5	SEL Fixed Exp SteelCentral Consulting	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCPSDRMPRMPM01	SEL HrylyTimeMat SitCentral/jmgtext&E	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVCPSDRMPRMTM01	SEL Hourly Time and Mat SteelCentral	\$353.00	F2	2%	\$345.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-TRA-00173	SEL CASCADE CONFIG/OPERATIONS-3DAYS PTNR	\$1,765.00	F2	2%	\$1,729.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-TRACRCUST01C	SEL Training Credit Customer Student	\$1,118.00	F2	2%	\$1,115.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-TRA-FEXP5	SEL T&E FOR TRAINING - FIXED EXPENSE	\$588.00	F2	2%	\$576.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-TRA-NPM200-D	SEL NPM200 PME - DEDICATED TRAINING	\$41,176.00	F2	2%	\$40,352.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVC-TRA-SD200-D	SEL SD200 - Dedicated Training	\$41,176.00	F2	2%	\$40,352.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-12	SEL: T50-24HR ONSITE;1 DRIVE;1YR	\$2,064.00	F2	2%	\$2,022.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-12Z2	SEL: T50-24HR ONSITE;1 DRIVE;1YR,Z2	\$2,271.00	F2	2%	\$2,225.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-24	SEL: T50-24HR ONSITE;1 DRIVE;2YR	\$4,762.00	F2	2%	\$4,686.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-24Z2	SEL: T50-24HR ONSITE;1 DRIVE;2YR,Z2	\$5,239.00	F2	2%	\$5,134.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-36	SEL: T50-24HR ONSITE;1 DRIVE;3YR	\$7,460.00	F2	2%	\$7,310.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-36Z2	SEL: T50-24HR ONSITE;1 DRIVE;3YR,Z2	\$8,206.00	F2	2%	\$8,041.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-48	SEL: T50-24HR ONSITE;1 DRIVE;4YR	\$10,158.00	F2	2%	\$9,954.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-48Z2	SEL: T50-24HR ONSITE;1 DRIVE;4YR,Z2	\$11,174.00	F2	2%	\$10,950.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-60	SEL: T50-24HR ONSITE;1 DRIVE;5YR	\$12,857.00	F2	2%	\$12,599.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-1-60Z2	SEL: T50-24HR ONSITE;1 DRIVE;5YR,Z2	\$14,143.00	F2	2%	\$13,880.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-12	SEL: T50-24HR ONSITE;2 DRIVE;1YR	\$3,069.00	F2	2%	\$3,007.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-12Z2	SEL: T50-24HR ONSITE;2 DRIVE;1YR,Z2	\$3,377.00	F2	2%	\$3,309.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-24	SEL: T50-24HR ONSITE;2 DRIVE;2YR	\$7,090.00	F2	2%	\$6,948.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-24Z2	SEL: T50-24HR ONSITE;2 DRIVE;2YR,Z2	\$7,799.00	F2	2%	\$7,643.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-36	SEL: T50-24HR ONSITE;2 DRIVE;3YR	\$11,110.00	F2	2%	\$10,887.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-36Z2	SEL: T50-24HR ONSITE;2 DRIVE;3YR,Z2	\$12,222.00	F2	2%	\$11,977.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-48	SEL: T50-24HR ONSITE;2 DRIVE;4YR	\$15,131.00	F2	2%	\$14,828.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-48Z2	SEL: T50-24HR ONSITE;2 DRIVE;4YR,Z2	\$16,645.00	F2	2%	\$16,312.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-60	SEL: T50-24HR ONSITE;2 DRIVE;5YR	\$19,152.00	F2	2%	\$18,769.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-2-60Z2	SEL: T50-24HR ONSITE;2 DRIVE;5YR,Z2	\$21,067.00	F2	2%	\$20,645.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-12	SEL: T50-24HR OS;3DR;1YR	\$4,074.00	F2	2%	\$3,992.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-12Z2	SEL: T50-24HR OS;3DR;1YR,Z2	\$4,482.00	F2	2%	\$4,392.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-24	SEL: T50-24HR ONSITE;3 DRIVE;2YR	\$9,417.00	F2	2%	\$9,228.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-24Z2	SEL: T50-24HR ONSITE;3 DRIVE;2YR,Z2	\$10,359.00	F2	2%	\$10,151.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-36	SEL: T50-24HR ONSITE;3 DRIVE;3YR	\$14,761.00	F2	2%	\$14,465.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	T50-724-3-36Z2	SEL: T50-24HR ONSITE;3 DRIVE;3YR,Z2	\$16,237.00	F2	2%	\$15,912.26	\$0								

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Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	TAP-1YR-00002000	SEL 1 YR 2000-4999 TAPE ASSURANCE PACK	\$29.41	F2	2%	\$28.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TAP-1YR-00005000	SEL 1 YR 5000-9999 TAPE ASSURANCE PACK	\$22.06	F2	2%	\$21.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TAP-1YR-00010000	SEL 1 YR 10000-24999 TAPE ASSURANCE PA	\$17.65	F2	2%	\$17.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TE-MC	SEL Test Environment Add-on MC	\$4,014.71	F2	2%	\$3,934.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TE-MS	SEL Test Environment Add-on MS	\$2,294.12	F2	2%	\$2,248.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS1003GC	SEL THINS-100PK-3G-SSS-C	\$1,053.00	F2	2%	\$1,031.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS1003GC-I	SEL THINS-100PK-3G-SSS-C	\$1,100.76	F2	2%	\$1,078.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS1003GCV2-K	SEL THINS-100PK-3P-SSS-C	\$1,128.98	F2	2%	\$1,106.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS1003PC	SEL THINS-100PK-3P-SSS-C	\$1,254.00	F2	2%	\$1,228.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS1003PC-I	SEL THINS-100PK-3P-SSS-C	\$1,310.43	F2	2%	\$1,284.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS1003PCV2-K	SEL THINS-100PK-3P-SSS-C	\$1,344.02	F2	2%	\$1,317.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS100PCC	SEL THINS-100PK-G-SSS-C	\$399.00	F2	2%	\$391.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS100PCC-I	SEL THINS-100PK-G-SSS-C	\$416.96	F2	2%	\$408.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS100PCCV2-K	SEL THINS-100PK-G-SSS-C	\$427.64	F2	2%	\$419.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS100PPC	SEL THINS-100PK-P-SSS-C	\$475.00	F2	2%	\$465.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS100PPC-I	SEL THINS-100PK-P-SSS-C	\$496.38	F2	2%	\$486.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINS100PPCV2-K	SEL THINS-100PK-P-SSS-C	\$509.10	F2	2%	\$498.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTE3GC	SEL THINS-STE-3G-SSS-C	\$2,772.00	F2	2%	\$2,716.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTE3GC-I	SEL THINS-STE-3G-SSS-C	\$2,896.74	F2	2%	\$2,838.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTE3GCV2-K	SEL THINS-STE-3G-SSS-C	\$2,971.00	F2	2%	\$2,911.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTE3PC	SEL THINS-STE-3P-SSS-C	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTE3PC-I	SEL THINS-STE-3P-SSS-C	\$3,448.50	F2	2%	\$3,379.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTE3PCV2-K	SEL THINS-STE-3P-SSS-C	\$3,536.91	F2	2%	\$3,466.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTEGC	SEL THINS-STE-G-SSS-C	\$1,050.00	F2	2%	\$1,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTEGC-I	SEL THINS-STE-G-SSS-C	\$1,097.25	F2	2%	\$1,075.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTEGCV2-K	SEL THINS-STE-G-SSS-C	\$1,125.38	F2	2%	\$1,102.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTGPC	SEL THINS-STE-P-SSS-C	\$1,250.00	F2	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTGPC-I	SEL THINS-STE-P-SSS-C	\$1,306.25	F2	2%	\$1,280.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THINSSTGPCV2-K	SEL THINS-STE-P-SSS-C	\$1,339.74	F2	2%	\$1,312.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRV-1D	SEL ONE DAY PROSER TRAVEL EXP	\$574.00	F2	2%	\$562.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSP-1YR-00005000	SEL 1 YR 500-999 TAPE SERVICES PACK	\$88.24	F2	2%	\$86.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSP-1YR-00010000	SEL 1 YR 1000-1999 TAPE SERVICES PACK	\$71.18	F2	2%	\$69.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSP-1YR-00002000	SEL 1 YR 2000-4999 TAPE SERVICES PACK	\$58.82	F2	2%	\$57.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSP-1YR-00005000	SEL 1 YR 5000-9999 TAPE SERVICES PACK	\$44.12	F2	2%	\$43.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TSP-1YR-00010000	SEL 1 YR 10000-24999 TAPE SERVICES PAC	\$35.29	F2	2%	\$34.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003GC	SEL UEM-CCU-100-3G-SSS-C	\$2,772.00	F2	2%	\$2,716.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003GC-I	SEL UEM-CCU-100-3G-SSS-C	\$3,049.00	F2	2%	\$2,988.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003GC-K	SEL UEM-CCU-100-3G-SSS-C	\$2,999.25	F2	2%	\$2,939.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003PC	SEL UEM-CCU-100-3P-SSS-C	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003PC-I	SEL UEM-CCU-100-3P-SSS-C	\$3,630.00	F2	2%	\$3,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU1003PC-K	SEL UEM-CCU-100-3P-SSS-C	\$3,570.53	F2	2%	\$3,499.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100GC	SEL UEM-CCU-100-G-SSS-C	\$1,050.00	F2	2%	\$1,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100GC-I	SEL UEM-CCU-100-G-SSS-C	\$1,155.00	F2	2%	\$1,131.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100GC-K	SEL UEM-CCU-100-G-SSS-C	\$1,136.08	F2	2%	\$1,113.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100PC	SEL UEM-CCU-100-P-SSS-C	\$1,250.00	F2	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100PC-I	SEL UEM-CCU-100-P-SSS-C	\$1,375.00	F2	2%	\$1,347.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU100PC-K	SEL UEM-CCU-100-P-SSS-C	\$1,352.47	F2	2%	\$1,325.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103GC	SEL UEM-CCU-10-3G-SSS-C	\$277.00	F2	2%	\$271.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103GC-I	SEL UEM-CCU-10-3G-SSS-C	\$305.00	F2	2%	\$298.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103GC-K	SEL UEM-CCU-10-3G-SSS-C	\$299.92	F2	2%	\$293.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103PC	SEL UEM-CCU-10-3P-SSS-C	\$330.00	F2	2%	\$323.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103PC-I	SEL UEM-CCU-10-3P-SSS-C	\$363.00	F2	2%	\$355.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU103PC-K	SEL UEM-CCU-10-3P-SSS-C	\$357.06	F2	2%	\$349.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10CC	SEL UEM-CCU-10-G-SSS-C	\$105.00	F2	2%	\$102.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10CC-I	SEL UEM-CCU-10-G-SSS-C	\$116.00	F2	2%	\$113.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10CC-K	SEL UEM-CCU-10-G-SSS-C	\$113.61	F2	2%	\$111.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10PC	SEL UEM-CCU-10-P-SSS-C	\$125.00	F2	2%	\$122.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10PC-I	SEL UEM-CCU-10-P-SSS-C	\$138.00	F2	2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMCCU10PC-K	SEL UEM-CCU-10-P-SSS-C	\$135.25	F2	2%	\$132.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003GC	SEL UEM-NU-100-3G-SSS-C	\$1,683.00	F2	2%	\$1,629.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003GC-I	SEL UEM-NU-100-3G-SSS-C	\$1,850.00	F2	2%	\$1,793.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003GC-K	SEL UEM-NU-100-3G-SSS-C	\$1,799.55	F2	2%	\$1,763.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003PC	SEL UEM-NU-100-3P-SSS-C	\$1,980.00	F2	2%	\$1,940.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003PC-I	SEL UEM-NU-100-3P-SSS-C	\$2,178.00	F2	2%	\$2,134.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU1003PC-K	SEL UEM-NU-100-3P-SSS-C	\$2,142.32	F2	2%	\$2,099.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100CC	SEL UEM-NU-100-G-SSS-C	\$630.00	F2	2%	\$617.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100CC-I	SEL UEM-NU-100-G-SSS-C	\$693.00	F2	2%	\$679.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100CC-K	SEL UEM-NU-100-G-SSS-C	\$681.65	F2	2%	\$668.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100PC	SEL UEM-NU-100-P-SSS-C	\$750.00	F2	2%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100PC-I	SEL UEM-NU-100-P-SSS-C	\$825.00	F2	2%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU100PC-K	SEL UEM-NU-100-P-SSS-C	\$811.48	F2	2%	\$795.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU103GC	SEL UEM-NU-10-3G-SSS-C	\$168.00	F2	2%	\$162.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU103GC-I	SEL UEM-NU-10-3G-SSS-C	\$183.00	F2	2%	\$179.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU103GC-K	SEL UEM-NU-10-3G-SSS-C	\$179.96	F2	2%	\$176.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UEMNU103PC	SEL UEM-NU-10-3P-SSS-C	\$198.00	F2	2%	\$194.04									

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Price List

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	V7ATA253GCV2-K	SEL VR7-ATAD25-3G-SSS-C)	\$4,285.32	F2	2%	\$4,199.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATA253PCV2-K	SEL VR7-ATAD25-3P-SSS-C)	\$5,101.43	F2	2%	\$4,999.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATA253GCV2-K	SEL VR7-ATAD25-G-SSS-C)	\$1,623.23	F2	2%	\$1,590.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATA253PCV2-K	SEL VR7-ATAD25-P-SSS-C)	\$1,932.36	F2	2%	\$1,893.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATE253GCV2-K	SEL VR7-ATEN25-3G-SSS-C)	\$7,401.38	F2	2%	\$7,253.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATE253PCV2-K	SEL VR7-ATEN25-3P-SSS-C)	\$8,811.03	F2	2%	\$8,634.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATE253GCV2-K	SEL VR7-ATEN25-G-SSS-C)	\$2,803.56	F2	2%	\$2,747.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V7ATE253PCV2-K	SEL VR7-ATEN25-P-SSS-C)	\$3,337.51	F2	2%	\$3,270.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAOMS2MPSSSF	SEL VA-OMS-D-2M-SSS-F	\$3.30	F2	2%	\$3.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAOMS3PSSSF	SEL VA-OMS-D-3P-SSS-F	\$52.27	F2	2%	\$51.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAOMS2MPSSSF	SEL VA-OMS-D-P-SSS-F	\$19.80	F2	2%	\$19.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAOMS2MPSSSF	SEL VA-OMS-U-2M-SSS-F	\$6.42	F2	2%	\$6.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAOMS2MPSSSF	SEL VA-OMS-U-P-SSS-F	\$38.50	F2	2%	\$37.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAWCLDDPC-K	SEL V-MAW-CLD-D-P-C)	\$7.50	F2	2%	\$7.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAWD3PC-K	SEL V-MAW-SSS-D-3P-C)	\$8.49	F2	2%	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AD3GC	SEL VA-WOAA-A-D-3G-SSS-C)	\$13.20	F2	2%	\$12.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AD3GC-I	SEL VA-WOAA-A-D-3G-SSS-C)	\$13.79	F2	2%	\$13.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AD3GC-K	SEL VA-WOAA-A-D-3G-SSS-C)	\$14.15	F2	2%	\$13.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AD3PC	SEL VA-WOAA-A-D-3P-SSS-C)	\$15.84	F2	2%	\$15.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AD3PC-I	SEL VA-WOAA-A-D-3P-SSS-C)	\$16.55	F2	2%	\$16.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AD3PC-K	SEL VA-WOAA-A-D-3P-SSS-C)	\$16.98	F2	2%	\$16.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADGC	SEL VA-WOAA-A-D-G-SSS-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADGC-I	SEL VA-WOAA-A-D-G-SSS-C)	\$5.23	F2	2%	\$5.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADGC-K	SEL VA-WOAA-A-D-G-SSS-C)	\$5.36	F2	2%	\$5.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADPC	SEL VA-WOAA-A-D-P-SSS-C)	\$5.36	F2	2%	\$5.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADPC-I	SEL VA-WOAA-A-D-P-SSS-C)	\$6.27	F2	2%	\$6.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADPC-K	SEL VA-WOAA-A-D-P-SSS-C)	\$6.43	F2	2%	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3GC	SEL VA-WOAA-A-U-3G-SSS-C)	\$21.12	F2	2%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3GC-I	SEL VA-WOAA-A-U-3G-SSS-C)	\$22.07	F2	2%	\$21.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3GC-K	SEL VA-WOAA-A-U-3G-SSS-C)	\$23.76	F2	2%	\$23.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3PC	SEL VA-WOAA-A-U-3P-SSS-C)	\$23.63	F2	2%	\$23.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3PC-I	SEL VA-WOAA-A-U-3P-SSS-C)	\$24.83	F2	2%	\$24.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3PC-K	SEL VA-WOAA-A-U-3P-SSS-C)	\$25.47	F2	2%	\$24.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUGC	SEL VA-WOAA-A-U-G-SSS-C)	\$8.00	F2	2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUGC-I	SEL VA-WOAA-A-U-G-SSS-C)	\$8.36	F2	2%	\$8.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUGC-K	SEL VA-WOAA-A-U-G-SSS-C)	\$8.57	F2	2%	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUPC	SEL VA-WOAA-A-U-P-SSS-C)	\$9.00	F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUPC-I	SEL VA-WOAA-A-U-P-SSS-C)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUPC-K	SEL VA-WOAA-A-U-P-SSS-C)	\$9.65	F2	2%	\$9.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0D3GC	SEL VA-WOAA-A-D-3G-SSS-C)	\$50.16	F2	2%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0D3GC-I	SEL VA-WOAA-A-D-3G-SSS-C)	\$52.42	F2	2%	\$51.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0D3GC-K	SEL VA-WOAA-A-D-3G-SSS-C)	\$53.76	F2	2%	\$52.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0D3PC	SEL VA-WOAA-A-D-3P-SSS-C)	\$60.72	F2	2%	\$59.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0D3PC-I	SEL VA-WOAA-A-D-3P-SSS-C)	\$63.45	F2	2%	\$62.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0D3PC-K	SEL VA-WOAA-A-D-3P-SSS-C)	\$65.08	F2	2%	\$63.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADAU3GC	SEL VA-WOAA-ADA-U-3G-SSS-C)	\$89.76	F2	2%	\$87.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADAU3GC-I	SEL VA-WOAA-ADA-U-3G-SSS-C)	\$93.80	F2	2%	\$91.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADAU3GC-K	SEL VA-WOAA-ADA-U-3G-SSS-C)	\$96.21	F2	2%	\$94.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADAU3PC	SEL VA-WOAA-ADA-U-3P-SSS-C)	\$105.60	F2	2%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADAU3PC-I	SEL VA-WOAA-ADA-U-3P-SSS-C)	\$110.35	F2	2%	\$108.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADAU3PC-K	SEL VA-WOAA-ADA-U-3P-SSS-C)	\$113.18	F2	2%	\$110.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADUJGC	SEL VA-WOAA-ADA-U-G-SSS-C)	\$34.00	F2	2%	\$33.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADUJGC-I	SEL VA-WOAA-ADA-U-G-SSS-C)	\$35.53	F2	2%	\$34.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADUJGC-K	SEL VA-WOAA-ADA-U-G-SSS-C)	\$36.44	F2	2%	\$35.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADUJPC	SEL VA-WOAA-ADA-U-P-SSS-C)	\$40.00	F2	2%	\$39.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADUJPC-I	SEL VA-WOAA-ADA-U-P-SSS-C)	\$41.80	F2	2%	\$40.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADUJPC-K	SEL VA-WOAA-ADA-U-P-SSS-C)	\$42.87	F2	2%	\$42.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADGC	SEL VA-WOAA-A-D-G-SSS-C)	\$19.00	F2	2%	\$18.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADGC-I	SEL VA-WOAA-A-D-G-SSS-C)	\$19.86	F2	2%	\$19.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADGC-K	SEL VA-WOAA-A-D-G-SSS-C)	\$20.36	F2	2%	\$19.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADPC	SEL VA-WOAA-A-D-P-SSS-C)	\$23.00	F2	2%	\$22.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADPC-I	SEL VA-WOAA-A-D-P-SSS-C)	\$24.04	F2	2%	\$23.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0ADPC-K	SEL VA-WOAA-A-D-P-SSS-C)	\$24.65	F2	2%	\$24.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3GC	SEL VA-WOAA-A-U-3G-SSS-C)	\$100.32	F2	2%	\$98.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3GC-I	SEL VA-WOAA-A-U-3G-SSS-C)	\$104.83	F2	2%	\$102.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3GC-K	SEL VA-WOAA-A-U-3G-SSS-C)	\$107.52	F2	2%	\$105.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3PC	SEL VA-WOAA-A-U-3P-SSS-C)	\$118.90	F2	2%	\$116.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3PC-I	SEL VA-WOAA-A-U-3P-SSS-C)	\$124.15	F2	2%	\$121.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AU3PC-K	SEL VA-WOAA-A-U-3P-SSS-C)	\$127.33	F2	2%	\$124.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUGC	SEL VA-WOAA-A-U-G-SSS-C)	\$38.00	F2	2%	\$37.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUGC-I	SEL VA-WOAA-A-U-G-SSS-C)	\$39.71	F2	2%	\$38.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUGC-K	SEL VA-WOAA-A-U-G-SSS-C)	\$40.73	F2	2%	\$39.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUPC	SEL VA-WOAA-A-U-P-SSS-C)	\$45.00	F2	2%	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUPC-I	SEL VA-WOAA-A-U-P-SSS-C)	\$47.03	F2	2%	\$46.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0A0AUPC-K	SEL VA-WOAA-A-U-P-SSS-C)	\$48.23	F2	2%	\$47.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0E10U3GC	SEL VA-WOE-10U-3G-SSS-C)	\$3,215.52	F2	2%	\$3,151.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0E10U3GC-I	SEL VA-WOE-10U-3G-SSS-C)	\$3,360.22	F2	2%	\$3,293.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VAW0E10UC-K	SEL VA-WOE-10U-G-SSS-C)	\$1,305.44	F2	2%	\$1,279.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0E10UPC	SEL VA-WOE-10U-P-SSS-C)	\$1,450.00	F2	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0E10UPC-I	SEL VA-WOE-10U-P-SSS-C)	\$1,515.25	F2	2%	\$1,484.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0E10UPC-K	SEL VA-WOE-10U-P-SSS-C)	\$1,554.10	F2	2%	\$1,523.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EU3GC	SEL VA-WOE-U-3G-SSS-C)	\$32,155.10	F2	2%	\$31,512.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EU3GC-I	SEL VA-WOE-U-3G-SSS-C)	\$33,602.18	F2	2%	\$32,930.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EU3GC-K	SEL VA-WOE-U-3G-SSS-C)	\$34,463.61	F2	2%	\$33,774.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EU3PC	SEL VA-WOE-U-3P-SSS-C)	\$38,280.00	F2	2%	\$37,514.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EU3PC-I	SEL VA-WOE-U-3P-SSS-C)	\$40,002.60	F2	2%	\$39,202.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EU3PC-K	SEL VA-WOE-U-3P-SSS-C)	\$41,028.11	F2	2%	\$40,207.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EUGC	SEL VA-WOE-U-G-SSS-C)	\$12,180.00	F2	2%	\$11,936.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EUGC-I	SEL VA-WOE-U-G-SSS-C)	\$12,728.10	F2	2%	\$12,473.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EUGC-K	SEL VA-WOE-U-G-SSS-C)	\$13,054.40	F2	2%	\$12,793.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EUPC	SEL VA-WOE-U-P-SSS-C)	\$14,500.00	F2	2%	\$14,210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EUPC-I	SEL VA-WOE-U-P-SSS-C)	\$15,152.50	F2	2%	\$14,849.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0EUPC-K	SEL VA-WOE-U-P-SSS-C)	\$15,540.95	F2	2%	\$15,230.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAD3GC	SEL VA-WOS-A-D-3G-SSS-C)	\$29.04	F2	2%	\$28.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAD3GC-I	SEL VA-WOS-A-D-3G-SSS-C)	\$30.35	F2	2%	\$29.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAD3GC-K	SEL VA-WOS-A-D-3G-SSS-C)	\$31.12	F2	2%	\$30.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAD3PC	SEL VA-WOS-A-D-3P-SSS-C)	\$34.32	F2	2%	\$33.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAD3PC-I	SEL VA-WOS-A-D-3P-SSS-C)	\$35.96	F2	2%	\$35.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAD3PC-K	SEL VA-WOS-A-D-3P-SSS-C)	\$36.78	F2	2%	\$36.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SADGC	SEL VA-WOS-A-D-G-SSS-C)	\$11.00	F2	2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SADGC-I	SEL VA-WOS-A-D-G-SSS-C)	\$11.50	F2	2%	\$11.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SADGC-K	SEL VA-WOS-A-D-G-SSS-C)	\$11.79	F2	2%	\$11.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SADPC	SEL VA-WOS-A-D-P-SSS-C)	\$13.00	F2	2%	\$12.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SADPC-I	SEL VA-WOS-A-D-P-SSS-C)	\$13.59	F2	2%	\$13.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SADPC-K	SEL VA-WOS-A-D-P-SSS-C)	\$13.84	F2	2%	\$13.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAU3GC	SEL VA-WOS-A-U-3G-SSS-C)	\$50.16	F2	2%	\$49.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAU3GC-I	SEL VA-WOS-A-U-3G-SSS-C)	\$52.42	F2	2%	\$51.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAU3GC-K	SEL VA-WOS-A-U-3G-SSS-C)	\$53.76	F2	2%	\$52.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAU3PC	SEL VA-WOS-A-U-3P-SSS-C)	\$60.72	F2	2%	\$59.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAU3PC-I	SEL VA-WOS-A-U-3P-SSS-C)	\$63.45	F2	2%	\$62.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAU3PC-K	SEL VA-WOS-A-U-3P-SSS-C)	\$65.08	F2	2%	\$63.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAUGC	SEL VA-WOS-A-U-G-SSS-C)	\$19.86	F2	2%	\$19.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAUGC-I	SEL VA-WOS-A-U-G-SSS-C)	\$20.36	F2	2%	\$19.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAUGC-K	SEL VA-WOS-A-U-G-SSS-C)	\$23.00	F2	2%	\$22.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAUPC	SEL VA-WOS-A-U-P-SSS-C)	\$24.04	F2	2%	\$23.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAUPC-I	SEL VA-WOS-A-U-P-SSS-C)	\$24.65	F2	2%	\$24.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAW0SAUPC-K	SEL VA-WOS-A-U-P-SSS-C)	\$24.65	F2	2%	\$24.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253GC	SEL VR-BCLADVO-25-3G-SSS-C)	\$2,772.00	F2	2%	\$2,716.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253GC-I	SEL VR-BCLADVO-25-3G-SSS-C)	\$3,243.24	F2	2%	\$3,178.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253GC-K	SEL VR-BCLADVO-25-3G-SSS-C)	\$3,116.06	F2	2%	\$3,053.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253PC	SEL VR-BCLADVO-25-3P-SSS-C)	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253PC-I	SEL VR-BCLADVO-25-3P-SSS-C)	\$3,861.59	F2	2%	\$3,783.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBCLADO253PC-K	SEL VR-BCLADVO-25-3P-SSS-C)	\$3,709.59	F2	2%	\$3,635.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBM0GC-K	SEL V-MBM-SSS-D-G-C)	\$4.29	F2	2%	\$4.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCM0W3GSSSC	SEL VC-CMW-3G-SSS-C)	\$21.00	F2	2%	\$20.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCM0W3GSSSC-I	SEL VC-CMW-3G-SSS-C)	\$23.00	F2	2%	\$22.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCM0W3GSSSC-K	SEL VC-CMW-3G-SSS-C)	\$18.70	F2	2%	\$18.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCM0W3PSSSC	SEL VC-CMW-3P-SSS-C)	\$26.00	F2	2%	\$25.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCM0W3PSSSC-I	SEL VC-CMW-3P-SSS-C)	\$29.00	F2	2%	\$28.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCM0W3PSSSC-K	SEL VC-CMW-P-SSS-C)	\$23.38	F2	2%	\$22.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCM0WGSSSC	SEL VC-CMW-G-SSS-C)	\$9.00	F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCM0WGSSSC-I	SEL VC-CMW-G-SSS-C)	\$7.09	F2	2%	\$6.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCM0WGSSSC-K	SEL VC-CMW-G)	\$10.00	F2	2%	\$9.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCM0WPSSSC-I	SEL VC-CMW-P-SSS-C)	\$11.00	F2	2%	\$10.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCM0WPSSSC-K	SEL VC-CMW-3G-SSS-C)	\$8.86	F2	2%	\$8.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3GC	SEL VC-EPIC-3G-SSS-C)	\$33,264.00	F2	2%	\$32,598.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3GC-I	SEL VC-EPIC-3G-SSS-C)	\$38,918.88	F2	2%	\$38,140.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3GC-K	SEL VC-EPIC-3G-SSS-C)	\$37,392.66	F2	2%	\$36,644.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3PC	SEL VC-EPIC-3P-SSS-C)	\$39,600.00	F2	2%	\$38,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3PC-I	SEL VC-EPIC-3P-SSS-C)	\$46,332.00	F2	2%	\$45,405.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPIC3PC-K	SEL VC-EPIC-3P-SSS-C)	\$44,515.11	F2	2%	\$43,624.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICGC	SEL VC-EPIC-G-SSS-C)	\$12,600.00	F2	2%	\$12,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICGC-I	SEL VC-EPIC-G-SSS-C)	\$14,743.90	F2	2%	\$14,447.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICGC-K	SEL VC-EPIC-G-SSS-C)	\$14,163.90	F2	2%	\$13,980.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICPC	SEL VC-EPIC-P-SSS-C)	\$15,000.00	F2	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICPC-I	SEL VC-EPIC-P-SSS-C)	\$17,550.00	F2	2%	\$17,199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCEPICPC-K	SEL VC-EPIC-P-SSS-C)	\$16,861.78	F2	2%	\$16,524.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3GC	SEL VCS6-FND-3G-SSS-C)	\$1,439.00	F2	2%	\$1,410.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3GC-I	SEL VCS6-FND-3G-SSS-C)	\$1,683.40	F2	2%	\$1,649.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3GC-K	SEL VCS6-FND-3G-SSS-C)	\$1,704.77	F2	2%	\$1,669.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3PC	SEL VCS6-FND-3P-SSS-C)	\$1,703.00	F2	2%	\$1,669.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3PC-I	SEL VCS6-FND-3P-SSS-C)	\$1,982.28	F2	2%	\$1,952.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FND3PC-K	SEL VCS6-FND-3P-SSS-C)	\$2,005.73	F2	2%	\$1,965.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FNDGC	SEL VCS6-FND-G-SSS-C)	\$545.00	F2	2%	\$534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6FNDGC-I	SEL VCS6-FND-G-SSS-C													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VCS6STD3GC-I	SEL VCS6-STD-3G-SSS-C)	\$3,888.80	F2	2%	\$3,811.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3GCV2	SEL VCS6-STD-3G-SSS-C)	\$3,323.76	F2	2%	\$3,257.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3GCV2-K	SEL VCS6-STD-3G-SSS-C)	\$3,915.07	F2	2%	\$3,836.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3PC-I	SEL VCS6-STD-3P-SSS-C)	\$4,630.11	F2	2%	\$4,537.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3PCV2	SEL VCS6-STD-3P-SSS-C)	\$3,995.36	F2	2%	\$3,878.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STD3PCV2-K	SEL VCS6-STD-3P-SSS-C)	\$4,661.39	F2	2%	\$4,566.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDGC-I	SEL VCS6-STD-G-SSS-C)	\$1,473.03	F2	2%	\$1,443.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDGCV2	SEL VCS6-STD-G-SSS-C)	\$1,259.00	F2	2%	\$1,233.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDGCV2-K	SEL VCS6-STD-G-SSS-C)	\$1,482.98	F2	2%	\$1,453.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDPC-I	SEL VCS6-STD-P-SSS-C)	\$1,753.83	F2	2%	\$1,718.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDPCV2	SEL VCS6-STD-P-SSS-C)	\$1,499.00	F2	2%	\$1,469.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCS6STDPCV2-K	SEL VCS6-STD-P-SSS-C)	\$1,765.68	F2	2%	\$1,730.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625E3GC	SEL VC-SRM6-25E-3G-SSS-C)	\$6,861.00	F2	2%	\$6,723.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625E3GC-I	SEL VC-SRM6-25E-3G-SSS-C)	\$8,051.79	F2	2%	\$7,867.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625E3GC-K	SEL VC-SRM6-25E-3G-SSS-C)	\$8,027.79	F2	2%	\$7,867.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625E3PC	SEL VC-SRM6-25E-3P-SSS-C)	\$8,158.00	F2	2%	\$7,998.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625E3PC-I	SEL VC-SRM6-25E-3P-SSS-C)	\$9,558.00	F2	2%	\$9,365.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625E3PC-K	SEL VC-SRM6-25E-3P-SSS-C)	\$9,151.98	F2	2%	\$8,998.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625EGC	SEL VC-SRM6-25E-G-SSS-C)	\$2,550.00	F2	2%	\$2,547.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625EGC-I	SEL VC-SRM6-25E-G-SSS-C)	\$3,040.83	F2	2%	\$2,980.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625EGC-K	SEL VC-SRM6-25E-G-SSS-C)	\$2,921.58	F2	2%	\$2,863.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625EPC	SEL VC-SRM6-25E-P-SSS-C)	\$3,064.00	F2	2%	\$3,032.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625EPC-I	SEL VC-SRM6-25E-P-SSS-C)	\$3,619.98	F2	2%	\$3,547.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625EPC-K	SEL VC-SRM6-25E-P-SSS-C)	\$3,478.03	F2	2%	\$3,408.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625S3GC	SEL VC-SRM6-25S-3G-SSS-C)	\$2,703.83	F2	2%	\$2,648.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625S3GC-I	SEL VC-SRM6-25S-3G-SSS-C)	\$3,162.83	F2	2%	\$3,099.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625S3GC-K	SEL VC-SRM6-25S-3G-SSS-C)	\$3,038.90	F2	2%	\$3,099.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625S3PC	SEL VC-SRM6-25S-3P-SSS-C)	\$3,218.00	F2	2%	\$3,153.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625S3PC-I	SEL VC-SRM6-25S-3P-SSS-C)	\$3,765.25	F2	2%	\$3,689.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625S3PC-K	SEL VC-SRM6-25S-3P-SSS-C)	\$3,617.59	F2	2%	\$3,545.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625SSGC	SEL VC-SRM6-25S-G-SSS-C)	\$1,024.00	F2	2%	\$1,003.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625SSGC-I	SEL VC-SRM6-25S-G-SSS-C)	\$1,198.08	F2	2%	\$1,174.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625SSGC-K	SEL VC-SRM6-25S-G-SSS-C)	\$1,151.10	F2	2%	\$1,128.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625SPC	SEL VC-SRM6-25S-P-SSS-C)	\$1,219.00	F2	2%	\$1,194.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625SPC-I	SEL VC-SRM6-25S-P-SSS-C)	\$1,426.23	F2	2%	\$1,397.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VCSRM625SPC-K	SEL VC-SRM6-25S-P-SSS-C)	\$1,370.30	F2	2%	\$1,342.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VELLDLDDGC-K	SEL V-TEL-DLD-D-G-C)	\$25.70	F2	2%	\$25.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD2253GCV2-K	SEL VF-DD2-25VM-3G-SSS-C)	\$11,686.70	F2	2%	\$11,452.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD2253GCV2-K	SEL VF-DD2-25VM-3G-SSS-C)	\$4,326.78	F2	2%	\$4,338.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD2253GSC	SEL VF-DD2-25VM-3G-SSS-C)	\$10,396.69	F2	2%	\$10,188.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD2253GSC-I	SEL VF-DD2-25VM-3G-SSS-C)	\$12,163.69	F2	2%	\$11,920.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD2253PSC	SEL VF-DD2-25VM-3P-SSS-C)	\$14,480.29	F2	2%	\$14,190.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD2253PSC-I	SEL VF-DD2-25VM-3P-SSS-C)	\$13,912.46	F2	2%	\$13,634.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD2253PSCV2-K	SEL VF-DD2-25VM-3P-SSS-C)	\$3,938.00	F2	2%	\$3,859.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD225GSC	SEL VF-DD2-25VM-G-SSS-C)	\$4,607.46	F2	2%	\$4,515.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD225GSC-I	SEL VF-DD2-25VM-G-SSS-C)	\$4,688.00	F2	2%	\$4,594.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD225PSC	SEL VF-DD2-25VM-P-SSS-C)	\$5,484.96	F2	2%	\$5,375.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD225PSC-I	SEL VF-DD2-25VM-P-SSS-C)	\$5,269.87	F2	2%	\$5,164.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFD225PSCV2-K	SEL VF-DD2-25VM-P-SSS-C)	\$27,500.00	F2	2%	\$26,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VF-ERS-G-TL-SST1F	SEL S2-ERS-PSUP-F)	\$198.00	F2	2%	\$194.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53GC	SEL VF-HYPM5-3G-SSS-C)	\$231.66	F2	2%	\$227.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53GC-I	SEL VF-HYPM5-3G-SSS-C)	\$222.58	F2	2%	\$218.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53GCV2-K	SEL VF-HYPM5-3G-SSS-C)	\$237.60	F2	2%	\$232.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53PC	SEL VF-HYPM5-3P-SSS-C)	\$277.99	F2	2%	\$272.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53PC-I	SEL VF-HYPM5-3P-SSS-C)	\$267.09	F2	2%	\$261.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM53PCV2-K	SEL VF-HYPM5-3P-SSS-C)	\$75.00	F2	2%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5GSC	SEL VF-HYPM5-G-SSS-C)	\$84.31	F2	2%	\$82.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5GSC-I	SEL VF-HYPM5-G-SSS-C)	\$90.00	F2	2%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5GSCV2-K	SEL VF-HYPM5-G-SSS-C)	\$105.30	F2	2%	\$103.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5PSC	SEL VF-HYPM5-P-SSS-C)	\$101.17	F2	2%	\$99.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5PSC-I	SEL VF-HYPM5-P-SSS-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFHYPM5PSCV2-K	SEL VF-HYPM5-P-SSS-C)	\$80.36	F2	2%	\$78.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB10TBSPPM1	SELECT VFM 751-1024TB Spt/Mnt 1Mo (prTB)	\$247.00	F2	2%	\$242.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB10TBSPPM1	SELECT VFM 751-1024TB Spt/Mnt 1Yr (prTB)	\$411.00	F2	2%	\$402.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB10TBSPPM3	SELECT VFM 751-1024TB Spt/Mnt 3Yr (prTB)	\$5.88	F2	2%	\$5.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB10TBSPPM5	SELECT VFM 751-1024TB Spt/Mnt 5Yr (prTB)	\$24.71	F2	2%	\$24.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB11TBSPPM1	SELECT VFM 1025-1500TB Spt/Mnt 1Mo-prTB	\$224.71	F2	2%	\$220.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB11TBSPPM1	SELECT VFM 1025-1500TB Spt/Mnt 1Yr-prTB	\$375.29	F2	2%	\$367.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB11TBSPPM3	SELECT VFM 1025-1500TB Spt/Mnt 3Yr-prTB	\$5.88	F2	2%	\$5.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB11TBSPPM5	SELECT VFM 1025-1500TB Spt/Mnt 5Yr-prTB	\$204.71	F2	2%	\$200.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB12TBSPPM1	SELECT VFM 1501-2048TB Spt/Mnt 1Mo-prTB	\$84.31	F2	2%	\$82.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB12TBSPPM1	SELECT VFM 1501-2048TB Spt/Mnt 1Yr-prTB	\$90.00	F2	2%	\$88.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB12TBSPPM3	SELECT VFM 1501-2048TB Spt/Mnt 3Yr-prTB	\$204.71	F2	2%	\$200.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB12TBSPPM5	SELECT VFM 1501-2048TB Spt/Mnt 5Yr-prTB	\$340.00	F2	2%	\$333.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB13TBSPPM1	SELECT VFM 2049-2500TB Spt/Mnt 1Mo-prTB	\$5.88	F2	2%	\$5.76	\$0.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VFMB67BSPMT1	SELECT VFM 10-80TB Spt/Mnt 1Yr (per TB)	\$111.00	F2	2%	\$108.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB67BSPMT3	SELECT VFM 10-80TB Spt/Mnt 3Yr (per TB)	\$329.00	F2	2%	\$322.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB67BSPMT5	SELECT VFM 10-80TB Spt/Mnt 5Yr (per TB)	\$549.00	F2	2%	\$536.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB77BSPMM1	SELECT VFM 81-240TB Spt/Mnt 1Mo (per TB)	\$8.00	F2	2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB77BSPMT1	SELECT VFM 81-240TB Spt/Mnt 3Yr (per TB)	\$102.00	F2	2%	\$99.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB77BSPMT3	SELECT VFM 81-240TB Spt/Mnt 3Yr (per TB)	\$309.00	F2	2%	\$302.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB77BSPMT5	SELECT VFM 81-240TB Spt/Mnt 5Yr (per TB)	\$514.00	F2	2%	\$503.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB87BSPMM1	SELECT VFM 241-500TB Spt/Mnt 1Mo (perTB)	\$8.00	F2	2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB87BSPMT1	SELECT VFM 241-500TB Spt/Mnt 1Yr (perTB)	\$96.00	F2	2%	\$94.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB87BSPMT3	SELECT VFM 241-500TB Spt/Mnt 3Yr (perTB)	\$288.00	F2	2%	\$282.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB87BSPMT5	SELECT VFM 241-500TB Spt/Mnt 5Yr (perTB)	\$481.00	F2	2%	\$471.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB97BSPMM1	SELECT VFM 501-750TB Spt/Mnt 1Mo (perTB)	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB97BSPMT1	SELECT VFM 501-750TB Spt/Mnt 1Yr (perTB)	\$89.00	F2	2%	\$87.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB97BSPMT3	SELECT VFM 501-750TB Spt/Mnt 3Yr (perTB)	\$267.00	F2	2%	\$261.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VFMB97BSPMT5	SELECT VFM 501-750TB Spt/Mnt 5Yr (perTB)	\$445.00	F2	2%	\$436.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAW3GC-K	SEL V-MAW-SSS-D-3G-C)	\$5.66	F2	2%	\$5.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDC-K	SEL V-MAW-CLD-D-G-C)	\$6.43	F2	2%	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDGC	SEL V-MAW-CLD-D-G-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDGC-I	SEL V-MAW-CLD-D-G-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDPC	SEL V-MAW-CLD-D-P-C)	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWCLDDPC-I	SEL V-MAW-CLD-D-P-C)	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWD3GC	SEL V-MAW-SSS-D-3G-C)	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWD3GC-I	SEL V-MAW-SSS-D-3G-C)	\$5.28	F2	2%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWD3PC	SEL V-MAW-SSS-D-3P-C)	\$7.92	F2	2%	\$7.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWD3PC-I	SEL V-MAW-SSS-D-3P-C)	\$7.92	F2	2%	\$7.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDC-K	SEL V-MAW-SSS-D-G-C)	\$2.15	F2	2%	\$2.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDGC	SEL V-MAW-SSS-D-G-C)	\$2.00	F2	2%	\$1.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDGC-I	SEL V-MAW-SSS-D-G-C)	\$2.00	F2	2%	\$1.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDGC	SEL V-MAW-DLD-D-G-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDGC-I	SEL V-MAW-DLD-D-G-C)	\$6.00	F2	2%	\$5.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDPC	SEL V-MAW-DLD-D-P-C)	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDPC-I	SEL V-MAW-DLD-D-P-C)	\$7.00	F2	2%	\$6.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDLDDPC-K	SEL V-MAW-DLD-D-P-C)	\$7.50	F2	2%	\$7.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDP	SEL V-MAW-SSS-D-P-C)	\$3.00	F2	2%	\$2.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWDP-I	SEL V-MAW-SSS-D-P-C)	\$3.00	F2	2%	\$2.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMAWLDGCG-K	SEL V-MAW-DLD-D-G-C)	\$6.43	F2	2%	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBD3GC-K	SEL V-MBM-SSS-D-3G-C)	\$11.32	F2	2%	\$11.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDC-K	SEL V-MBM-CLD-D-P-C)	\$26.78	F2	2%	\$26.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDGC	SEL V-MBM-CLD-D-G-C)	\$24.00	F2	2%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDGC-I	SEL V-MBM-CLD-D-G-C)	\$24.00	F2	2%	\$23.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDG-K	SEL V-MBM-CLD-D-G-C)	\$25.70	F2	2%	\$25.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDPC	SEL V-MBM-CLD-D-P-C)	\$25.00	F2	2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMCLDDPC-I	SEL V-MBM-CLD-D-P-C)	\$25.00	F2	2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3GC	SEL V-MBM-SSS-D-3G-C)	\$10.56	F2	2%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3GC-I	SEL V-MBM-SSS-D-3G-C)	\$10.56	F2	2%	\$10.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3PC	SEL V-MBM-SSS-D-3P-C)	\$13.20	F2	2%	\$12.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3PC-I	SEL V-MBM-SSS-D-3P-C)	\$13.20	F2	2%	\$12.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDDDDPC-K	SEL V-MBM-DLD-D-P-C)	\$39.65	F2	2%	\$38.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDGC	SEL V-MBM-SSS-D-G-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDGC-I	SEL V-MBM-SSS-D-G-C)	\$4.00	F2	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDLDDGC	SEL V-MBM-DLD-D-G-C)	\$36.00	F2	2%	\$35.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDLDDGC-I	SEL V-MBM-DLD-D-G-C)	\$36.00	F2	2%	\$35.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDLDDPC	SEL V-MBM-DLD-D-P-C)	\$37.00	F2	2%	\$36.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDLDDPC-I	SEL V-MBM-DLD-D-P-C)	\$37.00	F2	2%	\$36.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDLDGCG-K	SEL V-MBM-DLD-D-G-C)	\$38.58	F2	2%	\$37.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDPC	SEL V-MBM-SSS-D-P-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDPC-I	SEL V-MBM-SSS-D-P-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDP-K	SEL V-MBM-SSS-D-P-C)	\$5.36	F2	2%	\$5.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMDP-I	SEL V-MBM-SSS-D-P-C)	\$5.36	F2	2%	\$5.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMBMD3PC-K	SEL V-MBM-SSS-D-3P-C)	\$14.15	F2	2%	\$13.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-1000AN-D	SEL Splunk VM E Sup Bucket 1000AN	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-1000AP-D	SEL Splunk VM E Sup Bucket 1000AP	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-1000EM-D	SEL Splunk VM E Sup Bucket 1000EM	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-1000US-D	SEL Splunk VM E Sup Bucket 1000US	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-100AN-D	SEL Splunk VM E Sup Bucket 100AN	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-100AP-D	SEL Splunk VM E Sup Bucket 100AP	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-100EM-D	SEL Splunk VM E Sup Bucket 100EM	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-100US-D	SEL Splunk VM E Sup Bucket 100US	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-1AN-D	SEL Splunk VM E Sup Bucket 1AN	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-1AP-D	SEL Splunk VM E Sup Bucket 1AP	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-1EM-D	SEL Splunk VM E Sup Bucket 1EM	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-ES-1US-D	SEL Splunk VM E Sup Bucket 1US	\$1.00	F2	2%	\$0.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-GS-1000AN-D	SEL Splunk VM G Sup Bucket 1000AN	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-GS-1000AP-D	SEL Splunk VM G Sup Bucket 1000AP	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-GS-1000EM-D	SEL Splunk VM G Sup Bucket 1000EM	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-GS-1000US-D	SEL Splunk VM G Sup Bucket 1000US	\$1,000.00	F2	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-GS-100AN-D	SEL Splunk VM G Sup Bucket 100AN	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-GS-100AP-D	SEL Splunk VM G Sup Bucket 100AP	\$100.00	F2	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMP-GS-100EM-D	SEL Splunk VM G Sup Bucket 100EM	\$100.00	F											

Dell EMC NASPO ValuePoint Contract MNWC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VMSCDD2GC-K	SEL V-OMS-CLD-D-2G-C	\$122.97	F2	2%	\$120.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMSCDU3PC-K	SEL V-OMS-CLD-U-3P-C	\$360.48	F2	2%	\$353.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMSCDU3GC-K	SEL V-OMS-DLD-U-3G-C	\$413.35	F2	2%	\$405.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VMWDFC-K	SEL V-MAW-SSS-D-P-C	\$3.22	F2	2%	\$3.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMCLD3GC-K	SEL V-OMS-CLD-D-3G-C	\$173.54	F2	2%	\$170.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMCLDUPC-K	SEL V-OMS-CLD-U-P-C	\$135.99	F2	2%	\$133.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMDLU2GC-K	SEL V-OMS-DLD-U-2G-C	\$294.59	F2	2%	\$288.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCDDGC-K	SEL V-OMS-CLD-D-G-C	\$65.39	F2	2%	\$64.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLD2GC-K	SEL V-OMS-CLD-U-2G-C	\$246.32	F2	2%	\$241.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLD2GC	SEL V-OMS-CLD-D-2G-C	\$115.00	F2	2%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLD2GC-I	SEL V-OMS-CLD-D-2G-C	\$115.00	F2	2%	\$112.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLD2PC	SEL V-OMS-CLD-D-2P-C	\$121.00	F2	2%	\$118.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLD2PC-I	SEL V-OMS-CLD-D-2P-C	\$121.00	F2	2%	\$118.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-D-2P-F	SEL V-OMS-CLD-D-2P-F	\$133.10	F2	2%	\$130.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLD3GC	SEL V-OMS-CLD-D-3G-C	\$162.00	F2	2%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLD3GC-I	SEL V-OMS-CLD-D-3G-C	\$162.00	F2	2%	\$158.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLD3PC	SEL V-OMS-CLD-D-3P-C	\$169.00	F2	2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLD3PC-I	SEL V-OMS-CLD-D-3P-C	\$169.00	F2	2%	\$165.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-D-3P-F	SEL V-OMS-CLD-D-3P-F	\$185.90	F2	2%	\$182.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDGCG	SEL V-OMS-CLD-D-G-C	\$61.00	F2	2%	\$59.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDGCG-I	SEL V-OMS-CLD-D-G-C	\$61.00	F2	2%	\$59.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDPPC	SEL V-OMS-CLD-D-P-C	\$64.00	F2	2%	\$62.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDPPC-I	SEL V-OMS-CLD-D-P-C	\$64.00	F2	2%	\$62.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-D-P-F	SEL V-OMS-CLD-D-P-F	\$70.40	F2	2%	\$68.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDPC-K	SEL V-OMS-CLD-D-P-C	\$68.61	F2	2%	\$67.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2C-K	SEL V-OMS-CLD-U-2P-C	\$256.28	F2	2%	\$251.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2GC	SEL V-OMS-CLD-U-2G-C	\$230.00	F2	2%	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2GC-I	SEL V-OMS-CLD-U-2G-C	\$230.00	F2	2%	\$225.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2PC	SEL V-OMS-CLD-U-2P-C	\$239.00	F2	2%	\$234.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU2PC-I	SEL V-OMS-CLD-U-2P-C	\$239.00	F2	2%	\$234.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-U-2P-F	SEL V-OMS-CLD-U-2P-F	\$262.90	F2	2%	\$257.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3GC	SEL V-OMS-CLD-U-3G-C	\$323.00	F2	2%	\$316.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3GC-I	SEL V-OMS-CLD-U-3G-C	\$323.00	F2	2%	\$316.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3G-K	SEL V-OMS-CLD-U-3G-C	\$345.92	F2	2%	\$339.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3PC	SEL V-OMS-CLD-U-3P-C	\$336.00	F2	2%	\$329.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDU3PC-I	SEL V-OMS-CLD-U-3P-C	\$336.00	F2	2%	\$329.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-U-3P-F	SEL V-OMS-CLD-U-3P-F	\$369.60	F2	2%	\$362.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUGC	SEL V-OMS-CLD-U-G-C	\$122.00	F2	2%	\$119.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUGC-I	SEL V-OMS-CLD-U-G-C	\$122.00	F2	2%	\$119.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUPC	SEL V-OMS-CLD-U-P-C	\$127.00	F2	2%	\$124.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSCLDUPC-I	SEL V-OMS-CLD-U-P-C	\$127.00	F2	2%	\$124.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-CLD-U-P-F	SEL V-OMS-CLD-U-P-F	\$139.70	F2	2%	\$136.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3GC	SEL V-OMS-SSS-D-3G-C	\$39.06	F2	2%	\$38.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3GC-I	SEL V-OMS-SSS-D-3G-C	\$39.06	F2	2%	\$38.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3GCV2-K	SEL V-OMS-SSS-D-3G-C	\$42.45	F2	2%	\$41.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3PC	SEL V-OMS-SSS-D-3P-C	\$47.52	F2	2%	\$46.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3PC-I	SEL V-OMS-SSS-D-3P-C	\$47.52	F2	2%	\$46.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSD3PCV2-K	SEL V-OMS-SSS-D-3P-C	\$50.93	F2	2%	\$49.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDDD2PC-K	SEL V-OMS-DLD-D-2P-C	\$153.62	F2	2%	\$150.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDDD2PC-I	SEL V-OMS-DLD-D-2P-C	\$153.62	F2	2%	\$150.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDGC	SEL V-OMS-SSS-D-G-C	\$15.00	F2	2%	\$14.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDGC-I	SEL V-OMS-SSS-D-G-C	\$15.00	F2	2%	\$14.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDGCV2-K	SEL V-OMS-SSS-D-G-C	\$16.07	F2	2%	\$15.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDL3GC-K	SEL V-OMS-DLD-D-3G-C	\$206.48	F2	2%	\$202.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD2GC	SEL V-OMS-DLD-D-2G-C	\$138.00	F2	2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD2GC-I	SEL V-OMS-DLD-D-2G-C	\$138.00	F2	2%	\$135.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD2PC	SEL V-OMS-DLD-D-2P-C	\$143.00	F2	2%	\$140.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD2PC-I	SEL V-OMS-DLD-D-2P-C	\$143.00	F2	2%	\$140.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-DLD-D-2P-F	SEL V-OMS-DLD-D-2P-F	\$157.30	F2	2%	\$154.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3C-K	SEL V-OMS-DLD-D-3P-C	\$215.68	F2	2%	\$211.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3GC	SEL V-OMS-DLD-D-3G-C	\$193.00	F2	2%	\$189.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3GC-I	SEL V-OMS-DLD-D-3G-C	\$193.00	F2	2%	\$189.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3PC	SEL V-OMS-DLD-D-3P-C	\$201.00	F2	2%	\$196.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDD3PC-I	SEL V-OMS-DLD-D-3P-C	\$201.00	F2	2%	\$196.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-DLD-D-3P-F	SEL V-OMS-DLD-D-3P-F	\$221.10	F2	2%	\$216.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDC-K	SEL V-OMS-DLD-D-P-C	\$61.00	F2	2%	\$59.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDC-I	SEL V-OMS-DLD-D-P-C	\$61.00	F2	2%	\$59.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDGC	SEL V-OMS-DLD-D-G-C	\$73.00	F2	2%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDGC-I	SEL V-OMS-DLD-D-G-C	\$73.00	F2	2%	\$71.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDPC	SEL V-OMS-DLD-D-P-C	\$76.00	F2	2%	\$74.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLDDPC-I	SEL V-OMS-DLD-D-P-C	\$76.00	F2	2%	\$74.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-DLD-D-P-F	SEL V-OMS-DLD-D-P-F	\$83.60	F2	2%	\$81.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLU2GC	SEL V-OMS-DLD-U-2G-C	\$275.00	F2	2%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLU2GC-I	SEL V-OMS-DLD-U-2G-C	\$275.00	F2	2%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLU2PC	SEL V-OMS-DLD-U-2P-C	\$284.00	F2	2%	\$278.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLU2PC-I	SEL V-OMS-DLD-U-2P-C	\$284.00	F2	2%	\$278.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-DLD-U-2P-F	SEL V-OMS-DLD-U-2P-F	\$312.40	F2	2%	\$306.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLU3C-K	SEL V-OMS-DLD-U-3P-C	\$427.90	F2	2%	\$419.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLU3GC	SEL V-OMS-DLD-U-3G-C	\$386.00	F2	2%	\$378.28	\$0.00	\$0.00	\$0.						

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VOMSDLUGC	SEL V-OMS.DLD.U-G-C)	\$146.00	F2	2%	\$143.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLUGC-I	SEL V-OMS.DLD.U-G-C)	\$146.00	F2	2%	\$143.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLUGC-K	SEL V-OMS.DLD.U-G-C)	\$156.68	F2	2%	\$153.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLUPC	SEL V-OMS.DLD.U-P-C)	\$151.00	F2	2%	\$147.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDLUPC-I	SEL V-OMS.DLD.U-P-C)	\$151.00	F2	2%	\$147.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-DLD-U-P-F	SEL V-OMS-DLD.U-P-F)	\$166.10	F2	2%	\$162.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDPC	SEL V-OMS.SSS.D-P-C)	\$18.00	F2	2%	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDPC-I	SEL V-OMS.SSS.D-P-C)	\$18.00	F2	2%	\$17.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSDPCV2-K	SEL V-OMS.SSS.D-P-C)	\$19.29	F2	2%	\$18.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSLDD2GC-K	SEL V-OMS.DLD.D-2G-C)	\$148.25	F2	2%	\$145.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSLDD3PC-K	SEL V-OMS.DLD.D-3P-C)	\$181.20	F2	2%	\$177.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-SSS-D-3P-F	SEL V-OMS.SSS.D-3P-F)	\$52.27	F2	2%	\$51.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-SSS-D-P-F	SEL V-OMS.SSS.D-P-F)	\$39.50	F2	2%	\$38.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-OMS-SSS-U-P-F	SEL V-OMS.SSS.U-P-F)	\$29.00	F2	2%	\$28.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUGC	SEL V-OMS.SSS.U-G-C)	\$29.00	F2	2%	\$28.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUGC-I	SEL V-OMS.SSS.U-G-C)	\$29.00	F2	2%	\$28.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUGC-V2-K	SEL V-OMS.SSS.U-G-C)	\$35.08	F2	2%	\$34.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUPC	SEL V-OMS.SSS.U-P-C)	\$35.00	F2	2%	\$34.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUPC-I	SEL V-OMS.SSS.U-P-C)	\$35.00	F2	2%	\$34.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOMSUPC-V2-K	SEL V-OMS.SSS.U-P-C)	\$37.51	F2	2%	\$36.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOSCLDD2PC-K	SEL V-OMS.DLD.D-2P-C)	\$129.87	F2	2%	\$127.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOSCLDUGC-K	SEL V-OMS.DLD.U-G-C)	\$130.63	F2	2%	\$128.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VOSDLDU2PC-K	SEL V-OMS.DLD.U-2P-C)	\$304.55	F2	2%	\$298.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPS-1D	SEL Varonis Professional Services -1d	\$3,441.18	F2	2%	\$3,372.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPS-5	SEL Varonis Professional Services -5d	\$14,338.24	F2	2%	\$14,051.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPTO	SEL Varonis Training Online	\$2,638.24	F2	2%	\$2,585.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADAM32MGSSSF	SEL VR17-ADAM3-2M-GSSSF-F	\$721.23	F2	2%	\$706.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADAM32MPSSSF	SEL VR17-ADAM3-2M-PSSSF-F	\$658.73	F2	2%	\$644.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADAM33GSSSF	SEL VR17-ADAM3-3G-GSSSF-F	\$11,424.34	F2	2%	\$11,195.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADAM33PSSSF	SEL VR17-ADAM3-3P-PSSSF-F	\$13,624.34	F2	2%	\$13,330.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADAM3GSSSF	SEL VR17-ADAM3-G-GSSSF-F	\$4,327.40	F2	2%	\$4,240.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADAM3PSSSF	SEL VR17-ADAM3-P-PSSSF-F	\$5,152.40	F2	2%	\$5,049.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV22MGSSSF	SEL VR17-ADV2-2M-GSSSF-F	\$480.88	F2	2%	\$471.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV22MPSSSF	SEL VR17-ADV2-2M-PSSSF-F	\$572.55	F2	2%	\$561.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV23GSSSF	SEL VR17-ADV2-3G-GSSSF-F	\$7,617.19	F2	2%	\$7,464.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV23PSSSF	SEL VR17-ADV2-3P-PSSSF-F	\$9,069.19	F2	2%	\$8,887.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV2GSSSF	SEL VR17-ADV2-G-GSSSF-F	\$2,865.30	F2	2%	\$2,827.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV2MPSSSF	SEL VR17-ADV2-M-PSSSF-F	\$240.35	F2	2%	\$235.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV2PSSSF	SEL VR17-ADV2-P-PSSSF-F	\$286.18	F2	2%	\$280.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV3GC	SEL VR17-ADV-3G-GSSSF-F	\$3,435.30	F2	2%	\$3,366.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV3GC-I	SEL VR17-ADV-3G-GSSSF-F	\$3,461.04	F2	2%	\$3,391.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV3GC-K	SEL VR17-ADV-3G-GSSSF-F	\$4,049.42	F2	2%	\$3,968.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV3GC-K	SEL VR17-ADV-3G-GSSSF-F	\$3,890.62	F2	2%	\$3,812.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV3GSSSF	SEL VR17-ADV-3G-GSSSF-F	\$3,807.14	F2	2%	\$3,731.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV3PC	SEL VR17-ADV-3P-GSSSF-F	\$4,121.04	F2	2%	\$4,038.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV3PC-I	SEL VR17-ADV-3P-GSSSF-F	\$4,621.62	F2	2%	\$4,539.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV3PC-K	SEL VR17-ADV-3P-GSSSF-F	\$4,532.54	F2	2%	\$4,442.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADV3PSSSF	SEL VR17-ADV-3P-PSSSF-F	\$4,533.14	F2	2%	\$4,442.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADVGC	SEL VR17-ADV-G-GSSSF-F	\$1,311.00	F2	2%	\$1,284.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADVGC-I	SEL VR17-ADV-G-GSSSF-F	\$1,533.87	F2	2%	\$1,503.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADVGC-K	SEL VR17-ADV-G-GSSSF-F	\$1,473.72	F2	2%	\$1,444.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADVSSSF	SEL VR17-ADV-G-GSSSF-F	\$1,442.10	F2	2%	\$1,413.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADVPC	SEL VR17-ADV-P-GSSSF-F	\$1,561.00	F2	2%	\$1,529.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADVPC-I	SEL VR17-ADV-P-GSSSF-F	\$1,826.37	F2	2%	\$1,789.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADVPC-K	SEL VR17-ADV-P-GSSSF-F	\$1,754.75	F2	2%	\$1,719.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ADVPSSSF	SEL VR17-ADV-P-PSSSF-F	\$1,717.10	F2	2%	\$1,682.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT22MGSSSF	SEL VR17-ENT2-2M-GSSSF-F	\$596.38	F2	2%	\$584.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT22MPSSSF	SEL VR17-ENT2-2M-PSSSF-F	\$710.05	F2	2%	\$695.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT23GSSSF	SEL VR17-ENT2-3G-GSSSF-F	\$9,446.71	F2	2%	\$9,257.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT23PSSSF	SEL VR17-ENT2-3P-PSSSF-F	\$11,247.19	F2	2%	\$11,022.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT2GSSSF	SEL VR17-ENT2-G-GSSSF-F	\$3,578.30	F2	2%	\$3,506.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT2MGSSSF	SEL VR17-ENT-2M-GSSSF-F	\$298.10	F2	2%	\$292.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT2MPSSSF	SEL VR17-ENT-2M-PSSSF-F	\$354.93	F2	2%	\$347.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT2PSSSF	SEL VR17-ENT2-P-PSSSF-F	\$4,260.30	F2	2%	\$4,175.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT32MGSSSF	SEL VR17-ENT3-2M-GSSSF-F	\$894.48	F2	2%	\$876.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT32MPSSSF	SEL VR17-ENT3-2M-PSSSF-F	\$1,064.98	F2	2%	\$1,043.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT33GSSSF	SEL VR17-ENT3-3G-GSSSF-F	\$14,168.62	F2	2%	\$13,885.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT33PSSSF	SEL VR17-ENT3-3P-PSSSF-F	\$16,262.34	F2	2%	\$16,005.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT3GC	SEL VR17-ENT-3G-GSSSF-F	\$4,262.64	F2	2%	\$4,206.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT3GC-I	SEL VR17-ENT-3G-GSSSF-F	\$5,022.39	F2	2%	\$4,921.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT3GC-K	SEL VR17-ENT-3G-GSSSF-F	\$4,825.44	F2	2%	\$4,728.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT3GSSSF	SEL VR17-ENT3-G-GSSSF-F	\$5,366.90	F2	2%	\$5,259.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT3G-SSSF	SEL VR17-ENT-3G-GSSSF-F	\$4,721.90	F2	2%	\$4,627.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT3PC	SEL VR17-ENT-3P-GSSSF-F	\$5,111.04	F2	2%	\$5,008.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT3PC-I	SEL VR17-ENT-3P-GSSSF-F	\$5,979.92	F2	2%	\$5,860.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT3PC-K	SEL VR17-ENT-3P-GSSSF-F	\$5,745.42	F2	2%	\$5,630.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENT3PSSSF	SEL VR17-ENT3-P-PSSSF-F	\$6,389.90	F2											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VR17ENTPC-I	SEL VR17-ENT-P-SSS-C)	\$2,265.12	F2	2%	\$2,219.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENTPC-K	SEL VR17-ENT-P-SSS-C)	\$2,176.29	F2	2%	\$2,132.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17ENTPSSSF	SEL VR17-ENT-P-SSS-F)	\$2,129.60	F2	2%	\$2,087.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STAM42MGSSSF	SEL VR17-STAM4-2M-GSSS-F)	\$576.77	F2	2%	\$565.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STAM43GSSSF	SEL VR17-STAM4-3G-SSS-F)	\$686.58	F2	2%	\$672.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STAM43PSSSF	SEL VR17-STAM4-3P-SSS-F)	\$9,135.98	F2	2%	\$8,953.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STAM4GSSSF	SEL VR17-STAM4-G-SSS-F)	\$10,875.48	F2	2%	\$10,657.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STAM4PSSSF	SEL VR17-STAM4-P-SSS-F)	\$3,460.60	F2	2%	\$3,391.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD22MGSSSF	SEL VR17-STD2-2M-GSSS-F)	\$4,119.50	F2	2%	\$4,037.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD23GSSSF	SEL VR17-STD2-3G-SSS-F)	\$288.38	F2	2%	\$282.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD23PSSSF	SEL VR17-STD2-3P-SSS-F)	\$343.98	F2	2%	\$336.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD2GSSSF	SEL VR17-STD2-G-SSS-F)	\$4,567.99	F2	2%	\$4,476.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD2MGSSSF	SEL VR17-STD-2M-GSSS-F)	\$5,439.19	F2	2%	\$5,330.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD2MPSSSF	SEL VR17-STD-2M-P-SSS-F)	\$1,730.30	F2	2%	\$1,695.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD3G	SEL VR17-STD-3G-SSS-C)	\$144.80	F2	2%	\$141.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD3G-C	SEL VR17-STD-3G-SSS-C)	\$2,060.30	F2	2%	\$2,019.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD3G-I	SEL VR17-STD-3G-SSS-C)	\$2,075.04	F2	2%	\$2,033.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD3G-C-K	SEL VR17-STD-3G-SSS-C)	\$2,427.80	F2	2%	\$2,379.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD3GSSSF	SEL VR17-STD-3G-SSS-F)	\$2,332.59	F2	2%	\$2,285.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD3PC	SEL VR17-STD-3P-SSS-C)	\$2,282.54	F2	2%	\$2,236.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD3PC-I	SEL VR17-STD-3P-SSS-C)	\$2,471.04	F2	2%	\$2,423.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD3PC-K	SEL VR17-STD-3P-SSS-C)	\$2,891.12	F2	2%	\$2,833.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STD3PSSSF	SEL VR17-STD-3P-SSS-F)	\$2,777.74	F2	2%	\$2,722.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STDG	SEL VR17-STD-G-SSS-F)	\$2,718.14	F2	2%	\$2,663.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STDGC	SEL VR17-STD-G-SSS-C)	\$786.00	F2	2%	\$770.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STDGC-I	SEL VR17-STD-G-SSS-C)	\$919.62	F2	2%	\$901.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STDGC-K	SEL VR17-STD-G-SSS-C)	\$883.56	F2	2%	\$865.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STDGSSSF	SEL VR17-STD-G-SSS-F)	\$866.00	F2	2%	\$847.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STDPC	SEL VR17-STD-P-SSS-C)	\$96.00	F2	2%	\$94.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STDPC-I	SEL VR17-STD-P-SSS-C)	\$1,095.12	F2	2%	\$1,073.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STDPC-K	SEL VR17-STD-P-SSS-C)	\$1,052.18	F2	2%	\$1,031.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR17STDPSSSF	SEL VR17-STD-P-SSS-F)	\$1,029.60	F2	2%	\$1,009.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC2MGSSSF	SEL VR6-OADVC-2M-GSSS-F)	\$105.89	F2	2%	\$103.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC2MPSSSF	SEL VR6-OADVC-2M-PSSS-F)	\$126.04	F2	2%	\$123.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3G	SEL VR6-OADVC-3G-SSS-C)	\$1,525.92	F2	2%	\$1,495.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3G-C	SEL VR6-OADVC-3G-SSS-C)	\$1,785.33	F2	2%	\$1,749.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3G-C-K	SEL VR6-OADVC-3G-SSS-C)	\$1,715.32	F2	2%	\$1,681.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3GSSSF	SEL VR6-OADVC-3G-SSS-F)	\$1,678.51	F2	2%	\$1,644.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3PC	SEL VR6-OADVC-3P-SSS-C)	\$1,816.32	F2	2%	\$1,779.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3PC-I	SEL VR6-OADVC-3P-SSS-C)	\$2,125.99	F2	2%	\$2,082.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3PC-K	SEL VR6-OADVC-3P-SSS-C)	\$2,041.76	F2	2%	\$2,000.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC3PSSSF	SEL VR6-OADVC-3P-SSS-F)	\$1,997.95	F2	2%	\$1,957.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC	SEL VR6-OADVC-G-SSS-C)	\$578.00	F2	2%	\$566.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC-C	SEL VR6-OADVC-G-SSS-C)	\$649.74	F2	2%	\$636.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVC-C-K	SEL VR6-OADVC-G-SSS-C)	\$635.80	F2	2%	\$623.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVCSSSF	SEL VR6-OADVC-G-SSS-F)	\$635.80	F2	2%	\$623.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVPC	SEL VR6-OADVC-P-SSS-C)	\$688.00	F2	2%	\$674.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVPC-I	SEL VR6-OADVC-P-SSS-C)	\$804.96	F2	2%	\$788.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVPC-K	SEL VR6-OADVC-P-SSS-C)	\$773.39	F2	2%	\$757.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OADVCPSSSF	SEL VR6-OADVC-P-SSS-F)	\$756.80	F2	2%	\$741.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3G	SEL VR6-OSTC-3G-SSS-C)	\$694.32	F2	2%	\$680.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3G-C	SEL VR6-OSTC-3G-SSS-C)	\$812.35	F2	2%	\$796.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3G-C-K	SEL VR6-OSTC-3G-SSS-C)	\$764.89	F2	2%	\$754.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3PC	SEL VR6-OSTC-3P-SSS-C)	\$826.32	F2	2%	\$809.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3PC-I	SEL VR6-OSTC-3P-SSS-C)	\$966.79	F2	2%	\$947.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTC3PC-K	SEL VR6-OSTC-3P-SSS-C)	\$928.88	F2	2%	\$910.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCG	SEL VR6-OSTC-G-SSS-C)	\$263.00	F2	2%	\$257.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCG-C	SEL VR6-OSTC-G-SSS-C)	\$307.71	F2	2%	\$301.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCG-C-K	SEL VR6-OSTC-G-SSS-C)	\$295.64	F2	2%	\$289.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCPC	SEL VR6-OSTC-P-SSS-C)	\$313.00	F2	2%	\$306.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCPC-I	SEL VR6-OSTC-P-SSS-C)	\$366.21	F2	2%	\$358.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTCPC-K	SEL VR6-OSTC-P-SSS-C)	\$351.85	F2	2%	\$344.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTDCGSSSF	SEL VR6-OSTDC-G-SSS-F)	\$173.80	F2	2%	\$170.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6OSTDCPSSSF	SEL VR6-OSTDC-P-SSS-F)	\$206.80	F2	2%	\$202.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003G	SEL VR6-VU100-3G-SSS-C)	\$4,158.00	F2	2%	\$4,074.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003G-C	SEL VR6-VU100-3G-SSS-C)	\$4,864.86	F2	2%	\$4,767.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003G-C-K	SEL VR6-VU100-3G-SSS-C)	\$4,674.99	F2	2%	\$4,580.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003PC	SEL VR6-VU100-3P-SSS-C)	\$4,950.00	F2	2%	\$4,851.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003PC-I	SEL VR6-VU100-3P-SSS-C)	\$5,791.50	F2	2%	\$5,675.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU1003PC-K	SEL VR6-VU100-3P-SSS-C)	\$5,564.39	F2	2%	\$5,453.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100GC	SEL VR6-VU100-G-SSS-C)	\$1,575.00	F2	2%	\$1,543.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100GC-I	SEL VR6-VU100-G-SSS-C)	\$1,842.75	F2	2%	\$1,805.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100GC-K	SEL VR6-VU100-G-SSS-C)	\$1,770.49	F2	2%	\$1,735.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100PC	SEL VR6-VU100-P-SSS-C)	\$1,875.00	F2	2%	\$1,837.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100PC-I	SEL VR6-VU100-P-SSS-C)	\$2,193.75	F2	2%	\$2,149.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR6VU100PC-K	SEL VR6-VU100-P-SSS-C)	\$2,107.72	F2											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VR1S4CPU3PC-I	SEL VR-LIS4-CPU-3P-SSS-C)	\$1,158.30	F2	2%	\$1,136.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4CPU3PC-K	SEL VR-LIS4-CPU-3P-SSS-C)	\$1,112.88	F2	2%	\$1,090.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4CPU3PSSSF	SEL VR-LIS4-CPU-3P-SSS-F	\$1,089.00	F2	2%	\$1,067.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4CPU3C	SEL VR-LIS4-CPU-G-SSS-C)	\$315.00	F2	2%	\$308.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4CPU3C-I	SEL VR-LIS4-CPU-G-SSS-C)	\$368.55	F2	2%	\$361.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4CPU3C-K	SEL VR-LIS4-CPU-G-SSS-C)	\$354.10	F2	2%	\$347.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4CPU3GSSSF	SEL VR-LIS4-CPU-G-SSS-F	\$346.50	F2	2%	\$339.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4CPU3PC	SEL VR-LIS4-CPU-P-SSS-C)	\$375.00	F2	2%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4CPU3PC-I	SEL VR-LIS4-CPU-P-SSS-C)	\$438.75	F2	2%	\$429.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4CPU3PC-K	SEL VR-LIS4-CPU-P-SSS-C)	\$421.50	F2	2%	\$413.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4CPU3PSSSF	SEL VR-LIS4-CPU-P-SSS-F	\$412.50	F2	2%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O253GC	SEL VR-LIS4O-25-3G-SSS-C)	\$2,772.00	F2	2%	\$2,716.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O253GC-I	SEL VR-LIS4O-25-3G-SSS-C)	\$3,245.24	F2	2%	\$3,178.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O253GC-K	SEL VR-LIS4O-25-3G-SSS-C)	\$3,116.96	F2	2%	\$3,053.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O253PC	SEL VR-LIS4O-25-3P-SSS-C)	\$3,300.00	F2	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O253PC-I	SEL VR-LIS4O-25-3P-SSS-C)	\$3,861.00	F2	2%	\$3,783.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O253PC-K	SEL VR-LIS4O-25-3P-SSS-C)	\$3,939.59	F2	2%	\$3,835.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O25GC	SEL VR-LIS4O-25-G-SSS-C)	\$1,050.00	F2	2%	\$1,029.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O25GC-I	SEL VR-LIS4O-25-G-SSS-C)	\$1,228.50	F2	2%	\$1,203.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O25GC-K	SEL VR-LIS4O-25-G-SSS-C)	\$1,180.32	F2	2%	\$1,156.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O25PC	SEL VR-LIS4O-25-P-SSS-C)	\$1,250.00	F2	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O25PC-I	SEL VR-LIS4O-25-P-SSS-C)	\$1,462.50	F2	2%	\$1,433.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1S4O25PC-K	SEL VR-LIS4O-25-P-SSS-C)	\$1,405.15	F2	2%	\$1,377.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX1003GC	SEL VR-NI-ANX100-3G-SSS-C)	\$1,386.00	F2	2%	\$1,358.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX1003GC-I	SEL VR-NI-ANX100-3G-SSS-C)	\$1,621.62	F2	2%	\$1,589.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX1003GC-K	SEL VR-NI-ANX100-3G-SSS-C)	\$1,558.00	F2	2%	\$1,526.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX1003GSSSF	SEL VR-NI-ANX100-3G-SSS-F	\$1,524.00	F2	2%	\$1,494.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX1003PC	SEL VR-NI-ANX100-3P-SSS-C)	\$1,650.00	F2	2%	\$1,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX1003PC-I	SEL VR-NI-ANX100-3P-SSS-C)	\$1,930.50	F2	2%	\$1,891.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX1003PC-K	SEL VR-NI-ANX100-3P-SSS-C)	\$1,854.80	F2	2%	\$1,817.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX1003PSSSF	SEL VR-NI-ANX100-3P-SSS-F	\$1,815.00	F2	2%	\$1,778.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX100GC	SEL VR-NI-ANX100-G-SSS-C)	\$525.00	F2	2%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX100GC-I	SEL VR-NI-ANX100-G-SSS-C)	\$614.25	F2	2%	\$601.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX100GC-K	SEL VR-NI-ANX100-G-SSS-C)	\$590.16	F2	2%	\$578.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX100GSSSF	SEL VR-NI-ANX100-G-SSS-F	\$577.50	F2	2%	\$565.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX100PC	SEL VR-NI-ANX100-P-SSS-C)	\$625.00	F2	2%	\$612.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX100PC-I	SEL VR-NI-ANX100-P-SSS-C)	\$731.25	F2	2%	\$715.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX100PC-K	SEL VR-NI-ANX100-P-SSS-C)	\$702.57	F2	2%	\$688.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX100PSSSF	SEL VR-NI-ANX100-P-SSS-F	\$687.50	F2	2%	\$673.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX103GC	SEL VR-NI-ANX10-3G-SSS-C)	\$139.92	F2	2%	\$137.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX103GC-I	SEL VR-NI-ANX10-3G-SSS-C)	\$163.71	F2	2%	\$160.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX103GC-K	SEL VR-NI-ANX10-3G-SSS-C)	\$157.29	F2	2%	\$154.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX103GSSSF	SEL VR-NI-ANX10-3G-SSS-F	\$153.91	F2	2%	\$150.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX103PC	SEL VR-NI-ANX10-3P-SSS-C)	\$166.32	F2	2%	\$162.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX103PC-I	SEL VR-NI-ANX10-3P-SSS-C)	\$194.59	F2	2%	\$190.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX103PC-K	SEL VR-NI-ANX10-3P-SSS-C)	\$186.96	F2	2%	\$183.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX103PSSSF	SEL VR-NI-ANX10-3P-SSS-F	\$182.95	F2	2%	\$179.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX10CC	SEL VR-NI-ANX10-G-SSS-C)	\$53.00	F2	2%	\$51.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX10CC-I	SEL VR-NI-ANX10-G-SSS-C)	\$62.01	F2	2%	\$60.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX10CC-K	SEL VR-NI-ANX10-G-SSS-C)	\$59.58	F2	2%	\$58.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX10GSSSF	SEL VR-NI-ANX10-G-SSS-F	\$58.30	F2	2%	\$57.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX10PC	SEL VR-NI-ANX10-P-SSS-C)	\$63.00	F2	2%	\$61.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX10PC-I	SEL VR-NI-ANX10-P-SSS-C)	\$73.71	F2	2%	\$72.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX10PC-K	SEL VR-NI-ANX10-P-SSS-C)	\$70.82	F2	2%	\$69.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX10PSSSF	SEL VR-NI-ANX10-P-SSS-F	\$69.30	F2	2%	\$67.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX3GC	SEL VR-NI-ANXC-3G-SSS-C)	\$689.04	F2	2%	\$675.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX3GC-I	SEL VR-NI-ANXC-3G-SSS-C)	\$806.18	F2	2%	\$790.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX3GC-K	SEL VR-NI-ANXC-3G-SSS-C)	\$774.56	F2	2%	\$759.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX3PC	SEL VR-NI-ANXC-3P-SSS-C)	\$821.04	F2	2%	\$804.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX3PC-I	SEL VR-NI-ANXC-3P-SSS-C)	\$960.62	F2	2%	\$941.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANX3PC-K	SEL VR-NI-ANXC-3P-SSS-C)	\$922.95	F2	2%	\$904.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANXCCG	SEL VR-NI-ANXC-G-SSS-C)	\$261.00	F2	2%	\$255.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANXCCC-I	SEL VR-NI-ANXC-G-SSS-C)	\$305.37	F2	2%	\$299.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANXCCC-K	SEL VR-NI-ANXC-G-SSS-C)	\$293.40	F2	2%	\$287.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANXCPC	SEL VR-NI-ANXC-P-SSS-C)	\$311.00	F2	2%	\$304.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANXCPC-I	SEL VR-NI-ANXC-P-SSS-C)	\$363.87	F2	2%	\$356.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIANXCPC-K	SEL VR-NI-ANXC-P-SSS-C)	\$349.60	F2	2%	\$342.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIENX1002MGSSSF	SEL VR-NI-ENX100-2M-GSSS-F	\$171.34	F2	2%	\$167.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIENX1002MPSSSF	SEL VR-NI-ENX100-2M-PSSS-F	\$203.96	F2	2%	\$199.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIENX1003GC	SEL VR-NI-ENX100-3G-SSS-C)	\$2,488.40	F2	2%	\$2,418.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIENX1003GC-I	SEL VR-NI-ENX100-3G-SSS-C)	\$2,888.03	F2	2%	\$2,830.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIENX1003GC-K	SEL VR-NI-ENX100-3G-SSS-C)	\$2,774.78	F2	2%	\$2,719.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIENX1003GSSSF	SEL VR-NI-ENX100-3G-SSS-F	\$2,715.24	F2	2%	\$2,660.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIENX1003PC	SEL VR-NI-ENX100-3P-SSS-C)	\$2,938.32	F2	2%	\$2,879.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VR1NIENX1003PC-I	SEL VR-NI-ENX100-3P-SSS-C)	\$3,437.83	F2	2%	\$3,369.07	\$0.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VROSTD253GC-I	SEL VR6-OSTD25-3G-SSS-C	\$2,026.25	F2	2%	\$1,985.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD253GC-K	SEL VR6-OSTD25-3G-SSS-C	\$1,946.80	F2	2%	\$1,907.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD253PC-I	SEL VR6-OSTD25-3P-SSS-C	\$2,062.00	F2	2%	\$2,020.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD253PC-K	SEL VR6-OSTD25-3P-SSS-C	\$2,412.35	F2	2%	\$2,364.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD253PC-I	SEL VR6-OSTD25-3P-SSS-C	\$2,412.35	F2	2%	\$2,364.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD253PC-K	SEL VR6-OSTD25-3P-SSS-C	\$2,317.75	F2	2%	\$2,271.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25GC	SEL VR6-OSTD25-G-SSS-C	\$656.00	F2	2%	\$642.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25GC-I	SEL VR6-OSTD25-G-SSS-C	\$767.52	F2	2%	\$752.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25GC-K	SEL VR6-OSTD25-G-SSS-C	\$737.42	F2	2%	\$722.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25PC	SEL VR6-OSTD25-P-SSS-C	\$781.00	F2	2%	\$765.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25PC-I	SEL VR6-OSTD25-P-SSS-C	\$913.77	F2	2%	\$895.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25PC-K	SEL VR6-OSTD25-P-SSS-C	\$913.77	F2	2%	\$895.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VROSTD25PC-K	SEL VR6-OSTD25-P-SSS-C	\$877.93	F2	2%	\$860.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3GC	SEL VS6-DT100VM-3G-SSS-C	\$4,435.20	F2	2%	\$4,346.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3GC-I	SEL VS6-DT100VM-3G-SSS-C	\$5,189.18	F2	2%	\$5,085.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3GC-K	SEL VS6-DT100VM-3G-SSS-C	\$5,224.24	F2	2%	\$5,119.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3PC	SEL VS6-DT100VM-3P-SSS-C	\$5,280.00	F2	2%	\$5,174.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3PC-I	SEL VS6-DT100VM-3P-SSS-C	\$6,177.60	F2	2%	\$6,054.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VM3PC-K	SEL VS6-DT100VM-3P-SSS-C	\$6,219.33	F2	2%	\$6,094.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMGC	SEL VS6-DT100VM-G-SSS-C	\$1,680.00	F2	2%	\$1,646.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMGC-I	SEL VS6-DT100VM-G-SSS-C	\$1,965.60	F2	2%	\$1,926.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMGC-K	SEL VS6-DT100VM-G-SSS-C	\$1,978.88	F2	2%	\$1,930.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMPC	SEL VS6-DT100VM-P-SSS-C	\$2,000.00	F2	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMPC-I	SEL VS6-DT100VM-P-SSS-C	\$2,340.00	F2	2%	\$2,293.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6DT100VMPC-K	SEL VS6-DT100VM-P-SSS-C	\$2,355.81	F2	2%	\$2,308.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3CC	SEL VS6-EPL-3C-SSS-C	\$1,937.76	F2	2%	\$1,899.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3CC-I	SEL VS6-EPL-3C-SSS-C	\$2,267.18	F2	2%	\$2,221.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3CC-K	SEL VS6-EPL-3C-SSS-C	\$2,202.49	F2	2%	\$2,156.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3PC	SEL VS6-EPL-3P-SSS-C	\$2,307.36	F2	2%	\$2,261.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3PC-I	SEL VS6-EPL-3P-SSS-C	\$2,699.61	F2	2%	\$2,645.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPL3PC-K	SEL VS6-EPL-3P-SSS-C	\$2,717.85	F2	2%	\$2,663.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3GC	SEL VS6-EPL-AK-3G-SSS-C	\$14,955.60	F2	2%	\$14,656.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3GC-I	SEL VS6-EPL-AK-3G-SSS-C	\$17,488.05	F2	2%	\$17,148.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3GC-K	SEL VS6-EPL-AK-3G-SSS-C	\$17,616.26	F2	2%	\$17,263.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3PC	SEL VS6-EPL-AK-3P-SSS-C	\$17,806.80	F2	2%	\$17,450.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3PC-I	SEL VS6-EPL-AK-3P-SSS-C	\$20,833.96	F2	2%	\$20,417.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAK3PC-K	SEL VS6-EPL-AK-3P-SSS-C	\$20,974.69	F2	2%	\$20,555.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKGC	SEL VS6-EPL-AK-G-SSS-C	\$5,665.00	F2	2%	\$5,551.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKGC-I	SEL VS6-EPL-AK-G-SSS-C	\$6,628.05	F2	2%	\$6,495.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKGC-K	SEL VS6-EPL-AK-G-SSS-C	\$6,672.82	F2	2%	\$6,539.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKPC	SEL VS6-EPL-AK-P-SSS-C	\$6,745.00	F2	2%	\$6,610.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKPC-I	SEL VS6-EPL-AK-P-SSS-C	\$7,891.65	F2	2%	\$7,733.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLAKPC-K	SEL VS6-EPL-AK-P-SSS-C	\$7,944.96	F2	2%	\$7,786.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLGC	SEL VS6-EPL-G-SSS-C	\$734.00	F2	2%	\$719.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLGC-I	SEL VS6-EPL-G-SSS-C	\$858.78	F2	2%	\$841.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLGC-K	SEL VS6-EPL-G-SSS-C	\$864.58	F2	2%	\$847.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLPC	SEL VS6-EPL-P-SSS-C	\$874.00	F2	2%	\$856.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLPC-I	SEL VS6-EPL-P-SSS-C	\$1,022.58	F2	2%	\$1,002.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6EPLPC-K	SEL VS6-EPL-P-SSS-C	\$1,029.48	F2	2%	\$1,008.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKIT3GC	SEL VS6-ESP-KIT-3G-SSS-C	\$2,492.16	F2	2%	\$2,442.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKIT3GC-I	SEL VS6-ESP-KIT-3G-SSS-C	\$2,492.16	F2	2%	\$2,442.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKIT3GC-K	SEL VS6-ESP-KIT-3G-SSS-C	\$2,935.53	F2	2%	\$2,876.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKIT3PC	SEL VS6-ESP-KIT-3P-SSS-C	\$2,967.36	F2	2%	\$2,908.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKIT3PC-I	SEL VS6-ESP-KIT-3P-SSS-C	\$3,495.27	F2	2%	\$3,425.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKIT3PC-K	SEL VS6-ESP-KIT-3P-SSS-C	\$3,495.27	F2	2%	\$3,425.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKITGC	SEL VS6-ESP-KIT-G-SSS-C	\$944.00	F2	2%	\$925.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKITGC-I	SEL VS6-ESP-KIT-G-SSS-C	\$944.00	F2	2%	\$925.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKITGC-K	SEL VS6-ESP-KIT-G-SSS-C	\$1,111.94	F2	2%	\$1,089.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKITPC	SEL VS6-ESP-KIT-P-SSS-C	\$1,124.00	F2	2%	\$1,101.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKITPC-I	SEL VS6-ESP-KIT-P-SSS-C	\$1,124.00	F2	2%	\$1,101.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESPKITPC-K	SEL VS6-ESP-KIT-P-SSS-C	\$1,323.97	F2	2%	\$1,297.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESSL3SUBC	SEL VS6-ESSL-3SUB-C	\$171.60	F2	2%	\$168.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESSL3SUBC-I	SEL VS6-ESSL-3SUB-C	\$200.77	F2	2%	\$196.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESSL3SUBC-K	SEL VS6-ESSL-3SUB-C	\$202.13	F2	2%	\$198.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESSL3SUBC	SEL VS6-ESSL-SUB-C	\$65.00	F2	2%	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESSL3SUBC-I	SEL VS6-ESSL-SUB-C	\$76.05	F2	2%	\$74.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6ESSL3SUBC-K	SEL VS6-ESSL-SUB-C	\$76.56	F2	2%	\$75.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6OEP13CC	SEL VS6-OEPL-3G-SSS-C	\$2,436.72	F2	2%	\$2,387.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6OEP13CC-I	SEL VS6-OEPL-3G-SSS-C	\$2,850.96	F2	2%	\$2,793.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6OEP13CC-K	SEL VS6-OEPL-3G-SSS-C	\$2,739.17	F2	2%	\$2,684.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6OEP13PC	SEL VS6-OEPL-3P-SSS-C	\$2,901.36	F2	2%	\$2,843.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6OEP13PC-I	SEL VS6-OEPL-3P-SSS-C	\$3,394.59	F2	2%	\$3,326.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6OEP13PC-K	SEL VS6-OEPL-3P-SSS-C	\$3,281.48	F2	2%	\$3,196.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6OEP1AK3GC	SEL VS6-OEPL-AK-3G-SSS-C	\$17,952.00	F2	2%	\$17,592.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6OEP1AK3GC-I	SEL VS6-OEPL-AK-3G-SSS-C	\$21,003.84	F2	2%	\$20,583.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS6OEP1AK3GC-K	SEL VS6-OEPL-A													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VTELDLDDPC	SEL V-TEL-DLD-D-P-C)	\$25.00	F2	2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDLDDPC-I	SEL V-TEL-DLD-D-P-C)	\$25.00	F2	2%	\$24.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDLP-C-K	SEL V-TEL-DLD-D-P-C)	\$26.78	F2	2%	\$26.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDPC	SEL V-TEL-SSS-D-P-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDPCV2-K	SEL V-TEL-SSS-D-P-C)	\$5.36	F2	2%	\$5.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VTELDDGC-K	SEL V-TEL-CLD-D-G-C)	\$12.83	F2	2%	\$12.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAD3GC	SEL V-WOAA-SSS-D-3G-C)	\$13.79	F2	2%	\$13.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAD3GC-I	SEL V-WOAA-SSS-D-3G-C)	\$14.15	F2	2%	\$13.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAD3GC-K	SEL V-WOAA-SSS-D-3G-C)	\$15.84	F2	2%	\$15.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAD3PC	SEL V-WOAA-SSS-D-3P-C)	\$16.55	F2	2%	\$16.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAD3PC-I	SEL V-WOAA-SSS-D-3P-C)	\$16.98	F2	2%	\$16.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAD3PC-K	SEL V-WOAA-SSS-D-3P-C)	\$5.00	F2	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADGC	SEL V-WOAA-SSS-D-G-C)	\$5.23	F2	2%	\$5.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADGC-I	SEL V-WOAA-SSS-D-G-C)	\$5.36	F2	2%	\$5.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADGC-K	SEL V-WOAA-SSS-D-G-C)	\$5.00	F2	2%	\$5.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADPC	SEL V-WOAA-SSS-D-P-C)	\$6.27	F2	2%	\$6.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADPC-I	SEL V-WOAA-SSS-D-P-C)	\$6.43	F2	2%	\$6.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADPC-K	SEL V-WOAA-SSS-D-P-C)	\$89.76	F2	2%	\$87.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3GC	SEL V-WOAA-AD-SSS-U-3G-C)	\$93.80	F2	2%	\$91.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3GC-I	SEL V-WOAA-AD-SSS-U-3G-C)	\$96.21	F2	2%	\$94.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3GC-K	SEL V-WOAA-AD-SSS-U-3G-C)	\$105.60	F2	2%	\$103.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3PC	SEL V-WOAA-AD-SSS-U-3P-C)	\$110.35	F2	2%	\$108.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3PC-I	SEL V-WOAA-AD-SSS-U-3P-C)	\$113.18	F2	2%	\$110.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADU3PC-K	SEL V-WOAA-AD-SSS-U-3P-C)	\$34.00	F2	2%	\$33.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUGC	SEL V-WOAA-AD-SSS-U-G-C)	\$35.53	F2	2%	\$34.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUGC-I	SEL V-WOAA-AD-SSS-U-G-C)	\$36.44	F2	2%	\$35.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUGC-K	SEL V-WOAA-AD-SSS-U-G-C)	\$40.00	F2	2%	\$39.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUPC	SEL V-WOAA-AD-SSS-U-P-C)	\$41.80	F2	2%	\$40.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUPC-I	SEL V-WOAA-AD-SSS-U-P-C)	\$42.87	F2	2%	\$42.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAADUPC-K	SEL V-WOAA-AD-SSS-U-P-C)	\$21.12	F2	2%	\$20.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAU3GC	SEL V-WOAA-SSS-U-3G-C)	\$22.07	F2	2%	\$21.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAU3GC-I	SEL V-WOAA-SSS-U-3G-C)	\$22.63	F2	2%	\$22.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAU3GC-K	SEL V-WOAA-SSS-U-3G-C)	\$23.76	F2	2%	\$23.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAU3PC	SEL V-WOAA-SSS-U-3P-C)	\$24.83	F2	2%	\$24.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAU3PC-I	SEL V-WOAA-SSS-U-3P-C)	\$25.47	F2	2%	\$24.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAU3PC-K	SEL V-WOAA-SSS-U-3P-C)	\$8.00	F2	2%	\$7.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAUGC	SEL V-WOAA-SSS-U-G-C)	\$8.36	F2	2%	\$8.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAUGC-I	SEL V-WOAA-SSS-U-G-C)	\$8.57	F2	2%	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAUGC-K	SEL V-WOAA-SSS-U-G-C)	\$9.00	F2	2%	\$8.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAUPC	SEL V-WOAA-SSS-U-P-C)	\$9.41	F2	2%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAUPC-I	SEL V-WOAA-SSS-U-P-C)	\$9.65	F2	2%	\$9.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAAUPC-K	SEL V-WOAA-SSS-U-P-C)	\$50.16	F2	2%	\$49.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAD3GC	SEL V-WOAA-SSS-D-3G-C)	\$52.42	F2	2%	\$51.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAD3GC-I	SEL V-WOAA-SSS-D-3G-C)	\$53.76	F2	2%	\$52.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAD3GC-K	SEL V-WOAA-SSS-D-3G-C)	\$60.72	F2	2%	\$59.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAD3PC	SEL V-WOAA-SSS-D-3P-C)	\$63.45	F2	2%	\$62.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAD3PC-I	SEL V-WOAA-SSS-D-3P-C)	\$65.08	F2	2%	\$63.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAD3PC-K	SEL V-WOAA-SSS-D-3P-C)	\$19.00	F2	2%	\$18.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOADGC	SEL V-WOAA-SSS-D-G-C)	\$19.86	F2	2%	\$19.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOADGC-I	SEL V-WOAA-SSS-D-G-C)	\$20.36	F2	2%	\$19.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOADGC-K	SEL V-WOAA-SSS-D-G-C)	\$23.04	F2	2%	\$22.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOADPC	SEL V-WOAA-SSS-D-P-C)	\$24.65	F2	2%	\$24.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOADPC-I	SEL V-WOAA-SSS-D-P-C)	\$100.32	F2	2%	\$98.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOADPC-K	SEL V-WOAA-SSS-D-P-C)	\$104.83	F2	2%	\$102.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3GCV2	SEL V-WOAA-SSS-U-3G-C)	\$107.52	F2	2%	\$105.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3GCV2-I	SEL V-WOAA-SSS-U-3G-C)	\$118.90	F2	2%	\$116.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3GCV2-K	SEL V-WOAA-SSS-U-3G-C)	\$124.15	F2	2%	\$121.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3PCV2	SEL V-WOAA-SSS-U-3P-C)	\$127.33	F2	2%	\$124.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3PCV2-I	SEL V-WOAA-SSS-U-3P-C)	\$38.00	F2	2%	\$37.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAU3PCV2-K	SEL V-WOAA-SSS-U-3P-C)	\$39.71	F2	2%	\$38.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUGC	SEL V-WOAA-SSS-U-G-C)	\$40.73	F2	2%	\$39.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUGC-I	SEL V-WOAA-SSS-U-G-C)	\$45.00	F2	2%	\$44.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUGC-K	SEL V-WOAA-SSS-U-G-C)	\$47.03	F2	2%	\$46.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUPC	SEL V-WOAA-SSS-U-P-C)	\$48.23	F2	2%	\$47.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUPC-I	SEL V-WOAA-SSS-U-P-C)	\$3,215.52	F2	2%	\$3,151.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOAUPC-K	SEL V-WOAA-SSS-U-P-C)	\$3,360.22	F2	2%	\$3,293.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3GC	SEL V-WOEE-SSS-10U-3G-C)	\$3,446.36	F2	2%	\$3,377.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3GC-I	SEL V-WOEE-SSS-10U-3G-C)	\$3,828.00	F2	2%	\$3,751.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3GC-K	SEL V-WOEE-SSS-10U-3G-C)	\$4,000.26	F2	2%	\$3,920.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3PC	SEL V-WOEE-SSS-10U-3P-C)	\$4,102.81	F2	2%	\$4,020.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3PC-I	SEL V-WOEE-SSS-10U-3P-C)	\$1,218.00	F2	2%	\$1,193.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10U3PC-K	SEL V-WOEE-SSS-10U-3P-C)	\$1,272.81	F2	2%	\$1,247.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UGC	SEL V-WOEE-SSS-10U-G-C)	\$1,305.44	F2	2%	\$1,279.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UGC-I	SEL V-WOEE-SSS-10U-G-C)	\$1,450.00	F2	2%	\$1,421.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UGC-K	SEL V-WOEE-SSS-10U-G-C)	\$1,515.25	F2	2%	\$1,484.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UPC	SEL V-WOEE-SSS-10U-P-C)	\$1,554.10	F2	2%	\$1,523.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UPC-I	SEL V-WOEE-SSS-10U-P-C)	\$32,155.20	F2	2%	\$31,512.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOE10UPC-K	SEL V-WOEE-SSS-10U-P-C)	\$33,602.18	F2	2%	\$32,930.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VWOEU3GC	SEL V-WOEE-SSS-U-3G-C)	\$34,463.61	F2	2%	\$33,774.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.				

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CE-ILIE-NW-E	EMCIE-NW Exp Inst-Led Partner ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILIE-VMAX3	EMCIE-VMAX3 Inst-Led Partner Only	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILPE-ISIL	EMCPE-ISIL INST-LED PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILPE-VMAX3	EMCPE-VMAX3 Inst-Led Partner Only	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILPFSIO	ScaleIO ILT Partner Only	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILPFSIOR2	EMCPT-ScaleIO ILT Partner Only	\$1,500.00	I	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILPT-XIO	EMCPT-XtremIO Inst Led Partner ONLY	\$1,500.00	I	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTA-BRSOL	EMCTA-BR SOL INST-LED PARTNER ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTA-CLN	EMCTA-CLN SOL INST-LED PARTNER ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTA-SBC	EMCTA-SYMM SOL INST-LED PARTNER ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTA-VNX	EMCTA-VNX SOL INST-LED PARTNERS ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTBRSX	BACKUP-RECOVERY SYSTEMS & ARCH INST-LED	\$2,700.00	I	2%	\$2,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTBTCLOUD	CLOUD ITAAS FOR BIZ TRANSF. ILT	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTBTDATA	DATA SCIENCE FOR BIZ TRANSF. ILT	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTCIS	Cloud Infrastructure and Services v2 ILT	\$2,700.00	I	2%	\$2,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTDSDA	Data Infrastructure and Big Data Analytics ILT	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTTAAS	IT-AS-A-SERVICE PLANNING AND DESIGN ILT	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ILTSONEEM	SourceOne Email Management ILT	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-INFRAITPKIT	INFRA ATP STUDENT DAY KIT FEE	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-INFRAFPVDC	INFRA ATP 1 DAY VDC USAGE FEE	\$250.00	I	2%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-INFRRDIRREG	DIRECT REGISTRATION (INFRA)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-INFRTC	TRAINING CONSULTANT FOR 1 DAY (INFRA)	\$1,650.00	I	2%	\$1,617.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-INFRTRCOST	INFRA TRAINING DELIVERY TRAVEL COST	\$0.00	I	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISILONADMNAUSER	Isilon Administrators for NetApp Users	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISLSUBFL1	Cust Sub-1 Person, 1 Year (ISL)	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISLSUBOD1	Vid Sub Exp 1yr (ISL) VILTS 6 Titles=UC	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISTU0001	1 Training Unit Valid 1yr (Isilon)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISTU0055	55 Training Units Valid 1yr (Isilon)	\$5,000.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISTU0110	110 Training Units Valid 1yr (Isilon)	\$11,000.00	I	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ISTU0300	300 Training Units Valid 1yr (Isilon)	\$30,000.00	I	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGSUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGSUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	\$22,000.00	I	2%	\$21,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGSUBCUSEL	ELEARNING SUB EXPIRE 1YR FROM INV DATE	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGSUBCUSEV	Video Sub Expire 1yr VILTS 6 Titles=UC	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGSUBPNR01	Partner Subscription Expire 1yr from Inv	\$8,500.00	I	2%	\$8,330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-LGTU30	30 Training Units Valid 1 Year (BR)	\$9,385.00	I	2%	\$9,207.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-MILESTU0001	1 Training Unit Valid 1 Year (MILES)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-MILESTU0100	100 Training Units Valid 1 Year (MILES)	\$10,000.00	I	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-NETWKR-LAB	Networker 9 Implementation and Mgt Lab	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-NETWKR-VALPAK	Networker 9 ILT ValuePak with Lab Access	\$7,300.00	I	2%	\$7,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-NETWKR-VIDVPK	Networker 9 VILT ValuePak w/ Lab Access	\$5,300.00	I	2%	\$5,194.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLGF010	ODLC Foundation 12mo 10 Learners	\$50,000.00	I	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLGF0100	ODLC Foundation 12mo 100 Learners	\$300,000.00	I	2%	\$294,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLGF022	ODLC Foundation 12mo 22 Learners	\$100,000.00	I	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLGF050	ODLC Foundation 12mo 50 Learners	\$200,000.00	I	2%	\$196,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLGF0NLG	ODLC Foundation 12mo 480 Registrations	\$200,000.00	I	2%	\$196,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLGF0NMD	ODLC Foundation 12mo 220 Registrations	\$100,000.00	I	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLGF0NMS	ODLC Foundation 12mo 100 Registrations	\$50,000.00	I	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLGF0NXLG	ODLC Foundation 12mo 780 Registrations	\$300,000.00	I	2%	\$294,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ODLCIND01	On-demand Learning Center for Individual	\$800.00	I	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-AV	EMC Avamar Online Lab PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-BD	NetWorker Online Lab PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-DR	DATA DOMAIN IMP ONLINE LAB PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-ISIL	ISILON IMP ONLINE LAB PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-RP	RecoverPoint Online Lab PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-SBC	Symm. Sol. Online Lab PARTNERS ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLIE-VNX	VNX Imp. Online Lab PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OLPT-XIO	XtremIO Online Lab PARTNERS ONLY	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE	EMC ONSITE TRAININGS	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE-01	1-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$15,800.00	I	2%	\$15,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE-02	2-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$18,900.00	I	2%	\$18,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE-03	3-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$25,200.00	I	2%	\$24,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE-04	4-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$33,600.00	I	2%	\$32,928.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITE-05	5-DAY ONSITE 12 STDNT MAX-SOW REQ (EMC)	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITECIS	Cloud Infra Services v2 Onsite	\$30,000.00	I	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITEIAD	IAD ONSITE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITEISIL	Isilon Onsite Training	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-ONSITESND	SND ONSITE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OPENSUB2	Open Video Sub Exp 1yr VILTS 3 Titles=UC	\$2,200.00	I	2%	\$2,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSCCNDC	CISCO CCNDC ONSITE	\$37,500.00	I	2%	\$36,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSDCUCI	CISCO DCUCI ONSITE	\$40,000.00	I	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSDCUFD	CISCO DCUFD ONSITE	\$40,000.00	I	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSDCUFI	CISCO DCUFI ONSITE	\$40,000.00	I	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSDSBDA	DSBDA ONSITE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSITAAS	ITAAS ONSITE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSVCLDDM	VCLLOUD DDMS ONSITE	\$28,000.00	I	2%	\$27,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-OSVDCI	VDCI ONSITE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CE-PTRSPCA2L	EMCCA 2 Levels Self-Paced Partners Only	\$700.00	1	2%	\$686.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRSPCA2LM	EMCCA 2 Levels Self-Paced Partners Only	\$1,400.00	1	2%	\$1,372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRSPCA3L	EMCCA 3 Levels Self-Paced Partners Only	\$1,200.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRSPCA3L	EMCCA 3 Level ProONLY VILTS 2Titles=UC	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRSPCA3L	EMCCA 3 Level ProONLY VILTS 3Titles=UC	\$1,700.00	1	2%	\$1,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-PTRVPLX	VPLX IMPLEMENT INSTALLED PARTNER ONLY	\$2,500.00	1	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-RSATU0001	1 TRAINING UNIT VALID 1YR (RSA)	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-RTIADMILT	RTI Admin Instructor Led Training	\$2,000.00	1	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-RTIDEVILT	RTI Developer Instructor Led Training	\$2,000.00	1	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SDSSUBF1	Cust Sub-1 Person, 1 Year (SDS)	\$12,500.00	1	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SDSSUBOD1	Vid Sub Exp 1yr (SDS) VILTS 6 Titles=UC	\$5,000.00	1	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SDSTU0001	1 Training Unit Valid 1 Year (SDS)	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SIOXIMPLMGT	ScaleIO - VxRack Node Implement & Mgmt	\$5,000.00	1	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SIOXIMPLMGT5	ScaleIO Implementation and Management	\$5,000.00	1	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMARTOS-02	2-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	\$18,900.00	1	2%	\$18,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMARTOS-03	3-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	\$25,200.00	1	2%	\$24,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMARTOS-04	4-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	\$33,600.00	1	2%	\$33,028.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMARTOS-05	5-DAY ONSITE 12 STDNT MAX-SOW REQ-SMARTS	\$42,000.00	1	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMSUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	\$12,500.00	1	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMSUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	\$22,000.00	1	2%	\$21,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMSUBCUSL	ELEARNING SUB EXPIRE 1YR FROM INV DATE	\$2,000.00	1	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SMSUBPNR01	PARTNER SUB - 1 PERSON, 1 YR (SMARTS)	\$9,000.00	1	2%	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPCIE-FEHC	EMCCE-HyCIdSol USB ProONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-AVA	EMCIE-Avamar Self-Paced PARTNERS ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-AVAE	EMCIE-Avamar Exp Spaced PARTNER ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-BR	EMCIE-NetWorker Self-Paced Partner ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-CLN	EMCIE-CLN SOL SELF PACED PARTNERS ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-DATD	EMCIE-DataDomain Self-Paced Partner Only	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-ISIL	EMCIE-ISIL Self-Paced Partner ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-AV	Avamar S-Paced w/Olab PARTNERS ONLY	\$1,800.00	1	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-BR	NetWorker S-Paced w/Olab PARTNERS ONLY	\$1,800.00	1	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-DD	DATA DOMAIN S-PACED W/Olab PARTNERS ONLY	\$1,800.00	1	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-ISI	ISILON IMP S-PACED W/Olab PARTNERS ONLY	\$1,800.00	1	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-RP	RecoverPt S-Paced w/Olab PARTNERS ONLY	\$1,800.00	1	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-SBC	Symm Sol S-Paced w/Olab PARTNERS ONLY	\$2,400.00	1	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIEOL-VNX	VNX Imp S-Paced Inc Olab PARTNERS ONLY	\$1,800.00	1	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-SBC	EMCIE-SYMM SOL SELF PACED PARTNER ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-SYME	EMCIE-SYM SOL EXP SPACED PARTNERONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-VMAX3	EMCIE-VMAX3 Self-Paced USB Pr Only	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-VNX	EMCIE-VNX IMP SELF-PACED PARTNERS ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-VNXE	EMCIE-VNX IMP EXP SPACED PARTNERONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-VPLEX	EMCIE-VPLEX Self-Paced Partner Only	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPIE-CAS	EMCIE-CAS SELF-PACED PARTNERS ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPPE-ISIL	EMCPE-ISILON SELF-PACED PARTNER ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPPE-VMAX3	EMCPE-VMAX3 S-Paced USB Partner Only	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPPE-VNX	EMCPE VNX SOL SELF-PACED PARTNER ONLY	\$1,200.00	1	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSCIE-FEHC	EMCCE-HyCIdSol ProONLY VILTS 2TITLES=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-AVA	EMCIE-Avamar ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-AVAE	EMCIE-Avamar Ex ProONLY VILTS 1Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-BR	EMCIE-NetWorker ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-CAS	EMCIE-CAS ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-DATD	EMCIE-DataDomain ProONLY VILTS 1Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-ISIL	EMCIE-ISIL ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-NW-E	EMCIE-NW Exp ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-AV	Avamar w/Olab ProONLY VILTS 1 Title=UC	\$1,600.00	1	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-BR	NetWorker w/Olab ProONLY VILTS 1 Title=UC	\$1,600.00	1	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-DD	Data Domain Stream w/Olab PartnerONLY=UC	\$1,600.00	1	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-ISI	Isilon Imp w/Olab ProONLY VILTS 1 Title=UC	\$1,600.00	1	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-RP	RP w/Olab PartnerONLY VILTS 1 Title=UC	\$1,600.00	1	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-RSE	RP/SE w/Olab PartnerONLY VILTS 1 Title=UC	\$1,300.00	1	2%	\$1,274.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-SBC	Symm Sol w/Olab ProONLY VILTS 1 Title=UC	\$2,200.00	1	2%	\$2,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEOL-VNX	VNX Imp w/Olab ProONLY VILTS 1 Title=UC	\$1,600.00	1	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-RP	EMCIE-RP ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-RPSE	EMCIE-RPSE ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-SBC	EMCIE?Symm Sol ProONLY VILTS 2 Titles=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-SYME	EMCIE-SymmSol Exp ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-VIPR	VIPR Imp ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-VMAX3	EMCIE-VMAX3 Pr Only VILTS 2TITLES=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-VNX	EMCIE-VNX Imp ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-VNXE	EMCIE-VNX Imp Exp ProONLY VILTS 3Titles=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIEVPLEX	EMCIE-VPLEX ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-XIOSOL	EMCIE-XtremIO ProONLY VILTS 1 Title=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSOLPT-XIO	XtremIO w/Olab ProONLY VILTS 1 Title=UC	\$1,600.00	1	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSIE-ISIL	EMCPE-Isilon Stream PartnerONLY=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSPE-SYM	EMCPE-SYM Stream PartnerONLY=UC	\$1,000.00	1	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CE-SPSTA-SYME	EMCTA?Sym Exp S Paced Strm PartnerONLY=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-VMAX3	EMCTA-VMAX3 Pfr Only VILTS 2Titles=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-VNX	EMCTA VNX Sol PfrONLY VILTS 2 Titles=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-VNXE	EMCTA-VNX Exp PfrONLY VILT 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPSTA-XIOSOL	EMCTA-XtremIO PfrONLY VILTS 1 Title=UC	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPTA-ISIL	EMCTA ISILON SELF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPTA-SYME	EMCTA-Sym Sol Exp Spaced PartnerONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPTA-VNX	EMCTA-VNX Sol SELF-PACED PARTNERS ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SPTA-VNXE	EMCTA-VNX Sol Exp Spaced PartnerONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-STRSUBFL1	Cust Sub-1 Person, 1 Year (STO)	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-STRSUBOD1	Vid Sub Unit Valid 1yr (STO) 6 Titles=UC	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-STRTU0001	1 Training Unit Valid 1yr (STO)	\$1,000.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBCUS01	CUSTOMER SUB EXPIRE 1YR FROM INV DATE	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBCUS02	CUSTOMER SUB EXPIRE 2YR FROM INV DATE	\$22,000.00	I	2%	\$21,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBCUSELN	ELEARNING SUB EXPIRE 1YR FROM INV DATE	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBCUSEV	Video Sub Expire 1yr VILTS 6 Titles=UC	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBPNR01	PARTNER SUB EXPIRE 1YR FROM INV DATE	\$9,000.00	I	2%	\$8,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBPNR02	PARTNER SUB EXPIRE 2YR FROM INV DATE	\$15,000.00	I	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SUBTRANSFM01	Trans.Sub Exp.1yr from invoice date	\$7,500.00	I	2%	\$7,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SVRSUBFL1	Cust Sub-1 Person, 1 Year (SRV)	\$12,500.00	I	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SVRSUBOD1	Vid Sub Exp 1yr (SRV) VILTS 6 Titles=UC	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-SVRTU0001	1 Training Unit Valid 1yr (SRV)	\$1,000.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CESTRSUBCUSEV	MOJO PromoOnlyGFS ID ReqVILTS 6Titles=UC	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0001	1 TRAINING UNITS VALID 1YR (EMC)	\$1,000.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0050	50 TRAINING UNITS VALID 1YR (EMC)	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0055	55 TRAINING UNITS VALID 1YR (EMC)	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0100	100 TRAINING UNITS VALID 1YR (EMC)	\$10,000.00	I	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0110	110 TRAINING UNITS VALID 1YR (EMC)	\$11,000.00	I	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0250	250 TRAINING UNITS VALID 1YR	\$25,000.00	I	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-TU0300	300 Training Units Valid 1yr (EMC)	\$30,000.00	I	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-UNITYDD	Unity Deep Dive	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-UNITYLRNCTR	Unity Learning Ctr Video 1 Title=UC	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALCE-CAS	PARTNER ONLY CAS PE VALUEPAK	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALCE-CLN	PARTNER ONLY CLARION SOL PE VALUEPAK	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALCE-NS	PARTNER ONLY NAS PE VALUEPAK	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALCE-SYM	PARTNER ONLY Symmetrix PE ValuePak	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-CAS	EMCIE-CAS INSTRUCTOR-LED PARTNERS ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-CLN	EMCIE-CLN SOL INST-LED PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-CLTD	EMCIE Data Domain Inst-Led Partner Only	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-ISIL	EMCIE ISILON INST-LED PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-RP	EMCIE-RP Instructor-Led Partner Only	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-SBC	EMCIE SYMM SOL INST-LED PARTNER ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-SYME	EMCIE SYM SOL EXP INST-LED PARTNER ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-VIPR	VIPR Inst-Led Partner Only	\$1,500.00	I	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-VNX	EMCIE-VNX SOL INST-LED PARTNERS ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-VNXE	EMCIE-VNX SOL EXP INST-LED PARTNERS ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIEVPLEX	EMCIE-VPLEX Inst-Led PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALIE-XIOSOL	EMCIE-XtremIO Inst-Led PartnerOnly	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKATMS	ATMOS VALUEPAK	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKAX	CLARION AX SERIES ELEARNING VALUEPAK	\$300.00	I	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKBC	BUS CONT FOR SYMMETRIX VALUEPAK	\$5,000.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKBR	NetWorker ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKCBC	CLARION BUSINESS CONTINUITY VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKCC	CONTROLCENTER VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDD	Data Domain ValuePak	\$4,400.00	I	2%	\$4,312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDLM	DISK LIBRARY FOR MAINFRAME VALUEPAK	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDPA	DATA PROTECTION ADVISOR (DPA) VALUEPAK	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDPROA	Data Protection Advisor 6 x ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDSAA	Advanced Analytics DSBD ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDSS	INFO STORAGE SECURITY EMCDDA VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKDX	DISKXTENDER VALUEPAK	\$3,300.00	I	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKEDL	EMC Disk Library 4000 ValuePak	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKESMITAAS	Est Serv Mgmt for ITaaS ValuePak	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKGRNP	GREENPLUM VALUEPAK	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKNS	CELERRA VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSAN	SAN VALUEPAK	\$5,500.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSAS	Service Assurance Suite ValuePak	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSCA	Storage Config Adv VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSMGT	SYMMETRIX MANAGEMENT VALUEPAK	\$5,000.00	I	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSO	SourceOne ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSRMIM	VIPR SRM 3 x Imp. And Maint. ValuePak	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSRMSA	VIPR SRM Storage Administration ValuePak	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSTF	Information Storage and Management	\$2,700.00	I	2%	\$2,646.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKSYMP	Symmetrix Performance ValuePak	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKUIM	UNIFIED INFRA MGR MGMT AND REPORTING	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKVBL	VBLOCK VALUEPAK	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKVI	VIRTUALIZED INFRA EMCCA VALUEPAK	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CE-VALPAKXTIO	XtremIO 3.x ValuePak	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPAKXTIOMGMT	XtremIO Solutions ValuePak	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPE-VNX	EMCPE VNX SOL_INST-LED PARTNER ONLY	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPKVNXCA	VNX CA Solutions ValuePak	\$6,600.00	I	2%	\$6,468.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPKVNXFB	VNX File or Block Solutions ValuePak	\$3,300.00	I	2%	\$3,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALPTDD	DATADOMAIN INST-LED PARTNERS ONLY	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTABRSOL	EMCTA-BR SOL_SLF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-CAS	EMCTA-CAS SELF-PACED PARTNERS ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-CLN	EMCTA-CLN SOL_SLF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-SBC	EMCTA SYMM. SOL_SLF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTASIE	EMCTA-SI2 ENT. SLF-PACED PARTNER ONLY	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTASVME	EMCTA-Symm Sol Exp Inst-Led PartnerOnly	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-VNX	EMCTA-VNX SOL_INST-LED PARTNERS ONLY	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VALTA-VNXE	EMCTA-VNX Sol. Exp Inst-Led PartnerOnly	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDPKDDD	Data Domain VVPK VILTS 1 Title=UC	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDPKVMAXE	Symm VMAXe Mgm. VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDPKVNXCA	VNX CA Sol VVPK VILTS 1 Title=UC	\$3,600.00	I	2%	\$3,528.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDPKVNXF	VNX F Sol VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDPKVNXFB	VNX FileOrBlock Sol VVPK VILTS 1Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKAV	Avamar Mgmt VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKBC	Symmetrix BC VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKBR	Symmetrix VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCB	NetWorker VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCC	CAS (Centera) VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCB	CLARION BC VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCC	ControlCenter VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCLS	CLARION BC VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKCUJ	Celerra VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKDRPROA	Data Prot Adv 6.x VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKDSAA	Adv Analytics DSD VVPK VILTS 1TITLE=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKDX	DISKXTENDER VIDEO VALUEPAK	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKESMITAAS	EstServMgmtForITaas VVPK VILTS 1TITLE=UC	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKFHC	FedEnt HybCloud Ops VVPK VILTS 1TITLE=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKGP	Greenplum VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKISAM	Isilon Solution VVPK VILTS 1Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKMF	Mainframe VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKMSG	Messaging VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKRM	Replication Mngt VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKRP	RecoverPoint VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKRSAN	SAN VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKRSAS	Serv Assur Suite VVPK VILTS 1 Title=UC	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSMGT	Symmetrix Mgmt VVPK VILTS 1 Title=UC	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSMT	Symmetrix Mgmt&Serv VVPK VILTS 1Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSO	SourceOne VVPK VILTS 1TITLE=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSRMIM	viPR SRM 3.x I&M VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKSRMSA	viPR SRM Stge Adm VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKVIPIR	viPR VVPK VILTS 1 Title=UC	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKVIPIRSRMAR	viPR SRM Adv Rem VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKVMAX3MAN	VMAX3 Mgmt&Biz Cont VVPK VILTS 1TITLE=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKVNX	VNX Unified Sol VVPK VILTS 1 Title=UC	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKVXP	VPLEX VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKW4N	Watch4net VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKX7IO	XtremIO 3.x Video VVPK VILTS 1 Title=UC	\$1,800.00	I	2%	\$1,764.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VIDVPKXTIOMGMT	XtremIO Sol. Video VVPK VILTS 1 Title=UC	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTBTCLD	Cloud ITaaS-Biz Trans VILTS 1 Title=UC	\$400.00	I	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTBTCLD	Data Sol-Biz Trans VILTS 1 Title=UC	\$400.00	I	2%	\$392.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTCLNF30	CLARION SME W/ UNISPHERE & FLARE30 VILT	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTCLNSME	CLARION SOL_SME WITH NAVISPHERE VILT	\$2,400.00	I	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTDSBDA	DSBDA VILTS 1 Title=UC	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTIAID	Enterprise BR Design VILTS 1 Title=UC	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTISM	ISM v2 VILTS 1 Title=UC	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSL050	License-Agree Form ReqVILTS 50 Titles=UD	\$60,000.00	I	2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSL150	License-Agree Form ReqVILTS 150Titles=UD	\$150,000.00	I	2%	\$147,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSL300	License-Agree Form ReqVILTS 300Titles=UD	\$225,000.00	I	2%	\$220,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSL600	License-Agree Form ReqVILTS 600Titles=UD	\$300,000.00	I	2%	\$294,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSLADJ	Add 1 VILTS Licenses-Agree Form Req=UD	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSLQVR	Overage Strm Licenses-Agree Form Req=UD	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSD	Enterprise Strm Netwkg Dgn VILTS 1 Title=UC	\$1,200.00	I	2%	\$1,176.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VILTSDM	STORAGE NETWORKING DESIGN AND MGMT VILT	\$1,600.00	I	2%	\$1,568.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMAXAF-VALPAK	VMAX All Flash & VMAX3 SA VALPAK	\$6,000.00	I	2%	\$5,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMAXAF-VIDVPK	VMAX All Flash & VMAX3 SA VILT VALPAK	\$4,000.00	I	2%	\$3,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMSERMGRCD	VMWARE SERVICE MANAGER-CERT. DEVELOPER	\$7,300.00	I	2%	\$7,154.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMSERMGRSD	VMWARE SERVICE MANAGER-SVC DESK ADMIN	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMSERMGRWT	VMWARE SVC MGR. WORKFLOW TEMPLATE DESIGN	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVADVCM	ADVANCED VMWARE VCENTER CONFIG MGR	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVIEWDBP	VMWARE VIEW. DESIGN BEST PRACTICES	\$800.00	I	2%	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CE-VMVSPHMG5	VMWARE VSPHERE: MANAGE SCALABILITY	\$745.00	I	2%	\$730.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHMP	VMWARE VSPHERE: MANAGE FOR PERFORMANCE	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVSPHFO	VMWARE VSPHERE: SKILLS FOR OPERATORS	\$1,500.00	I	2%	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMVVCMBUND	VMWARE VCENTER CONFIG MGR BUNDLE	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMWVAVCL	VMWARE VCLLOUD ARCHITECTING VMWARE CLOUD	\$2,500.00	I	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMWVSRM	VMWARE SITE RECOVERY MANGER COURSE	\$1,700.00	I	2%	\$1,666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMWVVCLOV	VMWARE VCLLOUD OVERVIEW	\$80.00	I	2%	\$78.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VMWVYXR	Vmware and VxRail Baseline	\$7,075.00	I	2%	\$6,933.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYENOS-01	1DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	\$15,800.00	I	2%	\$15,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYENOS-02	2DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	\$18,900.00	I	2%	\$18,522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYENOS-03	3DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	\$25,200.00	I	2%	\$24,696.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYENOS-04	4DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	\$33,600.00	I	2%	\$32,928.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYENOS-05	5DAY ONSITE 12 STDNT MAX-SOW REQ-VOYENCE	\$42,000.00	I	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VOYUTU01	1 TRAINING UNIT VALID 1 YEAR (VOYENCE)	\$330.00	I	2%	\$323.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VPKSCALEIO	ScaleIO ValuePak	\$1,000.00	I	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VPKSCALEIOR2	ScaleIO ValuePak	\$3,000.00	I	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VPVMAXEMAN	SYMMETRIX VMAX 10K MANAGEMENT	\$5,000.00	I	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VSLBTRANSFM01	vTrans.Sub Exp. 1yr from invoice date	\$3,500.00	I	2%	\$3,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-VXRAIL-VILT	VxRail A&M VILT	\$600.00	I	2%	\$588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CE-XIOTU0001	1 Training Unit Valid 1 Year (XIO)	\$100.00	I	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PIV-SPRINGONE	Pivotal SpringOne Conference	\$2,000.00	I	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0100	ISCSI	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0245	ENTERPRISE-SMARTPOOLS (Tier 1)	\$0.00	IS	25%	\$0.00	\$663.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0245-CF	Enterprise-Smartpools Tier 1 Gen5 =ID	\$3,465.00	IS	25%	\$2,598.75	\$663.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0247	ENTERPRISE-SNAPSHOTIO (Tier 1)	\$0.00	IS	25%	\$0.00	\$413.00	\$371.70	\$330.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$371.70
5	200-0247-CF	Enterprise-Snapshottio Tier 1 Gen5 =ID	\$2,065.00	IS	25%	\$1,548.75	\$413.00	\$371.70	\$330.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$371.70
5	200-0248	ENTERPRISE-SMARTCONN ADV (Tier 1)	\$0.00	IS	25%	\$0.00	\$663.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0248-CF	Enterprise-Smartconn Adv Tier 1 Gen5=ID	\$3,465.00	IS	25%	\$2,598.75	\$663.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0249	ENTERPRISE-SYNCIO (Tier 1)	\$0.00	IS	25%	\$0.00	\$663.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0249-CF	Enterprise-Syncio Tier 1 Gen5 =ID	\$3,465.00	IS	25%	\$2,598.75	\$663.00	\$623.70	\$554.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$623.70
5	200-0250	ENTERPRISE-SYNCIO/MIGIQ (LOW DENSITY)	\$0.00	IS	25%	\$0.00	\$273.00	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0251	ENTERPRISE-SMARTQUOTAS (Tier 1)	\$0.00	IS	25%	\$0.00	\$273.00	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0251-CF	Enterprise-Smartquotas Tier 1 Gen5 =ID	\$1,365.00	IS	25%	\$1,023.75	\$273.00	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0252	ENTERPRISE-SMARTPOOLS (Tier 2)	\$0.00	IS	25%	\$0.00	\$931.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0252-CF	Enterprise-Smartpools Tier 2 Gen5 =ID	\$4,655.00	IS	25%	\$3,491.25	\$931.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0254	ENTERPRISE-SNAPSHOTIO (Tier 2)	\$0.00	IS	25%	\$0.00	\$553.00	\$497.70	\$442.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$497.70
5	200-0254-CF	Enterprise-Snapshottio Tier 2 Gen5 =ID	\$2,765.00	IS	25%	\$2,073.75	\$553.00	\$497.70	\$442.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$497.70
5	200-0255	ENTERPRISE-SMARTCONN ADV (Tier 2)	\$0.00	IS	25%	\$0.00	\$931.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0255-CF	Enterprise-Smartconn Adv Tier 2 Gen5=ID	\$4,655.00	IS	25%	\$3,491.25	\$931.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0256	ENTERPRISE-SYNCIO (Tier 2)	\$0.00	IS	25%	\$0.00	\$931.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0256-CF	Enterprise-Syncio Tier 2 Gen5 =ID	\$4,655.00	IS	25%	\$3,491.25	\$931.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0257	ENTERPRISE-SYNCIO/MIGIQ (MEDIUM DENSITY)	\$0.00	IS	25%	\$0.00	\$931.00	\$837.90	\$744.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$837.90
5	200-0258	ENTERPRISE-SMARTQUOTAS (Tier 2)	\$0.00	IS	25%	\$0.00	\$371.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	200-0258-CF	Enterprise-Smartquotas Tier 2 Gen5 =ID	\$1,855.00	IS	25%	\$1,391.25	\$371.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	200-0259	ENTERPRISE-SMARTPOOLS (Tier 3)	\$0.00	IS	25%	\$0.00	\$1,323.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0259-CF	Enterprise-Smartpools Tier 3 Gen5 =ID	\$6,615.00	IS	25%	\$4,961.25	\$1,323.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0261	ENTERPRISE-SNAPSHOTIO (Tier 3)	\$0.00	IS	25%	\$0.00	\$777.00	\$699.30	\$621.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$699.30
5	200-0261-CF	Enterprise-Snapshottio Tier 3 Gen5 =ID	\$3,885.00	IS	25%	\$2,913.75	\$777.00	\$699.30	\$621.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$699.30
5	200-0262	ENTERPRISE-SMARTCONN ADV (Tier 3)	\$0.00	IS	25%	\$0.00	\$1,323.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0262-CF	Enterprise-Smartconn Adv Tier 3 Gen5=ID	\$6,615.00	IS	25%	\$4,961.25	\$1,323.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0263	ENTERPRISE-SYNCIO (Tier 3)	\$0.00	IS	25%	\$0.00	\$1,323.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0263-CF	Enterprise-Syncio Tier 3 Gen5 =ID	\$6,615.00	IS	25%	\$4,961.25	\$1,323.00	\$1,190.70	\$1,058.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,190.70
5	200-0264	ENTERPRISE-SYNCIO/MIGIQ (HIGH DENSITY)	\$0.00	IS	25%	\$0.00	\$539.00	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$485.10
5	200-0265	ENTERPRISE-SMARTQUOTAS (Tier 3)	\$0.00	IS	25%	\$0.00	\$539.00	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$485.10
5	200-0265-CF	Enterprise-Smartquotas Tier 3 Gen5 =ID	\$2,695.00	IS	25%	\$2,021.25	\$539.00	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$485.10
5	200-0286	PLATFORM API	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0289	ENTERPRISE-VCENTER (Tier 1)	\$0.00	IS	25%	\$0.00	\$273.00	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0289-CF	Enterprise-Vcenter Tier 1 Gen5 =ID	\$1,365.00	IS	25%	\$1,023.75	\$273.00	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0290	ENTERPRISE-VCENTER (Tier 2)	\$0.00	IS	25%	\$0.00	\$371.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	200-0290-CF	Enterprise-Vcenter Tier 2 Gen5 =ID	\$1,855.00	IS	25%	\$1,391.25	\$371.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$333.90
5	200-0291	ENTERPRISE-VCENTER (Tier 3)	\$0.00	IS	25%	\$0.00	\$539.00	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$485.10
5	200-0291-CF	Enterprise-Vcenter Tier 3 Gen5 =ID	\$2,695.00	IS	25%	\$2,021.25	\$539.00	\$485.10	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$485.10
5	200-0332-CF	HDS For OneFS Gen5 =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0349	ENTERPRISE-SMARTQUOTAS (Tier 4)	\$0.00	IS	25%	\$0.00	\$666.00	\$626.40	\$558.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	200-0349-CF	Enterprise-Smartquotas Tier 4 Gen5 =ID	\$3,480.00	IS	25%	\$2,610.00	\$666.00	\$626.40	\$558.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	200-0350	ENTERPRISE-VCENTER (Tier 4)	\$0.00	IS	25%	\$0.00	\$666.00	\$626.40	\$558.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$626.40
5	200-0350-CF	Enterprise-Vcenter Tier 4 Gen5 =ID	\$3,480.00	IS											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	200-0360	ENTERPRISE-SMARTDEDUPE (Tier 4)	\$0.00	IS	25%	\$0.00	\$2,463.40	\$2,217.06	\$1,970.72	\$0.00	\$0.00	\$0.00	\$0.00	\$2,217.06
5	200-0360-CF	Enterprise-Smartdedupe Tier 4 Gen5 =ID	\$12,317.00	IS	25%	\$9,237.75	\$2,463.40	\$2,217.06	\$1,970.72	\$0.00	\$0.00	\$0.00	\$0.00	\$2,217.06
5	200-0365	SWIFT FOR ONEFS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0365-CF	Swift For OneFS? Gen5 =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0368	ENTERPRISE-SMARTCONN ADV (Tier 5)	\$0.00	IS	25%	\$0.00	\$2,491.20	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0368-CF	Enterprise-Smartconn Adv Tier 5 Gen5=ID	\$12,456.00	IS	25%	\$9,342.00	\$2,491.20	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0369	ENTERPRISE-SMARTCONN ADV (Tier 7)	\$0.00	IS	25%	\$0.00	\$4,120.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0369-CF	Enterprise-Smartconn Adv Tier 7 Gen5=ID	\$20,600.00	IS	25%	\$15,450.00	\$4,120.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0370	ENTERPRISE-SMARTLOCK (Tier 5)	\$0.00	IS	25%	\$0.00	\$1,015.00	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0370-CF	Enterprise-Smartlock Tier 5 Gen5 =ID	\$5,075.00	IS	25%	\$3,806.25	\$1,015.00	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0371	ENTERPRISE-SMARTLOCK (Tier 7)	\$0.00	IS	25%	\$0.00	\$1,678.80	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0371-CF	Enterprise-Smartlock Tier 7 Gen5 =ID	\$8,394.00	IS	25%	\$6,295.50	\$1,678.80	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0372	ENTERPRISE-SMARTPOOLS (Tier 5)	\$0.00	IS	25%	\$0.00	\$2,491.20	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0372-CF	Enterprise-Smartpools Tier 5 Gen5 =ID	\$12,456.00	IS	25%	\$9,342.00	\$2,491.20	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0373	ENTERPRISE-SMARTPOOLS (Tier 7)	\$0.00	IS	25%	\$0.00	\$4,120.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0373-CF	Enterprise-Smartpools Tier 7 Gen5 =ID	\$20,600.00	IS	25%	\$15,450.00	\$4,120.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0374	ENTERPRISE-SMARTQUOTAS (Tier 5)	\$0.00	IS	25%	\$0.00	\$1,015.00	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0374-CF	Enterprise-Smartquotas Tier 5 Gen5 =ID	\$5,075.00	IS	25%	\$3,806.25	\$1,015.00	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0375	ENTERPRISE-SMARTQUOTAS (Tier 7)	\$0.00	IS	25%	\$0.00	\$1,678.80	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0375-CF	Enterprise-Smartquotas Tier 7 Gen5 =ID	\$8,394.00	IS	25%	\$6,295.50	\$1,678.80	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0376	ENTERPRISE-SNAPSHOTIO (Tier 5)	\$0.00	IS	25%	\$0.00	\$1,463.00	\$1,316.70	\$1,170.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,316.70
5	200-0376-CF	Enterprise-Snapshotio Tier 5 Gen5 =ID	\$7,315.00	IS	25%	\$5,486.25	\$1,463.00	\$1,316.70	\$1,170.40	\$0.00	\$0.00	\$0.00	\$0.00	\$1,316.70
5	200-0377	ENTERPRISE-SNAPSHOTIO (Tier 7)	\$0.00	IS	25%	\$0.00	\$2,419.60	\$2,177.64	\$1,935.68	\$0.00	\$0.00	\$0.00	\$0.00	\$2,177.64
5	200-0377-CF	Enterprise-Snapshotio Tier 7 Gen5 =ID	\$12,098.00	IS	25%	\$9,073.50	\$2,419.60	\$2,177.64	\$1,935.68	\$0.00	\$0.00	\$0.00	\$0.00	\$2,177.64
5	200-0378	ENTERPRISE-SYNQIO (Tier 5)	\$0.00	IS	25%	\$0.00	\$2,491.20	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0378-CF	Enterprise-Synqio Tier 5 Gen5 =ID	\$12,456.00	IS	25%	\$9,342.00	\$2,491.20	\$2,242.08	\$1,992.96	\$0.00	\$0.00	\$0.00	\$0.00	\$2,242.08
5	200-0379	ENTERPRISE-SYNQIO (Tier 7)	\$0.00	IS	25%	\$0.00	\$4,120.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0379-CF	Enterprise-Synqio Tier 7 Gen5 =ID	\$20,600.00	IS	25%	\$15,450.00	\$4,120.00	\$3,708.00	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,708.00
5	200-0380	ENTERPRISE-SMARTDEDUPE (Tier 5)	\$0.00	IS	25%	\$0.00	\$3,592.40	\$3,233.16	\$2,873.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,233.16
5	200-0380-CF	Enterprise-Smartdedupe Tier 5 Gen5 =ID	\$17,962.00	IS	25%	\$13,471.50	\$3,592.40	\$3,233.16	\$2,873.92	\$0.00	\$0.00	\$0.00	\$0.00	\$3,233.16
5	200-0381	ENTERPRISE-SMARTDEDUPE (Tier 7)	\$0.00	IS	25%	\$0.00	\$5,941.60	\$5,347.44	\$4,753.28	\$0.00	\$0.00	\$0.00	\$0.00	\$5,347.44
5	200-0381-CF	Enterprise-Smartdedupe Tier 7 Gen5 =ID	\$29,708.00	IS	25%	\$22,281.00	\$5,941.60	\$5,347.44	\$4,753.28	\$0.00	\$0.00	\$0.00	\$0.00	\$5,347.44
5	200-0384	ENTERPRISE-VCENTER (Tier 5)	\$0.00	IS	25%	\$0.00	\$1,015.00	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0384-CF	Enterprise-Vcenter Tier 5 Gen5 =ID	\$5,075.00	IS	25%	\$3,806.25	\$1,015.00	\$913.50	\$812.00	\$0.00	\$0.00	\$0.00	\$0.00	\$913.50
5	200-0385	ENTERPRISE-VCENTER (Tier 7)	\$0.00	IS	25%	\$0.00	\$1,678.80	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0385-CF	Enterprise-Vcenter Tier 7 Gen5 =ID	\$8,394.00	IS	25%	\$6,295.50	\$1,678.80	\$1,510.92	\$1,343.04	\$0.00	\$0.00	\$0.00	\$0.00	\$1,510.92
5	200-0386	STIG HARDENING FOR ONEFS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0386-CF	Stig Hardening For OneFS? Gen5 =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0387	CLOUDPOOLS FOR ONEFS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0388	ENTERPRISE-SMARTCONN ADV (Tier 6)	\$0.00	IS	25%	\$0.00	\$3,258.80	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0388-CF	Enterprise-Smartconn Adv Tier 6 Gen5=ID	\$16,294.00	IS	25%	\$12,220.50	\$3,258.80	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0389	ENTERPRISE-SMARTLOCK (Tier 6)	\$0.00	IS	25%	\$0.00	\$1,327.80	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0389-CF	Enterprise-Smartlock Tier 6 Gen5 =ID	\$6,639.00	IS	25%	\$4,979.25	\$1,327.80	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0390	ENTERPRISE-SMARTPOOLS (Tier 6)	\$0.00	IS	25%	\$0.00	\$3,258.80	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0390-CF	Enterprise-Smartpools Tier 6 Gen5 =ID	\$16,294.00	IS	25%	\$12,220.50	\$3,258.80	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0391	ENTERPRISE-SMARTQUOTAS (Tier 6)	\$0.00	IS	25%	\$0.00	\$1,327.80	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0391-CF	Enterprise-Smartquotas Tier 6 Gen5 =ID	\$6,639.00	IS	25%	\$4,979.25	\$1,327.80	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0392	ENTERPRISE-SNAPSHOTIO (Tier 6)	\$0.00	IS	25%	\$0.00	\$1,913.80	\$1,722.42	\$1,531.04	\$0.00	\$0.00	\$0.00	\$0.00	\$1,722.42
5	200-0392-CF	Enterprise-Snapshotio Tier 6 Gen5 =ID	\$9,569.00	IS	25%	\$7,176.75	\$1,913.80	\$1,722.42	\$1,531.04	\$0.00	\$0.00	\$0.00	\$0.00	\$1,722.42
5	200-0393	ENTERPRISE-SYNQIO (Tier 6)	\$0.00	IS	25%	\$0.00	\$3,258.80	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0393-CF	Enterprise-Synqio Tier 6 Gen5 =ID	\$16,294.00	IS	25%	\$12,220.50	\$3,258.80	\$2,932.92	\$2,607.04	\$0.00	\$0.00	\$0.00	\$0.00	\$2,932.92
5	200-0394	ENTERPRISE-SMARTDEDUPE (Tier 6)	\$0.00	IS	25%	\$0.00	\$4,699.60	\$4,229.64	\$3,759.68	\$0.00	\$0.00	\$0.00	\$0.00	\$4,229.64
5	200-0394-CF	Enterprise-Smartdedupe Tier 6 Gen5 =ID	\$23,498.00	IS	25%	\$17,623.50	\$4,699.60	\$4,229.64	\$3,759.68	\$0.00	\$0.00	\$0.00	\$0.00	\$4,229.64
5	200-0395	ENTERPRISE-VCENTER (Tier 6)	\$0.00	IS	25%	\$0.00	\$1,327.80	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0395-CF	Enterprise-Vcenter Tier 6 Gen5 =ID	\$6,639.00	IS	25%	\$4,979.25	\$1,327.80	\$1,195.02	\$1,062.24	\$0.00	\$0.00	\$0.00	\$0.00	\$1,195.02
5	200-0396	ENTERPRISE-SMARTCONN ADV (Tier 8)	\$0.00	IS	25%	\$0.00	\$5,389.80	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0396-CF	Enterprise-Smartconn Adv Tier 8 Gen5=ID	\$26,949.00	IS	25%	\$20,211.75	\$5,389.80	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0397	ENTERPRISE-SMARTLOCK (Tier 8)	\$0.00	IS	25%	\$0.00	\$2,196.00	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0397-CF	Enterprise-Smartlock Tier 8 Gen5 =ID	\$10,980.00	IS	25%	\$8,235.00	\$2,196.00	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0398	ENTERPRISE-SMARTPOOLS (Tier 8)	\$0.00	IS	25%	\$0.00	\$5,389.80	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0398-CF	Enterprise-Smartpools Tier 8 Gen5 =ID	\$26,949.00	IS	25%	\$20,211.75	\$5,389.80	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0399	ENTERPRISE-SMARTQUOTAS (Tier 8)	\$0.00	IS	25%	\$0.00	\$2,196.00	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0399-CF	Enterprise-Smartquotas Tier 8 Gen5 =ID	\$10,980.00	IS	25%	\$8,235.00	\$2,196.00	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0400	ENTERPRISE-SNAPSHOTIO (Tier 8)	\$0.00	IS	25%	\$0.00	\$3,165.40	\$2,848.86	\$2,532.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,848.86
5	200-0400-CF	Enterprise-Snapshotio Tier 8 Gen5 =ID	\$15,827.00	IS	25%	\$11,870.25	\$3,165.40	\$2,848.86	\$2,532.32	\$0.00	\$0.00	\$0.00	\$0.00	\$2,848.86
5	200-0401	ENTERPRISE-SYNQIO (Tier 8)	\$0.00	IS	25%	\$0.00	\$5,389.80	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0401-CF	Enterprise-Synqio Tier 8 Gen5 =ID	\$26,949.00	IS	25%	\$20,211.75	\$5,389.80	\$4,850.82	\$4,311.84	\$0.00	\$0.00	\$0.00	\$0.00	\$4,850.82
5	200-0402	ENTERPRISE-SMARTDEDUPE (Tier 8)	\$0.00	IS	25%	\$0.00	\$7,772.60	\$6,995.34	\$6,218.08	\$0.00	\$0.00	\$0.00	\$0.00	\$6,995.34
5	200-0402-CF	Enterprise-Smartdedupe Tier 8 Gen5 =ID	\$38,863.00	IS	25%	\$29,147.25	\$7,772.60	\$6,995.34	\$6,218.08	\$0.00	\$0.00	\$0.00	\$0.00	\$6,995.34
5	200-0403	ENTERPRISE-VCENTER (Tier 8)	\$0.00	IS	25%	\$0.00	\$2,196.00	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0403-CF	Enterprise-Vcenter Tier 8 Gen5 =ID	\$10,980.00	IS	25%	\$8,235.00	\$2,196.00	\$1,976.40	\$1,756.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1,976.40
5	200-0404	INSIGHTIQ FOR ONEFS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0404-CF	InsightIQ For OneFS Gen5 =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	200-0405	OneFS OE Tier 2 Capacity	\$333.00	IS	25%	\$249.75	\$46.62	\$39.96	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$33.30
5	200-0406	OneFS												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	200-0424	OneFS OE Encryption Key Mgmt Tier 3 TRK	\$11,458.00	IS	25%	\$8,593.50	\$1,604.12	\$1,374.96	\$1,145.80	\$0.00	\$0.00	\$0.00	\$1,833.28
5	200-0983	ENTERPRISE-SMARTLOCK (Tier 1)	\$0.00	IS	25%	\$0.00	\$273.00	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0983-CF	Enterprise-Smartlock Tier 1 Gen5 =ID	\$1,365.00	IS	25%	\$1,023.75	\$273.00	\$245.70	\$218.40	\$0.00	\$0.00	\$0.00	\$245.70
5	200-0984	ENTERPRISE-SMARTLOCK (Tier 2)	\$0.00	IS	25%	\$0.00	\$371.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5	200-0984-CF	Enterprise-Smartlock Tier 2 Gen5 =ID	\$1,855.00	IS	25%	\$1,391.25	\$371.00	\$333.90	\$296.80	\$0.00	\$0.00	\$0.00	\$333.90
5	200-0986	ENTERPRISE-SMARTLOCK (Tier 3)	\$0.00	IS	25%	\$0.00	\$539.00	\$483.10	\$431.20	\$0.00	\$0.00	\$0.00	\$483.10
5	200-0986-CF	Enterprise-Smartlock Tier 3 Gen5 =ID	\$2,695.00	IS	25%	\$2,021.25	\$539.00	\$483.10	\$431.20	\$0.00	\$0.00	\$0.00	\$483.10
5	201-0218	EB01-SNAP/CONADV-Tier 1	\$0.00	IS	25%	\$0.00	\$995.40	\$895.86	\$796.32	\$0.00	\$0.00	\$0.00	\$895.86
5	201-0219	EB02-SNAP/SYNC-Tier 1	\$0.00	IS	25%	\$0.00	\$995.40	\$895.86	\$796.32	\$0.00	\$0.00	\$0.00	\$895.86
5	201-0220	EB03-CONADV/SYNC-Tier 1	\$0.00	IS	25%	\$0.00	\$1,247.40	\$1,122.66	\$997.92	\$0.00	\$0.00	\$0.00	\$1,122.66
5	201-0221	EB04-SNAP/CONADV/SYNC-Tier 1	\$0.00	IS	25%	\$0.00	\$1,619.20	\$1,457.28	\$1,295.36	\$0.00	\$0.00	\$0.00	\$1,457.28
5	201-0222	EB06-SNAP/CONADV/SYNC/MIG-LOW	\$0.00	IS	25%	\$0.00	\$1,619.20	\$1,457.28	\$1,295.36	\$0.00	\$0.00	\$0.00	\$1,457.28
5	201-0223	EB07-SNAP/CONADV/QUOTA-Tier 1	\$0.00	IS	25%	\$0.00	\$1,241.20	\$1,117.08	\$992.96	\$0.00	\$0.00	\$0.00	\$1,117.08
5	201-0224	EB08-SNAP/CONADV/QUOTA/SYNC/MIG-LOW	\$0.00	IS	25%	\$0.00	\$1,864.80	\$1,678.32	\$1,491.84	\$0.00	\$0.00	\$0.00	\$1,678.32
5	201-0225	EB09-SNAP/QUOTA-Tier 1	\$0.00	IS	25%	\$0.00	\$617.40	\$555.66	\$493.92	\$0.00	\$0.00	\$0.00	\$555.66
5	201-0226	EB10-SNAP/CONADV/QUOTA/SYNC-Tier 1	\$0.00	IS	25%	\$0.00	\$1,864.80	\$1,678.32	\$1,491.84	\$0.00	\$0.00	\$0.00	\$1,678.32
5	201-0227	EB11-POOL/INS/SNAP/CONADV/QUOTA/SYNC-Tr 1	\$0.00	IS	25%	\$0.00	\$2,734.20	\$2,460.78	\$2,187.36	\$0.00	\$0.00	\$0.00	\$2,460.78
5	201-0228	EB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 1	\$0.00	IS	25%	\$0.00	\$2,110.60	\$1,899.54	\$1,688.48	\$0.00	\$0.00	\$0.00	\$1,899.54
5	201-0229	EB13-POOL/CONADV-Tier 1	\$0.00	IS	25%	\$0.00	\$1,247.40	\$1,122.66	\$997.92	\$0.00	\$0.00	\$0.00	\$1,122.66
5	201-0230	EB14-POOL/CONADV/INS-Tier 1	\$0.00	IS	25%	\$0.00	\$1,493.20	\$1,343.88	\$1,194.56	\$0.00	\$0.00	\$0.00	\$1,343.88
5	201-0231	EB01-SNAP/CONADV-Tier 2	\$0.00	IS	25%	\$0.00	\$1,335.60	\$1,202.04	\$1,068.48	\$0.00	\$0.00	\$0.00	\$1,202.04
5	201-0232	EB02-SNAP/SYNC-Tier 2	\$0.00	IS	25%	\$0.00	\$1,335.60	\$1,202.04	\$1,068.48	\$0.00	\$0.00	\$0.00	\$1,202.04
5	201-0233	EB03-CONADV/SYNC-Tier 2	\$0.00	IS	25%	\$0.00	\$1,675.60	\$1,508.22	\$1,340.68	\$0.00	\$0.00	\$0.00	\$1,508.22
5	201-0234	EB04-SNAP/CONADV/SYNC-Tier 2	\$0.00	IS	25%	\$0.00	\$2,173.60	\$1,956.24	\$1,738.88	\$0.00	\$0.00	\$0.00	\$1,956.24
5	201-0235	EB06-SNAP/CONADV/SYNC/MIG-MED	\$0.00	IS	25%	\$0.00	\$2,173.60	\$1,956.24	\$1,738.88	\$0.00	\$0.00	\$0.00	\$1,956.24
5	201-0236	EB07-SNAP/CONADV/QUOTA-Tier 2	\$0.00	IS	25%	\$0.00	\$1,669.60	\$1,502.64	\$1,335.68	\$0.00	\$0.00	\$0.00	\$1,502.64
5	201-0237	EB08-SNAP/CONADV/QUOTA/SYNC/MIG-MED	\$0.00	IS	25%	\$0.00	\$2,507.40	\$2,256.66	\$2,005.92	\$0.00	\$0.00	\$0.00	\$2,256.66
5	201-0238	EB09-SNAP/QUOTA-Tier 2	\$0.00	IS	25%	\$0.00	\$831.60	\$748.44	\$665.28	\$0.00	\$0.00	\$0.00	\$748.44
5	201-0239	EB10-SNAP/CONADV/QUOTA/SYNC-Tier 2	\$0.00	IS	25%	\$0.00	\$2,507.40	\$2,256.66	\$2,005.92	\$0.00	\$0.00	\$0.00	\$2,256.66
5	201-0240	EB11-POOL/INS/SNAP/CONADV/QUOTA/SYNC-Tr 2	\$0.00	IS	25%	\$0.00	\$3,679.20	\$3,311.28	\$2,943.36	\$0.00	\$0.00	\$0.00	\$3,311.28
5	201-0241	EB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 2	\$0.00	IS	25%	\$0.00	\$2,841.40	\$2,557.26	\$2,273.12	\$0.00	\$0.00	\$0.00	\$2,557.26
5	201-0242	EB13-POOL/CONADV-Tier 2	\$0.00	IS	25%	\$0.00	\$1,675.80	\$1,508.22	\$1,340.64	\$0.00	\$0.00	\$0.00	\$1,508.22
5	201-0243	EB14-POOL/CONADV/INS-Tier 2	\$0.00	IS	25%	\$0.00	\$2,009.00	\$1,808.82	\$1,607.84	\$0.00	\$0.00	\$0.00	\$1,808.82
5	201-0244	EB01-SNAP/CONADV-Tier 3	\$0.00	IS	25%	\$0.00	\$1,890.00	\$1,701.00	\$1,512.00	\$0.00	\$0.00	\$0.00	\$1,701.00
5	201-0245	EB02-SNAP/SYNC-Tier 3	\$0.00	IS	25%	\$0.00	\$1,890.00	\$1,701.00	\$1,512.00	\$0.00	\$0.00	\$0.00	\$1,701.00
5	201-0246	EB03-CONADV/SYNC-Tier 3	\$0.00	IS	25%	\$0.00	\$2,381.40	\$2,143.26	\$1,905.12	\$0.00	\$0.00	\$0.00	\$2,143.26
5	201-0247	EB04-SNAP/CONADV/SYNC-Tier 3	\$0.00	IS	25%	\$0.00	\$3,080.80	\$2,772.72	\$2,464.64	\$0.00	\$0.00	\$0.00	\$2,772.72
5	201-0248	EB06-SNAP/CONADV/SYNC/MIG-HIGH	\$0.00	IS	25%	\$0.00	\$3,080.80	\$2,772.72	\$2,464.64	\$0.00	\$0.00	\$0.00	\$2,772.72
5	201-0249	EB07-SNAP/CONADV/QUOTA-Tier 3	\$0.00	IS	25%	\$0.00	\$2,375.20	\$2,137.68	\$1,900.16	\$0.00	\$0.00	\$0.00	\$2,137.68
5	201-0250	EB08-SNAP/CONADV/QUOTA/SYNC/MIG-HIGH	\$0.00	IS	25%	\$0.00	\$3,565.60	\$3,209.22	\$2,852.64	\$0.00	\$0.00	\$0.00	\$3,209.22
5	201-0251	EB09-SNAP/QUOTA-Tier 3	\$0.00	IS	25%	\$0.00	\$1,184.40	\$1,065.96	\$947.52	\$0.00	\$0.00	\$0.00	\$1,065.96
5	201-0252	EB10-SNAP/CONADV/QUOTA/SYNC-Tier 3	\$0.00	IS	25%	\$0.00	\$3,565.60	\$3,209.22	\$2,852.64	\$0.00	\$0.00	\$0.00	\$3,209.22
5	201-0253	EB11-POOL/INS/SNAP/CONADV/QUOTA/SYNC-Tr 3	\$0.00	IS	25%	\$0.00	\$5,241.60	\$4,717.44	\$4,193.28	\$0.00	\$0.00	\$0.00	\$4,717.44
5	201-0254	EB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 3	\$0.00	IS	25%	\$0.00	\$4,051.00	\$3,645.90	\$3,240.80	\$0.00	\$0.00	\$0.00	\$3,645.90
5	201-0255	EB13-POOL/CONADV-Tier 3	\$0.00	IS	25%	\$0.00	\$2,381.40	\$2,143.26	\$1,905.12	\$0.00	\$0.00	\$0.00	\$2,143.26
5	201-0256	EB14-POOL/CONADV/INS-Tier 3	\$0.00	IS	25%	\$0.00	\$2,868.60	\$2,579.94	\$2,293.28	\$0.00	\$0.00	\$0.00	\$2,579.94
5	201-0282	EB01-SNAP/CONADV-Tier 4	\$0.00	IS	25%	\$0.00	\$2,440.40	\$2,196.36	\$1,952.32	\$0.00	\$0.00	\$0.00	\$2,196.36
5	201-0283	EB02-SNAP/SYNC-Tier 4	\$0.00	IS	25%	\$0.00	\$2,440.40	\$2,196.36	\$1,952.32	\$0.00	\$0.00	\$0.00	\$2,196.36
5	201-0284	EB03-CONADV/SYNC-Tier 4	\$0.00	IS	25%	\$0.00	\$3,074.80	\$2,767.32	\$2,459.84	\$0.00	\$0.00	\$0.00	\$2,767.32
5	201-0285	EB04-SNAP/CONADV/SYNC-Tier 4	\$0.00	IS	25%	\$0.00	\$3,978.00	\$3,580.20	\$3,182.40	\$0.00	\$0.00	\$0.00	\$3,580.20
5	201-0286	EB06-SNAP/CONADV/SYNC/MIG-HIGH	\$0.00	IS	25%	\$0.00	\$3,066.80	\$2,760.12	\$2,453.44	\$0.00	\$0.00	\$0.00	\$2,760.12
5	201-0287	EB07-SNAP/CONADV/QUOTA-Tier 4	\$0.00	IS	25%	\$0.00	\$1,529.40	\$1,376.46	\$1,223.52	\$0.00	\$0.00	\$0.00	\$1,376.46
5	201-0289	EB09-SNAP/QUOTA-Tier 4	\$0.00	IS	25%	\$0.00	\$4,604.20	\$4,143.78	\$3,683.36	\$0.00	\$0.00	\$0.00	\$4,143.78
5	201-0290	EB10-SNAP/CONADV/QUOTA/SYNC-Tier 4	\$0.00	IS	25%	\$0.00	\$6,768.00	\$6,091.20	\$5,414.40	\$0.00	\$0.00	\$0.00	\$6,091.20
5	201-0291	EB11-POOL/INS/SNAP/CONADV/QUOTA/SYNC-Tr 4	\$0.00	IS	25%	\$0.00	\$5,230.60	\$4,707.54	\$4,184.48	\$0.00	\$0.00	\$0.00	\$4,707.54
5	201-0292	EB12-POOL/INS/SNAP/CONADV/QUOTA-Tier 4	\$0.00	IS	25%	\$0.00	\$3,074.80	\$2,767.32	\$2,459.84	\$0.00	\$0.00	\$0.00	\$2,767.32
5	201-0293	EB13-POOL/CONADV-Tier 4	\$0.00	IS	25%	\$0.00	\$3,701.40	\$3,331.26	\$2,961.12	\$0.00	\$0.00	\$0.00	\$3,331.26
5	201-0294	EB14-POOL/CONADV/INS-Tier 4	\$0.00	IS	25%	\$0.00	\$4,595.60	\$4,166.04	\$3,736.48	\$0.00	\$0.00	\$0.00	\$4,166.04
5	201-0295	SW: Basic Bundle (Tier 1)	\$0.00	IS	25%	\$0.00	\$995.60	\$896.04	\$796.48	\$0.00	\$0.00	\$0.00	\$896.04
5	201-0295-CF	SW: Basic Bundle Tier 1 Gen5 =ID	\$4,978.00	IS	25%	\$3,733.50	\$995.60	\$896.04	\$796.48	\$0.00	\$0.00	\$0.00	\$896.04
5	201-0296	SW: Basic Bundle (Tier 2)	\$0.00	IS	25%	\$0.00	\$1,335.80	\$1,202.22	\$1,068.64	\$0.00	\$0.00	\$0.00	\$1,202.22
5	201-0296-CF	SW: Basic Bundle Tier 2 Gen5 =ID	\$6,679.00	IS	25%	\$5,009.25	\$1,335.80	\$1,202.22	\$1,068.64	\$0.00	\$0.00	\$0.00	\$1,202.22
5	201-0297	SW: Basic Bundle (Tier 3)	\$0.00	IS	25%	\$0.00	\$1,890.20	\$1,701.18	\$1,512.16	\$0.00	\$0.00	\$0.00	\$1,701.18
5	201-0297-CF	SW: Basic Bundle Tier 3 Gen5 =ID	\$9,451.00	IS	25%	\$7,088.25	\$1,890.20	\$1,701.18	\$1,512.16	\$0.00	\$0.00	\$0.00	\$1,701.18
5	201-0298	SW: Basic Bundle (Tier 4)	\$0.00	IS	25%	\$0.00	\$2,440.20	\$2,196.18	\$1,952.16	\$0.00	\$0.00	\$0.00	\$2,196.18
5	201-0298-CF	SW: Basic Bundle Tier 4 Gen5 =ID	\$12,201.00	IS	25%	\$9,150.75	\$2,440.20	\$2,196.18	\$1,952.16	\$0.00	\$0.00	\$0.00	\$2,196.18
5	201-0299	SW: Enterprise Bundle (Tier 1)	\$0.00	IS	25%	\$0.00	\$1,241.20	\$1,117.08	\$992.96	\$0.00	\$0.00	\$0.00	\$1,117.08
5	201-0299-CF	SW: Enterprise Bundle Tier 1 Gen5 =ID	\$6,206.00	IS	25%	\$4,654.50	\$1,241.20	\$1,117.08	\$992.96	\$0.00	\$0.00	\$0.00	\$1,117.08
5	201-0300	SW: Enterprise Bundle (Tier 2)	\$0.00	IS	25%	\$0.00	\$1,669.60	\$1,502.64	\$1,335.68	\$0.00	\$0.00	\$0.00	\$1,502.64
5	201-0300-CF	SW: Enterprise Bundle Tier 2 Gen5 =ID	\$8,348.00	IS	25%	\$6,261.00	\$1,669.60	\$1,502.64	\$1,335.68	\$0.00	\$0.00	\$0.00	\$1,502.64
5	201-0301	SW: Enterprise Bundle (Tier 3)	\$0.00	IS	25%	\$0.00	\$2,375.20	\$2,137.68	\$1,900.16	\$0.00	\$0.00	\$0.00	\$2,137.68

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	811-0235	SPARE KIT, DIMM 16GB DDR3-1600.HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0236	SPARE KIT, COVER SENSOR ASSEMBLY HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0237	SPARE KIT, ASSY DISPLAY BOARD HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0238	SPARE KIT, DENSE DPE SUITECASE HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0239	SPARE KIT, ASSY BATTERY TWIN PACK HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0240	SPARE KIT, CHASSIS WITH BASEBOARD HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0241	SPARES KIT-DUAL SAS QUAD PORT HBA-GEN5	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0242	SPARE KIT, CONNECT DUAL QDR IB HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0244	SPARE KIT, PCB M SATA CARR W/HOLD HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0245	SPARE KIT, MSATA DEVICES HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0246	SPARE KIT, FAN MODULE ASSY HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0247	SPARE KIT, POWER SUPPLY SNGL CHNL HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0248	SPARE KIT, ASSY 4U FRONT DENSE DPE HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0249	SPARE KIT, 1U CABLE NOR DEPTH RACK HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0250	SPARE KIT, 6TB SATA 512 ASSY HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0251	SPARE KIT, ASSY 800GB MLC 3.5 SAS HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0253	SPARES KIT 1.6TB SSD 3.5 IN ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0254	SPARES KIT 1.6TB SSD 2.5 IN ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0255	SPARES KIT 800G eMLC+ SSD, 2.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0256	SPARES KIT 800G eMLC+ SSD, 3.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0257	SPARES KIT 400G eMLC+ SSD, 2.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0258	SPARES KIT 400G eMLC+ SSD, 3.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0259	SPARES KIT 200G eMLC+ SSD, 2.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0260	SPARES KIT 200G eMLC+ SSD, 3.5 IN, ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0261	SPARES KIT 800G eMLC+ SSD SED, 2.5 ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0262	SPARES KIT 800G eMLC+ SSD SED, 3.5 ROHS	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0263	SPARES KIT - 8TB HDD 3.5in NL-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0264	SPARES KIT-FRONT PANEL ASSY-4U-NL410	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0265	SPARES KIT - FRONT PANEL ASSEMBLY-X210	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0266	SPARES KIT - POWER SUPPLY MODULE NL410	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0267	SPARES KIT - PCB LOX PCIE NVRAM w/ MLC	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0268	SPARES KIT - DIMM 8GB DDR3-1600	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0269	SPARES KIT - SLIDE RAIL KIT 2U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0270	SPARES KIT - BATTERY PACK/ILHON/18650	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0271	SPARES KIT DEEP RACK INSTALL KIT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0272	SPARES KIT NORMAL DEPTH RACK INSTALL KIT	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0273	SPARES KIT - 6TB HDD 3.5in 4kn NL-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0274	SPARES KIT - 6TB HDD 3.5in 4kn HD-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0275	SPARES KIT - 6TB HDD SED 3.5in NL-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0276	SPARES KIT - 6TB HDD SED 3.5in HD-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0277	SPARES KIT - 8TB HDD 3.5in HD-Series	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0280	SPARE KIT - TITAN D 3-PHASE WYE PDU	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	811-0281	SPARE KIT - 32G BOOT DRIVE GEN 4	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0006	ASSY, S200 CHASSIS, 2U, 2.5, QDR	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0007	ASSY, X200 CHASSIS, 2U, 3.5, QDR	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0021	S210 CHASSIS - 2U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0023	X410 CHASSIS - 4U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0024	X210 CHASSIS - 2U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	812-0026	NL410 CHASSIS - 4U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	820-0003	FLD UPGRD KIT X-Series 1 x 200GB SSD	\$8,373.00	IS	25%	\$6,279.75	\$1,172.22	\$1,004.76	\$837.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,339.68	\$0.00
5	820-0004	FLD UPGRD KIT X-Series 2 x 200GB SSD	\$16,731.00	IS	25%	\$12,548.25	\$2,342.34	\$2,007.72	\$1,673.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,676.96	\$0.00
5	820-0005	FLD UPGRD KIT X-Series 3 x 200GB SSD	\$25,515.00	IS	25%	\$19,136.25	\$3,572.10	\$3,061.80	\$2,551.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,082.40	\$0.00
5	820-0006	FLD UPGRD KIT X-Series 4 x 200GB SSD	\$33,403.00	IS	25%	\$25,052.25	\$4,676.42	\$4,008.36	\$3,340.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,344.48	\$0.00
5	820-0007	FLD UPGRD KIT X-Series 5 x 200GB SSD	\$41,738.00	IS	25%	\$31,303.50	\$5,843.32	\$5,008.56	\$4,173.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,678.08	\$0.00
5	820-0008	FLD UPGRD KIT X-Series 6 x 200GB SSD	\$50,074.00	IS	25%	\$37,555.50	\$7,010.36	\$6,008.88	\$5,007.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,011.84	\$0.00
5	820-0009	FLD UPGRD KIT S-Series 1 x 200GB SSD	\$8,419.00	IS	25%	\$6,314.25	\$1,178.66	\$1,010.28	\$841.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,347.04	\$0.00
5	820-0010	FLD UPGRD KIT S-Series 2 x 200GB SSD	\$16,678.00	IS	25%	\$12,508.25	\$2,334.92	\$2,001.36	\$1,667.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,668.48	\$0.00
5	820-0011	FLD UPGRD KIT S-Series 3 x 200GB SSD	\$33,212.00	IS	25%	\$24,908.00	\$4,649.68	\$3,985.44	\$3,212.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,313.92	\$0.00
5	820-0012	FLD UPGRD KIT S-Series 4 x 200GB SSD	\$41,500.00	IS	25%	\$31,125.00	\$5,810.00	\$4,980.00	\$4,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,640.00	\$0.00
5	820-0013	FLD UPGRD KIT S-Series 5 x 200GB SSD	\$49,788.00	IS	25%	\$37,341.00	\$6,970.32	\$5,974.56	\$4,978.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,995.08	\$0.00
5	820-0014	FLD UPGRD KIT DDR3 MEMORY 3 x 2GB	\$1,043.00	IS	25%	\$782.25	\$146.02	\$125.16	\$104.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$166.88	\$0.00
5	820-0015	FLD UPGRD KIT DDR3 MEMORY 6 x 4GB	\$2,514.00	IS	25%	\$1,885.50	\$351.96	\$301.68	\$251.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$402.24	\$0.00
5	820-0016	FLD UPGRD KIT DDR3 MEMORY 6 x 8GB	\$4,268.00	IS	25%	\$3,201.00	\$597.52	\$512.16	\$426.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$682.88	\$0.00
5	820-0017	FLD UPGRD KIT DDR3 MEMORY 12 x 4GB	\$4,947.00	IS	25%	\$3,710.25	\$692.58	\$593.64	\$494.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$791.52	\$0.00
5	820-0018	FLD UPGRD KIT DDR3 MEMORY 12 x 8GB	\$9,039.00	IS	25%	\$6,779.25	\$1,265.42	\$1,084.68	\$903.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,446.24	\$0.00
5	820-0018	FLD UPGRD KIT 200/400 Dual 1GB BaseT	\$1,203.00	IS	25%	\$902.25	\$168.42	\$144.36	\$120.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$192.48	\$0.00
5	820-0020	FLD UPGRD KIT 200/400 2x 10GE SFP+ NO OP	\$3,597.00	IS	25%	\$2,697.75	\$503.58	\$431.64	\$359.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$575.52	\$0.00
5	820-0032	FLD UPGRD KIT DDR3 MEMORY 12 x 16GB	\$22,240.00	IS	25%	\$16,680.00	\$3,113.60	\$2,668.80	\$2,224.00	\$0.00	\$0.00	\$0.				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	851-0194	RACK ASSY TITAN 40U.4 PDU EMC/ISILON	\$11,202.00	IS	25%	\$8,401.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0195	R-SPR KIT - X-Series 1 x 400GB SLC SSD	\$6,529.00	IS	25%	\$4,896.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0196	R-SPR KIT - S-Series 1 x 200GB SSD	\$3,685.00	IS	25%	\$2,763.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0197	R-SPR KIT - X-Series 1 x 200GB SSD	\$6,463.00	IS	25%	\$4,847.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0198	R-SPR KIT - S-Series 1 x 400GB SSD	\$6,529.00	IS	25%	\$4,896.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0199	R-SPR KIT - X-Series 1 x 400GB SSD	\$6,529.00	IS	25%	\$4,896.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0202	R-SPR KIT - X/NL-Series 2 x 4TB HDD	\$2,903.00	IS	25%	\$2,177.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0213	R-SPR KIT - X/NL-Series 2 x 3TB SED HDD	\$3,065.00	IS	25%	\$2,298.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0215	R-SPR KIT - X-Series 1 x 800GB SSD	\$12,247.00	IS	25%	\$9,185.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0216	R-SPR KIT - S-Series 1 x 800GB SSD	\$12,247.00	IS	25%	\$9,185.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0217	R-SPR KIT - S-Series 1 x 1.2TB HDD	\$1,597.00	IS	25%	\$1,197.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0218	R-SPR KIT - X/NL-Series 1 x 1.2TB SED HDD	\$2,779.00	IS	25%	\$1,859.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0219	R-SPR KIT - S210 2 x 900GB SED HDD	\$2,779.00	IS	25%	\$2,037.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0220	R-SPR KIT - S210 1 x 800GB SED SSD	\$14,696.00	IS	25%	\$11,022.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0221	R-SPR KIT - X-Series 1 x 800GB SED SSD	\$15,921.00	IS	25%	\$11,940.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0222	Transceiver/Optic/SFP+SR4 40Gb	\$2,369.00	IS	25%	\$1,776.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0223	R-SPR KIT - NL-Series 1 x 6TB HDD	\$1,537.00	IS	25%	\$1,152.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0224	CABLE IB/40GBE MPO TRANSCEIVER 10M	\$491.00	IS	25%	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0225	CABLE IB/40GBE MPO TRANSCEIVER 30M	\$991.00	IS	25%	\$743.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0226	CABLE IB/40GBE MPO TRANSCEIVER 50M	\$1,679.00	IS	25%	\$1,259.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0227	CABLE IB/40GBE MPO TRANSCEIVER 100M	\$2,818.00	IS	25%	\$2,113.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0229	RACK ASSY TITAN D 40U.4 PDU SINGLE PHASE	\$17,419.00	IS	25%	\$13,064.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0230	RACK ASSY TITAN-D 40U.4 PDU 3-PHASE DELTA	\$19,908.00	IS	25%	\$14,931.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0231	R-SPR KIT - HD-Series 1 x 6TB HDD	\$1,596.00	IS	25%	\$1,197.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0232	R-SPR KIT - HD-Series 1 x 800GB SSD	\$8,971.00	IS	25%	\$6,728.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0233	R-SPR KIT - S210 1 x 1.6TB SSD	\$10,847.00	IS	25%	\$8,135.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0234	R-SPR KIT - X410 1 x 1.6TB SSD	\$10,849.00	IS	25%	\$8,136.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0235	R-SPR KIT - NL-Series 1 X 8TB HDD	\$1,684.00	IS	25%	\$1,263.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0236	R-SPR KIT - NL-Series 1 x 6TB HDD 4kn	\$1,304.00	IS	25%	\$978.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0237	R-SPR KIT - HD-Series 1 x 6TB HDD 4kn	\$1,377.00	IS	25%	\$1,032.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0238	R-SPR KIT - NL-Series 1 x 6TB SED HDD	\$1,422.00	IS	25%	\$1,066.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0239	R-SPR KIT - HD-Series 1 x 6TB SED HDD	\$1,499.00	IS	25%	\$1,124.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0240	R-SPR KIT - HD-Series 1 x 8TB HDD	\$1,472.00	IS	25%	\$1,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0241	R-SPR KIT - S210 1 x 1.6TB SED SSD	\$9,410.00	IS	25%	\$7,057.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0242	R-SPR KIT - X410/NL410 1 x 1.6TB SED SSD	\$9,420.00	IS	25%	\$7,065.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0243	RACK ASSY TITAN-D 40U.4 PDU 3-PHASE WYE	\$17,121.00	IS	25%	\$12,840.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0244	TITAN-D 40U.4 PDU 3-PHASE WYE CONVERSION	\$10,069.00	IS	25%	\$7,551.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0245	R-SPR KIT - NL-Series 1 x 8TB HDD SED	\$2,523.00	IS	25%	\$1,892.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0246	R-SPR KIT - HD-Series 1 x 8TB HDD SED	\$2,801.00	IS	25%	\$2,100.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0247	CABLE/IB QDR/QSFP-QSFP/1M ORANGE	\$303.00	IS	25%	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0248	CABLE/IB QDR/QSFP-QSFP/1M GREEN	\$303.00	IS	25%	\$227.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0249	CABLE/IB QDR/QSFP-QSFP/3M ORANGE	\$787.00	IS	25%	\$590.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0250	CABLE/IB QDR/QSFP-QSFP/3M GREEN	\$787.00	IS	25%	\$590.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0251	CABLE/IB QDR/QSFP-QSFP/5M ORANGE	\$1,525.00	IS	25%	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0252	CABLE/IB QDR/QSFP-QSFP/5M GREEN	\$1,525.00	IS	25%	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0253	CABLE, ETHERNET, 40G, PASS, HALF FREE, 1M	\$224.00	IS	25%	\$168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0254	CABLE, ETHERNET, 40G, PASS, HALF FREE, 3M	\$323.00	IS	25%	\$242.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0255	CABLE, ETHERNET, 40G, PASS, PLENUM, 5M	\$893.00	IS	25%	\$669.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0256	CABLE, ETHERNET, 40Gb, ACT OPT, 10M	\$1,389.00	IS	25%	\$1,041.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0295	R-SPR KIT - HD-Series 1 x 1.6TB SSD	\$29,080.00	IS	25%	\$21,810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0301	CABLE, ETHERNET, 40G, PASS, HALF FREE, 4M	\$42.00	IS	25%	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	861-0022	X400-36TB 24GB RAM 2X10GESFP+2X1GE	\$73,204.00	IS	25%	\$54,903.00	\$10,248.56	\$8,784.48	\$7,320.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,712.64	\$0.00
5	861-0024	X400-72TB 24GB 2X10GESFP+2X1GE	\$95,222.00	IS	25%	\$71,416.50	\$13,331.08	\$11,426.64	\$9,522.20	\$0.00	\$0.00	\$0.00	\$0.00	\$15,235.52	\$0.00
5	861-0025	X400-108TB 24GB 2X10GESFP+2X1GE	\$114,830.00	IS	25%	\$86,122.50	\$16,076.20	\$13,779.60	\$11,483.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,372.80	\$0.00
5	861-0026	NL400-36TB 12GB 2X10GESFP+2X1GE	\$55,846.00	IS	25%	\$41,884.50	\$7,818.44	\$6,701.52	\$5,584.60	\$0.00	\$0.00	\$0.00	\$0.00	\$8,935.36	\$0.00
5	861-0027	NL400-72TB 12GB 2X10GESFP+2X1GE	\$72,471.00	IS	25%	\$54,353.25	\$10,145.94	\$8,696.52	\$7,247.10	\$0.00	\$0.00	\$0.00	\$0.00	\$11,595.36	\$0.00
5	861-0028	NL400-108TB 12GB 2X10GESFP+2X1GE	\$90,518.00	IS	25%	\$67,889.50	\$12,672.52	\$10,862.16	\$9,051.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14,482.88	\$0.00
5	861-0029	X400-144TB 24GB 2X10GESFP+2X1GE	\$138,315.00	IS	25%	\$103,736.25	\$19,364.10	\$16,597.80	\$13,931.30	\$0.00	\$0.00	\$0.00	\$0.00	\$22,130.40	\$0.00
5	861-0030	NL400-144TB 24GB 2X10GESFP+2X1GE	\$107,986.00	IS	25%	\$80,989.50	\$15,118.04	\$12,958.32	\$10,798.60	\$0.00	\$0.00	\$0.00	\$0.00	\$17,277.76	\$0.00
5	861-0031	X400-34TB 800GBSSD 24GB 2X10GESFP+2X1GE	\$96,565.00	IS	25%	\$72,423.75	\$13,519.10	\$11,587.80	\$9,656.50	\$0.00	\$0.00	\$0.00	\$0.00	\$15,450.44	\$0.00
5	861-0032	S200-13.2TB 400GBSSD 96G 2X10GESFP+2X1GE	\$52,917.75	IS	25%	\$39,677.50	\$9,877.98	\$8,466.84	\$7,055.70	\$0.00	\$0.00	\$0.00	\$0.00	\$11,289.12	\$0.00
5	861-0033	S200-10.8TB SSD 1.2T SSD 96GB 4X1GE	\$87,163.00	IS	25%	\$65,372.25	\$12,202.82	\$10,459.56	\$8,716.30	\$0.00	\$0.00	\$0.00	\$0.00	\$13,946.08	\$0.00
5	861-0034	X200-24TB 6GB 4X1GE	\$38,957.00	IS	25%	\$29,217.75	\$5,453.98	\$4,674.84	\$3,895.70	\$0.00	\$0.00	\$0.00	\$0.00	\$6,233.12	\$0.00
5	861-0035	X200-36TB 24GB 2X10GESFP+2X1GE	\$50,681.00	IS	25%	\$38,010.25	\$7,095.34	\$6,081.72	\$5,068.10	\$0.00	\$0.00	\$0.00	\$0.00	\$8,108.96	\$0.00
5	861-0036	X400-66TB 1.2T SSD 24GB 2X10GESFP+2X1GE	\$96,263.25	IS	25%	\$71,969.14	\$17,969.14	\$15,403.56	\$12,635.10	\$0.00	\$0.00	\$0.00	\$0.00	\$20,536.16	\$0.00
5	861-0038	NL400-36TB 12GB 4X1GE	\$53,363.00	IS	25%	\$40,022.25	\$7,470.82	\$6,403.56	\$5,336.30	\$0.00	\$0.00	\$0.00	\$0.00	\$8,538.08	\$0.00
5	861-0039	NL400-72TB 12GB 4X1GE	\$70,084.00	IS	25%	\$52,563.00	\$9,811.76	\$8,410.08	\$7,008.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,213.44	\$0.00
5	861-0040	NL400-108TB 12GB 4X1GE	\$86,824.00	IS	25%	\$64,518.00	\$12,435.36	\$10,658.88	\$8,882.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,211.84	\$0.00
5	861-0042	X400-36TB 24GB 4X1GE	\$71,260.00	IS	25%	\$53,445.00	\$9,976.40	\$8,551.20	\$7,126.40	\$0.00	\$0.00	\$0.00	\$0.00	\$11,401.60	\$0.00
5	861-0043	X400-72TB 24GB 4X1GE	\$93,914.00	IS	25%	\$69,760.50	\$13,021.96	\$11,161.68	\$9,301.40						

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	861-0113-HB	X200-6TB 6GB 2X10GESFF+2X1GE BRZ-HW	\$0.00	IS	25%	\$0.00	\$1,502.62	\$1,287.96	\$1,073.30	\$0.00	\$0.00	\$0.00	\$1,717.28
5	861-0113-R	R-X200 6TB 6GB SFF+	\$6,148.00	IS	25%	\$4,611.00	\$860.72	\$737.76	\$614.80	\$0.00	\$0.00	\$0.00	\$983.68
5	861-0113-SB	X200-6TB 6GB 2X10GESFF+2X1GE BRZ-SW	\$0.00	IS	25%	\$0.00	\$1,967.78	\$1,771.00	\$1,449.00	\$0.00	\$0.00	\$0.00	\$1,771.00
5	861-0114	X200-12TB 6GB 4X1GE	\$26,654.00	IS	25%	\$19,240.50	\$3,591.56	\$3,078.48	\$2,565.40	\$0.00	\$0.00	\$0.00	\$4,104.64
5	861-0115	X200-12TB 6GB 2X10GESFF+2X1GE	\$27,375.00	IS	25%	\$20,531.25	\$3,832.50	\$3,285.00	\$2,737.50	\$0.00	\$0.00	\$0.00	\$4,380.00
5	861-0116	X200-12TB 12GB 2X10GESFF+2X1GE	\$27,658.00	IS	25%	\$20,743.50	\$3,872.12	\$3,318.96	\$2,765.80	\$0.00	\$0.00	\$0.00	\$4,425.28
5	861-0116-R	R-X200 12TB 12GB SFF+	\$6,896.00	IS	25%	\$5,172.00	\$1,188.04	\$1,019.32	\$848.60	\$0.00	\$0.00	\$0.00	\$1,357.76
5	861-0117	X200-36TB 6GB 4X1GE	\$46,833.00	IS	25%	\$35,124.75	\$6,556.62	\$5,619.32	\$4,683.30	\$0.00	\$0.00	\$0.00	\$7,493.28
5	861-0117-R	R-X200 36TB 6GB 4X1GE	\$13,536.00	IS	25%	\$10,152.00	\$1,895.04	\$1,624.32	\$1,353.60	\$0.00	\$0.00	\$0.00	\$2,165.76
5	861-0118	X200-36TB 12GB 4X1GE	\$47,182.00	IS	25%	\$35,386.50	\$6,605.48	\$5,661.84	\$4,695.30	\$0.00	\$0.00	\$0.00	\$7,549.12
5	861-0118-R	R-X200 36TB 12GB 4X1GE	\$48,353.00	IS	25%	\$36,074.75	\$6,853.42	\$5,874.36	\$4,895.30	\$0.00	\$0.00	\$0.00	\$7,832.48
5	861-0120	X200-36TB 12GB 2X10GESFF+2X1GE	\$49,306.00	IS	25%	\$36,979.50	\$6,902.84	\$5,916.72	\$4,930.60	\$0.00	\$0.00	\$0.00	\$7,888.96
5	861-0120-R	R-X200 36TB 12GB SFF+	\$14,490.00	IS	25%	\$10,867.50	\$2,028.60	\$1,738.80	\$1,449.00	\$0.00	\$0.00	\$0.00	\$2,318.40
5	861-0121	X200-11TB 20GBSSD 24GB 2X10GESFF+2X1GE	\$39,703.00	IS	25%	\$29,771.25	\$5,558.42	\$4,764.36	\$3,970.30	\$0.00	\$0.00	\$0.00	\$6,352.48
5	861-0121-R	R-X200 11TB 24GB SFF+	\$11,789.00	IS	25%	\$8,841.75	\$1,650.46	\$1,414.68	\$1,178.90	\$0.00	\$0.00	\$0.00	\$1,886.24
5	861-0122	X200-20TB 40GBSSD 24GB 2X10GESFF+2X1GE	\$50,398.00	IS	25%	\$37,798.50	\$7,055.72	\$6,047.76	\$5,039.80	\$0.00	\$0.00	\$0.00	\$8,085.68
5	861-0122-R	R-X200 20TB 24GB SFF+	\$17,282.00	IS	25%	\$12,965.25	\$2,424.18	\$2,074.44	\$1,728.20	\$0.00	\$0.00	\$0.00	\$2,765.92
5	861-0123	X200-12T+1.2T SSD24G/2X10GE SFF+2X1GE	\$74,082.00	IS	25%	\$55,561.50	\$10,371.48	\$8,889.84	\$7,474.20	\$0.00	\$0.00	\$0.00	\$11,853.12
5	861-0123-R	R-X200 12TB 24GB SFF+	\$27,740.00	IS	25%	\$20,805.00	\$3,883.60	\$3,328.80	\$2,774.20	\$0.00	\$0.00	\$0.00	\$4,438.40
5	861-0124	X200-27TB 60GBSSD 24GB 2X10GESFF+2X1GE	\$62,168.00	IS	25%	\$46,626.00	\$8,703.52	\$7,460.16	\$6,216.80	\$0.00	\$0.00	\$0.00	\$9,946.88
5	861-0125	S200-7.2TB 24GB 4X1GE	\$48,253.00	IS	25%	\$36,191.25	\$8,755.70	\$7,590.60	\$6,425.50	\$0.00	\$0.00	\$0.00	\$9,720.80
5	861-0125-R	R-S200 7.2TB 24GB	\$11,940.00	IS	25%	\$8,955.00	\$1,671.60	\$1,432.80	\$1,194.00	\$0.00	\$0.00	\$0.00	\$1,910.40
5	861-0126	S200-7.2TB 2GB 2X10GESFF+2X1GE	\$50,320.00	IS	25%	\$37,740.00	\$7,044.80	\$6,038.04	\$5,032.00	\$0.00	\$0.00	\$0.00	\$8,051.20
5	861-0126-R	R-S200-6.9TB 200GBSSD 48GB 2X10GESFF+2X1GE	\$52,767.00	IS	25%	\$39,575.25	\$7,387.38	\$6,332.04	\$5,276.70	\$0.00	\$0.00	\$0.00	\$8,442.72
5	861-0127	S200-6.9TB SFF	\$16,698.00	IS	25%	\$12,523.50	\$2,337.72	\$2,003.76	\$1,669.80	\$0.00	\$0.00	\$0.00	\$2,571.68
5	861-0127-R	R-S200-6.9TB SFF	\$16,698.00	IS	25%	\$12,523.50	\$2,337.72	\$2,003.76	\$1,669.80	\$0.00	\$0.00	\$0.00	\$2,571.68
5	861-0128	S200-14.4TB 24GB 4X1GE	\$61,598.00	IS	25%	\$46,198.50	\$8,623.72	\$7,391.76	\$6,159.80	\$0.00	\$0.00	\$0.00	\$8,459.84
5	861-0128-R	R-S200 14.4TB	\$15,374.00	IS	25%	\$11,530.50	\$2,152.36	\$1,844.88	\$1,537.40	\$0.00	\$0.00	\$0.00	\$2,164.32
5	861-0129	S200-14.4TB 24GB 2X10GESFF+2X1GE	\$63,527.00	IS	25%	\$47,645.25	\$8,893.78	\$7,623.24	\$6,352.70	\$0.00	\$0.00	\$0.00	\$10,164.32
5	861-0129-R	R-S200 14.4TB SFF+	\$16,022.00	IS	25%	\$12,016.50	\$2,243.08	\$1,922.64	\$1,602.20	\$0.00	\$0.00	\$0.00	\$2,563.52
5	861-0130	S200-13.2TB 400GBSSD 48G 2X10GESFF+2X1GE	\$68,927.00	IS	25%	\$51,695.25	\$9,649.78	\$8,271.24	\$6,892.70	\$0.00	\$0.00	\$0.00	\$11,028.32
5	861-0130-R	R-S200 13.2TB SFF+ OneFS 6.5.1	\$22,662.00	IS	25%	\$16,996.50	\$3,172.68	\$2,719.44	\$2,266.20	\$0.00	\$0.00	\$0.00	\$3,625.92
5	985-0100	DOCUMENT - SPECIAL ORDER INSTRUCTION	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A100-BACKUP	A100 Backup 4x8GFC 4x1GE	\$36,158.00	IS	25%	\$27,118.50	\$5,062.12	\$4,338.96	\$3,615.80	\$0.00	\$0.00	\$0.00	\$5,785.28
5	A100-BACKUP-64	A100 Backup Accelerator 64G 4x8GFC 4x1GE	\$39,183.00	IS	25%	\$29,387.25	\$5,485.62	\$4,701.96	\$3,918.30	\$0.00	\$0.00	\$0.00	\$6,289.28
5	A100-PERF-256	A100 Performance 256GB 2x10GE 4x1GE	\$42,750.00	IS	25%	\$32,062.50	\$5,985.00	\$5,130.00	\$4,275.00	\$0.00	\$0.00	\$0.00	\$6,840.00
5	HD400-RACK-S17	HD400 PRERACK-354T+800G SSD/24G/2x10GE	\$213,514.00	IS	25%	\$160,357.50	\$29,933.46	\$25,657.20	\$21,381.40	\$0.00	\$0.00	\$0.00	\$34,209.60
5	HD400-RACK-S18	HD400 PRERACK-354T+800G SSD/24G/2x10G HO	\$138,514.00	IS	25%	\$103,885.50	\$19,393.46	\$16,621.68	\$13,815.80	\$0.00	\$0.00	\$0.00	\$22,162.24
5	HD400-RACK-S17-HO	HD400 PRERACK-354T+800G SSD/48G/2x10GE HO	\$216,158.00	IS	25%	\$162,118.50	\$30,262.12	\$25,938.96	\$21,615.80	\$0.00	\$0.00	\$0.00	\$34,585.28
5	HD400-RACK-S18-HO	HD400 PRERACK-354T+800G SSD/48G/2x10GE HO	\$138,158.00	IS	25%	\$104,393.25	\$19,486.74	\$16,702.92	\$13,819.10	\$0.00	\$0.00	\$0.00	\$22,270.56
5	HD400-RACK-S37	HD400 PRERACK-472T+1.6T SSD/24G/2x10GE	\$256,572.00	IS	25%	\$192,429.00	\$35,920.08	\$30,788.64	\$25,657.20	\$0.00	\$0.00	\$0.00	\$41,051.52
5	HD400-RACK-S37-HO	HD400 PRERACK-472T+1.6T SSD/24G/2x10G HO	\$155,888.00	IS	25%	\$116,916.00	\$21,824.32	\$18,706.56	\$15,588.80	\$0.00	\$0.00	\$0.00	\$24,942.40
5	HD400-RACK-S38	HD400 PRERACK-472T+1.6T SSD/48G/2x10GE	\$259,390.00	IS	25%	\$194,542.50	\$36,314.60	\$31,126.80	\$25,939.00	\$0.00	\$0.00	\$0.00	\$41,502.40
5	HD400-RACK-S38-HO	HD400 PRERACK-472T+1.6T SSD/48G/2x10G HO	\$159,648.00	IS	25%	\$118,986.00	\$22,210.72	\$19,037.76	\$15,864.80	\$0.00	\$0.00	\$0.00	\$25,383.68
5	HD400-RACK-S39	HD400 PRERACK-354T+800G SSD4kn/24G/2x10G	\$213,810.00	IS	25%	\$160,357.50	\$29,933.46	\$25,657.20	\$21,381.40	\$0.00	\$0.00	\$0.00	\$34,209.60
5	HD400-RACK-S39-HO	HD400 RACK-354T+800G SSD4kn/48G/2x10G	\$138,514.00	IS	25%	\$103,885.50	\$19,393.46	\$16,621.68	\$13,815.80	\$0.00	\$0.00	\$0.00	\$22,162.24
5	HD400-RACK-S40	HD400 PRERACK-354T+800G SSD4kn/24G/2x10G	\$216,158.00	IS	25%	\$162,118.50	\$30,262.12	\$25,938.96	\$21,615.80	\$0.00	\$0.00	\$0.00	\$34,209.60
5	HD400-RACK-S40-HO	HD400 RACK-354T+800G SSD4kn/48G/2x10G	\$138,158.00	IS	25%	\$104,393.25	\$19,486.74	\$16,702.92	\$13,819.10	\$0.00	\$0.00	\$0.00	\$22,270.56
5	HD400-SATA-E07	HD400-354T+800G SSD-SED/24G/2x10GE 2x1GE	\$277,953.00	IS	25%	\$208,464.75	\$38,913.42	\$33,354.36	\$27,795.30	\$0.00	\$0.00	\$0.00	\$44,472.48
5	HD400-SATA-E07-HO	HD400-354T+800G SSD-SED/24G/2x10GE/HO	\$186,963.00	IS	25%	\$140,244.75	\$26,178.02	\$22,439.16	\$18,699.30	\$0.00	\$0.00	\$0.00	\$29,918.88
5	HD400-SATA-E08	HD400-354T+800G SSD-SED/48G/2x10GE 2x1GE	\$281,006.00	IS	25%	\$210,754.50	\$39,340.84	\$33,720.72	\$28,100.60	\$0.00	\$0.00	\$0.00	\$44,960.96
5	HD400-SATA-E08-HO	HD400-354T+800G SSD-SED/48G/2x10GE/HO	\$187,960.00	IS	25%	\$140,931.00	\$26,307.12	\$22,548.96	\$18,790.80	\$0.00	\$0.00	\$0.00	\$30,065.28
5	HD400-SATA-E09	HD400-472T+1.6T SSD-SED/24G/2x10GE 2x1GE	\$333,543.00	IS	25%	\$250,157.25	\$46,696.02	\$40,025.16	\$33,354.30	\$0.00	\$0.00	\$0.00	\$53,366.68
5	HD400-SATA-E09-HO	HD400-472T+1.6T SSD-SED/24G/2x10GE/HO	\$210,448.00	IS	25%	\$157,636.00	\$29,462.72	\$25,253.76	\$21,044.80	\$0.00	\$0.00	\$0.00	\$33,671.68
5	HD400-SATA-E10	HD400-472T+1.6T SSD-SED/48G/2x10GE 2x1GE	\$337,207.00	IS	25%	\$252,805.25	\$47,208.98	\$40,464.84	\$33,720.72	\$0.00	\$0.00	\$0.00	\$53,953.12
5	HD400-SATA-E10-HO	HD400-472T+1.6T SSD-SED/48G/2x10GE/HO	\$214,175.00	IS	25%	\$160,531.25	\$29,984.50	\$25,701.00	\$21,417.50	\$0.00	\$0.00	\$0.00	\$34,288.00
5	HD400-SATA-S17	HD400-354T+800G SSD/24G/2x10GE/2x1GE	\$213,810.00	IS	25%	\$160,357.50	\$29,933.46	\$25,657.20	\$21,381.40	\$0.00	\$0.00	\$0.00	\$34,209.60
5	HD400-SATA-S17-HO	HD400-354T+800G SSD/24G/2x10GE/2x1G HO	\$138,514.00	IS	25%	\$103,885.50	\$19,393.46	\$16,621.68	\$13,815.80	\$0.00	\$0.00	\$0.00	\$22,162.24
5	HD400-SATA-S18	HD400-354T+800G SSD/48G/2x10GE/2x1GE	\$138,158.00	IS	25%	\$104,393.25	\$19,486.74	\$16,702.92	\$13,819.10	\$0.00	\$0.00	\$0.00	\$22,270.56
5	HD400-SATA-S18-HO	HD400-354T+800G SSD/48G/2x10GE/2x1G HO	\$216,158.00	IS	25%	\$162,118.50	\$30,262.12	\$25,938.96	\$21,615.80	\$0.00	\$0.00	\$0.00	\$34,585.28
5	HD400-SATA-S37	HD400-472T+1.6T SSD/24G/2x10GE+2x1GE	\$256,572.00	IS	25%	\$192,429.00	\$35,924.32	\$30,788.64	\$25,657.20	\$0.00	\$0.00	\$0.00	\$41,051.52
5	HD400-SATA-S37-HO	HD400-472T+1.6T SSD/24G/2x10GE/HO	\$155,888.00	IS	25%	\$116,916.00	\$21,824.32	\$18,706.56	\$15,588.80	\$0.00	\$0.00	\$0.00	\$24,942.40
5	HD400-SATA-S38	HD400-472T+1.6T SSD/48G/2x10GE+2x1GE	\$259,390.00	IS	25%	\$194,542.50	\$36,314.60	\$3					

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	M-PSM-SW-I-S01	PROSUPPORT W/MISSION CRITICAL-SW SUBSCRI - REFER TO SW MODEL FOR MAIN	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SW-I-E31	PROSUPPORT W/MISSION CRITICAL STATEDRATE - REFER TO SW MODEL FOR MAIN	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-HW-L-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-HW-L-002	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRIC	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-I-001	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-I-002	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-I-004	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-I-S01	PROSUPPORT PLUS SW SUBSCRIPTION SUPPORT - REFER TO SW MODEL FOR MAI	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-I-S02	PROSUPPORT PLUS SW SUBSCRIPTION SUPPORT - REFER TO SW MODEL FOR MAI	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-I-SR1	PROSUPPORT SOFTWARE PLUS STATED RATE - REFER TO SW MODEL FOR MAINT F	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SW-IUE-001	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-I-001	PROSUPPORT W/INBD-SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRI	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-I-S01	PROSUPPORT W/INBD-SW SUBSCRIPTION SPPT - REFER TO SW MODEL FOR MAINT I	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SW-I-SR1	PROSUPPORT W/INBD-SW STATED RATE - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	IS	25%	\$74,870.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NL400-SAS-E01	NL400-108TB-SED/12C/4x1GE	\$115,472.00	IS	25%	\$86,604.00	\$16,166.08	\$13,856.64	\$11,547.20	\$0.00	\$0.00	\$0.00	\$18,475.52	\$0.00
5	NL400-SAS-E02	NL400-108TB-SED/12C/2x10GE SFP 2x1GE	\$117,673.00	IS	25%	\$88,254.75	\$16,474.22	\$14,120.75	\$11,767.30	\$0.00	\$0.00	\$0.00	\$18,827.68	\$0.00
5	NL400-SAS-E03	NL400-108TB-SED/24C/4x1GE	\$117,875.00	IS	25%	\$88,406.25	\$16,502.50	\$14,145.00	\$11,787.50	\$0.00	\$0.00	\$0.00	\$18,860.00	\$0.00
5	NL400-SAS-E04	NL400-108TB-SED/24C/2x10GE SFP 2x1GE	\$120,155.00	IS	25%	\$90,116.25	\$16,821.70	\$14,418.60	\$12,015.50	\$0.00	\$0.00	\$0.00	\$19,224.80	\$0.00
5	NL400-SAS-E05	NL400-108TB-SED/48C/4x1GE	\$119,480.00	IS	25%	\$89,617.50	\$16,728.50	\$14,338.80	\$11,949.00	\$0.00	\$0.00	\$0.00	\$19,118.40	\$0.00
5	NL400-SAS-E06	NL400-108TB-SED/48C/2x10GE SFP 2x1GE	\$121,770.00	IS	25%	\$91,327.50	\$17,047.80	\$14,612.40	\$12,177.00	\$0.00	\$0.00	\$0.00	\$19,483.20	\$0.00
5	NL400-SAS-E07	NL400-144TB-SED/12C/4x1GE	\$138,979.00	IS	25%	\$104,234.25	\$19,457.06	\$16,677.48	\$13,897.90	\$0.00	\$0.00	\$0.00	\$22,236.64	\$0.00
5	NL400-SAS-E08	NL400-144TB-SED/12C/2x10GE SFP 2x1GE	\$140,382.00	IS	25%	\$105,286.50	\$19,655.40	\$16,845.84	\$14,038.20	\$0.00	\$0.00	\$0.00	\$22,461.12	\$0.00
5	NL400-SAS-E09	NL400-144TB-SED/24C/4x1GE	\$140,410.00	IS	25%	\$105,307.50	\$19,657.40	\$16,849.20	\$14,041.00	\$0.00	\$0.00	\$0.00	\$22,465.60	\$0.00
5	NL400-SAS-E10	NL400-144TB-SED/24C/2x10GE SFP 2x1GE	\$142,622.00	IS	25%	\$106,966.50	\$19,967.08	\$17,114.64	\$14,262.20	\$0.00	\$0.00	\$0.00	\$22,819.52	\$0.00
5	NL400-SAS-E11	NL400-144TB-SED/48C/4x1GE	\$141,977.00	IS	25%	\$106,424.75	\$19,876.78	\$17,037.24	\$14,197.70	\$0.00	\$0.00	\$0.00	\$22,716.32	\$0.00
5	NL400-SAS-E12	NL400-144TB-SED/48C/2x10GE SFP 2x1GE	\$144,188.00	IS	25%	\$108,141.00	\$20,186.32	\$17,302.56	\$14,418.00	\$0.00	\$0.00	\$0.00	\$23,070.08	\$0.00
5	NL400-SAT-001	NL400-36T/24C/4x1GE	\$56,105.00	IS	25%	\$42,078.75	\$7,854.70	\$6,732.60	\$5,610.50	\$0.00	\$0.00	\$0.00	\$8,976.80	\$0.00
5	NL400-SAT-002	NL400-36T/24C/2x10GE SFP+2x1GE	\$57,858.00	IS	25%	\$43,993.50	\$8,100.12	\$6,942.96	\$5,785.80	\$0.00	\$0.00	\$0.00	\$9,257.28	\$0.00
5	NL400-SAT-003	NL400-36T/48C/4x1GE	\$57,347.00	IS	25%	\$43,010.25	\$8,028.58	\$6,881.64	\$5,734.70	\$0.00	\$0.00	\$0.00	\$9,175.52	\$0.00
5	NL400-SAT-004	NL400-36T/48C/2x10GE SFP+2x1GE	\$59,101.00	IS	25%	\$44,325.75	\$8,274.14	\$7,092.12	\$5,910.10	\$0.00	\$0.00	\$0.00	\$9,456.16	\$0.00
5	NL400-SAT-005	NL400-72T/24C/4x1GE	\$72,932.00	IS	25%	\$54,699.00	\$10,210.48	\$8,751.84	\$7,293.20	\$0.00	\$0.00	\$0.00	\$11,669.12	\$0.00
5	NL400-SAT-006	NL400-72T/24C/2x10GE SFP+2x1GE	\$74,633.00	IS	25%	\$55,699.75	\$10,448.62	\$8,955.96	\$7,463.30	\$0.00	\$0.00	\$0.00	\$11,941.28	\$0.00
5	NL400-SAT-007	NL400-72T/48C/4x1GE	\$74,137.00	IS	25%	\$55,602.75	\$10,379.18	\$8,898.94	\$7,413.70	\$0.00	\$0.00	\$0.00	\$11,861.92	\$0.00
5	NL400-SAT-008	NL400-72T/48C/2x10GE SFP+2x1GE	\$75,838.00	IS	25%	\$56,878.50	\$10,617.32	\$9,100.58	\$7,583.80	\$0.00	\$0.00	\$0.00	\$12,134.08	\$0.00
5	NL400-SAT-009	NL400-108T/24C/4x1GE	\$96,285.00	IS	25%	\$68,004.75	\$13,694.22	\$10,880.76	\$9,067.30	\$0.00	\$0.00	\$0.00	\$14,507.68	\$0.00
5	NL400-SAT-010	NL400-108T/24C/2x10GE SFP+2x1GE	\$91,919.00	IS	25%	\$68,936.25	\$12,868.10	\$10,434.20	\$8,528.50	\$0.00	\$0.00	\$0.00	\$15,245.60	\$0.00
5	NL400-SAT-011	NL400-108T/48C/4x1GE	\$96,566.00	IS	25%	\$72,424.50	\$13,519.24	\$11,029.80	\$9,160.50	\$0.00	\$0.00	\$0.00	\$14,708.40	\$0.00
5	NL400-SAT-012	NL400-108T/48C/2x10GE SFP+2x1GE	\$106,907.00	IS	25%	\$80,180.25	\$14,966.98	\$11,587.92	\$9,690.70	\$0.00	\$0.00	\$0.00	\$17,105.12	\$0.00
5	NL400-SAT-013	NL400-144T/12C/4x1GE	\$106,908.00	IS	25%	\$80,180.25	\$15,121.12	\$12,992.96	\$10,800.80	\$0.00	\$0.00	\$0.00	\$17,281.28	\$0.00
5	NL400-SAT-014	NL400-144T/24C/4x1GE	\$116,008.00	IS	25%	\$87,450.00	\$16,324.00	\$13,992.00	\$11,660.00	\$0.00	\$0.00	\$0.00	\$18,656.00	\$0.00
5	NL400-SAT-015	NL400-144T/24C/2x10GE SFP+2x1GE	\$109,214.00	IS	25%	\$81,909.75	\$15,289.82	\$13,105.56	\$10,921.30	\$0.00	\$0.00	\$0.00	\$17,474.08	\$0.00
5	NL400-SAT-016	NL400-144T/48C/4x1GE	\$117,881.00	IS	25%	\$88,410.75	\$16,503.34	\$14,145.72	\$11,788.10	\$0.00	\$0.00	\$0.00	\$18,860.96	\$0.00
5	NL400-SATA-E01	NL400-140T/800G SSD-SED/12C/2x10GE+2X1GE	\$178,094.00	IS	25%	\$136,170.75	\$25,418.54	\$21,787.32	\$18,156.10	\$0.00	\$0.00	\$0.00	\$29,049.76	\$0.00
5	NL400-SATA-E02	NL400-140T/800G SSD-SED/12C/4x1GE	\$178,094.00	IS	25%	\$136,170.75	\$25,418.54	\$21,787.32	\$18,156.10	\$0.00	\$0.00	\$0.00	\$29,049.76	\$0.00
5	NL400-SATA-E03	NL400-140T/800G SSD-SED/24C/2x10GE+2X1GE	\$182,673.00	IS	25%	\$137,004.75	\$25,574.22	\$21,371.28	\$17,809.40	\$0.00	\$0.00	\$0.00	\$28,495.04	\$0.00
5	NL400-SATA-E04	NL400-140T/800G SSD-SED/24C/4x1GE	\$179,206.00	IS	25%	\$137,004.75	\$25,574.22	\$21,371.28	\$17,809.40	\$0.00	\$0.00	\$0.00	\$28,495.04	\$0.00
5	NL400-SATA-E05	NL400-140T/800G SSD-SED/48C/2x10GE+2X1GE	\$185,715.00	IS	25%	\$139,286.25	\$25,088.84	\$21,504.72	\$18,260.70	\$0.00	\$0.00	\$0.00	\$29,227.96	\$0.00
5	NL400-SATA-E06	NL400-140T/800G SSD-SED/48C/4x1GE	\$182,248.00	IS	25%	\$139,286.25	\$25,088.84	\$21,504.72	\$18,260.70	\$0.00	\$0.00	\$0.00	\$29,227.96	\$0.00
5	NL400-SATA-E19	NL400-105T/800G SSD-SED/12C/2x10GE+2X1GE	\$161,650.00	IS	25%	\$121,237.50	\$22,651.00	\$19,398.00	\$16,165.00	\$0.00	\$0.00	\$0.00	\$25,864.00	\$0.00
5	NL400-SATA-E20	NL400-105T/800G SSD-SED/12C/4x1GE	\$158,434.00	IS	25%	\$118,824.00	\$22,180.48	\$19,011.84	\$15,843.20	\$0.00	\$0.00	\$0.00	\$25,348.12	\$0.00
5	NL400-SATA-E21	NL400-105T/800G SSD-SED/24C/2x10GE+2X1GE	\$163,041.00	IS	25%	\$122,280.75	\$22,825.74	\$19,564.92	\$16,304.10	\$0.00	\$0.00	\$0.00	\$26,086.56	\$0.00
5	NL400-SATA-E22	NL400-105T/800G SSD-SED/24C/4x1GE	\$159,524.00	IS	25%	\$119,643.00	\$22,333.36	\$19,142.88	\$15,952.40	\$0.00	\$0.00	\$0.00	\$25,523.84	\$0.00
5	NL400-SATA-E23	NL400-105T/800G SSD-SED/48C/2x10GE+2X1GE	\$166,073.00	IS	25%	\$124,554.75	\$23,250.22	\$19,928.76	\$16,607.30	\$0.00	\$0.00	\$0.00	\$26,571.68	\$0.00
5	NL400-SATA-E24	NL400-105T/800G SSD-SED/48C/4x1GE	\$162,575.00	IS	25%	\$121,917.75	\$22,756.42	\$19,506.84	\$16,304.10	\$0.00	\$0.00	\$0.00	\$26,086.56	\$0.00
5	NL400-SATA-E31	NL400-128T+3.2T SSD-SED/12C/2x10GE 2x1GE	\$266,403.00	IS	25%	\$199,802.25	\$37,296.42	\$31,968.36	\$26,640.30	\$0.00	\$0.00	\$0.00	\$42,624.48	\$0.00
5	NL400-SATA-E32	NL400-128T+3.2T SSD-SED/12C/4x1GE	\$263,923.00	IS	25%	\$197,361.75	\$36,840.86	\$31,577.88	\$26,314.90	\$0.00	\$0.00	\$0.00	\$42,103.84	\$0.00
5	NL400-SATA-E33	NL400-128T+3.2T SSD-SED/24C/2x10GE 2x1GE	\$200,942.25	IS	25%	\$150,720.75	\$37,509.22	\$32,150.76	\$26,793.30	\$0.00	\$0.00	\$0.00	\$42,867.68	\$0.00
5	NL400-SATA-E34	NL400-128T+3.2T SSD-SED/24C/4x1GE	\$200,942.25	IS	25%	\$150,720.75	\$37,509.22	\$32,150.76	\$26,793.30	\$0.00	\$0.00	\$0.00	\$42,867.68	\$0.00
5	NL400-SATA-E35	NL400-128T+3.2T SSD-SED/48C/2x10GE 2x1GE	\$276,825.00	IS	25%	\$207,618.75	\$38,755.50	\$33,219.00	\$27,682.50	\$0.00	\$0.00	\$0.00	\$44,292.00	\$0.00
5	NL400-SATA-E36	NL400-128T+3.2T SSD-SED/48C/4x1GE	\$267,779.00	IS	25%	\$200,834.25	\$37,489.06	\$32,133.48	\$26,777.90	\$0.00	\$0.00	\$0.00	\$44,844.64	\$0.00
5	NL400-SATA-E37	NL400-96T+2.4T SSD-SED/12C/2x10GE 2x1GE	\$245,625.00	IS	25%	\$184,218.75	\$34,389.50	\$29,475.00	\$24,562.50	\$0.00	\$0.00	\$0.00	\$39,300.00	\$0.00
5	NL400-SATA-E38	NL400-96T+2.4T SSD-SED/12C/4x1GE	\$242,037.00	IS	25%	\$181,527.75	\$33,885.18	\$29,044.44	\$24,203.70	\$0.00	\$0.00	\$0.00	\$38,725.92	\$0.00
5	NL400-SATA-E39	NL400-96T+2.4T SSD-SED/24C/2x10GE 2x1GE	\$246,707.00	IS	25%	\$185,090.25	\$34,550.18	\$29,614.44	\$24,678.70	\$0.00	\$0.00	\$0.00	\$39,485.92	\$0.00
5	NL400-SATA-E40	NL400-96T+2.4T SSD-SED/24C/4x1GE	\$249,949.00	IS	25%	\$187,988.50	\$34,047.72	\$29,183.76	\$24,319.80	\$0.00	\$0.00	\$0.00	\$38,911.68	\$0.00
5	NL400-SATA-E41	NL400-96T+2.4T SSD-SED/48C/2x10GE 2x1GE	\$246,361.00	IS	25%	\$187,461.75	\$34,982.86	\$29,993.88	\$24,894.90	\$0.00	\$0.00	\$0.00	\$39,991.84	\$0.00
5	NL400-SATA-E42	NL400-96T+2.4T SSD-SED/48C/4x1GE	\$271,814.00	IS										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	NL400-SAT-S11	NL400-140T+400GB SSD/24G/4x1GE	\$145,007.00	IS	25%	\$108,755.25	\$20,300.98	\$17,400.84	\$14,500.70	\$0.00	\$0.00	\$0.00	\$23,201.12
5	NL400-SAT-S12	NL400-140T+400GBSSD/24G/2x10GE SFP+2x1GE	\$147,175.00	IS	25%	\$110,381.25	\$20,604.50	\$17,661.00	\$14,717.50	\$0.00	\$0.00	\$0.00	\$23,546.00
5	NL400-SAT-S13	NL400-140T+400GB SSD/48G/4x1GE	\$146,543.00	IS	25%	\$109,907.25	\$20,516.02	\$17,585.16	\$14,654.30	\$0.00	\$0.00	\$0.00	\$23,446.88
5	NL400-SAT-S14	NL400-140T+400GBSSD/48G/2x10GE SFP+2x1GE	\$146,543.00	IS	25%	\$109,907.25	\$20,516.02	\$17,585.16	\$14,654.30	\$0.00	\$0.00	\$0.00	\$23,446.88
5	NL400-SAT-S41	NL400-102T+1.6T SSD/48G/2x10GE SFP+2x1GE	\$170,417.00	IS	25%	\$127,812.75	\$23,858.38	\$20,450.04	\$17,041.70	\$0.00	\$0.00	\$0.00	\$27,266.72
5	NL400-SAT-S42	NL400-35T+800GB SSD/48G/2x10GbE+2x1GE	\$96,071.00	IS	25%	\$72,053.25	\$13,449.38	\$11,528.52	\$9,607.10	\$0.00	\$0.00	\$0.00	\$15,371.36
5	NL400-SAT-S43	NL400-68T+1.6TB SSD/48G/2x10GbE+2x1GE	\$96,617.00	IS	25%	\$72,462.75	\$13,706.38	\$11,603.04	\$9,661.70	\$0.00	\$0.00	\$0.00	\$15,371.36
5	NL400-SAT-S44	NL400-132T+2.4TB SSD/48G/2x10GbE+2x1GE	\$182,523.00	IS	25%	\$136,892.25	\$25,553.02	\$21,990.76	\$18,252.30	\$0.00	\$0.00	\$0.00	\$21,378.72
5	NL400-SAT-S45	NL400-210T+800G SSD/48G/2x10GE 2x1GE	\$161,750.00	IS	25%	\$121,312.50	\$22,845.00	\$19,410.00	\$16,175.00	\$0.00	\$0.00	\$0.00	\$29,203.68
5	NL400-SAT-S46	NL400-210T+800G SSD/48G/4x1GE	\$159,269.00	IS	25%	\$119,451.75	\$22,247.66	\$18,912.28	\$15,926.90	\$0.00	\$0.00	\$0.00	\$25,483.04
5	NL400-SAT-S47	NL400-210T+800G SSD/12G/2x10GE 2x1GE	\$157,400.00	IS	25%	\$118,550.00	\$22,047.20	\$18,897.60	\$15,740.00	\$0.00	\$0.00	\$0.00	\$25,196.80
5	NL400-SAT-S48	NL400-210T+800G SSD/12G/4x1GE	\$155,906.00	IS	25%	\$116,929.50	\$21,826.84	\$18,706.72	\$15,590.60	\$0.00	\$0.00	\$0.00	\$24,944.96
5	NL400-SAT-S49	NL400-210T+800G SSD/24G/2x10GE 2x1GE	\$159,983.00	IS	25%	\$119,984.75	\$22,399.02	\$19,199.16	\$15,998.30	\$0.00	\$0.00	\$0.00	\$25,598.88
5	NL400-SAT-S50	NL400-210T+800G SSD/24G/4x1GE	\$157,512.00	IS	25%	\$118,134.00	\$22,399.02	\$19,199.16	\$15,751.20	\$0.00	\$0.00	\$0.00	\$25,201.92
5	NL400-SAT-S51	NL400-140T+800G SSD/12G/4x1GE	\$136,995.00	IS	25%	\$102,746.25	\$22,051.68	\$18,901.44	\$13,699.50	\$0.00	\$0.00	\$0.00	\$22,919.20
5	NL400-SAT-S52	NL400-140T+800G SSD/12G/2x10GE 2x1GE	\$139,662.00	IS	25%	\$104,746.50	\$19,179.38	\$16,439.40	\$13,966.50	\$0.00	\$0.00	\$0.00	\$22,345.92
5	NL400-SAT-S53	NL400-140T+800G SSD/24G/4x1GE	\$137,851.00	IS	25%	\$103,388.25	\$19,552.68	\$16,759.44	\$13,785.10	\$0.00	\$0.00	\$0.00	\$22,056.16
5	NL400-SAT-S54	NL400-140T+800G SSD/24G/2x10GE 2x1GE	\$140,518.00	IS	25%	\$105,388.50	\$19,672.52	\$16,862.16	\$14,051.80	\$0.00	\$0.00	\$0.00	\$22,482.88
5	NL400-SAT-S55	NL400-140T+800G SSD/48G/4x1GE	\$140,190.00	IS	25%	\$105,142.50	\$19,626.50	\$16,822.80	\$14,019.00	\$0.00	\$0.00	\$0.00	\$22,430.40
5	NL400-SAT-S56	NL400-140T+800G SSD/48G/2x10GE 2x1GE	\$142,858.00	IS	25%	\$107,143.50	\$20,000.12	\$17,142.96	\$14,285.80	\$0.00	\$0.00	\$0.00	\$22,857.28
5	NL400-SAT-S57	NL400-105T+800G SSD/12G/4x1GE	\$131,029.00	IS	25%	\$98,271.75	\$18,344.06	\$15,723.48	\$13,102.90	\$0.00	\$0.00	\$0.00	\$20,964.64
5	NL400-SAT-S58	NL400-35T+800G SSD/12G/4x1GE	\$87,999.00	IS	25%	\$65,999.25	\$12,319.86	\$10,559.88	\$8,799.90	\$0.00	\$0.00	\$0.00	\$14,079.84
5	NL400-SAT-S59	NL400-35T+800G SSD/12G/2x10GE 2x1GE	\$89,623.00	IS	25%	\$67,967.25	\$12,687.22	\$10,874.76	\$8,962.30	\$0.00	\$0.00	\$0.00	\$14,409.68
5	NL400-SAT-S60	NL400-35T+800G SSD/24G/4x1GE	\$89,036.00	IS	25%	\$66,777.00	\$12,465.04	\$10,684.32	\$8,903.60	\$0.00	\$0.00	\$0.00	\$14,245.76
5	NL400-SAT-S61	NL400-35T+800G SSD/24G/2x10GE 2x1GE	\$91,661.00	IS	25%	\$68,745.75	\$12,832.54	\$10,999.32	\$9,165.10	\$0.00	\$0.00	\$0.00	\$14,685.76
5	NL400-SAT-S62	NL400-35T+800G SSD/48G/4x1GE	\$91,299.00	IS	25%	\$68,474.25	\$12,781.86	\$10,955.88	\$9,129.90	\$0.00	\$0.00	\$0.00	\$14,607.84
5	NL400-SAT-S63	NL400-105T+800G SSD/12G/2x10GE 2x1GE	\$124,369.00	IS	25%	\$93,259.50	\$17,408.44	\$14,921.52	\$12,436.90	\$0.00	\$0.00	\$0.00	\$19,895.36
5	NL400-SAT-S64	NL400-105T+800G SSD/24G/4x1GE	\$122,711.00	IS	25%	\$92,033.25	\$17,179.54	\$14,725.32	\$12,271.10	\$0.00	\$0.00	\$0.00	\$19,633.76
5	NL400-SAT-S65	NL400-105T+800G SSD/24G/2x10GE 2x1GE	\$125,416.00	IS	25%	\$94,062.00	\$17,558.24	\$15,049.92	\$12,541.60	\$0.00	\$0.00	\$0.00	\$20,066.56
5	NL400-SAT-S66	NL400-105T+800G SSD/48G/4x1GE	\$125,044.00	IS	25%	\$93,783.00	\$17,506.16	\$15,005.28	\$12,504.40	\$0.00	\$0.00	\$0.00	\$20,007.04
5	NL400-SAT-S67	NL400-105T+800G SSD/48G/2x10GE 2x1GE	\$127,749.00	IS	25%	\$95,511.75	\$17,884.86	\$15,329.88	\$12,774.90	\$0.00	\$0.00	\$0.00	\$20,439.84
5	NL400-SAT-S68	NL400-70T+800G SSD/12G/4x1GE	\$105,523.00	IS	25%	\$79,142.25	\$14,773.22	\$12,662.76	\$10,552.30	\$0.00	\$0.00	\$0.00	\$16,883.68
5	NL400-SAT-S69	NL400-70T+800G SSD/12G/2x10GE 2x1GE	\$108,229.00	IS	25%	\$81,171.75	\$15,152.06	\$12,987.48	\$10,822.90	\$0.00	\$0.00	\$0.00	\$17,316.64
5	NL400-SAT-S70	NL400-70T+800G SSD/12G/2x10GE 2x1GE	\$106,593.00	IS	25%	\$79,944.75	\$14,923.02	\$12,987.16	\$10,659.30	\$0.00	\$0.00	\$0.00	\$17,054.88
5	NL400-SAT-S71	NL400-70T+800G SSD/24G/4x1GE	\$109,298.00	IS	25%	\$81,973.50	\$15,301.72	\$13,115.76	\$10,929.80	\$0.00	\$0.00	\$0.00	\$17,487.68
5	NL400-SAT-S72	NL400-70T+800G SSD/48G/4x1GE	\$108,928.00	IS	25%	\$81,694.50	\$15,249.64	\$13,071.12	\$10,929.80	\$0.00	\$0.00	\$0.00	\$17,428.16
5	NL400-SAT-S73	NL400-70T+800G SSD/48G/2x10GE 2x1GE	\$111,626.00	IS	25%	\$83,723.25	\$15,628.34	\$13,395.72	\$11,663.10	\$0.00	\$0.00	\$0.00	\$17,860.96
5	NL410-SAT-002	NL410-72T/24G/2x10GE 2x1GE	\$71,678.00	IS	25%	\$53,758.50	\$10,034.32	\$8,601.36	\$7,167.80	\$0.00	\$0.00	\$0.00	\$11,468.48
5	NL410-SAT-002-HO	NL410-72T/24G/2x10GE 2x1GE/HO	\$41,954.00	IS	25%	\$31,465.50	\$5,873.56	\$5,034.48	\$4,195.40	\$0.00	\$0.00	\$0.00	\$6,712.64
5	NL410-SAT-003	NL410-72T/48G/2x10GE 2x1GE	\$72,835.00	IS	25%	\$54,626.25	\$10,199.00	\$8,740.20	\$7,283.50	\$0.00	\$0.00	\$0.00	\$11,655.60
5	NL410-SAT-003-HO	NL410-72T/48G/2x10GE 2x1GE/HO	\$42,689.00	IS	25%	\$32,016.75	\$5,976.46	\$5,122.68	\$4,268.50	\$0.00	\$0.00	\$0.00	\$6,830.24
5	NL410-SAT-005	NL410-144T/24G/2x10GE 2x1GE	\$32,365.00	IS	25%	\$24,273.75	\$4,151.00	\$3,626.80	\$3,236.50	\$0.00	\$0.00	\$0.00	\$4,851.52
5	NL410-SAT-005-HO	NL410-144T/24G/2x10GE 2x1GE/HO	\$49,072.00	IS	25%	\$36,804.00	\$6,913.08	\$5,888.64	\$4,907.20	\$0.00	\$0.00	\$0.00	\$7,851.52
5	NL410-SAT-006	NL410-144T/48G/2x10GE 2x1GE	\$106,522.00	IS	25%	\$79,891.50	\$14,913.08	\$12,782.64	\$10,652.20	\$0.00	\$0.00	\$0.00	\$17,043.52
5	NL410-SAT-006-HO	NL410-144T/48G/2x10GE 2x1GE/HO	\$49,808.00	IS	25%	\$37,356.00	\$6,973.12	\$5,976.96	\$4,980.80	\$0.00	\$0.00	\$0.00	\$7,989.28
5	NL410-SAT-008	NL410-36T/24G/2x10GE 2x1GE	\$55,567.00	IS	25%	\$41,675.25	\$7,779.38	\$6,668.04	\$5,567.00	\$0.00	\$0.00	\$0.00	\$8,890.72
5	NL410-SAT-008-HO	NL410-36T/24G/2x10GE 2x1GE/HO	\$39,129.00	IS	25%	\$29,346.75	\$5,478.06	\$4,695.48	\$3,912.90	\$0.00	\$0.00	\$0.00	\$6,260.64
5	NL410-SAT-009	NL410-36T/48G/2x10GE 2x1GE	\$56,760.00	IS	25%	\$42,570.00	\$7,946.40	\$6,811.20	\$5,676.00	\$0.00	\$0.00	\$0.00	\$9,081.60
5	NL410-SAT-009-HO	NL410-36T/48G/2x10GE 2x1GE/HO	\$39,865.00	IS	25%	\$29,896.75	\$5,581.10	\$4,783.80	\$3,986.50	\$0.00	\$0.00	\$0.00	\$6,378.40
5	NL410-SAT-011	NL410-108T/24G/2x10GE 2x1GE	\$86,767.00	IS	25%	\$66,575.25	\$12,427.38	\$10,652.04	\$8,676.70	\$0.00	\$0.00	\$0.00	\$14,202.72
5	NL410-SAT-011-HO	NL410-108T/24G/2x10GE 2x1GE/HO	\$47,467.00	IS	25%	\$35,000.25	\$6,845.38	\$5,668.04	\$4,746.70	\$0.00	\$0.00	\$0.00	\$7,594.72
5	NL410-SAT-012	NL410-108T/48G/2x10GE 2x1GE	\$99,960.00	IS	25%	\$76,594.40	\$12,504.40	\$10,795.20	\$9,996.00	\$0.00	\$0.00	\$0.00	\$14,393.60
5	NL410-SAT-012-HO	NL410-108T/48G/2x10GE 2x1GE/HO	\$48,203.00	IS	25%	\$37,152.25	\$6,748.42	\$5,784.36	\$4,820.30	\$0.00	\$0.00	\$0.00	\$7,712.40
5	NL410-SAT-E02	NL410-144T SED/24G/2x10GE 2x1GE	\$136,974.00	IS	25%	\$102,730.50	\$19,176.36	\$16,436.88	\$13,697.40	\$0.00	\$0.00	\$0.00	\$21,915.84
5	NL410-SAT-E02-HO	NL410-144T SED/24G/2x10GE 2x1GE/HO	\$66,247.00	IS	25%	\$49,685.25	\$9,274.58	\$7,949.64	\$6,624.70	\$0.00	\$0.00	\$0.00	\$10,599.52
5	NL410-SAT-E03	NL410-144T SED/48G/2x10GE 2x1GE	\$138,479.00	IS	25%	\$103,859.25	\$19,387.06	\$16,617.48	\$13,847.90	\$0.00	\$0.00	\$0.00	\$22,156.64
5	NL410-SAT-E03-HO	NL410-144T SED/48G/2x10GE 2x1GE/HO	\$67,241.00	IS	25%	\$50,430.75	\$9,413.74	\$8,068.92	\$6,724.10	\$0.00	\$0.00	\$0.00	\$10,758.56
5	NL410-SAT-E04	INA NL410-140T+800G SSD-SED/12G/2x10GE	\$181,561.00	IS	25%	\$136,170.75	\$25,418.54	\$21,787.32	\$18,156.10	\$0.00	\$0.00	\$0.00	\$29,049.76
5	NL410-SAT-E05	NL410-140T+800G SSD-SED/24G/2x10GE 2x1GE	\$168,472.00	IS	25%	\$126,316.50	\$25,579.08	\$20,210.64	\$16,842.20	\$0.00	\$0.00	\$0.00	\$26,947.52
5	NL410-SAT-E05-HO	NL410-140T+800G SSD-SED/24G/2x10GE 2x1GE/HO	\$83,572.00	IS	25%	\$62,581.25	\$11,701.60	\$10,029.00	\$8,357.50	\$0.00	\$0.00	\$0.00	\$13,372.00
5	NL410-SAT-E06	NL410-140T+800G SSD-SED/48G/2x10GE 2x1GE	\$171,226.00	IS	25%	\$128,419.50	\$23,971.64	\$20,547.12	\$17,122.60	\$0.00	\$0.00	\$0.00	\$27,296.16
5	NL410-SAT-E06-HO	NL410-140T+800G SSD-SED/48G/2x10GE 2x1GE/HO	\$84,650.00	IS	25%	\$63,487.50	\$11,851.00	\$10,158.00	\$8,465.00	\$0.00	\$0.00	\$0.00	\$13,544.00
5	NL410-SAT-E08	NL410-108T SED/24G/2x10GE 2x1GE	\$115,336.00	IS	25%	\$86,547.75	\$16,155.58	\$13,847.64	\$11,539.70	\$0.00	\$0.00	\$0.00	\$18,463.52
5	NL410-SAT-E08-HO	NL410-108T SED/24G/2x10GE 2x1GE/HO	\$64,080.00	IS	25%	\$48,060.00	\$8,971.20	\$7,689.60	\$6,408.00	\$0.00	\$0.00	\$0.00	\$10,232.80
5	NL410-SAT-E09	NL410-108T SED/48G/2x10GE 2x1GE	\$116,948.00	IS	25%	\$87,711.00	\$16,372.72	\$14,033.76	\$11,694.80	\$0.00	\$0.00	\$0.00	\$18,711.68
5	NL410-SAT-E09-HO	NL410-108T SED/48G/2x10GE 2x1GE/HO	\$65,074.00	IS	25%	\$48,805.50	\$9,110.36	\$7,808.88	\$6,507.40	\$0.00	\$0.00	\$0.00	\$10,411.84
5	NL410-SAT-E11	NL410-105T+800G SSD-SED/24G/2x10GE 2x1GE	\$										

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	NL410-SAT-S06-HO	NL410-140T+800G SSD/48G/2x10GE 2x1GE/HO	\$62,703.00	IS	25%	\$47,027.25	\$8,778.42	\$7,524.36	\$6,270.30	\$0.00	\$0.00	\$0.00	\$10,032.48
5	NL410-SAT-S08	NL410-210T+800G SSD/24G/2x10GE 2x1GE	\$147,511.00	IS	25%	\$110,633.25	\$20,651.54	\$17,701.32	\$14,751.10	\$0.00	\$0.00	\$0.00	\$23,611.76
5	NL410-SAT-S08-HO	NL410-210T+800G SSD/24G/2x10GE 2x1GE/HO	\$82,241.00	IS	25%	\$61,680.75	\$11,513.74	\$9,868.92	\$14,224.10	\$0.00	\$0.00	\$0.00	\$13,158.56
5	NL410-SAT-S09	NL410-210T+800G SSD/48G/2x10GE 2x1GE	\$149,331.00	IS	25%	\$111,948.25	\$20,878.34	\$17,895.92	\$14,224.10	\$0.00	\$0.00	\$0.00	\$23,860.96
5	NL410-SAT-S09-HO	NL410-210T+800G SSD/48G/2x10GE 2x1GE/HO	\$82,962.00	IS	25%	\$62,221.50	\$11,614.88	\$9,955.44	\$9,208.20	\$0.00	\$0.00	\$0.00	\$13,273.92
5	NL410-SAT-S11	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE	\$177,013.00	IS	25%	\$132,759.75	\$24,781.30	\$21,241.56	\$17,701.30	\$0.00	\$0.00	\$0.00	\$28,322.08
5	NL410-SAT-S11-HO	NL410-280T+1.6T SSD/24G/2x10GE 2x1GE/HO	\$99,243.00	IS	25%	\$74,432.25	\$12,494.02	\$10,779.16	\$9,924.30	\$0.00	\$0.00	\$0.00	\$14,278.88
5	NL410-SAT-S12	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE	\$178,957.00	IS	25%	\$134,217.75	\$25,053.98	\$21,474.84	\$18,924.30	\$0.00	\$0.00	\$0.00	\$29,633.12
5	NL410-SAT-S12-HO	NL410-280T+1.6T SSD/48G/2x10GE 2x1GE/HO	\$89,542.00	IS	25%	\$67,156.50	\$12,535.88	\$10,745.04	\$9,954.20	\$0.00	\$0.00	\$0.00	\$14,326.72
5	NL410-SAT-S14	NL410-120T+2.4T SSD/24G/2x10GE 2x1GE	\$170,548.00	IS	25%	\$127,911.00	\$23,876.72	\$20,465.60	\$17,054.80	\$0.00	\$0.00	\$0.00	\$27,287.68
5	NL410-SAT-S15	NL410-120T+2.4T SSD/48G/2x10GE 2x1GE	\$171,880.00	IS	25%	\$128,910.00	\$24,063.20	\$20,625.60	\$17,188.00	\$0.00	\$0.00	\$0.00	\$27,500.80
5	NL410-SAT-S16	NL410-35T+800G SSD/48G/2x10GE 2x1GE	\$82,214.00	IS	25%	\$61,660.50	\$11,509.96	\$9,865.68	\$8,221.40	\$0.00	\$0.00	\$0.00	\$13,154.24
5	NL410-SAT-S17	NL410-140T+400G SSD/24G/2x10GE 2x1GE	\$115,158.00	IS	25%	\$86,368.50	\$16,122.28	\$13,818.96	\$11,515.80	\$0.00	\$0.00	\$0.00	\$18,425.28
5	NL410-SAT-S17-HO	NL410-140T+400G SSD/24G/2x10GE 2x1GE/HO	\$55,752.00	IS	25%	\$41,814.00	\$7,805.28	\$6,690.24	\$5,575.20	\$0.00	\$0.00	\$0.00	\$8,920.32
5	NL410-SAT-S18	NL410-140T+400G SSD/48G/2x10GE 2x1GE	\$116,665.00	IS	25%	\$87,498.75	\$16,333.10	\$13,999.80	\$11,666.50	\$0.00	\$0.00	\$0.00	\$18,666.40
5	NL410-SAT-S18-HO	NL410-140T+400G SSD/48G/2x10GE 2x1GE/HO	\$56,555.00	IS	25%	\$42,393.00	\$7,913.36	\$6,782.88	\$5,652.50	\$0.00	\$0.00	\$0.00	\$9,043.84
5	NL410-SAT-S20	NL410-34T+800G SSD/24G/2x10GE 2x1GE	\$89,898.00	IS	25%	\$67,423.50	\$12,585.72	\$10,787.76	\$8,989.80	\$0.00	\$0.00	\$0.00	\$14,383.68
5	NL410-SAT-S21	NL410-34T+800G SSD/48G/2x10GE 2x1GE	\$92,153.00	IS	25%	\$69,114.75	\$12,901.42	\$11,058.36	\$9,215.30	\$0.00	\$0.00	\$0.00	\$14,744.48
5	NL410-SAT-S22	NL410-68T+1.6T SSD/48G/2x10GE 2x1GE	\$92,153.00	IS	25%	\$69,114.75	\$12,901.42	\$11,058.36	\$9,215.30	\$0.00	\$0.00	\$0.00	\$14,744.48
5	NL410-SAT-S23	NL410-102T+1.6T SSD/48G/2x10GE 2x1GE	\$123,193.00	IS	25%	\$92,394.75	\$17,247.02	\$14,793.16	\$12,319.20	\$0.00	\$0.00	\$0.00	\$19,710.88
5	NL410-SAT-S24	NL410-102T+1.6T SSD/48G/2x10GE 2x1GE	\$140,122.00	IS	25%	\$105,346.50	\$19,997.08	\$16,854.64	\$15,219.20	\$0.00	\$0.00	\$0.00	\$25,139.52
5	NL410-SAT-S25	NL410-136T+800G SSD/24G/2x10GE 2x1GE	\$139,897.00	IS	25%	\$104,922.75	\$19,585.58	\$16,787.64	\$13,989.70	\$0.00	\$0.00	\$0.00	\$22,473.92
5	NL410-SAT-S25-HO	NL410-136T+800G SSD/24G/2x10GE 2x1GE/HO	\$139,897.00	IS	25%	\$104,922.75	\$19,585.58	\$16,787.64	\$13,989.70	\$0.00	\$0.00	\$0.00	\$22,473.92
5	NL410-SAT-S27	NL410-66T+1.2T SSD/48G/2x10GE 2x1GE	\$113,387.00	IS	25%	\$85,935.00	\$15,873.48	\$13,605.84	\$11,338.70	\$0.00	\$0.00	\$0.00	\$18,141.12
5	NL410-SAT-S27-HO	NL410-66T+1.2T SSD/48G/2x10GE 2x1GE/HO	\$113,387.00	IS	25%	\$85,935.00	\$15,873.48	\$13,605.84	\$11,338.70	\$0.00	\$0.00	\$0.00	\$18,141.12
5	NL410-SAT-S29	NL410-132T+2.4T SSD/24G/2x10GE 2x1GE	\$122,702.00	IS	25%	\$92,026.50	\$17,474.24	\$14,966.56	\$12,702.00	\$0.00	\$0.00	\$0.00	\$22,925.28
5	NL410-SAT-S30	NL410-64T+1.6T SSD/48G/2x10GE 2x1GE	\$124,898.00	IS	25%	\$93,666.00	\$17,484.32	\$14,966.56	\$12,702.00	\$0.00	\$0.00	\$0.00	\$22,925.28
5	NL410-SAT-S31	NL410-96T+1.6T SSD/24G/2x10GE 2x1GE	\$139,951.00	IS	25%	\$104,963.25	\$19,593.14	\$16,794.12	\$13,995.10	\$0.00	\$0.00	\$0.00	\$22,392.16
5	NL410-SAT-S33	NL410-128T+3.2T SSD/24G/2x10GE 2x1GE	\$190,014.00	IS	25%	\$142,512.00	\$26,602.24	\$22,859.48	\$19,001.60	\$0.00	\$0.00	\$0.00	\$30,402.56
5	NL410-SAT-S34	NL410-128T+3.2T SSD/48G/2x10GE 2x1GE	\$196,328.00	IS	25%	\$147,246.75	\$27,486.06	\$23,559.48	\$19,632.90	\$0.00	\$0.00	\$0.00	\$31,412.64
5	NL410-SAT-S37	NL410-70T+400G SSD/24G/2x10GE 2x1GE	\$82,810.00	IS	25%	\$62,107.50	\$11,589.40	\$9,937.20	\$8,281.00	\$0.00	\$0.00	\$0.00	\$13,249.60
5	NL410-SAT-S37-HO	NL410-70T+400G SSD/24G/2x10GE 2x1GE/HO	\$82,810.00	IS	25%	\$62,107.50	\$11,589.40	\$9,937.20	\$8,281.00	\$0.00	\$0.00	\$0.00	\$13,249.60
5	NL410-SAT-S38	NL410-70T+400G SSD/48G/2x10GE 2x1GE	\$84,125.00	IS	25%	\$63,381.00	\$11,777.50	\$10,095.00	\$8,412.50	\$0.00	\$0.00	\$0.00	\$13,480.00
5	NL410-SAT-S38-HO	NL410-70T+400G SSD/48G/2x10GE 2x1GE/HO	\$84,125.00	IS	25%	\$63,381.00	\$11,777.50	\$10,095.00	\$8,412.50	\$0.00	\$0.00	\$0.00	\$13,480.00
5	NL410-SAT-S40	NL410-35T+200G SSD/24G/2x10GE 2x1GE	\$49,279.00	IS	25%	\$36,959.25	\$6,899.06	\$5,913.48	\$4,927.90	\$0.00	\$0.00	\$0.00	\$7,884.64
5	NL410-SAT-S40-HO	NL410-35T+200G SSD/24G/2x10GE 2x1GE/HO	\$49,279.00	IS	25%	\$36,959.25	\$6,899.06	\$5,913.48	\$4,927.90	\$0.00	\$0.00	\$0.00	\$7,884.64
5	NL410-SAT-S41	NL410-35T+200G SSD/48G/2x10GE 2x1GE	\$64,111.00	IS	25%	\$48,983.25	\$8,975.54	\$7,693.32	\$6,411.10	\$0.00	\$0.00	\$0.00	\$10,257.76
5	NL410-SAT-S41-HO	NL410-35T+200G SSD/48G/2x10GE 2x1GE/HO	\$64,111.00	IS	25%	\$48,983.25	\$8,975.54	\$7,693.32	\$6,411.10	\$0.00	\$0.00	\$0.00	\$10,257.76
5	NL410-SAT-S42	NL410-35T+200G SSD/24G/2x10GE 2x1GE	\$43,234.00	IS	25%	\$32,439.00	\$5,925.28	\$5,078.88	\$4,234.00	\$0.00	\$0.00	\$0.00	\$6,771.84
5	NL410-SAT-S42-HO	NL410-35T+200G SSD/24G/2x10GE 2x1GE/HO	\$43,234.00	IS	25%	\$32,439.00	\$5,925.28	\$5,078.88	\$4,234.00	\$0.00	\$0.00	\$0.00	\$6,771.84
5	NL410-SAT-S43	NL410-105T+800G SSD/48G/2x10GE 2x1GE	\$65,078.00	IS	25%	\$49,308.50	\$9,135.22	\$7,830.24	\$6,525.20	\$0.00	\$0.00	\$0.00	\$10,440.32
5	NL410-SAT-S43-HO	NL410-105T+800G SSD/48G/2x10GE 2x1GE/HO	\$65,078.00	IS	25%	\$49,308.50	\$9,135.22	\$7,830.24	\$6,525.20	\$0.00	\$0.00	\$0.00	\$10,440.32
5	NL410-SAT-S44	NL410-105T+800G SSD/24G/2x10GE 2x1GE	\$115,631.00	IS	25%	\$86,723.25	\$16,168.34	\$13,875.72	\$11,563.10	\$0.00	\$0.00	\$0.00	\$18,500.96
5	NL410-SAT-S44-HO	NL410-105T+800G SSD/24G/2x10GE 2x1GE/HO	\$115,631.00	IS	25%	\$86,723.25	\$16,168.34	\$13,875.72	\$11,563.10	\$0.00	\$0.00	\$0.00	\$18,500.96
5	NL410-SAT-S45	NL410-210T+800G SSD 4kn/48G/2x10GE 2x1GE	\$60,317.00	IS	25%	\$45,237.75	\$8,444.38	\$7,238.04	\$6,031.70	\$0.00	\$0.00	\$0.00	\$9,650.72
5	NL410-SAT-S45-HO	NL410-210T+800G SSD 4kn/48G/2x10GE 2x1GE/HO	\$60,317.00	IS	25%	\$45,237.75	\$8,444.38	\$7,238.04	\$6,031.70	\$0.00	\$0.00	\$0.00	\$9,650.72
5	NL410-SAT-S47	NL410-35T+800G SSD/24G/2x10GE 2x1GE	\$80,963.00	IS	25%	\$60,722.25	\$11,334.82	\$9,715.82	\$8,096.30	\$0.00	\$0.00	\$0.00	\$12,954.08
5	NL800-0072	Field Upgrade Kit 3.5in 8x800GB SED SSD	\$271,916.00	IS	25%	\$203,937.00	\$38,068.24	\$32,629.92	\$27,191.60	\$0.00	\$0.00	\$0.00	\$43,506.56
5	NL820-0006	NL400 GNA ENABLER KIT 2 X 800GB	\$69,722.00	IS	25%	\$52,291.50	\$9,761.08	\$8,366.64	\$6,972.20	\$0.00	\$0.00	\$0.00	\$11,155.52
5	NL820-0034	NL400 GNA ENABLER KIT 2 X 400GB SSD	\$36,647.00	IS	25%	\$27,485.25	\$5,130.58	\$4,397.64	\$3,664.70	\$0.00	\$0.00	\$0.00	\$5,863.52
5	NL820-0035	INACTIVE - NL400 GNA ENABLER KIT	\$52,274.00	IS	25%	\$39,205.50	\$7,318.36	\$6,272.88	\$5,227.40	\$0.00	\$0.00	\$0.00	\$8,383.84
5	NL820-0036	NL400 GNA ENABLER KIT 4 X 400GB SSD	\$80,152.00	IS	25%	\$59,864.00	\$9,681.28	\$8,298.24	\$6,915.20	\$0.00	\$0.00	\$0.00	\$11,064.32
5	NL820-0056	NL400 GNA ENABLER KIT 6 X 400GB SSD	\$95,594.00	IS	25%	\$71,695.50	\$13,383.16	\$11,471.28	\$9,559.40	\$0.00	\$0.00	\$0.00	\$15,295.04
5	NL820-0063	NL400 GNA ENABLER KIT 4 X 800GB SSD	\$120,617.00	IS	25%	\$90,462.75	\$16,886.38	\$14,474.04	\$12,061.70	\$0.00	\$0.00	\$0.00	\$19,298.72
5	NL820-0066	Metadata Acc Kit NL400 1x800GB SSD	\$30,816.00	IS	25%	\$23,112.00	\$4,314.24	\$3,697.92	\$3,081.60	\$0.00	\$0.00	\$0.00	\$4,930.56
5	NL820-0067	Metadata Acc Kit NL400 3x800GB SSD	\$104,792.00	IS	25%	\$78,594.00	\$14,670.88	\$12,575.04	\$10,479.20	\$0.00	\$0.00	\$0.00	\$16,766.72
5	NL820-0068	Field Upgrade Kit 3.5in 1x800GB SED SSD	\$46,182.00	IS	25%	\$34,636.50	\$6,465.48	\$5,541.84	\$4,618.20	\$0.00	\$0.00	\$0.00	\$7,388.12
5	NL820-0069	Field Upgrade Kit 3.5in 2x800GB SED SSD	\$90,639.00	IS	25%	\$67,979.25	\$12,689.46	\$10,876.68	\$9,063.90	\$0.00	\$0.00	\$0.00	\$14,502.24
5	NL820-0070	Field Upgrade Kit 3.5in 3x800GB SED SSD	\$136,228.00	IS	25%	\$102,171.75	\$19,072.06	\$16,347.48	\$13,622.90	\$0.00	\$0.00	\$0.00	\$21,996.64
5	NL820-0071	Field Upgrade Kit 3.5in 4x800GB SED SSD	\$156,802.00	IS	25%	\$117,601.50	\$21,952.28	\$18,816.24	\$15,680.20	\$0.00	\$0.00	\$0.00	\$25,088.32
5	S200-SAS-001	S200-7.2T/48G/4x1GE	\$50,680.00	IS	25%	\$38,016.75	\$7,096.46	\$6,082.68	\$5,069.90	\$			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	S200-SAS-S07	S200-5.4T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$77,112.00	IS	25%	\$57,834.00	\$10,795.68	\$9,253.44	\$7,711.20	\$0.00	\$0.00	\$0.00	\$12,337.92
5	S200-SAS-S08	S200-5.4T+1.2T SSD/48G/4x1GE	\$76,477.00	IS	25%	\$57,357.75	\$10,706.78	\$9,177.24	\$7,647.70	\$0.00	\$0.00	\$0.00	\$12,236.32
5	S200-SAS-S09	S200-5.4T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,208.00	IS	25%	\$58,731.00	\$10,963.12	\$9,386.96	\$7,630.80	\$0.00	\$0.00	\$0.00	\$12,529.28
5	S200-SAS-S10	S200-5.4T+1.2T SSD/96G/4x1GE	\$79,966.00	IS	25%	\$59,954.50	\$10,948.84	\$9,384.72	\$7,620.60	\$0.00	\$0.00	\$0.00	\$12,754.56
5	S200-SAS-S11	S200-5.4T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$79,966.00	IS	25%	\$59,974.50	\$11,195.24	\$9,595.92	\$7,996.00	\$0.00	\$0.00	\$0.00	\$12,754.56
5	S200-SAS-S12	S200-13.2T+400G SSD/24G/4x1GE	\$86,210.00	IS	25%	\$64,657.50	\$9,269.40	\$7,945.20	\$6,621.00	\$0.00	\$0.00	\$0.00	\$10,593.60
5	S200-SAS-S13	S200-13.2T+400G SSD/24G/2x10GE SFP+2x1GE	\$87,970.00	IS	25%	\$65,097.50	\$9,541.80	\$8,156.40	\$6,707.00	\$0.00	\$0.00	\$0.00	\$10,875.20
5	S200-SAS-S14	S200-13.2T+400G SSD/48G/4x1GE	\$87,457.00	IS	25%	\$65,592.75	\$9,443.98	\$8,094.84	\$6,745.70	\$0.00	\$0.00	\$0.00	\$10,793.12
5	S200-SAS-S15	S200-13.2T+400G SSD/96G/4x1GE	\$89,554.00	IS	25%	\$67,165.50	\$9,737.56	\$8,346.48	\$6,955.40	\$0.00	\$0.00	\$0.00	\$11,128.64
5	S200-SAS-S16	S200-10.8T+1.2T SSD/24G/4x1GE	\$84,488.00	IS	25%	\$63,366.00	\$11,828.32	\$10,138.56	\$8,448.80	\$0.00	\$0.00	\$0.00	\$11,518.08
5	S200-SAS-S17	S200-10.8T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$86,248.00	IS	25%	\$64,686.00	\$12,074.72	\$10,349.76	\$8,624.80	\$0.00	\$0.00	\$0.00	\$13,799.68
5	S200-SAS-S18	S200-10.8T+1.2T SSD/48G/4x1GE	\$85,735.00	IS	25%	\$64,301.25	\$12,002.90	\$10,288.70	\$8,573.50	\$0.00	\$0.00	\$0.00	\$13,717.60
5	S200-SAS-S19	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$87,495.00	IS	25%	\$65,521.25	\$12,249.30	\$10,499.40	\$8,749.50	\$0.00	\$0.00	\$0.00	\$13,980.20
5	S200-SAS-S20	S200-10.8T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$89,593.00	IS	25%	\$67,194.75	\$12,543.02	\$10,751.16	\$8,959.30	\$0.00	\$0.00	\$0.00	\$14,334.84
5	S200-SAS-S21	S200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$100,713.00	IS	25%	\$74,671.50	\$13,938.68	\$11,947.44	\$9,950.20	\$0.00	\$0.00	\$0.00	\$15,929.92
5	S200-SAS-S22	S200-6.9T+200G SSD/24G/2x10GE SFP+2x1GE	\$100,189.00	IS	25%	\$75,534.75	\$14,099.82	\$12,085.56	\$10,071.30	\$0.00	\$0.00	\$0.00	\$16,114.04
5	S200-SAS-S23	S200-6.9T+200G SSD/48G/2x10GE SFP+2x1GE	\$100,189.00	IS	25%	\$75,141.75	\$14,026.46	\$12,022.68	\$10,018.90	\$0.00	\$0.00	\$0.00	\$16,822.40
5	S200-SAS-S24	S200-6.9T+200G SSD/48G/2x1GE	\$105,140.00	IS	25%	\$78,855.00	\$14,719.60	\$12,616.80	\$10,514.00	\$0.00	\$0.00	\$0.00	\$16,822.40
5	S200-SAS-S25	S200-13.2T+400G SSD/48G/2x10GE SFP+2x1GE	\$102,330.00	IS	25%	\$78,747.50	\$14,326.20	\$12,279.60	\$10,233.00	\$0.00	\$0.00	\$0.00	\$16,822.40
5	S200-SAS-S26	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$104,100.00	IS	25%	\$78,094.50	\$14,577.64	\$12,495.12	\$10,326.60	\$0.00	\$0.00	\$0.00	\$16,660.16
5	S200-SAS-S27	S200-10.8T+400G SSD/24G/4x1GE	\$77,841.00	IS	25%	\$58,380.75	\$10,877.74	\$9,340.92	\$7,784.10	\$0.00	\$0.00	\$0.00	\$12,454.56
5	S200-SAS-S28	S200-10.8T+400G SSD/24G/2x10GE SFP+2x1GE	\$79,082.00	IS	25%	\$59,144.28	\$11,144.28	\$9,552.24	\$7,960.20	\$0.00	\$0.00	\$0.00	\$12,736.32
5	S200-SAS-S29	S200-10.8T+400G SSD/48G/4x1GE	\$79,088.00	IS	25%	\$59,316.00	\$11,072.32	\$9,490.56	\$7,908.80	\$0.00	\$0.00	\$0.00	\$12,854.08
5	S200-SAS-S30	S200-10.8T+400G SSD/48G/2x10GE SFP+2x1GE	\$80,849.00	IS	25%	\$60,636.75	\$11,318.36	\$9,701.88	\$8,084.90	\$0.00	\$0.00	\$0.00	\$12,935.84
5	S200-SAS-S31	S200-10.8T+400G SSD/96G/4x1GE	\$81,186.00	IS	25%	\$60,889.50	\$11,366.04	\$9,742.32	\$8,118.60	\$0.00	\$0.00	\$0.00	\$12,989.76
5	S200-SAS-S32	S200-10.8T+400G SSD/96G/2x10GE SFP+2x1GE	\$82,942.00	IS	25%	\$62,209.50	\$11,612.44	\$9,953.52	\$8,284.60	\$0.00	\$0.00	\$0.00	\$13,271.36
5	S200-SAS-S33	S200-10.8T+1.2T SSD/24G/4x1GE	\$97,014.00	IS	25%	\$72,760.50	\$13,581.96	\$11,641.68	\$9,701.40	\$0.00	\$0.00	\$0.00	\$15,522.80
5	S200-SAS-S34	S200-10.8T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$98,855.00	IS	25%	\$74,141.25	\$13,839.70	\$11,862.60	\$9,885.50	\$0.00	\$0.00	\$0.00	\$15,816.80
5	S200-SAS-S35	S200-10.8T+1.2T SSD/48G/4x1GE	\$98,294.00	IS	25%	\$73,720.50	\$13,711.16	\$11,795.28	\$9,829.40	\$0.00	\$0.00	\$0.00	\$15,727.60
5	S200-SAS-S36	S200-10.8T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$100,135.00	IS	25%	\$75,101.25	\$14,019.18	\$12,016.20	\$10,013.50	\$0.00	\$0.00	\$0.00	\$16,021.60
5	S200-SAS-S37	S200-10.8T+1.2T SSD/96G/4x1GE	\$100,521.00	IS	25%	\$75,390.75	\$14,072.94	\$12,062.52	\$10,052.10	\$0.00	\$0.00	\$0.00	\$16,083.36
5	S200-SAS-S38	S200-10.8T+1.2T SSD/96G/2x10GE SFP+2x1GE	\$102,361.00	IS	25%	\$76,770.75	\$14,330.54	\$12,283.32	\$10,236.10	\$0.00	\$0.00	\$0.00	\$16,377.76
5	S200-SAS-S39	S200-13.2T+800G SSD/48G/2x10GE SFP+2x1GE	\$91,012.00	IS	25%	\$68,259.00	\$12,741.68	\$10,921.44	\$9,101.20	\$0.00	\$0.00	\$0.00	\$14,561.92
5	S200-SAS-S40	S200-16.2T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$145,651.00	IS	25%	\$109,238.25	\$20,391.14	\$17,478.12	\$14,565.10	\$0.00	\$0.00	\$0.00	\$23,304.16
5	S200-SAS-S41	S200-13.2T 800G SSD/48G/4x1GE	\$75,998.00	IS	25%	\$56,998.50	\$10,639.72	\$9,119.76	\$7,599.80	\$0.00	\$0.00	\$0.00	\$12,159.68
5	S200-SAS-S42	S200-13.2T 800G SSD/24G/4x1GE	\$74,751.00	IS	25%	\$56,063.25	\$10,465.14	\$8,970.12	\$7,475.10	\$0.00	\$0.00	\$0.00	\$11,960.16
5	S200-SAS-S43	S200-13.2T 800G SSD/24G/2x10GE SFP 2x1GE	\$76,511.00	IS	25%	\$57,383.25	\$10,711.54	\$9,181.32	\$7,651.10	\$0.00	\$0.00	\$0.00	\$12,241.76
5	S200-SAS-S44	S200-13.2T 800G SSD/96G/4x1GE	\$78,996.00	IS	25%	\$59,572.00	\$11,933.44	\$9,371.52	\$7,899.60	\$0.00	\$0.00	\$0.00	\$12,495.36
5	S200-SAS-S45	S200-13.2T 800G SSD/96G/2x10GE SFP 2x1GE	\$79,856.00	IS	25%	\$59,892.00	\$11,179.84	\$9,582.72	\$7,985.60	\$0.00	\$0.00	\$0.00	\$12,776.96
5	S200-SAS-S46	S200-16.2T 2.4T SSD/48G/4x1GE	\$122,600.00	IS	25%	\$91,950.00	\$17,164.00	\$14,712.00	\$12,260.00	\$0.00	\$0.00	\$0.00	\$19,616.00
5	S200-SAS-S47	S200-16.2T 2.4T SSD/24G/4x1GE	\$121,322.00	IS	25%	\$90,991.50	\$16,985.08	\$14,558.64	\$12,132.20	\$0.00	\$0.00	\$0.00	\$19,411.52
5	S200-SAS-S48	S200-16.2T 2.4T SSD/24G/2x10GE SFP 2x1GE	\$123,152.00	IS	25%	\$92,371.50	\$17,242.68	\$14,779.44	\$12,316.20	\$0.00	\$0.00	\$0.00	\$19,705.92
5	S200-SAS-S49	S200-16.2T 2.4T SSD/96G/4x1GE	\$124,818.00	IS	25%	\$93,613.50	\$17,474.52	\$14,978.16	\$12,481.80	\$0.00	\$0.00	\$0.00	\$19,970.88
5	S200-SAS-S50	S200-16.2T 2.4T SSD/96G/2x10GE SFP 2x1GE	\$126,656.00	IS	25%	\$94,992.00	\$17,731.84	\$15,198.72	\$12,665.60	\$0.00	\$0.00	\$0.00	\$20,264.96
5	S200-SAS-S51	S200-10.8TB/2.4 TB/96G/4x1GE	\$121,100.00	IS	25%	\$90,841.50	\$16,957.08	\$14,518.64	\$12,220.00	\$0.00	\$0.00	\$0.00	\$19,379.52
5	S200-SAS-S52	S200-13.2T/1.6T SSD/48G/2x10GE SFP 2x1GE	\$98,961.00	IS	25%	\$74,243.25	\$13,858.74	\$11,878.92	\$9,889.10	\$0.00	\$0.00	\$0.00	\$15,838.56
5	S200-SAS-S53	S200-26.4T/1.6T SSD/48G/4x1GE	\$130,542.00	IS	25%	\$97,906.50	\$18,558.88	\$15,665.04	\$13,054.20	\$0.00	\$0.00	\$0.00	\$20,886.72
5	S200-SAS-S54	S200-26.4T/1.6T SSD/48G/2x10GE SFP 2x1GE	\$132,503.00	IS	25%	\$99,377.25	\$18,550.32	\$15,900.36	\$13,250.30	\$0.00	\$0.00	\$0.00	\$21,200.48
5	S200-SAS-S55	S200-13.2T/1.6T SSD/48G/4x1GE	\$97,031.00	IS	25%	\$72,775.25	\$13,584.34	\$11,643.72	\$9,703.10	\$0.00	\$0.00	\$0.00	\$15,524.96
5	S200-SAS-S56	S200-26.4T/1.6T SSD/96G/2x10GE SFP 2x1GE	\$150,536.00	IS	25%	\$112,802.00	\$21,075.04	\$16,345.20	\$13,621.00	\$0.00	\$0.00	\$0.00	\$21,793.60
5	S200-SAS-S57	S200-25.2T/2.4T SSD/96G/2x10GE SFP 2x1GE	\$164,862.00	IS	25%	\$123,946.50	\$21,069.04	\$16,064.32	\$13,498.20	\$0.00	\$0.00	\$0.00	\$24,085.76
5	S200-SAS-S58	S200-26.4T/3.2T SSD/96G/2x10GE SFP 2x1GE	\$164,862.00	IS	25%	\$123,946.50	\$23,080.68	\$19,783.44	\$15,498.20	\$0.00	\$0.00	\$0.00	\$26,377.92
5	S200-SAS-S59	S200-6.9T/800GB SSD/48G/2x10GE/2x1GE	\$106,084.00	IS	25%	\$79,563.00	\$14,851.76	\$12,730.08	\$10,608.40	\$0.00	\$0.00	\$0.00	\$16,973.44
5	S200-SAS-S60	S200-6.9T/800GB SSD/96G/2x10GE/2x1GE	\$66,005.00	IS	25%	\$49,503.75	\$9,715.44	\$8,920.60	\$6,600.50	\$0.00	\$0.00	\$0.00	\$10,560.80
5	S200-SAS-S61	S200-13.8T/800GB SSD/48G/2x10GE/2x1GE	\$69,396.00	IS	25%	\$52,047.00	\$9,715.44	\$8,327.52	\$6,939.60	\$0.00	\$0.00	\$0.00	\$11,103.36
5	S200-SAS-S62	S200-13.8T/800GB SSD/96G/2x10GE/2x1GE	\$77,221.00	IS	25%	\$57,915.75	\$10,810.94	\$9,327.52	\$7,722.10	\$0.00	\$0.00	\$0.00	\$12,355.36
5	S200-SAS-S63	S200-13.8T/800GB SSD/48G/2x10GE/2x1GE	\$80,612.00	IS	25%	\$60,459.00	\$11,285.68	\$9,673.44	\$8,061.20	\$0.00	\$0.00	\$0.00	\$12,897.92
5	S200-SAS-S64	S200-20.7T/800GB SSD/48G/2x10GE/2x1GE	\$83,014.00	IS	25%	\$62,260.50	\$11,621.96	\$9,961.68	\$8,301.40	\$0.00	\$0.00	\$0.00	\$13,282.24
5	S200-SAS-S65	S200-20.7T/800GB SSD/96G/2x10GE/2x1GE	\$86,323.00	IS	25%	\$64,742.25	\$12,085.22	\$10,358.76	\$8,632.30	\$0.00	\$0.00	\$0.00	\$13,575.20
5	S200-SAS-S66	S200-19.8T/1.6T SSD/48G/2x10GE/2x1GE	\$97,345.00	IS	25%	\$73,008.75	\$13,628.30	\$11,681.40	\$9,734.50	\$0.00	\$0.00	\$0.00	\$16,104.64
5	S200-SAS-S67	S200-19.8T/1.6T SSD/96G/2x10GE/2x1GE	\$100,654.00	IS	25%	\$75,490.50	\$14,091.56	\$12,078.48	\$9,965.40	\$0.00	\$0.00	\$0.00	\$17,022.72
5	S200-SAS-S68	S200-27.6T/800GB SSD/48G/2x10GE/2x1GE	\$106,392.00	IS	25%	\$79,794.00	\$14,894.88	\$12,767.44	\$10,639.20	\$0.00	\$0.00	\$0.00	\$17,605.92
5	S200-SAS-S69	S200-27.6T/800GB SSD/96G/2x10GE/2x1GE	\$110,037.00	IS	25%	\$82,527.75	\$15,405.18	\$13,204.44	\$11,003.70	\$0.00	\$0.00	\$0.00	\$18,022.72
5	S200-SAS-S70	S200-13.2T/1.6T SSD/96G/2x10GE/2x1GE	\$101,342.00	IS	25%	\$76,006.50	\$14,187.88	\$12,161.04	\$10,134.20	\$0.00	\$0.00	\$0.00	\$16,214.72
5	S200-SSD-001	S200-2.4T/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$14,815.64	\$12,619.12	\$10,764.40	\$0.00	\$0.00	\$0.00	\$16,932.16
5	S200-SSD-002	S200-2.4T/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$15,069.74	\$12,916.92	\$10,582.60	\$0.00	\$0.00	\$0.00	\$17,222.56
5	S200-SSD-003	S200-2.4T/48G/4x1GE	\$0.00	IS	25%	\$0.00	\$14,995.68	\$12,853.44	\$10,711.2				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPP PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPP ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	S200-SSD-020	S200-19.2T SSD/48G/4X1GE	\$544,905.00	IS	25%	\$408,678.75	\$76,286.70	\$65,388.60	\$54,490.50	\$0.00	\$0.00	\$0.00	\$67,184.80
5	S210-SAS-001	S210-7.2TB/32G/2X10GE+2X1GE	\$53,752.00	IS	25%	\$40,314.00	\$7,525.28	\$6,450.24	\$5,375.20	\$0.00	\$0.00	\$0.00	\$8,600.32
5	S210-SAS-002	S210-7.2TB/64G/2X10GE+2X1GE	\$55,989.00	IS	25%	\$41,924.25	\$7,825.85	\$6,707.88	\$5,589.30	\$0.00	\$0.00	\$0.00	\$8,943.84
5	S210-SAS-003	S210-14.4TB/32G/2X10GE+2X1GE	\$65,989.00	IS	25%	\$49,487.25	\$9,237.52	\$7,917.96	\$6,589.30	\$0.00	\$0.00	\$0.00	\$10,557.28
5	S210-SAS-004	S210-14.4TB/64G/2X10GE+2X1GE	\$68,504.00	IS	25%	\$51,378.00	\$9,580.56	\$8,220.48	\$6,850.40	\$0.00	\$0.00	\$0.00	\$10,960.64
5	S210-SAS-005	S210-21.6TB/128G/2X10GE+2X1GE	\$76,789.00	IS	25%	\$57,591.75	\$10,750.50	\$9,214.68	\$7,678.90	\$0.00	\$0.00	\$0.00	\$12,286.24
5	S210-SAS-006	S210-21.6TB/256G/2X10GE+2X1GE	\$81,435.00	IS	25%	\$61,113.50	\$11,407.90	\$9,778.20	\$8,145.50	\$0.00	\$0.00	\$0.00	\$13,037.60
5	S210-SAS-007	S210-21.6TB/512G/2X10GE+2X1GE	\$92,214.00	IS	25%	\$69,163.50	\$12,910.50	\$11,066.16	\$9,221.80	\$0.00	\$0.00	\$0.00	\$14,754.88
5	S210-SAS-008	S210-28.8TB/64G/2X10GE+2X1GE	\$91,925.00	IS	25%	\$68,943.75	\$12,869.50	\$11,031.00	\$9,192.50	\$0.00	\$0.00	\$0.00	\$14,708.00
5	S210-SAS-009	S210-28.8TB/128G/2X10GE+2X1GE	\$96,621.00	IS	25%	\$72,465.75	\$13,526.94	\$11,594.52	\$9,662.10	\$0.00	\$0.00	\$0.00	\$15,450.36
5	S210-SAS-010	S210-28.8TB/256G/2X10GE+2X1GE	\$107,354.00	IS	25%	\$80,515.00	\$15,029.56	\$12,882.48	\$10,735.40	\$0.00	\$0.00	\$0.00	\$17,176.64
5	S210-SAS-011	S210-14.4T/128G/2X10GE+2X1GE	\$76,200.00	IS	25%	\$57,150.00	\$10,668.00	\$9,144.00	\$7,620.00	\$0.00	\$0.00	\$0.00	\$12,192.00
5	S210-SAS-012	S210-14.4T/256G/2X10GE+2X1GE	\$87,214.00	IS	25%	\$65,410.50	\$12,209.96	\$10,465.68	\$8,721.40	\$0.00	\$0.00	\$0.00	\$13,954.24
5	S210-SAS-013	S210-7.2T/128G/2X10GE+2X1GE	\$63,379.00	IS	25%	\$47,534.25	\$8,873.06	\$7,605.48	\$6,337.90	\$0.00	\$0.00	\$0.00	\$10,140.64
5	S210-SAS-014	S210-7.2T/256G/2X10GE+2X1GE	\$74,110.00	IS	25%	\$55,582.50	\$10,375.40	\$8,893.20	\$7,784.70	\$0.00	\$0.00	\$0.00	\$11,857.60
5	S210-SAS-015	S210-14.4T/128G/2X40GE+2X1GE	\$77,847.00	IS	25%	\$58,385.25	\$10,898.58	\$9,341.64	\$7,847.70	\$0.00	\$0.00	\$0.00	\$12,455.52
5	S210-SAS-016	S210-14.4T/256G/2X40GE+2X1GE	\$88,903.00	IS	25%	\$66,677.25	\$12,446.42	\$10,668.36	\$8,890.30	\$0.00	\$0.00	\$0.00	\$14,224.48
5	S210-SAS-017	S210-14.4T/64G/2X40GE+2X1GE	\$70,068.00	IS	25%	\$52,551.00	\$9,809.52	\$8,408.36	\$7,006.80	\$0.00	\$0.00	\$0.00	\$11,210.88
5	S210-SAS-018	S210-21.6T/128G/2X40GE+2X1GE	\$83,117.00	IS	25%	\$62,337.75	\$11,636.38	\$9,974.04	\$8,311.70	\$0.00	\$0.00	\$0.00	\$13,298.72
5	S210-SAS-019	S210-21.6T/256G/2X40GE+2X1GE	\$93,885.00	IS	25%	\$70,413.75	\$13,143.75	\$11,266.20	\$9,345.50	\$0.00	\$0.00	\$0.00	\$15,021.60
5	S210-SAS-020	S210-21.6T/64G/2X40GE+2X1GE	\$89,368.00	IS	25%	\$68,804.50	\$10,976.84	\$9,408.72	\$7,840.60	\$0.00	\$0.00	\$0.00	\$12,544.96
5	S210-SAS-021	S210-28.8T/128G/2X40GE+2X1GE	\$98,368.00	IS	25%	\$73,776.00	\$13,777.52	\$11,804.16	\$9,836.80	\$0.00	\$0.00	\$0.00	\$15,738.88
5	S210-SAS-022	S210-28.8T/256G/2X40GE+2X1GE	\$109,122.00	IS	25%	\$81,841.50	\$15,277.08	\$13,094.64	\$10,912.20	\$0.00	\$0.00	\$0.00	\$17,459.52
5	S210-SAS-023	S210-28.8T/64G/2X40GE+2X1GE	\$93,654.00	IS	25%	\$70,248.00	\$13,112.96	\$11,239.68	\$9,366.40	\$0.00	\$0.00	\$0.00	\$14,580.56
5	S210-SAS-024	S210-7.2T/128G/2X40GE+2X1GE	\$64,841.00	IS	25%	\$48,530.75	\$9,770.74	\$7,780.92	\$6,484.10	\$0.00	\$0.00	\$0.00	\$10,374.56
5	S210-SAS-025	S210-7.2T/256G/2X40GE+2X1GE	\$75,631.00	IS	25%	\$56,730.25	\$10,588.34	\$9,075.72	\$7,563.10	\$0.00	\$0.00	\$0.00	\$12,100.96
5	S210-SAS-026	S210-7.2T/64G/2X40GE+2X1GE	\$57,266.00	IS	25%	\$42,949.50	\$8,872.24	\$6,871.92	\$5,726.60	\$0.00	\$0.00	\$0.00	\$9,162.56
5	S210-SAS-E01	S210-21.6T SED/64G/2X10GE+2X1GE	\$96,056.00	IS	25%	\$72,042.00	\$13,447.84	\$11,526.72	\$9,605.60	\$0.00	\$0.00	\$0.00	\$15,368.96
5	S210-SAS-E01-HO	S210-21.6T SED/64G/2X10GE 2X1GE/HO	\$46,070.00	IS	25%	\$34,552.50	\$6,449.80	\$5,528.44	\$4,607.00	\$0.00	\$0.00	\$0.00	\$7,371.20
5	S210-SAS-E02	S210-21.6T SED/128G/2X10GE+2X1GE	\$101,737.00	IS	25%	\$76,302.75	\$14,243.18	\$12,208.44	\$10,173.70	\$0.00	\$0.00	\$0.00	\$16,277.92
5	S210-SAS-E02-HO	S210-21.6T SED/128G/2X10GE 2X1GE/HO	\$49,050.00	IS	25%	\$36,787.50	\$6,261.00	\$5,886.00	\$4,905.00	\$0.00	\$0.00	\$0.00	\$7,848.00
5	S210-SAS-E03	S210-21.6T SED/256G/2X10GE+2X1GE	\$114,732.00	IS	25%	\$86,041.50	\$16,061.08	\$13,766.64	\$11,472.20	\$0.00	\$0.00	\$0.00	\$18,355.52
5	S210-SAS-E03-HO	S210-21.6T SED/256G/2X10GE 2X1GE/HO	\$55,739.00	IS	25%	\$41,841.75	\$7,810.46	\$6,694.68	\$5,579.60	\$0.00	\$0.00	\$0.00	\$8,926.24
5	S210-SAS-E04	S210-21.6T SED/64G/2X10GE+2X1GE	\$114,547.00	IS	25%	\$85,910.25	\$16,036.58	\$13,745.64	\$11,454.70	\$0.00	\$0.00	\$0.00	\$18,327.52
5	S210-SAS-E04-HO	S210-20.7T/800G SSD-SED/64G/2X10GE/HO	\$55,615.00	IS	25%	\$41,711.25	\$7,786.10	\$6,673.80	\$5,561.70	\$0.00	\$0.00	\$0.00	\$8,898.40
5	S210-SAS-E05	S210-20.7T/800G SSD-SED/128G/2X10GE+2X1GE	\$120,417.00	IS	25%	\$90,312.75	\$16,858.38	\$14,450.04	\$12,041.70	\$0.00	\$0.00	\$0.00	\$19,266.72
5	S210-SAS-E05-HO	S210-20.7T/800G SSD-SED/128G/2X10GE/HO	\$58,595.00	IS	25%	\$43,946.25	\$8,203.56	\$7,031.40	\$5,859.50	\$0.00	\$0.00	\$0.00	\$9,375.20
5	S210-SAS-E06	S210-20.7T/800G SSD-SED/256G/2X10GE+2X1GE	\$133,834.00	IS	25%	\$100,375.50	\$18,736.76	\$16,060.08	\$13,383.40	\$0.00	\$0.00	\$0.00	\$21,413.44
5	S210-SAS-E06-HO	S210-20.7T/800G SSD-SED/256G/2X10GE/HO	\$65,334.00	IS	25%	\$49,000.50	\$9,146.76	\$7,840.08	\$6,533.40	\$0.00	\$0.00	\$0.00	\$10,453.44
5	S210-SAS-E07	S210-19.8T/1.6T SSD-SED/64G/2X10GE+2X1GE	\$134,240.00	IS	25%	\$100,580.00	\$18,793.60	\$16,108.80	\$13,424.00	\$0.00	\$0.00	\$0.00	\$21,478.40
5	S210-SAS-E07-HO	S210-19.8T/1.6T SSD-SED/64G/2X10GE/HO	\$65,257.00	IS	25%	\$48,950.25	\$9,137.38	\$7,832.04	\$6,526.70	\$0.00	\$0.00	\$0.00	\$10,447.72
5	S210-SAS-E08	S210-19.8T/1.6T SSD-SED/128G/2X10GE+2X1GE	\$169,247.00	IS	25%	\$126,110.00	\$24,885.40	\$21,615.40	\$16,910.00	\$0.00	\$0.00	\$0.00	\$27,417.60
5	S210-SAS-E08-HO	S210-19.8T/1.6T SSD-SED/128G/2X10GE/HO	\$89,247.00	IS	25%	\$65,433.50	\$11,855.50	\$10,189.64	\$8,924.70	\$0.00	\$0.00	\$0.00	\$13,919.52
5	S210-SAS-E09	S210-19.8T/1.6T SSD-SED/256G/2X10GE+2X1GE	\$153,526.00	IS	25%	\$115,144.50	\$21,493.64	\$18,423.12	\$15,352.60	\$0.00	\$0.00	\$0.00	\$24,564.16
5	S210-SAS-E09-HO	S210-19.8T/1.6T SSD-SED/256G/2X10GE/HO	\$74,964.00	IS	25%	\$56,239.50	\$10,498.04	\$9,998.32	\$7,265.60	\$0.00	\$0.00	\$0.00	\$11,997.76
5	S210-SAS-E10	S210-20.7T/1.6T SSD-SED/64G/2X10GE 2X1GE	\$122,654.00	IS	25%	\$91,990.50	\$17,171.56	\$14,718.56	\$12,265.40	\$0.00	\$0.00	\$0.00	\$19,624.64
5	S210-SAS-E11	S210-20.7T/1.6T SSD-SED/128G/2X10GE 2X1GE	\$128,080.00	IS	25%	\$96,060.00	\$17,931.20	\$15,369.60	\$12,808.00	\$0.00	\$0.00	\$0.00	\$20,492.80
5	S210-SAS-E12	S210-20.7T/1.6T SSD-SED/256G/2X10GE 2X1GE	\$140,481.00	IS	25%	\$105,360.75	\$19,667.34	\$16,857.72	\$14,048.10	\$0.00	\$0.00	\$0.00	\$22,476.96
5	S210-SAS-E13	S210-19.8T/3.2T SSD-SED/64G/2X10GE 2X1GE	\$169,488.00	IS	25%	\$126,866.25	\$23,588.32	\$20,218.56	\$16,948.80	\$0.00	\$0.00	\$0.00	\$26,958.08
5	S210-SAS-E14	S210-19.8T/3.2T SSD-SED/128G/2X10GE 2X1GE	\$174,123.00	IS	25%	\$130,562.25	\$24,377.22	\$20,894.76	\$17,412.30	\$0.00	\$0.00	\$0.00	\$27,859.68
5	S210-SAS-E15	S210-19.8T/3.2T SSD-SED/256G/2X10GE 2X1GE	\$187,003.00	IS	25%	\$140,252.75	\$26,180.42	\$22,440.36	\$18,700.30	\$0.00	\$0.00	\$0.00	\$29,920.48
5	S210-SAS-E16	S210-18T/6.4T SSD-SED/64G/2X10GE+2X1GE	\$269,025.00	IS	25%	\$201,768.75	\$37,663.50	\$32,283.00	\$26,902.50	\$0.00	\$0.00	\$0.00	\$43,044.00
5	S210-SAS-E17	S210-18T/6.4T SSD-SED/128G/2X10GE 2X1GE	\$277,612.00	IS	25%	\$208,209.00	\$38,865.58	\$33,313.44	\$27,612.00	\$0.00	\$0.00	\$0.00	\$44,417.92
5	S210-SAS-E18	S210-18T/6.4T SSD-SED/256G/2X10GE 2X1GE	\$297,047.00	IS	25%	\$222,785.25	\$41,586.68	\$35,645.64	\$29,704.70	\$0.00	\$0.00	\$0.00	\$47,527.52
5	S210-SAS-E19	S210-18T/6.4T SSD-SED/128G/2X40GE 2X1GE	\$280,322.00	IS	25%	\$210,241.50	\$39,245.08	\$33,638.96	\$28,032.20	\$0.00	\$0.00	\$0.00	\$44,851.52
5	S210-SAS-E20	S210-18T/6.4T SSD-SED/256G/2X40GE 2X1GE	\$299,803.00	IS	25%	\$224,852.25	\$41,972.42	\$35,976.36	\$29,980.30	\$0.00	\$0.00	\$0.00	\$47,968.48
5	S210-SAS-E21	S210-18T/6.4T SSD-SED/64G/2X40GE 2X1GE	\$171,716.00	IS	25%	\$129,578.00	\$23,787.00	\$20,605.92	\$17,176.00	\$0.00	\$0.00	\$0.00	\$27,376.80
5	S210-SAS-E22	S210-19.8T/1.6T SSD-SED/128G/2X40GE+2X1GE	\$142,105.00	IS	25%	\$106,578.75	\$19,894.70	\$17,052.60	\$14,210.50	\$0.00	\$0.00	\$0.00	\$22,736.80
5	S210-SAS-E23	S210-19.8T/1.6T SSD-SED/256G/2X40GE+2X1GE	\$155,557.00	IS	25%	\$116,667.75	\$21,777.98	\$18,666.84	\$15,557.00	\$0.00	\$0.00	\$0.00	\$24,889.12
5	S210-SAS-E24	S210-19.8T/1.6T SSD-SED/64G/2X40GE+2X1GE	\$136,221.00	IS	25%	\$102,165.75	\$19,070.94	\$16,346.52	\$13,622.10	\$0.00	\$0.00	\$0.00	\$21,795.36
5	S210-SAS-E25	S210-19.8T/3.2T SSD-SED/128G/2X40GE 2X1GE	\$176,399.00	IS	25%	\$132,299.25	\$24,695.86	\$21,167.88	\$17,639.60	\$0.00	\$0.00	\$0.00	\$26,223.84
5	S210-SAS-E26	S210-19.8T/3.2T SSD-SED/256G/2X40GE 2X1GE	\$189,286.00	IS	25%	\$141,964.50	\$26,500.04	\$22,714.32	\$18,928.60	\$0.00	\$0.00	\$0.00	\$30,285.76
5	S210-SAS-E27	S210-19.8T/3.2T SSD-SED/64G/2X40GE 2X1GE	\$170,763.00	IS	25%	\$128,072.25	\$23,906.82	\$20,491.56	\$17,076.30	\$0.00	\$0.00	\$0.00	\$27,322.08
5	S210-SAS-E28	S210-20.7T/800G SSD-SED/128G/2X40GE+2X1GE	\$122,302.00	IS	25%	\$91,726.70	\$17,122.28	\$14,676.24	\$12,230.20	\$0.00	\$0.00	\$0.00	\$19,568.32
5	S210-SAS-E29	S210-20.7T/800G SSD-SED/256G/2X40GE+2X1GE	\$135,765.00	IS	25%	\$101,923.75	\$19,007.10	\$16,201.80	\$13,576.20	\$0.00	\$0.00	\$0.00	\$21,722.40
5	S210-SAS-E30	S210-20.7T/800G SSD-SED/64G/2X40GE+2X1GE	\$118,412.00	IS	25%	\$87,909.00	\$18,297.68	\$15,969.44	\$11,841.20	\$0.00	\$0.00	\$0.00	\$18,625.92
5	S210-SAS-E31	S210-20.7T/1.6T SSD-SED/128G/2X40GE 2X											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPP PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPP ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	S210-SAS-S09-SB-C	S210-13.8T+800G/32C/2X10GE 2X1 BRZ-SW-ID	\$49,348.00	IS	25%	\$37,011.00	\$6,031.39	\$5,921.76	\$4,934.80	\$0.00	\$0.00	\$0.00	\$7,895.68
5	S210-SAS-S10	S210-13.8TB+800GB SSD/64G/2x10GE-2x10GE	\$81,413.00	IS	25%	\$61,059.75	\$11,397.82	\$9,769.56	\$8,141.30	\$0.00	\$0.00	\$0.00	\$13,026.08
5	S210-SAS-S100	S210-6.9T+1.6T SSD/256G/2x10GE 2x1GE	\$106,272.00	IS	25%	\$79,704.00	\$14,878.08	\$12,752.64	\$10,627.20	\$0.00	\$0.00	\$0.00	\$17,003.52
5	S210-SAS-S101	S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE	\$96,086.00	IS	25%	\$72,064.50	\$13,732.04	\$11,770.32	\$9,608.60	\$0.00	\$0.00	\$0.00	\$15,693.76
5	S210-SAS-S102	S210-13.8T+1.6T SSD/256G/2x10GE 2x1GE	\$103,386.00	IS	25%	\$77,545.50	\$14,475.16	\$12,407.28	\$10,339.40	\$0.00	\$0.00	\$0.00	\$16,543.04
5	S210-SAS-S103	S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE	\$113,515.00	IS	25%	\$85,744.50	\$15,892.10	\$13,621.00	\$11,351.50	\$0.00	\$0.00	\$0.00	\$18,162.40
5	S210-SAS-S104	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE	\$138,326.00	IS	25%	\$103,744.50	\$19,365.64	\$16,599.12	\$13,832.60	\$0.00	\$0.00	\$0.00	\$22,132.16
5	S210-SAS-S105	S210-13.2T+3.2T SSD/128G/2x10GE 2x1GE	\$144,638.00	IS	25%	\$108,478.50	\$20,249.32	\$17,356.56	\$14,463.80	\$0.00	\$0.00	\$0.00	\$23,142.08
5	S210-SAS-S106	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE	\$158,925.00	IS	25%	\$119,193.75	\$22,731.25	\$19,071.00	\$15,892.50	\$0.00	\$0.00	\$0.00	\$25,428.00
5	S210-SAS-S107	S210-20.7T+1.6T SSD/64G/2x10GE 2x1GE	\$102,215.00	IS	25%	\$76,859.00	\$14,309.68	\$12,265.44	\$10,221.20	\$0.00	\$0.00	\$0.00	\$16,353.92
5	S210-SAS-S108	S210-20.7T+1.6T SSD/128G/2x10GE 2x1GE	\$106,733.00	IS	25%	\$80,048.25	\$14,942.62	\$12,807.96	\$10,673.30	\$0.00	\$0.00	\$0.00	\$17,077.28
5	S210-SAS-S109	S210-20.7T+1.6T SSD/256G/2x10GE 2x1GE	\$117,067.00	IS	25%	\$87,900.25	\$16,389.38	\$14,048.04	\$11,708.70	\$0.00	\$0.00	\$0.00	\$18,370.72
5	S210-SAS-S11	S210-13.8TB+800GB SSD/256G/2x10GE+2x1GE	\$96,636.00	IS	25%	\$72,477.00	\$13,529.04	\$11,596.32	\$9,663.60	\$0.00	\$0.00	\$0.00	\$15,481.76
5	S210-SAS-S110	S210-19.8T+3.2T SSD/64G/2x10GE 2x1GE	\$140,407.00	IS	25%	\$105,305.25	\$20,614.42	\$16,848.84	\$14,040.70	\$0.00	\$0.00	\$0.00	\$22,465.12
5	S210-SAS-S111	S210-19.8T+3.2T SSD/128G/2x10GE 2x1GE	\$145,103.00	IS	25%	\$108,827.25	\$19,552.98	\$17,412.36	\$14,510.30	\$0.00	\$0.00	\$0.00	\$22,216.48
5	S210-SAS-S112	S210-19.8T+3.2T SSD/256G/2x10GE 2x1GE	\$155,836.00	IS	25%	\$116,877.00	\$21,817.04	\$18,700.32	\$15,583.60	\$0.00	\$0.00	\$0.00	\$24,933.76
5	S210-SAS-S113	S210-18T+6.4T SSD/64G/2x10GE 2x1GE	\$224,888.00	IS	25%	\$168,141.00	\$31,386.32	\$26,902.56	\$22,418.80	\$0.00	\$0.00	\$0.00	\$35,870.08
5	S210-SAS-S114	S210-18T+6.4T SSD/128G/2x10GE 2x1GE	\$231,343.00	IS	25%	\$173,507.25	\$32,388.02	\$27,761.16	\$23,134.30	\$0.00	\$0.00	\$0.00	\$37,014.88
5	S210-SAS-S115	S210-18T+6.4T SSD/256G/2x10GE 2x1GE	\$251,539.00	IS	25%	\$185,554.25	\$34,655.46	\$29,704.68	\$24,753.90	\$0.00	\$0.00	\$0.00	\$39,606.24
5	S210-SAS-S116	S210-27.6T+1.6T SSD/84G/2x10GE 2x1GE	\$120,976.00	IS	25%	\$90,732.00	\$16,935.64	\$14,517.12	\$12,097.60	\$0.00	\$0.00	\$0.00	\$19,356.16
5	S210-SAS-S117	S210-27.6T+1.6T SSD/128G/2x10GE 2x1GE	\$125,672.00	IS	25%	\$94,254.00	\$17,594.08	\$15,080.64	\$12,567.20	\$0.00	\$0.00	\$0.00	\$20,157.52
5	S210-SAS-S118	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE	\$136,405.00	IS	25%	\$102,303.75	\$19,096.70	\$16,368.60	\$13,527.80	\$0.00	\$0.00	\$0.00	\$21,824.88
5	S210-SAS-S118-HO	S210-27.6T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$64,777.00	IS	25%	\$48,582.75	\$9,068.78	\$7,773.24	\$6,477.70	\$0.00	\$0.00	\$0.00	\$10,364.32
5	S210-SAS-S119	S210-26.4T+3.2T SSD/64G/2x10GE 2x1GE	\$160,347.00	IS	25%	\$120,258.25	\$22,448.58	\$19,241.64	\$16,034.70	\$0.00	\$0.00	\$0.00	\$25,655.52
5	S210-SAS-S111-HO	S210-13.8T+800G SSD/256G/2x10GE 2x1GE/HO	\$50,931.00	IS	25%	\$38,198.25	\$7,130.34	\$6,111.72	\$5,093.10	\$0.00	\$0.00	\$0.00	\$8,148.96
5	S210-SAS-S12	S210-20.7TB+400GB SSD/64G/2x10GE+2x1GE	\$88,838.00	IS	25%	\$67,139.25	\$11,703.32	\$10,051.92	\$8,383.80	\$0.00	\$0.00	\$0.00	\$14,414.08
5	S210-SAS-S120	S210-26.4T+3.2T SSD/128G/2x10GE 2x1GE	\$165,265.00	IS	25%	\$123,948.75	\$23,137.10	\$19,831.80	\$16,526.50	\$0.00	\$0.00	\$0.00	\$26,442.40
5	S210-SAS-S121	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE	\$176,507.00	IS	25%	\$132,380.25	\$24,710.98	\$21,190.84	\$17,650.70	\$0.00	\$0.00	\$0.00	\$28,211.12
5	S210-SAS-S121-HO	S210-26.4T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$85,713.00	IS	25%	\$64,284.75	\$11,999.82	\$10,285.56	\$8,571.30	\$0.00	\$0.00	\$0.00	\$13,714.00
5	S210-SAS-S122	S210-24T+6.4T SSD/64G/2x10GE 2x1GE	\$238,864.00	IS	25%	\$179,148.00	\$33,440.96	\$28,663.68	\$23,886.40	\$0.00	\$0.00	\$0.00	\$33,218.24
5	S210-SAS-S123	S210-24T+6.4T SSD/128G/2x10GE 2x1GE	\$246,019.00	IS	25%	\$184,514.25	\$34,442.66	\$29,522.28	\$24,921.60	\$0.00	\$0.00	\$0.00	\$39,363.04
5	S210-SAS-S124	S210-24T+6.4T SSD/256G/2x10GE 2x1GE	\$262,216.00	IS	25%	\$198,662.00	\$36,710.24	\$31,465.92	\$26,221.60	\$0.00	\$0.00	\$0.00	\$41,954.56
5	S210-SAS-S124-HO	S210-24T+6.4T SSD/256G/2x10GE 2x1GE/HO	\$127,584.00	IS	25%	\$95,688.00	\$17,861.76	\$15,310.08	\$12,758.40	\$0.00	\$0.00	\$0.00	\$20,413.44
5	S210-SAS-S125	S210-21.6T+9.6T SSD/84G/2x10GE 2x1GE	\$279,464.00	IS	25%	\$209,598.00	\$39,124.96	\$33,535.80	\$27,946.40	\$0.00	\$0.00	\$0.00	\$44,714.24
5	S210-SAS-S126	S210-21.6T+9.6T SSD/128G/2x10GE 2x1GE	\$286,215.00	IS	25%	\$214,661.25	\$40,070.10	\$34,345.80	\$28,621.50	\$0.00	\$0.00	\$0.00	\$45,794.40
5	S210-SAS-S127	S210-21.6T+9.6T SSD/256G/2x10GE 2x1GE	\$301,496.00	IS	25%	\$226,122.00	\$42,209.44	\$36,179.52	\$30,149.60	\$0.00	\$0.00	\$0.00	\$48,239.36
5	S210-SAS-S128	S210-10.8T+1.2T SSD/128G/2x10GE 2x1GE	\$97,872.00	IS	25%	\$73,408.50	\$13,702.32	\$11,745.36	\$9,787.80	\$0.00	\$0.00	\$0.00	\$15,660.48
5	S210-SAS-S129	S210-10.8T+1.2T SSD/64G/2x10GE 2x1GE	\$89,802.00	IS	25%	\$69,601.50	\$12,992.28	\$11,136.24	\$9,280.20	\$0.00	\$0.00	\$0.00	\$14,848.32
5	S210-SAS-S130	S210-20.7TB+400GB SSD/128G/2x10GE+2x1GE	\$88,534.00	IS	25%	\$66,400.50	\$12,394.76	\$10,624.08	\$8,953.40	\$0.00	\$0.00	\$0.00	\$14,165.44
5	S210-SAS-S131	S210-13.2T/1.6T SSD/128G/2x10GE/2x1GE	\$109,507.00	IS	25%	\$82,130.25	\$15,330.98	\$13,140.84	\$10,950.70	\$0.00	\$0.00	\$0.00	\$17,521.12
5	S210-SAS-S130	S210-13.2T/1.6T SSD/256G/2x10GE/2x1GE	\$120,062.00	IS	25%	\$90,046.50	\$16,808.68	\$14,407.44	\$12,006.20	\$0.00	\$0.00	\$0.00	\$19,209.92
5	S210-SAS-S132	S210-13.2T/1.6T SSD/64G/2x10GE 2x1GE	\$103,958.00	IS	25%	\$77,968.50	\$14,554.12	\$12,474.96	\$10,395.80	\$0.00	\$0.00	\$0.00	\$16,633.28
5	S210-SAS-S133	S210-13.2T+3.2T SSD/128G/2x10GE 2x1GE	\$152,737.00	IS	25%	\$114,552.75	\$21,383.24	\$18,328.44	\$15,273.70	\$0.00	\$0.00	\$0.00	\$24,437.92
5	S210-SAS-S134	S210-13.2T+3.2T SSD/256G/2x10GE 2x1GE	\$161,686.00	IS	25%	\$125,749.50	\$23,473.24	\$20,119.92	\$16,768.60	\$0.00	\$0.00	\$0.00	\$26,826.56
5	S210-SAS-S135	S210-13.2T+3.2T SSD/64G/2x10GE 2x1GE	\$146,141.00	IS	25%	\$109,605.75	\$20,459.74	\$17,536.92	\$14,614.10	\$0.00	\$0.00	\$0.00	\$23,382.56
5	S210-SAS-S136	S210-13.2T+400G SSD/128G/2x10GE 2x1GE	\$61,317.75	IS	25%	\$45,981.25	\$11,445.98	\$9,810.84	\$8,175.70	\$0.00	\$0.00	\$0.00	\$13,081.12
5	S210-SAS-S137	S210-13.2T+400G SSD/64G/2x10GE 2x1GE	\$76,724.00	IS	25%	\$57,543.00	\$10,741.36	\$9,206.88	\$7,672.40	\$0.00	\$0.00	\$0.00	\$12,275.84
5	S210-SAS-S138	S210-13.2T+800G SSD/128G/2x10GE 2x1GE	\$87,594.00	IS	25%	\$65,695.25	\$12,263.16	\$10,511.28	\$8,759.40	\$0.00	\$0.00	\$0.00	\$14,015.04
5	S210-SAS-S139	S210-13.2T+800G SSD/64G/2x10GE 2x1GE	\$82,711.00	IS	25%	\$62,030.25	\$11,579.54	\$9,925.32	\$8,271.10	\$0.00	\$0.00	\$0.00	\$13,233.76
5	S210-SAS-S14	S210-20.7TB+400GB SSD/256G/2x10GE+2x1GE	\$99,267.00	IS	25%	\$74,450.25	\$13,897.36	\$11,912.04	\$9,926.70	\$0.00	\$0.00	\$0.00	\$15,892.72
5	S210-SAS-S140	S210-13.8T/400GB SSD/128G/2x10GE/2x1GE	\$82,164.00	IS	25%	\$61,623.00	\$11,502.36	\$9,859.68	\$8,216.40	\$0.00	\$0.00	\$0.00	\$13,146.24
5	S210-SAS-S141	S210-13.8T/400GB SSD/256G/2x10GE/2x1GE	\$94,620.00	IS	25%	\$70,965.00	\$13,246.80	\$11,354.40	\$9,462.00	\$0.00	\$0.00	\$0.00	\$15,139.20
5	S210-SAS-S142	S210-13.8T/400GB SSD/64G/2x10GE/2x1GE	\$77,327.00	IS	25%	\$57,995.25	\$10,825.78	\$9,279.24	\$7,732.70	\$0.00	\$0.00	\$0.00	\$12,372.32
5	S210-SAS-S143	S210-13.8T/800GB SSD/128G/2x10GE/2x1GE	\$85,418.00	IS	25%	\$64,063.50	\$11,958.52	\$10,250.16	\$8,541.80	\$0.00	\$0.00	\$0.00	\$13,666.88
5	S210-SAS-S144	S210-13.8T/800GB SSD/256G/2x10GE/2x1GE	\$98,295.00	IS	25%	\$73,721.25	\$13,761.30	\$11,795.40	\$9,829.50	\$0.00	\$0.00	\$0.00	\$15,727.20
5	S210-SAS-S145	S210-13.8T/800GB SSD/64G/2x10GE/2x1GE	\$83,028.00	IS	25%	\$62,271.00	\$11,623.92	\$9,963.36	\$8,302.80	\$0.00	\$0.00	\$0.00	\$13,284.48
5	S210-SAS-S146	S210-13.8T+1.6T SSD/128G/2x10GE 2x1GE	\$109,514.00	IS	25%	\$82,135.50	\$15,331.96	\$13,141.28	\$10,951.40	\$0.00	\$0.00	\$0.00	\$17,522.24
5	S210-SAS-S147	S210-13.8T+1.6T SSD/256G/2x10GE 2x1GE	\$120,069.00	IS	25%	\$90,051.75	\$16,809.66	\$14,408.28	\$12,006.90	\$0.00	\$0.00	\$0.00	\$19,211.04
5	S210-SAS-S148	S210-13.8T+1.6T SSD/64G/2x10GE 2x1GE	\$103,962.00	IS	25%	\$77,974.50	\$14,555.24	\$12,475.92	\$10,396.60	\$0.00	\$0.00	\$0.00	\$16,634.56
5	S210-SAS-S149	S210-16.2T+2.4T SSD/128G/2x10GE 2x1GE	\$131,310.00	IS	25%	\$98,482.50	\$						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	S210-SAS-S16-HO	S210-20.7T+800C SSD/128G/2x10GE/2x1GE/HO	\$48,829.00	IS	25%	\$36,621.75	\$6,836.06	\$5,859.48	\$4,882.90	\$0.00	\$0.00	\$0.00	\$0.00	\$7,812.64
5	S210-SAS-S17	S210-20.7TB+800GB SSD/256G/2x10GE+2x1GE	\$102,230.00	IS	25%	\$76,672.50	\$14,312.20	\$12,267.60	\$10,223.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,356.80
5	S210-SAS-S170	S210-19.8T+3.2T SSD/64G/2x10GE/2x1GE	\$142,200.00	IS	25%	\$106,727.25	\$19,922.42	\$17,076.36	\$14,230.30	\$0.00	\$0.00	\$0.00	\$0.00	\$22,769.48
5	S210-SAS-S171	S210-19.8T+400C SSD/128/2x40GE/2x1GE	\$90,965.00	IS	25%	\$68,223.75	\$12,735.10	\$10,915.80	\$9,096.50	\$0.00	\$0.00	\$0.00	\$0.00	\$14,554.40
5	S210-SAS-S172	S210-19.8T+400C SSD/64G/2x40GE/2x1GE	\$90,901.00	IS	25%	\$67,445.75	\$12,026.14	\$10,308.12	\$8,590.10	\$0.00	\$0.00	\$0.00	\$0.00	\$13,744.16
5	S210-SAS-S173	S210-20.7T+400GB SSD/256G/2x40GE/2x1GE	\$90,194.00	IS	25%	\$67,145.50	\$12,627.16	\$10,823.28	\$9,019.40	\$0.00	\$0.00	\$0.00	\$0.00	\$14,431.04
5	S210-SAS-S174	S210-20.7T+400GB SSD/64G/2x40GE/2x1GE	\$100,958.00	IS	25%	\$75,718.25	\$14,134.12	\$12,114.96	\$10,095.80	\$0.00	\$0.00	\$0.00	\$0.00	\$16,153.28
5	S210-SAS-S175	S210-20.7T+800GB SSD/128G/2x40GE/2x1GE	\$85,486.00	IS	25%	\$64,114.50	\$11,968.04	\$10,222.32	\$8,548.60	\$0.00	\$0.00	\$0.00	\$0.00	\$13,677.76
5	S210-SAS-S176	S210-20.7T+800GB SSD/256G/2x40GE/2x1GE	\$93,517.00	IS	25%	\$70,137.75	\$13,092.38	\$11,222.04	\$9,351.70	\$0.00	\$0.00	\$0.00	\$0.00	\$14,962.32
5	S210-SAS-S177	S210-20.7T+800GB SSD/64G/2x40GE/2x1GE	\$103,877.00	IS	25%	\$77,907.75	\$14,542.78	\$12,465.24	\$10,387.70	\$0.00	\$0.00	\$0.00	\$0.00	\$16,620.32
5	S210-SAS-S178	S210-20.7T+1.6T SSD/128G/2x40GE/2x1GE	\$88,986.00	IS	25%	\$66,739.50	\$12,458.04	\$10,678.32	\$8,896.50	\$0.00	\$0.00	\$0.00	\$0.00	\$14,237.76
5	S210-SAS-S179	S210-20.7T+1.6T SSD/256G/2x10GE/2x1GE/HO	\$108,425.00	IS	25%	\$81,318.75	\$15,179.50	\$13,011.00	\$10,842.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,348.00
5	S210-SAS-S180	S210-19.8TB+1.6TB SSD/64G/2x10GE+2x1GE	\$54,445.00	IS	25%	\$40,933.75	\$7,622.30	\$6,533.40	\$5,444.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,711.20
5	S210-SAS-S181	S210-20.7T+1.6T SSD/256G/2x10GE/2x1GE	\$102,212.00	IS	25%	\$76,659.00	\$14,309.68	\$12,265.44	\$10,221.20	\$0.00	\$0.00	\$0.00	\$0.00	\$16,353.92
5	S210-SAS-S182	S210-20.7T+1.6T SSD/64G/2x40GE/2x1GE	\$118,777.00	IS	25%	\$89,082.75	\$16,628.78	\$14,545.72	\$11,877.70	\$0.00	\$0.00	\$0.00	\$0.00	\$19,004.32
5	S210-SAS-S183	S210-20.7T+4.8T SSD/128/2x40GE/2x1GE	\$103,898.00	IS	25%	\$77,923.50	\$14,253.24	\$12,467.76	\$10,389.80	\$0.00	\$0.00	\$0.00	\$0.00	\$16,623.60
5	S210-SAS-S184	S210-21.6T+4.8T SSD/256/2x40GE/2x1GE	\$188,932.00	IS	25%	\$141,693.00	\$26,450.48	\$22,671.84	\$18,893.20	\$0.00	\$0.00	\$0.00	\$0.00	\$30,229.12
5	S210-SAS-S185	S210-21.6T+4.8T SSD/64G/2x40GE/2x1GE	\$199,664.00	IS	25%	\$149,748.00	\$27,952.36	\$23,959.68	\$19,966.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31,946.24
5	S210-SAS-S186	S210-21.6T+9.6T SSD/128G/2x40GE/2x1GE	\$184,238.00	IS	25%	\$138,178.50	\$25,793.32	\$22,108.56	\$18,423.80	\$0.00	\$0.00	\$0.00	\$0.00	\$29,478.08
5	S210-SAS-S187	S210-21.6T+9.6T SSD/256G/2x40GE/2x1GE	\$288,374.00	IS	25%	\$216,280.50	\$40,372.36	\$34,604.88	\$28,837.40	\$0.00	\$0.00	\$0.00	\$0.00	\$46,139.84
5	S210-SAS-S188	S210-21.6T+9.6T SSD/64G/2x40GE/2x1GE	\$303,682.00	IS	25%	\$227,761.50	\$42,515.48	\$36,493.84	\$30,368.20	\$0.00	\$0.00	\$0.00	\$0.00	\$48,589.12
5	S210-SAS-S189	S210-24T+3.2T SSD/128/2x40GE/2x1GE	\$281,612.00	IS	25%	\$211,209.00	\$39,425.68	\$33,793.44	\$28,161.20	\$0.00	\$0.00	\$0.00	\$0.00	\$45,057.92
5	S210-SAS-S189-SB-C	S210-24T+3.2T SSD/256/2x40GE/2x1GE	\$178,546.00	IS	25%	\$133,909.50	\$24,996.44	\$21,425.52	\$17,854.60	\$0.00	\$0.00	\$0.00	\$0.00	\$26,767.36
5	S210-SAS-S190	S210-19.8T+1.6TB SSD/128G/2x10GE+2x1GE	\$63,856.00	IS	25%	\$47,892.00	\$7,804.59	\$6,533.40	\$5,385.30	\$0.00	\$0.00	\$0.00	\$0.00	\$8,216.96
5	S210-SAS-S191	S210-24T+3.2T SSD/64G/2x40GE/2x1GE	\$162,385.00	IS	25%	\$121,788.75	\$22,733.90	\$19,486.24	\$16,238.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,077.28
5	S210-SAS-S192	S210-24T+6.4T SSD/128/2x40GE/2x1GE	\$248,324.00	IS	25%	\$186,240.00	\$34,765.36	\$29,798.88	\$24,832.40	\$0.00	\$0.00	\$0.00	\$0.00	\$35,981.60
5	S210-SAS-S193	S210-24T+6.4T SSD/256/2x40GE/2x1GE	\$264,554.00	IS	25%	\$198,415.50	\$37,037.56	\$31,746.48	\$26,455.40	\$0.00	\$0.00	\$0.00	\$0.00	\$39,731.84
5	S210-SAS-S194	S210-24T+6.4T SSD/64G/2x40GE/2x1GE	\$241,154.00	IS	25%	\$180,865.50	\$33,761.56	\$28,938.48	\$24,115.40	\$0.00	\$0.00	\$0.00	\$0.00	\$42,328.64
5	S210-SAS-S195	S210-25.2T+2.4T SSD/128/2x40GE/2x1GE	\$153,064.00	IS	25%	\$114,798.00	\$18,367.68	\$15,308.40	\$12,444.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,438.96
5	S210-SAS-S196	S210-25.2T+2.4T SSD/256/2x40GE/2x1GE	\$164,389.00	IS	25%	\$123,281.75	\$21,424.46	\$18,726.68	\$15,308.40	\$0.00	\$0.00	\$0.00	\$0.00	\$24,490.24
5	S210-SAS-S197	S210-25.2T+2.4T SSD/64G/2x40GE/2x1GE	\$148,112.00	IS	25%	\$111,084.00	\$20,735.68	\$17,773.44	\$14,811.20	\$0.00	\$0.00	\$0.00	\$0.00	\$26,302.24
5	S210-SAS-S198	S210-26.4T/1.6T SSD/128G/2x10GE+2x1GE	\$172,520.00	IS	25%	\$127,520.00	\$17,852.80	\$15,302.40	\$12,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,697.92
5	S210-SAS-S199	S210-26.4T/1.6T SSD/256G/2x10GE+2x1GE	\$138,263.00	IS	25%	\$103,997.25	\$19,356.82	\$16,591.56	\$13,826.30	\$0.00	\$0.00	\$0.00	\$0.00	\$22,403.20
5	S210-SAS-S200	S210-26.4T/1.6T SSD/64G/2x40GE/2x1GE	\$122,621.00	IS	25%	\$92,115.75	\$17,194.94	\$14,738.52	\$12,282.10	\$0.00	\$0.00	\$0.00	\$0.00	\$19,651.36
5	S210-SAS-S201	S210-26.4T+3.2T SSD/128G/2x40GE/2x1GE	\$178,506.00	IS	25%	\$125,470.50	\$23,422.84	\$20,076.72	\$17,730.60	\$0.00	\$0.00	\$0.00	\$0.00	\$26,769.96
5	S210-SAS-S202	S210-26.4T+3.2T SSD/256G/2x40GE/2x1GE	\$162,389.00	IS	25%	\$121,791.75	\$22,734.46	\$19,486.68	\$16,238.50	\$0.00	\$0.00	\$0.00	\$0.00	\$25,982.24
5	S210-SAS-S203	S210-26.4T+3.2T SSD/64G/2x40GE/2x1GE	\$182,389.00	IS	25%	\$137,420.00	\$24,996.44	\$21,425.52	\$18,238.90	\$0.00	\$0.00	\$0.00	\$0.00	\$27,936.80
5	S210-SAS-S204	S210-26.4T+800C SSD/64G/2x40GE/2x1GE	\$104,560.00	IS	25%	\$80,807.25	\$15,084.02	\$12,929.16	\$10,774.30	\$0.00	\$0.00	\$0.00	\$0.00	\$16,729.68
5	S210-SAS-S205	S210-27.6T+400GB SSD/128G/2x40GE/2x1GE	\$104,560.00	IS	25%	\$80,807.25	\$14,638.40	\$12,547.20	\$10,456.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,450.08
5	S210-SAS-S206	S210-27.6T+400GB SSD/256G/2x40GE/2x1GE	\$115,313.00	IS	25%	\$86,484.75	\$16,143.82	\$13,837.56	\$11,531.30	\$0.00	\$0.00	\$0.00	\$0.00	\$18,450.08
5	S210-SAS-S207	S210-27.6T+800GB SSD/128G/2x40GE/2x1GE	\$99,858.00	IS	25%	\$74,893.50	\$13,980.12	\$11,982.96	\$9,985.80	\$0.00	\$0.00	\$0.00	\$0.00	\$15,977.28
5	S210-SAS-S208	S210-27.6T+800GB SSD/256G/2x40GE/2x1GE	\$112,774.00	IS	25%	\$84,580.50	\$15,768.36	\$13,532.88	\$11,277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$18,043.84
5	S210-SAS-S209	S210-27.6T+800GB SSD/64G/2x40GE/2x1GE	\$123,122.00	IS	25%	\$92,641.50	\$17,293.30	\$14,822.64	\$12,352.20	\$0.00	\$0.00	\$0.00	\$0.00	\$19,783.52
5	S210-SAS-S210	S210-27.6T+800GB SSD/128G/2x10GE+2x1GE/HO	\$108,074.00	IS	25%	\$81,055.50	\$15,130.36	\$12,968.88	\$10,807.40	\$0.00	\$0.00	\$0.00	\$0.00	\$17,291.84
5	S210-SAS-S211	S210-19.8T+1.6T SSD/256G/2x10GE/2x1GE/HO	\$62,488.00	IS	25%	\$46,866.00	\$8,748.32	\$7,498.56	\$6,248.80	\$0.00	\$0.00	\$0.00	\$0.00	\$9,998.08
5	S210-SAS-S212	S210-27.6T+800GB SSD/64G/2x10GE+2x1GE	\$98,405.00	IS	25%	\$73,578.75	\$13,730.70	\$11,772.60	\$9,810.50	\$0.00	\$0.00	\$0.00	\$0.00	\$15,696.80
5	S210-SAS-S213	S210-27.6T+1.6T SSD/128G/2x10GE+2x1GE	\$127,520.00	IS	25%	\$95,641.50	\$17,852.80	\$15,302.64	\$12,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,403.52
5	S210-SAS-S214	S210-27.6T+1.6T SSD/256G/2x10GE+2x1GE	\$138,265.00	IS	25%	\$103,698.75	\$19,853.08	\$16,591.80	\$13,826.30	\$0.00	\$0.00	\$0.00	\$0.00	\$22,122.40
5	S210-SAS-S215	S210-27.6T+1.6T SSD/64G/2x40GE/2x1GE	\$122,623.00	IS	25%	\$92,117.25	\$17,195.22	\$14,738.76	\$12,282.30	\$0.00	\$0.00	\$0.00	\$0.00	\$19,651.68
5	S210-SAS-S216	S210-5.4T+1.2T SSD/128/2x40GE/2x1GE	\$86,609.00	IS	25%	\$66,456.75	\$12,405.26	\$10,633.08	\$8,609.30	\$0.00	\$0.00	\$0.00	\$0.00	\$14,177.44
5	S210-SAS-S217	S210-5.4T+1.2T SSD/64G/2x40GE/2x1GE	\$83,903.00	IS	25%	\$62,927.25	\$11,746.42	\$10,068.36	\$8,390.30	\$0.00	\$0.00	\$0.00	\$0.00	\$14,424.48
5	S210-SAS-S218	S210-6.6T+1.6T SSD/128/2x40GE/2x1GE	\$97,205.00	IS	25%	\$72,903.75	\$13,608.70	\$11,664.64	\$9,720.50	\$0.00	\$0.00	\$0.00	\$0.00	\$15,552.80
5	S210-SAS-S219	S210-6.6T+1.6T SSD/256/2x40GE/2x1GE	\$107,965.00	IS	25%	\$80,978.75	\$15,115.10	\$12,955.00	\$10,796.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,274.40
5	S210-SAS-S220	S210-6.6T+1.6T SSD/64G/2x40GE/2x1GE	\$92,499.00	IS	25%	\$69,374.25	\$12,949.86	\$11,099.88	\$9,249.90	\$0.00	\$0.00	\$0.00	\$0.00	\$14,769.84
5	S210-SAS-S221	S210-6.9T+400GB SSD/128G/2x40GE/2x1GE	\$73,835.00	IS	25%	\$54,626.25	\$10,196.90	\$8,740.20	\$7,283.50	\$0.00	\$0.00	\$0.00	\$0.00	\$11,653.60
5	S210-SAS-S222	S210-6.9T+400GB SSD/256G/2x40GE/2x1GE	\$85,615.00	IS	25%	\$62,711.25	\$11,706.10	\$10,033.80	\$8,361.50	\$0.00	\$0.00	\$0.00	\$0.00	\$13,378.40
5	S210-SAS-S223	S210-6.9T+400GB SSD/64G/2x10GE/HO	\$48,252.00	IS	25%	\$36,939.00	\$6,895.24	\$5,910.24	\$4,825.20	\$0.00	\$0.00	\$0.00	\$0.00	\$7,880.32
5	S210-SAS-S224	S210-6.9T+800GB SSD/128G/2x10GE+2x1GE	\$102,801.00	IS	25%	\$77,109.75	\$14,392.14	\$12,336.12	\$10,280.10	\$0.00	\$0.00	\$0.00	\$0.00	\$16,448.16
5	S210-SAS-S225	S210-6.9T+800GB SSD/256G/2x10GE+2x1GE	\$67,225.00	IS	25%	\$50,418.75	\$9,411.50	\$8,067.00	\$6,722.50	\$0.00	\$0.00	\$0.00	\$0.00	\$10,755.00
5	S210-SAS-S226	S210-6.9T+800GB SSD/64G/2x40GE/2x1GE	\$75,613.25	IS	25%	\$56,935.50	\$10,627.96	\$9,109.68	\$7,591.40	\$0.00	\$0.00	\$0.00	\$0.00	\$12,146.24
5	S210-SAS-S227	S210-6.9T+800GB SSD/128G/2x40GE/2x1GE	\$86,551.00	IS	25%	\$64,935.25	\$12,117.14	\$10,386.12	\$8,655.10	\$0.00	\$0.00	\$0.00	\$0.00	\$13,848.16
5	S210-SAS-S228	S210-6.9T+800GB SSD/256G/2x40GE/2x1GE	\$71,260.00	IS	25%	\$53,445.00	\$9,976.40	\$8,551.20	\$7,126.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,401.60
5	S210-SAS-S229	S210-6.9												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	S210-SAS-S31	S210-13.2T/4.6T SSD/128G/2x10GE/2x1GE	\$103,384.00	IS	25%	\$77,545.50	\$14,475.16	\$12,407.28	\$10,339.40	\$0.00	\$0.00	\$0.00	\$16,543.04
5	S210-SAS-S31-HO	S210-13.2T+1.6T SSD/128G/2x10GE/2x1GE/HO	\$53,512.00	IS	25%	\$40,134.00	\$7,491.68	\$6,421.44	\$5,351.20	\$0.00	\$0.00	\$0.00	\$8,561.92
5	S210-SAS-S32	S210-13.2T/1.6T SSD/32G/2x10GE/2x1GE	\$96,112.00	IS	25%	\$72,084.00	\$13,455.68	\$11,533.44	\$9,611.20	\$0.00	\$0.00	\$0.00	\$15,377.92
5	S210-SAS-S32	S210-13.8T/400GB SSD/128G/2x10GE/2x1GE	\$80,543.00	IS	25%	\$60,407.25	\$11,276.02	\$9,665.16	\$8,054.30	\$0.00	\$0.00	\$0.00	\$12,896.88
5	S210-SAS-S33	S210-13.8T/800GB SSD/128G/2x10GE/2x1GE	\$83,832.00	IS	25%	\$62,874.00	\$11,736.48	\$10,059.84	\$8,383.20	\$0.00	\$0.00	\$0.00	\$13,411.12
5	S210-SAS-S34	S210-6.9T/400GB SSD/128G/2x10GE/2x1GE	\$71,323.00	IS	25%	\$53,492.25	\$9,985.22	\$8,558.78	\$7,132.30	\$0.00	\$0.00	\$0.00	\$11,411.68
5	S210-SAS-S35	S210-6.9T/400GB SSD/128G/2x10GE/2x1GE	\$82,054.00	IS	25%	\$61,540.50	\$11,487.56	\$9,846.48	\$8,205.40	\$0.00	\$0.00	\$0.00	\$13,128.64
5	S210-SAS-S36	S210-6.9T/800GB SSD/128G/2x10GE/2x1GE	\$74,434.00	IS	25%	\$55,825.50	\$10,420.76	\$8,932.08	\$7,443.40	\$0.00	\$0.00	\$0.00	\$11,809.44
5	S210-SAS-S37	S210-6.9T/800GB SSD/256G/2x10GE/2x1GE	\$85,024.00	IS	25%	\$63,768.00	\$11,902.88	\$10,202.88	\$8,502.40	\$0.00	\$0.00	\$0.00	\$13,803.84
5	S210-SAS-S38	S210-16.2T+4.8T SSD/256G/2x10GE/2x1GE	\$186,250.00	IS	25%	\$139,687.50	\$26,075.00	\$22,350.00	\$18,625.00	\$0.00	\$0.00	\$0.00	\$29,800.00
5	S210-SAS-S39	S210-16.2T+4.8T SSD/64G/2x10GE/2x1GE	\$170,822.00	IS	25%	\$128,115.75	\$23,914.94	\$20,498.52	\$17,082.10	\$0.00	\$0.00	\$0.00	\$27,331.36
5	S210-SAS-S40	S210-16.2T+4.8T SSD/128G/2x10GE/2x1GE	\$175,517.00	IS	25%	\$131,637.75	\$24,572.38	\$21,062.04	\$17,551.70	\$0.00	\$0.00	\$0.00	\$28,082.72
5	S210-SAS-S41	S210-18.9T+2.4T SSD/128G/2x10GE/2x1GE	\$129,896.00	IS	25%	\$97,422.00	\$18,185.44	\$15,587.52	\$12,989.60	\$0.00	\$0.00	\$0.00	\$20,785.36
5	S210-SAS-S42	S210-18.9T+2.4T SSD/256G/2x10GE/2x1GE	\$140,628.00	IS	25%	\$105,471.00	\$19,687.92	\$16,875.36	\$14,062.80	\$0.00	\$0.00	\$0.00	\$22,500.48
5	S210-SAS-S43	S210-18.9T+2.4T SSD/64G/2x10GE/2x1GE	\$125,200.00	IS	25%	\$93,900.00	\$17,528.00	\$15,024.00	\$12,520.00	\$0.00	\$0.00	\$0.00	\$20,032.00
5	S210-SAS-S44	S210-18T+3.2T SSD/128G/2x10GE/2x1GE	\$145,103.00	IS	25%	\$108,827.25	\$20,317.04	\$17,412.36	\$14,510.30	\$0.00	\$0.00	\$0.00	\$23,216.48
5	S210-SAS-S45	S210-18T+3.2T SSD/64G/2x10GE/2x1GE	\$155,836.00	IS	25%	\$116,877.00	\$21,817.04	\$18,700.32	\$15,583.60	\$0.00	\$0.00	\$0.00	\$24,485.76
5	S210-SAS-S46	S210-18T+3.2T SSD/128G/2x10GE/2x1GE	\$140,407.00	IS	25%	\$105,305.25	\$19,656.98	\$16,848.84	\$14,040.70	\$0.00	\$0.00	\$0.00	\$22,465.12
5	S210-SAS-S47	S210-21.6T+4.8T SSD/256G/2x10GE/2x1GE	\$186,936.00	IS	25%	\$140,202.00	\$26,171.04	\$22,432.32	\$18,693.70	\$0.00	\$0.00	\$0.00	\$26,909.76
5	S210-SAS-S48	S210-21.6T+4.8T SSD/128G/2x10GE/2x1GE	\$197,669.00	IS	25%	\$148,251.75	\$27,673.66	\$23,720.28	\$19,786.90	\$0.00	\$0.00	\$0.00	\$31,837.04
5	S210-SAS-S49	S210-21.6T+4.8T SSD/256G/2x10GE/2x1GE/HO	\$109,293.00	IS	25%	\$81,869.75	\$15,310.02	\$13,115.16	\$10,929.30	\$0.00	\$0.00	\$0.00	\$17,466.88
5	S210-SAS-S49-HO	S210-21.6T+4.8T SSD/64G/2x10GE/2x1GE/HO	\$162,240.00	IS	25%	\$123,980.00	\$25,513.60	\$21,868.80	\$18,224.00	\$0.00	\$0.00	\$0.00	\$25,500.00
5	S210-SAS-S50	S210-21.6T+4.8T SSD/128G/2x10GE/2x1GE	\$162,240.00	IS	25%	\$123,980.00	\$25,513.60	\$21,868.80	\$18,224.00	\$0.00	\$0.00	\$0.00	\$25,500.00
5	S210-SAS-S51	S210-24T+3.2T SSD/128G/2x10GE/2x1GE	\$176,507.00	IS	25%	\$132,980.25	\$24,710.98	\$21,180.84	\$17,650.70	\$0.00	\$0.00	\$0.00	\$28,241.12
5	S210-SAS-S52	S210-24T+3.2T SSD/256G/2x10GE/2x1GE	\$160,347.00	IS	25%	\$120,260.25	\$22,448.58	\$19,241.64	\$16,034.70	\$0.00	\$0.00	\$0.00	\$25,655.52
5	S210-SAS-S53	S210-24T+2.4T SSD/128G/2x10GE/2x1GE	\$151,041.00	IS	25%	\$113,280.75	\$21,145.74	\$18,124.92	\$15,104.10	\$0.00	\$0.00	\$0.00	\$24,977.60
5	S210-SAS-S54	S210-25.2T+2.4T SSD/256G/2x10GE/2x1GE	\$146,080.00	IS	25%	\$109,566.00	\$20,452.32	\$17,530.56	\$14,608.80	\$0.00	\$0.00	\$0.00	\$23,374.08
5	S210-SAS-S55	S210-25.2T+2.4T SSD/128G/2x10GE/2x1GE	\$95,541.00	IS	25%	\$71,655.75	\$13,375.74	\$11,464.92	\$9,554.10	\$0.00	\$0.00	\$0.00	\$15,286.56
5	S210-SAS-S56	S210-6.6T+1.6T SSD/128G/2x10GE/2x1GE	\$106,272.00	IS	25%	\$79,704.00	\$14,878.08	\$12,752.64	\$10,627.20	\$0.00	\$0.00	\$0.00	\$17,003.52
5	S210-SAS-S57	S210-6.6T+1.6T SSD/256G/2x10GE/2x1GE	\$88,390.00	IS	25%	\$66,292.50	\$12,374.60	\$10,606.80	\$8,839.00	\$0.00	\$0.00	\$0.00	\$14,142.40
5	S210-SAS-S58	S210-6.6T+1.6T SSD/64G/2x10GE/2x1GE	\$90,846.00	IS	25%	\$68,134.50	\$12,718.44	\$10,901.52	\$9,084.60	\$0.00	\$0.00	\$0.00	\$14,142.40
5	S210-SAS-S59	INA S210-5.4T+1.2T SSD/32G/2x10GE/2x1GE	\$83,963.00	IS	25%	\$62,972.25	\$11,754.82	\$10,075.56	\$8,396.30	\$0.00	\$0.00	\$0.00	\$13,434.08
5	S210-SAS-S60	S210-5.4T+1.2T SSD/64G/2x10GE/2x1GE	\$82,307.00	IS	25%	\$61,730.25	\$11,522.98	\$9,876.84	\$8,230.70	\$0.00	\$0.00	\$0.00	\$13,169.12
5	S210-SAS-S61	S210-5.4T+1.2T SSD/128G/2x10GE/2x1GE	\$86,999.00	IS	25%	\$65,249.25	\$12,179.86	\$10,439.88	\$8,699.90	\$0.00	\$0.00	\$0.00	\$13,919.84
5	S210-SAS-S64	INA S210-5.4T+1.2T SSD/256G/2x10GE/2x1GE	\$99,919.00	IS	25%	\$74,634.00	\$13,987.68	\$11,989.44	\$9,991.20	\$0.00	\$0.00	\$0.00	\$15,985.92
5	S210-SAS-S65	S210-6.9T+200G SSD/32G/2x10GE/2x1GE	\$56,536.00	IS	25%	\$42,402.00	\$7,915.04	\$6,784.32	\$5,653.60	\$0.00	\$0.00	\$0.00	\$9,045.76
5	S210-SAS-S66	S210-6.9T+200G SSD/64G/2x10GE/2x1GE	\$57,007.00	IS	25%	\$43,355.25	\$8,092.98	\$6,936.84	\$5,780.70	\$0.00	\$0.00	\$0.00	\$9,249.15
5	S210-SAS-S66-HO	S210-6.9T+200G SSD/64G/2x10GE/2x1GE HO	\$35,026.00	IS	25%	\$26,269.50	\$4,903.64	\$4,203.12	\$3,502.60	\$0.00	\$0.00	\$0.00	\$5,604.16
5	S210-SAS-S67	S210-6.9T+200G SSD/128G/2x10GE/2x1GE	\$62,321.00	IS	25%	\$46,740.75	\$8,742.00	\$7,478.52	\$6,232.10	\$0.00	\$0.00	\$0.00	\$9,971.36
5	S210-SAS-S68	INA S210-6.9T+200G SSD/256G/2x10GE/2x1GE	\$74,592.00	IS	25%	\$55,944.00	\$10,442.88	\$8,951.20	\$7,459.20	\$0.00	\$0.00	\$0.00	\$11,934.72
5	S210-SAS-S69	S210-10.8T+1.2T SSD/32G/2x10GE/2x1GE	\$89,050.00	IS	25%	\$68,334.75	\$12,467.00	\$10,686.00	\$8,905.00	\$0.00	\$0.00	\$0.00	\$14,248.00
5	S210-SAS-S70	S210-10.8T+1.2T SSD/64G/2x10GE/2x1GE	\$91,113.00	IS	25%	\$68,334.75	\$12,755.82	\$10,933.56	\$9,111.30	\$0.00	\$0.00	\$0.00	\$14,578.00
5	S210-SAS-S71	S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE	\$96,834.00	IS	25%	\$72,120.00	\$13,464.08	\$11,540.64	\$9,611.20	\$0.00	\$0.00	\$0.00	\$15,387.52
5	S210-SAS-S71-HO	S210-10.8T+1.2T SSD/128G/2x10GE/2x1GE/HO	\$49,834.00	IS	25%	\$37,375.50	\$6,976.76	\$5,980.08	\$4,985.84	\$0.00	\$0.00	\$0.00	\$7,973.44
5	S210-SAS-S72	INA S210-10.8T+1.2T SSD/256G/2x10GE/2x1GE	\$109,933.00	IS	25%	\$82,449.75	\$15,390.62	\$13,191.96	\$10,993.30	\$0.00	\$0.00	\$0.00	\$17,589.28
5	S210-SAS-S73	S210-13.2T+400G SSD/32G/2x10GE/2x1GE	\$73,327.00	IS	25%	\$54,995.25	\$10,265.78	\$8,799.24	\$7,332.70	\$0.00	\$0.00	\$0.00	\$11,732.32
5	S210-SAS-S74	S210-13.2T+400G SSD/64G/2x10GE/2x1GE	\$75,128.00	IS	25%	\$56,346.00	\$10,511.02	\$9,015.36	\$7,512.80	\$0.00	\$0.00	\$0.00	\$12,020.48
5	S210-SAS-S75	S210-13.2T+400G SSD/128G/2x10GE/2x1GE	\$0.00	IS	25%	\$0.00	\$11,219.46	\$9,616.68	\$8,013.90	\$0.00	\$0.00	\$0.00	\$12,822.24
5	S210-SAS-S76	INA S210-13.2T+400G SSD/256G/2x10GE/2x1GE	\$0.00	IS	25%	\$0.00	\$11,444.40	\$9,844.68	\$8,239.00	\$0.00	\$0.00	\$0.00	\$15,259.20
5	S210-SAS-S77	INA S210-13.2T+800G SSD/256G/2x10GE/2x1GE	\$0.00	IS	25%	\$0.00	\$13,351.80	\$11,444.40	\$9,537.00	\$0.00	\$0.00	\$0.00	\$13,157.76
5	S210-SAS-S78	S210-13.2T+800G SSD/64G/2x10GE/2x1GE	\$94.00	IS	25%	\$0.00	\$11,356.38	\$9,734.04	\$8,151.70	\$0.00	\$0.00	\$0.00	\$12,978.72
5	S210-SAS-S79	S210-13.2T+800G SSD/128G/2x10GE/2x1GE	\$85,982.00	IS	25%	\$64,486.50	\$12,037.48	\$10,317.84	\$8,598.50	\$0.00	\$0.00	\$0.00	\$13,757.12
5	S210-SAS-S80	INA S210-13.2T+800G SSD/256G/2x10GE/2x1GE	\$101,105.00	IS	25%	\$75,828.75	\$14,154.70	\$12,132.60	\$10,110.50	\$0.00	\$0.00	\$0.00	\$16,176.80
5	S210-SAS-S81	S210-16.2T+2.4T SSD/32G/2x10GE/2x1GE	\$122,415.00	IS	25%	\$91,811.25	\$17,138.10	\$14,689.84	\$12,241.50	\$0.00	\$0.00	\$0.00	\$19,903.68
5	S210-SAS-S82	S210-16.2T+2.4T SSD/64G/2x10GE/2x1GE	\$124,398.00	IS	25%	\$93,298.50	\$17,415.12	\$14,927.76	\$12,439.80	\$0.00	\$0.00	\$0.00	\$19,903.68
5	S210-SAS-S83	S210-16.2T+2.4T SSD/128G/2x10GE/2x1GE	\$129,478.00	IS	25%	\$97,107.00	\$18,126.64	\$15,537.12	\$12,947.10	\$0.00	\$0.00	\$0.00	\$20,716.16
5	S210-SAS-S84	INA S210-16.2T+2.4T SSD/256G/2x10GE/2x1GE	\$153,020.00	IS	25%	\$114,765.00	\$21,422.80	\$18,362.00	\$15,302.00	\$0.00	\$0.00	\$0.00	\$24,483.20
5	S210-SAS-S85	S210-18.9T+1.2T SSD/32G/2x10GE/2x1GE	\$98,011.00	IS	25%	\$73,508.25	\$13,721.54	\$11,761.32	\$9,801.10	\$0.00	\$0.00	\$0.00	\$15,681.76
5	S210-SAS-S86	S210-18.9T+1.2T SSD/64G/2x10GE/2x1GE	\$100,049.00	IS	25%	\$75,038.75	\$14,006.96	\$12,005.88	\$10,004.90	\$0.00	\$0.00	\$0.00	\$16,007.84
5	S210-SAS-S87	S210-18.9T+1.2T SSD/128G/2x10GE/2x1GE	\$105,072.00	IS	25%	\$78,804.00	\$14,710.08	\$12,608.64	\$10,507.20	\$0.00	\$0.00	\$0.00	\$16,811.52
5	S210-SAS-S87	INA S210-18.9T+1.2T SSD/256G											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	S210-SSD-008	INA S210-4.8T SSD/32G/2x10GE/2x1GE	\$184,990.00	IS	25%	\$138,742.50	\$25,898.60	\$22,198.80	\$18,499.00	\$0.00	\$0.00	\$0.00	\$29,596.40
5	S210-SSD-009	S210-4.8T SSD/64G/2x10GE/2x1GE	\$172,311.00	IS	25%	\$129,233.25	\$24,123.54	\$20,677.32	\$17,231.10	\$0.00	\$0.00	\$0.00	\$27,569.76
5	S210-SSD-010	S210-4.8T SSD/128G/2x10GE/2x1GE	\$171,367.00	IS	25%	\$133,025.25	\$24,831.38	\$21,284.04	\$17,736.70	\$0.00	\$0.00	\$0.00	\$28,378.72
5	S210-SSD-011	INA S210-4.8T SSD/256G/2x10GE/2x1GE	\$204,837.00	IS	25%	\$153,627.75	\$28,677.18	\$24,580.44	\$20,483.70	\$0.00	\$0.00	\$0.00	\$32,773.62
5	S210-SSD-012	INA S210-9.6TB SSD/32G/2x10GE 2x1GE	\$317,534.00	IS	25%	\$238,150.50	\$44,454.76	\$38,104.08	\$31,753.40	\$0.00	\$0.00	\$0.00	\$50,805.44
5	S210-SSD-012	S210-19.2T SSD/128G/2x40GE/2x1GE	\$447,365.00	IS	25%	\$335,523.75	\$62,631.10	\$53,683.80	\$44,736.50	\$0.00	\$0.00	\$0.00	\$71,578.40
5	S210-SSD-014	S210-19.2T SSD/256G/2x40GE/2x1GE	\$458,059.00	IS	25%	\$343,542.00	\$64,127.84	\$54,996.72	\$45,805.60	\$0.00	\$0.00	\$0.00	\$73,288.96
5	S210-SSD-015	S210-19.2T SSD/64G/2x40GE/2x1GE	\$442,639.00	IS	25%	\$334,976.25	\$61,969.46	\$53,116.72	\$44,263.90	\$0.00	\$0.00	\$0.00	\$70,822.24
5	S210-SSD-016	S210-4.8T SSD/128/2x40GE 2x1GE	\$179,422.00	IS	25%	\$134,566.50	\$25,411.24	\$21,530.64	\$17,942.20	\$0.00	\$0.00	\$0.00	\$27,898.56
5	S210-SSD-017	S210-4.8T SSD/64G/2x40GE 2x1GE	\$174,366.00	IS	25%	\$130,774.50	\$24,411.24	\$20,923.92	\$17,436.60	\$0.00	\$0.00	\$0.00	\$27,898.56
5	S210-SSD-018	S210-9.6T SSD/2.5in./128/2x40GE 2x1GE	\$303,532.00	IS	25%	\$227,649.00	\$42,494.48	\$36,423.84	\$30,353.20	\$0.00	\$0.00	\$0.00	\$48,565.12
5	S210-SSD-019	S210-9.6T SSD/2.5in./256/2x40GE 2x1GE	\$316,276.00	IS	25%	\$237,207.00	\$44,278.64	\$37,953.12	\$31,627.60	\$0.00	\$0.00	\$0.00	\$50,604.16
5	S210-SSD-020	S210-9.6T SSD/2.5in./64G/2x40GE 2x1GE	\$297,957.00	IS	25%	\$223,467.75	\$41,713.98	\$35,754.84	\$29,795.70	\$0.00	\$0.00	\$0.00	\$47,673.12
5	SH-458-000-132	OneFS Subscrip Gen5 Essential NEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-133	OneFS Subscrip Gen5 Essential RENEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-134	OneFS Subscrip Gen5 Esnttl 2Y/PP NEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-135	OneFS Subscrip Gen5 Esnttl 2Y/PP RENEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-136	OneFS Subscrip Gen5 Esnttl 3Y/PP NEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-137	OneFS Subscrip Gen5 Esnttl 3Y/PP RENEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-138	OneFS Subscrip Gen5 Advanced NEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-139	OneFS Subscrip Gen5 Advanced RENEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-140	OneFS Subscrip Gen5 Advanced 2Y/PP NEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-141	OneFS Subscrip Gen5 Advanced 2Y/PP RENEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-142	OneFS Subscrip Gen5 Advanced 3Y/PP NEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-143	OneFS Subscrip Gen5 Advanced 3Y/PP RENEW	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-144	Cloudpools Gen5 Subscription 3Y/PP	\$10.52	IS	25%	\$12.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-145	Cloudpools Gen5 Subscription 2Y/PP	\$17.43	IS	25%	\$13.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SH-458-000-146	Cloudpools Gen5 Subscription	\$18.35	IS	25%	\$13.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP106-575-003	SPARES KIT 2U SLIDE RAIL	\$233.00	IS	25%	\$174.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0012	R-SPR KIT - FRNT PANEL ASSY - 2U - ROHS	\$753.00	IS	25%	\$564.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0013	R-SPR KIT - FAN MODULE ASSY	\$109.00	IS	25%	\$81.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0026	R-SPR KIT - LC BLOWER - 1U - ACCELERATOR	\$120.00	IS	25%	\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0027	R-SPR KIT - SM BLOWER - 1U	\$89.00	IS	25%	\$66.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0028	R-SPR KIT - FRNT PANEL ASSY - 1U - ACCEL	\$297.00	IS	25%	\$222.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0029	R-SPR KIT - PASSIVE RISER - 1U	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0030	R-SPR KIT - CABLE ASSY - SATA - R/A	\$38.00	IS	25%	\$28.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0031	R-SPR KIT - PWR SUPPLY - 1U	\$102.00	IS	25%	\$76.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0032	R-SPR KIT - FRNT PANEL ASSY - EX6000	\$441.00	IS	25%	\$330.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0034	R-SPR KIT - CABLE ASSY - SATA R/A TO ST	\$8.00	IS	25%	\$6.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0042	R-SPR KIT - SLIDE RAIL KIT - 1U	\$357.00	IS	25%	\$267.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0043	R-SPR KIT - SLIDE RAIL KIT - 2U	\$359.00	IS	25%	\$269.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0049	R-SPR KIT - FEDIMM - 1GB - ROHS	\$207.00	IS	25%	\$155.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0050	R-SPR KIT - BATTERY TRAY - 2U - ROHS	\$164.00	IS	25%	\$123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0051	R-SPR KIT - IB-NVRAM CARD 2U4U X/S200	\$1,688.00	IS	25%	\$1,266.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0052	R-SPR KIT - RISER CARD - 2U - ROHS	\$318.00	IS	25%	\$238.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0054	R-SPR KIT - CPU - FAN MODULE	\$72.00	IS	25%	\$54.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0055	R-SPR KIT - PWR SUPPLY - 1U/2U	\$641.00	IS	25%	\$480.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0062	R-SPR KIT - FEDIMM - 2GB - 1U/2U	\$49.00	IS	25%	\$36.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0063	R-SPR KIT - FEDIMM - 4GB	\$489.00	IS	25%	\$366.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0064	R-SPR KIT - FRNT PANEL ASSY - 1U - ACC-X	\$454.00	IS	25%	\$340.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0065	R-SPR KIT - INFIMBAND - 1U - ACC-X	\$1,846.00	IS	25%	\$1,384.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0067	R-SPR KIT - NIC - 10GE-SR - 1U - ACC-X	\$1,724.00	IS	25%	\$1,293.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0069	R-SPR KIT - NIC - FC - 1U - BACKUP ACC	\$423.00	IS	25%	\$317.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0070	R-SPR KIT - NIC - FC - 1U - BACKUP ACC	\$8,860.00	IS	25%	\$6,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0071	R-SPR KIT - NIC - 2 PORT GE	\$566.00	IS	25%	\$424.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0074	R-SPR KIT - FRNT PANEL ASSY - 2U - BLACK	\$766.00	IS	25%	\$574.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0075	R-SPR KIT - FRNT PANEL ASSY - 4U - SILVER	\$453.00	IS	25%	\$339.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0076	R-SPR KIT - FRNT PANEL ASSY - 4U - BLUE	\$458.00	IS	25%	\$343.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0077	R-SPR KIT - PWR SUPPLY - 1200W - 4U	\$1,111.00	IS	25%	\$833.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0078	R-SPR KIT - SAS CONTRLR - 4U	\$669.00	IS	25%	\$501.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0079	R-SPR KIT - DIMM - 1GB - SINGLE RANK	\$218.00	IS	25%	\$163.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0081	R-SPR KIT - CABLE ASSY - IPASS ST 4X ST	\$24.00	IS	25%	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0083	R-SPR KIT - SLIDE RAIL KIT - 4U	\$422.00	IS	25%	\$316.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0105	R-SPR KIT - NIC - 10GE CX4	\$2,463.00	IS	25%	\$1,847.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0106	R-SPR KIT - NIC - 10GE SFP+	\$1,699.00	IS	25%	\$1,274.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0108	R-SPR KIT - SFP+ OPTIC - 10GE	\$270.00	IS	25%	\$202.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0110	R-SPR KIT - SLIDE RAIL - 24 PORT-FLEX SWITCH	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0113	R-SPR KIT - FRNT PANEL ASSY - X200	\$2,231.00	IS	25%	\$1,673.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0114	R-SPR KIT - FRNT PANEL ASSY - S200	\$530.00	IS	25%	\$397.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0115	R-SPR KIT - NIC 10GESFP+ ACCEL-X W/OP	\$530.00	IS	25%	\$397.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0118	R-SPR KIT - 200/400 2x10GE SFP+ NO OP	\$1,604.00	IS	25%	\$1,203.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0121	R-SPR KIT - PWR SUPPLY - 1U - 750W	\$582.00	IS	25%	\$436.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0122	R-SPR KIT - FAN MODULE ASSY - ROHS	\$71.00	IS	25%	\$53.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0123	R-SPR KIT - S/X/NL Series 1 x 2GB DIMM	\$162.00	IS	25%	\$121.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0124	R-SPR KIT - S/X/NL Series 1 x 4GB DIMM	\$209.00	IS	25%	\$156.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0125	R-SPR KIT - S/X/NL Series 1 x 8GB DIMM	\$342.00	IS	25%	\$256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0126	R-SPR KIT - S/X/NL Series 1 x BOOT DRVE	\$175.00	IS	25%	\$131.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0137	R-SPR KIT - HW KIT SIDE RAIL	\$67.00	IS	25%	\$50.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0138	R-SPR KIT - SIDE RAIL SOLID BEAR SPECIAL	\$237.00	IS	25%	\$177.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0140	R-SPR KIT - SAS CONTRLR - 108NL	\$683.00	IS	25%	\$512.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0146	R-SPR KIT - ASSY - 28P SAS CONTR - 1 PORT	\$1,197.00	IS</									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SP811-0154	FRU - PS - MELLANOX MIS50XX QDR SWITCH	\$1,109.00	IS	25%	\$831.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0155	FRU - PWR DSTRBSN PANEL - TITAN RACK	\$283.00	IS	25%	\$212.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0156	FRU - PWR DSTRBSN PANEL - TITAN RACK	\$440.00	IS	25%	\$330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0157	FRU - CBL - MINI SAS TITAN RACK INTERCON	\$160.00	IS	25%	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0159	R-SPR KIT - FRNT PANEL - 4U - X400	\$754.00	IS	25%	\$565.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0160	R-SPR KIT - FRNT PANEL - 4U - NL400	\$736.00	IS	25%	\$552.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0161	R-SPR KIT - FAN MODULE - 4U - XNL400	\$165.00	IS	25%	\$123.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0162	R-SPR KIT - PWR SUPPLY - 4U - XNL400	\$902.00	IS	25%	\$676.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0176	INSTL KIT MLNX IS5022 SIDEBYSIDE MOUNT	\$667.00	IS	25%	\$500.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0177	R-SPR KIT - ISILON CONSOLE ASSY REPLACE	\$792.00	IS	25%	\$594.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0178	R-SPR KIT - RACK INSTALL - INTEL - 12800	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0182	R-SPR KIT - HW KIT FOR SIDE RAIL 4U	\$54.00	IS	25%	\$40.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0183	FRU - PDU TITAN PDU RACK	\$959.00	IS	25%	\$719.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0184	FRU - CBL PDU-PDU MINI-JUMPER TITAN IC	\$963.00	IS	25%	\$722.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0189	R-SPR KIT - S/X/NIL Series 1 x 16GB DIMM	\$955.00	IS	25%	\$716.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0234	SPARE KIT DIMM, 4GB DDR3-1600, HD400	\$1,484.00	IS	25%	\$1,113.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0235	SPARE KIT DIMM, 16GB DDR3-1600, HD400	\$2,286.00	IS	25%	\$1,714.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0236	R-SPR KIT - COVER SENSOR ASSEMBLY HD400	\$180.00	IS	25%	\$138.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0237	R-SPR KIT - ASY DISPLAY BOARD HD400	\$480.00	IS	25%	\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0238	R-SPR KIT - DENSE DPE SUITCASE HD400	\$6,016.00	IS	25%	\$4,512.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0239	SPARE KIT - ASSY BATTERY TWIM PACK HD400	\$172.00	IS	25%	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0240	R-SPR KIT - CHASSIS WITH BASEBOARD HD400	\$4,634.00	IS	25%	\$3,475.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0241	R-SPR KIT - DUAL SAS QUAD PORT HBA	\$533.00	IS	25%	\$399.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0243	SPARE KIT, PCB TLA LOX PCIE NVRAM HD400	\$1,536.00	IS	25%	\$1,152.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0244	R-SPR KIT, PCB M SATA CARR W/HOLD	\$273.00	IS	25%	\$204.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0246	SPARE KIT, FAN MODULE ASSY HD400	\$964.00	IS	25%	\$723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0247	SPARE KIT, POWER SUPPLY SINGL CHNL HD400	\$1,310.00	IS	25%	\$982.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0248	R-SPR KIT - ASSY 4U FRONT DENSE DPE HD400	\$257.00	IS	25%	\$192.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0252	SPARE KIT, TITAN D 3 PHASE PDU HD400	\$1,030.00	IS	25%	\$772.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0264	R-SPR KIT-FRONT PANEL ASSY-4U-NL410	\$427.00	IS	25%	\$320.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0265	R-SPR KIT - FRONT PANEL ASSEMBLY X210	\$427.00	IS	25%	\$320.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0266	R-SPR KIT - POWER SUPPLY MODULE NL410	\$489.00	IS	25%	\$374.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0267	R-SPR KIT - PCB LOX PCIE NVRAM w/ MLC	\$1,207.00	IS	25%	\$905.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0268	R-SPR KIT - DIMM 8GB DDR3-1600	\$244.00	IS	25%	\$183.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0269	R-SPR KIT - 2U SLIDE RAIL	\$68.00	IS	25%	\$51.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0270	R-SPR KIT - BATTERY PACK/LIION/18650	\$9,483.00	IS	25%	\$7,112.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0273	R-SPR KIT - INTEL 48 PT 5U 2PS ACC KIT	\$14,428.00	IS	25%	\$10,821.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0274	R-SPR KIT - INTEL 48 PT 10U 2PS ACC KIT	\$825.00	IS	25%	\$618.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0275	R-SPR KIT - MELLANOX 8 PT ACCESSORY KIT	\$825.00	IS	25%	\$618.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0276	R-SPR KIT - MELLANOX 18 PT ACCESSORY KIT	\$997.00	IS	25%	\$747.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0277	R-SPR KIT - INTEL 18 PORT ACCESSORY KIT	\$1,456.00	IS	25%	\$1,092.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0278	R-SPR KIT - MELLANOX 36 PT ACCESSORY KIT	\$4,698.00	IS	25%	\$3,523.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0279	R-SPR KIT - INTEL 36 PORT ACCESSORY KIT	\$3,971.00	IS	25%	\$2,978.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0281	R-SPR KIT - TITAN-D 3-PHASE WYE PDU QTY 1	\$3,971.00	IS	25%	\$2,978.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0281	R-SPR KIT - 32G BOOT DRIVE GEN 4	\$772.00	IS	25%	\$579.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0002	IQX CHASSIS, 4U	\$17,445.00	IS	25%	\$13,083.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0003	IQ 108NL CHASSIS; 4U	\$17,640.00	IS	25%	\$13,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0008	S200 CHASSIS, 2U	\$11,591.00	IS	25%	\$8,693.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0009	X200 CHASSIS, 2U	\$6,598.00	IS	25%	\$4,948.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0010	X400 CHASSIS, 4U	\$17,045.00	IS	25%	\$12,783.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0013	NL400 CHASSIS; 4U	\$13,623.00	IS	25%	\$10,217.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0024	R-SPR KIT - X210 CHASSIS - 2U	\$11,422.00	IS	25%	\$8,566.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0026	R-SPR KIT - NL410 CHASSIS - 4U	\$10,985.00	IS	25%	\$8,238.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP812-0027	R-SPR KIT - CHASSIS WITH WR PSU X410	\$20,793.00	IS	25%	\$15,594.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-ISLN-HD	SRM SUITE WAN ISILON HI DENSITY =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-ISLN-LD	SRM SUITE WAN ISILON LO DENSITY =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-ISLN-MD	SRM SUITE WAN ISILON MED DENSITY =ID	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRK-BASIC DESC	CONADV/SNAP	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TRK-ENT ADV DESC	CONADV/SNAP/OTA/SYNC/POOL	\$0.00	IS	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X200-SAS-E01	X200-36TB-SED/12G/4x1GE	\$64,666.00	IS	25%	\$48,499.50	\$9,053.24	\$7,759.92	\$6,466.60	\$0.00	\$0.00	\$0.00	\$0.00	\$10,346.56	\$0.00
5	X200-SAS-E02	X200-36TB-SED/12G/2x10GE SFP 2x1GE	\$65,168.00	IS	25%	\$48,876.00	\$9,123.52	\$7,820.16	\$6,516.80	\$0.00	\$0.00	\$0.00	\$0.00	\$10,426.88	\$0.00
5	X200-SAS-E03	X200-36TB-SED/24G/4x1GE	\$65,524.00	IS	25%	\$49,143.00	\$9,173.36	\$7,862.88	\$6,552.40	\$0.00	\$0.00	\$0.00	\$0.00	\$10,483.84	\$0.00
5	X200-SAS-E04	X200-36TB-SED/24G/2x10GE SFP 2x1GE	\$66,985.00	IS	25%	\$50,238.75	\$9,377.90	\$8,038.20	\$6,698.50	\$0.00	\$0.00	\$0.00	\$0.00	\$10,717.60	\$0.00
5	X200-SAS-E05	X200-36TB-SED/48G/4x1GE	\$67,186.00	IS	25%	\$50,380.50	\$9,406.24	\$8,062.32	\$6,716.60	\$0.00	\$0.00	\$0.00	\$0.00	\$10,749.76	\$0.00
5	X200-SAS-E06	X200-36TB-SED/48G/2x10GE SFP 2x1GE	\$67,059.00	IS	25%	\$50,244.25	\$9,408.26	\$8,407.08	\$7,005.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,209.44	\$0.00
5	X200-SAS-E07	X200-33T+800G SSD-SED/12G/2x10GE+2X1GE	\$86,472.00	IS	25%	\$64,854.00	\$12,406.68	\$10,624.28	\$8,861.90	\$0.00	\$0.00	\$0.00	\$0.00	\$14,176.04	\$0.00
5	X200-SAS-E08	X200-33T+800G SSD-SED/12G/4x1GE	\$85,472.00	IS	25%	\$64,104.00	\$12,966.68	\$10,256.64	\$8,547.20	\$0.00	\$0.00	\$0.00	\$0.00	\$13,675.52	\$0.00
5	X200-SAS-E09	X200-33T+800G SSD-SED/24G/2x10GE+2X1GE	\$97,928.00	IS	25%	\$73,928.25	\$12,679.94	\$10,868.52	\$9,057.10	\$0.00	\$0.00	\$0.00	\$0.00	\$14,491.36	\$0.00
5	X200-SAS-E10	X200-33T+800G SSD-SED/24G/4x1GE	\$87,424.00	IS	25%	\$65,568.00	\$12,239.36	\$10,490.88	\$8,742.40	\$0.00	\$0.00	\$0.00	\$0.00	\$13,987.84	\$0.00
5	X200-SAS-E11	X200-33T+800G SSD-SED/48G/2x10GE+2X1GE	\$93,318.00	IS	25%	\$69,988.50	\$13,064.52	\$11,198.16	\$9,331.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14,830.88	\$0.00
5	X200-SAS-E12	X200-33T+800G SSD-SED/48G/4x1GE	\$90,171.00	IS	25%	\$67,628.25	\$13,063.94	\$10,820.52	\$9,017.10	\$0.00	\$0.00	\$0.00	\$0.00	\$14,427.36	\$0.00
5	X200-SAS-E13	X200-30T+1.6T SSD-SED/12G/2x10GE+2X1GE	\$110,880.00	IS	25%	\$83,160.00	\$15,523.20	\$13,305.60	\$11,088.00</						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	X200-SATA-001	X200-6T/12G/4x1GE	\$0.00	IS	25%	\$0.00	\$3,479.84	\$2,982.72	\$2,485.60	\$0.00	\$0.00	\$0.00	\$3,976.96
5	X200-SATA-002	X200-6T/12G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$3,724.42	\$3,192.36	\$2,660.30	\$0.00	\$0.00	\$0.00	\$4,255.44
5	X200-SATA-003	X200-6T/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$3,569.86	\$3,059.88	\$2,549.80	\$0.00	\$0.00	\$0.00	\$4,079.84
5	X200-SATA-004	X200-6T/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$3,814.44	\$3,269.52	\$2,724.60	\$0.00	\$0.00	\$0.00	\$4,359.36
5	X200-SATA-005	X200-6T/48G/4x1GE	\$0.00	IS	25%	\$0.00	\$3,740.38	\$3,206.04	\$2,671.70	\$0.00	\$0.00	\$0.00	\$4,274.72
5	X200-SATA-006	X200-6T/48G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$3,984.68	\$3,415.44	\$2,846.20	\$0.00	\$0.00	\$0.00	\$4,553.92
5	X200-SATA-007	X200-12T/12G/4x1GE	\$27,601.00	IS	25%	\$20,700.75	\$3,864.14	\$3,312.12	\$2,760.10	\$0.00	\$0.00	\$0.00	\$4,416.16
5	X200-SATA-008	X200-12T/24G/4x1GE	\$28,124.00	IS	25%	\$21,093.00	\$3,937.36	\$3,374.88	\$2,812.24	\$0.00	\$0.00	\$0.00	\$4,499.84
5	X200-SATA-009	X200-12T/24G/2x10GE SFP+2x1GE	\$29,876.00	IS	25%	\$22,407.00	\$4,182.54	\$3,585.56	\$2,917.60	\$0.00	\$0.00	\$0.00	\$4,780.16
5	X200-SATA-010	X200-12T/48G/4x1GE	\$29,138.00	IS	25%	\$21,853.50	\$4,079.32	\$3,456.68	\$2,887.60	\$0.00	\$0.00	\$0.00	\$4,662.08
5	X200-SATA-011	X200-12T/48G/2x10GE SFP+2x1GE	\$30,189.00	IS	25%	\$23,166.75	\$4,324.46	\$3,706.68	\$3,088.90	\$0.00	\$0.00	\$0.00	\$4,942.24
5	X200-SATA-012	X200-24T/16G/2x10GE SFP+2x1GE	\$40,043.00	IS	25%	\$30,032.25	\$5,606.02	\$4,805.02	\$4,004.30	\$0.00	\$0.00	\$0.00	\$6,406.88
5	X200-SATA-014	X200-24T/12G/4x1GE	\$40,796.00	IS	25%	\$30,597.00	\$5,711.44	\$4,895.52	\$4,079.60	\$0.00	\$0.00	\$0.00	\$6,527.36
5	X200-SATA-015	X200-24T/24G/4x1GE	\$46,769.00	IS	25%	\$31,069.50	\$5,799.64	\$5,612.28	\$4,676.60	\$0.00	\$0.00	\$0.00	\$6,828.16
5	X200-SATA-016	X200-24T/24G/2x10GE SFP+2x1GE	\$41,426.00	IS	25%	\$32,550.50	\$6,094.76	\$5,471.12	\$4,142.60	\$0.00	\$0.00	\$0.00	\$6,965.44
5	X200-SATA-017	X200-24T/48G/4x1GE	\$43,534.00	IS	25%	\$31,984.50	\$5,970.44	\$5,224.08	\$4,353.40	\$0.00	\$0.00	\$0.00	\$7,160.64
5	X200-SATA-018	X200-24T/48G/2x10GE SFP+2x1GE	\$44,754.00	IS	25%	\$33,565.50	\$6,265.56	\$5,370.52	\$4,475.40	\$0.00	\$0.00	\$0.00	\$7,302.36
5	X200-SATA-019	X200-36T/24G/4x1GE	\$49,575.00	IS	25%	\$37,181.25	\$6,940.50	\$5,949.08	\$4,957.50	\$0.00	\$0.00	\$0.00	\$7,932.00
5	X200-SATA-020	X200-36T/48G/4x1GE	\$50,833.00	IS	25%	\$38,124.75	\$7,116.62	\$6,099.96	\$5,057.30	\$0.00	\$0.00	\$0.00	\$8,133.28
5	X200-SATA-021	X200-36T/48G/2x10GE SFP+2x1GE	\$53,006.00	IS	25%	\$39,754.50	\$7,420.84	\$6,360.72	\$5,300.60	\$0.00	\$0.00	\$0.00	\$8,480.96
5	X200-SATA-023	X200-36T/12G/4x1GE	\$50,181.00	IS	25%	\$37,635.75	\$7,025.34	\$6,021.72	\$5,018.10	\$0.00	\$0.00	\$0.00	\$8,028.96
5	X200-SATA-S01	X200-5.5T+200G SSD/6G/4x1GE	\$0.00	IS	25%	\$0.00	\$4,836.72	\$4,145.76	\$3,454.80	\$0.00	\$0.00	\$0.00	\$5,527.68
5	X200-SATA-S02	X200-5.5T+200G SSD/6G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$5,133.94	\$4,400.52	\$3,667.10	\$0.00	\$0.00	\$0.00	\$5,867.36
5	X200-SATA-S03	X200-5.5T+200G SSD/12G/4x1GE	\$0.00	IS	25%	\$0.00	\$4,927.58	\$4,223.64	\$3,519.70	\$0.00	\$0.00	\$0.00	\$5,631.04
5	X200-SATA-S04	X200-5.5T+200G SSD/12G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$5,214.16	\$4,469.68	\$3,724.40	\$0.00	\$0.00	\$0.00	\$5,959.04
5	X200-SATA-S05	X200-5.5T+200G SSD/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$5,033.98	\$4,314.84	\$3,565.70	\$0.00	\$0.00	\$0.00	\$5,753.12
5	X200-SATA-S06	X200-5.5T+200G SSD/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$5,320.42	\$4,560.36	\$3,800.30	\$0.00	\$0.00	\$0.00	\$6,080.48
5	X200-SATA-S07	X200-5.5T+200G SSD/48G/4x1GE	\$0.00	IS	25%	\$0.00	\$5,235.16	\$4,487.28	\$3,739.40	\$0.00	\$0.00	\$0.00	\$5,983.04
5	X200-SATA-S08	X200-5.5T+200G SSD/48G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$5,521.04	\$4,732.32	\$3,943.60	\$0.00	\$0.00	\$0.00	\$6,309.76
5	X200-SATA-S09	X200-3T+1.2T SSD/6G/4x1GE	\$0.00	IS	25%	\$0.00	\$9,320.78	\$7,989.24	\$6,657.70	\$0.00	\$0.00	\$0.00	\$10,652.32
5	X200-SATA-S10	X200-3T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$9,616.44	\$8,242.44	\$6,868.70	\$0.00	\$0.00	\$0.00	\$10,989.92
5	X200-SATA-S100	X200-12TB+4.8TB/12GB/4x1GE	\$156,437.00	IS	25%	\$117,327.75	\$21,901.18	\$18,772.44	\$15,643.70	\$0.00	\$0.00	\$0.00	\$25,029.92
5	X200-SATA-S101	X200-12TB+8.8TB/24GB/4x1GE 2x1GE	\$156,807.00	IS	25%	\$117,605.25	\$21,952.98	\$18,816.84	\$15,680.70	\$0.00	\$0.00	\$0.00	\$25,089.12
5	X200-SATA-S102	X200-12TB+4.8TB/24GB/2x10GE 2x1GE	\$156,514.00	IS	25%	\$117,385.50	\$21,911.96	\$18,781.68	\$15,651.44	\$0.00	\$0.00	\$0.00	\$25,042.24
5	X200-SATA-S103	X200-12TB+4.8TB/48GB/2x10GE 2x1GE	\$158,400.00	IS	25%	\$118,800.00	\$22,176.00	\$19,008.00	\$15,840.00	\$0.00	\$0.00	\$0.00	\$25,344.00
5	X200-SATA-S104	X200-12TB+8.8TB/48GB/4x1GE	\$156,581.00	IS	25%	\$117,921.34	\$21,789.72	\$18,789.72	\$15,658.10	\$0.00	\$0.00	\$0.00	\$25,052.96
5	X200-SATA-S105	X200-33TB+800GB/12GB/2x10GE 2x1GE	\$70,895.00	IS	25%	\$53,171.25	\$9,925.30	\$8,507.40	\$7,089.50	\$0.00	\$0.00	\$0.00	\$11,343.20
5	X200-SATA-S106	X200-33TB+800GB/12GB/4x1GE	\$68,784.00	IS	25%	\$51,557.25	\$9,624.02	\$8,249.16	\$6,874.30	\$0.00	\$0.00	\$0.00	\$10,989.88
5	X200-SATA-S107	X200-33TB+800GB/24GB/2x10GE 2x1GE	\$70,982.00	IS	25%	\$53,236.50	\$9,937.48	\$8,517.84	\$7,085.60	\$0.00	\$0.00	\$0.00	\$11,357.12
5	X200-SATA-S108	X200-33TB+800GB/24GB/4x1GE	\$69,359.00	IS	25%	\$52,019.25	\$9,710.26	\$8,323.08	\$6,935.30	\$0.00	\$0.00	\$0.00	\$11,097.44
5	X200-SATA-S109	X200-33TB+800GB/48GB/2x10GE 2x1GE	\$72,703.00	IS	25%	\$54,527.25	\$10,148.26	\$8,724.36	\$7,270.30	\$0.00	\$0.00	\$0.00	\$11,632.48
5	X200-SATA-S110	X200-3T+1.2T SSD/12G/4x1GE	\$0.00	IS	25%	\$0.00	\$9,442.72	\$8,093.76	\$6,744.80	\$0.00	\$0.00	\$0.00	\$10,791.68
5	X200-SATA-S111	X200-33TB+800GB/48GB/4x1GE	\$70,547.00	IS	25%	\$52,910.25	\$9,876.58	\$8,465.64	\$7,054.70	\$0.00	\$0.00	\$0.00	\$11,287.52
5	X200-SATA-S112	X200-11T+800GB/12GB/2x10GE 2x1GE	\$55,129.00	IS	25%	\$41,346.75	\$7,178.06	\$6,615.48	\$5,512.90	\$0.00	\$0.00	\$0.00	\$8,820.64
5	X200-SATA-S113	X200-11T+800GB/12GB/4x1GE	\$52,991.00	IS	25%	\$39,743.25	\$7,418.74	\$6,358.92	\$5,299.10	\$0.00	\$0.00	\$0.00	\$8,478.56
5	X200-SATA-S114	X200-11T+800GB/24GB/2x10GE 2x1GE	\$54,892.00	IS	25%	\$41,169.00	\$7,684.88	\$6,587.04	\$5,489.20	\$0.00	\$0.00	\$0.00	\$8,782.24
5	X200-SATA-S115	X200-11T+800GB/24GB/4x1GE	\$53,514.00	IS	25%	\$40,135.50	\$7,491.96	\$6,421.68	\$5,351.40	\$0.00	\$0.00	\$0.00	\$8,562.24
5	X200-SATA-S116	X200-11T+800GB/48GB/2x10GE 2x1GE	\$56,671.00	IS	25%	\$42,503.25	\$7,933.94	\$6,800.52	\$5,667.10	\$0.00	\$0.00	\$0.00	\$9,067.36
5	X200-SATA-S117	X200-11T+800GB/48GB/4x1GE	\$54,516.00	IS	25%	\$40,984.75	\$7,631.82	\$6,541.56	\$5,451.30	\$0.00	\$0.00	\$0.00	\$8,722.08
5	X200-SATA-S118	X200-22TB+800GB/12GB/2x10GE 2x1GE	\$61,615.00	IS	25%	\$46,211.25	\$8,626.10	\$7,393.80	\$6,161.50	\$0.00	\$0.00	\$0.00	\$9,856.40
5	X200-SATA-S119	X200-22TB+800GB/12GB/4x1GE	\$59,538.00	IS	25%	\$44,653.50	\$8,335.32	\$7,144.56	\$5,953.80	\$0.00	\$0.00	\$0.00	\$9,526.08
5	X200-SATA-S120	X200-22TB+800GB/24GB/2x10GE 2x1GE	\$62,111.00	IS	25%	\$46,583.25	\$8,695.54	\$7,453.32	\$6,211.10	\$0.00	\$0.00	\$0.00	\$9,937.76
5	X200-SATA-S121	X200-22TB+800GB/24GB/4x1GE	\$60,102.00	IS	25%	\$45,076.50	\$8,414.28	\$7,212.24	\$6,012.20	\$0.00	\$0.00	\$0.00	\$9,616.32
5	X200-SATA-S122	X200-22TB+800GB/48GB/2x10GE 2x1GE	\$63,274.00	IS	25%	\$47,455.50	\$8,858.36	\$7,592.88	\$6,327.40	\$0.00	\$0.00	\$0.00	\$10,123.84
5	X200-SATA-S123	X200-22TB+800GB/48GB/4x1GE	\$61,187.00	IS	25%	\$46,890.25	\$8,566.18	\$7,342.44	\$6,118.70	\$0.00	\$0.00	\$0.00	\$9,789.92
5	X200-SATA-S124	X200-30TB+1.6TB/12GB/2x10GE 2x1GE	\$86,704.00	IS	25%	\$66,528.00	\$12,418.56	\$10,644.48	\$8,870.40	\$0.00	\$0.00	\$0.00	\$14,192.64
5	X200-SATA-S125	X200-30TB+1.6TB/24GB/4x1GE	\$88,617.00	IS	25%	\$64,962.75	\$12,126.38	\$10,394.04	\$8,617.70	\$0.00	\$0.00	\$0.00	\$13,858.72
5	X200-SATA-S126	X200-30TB+1.6TB/24GB/2x10GE 2x1GE	\$86,535.00	IS	25%	\$66,401.25	\$12,384.90	\$10,624.20	\$8,853.50	\$0.00	\$0.00	\$0.00	\$14,165.60
5	X200-SATA-S127	X200-30TB+1.6TB/48GB/4x1GE	\$88,102.00	IS	25%	\$65,326.50	\$12,194.28	\$10,452.24	\$8,710.20	\$0.00	\$0.00	\$0.00	\$13,936.32
5	X200-SATA-S128	X200-30TB+1.6TB/48GB/2x10GE 2x1GE	\$86,127.00	IS	25%	\$67,595.25	\$12,617.78	\$10,815.24	\$8,912.70	\$0.00	\$0.00	\$0.00	\$14,420.32
5	X200-SATA-S129	X200-30TB+1.6TB/8GB/4x1GE	\$86,018.00	IS	25%	\$66,013.50	\$12,322.52	\$10,562.16	\$8,801.80	\$0.00	\$0.00	\$0.00	\$14,082.88
5	X200-SATA-S130	X200-24TB+3.2TB/12GB/2x10GE 2x1GE	\$124,322.00	IS	25%	\$93,241.50	\$17,405.08	\$14,916.64	\$12,432.20	\$0.00	\$0.00	\$0.00	\$19,891.52
5	X200-SATA-S131	X200-3T+1.2T SSD/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$9,554.86	\$8,189.88	\$6,824.90	\$0.00	\$0.00	\$0.00	\$10,919.84
5	X200-SATA-S132	X200-24TB+3.2TB/12GB/4x1GE	\$122,364.00	IS	25%	\$91,773.00	\$17,130.96	\$14,683.68	\$12,236.40	\$0.00	\$0.00	\$0.00	\$19,578.24
5	X200-SATA-S133	X200-24TB+3.2TB/24GB/2x10GE 2x1GE	\$123,642.00	IS	25%	\$92,731.50	\$17,309.88	\$14,837.04	\$12,364.20	\$0.00	\$0.00	\$0.00	\$19,782.72
5	X200-SATA-S134	X200-24TB+3.2TB/24GB/4x1GE	\$122,588.00	IS	25%	\$91,941.00	\$17,162.32	\$14,710.56	\$12,256.80	\$0.00	\$0.00	\$0.00	\$19,614.08
5	X200-SATA-S135	X200-24TB+3.2TB/48GB/2x10GE 2x1GE	\$124,974.00	IS	25%	\$93,730.50	\$17,496.36	\$14,996.88	\$12,296.40	\$0.00	\$0.00	\$0.00	\$19,995.84
5	X200-SATA-S136	X200-24TB+3.2TB/48GB/4x1GE	\$122,961.00	IS	25%	\$92,220.75	\$17,214.54	\$14,755.32	\$12,296.10	\$0.00	\$0.00	\$0.00	\$19,673.76
5	X200-SATA-S137	X200-18TB+4.8TB/12GB/2x10GE 2x1GE	\$163,770.00	IS	25%	\$122,827.00	\$22,927.80	\$19,652.40	\$16,377.00	\$0.00	\$0.00	\$0.00	\$26,205.20
5	X200-SATA-S138	X200-18TB+4.8TB/12GB/4x1GE	\$161,908.00	IS	25%	\$121,431.00	\$22,667.12	\$19,428.96	\$16,190.80	\$0.00	\$0.00	\$0.00	\$25,226.08
5	X200-SATA-S13												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	X200-SATA-S20	X200-11T+200G SSD/12G/2x10GE SFP+2x1GE	\$40,330.00	IS	25%	\$30,247.50	\$5,646.20	\$4,839.60	\$4,033.00	\$0.00	\$0.00	\$0.00	\$6,452.80
5	X200-SATA-S21	X200-11T+200G SSD/24G/4x1GE	\$38,802.00	IS	25%	\$29,169.00	\$5,444.28	\$4,667.04	\$3,889.20	\$0.00	\$0.00	\$0.00	\$6,222.72
5	X200-SATA-S22	X200-11T+200G SSD/48G/4x1GE	\$40,076.00	IS	25%	\$30,059.25	\$5,611.06	\$4,809.48	\$4,007.60	\$0.00	\$0.00	\$0.00	\$6,412.64
5	X200-SATA-S23	X200-11T+200G SSD/48G/2x10GE SFP+2x1GE	\$42,129.00	IS	25%	\$31,596.75	\$5,898.06	\$5,055.48	\$4,206.50	\$0.00	\$0.00	\$0.00	\$6,740.64
5	X200-SATA-S24	X200-6T+1.2T SSD/6G/4x1GE	\$42,155.00	IS	25%	\$51,048.25	\$9,529.30	\$8,167.80	\$6,506.50	\$0.00	\$0.00	\$0.00	\$10,890.40
5	X200-SATA-S25	X200-6T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$70,150.00	IS	25%	\$52,546.25	\$9,827.30	\$8,423.40	\$7,019.50	\$0.00	\$0.00	\$0.00	\$11,231.20
5	X200-SATA-S26	X200-6T+1.2T SSD/12G/4x1GE	\$68,548.00	IS	25%	\$51,411.00	\$9,596.72	\$8,225.76	\$6,854.80	\$0.00	\$0.00	\$0.00	\$10,987.68
5	X200-SATA-S27	X200-6T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$70,681.00	IS	25%	\$53,010.75	\$9,895.34	\$8,481.72	\$7,068.10	\$0.00	\$0.00	\$0.00	\$11,308.96
5	X200-SATA-S28	X200-6T+1.2T SSD/24G/4x1GE	\$68,269.00	IS	25%	\$52,001.75	\$9,557.66	\$8,192.28	\$6,828.90	\$0.00	\$0.00	\$0.00	\$10,923.04
5	X200-SATA-S29	X200-6T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$69,319.00	IS	25%	\$52,739.25	\$9,844.66	\$8,334.26	\$6,945.50	\$0.00	\$0.00	\$0.00	\$11,251.04
5	X200-SATA-S30	X200-6T+1.2T SSD/48G/4x1GE	\$69,455.00	IS	25%	\$52,091.25	\$9,723.70	\$8,334.60	\$6,945.50	\$0.00	\$0.00	\$0.00	\$11,112.80
5	X200-SATA-S31	X200-6T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$71,505.00	IS	25%	\$53,928.75	\$10,010.74	\$8,580.60	\$7,150.50	\$0.00	\$0.00	\$0.00	\$11,440.80
5	X200-SATA-S32	X200-20T+400G SSD/6G/4x1GE	\$48,177.00	IS	25%	\$36,132.75	\$6,744.78	\$5,781.24	\$4,817.70	\$0.00	\$0.00	\$0.00	\$7,708.32
5	X200-SATA-S33	X200-20T+400G SSD/6G/2x10GE SFP+2x1GE	\$50,155.00	IS	25%	\$37,928.25	\$7,023.10	\$6,019.80	\$5,001.10	\$0.00	\$0.00	\$0.00	\$8,026.40
5	X200-SATA-S34	X200-20T+400G SSD/12G/4x1GE	\$49,011.00	IS	25%	\$36,758.25	\$6,861.54	\$5,881.32	\$4,901.10	\$0.00	\$0.00	\$0.00	\$7,841.76
5	X200-SATA-S35	X200-20T+400G SSD/12G/2x10GE SFP+2x1GE	\$51,000.00	IS	25%	\$38,250.00	\$7,140.00	\$6,120.00	\$5,100.00	\$0.00	\$0.00	\$0.00	\$8,160.00
5	X200-SATA-S36	X200-20T+400G SSD/24G/4x1GE	\$49,605.00	IS	25%	\$37,203.75	\$6,944.70	\$5,952.60	\$4,960.50	\$0.00	\$0.00	\$0.00	\$7,936.80
5	X200-SATA-S37	X200-20T+400G SSD/48G/4x1GE	\$50,756.00	IS	25%	\$38,067.00	\$7,105.84	\$6,090.72	\$5,075.60	\$0.00	\$0.00	\$0.00	\$8,120.96
5	X200-SATA-S38	X200-20T+400G SSD/48G/2x10GE SFP+2x1GE	\$52,739.25	IS	25%	\$39,591.75	\$7,390.46	\$6,334.68	\$5,278.90	\$0.00	\$0.00	\$0.00	\$8,446.24
5	X200-SATA-S39	X200-12T+1200G SSD/6G/4x1GE	\$72,110.00	IS	25%	\$54,082.50	\$10,095.40	\$8,653.20	\$7,211.10	\$0.00	\$0.00	\$0.00	\$11,537.60
5	X200-SATA-S40	X200-12T+1200G SSD/6G/2x10GE SFP+2x1GE	\$74,127.00	IS	25%	\$55,570.25	\$10,391.78	\$8,907.24	\$7,422.70	\$0.00	\$0.00	\$0.00	\$11,876.32
5	X200-SATA-S41	X200-12T+1200G SSD/12G/4x1GE	\$72,985.00	IS	25%	\$54,738.75	\$10,171.90	\$8,758.20	\$7,298.50	\$0.00	\$0.00	\$0.00	\$11,677.64
5	X200-SATA-S42	X200-12T+1200G SSD/12G/2x10GE SFP+2x1GE	\$75,102.00	IS	25%	\$56,326.50	\$10,514.28	\$9,012.24	\$7,510.20	\$0.00	\$0.00	\$0.00	\$12,006.88
5	X200-SATA-S43	X200-12T+1200G SSD/24G/4x1GE	\$73,793.00	IS	25%	\$55,344.75	\$10,331.02	\$8,855.16	\$7,375.00	\$0.00	\$0.00	\$0.00	\$11,806.88
5	X200-SATA-S44	X200-12T+1200G SSD/48G/4x1GE	\$75,320.00	IS	25%	\$56,490.00	\$10,544.80	\$9,038.40	\$7,532.00	\$0.00	\$0.00	\$0.00	\$12,051.20
5	X200-SATA-S45	X200-12T+1200G SSD/48G/2x10GE SFP+2x1GE	\$77,438.00	IS	25%	\$58,074.00	\$10,840.48	\$9,291.84	\$7,743.20	\$0.00	\$0.00	\$0.00	\$12,192.00
5	X200-SATA-S46	X200-27T+600G SSD/6G/4x1GE	\$46,438.00	IS	25%	\$34,826.00	\$6,656.00	\$5,693.00	\$4,693.00	\$0.00	\$0.00	\$0.00	\$7,606.00
5	X200-SATA-S47	X200-27T+600G SSD/6G/2x10GE SFP+2x1GE	\$62,089.00	IS	25%	\$46,566.00	\$8,692.32	\$7,450.56	\$6,208.80	\$0.00	\$0.00	\$0.00	\$9,934.08
5	X200-SATA-S48	X200-27T+600G SSD/12G/4x1GE	\$60,898.00	IS	25%	\$45,673.50	\$8,525.72	\$7,307.76	\$6,089.80	\$0.00	\$0.00	\$0.00	\$9,743.68
5	X200-SATA-S49	X200-27T+600G SSD/12G/2x10GE SFP+2x1GE	\$62,948.00	IS	25%	\$47,211.00	\$8,812.72	\$7,553.76	\$6,294.80	\$0.00	\$0.00	\$0.00	\$10,071.68
5	X200-SATA-S50	X200-27T+600G SSD/24G/4x1GE	\$61,511.00	IS	25%	\$46,133.25	\$8,611.54	\$7,381.32	\$6,151.10	\$0.00	\$0.00	\$0.00	\$9,841.76
5	X200-SATA-S51	X200-27T+600G SSD/48G/4x1GE	\$62,697.00	IS	25%	\$47,022.75	\$8,777.58	\$7,523.64	\$6,289.70	\$0.00	\$0.00	\$0.00	\$10,031.52
5	X200-SATA-S52	X200-27T+600G SSD/48G/2x10GE SFP+2x1GE	\$63,747.00	IS	25%	\$48,580.25	\$9,064.58	\$7,669.64	\$6,474.70	\$0.00	\$0.00	\$0.00	\$10,359.52
5	X200-SATA-S53	X200-18T+1.2T SSD/6G/4x1GE	\$73,861.00	IS	25%	\$55,398.75	\$10,340.54	\$8,863.32	\$7,386.10	\$0.00	\$0.00	\$0.00	\$11,876.32
5	X200-SATA-S54	X200-18T+1.2T SSD/6G/2x10GE SFP+2x1GE	\$75,999.00	IS	25%	\$56,999.25	\$10,639.86	\$9,119.88	\$7,599.20	\$0.00	\$0.00	\$0.00	\$12,159.84
5	X200-SATA-S55	X200-18T+1.2T SSD/12G/4x1GE	\$74,551.00	IS	25%	\$55,899.00	\$10,434.48	\$8,943.84	\$7,599.20	\$0.00	\$0.00	\$0.00	\$12,025.12
5	X200-SATA-S56	X200-18T+1.2T SSD/12G/2x10GE SFP+2x1GE	\$74,589.00	IS	25%	\$55,941.75	\$10,442.46	\$8,950.68	\$7,458.90	\$0.00	\$0.00	\$0.00	\$11,934.24
5	X200-SATA-S57	X200-18T+1.2T SSD/24G/4x1GE	\$75,144.00	IS	25%	\$56,358.00	\$10,520.16	\$9,017.28	\$7,514.40	\$0.00	\$0.00	\$0.00	\$12,023.04
5	X200-SATA-S58	X200-18T+1.2T SSD/24G/2x10GE SFP+2x1GE	\$77,194.00	IS	25%	\$57,895.50	\$10,807.16	\$9,263.28	\$7,713.40	\$0.00	\$0.00	\$0.00	\$12,351.04
5	X200-SATA-S59	X200-18T+1.2T SSD/48G/4x1GE	\$76,330.00	IS	25%	\$57,247.50	\$10,686.20	\$9,159.60	\$7,633.00	\$0.00	\$0.00	\$0.00	\$12,212.80
5	X200-SATA-S60	X200-18T+1.2T SSD/48G/2x10GE SFP+2x1GE	\$78,380.00	IS	25%	\$58,785.00	\$10,973.20	\$9,405.60	\$7,838.00	\$0.00	\$0.00	\$0.00	\$12,540.80
5	X200-SATA-S71	X200-5.5TB+400GB SSD/6G/2x10GE SFP+2x1GE	\$44,774.00	IS	25%	\$33,580.50	\$6,268.22	\$5,372.88	\$4,477.40	\$0.00	\$0.00	\$0.00	\$7,163.84
5	X200-SATA-S72	X200-10TB+800GB SSD/12G/2x10GE SFP+2x1GE	\$59,373.00	IS	25%	\$44,529.75	\$8,312.22	\$7,124.76	\$5,937.30	\$0.00	\$0.00	\$0.00	\$9,499.68
5	X200-SATA-S73	X200-5.5TB+400GB SSD/6G/4x1GE	\$42,606.00	IS	25%	\$31,954.50	\$5,964.84	\$5,112.72	\$4,260.60	\$0.00	\$0.00	\$0.00	\$6,816.96
5	X200-SATA-S74	X200-10TB+800GB SSD/2G/4x1GE	\$42,903.75	IS	25%	\$32,008.70	\$6,008.70	\$5,162.60	\$4,260.60	\$0.00	\$0.00	\$0.00	\$9,152.80
5	X200-SATA-S75	X200-10TB+1.6TB/12GB/2x10GE 2x1GE	\$72,061.00	IS	25%	\$54,740.25	\$10,218.18	\$8,864.60	\$7,298.70	\$0.00	\$0.00	\$0.00	\$11,677.92
5	X200-SATA-S76	X200-10TB+1.6TB/12GB/4x1GE	\$70,892.00	IS	25%	\$53,169.00	\$9,927.88	\$8,578.44	\$7,089.20	\$0.00	\$0.00	\$0.00	\$11,342.72
5	X200-SATA-S77	X200-10TB+1.6TB/24GB/4x1GE	\$72,339.00	IS	25%	\$54,254.25	\$10,127.46	\$8,980.68	\$7,233.90	\$0.00	\$0.00	\$0.00	\$11,574.24
5	X200-SATA-S78	X200-10TB+1.6TB/24GB/2x10GE 2x1GE	\$71,237.00	IS	25%	\$53,427.75	\$9,973.18	\$8,548.44	\$7,123.70	\$0.00	\$0.00	\$0.00	\$11,397.92
5	X200-SATA-S79	X200-10TB+1.6TB/48GB/4x1GE	\$74,016.00	IS	25%	\$55,512.00	\$10,362.24	\$8,881.92	\$7,401.60	\$0.00	\$0.00	\$0.00	\$11,842.56
5	X200-SATA-S80	X200-10TB+1.6TB/48GB/2x10GE 2x1GE	\$71,870.00	IS	25%	\$53,902.50	\$10,061.80	\$8,624.40	\$7,187.00	\$0.00	\$0.00	\$0.00	\$11,498.20
5	X200-SATA-S81	X200-20TB+1.6TB/12GB/4x1GE	\$78,914.00	IS	25%	\$59,202.75	\$11,051.00	\$9,472.96	\$7,893.70	\$0.00	\$0.00	\$0.00	\$12,629.92
5	X200-SATA-S82	X200-20TB+1.6TB/12GB/2x10GE 2x1GE	\$79,276.00	IS	25%	\$59,457.00	\$11,098.64	\$9,513.12	\$7,691.40	\$0.00	\$0.00	\$0.00	\$12,306.24
5	X200-SATA-S83	X200-20TB+1.6TB/24GB/4x1GE	\$77,336.00	IS	25%	\$58,002.00	\$10,827.04	\$9,280.32	\$7,733.60	\$0.00	\$0.00	\$0.00	\$12,373.76
5	X200-SATA-S84	X200-20TB+1.6TB/24GB/2x10GE 2x1GE	\$80,176.00	IS	25%	\$60,132.00	\$11,224.64	\$9,621.12	\$8,017.60	\$0.00	\$0.00	\$0.00	\$12,828.16
5	X200-SATA-S85	X200-20TB+1.6TB/48GB/4x1GE	\$78,124.00	IS	25%	\$58,593.00	\$10,937.36	\$9,374.88	\$7,812.40	\$0.00	\$0.00	\$0.00	\$12,499.84
5	X200-SATA-S86	X200-6TB+4.8TB/12GB/2x10GE 2x1GE	\$156,780.00	IS	25%	\$117,585.00	\$21,949.20	\$18,813.60	\$15,678.00	\$0.00	\$0.00	\$0.00	\$25,084.80
5	X200-SATA-S87	X200-6TB+4.8TB/12GB/4x1GE	\$154,950.00	IS	25%	\$116,212.50	\$21,693.00	\$18,594.00	\$15,495.00	\$0.00	\$0.00	\$0.00	\$24,792.00
5	X200-SATA-S88	X200-6TB+4.8TB/24GB/2x10GE 2x1GE	\$155,017.00	IS	25%	\$116,262.75	\$21,962.08	\$18,824.64	\$15,601.70	\$0.00	\$0.00	\$0.00	\$25,099.52
5	X200-SATA-S89	X200-6TB+4.8TB/24GB/4x1GE	\$155,017.00	IS	25%	\$116,262.75	\$21,962.08	\$18,824.64	\$15,601.70	\$0.00	\$0.00	\$0.00	\$25,099.52
5	X200-SATA-S90	X200-6TB+4.8TB/48GB/2x10GE 2x1GE	\$155,965.00	IS	25%	\$117,723.25	\$21,975.10	\$18,835.80	\$15,696.30	\$0.00	\$0.00	\$0.00	\$25,144.40
5	X200-SATA-S91	X200-6TB+4.8TB/48GB/4x1GE	\$155,000.00	IS	25%	\$116,297.25	\$21,708.82	\$18,607.56	\$15,598.30	\$0.00	\$0.00	\$0.00	\$25,081.08
5	X200-SATA-S92	X200-16TB+3.2TB/12GB/2x10GE 2x1GE	\$119,345.00	IS	25%	\$89,508.75	\$16,708.30	\$14,321.40	\$11,934.50	\$0.00	\$0.00	\$0.00	\$19,995.20
5	X200-SATA-S93	X200-16TB+3.2TB/12GB/4x1GE	\$117,393.00	IS	25%	\$88,044.75	\$16,435.02	\$14,087.16	\$11,739.30	\$0.00	\$0.00	\$0.00	\$19,782.88
5	X200-SATA-S94	X200-16TB+3.2TB/24GB/4x1GE	\$119,724.00	IS	25%	\$89,793.00	\$16,761.36	\$14,366.88	\$11,972.40	\$0.00	\$0.00	\$0.00	\$19,155.84
5	X200-SATA-S95	X200-16TB+3.2TB/24GB/2x10GE 2x1GE	\$117,763.00	IS	25%	\$88,322.25	\$16,486.82	\$14,131.56	\$11,776.40	\$0.00	\$0.00	\$0.00	\$18,842.08
5	X200-SATA-S96	X200-16TB+3.2TB/48GB/4x1GE	\$120,419.00	IS	25%	\$90,325.25	\$16,858.66	\$14,450.28	\$12,041.90	\$0.00	\$0.00	\$0.00	\$19,267.04
5	X200-SATA-S97	X200-16TB+3.2TB/48GB/2x10GE 2x1GE	\$118,438.00	IS	25%	\$88,828.50	\$16,581.32	\$14,212.56	\$11,843.80	\$0.00	\$0.00	\$0.00	\$18,950.08
5	X200-SATA-S98	X200-											

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Price List

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	X210-SAS-E11-HO	X210-36T SED/24G/2x10GE 2x1GE/HO	\$37,862.00	IS	25%	\$28,246.50	\$5,272.68	\$4,519.44	\$3,766.20	\$0.00	\$0.00	\$0.00	\$6,025.92
5	X210-SAS-E12	X210-36T SED/48G/2x10GE 2x1GE	\$68,657.00	IS	25%	\$51,492.75	\$9,611.98	\$8,238.84	\$6,865.70	\$0.00	\$0.00	\$0.00	\$10,985.12
5	X210-SAS-E12-HO	X210-36T SED/48G/2x10GE 2x1GE/HO	\$38,770.00	IS	25%	\$29,077.50	\$5,427.80	\$4,652.40	\$3,877.00	\$0.00	\$0.00	\$0.00	\$6,203.20
5	X210-SAS-E14	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE	\$15,949.00	IS	25%	\$886,961.75	\$16,252.86	\$13,913.88	\$11,584.90	\$0.00	\$0.00	\$0.00	\$18,551.60
5	X210-SAS-E14-HO	X210-40T+1.6T SSD-SED /24G/2x10GE 2x1GE/HO	\$74,946.00	IS	25%	\$56,209.54	\$10,457.48	\$9,993.52	\$7,484.60	\$0.00	\$0.00	\$0.00	\$11,991.36
5	X210-SAS-E15	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE	\$117,982.00	IS	25%	\$88,486.50	\$16,517.48	\$14,157.84	\$11,798.20	\$0.00	\$0.00	\$0.00	\$18,877.12
5	X210-SAS-E15-HO	X210-40T+1.6T SSD-SED /48G/2x10GE 2x1GE/HO	\$76,260.00	IS	25%	\$57,195.00	\$10,676.40	\$9,151.20	\$7,626.00	\$0.00	\$0.00	\$0.00	\$12,201.60
5	X210-SAS-E17	X210-44T+800G SSD-SED/24G/2x10GE 2x1GE	\$95,698.00	IS	25%	\$71,473.50	\$13,341.72	\$11,435.76	\$9,529.80	\$0.00	\$0.00	\$0.00	\$15,247.68
5	X210-SAS-E17-HO	X210-44T+800G SSD-SED/24G/2x10GE 2x1GE/HO	\$59,604.00	IS	25%	\$43,203.00	\$8,066.56	\$6,912.48	\$5,760.40	\$0.00	\$0.00	\$0.00	\$9,216.64
5	X210-SAS-E18	X210-44T+800G SSD-SED/48G/2x10GE 2x1GE	\$97,376.00	IS	25%	\$73,032.00	\$13,632.64	\$11,685.12	\$9,737.60	\$0.00	\$0.00	\$0.00	\$15,580.16
5	X210-SAS-E18-HO	X210-44T+800G SSD-SED/48G/2x10GE 2x1GE/HO	\$58,860.00	IS	25%	\$44,145.00	\$8,240.40	\$7,063.20	\$5,886.00	\$0.00	\$0.00	\$0.00	\$9,417.60
5	X210-SAS-E20	X210-48T SED/24G/2x10GE 2x1GE	\$70,362.00	IS	25%	\$52,771.50	\$9,850.68	\$8,443.44	\$7,036.20	\$0.00	\$0.00	\$0.00	\$11,257.92
5	X210-SAS-E20-HO	X210-48T SED/24G/2x10GE 2x1GE/HO	\$40,289.00	IS	25%	\$30,224.25	\$5,641.86	\$4,835.88	\$4,029.90	\$0.00	\$0.00	\$0.00	\$6,447.84
5	X210-SAS-E21	X210-48T SED/48G/2x10GE 2x1GE	\$72,388.00	IS	25%	\$54,281.00	\$10,134.32	\$8,686.56	\$7,238.00	\$0.00	\$0.00	\$0.00	\$11,582.08
5	X210-SAS-E21-HO	X210-48T SED/48G/2x10GE 2x1GE/HO	\$41,450.00	IS	25%	\$31,095.00	\$5,804.40	\$4,975.20	\$4,145.00	\$0.00	\$0.00	\$0.00	\$6,533.60
5	X210-SATA-003	X210-12T/24G/2x10GE 2x1GE	\$29,298.00	IS	25%	\$21,958.50	\$4,398.92	\$3,513.36	\$2,927.80	\$0.00	\$0.00	\$0.00	\$4,684.48
5	X210-SATA-003-HO	X210-12T/24G/2x10GE 2x1GE/HO	\$23,998.00	IS	25%	\$17,998.25	\$3,359.86	\$2,793.88	\$2,399.00	\$0.00	\$0.00	\$0.00	\$3,839.84
5	X210-SATA-004	X210-12T/48G/2x10GE 2x1GE	\$30,271.00	IS	25%	\$22,703.24	\$4,237.94	\$3,632.52	\$3,027.10	\$0.00	\$0.00	\$0.00	\$4,843.36
5	X210-SATA-004-HO	X210-12T/48G/2x10GE 2x1GE/HO	\$24,792.00	IS	25%	\$18,594.00	\$3,470.88	\$2,975.04	\$2,475.20	\$0.00	\$0.00	\$0.00	\$3,966.72
5	X210-SATA-006	X210-24T/24G/2x10GE 2x1GE	\$42,663.00	IS	25%	\$31,997.25	\$5,972.82	\$5,119.56	\$4,268.20	\$0.00	\$0.00	\$0.00	\$6,826.08
5	X210-SATA-006-HO	X210-24T/24G/2x10GE 2x1GE/HO	\$25,888.00	IS	25%	\$18,816.00	\$3,512.32	\$3,010.56	\$2,508.80	\$0.00	\$0.00	\$0.00	\$4,014.08
5	X210-SATA-007	X210-24T/48G/2x10GE 2x1GE	\$43,859.00	IS	25%	\$32,894.25	\$6,140.26	\$5,263.68	\$4,385.90	\$0.00	\$0.00	\$0.00	\$7,017.44
5	X210-SATA-007-HO	X210-24T/48G/2x10GE 2x1GE/HO	\$25,883.00	IS	25%	\$19,412.25	\$3,623.62	\$3,105.96	\$2,588.30	\$0.00	\$0.00	\$0.00	\$4,141.28
5	X210-SATA-008	X210-24T/6GB/2x10GE 2x1GE	\$26,827.00	IS	25%	\$20,120.25	\$3,755.78	\$3,219.24	\$2,682.70	\$0.00	\$0.00	\$0.00	\$4,292.32
5	X210-SATA-010-HO	X210-36T/24G/2x10GE 2x1GE/HO	\$49,657.00	IS	25%	\$37,250.25	\$6,953.20	\$5,960.04	\$4,966.70	\$0.00	\$0.00	\$0.00	\$7,846.72
5	X210-SATA-010	X210-36T/24G/2x10GE 2x1GE	\$30,937.00	IS	25%	\$22,597.50	\$4,218.24	\$3,615.60	\$3,013.00	\$0.00	\$0.00	\$0.00	\$4,820.80
5	X210-SATA-011	X210-36T/48G/2x10GE 2x1GE	\$31,946.00	IS	25%	\$23,599.50	\$4,218.24	\$3,615.60	\$3,013.00	\$0.00	\$0.00	\$0.00	\$4,820.80
5	X210-SATA-011-HO	X210-36T/48G/2x10GE 2x1GE/HO	\$31,016.00	IS	25%	\$23,262.00	\$4,342.24	\$3,721.92	\$3,101.60	\$0.00	\$0.00	\$0.00	\$4,962.56
5	X210-SATA-012	X210-36T/6GB/2x10GE 2x1GE	\$43,974.00	IS	25%	\$33,980.50	\$6,716.36	\$5,756.88	\$4,797.40	\$0.00	\$0.00	\$0.00	\$7,675.84
5	X210-SATA-014	X210-48T/48G/2x10GE 2x1GE	\$57,910.00	IS	25%	\$43,432.50	\$8,107.40	\$6,949.20	\$5,791.00	\$0.00	\$0.00	\$0.00	\$9,265.60
5	X210-SATA-014-HO	X210-48T/48G/2x10GE 2x1GE/HO	\$33,168.00	IS	25%	\$24,876.00	\$4,643.52	\$3,980.16	\$3,316.80	\$0.00	\$0.00	\$0.00	\$5,306.88
5	X210-SATA-015	X210-48T/24G/2x10GE 2x1GE	\$56,289.00	IS	25%	\$42,216.25	\$7,880.46	\$6,754.68	\$5,628.90	\$0.00	\$0.00	\$0.00	\$9,006.24
5	X210-SATA-015-HO	X210-48T/24G/2x10GE 2x1GE/HO	\$32,298.00	IS	25%	\$24,170.25	\$4,513.46	\$3,868.68	\$3,239.90	\$0.00	\$0.00	\$0.00	\$5,158.24
5	X210-SATA-S01	X210-11T+200G SSD/6GB/2x10GE 2x1GE	\$38,680.00	IS	25%	\$29,010.00	\$5,415.20	\$4,641.60	\$3,868.00	\$0.00	\$0.00	\$0.00	\$6,188.80
5	X210-SATA-S03	X210-11T+200G SSD/24G/2x10GE 2x1GE	\$38,909.00	IS	25%	\$29,181.75	\$5,447.26	\$4,669.08	\$3,890.90	\$0.00	\$0.00	\$0.00	\$6,225.44
5	X210-SATA-S03-HO	X210-11T+200G SSD/24G/2x10GE 2x1GE/HO	\$27,553.00	IS	25%	\$20,664.75	\$3,857.42	\$3,306.36	\$2,755.30	\$0.00	\$0.00	\$0.00	\$4,408.48
5	X210-SATA-S04	X210-11T+200G SSD/48G/2x10GE 2x1GE	\$42,886.00	IS	25%	\$30,964.50	\$5,780.04	\$4,954.32	\$4,128.60	\$0.00	\$0.00	\$0.00	\$6,605.76
5	X210-SATA-S04-HO	X210-11T+200G SSD/48G/2x10GE 2x1GE/HO	\$28,336.00	IS	25%	\$21,286.50	\$3,973.48	\$3,405.84	\$2,838.20	\$0.00	\$0.00	\$0.00	\$4,541.12
5	X210-SATA-S07	X210-11T+800G SSD/24G/2x10GE 2x1GE	\$53,794.00	IS	25%	\$40,345.50	\$7,531.16	\$6,455.28	\$5,379.40	\$0.00	\$0.00	\$0.00	\$8,607.04
5	X210-SATA-S07-HO	X210-11T+800G SSD/24G/2x10GE 2x1GE/HO	\$37,007.00	IS	25%	\$28,355.25	\$5,292.98	\$4,536.84	\$3,780.70	\$0.00	\$0.00	\$0.00	\$6,049.12
5	X210-SATA-S08	X210-11T+800G SSD/48G/2x10GE 2x1GE	\$55,538.00	IS	25%	\$41,337.00	\$7,775.32	\$6,664.56	\$5,553.80	\$0.00	\$0.00	\$0.00	\$8,886.08
5	X210-SATA-S08-HO	X210-11T+800G SSD/48G/2x10GE 2x1GE/HO	\$36,712.00	IS	25%	\$29,034.00	\$4,645.44	\$3,871.20	\$3,193.30	\$0.00	\$0.00	\$0.00	\$6,193.92
5	X210-SATA-S10	X210-12T+1.2 T SSD/48G/2x10GE 2x1GE	\$75,883.00	IS	25%	\$56,912.25	\$10,623.62	\$9,105.96	\$7,586.30	\$0.00	\$0.00	\$0.00	\$12,141.28
5	X210-SATA-S12	X210-12T+4.8T SSD/24G/2x10GE 2x1GE	\$153,671.00	IS	25%	\$115,253.25	\$21,513.94	\$18,440.52	\$15,367.10	\$0.00	\$0.00	\$0.00	\$24,587.36
5	X210-SATA-S13	X210-12T+4.8T SSD/48G/2x10GE 2x1GE	\$155,232.00	IS	25%	\$116,424.00	\$21,732.48	\$18,627.84	\$15,523.20	\$0.00	\$0.00	\$0.00	\$24,837.12
5	X210-SATA-S14	X210-18T+1.2T SSD/24G/2x10GE 2x1GE	\$75,650.00	IS	25%	\$56,737.50	\$10,591.44	\$9,078.00	\$7,565.00	\$0.00	\$0.00	\$0.00	\$12,104.00
5	X210-SATA-S15	X210-18T+1.2T SSD/48G/2x10GE 2x1GE	\$78,890.00	IS	25%	\$57,609.00	\$10,753.68	\$9,217.44	\$7,681.20	\$0.00	\$0.00	\$0.00	\$12,289.92
5	X210-SATA-S18	X210-20T+400G SSD/24G/2x10GE 2x1GE	\$49,390.00	IS	25%	\$37,042.50	\$6,914.60	\$5,926.80	\$4,939.00	\$0.00	\$0.00	\$0.00	\$7,902.40
5	X210-SATA-S18-HO	X210-20T+400G SSD/24G/2x10GE 2x1GE/HO	\$24,200.00	IS	25%	\$18,150.00	\$3,417.38	\$2,926.04	\$2,426.70	\$0.00	\$0.00	\$0.00	\$3,662.72
5	X210-SATA-S19	X210-20T+400G SSD/48G/2x10GE 2x1GE	\$51,733.00	IS	25%	\$38,799.75	\$7,242.62	\$6,207.96	\$5,173.30	\$0.00	\$0.00	\$0.00	\$8,277.28
5	X210-SATA-S19-HO	X210-20T+400G SSD/48G/2x10GE 2x1GE/HO	\$33,869.00	IS	25%	\$24,949.75	\$4,638.62	\$3,975.96	\$3,313.30	\$0.00	\$0.00	\$0.00	\$5,301.28
5	X210-SATA-S21	X210-22T+800G SSD/24G/2x10GE 2x1GE	\$60,869.00	IS	25%	\$45,951.75	\$8,521.66	\$7,304.28	\$6,089.80	\$0.00	\$0.00	\$0.00	\$9,739.04
5	X210-SATA-S21-HO	X210-22T+800G SSD/24G/2x10GE 2x1GE/HO	\$38,898.00	IS	25%	\$29,173.50	\$5,445.72	\$4,667.76	\$3,899.80	\$0.00	\$0.00	\$0.00	\$6,223.68
5	X210-SATA-S22	X210-22T+800G SSD/48G/2x10GE 2x1GE	\$62,008.00	IS	25%	\$46,506.00	\$8,681.12	\$7,440.96	\$6,200.80	\$0.00	\$0.00	\$0.00	\$9,321.28
5	X210-SATA-S22-HO	X210-22T+800G SSD/48G/2x10GE 2x1GE/HO	\$40,846.00	IS	25%	\$29,852.25	\$5,572.42	\$4,776.36	\$3,980.30	\$0.00	\$0.00	\$0.00	\$6,368.48
5	X210-SATA-S23	X210-27T+600G SSD/6GB/2x10GE 2x1GE	\$60,924.00	IS	25%	\$45,634.50	\$8,518.44	\$7,301.52	\$6,084.60	\$0.00	\$0.00	\$0.00	\$9,735.36
5	X210-SATA-S25	X210-27T+600G SSD/24G/2x10GE 2x1GE	\$60,924.00	IS	25%	\$45,693.00	\$8,529.36	\$7,310.88	\$6,092.40	\$0.00	\$0.00	\$0.00	\$9,747.84
5	X210-SATA-S26	X210-27T+600G SSD/48G/2x10GE 2x1GE	\$63,452.00	IS	25%	\$47,589.00	\$8,883.28	\$7,614.24	\$6,345.20	\$0.00	\$0.00	\$0.00	\$10,152.32
5	X210-SATA-S26-HO	X210-27T+600G SSD/48G/2x10GE 2x1GE/HO	\$39,562.00	IS	25%	\$31,137.50	\$5,812.34	\$4,982.04	\$4,151.70	\$0.00	\$0.00	\$0.00	\$6,642.72
5	X210-SATA-S28	X210-33T+800G SSD/24G/2x10GE 2x1GE	\$69,964.00	IS	25%	\$52,973.00	\$9,738.68	\$8,347.44	\$6,956.20	\$0.00	\$0.00	\$0.00	\$11,129.92
5	X210-SATA-S28-HO	X210-33T+800G SSD/24G/2x10GE 2x1GE/HO	\$43,964.00	IS	25%	\$32,973.00	\$6,154.96	\$5,275.68	\$4,396.40	\$0.00	\$0.00	\$0.00	\$7,034.24
5	X210-SATA-S29	X210-33T+800G SSD/48G/2x10GE 2x1GE	\$71,249.00	IS	25%	\$53,436.75	\$9,974.88	\$8,549.88	\$7,124.90	\$0.00	\$0.00	\$0.00	\$11,399.84
5	X210-SATA-S29-HO	X210-33T+800G SSD/48G/2x10GE 2x1GE/HO	\$44,936.00	IS	25%	\$33,702.00	\$6,291.04	\$5,392.32	\$4,491.60	\$0.00	\$0.00	\$0.00	\$7,189.76
5	X210-SATA-S32	X210-6T+1.2T SSD/24G/2x10GE 2x1GE	\$68,912.00	IS	25%	\$51,684.00	\$9,647.68	\$8,269.44	\$6,891.20	\$0.00	\$0.00	\$0.00	\$11,025.92
5	X210-SATA-S32-HO	X210-6T+1.2T SSD/24G/2x10GE 2x1GE/HO	\$45,594.00	IS	25%	\$34,195.50	\$6,383.16	\$5,471.28	\$4,559.40	\$0.00	\$0.00	\$0.00	\$7,295.04
5	X210-SATA-S33	X210-6T+1.2T SSD/48G/2x10GE 2x1GE	\$70,075.00	IS	25%	\$52,556.25	\$9,810.50	\$8,409.00	\$7,037.50	\$0.00	\$0.00	\$0.00	\$11,212.00
5	X210-SATA-S34	X210-32T+3.2T SSD/24G/2x10GE 2x1GE	\$129,228.00	IS	25%	\$96,506.00	\$18,092.06	\$15,507.48	\$12,922.90	\$0.00	\$0.00	\$0.00	\$20,676.60
5	X210-SATA-S35	X210-32T+3.2T SSD/48G/2x10GE 2x1GE	\$130,860.00										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	X400-SAS-E03	X400-108TB-SED/96G/4x1GE	\$160,077.00	IS	25%	\$120,057.75	\$22,410.78	\$19,209.24	\$16,007.70	\$0.00	\$0.00	\$0.00	\$25,612.32
5	X400-SAS-E04	X400-108TB-SED/96G/2x10GE SFP 2x1GE	\$162,895.00	IS	25%	\$122,171.25	\$22,805.30	\$19,547.40	\$16,289.50	\$0.00	\$0.00	\$0.00	\$26,063.20
5	X400-SAS-E05	X400-108TB-SED/192G/4x1GE	\$177,298.00	IS	25%	\$132,973.50	\$24,821.72	\$21,275.76	\$17,729.80	\$0.00	\$0.00	\$0.00	\$28,367.68
5	X400-SAS-E06	X400-108TB-SED/192G/2x10GE SFP 2x1GE	\$180,116.00	IS	25%	\$135,087.00	\$25,216.24	\$21,613.92	\$18,011.60	\$0.00	\$0.00	\$0.00	\$30,390.24
5	X400-SAS-E07	X400-144TB-SED/48G/4x1GE	\$189,939.00	IS	25%	\$144,454.25	\$26,581.46	\$22,792.68	\$18,993.90	\$0.00	\$0.00	\$0.00	\$30,841.12
5	X400-SAS-E08	X400-144TB-SED/48G/2x10GE SFP 2x1GE	\$192,757.00	IS	25%	\$144,567.75	\$26,985.98	\$23,130.84	\$19,275.70	\$0.00	\$0.00	\$0.00	\$30,841.12
5	X400-SAS-E09	X400-144TB-SED/96G/4x1GE	\$193,297.00	IS	25%	\$144,972.75	\$27,061.58	\$23,195.64	\$19,329.70	\$0.00	\$0.00	\$0.00	\$30,927.52
5	X400-SAS-E10	X400-144TB-SED/96G/2x10GE SFP 2x1GE	\$193,115.00	IS	25%	\$147,086.25	\$27,456.10	\$23,533.80	\$19,611.50	\$0.00	\$0.00	\$0.00	\$31,378.40
5	X400-SAS-E11	X400-144TB-SED/192G/4x1GE	\$210,518.00	IS	25%	\$157,888.50	\$29,472.52	\$25,262.12	\$21,051.80	\$0.00	\$0.00	\$0.00	\$34,882.88
5	X400-SAS-E12	X400-144TB-SED/192G/2x10GE SFP 2x1GE	\$213,336.00	IS	25%	\$160,002.00	\$29,867.04	\$25,606.32	\$21,333.60	\$0.00	\$0.00	\$0.00	\$34,882.88
5	X400-SAS-E13	X400-102T+1.6T SSD-SED/48G/2x10GE+2X1GE	\$208,723.00	IS	25%	\$156,542.25	\$29,221.22	\$25,046.76	\$20,872.30	\$0.00	\$0.00	\$0.00	\$33,395.64
5	X400-SAS-E14	X400-102T+1.6T SSD-SED/48G/4x1GE	\$205,499.00	IS	25%	\$154,124.25	\$28,769.88	\$24,659.88	\$20,549.90	\$0.00	\$0.00	\$0.00	\$32,879.84
5	X400-SAS-E15	X400-102T+1.6T SSD-SED/96G/2x10GE+2X1GE	\$214,201.00	IS	25%	\$160,650.75	\$29,988.14	\$25,704.12	\$21,420.10	\$0.00	\$0.00	\$0.00	\$34,272.16
5	X400-SAS-E16	X400-102T+1.6T SSD-SED/192G/4x1GE	\$223,276.00	IS	25%	\$167,457.00	\$31,258.64	\$26,793.12	\$22,327.60	\$0.00	\$0.00	\$0.00	\$35,724.16
5	X400-SAS-E17	X400-96T+3.2T SSD-SED/48G/2x10GE+2X1GE	\$256,027.00	IS	25%	\$192,020.25	\$35,843.78	\$30,723.24	\$25,602.50	\$0.00	\$0.00	\$0.00	\$40,964.32
5	X400-SAS-E18	X400-96T+3.2T SSD-SED/48G/4x1GE	\$252,803.00	IS	25%	\$189,602.25	\$35,392.42	\$30,336.36	\$25,280.30	\$0.00	\$0.00	\$0.00	\$40,448.44
5	X400-SAS-E19	X400-96T+3.2T SSD-SED/96G/2x10GE+2X1GE	\$261,504.00	IS	25%	\$196,126.00	\$36,611.56	\$31,380.48	\$26,150.40	\$0.00	\$0.00	\$0.00	\$41,840.64
5	X400-SAS-E20	X400-96T+3.2T SSD-SED/96G/4x1GE	\$258,280.00	IS	25%	\$193,710.00	\$36,159.20	\$30,993.60	\$25,828.00	\$0.00	\$0.00	\$0.00	\$41,324.80
5	X400-SAS-E21	X400-96T+3.2T SSD-SED/192G/2x10GE+2X1GE	\$273,804.00	IS	25%	\$203,353.00	\$38,332.56	\$32,856.48	\$27,058.00	\$0.00	\$0.00	\$0.00	\$43,808.64
5	X400-SAS-E22	X400-96T+3.2T SSD-SED/192G/4x1GE	\$270,580.00	IS	25%	\$200,935.00	\$37,881.20	\$32,469.60	\$27,058.00	\$0.00	\$0.00	\$0.00	\$43,292.80
5	X400-SAS-E23	X400-136T+1.6T SSD-SED/48G/2x10GE+2X1GE	\$228,674.00	IS	25%	\$172,255.50	\$32,154.36	\$27,560.88	\$22,967.40	\$0.00	\$0.00	\$0.00	\$36,231.84
5	X400-SAS-E24	X400-136T+1.6T SSD-SED/48G/4x1GE	\$226,449.00	IS	25%	\$169,836.75	\$31,702.86	\$27,173.88	\$22,644.90	\$0.00	\$0.00	\$0.00	\$36,231.84
5	X400-SAS-E25	X400-136T+1.6T SSD-SED/96G/2x10GE+2X1GE	\$235,451.00	IS	25%	\$173,363.25	\$32,921.14	\$28,218.12	\$23,515.10	\$0.00	\$0.00	\$0.00	\$37,624.16
5	X400-SAS-E26	X400-136T+1.6T SSD-SED/96G/4x1GE	\$231,926.00	IS	25%	\$173,944.50	\$32,469.64	\$27,831.12	\$23,515.10	\$0.00	\$0.00	\$0.00	\$37,108.16
5	X400-SAS-E27	X400-136T+1.6T SSD-SED/192G/2x10GE+2X1GE	\$247,451.00	IS	25%	\$185,588.25	\$34,641.14	\$29,604.12	\$24,745.10	\$0.00	\$0.00	\$0.00	\$39,592.16
5	X400-SAS-E27	X400-136T+1.6T SSD-SED/192G/4x1GE	\$244,251.00	IS	25%	\$183,169.50	\$34,191.64	\$29,307.12	\$24,422.60	\$0.00	\$0.00	\$0.00	\$39,076.16
5	X400-SAS-E28	X400-128T+3.2T SSD-SED/48G/2x10GE+2X1GE	\$275,745.00	IS	25%	\$204,390.00	\$38,604.30	\$33,089.40	\$27,572.00	\$0.00	\$0.00	\$0.00	\$44,110.20
5	X400-SAS-E30	X400-128T+3.2T SSD-SED/48G/4x1GE	\$272,220.00	IS	25%	\$201,971.50	\$38,152.80	\$32,702.40	\$27,252.00	\$0.00	\$0.00	\$0.00	\$43,603.20
5	X400-SAS-E31	X400-128T+3.2T SSD-SED/96G/2x10GE+2X1GE	\$277,967.00	IS	25%	\$208,497.75	\$39,371.08	\$33,746.64	\$28,520.00	\$0.00	\$0.00	\$0.00	\$44,995.52
5	X400-SAS-E32	X400-128T+3.2T SSD-SED/96G/4x1GE	\$273,522.00	IS	25%	\$204,141.50	\$38,919.58	\$33,359.64	\$27,769.70	\$0.00	\$0.00	\$0.00	\$44,479.52
5	X400-SAS-E33	X400-128T+3.2T SSD-SED/192G/2x10GE+2X1GE	\$290,297.00	IS	25%	\$221,722.75	\$41,091.08	\$35,222.64	\$29,029.70	\$0.00	\$0.00	\$0.00	\$46,964.52
5	X400-SAS-E34	X400-128T+3.2T SSD-SED/192G/4x1GE	\$287,097.00	IS	25%	\$217,722.75	\$40,641.58	\$34,835.64	\$28,579.70	\$0.00	\$0.00	\$0.00	\$46,447.52
5	X400-SAS-E35	X400-120T+4.8T SSD-SED/48G/2x10GE+2X1GE	\$318,592.00	IS	25%	\$241,362.00	\$44,602.88	\$38,231.04	\$31,859.20	\$0.00	\$0.00	\$0.00	\$50,974.72
5	X400-SAS-E36	X400-120T+4.8T SSD-SED/48G/4x1GE	\$321,816.00	IS	25%	\$245,469.75	\$45,054.24	\$38,617.92	\$32,181.60	\$0.00	\$0.00	\$0.00	\$51,490.56
5	X400-SAS-E37	X400-120T+4.8T SSD-SED/96G/2x10GE+2X1GE	\$324,069.00	IS	25%	\$243,051.75	\$45,275.16	\$39,275.16	\$32,729.30	\$0.00	\$0.00	\$0.00	\$52,366.88
5	X400-SAS-E37	X400-120T+4.8T SSD-SED/96G/4x1GE	\$324,069.00	IS	25%	\$243,051.75	\$45,275.16	\$39,275.16	\$32,406.90	\$0.00	\$0.00	\$0.00	\$52,366.88
5	X400-SAS-E38	X400-120T+4.8T SSD-SED/192G/2x10GE+2X1GE	\$339,593.00	IS	25%	\$254,694.75	\$45,369.66	\$38,888.28	\$33,959.30	\$0.00	\$0.00	\$0.00	\$54,841.88
5	X400-SAS-E40	X400-120T+4.8T SSD-SED/192G/4x1GE	\$336,369.00	IS	25%	\$252,276.75	\$47,543.02	\$40,751.16	\$33,636.90	\$0.00	\$0.00	\$0.00	\$54,325.88
5	X400-SAS-E41	X400-102T+1.6T SSD-SED/96G/4x1GE	\$210,976.00	IS	25%	\$158,232.00	\$29,539.64	\$26,317.12	\$21,057.60	\$0.00	\$0.00	\$0.00	\$33,756.16
5	X400-SAS-E42	X400-102T+1.6T SSD-SED/192G/2x10GE+2X1GE	\$226,500.00	IS	25%	\$169,875.00	\$31,710.00	\$27,190.00	\$22,650.00	\$0.00	\$0.00	\$0.00	\$36,240.00
5	X400-SATA-001	X400-108T/48G/4x1GE	\$114,598.00	IS	25%	\$85,948.50	\$16,043.72	\$13,751.76	\$11,459.80	\$0.00	\$0.00	\$0.00	\$18,335.68
5	X400-SATA-002	X400-108T/48G/2x10GE SFP+2x1GE	\$122,721.00	IS	25%	\$92,040.75	\$17,180.94	\$14,726.52	\$12,272.10	\$0.00	\$0.00	\$0.00	\$19,458.90
5	X400-SATA-003	X400-108T/96G/4x1GE	\$117,053.00	IS	25%	\$87,789.75	\$16,387.42	\$14,046.36	\$11,705.30	\$0.00	\$0.00	\$0.00	\$18,728.44
5	X400-SATA-004	X400-108T/96G/2x10GE SFP+2x1GE	\$119,114.00	IS	25%	\$89,335.50	\$16,675.96	\$14,293.68	\$11,911.40	\$0.00	\$0.00	\$0.00	\$19,058.24
5	X400-SATA-005	X400-108T/192G/4x1GE	\$129,646.00	IS	25%	\$97,234.50	\$18,150.44	\$15,557.52	\$12,964.60	\$0.00	\$0.00	\$0.00	\$20,743.36
5	X400-SATA-006	X400-108T/192G/2x10GE SFP+2x1GE	\$131,707.00	IS	25%	\$98,780.25	\$18,438.98	\$15,804.84	\$13,170.70	\$0.00	\$0.00	\$0.00	\$21,073.12
5	X400-SATA-007	X400-36T/48G/4x1GE	\$73,984.00	IS	25%	\$55,488.00	\$10,357.76	\$8,878.08	\$7,398.40	\$0.00	\$0.00	\$0.00	\$11,637.44
5	X400-SATA-008	X400-36T/48G/2x10GE SFP+2x1GE	\$76,045.00	IS	25%	\$57,033.75	\$10,646.30	\$9,125.40	\$7,604.50	\$0.00	\$0.00	\$0.00	\$12,167.20
5	X400-SATA-009	X400-36T/96G/4x1GE	\$76,440.00	IS	25%	\$57,330.00	\$10,701.60	\$9,172.80	\$7,644.00	\$0.00	\$0.00	\$0.00	\$12,230.00
5	X400-SATA-010	X400-36T/96G/2x10GE SFP+2x1GE	\$76,500.00	IS	25%	\$58,875.00	\$10,990.00	\$9,420.00	\$7,850.00	\$0.00	\$0.00	\$0.00	\$12,300.00
5	X400-SATA-011	X400-36T/192G/4x1GE	\$89,030.00	IS	25%	\$66,774.00	\$12,464.48	\$10,683.84	\$8,903.20	\$0.00	\$0.00	\$0.00	\$14,245.12
5	X400-SATA-012	X400-36T/192G/2x10GE SFP+2x1GE	\$89,093.00	IS	25%	\$68,319.75	\$12,753.02	\$10,931.16	\$9,103.30	\$0.00	\$0.00	\$0.00	\$14,574.88
5	X400-SATA-013	X400-72T/48G/4x1GE	\$96,405.00	IS	25%	\$72,303.75	\$13,496.70	\$11,568.60	\$9,640.50	\$0.00	\$0.00	\$0.00	\$15,424.80
5	X400-SATA-014	X400-72T/48G/2x10GE SFP+2x1GE	\$98,465.00	IS	25%	\$73,948.75	\$13,785.10	\$11,815.80	\$9,846.50	\$0.00	\$0.00	\$0.00	\$15,754.40
5	X400-SATA-015	X400-72T/96G/4x1GE	\$98,860.00	IS	25%	\$74,145.00	\$13,840.40	\$11,863.20	\$9,886.00	\$0.00	\$0.00	\$0.00	\$15,817.60
5	X400-SATA-016	X400-72T/96G/2x10GE SFP+2x1GE	\$100,920.00	IS	25%	\$75,690.00	\$14,128.80	\$12,110.40	\$10,092.00	\$0.00	\$0.00	\$0.00	\$16,147.20
5	X400-SATA-017	X400-72T/192G/4x1GE	\$111,452.00	IS	25%	\$83,589.00	\$15,803.28	\$13,374.24	\$11,145.20	\$0.00	\$0.00	\$0.00	\$17,632.32
5	X400-SATA-018	X400-72T/192G/2x10GE SFP+2x1GE	\$113,513.00	IS	25%	\$85,134.75	\$15,891.82	\$13,621.56	\$11,351.30	\$0.00	\$0.00	\$0.00	\$18,162.08
5	X400-SATA-019	X400-144T/24G/4x1GE	\$137,430.00	IS	25%	\$103,072.50	\$19,240.20	\$16,491.60	\$13,743.00	\$0.00	\$0.00	\$0.00	\$21,988.80
5	X400-SATA-020	X400-144T/48G/4x1GE	\$138,889.00	IS	25%	\$104,166.75	\$19,444.46	\$16,666.68	\$13,888.90	\$0.00	\$0.00	\$0.00	\$22,222.24
5	X400-SATA-021	X400-144T/48G/2x10GE SFP+2x1GE	\$140,950.00	IS	25%	\$105,712.50	\$19,733.00	\$16,914.00	\$14,095.00	\$0.00	\$0.00	\$0.00	\$22,552.00
5	X400-SATA-022	X400-144T/96G/4x1GE	\$141,345.00	IS	25%	\$106,008.75	\$19,788.30	\$16,908.40	\$14,134.50	\$0.00	\$0.00	\$0.00	\$22,615.20
5	X400-SATA-023	X400-144T/96G/2x10GE SFP+2x1GE	\$143,405.00	IS	25%	\$107,553.75	\$20,076.70	\$17,208.00	\$14,340.50	\$0.00	\$0.00	\$0.00	\$22,944.80
5	X400-SATA-024	X400-144T/192G/4x1GE	\$153,937.00	IS	25%	\$115,452.50	\$21,551.18	\$18,472.44	\$15,593.70	\$0.00	\$0.00	\$0.00	\$24,629.92
5	X400-SATA-025	X400-144T/192G/2x10GE SFP+2x1GE	\$155,998.00	IS	25%	\$116,998.50	\$21,839.72	\$18,719.88	\$15,880.80	\$0.00	\$0.00	\$0.00	\$24,959.68
5	X400-SATA-S01	X400-34T+800G SSD/48G/4x1GE	\$97,080.00	IS	25%	\$72,810.00	\$13,879.60	\$11,649.60	\$9,814.00	\$0.00	\$0.00	\$0.00	\$15,532.80
5	X400-SATA-S02	X400-34T+800G SSD/48G/2x10GE SFP+2x1GE	\$99,140.00	IS	25%	\$74,355.00	\$13,879.60	\$11,649.60	\$9,814.00	\$0.00	\$0.00	\$0.00	\$15,862.40
5	X400-S												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	X400-SATA-S19	X400-96T+1.6T SSD/96G/2x10GE SFP+2x1GE	\$159,281.00	IS	25%	\$119,460.75	\$22,299.34	\$18,113.72	\$15,928.10	\$0.00	\$0.00	\$0.00	\$25,484.96
5	X400-SATA-S20	X400-96T+1.6T SSD/192G/4x1GE	\$169,813.00	IS	25%	\$127,359.75	\$23,773.82	\$20,377.56	\$16,981.30	\$0.00	\$0.00	\$0.00	\$27,170.08
5	X400-SATA-S21	X400-96T+1.6T SSD/192G/2x10GE SFP+2x1GE	\$171,873.00	IS	25%	\$128,904.75	\$24,062.22	\$20,624.76	\$17,187.30	\$0.00	\$0.00	\$0.00	\$27,499.68
5	X400-SATA-S22	X400-32T+400G SSD/24G/4x1GE	\$0.00	IS	25%	\$0.00	\$12,168.10	\$10,429.80	\$8,904.50	\$0.00	\$0.00	\$0.00	\$13,906.40
5	X400-SATA-S24	X400-102T+800G SSD/24G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$12,465.60	\$10,684.80	\$8,904.00	\$0.00	\$0.00	\$0.00	\$14,246.40
5	X400-SATA-S25	X400-105T+400G SSD/48G/2x10GE SFP+2x1GE	\$161,689.00	IS	25%	\$121,266.75	\$22,635.46	\$19,402.68	\$16,168.90	\$0.00	\$0.00	\$0.00	\$25,870.24
5	X400-SATA-S27	X400-120T+2.4T SSD/24G/4x1GE	\$132,626.00	IS	25%	\$99,489.50	\$18,567.64	\$15,915.12	\$13,262.60	\$0.00	\$0.00	\$0.00	\$21,220.16
5	X400-SATA-S28	X400-120T+2.4T SSD/48G/4x1GE	\$191,434.00	IS	25%	\$143,575.50	\$26,800.76	\$22,972.08	\$19,143.40	\$0.00	\$0.00	\$0.00	\$30,629.44
5	X400-SATA-S29	X400-120T+2.4T SSD/48G/2x10GE SFP+2x1GE	\$192,894.00	IS	25%	\$144,870.50	\$27,005.56	\$23,147.28	\$19,289.40	\$0.00	\$0.00	\$0.00	\$30,629.44
5	X400-SATA-S30	X400-120T+2.4T SSD/96G/4x1GE	\$194,954.00	IS	25%	\$146,215.50	\$27,293.56	\$23,394.48	\$19,534.90	\$0.00	\$0.00	\$0.00	\$31,192.64
5	X400-SATA-S31	X400-120T+2.4T SSD/96G/2x10GE SFP+2x1GE	\$195,349.00	IS	25%	\$146,511.75	\$27,348.86	\$23,441.88	\$19,584.90	\$0.00	\$0.00	\$0.00	\$31,255.84
5	X400-SATA-S32	X400-120T+2.4T SSD/192G/4x1GE	\$197,409.00	IS	25%	\$148,055.75	\$27,637.26	\$23,689.88	\$19,740.90	\$0.00	\$0.00	\$0.00	\$31,585.44
5	X400-SATA-S33	X400-120T+2.4T SSD/192G/2x10GE SFP+2x1GE	\$207,942.00	IS	25%	\$155,856.50	\$29,111.88	\$24,953.04	\$20,794.20	\$0.00	\$0.00	\$0.00	\$33,000.32
5	X400-SATA-S34	X400-32T+400G SSD/48G/2x10GE SFP+2x1GE	\$210,002.00	IS	25%	\$157,501.50	\$29,400.28	\$25,200.24	\$21,000.20	\$0.00	\$0.00	\$0.00	\$33,000.32
5	X400-SATA-S35	X400-32T+400G SSD/96G/2x10GE SFP+2x1GE	\$2.00	IS	25%	\$0.00	\$12,676.16	\$10,865.28	\$9,054.40	\$0.00	\$0.00	\$0.00	\$14,487.04
5	X400-SATA-S36	X400-136T+800GB SSD/24G/4x1GE	\$161,843.00	IS	25%	\$121,382.25	\$22,658.02	\$19,421.12	\$16,184.30	\$0.00	\$0.00	\$0.00	\$14,892.16
5	X400-SATA-S37	X400-136T+800GB SSD/24G/2x10GE SFP/2x1GE	\$164,011.00	IS	25%	\$122,534.25	\$22,961.54	\$19,681.32	\$16,401.10	\$0.00	\$0.00	\$0.00	\$25,898.88
5	X400-SATA-S38	X400-136T+800GB SSD/48G/4x1GE	\$163,379.00	IS	25%	\$122,534.25	\$22,873.06	\$19,605.48	\$16,337.90	\$0.00	\$0.00	\$0.00	\$26,241.76
5	X400-SATA-S39	X400-136T+800GB SSD/48G/2x10GE SFP+2x1GE	\$165,546.00	IS	25%	\$124,159.50	\$23,176.44	\$19,865.52	\$16,564.60	\$0.00	\$0.00	\$0.00	\$26,487.36
5	X400-SATA-S40	X400-140T+400GB SSD/24G/4x1GE	\$151,959.00	IS	25%	\$113,969.25	\$21,274.26	\$18,235.08	\$15,195.90	\$0.00	\$0.00	\$0.00	\$24,960.16
5	X400-SATA-S41	X400-140T+400GB SSD/24G/2x10GE SFP+2x1GE	\$154,139.00	IS	25%	\$115,594.50	\$21,577.64	\$18,495.12	\$15,412.60	\$0.00	\$0.00	\$0.00	\$24,960.16
5	X400-SATA-S42	X400-140T+400GB SSD/48G/4x1GE	\$153,494.00	IS	25%	\$115,120.50	\$21,489.16	\$18,419.28	\$15,412.60	\$0.00	\$0.00	\$0.00	\$24,559.04
5	X400-SATA-S43	X400-140T+400GB SSD/48G/2x10GE SFP+2x1GE	\$155,662.00	IS	25%	\$116,746.50	\$21,792.88	\$18,679.44	\$15,568.20	\$0.00	\$0.00	\$0.00	\$24,905.92
5	X400-SATA-S44	X400-32T+400G SSD/48G/4x1GE	\$0.00	IS	25%	\$0.00	\$12,378.14	\$10,610.40	\$8,825.20	\$0.00	\$0.00	\$0.00	\$14,147.20
5	X400-SATA-S45	X400-32T+400G SSD/96G/4x1GE	\$0.00	IS	25%	\$0.00	\$12,733.14	\$10,914.12	\$9,095.10	\$0.00	\$0.00	\$0.00	\$16,552.16
5	X400-SATA-S46	X400-32T+400G SSD/192G/4x1GE	\$0.00	IS	25%	\$0.00	\$14,550.76	\$12,472.08	\$10,393.40	\$0.00	\$0.00	\$0.00	\$16,629.28
5	X400-SATA-S47	X400-32T+400G SSD/192G/2x10GE SFP+2x1GE	\$0.00	IS	25%	\$0.00	\$14,848.12	\$12,726.96	\$10,605.80	\$0.00	\$0.00	\$0.00	\$16,969.28
5	X400-SATA-S48	X400-60T/4.8T SSD/48G/2x10GE SFP 2X1GE	\$227,680.00	IS	25%	\$170,760.00	\$31,875.20	\$27,321.60	\$22,768.00	\$0.00	\$0.00	\$0.00	\$36,428.80
5	X400-SATA-S49	X400-60T/4.8T SSD/48G/4x1GE	\$225,285.00	IS	25%	\$168,963.75	\$31,539.90	\$27,034.20	\$22,528.50	\$0.00	\$0.00	\$0.00	\$36,045.60
5	X400-SATA-S50	X400-120T/4.8T SSD/96G/2x10GE SFP 2X1GE	\$271,920.00	IS	25%	\$203,940.00	\$38,068.80	\$32,636.40	\$27,192.00	\$0.00	\$0.00	\$0.00	\$43,507.20
5	X400-SATA-S51	X400-120T/4.8T SSD/96G/4x1GE	\$269,468.00	IS	25%	\$202,101.00	\$37,725.52	\$32,336.16	\$26,946.80	\$0.00	\$0.00	\$0.00	\$43,114.88
5	X400-SATA-S52	X400-62T/8.2T SSD/48G/2x10GE SFP 2X1GE	\$155,658.00	IS	25%	\$116,743.50	\$21,792.12	\$18,678.96	\$15,565.80	\$0.00	\$0.00	\$0.00	\$24,905.28
5	X400-SATA-S53	X400-120T/4.8T SSD/192G/2x10GE SFP 2X1GE	\$284,360.00	IS	25%	\$213,270.00	\$39,810.40	\$34,123.20	\$28,436.00	\$0.00	\$0.00	\$0.00	\$45,497.60
5	X400-SATA-S54	X400-128T/3.2T SSD/192G/2x10GE SFP 2X1GE	\$246,831.00	IS	25%	\$185,123.25	\$34,556.34	\$29,842.72	\$24,683.10	\$0.00	\$0.00	\$0.00	\$39,492.96
5	X400-SATA-S55	X400-96T/3.2T SSD/96G/2x10GE SFP 2X1GE	\$215,356.00	IS	25%	\$161,517.00	\$30,149.98	\$25,842.72	\$21,535.60	\$0.00	\$0.00	\$0.00	\$34,456.96
5	X400-SATA-S56	X400-96T/3.2T SSD/96G/2x10GE SFP 2X1GE	\$201,157.00	IS	25%	\$150,867.75	\$28,161.98	\$24,138.84	\$20,115.70	\$0.00	\$0.00	\$0.00	\$32,185.12
5	X400-SATA-S57	X400-60T+4.8T SSD/96G/2x10GE SFP+2x1GE	\$232,209.00	IS	25%	\$174,156.25	\$32,509.26	\$27,865.08	\$23,220.90	\$0.00	\$0.00	\$0.00	\$37,153.44
5	X400-SATA-S58	X400-120T/4.8T SSD/48G/2x10GE/2x1GE	\$267,158.00	IS	25%	\$200,368.50	\$37,402.12	\$32,058.96	\$26,715.80	\$0.00	\$0.00	\$0.00	\$47,745.28
5	X400-SATA-S59	INA X400-120T/4.8T SSD/96G/2x10GE/2x1GE	\$253,470.00	IS	25%	\$190,027.50	\$35,471.80	\$30,404.40	\$25,337.00	\$0.00	\$0.00	\$0.00	\$40,539.28
5	X400-SATA-S60	X400-128T/3.2T SSD/48G/2x10GE/2x1GE	\$230,402.00	IS	25%	\$172,071.50	\$32,256.28	\$27,648.24	\$23,040.20	\$0.00	\$0.00	\$0.00	\$36,864.32
5	X400-SATA-S61	X400-128T/3.2T SSD/96G/2x10GE/2x1GE	\$235,274.00	IS	25%	\$176,455.50	\$32,938.74	\$28,232.88	\$23,527.40	\$0.00	\$0.00	\$0.00	\$37,643.84
5	X400-SATA-S62	X400-136T/1.6T SSD/48G/2x10GE/2x1GE	\$198,291.00	IS	25%	\$141,218.25	\$26,360.74	\$22,594.92	\$18,829.10	\$0.00	\$0.00	\$0.00	\$30,126.56
5	X400-SATA-S63	X400-136T/1.6T SSD/96G/2x10GE/2x1GE	\$193,144.00	IS	25%	\$144,858.00	\$27,040.16	\$23,177.28	\$18,829.10	\$0.00	\$0.00	\$0.00	\$30,903.04
5	X400-SATA-S64	X400-64T/3.2T SSD/48G/2x10GE SFP 2x1GE	\$180,763.00	IS	25%	\$135,572.25	\$25,306.82	\$21,691.56	\$18,076.30	\$0.00	\$0.00	\$0.00	\$28,922.08
5	X400-SATA-S65	X400-64T/3.2T SSD/96G/2x10GE/2x1GE	\$185,170.00	IS	25%	\$138,877.75	\$25,923.80	\$22,220.40	\$18,517.00	\$0.00	\$0.00	\$0.00	\$29,627.20
5	X400-SATA-S66	X400-68T/1.6T SSD/48G/2x10GE/2x1GE	\$141,645.00	IS	25%	\$106,233.75	\$19,830.30	\$16,997.40	\$14,605.20	\$0.00	\$0.00	\$0.00	\$22,665.32
5	X400-SATA-S67	X400-68T/1.6T SSD/96G/2x10GE/2x1GE	\$146,052.00	IS	25%	\$109,539.00	\$20,447.28	\$17,526.24	\$14,605.20	\$0.00	\$0.00	\$0.00	\$22,665.32
5	X400-SATA-S68	X400-70T/800G SSD/48G/2x10GE/2x1GE	\$122,058.00	IS	25%	\$91,543.50	\$17,088.12	\$14,646.86	\$12,205.50	\$0.00	\$0.00	\$0.00	\$19,529.28
5	X400-SATA-S69	X400-70T/800G SSD/96G/2x10GE/2x1GE	\$126,465.00	IS	25%	\$94,848.75	\$17,705.10	\$15,175.80	\$12,646.50	\$0.00	\$0.00	\$0.00	\$20,520.80
5	X400-SATA-S70	X400-132T+2.4T SSD/48G/2x10GE 2x1GE	\$209,505.00	IS	25%	\$157,128.75	\$29,330.12	\$25,722.96	\$20,950.50	\$0.00	\$0.00	\$0.00	\$33,520.80
5	X400-SATA-S71	X400-132T+2.4T SSD/96G/2x10GE 2x1GE	\$214,358.00	IS	25%	\$160,768.50	\$30,011.12	\$26,726.96	\$21,435.80	\$0.00	\$0.00	\$0.00	\$33,520.80
5	X400-SATA-S72	X400-34T/8.16T SSD/48G/2x10GE 2x1GE	\$119,054.00	IS	25%	\$99,280.50	\$16,667.56	\$14,286.48	\$11,905.40	\$0.00	\$0.00	\$0.00	\$19,048.64
5	X400-SATA-S73	X400-34T/8.16T SSD/96G/2x10GE 2x1GE	\$123,291.00	IS	25%	\$92,468.25	\$17,260.74	\$14,794.92	\$12,329.10	\$0.00	\$0.00	\$0.00	\$19,725.56
5	X400-SATA-S74	X400-35T+800G SSD/48G/2x10GE 2x1GE	\$100,405.00	IS	25%	\$75,303.75	\$14,056.70	\$12,048.60	\$10,040.50	\$0.00	\$0.00	\$0.00	\$16,054.80
5	X400-SATA-S75	X400-35T+800G SSD/96G/2x10GE 2x1GE	\$104,643.00	IS	25%	\$78,482.25	\$14,650.02	\$12,557.16	\$10,464.30	\$0.00	\$0.00	\$0.00	\$16,742.88
5	X400-SATA-S76	X400-96T+3.2T SSD/48G/2x10GE 2x1GE	\$197,941.00	IS	25%	\$148,455.75	\$27,711.74	\$23,752.92	\$19,794.10	\$0.00	\$0.00	\$0.00	\$31,670.56
5	X400-SATA-S77	X400-96T+3.2T SSD/96G/2x10GE 2x1GE	\$178,135.00	IS	25%	\$133,601.25	\$24,938.90	\$21,376.20	\$17,813.50	\$0.00	\$0.00	\$0.00	\$28,501.60
5	X400-SATA-S78	X400-98T+2.4T SSD/48G/2x10GE 2x1GE	\$182,591.00	IS	25%	\$136,943.25	\$25,562.74	\$21,910.92	\$18,250.00	\$0.00	\$0.00	\$0.00	\$29,214.56
5	X400-SATA-S79	X400-102T+1.6T SSD/48G/2x10GE 2x1GE	\$158,200.00	IS	25%	\$118,805.00	\$22,148.00	\$18,984.00	\$15,820.00	\$0.00	\$0.00	\$0.00	\$25,312.00
5	X400-SATA-S80	X400-102T+1.6T SSD/96G/2x10GE 2x1GE	\$163,207.00	IS	25%	\$122,405.25	\$22,848.98	\$19,584.84	\$16,320.70	\$0.00	\$0.00	\$0.00	\$26,173.12
5	X400-SATA-S81	X400-140T+1.6T SSD/96G/2x10GE 2x1GE	\$196,384.00	IS	25%	\$147,288.00	\$27,493.76	\$23,568.00	\$19,431.44	\$0.00	\$0.00	\$0.00	\$31,423.44
5	X400-YH-001	X400-102T+800G SSD/24G/4x1GE	\$142,156.00	IS	25%	\$106,617.00	\$27,493.76	\$23,568.00	\$19,431.44	\$0.00	\$0.00	\$0.00	\$27,744.96
5	X410-SAS-E01	X410-144T SED/64G/2x10GE+2x1GE	\$89,043.00	IS	25%	\$67,282.25	\$13,635.02	\$11,665.16	\$9,304.30	\$0.00	\$0.00	\$0.00	\$13,582.88
5	X410-SAS-E01-HO	X410-144T SED/64G/2x10GE 2x1GE/HO	\$89,043.00	IS	25%	\$69,782.25	\$13,026.02	\$11,165.16	\$9,304.30	\$0.00	\$0.00	\$0.00	\$14,886.88
5	X410-SAS-E02	X410-144T SED/32G/2x10GE+2x1GE	\$193,716.00	IS	25%	\$145,287.00	\$27,120.24	\$23,245.92	\$19,371.60	\$0.00	\$0.00	\$0.00	\$30,994.56
5	X410-SAS-E02-HO	X410-144T SED/32G/2x10GE 2x1GE/HO	\$94,937.00	IS	25%	\$71,202.75	\$13,291.18	\$11,392.44	\$9,493.70	\$0.00	\$0.00	\$0.00	\$15,189.96
5	X410-SAS												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	X410-SAS-E101	X410-144T SED/64G/2x40GE/2x1GE	\$199,778.00	IS	25%	\$149,833.50	\$27,968.92	\$23,973.36	\$19,977.80	\$0.00	\$0.00	\$0.00	\$31,964.48
5	X410-SAS-E102	X410-90T+4.8T SSD-SED/128G/2x40GE 2x1GE	\$325,477.00	IS	25%	\$244,105.75	\$45,566.78	\$39,057.24	\$32,547.70	\$0.00	\$0.00	\$0.00	\$52,076.32
5	X410-SAS-E103	X410-90T+4.8T SSD-SED/256G/2x40GE 2x1GE	\$341,452.00	IS	25%	\$256,096.50	\$47,804.68	\$40,975.44	\$34,145.20	\$0.00	\$0.00	\$0.00	\$54,633.92
5	X410-SAS-E104	X410-90T+4.8T SSD-SED/64G/2x40GE 2x1GE	\$318,373.00	IS	25%	\$238,770.25	\$36,204.76	\$31,637.30	\$26,204.76	\$0.00	\$0.00	\$0.00	\$50,939.68
5	X410-SAS-E105	X410-90T+9.6T SSD-SED/128G/2x40GE 2x1GE	\$502,688.00	IS	25%	\$371,016.00	\$70,376.32	\$60,322.56	\$50,268.80	\$0.00	\$0.00	\$0.00	\$80,430.08
5	X410-SAS-E106	X410-90T+9.6T SSD-SED/256G/2x40GE 2x1GE	\$527,016.00	IS	25%	\$395,262.00	\$73,782.24	\$63,241.92	\$52,701.60	\$0.00	\$0.00	\$0.00	\$84,322.56
5	X410-SAS-E107	X410-90T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$461,930.00	IS	25%	\$368,947.50	\$68,982.50	\$59,031.60	\$46,193.00	\$0.00	\$0.00	\$0.00	\$78,708.80
5	X410-SAS-E108	X410-96T+3.2T SSD-SED/256G/2x40GE 2x1GE	\$276,910.00	IS	25%	\$207,682.50	\$38,767.40	\$33,229.20	\$27,691.00	\$0.00	\$0.00	\$0.00	\$44,305.60
5	X410-SAS-E109	X410-96T+3.2T SSD-SED/64G/2x10GE/2x1GE	\$294,366.00	IS	25%	\$220,774.50	\$41,211.24	\$35,323.92	\$29,436.60	\$0.00	\$0.00	\$0.00	\$47,098.56
5	X410-SAS-E10-HO	X410-128T/3.2T SSD-SED/64G/2x10GE/2x1GE	\$155,441.00	IS	25%	\$116,580.75	\$21,761.74	\$18,652.92	\$15,544.10	\$0.00	\$0.00	\$0.00	\$24,870.56
5	X410-SAS-E11	X410-128T+3.2T SSD-SED/128G/2x10GE+2x1GE	\$305,424.00	IS	25%	\$229,069.00	\$42,759.36	\$36,650.88	\$30,542.40	\$0.00	\$0.00	\$0.00	\$48,867.84
5	X410-SAS-E110	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$269,274.00	IS	25%	\$201,955.50	\$37,699.36	\$32,312.88	\$26,927.40	\$0.00	\$0.00	\$0.00	\$43,083.84
5	X410-SAS-E111	X410-96T+6.4T SSD-SED/128G/2x40GE 2x1GE	\$402,006.00	IS	25%	\$301,504.50	\$56,280.84	\$48,240.72	\$40,200.60	\$0.00	\$0.00	\$0.00	\$64,320.96
5	X410-SAS-E112	X410-96T+6.4T SSD-SED/256G/2x40GE 2x1GE	\$402,006.00	IS	25%	\$301,504.50	\$56,280.84	\$48,240.72	\$40,200.60	\$0.00	\$0.00	\$0.00	\$64,320.96
5	X410-SAS-E114	X410-96T+6.4T SSD-SED/64G/2x10GE/2x1GE	\$369,803.00	IS	25%	\$277,352.25	\$51,772.42	\$44,376.36	\$36,980.30	\$0.00	\$0.00	\$0.00	\$59,169.48
5	X410-SAS-E115	X410-98T+4.8T SSD-SED/128G/2x40GE 2x1GE	\$327,575.00	IS	25%	\$245,681.25	\$45,860.50	\$39,309.00	\$32,757.50	\$0.00	\$0.00	\$0.00	\$55,202.88
5	X410-SAS-E116	X410-98T+4.8T SSD-SED/256G/2x40GE 2x1GE	\$345,018.00	IS	25%	\$258,763.50	\$48,302.52	\$41,402.16	\$34,501.80	\$0.00	\$0.00	\$0.00	\$55,202.88
5	X410-SAS-E11-HO	X410-98T+4.8T SSD-SED/64G/2x10GE/2x1GE	\$319,945.00	IS	25%	\$239,958.75	\$44,792.30	\$38,393.40	\$31,994.50	\$0.00	\$0.00	\$0.00	\$51,191.20
5	X410-SAS-E12	X410-128T/3.2T SSD-SED/128G/2x10GE/2x1GE	\$159,853.00	IS	25%	\$119,889.75	\$22,379.42	\$19,182.36	\$15,985.30	\$0.00	\$0.00	\$0.00	\$25,576.68
5	X410-SAS-E12-HO	X410-128T+3.2T SSD-SED/256G/2x10GE/2x1GE	\$322,635.00	IS	25%	\$241,978.25	\$45,168.90	\$38,716.20	\$32,635.00	\$0.00	\$0.00	\$0.00	\$51,621.60
5	X410-SAS-E12-HO	X410-128T+3.2T SSD-SED/256G/2x10GE/2x1GE	\$322,635.00	IS	25%	\$241,978.25	\$45,168.90	\$38,716.20	\$32,635.00	\$0.00	\$0.00	\$0.00	\$51,621.60
5	X410-SAS-E13	X410-120T+4.8T SSD-SED/32G/2x10GE+2x1GE	\$169,831.00	IS	25%	\$127,370.25	\$23,776.70	\$20,379.72	\$16,983.10	\$0.00	\$0.00	\$0.00	\$27,172.86
5	X410-SAS-E13-HO	X410-120T+4.8T SSD-SED/32G/2x10GE/2x1GE	\$186,195.00	IS	25%	\$139,624.50	\$47,873.70	\$41,033.60	\$186,195.00	\$0.00	\$0.00	\$0.00	\$45,712.80
5	X410-SAS-E14	X410-120T+4.8T SSD-SED/64G/2x10GE+2x1GE	\$345,804.00	IS	25%	\$259,420.50	\$48,425.16	\$41,507.28	\$34,580.40	\$0.00	\$0.00	\$0.00	\$59,786.56
5	X410-SAS-E14-HO	X410-120T+4.8T SSD-SED/64G/2x10GE/2x1GE	\$345,804.00	IS	25%	\$259,420.50	\$48,425.16	\$41,507.28	\$34,580.40	\$0.00	\$0.00	\$0.00	\$59,786.56
5	X410-SAS-E15	X410-120T+4.8T SSD-SED/128G/2x10GE/2x1GE	\$188,179.00	IS	25%	\$141,134.25	\$26,345.06	\$22,581.48	\$188,179.00	\$0.00	\$0.00	\$0.00	\$30,108.64
5	X410-SAS-E15-HO	X410-120T+4.8T SSD-SED/128G/2x10GE/2x1GE	\$188,179.00	IS	25%	\$141,134.25	\$26,345.06	\$22,581.48	\$188,179.00	\$0.00	\$0.00	\$0.00	\$30,108.64
5	X410-SAS-E16	X410-120T+4.8T SSD-SED/256G/2x10GE+2x1GE	\$192,694.00	IS	25%	\$144,520.50	\$49,979.36	\$42,410.88	\$192,694.00	\$0.00	\$0.00	\$0.00	\$36,547.84
5	X410-SAS-E16-HO	X410-120T+4.8T SSD-SED/256G/2x10GE+2x1GE	\$192,694.00	IS	25%	\$144,520.50	\$49,979.36	\$42,410.88	\$192,694.00	\$0.00	\$0.00	\$0.00	\$36,547.84
5	X410-SAS-E17	X410-108T SED/32G/2x10GE 2x1GE	\$202,965.00	IS	25%	\$152,176.25	\$51,888.90	\$44,448.20	\$202,965.00	\$0.00	\$0.00	\$0.00	\$39,831.04
5	X410-SAS-E17-HO	X410-108T SED/32G/2x10GE 2x1GE/HO	\$162,619.00	IS	25%	\$121,964.25	\$28,406.66	\$24,348.20	\$162,619.00	\$0.00	\$0.00	\$0.00	\$30,619.04
5	X410-SAS-E18	X410-108T SED/64G/2x10GE 2x1GE	\$75,869.00	IS	25%	\$56,901.75	\$12,766.66	\$10,514.28	\$75,869.00	\$0.00	\$0.00	\$0.00	\$12,139.04
5	X410-SAS-E18-HO	X410-108T SED/64G/2x10GE 2x1GE/HO	\$166,607.00	IS	25%	\$124,955.25	\$23,324.98	\$19,992.84	\$166,607.00	\$0.00	\$0.00	\$0.00	\$26,657.12
5	X410-SAS-E19	X410-108T SED/128G/2x10GE 2x1GE	\$77,459.00	IS	25%	\$58,094.25	\$10,844.26	\$9,295.08	\$77,459.00	\$0.00	\$0.00	\$0.00	\$12,395.44
5	X410-SAS-E19-HO	X410-108T SED/128G/2x10GE 2x1GE/HO	\$174,232.00	IS	25%	\$130,674.00	\$24,392.48	\$20,973.00	\$174,232.00	\$0.00	\$0.00	\$0.00	\$27,577.12
5	X410-SAS-E20	X410-108T SED/256G/2x10GE 2x1GE	\$81,025.00	IS	25%	\$60,768.75	\$11,343.50	\$9,723.00	\$81,025.00	\$0.00	\$0.00	\$0.00	\$12,964.00
5	X410-SAS-E20-HO	X410-108T SED/256G/2x10GE 2x1GE/HO	\$189,657.00	IS	25%	\$143,742.75	\$26,831.98	\$22,998.84	\$189,657.00	\$0.00	\$0.00	\$0.00	\$33,866.12
5	X410-SAS-E21	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1GE	\$212,474.00	IS	25%	\$159,359.25	\$29,747.06	\$25,497.40	\$212,474.00	\$0.00	\$0.00	\$0.00	\$33,996.64
5	X410-SAS-E21-HO	X410-102T+1.6T SSD-SED/32G/2x10GE 2x1GE/HO	\$103,174.00	IS	25%	\$72,380.50	\$14,444.36	\$12,300.88	\$103,174.00	\$0.00	\$0.00	\$0.00	\$16,507.72
5	X410-SAS-E22	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1GE	\$216,467.00	IS	25%	\$162,624.25	\$30,305.38	\$25,976.04	\$216,467.00	\$0.00	\$0.00	\$0.00	\$34,507.84
5	X410-SAS-E22-HO	X410-102T+1.6T SSD-SED/64G/2x10GE 2x1GE/HO	\$104,832.00	IS	25%	\$78,624.00	\$14,676.48	\$12,579.84	\$104,832.00	\$0.00	\$0.00	\$0.00	\$16,773.12
5	X410-SAS-E23	X410-102T+1.6T SSD-SED/128G/2x10GE 2x1GE	\$224,091.00	IS	25%	\$168,068.25	\$31,372.74	\$26,890.92	\$224,091.00	\$0.00	\$0.00	\$0.00	\$35,854.56
5	X410-SAS-E23-HO	X410-102T+1.6T SSD-SED/128G/2x10GE 2x1GE/HO	\$108,515.00	IS	25%	\$81,413.75	\$15,197.14	\$13,026.12	\$108,515.00	\$0.00	\$0.00	\$0.00	\$17,368.16
5	X410-SAS-E24	X410-102T+1.6T SSD-SED/256G/2x10GE 2x1GE	\$241,517.00	IS	25%	\$181,137.25	\$33,812.38	\$28,982.44	\$241,517.00	\$0.00	\$0.00	\$0.00	\$38,642.72
5	X410-SAS-E24-HO	X410-102T+1.6T SSD-SED/256G/2x10GE 2x1GE/HO	\$118,962.00	IS	25%	\$87,717.50	\$14,035.64	\$11,696.20	\$118,962.00	\$0.00	\$0.00	\$0.00	\$18,713.92
5	X410-SAS-E25	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1GE	\$262,697.00	IS	25%	\$197,022.75	\$36,777.58	\$31,523.64	\$262,697.00	\$0.00	\$0.00	\$0.00	\$42,031.52
5	X410-SAS-E25-HO	X410-96T+3.2T SSD-SED/32G/2x10GE 2x1GE/HO	\$132,864.00	IS	25%	\$100,396.00	\$18,740.96	\$16,063.68	\$132,864.00	\$0.00	\$0.00	\$0.00	\$21,418.24
5	X410-SAS-E26	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$266,695.00	IS	25%	\$200,013.75	\$37,335.90	\$32,002.20	\$266,695.00	\$0.00	\$0.00	\$0.00	\$41,689.60
5	X410-SAS-E26-HO	X410-96T+3.2T SSD-SED/64G/2x10GE 2x1GE/HO	\$135,501.00	IS	25%	\$101,625.50	\$18,970.14	\$16,550.12	\$135,501.00	\$0.00	\$0.00	\$0.00	\$21,680.16
5	X410-SAS-E27	X410-96T+3.2T SSD-SED/128G/2x10GE 2x1GE	\$279,310.00	IS	25%	\$204,732.50	\$38,403.40	\$32,917.00	\$279,310.00	\$0.00	\$0.00	\$0.00	\$43,889.60
5	X410-SAS-E27-HO	X410-96T+3.2T SSD-SED/128G/2x10GE 2x1GE/HO	\$139,174.00	IS	25%	\$104,380.50	\$19,484.36	\$16,700.88	\$139,174.00	\$0.00	\$0.00	\$0.00	\$22,267.80
5	X410-SAS-E28	X410-96T+3.2T SSD-SED/256G/2x10GE 2x1GE	\$291,735.00	IS	25%	\$218,801.25	\$40,842.90	\$35,008.20	\$291,735.00	\$0.00	\$0.00	\$0.00	\$46,677.60
5	X410-SAS-E28-HO	X410-96T+3.2T SSD-SED/256G/2x10GE 2x1GE/HO	\$147,481.00	IS	25%	\$110,610.75	\$20,647.34	\$17,697.72	\$147,481.00	\$0.00	\$0.00	\$0.00	\$23,596.96
5	X410-SAS-E29	X410-90T+4.8T SSD-SED/32G/2x10GE 2x1GE	\$311,914.00	IS	25%	\$233,935.50	\$43,667.96	\$37,429.68	\$311,914.00	\$0.00	\$0.00	\$0.00	\$49,906.24
5	X410-SAS-E29-HO	X410-90T+4.8T SSD-SED/32G/2x10GE 2x1GE/HO	\$165,063.00	IS	25%	\$122,459.25	\$22,859.06	\$19,593.48	\$165,063.00	\$0.00	\$0.00	\$0.00	\$26,124.64
5	X410-SAS-E30	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1GE	\$315,653.00	IS	25%	\$236,739.75	\$44,191.42	\$37,878.36	\$315,653.00	\$0.00	\$0.00	\$0.00	\$50,504.48
5	X410-SAS-E30-HO	X410-90T+4.8T SSD-SED/64G/2x10GE 2x1GE/HO	\$165,063.00	IS	25%	\$122,459.25	\$22,859.06	\$19,593.48	\$165,063.00	\$0.00	\$0.00	\$0.00	\$26,124.64
5	X410-SAS-E31	X410-90T+4.8T SSD-SED/128G/2x10GE 2x1GE	\$322,754.00	IS	25%	\$246,065.50	\$45,185.56	\$38,730.48	\$322,754.00	\$0.00	\$0.00	\$0.00	\$51,640.64
5	X410-SAS-E31-HO	X410-90T+4.8T SSD-SED/128G/2x10GE 2x1GE/HO	\$169,079.00	IS	25%	\$126,289.48	\$23,671.92	\$20,289.48	\$169,079.00	\$0.00	\$0.00	\$0.00	\$27,052.64
5	X410-SAS-E32	X410-90T+4.8T SSD-SED/256G/2x10GE 2x1GE	\$338,728.00	IS	25%	\$254,046.00	\$47,421.92	\$40,647.36	\$338,728.00	\$0.00	\$0.00	\$0.00	\$54,196.48
5	X410-SAS-E32-HO	X410-90T+4.8T SSD-SED/256G/2x10GE 2x1GE/HO	\$178,149.00	IS	25%	\$133,611.75	\$24,940.86	\$21,377.88	\$178,149.00	\$0.00	\$0.00	\$0.00	\$28,503.84
5	X410-SAS-E33	X410-102T+3.2T SSD-SED/64G/2x10GE 2x1GE	\$266,685.00	IS	25%	\$200,013.75	\$37,335.90	\$32,002.20	\$266,685.00	\$0.00	\$0.00	\$0.00	\$41,689.60
5	X410-SAS-E33-HO	X410-102T+3.2T SSD-SED/64G/2x10GE 2x1GE/HO	\$134,310.00	IS	25%	\$100,732.50	\$18,970.14	\$16,550.12	\$134,310.00	\$0.00	\$0.00	\$0.00	\$21,680.16
5	X410-SAS-E34	X410-102T+3.2T SSD-SED/128G/2x10GE 2x1GE	\$274,310.00	IS	25%	\$205,732.50	\$38,403.40	\$32,917.00	\$274,310.00	\$0.00	\$0.00	\$0.00	\$43,889.60
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Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	X410-SAS-E53	X410-140T+1.6T SSD-SED/256G/2x10GE 2x1GE	\$276,817.00	IS	25%	\$207,612.75	\$38,754.38	\$33,218.04	\$27,681.70	\$0.00	\$0.00	\$0.00	\$44,290.72
5	X410-SAS-E53-HO	X410-140T+1.6T SSD-SED/256G/2x10GE/HO	\$135,098.00	IS	25%	\$101,323.50	\$18,913.72	\$16,211.76	\$13,509.80	\$0.00	\$0.00	\$0.00	\$21,615.68
5	X410-SAS-E54	X410-90T+9.6T SSD-SED/64G/2x10GE 2x1GE	\$488,574.00	IS	25%	\$366,430.50	\$68,400.36	\$56,628.88	\$47,857.40	\$0.00	\$0.00	\$0.00	\$78,171.84
5	X410-SAS-E55	X410-90T+9.6T SSD-SED/128G/2x10GE 2x1GE	\$499,315.00	IS	25%	\$374,486.25	\$69,904.10	\$59,917.80	\$49,931.50	\$0.00	\$0.00	\$0.00	\$79,890.40
5	X410-SAS-E56	X410-90T+9.6T SSD-SED/256G/2x10GE 2x1GE	\$523,604.00	IS	25%	\$392,703.00	\$73,304.56	\$62,832.48	\$52,360.40	\$0.00	\$0.00	\$0.00	\$83,776.64
5	X410-SAS-E57	X410-96T+6.4T SSD-SED/64G/2x10GE 2x1GE	\$376,584.00	IS	25%	\$275,047.50	\$51,342.20	\$44,007.60	\$36,673.40	\$0.00	\$0.00	\$0.00	\$58,776.80
5	X410-SAS-E58	X410-96T+6.4T SSD-SED/128G/2x10GE 2x1GE	\$398,869.00	IS	25%	\$299,151.75	\$55,341.66	\$47,864.28	\$39,886.90	\$0.00	\$0.00	\$0.00	\$60,276.40
5	X410-SAS-E59	X410-96T+6.4T SSD-SED/256G/2x10GE 2x1GE	\$327,178.00	IS	25%	\$237,820.50	\$44,341.16	\$38,051.28	\$31,709.40	\$0.00	\$0.00	\$0.00	\$50,735.04
5	X410-SAS-E60	X410-99T+4.8T SSD-SED/128G/2x10GE 2x1GE	\$342,144.00	IS	25%	\$256,608.00	\$45,900.16	\$38,966.16	\$32,471.80	\$0.00	\$0.00	\$0.00	\$54,743.04
5	X410-SAS-E61	X410-99T+4.8T SSD-SED/256G/2x10GE 2x1GE	\$324,718.00	IS	25%	\$238,514.00	\$34,641.94	\$29,264.52	\$24,214.40	\$0.00	\$0.00	\$0.00	\$47,954.88
5	X410-SAS-E62	X410-102T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$226,514.00	IS	25%	\$169,885.50	\$31,711.96	\$27,181.68	\$22,651.40	\$0.00	\$0.00	\$0.00	\$36,242.24
5	X410-SAS-E63	X410-102T+1.6T SSD-SED/256G/2x40GE 2x1GE	\$243,984.00	IS	25%	\$182,988.00	\$34,157.76	\$29,278.08	\$24,156.60	\$0.00	\$0.00	\$0.00	\$39,037.44
5	X410-SAS-E64	X410-102T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$218,871.00	IS	25%	\$164,153.25	\$30,644.94	\$26,264.52	\$21,987.10	\$0.00	\$0.00	\$0.00	\$34,919.36
5	X410-SAS-E65	X410-102T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$277,046.00	IS	25%	\$207,784.50	\$38,786.44	\$33,245.52	\$27,704.60	\$0.00	\$0.00	\$0.00	\$44,327.36
5	X410-SAS-E66	X410-102T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$294,497.00	IS	25%	\$220,872.75	\$41,229.58	\$35,239.56	\$29,449.70	\$0.00	\$0.00	\$0.00	\$47,119.52
5	X410-SAS-E67	X410-102T+3.2T SSD-SED/128G/2x40GE 2x1GE	\$269,413.00	IS	25%	\$202,059.75	\$37,717.82	\$32,329.56	\$26,941.30	\$0.00	\$0.00	\$0.00	\$43,106.08
5	X410-SAS-E68	X410-105T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$226,693.00	IS	25%	\$170,019.75	\$31,183.02	\$27,203.16	\$22,669.30	\$0.00	\$0.00	\$0.00	\$36,270.88
5	X410-SAS-E69	X410-105T+1.6T SSD-SED/256G/2x40GE 2x1GE	\$244,156.00	IS	25%	\$189,660.25	\$34,171.84	\$29,298.72	\$24,415.60	\$0.00	\$0.00	\$0.00	\$39,064.96
5	X410-SAS-E70	X410-105T+1.6T SSD-SED/64G/2x40GE-HO	\$119,547.00	IS	25%	\$89,660.25	\$16,736.58	\$14,345.64	\$11,927.52	\$0.00	\$0.00	\$0.00	\$19,127.52
5	X410-SAS-E70-HO	X410-105T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$219,054.00	IS	25%	\$164,290.50	\$30,666.56	\$26,286.48	\$21,905.40	\$0.00	\$0.00	\$0.00	\$35,048.64
5	X410-SAS-E71	X410-108T SED/128/2x40GE 2x1GE	\$178,426.00	IS	25%	\$132,319.50	\$24,699.64	\$21,171.12	\$17,642.60	\$0.00	\$0.00	\$0.00	\$28,228.16
5	X410-SAS-E72	X410-108T SED/256/2x40GE 2x1GE	\$193,914.00	IS	25%	\$145,438.50	\$27,148.52	\$23,270.16	\$19,871.30	\$0.00	\$0.00	\$0.00	\$31,026.88
5	X410-SAS-E73	X410-108T SED/64G/2x40GE 2x1GE	\$168,773.00	IS	25%	\$126,579.75	\$23,628.22	\$20,252.76	\$16,877.30	\$0.00	\$0.00	\$0.00	\$27,003.68
5	X410-SAS-E74	X410-120T/4.8T SSD-SED/128G/2x40GE/2x1GE	\$356,299.00	IS	25%	\$267,216.75	\$49,880.46	\$42,754.68	\$35,628.90	\$0.00	\$0.00	\$0.00	\$57,006.24
5	X410-SAS-E75	X410-120T/4.8T SSD-SED/256G/2x40GE/2x1GE	\$373,574.00	IS	25%	\$280,135.50	\$52,291.96	\$44,821.68	\$37,351.40	\$0.00	\$0.00	\$0.00	\$59,762.24
5	X410-SAS-E76	X410-120T/4.8T SSD-SED/64G/2x40GE/2x1GE	\$348,754.00	IS	25%	\$260,565.50	\$48,825.56	\$41,850.48	\$34,875.40	\$0.00	\$0.00	\$0.00	\$55,800.64
5	X410-SAS-E77	X410-120T+9.6T SSD-SED/128G/2x40GE 2x1GE	\$548,871.00	IS	25%	\$402,853.25	\$75,161.94	\$64,424.52	\$53,687.10	\$0.00	\$0.00	\$0.00	\$80,899.36
5	X410-SAS-E78	X410-120T+9.6T SSD-SED/256G/2x40GE 2x1GE	\$562,514.00	IS	25%	\$421,880.50	\$67,501.68	\$56,251.40	\$46,086.72	\$0.00	\$0.00	\$0.00	\$90,022.40
5	X410-SAS-E79	X410-120T+9.6T SSD-SED/64G/2x40GE 2x1GE	\$526,542.00	IS	25%	\$394,156.50	\$73,575.88	\$63,065.04	\$52,542.00	\$0.00	\$0.00	\$0.00	\$84,086.72
5	X410-SAS-E80	X410-120T+9.6T SSD-SED/128G/2x40GE 2x1GE	\$308,184.00	IS	25%	\$231,138.00	\$43,145.76	\$36,982.08	\$30,818.40	\$0.00	\$0.00	\$0.00	\$49,309.44
5	X410-SAS-E81	X410-128T/3.2T SSD-SED/128G/2x40GE/2x1GE	\$325,415.00	IS	25%	\$244,061.25	\$45,558.10	\$39,049.80	\$32,541.50	\$0.00	\$0.00	\$0.00	\$52,066.40
5	X410-SAS-E82	X410-128T/3.2T SSD-SED/256G/2x40GE/2x1GE	\$300,647.00	IS	25%	\$225,485.25	\$42,090.58	\$36,077.64	\$30,064.70	\$0.00	\$0.00	\$0.00	\$48,103.52
5	X410-SAS-E83	X410-128T/3.2T SSD-SED/64G/2x40GE/2x1GE	\$421,375.00	IS	25%	\$316,031.25	\$58,992.50	\$50,565.00	\$42,137.50	\$0.00	\$0.00	\$0.00	\$67,420.00
5	X410-SAS-E84	X410-128T+6.4T SSD-SED/128G/2x40GE 2x1GE	\$445,704.00	IS	25%	\$334,278.00	\$62,386.56	\$53,494.48	\$44,570.40	\$0.00	\$0.00	\$0.00	\$71,312.32
5	X410-SAS-E85	X410-128T+6.4T SSD-SED/256G/2x40GE 2x1GE	\$410,627.00	IS	25%	\$307,670.25	\$57,487.76	\$49,275.24	\$41,062.70	\$0.00	\$0.00	\$0.00	\$65,700.32
5	X410-SAS-E86	X410-128T+6.4T SSD-SED/64G/2x40GE 2x1GE	\$365,784.00	IS	25%	\$268,234.75	\$51,209.78	\$43,894.08	\$36,578.40	\$0.00	\$0.00	\$0.00	\$58,526.44
5	X410-SAS-E87	X410-132T+4.8T SSD-SED/128G/2x40GE 2x1GE	\$384,313.00	IS	25%	\$288,234.75	\$53,803.62	\$46,117.56	\$38,431.30	\$0.00	\$0.00	\$0.00	\$61,490.08
5	X410-SAS-E88	X410-132T+4.8T SSD-SED/256G/2x40GE 2x1GE	\$357,679.00	IS	25%	\$268,259.25	\$50,875.06	\$42,921.48	\$35,767.90	\$0.00	\$0.00	\$0.00	\$57,228.64
5	X410-SAS-E89	X410-132T+4.8T SSD-SED/64G/2x40GE 2x1GE	\$280,052.00	IS	25%	\$195,039.00	\$36,407.28	\$31,206.24	\$26,005.20	\$0.00	\$0.00	\$0.00	\$41,608.32
5	X410-SAS-E90	X410-136T/1.6T SSD-SED/128G/2x40GE/2x1GE	\$270,292.00	IS	25%	\$205,250.25	\$43,913.38	\$37,640.04	\$27,292.00	\$0.00	\$0.00	\$0.00	\$44,366.72
5	X410-SAS-E91	X410-136T/1.6T SSD-SED/256G/2x40GE/2x1GE	\$252,510.00	IS	25%	\$189,382.50	\$35,351.40	\$30,301.20	\$25,251.00	\$0.00	\$0.00	\$0.00	\$40,401.60
5	X410-SAS-E92	X410-136T/1.6T SSD-SED/64G/2x40GE/2x1GE	\$313,867.00	IS	25%	\$235,250.25	\$46,508.14	\$39,864.12	\$31,366.70	\$0.00	\$0.00	\$0.00	\$50,186.72
5	X410-SAS-E93	X410-136T+3.2T SSD-SED/128G/2x40GE 2x1GE	\$305,560.00	IS	25%	\$229,102.50	\$46,508.14	\$39,864.12	\$30,220.10	\$0.00	\$0.00	\$0.00	\$48,816.00
5	X410-SAS-E94	X410-136T+3.2T SSD-SED/256G/2x40GE 2x1GE	\$332,201.00	IS	25%	\$249,150.75	\$42,778.40	\$36,667.20	\$33,201.00	\$0.00	\$0.00	\$0.00	\$53,152.16
5	X410-SAS-E95	X410-136T+3.2T SSD-SED/64G/2x40GE 2x1GE	\$305,560.00	IS	25%	\$229,102.50	\$46,508.14	\$39,864.12	\$30,220.10	\$0.00	\$0.00	\$0.00	\$48,816.00
5	X410-SAS-E96	X410-140T+1.6T SSD-SED/128G/2x40GE 2x1GE	\$279,894.00	IS	25%	\$198,920.25	\$35,453.08	\$30,398.68	\$27,989.40	\$0.00	\$0.00	\$0.00	\$44,783.04
5	X410-SAS-E97	X410-140T+1.6T SSD-SED/256G/2x40GE 2x1GE	\$253,239.00	IS	25%	\$189,920.25	\$39,185.16	\$33,587.28	\$25,323.90	\$0.00	\$0.00	\$0.00	\$40,518.24
5	X410-SAS-E98	X410-140T+1.6T SSD-SED/64G/2x40GE 2x1GE	\$208,622.00	IS	25%	\$155,116.50	\$28,955.98	\$24,818.64	\$20,682.20	\$0.00	\$0.00	\$0.00	\$33,091.52
5	X410-SAS-E99	X410-144T SED/128G/2x40GE/2x1GE	\$104,514.00	IS	25%	\$78,385.50	\$14,631.96	\$12,541.68	\$10,736.70	\$0.00	\$0.00	\$0.00	\$16,722.24
5	X410-SATA-001	X410-72T/32G/2x10GE+2x1GE	\$107,367.00	IS	25%	\$80,525.25	\$15,031.38	\$12,884.04	\$10,736.70	\$0.00	\$0.00	\$0.00	\$17,176.24
5	X410-SATA-002	X410-72T/64G/2x10GE+2x1GE	\$59,045.00	IS	25%	\$44,283.75	\$8,266.30	\$7,085.40	\$5,904.50	\$0.00	\$0.00	\$0.00	\$9,447.20
5	X410-SATA-002-HO	X410-72T/64G/2x10GE/2x1GE/HO	\$110,328.00	IS	25%	\$82,746.00	\$15,445.92	\$13,229.92	\$11,032.80	\$0.00	\$0.00	\$0.00	\$17,652.48
5	X410-SATA-003	X410-72T/128G/2x10GE+2x1GE	\$151,841.00	IS	25%	\$113,880.75	\$21,257.74	\$18,220.92	\$15,184.10	\$0.00	\$0.00	\$0.00	\$24,594.56
5	X410-SATA-004	X410-144T/64G/2x10GE+2x1GE	\$170,323.00	IS	25%	\$127,425.25	\$9,845.22	\$8,438.76	\$7,032.30	\$0.00	\$0.00	\$0.00	\$11,251.68
5	X410-SATA-004-HO	X410-144T/64G/2x10GE 2x1GE HO	\$148,580.00	IS	25%	\$111,435.00	\$20,801.20	\$17,829.60	\$14,858.00	\$0.00	\$0.00	\$0.00	\$23,772.80
5	X410-SATA-005	X410-144T/128G/2x10GE+2x1GE	\$158,074.00	IS	25%	\$118,435.00	\$22,130.36	\$18,968.88	\$15,807.40	\$0.00	\$0.00	\$0.00	\$25,291.84
5	X410-SATA-006	X410-144T/128G/2x10GE 2x1GE/HO	\$73,470.00	IS	25%	\$55,102.50	\$10,285.80	\$8,816.40	\$7,347.00	\$0.00	\$0.00	\$0.00	\$11,755.20
5	X410-SATA-006-HO	X410-144T/128G/2x10GE 2x1GE/HO	\$172,321.00	IS	25%	\$129,240.75	\$24,124.94	\$20,678.52	\$17,321.00	\$0.00	\$0.00	\$0.00	\$27,571.36
5	X410-SATA-007	X410-144T/256G/2x10GE+2x1GE	\$80,566.00	IS	25%	\$60,439.50	\$11,282.04	\$9,670.32	\$8,056.60	\$0.00	\$0.00	\$0.00	\$12,893.76
5	X410-SATA-007-HO	X410-144T/256G/2x10GE 2x1GE/HO	\$125,960.00	IS	25%	\$94,431.00	\$17,627.12	\$15,108.96	\$12,590.80	\$0.00	\$0.00	\$0.00	\$20,145.28
5	X410-SATA-008	X410-72T/256G/2x10GE/2x1GE	\$60,368.00	IS	25%	\$45,275.25	\$8,451.38	\$7,244.04	\$6,036.80	\$0.00	\$0.00	\$0.00	\$9,658.72
5	X410-SATA-008-HO	X410-72T/256G/2x10GE/2x1GE/HO	\$101,970.00	IS	25%	\$76,038.00	\$19,034.40	\$16,315.20	\$13,509.80	\$0.00	\$0.00	\$0.00	\$21,753.60
5	X410-SATA-009	X410-108T/128G/2x40GE/2x1GE	\$149,404.00	IS	25%	\$112,953.50	\$20,910.92	\$17,928.48	\$14,940.40	\$0.00	\$0.00	\$0.00	\$23,904.64
5	X410-SATA-010	X410-108T/256G/2x40GE/2x1GE	\$130,078.00	IS	25%	\$97,558.50	\$18,210.92	\$15,609.36	\$13,078.00	\$0.00	\$0.00	\$0.00	\$20,812.48
5	X410-SATA-011	X410-108T/64G/2x40GE/2x1GE	\$160,285.00	IS	25%	\$120,213.75	\$22,439.90	\$19,234.20	\$16,028.50	\$0.00	\$0.00	\$0.00	\$25,645.60
5	X410-SATA-012	X410-144T/128G/2x40GE/2x1GE	\$174,5										

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	X410-SATA-S04	X410-70T+800G SSD/128G/2x10GE+2x1GE	\$135,812.00	IS	25%	\$101,859.00	\$19,013.68	\$16,297.44	\$13,581.20	\$0.00	\$0.00	\$0.00	\$21,729.92
5	X410-SATA-S04-HO	X410-70T+800G SSD/128G/2x10GE 2x1GE/HO	\$63,087.00	IS	25%	\$47,315.25	\$8,832.18	\$7,570.44	\$6,308.70	\$0.00	\$0.00	\$0.00	\$10,063.92
5	X410-SATA-S05	X410-68T+1.6T SSD/64G/2x10GE+2x1GE	\$146,568.00	IS	25%	\$109,926.00	\$20,519.52	\$17,588.16	\$14,656.80	\$0.00	\$0.00	\$0.00	\$23,450.88
5	X410-SATA-S06	X410-68T+1.6T SSD/64G/2x10GE+2x1GE	\$149,616.00	IS	25%	\$112,209.00	\$20,945.68	\$17,953.44	\$14,961.20	\$0.00	\$0.00	\$0.00	\$23,937.92
5	X410-SATA-S07	X410-68T+1.6T SSD/128G/2x10GE+2x1GE	\$155,429.00	IS	25%	\$116,571.75	\$21,760.06	\$18,651.48	\$15,542.90	\$0.00	\$0.00	\$0.00	\$24,869.64
5	X410-SATA-S07-HO	X410-68T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$71,807.00	IS	25%	\$53,855.25	\$10,052.98	\$8,616.84	\$7,180.70	\$0.00	\$0.00	\$0.00	\$11,489.12
5	X410-SATA-S08	X410-64T+3.2T SSD/32G/2x10GE+2x1GE	\$185,987.00	IS	25%	\$139,490.25	\$26,038.18	\$22,318.44	\$18,598.70	\$0.00	\$0.00	\$0.00	\$29,757.92
5	X410-SATA-S09	X410-64T+3.2T SSD/128G/2x10GE+2x1GE	\$194,848.00	IS	25%	\$146,136.00	\$27,278.74	\$23,381.78	\$19,484.80	\$0.00	\$0.00	\$0.00	\$31,175.68
5	X410-SATA-S09-HO	X410-64T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$93,776.00	IS	25%	\$70,332.00	\$13,228.64	\$11,253.12	\$9,377.60	\$0.00	\$0.00	\$0.00	\$15,004.16
5	X410-SATA-S10	X410-136T+1.6T SSD/32G/2x10GE+2x1GE	\$189,195.00	IS	25%	\$141,896.25	\$26,487.30	\$22,703.40	\$18,919.60	\$0.00	\$0.00	\$0.00	\$30,271.20
5	X410-SATA-S100	X410-140T+1.6T SSD/64G/2x10GE 2x1GE	\$192,456.00	IS	25%	\$144,342.00	\$26,943.84	\$23,094.72	\$19,245.60	\$0.00	\$0.00	\$0.00	\$30,792.96
5	X410-SATA-S100-HO	X410-140T+1.6T SSD/64G/2x10GE 2x1GE HO	\$89,113.00	IS	25%	\$66,834.75	\$12,475.82	\$10,663.56	\$8,911.30	\$0.00	\$0.00	\$0.00	\$14,258.08
5	X410-SATA-S101	X410-140T+1.6T SSD/128G/2x10GE 2x1GE	\$198,690.00	IS	25%	\$149,017.50	\$27,816.60	\$23,842.80	\$19,869.00	\$0.00	\$0.00	\$0.00	\$31,790.40
5	X410-SATA-S101-HO	X410-140T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$92,473.00	IS	25%	\$69,354.75	\$12,946.22	\$11,096.76	\$9,247.30	\$0.00	\$0.00	\$0.00	\$14,795.64
5	X410-SATA-S102	X410-140T+1.6T SSD/256G/2x10GE 2x1GE	\$192,937.00	IS	25%	\$144,702.75	\$29,811.18	\$25,552.44	\$21,293.70	\$0.00	\$0.00	\$0.00	\$34,069.92
5	X410-SATA-S102-HO	X410-140T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$100,072.00	IS	25%	\$75,054.00	\$14,701.08	\$12,008.64	\$10,007.20	\$0.00	\$0.00	\$0.00	\$16,011.52
5	X410-SATA-S103	X410-136T+3.2T SSD/64G/2x10GE 2x1GE	\$232,604.00	IS	25%	\$174,453.00	\$32,564.56	\$27,912.48	\$23,260.40	\$0.00	\$0.00	\$0.00	\$37,216.64
5	X410-SATA-S103-HO	X410-136T+3.2T SSD/64G/2x10GE 2x1GE HO	\$112,656.00	IS	25%	\$84,492.00	\$13,518.72	\$11,258.60	\$9,127.60	\$0.00	\$0.00	\$0.00	\$18,024.96
5	X410-SATA-S104	X410-136T+3.2T SSD/256G/2x10GE 2x1GE	\$253,085.00	IS	25%	\$189,813.75	\$35,431.90	\$30,370.20	\$25,308.50	\$0.00	\$0.00	\$0.00	\$40,493.60
5	X410-SATA-S104-HO	X410-136T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$124,572.00	IS	25%	\$93,429.00	\$17,440.08	\$14,948.64	\$12,457.20	\$0.00	\$0.00	\$0.00	\$19,931.52
5	X410-SATA-S105	X410-136T+3.2T SSD/128G/2x10GE 2x1GE	\$238,838.00	IS	25%	\$179,128.50	\$33,437.32	\$28,660.56	\$23,883.80	\$0.00	\$0.00	\$0.00	\$38,214.08
5	X410-SATA-S105-HO	X410-136T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$116,310.00	IS	25%	\$87,232.50	\$16,283.40	\$13,957.20	\$11,631.00	\$0.00	\$0.00	\$0.00	\$19,609.60
5	X410-SATA-S106	X410-132T+4.8T SSD/64G/2x10GE 2x1GE	\$272,630.00	IS	25%	\$204,472.50	\$38,168.20	\$32,715.60	\$27,263.00	\$0.00	\$0.00	\$0.00	\$43,620.80
5	X410-SATA-S107	X410-132T+4.8T SSD/128G/2x10GE 2x1GE	\$278,864.00	IS	25%	\$209,148.00	\$39,040.96	\$33,463.68	\$27,886.40	\$0.00	\$0.00	\$0.00	\$44,518.24
5	X410-SATA-S107-HO	X410-132T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$140,246.00	IS	25%	\$105,184.50	\$19,634.44	\$16,829.52	\$14,024.60	\$0.00	\$0.00	\$0.00	\$22,439.36
5	X410-SATA-S108	X410-132T+4.8T SSD/256G/2x10GE 2x1GE	\$293,111.00	IS	25%	\$219,833.25	\$41,035.54	\$35,173.32	\$29,311.10	\$0.00	\$0.00	\$0.00	\$46,897.76
5	X410-SATA-S108-HO	X410-132T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$149,071.00	IS	25%	\$111,803.25	\$20,869.94	\$17,888.52	\$14,907.10	\$0.00	\$0.00	\$0.00	\$22,851.36
5	X410-SATA-S109	X410-128T+6.4T SSD/64G/2x10GE 2x1GE	\$133,288.00	IS	25%	\$101,966.00	\$24,860.32	\$21,594.56	\$13,328.80	\$0.00	\$0.00	\$0.00	\$20,792.96
5	X410-SATA-S110	X410-136T+1.6T SSD/128G/2x10GE+2x1GE	\$192,456.00	IS	25%	\$144,342.00	\$26,943.84	\$23,094.72	\$19,245.60	\$0.00	\$0.00	\$0.00	\$30,792.96
5	X410-SATA-S111	X410-128T+6.4T SSD/256G/2x10GE 2x1GE	\$321,540.00	IS	25%	\$244,155.00	\$45,015.60	\$38,584.80	\$32,154.00	\$0.00	\$0.00	\$0.00	\$51,446.40
5	X410-SATA-S111-HO	X410-128T+6.4T SSD/256G/2x10GE 2x1GE HO	\$340,219.00	IS	25%	\$255,164.25	\$47,635.66	\$40,826.28	\$34,021.90	\$0.00	\$0.00	\$0.00	\$54,435.04
5	X410-SATA-S112	X410-120T+9.6T SSD/64G/2x10GE 2x1GE	\$401,543.00	IS	25%	\$307,157.25	\$56,216.02	\$48,185.16	\$40,154.30	\$0.00	\$0.00	\$0.00	\$64,246.88
5	X410-SATA-S113	X410-120T+9.6T SSD/128G/2x10GE 2x1GE	\$410,244.00	IS	25%	\$307,983.00	\$57,434.16	\$49,229.28	\$41,024.40	\$0.00	\$0.00	\$0.00	\$65,639.04
5	X410-SATA-S114	X410-120T+9.6T SSD/256G/2x10GE 2x1GE	\$429,938.00	IS	25%	\$322,455.25	\$60,191.32	\$51,592.56	\$42,963.80	\$0.00	\$0.00	\$0.00	\$68,790.08
5	X410-SATA-S115	X410-102T+900G SSD/32G/2x10GE/2x1GE	\$144,755.00	IS	25%	\$108,566.25	\$20,265.90	\$17,370.60	\$14,475.50	\$0.00	\$0.00	\$0.00	\$23,160.80
5	X410-SATA-S116	X410-210T+1.6T SSD/128G/2x10GE 2x1GE	\$289,557.00	IS	25%	\$217,167.75	\$40,537.98	\$34,746.84	\$28,955.70	\$0.00	\$0.00	\$0.00	\$46,329.12
5	X410-SATA-S117	X410-210T+400G SSD/64G/2x10GE 2x1GE	\$174,357.00	IS	25%	\$130,794.75	\$24,415.02	\$20,927.16	\$17,439.50	\$0.00	\$0.00	\$0.00	\$27,902.88
5	X410-SATA-S118	X410-105T+1.6T SSD/32G/2x10GE 2x1GE	\$163,445.00	IS	25%	\$122,583.75	\$22,882.30	\$19,613.40	\$16,344.50	\$0.00	\$0.00	\$0.00	\$26,151.20
5	X410-SATA-S119	X410-105T+1.6T SSD/64G/2x10GE 2x1GE	\$166,513.00	IS	25%	\$124,884.75	\$23,311.82	\$19,981.56	\$16,651.30	\$0.00	\$0.00	\$0.00	\$26,642.08
5	X410-SATA-S119-HO	X410-105T+1.6T SSD/64G/2x10GE 2x1GE HO	\$70,448.00	IS	25%	\$52,836.00	\$9,862.72	\$8,453.76	\$7,044.80	\$0.00	\$0.00	\$0.00	\$11,271.68
5	X410-SATA-S12	X410-136T+1.6T SSD/128G/2x10GE+2x1GE	\$198,690.00	IS	25%	\$149,017.50	\$27,816.60	\$23,842.80	\$19,869.00	\$0.00	\$0.00	\$0.00	\$31,790.40
5	X410-SATA-S120	X410-105T+1.6T SSD/128G/2x10GE 2x1GE	\$172,378.00	IS	25%	\$129,283.50	\$24,132.92	\$20,685.36	\$17,237.80	\$0.00	\$0.00	\$0.00	\$27,580.40
5	X410-SATA-S120-HO	X410-105T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$78,557.00	IS	25%	\$59,742.75	\$11,151.98	\$9,558.84	\$7,965.70	\$0.00	\$0.00	\$0.00	\$12,745.12
5	X410-SATA-S121	X410-105T+1.6T SSD/256G/2x10GE 2x1GE	\$195,782.00	IS	25%	\$139,342.50	\$26,000.98	\$22,293.84	\$19,578.20	\$0.00	\$0.00	\$0.00	\$29,725.12
5	X410-SATA-S121-HO	X410-105T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$86,634.00	IS	25%	\$64,979.25	\$12,129.48	\$10,396.68	\$8,663.90	\$0.00	\$0.00	\$0.00	\$13,862.24
5	X410-SATA-S122	X410-102T+3.2T SSD/32G/2x10GE 2x1GE	\$202,075.00	IS	25%	\$151,566.25	\$28,299.50	\$24,249.00	\$20,207.50	\$0.00	\$0.00	\$0.00	\$32,332.00
5	X410-SATA-S123	X410-102T+3.2T SSD/64G/2x10GE 2x1GE	\$205,142.00	IS	25%	\$153,856.50	\$28,719.88	\$24,617.04	\$20,514.20	\$0.00	\$0.00	\$0.00	\$32,822.72
5	X410-SATA-S124	X410-102T+3.2T SSD/128G/2x10GE 2x1GE	\$121,107.00	IS	25%	\$91,255.25	\$29,540.98	\$25,304.84	\$21,107.00	\$0.00	\$0.00	\$0.00	\$33,761.12
5	X410-SATA-S124-HO	X410-102T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$101,262.00	IS	25%	\$76,946.50	\$14,176.68	\$12,151.44	\$10,126.20	\$0.00	\$0.00	\$0.00	\$16,201.92
5	X410-SATA-S125	X410-102T+3.2T SSD/256G/2x10GE 2x1GE	\$224,412.00	IS	25%	\$168,309.00	\$31,417.68	\$26,929.44	\$22,441.20	\$0.00	\$0.00	\$0.00	\$35,905.92
5	X410-SATA-S125-HO	X410-102T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$108,911.00	IS	25%	\$81,683.25	\$15,247.54	\$13,069.32	\$10,891.10	\$0.00	\$0.00	\$0.00	\$17,425.76
5	X410-SATA-S126	X410-99T+4.8T SSD/32G/2x10GE 2x1GE	\$240,851.00	IS	25%	\$180,338.50	\$33,719.14	\$28,902.12	\$24,085.10	\$0.00	\$0.00	\$0.00	\$38,536.16
5	X410-SATA-S127	X410-99T+4.8T SSD/64G/2x10GE 2x1GE	\$243,918.00	IS	25%	\$182,338.50	\$34,148.52	\$29,270.16	\$24,391.80	\$0.00	\$0.00	\$0.00	\$39,026.88
5	X410-SATA-S128	X410-99T+4.8T SSD/128G/2x10GE 2x1GE	\$249,783.00	IS	25%	\$187,337.25	\$34,969.62	\$29,973.96	\$24,978.30	\$0.00	\$0.00	\$0.00	\$39,965.28
5	X410-SATA-S128-HO	X410-99T+4.8T SSD/128G/2x10GE 2x1GE/HO	\$123,541.00	IS	25%	\$92,655.75	\$17,295.74	\$14,824.92	\$12,354.10	\$0.00	\$0.00	\$0.00	\$19,786.56
5	X410-SATA-S129	X410-99T+4.8T SSD/256G/2x10GE 2x1GE	\$263,187.00	IS	25%	\$197,905.25	\$36,846.16	\$31,582.44	\$26,318.70	\$0.00	\$0.00	\$0.00	\$42,109.92
5	X410-SATA-S129-HO	X410-99T+4.8T SSD/256G/2x10GE 2x1GE/HO	\$131,740.00	IS	25%	\$98,805.00	\$18,443.60	\$15,808.80	\$13,174.00	\$0.00	\$0.00	\$0.00	\$21,078.40
5	X410-SATA-S13	X410-136T+1.6T SSD/128G/2x10GE+2x1GE	\$198,690.00	IS	25%	\$149,017.50	\$27,816.60	\$23,842.80	\$19,869.00	\$0.00	\$0.00	\$0.00	\$31,790.40
5	X410-SATA-S130	X410-96T+6.4T SSD/32G/2x10GE 2x1GE	\$212,937.00	IS	25%	\$159,702.75	\$29,811.18	\$25,552.44	\$21,293.70	\$0.00	\$0.00	\$0.00	\$34,069.92
5	X410-SATA-S131	X410-96T+6.4T SSD/64G/2x10GE 2x1GE	\$278,720.00										

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Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	X410-SATA-S15	X410-128T+3.2T SSD/64G/2x10GE+2x1GE	\$232,604.00	IS	25%	\$174,453.00	\$32,564.56	\$27,912.48	\$23,260.40	\$0.00	\$0.00	\$0.00	\$37,216.64
5	X410-SATA-S150	X410-102T+3.2T SSD/256G/2x40GE 2x1GE	\$226,536.00	IS	25%	\$169,902.00	\$31,715.04	\$27,184.32	\$22,653.60	\$0.00	\$0.00	\$0.00	\$36,158.56
5	X410-SATA-S151	X410-102T+3.2T SSD/64G/2x40GE 2x1GE	\$207,240.00	IS	25%	\$155,430.75	\$29,013.74	\$24,868.92	\$20,724.00	\$0.00	\$0.00	\$0.00	\$27,900.64
5	X410-SATA-S152	X410-105T+1.6T SSD/128G/2x40GE 2x1GE	\$174,379.00	IS	25%	\$130,784.25	\$24,413.06	\$20,925.48	\$17,437.00	\$0.00	\$0.00	\$0.00	\$27,900.64
5	X410-SATA-S153	X410-105T+1.6T SSD/256G/2x40GE 2x1GE	\$187,812.00	IS	25%	\$140,859.00	\$26,280.42	\$22,537.44	\$18,781.20	\$0.00	\$0.00	\$0.00	\$30,049.92
5	X410-SATA-S154	X410-105T+1.6T SSD/64G/2x40GE 2x1GE	\$168,503.00	IS	25%	\$126,377.25	\$23,580.42	\$20,220.36	\$16,850.30	\$0.00	\$0.00	\$0.00	\$26,960.48
5	X410-SATA-S155	X410-120T+4.8T SSD/28G/2x40GE/2x1GE	\$281,373.00	IS	25%	\$211,029.25	\$39,582.22	\$33,764.76	\$28,137.30	\$0.00	\$0.00	\$0.00	\$45,019.68
5	X410-SATA-S156	X410-120T+4.8T SSD/256G/2x40GE/2x1GE	\$295,626.00	IS	25%	\$221,719.50	\$41,387.54	\$35,475.12	\$29,562.60	\$0.00	\$0.00	\$0.00	\$47,300.16
5	X410-SATA-S157	X410-120T+4.8T SSD/64G/2x40GE/2x1GE	\$275,138.00	IS	25%	\$206,353.50	\$38,519.32	\$33,016.56	\$27,513.80	\$0.00	\$0.00	\$0.00	\$44,022.08
5	X410-SATA-S158	X410-120T+2.4T SSD/128x2x40GE 2x1GE	\$275,226.00	IS	25%	\$206,421.00	\$32,781.02	\$26,307.56	\$27,513.80	\$0.00	\$0.00	\$0.00	\$37,076.48
5	X410-SATA-S159	X410-120T+2.4T SSD/256x2x40GE 2x1GE	\$234,193.00	IS	25%	\$175,544.75	\$30,687.02	\$26,103.16	\$23,922.80	\$0.00	\$0.00	\$0.00	\$37,076.48
5	X410-SATA-S16	X410-128T+3.2T SSD/128G/2x10GE+2x1GE	\$238,838.00	IS	25%	\$179,128.50	\$32,787.32	\$28,103.16	\$23,883.80	\$0.00	\$0.00	\$0.00	\$37,216.64
5	X410-SATA-S160	X410-128T+3.2T SSD/64G/2x40GE 2x1GE	\$238,838.00	IS	25%	\$179,128.50	\$32,787.32	\$28,103.16	\$23,883.80	\$0.00	\$0.00	\$0.00	\$37,216.64
5	X410-SATA-S161	X410-120T+4.8T SSD/128G/2x40GE 2x1GE	\$209,126.00	IS	25%	\$156,844.50	\$29,277.54	\$25,095.12	\$20,912.60	\$0.00	\$0.00	\$0.00	\$32,460.16
5	X410-SATA-S162	X410-120T+4.8T SSD/256G/2x40GE 2x1GE	\$432,977.00	IS	25%	\$309,732.75	\$57,816.78	\$49,557.24	\$43,270.30	\$0.00	\$0.00	\$0.00	\$66,076.32
5	X410-SATA-S163	X410-120T+4.8T SSD/64G/2x40GE 2x1GE	\$402,703.00	IS	25%	\$302,527.25	\$50,578.42	\$41,924.36	\$40,276.30	\$0.00	\$0.00	\$0.00	\$64,882.04
5	X410-SATA-S164	X410-120T+9.6T SSD/64G/2x40GE 2x1GE	\$241,263.00	IS	25%	\$180,948.00	\$33,776.96	\$28,951.68	\$24,126.40	\$0.00	\$0.00	\$0.00	\$38,502.24
5	X410-SATA-S165	X410-128T/3.2T SSD/256G/2x40GE/2x1GE	\$255,522.00	IS	25%	\$191,641.50	\$35,773.02	\$30,662.64	\$25,522.00	\$0.00	\$0.00	\$0.00	\$40,883.52
5	X410-SATA-S166	X410-128T/3.2T SSD/64G/2x40GE/2x1GE	\$235,028.00	IS	25%	\$176,271.00	\$32,903.92	\$28,203.36	\$23,502.80	\$0.00	\$0.00	\$0.00	\$37,604.48
5	X410-SATA-S16	X410-128T+6.4T SSD/128G/2x40GE 2x1GE	\$324,135.00	IS	25%	\$243,101.25	\$45,379.86	\$38,896.20	\$32,413.50	\$0.00	\$0.00	\$0.00	\$51,961.68
5	X410-SATA-S168	X410-128T+6.4T SSD/256G/2x40GE 2x1GE	\$342,849.00	IS	25%	\$257,136.75	\$47,998.86	\$41,141.88	\$34,284.90	\$0.00	\$0.00	\$0.00	\$54,855.84
5	X410-SATA-S169	X410-128T+6.4T SSD/64G/2x40GE 2x1GE	\$315,867.00	IS	25%	\$238,900.25	\$44,221.38	\$37,904.04	\$31,586.70	\$0.00	\$0.00	\$0.00	\$50,538.72
5	X410-SATA-S16-HO	X410-128T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$118,410.00	IS	25%	\$88,807.50	\$16,277.40	\$14,209.20	\$11,841.00	\$0.00	\$0.00	\$0.00	\$18,945.60
5	X410-SATA-S17	X410-128T+3.2T SSD/256G/2x10GE+2x1GE	\$253,085.00	IS	25%	\$189,813.75	\$35,431.90	\$30,370.56	\$25,308.50	\$0.00	\$0.00	\$0.00	\$40,493.60
5	X410-SATA-S170	X410-132T/2.4T SSD/128G/2x40GE/2x1GE	\$236,027.00	IS	25%	\$177,020.25	\$33,043.78	\$28,323.24	\$23,602.70	\$0.00	\$0.00	\$0.00	\$37,764.32
5	X410-SATA-S171	X410-132T/2.4T SSD/256G/2x40GE/2x1GE	\$251,235.00	IS	25%	\$188,436.25	\$35,172.50	\$30,148.20	\$25,123.60	\$0.00	\$0.00	\$0.00	\$40,197.60
5	X410-SATA-S172	X410-132T/2.4T SSD/64G/2x40GE/2x1GE	\$229,372.00	IS	25%	\$172,032.00	\$32,112.64	\$27,525.12	\$22,937.20	\$0.00	\$0.00	\$0.00	\$36,700.16
5	X410-SATA-S173	X410-132T+4.8T SSD/128G/2x40GE 2x1GE	\$281,372.00	IS	25%	\$211,029.00	\$39,392.08	\$33,764.64	\$28,137.20	\$0.00	\$0.00	\$0.00	\$45,019.68
5	X410-SATA-S174	X410-132T+4.8T SSD/256G/2x40GE 2x1GE	\$295,625.00	IS	25%	\$221,718.75	\$41,387.50	\$35,475.00	\$29,562.50	\$0.00	\$0.00	\$0.00	\$47,300.00
5	X410-SATA-S175	X410-136T/1.6T SSD/64G/2x40GE 2x1GE	\$275,138.00	IS	25%	\$206,353.50	\$38,519.32	\$33,016.56	\$27,513.80	\$0.00	\$0.00	\$0.00	\$44,022.08
5	X410-SATA-S176	X410-136T/1.6T SSD/128G/2x40GE/2x1GE	\$201,032.00	IS	25%	\$150,774.00	\$30,141.58	\$25,835.64	\$20,103.20	\$0.00	\$0.00	\$0.00	\$34,447.52
5	X410-SATA-S177	X410-136T/1.6T SSD/64G/2x40GE/2x1GE	\$194,792.00	IS	25%	\$146,094.00	\$28,144.48	\$24,123.84	\$19,479.20	\$0.00	\$0.00	\$0.00	\$32,165.12
5	X410-SATA-S179	X410-136T+3.2T SSD/128G/2x40GE 2x1GE	\$241,289.00	IS	25%	\$180,961.50	\$33,779.48	\$28,953.84	\$24,128.20	\$0.00	\$0.00	\$0.00	\$37,166.72
5	X410-SATA-S17-HO	X410-128T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$125,800.00	IS	25%	\$94,350.00	\$17,612.80	\$15,096.00	\$12,580.00	\$0.00	\$0.00	\$0.00	\$20,128.00
5	X410-SATA-S18	X410-120T+4.8T SSD/32G/2x10GE+2x1GE	\$269,370.00	IS	25%	\$202,577.50	\$37,711.80	\$32,324.40	\$26,937.00	\$0.00	\$0.00	\$0.00	\$43,099.20
5	X410-SATA-S180	X410-136T+3.2T SSD/256G/2x40GE 2x1GE	\$255,540.00	IS	25%	\$191,665.00	\$35,775.60	\$30,664.80	\$25,540.00	\$0.00	\$0.00	\$0.00	\$40,886.40
5	X410-SATA-S181	X410-136T+3.2T SSD/64G/2x40GE 2x1GE	\$235,046.00	IS	25%	\$176,284.50	\$32,906.44	\$28,205.52	\$23,504.60	\$0.00	\$0.00	\$0.00	\$37,607.36
5	X410-SATA-S182	X410-140T+1.6T SSD/128G/2x40GE 2x1GE	\$201,038.00	IS	25%	\$150,778.50	\$28,145.32	\$24,124.56	\$20,103.80	\$0.00	\$0.00	\$0.00	\$34,448.48
5	X410-SATA-S183	X410-140T+1.6T SSD/256G/2x40GE 2x1GE	\$215,303.00	IS	25%	\$161,477.25	\$30,142.42	\$25,836.36	\$21,530.30	\$0.00	\$0.00	\$0.00	\$36,166.08
5	X410-SATA-S184	X410-140T+1.6T SSD/64G/2x40GE 2x1GE	\$194,792.00	IS	25%	\$146,099.25	\$27,127.86	\$23,375.88	\$19,479.90	\$0.00	\$0.00	\$0.00	\$31,167.84
5	X410-SATA-S184-HO	X410-140T+1.6T SSD/64G/2x40GE 2x1GE HO	\$91,408.00	IS	25%	\$68,556.00	\$12,797.12	\$10,989.96	\$9,140.80	\$0.00	\$0.00	\$0.00	\$14,625.28
5	X410-SATA-S185	X410-32T+3.2T SSD/128G/2x40GE 2x1GE	\$173,195.00	IS	25%	\$129,896.25	\$24,247.30	\$20,783.40	\$17,319.50	\$0.00	\$0.00	\$0.00	\$27,711.20
5	X410-SATA-S186	X410-32T+3.2T SSD/256G/2x40GE 2x1GE	\$185,965.00	IS	25%	\$139,479.75	\$26,035.10	\$22,315.80	\$18,598.50	\$0.00	\$0.00	\$0.00	\$29,574.40
5	X410-SATA-S187	X410-32T+3.2T SSD/64G/2x40GE 2x1GE	\$167,608.00	IS	25%	\$125,706.00	\$23,465.12	\$20,112.96	\$16,760.80	\$0.00	\$0.00	\$0.00	\$26,817.28
5	X410-SATA-S188	X410-34T/1.6T SSD/128G/2x40GE 2x1GE	\$134,180.00	IS	25%	\$100,535.00	\$18,785.20	\$16,101.60	\$13,418.00	\$0.00	\$0.00	\$0.00	\$21,468.80
5	X410-SATA-S189	X410-34T/1.6T SSD/256G/2x40GE 2x1GE	\$146,965.00	IS	25%	\$110,223.75	\$20,575.10	\$17,635.80	\$14,696.50	\$0.00	\$0.00	\$0.00	\$23,514.40
5	X410-SATA-S19	X410-120T+4.8T SSD/64G/2x10GE+2x1GE	\$272,630.00	IS	25%	\$204,472.50	\$38,168.20	\$32,715.60	\$27,263.00	\$0.00	\$0.00	\$0.00	\$43,820.80
5	X410-SATA-S190	X410-34T/1.6T SSD/128G/2x40GE 2x1GE	\$178,216.00	IS	25%	\$132,912.00	\$24,250.24	\$20,785.92	\$17,821.60	\$0.00	\$0.00	\$0.00	\$27,714.56
5	X410-SATA-S192	X410-34T+3.2T SSD/256G/2x40GE 2x1GE	\$175,986.00	IS	25%	\$129,489.50	\$26,038.04	\$22,318.32	\$17,598.60	\$0.00	\$0.00	\$0.00	\$27,714.56
5	X410-SATA-S193	X410-34T+3.2T SSD/64G/2x40GE 2x1GE	\$167,630.00	IS	25%	\$125,722.50	\$23,468.20	\$20,115.60	\$16,763.00	\$0.00	\$0.00	\$0.00	\$26,820.80
5	X410-SATA-S194	X410-34T+800G SSD/128G/2x40GE 2x1GE	\$118,076.00	IS	25%	\$88,557.00	\$16,530.64	\$14,169.12	\$11,807.60	\$0.00	\$0.00	\$0.00	\$18,892.16
5	X410-SATA-S195	X410-34T+800G SSD/256G/2x40GE 2x1GE	\$130,871.00	IS	25%	\$98,153.25	\$18,321.94	\$15,704.52	\$13,087.10	\$0.00	\$0.00	\$0.00	\$20,939.36
5	X410-SATA-S196	X410-34T+800G SSD/64G/2x40GE 2x1GE	\$111,634.00	IS	25%	\$83,725.50	\$15,628.76	\$13,396.08	\$11,163.40	\$0.00	\$0.00	\$0.00	\$17,961.44
5	X410-SATA-S197	X410-35T/800G-SSD/128G/2x40GE/2x1GE	\$119,079.00	IS	25%	\$89,369.25	\$16,871.06	\$14,289.48	\$11,907.90	\$0.00	\$0.00	\$0.00	\$19,052.64
5	X410-SATA-S198	X410-35T/800G-SSD/256G/2x40GE/2x1GE	\$131,872.00	IS	25%	\$98,504.00	\$18,462.08	\$15,824.64	\$13,187.20	\$0.00	\$0.00	\$0.00	\$21,095.52
5	X410-SATA-S199	X410-35T/800G-SSD/64G/2x40GE/2x1GE	\$113,481.00	IS	25%	\$85,110.75	\$15,887.34	\$13,617.72	\$11,348.10	\$0.00	\$0.00	\$0.00	\$18,156.96
5	X410-SATA-S20	X410-120T+4.8T SSD/128G/2x10GE+2x1GE	\$278,864.00	IS	25%	\$209,148.00	\$39,040.96	\$33,463.68	\$27,864.00	\$0.00	\$0.00	\$0.00	\$44,818.24
5	X410-SATA-S200	X410-35T+1.6T SSD/128G/2x40GE 2x1GE	\$134,190.00	IS	25%	\$100,642.50	\$18,786.60	\$16,102.80	\$13,419.00	\$0.00	\$0.00	\$0.00	\$21,470.40
5	X410-SATA-S201	X410-35T+1.6T SSD/256G/2x40GE 2x1GE	\$146,976.00	IS	25%	\$110,232.00	\$20,576.64	\$17,637.12	\$14,697.60	\$0.00	\$0.00	\$0.00	\$23,516.16
5	X410-SATA-S202	X410-35T+1.6T SSD/64G/2x40GE 2x1GE	\$128,596.00	IS	25%	\$96,447.00	\$18,003.44	\$15,431.52	\$12,859.60	\$0.00	\$0.00	\$0.00	\$20,575.36
5	X410-SATA-S203	X410-60T/4.8T SSD/128G/2x40GE 2x1GE	\$239,988.00	IS	25%	\$179,991.00	\$33,598.32	\$28,798.56	\$23,998.80	\$0.00	\$0.00	\$0.00	\$38,998.08
5	X410-SATA-S204	X410-60T/4.8T SSD/256G/2x40GE 2x1GE	\$253,481.00	IS	25%	\$190,110.75	\$35,487.34	\$30,417.72	\$25,348.10	\$0.00	\$0.00	\$0.00	\$40,556.96
5	X410-SATA-S205	X410-60T/4.8T SSD/64G/2x40GE 2x1GE	\$234,060.00	IS	25%	\$175,564.50	\$32,772.04	\$28,008.60	\$23,453.76	\$0.00	\$0.00	\$0.00	\$37,453.76
5	X410-SATA-S206	X410-60T+9.6T SSD/128G/2x40GE 2x1GE	\$380,876.00	IS	25%	\$285,658.50	\$53,322.92	\$45,703.36	\$38,087.80	\$0.00	\$0.00	\$0.00	\$60,940.48
5	X410-SATA-S207	X410-60T+9.6T SSD/256G/2x40GE 2x1GE	\$400,370.00	IS	25%	\$300,277.50	\$56,051.00	\$48,004.00	\$40,037.00	\$0.00	\$0.00	\$0.00	\$64

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	X410-SATA-S220	X410-66T+4.8T SSD/64G/2x40GE 2x1GE	\$234,108.00	IS	25%	\$175,581.00	\$32,775.12	\$28,092.96	\$23,410.80	\$0.00	\$0.00	\$0.00	\$37,457.26
5	X410-SATA-S221	X410-66T/1.6T SSD/128G/2x40GE/2x1GE	\$157,437.00	IS	25%	\$118,077.75	\$22,041.18	\$18,892.44	\$15,743.70	\$0.00	\$0.00	\$0.00	\$25,189.92
5	X410-SATA-S222	X410-66T/1.6T SSD/256G/2x40GE/2x1GE	\$171,051.00	IS	25%	\$128,288.25	\$23,947.14	\$20,526.12	\$17,105.10	\$0.00	\$0.00	\$0.00	\$27,359.16
5	X410-SATA-S223	X410-66T/1.6T SSD/512G/2x40GE/2x1GE	\$151,607.00	IS	25%	\$113,705.25	\$21,224.98	\$18,192.84	\$15,160.70	\$0.00	\$0.00	\$0.00	\$24,251.60
5	X410-SATA-S224	X410-66T+3.2T SSD/128G/2x40GE 2x1GE	\$197,005.00	IS	25%	\$147,753.75	\$27,580.70	\$23,640.60	\$19,700.50	\$0.00	\$0.00	\$0.00	\$31,520.80
5	X410-SATA-S225	X410-66T+3.2T SSD/256G/2x40GE 2x1GE	\$210,350.00	IS	25%	\$157,788.25	\$29,444.66	\$25,238.28	\$21,031.90	\$0.00	\$0.00	\$0.00	\$33,651.04
5	X410-SATA-S226	X410-66T+3.2T SSD/512G/2x40GE 2x1GE	\$191,181.00	IS	25%	\$143,385.75	\$26,765.34	\$22,941.72	\$19,118.10	\$0.00	\$0.00	\$0.00	\$30,588.96
5	X410-SATA-S227	X410-70T/800G SSD/128G/2x40GE/2x1GE	\$137,737.00	IS	25%	\$103,302.75	\$19,283.18	\$16,528.44	\$13,773.70	\$0.00	\$0.00	\$0.00	\$22,037.92
5	X410-SATA-S228	X410-70T/800G SSD/256G/2x40GE/2x1GE	\$151,382.00	IS	25%	\$113,536.50	\$21,193.48	\$18,165.84	\$15,138.20	\$0.00	\$0.00	\$0.00	\$24,293.12
5	X410-SATA-S229	X410-70T/800G SSD/512G/2x40GE/2x1GE	\$131,904.00	IS	25%	\$98,928.00	\$18,466.56	\$15,828.48	\$13,190.40	\$0.00	\$0.00	\$0.00	\$21,104.64
5	X410-SATA-S23	X410-36T/64G/2x10GE+2x1GE	\$87,834.00	IS	25%	\$65,875.50	\$12,296.76	\$10,540.08	\$8,783.40	\$0.00	\$0.00	\$0.00	\$14,053.44
5	X410-SATA-S230	X410-70T+1.6T SSD/128G/2x40GE 2x1GE	\$157,451.00	IS	25%	\$118,088.25	\$22,043.14	\$18,894.12	\$15,745.10	\$0.00	\$0.00	\$0.00	\$25,192.16
5	X410-SATA-S231	X410-70T+1.6T SSD/256G/2x40GE 2x1GE	\$171,065.00	IS	25%	\$128,298.75	\$23,949.10	\$20,527.80	\$17,106.50	\$0.00	\$0.00	\$0.00	\$27,370.40
5	X410-SATA-S232	X410-70T+1.6T SSD/512G/2x40GE 2x1GE	\$151,622.00	IS	25%	\$113,716.50	\$21,227.08	\$18,194.64	\$15,162.20	\$0.00	\$0.00	\$0.00	\$24,259.54
5	X410-SATA-S233	X410-90T+4.8T SSD/128G/2x40GE 2x1GE	\$252,059.00	IS	25%	\$189,044.25	\$35,288.26	\$30,247.08	\$25,205.70	\$0.00	\$0.00	\$0.00	\$40,475.68
5	X410-SATA-S234	X410-90T+4.8T SSD/256G/2x40GE 2x1GE	\$265,473.00	IS	25%	\$199,104.75	\$37,166.82	\$31,856.76	\$26,547.30	\$0.00	\$0.00	\$0.00	\$42,745.68
5	X410-SATA-S235	X410-90T+4.8T SSD/512G/2x40GE 2x1GE	\$246,192.00	IS	25%	\$184,644.00	\$34,466.82	\$29,401.96	\$24,619.20	\$0.00	\$0.00	\$0.00	\$39,390.72
5	X410-SATA-S236	X410-90T+9.6T SSD/128G/2x40GE 2x1GE	\$386,680.00	IS	25%	\$290,012.25	\$54,135.62	\$46,401.96	\$38,668.00	\$0.00	\$0.00	\$0.00	\$61,869.28
5	X410-SATA-S237	X410-90T+9.6T SSD/256G/2x40GE 2x1GE	\$405,397.00	IS	25%	\$304,047.75	\$56,755.58	\$48,647.64	\$40,539.70	\$0.00	\$0.00	\$0.00	\$64,863.52
5	X410-SATA-S238	X410-90T+9.6T SSD/512G/2x40GE 2x1GE	\$378,408.00	IS	25%	\$283,806.00	\$52,977.12	\$45,408.00	\$37,840.80	\$0.00	\$0.00	\$0.00	\$60,545.28
5	X410-SATA-S239	X410-96T/3.2T SSD/128G/2x40GE/2x1GE	\$213,200.00	IS	25%	\$159,900.00	\$29,848.00	\$25,584.00	\$21,320.00	\$0.00	\$0.00	\$0.00	\$34,112.00
5	X410-SATA-S24	X410-36T/128G/2x10GE+2x1GE	\$93,410.00	IS	25%	\$70,057.50	\$13,077.40	\$11,209.20	\$9,341.00	\$0.00	\$0.00	\$0.00	\$14,945.60
5	X410-SATA-S240	X410-96T/3.2T SSD/256G/2x40GE/2x1GE	\$226,619.00	IS	25%	\$169,964.25	\$31,726.66	\$27,194.28	\$22,661.90	\$0.00	\$0.00	\$0.00	\$36,259.04
5	X410-SATA-S241	X410-96T/3.2T SSD/512G/2x40GE/2x1GE	\$207,330.00	IS	25%	\$155,497.50	\$29,026.00	\$24,879.60	\$20,733.00	\$0.00	\$0.00	\$0.00	\$33,172.80
5	X410-SATA-S242	X410-96T+1.6T SSD/128G/2x40GE 2x1GE	\$178,425.00	IS	25%	\$133,818.75	\$24,979.50	\$21,411.00	\$17,842.50	\$0.00	\$0.00	\$0.00	\$28,548.50
5	X410-SATA-S243	X410-96T+1.6T SSD/256G/2x40GE 2x1GE	\$192,891.00	IS	25%	\$144,669.25	\$27,004.74	\$23,146.92	\$19,289.10	\$0.00	\$0.00	\$0.00	\$30,862.56
5	X410-SATA-S244	X410-96T+1.6T SSD/512G/2x40GE 2x1GE	\$168,567.00	IS	25%	\$126,425.25	\$23,599.38	\$20,228.04	\$16,856.70	\$0.00	\$0.00	\$0.00	\$26,970.72
5	X410-SATA-S245	X410-96T+4.8T SSD/128G/2x40GE 2x1GE	\$292,059.00	IS	25%	\$219,044.25	\$40,888.26	\$35,004.08	\$29,205.90	\$0.00	\$0.00	\$0.00	\$46,729.44
5	X410-SATA-S246	X410-96T+4.8T SSD/256G/2x40GE 2x1GE	\$309,235.00	IS	25%	\$231,926.25	\$43,292.90	\$37,108.20	\$30,923.50	\$0.00	\$0.00	\$0.00	\$49,477.60
5	X410-SATA-S247	X410-96T+4.8T SSD/512G/2x40GE 2x1GE	\$284,458.00	IS	25%	\$213,348.00	\$39,824.96	\$34,135.68	\$28,445.80	\$0.00	\$0.00	\$0.00	\$45,514.24
5	X410-SATA-S248	X410-99T+2.4T SSD/128G/2x40GE 2x1GE	\$193,838.00	IS	25%	\$143,378.50	\$27,137.32	\$23,260.56	\$19,383.80	\$0.00	\$0.00	\$0.00	\$31,014.08
5	X410-SATA-S249	X410-99T+2.4T SSD/256G/2x40GE 2x1GE	\$207,262.00	IS	25%	\$155,448.50	\$29,016.68	\$24,871.44	\$20,726.20	\$0.00	\$0.00	\$0.00	\$31,161.92
5	X410-SATA-S24-HO	X410-36T/128G/2x10GE+2x1GE HO	\$101,425.00	IS	25%	\$78,568.75	\$17,199.50	\$14,871.00	\$10,142.50	\$0.00	\$0.00	\$0.00	\$18,228.00
5	X410-SATA-S25	X410-36T/256G/2x10GE+2x1GE	\$101,454.00	IS	25%	\$79,615.50	\$17,861.56	\$15,738.48	\$10,145.40	\$0.00	\$0.00	\$0.00	\$18,984.64
5	X410-SATA-S250	X410-99T+4.8T SSD/64G/2x40GE 2x1GE	\$187,962.00	IS	25%	\$140,975.25	\$26,315.34	\$22,556.04	\$18,798.70	\$0.00	\$0.00	\$0.00	\$30,074.72
5	X410-SATA-S251	X410-99T+4.8T SSD/128G/2x40GE 2x1GE	\$251,981.00	IS	25%	\$188,985.75	\$35,277.72	\$30,237.72	\$25,198.10	\$0.00	\$0.00	\$0.00	\$40,316.96
5	X410-SATA-S252	X410-99T+4.8T SSD/256G/2x40GE 2x1GE	\$265,388.00	IS	25%	\$199,048.50	\$37,155.72	\$31,847.76	\$26,538.80	\$0.00	\$0.00	\$0.00	\$42,465.60
5	X410-SATA-S253	X410-99T+4.8T SSD/512G/2x40GE 2x1GE	\$246,112.00	IS	25%	\$184,584.00	\$34,455.68	\$29,534.44	\$24,611.20	\$0.00	\$0.00	\$0.00	\$39,377.92
5	X410-SATA-S26	X410-35T+800G SSD/32G/2x10GE+2x1GE	\$108,920.00	IS	25%	\$81,690.00	\$15,248.80	\$13,070.40	\$10,892.00	\$0.00	\$0.00	\$0.00	\$17,427.20
5	X410-SATA-S27	X410-35T+800G SSD/64G/2x10GE+2x1GE	\$111,836.00	IS	25%	\$83,977.00	\$15,657.04	\$13,420.00	\$11,183.60	\$0.00	\$0.00	\$0.00	\$17,993.76
5	X410-SATA-S28	X410-35T+800G SSD/128G/2x10GE+2x1GE	\$117,414.00	IS	25%	\$88,059.00	\$16,437.68	\$14,089.44	\$11,741.20	\$0.00	\$0.00	\$0.00	\$18,785.92
5	X410-SATA-S29	X410-35T+800G SSD/256G/2x10GE+2x1GE	\$130,156.00	IS	25%	\$97,617.00	\$18,221.84	\$15,618.72	\$13,015.60	\$0.00	\$0.00	\$0.00	\$20,824.96
5	X410-SATA-S29-HO	X410-35T+800G SSD/256G/2x10GE+2x1GE/HO	\$66,216.00	IS	25%	\$49,662.00	\$9,270.24	\$7,945.92	\$6,621.60	\$0.00	\$0.00	\$0.00	\$10,594.56
5	X410-SATA-S30	X410-34T+1.6T SSD/32G/2x10GE+2x1GE	\$129,977.00	IS	25%	\$92,982.75	\$17,356.78	\$14,877.24	\$12,997.70	\$0.00	\$0.00	\$0.00	\$19,836.32
5	X410-SATA-S31	X410-34T+1.6T SSD/64G/2x10GE+2x1GE	\$126,893.00	IS	25%	\$95,169.75	\$17,765.02	\$15,227.16	\$12,889.30	\$0.00	\$0.00	\$0.00	\$20,302.88
5	X410-SATA-S32	X410-34T+1.6T SSD/128G/2x10GE+2x1GE	\$132,469.00	IS	25%	\$99,351.75	\$18,545.66	\$15,896.28	\$13,248.90	\$0.00	\$0.00	\$0.00	\$21,195.04
5	X410-SATA-S32-HO	X410-34T+1.6T SSD/128G/2x10GE+2x1GE HO	\$68,044.00	IS	25%	\$51,783.00	\$9,666.16	\$8,285.28	\$6,804.40	\$0.00	\$0.00	\$0.00	\$11,047.04
5	X410-SATA-S33	X410-34T+1.6T SSD/256G/2x10GE+2x1GE	\$145,213.00	IS	25%	\$108,909.75	\$20,329.82	\$17,425.56	\$14,521.30	\$0.00	\$0.00	\$0.00	\$23,234.08
5	X410-SATA-S33-HO	X410-34T+1.6T SSD/256G/2x10GE+2x1GE/HO	\$75,018.00	IS	25%	\$56,263.00	\$10,502.52	\$9,002.16	\$7,501.80	\$0.00	\$0.00	\$0.00	\$12,002.88
5	X410-SATA-S34	X410-108T/32G/2x10GE+2x1GE	\$125,092.00	IS	25%	\$93,819.00	\$17,512.88	\$15,011.04	\$12,509.20	\$0.00	\$0.00	\$0.00	\$20,014.72
5	X410-SATA-S35	X410-108T/64G/2x10GE+2x1GE	\$128,124.00	IS	25%	\$96,119.25	\$17,942.26	\$15,379.08	\$12,812.40	\$0.00	\$0.00	\$0.00	\$20,505.44
5	X410-SATA-S36	X410-108T/128G/2x10GE+2x1GE	\$134,024.00	IS	25%	\$100,518.00	\$18,763.36	\$16,082.88	\$13,402.40	\$0.00	\$0.00	\$0.00	\$21,443.84
5	X410-SATA-S37	X410-108T/256G/2x10GE+2x1GE	\$147,429.00	IS	25%	\$110,571.75	\$20,640.06	\$17,691.48	\$14,742.90	\$0.00	\$0.00	\$0.00	\$23,588.64
5	X410-SATA-S38	X410-102T+1.6T SSD/32G/2x10GE+2x1GE	\$163,445.00	IS	25%	\$122,884.75	\$22,882.30	\$19,613.40	\$163,445.00	\$0.00	\$0.00	\$0.00	\$26,151.20
5	X410-SATA-S39	X410-102T+1.6T SSD/64G/2x10GE+2x1GE	\$166,513.00	IS	25%	\$122,884.75	\$23,311.82	\$19,981.56	\$166,513.00	\$0.00	\$0.00	\$0.00	\$26,642.08
5	X410-SATA-S40	X410-102T+1.6T SSD/128G/2x10GE+2x1GE	\$172,378.00	IS	25%	\$129,283.50	\$24,132.92	\$20,685.36	\$172,378.00	\$0.00	\$0.00	\$0.00	\$27,580.48
5	X410-SATA-S40-HO	X410-102T+1.6T SSD/128G/2x10GE+2x1GE/HO	\$80,408.00	IS	25%	\$60,306.00	\$11,257.12	\$9,648.96	\$8,040.80	\$0.00	\$0.00	\$0.00	\$12,865.28
5	X410-SATA-S41	X410-102T+1.6T SSD/256G/2x10GE+2x1GE	\$185,782.00	IS	25%	\$139,336.50	\$26,009.48	\$22,293.84	\$18,578.20	\$0.00	\$0.00	\$0.00	\$29,725.12
5	X410-SATA-S41-HO	X410-102T+1.6T SSD/256G/2x10GE+2x1GE/HO	\$86,789.00	IS	25%	\$66,979.25	\$12,129.46	\$10,396.68	\$8,678.90	\$0.00	\$0.00	\$0.00	\$13,862.24
5	X410-SATA-S42	X410-99T+2.4T SSD/32G/2x10GE+2x1GE	\$182,760.00	IS	25%	\$137,070.00	\$25,586.40	\$21,931.20	\$18,276.00	\$0.00	\$0.00	\$0.00	\$29,241.00
5	X410-SATA-S43	X410-99T+2.4T SSD/64G/2x10GE+2x1GE	\$185,828.00	IS	25%	\$139,371.00	\$26,015.92	\$22,299.36	\$18,582.80	\$0.00	\$0.00	\$0.00	\$29,732.48
5	X410-SATA-S44	X410-99T+2.4T SSD/128G/2x10GE+2x1GE	\$191,683.00	IS	25%	\$143,769.75	\$26,837.02	\$23,003.16	\$19,169.30	\$0.00	\$0.00	\$0.00	\$30,670.88
5	X410-SATA-S44-HO	X410-99T+2.4T SSD/128G/2x10GE+2x1GE/HO	\$91,401.00	IS	25%	\$68,550.75	\$12,796.14	\$10,968.12	\$9,140.10	\$0.00	\$0.00	\$0.00	\$14,624.16
5	X410-SATA-S45	X410-99T+2.4T SSD/256G/2x10GE+2x1GE	\$205,097.00	IS	25%	\$153,822.75	\$28,713.58	\$24,611.64	\$20,509.70	\$0.00	\$0.00	\$0.00	\$32,815.52
5	X410-SATA-S45-HO	X410-99T+2.4T SSD/256G/2x10GE+2x1GE/HO	\$97,775.00	IS	25%	\$73,331.25	\$13,688.50	\$11,793.00	\$9,777.50	\$0.00	\$0.00	\$0.00	\$15,644.00
5	X410-SATA-S46	X410-96T+3.2T SSD/32G/2x10											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	X410-SATA-S60	X410-70T+800G SSD/256G/2x10GE/2x1GE	\$149,414.00	IS	25%	\$112,060.50	\$20,917.96	\$17,929.68	\$14,941.40	\$0.00	\$0.00	\$0.00	\$23,906.24
5	X410-SATA-S60-HO	X410-70T+800G SSD/256G/2x10GE 2x1GE/HO	\$69,061.00	IS	25%	\$51,795.75	\$9,668.54	\$8,287.32	\$6,906.10	\$0.00	\$0.00	\$0.00	\$11,049.76
5	X410-SATA-S61	X410-32T+3.2T SSD/128G/2x10GE 2x1GE	\$171,318.00	IS	25%	\$128,488.50	\$23,984.52	\$20,558.16	\$17,131.80	\$0.00	\$0.00	\$0.00	\$27,410.88
5	X410-SATA-S62	X410-32T+3.2T SSD/256G/2x10GE 2x1GE	\$184,062.00	IS	25%	\$138,046.50	\$25,768.68	\$22,087.44	\$18,406.20	\$0.00	\$0.00	\$0.00	\$29,449.92
5	X410-SATA-S63	X410-32T+3.2T SSD/32G/2x10GE 2x1GE	\$162,826.00	IS	25%	\$122,119.50	\$22,795.84	\$19,539.12	\$16,282.60	\$0.00	\$0.00	\$0.00	\$25,052.16
5	X410-SATA-S64	X410-32T+3.2T SSD/64G/2x10GE 2x1GE	\$165,742.00	IS	25%	\$124,306.50	\$23,203.88	\$19,889.04	\$16,574.20	\$0.00	\$0.00	\$0.00	\$25,518.72
5	X410-SATA-S65	X410-90T+4.8T SSD/128G/2x10GE 2x1GE	\$249,783.00	IS	25%	\$187,337.25	\$34,969.62	\$29,973.96	\$24,978.30	\$0.00	\$0.00	\$0.00	\$39,965.28
5	X410-SATA-S66	X410-90T+4.8T SSD/256G/2x10GE 2x1GE	\$263,187.00	IS	25%	\$197,390.25	\$36,846.14	\$31,582.44	\$26,318.70	\$0.00	\$0.00	\$0.00	\$42,109.92
5	X410-SATA-S67	X410-90T+4.8T SSD/64G/2x10GE 2x1GE	\$240,951.00	IS	25%	\$180,638.25	\$33,719.14	\$28,902.44	\$24,095.10	\$0.00	\$0.00	\$0.00	\$38,536.16
5	X410-SATA-S68	X410-34T+800G SSD/64G/2x10GE 2x1GE	\$243,918.00	IS	25%	\$182,938.50	\$34,148.52	\$29,270.16	\$24,391.80	\$0.00	\$0.00	\$0.00	\$39,026.88
5	X410-SATA-S69	X410-34T+800G SSD/32G/2x10GE 2x1GE	\$107,940.00	IS	25%	\$80,955.00	\$15,111.60	\$13,952.88	\$11,002.40	\$0.00	\$0.00	\$0.00	\$17,070.40
5	X410-SATA-S70	X410-34T+800G SSD/64G/2x10GE 2x1GE	\$110,024.00	IS	25%	\$82,518.00	\$15,403.36	\$13,202.88	\$11,002.40	\$0.00	\$0.00	\$0.00	\$17,270.40
5	X410-SATA-S70-HO	X410-34T+800G SSD/64G/2x10GE 2x1GE/HO	\$57,981.00	IS	25%	\$43,485.75	\$8,117.34	\$6,957.72	\$5,798.10	\$0.00	\$0.00	\$0.00	\$9,276.96
5	X410-SATA-S71	X410-34T+800G SSD/128G/2x10GE 2x1GE	\$116,432.00	IS	25%	\$87,324.00	\$16,300.38	\$13,971.84	\$11,643.20	\$0.00	\$0.00	\$0.00	\$18,629.12
5	X410-SATA-S72	X410-34T+800G SSD/256G/2x10GE 2x1GE	\$129,176.00	IS	25%	\$96,882.00	\$18,084.64	\$15,501.12	\$12,917.60	\$0.00	\$0.00	\$0.00	\$20,876.32
5	X410-SATA-S73	X410-66T+1.2T SSD /32G/2x10GE/2x1GE	\$142,977.00	IS	25%	\$107,232.75	\$20,016.78	\$17,157.24	\$14,297.70	\$0.00	\$0.00	\$0.00	\$22,876.32
5	X410-SATA-S74	X410-66T+1.2T SSD /64G/2x10GE/2x1GE	\$143,369.00	IS	25%	\$107,526.75	\$20,017.66	\$17,204.28	\$14,336.90	\$0.00	\$0.00	\$0.00	\$22,930.04
5	X410-SATA-S74-HO	X410-66T+1.2T SSD/64G/2x10GE 2x1GE/HO	\$65,255.00	IS	25%	\$48,941.25	\$9,135.70	\$7,830.60	\$6,525.50	\$0.00	\$0.00	\$0.00	\$10,440.80
5	X410-SATA-S75	X410-66T+1.2T SSD /128G/2x10GE/2x1GE	\$153,458.00	IS	25%	\$115,123.50	\$21,489.72	\$18,419.76	\$15,349.80	\$0.00	\$0.00	\$0.00	\$24,559.68
5	X410-SATA-S75-HO	X410-66T+1.2T SSD /128G/2x10GE 2x1GE/HO	\$67,897.00	IS	25%	\$50,922.75	\$9,505.58	\$8,147.64	\$6,789.70	\$0.00	\$0.00	\$0.00	\$10,863.52
5	X410-SATA-S76	X410-66T+1.2T SSD /256G/2x10GE/2x1GE	\$167,881.00	IS	25%	\$125,514.50	\$23,504.04	\$20,146.32	\$16,788.60	\$0.00	\$0.00	\$0.00	\$26,861.76
5	X410-SATA-S77	X410-96T+1.6T SSD/32G/2x10GE/2x1GE	\$166,291.00	IS	25%	\$124,718.25	\$23,210.70	\$19,954.00	\$16,629.10	\$0.00	\$0.00	\$0.00	\$26,606.56
5	X410-SATA-S78	X410-96T+1.6T SSD/64G/2x10GE/2x1GE	\$166,500.00	IS	25%	\$124,875.00	\$23,310.00	\$19,980.00	\$16,650.00	\$0.00	\$0.00	\$0.00	\$26,640.00
5	X410-SATA-S79	X410-96T+1.6T SSD/128G/2x10GE/2x1GE	\$176,301.00	IS	25%	\$132,225.75	\$24,682.14	\$21,156.12	\$17,630.10	\$0.00	\$0.00	\$0.00	\$28,208.16
5	X410-SATA-S79-HO	X410-96T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$85,466.00	IS	25%	\$64,099.75	\$11,965.62	\$10,255.92	\$8,546.60	\$0.00	\$0.00	\$0.00	\$13,674.56
5	X410-SATA-S80	X410-96T+1.6T SSD/256G/2x10GE/2x1GE	\$190,733.00	IS	25%	\$143,049.75	\$26,702.62	\$22,887.96	\$19,073.30	\$0.00	\$0.00	\$0.00	\$30,517.28
5	X410-SATA-S80-HO	X410-96T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$92,053.00	IS	25%	\$69,047.25	\$12,888.82	\$11,047.56	\$9,206.30	\$0.00	\$0.00	\$0.00	\$14,730.00
5	X410-SATA-S81	X410-120T-2.4T SSD/32G/2x10GE/2x1GE	\$206,122.00	IS	25%	\$154,591.50	\$28,854.58	\$24,734.64	\$20,612.20	\$0.00	\$0.00	\$0.00	\$33,979.52
5	X410-SATA-S82	X410-120T-2.4T SSD/64G/2x10GE/2x1GE	\$206,818.00	IS	25%	\$155,113.50	\$28,954.52	\$24,818.16	\$20,681.80	\$0.00	\$0.00	\$0.00	\$34,099.52
5	X410-SATA-S83	X410-120T-2.4T SSD/128G/2x10GE/2x1GE	\$218,872.00	IS	25%	\$162,654.00	\$30,362.08	\$26,024.64	\$21,687.20	\$0.00	\$0.00	\$0.00	\$33,699.52
5	X410-SATA-S84	X410-120T-2.4T SSD/256G/2x10GE/2x1GE	\$231,814.00	IS	25%	\$173,860.50	\$32,453.96	\$27,817.68	\$23,181.40	\$0.00	\$0.00	\$0.00	\$37,090.24
5	X410-SATA-S84-HO	X410-120T-2.4T SSD/256G/2x10GE 2x1GE/HO	\$124,518.00	IS	25%	\$93,388.50	\$17,432.52	\$14,942.16	\$12,451.80	\$0.00	\$0.00	\$0.00	\$19,922.88
5	X410-SATA-S85	X410-70T+1.6T SSD/64G/2x10GE 2x1GE	\$149,612.00	IS	25%	\$112,209.00	\$20,945.68	\$17,953.44	\$14,961.20	\$0.00	\$0.00	\$0.00	\$24,888.64
5	X410-SATA-S86	X410-70T+1.6T SSD/128G/2x10GE 2x1GE	\$155,429.00	IS	25%	\$116,571.75	\$21,760.06	\$18,651.48	\$15,542.90	\$0.00	\$0.00	\$0.00	\$24,888.64
5	X410-SATA-S86-HO	X410-70T+1.6T SSD/128G/2x10GE 2x1GE/HO	\$71,291.00	IS	25%	\$53,468.25	\$9,980.74	\$8,554.92	\$7,129.10	\$0.00	\$0.00	\$0.00	\$11,406.56
5	X410-SATA-S87	X410-70T+1.6T SSD/256G/2x10GE 2x1GE	\$169,010.00	IS	25%	\$126,757.50	\$23,661.40	\$20,281.20	\$16,901.00	\$0.00	\$0.00	\$0.00	\$27,041.60
5	X410-SATA-S87-HO	X410-70T+1.6T SSD/256G/2x10GE 2x1GE/HO	\$77,782.00	IS	25%	\$58,336.50	\$10,889.48	\$9,333.84	\$7,778.20	\$0.00	\$0.00	\$0.00	\$12,445.12
5	X410-SATA-S88	X410-68T+3.2T SSD/64G/2x10GE 2x1GE	\$189,030.00	IS	25%	\$141,772.50	\$26,464.20	\$22,683.60	\$18,903.00	\$0.00	\$0.00	\$0.00	\$30,244.80
5	X410-SATA-S89	X410-68T+3.2T SSD/128G/2x10GE 2x1GE	\$194,848.00	IS	25%	\$146,136.00	\$27,278.72	\$23,381.76	\$19,484.80	\$0.00	\$0.00	\$0.00	\$31,175.68
5	X410-SATA-S89-HO	X410-68T+3.2T SSD/128G/2x10GE 2x1GE/HO	\$92,848.00	IS	25%	\$69,636.00	\$12,998.72	\$11,141.76	\$9,284.80	\$0.00	\$0.00	\$0.00	\$14,855.68
5	X410-SATA-S90	X410-68T+3.2T SSD/256G/2x10GE 2x1GE	\$200,444.00	IS	25%	\$156,108.00	\$29,144.56	\$24,977.28	\$20,614.40	\$0.00	\$0.00	\$0.00	\$33,903.04
5	X410-SATA-S90-HO	X410-68T+3.2T SSD/256G/2x10GE 2x1GE/HO	\$100,054.00	IS	25%	\$75,040.50	\$14,006.48	\$12,006.48	\$10,005.40	\$0.00	\$0.00	\$0.00	\$16,008.64
5	X410-SATA-S91	X410-66T+4.8T SSD/64G/2x10GE 2x1GE	\$231,816.00	IS	25%	\$173,862.25	\$32,454.24	\$27,817.92	\$23,181.60	\$0.00	\$0.00	\$0.00	\$37,090.56
5	X410-SATA-S92	X410-66T+4.8T SSD/128G/2x10GE 2x1GE	\$237,715.00	IS	25%	\$178,262.25	\$33,280.10	\$28,525.80	\$23,181.60	\$0.00	\$0.00	\$0.00	\$38,034.40
5	X410-SATA-S93	X410-66T+4.8T SSD/256G/2x10GE 2x1GE	\$251,197.00	IS	25%	\$188,397.75	\$35,167.58	\$30,143.64	\$25,119.70	\$0.00	\$0.00	\$0.00	\$40,191.52
5	X410-SATA-S94	X410-64T+6.4T SSD/64G/2x10GE 2x1GE	\$268,394.00	IS	25%	\$207,295.50	\$37,575.16	\$32,207.28	\$26,839.40	\$0.00	\$0.00	\$0.00	\$42,943.04
5	X410-SATA-S95	X410-64T+6.4T SSD/128G/2x10GE 2x1GE	\$276,150.00	IS	25%	\$207,112.50	\$38,661.00	\$33,138.00	\$27,615.00	\$0.00	\$0.00	\$0.00	\$44,184.00
5	X410-SATA-S96	X410-64T+6.4T SSD/256G/2x10GE 2x1GE	\$293,750.00	IS	25%	\$220,278.75	\$41,118.70	\$35,244.60	\$29,370.50	\$0.00	\$0.00	\$0.00	\$46,992.80
5	X410-SATA-S97	X410-60T+9.6T SSD/64G/2x10GE 2x1GE	\$369,648.00	IS	25%	\$277,234.50	\$51,750.44	\$44,357.52	\$36,964.60	\$0.00	\$0.00	\$0.00	\$59,143.36
5	X410-SATA-S98	X410-60T+9.6T SSD/128G/2x10GE 2x1GE	\$376,242.00	IS	25%	\$283,681.50	\$52,953.88	\$45,389.04	\$37,824.20	\$0.00	\$0.00	\$0.00	\$60,518.72
5	X410-SATA-S99	X410-60T+9.6T SSD/256G/2x10GE 2x1GE	\$397,939.00	IS	25%	\$298,274.25	\$55,973.86	\$47,723.88	\$39,769.90	\$0.00	\$0.00	\$0.00	\$62,631.84
5	X410-SAT-S18-SB-C	X410-120T-4.8T/32G/2X10GE 2X1 BRZ-SW=H	\$164,920.00	IS	25%	\$123,690.00	\$20,156.89	\$19,790.40	\$16,492.00	\$0.00	\$0.00	\$0.00	\$26,387.20
5	X410-SAT-S19-SB-C	X410-120T-4.8T/64G/2X10GE 2X1 BRZ-SW=H	\$166,916.00	IS	25%	\$125,169.00	\$20,400.84	\$20,029.92	\$16,691.60	\$0.00	\$0.00	\$0.00	\$26,706.56
5	X410-SAT-S20-SB-C	X410-120T-4.8T/128G/2X10GE 2X1 BRZ-SW=H	\$170,733.00	IS	25%	\$128,049.75	\$20,867.37	\$20,487.96	\$17,073.30	\$0.00	\$0.00	\$0.00	\$27,317.28
5	X410-SAT-S21-SB-C	X410-120T-4.8T/256G/2X10GE 2X1 BRZ-SW=H	\$179,456.00	IS	25%	\$134,592.00	\$21,933.51	\$21,534.72	\$17,945.60	\$0.00	\$0.00	\$0.00	\$28,712.96
5	456-111-834	OneFS Base License Tier 1=ID	\$23,333.00	IS2	25%	\$17,499.75	\$2,799.96	\$2,333.30	\$1,866.64	\$0.00	\$0.00	\$0.00	\$3,266.62
5	456-111-835	OneFS Base License Tier 2=ID	\$19,600.00	IS2	25%	\$14,700.00	\$2,744.00	\$2,352.00	\$1,960.00	\$0.00	\$0.00	\$0.00	\$3,136.00
5	456-111-836	OneFS Base License Tier 3=ID	\$19,600.00	IS2	25%	\$14,700.00	\$2,744.00	\$2,352.00	\$1,960.00	\$0.00	\$0.00	\$0.00	\$3,136.00
5	456-111-837	OneFS Base License Tier 4=ID	\$8,166.67	IS2	25%	\$6,125.00	\$1,143.33	\$980.00	\$816.67	\$0.00	\$0.00	\$0.00	\$1,306.67
5	456-111-838	OneFS Capacity License Tier 1 =CB	\$1,417.00	IS2	25%	\$1,062.75	\$170.04	\$141.70	\$113.36	\$0.00	\$0.00	\$0.00	\$198.38
5	456-111-839	OneFS Capacity License Tier 2 =CB	\$1,388.33	IS2	25%	\$1,041.25							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-112-012	SmartConnect Base License Tier 1=ID	\$4,167.00	IS2	25%	\$3,125.25	\$833.40	\$750.06	\$666.72	\$0.00	\$0.00	\$0.00	\$750.06	
5	456-112-013	SmartConnect Base License Tier 2=ID	\$4,167.00	IS2	25%	\$3,125.25	\$833.40	\$750.06	\$666.72	\$0.00	\$0.00	\$0.00	\$750.06	
5	456-112-014	SmartConnect Base License Tier 3=ID	\$1,667.00	IS2	25%	\$1,250.25	\$333.40	\$300.06	\$266.72	\$0.00	\$0.00	\$0.00	\$300.06	
5	456-112-015	SmartConnect Base License Tier 4=ID	\$1,192.00	IS2	25%	\$894.00	\$238.40	\$214.56	\$190.72	\$0.00	\$0.00	\$0.00	\$214.56	
5	456-112-016	SmartConnect Capacity License Tier 1 =CB	\$50.00	IS2	25%	\$37.50	\$10.00	\$9.00	\$8.00	\$0.00	\$0.00	\$0.00	\$9.00	
5	456-112-017	SmartConnect Capacity License Tier 2 =CB	\$50.00	IS2	25%	\$37.50	\$10.00	\$9.00	\$8.00	\$0.00	\$0.00	\$0.00	\$9.00	
5	456-112-018	SmartConnect Capacity License Tier 3 =CB	\$27.00	IS2	25%	\$20.25	\$5.40	\$4.86	\$4.32	\$0.00	\$0.00	\$0.00	\$4.86	
5	456-112-019	SmartConnect Capacity License Tier 4 =CB	\$25.00	IS2	25%	\$18.75	\$5.00	\$4.50	\$4.00	\$0.00	\$0.00	\$0.00	\$4.50	
5	456-112-020	SynclO Base License Tier 1=ID	\$4,167.00	IS2	25%	\$3,125.25	\$833.40	\$750.06	\$666.72	\$0.00	\$0.00	\$0.00	\$750.06	
5	456-112-021	SynclO Base License Tier 2=ID	\$4,167.00	IS2	25%	\$3,125.25	\$833.40	\$750.06	\$666.72	\$0.00	\$0.00	\$0.00	\$750.06	
5	456-112-022	SynclO Base License Tier 3=ID	\$1,667.00	IS2	25%	\$1,250.25	\$333.40	\$300.06	\$266.72	\$0.00	\$0.00	\$0.00	\$300.06	
5	456-112-023	SynclO Base License Tier 4=ID	\$1,192.00	IS2	25%	\$894.00	\$238.40	\$214.56	\$190.72	\$0.00	\$0.00	\$0.00	\$214.56	
5	456-112-024	SynclO Capacity License Tier 1 =CB	\$50.00	IS2	25%	\$37.50	\$10.00	\$9.00	\$8.00	\$0.00	\$0.00	\$0.00	\$9.00	
5	456-112-025	SynclO Capacity License Tier 2 =CB	\$50.00	IS2	25%	\$37.50	\$10.00	\$9.00	\$8.00	\$0.00	\$0.00	\$0.00	\$9.00	
5	456-112-026	SynclO Capacity License Tier 3 =CB	\$27.00	IS2	25%	\$20.25	\$5.40	\$4.86	\$4.32	\$0.00	\$0.00	\$0.00	\$4.86	
5	456-112-027	SynclO Capacity License Tier 4 =CB	\$25.00	IS2	25%	\$18.75	\$5.00	\$4.50	\$4.00	\$0.00	\$0.00	\$0.00	\$4.50	
5	456-112-028	SynclO Capacity License Tier 1=ID	\$1,696.00	IS2	25%	\$1,272.00	\$339.20	\$305.28	\$271.36	\$0.00	\$0.00	\$0.00	\$305.28	
5	456-112-029	SmartQuotas Base License Tier 2=ID	\$1,696.00	IS2	25%	\$1,272.00	\$339.20	\$305.28	\$271.36	\$0.00	\$0.00	\$0.00	\$305.28	
5	456-112-030	SmartQuotas Base License Tier 3=ID	\$679.00	IS2	25%	\$509.25	\$135.80	\$122.22	\$108.64	\$0.00	\$0.00	\$0.00	\$122.22	
5	456-112-031	SmartQuotas Base License Tier 4=ID	\$485.00	IS2	25%	\$363.75	\$97.00	\$87.30	\$77.60	\$0.00	\$0.00	\$0.00	\$87.30	
5	456-112-032	SmartQuotas Capacity License Tier 1 =CB	\$20.00	IS2	25%	\$15.00	\$4.00	\$3.60	\$3.20	\$0.00	\$0.00	\$0.00	\$3.60	
5	456-112-033	SmartQuotas Capacity License Tier 2 =CB	\$20.00	IS2	25%	\$15.00	\$4.00	\$3.60	\$3.20	\$0.00	\$0.00	\$0.00	\$3.60	
5	456-112-034	SmartQuotas Capacity License Tier 3 =CB	\$11.00	IS2	25%	\$8.25	\$2.20	\$1.98	\$1.76	\$0.00	\$0.00	\$0.00	\$1.98	
5	456-112-035	SmartQuotas Capacity License Tier 4 =CB	\$10.00	IS2	25%	\$7.50	\$2.00	\$1.80	\$1.60	\$0.00	\$0.00	\$0.00	\$1.80	
5	456-112-036	SmartDedupe Base License Tier 1=ID	\$5,462.00	IS2	25%	\$4,096.50	\$1,092.40	\$983.16	\$873.92	\$0.00	\$0.00	\$0.00	\$983.16	
5	456-112-037	SmartDedupe Base License Tier 2=ID	\$5,462.00	IS2	25%	\$4,096.50	\$1,092.40	\$983.16	\$873.92	\$0.00	\$0.00	\$0.00	\$983.16	
5	456-112-038	SmartDedupe Base License Tier 3=ID	\$2,103.00	IS2	25%	\$1,577.25	\$420.60	\$378.54	\$336.48	\$0.00	\$0.00	\$0.00	\$378.54	
5	456-112-039	SmartDedupe Base License Tier 4=ID	\$1,737.00	IS2	25%	\$1,302.75	\$347.40	\$312.66	\$277.92	\$0.00	\$0.00	\$0.00	\$312.66	
5	456-112-040	SmartDedupe Capacity License Tier 1 =CB	\$66.00	IS2	25%	\$49.50	\$13.20	\$11.88	\$10.56	\$0.00	\$0.00	\$0.00	\$11.88	
5	456-112-041	SmartDedupe Capacity License Tier 2 =CB	\$67.00	IS2	25%	\$50.25	\$13.20	\$11.88	\$10.56	\$0.00	\$0.00	\$0.00	\$11.88	
5	456-112-042	SmartDedupe Capacity License Tier 3 =CB	\$36.00	IS2	25%	\$27.00	\$7.40	\$6.66	\$5.92	\$0.00	\$0.00	\$0.00	\$6.66	
5	456-112-043	SmartDedupe Capacity License Tier 4 =CB	\$36.00	IS2	25%	\$27.00	\$7.20	\$6.48	\$5.76	\$0.00	\$0.00	\$0.00	\$6.48	
5	456-112-044	SmartLock Base License Tier 1=ID	\$1,696.00	IS2	25%	\$1,272.00	\$339.20	\$305.28	\$271.36	\$0.00	\$0.00	\$0.00	\$305.28	
5	456-112-045	SmartLock Base License Tier 2=ID	\$1,696.00	IS2	25%	\$1,272.00	\$339.20	\$305.28	\$271.36	\$0.00	\$0.00	\$0.00	\$305.28	
5	456-112-046	SmartLock Base License Tier 3=ID	\$679.00	IS2	25%	\$509.25	\$135.80	\$122.22	\$108.64	\$0.00	\$0.00	\$0.00	\$122.22	
5	456-112-047	SmartLock Base License Tier 4=ID	\$485.00	IS2	25%	\$363.75	\$97.00	\$87.30	\$77.60	\$0.00	\$0.00	\$0.00	\$87.30	
5	456-112-048	SmartLock Capacity License Tier 1 =CB	\$20.00	IS2	25%	\$15.00	\$4.00	\$3.60	\$3.20	\$0.00	\$0.00	\$0.00	\$3.60	
5	456-112-049	SmartLock Capacity License Tier 2 =CB	\$20.00	IS2	25%	\$15.00	\$4.00	\$3.60	\$3.20	\$0.00	\$0.00	\$0.00	\$3.60	
5	456-112-050	SmartLock Capacity License Tier 3 =CB	\$11.00	IS2	25%	\$8.25	\$2.20	\$1.98	\$1.76	\$0.00	\$0.00	\$0.00	\$1.98	
5	456-112-051	SmartLock Capacity License Tier 4 =CB	\$10.00	IS2	25%	\$7.50	\$2.00	\$1.80	\$1.60	\$0.00	\$0.00	\$0.00	\$1.80	
5	456-112-093	CloudPools Capacity License=CB	\$315.00	IS2	25%	\$236.25	\$63.00	\$56.70	\$50.40	\$0.00	\$0.00	\$0.00	\$56.70	
5	456-112-345	Cloudpools Subscription Base 0.00=ID	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-112-346	Cloudpools Subscription Cap 2 YR =CB	\$12.78	IS2	25%	\$9.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-112-347	Cloudpools Subscription Cap 3 YR =CB	\$12.11	IS2	25%	\$9.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-112-349	Cloudpools Subscription Cap 1 YR=CB	\$13.46	IS2	25%	\$10.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-112-496	CloudPools 0.00 Base License=ID	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	456-113-383	OneFS Base License PROMO Tier 4=ID	\$6,369.00	IS2	25%	\$4,776.75	\$891.66	\$764.28	\$636.90	\$0.00	\$0.00	\$0.00	\$1,019.04	
5	456-113-384	OneFS Cap License PROMO Tier 4 =CB	\$71.00	IS2	25%	\$53.25	\$9.94	\$8.52	\$7.10	\$0.00	\$0.00	\$0.00	\$11.36	
5	458-001-863	OneFS Product	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-864	Basic Bundle Tier 3=ID	\$2,385.00	IS2	25%	\$1,788.75	\$477.00	\$429.30	\$381.60	\$0.00	\$0.00	\$0.00	\$429.30	
5	458-001-865	Basic Bundle Capacity Tier 3 Per TB=CB	\$38.00	IS2	25%	\$28.50	\$7.60	\$6.84	\$6.08	\$0.00	\$0.00	\$0.00	\$6.84	
5	458-001-866	Enterprise Bundle Tier 3=ID	\$2,996.00	IS2	25%	\$2,247.00	\$599.20	\$539.28	\$479.36	\$0.00	\$0.00	\$0.00	\$539.28	
5	458-001-867	Enterprise Advanced Bundle Tier 3=ID	\$48.00	IS2	25%	\$36.00	\$9.60	\$8.64	\$7.68	\$0.00	\$0.00	\$0.00	\$8.64	
5	458-001-868	Enterprise Adv Bundle Cap T3 Per TB=CB	\$5,996.00	IS2	25%	\$4,497.00	\$1,199.20	\$1,079.28	\$959.36	\$0.00	\$0.00	\$0.00	\$1,079.28	
5	458-001-869	Enterprise Adv Bundle Cap T3 Per TB=CB	\$96.00	IS2	25%	\$72.00	\$19.20	\$17.28	\$15.36	\$0.00	\$0.00	\$0.00	\$17.28	
5	458-001-941	SmartPools	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-942	SmartshotIQ	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-943	SmartConnect	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-944	SynclO	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-945	SynclQuotas	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-946	SmartDedupe	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-947	Smartlock	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-948	Basic Bundle Tier 2=ID	\$5,963.00	IS2	25%	\$4,472.25	\$1,192.60	\$1,073.34	\$954.08	\$0.00	\$0.00	\$0.00	\$1,073.34	
5	458-001-949	Basic Bundle Capacity Tier 2 Per TB=CB	\$72.00	IS2	25%	\$54.00	\$14.40	\$12.96	\$11.52	\$0.00	\$0.00	\$0.00	\$12.96	
5	458-001-950	Enterprise Bundle Tier 2=ID	\$7,889.00	IS2	25%	\$5,916.75	\$1,497.80	\$1,348.02	\$1,198.24	\$0.00	\$0.00	\$0.00	\$1,348.02	
5	458-001-951	Enterprise Bundle Capacity T2 Per TB=CB	\$90.00	IS2	25%	\$67.50	\$18.00	\$16.20	\$14.40	\$0.00	\$0.00	\$0.00	\$16.20	
5	458-001-952	Enterprise Advanced Bundle Tier 2=ID	\$14,989.00	IS2	25%	\$11,241.75	\$2,997.80	\$2,698.02	\$2,398.24	\$0.00	\$0.00	\$0.00	\$2,698.02	
5	458-001-953	Enterprise Adv Bundle Cap T2 Per TB=CB	\$180.00	IS2	25%	\$135.00	\$36.00	\$32.40	\$28.80	\$0.00	\$0.00	\$0.00	\$32.40	
5	458-001-954	Basic Bundle Tier 1=ID	\$5,963.00	IS2	25%	\$4,472.25	\$1,192.60	\$1,073.34	\$954.08	\$0.00	\$0.00	\$0.00	\$1,073.34	
5	458-001-955	Basic Bundle Capacity Tier 1 Per TB=CB	\$72.00	IS2	25%	\$54.00	\$14.40	\$12.96	\$11.52	\$0.00	\$0.00	\$0.00	\$12.96	
5	458-001-956	Enterprise Bundle Tier 1=ID	\$7,889.00	IS2	25%	\$5,916.75	\$1,497.80	\$1,348.02	\$1,198.24	\$0.00	\$0.00	\$0.00	\$1,348.02	
5	458-001-957	Enterprise Bundle Capacity T1 Per TB=CB	\$90.00	IS2	25%	\$67.50	\$18.00	\$16.20	\$14.40	\$0.00	\$0.00	\$0.00	\$16.20	
5	458-001-958	Enterprise Advanced Bundle Tier 1=ID	\$14,989.00	IS2	25%	\$11,241.75	\$2,997.80	\$2,698.02	\$2,398.24	\$0.00	\$0.00	\$0.00	\$2,698.02	
5	458-001-959	Enterprise Adv Bundle Cap T1 Per TB=CB	\$180.00	IS2	25%	\$135.00	\$36.00	\$32.40	\$28.80	\$0.00	\$0.00	\$0.00	\$32.40	
5	458-001-960	Basic Bundle Tier 4=ID	\$1,705.00	IS2	25%	\$1,278.75	\$341.00	\$306.90	\$272.80	\$0.00	\$0.00	\$0.00	\$306.90	
5	458-001-961	Basic Bundle Capacity Tier 4 Per TB=CB	\$36.00	IS2	25%	\$27.00	\$7.20	\$6.48	\$5.76	\$0.00	\$0.00	\$0.00	\$6.48	
5	458-001-962	Enterprise Bundle Tier 4=ID	\$2,142.00	IS2	25%	\$1,606.50	\$428.40	\$385.56	\$342.72	\$0.00	\$0.00	\$0.00	\$385.56	
5	458-001-963	Enterprise Bundle Capacity T4 Per TB=CB	\$45.00	IS2	25%	\$33.75	\$9.00	\$8.10	\$7.20	\$0.00	\$0.00	\$0.00	\$8.10	
5	458-001-964	Enterprise Advanced Bundle Tier 4=ID	\$4,287.00	IS2	25%	\$3,215.25	\$857.40	\$771.66	\$685.92	\$0.00	\$0.00	\$0.00	\$771.66	
5	458-001-965	Enterprise Adv Bundle Cap T4 Per TB=CB	\$90.00	IS2	25%	\$67.50	\$18.00	\$16.20	\$14.40	\$0.00	\$0.00	\$0.00	\$16.20	
5	458-001-966	OneFS Conversion Materials	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-967	CloudPools for Third Party	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	458-001-968	CloudPools for EMC(\$0.00)	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	458-001-969	HDFS for OneFS (\$0.00)	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-970	SWIFT for OneFS (\$0.00)	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-971	TIG Hardening for OneFS (\$0.00)	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-326	OneFS Product PROMO	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-327	SmartConnect PROMO	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-328	SmartQuotas PROMO	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0077	PWCRD KIT for Gen6 Deep Chassis	\$22.00	IS2	25%	\$16.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0077-PR	PWCRD KIT for Gen6 Deep Chassis/PROMO	\$17.00	IS2	25%	\$12.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0078	PWCRD KIT for Gen6 Normal Chassis	\$23.00	IS2	25%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0078	PWCRD,6 TITAN-HD 15F L6-30P/NORTH AMER	\$344.00	IS2	25%	\$258.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0080	PWCRD,6 TITAN-HD 15F 56PA332/AU	\$1,244.00	IS2	25%	\$933.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0081	PWCRD,6 TITAN-HD 15F 332P8W/EU	\$509.00	IS2	25%	\$381.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0082	PWCRD,6 TITAN-HD 15F 3750DP/UNIV	\$1,682.00	IS2	25%	\$1,261.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0083	PWCRD,6 TITAN-HD 15F L7-30P/NORTH AMER	\$631.00	IS2	25%	\$473.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0084	PWCRD,2 TITAN-HD 3P-DELTA 15F CS-8365C	\$1,522.00	IS2	25%	\$1,141.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0084	PWCRD,2 TITAN-HD 3P-WYETA 15F CS30P6S/INTL	\$587.00	IS2	25%	\$440.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0085	PWCRD,2 TITAN-HD 3P-WYEA 15F CS30P6S/INTL	\$1,078.00	IS2	25%	\$808.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0086	PWCRD,2 TITAN-HD 3P-WYEA 15F L22-30P/INTL	\$1,450.00	IS2	25%	\$1,087.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0087	PWCRD,2 TITAN-HD 3P-WYEA 15F FLYLEAD/INTL	\$539.00	IS2	25%	\$404.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0088	PWCRD,2 TITAN-HD 3P-WYEA 15F FLYLEAD/US	\$880.00	IS2	25%	\$660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0090	Node Pair Shipping Kit Gen6-EMC	\$208.00	IS2	25%	\$156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0091	Node Pair Shipping Kit Gen6 DEEP-EMC	\$256.00	IS2	25%	\$192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0092	Node Pair Shipping Kit Gen6 DEEP	\$256.00	IS2	25%	\$192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0093	Node Pair Shipping Kit Gen6 DEEP	\$256.00	IS2	25%	\$192.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0262	CABLE ETHERNET 10G PASS SFP+ 1M	\$127.00	IS2	25%	\$95.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0263	CABLE ETHERNET 10G PASS SFP+ 3M	\$151.00	IS2	25%	\$113.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0264	CABLE ETHERNET 10G PASS SFP+ 5M	\$143.00	IS2	25%	\$107.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0265	CABLE ETHERNET 10G ACT OPT SFP+ 10M	\$0.00	IS2	25%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0266	CABLE ETHERNET 10G PASS OM4 LC-LC 10M	\$248.00	IS2	25%	\$186.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0267	CABLE ETHERNET 10G PASS OM4 LC-LC 30M	\$311.00	IS2	25%	\$233.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0268	CABLE ETHERNET 10G PASS OM4 LC-LC 50M	\$374.00	IS2	25%	\$280.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0268	CABLE ETHERNET 10G PASS OM4 LC-LC 100M	\$527.00	IS2	25%	\$395.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0270	CABLE ETHERNET 10G PASS SFP+ 1M FLEX	\$696.00	IS2	25%	\$522.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0271	CABLE ETHERNET 10G PASS SFP+ 1M FLEX	\$127.00	IS2	25%	\$95.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0272	CABLE ETHERNET 10G PASS SFP+ 2M FLEX	\$119.00	IS2	25%	\$89.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0273	CABLE IB PASS OPT MPO TRANSCEIVER 1M	\$263.00	IS2	25%	\$197.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0274	CABLE IB PASS OPT MPO TRANSCEIVER 3M	\$299.00	IS2	25%	\$224.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0275	CABLE IB PASS OPT MPO TRANSCEIVER 5M	\$309.00	IS2	25%	\$231.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0276	CABLE IB40GbE PASS OPT MPO TRNSCVR 150M	\$3,702.00	IS2	25%	\$2,776.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0277	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 1M	\$261.00	IS2	25%	\$195.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0278	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 3M	\$369.00	IS2	25%	\$276.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0279	CABLE ETHERNET QSFP+-SFP+ BREAKOUT 5M	\$495.00	IS2	25%	\$371.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0280	Step Up Transformer	\$14,419.00	IS2	25%	\$10,814.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0281	Transceivers/Optic/QSFP/SR/40GbE/2 GEN6	\$1,717.00	IS2	25%	\$1,287.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0285	R-SPR KIT - 8TB HDD GEN6	\$1,531.00	IS2	25%	\$1,148.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0286	R-SPR KIT - 10TB HDD GEN6	\$1,943.00	IS2	25%	\$1,457.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0287	R-SPR KIT - 2TB HDD GEN6	\$490.00	IS2	25%	\$367.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0288	R-SPR KIT - 4TB HDD GEN6	\$627.00	IS2	25%	\$470.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0289	R-SPR KIT - 600GB HDD GEN6	\$496.00	IS2	25%	\$372.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0290	R-SPR KIT - 1.2TB HDD GEN6	\$705.00	IS2	25%	\$528.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0291	R-SPR KIT - 1.6TB SSD GEN6	\$4,592.00	IS2	25%	\$3,444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0292	R-SPR KIT - 3.2TB SSD GEN6	\$8,629.00	IS2	25%	\$6,471.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0293	R-SPR KIT - 15.4TB SSD GEN6	\$35,709.00	IS2	25%	\$26,781.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0294	Transceivers/Optic/SFP+/SR/10GbE/2 GEN6	\$185.00	IS2	25%	\$138.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0296	RACK ASSY TITAN-HD 40U 4PDU SINGLE PHASE	\$23,318.00	IS2	25%	\$17,488.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0297	RACK ASSY TITAN-HD 40U 4PDU 3PHASE DELTA	\$23,421.00	IS2	25%	\$17,565.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0298	RACK ASSY TITAN-HD 40U 4PDU 3PHASE WYE	\$28,317.00	IS2	25%	\$21,237.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0302	R-SPR KIT - 8TB SED HDD GEN6	\$1,452.00	IS2	25%	\$1,089.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0303	R-SPR KIT - 10TB SED HDD GEN6	\$1,810.00	IS2	25%	\$1,357.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0304	R-SPR KIT - 2TB SED HDD GEN6	\$588.00	IS2	25%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0304	R-SPR KIT - 4TB SED HDD GEN6	\$732.00	IS2	25%	\$549.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0305	R-SPR KIT - 600GB SED HDD GEN6	\$572.00	IS2	25%	\$429.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0306	R-SPR KIT - 1.2TB SED HDD GEN6	\$596.00	IS2	25%	\$447.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0307	R-SPR KIT - 1.6TB SED SSD GEN6	\$4,973.00	IS2	25%	\$3,729.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0308	R-SPR KIT - 3.2TB SED SSD GEN6	\$8,787.00	IS2	25%	\$6,590.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	851-0310	CABLE KIT 10GE QTY72 A2000 PRE-RACK	\$7,351.00	IS2	25%	\$5,513.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IA2000-10T-400G	A2000-2.2GHZ/2C/16G+20x10TB SAT/400GB	\$34,627.00	IS2	25%	\$25,970.25	\$4,847.78	\$4,155.24	\$3,462.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,540.32	\$0.00
5	IA2000-10T-400G-VS	A2000-10TB SAT/400GB/V5 PROMO	\$27,005.00	IS2	25%	\$20,253.75	\$3,780.70	\$3,240.60	\$2,700.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.80	\$0.00
5	IA2000-E-10T-400G	A2000-2.2GHZ/2C/16G+SED/20x10TB SAT/400GB	\$46,320.00	IS2	25%	\$33,058.50	\$6,544.44	\$5,609.52	\$4,674.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,479.36	\$0.00
5	IA200-2T-400G	A200-2.2GHZ/2C/16G+15x2TB SAT/400GB	\$15,320.00													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	IBEO-IBQDR-PR	IB Back End - 10GbE Mig Ready/PROMO	\$1,263.00	IS2	25%	\$947.25	\$176.82	\$151.56	\$126.30	\$0.00	\$0.00	\$0.00	\$202.08
5	ICH-DEEP	Base Chassis - Deep	\$4,266.00	IS2	25%	\$3,199.50	\$597.24	\$511.92	\$426.60	\$0.00	\$0.00	\$0.00	\$682.56
5	ICH-DEEP-EMC	Base Chassis - Deep	\$4,266.00	IS2	25%	\$3,199.50	\$597.24	\$511.92	\$426.60	\$0.00	\$0.00	\$0.00	\$682.56
5	ICH-DEEP-PR	Base Chassis - Deep/PROMO	\$3,327.00	IS2	25%	\$2,495.25	\$465.78	\$399.24	\$332.70	\$0.00	\$0.00	\$0.00	\$532.35
5	ICH-DEEP-RACK	Base Chassis - Deep - Pre-Racked	\$4,353.00	IS2	25%	\$3,264.75	\$609.42	\$522.36	\$435.30	\$0.00	\$0.00	\$0.00	\$696.48
5	ICH-NORM	Base Chassis - Normal	\$4,182.00	IS2	25%	\$3,136.50	\$585.48	\$501.84	\$418.20	\$0.00	\$0.00	\$0.00	\$669.12
5	ICH-NORM-EMC	Base Chassis - Normal	\$4,182.00	IS2	25%	\$3,136.50	\$585.48	\$501.84	\$418.20	\$0.00	\$0.00	\$0.00	\$669.12
5	ICH-NORM-EMC-F	Base Chassis - Normal EMC - F800	\$4,267.00	IS2	25%	\$3,200.25	\$512.04	\$426.70	\$341.36	\$0.00	\$0.00	\$0.00	\$597.38
5	ICH-NORM-F800	Base Chassis - Normal - F800	\$4,267.00	IS2	25%	\$3,200.25	\$512.04	\$426.70	\$341.36	\$0.00	\$0.00	\$0.00	\$597.38
5	IF800-1.6T	F800-2.6GHZ/16C/256G+15x1.6TB SSD	\$86,772.00	IS2	25%	\$65,079.00	\$10,412.64	\$8,677.20	\$6,941.76	\$0.00	\$0.00	\$0.00	\$12,148.08
5	IF800-1.6T-PR	F800-2.6GHZ/16C/256G+15x1.6TB SSD-PROMO	\$65,053.00	IS2	25%	\$48,789.75	\$7,806.36	\$6,505.30	\$5,204.24	\$0.00	\$0.00	\$0.00	\$9,107.42
5	IF800-15.4T	F800-2.6GHZ/16C/256G+15x15.4TB SSD	\$517,751.00	IS2	25%	\$388,313.25	\$62,130.12	\$51,775.10	\$41,420.08	\$0.00	\$0.00	\$0.00	\$72,485.14
5	IF800-15.4T-PR	F800-2.6GHZ/16C/256G+15x15.4TB SSD-PROMO	\$390,785.00	IS2	25%	\$293,088.75	\$46,894.24	\$39,078.50	\$31,262.80	\$0.00	\$0.00	\$0.00	\$54,709.90
5	IF800-3.2T	F800-2.6GHZ/16C/256G+15x3.2TB SSD	\$154,882.00	IS2	25%	\$116,161.50	\$18,585.84	\$15,488.20	\$12,393.56	\$0.00	\$0.00	\$0.00	\$21,683.48
5	IF800-3.2T-PR	F800-2.6GHZ/16C/256G+15x3.2TB SSD-PROMO	\$118,239.00	IS2	25%	\$88,679.25	\$14,188.68	\$11,823.90	\$9,459.12	\$0.00	\$0.00	\$0.00	\$16,553.46
5	IF800-E-1.6T	F800-2.6GHZ/16C/256G+SED/15x1.6T SSD-PRO	\$96,711.00	IS2	25%	\$74,143.25	\$11,845.32	\$9,871.10	\$7,896.88	\$0.00	\$0.00	\$0.00	\$13,819.54
5	IF800-E-3.2T	F800-2.6GHZ/16C/256G+SED/15x3.2TB SSD	\$176,193.00	IS2	25%	\$132,143.16	\$21,143.16	\$17,619.30	\$14,095.44	\$0.00	\$0.00	\$0.00	\$24,667.02
5	IFEO-10GBE	2x10GbE (SFP+)	\$759.00	IS2	25%	\$569.25	\$106.26	\$91.08	\$75.90	\$0.00	\$0.00	\$0.00	\$121.44
5	IFEO-10GBE-B	2x10GbE (SFP+) LM	\$723.00	IS2	25%	\$542.25	\$101.22	\$82.76	\$72.30	\$0.00	\$0.00	\$0.00	\$115.68
5	IFEO-10GBE-B-PR	2x10GbE (SFP+) LM/PROMO	\$174.00	IS2	25%	\$130.50	\$24.36	\$20.88	\$17.40	\$0.00	\$0.00	\$0.00	\$27.84
5	IFEO-10GBE-F	2x10GbE (SFP+) F800	\$774.00	IS2	25%	\$580.50	\$92.88	\$77.40	\$61.92	\$0.00	\$0.00	\$0.00	\$108.36
5	IFEO-40GBE	2x40GbE (QSFP+)	\$1,023.00	IS2	25%	\$767.25	\$143.22	\$122.76	\$102.30	\$0.00	\$0.00	\$0.00	\$163.68
5	IFEO-40GBE-F	2x40GbE (QSFP+) - F800	\$1,044.00	IS2	25%	\$783.00	\$143.22	\$122.76	\$102.30	\$0.00	\$0.00	\$0.00	\$163.68
5	IFILL-NODE-DEEP	Node Filler with Deep Sleds	\$1,487.00	IS2	25%	\$1,115.25	\$125.28	\$104.40	\$83.52	\$0.00	\$0.00	\$0.00	\$146.16
5	IFILL-NODE-NORM	Node Filler with Normal Sleds	\$1,634.00	IS2	25%	\$1,225.50	\$138.50	\$119.00	\$95.20	\$0.00	\$0.00	\$0.00	\$152.30
5	IH400-2T-1.6T	H400-2.2GHZ/4C/64G+15x2TB SAT/1.6TB	\$20,604.00	IS2	25%	\$15,453.00	\$2,884.56	\$2,472.48	\$2,060.40	\$0.00	\$0.00	\$0.00	\$3,296.64
5	IH400-2T-3.2T	H400-2.2GHZ/4C/64G+15x2TB SAT/3.2TB	\$24,638.00	IS2	25%	\$18,478.50	\$3,449.32	\$2,956.56	\$2,463.80	\$0.00	\$0.00	\$0.00	\$3,942.08
5	IH400-2T-800G	H400-2.2GHZ/4C/64G+15x2TB SAT/800GB	\$18,518.00	IS2	25%	\$13,940.25	\$2,602.18	\$2,230.44	\$1,858.70	\$0.00	\$0.00	\$0.00	\$2,975.92
5	IH400-4T-1.6T	H400-2.2GHZ/4C/64G+15x4TB SAT/1.6TB	\$22,919.00	IS2	25%	\$17,189.25	\$3,208.66	\$2,750.28	\$2,291.90	\$0.00	\$0.00	\$0.00	\$3,667.04
5	IH400-4T-3.2T	H400-2.2GHZ/4C/64G+15x4TB SAT/3.2TB	\$26,953.00	IS2	25%	\$20,214.75	\$3,773.42	\$3,234.36	\$2,695.30	\$0.00	\$0.00	\$0.00	\$4,312.48
5	IH400-4T-800G	H400-2.2GHZ/4C/64G+15x4TB SAT/800GB	\$20,599.00	IS2	25%	\$15,676.50	\$2,926.28	\$2,508.24	\$2,090.20	\$0.00	\$0.00	\$0.00	\$3,344.32
5	IH400-8T-1.6T	H400-2.2GHZ/4C/64G+15x8TB SAT/1.6TB	\$31,599.00	IS2	25%	\$23,699.25	\$4,423.86	\$3,791.88	\$3,159.90	\$0.00	\$0.00	\$0.00	\$5,701.28
5	IH400-8T-3.2T	H400-2.2GHZ/4C/64G+15x8TB SAT/3.2TB	\$35,633.00	IS2	25%	\$26,724.75	\$4,988.82	\$4,275.96	\$3,563.30	\$0.00	\$0.00	\$0.00	\$7,331.12
5	IH400-8T-800G	H400-2.2GHZ/4C/64G+15x8TB SAT/800GB	\$29,582.00	IS2	25%	\$22,186.50	\$4,141.48	\$3,549.84	\$2,958.20	\$0.00	\$0.00	\$0.00	\$4,450.44
5	IH400-E-2T-1.6T	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/1.6TB	\$27,816.00	IS2	25%	\$20,861.25	\$3,894.10	\$3,337.80	\$2,781.50	\$0.00	\$0.00	\$0.00	\$4,342.76
5	IH400-E-2T-3.2T	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/3.2TB	\$33,261.00	IS2	25%	\$24,945.75	\$4,656.54	\$3,991.32	\$3,326.10	\$0.00	\$0.00	\$0.00	\$5,321.76
5	IH400-E-2T-800G	H400-2.2GHZ/4C/64G+SED/15x2TB SAT/800GB	\$18,819.00	IS2	25%	\$14,118.75	\$3,512.88	\$3,011.04	\$2,509.20	\$0.00	\$0.00	\$0.00	\$4,014.72
5	IH400-E-4T-1.6T	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/1.6TB	\$30,941.00	IS2	25%	\$23,205.75	\$4,331.74	\$3,712.92	\$3,094.10	\$0.00	\$0.00	\$0.00	\$4,950.56
5	IH400-E-4T-3.2T	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/3.2TB	\$36,387.00	IS2	25%	\$27,290.25	\$5,094.18	\$4,366.44	\$3,638.70	\$0.00	\$0.00	\$0.00	\$5,819.92
5	IH400-E-4T-800G	H400-2.2GHZ/4C/64G+SED/15x4TB SAT/800GB	\$28,216.00	IS2	25%	\$21,163.50	\$3,950.52	\$3,386.16	\$2,821.80	\$0.00	\$0.00	\$0.00	\$4,514.88
5	IH400-E-8T-1.6T	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/1.6TB	\$42,658.00	IS2	25%	\$31,993.50	\$5,972.12	\$5,118.96	\$4,265.80	\$0.00	\$0.00	\$0.00	\$6,825.28
5	IH400-E-8T-3.2T	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/3.2TB	\$48,104.00	IS2	25%	\$36,078.00	\$6,734.56	\$5,772.48	\$4,810.40	\$0.00	\$0.00	\$0.00	\$7,696.64
5	IH400-E-8T-800G	H400-2.2GHZ/4C/64G+SED/15x8TB SAT/800GB	\$39,935.00	IS2	25%	\$29,951.25	\$5,980.00	\$5,172.20	\$4,393.50	\$0.00	\$0.00	\$0.00	\$6,389.60
5	IH500-2T-1.6T	H500-2.2GHZ/10C/128G+15x2TB SAT/1.6TB	\$28,268.00	IS2	25%	\$21,201.00	\$3,957.52	\$3,392.16	\$2,826.80	\$0.00	\$0.00	\$0.00	\$4,522.88
5	IH500-2T-3.2T	H500-2.2GHZ/10C/128G+15x2TB SAT/3.2TB	\$32,302.00	IS2	25%	\$24,226.25	\$4,522.28	\$3,876.24	\$3,230.20	\$0.00	\$0.00	\$0.00	\$5,168.32
5	IH500-4T-1.6T	H500-2.2GHZ/10C/128G+15x4TB SAT/1.6TB	\$34,583.00	IS2	25%	\$25,937.25	\$4,281.62	\$3,669.96	\$3,059.30	\$0.00	\$0.00	\$0.00	\$4,898.28
5	IH500-4T-3.2T	H500-2.2GHZ/10C/128G+15x4TB SAT/3.2TB	\$34,618.00	IS2	25%	\$25,963.50	\$4,846.62	\$4,154.16	\$3,461.80	\$0.00	\$0.00	\$0.00	\$5,538.88
5	IH500-8T-1.6T	H500-2.2GHZ/10C/128G+15x8TB SAT/1.6TB	\$39,263.00	IS2	25%	\$29,447.25	\$5,496.82	\$4,711.56	\$3,926.30	\$0.00	\$0.00	\$0.00	\$6,282.08
5	IH500-8T-3.2T	H500-2.2GHZ/10C/128G+15x8TB SAT/3.2TB	\$43,297.00	IS2	25%	\$32,472.75	\$6,051.58	\$5,195.64	\$4,329.70	\$0.00	\$0.00	\$0.00	\$6,927.52
5	IH500-E-2T-1.6T	H500-2.2GHZ/10C/128G+SED/15x2TB SAT/1.6TB	\$38,162.00	IS2	25%	\$28,621.50	\$5,342.68	\$4,579.44	\$3,816.20	\$0.00	\$0.00	\$0.00	\$5,927.52
5	IH500-E-2T-3.2T	H500-2.2GHZ/10C/128G+SED/15x2TB SAT/3.2TB	\$43,608.00	IS2	25%	\$33,706.00	\$6,105.12	\$5,232.96	\$4,360.80	\$0.00	\$0.00	\$0.00	\$6,977.28
5	IH500-E-4T-1.6T	H500-2.2GHZ/10C/128G+SED/15x4TB SAT/1.6TB	\$41,287.00	IS2	25%	\$30,965.25	\$5,780.18	\$4,954.44	\$4,128.70	\$0.00	\$0.00	\$0.00	\$6,605.92
5	IH500-E-4T-3.2T	H500-2.2GHZ/10C/128G+SED/15x4TB SAT/3.2TB	\$46,734.00	IS2	25%	\$35,050.50	\$6,542.76	\$5,608.08	\$4,673.40	\$0.00	\$0.00	\$0.00	\$7,477.14
5	IH500-E-8T-1.6T	H500-2.2GHZ/10C/128G+SED/15x8TB SAT/1.6TB	\$53,005.00	IS2	25%	\$39,753.75	\$7,420.70	\$6,360.60	\$5,300.50	\$0.00	\$0.00	\$0.00	\$8,460.80
5	IH500-E-8T-3.2T	H500-2.2GHZ/10C/128G+SED/15x8TB SAT/3.2TB	\$58,451.00	IS2	25%	\$43,838.25	\$8,183.14	\$7,014.12	\$5,845.10	\$0.00	\$0.00	\$0.00	\$9,352.16
5	IH600-1.2T-1.6T	H600-2.2GHZ/14C/256G+30x1.2TB SAS/1.6TB	\$49,099.00	IS2	25%	\$36,824.25	\$6,873.86	\$5,891.88	\$4,909.90	\$0.00	\$0.00	\$0.00	\$7,855.84
5	IH600-1.2T-3.2T	H600-2.2GHZ/14C/256G+30x1.2TB SAS/3.2TB	\$53,147.00	IS2	25%	\$39,850.50	\$7,438.76	\$6,376.08	\$5,313.40	\$0.00	\$0.00	\$0.00	\$8,501.44
5	IH600-600G-1.6T	H600-2.2GHZ/14C/256G+30x600GB SAS/1.6TB	\$42,641.00	IS2	25%	\$31,985.25	\$5,970.58	\$5,117.64	\$4,264.70	\$0.00	\$0.00	\$0.00	\$6,823.52
5	IH600-600G-3.2T	H600-2.2GHZ/14C/256G+30x600GB SAS/3.2TB	\$46,681.00	IS2	25%	\$35,010.75	\$6,535.34	\$5,601.72	\$4,668.10	\$0.00	\$0.00	\$0.00	\$7,468.96
5	IH600-E-1.2T-1.6T	H600-2.2GH/14C/256G+SED/30x1.2T SAS/1.6T	\$66,284.00	IS2	25%	\$49,713.00	\$9,279.76	\$7,907.60	\$6,628.40	\$0.00	\$0.00	\$0.00	\$10,605.44
5	IH600-E-1.2T-3.2T	H600-2.2GH/14C/256G+SED/30x1.2T SAS/3.2T	\$71,730.00	IS2	25%	\$53,797.50	\$10,042.22	\$8,607.60	\$7,173.00	\$0.00	\$0.00	\$0.00	\$11,476.80
5	IH600-E-600G-1.6T	H600-2.2GH/14C/256G+SED/30x600G SAS/1.6T	\$57.00	IS2	25%	\$43,179.75	\$8,060.22	\$6,908.76	\$5,757.30	\$0.00	\$0.00	\$0.00	\$8,211.68
5	IH600-E-600G-3.2T	H600-2.2GH/14C/256G+SED/30x600G SAS/3.2T	\$63,020.00	IS2	25%	\$47,265.00	\$8,822.50	\$7,562.40	\$6,302.20	\$0.00</			

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SP811-0313	R-SPR KIT - A2000 Nameplate GEN6	\$21.00	IS2	25%	\$15.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0314	R-SPR KIT - 4U EMC Bezel GEN6	\$110.00	IS2	25%	\$82.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0315	R-SPR KIT - X10 84G MLC BOOT DRIVE GEN6	\$301.00	IS2	25%	\$225.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SP811-0316	R-SPR KIT - X10 128G MLC BOOT DRIVE GEN6	\$459.00	IS2	25%	\$344.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1S6STDFA560165L	VxRail-500 1S 5 STD FAN LESS THAN 165W	\$89.00	J	23%	\$68.53	\$12.46	\$10.68	\$8.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1S8HPFA560165GR	VxRail-500 1S 8 HIGH PERF FAN 165W/GRT	\$233.00	J	23%	\$179.41	\$32.62	\$27.96	\$23.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1SE560HSKDM165G	VxRail-500 1SE560 165WGR HTKDIMM CPUBLNK	\$36.00	J	23%	\$27.72	\$5.04	\$4.32	\$3.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1SE560HSKDM165QL	VxRail-500 1S E560 165WL HTK DIMM BLNK	\$24.00	J	23%	\$18.48	\$3.36	\$2.88	\$2.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1SP570HSDM125G	VxRail-500 1SP570 125GR CHASSIS FAN, HSK	\$2,217.00	J	23%	\$1,707.09	\$310.38	\$266.04	\$221.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1SP570HSDM125WL	VxRail-500 1SP570 125WL CHASSIS FAN, HSK	\$2,217.00	J	23%	\$1,707.09	\$310.38	\$266.04	\$221.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1SS570HSKDMFN	VxRail-500 1SS570 HSK DIMM CPU BLK FAN	\$787.00	J	23%	\$605.99	\$110.18	\$94.44	\$78.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2S6STDFA560165L	VxRail-500 2S 6 STD FAN LESS THAN 165W	\$142.00	J	23%	\$109.34	\$19.88	\$17.04	\$14.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2S8HPFA560165GR	VxRail-500 2S 8 HIGH PERF FAN 165W/GRT	\$233.00	J	23%	\$179.41	\$32.62	\$27.96	\$23.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2SE560HSKDM165GR	VxRail-500 2S E560 165GR HTK DIMM BLNK	\$35.00	J	23%	\$26.95	\$4.90	\$4.20	\$3.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2SE560HSKDM165QL	VxRail-500 2S E560 165WL HTK DIMM BLNK	\$27.00	J	23%	\$20.79	\$3.78	\$3.24	\$2.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2SP570HSDM125G	VxRail-500 2SP570 125GR CHASSIS FAN, HSK	\$2,217.00	J	23%	\$1,707.09	\$310.38	\$266.04	\$221.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2SP570HSDM125WL	VxRail-500 2SP570 125WL CHASSIS FAN, HSK	\$2,217.00	J	23%	\$1,707.09	\$310.38	\$266.04	\$221.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2SS570HSKDMFN	VxRail-500 2SS570 HSK DIMM CPU BLK FAN	\$786.00	J	23%	\$605.22	\$110.04	\$94.32	\$78.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	3250-VLZE	EOU 8-PORT FOR AX100	\$3,000.00	J	23%	\$2,310.00	\$560.00	\$500.00	\$0.00	\$200.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00
5	3250-VLZEU	EOU 8-PORT (US) FOR AX100	\$3,000.00	J	23%	\$2,310.00	\$560.00	\$500.00	\$0.00	\$200.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-133	EMC XtremCache software=IA	\$0.00	J	23%	\$0.00	\$0.00	\$871.20	\$774.40	\$677.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-133	XtremCache Software - QTY 5=IA	\$0.00	J	23%	\$0.00	\$0.00	\$4,005.00	\$3,560.00	\$3,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-155	X-Pack - XtremCache software=IA	\$0.00	J	23%	\$0.00	\$0.00	\$652.32	\$579.84	\$507.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-954	HCIA Software NFR =IB	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-210	HCIA SW V3.5-NR	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-344	EMC XtremCache software=IA	\$0.00	J	23%	\$0.00	\$0.00	\$180.00	\$160.00	\$140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-527	HCIA SW V3.5	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX1001-SPKIT	AX1001 SPARES KIT	\$5,500.00	J	23%	\$4,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX1001-SUIT	AX1001 SUITCASE SPARE	\$5,300.00	J	23%	\$4,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100MEM	SPARE - 512 MEM DIMM	\$350.00	J	23%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100PFAN	SPARE - Processor FAN	\$30.00	J	23%	\$23.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100PS	SPARE - Power Supply	\$150.00	J	23%	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SC-AX100	AX100SC TO AX100	\$11,000.00	J	23%	\$8,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SCI-AX100I	AX100SCI UPRGRD TO AX100I	\$11,000.00	J	23%	\$8,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SCI-SPKIT	AX100SCI SPARES KIT	\$4,000.00	J	23%	\$3,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SCI-SUIT	AX100SCI SUITCASE SPARE	\$2,700.00	J	23%	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SC-SPKIT	AX100SC SPARES KIT	\$4,000.00	J	23%	\$3,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SC-SUIT	AX100SC SUITCASE SPARE	\$2,700.00	J	23%	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX100SFAN	SPARE - System Fan	\$110.00	J	23%	\$84.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150CACHE	SPARE AX150SC CACHE MEM	\$1,100.00	J	23%	\$847.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150-CHASSIS	SPARE AX150 CHASSIS	\$400.00	J	23%	\$308.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX1501-SPKIT	SPARE KIT FOR AX150I	\$5,500.00	J	23%	\$4,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX1501-SUIT	SPARE AX150I SP SUITCASE	\$5,300.00	J	23%	\$4,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150MEM	SPARE AX150 512 MEM DIMM	\$350.00	J	23%	\$269.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150PFAN	SPARE AX150 PROCESSOR FAN	\$150.00	J	23%	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150-PS	SPARE AX150 POWER SUPPLY	\$400.00	J	23%	\$308.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SC-AX150	AX150 SINGLE TO DUAL UPRGR	\$5,700.00	J	23%	\$4,389.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SCI-150I	AX150I ISCSI SINGLE TO DUAL UPGRADE	\$5,700.00	J	23%	\$4,389.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SCI-SPKIT	SPARE KIT FOR AX150SCI	\$4,000.00	J	23%	\$3,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SCI-SUIT	SPARE AX150SCI SUITCASE	\$2,700.00	J	23%	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SC-SPKIT	SPARE KIT FOR AX150SC FC	\$4,000.00	J	23%	\$3,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SC-SUIT	SPARE - AX150SC SUITCASE	\$2,700.00	J	23%	\$2,079.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SCXI-250	2U SINGLE ISCSI SATA DPE-3 250GB - NO US	\$5,600.00	J	23%	\$4,312.00	\$0.00	\$800.00	\$800.00	\$640.00	\$160.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150SFAN	SPARE AX150 SYSTEM FAN	\$175.00	J	23%	\$134.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150-SPKIT	SPARE KIT FOR AX150	\$5,500.00	J	23%	\$4,235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX150-SUIT	SPARE AX150 SUITCASE	\$5,300.00	J	23%	\$4,081.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-2SS10-146	2.5 146GB 10K SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-2SS10-300	2.5 10K 300GB SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5DAE	2U SAS/SATA 12 DRIVE DAE	\$0.00	J	23%	\$0.00	\$0.00	\$1,535.00	\$1,065.00	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5DAEDC	2U SAS/SATA 12DRIVE DAE DC POWER	\$0.00	J	23%	\$0.00	\$0.00	\$1,535.00	\$1,065.00	\$0.00	\$1,350.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5D-FL	ASSY ICA/FLARE IMAGE FOR AX4-5 DUAL SP	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-DP-504	AX4 DUAL SP FACT INST FLARE 504 + DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-DP-703	AX4 DUAL SP FACT INST FLARE 703 + DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-DP-705	AX4 DUAL SP FACT INST FLARE 705 + DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5EXPAN	AX4-5 Expansion Pack	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5F	2U DUAL SP DPE FC FRONT END W 1U SPS	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5F-12X1TB	AX4-5F DUAL WITH 12X1TB SATA	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	AX4-5FX	2U 2SP DPE FC FRONTEND 1U SPS 8 FC PORT	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5FX-NEC	2U DUAL SP DPE FC FE - 8FC PORTS FOR NEC	\$9,690.00	J	23%	\$7,461.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5FX-PPS	DUAL SP DPE FC FRONT END 8 FC PORTS- PPS	\$9,365.00	J	23%	\$7,211.05	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5I	2U DUAL SP DPE ICSSI FRONT END W 1U SPS	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5I-12X11TB	AX4-5I DUAL WITH 12X11TB SATA	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5I-12X600	AX4-5I DUAL WITH 12X600GB SAS	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5I-6X11TB	AX4-5I DUAL WITH 6X11TB SATA	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5I-6X600	AX4-5I DUAL WITH 6X600GB SAS	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5IDC	2U DUAL SP DPE ICSSI FRONT END DC POWER	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5IDC-PPS	AX4 2U DPE W DC SUPPLY ICSSI PPS	\$8,018.00	J	23%	\$6,173.86	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5I-PPS	2U SAS/SATA DPE - ICSSI PPS	\$7,236.00	J	23%	\$5,571.72	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5ISC	2U SINGLE SP DPE ICSSI FRONT END	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5ISC-750	2U 1SP DPEICSSI FE & 4X750GB 7200K VAULT	\$7,133.00	J	23%	\$5,492.41	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5ISC-DP	AX4-5 ICSSI 1 TO 2 PROCESSOR HW UPGRADE	\$0.00	J	23%	\$0.00	\$0.00	\$1,663.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5ISC-PPS	AX4 ICSSI SINGLE SP PPS	\$4,681.00	J	23%	\$3,604.37	\$0.00	\$1,163.00	\$1,165.00	\$0.00	\$1,492.00	\$0.00	\$0.00
5	AX4-5S-FL	ASSY ICA/FLARE IMAGE FOR AX4-5 SINGLE SP	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-SP-504	AX4 1SP FACT INST FLARE IMG 504 & DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-SP-703	AX4 1SP FACT INST FLARE IMG 703 & DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX4-5-SP-705	AX4 1 SP FACT INST FLARE IMG 705 + DOCS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-S207-250	250GB 7.2K SATA II DISK	\$325.00	J	23%	\$250.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-S207-500	500GB SATA II 7.2K DISK	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-S207-750	750GB 7200RPM SATA II DRIVE	\$775.00	J	23%	\$596.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SA07-160	160GB 7200RPM SATA	\$225.00	J	23%	\$173.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SA07-250	250GB 7200RPM SATA	\$325.00	J	23%	\$250.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SA07-500	500GB 7200RPM SATA DISK	\$630.00	J	23%	\$485.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS07-010	1000GB 7200RPM SATA 3GB DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS07-020	2TB 7200RPM SATA II DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS07-750	750GB 7200RPM SATA II DRIVE	\$580.00	J	23%	\$446.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS10-400	400GB 10K SAS DRIVE	\$910.00	J	23%	\$700.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS10-600	600GB 10K 3GB SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS15-146	146GB 15K SAS DRIVE	\$485.00	J	23%	\$373.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS15-300	300GB 15K SAS 3GB DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS15-450	450GB 15K 3GB SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AX-SS15-600	600GB 15K 3GB SAS DISK DRIVE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPHDD12TB10K25	HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH	\$881.00	J	23%	\$678.37	\$123.34	\$105.72	\$88.10	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPHDD12TB10K25U	HCIA HDD SAS 1.2TB 10K RPM 2.5 INCH UPG	\$681.00	J	23%	\$524.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPHDD12TB10K25VX5	VxRail-500 HDD SAS 1.2TB 10K RPM 2.5INCH	\$1,046.00	J	23%	\$807.73	\$112.28	\$96.24	\$80.20	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPHDD20TB72K25	HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH	\$1,046.00	J	23%	\$807.73	\$146.86	\$125.88	\$104.90	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPHDD20TB72K25U	HCIA HDD SAS 2TB 7.2K RPM 2.5 INCH UPG	\$1,014.00	J	23%	\$780.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPHDD20TB72K25VX5	VxRail-500 HDD SAS 2TB 7.2K RPM 2.5INCH	\$1,102.00	J	23%	\$848.54	\$154.28	\$132.24	\$110.20	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPHDD40TB72K35	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH	\$1,049.00	J	23%	\$807.73	\$146.86	\$125.88	\$104.90	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPHDD40TB72K35U	HCIA HDD SAS 4TB 7.2K RPM 3.5 INCH UPG	\$1,014.00	J	23%	\$780.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPHDD40TB72K35VX5	VxRail-500 HDD SAS 4TB 7.2K RPM 2.5INCH	\$855.00	J	23%	\$658.35	\$119.70	\$102.60	\$85.50	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSATASSD192TB	HCIA Capacity SATA SSD 1.92TB 1WPD	\$2,811.00	J	23%	\$2,164.47	\$337.32	\$281.10	\$224.88	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSATASSD192TBU	HCIA Capacity SATA SSD 1.92TB 1WPD U	\$3,315.00	J	23%	\$2,552.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSATASSD192TBVX5	VxRail-500 CAPACITY SATA SSD 1.92TB1WPD	\$2,811.00	J	23%	\$2,164.47	\$337.32	\$281.10	\$224.88	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSATASSD384TB	HCIA Capacity SATA SSD 3.84TB 1WPD	\$5,289.00	J	23%	\$4,072.53	\$634.68	\$528.90	\$423.12	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSATASSD384TBU	HCIA Capacity SATA SSD 3.84TB 1WPD U	\$5,238.00	J	23%	\$4,003.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSATASSD384TBVX5	VxRail-500 CAPACITY SATA SSD 3.84TB1WPD	\$5,289.00	J	23%	\$4,072.53	\$634.68	\$528.90	\$423.12	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSSD192TB1WPD	HCIA CAPACITY SAS SSD 1.92TB 1WPD	\$4,341.00	J	23%	\$3,342.57	\$520.92	\$434.10	\$347.28	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSSD192TB1WPDU	HCIA CAPACITY SAS SSD 1.92TB 1WPD UPG	\$4,903.00	J	23%	\$3,775.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSSD192TB1WPDVX5	VxRail-500 CAPACITY SAS SSD 1.92TB1WPD	\$4,341.00	J	23%	\$3,342.57	\$520.92	\$434.10	\$347.28	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSSD384TB1WPD	HCIA CAPACITY SAS SSD 3.84TB 1WPD	\$7,525.00	J	23%	\$5,794.25	\$903.00	\$752.50	\$602.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSSD384TB1WPDU	HCIA CAPACITY SAS SSD 3.84TB 1WPD UPG	\$9,805.00	J	23%	\$7,549.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CAPSSD384TB1WPDVX5	VxRail-500 CAPACITY SAS SSD 3.84TB1WPD	\$7,684.00	J	23%	\$5,916.68	\$922.08	\$768.40	\$614.72	\$0.00	\$0.00	\$0.00	\$0.00
5	COMBORAILKIT1U1N	HCIA Combo Drop-in/Stub-in Kit 1U1N	\$104.00	J	23%	\$80.08	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00
5	COMBORAILKIT1U1NAF	VxRail-500 Drop-in/Stub-in Rails 1U1N AF	\$104.00	J	23%	\$80.08	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00
5	COMBORAILKIT1U1NH	VxRail-500 Combo Drop-in/Stub-in Rail1U1N	\$104.00	J	23%	\$80.08	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00
5	COMBORAILKIT1U1NHU	HCIA Combo Drop-in/Stub-in Kit 1U1NHU	\$132.00	J	23%	\$101.64	\$15.84	\$13.20	\$10.56	\$0.00	\$0.00	\$0.00	\$0.00
5	COMBORAILKIT2U1N	HCIA Combo Drop-in/Stub-in Kit 2U1N	\$104.00	J	23%	\$80.08	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00
5	COMBORAILKIT2U1NAF	VxRail-500 Drop-in/Stub-in Rails 2U1N AF	\$104.00	J	23%	\$80.08	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00
5	COMBORAILKIT2U1NH	VxRail-500 Combo Drop-in/Stub-in Rail2U1N	\$104.00	J	23%	\$80.08	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00
5	COMBORAILKIT2U1NHU	HCIA Combo Drop-in/Stub-in Kit 2U1NHU	\$132.00	J	23%	\$101.64	\$15.84	\$13.20	\$10.56	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-16GSDCRDSDMSPH	HCIA Mod FSD SDIG 16GB UHS IDSDM SP	\$52.00	J	23%	\$40.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-CAPHDD12TB10KSP	HCIA HDD Sas 1.2TB 10K RPM 2.5 INCH SP	\$881.00	J	23%	\$678.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-CAPHDD20TB72KSP	HCIA HDD Sas 2TB 7.2K RPM 2.5 INCH SP	\$1,049.00	J	23%	\$807.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-CAPHDD40TB72KSP	HCIA HDD Sas 4TB 7.2K RPM 3.5 INCH SP	\$1,049.00	J	23%	\$807.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-CAPSATASSD792SP	HCIA Capacity SATA SSD 1.92TB 1WPD SP	\$3,315.00	J	23%	\$2,552.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-CAPSATASSD384SP	HCIA Capacity SATA SSD 3.84TB 1WPD SP	\$6,238.00	J	23%	\$4,803.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-CAPSSD192TBSP	HCIA Capacity SSD 1.92TB 1WPD SP	\$4,341.00	J	23%	\$3,342.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-CAPSSD384TBSP	HCIA Capacity SSD 3.84TB 1WPD SP	\$7,525.00	J	23%	\$5,794.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-GPUAMDSP7150SP	HCIA Gpu Armd Firepro 7150 SP	\$4,724.00	J	23%	\$3,637.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-GPUAMDSP7150X2SP	HCIA Gpu Armd Firepro 7150X2 SP	\$8,099.00	J	23%	\$6,236.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-GPUTESLAM10SP	HCIA Gpu Nvidia Tesla M10 SP	\$8,099.00	J	23%	\$6,236.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-GPUTESLAM60SP	HCIA Gpu Nvidia Tesla M60 SP	\$12,824.00	J	23%	\$9,874.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-HBA33012GBMCDSP	HCIA Mod Crd Ctl HBA330 Mini Card SP	\$286.00	J	23%	\$220.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-INTDUALSDMOD13G	HCIA Mod,Mod,PWA,RSR,IDSMD,13G SP	\$52.00	J	23%	\$40.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-MEMLDIMM16GBSP	HCIA Memory 16GB DIMM SP	\$567.00	J	23%	\$436.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-MEMLDIMM32GBSP	HCIA Memory 32GB DIMM SP	\$1,103.00	J	23%	\$849.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-MEMLRDIMM64GBSP	HCIA Memory 64GB DIMM SP	\$2,744.00	J	23%	\$2,112.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-NICX550LPRJSP	HCIA Intel X550 LP Pcie 2X10GBE RJ45 SP	\$713.00	J	23%	\$549.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DE-NICX52010GBI350	HCIA Intel X520 DP 10Gb + I350 DP 1Gb SP	\$724.00	J	23%	\$557.							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	HBA330CTRL1SF	VxRail-500 PercHBA330RAIDCTR MINI2Gb1SF	\$190.00	J	23%	\$146.30	\$22.90	\$19.00	\$15.20	\$0.00	\$0.00	\$0.00	\$0.00
5	HBA330CTRL1SH	VxRail-500 PercHBA330RAIDCTR MINI2Gb 1S	\$190.00	J	23%	\$146.30	\$26.60	\$22.80	\$19.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HBA330CTRL2SF	VxRail-500 PercHBA330RAIDCTR12Gb 2SLP F	\$189.00	J	23%	\$145.53	\$22.68	\$18.90	\$15.92	\$0.00	\$0.00	\$0.00	\$0.00
5	HBA330CTRL2SH	VxRail-500 PercHBA330+ RAIDCTR 12Gb 2SLP	\$189.00	J	23%	\$145.53	\$26.46	\$22.68	\$18.90	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK460-1S-LO-W	HEAT SINK FILLERS E460 1PROC LO WATT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK460-2S-HI-W	HEAT SINK FILLERS E460 2PROC HI WATT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK460-2S-LO-W	HEAT SINK FILLERS E460 2PROC LO WATT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK470-1S	HEAT SINK FILLERS 730 1PROC	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK470-2S	HEAT SINK FILLERS P470 S470 2PROC	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	HTSNK470-2S-GPU	HEAT SINK FILLERS V470 GPU	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYAFGR640H	VxRail-500 AFGANISTAN SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYAFGR740H	VxRail-500 AFGANISTAN SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYARER640H	VxRail-500 UAE SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYARER740H	VxRail-500 UAE SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYARGR640H	VxRail-500 ARGENTINA SHIPMOD H	\$82.00	J	23%	\$63.14	\$11.48	\$9.84	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYARGR740H	VxRail-500 ARGENTINA SHIPMOD H	\$98.00	J	23%	\$67.76	\$12.32	\$10.56	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYAUSR640H	VxRail-500 AUSTRALIA SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYAUSR740H	VxRail-500 AUSTRALIA SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYAUTR640H	VxRail-500 AUSTRIA SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYAUTR740H	VxRail-500 AUSTRIA SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYBELR640H	VxRail-500 BELGIUM SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYBELR740H	VxRail-500 BELGIUM SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYBGDR640H	VxRail-500 BANGLADESH SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYBGDR740H	VxRail-500 BANGLADESH SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYBOLR640H	VxRail-500 BOLIVIA SHIPMOD H	\$82.00	J	23%	\$63.14	\$11.48	\$9.84	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYBOLR740H	VxRail-500 BOLIVIA SHIPMOD H	\$98.00	J	23%	\$67.76	\$12.32	\$10.56	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYBTNR640H	VxRail-500 BHUTAN SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYBTNR740H	VxRail-500 BHUTAN SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYCANR640H	VxRail-500 CANADA SHIPMOD H	\$81.00	J	23%	\$62.37	\$11.34	\$9.72	\$8.10	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYCANR740H	VxRail-500 CANADA SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYCHER640H	VxRail-500 SWITZERLAND SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYCHER740H	VxRail-500 SWITZERLAND SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYCHLR640H	VxRail-500 CHILE SHIPMOD H	\$82.00	J	23%	\$63.14	\$11.48	\$9.84	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYCHLR740H	VxRail-500 CHILE SHIPMOD H	\$98.00	J	23%	\$67.76	\$12.32	\$10.56	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYCOLR640H	VxRail-500 COLOMBIA SHIPMOD H	\$82.00	J	23%	\$63.14	\$11.48	\$9.84	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYCOLR740H	VxRail-500 COLOMBIA SHIPMOD H	\$98.00	J	23%	\$67.76	\$12.32	\$10.56	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYCZER640H	VxRail-500 CZECH REPUBLIC SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYCZER740H	VxRail-500 CZECH REPUBLIC SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYDEUR640H	VxRail-500 GERMANY SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYDEUR740H	VxRail-500 GERMANY SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYDNKR640H	VxRail-500 DENMARK SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYDNKR740H	VxRail-500 DENMARK SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYEUCR640H	VxRail-500 ECUADOR SHIPMOD H	\$82.00	J	23%	\$63.14	\$11.48	\$9.84	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYEUCR740H	VxRail-500 ECUADOR SHIPMOD H	\$98.00	J	23%	\$67.76	\$12.32	\$10.56	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYEGYR640H	VxRail-500 EGYPT SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYEGYR740H	VxRail-500 EGYPT SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYESPR640H	VxRail-500 SPAIN SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYESPR740H	VxRail-500 SPAIN SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYFINR640H	VxRail-500 FINLAND SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYFINR740H	VxRail-500 FINLAND SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYFJIR640H	VxRail-500 FIJI SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYFJIR740H	VxRail-500 FIJI SHIPMOD H	\$84.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYFRAR640H	VxRail-500 FRANCE SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYFRAR740H	VxRail-500 FRANCE SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYGBRR640H	VxRail-500 UNITED KINGDOM SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYGBRR740H	VxRail-500 UNITED KINGDOM SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYGRCR640H	VxRail-500 GREECE SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYGRCR740H	VxRail-500 GREECE SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYGUMR640H	VxRail-500 GUAM SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYGUMR740H	VxRail-500 GUAM SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYHKGR640H	VxRail-500 HONG KONG SHIPMOD H	\$86.00	J	23%	\$66.22	\$12.04	\$10.32	\$8.60	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYHKGR740H	VxRail-500 HONG KONG SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYHUNR640H	VxRail-500 HUNGARY SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYHUNR740H	VxRail-500 HUNGARY SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYIDNR640H	VxRail-500 INDONESIA SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYIDNR740H	VxRail-500 INDONESIA SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYINDR740H	VxRail-500 INDIA SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYIRLR640H	VxRail-500 IRELAND SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYIRLR740H	VxRail-500 IRELAND SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYISR640H	VxRail-500 ISRAEL SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYISR740H	VxRail-500 ISRAEL SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYITAR640H	VxRail-500 ITALY SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYITAR740H	VxRail-500 ITALY SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYJPNR640H	VxRail-500 JAPAN SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYJPNR740H	VxRail-500 JAPAN SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYKAZR640H	VxRail-500 KAZAKHSTAN SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYKAZR740H	VxRail-500 KAZAKHSTAN SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYKENR640H	VxRail-500 KENYA SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYKENR740H	VxRail-500 KENYA SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYKHM640H	VxRail-500 CAMBODIA SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYKHM740H	VxRail-500 CAMBODIA SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYKIRR640H	VxRail-500 KIRIBATI SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	INSTALCTRYKIRR740H	VrRail-500 KIRIBATI SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYKORR640H	VrRail-500 SOUTH KOREA SHIPMOD H	\$86.00	J	23%	\$66.22	\$12.04	\$10.32	\$8.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYLORR740H	VrRail-500 LAOS KOREA SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYLAOR640H	VrRail-500 LAOS SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYLAOR740H	VrRail-500 LAOS SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYLKR640H	VrRail-500 SRI LANKA SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYLKR740H	VrRail-500 SRI LANKA SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYLTUR640H	VrRail-500 LITHUANIA SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYLTUR740H	VrRail-500 LITHUANIA SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYLUXR640H	VrRail-500 LUXEMBOURG SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYLUXR740H	VrRail-500 LUXEMBOURG SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMACR640H	VrRail-500 MACAO SHIPMOD H	\$86.00	J	23%	\$66.22	\$12.04	\$10.32	\$8.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMACR740H	VrRail-500 MACAO SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMAR640H	VrRail-500 MOROCCO SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMAR740H	VrRail-500 MOROCCO SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMEXR640H	VrRail-500 MEXICO SHIPMOD H	\$81.00	J	23%	\$62.37	\$11.34	\$9.72	\$8.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMEXR740H	VrRail-500 MEXICO SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMNGR640H	VrRail-500 MONGOLIA SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMNGR740H	VrRail-500 MONGOLIA SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMNP640H	VrRail-500 N. MARIANAS ISLANDS SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMNP740H	VrRail-500 N. MARIANAS ISLANDS SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMYSR640H	VrRail-500 MALAYSIA SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYMYSR740H	VrRail-500 MALAYSIA SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNCLR640H	VrRail-500 NEW CALEDONIA SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNCLR740H	VrRail-500 NEW CALEDONIA SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNGAR640H	VrRail-500 NIGERIA SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNGAR740H	VrRail-500 NIGERIA SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNLD640H	VrRail-500 NETHERLANDS SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNLD740H	VrRail-500 NETHERLANDS SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNOR640H	VrRail-500 NORWAY SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNOR740H	VrRail-500 NORWAY SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNPLR640H	VrRail-500 NEPAL SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNPL740H	VrRail-500 NEPAL SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNZLR640H	VrRail-500 NEW ZEALAND SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYNZLR740H	VrRail-500 NEW ZEALAND SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPAKR640H	VrRail-500 PAKISTAN SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPAKR740H	VrRail-500 PAKISTAN SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPERR640H	VrRail-500 PERU SHIPMOD H	\$82.00	J	23%	\$63.14	\$11.48	\$9.84	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPERR740H	VrRail-500 PERU SHIPMOD H	\$88.00	J	23%	\$67.76	\$12.32	\$10.56	\$8.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPHLR640H	VrRail-500 PHILIPPINES SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPHLR740H	VrRail-500 PHILIPPINES SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPLWR640H	VrRail-500 PALAU SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPLWR740H	VrRail-500 PALAU SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPNGR640H	VrRail-500 PAFUA NEW GUINEA SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPNGR740H	VrRail-500 PAFUA NEW GUINEA SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPOLR640H	VrRail-500 POLAND SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPOLR740H	VrRail-500 POLAND SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPRIR640H	VrRail-500 PUERTO RICO SHIPMOD H	\$81.00	J	23%	\$62.37	\$11.34	\$9.72	\$8.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPRIR740H	VrRail-500 PUERTO RICO SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPRTR640H	VrRail-500 PORTUGAL SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPRTR740H	VrRail-500 PORTUGAL SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPRYR640H	VrRail-500 PARAGUAY SHIPMOD H	\$82.00	J	23%	\$63.14	\$11.48	\$9.84	\$8.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYPRYR740H	VrRail-500 PARAGUAY SHIPMOD H	\$79.00	J	23%	\$60.83	\$11.48	\$9.84	\$7.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYQATR640H	VrRail-500 QATAR SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYQATR740H	VrRail-500 QATAR SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYROUR640H	VrRail-500 ROMANIA SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYROUR740H	VrRail-500 ROMANIA SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSAUR640H	VrRail-500 SAUDI ARABIA SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSAUR740H	VrRail-500 SAUDI ARABIA SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSGPR640H	VrRail-500 SINGAPORE SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSGPR740H	VrRail-500 SINGAPORE SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSLBR640H	VrRail-500 SOLOMON ISLAND SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSLBR740H	VrRail-500 SOLOMON ISLAND SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSVKR640H	VrRail-500 SLOVAKIA SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSVKR740H	VrRail-500 SLOVAKIA SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSVNR640H	VrRail-500 SLOVENIA SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSVNR740H	VrRail-500 SLOVENIA SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSWER640H	VrRail-500 SWEDEN SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYSWER740H	VrRail-500 SWEDEN SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYTHAR640H	VrRail-500 THAILAND SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYTHAR740H	VrRail-500 THAILAND SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYTONR640H	VrRail-500 TONGA SHIPMOD H	\$85.00	J	23%	\$65.45	\$11.90	\$10.20	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYTONR740H	VrRail-500 TONGA SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYTURR640H	VrRail-500 TURKEY SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYTURR740H	VrRail-500 TURKEY SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYTWNR640H	VrRail-500 TAIWAN SHIPMOD H	\$86.00	J	23%	\$66.22	\$12.04	\$10.32	\$8.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYTWNR740H	VrRail-500 TAIWAN SHIPMOD H	\$83.00	J	23%	\$63.91	\$11.62	\$9.96	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYUKRR640H	VrRail-500 UKRAINE SHIPMOD H	\$84.00	J	23%	\$64.68	\$11.76	\$10.08	\$8.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYUKRR740H	VrRail-500 UKRAINE SHIPMOD H	\$102.00	J	23%	\$78.54	\$14.28	\$12.24	\$10.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTALCTRYURYR640H	VrRail-500 URUGUAY SHIPMOD H	\$82.00	J										

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Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	INSTLCTRYIRLFR640F	VxRail-500 IRELAND SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYIRLFR740F	VxRail-500 IRELAND SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYISRFR640F	VxRail-500 ISRAEL SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYISRFR740F	VxRail-500 ISRAEL SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYITAFR640F	VxRail-500 ITALY SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYITAFR740F	VxRail-500 ITALY SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYJPNFR640F	VxRail-500 JAPAN SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYJPNFR740F	VxRail-500 JAPAN SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYKAZFR640F	VxRail-500 KAZAKHSTAN SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYKAZFR740F	VxRail-500 KAZAKHSTAN SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYKENFR640F	VxRail-500 KENYA SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYKENFR740F	VxRail-500 KENYA SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYKHMFR640F	VxRail-500 CAMBODIA SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYKHMFR740F	VxRail-500 CAMBODIA SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYKIRFR640F	VxRail-500 KIRIBATI SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYKIRFR740F	VxRail-500 KIRIBATI SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYKORFR640F	VxRail-500 SOUTH KOREA SHIPMOD F	\$86.00	J	23%	\$66.22	\$10.32	\$8.60	\$6.88	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYKORFR740F	VxRail-500 SOUTH KOREA SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYLAOFR640F	VxRail-500 LAOS SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYLAOFR740F	VxRail-500 LAOS SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYLAKFR640F	VxRail-500 SRI LANKA SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYLAKFR740F	VxRail-500 SRI LANKA SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYLITFR640F	VxRail-500 LITHUANIA SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYLITFR740F	VxRail-500 LITHUANIA SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYLUXFR640F	VxRail-500 LUXEMBOURG SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYLUXFR740F	VxRail-500 LUXEMBOURG SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMACFR640F	VxRail-500 MACAO SHIPMOD F	\$86.00	J	23%	\$66.22	\$10.32	\$8.60	\$6.88	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMACFR740F	VxRail-500 MACAO SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMARFR640F	VxRail-500 MOROCCO SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMARFR740F	VxRail-500 MOROCCO SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMEXFR640F	VxRail-500 MEXICO SHIPMOD F	\$81.00	J	23%	\$62.37	\$9.72	\$8.10	\$6.48	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMEXFR740F	VxRail-500 MEXICO SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMNGFR640F	VxRail-500 MONGOLIA SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMNGFR740F	VxRail-500 MONGOLIA SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMNPFR640F	VxRail-500 N. MARIANAS ISLANDS SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMNPFR740F	VxRail-500 N. MARIANAS ISLANDS SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMYSFR640F	VxRail-500 MALAYSIA SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMYSFR740F	VxRail-500 MALAYSIA SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNCLFR640F	VxRail-500 NEW CALEDONIA SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNCLFR740F	VxRail-500 NEW CALEDONIA SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNGAFR640F	VxRail-500 NIGERIA SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNGAFR740F	VxRail-500 NIGERIA SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNLDLR640F	VxRail-500 NETHERLANDS SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNLDLR740F	VxRail-500 NETHERLANDS SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNORFR640F	VxRail-500 NORWAY SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNORFR740F	VxRail-500 NORWAY SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNPLFR640F	VxRail-500 NEPAL SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNPLFR740F	VxRail-500 NEPAL SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNZLFR640F	VxRail-500 NEW ZEALAND SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNZLFR740F	VxRail-500 NEW ZEALAND SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPAKFR640F	VxRail-500 PAKISTAN SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPAKFR740F	VxRail-500 PAKISTAN SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPERFR640F	VxRail-500 PERU SHIPMOD F	\$82.00	J	23%	\$63.14	\$9.84	\$8.20	\$6.56	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPERFR740F	VxRail-500 PERU SHIPMOD F	\$88.00	J	23%	\$67.76	\$10.56	\$8.80	\$7.04	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPHLFR640F	VxRail-500 PHILIPPINES SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPHLFR740F	VxRail-500 PHILIPPINES SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPLWFR640F	VxRail-500 PALAU SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPLWFR740F	VxRail-500 PALAU SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPNGFR640F	VxRail-500 PAPUA NEW GUINEA SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPNGFR740F	VxRail-500 PAPUA NEW GUINEA SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPOLFR640F	VxRail-500 POLAND SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPOLFR740F	VxRail-500 POLAND SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPRIFR640F	VxRail-500 PUERTO RICO SHIPMOD F	\$81.00	J	23%	\$62.37	\$9.72	\$8.10	\$6.48	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPRIFR740F	VxRail-500 PUERTO RICO SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPRTRFR640F	VxRail-500 PORTUGAL SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPRTRFR740F	VxRail-500 PORTUGAL SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPRYFR640F	VxRail-500 PARAGUAY SHIPMOD F	\$82.00	J	23%	\$63.14	\$9.84	\$8.20	\$6.56	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYPRYFR740F	VxRail-500 PARAGUAY SHIPMOD F	\$79.00	J	23%	\$60.83	\$9.48	\$7.90	\$6.32	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYQATFR640F	VxRail-500 QATAR SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYQATFR740F	VxRail-500 QATAR SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYROUFR640F	VxRail-500 ROMANIA SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYROUFR740F	VxRail-500 ROMANIA SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYSAUFR640F	VxRail-500 SAUDI ARABIA SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYSAUFR740F	VxRail-500 SAUDI ARABIA SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYSGPFR640F	VxRail-500 SINGAPORE SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYSGPFR740F	VxRail-500 SINGAPORE SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYSLBFR640F	VxRail-500 SOLOMON ISLAND SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYSLBFR740F	VxRail-500 SOLOMON ISLAND SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYSVKFR640F	VxRail-500 SLOVAKIA SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYSVKFR740F	VxRail-500 SLOVAKIA SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYSVNFR640F	VxRail-500 SLOVENIA SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYSVNFR740F	VxRail-500 SLOVENIA SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYSWEFR640F	VxRail-500 SWEDEN SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	INSTLCTRYSWEFR740F	VxRail-500 SWEDEN SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYTHAFR640F	VxRail-500 THAILAND SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYTHAFR740F	VxRail-500 THAILAND SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYTONFR640F	VxRail-500 TONGA SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYTONFR740F	VxRail-500 TONGA SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYTURFR640F	VxRail-500 TURKEY SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYTURFR740F	VxRail-500 TURKEY SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYUWFR640F	VxRail-500 UYUEN SHIPMOD F	\$86.00	J	23%	\$66.22	\$10.32	\$8.60	\$6.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYUWFR740F	VxRail-500 UYUEN SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYUKFR640F	VxRail-500 UKRAINE SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYUKFR740F	VxRail-500 UKRAINE SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYURFR640F	VxRail-500 URUGUAY SHIPMOD F	\$82.00	J	23%	\$63.14	\$9.84	\$8.20	\$6.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYURFR740F	VxRail-500 URUGUAY SHIPMOD F	\$88.00	J	23%	\$67.76	\$10.56	\$8.80	\$7.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYUSAFR640F	VxRail-500 USA SHIPMOD F	\$81.00	J	23%	\$62.37	\$9.72	\$8.10	\$6.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYUSAFR740F	VxRail-500 USA SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYVENFR640F	VxRail-500 VENEZUELA SHIPMOD F	\$82.00	J	23%	\$63.14	\$9.84	\$8.20	\$6.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYVENFR740F	VxRail-500 VENEZUELA SHIPMOD F	\$88.00	J	23%	\$67.76	\$10.56	\$8.80	\$7.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYMYR640F	VxRail-500 MYANMAR SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNMFR640F	VxRail-500 VIETNAM SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYNMFR740F	VxRail-500 VIETNAM SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYVUTFR640F	VxRail-500 VANUATU SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYVUTFR740F	VxRail-500 VANUATU SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYWMSFR640F	VxRail-500 SAMOA SHIPMOD F	\$85.00	J	23%	\$65.45	\$10.20	\$8.50	\$6.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYWMSFR740F	VxRail-500 SAMOA SHIPMOD F	\$83.00	J	23%	\$63.91	\$9.96	\$8.30	\$6.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYZAFR640F	VxRail-500 SOUTH AFRICA SHIPMOD F	\$84.00	J	23%	\$64.68	\$10.08	\$8.40	\$6.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLCTRYZAFR740F	VxRail-500 SOUTH AFRICA SHIPMOD F	\$102.00	J	23%	\$78.54	\$12.24	\$10.20	\$8.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLKIT-10GE-RJ45	HCIA Field Install Kit 10GE RJ45	\$935.00	J	23%	\$719.95	\$112.20	\$93.50	\$74.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLKIT-10GE-SFP+	HCIA Field Install Kit 10GE SFP+	\$706.00	J	23%	\$543.62	\$84.72	\$70.60	\$56.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INSTLKIT-1GE-RJ45	HCIA Field Install Kit 1GE RJ45	\$1,067.00	J	23%	\$809.56	\$128.04	\$106.70	\$85.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LRDIMM2666MFINFO	VxRail-500 FactoryOrd 5x 2666Mhz LRDIMMs	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM16GB	HCIA MEMORY 16GB RDIMM	\$566.00	J	23%	\$435.82	\$67.92	\$56.60	\$45.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM16GBAF	VxRail-500 MEMORY 16GB RDIMM AF	\$600.00	J	23%	\$462.00	\$72.00	\$60.00	\$48.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM16GBBCCF	VxRail-500 MEMORY 16GB RDIMM BCC F	\$600.00	J	23%	\$462.00	\$72.00	\$60.00	\$48.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM16GBBCCCH	VxRail-500 MEMORY 16GB RDIMM BCC H	\$600.00	J	23%	\$462.00	\$84.00	\$72.00	\$60.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM16GBH	VxRail-500 MEMORY 16GB RDIMM H	\$600.00	J	23%	\$462.00	\$84.00	\$72.00	\$60.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM16GBU	HCIA MEMORY 16GB RDIMM U	\$567.00	J	23%	\$436.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM32GB	HCIA MEMORY 32GB RDIMM	\$1,103.00	J	23%	\$849.31	\$132.36	\$110.30	\$88.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM32GBAF	VxRail-500 MEMORY 32GB RDIMM AF	\$1,183.00	J	23%	\$910.91	\$141.96	\$118.30	\$94.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM32GBBCCF	VxRail-500 MEMORY 32GB RDIMM BCC F	\$1,183.00	J	23%	\$910.91	\$141.96	\$118.30	\$94.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM32GBBCCCH	VxRail-500 MEMORY 32GB RDIMM BCC H	\$1,183.00	J	23%	\$910.91	\$165.62	\$141.96	\$118.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM32GBH	VxRail-500 MEMORY 32GB RDIMM H	\$1,183.00	J	23%	\$910.91	\$165.62	\$141.96	\$118.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLDIMM32GBU	HCIA MEMORY 32GB RDIMM U	\$1,103.00	J	23%	\$849.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLRDIMM64GB	HCIA MEMORY 64GB LRDIMM U	\$2,744.00	J	23%	\$2,112.88	\$329.28	\$274.40	\$219.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLRDIMM64GBAF	VxRail-500 MEMORY 64GB LRDIMM AF	\$2,748.00	J	23%	\$2,115.96	\$329.76	\$274.80	\$219.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLRDIMM64GBBCCF	VxRail-500 MEMORY 64GB LRDIMM BCC F	\$2,748.00	J	23%	\$2,115.96	\$329.76	\$274.80	\$219.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLRDIMM64GBBCCCH	VxRail-500 MEMORY 64GB LRDIMM BCC H	\$2,748.00	J	23%	\$2,115.96	\$384.72	\$329.76	\$274.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLRDIMM64GBH	VxRail-500 MEMORY 64GB LRDIMM H	\$2,748.00	J	23%	\$2,115.96	\$384.72	\$329.76	\$274.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MEMLRDIMM64GBU	HCIA MEMORY 64GB LRDIMM U	\$2,744.00	J	23%	\$2,112.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-DOOR-DELLEMC	MHC Titan Door DELLEMC	\$2,589.00	J	23%	\$1,993.53	\$258.90	\$207.12	\$155.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-DOOR-EMC	MHC Titan Door EMC	\$2,589.00	J	23%	\$1,993.53	\$258.90	\$207.12	\$155.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-HIGH-CAP-NODE	MHC High Capacity R740XD/8160/768GB	\$93,543.00	J	23%	\$72,026.85	\$9,354.30	\$7,493.44	\$5,612.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-LOW-CABLE-KIT	Cable Kit for factory 4 or 8 nodes	\$2,205.00	J	23%	\$1,697.85	\$220.50	\$176.40	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-LOW-CAP-NODE	MHC Low Capacity R740XD/5118/384GB	\$49,903.00	J	23%	\$38,425.31	\$4,990.30	\$3,992.24	\$2,994.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-MED-CAP-NODE	MHC Med Capacity R740XD/8130/576GB	\$73,777.00	J	23%	\$56,808.29	\$7,377.70	\$5,992.16	\$4,426.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-MGMT-NODE	MHC Mgmt R640 -6130/96G	\$19,258.00	J	23%	\$14,828.66	\$1,925.80	\$1,540.64	\$1,155.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-MGMT-SWITCH	Dell EMC Networking S3048 1GbE	\$10,207.00	J	23%	\$7,859.39	\$1,020.70	\$816.56	\$612.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-1PH-AUS	PWR CORD 24A SP 15FT 56PA332 AUS	\$2,655.00	J	23%	\$2,044.35	\$265.50	\$216.50	\$159.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-1PH-INTL	PWR CORD 24A SP 15FT IEC309P INTL	\$1,108.00	J	23%	\$853.16	\$110.80	\$88.64	\$66.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-1PH-L7	PWR CORD 24A SP 15FT L7-30P	\$949.00	J	23%	\$730.79	\$94.90	\$75.82	\$56.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-1PH-RUS	24A 1PH RUSSELLSTOLL 3750DP	\$2,600.00	J	23%	\$2,002.00	\$260.00	\$208.00	\$156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-1PH-US	PWR CORD 24A SP 15FT L6-30P-N.AMER.JAP	\$530.00	J	23%	\$408.10	\$53.00	\$42.40	\$31.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-3PH-INTL	PWR CORD, 3-PH DELTA, 40A, 15FT, INTL	\$3,891.00	J	23%	\$2,934.07	\$329.10	\$263.28	\$197.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-3PH-RSUS	PWR CORD, 3-PH DELTA, 40A, RS 15FT, N. Am	\$3,897.00	J	23%	\$3,000.69	\$389.70	\$311.76	\$233.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-3PH-US	PWR CORD, 3-PH DELTA, 40A, 15FT, US	\$2,093.00	J	23%	\$1,611.61	\$209.30	\$167.44	\$125.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-3PWYE-FL1	PWR 3PWYE, 32A, 15FT, INTL Flying Leads	\$803.00	J	23%	\$618.31	\$80.30	\$64.24	\$48.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-3PWYE-FL2	PWR 3PWYE, 32A, 15FT, N. Am. Flying Leads	\$1,311.00	J	23%	\$1,009.47	\$131.10	\$104.88	\$78.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-3PWYE-INT1	PWR CORD, 3-PH WYE, 32A, 15FT, INTL	\$835.00	J	23%	\$642.95	\$83.50	\$66.80	\$50.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-3PWYE-INT2	PWR CORD, 3-PH WYE, 24A, 15FT, INTL	\$2,160.00	J	23%	\$1,663.20	\$216.00	\$172.80	\$129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-PWR-3PWYE-US	PWR CORD, 3-PH WYE, 32A, 15FT, US	\$1,326.00	J	23%	\$1,006.02	\$132.60	\$106.08	\$80.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-RACK-1PH	MHC Rack 40U Single Phase	\$11,326.00	J	23%	\$8,721.02	\$1,132.60	\$906.08	\$679.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-RACK-3PH-DELTA	MHC Rack 40U 3 Phase Delta	\$15,005.00	J	23%	\$11,553.85	\$1,500.50	\$1,200.40	\$900.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-RACK-3PH-WYE	MHC Rack 40U 3 Phase WYE	\$15,499.00	J	23%	\$11,934.23	\$1,549.90	\$1,239.82	\$929.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-TOR-SWITCH	Dell EMC Networking S4048 10GbE	\$19,626.00	J	23%	\$15,112.02	\$1,962.60	\$1,570.08	\$1,177.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MHC-UP-CABLE-KIT	Cable Kit for factory 9-12 nodes	\$2,205.00	J	23%	\$1,697.85	\$220.50	\$176.40	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MVALAX4-5	MIRRORVIEW ASYNC FOR THE AX4-5	\$0.00	J	23%	\$0.00	\$800.00	\$0.00	\$640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-CEMAX4-5	MIRRORVIEW/IEC SW APPLICATION FOR AX4-5	\$0.00	J	23%	\$0.00	\$1,320.00	\$1,188.00	\$1,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MV-SAX4-5	MIRRORVIEW SYNC FOR THE AX4-5	\$0.00	J	23%	\$0.00	\$400.00	\$360.00	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	NICX710FH210GBSFP	VxRail-500 X710 FH PCIE 2X10GBE SFP+ H	\$682.00	J	23%	\$525.14	\$95.48	\$81.84	\$68.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NICX710FH4X10GBRJ	VxRail-500 X710 FH PCIE 4X10GBE RJ45 H	\$1,291.00	J	23%	\$994.07	\$180.74	\$154.92	\$129.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NICX710FH4X10GBRJF	VxRail-500 X710 FH PCIE 4X10GBE RJ45 AF	\$1,291.00	J	23%	\$994.07	\$180.74	\$154.92	\$129.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NICX710FH4X10GBSF	VxRail-500 X710 FH PCIE 4X10GBE SFP+ AF	\$976.00	J	23%	\$751.52	\$117.12	\$97.60	\$78.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NICX710FH4X10GBSFF	VxRail-500 X710 FH PCIE 4X10GBE SFP+ H	\$976.00	J	23%	\$751.52	\$117.12	\$97.60	\$78.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NICX710LP2X10GBSFP	VxRail-500 X710 LP PCIE 2X10GBE SFP+ AF	\$682.00	J	23%	\$525.14	\$81.84	\$68.20	\$54.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NICX710LP2X10GBSFF	VxRail-500 X710 LP PCIE 2X10GBE SFP+ H	\$682.00	J	23%	\$525.14	\$81.84	\$68.20	\$54.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NICX710LP4X10GBRJ	VxRail-500 X710 LP PCIE 4X10GBE RJ45 H	\$1,291.00	J	23%	\$994.07	\$180.74	\$154.92	\$129.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NICX710LP4X10GBRJF	VxRail-500 X710 LP PCIE 4X10GBE RJ45 AF	\$1,291.00	J	23%	\$994.07	\$180.74	\$154.92	\$129.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NICX710LP4X10GBSFP	VxRail-500 X710 LP PCIE 4X10GBE SFP+ H	\$976.00	J	23%	\$751.52	\$117.12	\$97.60	\$78.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NICX710LP4X10GBSFF	VxRail-500 X710 LP PCIE 4X10GBE SFP+ H	\$976.00	J	23%	\$751.52	\$117.12	\$97.60	\$78.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NO-PWR-CRD	NO POWER CORD	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NORAIL1U1N	HCIA NO RAILKIT FOR 1U1N	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NORAIL2U1N	HCIA NO RAILKIT FOR 2U1N	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NORAILKIT	VxRail-500 NO RAILKIT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NO-TPM1_2MOD	HCIA NO TPM 1,2 MODULE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NO-TPM1MOD	VxRail-500 NO TPM MODULE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NS-3GDAE	NS20 CAPTIVE ARRAY AX DAE	\$5,900.00	J	23%	\$4,543.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NS-3GDAE-FD	NS20 CAPTIVE ARRAY AX DAE (FLD INST)	\$5,900.00	J	23%	\$4,543.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NS-3GDAE-U	NS20 CAPTIVE ARRAY AX DAE (UPGRADE)	\$5,900.00	J	23%	\$4,543.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NS-SS10-600HS	600GB 10K SAS DRIVE - HOT SPARE	\$1,350.00	J	23%	\$1,039.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX3-DPE-BASE	2XSP, 16GB MEMORY, DISK PROCESSOR ENCLDS	\$8,812.00	J	23%	\$6,785.24	\$0.00	\$3,456.00	\$2,419.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX3-FC-DK	ASSY, DISK 300GB 15K FC DISK	\$2,570.00	J	23%	\$1,978.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX3-SSD	DPE 15GB SSD	\$1,449.00	J	23%	\$1,115.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-1,2-NF-UL	NX4 ONE TO TWO BLADE NFS FIELD UPGRADE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-1,2-U	NX4 1 TO 2 BLADE POST INSTALL UPGRADE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-1BLADE-SW	NX4 SINGLE BLADE SW BUNDLE	\$0.00	J	23%	\$0.00	\$176.00	\$158.40	\$140.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-1C-2C-U	NX4 BLADE UC - 20GBEOP 2 CU 1GBE PORTS	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-1C-A	NX4 NAS ENCLOSURE W/ ONE BLADE - FACTORY	\$0.00	J	23%	\$0.00	\$0.00	\$400.00	\$342.00	\$239.00	\$308.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-1C-A-FD	NX4 ENCLOSURE W/ 1 BLADE - FIELD INSTALL	\$0.00	J	23%	\$0.00	\$0.00	\$400.00	\$342.00	\$239.00	\$308.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-1C-C	NX4-1DM-4GB-2 OP 10GE 2 CU 1GE (FACTORY)	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-1C-C-FD	NX4-1DM-4GB-2 OP 10GE 2CU 1GE FLD INSTAL	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-1-C-RYLT	CELERRA NX4 SINGLE BLADE CIFS LICENSE	\$0.00	J	23%	\$0.00	\$833.33	\$750.00	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-1-UNIX-L	CELERRA NX4 SINGLE BLADE UNIX NFS LICENS	\$0.00	J	23%	\$0.00	\$390.00	\$351.00	\$312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-2BLADE-SW	NX4 DUAL BLADE SW BUNDLE	\$0.00	J	23%	\$0.00	\$225.00	\$202.50	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-2C-A	NX4 NAS ENCL W/ 2 BLADES - FACT INSTALL	\$0.00	J	23%	\$0.00	\$0.00	\$1,150.00	\$690.00	\$483.00	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-2C-A-FD	NX4 NAS ENCL W/ TWO BLADES FLD INSTALL	\$0.00	J	23%	\$0.00	\$0.00	\$1,150.00	\$690.00	\$483.00	\$621.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-2C-C	NX4 INT-2DM-4GB-2 OP 10GE 2CU 1GE FACT	\$0.00	J	23%	\$0.00	\$0.00	\$1,150.00	\$805.00	\$0.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-2C-C-FD	NX4 INT-2DM-4GB-2 OP 10GE 2 CU 1GE FLD	\$0.00	J	23%	\$0.00	\$0.00	\$1,150.00	\$805.00	\$0.00	\$1,035.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-2-C-RYLT	CELERRA NX4 DUAL BLADE CIFS LICENSE	\$0.00	J	23%	\$0.00	\$833.33	\$750.00	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-2-UNIX-L	CELERRA NX4 DUAL BLADE UNIX NFS LICENSE	\$0.00	J	23%	\$0.00	\$390.00	\$351.00	\$312.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-AUXF	NX4 CAPTIVE ARRAY - FACTORY INSTALLED	\$0.00	J	23%	\$0.00	\$0.00	\$1,805.00	\$1,399.00	\$980.00	\$1,256.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-AUXFCR	NX4 CAPTIVE ARRAY - FIELD INSTALLED	\$0.00	J	23%	\$0.00	\$0.00	\$1,805.00	\$1,399.00	\$980.00	\$1,256.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-BDL-CAP	NX4 CAPACITY DUAL SP 12X1TB SATA	\$20,038.00	J	23%	\$15,429.26	\$0.00	\$3,345.00	\$2,343.00	\$0.00	\$3,006.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-BDL-ENT	NX4 ENTRY SINGLE SP 6X1TB SATA	\$13,501.00	J	23%	\$10,395.77	\$0.00	\$2,595.00	\$1,818.00	\$0.00	\$2,331.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-BDL-PERF	NX4 PERF DUAL SP 12X300GB 15K	\$20,533.00	J	23%	\$15,810.41	\$0.00	\$3,345.00	\$2,343.00	\$0.00	\$3,006.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-BDL-PRFCP	NX4 PERFCAP DUAL SP 12X600GB 15K	\$28,345.00	J	23%	\$21,825.65	\$0.00	\$3,345.00	\$2,343.00	\$0.00	\$3,006.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-CEE2-L	NS CEE-ANTI-VIRUS	\$0.00	J	23%	\$0.00	\$330.00	\$297.00	\$264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-CEE-L	NX4 CEE EVENT ENBLR FOR ADDON SERVER	\$0.00	J	23%	\$0.00	\$330.00	\$297.00	\$264.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-CS	NX4 CONTROL STATION - FACTORY INSTALLED	\$0.00	J	23%	\$0.00	\$0.00	\$390.00	\$297.00	\$234.00	\$164.00	\$211.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NX4-CS-FD	NX4 CONTROL STATION - FIELD INSTALLED	\$0.00	J	23%	\$0.00	\$0.00	\$390.00	\$297.00	\$234.00	\$164.00	\$211.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NX4-EXPAN	NX4 EXPANSION ENABLER SAS/SATA DRIVES	\$0.00	J	23%	\$0.00	\$0.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-FASTVE	FAST FMANVE FOR NX4	\$21,500.00	J	23%	\$16,555.00	\$4,300.00	\$3,870.00	\$3,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-FCOPT-L	NX4 FC PORT OPTION ENABLEMENT LICENSE	\$0.00	J	23%	\$0.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-FCOPT-UL	FIBRE CHANNEL LICENCE FOR NX4 UPGRADE	\$0.00	J	23%	\$0.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-FLR-L	NX4 FLR LICENSE	\$0.00	J	23%	\$0.00	\$1,000.00	\$900.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-FLR-L-U	NX4 FLR LICENSE POST INSTALL	\$3,250.00	J	23%	\$2,502.50	\$0.00	\$650.00	\$585.00	\$520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-ISC5-L	CELERRA NX4 ISCSI LICENSE	\$0.00	J	23%	\$0.00	\$650.00	\$585.00	\$520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-NF-UL	NX4 ADD NFS POST INSTALL	\$0.00	J	23%	\$0.00	\$650.00	\$585.00	\$520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-REP2-L	NX4 REPLICATOR V2 LICENSE	\$0.00	J	23%	\$0.00	\$975.00	\$877.50	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-REP2-LU	NX4 REPLICATOR V2 UPGRADE LICENSE	\$0.00	J	23%	\$0.00	\$975.00	\$877.50	\$780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-SPS	NX4 OPTIONAL 2ND SPS-FACTORY INSTALLED	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	NX4-SPS-FD	NX4 OPTIONAL 2ND SPS-FIELD INSTALLED	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PCIE-FF-L	VFCACHE FOR VIRTUAL ENV - FF PROMOTION	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	PCIE-FF-M	VFCACHE FOR PHYSICAL ENV - FF PROMOTION	\$0.00	J	23%	\$0.00	\$2,220.00	\$1,850.00	\$1,295.00	\$0.05	\$1,665.00	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00
5	PCIEHHM-1400M	EMC XtremSF Hardware 1400GB	\$0.00	J	23%	\$0.00	\$2,220.00	\$1,850.00	\$1,295.00	\$0.05	\$1,665.00	\$0.02	\$0.00	\$0.00	\$0.00	
5	PCIEHHM-2200V	2.2TB MLC PCIE Card	\$0.00	J	23%	\$0.00	\$0.00	\$1,773.00	\$1,241.10	\$886.50	\$531.90	\$354.60	\$0.00	\$0.00	\$0.00	\$0.00
5	PCIEHHM-350M	350GB MLC PCIE CARD	\$0.00	J	23%	\$0.00	\$0.00	\$2,842.00	\$1,989.40	\$1,421.00	\$852.60	\$508.40	\$0.00	\$0.00	\$0.00	\$0.00
5	PCIEHHM-550M	550GB MLC PCIE Card	\$0.00	J	23%	\$0.00	\$0.00	\$645.00	\$451.50	\$322.50	\$193.50	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PCIEHHM-750M	EMC XtremSF Hardware 700GB	\$0.00	J	23%	\$0.00	\$0.00	\$836.00	\$598.20	\$418.00	\$255.80	\$167.20	\$0.00	\$0.00	\$0.00	\$0.00
5	PCIEHHS-3XX-L	EMC VFCACHE FOR VMWARE ENVIRONMENTS	\$0.00	J	23%	\$0.00	\$0.00	\$980.00	\$690.00	\$493.00	\$295.80	\$197.20	\$0.00	\$0.00	\$0.00	\$0.00
5	PCIEHHS-3XX-L2	300GB SLC PCIE Card	\$0.00	J	23%	\$0.00	\$0.00	\$1,850.00	\$1,295.00	\$925.00	\$555.00	\$370.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PCIEHHS-3XX-L5	VFCACHE FOR VIRTUAL ENV - QTY 5	\$0.00	J	23%	\$0.00	\$0.00	\$630.00	\$450.00	\$300.00	\$180.00	\$120.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PCIEHHS-3XX-M	EMC VFCACHE FOR PHYSICAL ENVIRONMENTS	\$0.00	J	23%	\$0.00	\$0.00	\$8,500.00	\$5,950.00	\$4,250.00	\$2,550.00	\$1,7				

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	PR3106BN8C17	VxRail-500 Intel CPU 3106 8C 1.7 GHz H	\$4,635.00	J	23%	\$3,568.95	\$648.90	\$556.20	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00
5	PR3106BN8C17-2	VxRail-500 Intel CPU 3106 8C 1.7 GHz 2ndH	\$4,635.00	J	23%	\$3,568.95	\$648.90	\$556.20	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00
5	PR3106BN8C17AF	VxRail-500 Intel CPU 3106 8C 1.7 GHz AF	\$4,635.00	J	23%	\$3,568.95	\$556.20	\$463.50	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00
5	PR3106BN8C17AF-2	VxRail-500 Intel CPU 3106 8C 1.7GHz2ndAF	\$4,635.00	J	23%	\$3,568.95	\$556.20	\$463.50	\$370.80	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4108SV8C18-2	VxRail-500 Intel CPU 4108 8C 1.8 GHz H	\$5,337.00	J	23%	\$4,109.49	\$747.18	\$640.44	\$533.70	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4108SV8C18AF	VxRail-500 Intel CPU 4108 8C 1.8 GHz 2ndH	\$5,337.00	J	23%	\$4,109.49	\$640.44	\$533.70	\$426.96	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4108SV8C18AF-2	VxRail-500 Intel CPU 4108 8C 1.8GHz2ndAF	\$5,337.00	J	23%	\$4,109.49	\$640.44	\$533.70	\$426.96	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4109TSV8C20-2	VxRail-500 Intel CPU 4109T 8C 2.0 GHz H	\$5,598.00	J	23%	\$4,310.46	\$783.72	\$671.76	\$559.80	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4109TSV8C20-2	VxRail-500 Intel CPU 4109T 8C 2.0 GHz2ndH	\$5,598.00	J	23%	\$4,310.46	\$783.72	\$671.76	\$559.80	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4109TSV8C20F	VxRail-500 Intel CPU 4109T 8C 2.0 GHzAF	\$5,598.00	J	23%	\$4,310.46	\$671.76	\$559.80	\$447.84	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4109TSV8C20F-2	VxRail-500 Intel CPU 4109T 8C2.0GHz2ndAF	\$5,598.00	J	23%	\$4,310.46	\$671.76	\$559.80	\$447.84	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4110SV8C21-2	VxRail-500 Intel CPU 4110 8C 2.1 GHz H	\$5,667.00	J	23%	\$4,363.59	\$793.38	\$680.04	\$566.70	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4110SV8C21-2	VxRail-500 Intel CPU 4110 8C 2.1GHz2ndH	\$5,667.00	J	23%	\$4,363.59	\$793.38	\$680.04	\$566.70	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4110SV8C21AF	VxRail-500 Intel CPU 4110 8C 2.1 GHz AF	\$5,667.00	J	23%	\$4,363.59	\$680.04	\$566.70	\$453.36	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4110SV8C21AF-2	VxRail-500 Intel CPU 4110 8C2.1GHz2ndAF	\$5,667.00	J	23%	\$4,363.59	\$680.04	\$566.70	\$453.36	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4112SV4C26-2	VxRail-500 Intel CPU 4112 4C 2.6 GHz H	\$5,556.00	J	23%	\$4,278.12	\$777.84	\$666.72	\$555.60	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4112SV4C26-2	VxRail-500 Intel CPU 4112 4C 2.6GHz 2ndH	\$5,556.00	J	23%	\$4,278.12	\$777.84	\$666.72	\$555.60	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4112SV4C26AF	VxRail-500 Intel CPU 4112 4C 2.6 GHz AF	\$5,556.00	J	23%	\$4,278.12	\$666.72	\$555.60	\$444.48	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4112SV4C26AF-2	VxRail-500 Intel CPU 4112 4C 2.6GHz 2ndAF	\$5,556.00	J	23%	\$4,278.12	\$666.72	\$555.60	\$444.48	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4114SV10C22-2	VxRail-500 Intel CPU 4114 10C 2.2 GHz H	\$7,723.00	J	23%	\$5,946.71	\$1,081.22	\$926.76	\$772.30	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4114SV10C22-2	VxRail-500 Intel CPU 4114 10C 2.2 GHz2ndH	\$7,723.00	J	23%	\$5,946.71	\$1,081.22	\$926.76	\$772.30	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4114SV10C22AF	VxRail-500 Intel CPU 4114 10C 2.2 GHz AF	\$7,723.00	J	23%	\$5,946.71	\$926.76	\$772.30	\$617.84	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4114SV10C22AF-2	VxRail-500 Intel CPU 4114 10C2.2GHz 2ndAF	\$7,723.00	J	23%	\$5,946.71	\$926.76	\$772.30	\$617.84	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4116SV12C21-2	VxRail-500 Intel CPU 4116 12C 2.1 GHz H	\$8,191.00	J	23%	\$6,307.07	\$1,146.74	\$982.92	\$819.10	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4116SV12C21-2	VxRail-500 Intel CPU 4116 12C 2.1GHz2ndH	\$8,191.00	J	23%	\$6,307.07	\$1,146.74	\$982.92	\$819.10	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4116SV12C21AF	VxRail-500 Intel CPU 4116 12C 2.1 GHz AF	\$8,191.00	J	23%	\$6,307.07	\$982.92	\$819.10	\$655.28	\$0.00	\$0.00	\$0.00	\$0.00
5	PR4116SV12C21AF-2	VxRail-500IntelCPU 4116 12C 2.1 GHz2ndAF	\$8,191.00	J	23%	\$6,307.07	\$982.92	\$819.10	\$655.28	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5115GD10C24-2	VxRail-500 Intel CPU 5115 10C 2.4 GHz H	\$8,533.00	J	23%	\$6,570.41	\$1,194.62	\$1,023.96	\$853.30	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5115GD10C24-2	VxRail-500 Intel CPU 5115 10C 2.4GHz2ndH	\$8,533.00	J	23%	\$6,570.41	\$1,194.62	\$1,023.96	\$853.30	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5115GD10C24AF	VxRail-500 Intel CPU 5115 10C 2.4 GHz AF	\$8,533.00	J	23%	\$6,570.41	\$1,023.96	\$853.30	\$682.64	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5115GD10C24AF-2	VxRail-500IntelCPU 5115 10C 2.4 GHz2ndAF	\$8,533.00	J	23%	\$6,570.41	\$1,023.96	\$853.30	\$682.64	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5118GD12C23-2	VxRail-500 Intel CPU 5118 12C 2.3 GHz H	\$8,536.00	J	23%	\$6,572.72	\$1,195.04	\$1,024.32	\$853.60	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5118GD12C23-2	VxRail-500 Intel CPU 5118 12C 2.3GHz2ndH	\$8,536.00	J	23%	\$6,572.72	\$1,195.04	\$1,024.32	\$853.60	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5118GD12C23AF	VxRail-500 Intel CPU 5118 12C 2.3 GHz AF	\$8,536.00	J	23%	\$6,572.72	\$1,024.32	\$853.60	\$682.88	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5118GD12C23AF-2	VxRail-500IntelCPU 5118 12C 2.3 GHz2ndAF	\$8,536.00	J	23%	\$6,572.72	\$1,024.32	\$853.60	\$682.88	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5120GD14C22-2	VxRail-500 Intel CPU 5120 14C 2.2 GHz H	\$8,955.00	J	23%	\$6,895.35	\$1,253.70	\$1,074.60	\$895.50	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5120GD14C22-2	VxRail-500 Intel CPU 5120 14C 2.2GHz2ndH	\$8,955.00	J	23%	\$6,895.35	\$1,253.70	\$1,074.60	\$895.50	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5120GD14C22AF	VxRail-500 Intel CPU 5120 14C 2.2 GHz AF	\$8,955.00	J	23%	\$6,895.35	\$1,074.60	\$895.50	\$716.40	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5120GD14C22AF-2	VxRail-500IntelCPU 5120 14C 2.2 GHz2ndAF	\$8,955.00	J	23%	\$6,895.35	\$1,074.60	\$895.50	\$716.40	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5122GD4C35-2	VxRail-500 Intel CPU 5122 4C 3.5 GHz H	\$7,577.00	J	23%	\$5,834.29	\$1,060.78	\$909.24	\$757.70	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5122GD4C35-2	VxRail-500 Intel CPU 5122 4C 3.5GHz2ndH	\$7,577.00	J	23%	\$5,834.29	\$1,060.78	\$909.24	\$757.70	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5122GD4C35AF	VxRail-500 Intel CPU 5122 4C 3.5 GHz AF	\$7,577.00	J	23%	\$5,834.29	\$909.24	\$757.70	\$606.16	\$0.00	\$0.00	\$0.00	\$0.00
5	PR5122GD4C35AF-2	VxRail-500IntelCPU 5122 4C 3.5 GHz2ndAF	\$7,577.00	J	23%	\$5,834.29	\$909.24	\$757.70	\$606.16	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8126GD12C26-2	VxRail-500 Intel CPU 6126 12C 2.6 GHz H	\$9,510.00	J	23%	\$7,322.70	\$1,331.40	\$1,141.20	\$951.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8126GD12C26-2	VxRail-500 Intel CPU 6126 12C 2.6GHz2ndH	\$9,510.00	J	23%	\$7,322.70	\$1,331.40	\$1,141.20	\$951.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8126GD12C26AF	VxRail-500 Intel CPU 6126 12C 2.6 GHz AF	\$9,510.00	J	23%	\$7,322.70	\$1,141.20	\$951.00	\$760.80	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8126GD12C26AF-2	VxRail-500IntelCPU 6126 12C 2.6 GHz2ndAF	\$9,510.00	J	23%	\$7,322.70	\$1,141.20	\$951.00	\$760.80	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8128GD6C34-2	VxRail-500 Intel CPU 6128 6C 3.4 GHz H	\$9,230.00	J	23%	\$7,107.10	\$1,292.20	\$1,107.60	\$923.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8128GD6C34-2	VxRail-500 Intel CPU 6128 6C 3.4GHz2ndH	\$9,230.00	J	23%	\$7,107.10	\$1,292.20	\$1,107.60	\$923.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8128GD6C34AF	VxRail-500 Intel CPU 6128 6C 3.4 GHz AF	\$9,230.00	J	23%	\$7,107.10	\$1,107.60	\$923.00	\$738.40	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8128GD6C34AF-2	VxRail-500IntelCPU 6128 6C 3.4 GHz2ndAF	\$9,230.00	J	23%	\$7,107.10	\$1,107.60	\$923.00	\$738.40	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8130GD16C21-2	VxRail-500 Intel CPU 6130 16C 2.1 GHz H	\$12,709.00	J	23%	\$9,785.93	\$1,779.26	\$1,525.08	\$1,270.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8130GD16C21-2	VxRail-500 Intel CPU 6130 16C 2.1GHz2ndH	\$12,709.00	J	23%	\$9,785.93	\$1,779.26	\$1,525.08	\$1,270.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8130GD16C21AF	VxRail-500 Intel CPU 6130 16C 2.1 GHz AF	\$12,709.00	J	23%	\$9,785.93	\$1,525.08	\$1,270.90	\$1,016.72	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8130GD16C21AF-2	VxRail-500IntelCPU 6130 16C 2.1 GHz2ndAF	\$12,709.00	J	23%	\$9,785.93	\$1,525.08	\$1,270.90	\$1,016.72	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8132GD14C26-2	VxRail-500 Intel CPU 6132 14C 2.6 GHz H	\$13,122.00	J	23%	\$10,103.94	\$1,837.08	\$1,574.64	\$1,312.20	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8132GD14C26-2	VxRail-500 Intel CPU 6132 14C 2.6GHz2ndH	\$13,122.00	J	23%	\$10,103.94	\$1,837.08	\$1,574.64	\$1,312.20	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8132GD14C26AF	VxRail-500 Intel CPU 6132 14C 2.6 GHz AF	\$13,122.00	J	23%	\$10,103.94	\$1,574.64	\$1,312.20	\$1,049.76	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8132GD14C26AF-2	VxRail-500IntelCPU 6132 14C 2.6 GHz2ndAF	\$13,122.00	J	23%	\$10,103.94	\$1,574.64	\$1,312.20	\$1,049.76	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8134GD8C32-2	VxRail-500 Intel CPU 6134 8C 3.2 GHz H	\$13,316.00	J	23%	\$10,253.32	\$1,864.24	\$1,597.92	\$1,331.60	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8134GD8C32-2	VxRail-500 Intel CPU 6134 8C 3.2GHz2ndH	\$13,316.00	J	23%	\$10,253.32	\$1,864.24	\$1,597.92	\$1,331.60	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8134GD8C32AF	VxRail-500 Intel CPU 6134 8C 3.2 GHz AF	\$13,316.00	J	23%	\$10,253.32	\$1,597.92	\$1,331.60	\$1,065.28	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8134GD8C32AF-2	VxRail-500IntelCPU 6134 8C 3.2 GHz2ndAF	\$13,316.00	J	23%	\$10,253.32	\$1,597.92	\$1,331.60	\$1,065.28	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8136GD12C30-2	VxRail-500 Intel CPU 6136 12C 3.0 GHz H	\$13,570.00	J	23%	\$10,448.90	\$1,899.80	\$1,628.40	\$1,357.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8136GD12C30-2	VxRail-500 Intel CPU 6136 12C 3.0GHz2ndH	\$13,570.00	J	23%	\$10,448.90	\$1,899.80	\$1,628.40	\$1,357.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8136GD12C30AF	VxRail-500 Intel CPU 6136 12C 3.0 GHz AF	\$13,570.00	J	23%	\$10,448.90	\$1,628.40	\$1,357.00	\$1,085.60	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8136GD12C30AF-2	VxRail-500IntelCPU 6136 12C 3.0 GHz2ndAF	\$13,570.00	J	23%	\$10,448.90	\$1,628.40	\$1,357.00	\$1,085.60	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8138GD20C20-2	VxRail-500 Intel CPU 6138 20C 2.0 GHz H	\$14,300.00	J	23%	\$11,011.00	\$2,002.00	\$1,716.00	\$1,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8138GD20C20-2	VxRail-500 Intel CPU 6138 20C 2.0GHz2ndH	\$14,300.00	J	23%	\$11,011.00	\$2,002.00	\$1,716.00	\$1,430.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8138GD20C20AF	VxRail-500 Intel CPU 6138 20C 2.0 GHz AF	\$14,300.00	J	23%	\$11,011.00	\$1,716.00	\$1,430.00	\$1,144.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8138GD20C20AF-2	VxRail-500IntelCPU 6138 20C 2.0 GHz2ndAF	\$14,300.00	J	23%	\$11,011.00	\$1,716.00	\$1,430.00	\$1,144.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8140GD18C23-2	VxRail-500 Intel CPU 6140 18C 2.3 GHz H	\$14,005.00	J	23%	\$10,7							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	PR6148GD20C24AF-2	VxRail-500IntelCPU 6148 20C 2.4 GHz2ndAF	\$14,319.00	J	23%	\$11,026.63	\$1,718.28	\$1,431.90	\$1,145.52	\$0.00	\$0.00	\$0.00	\$0.00
5	PR6150GD18C27	VxRail-500 Intel CPU 6150 18C 2.7 GHz H	\$15,059.00	J	23%	\$11,595.43	\$2,108.26	\$1,807.08	\$1,505.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR6150GD18C27AF	VxRail-500 Intel CPU 6150 18C 2.7 GHz2ndH	\$15,059.00	J	23%	\$11,595.43	\$2,108.26	\$1,807.08	\$1,505.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR6150GD18C27AF-2	VxRail-500IntelCPU 6150 18C 2.7 GHz2ndAF	\$15,059.00	J	23%	\$11,595.43	\$1,807.08	\$1,505.90	\$1,204.72	\$0.00	\$0.00	\$0.00	\$0.00
5	PR6152GD22C21	VxRail-500 Intel CPU 6152 22C 2.1 GHz H	\$15,369.00	J	23%	\$11,834.13	\$2,151.66	\$1,844.28	\$1,536.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR6152GD22C21-2	VxRail-500 Intel CPU 6152 22C 2.1 GHz2ndH	\$15,369.00	J	23%	\$11,834.13	\$2,151.66	\$1,844.28	\$1,536.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR6152GD22C21AF	VxRail-500 Intel CPU 6152 22C 2.1 GHz AF	\$15,369.00	J	23%	\$11,834.13	\$1,844.28	\$1,536.90	\$1,229.52	\$0.00	\$0.00	\$0.00	\$0.00
5	PR6152GD22C21AF-2	VxRail-500IntelCPU 6152 22C 2.1 GHz2ndAF	\$15,369.00	J	23%	\$11,834.13	\$1,844.28	\$1,536.90	\$1,229.52	\$0.00	\$0.00	\$0.00	\$0.00
5	PR6154GD18C30	VxRail-500 Intel CPU 6154 18C 3.0 GHz H	\$15,149.00	J	23%	\$11,664.73	\$2,120.86	\$1,817.88	\$1,514.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR6154GD18C30-2	VxRail-500 Intel CPU 6154 18C 3.0 GHz2ndH	\$15,149.00	J	23%	\$11,664.73	\$2,120.86	\$1,817.88	\$1,514.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR6154GD18C30AF	VxRail-500 Intel CPU 6154 18C 3.0 GHz AF	\$15,149.00	J	23%	\$11,664.73	\$1,817.88	\$1,514.90	\$1,211.92	\$0.00	\$0.00	\$0.00	\$0.00
5	PR6154GD18C30AF-2	VxRail-500IntelCPU 6154 18C 3.0 GHz2ndAF	\$15,149.00	J	23%	\$11,664.73	\$1,817.88	\$1,514.90	\$1,211.92	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8153PT16C20	VxRail-500 Intel CPU 8153 16C 2.0 GHz H	\$14,679.00	J	23%	\$11,302.83	\$2,055.06	\$1,761.48	\$1,467.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8153PT16C20-2	VxRail-500 Intel CPU 8153 16C 2.0 GHz2ndH	\$14,679.00	J	23%	\$11,302.83	\$2,055.06	\$1,761.48	\$1,467.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8153PT16C20AF	VxRail-500 Intel CPU 8153 16C 2.0 GHz AF	\$14,679.00	J	23%	\$11,302.83	\$1,761.48	\$1,467.90	\$1,174.32	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8153PT16C20AF-2	VxRail-500IntelCPU 8153 16C 2.0 GHz2ndAF	\$14,679.00	J	23%	\$11,302.83	\$1,761.48	\$1,467.90	\$1,174.32	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8160PT24C21	VxRail-500 Intel CPU 8160 24C 2.1 GHz H	\$17,189.00	J	23%	\$13,235.53	\$2,406.46	\$2,062.68	\$1,718.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8160PT24C21-2	VxRail-500 Intel CPU 8160 24C 2.1 GHz2ndH	\$17,189.00	J	23%	\$13,235.53	\$2,406.46	\$2,062.68	\$1,718.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8160PT24C21AF	VxRail-500 Intel CPU 8160 24C 2.1 GHz AF	\$17,189.00	J	23%	\$13,235.53	\$2,062.68	\$1,718.90	\$1,375.12	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8160PT24C21AF-2	VxRail-500IntelCPU 8160 24C 2.1 GHz2ndAF	\$17,189.00	J	23%	\$13,235.53	\$2,062.68	\$1,718.90	\$1,375.12	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8164PT26C20	VxRail-500 Intel CPU 8164 26C 2.0 GHz H	\$19,389.00	J	23%	\$14,929.53	\$2,714.46	\$2,326.68	\$1,938.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8164PT26C20-2	VxRail-500 Intel CPU 8164 26C 2.0 GHz2ndH	\$19,389.00	J	23%	\$14,929.53	\$2,714.46	\$2,326.68	\$1,938.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8164PT26C20AF	VxRail-500 Intel CPU 8164 26C 2.0 GHz AF	\$19,389.00	J	23%	\$14,929.53	\$2,326.68	\$1,938.90	\$1,551.12	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8164PT26C20AF-2	VxRail-500IntelCPU 8164 26C 2.0 GHz2ndAF	\$19,389.00	J	23%	\$14,929.53	\$2,326.68	\$1,938.90	\$1,551.12	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8168PT24C27	VxRail-500 Intel CPU 8168 24C 2.7 GHz H	\$19,109.00	J	23%	\$14,713.93	\$2,675.26	\$2,293.08	\$1,910.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8168PT24C27-2	VxRail-500 Intel CPU 8168 24C 2.7 GHz2ndH	\$19,109.00	J	23%	\$14,713.93	\$2,675.26	\$2,293.08	\$1,910.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8168PT24C27AF	VxRail-500 Intel CPU 8168 24C 2.7 GHz AF	\$19,109.00	J	23%	\$14,713.93	\$2,293.08	\$1,910.90	\$1,528.72	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8168PT24C27AF-2	VxRail-500IntelCPU 8168 24C 2.7 GHz2ndAF	\$19,109.00	J	23%	\$14,713.93	\$2,293.08	\$1,910.90	\$1,528.72	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8170PT26C21	VxRail-500 Intel CPU 8170 26C 2.1 GHz H	\$21,449.00	J	23%	\$16,515.73	\$3,002.86	\$2,573.88	\$2,144.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8170PT26C21-2	VxRail-500 Intel CPU 8170 26C 2.1 GHz2ndH	\$21,449.00	J	23%	\$16,515.73	\$3,002.86	\$2,573.88	\$2,144.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8170PT26C21AF	VxRail-500 Intel CPU 8170 26C 2.1 GHz AF	\$21,449.00	J	23%	\$16,515.73	\$2,573.88	\$2,144.90	\$1,715.92	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8170PT26C21AF-2	VxRail-500IntelCPU 8170 26C 2.1 GHz2ndAF	\$21,449.00	J	23%	\$16,515.73	\$2,573.88	\$2,144.90	\$1,715.92	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8176PT28C21	VxRail-500 Intel CPU 8176 28C 2.1 GHz H	\$23,567.00	J	23%	\$18,146.59	\$3,299.38	\$2,828.04	\$2,356.70	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8176PT28C21-2	VxRail-500 Intel CPU 8176 28C 2.1 GHz2ndH	\$23,567.00	J	23%	\$18,146.59	\$3,299.38	\$2,828.04	\$2,356.70	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8176PT28C21AF	VxRail-500 Intel CPU 8176 28C 2.1 GHz AF	\$23,567.00	J	23%	\$18,146.59	\$2,828.04	\$2,356.70	\$1,885.36	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8176PT28C21AF-2	VxRail-500IntelCPU 8176 28C 2.1 GHz2ndAF	\$23,567.00	J	23%	\$18,146.59	\$2,828.04	\$2,356.70	\$1,885.36	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8180PT28C25	VxRail-500 Intel CPU 8180 28C 2.5 GHz H	\$26,429.00	J	23%	\$20,350.33	\$3,700.06	\$3,171.48	\$2,642.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8180PT28C25-2	VxRail-500 Intel CPU 8180 28C 2.5 GHz2ndH	\$26,429.00	J	23%	\$20,350.33	\$3,700.06	\$3,171.48	\$2,642.90	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8180PT28C25AF	VxRail-500 Intel CPU 8180 28C 2.5 GHz AF	\$26,429.00	J	23%	\$20,350.33	\$3,171.48	\$2,642.90	\$2,114.32	\$0.00	\$0.00	\$0.00	\$0.00
5	PR8180PT28C25AF-2	VxRail-500IntelCPU 8180 28C 2.5 GHz2ndAF	\$26,429.00	J	23%	\$20,350.33	\$3,171.48	\$2,642.90	\$2,114.32	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52603V406CAF	HCIA PROC ES-2603 v4 6C 1.7GHZ 1ST	\$4,170.00	J	23%	\$3,210.91	\$583.80	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52609V408C17	HCIA PROC ES-2609 v4 8C 1.7GHZ 1ST	\$4,370.00	J	23%	\$3,410.91	\$517.56	\$431.30	\$345.04	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52620V408C-2	HCIA PROC ES-2620 v4 8C 2.1GHZ 2ND	\$5,426.00	J	23%	\$4,178.02	\$651.12	\$542.60	\$434.08	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52620V408C21	HCIA PROC ES-2620 v4 8C 2.1GHZ 1ST	\$5,426.00	J	23%	\$4,178.02	\$651.12	\$542.60	\$434.08	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52630V410C-2	HCIA PROC ES-2630 v4 10C 2.2GHZ 2ND	\$7,544.00	J	23%	\$5,808.88	\$905.28	\$754.40	\$603.52	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52630V410C22	HCIA PROC ES-2630 v4 10C 2.2GHZ 1ST	\$7,544.00	J	23%	\$5,808.88	\$905.28	\$754.40	\$603.52	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52637V404C-2	HCIA PROC ES-2637 v4 4C 3.5GHZ 2ND	\$6,245.00	J	23%	\$4,808.65	\$749.40	\$624.50	\$499.60	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52637V404C35	HCIA PROC ES-2637 v4 4C 3.5GHZ 1ST	\$6,245.00	J	23%	\$4,808.65	\$749.40	\$624.50	\$499.60	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52640V410C-2	HCIA PROC ES-2640 v4 10C 2.4GHZ 2ND	\$9,493.00	J	23%	\$6,539.61	\$1,019.16	\$849.30	\$679.44	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52640V410C24	HCIA PROC ES-2640 v4 10C 2.4GHZ 1ST	\$9,493.00	J	23%	\$6,539.61	\$1,019.16	\$849.30	\$679.44	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52650V412C-2	HCIA PROC ES-2650 v4 12C 2.0GHZ 2ND	\$9,486.00	J	23%	\$7,304.22	\$1,138.32	\$948.60	\$758.88	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52650V412C22	HCIA PROC ES-2650 v4 12C 2.0GHZ 1ST	\$9,486.00	J	23%	\$7,304.22	\$1,138.32	\$948.60	\$758.88	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52660V414C-2	HCIA PROC ES-2660 v4 14C 2.0GHZ 2ND	\$10,316.00	J	23%	\$7,943.32	\$1,237.92	\$1,031.60	\$825.28	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52660V414C20	HCIA PROC ES-2660 v4 14C 2.0GHZ 1ST	\$10,316.00	J	23%	\$7,943.32	\$1,237.92	\$1,031.60	\$825.28	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52667V408C-2	HCIA PROC ES-2667 v4 8C 3.2GHZ 2ND	\$10,646.00	J	23%	\$8,197.42	\$1,277.52	\$1,064.60	\$851.68	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52667V408C32	HCIA PROC ES-2667 v4 8C 3.2GHZ 1ST	\$10,646.00	J	23%	\$8,197.42	\$1,277.52	\$1,064.60	\$851.68	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52680V414C-2	HCIA PROC ES-2680 v4 14C 2.4GHZ 2ND	\$12,518.00	J	23%	\$9,638.86	\$1,502.16	\$1,251.80	\$1,001.44	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52680V414C24	HCIA PROC ES-2680 v4 14C 2.4GHZ 1ST	\$12,518.00	J	23%	\$9,638.86	\$1,502.16	\$1,251.80	\$1,001.44	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52683V416C-2	HCIA PROC ES-2683 v4 16C 2.1GHZ 2ND	\$12,665.00	J	23%	\$9,752.05	\$1,519.80	\$1,266.50	\$1,013.20	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52683V416C21	HCIA PROC ES-2683 v4 16C 2.1GHZ 1ST	\$12,665.00	J	23%	\$9,752.05	\$1,519.80	\$1,266.50	\$1,013.20	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52687VW412C-2	HCIA PROC ES-2687 v4 12C 3.0GHZ 2ND	\$13,679.00	J	23%	\$10,532.83	\$1,641.48	\$1,367.90	\$1,094.32	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52687VW412C30	HCIA PROC ES-2687 v4 12C 3.0GHZ 1ST	\$13,679.00	J	23%	\$10,532.83	\$1,641.48	\$1,367.90	\$1,094.32	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52690V414C-2	HCIA PROC ES-2690 v4 14C 2.6GHZ 2ND	\$13,860.00	J	23%	\$10,672.20	\$1,663.20	\$1,386.00	\$1,108.80	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52690V414C26	HCIA PROC ES-2690 v4 14C 2.6GHZ 1ST	\$13,860.00	J	23%	\$10,672.20	\$1,663.20	\$1,386.00	\$1,108.80	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52695V418C-2	HCIA PROC ES-2695 v4 18C 2.1GHZ 2ND	\$14,364.00	J	23%	\$11,060.28	\$1,723.68	\$1,436.40	\$1,149.12	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52695V418C21	HCIA PROC ES-2695 v4 18C 2.1GHZ 1ST	\$14,364.00	J	23%	\$11,060.28	\$1,723.68	\$1,436.40	\$1,149.12	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52697AV416C-2	HCIA PROC ES-2697 v4 16C 2.8GHZ 2ND	\$15,332.00	J	23%	\$11,805.64	\$1,839.84	\$1,533.20	\$1,226.56	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52697AV416C26	HCIA PROC ES-2697 v4 16C 2.8GHZ 1ST	\$15,332.00	J	23%	\$11,805.64	\$1,839.84	\$1,533.20	\$1,226.56	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52697V418C-2	HCIA PROC ES-2697 v4 18C 2.3GHZ 2ND	\$14,931.00	J	23%	\$11,496.87	\$1,791.72	\$1,493.10	\$1,194.48	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52697V418C23	HCIA PROC ES-2697 v4 18C 2.3GHZ 1ST	\$14,931.00	J	23%	\$11,496.87	\$1,791.72	\$1,493.10	\$1,194.48	\$0.00	\$0.00	\$0.00	\$0.00
5	PRE52698V420C-2	HCIA PROC ES-2698 v4 20C 2.2GHZ 2ND											

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Price List

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	Q-16C21V4384RJ	ND 16C2 1GHZ 2XE5-2620V4 384GB RJ45	\$20,123.00	J	23%	\$15,494.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4384RJAF	ND 16C2 1GHZ 2XE5-2620V4 384GB RJ45 AF	\$20,123.00	J	23%	\$15,494.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4384SFF	ND 16C2 1GHZ 2XE5-2620V4 384GB SFP	\$20,123.00	J	23%	\$15,494.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4384SFFAF	ND 16C2 1GHZ 2XE5-2620V4 384GB SFP AF	\$20,123.00	J	23%	\$15,494.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4512RJ	ND 16C2 1GHZ 2XE5-2620V4 512GB RJ45	\$23,689.00	J	23%	\$18,240.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4512RJAF	ND 16C2 1GHZ 2XE5-2620V4 512GB RJ45 AF	\$23,689.00	J	23%	\$18,240.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4512SFF	ND 16C2 1GHZ 2XE5-2620V4 512GB SFP	\$23,689.00	J	23%	\$18,240.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C21V4512SFFAF	ND 16C2 1GHZ 2XE5-2620V4 512GB SFP AF	\$23,689.00	J	23%	\$18,240.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C256GB-RJ45	HCIA Node 16core CPU 256GBMem 10GE RJ45	\$20,483.00	J	23%	\$15,771.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C256GB-RJ45-12	Node 16core CPU 256GBMem 10GE RJ45 12G	\$20,483.00	J	23%	\$15,771.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C256GB-SFP+	HCIA Node 16core CPU 256GBMem 10GE SFP+	\$20,483.00	J	23%	\$15,771.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C256GB-SFP+-12	Node 16core CPU 256GBMem 10GE SFP+ 12G	\$20,483.00	J	23%	\$15,771.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C512GB-RJ45	HCIA Node 16core CPU 512GBMem 10GE RJ45	\$28,276.00	J	23%	\$21,772.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C512GB-RJ45-12	Node 16core CPU 512GBMem 10GE RJ45 12G	\$28,276.00	J	23%	\$21,772.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C512GB-SFP+	HCIA Node 16core CPU 512GBMem 10GE SFP+	\$28,276.00	J	23%	\$21,772.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-16C512GB-SFP+-12	Node 16core CPU 512GBMem 10GE SFP+ 12G	\$28,276.00	J	23%	\$21,772.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-2000GB-HDD	HCIA 2.0TB 2.5" 7.2K RPM SAS	\$1,541.00	J	23%	\$1,186.57	\$184.92	\$154.10	\$123.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-2000GB-SSD	2.5in 200GB SC+ HGST SSD QNTA	\$1,669.00	J	23%	\$1,285.53	\$200.28	\$166.90	\$135.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4128RJ	ND 20C2 2GHZ 2XE5-2630V4 128GB RJ45	\$15,987.00	J	23%	\$12,317.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4128RJAF	ND 20C2 2GHZ 2XE5-2630V4 128GB RJ45 AF	\$15,987.00	J	23%	\$12,317.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4128SFF	ND 20C2 2GHZ 2XE5-2630V4 128GB SFP	\$15,987.00	J	23%	\$12,317.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4128SFFAF	ND 20C2 2GHZ 2XE5-2630V4 128GB SFP AF	\$15,987.00	J	23%	\$12,317.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4256RJ	ND 20C2 2GHZ 2XE5-2630V4 256GB RJ45	\$19,826.00	J	23%	\$15,266.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4256RJAF	ND 20C2 2GHZ 2XE5-2630V4 256GB RJ45 AF	\$19,826.00	J	23%	\$15,266.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4256SFF	ND 20C2 2GHZ 2XE5-2630V4 256GB SFP	\$19,826.00	J	23%	\$15,266.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4256SFFAF	ND 20C2 2GHZ 2XE5-2630V4 256GB SFP AF	\$19,826.00	J	23%	\$15,266.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4384RJ	ND 20C2 2GHZ 2XE5-2630V4 384GB RJ45	\$23,655.00	J	23%	\$18,214.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4384RJAF	ND 20C2 2GHZ 2XE5-2630V4 384GB RJ45 AF	\$23,655.00	J	23%	\$18,214.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4384SFF	ND 20C2 2GHZ 2XE5-2630V4 384GB SFP	\$23,655.00	J	23%	\$18,214.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4384SFFAF	ND 20C2 2GHZ 2XE5-2630V4 384GB SFP AF	\$23,655.00	J	23%	\$18,214.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4512RJ	ND 20C2 2GHZ 2XE5-2630V4 512GB RJ45	\$27,483.00	J	23%	\$21,161.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4512RJAF	ND 20C2 2GHZ 2XE5-2630V4 512GB RJ45 AF	\$27,483.00	J	23%	\$21,161.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4512SFF	ND 20C2 2GHZ 2XE5-2630V4 512GB SFP	\$27,483.00	J	23%	\$21,161.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C22V4512SFFAF	ND 20C2 2GHZ 2XE5-2630V4 512GB SFP AF	\$27,483.00	J	23%	\$21,161.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C256GB-RJ45	HCIA Node 20core CPU 256GBMem 10GE RJ45	\$27,551.00	J	23%	\$21,214.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C256GB-RJ45-12	Node 20core CPU 256GBMem 10GE RJ45 12G	\$27,551.00	J	23%	\$21,214.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C256GB-SFP+	HCIA Node 20core CPU 256GBMem 10GE SFP+	\$27,551.00	J	23%	\$21,214.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C256GB-SFP+-12	Node 20core CPU 256GBMem 10GE SFP+ 12G	\$27,551.00	J	23%	\$21,214.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C512GB-RJ45	HCIA Node 20core CPU 512GBMem 10GE RJ45	\$35,344.00	J	23%	\$27,274.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C512GB-RJ45-12	Node 20core CPU 512GBMem 10GE RJ45 12G	\$35,344.00	J	23%	\$27,274.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C512GB-SFP+	HCIA Node 20core CPU 512GBMem 10GE SFP+	\$35,344.00	J	23%	\$27,274.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-20C512GB-SFP+-12	Node 20core CPU 512GBMem 10GE SFP+ 12G	\$35,344.00	J	23%	\$27,274.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C22V4128RJAF	ND 24C2 2GHZ 2XE5-2650V4 128GB RJ45 AF	\$20,944.00	J	23%	\$16,126.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C22V4128SFFAF	ND 24C2 2GHZ 2XE5-2650V4 128GB SFP AF	\$20,944.00	J	23%	\$16,126.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C22V4256RJAF	ND 24C2 2GHZ 2XE5-2650V4 256GB RJ45 AF	\$24,772.00	J	23%	\$19,074.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C22V4256SFFAF	ND 24C2 2GHZ 2XE5-2650V4 256GB SFP AF	\$24,772.00	J	23%	\$19,074.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C22V4384RJAF	ND 24C2 2GHZ 2XE5-2650V4 384GB RJ45 AF	\$28,601.00	J	23%	\$22,022.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C22V4384SFFAF	ND 24C2 2GHZ 2XE5-2650V4 384GB SFP AF	\$28,601.00	J	23%	\$22,022.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C22V4512RJAF	ND 24C2 2GHZ 2XE5-2650V4 512GB RJ45 AF	\$32,429.00	J	23%	\$24,970.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C22V4512SFFAF	ND 24C2 2GHZ 2XE5-2650V4 512GB SFP AF	\$32,429.00	J	23%	\$24,970.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C256GB-RJ45-12	Node 24core CPU 256GBMem 10GE RJ45 12G	\$29,950.00	J	23%	\$23,061.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C256GB-SFP+-12	Node 24core CPU 256GBMem 10GE SFP+ 12G	\$29,950.00	J	23%	\$23,061.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C512GB-RJ45-12	Node 24core CPU 512GBMem 10GE RJ45 12G	\$38,157.00	J	23%	\$29,380.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-24C512GB-SFP+-12	Node 24core CPU 512GBMem 10GE SFP+ 12G	\$38,157.00	J	23%	\$29,380.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-28C24V4128SFFAF	ND 28C2 4GHZ 2XE5-2680V4 128GB SFP AF	\$25,796.00	J	23%	\$19,855.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-28C24V4256SFFAF	ND 28C2 4GHZ 2XE5-2680V4 256GB SFP AF	\$29,615.00	J	23%	\$22,903.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-28C24V4384SFFAF	ND 28C2 4GHZ 2XE5-2680V4 384GB SFP AF	\$33,443.00	J	23%	\$25,751.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-28C24V4512SFFAF	ND 28C2 4GHZ 2XE5-2680V4 512GB SFP AF	\$37,272.00	J	23%	\$28,699.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-28C256GB-RJ45-12	Node 28core CPU 256GBMem 10GE RJ45 12G	\$30,064.00	J	23%	\$23,149.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-28C256GB-SFP+-12	Node 28core CPU 256GBMem 10GE SFP+ 12G	\$30,064.00	J	23%	\$23,149.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-28C512GB-RJ45-12	Node 28core CPU 512GBMem 10GE RJ45 12G	\$38,271.00	J	23%	\$29,468.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-28C512GB-SFP+-12	Node 28core CPU 512GBMem 10GE SFP+ 12G	\$38,271.00	J	23%	\$29,468.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-32C21V4128SFFAF	ND 32C2 1GHZ 2XE5-2683V4 128GB SFP AF	\$26,728.00	J	23%	\$20,580.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-32C21V4256SFFAF	ND 32C2 1GHZ 2XE5-2683V4 256GB SFP AF	\$30,556.00	J	23%	\$23,528.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-32C21V4384SFFAF	ND 32C2 1GHZ 2XE5-2683V4 384GB SFP AF	\$34,385.00	J	23%	\$26,476.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	Q-32C21V4512SFFAF	ND 32C2 1GHZ 2XE5-2683V4 512GB SFP AF	\$38,214.00	J	23%	\$29,424.78	\$0.00	\$0.00	\$0						

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Price List

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	SSD1600GB10WPD25U	HCIA CACHE SSD 1600GB 10WPD 2.5 INCH UPG	\$6,128.00	J	23%	\$4,718.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD1600GB10WPD25V5	VrRail-500 CACHE SSD 1600GB 10WPD 2.5INCH	\$5,444.00	J	23%	\$4,191.88	\$762.16	\$653.28	\$544.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD1600GB25S570	VrRail-500CACHESSD S570 1600GB 10WPD2.5I	\$5,444.00	J	23%	\$4,191.88	\$762.16	\$653.28	\$544.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD400GB10W25S570	VrRail-500CACHESSD S570 400GB 10WPD 2.5I	\$1,957.00	J	23%	\$1,506.89	\$273.98	\$234.84	\$195.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD400GB10WPD25	HCIA CACHE SSD 400GB 10WPD 2.5 INCH	\$1,945.00	J	23%	\$1,497.65	\$233.40	\$194.50	\$155.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD400GB10WPD25A	S470 CACHE SSD 400GB 10WPD 2.5 INCH	\$1,945.00	J	23%	\$1,497.65	\$233.40	\$194.50	\$155.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD400GB10WPD25AU	S470 CACHE SSD 400GB 10WPD 2.5 INCH UPG	\$2,043.00	J	23%	\$1,573.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD400GB10WPD25F	VrRail-500 CACHESSD 400GB10WPD 2.5INCH F	\$1,957.00	J	23%	\$1,506.89	\$234.84	\$195.70	\$156.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD400GB10WPD25U	HCIA CACHE SSD 400GB 10WPD 2.5 INCH UPG	\$1,957.00	J	23%	\$1,506.89	\$234.84	\$195.70	\$156.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD400GB10WPD25VX5	VrRail-500 CACHE SSD 400GB 10WPD 2.5INCH	\$2,043.00	J	23%	\$1,573.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD800GB10WPD25	HCIA CACHE SSD 800GB 10WPD 2.5 INCH	\$1,957.00	J	23%	\$1,506.89	\$273.98	\$234.84	\$195.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD800GB10WPD25V5	VrRail-500CACHESSD S570 800GB 10WPD 2.5I	\$3,431.00	J	23%	\$2,641.87	\$480.34	\$411.72	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD800GB10WPD25A	S470 CACHE SSD 800GB 10WPD 2.5 INCH	\$3,431.00	J	23%	\$2,641.87	\$480.34	\$411.72	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD800GB10WPD25AU	S470 CACHE SSD 800GB 10WPD 2.5 INCH UPG	\$3,431.00	J	23%	\$2,641.87	\$480.34	\$411.72	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD800GB10WPD25F	VrRail-500 CACHESSD 800GB10WPD 2.5INCH F	\$3,431.00	J	23%	\$2,641.87	\$480.34	\$411.72	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD800GB10WPD25U	HCIA CACHE SSD 800GB 10WPD 2.5 INCH UPG	\$3,431.00	J	23%	\$2,641.87	\$480.34	\$411.72	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SSD800GB10WPD25VX5	VrRail-500 CACHE SSD 800GB 10WPD 2.5INCH	\$3,431.00	J	23%	\$2,641.87	\$480.34	\$411.72	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVAX4-4	SNAPVIEW FOR THE AX4-5	\$0.00	J	23%	\$0.00	\$500.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVX6301U1N10D	VXRAIL E460 SYSTEM 10X2.5 D-SLTS	\$4,029.00	J	23%	\$3,102.33	\$564.06	\$483.48	\$402.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVX6301U1N10DAF	VXRAIL E460F SYSTEM 10X2.5 D-SLTS AF	\$6,858.00	J	23%	\$5,280.66	\$822.96	\$685.90	\$548.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVX6401U1N10D	VrRail-500 1U1N 10x2.5 DISK SLTS H	\$4,029.00	J	23%	\$3,102.33	\$564.06	\$483.48	\$402.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVX6401U1N10DAF	VrRail-500 1U1N 10x2.5 DISK SLTS AF	\$6,859.00	J	23%	\$5,281.43	\$823.08	\$685.90	\$548.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVX6401U1N10DAFX	VrRail-500 1U1N 10x2.5 DISK SLTS AF GC	\$6,859.00	J	23%	\$5,281.43	\$823.08	\$685.90	\$548.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVX6401U1N10DX	VrRail-500 1U1N 10x2.5 DISK SLTS GC H	\$5,173.00	J	23%	\$3,983.21	\$564.06	\$483.48	\$402.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8302U1N16D	VXRAIL P470 SYSTEM 16X2.5 D-SLTS	\$7,389.00	J	23%	\$5,689.53	\$1,034.46	\$866.68	\$738.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8302U1N16DAF	VXRAIL P470F SYSTEM 16X2.5 D-SLTS AF	\$10,219.00	J	23%	\$7,867.86	\$1,226.16	\$1,021.80	\$817.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8302U1NG16D	VXRAIL V470 SYSTEM 16X2.5 D-SLTS	\$7,389.00	J	23%	\$5,689.53	\$1,034.46	\$866.68	\$738.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8302U1NG16DAF	VXRAIL V470F SYSTEM 16X2.5 D-SLTS AF	\$10,219.00	J	23%	\$7,867.86	\$1,226.16	\$1,021.80	\$817.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY83X2U1N12D	VXRAIL S470 SYSTEM 2X2.5 12X3.5 D-SLTS	\$7,494.00	J	23%	\$5,770.38	\$1,049.16	\$899.28	\$749.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8402U1N12D	VrRail-500 2U1N 12x3.5 DISK SLTS H	\$7,494.00	J	23%	\$5,770.38	\$1,049.16	\$899.28	\$749.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8402U1N12DX	VrRail-500 2U1N 12x3.5 DISK SLTS GC H	\$5,173.00	J	23%	\$3,983.21	\$564.06	\$483.48	\$402.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8402U1N24D	VrRail-500 2U1N 24x2.5 DISK SLTS H	\$5,173.00	J	23%	\$3,983.21	\$724.22	\$620.76	\$517.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8402U1N24DAF	VrRail-500 2U1N 24x2.5 DISK SLTS AF	\$8,002.00	J	23%	\$6,161.54	\$960.24	\$800.20	\$640.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8402U1N24DAFX	VrRail-500 2U1N 24x2.5 DISK SLTS AF GC	\$8,002.00	J	23%	\$6,161.54	\$960.24	\$800.20	\$640.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8402U1N24DX	VrRail-500 2U1N 24x2.5 DISK SLTS GC H	\$5,173.00	J	23%	\$3,983.21	\$724.22	\$620.76	\$517.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8402U1NC24D	VrRail-500 2U1N CPU 24x2.5 DISK SLTS H	\$10,219.00	J	23%	\$7,867.86	\$1,226.28	\$1,021.90	\$817.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8402U1NC24DAF	VrRail-500 2U1N CPU 24x2.5 DISK SLT AF GC	\$10,219.00	J	23%	\$7,867.86	\$1,226.28	\$1,021.90	\$817.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8402U1NC24DAFX	VrRail-500 2U1N CPU 24x2.5 DISKSLT AF GC	\$10,219.00	J	23%	\$7,867.86	\$1,226.28	\$1,021.90	\$817.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SVY8402U1NC24DX	VrRail-500 2U1N CPU 24x2.5 DISKSLTS GC H	\$7,389.00	J	23%	\$5,689.53	\$1,034.46	\$866.68	\$738.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TPM1_2MODULE	HCIA TPM 1.2 MODULE	\$62.00	J	23%	\$47.74	\$7.44	\$6.20	\$4.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TPM1_2MODULEAF	VrRail-500 TPM 1.2 MODULE AF	\$62.00	J	23%	\$47.74	\$7.44	\$6.20	\$4.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TPM1_2MODULEH	VrRail-500 TPM 1.2 MODULE H	\$62.00	J	23%	\$47.74	\$8.68	\$7.44	\$6.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TPM2_0MODULE	HCIA TPM 2.0 Module	\$62.00	J	23%	\$47.74	\$7.44	\$6.20	\$4.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TPM2_0MODULEAF	VrRail-500 TPM 2.0 MODULE AF	\$104.00	J	23%	\$80.08	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TPM2_0MODULE-CAF	VrRail-500 TPM 2.0 MODULE FOR C AF	\$104.00	J	23%	\$80.08	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TPM2_0MODULE-CH	VrRail-500 TPM 2.0 MODULE FOR C H	\$104.00	J	23%	\$80.08	\$12.48	\$10.40	\$8.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TPM2_0MODULEH	VrRail-500 TPM 2.0 MODULE H	\$104.00	J	23%	\$80.08	\$14.56	\$12.48	\$10.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF4-NX4U	UNISPHERE UNIFIED UPG NX4	\$0.00	J	23%	\$0.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIU4-NX4	UNISPHERE FOR UNIFIED ON NX4	\$0.00	J	23%	\$0.00	\$300.00	\$270.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V400MEML1DIMM128GBU	VrRail-400 Memory 128GB LRDIMM U	\$12,297.00	J	23%	\$9,468.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V570PERFFAN	VrRail-500 V570 6 PERF FAN	\$148.00	J	23%	\$113.96	\$20.72	\$17.76	\$14.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAX-2S510-146	QTY 4 OF 146 GB 2.5 10K SAS FOR VAULT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAX-2S510146N	QTY 4 OF 146GB 2.5 10K NEBS FOR VAULT SW	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAX-2S510-300	QTY 4 OF 300 GB 2.5 10K SAS FOR VAULT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VAX-2S510300N	QTY 4 OF 300GB 2.5 10K NEBS FOR VAULT SW	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4514615K	4 - 146 GB 15K SAS W VAULT SOFTWARE	\$1,940.00	J	23%	\$1,493.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4514615KN	AX4-5 VAULT 4 NEBS 146 GB 15K SAS	\$1,940.00	J	23%	\$1,493.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX451T872K	4 - 1TB 7200K SATA W VAULT SOFTWARE	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX452T872K	QTY 4 2TB 7.2K RPM SATA DRIVE FOR VAULT	\$0.00	J	23%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-AX4530015K	4 - 300 GB 15K SAS W														

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	R-FACIN2200	OPTION FACTORY INSTALL KIT DD2200	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-160-AX	DD160-INCL LICENSE 5 HDD(2,5TB)	\$3,000.00	PE	17%	\$2,490.00	\$420.00	\$360.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$480.00
5	U-2200-AX	ADD 5X2TB SAS HDD 10TB DD2200 UPGRADE	\$4,400.00	PE	17%	\$3,652.00	\$616.00	\$528.00	\$440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$704.00
5	U-2200XMEM	MEM KIT CAP EXP MORETHAN 14TB DD2200 UPG	\$1,500.00	PE	17%	\$1,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-160-CHAS1	DUAL 10GBE LAN OPTICAL UPGRADE	\$0.00	PE	17%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-160-CHAS1	SPARE CHASSIS W/O HDD DD160	\$5,040.00	PE	17%	\$4,183.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2200SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD2200	\$7,500.00	PE	17%	\$6,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-2TBS	SPARE DD HDD 2TB SAS W/2200 CARRIER	\$1,800.00	PE	17%	\$1,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-VLTBB	SPARE DD BBU VAULT DD2200	\$1,100.00	PE	17%	\$913.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-160SPKIT	SPARE KIT: 1XFANTRAY;PWRSUP-500GB HDD;160	\$1,780.00	PE	17%	\$1,477.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-2200SPKT	SPARE 1XFAN PWRSUP 2TB SAS HDD DD2200	\$2,325.00	PE	17%	\$1,929.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-MEM1X4G-2	SPARE DD DIMM 4GB 1XDIMM DD2200	\$1,750.00	PE	17%	\$1,452.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	3D4000	DL4000 DATA DEDUPE XPE MODULE	\$0.00	PH	27%	\$0.00	\$11,722.80	\$9,769.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,769.00
5	C-10GBTM4P	OPTION DD 10GBASE T IO MODULE 4PORT	\$5,000.00	PH	27%	\$3,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMCU2P	OPTION DD 10GBE IO MODULE CU SFP 2PORT	\$5,000.00	PH	27%	\$3,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT OPTION	\$6,000.00	PH	27%	\$4,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMOP2P	OPTION DD 10GBE IO MODULE OP SFP 2PORT	\$5,000.00	PH	27%	\$3,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT OPTION	\$6,000.00	PH	27%	\$4,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10C-S2PC	OPTION NIC 10GBE-SP-PCIE;SFP;DP-COP	\$5,000.00	PH	27%	\$3,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-10C-S2PO	OPTION NIC 10GBE-SP-PCIE;SFP;LC,DP,OPT	\$5,000.00	PH	27%	\$3,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT OPTION	\$6,000.00	PH	27%	\$4,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1G-L2PC	OPTION NIC;GBE;LP-PCIE;TX;2-PORT;COPPER	\$900.00	PH	27%	\$697.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1G-L2PC	OPTION NIC;GBE;LP-PCIE;TX;2-PORT;FIBROPT	\$3,700.00	PH	27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1G-L4PC1	OPTION NIC;GBE;LP-PCIE;TX;4-PORT;COP	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1GMCU4P	OPTION DD 10GBE IO MODULE CU 4PORT	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1GMCUOP4P	OPTION DD 10GBE IO MODULE 2P CU 2P OP	\$3,700.00	PH	27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1G-S2PO	OPTION NIC;GBE;SP-PCIE;FX;2-PORT;FIBER OPT	\$3,700.00	PH	27%	\$2,701.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-1G-S4PC1	OPTION NIC;GBE;SP-PCIE;TX;4-PORT;COP	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-4GFC-2P	OPTION HBA 4GBIT FC-PCIE 2-PORT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-4GFC-G2P	OPTION HBA 4GBIT FC-PCIE 2-PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-8GFC-2P	OPTION HBA 8GBIT FC-PCIE 2-PORT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-8GFC-G2P	OPTION HBA 8GBIT FC-PCIE 2-PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-8GFC-M2P	OPTION DD 8GBIT FC IO MODULE LC 2PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-9500-MEM256	MEMKIT ADD 256GB DD9500 16X16GB OPTION	\$30,000.00	PH	27%	\$21,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A12E30	OPTION ADD 6 TO 12 ES30;8X2M CBLKIT	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A16E30	OPT ADD9TO16ES30 2X2M 2X3M CBLKT FLD INS	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A16E30-H	OPTION ADD 17TO24 ES30 SAS CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A24E30	OPT ADD 17TO24 ES30 4X3M CBLKIT FLD INS	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A24E30-H	OPTION ADD 17TO24 ES30 SAS CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A6E30	OPTION ADD 1 TO 6 ES30;4X2M CBLKIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-A8E30	OPTION ADD 1 TO 8 ES30 SAS CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-DS60-3-13SS	OPT DS60 SHELF 45X3TB SAS HDD	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00
5	C-DS60-3-13SSE	OPT DS60 SHELF 45X3TB SAS HDD E	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00
5	C-DS60-3-13SSN	OPT DS60 SHELF 45X3TB SAS HDD	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00
5	C-DS60-3-13SSR	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00
5	C-DS60-3-13SSRE	OPT DS60 SHELF 45X3TB SAS HDD RETN E	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00
5	C-DS60-3-13SSRN	OPT DS60 SHELF 45X3TB SAS HDD RETN	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00
5	C-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00
5	C-DS60-3-180SE	OPT DS60 SHELF 60X3TB SAS HDD E	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00
5	C-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00
5	C-DS60-3-180SR	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00
5	C-DS60-3-180SRE	OPT DS60 SHELF 60X3TB SAS HDD RETN E	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00
5	C-DS60-3-180SRN	OPT DS60 SHELF 60X3TB SAS HDD RETN	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00
5	C-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00
5	C-DS60-3-45SE	OPT DS60 SHELF 15X3TB SAS HDD E	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00
5	C-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00
5	C-DS60-3-45SR	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00
5	C-DS60-3-45SRE	OPT DS60 SHELF 15X3TB SAS HDD RETN E	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00
5	C-DS60-3-45SRN	OPT DS60 SHELF 15X3TB SAS HDD RETN	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00
5	C-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD	\$104,950.00	PH	27%	\$76,613.50	\$14,693.00	\$12,594.00	\$10,495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,79

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	C-DS60-4.60S	OPT DS60 SHELF 15X4TB SAS HDD	\$67,850.00	PH	27%	\$49,530.50	\$9,499.00	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,856.00
5	C-DS60-4.60SE	OPT DS60 SHELF 15X4TB SAS HDD E	\$67,850.00	PH	27%	\$49,530.50	\$9,499.00	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,856.00
5	C-DS60-4.60SN	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$67,850.00	PH	27%	\$49,530.50	\$9,499.00	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,856.00
5	C-DS60-4.60SRE	OPT DS60 SHELF 15X4TB SAS HDD RETN E	\$67,850.00	PH	27%	\$49,530.50	\$9,499.00	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,856.00
5	C-DS60-4.60SRN	OPT DS60 SHELF 15X4TB SAS HDD RETN	\$67,850.00	PH	27%	\$49,530.50	\$9,499.00	\$8,142.00	\$6,785.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,856.00
5	C-E16-DC	OPTION: ES20 STORSHELF;16 TB, DUALCTRL	\$0.00	PH	27%	\$0.00	\$7,504.00	\$6,432.00	\$5,360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,576.00
5	C-E16-DC-B	OPTION: ES20 STORSHELF;16 TB, DUALCTRL	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-E32-DC	OPTION: ES20 STORSHELF;32 TB, DUALCTRL	\$0.00	PH	27%	\$0.00	\$12,936.00	\$11,088.00	\$9,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,784.00
5	C-E32-DC-B	OPTION: ES20 STORSHELF;32 TB, DUALCTRL	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-E8-DC	OPTION: ES20;8TB STORSHELF;DUALCTL;REFURB	\$0.00	PH	27%	\$0.00	\$4,900.00	\$4,200.00	\$3,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,600.00
5	C-E8-DC-B	OPTION: ES20;8TB STORSHELF;DUALCTL;REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-E8-SC	OPTION: ES20;8TB SHELF;SINGLECTRL; REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES20-16A	OPTION: ES20 SHELF;16X11TB HDD;2XCTL;ARCHV	\$0.00	PH	27%	\$0.00	\$5,628.00	\$4,824.00	\$4,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,120.00
5	C-ES20-32A	OPTION: ES20 SHELF;16X21TB HDD;2XCTL;ARCHV	\$0.00	PH	27%	\$0.00	\$9,702.00	\$8,316.00	\$6,930.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,432.00
5	C-ES30-15	OPTION: ES30 SHELF;15X11TB SATA HDD;EXTDRET	\$26,250.00	PH	27%	\$19,162.50	\$3,675.00	\$3,150.00	\$2,625.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,088.00
5	C-ES30-15-B	OPTION: ES30 SHELF;15X11TB HDD;2XLCC	\$25,500.00	PH	27%	\$18,615.00	\$3,570.00	\$3,060.00	\$2,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,200.00
5	C-ES30-30	OPTION: ES30 SHELF;15X21TB SATA HDD;EXTDRET	\$36,400.00	PH	27%	\$26,572.00	\$5,096.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,824.00
5	C-ES30-30A	OPTION: ES30 SHELF;15X21TB SATA HDD;EXTDRET	\$36,400.00	PH	27%	\$26,572.00	\$5,096.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,824.00
5	C-ES30-30-B	OPTION: ES30 SHELF;15X21TB HDD;2XLCC	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-30S	OPTION: ES30 SHELF;15X21TB SAS HDD	\$36,400.00	PH	27%	\$26,572.00	\$5,096.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,824.00
5	C-ES30-30S-B	OPTION: ES30 SHELF;15X21TB SAS HDD	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-30SE	OPTION: ES30 SHELF;15X21TB SAS HDD;RACK E	\$36,400.00	PH	27%	\$26,572.00	\$5,096.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,824.00
5	C-ES30-30SR	OPTION: ES30 SHELF;15X21TB SAS HDD;RETN	\$36,400.00	PH	27%	\$26,572.00	\$5,096.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,824.00
5	C-ES30-30SRE	OPTION: ES30 SHELF;15X21TB SAS HDD;RETN E	\$36,400.00	PH	27%	\$26,572.00	\$5,096.00	\$4,368.00	\$3,640.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,824.00
5	C-ES30-45A	OPTION: ES30 SHELF;15X31TB SATA HDD;RETN	\$53,150.00	PH	27%	\$38,799.50	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,504.00
5	C-ES30-45-B	OPTION: ES30 SHELF;15X31TB SATA HDD	\$53,150.00	PH	27%	\$38,799.50	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,504.00
5	C-ES30-45S	OPTION: ES30 SHELF;15X31TB SAS HDD	\$53,150.00	PH	27%	\$38,799.50	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,504.00
5	C-ES30-45S-B	OPTION: ES30 SHELF;15X31TB SAS HDD	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-ES30-45SE	OPTION: ES30 SHELF;15X31TB SAS HDD E	\$53,150.00	PH	27%	\$38,799.50	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,504.00
5	C-ES30-45SR	OPTION: ES30 SHELF;15X31TB SAS HDD;RETN	\$53,150.00	PH	27%	\$38,799.50	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,504.00
5	C-ES30-45SRE	OPTION: ES30 SHELF;15X31TB SAS HDD;RETN E	\$53,150.00	PH	27%	\$38,799.50	\$7,441.00	\$6,378.00	\$5,315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,504.00
5	C-ES30-60S	OPTION: ES30 SHELF;15X41TB SAS HDD	\$63,800.00	PH	27%	\$46,574.00	\$8,932.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,208.00
5	C-ES30-60SE	OPTION: ES30 SHELF;15X41TB SAS HDD E	\$63,800.00	PH	27%	\$46,574.00	\$8,932.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,208.00
5	C-ES30-60SR	OPTION: ES30 SHELF;15X41TB SAS HDD RETN	\$63,800.00	PH	27%	\$46,574.00	\$8,932.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,208.00
5	C-ES30-60SRE	OPTION: ES30 SHELF;15X41TB SAS HDD RETN E	\$63,800.00	PH	27%	\$46,574.00	\$8,932.00	\$7,656.00	\$6,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,208.00
5	C-FLDIN7200	OPTION: FIELD INSTALL KIT;DD7200	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN9500	OPTION: FIELD INSTALL KIT;DD9500	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-DS60-SAS-3	CABLE HA INTERCONNECT DS60 3M;	\$322.00	PH	27%	\$235.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-ES30-SAS-2	CABLE HA INTERCONNECT ES30 2M;	\$150.00	PH	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-ES30-SAS-5	CABLE HA INTERCONNECT ES30 5M	\$380.00	PH	27%	\$277.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-HA-INTER-1	CABLE HA INTERCONNECT CTRL 1M	\$500.00	PH	27%	\$365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS2-4P	OPTION: ARCHIVER;1X QUAD SAS HBA	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-L4P	OPTION: EXTENDED RETENTION;1X SAS HBA	\$3,200.00	PH	27%	\$2,336.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-M4P	OPTION: DD 6G SAS EXT;D RETN;IO MOD;4PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-SAS-M4PMC	DD 6GBIT SAS IO MOD 4PORT ER OPTION	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D-BST-DOCS4N	DOCS. LICENSE, BOOST. S4	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD690-1E16	SYSTEM; DD690 CTRL+1ES16T;16TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$25,340.00	\$21,720.00	\$18,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28,960.00
5	DD690-2E16	SYSTEM; DD690 CTRL+2ES16T;32TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$32,480.00	\$27,840.00	\$23,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,120.00
5	DD690-2E8	SYSTEM; DD690 CTRL+2ES8T;16TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$28,000.00	\$24,000.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,000.00
5	DD690-3E16	SYSTEM; DD690 CTRL+3ES16T;48TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$41,020.00	\$35,160.00	\$29,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,880.00
5	DD690-3E8	SYSTEM; DD690 CTRL+3ES8T;24TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$32,900.00	\$28,200.00	\$23,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,600.00
5	DD690-4E8	SYSTEM; DD690 CTRL+4ES8T;32TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$32,900.00	\$28,200.00	\$23,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,200.00
5	DD690-5E8	SYSTEM; DD690 CTRL+5ES8T;40TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$43,400.00	\$37,200.00	\$31,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49,600.00
5	DD690-6E8	SYSTEM; DD690 CTRL+6ES8T;48TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$47,600.00	\$40,800.00	\$34,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54,400.00
5	DD690-CTL	SYSTEM; DD690 CTRL- NFS- CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$18,200.00	\$15,600.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,800.00
5	DD690-CTL-B	SYSTEM; DD690 CTRL- NFS- CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD7200-10E45	SYSTEM; DD7200+10ES30;3TB SAS HDD; NFS; CIFS	\$803,900.00	PH	27%	\$586,847.00	\$112,546.00	\$96,468.00	\$80,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$128,624.00
5	DD7200-11E45	SYSTEM; DD7200+11ES30;3TB SAS HDD; NFS; CIFS	\$857,000.00	PH	27%	\$625,610.00	\$119,980.00	\$102,840.00	\$85,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$137,120.00
5	DD7200-12E45	SYSTEM; DD7200+12ES30;3TB SAS HDD; NFS; CIFS	\$910,100.00	PH	27%	\$664,375.00	\$127,414.00	\$109,212.00	\$91,010.00	\$0.00	\$0.00	\$0.00	\$0.00	\$145,616.00
5	DD7200-3E45	SYSTEM; DD7200+3ES30;3TB SAS HDD; NFS; CIFS	\$399,350.00	PH	27%	\$287,145.50	\$55,069.00	\$47,202.00	\$39,335.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,936.00
5	DD7200-4E45	SYSTEM; DD7200+4ES30;3TB SAS HDD; NFS; CIFS	\$446,450.00	PH	27%	\$325,808.50	\$62,503.00	\$53,574.00	\$44,645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71,432.00
5	DD7200-5E45	SYSTEM; DD7200+5ES30;3TB SAS HDD; NFS; CIFS	\$490,550.00	PH	27%	\$363,434.50	\$69,937.00	\$59,946.00	\$49,955.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79,928.00
5	DD7200-6E45	SYSTEM; DD7200+6ES30;3TB SAS HDD; NFS; CIFS	\$552,650.00	PH	27%	\$442,234.00	\$77,371.00	\$66,318.00	\$55,265.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88,424.00
5	DD7200-7E45	SYSTEM; DD7200+7ES30;3TB SAS HDD; NFS; CIFS	\$605,800.00	PH	27%	\$442,234.00	\$84,812.00	\$72,696.00	\$60,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$96,928.00
5	DD7200-8E45	SYSTEM; DD7200+8ES30;3TB SAS HDD; NFS; CIFS	\$658,900.00	PH	27%	\$480,997.00	\$92,246.00	\$79,068.00	\$65,890.00	\$0.00	\$0.00	\$0.00	\$0.00	\$105,424.00
5	DD7200-9E45	SYSTEM; DD7200+9ES30;3TB SAS HDD; NFS; CIFS	\$750,800.00	PH	27%	\$548,084.00	\$105,112.00	\$90,096.00	\$75,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120,128.00
5	DD7200-CTL	SYSTEM; DD7200;CTL; ENTRY MEM; NFS; CIFS	\$234,000.00	PH	27%	\$170,820.00	\$32,760.00	\$28,080.00	\$23,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37,440.00
5	DD7200-CTL-B	SYSTEM; DD7200;CTL; ENTRY MEM; NFS; CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD7200-CTL-X	SYSTEM; DD7200;CTL; EXP MEM; NFS; CIFS	\$255,450.00	PH	27%	\$186,478.50	\$35,763.00	\$30,654.00	\$25,545.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40,872.00
5	DD860-1E30	SYSTEM; DD860+1ES30;30TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD860-1E32	SYSTEM; DD860+1ES32;32TB;NFS;CIFS	\$0.00	PH	27%	\$0.00	\$29,540.00	\$25,320.00	\$21,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,760.00
5	DD860-2E30	SYSTEM; DD8												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	DD860-6E30	SYSTEM, DD860+6ES30,180TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$90,440.00	\$77,520.00	\$64,600.00	\$0.00	\$0.00	\$0.00	\$103,360.00
5	DD860-6E32	SYSTEM, DD860+6ES32,192TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$105,616.00	\$90,528.00	\$75,440.00	\$0.00	\$0.00	\$0.00	\$120,704.00
5	DD860-CTL	SYSTEM, DD860, CTL, NFS, CIFS	\$0.00	PH	27%	\$0.00	\$18,200.00	\$15,600.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$20,800.00
5	DD860-CTL-B	SYSTEM, DD860, CTL, NFS, CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD860-CTLX	SYSTEM, DD860, CTLX,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$18,200.00	\$15,600.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$20,800.00
5	DD860-CTLX-B	SYSTEM, DD860, CTLX,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880-12E16	SYSTEM,DD880 CTRL+12ES16T,192TB,NFS,CIFS	\$942,000.00	PH	27%	\$687,860.00	\$131,880.00	\$113,040.00	\$94,200.00	\$0.00	\$0.00	\$0.00	\$150,720.00
5	DD880-1E16	SYSTEM, DD880 CTRL+1ES16T,16TB,NFS,CIFS	\$331,000.00	PH	27%	\$241,630.00	\$46,340.00	\$39,720.00	\$33,100.00	\$0.00	\$0.00	\$0.00	\$52,960.00
5	DD880-1E32	SYSTEM,DD880CTRL+1ES32T,32TB,NFS,CIFS	\$368,000.00	PH	27%	\$268,840.00	\$51,520.00	\$44,160.00	\$36,800.00	\$0.00	\$0.00	\$0.00	\$58,880.00
5	DD880-2E16	SYSTEM, DD880 CTRL+2ES16T,32TB,NFS,CIFS	\$382,000.00	PH	27%	\$278,860.00	\$53,480.00	\$45,840.00	\$38,200.00	\$0.00	\$0.00	\$0.00	\$61,120.00
5	DD880-2E32	SYSTEM,DD880CTRL+2ES32T,64TB,NFS,CIFS	\$456,000.00	PH	27%	\$332,880.00	\$63,840.00	\$54,720.00	\$45,600.00	\$0.00	\$0.00	\$0.00	\$73,960.00
5	DD880-2GD	SYSTEM, GD ARRAY,DD880,DUAL-CTRL	\$710,000.00	PH	27%	\$518,900.00	\$99,400.00	\$85,200.00	\$71,000.00	\$0.00	\$0.00	\$0.00	\$113,500.00
5	DD880-3E16	SYSTEM, DD880 CTRL+3ES16T,48TB,NFS,CIFS	\$433,000.00	PH	27%	\$316,950.00	\$60,620.00	\$51,960.00	\$43,300.00	\$0.00	\$0.00	\$0.00	\$69,280.00
5	DD880-3E32	SYSTEM,DD880CTRL+4ES32T,96TB,NFS,CIFS	\$444,000.00	PH	27%	\$397,120.00	\$76,160.00	\$65,280.00	\$54,400.00	\$0.00	\$0.00	\$0.00	\$87,040.00
5	DD880-4E16	SYSTEM, DD880 CTRL+4ES16T,64TB,NFS,CIFS	\$484,000.00	PH	27%	\$353,320.00	\$87,760.00	\$76,160.00	\$65,280.00	\$0.00	\$0.00	\$0.00	\$109,120.00
5	DD880-4E32	SYSTEM,DD880CTRL+4ES32T,128TB,NFS,CIFS	\$682,000.00	PH	27%	\$497,860.00	\$124,800.00	\$108,400.00	\$88,200.00	\$0.00	\$0.00	\$0.00	\$177,400.00
5	DD880-5E16	SYSTEM, DD880 CTRL+5ES16T,80TB,NFS,CIFS	\$535,000.00	PH	27%	\$480,550.00	\$95,480.00	\$81,840.00	\$64,200.00	\$0.00	\$0.00	\$0.00	\$109,120.00
5	DD880-5E32	SYSTEM,DD880CTRL+5ES32T,160TB,NFS,CIFS	\$770,000.00	PH	27%	\$562,100.00	\$107,800.00	\$92,400.00	\$77,000.00	\$0.00	\$0.00	\$0.00	\$85,600.00
5	DD880-6E16	SYSTEM, DD880 CTRL+6ES16T,96TB,NFS,CIFS	\$586,000.00	PH	27%	\$427,780.00	\$82,040.00	\$70,320.00	\$58,600.00	\$0.00	\$0.00	\$0.00	\$93,760.00
5	DD880-6E32	SYSTEM,DD880CTRL+6ES32T,192TB,NFS,CIFS	\$858,000.00	PH	27%	\$626,340.00	\$120,120.00	\$102,960.00	\$85,800.00	\$0.00	\$0.00	\$0.00	\$137,280.00
5	DD880-CHX-B	SYSTEM, DD880 CTRL, NFS, CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880-CMX-B	SYSTEM, DD880 CTRL, NFS, CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880-CTL	SYSTEM, DD880 CTRL, NFS, CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$39,200.00	\$33,600.00	\$28,000.00	\$0.00	\$0.00	\$0.00	\$44,800.00
5	DD880-CTLHX	SYSTEM, DD880 CTRL, NFS, CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$39,200.00	\$33,600.00	\$28,000.00	\$0.00	\$0.00	\$0.00	\$44,800.00
5	DD880-CTLHX-B	SYSTEM, DD880 CTRL, NFS, CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880-CTLMX	SYSTEM, DD880 CTRL, NFS, CIFS - REFURB	\$280,000.00	PH	27%	\$204,400.00	\$39,200.00	\$33,600.00	\$28,000.00	\$0.00	\$0.00	\$0.00	\$44,800.00
5	DD880-CTLMX-B	SYSTEM, DD880 CTRL, NFS, CIFS - REFURB	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD880DLM	SYSTEM,DD880 FOR DLM,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD890-12E30	SYSTEM, DD890+12ES30,360TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$178,080.00	\$152,640.00	\$127,200.00	\$0.00	\$0.00	\$0.00	\$203,520.00
5	DD890-12E32	SYSTEM, DD890+12ES32,384TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$204,232.00	\$175,056.00	\$145,880.00	\$0.00	\$0.00	\$0.00	\$233,408.00
5	DD890-1E30	SYSTEM, DD890+1ES30,30TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$47,740.00	\$40,920.00	\$34,100.00	\$0.00	\$0.00	\$0.00	\$54,560.00
5	DD890-1E32	SYSTEM,DD890+1ES32,32TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$54,936.00	\$47,088.00	\$39,240.00	\$0.00	\$0.00	\$0.00	\$67,284.00
5	DD890-2E30	SYSTEM, DD890+2ES30,60TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$59,080.00	\$50,640.00	\$42,200.00	\$0.00	\$0.00	\$0.00	\$67,520.00
5	DD890-2E32	SYSTEM,DD890+2ES32,64TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$67,872.00	\$58,176.00	\$48,480.00	\$0.00	\$0.00	\$0.00	\$77,568.00
5	DD890-2GD	SYSTEM, GD ARRAY,DD890,DUAL-CTL	\$750,000.00	PH	27%	\$547,500.00	\$105,000.00	\$90,000.00	\$75,000.00	\$0.00	\$0.00	\$0.00	\$120,000.00
5	DD890-3E30	SYSTEM, DD890+3ES30,90TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$70,420.00	\$60,360.00	\$50,300.00	\$0.00	\$0.00	\$0.00	\$80,480.00
5	DD890-3E32	SYSTEM, DD890+3ES32,96TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$80,800.00	\$69,264.00	\$57,700.00	\$0.00	\$0.00	\$0.00	\$92,352.00
5	DD890-4E30	SYSTEM, DD890+4ES30,120TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$81,760.00	\$70,080.00	\$58,400.00	\$0.00	\$0.00	\$0.00	\$93,440.00
5	DD890-4E32	SYSTEM, DD890+4ES32,128TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$93,744.00	\$80,352.00	\$66,960.00	\$0.00	\$0.00	\$0.00	\$107,136.00
5	DD890-5E30	SYSTEM, DD890+5ES30,150TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$93,100.00	\$79,800.00	\$66,500.00	\$0.00	\$0.00	\$0.00	\$100,400.00
5	DD890-5E32	SYSTEM, DD890+5ES32,160TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$106,680.00	\$91,440.00	\$76,200.00	\$0.00	\$0.00	\$0.00	\$121,920.00
5	DD890-6E30	SYSTEM, DD890+6ES30,180TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$104,440.00	\$89,520.00	\$74,600.00	\$0.00	\$0.00	\$0.00	\$119,360.00
5	DD890-6E32	SYSTEM, DD890+6ES32,192TB,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$119,616.00	\$102,528.00	\$85,440.00	\$0.00	\$0.00	\$0.00	\$136,704.00
5	DD890-CTL	SYSTEM,DD890,CTL,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$36,400.00	\$31,200.00	\$26,000.00	\$0.00	\$0.00	\$0.00	\$41,600.00
5	DD890-CTL-B	SYSTEM, DD890, CTL, NFS, CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD890-CTLX	SYSTEM, DD890, CTLX, NFS, CIFS	\$0.00	PH	27%	\$0.00	\$36,400.00	\$31,200.00	\$26,000.00	\$0.00	\$0.00	\$0.00	\$41,600.00
5	DD890-CTLX-B	SYSTEM, DD890, CTLX, NFS, CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD950	SYSTEM DD950 256GB NFS CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD950-10E45	SYSTEM DD950+10ES45 3TB SAS HDD NFS CIFS	\$882,600.00	PH	27%	\$644,298.00	\$123,564.00	\$105,912.00	\$88,260.00	\$0.00	\$0.00	\$0.00	\$141,216.00
5	DD950-11E45	SYSTEM DD950+11ES45 3TB SAS HDD NFS CIFS	\$936,700.00	PH	27%	\$683,061.00	\$130,998.00	\$112,284.00	\$93,570.00	\$0.00	\$0.00	\$0.00	\$149,712.00
5	DD950-12E45	SYSTEM DD950+12ES45 3TB SAS HDD NFS CIFS	\$988,800.00	PH	27%	\$721,824.00	\$138,432.00	\$118,656.00	\$98,880.00	\$0.00	\$0.00	\$0.00	\$158,200.00
5	DD950-16E45	SYSTEM DD950+16ES45 3TB SAS HDD NFS CIFS	\$1,201,250.00	PH	27%	\$876,912.50	\$168,175.00	\$144,150.00	\$120,125.00	\$0.00	\$0.00	\$0.00	\$192,200.00
5	DD950-20E45	SYSTEM DD950+20ES45 3TB SAS HDD NFS CIFS	\$1,413,650.00	PH	27%	\$1,031,964.50	\$197,911.00	\$169,638.00	\$141,365.00	\$0.00	\$0.00	\$0.00	\$226,184.00
5	DD950-24E45	SYSTEM DD950+24ES45 3TB SAS HDD NFS CIFS	\$1,626,100.00	PH	27%	\$1,187,053.00	\$227,654.00	\$195,132.00	\$162,610.00	\$0.00	\$0.00	\$0.00	\$260,176.00
5	DD950-4E45	SYSTEM DD950+4ES45 3TB SAS HDD NFS CIFS	\$563,950.00	PH	27%	\$411,683.50	\$78,953.00	\$67,674.00	\$56,395.00	\$0.00	\$0.00	\$0.00	\$90,232.00
5	DD950-5E45	SYSTEM DD950+5ES45 3TB SAS HDD NFS CIFS	\$617,050.00	PH	27%	\$450,446.50	\$86,387.00	\$74,046.00	\$61,705.00	\$0.00	\$0.00	\$0.00	\$98,728.00
5	DD950-6E45	SYSTEM DD950+6ES45 3TB SAS HDD NFS CIFS	\$670,150.00	PH	27%	\$489,209.50	\$93,821.00	\$80,418.00	\$67,015.00	\$0.00	\$0.00	\$0.00	\$107,224.00
5	DD950-7E45	SYSTEM DD950+7ES45 3TB SAS HDD NFS CIFS	\$723,300.00	PH	27%	\$528,009.00	\$101,262.00	\$86,796.00	\$72,330.00	\$0.00	\$0.00	\$0.00	\$115,728.00
5	DD950-8E45	SYSTEM DD950+8ES45 3TB SAS HDD NFS CIFS	\$776,400.00	PH	27%	\$566,772.00	\$108,696.00	\$93,168.00	\$77,640.00	\$0.00	\$0.00	\$0.00	\$124,224.00
5	DD950-9E45	SYSTEM DD950+9ES45 3TB SAS HDD NFS CIFS	\$829,500.00	PH	27%	\$605,535.00	\$116,130.00	\$99,540.00	\$82,950.00	\$0.00	\$0.00	\$0.00	\$132,720.00
5	DD950-CTL	SYSTEM DD950 CTL 256GB NFS CIFS	\$351,500.00	PH	27%	\$256,595.00	\$49,210.00	\$42,180.00	\$35,150.00	\$0.00	\$0.00	\$0.00	\$56,240.00
5	DD950-CTL-B	SYSTEM DD950 CTL 256GB NFS CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD950-CTL-HA	SYSTEM DD950 CTL 256GB NFS CIFS,HA	\$351,500.00	PH	27%	\$256,595.00	\$49,210.00	\$42,180.00	\$35,150.00	\$0.00	\$0.00	\$0.00	\$56,240.00
5	DD990	SYSTEM,DD990,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD990-10E45	SYSTEM DD990 10ES45 3TB SATA HDD NFS	\$0.00	PH	27%	\$0.00	\$122,374.00	\$104,892.00	\$87,410.00	\$0.00	\$0.00	\$0.00	\$139,856.00
5	DD990-11E45	SYSTEM DD990 11ES45 3TB SATA HDD NFS	\$0.00	PH	27%	\$0.00	\$129,808.00	\$111,264.00	\$92,720.00	\$0.00	\$0.00	\$0.00	\$148,352.00
5	DD990-12E30	SYSTEM,DD990+12ES30,2TB SATAHDD,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$102,340.00	\$87,720.00	\$73,100.00	\$0.00	\$0.00	\$0.00	\$116,960.00
5	DD990-12E45	SYSTEM,DD990+12ES45,3TB SATA HD,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$137,242.00	\$117,636.00	\$98,030.00	\$0.00	\$0.00	\$0.00	\$156,848.00
5	DD990-16E45	SYSTEM,DD990+16ES45,3TB SATA HD,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$166,985.00	\$143,130.00	\$119,275.00	\$0.00	\$0.00	\$0.00	\$190,840.00
5	DD990-18E30	SYSTEM,DD990+18ES30,2TB SATAHDD,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$139,685.00	\$119,730.00	\$99,775.00	\$0.00	\$0.00	\$0.00	\$159,640.00
5	DD990-24E30	SYSTEM,DD990+24ES30,2TB SATAHDD,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$170,457.00	\$146,106.00	\$121,755.00	\$0.00	\$0.00	\$0.00	\$194,808.00
5	DD990-4E30	SYSTEM,DD990+4ES30,2TB SATA HDD,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$61,800.00	\$52,800.00	\$44,000.00	\$0.00	\$0.00	\$0.00	\$70,400.00
5	DD990-4E45	SYSTEM,DD990+4ES45,3TB SATA HDD,NFS,CIFS	\$0.00	PH	27%	\$0.00	\$70,973.00	\$60,834.00	\$50,695.00	\$0.00	\$0.00	\$0.00	\$81,120.00
5													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	DLM120-4PDAE	DLM120 VAULT DAE	\$0.00	PH	27%	\$0.00	\$708.00	\$590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$590.00
5	DLM120-AUX	DLM120 AUX XPE - 1 FC SLIC PER SP	\$7.00	PH	27%	\$0.00	\$1,294.00	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,075.00
5	DLM120-CS	DLM120 CONTROL STATION	\$0.00	PH	27%	\$0.00	\$564.00	\$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.00
5	DLM120-CS2	DLM120 BACKUP CONTROL STATION	\$0.00	PH	27%	\$0.00	\$564.00	\$470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$470.00
5	DLM120-VAULT	DLM VAULT: 300GB; 15K; 4GB DRIVE; QTY: 5	\$0.00	PH	27%	\$0.00	\$1,715.00	\$1,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,470.00
5	DLM-2000V-DAE	DLM 2TB VIPER DAE	\$22,779.00	PH	27%	\$16,628.67	\$2,733.48	\$2,277.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,277.90
5	DLM-2000V-FD	DLM 2TB VIPER DAE FIELD DEPLOY	\$22,779.00	PH	27%	\$16,628.67	\$2,733.48	\$2,277.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,277.90
5	DLM2-ACFPD	DLM GEN II - ACP-FIELD DEPLOY	\$6,198.00	PH	27%	\$5,984.54	\$983.76	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$819.80
5	DLM3-10GES	DLM 10 GIGE SWITCH	\$39,667.00	PH	27%	\$28,956.91	\$6,743.39	\$5,950.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,950.05
5	DLM3-ACF	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198.00	PH	27%	\$5,984.54	\$983.76	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$819.80
5	DLM3-CS	DLM GEN3 CONTROL STATION	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-CS2	DLM GEN3 2ND CONTROL STATION	\$5,000.00	PH	27%	\$3,650.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM3-DD-BASE	DLM GEN3 DATA DOMAIN RACK BASE	\$5,000.00	PH	27%	\$3,650.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM3-DM	DLM3 STORAGE CONTROLLER	\$17,500.00	PH	27%	\$12,775.00	\$2,100.00	\$1,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,750.00
5	DLM3-DME	DLM3 DUAL STORAGE CONTROLLER ENCLOSURE	\$40,000.00	PH	27%	\$29,200.00	\$4,800.00	\$4,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00
5	DLM3-DMERES	DLM3 SPACE RESERVE FOR DME	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-DME-U	DLM3 DUAL STORAGE CONTROLLER ENCL UPGRAD	\$54,000.00	PH	27%	\$39,420.00	\$5,081.40	\$4,001.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,001.40
5	DLM3-DMEX	DLM3 EMPTY STORAGE CONTROLLER ENCLOSURE	\$9,402.00	PH	27%	\$6,863.46	\$1,128.24	\$940.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$940.20
5	DLM3-DMEX-U	DLM3 EMPTY SC ENCLOSURE - UPGRADE	\$12,693.00	PH	27%	\$9,265.89	\$1,194.41	\$940.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$940.55
5	DLM3-DM-U	DLM3 STORAGE CONTROLLER UPGRADE	\$23,625.00	PH	27%	\$17,246.25	\$2,223.11	\$1,750.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,750.61
5	DLM3-GES	DLM GEN 3 - 1 GIGE SWITCHES AT-9924TL	\$7,625.00	PH	27%	\$5,566.25	\$1,296.25	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,143.75
5	DLM3-RACK	DLM GEN3 40U TITAN RACK SKINS & DOOR	\$12,000.00	PH	27%	\$8,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-RACK-SL	DLM GEN3 SKINLESS 40U TITAN RACK	\$6,455.00	PH	27%	\$6,179.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-SPE	DLM GEN3 SPE	\$85,347.00	PH	27%	\$62,303.31	\$10,241.64	\$8,534.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,534.70
5	DLM3-SPS	DLM GEN3 STANDBY POWER SUPPLY	\$1,500.00	PH	27%	\$1,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-STR-BASE	DLM GEN3 STORAGE RACK BASE	\$2,600.00	PH	27%	\$1,898.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-VAULTDAE	DLM GEN3 DISK ARRAY ENCLOSURE	\$16,649.00	PH	27%	\$12,153.77	\$1,997.88	\$1,664.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,664.90
5	DLM3-VNX-BASE	DLM GEN3 VNX RACK BASE	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-VNX-UPG	DLM3 EXP VNX UPGRADE RACK BASE	\$6,075.00	PH	27%	\$4,434.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-VTECBASE	DLM GEN3 VTEC RACK BASE	\$4,000.00	PH	27%	\$2,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM3-VTECFMM	DLM GEN3 - FICON MULTI-MODE VTE	\$120,000.00	PH	27%	\$87,600.00	\$14,400.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM3-VTECFMFD	DLM GEN3 - FICON MULTI-MODE VTE UPGRADE	\$162,000.00	PH	27%	\$118,260.00	\$15,244.20	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM3-VTEFSM	DLM GEN3 - FICON SINGLE-MODE VTE	\$120,000.00	PH	27%	\$87,600.00	\$14,400.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM3-VTEFSMFD	DLM GEN3 - FICON SINGLE-MODE VTE UPGRADE	\$162,000.00	PH	27%	\$118,260.00	\$15,244.20	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM4080-CBL-U	CABLES TO UPGRADE DLM4080 TO USE DLM 2.X	\$135.00	PH	27%	\$98.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-7500BASE	DLM4 VNX7500 rack base	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-7500-CS	DLM8100 VNX7500 Control Station	\$5,000.00	PH	27%	\$3,650.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4-7500-CS2	DLM8100 VNX7500 2nd Control Station	\$5,000.00	PH	27%	\$3,650.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4-7500-VLT	DLM8100 VNX7500 Vault DAE	\$16,649.00	PH	27%	\$12,153.77	\$1,997.88	\$1,664.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,664.90
5	DLM4-8100FMM	DLM8100 FICON Multi-Mode VTE	\$0.00	PH	27%	\$0.00	\$15,600.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5	DLM4-8100FMMU	DLM8100 FICON Multi-Mode VTE Upgrade	\$0.00	PH	27%	\$0.00	\$16,514.55	\$13,004.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,004.55
5	DLM4-8100FSM	DLM8100 FICON Single-Mode VTE	\$0.00	PH	27%	\$0.00	\$15,600.00	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
5	DLM4-8100FSMU	DLM8100 FICON Single-Mode VTE Upgrade	\$0.00	PH	27%	\$0.00	\$16,514.55	\$13,004.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,004.55
5	DLM4-CA-BASE	DLM8100 CLOUD ARRAY BASE KIT	\$4,585.00	PH	27%	\$3,347.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-DD890BAS	DLM4 DD rack base for DD890	\$5,000.00	PH	27%	\$3,650.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4-DD990BAS	DLM4 DD rack base for DD990	\$5,000.00	PH	27%	\$3,650.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4-DDSTRBAS	DLM4 DD Rack Base for Expansion Storage	\$5,000.00	PH	27%	\$3,650.00	\$600.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
5	DLM4-RACK	DLM 4 40U Titan Rack skins/doors/blue	\$12,000.00	PH	27%	\$8,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-VNX-UPG	DLM4 Exp VNX upgrade rack base	\$6,075.00	PH	27%	\$4,434.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4-VTECBASE	DLM8100 VTEC rack base	\$6,800.00	PH	27%	\$4,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4VTECBASE2	DLM8100 VTEC rack base #2	\$6,800.00	PH	27%	\$4,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM4VTECBASE3	DLM VTEC BASE KIT #3	\$6,800.00	PH	27%	\$4,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-10GES	DLM8000 10GIGE SWITCH	\$48,800.00	PH	27%	\$35,624.00	\$8,296.00	\$7,320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,320.00
5	DLM8K-ACP	DLM GEN 3 - ACCESS CONTROL POINT	\$8,198.00	PH	27%	\$5,984.54	\$983.76	\$819.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$819.80
5	DLM8K-GES	DLM8000 - 1 GIGE SWITCHES AT-9924TL	\$7,625.00	PH	27%	\$5,566.25	\$1,296.25	\$1,143.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,143.75
5	DLM8K-RACK	DLM8000 40U TITAN RACK SKINS/DOORS/BLUE	\$12,000.00	PH	27%	\$8,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-VTECBAS	DLM8000 VTEC RACK BASE	\$6,800.00	PH	27%	\$4,964.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM8K-VTECFMM	DLM8000 - FICON MULTI-MODE VTE	\$120,000.00	PH	27%	\$87,600.00	\$14,400.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM8K-VTECFMMU	DLM8000 - FICON MULTI-MODE VTE UPGRADE	\$162,000.00	PH	27%	\$118,260.00	\$15,244.20	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM8K-VTEFSM	DLM8000 - FICON SINGLE-MODE VTE	\$120,000.00	PH	27%	\$87,600.00	\$14,400.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5	DLM8K-VTEFSMU	DLM8000 - FICON SINGLE-MODE VTE UPGRADE	\$162,000.00	PH	27%	\$118,260.00	\$15,244.20	\$12,004.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,004.20
5	DLM-BEDEL-DELL	DLM Dell EMC Bezel	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-BEDEL-EMC	DLM EMC Bezel	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-CBL-ESCFD	ESCON MT-RJ TO ST CABLE	\$300.00	PH	27%	\$219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-CX4-CBLKT	CX4 CABLE KIT FOR VTES	\$619.00	PH	27%	\$451.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-DOOR-DELL	Dim VE Dell EMC Door Assy	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-DOOR-EMC	Dim VE Front Door A Assy	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-P40U-60-AS	POWER KIT FOR AUSTRALIAN POWER	\$2,200.00	PH	27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-P40U-60-E	EUROPEAN POWER KIT -RACK-40U-60 PWR COR	\$1,150.00	PH	27%	\$839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-P40U-60-RS	Russellstall 3750DP Power kit	\$2,200.00	PH	27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-P40U-60-US	POWER KIT FOR US POWER	\$1,150.00	PH	27%	\$839.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLMRK-40U-DR	40U TITAN RACK DOOR W DL LOGO SIDESKINS	\$4,200.00	PH	27%	\$3,066.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLMRK-SECURE	40U RACK STABILIZING KIT	\$190.00	PH	27%	\$138.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-SFP	DLM OPTICAL SFP	\$950.00	PH	27%	\$693.50	\$114.00	\$95.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$95.00
5	DLM-XFP-OPT	DLM OPTICAL XFP	\$1,014.00	PH	27%	\$740.22	\$121.68	\$101.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$101.40
5	DL-STBY	STANDBY SERVER OPTION FOR DL4100	\$0.00	PH	27%	\$0.00	\$3,396.00	\$2,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,830.00
5	DL-STBYC	OPTIONAL STANDBY SERVER W/MCPRSS CRD FOR	\$0.00	PH	27%	\$0.00	\$5,796.00	\$4,830.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,830.00
5	DL-STBYC-FD	OPTN FL D INSTL STNBY SRVR W/MCPRSS CRD F	\$0.00	PH	27%	\$0.00	\$5,796.00	\$4,830.00	\$0.00	\$0.00				

Dell EMC NASPO ValuePoint Contract MNWC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PC-AUS-NZ	POWER CORD: AUSTRALIA-NZ,AS3112,C13,2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-EUROPE	POWER CORD:CONTENTEUROPE,CEE77,C13,2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-EUROPE-1	POWER CORD,DD EUROPE CONT,CEE77,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ISRAEL-1	POWER CORD,DD ISRAEL,S132,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-ITALY-1	POWER CORD,DD ITALY,10A,CEI-23-16,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-JAPAN-1	POWER CORD,DD JAPAN,JIS8303,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-KOREA	POWER CORD: KOREA,KSC8305,C13,2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-KOREA-1	POWER CORD,DD KOREA,KSC8305,C13,2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA120V-1	POWER CORD NORAMERICA120V 5-15P C13 2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA120V-1	POWER CORD NORAMERICA120V L5-15P C13 2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-NA240V-6	POWER CORD,DD NORAMERIC240V,6-15PC13,6FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDU-10F	POWER CORD, TO-PDU,C14,C13,10FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDU10F-1	POWER CORD,DD TO-PDU3,C14,C13,2M10FT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDU-1M	POWER CORD, TO-PDU,10A,C14,C13,1M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDU1M-1	POWER CORD,DD TO-PDU,10A,C14,C13,1M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-PDUJAP-1	POWER CORD,DD TO-PDU,JAPN PSE,C14,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30ASTL	POWER CORD:AUSTRALIA:RACK:DUAL,TWISTLOCK	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30ASTL-1	POWER CORD SINGLE PHASE AUSTL RACK DUAL	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30ASTLN	POWER CORD AUSTRALIA RACK DUAL TWISTLOCK	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30IEC3	POWER CORD:INTERNATIONAL,RK:DUAL,IEC309	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30IEC3-1	POWER CORD SINGLE PHASE INTL RACK DL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30IEC3-1-US	POWER CORD Single Phase US (UL) RACK DL	\$310.50	PH	27%	\$228.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30IEC3N	POWER CORD:INTERNATIONAL,RK:DUAL,IEC309	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-RS	POWER CORD:US,RACK:DUAL-R&S CONNECTOR	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-RS-1	POWER CORD SINGLE PHASE US RACK DUAL R&S	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-RSN	POWER CORD US,RACK DUAL R&S CONNECTOR	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-US	POWER CORD:US&JAP,RACK:DUAL,TWISTLOCK	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-US-1	POWER CORD SINGLE PHASE US&JAP RACK DUAL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30-USN	POWER CORD US&JAP,RACK:DUAL,TWISTLOCK	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30SD50HH	POWER CORD 3PH 50A,DELTA,HBL-HBL,N,AMER	\$2,255.00	PH	27%	\$1,646.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30SD50HR	POWER CORD 3PH 50A,DELTA,HBL-HBL,N,AMER	\$2,255.00	PH	27%	\$1,646.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30DPH-1	POWER CORD 3PH 40A DELTA PP-HBL,N,AMER	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK30DPPRS-1	POWER CORD 3PH 40A DELTA PP-RS,N,AMER	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3Y32FLA	POWER CORD 3PH 32A,FLYING LEAD,N,AMER	\$2,255.00	PH	27%	\$1,646.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3Y32IEC	POWER CORD 3PH 32A,WYE,IEC309-GARO,INTL	\$3,920.00	PH	27%	\$2,861.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3YFLA-1	POWER CORD 3PH 32A FLYING LEAD N,AMER	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-RK3YIEC-1	POWER CORD 3PH 32A WYE IEC309-GARO INTL	\$575.00	PH	27%	\$419.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-SAFR-IND	POWER CORD,S AFRICA-INDIA,BSS46,C13,2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-SAFRIND-1	POWER CORD,DD S AFRICA-INDIA,BSS46C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-SWITZ-1	POWER CORD,DD SWITZERLAND,SEV1011,C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-TAIWAN	POWER CORD: TAIWAN, BSMI, C13, 2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-TAIWAN-1	POWER CORD,DD TAIWAN, BSMI, C13,2M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-UK	POWER CORD: UK,BS1363,C13,2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PC-UK-1	POWER CORD,DD UK,BS1363,C13,2.5M	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A12E30	OPT,ADD 7TO12 ES30,4X3M,CBLKIT,FAC INS	\$1,100.00	PH	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A16E30	OPT/ADD 9TO16 ES30,2X2M,2X3M,CBLKIT/40U	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A16E30-CT	PT/ADD 9TO16 ES30,2X2M,2X3M,CBLKIT/40U CT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A16E30-H	OPTION,ADD 9TO16 ES30 SAS,CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A24E30	OPT,ADD 17TO24 ES30,4X5M,CBLKIT,40U	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A24E30-CT	OPT,ADD 17TO24 ES30,4X5M,CBLKIT,40U CT	\$0.00	PH	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A24E30-H	OPTION,ADD 17TO24 ES30 SAS,CABLE KIT	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-A6E30	OPT,ADD1TO6ES30,2X2M,2X3M,CBLKIT,FAC INS	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-DS60-3-13SS	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00	\$0.00
5	R-DS60-3-13SSE	OPT DS60 SHELF 45X3TB SAS HDD RACK E	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00	\$0.00
5	R-DS60-3-13SSN	OPT DS60 SHELF 45X3TB SAS HDD RACK	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00	\$0.00
5	R-DS60-3-13SSR	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00	\$0.00
5	R-DS60-3-13SSRE	OPT DS60 SHELF 45X3T SASHD RACK RETN E	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00	\$0.00
5	R-DS60-3-13SSRN	OPT DS60 SHELF 45X3T SASHD RACK RETN	\$157,250.00	PH	27%	\$114,792.50	\$22,015.00	\$18,870.00	\$15,725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,160.00	\$0.00
5	R-DS60-3-180S	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00	\$0.00
5	R-DS60-3-180SE	OPT DS60 SHELF 60X3TB SAS HDD RACK E	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00	\$0.00
5	R-DS60-3-180SN	OPT DS60 SHELF 60X3TB SAS HDD RACK	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00	\$0.00
5	R-DS60-3-180SR	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00	\$0.00
5	R-DS60-3-180SRE	OPT DS60 SHELF 60X3T SASHD RACK RETN E	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00	\$0.00
5	R-DS60-3-180SRN	OPT DS60 SHELF 60X3T SASHD RACK RETN	\$209,000.00	PH	27%	\$152,570.00	\$29,260.00	\$25,080.00	\$20,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33,440.00	\$0.00
5	R-DS60-3-45S	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00	\$0.00
5	R-DS60-3-45SE	OPT DS60 SHELF 15X3TB SAS HDD RACK E	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00	\$0.00
5	R-DS60-3-45SN	OPT DS60 SHELF 15X3TB SAS HDD RACK	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00	\$0.00
5	R-DS60-3-45SR	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00	\$0.00
5	R-DS60-3-45SRE	OPT DS60 SHELF 15X3T SASHD RACK RETN E	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00	\$0.00
5	R-DS60-3-45SRN	OPT DS60 SHELF 15X3T SASHD RACK RETN	\$55,950.00	PH	27%	\$40,943.50	\$7,833.00	\$6,714.00	\$5,595.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,952.00	\$0.00
5	R-DS60-3-90S	OPT DS60 SHELF 30X3TB SAS HDD RACK	\$104,950.00	PH	27%	\$76,613.50	\$14,693.00	\$12,594.00	\$10,495.00	\$0.00	\$0.00</				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	U-A16E30-H	ADD 9TO16 ES30/2X2M,2X5M,CBLKIT,40U,UPG	\$578.00	PH	27%	\$421.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A24E30	ADD 17TO24 ES30/4X5M CBLKIT,40U,UPGRADE	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A24E30-1	ADD 17TO24 ES30,CBLKIT,40U,UPGRADE	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A24E30-H	ADD 17TO24 ES30/4X5M CBLKIT,40U,UPGRADE	\$578.00	PH	27%	\$421.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-A6E30	ADD 1 TO 6 ES30 EXP-4X2M CBLKIT-UPGRADE	\$600.00	PH	27%	\$438.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-DS60-3-13SS	DS60 SHELF 45X3TB SAS HDD UPGRADE	\$196,550.00	PH	27%	\$143,481.50	\$27,517.00	\$23,586.00	\$19,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,448.00
5	U-DS60-3-13SSE	DS60 SHELF 45X3TB SAS HDD UPGRADE E	\$196,550.00	PH	27%	\$143,481.50	\$27,517.00	\$23,586.00	\$19,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,448.00
5	U-DS60-3-13SSR	DS60 SHELF 45X3TB SAS HDD RETN UPGRADE	\$196,550.00	PH	27%	\$143,481.50	\$27,517.00	\$23,586.00	\$19,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,448.00
5	U-DS60-3-13SSRE	DS60 SHELF 45X3TB SAS HDD RETN UPGRADE E	\$196,550.00	PH	27%	\$143,481.50	\$27,517.00	\$23,586.00	\$19,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,448.00
5	U-DS60-3-180S	DS60 SHELF 60X3TB SAS HDD UPGRADE	\$261,200.00	PH	27%	\$190,676.00	\$36,568.00	\$31,344.00	\$26,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,792.00
5	U-DS60-3-180SE	DS60 SHELF 60X3TB SAS HDD UPGRADE E	\$261,200.00	PH	27%	\$190,676.00	\$36,568.00	\$31,344.00	\$26,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,792.00
5	U-DS60-3-180SR	DS60 SHELF 60X3TB SAS HDD RETN UPGRADE	\$261,200.00	PH	27%	\$190,676.00	\$36,568.00	\$31,344.00	\$26,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,792.00
5	U-DS60-3-180SRE	DS60 SHELF 60X3TB SAS HDD RETN UPGRADE E	\$261,200.00	PH	27%	\$190,676.00	\$36,568.00	\$31,344.00	\$26,120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41,792.00
5	U-DS60-3-45S	DS60 SHELF 15X3TB SAS HDD UPGRADE	\$69,950.00	PH	27%	\$51,063.50	\$9,793.00	\$8,394.00	\$6,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,192.00
5	U-DS60-3-45SE	DS60 SHELF 15X3TB SAS HDD UPGRADE E	\$69,950.00	PH	27%	\$51,063.50	\$9,793.00	\$8,394.00	\$6,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,192.00
5	U-DS60-3-45SR	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE	\$69,950.00	PH	27%	\$51,063.50	\$9,793.00	\$8,394.00	\$6,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,192.00
5	U-DS60-3-45SRE	DS60 SHELF 15X3TB SAS HDD RETN UPGRADE E	\$69,950.00	PH	27%	\$51,063.50	\$9,793.00	\$8,394.00	\$6,995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,192.00
5	U-DS60-3-90S	DS60 SHELF 30X3TB SAS HDD UPGRADE	\$131,150.00	PH	27%	\$95,739.50	\$18,361.00	\$15,738.00	\$13,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,984.00
5	U-DS60-3-90SE	DS60 SHELF 30X3TB SAS HDD UPGRADE E	\$131,150.00	PH	27%	\$95,739.50	\$18,361.00	\$15,738.00	\$13,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,984.00
5	U-DS60-3-90SR	DS60 SHELF 30X3TB SAS HDD RETN UPGRADE	\$131,150.00	PH	27%	\$95,739.50	\$18,361.00	\$15,738.00	\$13,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,984.00
5	U-DS60-3-90SRE	DS60 SHELF 30X3TB SAS HDD RETN UPGRADE E	\$131,150.00	PH	27%	\$95,739.50	\$18,361.00	\$15,738.00	\$13,115.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,984.00
5	U-DS60-3HDD-15	HDD EXP PACK 15X3TB SAS W/ DS60 CARR	\$64,750.00	PH	27%	\$47,267.50	\$9,065.00	\$7,770.00	\$6,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,360.00
5	U-DS60-3HDD-15-CT	HDD EXP PACK 15X3TB SAS W/ DS60 CARR CT	\$1.00	PH	27%	\$0.73	\$9,065.00	\$7,770.00	\$6,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,360.00
5	U-DS60-3HDD-15R	HDD EXP PACK 15X3TB SAS W/ DS60 CARR RET	\$64,750.00	PH	27%	\$47,267.50	\$9,065.00	\$7,770.00	\$6,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,360.00
5	U-DS60-4-120S	DS60 SHELF 30X4TB SAS HDD UPGRADE	\$116,070.00	PH	27%	\$86,001.00	\$22,260.00	\$19,080.00	\$16,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,440.00
5	U-DS60-4-120SE	DS60 SHELF 30X4TB SAS HDD UPGRADE E	\$116,070.00	PH	27%	\$86,001.00	\$22,260.00	\$19,080.00	\$16,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,440.00
5	U-DS60-4-120SR	DS60 SHELF 30X4TB SAS HDD RETN UPGRADE	\$116,070.00	PH	27%	\$86,001.00	\$22,260.00	\$19,080.00	\$16,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,440.00
5	U-DS60-4-120SRE	DS60 SHELF 30X4TB SAS HDD RETN UPGRADE E	\$116,070.00	PH	27%	\$86,001.00	\$22,260.00	\$19,080.00	\$16,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,440.00
5	U-DS60-4-180S	DS60 SHELF 45X4TB SAS HDD UPGRADE	\$238,200.00	PH	27%	\$173,886.00	\$33,348.00	\$28,584.00	\$23,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,112.00
5	U-DS60-4-180SE	DS60 SHELF 45X4TB SAS HDD UPGRADE E	\$238,200.00	PH	27%	\$173,886.00	\$33,348.00	\$28,584.00	\$23,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,112.00
5	U-DS60-4-180SR	DS60 SHELF 45X4TB SAS HDD RETN UPGRADE	\$238,200.00	PH	27%	\$173,886.00	\$33,348.00	\$28,584.00	\$23,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,112.00
5	U-DS60-4-180SRE	DS60 SHELF 45X4TB SAS HDD RETN UPGRADE E	\$238,200.00	PH	27%	\$173,886.00	\$33,348.00	\$28,584.00	\$23,820.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38,112.00
5	U-DS60-4-240S	DS60 SHELF 60X4TB SAS HDD UPGRADE	\$316,600.00	PH	27%	\$231,118.00	\$44,324.00	\$37,992.00	\$31,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,656.00
5	U-DS60-4-240S-CTDR	DS60 SHELF 60X4TB SAS HDD UPGRD CT	\$1.00	PH	27%	\$0.73	\$44,324.00	\$37,992.00	\$31,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,656.00
5	U-DS60-4-240SE	DS60 SHELF 60X4TB SAS HDD UPGRADE E	\$316,600.00	PH	27%	\$231,118.00	\$44,324.00	\$37,992.00	\$31,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,656.00
5	U-DS60-4-240SR	DS60 SHELF 60X4TB SAS HDD RETN UPGRADE	\$316,600.00	PH	27%	\$231,118.00	\$44,324.00	\$37,992.00	\$31,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,656.00
5	U-DS60-4-240SRE	DS60 SHELF 60X4TB SAS HDD RETN UPGRADE E	\$316,600.00	PH	27%	\$231,118.00	\$44,324.00	\$37,992.00	\$31,660.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,656.00
5	U-DS60-4-60S	DS60 SHELF 15X4TB SAS HDD UPGRADE	\$84,800.00	PH	27%	\$61,904.00	\$11,872.00	\$10,176.00	\$8,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,568.00
5	U-DS60-4-60SE	DS60 SHELF 15X4TB SAS HDD UPGRADE E	\$84,800.00	PH	27%	\$61,904.00	\$11,872.00	\$10,176.00	\$8,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,568.00
5	U-DS60-4-60SR	DS60 SHELF 15X4TB SAS HDD RETN UPGRADE	\$84,800.00	PH	27%	\$61,904.00	\$11,872.00	\$10,176.00	\$8,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,568.00
5	U-DS60-4-60SRE	DS60 SHELF 15X4TB SAS HDD RETN UPGRADE E	\$84,800.00	PH	27%	\$61,904.00	\$11,872.00	\$10,176.00	\$8,480.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,568.00
5	U-DS60-4HDD-15	HDD EXP PACK 15X4TB SAS W/ DS60 CARR	\$79,750.00	PH	27%	\$58,217.50	\$11,165.00	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,760.00
5	U-DS60-4HDD-15-CT	HDD EXP PACK 15X4TB SAS W/ DS60 CARR CT	\$1.00	PH	27%	\$0.73	\$11,165.00	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,760.00
5	U-DS60-4HDD-15R	HDD EXP PACK 15X4TB SAS W/ DS60 CARR RET	\$79,750.00	PH	27%	\$58,217.50	\$11,165.00	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,760.00
5	U-E16-DC	UPGRADE: ES20 STORSHLF:16 TB, DUALCTRL	\$0.00	PH	27%	\$0.00	\$8,526.00	\$7,308.00	\$6,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,744.00
5	U-E32-DC	UPGRADE: ES20 STORSHLF:32 TB, DUALCTRL	\$0.00	PH	27%	\$0.00	\$14,259.00	\$12,222.00	\$10,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16,296.00
5	U-E8-DC	ES20/8TB STORSHLF,DD,2XCTL,REFURB,UPGRADE	\$0.00	PH	27%	\$0.00	\$5,740.00	\$5,492.00	\$4,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,560.00
5	U-ES20-16A	ES20SHELF:16X1TB HDD,2XCTL,ARCHV,UPGRADE	\$0.00	PH	27%	\$0.00	\$6,398.00	\$5,484.00	\$4,570.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,312.00
5	U-ES20-32A	ES20SHELF:16X2TB HDD,2XCTL,ARCHV,UPGRADE	\$0.00	PH	27%	\$0.00	\$11,032.00	\$9,456.00	\$7,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,608.00
5	U-ES30-15	ES30 SHELF:15X1TB HDD,2XLC,ARCHV,UPGRADE	\$27,450.00	PH	27%	\$20,038.50	\$3,843.00	\$3,294.00	\$2,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	U-ES30-15A	ES30 SHELF:15X1TB HDD,2XLC,ARCHV,UPGRADE	\$27,450.00	PH	27%	\$20,038.50	\$3,843.00	\$3,294.00	\$2,745.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,392.00
5	U-ES30-30	ES30 SHELF:15X2TB HDD,2XLC,ARCHV,UPGRADE	\$38,350.00	PH	27%	\$27,995.50	\$5,369.00	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,136.00
5	U-ES30-30A	ES30 SHELF:15X2TB HDD,2XLC,ARCHV,UPGRADE	\$38,350.00	PH	27%	\$27,995.50	\$5,369.00	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,136.00
5	U-ES30-30S	ES30 SHELF:15X2TB SAS HDD UPGRADE	\$38,350.00	PH	27%	\$27,995.50	\$5,369.00	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,136.00
5	U-ES30-30SE	ES30 SHELF:15X2TB SAS HDD UPGRADE E	\$38,350.00	PH	27%	\$27,995.50	\$5,369.00	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,136.00
5	U-ES30-30SR	ES30 SHELF:15X2TB SAS HDD RETN UPGRADE	\$38,350.00	PH	27%	\$27,995.50	\$5,369.00	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,136.00
5	U-ES30-30SRE	ES30 SHELF:15X2TB SAS HDD RETN UPGRADE E	\$38,350.00	PH	27%	\$27,995.50	\$5,369.00	\$4,602.00	\$3,835.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,136.00
5	U-ES30-45	ES30 SHELF:15X3TB SATA HDD,UPGRADE	\$69,150.00	PH	27%	\$50,479.50	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,064.00
5	U-ES30-45A	ES30 SHELF:15X3TB SATA HDD,ARCHV,UPGRADE	\$69,150.00	PH	27%	\$50,479.50	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,064.00
5	U-ES30-45-CT	ES30 SHELF:15X3TB SATA HDD,UPGRADE CT	\$1.00	PH	27%	\$0.73	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,064.00
5	U-ES30-45-CTDR	ES30 SHELF:15X3TB SATA HDD,UPGRADE CT	\$1.00	PH	27%	\$0.73	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,064.00
5	U-ES30-45S	ES30 SHELF:15X3TB SAS HDD,UPGRADE	\$69,150.00	PH	27%	\$50,479.50	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,064.00
5	U-ES30-45S-CT	ES30 SHELF:15X3TB SAS HDD,UPGRADE CT	\$1.00	PH	27%	\$0.73	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,064.00
5	U-ES30-45S-CTDR	ES30 SHELF:15X3TB SAS HDD,UPGRADE CT	\$1.00	PH	27%	\$0.73	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,064.00
5	U-ES30-45SR	ES30 SHELF:15X3TB SAS HDD RETN UPGRADE	\$69,150.00	PH	27%	\$50,479.50	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,064.00
5	U-ES30-45SRE	ES30 SHELF:15X3TB SAS HDD RETN UPGRADE E	\$69,150.00	PH	27%	\$50,479.50	\$9,681.00	\$8,298.00	\$6,915.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,064.00
5	U-ES30-60S	ES30 SHELF:15X4TB SAS HDD UPGRADE	\$79,750.00	PH	27%	\$58,217.50	\$11,165.00	\$9,570.00	\$7,975.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,760.00
5	U-ES30-60S-CT	ES30 SHELF:1												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	U-VTL-8C2P	UPGRADE,VTL,SP,PCIE,8GB FC,DUALPORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-VTL-8GL2P	UPGRADE,VTL,L,P,PCIE,8GB FC,DUALPORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GBM4P	SPARE DD 10GBASE T IO MODULE,4PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GBCU2P	SPARE,DD 10GBE,IO MODULE,CU SFP 2PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMCU4P	DD 10GBE IO MOD CU TWINAX 4PORT SPARE	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMOP2P	SPARE,DD 10GBE,IO MODULE,OP SFP 2PORT	\$5,000.00	PH	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-10GMOP4P	DD 10GBE IO MOD OPTICAL SFP 4PORT SPARE	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-16GB-DIMM	SPARE 16GB DDR3-1600 RDIMM DD9500	\$1,600.00	PH	27%	\$1,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-16GFC-M2P	DD 16GBIT FC IO MOD LC 2PORT SPARE	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-1GMCL4P	SPARE,DD 1GBE,IO MODULE,CU,4PORT	\$2,500.00	PH	27%	\$1,825.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-1GMCUOP4P	SPARE,DD 1GBE,IO MODULE,2P CU,2P OP	\$2,000.00	PH	27%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2C-MNVRM	SPARE,DD NVDRAM IO MODULE,2GB,DD2500	\$2,000.00	PH	27%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UA-RISRFG	SPARE RISER MODULE DD140 160 610 620 630	\$2,200.00	PH	27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UB-RISRRFC	SPARE RISER MODULE DD140 160 610 620 630	\$2,200.00	PH	27%	\$1,606.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4G-FC-L2P	SPARE,PCIE,4GB FC,DUALPORT,3U/LP	\$4,300.00	PH	27%	\$3,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4G-MNVRM	SPARE NVDRAM IO MOD 4GB DD4200 4500 7200	\$2,000.00	PH	27%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-ACPWR	SPARE DD AC PWR EXTNDR DD4200 4500 7200	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-BEZEL	SPARE DD BEZEL DD4200 4500 7200	\$100.00	PH	27%	\$73.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-BEZEL-A	SPARE BEZEL DD9500 NO LOGO	\$200.00	PH	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-BEZEL-AF	SPARE BEZEL DD9500 WITH LOGO	\$200.00	PH	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-CHASS	SPARE CHASS W/O HDD SP DD4200 4500 7200	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-CHASS-A	SPARE CHASS W/O HDD STORPROC DD9500	\$6,000.00	PH	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-FAN	SPARE DD FAN DD4200 4500 7200	\$150.00	PH	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-FAN-A	SPARE FAN DD9500	\$250.00	PH	27%	\$182.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UBMGTMOD	SPARE DD MGMT MODULE DD4200 4500 7200	\$1,850.00	PH	27%	\$1,350.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-MNVBB	SPARE BBU NVDRAM IO MOD DD4200 4500 7200	\$1,600.00	PH	27%	\$1,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-PS	SPARE POWERSUPPLY DD3300	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-PS-A	SPARE POWER SUPPLY DD9500	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-URAIL	SPARE UNIV RAILKIT DD4200 4500 7200	\$300.00	PH	27%	\$225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4UB-URAIL-A	SPARE UNIVERSAL RAIL KIT DD9500	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-7200SPMOD	SPARE STORAGE PROCESSOR W/O DIMMS,DD7200	\$74,000.00	PH	27%	\$54,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-890-CHAS1	SPARE CHASSIS W/O HDD,DD890	\$50,000.00	PH	27%	\$36,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-890-CHAS1	SPARE CHASSIS W/O HDD,DD890	\$50,000.00	PH	27%	\$36,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-890-CHAS1	SPARE CHASSIS W/O HDD,DD890	\$80,000.00	PH	27%	\$58,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-890-CHS1	SPARE CHASSIS W/O HDD,DD890	\$80,000.00	PH	27%	\$58,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-8GB-DIMM	SPARE 8GB DDR3 1600 RDIMM DD9500	\$800.00	PH	27%	\$584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-8GFC-2P-G	SPARE 8GBIT FC HBA LP,PCIE,2-PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-8GFC-M2P	SPARE DD 8GBIT FC IO MODULE,LC,2PORT	\$4,500.00	PH	27%	\$3,285.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-9500-MEMR	SPARE MEM RISER DD9500	\$1,200.00	PH	27%	\$876.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-9500-MGMT	SPARE IO MANAGEMENT MOD DD9500	\$350.00	PH	27%	\$255.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-9500SPMOD	SPARE STOR PROCESSOR W/O DIMMS PS DD9500	\$148,000.00	PH	27%	\$108,040.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GBT15M	CABLE 10GBASE-T 15 METER	\$225.00	PH	27%	\$164.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GBT15M	CABLE 10GBASE-T 6 METER	\$75.00	PH	27%	\$54.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GCX-15	CABLE 10GBE,CX4,COPPER,15 METER	\$650.00	PH	27%	\$474.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GCX-5	SPARE CABLE 10GBE,CX4,COPPER,5 METER	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GOP-15	CABLE 10GBE,LC,OPTICAL,15 METER	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GOP-30	SPARE CABLE 10GBE,LC,IO MOD,OPTICAL,30M	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GSFP10	CABLE 10GBE,SFP-COPPER,10 METER	\$400.00	PH	27%	\$292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GSFP-5	CABLE 10GBE,SFP-COPPER,5 METER	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-10GSFPM5M	SPARE CABLE 10GBE,SFP-IO MOD,COPPER,5M	\$325.00	PH	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-7200SPKT	SPARE POWER SUPPLY FAN,SDD,DD7200	\$1,700.00	PH	27%	\$1,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-890-SHLF	SPARE SHELF 24-IN 0U	\$500.00	PH	27%	\$365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-9500SPKT	SPARE POWER SUPPLY FAN SDD DD9500	\$2,500.00	PH	27%	\$1,825.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-BLANK-1U	SPARE-BLANKING PANEL-1U; DDRACK	\$50.00	PH	27%	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-BLANK-2U	SPARE-BLANKING PANEL-2U; DDRACK	\$80.00	PH	27%	\$59.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-BLANK-3U	SPARE-BLANKING PANEL-3U; DDRACK	\$70.00	PH	27%	\$51.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER	\$2,050.00	PH	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLJUMP-2	CABLE 3PHASE PDU JUMPER	\$2,050.00	PH	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-11	CABLE-EXTD RETN,SAS MSHD-MS KIT,25TO36ES	\$2,050.00	PH	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-12	CABLE-EXTD RETN,SAS MSHD-MS KIT,37TO56ES	\$1,500.00	PH	27%	\$1,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKT-A1	CABLE:SAS CABLE KIT,EXTENDED RETENTION	\$3,000.00	PH	27%	\$2,205.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKTA10	CABLE:EXTD RET,MINISAS CABLEKIT,37TO56ES	\$1,500.00	PH	27%	\$1,095.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKTA12	CABLE:SAS CABLE KIT,ARCHIVER,4TO5ES	\$1,000.00	PH	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKTA13	CABLE:SAS CABLE KIT,EXTD RET,6TO12ES	\$1,300.00	PH	27%	\$949.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKTA14	CABLE:EXTD RETN,MINISAS CABLEKIT	\$2,050.00	PH	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKTA15	CABLE:EXTD RETN,MINISAS CABLEKIT,4TO5ES	\$700.00	PH	27%	\$511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKTA17	CABLE:EXTD RETN,MINISAS CABLEKIT,6TO12ES	\$700.00	PH	27%	\$511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKTA18	CABLE:EXTD RETN,MINISAS CABLEKIT,13TO24ES	\$1,310.00	PH	27%	\$956.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-CBLKTA19	CABLE:EXTD RET,MINISAS CABLEKIT,25TO36ES	\$2,050.00	PH	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-CBL160IN	SPARE 160IN CABLE RA CONN	\$57.00	PH	27%	\$41.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-CBL160IN-N	SPARE 160IN CABLE RA CONN	\$57.00	PH	27%	\$41.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-CBL66IN	SPARE 66IN CABLE RA CONN	\$31.00	PH	27%	\$22.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-CBL66IN-N	SPARE 66IN CABLE RA CONN	\$31.00	PH	27%	\$22.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-DS60-SAS-3M	3M 12G MINI-HDX4 TO MINI-HDX4 CABLE	\$322.00	PH	27%	\$235.06	\$0.00	\$0.00	\$0.00</						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	A2-8-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-D15T3-X	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-RACK	RACK 44UD 8TRAY 6DROP HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-RE	ATMOS G2 PLATFORM BASE	\$24,310.00	PM	27%	\$17,746.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-SVR6G	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-8-XE	ATMOS G2 PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-ND15-T1	ATMOS G2 PLATFORM NODE 15 DISK 1T	\$0.00	PM	27%	\$0.00	\$1,716.00	\$1,430.00	\$1,001.00	\$0.00	\$0.00	\$429.00	\$0.00	\$1,430.00	\$0.00
5	A2-ND15-T2	ATMOS G2 PLATFORM NODE 15 DISK 2T	\$0.00	PM	27%	\$0.00	\$2,616.00	\$2,180.00	\$1,526.00	\$0.00	\$0.00	\$654.00	\$0.00	\$2,180.00	\$0.00
5	A2-ND15-T3	ATMOS G2 PLATFORM NODE 15 DISK 3T	\$0.00	PM	27%	\$0.00	\$3,360.00	\$2,800.00	\$1,960.00	\$0.00	\$0.00	\$840.00	\$0.00	\$2,800.00	\$0.00
5	A2-ND60-T1	ATMOS G2 PLATFORM NODE 60 DISK 1T	\$0.00	PM	27%	\$0.00	\$5,112.00	\$4,260.00	\$2,982.00	\$0.00	\$0.00	\$1,278.00	\$0.00	\$4,260.00	\$0.00
5	A2-ND60-T2	ATMOS G2 PLATFORM NODE 60 DISK 2T	\$0.00	PM	27%	\$0.00	\$8,640.00	\$7,200.00	\$5,040.00	\$0.00	\$0.00	\$2,160.00	\$0.00	\$7,200.00	\$0.00
5	A2-ND60-T3	ATMOS G2 PLATFORM NODE 60 DISK 3T	\$0.00	PM	27%	\$0.00	\$11,820.00	\$9,850.00	\$6,895.00	\$0.00	\$0.00	\$2,955.00	\$0.00	\$9,850.00	\$0.00
5	A2-P40U-ASTL	CBLE CABPWR AUST QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-P40U-US	CBLE CABPWR LG-30A US QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T1	DAE 15 1T SATA 7.2K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T1-X	DAE 15 1T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T2	DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T2-X	DAE 15 2T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T3	DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-D15T3-X	DAE 15 3T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-RACK	RACK 40UT 2DROP HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-RC	ATMOS G2 PLATFORM BASE	\$4,650.00	PM	27%	\$3,394.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-RE	ATMOS G2 PLATFORM BASE	\$8,235.00	PM	27%	\$6,011.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SVR3G	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SVR3G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SVR6G	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SVR6G-X	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SWGB	SWCH 1GBE 24P HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-SWGB-X	SWCH 1GBE 24P HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-XC	ATMOS G2 PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A2-T-XE	ATMOS G2 PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T1	DAE 30 1TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T1-X	DAE 30 1TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T2	DAE 30 2TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T2-X	DAE 30 2TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T4	DAE 30 4TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D30-T4-X	DAE 30 4TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D60-T1	DAE 60 4TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-D60-T4-X	DAE 60 4TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-DISK60-T1T	DISK PACK 60 1TB SATA 7.2K QTY1 TAA G3	\$0.00	PM	27%	\$0.00	\$5,940.00	\$4,950.00	\$3,465.00	\$0.00	\$0.00	\$1,485.00	\$0.00	\$4,950.00	\$0.00
5	A3-DISK60-T2T	DISK PACK 60 2TB SATA 7.2K QTY1 TAA G3	\$0.00	PM	27%	\$0.00	\$8,976.00	\$7,480.00	\$5,236.00	\$0.00	\$0.00	\$2,480.00	\$0.00	\$7,480.00	\$0.00
5	A3-DISK60-T4T	DISK PACK 60 4TB SATA 7.2K QTY1 TAA G3	\$0.00	PM	27%	\$0.00	\$15,564.00	\$12,970.00	\$9,079.00	\$0.00	\$0.00	\$3,891.00	\$0.00	\$12,970.00	\$0.00
5	A3-DISK60-T6T	DISK PACK 60 6TB SATA 7.2K QTY1 TAA G3	\$0.00	PM	27%	\$0.00	\$23,340.00	\$19,450.00	\$13,615.00	\$0.00	\$0.00	\$5,835.00	\$0.00	\$19,450.00	\$0.00
5	A3D-ND30-T1	ATMOS G3D PLATFORM NODE 30 DISK 1T	\$23,900.00	PM	27%	\$17,447.00	\$2,868.00	\$2,390.00	\$1,673.00	\$0.00	\$0.00	\$717.00	\$0.00	\$2,390.00	\$0.00
5	A3D-ND30-T2	ATMOS G3D PLATFORM NODE 30 DISK 2T	\$36,700.00	PM	27%	\$26,791.00	\$4,404.00	\$3,670.00	\$2,569.00	\$0.00	\$0.00	\$1,101.00	\$0.00	\$3,670.00	\$0.00
5	A3D-ND30-T4	ATMOS G3D PLATFORM NODE 30 DISK 4T	\$53,635.00	PM	27%	\$39,153.55	\$6,436.20	\$5,363.50	\$3,754.45	\$0.00	\$0.00	\$1,609.05	\$0.00	\$5,363.50	\$0.00
5	A3D-ND60-T1	ATMOS G3D PLATFORM NODE 60 DISK 1T	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-ND60-T2	ATMOS G3D PLATFORM NODE 60 DISK 2T	\$66,600.00	PM	27%	\$48,618.00	\$5,112.00	\$4,260.00	\$2,982.00	\$0.00	\$0.00	\$1,278.00	\$0.00	\$4,260.00	\$0.00
5	A3D-ND60-T3	ATMOS G3D PLATFORM NODE 60 DISK 3T	\$93,575.00	PM	27%	\$68,309.75	\$11,229.00	\$9,357.50	\$6,550.25	\$0.00	\$0.00	\$2,807.25	\$0.00	\$9,357.50	\$0.00
5	A3D-ND60-T4	ATMOS G3D PLATFORM NODE 60 DISK 4T	\$97,750.00	PM	27%	\$71,357.50	\$11,730.00	\$9,775.00	\$6,842.50	\$0.00	\$0.00	\$2,932.50	\$0.00	\$9,775.00	\$0.00
5	A3D-RC	ATMOS G3D PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-RC-10G	ATMOS G3D PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-RE	ATMOS G3D PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-RE-10G	ATMOS G3D PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-RE-HA10G	ATMOS G3 DENSE PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$3,959.88	\$3,299.90	\$2,309.93	\$0.00	\$0.00	\$989.97	\$0.00	\$3,299.90	\$0.00
5	A3D-XC	ATMOS G3D PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3D-XE	ATMOS G3D PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-CHS-B4	SVR 2U CHS 4BL 10GBE HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-CHS-B4-X	SVR 2U CHS 4BL 10GBE HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T1	DAE 30 1TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T1-X	DAE 30 1TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T2	DAE 30 2TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T2-X	DAE 30 2TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T4	DAE 30 4TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D30-T4-X	DAE 30 4TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D60-T1	DAE 60 1TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D60-T1-X	DAE 60 1TB SATA 7.2K HAPW FLD QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D60-T2	DAE 60 2TB SATA 7.2K HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-D60-T2-X	DAE 60 2TB SATA 7.2K HAPW FLD QTY1 G3	\$0.												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	A3F-RE	ATMOS G3 FLEX PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$1,129.80	\$941.50	\$659.05	\$0.00	\$282.45	\$0.00	\$941.50
5	A3F-RE-10G	ATMOS G3 FLEX PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$2,544.84	\$2,120.70	\$1,484.49	\$0.00	\$636.21	\$0.00	\$2,120.70
5	A3F-RE-HA10G	ATMOS G3 FLEX PLATFORM BASE	\$0.00	PM	27%	\$0.00	\$3,959.88	\$3,299.90	\$2,309.93	\$0.00	\$989.97	\$0.00	\$3,299.90
5	A3F-XC	ATMOS G3F PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3F-XE	ATMOS G3F PLATFORM EXPANSION	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-SW10GB	G3 SWCH 10GBE 24P MFG	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A3-SWGB	SWCH 10GBE 48P HAPW MFG QTY1 G3	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	A-DAE-1T-HTX	DAE 15 1T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$820.32	\$683.60	\$478.52	\$0.00	\$205.08	\$0.00	\$683.60
5	A-DAE-1T-HX	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$2,025.60	\$1,688.00	\$1,181.60	\$0.00	\$506.40	\$0.00	\$1,688.00
5	A-DAE-2H-H	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$4,350.72	\$3,625.60	\$2,537.92	\$0.00	\$1,087.68	\$0.00	\$3,625.60
5	A-DAE-2H-HD	DAE 15 2T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$4,350.72	\$3,625.60	\$2,537.92	\$0.00	\$1,087.68	\$0.00	\$3,625.60
5	A-DAE-2H-HT	DAE 15 2T SATA 7.2K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$2,068.44	\$1,723.70	\$1,206.59	\$0.00	\$517.11	\$0.00	\$1,723.70
5	A-DAE-2T-HTX	DAE 15 2T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$2,068.44	\$1,723.70	\$1,206.59	\$0.00	\$517.11	\$0.00	\$1,723.70
5	A-DAE-2T-HX	DAE 15 2T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$4,350.72	\$3,625.60	\$2,537.92	\$0.00	\$1,087.68	\$0.00	\$3,625.60
5	A-DAE-2WG-H	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,994.08	\$3,328.40	\$2,329.88	\$0.00	\$998.52	\$0.00	\$3,328.40
5	A-DAE-2WG-HD	DAE 15 2T SATA 5.4K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$3,994.08	\$3,328.40	\$2,329.88	\$0.00	\$998.52	\$0.00	\$3,328.40
5	A-DAE-2WG-HT	DAE 15 2T SATA 5.4K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$1,818.72	\$1,515.60	\$1,060.92	\$0.00	\$454.80	\$0.00	\$1,515.60
5	A-DAE-3H-H	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$5,484.12	\$4,570.10	\$3,199.07	\$0.00	\$1,371.03	\$0.00	\$4,570.10
5	A-DAE-3H-HD	DAE 15 3T SATA 7.2K HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$5,484.12	\$4,570.10	\$3,199.07	\$0.00	\$1,371.03	\$0.00	\$4,570.10
5	A-DAE-3H-HT	DAE 15 3T SATA 7.2K HAPW MFG QTY1 G2	\$0.00	PM	27%	\$0.00	\$2,698.08	\$2,248.40	\$1,573.88	\$0.00	\$674.52	\$0.00	\$2,248.40
5	A-DAE-3T-HTX	DAE 15 3T SATA 7.2K HAPW FLD QTY1 G2	\$0.00	PM	27%	\$0.00	\$2,698.08	\$2,248.40	\$1,573.88	\$0.00	\$674.52	\$0.00	\$2,248.40
5	A-DAE-3T-HX	DAE 15 3T SATA 7.2K HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$5,484.12	\$4,570.10	\$3,199.07	\$0.00	\$1,371.03	\$0.00	\$4,570.10
5	A-S-6G-1GH	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,495.68	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5	A-S-6G-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,641.60	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5	A-S-6G-HX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,641.60	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5	A-S-DISK-C	ATMOS CRU R610 SERVER DISK REPLACEMENT	\$0.00	PM	27%	\$0.00	\$1,495.68	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5	A-S-DP-1GH	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$31.32	\$26.10	\$18.27	\$0.00	\$7.92	\$0.00	\$26.10
5	A-S-DP-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,495.68	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5	A-S-DP-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,641.60	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5	A-S-DP-1GN	SVR 1U 1GBE HAPW MFG QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,495.68	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5	A-S-HTX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,641.60	\$1,368.00	\$957.60	\$0.00	\$410.40	\$0.00	\$1,368.00
5	A-S-HX	SVR 1U 1GBE HAPW FLD QTY2 G2	\$0.00	PM	27%	\$0.00	\$1,495.68	\$1,246.40	\$872.48	\$0.00	\$373.92	\$0.00	\$1,246.40
5	AVM1200FG4S	AVAMAR G4S M1200 STORAGE NODE FLD INST	\$0.00	PM	27%	\$0.00	\$2,910.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200FG4ST	AVAMAR G4S M1200 STGNODE FLD INST RR	\$0.00	PM	27%	\$0.00	\$2,910.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200FG4T	AVAMAR G4T M1200 NODE FLD INSTL	\$24,250.00	PM	27%	\$17,702.50	\$2,910.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200MG4S	AVAMAR G4S M1200 STORAGE NODE MFG INST	\$0.00	PM	27%	\$0.00	\$2,910.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200MG4ST	AVAMAR GENAS M1200 NODE MFG INST RR	\$0.00	PM	27%	\$0.00	\$2,910.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200MG4T	AVAMAR G4T M1200 NODE MANF INSTL	\$24,250.00	PM	27%	\$17,702.50	\$2,910.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200UG4T	AVAMAR G4T M1200 UPRGRD FLD INSTL	\$24,250.00	PM	27%	\$17,702.50	\$2,910.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1200UG4T	AVAMAR G4T M1200 UPRGRD Fld Instl	\$30,313.00	PM	27%	\$22,128.49	\$3,637.56	\$3,031.30	\$2,121.91	\$0.00	\$909.39	\$0.00	\$3,031.30
5	AVM19CBINTG4S	AVAMAR G4S INTERNAL 19-CABLE BUNDLE	\$200.00	PM	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM1NACC32FG2	AVAMAR GEN2 32GB ACCEL NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$1,680.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVM1NLAGCCFG4	AVAMAR Gen4 Acc Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$1,680.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVM1NMAFG4	AVAMAR GEN4 MEDIA ACCESS NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM1NODEFG1	1 NODE FIELD INSTALLED AVAMAR GEN1 (2U)	\$0.00	PM	27%	\$0.00	\$1,560.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	AVM1NODEMG1	1 NODE MFG INSTALLED AVAMAR GEN1 (2U)	\$0.00	PM	27%	\$0.00	\$1,560.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	AVM1NSTG1FG2	AVAMAR GEN2 1TB STG NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$1,560.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	AVM1NSTG1FG4	AVAMAR Gen4 1.3TB Stg Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$1,350.00	\$1,125.00	\$787.50	\$0.00	\$337.50	\$0.00	\$1,125.00
5	AVM1NSTG1MG2	AVAMAR GEN2 1TB STRG NODE (MFG INST)	\$0.00	PM	27%	\$0.00	\$1,560.00	\$1,300.00	\$910.00	\$0.00	\$390.00	\$0.00	\$1,300.00
5	AVM1NSTG2FG2	AVAMAR GEN2 2TB STRG NODE (FIELD INST)	\$0.00	PM	27%	\$0.00	\$2,520.00	\$2,100.00	\$1,470.00	\$0.00	\$630.00	\$0.00	\$2,100.00
5	AVM1NSTG2FG4	AVAMAR Gen4 2.6TB Stg Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$2,190.00	\$1,825.00	\$1,277.50	\$0.00	\$547.50	\$0.00	\$1,825.00
5	AVM1NSTG2MG2	AVAMAR GEN2 2TB STRG NODE (MFG INST)	\$0.00	PM	27%	\$0.00	\$2,520.00	\$2,100.00	\$1,470.00	\$0.00	\$630.00	\$0.00	\$2,100.00
5	AVM1NSTG3FG4	AVAMAR Gen4 3.9TB Stg Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$2,910.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1NSTG3MG4	AVAMAR Gen4 3.9TB Stg Node (Mfg Inst)	\$0.00	PM	27%	\$0.00	\$2,910.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVM1NSTG7MG4	AVAMAR Gen4 7.8TB Stg Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM1NSTG7MG4	AVAMAR Gen4 7.8TB Stg Node (Mfg Inst)	\$0.00	PM	27%	\$0.00	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM1NUTILFG2	AVAMAR GEN2 UTILITY/ACCEN NODE (FLD INST)	\$0.00	PM	27%	\$0.00	\$1,320.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1NUTILFG4	AVAMAR Gen4 Utility/Acc Node (Fld Inst)	\$0.00	PM	27%	\$0.00	\$1,320.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1NUTILMG2	AVAMAR GEN2 UTILITY NODE (MFG INSTALLED)	\$0.00	PM	27%	\$0.00	\$1,320.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1NUTILMG4	AVAMAR Gen4 Utility Node (Mfg Inst)	\$0.00	PM	27%	\$0.00	\$1,320.00	\$1,100.00	\$770.00	\$0.00	\$330.00	\$0.00	\$1,100.00
5	AVM1TBRN	TELCO RAIL FOR NODES	\$400.00	PM	27%	\$292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM1TBRSW	TELCO RAIL FOR SWITCH	\$300.00	PM	27%	\$219.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM2400DG4S	AVAMAR G4S M2400 SNG NODE (DD IN INST)	\$0.00	PM	27%	\$0.00	\$6,335.00	\$5,430.00	\$4,525.00	\$0.00	\$0.00	\$0.00	\$7,240.00
5	AVM2400EG4S	AVAMAR G4S M2400 SNG NODE (DD EX INST)	\$0.00	PM	27%	\$0.00	\$6,335.00	\$5,430.00	\$4,525.00	\$0.00	\$0.00	\$0.00	\$7,240.00
5	AVM2400FG4S	AVAMAR G4S M2400 STORAGE NODE FLD INST	\$0.00	PM	27%	\$0.00	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM2400G4ST	AVAMAR G4S M2400 STG NODE FLD INST RR	\$0.00	PM	27%	\$0.00	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM2400G4T	AVAMAR G4T M2400 NODE FLD INSTL	\$45,250.00	PM	27%	\$33,032.50	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM2400G4T	AVAMAR G4T M2400 NODE Fld Instl	\$45,250.00	PM	27%	\$33,032.50	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM2400MG4S	AVAMAR G4S M2400 STORAGE NODE MFG INST	\$0.00	PM	27%	\$0.00	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM2400MG4ST	AVAMAR GENAS M2400 NODE MFG INST RR	\$0.00	PM	27%	\$0.00	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM2400MG4T	AVAMAR G4T M2400 NODE MANF INSTL	\$45,250.00	PM	27%	\$33,032.50	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM2400UG4T	AVAMAR G4T M2400 UPRGRD FLD INSTL	\$45,250.00	PM	27%	\$33,032.50	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM2400UG4T	AVAMAR G4T M2400 UPRGRD Fld Instl	\$56,563.00	PM	27%	\$41,290.99	\$6,767.56	\$5,656.30	\$3,959.41	\$0.00	\$1,696.89	\$0.00	\$5,656.30
5	AVM-40UC-SECURE1	ANTI-TIP KIT, TITAN	\$1,000.00	PM	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-40UC-SECURE2	ANTI-MOVE KIT, TITAN	\$1,000.00	PM	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-40UC-SEISMIC	SEISMIC KIT, TITAN	\$1,000.00	PM	27%	\$730.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM600DG4S	AVAMAR G4S M600 SNG NODE (DD IN INST)	\$0.00	PM	27%	\$0.00	\$1,995.00	\$1,710.00	\$1,425.00	\$0.00	\$0.00	\$0.00	\$2,280.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	AVM600FG4T	AVAMAR G4T M600 NODE FLD INSTL	\$14,250.00	PM	27%	\$10,402.50	\$1,710.00	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5	AVM600FG4TD	Avamar G4T M600 Node Fld Instl	\$14,250.00	PM	27%	\$10,402.50	\$1,710.00	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5	AVM600MG4S	AVAMAR G4S M600 STORAGE NODE MFG INST	\$0.00	PM	27%	\$0.00	\$1,710.00	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5	AVM600MG4ST	AVAMAR GENAS M600 NODE MFG INST RR	\$0.00	PM	27%	\$0.00	\$1,710.00	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5	AVM600MG4T	AVAMAR G4T M600 NODE MANF INSTL	\$14,250.00	PM	27%	\$10,402.50	\$1,710.00	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5	AVM600MG4TD	Avamar G4T M600 Node Manf Instl	\$14,250.00	PM	27%	\$10,402.50	\$1,710.00	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5	AVM600UG4T	AVAMAR G4T M600 UPGRD FLD INSTL	\$17,813.00	PM	27%	\$13,003.49	\$2,137.56	\$1,781.30	\$1,246.91	\$0.00	\$534.39	\$0.00	\$1,781.30
5	AVM600UG4TD	Avamar G4T M600 Upgrd Fld Instl	\$17,813.00	PM	27%	\$13,003.49	\$2,137.56	\$1,781.30	\$1,246.91	\$0.00	\$534.39	\$0.00	\$1,781.30
5	AVM6CBLNXT	6 NODE LONG CABLE BNDL EXTERNAL ROUTING	\$150.00	PM	27%	\$109.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM6CBLINT	6 NODE SHORT CABLE BNDL INTERNAL ROUTING	\$100.00	PM	27%	\$73.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMA1200FG4T	AVAMAR G4T M1200 SVR FLD INSTL	\$24,250.00	PM	27%	\$17,702.50	\$2,910.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVMA1200FG4TD	Avamar G4T M1200 Svr Fld Instl	\$24,250.00	PM	27%	\$17,702.50	\$2,910.00	\$2,425.00	\$1,697.50	\$0.00	\$727.50	\$0.00	\$2,425.00
5	AVMA2400FG4T	AVAMAR G4T M2400 SVR FLD INSTL	\$45,250.00	PM	27%	\$33,032.50	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVMA2400FG4TD	Avamar G4T M2400 Svr Fld Instl	\$45,250.00	PM	27%	\$33,032.50	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVMA600FG4T	AVAMAR G4T M600 SVR FLD INSTL	\$14,250.00	PM	27%	\$10,402.50	\$1,710.00	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5	AVMA600FG4TD	Avamar G4T M600 Svr Fld Instl	\$14,250.00	PM	27%	\$10,402.50	\$1,710.00	\$1,425.00	\$997.50	\$0.00	\$427.50	\$0.00	\$1,425.00
5	AVMACC10FG4S	AVAMAR G4S NDMP ACCEL 10GBE FLD INST	\$0.00	PM	27%	\$0.00	\$1,884.00	\$1,570.00	\$1,099.00	\$0.00	\$471.00	\$0.00	\$1,570.00
5	AVMACC10FG4T	AVAMAR G4T ACCELERATOR 10GB FLD INSTL	\$14,000.00	PM	27%	\$10,220.00	\$1,680.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVMACC10FG4TD	Avamar G4T Accelerator 10GB Fld Instl	\$14,000.00	PM	27%	\$10,220.00	\$1,680.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVMCOMFG4S	AVAMAR GEN4S Int Comm Module (Fid Inst)	\$4,000.00	PM	27%	\$2,920.00	\$480.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$400.00
5	AVMCOMG4S	AVAMAR G4S INTERNAL COMM MODULE	\$4,000.00	PM	27%	\$2,920.00	\$480.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$400.00
5	AVMCOMG4SF-1	AVAMAR GEN4S INT COMM MODULE SW FLD INST	\$4,000.00	PM	27%	\$2,920.00	\$480.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$400.00
5	AVMCOMG4SM-1	AVAMAR GEN4S INT COMM MODULE SW FAC INST	\$4,000.00	PM	27%	\$2,920.00	\$480.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$400.00
5	AVMCOMG4TF	AVAMAR G4T COMM MODULE FLD INSTL	\$4,000.00	PM	27%	\$2,920.00	\$480.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$400.00
5	AVMCOMG4TM	AVAMAR G4T COMM MODULE MANF INSTL	\$4,000.00	PM	27%	\$2,920.00	\$480.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$400.00
5	AVMCOMKIT4S-1	AVAMAR GEN4S COMM RAIL INSTALL KIT	\$200.00	PM	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMCOMKIT4T	AVAMAR G4T COMM MODULE INSTALL KIT	\$200.00	PM	27%	\$146.00	\$24.00	\$20.00	\$14.00	\$0.00	\$6.00	\$0.00	\$20.00
5	AVMCOMKITG4S	AVAMAR G4S COMM INSTALL KIT	\$200.00	PM	27%	\$146.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMCONSOLEG4T	Avamar G4T Console Door	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMCONSOLEG4TD	Avamar G4T Console Door Cobranded	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-E-PC3YAF1A	32A 3PHASE WYE CRD SET IEC309-AMER	\$1,155.00	PM	27%	\$843.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-E-PC3YAFLE	32A 3PHASE WYE CRD SET FLY LEAD EUROPE	\$2,800.00	PM	27%	\$2,044.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMFACTORYKITG4T	Avamar G4T Factory Kit	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMFACTORYKITG4TD	Avamar G4T Factory Kit Cobranded	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMFIELDKITG4TD	Avamar G4T Field Kit Cobranded	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMMAFG4S	AVAMAR G4S MEDIA ACCESS FLD INST	\$0.00	PM	27%	\$0.00	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVMMAFG4ST	AVAMAR G4S MEDIA ACCESS FLD INST RR	\$0.00	PM	27%	\$0.00	\$5,430.00	\$4,525.00	\$3,167.50	\$0.00	\$1,357.50	\$0.00	\$4,525.00
5	AVM-MDS-TWIX-5M	10G BASE COPPER PASSIVE TWINAX CABLE; 5M	\$325.00	PM	27%	\$237.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-PWR-1PH-01	PWR CORD 24A SP 15FT 56PA332	\$2,485.00	PM	27%	\$1,814.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-PWR-1PH-02	PWR CORD 24A SP 15FT IEC309P	\$1,468.00	PM	27%	\$1,071.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-PWR-1PH-03	POWER CORD SINGLE PHASE US&JAP RACK	\$470.00	PM	27%	\$343.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-PWR-1PH-04	PWR CORD 24A SP 15FT 3750DP	\$2,194.00	PM	27%	\$1,601.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-PWR-3PH-DEL-01	PWR CORD 3-PH DELTA, 40A, 15FT, Int'l	\$2,426.00	PM	27%	\$1,770.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-PWR-3PH-DEL-02	PWR CORD 3-PH DELTA, 40A, 15FT, N. Am.	\$1,754.00	PM	27%	\$1,280.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-PWR-3PH-DEL-03	PWR CORD 3-PH DELTA, 40A/RS, 15FT, N.A.	\$3,175.00	PM	27%	\$2,317.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-PWR-3PH-WYE-01	PWR CORD 3-PH WYE, 32A, 15FT, INTL	\$838.00	PM	27%	\$611.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVM-P-XC-CBLJUMP-1	CABLE SINGLE PHASE PDU JUMPER	\$2,050.00	PM	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AVMRACKG4S	AVAMAR G4S 40U TITAN RACK	\$4,200.00	PM	27%	\$3,066.00	\$3,066.00	\$2,700.00	\$1,890.00	\$0.00	\$810.00	\$0.00	\$2,700.00
5	AVMRACKG4T	AVAMAR G4T RAIL KIT LEFT AND RIGHT	\$4,200.00	PM	27%	\$3,066.00	\$24.00	\$20.00	\$14.00	\$0.00	\$6.00	\$0.00	\$20.00
5	AVMS2400FG4T	AVAMAR G4T S2400 ABE FLD INSTL	\$27,000.00	PM	27%	\$19,710.00	\$3,240.00	\$2,700.00	\$1,890.00	\$0.00	\$810.00	\$0.00	\$2,700.00
5	AVMS2400FG4TD	Avamar G4T S2400 ABE Fld Instl	\$27,000.00	PM	27%	\$19,710.00	\$3,240.00	\$2,700.00	\$1,890.00	\$0.00	\$810.00	\$0.00	\$2,700.00
5	AVMSWITCHG1	CUBE SWITCH AVAMAR GEN1 (2U)	\$0.00	PM	27%	\$0.00	\$482.00	\$410.00	\$287.00	\$0.00	\$123.00	\$0.00	\$410.00
5	AVMSWITCHG4	Avamar Gen4 Internal Comm module	\$0.00	PM	27%	\$0.00	\$480.00	\$400.00	\$280.00	\$0.00	\$120.00	\$0.00	\$400.00
5	AVMTITAN1PHASE	AVAMAR G4T TITAN RACK SINGLE PHASE	\$4,200.00	PM	27%	\$3,066.00	\$504.00	\$420.00	\$294.00	\$0.00	\$126.00	\$0.00	\$420.00
5	AVMTITAN1PHASED	Avamar G4T TITAN Rack Single Phase	\$4,200.00	PM	27%	\$3,066.00	\$504.00	\$420.00	\$294.00	\$0.00	\$126.00	\$0.00	\$420.00
5	AVMTITAN3DELTA	AVAMAR G4T TITAN RACK 3-PHASE DELTA	\$4,200.00	PM	27%	\$3,066.00	\$504.00	\$420.00	\$294.00	\$0.00	\$126.00	\$0.00	\$420.00
5	AVMTITAN3DELTA	Avamar G4T TITAN Rack 3-Phase Delta	\$4,200.00	PM	27%	\$3,066.00	\$504.00	\$420.00	\$294.00	\$0.00	\$126.00	\$0.00	\$420.00
5	AVMTITAN3WYE	AVAMAR G4T TITAN RACK 3-PHASE WYE	\$4,200.00	PM	27%	\$3,066.00	\$504.00	\$420.00	\$294.00	\$0.00	\$126.00	\$0.00	\$420.00
5	AVMTITAN3WYED	Avamar G4T TITAN Rack 3-Phase WYE	\$4,200.00	PM	27%	\$3,066.00	\$504.00	\$420.00	\$294.00	\$0.00	\$126.00	\$0.00	\$420.00
5	AVMUTILFG4T	AVAMAR G4T UTILITY NODE FLD INSTL	\$14,000.00	PM	27%	\$10,220.00	\$1,680.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVMUTILFG4TD	Avamar G4T Utility Node Fld Instl	\$14,000.00	PM	27%	\$10,220.00	\$1,680.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVMUTILMG4T	AVAMAR G4T UTILITY NODE MANF INSTL	\$14,000.00	PM	27%	\$10,220.00	\$1,680.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVMUTILMG4TD	Avamar G4T Utility Node Manf Instl	\$14,000.00	PM	27%	\$10,220.00	\$1,680.00	\$1,400.00	\$980.00	\$0.00	\$420.00	\$0.00	\$1,400.00
5	AVM-XC-CBLJUMP-2	3P DELTA PDU TO PDU JMFR CABLE	\$2,050.00	PM	27%	\$1,496.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BDX20K-DAEGR	BULLET SAS DAE NON HA	\$0.00	PM	27%	\$0.00	\$109.44	\$91.20	\$63.84	\$0.00	\$27.36	\$0.00	\$91.20
5	BDX20K-DAE-HH	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	\$0.00	PM	27%	\$0.00	\$2,025.60	\$1,688.00	\$1,181.60	\$0.00	\$506.40	\$0.00	\$1,688.00
5	BDX20K-DAE-HN	DAE 15 1T SATA 7.2K HAPW MFG QTY2 G1	\$0.00	PM	27%	\$0.00	\$2,025.60	\$1,688.00	\$1,181.60	\$0.00	\$506.40	\$0.00	\$1,688.00
5	BDX20K-DAE-HT	DAE 15 1T SATA 7.2K HAPW MFG QTY1 G1	\$0.00	PM	27%	\$0.00	\$820.32	\$683.60	\$478.52	\$0.00	\$205.08	\$0.00	\$683.60
5	BDX20K-DAE-WH	BULLET DAE (QTY:2) W/30 1TB WD DRIVES HA	\$0.00	PM	27%	\$0.00	\$2,361.96	\$1,968.30	\$1,377.81	\$0.00	\$590.49	\$0.00	\$1,968.30
5	BDX20K-DAE-WN	BULLET DAE (QTY:2) W/30 1TB WD DRIVES NO	\$0.00	PM	27%	\$0.00	\$2,346.24	\$1,955.20	\$1,368.64	\$0.00	\$586.56	\$0.00	\$1,955.20
5	BDX20K-S-1GH	SVR 1U 1GBE HAPW MFG QTY2 G1	\$0.00	PM	27%	\$0.00	\$1,173.84	\$978.30	\$684.81	\$0.00	\$239.49	\$0.00	\$978.30
5	BDX20K-S-1GHT	SVR 1U 1GBE HAPW MFG QTY2 G1	\$0.00	PM	27%	\$0.00	\$1,311.84	\$1,093.20	\$765.24	\$0.00	\$327.96	\$0.00	\$1,093.20
5	BDX20K-S-1GN	SVR 1U 1GBE HAPW MFG QTY2 G1	\$0.00	PM	27%	\$0.00	\$1,128.00	\$940.00	\$658.00	\$0.00	\$282.00	\$0.00	\$940.00
5	BDX20K-SWCH-H	SWCH 1GBE 24P HAPW MFG QTY1 G1	\$0.00	PM	27%	\$0.00	\$352.20	\$252.00	\$176.00	\$126.00	\$25.00	\$25.00	\$252.00
5	BDX20K-SWCH	SWCH 1GBE 24P HAPW MFG QTY1 G1	\$0.00	PM	27%	\$0.00	\$326.20	\$233.00	\$139.00	\$116.00	\$23.00	\$23.00	\$233.00
5	BRSS1-ECSS	BRS S1 EDISC - ECS SERVER	\$0.00	PM	27%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$480.00	\$0.00	\$1,600.00
5	BRSS1-ECSS	BRS S1 EDISC - ECS SERVER (INTL)	\$0.00	PM	27%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$480.00	\$0.00	\$1,600.00
5	BRSS1-IC-ECSS	BRS S1 EDISCO INFCTR ECS SRVR	\$0.00	PM	27%	\$0.00	\$1,920.00	\$1,600.00	\$1,120.00	\$0.00	\$480.00	\$0.00	\$1,600.00
5	BRSS1-IC-ECSS	BRS S1 EDISCO INFCTR ECS SRVR (INTL)	\$0.00	PM									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	BTI-ZSTOR-M	ZSTOR MM FICON	\$0.00	PM	27%	\$0.00	\$9,120.00	\$7,600.00	\$5,320.00	\$3,800.00	\$0.00	\$0.00	\$7,600.00
5	C-2500-AES	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	\$3,750.00	PM	27%	\$2,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-2500-AES-B	OPTION,DD2500 ADD ES EXP KIT,DUAL PATH	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-2500XMEM	OPTION,MEMKIT,DD2500,MORE THAN 66TB	\$6,000.00	PM	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-2500XMEM-B	OPTION,MEMKIT,DD2500,MORE THAN 66TB	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-640-AES-B	OPTION,DD840 ADD ES EXP KIT,DUAL PATH	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-870AUP76T	OPTION,DD870 CAP EXPKIT, 30TB TO 76TB	\$0.00	PM	27%	\$0.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$3,200.00
5	C-870AUP76T-B	OPTION,DD870 CAP EXP KIT, 36TB TO 76TB	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN2500	OPTION,FIELD INSTALL KIT,DD2500	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN4200	OPTION,FIELD INSTALL KIT,DD4200	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C-FLDIN4500	OPTION,FIELD INSTALL KIT,DD4500	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD2500	SYSTEM,DD2500,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD2500-1E30	SYSTEM,DD2500+1ES30 SAS,66TB,NFS,CIFS	\$66,350.00	PM	27%	\$47,705.50	\$9,149.00	\$7,842.00	\$6,535.00	\$0.00	\$0.00	\$0.00	\$10,456.00
5	DD2500-1E45	SYSTEM,DD2500+1ES45 SAS,81TB,NFS,CIFS	\$71,450.00	PM	27%	\$52,158.50	\$10,003.00	\$8,574.00	\$7,145.00	\$0.00	\$0.00	\$0.00	\$11,432.00
5	DD2500-21TB	SYSTEM,DD2500-7X3TB SAS,21TB,NFS,CIFS	\$28,500.00	PM	27%	\$20,805.00	\$3,990.00	\$3,420.00	\$2,850.00	\$0.00	\$0.00	\$0.00	\$4,560.00
5	DD2500-2E30	SYSTEM,DD2500+2ES30 SAS,96TB,NFS,CIFS	\$78,450.00	PM	27%	\$57,268.50	\$10,983.00	\$9,414.00	\$7,845.00	\$0.00	\$0.00	\$0.00	\$12,552.00
5	DD2500-2E45	SYSTEM,DD2500+2ES45 SAS,126TB,NFS,CIFS	\$90,600.00	PM	27%	\$66,138.00	\$12,684.00	\$10,872.00	\$9,060.00	\$0.00	\$0.00	\$0.00	\$14,496.00
5	DD2500-36TB	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$52,250.00	PM	27%	\$38,142.50	\$7,315.00	\$6,220.00	\$5,225.00	\$0.00	\$0.00	\$0.00	\$8,360.00
5	DD2500-36TB-B	SYSTEM,DD2500-12X3HDD SAS,36TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD2500-3E30	SYSTEM,DD2500+3ES30 SAS,126TB,NFS,CIFS	\$91,550.00	PM	27%	\$66,831.50	\$12,817.00	\$10,986.00	\$9,155.00	\$0.00	\$0.00	\$0.00	\$14,648.00
5	DD2500-3E45	SYSTEM,DD2500+3ES45 SAS,171TB,NFS,CIFS	\$109,750.00	PM	27%	\$80,117.50	\$15,365.00	\$13,170.00	\$10,975.00	\$0.00	\$0.00	\$0.00	\$17,560.00
5	DD2500-4E30	SYSTEM,DD2500+4ES30 SAS,156TB,NFS,CIFS	\$104,650.00	PM	27%	\$76,384.50	\$14,651.00	\$12,558.00	\$10,465.00	\$0.00	\$0.00	\$0.00	\$16,744.00
5	DD4200	SYSTEM,DD4200,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD4200-1E30	SYSTEM,DD4200+1ES30,2TB SAS HDD,NFS,CIFS	\$44,500.00	PM	27%	\$32,521.50	\$6,237.00	\$5,346.00	\$4,455.00	\$0.00	\$0.00	\$0.00	\$7,128.00
5	DD4200-1E45	SYSTEM,DD4200+1ES30,3TB SAS HDD,NFS,CIFS	\$60,900.00	PM	27%	\$44,457.00	\$8,526.00	\$7,308.00	\$6,090.00	\$0.00	\$0.00	\$0.00	\$9,744.00
5	DD4200-2E30	SYSTEM,DD4200+2ES30,2TB SAS HDD,NFS,CIFS	\$80,550.00	PM	27%	\$58,801.50	\$11,277.00	\$9,666.00	\$8,055.00	\$0.00	\$0.00	\$0.00	\$12,888.00
5	DD4200-2E45	SYSTEM,DD4200+2ES30,3TB SAS HDD,NFS,CIFS	\$114,050.00	PM	27%	\$83,255.50	\$15,967.00	\$13,686.00	\$11,405.00	\$0.00	\$0.00	\$0.00	\$18,248.00
5	DD4200-3E45	SYSTEM,DD4200+3ES30,3TB SAS HDD,NFS,CIFS	\$186,550.00	PM	27%	\$136,181.50	\$26,117.00	\$22,386.00	\$18,655.00	\$0.00	\$0.00	\$0.00	\$29,648.00
5	DD4200-4E45	SYSTEM,DD4200+4ES30,3TB SAS HDD,NFS,CIFS	\$239,750.00	PM	27%	\$174,944.50	\$33,551.00	\$28,758.00	\$23,865.00	\$0.00	\$0.00	\$0.00	\$38,344.00
5	DD4200-5E45	SYSTEM,DD4200+5ES30,3TB SAS HDD,NFS,CIFS	\$292,750.00	PM	27%	\$213,707.50	\$40,985.00	\$35,135.00	\$29,275.00	\$0.00	\$0.00	\$0.00	\$46,840.00
5	DD4200-CTL	SYSTEM,DD4200,CTL,NFS,CIFS	\$49,500.00	PM	27%	\$36,135.00	\$6,930.00	\$5,940.00	\$4,950.00	\$0.00	\$0.00	\$0.00	\$7,920.00
5	DD4200-CTL-B	SYSTEM,DD4200,CTL,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD4500	SYSTEM,DD4500,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD4500-2E30	SYSTEM,DD4500+2ES30,2TB SAS HDD,NFS,CIFS	\$176,250.00	PM	27%	\$128,862.50	\$24,675.00	\$21,150.00	\$17,625.00	\$0.00	\$0.00	\$0.00	\$28,200.00
5	DD4500-2E45	SYSTEM,DD4500+2ES30,3TB SAS HDD,NFS,CIFS	\$209,750.00	PM	27%	\$153,117.50	\$29,365.00	\$25,170.00	\$20,975.00	\$0.00	\$0.00	\$0.00	\$33,560.00
5	DD4500-3E45	SYSTEM,DD4500+3ES30,3TB SAS HDD,NFS,CIFS	\$262,850.00	PM	27%	\$191,880.50	\$36,799.00	\$31,542.00	\$26,285.00	\$0.00	\$0.00	\$0.00	\$42,056.00
5	DD4500-4E45	SYSTEM,DD4500+4ES30,3TB SAS HDD,NFS,CIFS	\$315,950.00	PM	27%	\$230,643.50	\$44,233.00	\$37,914.00	\$31,595.00	\$0.00	\$0.00	\$0.00	\$50,552.00
5	DD4500-5E45	SYSTEM,DD4500+5ES30,3TB SAS HDD,NFS,CIFS	\$398,150.00	PM	27%	\$290,649.50	\$55,741.00	\$47,778.00	\$39,815.00	\$0.00	\$0.00	\$0.00	\$63,704.00
5	DD4500-6E45	SYSTEM,DD4500+6ES30,3TB SAS HDD,NFS,CIFS	\$451,250.00	PM	27%	\$329,412.50	\$63,175.00	\$54,150.00	\$45,150.00	\$0.00	\$0.00	\$0.00	\$72,200.00
5	DD4500-7E45	SYSTEM,DD4500+7ES30,3TB SAS HDD,NFS,CIFS	\$504,400.00	PM	27%	\$368,212.00	\$70,616.00	\$60,528.00	\$50,440.00	\$0.00	\$0.00	\$0.00	\$80,704.00
5	DD4500-8E45	SYSTEM,DD4500+8ES30,3TB SAS HDD,NFS,CIFS	\$557,500.00	PM	27%	\$406,975.00	\$78,050.00	\$66,900.00	\$55,750.00	\$0.00	\$0.00	\$0.00	\$89,200.00
5	DD4500-CTL	SYSTEM,DD4500,CTL,NFS,CIFS	\$103,500.00	PM	27%	\$75,555.00	\$14,490.00	\$12,420.00	\$10,350.00	\$0.00	\$0.00	\$0.00	\$16,560.00
5	DD4500-CTL-B	SYSTEM,DD4500,CTL,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD565	SYSTEM,DD565 BASEUNIT,NFS,CIFS (ROHS)	\$0.00	PM	27%	\$0.00	\$12,800.00	\$10,800.00	\$9,000.00	\$0.00	\$0.00	\$0.00	\$14,400.00
5	DD620-12TB	SYSTEM,DD620-12X1,12TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$4,200.00	\$3,600.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$4,800.00
5	DD620-7TB	SYSTEM,DD620-7X1,7TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$2,800.00	\$2,400.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$3,200.00
5	DD640-12TB	SYSTEM,DD640-12X1,12TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$7,000.00	\$6,000.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$8,000.00
5	DD640-12TB-B	SYSTEM,DD640-12X1,12TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD640-1E15	SYSTEM,DD640+1ES15,27TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$13,720.00	\$11,760.00	\$9,800.00	\$0.00	\$0.00	\$0.00	\$15,680.00
5	DD640-1E30	SYSTEM,DD640+1ES30,42TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$18,340.00	\$15,720.00	\$13,100.00	\$0.00	\$0.00	\$0.00	\$20,960.00
5	DD640-2E15	SYSTEM,DD640+2ES15,42TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$20,440.00	\$17,520.00	\$14,600.00	\$0.00	\$0.00	\$0.00	\$23,360.00
5	DD640-7TB	SYSTEM,DD640-7X1,7TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$4,900.00	\$4,200.00	\$3,500.00	\$0.00	\$0.00	\$0.00	\$5,600.00
5	DD660-12TB-B	SYSTEM,DD660,12TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD660-12TB	SYSTEM,DD660,12TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD670-12TB	SYSTEM,DD670,12TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$8,400.00	\$7,200.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$9,600.00
5	DD670-12TB-B	SYSTEM,DD670,12TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD670-12TB	SYSTEM,DD670,12TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD670-12TB-B	SYSTEM,DD670,12TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD670-12TX	SYSTEM,DD670,12TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$8,400.00	\$7,200.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$9,600.00
5	DD670-12X-B	SYSTEM,DD670,12TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DD670-1E15	SYSTEM,DD670+1ES30,27TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$15,120.00	\$12,960.00	\$10,800.00	\$0.00	\$0.00	\$0.00	\$17,280.00
5	DD670-1E16	SYSTEM,DD670+1ES16,28TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$17,304.00	\$14,832.00	\$12,360.00	\$0.00	\$0.00	\$0.00	\$19,776.00
5	DD670-1E30	SYSTEM,DD670+1ES30,42TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$22,540.00	\$19,320.00	\$16,100.00	\$0.00	\$0.00	\$0.00	\$25,760.00
5	DD670-1E32	SYSTEM,DD670+1ES32,44TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$25,536.00	\$21,888.00	\$18,240.00	\$0.00	\$0.00	\$0.00	\$29,184.00
5	DD670-2E15	SYSTEM,DD670+2ES30,42TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$24,648.00	\$21,120.00	\$17,600.00	\$0.00	\$0.00	\$0.00	\$28,160.00
5	DD670-2E16	SYSTEM,DD670+2ES16,44TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$27,608.00	\$23,664.00	\$19,720.00	\$0.00	\$0.00	\$0.00	\$31,552.00
5	DD670-2E30	SYSTEM,DD670+2ES30,72TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$33,880.00	\$29,040.00	\$24,800.00	\$0.00	\$0.00	\$0.00	\$38,720.00
5	DD670-2E32	SYSTEM,DD670+2ES32,76TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$33,880.00	\$29,040.00	\$24,800.00	\$0.00	\$0.00	\$0.00	\$38,720.00
5	DD670-3E15	SYSTEM,DD670+3ES30,57TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$38,472.00	\$32,976.00	\$27,400.00	\$0.00	\$0.00	\$0.00	\$43,968.00
5	DD670-3E16	SYSTEM,DD670+3ES16,60TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$31,360.00	\$26,880.00	\$22,400.00	\$0.00	\$0.00	\$0.00	\$35,840.00
5	DD670-3E18	SYSTEM,DD670+3ES18,66TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$35,112.00	\$30,096.00	\$25,080.00	\$0.00	\$0.00	\$0.00	\$40,128.00
5	DD670-4E15	SYSTEM,DD670+4ES30,72TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$38,080.00	\$32,640.00	\$27,200.00	\$0.00	\$0.00	\$0.00	\$43,520.00
5	DD670-4E16	SYSTEM,DD670+4ES16,76TB,NFS,CIFS	\$0.00	PM	27%	\$0.00	\$42,616.00	\$36,528.00	\$30,440.00	\$0.00	\$0.00	\$0.00	\$48,704.00
5	DLM2000-BASE	DLM2000 RACK BASE	\$5,000.00	PM	27%	\$3,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM2K-10PACK	DLM2000 2TB VIPER DRIVE 10 PACK	\$13,212.00	PM	27%	\$9,644.76	\$1,849.68	\$1,585.44	\$0.00	\$0.00	\$0.00	\$0.00	\$1,585.44
5	DLM2K-10PACKU	DLM2000 2TB VIPER DRIVE 10 PACK UPGRADE	\$17,837.00	PM	27%	\$13,021.01	\$1,678.46	\$1,321.72	\$0.00	\$0.00	\$0.00	\$0.00	

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	DLM-VNXB76DMU	DLM VNX7600 Storage Controller Upg	\$46,862.00	PM	27%	\$34,209.26	\$4,409.71	\$3,472.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,472.47
5	DLM-VNXB76DPE	DLM VNX7600 DPE 25X2.5" Vault	\$68,316.00	PM	27%	\$49,870.68	\$9,564.24	\$8,197.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,197.82
5	DLM-VNXB2S	DLM VNX2 Control Station	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DLM-VNXB2S2	DLM VNX2 2nd Control Station	\$1,935.00	PM	27%	\$1,412.55	\$232.20	\$193.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193.50
5	DLM-VNXB2S2-M	DLM VNX2 2nd Control Station - Modular	\$1,935.00	PM	27%	\$1,412.55	\$232.20	\$193.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193.50
5	DLM-VNXB2S-M	DLM VNX2 Control Station - Modular	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSKRTAV-2	DISK RETENTION UPLIFT 2YR-AVAMAR	\$28.00	PM	27%	\$20.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSKRTAV-3	DISK RETENTION UPLIFT 3YR-AVAMAR	\$42.00	PM	27%	\$30.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSKRTAV-4	DISK RETENTION UPLIFT 4YR-AVAMAR	\$56.00	PM	27%	\$40.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSKRTAV-5	DISK RETENTION UPLIFT 5YR-AVAMAR	\$70.00	PM	27%	\$51.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAS-E4	MAS ESCON V4.0	\$0.00	PM	27%	\$0.00	\$5,160.00	\$4,300.00	\$3,010.00	\$2,150.00	\$0.00	\$0.00	\$0.00	\$4,300.00
5	MAS-E5	MAS ESCON V5.0	\$0.00	PM	27%	\$0.00	\$5,580.00	\$4,650.00	\$3,255.00	\$2,325.00	\$0.00	\$0.00	\$0.00	\$4,650.00
5	MAS-M4	MAS MM FICON V4.0	\$0.00	PM	27%	\$0.00	\$6,780.00	\$5,650.00	\$3,955.00	\$2,825.00	\$0.00	\$0.00	\$0.00	\$5,650.00
5	MAS-M5	MAS MM FICON V5.0	\$0.00	PM	27%	\$0.00	\$7,200.00	\$6,000.00	\$4,200.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	MAS-ME	MAS ENTRY MM FICON	\$0.00	PM	27%	\$0.00	\$4,620.00	\$3,850.00	\$2,955.00	\$1,925.00	\$0.00	\$0.00	\$0.00	\$3,850.00
5	MAS-S4	MAS SM FICON V4.0	\$0.00	PM	27%	\$0.00	\$6,780.00	\$5,650.00	\$3,955.00	\$2,825.00	\$0.00	\$0.00	\$0.00	\$5,650.00
5	MAS-S5	MAS SM FICON V5.0	\$0.00	PM	27%	\$0.00	\$7,200.00	\$6,000.00	\$4,200.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5	MAS-SE	MAS ENTRY SM FICON	\$0.00	PM	27%	\$0.00	\$4,620.00	\$3,850.00	\$2,955.00	\$1,925.00	\$0.00	\$0.00	\$0.00	\$3,850.00
5	MDL-1000-E	MDL-1000E ESCON	\$0.00	PM	27%	\$0.00	\$6,300.00	\$5,250.00	\$3,675.00	\$2,625.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5	MDL-1000-EC	MDL-1000E ESCON CENTERA	\$0.00	PM	27%	\$0.00	\$6,300.00	\$5,250.00	\$3,675.00	\$2,625.00	\$0.00	\$0.00	\$0.00	\$5,250.00
5	MDL-1000-ED	MDL-1000F ESCON DEDUPE	\$0.00	PM	27%	\$0.00	\$11,400.00	\$9,500.00	\$6,650.00	\$4,750.00	\$0.00	\$0.00	\$0.00	\$9,500.00
5	MDL-1000-M	MDL-1000F MM FICON	\$0.00	PM	27%	\$0.00	\$7,500.00	\$6,250.00	\$4,375.00	\$3,125.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5	MDL-1000-M6	MDL-1000F MM FICON V6.0	\$0.00	PM	27%	\$0.00	\$7,500.00	\$6,250.00	\$4,375.00	\$3,125.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5	MDL-1000-MC	MDL-1000F MM FICON CENTERA	\$0.00	PM	27%	\$0.00	\$7,500.00	\$6,250.00	\$4,375.00	\$3,125.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5	MDL-1000-MD	MDL-1000F MM FICON DEDUPE	\$0.00	PM	27%	\$0.00	\$7,500.00	\$6,250.00	\$4,375.00	\$3,125.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5	MDL-1000-S	MDL-1000F SM FICON	\$0.00	PM	27%	\$0.00	\$7,500.00	\$6,250.00	\$4,375.00	\$3,125.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5	MDL-1000-S6	MDL-1000F SM FICON V6.0	\$0.00	PM	27%	\$0.00	\$7,500.00	\$6,250.00	\$4,375.00	\$3,125.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5	MDL-1000-SC	MDL-1000F SM FICON CENTERA	\$0.00	PM	27%	\$0.00	\$7,500.00	\$6,250.00	\$4,375.00	\$3,125.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5	MDL-1000-SD	MDL-1000F SM FICON DEDUPE	\$0.00	PM	27%	\$0.00	\$7,500.00	\$6,250.00	\$4,375.00	\$3,125.00	\$0.00	\$0.00	\$0.00	\$6,250.00
5	MDL-100S-E	MDL-100S ESCON	\$0.00	PM	27%	\$0.00	\$5,625.00	\$4,687.50	\$3,281.25	\$2,343.75	\$0.00	\$0.00	\$0.00	\$4,687.50
5	MDL-100S-E6	MDL-100S ESCON V6.0	\$0.00	PM	27%	\$0.00	\$5,625.00	\$4,687.50	\$3,281.25	\$2,343.75	\$0.00	\$0.00	\$0.00	\$4,687.50
5	MDL-100S-M	MDL-100S MM FICON	\$0.00	PM	27%	\$0.00	\$6,900.00	\$5,750.00	\$4,025.00	\$2,875.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	MDL-100S-MF	MM FICON UPGRADE FOR MDL-100S	\$0.00	PM	27%	\$0.00	\$2,220.00	\$1,850.00	\$1,295.00	\$925.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	MDL-100S-S	MDL-100S SM FICON	\$0.00	PM	27%	\$0.00	\$6,900.00	\$5,750.00	\$4,025.00	\$2,875.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	MDL-100S-S6	MDL-100S SM FICON V6.0	\$0.00	PM	27%	\$0.00	\$5,220.00	\$4,350.00	\$3,045.00	\$2,175.00	\$0.00	\$0.00	\$0.00	\$4,350.00
5	MDL-100S-SF	SM FICON UPGRADE FOR MDL-100S	\$0.00	PM	27%	\$0.00	\$2,220.00	\$1,850.00	\$1,295.00	\$925.00	\$0.00	\$0.00	\$0.00	\$1,850.00
5	MDL-100U-E	MDL-100U ESCON	\$0.00	PM	27%	\$0.00	\$3,360.00	\$2,800.00	\$1,960.00	\$1,400.00	\$0.00	\$0.00	\$0.00	\$2,800.00
5	MDL-100U-M	MDL-100U MM FICON	\$0.00	PM	27%	\$0.00	\$4,320.00	\$3,600.00	\$2,520.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	MDL-100U-MF	MM FICON UPGRADE FOR MDL-100U	\$0.00	PM	27%	\$0.00	\$1,966.20	\$1,638.50	\$1,148.95	\$819.25	\$0.00	\$0.00	\$0.00	\$1,638.50
5	MDL-100U-S	MDL-100U SM FICON	\$0.00	PM	27%	\$0.00	\$4,320.00	\$3,600.00	\$2,520.00	\$1,800.00	\$0.00	\$0.00	\$0.00	\$3,600.00
5	MDL-100U-SF	SM FICON UPGRADE FOR MDL-100U	\$0.00	PM	27%	\$0.00	\$1,966.20	\$1,638.50	\$1,148.95	\$819.25	\$0.00	\$0.00	\$0.00	\$1,638.50
5	MDL-100V-E	MDL-100V ESCON	\$0.00	PM	27%	\$0.00	\$3,300.00	\$2,750.00	\$1,925.00	\$1,375.00	\$0.00	\$0.00	\$0.00	\$2,750.00
5	MDL-100V-M	MDL-100V MM FICON	\$0.00	PM	27%	\$0.00	\$4,200.00	\$3,500.00	\$2,450.00	\$1,750.00	\$0.00	\$0.00	\$0.00	\$3,500.00
5	MDL-100V-S	MDL-100V SM FICON	\$0.00	PM	27%	\$0.00	\$4,200.00	\$3,500.00	\$2,450.00	\$1,750.00	\$0.00	\$0.00	\$0.00	\$3,500.00
5	MDL-10GIG-CX4	CX4 XFP FOR MDL-4000 10 GIG SWITCH	\$0.00	PM	27%	\$0.00	\$71.28	\$59.40	\$41.58	\$29.70	\$0.00	\$0.00	\$0.00	\$59.40
5	MDL-10GIG-LR	LR XFP FOR MDL-4000 10 GIG SWITCH	\$0.00	PM	27%	\$0.00	\$135.00	\$112.50	\$78.75	\$56.25	\$0.00	\$0.00	\$0.00	\$112.50
5	MDL-10GIG-SR	SR XFP FOR MDL-4000 10 GIG SWITCH	\$0.00	PM	27%	\$0.00	\$116.28	\$96.90	\$67.83	\$48.45	\$0.00	\$0.00	\$0.00	\$96.90
5	MDL-2000-3590	MDL-2000/1000 3590 TAPE DRIVE ATTACHMENT	\$0.00	PM	27%	\$0.00	\$1,271.28	\$1,059.40	\$741.58	\$529.70	\$0.00	\$0.00	\$0.00	\$1,059.40
5	MDL-2000-E	MDL-2000E ESCON	\$0.00	PM	27%	\$0.00	\$8,100.00	\$6,750.00	\$4,725.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	MDL-2000-E6	MDL-2000E ESCON V6.0	\$0.00	PM	27%	\$0.00	\$6,480.00	\$5,400.00	\$3,780.00	\$2,700.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	MDL-2000-EC	MDL-2000E ESCON CENTERA	\$0.00	PM	27%	\$0.00	\$8,100.00	\$6,750.00	\$4,725.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	MDL-2000-ESC	MDL-2000 ESCON CHNL INTERFACE	\$0.00	PM	27%	\$0.00	\$2,118.72	\$1,765.60	\$1,235.92	\$882.90	\$0.00	\$0.00	\$0.00	\$1,765.60
5	MDL-2000-HBA	MDL-2000 / 1000 FBR CHNL 2-PRT MM LC CON	\$0.00	PM	27%	\$0.00	\$525.00	\$437.50	\$306.25	\$218.75	\$0.00	\$0.00	\$0.00	\$437.50
5	MDL-2000-M	MDL-2000F MM FICON	\$0.00	PM	27%	\$0.00	\$10,425.00	\$8,687.50	\$6,081.25	\$4,343.75	\$0.00	\$0.00	\$0.00	\$8,687.50
5	MDL-2000-M6	MDL-2000F MM FICON V6.0	\$0.00	PM	27%	\$0.00	\$8,340.00	\$6,950.00	\$4,865.00	\$3,475.00	\$0.00	\$0.00	\$0.00	\$6,950.00
5	MDL-2000-MC	MDL-2000F MM FICON CENTERA	\$0.00	PM	27%	\$0.00	\$10,425.00	\$8,687.50	\$6,081.25	\$4,343.75	\$0.00	\$0.00	\$0.00	\$8,687.50
5	MDL-2000-MD	MDL-2000F MM FICON DEDUPE	\$0.00	PM	27%	\$0.00	\$10,425.00	\$8,687.50	\$6,081.25	\$4,343.75	\$0.00	\$0.00	\$0.00	\$8,687.50
5	MDL-2000-S	MDL-2000F SM FICON	\$0.00	PM	27%	\$0.00	\$10,425.00	\$8,687.50	\$6,081.25	\$4,343.75	\$0.00	\$0.00	\$0.00	\$8,687.50
5	MDL-2000-S6	MDL-2000F SM FICON V6.0	\$0.00	PM	27%	\$0.00	\$8,340.00	\$6,950.00	\$4,865.00	\$3,475.00	\$0.00	\$0.00	\$0.00	\$6,950.00
5	MDL-2000-SC	MDL-2000F SM FICON CENTERA	\$0.00	PM	27%	\$0.00	\$10,425.00	\$8,687.50	\$6,081.25	\$4,343.75	\$0.00	\$0.00	\$0.00	\$8,687.50
5	MDL-2000-SD	MDL-2000F SM FICON DEDUPE	\$0.00	PM	27%	\$0.00	\$10,425.00	\$8,687.50	\$6,081.25	\$4,343.75	\$0.00	\$0.00	\$0.00	\$8,687.50
5	MDL-200-E	MDL-200E ESCON NODE	\$0.00	PM	27%	\$0.00	\$10,575.00	\$8,812.50	\$6,168.75	\$4,406.25	\$0.00	\$0.00	\$0.00	\$8,812.50
5	MDL-200-E4	MDL-200 ESCON V4.0	\$0.00	PM	27%	\$0.00	\$6,600.00	\$5,500.00	\$3,850.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$5,500.00
5	MDL-200-E5	MDL-200 ESCON V5.0	\$0.00	PM	27%	\$0.00	\$6,900.00	\$5,750.00	\$4,025.00	\$2,875.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	MDL-200-EC	MDL-200E ESCON CENTERA	\$0.00	PM	27%	\$0.00	\$10,575.00	\$8,812.50	\$6,168.75	\$4,406.25	\$0.00	\$0.00	\$0.00	\$8,812.50
5	MDL-200-M	MDL-200F MM FICON NODE	\$0.00	PM	27%	\$0.00	\$12,262.56	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$0.00	\$10,218.80
5	MDL-200-M10	MDL-200F MM FICON 10 GIG IP NODE	\$0.00	PM	27%	\$0.00	\$13,125.00	\$10,937.50	\$7,656.25	\$5,468.75	\$0.00	\$0.00	\$0.00	\$10,937.50
5	MDL-200-M4	MDL-200 MM FICON V4.0	\$0.00	PM	27%	\$0.00	\$7,800.00	\$6,500.00	\$4,550.00	\$3,250.00	\$0.00	\$0.00	\$0.00	\$6,500.00
5	MDL-200-M5	MDL-200 MM FICON V5.0	\$0.00	PM	27%	\$0.00	\$8,100.00	\$6,750.00	\$4,725.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	MDL-200-MC	MDL-200F MM FIC CENTERA	\$0.00	PM	27%	\$0.00	\$8,100.00	\$6,750.00	\$4,725.00	\$3,375.00	\$0.00	\$0.00	\$0.00	\$6,750.00
5	MDL-200-MSAN	MDL-200 MM FICON NODE SAN STORAGE	\$0.00	PM	27%	\$0.00	\$12,262.56	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$0.00	\$10,218.80
5	MDL-200RF-S5	MDL-200RF REMOTE NODE SM FICON V5.0	\$0.00	PM	27%	\$0.00	\$14,512.56	\$12,093.80	\$8,465.66	\$6,046.90	\$0.00	\$0.00	\$0.00	\$12,093.80
5	MDL-200-S	MDL-200F SM FICON NODE	\$0.00	PM	27%	\$0.00	\$6,900.00	\$5,750.00	\$4,025.00	\$2,875.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5	MDL-200-S	MDL-200F SM FICON 10 GIG IP NODE	\$0.00	PM	27%	\$0.00	\$12,262.56	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$0.00	\$10,218.80
5	MDL-200-S10	MDL-200F SM FICON 10 GIG												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	MDL-4000-EC	MDL-4000E ESC CENTER	\$0.00	PM	27%	\$0.00	\$21,787.56	\$18,156.30	\$12,708.41	\$9,078.15	\$0.00	\$0.00	\$18,156.30
5	MDL-4000-ESN	MDL-4000 ESCON OHNL INTERFACE	\$0.00	PM	27%	\$0.00	\$2,118.72	\$1,765.60	\$1,235.92	\$882.80	\$0.00	\$0.00	\$1,765.60
5	MDL-4000-M	MDL-4000 MM FICON SYSTEM	\$0.00	PM	27%	\$0.00	\$25,275.00	\$21,062.50	\$14,743.75	\$10,531.25	\$0.00	\$0.00	\$21,062.50
5	MDL-4000-M10	MDL-4000 MM FICON 10 GIG IP SYSTEM	\$0.00	PM	27%	\$0.00	\$32,220.00	\$26,850.00	\$18,795.00	\$13,425.00	\$0.00	\$0.00	\$26,850.00
5	MDL-4000-M4	MDL-4000 MM FICON V4.0	\$0.00	PM	27%	\$0.00	\$15,600.00	\$13,000.00	\$9,100.00	\$6,500.00	\$0.00	\$0.00	\$13,000.00
5	MDL-4000-M5	MDL-4000 MM FICON V5.0	\$0.00	PM	27%	\$0.00	\$16,440.00	\$13,700.00	\$9,590.00	\$6,850.00	\$0.00	\$0.00	\$13,700.00
5	MDL-4000-MC	MDL-4000F MM FIC CENTERA	\$0.00	PM	27%	\$0.00	\$25,275.00	\$21,062.50	\$14,743.75	\$10,531.25	\$0.00	\$0.00	\$21,062.50
5	MDL-4000-MSAN	MDL-4000 MM FICON SAN STORAGE	\$0.00	PM	27%	\$0.00	\$30,000.00	\$25,000.00	\$17,500.00	\$12,500.00	\$0.00	\$0.00	\$25,000.00
5	MDL-4000-S	MDL-4000F SM FICON SYSTEM	\$0.00	PM	27%	\$0.00	\$25,275.00	\$21,062.50	\$14,743.75	\$10,531.25	\$0.00	\$0.00	\$21,062.50
5	MDL-4000-S10	MDL-4000 SM FICON 10 GIG IP SYSTEM	\$0.00	PM	27%	\$0.00	\$32,220.00	\$26,850.00	\$18,795.00	\$13,425.00	\$0.00	\$0.00	\$26,850.00
5	MDL-4000-S4	MDL-4000 SM FICON V4.0	\$0.00	PM	27%	\$0.00	\$16,440.00	\$13,700.00	\$9,590.00	\$6,850.00	\$0.00	\$0.00	\$13,700.00
5	MDL-4000-S5	MDL-4000 SM FICON V5.0	\$0.00	PM	27%	\$0.00	\$16,440.00	\$13,700.00	\$9,590.00	\$6,850.00	\$0.00	\$0.00	\$13,700.00
5	MDL-4000-S6	MDL-4000F SM FIC CENTERA	\$0.00	PM	27%	\$0.00	\$19,380.00	\$16,150.00	\$11,305.00	\$8,075.00	\$0.00	\$0.00	\$16,150.00
5	MDL-4000-SSAN	MDL-4000 SM FICON SAN STORAGE	\$0.00	PM	27%	\$0.00	\$25,275.00	\$21,062.50	\$14,743.75	\$10,531.25	\$0.00	\$0.00	\$21,062.50
5	MDL-6000-S	MDL-6000 SM FICON	\$0.00	PM	27%	\$0.00	\$30,000.00	\$25,000.00	\$17,500.00	\$12,500.00	\$0.00	\$0.00	\$25,000.00
5	MDL-6000-S10	MDL-6000 SM FICON 10 GIGABIT	\$0.00	PM	27%	\$0.00	\$37,537.56	\$31,281.30	\$21,896.91	\$15,640.55	\$0.00	\$0.00	\$31,281.30
5	R-FACIN2500	OPTION FACTORYINSTALL KIT,40URACK,DD2500	\$0.00	PM	27%	\$0.00	\$45,345.00	\$37,787.50	\$26,451.25	\$18,893.75	\$0.00	\$0.00	\$37,787.50
5	R-FACIN4200	OPTION FACTORY INSTALL KIT,DD4200	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-FACIN4500	OPTION FACTORY INSTALL KIT,DD4500	\$0.00	PM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	R-MDATA1	AVM G4S M1200 STORAGE NODE MFG INST	\$0.00	PM	27%	\$0.00	\$3,395.00	\$2,910.00	\$2,425.00	\$0.00	\$0.00	\$0.00	\$3,880.00
5	R-MDATA1N	DD METADATA NODE MFG INST	\$0.00	PM	27%	\$0.00	\$3,395.00	\$2,910.00	\$2,425.00	\$0.00	\$0.00	\$0.00	\$3,880.00
5	R-MEDACC1	DD MEDIA ACCESS NODE MFG INT	\$0.00	PM	27%	\$0.00	\$5,915.00	\$5,070.00	\$4,225.00	\$0.00	\$0.00	\$0.00	\$6,760.00
5	R-MEDACC1N	DD MEDIA ACCESS NODE MFGINT	\$0.00	PM	27%	\$0.00	\$5,915.00	\$5,070.00	\$4,225.00	\$0.00	\$0.00	\$0.00	\$6,760.00
5	R-NDMPAC1	DD NDMP ACCELERATOR NODE MFG INST	\$0.00	PM	27%	\$0.00	\$1,960.00	\$1,680.00	\$1,400.00	\$0.00	\$0.00	\$0.00	\$2,240.00
5	R-NDMPAC1N	DD NDMP ACCELERATOR NODE MFG INST	\$0.00	PM	27%	\$0.00	\$1,960.00	\$1,680.00	\$1,400.00	\$0.00	\$0.00	\$0.00	\$2,240.00
5	U-2500-AES	ADD ES EXP KIT,DUAL PATH,DD2500 UPG	\$3,750.00	PM	27%	\$2,737.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-2500-AX	ADD 5X3TB SAS HDD, 15TB DD2500,UPGRADE	\$24,250.00	PM	27%	\$17,702.50	\$3,395.00	\$2,910.00	\$2,425.00	\$0.00	\$0.00	\$0.00	\$3,880.00
5	U-2500XMEM	MEMKIT DD2500,MORE THAN 66TB,UPGRADE	\$0.00	PM	27%	\$4,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-510-AX	UPGRADE,DD510,INCL LICENSE,6 HDD(1.5TB)	\$15,000.00	PM	27%	\$9,490.00	\$1,820.00	\$1,560.00	\$1,300.00	\$0.00	\$0.00	\$0.00	\$2,080.00
5	U-530-AX	DD530,INCL LICENSE,6 HDD(3TB),REFURB,UPG	\$25,000.00	PM	27%	\$18,250.00	\$3,500.00	\$3,000.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$4,000.00
5	U-630-AX	DD630,INCL LICENSE,5 HDD(3TB)	\$10,000.00	PM	27%	\$7,300.00	\$1,400.00	\$1,200.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$1,600.00
5	U-640-AES	DD640 ADD ES EXP KIT,DUAL PATH,UPG	\$7,500.00	PM	27%	\$5,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-640-AX	DD640,ADD 5X1TBHDD(3TB),UPGRADE	\$4,850.00	PM	27%	\$3,540.00	\$679.00	\$582.00	\$485.00	\$0.00	\$0.00	\$0.00	\$776.00
5	U-670-AES	UPGRADE, DD670 ADD ES EXP KIT, DUAL PATH	\$7,500.00	PM	27%	\$5,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-670-AES30	DD670 ADD ES30 EXP KIT, DUAL PATH,UPG	\$7,500.00	PM	27%	\$5,475.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	U-670AUP76T	UPGRADE, DD670 CAP EXPKIT, 30TB TO 76TB	\$19,400.00	PM	27%	\$14,162.00	\$2,716.00	\$2,328.00	\$1,940.00	\$0.00	\$0.00	\$0.00	\$3,104.00
5	U-MDL-200-E	MDL-200E ESC CENTERA	\$0.00	PM	27%	\$0.00	\$10,575.00	\$8,812.50	\$6,168.75	\$4,406.25	\$0.00	\$0.00	\$8,812.50
5	U-MDL-200-EC	MDL-200E ESC CENTERA	\$0.00	PM	27%	\$0.00	\$10,575.00	\$8,812.50	\$6,168.75	\$4,406.25	\$0.00	\$0.00	\$8,812.50
5	U-MDL-200-M	MDL-200F MM FICON NODE	\$0.00	PM	27%	\$0.00	\$12,262.56	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$10,218.80
5	U-MDL-200-M10	MDL-200F MM FICON 10 GIG IP NODE	\$0.00	PM	27%	\$0.00	\$13,125.00	\$10,937.50	\$7,656.25	\$5,468.75	\$0.00	\$0.00	\$10,937.50
5	U-MDL-200-MC	MDL-200F MM FIC CENTERA	\$0.00	PM	27%	\$0.00	\$12,262.56	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$10,218.80
5	U-MDL-200-MS	MDL-200F MM FICON NODE SAN STORAGE	\$0.00	PM	27%	\$0.00	\$14,512.56	\$12,093.80	\$8,465.66	\$6,046.90	\$0.00	\$0.00	\$12,093.80
5	U-MDL-200-S	MDL-200F SM FICON NODE	\$0.00	PM	27%	\$0.00	\$12,262.56	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$10,218.80
5	U-MDL-200-S10	MDL-200F SM FICON 10 GIG IP NODE	\$0.00	PM	27%	\$0.00	\$13,125.00	\$10,937.50	\$7,656.25	\$5,468.75	\$0.00	\$0.00	\$10,937.50
5	U-MDL-200-SC	MDL-200F SM FIC CENTERA	\$0.00	PM	27%	\$0.00	\$12,262.56	\$10,218.80	\$7,153.16	\$5,109.40	\$0.00	\$0.00	\$10,218.80
5	U-MDL-200-SS	MDL-200F SM FICON NODE SAN STORAGE	\$0.00	PM	27%	\$0.00	\$14,512.56	\$12,093.80	\$8,465.66	\$6,046.90	\$0.00	\$0.00	\$12,093.80
5	X-2500SPMOD	SPARE STORAGE PROCESSOR W/O DIMMS,DD2500	\$13,000.00	PM	27%	\$9,490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UB-1TB	SPARE HDD,1TB W/DD620 CARRIER,3G	\$900.00	PM	27%	\$657.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UB-BE-ZEL	SPARE BEZEL,DD160,620	\$1,000.00	PM	27%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UB-NVBB1	SPARE BBU,NVRAM,DD160,620	\$1,010.00	PM	27%	\$737.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-3TBS	SPARE DD, HDD, 3TB SAS, W/2500 CARRIER	\$2,700.00	PM	27%	\$1,971.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-BE-ZEL	SPARE DD, BEZEL, DD2500	\$1,000.00	PM	27%	\$735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-CHASS	SPARE CHASS W/O HDD, STORPROC, DD2500	\$2,000.00	PM	27%	\$1,460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-FAN	SPARE DD, FAN, DD2500	\$175.00	PM	27%	\$127.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-NVBB	SPARE DD, BBU, NVRAM, DD2500	\$1,100.00	PM	27%	\$803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2UC-URAIL	SPARE UNIV RAILKIT, DD2500	\$180.00	PM	27%	\$131.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-400FAN-CT	SPARE FAN, CENTER, DD400 AND DD500	\$136.00	PM	27%	\$99.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-4500SPMOD	SPARE STORAGE PROCESSOR W/O DIMMS,DD4500	\$42,700.00	PM	27%	\$31,171.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-620-CHAS1	SPARE CHASSIS W/O HDD, DD620	\$13,700.00	PM	27%	\$10,001.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-640-CHAS1	SPARE CHASSIS W/O HDD, DD640	\$14,700.00	PM	27%	\$10,731.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-670-CHAS1	SPARE CHASSIS W/O HDD, DD670	\$40,000.00	PM	27%	\$29,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-670-CHSX1	SPARE CHASSIS W/O HDD, DD670	\$40,000.00	PM	27%	\$29,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-2500SPKT	SPARE, 1XFAN PWRSUP, 3TB SAS HDD, DD2500	\$1,725.00	PM	27%	\$1,259.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-4500SPKIT	SPARE, 1XFAN POWER SUPPLY, SSD, DD4500	\$1,700.00	PM	27%	\$1,241.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	XC-620SPKIT	SPARE KIT, 1XFANTRAY, PWRSUP, 1TB HDD, 620	\$2,170.00	PM	27%	\$1,584.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X-CHA-2600-12	SR2600 SPARE CHASSIS, MDL 1000/2000	\$6,194.00	PM	27%	\$4,512.62	\$2,267.16	\$1,943.28	\$1,619.40	\$0.00	\$0.00	\$0.00	\$2,591.04
5	X-CHA-2600-46	SPARE CHASSIS SR2600	\$15,722.00	PM	27%	\$11,477.06	\$2,201.98	\$1,886.64	\$1,572.20	\$0.00	\$0.00	\$0.00	\$2,515.52
5	X-DIMM1G-DDR3	DIMM 1GB DDR3	\$1,604.00	PM	27%	\$1,170.92	\$224.56	\$192.48	\$160.40	\$0.00	\$0.00	\$0.00	\$256.64
5	X-DISK-300-15	DISK: SAS 300, 300 GB, 15K RPM	\$2,444.00	PM	27%	\$1,784.12	\$342.16	\$293.28	\$244.40	\$0.00	\$0.00	\$0.00	\$391.04
5	X-DVDR-SR2600	DVD/CDRW DRIVE	\$262.00	PM	27%	\$191.26	\$36.88	\$31.44	\$26.20	\$0.00	\$0.00	\$0.00	\$41.92
5	X-ETH-10GB-SR	2 PORT 10 GB ETHERNET ADAPTER SR	\$5,816.00	PM	27%	\$4,245.66	\$814.24	\$697.92	\$581.60	\$0.00	\$0.00	\$0.00	\$930.56
5	X-FAN-SR2600C	FAN KIT, SR2600	\$300.00	PM	27%	\$219.00	\$42.00	\$36.00	\$30.00	\$0.00	\$0.00	\$0.00	\$48.00
5	X-IOMOD-10GX2	I/O MODULE, 10 GIGE, DUAL PORT	\$3,050.00	PM	27%	\$2,225.50	\$427.00	\$366.00	\$305.00	\$0.00	\$0.00	\$0.00	\$488.00
5	X-IOMOD-1GBX2	I/O DUAL GIG E	\$665.00	PM	27%	\$485.45	\$93.10	\$79.80	\$66.50	\$0.00	\$0.00	\$0.00	\$106.40
5	X-IOMOD-1GBX4	I/O MODULE, GIGE, QUAD PORT	\$2,158.00	PM	27%	\$1,575.34	\$302.12	\$258.96	\$215.80	\$0.00	\$0.00	\$0.00	\$345.28
5	X-MEM1X8G-2	SPARE DD DIMM 8GB, 1XDIMMS, DD2500	\$3,500.00	PM	27%	\$2,550.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$345.28
5	X-PEFA-MULTIM	PEFA-LP MULTIMODE FICON ADAPTER	\$6,022.00	PM	27%	\$4,396.06	\$843.08	\$722.64	\$602.20	\$0.00	\$0.00	\$0.00	\$963.52
5	X-PEFA-SINGLE	PEFA-LP SINGLE MODE FICON ADAPTER	\$6,492.00	PM	27%	\$4,739.16	\$908.88	\$779.04	\$649.20	\$0.00	\$0.00	\$0.00	\$1,038.72
5	X-PESA-W-CABL	ESCON SPARE PCI, W/CABLE	\$11,603.00	PM	27%	\$8,470.15	\$1,624.42	\$1,392.36	\$1,160.30	\$0.00	\$0.		

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	AADF0050000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$390.15	R-MT	2%	\$382.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF0100000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$229.50	R-MT	2%	\$224.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF0200000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$206.55	R-MT	2%	\$202.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF0400000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$183.60	R-MT	2%	\$179.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF0600000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$160.65	R-MT	2%	\$157.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF0800000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$137.70	R-MT	2%	\$134.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF1000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$126.23	R-MT	2%	\$123.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF1500000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$103.28	R-MT	2%	\$101.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF2000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$80.33	R-MT	2%	\$78.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF3000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$57.38	R-MT	2%	\$56.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF4000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$50.49	R-MT	2%	\$49.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF5000000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$45.90	R-MT	2%	\$44.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AADF7500000	eFraud Network & IP Geo Location Feeds for On Prem Pricing per 1K Users for quantities bet	\$34.43	R-MT	2%	\$33.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0003000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 100	\$7.50	R-MT	2%	\$7.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0004000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 3,00	\$6.75	R-MT	2%	\$6.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0005000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 4,00	\$6.75	R-MT	2%	\$6.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0007500	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 5,00	\$6.30	R-MT	2%	\$6.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0010000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 7,00	\$5.40	R-MT	2%	\$5.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0015000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 10,0	\$5.40	R-MT	2%	\$5.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0020000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 15,0	\$5.25	R-MT	2%	\$5.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0025000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 20,0	\$5.25	R-MT	2%	\$5.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0050000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 25,0	\$4.50	R-MT	2%	\$4.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0075000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 50,0	\$4.50	R-MT	2%	\$4.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0100000	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities between 75,0	\$3.75	R-MT	2%	\$3.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTDF0100000P	eFraud Network & IP Geo Location Feeds for Enterprise On Prem for quantities over 100,000	\$1.15	R-MT	2%	\$1.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0003000E1	RSAAA ENT On Prem MAINT-Enh-1	\$7.04	R-MT	2%	\$6.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0004000E1	RSAAA ENT On Prem MAINT-Enh-1	\$6.94	R-MT	2%	\$6.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0005000E1	RSAAA ENT On Prem MAINT-Enh-1	\$6.94	R-MT	2%	\$6.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0007500E1	RSAAA ENT On Prem MAINT-Enh-1	\$6.88	R-MT	2%	\$6.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0010000E1	RSAAA ENT On Prem MAINT-Enh-1	\$6.75	R-MT	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0015000E1	RSAAA ENT On Prem MAINT-Enh-1	\$6.75	R-MT	2%	\$6.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0020000E1	RSAAA ENT On Prem MAINT-Enh-1	\$6.73	R-MT	2%	\$6.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0025000E1	RSAAA ENT On Prem MAINT-Enh-1	\$6.73	R-MT	2%	\$6.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0050000E1	RSAAA ENT On Prem MAINT-Enh-1	\$6.63	R-MT	2%	\$6.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0075000E1	RSAAA ENT On Prem MAINT-Enh-1	\$6.63	R-MT	2%	\$6.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0100000E1	RSAAA ENT On Prem MAINT-Enh-1	\$6.52	R-MT	2%	\$6.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAENTOP0100000PE1	RSAAA ENT On Prem MAINT-Enh-1	\$6.48	R-MT	2%	\$6.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP001000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$17.53	R-MT	2%	\$17.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP00100000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$31.88	R-MT	2%	\$31.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP001500000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$14.34	R-MT	2%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP002000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$11.16	R-MT	2%	\$10.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP00200000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$28.69	R-MT	2%	\$28.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0020000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$95.63	R-MT	2%	\$93.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP003000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$7.97	R-MT	2%	\$7.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP004000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$7.01	R-MT	2%	\$6.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP00400000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$25.50	R-MT	2%	\$24.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP005000000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$6.38	R-MT	2%	\$6.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP0050000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$54.20	R-MT	2%	\$53.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP00600000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$22.30	R-MT	2%	\$21.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP007500000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$4.80	R-MT	2%	\$4.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP00800000E1	RSAAA OnPrem Pricing per 1K Users MAINT-Enh-1	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C001000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$5.21	R-MT	2%	\$5.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C00100000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$9.58	R-MT	2%	\$9.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C001500000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$4.38	R-MT	2%	\$4.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C002000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$3.33	R-MT	2%	\$3.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C00200000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$8.54	R-MT	2%	\$8.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C0020000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$28.75	R-MT	2%	\$28.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C003000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$2.29	R-MT	2%	\$2.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C004000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$2.08	R-MT	2%	\$2.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C00400000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$7.71	R-MT	2%	\$7.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C005000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$1.88	R-MT	2%	\$1.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C0050000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$16.25	R-MT	2%	\$15.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C006000000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$6.67	R-MT	2%	\$6.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C007500000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$1.46	R-MT	2%	\$1.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP2C00800000E1	RSAAA OnPrem Pricing per 1K Users 2C MAINT-Enh-1	\$5.83	R-MT	2%	\$5.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOPENT2C020000E1	AAOP ENT 2C MAINT-Enh-1	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOPENT2C050000E1	AAOP ENT 2C MAINT-Enh-1	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOPENT2C100000E1	AAOP ENT 2C MAINT-Enh-1	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-100-E1	RSAAA SAE Perp EnhMnt 30-100 1Mo	\$0.22	R-MT	2%	\$0.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-100K-E1	RSAAA SAE Perp EnhMnt 50005-100K 1Mo	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-10K-E1	RSAAA SAE Perp EnhMnt 5005-10K 1Mo	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-1500-E1	RSAAA SAE Perp EnhMnt 75-1500 1Mo	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-150-E1	RSAAA SAE Perp EnhMnt 105-150 1Mo	\$0.19	R-MT	2%	\$0.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-1M-E1	RSAAA SAE Perp EnhMnt													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	AATMOP001500000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$19.36	R-MT	2%	\$18.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP002000000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$15.06	R-MT	2%	\$14.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP002000000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$38.77	R-MT	2%	\$37.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP002000000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$129.09	R-MT	2%	\$126.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP003000000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$10.76	R-MT	2%	\$9.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP004000000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$9.47	R-MT	2%	\$9.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP004000000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$34.43	R-MT	2%	\$33.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP005000000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$8.45	R-MT	2%	\$8.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP005000000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$8.51	R-MT	2%	\$7.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP006000000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$73.15	R-MT	2%	\$29.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP007500000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$30.12	R-MT	2%	\$6.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP008000000E1	RSAAA/TM ONPREM perTKUser MAINT-Enh-1	\$6.45	R-MT	2%	\$25.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM100000B1	ACM 50,001 to 100,000 User Basic Mnt 1MO	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM100000E1	ACM 50,001 to 100,000 Users Enh Mnt 1MO	\$0.26	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM100000B1	ACM 5,001 to 10,000 Users Basic Mnt 1MO	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM100000E1	ACM 5,001 to 10,000 Users Enh Mnt 1MO	\$0.46	R-MT	2%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM250000B1	ACM 100,001 to 250,000 User Basic Mnt 1MO	\$0.18	R-MT	2%	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM250000E1	ACM 100,001 to 250,000 Users Enh Mnt 1MO	\$0.22	R-MT	2%	\$0.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM250001B1	ACM 250,001+ Users Basic Mnt 1MO	\$0.16	R-MT	2%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM250001E1	ACM 250,001+ Users Enh Mnt 1MO	\$0.20	R-MT	2%	\$0.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM25000B1	ACM 10,001 to 25,000 Users Basic Mnt 1MO	\$0.29	R-MT	2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM25000E1	ACM 10,001 to 25,000 Users Enh Mnt 1MO	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM50000B1	ACM 25,001 to 50,000 Users Basic Mnt 1MO	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM50000E1	ACM 25,001 to 50,000 Users Enh Mnt 1MO	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM5000B1	ACM Up to 5,000 Users Basic Mnt 1MO	\$0.50	R-MT	2%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM5000E1	ACM Up to 5,000 Users Enh Mnt 1MO	\$0.63	R-MT	2%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX100000B1	AFX 50,001 to 100,000 User Basic Mnt 1MO	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX100000E1	AFX 50,001 to 100,000 Users Enh Mnt 1MO	\$0.18	R-MT	2%	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX10000B1	AFX 5,001 to 10,000 Users Basic Mnt 1MO	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX10000E1	AFX 5,001 to 10,000 Users Enh Mnt 1MO	\$0.31	R-MT	2%	\$0.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX250000B1	AFX 100,001 to 250,000 User Basic Mnt 1MO	\$0.12	R-MT	2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX250000E1	AFX 100,001 to 250,000 Users Enh Mnt 1MO	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX250001B1	AFX 250,001+ Users Basic Mnt 1MO	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX250001E1	AFX 250,001+ Users Enh Mnt 1MO	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX25000B1	AFX 10,001 to 25,000 Users Basic Mnt 1MO	\$0.20	R-MT	2%	\$0.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX25000E1	AFX 10,001 to 25,000 Users Enh Mnt 1MO	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX50000B1	AFX 25,001 to 50,000 Users Basic Mnt 1MO	\$0.17	R-MT	2%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX50000E1	AFX 25,001 to 50,000 Users Enh Mnt 1MO	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX5000B1	AFX Up to 5,000 Users Basic Mnt 1MO	\$0.34	R-MT	2%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX5000E1	AFX Up to 5,000 Users Enh Mnt 1MO	\$0.43	R-MT	2%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-INST-COM-E	Additional ARC Instance 1Prod ZNP Term E Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-INST-COM-M	Additional ARC Instance 1Prod ZNP Term Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-INST-COM-PE	Additional ARC Instance 1Prod ZNP Perp E Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-INST-COM-PM	Additional ARC Instance 1Prod ZNP Perp Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-NP-INST-COM-M	Additional ARC Instance 1NP Term E Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-NP-INST-COM-M	Additional ARC Instance 1NP Term Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-NP-INST-COM-P-E	Additional ARC Instance 1NP Perp E Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-NP-INST-COM-P-M	Additional ARC Instance 1NP Perp Mnt 1Mo (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM100000B1	ARM 50,001 to 100,000 User Basic Mnt 1MO	\$0.18	R-MT	2%	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM100000E1	ARM 50,001 to 100,000 Users Enh Mnt 1MO	\$0.22	R-MT	2%	\$0.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM100000B1	ARM 5,001 to 10,000 Users Basic Mnt 1MO	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM100000E1	ARM 5,001 to 10,000 Users Enh Mnt 1MO	\$0.39	R-MT	2%	\$0.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM250000B1	ARM 100,001 to 250,000 User Basic Mnt 1MO	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM250000E1	ARM 100,001 to 250,000 Users Enh Mnt 1MO	\$0.19	R-MT	2%	\$0.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM250001B1	ARM 250,001+ Users Basic Mnt 1MO	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM250001E1	ARM 250,001+ Users Enh Mnt 1MO	\$0.17	R-MT	2%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM25000B1	ARM 10,001 to 25,000 Users Basic Mnt 1MO	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM25000E1	ARM 10,001 to 25,000 Users Enh Mnt 1MO	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM50000B1	ARM 25,001 to 50,000 Users Basic Mnt 1MO	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM50000E1	ARM 25,001 to 50,000 Users Enh Mnt 1MO	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM5000B1	ARM Up to 5,000 Users Basic Mnt 1MO	\$0.43	R-MT	2%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM5000E1	ARM Up to 5,000 Users Enh Mnt 1MO	\$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-100K-P-MNNT	Audit 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-100K-P-MNNT-E	Audit 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-100K-P-MNNT-UP	Audit 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-100K-T-MNNT	Audit 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-100K-T-MNNT-E	Audit 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-150K-P-MNNT	Audit 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-150K-P-MNNT-E	Audit 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-150K-P-MNNT-UP	Audit 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-150K-T-MNNT	Audit 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-150K-T-MNNT-E	Audit 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-40K-P-MNNT	Audit 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-40K-P-MNNT-E	Audit 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	\$0.0								

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	AUD-G100K-P-MNT-E	Audit G100000 Perp Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-G100K-P-MNT-UP	Audit G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-G100K-T-MNT	Audit G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-G100K-T-MNT-E	Audit G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-GT100K-P-B1	AUD>100KPerpBas w/10DA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-GT100K-P-E1	AUD>100KPerpEnh w/10DA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-GT100K-P-UP	AUD>100KPerpUp w/10DA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-GT100K-T-E1	AUD>100KTermEnh w/10DA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-USER-P-MNT	Audit User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-USER-P-MNT-E	Audit User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-USER-P-MNT-UP	Audit User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-USER-T-MNT	Audit User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-USER-T-MNT-E	Audit User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT000025BE1-8	SID Access Base EnhMnt 1Mo	\$2.37	R-MT	2%	\$2.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT000025UE1-8	SID Access Ent EnhMnt 1Mo	\$3.20	R-MT	2%	\$3.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000100BE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.83	R-MT	2%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000100EE1-8	SID Access Base EnhMnt 1Mo	\$1.49	R-MT	2%	\$1.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000100UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$2.01	R-MT	2%	\$1.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000150BE1-8	SID Access Base EnhMnt 1Mo	\$1.30	R-MT	2%	\$1.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000150EE1-8	SID Access Ent EnhMnt 1Mo	\$1.75	R-MT	2%	\$1.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000150UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.45	R-MT	2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000250BE1-8	SID Access Base EnhMnt 1Mo	\$1.16	R-MT	2%	\$1.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000250EE1-8	SID Access Ent EnhMnt 1Mo	\$1.56	R-MT	2%	\$1.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000250UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.40	R-MT	2%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000500BE1-8	SID Access Base EnhMnt 1Mo	\$0.91	R-MT	2%	\$0.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000500EE1-8	SID Access Ent EnhMnt 1Mo	\$1.23	R-MT	2%	\$1.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000500UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.32	R-MT	2%	\$0.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000750BE1-8	SID Access Base EnhMnt 1Mo	\$1.08	R-MT	2%	\$0.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000750EE1-8	SID Access Ent EnhMnt 1Mo	\$1.08	R-MT	2%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000750UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0001500BE1-8	SID Access Base EnhMnt 1Mo	\$0.67	R-MT	2%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0001500EE1-8	SID Access Ent EnhMnt 1Mo	\$0.90	R-MT	2%	\$0.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0001500UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.23	R-MT	2%	\$0.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0002500BE1-8	SID Access Base EnhMnt 1Mo	\$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0002500EE1-8	SID Access Ent EnhMnt 1Mo	\$0.73	R-MT	2%	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0002500UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.19	R-MT	2%	\$0.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0005000BE1-8	SID Access Base EnhMnt 1Mo	\$0.46	R-MT	2%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0005000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.61	R-MT	2%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0005000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0010000BE1-8	SID Access Base EnhMnt 1Mo	\$0.37	R-MT	2%	\$0.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0010000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.50	R-MT	2%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0010000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.88	R-MT	2%	\$0.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0050000BE1-8	SID Access Base EnhMnt 1Mo	\$0.13	R-MT	2%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0050000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.26	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0050000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT1000000BE1-8	SID Access Base EnhMnt 1Mo	\$0.16	R-MT	2%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT1000000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT1000000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.56	R-MT	2%	\$0.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT1000000BE1-8	SID Access Base EnhMnt 1Mo	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT1000000EE1-8	SID Access Ent EnhMnt 1Mo	\$0.12	R-MT	2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT1000000UE1-8	SID Access B2EntUP EnhMnt 1Mo	\$0.53	R-MT	2%	\$0.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM0000100DE1	RSA Access Manager Maint Enh - 1	\$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM0000500DE1	RSA Access Manager Maint Enh - 1	\$0.44	R-MT	2%	\$0.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM0001000DE1	RSA Access Manager Maint Enh - 1	\$0.34	R-MT	2%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM0002500DE1	RSA Access Manager Maint Enh - 1	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM0005000DE1	RSA Access Manager Maint Enh - 1	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM0010000DE1	RSA Access Manager Maint Enh - 1	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM0025000DE1	RSA Access Manager Maint Enh - 1	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM0050000DE1	RSA Access Manager Maint Enh - 1	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM0075000DE1	RSA Access Manager Maint Enh - 1	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM0100000DE1	RSA Access Manager Maint Enh - 1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM0500000DE1	RSA Access Manager Maint Enh - 1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AXM2500000DE1	RSA Access Manager Maint Enh - 1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-100K-P-MNT	BCM 40001-10000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-100K-P-MNT-E	BCM 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-100K-P-MNT-UP	BCM 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-100K-T-MNT	BCM 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-100K-T-MNT-E	BCM 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-1500-P-MNT	BCM 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-1500-P-MNT-E	BCM 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-1500-P-MNT-UP	BCM 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-1500-T-MNT	BCM 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-1500-T-MNT-E	BCM 0-1500 Term Enh Maint [Per Month Pricing]	\$89.26	R-MT	2%	\$89.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-40K-P-MNT	BCM 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-40K-P-MNT-E	BCM 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-40K-P-MNT-UP	BCM 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BCM-40K-T-MNT	BCM 5001-4													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	CS-CAS-SUPP-DLP	Support for PS Developed Solutions DLP (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-CAS-SUPP-ENV	Support for PS Developed Solutions env (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-CAS-SUPP-FIM	Support for PS Developed Solutions FIM (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-CAS-SUPP-IPV	Support for PS Developed Solutions IPV (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-CAS-SUPP-NETW	Support for PS Developed Solutions SA (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-CAS-SUPP-RKM	Support for PS Developed Solutions DPM (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-CAS-SUPP-SID	Support for PS Developed Solutions SID (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-CERTMGR EOPS Y1	Cert Mgr Extended Maintenance - Year 1 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-CERTMGR EOPS Y2	Cert Mgr Extended Maintenance - Year 2 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DLP EOPS Y1	DLP Extended Year 1 Maint (" See notes above) (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DLP EOPS Y2	DLP Extended Year 2 Maint ("See notes above) (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DPM EOPS Y1	DPM Extended Year 2 Maint ("See notes above) (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DPM EOPS Y2	DPM Extended Maintenance Year 1 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-ARC-STNDRD	RSA Archer DSE Standard - Annual	\$100,000.00	R-MT	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-IGL-STNDRD	RSA Identity G&L DSE Standard - Annual	\$90,000.00	R-MT	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-NW-STNDRD	RSA NetWitness DSE Standard - Annual	\$100,000.00	R-MT	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-OAA-STNDRD	RSA AA OnPrem DSE Standard - Annual	\$90,000.00	R-MT	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-SID-STNDRD	RSA SecurID Access DSE Standard - Annual	\$90,000.00	R-MT	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-DSE-WTD-STNDRD	RSA Web Threat Det DSE Standard - Annual	\$90,000.00	R-MT	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-ENV EOPS Y2	enVision Extended Year 2 Maint (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-FIM EOPS Y1	FIM Extended Maintenance (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-FIM EOPS Y2	FIM Extended Maintenance - Year 2 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-REGMGR EOPS Y1	Registration Mgr Extended Maintenance - Year 1 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-REGMGR EOPS Y2	Registration Mgr Extended Maintenance - Year 2 (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG100000B1	DAG 50,001 to 100,000 User Basic Mnt 1MO	\$0.16	R-MT	2%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG100000E1	DAG 50,001 to 100,000 Users Enh Mnt 1MO	\$0.20	R-MT	2%	\$0.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG100000B1	DAG 5,001 to 10,000 Users Basic Mnt 1MO	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG100000E1	DAG 5,001 to 10,000 Users Enh Mnt 1MO	\$0.34	R-MT	2%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG250000B1	DAG 100,001 to 250,000 User Basic Mnt 1MO	\$0.13	R-MT	2%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG250000E1	DAG 100,001 to 250,000 Users Enh Mnt 1MO	\$0.16	R-MT	2%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG250001B1	DAG 250,001+ Users Basic Mnt 1MO	\$0.12	R-MT	2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG250001E1	DAG 250,001+ Users Enh Mnt 1MO	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG25000B1	DAG 10,001 to 25,000 Users Basic Mnt 1MO	\$0.22	R-MT	2%	\$0.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG25000E1	DAG 10,001 to 25,000 Users Enh Mnt 1MO	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG50000B1	DAG 25,001 to 50,000 Users Basic Mnt 1MO	\$0.19	R-MT	2%	\$0.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG50000E1	DAG 25,001 to 50,000 Users Enh Mnt 1MO	\$0.23	R-MT	2%	\$0.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG5000B1	DAG Up to 5,000 Users Basic Mnt 1MO	\$0.37	R-MT	2%	\$0.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAG5000E1	DAG Up to 5,000 Users Enh Mnt 1MO	\$0.47	R-MT	2%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM100000B1	DAG AM 50,001 to 100K User Basic Mnt 1MO	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM100000E1	DAG AM 50,001 to 100K Users Enh Mnt 1MO	\$0.09	R-MT	2%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM10000B1	DAG AM 5,001 to 10K Users Basic Mnt 1MO	\$0.12	R-MT	2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM10000E1	DAG AM 5,001 to 10K Users Enh Mnt 1MO	\$0.16	R-MT	2%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM250000B1	DAG AM 100,001 to 250K User Basic Mnt 1MO	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM250000E1	DAG AM 100,001 to 250K Users Enh Mnt 1MO	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM250001B1	DAG AM 250,001+ Users Basic Mnt 1MO	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM250001E1	DAG AM 250,001+ Users Enh Mnt 1MO	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM25000B1	DAG AM 10,001 to 25K Users Basic Mnt 1MO	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM25000E1	DAG AM 10,001 to 25K Users Enh Mnt 1MO	\$0.12	R-MT	2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM50000B1	DAG AM 25,001 to 50K Users Basic Mnt 1MO	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM50000E1	DAG AM 25,001 to 50K Users Enh Mnt 1MO	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM5000B1	DAG AM Up to 5K Users Basic Mnt 1MO	\$0.17	R-MT	2%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGAM5000E1	DAG AM Up to 5K Users Enh Mnt 1MO	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW100000B1	DAGW 50,001 to 100,000 User Basic Mnt 1MO	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW100000E1	DAGW 50,001 to 100,000 Users Enh Mnt 1MO	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW10000B1	DAGW 5,001 to 10,000 Users Basic Mnt 1MO	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW10000E1	DAGW 5,001 to 10,000 Users Enh Mnt 1MO	\$0.17	R-MT	2%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW250000B1	DAGW 100,001 to 250,000 User Basic Mnt 1MO	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW250000E1	DAGW 100,001 to 250,000 Users Enh Mnt 1MO	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW250001B1	DAGW 250,001+ Users Basic Mnt 1MO	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW250001E1	DAGW 250,001+ Users Enh Mnt 1MO	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW25000B1	DAGW 10,001 to 25,000 User Basic Mnt 1MO	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW25000E1	DAGW 10,001 to 25,000 Users Enh Mnt 1MO	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW50000B1	DAGW 25,001 to 50,000 User Basic Mnt 1MO	\$0.09	R-MT	2%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW50000E1	DAGW 25,001 to 50,000 Users Enh Mnt 1MO	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW5000B1	DAGW Up to 5,000 Users Basic Mnt 1MO	\$0.19	R-MT	2%	\$0.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAGW5000E1	DAGW Up to 5,000 Users Enh Mnt 1MO	\$0.23	R-MT	2%	\$0.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSE SUPP-HOSTED AA	Designated Support Engineer for Hosted Adap Auth	\$90,000.00	R-MT	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1-HW-DLP-CONT	RSA DLP Cont App Mnt-Enh-1	\$166.67	R-MT	2%	\$163.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1-HWDLPC-CONT-S2	1M Enh DLP Network Controller Appl Ser 2	\$291.67	R-MT	2%	\$285.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1-HW-DLP-ICAP	RSA DLP ICAP Svr App Mnt-Enh-1	\$166.67	R-MT	2%	\$163.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1-HWDLPC-ICAP-S2	1M Enh DLP Network ICAP Srv Appl. Ser 2	\$291.67	R-MT	2%	\$285.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1-HW-DLP-INT	RSA DLP Interceptor App Mnt-Enh-1	\$166.67	R-MT	2%	\$163.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1-HWDLPC-INT-S2	1M Enh DLP Network Interceptor App Ser 2	\$291.67	R-MT	2%	\$285.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1-HW-DLP-SENS	RSA DLP Sensor App Mnt-Enh-1	\$250.00	R-MT	2%	\$245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1-HWDLPC-SENS-S2	1M Enh DLP Network Sensor Appl. Series 2	\$333.33	R-MT	2%	\$326.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DCEDB-1000	RSA													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	EM1SW-DCEDB-40000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.62	R-MT	2%	\$0.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DCEDB-500	RSA DLP DCEDB SW-Mnt-Enh-1	\$1.29	R-MT	2%	\$1.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DCEDB-5000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.97	R-MT	2%	\$0.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DCEDB-50000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.56	R-MT	2%	\$0.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DCEDB-75000	RSA DLP DCEDB SW-Mnt-Enh-1	\$0.52	R-MT	2%	\$0.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-1000	RSA DLP DC SW-Mnt-Enh-1	\$0.94	R-MT	2%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-10000	RSA DLP DC SW-Mnt-Enh-1	\$0.68	R-MT	2%	\$0.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-100000	RSA DLP DC SW-Mnt-Enh-1	\$0.33	R-MT	2%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-1000001	RSA DLP DC SW-Mnt-Enh-1	\$0.29	R-MT	2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-15000	RSA DLP DC SW-Mnt-Enh-1	\$0.62	R-MT	2%	\$0.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-20000	RSA DLP DC SW-Mnt-Enh-1	\$0.55	R-MT	2%	\$0.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-2500	RSA DLP DC SW-Mnt-Enh-1	\$0.84	R-MT	2%	\$0.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-30000	RSA DLP DC SW-Mnt-Enh-1	\$0.50	R-MT	2%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-40000	RSA DLP DC SW-Mnt-Enh-1	\$0.45	R-MT	2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-500	RSA DLP DC SW-Mnt-Enh-1	\$1.04	R-MT	2%	\$1.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-5000	RSA DLP DC SW-Mnt-Enh-1	\$0.76	R-MT	2%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-50000	RSA DLP DC SW-Mnt-Enh-1	\$0.40	R-MT	2%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-75000	RSA DLP DC SW-Mnt-Enh-1	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-1000	RSA DLP ED SW-Mnt-Enh-1	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-10000	RSA DLP ED SW-Mnt-Enh-1	\$0.63	R-MT	2%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-100000	RSA DLP ED SW-Mnt-Enh-1	\$0.49	R-MT	2%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-1000001	RSA DLP ED SW-Mnt-Enh-1	\$0.30	R-MT	2%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-15000	RSA DLP ED SW-Mnt-Enh-1	\$0.28	R-MT	2%	\$0.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-20000	RSA DLP ED SW-Mnt-Enh-1	\$0.47	R-MT	2%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-2500	RSA DLP ED SW-Mnt-Enh-1	\$0.43	R-MT	2%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-30000	RSA DLP ED SW-Mnt-Enh-1	\$0.58	R-MT	2%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-40000	RSA DLP ED SW-Mnt-Enh-1	\$0.40	R-MT	2%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-500	RSA DLP ED SW-Mnt-Enh-1	\$0.38	R-MT	2%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-5000	RSA DLP ED SW-Mnt-Enh-1	\$0.67	R-MT	2%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-50000	RSA DLP ED SW-Mnt-Enh-1	\$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPDC-75000	RSA DLP ED SW-Mnt-Enh-1	\$0.34	R-MT	2%	\$0.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-1000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.33	R-MT	2%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-10000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.63	R-MT	2%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-100000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.50	R-MT	2%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-1000001	RSA DLP EDEE SW-Mnt-Enh-1	\$0.28	R-MT	2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-15000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.47	R-MT	2%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-20000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.43	R-MT	2%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-2500	RSA DLP EDEE SW-Mnt-Enh-1	\$0.58	R-MT	2%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-30000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.40	R-MT	2%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-40000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.38	R-MT	2%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-500	RSA DLP EDEE SW-Mnt-Enh-1	\$0.67	R-MT	2%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-5000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-50000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.35	R-MT	2%	\$0.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPEE-75000	RSA DLP EDEE SW-Mnt-Enh-1	\$0.33	R-MT	2%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPST-100000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.11	R-MT	2%	\$1.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-100001	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.02	R-MT	2%	\$1.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-1000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.51	R-MT	2%	\$2.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-100000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.96	R-MT	2%	\$1.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-15000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.81	R-MT	2%	\$1.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-20000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.66	R-MT	2%	\$1.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-2500	RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.26	R-MT	2%	\$2.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-30000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.31	R-MT	2%	\$2.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-40000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.53	R-MT	2%	\$1.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-500	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.41	R-MT	2%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-5000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.73	R-MT	2%	\$2.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-50000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$2.13	R-MT	2%	\$2.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-DLPSTE-75000	RSA DLP DLPSTE SW-Mnt-Enh-1	\$1.30	R-MT	2%	\$1.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-1000	RSA DLP EDEEB SW-Mnt-Enh-1	\$1.20	R-MT	2%	\$1.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-10000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.94	R-MT	2%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-100000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.75	R-MT	2%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-1000001	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.45	R-MT	2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-15000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.42	R-MT	2%	\$0.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-20000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.70	R-MT	2%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-2500	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.65	R-MT	2%	\$0.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-25000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.87	R-MT	2%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-30000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.61	R-MT	2%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-40000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.56	R-MT	2%	\$0.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-500	RSA DLP EDEEB SW-Mnt-Enh-1	\$1.01	R-MT	2%	\$0.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-5000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.81	R-MT	2%	\$0.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-50000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.52	R-MT	2%	\$0.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-EDEEB-75000	RSA DLP EDEEB SW-Mnt-Enh-1	\$0.49	R-MT	2%	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-NMEFB-1000	RSA DLP NMEFB SW-Mnt-Enh-1	\$1.08	R-MT	2%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-NMEFB-10000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.87	R-MT	2%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-NMEFB-100000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.52	R-MT	2%	\$0.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-NMEFB-1000001	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.49	R-MT	2%	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-NMEFB-15000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.60	R-MT	2%	\$0.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EM1SW-NMEFB-20000	RSA DLP NMEFB SW-Mnt-Enh-1	\$0.75	R-MT	2										

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Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	FAA-1500-P-MNT-E	Fed Asmt Auth 0-1500 Perp Enh Maint	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-1500-P-MNT-UP	Fed Asmt Auth 0-1500 Perp Maint Upg	\$286.65	R-MT	2%	\$280.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-1500-T-MNT	Fed Asmt Auth 0-1500 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-1500-T-MNT-E	Fed Asmt Auth 0-1500 Term Enh Maint	\$2,891.70	R-MT	2%	\$80.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-40K-P-MNT	Fed Asmt Auth 5001-40K Perp Basic Maint	\$2,881.70	R-MT	2%	\$2,833.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-40K-P-MNT-E	Fed Asmt Auth 5001-40K Perp Enh Maint	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-40K-P-MNT-UP	Fed Asmt Auth 5001-40000 Perp Maint Upg	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-40K-T-MNT	Fed Asmt Auth 5001-40000 Term BasicMaint	\$30.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-40K-T-MNT-E	Fed Asmt Auth 5001-40K Term Enh Maint	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-5K-P-MNT	Fed Asmt Auth 1501-5K Perp Basic Maint	\$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-5K-P-MNT-E	Fed Asmt Auth 1501-5000 Perp Enh Maint	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-5K-P-MNT-UP	Fed Asmt Auth 1501-5000 Term Maint Upg	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-5K-T-MNT	Fed Asmt Auth 1501-5000 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-5K-T-MNT-E	Fed Asmt Auth 1501-5K Term Enh Maint	\$233.90	R-MT	2%	\$229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-G100K-P-MNT	Fed Asmt Auth G100K Perp Basic Maint	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-G100K-P-MNT-E	Fed Asmt Auth G100000 Perp Enh Maint	\$8,223.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-G100K-P-MNT-UP	Fed Asmt Auth G100000 Term Maint Upg	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-G100K-T-MNT	Fed Asmt Auth G100000 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-G100K-T-MNT-E	Fed Asmt Auth G100000 Term Enh Maint	\$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-GT100K-P-B1	FAA>100KPerpBas w/ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-GT100K-P-E1	FAA>100KPerpEnh w/ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-GT100K-P-UP	FAA>100KPerpUpg w/ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-GT100K-T-E1	FAA>100KTermEnh w/ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-USER-P-MNT	Fed Asmt Auth User Perp Basic Maint	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-USER-P-MNT-E	Fed Asmt Auth User Perp Enh Maint	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-USER-P-MNT-UP	Fed Asmt Auth User Perp Maint Upg	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-USER-T-MNT	Fed Asmt Auth User Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-USER-T-MNT-E	Fed Asmt Auth User Term Enh Maint	\$4.20	R-MT	2%	\$4.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-100K-P-MNT	Fed Cont Monitor4001-100K Perp BasicMnt	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-100K-P-MNT-E	Fed Cont Monitor 40001-100K Perp Enh Mnt	\$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-100K-P-MNT-UP	Fed Cont Monitor4001-100K Perp MaintUpg	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-100K-T-MNT	Fed Cont Monitor4001-100KTermBasicMaint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-100K-T-MNT-E	Fed Cont Monitor4001-100KTerm Enh Maint	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-1500-P-MNT	Fed Cont Monitor 0-1500 Perp Basic Maint	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-1500-P-MNT-E	Fed Cont Monitor 0-1500 Perp Enh Maint	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-1500-P-MNT-UP	Fed Cont Monitor 0-1500 Perp Maint Upg	\$286.65	R-MT	2%	\$280.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-1500-T-MNT	Fed Cont Monitor 0-1500 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-1500-T-MNT-E	Fed Cont Monitor 0-1500 Term Enh Maint	\$89.26	R-MT	2%	\$80.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-40K-P-MNT	Fed Cont Monitor 5001-40K Perp Basic Mnt	\$2,881.70	R-MT	2%	\$2,833.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-40K-P-MNT-E	Fed Cont Monitor 5001-40K Perp Enh Maint	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-40K-P-MNT-UP	Fed Cont Monitor5001-40000Perp Maint Upg	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-40K-T-MNT	Fed Cont Monitor5001-40K Term BasicMaint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-40K-T-MNT-E	Fed Cont Monitor 5001-40K Term Enh Maint	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-5K-P-MNT	Fed Cont Monitor 1501-5K Perp Basic Mnt	\$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-5K-P-MNT-E	Fed Cont Monitor 1501-5K Perp Enh Maint	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-5K-P-MNT-UP	Fed Cont Monitor 1501-5000Perp Maint Upg	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-5K-T-MNT	Fed Cont Monitor1501-5000Term BasicMaint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-5K-T-MNT-E	Fed Cont Monitor 1501-5K Term Enh Maint	\$233.90	R-MT	2%	\$229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-G100K-P-MNT	Fed Cont Monitor G100K Perp Basic Maint	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-G100K-P-MNT-E	Fed Cont Monitor G100000 Perp Enh Maint	\$8,223.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-G100K-P-MNT-UP	Fed Cont Monitor G100000 Term Maint Upg	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-G100K-T-MNT	Fed Cont Monitor G100000 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-G100K-T-MNT-E	Fed Cont Monitor G100000 Term Enh Maint	\$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-GT100K-P-B1	FCM>100KPerpBas w/ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-GT100K-P-E1	FCM>100KPerpEnh w/ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-GT100K-P-UP	FCM>100KPerpUpg w/ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-GT100K-T-E1	FCM>100KTermEnh w/ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-USER-P-MNT	Fed Cont Monitor User Perp Basic Maint	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-USER-P-MNT-E	Fed Cont Monitor User Perp Enh Maint	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-USER-P-MNT-UP	Fed Cont Monitor User Perp Maint Upg	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-USER-T-MNT	Fed Cont Monitor User Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FCM-USER-T-MNT-E	Fed Cont Monitor User Term Enh Maint	\$4.20	R-MT	2%	\$4.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM001E1	RSA Fed Identity Mgr Enh Maint -1	\$520.83	R-MT	2%	\$510.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM001E1R	RSA Fed Identity Mgr Enh Maint -1	\$442.71	R-MT	2%	\$433.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM003E1	RSA Fed Identity Mgr Enh Maint -1	\$1,041.67	R-MT	2%	\$1,020.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM003E1R	RSA Fed Identity Mgr Enh Maint -1	\$885.42	R-MT	2%	\$867.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM010E1	RSA Fed Identity Mgr Enh Maint -1	\$2,083.33	R-MT	2%	\$2,041.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM010E1R	RSA Fed Identity Mgr Enh Maint -1	\$1,770.83	R-MT	2%	\$1,735.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM025E1	RSA Fed Identity Mgr Enh Maint -1	\$3,098.96	R-MT	2%	\$3,036.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM025E1R	RSA Fed Identity Mgr Enh Maint -1	\$2,634.08	R-MT	2%	\$2,581.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM050E1	RSA Fed Identity Mgr Enh Maint -1	\$5,000.00	R-MT	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM050E1R	RSA Fed Identity Mgr Enh Maint -1	\$4,250.00	R-MT	2%	\$4,165.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM075E1	RSA Fed Identity Mgr Enh Maint -1	\$6,640.63	R-MT	2%	\$6,507.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM075E1R	RSA Fed Identity Mgr Enh Maint -1	\$5,644.54	R-MT	2%	\$5,531.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FIM100E1	RSA Fed Identity Mgr Enh Maint -1	\$8,020.83	R-MT	2%	\$7,860.41	\$0.00	\$0.00	\$0.00	\$0					

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	FST1P-MNT-1500	BASIC MAINT PERP 0-1500K	\$367.50	R-MT	2%	\$360.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1P-MNT-40K	BASIC MAINT PERP 5001K-40K	\$1,440.00	R-MT	2%	\$1,411.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1P-MNT-5K	BASIC MAINT PERP 1501K-5K	\$1,050.00	R-MT	2%	\$1,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1P-MNT-E-100K	ENH MAINT PERP 40001K-100K	\$2,916.67	R-MT	2%	\$2,858.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1P-MNT-E-1500	ENH MAINT PERP 0-1500K	\$510.42	R-MT	2%	\$500.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1P-MNT-E-40K	ENH MAINT PERP 5001K-40K	\$2,000.00	R-MT	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1P-MNT-E-5K	ENH MAINT PERP 1501K-5K	\$1,458.33	R-MT	2%	\$1,429.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1P-MNT-E-G100K	ENH MAINT PERP G100K	\$4,010.42	R-MT	2%	\$3,930.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1P-MNT-G100K	BASIC MAINT PERP G100K	\$2,887.50	R-MT	2%	\$2,829.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-GT100K-E1	FST1-100KTermEnh w/1ODA cost/1Kemp /mo	\$2.33	R-MT	2%	\$2.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-100K	BASIC MAINT TERM PER MONTH 40001K-100K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-1500	BASIC MAINT TERM PER MONTH 0-1500K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-40K	BASIC MAINT TERM PER MONTH 5001K-40K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-5K	BASIC MAINT TERM PER MONTH 1501K-5K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-E-100K	ENH MAINT TERM PER MONTH 40001K-100K	\$233.33	R-MT	2%	\$228.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-E-1500	ENH MAINT TERM PER MONTH 0-1500K	\$40.83	R-MT	2%	\$40.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-E-40K	ENH MAINT TERM PER MONTH 5001K-40K	\$160.42	R-MT	2%	\$157.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-E-5K	ENH MAINT TERM PER MONTH 1501K-5K	\$116.67	R-MT	2%	\$114.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-E-G100K	ENH MAINT TERM PER MONTH G100K	\$320.83	R-MT	2%	\$314.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST1T-MNT-G100K	BASIC MAINT TERM PER MONTH G100K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-GT100K-E1	FST2-100KPerpBas w/1ODA cost/1Kemp /mo	\$10.50	R-MT	2%	\$10.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-GT100K-E1	FST2-100KPerpEnh w/1ODA cost/1Kemp /mo	\$14.58	R-MT	2%	\$14.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-100K	BASIC MAINT PERP 40001K-100K	\$1,050.00	R-MT	2%	\$1,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-1500	BASIC MAINT PERP 0-1500K	\$183.75	R-MT	2%	\$180.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-40K	BASIC MAINT PERP 5001K-40K	\$720.00	R-MT	2%	\$705.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-5K	BASIC MAINT PERP 1501K-5K	\$525.00	R-MT	2%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-E-100K	ENH MAINT PERP 40001K-100K	\$1,458.33	R-MT	2%	\$1,429.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-E-1500	ENH MAINT PERP 0-1500K	\$255.21	R-MT	2%	\$250.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-E-40K	ENH MAINT PERP 5001K-40K	\$1,000.00	R-MT	2%	\$980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-E-5K	ENH MAINT PERP 1501K-5K	\$729.17	R-MT	2%	\$714.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-E-G100K	ENH MAINT PERP G100K	\$2,005.21	R-MT	2%	\$1,965.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2P-MNT-G100K	BASIC MAINT PERP G100K	\$1,443.75	R-MT	2%	\$1,414.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-GT100K-E1	FST2-100KTermEnh w/1ODA cost/1Kemp /mo	\$1.17	R-MT	2%	\$1.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-100K	BASIC MAINT TERM PER MONTH 40001K-100K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-1500	BASIC MAINT TERM PER MONTH 0-1500K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-40K	BASIC MAINT TERM PER MONTH 5001K-40K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-5K	BASIC MAINT TERM PER MONTH 1501K-5K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-E-100K	ENH MAINT TERM PER MONTH 40001K-100K	\$116.67	R-MT	2%	\$114.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-E-1500	ENH MAINT TERM PER MONTH 0-1500K	\$20.42	R-MT	2%	\$20.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-E-40K	ENH MAINT TERM PER MONTH 5001K-40K	\$80.21	R-MT	2%	\$78.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-E-5K	ENH MAINT TERM PER MONTH 1501K-5K	\$58.33	R-MT	2%	\$57.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-E-G100K	ENH MAINT TERM PER MONTH G100K	\$160.42	R-MT	2%	\$157.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FST2T-MNT-G100K	BASIC MAINT TERM PER MONTH G100K	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T1-B	Aud Eng & Wrkprs Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T1-E	Aud Eng & Wrkpapers Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T2-B	Aud Eng & Wrkprs Perp Basic Maint \$/100	\$31.93	R-MT	2%	\$31.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T2-E	Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T3-B	Aud Eng & Wrkprs Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T3-E	Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T4-B	Aud Eng & Wrkprs Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T4-E	Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T5-B	Aud Eng & Wrkprs Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T5-E	Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T6-B	Aud Eng & Wrkprs Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T6-E	Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T7-B	Aud Eng & Wrkprs Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T7-E	Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T8-B	Aud Eng & Wrkpapers Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDENG-P-T8-E	Aud Eng & Wrkpapers Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T1-B	Audit Pln & Qty Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T1-E	Audit Pln & Quality Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T2-B	Audit Pln & Qty Perp Basic Maint \$/100	\$31.93	R-MT	2%	\$31.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T2-E	Audit Pln & Quality Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T3-B	Audit Pln & Qty Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T3-E	Audit Pln & Quality Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T4-B	Audit Pln & Qty Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T4-E	Audit Pln & Quality Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T5-B	Audit Pln & Qty Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T5-E	Audit Pln & Quality Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T6-B	Audit Pln & Qty Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T6-E	Audit Pln & Quality Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T7-B	Audit Pln & Qty Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T7-E	Audit Pln & Quality Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T8-B	Audit Pln & Qty Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-AUDPLN-P-T8-E	Audit Pln & Quality Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GRC-BAC-P-T5-B	Business Asset Cat Perp Basic Mnt \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T5-E	Business Asset Cat Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T6-B	Business Asset Cat Perp Basic Mnt \$/100	\$3.92	R-MT	2%	\$3.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T6-E	Business Asset Cat Perp Enh Maint \$/100	\$4.78	R-MT	2%	\$4.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T7-B	Business Asset Cat Perp Basic Mnt \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T7-E	Business Asset Cat Perp Enh Maint \$/100	\$3.98	R-MT	2%	\$3.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T8-B	Business Asset Cat Perp Basic Mnt \$/100	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BAC-P-T8-E	Business Asset Cat Perp Enh Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T1-B	Bus Cnt IT DS Rec Pln Perp Bas Mnt \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T1-E	BS Cont IT DS Rec Pln Perp Enh Mnt \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T2-B	BS Cont IT DS Rec Pln Perp Bas Mnt \$/100	\$31.93	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T2-E	BS Cont IT DS Rec Pln Perp Enh Mnt \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T3-B	BS Cont IT DS Rec Pln Perp Bas Mnt \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T3-E	BS Cont IT DS Rec Pln Perp Enh Mnt \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T4-B	BS Cont IT DS Rec Pln Perp Bas Mnt \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T4-E	BS Cont IT DS Rec Pln Perp Enh Mnt \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T5-B	BS Cont IT DS Rec Pln Perp Bas Mnt \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T5-E	BS Cont IT DS Rec Pln Perp Enh Mnt \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T6-B	BS Cont IT DS Rec Pln Perp Bas Mnt \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T6-E	BS Cont IT DS Rec Pln Perp Enh Mnt \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T7-B	BS Cont IT DS Rec Pln Perp Bas Mnt \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T7-E	BS Cont IT DS Rec Pln Perp Enh Mnt \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T8-B	BS Cont IT DS Rec Pln Perp Bas Mnt \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-P-T8-E	BS Cont IT DS Rec Pln Perp Enh Mnt \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T1-B	Bus Impact Anlys Perp Basic Maint \$/emp	\$936.25	R-MT	2%	\$917.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T1-E	Bus Impact Analysis Perp Enh Maint \$/emp	\$1,170.31	R-MT	2%	\$1,146.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T2-B	Bus Impact Anlys Perp Basic Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T2-E	Bus Impact Analysis Perp Enh Maint \$/100	\$19.90	R-MT	2%	\$19.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T3-B	Bus Impact Anlys Perp Basic Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T3-E	Bus Impact Analysis Perp Enh Maint \$/100	\$11.94	R-MT	2%	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T4-B	Bus Impact Anlys Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T4-E	Bus Impact Analysis Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T5-B	Bus Impact Anlys Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T5-E	Bus Impact Analysis Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T6-B	Bus Impact Anlys Perp Basic Maint \$/100	\$3.92	R-MT	2%	\$3.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T6-E	Bus Impact Analysis Perp Enh Maint \$/100	\$4.68	R-MT	2%	\$4.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T7-B	Bus Impact Anlys Perp Basic Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T7-E	Bus Impact Analysis Perp Enh Maint \$/100	\$3.98	R-MT	2%	\$3.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T8-B	Bus Impact Anlys Perp Basic Maint \$/100	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T8-E	Bus Impact Analysis Perp Enh Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T1-B	Bot-Up Risk Assmnt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T1-E	Bot-Up Risk Assmnt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T2-B	Bot-Up Risk Assmnt Perp Basic Maint \$/100	\$31.93	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T2-E	Bot-Up Risk Assmnt Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T3-B	Bot-Up Risk Assmnt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T3-E	Bot-Up Risk Assmnt Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T4-B	Bot-Up Risk Assmnt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T4-E	Bot-Up Risk Assmnt Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T5-B	Bot-Up Risk Assmnt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T5-E	Bot-Up Risk Assmnt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T6-B	Bot-Up Risk Assmnt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T6-E	Bot-Up Risk Assmnt Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T7-B	Bot-Up Risk Assmnt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T7-E	Bot-Up Risk Assmnt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T8-B	Bot-Up Risk Assmnt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T8-E	Bot-Up Risk Assmnt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T1-B	Ctrl Mon Prgrm Mgmt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T1-E	Ctrl Mon Prgrm Mgmt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T2-B	Ctrl Mon Prgrm Mgmt Perp Basic Maint \$/100	\$31.93	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T2-E	Ctrl Mon Prgrm Mgmt Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T3-B	Ctrl Mon Prgrm Mgmt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T3-E	Ctrl Mon Prgrm Mgmt Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T4-B	Ctrl Mon Prgrm Mgmt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T4-E	Ctrl Mon Prgrm Mgmt Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T5-B	Ctrl Mon Prgrm Mgmt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T5-E	Ctrl Mon Prgrm Mgmt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T6-B	Ctrl Mon Prgrm Mgmt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T6-E	Ctrl Mon Prgrm Mgmt Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T7-B	Ctrl Mon Prgrm Mgmt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T7-E	Ctrl Mon Prgrm Mgmt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T8-B	Ctrl Mon Prgrm Mgmt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T8-E	Ctrl Mon Prgrm Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T1-B	Ctrl Asm Prgrm Mgt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T1-E	Ctrl Asm Prgrm Mgt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T2-B	Ctrl Asm Prgrm Mgt Perp Basic Maint \$/100	\$31.93	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T2-E	Ctrl Asm Prgrm Mgt Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T3-B	Ctrl Asm Prgrm Mgt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00</							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GRC-FOAM-P-T3-B	Plan Action MS Perp Basic Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAM-P-T3-E	Plan Action Milestrn Perp Enh Maint \$/100	\$11.94	R-MT	2%	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAM-P-T4-B	Plan Action MS Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAM-P-T4-E	Plan Action Milestrn Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAM-P-T5-B	Plan Action MS Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAM-P-T5-E	Plan Action Milestrn Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAM-P-T6-B	Plan Action MS Perp Basic Maint \$/100	\$3.92	R-MT	2%	\$3.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAM-P-T6-E	Plan Action Milestrn Perp Enh Maint \$/100	\$4.78	R-MT	2%	\$4.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAM-P-T7-B	Plan Action MS Perp Basic Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAM-P-T7-E	Plan Action Milestrn Perp Enh Maint \$/100	\$3.98	R-MT	2%	\$3.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAM-P-T8-B	Plan Action MS Perp Basic Maint \$/100	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAM-P-T8-E	Plan Action Milestrn Perp Enh Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T1-B	Policy Prgm Mgmt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T1-E	Policy Program Mgmt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T2-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$31.93	R-MT	2%	\$31.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T2-E	Policy Prgm Mgmt Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T3-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T3-E	Policy Program Mgmt Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T4-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T4-E	Policy Prgm Mgmt Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T5-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T5-E	Policy Program Mgmt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T6-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T6-E	Policy Program Mgmt Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T7-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T7-E	Policy Program Mgmt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T8-B	Policy Prgm Mgmt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T8-E	Policy Program Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T1-B	Privacy Prog Mgt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T1-E	Privacy Prog Mgt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T2-B	Privacy Prog Mgt Perp Basic Maint \$/100	\$31.93	R-MT	2%	\$31.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T2-E	Privacy Prog Mgt Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T3-B	Privacy Prog Mgt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T3-E	Privacy Prog Mgt Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T4-B	Privacy Prog Mgt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T4-E	Privacy Prog Mgt Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T5-B	Privacy Prog Mgt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T5-E	Privacy Prog Mgt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T6-B	Privacy Prog Mgt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T6-E	Privacy Prog Mgt Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T7-B	Privacy Prog Mgt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T7-E	Privacy Prog Mgt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T8-B	Privacy Prog Mgt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T8-E	Privacy Prog Mgt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T1-B	Crisis Mgmt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T1-E	Crisis Mgmt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T2-B	Crisis Mgmt Perp Basic Maint \$/100	\$31.93	R-MT	2%	\$31.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T2-E	Crisis Mgmt Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T3-B	Crisis Mgmt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T3-E	Crisis Mgmt Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T4-B	Crisis Mgmt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T4-E	Crisis Mgmt Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T5-B	Crisis Mgmt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T5-E	Crisis Mgmt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T6-B	Crisis Mgmt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T6-E	Crisis Mgmt Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T7-B	Crisis Mgmt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T7-E	Crisis Mgmt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T8-B	Crisis Mgmt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T8-E	Crisis Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T1-B	Risk Catalog Perp Basic Maint \$/emp	\$936.25	R-MT	2%	\$917.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T1-E	Risk Catalog Perp Enh Maint \$/emp	\$1,170.31	R-MT	2%	\$1,146.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T2-B	Risk Catalog Perp Basic Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T2-E	Risk Catalog Perp Enh Maint \$/100	\$19.90	R-MT	2%	\$19.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T3-B	Risk Catalog Perp Basic Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T3-E	Risk Catalog Perp Enh Maint \$/100	\$11.94	R-MT	2%	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T4-B	Risk Catalog Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T4-E	Risk Catalog Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T5-B	Risk Catalog Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T5-E	Risk Catalog Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T6-B	Risk Catalog Perp Basic Maint \$/100	\$3.92	R-MT	2%	\$3.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T6-E	Risk Catalog Perp Enh Maint \$/100	\$4.78	R-MT	2%	\$4.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T7-B	Risk Catalog Perp Basic Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T7-E	Risk Catalog Perp Enh Maint \$/100	\$3.98	R-MT	2%	\$3.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T8-B	Risk Catalog Perp Basic Maint \$/100	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T8-E	Risk Catalog Perp Enh Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T1-B	Top-Dwn Risk Assmt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T1-E	Top-Down Risk Assmt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00						

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GRC-RSKINV-P-T4-E	Top-Down Risk Assmt Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T5-B	Top-Dwn Risk Assmt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T5-E	Top-Down Risk Assmt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T6-E	Top-Dwn Risk Assmt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T6-B	Top-Down Risk Assmt Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T7-E	Top-Dwn Risk Assmt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T7-B	Top-Down Risk Assmt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T8-B	Top-Dwn Risk Assmt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T8-E	Top-Down Risk Assmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T1-B	Sec Ops & Broch Mgmt Perp Basic Mnt \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T1-E	Sec Ops & Broch Mgmt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T2-B	Sec Ops & Broch Mgmt Perp Basic Mnt \$/100	\$31.93	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T2-E	Sec Ops & Broch Mgmt Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T3-B	Sec Ops & Broch Mgmt Perp Basic Mnt \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T3-E	Sec Ops & Broch Mgmt Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T4-B	Sec Ops & Broch Mgmt Perp Basic Mnt \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T4-E	Sec Ops & Broch Mgmt Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T5-B	Sec Ops & Broch Mgmt Perp Basic Mnt \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T5-E	Sec Ops & Broch Mgmt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T6-B	Sec Ops & Broch Mgmt Perp Basic Mnt \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T6-E	Sec Ops & Broch Mgmt Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T7-B	Sec Ops & Broch Mgmt Perp Basic Mnt \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T7-E	Sec Ops & Broch Mgmt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T8-B	Sec Ops & Broch Mgmt Perp Basic Mnt \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T8-E	Sec Ops & Broch Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T1-B	Sec Incdt Mgmt Perp Basic Maint \$/emp	\$936.25	R-MT	2%	\$917.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T1-E	Sec Incident Mgmt Perp Enh Maint \$/emp	\$1,170.31	R-MT	2%	\$1,146.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T2-B	Sec Incdt Mgmt Perp Basic Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T2-E	Sec Incident Mgmt Perp Enh Maint \$/100	\$19.90	R-MT	2%	\$19.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T3-B	Sec Incdt Mgmt Perp Basic Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T3-E	Sec Incident Mgmt Perp Enh Maint \$/100	\$11.94	R-MT	2%	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T4-B	Sec Incdt Mgmt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T4-E	Sec Incident Mgmt Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T5-B	Sec Incdt Mgmt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T5-E	Sec Incident Mgmt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T6-B	Sec Incdt Mgmt Perp Basic Maint \$/100	\$3.92	R-MT	2%	\$3.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T6-E	Sec Incident Mgmt Perp Enh Maint \$/100	\$4.78	R-MT	2%	\$4.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T7-B	Sec Incdt Mgmt Perp Basic Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T7-E	Sec Incident Mgmt Perp Enh Maint \$/100	\$3.98	R-MT	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T8-B	Sec Incdt Mgmt Perp Basic Maint \$/100	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T8-E	Sec Incident Mgmt Perp Enh Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T1-B	Third Party Cat Perp Basic Maint \$/emp	\$936.25	R-MT	2%	\$917.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T1-E	Third Party Catalog Perp Enh Maint \$/emp	\$1,170.31	R-MT	2%	\$1,146.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T2-B	Third Party Cat Perp Basic Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T2-E	Third Party Catalog Perp Enh Maint \$/100	\$19.90	R-MT	2%	\$19.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T3-B	Third Party Cat Perp Basic Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T3-E	Third Party Catalog Perp Enh Maint \$/100	\$11.94	R-MT	2%	\$11.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T4-B	Third Party Cat Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T4-E	Third Party Catalog Perp Enh Maint \$/100	\$7.96	R-MT	2%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T5-B	Third Party Cat Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T5-E	Third Party Catalog Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T6-B	Third Party Cat Perp Basic Maint \$/100	\$3.92	R-MT	2%	\$3.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T6-E	Third Party Catalog Perp Enh Maint \$/100	\$4.78	R-MT	2%	\$4.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T7-B	Third Party Cat Perp Basic Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T7-E	Third Party Catalog Perp Enh Maint \$/100	\$3.98	R-MT	2%	\$3.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T8-B	Third Party Cat Perp Basic Maint \$/100	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T8-E	Third Party Catalog Perp Enh Maint \$/100	\$3.18	R-MT	2%	\$3.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T1-B	Third Pty Engmnt Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T1-E	Third Pty Engmnt Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T2-B	Third Pty Engmnt Perp Basic Maint \$/100	\$31.93	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T2-E	Third Pty Engmnt Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T3-B	Third Pty Engmnt Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T3-E	Third Pty Engmnt Perp Enh Maint \$/100	\$23.88	R-MT	2%	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T4-B	Third Pty Engmnt Perp Basic Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T4-E	Third Pty Engmnt Perp Enh Maint \$/100	\$15.92	R-MT	2%	\$15.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T5-B	Third Pty Engmnt Perp Basic Maint \$/100	\$10.19	R-MT	2%	\$9.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T5-E	Third Pty Engmnt Perp Enh Maint \$/100	\$12.73	R-MT	2%	\$12.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T6-B	Third Pty Engmnt Perp Basic Maint \$/100	\$7.64	R-MT	2%	\$7.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T6-E	Third Pty Engmnt Perp Enh Maint \$/100	\$9.55	R-MT	2%	\$9.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T7-E	Third Pty Engmnt Perp Basic Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T8-B	Third Pty Engmnt Perp Basic Maint \$/100	\$5.09	R-MT	2%	\$4.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T8-E	Third Pty Engmnt Perp Enh Maint \$/100	\$6.37	R-MT	2%	\$6.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T1-B	Third Party Gov Perp Basic Maint \$/emp	\$1,872.50	R-MT	2%	\$1,835.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T1-E	Third Party Gov Perp Enh Maint \$/emp	\$2,340.63	R-MT	2%	\$2,293.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T2-B	Third Party Gov Perp Basic Maint \$/100	\$31.93	R-MT	2%	\$31.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T2-E	Third Party Gov Perp Enh Maint \$/100	\$39.79	R-MT	2%	\$38.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T3-B	Third Party Gov Perp Basic Maint \$/100	\$19.10	R-MT	2%	\$18.72	\$0.								

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	INC-USER-P.MNT-UP	Incident User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INC-USER-T.MNT	Incident User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INC-USER-T.MNT-E	Incident User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KRMB1	RSA Key Recovery Mgr Basic Mnt-1	\$300.00	R-MT	2%	\$294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-HW-DLP-CONT	RSA DLP Cont App Mnt-Bas-1	\$416.67	R-MT	2%	\$408.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-HW-DLP-CONT-S2	1M Bas DLP Network Controller Appl Ser 2	\$120.00	R-MT	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-HW-DLP-ICAP	RSA DLP ICAP Svr App Mnt-Bas-1	\$210.00	R-MT	2%	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-HW-DLP-ICAP-S2	1M Bas DLP Network ICAP Srv Appl. Ser 2	\$120.00	R-MT	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-HW-DLP-INT	RSA DLP Interceptor App Mnt-Bas-1	\$120.00	R-MT	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-HW-DLP-INT-S2	1M Bas DLP Network Interceptor App Ser 2	\$120.00	R-MT	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-HW-DLP-SENS	RSA DLP Sensor App Mnt-Bas-1	\$180.00	R-MT	2%	\$176.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-HW-DLP-SENS-S2	1M Bas DLP Network Sensor Appl. Series 2	\$240.00	R-MT	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-1000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.84	R-MT	2%	\$0.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-10000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.64	R-MT	2%	\$0.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-100000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.34	R-MT	2%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-100001	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-15000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.58	R-MT	2%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-20000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.58	R-MT	2%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-2500	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.77	R-MT	2%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-30000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.49	R-MT	2%	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-40000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.45	R-MT	2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-500	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.93	R-MT	2%	\$0.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-5000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.70	R-MT	2%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-50000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.41	R-MT	2%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DCEDB-75000	RSA DLP DCEDB SW-Mnt-Bas-1	\$0.37	R-MT	2%	\$0.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-1000	RSA DLP DC SW Mnt-Bas-1	\$0.68	R-MT	2%	\$0.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-10000	RSA DLP DC SW Mnt-Bas-1	\$0.49	R-MT	2%	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-100000	RSA DLP DC SW Mnt-Bas-1	\$0.24	R-MT	2%	\$0.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-100001	RSA DLP DC SW Mnt-Bas-1	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-15000	RSA DLP DC SW Mnt-Bas-1	\$0.44	R-MT	2%	\$0.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-20000	RSA DLP DC SW Mnt-Bas-1	\$0.40	R-MT	2%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-2500	RSA DLP DC SW Mnt-Bas-1	\$0.61	R-MT	2%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-30000	RSA DLP DC SW Mnt-Bas-1	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-40000	RSA DLP DC SW Mnt-Bas-1	\$0.32	R-MT	2%	\$0.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-500	RSA DLP DC SW Mnt-Bas-1	\$0.75	R-MT	2%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-5000	RSA DLP DC SW Mnt-Bas-1	\$0.55	R-MT	2%	\$0.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-50000	RSA DLP DC SW Mnt-Bas-1	\$0.29	R-MT	2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPDC-75000	RSA DLP DC SW Mnt-Bas-1	\$0.26	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-1000	RSA DLP ED SW-Mnt-Bas-1	\$0.45	R-MT	2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-10000	RSA DLP ED SW-Mnt-Bas-1	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-100000	RSA DLP ED SW-Mnt-Bas-1	\$0.22	R-MT	2%	\$0.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-100001	RSA DLP ED SW-Mnt-Bas-1	\$0.20	R-MT	2%	\$0.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-15000	RSA DLP ED SW-Mnt-Bas-1	\$0.34	R-MT	2%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-20000	RSA DLP ED SW-Mnt-Bas-1	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-2500	RSA DLP ED SW-Mnt-Bas-1	\$0.42	R-MT	2%	\$0.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-30000	RSA DLP ED SW-Mnt-Bas-1	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-40000	RSA DLP ED SW-Mnt-Bas-1	\$0.29	R-MT	2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-500	RSA DLP ED SW-Mnt-Bas-1	\$0.48	R-MT	2%	\$0.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-5000	RSA DLP ED SW-Mnt-Bas-1	\$0.39	R-MT	2%	\$0.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-50000	RSA DLP ED SW-Mnt-Bas-1	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPED-75000	RSA DLP ED SW-Mnt-Bas-1	\$0.23	R-MT	2%	\$0.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-1000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.45	R-MT	2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-10000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-100000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.22	R-MT	2%	\$0.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-100001	RSA DLP EDEE SW-Mnt-Bas-1	\$0.20	R-MT	2%	\$0.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-15000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.34	R-MT	2%	\$0.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-20000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-2500	RSA DLP EDEE SW-Mnt-Bas-1	\$0.42	R-MT	2%	\$0.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-30000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.29	R-MT	2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-40000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-500	RSA DLP EDEE SW-Mnt-Bas-1	\$0.48	R-MT	2%	\$0.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-5000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.39	R-MT	2%	\$0.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-50000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPEE-75000	RSA DLP EDEE SW-Mnt-Bas-1	\$0.23	R-MT	2%	\$0.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-1000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.81	R-MT	2%	\$1.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-10000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.41	R-MT	2%	\$1.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE100000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$0.90	R-MT	2%	\$0.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE100001	RSA DLP DLPSTE SW-Mnt-Bas-1	\$0.74	R-MT	2%	\$1.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-15000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.30	R-MT	2%	\$1.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-20000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.20	R-MT	2%	\$1.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-2500	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.66	R-MT	2%	\$1.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-30000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.10	R-MT	2%	\$1.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-40000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.02	R-MT	2%	\$1.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-500	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.96	R-MT	2%	\$1.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-5000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$1.53	R-MT	2%	\$1.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-50000	RSA DLP DLPSTE SW-Mnt-Bas-1	\$0.94	R-MT	2%	\$0.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-DLPSTE-75000	RSA DLP DLPSTE SW-Mnt-Bas-1													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	M1-SW-EDEEB-20000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.47	R-MT	2%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-EDEEB-2500	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.63	R-MT	2%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-EDEEB-30000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.44	R-MT	2%	\$0.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-EDEEB-40000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.41	R-MT	2%	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-EDEEB-500	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.73	R-MT	2%	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-EDEEB-5000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.58	R-MT	2%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-EDEEB-50000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.38	R-MT	2%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-EDEEB-75000	RSA DLP EDEEB SW-Mnt-Bas-1	\$0.35	R-MT	2%	\$0.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-1000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.78	R-MT	2%	\$0.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-10000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.63	R-MT	2%	\$0.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-100000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.38	R-MT	2%	\$0.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-100001	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.35	R-MT	2%	\$0.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-15000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.43	R-MT	2%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-20000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.54	R-MT	2%	\$0.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-2500	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.72	R-MT	2%	\$0.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-30000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.50	R-MT	2%	\$0.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-40000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.47	R-MT	2%	\$0.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-500	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.84	R-MT	2%	\$0.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-5000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.67	R-MT	2%	\$0.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-50000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.43	R-MT	2%	\$0.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NMEFB-75000	RSA DLP NMEFB SW-Mnt-Bas-1	\$0.40	R-MT	2%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-1000	RSA DLP NWENF Mnt-BAS-1	\$0.56	R-MT	2%	\$0.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-10000	RSA DLP NWENF Mnt-BAS-1	\$0.45	R-MT	2%	\$0.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-100000	RSA DLP NWENF Mnt-BAS-1	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-100001	RSA DLP NWENF Mnt-BAS-1	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-15000	RSA DLP NWENF Mnt-BAS-1	\$0.42	R-MT	2%	\$0.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-20000	RSA DLP NWENF Mnt-BAS-1	\$0.39	R-MT	2%	\$0.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-2500	RSA DLP NWENF Mnt-BAS-1	\$0.52	R-MT	2%	\$0.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-30000	RSA DLP NWENF Mnt-BAS-1	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-40000	RSA DLP NWENF Mnt-BAS-1	\$0.33	R-MT	2%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-5000	RSA DLP NWENF Mnt-BAS-1	\$0.60	R-MT	2%	\$0.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-50000	RSA DLP NWENF Mnt-BAS-1	\$0.48	R-MT	2%	\$0.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-75000	RSA DLP NWENF Mnt-BAS-1	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-100000	RSA DLP NWENF Mnt-BAS-1	\$0.29	R-MT	2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-100001	RSA DLP NWENF Mnt-BAS-1	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-150000	RSA DLP NWENF Mnt-BAS-1	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-200000	RSA DLP NWENF Mnt-BAS-1	\$0.42	R-MT	2%	\$0.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-25000	RSA DLP NWENF Mnt-BAS-1	\$0.39	R-MT	2%	\$0.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-300000	RSA DLP NWENF Mnt-BAS-1	\$0.52	R-MT	2%	\$0.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-400000	RSA DLP NWENF Mnt-BAS-1	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-500000	RSA DLP NWENF Mnt-BAS-1	\$0.33	R-MT	2%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-750000	RSA DLP NWENF Mnt-BAS-1	\$0.60	R-MT	2%	\$0.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-1000000	RSA DLP NWENF Mnt-BAS-1	\$0.48	R-MT	2%	\$0.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-1500000	RSA DLP NWENF Mnt-BAS-1	\$0.31	R-MT	2%	\$0.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-2000000	RSA DLP NWENF Mnt-BAS-1	\$0.29	R-MT	2%	\$0.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-2500000	RSA DLP NWENF Mnt-BAS-1	\$0.28	R-MT	2%	\$0.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-3000000	RSA DLP NWENF Mnt-BAS-1	\$0.22	R-MT	2%	\$0.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-4000000	RSA DLP NWENF Mnt-BAS-1	\$0.13	R-MT	2%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-5000000	RSA DLP NWENF Mnt-BAS-1	\$0.12	R-MT	2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-7500000	RSA DLP NWENF Mnt-BAS-1	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-10000000	RSA DLP NWENF Mnt-BAS-1	\$0.19	R-MT	2%	\$0.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-15000000	RSA DLP NWENF Mnt-BAS-1	\$0.26	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-20000000	RSA DLP NWENF Mnt-BAS-1	\$0.18	R-MT	2%	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-25000000	RSA DLP NWENF Mnt-BAS-1	\$0.17	R-MT	2%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-30000000	RSA DLP NWENF Mnt-BAS-1	\$0.30	R-MT	2%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-40000000	RSA DLP NWENF Mnt-BAS-1	\$0.24	R-MT	2%	\$0.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-50000000	RSA DLP NWENF Mnt-BAS-1	\$0.16	R-MT	2%	\$0.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-75000000	RSA DLP NWENF Mnt-BAS-1	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M1-SW-NWENF-100000000	RSA DLP NWENF Mnt-BAS-1	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAINT REINST FEE B	BSAFE Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAINT REINST FEE C	Access Mgr Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAINT REINST FEE K	DCMS Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MAINT REINST FEE S	SID Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-HW-DLPEOS-CONT	DLP Controller Appl EOS 2014 BscMnt 1Mo	\$120.00	R-MT	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-HW-DLPEOS-ICAP	DLP ICAP Appl EOS 2014 BscMnt 1Mo	\$120.00	R-MT	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-HW-DLPEOS-INT	DLP Intceptor Appl EOS 2014 BscMnt 1Mo	\$120.00	R-MT	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-HW-DLPEOS-SENS	DLP Sensor Appl EOS 2014 BscMnt 1Mo	\$160.00	R-MT	2%	\$156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT REINST FEE AAE	AAEcom Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT REINST FEE AAH	AAH Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT REINST FEE AAO	AAO Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT REINST FEE ARC	Archer Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT REINST FEE DLP	DLP Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT REINST FEE IMG	IMG Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT REINST FEE SA	SA Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MNT REINST FEE WTD	WTD Maintenance Reinstatement Fee (Custom Quoted)	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ODA-100K-P-MNT	ODA 40001-100000 Perp Basic Maint [Per Month Pricing]	\$600.30	R-MT	2%	\$588.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ODA-100K-P-MNT-E	ODA 40001-10000													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	RSA-LILT-P-T8-B1	RSA LfLT PERP 100,001-250k p/100uBMnt	\$5.05	R-MT	2%	\$4.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T8-E1	RSA LfLT PERP 100,001-250k p/100uEMnt	\$6.31	R-MT	2%	\$6.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T9-B1	RSA LfLT PERP >250k p/100uBMnt	\$4.75	R-MT	2%	\$4.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-LILT-P-T9-E1	RSA LfLT PERP >250k p/100uEMnt	\$5.94	R-MT	2%	\$5.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T1-B1	RSA LfL PERP 1-1,000 p/100uBMnt	\$105.78	R-MT	2%	\$103.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T1-E1	RSA LfL PERP 1-1,000 p/100uEMnt	\$132.23	R-MT	2%	\$129.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T2-B1	RSA LfL PERP 1,001-2,500 p/100uBMnt	\$95.10	R-MT	2%	\$93.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T2-E1	RSA LfL PERP 1,001-2,500 p/100uEMnt	\$118.88	R-MT	2%	\$116.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T3-B1	RSA LfL PERP 2,501-5k p/100uBMnt	\$89.37	R-MT	2%	\$87.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T3-E1	RSA LfL PERP 2,501-5k p/100uEMnt	\$111.71	R-MT	2%	\$109.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T4-B1	RSA LfL PERP 5,001-10k p/100uBMnt	\$65.17	R-MT	2%	\$63.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T4-E1	RSA LfL PERP 5,001-10k p/100uEMnt	\$81.46	R-MT	2%	\$79.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T5-B1	RSA LfL PERP 10,001-25k p/100uBMnt	\$41.72	R-MT	2%	\$40.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T5-E1	RSA LfL PERP 10,001-25k p/100uEMnt	\$59.15	R-MT	2%	\$57.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T6-B1	RSA LfL PERP 25,001-50k p/100uBMnt	\$36.20	R-MT	2%	\$35.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T6-E1	RSA LfL PERP 25,001-50k p/100uEMnt	\$49.00	R-MT	2%	\$48.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T7-B1	RSA LfL PERP 50,001-100k p/100uBMnt	\$37.23	R-MT	2%	\$36.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T7-E1	RSA LfL PERP 50,001-100k p/100uEMnt	\$46.54	R-MT	2%	\$45.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T8-B1	RSA LfL PERP 100,001-250k p/100uBMnt	\$35.38	R-MT	2%	\$34.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T8-E1	RSA LfL PERP 100,001-250k p/100uEMnt	\$44.23	R-MT	2%	\$43.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T9-B1	RSA LfL PERP >250k p/100uBMnt	\$33.27	R-MT	2%	\$32.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSALLP-T9-E1	RSA LfL PERP >250k p/100uEMnt	\$41.58	R-MT	2%	\$40.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-100K-P-MNT	Risk 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-100K-P-MNT-E	Risk 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-100K-P-MNT-UP	Risk 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-100K-T-MNT	Risk 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-100K-T-MNT-E	Risk 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-1500-P-MNT	Risk 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-1500-P-MNT-E	Risk 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-1500-P-MNT-UP	Risk 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-1500-T-MNT	Risk 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-1500-T-MNT-E	Risk 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-40K-P-MNT	Risk 5001-40000 Perp Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-40K-P-MNT-E	Risk 5001-40000 Perp Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-40K-P-MNT-UP	Risk 5001-40000 Perp Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-40K-T-MNT	Risk 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-40K-T-MNT-E	Risk 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-5K-P-MNT	Risk 1501-5000 Perp Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-5K-P-MNT-E	Risk 1501-5000 Perp Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-5K-P-MNT-UP	Risk 1501-5000 Perp Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-5K-T-MNT	Risk 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-5K-T-MNT-E	Risk 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-G100K-P-MNT	Risk G100000 Perp Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-G100K-P-MNT-E	Risk G100000 Perp Enh Maint [Per Month Pricing]	\$8,223.75	R-MT	2%	\$7,963.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-G100K-P-MNT-UP	Risk G100000 Perp Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-G100K-T-MNT	Risk G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-G100K-T-MNT-E	Risk G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-GT100K-P-B1	RSK<-100KPerpBas w/ODA cost /IKemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-GT100K-P-E1	RSK<-100KPerpEnh w/ODA cost /IKemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-GT100K-P-UP	RSK<-100KPerpUpg w/ODA cost /IKemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-GT100K-T-E1	RSK<-100KTermEnh w/ODA cost /IKemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-USER-P-MNT	Risk User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-USER-P-MNT-E	Risk User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-USER-P-MNT-UP	Risk User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-USER-T-MNT	Risk User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSK-USER-T-MNT-E	Risk User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0000500B1	RSA Validation Client Mnt - Basic-1	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0000500E1	RSA Validation Client Mnt - Enh-1	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0001000B1	RSA Validation Client Mnt - Basic-1	\$0.12	R-MT	2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0001000E1	RSA Validation Client Mnt - Enh-1	\$0.17	R-MT	2%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0005000B1	RSA Validation Client Mnt - Basic-1	\$0.09	R-MT	2%	\$0.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0005000E1	RSA Validation Client Mnt - Enh-1	\$0.13	R-MT	2%	\$0.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0010000B1	RSA Validation Client Mnt - Basic-1	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0010000E1	RSA Validation Client Mnt - Enh-1	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0025000B1	RSA Validation Client Mnt - Basic-1	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0025000E1	RSA Validation Client Mnt - Enh-1	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0050000B1	RSA Validation Client Mnt - Basic-1	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0050000E1	RSA Validation Client Mnt - Enh-1	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0100000B1	RSA Validation Client Mnt - Basic-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0100000E1	RSA Validation Client Mnt - Enh-1	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0200000B1	RSA Validation Client Mnt - Basic-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0200000E1	RSA Validation Client Mnt - Enh-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0300000B1	RSA Validation Client Mnt - Basic-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0300000E1	RSA Validation Client Mnt - Enh-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC0400000B1	RSA Validation Client Mnt - Basic-1	\$0.02	R-MT	2%										

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	RVC080000E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC090000B1	RSA Validation Client Mnt - Basic-1	\$0.01	R-MT	2%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC100000E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC100000B1	RSA Validation Client Mnt - Basic-1	\$0.01	R-MT	2%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC100000E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC100000B1	RSA Validation Client Mnt - Basic-1	\$0.01	R-MT	2%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC100000E1	RSA Validation Client Mnt - Enh-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVC100000B1	RSA Validation Client Mnt - Basic-1	\$0.01	R-MT	2%	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM100000E1	RSA Valid Mgr Maint - Enh-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM100000B1	RSA Valid Mgr Maint - Basic-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM100000E1	RSA Valid Mgr Maint - Enh-1	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM100000B1	RSA Valid Mgr Maint - Basic-1	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM100000E1	RSA Valid Mgr Maint - Enh-1	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM100000B1	RSA Valid Mgr Maint - Basic-1	\$0.21	R-MT	2%	\$0.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM1000E1	RSA Valid Mgr Maint - Enh-1	\$0.24	R-MT	2%	\$0.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM1000E1	RSA Valid Mgr Maint - Enh-1	\$0.33	R-MT	2%	\$0.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM1000E1	RSA Valid Mgr Maint - Enh-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM1000E1	RSA Valid Mgr Maint - Enh-1	\$0.02	R-MT	2%	\$0.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM1000E1	RSA Valid Mgr Maint - Enh-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM200000B1	RSA Valid Mgr Maint - Basic-1	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM200000E1	RSA Valid Mgr Maint - Enh-1	\$0.08	R-MT	2%	\$0.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM250000B1	RSA Valid Mgr Maint - Basic-1	\$0.12	R-MT	2%	\$0.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM250000E1	RSA Valid Mgr Maint - Enh-1	\$0.17	R-MT	2%	\$0.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM300000B1	RSA Valid Mgr Maint - Basic-1	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM300000E1	RSA Valid Mgr Maint - Enh-1	\$0.07	R-MT	2%	\$0.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM400000B1	RSA Valid Mgr Maint - Basic-1	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM400000E1	RSA Valid Mgr Maint - Enh-1	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM500000B1	RSA Valid Mgr Maint - Basic-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM500000E1	RSA Valid Mgr Maint - Enh-1	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM50000B1	RSA Valid Mgr Maint - Basic-1	\$0.10	R-MT	2%	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM5000E1	RSA Valid Mgr Maint - Enh-1	\$0.14	R-MT	2%	\$0.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM5000E1	RSA Valid Mgr Maint - Basic-1	\$0.18	R-MT	2%	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM5000E1	RSA Valid Mgr Maint - Enh-1	\$0.25	R-MT	2%	\$0.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM500E1	RSA Valid Mgr Maint - Basic-1	\$0.30	R-MT	2%	\$0.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM500E1	RSA Valid Mgr Maint - Enh-1	\$0.42	R-MT	2%	\$0.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM600000B1	RSA Valid Mgr Maint - Basic-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM600000E1	RSA Valid Mgr Maint - Enh-1	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM700000B1	RSA Valid Mgr Maint - Basic-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM700000E1	RSA Valid Mgr Maint - Enh-1	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM800000B1	RSA Valid Mgr Maint - Basic-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM800000E1	RSA Valid Mgr Maint - Enh-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM900000B1	RSA Valid Mgr Maint - Basic-1	\$0.03	R-MT	2%	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RVM900000E1	RSA Valid Mgr Maint - Enh-1	\$0.04	R-MT	2%	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE000025E1	Enhanced Maint for RSA SAE-1m 10-25	\$0.64	R-MT	2%	\$0.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0000100E1	Enhanced Maint for RSA SAE-1m 30-100	\$0.60	R-MT	2%	\$0.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0000150E1	Enhanced Maint for RSA SAE-1m 105-150	\$0.52	R-MT	2%	\$0.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0000250E1	Enhanced Maint for RSA SAE-1m 155-250	\$0.46	R-MT	2%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0000500E1	Enhanced Maint for RSA SAE-1m 255-500	\$0.36	R-MT	2%	\$0.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0000750E1	Enhanced Maint for RSA SAE-1m 505-750	\$0.32	R-MT	2%	\$0.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0001500E1	Enhanced Maint for RSA SAE-1m 755-1500	\$0.27	R-MT	2%	\$0.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0002500E1	Enhanced Maint for RSA SAE-1m 1505-2500	\$0.22	R-MT	2%	\$0.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0005000E1	Enhanced Maint for RSA SAE-1m 2505-5K	\$0.18	R-MT	2%	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0010000E1	Enhanced Maint for RSA SAE-1m 5005-10K	\$0.15	R-MT	2%	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0050000E1	Enhanced Maint for RSA SAE-1m 10005-50K	\$0.11	R-MT	2%	\$0.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0100000E1	Enhanced Maint for RSA SAE-1m 50005-100K	\$0.06	R-MT	2%	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE1000000E1	Enhanced Maint for RSA SAE-1m 100005-1M	\$0.05	R-MT	2%	\$0.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-GOLD-SUPP-AAEC	1 mo Svc Acct Mgr Gold - AA eComm	\$3,750.00	R-MT	2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-GOLD-SUPP-AAH	1 mo Svc Acct Mgr Gold - AA Hosted	\$3,750.00	R-MT	2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-GOLD-SUPP-AAOP	1 mo Svc Acct Mgr Gold - AA On-Prem	\$3,750.00	R-MT	2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-GOLD-SUPP-WTD	1 mo Svc Acct Mgr Gold - Web Threat	\$3,750.00	R-MT	2%	\$3,675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-PLAT-SUPP-AAEC	1 mo Svc Acct Mgr Platinum - AA eComm	\$5,000.00	R-MT	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-PLAT-SUPP-AAH	1 mo Svc Acct Mgr Platinum - AA Hosted	\$5,000.00	R-MT	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-PLAT-SUPP-AAOP	1 mo Svc Acct Mgr Platinum - AA On-Prem	\$5,000.00	R-MT	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-PLAT-SUPP-WTD	1 mo Svc Acct Mgr Platinum - Web Threat	\$5,000.00	R-MT	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-SILV-SUPP-AAEC	1 mo Svc Acct Mgr Silver - AA eComm	\$2,500.00	R-MT	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-SILV-SUPP-AAH	1 mo Svc Acct Mgr Silver - AA Hosted	\$2,500.00	R-MT	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-SILV-SUPP-AAOP	1 mo Svc Acct Mgr Silver - AA On-Prem	\$2,500.00	R-MT	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAM-SILV-SUPP-WTD	1 mo Svc Acct Mgr Silver - Web Threat	\$2,500.00	R-MT	2%	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ARCH-B1	NW S4SHeadUnit Archiver EnhMnt 1M	\$833.33	R-MT	2%	\$816.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ARCH-C1	NW S4SHeadUnit Archiver EnhMnt 1M	\$1,041.67	R-MT	2%	\$1,020.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ARCH-LGB1	NW S4S HeadUnit Archiver w/96TB BscMnt1M	\$2,083.33	R-MT	2%	\$2,041.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ARCH-LGE1	NW HeadUnit Archiver w/96TB EnhMnt 1M	\$2,604.17	R-MT	2%	\$2,552.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ARCH-MDB1	NW S4S HeadUnit Archiver w/64TB BscMnt1M	\$1,666.67	R-MT	2%	\$1,641.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ARCH-MDB1	NW HeadUnit Archiver w/64TB EnhMnt 1M	\$2,083.33	R-MT	2%	\$2,041.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ARCH-SMB1	NW S4S HeadUnit Archiver w/32TB BscMnt1M	\$1,250.00	R-MT	2%	\$1,225.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ARCH-SMB1	NW HeadUnit Archiver w/32TB EnhMnt 1M	\$1,562.50	R-MT	2%	\$1,531.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ARCH-XLB1	NW S4S HeadUnit Archiver w/142TB BscMnt1M	\$2,300.00	R-MT	2%	\$2,254.00	\$0.00	\$0.00	\$0.00						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SECOPI-1500-P-MNT	SECOPMgmt 0-1500 Perp Basic Maint	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-1500-P-MNT-E	SECOPMgmt 0-1500 Perp Enh Maint	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-1500-P-MNTUP	SECOPMgmt 0-1500 Perp Maint Upg	\$286.65	R-MT	2%	\$280.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-1500-T-MNT	SECOPMgmt 0-1500 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-1500-T-MNT-E	SECOPMgmt 0-1500 Term Enh Maint	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-40K-P-MNT	SECOPMgmt 5001-400K Perp Basic Mnt	\$2,891.70	R-MT	2%	\$2,833.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-40K-P-MNT-E	SECOPMgmt 5001-400K Perp Enh Maint	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-40K-P-MNTUP	SECOPMgmt 5001-400000 Perp Maint Upg	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-40K-T-MNT	SECOPMgmt5001-400000Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-40K-T-MNT-E	SECOPMgmt 5001-400K Term Enh Maint	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-5K-P-MNT	SECOPMgmt 1501-5K Perp Basic Mnt	\$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-5K-P-MNT-E	SECOPMgmt 1501-5K Perp Enh Maint	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-5K-P-MNTUP	SECOPMgmt 1501-5000 Perp Maint Upg	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-5K-T-MNT	SECOPMgmt 1501-5000Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-5K-T-MNT-E	SECOPMgmt 1501-5K Term Enh Maint	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-5K-T-MNTUP	SECOPMgmt 1501-5000 Perp Enh Maint	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-100K-P-MNT	SECOPMgmt G100000 Perp Maint Upg	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-100K-T-MNT	SECOPMgmt G100000 Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-100K-T-MNT-E	SECOPMgmt G100000 Term Enh Maint	\$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-100K-P-B1	SECOPI-100KPerpBas w/ODA cost /Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-100K-P-E1	SECOPI-100KPerpEnh w/ODA cost /Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-100K-P-UP	SECOPI-100KPerpUpg w/ODA cost /Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-100K-T-E1	SECOPI-100KTermEnh w/ODA cost /Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-USER-P-MNT	SECOPMgmt User Perp Basic Maint	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-USER-P-MNT-E	SECOPMgmt User Perp Enh Maint	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-USER-P-MNTUP	SECOPMgmt User Perp Maint Upg	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-USER-T-MNT	SECOPMgmt User Term Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPI-USER-T-MNT-E	SECOPMgmt User Term Enh Maint	\$4.21	R-MT	2%	\$4.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP1000000RE1	WTD FM 1mo MT 7.5m-10m Reg Use (per1000)	\$1.10	R-MT	2%	\$1.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP1000000VE1	WTD FM 1mo MT 7.5m-10m Visitors(per1000)	\$19.52	R-MT	2%	\$19.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP1000000RE1	WTD FM 1mo MT 800k-1m Reg Use (per1000)	\$4.88	R-MT	2%	\$4.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP1000000VE1	WTD FM 1mo MT 800k-1m Visitors(per1000)	\$35.86	R-MT	2%	\$35.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP1000000RE1	WTD FM 1mo MT 50k-100k Reg Use (per1000)	\$8.96	R-MT	2%	\$8.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP1000000VE1	WTD FM 1mo MT 50k-100k Visitors(per1000)	\$3.48	R-MT	2%	\$3.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP15000000RE1	WTD FM 1mo MT 10m-15m Reg Use (per1000)	\$0.87	R-MT	2%	\$0.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP15000000VE1	WTD FM 1mo MT 10m-15m Visitors(per1000)	\$15.97	R-MT	2%	\$15.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP1500000RE1	WTD FM 1mo MT 1m-1.5m Reg Use (per1000)	\$3.99	R-MT	2%	\$3.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP1500000VE1	WTD FM 1mo MT 1m-1.5m Visitors(per1000)	\$2.32	R-MT	2%	\$2.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP20000000RE1	WTD FM 1mo MT 15m-20m Reg Use (per1000)	\$0.58	R-MT	2%	\$0.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP20000000VE1	WTD FM 1mo MT 15m-20m Visitors(per1000)	\$12.42	R-MT	2%	\$12.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP2000000RE1	WTD FM 1mo MT 1.5m-2m Reg Use (per1000)	\$3.11	R-MT	2%	\$3.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP2000000VE1	WTD FM 1mo MT 1.5m-2m Visitors(per1000)	\$28.69	R-MT	2%	\$28.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP20000RE1	WTD FM 1mo MT 100k-200k Reg Use (per1000)	\$7.17	R-MT	2%	\$7.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP20000VE1	WTD FM 1mo MT 10-20k Reg Use (per1000)	\$56.03	R-MT	2%	\$54.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP25000000RE1	WTD FM 1mo MT 10-20k Visitors(per1000)	\$14.01	R-MT	2%	\$13.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP25000000VE1	WTD FM 1mo MT 20m-25m Reg Use (per1000)	\$1.86	R-MT	2%	\$1.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP2500000RE1	WTD FM 1mo MT 20m-25m Visitors(per1000)	\$0.46	R-MT	2%	\$0.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP30000000RE1	WTD FM 1mo MT 2m-3m Reg Use (per1000)	\$8.87	R-MT	2%	\$8.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP3000000VE1	WTD FM 1mo MT 2m-3m Visitors(per1000)	\$2.22	R-MT	2%	\$2.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP40000000RE1	WTD FM 1mo MT 3m-4m Reg Use (per1000)	\$7.61	R-MT	2%	\$7.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP4000000VE1	WTD FM 1mo MT 3m-4m Visitors(per1000)	\$1.95	R-MT	2%	\$1.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP400000RE1	WTD FM 1mo MT 200k-400k Reg Use (per1000)	\$28.39	R-MT	2%	\$27.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP400000VE1	WTD FM 1mo MT 200k-400k Visitors(per1000)	\$7.10	R-MT	2%	\$6.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP50000000RE1	WTD FM 1mo MT 4m-5m Reg Use (per1000)	\$1.77	R-MT	2%	\$1.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP50000000VE1	WTD FM 1mo MT 4m-5m Visitors(per1000)	\$44.82	R-MT	2%	\$43.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP500000RE1	WTD FM 1mo MT 20k-50k Reg Use (per1000)	\$11.21	R-MT	2%	\$10.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP500000VE1	WTD FM 1mo MT 20k-50k Visitors(per1000)	\$24.84	R-MT	2%	\$24.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP60000000RE1	WTD FM 1mo MT 400k-600k Reg Use (per1000)	\$6.21	R-MT	2%	\$6.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP60000000VE1	WTD FM 1mo MT 400k-600k Visitors(per1000)	\$5.32	R-MT	2%	\$5.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP6000000RE1	WTD FM 1mo MT 5m-7.5m Reg Use (per1000)	\$1.33	R-MT	2%	\$1.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP6000000VE1	WTD FM 1mo MT 5m-7.5m Visitors(per1000)	\$21.29	R-MT	2%	\$20.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP8000000RE1	WTD FM 1mo MT 600k-800k Reg Use (per1000)	\$5.32	R-MT	2%	\$5.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFMOPP8000000VE1	WTD FM 1mo MT 600k-800k Visitors(per1000)	\$2,604.17	R-MT	2%	\$2,552.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFLME1	WTD FM Maintenance Fee [per month]	\$67.24	R-MT	2%	\$65.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOPP10000RE1	WTD FM 1mo MT 5-10k Reg Use (per1000)	\$16.81	R-MT	2%	\$16.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOPP50000RE1	WTD FM 1mo MT 1-5000 Reg Use (per1000)	\$80.68	R-MT	2%	\$79.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOPP50000VE1	WTD FM 1mo MT 1-5000 Visitors(per1000)	\$20.17	R-MT	2%	\$19.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-100K-P-MNT	Threat 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,118.06	R-MT	2%	\$4,118.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-100K-P-MNT-E	Threat 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-100K-P-MNT-UP	Threat 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-100K-T-MNT	Threat 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-100K-T-MNT-E	Threat 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-1500-P-MNT	Threat 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	THR-40K-T-MNT	Threat 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-40K-T-MNT-E	Threat 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-5K-P-MNT	Threat 1501-5000 Term Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-5K-P-MNT-E	Threat 1501-5000 Term Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-5K-P-MNT-UP	Threat 1501-5000 Term Basic Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-5K-T-MNT	Threat 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-5K-T-MNT-E	Threat 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-G100K-P-MNT	Threat G100000 Term Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-G100K-P-MNT-E	Threat G100000 Term Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-G100K-P-MNT-UP	Threat G100000 Term Basic Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-G100K-T-MNT	Threat G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-G100K-T-MNT-E	Threat G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-GT100K-P-B1	THR>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-GT100K-P-E1	THR>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-GT100K-P-UP	THR>100KPerpUp w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-GT100K-T-E1	THR>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-USER-P-MNT	Threat User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-USER-P-MNT-E	Threat User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-USER-P-MNT-UP	Threat User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-USER-T-MNT	Threat User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-USER-T-MNT-E	Threat User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00100000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$17.50	R-MT	2%	\$17.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00100000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$31.88	R-MT	2%	\$31.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00150000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$14.38	R-MT	2%	\$14.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00200000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$11.25	R-MT	2%	\$11.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00200000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$11.25	R-MT	2%	\$11.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00200000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$28.75	R-MT	2%	\$28.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00300000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$95.63	R-MT	2%	\$93.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00400000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$7.92	R-MT	2%	\$7.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00400000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$7.08	R-MT	2%	\$6.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00500000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$25.42	R-MT	2%	\$24.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00500000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$6.46	R-MT	2%	\$6.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00500000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$5.17	R-MT	2%	\$5.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00600000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$22.29	R-MT	2%	\$21.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00750000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$4.79	R-MT	2%	\$4.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP00800000E1	RSA TM ONPREM per 1K users MAINT-Enh-1	\$19.17	R-MT	2%	\$18.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-100K-P-MNT	Vendor 40001-100000 Perp Basic Maint [Per Month Pricing]	\$4,202.10	R-MT	2%	\$4,118.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-100K-P-MNT-E	Vendor 40001-100000 Perp Enh Maint [Per Month Pricing]	\$5,836.25	R-MT	2%	\$5,719.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-100K-P-MNT-UP	Vendor 40001-100000 Perp Maint Upg [Per Month Pricing]	\$1,634.15	R-MT	2%	\$1,601.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-100K-T-MNT	Vendor 40001-100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-100K-T-MNT-E	Vendor 40001-100000 Term Enh Maint [Per Month Pricing]	\$466.90	R-MT	2%	\$457.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-1500-P-MNT	Vendor 0-1500 Perp Basic Maint [Per Month Pricing]	\$737.10	R-MT	2%	\$722.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-1500-P-MNT-E	Vendor 0-1500 Perp Enh Maint [Per Month Pricing]	\$1,023.75	R-MT	2%	\$1,003.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-1500-P-MNT-UP	Vendor 0-1500 Perp Maint Upg [Per Month Pricing]	\$286.65	R-MT	2%	\$280.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-1500-T-MNT	Vendor 0-1500 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-1500-T-MNT-E	Vendor 0-1500 Term Enh Maint [Per Month Pricing]	\$81.90	R-MT	2%	\$80.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-40K-P-MNT	Vendor 5001-40000 Term Basic Maint [Per Month Pricing]	\$2,891.70	R-MT	2%	\$2,833.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-40K-P-MNT-E	Vendor 5001-40000 Term Enh Maint [Per Month Pricing]	\$4,016.25	R-MT	2%	\$3,935.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-40K-P-MNT-UP	Vendor 5001-40000 Term Basic Maint Upg [Per Month Pricing]	\$1,124.55	R-MT	2%	\$1,102.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-40K-T-MNT	Vendor 5001-40000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-40K-T-MNT-E	Vendor 5001-40000 Term Enh Maint [Per Month Pricing]	\$321.30	R-MT	2%	\$314.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-5K-P-MNT	Vendor 1501-5000 Term Basic Maint [Per Month Pricing]	\$2,104.00	R-MT	2%	\$2,061.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-5K-P-MNT-E	Vendor 1501-5000 Term Enh Maint [Per Month Pricing]	\$2,992.50	R-MT	2%	\$2,932.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-5K-P-MNT-UP	Vendor 1501-5000 Term Basic Maint Upg [Per Month Pricing]	\$818.30	R-MT	2%	\$801.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-5K-T-MNT	Vendor 1501-5000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-5K-T-MNT-E	Vendor 1501-5000 Term Enh Maint [Per Month Pricing]	\$233.80	R-MT	2%	\$229.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-G100K-P-MNT	Vendor G100000 Term Basic Maint [Per Month Pricing]	\$5,777.10	R-MT	2%	\$5,661.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-G100K-P-MNT-E	Vendor G100000 Term Enh Maint [Per Month Pricing]	\$8,023.75	R-MT	2%	\$7,863.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-G100K-P-MNT-UP	Vendor G100000 Term Basic Maint Upg [Per Month Pricing]	\$2,246.65	R-MT	2%	\$2,201.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-G100K-T-MNT	Vendor G100000 Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-G100K-T-MNT-E	Vendor G100000 Term Enh Maint [Per Month Pricing]	\$641.90	R-MT	2%	\$629.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-GT100K-P-B1	VEN>100KPerpBas w/1ODA cost /1Kemp /mo	\$42.02	R-MT	2%	\$41.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-GT100K-P-E1	VEN>100KPerpEnh w/1ODA cost /1Kemp /mo	\$58.36	R-MT	2%	\$57.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-GT100K-P-UP	VEN>100KPerpUp w/1ODA cost /1Kemp /mo	\$16.34	R-MT	2%	\$16.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-GT100K-T-E1	VEN>100KTermEnh w/1ODA cost /1Kemp /mo	\$4.67	R-MT	2%	\$4.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-USER-P-MNT	Vendor User Perp Basic Maint [Per Month Pricing]	\$37.80	R-MT	2%	\$37.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-USER-P-MNT-E	Vendor User Perp Enh Maint [Per Month Pricing]	\$52.50	R-MT	2%	\$51.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-USER-P-MNT-UP	Vendor User Perp Maint Upg [Per Month Pricing]	\$14.70	R-MT	2%	\$14.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-USER-T-MNT	Vendor User Term Basic Maint [Per Month Pricing]	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-USER-T-MNT-E	Vendor User Term Enh Maint [Per Month Pricing]	\$4.20	R-MT	2%	\$4.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-100K-P-M-E	VRM 75001-10														

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	VRM-IP-20K-T-MNT-E	VRM 10001-20000 Term Per Month Enh Maint	\$2.55	R-MT	2%	\$2.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-2K-P-MNT	VRM 2000 Perp Basic Maint Per Month	\$600.00	R-MT	2%	\$586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-2K-P-MINT-E	VRM 2000 Perp Enh Maint Per Month	\$633.33	R-MT	2%	\$616.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-2K-P-MINTUP	VRM 2000 Perp Maint Upg Per Month	\$233.33	R-MT	2%	\$228.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-2K-T-MNT	VRM 2000 Term Per Month Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-2K-T-MNT-E	VRM 2000 Term Per Month Enh Maint	\$66.67	R-MT	2%	\$65.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-30K-P-MINT	VRM 20001-30000 Perp Bas Maint PerMonth	\$20.10	R-MT	2%	\$19.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-30K-P-MINT-E	VRM 20001-30000 Perp Enh Maint Per Month	\$27.81	R-MT	2%	\$27.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-30K-P-MINTUP	VRM 20001-30000 Perp Maint Upg Per Month	\$7.62	R-MT	2%	\$7.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-30K-T-MNT	VRM 20001-30000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-30K-T-MNT-E	VRM 20001-30000 Term Per Month Enh Maint	\$2.23	R-MT	2%	\$2.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-40K-P-MINT	VRM 30001-40000 Perp Bas Maint PerMonth	\$17.59	R-MT	2%	\$17.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-40K-P-MINT-E	VRM 30001-40000 Perp Enh Maint PerMonth	\$24.42	R-MT	2%	\$23.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-40K-P-MINTUP	VRM 30001-40000 Perp Maint Upg Per Month	\$6.64	R-MT	2%	\$6.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-40K-T-MNT	VRM 30001-40000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-40K-T-MNT-E	VRM 30001-40000 Term Per Month Enh Maint	\$1.95	R-MT	2%	\$1.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-50K-P-MINT	VRM 40001-50000 Perp Bas Maint PerMonth	\$15.39	R-MT	2%	\$15.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-50K-P-MINT-E	VRM 40001-50000 Perp Enh Maint Per Month	\$21.37	R-MT	2%	\$20.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-50K-P-MINTUP	VRM 40001-50000 Perp Maint Upg Per Month	\$5.98	R-MT	2%	\$5.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-50K-T-MNT	VRM 40001-50000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-50K-T-MNT-E	VRM 40001-50000 Term Per Month Enh Maint	\$1.71	R-MT	2%	\$1.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-5K-P-MINT	VRM 2001-5000 Perp Basic Maint Per Month	\$30.00	R-MT	2%	\$29.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-5K-P-MINT-E	VRM 2001-5000 Perp Enh Maint Per Month	\$41.67	R-MT	2%	\$40.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-5K-P-MINTUP	VRM 2001-5000 Perp Maint Upg Per Month	\$11.67	R-MT	2%	\$11.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-5K-T-MNT	VRM 2001-5000 Term Per Month Basic Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-5K-T-MNT-E	VRM 2001-5000 Term Per Month Enh Maint	\$3.33	R-MT	2%	\$3.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-75K-P-MINT	VRM 50001-75000 Perp Bas Maint PerMonth	\$13.46	R-MT	2%	\$13.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-75K-P-MINT-E	VRM 50001-75000 Perp Enh Maint PerMonth	\$18.70	R-MT	2%	\$18.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-75K-P-MINTUP	VRM 50001-75000 Perp Maint Upg Per Month	\$5.24	R-MT	2%	\$5.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-75K-T-MNT	VRM 50001-75000 Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-75K-T-MNT-E	VRM 50001-75000 Term Per Month Enh Maint	\$14.52	R-MT	2%	\$14.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-G100K-P-M-E	VRM 100,000+ Perp Enh Maint Per Month	\$10.31	R-MT	2%	\$10.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-G100K-P-MINT	VRM 100,000+ Perp Basic Maint Per Month	\$10.31	R-MT	2%	\$10.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-G100K-P-MINTUP	VRM 100,000+ Perp Maint Upg Per Month	\$4.01	R-MT	2%	\$3.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-G100K-T-M-E	VRM 100,000+ Term Per Month Enh Maint	\$1.15	R-MT	2%	\$1.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VRM-IP-G100K-T-MINT	VRM 100,000+ Term Per Month Bas Maint	\$0.00	R-MT	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADD-ON TOKEN FEE	RSA SecurID Select one time fee for qty's between 1 - 999	\$2,000.00	R-PS	2%	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-1P-COMP-P	ADDL Archer Inst 1Prod Perp (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-1P-COMP-P-EM	ADDL Archer Inst 1Prod Perp E Mnt 1Mo (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-1P-COMP-P-M	ADDL Archer Inst 1Prod Perp Mnt 1Mo (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-1P-COMP-T	ADDL Archer Inst 1Prod Term (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-1P-COMP-T-EM	ADDL Archer Inst 1Prod Term E Mnt 1Mo (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-1P-COMP-T-M	ADDL Archer Inst 1Prod Term Mnt 1Mo (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-API-SUPP-SID	Advanced API Support SecurID 1 Yr	\$10,000.00	R-PS	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DSE SUPP 3DSECURE	Designated Support Engineer for 3DSecure	\$90,000.00	R-PS	2%	\$88,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ACD CDW 210	RSA Cyber Defense Workshop	\$22,500.00	R-PS	2%	\$22,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ACD IHR 210	RSA Incident Handling and Response	\$22,500.00	R-PS	2%	\$22,050.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ACD MA 210	Malware Analysis dedicated	\$30,000.00	R-PS	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ACD TRAIN UNIT	RSA ACD Training Units	\$100.00	R-PS	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED AM ADM 210	Authentication Manager Administration	\$15,000.00	R-PS	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED AM CUSTOM	Auth Manager Custom Training (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED AM INS 210	Auth Manager Install & config dedicated	\$15,000.00	R-PS	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED AM TRAIN UNIT	RSA Auth Manager Training Units	\$100.00	R-PS	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ARC EUENL 210	Archer End User Training Services eLearning	\$40,000.00	R-PS	2%	\$39,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ARC EUILT 210	Archer End User Training Services ILT	\$50,000.00	R-PS	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ARC EUTTT 210	Archer Custom End User Training Services TTT	\$30,000.00	R-PS	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ARC TRAIN UNIT	RSA Archer Training Units	\$100.00	R-PS	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ARCADMIN210	RSA Archer Administration (4 day class up to 10 students)	\$30,000.00	R-PS	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ARCADVADM210	RSA Archer Advanced Administration (4 day class up to 10 students)	\$30,000.00	R-PS	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED ARCHERCUSTOM	Archer Custom Training (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SA CUSTOM	RSA NetWitness Logs and Packets Custom (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SA LOGS 210	RSA Security Analytics for Logs	\$30,000.00	R-PS	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SA TRAIN UNIT	RSA NetWitness Suite Training Units	\$100.00	R-PS	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SECOPS 210	RSA Security Ops Mgmt Sol Basics Onsite	\$15,000.00	R-PS	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SIDHELPOESK210	RSA SecurID Help Desk Basics Onsite (1 day class up to 10 students)	\$7,500.00	R-PS	2%	\$7,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SILCUSTOM	Security Awareness Role-Based Custom (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED STRS TRAIN UNIT	RSA CISSP Certification Boot Camp	\$100.00	R-PS	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED SW CUSTOM	RSA Security Awareness Assessment Custom (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ACD-CUSTOM	RSA ACD Custom Training (Custom Quoted)	\$0.00	R-PS	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ACD-LAB-SOCPIM	RSA SOC Procedures & Incident Mgmt	\$500.00	R-PS	2%	\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ACD-OCI-210	RSA Operational Cyber Intelligence	\$30,000.00	R-PS	2%	\$29,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-ACD-OCI-ODC	RSA Operational Cyber Intelligence ODC	\$4,000.00	R-PS	2%	\$3,920										

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	PS-BAS-ARC-QLMNGD	RSA Archer QuickLaunch: Managed Use Case	\$5,000.00	R-PS	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ARC-SMART	RSA Archer Platform SmartStart Installation Services - Remote only	\$10,000.00	R-PS	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ARC-SMARTP	RSA Archer Platform SmartStart Installation Services - Customer On-site delivered (EME	\$15,000.00	R-PS	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ARC-SMARTS	RSA Archer SmartStart Installation for Hosted Environment	\$5,000.00	R-PS	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ARC-SUB10	RSA Archer EOD Subscription - SILVER	\$21,000.00	R-PS	2%	\$20,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ARC-SUB20	RSA Archer EOD Subscription - GOLD	\$45,000.00	R-PS	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ARC-SUB40	RSA Archer EOD Subscription - PLATINUM	\$88,000.00	R-PS	2%	\$86,240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ARC-SUB5	RSA Archer EOD Subscription - BRONZE	\$11,000.00	R-PS	2%	\$10,780.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ARC-UPG1	RSA Archer Upgrade - 1 erv	\$7,000.00	R-PS	2%	\$6,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ARC-UPG3	RSA Archer Upgrade - 3 erv	\$15,000.00	R-PS	2%	\$14,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ARC-UPG3RDY	RSA Archer Upgrade - 3 erv & Readiness	\$18,500.00	R-PS	2%	\$18,130.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-ARC-UPGRDY	RSA Archer Upgrade Readiness	\$5,000.00	R-PS	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVK-MIGR	RSA Identity Governance and Lifecycle Migration	\$25,000.00	R-PS	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-AVK-PSR	RSA Identity Governance and Lifecycle Periodic Solution Review	\$25,000.00	R-PS	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CON-ACD10	RSA ACD Expert On Demand-Bronze	\$35,000.00	R-PS	2%	\$34,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CON-ACD20	RSA ACD Expert On Demand-Silver	\$70,000.00	R-PS	2%	\$68,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CON-ACD40	RSA ACD Expert On Demand-Gold	\$140,000.00	R-PS	2%	\$137,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CON-ACD60	RSA ACD Expert On Demand-Platinum	\$210,000.00	R-PS	2%	\$205,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CON-ACDGAR	RSA ACD Gap Analysis & Roadmap	\$72,000.00	R-PS	2%	\$70,560.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CON-ACDUCD	RSA ACD Use Case Dvlpmt. for NetWitness	\$35,000.00	R-PS	2%	\$34,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CON-CTIRMAP	RSA ACD Roadmap - Cyber Threat Intelligence	\$52,500.00	R-PS	2%	\$51,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-CON-START	RSA START for Incident Response Handling, excludes T/E	\$50,000.00	R-PS	2%	\$49,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLP-PWM	Professional Services bundle start up	\$27,500.00	R-PS	2%	\$26,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DLP-RRM	Professional Services bundle start up	\$27,500.00	R-PS	2%	\$26,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-DPM-DATACTR	DPM Single Data Center Deployment	\$17,500.00	R-PS	2%	\$17,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EAA-CONTACT	RSA AA Ecommerce- 3DS Contact Info Change	\$5,000.00	R-PS	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EAA-IMPLSVC	AA for eCommerce 40 hours Impl. Assist	\$10,000.00	R-PS	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EAA-LOGO	RSA AA Ecommerce - 3DS Logo Change Service	\$3,000.00	R-PS	2%	\$2,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EAA-RAMSLV	RSA RiskAccMngt - EAA Silver - 1 Yr	\$85,000.00	R-PS	2%	\$83,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EAA-SUB12	12 Days ofAA for eCommerce changes	\$25,000.00	R-PS	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EAA-TEXTFAQ	RSA AA Ecommerce- 3DS FAQ Text Change SVC	\$5,000.00	R-PS	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EAA-TEXTPP	RSA AA Ecommerce- 3DS Privacy Policy Change	\$5,000.00	R-PS	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-EAA-TEXTTOU	RSA AA Ecommerce- 3DS Terms of Use Change	\$5,000.00	R-PS	2%	\$4,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HAA-CHALO	RSA AA Hosted - Update Challenge Questions	\$7,200.00	R-PS	2%	\$7,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HAA-EVTYPE	RSA AA Hosted - Add Generic Fields	\$5,500.00	R-PS	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HAA-GENFLD	RSA AA Hosted - Add Client DFN Event Type	\$5,500.00	R-PS	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HAA-IMPLSVC	AA Hosted 40 hours Impl. Assistance	\$10,000.00	R-PS	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HAA-PFOLIO	RSA AA Hosted- Add Portfolio-Secondary PF	\$5,500.00	R-PS	2%	\$5,390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HAA-RAMBAS	RSA RSA Fraud & RiskAccMngt - HAA Basic (1 Y - PS-BAS-HAA-RAMBAS	\$75,000.00	R-PS	2%	\$73,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HAA-RAMCRE	AA Hosted Core Risk Engine Evaluation	\$10,000.00	R-PS	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HAA-RAMGLD	RSA Fraud & RiskAccMngt - HAA Gold (1 Yr)	\$147,000.00	R-PS	2%	\$147,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HAA-RAMRUL	AA Hosted Rule Review	\$45,000.00	R-PS	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HAA-RAMSLV	RSA Fraud & RiskAccMngt - HAA Slvr (1 Yr)	\$100,000.00	R-PS	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-HAA-SUB12	12 Days ofAA Hosted configuration changes	\$25,000.00	R-PS	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OAA-ENT	RSA Consulting-AA OnPrem Enterprise	\$55,000.00	R-PS	2%	\$53,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OAA-IMPLSVC	AAoP 40 hours Implementation Assistance	\$10,000.00	R-PS	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OAA-PSRBRZ	AA On Premise Periodic Service Review (PSR) BRONZE: Semi-annually for one year	\$42,000.00	R-PS	2%	\$41,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OAA-PSRGLD	AA On Premise Periodic Service Review (PSR) GOLD: Quarterly for one year and Recomm	\$120,000.00	R-PS	2%	\$117,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OAA-PSRSLV	AA On Premise Periodic Service Review (PSR) SILVER: Quarterly for one year	\$75,000.00	R-PS	2%	\$73,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OAA-RAMBAS	RSA RSA Fraud & RiskAccMngt - OAA Basic (1 Y - PS-BAS-OAA-RAMBAS	\$75,000.00	R-PS	2%	\$73,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OAA-RAMCRE	AAoP Core Risk Engine Evaluation	\$10,000.00	R-PS	2%	\$9,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OAA-RAMGLD	RSA Fraud & RiskAccMngt - OAA Gold (1 Yr)	\$147,000.00	R-PS	2%	\$147,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OAA-RAMRUL	AAoP Rule Review	\$45,000.00	R-PS	2%	\$44,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-OAA-RAMSLV	RSA Fraud & RiskAccMngt - OAA Slvr (1 Yr)	\$100,000.00	R-PS	2%	\$98,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-AUDIT	RSA NetWitness Logs UDS Audit, includes 1 trip T/E.	\$7,000.00	R-PS	2%	\$6,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-DISC	BASIC Incident Discovery Service, excludes T/E	\$55,000.00	R-PS	2%	\$53,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-EIMPL	RSA NetWitness Endpoint Implementation Service	\$12,500.00	R-PS	2%	\$12,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-ESUB10	RSA NetWitness Endpoint 10 Day Subscription Service	\$125,000.00	R-PS	2%	\$122,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-ESUB3	RSA NetWitness Endpoint 10 Day Subscription Service	\$36,000.00	R-PS	2%	\$35,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-ESUB5	RSA NetWitness Endpoint 20 Day Subscription Service	\$65,000.00	R-PS	2%	\$63,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-IMPLL	Large NW Packets &/or Logs implementation - Up to 30 components (5 NW servers, other NV	\$48,000.00	R-PS	2%	\$48,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-IMPLM	Medium NW Packets &/or Logs implementation - Up to 20 components (2 NW servers, other 1	\$36,500.00	R-PS	2%	\$35,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-IMPLS	Small NW Packets &/or Logs implementation - Up to 10 components (1 NW server, other NW	\$24,000.00	R-PS	2%	\$23,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-IRRAP	Incident Response - Rapid Deployment to start within 10 days of receipt of PO. Excludes T/E.	\$60,000.00	R-PS	2%	\$58,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-LUMPAI	RSA Jumpstart for Analytic Intelligence, excludes T/E	\$27,500.00	R-PS	2%	\$26,950.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-OPTM	RSA NetWitness Packets and Logs Optimization, includes 2 trips T/E	\$25,000.00	R-PS	2%	\$24,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-RCONS1	Remote Consulting RSA NetWitness Suite	\$2,400.00	R-PS	2%	\$2,352.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-RETB	RSA IR Retainer-Bronze, excludes T/E	\$12,000.00	R-PS	2%	\$11,760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-RETC	RSA IR Retainer-Gold, excludes T/E	\$48,995.00	R-PS	2%	\$48,995.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-RETP	RSA IR Retainer-Platinum, excludes T/E	\$75,000.00	R-PS	2%	\$73,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-RETS	RSA IR Retainer-Silver, excludes T/E	\$29,995.00	R-PS	2%	\$29,995.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-SUB10	40 day Subscription Service for NW Packets & Logs, delivered at quarterly intervals, schedule	\$120,000.00	R-PS	2%	\$117,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-SUB3	10 day Subscription Service for NW Packets & Logs, delivered at quarterly intervals, schedule	\$35,000.00	R-PS	2%	\$34,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PS-BAS-SA-SUB5	20 day Subscription Service for NW Packets & Logs delivered at quarterly intervals, schedule	\$65,000.00	R-PS	2%	\$63,700.00</									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SMC-VNX6GSDAE60F	Spare 4U-DAE Drive Encl for DAC 60	\$12,600.00	R-PS	2%	\$12,348.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T10-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 1.5M-2M	\$31.61	R-SA	14%	\$27.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T11-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 2M-3M	\$26.87	R-SA	14%	\$23.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T12-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 3M-4M	\$22.84	R-SA	14%	\$19.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T13-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 4M-5M	\$19.41	R-SA	14%	\$16.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T14-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 5M-7.5M	\$16.50	R-SA	14%	\$14.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T1-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 10-20K	\$64.33	R-SA	14%	\$55.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T2-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 20K-50K	\$63.64	R-SA	14%	\$54.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T3-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 50K-100K	\$62.27	R-SA	14%	\$53.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T4-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 100K-200K	\$60.21	R-SA	14%	\$51.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T5-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 200K-400K	\$57.47	R-SA	14%	\$49.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T6-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 400K-600K	\$54.04	R-SA	14%	\$46.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T7-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 600K-800K	\$48.90	R-SA	14%	\$42.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T8-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 800K-1M	\$43.75	R-SA	14%	\$37.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-T9-E1	AAOP TrxSign EnhMnt 1Mo pr 1KU 1M-1.5M	\$37.19	R-SA	14%	\$31.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-SWITCH-EM1	Warehouse Switch Enhanced Maint 1 month	\$312.50	R-SA	14%	\$268.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-SWITCH-M1	Warehouse Switch Basic Maint 1 month	\$250.00	R-SA	14%	\$215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-WN-HW-EM1	Warehouse Node H/W EnhancedMaint 1 month	\$1,770.83	R-SA	14%	\$1,522.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-WN-HW-M1	Warehouse Node H/W Basic Maint 1 month	\$1,416.76	R-SA	14%	\$1,218.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-WN-SW-EM1	Warehouse Node w/10TB S/W EnhMnt1Mo	\$1,328.13	R-SA	14%	\$1,142.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-WN-SW-M1	Warehouse Node w/10TB S/W BscMnt1Mo	\$1,062.50	R-SA	14%	\$913.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CS-BAS-NW-MNTP	1 Year Services Subscription for Remote Installation, Upgrade and Tuning Services. (All Servi	\$3,000.00	R-SA	14%	\$2,580.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DATARETENLG1	Data Retention Support Large 1Mo	\$100.00	R-SA	14%	\$86.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DATARETENMED1	Data Retention Support Medium 1Mo	\$75.00	R-SA	14%	\$64.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DATARETENSM1	Data Retention Support Small 1Mo	\$50.00	R-SA	14%	\$43.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DATARETENVLG1	Data Retention Support Very Large 1Mo	\$200.00	R-SA	14%	\$172.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DATARETENVSM1	Data Retention Support Very Small 1Mo	\$25.00	R-SA	14%	\$21.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-B-B1	Tier10 RNWE BscMnt p/Host 100K+ 1Mo	\$0.40	R-SA	14%	\$0.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T10-E1	Tier10 RNWE BscMnt p/Host 100K+ 1Mo	\$0.50	R-SA	14%	\$0.43	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T1-E1	Tier1 RNWE BscMnt p/Host 1-250 1Mo	\$2.35	R-SA	14%	\$2.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T2-E1	Tier1 RNWE EnhMnt p/Host 1-250 1Mo	\$2.93	R-SA	14%	\$2.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T2-B1	Tier2 RNWE BscMnt p/Host 251-500 1Mo	\$1.62	R-SA	14%	\$1.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T2-E1	Tier2 RNWE EnhMnt p/Host 251-500 1Mo	\$2.02	R-SA	14%	\$1.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T3-E1	Tier3 RNWE BscMnt p/Host 501-1K 1Mo	\$1.22	R-SA	14%	\$1.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T3-B1	Tier3 RNWE EnhMnt p/Host 501-1K 1Mo	\$1.53	R-SA	14%	\$1.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T4-E1	Tier4 RNWE BscMnt p/Host 1001-2500 1Mo	\$0.96	R-SA	14%	\$0.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T4-B1	Tier4 RNWE EnhMnt p/Host 1001-2500 1Mo	\$1.20	R-SA	14%	\$1.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T5-E1	Tier5 RNWE BscMnt p/Host 2501-5K 1Mo	\$0.84	R-SA	14%	\$0.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T5-B1	Tier5 RNWE EnhMnt p/Host 2501-5K 1Mo	\$1.05	R-SA	14%	\$0.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T6-E1	Tier6 RNWE BscMnt p/Host 5001-10K 1Mo	\$0.75	R-SA	14%	\$0.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T6-B1	Tier6 RNWE EnhMnt p/Host 5001-10K 1Mo	\$0.94	R-SA	14%	\$0.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T7-E1	Tier7 RNWE BscMnt p/Host 10001-25K 1Mo	\$0.64	R-SA	14%	\$0.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T7-B1	Tier7 RNWE EnhMnt p/Host 10001-25K 1Mo	\$0.80	R-SA	14%	\$0.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T8-E1	Tier8 RNWE BscMnt p/Host 25001-50K 1Mo	\$0.55	R-SA	14%	\$0.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T8-B1	Tier8 RNWE EnhMnt p/Host 25001-50K 1Mo	\$0.68	R-SA	14%	\$0.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T9-E1	Tier9 RNWE BscMnt p/Host 50001-100K 1Mo	\$0.45	R-SA	14%	\$0.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T9-B1	Tier9 RNWE EnhMnt p/Host 50001-100K 1Mo	\$0.56	R-SA	14%	\$0.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW 10G CardB1	NW 10G Card Enhanced Maint. 1 Mo.	\$33.33	R-SA	14%	\$28.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW 10G CardE1	NW 10G Card Enhanced Maint. 1 Mo.	\$41.67	R-SA	14%	\$35.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWA200-N-32-E-UPB1	NW S3 1U Spectrum Appliance Upg - Bmnt1M	\$833.33	R-SA	14%	\$716.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWA200-N-32-E-UPB1	NW S3 1U Spectrum Appliance Upg - EMnt1M	\$1,041.67	R-SA	14%	\$895.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWA2400-N-64MEUPB1	NW S3 2U Spectrum Appliance Upg - Bmnt1M	\$1,250.00	R-SA	14%	\$1,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NWA2400-N-64MEUPB1	NW S3 2U Spectrum Appliance Upg - EMnt1M	\$1,562.50	R-SA	14%	\$1,343.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-R730-SVR-E1	NW Endpoint Server EnhMnt 1Mo	\$550.00	R-SA	14%	\$473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-VNX25800DARE-E1	VNX2 5800 Ctrl Encrypt EnhMnt 1 Mo	\$123.53	R-SA	14%	\$106.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-VNX27600DARE-E1	VNX2 7600 Ctrl Encrypt EnhMnt 1 Mo	\$151.53	R-SA	14%	\$130.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-VNX2-DARE-E1	VNX2 5600 Ctrl Encrypt EnhMnt 1Mo	\$97.73	R-SA	14%	\$84.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-15TB-CAP-L-SWB1	NW 15TB Capacity 4logs S/W BscMnt1Mo	\$375.00	R-SA	14%	\$322.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-15TB-CAP-L-SWE1	NW 15TB Capacity 4logs S/W EnhMnt1Mo	\$468.75	R-SA	14%	\$403.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-15TB-CAP-P-SWB1	NW 15TB Capacity 4Pkts S/W BscMnt1Mo	\$375.00	R-SA	14%	\$322.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-15TB-CAP-P-SWE1	NW 15TB Capacity 4Pkts S/W EnhMnt1Mo	\$468.75	R-SA	14%	\$403.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-25TB-CAP-L-SWB1	NW 25TB Capacity 4logs S/W BscMnt1Mo	\$500.00	R-SA	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-25TB-CAP-L-SWE1	NW 25TB Capacity 4logs S/W EnhMnt1Mo	\$625.00	R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-25TB-CAP-P-SWB1	NW 25TB Capacity 4Pkts S/W BscMnt1Mo	\$500.00	R-SA	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-25TB-CAP-P-SWE1	NW 25TB Capacity 4Pkts S/W EnhMnt1Mo	\$625.00	R-SA	14%	\$537.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-30TB-WN-SWB1	NW 30TB Warehouse Cpcy4Pkts S/W Bmnt1M	\$500.00	R-SA	14%	\$430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-30TB-WN-SWE1	NW 30TB Warehouse Cpcy4Pkts S/W EnhMnt1M	\$625.00	R-SA	14%	\$537.50	\$0.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SA-ANALYSTENT5B1	NW Analyst Enterprise 5U or less BscMnt 1M	\$450.00	R-SA	14%	\$387.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-ANALYSTENT5E1	NW Analyst Enterprise 5U or less EnhMnt 1M	\$562.50	R-SA	14%	\$483.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-ARCH-SW-B	NW Archiver Software Offering BscMnt1Mo	\$583.33	R-SA	14%	\$501.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-ARCH-SW-E	NW Archiver Software Enh Maint 1M	\$729.17	R-SA	14%	\$627.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-BRO-SWB1	NW Broker SW BscMnt1Mo	\$562.50	R-SA	14%	\$483.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-BRO-SWE1	NW Broker SW EnhMnt1Mo	\$703.13	R-SA	14%	\$604.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHD-L	NW 46TB HDDAC Decoder 4Log w/Lic	\$83,000.00	R-SA	14%	\$71,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHD-L-TR	NW 46TB HDDAC Decoder 4Log w/LicTR	\$19,770.00	R-SA	14%	\$17,002.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHD-L-B	NW 46TB HDDAC Decoder 4Log w/Lic BscMnt 1M	\$1,383.33	R-SA	14%	\$1,189.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHD-L-E	NW 46TB HDDAC Decoder 4Log w/Lic EMnt1M	\$1,729.17	R-SA	14%	\$1,487.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHD-P-B	NW 46TB HDDAC Decoder 4Pkt w/Lic	\$83,000.00	R-SA	14%	\$71,380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHD-P-E	NW 46TB HDDAC Decoder 4Pkt w/Lic BscMnt 1M	\$1,383.33	R-SA	14%	\$1,189.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHD-P-E	NW 46TB HDDAC Decoder 4Pkt w/Lic EMnt1M	\$1,729.17	R-SA	14%	\$1,487.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHD-PTR	NW 46TB HDDAC Decoder 4Pkt w/Lic TR	\$19,770.00	R-SA	14%	\$17,002.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHP	NW 33TB HP Concentrator DAC	\$67,230.00	R-SA	14%	\$57,817.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHP-B	NW 33TB HP Concentrator DAC BscMnt 1M	\$1,120.50	R-SA	14%	\$963.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHP-E	NW 33TB HP Concentrator DAC EnhMnt 1M	\$1,400.63	R-SA	14%	\$1,204.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DACHPTR	NW 33TB HP Concentrator DAC TR	\$60,428.00	R-SA	14%	\$51,968.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DP-8GB-SANHBAE1	EMULEX 2 PORT 8GB SAN HBA BscMnt1Mo	\$75.00	R-SA	14%	\$64.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-DP-8GB-SANHBAE1	EMULEX 2 PORT 8GB SAN HBA EnhMnt1Mo	\$93.75	R-SA	14%	\$80.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-ESA-SW-B1	NW Event Stream Analysis Sftwre BscMnt1M	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-ESA-SW-E1	NW EventStreamAnalysis Sftwre EnhMnt1M	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD142-ARCH	NW 142TB Archiver DAC	\$88,000.00	R-SA	14%	\$75,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD142-ARCHB1	NW 142TB Archiver DAC BscMnt1Mo	\$1,466.67	R-SA	14%	\$1,261.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD142-ARCHE1	NW 142TB Archiver DAC Enh Maint 1M	\$1,833.33	R-SA	14%	\$1,576.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD142-LL	NW 142TB HDDAC Decoder 4Log w/Lic	\$238,200.00	R-SA	14%	\$204,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD142-LLB1	NW 142TB HDDAC Decoder 4Log w/Lic BscMnt 1M	\$3,970.00	R-SA	14%	\$3,414.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD142-LLE1	NW 142TB HDDAC Decoder 4Log w/Lic EMnt1M	\$4,962.50	R-SA	14%	\$4,267.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD142-LLTR	NW 142TB HDDAC Decoder 4Log w/Lic TR	\$147,816.00	R-SA	14%	\$127,121.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD142-LP	NW 142TB HDDAC Decoder 4Pkt w/Lic	\$238,200.00	R-SA	14%	\$204,852.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD142-LPB1	NW 142TB HDDAC Decoder 4Pkt w/Lic BscMnt 1M	\$3,970.00	R-SA	14%	\$3,414.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD142-LPE1	NW 142TB HDDAC Decoder 4Pkt w/Lic EMnt1M	\$4,962.50	R-SA	14%	\$4,267.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD142-LPTR	NW 142TB HDDAC Decoder 4Pkt w/Lic TR	\$147,816.00	R-SA	14%	\$127,121.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD146GB-R620B1	146GB drive for R620 BscMnt 1M (2 Pack)	\$20.00	R-SA	14%	\$17.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD146GB-R620E1	146GB drive for R620 EnhMnt 1M (2 Pack)	\$25.00	R-SA	14%	\$21.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD180-LL	NW 180TB Hi Density UltraDAC 4Logs w/Lic	\$301,950.00	R-SA	14%	\$259,677.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD180-LLB1	NW 180TB Hi Den UltraDAC 4Logs BscMnt 1Mo	\$5,032.50	R-SA	14%	\$4,327.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD180-LLE1	NW 180TB Hi Den UltraDAC 4Logs EMnt 1Mo	\$6,290.63	R-SA	14%	\$5,409.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD180-LP	NW 180TB Hi Den UltraDAC 4Pkt w/Lic	\$301,950.00	R-SA	14%	\$259,677.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD180-LPB1	NW 180TB Hi Den UltraDAC 4Pkt BscMnt 1Mo	\$5,032.50	R-SA	14%	\$4,327.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD180-LPE1	NW 180TB Hi Den UltraDAC 4Pkt EMnt 1Mo	\$6,290.63	R-SA	14%	\$5,409.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD-1TB-R620B1	1TB drive for R620 BscMnt 1M (2 Pack)	\$30.00	R-SA	14%	\$25.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD-1TB-R620E1	1TB drive for R620 EnhMnt 1M (2 Pack)	\$37.50	R-SA	14%	\$32.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-AIOLB1	NW 22TB HiDenDAC4Log All in One BscMnt1Mo	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-AIOLE1	NW 22TB HiDenDAC 4Log All in One EMnt1Mo	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-AIOPB1	NW 22TB HiDenDAC4Pkt All in One BscMnt1Mo	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-AIOPB1	NW 22TB HiDenDAC4Pkt All in One BscMnt1Mo	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-AIOPB1	NW 22TB HiDenDAC4Pkt All in One BscMnt1Mo	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-AIOPB1	NW 22TB HiDenDAC4Pkt All in One BscMnt1Mo	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LL	NW 22TB HDDAC Decoder 4Log w/Lic	\$36,000.00	R-SA	14%	\$31,734.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LLB1	NW 22TB HDDAC Decoder 4Log w/Lic BscMnt 1M	\$615.00	R-SA	14%	\$528.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LLE1	NW 22TB HDDAC Decoder 4Log w/Lic EMnt1M	\$768.75	R-SA	14%	\$661.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LLH1	NW 22TB HD DAC 4Log Hybrid w/ lic	\$45,000.00	R-SA	14%	\$38,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LLHB1	NW 22TB HDDAC 4Log Hybrid w/Lic BscMnt 1M	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LLHE1	NW 22TB HDDAC 4Log Hybrid w/Lic EMnt 1M	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LLHTR	NW 22TB HD DAC 4Log Hybrid w/ lic TR	\$15,361.00	R-SA	14%	\$13,210.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LLTR	NW 22TB HDDAC Decoder 4Log w/Lic TR	\$15,361.00	R-SA	14%	\$13,210.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LP	NW 22TB HDDAC Decoder 4Pkt w/Lic	\$36,000.00	R-SA	14%	\$31,734.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LPB1	NW 22TB HDDAC Decoder 4Pkt w/Lic BscMnt 1M	\$615.00	R-SA	14%	\$528.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LPE1	NW 22TB HDDAC Decoder 4Pkt w/Lic EMnt1M	\$768.75	R-SA	14%	\$661.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LPH	NW 22TB HD DAC 4Pkt Hybrid w/ lic	\$45,000.00	R-SA	14%	\$38,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LPHB1	NW 22TB HDDAC 4Pkt Hybrid w/Lic BscMnt 1M	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LPHE1	NW 22TB HDDAC 4Pkt Hybrid w/Lic EMnt 1M	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LPHTR	NW 22TB HD DAC 4Pkt Hybrid w/ lic TR	\$15,361.00	R-SA	14%	\$13,210.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD22-LPTR	NW 22TB HDDAC Decoder 4Pkt w/Lic TR	\$15,361.00	R-SA	14%	\$13,210.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD32-AIOLB1	NW 32TB HiDenDAC4Log All in One BscMnt1Mo	\$1,200.00	R-SA	14%	\$1,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD32-AIOLE1	NW 32TB HiDenDAC 4Log All in One EMnt1Mo	\$1,500.00	R-SA	14%	\$1,290.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD32-AIOPB1	NW 32TB HiDenDAC4Pkt All in One BscMnt1Mo	\$1,200.00	R-SA	14%	\$1,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD32-AIOPB1	NW 32TB HiDenDAC4Pkt All in One BscMnt1Mo	\$1,200.00	R-SA	14%	\$1,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD32-AIOPB1	NW 32TB HiDenDAC4Pkt All in One BscMnt1Mo	\$1,200.00	R-SA	14%	\$1,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD32-ARCH	NW 32TB Archiver DAC	\$35,599.00	R-SA	14%	\$30,515.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD32-ARCH-B1	NW 32TB Archiver DAC BscMnt1Mo	\$593.32	R-SA	14%	\$510.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDD32-ARCH-E1	NW 32TB Archiver DAC Enh Maint 1M	\$741.65	R-SA	14%	\$637.12	\$0.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SA-L-CON-SWE1	NW Log Cnctrtr SW EnhMnt1Mo	\$703.13	R-SA	14%	\$604.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-L-DEC-SWB1	NW Log Decoder SW BscMnt 1Mo	\$562.50	R-SA	14%	\$483.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-L-DEC-SWE1	NW Log Decoder SW EnhMnt1Mo	\$703.13	R-SA	14%	\$604.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-L-HYBRID-A-B1	NW S4 Hybrid for Logs Appl BscMnt 1Mo	\$271.00	R-SA	14%	\$233.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-L-HYBRID-A-E1	NW S4 Hybrid for Logs Appl EnhMnt 1Mo	\$325.00	R-SA	14%	\$279.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-MAL-SWB1	NW Malware SW BscMnt1M	\$687.50	R-SA	14%	\$591.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-MAL-SWE1	NW Malware SW EnhMnt 1M	\$859.38	R-SA	14%	\$739.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T1-B1	NW T1 Per TB NetM BscMnt 1Mo	\$900.00	R-SA	14%	\$788.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T1-E1	NW T1 Per TB NetM EnhMnt 1Mo	\$1,000.00	R-SA	14%	\$860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T2-E1	NW T2 Per TB NetM BscMnt 1Mo	\$640.00	R-SA	14%	\$550.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T2-E1	NW T2 Per TB NetM EnhMnt 1Mo	\$800.00	R-SA	14%	\$688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T3-E1	NW T3 Per TB NetM BscMnt 1Mo	\$543.00	R-SA	14%	\$466.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T3-E1	NW T3 Per TB NetM EnhMnt 1Mo	\$679.00	R-SA	14%	\$583.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T4-E1	NW T4 Per TB NetM BscMnt 1Mo	\$488.00	R-SA	14%	\$419.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T4-E1	NW T4 Per TB NetM EnhMnt 1Mo	\$610.00	R-SA	14%	\$524.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T5-E1	NW T5 Per TB NetM BscMnt 1Mo	\$463.00	R-SA	14%	\$398.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T5-E1	NW T5 Per TB NetM EnhMnt 1Mo	\$579.00	R-SA	14%	\$497.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T1-B1	NW T1 Per TB Mal BscMnt 1Mo	\$120.00	R-SA	14%	\$103.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T1-B1	NW T1 Per TB Mal EnhMnt 1Mo	\$150.00	R-SA	14%	\$129.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T2-B1	NW T2 Per TB Mal BscMnt 1Mo	\$97.00	R-SA	14%	\$83.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T2-E1	NW T2 Per TB Mal EnhMnt 1Mo	\$121.00	R-SA	14%	\$104.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T2-E1	NW T2 Per TB Mal BscMnt 1Mo	\$82.00	R-SA	14%	\$70.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T3-E1	NW T3 Per TB Mal BscMnt 1Mo	\$102.00	R-SA	14%	\$87.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T3-E1	NW T3 Per TB Mal EnhMnt 1Mo	\$73.00	R-SA	14%	\$62.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T4-E1	NW T4 Per TB Mal BscMnt 1Mo	\$92.00	R-SA	14%	\$79.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T4-E1	NW T4 Per TB Mal EnhMnt 1Mo	\$70.00	R-SA	14%	\$60.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T5-E1	NW T5 Per TB Mal BscMnt 1Mo	\$88.00	R-SA	14%	\$75.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T5-E1	NW T5 Per TB Mal EnhMnt 1Mo	\$88.00	R-SA	14%	\$75.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-G-ADD	ISILON 210TB ADDON 6TB nonSED	\$180,240.00	R-SA	14%	\$155,006.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-G-ADD-B1	ISILON 210TB ADDON 6TB nonSED BscMnt 1Mo	\$1,502.00	R-SA	14%	\$1,291.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-G-ADD-E1	ISILON 210TB ADDON 6TB nonSED EnhMnt 1Mo	\$1,802.40	R-SA	14%	\$1,550.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-G-BASE	ISILON 3x210TB BASE6TB nonSED	\$574,624.00	R-SA	14%	\$494,176.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-G-BASE-B1	ISILON 3x210TB BASE6TB nonSED BscMnt 1Mo	\$4,788.53	R-SA	14%	\$4,118.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-G-BASE-E1	ISILON 3x210TB BASE6TB nonSED EnhMnt 1Mo	\$5,748.53	R-SA	14%	\$4,941.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-ADDON	ISILON 144TB ADDON 4TB nonSED	\$123,894.00	R-SA	14%	\$106,548.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-ADDON-B1	ISILON 144TB ADDON 4TB nonSED BscMnt 1Mo	\$1,032.45	R-SA	14%	\$887.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-ADDON-E1	ISILON 144TB ADDON 4TB nonSED EnhMnt 1Mo	\$1,238.94	R-SA	14%	\$1,065.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-BASE	ISILON 3x144TB BASE4TB nonSED	\$405,588.00	R-SA	14%	\$348,803.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-BASE-B1	ISILON 3x144TB BASE4TB nonSED BscMnt 1Mo	\$3,379.88	R-SA	14%	\$2,906.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400-BASE-E1	ISILON 3x144TB BASE4TB nonSED EnhMnt 1Mo	\$4,055.86	R-SA	14%	\$3,488.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400S-ADDON	ISILON 144TB ADDON 4TB SED	\$157,168.00	R-SA	14%	\$135,164.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400S-ADDON-B1	ISILON 144TB ADDON 4TB SED BscMnt 1Mo	\$1,309.00	R-SA	14%	\$1,126.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400S-ADDON-E1	ISILON 144TB ADDON 4TB SED EnhMnt 1Mo	\$1,571.68	R-SA	14%	\$1,351.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400S-BASE	ISILON 3x144TB BASE4TB SED	\$505,408.00	R-SA	14%	\$434,650.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400S-BASE-B1	ISILON 3x144TB BASE4TB SED BscMnt 1Mo	\$4,211.73	R-SA	14%	\$3,622.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NL400S-BASE-E1	ISILON 3x144TB BASE4TB SED EnhMnt 1Mo	\$5,054.08	R-SA	14%	\$4,346.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-P-CON-SWB1	NW Pkt Concentrator SW BscMnt1Mo	\$562.50	R-SA	14%	\$483.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-P-CON-SWE1	NW Pkt Concentrator SW EnhMnt 1Mo	\$703.13	R-SA	14%	\$604.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-P-DEC-SWB1	NW Pkt Decoder SW BscMnt 1Mo	\$562.50	R-SA	14%	\$483.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-P-DEC-SWE1	NW Pkt Decoder SW EnhMnt1Mo	\$703.13	R-SA	14%	\$604.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-PHYBRID-A-B1	NW S4 Hybrid for Pkts Appl BscMnt 1Mo	\$271.00	R-SA	14%	\$233.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-PHYBRID-A-E1	NW S4 Hybrid for Pkts Appl EnhMnt 1Mo	\$325.00	R-SA	14%	\$279.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-PWR-R620B1	R620 Power Supply BscMnt 1M	\$4.50	R-SA	14%	\$3.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-PWR-R620E1	R620 Power Supply EnhMnt 1M	\$5.63	R-SA	14%	\$4.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ARCH-A-B1	NW S4 Archiver Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ARCH-A-E1	NW S4 Archiver Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-AS-A-B1	NW S4 Analytic Svr Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-AS-A-E1	NW S4 Analytic Svr Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ASB1	NW S4S Analytics Svr 10U BscMnt1M	\$916.67	R-SA	14%	\$788.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ASE1	NW S4S Analytics Svr 10U EnhMnt1M	\$1,145.83	R-SA	14%	\$985.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-BRO-A-B1	NW S4 Broker Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-BRO-A-E1	NW S4 Broker Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-BROB1	NW S4S Broker BscMnt1M	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-BROE1	NW S4S Broker EnhMnt1M	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-CON-A-B1	NW S4 Concentrator Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-CON-A-E1	NW S4 Concentrator Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ESA-A-B1	NW S4 Evnt Strm Analysis Appl BscMnt 1Mo	\$325.00	R-SA	14%	\$279.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-ESA-A-E1	NW S4 Evnt Strm Analysis Appl EnhMnt 1Mo	\$325.00	R-SA	14%	\$279.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-L-CONB1	NW S4S Log Concentrator BscMnt 1M	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-L-CONE1	NW S4S Log Concentrator EnhMnt 1M	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-L-DEC-A-B1	NW S4 Log Decoder Appl BscMnt 1Mo	\$221.00	R-SA	14%	\$190.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-L-DEC-A-E1	NW S4 Log Decoder Appl EnhMnt 1Mo	\$265.00	R-SA	14%	\$227.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-L-DECB1	NW S4S Log Decoder BscMnt1M	\$750.00	R-SA	14%	\$645.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-L-DECE1	NW S4S Log Decoder EnhMnt1M	\$937.50	R-SA	14%	\$806.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S4H-MAL-A-B1	NW S4 Malware Appl BscMnt 1Mo	\$325.00	R-SA											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	AAOP400000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 3-4M	\$20.22	R-SW	26%	\$14.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP5000000	RSAAA On Prem Pricing per 1K Users for quantities between 4,000,005 - 5,000,000	\$306.00	R-SW	26%	\$226.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP5000000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 4-5M	\$18.99	R-SW	26%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP7500000	RSAAA On Prem Pricing per 1K Users for quantities between 5,000,005 - 7,500,000	\$229.50	R-SW	26%	\$169.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP7500000T	RSAAA On Prem Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$14.24	R-SW	26%	\$10.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOPENT2C0020000	RSAAA On Prem 2nd Channel for quantities between 10 - 20,000	\$10.31	R-SW	26%	\$7.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOPENT2C0050000	RSAAA On Prem 2nd Channel for quantities between 20,005 - 50,000	\$7.43	R-SW	26%	\$5.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOPENT2C0100000	RSAAA On Prem 2nd Channel for quantities between 50,005 - 100,000	\$4.73	R-SW	26%	\$3.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T1	AAOP TrxSign Perp pr 1KU btw 10-20K	\$3,676.00	R-SW	26%	\$2,720.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T10	AAOP TrxSign Perp pr 1KU btw 1.5M-2M	\$1,806.25	R-SW	26%	\$1,336.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T11	AAOP TrxSign Perp pr 1KU btw 2M-3M	\$1,535.31	R-SW	26%	\$1,136.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T12	AAOP TrxSign Perp pr 1KU btw 3M-4M	\$1,305.02	R-SW	26%	\$985.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T13	AAOP TrxSign Perp pr 1KU btw 4M-5M	\$1,109.26	R-SW	26%	\$827.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T14	AAOP TrxSign Perp pr 1KU btw 4M-7.5M	\$942.67	R-SW	26%	\$697.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T2	AAOP TrxSign Perp pr 1KU btw 20K-50K	\$3,636.00	R-SW	26%	\$2,691.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T3	AAOP TrxSign Perp pr 1KU btw 50K-100K	\$3,538.40	R-SW	26%	\$2,633.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T4	AAOP TrxSign Perp pr 1KU btw 100K-200K	\$3,440.80	R-SW	26%	\$2,546.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T5	AAOP TrxSign Perp pr 1KU btw 200K-400K	\$3,284.00	R-SW	26%	\$2,430.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T6	AAOP TrxSign Perp pr 1KU btw 400K-600K	\$3,088.00	R-SW	26%	\$2,285.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T7	AAOP TrxSign Perp pr 1KU btw 600K-800K	\$2,794.00	R-SW	26%	\$2,067.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T8	AAOP TrxSign Perp pr 1KU btw 800K-1M	\$2,500.00	R-SW	26%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-P-T9	AAOP TrxSign Perp pr 1KU btw 1M-1.5M	\$2,125.00	R-SW	26%	\$1,572.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T1	AAOP TrxSign Subsc 1Mo pr 1KU 10-20K	\$151.85	R-SW	26%	\$112.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T10	AAOP TrxSign Subsc 1Mo pr 1KU 1.5M-2M	\$74.62	R-SW	26%	\$55.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T11	AAOP TrxSign Subsc 1Mo pr 1KU 2M-3M	\$63.42	R-SW	26%	\$46.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T12	AAOP TrxSign Subsc 1Mo pr 1KU 3M-4M	\$53.91	R-SW	26%	\$39.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T13	AAOP TrxSign Subsc 1Mo pr 1KU 4M-5M	\$45.82	R-SW	26%	\$33.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T14	AAOP TrxSign Subsc 1Mo pr 1KU 5M-7.5M	\$38.95	R-SW	26%	\$28.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T2	AAOP TrxSign Subsc 1Mo pr 1KU 20-50K	\$150.23	R-SW	26%	\$111.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T3	AAOP TrxSign Subsc 1Mo pr 1KU 50-100K	\$147.00	R-SW	26%	\$108.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T4	AAOP TrxSign Subsc 1Mo pr 1KU 100K-200K	\$142.14	R-SW	26%	\$105.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T5	AAOP TrxSign Subsc 1Mo pr 1KU 200K-400K	\$135.66	R-SW	26%	\$100.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T6	AAOP TrxSign Subsc 1Mo pr 1KU 400K-600K	\$127.56	R-SW	26%	\$94.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T7	AAOP TrxSign Subsc 1Mo pr 1KU 600K-800K	\$115.42	R-SW	26%	\$85.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T8	AAOP TrxSign Subsc 1Mo pr 1KU 800K-1M	\$103.27	R-SW	26%	\$76.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AAOP-TXS-S-T9	AAOP TrxSign Subsc 1Mo pr 1KU 1M-1.5M	\$87.78	R-SW	26%	\$64.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-100	RSAAA SAE Perp 30-100 users	\$12.75	R-SW	26%	\$9.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-100K	RSAAA SAE Perp 50005-100K users	\$1.35	R-SW	26%	\$1.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-10K	RSAAA SAE Perp 105-150 users	\$3.15	R-SW	26%	\$2.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-150	RSAAA SAE Perp 750-1500 users	\$11.10	R-SW	26%	\$8.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-1500	RSAAA SAE Perp 10K5-1M users	\$5.70	R-SW	26%	\$4.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-1M	RSAAA SAE Perp 10K5-1M users	\$1.05	R-SW	26%	\$0.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-25	RSAAA SAE Perp 10-25 users	\$13.80	R-SW	26%	\$10.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-250	RSAAA SAE Perp 155-250 users	\$9.90	R-SW	26%	\$7.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-500	RSAAA SAE Perp 1505-500 users	\$4.65	R-SW	26%	\$3.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-50K	RSAAA SAE Perp 10005-50K users	\$7.80	R-SW	26%	\$5.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-5K	RSAAA SAE Perp 2505-5K users	\$2.25	R-SW	26%	\$1.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AA-SAE-P-750	RSAAA SAE Perp 2505-750 users	\$3.90	R-SW	26%	\$2.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM0020000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 10-20K	\$66.90	R-SW	26%	\$5.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM0050000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 20-50K	\$358.67	R-SW	26%	\$265.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM0050000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 50-100K	\$203.38	R-SW	26%	\$150.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM0100000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 100-200K	\$119.83	R-SW	26%	\$88.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM0200000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 200-400K	\$107.18	R-SW	26%	\$79.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM0400000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 400-600K	\$95.37	R-SW	26%	\$70.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM0600000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 600-800K	\$83.55	R-SW	26%	\$61.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM0800000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 800K-1M	\$71.73	R-SW	26%	\$53.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM1000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1-1.5M	\$65.41	R-SW	26%	\$48.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM1500000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1.5-2M	\$53.59	R-SW	26%	\$39.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM2000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 2-3M	\$41.78	R-SW	26%	\$30.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM3000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 3-4M	\$29.96	R-SW	26%	\$22.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM4000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 4-5M	\$26.63	R-SW	26%	\$19.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM5000000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$18.14	R-SW	26%	\$13.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATM7500000T	RSAAA/TM ONPREM Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$18.14	R-SW	26%	\$13.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP0020000	RSAAA/TM ONPREM per 1K user btw 10-20K	\$6,196.50	R-SW	26%	\$4,585.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP0050000	RSAAA/TM ONPREM per 1K user btw 20,005-50K	\$3,511.35	R-SW	26%	\$2,598.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP1000000	RSAAA/TM ONPREM per 1K user btw 50,005-100K	\$2,065.50	R-SW	26%	\$1,526.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP2000000	RSAAA/TM ONPREM per 1Kuser btw 100,005-200K	\$1,858.95	R-SW	26%	\$1,375.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP4000000	RSAAA/TM ONPREM per 1Kuser btw 200,005-400K	\$1,652.40	R-SW	26%	\$1,222.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP6000000	RSAAA/TM ONPREM per 1Kuser btw 400,005-600K	\$1,445.85	R-SW	26%	\$1,069.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP8000000	RSAAA/TM ONPREM per 1Kuser btw 600,005-800K	\$1,239.30	R-SW	26%	\$917.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP10000000	RSAAA/TM ONPREM per 1Kuser btw 800,005-1M	\$1,136.03	R-SW	26%	\$840.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOP15000000	RSAAA/TM ONPREM per 1Kuser btw													

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	AATMOPUPG0800000	RSAAA/TM ONPREM Upg 1Kuser btw 600,005-800K	\$321.30	R-SW	26%	\$237.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOPUPG1000000	RSAAA/TM ONPREM Upg 1K user btw 800,005-1M	\$294.53	R-SW	26%	\$217.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOPUPG1500000	RSAAA/TM ONPREM Upg 1K user btw 1M,005-1.5M	\$249.98	R-SW	26%	\$178.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOPUPG2000000	RSAAA/TM ONPREM Upg 1Kuser btw 1,500,005-2M	\$187.43	R-SW	26%	\$138.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOPUPG3000000	RSAAA/TM ONPREM Upg 1Kuser btw 2,000,005-3M	\$133.88	R-SW	26%	\$99.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOPUPG4000000	RSAAA/TM ONPREM Upg 1Kuser btw 3,000,005-4M	\$117.81	R-SW	26%	\$87.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOPUPG5000000	RSAAA/TM ONPREM Upg 1Kuser btw 4,000,005-5M	\$107.10	R-SW	26%	\$79.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AATMOPUPG7500000	RSAAA/TM ONPREM Upg 1Kuser btw 5M,005-7.5M	\$80.33	R-SW	26%	\$59.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM10000	ACM 5,001 to 10,000 Users	\$12.50	R-SW	26%	\$9.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM100000	ACM 50,001 to 100,000 Users	\$17.50	R-SW	26%	\$12.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM25000	ACM 10,001 to 25,000 Users	\$10.50	R-SW	26%	\$7.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM250000	ACM 100,001 to 250,000 Users	\$9.64	R-SW	26%	\$7.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM250001	ACM 250,001+ Users	\$30.00	R-SW	26%	\$22.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM5000	ACM Up to 5,000 Users	\$14.88	R-SW	26%	\$11.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACM50000	ACM 25,001 to 50,000 Users	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACME	ACM Enterprise (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACMEB1	ACM Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ACMEE1	ACM Enterprise Enh Mnt 1MO (Custom Quoted)	\$15.00	R-SW	26%	\$11.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX10000	AFX 50001 to 10,000 User	\$8.57	R-SW	26%	\$6.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX100000	AFX 50001 to 100000 User	\$12.00	R-SW	26%	\$8.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX25000	AFX 10,001 to 25000 User	\$7.20	R-SW	26%	\$5.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX250000	AFX 100001 - 250000 User	\$6.61	R-SW	26%	\$4.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX250001	AFX 250,001+ Users	\$20.57	R-SW	26%	\$15.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX5000	AFX Up to 5,000 Users	\$10.20	R-SW	26%	\$7.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFX50000	AFX 25,001 to 50000 User	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFXE	AFX Enterprise (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFXEB1	AFX Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFXEE1	AFX Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-INST-COM	Additional ARC Instance 1Prod ZNP Term (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-EXT-INST-COM-P	Additional ARC Instance 1Prod ZNP Perp (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-NP-INST-COM	Additional ARC Instance 1NP Term (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AI-NP-INST-COM-P	Additional ARC Instance 1NP Perp (Custom Quoted)	\$3,896.00	R-SW	26%	\$2,883.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMABDL000010	RSA SecurID Appliance token bundle for 10 users	\$5,247.50	R-SW	26%	\$3,883.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMABDL000025	RSA SecurID Appliance token bundle for 25 users	\$7,050.00	R-SW	26%	\$5,217.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMABDL000050	RSA SecurID Appliance token bundle for 50 users	\$10,505.00	R-SW	26%	\$7,773.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMABDL000100	RSA SecurID Appliance token bundle for 100 users	\$23,735.00	R-SW	26%	\$17,556.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMABDL000300	RSA SecurID Appliance token bundle for 300 users	\$34,545.00	R-SW	26%	\$24,563.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMABDL000500	RSA SecurID Appliance token bundle for 500 users	\$60,095.00	R-SW	26%	\$44,707.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMABDL001000	RSA SecurID Appliance token bundle for 1,000 users	\$90.00	R-SW	26%	\$66.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMVBDL000010	SID Access Perp token bundle for 10u	\$2,520.50	R-SW	26%	\$1,866.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMVBDL000025	SID Access Perp token bundle for 25u	\$4,055.00	R-SW	26%	\$3,000.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMVBDL000050	SID Access Perp token bundle for 50u	\$7,510.00	R-SW	26%	\$5,557.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMVBDL000100	SID Access Perp token bundle for 100u	\$20,730.00	R-SW	26%	\$15,340.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMVBDL000300	SID Access Perp token bundle for 300u	\$31,550.00	R-SW	26%	\$23,347.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMVBDL000500	SID Access Perp token bundle for 500u	\$57,104.00	R-SW	26%	\$42,254.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AMVBDL001000	SID Access Perp token bundle for 1,000u	\$15,000.00	R-SW	26%	\$11,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-SWITCH	Warehouse Switch	\$85,000.00	R-SW	26%	\$62,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-WN-HW	Warehouse Node HW	\$63,750.00	R-SW	26%	\$47,175.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARC-WN-SW	Warehouse Node w/10TB SW	\$18.75	R-SW	26%	\$13.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM10000	ARM 5,001 to 10,000 Users	\$10.71	R-SW	26%	\$7.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM100000	ARM 50,001 to 100000 User	\$15.00	R-SW	26%	\$11.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM25000	ARM 10,001 to 25,000 User	\$9.00	R-SW	26%	\$6.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM250000	ARM 100001 to 250000 User	\$8.26	R-SW	26%	\$6.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM250001	ARM 250,001+ Users	\$25.71	R-SW	26%	\$19.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM5000	ARM Up to 5,000 Users	\$12.75	R-SW	26%	\$9.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARM50000	ARM 25,001 to 50,000 User	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARME	ARM Enterprise (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARMEB1	ARM Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ARMEE1	ARM Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUD-GT-100K-T-B1	AUD>100KTermBas w/10DA cost f1Kemp /mo	\$82.00	R-SW	26%	\$60.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000025B8	SID Access Base Perp from 10 - 25u	\$124.00	R-SW	26%	\$91.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000025E8	SID Access Ent Perp from 10 - 25u	\$85.00	R-SW	26%	\$62.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000025U8	SID Access B2Ent Upg Perp 10-25u	\$30.00	R-SW	26%	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000100B8	SID Access Base Perp from 30 - 100u	\$115.00	R-SW	26%	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000100E8	SID Access Ent Perp from 30 - 100u	\$30.00	R-SW	26%	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000100U8	SID Access B2Ent Upg Perp 30-100u	\$74.00	R-SW	26%	\$54.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000150B8	SID Access Base Perp from 105 - 150u	\$100.00	R-SW	26%	\$74.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000150E8	SID Access Ent Perp from 105 - 150u	\$28.00	R-SW	26%	\$21.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000150U8	SID Access B2Ent Upg Perp 105-150u	\$66.00	R-SW	26%	\$48.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000250B8	SID Access Base Perp from 155 - 250u	\$89.00	R-SW	26%	\$65.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000250E8	SID Access Ent Perp from 155 - 250u	\$23.00	R-SW	26%	\$17.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000250U8	SID Access B2Ent Upg Perp 155-250u	\$52.00	R-SW	26%	\$38.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000500B8	SID Access Base Perp from 255 - 500u	\$70.00	R-SW	26%	\$51.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000500E8	SID Access Ent Perp from 255 - 500u	\$18.00	R-SW	26%	\$13.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000500U8	SID Access B2Ent Upg Perp 255-500u	\$46.00	R-SW	26%	\$34.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AUT0000750B8	SID Access Base Perp from 505 - 750u													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ECAT-SW-P-T6	Tier6 RNWE Perp Lic p/Host 5001-10K	\$45.00	R-SW	26%	\$33.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T7	Tier7 RNWE Perp Lic p/Host 10001-25K	\$38.33	R-SW	26%	\$28.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T8	Tier8 RNWE Perp Lic p/Host 25001-50K	\$32.66	R-SW	26%	\$24.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECAT-SW-P-T9	Tier9 RNWE Perp Lic p/Host 50001-100K	\$26.98	R-SW	26%	\$19.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ED-VLG-CUSTOM	RSA Identity Governance and Lifecycle Custom (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T1	eFN IP for WTD per1K mo qty 1-5K	\$49.97	R-SW	26%	\$36.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T10	eFN IP for WTD per1K mo qty 800K-1M	\$6.31	R-SW	26%	\$4.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T11	eFN IP for WTD per1K mo qty 1M-1.5M	\$5.16	R-SW	26%	\$3.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T12	eFN IP for WTD per1K mo qty 1.5M-2M	\$4.02	R-SW	26%	\$2.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T13	eFN IP for WTD per1K mo qty 2M-3M	\$2.87	R-SW	26%	\$2.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T14	eFN IP for WTD per1K mo qty 3M-4M	\$2.52	R-SW	26%	\$1.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T15	eFN IP for WTD per1K mo qty 4M-5M	\$2.30	R-SW	26%	\$1.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T16	eFN IP for WTD per1K mo qty 5M-7.5M	\$1.72	R-SW	26%	\$1.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T17	eFN IP for WTD per1K mo qty 7.5M-10M	\$1.43	R-SW	26%	\$1.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T18	eFN IP for WTD per1K mo qty 10M-15M	\$1.19	R-SW	26%	\$0.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T19	eFN IP for WTD per1K mo qty 15M-20M	\$1.98	R-SW	26%	\$0.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T2	eFN IP for WTD per1K mo qty 5K-10K	\$41.48	R-SW	26%	\$30.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T20	eFN IP for WTD per1K mo qty 20M-25M	\$0.82	R-SW	26%	\$0.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T3	eFN IP for WTD per1K mo qty 10K-20K	\$34.43	R-SW	26%	\$25.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T4	eFN IP for WTD per1K mo qty 20K-50K	\$11.51	R-SW	26%	\$8.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T5	eFN IP for WTD per1K mo qty 50K-100K	\$10.48	R-SW	26%	\$7.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T6	eFN IP for WTD per1K mo qty 100K-200K	\$9.33	R-SW	26%	\$6.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T7	eFN IP for WTD per1K mo qty 200K-400K	\$8.03	R-SW	26%	\$5.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T8	eFN IP for WTD per1K mo qty 400K-600K	\$6.89	R-SW	26%	\$5.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EFNFD-WTD-SUB-T9	eFN IP for WTD per1K mo qty 600K-800K	\$6.89	R-SW	26%	\$5.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ENT-GT100K-T-B1	ENT>100KTempBse w/ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPSC SET UP	A-PHISH FULL SVC SETUP FEE	\$8,000.00	R-SW	26%	\$5,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATSC SET UP	A-TROJAN FULL SVC SETUP FEE	\$8,000.00	R-SW	26%	\$5,920.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAA-GT100K-T-B1	FAA>100KTempBse w/ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0016	A-PHISH RESP ONLY 6 ATTACKS MO FEE	\$953.00	R-SW	26%	\$705.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0021	A-PHISH RESP ONLY 12 ATTACKS MO FEE	\$1,245.00	R-SW	26%	\$921.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0022	A-PHISH RESP ONLY 25 ATTACKS MO FEE	\$1,725.00	R-SW	26%	\$1,276.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0025	A-PHISH RESP ONLY 50 ATTACKS MO FEE	\$2,850.00	R-SW	26%	\$2,109.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0100	A-PHISH RESP ONLY 100 ATTACKS MO FEE	\$4,575.00	R-SW	26%	\$3,385.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0006	A-PHISH RESP ONLY 6 ATTACKS OVER FEE	\$3,900.00	R-SW	26%	\$2,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0012	A-PHISH RESP ONLY 12 ATTACKS OVER FEE	\$2,500.00	R-SW	26%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0025	A-PHISH RESP ONLY 25 ATTACKS OVER FEE	\$1,700.00	R-SW	26%	\$1,258.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0050	A-PHISH RESP ONLY 50 ATTACKS OVER FEE	\$1,400.00	R-SW	26%	\$1,036.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPR0100	A-PHISH RESP ONLY 100 ATTACKS OVER FEE	\$1,100.00	R-SW	26%	\$814.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS006C1	A-PHISH FULL SVC 6 ATTACKS for 1 YEAR	\$15,240.00	R-SW	26%	\$11,277.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS006CE	A-PHISH FULL SVC 6 ATTACKS - EXTRA INCIDENTS	\$15,240.00	R-SW	26%	\$11,277.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS012C1	A-PHISH FULL SVC 12 ATTACKS for 1 YEAR	\$19,920.00	R-SW	26%	\$14,740.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS012CE	A-PHISH FULL SVC 12 ATTACKS - EXTRA INCIDENTS	\$19,920.00	R-SW	26%	\$14,740.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS025C1	A-PHISH FULL SVC 25 ATTACKS for 1 YEAR	\$27,600.00	R-SW	26%	\$20,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS025CE	A-PHISH FULL SVC 25 ATTACKS - EXTRA INCIDENTS	\$27,600.00	R-SW	26%	\$20,424.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS050C1	A-PHISH FULL SVC 50 ATTACKS for 1 YEAR	\$45,600.00	R-SW	26%	\$33,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS050CE	A-PHISH FULL SVC 50 ATTACKS - EXTRA INCIDENTS	\$45,600.00	R-SW	26%	\$33,744.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS100C1	A-PHISH FULL SVC 100 ATTACKS for 1 YEAR	\$73,200.00	R-SW	26%	\$54,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAAPS100CE	A-PHISH FULL SVC 100 ATTACKS - EXTRA INCIDENTS	\$73,200.00	R-SW	26%	\$54,168.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS06DSC1	RSA FA Anti-Rogue App unlimited detection and up to 6 shutdowns for 1 year	\$31,920.00	R-SW	26%	\$23,620.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS06DSC1	RSA FA Anti-Rogue App unlimited detection and up to 6 shutdowns - EXTRA INCIDENTS	\$31,920.00	R-SW	26%	\$23,620.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS100DSC1	RSA FA Anti-Rogue App unlimited detection and up to 100 shutdowns for 1 year	\$74,400.00	R-SW	26%	\$55,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS100DSC1	RSA FA Anti-Rogue App unlimited detection and up to 100 shutdowns - EXTRA INCIDENTS	\$74,400.00	R-SW	26%	\$55,056.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS15DSC1	RSA FA Anti-Rogue App unlimited detection and up to 12 shutdowns for 1 year	\$42,000.00	R-SW	26%	\$31,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS15DSC1	RSA FA Anti-Rogue App unlimited detection and up to 12 shutdowns - EXTRA INCIDENTS	\$42,000.00	R-SW	26%	\$31,080.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS30DSC1	RSA FA Anti-Rogue App unlimited detection and up to 25 shutdowns for 1 year	\$50,400.00	R-SW	26%	\$37,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS30DSC1	RSA FA Anti-Rogue App unlimited detection and up to 25 shutdowns - EXTRA INCIDENTS	\$50,400.00	R-SW	26%	\$37,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS50DSC1	RSA FA Anti-Rogue App unlimited detection and up to 50 shutdowns for 1 year	\$60,000.00	R-SW	26%	\$44,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARAS50DSC1	RSA FA Anti-Rogue App unlimited detection and up to 50 shutdowns - EXTRA INCIDENTS	\$60,000.00	R-SW	26%	\$44,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARASDOC1	RSA FA Anti-Rogue App detection only for 1 year	\$39,000.00	R-SW	26%	\$28,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAARASSC1	RSA FA Anti-Rogue App single shutdown	\$900.00	R-SW	26%	\$666.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATS006C1	A-TROJAN 6 ATTACKS for 1 YEAR	\$9,084.50	R-SW	26%	\$6,722.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATS006CE	A-TROJAN 6 ATTACKS - EXTRA INCIDENTS	\$9,084.50	R-SW	26%	\$6,722.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATS012C1	A-TROJAN 12 ATTACKS for 1 YEAR	\$11,953.31	R-SW	26%	\$8,845.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATS012CE	A-TROJAN 12 ATTACKS - EXTRA INCIDENTS	\$11,953.31	R-SW	26%	\$8,845.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATS025C1	A-TROJAN 25 ATTACKS for 1 YEAR	\$16,601.75	R-SW	26%	\$12,285.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATS025CE	A-TROJAN 25 ATTACKS - EXTRA INCIDENTS	\$16,601.75	R-SW	26%	\$12,285.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATS050C1	A-TROJAN 50 ATTACKS for 1 YEAR	\$27,216.00	R-SW	26%	\$20,139.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATS050CE	A-TROJAN 50 ATTACKS - EXTRA INCIDENTS	\$27,216.00	R-SW	26%	\$20,139.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATS100C1	A-TROJAN 100 ATTACKS for 1 YEAR	\$43,200.00	R-SW	26%	\$31,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FAATS100CE	A-TROJAN 100 ATTACKS - EXTRA INCIDENTS	\$43,200.00	R-SW	26%	\$31,968.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FACI-SAS-CH-TIER1	FA Cyber Intelligence SAS Tier 1 for 1yr	\$60,000.00	R-SW	26%	\$44,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FACI-SAS-CH-TIER2	FA Cyber Intelligence SAS Tier 2 for 1yr	\$180,000.00	R-SW	26%	\$133,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FACI-SAS-CH-TIER3	FA Cyber Intelligence SAS Tier 3 for 1yr	\$240,000.0												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GRC-BCDR-S-T4	Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-S-T5	Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-S-T6	Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-S-T7	Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BCDR-S-T8	Bus. Cont. & IT Dis. Rec. Pln. Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T1	Business Impact Analysis Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T2	Business Impact Analysis Perp \$/100	\$955.00	R-SW	26%	\$708.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T3	Business Impact Analysis Perp \$/100	\$573.00	R-SW	26%	\$424.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T4	Business Impact Analysis Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T5	Business Impact Analysis Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T6	Business Impact Analysis Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-P-T7	Business Impact Analysis Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T8	Business Impact Analysis Perp \$/100	\$152.00	R-SW	26%	\$113.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T1	Business Impact Analysis Sub \$/emp	\$2,340.63	R-SW	26%	\$1,732.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T2	Business Impact Analysis Sub \$/100	\$39.79	R-SW	26%	\$29.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T3	Business Impact Analysis Sub \$/100	\$23.88	R-SW	26%	\$17.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T4	Business Impact Analysis Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T5	Business Impact Analysis Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T6	Business Impact Analysis Sub \$/100	\$9.55	R-SW	26%	\$7.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T7	Business Impact Analysis Sub \$/100	\$7.96	R-SW	26%	\$5.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BIA-S-T8	Business Impact Analysis Sub \$/100	\$6.37	R-SW	26%	\$4.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T1	Bottom-Up Risk Assessment Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T2	Bottom-Up Risk Assessment Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T3	Bottom-Up Risk Assessment Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T4	Bottom-Up Risk Assessment Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T5	Bottom-Up Risk Assessment Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T6	Bottom-Up Risk Assessment Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T7	Bottom-Up Risk Assessment Perp \$/100	\$362.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-P-T8	Bottom-Up Risk Assessment Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-S-T1	Bottom-Up Risk Assessment Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-S-T2	Bottom-Up Risk Assessment Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-S-T3	Bottom-Up Risk Assessment Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-S-T4	Bottom-Up Risk Assessment Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-S-T5	Bottom-Up Risk Assessment Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-S-T6	Bottom-Up Risk Assessment Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-S-T7	Bottom-Up Risk Assessment Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-BTUPRSK-S-T8	Bottom-Up Risk Assessment Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T1	Controls Monitoring Prgm Mgmt Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T2	Controls Monitoring Prgm Mgmt Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T3	Controls Monitoring Prgm Mgmt Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T4	Controls Monitoring Prgm Mgmt Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T5	Controls Monitoring Prgm Mgmt Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T6	Controls Monitoring Prgm Mgmt Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T7	Controls Monitoring Prgm Mgmt Perp \$/100	\$362.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-P-T8	Controls Monitoring Prgm Mgmt Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T1	Ctrl Monitoring Program Mgmt Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T2	Ctrl Monitoring Program Mgmt Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T3	Ctrl Monitoring Program Mgmt Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T4	Ctrl Monitoring Program Mgmt Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T5	Ctrl Monitoring Program Mgmt Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T6	Ctrl Monitoring Program Mgmt Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T7	Ctrl Monitoring Program Mgmt Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLMON-S-T8	Ctrl Monitoring Program Mgmt Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T1	Controls Assurance Prgm Mgmt Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T2	Controls Assurance Prgm Mgmt Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T3	Controls Assurance Prgm Mgmt Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T4	Controls Assurance Prgm Mgmt Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T5	Controls Assurance Prgm Mgmt Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T6	Controls Assurance Prgm Mgmt Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T7	Controls Assurance Prgm Mgmt Perp \$/100	\$362.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-P-T8	Controls Assurance Prgm Mgmt Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-S-T1	Ctrl Assurance Program Mgmt Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-S-T2	Ctrl Assurance Program Mgmt Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-S-T3	Ctrl Assurance Program Mgmt Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-S-T4	Ctrl Assurance Program Mgmt Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-S-T5	Ctrl Assurance Program Mgmt Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-S-T6	Ctrl Assurance Program Mgmt Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-S-T7	Ctrl Assurance Program Mgmt Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-CTRLPRG-S-T8	Ctrl Assurance Program Mgmt Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-DATAGOV-P-T1	Data Governance Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-DATAGOV-P-T2	Data Governance Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-DATAGOV-P-T3	Data Governance Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-DATAGOV-P-T4	Data Governance Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-DATAGOV-P-T5	Data Governance Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-DATAGOV-P-T6	Data Governance Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-DATAGOV-P-T7	Data Governance Perp \$/100	\$362.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-DATAGOV-P-T8	Data Governance Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00						

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GRC-DATAGOV-S-T7	Data Governance Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-DATAGOV-S-T8	Data Governance Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T1	Fed Assmnt and Authorization Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T2	Fed Assmnt and Authorization Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T3	Fed Assmnt and Authorization Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T4	Fed Assmnt and Authorization Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T5	Fed Assmnt and Authorization Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T6	Fed Assmnt and Authorization Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T7	Fed Assmnt and Authorization Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-P-T8	Fed Assmnt and Authorization Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-S-T1	Fed Assmnt and Authorization Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-S-T2	Fed Assmnt and Authorization Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-S-T3	Fed Assmnt and Authorization Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-S-T4	Fed Assmnt and Authorization Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-S-T5	Fed Assmnt and Authorization Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-S-T6	Fed Assmnt and Authorization Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-S-T7	Fed Assmnt and Authorization Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDAA-S-T8	Fed Assmnt and Authorization Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T1	Federal Continuous Monitoring Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T2	Federal Continuous Monitoring Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T3	Federal Continuous Monitoring Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T4	Federal Continuous Monitoring Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T5	Federal Continuous Monitoring Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T6	Federal Continuous Monitoring Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T7	Federal Continuous Monitoring Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-P-T8	Federal Continuous Monitoring Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-S-T1	Federal Cont Monitoring Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-S-T2	Federal Cont Monitoring Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-S-T3	Federal Cont Monitoring Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-S-T4	Federal Cont Monitoring Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-S-T5	Federal Cont Monitoring Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-S-T6	Federal Cont Monitoring Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-S-T7	Federal Cont Monitoring Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FEDCM-S-T8	Federal Cont Monitoring Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-P-T1	Incident Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-P-T2	Incident Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-P-T3	Incident Management Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-P-T4	Incident Management Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-P-T5	Incident Management Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-P-T6	Incident Management Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-P-T7	Incident Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-P-T8	Incident Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-S-T1	Incident Management Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-S-T2	Incident Management Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-S-T3	Incident Management Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-S-T4	Incident Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-S-T5	Incident Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-S-T6	Incident Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-S-T7	Incident Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-INC-D-S-T8	Incident Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-P-T1	Information Sec Mgmt System Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-P-T2	Information Sec Mgmt System Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-P-T3	Information Sec Mgmt System Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-P-T4	Information Sec Mgmt System Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-P-T5	Information Sec Mgmt System Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-P-T6	Information Sec Mgmt System Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-P-T7	Information Sec Mgmt System Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-P-T8	Information Sec Mgmt System Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-S-T1	Information Sec Mgmt System Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-S-T2	Information Sec Mgmt System Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-S-T3	Information Sec Mgmt System Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-S-T4	Information Sec Mgmt System Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-S-T5	Information Sec Mgmt System Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-S-T6	Information Sec Mgmt System Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-S-T7	Information Sec Mgmt System Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISM-S-S-T8	Information Sec Mgmt System Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T1	Issues Management Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T2	Issues Management Perp \$/100	\$955.00	R-SW	26%	\$706.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T3	Issues Management Perp \$/100	\$573.00	R-SW	26%	\$424.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T4	Issues Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T5	Issues Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T6	Issues Management Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T7	Issues Management Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-P-T8	Issues Management Perp \$/100	\$152.80	R-SW	26%	\$113.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-S-T1	Issues Management Sub \$/emp	\$2,340.63	R-SW	26%	\$1,732.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-S-T2	Issues Management Sub \$/100	\$39.79	R-SW	26%	\$29.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-S-T3	Issues Management Sub \$/100	\$23.88	R-SW	26%	\$17.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ISSUE-S-T4	Issues Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00</								

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GRC-OBLIGS-P-T5	Corporate Obligations Mgmt Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-P-T6	Corporate Obligations Mgmt Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-P-T7	Corporate Obligations Mgmt Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-P-T8	Corporate Obligations Mgmt Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T1	Corporate Obligations Mgmt Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T2	Corporate Obligations Mgmt Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T3	Corporate Obligations Mgmt Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T4	Corporate Obligations Mgmt Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T5	Corporate Obligations Mgmt Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T6	Corporate Obligations Mgmt Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T7	Corporate Obligations Mgmt Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OBLIGS-S-T8	Corporate Obligations Mgmt Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T1	On-Demand Application Perp \$/emp	\$16,099.76	R-SW	26%	\$11,913.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T2	On-Demand Application Perp \$/100	\$272.86	R-SW	26%	\$201.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T3	On-Demand Application Perp \$/100	\$163.71	R-SW	26%	\$121.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T4	On-Demand Application Perp \$/100	\$109.14	R-SW	26%	\$80.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T5	On-Demand Application Perp \$/100	\$87.31	R-SW	26%	\$64.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T6	On-Demand Application Perp \$/100	\$85.49	R-SW	26%	\$64.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T7	On-Demand Application Perp \$/100	\$54.57	R-SW	26%	\$40.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-P-T8	On-Demand Application Perp \$/100	\$43.96	R-SW	26%	\$32.31	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-S-T1	On-Demand Application Sub \$/emp	\$668.75	R-SW	26%	\$494.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-S-T2	On-Demand Application Sub \$/100	\$11.37	R-SW	26%	\$8.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-S-T3	On-Demand Application Sub \$/100	\$6.82	R-SW	26%	\$5.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-S-T4	On-Demand Application Sub \$/100	\$4.55	R-SW	26%	\$3.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-S-T5	On-Demand Application Sub \$/100	\$3.74	R-SW	26%	\$2.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-S-T6	On-Demand Application Sub \$/100	\$2.73	R-SW	26%	\$2.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-S-T7	On-Demand Application Sub \$/100	\$2.27	R-SW	26%	\$1.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-ODA-S-T8	On-Demand Application Sub \$/100	\$1.82	R-SW	26%	\$1.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-P-T1	Operational Risk Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-P-T2	Operational Risk Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-P-T3	Operational Risk Management Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-P-T4	Operational Risk Management Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-P-T5	Operational Risk Management Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-P-T6	Operational Risk Management Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-P-T7	Operational Risk Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-P-T8	Operational Risk Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-S-T1	Operational Risk Management Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-S-T2	Operational Risk Management Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-S-T3	Operational Risk Management Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-S-T4	Operational Risk Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-S-T5	Operational Risk Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-S-T6	Operational Risk Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-S-T7	Operational Risk Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-OPRSRK-S-T8	Operational Risk Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIP-T1	PCI Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIP-T2	PCI Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIP-T3	PCI Management Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIP-T4	PCI Management Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIP-T5	PCI Management Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIP-T6	PCI Management Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIP-T7	PCI Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIP-T8	PCI Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIS-T1	PCI Management Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIS-T2	PCI Management Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIS-T3	PCI Management Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIS-T4	PCI Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIS-T5	PCI Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIS-T6	PCI Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIS-T7	PCI Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PCIS-T8	PCI Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-P-T1	Plan of Action and Milestones Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-P-T2	Plan of Action and Milestones Perp \$/100	\$955.00	R-SW	26%	\$706.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-P-T3	Plan of Action and Milestones Perp \$/100	\$573.00	R-SW	26%	\$424.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-P-T4	Plan of Action and Milestones Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-P-T5	Plan of Action and Milestones Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-P-T6	Plan of Action and Milestones Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-P-T7	Plan of Action and Milestones Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-P-T8	Plan of Action and Milestones Perp \$/100	\$152.80	R-SW	26%	\$113.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-S-T1	Plan of Action and Milestones Sub \$/emp	\$2,340.63	R-SW	26%	\$1,732.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-S-T2	Plan of Action and Milestones Sub \$/100	\$39.79	R-SW	26%	\$29.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-S-T3	Plan of Action and Milestones Sub \$/100	\$23.88	R-SW	26%	\$17.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-S-T4	Plan of Action and Milestones Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-S-T5	Plan of Action and Milestones Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-S-T6	Plan of Action and Milestones Sub \$/100	\$9.55	R-SW	26%	\$7.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-S-T7	Plan of Action and Milestones Sub \$/100	\$7.96	R-SW	26%	\$5.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-FOAMP-S-T8	Plan of Action and Milestones Sub \$/100	\$6.37	R-SW	26%	\$4.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T1	Policy Program Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-P-T2	Policy Program Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0						

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GRC-POLICY-P-T8	Policy Program Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-S-T1	Policy Program Management Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-S-T2	Policy Program Management Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-S-T3	Policy Program Management Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-S-T4	Policy Program Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-S-T5	Policy Program Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-S-T6	Policy Program Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-S-T7	Policy Program Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-POLICY-S-T8	Policy Program Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T1	Privacy Prog Mgt Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T2	Privacy Prog Mgt Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T3	Privacy Prog Mgt Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T4	Privacy Prog Mgt Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T5	Privacy Prog Mgt Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T6	Privacy Prog Mgt Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T7	Privacy Prog Mgt Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-P-T8	Privacy Prog Mgt Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-S-T1	Privacy Prog Mgt Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-S-T2	Privacy Prog Mgt Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-S-T3	Privacy Prog Mgt Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-S-T4	Privacy Prog Mgt Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-S-T5	Privacy Prog Mgt Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-S-T6	Privacy Prog Mgt Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-S-T7	Privacy Prog Mgt Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-PRVPROG-S-T8	Privacy Prog Mgt Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T1	Crisis Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T2	Crisis Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T3	Crisis Management Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T4	Crisis Management Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T5	Crisis Management Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T6	Crisis Management Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T7	Crisis Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-P-T8	Crisis Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-S-T1	Crisis Management Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-S-T2	Crisis Management Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-S-T3	Crisis Management Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-S-T4	Crisis Management Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-S-T5	Crisis Management Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-S-T6	Crisis Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-S-T7	Crisis Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RESMONT-S-T8	Crisis Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T1	Risk Catalog Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T2	Risk Catalog Perp \$/100	\$955.00	R-SW	26%	\$706.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T3	Risk Catalog Perp \$/100	\$573.00	R-SW	26%	\$424.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T4	Risk Catalog Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T5	Risk Catalog Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T6	Risk Catalog Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T7	Risk Catalog Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-P-T8	Risk Catalog Perp \$/100	\$151.00	R-SW	26%	\$113.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-S-T1	Risk Catalog Sub \$/emp	\$2,340.63	R-SW	26%	\$1,732.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-S-T2	Risk Catalog Sub \$/100	\$39.79	R-SW	26%	\$29.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-S-T3	Risk Catalog Sub \$/100	\$23.88	R-SW	26%	\$17.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-S-T4	Risk Catalog Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-S-T5	Risk Catalog Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-S-T6	Risk Catalog Sub \$/100	\$9.55	R-SW	26%	\$7.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-S-T7	Risk Catalog Sub \$/100	\$7.96	R-SW	26%	\$5.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RISKCAT-S-T8	Risk Catalog Sub \$/100	\$6.37	R-SW	26%	\$4.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T1	Top-Down Risk Assessment Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T2	Top-Down Risk Assessment Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T3	Top-Down Risk Assessment Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T4	Top-Down Risk Assessment Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T5	Top-Down Risk Assessment Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T6	Top-Down Risk Assessment Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T7	Top-Down Risk Assessment Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-P-T8	Top-Down Risk Assessment Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-S-T1	Top-Down Risk Assessment Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-S-T2	Top-Down Risk Assessment Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-S-T3	Top-Down Risk Assessment Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-S-T4	Top-Down Risk Assessment Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-S-T5	Top-Down Risk Assessment Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-S-T6	Top-Down Risk Assessment Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-S-T7	Top-Down Risk Assessment Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-RSKINV-S-T8	Top-Down Risk Assessment Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T1	Sec Ops and Breach Mgmt Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T2	Security Ops and Breach Mgmt Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T3	Security Ops and Breach Mgmt Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T4	Security Ops and Breach Mgmt Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-P-T5	Security Ops and Breach Mgmt Perp \$/100	\$												

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GRC-SECBRCH-S-T3	Security Ops and Breach Mgmt Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-S-T4	Security Ops and Breach Mgmt Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-S-T5	Security Ops and Breach Mgmt Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-S-T6	Security Ops and Breach Mgmt Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-S-T7	Security Ops and Breach Mgmt Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECBRCH-S-T8	Security Ops and Breach Mgmt Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T1	Sec Incident Management Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T2	Sec Incident Management Perp \$/100	\$955.00	R-SW	26%	\$706.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T3	Sec Incident Management Perp \$/100	\$573.00	R-SW	26%	\$424.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T4	Sec Incident Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T5	Sec Incident Management Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T6	Sec Incident Management Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T7	Sec Incident Management Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-P-T8	Sec Incident Management Perp \$/100	\$152.80	R-SW	26%	\$113.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-S-T1	Sec Incident Management Sub \$/emp	\$2,340.63	R-SW	26%	\$1,732.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-S-T2	Sec Incident Management Sub \$/100	\$39.79	R-SW	26%	\$29.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-S-T3	Sec Incident Management Sub \$/100	\$23.88	R-SW	26%	\$17.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-S-T4	Sec Incident Management Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-S-T5	Sec Incident Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-S-T6	Sec Incident Management Sub \$/100	\$9.55	R-SW	26%	\$7.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-S-T7	Sec Incident Management Sub \$/100	\$7.96	R-SW	26%	\$5.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SECINCD-S-T8	Sec Incident Management Sub \$/100	\$6.37	R-SW	26%	\$4.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T1	Third Party Catalog Perp \$/emp	\$56,175.00	R-SW	26%	\$41,569.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T2	Third Party Catalog Perp \$/100	\$955.00	R-SW	26%	\$706.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T3	Third Party Catalog Perp \$/100	\$573.00	R-SW	26%	\$424.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T4	Third Party Catalog Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T5	Third Party Catalog Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T6	Third Party Catalog Perp \$/100	\$229.20	R-SW	26%	\$169.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T7	Third Party Catalog Perp \$/100	\$191.00	R-SW	26%	\$141.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-P-T8	Third Party Catalog Perp \$/100	\$152.80	R-SW	26%	\$113.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-S-T1	Third Party Catalog Sub \$/emp	\$2,340.63	R-SW	26%	\$1,732.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-S-T2	Third Party Catalog Sub \$/100	\$39.79	R-SW	26%	\$29.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-S-T3	Third Party Catalog Sub \$/100	\$23.88	R-SW	26%	\$17.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-S-T4	Third Party Catalog Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-S-T5	Third Party Catalog Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-S-T6	Third Party Catalog Sub \$/100	\$9.55	R-SW	26%	\$7.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-S-T7	Third Party Catalog Sub \$/100	\$7.96	R-SW	26%	\$5.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPCTLG-S-T8	Third Party Catalog Sub \$/100	\$6.37	R-SW	26%	\$4.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T1	Third Party Engagement Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T2	Third Party Engagement Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T3	Third Party Engagement Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T4	Third Party Engagement Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T5	Third Party Engagement Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T6	Third Party Engagement Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T7	Third Party Engagement Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-P-T8	Third Party Engagement Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-S-T1	Third Party Engagement Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-S-T2	Third Party Engagement Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-S-T3	Third Party Engagement Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-S-T4	Third Party Engagement Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-S-T5	Third Party Engagement Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-S-T6	Third Party Engagement Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-S-T7	Third Party Engagement Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPENG-S-T8	Third Party Engagement Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T1	Third Party Governance Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T2	Third Party Governance Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T3	Third Party Governance Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T4	Third Party Governance Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T5	Third Party Governance Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T6	Third Party Governance Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T7	Third Party Governance Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-P-T8	Third Party Governance Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-S-T1	Third Party Governance Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-S-T2	Third Party Governance Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-S-T3	Third Party Governance Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-S-T4	Third Party Governance Sub \$/100	\$31.83	R-SW	26%	\$23.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-S-T5	Third Party Governance Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-S-T6	Third Party Governance Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-S-T7	Third Party Governance Sub \$/100	\$15.92	R-SW	26%	\$11.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPGOV-S-T8	Third Party Governance Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T1	Third Party Risk Management Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T2	Third Party Risk Management Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T3	Third Party Risk Management Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T4	Third Party Risk Management Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T5	Third Party Risk Management Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T6	Third Party Risk Management Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T7	Third Party Risk Management Perp \$/100	\$382.00	R-SW	26%	\$282.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-P-T8	Third Party Risk Management Perp \$/100	\$305.60	R-SW	26%										

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	GRC-SUPRSK-S-T6	Third Party Risk Management Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-S-T7	Third Party Risk Management Sub \$/100	\$15.92	R-SW	26%	\$11.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-SUPRSK-S-T8	Third Party Risk Management Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T1	IT Sec Vulnerabilities Prgm Perp \$/emp	\$112,350.00	R-SW	26%	\$83,139.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T2	IT Sec Vulnerabilities Prgm Perp \$/100	\$1,910.00	R-SW	26%	\$1,413.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T3	IT Sec Vulnerabilities Prgm Perp \$/100	\$1,146.00	R-SW	26%	\$848.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T4	IT Sec Vulnerabilities Prgm Perp \$/100	\$764.00	R-SW	26%	\$565.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T5	IT Sec Vulnerabilities Prgm Perp \$/100	\$611.20	R-SW	26%	\$452.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T6	IT Sec Vulnerabilities Prgm Perp \$/100	\$458.40	R-SW	26%	\$339.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T7	IT Sec Vulnerabilities Prgm Perp \$/100	\$382.00	R-SW	26%	\$282.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T8	IT Sec Vulnerabilities Prgm Perp \$/100	\$305.60	R-SW	26%	\$226.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-P-T11	IT Sec. Vulnerabilities Prgm Sub \$/emp	\$4,681.25	R-SW	26%	\$3,464.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-S-T1	IT Sec. Vulnerabilities Prgm Sub \$/100	\$79.58	R-SW	26%	\$58.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-S-T2	IT Sec. Vulnerabilities Prgm Sub \$/100	\$47.75	R-SW	26%	\$35.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-S-T3	IT Sec. Vulnerabilities Prgm Sub \$/100	\$37.83	R-SW	26%	\$28.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-S-T4	IT Sec. Vulnerabilities Prgm Sub \$/100	\$25.47	R-SW	26%	\$18.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-S-T5	IT Sec. Vulnerabilities Prgm Sub \$/100	\$19.10	R-SW	26%	\$14.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-S-T6	IT Sec. Vulnerabilities Prgm Sub \$/100	\$15.92	R-SW	26%	\$11.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-S-T7	IT Sec. Vulnerabilities Prgm Sub \$/100	\$12.73	R-SW	26%	\$9.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	GRC-VULMGT-S-T8	IT Sec. Vulnerabilities Prgm Sub \$/100	\$9.42	R-SW	26%	\$7.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IIDEB1	IID Enterprise Basic Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	IIDE1	IID Enterprise Enh Mnt 1MO (Custom Quoted)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	INC-GT100K-T-B1	INC-100KTermBas w/10DA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	KRM	RSA Key Recovery Manager	\$20,000.00	R-SW	26%	\$14,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MOBILE PERP	GRC Mobile for Perpetual License	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MOBILE TERM	GRC Mobile for Term License	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-AWSAGENT-P	NW AWS AMI Agent SW	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-AZUREAGENT-P	NW Azure Agent SW	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-R730-SVR	NW Endpoint Server - No SW Lic	\$55,000.00	R-SW	26%	\$40,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-VN25800-DARE-P	VN2 5800 Ctrl Encryption Suite Perp Lic	\$9,265.00	R-SW	26%	\$6,856.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-VN27600-DARE-P	VN2 7600 Ctrl Encryption Suite Perp Lic	\$11,365.00	R-SW	26%	\$8,410.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NW-VN2-DARE-P	VN2 3600 Ctrl Encryption Suite Perp Lic	\$6,515.00	R-SW	26%	\$4,821.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ODA-GT100K-T-B1	ODA>100KTermBas w/10DA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	POL-GT100K-T-B1	POL>100KTermBas w/10DA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RBAABDL000010	AM Appliance RBAODA bundle for 10 users	\$3,860.22	R-SW	26%	\$2,856.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RBAABDL000025	AM Appliance RBAODA bundle for 25 users	\$5,159.95	R-SW	26%	\$3,818.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RBAABDL000050	AM Appliance RBAODA bundle for 50 users	\$6,727.10	R-SW	26%	\$4,978.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RBAABDL000100	AM Appliance RBAODA bundle for 100 users	\$9,914.11	R-SW	26%	\$7,336.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RBAVBDL000010	SID Access Perp RBAODA bundle for 10u	\$866.48	R-SW	26%	\$641.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RBAVBDL000025	SID Access Perp RBAODA bundle for 25u	\$2,166.21	R-SW	26%	\$1,603.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RBAVBDL000050	SID Access Perp RBAODA bundle for 50u	\$3,733.36	R-SW	26%	\$2,762.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RBAVBDL000100	SID Access Perp RBAODA bundle for 100u	\$6,920.37	R-SW	26%	\$5,121.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RRM	RSA Registration Manager per User	\$1.00	R-SW	26%	\$0.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-0010727	CCI Standard for 1 year	\$48,000.00	R-SW	26%	\$35,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-0010728	CCI Platinum Tier 1 for 1 year	\$180,000.00	R-SW	26%	\$133,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-0010729	CCI Platinum Tier 2 for 1 year	\$150,000.00	R-SW	26%	\$111,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA0010810-2	RSA Authentication Manager 8.x 2 User Trial with Virtual Appliance, 2 SID700, 2 s/w tokens	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-0018037	Software Bundle	\$5,000.00	R-SW	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-0018076	RSA R630 Appliance Gov	\$25,000.00	R-SW	26%	\$18,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-0018077	RSA R630 Appliance Gov	\$25,000.00	R-SW	26%	\$18,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-0018078	RSA R730 Appliance Gov	\$50,000.00	R-SW	26%	\$37,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-0018079	RSA R730 Appliance Life	\$50,000.00	R-SW	26%	\$37,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T1	RSA BRMLT PERP 1-1,000 p/100u	\$279.00	R-SW	26%	\$206.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T2	RSA BRMLT PERP 1,001-2,500 p/100u	\$251.00	R-SW	26%	\$185.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T3	RSA BRMLT PERP 2,501-5k p/100u	\$236.00	R-SW	26%	\$174.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T4	RSA BRMLT PERP 5,001-10k p/100u	\$172.00	R-SW	26%	\$127.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T5	RSA BRMLT PERP 10,001-25k p/100u	\$110.00	R-SW	26%	\$81.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T6	RSA BRMLT PERP 25,001-50k p/100u	\$103.00	R-SW	26%	\$76.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T7	RSA BRMLT PERP 50,001-100k p/100u	\$98.00	R-SW	26%	\$72.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T8	RSA BRMLT PERP 100,001-250k p/100u	\$93.00	R-SW	26%	\$68.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-P-T9	RSA BRMLT PERP >250k p/100u	\$88.00	R-SW	26%	\$65.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T1	RSA BRMLT SAAS 1-1,000 p/100u	\$26.00	R-SW	26%	\$19.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T2	RSA BRMLT SAAS 1,001-2,500 p/100u	\$23.00	R-SW	26%	\$17.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T3	RSA BRMLT SAAS 2,501-5k p/100u	\$21.00	R-SW	26%	\$15.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T4	RSA BRMLT SAAS 5,001-10k p/100u	\$21.00	R-SW	26%	\$15.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T5	RSA BRMLT SAAS 10,001-25k p/100u	\$20.00	R-SW	26%	\$14.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T6	RSA BRMLT SAAS 25,001-50k p/100u	\$19.00	R-SW	26%	\$14.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T7	RSA BRMLT SAAS 50,001-100k p/100u	\$18.00	R-SW	26%	\$13.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T8	RSA BRMLT SAAS 100,001-250k p/100u	\$17.00	R-SW	26%	\$12.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-S-T9	RSA BRMLT SAAS >250k p/100u	\$16.00	R-SW	26%	\$11.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-T-T1	RSA BRMLT SUB 1-1,000 p/100u	\$12.46	R-SW	26%	\$9.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-T-T2	RSA BRMLT SUB 1,001-2,500 p/100u	\$11.21	R-SW	26%	\$8.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-T-T3	RSA BRMLT SUB 2,501-5k p/100u	\$10.54	R-SW	26%	\$7.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-T-T4	RSA BRMLT SUB 5,001-10k p/100u	\$7.68	R-SW	26%	\$5.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RSA-BRMLT-T-T5	RSA BRMLT SUB 10,001-25k p/100u	\$4.91	R-SW	26%	\$3.63	\$0.00	\$0.00							

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Price List

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	S700E-6-30-24-H	S700E 6 Digit 30Sec 24 Mo qty 15005-25K	\$27.50	R-SW	26%	\$20.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-24-I	S700E 6 Digit 30Sec 24 Mo qty 25005-1M	\$26.00	R-SW	26%	\$19.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-10	S700E 6 Digit 30 Sec 36 Mo 10 Pack	\$650.00	R-SW	26%	\$481.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-100	S700E 6 Digit 30Sec 36 Mo 100 Pack	\$6,500.00	R-SW	26%	\$4,810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-25	S700E 6 Digit 30Sec 36 Mo 25 Pack	\$1,625.00	R-SW	26%	\$1,202.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-250	S700E 6 Digit 30Sec 36 Mo 250 Pack	\$16,250.00	R-SW	26%	\$12,025.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-5	S700E 6 Digit 30Sec 36 Mo 5 Pack	\$325.00	R-SW	26%	\$240.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-50	S700E 6 Digit 30Sec 36 Mo 50 Pack	\$3,250.00	R-SW	26%	\$2,405.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-A	S700E 6 Digit 30Sec 36 Mo qty 255-750	\$60.00	R-SW	26%	\$44.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-B	S700E 6 Digit 30Sec 36 Mo qty 755-1500	\$57.00	R-SW	26%	\$42.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-C	S700E 6 Digit 30Sec 36 Mo qty 1505-2500	\$54.00	R-SW	26%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-E	S700E 6 Digit 30Sec 36 Mo qty 2505-5K	\$49.00	R-SW	26%	\$36.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-F	S700E 6 Digit 30Sec 36 Mo qty 5005-7500	\$43.00	R-SW	26%	\$31.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-G	S700E 6 Digit 30Sec 36 Mo qty 7505-10K	\$39.00	R-SW	26%	\$28.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-H	S700E 6 Digit 30Sec 36 Mo qty 10005-15K	\$37.00	R-SW	26%	\$27.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-I	S700E 6 Digit 30Sec 36 Mo qty 15005-25K	\$33.00	R-SW	26%	\$24.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-36-H	S700E 6 Digit 30Sec 36 Mo qty 25005-1M	\$31.00	R-SW	26%	\$22.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-10	S700E 6 Digit 30 Sec 48 Mo 10 Pack	\$770.00	R-SW	26%	\$569.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-100	S700E 6 Digit 30Sec 48 Mo 100 Pack	\$7,700.00	R-SW	26%	\$5,698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-25	S700E 6 Digit 30Sec 48 Mo 25 Pack	\$1,925.00	R-SW	26%	\$1,424.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-250	S700E 6 Digit 30Sec 48 Mo 250 Pack	\$19,250.00	R-SW	26%	\$14,245.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-5	S700E 6 Digit 30Sec 48 Mo 5 Pack	\$385.00	R-SW	26%	\$284.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-A	S700E 6 Digit 30Sec 48 Mo 50 Pack	\$3,850.00	R-SW	26%	\$2,849.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-B	S700E 6 Digit 30Sec 48 Mo qty 255-750	\$70.50	R-SW	26%	\$52.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-C	S700E 6 Digit 30Sec 48 Mo qty 755-1500	\$67.50	R-SW	26%	\$49.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-D	S700E 6 Digit 30Sec 48 Mo qty 1505-2500	\$64.00	R-SW	26%	\$47.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-E	S700E 6 Digit 30Sec 48 Mo qty 2505-5K	\$58.00	R-SW	26%	\$42.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-F	S700E 6 Digit 30Sec 48 Mo qty 5005-7500	\$51.00	R-SW	26%	\$37.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-G	S700E 6 Digit 30Sec 48 Mo qty 7505-10K	\$46.00	R-SW	26%	\$34.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-H	S700E 6 Digit 30Sec 48 Mo qty 10005-15K	\$43.50	R-SW	26%	\$32.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-I	S700E 6 Digit 30Sec 48 Mo qty 15005-25K	\$39.00	R-SW	26%	\$28.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-48-H	S700E 6 Digit 30Sec 48 Mo qty 25005-1M	\$36.50	R-SW	26%	\$27.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-10	S700E 6 Digit 30 Sec 60 Mo 10 Pack	\$890.00	R-SW	26%	\$658.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-100	S700E 6 Digit 30Sec 60 Mo 100 Pack	\$8,900.00	R-SW	26%	\$6,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-25	S700E 6 Digit 30Sec 60 Mo 25 Pack	\$2,225.00	R-SW	26%	\$1,646.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-250	S700E 6 Digit 30Sec 60 Mo 250 Pack	\$22,250.00	R-SW	26%	\$16,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-5	S700E 6 Digit 30Sec 60 Mo 5 Pack	\$445.00	R-SW	26%	\$329.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-50	S700E 6 Digit 30Sec 60 Mo 50 Pack	\$4,450.00	R-SW	26%	\$3,293.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-A	S700E 6 Digit 30Sec 60 Mo qty 255-750	\$81.00	R-SW	26%	\$59.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-B	S700E 6 Digit 30Sec 60 Mo qty 755-1500	\$77.00	R-SW	26%	\$56.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-C	S700E 6 Digit 30Sec 60 Mo qty 1505-2500	\$71.00	R-SW	26%	\$52.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-D	S700E 6 Digit 30Sec 60 Mo qty 2505-5K	\$63.50	R-SW	26%	\$46.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-E	S700E 6 Digit 30Sec 60 Mo qty 5005-7500	\$56.50	R-SW	26%	\$41.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-F	S700E 6 Digit 30Sec 60 Mo qty 7505-10K	\$48.50	R-SW	26%	\$37.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-G	S700E 6 Digit 30Sec 60 Mo qty 10005-15K	\$45.00	R-SW	26%	\$35.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-H	S700E 6 Digit 30Sec 60 Mo qty 15005-25K	\$44.50	R-SW	26%	\$33.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-30-60-I	S700E 6 Digit 30Sec 60 Mo qty 25005-1M	\$41.50	R-SW	26%	\$30.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-10	S700E 6 Digit 60 Sec 24 Mo 10 Pack	\$500.00	R-SW	26%	\$370.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-100	S700E 6 Digit 60Sec 24 Mo 100 Pack	\$5,000.00	R-SW	26%	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-25	S700E 6 Digit 60Sec 24 Mo 25 Pack	\$1,250.00	R-SW	26%	\$925.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-250	S700E 6 Digit 60Sec 24 Mo 250 Pack	\$12,500.00	R-SW	26%	\$9,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-5	S700E 6 Digit 60Sec 24 Mo 5 Pack	\$250.00	R-SW	26%	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-50	S700E 6 Digit 60Sec 24 Mo 50 Pack	\$2,500.00	R-SW	26%	\$1,850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-A	S700E 6 Digit 60Sec 24 Mo qty 255-750	\$45.50	R-SW	26%	\$33.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-B	S700E 6 Digit 60Sec 24 Mo qty 755-1500	\$43.50	R-SW	26%	\$32.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-C	S700E 6 Digit 60Sec 24 Mo qty 1505-2500	\$40.50	R-SW	26%	\$29.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-D	S700E 6 Digit 60Sec 24 Mo qty 2505-5K	\$36.50	R-SW	26%	\$27.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-E	S700E 6 Digit 60Sec 24 Mo qty 5005-7500	\$32.00	R-SW	26%	\$23.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-F	S700E 6 Digit 60Sec 24 Mo qty 7505-10K	\$29.00	R-SW	26%	\$21.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-G	S700E 6 Digit 60Sec 24 Mo qty 10005-15K	\$27.50	R-SW	26%	\$20.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-H	S700E 6 Digit 60Sec 24 Mo qty 15005-25K	\$24.50	R-SW	26%	\$18.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-24-I	S700E 6 Digit 60Sec 24 Mo qty 25005-1M	\$23.00	R-SW	26%	\$17.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-36-10	S700E 6 Digit 60 Sec 36 Mo 10 Pack	\$620.00	R-SW	26%	\$458.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-36-100	S700E 6 Digit 60Sec 36 Mo 100 Pack	\$6,200.00	R-SW	26%	\$4,588.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-36-25	S700E 6 Digit 60Sec 36 Mo 25 Pack	\$1,550.00	R-SW	26%	\$1,147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-36-250	S700E 6 Digit 60Sec 36 Mo 250 Pack	\$15,500.00	R-SW	26%	\$11,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-36-5	S700E 6 Digit 60Sec 36 Mo 5 Pack	\$310.00	R-SW	26%	\$229.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-36-50	S700E 6 Digit 60Sec 36 Mo 50 Pack	\$3,100.00	R-SW	26%	\$2,294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-36-A	S700E 6 Digit 60Sec 36 Mo qty 255-750	\$57.00	R-SW	26%	\$42.18	\$0.00	\$							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	S700E-6-60-48-A	S700E 6 Digit 60Sec 48 Mo qty 255-750	\$67.50	R-SW	26%	\$49.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-48-B	S700E 6 Digit 60Sec 48 Mo qty 755-1500	\$64.50	R-SW	26%	\$47.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-48-C	S700E 6 Digit 60Sec 48 Mo qty 1505-2500	\$61.00	R-SW	26%	\$45.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-48-D	S700E 6 Digit 60Sec 48 Mo qty 2505-5K	\$55.00	R-SW	26%	\$40.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-48-E	S700E 6 Digit 60Sec 48 Mo qty 5005-7500	\$48.00	R-SW	26%	\$35.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-48-F	S700E 6 Digit 60Sec 48 Mo qty 7505-10K	\$43.00	R-SW	26%	\$31.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-48-G	S700E 6 Digit 60Sec 48 Mo qty 10005-15K	\$40.50	R-SW	26%	\$31.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-48-H	S700E 6 Digit 60Sec 48 Mo qty 15005-25K	\$36.00	R-SW	26%	\$26.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-48-I	S700E 6 Digit 60Sec 48 Mo qty 25005-1M	\$33.50	R-SW	26%	\$24.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-10	S700E 6 Digit 60 Sec 60 Mo 10 Pack	\$860.00	R-SW	26%	\$636.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-100	S700E 6 Digit 60Sec 60 Mo 100 Pack	\$8,600.00	R-SW	26%	\$6,364.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-25	S700E 6 Digit 60Sec 60 Mo 25 Pack	\$2,150.00	R-SW	26%	\$1,591.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-250	S700E 6 Digit 60Sec 60 Mo 250 Pack	\$21,500.00	R-SW	26%	\$15,910.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-5	S700E 6 Digit 60Sec 60 Mo 5 Pack	\$430.00	R-SW	26%	\$318.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-50	S700E 6 Digit 60Sec 60 Mo 50 Pack	\$4,300.00	R-SW	26%	\$3,182.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-A	S700E 6 Digit 60Sec 60 Mo qty 255-750	\$78.00	R-SW	26%	\$57.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-B	S700E 6 Digit 60Sec 60 Mo qty 755-1500	\$74.00	R-SW	26%	\$54.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-C	S700E 6 Digit 60Sec 60 Mo qty 1505-2500	\$68.00	R-SW	26%	\$50.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-D	S700E 6 Digit 60Sec 60 Mo qty 2505-5K	\$60.50	R-SW	26%	\$44.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-E	S700E 6 Digit 60Sec 60 Mo qty 5005-7500	\$53.50	R-SW	26%	\$39.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-F	S700E 6 Digit 60Sec 60 Mo qty 7505-10K	\$47.50	R-SW	26%	\$35.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-G	S700E 6 Digit 60Sec 60 Mo qty 10005-15K	\$45.50	R-SW	26%	\$33.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-H	S700E 6 Digit 60Sec 60 Mo qty 15005-25K	\$41.50	R-SW	26%	\$30.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S700E-6-60-60-I	S700E 6 Digit 60Sec 60 Mo qty 25005-1M	\$38.50	R-SW	26%	\$28.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-10	S800E 6 Digit 30 Sec 24 Mo 10 Pack	\$630.00	R-SW	26%	\$466.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-100	S800E 6 Digit 30Sec 24 Mo 100 Pack	\$6,300.00	R-SW	26%	\$4,662.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-25	S800E 6 Digit 30Sec 24 Mo 25 Pack	\$1,575.00	R-SW	26%	\$1,165.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-250	S800E 6 Digit 30Sec 24 Mo 250 Pack	\$15,750.00	R-SW	26%	\$11,655.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-5	S800E 6 Digit 30Sec 24 Mo 5 Pack	\$315.00	R-SW	26%	\$233.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-50	S800E 6 Digit 30Sec 24 Mo 50 Pack	\$3,150.00	R-SW	26%	\$2,331.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-A	S800E 6 Digit 30Sec 24 Mo qty 255-750	\$57.50	R-SW	26%	\$42.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-B	S800E 6 Digit 30Sec 24 Mo qty 755-1500	\$55.00	R-SW	26%	\$40.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-C	S800E 6 Digit 30Sec 24 Mo qty 1505-2500	\$50.00	R-SW	26%	\$38.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-D	S800E 6 Digit 30Sec 24 Mo qty 2505-5K	\$52.00	R-SW	26%	\$37.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-E	S800E 6 Digit 30Sec 24 Mo qty 5005-7500	\$40.00	R-SW	26%	\$34.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-F	S800E 6 Digit 30Sec 24 Mo qty 7505-10K	\$44.00	R-SW	26%	\$32.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-G	S800E 6 Digit 30Sec 24 Mo qty 10005-15K	\$41.00	R-SW	26%	\$30.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-H	S800E 6 Digit 30Sec 24 Mo qty 15005-25K	\$38.00	R-SW	26%	\$28.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-I	S800E 6 Digit 30Sec 24 Mo qty 25005-1M	\$35.00	R-SW	26%	\$25.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-10	S800E 6 Digit 30 Sec 36 Mo 10 Pack	\$775.00	R-SW	26%	\$573.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-100	S800E 6 Digit 30Sec 36 Mo 100 Pack	\$7,750.00	R-SW	26%	\$5,735.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-25	S800E 6 Digit 30Sec 36 Mo 25 Pack	\$1,937.50	R-SW	26%	\$1,433.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-250	S800E 6 Digit 30Sec 36 Mo 250 Pack	\$19,375.00	R-SW	26%	\$14,337.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-5	S800E 6 Digit 30Sec 36 Mo 5 Pack	\$387.50	R-SW	26%	\$286.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-50	S800E 6 Digit 30Sec 36 Mo 50 Pack	\$3,875.00	R-SW	26%	\$2,867.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-A	S800E 6 Digit 30Sec 36 Mo qty 255-750	\$70.50	R-SW	26%	\$52.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-B	S800E 6 Digit 30Sec 36 Mo qty 755-1500	\$67.50	R-SW	26%	\$49.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-C	S800E 6 Digit 30Sec 36 Mo qty 1505-2500	\$64.00	R-SW	26%	\$47.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-D	S800E 6 Digit 30Sec 36 Mo qty 2505-5K	\$61.00	R-SW	26%	\$45.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-E	S800E 6 Digit 30Sec 36 Mo qty 5005-7500	\$58.00	R-SW	26%	\$42.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-F	S800E 6 Digit 30Sec 36 Mo qty 7505-10K	\$54.00	R-SW	26%	\$39.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-G	S800E 6 Digit 30Sec 36 Mo qty 10005-15K	\$51.00	R-SW	26%	\$37.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-H	S800E 6 Digit 30Sec 36 Mo qty 15005-25K	\$47.00	R-SW	26%	\$34.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-36-I	S800E 6 Digit 30Sec 36 Mo qty 25005-1M	\$43.00	R-SW	26%	\$31.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-10	S800E 6 Digit 30 Sec 48 Mo 10 Pack	\$920.00	R-SW	26%	\$680.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-100	S800E 6 Digit 30Sec 48 Mo 100 Pack	\$9,200.00	R-SW	26%	\$6,808.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-25	S800E 6 Digit 30Sec 48 Mo 25 Pack	\$2,300.00	R-SW	26%	\$1,702.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-250	S800E 6 Digit 30Sec 48 Mo 250 Pack	\$23,000.00	R-SW	26%	\$17,020.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-5	S800E 6 Digit 30Sec 48 Mo 5 Pack	\$460.00	R-SW	26%	\$340.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-50	S800E 6 Digit 30Sec 48 Mo 50 Pack	\$4,600.00	R-SW	26%	\$3,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-A	S800E 6 Digit 30Sec 48 Mo qty 255-750	\$84.00	R-SW	26%	\$62.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-B	S800E 6 Digit 30Sec 48 Mo qty 755-1500	\$80.00	R-SW	26%	\$59.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-C	S800E 6 Digit 30Sec 48 Mo qty 1505-2500	\$76.00	R-SW	26%	\$56.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-D	S800E 6 Digit 30Sec 48 Mo qty 2505-5K	\$72.00	R-SW	26%	\$53.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-E	S800E 6 Digit 30Sec 48 Mo qty 5005-7500	\$69.00	R-SW	26%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-F	S800E 6 Digit 30Sec 48 Mo qty 7505-10K	\$64.00	R-SW	26%	\$47.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-G	S800E 6 Digit 30Sec 48 Mo qty 10005-15K	\$60.00	R-SW	26%	\$44.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-H	S800E 6 Digit 30Sec 48 Mo qty 15005-25K	\$56.00	R-SW	26%	\$41.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-48-I	S800E 6 Digit 30Sec 48 Mo qty 25005-1M	\$51.00	R-SW	26%	\$37.74	\$0.00	\$0							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	S800E-6-30-60-1	S800E 6 Digit 30Sec 60 Mo qty 25005-1M	\$58.00	R-SW	26%	\$42.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-30-24-10	S800E 6 Digit 60 Sec 24 Mo 10 Pack	\$600.00	R-SW	26%	\$444.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-100	S800E 6 Digit 60Sec 24 Mo 100 Pack	\$6,000.00	R-SW	26%	\$4,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-25	S800E 6 Digit 60Sec 24 Mo 25 Pack	\$1,500.00	R-SW	26%	\$1,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-250	S800E 6 Digit 60Sec 24 Mo 250 Pack	\$15,000.00	R-SW	26%	\$11,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-5	S800E 6 Digit 60Sec 24 Mo 5 Pack	\$300.00	R-SW	26%	\$222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-50	S800E 6 Digit 60Sec 24 Mo 50 Pack	\$3,000.00	R-SW	26%	\$2,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-A	S800E 6 Digit 60Sec 24 Mo qty 255-750	\$54.50	R-SW	26%	\$40.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-B	S800E 6 Digit 60Sec 24 Mo qty 755-1500	\$52.00	R-SW	26%	\$38.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-C	S800E 6 Digit 60Sec 24 Mo qty 1505-2500	\$49.00	R-SW	26%	\$36.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-D	S800E 6 Digit 60Sec 24 Mo qty 2505-5K	\$47.00	R-SW	26%	\$34.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-E	S800E 6 Digit 60Sec 24 Mo qty 5005-7500	\$44.00	R-SW	26%	\$32.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-F	S800E 6 Digit 60Sec 24 Mo qty 7505-10K	\$41.00	R-SW	26%	\$30.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-G	S800E 6 Digit 60Sec 24 Mo qty 10005-15K	\$38.00	R-SW	26%	\$28.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-H	S800E 6 Digit 60Sec 24 Mo qty 15005-25K	\$35.00	R-SW	26%	\$25.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-24-I	S800E 6 Digit 60Sec 24 Mo qty 25005-50K	\$32.00	R-SW	26%	\$23.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-10	S800E 6 Digit 60 Sec 36 Mo 10 Pack	\$745.00	R-SW	26%	\$551.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-100	S800E 6 Digit 60Sec 36 Mo 100 Pack	\$7,450.00	R-SW	26%	\$5,513.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-25	S800E 6 Digit 60Sec 36 Mo 25 Pack	\$1,862.50	R-SW	26%	\$1,378.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-250	S800E 6 Digit 60Sec 36 Mo 250 Pack	\$18,625.00	R-SW	26%	\$13,782.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-5	S800E 6 Digit 60Sec 36 Mo 5 Pack	\$372.50	R-SW	26%	\$275.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-50	S800E 6 Digit 60Sec 36 Mo 50 Pack	\$3,725.00	R-SW	26%	\$2,755.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-A	S800E 6 Digit 60Sec 36 Mo qty 255-750	\$67.50	R-SW	26%	\$49.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-B	S800E 6 Digit 60Sec 36 Mo qty 755-1500	\$64.50	R-SW	26%	\$47.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-C	S800E 6 Digit 60Sec 36 Mo qty 1505-2500	\$61.00	R-SW	26%	\$45.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-D	S800E 6 Digit 60Sec 36 Mo qty 2505-5K	\$58.00	R-SW	26%	\$42.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-E	S800E 6 Digit 60Sec 36 Mo qty 5005-7500	\$55.00	R-SW	26%	\$40.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-F	S800E 6 Digit 60Sec 36 Mo qty 7505-10K	\$51.00	R-SW	26%	\$37.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-G	S800E 6 Digit 60Sec 36 Mo qty 10005-15K	\$48.00	R-SW	26%	\$35.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-H	S800E 6 Digit 60Sec 36 Mo qty 15005-25K	\$44.00	R-SW	26%	\$32.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-36-I	S800E 6 Digit 60Sec 36 Mo qty 25005-50K	\$40.00	R-SW	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-10	S800E 6 Digit 60 Sec 48 Mo 10 Pack	\$890.00	R-SW	26%	\$658.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-100	S800E 6 Digit 60Sec 48 Mo 100 Pack	\$8,900.00	R-SW	26%	\$6,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-25	S800E 6 Digit 60Sec 48 Mo 25 Pack	\$2,225.00	R-SW	26%	\$1,646.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-250	S800E 6 Digit 60Sec 48 Mo 250 Pack	\$22,225.00	R-SW	26%	\$16,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-5	S800E 6 Digit 60Sec 48 Mo 5 Pack	\$445.00	R-SW	26%	\$329.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-50	S800E 6 Digit 60Sec 48 Mo 50 Pack	\$4,450.00	R-SW	26%	\$3,293.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-A	S800E 6 Digit 60Sec 48 Mo qty 255-750	\$81.00	R-SW	26%	\$59.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-B	S800E 6 Digit 60Sec 48 Mo qty 755-1500	\$77.00	R-SW	26%	\$56.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-C	S800E 6 Digit 60Sec 48 Mo qty 1505-2500	\$73.00	R-SW	26%	\$54.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-D	S800E 6 Digit 60Sec 48 Mo qty 2505-5K	\$69.00	R-SW	26%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-E	S800E 6 Digit 60Sec 48 Mo qty 5005-7500	\$66.00	R-SW	26%	\$48.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-F	S800E 6 Digit 60Sec 48 Mo qty 7505-10K	\$62.00	R-SW	26%	\$45.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-G	S800E 6 Digit 60Sec 48 Mo qty 10005-15K	\$57.00	R-SW	26%	\$42.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-H	S800E 6 Digit 60Sec 48 Mo qty 15005-25K	\$53.00	R-SW	26%	\$39.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-48-I	S800E 6 Digit 60Sec 48 Mo qty 25005-50K	\$48.00	R-SW	26%	\$35.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-10	S800E 6 Digit 60 Sec 60 Mo 10 Pack	\$1,030.00	R-SW	26%	\$762.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-100	S800E 6 Digit 60Sec 60 Mo 100 Pack	\$10,300.00	R-SW	26%	\$7,622.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-25	S800E 6 Digit 60Sec 60 Mo 25 Pack	\$2,575.00	R-SW	26%	\$1,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-250	S800E 6 Digit 60Sec 60 Mo 250 Pack	\$25,750.00	R-SW	26%	\$19,055.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-5	S800E 6 Digit 60Sec 60 Mo 5 Pack	\$515.00	R-SW	26%	\$381.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-50	S800E 6 Digit 60Sec 60 Mo 50 Pack	\$5,150.00	R-SW	26%	\$3,811.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-A	S800E 6 Digit 60Sec 60 Mo qty 255-750	\$93.50	R-SW	26%	\$68.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-B	S800E 6 Digit 60Sec 60 Mo qty 755-1500	\$88.50	R-SW	26%	\$65.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-C	S800E 6 Digit 60Sec 60 Mo qty 1505-2500	\$84.00	R-SW	26%	\$62.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-D	S800E 6 Digit 60Sec 60 Mo qty 2505-5K	\$79.00	R-SW	26%	\$58.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-E	S800E 6 Digit 60Sec 60 Mo qty 5005-7500	\$75.00	R-SW	26%	\$55.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-F	S800E 6 Digit 60Sec 60 Mo qty 7505-10K	\$70.00	R-SW	26%	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-G	S800E 6 Digit 60Sec 60 Mo qty 10005-15K	\$65.00	R-SW	26%	\$48.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-H	S800E 6 Digit 60Sec 60 Mo qty 15005-25K	\$60.00	R-SW	26%	\$44.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	S800E-6-60-60-I	S800E 6 Digit 60Sec 60 Mo qty 25005-50K	\$55.00	R-SW	26%	\$40.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-5HYBRID-NLTR	NW Series 5 Hybrid for Logs TR	\$49,100.00	R-SW	26%	\$36,334.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-5PHYBRID-NLTR	NW Series 5 Hybrid for Pkts TR	\$49,100.00	R-SW	26%	\$36,334.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-ANALYSTENT5	NW Analyst Enterprise, 5 users or less	\$27,000.00	R-SW	26%	\$19,980.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-ANALYSTENT5NFR	Analyst Enterprise, 5 users or less (Not for Resale)	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAAS-COMP10000	SaaS Compliance 5,001 to 10,000 Users	\$6.50	R-SW	26%	\$4.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAAS-COMP100001	SaaS Compliance 100,001 to 250,000 Users	\$2.00	R-SW	26%	\$1.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAAS-COMP25000	SaaS Compliance 10,001 to 25,000 Users	\$5.50	R-SW	26%	\$4.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAAS-COMP5000	SaaS Compliance up to 5,000 Users	\$7.00	R-SW	26%	\$5.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAAS-COMP50000	SaaS Compliance up to 5,000													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SAE0001500	RSA SAE 755-150Users	\$15.20	R-SW	26%	\$11.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0002500	RSA SAE 1505-2500Users	\$12.40	R-SW	26%	\$9.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0010000	RSA SAE 2505-5Kusers	\$10.40	R-SW	26%	\$7.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0050000	RSA SAE 5005-10Kusers	\$8.40	R-SW	26%	\$6.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE0100000	RSA SAE 10005-50Kusers	\$6.40	R-SW	26%	\$4.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE1000000	RSA SAE 50005-100Kusers	\$3.60	R-SW	26%	\$2.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAE1000000	RSA SAE 100005-1Musers	\$2.80	R-SW	26%	\$2.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDAC-32	NW 32TB High Den DAC Throughput	\$9,939.25	R-SW	26%	\$7,355.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDAC-32-B1	NW 32TB High Den DAC TP BscMnt 1Mo	\$82.83	R-SW	26%	\$61.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDAC-32-E1	NW 32TB High DenDAC TP EnhMnt 1Mo	\$99.39	R-SW	26%	\$73.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDAC-3TB-2PK	NW 3TB High Den DAC 2Pk for 15 drive DAE	\$2,430.00	R-SW	26%	\$1,798.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDAC-46	NW 46TB High Den DAC Throughput	\$10,486.21	R-SW	26%	\$7,750.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDAC-46-B1	NW 46TB High Den DAC TP BscMnt 1Mo	\$87.39	R-SW	26%	\$64.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDAC-46-E1	NW 46TB High Den DAC TP EnhMnt 1Mo	\$104.86	R-SW	26%	\$77.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDAC-4TB-2PK	NW 4TB High Den DAC 2Pk for 15 drive DAE	\$2,730.00	R-SW	26%	\$2,020.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDUDAC-142	NW 142TB High Den UltraDAC Throughput	\$54,398.61	R-SW	26%	\$40,254.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDUDAC-142-B1	NW 142TB High Den UltraDAC TP BscMnt 1M	\$453.32	R-SW	26%	\$335.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDUDAC-142-E1	NW 142TB High Den UltraDAC TP EnhMnt 1M	\$543.99	R-SW	26%	\$402.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDUDAC-180	NW 180TB High Den UltraDAC Throughput	\$62,561.04	R-SW	26%	\$46,295.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDUDAC-180-B1	NW 180TB High DenUltraDAC TP BscMnt 1M	\$521.34	R-SW	26%	\$385.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HDDUDAC-180-E1	NW 180TB High DenUltraDAC TP EnhMnt 1M	\$625.61	R-SW	26%	\$462.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HPDAC-12	NW 12TB High Perform DAC Throughput	\$19,115.57	R-SW	26%	\$14,145.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HPDAC-12-B1	NW 12TB High Perform DAC TP BscMnt 1Mo	\$159.30	R-SW	26%	\$117.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HPDAC-12-E1	NW 12TB High Perform DAC TP EnhMnt 1Mo	\$191.16	R-SW	26%	\$141.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HPDAC-33	NW 33TB High Perform DAC Throughput	\$18,760.79	R-SW	26%	\$13,882.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HPDAC-33-B1	NW 33TB High Perform DAC TP BscMnt 1Mo	\$156.34	R-SW	26%	\$115.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-HPDAC-33-E1	NW 33TB High Perform DAC TP EnhMnt 1Mo	\$161.61	R-SW	26%	\$118.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-IPDBExt-SW	Virtual IPDB Extractor-SW	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T1	NW T1, 1-10TB/day NetM PerTB Perp Lic	\$48,000.00	R-SW	26%	\$35,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T2	NW T2, 11-50TB/day NetM PerTB Perp Lic	\$38,400.00	R-SW	26%	\$28,416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T3	NW T3, 51-100TB/day NetM PerTB Perp Lic	\$32,600.00	R-SW	26%	\$24,124.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T4	NW T4, 101-250TB/day NetM PerTBPerp Lic	\$29,300.00	R-SW	26%	\$21,682.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-P-T5	NW T5, >250TB/day NetM PerTB Perp Lic	\$27,800.00	R-SW	26%	\$20,572.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-S-T1	NW T1, 1-10TB/day NetM PerTB Sub Lic1Mo	\$2,143.00	R-SW	26%	\$1,585.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-S-T10	NW T10, >50TB/day NetMPerTBSubLic1Mo	\$919.00	R-SW	26%	\$680.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-S-T2	NW T2, 11-50TB/day NetM PerTB SubLic1Mo	\$1,714.00	R-SW	26%	\$1,268.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-S-T3	NW T3, 51-100TB/day NetM PerTBSubLic1Mo	\$1,455.00	R-SW	26%	\$1,076.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-S-T4	NW T4, 101-250TB/day NetMPerTBSubLic1Mo	\$1,308.00	R-SW	26%	\$967.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-S-T5	NW T5, 250-500TB/day NetMPerTBSubLic1Mo	\$1,241.00	R-SW	26%	\$918.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-S-T6	NW T6, 500-1KTB/day NetMPerTBSubLic1Mo	\$1,174.00	R-SW	26%	\$868.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-S-T7	NW T7, 1K-1.5KTB/day NetMPerTBSubLic1Mo	\$1,109.00	R-SW	26%	\$820.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-S-T8	NW T8, 1.5-3KTB/day NetMPerTBSubLic1Mo	\$1,044.00	R-SW	26%	\$772.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMON-S-T9	NW T9, 3K-5KTB/day NetMPerTBSubLic1Mo	\$981.00	R-SW	26%	\$725.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETM-S-T1-MSSPPG	NW T1G, 1-10TB/day NetMPerTB Sub Lic1Mo	\$2,036.00	R-SW	26%	\$1,506.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETM-S-T1-MSSPP	NW T1G, 1-10TB/day NetMPerTB Sub Lic1Mo	\$1,929.00	R-SW	26%	\$1,427.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETM-S-T2-MSSPPG	NW T2G, 11-50TB/day NetM PerTBSubLic1Mo	\$1,628.00	R-SW	26%	\$1,204.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETM-S-T2-MSSPP	NW T2G, 11-50TB/day NetM PerTBSubLic1Mo	\$1,543.00	R-SW	26%	\$1,141.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETM-S-T3-MSSPPG	NW T3G, 51-100TB/day NetM PerTBSubLic1Mo	\$1,382.00	R-SW	26%	\$1,022.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETM-S-T3-MSSPP	NW T3G, 51-100TB/day NetMPerTBSubLic1Mo	\$1,310.00	R-SW	26%	\$969.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETM-S-T4-MSSPPG	NW T4G, 101-250TB/day NetMPerTBSubLic1Mo	\$1,243.00	R-SW	26%	\$919.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETM-S-T4-MSSPP	NW T4G, 101-250TB/day NetMPerTBSubLic1Mo	\$1,179.00	R-SW	26%	\$870.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETM-S-T5-MSSPPG	NW T5G, >250TB/day NetMPerTBSubLic1Mo	\$1,117.00	R-SW	26%	\$822.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETM-S-T5-MSSPP	NW T5G, >250TB/day NetMPerTBSubLic1Mo	\$1,117.00	R-SW	26%	\$822.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T1	NW T1, 1-10TB/day Mal PerTB Perp Lic	\$7,200.00	R-SW	26%	\$5,328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T2	NW T2, 11-50TB/day Mal PerTB Perp Lic	\$5,800.00	R-SW	26%	\$4,292.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T3	NW T3, 51-100TB/day Mal PerTB Perp Lic	\$4,900.00	R-SW	26%	\$3,626.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T4	NW T4, 101-250TB/day Mal PerTB Perp Lic	\$4,400.00	R-SW	26%	\$3,256.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-P-T5	NW T5, >250TB/day Mal PerTB Perp Lic	\$4,200.00	R-SW	26%	\$3,108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-S-T1	NW T1, 1-10TB/day Mal PerTB Sub Lic1Mo	\$321.00	R-SW	26%	\$237.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-S-T2	NW T2, 11-50TB/day Mal PerTBSubLic1Mo	\$259.00	R-SW	26%	\$191.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-S-T3	NW T3, 51-100TB/day Mal PerTBSubLic1Mo	\$219.00	R-SW	26%	\$162.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-S-T4	NW T4, 101-250TB/day Mal PerTBSubLic1Mo	\$197.00	R-SW	26%	\$145.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-NETMW-S-T5	NW T5, >250TB/day Mal PerTBSubLic1Mo	\$188.00	R-SW	26%	\$139.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-10GE-F	NW S5H 10 GB NDC Fiber Add-on Card	\$2,105.00	R-SW	26%	\$1,557.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-ARCH	NW S5 HeadUnit Archiver	\$55,000.00	R-SW	26%	\$40,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-ARCH-NL	NW S5 Archiver TP Appl- No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-ARCH-NL-TR	NW Series 5 HeadUnit Archiver TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-ARCH-TR	NW S5 HeadUnit Archiver TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-AS	NW S5 Analytics Server with 10 Users	\$57,200.00	R-SW	26%	\$42,328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-AS-NL	NW S5 Analytic Svr TP Appl- No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-AS-NL-TR	NW Series 5 -Analytics Svr 10 User TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-ASTR	NW S5 Analytics Svr 10 User TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-BRO	NW S5 Broker	\$46,800.00	R-SW	26%	\$34,632.00	\$0.00	\$0.00							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SA-S5H-L-CONTR	NW S5 Log Concentrator TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-L-DEC	NW S5 Log Decoder	\$46,800.00	R-SW	26%	\$34,432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-L-DEC-NL	NW S5 Log Decoder TP Appl- No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-L-DEC-NLTR	NW Series 5 Log Decoder TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-L-DECTR	NW S5 Log Decoder TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-L-HYBRID-NL	NW S5 Hybrid For Logs TP Appl- No SW Lic	\$49,100.00	R-SW	26%	\$36,334.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-MAL	NW S5 HeadUnit Malware	\$46,800.00	R-SW	26%	\$34,432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-MAL-NL	NW S5 Malware TP Appl- No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-P-CON	NW S5 Pkts Concentrator	\$46,800.00	R-SW	26%	\$34,432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-P-CONTR	NW S5 Packet Concentrator TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-P-DEC	NW S5 Pkt Decoder	\$46,800.00	R-SW	26%	\$34,432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-PDEC-NL	NW S5 Pkt Decoder TP Appl- No SW Lic	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-PDEC-NLTR	NW Series 5 Pkt Decoder TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-P-DECTR	NW S5 Packet Decoder TR	\$27,500.00	R-SW	26%	\$20,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-PHYBRID-NL	NW S5 Hybrid for Pkt TP Appl- No SW Lic	\$49,100.00	R-SW	26%	\$36,334.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5H-PWR	NW S5H Series 5 Power Supply	\$801.00	R-SW	26%	\$592.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5-HYBRID-L	NW S5 Hybrid For Logs	\$83,100.00	R-SW	26%	\$61,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5HYBRID-LTR	NW S5 Hybrid For Logs TR	\$49,100.00	R-SW	26%	\$36,334.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5-HYBRID-LP	NW S5 Hybrid For Packets	\$83,100.00	R-SW	26%	\$61,494.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-S5HYBRID-PTR	NW S5 Hybrid For Packets TR	\$49,100.00	R-SW	26%	\$36,334.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-P-T1	NW T1, 50-250GB/day SIEM Per50GBPerLic	\$48,000.00	R-SW	26%	\$35,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-P-T2	NW T2, 251GB-1TB/day SIEM Per50GBPerLic	\$38,400.00	R-SW	26%	\$28,416.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-P-T3	NW T3, 1-2TB/day SIEM Per50GBPerLic	\$32,667.00	R-SW	26%	\$24,173.58	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-P-T4	NW T4, 2-5TB/day SIEM Per50GBPerLic	\$29,400.00	R-SW	26%	\$21,756.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-P-T5	NW T5, >5TB/day SIEM Per50GBPerLic	\$29,900.00	R-SW	26%	\$22,070.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T1	NW T1, 50-250GB/daySIEMPer50GBSubLic1Mo	\$2,143.00	R-SW	26%	\$1,585.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T10	NW T10, >1KTB/daySIEMPer50GBSubLic1Mo	\$928.00	R-SW	26%	\$686.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T1-MSSPG	NW T1G, 50-250GB/daySIEMPer50GBSubLic1Mo	\$2,036.00	R-SW	26%	\$1,506.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T1-MSSPP	NW T1P, 50-250GB/daySIEMPer50GBSubLic1Mo	\$1,929.00	R-SW	26%	\$1,427.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T2	NW T2, 251GB-1TB/daySIEMPer50GBSubLic1Mo	\$1,714.00	R-SW	26%	\$1,268.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T2-MSSPG	NW T2G, 251GB-1TB/daySIEMPer50GBSubLic1Mo	\$1,628.00	R-SW	26%	\$1,204.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T2-MSSPP	NW T2P, 251GB-1TB/daySIEMPer50GBSubLic1M	\$1,543.00	R-SW	26%	\$1,141.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T3	NW T3, 1-2TB/daySIEMPer50GBSubLic1Mo	\$1,459.00	R-SW	26%	\$1,079.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T3-MSSPG	NW T3G, 1-2TB/daySIEMPer50GBSubLic1Mo	\$1,386.00	R-SW	26%	\$1,025.64	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T3-MSSPP	NW T3P, 1-2TB/daySIEMPer50GBSubLic1Mo	\$1,313.00	R-SW	26%	\$971.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T4	NW T4, 2-5TB/daySIEMPer50GBSubLic1Mo	\$1,313.00	R-SW	26%	\$971.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T4-MSSPG	NW T4G, 2-5TB/daySIEMPer50GBSubLic1Mo	\$1,247.00	R-SW	26%	\$922.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T4-MSSPP	NW T4P, 2-5TB/daySIEMPer50GBSubLic1Mo	\$1,182.00	R-SW	26%	\$874.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T5	NW T5, 5-10TB/daySIEMPer50GBSubLic1Mo	\$1,247.00	R-SW	26%	\$922.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T5-MSSPG	NW T5G, >5TB/daySIEMPer50GBSubLic1Mo	\$1,185.00	R-SW	26%	\$876.28	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T5-MSSPP	NW T5P, >5TB/daySIEMPer50GBSubLic1Mo	\$1,122.00	R-SW	26%	\$830.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T6	NW T6, 10-50TB/daySIEMPer50GBSubLic1Mo	\$1,181.00	R-SW	26%	\$873.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T7	NW T7, 50-100TB/daySIEMPer50GBSubLic1Mo	\$1,116.00	R-SW	26%	\$825.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T8	NW T8, 100-500TB/daySIEMPer50GBSubLic1Mo	\$1,052.00	R-SW	26%	\$778.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-SIEM-S-T9	NW T9, 500-1KTB/daySIEMPer50GBSubLic1Mo	\$1,052.00	R-SW	26%	\$778.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-5600	5600 SAN Base Unit	\$70,175.00	R-SW	26%	\$51,929.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-5600-B1	5600 SAN Base Unit BscMnt 1Mo	\$584.75	R-SW	26%	\$432.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-5600-E1	5600 SAN Base Unit EnhMnt 1Mo	\$701.75	R-SW	26%	\$519.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-5800	5800 SAN Base Unit	\$105,846.00	R-SW	26%	\$78,326.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-5800-B1	5800 SAN Base Unit BscMnt 1Mo	\$882.05	R-SW	26%	\$652.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-5800-E1	5800 SAN Base Unit EnhMnt 1Mo	\$1,058.46	R-SW	26%	\$783.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-7600	7600 SAN Base Unit	\$149,538.00	R-SW	26%	\$110,658.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-7600-B1	7600 SAN Base Unit BscMnt 1Mo	\$1,246.16	R-SW	26%	\$922.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-7600-E1	7600 SAN Base Unit EnhMnt 1Mo	\$1,495.39	R-SW	26%	\$1,106.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-SHLF	High Density SAN Expansion Shelf	\$41,381.00	R-SW	26%	\$30,621.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-SHLF-B1	High Den SAN Exp Shelf BscMnt 1Mo	\$344.84	R-SW	26%	\$255.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-SHLF-E1	High Den SAN Exp Shelf EnhMnt 1Mo	\$413.81	R-SW	26%	\$306.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-SHLFU	Hi Density SAN Expansion Shelf Upgrd	\$48,843.00	R-SW	26%	\$36,143.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-SHLFU-B1	High Den SAN Exp Shelf Upgrd BscMnt 1Mo	\$407.03	R-SW	26%	\$301.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HD-SHLFU-E1	High Den SAN Exp Shelf Upgrd EnhMnt 1Mo	\$488.43	R-SW	26%	\$361.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HP-SHLF-B1	High Perf SAN Exp Shelf BscMnt 1Mo	\$458.31	R-SW	26%	\$339.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HP-SHLF-E1	High Perf SAN Exp Shelf EnhMnt 1Mo	\$549.97	R-SW	26%	\$406.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HP-SHLFU	Hi Performance SAN Expansion Upgrd	\$70,363.00	R-SW	26%	\$52,068.62	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HP-SHLFU-B1	High Perf SAN Exp Shelf Upgrd BscMnt 1Mo	\$586.36	R-SW	26%	\$433.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2HP-SHLFU-E1	High Perf SAN Exp Shelf Upgrd EnhMnt 1Mo	\$703.63	R-SW	26%	\$520.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SA-VNX2-Rack	SA VNX2 Rack	\$3,484.00	R-SW	26%	\$2,578.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SECOPT-100K-T-B1	SECOPT-100KTermBas w/1ODA cost /1 Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID700-6-30-24-10	SID700-6-30-24 10 Pack	\$530.00	R-SW	26%	\$392.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID700-6-30-24-100	SID700-6-30-24 100 Pack	\$5,300.00	R-SW	26%	\$3,922.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID700-6-30-24-25	SID700-6-30-24 25 Pack	\$1,325.00	R-SW	26%	\$980.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID700-6-30-24-250	SID700-6-30-24 250 Pack	\$13,250.00	R-SW	26%	\$9,805.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID700-6-30-24-5	SID700-6-30-24 5 Pack	\$265.00	R-SW	26%	\$196.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID700-6-30-24-50	SID700-6-30-24 50 Pack	\$2,650.00	R-SW	26%	\$1									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	SID800-6-60-24-25	RSA SecurID Authenticator SID800 (24 months) 25 Pack	\$1,500.00	R-SW	26%	\$1,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-250	RSA SecurID Authenticator SID800 (24 months) 250 Pack	\$15,000.00	R-SW	26%	\$11,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-5	RSA SecurID Authenticator SID800 (24 months) 5 Pack	\$300.00	R-SW	26%	\$222.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-50	RSA SecurID Authenticator SID800 (24 months) 50 Pack	\$3,000.00	R-SW	26%	\$2,220.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-A	SID800-6-60-24 per user qty's 255-750	\$54.50	R-SW	26%	\$40.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-B	SID800-6-60-24 per user qty's 755-1500	\$52.00	R-SW	26%	\$38.48	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-C	SID800-6-60-24 per user qty's 1505-2500	\$49.00	R-SW	26%	\$36.26	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-D	SID800-6-60-24 per user qty's 2505-5000	\$47.00	R-SW	26%	\$34.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-E	SID800-6-60-24 per user qty's 5005-7500	\$44.00	R-SW	26%	\$32.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-F	SID800-6-60-24 per user qty's 7505-10000	\$41.00	R-SW	26%	\$30.34	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-G	SID800-6-60-24 per user qty's 10005-15000	\$38.00	R-SW	26%	\$28.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-H	SID800-6-60-24 per user qty's 15005-25000	\$35.00	R-SW	26%	\$25.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-24-I	SID800-6-60-24 per user qty's 25005-1,000,000	\$32.00	R-SW	26%	\$23.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-10	RSA SecurID Authenticator SID800 (36 months) 10 Pack	\$745.00	R-SW	26%	\$551.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-100	RSA SecurID Authenticator SID800 (36 months) 100 Pack	\$7,450.00	R-SW	26%	\$5,513.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-25	RSA SecurID Authenticator SID800 (36 months) 25 Pack	\$1,862.50	R-SW	26%	\$1,378.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-250	RSA SecurID Authenticator SID800 (36 months) 250 Pack	\$18,625.00	R-SW	26%	\$13,782.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-5	RSA SecurID Authenticator SID800 (36 months) 5 Pack	\$372.50	R-SW	26%	\$275.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-50	RSA SecurID Authenticator SID800 (36 months) 50 Pack	\$3,725.00	R-SW	26%	\$2,756.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-A	SID800-6-60-36 per user qty's 255-750	\$67.50	R-SW	26%	\$49.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-B	SID800-6-60-36 per user qty's 755-1500	\$64.00	R-SW	26%	\$47.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-C	SID800-6-60-36 per user qty's 1505-2500	\$61.00	R-SW	26%	\$45.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-D	SID800-6-60-36 per user qty's 2505-5000	\$58.00	R-SW	26%	\$42.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-E	SID800-6-60-36 per user qty's 5005-7500	\$55.00	R-SW	26%	\$40.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-F	SID800-6-60-36 per user qty's 7505-10000	\$52.00	R-SW	26%	\$37.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-G	SID800-6-60-36 per user qty's 10005-15000	\$48.00	R-SW	26%	\$35.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-H	SID800-6-60-36 per user qty's 15005-25000	\$44.00	R-SW	26%	\$32.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-36-I	SID800-6-60-36 per user qty's 25005-1,000,000	\$40.00	R-SW	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-10	RSA SecurID Authenticator SID800 (48 months) 10 Pack	\$890.00	R-SW	26%	\$658.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-100	RSA SecurID Authenticator SID800 (48 months) 100 Pack	\$8,900.00	R-SW	26%	\$6,586.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-25	RSA SecurID Authenticator SID800 (48 months) 25 Pack	\$2,225.00	R-SW	26%	\$1,646.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-250	RSA SecurID Authenticator SID800 (48 months) 250 Pack	\$22,225.00	R-SW	26%	\$16,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-5	RSA SecurID Authenticator SID800 (48 months) 5 Pack	\$445.00	R-SW	26%	\$329.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-50	RSA SecurID Authenticator SID800 (48 months) 50 Pack	\$4,450.00	R-SW	26%	\$3,293.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-A	SID800-6-60-48 per user qty's 255-750	\$77.00	R-SW	26%	\$56.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-B	SID800-6-60-48 per user qty's 755-1500	\$73.00	R-SW	26%	\$54.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-C	SID800-6-60-48 per user qty's 1505-2500	\$69.00	R-SW	26%	\$51.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-D	SID800-6-60-48 per user qty's 2505-5000	\$66.00	R-SW	26%	\$48.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-E	SID800-6-60-48 per user qty's 5005-7500	\$61.00	R-SW	26%	\$45.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-F	SID800-6-60-48 per user qty's 7505-10000	\$57.00	R-SW	26%	\$42.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-G	SID800-6-60-48 per user qty's 10005-15000	\$53.00	R-SW	26%	\$39.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-H	SID800-6-60-48 per user qty's 15005-25000	\$48.00	R-SW	26%	\$35.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-48-I	SID800-6-60-48 per user qty's 25005-1,000,000	\$48.00	R-SW	26%	\$35.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-10	RSA SecurID Authenticator SID800 (60 months) 10 Pack	\$1,030.00	R-SW	26%	\$762.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-100	RSA SecurID Authenticator SID800 (60 months) 100 Pack	\$10,300.00	R-SW	26%	\$7,622.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-25	RSA SecurID Authenticator SID800 (60 months) 25 Pack	\$2,575.00	R-SW	26%	\$1,905.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-250	RSA SecurID Authenticator SID800 (60 months) 250 Pack	\$25,750.00	R-SW	26%	\$19,055.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-5	RSA SecurID Authenticator SID800 (60 months) 5 Pack	\$515.00	R-SW	26%	\$381.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-50	RSA SecurID Authenticator SID800 (60 months) 50 Pack	\$5,150.00	R-SW	26%	\$3,811.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-A	SID800-6-60-60 per user qty's 255-750	\$98.50	R-SW	26%	\$68.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-B	SID800-6-60-60 per user qty's 755-1500	\$98.50	R-SW	26%	\$68.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-C	SID800-6-60-60 per user qty's 1505-2500	\$84.00	R-SW	26%	\$62.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-D	SID800-6-60-60 per user qty's 2505-5000	\$79.00	R-SW	26%	\$58.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-E	SID800-6-60-60 per user qty's 5005-7500	\$75.00	R-SW	26%	\$55.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-F	SID800-6-60-60 per user qty's 7505-10000	\$70.00	R-SW	26%	\$51.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-G	SID800-6-60-60 per user qty's 10005-15000	\$65.00	R-SW	26%	\$48.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-H	SID800-6-60-60 per user qty's 15005-25000	\$60.00	R-SW	26%	\$44.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800-6-60-60-I	SID800-6-60-60 per user qty's 25005-1,000,000	\$55.00	R-SW	26%	\$40.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID800TRIAL2	2 User SID800 Promo Pack	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-120-A	RSA SecurID Software Token Seeds (120 month) per User for qty's between 10 - 250	\$82.50	R-SW	26%	\$61.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-120-B	RSA SecurID Software Token Seeds (120 month) per User for qty's between 255 - 750	\$75.00	R-SW	26%	\$55.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-120-C	RSA SecurID Software Token Seeds (120 month) per User for qty's between 755 - 1,500	\$71.00	R-SW	26%	\$52.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-120-D	RSA SecurID Software Token Seeds (120 month) per User for qty's between 1,505 - 2,500	\$65.50	R-SW	26%	\$48.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-120-E	RSA SecurID Software Token Seeds (120 month) per User for qty's between 2,505 - 5,000	\$58.25	R-SW	26%	\$43.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-120-F	RSA SecurID Software Token Seeds (120 month) per User for qty's between 5,005 - 7,500	\$51.25	R-SW	26%	\$37.93	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-120-G	RSA SecurID Software Token Seeds (120 month) per User for qty's between 7,505 - 10,000	\$45.00	R-SW	26%	\$33.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-120-H	RSA SecurID Software Token Seeds (120 month) per User for qty's between 10,005 - 15,000	\$43.80	R-SW	26%	\$32.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-120-I	RSA SecurID Software Token Seeds (120 month) per User for qty's between 15,005 - 25,000	\$40.00	R-SW	26%	\$29.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SID820-8-60-120-J	RSA SecurID Software Token Seeds (120 month) per User for qty's between 25,005 - 1,000,000	\$37.00	R-SW											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	STFSMOP1500000R	WTD FM OP 1m-1.5m RU [per mo/1000]	\$27.95	R-SW	26%	\$20.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP1500000V	WTD FM OP TM 1m-1.5m Visitors[mo/1000]	\$6.99	R-SW	26%	\$5.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP2000000R	WTD FM OP 15m-20m RU [per mo/1000]	\$4.06	R-SW	26%	\$3.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP2000000V	WTD FM OP TM 15m-20m Visitors[mo/1000]	\$1.01	R-SW	26%	\$0.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP2000000R	WTD FM OP 1.5m-2m RU [per mo/1000]	\$21.74	R-SW	26%	\$16.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP2000000V	WTD FM OP TM 1.5m-2m Visitors[mo/1000]	\$5.43	R-SW	26%	\$4.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP2000000R	WTD FM OP 100k-200k RU [per mo/1000]	\$5.20	R-SW	26%	\$3.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP2000000V	WTD FM OP TM 100k-200k Visitors[mo/1000]	\$12.55	R-SW	26%	\$9.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP20000R	WTD FM OP Term 10-20k RU [per mo/1000]	\$98.05	R-SW	26%	\$72.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP20000V	WTD FM OP TM 10-20k Visitors[mo/1000]	\$24.51	R-SW	26%	\$18.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP25000000R	WTD FM OP 20m-25m RU [per mo/1000]	\$3.25	R-SW	26%	\$2.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP25000000V	WTD FM OP TM 20m-25m Visitors[mo/1000]	\$0.81	R-SW	26%	\$0.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP3000000R	WTD FM OP 2m-3m RU [per mo/1000]	\$3.53	R-SW	26%	\$2.61	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP3000000V	WTD FM OP TM 2m-3m Visitors[mo/1000]	\$13.88	R-SW	26%	\$10.11	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP4000000R	WTD FM OP 3m-4m RU [per mo/1000]	\$3.42	R-SW	26%	\$2.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP4000000V	WTD FM OP TM 3m-4m Visitors[mo/1000]	\$49.68	R-SW	26%	\$36.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP4000000R	WTD FM OP 200k-400k RU [per mo/1000]	\$12.42	R-SW	26%	\$9.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP4000000V	WTD FM OP TM 200k-400k Visitors[mo/1000]	\$12.42	R-SW	26%	\$9.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP5000000R	WTD FM OP 4m-5m RU [per mo/1000]	\$3.11	R-SW	26%	\$2.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP5000000V	WTD FM OP TM 4m-5m Visitors[mo/1000]	\$18.44	R-SW	26%	\$13.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP50000R	WTD FM OP 20k-50k RU [per mo/1000]	\$18.61	R-SW	26%	\$13.87	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP50000V	WTD FM OP TM 20k-50k Visitors[mo/1000]	\$141.20	R-SW	26%	\$104.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP50000R	WTD FM OP Term 1-5000 RU [per mo/1000]	\$35.30	R-SW	26%	\$26.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP50000V	WTD FM OP TM 1-5000 Visitors[mo/1000]	\$43.47	R-SW	26%	\$32.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP600000R	WTD FM OP 400k-600k RU [per mo/1000]	\$10.87	R-SW	26%	\$8.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP600000V	WTD FM OP TM 400k-600k Visitors[mo/1000]	\$9.32	R-SW	26%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP7500000R	WTD FM OP 5m-7.5m RU [per mo/1000]	\$2.33	R-SW	26%	\$1.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP7500000V	WTD FM OP TM 5m-7.5m Visitors[mo/1000]	\$37.26	R-SW	26%	\$27.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP800000R	WTD FM OP 600k-800k RU [per mo/1000]	\$9.32	R-SW	26%	\$6.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STFSMOP800000V	WTD FM OP TM 600k-800k Visitors[mo/1000]	\$4,557.20	R-SW	26%	\$3,372.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STLTM	WTD FM Base License Fee Term [per month]	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	THR-GT100K-T-B1	RSA TM ONPREM per1K users w/ODA cost /1Kemp /mo	\$4,590.00	R-SW	26%	\$3,396.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0020000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 10-20K	\$280.71	R-SW	26%	\$207.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0050000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 20-50K	\$1,530.00	R-SW	26%	\$1,122.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0050000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 50-100K	\$1,530.29	R-SW	26%	\$1,122.21	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0100000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 100-200K	\$1,380.00	R-SW	26%	\$1,021.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0200000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 200-400K	\$83.80	R-SW	26%	\$62.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0200000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 400-600K	\$1,220.00	R-SW	26%	\$902.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0400000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 600-800K	\$75.13	R-SW	26%	\$55.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0600000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 800K-1M	\$1,070.00	R-SW	26%	\$791.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0600000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1-1.5M	\$65.64	R-SW	26%	\$48.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0800000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 1.5-2M	\$920.00	R-SW	26%	\$680.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP0800000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 2-3M	\$56.14	R-SW	26%	\$41.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP1000000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 3-4M	\$84.00	R-SW	26%	\$62.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP1000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 4-5M	\$51.39	R-SW	26%	\$38.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP1500000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$69.00	R-SW	26%	\$51.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP1500000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 7.5-15M	\$41.90	R-SW	26%	\$31.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP2000000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 15-2M	\$540.00	R-SW	26%	\$399.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP2000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 2-3M	\$32.40	R-SW	26%	\$23.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP3000000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 3-4M	\$380.00	R-SW	26%	\$281.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP3000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 4-5M	\$23.74	R-SW	26%	\$17.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP4000000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 5-7.5M	\$340.00	R-SW	26%	\$251.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP4000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 7.5-15M	\$20.22	R-SW	26%	\$14.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP5000000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 15-2M	\$310.00	R-SW	26%	\$229.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP5000000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 2-3M	\$18.99	R-SW	26%	\$14.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP7500000	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 3-4M	\$230.00	R-SW	26%	\$170.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMOP7500000T	RSA TM ONPREM Consumer Pricing per 1K Users 1MTH Term 4-5M	\$14.24	R-SW	26%	\$10.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VEN-GT100K-T-B1	VEN-100KTermBas w/ODA cost /1Kemp /mo	\$0.00	R-SW	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VIA-AC-S-USA	SID Access hosted in USA	\$0.00	R-UE	26%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	201-0347-05	SW: Starter Promo Ent Bundle T2 Gen5 -ID	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40UC-SECURE2S	CLRN 40UC ANTI-MOVE KIT	\$400.00	UE	21%	\$316.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-068	VNXe3150 Total Value Pack=IC	\$6,643.00	UE	21%	\$6,827.97	\$1,728.60	\$1,555.74	\$1,382.88	\$1,210.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-069	VNXe3300 Total Protection Pack=IC	\$15,971.00	UE	21%	\$12,617.09	\$0.00	\$2,874.78	\$2,555.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-627	Application Protection VNX5100=IC	\$7,832.00	UE	21%	\$6,187.28	\$1,566.40	\$1,409.76	\$1,253.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-628	Application Protection VNX5300=IC	\$12,531.00	UE	21%	\$9,898.45	\$2,506.20	\$2,255.58	\$2,004.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-629	VNXe3150 Total Value Pack=IC	\$6,210.00	UE	21%	\$6,485.90	\$1,642.00	\$1,477.80	\$1,313.60	\$1,149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-630	VNXe3100 Total Value Pack=IC	\$8,210.00	UE	21%	\$6,485.90	\$1,642.00	\$1,477.80	\$1,313.60	\$1,149.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-631	VNXe3300 Total Protection Pack=IC	\$15,170.00	UE	21%	\$11,984.30	\$0.00	\$2,730.60	\$2,427.20	\$1,123.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-700	VNXe3100 APPLICATION PROTECTION SUITE=IC	\$0.00	UE	21%	\$0.00	\$1,331.40	\$1,198.26	\$1,065.12	\$931.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-702	Replication Manager: VNX5100	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-005-705	Replication Manager: VNX5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-448	VNXE UNISPHERE INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00</									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-102-457	VNXe3300 Remote Protection=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$1,195.38	\$1,062.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-458	VNXe3100 UNISPHERE-INCLUDED IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-459	VNXe3100 ISCSI-INCLUDED IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-460	VNXe LOCAL PROTECT SUITE INCL IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-461	VNXe3100 THIN PROVISIONING-INCL IN OE=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-462	VNXe3100 NFS-INCLUDED IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-463	VNXe3100 SECURITY & COMPLIANCE SUITE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$167.40	\$150.66	\$133.92	\$117.18	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-464	VNXe FILE-LEVEL RETENTION	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-465	VNXe3100 CIFS INCLUDED IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-466	VNXe3100 FILE DEDUPE-INCL IN OE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-102-467	VNXe3100 REMOTE PROTECTION SUITE	\$0.00	UE	21%	\$0.00	\$0.00	\$812.60	\$731.34	\$650.08	\$568.82	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-616	VNXe3100 TOTAL VALUE PACK =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,728.60	\$1,555.74	\$1,382.88	\$1,210.02	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-617	DPA REPLICATION ANALYSIS: VNX5100(BLOCK)	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-619	DPA REPLICATION ANALYSIS: VNX5300(BLOCK)	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-678	CC / PROSPHERE MGMT PKG VNX 5100	\$0.00	UE	21%	\$0.00	\$0.00	\$516.00	\$464.40	\$412.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-679	CC / PROSPHERE MGMT PKG VNX 5300	\$0.00	UE	21%	\$0.00	\$0.00	\$1,442.20	\$1,297.80	\$1,153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-750	VNXe3100 SP SW UPG KIT =IC	\$1,176.00	UE	21%	\$929.04	\$442.20	\$235.20	\$211.68	\$188.16	\$164.64	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-911	VNXe3150 DATA-AT-REST ENCRYPTION	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-103-912	VNXe3300 DATA-AT-REST ENCRYPTION	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-060	SECURITY AND COMPLIANCE STE FOR VNXE3150	\$0.00	UE	21%	\$0.00	\$0.00	\$167.40	\$150.66	\$133.92	\$117.18	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-061	VNXe3150 FILE-LEVEL RETENTION=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-062	REMOTE PROTECTION SUITE FOR VNXE3150	\$0.00	UE	21%	\$0.00	\$0.00	\$812.60	\$731.34	\$650.08	\$568.82	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-065	VNXe3150 SP SW Upgrade Kit=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$235.20	\$211.68	\$188.16	\$164.64	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-066	VNXe UNISPHERE INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-067	VNXe ISCSI INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-068	VNXe LOCAL PROTECTION INCL IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-069	VNXe THIN PROVISIONING IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-070	VNXe NFS INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-071	VNXe CIFS INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-072	VNXe FILE DEDUP INCLUDED IN BASE SW=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-236	APPSYNC: VNX5100 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-237	APPSYNC: VNX5300 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-614	RecoverPoint/SE LOC for VNX5200=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-615	RecoverPoint/SE LOC for VNX5400=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-619	RecoverPoint/SE REM for VNX5200=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-620	RecoverPoint/SE REM for VNX5400=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-637	RP/SE TO RP/EX LOC UG V51 CX=IC	\$2,050.00	UE	21%	\$1,619.50	\$410.00	\$369.00	\$328.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-638	RP/SE TO RP/EX LOC UG V53 CX120=IC	\$3,030.00	UE	21%	\$2,393.70	\$606.00	\$545.40	\$484.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-642	RP/SE TO RP/EX REM UG V51 CX=IC	\$4,065.00	UE	21%	\$3,211.35	\$813.00	\$731.70	\$650.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-643	RP/SE TO RP/EX REM UG V53 CX120=IC	\$7,815.00	UE	21%	\$6,173.85	\$1,563.00	\$1,406.70	\$1,250.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-903	VNXe3200 BASE SW DUAL SP=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$683.20	\$0.00	\$0.00	\$0.00
5	456-104-905	VNXe3200 BASE SW DUAL SP ECOSYS =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$683.20	\$0.00	\$0.00	\$0.00
5	456-104-907	VNXe3200 STORAGE ANALYTICS SUITE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$900.90	\$800.80	\$700.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-909	VNXe3200 FAST SUITE =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-928	RP/EX LOC FRAME BASED V51 FOR VP/EX =IC	\$4,115.00	UE	21%	\$3,250.85	\$823.00	\$740.70	\$658.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-929	RP/EX LOC FRAME BASED V53 FOR VP/EX =IC	\$6,060.00	UE	21%	\$4,787.40	\$1,212.00	\$1,090.80	\$969.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-933	RP/EX REM FRAME BASED V51 FOR VP/EX =IC	\$8,130.00	UE	21%	\$6,422.70	\$1,626.00	\$1,463.40	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-934	RP/EX REM FRAME BASED V53 FOR VP/EX =IC	\$15,630.00	UE	21%	\$12,347.70	\$3,126.00	\$2,813.40	\$2,500.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-957	RP/EX LOC FOR V32 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-960	RP/EX REM FOR V32 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-078	AppSync: VNXe 3200 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,080.00	\$960.00	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-282	VI/PR SRM VNX TIER 1=IC	\$0.00	UE	21%	\$0.00	\$516.00	\$464.40	\$412.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-283	VI/PR SRM VNX TIER 2=IC	\$0.00	UE	21%	\$0.00	\$1,442.00	\$1,297.80	\$1,153.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-383	VI/PR SRM UPG VNX TIER 1=IC	\$0.00	UE	21%	\$0.00	\$374.00	\$336.60	\$299.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-384	VI/PR SRM UPG VNX TIER 2=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$657.90	\$584.80	\$511.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-025	SRMSUITE VNXE2 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$3,820.00	\$3,514.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-424	VP/EX VE STD PROTECTION PACK 25 VM =IB	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-557	AppSync for VNX5150 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-558	Replication Manager for VNX5150 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-712	VIRTUAL RPA FOR VNXe=IB	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-737	RP/AVM for VNX2 STARTER PACK =IB	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-747	VNXe3200 Remote Protection=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-922	VP/EX VE STD PROTECTION PACK 25 VM =IB	\$0.00	UE	21%	\$0.00	\$0.00	\$3,820.00	\$3,514.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-334	VNXe3200 Software Express=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$683.20	\$0.00	\$0.00	\$0.00
5	456-107-335	VNXe3200 SW 12TB Cap w/200GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-336	VNXe3200 SW 20TB Cap w/800GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-337	VNXe3200 SW 20TB Cap w/200GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-338	VNXe3200 SW 20TB Cap w/800GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-339	VNXe3200 SW 25TB Cap w/800GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-340	VNXe3200 SW 35TB Cap w/200GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-341	VNXe3200 SW 40TB Cap w/350GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-342	VNXe3200 SW 8TB Cap w/400GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-343	VNXe3200 SW 12TB Cap w/400GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-788	VNXe3200 Base Software Upgrade=IC	\$0.00												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-108-372	CLOUDARRAY SW SA APP 6TB-12TBU UPG=IC	\$6,370.00	UE	21%	\$5,032.30	\$1,274.00	\$1,146.60	\$0.00	\$891.80	\$0.00	\$0.00	\$0.00
5	456-110-214	CLOUDARRAY VIRTUAL EDITN SW 3TB=IC	\$6,735.00	UE	21%	\$5,320.65	\$1,683.75	\$1,549.05	\$0.00	\$1,212.30	\$0.00	\$0.00	\$0.00
5	456-110-215	CLOUDARRAY VIRTUAL EDITN SW 6TB=IC	\$13,475.00	UE	21%	\$10,645.25	\$3,368.75	\$3,099.25	\$0.00	\$2,425.50	\$0.00	\$0.00	\$0.00
5	456-110-216	CLOUDARRAY VIRTUAL EDITN SW 12TB=IC	\$20,565.00	UE	21%	\$16,246.35	\$5,141.25	\$4,729.95	\$0.00	\$3,701.70	\$0.00	\$0.00	\$0.00
5	456-110-217	CLOUDARRAY VIRT EDITN 3 TO 6 SW UPG=IC	\$3,790.00	UE	21%	\$2,988.20	\$945.00	\$869.40	\$0.00	\$680.40	\$0.00	\$0.00	\$0.00
5	456-110-218	CLOUDARRAY VIRT EDITN 3 TO 6 SW UPG=IC	\$5,675.00	UE	21%	\$4,483.25	\$1,418.75	\$1,305.25	\$0.00	\$1,021.50	\$0.00	\$0.00	\$0.00
5	456-110-219	CLOUDARRAY VIRT EDITN 6 TO 12 SW UPG=IC	\$10,095.00	UE	21%	\$7,975.05	\$2,523.75	\$2,321.85	\$0.00	\$1,817.10	\$0.00	\$0.00	\$0.00
5	456-110-220	CLOUDARRAY SW FOR 12TBU=IC	\$18,910.00	UE	21%	\$14,938.90	\$3,782.00	\$3,403.80	\$0.00	\$2,647.40	\$0.00	\$0.00	\$0.00
5	456-110-221	CLOUDARRAY SW FOR 40TBU=IC	\$28,365.00	UE	21%	\$22,408.35	\$5,673.00	\$5,105.70	\$0.00	\$3,971.10	\$0.00	\$0.00	\$0.00
5	456-110-222	CLOUDARRAY SW FOR 80TBU=IC	\$47,275.00	UE	21%	\$37,347.25	\$9,455.00	\$8,509.50	\$0.00	\$6,618.50	\$0.00	\$0.00	\$0.00
5	456-110-223	CLOUDARRAY SW FOR 160TBU=IC	\$66,180.00	UE	21%	\$52,282.20	\$13,236.20	\$11,912.40	\$0.00	\$9,255.20	\$0.00	\$0.00	\$0.00
5	456-110-489	CLOUDARRAY VIRT EDTN BULK SW 50TB=IC	\$64,290.00	UE	21%	\$50,789.10	\$16,072.50	\$14,786.70	\$0.00	\$11,572.20	\$0.00	\$0.00	\$0.00
5	456-110-490	CLOUDARRAY VIRT EDTN BULK SW 100TB=IC	\$101,630.00	UE	21%	\$80,281.65	\$25,408.75	\$23,376.05	\$0.00	\$18,294.30	\$0.00	\$0.00	\$0.00
5	456-110-491	CLOUDARRAY VIRT EDTN BULK SW 500TB=IC	\$406,545.00	UE	21%	\$321,170.55	\$101,636.25	\$93,505.35	\$0.00	\$73,178.10	\$0.00	\$0.00	\$0.00
5	456-110-681	VIPIR SRM VNX TIER 1 =IC	\$2,580.00	UE	21%	\$2,038.20	\$516.00	\$464.40	\$412.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-783	VIPIR SRM VNXE2 =IC	\$3,655.00	UE	21%	\$2,887.45	\$0.00	\$657.90	\$511.70	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-828	VIPIR SRM VNX TIER 2 =IC	\$7,210.00	UE	21%	\$5,695.90	\$1,442.00	\$1,297.80	\$1,153.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-890	CLOUDARRAY SW FOR SA APPLIANCE 6TBU=IC	\$10,400.00	UE	21%	\$8,216.00	\$2,080.00	\$1,872.00	\$0.00	\$1,456.00	\$0.00	\$0.00	\$0.00
5	456-111-380	RPIEX REM FRAME V51 FOR VPLEX V56=IC	\$8,130.00	UE	21%	\$6,422.70	\$1,626.00	\$1,463.40	\$1,300.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-385	RPIEX REM FRAME V52 FOR VPLEX V56=IC	\$15,630.00	UE	21%	\$12,347.10	\$3,126.00	\$2,813.40	\$2,500.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-391	RPIEX LOC FRAME V51 FOR VPLEX V56=IC	\$4,115.00	UE	21%	\$3,250.85	\$823.00	\$740.70	\$658.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-396	RPIEX LOC FRAME V52 FOR VPLEX V56=IC	\$6,060.00	UE	21%	\$4,787.40	\$1,212.00	\$1,090.80	\$969.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-198	CloudArray Base Solution with 3TB=CC	\$6,735.00	UE	21%	\$5,320.65	\$1,683.75	\$1,549.05	\$0.00	\$1,212.30	\$0.00	\$0.00	\$0.00
5	456-112-199	CloudArray Capacity License=CC	\$1,535.00	UE	21%	\$1,212.65	\$363.75	\$353.05	\$0.00	\$276.30	\$0.00	\$0.00	\$0.00
5	456-112-200	CloudArray Capacity License Upg=CC	\$1,535.00	UE	21%	\$1,212.65	\$363.75	\$353.05	\$0.00	\$276.30	\$0.00	\$0.00	\$0.00
5	457-100-299	VNXE3300 BASE SW INCL OE V2.0 DUAL SP	\$0.00	UE	21%	\$0.00	\$0.00	\$1,164.96	\$1,035.52	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-347	VNXE3300 BASE OE V2.0 (EMC ECOSYS)	\$0.00	UE	21%	\$0.00	\$0.00	\$1,164.96	\$1,035.52	\$0.00	\$0.00	\$0.00	\$0.00
5	457-100-348	VNXE3100 BASE OE V2.0 DUAL SP	\$0.00	UE	21%	\$0.00	\$744.60	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$0.00
5	457-100-349	VNXE3100 BASE OE V2.0 DUAL SP EMC ECOSYS	\$0.00	UE	21%	\$0.00	\$744.60	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$0.00
5	457-100-682	VNXE3100 BASE OE V2.0 SGL SP EMC ECOSYS	\$0.00	UE	21%	\$0.00	\$521.20	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$0.00
5	457-100-683	VNXE3100 BASE OE V2.0 SINGLE SP	\$0.00	UE	21%	\$0.00	\$521.20	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$0.00
5	457-100-980	VNXE3150 BASE OE V2.0 DUAL SP	\$0.00	UE	21%	\$0.00	\$744.60	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$0.00
5	457-100-981	VNXE3150 BASE OE V2.0 DUAL SP EMC ECOSYS	\$0.00	UE	21%	\$0.00	\$744.60	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$0.00
5	457-100-982	VNXE3150 BASE OE V2.0 SGL SP EMC ECOSYS	\$0.00	UE	21%	\$0.00	\$521.20	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$0.00
5	457-100-983	VNXE3150 BASE OE V2.0 SINGLE SP	\$0.00	UE	21%	\$0.00	\$521.20	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$0.00
5	457-101-843	RecoverPoint Adv. Protect - v32 =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,211.40	\$1,076.80	\$942.20	\$0.00	\$0.00	\$0.00
5	458-000-122	VNXE BASE SW OE V2.0 DUAL SP EMC ECO=IC	\$3,723.00	UE	21%	\$2,941.17	\$744.60	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$0.00
5	458-000-123	VNXE BASE SW INCL OE V2.0, DUAL SP=IC	\$3,723.00	UE	21%	\$2,941.17	\$744.60	\$670.14	\$595.68	\$521.22	\$0.00	\$0.00	\$0.00
5	458-000-128	VNXE3150 Remote Protection Suite=IC	\$4,053.00	UE	21%	\$3,209.17	\$812.60	\$731.34	\$650.08	\$568.82	\$0.00	\$0.00	\$0.00
5	458-000-129	VNXE3150 Security & Compliance Suite=IC	\$837.00	UE	21%	\$661.23	\$167.40	\$150.66	\$133.92	\$117.18	\$0.00	\$0.00	\$0.00
5	458-000-130	VNXE3150 SP SW Upgrade Kit=IC	\$1,176.00	UE	21%	\$920.04	\$235.20	\$211.68	\$183.16	\$164.64	\$0.00	\$0.00	\$0.00
5	458-000-177	VNXE BASE SW OE V2.0 SNGL SP EMC ECO=IC	\$2,606.00	UE	21%	\$2,058.74	\$521.20	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$0.00
5	458-000-178	VNXE BASE SW INCL OE V2.0, SNGL SP=IC	\$2,606.00	UE	21%	\$2,058.74	\$521.20	\$469.08	\$416.96	\$364.84	\$0.00	\$0.00	\$0.00
5	458-000-179	VNXE BASE SW OE 2.0 DUAL SP (EMC ECO)=IC	\$6,472.00	UE	21%	\$5,112.88	\$0.00	\$1,164.96	\$1,035.52	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-180	VNXE BASE SW INCL OE V2.0, DUAL SP=IC	\$6,472.00	UE	21%	\$5,112.88	\$0.00	\$1,164.96	\$1,035.52	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-181	VNXE3300 Local Protection Suite=IC	\$2,576.00	UE	21%	\$2,035.04	\$0.00	\$463.68	\$412.16	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-182	VNXE3300 Application Protection =IC	\$10,651.00	UE	21%	\$8,414.29	\$0.00	\$1,917.18	\$1,704.16	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-183	VNXE3300 Remote Protection Suite=IC	\$6,641.00	UE	21%	\$5,246.39	\$0.00	\$1,195.38	\$1,062.56	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-184	VNXE3300 Security & Compliance Suite=IC	\$1,361.00	UE	21%	\$1,075.09	\$0.00	\$244.98	\$217.76	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-191	VIPIR SRM for VNX=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-204	VIPIR SRM UPG for VNX =IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-216	RPIEX VPLEX FB VNX REMOTE PRODUCT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-225	RPIEX ADV PROTECTION FOR VNXE3200 PROD.	\$6,730.00	UE	21%	\$5,316.70	\$0.00	\$1,211.40	\$1,076.80	\$942.20	\$0.00	\$0.00	\$0.00
5	458-000-227	VPLEX VE STD PROT PRODUCT 25 VM=IB	\$0.00	UE	21%	\$0.00	\$3,820.00	\$3,514.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-400	VNXE3200 BASE DUAL SP ECOSYS=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00
5	458-000-401	VNXE3200 BASE SW INCLU OE DUAL SP=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00
5	458-000-402	VNXE3200 FAST Suite=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-403	VNXE3200 STORAGE ANALYTICS SUITE=IC	\$5,005.00	UE	21%	\$3,953.95	\$0.00	\$900.90	\$800.80	\$700.70	\$0.00	\$0.00	\$0.00
5	458-000-657	VNXE3200 AppSync Copy Mgmt	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-758	VNXE3200 SW 8TB Cap w/200GB Flash=IC	\$4,880.00	UE	21%	\$3,855.20	\$0.00	\$878.40	\$780.80	\$683.20	\$0.00	\$0.00	\$0.00
5	458-000-775	VNXE3200 Base Software Upgrade=IC	\$980.00	UE	21%	\$774.20	\$0.00	\$176.40	\$156.80	\$137.20	\$0.00	\$0.00	\$0.00
5	458-000-868	VNXE3200 Remote Protection=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-873	VIPIR SRM for VNX1	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-973	VNXE1600 BASE SW+OE DUAL SP NO-ECOSYS=IC	\$3,500.00	UE	21%	\$2,765.00	\$0.00	\$630.00	\$560.00	\$490.00	\$0.00	\$0.00	\$0.00
5	458-000-974	VNXE1600 BASE SW+OE DUAL SP ECOSYS =IC	\$3,500.00	UE	21%	\$2,765.00	\$0.00	\$630.00	\$560.00	\$490.00	\$0.00	\$0.00	\$0.00
5	458-000-975	VNXE3200 DP for Direct Availability=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-122	VNXE3300 DATA-AT-REST ENCRYPTION=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-186	RPIEX UPG FROM SE FOR VNXE 3200 PRODUCT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-202	VIPIR SRM VNXE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-300	AppSync VNXE 3200 = IC	\$6,000.00	UE	21%	\$4,740.00	\$0.00	\$1,080.00	\$960.00	\$840.00	\$0.00	\$0.00	\$0.00
5	458-001-360	VIRTUAL RPA for VNXE3200=IB	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-361	VNXE3200 RPAVMS=IB	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-714	RPIEX VPLEX V56 FB VNX REMOTE PRODUCT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-973	VNXE3200 EFFICIENT-VIDEO-MG=IC	\$1,850.00	UE	21%	\$1,461.50	\$0.00	\$333.00	\$296.00	\$259.00	\$0.00	\$0.00	\$0.00
5	458-001-974	VNXE3200 EFFICIENT-VIDEO-AG=IC	\$250.00	UE	21%	\$197.50	\$0.00	\$45.00	\$40.00	\$35.00	\$0.00	\$0.00	\$0.00
5	458-001-975	VNXE1600 EFFICIENT-VIDEO-MG=IC	\$1,850.00	UE	21%	\$1,461.50	\$0.00	\$333.00	\$296.00	\$259.00	\$0.00	\$0.00	\$0.00
5	458-001-976	VNXE1600 EFFICIENT-VIDEO-AG=IC	\$250.00	UE	21%	\$197.50	\$0.00	\$45.00	\$40.00	\$35.00	\$0.00	\$0.00	\$0.00
5	458-001-982	VNXE3200 ESA Adaptor=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-014	CloudArray Capacity License	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	800-0012-P	PROMO 2 P											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	851-0209-P	PROMO CABLE 1B ODR, QSFP-QSFP, 3M	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP5100	VNX MONITORING AND REPORTING-5100	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP5300	VNX MONITORING AND REPORTING-5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADVP-V53	ADV FILE LIC (NFS; MPFS & PNFS) FOR 5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFM-V53	VNX5300 AUTOMATIC FAILOVER MGR RTU LIC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BASEP-V53	BASE FILE LICENSE (CIFS/FTP) FOR VNX5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-CLDARRHW-12TBU	CLOUDARRAY HW APPLIANCE 12TBU	\$7,565.00	UE	21%	\$5,976.35	\$907.80	\$756.50	\$0.00	\$378.25	\$378.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-CLDARRHW-18TBU	CLOUDARRAY HW APPLIANCE 18TBU	\$8,510.00	UE	21%	\$6,722.96	\$1,021.20	\$851.00	\$0.00	\$425.50	\$425.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-CLDARRHW-40TBU	CLOUDARRAY HW APPLIANCE 40TBU	\$11,345.00	UE	21%	\$8,962.55	\$1,361.40	\$1,134.50	\$0.00	\$567.25	\$567.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-CLDARRHW-60TBU	CLOUDARRAY HW APPLIANCE 60TBU	\$14,180.00	UE	21%	\$11,202.20	\$1,701.60	\$1,418.00	\$0.00	\$709.00	\$709.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CLA-SAHW6-12TBU	CLOUDARRAY SA HW APPLIANCE 6-12TBU	\$4,750.00	UE	21%	\$3,762.50	\$950.00	\$855.00	\$760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX4-SPE2UADJS	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$34.00	UE	21%	\$26.86	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CX-SPS-ADJS	ADJUSTABLE RAIL KIT FOR 1U SPS	\$120.00	UE	21%	\$94.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DPE-TELCO-3US	VNX5153 TELCO RAIL KIT FOR 3U DPE	\$226.00	UE	21%	\$178.54	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMCSASVNX5100	EMC Storage Analytics for VNX5100 -IC	\$4,750.00	UE	21%	\$3,762.50	\$950.00	\$855.00	\$760.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMCSASVNX5300	EMC Storage Analytics for VNX5300 -IC	\$6,200.00	UE	21%	\$4,898.00	\$1,240.00	\$1,166.00	\$992.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EPAK-V53UPG	TOT EFF PACK UPGRADE FOR VNX5300	\$9,615.00	UE	21%	\$7,535.85	\$1,240.00	\$1,166.00	\$992.00	\$1,570.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN52S8F-100	VNXE1600 100GB FAST CACHE 25X2.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN52S8F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN52S8F-100U	VNXE1600 100GB FAST CACHE 25X2.5 NEBS UG	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-100	VNXE1600 100GB FAST CACHE 12X3.5 NEBS	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-100TU	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-100U	VNXE1600 100GB FAST CACHE 12X3.5 NEBS UG	\$2,420.00	UE	21%	\$1,911.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-200	VNXE1600 200GB FAST CACHE 12X3.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-200TU	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN5PS6F-200U	VNXE1600 200GB FAST CACHE 12X3.5 NEBS UG	\$3,200.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN62S8F-100	VNXe 3200 100GB F-CACHE 25X2.5 NEBS	\$2,725.00	UE	21%	\$2,152.75	\$0.00	\$242.40	\$169.68	\$121.20	\$109.08	\$48.48	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN62S8F-100TU	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725.00	UE	21%	\$2,152.75	\$0.00	\$242.25	\$168.95	\$117.18	\$60.85	\$51.78	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN62S8F-100U	VNXe 3200 100GB F-CACHE 25X2.5 NEB U/G	\$2,725.00	UE	21%	\$2,152.75	\$0.00	\$242.25	\$168.95	\$117.18	\$60.85	\$51.78	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN62S8F-200	VNXe 3200 200GB F-CACHE 25X2.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$0.00	\$383.40	\$268.38	\$191.70	\$172.53	\$76.68	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN62S8F-200TU	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$0.00	\$383.60	\$267.53	\$185.55	\$96.35	\$81.99	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN62S8F-200U	VNXe 3200 200GB F-CACHE 25X2.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$0.00	\$383.60	\$267.53	\$185.55	\$96.35	\$81.99	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN6PS6F-100	VNXe 3200 100GB F-CACHE 12X3.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$0.00	\$242.40	\$169.68	\$121.20	\$109.08	\$48.48	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN6PS6F-100TU	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$2,725.00	UE	21%	\$2,152.75	\$0.00	\$242.25	\$168.95	\$117.18	\$60.85	\$51.78	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN6PS6F-100U	VNXe 3200 100GB F-CACHE 12X3.5 NEB U/G	\$2,725.00	UE	21%	\$2,152.75	\$0.00	\$242.25	\$168.95	\$117.18	\$60.85	\$51.78	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN6PS6F-200	VNXe 3200 200GB F-CACHE 12X3.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$0.00	\$383.40	\$268.38	\$191.70	\$172.53	\$76.68	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN6PS6F-200TU	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$4,315.00	UE	21%	\$3,408.85	\$0.00	\$383.60	\$267.53	\$185.55	\$96.35	\$81.99	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN6PS6F-200U	VNXe 3200 200GB F-CACHE 12X3.5 NEB U/G	\$4,315.00	UE	21%	\$3,408.85	\$0.00	\$383.60	\$267.53	\$185.55	\$96.35	\$81.99	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV32S8F-100	100GB FSTCACHE FL5H-25X2.5 IN DPE/DAE	\$1,985.00	UE	21%	\$1,568.15	\$337.45	\$297.75	\$218.35	\$0.00	\$79.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV32S8F-100N	VNX5153 100GFCAHEFL5H-25X2.5 DPE/DAE N	\$2,335.00	UE	21%	\$1,844.65	\$336.95	\$330.25	\$256.85	\$0.00	\$93.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV32S8F-100NU	VNX5153 100G FCF 25X2.5 DPE/DAE NU	\$3,155.00	UE	21%	\$2,492.45	\$410.15	\$347.05	\$255.56	\$0.00	\$91.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV32S8F-100U	200GB FSTCACHE FL5H-25X2.5 IN DPE/DAE	\$2,680.00	UE	21%	\$2,068.00	\$348.40	\$294.80	\$217.08	\$0.00	\$77.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV32S8F-200	VNX5153 200GFCAHEFL5H-25X2.5 DPE/DAE N	\$4,420.00	UE	21%	\$3,491.80	\$751.40	\$663.00	\$486.25	\$0.00	\$150.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV32S8F-200NU	VNX5153 200G FCF 25X2.5 DAE/DPE NU	\$5,970.00	UE	21%	\$4,716.30	\$776.10	\$663.00	\$483.57	\$0.00	\$176.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV32S8F-200U	VNX5153 200GB F-CACHE FL5H-25X2.5 IN UPG	\$5,075.00	UE	21%	\$4,009.25	\$659.75	\$558.25	\$411.08	\$0.00	\$147.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV3VS8F-100	100GB FST CACHE FL5H 15X3.5IN DPE/DAE	\$1,985.00	UE	21%	\$1,576.05	\$339.15	\$299.25	\$219.45	\$0.00	\$79.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV3VS8F-100N	VNX 51/53 100G FCAHE 15X3.5 DPE/DAE N	\$2,345.00	UE	21%	\$1,852.55	\$338.95	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV3VS8F-100NU	VNX 51/53 100GFSTCACHE15X3.5 DPE/DAE NU	\$3,165.00	UE	21%	\$2,500.35	\$411.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV3VS8F-100U	VNX5153 100GB FCAHE FL5H-15X3.5IN UPG	\$2,780.00	UE	21%	\$2,126.10	\$349.70	\$295.90	\$217.89	\$0.00	\$78.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV3VS8F-200	200GB FST CACHE FL5H 15X3.5IN DPE/DAE	\$3,790.00	UE	21%	\$2,986.00	\$642.60	\$567.00	\$415.80	\$0.00	\$151.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV3VS8F-200N	VNX 51/53 200G FCAHE 15X3.5 DPE/DAE N	\$4,445.00	UE	21%	\$3,511.55	\$755.65	\$666.75	\$488.95	\$0.00	\$177.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV3VS8F200NU	VNX 51/53 200GFSTCACHE15X3.5 DPE/DAE NU	\$6,000.00	UE	21%	\$4,740.00	\$780.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV3VS8F-200U	VNX5153 200GB F-CACHE FL5H-15X3.5IN UPG	\$5,100.00	UE	21%	\$4,029.00	\$663.00	\$561.00	\$413.10	\$0.00	\$147.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S8F-100	VNXE1600 100GB FAST CACHE 25X2.5	\$1,855.00	UE	21%	\$1,449.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S8F-100TU	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200.00	UE	21%	\$1,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S8F-100U	VNXE1600 100GB FAST CACHE 25X2.5 U/G	\$2,200.00	UE	21%	\$1,738.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S8F-200	VNXE1600 200GB FAST CACHE 25X2.5	\$2,905.00	UE	21%	\$2,294.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S8F-200TU	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485.00	UE	21%	\$2,753.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLV52S8F-200U	VNXE1600 200GB FAST CACHE 25X2.5 U/G	\$3,485.00	UE	21%	\$2,753.15	\$0.00</									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	FSTVP-V53	FAST VP FOR VNX5300	\$2,813.00	UE	21%	\$2,222.27	\$562.60	\$506.34	\$450.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FV32S6F-100NTU	VNX51/53 100G FCF 25X2.5 DPE/DAE NU	\$3,155.00	UE	21%	\$2,492.45	\$410.15	\$347.05	\$255.56	\$0.00	\$91.50	\$0.00	\$0.00	\$0.00
5	FV32S6F-100TU	VNX51/53 100G FCF 25X2.5 DPE/DAE UG	\$3,155.00	UE	21%	\$2,492.45	\$410.15	\$347.05	\$255.56	\$0.00	\$91.50	\$0.00	\$0.00	\$0.00
5	FV32S6F-200NTU	VNX51/53 200G FCF 25X2.5 DPE/DAE NU	\$5,970.00	UE	21%	\$4,716.30	\$776.10	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$0.00	\$0.00
5	FV32S6F-200TU	VNX51/53 200G FCF 25X2.5 DPE/DAE UG	\$5,970.00	UE	21%	\$4,716.30	\$776.10	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$0.00	\$0.00
5	FV3V86F-100NTU	VNX 51/53 100GFSTCACHHE15X3.5 DPE/DAE NU	\$3,165.00	UE	21%	\$2,500.35	\$411.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00	\$0.00
5	FV3V86F-100TU	VNX 51/53 100GFSTCACHHE15X3.5 DPE/DAE UG	\$3,165.00	UE	21%	\$2,500.35	\$411.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00	\$0.00
5	FV3V86F-200NTU	VNX 51/53 200GFSTCACHHE15X3.5 DPE/DAE NU	\$6,000.00	UE	21%	\$4,740.00	\$780.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$0.00	\$0.00
5	FV3V86F-200TU	VNX 51/53 200GFSTCACHHE15X3.5 DPE/DAE UG	\$6,000.00	UE	21%	\$4,740.00	\$780.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$0.00	\$0.00
5	LPS32-V51	OE32 LOCAL PROTECT SUITE FOR VNX5100	\$2,063.00	UE	21%	\$1,629.77	\$412.60	\$371.34	\$330.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS32-V53	OE32 LOCAL PROTECT SUITE FOR VNX5300	\$3,031.00	UE	21%	\$2,394.49	\$606.20	\$545.58	\$484.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-V51	LOCAL PROTECTION SUITE FOR VNX5100	\$0.00	UE	21%	\$0.00	\$412.60	\$371.34	\$330.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-V53	LOCAL PROTECTION SUITE FOR VNX5300	\$0.00	UE	21%	\$0.00	\$606.20	\$545.58	\$484.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-V53-UPG	RECPNT & LPS RTU FOR VNX5300	\$968.00	UE	21%	\$764.72	\$193.60	\$174.24	\$154.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N3-2S10-300	NEBS 2.5IN 300G 10K SAS DISK DRV	\$0.00	UE	21%	\$0.00	\$82.45	\$72.75	\$53.35	\$0.00	\$19.40	\$0.00	\$0.00	\$0.00
5	N3-2S10-300E	300GB 10K 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$58.20	\$40.71	\$0.00	\$14.55	\$0.00	\$0.00	\$0.00
5	N3-2S10300EU	300GB 10K 6G SAS 2.5" SPARE	\$0.00	UE	21%	\$0.00	\$0.00	\$58.23	\$40.61	\$0.00	\$14.52	\$0.00	\$0.00	\$0.00
5	N3-2S10-300TU	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	\$0.00	UE	21%	\$0.00	\$85.15	\$72.05	\$53.06	\$0.00	\$19.00	\$0.00	\$0.00	\$0.00
5	N3-2S10-300U	VNX51/53 300G10K DRV-25X2.5IN DPE/DAE N	\$0.00	UE	21%	\$0.00	\$85.15	\$72.05	\$53.06	\$0.00	\$19.00	\$0.00	\$0.00	\$0.00
5	N3-2S10-600	NEBS 2.5IN 600G 10K SAS DISK DRV	\$705.00	UE	21%	\$556.95	\$119.85	\$105.75	\$77.55	\$0.00	\$28.20	\$0.00	\$0.00	\$0.00
5	N3-2S10-600E	600GB 10K 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$96.40	\$60.45	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00
5	N3-2S10600EU	600GB 10K 6G SAS 2.5" SPARE	\$975.00	UE	21%	\$770.25	\$0.00	\$96.68	\$60.45	\$0.00	\$21.62	\$0.00	\$0.00	\$0.00
5	N3-2S10-600TU	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955.00	UE	21%	\$754.45	\$124.15	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$0.00	\$0.00
5	N3-2S10-600U	VNX51/53 600G10K DRV-25X2.5IN DPE/DAE N	\$955.00	UE	21%	\$754.45	\$124.15	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$0.00	\$0.00
5	N3-2S10-900	NEBS 2.5IN 900G 10K SAS DISK DRV	\$990.00	UE	21%	\$782.15	\$168.30	\$148.50	\$108.90	\$0.00	\$39.60	\$0.00	\$0.00	\$0.00
5	N3-2S10-900E	900GB 10K 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$116.40	\$81.48	\$0.00	\$29.10	\$0.00	\$0.00	\$0.00
5	N3-2S10900EU	900GB 10K 6G SAS 2.5" SPARE	\$1,310.00	UE	21%	\$1,034.90	\$0.00	\$116.46	\$81.22	\$0.00	\$29.04	\$0.00	\$0.00	\$0.00
5	N3-2S10-900TU	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340.00	UE	21%	\$1,058.60	\$174.20	\$147.40	\$108.54	\$0.00	\$38.86	\$0.00	\$0.00	\$0.00
5	N3-2S10-900U	VNX51/53 900G10K DRV-25X2.5IN DPE/DAE N	\$1,340.00	UE	21%	\$1,058.60	\$174.20	\$147.40	\$108.54	\$0.00	\$38.86	\$0.00	\$0.00	\$0.00
5	N3-2S15-300	NEBS 2.5 300GB 15K 520BPS 6GB SAS DRIVE	\$0.00	UE	21%	\$0.00	\$104.55	\$92.25	\$67.65	\$0.00	\$24.60	\$0.00	\$0.00	\$0.00
5	N3-2S6F-100	NEBS 2.5IN 100GB FL5H SAS DRV	\$2,335.00	UE	21%	\$1,844.65	\$398.95	\$350.25	\$266.85	\$0.00	\$93.40	\$0.00	\$0.00	\$0.00
5	N3-2S6F-100E	100GB EFD 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$280.20	\$196.14	\$0.00	\$70.05	\$0.00	\$0.00	\$0.00
5	N3-2S6F-100EU	100GB EFD 6G SAS 2.5" SPARE	\$3,155.00	UE	21%	\$2,492.45	\$0.00	\$280.48	\$195.61	\$0.00	\$69.95	\$0.00	\$0.00	\$0.00
5	N3-2S6F-100TU	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155.00	UE	21%	\$2,492.45	\$410.15	\$347.48	\$255.56	\$0.00	\$91.50	\$0.00	\$0.00	\$0.00
5	N3-2S6F-100U	VNX51/53 100GFLSHDRV-25X2.5IN DAE/DPE N	\$3,155.00	UE	21%	\$2,492.45	\$410.15	\$347.48	\$255.56	\$0.00	\$91.50	\$0.00	\$0.00	\$0.00
5	N3-2S6F-200	NEBS 2.5IN 200GB FL5H SAS DRV	\$4,420.00	UE	21%	\$3,491.80	\$751.40	\$663.00	\$486.20	\$0.00	\$176.80	\$0.00	\$0.00	\$0.00
5	N3-2S6F-200E	200GB EFD 6G SAS 2.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$530.40	\$371.28	\$0.00	\$132.35	\$0.00	\$0.00	\$0.00
5	N3-2S6F-200EU	200GB EFD 6G SAS 2.5" SPARE	\$5,970.00	UE	21%	\$4,716.30	\$0.00	\$530.73	\$370.14	\$0.00	\$132.35	\$0.00	\$0.00	\$0.00
5	N3-2S6F-200TU	VNX51/53 200GFLSHDRV-25X2.5IN DAE/DPE N	\$5,970.00	UE	21%	\$4,716.30	\$776.10	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$0.00	\$0.00
5	N3-2S6F-200U	VNX51/53 200G 6GSASFLSHDRV-25X2.5IN DAE	\$5,970.00	UE	21%	\$4,716.30	\$776.10	\$656.70	\$483.57	\$0.00	\$173.13	\$0.00	\$0.00	\$0.00
5	N3-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$735.00	UE	21%	\$580.65	\$124.95	\$110.25	\$80.85	\$0.00	\$29.40	\$0.00	\$0.00	\$0.00
5	N3-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,090.00	UE	21%	\$782.10	\$128.70	\$108.90	\$80.19	\$0.00	\$28.71	\$0.00	\$0.00	\$0.00
5	N3-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,410.00	UE	21%	\$1,113.90	\$235.95	\$176.65	\$114.95	\$0.00	\$41.80	\$0.00	\$0.00	\$0.00
5	N3-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,410.00	UE	21%	\$1,113.90	\$235.95	\$176.65	\$114.21	\$0.00	\$40.89	\$0.00	\$0.00	\$0.00
5	N3-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,275.00	UE	21%	\$1,007.25	\$216.75	\$155.10	\$140.25	\$0.00	\$51.00	\$0.00	\$0.00	\$0.00
5	N3-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720.00	UE	21%	\$1,358.80	\$223.60	\$189.20	\$139.32	\$0.00	\$49.88	\$0.00	\$0.00	\$0.00
5	N3-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,720.00	UE	21%	\$1,358.80	\$223.60	\$189.20	\$139.32	\$0.00	\$49.88	\$0.00	\$0.00	\$0.00
5	N3-VS10-300	3.5 IN 300G 10K DISK DRIVE - NEBS	\$515.00	UE	21%	\$406.85	\$87.55	\$77.25	\$56.65	\$0.00	\$20.60	\$0.00	\$0.00	\$0.00
5	N3-VS10-300TU	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695.00	UE	21%	\$549.05	\$90.35	\$76.45	\$56.30	\$0.00	\$20.16	\$0.00	\$0.00	\$0.00
5	N3-VS10-300U	VNX33/35 300G10K 15X3.5IN DPE/DAE NEBS U	\$695.00	UE	21%	\$549.05	\$90.35	\$76.45	\$56.30	\$0.00	\$20.16	\$0.00	\$0.00	\$0.00
5	N3-VS10-600	NEBS 3.5IN 600G 10K SAS DISK DRV	\$705.00	UE	21%	\$556.95	\$119.85	\$105.75	\$77.55	\$0.00	\$28.20	\$0.00	\$0.00	\$0.00
5	N3-VS10-600TU	VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	\$955.00	UE	21%	\$754.45	\$124.15	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$0.00	\$0.00
5	N3-VS10-600U	VNX33/35 600G10K 15X3.5IN DPE/DAE NEBS U	\$955.00	UE	21%	\$754.45	\$124.15	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$0.00	\$0.00
5	N3-VS10-900	NEBS 3.5IN 900G 10K SAS DISK DRV	\$1,050.00	UE	21%	\$829.50	\$178.50	\$157.50	\$115.50	\$0.00	\$42.00	\$0.00	\$0.00	\$0.00
5	N3-VS10-900E	900GB 10K 6G SAS 3.5" NEBS DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$126.00	\$88.04	\$0.00	\$31.50	\$0.00	\$0.00	\$0.00
5	N3-VS10-900EU	900GB 10K 6G SAS 3.5" SPARE	\$1,420.00	UE	21%	\$1,121.80	\$0.00	\$126.24	\$88.04	\$0.00	\$31.48	\$0.00	\$0.00	\$0.00
5	N3-VS10-900TU	VNX33/35 900G10K 15X3.5IN DPE/DAE NEBS U	\$1,420.00	UE	21%	\$1,121.80	\$184.60	\$156.20	\$115.02	\$0.00	\$41.18	\$0.00	\$0.00	\$0.00
5	N3-VS10-900U	VNX33/35 900G10K 15X3.5IN DPE/DAE N	\$1,420.00	UE	21%	\$1,121.80	\$184.60	\$156.20	\$115.02	\$0.00	\$41.18	\$0.00	\$0.00	\$0.00
5	N3-VS15-300	300GB 15K 520BPS 6GB SAS DISK DRIVE	\$660.00	UE	21%	\$521.40	\$112.20	\$99.00	\$72.62	\$0.00	\$26.40	\$0.00	\$0.00	\$0.00
5	N3-VS15-300-7	2100GB SAS DISKPACK 7X300GB 15K3.5" NEBS	\$4,605.00	UE	21%	\$3,637.95	\$0.00	\$552.60	\$386.82	\$0.00	\$138.15	\$0.00	\$0.00	\$0.00
5	N3-VS15-300TU	2100GB DISK PK(7x300GB 15K)NEBS UPG	\$6,215.00	UE	21%	\$4,909.85	\$0.00	\$552.51	\$385.33	\$0.00	\$137.79	\$0.00	\$0.00	\$0.00
5	N3-VS15-300E	300GB 15K SAS DRIVE NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$79.20	\$55.44	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00
5	N3-VS15-300EU	300GB 15K NEBS SAS DISK DRIVE	\$890.00	UE	21%	\$703.10	\$0.00	\$79.12	\$55.18	\$0.00	\$19.73	\$0.00	\$0.00	\$0.00
5	N3-VS15-300TU	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890.00	UE	21%	\$703.10	\$115.70	\$97.90	\$72.09	\$0.00	\$25.81	\$0.00	\$0.00	\$0.00
5	N3-VS15-300U	VNX33/35 300G15K 6G15X3.5IN DPE/DAE N	\$890.00	UE	21%	\$703.10	\$115.70	\$97.90	\$72.09	\$0.00	\$25.81	\$0.00	\$0.00	\$0.00
5	N3-VS15-300UE													

Dell EMC NASPO ValuePoint Contract MNWNC-109
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Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	N3-VS6F-200TU	VNX33161/53 200GFLSH-15X3 5IN DPE/DAE N	\$6,000.00	UE	21%	\$4,740.00	\$780.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$0.00
5	N3-VS6F-200U	200GB 3.5IN SAS SSD VNX51153-NEBS-UPG	\$6,000.00	UE	21%	\$4,740.00	\$780.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$0.00
5	N5-2S10-012	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS	\$935.00	UE	21%	\$738.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-012TU	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,265.00	UE	21%	\$989.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-012U	VNXE1600 1.2TB 10K SAS 25X2.5 NEBS U/G	\$1,265.00	UE	21%	\$989.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-600	VNXE1600 600GB 10K SAS 25X2.5 NEBS	\$575.00	UE	21%	\$439.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$675.00	UE	21%	\$513.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 NEBS U/G	\$675.00	UE	21%	\$513.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5 NEBS	\$720.00	UE	21%	\$556.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975.00	UE	21%	\$757.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S10-900U	VNXE1600 900GB 10K SAS 25X2.5 NEBS U/G	\$975.00	UE	21%	\$757.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-300	VNXE1600 300GB 15K SAS 25X2.5 NEBS	\$975.00	UE	21%	\$757.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-300TU	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,045.00	UE	21%	\$825.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-300U	VNXE1600 300GB 15K SAS 25X2.5 NEBS U/G	\$1,045.00	UE	21%	\$825.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-600	VNXE1600 600GB 15K SAS 25X2.5 NEBS	\$800.00	UE	21%	\$632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075.00	UE	21%	\$849.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S15-600U	VNXE1600 600GB 15K SAS 25X2.5 NEBS U/G	\$1,075.00	UE	21%	\$849.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6F-200	VNXE1600 200GB SSD 25X2.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6F-200TU	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6F-200U	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-200	VNXE1600 200GB SSD 25X2.5 NEBS	\$1,595.00	UE	21%	\$1,260.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-200TU	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$1,915.00	UE	21%	\$1,512.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-200U	VNXE1600 200GB SSD 25X2.5 NEBS U/G	\$1,915.00	UE	21%	\$1,512.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-800	VNXE1600 800GB SSD 25X2.5 NEBS	\$5,705.00	UE	21%	\$4,506.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-800TU	VNXE1600 800GB SSD 25X2.5 NEBS U/G	\$6,850.00	UE	21%	\$5,411.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-2S6FX-800U	VNXE1600 800GB SSD 25X2.5 NEBS U/G	\$6,850.00	UE	21%	\$5,411.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-020	VNXE1600 2TB NL SAS 12X3.5 NEBS	\$675.00	UE	21%	\$533.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910.00	UE	21%	\$718.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 NEBS U/G	\$910.00	UE	21%	\$718.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-040	VNXE1600 4TB NL SAS 12X3.5 NEBS	\$995.00	UE	21%	\$786.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345.00	UE	21%	\$1,062.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 NEBS U/G	\$1,345.00	UE	21%	\$1,062.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-012	VNXE1600 1.2TB 10K SAS 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-012TU	VNXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-012U	VNXE1600 1.2TB 10K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-600	VNXE1600 600GB 10K SAS 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-600TU	VNXE1600 600GB 10K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-600U	VNXE1600 600GB 10K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5 NEBS	\$720.00	UE	21%	\$556.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$975.00	UE	21%	\$757.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 NEBS U/G	\$975.00	UE	21%	\$757.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-300	VNXE1600 300GB 15K SAS 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-300TU	VNXE1600 300GB 15K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-300U	VNXE1600 300GB 15K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5 NEBS	\$800.00	UE	21%	\$632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,075.00	UE	21%	\$849.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 NEBS U/G	\$1,075.00	UE	21%	\$849.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6F-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6F-200TU	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6F-200U	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-200	VNXE1600 200GB SSD 12X3.5 NEBS	\$1,595.00	UE	21%	\$1,260.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-200TU	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$1,915.00	UE	21%	\$1,512.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-200U	VNXE1600 200GB SSD 12X3.5 NEBS U/G	\$1,915.00	UE	21%	\$1,512.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-800	VNXE1600 800GB SSD 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-800TU	VNXE1600 800GB SSD 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-PS6FX-800U	VNXE1600 800GB SSD 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X1200-10K	VNXE1600 3.5 NEBS Systempack 6x1.2TB 10K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X200-SSD	VNXE1600 3.5 NEBS Systempack 6x200GB SSD	\$9,565.00	UE	21%	\$7,556.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X300-15K	VNXE1600 3.5 NEBS Systempack 6x300GB 15K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X600-10K	VNXE1600 3.5 NEBS Systempack 6x600GB 10K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X600-15K	VNXE1600 3.5 NEBS Systempack 6x600GB 15K	\$3,345.00	UE	21%	\$2,642.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X800-SSD	VNXE1600 3.5 NEBS Systempack 6x800GB SSD	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L6X900-10K	VNXE1600 3.5 NEBS Systempack 6x900GB 10K	\$3,465.00	UE	21%	\$2,737.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L9X2TB-NL	VNXE1600 3.5 NEBS Systempack 9x2TB NLSAS	\$4,980.00	UE	21%	\$3,942.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-L9X4TB-NL	VNXE1600 3.5 NEBS Systempack 9x4TB NLSAS	\$8,980.00	UE	21%	\$7,078.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X1200-10K	VNXE1600 2.5 NEBS Systempack 6x1.2TB 10K	\$5,610.00	UE	21%	\$4,431.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X200-SSD	VNXE1600 2.5 NEBS Systempack 6x200GB SSD	\$9,565.00	UE	21%	\$7,556.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X300-15K	VNXE1600 2.5 NEBS Systempack 6x300GB 15K	\$3,255.00	UE	21%	\$2,571.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X600-10K	VNXE1600 2.5 NEBS Systempack 6x600GB 10K	\$2,435.00	UE	21%	\$1,899.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X600-15K	VNXE1600 2.5 NEBS Systempack 6x600GB 15K	\$3,345.00	UE	21%	\$2,642.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X800-SSD	VNXE1600 2.5 NEBS Systempack 6x800GB SSD	\$34,230.00	UE	21%	\$27,047.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N5-SP-S6X900-10K	VNXE1600 2.5 NEBS Systempack 6x900GB 10K	\$3,465.00	UE	21%	\$2,737.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N6-2S10-012	VNXE 3200 1.2TB 10KSAS 25X2.5 NEBS	\$1,095.00	UE	21%	\$865.05	\$0.00	\$131.40	\$91.98	\$65.70	\$59.13	\$26.28	\$0.00
5	N6-2S10-012TU	VNXE 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475.00	UE	21%	\$1,165.25	\$0.00	\$131.13	\$91.45	\$63.43	\$32.94	\$28.03	\$0.00
5	N6-2S10-012U	VNXE 3200 1.2TB 10KSAS 25X2.5 NEBS U/G	\$1,475.00	UE	21%	\$1,165.25	\$0.00	\$131.13	\$91.45	\$63.43	\$32.94	\$28.03	\$0.00
5	N6-2S10-600	VNXE 3200 600GB 10K SAS 25X2.5 NEBS	\$645.00	UE	21%	\$509.55	\$0.00	\$77.40	\$54.18	\$38.70	\$34.83	\$15.48	\$0.00
5	N6-2S10-600TU	VNXE 3200 600GB 10KSAS 25X2.5 NEBS U/G	\$875.00	UE	21%	\$691.25	\$0.00	\$77.70	\$54.25	\$37.63	\$19.54	\$16.63	\$0.00
5	N6-2S10-60												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	N6-2S15-300U	VNXe 3200 300GB 16KSAS 25X2.5 NEBS U/G	\$1,255.00	UE	21%	\$991.45	\$0.00	\$111.57	\$77.81	\$53.97	\$28.02	\$23.85	\$0.00
5	N6-2S6F-100TU	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,020.00	UE	21%	\$1,595.80	\$0.00	\$242.40	\$169.68	\$121.20	\$109.08	\$48.48	\$0.00
5	N6-2S6F-100U	VNXe 3200 100GB EFD 25X2.5 NEBS U/G	\$2,725.00	UE	21%	\$2,152.75	\$0.00	\$242.25	\$168.95	\$117.18	\$60.85	\$51.78	\$0.00
5	N6-2S6F-200	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$3,195.00	UE	21%	\$2,524.05	\$0.00	\$242.25	\$168.95	\$111.18	\$60.85	\$51.78	\$0.00
5	N6-2S6F-200TU	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$0.00	\$383.40	\$268.38	\$191.70	\$172.53	\$76.68	\$0.00
5	N6-2S6F-200U	VNXe 3200 200GB EFD 25X2.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$0.00	\$383.60	\$267.53	\$185.55	\$96.35	\$81.99	\$0.00
5	N6-2S6FX-100	VNXe 3200 100GB FASTVP EFD 25X2.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$184.80	\$129.36	\$92.40	\$93.16	\$36.96	\$0.00
5	N6-2S6FX-100TU	VNXe 3200 100GB FASTVP EFD 25X2.5 NB UG	\$0.00	UE	21%	\$0.00	\$0.00	\$164.47	\$114.70	\$79.55	\$41.31	\$35.15	\$0.00
5	N6-2S6FX-100U	VNXe 3200 100GB FASTVP EFD 25X2.5 NB UG	\$0.00	UE	21%	\$0.00	\$0.00	\$164.47	\$114.70	\$79.55	\$41.31	\$35.15	\$0.00
5	N6-2S6FX-200	VNXe 3200 200GB FASTVP EFD 25X2.5 NEB	\$1,770.00	UE	21%	\$1,398.30	\$0.00	\$212.40	\$148.68	\$106.20	\$95.58	\$42.48	\$0.00
5	N6-2S6FX-200TU	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,130.00	UE	21%	\$1,682.70	\$0.00	\$189.36	\$132.06	\$91.59	\$47.56	\$40.47	\$0.00
5	N6-2S6FX-200U	VNXe 3200 200GB FASTVP EFD 25X2.5 NB UG	\$2,130.00	UE	21%	\$1,682.70	\$0.00	\$189.36	\$132.06	\$91.59	\$47.56	\$40.47	\$0.00
5	N6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5 NEBS	\$725.00	UE	21%	\$572.75	\$0.00	\$87.00	\$60.90	\$39.15	\$39.15	\$17.40	\$0.00
5	N6-PS07-020TU	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980.00	UE	21%	\$774.20	\$0.00	\$97.12	\$60.76	\$42.14	\$21.88	\$16.62	\$0.00
5	N6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 NEBS U/G	\$980.00	UE	21%	\$774.20	\$0.00	\$97.12	\$60.76	\$42.14	\$21.88	\$16.62	\$0.00
5	N6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5 NEBS	\$995.00	UE	21%	\$786.05	\$0.00	\$97.12	\$60.76	\$42.14	\$21.88	\$16.62	\$0.00
5	N6-PS07-040TU	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345.00	UE	21%	\$1,062.55	\$0.00	\$119.57	\$83.39	\$57.84	\$30.03	\$25.56	\$0.00
5	N6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 NEBS U/G	\$1,345.00	UE	21%	\$1,062.55	\$0.00	\$119.57	\$83.39	\$57.84	\$30.03	\$25.56	\$0.00
5	N6-PS10-012	VNXe 3200 1.2TB 10K SAS 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$131.40	\$91.98	\$65.70	\$59.13	\$26.28	\$0.00
5	N6-PS10-012TU	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$131.13	\$91.45	\$63.43	\$32.94	\$28.03	\$0.00
5	N6-PS10-012U	VNXe 3200 1.2TB 10KSAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$131.13	\$91.45	\$63.43	\$32.94	\$28.03	\$0.00
5	N6-PS10-600TU	VNXe 3200 600GB 10K SAS 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$77.70	\$54.18	\$38.70	\$34.83	\$15.48	\$0.00
5	N6-PS10-600U	VNXe 3200 600GB 10KSAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$77.70	\$54.18	\$38.70	\$34.83	\$15.48	\$0.00
5	N6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5 NEBS	\$860.00	UE	21%	\$679.40	\$0.00	\$103.20	\$72.24	\$51.60	\$46.44	\$16.63	\$0.00
5	N6-PS10-900TU	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,150.00	UE	21%	\$908.50	\$0.00	\$102.24	\$71.30	\$49.45	\$25.68	\$21.85	\$0.00
5	N6-PS10-900U	VNXe 3200 900GB 10KSAS 12X3.5 NEBS UG	\$1,150.00	UE	21%	\$908.50	\$0.00	\$102.24	\$71.30	\$49.45	\$25.68	\$21.85	\$0.00
5	N6-PS15-300	VNXe 3200 300GB 15K SAS 12X3.5 NEBS	\$0.00	UE	21%	\$0.00	\$0.00	\$78.60	\$55.02	\$39.30	\$35.37	\$15.72	\$0.00
5	N6-PS15-300TU	VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$78.23	\$54.56	\$37.84	\$19.65	\$16.72	\$0.00
5	N6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 NEBS U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$78.23	\$54.56	\$37.84	\$19.65	\$16.72	\$0.00
5	N6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5 NEBS	\$1,070.00	UE	21%	\$845.30	\$0.00	\$128.40	\$89.88	\$64.20	\$57.78	\$25.68	\$0.00
5	N6-PS15-600TU	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445.00	UE	21%	\$1,141.55	\$0.00	\$128.46	\$89.58	\$62.14	\$32.27	\$27.46	\$0.00
5	N6-PS15-600U	VNXe 3200 600GB 15KSAS 12X3.5 NEBS U/G	\$1,445.00	UE	21%	\$1,141.55	\$0.00	\$128.46	\$89.58	\$62.14	\$32.27	\$27.46	\$0.00
5	N6-PS6F-100	VNXe 3200 100GB EFD 12X3.5 NEBS	\$2,020.00	UE	21%	\$1,595.80	\$0.00	\$242.40	\$169.68	\$121.20	\$109.08	\$48.48	\$0.00
5	N6-PS6F-100TU	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725.00	UE	21%	\$2,152.75	\$0.00	\$242.25	\$168.95	\$117.18	\$60.85	\$51.78	\$0.00
5	N6-PS6F-100U	VNXe 3200 100GB EFD 12X3.5 NEBS U/G	\$2,725.00	UE	21%	\$2,152.75	\$0.00	\$242.25	\$168.95	\$117.18	\$60.85	\$51.78	\$0.00
5	N6-PS6F-200	VNXe 3200 200GB EFD 12X3.5 NEBS	\$3,195.00	UE	21%	\$2,524.05	\$0.00	\$383.40	\$268.38	\$191.70	\$172.53	\$76.68	\$0.00
5	N6-PS6F-200TU	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$0.00	\$383.60	\$267.53	\$185.55	\$96.35	\$81.99	\$0.00
5	N6-PS6F-200U	VNXe 3200 200GB EFD 12X3.5 NEBS U/G	\$4,315.00	UE	21%	\$3,408.85	\$0.00	\$383.60	\$267.53	\$185.55	\$96.35	\$81.99	\$0.00
5	N6-PS6FX-100	VNXe 3200 100GB FASTVP EFD 12X3.5 NEB	\$0.00	UE	21%	\$0.00	\$0.00	\$184.80	\$129.36	\$92.40	\$93.16	\$36.96	\$0.00
5	N6-PS6FX-100TU	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	\$0.00	UE	21%	\$0.00	\$0.00	\$164.47	\$114.70	\$79.55	\$41.31	\$35.15	\$0.00
5	N6-PS6FX-100U	VNXe 3200 100GB FASTVP EFD 12X3.5 NB UG	\$0.00	UE	21%	\$0.00	\$0.00	\$164.47	\$114.70	\$79.55	\$41.31	\$35.15	\$0.00
5	N6-PS6FX-200	VNXe 3200 200GB FASTVP EFD 12X3.5 NEB	\$1,770.00	UE	21%	\$1,398.30	\$0.00	\$212.40	\$148.68	\$106.20	\$95.58	\$42.48	\$0.00
5	N6-PS6FX-200TU	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$2,130.00	UE	21%	\$1,682.70	\$0.00	\$189.36	\$132.06	\$91.59	\$47.56	\$40.47	\$0.00
5	N6-PS6FX-200U	VNXe 3200 200GB FASTVP EFD 12X3.5 NB UG	\$2,130.00	UE	21%	\$1,682.70	\$0.00	\$189.36	\$132.06	\$91.59	\$47.56	\$40.47	\$0.00
5	PPAK-V53UPG	T, P, PACK UPGRADE FOR VNX5300	\$7,534.00	UE	21%	\$5,951.86	\$1,506.80	\$1,356.12	\$1,205.44	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-ASTLS	RACK-40U-60 PWR CORD ASTL	\$860.00	UE	21%	\$695.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-IEC3S	RACK-40U-60 PWR CORD IEC 309	\$480.00	UE	21%	\$363.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-RSS	RACK-40U-60 PWR CORD R&S	\$860.00	UE	21%	\$695.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-USS	RACK-40U-60 PWR CORD US	\$460.00	UE	21%	\$363.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CDP51-UG	RP SE TO EX LOC REG CAP UG FOR 5100/OTH	\$0.00	UE	21%	\$0.00	\$410.00	\$369.00	\$328.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CDP53-UG	RP SE TO EX LOC REG CAP UG FOR 5300/120	\$0.00	UE	21%	\$0.00	\$606.00	\$545.40	\$464.80	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CRR51-UG	RP SE TO EX REM REG CAP UG FOR 5100/OTH	\$0.00	UE	21%	\$0.00	\$913.00	\$731.70	\$650.40	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CRR53-UG	RP SE TO EX REM REG CAP UG FOR 5300/120	\$0.00	UE	21%	\$0.00	\$1,563.00	\$1,406.70	\$1,250.40	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-V51	REMOTE PROTECTION SUITE FOR VNX5100	\$0.00	UE	21%	\$0.00	\$812.60	\$731.34	\$650.08	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-V53	REMOTE PROTECTION SUITE FOR VNX5300	\$0.00	UE	21%	\$0.00	\$1,562.60	\$1,406.34	\$1,250.08	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-V53-UPG	RECPTM & RPS RTU FOR VNX5300	\$3,750.00	UE	21%	\$2,962.50	\$750.00	\$675.00	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V51	Events & Retention Suite for VNX5100=IC	\$837.00	UE	21%	\$661.23	\$167.40	\$150.66	\$133.92	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V53	Events & Retention Suite for VNX5300=IC	\$1,361.00	UE	21%	\$1,075.19	\$272.20	\$244.98	\$217.76	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V53-GOOGLE	VNX5300 CONNECTOR FOR GOOGLE	\$1,361.00	UE	21%	\$1,075.19	\$272.20	\$244.98	\$217.76	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V53-UPG	Events & Retention Suite VNX5300 UPG=IC	\$524.00	UE	21%	\$413.96	\$104.80	\$94.32	\$83.84	\$0.00	\$0.00	\$0.00	\$0.00
5	SFPTWNACT-1MS	QTY 2 SFP- TO SFP+1M ACTIVE 8G/10G CABLE	\$320.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFPTWNACT-3MS	QTY 2 SFP- TO SFP+3M ACTIVE 8G/10G CABLE	\$360.00	UE	21%	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFPTWNACT-5MS	QTY 2 SFP- TO SFP+ 5M ACTIVE 10G CABLE	\$440.00	UE	21%	\$347.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPE-TELCO-2US	TELCO RAIL KIT FOR THE 2U AC SPE	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPST-2GBS	TELCO RAIL KIT FOR THE 1U SPS	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STKVN16K-B12	VNXe1600,2xSP DPE,12x3.5,noSFP,TWAX Enet	\$5,500.00	UE	21%	\$4,345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STKVN16K-B25	VNXe1600,2xSP DPE,25x2.5,noSFP,TWAX Enet	\$5,500.00	UE	21%	\$4,345.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STKVN16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890.00	UE	21%	\$1,493.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	STKVN16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890.00	UE	21%	\$1,493.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TF-V51	THIN PROVISIONING FOR VNX5100	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UAYZ-V51	UNISPHERE ANALYZER FOR A VNX5100	\$1,670.00	UE	21%	\$1,319.30	\$334.00	\$300.60	\$267.20	\$0.00	\$0.00	\$0.00	\$0.00
5	UAYZ-V53	UNISPHERE ANALYZER FORA VNX5300	\$2,532.00	UE	21%	\$2,000.28	\$506.40	\$455.76	\$405.12	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V51	Unisphere Block & VNX OE VNX5100	\$2,369.00	UE	21%	\$1,871.51	\$473.80	\$426.42	\$376.04	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V53	UNISPHERE BLOCK & VNX OE VNX 5300	\$6,413.00	UE	21%	\$5,066.27	\$1,286.00	\$1,154.34	\$1,026.08	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V53UPG	UNISPHERE UPG FOR VNX OE BLOCK & VNX5300	\$5,130.00	UE	21%	\$4,052.70	\$1,026.00	\$923.40	\$820.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-VSS	UNISPHERE BLOCK & VNX OE VSS=IC	\$5,063.00	UE	21%	\$3,999.77	\$911.34	\$810.08	\$708.08	\$708.82	\$0.00	\$0.00	\$0.00
5	UNIF-V53	UNISPHERE FILE & VNX OE VNX5300	\$4,968.00	UE	21%	\$3,940.52	\$997.50	\$897.84	\$798.08	\$0.00	\$0.00	\$0.00	\$0.00
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Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	V13-PWR-1	2 C13 PWRCORDS W/NBR 14136 PLUG 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-10	2 C13 PWRCORDS W/ KSC8305 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-11	2 C13 PWRCORDS W/ CNS890 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-12	2 C13 PWRCORDS W/ NEMA 5-15 PLUG 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-13	2 C13 PWRCORDS W/ BS546 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-14	2 C13 PWRCORDS W/ SI-32 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-15	2 C13 POWER CORDS W/IN6SA3 PLUG 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-2	2 C13 PWRCORDS W/JISC 8303 PLUG 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-3	2 C13 PWRCORDS W/ GB1002 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-4	2 C13 PWRCORDS W/IRAM 2073 PLUG 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-5	2 C13 PWRCORDS W/BSI 1363 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-6	2 C13 PWRCORDS W/ SAA/3 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-7	2 C13 PWRCORDS W/ CE7/7 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-8	2 C13 PWRCORDS W/CEI 23-16 PLUG 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V13-PWR-9	2 C13 PC W/AFSNIIT 107-2-D1 PLG 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V16-SNAPR12	12 DRV SNAP IN Rails	\$600.00	UE	21%	\$474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V16-SNAPR25	25 DRV SNAP IN Rails	\$600.00	UE	21%	\$474.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V2-10GB-ETH-C	2 PORT 10G BASE-T ERUPTION SLIC	\$2,900.00	UE	21%	\$2,291.00	\$348.00	\$290.00	\$203.00	\$145.00	\$87.00	\$58.00	\$58.00	\$58.00	\$58.00	\$58.00
5	V2-10G-C-SPRE	2 PORT 10G BASE-T ERUPTION ESIC	\$2,900.00	UE	21%	\$2,291.00	\$348.00	\$290.00	\$203.00	\$145.00	\$87.00	\$58.00	\$58.00	\$58.00	\$58.00	\$58.00
5	V211D04A12CM	VNXE3100 2XSP DPE, 12X3.5 DS 6X2TB NLSAS	\$0.00	UE	21%	\$0.00	\$851.16	\$709.30	\$496.56	\$354.65	\$212.79	\$141.86	\$141.86	\$141.86	\$141.86	\$141.86
5	V211D04A12CS	VNXE3100 2XSP DPE, 12X3.5 DS 6X1TB NLSAS	\$0.00	UE	21%	\$0.00	\$792.72	\$660.60	\$462.42	\$330.30	\$198.18	\$132.12	\$132.12	\$132.12	\$132.12	\$132.12
5	V211D04A12PM	VNXE3100 2XSP DPE, 12X3.5 DS 6X600GB SAS	\$0.00	UE	21%	\$0.00	\$834.96	\$695.80	\$487.06	\$347.90	\$208.74	\$138.16	\$138.16	\$138.16	\$138.16	\$138.16
5	V211D04A12PS	VNXE3100 2XSP DPE, 12X3.5 DS 6X300GB SAS	\$0.00	UE	21%	\$0.00	\$753.48	\$627.90	\$439.53	\$313.95	\$188.37	\$125.58	\$125.58	\$125.58	\$125.58	\$125.58
5	V211D08A12	VNXE3100, 2XSP DPE, 12X3.5 DS, AC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V211D08A12CM	VNXE3100 2XSP DPE 8GB 12X3.5 6X2TB NLSAS	\$0.00	UE	21%	\$0.00	\$851.16	\$709.30	\$496.56	\$354.65	\$212.79	\$141.86	\$141.86	\$141.86	\$141.86	\$141.86
5	V211D08A12CS	VNXE3100 2XSP DPE 8GB 12X3.5 6X1TB NLSAS	\$0.00	UE	21%	\$0.00	\$792.72	\$660.60	\$462.42	\$330.30	\$198.18	\$132.12	\$132.12	\$132.12	\$132.12	\$132.12
5	V211D08A12PM	VNXE3100 2XSP DPE 8GB 12X3.5 6X600GB SAS	\$0.00	UE	21%	\$0.00	\$834.96	\$695.80	\$487.06	\$347.90	\$208.74	\$138.16	\$138.16	\$138.16	\$138.16	\$138.16
5	V211D08A12PMB	VNXE3100, 2XSP, 8GB, 12X3.5 DS, 6X600 GB	\$0.00	UE	21%	\$0.00	\$1,004.40	\$837.00	\$585.90	\$418.50	\$251.10	\$167.40	\$167.40	\$167.40	\$167.40	\$167.40
5	V211D08A12PS	VNXE3100 2XSP DPE 8GB 12X3.5 6X300GB SAS	\$0.00	UE	21%	\$0.00	\$753.48	\$627.90	\$439.53	\$313.95	\$188.37	\$125.58	\$125.58	\$125.58	\$125.58	\$125.58
5	V211D08A12PSB	VNXE3100, 2XSP, 8GB, 12X3.5 DS, 6X300 GB	\$0.00	UE	21%	\$0.00	\$960.16	\$716.80	\$511.76	\$358.40	\$215.04	\$143.36	\$143.36	\$143.36	\$143.36	\$143.36
5	V211S04A12CM	VNXE3100 1XSP DPE, 12X3.5 DS 6X2TB NLSAS	\$0.00	UE	21%	\$0.00	\$711.00	\$592.50	\$411.76	\$283.15	\$177.75	\$105.50	\$105.50	\$105.50	\$105.50	\$105.50
5	V211S04A12CS	VNXE3100 1XSP DPE, 12X3.5 DS 6X1TB NLSAS	\$0.00	UE	21%	\$0.00	\$631.56	\$526.30	\$368.41	\$263.20	\$157.89	\$95.28	\$95.28	\$95.28	\$95.28	\$95.28
5	V211S04A12PM	VNXE3100 1XSP DPE, 12X3.5 DS 6X600GB SAS	\$0.00	UE	21%	\$0.00	\$715.68	\$596.40	\$417.48	\$283.76	\$178.92	\$115.28	\$115.28	\$115.28	\$115.28	\$115.28
5	V211S04A12PMB	VNXE3100, 1XSP DPE, 12X3.5 DS, 6X600GB	\$0.00	UE	21%	\$0.00	\$885.12	\$737.60	\$516.32	\$368.20	\$221.28	\$143.52	\$143.52	\$143.52	\$143.52	\$143.52
5	V211S04A12PS	VNXE3100 1XSP DPE, 12X3.5 DS 6X300GB SAS	\$0.00	UE	21%	\$0.00	\$619.20	\$516.00	\$361.20	\$258.00	\$154.80	\$103.20	\$103.20	\$103.20	\$103.20	\$103.20
5	V211S04A12PSB	VNXE3100, 1XSP, 12X3.5 DS, 6X300GB SAS	\$0.00	UE	21%	\$0.00	\$725.76	\$604.80	\$423.36	\$302.40	\$181.44	\$120.96	\$120.96	\$120.96	\$120.96	\$120.96
5	V211S08A12	VNXE3100, 1XSP DPE, 8GB, 12X3.5 DS, AC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V212D08A12CL	VNXE3150,2XSP DPE,8GB,12X3.5,6X3TB NLSAS	\$0.00	UE	21%	\$0.00	\$1,400.52	\$837.10	\$585.97	\$418.50	\$251.13	\$167.42	\$167.42	\$167.42	\$167.42	\$167.42
5	V212D08A12CLE	VNXE3150,2XSP,12X3.5 DS,6X3TB NLSAS	\$0.00	UE	21%	\$0.00	\$1,410.00	\$837.10	\$582.50	\$418.50	\$251.13	\$167.42	\$167.42	\$167.42	\$167.42	\$167.42
5	V212D08A12CM	VNXE3150,2XSP DPE,8GB,12X3.5,6X2TB NLSAS	\$0.00	UE	21%	\$0.00	\$1,175.00	\$673.80	\$471.66	\$322.14	\$201.44	\$134.76	\$134.76	\$134.76	\$134.76	\$134.76
5	V212D08A12CS	VNXE3150,2XSP DPE,8GB,12X3.5,6X1TB NLSAS	\$0.00	UE	21%	\$0.00	\$908.56	\$673.80	\$471.66	\$322.14	\$201.44	\$134.76	\$134.76	\$134.76	\$134.76	\$134.76
5	V212D08A12CXL	VNXE3150,2XSP DPE,8GB,12X3.5,6X4TB NLSAS	\$14,000.00	UE	21%	\$11,060.00	\$753.12	\$627.60	\$439.32	\$313.80	\$188.28	\$125.52	\$125.52	\$125.52	\$125.52	\$125.52
5	V212D08A12PL	VNXE3150, 2XSP DPE,8GB,12X3.5 DS,6X900GB	\$0.00	UE	21%	\$0.00	\$1,080.00	\$1,400.00	\$980.00	\$700.00	\$420.00	\$280.00	\$280.00	\$280.00	\$280.00	\$280.00
5	V212D08A12PLB	VNXE3150,2XSPDPE,8GB,12X3.5DS,6X900GBSAS	\$0.00	UE	21%	\$0.00	\$832.68	\$693.90	\$485.73	\$346.95	\$208.07	\$138.78	\$138.78	\$138.78	\$138.78	\$138.78
5	V212D08A12PLE	VNXE3150,2XSPDPE,8GB,12X3.5 DS,6X900GB Ent	\$0.00	UE	21%	\$0.00	\$1,007.16	\$839.30	\$587.51	\$419.65	\$251.79	\$167.86	\$167.86	\$167.86	\$167.86	\$167.86
5	V212D08A12PM	VNXE3150,2XSPDPE,8GB,12X3.5 DS,6X600GBSAS	\$0.00	UE	21%	\$0.00	\$1,206.72	\$1,005.60	\$703.92	\$502.80	\$301.68	\$201.12	\$201.12	\$201.12	\$201.12	\$201.12
5	V212D08A12PMB	VNXE3150 2XSP DPE, 8GB, 12X3.5 DS, 6X600GB	\$0.00	UE	21%	\$0.00	\$753.60	\$628.00	\$439.60	\$314.00	\$188.40	\$125.60	\$125.60	\$125.60	\$125.60	\$125.60
5	V212D08A12PS	VNXE3150 2XSPDPE, 8GB, 12X3.5 DS, 6X300GBSAS	\$0.00	UE	21%	\$0.00	\$906.48	\$755.40	\$528.78	\$377.70	\$226.62	\$151.08	\$151.08	\$151.08	\$151.08	\$151.08
5	V212D08A12PSB	VNXE3150,2XSPDPE,8GB,12X3.5 DS, 6X300GB	\$0.00	UE	21%	\$0.00	\$715.52	\$596.50	\$417.55	\$298.25	\$178.95	\$105.50	\$105.50	\$105.50	\$105.50	\$105.50
5	V212D08A25FM	VNXE3150, 2xSP DPE, 25x2.5 DS, 6x200 EFD	\$0.00	UE	21%	\$0.00	\$817.20	\$681.00	\$476.70	\$340.50	\$204.30	\$138.20	\$138.20	\$138.20	\$138.20	\$138.20
5	V212D08A25FSS	VNXE3150, 2xSP DPE, 25x2.5 DS, 6x100 EFD	\$0.00	UE	21%	\$0.00	\$3,222.84	\$2,665.70	\$1,879.99	\$1,342.85	\$805.71	\$537.14	\$537.14	\$537.14	\$537.14	\$537.14
5	V212D08A25PL	VNXE3150,2xSP DPE, 9GB,25x2.5 DS,6x900GB	\$0.00	UE	21%	\$0.00	\$1,795.56	\$1,496.30	\$1,047.41	\$748.15	\$448.89	\$299.26	\$299.26	\$299.26	\$299.26	\$299.26
5	V212D08A25PLB	VNXE3150,2XSPDPE,8GB,25X2.5DS,6X900GBSAS	\$0.00	UE	21%	\$0.00	\$750.00	\$625.50	\$437.85	\$312.75	\$187.65	\$125.10	\$125.10	\$125.10	\$125.10	\$125.10
5	V212D08A25PLC	VNXE3150,2xSP DPE, 9GB,25x2.5 DS,6x900GB Ent	\$0.00	UE	21%	\$0.00	\$913.44	\$761.20	\$532.84	\$380.60	\$228.36	\$154.24	\$154.24	\$154.24	\$154.24	\$154.24
5	V212D08A25PM	VNXE3150, 2xSP DPE, 8GB,25x2.5 DS,6x900GB	\$0.00	UE	21%	\$0.00	\$1,100.04	\$916.70	\$641.69	\$458.35	\$275.01	\$183.34	\$183.34	\$183.34	\$183.34	\$183.34
5	V212D08A25PMB	VNXE3150,2XSPDPE,8GB,25X2.5 DS,6X900GBSAS	\$0.00	UE	21%	\$0.00	\$874.28	\$731.90	\$519.33	\$363.15	\$220.89	\$143.38	\$143.38	\$143.38	\$143.38	\$143.38
5	V212D08A25PS	VNXE3150, 2xSP DPE, 8GB,25x2.5 DS,6x900GB	\$0.00	UE	21%	\$0.00	\$811.56	\$676.30	\$473.41	\$338.15	\$202.89	\$135.26	\$135.26	\$135.26	\$135.26	\$135.26
5	V212D08A25PSB	VNXE3150,2XSPDPE,8GB,25X2.5 DS,6X300GBSAS	\$0.00	UE	21%	\$0.00	\$623.16	\$519.30	\$363.51	\$259.65	\$159.79	\$103.86	\$103.86	\$103.86	\$103.86	\$103.86
5	V212D8A12CL1	VNXE3150 2XSP DPE, 8GB 12X3.5 12X3TB NLSA	\$0.00	UE	21%	\$0.00	\$709.20	\$591.00	\$413.70	\$295.50	\$177.30	\$113.80	\$113.80	\$113.80	\$113.80	\$113.80
5	V212D8A12CM1	VNXE3150,2SPDPE,8GB,12X3.5,12X3TB NLSA	\$0.00	UE	21%	\$0.00	\$1,822.44	\$1,518.70	\$1,063.09	\$759.35	\$455.61	\$303.74	\$303.74	\$303.74	\$303.74	\$303.74
5	V212D8A12CS1	VNXE3150,2SPDPE,8GB,12X3.5,12X2TB NLS	\$0.00	UE	21%	\$0.00	\$1,369.08	\$1,140.90	\$798.63	\$570.45	\$342.27	\$228.18	\$228.18	\$228.18	\$228.18	\$228.18
5	V212D8A12CXL1	VNXE3150,2XSP DPE, 8GB 12X3.5, 12X4TB NLSA	\$23,000.00	UE	21%	\$18,065.24	\$1,065.24	\$887.70	\$621.39	\$443.85	\$266.31	\$177.54	\$177.54			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	V212S04A25PL8	VNXE3150,1XSPDPE,4GB,25X2.5DS,8X900GBSAS	\$0.00	UE	21%	\$0.00	\$800.16	\$666.80	\$466.76	\$333.40	\$200.04	\$133.36	\$0.00
5	V212S04A25PM	VNXE3150, 1xSP DPE, 25x2.5 DS, 6x600GB	\$0.00	UE	21%	\$0.00	\$561.00	\$467.50	\$327.25	\$233.75	\$140.25	\$93.50	\$0.00
5	V212S04A25PM8	VNXE3150,1XSPDPE,4GB,25X2.5DS,8X900GBSAS	\$0.00	UE	21%	\$0.00	\$698.40	\$582.00	\$407.40	\$281.00	\$174.60	\$116.40	\$0.00
5	V212S04A25PS	VNXE3150, 1xSP DPE, 25x2.5 DS, 6x300GB	\$0.00	UE	21%	\$0.00	\$495.48	\$412.90	\$289.03	\$206.45	\$123.87	\$85.40	\$0.00
5	V212S04A25PS8	VNXE3150,1XSPDPE,4GB,25X2.5DS,8X300GBSAS	\$0.00	UE	21%	\$0.00	\$58.52	\$484.60	\$339.22	\$242.30	\$151.38	\$96.92	\$0.00
5	V212S4A12CL12	VNXE3150,1SP DPE,12X3.5,12X3TB NLS	\$0.00	UE	21%	\$0.00	\$1,683.48	\$1,402.90	\$982.03	\$701.45	\$420.87	\$286.58	\$0.00
5	V212S4A12CL12	VNXE3150,1SP DPE,12X3.5,12X2TB NLS	\$0.00	UE	21%	\$0.00	\$1,236.00	\$1,030.00	\$721.00	\$515.00	\$309.00	\$205.00	\$0.00
5	V212S4A12CS12	VNXE3150,1SP DPE,12X3.5,12X1TB NLS	\$0.00	UE	21%	\$0.00	\$912.12	\$760.10	\$523.07	\$380.05	\$228.03	\$152.02	\$0.00
5	V212S4A12CL12	VNXE3150,1SP DPE,12X3.5,12X4TB NLSAS	\$18,400.00	UE	21%	\$14,536.00	\$2,208.00	\$1,840.00	\$1,288.00	\$920.00	\$552.00	\$368.00	\$0.00
5	V212S4A12PS12	VNXE3150,1SP DPE,4,12X3.5,12X300GB	\$0.00	UE	21%	\$0.00	\$1,026.12	\$855.10	\$598.57	\$427.55	\$256.53	\$171.02	\$0.00
5	V212S4A25PL12	VNXE3150,1SP DPE,4,25X2.5,12X900GB	\$0.00	UE	21%	\$0.00	\$1,376.52	\$1,147.10	\$802.97	\$573.55	\$344.13	\$229.42	\$0.00
5	V212S4A25PM12	VNXE3150,1SP DPE,4,25X2.5,12X600GB	\$0.00	UE	21%	\$0.00	\$1,082.54	\$902.20	\$631.54	\$451.10	\$270.66	\$180.44	\$0.00
5	V212S4A25PS12	VNXE3150,1SP DPE,4,25X2.5,12X300GB	\$0.00	UE	21%	\$0.00	\$825.00	\$687.50	\$481.25	\$343.75	\$206.25	\$137.50	\$0.00
5	V21-BBU	BATTERY BACKUP UNIT	\$197.00	UE	21%	\$155.63	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-CCARD	CACHE CARD	\$1,119.00	UE	21%	\$884.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-ESLIC	1 GB ETHERNET IO MODULE	\$1,000.00	UE	21%	\$790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V2-1GB-IO	1 GB IO MODULE	\$1,000.00	UE	21%	\$790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-LCC	LINK CONTROL CARD FOR 2U DAE	\$1,774.00	UE	21%	\$1,401.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,774.00	UE	21%	\$1,401.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-MEM-DUPG8	VNXe 3100 UPGKIT 2xSP 4GB-8GB & 8GB-16GB	\$950.00	UE	21%	\$750.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-PS	POWER SUPPLY	\$484.00	UE	21%	\$382.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V21-PS-DAE25	Power Supply for 25 DRIVE DAE	\$484.00	UE	21%	\$382.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V22D4825PL12E	VNXE3150,2SP DPE,8,25X2.5,12x900GB,SED	\$0.00	UE	21%	\$0.00	\$1,995.12	\$1,662.60	\$1,163.82	\$831.30	\$498.78	\$332.52	\$0.00
5	V22D8A12CL12E	VNXE3150,2SP DPE,8,12X3.5,12X3TB NLS,SED	\$20,929.00	UE	21%	\$16,533.91	\$2,511.48	\$2,092.90	\$1,465.03	\$1,046.45	\$627.87	\$429.58	\$0.00
5	V22D8A12PL12E	VNXE3150,2SP DPE,8,12X3.5,12X900GB,SED	\$0.00	UE	21%	\$0.00	\$2,159.28	\$1,799.40	\$1,259.58	\$899.70	\$539.82	\$359.88	\$0.00
5	V2-2S10-300U	300GB 10K 6GB SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$53.35	\$43.65	\$40.34	\$29.10	\$14.55	\$9.70	\$0.00
5	V2-2S10-300U	300 GB 10K 6GB SAS 2.5" SPARE UPG	\$0.00	UE	21%	\$0.00	\$72.05	\$58.95	\$59.22	\$42.30	\$21.15	\$14.10	\$0.00
5	V2-2S10-600U	600GB 10K 6GB SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$77.55	\$63.45	\$62.30	\$43.30	\$21.15	\$14.10	\$0.00
5	V2-2S10-600U	600 GB 10K 6GB SAS 2.5" SPARE UPG	\$955.00	UE	21%	\$754.45	\$105.05	\$85.95	\$81.06	\$57.90	\$38.20	\$24.51	\$0.00
5	V2-2S10-900U	900GB 10K 6GB SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$106.15	\$86.85	\$81.06	\$57.90	\$38.20	\$24.51	\$0.00
5	V2-2S10-900U	900 GB 10K 6GB SAS 2.5" SPARE UPG	\$1,290.00	UE	21%	\$1,019.10	\$141.90	\$116.10	\$112.56	\$80.40	\$40.20	\$26.80	\$0.00
5	V2-2S10E-900	900GB 2.5" SELF ENCRYPT DRIVE	\$0.00	UE	21%	\$0.00	\$147.40	\$120.60	\$108.60	\$72.40	\$34.39	\$18.10	\$0.00
5	V2-2S10E-900U	900GB 2.5" SELF ENCRYPT DRIVE UPG	\$1,810.00	UE	21%	\$1,429.90	\$199.10	\$162.90	\$149.10	\$106.10	\$53.00	\$34.39	\$0.00
5	V2-2S8F-100	100GB 6GB SAS 2.5" EFD DRIVE	\$0.00	UE	21%	\$0.00	\$256.85	\$210.15	\$196.14	\$140.10	\$70.05	\$46.70	\$0.00
5	V2-2S8F-100U	100GB 6GB SAS 2.5" EFD SPARE UPG	\$3,155.00	UE	21%	\$2,492.45	\$347.05	\$283.95	\$189.30	\$126.20	\$59.95	\$31.55	\$0.00
5	V2-2S8F-200	200GB 6GB SAS 2.5" EFD DRIVE	\$0.00	UE	21%	\$0.00	\$486.20	\$397.80	\$371.28	\$265.20	\$132.60	\$86.40	\$0.00
5	V2-2S8F-200U	200 GB 10K 6GB SAS 2.5 EFD SPARE UPG	\$5,970.00	UE	21%	\$4,716.30	\$686.70	\$537.30	\$358.20	\$238.80	\$113.43	\$59.70	\$0.00
5	V22-SP	VNXE 3150 STORAGE PROCESSOR SPARE	\$7,015.00	UE	21%	\$5,541.85	\$941.80	\$701.50	\$491.05	\$350.75	\$210.45	\$140.30	\$0.00
5	V22-SWFEATURE	VNXE3150 SOFTWARE FEATURES	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V2-DAE-12	DAE WITH 12 X 3.5 INCH DRIVE SLOTS	\$1,888.00	UE	21%	\$1,491.52	\$226.56	\$188.80	\$132.16	\$94.40	\$56.64	\$37.76	\$0.00
5	V2-DAE-25	DAE WITH 25 X 3.5 INCH DRIVE SLOTS	\$3,343.00	UE	21%	\$2,640.97	\$401.19	\$334.30	\$234.01	\$167.15	\$100.29	\$66.86	\$0.00
5	V2-DAE-N-25-A	25 x 2.5 IN 2U DAE FIELD INSTALL	\$3,343.00	UE	21%	\$2,640.97	\$568.19	\$501.45	\$367.73	\$0.00	\$133.72	\$0.00	\$0.00
5	V2-DAE-N-25-D	2U DAE 5X2.5 INCH PWR CUSTOMER INSTAL	\$3,510.00	UE	21%	\$2,772.90	\$596.70	\$526.50	\$386.10	\$0.00	\$140.40	\$0.00	\$0.00
5	V2-DAE-R-25-A	25X2.5 IN 2U DAE FACTORY INSTALL	\$3,343.00	UE	21%	\$2,640.97	\$568.19	\$501.45	\$367.73	\$0.00	\$133.72	\$0.00	\$0.00
5	V2-PS07-010	1TB 7200RPM NL-SAS 3.5 DRIVE	\$0.00	UE	21%	\$0.00	\$42.30	\$39.48	\$38.20	\$28.20	\$14.10	\$9.40	\$0.00
5	V2-PS07-010-6	6TB SAS DISK PACK (6 X 1TB 7200RPM)	\$2,830.00	UE	21%	\$2,235.70	\$311.30	\$254.70	\$237.72	\$169.80	\$84.90	\$56.60	\$0.00
5	V2-PS07-0106U	6TB NL-SAS DISK PACK (6 X 1TB 72k) UPG	\$0.00	UE	21%	\$0.00	\$421.30	\$344.70	\$229.80	\$153.20	\$72.77	\$38.30	\$0.00
5	V2-PS07-010U	1TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$0.00	UE	21%	\$0.00	\$70.40	\$57.60	\$38.40	\$25.60	\$12.16	\$6.40	\$0.00
5	V2-PS07-020	2TB 7200RPM NL-SAS 3.5 DRIVE	\$0.00	UE	21%	\$0.00	\$79.20	\$64.80	\$60.48	\$43.20	\$21.60	\$14.40	\$0.00
5	V2-PS07-020-6	12TB SAS DISK PACK (6 X 2TB 7200RPM)	\$4,320.00	UE	21%	\$3,412.80	\$475.20	\$388.80	\$362.88	\$259.20	\$129.60	\$86.40	\$0.00
5	V2-PS07-0206U	12TB NL-SAS DISK PACK (6 X 2TB 72k) UPG	\$5,850.00	UE	21%	\$4,621.50	\$643.50	\$526.50	\$351.00	\$234.00	\$111.15	\$56.50	\$0.00
5	V2-PS07-020U	2TB 7200RPM NL-SAS 3.5 DRIVE UPG	\$975.00	UE	21%	\$770.25	\$107.25	\$87.75	\$58.50	\$39.50	\$18.53	\$9.75	\$0.00
5	V2-PS07-030U	3TB 7.2K NL-SAS 3.5 DRIVE UPG	\$0.00	UE	21%	\$0.00	\$111.65	\$91.35	\$85.26	\$60.90	\$30.45	\$20.30	\$0.00
5	V2-PS07-030U	3TB 7.2K NL-SAS 3.5 SPARE UPG	\$0.00	UE	21%	\$0.00	\$150.70	\$123.30	\$104.16	\$74.40	\$36.00	\$13.70	\$0.00
5	V2-PS07-040	4TB 7.2K NL-SAS 3.5 DRIVE UPG	\$1,240.00	UE	21%	\$979.60	\$136.40	\$111.60	\$100.20	\$66.80	\$31.73	\$16.70	\$0.00
5	V2-PS07-040U	4TB 7.2K NL-SAS 3.5 DRIVE UPG	\$1,670.00	UE	21%	\$1,319.30	\$183.70	\$150.30	\$129.60	\$86.40	\$43.20	\$28.80	\$0.00
5	V2-PS07E-030	3TB 3.5" SELF ENCRYPT DRIVE	\$0.00	UE	21%	\$0.00	\$158.40	\$129.60	\$120.96	\$86.40	\$43.20	\$28.80	\$0.00
5	V2-PS07E-030U	3TB 3.5" SELF ENCRYPT DRIVE UPG	\$1,945.00	UE	21%	\$1,536.55	\$213.95	\$175.05	\$116.70	\$77.80	\$36.96	\$19.45	\$0.00
5	V2-PS10-900	900GB 10K 6GB SAS 3.5 DRIVE	\$0.00	UE	21%	\$0.00	\$106.15	\$86.85	\$81.06	\$57.90	\$28.95	\$19.30	\$0.00
5	V2-PS10-900U	900GB 10K 6GB SAS 3.5 SPARE UPG	\$1,290.00	UE	21%	\$1,019.10	\$141.90	\$116.10	\$77.40	\$51.60	\$24.51	\$12.90	\$0.00
5	V2-PS10E-900	900GB 3.5" SELF ENCRYPT DRIVE	\$0.00	UE	21%	\$0.00	\$159.50	\$130.50	\$121.80	\$87.00	\$43.50	\$29.00	\$0.00
5	V2-PS10E-900U	900GB 3.5" SELF ENCRYPT DRIVE UPG	\$1,960.00	UE	21%	\$1,548.40	\$215.60	\$176.40	\$117.60	\$78.40	\$37.40	\$19.60	\$0.00
5	V2-PS15-300	300GB 15K 6GB SAS 3.5 DRIVE	\$0.00	UE	21%	\$0.00	\$72.60	\$59.40	\$59.44	\$39.60	\$19.80	\$13.20	\$0.00
5	V2-PS15-300-5	1500 GB SAS DISK PACK (5X 300GB 15K 3.5)	\$3,290.00	UE	21%	\$2,599.10	\$361.90	\$296.10	\$276.36	\$197.40	\$98.70	\$65.80	\$0.00
5	V2-PS15-3005U	1500GB DISK PK(5 X 300GB 15K 3.5)UPG	\$4,440.00	UE	21%	\$3,507.60	\$488.40	\$399.60	\$286.40	\$177.60	\$84.40	\$56.40	\$0.00
5	V2-PS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945.00	UE	21%	\$3,116.55	\$433.95	\$355.05	\$331.38	\$236.70	\$118.35	\$78.90	\$0.00
5	V2-PS15-3006U	1800GB DISK PACK(6 X 300GB 15K 3.5)UPG	\$5,330.00	UE	21%	\$4,210.70	\$586.30	\$479.05	\$414.45	\$236.70	\$101.27	\$53.30	\$0.00
5	V2-PS15-300-7	2100GB SAS DISK PACK (7 X 300GB 15K)	\$4,605.00	UE	21%	\$3,637.45	\$506.55	\$414.45	\$386.82	\$276.30	\$138.15	\$92.10	\$0.00
5	V2-PS15-3007U	2100GB DISK PACK (7 X 300GB 15K 3.5)UPG	\$5,255.00	UE	21%	\$4,151.45	\$578.90	\$472.95	\$315.30	\$212.20	\$99.85	\$52.55	\$0.00
5	V2-PS15-300U	300GB 15K 6GB SAS 3.5 DRIVE UPG	\$0.00	UE	21%	\$0.00	\$97.90	\$80.10					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	V311D12AN15CL	VNXE3300,2XSPDPE,15X3.5DS,6X3TBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$948.40	\$663.88	\$0.00	\$284.52	\$0.00	\$0.00
5	V311D12AN15CM	VNXE3300,2XSP DPE, 15X3.5 6X2TB,AC,NORACK	\$0.00	UE	21%	\$0.00	\$0.00	\$776.50	\$543.55	\$0.00	\$232.95	\$0.00	\$0.00	
5	V311D12AN15CS	VNXE3300,2XSP DPE, 15X3.5 6X1TB,AC,NORACK	\$0.00	UE	21%	\$0.00	\$0.00	\$753.00	\$527.10	\$0.00	\$225.90	\$0.00	\$0.00	
5	V311D12AN15CXL	VNXE3300,2XSPDPE,15X3.5DS,6X4TBSAS,AC	\$16,800.00	UE	21%	\$13,272.00	\$0.00	\$1,680.00	\$1,176.00	\$0.00	\$504.00	\$0.00	\$0.00	
5	V311D12AN15EL	VNXE3300,2SP DPE, 15X3.5,8X900GB,SED	\$0.00	UE	21%	\$0.00	\$0.00	\$1,622.10	\$1,135.47	\$0.00	\$486.63	\$0.00	\$0.00	
5	V311D12AN15FL	VNXE3300,2XSPDPE,15X3.5DS,6X100GBSAS,AC	\$20,730.00	UE	21%	\$16,376.70	\$0.00	\$2,073.00	\$1,451.10	\$0.00	\$621.90	\$0.00	\$0.00	
5	V311D12AN15PL	VNXE3300,2XSPDPE,15X3.5DS,8X900GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,255.30	\$878.71	\$0.00	\$376.59	\$0.00	\$0.00	
5	V311D12AN15PM	VNXE3300,DPE,15X3.5DS,8X600GSAS,AC,NO RK	\$0.00	UE	21%	\$0.00	\$0.00	\$1,211.10	\$847.77	\$0.00	\$363.33	\$0.00	\$0.00	
5	V311D12AN15PS	VNXE3300,DPE,15X3.5DS,8X300GSAS,AC,NO RK	\$0.00	UE	21%	\$0.00	\$0.00	\$847.30	\$593.11	\$0.00	\$254.19	\$0.00	\$0.00	
5	V311D12AN25	VNXE3300,2XSP DPE,25X2.5 DS,AC,NR	\$12,063.00	UE	21%	\$9,529.77	\$0.00	\$1,206.30	\$844.41	\$0.00	\$361.89	\$0.00	\$0.00	
5	V311D12AN25EL	VNXE3300,2SP DPE,25X2.5,8X900GB,SED	\$0.00	UE	21%	\$0.00	\$0.00	\$1,518.30	\$1,062.81	\$0.00	\$455.49	\$0.00	\$0.00	
5	V311D12AN25FM	VNXE3300,2XSPDPE,25X2.5DS,6X200GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$3,275.00	\$2,292.50	\$0.00	\$962.50	\$0.00	\$0.00	
5	V311D12AN25FS	VNXE3300,2XSPDPE,25X2.5DS,6X100GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$2,023.00	\$1,416.10	\$0.00	\$606.90	\$0.00	\$0.00	
5	V311D12AN25PL	VNXE3300,2XSPDPE,25X2.5DS,8X900GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,174.00	\$821.80	\$0.00	\$352.20	\$0.00	\$0.00	
5	V311D12AN25PM	VNXE3300,2XSPDPE,25X2.5DS,8X600GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,087.50	\$761.25	\$0.00	\$326.25	\$0.00	\$0.00	
5	V311D12AN25PS	VNXE3300,2XSPDPE,25X2.5DS,8X300GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$753.90	\$527.73	\$0.00	\$226.17	\$0.00	\$0.00	
5	V311D12AR15CE	VNXE3300,2XSP DPE, 15X3.5 DS,6X3TBSAS,SED	\$0.00	UE	21%	\$0.00	\$0.00	\$1,242.20	\$868.94	\$0.00	\$372.66	\$0.00	\$0.00	
5	V311D12AR15CL	VNXE3300,2XSP DPE, 15X3.5 DS,6X3TBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$948.40	\$663.88	\$0.00	\$284.52	\$0.00	\$0.00	
5	V311D12AR15CM	VNXE3300,DPE,15X3.5DS,6X2TBSAS,AC,W/RK	\$0.00	UE	21%	\$0.00	\$0.00	\$776.50	\$543.55	\$0.00	\$232.95	\$0.00	\$0.00	
5	V311D12AR15CS	VNXE3300,2XSP DPE, 15X3.5 6X1TB,AC,NORACK	\$0.00	UE	21%	\$0.00	\$0.00	\$753.00	\$527.10	\$0.00	\$225.90	\$0.00	\$0.00	
5	V311D12AR15CXL	VNXE3300,2XSP DPE, 15X3.5 DS,6X4TBSAS,AC	\$16,800.00	UE	21%	\$13,272.00	\$0.00	\$1,680.00	\$1,176.00	\$0.00	\$504.00	\$0.00	\$0.00	
5	V311D12AR15EL	VNXE3300,2XSP DPE, 15X3.5 DS,8X900GB,SED	\$0.00	UE	21%	\$0.00	\$0.00	\$1,622.10	\$1,135.47	\$0.00	\$486.63	\$0.00	\$0.00	
5	V311D12AR15FL	VNXE3300,2XSPDPE,15X3.5DS,6X100GBSAS,AC	\$20,730.00	UE	21%	\$16,376.70	\$0.00	\$2,073.00	\$1,451.10	\$0.00	\$621.90	\$0.00	\$0.00	
5	V311D12AR15PL	VNXE3300,2XSPDPE,15X3.5DS,8X900GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,255.30	\$878.71	\$0.00	\$376.59	\$0.00	\$0.00	
5	V311D12AR15PM	VNXE3300,DPE,15X3.5DS,8X600GBSAS,AC,W/RK	\$0.00	UE	21%	\$0.00	\$0.00	\$1,211.10	\$847.77	\$0.00	\$363.33	\$0.00	\$0.00	
5	V311D12AR15PS	VNXE3300,DPE,15X3.5DS,8X300GBSAS,AC,W/RK	\$0.00	UE	21%	\$0.00	\$0.00	\$847.30	\$593.11	\$0.00	\$254.19	\$0.00	\$0.00	
5	V311D12AR25	3U DPE,2XSP,12GB MEM,25DS,AC,W/RACK	\$12,063.00	UE	21%	\$9,529.77	\$0.00	\$1,206.30	\$844.41	\$0.00	\$361.89	\$0.00	\$0.00	
5	V311D12AR25EL	VNXE3300,2XSP DPE,25X2.5 DS,8X900GB,SED	\$0.00	UE	21%	\$0.00	\$0.00	\$1,518.30	\$1,062.81	\$0.00	\$455.49	\$0.00	\$0.00	
5	V311D12AR25FM	VNXE3300,2XSPDPE,25X2.5DS,6X200GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$3,275.00	\$2,292.50	\$0.00	\$962.50	\$0.00	\$0.00	
5	V311D12AR25FS	VNXE3300,2XSPDPE,25X2.5DS,6X100GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$2,023.00	\$1,416.10	\$0.00	\$606.90	\$0.00	\$0.00	
5	V311D12AR25PL	VNXE3300,2XSPDPE,25X2.5DS,8X900GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,174.00	\$821.80	\$0.00	\$352.20	\$0.00	\$0.00	
5	V311D12AR25PM	VNXE3300,2XSPDPE,25X2.5DS,8X600GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,087.50	\$761.25	\$0.00	\$326.25	\$0.00	\$0.00	
5	V311D12AR25PS	VNXE3300,2XSPDPE,25X2.5DS,8X300GBSAS,AC	\$0.00	UE	21%	\$0.00	\$0.00	\$753.90	\$527.73	\$0.00	\$226.17	\$0.00	\$0.00	
5	V311D12DN15PL	VNXE3300,2XSPDPE,15X3.5DS,8X900GBSAS,DC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,465.30	\$1,025.71	\$0.00	\$439.59	\$0.00	\$0.00	
5	V311D12DN15PM	VNXE3300,DPE,15X3.5DS,8X600GSAS,DC,NO RK	\$0.00	UE	21%	\$0.00	\$0.00	\$1,421.10	\$994.77	\$0.00	\$426.33	\$0.00	\$0.00	
5	V311D12DN15PS	VNXE3300,DPE,15X3.5DS,8X300GSAS,DC,NO RK	\$0.00	UE	21%	\$0.00	\$0.00	\$993.60	\$695.52	\$0.00	\$298.08	\$0.00	\$0.00	
5	V311D12DN25	3U DPE,2XSP,12GB MEM,25DS,DC,NR	\$13,872.00	UE	21%	\$10,958.88	\$0.00	\$1,387.20	\$971.04	\$0.00	\$416.16	\$0.00	\$0.00	
5	V311D12DN25PL	VNXE3300,2XSPDPE,25X2.5DS,8X900GBSAS,DC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,384.00	\$968.80	\$0.00	\$415.20	\$0.00	\$0.00	
5	V311D12DN25PM	VNXE3300,2XSPDPE,25X2.5DS,8X600GBSAS,DC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,297.50	\$908.25	\$0.00	\$389.25	\$0.00	\$0.00	
5	V311D12DN25PS	VNXE3300,2XSPDPE,25X2.5DS,8X300GBSAS,DC	\$0.00	UE	21%	\$0.00	\$0.00	\$900.30	\$630.21	\$0.00	\$270.09	\$0.00	\$0.00	
5	V31-1GB	1 GB ETHERNET IO (Two Modules)	\$1,000.00	UE	21%	\$790.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V31-1GB-ETH	4 port 1 GbE7 IO (2 Modules)	\$2,000.00	UE	21%	\$1,580.00	\$0.00	\$200.00	\$140.00	\$0.00	\$60.00	\$0.00	\$0.00	
5	V31-BBU	BATTERY BACKUP UNIT FRU	\$440.00	UE	21%	\$347.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V31-DAE-DPS	DC POWER SUPPLY (DAE)	\$500.00	UE	21%	\$395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V31-DAE-N-15	3U DAE WITH 15X3.5 INCH DRIVE SLOTS	\$2,360.00	UE	21%	\$1,864.40	\$401.20	\$354.00	\$259.60	\$0.00	\$94.40	\$0.00	\$0.00	
5	V31-DAE-N-15D	3U DAE 15X3.5IN DC POWER,CUSTOMER INSTAL	\$2,478.00	UE	21%	\$1,957.62	\$421.28	\$371.70	\$272.58	\$0.00	\$99.12	\$0.00	\$0.00	
5	V31-DAE-N-15DC	VNXE3300 3U DAE,15X3.5 DRIVE SLOTS, DC	\$2,478.00	UE	21%	\$1,957.62	\$0.00	\$247.80	\$173.46	\$0.00	\$74.34	\$0.00	\$0.00	
5	V31-DAE-N-15E	VNXE3300 3U DAE, 15X3.5 INCH DRIVE SLOTS	\$2,360.00	UE	21%	\$1,864.40	\$0.00	\$236.00	\$165.20	\$0.00	\$70.80	\$0.00	\$0.00	
5	V31-DAE-N-25	2U DAE,25X2.5INCH DRIVESLOTS NO RACK	\$3,510.00	UE	21%	\$2,640.97	\$0.00	\$334.30	\$234.71	\$0.00	\$100.29	\$0.00	\$0.00	
5	V31-DAE-N-25D	2U DAE,25X2.5,DC,POWER,CUSTOMER INSTALL	\$3,510.00	UE	21%	\$2,772.90	\$0.00	\$351.00	\$245.70	\$0.00	\$105.30	\$0.00	\$0.00	
5	V31-DAE-PS	POWER SUPPLY DAE FRU	\$500.00	UE	21%	\$395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	\$2,360.00	UE	21%	\$1,864.40	\$401.20	\$354.00	\$259.60	\$0.00	\$94.40	\$0.00	\$0.00	
5	V31-DAE-R-15E	VNXE3300 3U DAE, 15X3.5 W/RACK	\$2,360.00	UE	21%	\$1,864.40	\$0.00	\$236.00	\$165.20	\$0.00	\$70.80	\$0.00	\$0.00	
5	V31-DAE-R-25	2U DAE,25X2.5 INCH DRIVE SLOTS W/RACK	\$3,340.00	UE	21%	\$2,640.97	\$0.00	\$334.30	\$234.01	\$0.00	\$100.29	\$0.00	\$0.00	
5	V31-DPE-DPS	DC POWER SUPPLY (DPE)	\$715.00	UE	21%	\$564.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V31-DPE-PS	POWER SUPPLY DPE FRU	\$715.00	UE	21%	\$564.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V31-LCC	LINK CONTROL CARD FOR 3U DAE FRU	\$715.00	UE	21%	\$564.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V31-SP	STORAGE PROCESSOR FRU	\$6,929.00	UE	21%	\$5,473.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V31-SP-DIMM	SP MEMORY FRU	\$425.00	UE	21%	\$335.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V31-SSD	STORAGE PROCESSOR SSD FRU	\$1,024.00	UE	21%	\$808.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V31-SWFEATURE	VNXE3300 SOFTWARE FEATURES	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V32-10GOPT	10GbE4port Optical IO module without SFP	\$2,010.00	UE	21%	\$1,587.90	\$0.00	\$201.00	\$140.70	\$100.50	\$40.20	\$0.00	\$0.00	
5	V32-10GOPTSF	10GbE 4 port Optical IO module with SFP	\$2,520.00	UE	21%	\$1,990.80	\$0.00	\$252.00	\$176.40	\$126.00	\$50.40	\$0.00	\$0.00	
5	V32-10GOPTSFU	10GbE Optical IO Module with SFP Upgrade	\$3,405.00	UE	21%	\$2,689.95	\$0.00	\$340.50	\$238.35	\$170.25	\$68.10	\$0.00	\$0.00	
5	V32-10GOPTU	10GbE Optical IO Module without SFP Upg	\$2,715.00	UE	21%	\$2,144.85	\$0.00	\$271.50	\$190.05	\$135.75	\$54.30	\$0.00	\$0.00	
5	V3212TB200GBHW	VNXE3200 DPE 12TB Cap w/ 200GB Flash	\$36,785.00	UE	21%	\$29,060.15	\$0.00	\$3,678.50	\$2,574.95	\$1,839.25	\$1,839.25	\$795.70	\$0.00	
5	V3212TB400GBHW	VNXE3200 DPE 12TB Cap w/ 400GB Flash	\$43,025.00	UE	21%	\$33,989.75	\$0.00	\$4,302.50	\$3,011.75	\$2,151.25	\$2,151.25	\$860.50	\$0.00	
5	V32-1G-IO	4 Port 1GbE iSCSI/FW	\$1,000.00	UE	21%	\$790.00	\$0.00	\$100.00	\$70.00	\$50.00	\$20.00	\$0.00	\$0.00	
5	V32-1G-IOU	4 Port 1GbE iSCSI/FW IO Module Upgrade	\$608.30	UE	21%	\$473.91	\$0.00	\$77.00	\$53.90	\$38.50	\$15.40	\$0.00	\$0.00	
5	V3220TB1200GBHW	VNXE3200 DPE 12TB Cap w/ 1200GB Flash	\$41,375.00	UE	21%	\$32,686.25	\$0.00	\$4,137.50	\$2,896.25	\$2,068.75	\$2,068.75	\$767.50	\$0.00	
5	V3220TB800GBHW	VNXE3200 DPE 8TB Cap w/ 800GB Flash	\$39,580.00	UE	21%	\$31,268.20	\$0.00	\$3,958.00	\$2,770.60	\$1,979.00	\$1,979.00	\$716.60	\$0.00	
5	V3225TB3600GBHW	VNXE3200 DAE 36TB Cap w/ 3600GB Flash	\$71,870.00	UE	21%	\$56,745.70	\$0.00	\$7,183.00	\$5,028.10	\$3,591.50	\$3,591.50	\$1,436.60	\$0.00	
5	V3227B800GB	VNXE3200 DAE w/2TB Cap-800GB10K HS	\$14,800.00	UE	21%	\$11,747.30	\$0.00	\$1,925.05	\$1,487.00	\$1,049.00	\$743.50	\$297.40	\$0.00	
5	V3227B900GB	VNXE3200 DAE w/2TB Cap-900GB10K HS	\$15,095.00	UE	21%	\$11,925.05	\$0.00	\$1,509.50	\$1,056.65	\$754.75	\$754.75	\$301.90	\$0.00	
5	V3235TB1200GBHW	VNXE3200 DPE 35TB Cap w/ 1200GB Flash	\$41,375.00	UE	21%	\$32,686.25	\$0.00	\$4,137.50	\$2,896.25	\$2,068.75	\$2,068.75	\$767.50	\$0.00	
5	V3235TB800GBHW	VNXE3200 DPE 35TB Cap w/ 800GB Flash	\$39,580.00	UE	21%	\$31,268.20	\$0.00	\$3,958.00	\$2,770.60	\$1,979.00				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	V32-8GFOU	4 Port 8GB Fibre Channel IO Module Upgr	\$1,890.00	UE	21%	\$1,493.10	\$0.00	\$189.00	\$132.30	\$94.50	\$94.50	\$37.80	\$0.00	
5	V328TB200GBHW	VNXe3200 DPE 8TB Cap w/ 400GB Flash	\$27,645.00	UE	21%	\$21,839.55	\$0.00	\$2,764.50	\$1,935.15	\$1,382.25	\$1,382.25	\$552.90	\$0.00	
5	V328TB400GBHW	VNXe3200 DPE 8TB Cap w/ 400GB Flash	\$36,685.00	UE	21%	\$28,961.15	\$0.00	\$3,668.50	\$2,567.65	\$1,834.25	\$1,834.25	\$733.70	\$0.00	
5	V32900S200FDAE	VNXe3200 DAE 10x900GBSAS/10x200GBFLASH	\$34,080.00	UE	21%	\$26,923.20	\$0.00	\$3,408.00	\$2,385.60	\$1,704.00	\$1,704.00	\$661.60	\$0.00	
5	V32900S800FDAE	VNXe3200 DAE 10x900GBSAS/10x800GBFLASH	\$78,840.00	UE	21%	\$62,283.60	\$0.00	\$7,884.00	\$5,518.00	\$3,942.00	\$3,942.00	\$1,576.80	\$0.00	
5	V32-BBU	BATTERY BACKUP UNIT	\$200.00	UE	21%	\$158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V32-BC-12ARK	ASSY BEACHCOMBER 12 ADJUSTABLE RAIL KIT	\$240.00	UE	21%	\$189.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V32-BC-25ARK	ASSY BEACHCOMBER 25 ADJUSTABLE RAIL KIT	\$240.00	UE	21%	\$189.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V32-BC-FM	FAN MODULE BC	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V32-CCARD	CACHE CARD	\$1,120.00	UE	21%	\$884.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	V32D12AN2CM12	VNXe3200,2xSP DPE:12x3.5 DS,12x2TB 7200K	\$12,825.00	UE	21%	\$10,131.75	\$0.00	\$1,282.50	\$897.75	\$641.25	\$641.25	\$256.50	\$0.00	
5	V32D12AN2CM9	VNXe3200,2xSP DPE:12x3.5 DS,9x2TB 7200K	\$12,825.00	UE	21%	\$8,630.75	\$0.00	\$1,092.50	\$764.75	\$546.25	\$546.25	\$219.50	\$0.00	
5	V32D12AN2CX12	VNXe3200,2xSP DPE:12x3.5 DS,12x4TB 7200K	\$21,850.00	UE	21%	\$17,261.50	\$0.00	\$2,185.00	\$1,529.50	\$1,092.50	\$1,092.50	\$437.00	\$0.00	
5	V32D12AN2CX9	VNXe3200,2xSP DPE:12x3.5 DS,9x4TB 7200K	\$16,825.00	UE	21%	\$13,133.75	\$0.00	\$1,682.50	\$1,163.75	\$831.25	\$831.25	\$332.50	\$0.00	
5	V32D12AN2F20	VNXe32,2xSP DPE:12x3.5DS,8x800GB FAST VP	\$39,700.00	UE	21%	\$31,363.00	\$0.00	\$3,970.00	\$2,779.00	\$1,985.00	\$1,985.00	\$794.00	\$0.00	
5	V32D12AN2FM12	VNXe3200,2xSP DPE:12x3.5 DS,12x600GB 15K	\$13,538.00	UE	21%	\$10,695.02	\$0.00	\$1,353.80	\$947.66	\$670.80	\$670.80	\$270.76	\$0.00	
5	V32D12AN2FM6	VNXe3200,2xSP DPE:12x3.5 DS,6x600GB 15K	\$8,400.00	UE	21%	\$6,636.00	\$0.00	\$840.00	\$588.00	\$420.00	\$420.00	\$168.00	\$0.00	
5	V32D12AN2GM12	VNXe3200,2xSP DPE:12x3.5 DS,12x900GB 10K	\$15,936.00	UE	21%	\$12,589.44	\$0.00	\$1,593.60	\$1,115.52	\$796.80	\$796.80	\$312.00	\$0.00	
5	V32D12AN2GM6	VNXe3200,2xSP DPE:12x3.5 DS,6x900GB 10K	\$9,546.00	UE	21%	\$7,541.34	\$0.00	\$954.60	\$674.32	\$477.50	\$477.50	\$190.92	\$0.00	
5	V32D12AN2ON12	VNXe3200,2xSP DPE:12x3.5DS,12x1200GB 10K	\$0.00	UE	21%	\$0.00	\$0.00	\$1,338.05	\$955.75	\$655.75	\$655.75	\$252.00	\$0.00	
5	V32D12AN2ON6	VNXe3200,2xSP DPE:12x3.5 DS,6x1200GB 10K	\$0.00	UE	21%	\$0.00	\$0.00	\$1,145.00	\$901.50	\$627.50	\$627.50	\$228.00	\$0.00	
5	V32D12AN5F216	VNXe32,2xSP DPE:25x2.5DS,11x200GB FASTVP	\$24,745.00	UE	21%	\$19,548.55	\$0.00	\$2,474.50	\$1,732.15	\$1,237.25	\$1,237.25	\$494.90	\$0.00	
5	V32D12AN5F211	VNXe32,2xSP DPE:25x2.5DS,11x200GB FASTVP	\$33,330.00	UE	21%	\$26,330.70	\$0.00	\$3,333.00	\$2,333.10	\$1,666.50	\$1,666.50	\$666.60	\$0.00	
5	V32D12AN5F21	VNXe32,2xSP DPE:25x2.5DS,21x200GB FASTVP	\$41,915.00	UE	21%	\$33,112.85	\$0.00	\$4,191.50	\$2,924.05	\$2,095.75	\$2,095.75	\$838.30	\$0.00	
5	V32D12AN5F28	VNXe32,2xSP DPE:25x2.5DS,8x200GB FAST VP	\$19,380.00	UE	21%	\$15,310.20	\$0.00	\$1,938.00	\$1,356.60	\$969.00	\$969.00	\$379.00	\$0.00	
5	V32D12AN5F80	VNXe32,2xSP DPE:25x2.5DS,8x800GB FAST VP	\$39,700.00	UE	21%	\$31,363.00	\$0.00	\$3,970.00	\$2,779.00	\$1,985.00	\$1,985.00	\$794.00	\$0.00	
5	V32D12AN5F80	VNXe32,2xSP DPE:25x2.5DS,10x800GB FASTVP	\$49,770.00	UE	21%	\$38,765.30	\$0.00	\$4,907.00	\$3,434.90	\$2,453.50	\$2,453.50	\$914.00	\$0.00	
5	V32D12AN5PS12	VNXe3200,2xSP DPE:25x2.5 DS,12x300GB 15K	\$12,540.00	UE	21%	\$9,806.60	\$0.00	\$1,254.00	\$877.80	\$627.00	\$627.00	\$243.80	\$0.00	
5	V32D12AN5PS25	VNXe3200,2xSP DPE:25x2.5 DS,25x300GB 15K	\$18,100.00	UE	21%	\$14,299.00	\$0.00	\$1,712.00	\$1,204.00	\$862.00	\$862.00	\$330.00	\$0.00	
5	V32D12AN5PS6	VNXe3200,2xSP DPE:25x2.5 DS,6x300GB 15K	\$8,930.00	UE	21%	\$7,046.80	\$0.00	\$893.00	\$644.60	\$446.00	\$446.00	\$174.40	\$0.00	
5	V32D12AN5OM12	VNXe3200,2xSP DPE:25x2.5 DS,12x900GB 10K	\$14,488.00	UE	21%	\$11,445.52	\$0.00	\$1,448.80	\$1,014.16	\$724.40	\$724.40	\$289.76	\$0.00	
5	V32D12AN5OM12	VNXe3200,2xSP DPE:25x2.5 DS,25x900GB 10K	\$20,000.00	UE	21%	\$15,800.00	\$0.00	\$2,000.00	\$1,400.00	\$1,000.00	\$1,000.00	\$380.00	\$0.00	
5	V32D12AN5OM25	VNXe3200,2xSP DPE:25x2.5 DS,6x900GB 10K	\$8,600.00	UE	21%	\$6,794.00	\$0.00	\$860.00	\$602.00	\$430.00	\$430.00	\$172.00	\$0.00	
5	V32D12AN5OM12	VNXe3200,2xSP DPE:25x2.5DS,12x1200GB 10K	\$17,385.00	UE	21%	\$13,734.15	\$0.00	\$1,738.50	\$1,216.95	\$869.25	\$869.25	\$347.70	\$0.00	
5	V32D12AN5ON25	VNXe3200,2xSP DPE:25x2.5DS,25x1200GB 10K	\$24,300.00	UE	21%	\$19,197.00	\$0.00	\$2,430.00	\$1,701.00	\$1,215.00	\$1,215.00	\$480.00	\$0.00	
5	V32D12AN5ON12	VNXe3200,2xSP DPE:25x2.5 DS,6x1200GB 10K	\$11,780.00	UE	21%	\$9,306.20	\$0.00	\$1,032.00	\$722.40	\$516.00	\$516.00	\$206.40	\$0.00	
5	V32D12AN5ON25	VNXe3200,2xSP DPE:25x2.5 DS,12x900GB 10K	\$17,600.00	UE	21%	\$13,624.00	\$0.00	\$1,760.00	\$1,264.00	\$896.00	\$896.00	\$342.40	\$0.00	
5	V32D12AN5OS25	VNXe3200,2xSP DPE:25x2.5 DS,25x600GB 10K	\$15,600.00	UE	21%	\$12,324.00	\$0.00	\$1,560.00	\$1,092.00	\$780.00	\$780.00	\$312.00	\$0.00	
5	V32D12AN5OS6	VNXe3200,2xSP DPE:25x2.5 DS,6x600GB 10K	\$7,600.00	UE	21%	\$6,004.00	\$0.00	\$760.00	\$532.00	\$380.00	\$380.00	\$152.00	\$0.00	
5	V32D12AN5OT12	VNXe3200,2xSP DPE:25x2.5 DS,12x600GB 15K	\$13,540.00	UE	21%	\$10,696.60	\$0.00	\$1,354.00	\$947.80	\$677.00	\$677.00	\$270.80	\$0.00	
5	V32D12AN5OT25	VNXe3200,2xSP DPE:25x2.5 DS,25x600GB 15K	\$18,520.00	UE	21%	\$14,630.80	\$0.00	\$1,852.00	\$1,296.40	\$926.00	\$926.00	\$370.40	\$0.00	
5	V32D12AN5QT6	VNXe3200,2xSP DPE:25x2.5 DS,6x600GB 15K	\$8,400.00	UE	21%	\$6,636.00	\$0.00	\$840.00	\$588.00	\$420.00	\$420.00	\$168.00	\$0.00	
5	V32D12DN2	VNXe32,2xSP DPE,DC,12x3.5DS, DISKLESS	\$9,390.00	UE	21%	\$7,418.10	\$0.00	\$939.00	\$657.30	\$469.50	\$469.50	\$187.80	\$0.00	
5	V32D12DN2CM12	VNXe32,2xSP DPE,DC,12x3.5DS,12x2TB 7200K	\$16,030.00	UE	21%	\$12,663.70	\$0.00	\$1,603.00	\$1,122.10	\$801.50	\$801.50	\$320.60	\$0.00	
5	V32D12DN2CM9	VNXe32,2xSP DPE,DC,12x3.5DS,9x2TB 7200K	\$13,655.00	UE	21%	\$10,787.45	\$0.00	\$1,365.50	\$955.85	\$682.75	\$682.75	\$273.10	\$0.00	
5	V32D12DN2CX12	VNXe32,2xSP DPE,DC,12x3.5DS,12x4TB 7200K	\$27,315.00	UE	21%	\$21,578.85	\$0.00	\$2,731.50	\$1,912.05	\$1,365.75	\$1,365.75	\$546.30	\$0.00	
5	V32D12DN2CX9	VNXe32,2xSP DPE,DC,12x3.5DS,9x4TB 7200K	\$20,780.00	UE	21%	\$16,416.20	\$0.00	\$2,078.00	\$1,454.60	\$1,039.00	\$1,039.00	\$415.60	\$0.00	
5	V32D12DN2FM12	VNXe32,2xSP DPE,DC,12x3.5DS,12x600GB 15K	\$16,025.00	UE	21%	\$12,500.00	\$0.00	\$1,629.50	\$1,184.75	\$846.25	\$846.25	\$338.50	\$0.00	
5	V32D12DN2FM6	VNXe32,2xSP DPE,DC,12x3.5DS,6x600GB 15K	\$10,500.00	UE	21%	\$8,295.00	\$0.00	\$1,050.00	\$735.00	\$525.00	\$525.00	\$210.00	\$0.00	
5	V32D12DN2GM12	VNXe32,2xSP DPE,DC,12x3.5DS,12x900GB 10K	\$19,920.00	UE	21%	\$15,736.80	\$0.00	\$1,992.00	\$1,394.40	\$996.00	\$996.00	\$398.40	\$0.00	
5	V32D12DN2GM6	VNXe32,2xSP DPE,DC,12x3.5DS,6x900GB 10K	\$11,935.00	UE	21%	\$9,428.65	\$0.00	\$1,193.50	\$835.45	\$596.75	\$596.75	\$238.70	\$0.00	
5	V32D12DN2ON12	VNXe32,2xSP DPE,DC,12x3.5DS,12x1200GB10K	\$0.00	UE	21%	\$0.00	\$0.00	\$2,102.50	\$1,471.75	\$1,051.25	\$1,051.25	\$405.50	\$0.00	
5	V32D12DN2ON6	VNXe32,2xSP DPE,DC,12x3.5DS,6x1200GB10K	\$0.00	UE	21%	\$0.00	\$0.00	\$1,259.50	\$881.65	\$629.75	\$629.75	\$251.90	\$0.00	
5	V32D12DN5	VNXe32,2xSP DPE,DC,25x2.5DS, DISKLESS	\$7,270.00	UE	21%	\$5,743.30	\$0.00	\$727.00	\$508.90	\$363.50	\$363.50	\$145.40	\$0.00	
5	V32D12DN5F28	VNXe32,2xSP DPE,DC,25x2.5DS,8x200GB FAST	\$36,815.00	UE	21%	\$29,083.85	\$0.00	\$3,681.50	\$2,577.05	\$1,840.75	\$1,840.75	\$736.30	\$0.00	
5	V32D12DN5PS12	VNXe32,2xSP DPE,DC,25x2.5DS,12x300GB 15K	\$15,675.00	UE	21%	\$12,383.25	\$0.00	\$1,567.50	\$1,097.25	\$783.75	\$783.75	\$313.50	\$0.00	
5	V32D12DN5PS25	VNXe32,2xSP DPE,DC,25x2.5DS,25x300GB 15K	\$22,658.00	UE	21%	\$17,899.82	\$0.00	\$2,265.80	\$1,586.06	\$1,132.90	\$1,132.90	\$453.16	\$0.00	
5	V32D12DN5PS6	VNXe32,2xSP DPE,DC,25x2.5DS,6x300GB 15K	\$11,150.00	UE	21%	\$8,708.50	\$0.00	\$1,115.00	\$780.50	\$557.50	\$557.50	\$223.00	\$0.00	
5	V32D12DN5OM12	VNXe32,2xSP DPE,DC,25x2.5DS,12x900GB 10K	\$18,110.00	UE	21%	\$14,306.90	\$0.00	\$1,811.00	\$1,267.70	\$905.50	\$905.50	\$362.20	\$0.00	
5	V32D12DN5OM12	VNXe32,2xSP DPE,DC,25x2.5DS,25x900GB 10K	\$24,938.00	UE	21%	\$19,701.02	\$0.00	\$2,493.80	\$1,745.66	\$1,246.90	\$1,246.90	\$498.76	\$0.00	
5	V32D12DN5OM6	VNXe32,2xSP DPE,DC,25x2.5DS,6x900GB 10K	\$10,750.00	UE	21%	\$8,492.52	\$0.00	\$1,075.00	\$752.50	\$537.50	\$537.50	\$215.00	\$0.00	
5	V32D12DN5ON12	VNXe32,2xSP DPE,DC,25x2.5DS,12x1200GB10K	\$18,125.00	UE	21%	\$15,108.75	\$0.00	\$1,912.50	\$1,338.75	\$956.25	\$956.25	\$382.50	\$0.00	
5	V32D12DN5ON25	VNXe32,2xSP DPE,DC,25x2.5DS,25x1200GB10K	\$26,836.00	UE	21%	\$21,200.44	\$0.00	\$2,683.60	\$1,978.52	\$1,341.80	\$1,341.80	\$538.72	\$0.00	
5	V32D12DN5ON6	VNXe32,2xSP DPE,DC,2												

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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	V32-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485.00	UE	21%	\$383.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-0	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-1	2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-10	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-11	2 C13 PWRCRD W/ CNS890 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-12	2 C13 PWRCRD W/ NEMA 5-15 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-13	2 C13 PWRCRD W/ BSS46 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-14	2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-15	2 C13 PWRCRD with IN6SA3 plugs 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-2	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-3	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-4	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-5	2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-6	2 C13 PWRCRD W/ SAA3 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-7	2 C13 PWRCRD W/ CEE77 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-8	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-PWR-9	2 C13PWRCRD W/AFSNIT 107-2-D1PLG 250V10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10-300	2.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$0.00	UE	21%	\$0.00	\$69.70	\$0.00	\$61.50	\$45.10	\$0.00	\$16.40	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10-300E	300GB 10K 6G SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$58.20	\$40.74	\$0.00	\$14.55	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10300EU	300GB 10K 6G SAS 2.5" SPARE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$58.23	\$40.61	\$0.00	\$14.52	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10-300TU	VNX51/53 300GB 10KSAS DRV25X2.5 DPE/DAE	\$0.00	UE	21%	\$0.00	\$85.15	\$72.05	\$53.06	\$19.00	\$0.00	\$19.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10-300U	VNX51/53 300GB 10KSAS DRV25X2.5 DPE/DAE	\$0.00	UE	21%	\$0.00	\$0.00	\$72.15	\$61.05	\$44.96	\$0.00	\$16.10	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10-600	2.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600.00	UE	21%	\$474.00	\$102.00	\$90.00	\$66.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10-600E	600GB 10K 6G SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$84.60	\$59.22	\$0.00	\$21.15	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10600EU	600GB 10K 6G SAS 2.5" SPARE	\$955.00	UE	21%	\$754.45	\$0.00	\$84.60	\$59.22	\$0.00	\$0.00	\$21.17	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10600TU	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$955.00	UE	21%	\$754.45	\$124.15	\$105.05	\$77.36	\$0.00	\$0.00	\$27.70	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10-600U	VNX 51/53 600GB 10K DRV-25X2.5 DPE/DAE	\$810.00	UE	21%	\$639.90	\$105.30	\$89.10	\$65.61	\$0.00	\$0.00	\$23.49	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10-900	2.5 IN 900GB 10K 6GB SAS DISK DRIVE	\$820.00	UE	21%	\$647.80	\$139.40	\$123.00	\$90.20	\$0.00	\$0.00	\$32.80	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10-900E	900GB 10K 6G SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$115.80	\$81.06	\$0.00	\$28.95	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10900EU	900GB 10K 6G SAS 2.5" SPARE	\$1,290.00	UE	21%	\$1,019.10	\$0.00	\$115.80	\$81.06	\$0.00	\$0.00	\$28.95	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10-900TU	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,290.00	UE	21%	\$1,019.10	\$167.70	\$141.90	\$104.49	\$0.00	\$0.00	\$28.60	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10-900U	VNX51/53 900GB 10K 25X2.5IN DRV DPE/DAE	\$1,095.00	UE	21%	\$865.05	\$142.35	\$120.45	\$88.70	\$0.00	\$0.00	\$37.41	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10E-900E	900GB 2.5" SELF ENCRYPTPT DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$160.80	\$112.56	\$40.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32S10E900EU	900GB 10K 6G SAS 2.5" SPARE	\$1,300.00	UE	21%	\$1,027.00	\$221.00	\$195.00	\$143.00	\$0.00	\$0.00	\$52.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S10E900TU	900GB 2.5" SELF ENCRYPTPT DRIVE UPG	\$1,810.00	UE	21%	\$1,429.15	\$337.45	\$297.75	\$218.22	\$0.00	\$0.00	\$40.13	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S6F-100	2.5 IN 100GB 6GB SAS FLASH DRIVE	\$1,985.00	UE	21%	\$1,568.15	\$337.45	\$297.75	\$218.22	\$0.00	\$0.00	\$40.13	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S6F-100E	100GB EFD 6G SAS 2.5" DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$198.14	\$136.35	\$0.00	\$79.40	\$0.00	\$0.00	\$0.00	\$0.00
5	V32S6F100EU	100GB 2.5 EFD SPARE	\$3,150.00	UE	21%	\$2,488.50	\$535.50	\$472.50	\$346.50	\$0.00	\$0.00	\$126.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S6F-100TU	100GB EFD 6G SAS 2.5" SPARE	\$3,150.00	UE	21%	\$2,492.45	\$0.00	\$280.48	\$195.61	\$0.00	\$0.00	\$69.95	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S6F-100U	VNX 51/53 100GB FLSH-25X2.5 DRV DPE/DAE	\$3,155.00	UE	21%	\$2,492.45	\$410.15	\$347.05	\$255.56	\$0.00	\$0.00	\$91.50	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S6F-200	2.5 IN 200GB 6GB SAS FLASH DRIVE	\$2,680.00	UE	21%	\$2,117.20	\$348.40	\$294.80	\$217.08	\$0.00	\$0.00	\$77.72	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S6F-200E	200GB EFD 6G SAS 2.5" DRIVE	\$3,755.00	UE	21%	\$2,966.45	\$638.35	\$563.25	\$413.05	\$0.00	\$0.00	\$150.20	\$0.00	\$0.00	\$0.00	\$0.00
5	V32S6F200EU	200GB 2.5 EFD SPARE	\$0.00	UE	21%	\$0.00	\$0.00	\$530.40	\$371.28	\$0.00	\$0.00	\$132.60	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S6F-200TU	200GB EFD 6G SAS 2.5" SPARE	\$5,965.00	UE	21%	\$4,712.35	\$1,014.05	\$894.75	\$656.15	\$0.00	\$0.00	\$238.60	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S6F-200U	200GB EFD 6G SAS 2.5" SPARE	\$5,970.00	UE	21%	\$4,716.30	\$0.00	\$894.75	\$656.15	\$0.00	\$0.00	\$173.13	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-2S6F-200U	VNX 51/53 200GB FLSH-25X2.5 DRV DPE/DAE	\$5,975.00	UE	21%	\$4,009.25	\$776.10	\$656.70	\$485.57	\$0.00	\$0.00	\$173.13	\$0.00	\$0.00	\$0.00	\$0.00
5	V32SFP-TWAX-1M	Qty 4 1M ACTIVE TWINAX 10G CABLE	\$980.00	UE	21%	\$774.20	\$0.00	\$0.00	\$558.25	\$411.08	\$0.00	\$147.18	\$0.00	\$0.00	\$0.00	\$0.00
5	V32SFP-TWAX-3M	Qty 4 3M ACTIVE TWINAX 10G CABLE	\$1,175.00	UE	21%	\$928.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32SFP-TWAX-5M	Qty 4 5M ACTIVE TWINAX 10G CABLE	\$1,440.00	UE	21%	\$1,137.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-SP	VNXe 3200 STORAGE PROCESSOR NO DIMM	\$7,015.00	UE	21%	\$5,541.85	\$0.00	\$701.50	\$491.05	\$350.75	\$350.75	\$140.30	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-SP-DIMM	VNXe 3200 SP MEMORY 8GB DIMM	\$305.00	UE	21%	\$240.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V32-SSD	STORAGE PROCESSOR SSD MSATA	\$1,024.00	UE	21%	\$808.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AN15CE12	VNXE3300,2SP DPE:15X3.5,12x3TBS NLS;SED	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$2,270.30	\$1,589.21	\$0.00	\$661.09	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AN15CL12	VNXE3300,2SP DPE:15X3.5,12x3TB NLS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$1,682.80	\$1,177.96	\$0.00	\$504.84	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AN15CM12	VNXE3300,2SP DPE:15X3.5,12x2TB NLS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$1,283.40	\$898.38	\$0.00	\$385.02	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AN15CS12	VNXE3300,2SP DPE:15X3.5,12x1TB NLS	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$1,035.30	\$724.71	\$0.00	\$310.59	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AN15CX12	VNXE3300,2SP DPE:15X3.5,12x4TB NLS	\$27,600.00	UE	21%	\$21,804.00	\$0.00	\$0.00	\$2,760.00	\$1,932.00	\$0.00	\$828.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AN15EL12	VNXE3300,2SP DPE:15X3.5,12x900GB;SED	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$2,265.90	\$1,586.13	\$0.00	\$679.77	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AN15PL12	VNXE3300,2SP DPE:15X3.5,12x900GB;RK	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$1,715.60	\$1,200.92	\$0.00	\$514.68	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AN15PM12	VNXE3300,2SP DPE:15X3.5,12x600GB;RK	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$1,627.10	\$1,138.97	\$0.00	\$488.13	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AN15PS12	VNXE3300,2SP DPE:15X3.5,12x300GB;RK	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$1,111.30	\$777.91	\$0.00	\$333.89	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AR25EL12	VNXE3300,2SP DPE:25X2.5,12x900GB;SED	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$2,122.80	\$1,485.96	\$0.00	\$636.84	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AR25PL12	VNXE3300,2SP DPE:25X2.5,12x900GB;RK	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$1,606.30	\$1,124.41	\$0.00	\$481.89	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AR25PM12	VNXE3300,2SP DPE:25X2.5,12x600GB;RK	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$1,392.60	\$974.82	\$0.00	\$417.78	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AR25PS12	VNXE3300,2SP DPE:25X2.5,12x300GB;RK	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$946.70	\$662.69	\$0.00	\$284.01	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AR15CE12	VNXE3300,2SP DPE:15X3.5,12x3TBNLS;RK;SED	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$2,390.80	\$1,673.56	\$0.00	\$717.24	\$0.00	\$0.00	\$0.00	\$0.00
5	V3D12AR15CL12	VNXE3300,2SP DPE:15X3.5,12x3TBNLS;RK														

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	V3D12DN25PM12	VNXE3300,2SP DPE,25X2.5,12x600GB,DC	\$0.00	UE	21%	\$0.00	\$0.00	\$1,602.60	\$1,121.82	\$0.00	\$480.78	\$0.00	\$0.00	\$0.00
5	V3D12DN25PS12	VNXE3300,2SP DPE,25X2.5,12x300GB,DC	\$0.00	UE	21%	\$0.00	\$1,093.10	\$75.17	\$0.00	\$327.83	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-RACK-40U	VNXE3300 RACK	\$1,680.00	UE	21%	\$1,327.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V3-VS07-010	1TB 7200RPM 6GB SAS DISK DRIVE	\$400.00	UE	21%	\$316.00	\$68.00	\$60.00	\$44.00	\$0.00	\$16.00	\$0.00	\$0.00	\$0.00
5	V3-VS07-010-6	6TB SAS DISK PACK (6 x 1TB 7200RPM)	\$2,830.00	UE	21%	\$2,235.70	\$0.00	\$339.60	\$237.72	\$0.00	\$84.91	\$0.00	\$0.00	\$0.00
5	V3-VS07-0106U	6TB SAS DISK PACK (6 x 1TB 72k)UPG	\$3,830.00	UE	21%	\$3,025.70	\$0.00	\$340.49	\$237.46	\$0.00	\$84.91	\$0.00	\$0.00	\$0.00
5	V3-VS07-010E	1TB 7200RPM NL-SAS DRIVE	\$0.00	UE	21%	\$0.00	\$56.40	\$56.40	\$39.48	\$0.00	\$14.10	\$0.00	\$0.00	\$0.00
5	V3-VS07-010EU	1TB 7200RPM NL-SAS DRIVE	\$0.00	UE	21%	\$0.00	\$56.40	\$70.40	\$39.68	\$0.00	\$14.19	\$0.00	\$0.00	\$0.00
5	V3-VS07-010TU	VNX 33/51/53 1T DRV-15X3.5IN DPE/DAE U	\$0.00	UE	21%	\$0.00	\$83.20	\$83.20	\$51.84	\$0.00	\$18.56	\$0.00	\$0.00	\$0.00
5	V3-VS07-010U	VNX 51/53 1T DRV-15X3.5IN DPE/DAE U	\$0.00	UE	21%	\$0.00	\$70.85	\$59.95	\$44.15	\$0.00	\$15.81	\$0.00	\$0.00	\$0.00
5	V3-VS07-010UE	1TB 7200RPM NL-SAS DRIVE UPGRADE	\$0.00	UE	21%	\$0.00	\$70.85	\$59.95	\$44.15	\$0.00	\$15.81	\$0.00	\$0.00	\$0.00
5	V3-VS07-020	2TB 7200RPM 6GB SAS DISK DRIVE	\$625.00	UE	21%	\$493.75	\$106.25	\$93.75	\$68.75	\$0.00	\$25.00	\$0.00	\$0.00	\$0.00
5	V3-VS07-020-6	12TB SAS DISK PACK 6X2TB 7200RPM DISKS	\$4,320.00	UE	21%	\$3,412.80	\$0.00	\$518.40	\$362.88	\$0.00	\$129.60	\$0.00	\$0.00	\$0.00
5	V3-VS07-0206U	12TB SAS DISK PACK (6 x 2TB 72k)UPG	\$5,850.00	UE	21%	\$4,621.50	\$0.00	\$520.07	\$362.70	\$0.00	\$129.60	\$0.00	\$0.00	\$0.00
5	V3-VS07-020E	2TB 7200RPM NL-SAS DRIVE	\$0.00	UE	21%	\$0.00	\$70.85	\$60.48	\$40.48	\$0.00	\$12.60	\$0.00	\$0.00	\$0.00
5	V3-VS07-020EU	2TB 7200RPM 3.5 SAS DRIVE SPARE UPGRADE	\$975.00	UE	21%	\$770.25	\$0.00	\$86.40	\$60.48	\$0.00	\$21.60	\$0.00	\$0.00	\$0.00
5	V3-VS07-020TU	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$990.00	UE	21%	\$782.10	\$128.70	\$108.90	\$80.15	\$0.00	\$28.71	\$0.00	\$0.00	\$0.00
5	V3-VS07-020U	VNX51/53 2TB NL-SAS UP DRV-15X3.5 DPEDAE	\$940.00	UE	21%	\$763.60	\$109.20	\$92.40	\$68.04	\$0.00	\$24.36	\$0.00	\$0.00	\$0.00
5	V3-VS07-020UE	2TB 7200RPM NL-SAS DRIVE UPGRADE	\$975.00	UE	21%	\$770.25	\$0.00	\$86.68	\$60.45	\$0.00	\$21.62	\$0.00	\$0.00	\$0.00
5	V3-VS07-030	3.5 IN 3TB 7.2K 6GB SAS DISK DRIVE	\$890.00	UE	21%	\$703.25	\$151.30	\$133.50	\$97.99	\$0.00	\$35.60	\$0.00	\$0.00	\$0.00
5	V3-VS07-030E	3TB 7200RPM NL-SAS DRIVE	\$0.00	UE	21%	\$0.00	\$123.00	\$123.00	\$86.10	\$0.00	\$30.75	\$0.00	\$0.00	\$0.00
5	V3-VS07-030EU	3TB 7200RPM NL-SAS SPARE	\$1,385.00	UE	21%	\$1,094.15	\$71.00	\$123.13	\$85.27	\$0.00	\$30.71	\$0.00	\$0.00	\$0.00
5	V3-VS07-030TU	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,410.00	UE	21%	\$1,113.90	\$183.30	\$155.10	\$114.21	\$0.00	\$40.89	\$0.00	\$0.00	\$0.00
5	V3-VS07-030U	VNX 3TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,200.00	UE	21%	\$948.00	\$156.00	\$132.00	\$97.20	\$0.00	\$34.80	\$0.00	\$0.00	\$0.00
5	V3-VS07-040E	3.5 IN 4TB 7.2K 6GB SAS DISK DRIVE	\$1,085.00	UE	21%	\$857.15	\$184.45	\$162.75	\$119.35	\$0.00	\$43.40	\$0.00	\$0.00	\$0.00
5	V3-VS07-040EU	4TB 7.2K NL-SAS 3.5" DRIVE	\$1,250.00	UE	21%	\$987.50	\$0.00	\$150.00	\$105.00	\$0.00	\$37.02	\$0.00	\$0.00	\$0.00
5	V3-VS07-040TU	VNX 4TB NL SAS DRV UPG-15X3.5IN DPE/DAE	\$1,670.00	UE	21%	\$1,319.30	\$217.10	\$183.70	\$135.27	\$0.00	\$48.43	\$0.00	\$0.00	\$0.00
5	V3-VS07-040U	VNX51/53 4TB NL SAS DRV DPE/DAE UPGRADE	\$1,420.00	UE	21%	\$1,121.80	\$188.50	\$156.20	\$115.02	\$0.00	\$41.18	\$0.00	\$0.00	\$0.00
5	V3-VS07E-030E	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$120.96	\$0.00	\$43.20	\$0.00	\$0.00	\$0.00
5	V3-VS07E030EU	3TB NL-SAS 3.5" SELF ENCRYPT DRIVE UPG	\$1,945.00	UE	21%	\$1,536.55	\$0.00	\$172.91	\$120.56	\$0.00	\$43.12	\$0.00	\$0.00	\$0.00
5	V3-VS10-300	3.5 IN 300GB 10K 6GB SAS DISK DRIVE	\$440.00	UE	21%	\$347.60	\$74.80	\$66.00	\$48.40	\$0.00	\$17.60	\$0.00	\$0.00	\$0.00
5	V3-VS10-300TU	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$695.00	UE	21%	\$549.05	\$90.35	\$76.45	\$56.30	\$0.00	\$20.16	\$0.00	\$0.00	\$0.00
5	V3-VS10-300U	VNX51/53 300GB10KSAS UP DRV15X3.5DPE/DAE	\$590.00	UE	21%	\$466.10	\$76.70	\$64.90	\$47.79	\$0.00	\$17.11	\$0.00	\$0.00	\$0.00
5	V3-VS10-600	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	\$600.00	UE	21%	\$474.00	\$102.00	\$90.00	\$66.00	\$0.00	\$24.00	\$0.00	\$0.00	\$0.00
5	V3-VS10-600TU	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$955.00	UE	21%	\$754.45	\$124.15	\$105.05	\$77.36	\$0.00	\$27.70	\$0.00	\$0.00	\$0.00
5	V3-VS10-600U	VNX51/53 600GB 10K SAS UPDRV15X3.5DPEDAE	\$810.00	UE	21%	\$639.90	\$105.30	\$89.10	\$65.61	\$0.00	\$23.49	\$0.00	\$0.00	\$0.00
5	V3-VS10-900	3.5 IN 900GB 10K SAS DISK DRIVE	\$820.00	UE	21%	\$647.80	\$139.40	\$123.00	\$90.20	\$0.00	\$32.80	\$0.00	\$0.00	\$0.00
5	V3-VS10-900E	900GB 10K 6G SAS 3.5" DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$115.80	\$81.06	\$0.00	\$28.95	\$0.00	\$0.00	\$0.00
5	V3-VS10900EU	900GB 10K 6G SAS 3.5" SPARE	\$1,290.00	UE	21%	\$1,019.10	\$184.60	\$114.68	\$79.98	\$0.00	\$28.60	\$0.00	\$0.00	\$0.00
5	V3-VS10-900TU	VNX 33/35 900G10KDRV-15X3.5IN DPE/DAE U	\$1,420.00	UE	21%	\$1,121.80	\$184.60	\$156.20	\$115.02	\$0.00	\$41.18	\$0.00	\$0.00	\$0.00
5	V3-VS10-900U	VNX 51/53 900G10KDRV-15X3.5IN DPE/DAE U	\$1,205.00	UE	21%	\$951.95	\$156.65	\$132.55	\$97.61	\$0.00	\$34.95	\$0.00	\$0.00	\$0.00
5	V3-VS10E-900E	900GB 3.5" SELF ENCRYPT DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$174.00	\$121.80	\$0.00	\$43.45	\$0.00	\$0.00	\$0.00
5	V3-VS10E900EU	900GB 3.5" SELF ENCRYPT DRIVE UPG	\$1,960.00	UE	21%	\$1,548.40	\$0.00	\$174.00	\$121.52	\$0.00	\$43.45	\$0.00	\$0.00	\$0.00
5	V3-VS15-300	300GB 15K SAS DISK DRIVE	\$560.00	UE	21%	\$442.40	\$95.20	\$84.00	\$61.60	\$0.00	\$22.40	\$0.00	\$0.00	\$0.00
5	V3-VS15-300-6	1800GB SAS DISK PACK (6 X 300GB 15K 3.5)	\$3,945.00	UE	21%	\$3,136.55	\$0.00	\$473.40	\$331.38	\$0.00	\$118.35	\$0.00	\$0.00	\$0.00
5	V3-VS15-3006U	1800GB SAS DISK PK(6x300GB 15K 3.5)UPG	\$5,330.00	UE	21%	\$4,210.70	\$0.00	\$473.84	\$330.46	\$0.00	\$118.17	\$0.00	\$0.00	\$0.00
5	V3-VS15-300-7	2100GB SAS DISK PACK (7X 300GB 15K 3.5")	\$4,605.00	UE	21%	\$3,637.95	\$0.00	\$552.60	\$386.82	\$0.00	\$138.15	\$0.00	\$0.00	\$0.00
5	V3-VS15-3007U	2100GB SAS DISK PACK (7 x 300GB 15K) UPG	\$6,215.00	UE	21%	\$4,909.85	\$0.00	\$552.51	\$385.33	\$0.00	\$137.79	\$0.00	\$0.00	\$0.00
5	V3-VS15-300E	300GB 15K SAS DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$79.20	\$55.44	\$0.00	\$19.80	\$0.00	\$0.00	\$0.00
5	V3-VS15-300EU	300GB 15K 3.5 SAS SPARE	\$890.00	UE	21%	\$703.10	\$0.00	\$79.12	\$55.18	\$0.00	\$19.73	\$0.00	\$0.00	\$0.00
5	V3-VS15-300TU	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$890.00	UE	21%	\$703.10	\$115.70	\$97.90	\$72.09	\$0.00	\$25.81	\$0.00	\$0.00	\$0.00
5	V3-VS15-300U	VNX51/53 300GB15K SAS UPGDRV15X3.5DPEDAE	\$755.00	UE	21%	\$596.45	\$98.15	\$83.05	\$61.16	\$0.00	\$21.90	\$0.00	\$0.00	\$0.00
5	V3-VS15-300UE	300GB 15K SAS DRIVE UPGRADE	\$890.00	UE	21%	\$703.10	\$0.00	\$79.12	\$55.18	\$0.00	\$19.73	\$0.00	\$0.00	\$0.00
5	V3-VS15-600	600GB 15K SAS DISK DRIVE	\$885.00	UE	21%	\$699.15	\$150.45	\$132.75	\$97.35	\$0.00	\$35.40	\$0.00	\$0.00	\$0.00
5	V3-VS15-600-6	3600GB SAS DISK PACK (6 X 600GB 15K 3.5)	\$6,270.00	UE	21%	\$4,953.30	\$0.00	\$752.40	\$528.68	\$0.00	\$188.10	\$0.00	\$0.00	\$0.00
5	V3-VS15-6006U	3600GB SAS DISK PK(6x600GB 15K 3.5)UPG	\$8,460.00	UE	21%	\$6,683.40	\$0.00	\$752.09	\$524.04	\$0.00	\$187.56	\$0.00	\$0.00	\$0.00
5	V3-VS15-600-7	4200GB SAS DISK PACK (7X 600GB 15K 3.5")	\$7,310.00	UE	21%	\$5,774.90	\$0.00	\$877.20	\$614.04	\$0.00	\$219.30	\$0.00	\$0.00	\$0.00
5	V3-VS15-6007U	4200GB SAS DISK PK (7x600GB 15K)UPG	\$9,870.00	UE	21%	\$7,797.30	\$0.00	\$877.44	\$611.94	\$0.00	\$218.82	\$0.00	\$0.00	\$0.00
5	V3-VS15-600E	600GB 15K SAS DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$124.80	\$87.36	\$0.00	\$31.20	\$0.00	\$0.00	\$0.00
5	V3-VS15-600EU	600GB 15K 3.5 SAS SPARE	\$1,405.00	UE	21%	\$1,109.95	\$183.95	\$156.65	\$114.62	\$0.00	\$34.95	\$0.00	\$0.00	\$0.00
5	V3-VS15-600TU	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$1,415.00	UE	21%	\$1,117.85	\$183.95	\$156.65	\$114.62	\$0.00	\$34.95	\$0.00	\$0.00	\$0.00
5	V3-VS15-600U	VNX51/53 600GB15K SAS UPGDRV15X3.5DPEDAE	\$1,205.00	UE	21%	\$951.95	\$156.65	\$132.55	\$97.61	\$0.00	\$34.95	\$0.00	\$0.00	\$0.00
5	V3-VS15-600UE	600GB 15K SAS DRIVE UPGRADE	\$1,405.00	UE	21%	\$1,109.95	\$0.00	\$124.90	\$87.11	\$0.00	\$31.15	\$0.00	\$0.00	\$0.00
5	V3-VS8F-100	100GB FLASH DRIVE	\$1,995.00	UE	21%	\$1,576.05	\$339.15	\$289.25	\$214.45	\$0.00	\$79.80	\$0.00	\$0.00	\$0.00
5	V3-VS8F-100-5	500GB FLASH DISK PACK	\$11,725.00	UE	21%	\$9,262.75	\$0.00	\$1,407.00	\$894.90	\$0.00	\$351.75	\$0.00	\$0.00	\$0.00
5	V3-VS8F-1005U	500GB FLASH DISK PACK (5 x 100GB)UPG	\$15,835.00	UE	21%	\$12,509.65	\$0.00	\$1,407.73	\$891.77	\$0.00	\$351.06	\$0.00	\$0.00	\$0.00
5	V3-VS8F-100E	100GB 3.5" EFD DRIVE	\$0.00	UE	21%	\$0.00	\$0.00	\$281.40	\$196.98	\$0.00	\$70.35	\$0.00	\$0.00	\$0.00
5	V3-VS8F-100EU	100GB 3.5 EFD SPARE	\$3,165.00	UE	21%	\$2,500.35	\$0.00	\$281.37	\$196.23	\$0.00	\$70.17	\$0.00	\$0.00	\$0.00
5	V3-VS8F-100TU	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$3,165.00	UE	21%	\$2,500.35	\$411.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00	\$0.00
5	V3-VS8F-100U	VNX51/53 100GB SAS FLSH UPG15X3.5DPEDAE	\$2,690.00	UE	21%	\$2,125.15	\$349.70	\$295.90	\$217.89	\$0.00	\$78.01	\$0.00	\$0.00	\$0.00
5	V3-VS8F-100UE	100GB 3.5" EFD DRIVE UPGRADE	\$3,165.00	UE	21%	\$2,500.35	\$0.00	\$281.37	\$196.23	\$0.00	\$70.17	\$0.00	\$0.00	\$0.00
5	V3-VS8F-200	3.5IN 200GB 6GB SAS 520BPS FLASH DRIVE	\$6,000.00	UE	21%	\$4,740.00	\$780.00	\$660.00	\$486.00	\$0.00	\$174.00	\$0.00	\$0.00	\$0.00
5	V3-VS8F-200TU	VNX51/53 200GB SAS FLSH UPG15X3.5DPEDAE	\$5,100.00	UE	21%	\$4,029.00	\$663.00	\$561.00	\$413.10	\$0.00	\$147.90	\$0.00	\$0.00	\$0.00
5	V3-VS8F-200U	VNX51/5												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	V5-2S10-600TU	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$615.00	UE	21%	\$485.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S10-600U	VNXE1600 600GB 10K SAS 25X2.5 U/G	\$615.00	UE	21%	\$485.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S10-900	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$655.00	UE	21%	\$517.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S10-900TU	VNXE1600 900GB 10K SAS 25X2.5 U/G	\$655.00	UE	21%	\$517.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-300	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$705.00	UE	21%	\$556.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-300TU	VNXE1600 300GB 15K SAS 25X2.5 U/G	\$705.00	UE	21%	\$556.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-600	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$950.00	UE	21%	\$750.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-600TU	VNXE1600 600GB 15K SAS 25X2.5 U/G	\$950.00	UE	21%	\$750.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-900	VNXE1600 900GB 15K SAS 25X2.5 U/G	\$1,145.00	UE	21%	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S15-900TU	VNXE1600 900GB 15K SAS 25X2.5 U/G	\$1,145.00	UE	21%	\$900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S26FX-200	VNXE1600 200GB SSD 25X2.5 U/G	\$1,450.00	UE	21%	\$1,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S26FX-200TU	VNXE1600 200GB SSD 25X2.5 U/G	\$1,450.00	UE	21%	\$1,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S26FX-800	VNXE1600 800GB SSD 25X2.5 U/G	\$4,985.00	UE	21%	\$3,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-2S26FX-800TU	VNXE1600 800GB SSD 25X2.5 U/G	\$4,985.00	UE	21%	\$3,985.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V53-EPAK	TOTAL EFFICENCY PACK FOR VNX5300=IC	\$21,399.00	UE	21%	\$16,905.21	\$4,279.80	\$3,851.82	\$3,423.84	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V53-LPS	LOCAL PROTECTION SUITE FOR VNX5300=IC	\$3,031.00	UE	21%	\$2,384.49	\$606.20	\$545.58	\$484.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V53-PPAK	Total Protection Pack for VNX5300=IC	\$18,700.00	UE	21%	\$14,773.00	\$3,740.00	\$3,366.00	\$2,992.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V53-RPS	REMOTE PROTECTION SUITE FOR VNX5300=IC	\$7,813.00	UE	21%	\$6,172.27	\$1,562.50	\$1,406.34	\$1,250.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-020	VNXE1600 2TB NL SAS 12X3.5	\$610.00	UE	21%	\$481.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-020TU	VNXE1600 2TB NL SAS 12X3.5 U/G	\$610.00	UE	21%	\$481.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-020U	VNXE1600 2TB NL SAS 12X3.5 U/G	\$625.00	UE	21%	\$651.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-040	VNXE1600 4TB NL SAS 12X3.5	\$905.00	UE	21%	\$714.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-040TU	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,220.00	UE	21%	\$963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS07-040U	VNXE1600 4TB NL SAS 12X3.5 U/G	\$1,220.00	UE	21%	\$963.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-012	VNXE1600 1.2TB 10K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-012TU	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-012U	VNXE1600 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-600	VNXE1600 600GB 10K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-600TU	VNXE1600 600GB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-600U	VNXE1600 600GB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-900	VNXE1600 900GB 10K SAS 12X3.5	\$655.00	UE	21%	\$517.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-900TU	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$655.00	UE	21%	\$517.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS10-900U	VNXE1600 900GB 10K SAS 12X3.5 U/G	\$655.00	UE	21%	\$517.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-300	VNXE1600 300GB 15K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-300TU	VNXE1600 300GB 15K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-300U	VNXE1600 300GB 15K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-600	VNXE1600 600GB 15K SAS 12X3.5	\$725.00	UE	21%	\$572.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-600TU	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$725.00	UE	21%	\$572.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS15-600U	VNXE1600 600GB 15K SAS 12X3.5 U/G	\$975.00	UE	21%	\$770.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS26FX-200	VNXE1600 200GB SSD 12X3.5	\$1,450.00	UE	21%	\$1,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS26FX-200TU	VNXE1600 200GB SSD 12X3.5 U/G	\$1,450.00	UE	21%	\$1,145.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS26FX-200U	VNXE1600 200GB SSD 12X3.5 U/G	\$1,735.00	UE	21%	\$1,370.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS26FX-800	VNXE1600 800GB SSD 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS26FX-800TU	VNXE1600 800GB SSD 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-PS26FX-800U	VNXE1600 800GB SSD 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X1200-10K	VNXE1600 3.5 System Pack 6X 1.2TB 10K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X200-SSD	VNXE1600 3.5 System Pack 6X 200GB SSD	\$8,695.00	UE	21%	\$6,869.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X300-15K	VNXE1600 3.5 System Pack 6X 300GB 15K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X600-10K	VNXE1600 3.5 System Pack 6X 600GB 10K	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X600-15K	VNXE1600 3.5 System Pack 6X 600GB 15K	\$3,040.00	UE	21%	\$2,401.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X800-SSD	VNXE1600 3.5 System Pack 6X 800GB SSD	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L6X900-10K	VNXE1600 3.5 System Pack 6X 900GB 10K	\$3,150.00	UE	21%	\$2,488.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L9X2TB-NL	VNXE1600 3.5 System Pack 9X 2TB NLSAS	\$4,535.00	UE	21%	\$3,582.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-L9X4TB-NL	VNXE1600 3.5 System Pack 9X 4TB NLSAS	\$8,145.00	UE	21%	\$6,434.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X1200-10K	VNXE1600 2.5 System Pack 6X 1.2TB 10K	\$5,100.00	UE	21%	\$4,029.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X200-SSD	VNXE1600 2.5 System Pack 6X 200GB SSD	\$8,695.00	UE	21%	\$6,869.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X300-15K	VNXE1600 2.5 System Pack 6X 300GB 15K	\$2,960.00	UE	21%	\$2,338.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X600-10K	VNXE1600 2.5 System Pack 6X 600GB 10K	\$2,185.00	UE	21%	\$1,726.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X600-15K	VNXE1600 2.5 System Pack 6X 600GB 15K	\$3,040.00	UE	21%	\$2,401.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X800-SSD	VNXE1600 2.5 System Pack 6X 800GB SSD	\$24,900.00	UE	21%	\$19,671.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V5-SP-S6X900-10K	VNXE1600 2.5 System Pack 6X 900GB 10K	\$3,150.00	UE	21%	\$2,488.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V6-2S10-012	VNXE 3200 1.2TB 10K SAS 25X2.5	\$995.00	UE	21%	\$786.05	\$0.00	\$119.40	\$83.58	\$59.70	\$53.73	\$23.88	\$0.00	\$0.00	\$0.00
5	V6-2S10-012TU	VNXE 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340.00	UE	21%	\$1,058.60	\$0.00	\$119.13	\$83.08	\$57.62	\$29.92	\$25.46	\$0.00	\$0.00	\$0.00
5	V6-2S10-012U	VNXE 3200 1.2TB 10K SAS 25X2.5 U/G	\$1,340.00	UE	21%	\$1,058.60	\$0.00	\$119.13	\$83.08	\$57.62	\$29.92	\$25.46	\$0.00	\$0.00	\$0.00
5	V6-2S10-600	VNXE 3200 600GB 10K SAS 25X2.5	\$585.00	UE	21%	\$462.15	\$0.00	\$70.20	\$49.18	\$35.10	\$17.64	\$14.04	\$0.00	\$0.00	\$0.00
5	V6-2S10-600TU	VNXE 3200 600GB 10K SAS 25X2.5 U/G	\$790.00	UE	21%	\$624.10	\$0.00	\$70.23	\$48.98	\$33.97	\$17.64	\$15.01	\$0.00	\$0.00	\$0.00
5	V6-2S10-900	VNXE 3200 900GB 10K SAS 25X2.5	\$790.00	UE	21%	\$624.10	\$0.00	\$94.80	\$66.36	\$47.40	\$24.66	\$18.96	\$0.00	\$0.00	\$0.00
5	V6-2S10-900TU	VNXE 3200 900GB 10K SAS 25X2.5 U/G	\$1,080.00	UE	21%	\$837.40	\$0.00	\$94.23	\$66.72	\$45.58	\$23.67	\$20.14	\$0.00	\$0.00	\$0.00
5	V6-2S15-300	VNXE 3200 300GB 15K SAS 25X2.5	\$84.00	UE	21%	\$66.75	\$0.00	\$101.40	\$70.98	\$50.70	\$45.63	\$20.28	\$0.00	\$0.00	\$0.00
5	V6-2S15-300TU	VNXE 3200 300GB 15K SAS 25X2.5 U/G	\$1,145.00	UE	21%	\$904.55	\$0.00	\$101.79	\$70.99	\$49.24	\$25.57	\$21.76	\$0.00</		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	V6-2S6FX1600TU	VNXe 3200 1600GB FAST VP EFD 25X2.5 UIG	\$8,130.00	UE	21%	\$6,422.70	\$0.00	\$722.76	\$504.06	\$349.59	\$181.54	\$154.47	\$0.00
5	V6-2S6FX1600U	VNXe 3200 1600GB FAST VP EFD 25X2.5 UIG	\$8,130.00	UE	21%	\$6,422.70	\$0.00	\$722.76	\$504.06	\$349.59	\$181.54	\$154.47	\$0.00
5	V6-2S6FX-200	VNXe 3200 200GB FAST VP EFD 25X2.5	\$1,930.00	UE	21%	\$1,271.00	\$0.00	\$193.20	\$135.24	\$96.07	\$86.94	\$36.64	\$0.00
5	V6-2S6FX-200-10	Flash Power Pack VNXe 200GB 10X2.5	\$16,100.00	UE	21%	\$12,740.00	\$0.00	\$1,932.00	\$1,352.40	\$866.00	\$869.40	\$735.40	\$0.00
5	V6-2S6FX-200-19	Flash Power Pack VNXe 200GB 19X2.5	\$30,590.00	UE	21%	\$24,168.10	\$0.00	\$3,670.80	\$2,569.56	\$1,835.00	\$1,651.86	\$1,374.16	\$0.00
5	V6-2S6FX-200-25	Flash Power Pack VNXe 200GB 25X2.5	\$40,250.00	UE	21%	\$31,797.50	\$0.00	\$4,830.00	\$3,381.00	\$2,435.00	\$2,173.50	\$966.00	\$0.00
5	V6-2S6FX-200-50	Flash Power Pack VNXe 200GB 50X2.5	\$75,725.00	UE	21%	\$59,822.75	\$0.00	\$9,087.00	\$6,360.90	\$4,543.50	\$4,089.15	\$1,817.40	\$0.00
5	V6-2S6FX-200TU-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870.00	UE	21%	\$71,787.30	\$0.00	\$8,078.34	\$5,633.94	\$3,907.41	\$2,029.13	\$1,726.53	\$0.00
5	V6-2S6FX-200U	VNXe 3200 200GB FAST VP EFD 25X2.5 UIG	\$1,935.00	UE	21%	\$1,528.65	\$0.00	\$172.02	\$119.97	\$83.21	\$43.21	\$36.77	\$0.00
5	V6-2S6FX-200U-10	Flash Power Pack VNXe 200GB 10X2.5 UPG	\$19,350.00	UE	21%	\$15,286.50	\$0.00	\$1,720.22	\$1,199.70	\$832.05	\$432.09	\$367.65	\$0.00
5	V6-2S6FX-200U-19	Flash Power Pack VNXe 200GB 19X2.5 UPG	\$36,765.00	UE	21%	\$29,044.35	\$0.00	\$3,268.41	\$2,278.43	\$1,580.90	\$820.96	\$698.54	\$0.00
5	V6-2S6FX-200U-25	Flash Power Pack VNXe 200GB 25X2.5 UPG	\$48,375.00	UE	21%	\$38,216.25	\$0.00	\$4,300.54	\$2,999.25	\$2,080.13	\$1,080.21	\$919.13	\$0.00
5	V6-2S6FX-200U-50	Flash Power Pack VNXe 200GB 50X2.5 UPG	\$90,870.00	UE	21%	\$71,787.30	\$0.00	\$8,078.34	\$5,633.94	\$3,907.41	\$2,029.13	\$1,726.53	\$0.00
5	V6-2S6FX-800	VNXe 3200 800GB FASTVP EFD 25X2.5	\$4,150.00	UE	21%	\$3,278.50	\$0.00	\$498.00	\$348.60	\$249.00	\$224.10	\$99.60	\$0.00
5	V6-2S6FX-800-10	Flash Power Pack VNXe 800GB 10X2.5	\$57,650.00	UE	21%	\$45,543.50	\$0.00	\$6,918.00	\$4,842.60	\$3,459.00	\$3,113.10	\$1,389.60	\$0.00
5	V6-2S6FX-800-19	Flash Power Pack VNXe 800GB 19X2.5	\$109,535.00	UE	21%	\$86,532.65	\$0.00	\$13,144.20	\$9,200.94	\$6,572.10	\$5,914.89	\$2,628.84	\$0.00
5	V6-2S6FX-800-25	Flash Power Pack VNXe 800GB 25X2.5	\$144,125.00	UE	21%	\$113,858.75	\$0.00	\$17,295.00	\$12,106.50	\$8,647.50	\$7,782.75	\$3,459.00	\$0.00
5	V6-2S6FX-800-50	Flash Power Pack VNXe 800GB 50X2.5	\$278,050.00	UE	21%	\$219,659.50	\$0.00	\$33,366.00	\$23,356.20	\$16,683.00	\$15,014.70	\$6,673.20	\$0.00
5	V6-2S6FX-800TU	VNXe 3200 800GB FASTVP EFD 25X2.5 UPG	\$4,985.00	UE	21%	\$3,938.15	\$0.00	\$443.17	\$309.07	\$214.36	\$111.32	\$94.72	\$0.00
5	V6-2S6FX-800TU-50	Flash Power Pack VNXe 800GB 50X2.5 UPG	\$333,645.00	UE	21%	\$263,579.55	\$0.00	\$29,661.04	\$20,685.99	\$14,346.74	\$7,450.29	\$6,339.26	\$0.00
5	V6-2S6FX-800U	VNXe 3200 800GB FASTVP EFD 25X2.5 UIG	\$4,985.00	UE	21%	\$3,938.15	\$0.00	\$443.17	\$309.07	\$214.36	\$111.32	\$94.72	\$0.00
5	V6-2S6FX-800U-10	Flash Power Pack VNXe 800GB 10X2.5 UPG	\$69,250.00	UE	21%	\$54,707.50	\$0.00	\$6,156.33	\$4,293.50	\$2,977.75	\$1,546.35	\$1,315.75	\$0.00
5	V6-2S6FX-800U-19	Flash Power Pack VNXe 800GB 19X2.5 UPG	\$131,575.00	UE	21%	\$103,944.25	\$0.00	\$11,697.02	\$8,157.65	\$5,657.73	\$2,938.07	\$2,499.93	\$0.00
5	V6-2S6FX-800U-25	Flash Power Pack VNXe 800GB 25X2.5 UPG	\$173,125.00	UE	21%	\$136,768.75	\$0.00	\$15,390.81	\$10,733.75	\$7,444.38	\$3,865.88	\$3,289.38	\$0.00
5	V6-2S6FX-800U-50	Flash Power Pack VNXe 800GB 50X2.5 UPG	\$333,645.00	UE	21%	\$263,579.55	\$0.00	\$29,661.04	\$20,685.99	\$14,346.74	\$7,450.29	\$6,339.26	\$0.00
5	V6-PS07-020	VNXe 3200 2TB NL SAS 12X3.5	\$660.00	UE	21%	\$524.40	\$0.00	\$79.20	\$55.44	\$39.60	\$25.64	\$15.84	\$0.00
5	V6-PS07-020U	VNXe 3200 2TB NL SAS 12X3.5 U/G	\$660.00	UE	21%	\$524.40	\$0.00	\$79.20	\$55.44	\$39.60	\$25.64	\$15.84	\$0.00
5	V6-PS07-040	VNXe 3200 4TB NL SAS 12X3.5	\$905.00	UE	21%	\$714.95	\$0.00	\$108.60	\$76.92	\$48.87	\$31.91	\$19.91	\$0.00
5	V6-PS07-040U	VNXe 3200 4TB NL SAS 12X3.5 U/G	\$1,225.00	UE	21%	\$967.75	\$0.00	\$108.60	\$76.92	\$48.87	\$31.91	\$19.91	\$0.00
5	V6-PS10-012	VNXe 3200 1.2TB 10K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$119.40	\$83.58	\$59.70	\$39.13	\$23.88	\$0.00
5	V6-PS10-012TU	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$119.13	\$83.08	\$57.62	\$39.92	\$25.46	\$0.00
5	V6-PS10-012U	VNXe 3200 1.2TB 10K SAS 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$119.13	\$83.08	\$57.62	\$39.92	\$25.46	\$0.00
5	V6-PS10-600	VNXe 3200 600GB 10K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$70.20	\$49.14	\$35.10	\$23.39	\$14.04	\$0.00
5	V6-PS10-600U	VNXe 3200 600GB 10K SAS 12X3.5 U/G	\$785.00	UE	21%	\$620.15	\$0.00	\$94.20	\$65.94	\$47.10	\$31.88	\$18.84	\$0.00
5	V6-PS10-900	VNXe 3200 900GB 10K SAS 12X3.5	\$1,050.00	UE	21%	\$829.50	\$0.00	\$93.35	\$65.10	\$45.15	\$32.45	\$19.95	\$0.00
5	V6-PS15-300	VNXe 3200 300GB 15K SAS 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$71.40	\$49.98	\$34.40	\$23.13	\$14.28	\$0.00
5	V6-PS15-300U	VNXe 3200 300GB 15K SAS 12X3.5 U/G	\$970.00	UE	21%	\$776.30	\$0.00	\$71.12	\$49.60	\$33.70	\$23.45	\$15.20	\$0.00
5	V6-PS15-600	VNXe 3200 600GB 15K SAS 12X3.5	\$1,315.00	UE	21%	\$1,038.85	\$0.00	\$116.90	\$81.48	\$58.20	\$39.38	\$23.28	\$0.00
5	V6-PS15-600U	VNXe 3200 600GB 15K SAS 12X3.5 U/G	\$1,835.00	UE	21%	\$1,449.65	\$0.00	\$220.20	\$154.14	\$110.10	\$59.99	\$44.04	\$0.00
5	V6-PSF-100	VNXe 3200 100GB EFD 12X3.5	\$2,905.00	UE	21%	\$2,294.95	\$0.00	\$348.60	\$244.02	\$176.33	\$106.43	\$67.03	\$0.00
5	V6-PSF-100U	VNXe 3200 100GB EFD 12X3.5 U/G	\$3,920.00	UE	21%	\$3,096.80	\$0.00	\$348.49	\$243.04	\$168.56	\$87.53	\$74.48	\$0.00
5	V6-PSF-200	VNXe 3200 200GB EFD 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$168.00	\$117.60	\$84.60	\$55.60	\$33.60	\$0.00
5	V6-PSF-200U	VNXe 3200 200GB EFD 12X3.5 U/G	\$1,610.00	UE	21%	\$1,271.90	\$0.00	\$193.20	\$135.24	\$96.60	\$86.94	\$36.64	\$0.00
5	V6-PSF-200-10	Flash Power Pack VNXe 200GB 10X3.5	\$16,100.00	UE	21%	\$12,740.00	\$0.00	\$1,932.00	\$1,352.40	\$866.00	\$869.40	\$735.40	\$0.00
5	V6-PSF-200-19	Flash Power Pack VNXe 200GB 19X3.5	\$30,590.00	UE	21%	\$24,168.10	\$0.00	\$3,670.80	\$2,569.56	\$1,835.00	\$1,651.86	\$1,374.16	\$0.00
5	V6-PSF-200-25	Flash Power Pack VNXe 200GB 25X3.5	\$40,250.00	UE	21%	\$31,797.50	\$0.00	\$4,830.00	\$3,381.00	\$2,435.00	\$2,173.50	\$966.00	\$0.00
5	V6-PSF-200-50	Flash Power Pack VNXe 200GB 50X3.5	\$75,725.00	UE	21%	\$59,822.75	\$0.00	\$9,087.00	\$6,360.90	\$4,543.50	\$4,089.15	\$1,817.40	\$0.00
5	V6-PSF-200TU-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870.00	UE	21%	\$71,787.30	\$0.00	\$8,078.34	\$5,633.94	\$3,907.41	\$2,029.13	\$1,726.53	\$0.00
5	V6-PSF-200U	VNXe 3200 200GB FAST VP EFD 12X3.5 UIG	\$1,935.00	UE	21%	\$1,528.65	\$0.00	\$172.02	\$119.97	\$83.21	\$43.21	\$36.77	\$0.00
5	V6-PSF-200U-10	Flash Power Pack VNXe 200GB 10X3.5 UPG	\$19,350.00	UE	21%	\$15,286.50	\$0.00	\$1,720.22	\$1,199.70	\$832.05	\$432.09	\$367.65	\$0.00
5	V6-PSF-200U-19	Flash Power Pack VNXe 200GB 19X3.5 UPG	\$36,765.00	UE	21%	\$29,044.35	\$0.00	\$3,268.41	\$2,278.43	\$1,580.90	\$820.96	\$698.54	\$0.00
5	V6-PSF-200U-25	Flash Power Pack VNXe 200GB 25X3.5 UPG	\$48,375.00	UE	21%	\$38,216.25	\$0.00	\$4,300.54	\$2,999.25	\$2,080.13	\$1,080.21	\$919.13	\$0.00
5	V6-PSF-200U-50	Flash Power Pack VNXe 200GB 50X3.5 UPG	\$90,870.00	UE	21%	\$71,787.30	\$0.00	\$8,078.34	\$5,633.94	\$3,907.41	\$2,029.13	\$1,726.53	\$0.00
5	V6-PSF-800	VNXe 3200 800GB FASTVP EFD 12X3.5	\$0.00	UE	21%	\$0.00	\$0.00	\$498.00	\$348.60	\$249.00	\$224.10	\$99.60	\$0.00
5	V6-PSF-800-10	Flash Power Pack VNXe 800GB 10X3.5	\$57,650.00	UE	21%	\$45,543.50	\$0.00	\$6,918.00	\$4,842.60	\$3,459.00	\$3,113.10	\$1,389.60	\$0.00
5	V6-PSF-800-19	Flash Power Pack VNXe 800GB 19X3.5	\$109,535.00	UE	21%	\$86,532.65	\$0.00	\$13,144.20	\$9,200.94	\$6,572.10	\$5,914.89	\$2,628.84	\$0.00
5	V6-PSF-800-25	Flash Power Pack VNXe 800GB 25X3.5	\$144,125.00	UE	21%	\$113,858.75	\$0.00	\$17,295.00	\$12,106.50	\$8,647.50	\$7,782.75	\$3,459.00	\$0.00
5	V6-PSF-800-50	Flash Power Pack VNXe 800GB 50X3.5	\$278,050.00	UE	21%	\$219,659.50	\$0.00	\$33,366.00	\$23,356.20	\$16,683.00	\$15,014.70	\$6,673.20	\$0.00
5	V6-PSF-800TU	VNXe 3200 800GB FASTVP EFD 12X3.5 U/G	\$0.00	UE	21%	\$0.00	\$0.00	\$443.17	\$309.07	\$214.36	\$111.32	\$94.72	\$0.00
5	V6-PSF-800TU-50	Flash Power Pack VNXe 800GB 50X3.5 UPG	\$333,645.00	UE	21%	\$263,579.55	\$0.00	\$29,661.04	\$20,685.99	\$14,346.74	\$7,450.29	\$6,339.26	\$0.00
5	V6-PSF-800U	VNXe 3200 800GB FASTVP EFD 12X3.5 UIG	\$0.00	UE	21%	\$0.00	\$0.00	\$443.17	\$309.07	\$214.36	\$111.32	\$94.72	\$0.00
5	V6-PSF-800U-10	Flash Power Pack VNXe 800GB 10X3.5 UPG	\$69,250.00	UE	21%	\$54,707.50	\$0.00	\$6,156.33	\$4,293.50	\$2,977.75	\$1,546.35	\$1,315.75	\$0.00
5	V6-PSF-800U-19	Flash Power Pack VNXe 800GB 19X3.5 UPG	\$131,575.00	UE	21%	\$103,944.25	\$0.00	\$11,697.02	\$8,157.65	\$5,657.73	\$2,938.07	\$2,499.93	\$0.00
5	V6-PSF-800U-25	Flash Power Pack VNXe 800GB 25X3.5 UPG	\$173,125.00	UE	21%	\$136,768.75	\$0.00	\$15,390.81	\$10,733.75	\$7,444.38	\$3,865.88	\$3,289.38	\$0.00
5	V6-PSF-800U-50	Flash Power Pack VNXe 800GB 50X3.5 UPG	\$333,645.00	UE	21%	\$263,579.55	\$0.00	\$29,661.04	\$20,685.99	\$14,346.74	\$7,450.29	\$6,339.26	\$0.00
5	VDM11GCUAS	10GBE DM MODULE 4 PORT FOR VNX5300	\$0.00	UE	21%	\$0.00	\$170.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	\$0.00
5	VDM11GCUOPAS	10GBE DM MODULE 2 CU - 2 OP PORTS - VNX5300	\$0.00	UE	21%	\$0.00	\$238.00	\$210.00	\$154.00	\$0.00	\$56.00	\$0.00	\$0.00
5	VDM11GCUOPUS	10GBE DM MODULE 2 CU - 2 OP PORTS-UPG	\$1,960.00	UE	21%	\$1,548.40	\$333.20	\$294.00	\$215.00	\$78.40	\$0.00	\$0.00	\$0.00
5	VDM11GCUUS	10GBE DM MODULE 4 PORT-UPGRADE	\$1,400.00	UE	21%	\$1,106.00	\$238.00	\$210.00	\$154.00	\$0.00	\$56.00	\$0.00	\$0.00
5	VDM11GZOPAS	10GBE DM MOD 2 OP PRTS (INCL 2 SFP)- VNX5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDM11GZOPBAS	10GBE DM MOD 2 PORT 10GBE OPT DM MODULE-FCTRY	\$0.00	UE	21%	\$0.00	\$510.00	\$450.00	\$330.00	\$0.00	\$120.00	\$0.00	\$0.00
5	VDM11GZOPBUS	VNX5300-2-PORT 10GBE OPT DM MODULE-UPG	\$4,200.00	UE	21%	\$3,318.00	\$714.00	\$630.00	\$46				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VDDMXGTUS	10GBASET DM MODULE 2 CU PORTS UPGRADE	\$3,640.00	UE	21%	\$2,875.60	\$618.80	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	\$0.00
5	VJ-DS07-030	3TB NL SAS DRV 512 BPS, 3.5X80 DRV DAE	\$1,175.00	UE	21%	\$928.25	\$199.75	\$176.25	\$129.25	\$0.00	\$47.00	\$0.00	\$0.00
5	VJ-VS07-020	2TB NL SAS DRIVE 7.2RPM, 3.5 IN, 512	\$735.00	UE	21%	\$580.65	\$124.95	\$110.25	\$80.65	\$0.00	\$29.40	\$0.00	\$0.00
5	VJ-VS07-030	3TB NLSAS DRV 512 BPS,3.5 IN X15 DPE/DAE	\$1,175.00	UE	21%	\$928.25	\$199.75	\$176.25	\$129.25	\$0.00	\$47.00	\$0.00	\$0.00
5	VNX16K-10GSFP	10Gb SFP qty 4 for iSCSI connection	\$630.00	UE	21%	\$497.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-10GSFPCR	10Gb SFP qty 4 for iSCSI connection	\$630.00	UE	21%	\$497.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-10OPTSFP	4 port 10GbE Optical IO module	\$2,400.00	UE	21%	\$1,896.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-10OPTTWIN	4 port 10GbE TwinAx IO module	\$2,640.00	UE	21%	\$2,085.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-16GSFP	16Gb SFP qty 4 for FC connection	\$1,200.00	UE	21%	\$948.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-16GSFPCR	16Gb SFP qty 4 for FC connection	\$1,200.00	UE	21%	\$948.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-1GB-IO	4 port 1GbE IO Module	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-5TELRAIL	Telco Rail Kit for 2U DPE or DAE	\$150.00	UE	21%	\$118.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-800W-PS	800W Power Supply, 12V and 12V STBY DPE	\$500.00	UE	21%	\$395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-8GFC	4 Port 8Gb Fibre Channel IO Module	\$1,260.00	UE	21%	\$995.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-8GSFP	8Gb SFP qty 4 for FC connection	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-8GSFPCR	8Gb SFP qty 4 for FC connection	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-B12	VNXe1600_2x5SP DPE,12x3.5, no SFP, Twin	\$5,500.00	UE	21%	\$4,345.00	\$0.00	\$1,000.00	\$770.00	\$615.00	\$333.33	\$76.66	\$0.00
5	VNX16K-B12D	VNXe1600DC,2x5SPDPE,12x3.5,noSFP,TWAXEnet	\$6,875.00	UE	21%	\$5,431.25	\$0.00	\$1,000.00	\$770.00	\$615.00	\$333.33	\$76.66	\$0.00
5	VNX16K-B25	VNXe1600_2x5SP DPE,25x2.5, no SFP, Twin	\$5,500.00	UE	21%	\$4,345.00	\$0.00	\$1,000.00	\$770.00	\$615.00	\$333.33	\$76.66	\$0.00
5	VNX16K-B25D	VNXe1600DC,2x5SPDPE,25x2.5,noSFP,TWAXEnet	\$6,875.00	UE	21%	\$5,431.25	\$0.00	\$1,000.00	\$770.00	\$615.00	\$333.33	\$76.66	\$0.00
5	VNX16K-B25U	BATTERY BACKUP UNIT	\$200.00	UE	21%	\$158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-BC-12ARK	DPE 12 Drive Adjustable Rail Kit	\$240.00	UE	21%	\$189.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-BC-25ARK	DPE 25 Drive Adjustable Rail Kit	\$240.00	UE	21%	\$189.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-BC-FM	Fan Module FC	\$300.00	UE	21%	\$237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-DAE-12	2U DAE WITH 12 x 3.5 INCH DRIVE SLOTS	\$1,890.00	UE	21%	\$1,493.10	\$0.00	\$625.00	\$400.00	\$300.00	\$341.66	\$133.33	\$0.00
5	VNX16K-DAE-12U	2U DAE w/12x3.5 INCH DRIVE SLOTS,UPGRADE	\$2,550.00	UE	21%	\$2,014.50	\$0.00	\$625.00	\$400.00	\$300.00	\$341.66	\$133.33	\$0.00
5	VNX16K-DAE-25	2U DAE WITH 25 x 2.5 INCH DRIVE SLOTS	\$1,890.00	UE	21%	\$1,493.10	\$0.00	\$1,250.00	\$800.00	\$600.00	\$416.66	\$266.66	\$0.00
5	VNX16K-DAE-25U	2U DAE w/25x2.5 INCH DRIVE SLOTS,UPGRADE	\$2,550.00	UE	21%	\$2,014.50	\$0.00	\$1,250.00	\$800.00	\$600.00	\$416.66	\$266.66	\$0.00
5	VNX16KD-DAE-25	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS	\$1,985.00	UE	21%	\$1,568.55	\$0.00	\$1,250.00	\$800.00	\$600.00	\$416.66	\$266.66	\$0.00
5	VNX16KD-DAE-25U	2U DAE DC w/ 25x2.5 INCH DRIVE SLOTS-UPG	\$2,678.00	UE	21%	\$2,115.62	\$0.00	\$1,250.00	\$800.00	\$600.00	\$416.66	\$266.66	\$0.00
5	VNX16K-EMCKIT12	VNXe1600 Install Kit for 12 Drive DPE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-EMCKIT25	VNXe1600 Install Kit for 25 Drive DPE	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-LCC-DAE12	LCC FOR 2U DAE 12 DRIVE	\$1,775.00	UE	21%	\$1,402.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-LCC-DAE25	LCC FOR 2U DAE 25 DRIVE	\$1,775.00	UE	21%	\$1,402.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-MSAS-2M	One Mini-SAS to Mini-SAS 2 M cable	\$360.00	UE	21%	\$284.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-MSAS-5M	One Mini-SAS to Mini-SAS 5 M cable	\$900.00	UE	21%	\$711.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-MSAS-HD-2M	One Mini-SAS HD to Mini-SAS 2 M cable	\$540.00	UE	21%	\$426.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-MSAS-HD-5M	One Mini-SAS HD to Mini-SAS 5 M cable	\$1,350.00	UE	21%	\$1,066.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-100MS	100M MM FIBRE CABLE LC-LC	\$270.00	UE	21%	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-10MS	10M MM FIBRE CABLE LC-LC	\$125.00	UE	21%	\$99.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-1M	1M MM FIBRE CABLE LC-LC	\$140.00	UE	21%	\$110.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-30MS	30M MM FIBRE CABLE LC-LC	\$180.00	UE	21%	\$142.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-3MS	3M MM FIBRE CABLE LC-LC	\$115.00	UE	21%	\$90.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-50MS	50M MM FIBRE CABLE LC-LC	\$145.00	UE	21%	\$114.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-OM3-5MS	5M MM FIBRE CABLE LC-LC	\$145.00	UE	21%	\$114.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PS-DAE12	Power Supply for 2U 12 DRIVE DAE	\$485.00	UE	21%	\$383.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PS-DAE25	Power Supply for 2U 25 DRIVE DAE	\$485.00	UE	21%	\$383.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-0	2 C13 PWRCRD W/ SEV1011 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-1	2 C13 PWRCRD W/ NBR 14136 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-10	2 C13 PWRCRD W/ KSC8305 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-11	2 C13 PWRCRD W/ CNS8690 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-12	2 C13 PWRCRD W/ NEM5 5-15 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-13	2 C13 PWRCRD W/ BSS46 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-14	2 C13 PWRCRD W/ SI-32 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-15	2 C13 PWRCRD with INES33 plugs 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-2	2 C13 PWRCRD W/ JISC 8303 PLUGS 125V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-3	2 C13 PWRCRD W/ GB1002 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-4	2 C13 PWRCRD W/ IRAM 2073 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-5	2 C13 PWRCRD W/ BSI 1363 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-6	2 C13 PWRCRD W/ SAA3 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-7	2 C13 PWRCRD W/ CEE77 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-8	2 C13 PWRCRD W/ CEI 23-16 PLUGS 250V 10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-PWR-9	2 C13PWRCRD W/AFS/NIT 107-2-D1PLG 250V10A	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SFP-TWAX-1M	Qty 4 SFP+ TO SFP+ 1M ACTIVE 8G/10G CBL	\$980.00	UE	21%	\$774.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SFP-TWAX-3M	Qty 4 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$1,175.00	UE	21%	\$928.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SFP-TWAX-5M	Qty 4 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$1,440.00	UE	21%	\$1,137.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SP	VNXe1600 STORAGE PROCESSOR NO DIMM	\$7,015.00	UE	21%	\$5,541.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SP-DIMM	VNXe1600 SP MEMORY 8GB DIMM	\$305.00	UE	21%	\$240.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-SSD	STORAGE PROCESSOR SSD MSATA	\$1,020.00	UE	21%	\$808.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX16K-UNI	Bundled FS, ST Cache AND Replication=IC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX1SPSISOKIT	1.2KW SPS, MUSTANG&SPITFIRE, ISO INST KIT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-1U-BLANKS	1U FILLER PANEL FOR VNX RACK	\$20.00	UE	21%	\$15.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX2SPSISOKIT	2KW SPS, MUSTANG&SPITFIRE, ISO INST KIT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-2U-BLANKS	2U FILLER PANEL FOR VNX RACK	\$24.00	UE	21%	\$18.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-3U-BLANKS	3U FILLER PANEL FOR VNX RACK	\$28.00	UE	21%	\$22.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5100DP15	VNX5100 DPE, 15X3.5 DRIVES - EMC RACK	\$4,880.00	UE	21%	\$3,855.20	\$829.60	\$732.00	\$536.80	\$0.00	\$195.20	\$0.00	\$0.00
5	VNX5100DP15D	VNX5100 DPE, 15X3.5 DRIVES - DC	\$4,880.00	UE	21%	\$3,855.20	\$829.60	\$732.00	\$536.80	\$0.00	\$195.20	\$0.00	\$0.00
5	VNX5100DP15F	VNX5100 DPE, 15X3.5 DRIVES - FIELD INST	\$4,880.00	UE	21%	\$3,855.20	\$829.60	\$732.00	\$536.80	\$0.00	\$195.20	\$0.00	\$0.00
5	VNX5100DP25	VNX5100 DPE, 25X2.5 DRIVES - EMC RACK	\$5,863.00	UE	21%	\$4,631.77	\$996.71	\$879.45	\$644.93	\$0.00	\$234.52	\$0.00	\$0.00
5	VNX5100DP25D	VNX5100 DPE, 25X2.5 DRIVES - DC	\$5,863.00	UE	21%	\$4,631.77	\$996.71	\$879.45	\$644.93	\$0.00	\$234.52	\$0.00	\$0.00
5	VNX5100DP25F	VNX5100 DPE, 25X2.5 DRIVES - FIELD INST	\$5,863.00	UE	21%	\$4,631.77	\$996.71	\$879.45	\$644.93	\$0.00	\$234.52	\$0.00	\$0.00
5	VNX5115												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VNX1156010FN	VNX100 DPE: 15X3.5- FLD IN 6X600G 10K N	\$6,354.00	UE	21%	\$5,019.66	\$1,080.18	\$953.10	\$698.94	\$0.00	\$254.16	\$0.00	\$0.00
5	VNX1156015FN	VNX100 DPE: 15X3.5- FLD IN 6X600G 15K N	\$7,573.00	UE	21%	\$5,982.67	\$1,287.41	\$1,135.95	\$833.03	\$0.00	\$302.92	\$0.00	\$0.00
5	VNX1253010F	VNX100 DPE: 25X2.5 DRV-FLD IN 6X300G	\$6,373.00	UE	21%	\$5,034.67	\$1,083.41	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$0.00
5	VNX1253010FN	VNX100 DPE: 25X2.5 DRV- FLD IN 6X300G N	\$6,373.00	UE	21%	\$5,034.67	\$1,083.41	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$0.00
5	VNX1256010FN	VNX100 DPE 25X2.5 DRV- FLD IN 6X600G 10K N	\$6,708.00	UE	21%	\$5,299.32	\$1,140.26	\$955.95	\$737.88	\$0.00	\$268.32	\$0.00	\$0.00
5	VNX1259010FN	VNX100 DPE 25X2.5' DRV-F 1 6x900G 10K	\$8,538.00	UE	21%	\$6,745.02	\$1,451.46	\$1,280.70	\$938.18	\$0.00	\$352.52	\$0.00	\$0.00
5	VNX151-538	CONVERT VNX100 DPE TO VNX5300 DPE	\$10,500.00	UE	21%	\$8,295.00	\$1,785.00	\$1,575.00	\$1,155.00	\$0.00	\$420.00	\$0.00	\$0.00
5	VNX151530KIT	SENTRY 15 BLOCK; VNX; ISO KIT	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX151D151T72	VNX5100 DPE: 15X3.5 DIV-EMC RCK 6X1TB	\$6,353.00	UE	21%	\$5,018.87	\$1,080.01	\$952.95	\$698.83	\$0.00	\$254.12	\$0.00	\$0.00
5	VNX151D151T72F	VNX5100 DPE: 15X3.5 DRV-FLD IN 6X1T	\$6,353.00	UE	21%	\$5,018.87	\$1,080.01	\$952.95	\$698.83	\$0.00	\$254.12	\$0.00	\$0.00
5	VNX151D152T72	VNX5100 DPE: FC, 15X3.5 DRV-EMC RCK 6X2T	\$7,843.00	UE	21%	\$6,195.97	\$1,333.31	\$1,176.45	\$862.73	\$0.00	\$313.72	\$0.00	\$0.00
5	VNX151D152T72F	VNX5100 DPE: FC, 15X3.5 DRV-FD IN 6X2T	\$7,843.00	UE	21%	\$6,195.97	\$1,333.31	\$1,176.45	\$862.73	\$0.00	\$313.72	\$0.00	\$0.00
5	VNX151D152TDC	VNX5100 DPE 15X3.5IN DRV 8X2TB 7.2K DC	\$9,674.00	UE	21%	\$7,642.46	\$1,644.58	\$1,451.10	\$1,064.14	\$0.00	\$386.96	\$0.00	\$0.00
5	VNX151D152TDC	VNX5100 DPE: 15X3.5 DRV-EMC RCK 6X300G	\$5,993.00	UE	21%	\$4,734.47	\$1,018.81	\$898.95	\$659.23	\$0.00	\$239.72	\$0.00	\$0.00
5	VNX151D153010F	VNX5100 DPE: 15X3.5 DRIVES- DC 6 X 300G	\$6,321.00	UE	21%	\$4,993.59	\$1,074.57	\$998.15	\$695.31	\$0.00	\$252.84	\$0.00	\$0.00
5	VNX151D153010F	VNX 5100 DPE: 15X3.5 DRV-FLD IN 6X300G	\$5,993.00	UE	21%	\$4,734.47	\$1,018.81	\$898.95	\$659.23	\$0.00	\$239.72	\$0.00	\$0.00
5	VNX151D153010N	VNX5100 DPE: 15X3.5- E R 6X300G 10K N	\$5,993.00	UE	21%	\$4,734.47	\$1,018.81	\$898.95	\$659.23	\$0.00	\$239.72	\$0.00	\$0.00
5	VNX151D153015	VNX5100 DPE: 15X3.5 DRV-EMC RCK 6X300G	\$6,493.00	UE	21%	\$5,116.83	\$1,101.09	\$971.55	\$712.47	\$0.00	\$259.08	\$0.00	\$0.00
5	VNX151D153015F	VNX5100 DPE: 15X3.5 DRV-DC 6X300G 15K	\$6,477.00	UE	21%	\$5,381.48	\$1,158.04	\$1,021.80	\$748.32	\$0.00	\$272.48	\$0.00	\$0.00
5	VNX151D153015F	VNX5100 DPE: 15X3.5 DRV-FLD INST 6X300	\$6,477.00	UE	21%	\$5,116.83	\$1,101.09	\$971.55	\$712.47	\$0.00	\$259.08	\$0.00	\$0.00
5	VNX151D153015N	VNX5100 DPE: 15X3.5- E R 6X300G 15K N	\$6,477.00	UE	21%	\$5,116.83	\$1,101.09	\$971.55	\$712.47	\$0.00	\$259.08	\$0.00	\$0.00
5	VNX151D153T72	VNX5100 DPE: 15X3.5IN 6 X 3TB EMC RACK	\$9,517.00	UE	21%	\$9,517.00	\$1,017.89	\$971.55	\$1,046.87	\$0.00	\$380.68	\$0.00	\$0.00
5	VNX151D153T72F	VNX5100 DPE: 15X3.5- 6X3TB DRIV- FLD	\$9,517.00	UE	21%	\$7,518.43	\$1,617.89	\$1,427.55	\$1,046.87	\$0.00	\$380.68	\$0.00	\$0.00
5	VNX151D153TDC	VNX5100 DPE 15X3.5IN DRV 8X3TB 7.2K DC	\$12,076.00	UE	21%	\$9,540.04	\$1,617.89	\$1,427.55	\$1,328.36	\$0.00	\$463.36	\$0.00	\$0.00
5	VNX151D154T72	VNX5100 DPE: 15X3.5IN 4 X 4TB EMC RACK	\$11,420.00	UE	21%	\$9,021.80	\$1,941.40	\$1,811.40	\$1,250.20	\$0.00	\$456.80	\$0.00	\$0.00
5	VNX151D154T72F	VNX5100 DPE: 15X3.5- 6X4TB DRIV- FLD	\$11,420.00	UE	21%	\$9,021.80	\$1,941.40	\$1,713.00	\$1,250.20	\$0.00	\$456.80	\$0.00	\$0.00
5	VNX151D154TDC	VNX5100 DPE 15X3.5IN DRV 8X4TB 7.2K DC	\$14,491.00	UE	21%	\$11,447.89	\$2,463.47	\$2,173.65	\$1,594.01	\$0.00	\$579.64	\$0.00	\$0.00
5	VNX151D156010	VNX5100 DPE: 15X3.5 DRV-EMC RCK 6X600G	\$6,354.00	UE	21%	\$5,019.66	\$1,080.18	\$953.10	\$698.94	\$0.00	\$254.16	\$0.00	\$0.00
5	VNX151D156010F	VNX5100 DPE 15X3.5IN DRV 6X600 10K DC	\$6,354.00	UE	21%	\$5,019.66	\$1,140.70	\$953.10	\$738.10	\$0.00	\$268.40	\$0.00	\$0.00
5	VNX151D156010F	VNX5100 DPE 15X3.5 DRV FLD IN 6X600 10K	\$6,354.00	UE	21%	\$5,019.66	\$1,080.18	\$953.10	\$698.94	\$0.00	\$254.16	\$0.00	\$0.00
5	VNX151D156010N	VNX5100 DPE: 15X3.5- E R 6X600G 10K N	\$6,354.00	UE	21%	\$5,019.66	\$1,080.18	\$953.10	\$698.94	\$0.00	\$254.16	\$0.00	\$0.00
5	VNX151D156015	VNX5100 DPE: 15X3.5 DRV-EMC RCK 6X600G	\$7,573.00	UE	21%	\$5,982.67	\$1,287.41	\$1,135.95	\$833.03	\$0.00	\$302.92	\$0.00	\$0.00
5	VNX151D156015F	VNX5100 DPE: 15X3.5 DRV-DC 6X600G 15K	\$7,970.00	UE	21%	\$6,296.30	\$1,354.90	\$1,195.50	\$876.70	\$0.00	\$318.80	\$0.00	\$0.00
5	VNX151D156015F	VNX5100 DPE: 15X3.5 DRV-FLD INST 6X600	\$7,573.00	UE	21%	\$5,982.67	\$1,287.41	\$1,135.95	\$833.03	\$0.00	\$302.92	\$0.00	\$0.00
5	VNX151D156015N	VNX5100 DPE: 15X3.5 EMC RCK 6X600G 15K N	\$7,970.00	UE	21%	\$5,982.67	\$1,287.41	\$1,135.95	\$833.03	\$0.00	\$302.92	\$0.00	\$0.00
5	VNX151D159010	VNX5100 DPE 15X3.5 6X900 10K EMC RACK	\$7,903.00	UE	21%	\$6,243.37	\$1,343.51	\$1,185.45	\$869.33	\$0.00	\$316.12	\$0.00	\$0.00
5	VNX151D159010F	VNX5100 DPE 15 X 3.5 DRV 6 X 900 10K FLD	\$9,822.00	UE	21%	\$6,969.38	\$1,499.74	\$1,323.30	\$870.42	\$0.00	\$352.88	\$0.00	\$0.00
5	VNX151D159010F	VNX5100 DPE 15 X 3.5 DRV-F 1 6x900G 10K	\$7,903.00	UE	21%	\$6,243.37	\$1,343.51	\$1,185.45	\$869.33	\$0.00	\$316.12	\$0.00	\$0.00
5	VNX151D159010FN	VNX5100 DPE 15X3.5' DRV-E R 6x900G 10K	\$8,377.00	UE	21%	\$6,617.83	\$1,424.09	\$1,256.55	\$921.47	\$0.00	\$335.08	\$0.00	\$0.00
5	VNX151D159010N	VNX5100 DPE 15X3.5' DRV-E R 6x900G 10K	\$8,377.00	UE	21%	\$6,617.83	\$1,424.09	\$1,256.55	\$921.47	\$0.00	\$335.08	\$0.00	\$0.00
5	VNX151D253010	VNX100 DPE: 25X2.5 DRV-EMC RCK 6X300G	\$6,373.00	UE	21%	\$5,034.67	\$1,083.41	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$0.00
5	VNX151D253010F	VNX100 DPE: 25X2.5 DRV 6 X 300 10K DC	\$6,722.00	UE	21%	\$5,310.38	\$1,142.74	\$1,008.30	\$739.42	\$0.00	\$268.88	\$0.00	\$0.00
5	VNX151D253010F	VNX5100 DPE: 25X2.5 DRV-EMC RCK 6X300G N	\$6,373.00	UE	21%	\$5,034.67	\$1,083.41	\$955.95	\$701.03	\$0.00	\$254.92	\$0.00	\$0.00
5	VNX151D256010	VNX5100 DPE: 25X2.5 DRV EMC RCK 6X600G 10K	\$6,708.00	UE	21%	\$5,299.32	\$1,140.26	\$955.95	\$737.88	\$0.00	\$268.32	\$0.00	\$0.00
5	VNX151D256010D	VNX5100 DPE: 25X2.5 DRV-DC 6X600GB 10K	\$7,092.00	UE	21%	\$5,602.68	\$1,205.64	\$1,063.80	\$780.12	\$0.00	\$283.68	\$0.00	\$0.00
5	VNX151D256010F	VNX5100 DPE: 25X2.5 DRV-FLD IN 6X600 10K	\$6,708.00	UE	21%	\$5,299.32	\$1,140.26	\$1,006.20	\$737.88	\$0.00	\$268.32	\$0.00	\$0.00
5	VNX151D256010N	VNX5100 DPE: 25X2.5 EMC RCK 6X600G 10K N	\$6,708.00	UE	21%	\$5,299.32	\$1,140.26	\$1,006.20	\$737.88	\$0.00	\$268.32	\$0.00	\$0.00
5	VNX151D259010	VNX5100 DPE 25X 2.5 DRV 6X 900 10K FLD	\$8,093.00	UE	21%	\$6,393.47	\$1,375.81	\$1,213.95	\$890.23	\$0.00	\$323.72	\$0.00	\$0.00
5	VNX151D259010D	VNX 5100 DPE FC, 25X2.5 DC 6x900G 10K	\$8,991.00	UE	21%	\$7,102.89	\$1,528.47	\$1,348.65	\$989.01	\$0.00	\$359.64	\$0.00	\$0.00
5	VNX151D259010F	VNX5100 DPE 25X2.5 DRV 6 X 900 10K FLD	\$8,093.00	UE	21%	\$6,393.47	\$1,375.81	\$1,213.95	\$890.23	\$0.00	\$323.72	\$0.00	\$0.00
5	VNX151D259010N	VNX5100 DPE 25X2.5' DRV-E R 6x900G 10K	\$8,538.00	UE	21%	\$6,745.02	\$1,451.46	\$1,280.70	\$938.18	\$0.00	\$341.52	\$0.00	\$0.00
5	VNX151-KIT	DOCUMENTATION KIT FOR VNX100	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300CS	VNX5300 CONTROL STATION- EMC RACK	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300CS2	VNX5300 2ND CONTROL STATION-EMC RACK	\$0.00	UE	21%	\$0.00	\$222.53	\$196.35	\$143.99	\$0.00	\$52.36	\$0.00	\$0.00
5	VNX5300CS2M	VNX5300 2ND CONTROL STATION- Mini RACK	\$0.00	UE	21%	\$0.00	\$222.53	\$196.35	\$143.99	\$0.00	\$52.36	\$0.00	\$0.00
5	VNX5300CS2U	VNX5300 2ND CONTROL STATION FOR FLD UPG	\$1,833.00	UE	21%	\$1,448.07	\$311.61	\$274.95	\$201.63	\$0.00	\$73.32	\$0.00	\$0.00
5	VNX5300CS2A	2ND OPTIONALINVRTR FOR VNX 5300 FACTORY	\$1,440.00	UE	21%	\$1,137.60	\$244.80	\$216.00	\$158.40	\$0.00	\$57.60	\$0.00	\$0.00
5	VNX5300CS2AU	2ND OPTIONALINVRTR FOR VNX 5300 FIELD	\$2,016.00	UE	21%	\$1,592.64	\$342.72	\$302.40	\$221.76	\$0.00	\$80.64	\$0.00	\$0.00
5	VNX5300CSU	VNX5300 CONTROL STATION FOR FIELD UPG	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300DM	VNX5300 ADD ON DM+FC SLIC-EMC RACK	\$0.00	UE	21%	\$0.00	\$254.83	\$224.85	\$164.89	\$0.00	\$59.96	\$0.00	\$0.00
5	VNX5300DMDU	VNX5300 ADDON DATA MOVER+FC SLIC-UPGRADE	\$2,226.00	UE	21%	\$1,758.54	\$378.42	\$333.90	\$244.86	\$0.00	\$89.04	\$0.00	\$0.00
5	VNX5300DMEMD	VNX5300 DME SINGLE DM FC SLIC MR DC	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300DMEU	VNX5300 DME- 1 DATA MOVER+FC SLIC-UPG	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5300DMM	VNX5300 ADD ON DM+FC SLIC-MINI RCK	\$0.00	UE	21%	\$0.00	\$254.83	\$224.85	\$164.89	\$0.00	\$59.96	\$0.00	\$0.00
5	VNX5300DMMD	VNX5300 SINGLE DM FC SLIC-MINI RACK DC	\$1,649.00	UE	21%	\$1,302.71	\$282.83	\$247.35	\$181.39	\$0.00	\$65.96	\$0.00	\$0.00
5	VNX5300DMU	VNX5300 ADD ON DATA MOVER+FC IO-UPGRADE	\$2,024.00	UE	21%	\$1,598.96	\$344.08	\$303.60	\$222.64	\$0.00	\$80.96	\$0.00	\$0.00
5	VNX5300DP15	VNX5300 DPE: 15X3.5 DRIVE SLOTS-EMC RACK	\$9,385.00	UE	21%	\$7,414.15	\$1,595.45	\$1,407.75	\$1,032.35	\$0.00	\$375.40	\$0.00	\$0.00
5	VNX5300DP15D	VNX5300 DPE: 15X3.5 DRIVE SLOTS-DC	\$9,385.00	UE	21%	\$7,414.15	\$1,595.45	\$1,407.75	\$1,032.35	\$0.00	\$375.40	\$0.00	\$0.00
5	VNX5300DP15F	VNX5300 DPE: 15X3.5 DRIVE SLOTS-FLD	\$9,385.00	UE	21%	\$7,414.15	\$1,595.45	\$1,407.75	\$1,032.35	\$0.00	\$375.40	\$0.00	\$0.00
5	VNX5300DP15M	VNX5300 DPE: 15X3.5 DRIVE SLOTS-MINIRACK	\$9,385.00	UE	21%	\$7,414.15	\$1,595.45	\$1,407.75	\$1,032.35	\$0.00	\$375.40	\$0.00	\$0.00
5	VNX5300DP25	VNX5300 DPE: 25X2.5 DRIVE SLOTS-EMC RACK	\$10,370.00	UE	21%	\$8,192.30	\$1,762.90	\$1,555.50	\$1,140.70	\$0.00	\$414.80	\$0.00	\$0.00
5	VNX5300DP25D	VNX5300 DPE: 25X2.5 DRIVE SLOTS-DC	\$10,370.00	UE	21%	\$8,192.30	\$1,762.90	\$1,555.50	\$1,140.70	\$0.00	\$414.80	\$0.00	\$0.00
5	VNX5300DP25F	VNX5300 DPE:											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VNX53D153010	VNX5300 DPE: 15X3.5 DRV, ER 8X300G 10K	\$0.00	UE	21%	\$0.00	\$2,358.58	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$0.00
5	VNX53D153010D	VNX5300 DPE: 15X3.5 DRV-DC 8X300G 10K	\$0.00	UE	21%	\$0.00	\$2,482.58	\$2,190.60	\$1,606.44	\$0.00	\$584.16	\$0.00	\$0.00
5	VNX53D153010M	VNX5300 DPE: 15X3.5 DRV-FD IN 8X300G 10K	\$0.00	UE	21%	\$0.00	\$2,358.58	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$0.00
5	VNX53D153010F	VNX5300 DPE: 15X3.5 DRIVES - 8X300G 10K	\$0.00	UE	21%	\$0.00	\$2,358.58	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$0.00
5	VNX53D153015	VNX5300 DPE 15x3.5 DRV EMC RCK 8X300G	\$0.00	UE	21%	\$0.00	\$2,649.11	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$0.00
5	VNX53D153015D	VNX5300 DPE 15x3.5 DRIVES-FLD IN 8X300G	\$0.00	UE	21%	\$0.00	\$2,798.20	\$2,469.00	\$1,810.60	\$0.00	\$658.40	\$0.00	\$0.00
5	VNX53D153015F	VNX5300 DPE: 15X3.5 DRV-EMC RCK 8X300G	\$0.00	UE	21%	\$0.00	\$2,649.11	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$0.00
5	VNX53D153015M	VNX5300 DPE: 15X3.5 DRIVES-FLD IN 8X300G	\$0.00	UE	21%	\$0.00	\$2,649.11	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$0.00
5	VNX53D15301MD	VNX5300DPE:15X3.5DRV-MR8X300GB 10KDC	\$15,334.00	UE	21%	\$12,113.86	\$2,606.78	\$2,300.10	\$1,686.74	\$0.00	\$613.36	\$0.00	\$0.00
5	VNX53D15305MD	VNX5300DPE:FC:15X3.5DRV-MR8X300GB 15KDC	\$17,257.00	UE	21%	\$13,633.03	\$2,933.69	\$2,588.55	\$1,898.27	\$0.00	\$690.28	\$0.00	\$0.00
5	VNX53D153T72	VNX5300 DPE: 15X3.5 6X3TB DRV EMC RACK	\$0.00	UE	21%	\$0.00	\$3,019.03	\$2,663.85	\$1,953.49	\$0.00	\$710.36	\$0.00	\$0.00
5	VNX53D153T72F	VNX5300 DPE: 15X3.5 6X3TB DRV - FIELD INS	\$0.00	UE	21%	\$0.00	\$3,019.03	\$2,663.85	\$1,953.49	\$0.00	\$710.36	\$0.00	\$0.00
5	VNX53D153T72M	VNX5300 DPE 15X3.5 3TBX6 DRV - MINI RACK	\$0.00	UE	21%	\$0.00	\$3,019.03	\$2,663.85	\$1,953.49	\$0.00	\$710.36	\$0.00	\$0.00
5	VNX53D153T72F	VNX5300 DPE 15X3.5 5IN DRV 8X3TB 7.2K DC	\$20,736.00	UE	21%	\$16,381.44	\$3,525.12	\$3,110.40	\$2,280.96	\$0.00	\$829.44	\$0.00	\$0.00
5	VNX53D153T72M	VNX5300 DPE: 15X3.5, 6X4TB DRV EMC RACK	\$0.00	UE	21%	\$0.00	\$3,622.87	\$3,196.65	\$2,344.21	\$0.00	\$852.44	\$0.00	\$0.00
5	VNX53D154T72F	VNX5300 DPE: 15X3.5 6X4TB DRV - FIELD INS	\$0.00	UE	21%	\$0.00	\$3,622.87	\$3,196.65	\$2,344.21	\$0.00	\$852.44	\$0.00	\$0.00
5	VNX53D154T72M	VNX5300 DPE 15X3.5 4TBX6 DRV - MINI RACK	\$0.00	UE	21%	\$0.00	\$3,622.87	\$3,196.65	\$2,344.21	\$0.00	\$852.44	\$0.00	\$0.00
5	VNX53D154TDC	VNX5300 DPE 15X3.5 5IN DRV 8X4TB 7.2K DC	\$24,883.00	UE	21%	\$19,657.57	\$4,230.11	\$3,732.45	\$2,737.33	\$0.00	\$995.32	\$0.00	\$0.00
5	VNX53D156010	VNX5300 DPE: 15X3.5 DRV-ER 8X600G 10K	\$0.00	UE	21%	\$0.00	\$2,747.71	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$0.00
5	VNX53D156010D	VNX5300 DPE: 15X3.5 DRV-DC 8X600GB 10K	\$0.00	UE	21%	\$0.00	\$2,894.93	\$2,554.35	\$1,873.19	\$0.00	\$681.16	\$0.00	\$0.00
5	VNX53D156010F	VNX5300 DPE: 15X3.5 DRV-FD IN 8X600 10K	\$0.00	UE	21%	\$0.00	\$2,747.71	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$0.00
5	VNX53D156010M	VNX5300 DPE:15X3.5 DRIVES - 8X600G 10K	\$0.00	UE	21%	\$0.00	\$2,747.71	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$0.00
5	VNX53D156015	VNX5300 DPE: 15X3.5 DRV E R 8X600G 15K	\$0.00	UE	21%	\$0.00	\$3,599.41	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$0.00
5	VNX53D156015D	VNX5300 DPE: 15X3.5 DRV-DC 8X600G 15K	\$0.00	UE	21%	\$0.00	\$3,784.20	\$3,339.00	\$2,429.60	\$0.00	\$890.40	\$0.00	\$0.00
5	VNX53D156015F	VNX5300 DPE: 15X3.5 DRV FD IN 8X600 15K	\$0.00	UE	21%	\$0.00	\$3,599.41	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$0.00
5	VNX53D156015M	VNX5300 DPE: 15X3.5 DRIVES - 8X600G, 15K	\$0.00	UE	21%	\$0.00	\$3,599.41	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$0.00
5	VNX53D15601MD	VNX5300 DPE:15X3.5 DRV-MR 8X600GB 10K DC	\$17,895.00	UE	21%	\$14,137.05	\$3,042.15	\$2,684.25	\$1,968.45	\$0.00	\$715.80	\$0.00	\$0.00
5	VNX53D15605MD	VNX5300DPE:15X3.5DRV-MR8X600GB 15KDC	\$23,347.00	UE	21%	\$18,444.13	\$3,968.99	\$3,502.05	\$2,568.17	\$0.00	\$933.88	\$0.00	\$0.00
5	VNX53D159010	VNX5300 DPE: 15X 3.5 DRV 8 X 900 10K EMC	\$0.00	UE	21%	\$0.00	\$3,692.91	\$3,258.45	\$2,389.53	\$0.00	\$868.92	\$0.00	\$0.00
5	VNX53D159010D	VNX 5300DPE FC 15X3.5 DRV-DC 8x900G 10K	\$23,473.00	UE	21%	\$18,543.67	\$3,990.41	\$3,520.95	\$2,582.03	\$0.00	\$938.92	\$0.00	\$0.00
5	VNX53D159010F	VNX5300 DPE 15 X 3.5 DRV 8 X 900 10K FLD	\$0.00	UE	21%	\$0.00	\$3,692.91	\$3,258.45	\$2,389.53	\$0.00	\$868.92	\$0.00	\$0.00
5	VNX53D159010M	VNX5300 DPE 15 X 3.5 DRV 8 900 10K MR	\$0.00	UE	21%	\$0.00	\$3,692.91	\$3,258.45	\$2,389.53	\$0.00	\$868.92	\$0.00	\$0.00
5	VNX53D253010	VNX5300 DPE: 25X2.5 DRV-E R 8X300G 10K	\$0.00	UE	21%	\$0.00	\$2,470.44	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$0.00
5	VNX53D253010D	VNX5300 DPE: 25X2.5 DRV-DC 8 X 300G 10K	\$0.00	UE	21%	\$0.00	\$2,601.68	\$2,295.60	\$1,683.44	\$0.00	\$612.16	\$0.00	\$0.00
5	VNX53D253010F	VNX5300 DPE: 25X2.5 DRV-FD IN 8X300 10K	\$0.00	UE	21%	\$0.00	\$2,470.44	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$0.00
5	VNX53D253010M	VNX5300 DPE: 25X2.5 DRIVE - 8X300G 10K	\$0.00	UE	21%	\$0.00	\$2,470.44	\$2,179.80	\$1,598.52	\$0.00	\$581.28	\$0.00	\$0.00
5	VNX53D25301MD	VNX5300DPE:25X2.5 DRV-MR8X300GB 10KDC	\$16,076.00	UE	21%	\$12,700.04	\$2,732.92	\$2,411.40	\$1,768.36	\$0.00	\$664.16	\$0.00	\$0.00
5	VNX53D256010	VNX5300 DPE: 25X2.5 DRV-E R 8X600G 10K	\$0.00	UE	21%	\$0.00	\$2,822.68	\$2,490.60	\$1,826.44	\$0.00	\$700.24	\$0.00	\$0.00
5	VNX53D256010D	VNX5300 DPE: 25X2.5 DRV-DC 8X600G 10K	\$0.00	UE	21%	\$0.00	\$2,976.02	\$2,625.90	\$1,925.66	\$0.00	\$764.16	\$0.00	\$0.00
5	VNX53D256010F	VNX5300 DPE: 25X2.5 DRV-FD IN 8X600 10K	\$0.00	UE	21%	\$0.00	\$2,822.68	\$2,490.60	\$1,826.44	\$0.00	\$700.24	\$0.00	\$0.00
5	VNX53D256010M	VNX5300 DPE: 25X2.5 DRIVE - 8X600G 10K	\$0.00	UE	21%	\$0.00	\$2,822.68	\$2,490.60	\$1,826.44	\$0.00	\$700.24	\$0.00	\$0.00
5	VNX53D25601MD	VNX5300DPE:FC:25X2.5 DRV-MR8X600GB 10KDC	\$18,408.00	UE	21%	\$14,542.32	\$3,129.36	\$2,761.20	\$2,061.97	\$0.00	\$736.32	\$0.00	\$0.00
5	VNX53D259010	VNX5300 DPE 25X2.5 DRV-8X900 10K EMC RCK	\$0.00	UE	21%	\$0.00	\$3,217.59	\$2,839.05	\$2,081.97	\$0.00	\$757.08	\$0.00	\$0.00
5	VNX53D259010D	VNX 5300DPE FC 25X2.5 DRV-DC 8x900G 10K	\$20,496.00	UE	21%	\$16,191.84	\$3,487.52	\$3,074.40	\$2,254.56	\$0.00	\$819.84	\$0.00	\$0.00
5	VNX53D259010F	VNX5300DPE 25 x 2.5 DRV 8 x 900 FLD INS	\$0.00	UE	21%	\$0.00	\$3,217.59	\$2,839.05	\$2,081.97	\$0.00	\$757.08	\$0.00	\$0.00
5	VNX53D259010M	VNX5300 DPE 25X 2.5 DRV 8 X 900 10K MR	\$0.00	UE	21%	\$0.00	\$3,217.59	\$2,839.05	\$2,081.97	\$0.00	\$757.08	\$0.00	\$0.00
5	VNX53D25901MD	VNX5300 DPE FC 25X2.5DR MR 8X900GB10K DC	\$21,023.00	UE	21%	\$16,608.17	\$3,573.91	\$3,153.45	\$2,312.53	\$0.00	\$840.92	\$0.00	\$0.00
5	VNX53TL1-KIT	FILE TO UNIFIED UPG KIT FOR VNX5300	\$6,413.00	UE	21%	\$5,066.27	\$0.00	\$0.00	\$1,026.08	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX53-KIT	DOCUMENTATION KIT FOR VNX5300	\$0.00	UE	21%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX53N153010	VNX5300 DPE: 15X3.5 DRV-EMC RCK 8X300G N	\$0.00	UE	21%	\$0.00	\$2,358.58	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$0.00
5	VNX53N153010F	VNX5300 DPE: 15X3.5 DRV-FD IN 8X300 N	\$0.00	UE	21%	\$0.00	\$2,358.58	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$0.00
5	VNX53N153010M	VNX5300 DPE: 15X3.5 DRV-8X300G 10K N	\$0.00	UE	21%	\$0.00	\$2,358.58	\$2,081.10	\$1,526.14	\$0.00	\$554.96	\$0.00	\$0.00
5	VNX53N153015	VNX5300 DPE: 15X3.5 DRV-E R 8X300G 15K N	\$0.00	UE	21%	\$0.00	\$2,649.11	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$0.00
5	VNX53N153015F	VNX5300 DPE: 15X3.5 DRV-FD IN 8X300 N	\$0.00	UE	21%	\$0.00	\$2,649.11	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$0.00
5	VNX53N153015M	VNX5300 DPE: 15X3.5 DRV-8X300G 15K NEBS	\$0.00	UE	21%	\$0.00	\$2,649.11	\$2,337.45	\$1,714.13	\$0.00	\$623.32	\$0.00	\$0.00
5	VNX53N156010	VNX5300 DPE: 15X3.5 DRV E R 8X600G 10K N	\$0.00	UE	21%	\$0.00	\$2,747.71	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$0.00
5	VNX53N156010F	VNX5300 DPE: 15X3.5 DRV F I 8X600 10K N	\$0.00	UE	21%	\$0.00	\$2,747.71	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$0.00
5	VNX53N156010M	VNX5300 DPE: 15X3.5 DRV-8X600G 10K N	\$0.00	UE	21%	\$0.00	\$2,747.71	\$2,424.45	\$1,777.93	\$0.00	\$646.52	\$0.00	\$0.00
5	VNX53N156015	VNX5300 DPE: 15X3.5 DRV E R 8X600 15K N	\$0.00	UE	21%	\$0.00	\$3,599.41	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$0.00
5	VNX53N156015F	VNX5300 DPE: 15X3.5 DRV-FD IN 8X600 N	\$0.00	UE	21%	\$0.00	\$3,599.41	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$0.00
5	VNX53N156015M	VNX5300 DPE: 15X3.5 DRV-8X600G 15K NEBS	\$0.00	UE	21%	\$0.00	\$3,599.41	\$3,175.95	\$2,329.03	\$0.00	\$846.92	\$0.00	\$0.00
5	VNX53N159010	VNX5300 DPE 15X3.5 DRV-E R 8x900G 10K	\$22,355.00	UE	21%	\$17,660.45	\$3,800.35	\$3,353.25	\$2,459.05	\$0.00	\$894.20	\$0.00	\$0.00
5	VNX53N159010D	VNX5300 DPE 15X3.5 DRV-F 18x900G 10K	\$22,355.00	UE	21%	\$17,660.45	\$3,800.35	\$3,353.25	\$2,459.05	\$0.00	\$894.20	\$0.00	\$0.00
5	VNX53N159010F	VNX5300 DPE 15X3.5 DRV-M R 8x900G 10K	\$22,355.00	UE	21%	\$17,660.45	\$3,800.35	\$3,353.25	\$2,459.05	\$0.00	\$894.20	\$0.00	\$0.00
5	VNX53N253010	VNX5300 DPE: 25X2.5 DRV-EMC RCK 8X300G N	\$0.00	UE	21%	\$0.00	\$2,470.44	\$2,179.80	\$1,598.5				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-104-856	CC / PROSPHERE MGMT PKG VNX 8000 =IC	\$0.00	UM	27%	\$0.00	\$31,040.00	\$27,936.00	\$24,832.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-874	AppSync. VNX8000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-938	RP/EX LOC FRAME BASED V52 FOR VP/EX =IC	\$6,670.00	UM	27%	\$4,869.10	\$1,334.00	\$1,200.60	\$1,067.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-939	RP/EX LOC FRAME BASED V54 FOR VP/EX =IC	\$11,880.00	UM	27%	\$8,672.40	\$2,376.00	\$2,138.40	\$1,900.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-940	RP/EX LOC FRAME BASED V56 FOR VP/EX =IC	\$19,730.00	UM	27%	\$14,402.90	\$3,946.00	\$3,551.40	\$3,156.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-941	RP/EX LOC FRAME BASED V58 FOR VP/EX =IC	\$27,130.00	UM	27%	\$19,797.60	\$5,424.00	\$4,881.60	\$4,339.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-942	RP/EX LOC FRAME BASED V76 FOR VP/EX =IC	\$31,190.00	UM	27%	\$22,769.70	\$6,238.00	\$5,614.20	\$4,990.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-943	RP/EX LOC FRAME BASED V80 FOR VP/EX =IC	\$47,120.00	UM	27%	\$34,397.60	\$9,424.00	\$8,481.60	\$7,539.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-944	RP/EX REM FRAME BASED V52 FOR VP/EX =IC	\$17,190.00	UM	27%	\$12,548.90	\$3,438.00	\$3,094.20	\$2,750.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-945	RP/EX REM FRAME BASED V54 FOR VP/EX =IC	\$30,630.00	UM	27%	\$22,359.90	\$6,126.00	\$5,513.40	\$4,900.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-946	RP/EX REM FRAME BASED V56 FOR VP/EX =IC	\$44,050.00	UM	27%	\$32,156.50	\$8,810.00	\$7,929.00	\$7,048.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-947	RP/EX REM FRAME BASED V58 FOR VP/EX =IC	\$67,800.00	UM	27%	\$49,494.00	\$13,560.00	\$12,204.00	\$10,848.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-948	RP/EX REM FRAME BASED V76 FOR VP/EX =IC	\$134,100.00	UM	27%	\$97,893.00	\$26,820.00	\$24,138.00	\$21,456.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-949	RP/EX REM FRAME BASED V80 FOR VP/EX =IC	\$202,610.00	UM	27%	\$147,905.30	\$40,522.00	\$36,469.80	\$32,417.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-951	RP/EX LOC for VNX-F5000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-952	RP/EX REM for VNX-F5000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-954	RP/EX LOC for VNX-F7000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-955	RP/EX REM for VNX-F7000 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-958	RP4VM REM1 for VNX STARTER PACK =IB	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-961	RP4VM REM2 for VNX STARTER PACK =IB	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-068	RP/SE TO RP/EX LOC UG V52 = IC	\$3,335.00	UM	27%	\$2,434.55	\$667.00	\$600.30	\$533.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-069	RP/SE TO RP/EX LOC UG V54 = IC	\$5,940.00	UM	27%	\$4,336.20	\$1,188.00	\$1,069.20	\$950.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-070	RP/SE TO RP/EX LOC UG V56 = IC	\$9,860.00	UM	27%	\$7,197.80	\$1,972.00	\$1,774.80	\$1,577.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-071	RP/SE TO RP/EX LOC UG V58 = IC	\$13,560.00	UM	27%	\$9,898.80	\$2,712.00	\$2,440.80	\$2,169.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-072	RP/SE TO RP/EX LOC UG V76 = IC	\$15,590.00	UM	27%	\$11,380.70	\$3,118.00	\$2,806.20	\$2,494.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-073	RP/SE TO RP/EX REM UG V52 = IC	\$6,600.00	UM	27%	\$6,278.00	\$1,720.00	\$1,548.00	\$1,376.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-074	RP/SE TO RP/EX REM UG V54 = IC	\$15,310.00	UM	27%	\$11,176.30	\$3,062.00	\$2,755.80	\$2,449.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-075	RP/SE TO RP/EX REM UG V56 = IC	\$22,030.00	UM	27%	\$16,081.90	\$4,406.00	\$3,965.40	\$3,524.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-076	RP/SE TO RP/EX REM UG V58 = IC	\$33,900.00	UM	27%	\$24,747.00	\$6,780.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-077	RP/SE TO RP/EX REM UG V76 = IC	\$67,050.00	UM	27%	\$48,946.50	\$13,410.00	\$12,069.00	\$10,728.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-136	AppSync for VNX5200 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-137	AppSync for VNX5400 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-138	AppSync for VNX5600 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-139	AppSync for VNX5800 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-140	AppSync for VNX7600 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-292	SRMSUITE VNX2 TIER 1 =IC	\$0.00	UM	27%	\$0.00	\$2,468.50	\$2,221.74	\$1,974.88	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-293	SRMSUITE VNX2 TIER 2 =IC	\$0.00	UM	27%	\$0.00	\$3,741.00	\$3,366.90	\$2,992.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-294	SRMSUITE VNX2 TIER 3 =IC	\$0.00	UM	27%	\$0.00	\$6,840.00	\$6,156.00	\$5,472.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-295	SRMSUITE VNX2 TIER 4 =IC	\$0.00	UM	27%	\$0.00	\$12,880.00	\$11,592.00	\$10,304.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-296	SRMSUITE VNX2 TIER 5 =IC	\$0.00	UM	27%	\$0.00	\$18,061.00	\$16,254.90	\$14,448.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-297	SRMSUITE VNX2 TIER 6 =IC	\$0.00	UM	27%	\$0.00	\$27,991.00	\$25,196.40	\$22,398.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-393	SRMSUITE UPG VNX2 TIER 1 =IC	\$0.00	UM	27%	\$0.00	\$680.00	\$612.00	\$544.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-394	SRMSUITE UPG VNX2 TIER 2 =IC	\$0.00	UM	27%	\$0.00	\$1,060.00	\$954.00	\$848.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-395	SRMSUITE UPG VNX2 TIER 3 =IC	\$0.00	UM	27%	\$0.00	\$1,780.00	\$1,602.00	\$1,424.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-396	SRMSUITE UPG VNX2 TIER 4 =IC	\$0.00	UM	27%	\$0.00	\$3,340.00	\$3,006.00	\$2,672.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-397	SRMSUITE UPG VNX2 TIER 5 =IC	\$0.00	UM	27%	\$0.00	\$5,380.00	\$4,842.00	\$4,304.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-398	SRMSUITE UPG VNX2 TIER 6 =IC	\$0.00	UM	27%	\$0.00	\$8,060.00	\$7,254.00	\$6,448.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-939	RP/EX LOC FRAME BASED VNX CA=IC	\$0.00	UM	27%	\$0.00	\$1,188.00	\$1,069.20	\$950.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-940	RP/EX REM FRAME BASED VNX CA=IC	\$0.00	UM	27%	\$0.00	\$3,062.00	\$2,755.80	\$2,449.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-945	VI/PR SRM VNX-F5000=IC	\$0.00	UM	27%	\$0.00	\$4,140.00	\$3,726.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-946	VI/PR SRM VNX-F7000=IC	\$0.00	UM	27%	\$0.00	\$20,700.00	\$18,630.00	\$16,560.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-373	VP/EX VE STD STARTER PACK 5 VM =IB	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-781	EMC Storage Analytics VNX5200 Suite=IC	\$0.00	UM	27%	\$0.00	\$955.00	\$859.50	\$764.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-782	EMC Storage Analytics VNX5400 Suite=IC	\$0.00	UM	27%	\$0.00	\$1,519.00	\$1,367.10	\$1,215.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-783	EMC Storage Analytics VNX5600 Suite=IC	\$0.00	UM	27%	\$0.00	\$2,658.00	\$2,392.20	\$2,126.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-784	EMC Storage Analytics VNX5800 Suite=IC	\$0.00	UM	27%	\$0.00	\$3,780.00	\$3,402.00	\$3,024.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-784	EMC Storage Analytics VNX7600 Suite=IC	\$0.00	UM	27%	\$0.00	\$4,637.00	\$4,173.30	\$3,709.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-785	EMC Storage Analytics VNX8000 Suite=IC	\$0.00	UM	27%	\$0.00	\$7,006.00	\$6,305.40	\$5,604.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-786	EMC Storage Analytics VNX54 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$1,215.00	\$1,093.50	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-811	EMC Storage Analytics VNX56 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$2,126.00	\$1,913.40	\$1,700.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-813	EMC Storage Analytics VNX76 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$3,024.00	\$2,721.60	\$2,419.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-814	EMC Storage Analytics VNX80 Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$3,710.00	\$3,339.00	\$2,968.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-975	RP/EX LOC FRAME BASED VNX-F5000-VP/EX=IC	\$6,675.00	UM	27%	\$4,872.75	\$1,335.00	\$1,201.50	\$1,068.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-976	RP/EX REM FRAME BASED VNX-F5000-VP/EX=IC	\$15,575.00	UM	27%	\$11,369.75	\$3,115.00	\$2,803.50	\$2,492.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-977	RP/EX LOC FRAME BASED VNX-F7000-VP/EX=IC	\$22,745.00	UM	27%	\$16,603.85	\$4,549.00	\$4,094.10	\$3,639.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-978	RP/EX REM FRAME BASED VNX-F7000-VP/EX=IC	\$53,055.00	UM	27%	\$38,737.45	\$10,613.00	\$9,551.70	\$8,490.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-466	RP/EX ADV PROTECTION FOR VNX-F5000=IC	\$22,250.00	UM	27%	\$16,242.50	\$4,450.00	\$4,005.00	\$3,560.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-467	RP/EX ADV PROTECTION FOR VNX-F7000 =IC	\$75,810.00	UM	27%	\$55,341.30	\$15,162.00	\$13,645.80	\$12,129.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-866	VNX2 MIRROR VIEW A ENABLER=IC	\$3,723.00	UM	27%	\$2,717.79	\$744.60	\$670.14	\$595.68	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-980	Storage M&R for VNX 5200=IC	\$1,720.00	UM	27%	\$1,255.60	\$344.00	\$309.60	\$275.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-981	Storage M&R for VNX 5400=IC	\$3,690.00	UM	27%	\$2,693.70	\$738.00	\$664.20	\$590.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-982	Storage M&R for VNX 5600=IC	\$6,480.00	UM	27%	\$4,730.40	\$1,274.00	\$1,166.40	\$1,036.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-983	Storage M&R for VNX 5800=IC	\$11,370.00	UM	27%	\$8,300.10	\$2,274.00	\$2,046.60	\$1,819.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-984	Storage M&R for VNX 7600=IC	\$14,650.00	UM	27%	\$10,694.50	\$2,930.00	\$2,637.00	\$2,344.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-531	VS SRM VNX2 TIER 1=IC	\$0.00	UM	27%	\$0.00	\$3,576.00	\$3,218.40	\$2,860.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-532	VS SRM VNX2 TIER 2=IC	\$0.00	UM	27%	\$0.00	\$5,420.00	\$4,878.00	\$4,336.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-533	VS SRM VNX2 TIER 3=IC	\$0.00	UM	27%	\$0.00	\$9,908.00	\$8,917.20	\$7,926.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-534	VS SRM VNX2 TIER 4=IC	\$0.00	UM	27%	\$0.00	\$18,654.00	\$16,788.60	\$14,923.20	\$0.00	\$0.00	\$0.00	\$0.

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-110-693	VIPIR SRM VNX2 TIER 3 =IC	\$34,200.00	UM	27%	\$24,966.00	\$6,840.00	\$6,156.00	\$5,472.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-694	VIPIR SRM VNX2 TIER 4 =IC	\$64,400.00	UM	27%	\$47,012.00	\$12,880.00	\$11,592.00	\$10,304.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-695	VIPIR SRM VNX2 TIER 5 =IC	\$90,305.00	UM	27%	\$65,922.65	\$18,061.00	\$16,254.90	\$14,448.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-696	VIPIR SRM VNX2 TIER 6 =IC	\$139,980.00	UM	27%	\$102,185.40	\$27,996.00	\$25,196.40	\$22,396.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-815	VIPIR SRM VNX-F5000=IC	\$20,700.00	UM	27%	\$15,111.00	\$4,140.00	\$3,726.00	\$3,312.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-816	VIPIR SRM VNX-F7000=IC	\$103,500.00	UM	27%	\$75,555.00	\$20,700.00	\$18,630.00	\$16,660.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-383	RP/EX REM FRAME V57 FOR VP/EX VS6=IC	\$30,630.00	UM	27%	\$22,359.90	\$6,126.00	\$5,513.40	\$4,900.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-384	RP/EX REM FRAME V75 FOR VP/EX VS6=IC	\$67,800.00	UM	27%	\$49,494.00	\$13,560.00	\$12,204.00	\$10,848.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-387	RP/EX REM FRAME V56 FOR VP/EX VS6=IC	\$17,190.00	UM	27%	\$12,548.50	\$3,438.00	\$3,094.20	\$2,750.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-388	RP/EX REM FRAME V58 FOR VP/EX VS6=IC	\$44,050.00	UM	27%	\$32,156.50	\$8,810.00	\$7,929.00	\$7,048.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-389	RP/EX REM FRAME V78 FOR VP/EX VS6=IC	\$134,140.00	UM	27%	\$97,893.00	\$26,820.00	\$24,138.00	\$21,456.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-390	RP/EX REM FRAME V80 FOR VP/EX VS6=IC	\$202,610.00	UM	27%	\$147,905.30	\$40,522.00	\$36,469.80	\$32,417.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-394	RP/EX LOC FRAME V57 FOR VP/EX VS6=IC	\$11,880.00	UM	27%	\$8,672.40	\$2,376.00	\$2,138.40	\$1,900.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-395	RP/EX LOC FRAME V75 FOR VP/EX VS6=IC	\$27,120.00	UM	27%	\$19,797.60	\$5,424.00	\$4,881.60	\$4,339.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-398	RP/EX LOC FRAME V56 FOR VP/EX VS6=IC	\$6,670.00	UM	27%	\$4,869.10	\$1,334.00	\$1,200.60	\$1,067.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-399	RP/EX LOC FRAME V58 FOR VP/EX VS6=IC	\$19,730.00	UM	27%	\$14,402.90	\$3,946.00	\$3,551.40	\$3,160.80	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-400	RP/EX LOC FRAME V76 FOR VP/EX VS6=IC	\$31,190.00	UM	27%	\$22,768.70	\$6,238.00	\$5,614.20	\$4,990.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-401	RP/EX LOC FRAME V80 FOR VP/EX VS6=IC	\$47,120.00	UM	27%	\$34,397.60	\$9,424.00	\$8,481.60	\$7,539.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-464	RP/EX LOC for VNX-F5000 =IC	\$6,675.00	UM	27%	\$4,872.75	\$1,335.00	\$1,201.50	\$1,068.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-465	RP/EX REM for VNX-F5000 =IC	\$15,575.00	UM	27%	\$11,368.75	\$3,115.00	\$2,803.50	\$2,492.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-466	RP/EX LOC for VNX-F7000 =IC	\$22,745.00	UM	27%	\$16,603.85	\$4,549.00	\$4,094.10	\$3,639.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-467	RP/EX REM for VNX-F7000 =IC	\$53,065.00	UM	27%	\$38,737.45	\$10,613.00	\$9,551.70	\$8,484.40	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-148	Storage M&R for VNX 8000=IC	\$21,415.00	UM	27%	\$15,632.95	\$4,283.00	\$3,854.70	\$3,426.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-113-339	Storage M&R for Unity Ilic=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-184	APPLICATION PROTECTION FOR VNX5200=IC	\$0.00	UM	27%	\$0.00	\$2,756.80	\$2,481.12	\$2,205.44	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-185	APPLICATION PROTECTION FOR VNX5400=IC	\$0.00	UM	27%	\$0.00	\$4,912.20	\$4,420.98	\$3,929.76	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-186	APPLICATION PROTECTION FOR VNX5600=IC	\$0.00	UM	27%	\$0.00	\$7,571.40	\$6,814.26	\$6,057.12	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-187	APPLICATION PROTECTION FOR VNX5800=IC	\$0.00	UM	27%	\$0.00	\$8,882.00	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-188	APPLICATION PROTECTION FOR VNX7600=IC	\$0.00	UM	27%	\$0.00	\$9,924.80	\$8,932.32	\$7,939.84	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-189	APPLICATION PROTECTION FOR VNX8000=IC	\$0.00	UM	27%	\$0.00	\$14,995.00	\$13,495.50	\$11,996.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-844	RecoverPoint Adv. Protect - VNXF5000 =IC	\$0.00	UM	27%	\$0.00	\$4,450.00	\$4,005.00	\$3,560.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-845	RecoverPoint Adv. Protect - VNXF7000 =IC	\$0.00	UM	27%	\$0.00	\$15,162.00	\$13,645.80	\$12,129.60	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-008	VNX5400 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$3,930.00	\$3,537.00	\$3,144.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-009	VNX5600 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$6,057.00	\$5,451.30	\$4,845.60	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-010	VNX5800 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$7,106.00	\$6,395.40	\$5,684.80	\$0.00	\$0.00	\$0.00	\$0.00
5	457-102-011	VNX7600 APPLICATION PROT UPG=IC	\$0.00	UM	27%	\$0.00	\$7,940.00	\$7,146.00	\$6,352.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-112	VNX5200 Application Protection=IC	\$13,784.00	UM	27%	\$10,062.32	\$2,756.80	\$2,481.12	\$2,205.44	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-112	VNX5400 Application Protection=IC	\$24,561.00	UM	27%	\$17,929.53	\$4,912.20	\$4,420.98	\$3,929.76	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-114	VNX5600 Application Protection=IC	\$37,857.00	UM	27%	\$27,635.61	\$7,571.40	\$6,814.26	\$6,057.12	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-115	VNX5800 Application Protection=IC	\$44,410.00	UM	27%	\$32,419.30	\$8,882.00	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-116	VNX7600 Application Protection=IC	\$49,624.00	UM	27%	\$36,225.52	\$9,924.80	\$8,932.32	\$7,939.84	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-117	VNX8000 Application Protection=IC	\$74,975.00	UM	27%	\$54,731.75	\$14,995.00	\$13,495.50	\$11,996.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-165	RP/SE TO RP/EX LOCAL PRODUCT	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-224	RP/EX ADV PROTECTION FOR VNX-F 5000=IC	\$22,250.00	UM	27%	\$16,242.50	\$4,450.00	\$4,005.00	\$3,560.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-463	EMC Storage Analytics VNX5200 Suite=IC	\$0.00	UM	27%	\$0.00	\$955.00	\$859.50	\$784.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-463	EMC Storage Analytics VNX5400 Suite=IC	\$0.00	UM	27%	\$0.00	\$1,519.00	\$1,367.10	\$1,215.20	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-539	EMC Storage Analytics VNX5600 Suite=IC	\$0.00	UM	27%	\$0.00	\$2,658.00	\$2,392.20	\$2,126.40	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-561	EMC Storage Analytics VNX5800 Suite=IC	\$0.00	UM	27%	\$0.00	\$3,780.00	\$3,402.00	\$3,024.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-562	EMC Storage Analytics VNX7600 Suite=IC	\$0.00	UM	27%	\$0.00	\$4,637.00	\$4,173.30	\$3,709.60	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-565	EMC Storage Analytics VNX8000 Suite=IC	\$0.00	UM	27%	\$0.00	\$7,006.00	\$6,305.40	\$5,604.80	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-776	EMC Storage Analytics VNX54 Suite UPG=IC	\$6,075.00	UM	27%	\$4,434.75	\$1,215.00	\$1,093.50	\$972.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-776	EMC Storage Analytics VNX56 Suite UPG=IC	\$10,630.00	UM	27%	\$7,759.90	\$2,126.00	\$1,913.40	\$1,718.80	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-778	EMC Storage Analytics VNX58 Suite UPG=IC	\$15,120.00	UM	27%	\$11,037.60	\$3,024.00	\$2,721.60	\$2,419.20	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-779	EMC Storage Analytics VNX76 Suite UPG=IC	\$18,550.00	UM	27%	\$13,541.50	\$3,710.00	\$3,339.00	\$2,968.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-958	RP/EX FOR VP/EX FRAME BASE VNXF PROD	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-182	VNX5400 Application Prot UPG=IC	\$19,650.00	UM	27%	\$14,344.50	\$3,930.00	\$3,537.00	\$3,144.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-183	VNX5600 Application Prot UPG=IC	\$30,285.00	UM	27%	\$22,108.05	\$6,057.00	\$5,451.30	\$4,845.60	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-184	VNX5800 Application Prot UPG=IC	\$35,530.00	UM	27%	\$25,936.90	\$7,106.00	\$6,395.40	\$5,684.80	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-185	VNX7600 Application Prot UPG=IC	\$39,700.00	UM	27%	\$28,981.00	\$7,940.00	\$7,146.00	\$6,352.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-189	RP/EX ADV PROTECTION FOR VNX-F7000=IC	\$75,810.00	UM	27%	\$55,341.30	\$15,162.00	\$13,645.80	\$12,129.60	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-463	Storage M&R for VNX2	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-641	VS SRM VNX2=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-642	VS VIPIR VNX2=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-727	RP/EX ADV PROT V6 FOR VNX-F 5000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-728	RP/EX ADV PROT V6 FOR VNX-F 7000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-785	VS SRM VNX2 T2=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-796	VS SRM VNX2 T3=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-797	VS SRM VNX2 T4=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-798	VS SRM VNX2 T5=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-799	VS SRM VNX2 T6=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-838	VNX2 EFFICIENT-VIDEO-MG=IC	\$3,000.00	UM	27%	\$2,190.00	\$600.00	\$540.00	\$480.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-884	VNX2 EFFICIENT-VIDEO-AG=IC	\$400.00	UM	27%	\$292.00	\$80.00	\$72.00	\$64.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-981	VNX2 ESA Adaptor=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-287	Storage M&R for Unity=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-250V-BSMI2	250V PWR CRD C13 TO 6-20P BSMI	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-250V-PSE	250V PWR CRD C13 TO 6-15P PSE	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	C13-250V-ULCSA	250V PWR CRD C13 TO 6-15P ULCSA	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CEE-ISILON	CEE-ISILON Common Event Enabler (CEE)=IC	\$2,500.00	UM	27%	\$1,825.00	\$500.00	\$450.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DARE-VNX5200	VNX5200 Controller Based Encryp Suite=IC	\$0.00	UM	27%	\$0.0							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	DARE-VNX5800	Data at Rest Encryption for VNX5800=IC	\$0.00	UM	27%	\$0.00	\$1,853.00	\$1,667.70	\$1,482.40	\$0.00	\$0.00	\$0.00	\$0.00
5	DARE-VNX5800-UPG	Data at Rest Encryption for VNX5800=IC	\$0.00	UM	27%	\$0.00	\$1,482.00	\$1,333.80	\$1,185.60	\$0.00	\$0.00	\$0.00	\$0.00
5	DARE-VNX7600	Data at Rest Encryption for VNX7600=IC	\$0.00	UM	27%	\$0.00	\$2,273.00	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	\$0.00
5	DARE-VNX7600-UPG	Data at Rest Encryption for VNX7600=IC	\$0.00	UM	27%	\$0.00	\$1,818.00	\$1,636.20	\$1,454.40	\$0.00	\$0.00	\$0.00	\$0.00
5	DARE-VNX8000	Data at Rest Encryption for VNX8000=IC	\$0.00	UM	27%	\$0.00	\$3,434.00	\$3,090.60	\$2,747.20	\$0.00	\$0.00	\$0.00	\$0.00
5	DARE-VNX-F5000	Data at Rest Encryption VNX-F5000=IC	\$0.00	UM	27%	\$0.00	\$745.00	\$670.50	\$596.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DARE-VNX-F7000	Data at Rest Encryption VNX-F7000=IC	\$0.00	UM	27%	\$0.00	\$2,273.00	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-VNX-F5000	VNX-F5000 Data Protection=IC	\$0.00	UM	27%	\$0.00	\$3,215.80	\$2,894.72	\$2,572.64	\$0.00	\$0.00	\$0.00	\$0.00
5	DP-VNX-F7000	VNX-F7000 Data Protection=IC	\$0.00	UM	27%	\$0.00	\$14,084.80	\$12,672.72	\$11,264.64	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VNX5200	EMC Storage Analytics VNX5200 Suite=IC	\$0.00	UM	27%	\$0.00	\$1,364.00	\$1,227.60	\$1,091.20	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VNX5400	EMC Storage Analytics VNX5400 Suite=IC	\$0.00	UM	27%	\$0.00	\$2,170.00	\$1,953.00	\$1,736.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VNX5600	EMC Storage Analytics VNX5600 Suite=IC	\$0.00	UM	27%	\$0.00	\$3,796.80	\$3,417.12	\$3,037.44	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VNX5800	EMC Storage Analytics VNX5800 Suite=IC	\$0.00	UM	27%	\$0.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VNX5600	EMC Storage Analytics VNX5600 Suite=IC	\$0.00	UM	27%	\$0.00	\$6,628.00	\$5,961.60	\$5,293.20	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VNX8000	EMC Storage Analytics VNX8000 Suite=IC	\$0.00	UM	27%	\$0.00	\$10,008.00	\$9,007.20	\$8,006.40	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VNX-F5000	VNX-F5000 EMC Storage Analytics Suite=IC	\$0.00	UM	27%	\$0.00	\$6,624.00	\$5,961.60	\$5,293.20	\$0.00	\$0.00	\$0.00	\$0.00
5	ESA-VNX-F7000	VNX-F7000 EMC Storage Analytics Suite=IC	\$0.00	UM	27%	\$0.00	\$2,170.00	\$1,953.00	\$1,736.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXPSAS-V66	Unisphere VNX5600 SAS EXP Software=IC	\$1,530.00	UM	27%	\$1,116.90	\$306.00	\$275.40	\$244.80	\$0.00	\$0.00	\$0.00	\$0.00
5	EXPSAS-V68	Unisphere VNX5800 SAS EXP Software=IC	\$11,225.00	UM	27%	\$8,194.25	\$2,245.00	\$2,020.50	\$1,796.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EXPSAS-V76	Unisphere VNX7600 SAS EXP Software=IC	\$23,220.00	UM	27%	\$16,950.60	\$4,644.00	\$4,179.60	\$3,715.20	\$0.00	\$0.00	\$0.00	\$0.00
5	EXPSAS-V80	Unisphere VNX8000 SAS EXP Software=IC	\$35,225.00	UM	27%	\$25,714.25	\$7,045.00	\$6,340.50	\$5,636.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FLN42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$2,680.00	UM	27%	\$1,956.40	\$455.60	\$402.00	\$324.80	\$0.00	\$107.20	\$0.00	\$0.00
5	FLN42S6F-100TU	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620.00	UM	27%	\$2,642.60	\$470.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00
5	FLN42S6F-100U	VNX 100GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$3,620.00	UM	27%	\$2,642.60	\$470.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00
5	FLN42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE NEBS	\$4,230.00	UM	27%	\$3,087.90	\$719.10	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$0.00
5	FLN42S6F-200TU	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,170.00	UM	27%	\$4,168.30	\$742.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00
5	FLN42S6F-200U	VNX 200GB FASTCACHE 25X2.5DPE/DAE NEB UG	\$5,170.00	UM	27%	\$4,168.30	\$742.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00
5	FLN42S6FX-200	VNX 200G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$2,345.00	UM	27%	\$1,711.85	\$388.55	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$0.00
5	FLN42S6FX-200TU	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,165.00	UM	27%	\$2,310.45	\$411.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00
5	FLN42S6FX-200U	VNX 200GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$3,165.00	UM	27%	\$2,310.45	\$411.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00
5	FLN42S6FX-400	VNX 400G SF2 FASTCACHE 25X2.5 DPEDAE NBS	\$5,035.00	UM	27%	\$3,722.90	\$634.10	\$559.50	\$410.30	\$0.00	\$149.20	\$0.00	\$0.00
5	FLN42S6FX-400TU	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,035.00	UM	27%	\$3,675.55	\$654.55	\$553.85	\$407.84	\$0.00	\$146.02	\$0.00	\$0.00
5	FLN42S6FX-400U	VNX 400GB SF2 FAST CACHE 25X2.5 NEBS UPG	\$5,035.00	UM	27%	\$3,675.55	\$654.55	\$553.85	\$407.84	\$0.00	\$146.02	\$0.00	\$0.00
5	FLN4V56F-100	VNX 100GB FAST CACHE 15X3.5 DAE NEBS	\$2,680.00	UM	27%	\$1,956.40	\$455.60	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	\$0.00
5	FLN4V56F-100TU	VNX 100GB FASTCACHE 15X3.5 DAE NEB UG	\$3,620.00	UM	27%	\$2,642.60	\$470.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00
5	FLN4V56F-100U	VNX 100GB FASTCACHE 15X3.5 DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$470.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00
5	FLN4V56F-200	VNX 200GB FAST CACHE 15X3.5 DAE NEBS	\$4,230.00	UM	27%	\$3,087.90	\$719.10	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$0.00
5	FLN4V56F-200TU	VNX 200GB FASTCACHE 15X3.5 DPE/DAE NEB UG	\$5,170.00	UM	27%	\$4,168.30	\$742.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00
5	FLN4V56F-200U	VNX 200GB FASTCACHE 15X3.5 DAE NEBS UPG	\$5,170.00	UM	27%	\$4,168.30	\$742.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00
5	FLN4V56FX-200	VNX 200G SF2 FAST CACHE 15X3.5 DAE NBS UG	\$2,345.00	UM	27%	\$1,711.85	\$388.55	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$0.00
5	FLN4V56FX-200TU	VNX 200GB SF2 FAST CACHE 15X3.5 DAE NBS UG	\$3,165.00	UM	27%	\$2,310.45	\$411.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00
5	FLN4V56FX-200U	VNX 200GB SF2 FAST CACHE 15X3.5 DAE NBS UG	\$3,165.00	UM	27%	\$2,310.45	\$411.45	\$348.15	\$256.37	\$0.00	\$91.79	\$0.00	\$0.00
5	FLN4V56FX-400	VNX 400G SF2 FAST CACHE 15X3.5 DAE NEBS	\$5,035.00	UM	27%	\$3,730.00	\$634.10	\$559.50	\$410.30	\$0.00	\$149.20	\$0.00	\$0.00
5	FLN4V56FX-400TU	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$5,035.00	UM	27%	\$3,675.55	\$654.55	\$553.85	\$407.84	\$0.00	\$146.02	\$0.00	\$0.00
5	FLN4V56FX-400U	VNX 400G SF2 FASTCACHE 15X3.5 DAE NBS UG	\$5,035.00	UM	27%	\$3,675.55	\$654.55	\$553.85	\$407.84	\$0.00	\$146.02	\$0.00	\$0.00
5	FLV42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE	\$2,435.00	UM	27%	\$1,777.55	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$0.00
5	FLV42S6F-100FP	VNX 100GB FAST CACHE 25X2.5 DPE/DAE FP	\$0.00	UM	27%	\$0.00	\$661.87	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	\$0.00
5	FLV42S6F-100TU	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	FLV42S6F-100U	VNX 100GB FAST CACHE 25X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	FLV42S6F-200	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	\$3,845.00	UM	27%	\$2,806.85	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$0.00
5	FLV42S6F-200FP	VNX 200GB FAST CACHE 25X2.5 DPE/DAE FP	\$0.00	UM	27%	\$0.00	\$1,260.27	\$1,112.00	\$779.00	\$0.00	\$153.80	\$0.00	\$0.00
5	FLV42S6F-200TU	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	FLV42S6F-200U	VNX 200GB FAST CACHE 25X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	FLV42S6FX-200	VNX 200GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$2,130.00	UM	27%	\$1,554.90	\$362.10	\$319.50	\$234.39	\$0.00	\$85.20	\$0.00	\$0.00
5	FLV42S6FX-200TU	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$2,875.00	UM	27%	\$2,098.75	\$373.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$0.00
5	FLV42S6FX-200U	VNX 200G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$2,875.00	UM	27%	\$2,098.75	\$373.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$0.00
5	FLV42S6FX-400	VNX 400GB SF2 FAST CACHE 25X2.5 DPE/DAE	\$3,390.00	UM	27%	\$2,474.70	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$0.00
5	FLV42S6FX-400TU	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$4,575.00	UM	27%	\$3,339.75	\$584.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$0.00
5	FLV42S6FX-400U	VNX 400G SF2 FASTCACHE 25X2.5 DPE/DAE UG	\$4,575.00	UM	27%	\$3,339.75	\$584.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$0.00
5	FLV4D2S6F-100	VNX 100GB FAST CACHE 120X2.5 DPE/DAE	\$2,435.00	UM	27%	\$1,777.55	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$0.00
5	FLV4D2S6F-100TU	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	FLV4D2S6F-100U	VNX 100GB FAST CACHE 120X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	FLV4D2S6F-200	VNX 200GB FAST CACHE 120X2.5 DPE/DAE	\$3,845.00	UM	27%	\$2,806.85	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$0.00
5	FLV4D2S6F-200TU	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	FLV4D2S6F-200U	VNX 200GB FAST CACHE 120X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	FLV4D2S6FX-200	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$2,130.00	UM	27%	\$1,554.90	\$362.10	\$319.50	\$234.39	\$0.00	\$85.20	\$0.00	\$0.00
5	FLV4D2S6FX-200TU	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$373.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$0.00
5	FLV4D2S6FX-200U	VNX 200GB SF2 FAST CACHE 120X2.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$373.75	\$316.25	\$232.88	\$0.00	\$83.38	\$0.00	\$0.00
5	FLV4D2S6FX-400	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$584.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$0.00
5	FLV4D2S6FX-400TU	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$584.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$0.00
5	FLV4D2S6FX-400U	VNX 400GB SF2 FAST CACHE 120X2.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$584.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$0.00
5	FLV4D56F-100	VNX 100GB FAST CACHE 60X3.5 DAE	\$2,435.00	UM	27%	\$1,777.55	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$0.00
5	FLV4D56F-100FP	VNX 100GB FAST CACHE 60X3.5 DAE FP	\$0.00	UM	27%	\$0.00	\$661.87	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	\$0.00
5	FLV4D56F-100TU	VNX 100GB FAST CACHE 60X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	FLV4D56F-100U	VNX 100GB FAST CACHE 60X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	FLV4D5												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	FLV4DS6FX-400TU	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$594.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$0.00
5	FLV4DS6FX-400U	VNX 400GB SF2 FAST CACHE 60X3.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$594.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$0.00
5	FLV4VS6F-100	VNX 100GB FAST CACHE 15X3.5 DAE	\$2,435.00	UM	27%	\$1,777.55	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$0.00
5	FLV4VS6F-100-FP	VNX 100GB FAST CACHE 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$661.87	\$584.00	\$409.05	\$0.00	\$97.40	\$0.00	\$0.00
5	FLV4VS6F-100TU	VNX 100GB FAST CACHE 15X3.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	FLV4VS6F-100U	VNX 100GB FAST CACHE 15X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	FLV4VS6F-200	VNX 200GB FAST CACHE 15X3.5 DAE	\$3,845.00	UM	27%	\$2,806.85	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$0.00
5	FLV4VS6F-200-FP	VNX 200GB FAST CACHE 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$1,260.27	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$0.00
5	FLV4VS6F-200TU	VNX 200GB FAST CACHE 15X3.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	FLV4VS6F-200U	VNX 200GB FAST CACHE 15X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	FLV4VS6F-200	VNX 200GB SF2 FAST CACHE 15X3.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$362.10	\$316.50	\$234.30	\$0.00	\$85.20	\$0.00	\$0.00
5	FLV4VS6FX-200TU	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$373.75	\$316.25	\$232.68	\$0.00	\$83.38	\$0.00	\$0.00
5	FLV4VS6FX-200U	VNX 200GB SF2 FAST CACHE 15X3.5 DAE UPG	\$2,875.00	UM	27%	\$2,098.75	\$373.75	\$316.25	\$232.68	\$0.00	\$83.38	\$0.00	\$0.00
5	FLV4VS6FX-400	VNX 400GB SF2 FAST CACHE 15X3.5 DAE	\$3,390.00	UM	27%	\$2,474.70	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$0.00
5	FLV4VS6FX-400TU	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$594.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$0.00
5	FLV4VS6FX-400U	VNX 400GB SF2 FAST CACHE 15X3.5 DAE UPG	\$4,575.00	UM	27%	\$3,339.75	\$594.75	\$503.25	\$370.58	\$0.00	\$132.68	\$0.00	\$0.00
5	FSTS-VNX5200	VNX5200 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$835.40	\$751.86	\$668.32	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-VNX5400	VNX5400 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$1,708.60	\$1,537.74	\$1,366.88	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-VNX5400-UPG	VNX5400 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$1,367.00	\$1,230.30	\$1,093.20	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-VNX5600	VNX5600 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$5,521.60	\$4,969.44	\$4,417.28	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-VNX5600-UPG	VNX5600 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$4,417.00	\$3,975.30	\$3,533.60	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-VNX5800	VNX5800 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$4,116.40	\$3,704.76	\$3,333.12	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-VNX5800-UPG	VNX5800 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$11,293.00	\$10,163.70	\$9,034.40	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-VNX7600	VNX7600 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$19,139.00	\$17,225.10	\$15,311.20	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-VNX7600-UPG	VNX7600 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$15,311.00	\$13,779.90	\$12,248.80	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-VNX8000	VNX8000 FAST Suite=IC	\$0.00	UM	27%	\$0.00	\$28,916.40	\$26,024.76	\$23,133.12	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-VNXCA2	VNXCA2 FAST SUITE=IC	\$0.00	UM	27%	\$0.00	\$1,708.60	\$1,537.74	\$1,366.88	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-VNXCA4	VNXCA4 FAST SUITE=IC	\$0.00	UM	27%	\$0.00	\$1,281.40	\$1,153.26	\$1,025.12	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNX5200	VNX5200 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$666.80	\$600.12	\$533.44	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNX5400	VNX5400 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$1,188.20	\$1,068.58	\$950.56	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNX5400-UPG	VNX5400 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$951.00	\$855.90	\$760.80	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNX5600	VNX5600 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$1,972.80	\$1,775.52	\$1,578.24	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNX5600-UPG	VNX5600 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$1,578.80	\$1,420.20	\$1,262.40	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNX5800	VNX5800 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$2,711.80	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNX5800-UPG	VNX5800 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$2,169.00	\$1,952.10	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNX7600	VNX7600 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$3,118.60	\$2,806.74	\$2,484.88	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNX7600-UPG	VNX7600 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$2,495.00	\$2,245.50	\$1,996.00	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNX8000	VNX8000 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$4,711.80	\$4,240.62	\$3,769.44	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNXCA2	VNXCA2 LOCAL PROTECTION SUITE=IC	\$0.00	UM	27%	\$0.00	\$1,188.20	\$1,069.38	\$950.56	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-VNXCA4	VNXCA4 LOCAL PROTECTION SUITE=IC	\$0.00	UM	27%	\$0.00	\$991.20	\$902.08	\$721.96	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ENH-HWE-001	ENHANCED HW SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-ENH-SWE-001	ENHANCED SW SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREH-HWE-001	PREMIUM HW SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PREH-SWE-001	PREMIUM SW SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS1-HWE-001	PROSUPPORT ONE HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICE	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS1-SWE-001	PROSUPPORT ONE SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRICE	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-HWE-001	PROSUPPORT W/MISSION CRITICAL-HARDWARE - REFER TO HW MODEL FOR MAINT PR	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSM-SWE-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE - REFER TO SW MODEL FOR MAINT	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-HWE-001	PROSUPPORT PLUS HARDWARE SUPPORT - REFER TO HW MODEL FOR MAINT PRICI	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PSP-SWE-001	PROSUPPORT PLUS SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PRIC	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	M-PS-SWE-001	PROSUPPORT W/INBD SOFTWARE SUPPORT - REFER TO SW MODEL FOR MAINT PR	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	N4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS	\$995.00	UM	27%	\$719.05	\$167.45	\$147.75	\$108.35	\$0.00	\$39.40	\$0.00	\$0.00
5	N4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325.00	UM	27%	\$967.25	\$172.25	\$145.75	\$107.33	\$0.00	\$38.43	\$0.00	\$0.00
5	N4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE NEBS UPG	\$1,325.00	UM	27%	\$967.25	\$172.25	\$145.75	\$107.33	\$0.00	\$38.43	\$0.00	\$0.00
5	N4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,580.00	UM	27%	\$1,153.40	\$268.60	\$237.00	\$173.80	\$0.00	\$63.20	\$0.00	\$0.00
5	N4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,080.00	UM	27%	\$1,518.40	\$270.40	\$228.80	\$169.48	\$0.00	\$60.32	\$0.00	\$0.00
5	N4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$2,130.00	UM	27%	\$1,554.90	\$276.90	\$234.30	\$172.53	\$0.00	\$61.77	\$0.00	\$0.00
5	N4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS	\$950.00	UM	27%	\$693.50	\$161.50	\$142.50	\$104.50	\$0.00	\$31.20	\$0.00	\$0.00
5	N4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285.00	UM	27%	\$938.05	\$167.05	\$141.35	\$104.09	\$0.00	\$37.27	\$0.00	\$0.00
5	N4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,285.00	UM	27%	\$938.05	\$167.05	\$141.35	\$104.09	\$0.00	\$37.27	\$0.00	\$0.00
5	N4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS	\$1,250.00	UM	27%	\$912.50	\$212.50	\$187.50	\$137.50	\$0.00	\$50.00	\$0.00	\$0.00
5	N4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,685.00	UM	27%	\$1,230.05	\$219.05	\$185.35	\$136.49	\$0.00	\$48.87	\$0.00	\$0.00
5	N4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE NEBS UG	\$1,685.00	UM	27%	\$1,230.05	\$219.05	\$185.35	\$136.49	\$0.00	\$48.87	\$0.00	\$0.00
5	N4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,850.00	UM	27%	\$1,350.50	\$240.50	\$203.50	\$149.85	\$0.00	\$53.65	\$0.00	\$0.00
5	N4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE NEBS UG	\$1,850.00	UM	27%	\$1,350.50	\$240.50	\$203.50	\$149.85	\$0.00	\$53.65	\$0.00	\$0.00
5	N4-2S8F-100	VNX 100GB SSD 25X2.5 DPE/DAE NEBS	\$2,680.00	UM	27%	\$1,956.40	\$455.60	\$398.20	\$294.86	\$0.00	\$107.20	\$0.00	\$0.00
5	N4-2S8F-100TU	VNX 100GB EFD 25X2.5 DPE/DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$470.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00
5	N4-2S8F-100U	VNX 100GB SSD 25X2.5 DPE/DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$470.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00
5	N4-2S8F-200	VNX 200GB SSD 25X2.5 DPE/DAE NEBS	\$4,230.00	UM	27%	\$3,087.90	\$719.10	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$0.00
5	N4-2S8F-200TU	VNX 200GB EFD 25X2.5 DPE/DAE NEBS UPG	\$5,710.00	UM	27%	\$4,168.30	\$742.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00
5	N4-2S8F-200U	VNX 200GB SSD 25X2.5 DPE/DAE NEBS UPG	\$5,710.00	UM	27%	\$4,168.30	\$742.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00
5	N4-2S8FX-100	VNX 100GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$0.00	UM	27%	\$0.00	\$346.80	\$306.00	\$224.40	\$0.00	\$81.60	\$0.00	\$0.00
5	N4-2S8FX-100U	VNX 100GB FASTVP SSD 25X2.5 NEBS UPG	\$0.00	UM	27%	\$0.00	\$318.50	\$269.50	\$198.45	\$0.00	\$71.05	\$0.00	\$0.00
5	N4-2S8FX-1600	VNX 1600GB NEBS MLC SSD 25X2.5 DAE	\$10,770.00	UM	27%	\$7,862.10	\$1,830.90	\$1,615.50	\$1,184.70	\$0.00	\$430.80	\$0.00	\$0.00
5	N4-2S8FX-1600TU	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/C	\$14,540.00	UM	27%	\$10,614.20	\$1,890.20	\$1,599.40	\$1,177.74	\$0.00	\$421.66	\$0.00	\$0.00
5	N4-2S8FX-1600U	VNX 1600GB NEBS MLC SSD 25X2.5 DAE U/C	\$14,540.00	UM	27%	\$10,614.20	\$1,890.20	\$1,599.40	\$1,177.74	\$0.00	\$421.66	\$0.00	\$0.00
5	N4-2S8FX-200	VNX 200GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$2,345.00	UM	27%	\$1,711.85	\$398.65	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$0.00
5	N4-2S8FX-200TU	VNX 200GB FASTVP EFD 25X2.5 NEBS UPG	\$2,815.00	UM	27%	\$2,054.9							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	N4-2S6FX-400	VNX 400GB FASTVP SSD 25X2.5 DPE/DAE NEBS	\$4,390.00	UM	27%	\$3,204.70	\$746.30	\$658.50	\$482.90	\$0.00	\$175.60	\$0.00	\$0.00
5	N4-2S6FX-400TU	VNX 400GB FASTVP EFD 25X2.5 NEBS UPG	\$5,265.00	UM	27%	\$3,843.45	\$684.45	\$579.15	\$426.47	\$0.00	\$152.69	\$0.00	\$0.00
5	N4-2S6FX-400U	VNX 400GB FASTVP SSD 25X2.5 NEBS UPG	\$5,565.00	UM	27%	\$3,843.45	\$684.45	\$579.15	\$426.47	\$0.00	\$152.69	\$0.00	\$0.00
5	N4-2S6FX-800	VNX 800GB NEBS MLC SSD 25X2.5 DAE	\$6,595.00	UM	27%	\$4,814.35	\$1,121.15	\$989.25	\$725.43	\$0.00	\$263.80	\$0.00	\$0.00
5	N4-2S6FX-800TU	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905.00	UM	27%	\$6,500.65	\$1,157.65	\$979.55	\$721.31	\$0.00	\$258.25	\$0.00	\$0.00
5	N4-2S6FX-800U	VNX 800GB NEBS MLC SSD 25X2.5 DAE U/G	\$8,905.00	UM	27%	\$6,500.65	\$1,157.65	\$979.55	\$721.31	\$0.00	\$258.25	\$0.00	\$0.00
5	N4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE NEBS	\$990.00	UM	27%	\$722.70	\$168.30	\$148.50	\$108.90	\$0.00	\$39.60	\$0.00	\$0.00
5	N4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	\$1,335.00	UM	27%	\$974.55	\$173.55	\$146.85	\$108.14	\$0.00	\$38.72	\$0.00	\$0.00
5	N4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE NEBS UPG	\$1,335.00	UM	27%	\$974.55	\$173.55	\$146.85	\$108.14	\$0.00	\$38.72	\$0.00	\$0.00
5	N4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE NEBS	\$1,335.00	UM	27%	\$974.55	\$226.95	\$200.25	\$146.85	\$0.00	\$53.40	\$0.00	\$0.00
5	N4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$234.00	\$198.00	\$145.80	\$0.00	\$52.20	\$0.00	\$0.00
5	N4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$234.00	\$198.00	\$145.80	\$0.00	\$52.20	\$0.00	\$0.00
5	N4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE NEBS	\$1,505.00	UM	27%	\$1,098.65	\$255.85	\$225.75	\$165.55	\$0.00	\$60.20	\$0.00	\$0.00
5	N4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020.00	UM	27%	\$1,474.60	\$262.60	\$222.20	\$163.62	\$0.00	\$58.58	\$0.00	\$0.00
5	N4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE NEBS UPG	\$2,020.00	UM	27%	\$1,474.60	\$262.60	\$222.20	\$163.62	\$0.00	\$58.58	\$0.00	\$0.00
5	N4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE NEBS	\$0.00	UM	27%	\$0.00	\$170.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	\$0.00
5	N4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE NEBS UPG	\$0.00	UM	27%	\$0.00	\$176.15	\$149.05	\$109.76	\$0.00	\$39.30	\$0.00	\$0.00
5	N4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE NEBS	\$990.00	UM	27%	\$722.70	\$168.30	\$148.50	\$108.90	\$0.00	\$39.60	\$0.00	\$0.00
5	N4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,335.00	UM	27%	\$974.55	\$173.55	\$146.85	\$108.14	\$0.00	\$38.72	\$0.00	\$0.00
5	N4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE NEBS UPG	\$1,335.00	UM	27%	\$974.55	\$173.55	\$146.85	\$108.14	\$0.00	\$38.72	\$0.00	\$0.00
5	N4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE NEBS	\$1,335.00	UM	27%	\$974.55	\$226.95	\$200.25	\$146.85	\$0.00	\$53.40	\$0.00	\$0.00
5	N4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$234.00	\$198.00	\$145.80	\$0.00	\$52.20	\$0.00	\$0.00
5	N4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE NEBS UPG	\$1,800.00	UM	27%	\$1,314.00	\$234.00	\$198.00	\$145.80	\$0.00	\$52.20	\$0.00	\$0.00
5	N4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE NEBS	\$1,505.00	UM	27%	\$1,098.65	\$255.85	\$225.75	\$165.55	\$0.00	\$60.20	\$0.00	\$0.00
5	N4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,020.00	UM	27%	\$1,474.60	\$262.60	\$222.20	\$163.62	\$0.00	\$58.58	\$0.00	\$0.00
5	N4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE NEBS UPG	\$2,020.00	UM	27%	\$1,474.60	\$262.60	\$222.20	\$163.62	\$0.00	\$58.58	\$0.00	\$0.00
5	N4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS	\$1,580.00	UM	27%	\$1,153.40	\$262.60	\$222.20	\$163.62	\$0.00	\$58.58	\$0.00	\$0.00
5	N4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,130.00	UM	27%	\$1,554.90	\$276.90	\$234.30	\$172.53	\$0.00	\$61.77	\$0.00	\$0.00
5	N4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE NEBS UPG	\$2,130.00	UM	27%	\$1,554.90	\$276.90	\$234.30	\$172.53	\$0.00	\$61.77	\$0.00	\$0.00
5	N4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE NEBS	\$950.00	UM	27%	\$693.50	\$161.05	\$142.50	\$104.50	\$0.00	\$38.00	\$0.00	\$0.00
5	N4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285.00	UM	27%	\$938.05	\$167.05	\$141.35	\$104.09	\$0.00	\$37.27	\$0.00	\$0.00
5	N4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,285.00	UM	27%	\$938.05	\$167.05	\$141.35	\$104.09	\$0.00	\$37.27	\$0.00	\$0.00
5	N4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE NEBS	\$1,245.00	UM	27%	\$908.85	\$211.65	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$0.00
5	N4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,685.00	UM	27%	\$1,230.05	\$219.05	\$185.35	\$136.49	\$0.00	\$48.87	\$0.00	\$0.00
5	N4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE NEBS UPG	\$1,685.00	UM	27%	\$1,230.05	\$219.05	\$185.35	\$136.49	\$0.00	\$48.87	\$0.00	\$0.00
5	N4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE NEBS	\$1,000.00	UM	27%	\$730.00	\$170.00	\$150.00	\$110.00	\$0.00	\$40.00	\$0.00	\$0.00
5	N4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355.00	UM	27%	\$989.15	\$176.15	\$149.05	\$109.76	\$0.00	\$39.30	\$0.00	\$0.00
5	N4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE NEBS UPG	\$1,355.00	UM	27%	\$989.15	\$176.15	\$149.05	\$109.76	\$0.00	\$39.30	\$0.00	\$0.00
5	N4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE NEBS	\$1,535.00	UM	27%	\$1,120.55	\$260.95	\$230.25	\$168.85	\$0.00	\$61.40	\$0.00	\$0.00
5	N4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,075.00	UM	27%	\$1,514.75	\$269.75	\$228.25	\$168.08	\$0.00	\$60.18	\$0.00	\$0.00
5	N4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE NEBS UPG	\$2,075.00	UM	27%	\$1,514.75	\$269.75	\$228.25	\$168.08	\$0.00	\$60.18	\$0.00	\$0.00
5	N4-VS6F-100	VNX 100GB SSD 15X3.5 DAE NEBS	\$2,680.00	UM	27%	\$1,956.40	\$455.60	\$402.00	\$294.80	\$0.00	\$107.20	\$0.00	\$0.00
5	N4-VS6F-100TU	VNX 100GB EFD 15X3.5 DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$470.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00
5	N4-VS6F-100U	VNX 100GB SSD 15X3.5 DAE NEBS UPG	\$3,620.00	UM	27%	\$2,642.60	\$470.60	\$398.20	\$293.22	\$0.00	\$104.98	\$0.00	\$0.00
5	N4-VS6F-200	VNX 200GB SSD 15X3.5 DAE NEBS	\$4,230.00	UM	27%	\$3,087.90	\$719.10	\$634.50	\$465.30	\$0.00	\$169.20	\$0.00	\$0.00
5	N4-VS6F-200TU	VNX 200GB EFD 15X3.5 DAE NEBS UPG	\$5,710.00	UM	27%	\$4,168.30	\$742.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00
5	N4-VS6F-200U	VNX 200GB SSD 15X3.5 DAE NEBS UPG	\$5,710.00	UM	27%	\$4,168.30	\$742.30	\$628.10	\$462.51	\$0.00	\$165.59	\$0.00	\$0.00
5	N4-VS6FX-100	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	\$0.00	UM	27%	\$0.00	\$346.80	\$306.00	\$224.50	\$0.00	\$81.60	\$0.00	\$0.00
5	N4-VS6FX-100U	VNX 100GB FAST VP SSD 15X3.5 DAE NEBS	\$0.00	UM	27%	\$0.00	\$318.50	\$269.50	\$198.45	\$0.00	\$71.05	\$0.00	\$0.00
5	N4-VS6FX-1600	VNX 1600GB NEBS MLC SSD 15X3.5 DAE	\$10,770.00	UM	27%	\$7,862.10	\$1,830.90	\$1,615.50	\$1,184.70	\$0.00	\$430.80	\$0.00	\$0.00
5	N4-VS6FX-1600TU	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540.00	UM	27%	\$10,614.20	\$1,890.20	\$1,599.40	\$1,177.74	\$0.00	\$421.66	\$0.00	\$0.00
5	N4-VS6FX-1600U	VNX 1600GB NEBS MLC SSD 15X3.5 DAE U/G	\$14,540.00	UM	27%	\$10,614.20	\$1,890.20	\$1,599.40	\$1,177.74	\$0.00	\$421.66	\$0.00	\$0.00
5	N4-VS6FX-200	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	\$2,345.00	UM	27%	\$1,711.85	\$398.65	\$351.75	\$257.95	\$0.00	\$93.80	\$0.00	\$0.00
5	N4-VS6FX-200TU	VNX 200GB FAST VP EFD 15X3.5 DAE NEBS UG	\$2,815.00	UM	27%	\$2,054.95	\$365.95	\$309.65	\$228.02	\$0.00	\$81.64	\$0.00	\$0.00
5	N4-VS6FX-200U	VNX 200GB FAST VP SSD 15X3.5 DAE NEBS	\$2,815.00	UM	27%	\$2,054.95	\$365.95	\$309.65	\$228.02	\$0.00	\$81.64	\$0.00	\$0.00
5	N4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS	\$4,390.00	UM	27%	\$3,204.70	\$746.30	\$658.50	\$482.90	\$0.00	\$175.60	\$0.00	\$0.00
5	N4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE NEBS UG	\$5,265.00	UM	27%	\$3,843.45	\$684.45	\$579.15	\$426.47	\$0.00	\$152.69	\$0.00	\$0.00
5	N4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE NEBS UG	\$5,265.00	UM	27%	\$3,843.45	\$684.45	\$579.15	\$426.47	\$0.00	\$152.69	\$0.00	\$0.00
5	N4-VS6FX-800TU	VNX 800GB NEBS MLC SSD 15X3.5 DAE	\$6,595.00	UM	27%	\$4,814.35	\$1,121.15	\$989.25	\$725.43	\$0.00	\$263.80	\$0.00	\$0.00
5	N4-VS6FX-800U	VNX 800GB NEBS MLC SSD 15X3.5 DAE U/G	\$8,905.00	UM	27%	\$6,500.65	\$1,157.65	\$979.55	\$721.31	\$0.00	\$258.25	\$0.00	\$0.00
5	ONX52DP60015F	ONX5200 DPE 25X2.5 DR-6X600G15K-FLD INS	\$21,280.00	UM	27%	\$15,534.40	\$3,617.60	\$3,192.00	\$2,340.80	\$0.00	\$851.20	\$0.00	\$0.00
5	ONX5400-LINISB	VNX5400 Unisphere Block Sulfur-IC	\$4,365.00	UM	27%	\$3,186.45	\$873.00	\$705.00	\$688.40	\$0.00	\$0.00	\$0.00	\$0.00
5	ONXB54DP25F	OEM VNXB54 DPE, 25X2.5" DR, BLOCK FIELD	\$8,270.00	UM	27%	\$6,037.10	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$0.00
5	ONXB54DP25M	OEM VNXB54 DPE, 25X2.5" DR, MINI RACK	\$8,270.00	UM	27%	\$6,037.10	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$0.00
5	ONXB56DP25F	OEM VNXB56 DPE 25X2.5" DR- FIELD INST	\$13,657.00	UM	27%	\$9,969.61	\$2,321.69	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$0.00
5	ONXB56DP25M	OEM VNXB56 DPE 25X2.5" DR- MINI RACK	\$13,657.00	UM	27%	\$9,969.61	\$2,321.69	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$0.00
5	ONXB58DP25F	OEM VNXB58 DPE 25X2.5" DR- EMC RACK	\$23,120.00	UM	27%	\$16,877.60	\$3,930.40	\$3,468.00	\$2,543.20	\$0.00	\$924.80	\$0.00	\$0.00
5	ONXB58DP25M	OEM VNXB58 DPE 25X2.5" DR- FIELD INST	\$23,120.00	UM	27%	\$16,877.60	\$3,930.40	\$3,468.0					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	PPAK-VNX7600-UPG	VNX7600 Total Protection Pack=IC	\$0.00	UM	27%	\$0.00	\$16,930.00	\$15,237.00	\$13,544.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNX5200	VNX5200 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$1,718.80	\$1,546.92	\$1,375.04	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNX5400	VNX5400 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$3,062.60	\$2,756.34	\$2,450.08	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNX5400-UPG	VNX5400 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$2,450.00	\$2,205.00	\$1,960.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNX5600	VNX5600 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$4,405.20	\$3,964.68	\$3,524.16	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNX5600-UPG	VNX5600 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$3,524.00	\$3,171.60	\$2,819.20	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNX5800	VNX5800 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$6,779.60	\$6,101.64	\$5,423.68	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNX5800-UPG	VNX5800 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$5,424.00	\$4,881.60	\$4,339.20	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNX7600	VNX7600 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$13,410.20	\$12,069.18	\$10,728.16	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNX7600-UPG	VNX7600 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$10,728.00	\$9,655.20	\$8,582.40	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNX8000	VNX8000 Remote Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$20,261.60	\$18,234.90	\$16,208.80	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNXCA2	VNXCA2 REMOTE PROTECTION SUITE=IC	\$0.00	UM	27%	\$0.00	\$3,062.60	\$2,756.34	\$2,450.08	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-VNXCA4	VNXCA4 REMOTE PROTECTION SUITE=IC	\$0.00	UM	27%	\$0.00	\$2,297.00	\$2,067.30	\$1,837.60	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-VNX5200	VNX5200 Events and Retention Suite=IC	\$0.00	UM	27%	\$0.00	\$299.40	\$269.90	\$239.52	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-VNX5400	VNX5400 Events and Retention Suite=IC	\$0.00	UM	27%	\$0.00	\$476.40	\$428.76	\$381.12	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-VNX5400-UPG	VNX5400 Events and Retention Suite=IC	\$0.00	UM	27%	\$0.00	\$381.00	\$342.90	\$304.80	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-VNX5600	VNX5600 Events and Retention Suite=IC	\$0.00	UM	27%	\$0.00	\$802.80	\$722.52	\$642.24	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-VNX5600-UPG	VNX5600 Events and Retention Suite=IC	\$0.00	UM	27%	\$0.00	\$642.00	\$577.80	\$513.60	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-VNX5800	VNX5800 Events and Retention Suite=IC	\$0.00	UM	27%	\$0.00	\$852.40	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-VNX5800-UPG	VNX5800 Events and Retention Suite=IC	\$0.00	UM	27%	\$0.00	\$682.00	\$613.80	\$545.60	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-VNX7600	VNX7600 Events and Retention Suite=IC	\$0.00	UM	27%	\$0.00	\$914.80	\$823.32	\$731.84	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-VNX7600-UPG	VNX7600 Events and Retention Suite=IC	\$0.00	UM	27%	\$0.00	\$732.00	\$658.80	\$585.60	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-VNX8000	VNX8000 Events and Retention Suite=IC	\$0.00	UM	27%	\$0.00	\$1,382.20	\$1,243.98	\$1,105.76	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTC-VNX2-1	SRM SUITE C VNX2 TIER 1 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTC-VNX2-2	SRM SUITE C VNX2 TIER 2 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTC-VNX2-3	SRM SUITE C VNX2 TIER 3 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTC-VNX2-4	SRM SUITE C VNX2 TIER 4 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTC-VNX2-5	SRM SUITE C VNX2 TIER 5 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTC-VNX2-6	SRM SUITE C VNX2 TIER 6 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VNX2-1	SRM SUITE W VNX2 TIER 1 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VNX2-2	SRM SUITE W VNX2 TIER 2 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VNX2-3	SRM SUITE W VNX2 TIER 3 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VNX2-4	SRM SUITE W VNX2 TIER 4 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VNX2-5	SRM SUITE W VNX2 TIER 5 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SRSTW-VNX2-6	SRM SUITE W VNX2 TIER 6 =IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	TMEPAK-VNXCA2	VNXCA2 TOTAL EFFICIENCY PACK=IC	\$0.00	UM	27%	\$0.00	\$8,559.60	\$7,703.64	\$6,847.68	\$0.00	\$0.00	\$0.00	\$0.00
5	TMEPAK-VNXCA4	VNXCA4 TOTAL EFFICIENCY PACK=IC	\$0.00	UM	27%	\$0.00	\$6,419.80	\$5,777.82	\$5,135.84	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V54UPG	VNX5400 Unisphere Block Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$1,397.00	\$1,257.30	\$1,117.60	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V56UPG	VNX5600 Unisphere Block Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$2,530.00	\$2,277.00	\$2,024.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V58UPG	VNX5800 Unisphere Block Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$5,172.00	\$4,654.80	\$4,137.60	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V76UPG	VNX7600 Unisphere Block Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$6,941.00	\$6,246.90	\$5,552.80	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF-V54UPG	VNX5400 Unisphere File Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$1,039.00	\$935.10	\$831.20	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF-V56UPG	VNX5600 Unisphere File Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$1,881.00	\$1,692.90	\$1,504.60	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF-V58UPG	VNX5800 Unisphere File Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$5,172.00	\$4,654.80	\$4,137.60	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF-V76UPG	VNX7600 Unisphere File Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$6,941.00	\$6,246.90	\$5,552.80	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISB-VNX5200	VNX5200 Unisphere Block Suite =IC	\$0.00	UM	27%	\$0.00	\$1,410.80	\$1,269.72	\$1,128.64	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISB-VNX5400	VNX5400 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$1,746.00	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISB-VNX5600	VNX5600 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$3,162.00	\$2,845.80	\$2,529.60	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISB-VNX7600	VNX7600 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$6,464.60	\$5,818.14	\$5,171.68	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISB-VNX8000	VNX8000 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$8,678.00	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISB-VNXCA2	VNXCA2 UNISPHERE BLOCK SUITE=IC	\$0.00	UM	27%	\$0.00	\$13,014.00	\$11,712.60	\$10,411.20	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISB-VNXCA4	VNXCA4 UNISPHERE BLOCK SUITE=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISB-VNX-F5000	VNX-F5000 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISB-VNX-F7000	VNX-F7000 Unisphere Block Suite=IC	\$0.00	UM	27%	\$0.00	\$1,746.00	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISF-VNX5200	VNX5200 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$8,676.00	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISF-VNX5400	VNX5400 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$1,097.20	\$987.48	\$877.76	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISF-VNX5600	VNX5600 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$1,298.20	\$1,168.38	\$1,038.56	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISF-VNX5800	VNX5800 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$2,351.20	\$2,116.08	\$1,880.96	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISF-VNX7600	VNX7600 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$6,464.60	\$5,818.14	\$5,171.68	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISF-VNX8000	VNX8000 Unisphere File Suite=IC	\$0.00	UM	27%	\$0.00	\$8,678.00	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISU-VNX5200	VNX5200 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$13,014.00	\$11,712.60	\$10,411.20	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISU-VNX5400	VNX5400 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$1,802.80	\$1,622.52	\$1,442.24	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISU-VNX5600	VNX5600 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$2,148.80	\$1,933.92	\$1,719.04	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISU-VNX5800	VNX5800 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$3,891.60	\$3,502.44	\$3,113.28	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISU-VNX7600	VNX7600 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$8,682.80	\$7,814.52	\$6,946.24	\$0.00	\$0.00	\$0.00	\$0.00
5	UNISU-VNX8000	VNX8000 Unisphere Unified Suite=IC	\$0.00	UM	27%	\$0.00	\$13,269.40	\$11,942.56	\$10,615.32	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIS-VNXCA4-U	VNXCA4 Unisphere Block w VPLEX Local	\$0.00	UM	27%	\$0.00	\$19,904.20	\$17,913.78	\$15,923.36	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIU-V54UPG	VNX5400 Unisphere Unified Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$5,812.00	\$5,230.80	\$4,649.60	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIU-V56UPG	VNX5600 Unisphere Unified Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$1,719.00	\$1,547.10	\$1,375.20	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIU-V58UPG	VNX5800 Unisphere Unified Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$3,113.00	\$2,801.70	\$2,490.40	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIU-V76UPG	VNX7600 Unisphere Unified Suite UPG=IC	\$0.00	UM	27%	\$0.00	\$6,946.00	\$6,251.40	\$5,556.80	\$0.00	\$0.00	\$0.00	\$0.00
5	V15SLOTSFFKIT1	VNX 15 slot SFF drive kit 1	\$21.00	UM	27%	\$15.33	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V4-2S07-010	VNX 1TB NL SAS 25X2.5 DPE/DAE	\$895.00	UM	27%	\$653.35	\$152.15	\$134.25	\$98.45	\$0.00	\$35.80	\$0.00	\$0.00
5	V4-2S07-010TU	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205.00	UM	27%	\$879.65	\$156.65	\$132.55	\$97.61	\$0.00	\$34.95	\$0.00	\$0.00
5	V4-2S07-010U	VNX 1TB NL SAS 25X2.5 DPE/DAE UPG	\$1,205.00	UM	27%	\$879.65	\$156.65	\$132.55	\$97.61	\$0.00	\$34.95	\$0.00	\$0.00
5	V4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	\$1,435.00	UM	27%	\$1,047.55	\$243.95	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	\$0.00
5	V4-2S10-012TU	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,890.00	UM	27%	\$1,379.70	\$245.70	\$207.90	\$153.09	\$0.00	\$54.81	\$0.00	\$0.00
5	V4-2S10-012U	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$0.00
5	V4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE	\$860.00	UM	27%	\$627.80	\$146.20	\$129.00	\$94.37	\$0.00	\$34.40	\$0.00	\$0.00
5	V4-2S10-600TU	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165.00	UM	27%	\$850.45	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$0.00
5	V4-2S10-600U	VNX 600GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,165.00	UM	27%	\$850.45	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$0.00
5	V4-2S10-900	VNX 900GB 10K SAS 25X2.5 DPE/DAE	\$1,135.00	UM	27%	\$828.55	\$192.95	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	V4-2S10-900TU	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$0.00
5	V4-2S10-900U	VNX 900GB 10K SAS 25X2.5 DPE/DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$0.00
5	V4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,200.00	UM	27%	\$908.85	\$211.65	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$0.00
5	V4-2S15-300TU	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,680.00	UM	27%	\$1,226.40	\$218.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	\$0.00
5	V4-2S15-300U	VNX 300GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,380.00	UM	27%	\$1,018.35	\$237.15	\$209.25	\$153.45	\$0.00	\$55.80	\$0.00	\$0.00
5	V4-2S15-600U	VNX2 600GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,895.00	UM	27%	\$1,376.05	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$0.00
5	V4-2S15-600TU	VNX2 600GB 15K SAS 25X2.5 DPE/DAE UPG	\$1,895.00	UM	27%	\$1,376.05	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$0.00
5	V4-2S6F-100	VNX 100GB SSD 25X2.5 DPE/DAE	\$2,435.00	UM	27%	\$1,777.55	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$0.00
5	V4-2S6F-100-FP	VNX 100GB SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$661.87	\$584.00	\$409.80	\$0.00	\$97.40	\$0.00	\$0.00
5	V4-2S6F-100TU	VNX 100GB EPD 25X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	V4-2S6F-100U	VNX 100GB SSD 25X2.5 DPE/DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	V4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE	\$3,845.00	UM	27%	\$2,806.85	\$653.65	\$576.75	\$422.99	\$0.00	\$153.80	\$0.00	\$0.00
5	V4-2S6F-200-FP	VNX 200GB SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$1,200.27	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$0.00
5	V4-2S6F-200TU	VNX 200GB EPD 25X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	V4-2S6F-200U	VNX 200GB SSD 25X2.5 DPE/DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	V4-2S6FX1-6TB-10	Flash Power Pack VNX2 1.6TB 10K2.5	\$97,900.00	UM	27%	\$71,467.00	\$16,643.00	\$14,685.00	\$10,769.00	\$0.00	\$3,916.00	\$0.00	\$0.00
5	V4-2S6FX1-6TB-100	Flash Power Pack VNX2 1.6TB 100X2.5	\$970,000.00	UM	27%	\$714,670.00	\$166,430.00	\$146,850.00	\$107,690.00	\$0.00	\$39,160.00	\$0.00	\$0.00
5	V4-2S6FX1-6TB-25	Flash Power Pack VNX2 1.6TB 25X2.5	\$244,750.00	UM	27%	\$178,667.50	\$41,607.50	\$36,712.50	\$26,922.50	\$0.00	\$9,790.00	\$0.00	\$0.00
5	V4-2S6FX1-6TB-50	Flash Power Pack VNX2 1.6TB 50X2.5	\$489,500.00	UM	27%	\$357,335.00	\$83,215.00	\$73,425.00	\$53,845.00	\$0.00	\$19,580.00	\$0.00	\$0.00
5	V4-2S6FX1-6TBU-10	Flash Power Pack VNX2 1.6TB 10K2.5 UPG	\$117,450.00	UM	27%	\$85,738.50	\$15,268.50	\$12,919.50	\$9,513.45	\$0.00	\$3,406.05	\$0.00	\$0.00
5	V4-2S6FX1-6TBU-100	Flash Power Pack VNX2 1.6TB 100X2.5 UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$152,685.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$0.00
5	V4-2S6FX1-6TBU-25	Flash Power Pack VNX2 1.6TB 25X2.5 UPG	\$293,625.00	UM	27%	\$214,346.25	\$38,171.25	\$32,298.75	\$23,783.63	\$0.00	\$8,515.13	\$0.00	\$0.00
5	V4-2S6FX1-6TBU-50	Flash Power Pack VNX2 1.6TB 50X2.5 UPG	\$587,250.00	UM	27%	\$429,692.50	\$76,342.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$0.00
5	V4-2S6FX1-6TBU-100	Flash Power Pack VNX2 1.6TB 100X2.5 UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$152,685.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$0.00
5	V4-2S6FX1-6TU-50	Flash Power Pack VNX2 1.6TB 50X2.5 UPG	\$587,250.00	UM	27%	\$429,692.50	\$76,342.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$0.00
5	V4-2S6FX-100	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE	\$0.00	UM	27%	\$0.00	\$275.35	\$276.25	\$204.05	\$0.00	\$74.20	\$0.00	\$0.00
5	V4-2S6FX-100-FP	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$315.35	\$276.25	\$204.05	\$0.00	\$74.20	\$0.00	\$0.00
5	V4-2S6FX-100U	VNX 100GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$0.00	UM	27%	\$0.00	\$289.25	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	\$0.00
5	V4-2S6FX-1600	VNX 1600GB MLC SSD 25X2.5 DAE	\$9,790.00	UM	27%	\$7,146.70	\$1,664.30	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$0.00
5	V4-2S6FX-1600TU	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$0.00
5	V4-2S6FX-1600U	VNX 1600GB MLC SSD 25X2.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$0.00
5	V4-2S6FX-200	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	\$1,130.00	UM	27%	\$1,554.90	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$0.00
5	V4-2S6FX-200-10	Flash Power Pack VNX2 200GB 10X2.5	\$21,300.00	UM	27%	\$15,549.00	\$3,621.00	\$3,195.00	\$2,343.00	\$0.00	\$852.00	\$0.00	\$0.00
5	V4-2S6FX-200-100	Flash Power Pack VNX2 200GB 100X2.5	\$169,400.00	UM	27%	\$135,342.00	\$31,518.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	\$0.00
5	V4-2S6FX-200-21	Flash Power Pack VNX2 200GB 21X2.5	\$44,730.00	UM	27%	\$32,652.90	\$7,604.10	\$6,709.50	\$4,920.30	\$0.00	\$1,789.20	\$0.00	\$0.00
5	V4-2S6FX-200-25	Flash Power Pack VNX2 200GB 25X2.5	\$53,250.00	UM	27%	\$38,872.50	\$9,052.50	\$7,987.50	\$5,857.50	\$0.00	\$2,130.00	\$0.00	\$0.00
5	V4-2S6FX-200-50	Flash Power Pack VNX2 200GB 50X2.5	\$100,425.00	UM	27%	\$73,310.25	\$17,072.25	\$15,063.75	\$11,045.75	\$0.00	\$4,017.00	\$0.00	\$0.00
5	V4-2S6FX-200-FP	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$70.35	\$63.25	\$46.95	\$0.00	\$13.20	\$0.00	\$0.00
5	V4-2S6FX-200TU	VNX 200GB FAST VP EPD 25X2.5 DPE/DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$332.15	\$281.05	\$208.96	\$0.00	\$74.10	\$0.00	\$0.00
5	V4-2S6FX-200TU-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,440.00	UM	27%	\$162,410.40	\$28,922.40	\$24,472.80	\$18,020.80	\$0.00	\$6,451.92	\$0.00	\$0.00
5	V4-2S6FX-200TU-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510.00	UM	27%	\$87,972.30	\$15,666.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	\$0.00
5	V4-2S6FX-200U	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$332.15	\$281.05	\$208.96	\$0.00	\$74.10	\$0.00	\$0.00
5	V4-2S6FX-200U-10	Flash Power Pack VNX2 200GB 10X2.5 UPG	\$25,550.00	UM	27%	\$18,651.40	\$3,321.40	\$2,810.50	\$2,069.55	\$0.00	\$740.95	\$0.00	\$0.00
5	V4-2S6FX-200U-100	Flash Power Pack VNX2 200GB 100X2.5 UPG	\$222,480.00	UM	27%	\$162,410.40	\$28,922.40	\$24,472.80	\$18,020.80	\$0.00	\$6,451.92	\$0.00	\$0.00
5	V4-2S6FX-200U-21	Flash Power Pack VNX2 200GB 21X2.5 UPG	\$53,655.00	UM	27%	\$39,169.15	\$6,975.15	\$5,902.05	\$4,348.06	\$0.00	\$1,556.00	\$0.00	\$0.00
5	V4-2S6FX-200U-25	Flash Power Pack VNX2 200GB 25X2.5 UPG	\$63,875.00	UM	27%	\$46,628.75	\$8,303.75	\$7,026.25	\$5,173.88	\$0.00	\$1,852.38	\$0.00	\$0.00
5	V4-2S6FX-200U-50	Flash Power Pack VNX2 200GB 50X2.5 UPG	\$120,510.00	UM	27%	\$87,972.30	\$15,666.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	\$0.00
5	V4-2S6FX-400	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE	\$3,390.00	UM	27%	\$2,474.70	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$0.00
5	V4-2S6FX-400-10	Flash Power Pack VNX2 400GB 10X2.5	\$33,900.00	UM	27%	\$24,747.00	\$5,763.00	\$5,085.00	\$3,729.00	\$0.00	\$1,356.00	\$0.00	\$0.00
5	V4-2S6FX-400-100	Flash Power Pack VNX2 400GB 100X2.5	\$339,000.00	UM	27%	\$247,470.00	\$57,630.00	\$50,850.00	\$37,290.00	\$0.00	\$13,560.00	\$0.00	\$0.00
5	V4-2S6FX-400-21	Flash Power Pack VNX2 400GB 21X2.5	\$71,190.00	UM	27%	\$51,968.70	\$12,102.30	\$10,678.50	\$7,830.90	\$0.00	\$2,847.60	\$0.00	\$0.00
5	V4-2S6FX-400-25	Flash Power Pack VNX2 400GB 25X2.5	\$84,750.00	UM	27%	\$61,967.50	\$14,407.50	\$12,712.50	\$9,322.50	\$0.00	\$3,390.00	\$0.00	\$0.00
5	V4-2S6FX-400-50	Flash Power Pack VNX2 400GB 50X2.5	\$169,500.00	UM	27%	\$123,735.00	\$28,815.00	\$25,425.00	\$18,645.00	\$0.00	\$6,780.00	\$0.00	\$0.00
5	V4-2S6FX-400-FP	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE-FP	\$0.00	UM	27%	\$0.00	\$920.55	\$812.25	\$593.65	\$0.00	\$216.60	\$0.00	\$0.00
5	V4-2S6FX-400TU	VNX 400GB FAST VP EPD 25X2.5 DPE/DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-2S6FX-400TU-100	Flash Power Pack VNX2 400GB 100X2.5 UPG	\$407,000.00	UM	27%	\$297,110.00	\$52,910.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$0.00
5	V4-2S6FX-400TU-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500.00	UM	27%	\$148,555.00	\$26,455.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$0.00
5	V4-2S6FX-400U	VNX 400GB FAST VP SSD 25X2.5 DPE/DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-2S6FX-400U-10	Flash Power Pack VNX2 400GB 10X2.5 UPG	\$40,700.00	UM	27%	\$29,711.00	\$5,291.00	\$4,477.00	\$3,296.70	\$0.00	\$1,180.30	\$0.00	\$0.00
5	V4-2S6FX-400U-100	Flash Power Pack VNX2 400GB 100X2.5 UPG	\$407,000.00	UM	27%	\$297,110.00	\$52,910.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$0.00
5	V4-2S6FX-400U-21	Flash Power Pack VNX2 400GB 21X2.5 UPG	\$86,470.00	UM	27%	\$62,393.10	\$11,111.10	\$9,401.70	\$6,923.07	\$0.00	\$2,478.63	\$0.00	\$0.00
5	V4-2S6FX-400U-25	Flash Power Pack VNX2 400GB 25X2.5 UPG	\$101,750.00	UM	27%	\$74,277.50	\$13,227.50	\$11,192.50	\$8,241.75	\$0.00	\$2,950.75	\$0.00	\$0.00
5	V4-2S6FX-400U-50	Flash Power Pack VNX2 400GB 50X2.5 UPG	\$203,500.00	UM	27%	\$148,555.00	\$26,455.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$0.00
5	V4-2S6FX-800	VNX 800GB MLC SSD 25X2.5 DAE	\$5,995.00	UM	27%	\$4,376.35	\$1,019.15	\$899.25	\$659.55	\$0.00	\$239.80	\$0.00	\$0.00
5	V4-2S6FX-800-10	Flash Power Pack VNX2 800GB 10X2.5	\$59,950.00	UM	27%	\$43,763.50	\$10,191.50	\$8,992.50	\$6,594.50	\$0.00	\$239.80	\$0.00	\$0.00
5	V4-2S6FX-800-100	Flash Power Pack VNX2 800GB 100X2.5	\$599,500.00	UM	27%	\$437,635.00	\$101,915.00	\$89,925.00	\$65,945.00	\$0.00	\$23,980.00	\$0.00	\$0.00
5	V4-2S6FX-800-25	Flash Power Pack VNX2 800GB 25X2.5	\$149,875.00	UM	27%	\$109,408.75	\$25,476.25	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	\$0.00
5	V4-2S6FX-800-50	Flash Power Pack VNX2 800GB 50X2.5	\$299,750.00	UM	27%	\$218,817.50	\$50,957.50	\$44,962.50	\$33,975.00	\$0.00	\$11,990.00	\$0.00	\$0.00
5	V4-2S6FX-800TU	VNX 800GB MLC SSD 25X2.5 DAE U/G	\$7,195.00	UM	27%	\$5,252.35	\$935.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-2S6FX-800TU-100	Flash Power Pack VNX2 800GB 100X2.5 UPG	\$719,500.00	UM	27%	\$525,235.00	\$93,535.00	\$79,145.00	\$58,275.00	\$0.00	\$20,865.50	\$0.00	\$0.00
5	V4-2S6FX-800TU-50	Flash Power Pack VNX2 800GB 50X2.5 U											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	V4-2S6FXL-400	VNX 400GB AFP SSD 25X2.5 DPE/DAE	\$2,985.00	UM	27%	\$2,179.05	\$507.45	\$447.75	\$328.35	\$0.00	\$119.40	\$0.00	\$0.00
5	V4-2S6FXL-400TU	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,030.00	UM	27%	\$2,941.90	\$523.90	\$443.30	\$326.43	\$0.00	\$116.87	\$0.00	\$0.00
5	V4-2S6FXL-400U	VNX 400GB AFP SSD 25X2.5 DPE/DAE UPG	\$4,030.00	UM	27%	\$2,941.90	\$523.90	\$443.30	\$326.43	\$0.00	\$116.87	\$0.00	\$0.00
5	V4-2S6FXL-800	VNX 800GB AFP SSD 25X2.5 DAE	\$5,085.00	UM	27%	\$3,719.35	\$866.15	\$764.25	\$560.45	\$0.00	\$203.80	\$0.00	\$0.00
5	V4-2S6FXL-800TU	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$6,880.00	UM	27%	\$5,022.40	\$894.40	\$756.80	\$557.28	\$0.00	\$199.52	\$0.00	\$0.00
5	V4-2S6FXL-800U	VNX 800GB AFP SSD 25X2.5 DAE UPG	\$6,880.00	UM	27%	\$5,022.40	\$894.40	\$756.80	\$557.28	\$0.00	\$199.52	\$0.00	\$0.00
5	V4-D2S10-012	VNX 1.2TB 10K SAS 120X2.5 DAE	\$1,435.00	UM	27%	\$1,047.55	\$243.95	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	\$0.00
5	V4-D2S10-012TU	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,890.00	UM	27%	\$1,379.75	\$245.70	\$213.90	\$153.09	\$0.00	\$54.81	\$0.00	\$0.00
5	V4-D2S10-012U	VNX 1.2TB 10K SAS 120X2.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$0.00
5	V4-D2S10-600	VNX 600GB 10K SAS 120X2.5 DAE	\$860.00	UM	27%	\$627.80	\$146.20	\$129.00	\$94.60	\$0.00	\$34.40	\$0.00	\$0.00
5	V4-D2S10-600TU	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165.00	UM	27%	\$850.45	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$0.00
5	V4-D2S10-600U	VNX 600GB 10K SAS 120X2.5 DAE UPG	\$1,165.00	UM	27%	\$850.45	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$0.00
5	V4-D2S10-900	VNX 900GB 10K SAS 120X2.5 DAE	\$1,135.00	UM	27%	\$828.55	\$192.95	\$170.25	\$124.85	\$0.00	\$45.40	\$0.00	\$0.00
5	V4-D2S10-900TU	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$0.00
5	V4-D2S10-900U	VNX 900GB 10K SAS 120X2.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$0.00
5	V4-D2S15-300	VNX 300GB 15K SAS 120X2.5 DAE	\$1,245.00	UM	27%	\$908.85	\$211.65	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$0.00
5	V4-D2S15-300TU	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680.00	UM	27%	\$1,226.40	\$218.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	\$0.00
5	V4-D2S15-300U	VNX 300GB 15K SAS 120X2.5 DAE UPG	\$1,680.00	UM	27%	\$1,226.40	\$218.40	\$184.80	\$136.08	\$0.00	\$48.72	\$0.00	\$0.00
5	V4-D2S15-600	VNX 600GB 15K SAS 120X2.5 DAE	\$1,885.00	UM	27%	\$1,376.05	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$0.00
5	V4-D2S15-600TU	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$2,435.00	UM	27%	\$1,777.55	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$0.00
5	V4-D2S15-600U	VNX 600GB 15K SAS 120X2.5 DAE UPG	\$2,435.00	UM	27%	\$1,777.55	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$0.00
5	V4-D2S15-900	VNX 900GB 15K SAS 120X2.5 DAE	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	V4-D2S15-900TU	VNX 900GB 15K SAS 120X2.5 DAE UPG	\$3,845.00	UM	27%	\$2,806.85	\$653.65	\$576.75	\$422.99	\$0.00	\$153.51	\$0.00	\$0.00
5	V4-D2S15-900U	VNX 900GB 15K SAS 120X2.5 DAE UPG	\$3,845.00	UM	27%	\$2,806.85	\$653.65	\$576.75	\$422.99	\$0.00	\$153.51	\$0.00	\$0.00
5	V4-D2S6F-100	VNX 100GB EFD 120X2.5 DAE	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	V4-D2S6F-100TU	VNX 100GB EFD 120X2.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	V4-D2S6F-100U	VNX 100GB EFD 120X2.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	V4-D2S6F-200	VNX 200GB EFD 120X2.5 DAE	\$9,790.00	UM	27%	\$7,146.70	\$1,664.30	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$0.00
5	V4-D2S6F-200TU	VNX 200GB EFD 120X2.5 DAE UPG	\$9,790.00	UM	27%	\$7,146.70	\$1,664.30	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$0.00
5	V4-D2S6F-200U	VNX 200GB EFD 120X2.5 DAE UPG	\$9,790.00	UM	27%	\$7,146.70	\$1,664.30	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$0.00
5	V4-D2S6F-400	VNX 400GB FAST VP EFD 120X2.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$0.00
5	V4-D2S6F-400-10	VNX 400GB FAST VP EFD 120X2.5 DAE	\$3,900.00	UM	27%	\$2,847.00	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$0.00
5	V4-D2S6F-400-100	VNX 400GB FAST VP EFD 120X2.5 DAE	\$3,900.00	UM	27%	\$2,847.00	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$0.00
5	V4-D2S6F-400-100TU	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$3,900.00	UM	27%	\$2,847.00	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$0.00
5	V4-D2S6F-400-100U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$3,900.00	UM	27%	\$2,847.00	\$576.30	\$508.50	\$372.90	\$0.00	\$135.60	\$0.00	\$0.00
5	V4-D2S6F-400-25	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400-25TU	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400-25U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400U-10	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400U-100	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400U-100TU	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400U-100U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400U-25	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400U-25TU	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400U-25U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400U-50	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400U-50TU	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-400U-50U	VNX 400GB FAST VP EFD 120X2.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$599.20	\$547.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-D2S6F-800	VNX 800GB MLC SSD 120X2.5 DAE	\$5,995.00	UM	27%	\$4,376.35	\$1,019.15	\$899.25	\$659.55	\$0.00	\$239.80	\$0.00	\$0.00
5	V4-D2S6F-800-10	VNX 800GB MLC SSD 120X2.5 DAE	\$5,995.00	UM	27%	\$4,376.35	\$1,019.15	\$899.25	\$659.55	\$0.00	\$239.80	\$0.00	\$0.00
5	V4-D2S6F-800-100	VNX 800GB MLC SSD 120X2.5 DAE	\$5,995.00	UM	27%	\$4,376.35	\$1,019.15	\$899.25	\$659.55	\$0.00	\$239.80	\$0.00	\$0.00
5	V4-D2S6F-800-100TU	VNX 800GB MLC SSD 120X2.5 DAE UPG	\$7,195.00	UM	27%	\$5,252.35	\$995.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-D2S6F-800-100U	VNX 800GB MLC SSD 120X2.5 DAE UPG	\$7,195.00	UM	27%	\$5,252.35	\$995.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-D2S6F-800U-10	VNX 800GB MLC SSD 120X2.5 DAE UPG	\$7,195.00	UM	27%	\$5,252.35	\$995.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-D2S6F-800U-100	VNX 800GB MLC SSD 120X2.5 DAE UPG	\$7,195.00	UM	27%	\$5,252.35	\$995.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-D2S6F-800U-100TU	VNX 800GB MLC SSD 120X2.5 DAE UPG	\$7,195.00	UM	27%	\$5,252.35	\$995.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-D2S6F-800U-100U	VNX 800GB MLC SSD 120X2.5 DAE UPG	\$7,195.00	UM	27%	\$5,252.35	\$995.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-D2S6F-800U-25	VNX 800GB MLC SSD 120X2.5 DAE UPG	\$7,195.00	UM	27%	\$5,252.35	\$995.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-D2S6F-800U-25TU	VNX 800GB MLC SSD 120X2.5 DAE UPG	\$7,195.00	UM	27%	\$5,252.35	\$995.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-D2S6F-800U-25U	VNX 800GB MLC SSD 120X2.5 DAE UPG	\$7,195.00	UM	27%	\$5,252.35	\$995.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-D2S6FXL-1600	VNX 1600GB AFP SSD 120X2.5 DAE	\$7,750.00	UM	27%	\$5,657.50	\$1,317.50	\$1,162.50	\$852.50	\$0.00	\$310.00	\$0.00	\$0.00
5	V4-D2S6FXL-1600TU	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$10,465.00	UM	27%	\$7,639.45	\$1,360.45	\$1,151.15	\$847.67	\$0.00	\$303.49	\$0.00	\$0.00
5	V4-D2S6FXL-1600U	VNX 1600GB AFP SSD 120X2.5 DAE UPG	\$10,465.00	UM	27%	\$7,639.45	\$1,360.45	\$1,151.15	\$847.67	\$0.00	\$303.49	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	V4-D2S6FXL-3200	VNX 3200GB AFP SSD 120X2.5 DAE	\$15,780.00	UM	27%	\$11,519.40	\$2,682.60	\$2,367.00	\$1,735.80	\$0.00	\$631.20	\$0.00	\$0.00
5	V4-D2S6FXL-3200TU	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$21,305.00	UM	27%	\$15,552.65	\$2,769.65	\$2,343.55	\$1,725.71	\$0.00	\$617.85	\$0.00	\$0.00
5	V4-D2S6FXL-3200U	VNX 3200GB AFP SSD 120X2.5 DAE UPG	\$21,305.00	UM	27%	\$15,552.65	\$2,769.65	\$2,343.55	\$1,725.71	\$0.00	\$617.85	\$0.00	\$0.00
5	V4-D2S6FXL-400	VNX 400GB AFP SSD 120X2.5 DAE	\$2,985.00	UM	27%	\$2,170.05	\$507.45	\$447.75	\$328.35	\$0.00	\$119.40	\$0.00	\$0.00
5	V4-D2S6FXL-400TU	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,030.00	UM	27%	\$2,941.90	\$523.90	\$443.30	\$326.43	\$0.00	\$116.87	\$0.00	\$0.00
5	V4-D2S6FXL-400U	VNX 400GB AFP SSD 120X2.5 DAE UPG	\$4,030.00	UM	27%	\$2,941.90	\$523.90	\$443.30	\$326.43	\$0.00	\$116.87	\$0.00	\$0.00
5	V4-D2S6FXL-800	VNX 800GB AFP SSD 120X2.5 DAE	\$5,095.00	UM	27%	\$3,719.35	\$866.15	\$764.25	\$560.45	\$0.00	\$203.80	\$0.00	\$0.00
5	V4-D2S6FXL-800TU	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$6,880.00	UM	27%	\$5,022.40	\$894.40	\$756.80	\$557.28	\$0.00	\$199.52	\$0.00	\$0.00
5	V4-D2S6FXL-800U	VNX 800GB AFP SSD 120X2.5 DAE UPG	\$6,880.00	UM	27%	\$5,022.40	\$894.40	\$756.80	\$557.28	\$0.00	\$199.52	\$0.00	\$0.00
5	V4-DS07-020	VNX 2TB NL SAS 60X3.5 DAE	\$895.00	UM	27%	\$653.35	\$152.15	\$134.25	\$98.45	\$0.00	\$35.80	\$0.00	\$0.00
5	V4-DS07-020TU	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215.00	UM	27%	\$886.95	\$157.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	\$0.00
5	V4-DS07-020U	VNX 2TB NL SAS 60X3.5 DAE UPG	\$1,215.00	UM	27%	\$886.95	\$157.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	\$0.00
5	V4-DS07-030	VNX 3TB NL SAS 60X3.5 DAE	\$1,215.00	UM	27%	\$886.95	\$206.55	\$182.25	\$132.65	\$0.00	\$48.50	\$0.00	\$0.00
5	V4-DS07-030TU	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640.00	UM	27%	\$1,197.20	\$213.20	\$180.70	\$132.84	\$0.00	\$47.56	\$0.00	\$0.00
5	V4-DS07-030U	VNX 3TB NL SAS 60X3.5 DAE UPG	\$1,640.00	UM	27%	\$1,197.20	\$213.20	\$180.70	\$132.84	\$0.00	\$47.56	\$0.00	\$0.00
5	V4-DS07-040	VNX 4TB NL SAS 60X3.5 DAE	\$1,365.00	UM	27%	\$996.45	\$232.05	\$204.75	\$150.15	\$0.00	\$54.60	\$0.00	\$0.00
5	V4-DS07-040TU	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835.00	UM	27%	\$1,339.55	\$238.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	\$0.00
5	V4-DS07-040U	VNX 4TB NL SAS 60X3.5 DAE UPG	\$1,835.00	UM	27%	\$1,339.55	\$238.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	\$0.00
5	V4-DS10-012	VNX 1.2TB 10K SAS 60X3.5 DAE	\$1,435.00	UM	27%	\$1,047.55	\$243.95	\$201.85	\$157.85	\$0.00	\$57.40	\$0.00	\$0.00
5	V4-DS10-012TU	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$0.00
5	V4-DS10-012U	VNX 1.2TB 10K SAS 60X3.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$0.00
5	V4-DS10-600	VNX 600GB 10K SAS 60X3.5 DAE	\$0.00	UM	27%	\$0.00	\$146.20	\$129.00	\$84.60	\$0.00	\$34.40	\$0.00	\$0.00
5	V4-DS10-600TU	VNX 600GB 10K SAS 60X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$151.45	\$128.15	\$84.37	\$0.00	\$33.79	\$0.00	\$0.00
5	V4-DS10-600U	VNX 600GB 10K SAS 60X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$151.45	\$128.15	\$84.37	\$0.00	\$33.79	\$0.00	\$0.00
5	V4-DS10-900	VNX 900GB 10K SAS 60X3.5 DAE	\$1,135.00	UM	27%	\$828.55	\$192.95	\$170.25	\$124.85	\$0.00	\$33.79	\$0.00	\$0.00
5	V4-DS10-900TU	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$0.00
5	V4-DS10-900U	VNX 900GB 10K SAS 60X3.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$0.00
5	V4-DS15-300	VNX 300GB 15K SAS 60X3.5 DAE	\$0.00	UM	27%	\$0.00	\$154.70	\$136.50	\$100.10	\$0.00	\$36.40	\$0.00	\$0.00
5	V4-DS15-300TU	VNX 300GB 15K SAS 60X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$159.90	\$139.30	\$99.63	\$0.00	\$35.67	\$0.00	\$0.00
5	V4-DS15-300U	VNX 300GB 15K SAS 60X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$159.90	\$139.30	\$99.63	\$0.00	\$35.67	\$0.00	\$0.00
5	V4-DS15-600TU	VNX2 600GB 15K SAS 60X3.5 DPE/DAE	\$1,395.00	UM	27%	\$1,018.35	\$237.15	\$209.25	\$153.65	\$0.00	\$55.80	\$0.00	\$0.00
5	V4-DS15-600U	VNX2 600GB 15K SAS 60X3.5 TAA UPG	\$0.00	UM	27%	\$0.00	\$245.05	\$207.35	\$153.67	\$0.00	\$54.67	\$0.00	\$0.00
5	V4-DS15-600U	VNX2 600GB 15K SAS 60X3.5 DPE/DAE UPG	\$0.00	UM	27%	\$0.00	\$245.05	\$207.35	\$153.67	\$0.00	\$54.67	\$0.00	\$0.00
5	V4-DS6F-100	VNX 100GB SSD 60X3.5 DAE	\$2,435.00	UM	27%	\$1,777.55	\$413.95	\$365.25	\$287.85	\$0.00	\$97.40	\$0.00	\$0.00
5	V4-DS6F-100-FP	VNX 100GB SSD 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$661.87	\$584.00	\$409.00	\$0.00	\$97.40	\$0.00	\$0.00
5	V4-DS6F-100TU	VNX 100GB EPD 60X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	V4-DS6F-100U	VNX 100GB SSD 60X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	V4-DS6F-200	VNX 200GB SSD 60X3.5 DAE	\$3,845.00	UM	27%	\$2,806.85	\$653.65	\$576.75	\$429.95	\$0.00	\$153.80	\$0.00	\$0.00
5	V4-DS6F-200-FP	VNX 200GB SSD 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$1,260.27	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$0.00
5	V4-DS6F-200TU	VNX 200GB EPD 60X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	V4-DS6F-200U	VNX 200GB SSD 60X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	V4-DS6FX1.6TB-100	Flash Power Pack VNX2 1.6TB 100X3.5D	\$970,000.00	UM	27%	\$714,670.00	\$166,430.00	\$146,850.00	\$107,690.00	\$0.00	\$39,160.00	\$0.00	\$0.00
5	V4-DS6FX1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5D	\$244,750.00	UM	27%	\$178,667.50	\$41,667.50	\$36,712.50	\$26,822.50	\$0.00	\$9,790.00	\$0.00	\$0.00
5	V4-DS6FX1.6TB-50	Flash Power Pack VNX2 1.6TB 50X3.5D	\$489,500.00	UM	27%	\$357,355.00	\$83,215.00	\$73,425.00	\$53,845.00	\$0.00	\$19,580.00	\$0.00	\$0.00
5	V4-DS6FX1.6TBU-100	Flash Power Pack VNX2 1.6TB 100X3.5D UPG	\$1,174,500.00	UM	27%	\$857,346.25	\$152,685.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$0.00
5	V4-DS6FX1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X3.5D UPG	\$293,625.00	UM	27%	\$214,346.25	\$38,171.25	\$32,298.75	\$23,783.63	\$0.00	\$8,515.13	\$0.00	\$0.00
5	V4-DS6FX1.6TBU-50	Flash Power Pack VNX2 1.6TB 50X3.5D UPG	\$587,250.00	UM	27%	\$429,692.50	\$76,342.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$0.00
5	V4-DS6FX1.6TU-100	Flash Power Pack VNX2 1.6TB 100X3.5D UPG	\$1,174,500.00	UM	27%	\$857,346.25	\$152,685.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$0.00
5	V4-DS6FX1.6TU-50	Flash Power Pack VNX2 1.6TB 50X3.5D UPG	\$587,250.00	UM	27%	\$429,692.50	\$76,342.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$0.00
5	V4-DS6FX-100	VNX 100GB FAST VP SSD 60X3.5 DAE	\$0.00	UM	27%	\$0.00	\$278.25	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$0.00
5	V4-DS6FX-100-FP	VNX 100GB FAST VP SSD 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$315.35	\$276.25	\$204.05	\$0.00	\$74.20	\$0.00	\$0.00
5	V4-DS6FX-100U	VNX 100GB FAST VP SSD 60X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$315.35	\$276.25	\$204.05	\$0.00	\$74.20	\$0.00	\$0.00
5	V4-DS6FX-1600	VNX 1600GB MLC SSD 60X3.5 DAE	\$9,740.00	UM	27%	\$7,146.70	\$1,664.30	\$1,468.50	\$1,076.60	\$0.00	\$391.60	\$0.00	\$0.00
5	V4-DS6FX-1600TU	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,526.85	\$1,291.85	\$951.35	\$0.00	\$340.61	\$0.00	\$0.00
5	V4-DS6FX-1600U	VNX 1600GB MLC SSD 60X3.5 DAE U/G	\$11,745.00	UM	27%	\$8,573.85	\$1,526.85	\$1,291.85	\$951.35	\$0.00	\$340.61	\$0.00	\$0.00
5	V4-DS6FX-200	VNX 200GB FAST VP SSD 60X3.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$0.00
5	V4-DS6FX-200-10	Flash Power Pack VNX2 200GB 10X3.5D	\$21,300.00	UM	27%	\$15,549.00	\$3,621.00	\$3,195.00	\$2,343.00	\$0.00	\$85.20	\$0.00	\$0.00
5	V4-DS6FX-200-100	Flash Power Pack VNX2 200GB 100X3.5D	\$185,400.00	UM	27%	\$135,342.00	\$31,518.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	\$0.00
5	V4-DS6FX-200-25	Flash Power Pack VNX2 200GB 25X3.5D	\$53,250.00	UM	27%	\$38,872.50	\$9,052.50	\$7,987.50	\$5,857.50	\$0.00	\$2,130.00	\$0.00	\$0.00
5	V4-DS6FX-200-50	Flash Power Pack VNX2 200GB 50X3.5D	\$100,425.00	UM	27%	\$73,912.50	\$17,072.50	\$15,063.75	\$11,048.75	\$0.00	\$4,017.00	\$0.00	\$0.00
5	V4-DS6FX-200-FP	VNX 200GB FAST VP SSD 60X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$570.35	\$503.25	\$369.65	\$0.00	\$134.20	\$0.00	\$0.00
5	V4-DS6FX-200TU	VNX 200GB FAST VP EPD 60X3.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$332.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$0.00
5	V4-DS6FX-200TU-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480.00	UM	27%	\$162,410.40	\$28,922.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$0.00
5	V4-DS6FX-200TU-50	Flash Power Pack VNX2 200GB 50X3.5D UPG	\$120,510.00	UM	27%	\$87,972.30	\$15,666.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	\$0.00
5	V4-DS6FX-200U	VNX 200GB FAST VP SSD 60X3.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$332.15	\$281.05	\$206.96	\$0.00	\$74.10	\$0.00	\$0.00
5	V4-DS6FX-200U-100	Flash Power Pack VNX2 200GB 100X3.5D UPG	\$222,480.00	UM	27%	\$162,410.40	\$28,922.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$0.00
5	V4-DS6FX-200U-25	Flash Power Pack VNX2 200GB 25X3.5D UPG	\$53,250.00	UM	27%	\$38,872.50	\$9,052.50	\$7,987.50	\$5,857.50	\$0.00			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPP PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPP ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	V4-DS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5D	\$59,950.00	UM	27%	\$43,763.50	\$10,191.50	\$8,992.50	\$6,594.50	\$0.00	\$2,398.00	\$0.00	\$0.00
5	V4-DS6FX-800-25	Flash Power Pack VNX2 800GB 100X3.5D	\$599,500.00	UM	27%	\$437,635.00	\$101,915.00	\$89,925.00	\$65,945.00	\$0.00	\$23,980.00	\$0.00	\$0.00
5	V4-DS6FX-800-50	Flash Power Pack VNX2 800GB 25X3.5D	\$149,875.00	UM	27%	\$109,408.75	\$25,478.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	\$0.00
5	V4-DS6FX-800-100	Flash Power Pack VNX2 800GB 50X3.5D	\$299,750.00	UM	27%	\$218,817.50	\$50,957.50	\$44,962.50	\$32,972.50	\$0.00	\$11,990.00	\$0.00	\$0.00
5	V4-DS6FX-800TU	VNX 800GB MLC SSD 60X3.5 DAE U/G	\$0.00	UM	27%	\$0.00	\$935.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-DS6FX-800TU-100	Flash Power Pack VNX2 800GB 100X3.5D UPG	\$719,500.00	UM	27%	\$525,235.00	\$93,535.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$0.00
5	V4-DS6FX-800TU-50	Flash Power Pack VNX2 800GB 50X3.5D UPG	\$379,750.00	UM	27%	\$262,617.50	\$46,767.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$0.00
5	V4-DS6FX-800U	VNX 800GB MLC SSD 60X3.5 DAE U/G	\$0.00	UM	27%	\$0.00	\$935.35	\$791.45	\$582.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-DS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5D UPG	\$71,950.00	UM	27%	\$52,523.50	\$9,353.50	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	\$0.00
5	V4-DS6FX-800U-100	Flash Power Pack VNX2 800GB 100X3.5D UPG	\$719,500.00	UM	27%	\$525,235.00	\$93,535.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$0.00
5	V4-DS6FX-800U-25	Flash Power Pack VNX2 800GB 25X3.5D UPG	\$179,875.00	UM	27%	\$131,308.75	\$23,383.75	\$19,786.25	\$14,569.88	\$0.00	\$5,216.38	\$0.00	\$0.00
5	V4-DS6FX-800U-50	Flash Power Pack VNX2 800GB 50X3.5D UPG	\$359,750.00	UM	27%	\$262,617.50	\$46,767.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$0.00
5	V4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE	\$895.00	UM	27%	\$653.35	\$152.15	\$134.25	\$98.45	\$0.00	\$35.80	\$0.00	\$0.00
5	V4-VS07-020TU	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215.00	UM	27%	\$886.95	\$157.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	\$0.00
5	V4-VS07-020U	VNX 2TB NL SAS 15X3.5 DAE UPG	\$1,215.00	UM	27%	\$886.95	\$157.95	\$133.65	\$98.42	\$0.00	\$35.24	\$0.00	\$0.00
5	V4-VS07-030	VNX 3TB NL SAS 15X3.5 DAE	\$1,215.00	UM	27%	\$886.95	\$157.95	\$133.65	\$98.42	\$0.00	\$35.60	\$0.00	\$0.00
5	V4-VS07-030TU	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640.00	UM	27%	\$1,197.20	\$206.55	\$182.25	\$132.84	\$0.00	\$47.56	\$0.00	\$0.00
5	V4-VS07-030U	VNX 3TB NL SAS 15X3.5 DAE UPG	\$1,640.00	UM	27%	\$1,197.20	\$206.55	\$182.25	\$132.84	\$0.00	\$47.56	\$0.00	\$0.00
5	V4-VS07-040	VNX 4TB NL SAS 15X3.5 DAE	\$1,365.00	UM	27%	\$996.45	\$232.05	\$204.75	\$150.15	\$0.00	\$54.60	\$0.00	\$0.00
5	V4-VS07-040TU	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835.00	UM	27%	\$1,339.55	\$238.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	\$0.00
5	V4-VS07-040U	VNX 4TB NL SAS 15X3.5 DAE UPG	\$1,835.00	UM	27%	\$1,339.55	\$238.55	\$201.85	\$148.64	\$0.00	\$53.22	\$0.00	\$0.00
5	V4-VS10-012	VNX 1.2TB 10K SAS 15X3.5 DAE	\$1,435.00	UM	27%	\$1,047.55	\$243.95	\$215.25	\$157.85	\$0.00	\$57.40	\$0.00	\$0.00
5	V4-VS10-012TU	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$0.00
5	V4-VS10-012U	VNX 1.2TB 10K SAS 15X3.5 DAE UPG	\$1,945.00	UM	27%	\$1,419.85	\$252.85	\$213.95	\$157.55	\$0.00	\$56.41	\$0.00	\$0.00
5	V4-VS10-600	VNX 600GB 10K SAS 15X3.5 DAE	\$860.00	UM	27%	\$627.85	\$146.20	\$129.00	\$94.60	\$0.00	\$34.40	\$0.00	\$0.00
5	V4-VS10-600TU	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165.00	UM	27%	\$850.45	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$0.00
5	V4-VS10-600U	VNX 600GB 10K SAS 15X3.5 DAE UPG	\$1,165.00	UM	27%	\$850.45	\$151.45	\$128.15	\$94.37	\$0.00	\$33.79	\$0.00	\$0.00
5	V4-VS10-900	VNX 900GB 10K SAS 15X3.5 DAE	\$1,135.00	UM	27%	\$828.55	\$192.95	\$170.25	\$124.85	\$0.00	\$43.79	\$0.00	\$0.00
5	V4-VS10-900TU	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$0.00
5	V4-VS10-900U	VNX 900GB 10K SAS 15X3.5 DAE UPG	\$1,530.00	UM	27%	\$1,116.90	\$198.90	\$168.30	\$123.93	\$0.00	\$44.37	\$0.00	\$0.00
5	V4-VS15-300	VNX 300GB 15K SAS 15X3.5 DAE	\$910.00	UM	27%	\$684.30	\$154.70	\$136.50	\$100.10	\$0.00	\$36.40	\$0.00	\$0.00
5	V4-VS15-300TU	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230.00	UM	27%	\$897.90	\$159.90	\$135.30	\$99.63	\$0.00	\$35.67	\$0.00	\$0.00
5	V4-VS15-300U	VNX 300GB 15K SAS 15X3.5 DAE UPG	\$1,230.00	UM	27%	\$897.90	\$159.90	\$135.30	\$99.63	\$0.00	\$35.67	\$0.00	\$0.00
5	V4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE	\$1,395.00	UM	27%	\$1,018.35	\$237.15	\$209.25	\$153.45	\$0.00	\$55.80	\$0.00	\$0.00
5	V4-VS15-600TU	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885.00	UM	27%	\$1,376.05	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$0.00
5	V4-VS15-600U	VNX 600GB 15K SAS 15X3.5 DAE UPG	\$1,885.00	UM	27%	\$1,376.05	\$245.05	\$207.35	\$152.69	\$0.00	\$54.67	\$0.00	\$0.00
5	V4-VS15-900	VNX 900GB 15K SAS 15X3.5 DAE	\$2,435.00	UM	27%	\$1,777.55	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$0.00
5	V4-VS15-900TU	VNX 900GB 15K SAS 15X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	V4-VS15-900U	VNX 900GB 15K SAS 15X3.5 DAE UPG	\$3,290.00	UM	27%	\$2,401.70	\$427.70	\$361.90	\$266.49	\$0.00	\$95.41	\$0.00	\$0.00
5	V4-VS15-200	VNX 200GB SSD 15X3.5 DAE	\$3,845.00	UM	27%	\$2,806.85	\$653.65	\$576.75	\$422.95	\$0.00	\$153.80	\$0.00	\$0.00
5	V4-VS15-200-FP	VNX 200GB SSD 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$1,260.27	\$1,112.00	\$779.00	\$0.00	\$176.20	\$0.00	\$0.00
5	V4-VS15-200TU	VNX 200GB EPD 15X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	V4-VS15-200U	VNX 200GB SSD 15X3.5 DAE UPG	\$5,190.00	UM	27%	\$3,788.70	\$674.70	\$570.90	\$420.39	\$0.00	\$150.51	\$0.00	\$0.00
5	V4-VS15-1.6TB-10	Flash Power Pack VNX2 1.6TB 10X3.5	\$97,900.00	UM	27%	\$71,467.00	\$16,643.00	\$14,685.00	\$10,769.00	\$0.00	\$3,916.00	\$0.00	\$0.00
5	V4-VS15-1.6TB-100	Flash Power Pack VNX2 1.6TB 100X3.5	\$979,000.00	UM	27%	\$714,670.00	\$166,430.00	\$146,850.00	\$107,690.00	\$0.00	\$39,160.00	\$0.00	\$0.00
5	V4-VS15-1.6TB-25	Flash Power Pack VNX2 1.6TB 25X3.5	\$244,750.00	UM	27%	\$178,667.50	\$41,607.50	\$36,712.50	\$26,822.50	\$0.00	\$9,790.00	\$0.00	\$0.00
5	V4-VS15-1.6TB-50	Flash Power Pack VNX2 1.6TB 50X3.5	\$489,500.00	UM	27%	\$357,335.00	\$83,215.00	\$73,425.00	\$53,845.00	\$0.00	\$19,580.00	\$0.00	\$0.00
5	V4-VS15-1.6TBU-10	Flash Power Pack VNX2 1.6TB 10X3.5 UPG	\$117,450.00	UM	27%	\$85,738.50	\$15,289.50	\$13,919.50	\$9,513.45	\$0.00	\$3,406.05	\$0.00	\$0.00
5	V4-VS15-1.6TBU-100	Flash Power Pack VNX2 1.6TB 100X3.5 UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$152,895.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$0.00
5	V4-VS15-1.6TBU-25	Flash Power Pack VNX2 1.6TB 25X3.5 UPG	\$293,625.00	UM	27%	\$214,346.25	\$38,171.25	\$32,298.75	\$23,783.63	\$0.00	\$8,515.13	\$0.00	\$0.00
5	V4-VS15-1.6TBU-50	Flash Power Pack VNX2 1.6TB 50X3.5 UPG	\$587,250.00	UM	27%	\$429,692.50	\$76,342.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$0.00
5	V4-VS15-1.6TU-100	Flash Power Pack VNX2 1.6TB 100X3.5 UPG	\$1,174,500.00	UM	27%	\$857,385.00	\$152,895.00	\$129,195.00	\$95,134.50	\$0.00	\$34,060.50	\$0.00	\$0.00
5	V4-VS15-1.6TU-50	Flash Power Pack VNX2 1.6TB 50X3.5 UPG	\$587,250.00	UM	27%	\$429,692.50	\$76,342.50	\$64,597.50	\$47,567.25	\$0.00	\$17,030.25	\$0.00	\$0.00
5	V4-VS15-100	VNX 100GB FAST VP SSD 15X3.5 DAE	\$0.00	UM	27%	\$0.00	\$278.25	\$242.05	\$174.20	\$0.00	\$64.53	\$0.00	\$0.00
5	V4-VS15-100-FP	VNX 100GB FAST VP SSD 15X3.5 DAE-FP	\$0.00	UM	27%	\$0.00	\$315.35	\$278.25	\$204.05	\$0.00	\$74.20	\$0.00	\$0.00
5	V4-VS15-100U	VNX 100GB FAST VP SSD 15X3.5 DAE UPG	\$0.00	UM	27%	\$0.00	\$289.25	\$244.75	\$180.23	\$0.00	\$64.53	\$0.00	\$0.00
5	V4-VS15-1600	VNX 1600GB MLC SSD 15X3.5 DAE	\$0.00	UM	27%	\$0.00	\$1,664.30	\$1,468.50	\$1,076.90	\$0.00	\$391.60	\$0.00	\$0.00
5	V4-VS15-1600TU	VNX 1600GB MLC SSD 15X3.5 DAE U/G	\$0.00	UM	27%	\$0.00	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$0.00
5	V4-VS15-1600U	VNX 1600GB MLC SSD 15X3.5 DAE U/G	\$0.00	UM	27%	\$0.00	\$1,526.85	\$1,291.95	\$951.35	\$0.00	\$340.61	\$0.00	\$0.00
5	V4-VS15-200	VNX 200GB FAST VP SSD 15X3.5 DAE	\$2,130.00	UM	27%	\$1,554.90	\$362.10	\$319.50	\$234.30	\$0.00	\$85.20	\$0.00	\$0.00
5	V4-VS15-200-10	Flash Power Pack VNX2 200GB 10X3.5	\$21,300.00	UM	27%	\$15,549.00	\$3,621.00	\$3,195.00	\$2,343.00	\$0.00	\$85.20	\$0.00	\$0.00
5	V4-VS15-200-100	Flash Power Pack VNX2 200GB 100X3.5	\$165,400.00	UM	27%	\$135,342.00	\$31,518.00	\$27,810.00	\$20,394.00	\$0.00	\$7,416.00	\$0.00	\$0.00
5	V4-VS15-200-21	Flash Power Pack VNX2 200GB 21X3.5	\$44,730.00	UM	27%	\$32,652.90	\$7,604.10	\$6,709.50	\$4,920.30	\$0.00	\$1,789.20	\$0.00	\$0.00
5	V4-VS15-200-50	Flash Power Pack VNX2 200GB 25X3.5	\$53,250.00	UM	27%	\$39,872.25	\$9,052.50	\$7,987.50	\$5,857.50	\$0.00	\$2,130.00	\$0.00	\$0.00
5	V4-VS15-200-FP	VNX 200GB FAST VP SSD 15X3.5 DAE-FP	\$100,425.00	UM	27%	\$73,310.25	\$17,072.25	\$15,063.75	\$11,045.75	\$0.00	\$4,017.00	\$0.00	\$0.00
5	V4-VS15-200TU	VNX 200GB FAST VP EPD 15X3.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$332.15	\$281.05	\$208.96	\$0.00	\$74.10	\$0.00	\$0.00
5	V4-VS15-200TU-100	Flash Power Pack VNX2 200GB 100X3.5 UPG	\$222,410.00	UM	27%	\$162,410.40	\$28,922.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$0.00
5	V4-VS15-200TU-50	Flash Power Pack VNX2 200GB 50X3.5 UPG	\$120,510.00	UM	27%	\$87,972.30	\$15,666.30	\$13,256.10	\$9,761.31	\$0.00	\$3,494.79	\$0.00	\$0.00
5	V4-VS15-200U	VNX 200GB FAST VP SSD 15X3.5 DAE UPG	\$2,555.00	UM	27%	\$1,865.15	\$332.15	\$281.05	\$208.96	\$0.00	\$74.10	\$0.00	\$0.00
5	V4-VS15-200U-100	Flash Power Pack VNX2 200GB 100X3.5 UPG	\$225,550.00	UM	27%	\$163,550.40	\$28,922.40	\$24,472.80	\$18,020.88	\$0.00	\$6,451.92	\$0.00	\$0.00
5	V4-VS15-200U-21	Flash Power Pack VNX2 200GB 21X3.5 UPG	\$53,855.00	UM	27%	\$39,169.15	\$6,975.15	\$5,902.05	\$4,346.06	\$0.00	\$1,556.00	\$0.00	\$0.00
5	V4-VS15-200U-25	Flash Power Pack VNX2 200GB 25X3.5 UPG	\$63,250.00	UM	27%	\$46,628.75	\$8,303.75	\$7,026.25	\$5,173.88	\$0.00	\$1,852.38	\$0.00	\$0.00
5	V4-VS15-200U-50	Flash Power Pack VNX2 200GB 50X3.5 UPG	\$120,510.00	UM									

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	V4-VS6FX-400TU	VNX 400GB FAST VP EFD 15X3.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-VS6FX-400TU-100	Flash Power Pack VNX2 400GB 100x3.5 UPG	\$407,000.00	UM	27%	\$297,110.00	\$52,910.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$0.00
5	V4-VS6FX-400TU-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$203,500.00	UM	27%	\$148,555.00	\$26,455.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$0.00
5	V4-VS6FX-400U	VNX 400GB FAST VP SSD 15X3.5 DAE UPG	\$4,070.00	UM	27%	\$2,971.10	\$529.10	\$447.70	\$329.67	\$0.00	\$118.03	\$0.00	\$0.00
5	V4-VS6FX-400U-10	Flash Power Pack VNX2 400GB 10X3.5 UPG	\$40,700.00	UM	27%	\$29,711.00	\$5,291.00	\$4,477.00	\$3,296.70	\$0.00	\$1,180.30	\$0.00	\$0.00
5	V4-VS6FX-400U-100	Flash Power Pack VNX2 400GB 100x3.5 UPG	\$407,000.00	UM	27%	\$297,110.00	\$52,910.00	\$44,770.00	\$32,967.00	\$0.00	\$11,803.00	\$0.00	\$0.00
5	V4-VS6FX-400U-21	Flash Power Pack VNX2 400GB 21x3.5 UPG	\$86,470.00	UM	27%	\$62,393.10	\$11,111.00	\$9,401.70	\$6,923.07	\$0.00	\$2,478.63	\$0.00	\$0.00
5	V4-VS6FX-400U-25	Flash Power Pack VNX2 400GB 25x3.5 UPG	\$101,750.00	UM	27%	\$74,277.50	\$13,227.50	\$11,192.50	\$8,241.75	\$0.00	\$2,950.75	\$0.00	\$0.00
5	V4-VS6FX-400U-50	Flash Power Pack VNX2 400GB 50x3.5 UPG	\$203,500.00	UM	27%	\$148,555.00	\$26,455.00	\$22,385.00	\$16,483.50	\$0.00	\$5,901.50	\$0.00	\$0.00
5	V4-VS6FX-800	VNX 800GB MLC SSD 15X3.5 DAE	\$5,995.00	UM	27%	\$4,376.35	\$1,019.15	\$899.25	\$659.45	\$0.00	\$239.80	\$0.00	\$0.00
5	V4-VS6FX-800-10	Flash Power Pack VNX2 800GB 10X3.5	\$59,950.00	UM	27%	\$43,763.50	\$10,191.50	\$8,992.50	\$6,594.45	\$0.00	\$2,398.00	\$0.00	\$0.00
5	V4-VS6FX-800-100	Flash Power Pack VNX2 800GB 100x3.5	\$599,500.00	UM	27%	\$437,635.00	\$101,915.00	\$89,925.00	\$65,945.00	\$0.00	\$23,980.00	\$0.00	\$0.00
5	V4-VS6FX-800-21	Flash Power Pack VNX2 800GB 21x3.5	\$125,895.00	UM	27%	\$91,903.35	\$21,402.15	\$18,884.25	\$13,848.45	\$0.00	\$5,035.80	\$0.00	\$0.00
5	V4-VS6FX-800-25	Flash Power Pack VNX2 800GB 25x3.5	\$149,875.00	UM	27%	\$109,408.75	\$25,478.75	\$22,481.25	\$16,486.25	\$0.00	\$5,995.00	\$0.00	\$0.00
5	V4-VS6FX-800-50	Flash Power Pack VNX2 800GB 50x3.5	\$299,750.00	UM	27%	\$218,617.50	\$50,957.50	\$44,962.50	\$33,972.50	\$0.00	\$11,990.00	\$0.00	\$0.00
5	V4-VS6FX-800TU	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$7,195.00	UM	27%	\$5,252.35	\$935.35	\$791.45	\$592.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-VS6FX-800TU-100	Flash Power Pack VNX2 800GB 100x3.5 UPG	\$719,500.00	UM	27%	\$525,235.00	\$93,535.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$0.00
5	V4-VS6FX-800TU-50	Flash Power Pack VNX2 800GB 50x3.5 UPG	\$359,750.00	UM	27%	\$262,617.50	\$46,767.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$0.00
5	V4-VS6FX-800U	VNX 800GB MLC SSD 15X3.5 DAE U/G	\$7,195.00	UM	27%	\$5,252.35	\$935.35	\$791.45	\$592.80	\$0.00	\$208.66	\$0.00	\$0.00
5	V4-VS6FX-800U-10	Flash Power Pack VNX2 800GB 10X3.5 UPG	\$71,950.00	UM	27%	\$52,523.00	\$9,353.00	\$7,914.50	\$5,827.95	\$0.00	\$2,086.55	\$0.00	\$0.00
5	V4-VS6FX-800U-100	Flash Power Pack VNX2 800GB 100x3.5 UPG	\$719,500.00	UM	27%	\$525,235.00	\$93,535.00	\$79,145.00	\$58,279.50	\$0.00	\$20,865.50	\$0.00	\$0.00
5	V4-VS6FX-800U-21	Flash Power Pack VNX2 800GB 21x3.5 UPG	\$151,095.00	UM	27%	\$110,299.35	\$19,642.35	\$16,620.45	\$12,238.70	\$0.00	\$4,381.76	\$0.00	\$0.00
5	V4-VS6FX-800U-25	Flash Power Pack VNX2 800GB 25x3.5 UPG	\$179,875.00	UM	27%	\$131,308.75	\$23,383.75	\$19,786.25	\$14,569.88	\$0.00	\$5,216.38	\$0.00	\$0.00
5	V4-VS6FX-800U-50	Flash Power Pack VNX2 800GB 50x3.5 UPG	\$359,750.00	UM	27%	\$262,617.50	\$46,767.50	\$39,572.50	\$29,139.75	\$0.00	\$10,432.75	\$0.00	\$0.00
5	VBMSASHDMSAS2	ONE PR 2M MINI SAS HD TO MINI SAS CBL'S	\$554.00	UM	27%	\$404.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSASHDMSAS5	ONE PR 2M MINI SAS HD TO MINI SAS CBL'S	\$1,386.00	UM	27%	\$1,011.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSASHDMSAS8	ONE PR 3M MINI SAS HD TO MINI SAS CBL'S	\$2,772.00	UM	27%	\$2,023.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSAS-MSAS10	ONE PR OF 10M MINI SAS TO MINI SAS CBL'S	\$1,053.00	UM	27%	\$775.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSAS-MSAS2M	ONE PR OF 2M MINI SAS TO MINI SAS CBL'S	\$370.00	UM	27%	\$270.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBMSAS-MSAS5M	ONE PR OF 5M MINI SAS TO MINI SAS CBL'S	\$924.00	UM	27%	\$674.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBPM40U-ASTL	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	\$1,301.00	UM	27%	\$949.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBPM40U-DASTL	40U DEEP RACK PWR CORD PAIR ASTL LP-58	\$2,661.00	UM	27%	\$1,942.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBPM40U-IEC3	40U DEEP RACK PWR CORD PAIR IEC309	\$1,127.00	UM	27%	\$822.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBPM40U-D-R&S	40U DEEP RACK PWR CORD PAIR R&S	\$3,850.00	UM	27%	\$2,810.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBPM40U-D-US	40U DEEP RACK PWR CORD PAIR US TWISTLOCK	\$680.00	UM	27%	\$496.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBPM40U-IEC3	CAB QUAD POWER CORD IEC309	\$680.00	UM	27%	\$496.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBPM40U-RS	CAB QUAD POWER CORD US R&S CONNECTOR	\$1,301.00	UM	27%	\$949.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBPM40U-US	CAB QUAD POWER CORD US TWISTLOCK	\$680.00	UM	27%	\$496.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSAS-FLEX2M	HI-FLEX 2M MINISAS TO MINISAS CBL PR	\$812.00	UM	27%	\$592.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSAS-FLEX3M	HI-FLEX 3M MINISAS TO MINISAS CBL PR	\$1,217.00	UM	27%	\$898.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSAS-FLEX5M	HI-FLEX 5M MINISAS TO MINISAS CBL PR	\$2,028.00	UM	27%	\$1,480.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSAS-FLEX8M	HI-FLEX 8M MINISAS TO MINISAS CBL PR	\$3,245.00	UM	27%	\$2,368.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSASHD-FLX2M	HI-FLEX 2M MINISASHD TO MINISAS CBL PR	\$1,093.00	UM	27%	\$797.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSASHD-FLX3M	HI-FLEX 3M MINISASHD TO MINISAS CBL PR	\$1,639.00	UM	27%	\$1,196.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSASHD-FLX5M	HI-FLEX 5M MINISASHD TO MINISAS CBL PR	\$2,732.00	UM	27%	\$1,994.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSASHD-FLX8M	HI-FLEX 8M MINISASHD TO MINISAS CBL PR	\$4,372.00	UM	27%	\$3,191.56	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSFP-TWAX-1M	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$638.00	UM	27%	\$465.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSFP-TWAX-3M	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$765.00	UM	27%	\$558.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBSFP-TWAX-5M	Qty 2 SFP+ TO SFP+ 5M ACTIVE 8G/10G CBL	\$935.00	UM	27%	\$674.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELCO1UCS	Telco Rail Kit for the 1U CS	\$924.00	UM	27%	\$674.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELCO2UDAE	Telco Rail kit for the 2U DAE	\$201.00	UM	27%	\$146.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELCO2UDME	Telco Rail kit for the 2U DME	\$201.00	UM	27%	\$146.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELCO3UDAE	Telco Rail kit for the 3U DAE	\$201.00	UM	27%	\$146.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VBTELCO3UDPE	Telco Rail Kit for the 3U DPE	\$334.00	UM	27%	\$243.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDMBM1GCUIA	VNXB 1GBASE-T DM MODULE 4 PORT	\$1,478.00	UM	27%	\$1,078.94	\$251.26	\$221.70	\$162.58	\$0.00	\$59.12	\$0.00	\$0.00
5	VDMBM1GCUIJ	VNXB 1GBASE-T DM MODULE 4 PORT	\$2,074.00	UM	27%	\$1,514.02	\$352.58	\$311.10	\$228.14	\$0.00	\$82.96	\$0.00	\$0.00
5	VDMBMXG2OPA	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$4,434.00	UM	27%	\$3,236.82	\$753.78	\$665.10	\$487.74	\$0.00	\$177.36	\$0.00	\$0.00
5	VDMBMXG2OPU	VNXB 10GBE 2 OP MODULE (2 SFP+)	\$6,226.00	UM	27%	\$4,544.96	\$1,058.42	\$933.90	\$684.86	\$0.00	\$249.04	\$0.00	\$0.00
5	VDMBMXG2TWA	VNXB 10GBE 2 OP MODULE (TWINAX)	\$2,956.00	UM	27%	\$2,157.88	\$502.52	\$443.40	\$325.16	\$0.00	\$118.24	\$0.00	\$0.00
5	VDMBMXG2TWW	VNXB 10GBE 2 OP MODULE (TWINAX)	\$4,144.00	UM	27%	\$3,025.12	\$704.48	\$621.60	\$455.84	\$0.00	\$165.76	\$0.00	\$0.00
5	VDMBMXGTA	VNXB 10GBASE-T DM MODULE 2 PORT	\$2,217.00	UM	27%	\$1,618.41	\$376.89	\$332.55	\$243.87	\$0.00	\$88.68	\$0.00	\$0.00
5	VDMBMXGTU	VNXB 10GBASE-T DM MODULE 2 PORT	\$3,104.00	UM	27%	\$2,265.92	\$527.68	\$465.60	\$341.44	\$0.00	\$124.16	\$0.00	\$0.00
5	V-N4-201210	VNX 1.2TB 10K VAULT 25X2.5 DPE/DAE NEBS	\$6,340.00	UM	27%	\$4,628.20	\$1,077.80	\$951.00	\$697.40	\$0.00	\$253.60	\$0.00	\$0.00
5	V-N4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE NEBS	\$5,465.00	UM	27%	\$3,988.45	\$929.05	\$819.75	\$601.15	\$0.00	\$218.60	\$0.00	\$0.00
5	V-N4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE NEBS	\$17,560.00	UM	27%	\$12,818.80	\$2,965.20	\$2,634.00	\$1,931.60	\$0.00	\$702.40	\$0.00	\$0.00
5	V-N4-260010	VNX 600GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$3,785.00	UM	27%	\$2,763.05	\$643.45	\$567.75	\$416.35	\$0.00	\$151.40	\$0.00	\$0.00
5	V-N4-290010	VNX 900GB 10K VAULT 25X2.5 DPE/DAE NEBS	\$4,985.00	UM	27%	\$3,639.05	\$847.45	\$747.75	\$548.35	\$0.00	\$199.40	\$0.00	\$0.00
5	V-N4-250701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE NEBS	\$3,940.00	UM	27%	\$2,876.20	\$669.80	\$591.00	\$433.40	\$0.00	\$157.60	\$0.00	\$0.00
5	V-N4-D30015	VNX 300GB 15K VAULT 60X3.5 DAE NEBS	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V-N4-D90010	VNX 9											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VNX52DP12510FD	VNX5200 DPE 25x2 5" 25x1 2TB 10K DC-FL	\$35,304.00	UM	27%	\$25,771.92	\$6,001.68	\$5,295.60	\$3,883.44	\$0.00	\$1,412.16	\$0.00	\$0.00
5	VNX52DP12510MD	VNX5200 DPE 25x2 5" 25x1 2TB DC-MIN RK	\$35,304.00	UM	27%	\$25,771.92	\$6,001.68	\$5,295.60	\$3,883.44	\$0.00	\$1,412.16	\$0.00	\$0.00
5	VNX52DP12510FD	VNX5200 DPE 25 DR-25X1T NL DC-FLD IN	\$24,768.00	UM	27%	\$18,080.64	\$4,210.56	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	\$0.00
5	VNX52DP12510MD	VNX5200 DPE 25 DR-25X1T NL DC-MIN RK	\$24,768.00	UM	27%	\$18,080.64	\$4,210.56	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	\$0.00
5	VNX52DP30015FD	VNX5200 DPE 25 DR-8X300G15K DC-FLD INS	\$11,982.95	UM	27%	\$8,985.52	\$2,790.55	\$2,462.25	\$1,805.65	\$0.00	\$656.60	\$0.00	\$0.00
5	VNX52DP30015MD	VNX5200 DPE 25 DR-8X300G15K DC-MIN RK	\$12,415.00	UM	27%	\$9,192.55	\$2,790.55	\$2,462.25	\$1,805.65	\$0.00	\$656.60	\$0.00	\$0.00
5	VNX52DP31215FD	VNX5200 DPE 25 DR-12X300G15K DC-FLD IN	\$18,056.00	UM	27%	\$13,180.88	\$3,069.52	\$2,708.40	\$1,986.16	\$0.00	\$722.24	\$0.00	\$0.00
5	VNX52DP31215MD	VNX5200 DPE 25 DR-12X300G15K DC-MIN RK	\$18,056.00	UM	27%	\$13,180.88	\$3,069.52	\$2,708.40	\$1,986.16	\$0.00	\$722.24	\$0.00	\$0.00
5	VNX52DP32515FD	VNX5200 DPE 25 DR-25X300G15K DC-FLD IN	\$24,768.00	UM	27%	\$18,080.64	\$4,210.56	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	\$0.00
5	VNX52DP32515MD	VNX5200 DPE 25 DR-25X300G15K DC-MIN RK	\$24,768.00	UM	27%	\$18,080.64	\$4,210.56	\$3,715.20	\$2,724.48	\$0.00	\$990.72	\$0.00	\$0.00
5	VNX52DP400FXFD	VNX5200 DPE 25 DR-8X400GFL DC-FLD INS	\$47,765.00	UM	27%	\$34,868.45	\$8,120.05	\$7,164.75	\$5,254.15	\$0.00	\$1,910.60	\$0.00	\$0.00
5	VNX52DP400FXMD	VNX5200 DPE 25 DR-8X400GFL DC-MIN RK	\$47,765.00	UM	27%	\$34,868.45	\$8,120.05	\$7,164.75	\$5,254.15	\$0.00	\$1,910.60	\$0.00	\$0.00
5	VNX52DP60010FD	VNX5200 DPE 25 DR-8X600G10K DC-FLD INS	\$17,524.00	UM	27%	\$12,792.52	\$2,979.08	\$2,628.60	\$1,927.64	\$0.00	\$700.96	\$0.00	\$0.00
5	VNX52DP60010MD	VNX5200 DPE 25 DR-8X600G10K DC-MIN RK	\$17,524.00	UM	27%	\$12,792.52	\$2,979.08	\$2,628.60	\$1,927.64	\$0.00	\$700.96	\$0.00	\$0.00
5	VNX52DP61210FD	VNX5200 DPE 25 DR-12X600G10K DC-FLD IN	\$19,276.00	UM	27%	\$14,071.48	\$3,276.92	\$2,891.40	\$2,120.36	\$0.00	\$771.04	\$0.00	\$0.00
5	VNX52DP61210MD	VNX5200 DPE 25 DR-12X600G10K DC-MIN RK	\$19,276.00	UM	27%	\$14,071.48	\$3,276.92	\$2,891.40	\$2,120.36	\$0.00	\$771.04	\$0.00	\$0.00
5	VNX52DP62510FD	VNX5200 DPE 25 DR-25X600G10K DC-FLD IN	\$22,209.00	UM	27%	\$16,212.57	\$3,775.53	\$3,331.35	\$2,442.99	\$0.00	\$888.36	\$0.00	\$0.00
5	VNX52DP62510MD	VNX5200 DPE 25 DR-25X600G10K DC-MIN RK	\$22,209.00	UM	27%	\$16,212.57	\$3,775.53	\$3,331.35	\$2,442.99	\$0.00	\$888.36	\$0.00	\$0.00
5	VNX52DP90010FD	VNX5200 DPE 25 DR-8X900G10K DC-FLD INS	\$18,903.00	UM	27%	\$13,799.19	\$3,213.51	\$2,835.45	\$2,079.33	\$0.00	\$756.12	\$0.00	\$0.00
5	VNX52DP90010MD	VNX5200 DPE 25 DR-8X900G10K DC-MIN RK	\$18,903.00	UM	27%	\$13,799.19	\$3,213.51	\$2,835.45	\$2,079.33	\$0.00	\$756.12	\$0.00	\$0.00
5	VNX52DP91210FD	VNX5200 DPE 25 DR-12X900G10K DC-FLD INS	\$22,683.00	UM	27%	\$16,558.59	\$3,856.11	\$3,402.45	\$2,495.13	\$0.00	\$907.32	\$0.00	\$0.00
5	VNX52DP91210MD	VNX5200 DPE 25 DR-12X900G10K DC-MIN RK	\$22,683.00	UM	27%	\$16,558.59	\$3,856.11	\$3,402.45	\$2,495.13	\$0.00	\$907.32	\$0.00	\$0.00
5	VNX52DP92510FD	VNX5200 DPE 25 DR-25X900G10K DC-FLD INS	\$29,420.00	UM	27%	\$21,476.60	\$5,001.40	\$4,413.00	\$3,236.20	\$0.00	\$1,176.80	\$0.00	\$0.00
5	VNX52DP92510MD	VNX5200 DPE 25 DR-25X900G10K DC-MIN RK	\$29,420.00	UM	27%	\$21,476.60	\$5,001.40	\$4,413.00	\$3,236.20	\$0.00	\$1,176.80	\$0.00	\$0.00
5	VNX2-ROCK-NX	VNX2-NL-05-033.000.5.079/8.1.3.79-IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-BTU-LIT-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200=IC	\$2,940.00	UM	27%	\$2,146.20	\$588.00	\$529.20	\$470.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-DARE	VNX5200 Controller Based Encryp Suite=IC	\$2,340.00	UM	27%	\$1,708.20	\$468.00	\$421.20	\$374.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200DMEXDU	VNX52 DME: 1 DM+FC SLIC-BTU Fid Install	\$9,460.00	UM	27%	\$6,905.60	\$1,608.20	\$1,419.00	\$1,040.60	\$0.00	\$378.40	\$0.00	\$0.00
5	VNX5200LEPAK	VNX5200 Total Efficiency Pack=IC	\$22,191.00	UM	27%	\$16,190.43	\$4,438.20	\$3,994.38	\$3,550.56	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-ESSPCK	VNX5200 Software Essentials Pack=IC	\$6,177.00	UM	27%	\$4,390.95	\$1,203.00	\$1,082.70	\$962.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-FSTS	VNX5200 FAST Suite=IC	\$4,177.00	UM	27%	\$3,048.21	\$835.40	\$751.86	\$668.42	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-LPS	VNX OE License VNX5200=IC	\$0.00	UM	27%	\$2,433.82	\$668.00	\$600.12	\$533.44	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-PPAK	VNX5200 Local Protection Suite=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-RPS	VNX5200 Remote Protection Suite=IC	\$19,972.00	UM	27%	\$14,579.56	\$3,994.40	\$3,594.96	\$3,195.52	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-RPS	VNX5200 Remote Protection Suite=IC	\$8,594.00	UM	27%	\$6,273.62	\$1,718.80	\$1,546.92	\$1,375.04	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-SCS	VNX5200 Events and Retention Suite=IC	\$1,497.00	UM	27%	\$1,092.81	\$299.40	\$269.46	\$239.52	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-UNISB	VNX5200 Unisphere Block Suite=IC	\$7,054.00	UM	27%	\$5,149.42	\$1,410.80	\$1,269.72	\$1,128.64	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-UNISF	VNX5200 Unisphere File Suite=IC	\$5,486.00	UM	27%	\$4,004.78	\$1,097.20	\$987.48	\$877.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5200-UNISU	VNX5200 Unisphere Unified Suite=IC	\$6,580.22	UM	27%	\$4,842.24	\$1,802.60	\$1,622.52	\$1,442.24	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX524-56B	CONVERT VNX52/54 DPE TO VNX5600 DPE	\$13,657.00	UM	27%	\$9,969.61	\$2,321.69	\$2,048.55	\$1,502.27	\$0.00	\$546.28	\$0.00	\$0.00
5	VNX524-56F	CONVERT VNX52/54 DM TO VNX5600 DM	\$7,612.00	UM	27%	\$5,556.76	\$1,294.04	\$1,141.80	\$837.32	\$0.00	\$304.48	\$0.00	\$0.00
5	VNX5246-56B	CONVERT VNX52/54/56 DPE TO VNX58 DPE	\$23,120.00	UM	27%	\$16,877.40	\$3,930.40	\$3,468.00	\$2,543.20	\$0.00	\$924.40	\$0.00	\$0.00
5	VNX5246-56F	CONVERT VNX52/54/56 DM TO VNX58 DM	\$23,476.00	UM	27%	\$17,137.48	\$3,990.92	\$3,468.00	\$2,582.36	\$0.00	\$939.04	\$0.00	\$0.00
5	VNX52468-76B	CONVERT VNX52/4/6/58 DPE TO VNX76 DPE	\$43,761.00	UM	27%	\$31,945.53	\$7,439.37	\$6,564.15	\$4,813.71	\$0.00	\$1,750.44	\$0.00	\$0.00
5	VNX52468-76F	CONVERT VNX52/4/6/58 DM TO VNX76 DM	\$51,106.00	UM	27%	\$37,307.38	\$7,688.02	\$6,655.90	\$5,021.66	\$0.00	\$2,044.24	\$0.00	\$0.00
5	VNX52-54F	CONVERT VNX5200 DPE TO VNX5400 DPE	\$8,270.00	UM	27%	\$6,037.10	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$0.00
5	VNX52BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5200	\$0.00	UM	27%	\$0.00	\$588.00	\$529.20	\$470.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX52DP010NL	VNX5200 DPE 25X2 5" DR-8X1TNL-EMC RK	\$10,960.00	UM	27%	\$8,000.80	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	\$0.00
5	VNX52DP010NLFD	VNX5200 DPE 25X2 5" DR-8X1TNL-FLD INST	\$10,960.00	UM	27%	\$8,000.80	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	\$0.00
5	VNX52DP010NLM	VNX5200 DPE 25X2 5" DR-8X1TNL-MIN RK	\$10,960.00	UM	27%	\$8,000.80	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	\$0.00
5	VNX52DP01210F	VNX5200 DPE 25X2 5" DR-8X1 2T10K-EMC RK	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52DP01210FD	VNX5200 DPE 25X2 5" DR-8X1 2T10K-FLD I	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52DP01210M	VNX5200 DPE 25X2 5" DR-8X1 2T10K-MIN RK	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52DP112NL	VNX5200 DPE 25X2 5" DR-12X1TNL-EMC RK	\$13,315.00	UM	27%	\$9,719.95	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	\$0.00
5	VNX52DP112NLFD	VNX5200 DPE 25X2 5" DR-12X1TNL-FLD INST	\$13,315.00	UM	27%	\$9,719.95	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	\$0.00
5	VNX52DP112NLM	VNX5200 DPE 25X2 5" DR-12X1TNL-MIN RK	\$13,315.00	UM	27%	\$9,719.95	\$2,263.55	\$1,997.25	\$1,464.65	\$0.00	\$532.60	\$0.00	\$0.00
5	VNX52DP12210F	VNX5200 DPE 25X2 5" DR-12X1 2T10K-EMC RK	\$21,775.00	UM	27%	\$15,895.75	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	\$0.00
5	VNX52DP12210FD	VNX5200 DPE 25X2 5" DR-12X1 2T10K-FLD I	\$21,775.00	UM	27%	\$15,895.75	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	\$0.00
5	VNX52DP12210M	VNX5200 DPE 25X2 5" DR-12X1 2T10K-MIN RK	\$21,775.00	UM	27%	\$15,895.75	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	\$0.00
5	VNX52DP12510F	VNX5200 DPE 25X2 5" DR-25X1 2T10K-EMC	\$28,243.00	UM	27%	\$20,617.39	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$0.00
5	VNX52DP12510FD	VNX5200 DPE 25X2 5" DR-25X1 2T10K-FLD I	\$28,243.00	UM	27%	\$20,617.39	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$0.00
5	VNX52DP12510M	VNX5200 DPE 25X2 5" DR-25X1 2T10K-MIN	\$28,243.00	UM	27%	\$20,617.39	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$0.00
5	VNX52DP125NL	VNX5200 DPE 25X2 5" DR-25X1TNL-EMC RK	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX52DP125NLFD	VNX5200 DPE 25X2 5" DR-25X1TNL-FLD INS	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX52DP125NLM	VNX5200 DPE 25X2 5" DR-25X1TNL-MIN RK	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.	

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VNX52DP61210	VNX5200 DPE 25X2.5" DR-12X600G10K-EMC	\$15,421.00	UM	27%	\$11,257.33	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$0.00
5	VNX52DP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD I	\$15,421.00	UM	27%	\$11,257.33	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$0.00
5	VNX52DP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421.00	UM	27%	\$11,257.33	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$0.00
5	VNX52DP62510	VNX5200 DPE 25X2.5" DR-25X600G10K-EMC	\$17,767.00	UM	27%	\$12,969.91	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$0.00
5	VNX52DP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD I	\$17,767.00	UM	27%	\$12,969.91	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$0.00
5	VNX52DP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767.00	UM	27%	\$12,969.91	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$0.00
5	VNX52DP90010	VNX5200 DPE 25X2.5" DR-8X900G10K-EMC RK	\$15,122.00	UM	27%	\$11,039.06	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	\$0.00
5	VNX52DP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	\$15,122.00	UM	27%	\$11,039.06	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	\$0.00
5	VNX52DP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122.00	UM	27%	\$11,039.06	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	\$0.00
5	VNX52DP91210	VNX5200 DPE 25X2.5" DR-12X900G10K-EMC RK	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52DP91210F	VNX5200 DPE 25X2.5" DR-12X900G10K-FLD I	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52DP91210M	VNX5200 DPE 25X2.5" DR-12X900G10K-MIN RK	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52DP92510	VNX5200 DPE 25X2.5" DR-25X900G10K-EMC RK	\$23,536.00	UM	27%	\$17,181.28	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$0.00
5	VNX52DP92510F	VNX5200 DPE 25X2.5" DR-25X900G10K-FLD I	\$23,536.00	UM	27%	\$17,181.28	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$0.00
5	VNX52DP92510M	VNX5200 DPE 25X2.5" DR-25X900G10K-MIN RK	\$23,536.00	UM	27%	\$17,181.28	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$0.00
5	VNX52DPM1210	VNX5200 DPE 25X2.5" 4-600-8 1TNL-EMC RK	\$11,810.00	UM	27%	\$8,621.30	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$0.00
5	VNX52DPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD INS	\$11,810.00	UM	27%	\$8,621.30	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$0.00
5	VNX52DPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810.00	UM	27%	\$8,621.30	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$0.00
5	VNX52DPM2510	VNX5200 DPE 25X2.5" 4-600-211TNL-EMC RK	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX52DPM2510F	VNX5200 DPE 25X2.5" 4-600-211TNL-FLD INS	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX52DPM2510M	VNX5200 DPE 25X2.5" 4-600-211TNL-MIN RK	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX52-ESSPCK	VNX5200 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$1,203.00	\$1,082.70	\$62.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX52-ESSPCK-PROMO	VNX5200 Software Essentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$1,203.00	\$1,082.70	\$62.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX52-KIT	VNX5200 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX52VP010NLF	VNX5200 DPE 25X2.5" DR-6X1TNL-FLD INST	\$10,960.00	UM	27%	\$8,000.80	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	\$0.00
5	VNX52VP010NLM	VNX5200 DPE 25X2.5" DR-6X1TNL-MIN RK	\$10,960.00	UM	27%	\$8,000.80	\$1,863.20	\$1,644.00	\$1,205.60	\$0.00	\$438.40	\$0.00	\$0.00
5	VNX52VP01210F	VNX5200 DPE 25X2.5" DR-8X1.2T10K-FLD INS	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52VP01210M	VNX5200 DPE 25X2.5" DR-8X1.2T10K-MIN RK	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52VP112NLF	VNX5200 DPE 25X2.5" DR-12X1T NL-FLD INS	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52VP112NLM	VNX5200 DPE 25X2.5" DR-12X1T NL-MIN RK	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52VP12210F	VNX5200 DPE 25X2.5" DR-12X1.2T10K-FLD I	\$21,775.00	UM	27%	\$15,895.75	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	\$0.00
5	VNX52VP12210M	VNX5200 DPE 25X2.5" DR-12X1.2T10K-MIN RK	\$21,775.00	UM	27%	\$15,895.75	\$3,701.75	\$3,266.25	\$2,395.25	\$0.00	\$871.00	\$0.00	\$0.00
5	VNX52VP12510F	VNX5200 DPE 25X2.5" DR-25X1.2T10K-FLD I	\$28,243.00	UM	27%	\$20,617.39	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$0.00
5	VNX52VP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN RK	\$28,243.00	UM	27%	\$20,617.39	\$4,801.31	\$4,236.45	\$3,106.73	\$0.00	\$1,129.72	\$0.00	\$0.00
5	VNX52VP125NLF	VNX5200 DPE 25X2.5" DR-25X1T NL-FLD INS	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX52VP125NLM	VNX5200 DPE 25X2.5" DR-25X1T NL-MIN RK	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX52VP30015F	VNX5200 DPE 25X2.5" DR-8X300G15K-FLD I	\$13,132.00	UM	27%	\$9,586.36	\$2,232.44	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	\$0.00
5	VNX52VP30015M	VNX5200 DPE 25X2.5" DR-8X300G15K-MIN RK	\$13,132.00	UM	27%	\$9,586.36	\$2,232.44	\$1,969.80	\$1,444.52	\$0.00	\$525.28	\$0.00	\$0.00
5	VNX52VP31215F	VNX5200 DPE 25X2.5" DR-12X300G15K-FLD I	\$14,445.00	UM	27%	\$10,544.85	\$2,455.65	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	\$0.00
5	VNX52VP31215M	VNX5200 DPE 25X2.5" DR-12X300G15K-MIN	\$14,445.00	UM	27%	\$10,544.85	\$2,455.65	\$2,166.75	\$1,588.95	\$0.00	\$577.80	\$0.00	\$0.00
5	VNX52VP32515F	VNX5200 DPE 25X2.5" DR-25X300G15K-FLD I	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX52VP32515M	VNX5200 DPE 25X2.5" DR-25X300G15K-MIN	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX52VP400FXF	VNX5200 DPE 25X2.5" DR-8X400GFL-FLD INS	\$75,109.00	UM	27%	\$54,829.57	\$12,768.53	\$11,266.35	\$8,261.99	\$0.00	\$3,004.36	\$0.00	\$0.00
5	VNX52VP400FXM	VNX5200 DPE 25X2.5" DR-8X400GFL-MIN RK	\$75,109.00	UM	27%	\$54,829.57	\$12,768.53	\$11,266.35	\$8,261.99	\$0.00	\$3,004.36	\$0.00	\$0.00
5	VNX52VP60010F	VNX5200 DPE 25X2.5" DR-8X600G10K-FLD I	\$14,019.00	UM	27%	\$10,233.87	\$2,383.23	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	\$0.00
5	VNX52VP60010M	VNX5200 DPE 25X2.5" DR-8X600G10K-MIN RK	\$14,019.00	UM	27%	\$10,233.87	\$2,383.23	\$2,102.85	\$1,542.09	\$0.00	\$560.76	\$0.00	\$0.00
5	VNX52VP61210F	VNX5200 DPE 25X2.5" DR-12X600G10K-FLD I	\$15,421.00	UM	27%	\$11,257.33	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$0.00
5	VNX52VP61210M	VNX5200 DPE 25X2.5" DR-12X600G10K-MIN	\$15,421.00	UM	27%	\$11,257.33	\$2,621.57	\$2,313.15	\$1,696.31	\$0.00	\$616.84	\$0.00	\$0.00
5	VNX52VP62510F	VNX5200 DPE 25X2.5" DR-25X600G10K-FLD I	\$17,767.00	UM	27%	\$12,969.91	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$0.00
5	VNX52VP62510M	VNX5200 DPE 25X2.5" DR-25X600G10K-MIN	\$17,767.00	UM	27%	\$12,969.91	\$3,020.39	\$2,665.05	\$1,954.37	\$0.00	\$710.68	\$0.00	\$0.00
5	VNX52VP90010F	VNX5200 DPE 25X2.5" DR-8X900G10K-FLD I	\$15,122.00	UM	27%	\$11,039.06	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	\$0.00
5	VNX52VP90010M	VNX5200 DPE 25X2.5" DR-8X900G10K-MIN RK	\$15,122.00	UM	27%	\$11,039.06	\$2,570.74	\$2,268.30	\$1,663.42	\$0.00	\$604.88	\$0.00	\$0.00
5	VNX52VP91210F	VNX5200 DPE 25X2.5" DR-12X900G10K-FLD I	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52VP91210M	VNX5200 DPE 25X2.5" DR-12X900G10K-MIN RK	\$18,146.00	UM	27%	\$13,246.58	\$3,084.82	\$2,721.90	\$1,996.06	\$0.00	\$725.84	\$0.00	\$0.00
5	VNX52VP92510F	VNX5200 DPE 25X2.5" DR-25X900G10K-FLD I	\$23,536.00	UM	27%	\$17,181.28	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$0.00
5	VNX52VP92510M	VNX5200 DPE 25X2.5" DR-25X900G10K-MIN RK	\$23,536.00	UM	27%	\$17,181.28	\$4,001.12	\$3,530.40	\$2,588.96	\$0.00	\$941.44	\$0.00	\$0.00
5	VNX52VPM1210F	VNX5200 DPE 25X2.5" 4-600-8 1TNL-FLD I	\$11,810.00	UM	27%	\$8,621.30	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$0.00
5	VNX52VPM1210M	VNX5200 DPE 25X2.5" 4-600-8 1TNL-MIN RK	\$11,810.00	UM	27%	\$8,621.30	\$2,007.70	\$1,771.50	\$1,299.10	\$0.00	\$472.40	\$0.00	\$0.00
5	VNX52VPM2410M	VNX5200 DPE 25X2.5" 4-600-20 1TNL-MIN	\$0.00	UM	27%	\$0.00	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX52VPM2510F	VNX5200 DPE 25X2.5" 4-600-211TNL-FLD INS	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX52VPM2510M	VNX5200 DPE 25X2.5" 4-600-211TNL-MIN RK	\$19,814.00	UM	27%	\$14,464.22	\$3,368.38	\$2,972.10	\$2,179.54	\$0.00	\$792.56	\$0.00	\$0.00
5	VNX5400-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400=IC	\$3,020.00	UM	27%	\$2,204.62	\$604.00	\$543.60	\$483.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5400-DARE	VNX5400 Controller Based Encryp Suite=IC	\$3,725.00	UM	27%	\$2,719.25	\$745.00	\$670.00	\$586.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5400-DARE-UPG	Data at Rest Encryption for VNX5400=IC	\$2,980.00	UM	27%	\$2,169.60	\$596.00	\$536.40	\$476.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5400DMEXDU	VNX5400 DME: 1 DM+FC SLIC-BTU Fid Install	\$9,820.00	UM	27%	\$7,169.60	\$1,669.40	\$1,473.00	\$1,080.20	\$0.00	\$392.80	\$0.00	\$0.00
5	VNX5400-EPAK	VNX5400 Total Efficiency Pack=IC	\$36,378.00	UM	27%	\$26,555.94	\$7,275.60	\$6,548.04	\$5,620.08	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5400-EPAK-UPG	VNX5400 Total Efficiency Pack=IC	\$29,100.00	UM	27%	\$21,243.00	\$5,820.00	\$5,238.00	\$4,656.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5400-ESSPCK	VNX5400 Software Essentials=IC	\$11,235.00	UM	27%	\$8,420.96	\$2,076.30	\$1,845.60	\$1,476.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5400-ESSPCK-UPG	VNX5400 Upp Dif SW Essentials=IC	\$9,230.00	UM	27%	\$6,737.96	\$1,846.60	\$1,661.40	\$1,476.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5400-FSTS	VNX540											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VNX5400-UNISU	VNX5400 Unisphere Unified Suite=IC	\$10,744.00	UM	27%	\$7,843.12	\$2,148.80	\$1,933.92	\$1,719.04	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX54BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5400	\$0.00	UM	27%	\$0.00	\$604.00	\$543.60	\$483.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX54-ESSPCK	VNX5400 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$2,307.00	\$2,076.30	\$1,845.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX54-ESSPCK-PROMO	VNX5400 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$2,307.00	\$2,076.30	\$1,845.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX54-KIT	VNX5400 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX54-LNIB-UPG	VNX5400 Unisphere Block Suite UPG=IC	\$6,985.00	UM	27%	\$5,099.05	\$1,397.00	\$1,257.30	\$1,117.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX54-LNIF-UPG	VNX5400 Unisphere File Suite UPG=IC	\$5,195.00	UM	27%	\$3,792.35	\$1,039.00	\$935.10	\$831.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX54-LNIU-UPG	VNX5400 Unisphere Unified Suite UPG=IC	\$8,595.00	UM	27%	\$6,274.35	\$1,719.00	\$1,547.10	\$1,375.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600=IC	\$4,740.00	UM	27%	\$3,460.20	\$948.00	\$853.20	\$758.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-DARE	VNX5600 Controller Based Encryp Suite=IC	\$6,515.00	UM	27%	\$4,755.95	\$1,303.00	\$1,172.70	\$1,042.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-DARE-UPG	Data at Rest Encryption for VNX5600=IC	\$5,210.00	UM	27%	\$3,803.30	\$1,042.00	\$937.80	\$833.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600DMEXDU	VNX56 DME: 1 DM+FC SLIC-BTU Fid Install	\$11,800.00	UM	27%	\$8,614.00	\$2,006.00	\$1,770.00	\$1,598.00	\$472.00	\$0.00	\$0.00	\$0.00
5	VNX5600-EPAK	VNX5600 Total Efficiency Pack=IC	\$58,378.00	UM	27%	\$42,815.94	\$11,675.60	\$10,508.00	\$9,340.48	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-EPAK-UPG	VNX5600 Total Efficiency Pack=IC	\$46,700.00	UM	27%	\$34,091.00	\$9,340.00	\$8,406.00	\$7,472.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-ESSPCK	VNX5600 Software Essentials Pack=IC	\$33,130.00	UM	27%	\$24,184.90	\$6,626.00	\$5,963.40	\$5,300.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-ESSPCK-UPG	VNX5600 Upg DIP SW Essentials=IC	\$26,505.00	UM	27%	\$19,348.65	\$5,301.60	\$4,770.90	\$4,240.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-FSTS	VNX5600 FAST Suite=IC	\$27,068.00	UM	27%	\$20,153.84	\$4,417.00	\$4,969.44	\$4,417.28	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-FSTS-UPG	VNX5600 FAST Suite=IC	\$22,085.00	UM	27%	\$16,122.05	\$4,417.00	\$3,975.30	\$3,533.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-LPS	VNX5600 Local Protection Suite=IC	\$9,890.00	UM	27%	\$7,200.72	\$1,972.80	\$1,775.52	\$1,578.24	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-LPS-UPG	VNX5600 Local Protection Suite=IC	\$7,890.00	UM	27%	\$5,759.70	\$1,578.00	\$1,420.20	\$1,262.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-OE	VNX OE License VNX5600=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-PPAK	VNX5600 Total Protection Pack=IC	\$52,540.00	UM	27%	\$38,354.20	\$10,508.00	\$9,457.20	\$8,406.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-PPAK-UPG	VNX5600 Total Protection Pack=IC	\$42,030.00	UM	27%	\$30,681.90	\$8,406.00	\$7,565.40	\$6,724.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-RPS	VNX5600 Remote Protection Suite=IC	\$22,026.00	UM	27%	\$16,078.98	\$4,405.20	\$3,964.68	\$3,524.16	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-RPS-UPG	VNX5600 Remote Protection Suite=IC	\$17,020.00	UM	27%	\$12,862.60	\$3,524.00	\$3,171.60	\$2,819.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-SCS	VNX5600 Events and Retention Suite=IC	\$4,014.00	UM	27%	\$2,930.22	\$642.00	\$722.52	\$642.24	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-SCS-UPG	VNX5600 Events and Retention Suite=IC	\$3,210.00	UM	27%	\$2,343.30	\$642.00	\$577.80	\$513.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-UNISE	VNX5600 Unisphere Block Suite=IC	\$15,810.00	UM	27%	\$11,541.30	\$3,162.00	\$2,845.80	\$2,529.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-UNISF	VNX5600 Unisphere File Suite=IC	\$11,756.00	UM	27%	\$8,581.88	\$2,351.20	\$2,116.08	\$1,880.96	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5600-UNISU	VNX5600 Unisphere Unified Suite=IC	\$19,458.00	UM	27%	\$14,204.34	\$3,891.60	\$3,502.44	\$3,160.28	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX56BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5600	\$0.00	UM	27%	\$0.00	\$948.00	\$853.20	\$758.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX56-ESSPCK	VNX5600 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$6,626.00	\$5,963.40	\$5,300.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX56-ESSPCK-PROMO	VNX5600 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$6,626.00	\$5,963.40	\$5,300.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX56-KIT	VNX5600 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX56-LNIB-UPG	VNX5600 Unisphere Block Suite UPG=IC	\$12,650.00	UM	27%	\$9,234.50	\$2,530.00	\$2,277.00	\$2,024.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX56-LNIF-UPG	VNX5600 Unisphere File Suite UPG=IC	\$9,405.00	UM	27%	\$6,865.65	\$1,881.00	\$1,692.90	\$1,504.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX56-LNIU-UPG	VNX5600 Unisphere Unified Suite UPG=IC	\$15,555.00	UM	27%	\$11,362.45	\$3,113.00	\$2,801.70	\$2,490.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800=IC	\$13,310.00	UM	27%	\$9,716.30	\$2,662.00	\$2,395.80	\$2,129.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-DARE	VNX5800 Controller Based Encryp Suite=IC	\$9,265.00	UM	27%	\$6,763.45	\$1,853.00	\$1,671.00	\$1,482.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-DARE-UPG	Data at Rest Encryption for VNX5800=IC	\$7,410.00	UM	27%	\$5,409.30	\$1,482.00	\$1,333.80	\$1,195.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800DMEXDU	VNX58 DME: 1 DM+FC SLIC-BTU Fid install	\$19,730.00	UM	27%	\$14,402.90	\$3,354.10	\$2,959.50	\$2,670.30	\$789.20	\$0.00	\$0.00	\$0.00
5	VNX5800-EPAK	VNX5800 Total Efficiency Pack=IC	\$104,646.00	UM	27%	\$76,391.58	\$20,929.20	\$18,836.28	\$16,743.36	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-EPAK-UPG	VNX5800 Total Efficiency Pack=IC	\$83,715.00	UM	27%	\$61,111.95	\$16,743.00	\$15,068.70	\$13,790.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-ESSPCK	VNX5800 Software Essentials Pack=IC	\$73,690.00	UM	27%	\$53,793.70	\$14,738.00	\$13,264.20	\$11,790.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-ESSPCK-UPG	VNX5800 Upg DIP SW Essentials=IC	\$58,950.00	UM	27%	\$43,033.50	\$11,790.00	\$10,611.00	\$9,432.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-FSTS	VNX5800 FAST Suite=IC	\$70,582.00	UM	27%	\$51,293.86	\$14,116.40	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-FSTS-UPG	VNX5800 FAST Suite=IC	\$56,555.00	UM	27%	\$41,219.45	\$11,293.00	\$10,163.70	\$9,034.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-LPS	VNX5800 Local Protection Suite=IC	\$13,545.00	UM	27%	\$9,898.07	\$2,711.00	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-LPS-UPG	VNX5800 Local Protection Suite=IC	\$10,845.00	UM	27%	\$7,916.85	\$2,169.00	\$1,952.10	\$1,735.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-OE	VNX OE License VNX5800=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-PPAK	VNX5800 Total Protection Pack=IC	\$73,494.00	UM	27%	\$53,650.62	\$14,698.80	\$13,228.92	\$11,759.04	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-PPAK-UPG	VNX5800 Total Protection Pack=IC	\$58,795.00	UM	27%	\$42,920.35	\$11,759.00	\$10,583.10	\$9,407.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-RPS	VNX5800 Remote Protection Suite=IC	\$33,898.00	UM	27%	\$24,745.54	\$6,779.60	\$6,101.64	\$5,423.68	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-RPS-UPG	VNX5800 Remote Protection Suite=IC	\$27,120.00	UM	27%	\$19,797.60	\$5,424.00	\$4,881.60	\$4,339.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-SCS	VNX5800 Events and Retention Suite=IC	\$4,262.00	UM	27%	\$3,111.26	\$852.40	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-SCS-UPG	VNX5800 Events and Retention Suite=IC	\$3,410.00	UM	27%	\$2,489.30	\$682.00	\$613.80	\$545.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-UNISE	VNX5800 Unisphere Block Suite=IC	\$32,323.00	UM	27%	\$23,595.79	\$6,464.60	\$5,818.14	\$5,171.68	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-UNISF	VNX5800 Unisphere File Suite=IC	\$32,323.00	UM	27%	\$23,595.79	\$6,464.60	\$5,818.14	\$5,171.68	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5800-UNISU	VNX5800 Unisphere Unified Suite=IC	\$43,414.00	UM	27%	\$31,692.22	\$8,682.80	\$7,814.52	\$6,946.24	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX58BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5800	\$0.00	UM	27%	\$0.00	\$2,662.00	\$2,395.80	\$2,129.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX58-ESSPCK	VNX5800 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$14,738.00	\$13,264.20	\$11,790.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX58-ESSPCK-PROMO	VNX5800 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$14,738.00	\$13,264.20	\$11,790.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX58-KIT	VNX5800 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX58-LNIB-UPG	VNX5800 Unisphere Block Suite UPG=IC	\$25,860.00	UM	27%	\$18,877.80	\$5,172.00	\$4,654.80	\$4,137.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX58-LNIF-UPG	VNX5800 Unisphere File Suite UPG=IC	\$25,860.00	UM	27%	\$18,877.80	\$5,172.00	\$4,654.80	\$4,137.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX58-LNIU-UPG	VNX5800 Unisphere Unified Suite UPG=IC	\$34,730.00	UM	27%	\$25,352.90	\$6,946.00	\$6,251.40	\$5,556.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX7600-BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7600=IC	\$25,265.00	UM	27%	\$18,443.45	\$5,053.00	\$4,547.70	\$4,042.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX7600-DARE	VNX7600 Controller Based Encryp Suite=IC	\$11,365.00	UM	27%	\$8,296.45	\$2,273.00	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX7600-DARE-UPG	Data at Rest Encryption for VNX7600=IC	\$9,095.00	UM	27%	\$6,635.75	\$1,818.00	\$1,636.20	\$1,459.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX7600DMEXDU	VNX76 DME: 2 DM+FC SLIC-BTU Fid Install	\$33,545.00	UM	27%	\$24,487.65	\$5,702.65	\$5,031.75	\$4,389.95	\$1,341.80	\$0.00	\$0.00	\$0.00
5	VNX7600-EPAK	VNX7600 Total Efficiency Pack=IC	\$158,828.00	UM	27%	\$114,484.44	\$31,365.80	\$					

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Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VNX7600-SCS	VNX7600 Events and Retention Suite=IC	\$4,574.00	UM	27%	\$3,339.02	\$914.80	\$823.32	\$731.84	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX7600-SCS-UPG	VNX7600 Events and Retention Suite=IC	\$3,660.00	UM	27%	\$2,671.80	\$732.00	\$658.80	\$586.60	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX7600-UNISE	VNX7600 Unisphere Block Suite=IC	\$43,380.00	UM	27%	\$31,667.40	\$8,676.00	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX7600-UNISF	VNX7600 Unisphere File Suite=IC	\$43,380.00	UM	27%	\$31,667.40	\$8,676.00	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX7600-UNISU	VNX7600 Unisphere Unified Suite=IC	\$66,347.00	UM	27%	\$48,433.31	\$13,269.40	\$11,942.46	\$10,615.52	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX76BTU-LKIT	BLOCK TO UNIFIED UPG KIT FOR VNX7600	\$0.00	UM	27%	\$0.00	\$5,053.00	\$4,547.70	\$4,042.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX76-ESSPCK	VNX7600 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$21,819.00	\$19,637.10	\$17,455.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX76-ESSPCK-PROMO	VNX7600 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$21,819.00	\$19,637.10	\$17,455.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX76-KIT	VNX7600 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX76-UNIB-UPG	VNX7600 Unisphere Block Suite UPG=IC	\$34,705.00	UM	27%	\$25,334.65	\$6,941.00	\$6,246.90	\$5,552.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX76-UNIF-UPG	VNX7600 Unisphere File Suite UPG=IC	\$34,705.00	UM	27%	\$25,334.65	\$6,941.00	\$6,246.90	\$5,552.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX76-UNIU-UPG	VNX7600 Unisphere Unified Suite UPG=IC	\$53,080.00	UM	27%	\$39,748.40	\$10,616.00	\$9,554.40	\$8,492.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-BTU-LKIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000=IC	\$37,895.00	UM	27%	\$27,663.35	\$7,579.00	\$6,821.10	\$6,063.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-DARE	VNX8000 Controller Based Encryp Suite=IC	\$17,170.00	UM	27%	\$12,534.14	\$3,434.00	\$3,090.60	\$2,747.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000DMEXDU	VNX8000 DME: 2 DM+FC SLIC-BTU Fid Install	\$48,145.00	UM	27%	\$35,145.85	\$8,184.65	\$7,221.75	\$5,295.95	\$1,925.80	\$0.00	\$0.00	\$0.00
5	VNX8000-EPAK	VNX8000 Total Efficiency Pack=IC	\$236,947.00	UM	27%	\$172,971.31	\$47,389.40	\$42,650.46	\$37,811.52	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-ESSPCK	VNX8000 Software Essentials Pack=IC	\$166,270.00	UM	27%	\$121,274.40	\$33,254.00	\$29,928.60	\$26,603.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-FSTS	VNX8000 FAST Suite=IC	\$144,582.00	UM	27%	\$105,544.86	\$28,916.40	\$26,024.76	\$23,133.12	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-LPS	VNX8000 Local Protection Suite=IC	\$23,559.00	UM	27%	\$17,198.07	\$4,711.80	\$4,240.62	\$3,769.44	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-OE	VNX OE License VNX8000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-PPAK	VNX8000 Total Protection Pack=IC	\$159,872.00	UM	27%	\$116,706.56	\$31,974.40	\$28,776.96	\$25,579.52	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-RPS	VNX8000 Remote Protection Suite=IC	\$101,305.00	UM	27%	\$73,952.65	\$20,261.00	\$18,234.90	\$16,208.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-SCS	VNX8000 Events and Retention Suite=IC	\$6,911.00	UM	27%	\$5,045.03	\$1,382.20	\$1,243.98	\$1,105.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-UNISB	VNX8000 Unisphere Block Suite=IC	\$65,070.00	UM	27%	\$47,501.10	\$13,014.00	\$11,712.60	\$10,411.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-UNISF	VNX8000 Unisphere File Suite=IC	\$65,070.00	UM	27%	\$47,501.10	\$13,014.00	\$11,712.60	\$10,411.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX8000-UNISU	VNX8000 Unisphere Unified Suite=IC	\$99,521.00	UM	27%	\$72,650.33	\$19,904.20	\$17,913.78	\$15,923.36	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX80BTU-LKIT	BLOCK TO UNIFIED UPG KIT FOR VNX8000	\$0.00	UM	27%	\$0.00	\$7,579.00	\$6,821.10	\$6,063.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX80-ESSPCK	VNX8000 Software Essentials Pack=IC	\$0.00	UM	27%	\$0.00	\$33,254.00	\$29,928.60	\$26,603.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX80-ESSPCK-PROMO	VNX8000 SoftwareEssentials Promo Pack=IC	\$0.00	UM	27%	\$0.00	\$33,254.00	\$29,928.60	\$26,603.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX80-KIT	VNX8000 Documentation Kit=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE1	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE1F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE1U	VNXF 25x2.5" DAE 19x400GB-EMC-FLD	\$108,000.00	UM	27%	\$78,840.00	\$18,360.00	\$16,200.00	\$11,880.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE2	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE2F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE2U	VNXF 25x2.5" DAE 20x400GB-EMC-FLD	\$112,000.00	UM	27%	\$81,760.00	\$19,040.00	\$16,800.00	\$12,320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE3	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE3F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE3U	VNXF 25x2.5" DAE 23x400GB-EMC-FLD	\$120,000.00	UM	27%	\$87,600.00	\$20,400.00	\$18,000.00	\$13,200.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE4	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE4F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE5	VNX 25x2.5" SSD EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXAFADAE5F	VNX 25x2.5" SSD EXP DAE-FIELD INST	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-1U-BLANK	1U Solid Filler for VNXB 40U rack	\$34.00	UM	27%	\$24.82	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-2U-BLANK	2U Solid Filler for VNXB 40U rack	\$38.00	UM	27%	\$27.74	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB-3U-BLANK	3U Solid Filler for VNXB 40U rack	\$43.00	UM	27%	\$31.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB52DM	VNX5200 ADD ON DM+FC SLIC-EMC RACK	\$1,469.00	UM	27%	\$1,072.37	\$249.73	\$220.35	\$161.59	\$0.00	\$58.76	\$0.00	\$0.00
5	VNXB52DME	VNX5200 DME: 1 DM+FC SLIC-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB52DMEM	VNX5200 DME: 1 DM+FC SLIC-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB52DMEMD	VNX5200 DME: 1 DM+FC SLIC-MINI RACK DC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB52DMEX	EMPTY VNX5200 DM ENCLASURE-EMC RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$0.00
5	VNXB52DMEXM	EMPTY VNX5200 DM ENCLASURE-MINI RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$0.00
5	VNXB52DMEXMD	EMPTY DC VNX5200 DM ENCLASURE-MINI RACK	\$10,769.00	UM	27%	\$7,875.97	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$0.00
5	VNXB52DMEXMDU	EMPTY VNX5200 DM ENCLASURE-UPG DC	\$14,565.00	UM	27%	\$10,632.45	\$2,476.05	\$2,184.75	\$1,602.15	\$0.00	\$582.60	\$0.00	\$0.00
5	VNXB52DMEXU	EMPTY VNX5200 DM ENCLASURE-UPG	\$10,769.00	UM	27%	\$7,875.97	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$0.00
5	VNXB52DMNM	VNX5200 ADD ON DM+FC SLIC-MINI RACK	\$1,469.00	UM	27%	\$1,072.37	\$249.73	\$220.35	\$161.59	\$0.00	\$58.76	\$0.00	\$0.00
5	VNXB52DMMD	VNX5200 ADD ON DM+FC SLIC-MINI RACK-DC	\$1,983.00	UM	27%	\$1,448.32	\$337.11	\$297.60	\$218.24	\$0.00	\$79.32	\$0.00	\$0.00
5	VNXB52DMU	VNX5200 ADD ON DM+FC SLIC-UPG	\$1,984.00	UM	27%	\$1,448.32	\$337.28	\$297.60	\$218.24	\$0.00	\$79.36	\$0.00	\$0.00
5	VNXB52DMUD	VNX5200 ADD ON DM+FC SLIC-UPG DC	\$2,678.00	UM	27%	\$1,954.94	\$455.26	\$401.70	\$294.58	\$0.00	\$107.12	\$0.00	\$0.00
5	VNXB52DP25F	VNX5200 DPE 25x2.5" DRIVE SLOTS-FLD IN	\$7,770.00	UM	27%	\$5,672.10	\$1,320.90	\$1,165.50	\$854.70	\$0.00	\$310.80	\$0.00	\$0.00
5	VNXB52DP25FD	VNX 5200 DPE DISKLESS DC-FIELD INST	\$9,713.00	UM	27%	\$7,090.49	\$1,651.21	\$1,456.95	\$1,068.43	\$0.00	\$388.52	\$0.00	\$0.00
5	VNXB52DP25MD	VNX 5200 DPE DISKLESS DC-MINI RACK	\$9,713.00	UM	27%	\$7,090.49	\$1,651.21	\$1,456.95	\$1,068.43	\$0.00	\$388.52	\$0.00	\$0.00
5	VNXB54DM	VNX5400 ADD ON DM+FC SLIC-EMC RACK	\$1,829.00	UM	27%	\$1,335.17	\$310.93	\$274.35	\$201.19	\$0.00	\$73.16	\$0.00	\$0.00
5	VNXB54DME	VNX5400 DME: 1 DM+FC SLIC-EMC RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB54DMEM	VNX5400 DME: 1 DM+FC SLIC-MINI RACK	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB54DMEMD	VNX5400 DME: 1 DM+FC SLIC-MINI RACK DC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXB54DMEX	EMPTY VNX5400 DM ENCLASURE-EMC RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$0.00
5	VNXB54DMEXM	EMPTY VNX5400 DM ENCLASURE-MINI RACK	\$7,992.00	UM	27%	\$5,834.16	\$1,358.64	\$1,198.80	\$879.12	\$0.00	\$319.68	\$0.00	\$0.00
5	VNXB54DMEXMD	EMPTY DC VNX5400 DM ENCLASURE-MINI RACK	\$10,769.00	UM	27%	\$7,875.97	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$0.00
5	VNXB54DMEXMDU	EMPTY VNX5400 DM ENCLASURE-UPG DC	\$14,565.00	UM	27%	\$10,632.45	\$2,476.05	\$2,184.75	\$1,602.15	\$0.00	\$582.60	\$0.00	\$0.00
5	VNXB54DMEXU	EMPTY VNX5400 DM ENCLASURE-UPG	\$10,769.00	UM	27%	\$7,875.97	\$1,834.13	\$1,618.35	\$1,186.79	\$0.00	\$431.56	\$0.00	\$0.00
5	VNXB54DMNM	VNX5400 ADD ON DM+FC SLIC-MINI RACK	\$1,829.00	UM	27%	\$1,335.17	\$310.93	\$274.35	\$201.19	\$0.00	\$73.16	\$0.00	\$0.00
5	VNXB54DMMD	VNX5400 ADD ON DM+FC SLIC-MINI RACK-DC	\$2,469.00	UM	27%	\$1,802.37	\$419.73	\$370.35	\$271.59	\$0.00	\$98.76	\$0.00	\$0.00
5	VNXB54DMU	VNX5400 ADD ON DM+FC SLIC-UPG	\$2,469.00	UM	27%	\$1,802.37	\$419.73	\$370.35	\$271.59	\$0.00	\$98.76	\$0.00	\$0.00
5	VNXB54DMUD	VNX5400 ADD ON DM+FC SLIC-UPG DC	\$3,433.00	UM	27%	\$2,433.09	\$566.61	\$499.95	\$366.63	\$0.00	\$133.32	\$0.00	\$0.00
5	VNXB54DP25	VNX5400 DPE 25x2.5" DRIVE SLOTS-EMC RA	\$8,270.00	UM	27%	\$6,037.10	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$0.00
5	VNXB54DP25FD	VNX5400 DPE 25x2.5" DRIVE SLOTS-FLD IN	\$8,270.00	UM	27%	\$6,037.10	\$1,405.90	\$1,240.50	\$909.70	\$0.00	\$330.80	\$0.00	\$0.00
5	VNXB54DP25MD	VNX 5400 DPE DISKLESS DC-FIELD INST	\$10,338.00	UM	27%	\$7,546.74	\$1,757.46	\$1,550.70	\$1,137.18	\$0.00	\$413.52	\$0.00	\$0.00
5	VNXB54DP25M	VNX 5400 DPE DISKLESS DC-MINI RACK	\$10,338.00	UM	27%	\$7,546.74	\$1,757.46	\$1,550.70</					

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VNXF-2S6FX-8X400	VNX-F FLASH Pack SSD 2.5"-9x400GB	\$0.00	UM	27%	\$0.00	\$4,814.40	\$4,248.00	\$3,115.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF-2S6FX-8X400TU	VNX-F FLASH Pack SSD 2.5"-9x400GB U TAA	\$0.00	UM	27%	\$0.00	\$4,675.45	\$3,956.15	\$3,236.85	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF-2S6FX-8X400U	VNX-F FLASH Pack SSD 2.5"-9x400GB UPG	\$0.00	UM	27%	\$0.00	\$4,675.45	\$3,956.15	\$3,236.85	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF-2S6FX-8X800	VNX-F FLASH Pack SSD 2.5"-9x800GB	\$0.00	UM	27%	\$0.00	\$9,063.55	\$7,997.25	\$5,864.65	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF-2S6FX-8X800TU	VNX-F FLASH Pack SSD 2.5"-9x800GB U TAA	\$0.00	UM	27%	\$0.00	\$8,802.95	\$7,448.65	\$5,094.35	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF-2S6FX-8X800U	VNX-F FLASH Pack SSD 2.5"-9x800GB UPG	\$0.00	UM	27%	\$0.00	\$8,802.95	\$7,448.65	\$5,094.35	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F5000-DARE	VNX-F5000 Data at Rest Encryption=IC	\$3,725.00	UM	27%	\$2,719.25	\$745.00	\$670.50	\$596.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F5000-DP	Data Protection Suite for VNX-F5000=IC	\$16,079.00	UM	27%	\$11,737.67	\$3,215.80	\$2,894.22	\$2,572.64	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F5000-ESA	EMC Storage Analytics VNX-F5000 Suite=IC	\$10,850.00	UM	27%	\$7,920.50	\$2,170.00	\$1,953.00	\$1,736.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F5000-INSGUIDE	VNX-F5000 Installation Guide	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F5000-OE	VNX-F5000 Operating Environment=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F5000-UNISB	VNX-F5000 Unisphere Block Suites=IC	\$8,730.00	UM	27%	\$6,372.90	\$1,746.00	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF500DP25	VNX-F5000 DPE 25x2.5" DRIVE SLOTS-EMC	\$0.00	UM	27%	\$0.00	\$4,789.95	\$4,235.25	\$3,105.85	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF500DP25F	VNX-F5000 DPE 25x2.5" DRIVE SLOTS-FLD	\$0.00	UM	27%	\$0.00	\$4,789.95	\$4,235.25	\$3,105.85	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF500VP25F	VNX-F5000 DPE 25x2.5" DRIVE SLOTS-FLD	\$0.00	UM	27%	\$0.00	\$4,789.95	\$4,235.25	\$3,105.85	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF6GSDAE120	VNX-F 120x2.5" 6G SAS EXP DAE-EMC RACK	\$0.00	UM	27%	\$0.00	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF6GSDAE120F	VNX-F 120x2.5" 6G SAS EXP DAE-FIELD IN	\$0.00	UM	27%	\$0.00	\$3,060.00	\$2,700.00	\$1,980.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF6GSDAE25	VNX-F 25x2.5" 6G SAS EXP DAE-EMC RK	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF6GSDAE25F	VNX-F 25x2.5" 6G SAS EXP DAE-FIELD IN	\$0.00	UM	27%	\$0.00	\$631.72	\$557.40	\$408.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-CWIOE	VNX-F7000 OE=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-DARE	VNX-F7000 Data at Rest Encryption=IC	\$11,365.00	UM	27%	\$8,296.45	\$2,273.00	\$2,045.70	\$1,818.40	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-DP	Data Protection Suite for VNX-F7000=IC	\$70,400.00	UM	27%	\$51,394.92	\$14,080.80	\$12,672.72	\$11,264.64	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-ESA	EMC Storage Analytics VNX-F7000 Suite=IC	\$33,120.00	UM	27%	\$24,177.60	\$6,624.00	\$5,961.60	\$5,299.20	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-INSGUIDE	VNX-F7000 Installation Guide	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-OE	VNX-F7000 Operating Environment=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-F7000-UNISB	VNX-F7000 Unisphere Block Suites=IC	\$43,380.00	UM	27%	\$31,667.40	\$8,676.00	\$7,808.40	\$6,940.80	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF700DP25	VNX-F7000 DPE 25x2.5" DRIVE SLOTS-EMC	\$0.00	UM	27%	\$0.00	\$7,489.69	\$6,608.55	\$4,846.27	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF700DP25F	VNX-F7000 DPE 25x2.5" DRIVE SLOTS-FLD	\$0.00	UM	27%	\$0.00	\$7,489.69	\$6,608.55	\$4,846.27	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXF8LNEE	VNXF BACK END EXP 8 BUSES	\$13,008.00	UM	27%	\$9,495.84	\$2,211.36	\$1,951.20	\$1,430.88	\$520.32	\$0.00	\$0.00	\$0.00
5	VNXF8LNEE	VNXF BACK END EXP 4 BUSES	\$9,780.00	UM	27%	\$7,139.40	\$1,662.50	\$1,467.00	\$1,075.80	\$391.20	\$0.00	\$0.00	\$0.00
5	VNX-F-VSPBM16GFOA	VNX-F 4 PORT 16G FC IO MODULE PAIR	\$9,900.00	UM	27%	\$7,227.00	\$1,683.00	\$1,485.00	\$1,089.00	\$396.00	\$0.00	\$0.00	\$0.00
5	VNX-F-VSPBM16GFQU	VNX-F 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860.00	UM	27%	\$10,117.80	\$2,356.20	\$2,079.00	\$1,524.60	\$554.40	\$0.00	\$0.00	\$0.00
5	VNXOE31	Elias VNX Block R31 and VNX File OE 7.0	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-5200	VNX5200 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-5400	VNX5400 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-5600	VNX5600 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-5800	VNX5800 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-7600	VNX7600 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-8000	VNX8000 Operating Environment	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-CA	VNXCA OPERATING ENVIRONMENT=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-F5000	VNX OE License VNX-F5000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-F7000	VNX OE License VNX-F7000=IC	\$0.00	UM	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSAS4LNCBL	VNX8000 BASE BE SAS 4 LANE CABLE SET	\$4,950.00	UM	27%	\$3,613.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSAS8LNCBL	VNX8000 BASE BE SAS 8 LANE CABLE SET	\$4,650.00	UM	27%	\$3,394.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPBEXPSASBEA	VNXB SAS BE EXP 4 BUSES	\$13,008.00	UM	27%	\$9,495.84	\$2,211.36	\$1,951.20	\$1,430.88	\$520.32	\$0.00	\$0.00	\$0.00
5	VSPBEXPSASBEAF	VNXB Non Dense 4x4 Lane EXP FIELD INST	\$13,008.00	UM	27%	\$9,495.84	\$2,211.36	\$1,951.20	\$1,430.88	\$520.32	\$0.00	\$0.00	\$0.00
5	VSPBEXPSASBEU	VNXB SAS BE EXP 4 BUSES-UPG	\$18,275.00	UM	27%	\$13,340.75	\$3,106.75	\$2,741.25	\$2,010.25	\$731.00	\$0.00	\$0.00	\$0.00
5	VSPBEXPSASDBE	VNXB SAS BE EXP 4 BUSES-EMC DENSE RACK	\$13,008.00	UM	27%	\$9,495.84	\$2,211.36	\$1,951.20	\$1,430.88	\$520.32	\$0.00	\$0.00	\$0.00
5	VSPBEXPSASDBE5	VNXB Dense 4x4 Lane EXP EMC Rack 5M	\$15,600.00	UM	27%	\$11,388.00	\$2,652.00	\$2,340.00	\$1,716.00	\$624.00	\$0.00	\$0.00	\$0.00
5	VSPBEXPSASDBE5F	VNXB Dense 4x4 Lane EXP FIELD INSTALL 5M	\$15,600.00	UM	27%	\$11,388.00	\$2,652.00	\$2,340.00	\$1,716.00	\$624.00	\$0.00	\$0.00	\$0.00
5	VSPBEXPSASDBEU	VNXB SAS BE EXP 4 LN BUSES-DENSE RK-UPG	\$18,275.00	UM	27%	\$13,340.75	\$3,106.75	\$2,741.25	\$2,010.25	\$731.00	\$0.00	\$0.00	\$0.00
5	VSPBEXPSASDHB	VNXB SAS BE EXP 8 LN BUSES-DENSE RACK	\$13,008.00	UM	27%	\$9,495.84	\$2,211.36	\$1,951.20	\$1,430.88	\$520.32	\$0.00	\$0.00	\$0.00
5	VSPBEXPSASDHU	VNXB SAS BE EXP 8 LN BUSES-DENSE RK-UPG	\$18,275.00	UM	27%	\$13,340.75	\$3,106.75	\$2,741.25	\$2,010.25	\$731.00	\$0.00	\$0.00	\$0.00
5	VSPBF1G4CUA	4 PORT 10GBASE-T ISCSI IO MODULE PAIR	\$0.00	UM	27%	\$0.00	\$377.91	\$333.45	\$244.53	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPBF1G4CUAU	4 Port 10GBase-T ISCSI IO Mod Pr UPG	\$2,956.00	UM	27%	\$2,157.88	\$502.52	\$443.40	\$325.16	\$118.24	\$0.00	\$0.00	\$0.00
5	VSPBF8GFEEA	4 PORT 8G FC IO MODULE PAIR	\$0.00	UM	27%	\$0.00	\$472.43	\$416.85	\$305.69	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPBF8GFEEAU	4 port 8G FC IO Module Pair UPG	\$3,696.00	UM	27%	\$2,698.08	\$628.32	\$554.40	\$406.56	\$147.84	\$0.00	\$0.00	\$0.00
5	VSPBFXGFCOOPA	2 PORT FCOE IO MODULE PAIR-SFP	\$0.00	UM	27%	\$0.00	\$453.56	\$400.20	\$293.48	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPBFXGFCOOPAU	2 Port FCOE IO Module Pair-SFP UPG	\$3,548.00	UM	27%	\$2,590.04	\$603.16	\$532.20	\$390.28	\$141.92	\$0.00	\$0.00	\$0.00
5	VSPBFXGFCOTWA	2 PORT FCOE IO MODULE PAIR- ACTIVE TWAX	\$0.00	UM	27%	\$0.00	\$317.58	\$280.20	\$205.48	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPBFXGIZA	2 Port OP 10GbE ISCSI IO Mod Pr-SFP UPG	\$0.00	UM	27%	\$0.00	\$1,133.73	\$1,000.35	\$733.59	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPBFXGIZAU	2 PORT 10GBASE-T ISCSI IO MOD PR-UPG	\$8,870.00	UM	27%	\$6,475.10	\$1,507.90	\$1,330.50	\$973.70	\$354.80	\$0.00	\$0.00	\$0.00
5	VSPBFXGIZCUA	2 PORT 10GBASE-T ISCSI IO MODULE PAIR	\$0.00	UM	27%	\$0.00	\$566.78	\$500.10	\$366.74	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPBFXGIZCUAU	2 PORT 10GBase-T ISCSI IO Mod Pr UPG	\$4,434.00	UM	27%	\$3,236.82	\$753.78	\$665.10	\$487.74	\$177.36	\$0.00	\$0.00	\$0.00
5	VSPBFXGIZTWA	2 PORT 10GbE ISCSI IO MODULE PAIR-TWA	\$0.00	UM	27%	\$0.00	\$755.82	\$669.90	\$486.06	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPBM16GFQA	VNXB 4 PORT 16G FC IO MODULE PAIR	\$9,900.00	UM	27%	\$7,227.00	\$1,683.00	\$1,485.00	\$1,089.00	\$396.00	\$0.00	\$0.00	\$0.00
5	VSPBM16GFQU	VNXB 4 PORT 16G FC IO MODULE PAIR-UPG	\$13,860.00	UM	27%	\$10,117.80	\$2,356.20	\$2,079.00	\$1,524.60	\$554.40	\$0.00	\$0.00	\$0.00
5	VSPBM1G4CUA	VNXB 4 PT 10GBASE-T ISCSI IO MOD PR-UPG	\$2,956.00	UM	27%	\$2,157.88	\$502.52	\$443.40	\$325.16	\$118.24	\$0.00	\$0.00	\$0.00
5	VSPBM1G4CUAU	VNXB 4 PORT 8G FC IO MODULE PAIR	\$4,139.00	UM	27%	\$3,021.47	\$703.63	\$620.85	\$455.29	\$165.56	\$0.00	\$0.00	\$0.00
5	VSPBM8GFEEA	VNXB 4 PORT 8G FC IO MODULE PAIR	\$3,696.00	UM	27%	\$2,698.08	\$628.32	\$554.40	\$406.56	\$147.84	\$0.00	\$0.00	\$0.00
5	VSPBM8GFEEAU	VNXB 4 PORT 8G FC IO MODULE PAIR-UPG	\$5,174.00	UM	27%	\$3,777.02	\$879.58	\$776.10	\$566.56	\$206.96	\$0.00	\$0.00	\$0.00
5	VSPBMXGFCOOPA	VNXB 2 PT FCOE IO MOD PAIR-SFP	\$3,548.00	UM	27%	\$2,590.04	\$603.16	\$532.20	\$390.28	\$141.92	\$0.00	\$0.00	\$0.00
5	VSPBMXGFCOOPAU	VNXB 2 PT FCOE IO MOD PAIR-SFP-UPG	\$4,967.00	UM	27%	\$3,625.91	\$844.39	\$745.05	\$545.37	\$198.68	\$0.00	\$0.00	\$0.00
5	VSPBMXGFCOTWA	VNXB 2 PT FCOE IO MOD PAIR-TWAX	\$2,484.00	UM	27%	\$1,813.32	\$422.28	\$372.60	\$273.24	\$99.36	\$0.00	\$0.00	\$0.00
5	VSPBMXGFCOTWU	VNXB 2 PT FCOE IO MOD PAIR-TWAX-UPG	\$3,477.00	UM	27%	\$2,538.21	\$591.09	\$521.55	\$382.47	\$139.08	\$0.00	\$0.00	\$0.00
5	VSPBMXGIZA	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP	\$8,870.00	UM	27%	\$6,475.10	\$1,507.90	\$1,330.50	\$973.70	\$354.80	\$0.00	\$0.00	\$0.00
5	VSPBMXGIZCUA	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	\$4,434.00	UM	27%	\$3,236.82	\$753.78	\$665.10	\$487.74	\$177.36	\$0.00	\$0.00	\$0.00
5	VSPBMXGIZCUAU	VNXB 2 PT 10GBASE-T ISCSI IO MOD PR-UPG	\$6,226.00	UM	27%	\$4,514.96	\$1,058.21	\$933.90	\$684.86	\$249.04	\$0.00	\$0.00	\$0.00
5	VSPBMXGIZTWA	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX	\$5,913.00	UM	27%	\$4,346.49	\$1,005.21	\$886.95	\$650.43	\$236.52	\$0.00	\$0.00	\$0.00
5	VSPBMXGIZTWAU	VNXB 2 PT OP 10G ISCSI IO MOD PR-TWAX-UPG	\$8,279.00	UM	27%	\$6,043.67	\$1,407.43	\$1,241.85	\$910.69	\$331.16	\$0.00	\$0.00	\$0.0

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	V-V4-230015	VNX 300GB 15K VAULT 25X2.5 DPE/DAE	\$4,970.00	UM	27%	\$3,628.10	\$844.90	\$745.50	\$546.70	\$0.00	\$198.80	\$0.00	\$0.00
5	V-V4-2400FX	VNX 400GB SSD VAULT 25X2.5 DPE/DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,305.20	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$0.00
5	V-V4-260010	VNX 600GB 10K VAULT T 25X2.5 DPE/DAE	\$3,450.00	UM	27%	\$2,518.50	\$586.50	\$517.50	\$379.50	\$0.00	\$138.00	\$0.00	\$0.00
5	V-V4-260015	VNX2 800GB 15K VAULT 25X2.5 DAE	\$5,585.00	UM	27%	\$4,077.05	\$949.45	\$837.75	\$614.35	\$0.00	\$223.40	\$0.00	\$0.00
5	V-V4-2800FX	VNX 800GB EPD VAULT 25X2.5 DAE	\$29,985.00	UM	27%	\$21,889.05	\$5,097.45	\$4,497.75	\$3,298.35	\$0.00	\$1,199.40	\$0.00	\$0.00
5	V-V4-290010	VNX 900GB 10K VAULT T 25X2.5 DPE/DAE	\$4,530.00	UM	27%	\$3,306.90	\$770.10	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$0.00
5	V-V4-250701	VNX 1000GB SAS VAULT 25X2.5 DPE/DAE	\$3,580.00	UM	27%	\$2,613.40	\$608.60	\$537.00	\$393.80	\$0.00	\$143.20	\$0.00	\$0.00
5	V-V4-251600FX	VNX 1800GB VAULT 25X2.5 DAE	\$39,160.00	UM	27%	\$28,586.80	\$6,657.20	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	\$0.00
5	V-V4-D230015	VNX 300GB 15K VAULT 120X2.5 DAE	\$3,640.00	UM	27%	\$2,657.20	\$618.80	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	\$0.00
5	V-V4-D2400FX	VNX 400GB EPD VAULT T 120X2.5 DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,305.20	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$0.00
5	V-V4-D260015	VNX 600GB 15K VAULT T 120X2.5 DAE	\$5,585.00	UM	27%	\$4,077.05	\$949.45	\$837.75	\$614.35	\$0.00	\$223.40	\$0.00	\$0.00
5	V-V4-D2800FX	VNX 800GB VAULT 120X2.5 DAE	\$29,980.00	UM	27%	\$21,885.40	\$5,096.60	\$4,497.00	\$3,297.80	\$0.00	\$1,199.20	\$0.00	\$0.00
5	V-V4-D2S1600FX	VNX 1800GB VAULT 120X2.5 DAE	\$39,980.00	UM	27%	\$28,586.80	\$6,657.20	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	\$0.00
5	V-V4-D30015	VNX 300GB 15K VAULT T 60X3.5 DAE	\$3,640.00	UM	27%	\$2,657.20	\$618.80	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	\$0.00
5	V-V4-D400FX	VNX 400GB SSD VAULT T 60X3.5 DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,305.20	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$0.00
5	V-V4-D60010	VNX 600GB 10K VAULT T 60X3.5 DAE	\$3,450.00	UM	27%	\$2,518.50	\$586.50	\$517.50	\$379.50	\$0.00	\$138.00	\$0.00	\$0.00
5	V-V4-D60015	VNX2 800GB 15K VAULT 60X3.5 DAE	\$5,585.00	UM	27%	\$4,077.05	\$949.45	\$837.75	\$614.35	\$0.00	\$223.40	\$0.00	\$0.00
5	V-V4-D800FX	VNX 800GB EPD VAULT T 60X3.5 DAE	\$29,985.00	UM	27%	\$21,889.05	\$5,097.45	\$4,497.75	\$3,298.35	\$0.00	\$1,199.40	\$0.00	\$0.00
5	V-V4-D90010	VNX 900GB 10K VAULT T 60X3.5 DAE	\$4,530.00	UM	27%	\$3,306.90	\$770.10	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$0.00
5	V-V4-DS1600FX	VNX 1800GB VAULT 60X3.5 DAE	\$39,160.00	UM	27%	\$28,586.80	\$6,657.20	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	\$0.00
5	V-V4-V30015	VNX 300GB 15K VAULT 15X3.5 DAE	\$3,640.00	UM	27%	\$2,657.20	\$618.80	\$546.00	\$400.40	\$0.00	\$145.60	\$0.00	\$0.00
5	V-V4-V400FX	VNX 400GB SSD VAULT 15X3.5 DAE	\$13,560.00	UM	27%	\$9,898.80	\$2,305.20	\$2,034.00	\$1,491.60	\$0.00	\$542.40	\$0.00	\$0.00
5	V-V4-V60010	VNX 600GB 10K VAULT T 15X3.5 DAE	\$3,450.00	UM	27%	\$2,518.50	\$586.50	\$517.50	\$379.50	\$0.00	\$138.00	\$0.00	\$0.00
5	V-V4-V60015	VNX 600GB 15K VAULT T 15X3.5 DAE	\$5,585.00	UM	27%	\$4,073.40	\$949.60	\$837.00	\$613.80	\$0.00	\$223.20	\$0.00	\$0.00
5	V-V4-V800FX	VNX 800GB EPD VAULT T 15X3.5 DAE	\$29,985.00	UM	27%	\$21,889.05	\$5,097.45	\$4,497.75	\$3,298.35	\$0.00	\$1,199.40	\$0.00	\$0.00
5	V-V4-V90010	VNX 900GB 10K VAULT T 15X3.5 DAE	\$4,530.00	UM	27%	\$3,306.90	\$770.10	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$0.00
5	V-V4-VS1600FX	VNX 1800GB VAULT 15X3.5 DAE	\$39,160.00	UM	27%	\$28,586.80	\$6,657.20	\$5,874.00	\$4,307.60	\$0.00	\$1,566.40	\$0.00	\$0.00
5	WU-PRHWE-01	PREMIUM HW SUPPORT-WARR UPG - REFER TO HW MODEL FOR WARRANTY PRICE	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS-HWE-001	PROSUPPORT ONE HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARR	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PS1-SWE-001	PROSUPPORT ONE SOFTWARE WARRANTY UPG - REFER TO SW MODEL FOR WARR	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSM-HWE-001	PROSUPPORT W/MISSION CRIT WARRNTY UPG-HW - REFER TO HW MODEL FOR WAF	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSM-SWE-001	PROSUPPORT W/MISSION CRIT WARRNTY UPG-SW - REFER TO SW MODEL FOR WAI	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSM-SWE-002	PROSUPPORT W/MISSION CRIT WARRNTY UPG-SW - REFER TO SW MODEL FOR WAI	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSP-HWE-001	PROSUPPORT PLUS HARDWARE WARRANTY UPG - REFER TO HW MODEL FOR WARR	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-PSP-SWE-001	PROSUPPORT PLUS SOFTWARE WARRANTY UPG - REFER TO SW MODEL FOR WARR	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-SPMHWE-01	M HW 4HR SVC PARTNER SPT-COMPLNT WARRUPG - REFER TO HW MODEL FOR WA	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	WU-SPMHWE-E1	M HW 4HR SVC PARTNER SPT-EXCPNTL WARRUPG - REFER TO HW MODEL FOR WAF	\$99,827.00	UM	27%	\$72,873.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	12DRV-RK	FIXED RAIL KIT Unity 12 DR FACTORY HT	\$110.00	UM-1	2%	\$107.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	1U-FILLER	Unity 1U Solid Filler 40U EMC Rck	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	25DRV-RK	FIXED RAIL KIT Unity 25 DR FACTORY HT	\$70.00	UM-1	2%	\$68.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	2U-FILLER	Unity 2U Solid Filler 40U EMC Rck	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	3U-FILLER	Unity 3U Solid Filler 40U EMC Rck	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-ASTL	CAB POWER CORD AUSTRALIA TWISTLOCK	\$705.00	UM-1	2%	\$690.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-IEC	CAB POWER CORD IEC309	\$370.00	UM-1	2%	\$362.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-RS	CAB POWER CORD US R&S CONNECTOR	\$705.00	UM-1	2%	\$690.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-PWR-US	CAB POWER CORD US R&S TWISTLOCK	\$370.00	UM-1	2%	\$362.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RACK-DOOR	40U RACK W/Door	\$1,350.00	UM-1	2%	\$1,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RACK-DOORD	40U RACK WITH Door	\$1,350.00	UM-1	2%	\$1,323.00	\$189.00	\$162.00	\$135.00	\$0.00	\$0.00	\$0.00	\$216.00
5	40U-RK-DOORLCK	EMC 40U Rack with Door lock	\$1,350.00	UM-1	2%	\$1,323.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	40U-RK-DOORLCKD	40U RACK WITH DOOR LOCK	\$1,350.00	UM-1	2%	\$1,323.00	\$189.00	\$162.00	\$135.00	\$0.00	\$0.00	\$0.00	\$216.00
5	40U-SECURE	40U Rack Stabilizing Kit	\$325.00	UM-1	2%	\$318.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-602	VIPIR SUITE Unity 300=IC	\$6,960.00	UM-1	2%	\$6,820.80	\$1,382.00	\$1,252.80	\$1,113.60	\$0.00	\$0.00	\$0.00	\$1,252.80
5	450-001-603	VIPIR SUITE Unity 400=IC	\$16,705.00	UM-1	2%	\$16,370.90	\$3,341.00	\$3,006.90	\$2,672.80	\$0.00	\$0.00	\$0.00	\$3,006.90
5	450-001-604	VIPIR SUITE Unity 500=IC	\$33,390.00	UM-1	2%	\$32,722.20	\$6,678.00	\$6,010.20	\$5,342.40	\$0.00	\$0.00	\$0.00	\$6,010.20
5	450-001-605	VIPIR SUITE Unity 600=IC	\$48,690.00	UM-1	2%	\$47,716.20	\$9,738.00	\$8,764.20	\$7,790.40	\$0.00	\$0.00	\$0.00	\$8,764.20
5	456-107-803	RP4VM ESSENTIAL SW FOR UNITY=IB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-985	Storage M&R for Unity 300=IC	\$0.00	UM-1	2%	\$0.00	\$220.00	\$198.00	\$176.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-986	Storage M&R for Unity 400=IC	\$0.00	UM-1	2%	\$0.00	\$524.00	\$471.60	\$419.20	\$0.00	\$0.00	\$0.00	\$471.60
5	456-109-987	Storage M&R for Unity 500=IC	\$0.00	UM-1	2%	\$0.00	\$1,048.00	\$943.20	\$838.40	\$0.00	\$0.00	\$0.00	\$943.20
5	456-109-988	Storage M&R for Unity 600=IC	\$0.00	UM-1	2%	\$0.00	\$1,528.00	\$1,375.20	\$1,224.40	\$0.00	\$0.00	\$0.00	\$1,375.20
5	456-110-674	vUnity CE 4TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-675	vUnity SE 10TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-676	vUnity SE 25TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-677	vUnity SE 50TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-678	vUnity SE 10TB-25TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-679	vUnity SE 10TB-50TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-680	vUnity SE 25TB-50TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-951	RP VRTL APPLIANCE FOR UNITY =IB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-048	VIPIR SRM UPG From M&R Unity 300=IC	\$4,360.00	UM-1	2%	\$4,272.00	\$872.00	\$784.80	\$697.60	\$0.00	\$0.00	\$0.00	\$784.80
5	456-111-049	VIPIR SRM UPG From M&R Unity 400=IC	\$10,480.00	UM-1	2%	\$10,270.40	\$2,096.00	\$1,896.40	\$1,676.80	\$0.00	\$0.00	\$0.00	\$1,896.40
5	456-111-050	VIPIR SRM UPG From M&R Unity 500=IC	\$20,950.00	UM-1	2%	\$20,531.							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-111-150	RP/EX REM FRAME UNITY 500 FOR VPLEX =IC	\$29,730.00	UM-1	2%	\$29,135.40	\$5,946.00	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,351.40
5	456-111-151	RP/EX REM FRAME UNITY 500 FOR VPLEX =IC	\$47,490.00	UM-1	2%	\$46,540.20	\$9,498.00	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$8,548.20
5	456-111-364	RP/EX LOC FRAME UNITY300 VPLEX VS6=IC	\$3,850.00	UM-1	2%	\$3,763.60	\$712.00	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$640.80
5	456-111-365	RP/EX LOC FRAME UNITY400 VPLEX VS6=IC	\$7,320.00	UM-1	2%	\$7,130.00	\$1,564.00	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$1,407.60
5	456-111-366	RP/EX LOC FRAME UNITY500 VPLEX VS6=IC	\$13,050.00	UM-1	2%	\$12,664.00	\$2,664.00	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	456-111-367	RP/EX LOC FRAME UNITY600 VPLEX VS6=IC	\$19,000.00	UM-1	2%	\$18,620.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	456-111-372	RP/EX REM FRAME UNITY300 VPLEX VS6=IC	\$9,170.00	UM-1	2%	\$8,986.60	\$1,834.00	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$1,650.60
5	456-111-373	RP/EX REM FRAME UNITY400 VPLEX VS6=IC	\$20,140.00	UM-1	2%	\$19,737.20	\$4,028.00	\$3,625.20	\$3,222.40	\$0.00	\$0.00	\$0.00	\$3,625.20
5	456-111-374	RP/EX REM FRAME UNITY500 VPLEX VS6=IC	\$29,730.00	UM-1	2%	\$29,135.40	\$5,946.00	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,351.40
5	456-111-375	RP/EX REM FRAME UNITY600 VPLEX VS6=IC	\$47,490.00	UM-1	2%	\$46,540.20	\$9,498.00	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$8,548.20
5	458-001-288	Unity 300 Base Software + D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-289	Unity 400 Base Software + D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-290	Unity 500 Base Software + D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-291	Unity 600 Base Software + D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-292	Unity 300 Base Software =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-293	Unity 400 Base Software =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-294	Unity 500 Base Software =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-295	Unity 600 Base Software =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-362	RP ADV LOC FOR UNITY 300 =IC	\$3,560.00	UM-1	2%	\$3,488.80	\$712.00	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$640.80
5	458-001-363	RP ADV LOC FOR UNITY 400 =IC	\$7,820.00	UM-1	2%	\$7,663.60	\$1,564.00	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$1,407.60
5	458-001-364	RP ADV LOC FOR UNITY 500 =IC	\$13,320.00	UM-1	2%	\$12,855.60	\$2,664.00	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	458-001-365	RP ADV LOC FOR UNITY 600 =IC	\$19,000.00	UM-1	2%	\$18,620.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	458-001-366	RP Virt Appl for Unity 300/300F/350F =IB	\$860.00	UM-1	2%	\$842.80	\$172.00	\$154.80	\$137.60	\$0.00	\$0.00	\$0.00	\$154.80
5	458-001-370	RP BASIC TO ADV LOC UG FOR UNITY 300 =IC	\$9,550.00	UM-1	2%	\$9,359.00	\$1,910.00	\$1,719.00	\$1,528.00	\$0.00	\$0.00	\$0.00	\$1,719.00
5	458-001-371	RP BASIC TO ADV LOC UG FOR UNITY 400 =IC	\$20,960.00	UM-1	2%	\$20,540.80	\$4,192.00	\$3,772.80	\$3,353.60	\$0.00	\$0.00	\$0.00	\$3,772.80
5	458-001-372	RP BASIC TO ADV LOC UG FOR UNITY 500 =IC	\$32,290.00	UM-1	2%	\$31,644.20	\$6,458.00	\$5,812.20	\$5,166.40	\$0.00	\$0.00	\$0.00	\$5,812.20
5	458-001-373	RP BASIC TO ADV LOC UG FOR UNITY 600 =IC	\$49,860.00	UM-1	2%	\$48,862.80	\$9,972.00	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80
5	458-001-374	RP Basic for Unity 300/300F/350F =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-375	RP Basic for Unity 400/400F/450F =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-376	RP Basic for Unity 500/500F/550F =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-377	RP Basic for Unity 600/600F/650F =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-425	APPSYNC BASIC FOR UNITY 300 =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-426	APPSYNC BASIC FOR UNITY 400 =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-427	APPSYNC BASIC FOR UNITY 500 =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-428	APPSYNC BASIC FOR UNITY 600 =IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-449	RP ADV REM FOR UNITY 300 =IC	\$9,170.00	UM-1	2%	\$8,986.60	\$1,834.00	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$1,650.60
5	458-001-450	RP ADV REM FOR UNITY 400 =IC	\$20,140.00	UM-1	2%	\$19,737.20	\$4,028.00	\$3,625.20	\$3,222.40	\$0.00	\$0.00	\$0.00	\$3,625.20
5	458-001-451	RP ADV REM FOR UNITY 500 =IC	\$29,730.00	UM-1	2%	\$29,135.40	\$5,946.00	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,351.40
5	458-001-452	RP ADV REM FOR UNITY 600 =IC	\$47,490.00	UM-1	2%	\$46,540.20	\$9,498.00	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$8,548.20
5	458-001-453	RP Virt Appl for Unity 400/400F/450F =IB	\$8,570.00	UM-1	2%	\$8,398.60	\$1,714.00	\$1,542.60	\$1,371.20	\$0.00	\$0.00	\$0.00	\$1,542.60
5	458-001-454	RP Virt Appl for Unity 500/500F/550F =IB	\$8,570.00	UM-1	2%	\$8,398.60	\$1,714.00	\$1,542.60	\$1,371.20	\$0.00	\$0.00	\$0.00	\$1,542.60
5	458-001-455	RP Virt Appl for Unity 600/600F/650F =IB	\$8,570.00	UM-1	2%	\$8,398.60	\$1,714.00	\$1,542.60	\$1,371.20	\$0.00	\$0.00	\$0.00	\$1,542.60
5	458-001-456	RP BASIC TO ADV REM UG FOR UNITY 300 =IC	\$9,550.00	UM-1	2%	\$9,359.00	\$1,910.00	\$1,719.00	\$1,528.00	\$0.00	\$0.00	\$0.00	\$1,719.00
5	458-001-457	RP BASIC TO ADV REM UG FOR UNITY 400 =IC	\$20,960.00	UM-1	2%	\$20,540.80	\$4,192.00	\$3,772.80	\$3,353.60	\$0.00	\$0.00	\$0.00	\$3,772.80
5	458-001-458	RP BASIC TO ADV REM UG FOR UNITY 500 =IC	\$32,290.00	UM-1	2%	\$31,644.20	\$6,458.00	\$5,812.20	\$5,166.40	\$0.00	\$0.00	\$0.00	\$5,812.20
5	458-001-459	RP BASIC TO ADV REM UG FOR UNITY 600 =IC	\$49,860.00	UM-1	2%	\$48,862.80	\$9,972.00	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80
5	458-001-472	VI PR SRM UPG From M&R for Unity	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-478	VI PR SRM for Unity	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-482	RP/EX VPLEX FB UNITY LOCAL PRODUCT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-483	RP/EX VPLEX FB UNITY REMOTE PRODUCT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-489	UnityVSA CE 4TB=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-490	UnityVSA VVols Edition=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-529	UnityVSA VVols STORAGE CAPACITY=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-588	APPSYNC ADVANCED FOR UNITY 300 =IC	\$10,930.00	UM-1	2%	\$10,711.40	\$2,186.00	\$1,967.40	\$1,748.80	\$0.00	\$0.00	\$0.00	\$1,967.40
5	458-001-590	APPSYNC ADVANCED FOR UNITY 400 =IC	\$24,000.00	UM-1	2%	\$23,520.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	458-001-592	APPSYNC ADVANCED FOR UNITY 500 =IC	\$37,980.00	UM-1	2%	\$37,220.40	\$7,596.00	\$6,836.40	\$6,076.80	\$0.00	\$0.00	\$0.00	\$6,836.40
5	458-001-594	APPSYNC ADVANCED FOR UNITY 600 =IC	\$46,240.00	UM-1	2%	\$45,315.20	\$9,248.00	\$8,323.20	\$7,398.40	\$0.00	\$0.00	\$0.00	\$8,323.20
5	458-001-712	RP/EX VPLEX VS6 FB UNITY LOCAL PRODUCT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-713	RP/EX VPLEX VS6 FB UNITY REMOTE PRODUCT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-839	Unity 300 BASE Software+ D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-841	Unity 400 BASE Software+ D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-843	Unity 500 BASE Software+D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-845	Unity 600 BASE Software+D@RE=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-847	Unity 300 BASE Software=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-849	Unity 400 BASE Software=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-851	Unity 500 BASE Software=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-853	Unity 600 BASE Software=IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3122AD	Unity 2U 25x2.5 Drive DAE EMC Rck	\$2,440.00	UM-1	2%	\$2,391.20	\$341.60	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D3122ADF	Unity 2U 25x2.5 DRV DAE EMC FLD Rck UPG	\$2,440.00	UM-1	2%	\$2,391.20	\$341.60	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D3122DF15	3U 15x3.5 12G EXP DAE - DC Customer Rck	\$2,385.00	UM-1	2%	\$2,337.30	\$333.90	\$286.20	\$238.50	\$0.00	\$0.00	\$0.00	\$333.90
5	D3122DF25	Unity 2U 25x2.5 Drive DAE FLD Rck DC	\$2,385.00	UM-1	2%	\$2,337.30	\$333.90	\$286.20	\$238.50	\$0.00	\$0.00	\$0.00	\$333.90
5	D3122DFP15	3U 15x3.5 12G EXP DC PRM- Customer Rck	\$2,385.00	UM-1	2%	\$2,337.30	\$333.90	\$286.20	\$238.50	\$0.00	\$0.00	\$0.00	\$333.90
5	D3122DFP25	Unity 2U 25x2.5 Drive DAE FLD Rck Prm DC	\$2,385.00	UM-1	2%	\$2,337.30	\$333.90	\$286.20	\$238.50	\$0.00	\$0.00	\$0.00	\$333.90
5	D3122F	Unity 2U 25x2.5 Drive DAE FLD Rck	\$2,440.00	UM-1	2%	\$2,391.20	\$341.60	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D3122PAD	Unity 2U 25x2.5 Drive DAE PRM EMC RCK	\$2,440.00	UM-1	2%	\$2,391.20	\$341.60	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D3122PF	2U 25x2.5 12G EXPDAE PRM- FLD Ins	\$2,440.00	UM-1	2%	\$2,391.20	\$341.60	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D312380AD	Unity 3U 80x2.5 Drive DAE EMC Rck	\$9,200.00	UM-1	2%	\$9,016.00	\$1,288.00	\$1,104.00	\$920.00	\$0.00	\$0.00	\$0.00	\$1,288.00
5	D312380F	Unity 3U 80x2.5 Drive DAE FLD RCK	\$9,200.00	UM-1	2%	\$9,016.00	\$1,288.00	\$1,104.00	\$920.00	\$0.00	\$0.00	\$0.00	\$1,288.00
5	D312380FU	UNITY 3U 80x2.5 DRIVE DAE FLD UPG	\$9,20										

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	D3123F	Unity 3U 15x3.5 Drive DAE FLD Rck	\$2,170.00	UM-1	2%	\$2,126.60	\$303.80	\$260.40	\$217.00	\$0.00	\$0.00	\$0.00	\$347.20
5	D3123PAD	Unity 3U 15x3.5 Drive DAE PRM EMC Rck	\$2,170.00	UM-1	2%	\$2,126.60	\$303.80	\$260.40	\$217.00	\$0.00	\$0.00	\$0.00	\$347.20
5	D3123PF	3U 15x3.5 12G EXPDAE PRM-FLD Ins	\$2,170.00	UM-1	2%	\$2,126.60	\$303.80	\$260.40	\$217.00	\$0.00	\$0.00	\$0.00	\$347.20
5	D31D12CKKITO	12 Drive DPE FLD INSTALL KIT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31D24AD12	Unity 300 2U DPE 12x3.5 Drive EMC Rck	\$9,865.00	UM-1	2%	\$9,667.70	\$1,381.10	\$1,183.80	\$986.50	\$0.00	\$0.00	\$0.00	\$1,578.40
5	D31D24AD25	Unity 300 2U DPE 25x2.5 Drive EMC Rck	\$9,865.00	UM-1	2%	\$9,667.70	\$1,381.10	\$1,183.80	\$986.50	\$0.00	\$0.00	\$0.00	\$1,578.40
5	D31D24AF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck	\$9,865.00	UM-1	2%	\$9,667.70	\$1,381.10	\$1,183.80	\$986.50	\$0.00	\$0.00	\$0.00	\$1,578.40
5	D31D24AF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck	\$9,865.00	UM-1	2%	\$9,667.70	\$1,381.10	\$1,183.80	\$986.50	\$0.00	\$0.00	\$0.00	\$1,578.40
5	D31D24DF12	Unity 300 2U DPE 12x3.5 Drive FLD Rck DC	\$10,850.00	UM-1	2%	\$10,633.00	\$1,519.00	\$1,302.00	\$1,085.00	\$0.00	\$0.00	\$0.00	\$1,736.00
5	D31D24DF25	Unity 300 2U DPE 25x2.5 Drive FLD Rck DC	\$10,850.00	UM-1	2%	\$10,633.00	\$1,519.00	\$1,302.00	\$1,085.00	\$0.00	\$0.00	\$0.00	\$1,736.00
5	D31D25CKKITO	25 Drive DPE FLD INSTALL KIT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31DEMCCK12KIT	Unity 12 Drive DPE FLD INSTALL KIT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31DEMCCK25KIT	Unity 25 Drive DPE FLD INSTALL KIT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31EMCCK12KIT	Unity 12 Drive EMC DPE FLD INST KIT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31EMCCK25KIT	Unity 25 Drive EMC DPE FLD INST KIT	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD32	Unity DIP 300 to 400	\$21,225.00	UM-1	2%	\$20,800.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD33	Unity DIP 300 to 500	\$44,295.00	UM-1	2%	\$43,409.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD34	Unity DIP 300 to 600	\$93,560.00	UM-1	2%	\$91,688.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D32D32AD12	Unity 400 2U DPE 12x3.5 Drive EMC Rck	\$22,340.00	UM-1	2%	\$21,893.20	\$3,127.60	\$2,680.80	\$2,234.00	\$0.00	\$0.00	\$0.00	\$3,574.40
5	D32D32AD25	Unity 400 2U DPE 25x2.5 Drive EMC Rck	\$22,340.00	UM-1	2%	\$21,893.20	\$3,127.60	\$2,680.80	\$2,234.00	\$0.00	\$0.00	\$0.00	\$3,574.40
5	D32D32AF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck	\$22,340.00	UM-1	2%	\$21,893.20	\$3,127.60	\$2,680.80	\$2,234.00	\$0.00	\$0.00	\$0.00	\$3,574.40
5	D32D32AF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck	\$22,340.00	UM-1	2%	\$21,893.20	\$3,127.60	\$2,680.80	\$2,234.00	\$0.00	\$0.00	\$0.00	\$3,574.40
5	D32D32DF12	Unity 400 2U DPE 12x3.5 Drive FLD Rck DC	\$24,575.00	UM-1	2%	\$24,083.50	\$3,440.50	\$2,949.00	\$2,457.50	\$0.00	\$0.00	\$0.00	\$3,932.00
5	D32D32DF25	Unity 400 2U DPE 25x2.5 Drive FLD Rck DC	\$24,575.00	UM-1	2%	\$24,083.50	\$3,440.50	\$2,949.00	\$2,457.50	\$0.00	\$0.00	\$0.00	\$3,932.00
5	D3-2S10-1200	UNITY 1.2TB 10K SAS 25X2.5 DRIVE	\$1,120.00	UM-1	2%	\$1,097.60	\$156.80	\$134.40	\$112.00	\$0.00	\$0.00	\$0.00	\$179.20
5	D3-2S10-1200TU	UNITY 1.2TB 10K SAS 25X2.5 DRIVE UPG	\$1,345.00	UM-1	2%	\$1,318.10	\$168.30	\$161.40	\$134.50	\$0.00	\$0.00	\$0.00	\$215.20
5	D3-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 DRIVE	\$1,345.00	UM-1	2%	\$1,318.10	\$168.30	\$161.40	\$134.50	\$0.00	\$0.00	\$0.00	\$215.20
5	D3-2S10-1800TU	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,390.00	UM-1	2%	\$1,362.20	\$194.60	\$166.80	\$139.00	\$0.00	\$0.00	\$0.00	\$227.20
5	D3-2S10-1800U	UNITY 1.8TB 10K SAS 25X2.5 DRIVE UPG	\$1,670.00	UM-1	2%	\$1,636.60	\$233.80	\$200.40	\$167.00	\$0.00	\$0.00	\$0.00	\$267.20
5	D3-2S10-600	UNITY 600GB 10K SAS 25X2.5 DRIVE	\$655.00	UM-1	2%	\$641.90	\$91.70	\$78.60	\$65.50	\$0.00	\$0.00	\$0.00	\$104.80
5	D3-2S10-600TU	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$785.00	UM-1	2%	\$769.30	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$125.60
5	D3-2S10-600U	UNITY 600GB 10K SAS 25X2.5 DRIVE UPG	\$785.00	UM-1	2%	\$769.30	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$125.60
5	D3-2S12FX-1600	UNITY 1.6TB FLASH 25X2.5 DRIVE	\$6,225.00	UM-1	2%	\$6,100.50	\$871.50	\$747.00	\$622.50	\$0.00	\$0.00	\$0.00	\$986.00
5	D3-2S12FX-1600TU	UNITY 1.6TB FAST VP SSD 25X2.5 DRIVE UG	\$7,470.00	UM-1	2%	\$7,320.60	\$1,045.80	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$1,195.20
5	D3-2S12FX-1600U	UNITY 1.6TB FLSH 25X2.5 DRIVE UG	\$7,470.00	UM-1	2%	\$7,320.60	\$1,045.80	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$1,195.20
5	D3-2S12FX-200TU	UNITY 200GB FLASH 25X2.5 DRIVE	\$1,335.00	UM-1	2%	\$1,309.30	\$186.90	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$213.60
5	D3-2S12FX-200U	UNITY 200GB FAST VP SSD 25X2.5 DRIVE UG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3-2S12FX-200U	UNITY 200GB FLASH 25X2.5 DRIVE UG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3-2S12FX-400	UNITY 400GB FLASH 25X2.5 DRIVE	\$2,550.00	UM-1	2%	\$2,492.30	\$358.40	\$307.20	\$255.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3-2S12FX-400TU	UNITY 400GB FAST VP SSD 25X2.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3-2S12FX-400U	UNITY 400GB FLASH 25X2.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3-2S12FX-800	UNITY 800GB FLASH 25X2.5 DRIVE	\$4,590.00	UM-1	2%	\$4,450.00	\$530.60	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$606.40
5	D3-2S12FX-800TU	UNITY 800GB FAST VP SSD 25X2.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3-2S12FX-800U	UNITY 800GB FLASH 25X2.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3-2S12FXL-1600	UNITY 1.6TB AFP SSD 25X2.5 DRIVE	\$0.00	UM-1	2%	\$0.00	\$726.60	\$622.80	\$519.00	\$0.00	\$0.00	\$0.00	\$830.40
5	D3-2S12FXL-1600TU	UNITY 1.6TB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	2%	\$0.00	\$763.10	\$679.80	\$568.50	\$0.00	\$0.00	\$0.00	\$906.40
5	D3-2S12FXL-1600U	UNITY 1.6TB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	2%	\$0.00	\$763.10	\$679.80	\$568.50	\$0.00	\$0.00	\$0.00	\$906.40
5	D3-2S12FXL-3200	UNITY 3.2TB FLASH 25X2.5 DRIVE	\$10,070.00	UM-1	2%	\$9,868.60	\$1,409.80	\$1,208.40	\$1,007.00	\$0.00	\$0.00	\$0.00	\$1,611.20
5	D3-2S12FXL-3200TU	UNITY 3.2TB AFP SSD 25X2.5 DRIVE UPG	\$10,985.00	UM-1	2%	\$10,765.30	\$1,318.20	\$1,098.50	\$900.00	\$0.00	\$0.00	\$0.00	\$1,757.60
5	D3-2S12FXL-3200U	UNITY 3.2TB FLASH 25X2.5 DRIVE UPG	\$10,985.00	UM-1	2%	\$10,765.30	\$1,537.90	\$1,318.20	\$1,098.50	\$0.00	\$0.00	\$0.00	\$1,757.60
5	D3-2S12FXL-400	UNITY 400GB AFP SSD 25X2.5 DRIVE	\$0.00	UM-1	2%	\$0.00	\$242.20	\$207.60	\$173.00	\$0.00	\$0.00	\$0.00	\$276.80
5	D3-2S12FXL-400TU	UNITY 400GB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	2%	\$0.00	\$280.50	\$249.00	\$207.50	\$0.00	\$0.00	\$0.00	\$332.00
5	D3-2S12FXL-400U	UNITY 400GB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	2%	\$0.00	\$280.50	\$249.00	\$207.50	\$0.00	\$0.00	\$0.00	\$332.00
5	D3-2S12FXL-800	UNITY 800GB AFP SSD 25X2.5 DRIVE	\$0.00	UM-1	2%	\$0.00	\$452.20	\$387.60	\$323.00	\$0.00	\$0.00	\$0.00	\$516.80
5	D3-2S12FXL-800TU	UNITY 800GB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	2%	\$0.00	\$492.80	\$422.40	\$352.00	\$0.00	\$0.00	\$0.00	\$563.20
5	D3-2S12FXL-800U	UNITY 800GB AFP SSD 25X2.5 DRIVE UPG	\$0.00	UM-1	2%	\$0.00	\$492.80	\$422.40	\$352.00	\$0.00	\$0.00	\$0.00	\$563.20
5	D3-2S15-600	UNITY 600GB 15K SAS 25X2.5 DRIVE	\$865.00	UM-1	2%	\$847.70	\$121.10	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$138.40
5	D3-2S15-600TU	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,040.00	UM-1	2%	\$1,019.20	\$145.60	\$124.80	\$104.00	\$0.00	\$0.00	\$0.00	\$166.40
5	D3-2S15-600U	UNITY 600GB 15K SAS 25X2.5 DRIVE UPG	\$1,040.00	UM-1	2%	\$1,019.20	\$145.60	\$124.80	\$104.00	\$0.00	\$0.00	\$0.00	\$166.40
5	D3-2SFXL2-15360	UNITY 15.36TB SSD 25X2.5	\$40,015.00	UM-1	2%	\$39,214.70	\$5,600.10	\$4,801.80	\$4,001.50	\$0.00	\$0.00	\$0.00	\$6,402.40
5	D3-2SFXL2-15360TU	UNITY 15.36TB SSD 25X2.5 UPG	\$48,020.00	UM-1	2%	\$47,059.60	\$6,722.80	\$5,762.40	\$4,802.00	\$0.00	\$0.00	\$0.00	\$7,683.20
5	D3-2SFXL2-15360U	UNITY 15.36TB SSD 25X2.5 UPG	\$48,020.00	UM-1	2%	\$47,059.60	\$6,722.80	\$5,762.40	\$4,802.00	\$0.00	\$0.00	\$0.00	\$7,683.20
5	D3-2SFXL2-7680	UNITY 7.68TB SSD 25X2.5	\$20,285.00	UM-1	2%	\$19,879.30	\$2,839.90	\$2,434.20	\$2,028.50	\$0.00	\$0.00	\$0.00	\$3,245.60
5	D3-2SFXL2-7680TU	UNITY 7.68TB SSD 25X2.5 UPG	\$24,340.00	UM-1	2%	\$23,853.20	\$3,407.60	\$2,920.80	\$2,434.00	\$0.00	\$0.00	\$0.00	\$3,884.40
5	D3-2SFXL2-7680U	UNITY 7.68TB SSD 25X2.5 UPG	\$24,340.00	UM-1	2%	\$23,853.20	\$3,407.60	\$2,920.80	\$2,434.00	\$0.00	\$0.00	\$0.00	\$3,884.40
5	D32TD33	Unity DIP 400 to 500	\$44,295.00	UM-1	2%	\$43,409.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D32TD34	Unity DIP 400 to 600	\$93,560.00	UM-1	2%	\$91,688.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D33D48AD12	Unity 500 2U DPE 12x3.5 Drive EMC Rck	\$46,625.00	UM-1	2%	\$45,692.50	\$6,527.50	\$5,595.00	\$4,662.50	\$0.00	\$0.00	\$0.00	\$7,460.00
5	D33D48AD25	Unity											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	D3-D2S10-1200U	UNITY 1.2TB 10K SAS 80X2.5 DRIVE UPG	\$1,345.00	UM-1	2%	\$1,318.10	\$188.30	\$161.40	\$134.50	\$0.00	\$0.00	\$0.00	\$215.20
5	D3-D2S10-1800	UNITY 1.8TB 10K SAS 80X2.5 DRIVE	\$1,390.00	UM-1	2%	\$1,362.20	\$194.60	\$166.80	\$139.00	\$0.00	\$0.00	\$0.00	\$222.40
5	D3-D2S10-1800TU	UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,670.00	UM-1	2%	\$1,636.60	\$233.80	\$200.40	\$167.00	\$0.00	\$0.00	\$0.00	\$267.20
5	D3-D2S10-1800U	UNITY 1.8TB 10K SAS 80X2.5 DRIVE UPG	\$1,670.00	UM-1	2%	\$1,636.60	\$233.80	\$200.40	\$167.00	\$0.00	\$0.00	\$0.00	\$267.20
5	D3-D2S10-600	UNITY 600GB 10K SAS 80X2.5 DRIVE	\$655.00	UM-1	2%	\$641.90	\$91.70	\$78.60	\$65.50	\$0.00	\$0.00	\$0.00	\$104.80
5	D3-D2S10-600TU	UNITY 600GB 10K SAS 80X2.5 DRIVE UPG	\$785.00	UM-1	2%	\$769.30	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$125.60
5	D3-D2S10-600U	UNITY 600GB 10K SAS 80X2.5 DRIVE UPG	\$785.00	UM-1	2%	\$769.30	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$125.60
5	D3-D2S12FX-1600	UNITY 1.6TB FLASH 80X2.5 DRIVE	\$6,225.00	UM-1	2%	\$6,100.50	\$871.50	\$747.00	\$622.50	\$0.00	\$0.00	\$0.00	\$986.00
5	D3-D2S12FX-1600TU	UNITY 1.6TB FLASH 80X2.5 DRIVE UG	\$7,470.00	UM-1	2%	\$7,320.60	\$1,045.80	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$1,195.20
5	D3-D2S12FX-1600U	UNITY 1.6TB FLASH 80X2.5 DRIVE UG	\$7,470.00	UM-1	2%	\$7,320.60	\$1,045.80	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$1,195.20
5	D3-D2S12FX-200	UNITY 200GB FLASH 80X2.5 DRIVE	\$1,335.00	UM-1	2%	\$1,298.30	\$186.90	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$213.60
5	D3-D2S12FX-200TU	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3-D2S12FX-200U	UNITY 200GB FLASH 80X2.5 DRIVE UG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3-D2S12FX-400	UNITY 400GB FLASH 80X2.5 DRIVE	\$2,550.00	UM-1	2%	\$2,492.30	\$358.40	\$307.20	\$255.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D3-D2S12FX-400TU	UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3-D2S12FX-400U	UNITY 400GB FLASH 80X2.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3-D2S12FX-800	UNITY 800GB FLASH 80X2.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$530.60	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$606.40
5	D3-D2S12FX-800TU	UNITY 800GB FLASH 80X2.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3-D2S12FX-800U	UNITY 800GB FLASH 80X2.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3-D2S12FXL-3200	UNITY 3.2TB FLASH 80X2.5 DRIVE	\$9,155.00	UM-1	2%	\$8,971.90	\$1,281.70	\$1,098.60	\$915.50	\$0.00	\$0.00	\$0.00	\$1,464.80
5	D3-D2S12FXL-3200TU	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$10,985.00	UM-1	2%	\$10,765.30	\$1,537.90	\$1,318.20	\$1,098.50	\$0.00	\$0.00	\$0.00	\$1,757.60
5	D3-D2S12FXL-3200U	UNITY 3.2TB FLASH 80X2.5 DRIVE UPG	\$10,985.00	UM-1	2%	\$10,765.30	\$1,537.90	\$1,318.20	\$1,098.50	\$0.00	\$0.00	\$0.00	\$1,757.60
5	D3-D2S15-600	UNITY 600GB 15K SAS 80X2.5 DRIVE	\$865.00	UM-1	2%	\$847.70	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$0.00	\$138.40
5	D3-D2S15-600TU	UNITY 600GB 15K SAS 80X2.5 DRIVE UPG	\$1,040.00	UM-1	2%	\$1,019.20	\$145.60	\$124.80	\$104.00	\$0.00	\$0.00	\$0.00	\$166.40
5	D3-D2S15-600U	UNITY 600GB 15K SAS 80X2.5 DRIVE UPG	\$1,040.00	UM-1	2%	\$1,019.20	\$145.60	\$124.80	\$104.00	\$0.00	\$0.00	\$0.00	\$166.40
5	D3-D2SFXL2-15360	UNITY 15.36TB SSD 80X2.5	\$40,015.00	UM-1	2%	\$39,214.70	\$5,600.10	\$4,801.80	\$4,001.50	\$0.00	\$0.00	\$0.00	\$6,402.40
5	D3-D2SFXL2-15360TU	UNITY 15.36TB SSD 80X2.5 UPG	\$48,020.00	UM-1	2%	\$47,059.60	\$6,722.80	\$5,762.40	\$4,802.00	\$0.00	\$0.00	\$0.00	\$7,683.20
5	D3-D2SFXL2-15360U	UNITY 15.36TB SSD 80X2.5 UPG	\$48,020.00	UM-1	2%	\$47,059.60	\$6,722.80	\$5,762.40	\$4,802.00	\$0.00	\$0.00	\$0.00	\$7,683.20
5	D3-D2SFXL2-7680	UNITY 7.68TB SSD 80X2.5	\$20,285.00	UM-1	2%	\$19,879.90	\$2,839.90	\$2,434.20	\$2,028.50	\$0.00	\$0.00	\$0.00	\$3,245.60
5	D3-D2SFXL2-7680TU	UNITY 7.68TB SSD 80X2.5 UPG	\$24,340.00	UM-1	2%	\$23,853.20	\$3,407.60	\$2,920.80	\$2,434.00	\$0.00	\$0.00	\$0.00	\$3,894.40
5	D3-D2SFXL2-7680U	UNITY 7.68TB SSD 80X2.5 UPG	\$24,340.00	UM-1	2%	\$23,853.20	\$3,407.60	\$2,920.80	\$2,434.00	\$0.00	\$0.00	\$0.00	\$3,894.40
5	D3DAE2URK	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$135.00	UM-1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DAE3URK	Unity Snap In RAIL Kit 3U 15 Drive DAE	\$135.00	UM-1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DAE80RK	Unity Snap In RAIL Kit 8U Drive DAE	\$225.00	UM-1	2%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DPE2URK12	Unity Snap In RAIL Kit 12 Drive DPE	\$135.00	UM-1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DPE2URK25	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$135.00	UM-1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 DRIVE	\$1,655.00	UM-1	2%	\$1,608.30	\$186.90	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$213.60
5	D3FC-2S12FX-200TU	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3FC-2S12FX-200U	UNITY 200GB FAST CACHE 25X2.5 DRIVE UPG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3FC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 DRIVE	\$2,550.00	UM-1	2%	\$2,492.30	\$358.40	\$307.20	\$255.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D3FC-2S12FX-400TU	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3FC-2S12FX-400U	UNITY 400GB FAST CACHE 25X2.5 DRIVE UPG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3FC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$530.60	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$606.40
5	D3FC-2S12FX-800TU	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3FC-2S12FX-800U	UNITY 800GB FAST CACHE 25X2.5 DRIVE UPG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3FC-D2S12FX-200	UNITY 200GB FAST CACHE 80X2.5 DRIVE	\$1,335.00	UM-1	2%	\$1,308.30	\$186.90	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$213.60
5	D3FC-D2S12FX-200TU	UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3FC-D2S12FX-200U	UNITY 200GB FAST CACHE 80X2.5 DRIVE UPG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3FC-D2S12FX-400	UNITY 400GB FAST CACHE 80X2.5 DRIVE	\$2,550.00	UM-1	2%	\$2,492.30	\$358.40	\$307.20	\$255.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D3FC-D2S12FX-400TU	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3FC-D2S12FX-400U	UNITY 400GB FAST CACHE 80X2.5 DRIVE UPG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3FC-D2S12FX-800	UNITY 800GB FAST CACHE 80X2.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$530.60	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$606.40
5	D3FC-D2S12FX-800TU	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3FC-D2S12FX-800U	UNITY 800GB FAST CACHE 80X2.5 DRIVE UPG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3FC-OM3-100M	100M MM FIBRE CABLE LC-LC	\$225.00	UM-1	2%	\$215.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-10M	10M MM FIBRE CABLE LC-LC	\$100.00	UM-1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-30M	30M MM FIBRE CABLE LC-LC	\$160.00	UM-1	2%	\$156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-3M	3M MM FIBRE CABLE LC-LC	\$110.00	UM-1	2%	\$107.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-50M	50M MM FIBRE CABLE LC-LC	\$190.00	UM-1	2%	\$186.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-5M	5M MM FIBRE CABLE LC-LC	\$120.00	UM-1	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-100M	100M MM FIBRE CABLE LC-LC	\$440.00	UM-1	2%	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-10M	10M MM FIBRE CABLE LC-LC	\$100.00	UM-1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-1M	1M MM FIBRE CABLE LC-LC	\$100.00	UM-1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-30M	30M MM FIBRE CABLE LC-LC	\$240.00	UM-1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-3M	3M MM FIBRE CABLE LC-LC	\$110.00	UM-1	2%	\$107.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-50M	50M MM FIBRE CABLE LC-LC	\$332.50	UM-1	2%	\$325.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-5M	5M MM FIBRE CABLE LC-LC	\$120.00	UM-1	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-PS12FX-200	UNITY 200GB FAST CACHE 12X3.5 DRIVE	\$1,355.00	UM-1	2%	\$1,308.30	\$186.90	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$213.60
5	D3FC-PS12FX-200TU	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3FC-PS12FX-200U	UNITY 200GB FAST CACHE 12X3.5 DRIVE UPG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3FC-PS12FX-400	UNITY 400GB FAST CACHE 12X3.5 DRIVE	\$2,550.00	UM-1	2%	\$2,492.30	\$358.40	\$307.20	\$255.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D3FC-PS12FX-400TU	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3FC-PS12FX-400U	UNITY 400GB FAST CACHE 12X3.5 DRIVE UPG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3FC-PS12FX-800	UNITY 800GB FAST CACHE 12X3.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$530.60	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$606.40
5	D3FC-PS12FX-800TU	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3FC-PS12FX-800U	UNITY 800GB FAST CACHE 12X3.5 DRIVE UPG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3FC-VS12FX-200TU	UNITY 200GB FAST CACHE 15X3.5 DRIVE UPG											

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	D3FC-VS12FX-800	UNITY 800GB FAST CACHE 15X3.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$530.60	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$0.00	\$606.40
5	D3FC-VS12FX-800TU	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,550.00	UM-1	2%	\$4,459.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3FC-VS12FX-800U	UNITY 800GB FAST CACHE 15X3.5 DRIVE UPG	\$4,550.00	UM-1	2%	\$4,459.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3MSHD4L0HD2U	UNITY 2X2M 4L MINI SAS 50 HD Cables	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD4LHD2	UNITY 2X2M 4L MINI SAS HD Cables	\$270.00	UM-1	2%	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD4LHD3	UNITY 2X2M 4L MINI SAS HD Cables	\$360.00	UM-1	2%	\$352.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD4LHD5	UNITY 2X3M 4L MINI SAS HD Cables	\$530.00	UM-1	2%	\$519.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD8LHD2	UNITY 2X5M 8L MINI SAS HD Cables	\$525.00	UM-1	2%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD8LHD3	UNITY 2X2M 8L MINI SAS HD Cables	\$635.00	UM-1	2%	\$618.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHD8LHD5	UNITY 2X5M 8L MINI SAS HD Cables	\$1,150.00	UM-1	2%	\$1,127.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHDMSSHD2	Unity 2x2M MINI SAS HD Cables	\$270.00	UM-1	2%	\$264.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHDMSSHD5	Unity 2x5M MINI SAS HD Cables	\$545.00	UM-1	2%	\$534.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSHDMSSHD8	Unity 2x8M MINI SAS HD Cables	\$615.00	UM-1	2%	\$598.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3N-2S10-120X	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRIVE	\$1,230.00	UM-1	2%	\$1,205.40	\$172.20	\$147.60	\$123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$196.80
5	D3N-2S10-1200TU	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,475.00	UM-1	2%	\$1,445.50	\$206.50	\$177.00	\$147.50	\$0.00	\$0.00	\$0.00	\$0.00	\$236.00
5	D3N-2S10-1200U	UNITY 1.2TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,475.00	UM-1	2%	\$1,445.50	\$206.50	\$177.00	\$147.50	\$0.00	\$0.00	\$0.00	\$0.00	\$236.00
5	D3N-2S10-1800	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRIVE	\$1,530.00	UM-1	2%	\$1,499.40	\$214.20	\$183.60	\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$244.80
5	D3N-2S10-1800TU	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,835.00	UM-1	2%	\$1,798.30	\$256.90	\$220.20	\$183.50	\$0.00	\$0.00	\$0.00	\$0.00	\$293.60
5	D3N-2S10-1800U	UNITY 1.8TB 10K SAS 25X2.5 NEBS DRV UPG	\$1,835.00	UM-1	2%	\$1,798.30	\$256.90	\$220.20	\$183.50	\$0.00	\$0.00	\$0.00	\$0.00	\$293.60
5	D3N-2S10-600	UNITY 600GB 10K SAS 25X2.5 NEBS DRIVE	\$720.00	UM-1	2%	\$705.60	\$100.80	\$86.40	\$72.00	\$0.00	\$0.00	\$0.00	\$0.00	\$115.20
5	D3N-2S10-600TU	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$865.00	UM-1	2%	\$847.70	\$121.10	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$0.00	\$138.40
5	D3N-2S10-600U	UNITY 600GB 10K SAS 25X2.5 NEBS DRV UPG	\$865.00	UM-1	2%	\$847.70	\$121.10	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$0.00	\$138.40
5	D3N-2S12FX-1600	UNITY 1.6TB FAST VP SSD 25X2.5 NEBS DRV	\$6,850.00	UM-1	2%	\$6,713.00	\$959.00	\$822.00	\$685.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,096.00
5	D3N-2S12FX-1600TU	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220.00	UM-1	2%	\$8,055.60	\$1,150.80	\$986.40	\$822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,315.20
5	D3N-2S12FX-1600U	UNITY 1.6TB FASTVP SSD 25X2.5 NBS DRV UG	\$8,220.00	UM-1	2%	\$8,055.60	\$1,150.80	\$986.40	\$822.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,315.20
5	D3N-2S12FX-200	UNITY 200GB FAST VP SSD 25X2.5 NEBS DRV	\$1,470.00	UM-1	2%	\$1,440.60	\$205.80	\$176.40	\$147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$235.20
5	D3N-2S12FX-200TU	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,765.00	UM-1	2%	\$1,729.70	\$247.10	\$211.80	\$176.50	\$0.00	\$0.00	\$0.00	\$0.00	\$282.40
5	D3N-2S12FX-200U	UNITY 200GB FAST VPSSD 25X2.5 NBS DRV UG	\$1,765.00	UM-1	2%	\$1,729.70	\$247.10	\$211.80	\$176.50	\$0.00	\$0.00	\$0.00	\$0.00	\$282.40
5	D3N-2S12FX-400	UNITY 400GB FAST VP SSD 25X2.5 NEBS DRV	\$2,350.00	UM-1	2%	\$2,303.00	\$329.80	\$282.00	\$235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.00
5	D3N-2S12FX-400TU	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820.00	UM-1	2%	\$2,763.60	\$384.80	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$0.00	\$451.20
5	D3N-2S12FX-400U	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820.00	UM-1	2%	\$2,763.60	\$384.80	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$0.00	\$451.20
5	D3N-2S12FX-800	UNITY 800GB FAST VP SSD 25X2.5 NEBS DRV	\$4,170.00	UM-1	2%	\$4,086.60	\$583.80	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	\$0.00	\$667.20
5	D3N-2S12FX-800TU	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,005.00	UM-1	2%	\$4,904.90	\$700.70	\$600.60	\$500.50	\$0.00	\$0.00	\$0.00	\$0.00	\$800.80
5	D3N-2S12FX-800U	UNITY 800GB FASTVP SSD 25X2.5 NBS DRV UG	\$5,005.00	UM-1	2%	\$4,904.90	\$700.70	\$600.60	\$500.50	\$0.00	\$0.00	\$0.00	\$0.00	\$800.80
5	D3N-2S12FXL-3200	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRIVE	\$12,480.00	UM-1	2%	\$12,181.40	\$1,740.20	\$1,491.60	\$1,243.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,988.80
5	D3N-2S12FXL-3200TU	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$14,915.00	UM-1	2%	\$14,616.70	\$2,088.10	\$1,789.80	\$1,491.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,386.40
5	D3N-2S12FXL-3200U	UNITY 3.2TB AFP SSD 25X2.5 NEBS DRV UPG	\$14,915.00	UM-1	2%	\$14,616.70	\$2,088.10	\$1,789.80	\$1,491.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,386.40
5	D3N-2S15-600	UNITY 600GB 15K SAS 25X2.5 NEBS DRIVE	\$950.00	UM-1	2%	\$931.00	\$133.00	\$114.00	\$95.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.00
5	D3N-2S15-600TU	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UG	\$1,140.00	UM-1	2%	\$1,117.20	\$159.60	\$136.80	\$114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182.40
5	D3N-2S15-600U	UNITY 600GB 15K SAS 25X2.5 NEBS DRV UPG	\$1,140.00	UM-1	2%	\$1,117.20	\$159.60	\$136.80	\$114.00	\$0.00	\$0.00	\$0.00	\$0.00	\$182.40
5	D3NFC-2S12FX-200	UNITY 200GB FAST CACHE 25X2.5 NEBS DRV	\$1,470.00	UM-1	2%	\$1,440.60	\$205.80	\$176.40	\$147.00	\$0.00	\$0.00	\$0.00	\$0.00	\$235.20
5	D3NFC-2S12FX-200TU	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,765.00	UM-1	2%	\$1,729.70	\$247.10	\$211.80	\$176.50	\$0.00	\$0.00	\$0.00	\$0.00	\$282.40
5	D3NFC-2S12FX-200U	UNITY 200GB FAST CACHE 25X2.5 NBS DRV UG	\$1,765.00	UM-1	2%	\$1,729.70	\$247.10	\$211.80	\$176.50	\$0.00	\$0.00	\$0.00	\$0.00	\$282.40
5	D3NFC-2S12FX-400	UNITY 400GB FAST CACHE 25X2.5 NEBS DRV	\$2,350.00	UM-1	2%	\$2,303.00	\$329.80	\$282.00	\$235.00	\$0.00	\$0.00	\$0.00	\$0.00	\$376.00
5	D3NFC-2S12FX-400TU	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820.00	UM-1	2%	\$2,763.60	\$384.80	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$0.00	\$451.20
5	D3NFC-2S12FX-400U	UNITY 400GB FAST VPSSD 25X2.5 NBS DRV UG	\$2,820.00	UM-1	2%	\$2,763.60	\$384.80	\$338.40	\$282.00	\$0.00	\$0.00	\$0.00	\$0.00	\$451.20
5	D3NFC-2S12FX-800	UNITY 800GB FAST CACHE 25X2.5 NEBS DRV	\$4,170.00	UM-1	2%	\$4,086.60	\$583.80	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	\$0.00	\$667.20
5	D3NFC-2S12FX-800TU	UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,005.00	UM-1	2%	\$4,904.90	\$700.70	\$600.60	\$500.50	\$0.00	\$0.00	\$0.00	\$0.00	\$800.80
5	D3NFC-2S12FX-800U	UNITY 800GB FAST CACHE 25X2.5 NBS DRV UG	\$5,005.00	UM-1	2%	\$4,904.90	\$700.70	\$600.60	\$500.50	\$0.00	\$0.00	\$0.00	\$0.00	\$800.80
5	D3N-PS12FX-800	UNITY 800GB FAST VP SSD 12X3.5 NEBS DRV	\$4,170.00	UM-1	2%	\$4,086.60	\$583.80	\$500.40	\$417.00	\$0.00	\$0.00	\$0.00	\$0.00	\$667.20
5	D3NSP-S4X1200-10K	UNITY NBS SYSPACK 4x1.2TB 10K SAS 25X2.5	\$4,930.00	UM-1	2%	\$4,831.40	\$690.20	\$591.60	\$493.00	\$0.00	\$0.00	\$0.00	\$0.00	\$788.80
5	D3NSP-S4X1600X-SSD	UNITY NBS SYSPACK 4x1.6TB FLASH 25X2.5	\$27,390.00	UM-1	2%	\$26,842.20	\$3,834.60	\$3,286.80	\$2,739.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,382.40
5	D3NSP-S4X1800-10K	UNITY NBS SYSPACK 4x1.8TB 10K SAS 25X2.5	\$6,115.00	UM-1	2%	\$5,992.70	\$856.10	\$733.80	\$611.50	\$0.00	\$0.00	\$0.00	\$0.00	\$978.40
5	D3NSP-S4X3200XLSSD	UNITY NBS SYSPACK 4x3.2TB AFP SSD 25X2.5	\$40,280.00	UM-1	2%	\$39,474.40	\$5,639.20	\$4,833.60	\$4,028.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,444.80
5	D3NSP-S4X400X-SSD	UNITY NBS SYSPACK 4x400GB FLASH 25X2.5	\$9,395.00	UM-1	2%	\$9,207.10	\$1,315.30	\$1,127.40	\$939.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,503.20
5	D3NSP-S4X600-10K	UNITY NBS SYSPACK 4x600GB 10K SAS 25X2.5	\$2,880.00	UM-1	2%	\$2,822.40	\$403.20	\$345.60	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$460.80
5	D3NSP-S4X600-15K	UNITY NBS SYSPACK 4x600GB 15K SAS 25X2.5	\$3,805.00	UM-1	2%	\$3,728.90	\$532.70	\$456.60	\$380.50	\$0.00	\$0.00	\$0.00	\$0.00	\$608.80
5	D3NSP-S4X800X-SSD	UNITY NBS SYSPK 4x800GB FLASH 25X2.5	\$16,675.00	UM-1	2%	\$16,341.50	\$2,334.50	\$2,001.00	\$1,667.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,668.00
5	D3NSP-S6X1200-10K	UNITY NBS SYSPACK 6x1.2TB 10K SAS 25X2.5	\$7,495.00	UM-1	2%	\$7,345.10	\$1,049.30	\$899.40	\$749.50	\$0.00	\$0.00	\$0.00	\$0.00	\$1,199.20
5	D3NSP-S6X1600X-SSD	UNITY NBS SYSPK 6x1.6TB FLASH 25X2.5	\$41,090.00	UM-1	2%	\$40,268.20	\$5,752.60	\$4,930.80	\$4,109.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,574.40
5	D3NSP-S6X1800-10K	UNITY NBS SYSPACK 6x1.8TB 10K SAS 25X2.5	\$9,280.00	UM-1	2%	\$9,094.40	\$1,299.20	\$1,113.60	\$928.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,484.80
5	D3NSP-S6X3200XLSSD	UNITY NBS SYSPACK 6x3.2TB AFP SSD 25X2.5	\$60,420.00	UM-1	2%	\$59,211.60	\$8,458.60	\$7,250.40	\$6,042.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,667.20
5	D3NSP-S6X400X-SSD	UNITY NBS SYSPACK 6x400GB FLASH 25X2.5	\$14,090.00	UM-1	2%	\$13,808.20	\$1,972.50	\$1,690.80	\$1,409.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,254.40
5	D3NSP-S6X600-10K													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	D3-PS10-600TU	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$785.00	UM-1	2%	\$769.30	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$125.60	
5	D3-PS10-600U	UNITY 600GB 10K SAS 12X3.5 DRIVE UPG	\$785.00	UM-1	2%	\$769.30	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$125.60	
5	D3-PS12FX-1600	UNITY 1.6TB FLASH 12X3.5 DRIVE UPG	\$6,225.00	UM-1	2%	\$6,100.50	\$871.50	\$747.00	\$622.50	\$0.00	\$0.00	\$0.00	\$996.00	
5	D3-PS12FX-1600TU	UNITY 1.6TB FAST VP SSD 12X3.5 DRIVE UG	\$7,470.00	UM-1	2%	\$7,320.60	\$1,045.80	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$1,195.20	
5	D3-PS12FX-1600U	UNITY 1.6TB FLA SH 12X3.5 DRIVE UG	\$7,470.00	UM-1	2%	\$7,320.60	\$1,045.80	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$1,195.20	
5	D3-PS12FX-200	UNITY 200GB FLASH 12X3.5 DRIVE	\$1,335.00	UM-1	2%	\$1,306.30	\$186.90	\$162.00	\$133.50	\$0.00	\$0.00	\$0.00	\$213.60	
5	D3-PS12FX-200TU	UNITY 200GB FAST VP SSD 12X3.5 DRIVE UG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00	
5	D3-PS12FX-200U	UNITY 200GB FLASH 12X3.5 DRIVE UG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00	
5	D3-PS12FX-400	UNITY 400GB FLASH 12X3.5 DRIVE	\$2,135.00	UM-1	2%	\$2,092.30	\$298.90	\$256.00	\$213.50	\$0.00	\$0.00	\$0.00	\$341.60	
5	D3-PS12FX-400TU	UNITY 400GB FAST VP SSD 12X3.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60	
5	D3-PS12FX-400U	UNITY 400GB FLASH 12X3.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60	
5	D3-PS12FX-800	UNITY 800GB FLASH12X3.5 DRIVE	\$3,790.00	UM-1	2%	\$3,714.20	\$530.60	\$454.80	\$379.00	\$0.00	\$0.00	\$0.00	\$606.40	
5	D3-PS12FX-800TU	UNITY 800GB FAST VP SSD 12X3.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00	
5	D3-PS12FX-800U	UNITY 800GB FLASH 12X3.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00	
5	D3-PS15-600	UNITY 600GB 15K SAS 12X3.5 DRIVE	\$865.00	UM-1	2%	\$847.70	\$121.10	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$138.40	
5	D3-PS15-600TU	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1,040.00	UM-1	2%	\$1,019.20	\$145.60	\$124.80	\$104.00	\$0.00	\$0.00	\$0.00	\$166.40	
5	D3-PS15-600U	UNITY 600GB 15K SAS 12X3.5 DRIVE UPG	\$1,040.00	UM-1	2%	\$1,019.20	\$145.60	\$124.80	\$104.00	\$0.00	\$0.00	\$0.00	\$166.40	
5	D3SFP1	Unity 4x1Gb SFP iSCSI/Eth	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	D3SFP10i	Unity 4x10Gb SFP iSCSI/Eth connection	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	D3SFP10IU	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$755.00	UM-1	2%	\$739.90	\$105.70	\$90.60	\$75.50	\$0.00	\$0.00	\$0.00	\$120.80	
5	D3SFP16F	Unity 4x16Gb SFP FC connection	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	D3SFP16FU	Unity 4x16Gb SFP FC connection	\$1,135.00	UM-1	2%	\$1,112.30	\$158.90	\$136.20	\$113.50	\$0.00	\$0.00	\$0.00	\$181.60	
5	D3SFP1U	Unity 4x1Gb SFP iSCSI/Eth FLD UPG	\$755.00	UM-1	2%	\$739.90	\$105.70	\$90.60	\$75.50	\$0.00	\$0.00	\$0.00	\$120.80	
5	D3SFP8F	Unity 4x8Gb SFP FC connection	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
5	D3SFP8FU	Unity 4x8Gb SFP FC connection	\$300.00	UM-1	2%	\$294.00	\$42.00	\$30.00	\$30.00	\$0.00	\$0.00	\$0.00	\$48.00	
5	D3SFP5M16F	UNITY 4X16GB SFP SM FC CONNECTION	\$3,000.00	UM-1	2%	\$2,940.00	\$420.00	\$360.00	\$300.00	\$0.00	\$0.00	\$0.00	\$480.00	
5	D3SFP5M16FU	UNITY 4X16GB SFP SM FC CONNECTION UPG	\$3,600.00	UM-1	2%	\$3,528.00	\$504.00	\$432.00	\$360.00	\$0.00	\$0.00	\$0.00	\$576.00	
5	D3SL10ICU	Unity 2x4 Port 10GBASE-T iSCSI IO	\$2,305.00	UM-1	2%	\$2,258.90	\$362.10	\$276.60	\$230.50	\$0.00	\$0.00	\$0.00	\$366.80	
5	D3SL10ICUJ	Unity 2x4 Port 10GBASE-T iSCSI IO UPG	\$2,765.00	UM-1	2%	\$2,709.40	\$367.10	\$331.80	\$276.50	\$0.00	\$0.00	\$0.00	\$442.40	
5	D3SL10IG	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630.00	UM-1	2%	\$1,597.40	\$228.20	\$195.60	\$163.00	\$0.00	\$0.00	\$0.00	\$260.80	
5	D3SL10IGU	Unity 2x4 Port 10Gb iSCSI/Eth TWA X UPG	\$1,955.00	UM-1	2%	\$1,915.50	\$273.70	\$234.60	\$195.50	\$0.00	\$0.00	\$0.00	\$312.80	
5	D3SL10IO2PT	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,440.00	UM-1	2%	\$2,391.20	\$341.60	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$390.40	
5	D3SL10IO2PTTW	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630.00	UM-1	2%	\$1,597.40	\$228.20	\$195.60	\$163.00	\$0.00	\$0.00	\$0.00	\$260.80	
5	D3SL10IO2PTTWU	Unity 2x2 Port 10Gb iSCSI/Eth TWA X UPG	\$1,955.00	UM-1	2%	\$1,915.50	\$273.70	\$234.60	\$195.50	\$0.00	\$0.00	\$0.00	\$312.80	
5	D3SL10IO2PTU	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$2,930.00	UM-1	2%	\$2,871.40	\$410.20	\$351.60	\$293.00	\$0.00	\$0.00	\$0.00	\$468.80	
5	D3SL10IO4PT	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,440.00	UM-1	2%	\$2,391.20	\$341.60	\$292.80	\$244.00	\$0.00	\$0.00	\$0.00	\$390.40	
5	D3SL10IO4PTU	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,930.00	UM-1	2%	\$2,871.40	\$410.20	\$351.60	\$293.00	\$0.00	\$0.00	\$0.00	\$468.80	
5	D3SL12SAS	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,055.00	UM-1	2%	\$6,913.90	\$987.70	\$846.60	\$705.50	\$0.00	\$0.00	\$0.00	\$1,128.80	
5	D3SL12SAS8L	Unity 2x4 Port SAS BE EXP BUS IO FLD RCK	\$7,055.00	UM-1	2%	\$6,913.90	\$987.70	\$846.60	\$705.50	\$0.00	\$0.00	\$0.00	\$1,128.80	
5	D3SL12SASF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$7,055.00	UM-1	2%	\$6,913.90	\$987.70	\$846.60	\$705.50	\$0.00	\$0.00	\$0.00	\$1,128.80	
5	D3SL12SASU	Unity 2x4 SAS BE EXP BUS IO EMC Rk UPG	\$8,455.00	UM-1	2%	\$8,295.70	\$1,185.10	\$1,015.80	\$845.50	\$0.00	\$0.00	\$0.00	\$1,354.40	
5	D3SL16F	Unity 2x4 Port 16G FC IO	\$3,550.00	UM-1	2%	\$3,458.00	\$494.20	\$423.60	\$355.00	\$0.00	\$0.00	\$0.00	\$564.80	
5	D3SL16FSM	Unity 2x4 Port 16G FC IO S MODE SFPS	\$6,250.00	UM-1	2%	\$6,139.70	\$877.40	\$751.80	\$625.00	\$0.00	\$0.00	\$0.00	\$1,002.40	
5	D3SL16FSMMM	UNITY 2X4 PORT 16G FC IO S&M MODE SFPS	\$5,060.00	UM-1	2%	\$4,958.80	\$708.40	\$607.20	\$506.00	\$0.00	\$0.00	\$0.00	\$808.60	
5	D3SL16FSMMMU	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$6,070.00	UM-1	2%	\$5,948.60	\$849.80	\$728.40	\$607.00	\$0.00	\$0.00	\$0.00	\$971.20	
5	D3SL16FSMU	Unity 2x4 Port 16G FC IO SFPS FLD UPG	\$7,520.00	UM-1	2%	\$7,369.60	\$1,052.80	\$902.40	\$752.00	\$0.00	\$0.00	\$0.00	\$1,203.20	
5	D3SL16FU	Unity 2x4 Port 16G FC IO UPG	\$4,235.00	UM-1	2%	\$4,150.30	\$582.90	\$508.20	\$423.50	\$0.00	\$0.00	\$0.00	\$677.60	
5	D3SL1C	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,355.00	UM-1	2%	\$1,327.90	\$189.70	\$162.60	\$135.50	\$0.00	\$0.00	\$0.00	\$216.80	
5	D3SL1CU	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$1,625.00	UM-1	2%	\$1,590.40	\$227.50	\$195.00	\$162.50	\$0.00	\$0.00	\$0.00	\$276.80	
5	D3SP-L4x1200-10K	UNITY SYSPACK 4X1.2TB 10K SAS 12X3.5	\$4,480.00	UM-1	2%	\$4,390.40	\$627.20	\$537.60	\$448.00	\$0.00	\$0.00	\$0.00	\$716.80	
5	D3SP-L4x1600X-SSD	UNITY SYSPACK 4X1.6TB FLA SH 12X3.5	\$24,900.00	UM-1	2%	\$24,402.00	\$3,466.00	\$2,998.00	\$2,490.00	\$0.00	\$0.00	\$0.00	\$3,984.00	
5	D3SP-L4x1800-10K	UNITY SYSPACK 4X1.8TB FLA SH 12X3.5	\$5,560.00	UM-1	2%	\$5,448.80	\$718.40	\$667.20	\$556.00	\$0.00	\$0.00	\$0.00	\$898.60	
5	D3SP-L4x2000-NL	UNITY SYSPACK 4X2TB NLSA S 12X3.5	\$2,980.00	UM-1	2%	\$2,920.40	\$417.20	\$357.60	\$298.00	\$0.00	\$0.00	\$0.00	\$468.80	
5	D3SP-L4x4000-NL	UNITY SYSPACK 4X4TB NLSA S 12X3.5	\$5,120.00	UM-1	2%	\$5,017.60	\$716.80	\$614.40	\$512.00	\$0.00	\$0.00	\$0.00	\$819.20	
5	D3SP-L4x400X-SSD	UNITY SYSPACK 4X400GB FLA SH 12X3.5	\$8,540.00	UM-1	2%	\$8,369.20	\$1,195.20	\$1,024.80	\$854.00	\$0.00	\$0.00	\$0.00	\$1,366.40	
5	D3SP-L4X8000-NL	UNITY SYSPACK 4X6TB NLSA S 12X3.5	\$7,280.00	UM-1	2%	\$7,134.40	\$1,019.20	\$873.60	\$728.00	\$0.00	\$0.00	\$0.00	\$1,164.80	
5	D3SP-L4X800-10K	UNITY SYSPACK 4X600GB 10K SAS 12X3.5	\$2,620.00	UM-1	2%	\$2,567.60	\$366.80	\$314.40	\$262.00	\$0.00	\$0.00	\$0.00	\$419.20	
5	D3SP-L4X800-15K	UNITY SYSPACK 4X600GB 15K SAS 12X3.5	\$3,460.00	UM-1	2%	\$3,390.80	\$484.40	\$415.20	\$346.00	\$0.00	\$0.00	\$0.00	\$553.60	
5	D3SP-L4X800X-SSD	UNITY SYSPACK 4X800GB FLA SH 12X3.5	\$15,160.00	UM-1	2%	\$14,856.80	\$2,122.40	\$1,819.20	\$1,516.00	\$0.00	\$0.00	\$0.00	\$2,425.60	
5	D3SP-L6x1200-10K	UNITY SYSPACK 6X1.2TB 10K SAS 12X3.5	\$6,720.00	UM-1	2%	\$6,585.60	\$940.80	\$806.40	\$672.00	\$0.00	\$0.00	\$0.00	\$1,075.20	
5	D3SP-L6x1600X-SSD	UNITY SYSPACK 6X1.6TB FLA SH 12X3.5	\$37,340.00	UM-1	2%	\$36,603.00	\$5,229.00	\$4,482.00	\$3,735.00	\$0.00	\$0.00	\$0.00	\$5,976.00	
5	D3SP-L6x1800-10K	UNITY SYSPACK 6X1.8TB 10K SAS 12X3.5	\$8,340.00	UM-1	2%	\$8,173.20	\$1,167.60	\$1,000.80	\$834.00	\$0.00	\$0.00	\$0.00	\$1,334.40	
5	D3SP-L6x400X-SSD	UNITY SYSPACK 6X400GB FLA SH 12X3.5	\$12,810.00	UM-1	2%	\$12,553.40	\$1,793.20	\$1,537.20	\$1,281.00	\$0.00	\$0.00	\$0.00	\$1,949.60	
5	D3SP-L6x800-10K	UNITY SYSPACK 6X600GB 10K SAS 12X3.5	\$3,930.00	UM-1	2%	\$3,851.40	\$550.20	\$471.60	\$393.00	\$0.00	\$0.00	\$0.00	\$628.80	
5	D3SP-L6x800-15K	UNITY SYSPACK 6X600GB 15K SAS 12X3.5	\$5,190.00	UM-1	2%	\$5,086.20	\$726.60	\$622.80	\$519.00	\$0.00	\$0.00	\$0.00	\$830.40	
5	D3SP-L6x800X-SSD	UNITY SYSPACK 6X800GB FLA SH 12X3.5	\$22,725.00	UM-1	2%	\$22,270.50	\$3,161.50	\$2,727.00	\$2,272.50	\$0.00	\$0.00	\$0.00	\$3,636.00	
5	D3SP-L9x2000-NL	UNITY SYSPACK 9X2TB NLSA S 12X3.5	\$6,705.00	UM-1	2%	\$6,570.90	\$938.70	\$804.60	\$670.50	\$0.00	\$0.00	\$0.00	\$1,072.80	
5	D3SP-L9x4000-NL	UNITY SYSPACK 9X4TB NLSA S 12X3.5	\$11,520.00	UM-1	2%	\$11,289.60	\$1,612.80	\$1,382.40	\$1,152.00	\$0.00	\$0.00	\$0.00	\$1,843.20	
5	D3SP-L9X8000-NL	UNITY SYSPACK 9X6TB NLSA S 12X3.5	\$19,375.00	UM-1										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	D3SP-S6X15TBXL2SSD	UNITY SYSPACK 6X15360GB FLASH 25X2.5	\$240,090.00	UM-1	2%	\$235,288.20	\$33,612.60	\$28,810.80	\$24,009.00	\$0.00	\$0.00	\$0.00	\$38,414.40
5	D3SP-S6X1600XL-SSD	UNITY SYSPACK 6X1.6TB AFP SSD 25X2.5	\$0.00	UM-1	2%	\$0.00	\$3,964.80	\$3,398.40	\$2,632.00	\$0.00	\$0.00	\$0.00	\$4,531.20
5	D3SP-S6X1800-10K	UNITY SYSPACK 6X1.8TB 10K SAS 25X2.5	\$37,350.00	UM-1	2%	\$36,603.00	\$5,229.00	\$4,482.00	\$3,795.00	\$0.00	\$0.00	\$0.00	\$5,976.00
5	D3SP-S6X3200XL-SSD	UNITY SYSPACK 6X3.2TB 10K SAS 25X2.5	\$8,340.00	UM-1	2%	\$8,173.20	\$1,167.60	\$1,000.80	\$834.00	\$0.00	\$0.00	\$0.00	\$1,334.40
5	D3SP-S6X400XL-SSD	UNITY SYSPACK 6X400GB AFP 5SH 25X2.5	\$54,930.00	UM-1	2%	\$53,831.40	\$7,690.20	\$6,591.60	\$5,493.00	\$0.00	\$0.00	\$0.00	\$8,788.80
5	D3SP-S6X400X-SSD	UNITY SYSPACK 6X400GB FLASH 25X2.5	\$0.00	UM-1	2%	\$0.00	\$1,453.20	\$1,245.60	\$1,038.00	\$0.00	\$0.00	\$0.00	\$1,680.80
5	D3SP-S6X600-10K	UNITY SYSPACK 6X600GB 10K SAS 25X2.5	\$12,810.00	UM-1	2%	\$12,553.80	\$1,793.20	\$1,537.20	\$1,281.00	\$0.00	\$0.00	\$0.00	\$2,049.60
5	D3SP-S6X600-15K	UNITY SYSPACK 6X600GB 15K SAS 25X2.5	\$5,190.00	UM-1	2%	\$5,085.20	\$726.60	\$622.80	\$393.00	\$0.00	\$0.00	\$0.00	\$3,828.80
5	D3SP-S6X77BXL2-SSD	UNITY SYSPACK 6X7680GB FLASH 25X2.5	\$121,710.00	UM-1	2%	\$119,275.80	\$17,039.40	\$14,605.20	\$12,171.00	\$0.00	\$0.00	\$0.00	\$19,473.60
5	D3SP-S6X800XL-SSD	UNITY SYSPACK 6X800GB AFP SSD 25X2.5	\$0.00	UM-1	2%	\$0.00	\$2,465.40	\$2,113.20	\$1,761.00	\$0.00	\$0.00	\$0.00	\$2,817.60
5	D3SP-S6X800X-SSD	UNITY SYSPACK 6X800GB FLASH 25X2.5	\$22,725.00	UM-1	2%	\$22,270.50	\$3,181.50	\$2,727.00	\$2,272.50	\$0.00	\$0.00	\$0.00	\$3,636.00
5	D3TX-TWAX-1M	1M Active TwinAX Cable QTY 4	\$695.00	UM-1	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3TX-TWAX-3M	3M Active TwinAX Cable QTY 4	\$630.00	UM-1	2%	\$613.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3TX-TWAX-5M	5M Active TwinAX Cable QTY 4	\$1,015.00	UM-1	2%	\$994.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3-VS07-2000	UNITY 2TB NLSAS 15X3.5 DRIVE	\$745.00	UM-1	2%	\$730.10	\$104.30	\$89.40	\$74.50	\$0.00	\$0.00	\$0.00	\$119.20
5	D3-VS07-2000TU	UNITY 2TB NLSAS 15X3.5 DRIVE UPG	\$895.00	UM-1	2%	\$877.10	\$125.30	\$107.40	\$89.50	\$0.00	\$0.00	\$0.00	\$143.20
5	D3-VS07-2000U	UNITY 2TB NLSAS 15X3.5 DRIVE UPG	\$895.00	UM-1	2%	\$877.10	\$125.30	\$107.40	\$89.50	\$0.00	\$0.00	\$0.00	\$143.20
5	D3-VS07-4000	UNITY 4TB NLSAS 15X3.5 DRIVE	\$1,280.00	UM-1	2%	\$1,254.10	\$179.90	\$153.60	\$128.00	\$0.00	\$0.00	\$0.00	\$204.80
5	D3-VS07-4000TU	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535.00	UM-1	2%	\$1,504.30	\$214.90	\$184.20	\$153.50	\$0.00	\$0.00	\$0.00	\$245.60
5	D3-VS07-4000U	UNITY 4TB NLSAS 15X3.5 DRIVE UPG	\$1,535.00	UM-1	2%	\$1,504.30	\$214.90	\$184.20	\$153.50	\$0.00	\$0.00	\$0.00	\$245.60
5	D3-VS07-6000	UNITY 6TB NLSAS 15X3.5 DRIVE	\$1,820.00	UM-1	2%	\$1,783.60	\$254.80	\$218.40	\$182.00	\$0.00	\$0.00	\$0.00	\$291.20
5	D3-VS07-6000TU	UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$2,185.00	UM-1	2%	\$2,141.30	\$305.90	\$262.20	\$218.50	\$0.00	\$0.00	\$0.00	\$349.60
5	D3-VS07-6000U	UNITY 6TB NLSAS 15X3.5 DRIVE UPG	\$2,185.00	UM-1	2%	\$2,141.30	\$305.90	\$262.20	\$218.50	\$0.00	\$0.00	\$0.00	\$349.60
5	D3-VS10-1200	UNITY 1.2TB 10K SAS 15X3.5 DRIVE	\$1,130.00	UM-1	2%	\$1,097.60	\$156.80	\$134.40	\$112.00	\$0.00	\$0.00	\$0.00	\$179.20
5	D3-VS10-1200TU	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$1,345.00	UM-1	2%	\$1,318.10	\$188.30	\$161.40	\$134.50	\$0.00	\$0.00	\$0.00	\$215.20
5	D3-VS10-1200U	UNITY 1.2TB 10K SAS 15X3.5 DRIVE UPG	\$1,345.00	UM-1	2%	\$1,318.10	\$188.30	\$161.40	\$134.50	\$0.00	\$0.00	\$0.00	\$215.20
5	D3-VS10-1800	Unity 1.8TB 10K SAS 15X3.5 Drive	\$1,390.00	UM-1	2%	\$1,362.20	\$194.60	\$166.80	\$139.00	\$0.00	\$0.00	\$0.00	\$227.20
5	D3-VS10-1800TU	Unity 1.8TB 10K SAS 15X3.5 Drive UPG	\$1,670.00	UM-1	2%	\$1,636.60	\$233.80	\$200.40	\$167.00	\$0.00	\$0.00	\$0.00	\$267.20
5	D3-VS10-1800U	Unity 1.8TB 10K SAS 15X3.5 Drive UPG	\$1,670.00	UM-1	2%	\$1,636.60	\$233.80	\$200.40	\$167.00	\$0.00	\$0.00	\$0.00	\$267.20
5	D3-VS10-600	UNITY 600GB 10K SAS 15X3.5 DRIVE	\$655.00	UM-1	2%	\$641.90	\$91.70	\$78.60	\$65.50	\$0.00	\$0.00	\$0.00	\$104.80
5	D3-VS10-600TU	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$785.00	UM-1	2%	\$769.30	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$125.60
5	D3-VS10-600U	UNITY 600GB 10K SAS 15X3.5 DRIVE UPG	\$785.00	UM-1	2%	\$769.30	\$109.90	\$94.20	\$78.50	\$0.00	\$0.00	\$0.00	\$125.60
5	D3-VS12FX-1600	UNITY 1.6TB FLASH 15X3.5 DRIVE	\$6,225.00	UM-1	2%	\$6,100.50	\$871.50	\$747.00	\$622.50	\$0.00	\$0.00	\$0.00	\$986.00
5	D3-VS12FX-1600TU	UNITY 1.6TB FAST VP SSD 15X3.5 DRIVE UG	\$7,470.00	UM-1	2%	\$7,320.60	\$1,045.80	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$1,195.20
5	D3-VS12FX-1600U	UNITY 1.6TB FLASH 15X3.5 DRIVE UG	\$7,470.00	UM-1	2%	\$7,320.60	\$1,045.80	\$896.40	\$747.00	\$0.00	\$0.00	\$0.00	\$1,195.20
5	D3-VS12FX-200	UNITY 200GB FLASH 15X3.5 DRIVE	\$1,335.00	UM-1	2%	\$1,308.30	\$186.90	\$160.20	\$133.50	\$0.00	\$0.00	\$0.00	\$213.60
5	D3-VS12FX-200TU	UNITY 200GB FAST VP SSD 15X3.5 DRIVE UG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3-VS12FX-200U	UNITY 200GB FLASH 15X3.5 DRIVE UG	\$1,600.00	UM-1	2%	\$1,568.00	\$224.00	\$192.00	\$160.00	\$0.00	\$0.00	\$0.00	\$256.00
5	D3-VS12FX-400	UNITY 400GB FLASH 15X3.5 DRIVE	\$2,550.00	UM-1	2%	\$2,502.30	\$358.40	\$307.20	\$255.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D3-VS12FX-400TU	UNITY 400GB FAST VP SSD 15X3.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3-VS12FX-400U	UNITY 400GB FLASH 15X3.5 DRIVE UG	\$2,560.00	UM-1	2%	\$2,508.80	\$358.40	\$307.20	\$256.00	\$0.00	\$0.00	\$0.00	\$409.60
5	D3-VS12FX-800	UNITY 800GB FLASH 15X3.5 DRIVE	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$606.40
5	D3-VS12FX-800TU	UNITY 800GB FAST VP SSD 15X3.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3-VS12FX-800U	UNITY 800GB FLASH 15X3.5 DRIVE UG	\$4,550.00	UM-1	2%	\$4,450.00	\$637.00	\$546.00	\$455.00	\$0.00	\$0.00	\$0.00	\$728.00
5	D3-VS15-600	UNITY 600GB 15K SAS 15X3.5 DRIVE	\$865.00	UM-1	2%	\$847.70	\$121.10	\$103.80	\$86.50	\$0.00	\$0.00	\$0.00	\$138.40
5	D3-VS15-600TU	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$1,040.00	UM-1	2%	\$1,019.20	\$145.60	\$124.80	\$104.00	\$0.00	\$0.00	\$0.00	\$166.40
5	D3-VS15-600U	UNITY 600GB 15K SAS 15X3.5 DRIVE UPG	\$1,040.00	UM-1	2%	\$1,019.20	\$145.60	\$124.80	\$104.00	\$0.00	\$0.00	\$0.00	\$166.40
5	DAEZUCHASSIS	2U DAE LF 12C SAS DAE CHASSIS 2 LCC	\$1,435.00	UM-1	2%	\$1,406.30	\$200.90	\$172.20	\$143.50	\$0.00	\$0.00	\$0.00	\$229.60
5	DAEZUCHASSIS	3U DAE LF 12C SAS DAE CHASSIS MD P	\$925.00	UM-1	2%	\$906.50	\$129.50	\$111.00	\$92.50	\$0.00	\$0.00	\$0.00	\$148.00
5	DLBASSY	Unity VGRV VE Lightbar FRU Assy	\$870.00	UM-1	2%	\$852.60	\$121.80	\$104.40	\$87.00	\$0.00	\$0.00	\$0.00	\$139.20
5	DPE12CHASSIS	ASSY 12 DRV CHASSIS Midplane Unity DPE	\$1,155.00	UM-1	2%	\$1,131.90	\$161.70	\$138.60	\$115.50	\$0.00	\$0.00	\$0.00	\$184.80
5	DPE25CHASSIS	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955.00	UM-1	2%	\$935.90	\$133.70	\$114.60	\$95.50	\$0.00	\$0.00	\$0.00	\$152.80
5	DRVFILL25	DRIVE FILLER, 2.5IN	\$5.00	UM-1	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRVFILL35	DRIVE FILLER, 3.5IN	\$5.00	UM-1	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DRVFILLU	FILLER,DISK DRIVE,UNIVERSAL	\$5.00	UM-1	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FANMHT	FAN ASSEMBLY Unity HT	\$80.00	UM-1	2%	\$78.40	\$11.20	\$9.60	\$8.00	\$0.00	\$0.00	\$0.00	\$12.80
5	M2SATA120GB	INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$338.10	UM-1	2%	\$338.10	\$48.30	\$41.40	\$34.50	\$0.00	\$0.00	\$0.00	\$55.20
5	M2SATA64GB	SMART XFP DRV 64GB MLC M.2 SATA 6G 512 A19	\$240.00	UM-1	2%	\$235.20	\$33.60	\$28.80	\$24.00	\$0.00	\$0.00	\$0.00	\$38.40
5	M2SATA80GB	INTEL S3500 DRV 80G MLC M.2 SATA 6G 512	\$235.00	UM-1	2%	\$230.30	\$32.90	\$28.20	\$23.50	\$0.00	\$0.00	\$0.00	\$37.60
5	PSU1050W	GEN1 PLUS CFF Wide R 1050W ACDC PSU	\$365.00	UM-1	2%	\$357.70	\$51.10	\$43.80	\$36.50	\$0.00	\$0.00	\$0.00	\$58.40
5	PSU1050WF	GEN1 PLUS CFF Wide R 1050W ACDC PSU FLEX	\$338.00	UM-1	2%	\$338.00	\$48.30	\$41.40	\$34.50	\$0.00	\$0.00	\$0.00	\$55.20
5	PSU400W	3RD GEN VE PS 400W DUAL 12V-5VSB OUTPUT	\$300.00	UM-1	2%	\$294.00	\$42.00	\$36.00	\$30.00	\$0.00	\$0.00	\$0.00	\$48.00
5	PSUCM2UDAE	Unity 2U DAE Power Supply Cooling Module	\$425.00	UM-1	2%	\$416.50	\$59.50	\$51.00	\$42.50	\$0.00	\$0.00	\$0.00	\$68.00
5	PSUDAEDUC	DC Unity 2U DAE PS	\$770.00	UM-1	2%	\$754.60	\$107.80	\$92.40	\$77.00	\$0.00	\$0.00	\$0.00	\$123.20
5	PSUDEDPC	DC Blastoff DPE PSU	\$820.00	UM-1	2%	\$803.60	\$114.80	\$98.40	\$82.00	\$0.00	\$0.00	\$0.00	\$131.20
5	SFP1GBASET	SFP 10B BASE-T RJ 45	\$100.00	UM-1	2%	\$98.00	\$14.00	\$12.00	\$10.00	\$0.00	\$0.00	\$0.00	\$16.00
5	SFPM16GFC	SFP SM 16G FC 10KM	\$710.00	UM-1	2%	\$695.80	\$99.40	\$85.20	\$71.00	\$0.00	\$0.00	\$0.00	\$113.60
5	SU-458-000-334	UnityVSA 10TB STORAGE CAP EXPANSION=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-335	UnityVSA 25TB STORAGE CAP EXPANSION=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-336	UnityVSA 50TB STORAGE CAP EXPANSION=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-337	UnityVSA 10-25TB STORAGE CAP EXPAN=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-338	UnityVSA 10-50TB STORAGE CAP EXPAN=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-339	UnityVSA 25-50TB STORAGE CAP EXPAN=CB	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-200	UnityVSA PE Base SW-IC	\$0.00	UM-1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-201	UnityVSA PE 12Mo PrePay 10TB=CB	\$555.00	UM-1	2%	\$543.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-202	UnityVSA PE 12Mo PrePay 25TB=CB	\$740.00	UM-1	2%	\$725.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-203	UnityVSA PE 12Mo PrePay 50TB=CB	\$925.00	UM-1	2%	\$906.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SU-458-000-204	UnityVSA PE 12Mo PrePay 10TB-25TB=CB	\$210.00	UM-1	2%	\$210.70	\$0.00	\$0.00	\$0.00				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-112-855	VIPIR SRM UPG From M&R Unity 450F=IC	\$10,480.00	UM-F1	2%	\$10,270.40	\$2,096.00	\$1,886.40	\$1,676.80	\$0.00	\$0.00	\$0.00	\$1,886.40
5	456-112-856	VIPIR SRM UPG From M&R Unity 550F=IC	\$20,950.00	UM-F1	2%	\$20,531.00	\$4,190.00	\$3,771.00	\$3,352.00	\$0.00	\$0.00	\$0.00	\$3,771.00
5	456-112-857	VIPIR SRM UPG From M&R Unity 650F=IC	\$30,550.00	UM-F1	2%	\$29,939.00	\$6,110.00	\$5,499.00	\$4,888.00	\$0.00	\$0.00	\$0.00	\$5,499.00
5	456-001-486	Unity AFA Base Software=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-487	Unity AFA Base Software+ D@RE=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-569	RP/EX VP/LEX FB UNITY/F LOCAL PRODUCT	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-570	RP/EX VP/LEX FB UNITY/F REMOTE PRODUCT	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-571	RP Adv Loc for Unity 300F/350F =IC	\$3,560.00	UM-F1	2%	\$3,488.80	\$712.00	\$640.80	\$569.60	\$0.00	\$0.00	\$0.00	\$640.80
5	458-001-572	RP Adv Rem for Unity 300F/350F =IC	\$9,170.00	UM-F1	2%	\$8,986.60	\$1,834.00	\$1,650.60	\$1,467.20	\$0.00	\$0.00	\$0.00	\$1,650.60
5	458-001-573	RP Adv Loc for Unity 400F/450F =IC	\$7,820.00	UM-F1	2%	\$7,663.60	\$1,568.00	\$1,407.60	\$1,251.20	\$0.00	\$0.00	\$0.00	\$1,407.60
5	458-001-574	RP Adv Rem for Unity 400F/450F =IC	\$20,140.00	UM-F1	2%	\$19,737.20	\$4,028.00	\$3,625.20	\$3,222.40	\$0.00	\$0.00	\$0.00	\$3,625.20
5	458-001-575	RP Adv Loc for Unity 500F/550F =IC	\$13,320.00	UM-F1	2%	\$13,053.60	\$2,664.00	\$2,397.60	\$2,131.20	\$0.00	\$0.00	\$0.00	\$2,397.60
5	458-001-576	RP Adv Rem for Unity 500F/550F =IC	\$29,730.00	UM-F1	2%	\$29,135.40	\$5,946.00	\$5,351.40	\$4,756.80	\$0.00	\$0.00	\$0.00	\$5,351.40
5	458-001-577	RP Adv Loc for Unity 600F/650F =IC	\$19,000.00	UM-F1	2%	\$18,620.00	\$3,800.00	\$3,420.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$3,420.00
5	458-001-578	RP Adv Rem for Unity 600F/650F =IC	\$47,490.00	UM-F1	2%	\$46,540.20	\$9,498.00	\$8,548.20	\$7,598.40	\$0.00	\$0.00	\$0.00	\$8,548.20
5	458-001-589	AppSync ADV for Unity 300F/350F=IC	\$10,930.00	UM-F1	2%	\$10,711.40	\$2,186.00	\$1,967.40	\$1,748.80	\$0.00	\$0.00	\$0.00	\$1,967.40
5	458-001-591	AppSync ADV for Unity 400F/450F=IC	\$24,000.00	UM-F1	2%	\$23,520.00	\$4,800.00	\$4,320.00	\$3,840.00	\$0.00	\$0.00	\$0.00	\$4,320.00
5	458-001-593	AppSync ADV for Unity 500F/550F=IC	\$37,980.00	UM-F1	2%	\$37,220.40	\$7,596.00	\$6,836.40	\$6,076.80	\$0.00	\$0.00	\$0.00	\$6,836.40
5	458-001-595	AppSync ADV for Unity 600F/650F=IC	\$46,240.00	UM-F1	2%	\$45,315.20	\$9,248.00	\$8,323.20	\$7,398.40	\$0.00	\$0.00	\$0.00	\$8,323.20
5	458-001-734	AppSync Basic for Unity 300F/350F =IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-735	AppSync Basic for Unity 400F/450F =IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-736	AppSync Basic for Unity 500F/550F =IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-737	AppSync Basic for Unity 600F/650F =IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-743	RP BASIC TO ADV LOC UG FOR UNITY 300F=IC	\$9,550.00	UM-F1	2%	\$9,359.00	\$1,910.00	\$1,719.00	\$1,528.00	\$0.00	\$0.00	\$0.00	\$1,719.00
5	458-001-744	RP BASIC TO ADV REM UG FOR UNITY 300F=IC	\$9,550.00	UM-F1	2%	\$9,359.00	\$1,910.00	\$1,719.00	\$1,528.00	\$0.00	\$0.00	\$0.00	\$1,719.00
5	458-001-745	RP BASIC TO ADV LOC UG FOR UNITY 400F=IC	\$20,960.00	UM-F1	2%	\$20,540.80	\$4,192.00	\$3,772.80	\$3,353.60	\$0.00	\$0.00	\$0.00	\$3,772.80
5	458-001-746	RP BASIC TO ADV LOC UG FOR UNITY 400F=IC	\$20,960.00	UM-F1	2%	\$20,540.80	\$4,192.00	\$3,772.80	\$3,353.60	\$0.00	\$0.00	\$0.00	\$3,772.80
5	458-001-747	RP BASIC TO ADV LOC UG FOR UNITY 500F=IC	\$32,290.00	UM-F1	2%	\$31,644.20	\$6,458.00	\$5,812.20	\$5,166.40	\$0.00	\$0.00	\$0.00	\$5,812.20
5	458-001-748	RP BASIC TO ADV LOC UG FOR UNITY 500F=IC	\$32,290.00	UM-F1	2%	\$31,644.20	\$6,458.00	\$5,812.20	\$5,166.40	\$0.00	\$0.00	\$0.00	\$5,812.20
5	458-001-749	RP BASIC TO ADV REM UG FOR UNITY 600F=IC	\$49,860.00	UM-F1	2%	\$48,862.80	\$9,972.00	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80
5	458-001-750	RP BASIC TO ADV REM UG FOR UNITY 600F=IC	\$49,860.00	UM-F1	2%	\$48,862.80	\$9,972.00	\$8,974.80	\$7,977.60	\$0.00	\$0.00	\$0.00	\$8,974.80
5	458-001-751	VIPIR SRM for Unity F	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-840	Unity 300F/350F Base Software+ D@RE=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-842	Unity 400F/450F Base Software+ D@RE=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-844	Unity 500F/550F Base Software+ D@RE=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-846	Unity 600F/650F Base Software+ D@RE=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-848	Unity 300F/350F Base Software=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-850	Unity 400F/450F Base Software=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-852	Unity 500F/550F Base Software=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-854	Unity 600F/650F Base Software=IC	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-879	VIPIR SRM UPG From M&R for Unity AF	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-002-130	VIPIR SRM UPG From M&R for Unity F	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3122ADAF	Unity 2U 25x2.5 12G EXPDAE EMC Rck D	\$2,440.00	UM-F1	2%	\$2,391.20	\$292.80	\$244.00	\$195.20	\$0.00	\$0.00	\$0.00	\$341.60
5	D3122DF25AF	UNITYF 25x2.5 12G DAE DC FLD RK	\$2,685.00	UM-F1	2%	\$2,631.30	\$322.20	\$268.50	\$214.80	\$0.00	\$0.00	\$0.00	\$375.90
5	D3122FAF	Unity 2U 25x2.5 12G EXPDAE FLD INS	\$2,440.00	UM-F1	2%	\$2,391.20	\$292.80	\$244.00	\$195.20	\$0.00	\$0.00	\$0.00	\$341.60
5	D312380ADF	UNITYF 3U 80x2.5 DRIVE DAE EMC Rk	\$9,200.00	UM-F1	2%	\$9,016.00	\$1,104.00	\$920.00	\$736.00	\$0.00	\$0.00	\$0.00	\$1,288.00
5	D312380FAF	UNITYF 3U 80x2.5 DRIVE DAE FLD RCK	\$9,200.00	UM-F1	2%	\$9,016.00	\$1,104.00	\$920.00	\$736.00	\$0.00	\$0.00	\$0.00	\$1,288.00
5	D312380FUAF	UNITYF 3U 80x2.5 DRIVE DAE FLD UPG	\$9,200.00	UM-F1	2%	\$9,016.00	\$1,104.00	\$920.00	\$736.00	\$0.00	\$0.00	\$0.00	\$1,288.00
5	D315TD325AF	Unity AFA DIP 350F to 450F	\$22,075.00	UM-F1	2%	\$21,633.50	\$2,649.00	\$2,207.50	\$1,766.00	\$0.00	\$0.00	\$0.00	\$3,090.50
5	D315TD335AF	Unity AFA DIP 350F to 550F	\$46,955.00	UM-F1	2%	\$46,015.90	\$5,634.60	\$4,695.50	\$3,756.40	\$0.00	\$0.00	\$0.00	\$6,573.70
5	D315TD345AF	Unity AFA DIP 350F to 650F	\$102,920.00	UM-F1	2%	\$100,861.60	\$12,350.40	\$10,292.00	\$8,233.60	\$0.00	\$0.00	\$0.00	\$14,408.80
5	D31BD24AD25AF	UNITY 350F 2U DPE 25x2.5 DRIVE EMC RK	\$9,865.00	UM-F1	2%	\$9,667.70	\$1,183.80	\$986.50	\$789.20	\$0.00	\$0.00	\$0.00	\$1,381.10
5	D31BD24AF25AF	UNITY 350F 2U DPE 25x2.5 DRIVE FLD RK	\$9,865.00	UM-F1	2%	\$9,667.70	\$1,183.80	\$986.50	\$789.20	\$0.00	\$0.00	\$0.00	\$1,381.10
5	D31BD24DF25AF	UNITY 350F 2U DPE 25x2.5 DRIVE FLD RK DC	\$12,330.00	UM-F1	2%	\$12,083.40	\$1,479.60	\$1,233.00	\$986.40	\$0.00	\$0.00	\$0.00	\$1,726.20
5	D31D24AD25AF	Unity 300 AFA DPE 25x2.5 EMC Rck D	\$9,865.00	UM-F1	2%	\$9,667.70	\$1,183.80	\$986.50	\$789.20	\$0.00	\$0.00	\$0.00	\$1,381.10
5	D31D24AF25AF	Unity 300 AFA DPE 25x2.5 FLD Ins	\$9,865.00	UM-F1	2%	\$9,667.70	\$1,183.80	\$986.50	\$789.20	\$0.00	\$0.00	\$0.00	\$1,381.10
5	D31D25CKIT0AF	25 Drive DPE FLD INSTALL KIT AF	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31DEMCK25KITAF	Unity 25 Drive DPE AF FLD INSTALL KIT	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31EMCK25KITAF	Unity AFA 25 Drive EMC DPE FLD INST KIT	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD315AF	Unity AFA DIP 300F to 350F	\$9,370.00	UM-F1	2%	\$9,182.60	\$1,124.40	\$937.00	\$749.60	\$0.00	\$0.00	\$0.00	\$1,311.80
5	D31TD325AF	Unity AFA DIP 300F to 450F	\$22,075.00	UM-F1	2%	\$21,633.50	\$2,649.00	\$2,207.50	\$1,766.00	\$0.00	\$0.00	\$0.00	\$3,090.50
5	D31TD32AF	Unity DIP 300F to 400F	\$2,225.00	UM-F1	2%	\$2,200.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD335AF	Unity AFA DIP 300F to 550F	\$46,955.00	UM-F1	2%	\$46,015.90	\$5,634.60	\$4,695.50	\$3,756.40	\$0.00	\$0.00	\$0.00	\$6,573.70
5	D31TD33AF	Unity DIP 300F to 500F	\$44,255.00	UM-F1	2%	\$43,409.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D31TD345AF	Unity AFA DIP 300F to 650F	\$102,920.00	UM-F1	2%	\$100,861.60	\$12,350.40	\$10,292.00	\$8,233.60	\$0.00	\$0.00	\$0.00	\$14,408.80
5	D31TD34AF	Unity DIP 300F to 600F	\$93,560.00	UM-F1	2%	\$91,688.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D325TD335AF	Unity AFA DIP 450F to 550F	\$46,955.00	UM-F1	2%	\$46,015.90	\$5,634.60	\$4,695.50	\$3,756.40	\$0.00	\$0.00	\$0.00	\$6,573.70
5	D325TD345AF	Unity AFA DIP 450F to 650F	\$102,920.00	UM-F1	2%	\$100,861.60	\$12,350.40	\$10,292.00	\$8,233.60	\$0.00	\$0.00	\$0.00	\$14,408.80
5	D32BD32AD25AF	UNITY 450F 2U DPE 25x2.5 DRIVE EMC RK	\$23,235.00	UM-F1	2%	\$22,770.30	\$2,788.20	\$2,323.50	\$1,858.80	\$0.00	\$0.00	\$0.00	\$3,252.90
5	D32BD32AF25AF	UNITY 450F 2U DPE 25x2.5 DRIVE FLD RK	\$23,235.00	UM-F1	2%	\$22,770.30	\$2,788.20	\$2,323.50	\$1,858.80	\$0.00	\$0.00	\$0.00	\$3,252.90
5	D32BD32DF25AF	UNITY 450F 2U DPE 25x2.5 DRIVE FLD RK DC	\$28,045.00	UM-F1	2%	\$28,464.10	\$3,485.40	\$2,904.50	\$2,323.60	\$0.00	\$0.00	\$0.00	\$4,066.30
5	D32D32AD25AF	Unity 400 AFA DPE 25x2.5 EMC Rck D	\$22,340.00	UM-F1	2%	\$21,893.20	\$2,680.80	\$2,234.00	\$1,787.20	\$0.00	\$0.00	\$0.00	\$3,127.60
5	D32D32AF25AF	Unity 400 AFA DPE 25x2.5 FLD Ins	\$22,340.00	UM-F1	2%	\$21,893.20	\$2,680.80	\$2,234.00	\$1,787.20	\$0.00	\$0.00	\$0.00	\$3,127.60
5	D32TD325AF	Unity AFA DIP 400F to 450F	\$22,075.00	UM-F1	2%	\$21,633.50	\$2,649.00	\$2,207.50	\$1,766.00	\$0.00	\$0.00	\$0.00	\$3,090.50
5	D32TD335AF	Unity AFA DIP 400F to 550F	\$46,955.00	UM-F1	2%	\$46,015.90	\$5,634.60	\$4,695.50	\$3,756.40	\$0.00	\$0.00	\$0.00	\$6,573.70
5	D32TD33AF	Unity DIP 400F to 500F	\$44,255.00	UM-F1	2%	\$43,409.10	\$0.00	\$0.00	\$0.00	\$0.00	\$		

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	D33D48AF25AF	Unity 500 AFA DPE 25x2.5 FLD Ins	\$46,625.00	UM-F1	2%	\$45,692.50	\$5,595.00	\$4,662.50	\$3,730.00	\$0.00	\$0.00	\$0.00	\$6,527.50
5	D33TD335AF	Unity AFA DIP 500F to 550F	\$46,955.00	UM-F1	2%	\$46,015.90	\$5,634.60	\$4,695.00	\$3,756.40	\$0.00	\$0.00	\$0.00	\$6,573.70
5	D33TD345AF	Unity AFA DIP 500F to 650F	\$102,925.00	UM-F1	2%	\$100,861.60	\$12,350.40	\$10,292.00	\$8,233.60	\$0.00	\$0.00	\$0.00	\$14,408.80
5	D33TD344AF	Unity DIP 500F to 600F	\$39,560.00	UM-F1	2%	\$39,168.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D34BD64AD25AF	UNITY 650F 2U DPE 25x2.5 DRIVE EMC RK	\$108,335.00	UM-F1	2%	\$106,168.30	\$13,000.20	\$10,833.50	\$8,666.80	\$0.00	\$0.00	\$0.00	\$15,166.90
5	D34BD64AF25AF	UNITY 650F 2U DPE 25x2.5 DRIVE FLD RK	\$108,335.00	UM-F1	2%	\$106,168.30	\$13,000.20	\$10,833.50	\$8,666.80	\$0.00	\$0.00	\$0.00	\$15,166.90
5	D34BD64DF25AF	UNITY 650F 2U DPE 25x2.5 DRIVE FLD RK DC	\$135,420.00	UM-F1	2%	\$132,711.60	\$16,250.40	\$13,542.00	\$10,833.60	\$0.00	\$0.00	\$0.00	\$18,958.80
5	D34D64AD25AF	Unity 600 AFA DPE 25x2.5 EMC Rck D	\$98,485.00	UM-F1	2%	\$96,515.30	\$11,818.20	\$9,848.50	\$7,878.80	\$0.00	\$0.00	\$0.00	\$13,787.90
5	D34D64AF25AF	Unity 600 AFA DPE 25x2.5 FLD Ins	\$98,485.00	UM-F1	2%	\$96,515.30	\$11,818.20	\$9,848.50	\$7,878.80	\$0.00	\$0.00	\$0.00	\$13,787.90
5	D34TD345AF	Unity AFA DIP 800F to 650F	\$102,920.00	UM-F1	2%	\$100,861.60	\$12,350.40	\$10,292.00	\$8,233.60	\$0.00	\$0.00	\$0.00	\$14,408.80
5	D3DAE2URKAF	Unity Snap In RAIL Kit 2U 25 Drive DAE	\$135.00	UM-F1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DAE80RKAF	Unity Snap In RAIL Kit 80 Drive DAE	\$225.00	UM-F1	2%	\$220.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3DPE2URK25AF	Unity Snap In RAIL Kit 2U 25 Drive DPE	\$135.00	UM-F1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3F-2S12FXL-1600	Unity AFA 1.6TB SSD 25X2.5	\$4,720.00	UM-F1	2%	\$4,625.60	\$566.40	\$472.00	\$377.60	\$0.00	\$0.00	\$0.00	\$680.80
5	D3F-2S12FXL-1600TU	Unity AFA 1.6TB SSD 25X2.5 UPG	\$5,665.00	UM-F1	2%	\$5,551.70	\$679.80	\$566.50	\$453.20	\$0.00	\$0.00	\$0.00	\$793.10
5	D3F-2S12FXL-1600U	Unity AFA 1.6TB SSD 25X2.5 UPG	\$5,665.00	UM-F1	2%	\$5,551.70	\$679.80	\$566.50	\$453.20	\$0.00	\$0.00	\$0.00	\$793.10
5	D3F-2S12FXL-3200	Unity AFA 3.2TB SSD 25X2.5	\$9,155.00	UM-F1	2%	\$8,971.90	\$1,098.60	\$915.50	\$732.40	\$0.00	\$0.00	\$0.00	\$1,281.70
5	D3F-2S12FXL-3200TU	Unity AFA 3.2TB SSD 25X2.5 UPG	\$10,985.00	UM-F1	2%	\$10,765.30	\$1,318.20	\$1,098.50	\$878.80	\$0.00	\$0.00	\$0.00	\$1,537.90
5	D3F-2S12FXL-3200U	Unity AFA 3.2TB SSD 25X2.5 UPG	\$10,985.00	UM-F1	2%	\$10,765.30	\$1,318.20	\$1,098.50	\$878.80	\$0.00	\$0.00	\$0.00	\$1,537.90
5	D3F-2S12FXL-400	Unity AFA 400GB SSD 25X2.5	\$1,730.00	UM-F1	2%	\$1,695.40	\$207.60	\$173.00	\$138.40	\$0.00	\$0.00	\$0.00	\$242.20
5	D3F-2S12FXL-400TU	Unity AFA 400GB SSD 25X2.5 UPG	\$2,075.00	UM-F1	2%	\$2,033.50	\$249.00	\$207.50	\$166.00	\$0.00	\$0.00	\$0.00	\$290.50
5	D3F-2S12FXL-400U	Unity AFA 400GB SSD 25X2.5 UPG	\$2,075.00	UM-F1	2%	\$2,033.50	\$249.00	\$207.50	\$166.00	\$0.00	\$0.00	\$0.00	\$290.50
5	D3F-2S12FXL-800	Unity AFA 800GB SSD 25X2.5	\$2,935.00	UM-F1	2%	\$2,876.30	\$352.00	\$293.50	\$234.80	\$0.00	\$0.00	\$0.00	\$410.90
5	D3F-2S12FXL-800TU	Unity AFA 800GB SSD 25X2.5 UPG	\$3,520.00	UM-F1	2%	\$3,449.60	\$422.40	\$352.00	\$281.60	\$0.00	\$0.00	\$0.00	\$492.80
5	D3F-2S12FXL-800U	Unity AFA 800GB SSD 25X2.5 UPG	\$3,520.00	UM-F1	2%	\$3,449.60	\$422.40	\$352.00	\$281.60	\$0.00	\$0.00	\$0.00	\$492.80
5	D3F-2SFXL2-15360	Unity AFA 15.36TB SSD 25X2.5	\$40,015.00	UM-F1	2%	\$39,214.70	\$4,801.80	\$4,001.50	\$3,201.20	\$0.00	\$0.00	\$0.00	\$5,602.10
5	D3F-2SFXL2-15360TU	Unity AFA 15.36TB SSD 25X2.5 UPG	\$48,020.00	UM-F1	2%	\$47,059.60	\$5,762.40	\$4,802.00	\$3,841.60	\$0.00	\$0.00	\$0.00	\$6,722.80
5	D3F-2SFXL2-15360U	Unity AFA 15.36TB SSD 25X2.5 UPG	\$48,020.00	UM-F1	2%	\$47,059.60	\$5,762.40	\$4,802.00	\$3,841.60	\$0.00	\$0.00	\$0.00	\$6,722.80
5	D3F-2SFXL2-1920	Unity AFA 1.92TB SSD 25X2.5	\$5,525.00	UM-F1	2%	\$5,414.50	\$663.00	\$552.50	\$442.20	\$0.00	\$0.00	\$0.00	\$773.50
5	D3F-2SFXL2-1920TU	Unity AFA 1.92TB SSD 25X2.5 UPG	\$6,630.00	UM-F1	2%	\$6,497.40	\$795.60	\$663.00	\$530.40	\$0.00	\$0.00	\$0.00	\$928.20
5	D3F-2SFXL2-1920U	Unity AFA 1.92TB SSD 25X2.5 UPG	\$6,630.00	UM-F1	2%	\$6,497.40	\$795.60	\$663.00	\$530.40	\$0.00	\$0.00	\$0.00	\$928.20
5	D3F-2SFXL2-3840	Unity AFA 3.84TB SSD 25X2.5	\$10,365.00	UM-F1	2%	\$10,157.70	\$1,243.80	\$1,036.50	\$829.20	\$0.00	\$0.00	\$0.00	\$1,451.10
5	D3F-2SFXL2-3840TU	Unity AFA 3.84TB SSD 25X2.5 UPG	\$12,440.00	UM-F1	2%	\$12,191.20	\$1,492.80	\$1,244.00	\$995.20	\$0.00	\$0.00	\$0.00	\$1,741.60
5	D3F-2SFXL2-3840U	Unity AFA 3.84TB SSD 25X2.5 UPG	\$12,440.00	UM-F1	2%	\$12,191.20	\$1,492.80	\$1,244.00	\$995.20	\$0.00	\$0.00	\$0.00	\$1,741.60
5	D3F-2SFXL2-7680	Unity AFA 7.68TB SSD 25X2.5	\$20,285.00	UM-F1	2%	\$19,879.30	\$2,434.20	\$2,028.50	\$1,622.80	\$0.00	\$0.00	\$0.00	\$2,839.90
5	D3F-2SFXL2-7680TU	Unity AFA 7.68TB SSD 25X2.5 UPG	\$24,340.00	UM-F1	2%	\$23,853.20	\$2,920.80	\$2,434.00	\$1,947.20	\$0.00	\$0.00	\$0.00	\$3,407.60
5	D3F-2SFXL2-7680U	Unity AFA 7.68TB SSD 25X2.5 UPG	\$24,340.00	UM-F1	2%	\$23,853.20	\$2,920.80	\$2,434.00	\$1,947.20	\$0.00	\$0.00	\$0.00	\$3,407.60
5	D3FC-OM3-100MAF	100MM MM FIBRE CABLE LC-LC	\$220.00	UM-F1	2%	\$215.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-10MAF	10M MM FIBRE CABLE LC-LC	\$135.00	UM-F1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-1MAF	1M MM FIBRE CABLE LC-LC	\$100.00	UM-F1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-30MAF	30M MM FIBRE CABLE LC-LC	\$160.00	UM-F1	2%	\$156.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-3MAF	3M MM FIBRE CABLE LC-LC	\$110.00	UM-F1	2%	\$107.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-50MAF	50M MM FIBRE CABLE LC-LC	\$190.00	UM-F1	2%	\$186.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM3-5MAF	5M MM FIBRE CABLE LC-LC	\$120.00	UM-F1	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-100MAF	100MM MM FIBRE CABLE LC-LC	\$440.00	UM-F1	2%	\$431.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-10MAF	10M MM FIBRE CABLE LC-LC	\$135.00	UM-F1	2%	\$132.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-1MAF	1M MM FIBRE CABLE LC-LC	\$100.00	UM-F1	2%	\$98.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-30MAF	30M MM FIBRE CABLE LC-LC	\$240.00	UM-F1	2%	\$235.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-3MAF	3M MM FIBRE CABLE LC-LC	\$110.00	UM-F1	2%	\$107.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-50MAF	50M MM FIBRE CABLE LC-LC	\$332.50	UM-F1	2%	\$325.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3FC-OM4-5MAF	5M MM FIBRE CABLE LC-LC	\$120.00	UM-F1	2%	\$117.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3F-D2S12FXL-1600	Unity AFA 1.6TB SSD 80X2.5	\$4,720.00	UM-F1	2%	\$4,625.60	\$566.40	\$472.00	\$377.60	\$0.00	\$0.00	\$0.00	\$680.80
5	D3F-D2S12FXL-1600TU	Unity AFA 1.6TB SSD 80X2.5 UPG	\$5,665.00	UM-F1	2%	\$5,551.70	\$679.80	\$566.50	\$453.20	\$0.00	\$0.00	\$0.00	\$793.10
5	D3F-D2S12FXL-1600U	Unity AFA 1.6TB SSD 80X2.5 UPG	\$5,665.00	UM-F1	2%	\$5,551.70	\$679.80	\$566.50	\$453.20	\$0.00	\$0.00	\$0.00	\$793.10
5	D3F-D2S12FXL-3200	Unity AFA 3.2TB SSD 80X2.5	\$9,155.00	UM-F1	2%	\$8,971.90	\$1,098.60	\$915.50	\$732.40	\$0.00	\$0.00	\$0.00	\$1,281.70
5	D3F-D2S12FXL-3200TU	Unity AFA 3.2TB SSD 80X2.5 UPG	\$10,985.00	UM-F1	2%	\$10,765.30	\$1,318.20	\$1,098.50	\$878.80	\$0.00	\$0.00	\$0.00	\$1,537.90
5	D3F-D2S12FXL-3200U	Unity AFA 3.2TB SSD 80X2.5 UPG	\$10,985.00	UM-F1	2%	\$10,765.30	\$1,318.20	\$1,098.50	\$878.80	\$0.00	\$0.00	\$0.00	\$1,537.90
5	D3F-D2S12FXL-400	Unity AFA 400GB SSD 80X2.5	\$1,730.00	UM-F1	2%	\$1,695.40	\$207.60	\$173.00	\$138.40	\$0.00	\$0.00	\$0.00	\$242.20
5	D3F-D2S12FXL-400TU	Unity AFA 400GB SSD 80X2.5 UPG	\$2,075.00	UM-F1	2%	\$2,033.50	\$249.00	\$207.50	\$166.00	\$0.00	\$0.00	\$0.00	\$290.50
5	D3F-D2S12FXL-400U	Unity AFA 400GB SSD 80X2.5 UPG	\$2,075.00	UM-F1	2%	\$2,033.50	\$249.00	\$207.50	\$166.00	\$0.00	\$0.00	\$0.00	\$290.50
5	D3F-D2S12FXL-800	Unity AFA 800GB SSD 80X2.5	\$2,935.00	UM-F1	2%	\$2,876.30	\$352.00	\$293.50	\$234.80	\$0.00	\$0.00	\$0.00	\$410.90
5	D3F-D2S12FXL-800TU	Unity AFA 800GB SSD 80X2.5 UPG	\$3,520.00	UM-F1	2%	\$3,449.60	\$422.40	\$352.00	\$281.60	\$0.00	\$0.00	\$0.00	\$492.80
5	D3F-D2S12FXL-800U	Unity AFA 800GB SSD 80X2.5 UPG	\$3,520.00	UM-F1	2%	\$3,449.60	\$422.40	\$352.00	\$281.60	\$0.00	\$0.00	\$0.00	\$492.80
5	D3F-D2SFXL2-15360	Unity AFA 15.36TB SSD 80X2.5	\$40,015.00	UM-F1	2%	\$39,214.70	\$4,801.80	\$4,001.50	\$3,201.20	\$0.00	\$0.00	\$0.00	\$5,602.10
5	D3F-D2SFXL2-15360TU	Unity AFA 15.36TB SSD 80X2.5 UPG	\$48,020.00	UM-F1	2%	\$47,059.60	\$5,762.40	\$4,802.00	\$3,841.60	\$0.00	\$0.00	\$0.00	\$6,722.80
5	D3F-D2SFXL2-15360U	Unity AFA 15.36TB SSD 80X2.5 UPG	\$48,020.00	UM-F1	2%	\$47,059.60	\$5,762.40	\$4,802.00	\$3,841.60	\$0.00	\$0.00	\$0.00	\$6,722.80
5	D3F-D2SFXL2-1920	Unity AFA 1.92TB SSD 80X2.5	\$5,525.00	UM-F1	2%	\$5,414.50	\$663.00	\$552.50	\$442.20	\$0.00	\$0.00	\$0.00	\$773.50
5	D3F-D2SFXL2-1920TU	Unity AFA 1.92TB SSD 80X2.5 UPG	\$6,630.00	UM-F1	2%	\$6,497.40	\$795.60	\$663.00	\$530.40	\$0.00	\$0.00	\$0.00	\$928.20
5	D3F-D2SFXL2-1920U	Unity AFA 1.92TB SSD 80X2.5 UPG	\$6,630.00	UM-F1	2%	\$6,497.40	\$795.60	\$663.00	\$530.40	\$0.00	\$0.00	\$0.00	\$928.20
5	D3F-D2SFXL2-3840	Unity AFA 3.84TB SSD 80X2.5	\$10,365.00	UM-F1	2%	\$10,157.70	\$1,243.80	\$1,036.50	\$829.20	\$0.00	\$0.00	\$0.00	\$1,451.10
5	D3F-D2SFXL2-3840TU	Unity AFA 3.84TB SSD 80X2.5 UPG	\$12,440.00	UM-F1	2%	\$12,191.20	\$1,492.80	\$1,244.00	\$995.20	\$0.00	\$0.00	\$0.00	\$1,741.60
5	D3F-D2SFXL2-3840U	Unity AFA 3.84TB SSD 80X2.5 UPG	\$12,440.00	UM-F1	2%	\$12,191.20	\$1,492.80	\$1,244.00	\$995.20	\$0.00	\$0.00	\$0.00	\$1,741.60
5	D3F-D2SFXL2-7680	Unity AFA 7.68TB SSD 80X2.5	\$20,285.00	UM-F1	2%	\$19,879.30	\$2,434.20	\$2,028.50	\$1,622.80	\$0.00	\$0.00	\$0.00	\$2,839.90
5	D3F-D2SFXL2-7680TU	Unity AFA 7.68TB SSD 80X2.5 UPG	\$24,340.00	UM-F1	2%	\$23,853.20	\$2,920.80	\$2,434.00	\$1,947.20	\$0.00	\$0.00	\$0.00	\$3,407.60
5	D3F-D2SFXL2-												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	D3MSSHDMSHD5AF	Unity 2x5M MINI SAS HD Cables	\$530.00	UM-F1	2%	\$519.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3MSSHDMSHD8AF	Unity 2x8M MINI SAS HD Cables	\$795.00	UM-F1	2%	\$779.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3NF-2SFXL-1600	Unity NEBS AFA 1.6TB SSD 25X2.5	\$5,190.00	UM-F1	2%	\$5,086.20	\$622.80	\$519.00	\$415.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$726.00
5	D3NF-2SFXL-1600TU	Unity NEBS AFA 1.6TB SSD 25X2.5 UPG	\$6,230.00	UM-F1	2%	\$6,105.40	\$747.60	\$623.00	\$498.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$872.20
5	D3NF-2SFXL-1600U	Unity NEBS AFA 1.6TB SSD 25X2.5 UPG	\$6,230.00	UM-F1	2%	\$6,105.40	\$747.60	\$623.00	\$498.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$872.20
5	D3NF-2SFXL2-15360	Unity NEBS AFA 15.36TB SSD 25X2.5	\$44,015.00	UM-F1	2%	\$43,134.70	\$5,281.80	\$4,401.50	\$3,521.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,162.10
5	D3NF-2SFXL2-15360U	Unity NEBS AFA 15.36TB SSD 25X2.5 UPG	\$52,820.00	UM-F1	2%	\$51,763.60	\$6,338.40	\$5,282.00	\$4,225.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,394.80
5	D3NF-2SFXL2-15360TU	Unity NEBS AFA 15.36TB SSD 25X2.5 UPG	\$52,820.00	UM-F1	2%	\$51,763.60	\$6,338.40	\$5,282.00	\$4,225.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,394.80
5	D3NF-2SFXL2-3840	Unity NEBS AFA 3.84TB SSD 25X2.5	\$11,400.00	UM-F1	2%	\$11,172.00	\$1,368.00	\$1,140.00	\$912.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,595.00
5	D3NF-2SFXL2-3840TU	Unity NEBS AFA 3.84TB SSD 25X2.5 UPG	\$13,685.00	UM-F1	2%	\$13,411.30	\$1,642.20	\$1,368.50	\$1,094.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,915.90
5	D3NF-2SFXL2-3840U	Unity NEBS AFA 3.84TB SSD 25X2.5 UPG	\$13,685.00	UM-F1	2%	\$13,411.30	\$1,642.20	\$1,368.50	\$1,094.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,915.90
5	D3NF-2SFXL2-7680	Unity NEBS AFA 7.68TB SSD 25X2.5	\$22,315.00	UM-F1	2%	\$21,868.70	\$2,677.80	\$2,231.50	\$1,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,124.10
5	D3NF-2SFXL2-7680TU	Unity NEBS AFA 7.68TB SSD 25X2.5 UPG	\$26,780.00	UM-F1	2%	\$26,244.40	\$3,213.60	\$2,678.00	\$2,142.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,749.20
5	D3NF-2SFXL2-7680U	Unity NEBS AFA 7.68TB SSD 25X2.5 UPG	\$26,780.00	UM-F1	2%	\$26,244.40	\$3,213.60	\$2,678.00	\$2,142.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,749.20
5	D3NF-2SFXL-3200	Unity NEBS AFA 3.2TB SSD 25X2.5	\$10,070.00	UM-F1	2%	\$9,868.60	\$1,208.40	\$1,007.00	\$805.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,409.80
5	D3NF-2SFXL-3200TU	Unity NEBS AFA 3.2TB SSD 25X2.5 UPG	\$12,085.00	UM-F1	2%	\$11,843.30	\$1,450.20	\$1,208.50	\$968.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,691.90
5	D3NF-2SFXL-3200U	Unity NEBS AFA 3.2TB SSD 25X2.5 UPG	\$12,085.00	UM-F1	2%	\$11,843.30	\$1,450.20	\$1,208.50	\$968.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,691.90
5	D3NF-2SFXL-400	Unity NEBS AFA 400GB SSD 25X2.5	\$1,905.00	UM-F1	2%	\$1,866.90	\$228.60	\$190.50	\$152.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$266.70
5	D3NF-2SFXL-400TU	Unity NEBS AFA 400GB SSD 25X2.5 UPG	\$2,285.00	UM-F1	2%	\$2,239.30	\$274.20	\$228.50	\$182.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$319.90
5	D3NF-2SFXL-400U	Unity NEBS AFA 400GB SSD 25X2.5 UPG	\$2,285.00	UM-F1	2%	\$2,239.30	\$274.20	\$228.50	\$182.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$319.90
5	D3NF-2SFXL-800	Unity NEBS AFA 800GB SSD 25X2.5	\$3,165.40	UM-F1	2%	\$3,165.40	\$387.60	\$323.00	\$258.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$452.20
5	D3NF-2SFXL-800TU	Unity NEBS AFA 800GB SSD 25X2.5 UPG	\$3,870.00	UM-F1	2%	\$3,792.60	\$464.40	\$387.00	\$309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5	D3NF-2SFXL-800U	Unity NEBS AFA 800GB SSD 25X2.5 UPG	\$3,870.00	UM-F1	2%	\$3,792.60	\$464.40	\$387.00	\$309.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$541.80
5	D3SFP10IAF	Unity 4x10Gb SFP iSCSI/Eth	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP10IUAF	Unity 4x10Gb SFP iSCSI/Eth connect upg	\$755.00	UM-F1	2%	\$739.90	\$90.60	\$75.50	\$60.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$105.70
5	D3SFP16FAF	Unity 4x16Gb SFP FC connection	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP16FAUAF	Unity 4x16Gb SFP FC connection	\$1,135.00	UM-F1	2%	\$1,112.30	\$136.20	\$113.50	\$90.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$158.90
5	D3SFP16IAF	Unity 4x16Gb SFP iSCSI/Eth connection	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP16IAUAF	Unity 4x16Gb SFP iSCSI/Eth connect FLD U	\$755.00	UM-F1	2%	\$739.90	\$90.60	\$75.50	\$60.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$105.70
5	D3SFP8FAF	Unity 4x8Gb SFP FC connection	\$0.00	UM-F1	2%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3SFP8FAUAF	Unity 4x8Gb SFP FC connection upg	\$300.00	UM-F1	2%	\$294.00	\$36.00	\$30.00	\$24.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.00
5	D3SFP8M16FAF	UNITY AF 4X16Gb SFP SM FC CONNECTION	\$3,000.00	UM-F1	2%	\$2,940.00	\$360.00	\$300.00	\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$420.00
5	D3SFP8M16FAFU	UNITY AF 4X16Gb SFP SM FC CONNECTION UPG	\$3,600.00	UM-F1	2%	\$3,528.00	\$432.00	\$360.00	\$288.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504.00
5	D3SL10ICUAF	Unity 2x4 Port 10GBASE-T iSCSI IO	\$2,305.00	UM-F1	2%	\$2,258.90	\$276.60	\$230.50	\$184.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$322.70
5	D3SL10ICUUAUF	Unity 2x4 Port 10GBASE-T iSCSI IO UPG	\$2,765.00	UM-F1	2%	\$2,709.70	\$331.80	\$276.50	\$221.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$387.10
5	D3SL10IGUAF	Unity 2x4 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630.00	UM-F1	2%	\$1,597.40	\$195.60	\$163.00	\$130.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.20
5	D3SL10IGUAUF	Unity 2x4 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955.00	UM-F1	2%	\$1,915.90	\$234.60	\$195.50	\$156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$273.70
5	D3SL10IO2PTAF	Unity 2x2 Port 10Gb iSCSI/Eth OPT IO	\$2,440.00	UM-F1	2%	\$2,391.20	\$282.80	\$244.00	\$195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D3SL10IO2PTTUAUF	Unity 2x2 Port 10Gb iSCSI/Eth TwinAX IO	\$1,630.00	UM-F1	2%	\$1,597.40	\$195.60	\$163.00	\$130.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$228.20
5	D3SL10IO2PTTUAUF	Unity 2x2 Port 10Gb iSCSI/Eth TWAX UPG	\$1,955.00	UM-F1	2%	\$1,915.90	\$234.60	\$195.50	\$156.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$273.70
5	D3SL10IO2PTUAUF	Unity 2x2 Port 10Gb iSCSI/Eth OPT UPG	\$2,440.00	UM-F1	2%	\$2,391.20	\$282.80	\$244.00	\$195.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$341.60
5	D3SL10IO4PTAF	Unity 2x4 Port 10Gb iSCSI/Eth OPT IO	\$2,930.00	UM-F1	2%	\$2,871.40	\$351.60	\$293.00	\$234.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$410.20
5	D3SL10IO4PTUAUF	Unity 2x4 Port 10Gb iSCSI/Eth OPT UPG	\$2,930.00	UM-F1	2%	\$2,871.40	\$351.60	\$293.00	\$234.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$410.20
5	D3SL12SAS8LAF	UNITYF 2x4 PORT 8L SAS BE EXP IO EMC RCK	\$7,055.00	UM-F1	2%	\$6,913.90	\$846.60	\$705.50	\$564.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$887.70
5	D3SL12SAS8FAF	Unity 2x4 Port SAS BE EXP BUS IO EMC Rck	\$7,055.00	UM-F1	2%	\$6,913.90	\$846.60	\$705.50	\$564.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$887.70
5	D3SL12SAS8FAUAF	Unity 2x4 Port SAS BE EXP BUS IO FLD Rck	\$8,465.00	UM-F1	2%	\$8,295.70	\$1,015.80	\$846.50	\$677.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,185.10
5	D3SL12SASUAF	Unity 2x4 Port 16G FC IO	\$3,585.00	UM-F1	2%	\$3,459.40	\$423.60	\$353.00	\$282.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$494.20
5	D3SL16SMAF	UNITY 2X4 PORT 16G FC IO S M DOME SFPS	\$6,265.00	UM-F1	2%	\$6,139.70	\$751.80	\$626.50	\$501.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$877.10
5	D3SL16SMMMAF	UNITY 2X4 PORT 16G FC IO S&M DOME SFPS	\$5,050.00	UM-F1	2%	\$4,958.80	\$607.20	\$506.00	\$404.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$708.40
5	D3SL16SMMMUAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$6,070.00	UM-F1	2%	\$5,948.60	\$728.40	\$607.00	\$485.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$849.80
5	D3SL16FUAF	Unity 2x4 Port 16G FC IO SM SFPS FLD U	\$7,520.00	UM-F1	2%	\$7,369.60	\$902.40	\$752.00	\$601.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,052.80
5	D3SL1GAF	Unity 2x4 Port 1Gb iSCSI/Eth IO UPG	\$4,235.00	UM-F1	2%	\$4,150.30	\$508.60	\$423.50	\$338.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$592.90
5	D3SL1GUAUF	Unity 2x4 Port 1Gb iSCSI/Eth IO	\$1,355.00	UM-F1	2%	\$1,327.90	\$162.60	\$135.50	\$108.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$189.70
5	D3TL-TWAX-1MAF	1M Active TwinAX Cable QTY 4	\$695.00	UM-F1	2%	\$681.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3TL-TWAX-3MAF	3M Active TwinAX Cable QTY 4	\$830.00	UM-F1	2%	\$814.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	D3TL-TWAX-5MAF	5M Active TwinAX Cable QTY 4	\$1,015.00	UM-F1	2%	\$994.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	DAEZUCHASSISAF	2U DAE LF 12G SAS DAE CHASSIS 2 LCC	\$1,435.00	UM-F1	2%	\$1,406.30	\$172.20	\$143.50	\$114.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.90
5	DLBAS9YAF	Unity V63R VE Lightbar FRU Assy	\$87.00	UM-F1	2%	\$85.20	\$10.40	\$87.00	\$69.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.80
5	DPEZCHASSISAF	ASSY 25 DRV CHASSIS Midplane Unity DPE	\$955.00	UM-F1	2%	\$935.90	\$114.60	\$95.50	\$76.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$113.70
5	DRVFILL26AF	DRIVE FILLER 2.6IN	\$5.00	UM-F1	2%	\$4.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FANMHTAF	FAN ASSEMBLY Unity HT	\$80.00	UM-F1	2%	\$78.40	\$9.60	\$80.00	\$6.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.20
5	M2SATA120GBAF	INTEL S3500 DRV 120G MLC M.2 SATA 6G 51	\$345.00	UM-F1	2%	\$338.10	\$41.40	\$34.50	\$27.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	M2SATA48GBAF	SMART XP DRV 48GB MLC M.2 6G 51A19	\$240.00	UM-F1											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	FLVXDS6F-100U	VNX 100G FAST CACHE FLASH UPG-60X3.5 DAE	\$4,775.00	UM-H	27%	\$3,486.75	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	\$0.00
5	FLVXDS6F-200	VNX 200G FAST CACHE FLASH-60X3.5 DAE	\$6,720.00	UM-H	27%	\$4,905.60	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$0.00
5	FLVXDS6F-200NU	VNX200G FASTCACHE FLASH-60X3.5 DAE UPG N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	FLVXDS6F-200U	VNX 200G FAST CACHE FLASH UPG-60X3.5 DAE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	FLVXVS6F-100	VNX 100G F CACHE FLASH-15X3.5 DPE/DAE	\$0.00	UM-H	27%	\$0.00	\$0.00	\$530.25	\$386.85	\$0.00	\$141.40	\$0.00	\$0.00
5	FLVXVS6F-100N	VNX 100GB FAST CACHE-15X3.5 DPE/DAE NEBS	\$3,535.00	UM-H	27%	\$2,580.55	\$600.95	\$530.25	\$386.85	\$0.00	\$141.40	\$0.00	\$0.00
5	FLVXVS6F-100NU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775.00	UM-H	27%	\$3,486.75	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	\$0.00
5	FLVXVS6F-100U	VNX 100G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$4,775.00	UM-H	27%	\$3,486.75	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	\$0.00
5	FLVXVS6F-200	200GB FAST CACHE FLASH-15X3.5 DPE/DAE	\$0.00	UM-H	27%	\$0.00	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$0.00
5	FLVXVS6F-200N	VNX 200G FAST CACHE-15X3.5 DPE/DAE N	\$6,720.00	UM-H	27%	\$4,905.60	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$0.00
5	FLVXVS6F-200NU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	FLVXVS6F-200U	VNX 200G FCACHE FLH UPG-15X3.5IN DPE/DAE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	FRAME-T25DAE	TELCO RAIL KIT FOR 2U 25 DRIVE DAE	\$237.00	UM-H	27%	\$173.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-CSV	TELCO RAIL KIT FOR THE VNX CS	\$1,087.00	UM-H	27%	\$793.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FRAME-T-PDAEV	TELCO RAIL KIT FOR THE U DAE	\$237.00	UM-H	27%	\$173.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FVXZS6F100NTU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$4,745.00	UM-H	27%	\$3,463.85	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	\$0.00
5	FVXZS6F-100TU	VNX 100G FCACHE FSH-25X2.5 DPE/DAE UPG	\$4,745.00	UM-H	27%	\$3,463.85	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	\$0.00
5	FVXZS6F200NTU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG N	\$9,010.00	UM-H	27%	\$6,577.30	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	\$0.00
5	FVXZS6F-200TU	VNX 200G FCACHE FSH-25X2.5 DPE/DAE UPG	\$9,010.00	UM-H	27%	\$6,577.30	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	\$0.00
5	FVXDS6F100NTU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE N	\$4,775.00	UM-H	27%	\$3,486.75	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	\$0.00
5	FVXDS6F-100TU	VNX 100GB FAST CACHE FLASH-60X3.5 DAE U	\$4,775.00	UM-H	27%	\$3,486.75	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	\$0.00
5	FVXDS6F200NTU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	FVXDS6F-200TU	VNX 200GB FAST CACHE FLASH-60X3.5 DAE U	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	FVXVS6F100NTU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG N	\$4,775.00	UM-H	27%	\$3,486.75	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	\$0.00
5	FVXVS6F-100TU	VNX 100G FAST CACHE-15X3.5 DPE/DAE UPG	\$4,775.00	UM-H	27%	\$3,486.75	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	\$0.00
5	FVXVS6F200NTU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	FVXVS6F-200TU	VNX 200G FAST CACHE-15X3.5 DPE/DAE UPG	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	MSASHD-MSAS10	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,261.00	UM-H	27%	\$2,395.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSASHD-MSAS2	ONE PR OF 2M MINI-SAS HD - MINI-SAS CBL	\$652.00	UM-H	27%	\$475.96	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSASHD-MSAS5	ONE PR OF 5M MINI-SAS HD - MINI SAS CBL	\$1,630.00	UM-H	27%	\$1,189.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSASHD-MSAS8	ONE PR 8M MINI-SAS HD TO MINI-SAS CABLES	\$3,260.00	UM-H	27%	\$2,379.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSAS-MSAS-10	One pr of Mini-SAS-Mini-SAS 10M cables	\$1,250.00	UM-H	27%	\$912.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSAS-MSAS-5M	One pr of Mini-SAS - Mini-SAS 5M cables	\$435.00	UM-H	27%	\$317.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	MSAS-MSAS-2M	One pr of Mini-SAS - Mini-SAS 2M cables	\$1,087.00	UM-H	27%	\$793.51	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	NB-2S10-300	NEBS 2.5 IN 300C 10K 6GB SAS DSK DRV	\$0.00	UM-H	27%	\$0.00	\$119.85	\$105.75	\$77.55	\$0.00	\$28.20	\$0.00	\$0.00
5	NB-2S10-300TU	DISK 300GB 15K SAS SGT NEBS UPG	\$0.00	UM-H	27%	\$0.00	\$127.17	\$107.77	\$78.57	\$0.00	\$28.30	\$0.00	\$0.00
5	NB-2S10-300U	VNX 300C 10K UPG DRV-25X2.5DRV DPE/DAE N	\$0.00	UM-H	27%	\$0.00	\$127.17	\$107.77	\$78.57	\$0.00	\$28.30	\$0.00	\$0.00
5	NB-2S10-600	NEBS 2.5 IN 600C 10K 6GB SAS DSK DRV	\$1,135.00	UM-H	27%	\$828.55	\$192.95	\$170.25	\$125.85	\$0.00	\$45.40	\$0.00	\$0.00
5	NB-2S10-600TU	VNX 600GB 10K UPG DRV-25X2.5 DPE/DAE NEBS UG	\$1,500.00	UM-H	27%	\$1,095.00	\$196.55	\$169.65	\$121.50	\$0.00	\$44.45	\$0.00	\$0.00
5	NB-2S10-600U	VNX 600C 10K UPG DRV-25X2.5 DPE/DAE N	\$1,500.00	UM-H	27%	\$1,116.90	\$200.98	\$169.65	\$125.93	\$0.00	\$45.33	\$0.00	\$0.00
5	NB-2S10-900	NEBS 2.5 IN 900C 10K 6GB SAS DSK DRV	\$1,595.00	UM-H	27%	\$1,164.35	\$271.15	\$239.25	\$175.45	\$0.00	\$63.80	\$0.00	\$0.00
5	NB-2S10-900TU	VNX 900C 10K UPG DRV-25X2.5 DPE/DAE NEBS UG	\$2,155.00	UM-H	27%	\$1,573.15	\$282.52	\$239.42	\$174.56	\$0.00	\$63.85	\$0.00	\$0.00
5	NB-2S10-900U	VNX 900C 10K UPG DRV-25X2.5 DPE/DAE N	\$2,155.00	UM-H	27%	\$1,573.15	\$282.52	\$239.42	\$174.56	\$0.00	\$63.85	\$0.00	\$0.00
5	NB-2S6F-100	NEBS 2.5 IN 100GB FLASH 6GB SAS DRIVE	\$3,535.00	UM-H	27%	\$2,586.95	\$597.55	\$527.25	\$386.65	\$0.00	\$140.60	\$0.00	\$0.00
5	NB-2S6F-100TU	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745.00	UM-H	27%	\$3,463.85	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	\$0.00
5	NB-2S6F-100U	2.5IN 100GB FLASH UPG DRIVE - NEBS	\$4,745.00	UM-H	27%	\$3,463.85	\$622.07	\$527.17	\$384.35	\$0.00	\$140.59	\$0.00	\$0.00
5	NB-2S6F-200	NEBS 2.5 IN 200GB FLASH 6GB SAS DRIVE	\$6,720.00	UM-H	27%	\$4,872.75	\$1,134.75	\$1,001.25	\$734.25	\$0.00	\$267.00	\$0.00	\$0.00
5	NB-2S6F-200TU	2.5IN 200GB FLASH UPG DRIVE - NEBS	\$9,010.00	UM-H	27%	\$6,577.30	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	\$0.00
5	NB-2S6F-200U	VNX 200G FAST UPG DRV-25X2.5 DPE/DAE N	\$9,010.00	UM-H	27%	\$6,577.30	\$1,181.21	\$1,001.01	\$729.81	\$0.00	\$266.97	\$0.00	\$0.00
5	NB-DS10-600	VNX 600C 10K SAS DRV 3.5X60 DRV DAE NEBS	\$0.00	UM-H	27%	\$0.00	\$209.10	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$0.00
5	NB-DS10-600TU	VNX 600C 10K UPG DRV-60X3.5IN DRV DAE N	\$0.00	UM-H	27%	\$0.00	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$0.00
5	NB-DS10-600U	VNX 600C 10K UPG DRV-60X3.5IN DRV DAE N	\$0.00	UM-H	27%	\$0.00	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$0.00
5	NB-DS10-900	VNX 900C 10K SAS DRV 3.5X60 DRV DAE NEBS	\$1,745.00	UM-H	27%	\$1,273.85	\$266.65	\$261.75	\$191.95	\$0.00	\$69.80	\$0.00	\$0.00
5	NB-DS10-900TU	VNX 900C 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360.00	UM-H	27%	\$1,722.80	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$0.00
5	NB-DS10-900U	VNX 900C 10K UPG DRV-60X3.5IN DRV DAE N	\$2,360.00	UM-H	27%	\$1,722.80	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$0.00
5	NB-DS6F-100	VNX 100G SAS FLASH 3.5X60 DRV DAE NEBS	\$3,535.00	UM-H	27%	\$2,586.95	\$600.95	\$530.25	\$386.85	\$0.00	\$141.40	\$0.00	\$0.00
5	NB-DS6F-100TU	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,735.00	UM-H	27%	\$3,486.75	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	\$0.00
5	NB-DS6F-100U	VNX 100G FLASH UPG-60X3.5IN DRV DAE N	\$4,735.00	UM-H	27%	\$3,486.75	\$626.00	\$530.50	\$386.78	\$0.00	\$141.48	\$0.00	\$0.00
5	NB-DS6F-200	VNX 200GB 520BPS FLASH 3.5INX60 DRV	\$6,720.00	UM-H	27%	\$4,905.60	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$0.00
5	NB-DS6F-200TU	VNX 200G FAST UPG-60X3.5IN DRV DAE N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	NB-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRIVE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	NB-VS07-020	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,245.00	UM-H	27%	\$908.85	\$211.65	\$186.75	\$136.95	\$0.00	\$49.80	\$0.00	\$0.00
5	NB-VS07-020U	VNX 2TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$1,685.00	UM-H	27%	\$1,230.05	\$220.90	\$197.20	\$136.49	\$0.00	\$49.93	\$0.00	\$0.00
5	NB-VS07-030	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$1,805.00	UM-H	27%	\$1,317.65	\$306.85	\$270.75	\$198.55	\$0.00	\$72.20	\$0.00	\$0.00
5	NB-VS07-030U	VNX 3TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$2,435.00	UM-H	27%	\$1,777.85	\$319.23	\$270.53	\$197.24	\$0.00	\$72.15	\$0.00	\$0.00
5	NB-VS07-040	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE	\$2,245.00	UM-H	27%	\$1,638.85	\$381.65	\$336.75	\$245.43	\$0.00	\$89.78	\$0.00	\$0.00
5	NB-VS07-040TU	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030.00	UM-H	27%	\$2,211.90	\$397.23	\$336.63	\$245.43	\$0.00	\$89.78	\$0.00	\$0.00
5	NB-VS07-040U	VNX 4TB NLSAS NEBS DRV-15X3.5 DPE/DAE UG	\$3,030.00	UM-H	27%	\$2,211.90	\$397.23	\$336.63	\$245.43	\$0.00	\$89.78	\$0.00	\$0.00
5	NB-VS10-300	NEBS 3.5 IN 300GB 10K 520BPS 6GB SAS	\$770.00	UM-H	27%	\$562.10	\$130.90	\$115.50	\$84.70	\$0.00	\$30.80	\$0.00	\$0.00
5	NB-VS10-300TU	VNX 300C 10K UPG DRV-15X3.5IN DPE/DAE N	\$0.00	UM-H	27%	\$0.00	\$136.34	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$0.00
5	NB-VS10-300U	VNX 300C 10K UPG DRV-15X3.5IN DPE/DAE N	\$0.00	UM-H	27%	\$0.00	\$136.34	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$0.00
5	NB-VS10-600	NEBS 3.5 IN 600GB 10K 520BPS 6GB SAS	\$1,205.00	UM-H	27%	\$879.65	\$204.85	\$180.75	\$132.55	\$0.00	\$48.20	\$0.00	\$0.00
5	NB-VS10-600TU	VNX 600C 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660.00	UM-H	27%	\$1,211.80	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$0.00
5	NB-VS10-600U	VNX 600C 10K UPG DRV-15X3.5IN DPE/DAE N	\$1,660.00	UM-H	27%	\$1,211.80	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$0.00
5	NB-VS10-900	NEBS 3.5 IN 900GB 10K 520BPS 6GB SAS	\$1,710.00	UM-H	27%	\$1,248.30	\$260.						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	NB-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DPE/DAE N	\$2,180.00	UM-H	27%	\$1,591.40	\$285.80	\$242.20	\$176.58	\$0.00	\$64.59	\$0.00	\$0.00
5	NB-VS6F-100	NEBS 3.5 IN 100GB FLASH DRV 6GB SAS	\$3,535.00	UM-H	27%	\$2,580.55	\$600.95	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$0.00
5	NB-VS6F-100TU	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775.00	UM-H	27%	\$3,485.75	\$626.00	\$530.50	\$388.78	\$0.00	\$141.48	\$0.00	\$0.00
5	NB-VS6F-100U	VNX 100G UPG FLASH-15X3.5IN DPE/DAE N	\$4,775.00	UM-H	27%	\$3,485.75	\$626.00	\$530.50	\$388.78	\$0.00	\$141.48	\$0.00	\$0.00
5	NB-VS6F-200	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS	\$6,720.00	UM-H	27%	\$4,905.60	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$0.00
5	NB-VS6F-200TU	VNX 200G UPG FLASH-15X3.5IN DPE/DAE N	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	NB-VS6F-200U	200GB SAS FLASH-15X3.5IN DPE/DAE-NEBS-UP	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	N-VX-VS0704	3.5 IN 4T SAS DISK DRIVE VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$1,526.60	\$1,347.00	\$987.80	\$0.00	\$359.20	\$0.00	\$0.00
5	PW40U60-ASTLV	CAB QUAD POWER CORD AUSTRALIA TWISTLOCK	\$1,530.00	UM-H	27%	\$1,116.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-EC3V	CAB QUAD POWER CORD EC309	\$800.00	UM-H	27%	\$584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-RS3V	CAB QUAD POWER CORD US R&S CONNECTOR	\$1,530.00	UM-H	27%	\$1,116.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	PW40U60-USV	CAB QUAD POWER CORD US TWISTLOCK	\$800.00	UM-H	27%	\$584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASCONN-T90	Storage Analytics Connector	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-FLEX-2M	QTY 2 MSAS TO MSAS 2M FLEX CBL	\$955.00	UM-H	27%	\$697.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-FLEX-3M	QTY 2 MSAS TO MSAS 3M FLEX CBL	\$1,432.00	UM-H	27%	\$1,045.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-FLEX-5M	QTY 2 MSAS TO MSAS 5M FLEX CBL	\$2,386.00	UM-H	27%	\$1,741.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SAS-FLEX-8M	QTY 2 MSAS TO MSAS 8M FLEX CBL	\$3,818.00	UM-H	27%	\$2,787.14	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASHD-FLEX-2M	QTY 2 MSAS TO MSASHD 2M FLEX CBL	\$1,286.00	UM-H	27%	\$938.78	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASHD-FLEX-3M	QTY 2 MSAS TO MSASHD 3M FLEX CBL	\$1,628.00	UM-H	27%	\$1,407.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASHD-FLEX-5M	QTY 2 MSAS TO MSASHD 5M FLEX CBL	\$3,214.00	UM-H	27%	\$2,346.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SASHD-FLEX-8M	QTY 2 MSAS TO MSASHD 8M FLEX CBL	\$5,143.00	UM-H	27%	\$3,754.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SFP10G-4	FOUR 10G SFP+ CONNECTORS	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPE-TELCO-2UV	TELCO RAIL KIT FOR THE 2 AC SPE	\$522.00	UM-H	27%	\$381.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	SPST-2GBV	TELCO RAIL KIT FOR THE 1U SPS	\$522.00	UM-H	27%	\$381.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VDDM1GCUA	VNX 1GBASE-T DM MODULE 4 PORT	\$0.00	UM-H	27%	\$0.00	\$295.63	\$260.85	\$191.29	\$0.00	\$69.56	\$0.00	\$0.00
5	VDDM1GCUOPA	VNX 1GBE DM MODULE 2 CU 2 OP PORTS	\$0.00	UM-H	27%	\$0.00	\$413.95	\$365.25	\$267.85	\$0.00	\$97.40	\$0.00	\$0.00
5	VDDM1GCUOPU	1GBE DM MODULE 2 CU - 2 OP PORTS - UPG	\$3,415.00	UM-H	27%	\$2,492.95	\$580.55	\$512.25	\$375.65	\$0.00	\$136.60	\$0.00	\$0.00
5	VDDM1GCUU	1GBE DM MODULE 4 PORT UPGRADE	\$2,440.00	UM-H	27%	\$1,781.26	\$414.80	\$366.00	\$268.40	\$0.00	\$97.60	\$0.00	\$0.00
5	VDDMXG2OPA	VNX 10GBE 2 OP MODULE (2 SFP+)	\$0.00	UM-H	27%	\$0.00	\$886.89	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$0.00
5	VDDMXG2OPBA	VNX 2-PORT 10GBE OPT DM MODULE-FCTRY	\$0.00	UM-H	27%	\$0.00	\$886.89	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$0.00
5	VDDMXG2OPBU	VNX 2-PORT 10GBE OPT DM MODULE-UPG	\$7,325.00	UM-H	27%	\$5,347.25	\$1,245.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$0.00
5	VDDMXG2OPU	10GBE DM MOD 2 OP PRTS (INCL 2 SFP+)UPG	\$0.00	UM-H	27%	\$0.00	\$1,245.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$0.00
5	VDDMXG2TWA	VNX 10GBE 2 OP MODULE(TWINAX)	\$0.00	UM-H	27%	\$0.00	\$591.26	\$521.70	\$382.58	\$0.00	\$139.12	\$0.00	\$0.00
5	VDDMXG2TWBA	VNX 2-PORT 10GBE TWINAX DM MODULE-FCTRY	\$0.00	UM-H	27%	\$0.00	\$591.26	\$521.70	\$382.58	\$0.00	\$139.12	\$0.00	\$0.00
5	VDDMXG2TWBU	VNX 2-PORT 10GBE TWINAX DM MODULE-UPG	\$4,875.00	UM-H	27%	\$3,558.75	\$828.75	\$731.25	\$536.25	\$0.00	\$195.00	\$0.00	\$0.00
5	VDDMXG2TWU	10GBE 2 OP MODULE (FOR TWINAX)-UPGRADE	\$0.00	UM-H	27%	\$0.00	\$828.75	\$731.25	\$536.25	\$0.00	\$195.00	\$0.00	\$0.00
5	VDDMXGTA	VNX 10GBASE-T DM MODULE 2 PORT	\$0.00	UM-H	27%	\$0.00	\$886.89	\$782.55	\$573.87	\$0.00	\$208.68	\$0.00	\$0.00
5	VDDMXGTU	10GBASE-T DM MODULE 2 CU PORTS - UPGRADE	\$7,325.00	UM-H	27%	\$5,347.25	\$1,245.25	\$1,098.75	\$805.75	\$0.00	\$293.00	\$0.00	\$0.00
5	VDPXPASBEA	4 SAS BE BUS EXPANSION DPE OPTION	\$0.00	UM-H	27%	\$0.00	\$2,601.68	\$2,295.60	\$1,683.44	\$0.00	\$612.16	\$0.00	\$0.00
5	VDPXPASBEAU	4 SAS BE BUS EXPANSION UPGRADE OPTION	\$21,500.00	UM-H	27%	\$15,695.00	\$3,955.00	\$3,225.00	\$2,365.00	\$0.00	\$860.00	\$0.00	\$0.00
5	V-NB-230010	NEBS 4X300G 10K SAS VAULT DRV-25X2.5 ENC	\$0.00	UM-H	27%	\$0.00	\$480.25	\$423.75	\$310.75	\$0.00	\$113.00	\$0.00	\$0.00
5	V-NB-260010	NEBS 4X600G 10K SAS VAULT DRV-25X2.5 ENC	\$0.00	UM-H	27%	\$0.00	\$770.10	\$679.50	\$498.30	\$0.00	\$181.20	\$0.00	\$0.00
5	V-NB-280010	NEBS 4X900G 10K SAS VAULT DRV-25X2.5 ENC	\$6,395.00	UM-H	27%	\$4,668.35	\$1,087.15	\$959.25	\$705.45	\$0.00	\$255.80	\$0.00	\$0.00
5	V-NB-D60010	VNX 60X3.5IN DRV ENC 4X600G 10K VAULT N	\$4,915.00	UM-H	27%	\$3,587.95	\$835.55	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	\$0.00
5	V-NB-D90010	VNX 60X3.5IN DRV ENC 4X900G 10K VAULT N	\$6,980.00	UM-H	27%	\$5,095.40	\$1,186.60	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	\$0.00
5	V-NB-V30010	NEBS 4X300G 10K SAS VAULT DRV-15X3.5 ENC	\$0.00	UM-H	27%	\$0.00	\$522.75	\$461.25	\$338.25	\$0.00	\$123.00	\$0.00	\$0.00
5	V-NB-V60010	NEBS 4X600G 10K SAS VAULT DRV-15X3.5 ENC	\$0.00	UM-H	27%	\$0.00	\$835.55	\$737.25	\$540.65	\$0.00	\$196.60	\$0.00	\$0.00
5	V-NB-V90010	NEBS 4X900G 10K SAS VAULT DRV-15X3.5 ENC	\$6,980.00	UM-H	27%	\$5,095.40	\$1,186.60	\$1,047.00	\$767.80	\$0.00	\$279.20	\$0.00	\$0.00
5	V-NB-VS1530	NEBS 4X300G 15K SAS VAULT DRV-15X3.5 ENC	\$0.00	UM-H	27%	\$0.00	\$690.20	\$609.00	\$446.60	\$0.00	\$162.40	\$0.00	\$0.00
5	V-NB-VS1530	NEBS 4X600G 15K SAS VAULT DRV-15X3.5 ENC	\$0.00	UM-H	27%	\$0.00	\$1,099.05	\$969.75	\$711.15	\$0.00	\$258.60	\$0.00	\$0.00
5	VNX-1U-BLANK	1U FILLER PANEL FOR VNX RACK	\$35.00	UM-H	27%	\$25.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-2U-BLANK	2U FILLER PANEL FOR VNX RACK	\$42.00	UM-H	27%	\$30.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-3U-BLANK	3U FILLER PANEL FOR VNX RACK	\$49.00	UM-H	27%	\$35.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5135-57B	CONVERT VNX5153/5500 DPE TO VNX5700 SPE	\$54,856.00	UM-H	27%	\$40,044.88	\$9,325.52	\$8,228.40	\$6,034.16	\$0.00	\$2,194.24	\$0.00	\$0.00
5	VNX5135-75B	CONVERT VNX5153/55 DPE TO VNX7500 SPE	\$79,396.00	UM-H	27%	\$57,959.08	\$13,497.32	\$11,909.40	\$8,733.56	\$0.00	\$3,175.84	\$0.00	\$0.00
5	VNX5153-55B	CONVERT VNX5153/5500 DPE TO VNX5500 DPE	\$16,097.00	UM-H	27%	\$11,750.81	\$2,736.49	\$2,414.55	\$1,770.67	\$0.00	\$649.88	\$0.00	\$0.00
5	VNX535-57F	CONVERT VNX5300/5500 DME TO VNX5700 DME	\$4,340.00	UM-H	27%	\$3,147.80	\$737.80	\$651.00	\$477.40	\$0.00	\$173.60	\$0.00	\$0.00
5	VNX53-55F	CONVERT VNX5300 DME TO VNX5500 DME	\$5,819.00	UM-H	27%	\$4,247.87	\$989.23	\$872.85	\$640.09	\$0.00	\$232.76	\$0.00	\$0.00
5	VNX535-75F	CONVERT VNX53 55 51 DME TO VNX7500 DME	\$4,340.00	UM-H	27%	\$3,148.20	\$737.80	\$651.00	\$477.40	\$0.00	\$173.60	\$0.00	\$0.00
5	VNX5500CSD2A	2ND OPTIONAL INVRTR FOR VNX 5500 FACTORY	\$2,504.00	UM-H	27%	\$1,827.62	\$425.68	\$375.60	\$275.44	\$0.00	\$100.16	\$0.00	\$0.00
5	VNX5500CSD2AU	2ND OPTIONAL INVRTR FOR VNX 5500 FIELD	\$3,380.00	UM-H	27%	\$2,467.40	\$574.60	\$507.00	\$371.80	\$0.00	\$135.20	\$0.00	\$0.00
5	VNX5500DM	VNX5500 ADD ON DATA MOVER-FC SLIC-E R	\$0.00	UM-H	27%	\$0.00	\$761.26	\$671.70	\$492.58	\$0.00	\$179.12	\$0.00	\$0.00
5	VNX5500MDPU	VNX5500 ADD ON DM-FC SLIC-UPGRADE(DC)	\$8,313.00	UM-H	27%	\$6,068.49	\$1,413.21	\$1,246.95	\$914.43	\$0.00	\$332.52	\$0.00	\$0.00
5	VNX5500MEMD	VNX5500DME W/SINGLE DM DC	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5500MEU	VNX5500 DME 1 DATA MOVER+FC IO-UPGRADE	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5500MM	VNX 5500 ADD ON DATA MOVER+FC SLIC-M R	\$0.00	UM-H	27%	\$0.00	\$761.26	\$671.70	\$492.58	\$0.00	\$179.12	\$0.00	\$0.00
5	VNX5500MMMD	VNX5500 SINGLE DATA MOVER FC SLIC DC	\$6,158.00	UM-H	27%	\$4,495.34	\$1,046.86	\$923.70	\$677.38	\$0.00	\$246.42	\$0.00	\$0.00
5	VNX5500MMU	VNX5500 ADD ON DATA MOVER-FC IO -UPGRADE	\$6,040.00	UM-H	27%	\$4,413.58	\$1,027.82	\$906.06	\$665.06	\$0.00	\$241.84	\$0.00	\$0.00
5	VNX5500DP15	VNX5500 DPE 15X3.5 DRIVE SLOTS-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$2,059.21	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$0.00
5	VNX5500DP15D	VNX5500 DPE 15X3.5 DRIVE SLOTS-DC	\$0.00	UM-H	27%	\$0.00	\$2,162.06	\$1,907.70	\$1,398.98	\$0.00	\$508.72	\$0.00	\$0.00
5	VNX5500DP15F	VNX5500 DPE 15X3.5 DRV SLOTS-FLD INST	\$0.00	UM-H	27%	\$0.00	\$2,059.21	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$0.00
5	VNX5500DP15MD	VNX5500 DPE 15X3.5 DRIVE SLOTS-MINI RACK	\$0.00	UM-H	27%	\$0.00	\$2,059.21	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$0.00
5	VNX5500DP15MD	VNX5500 DPE 15X3.5 DRIVE SLOTS-MR-DC	\$13,324.00	UM-H	27%	\$9,726.52	\$2,265.08	\$1,998.60	\$1,465.64	\$0.00	\$532.96	\$0.00	\$0.00
5	VNX5500DP25	VNX5500 DPE 25X2.5 DRIVE SLOTS-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$2,059.21	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$0.00
5	VNX5500DP25D	VNX5500 DPE 25X2.5 DRIVE SLOTS-DC	\$0.00	UM-H	27%	\$0.00	\$2,162.06	\$1,907.70	\$1,398.98	\$0.00	\$508.72	\$0.00	\$0.00
5	VNX5500DP25F	VNX5500 DPE 25X2.5 DRV SLOTS-FLD INST	\$0.00	UM-H	27%	\$0.00	\$2,059.21	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$0.00
5	VNX5500DP25MD	VNX5500 DPE 25X2.5 DRV SLOTS-MINI RACK	\$0.00	UM-H	27%	\$0.00	\$2,059.21	\$1,816.95	\$1,332.43	\$0.00	\$484.52	\$0.00	\$0.00
5	VNX5500DP25MD	VNX5500 DPE 25X2.5 DRIVE SLOTS-MR-DC	\$13,324.00	UM-H	27%	\$9,726.52	\$2,265.08	\$1,998.60	\$1,465.64	\$0.00	\$532.96	\$0.00	\$0.00
5	VNX5500FL100	VNX5500-F FLASH ARRAY 21 X 100G F D & 4	\$76,										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VNX5500FL200M	VNX5500-F FL 21X200G FD & 4X300 10K VD	\$142,995.00	UM-H	27%	\$104,386.35	\$24,309.15	\$21,449.25	\$15,729.45	\$0.00	\$5,719.80	\$0.00	\$0.00
5	VNX5500ISOKIT	LIGHTNING 15&25, ISO KIT	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX55DMEX	EMPTY VNX55 DM ENCLOSURE - EMC RACK	\$0.00	UM-H	27%	\$0.00	\$1,278.74	\$1,128.30	\$827.42	\$0.00	\$300.88	\$0.00	\$0.00
5	VNX55DMEXDU	VNX5500DME:1DATAMOVR+FC SLIC-UPGRADE DC	\$13,962.00	UM-H	27%	\$10,192.26	\$2,373.54	\$2,094.30	\$1,535.82	\$0.00	\$558.48	\$0.00	\$0.00
5	VNX55DMEXMD	EMPTY VNX55 DM ENCLOSURE - MINI RACK	\$0.00	UM-H	27%	\$0.00	\$1,278.74	\$1,128.30	\$827.42	\$0.00	\$300.88	\$0.00	\$0.00
5	VNX55DMEXMD	VNX5500 DMX SINGLE DM FC SLIC MINI DC	\$10,342.00	UM-H	27%	\$7,549.66	\$1,758.14	\$1,551.30	\$1,137.62	\$0.00	\$413.68	\$0.00	\$0.00
5	VNX55DMEXU	VNX5500 EMPTY DM ENCLOSURE - UPGRADE	\$10,154.00	UM-H	27%	\$7,412.42	\$1,726.18	\$1,523.10	\$1,116.94	\$0.00	\$406.16	\$0.00	\$0.00
5	VNX55-KIT	DOCUMENTATION KIT FOR VNX5500	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5700DM	VNX5700 ADD ON DATA MOVER+FC SLIC-E R	\$0.00	UM-H	27%	\$0.00	\$2,347.53	\$2,071.35	\$1,518.99	\$0.00	\$552.36	\$0.00	\$0.00
5	VNX5700DMEM	VNX5700 DME: 2 DATA MOVER+FC SLIC-M R	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5700DMEU	VNX5700 DME: 2 DATA MOVER+FC SLIC-UPG	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5700DMMU	VNX5700 ADD ON DATA MOVER+FC SLIC-M R	\$0.00	UM-H	27%	\$0.00	\$2,347.53	\$2,071.35	\$1,518.99	\$0.00	\$552.36	\$0.00	\$0.00
5	VNX5700DMU	VNX5700 ADD ON DATA MOVER+FC SLIC-UPG	\$18,642.00	UM-H	27%	\$13,608.66	\$3,169.14	\$2,796.30	\$2,050.62	\$0.00	\$745.68	\$0.00	\$0.00
5	VNX5700DSPE	VNX5700 SPE 4X6G SAS BE-EMC DENSE RACK	\$34,000.00	UM-H	27%	\$24,820.00	\$5,780.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$0.00
5	VNX5700DSPEF	VNX5700 SPE FOR DENSE RACK-FIELD INST	\$37,778.00	UM-H	27%	\$27,577.94	\$6,422.26	\$5,666.70	\$4,155.58	\$0.00	\$1,511.12	\$0.00	\$0.00
5	VNX5700DSPEM	VNX5700 SPE FOR DENSE RACK-MINI RACK	\$37,778.00	UM-H	27%	\$27,577.94	\$6,422.26	\$5,666.70	\$4,155.58	\$0.00	\$1,511.12	\$0.00	\$0.00
5	VNX5700ISOKIT	ARGONAUT, SPITFIRE, ISO KIT	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX5700SPE	VNX5700 SPE 4X6G SAS BE-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$5,780.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$0.00
5	VNX5700SPEF	VNX5700 SPE 4X6G SAS BE-FIELD INST	\$0.00	UM-H	27%	\$0.00	\$5,780.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$0.00
5	VNX5700SPEM	VNX5700 SPE 4X6G SAS BE-MINI RACK	\$0.00	UM-H	27%	\$0.00	\$5,780.00	\$5,100.00	\$3,740.00	\$0.00	\$1,360.00	\$0.00	\$0.00
5	VNX57-75E	CONVERT VNX7500 SPE TO VNX7500 SPE	\$58,540.00	UM-H	27%	\$42,734.20	\$9,951.80	\$8,781.00	\$6,439.40	\$0.00	\$2,341.80	\$0.00	\$0.00
5	VNX57DMEX	EMPTY VNX57 DM ENCLOSURE - EMC RACK	\$0.00	UM-H	27%	\$0.00	\$1,598.34	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$0.00
5	VNX57DMEXM	EMPTY VNX57 DM ENCLOSURE - MINI RACK	\$0.00	UM-H	27%	\$0.00	\$1,598.34	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$0.00
5	VNX57DMEXU	EMPTY VNX57 DM ENCLOSURE - UPGRADE	\$12,693.00	UM-H	27%	\$9,265.89	\$2,157.81	\$1,903.95	\$1,396.23	\$0.00	\$507.72	\$0.00	\$0.00
5	VNX57-KIT	DOCUMENTATION KIT FOR VNX5700	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX6GSDAE15	VNX 15X3.5 IN 6GB SAS EXP DAE - EMC RACK	\$0.00	UM-H	27%	\$0.00	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$0.00
5	VNX6GSDAE15F	VNX 15X3.5 IN 6GB SAS EXP DAE-FLD INST	\$4,104.00	UM-H	27%	\$2,995.92	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$0.00
5	VNX6GSDAE15FD	3U DAE 15X3.5 IN DC POWER ENCLOSURE	\$4,309.00	UM-H	27%	\$3,145.57	\$732.53	\$646.35	\$473.99	\$0.00	\$172.36	\$0.00	\$0.00
5	VNX6GSDAE15P	VNX5775 15X3.5 IN 6GB SAS PRIMARY DAE-E R	\$0.00	UM-H	27%	\$0.00	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$0.00
5	VNX6GSDAE15PF	VNX 5575 15X3.5 IN 6GB SAS PRIMARY DAE F I	\$4,104.00	UM-H	27%	\$2,995.92	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$0.00
5	VNX6GSDAE25	VNX 25X2.5 IN 6GB SAS EXP DAE-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$988.38	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	\$0.00
5	VNX6GSDAE25F	VNX 25X2.5 IN 6GB SAS EXP DAE-FIELD INST	\$5,814.00	UM-H	27%	\$4,244.22	\$988.38	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	\$0.00
5	VNX6GSDAE25FD	2U 6G SAS 25 DRIVE DAE WITH DC POWER	\$6,105.00	UM-H	27%	\$4,456.65	\$1,037.85	\$915.75	\$671.55	\$0.00	\$244.20	\$0.00	\$0.00
5	VNX6GSDAE25P	VNX 25X2.5 6GB SAS PRIMARY DAE-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$988.38	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	\$0.00
5	VNX6GSDAE25PF	VNX 5575 25X2.5 6GB SAS PRIMARY DAE F I	\$5,814.00	UM-H	27%	\$4,244.22	\$988.38	\$872.10	\$639.54	\$0.00	\$232.56	\$0.00	\$0.00
5	VNX6GSDAE60	VNX60X3.5IN 6G SAS EXP DAE - EMC RACK	\$16,416.00	UM-H	27%	\$11,983.68	\$2,790.72	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	\$0.00
5	VNX6GSDAE60F	VNX 60X3.5IN 6G SAS EXP DAE - FLD INST	\$16,416.00	UM-H	27%	\$11,983.68	\$2,790.72	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	\$0.00
5	VNX6GSDAE60F2	VNX 60X3.5IN 6G SAS EXP DAE - FLD W LDR	\$16,416.00	UM-H	27%	\$11,983.68	\$2,790.72	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	\$0.00
5	VNX6GSDAE60P	VNX 5575 60X3.5 6G SAS PRIMARY DAE-E R	\$16,416.00	UM-H	27%	\$11,983.68	\$2,790.72	\$2,462.40	\$1,805.76	\$0.00	\$656.64	\$0.00	\$0.00
5	VNX6GSDAE60P2	VNX 15X3.5IN PRIMARY DAE-EMC DENSE RACK	\$4,104.00	UM-H	27%	\$2,995.92	\$697.68	\$615.60	\$451.44	\$0.00	\$164.16	\$0.00	\$0.00
5	VNX7500DM	VNX7500 ADD ON DATA MOVER+FC SLIC-E R	\$0.00	UM-H	27%	\$0.00	\$5,110.54	\$4,509.30	\$3,306.82	\$0.00	\$1,202.48	\$0.00	\$0.00
5	VNX7500DMEU	VNX7500 DME: 2 DATA MOVER+FC SLIC-UPG	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX7500DMMU	VNX7500 ADD ON DATA MOVER+FC SLIC-M R	\$0.00	UM-H	27%	\$0.00	\$5,110.54	\$4,509.30	\$3,306.82	\$0.00	\$1,202.48	\$0.00	\$0.00
5	VNX7500DMU	VNX7500 ADD ON DATA MOVER+FC SLIC-UPG	\$40,584.00	UM-H	27%	\$29,826.32	\$6,899.28	\$6,087.60	\$4,464.24	\$0.00	\$1,623.36	\$0.00	\$0.00
5	VNX7500DSPE	VNX7500 SPE 4X6G SAS BE-EMC DENSE RACK	\$58,540.00	UM-H	27%	\$42,734.20	\$9,951.80	\$8,781.00	\$6,439.40	\$0.00	\$2,341.80	\$0.00	\$0.00
5	VNX7500DSPEF	VNX7500 SPE FOR DENSE RACK-FIELD INST	\$65,043.00	UM-H	27%	\$47,481.39	\$11,057.31	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$0.00
5	VNX7500DSPEM	VNX7500 SPE FOR DENSE RACK-MINI RACK	\$65,043.00	UM-H	27%	\$47,481.39	\$11,057.31	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$0.00
5	VNX7500SPE	VNX7500 SPE 4X6G SAS BE-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$9,951.80	\$8,781.00	\$6,439.40	\$0.00	\$2,341.80	\$0.00	\$0.00
5	VNX7500SPEF	VNX7500 SPE 4X6G SAS BE-FIELD INST	\$0.00	UM-H	27%	\$0.00	\$9,951.80	\$8,781.00	\$6,439.40	\$0.00	\$2,341.80	\$0.00	\$0.00
5	VNX7500SPEM	VNX7500 SPE 4X6G SAS BE-MINI RACK	\$0.00	UM-H	27%	\$0.00	\$9,951.80	\$8,781.00	\$6,439.40	\$0.00	\$2,341.80	\$0.00	\$0.00
5	VNX7501DSPE	VNX7501 SPE 48GB SP-DENSE RACK-EMC RACK	\$65,043.00	UM-H	27%	\$47,481.39	\$11,057.31	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$0.00
5	VNX7501DSPEF	VNX7501 SPE 48GB SP-DENSE RACK-FLD INST	\$65,043.00	UM-H	27%	\$47,481.39	\$11,057.31	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$0.00
5	VNX7501DSPEM	VNX7501 SPE 48GB SP-DENSE RACK-MINI RACK	\$65,043.00	UM-H	27%	\$47,481.39	\$11,057.31	\$9,756.45	\$7,154.73	\$0.00	\$2,601.72	\$0.00	\$0.00
5	VNX7501SPE	VNX7501 SPE 48GB SP-EMC RACK	\$58,540.00	UM-H	27%	\$42,734.20	\$9,951.80	\$8,781.00	\$6,439.40	\$0.00	\$2,341.80	\$0.00	\$0.00
5	VNX7501SPEF	VNX7501 SPE 48GB SP-FIELD INST	\$58,540.00	UM-H	27%	\$42,734.20	\$9,951.80	\$8,781.00	\$6,439.40	\$0.00	\$2,341.80	\$0.00	\$0.00
5	VNX7501SPEM	VNX7501 SPE 48GB SP-MINI RACK	\$58,540.00	UM-H	27%	\$42,734.20	\$9,951.80	\$8,781.00	\$6,439.40	\$0.00	\$2,341.80	\$0.00	\$0.00
5	VNX7524-75EXB	CONVERT VNX7500 SP WITH EXP MEMORY	\$9,000.00	UM-H	27%	\$6,570.00	\$1,530.00	\$1,350.00	\$990.00	\$0.00	\$360.00	\$0.00	\$0.00
5	VNX75DMEX	EMPTY VNX75 DM ENCLOSURE - EMC RACK	\$0.00	UM-H	27%	\$0.00	\$1,598.34	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$0.00
5	VNX75DMEXF	EMPTY VNX75 DM ENCLOSURE - FIELD INST	\$0.00	UM-H	27%	\$0.00	\$1,598.34	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$0.00
5	VNX75DMEXM	EMPTY VNX75 DM ENCLOSURE - MINI RACK	\$0.00	UM-H	27%	\$0.00	\$1,598.34	\$1,410.30	\$1,034.22	\$0.00	\$376.08	\$0.00	\$0.00
5	VNX75DMEXU	EMPTY VNX75 DM ENCLOSURE - UPGRADE	\$12,693.00	UM-H	27%	\$9,265.89	\$2,157.81	\$1,903.95	\$1,396.23	\$0.00	\$507.72	\$0.00	\$0.00
5	VNX75-KIT	DOCUMENTATION KIT FOR VNX7500	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCS2	VNX 2ND CONTROL STATION-EMC RACK	\$0.00	UM-H	27%	\$0.00	\$386.92	\$341.40	\$250.36	\$0.00	\$91.04	\$0.00	\$0.00
5	VNXCS2M	VNX 2ND CONTROL STATION-MINI RACK	\$0.00	UM-H	27%	\$0.00	\$386.92	\$341.40	\$250.36	\$0.00	\$91.04	\$0.00	\$0.00
5	VNXCS2U	VNX 2ND CONTROL STATION - UPGRADE	\$3,073.00	UM-H	27%	\$2,243.29	\$522.41	\$460.95	\$338.03	\$0.00	\$122.92	\$0.00	\$0.00
5	VNX-CS-ADJ	ADJUSTABLE RAIL KIT FOR 1U CS	\$237.00	UM-H	27%	\$173.91	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCSU	VNX 1ST CONTROL STATION - UPGRADE	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DAE15ADJ	ADJUSTABLE RAIL KIT FOR 3U 15 DRIVE DAE	\$104.00	UM-H	27%	\$75.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DAE25ADJ	ADJUSTABLE RAIL KIT FOR 2U 25 DRIVE DAE	\$104.00	UM-H	27%	\$75.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-DAE2U-ADJ	ADJUSTABLE RAIL KIT FOR THE 2U DAE	\$59.00	UM-H	27%	\$43.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDMCBLD1S2	VNX CABLE KIT FOR DPE+ 1 DM, 1CS, 2 SPS	\$0.00	UM									

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	VNXDRACK1-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383.00	UM-H	27%	\$3,199.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXDRACK2-40U	VNXB 40U DEEP RACK WITH FRONT PANEL	\$4,383.00	UM-H	27%	\$3,199.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXFC5FP	ADDITIONAL 8 G SFP FOR VNX5500	\$0.00	UM-H	27%	\$0.00	\$118.32	\$104.40	\$76.56	\$0.00	\$0.00	\$0.00	\$0.00	\$27.84	\$0.00	\$0.00
5	VNXOE3Z	VNX BLK & FILE OE INVO-IC	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-100M	100M MM FIBRE CABLE LC-LC	\$397.00	UM-H	27%	\$289.81	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-10M	10M MM FIBRE CABLE LC-LC	\$202.00	UM-H	27%	\$147.46	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-1M	1M MM FIBRE CABLE LC-LC	\$160.00	UM-H	27%	\$116.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-30M	30M MM FIBRE CABLE LC-LC	\$216.00	UM-H	27%	\$157.68	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-3M	3M MM FIBRE CABLE LC-LC	\$174.00	UM-H	27%	\$127.02	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-50M	50M MM FIBRE CABLE LC-LC	\$271.00	UM-H	27%	\$197.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-OM3-5M	5M MM FIBRE CABLE LC-LC	\$181.00	UM-H	27%	\$132.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXRACK-40U	VNX 40U RACK WITH FRONT PANEL	\$2,922.00	UM-H	27%	\$2,133.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-RPHW5-G4	GEN4 RPA FOR VNX5500, VNX5700, VNX7500	\$0.00	UM-H	27%	\$0.00	\$1,727.20	\$1,524.00	\$1,117.60	\$406.40	\$0.00	\$0.00	\$0.00	\$406.40	\$0.00	\$0.00
5	VNX-RPHW5-G4U	GEN4 RPA VNX5500/5700/7500 ADD APPL ONLY	\$0.00	UM-H	27%	\$0.00	\$1,727.20	\$1,524.00	\$1,117.60	\$406.40	\$0.00	\$0.00	\$0.00	\$406.40	\$0.00	\$0.00
5	VNX-RPHW5-GST	RPA GEN5-TAA FOR VNX L2	\$17,880.00	UM-H	27%	\$13,052.40	\$3,039.60	\$2,682.00	\$1,966.80	\$715.20	\$0.00	\$0.00	\$0.00	\$715.20	\$0.00	\$0.00
5	VNX-RPHW5-GST	RPA FOR v55-v75	\$19,250.00	UM-H	27%	\$14,052.50	\$3,272.50	\$2,887.50	\$2,117.50	\$770.00	\$0.00	\$0.00	\$0.00	\$770.00	\$0.00	\$0.00
5	VNX-SPE2UADJ	ADJUSTABLE RAIL KIT FOR THE 2U SPE	\$0.00	UM-H	27%	\$0.00	\$43.07	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXSPS1KW	VNX5775 1.2KW SPS 15/25 DRV VLT DAE-E R	\$59.00	UM-H	27%	\$0.00	\$145.52	\$128.40	\$94.16	\$34.24	\$0.00	\$0.00	\$0.00	\$34.24	\$0.00	\$0.00
5	VNXSPS1KWF	VNX5775 1.2KW SPS 15/25 DRV VLT DAE-F I	\$856.00	UM-H	27%	\$624.88	\$145.52	\$128.40	\$94.16	\$34.24	\$0.00	\$0.00	\$0.00	\$34.24	\$0.00	\$0.00
5	VNXSPS1KWM	VNX5775 1.2KW SPS 15/25 DRV VLT DAE-M R	\$0.00	UM-H	27%	\$0.00	\$145.52	\$128.40	\$94.16	\$34.24	\$0.00	\$0.00	\$0.00	\$34.24	\$0.00	\$0.00
5	VNXSPS2KW	VNX5775 2.2KW SPS 60 DRV VULT DAE-E R	\$1,900.00	UM-H	27%	\$1,387.00	\$323.00	\$285.00	\$209.00	\$76.00	\$0.00	\$0.00	\$0.00	\$76.00	\$0.00	\$0.00
5	VNXSPS2KWF	VNX5775 2.2KW SPS 60 DRV VULT DAE-FLD	\$1,900.00	UM-H	27%	\$1,387.00	\$323.00	\$285.00	\$209.00	\$76.00	\$0.00	\$0.00	\$0.00	\$76.00	\$0.00	\$0.00
5	VNX-SPS-ADJ	ADJUSTABLE RAIL KIT FOR 1U SPS	\$204.00	UM-H	27%	\$152.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPXPDASBEA	VNX7500 DENSE SAS BE EXP TO 8 BUSES	\$15,304.00	UM-H	27%	\$11,171.92	\$2,601.68	\$2,295.60	\$1,683.44	\$612.16	\$0.00	\$0.00	\$0.00	\$612.16	\$0.00	\$0.00
5	VSPXPDASBEU	VNX7500 DENSE SAS BE EXP TO 8 BUS UPG	\$21,500.00	UM-H	27%	\$15,695.00	\$3,655.00	\$3,225.00	\$2,365.00	\$860.00	\$0.00	\$0.00	\$0.00	\$860.00	\$0.00	\$0.00
5	VSPXPSASBEA	VNX7500 SAS BE EXPAN TO 8 BUSES ADD-ON	\$15,304.00	UM-H	27%	\$11,171.92	\$2,601.68	\$2,295.60	\$1,683.44	\$612.16	\$0.00	\$0.00	\$0.00	\$612.16	\$0.00	\$0.00
5	VSPXPSASBEU	VNX7500 SAS BE EXPANSION TO 8 BUSES UPG	\$21,500.00	UM-H	27%	\$15,695.00	\$3,655.00	\$3,225.00	\$2,365.00	\$860.00	\$0.00	\$0.00	\$0.00	\$860.00	\$0.00	\$0.00
5	VSPM1G4CJUA	VNX 4 PT 1GBASE-T ICSI IO MOD PR	\$0.00	UM-H	27%	\$0.00	\$591.26	\$521.70	\$382.58	\$139.12	\$0.00	\$0.00	\$0.00	\$139.12	\$0.00	\$0.00
5	VSPM1G4CJU	VNX 4 PT 1GBASE-T ICSI IO MOD PR-UPG	\$4,869.00	UM-H	27%	\$3,554.37	\$927.73	\$730.35	\$535.59	\$194.76	\$0.00	\$0.00	\$0.00	\$194.76	\$0.00	\$0.00
5	VSPM6GS4A	VNX 4 PT 6C SAS FE IO MODULE PAIR	\$0.00	UM-H	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VSPM8GFFEA	VNX 4 PORT 8G FC IO MODULE PAIR	\$0.00	UM-H	27%	\$0.00	\$739.16	\$652.20	\$478.28	\$173.92	\$0.00	\$0.00	\$0.00	\$173.92	\$0.00	\$0.00
5	VSPM8GFFEU	VNX 4 PORT 8G FC IO MODULE PAIR - UPG	\$6,087.00	UM-H	27%	\$4,443.51	\$1,034.79	\$913.05	\$669.57	\$243.48	\$0.00	\$0.00	\$0.00	\$243.48	\$0.00	\$0.00
5	VSPMXGFCOEOPA	2 PORT FCOE IO MODULE OPTICAL	\$0.00	UM-H	27%	\$0.00	\$1,034.79	\$913.05	\$669.57	\$243.48	\$0.00	\$0.00	\$0.00	\$243.48	\$0.00	\$0.00
5	VSPMXGFCOOPU	VNX 2 PT FCOE IO MOD PAIR-SFP-UPGRADE	\$0.00	UM-H	27%	\$0.00	\$709.58	\$626.10	\$459.14	\$166.96	\$0.00	\$0.00	\$0.00	\$166.96	\$0.00	\$0.00
5	VSPMXGFCOETWA	2 PORT FCOE IO MODULE ACTIVE TWINAX PAIR	\$4,675.00	UM-H	27%	\$3,412.75	\$794.75	\$701.25	\$514.25	\$187.00	\$0.00	\$0.00	\$0.00	\$187.00	\$0.00	\$0.00
5	VSPMXGFCOETWU	VNX 2 PT FCOE IO MOD PAIR-TWAX-UPGRADE	\$0.00	UM-H	27%	\$0.00	\$496.74	\$438.30	\$314.42	\$116.88	\$0.00	\$0.00	\$0.00	\$116.88	\$0.00	\$0.00
5	VSPMXG2CJUA	VNX 2 PT OP 10C ICSI IO MOD PR-SFP	\$4,091.00	UM-H	27%	\$2,986.43	\$695.47	\$613.65	\$450.01	\$163.64	\$0.00	\$0.00	\$0.00	\$163.64	\$0.00	\$0.00
5	VSPMXG2CJU	VNX 2 PT OP 10C ICSI IO MOD PR	\$0.00	UM-H	27%	\$0.00	\$1,419.16	\$1,252.20	\$918.28	\$333.92	\$0.00	\$0.00	\$0.00	\$333.92	\$0.00	\$0.00
5	VSPMXG2CJUA	VNX 2PT 10GBASE-T ICSI IO MOD PR-UG	\$7,325.00	UM-H	27%	\$5,347.25	\$1,245.25	\$1,098.75	\$805.75	\$288.68	\$0.00	\$0.00	\$0.00	\$288.68	\$0.00	\$0.00
5	VSPMXG2TJUA	VNX 2 PT OP 10C ICSI IO MOD PR-TWAX	\$0.00	UM-H	27%	\$0.00	\$886.89	\$782.55	\$573.87	\$208.68	\$0.00	\$0.00	\$0.00	\$208.68	\$0.00	\$0.00
5	VSPMXG2TJU	VNX 2 PT OP 10C ICSI IO MOD PR-TWAX-UPG	\$9,740.00	UM-H	27%	\$7,110.20	\$1,182.69	\$1,043.55	\$765.27	\$278.28	\$0.00	\$0.00	\$0.00	\$278.28	\$0.00	\$0.00
5	VSPMXG2TJU	VNX 2 PT OP 10C ICSI IO MOD PR-SFP-UPG	\$11,687.00	UM-H	27%	\$8,531.51	\$1,986.79	\$1,753.05	\$1,285.57	\$467.48	\$0.00	\$0.00	\$0.00	\$467.48	\$0.00	\$0.00
5	V-VX-230010	2.5 300G 10K 6GB SAS DSK DRV VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$480.25	\$423.75	\$310.75	\$113.00	\$0.00	\$0.00	\$0.00	\$113.00	\$0.00	\$0.00
5	V-VX-260010	2.5 IN 600G 10K 6GB DISK DRV VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$770.10	\$679.50	\$498.30	\$181.20	\$0.00	\$0.00	\$0.00	\$181.20	\$0.00	\$0.00
5	V-VX-280010	2.5 IN 900G 10K 6GB DISK DRV VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$1,087.15	\$959.25	\$703.45	\$255.80	\$0.00	\$0.00	\$0.00	\$255.80	\$0.00	\$0.00
5	V-VX-D60010	VNX 3.5X60 DRV ENC 4X600G 10K SAS VAULT	\$4,915.00	UM-H	27%	\$3,587.95	\$835.55	\$737.25	\$540.65	\$196.60	\$0.00	\$0.00	\$0.00	\$196.60	\$0.00	\$0.00
5	V-VX-D90010	VNX 3.5X60 DRV ENC 4X900G 10K SAS VAULT	\$6,980.00	UM-H	27%	\$5,095.40	\$1,186.60	\$1,047.00	\$767.80	\$279.20	\$0.00	\$0.00	\$0.00	\$279.20	\$0.00	\$0.00
5	V-VX-V30010	3.5 300G 10K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$522.75	\$461.25	\$338.25	\$123.00	\$0.00	\$0.00	\$0.00	\$123.00	\$0.00	\$0.00
5	V-VX-V60010	3.5 600G 10K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$835.55	\$737.25	\$540.65	\$196.60	\$0.00	\$0.00	\$0.00	\$196.60	\$0.00	\$0.00
5	V-VX-V90010	3.5 IN 900G 10K VAULT PCK FOR 6GSDAE-15	\$0.00	UM-H	27%	\$0.00	\$1,186.60	\$1,047.00	\$767.80	\$279.20	\$0.00	\$0.00	\$0.00	\$279.20	\$0.00	\$0.00
5	V-VX-VS0701	3.5 IN 1TB 7.2K SAS DISK DRIVE VAULT PK	\$0.00	UM-H	27%	\$0.00	\$470.90	\$415.50	\$304.70	\$110.80	\$0.00	\$0.00	\$0.00	\$110.80	\$0.00	\$0.00
5	V-VX-VS0702	3.5 IN 2T SAS DISK DRIVE VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$846.60	\$747.00	\$547.80	\$199.20	\$0.00	\$0.00	\$0.00	\$199.20	\$0.00	\$0.00
5	V-VX-VS0703	3.5 IN 3T SAS DISK DRIVE VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$1,228.25	\$1,083.75	\$784.75	\$289.00	\$0.00	\$0.00	\$0.00	\$289.00	\$0.00	\$0.00
5	V-VX-VS0704	3.5 IN 4T SAS DISK DRIVE VAULT PACK	\$0.00	UM-H	27%	\$0.00	\$1,526.60	\$1,347.00	\$987.80	\$359.20	\$0.00	\$0.00	\$0.00	\$359.20	\$0.00	\$0.00
5	V-VX-VS1530	3.5 300G 15K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$690.20	\$609.00	\$446.60	\$162.40	\$0.00	\$0.00	\$0.00	\$162.40	\$0.00	\$0.00
5	V-VX-VS1560	3.5 600G 15K VAULT PCK 6GSDAE/DPE	\$0.00	UM-H	27%	\$0.00	\$1,099.05	\$969.75	\$711.15	\$258.60	\$0.00	\$0.00	\$0.00	\$258.60	\$0.00	\$0.00
5	VX-2S10-300	2.5 IN 300G 10K DISK DRV FOR 6GSDAE-25	\$0.00	UM-H	27%	\$0.00	\$119.85	\$105.75	\$77.55	\$28.20	\$0.00	\$0.00	\$0.00	\$28.20	\$0.00	\$0.00
5	VX-2S10-300TU	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$0.00	UM-H	27%	\$0.00	\$125.20	\$106.10	\$77.36	\$28.30	\$0.00	\$0.00	\$0.00	\$28.30	\$0.00	\$0.00
5	VX-2S10-300U	VNX 300GB 10K UPG DRV - 25X2.5IN DAE/DPE	\$0.00	UM-H	27%	\$0.00	\$125.20	\$106.10	\$77.36	\$28.30	\$0.00	\$0.00	\$0.00	\$28.30	\$0.00	\$0.00
5	VX-2S10-600	2.5 IN 600G 10K DISK DRV FOR 6GSDAE-25	\$0.00	UM-H	27%	\$0.00	\$192.95	\$170.25	\$124.85	\$45.40	\$0.00	\$0.00	\$0.00	\$45.40	\$0.00	\$0.00
5	VX-2S10-600TU	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530.00	UM-H	27%	\$1,116.90	\$200.58	\$169.98	\$123.93	\$45.33	\$0.00	\$0.00	\$0.00	\$45.33	\$0.00	\$0.00
5	VX-2S10-600U	VNX 600G 10K UPG DRV-25X2.5IN DAE/DPE	\$1,530.00	UM-H	27%	\$1,116.90	\$200.58	\$169.98	\$123.93	\$45.33	\$0.00	\$0.00	\$0.00	\$45.33	\$0.00	\$0.00
5	VX-2S10-900	2.5 IN 900GB 10K DRIVE FOR 6GSDAE-25	\$0.00	UM-H	27%	\$0.00	\$271.15	\$239.25	\$174.45	\$63.80	\$0.00	\$0.00	\$0.00	\$63.80	\$0.00	\$0.00
5	VX-2S10-900TU	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155.00	UM-H	27%	\$1,573.15	\$282.52	\$239.42	\$174.56	\$63.85	\$0.00	\$0.00	\$0.00	\$63.85	\$0.00	\$0.00
5	VX-2S10-900U	VNX 900G 10K UPG DRV-25X2.5IN DAE/DPE	\$2,155.00	UM-H	27%	\$1,573.15	\$282.52	\$239.42	\$174.56	\$63.85	\$0.00	\$0.00	\$0.00	\$63.85	\$0.00	\$0.00
5	VX-2S6F-100	2.5 IN 100GB FLASH DRIVE FOR 6GSDAE-25	\$0.00	UM-H	27%	\$0.00	\$597.55	\$527.25	\$386.35	\$140.59	\$0.00	\$0.00	\$0.00	\$140.59	\$0.00	\$0.00
5	VX-2S6F-100TU	VNX 100G FLASH UPG DRV-25X2.5IN DPE/DAE	\$4,745.00	UM-H	27%	\$										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	VX-DS10-600	VNX 600GB 10K SAS DRV 60X3.5IN DRV DAE	\$0.00	UM-H	27%	\$0.00	\$209.10	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$0.00
5	VX-DS10-600TU	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$0.00	UM-H	27%	\$0.00	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$0.00
5	VX-DS10-600U	VNX 600G 10K UPG DRV-60X3.5IN DRV DAE	\$0.00	UM-H	27%	\$0.00	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$0.00
5	VX-DS10-900	VNX 900GB 10K SAS DRV 60X3.5IN DRV DAE	\$1,745.00	UM-H	27%	\$1,273.85	\$266.65	\$261.75	\$191.95	\$0.00	\$69.80	\$0.00	\$0.00
5	VX-DS10-900TU	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	\$2,360.00	UM-H	27%	\$1,722.80	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$0.00
5	VX-DS10-900U	VNX 900G 10K UPG DRV-60X3.5IN DRV DAE	\$2,360.00	UM-H	27%	\$1,722.80	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$0.00
5	VX-DS6F-100	VNX 100GB SAS FLASH DRV 3.5X60 DRV DAE	\$4,775.00	UM-H	27%	\$3,485.75	\$626.00	\$530.50	\$388.85	\$0.00	\$141.48	\$0.00	\$0.00
5	VX-DS6F-100TU	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775.00	UM-H	27%	\$3,485.75	\$626.00	\$530.50	\$388.85	\$0.00	\$141.48	\$0.00	\$0.00
5	VX-DS6F-100U	VNX 100GB SAS FLASH UPG-60X3.5IN DRV DAE	\$4,775.00	UM-H	27%	\$3,485.75	\$626.00	\$530.50	\$388.85	\$0.00	\$141.48	\$0.00	\$0.00
5	VX-DS6F-200	VNX 200GB SAS FLASH DRV 3.5X60 DRV DAE	\$6,720.00	UM-H	27%	\$4,905.60	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$0.00
5	VX-DS6F-200TU	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	VX-DS6F-200U	VNX 200GB SAS FLASH UPG-60X3.5IN DRV DAE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	VX-VS07-010	VNX 1TB NL SAS DRV-15X3.5IN DRV DPE/DAE	\$0.00	UM-H	27%	\$0.00	\$117.30	\$103.50	\$75.90	\$0.00	\$27.60	\$0.00	\$0.00
5	VX-VS07-010TU	VNX 1TB NL SAS-15X3.5IN DPE/DAE UPG DRV	\$0.00	UM-H	27%	\$0.00	\$122.58	\$103.88	\$75.74	\$0.00	\$27.70	\$0.00	\$0.00
5	VX-VS07-010U	VNX 1TB NL SAS-15X3.5IN DPE/DAE UPG DRV	\$0.00	UM-H	27%	\$0.00	\$122.58	\$103.88	\$75.74	\$0.00	\$27.70	\$0.00	\$0.00
5	VX-VS07-020	2TB 7200RPM 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$211.65	\$186.75	\$135.95	\$0.00	\$49.80	\$0.00	\$0.00
5	VX-VS07-020TU	VNX 2TB NL SAS-15X3.5IN DPE/DAE UPG DRV	\$1,685.00	UM-H	27%	\$1,230.05	\$220.90	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$0.00
5	VX-VS07-020U	VNX 2TB NL SAS UPG DRV-15X3.5IN DAE/DPE	\$1,685.00	UM-H	27%	\$1,230.05	\$220.90	\$187.20	\$136.49	\$0.00	\$49.93	\$0.00	\$0.00
5	VX-VS07-030	3.5 IN 3T 7200RPM DISK DRV FOR 6GSDAE-15	\$0.00	UM-H	27%	\$0.00	\$306.85	\$270.75	\$198.55	\$0.00	\$72.20	\$0.00	\$0.00
5	VX-VS07-030TU	VNX 3TB NL SAS-15X3.5IN DPE/DAE UPG DRV	\$2,435.00	UM-H	27%	\$1,777.55	\$319.23	\$270.53	\$197.24	\$0.00	\$72.15	\$0.00	\$0.00
5	VX-VS07-030U	VNX 3TB NL SAS UPG DRV-15X3.5IN DPE/DAE	\$2,435.00	UM-H	27%	\$1,777.55	\$319.23	\$270.53	\$197.24	\$0.00	\$72.15	\$0.00	\$0.00
5	VX-VS07-040	VNX 4TB NL SAS 15X3.5IN DAE / DPE	\$0.00	UM-H	27%	\$0.00	\$381.65	\$336.75	\$246.95	\$0.00	\$89.80	\$0.00	\$0.00
5	VX-VS07-040TU	VNX 4TB NL SAS-15X3.5IN DPE/DAE UPG DRV	\$3,030.00	UM-H	27%	\$2,211.90	\$387.23	\$336.63	\$245.43	\$0.00	\$89.78	\$0.00	\$0.00
5	VX-VS07-040U	VNX 4TB NL SAS 15X3.5IN DAE / DPE UPGRAD	\$3,030.00	UM-H	27%	\$2,211.90	\$387.23	\$336.63	\$245.43	\$0.00	\$89.78	\$0.00	\$0.00
5	VX-VS10-300	300GB 10K 520BPS 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$130.90	\$115.50	\$84.70	\$0.00	\$30.80	\$0.00	\$0.00
5	VX-VS10-300TU	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$0.00	UM-H	27%	\$0.00	\$136.34	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$0.00
5	VX-VS10-300U	VNX 300G 10K UPG DRV-15X3.5IN DAE/DPE	\$0.00	UM-H	27%	\$0.00	\$136.34	\$115.54	\$84.24	\$0.00	\$30.82	\$0.00	\$0.00
5	VX-VS10-600	600GB 10K 520BPS 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$209.10	\$184.50	\$135.30	\$0.00	\$49.20	\$0.00	\$0.00
5	VX-VS10-600TU	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	\$1,660.00	UM-H	27%	\$1,211.80	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$0.00
5	VX-VS10-600U	VNX 600G 10K UPG DRV-15X3.5IN DAE/DPE	\$1,660.00	UM-H	27%	\$1,211.80	\$217.63	\$184.43	\$134.46	\$0.00	\$49.19	\$0.00	\$0.00
5	VX-VS10-900	3.5 IN 800G 10K DISK DRV FOR 6GSDAE-15	\$0.00	UM-H	27%	\$0.00	\$266.65	\$261.75	\$191.95	\$0.00	\$69.80	\$0.00	\$0.00
5	VX-VS10-900TU	VNX 900G 10K UPG DRV-15X3.5IN DAE/DPE	\$2,360.00	UM-H	27%	\$1,722.80	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$0.00
5	VX-VS10-900U	900GB 10K SAS UPG DRV-15X3.5IN DAE/DPE	\$2,360.00	UM-H	27%	\$1,722.80	\$309.40	\$262.20	\$191.16	\$0.00	\$69.93	\$0.00	\$0.00
5	VX-VS15-300	300GB 15K 520BPS 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$172.55	\$152.25	\$111.65	\$0.00	\$40.60	\$0.00	\$0.00
5	VX-VS15-300TU	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370.00	UM-H	27%	\$1,000.10	\$179.61	\$152.21	\$110.97	\$0.00	\$40.59	\$0.00	\$0.00
5	VX-VS15-300U	VNX 300G 15K UPG DRV-15X3.5IN DAE/DPE	\$1,370.00	UM-H	27%	\$1,000.10	\$179.61	\$152.21	\$110.97	\$0.00	\$40.59	\$0.00	\$0.00
5	VX-VS15-600	600GB 15K 520BPS 6GB SAS 3.5 CARRIER	\$0.00	UM-H	27%	\$0.00	\$274.65	\$242.25	\$177.65	\$0.00	\$64.60	\$0.00	\$0.00
5	VX-VS15-600TU	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180.00	UM-H	27%	\$1,591.40	\$285.80	\$242.20	\$176.58	\$0.00	\$64.59	\$0.00	\$0.00
5	VX-VS15-600U	VNX 600G 15K UPG DRV-15X3.5IN DAE/DPE	\$2,180.00	UM-H	27%	\$1,591.40	\$285.80	\$242.20	\$176.58	\$0.00	\$64.59	\$0.00	\$0.00
5	VX-VS6F-100	100GB 6GB SAS FLASH DRIVE	\$0.00	UM-H	27%	\$0.00	\$600.95	\$530.25	\$388.85	\$0.00	\$141.40	\$0.00	\$0.00
5	VX-VS6F-100TU	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775.00	UM-H	27%	\$3,485.75	\$626.00	\$530.50	\$388.85	\$0.00	\$141.48	\$0.00	\$0.00
5	VX-VS6F-100U	VNX 100G FLASH UPG DRV-15X3.5IN DAE/DPE	\$4,775.00	UM-H	27%	\$3,485.75	\$626.00	\$530.50	\$388.85	\$0.00	\$141.48	\$0.00	\$0.00
5	VX-VS6F-200	200GB 6GB SAS FLASH DRIVE	\$0.00	UM-H	27%	\$0.00	\$1,142.40	\$1,008.00	\$739.20	\$0.00	\$268.80	\$0.00	\$0.00
5	VX-VS6F-200TU	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	VX-VS6F-200U	VNX 200G FLASH UPG DRV-15X3.5IN DAE/DPE	\$9,070.00	UM-H	27%	\$6,621.10	\$1,189.08	\$1,007.68	\$734.67	\$0.00	\$268.74	\$0.00	\$0.00
5	450-000-629	Application Protection VNX5500=IC	\$33,502.00	UM-S	27%	\$24,456.46	\$6,700.00	\$6,030.36	\$5,360.32	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-630	Application Protection VNX5700=IC	\$44,410.00	UM-S	27%	\$32,419.34	\$6,700.00	\$7,993.80	\$7,105.60	\$0.00	\$0.00	\$0.00	\$0.00
5	450-000-631	Application Protection VNX7500=IC	\$53,939.00	UM-S	27%	\$39,375.47	\$10,767.80	\$9,709.02	\$8,630.24	\$0.00	\$0.00	\$0.00	\$0.00
5	450-005-708	Replication Manager: VNX5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-005-711	Replication Manager: VNX700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-005-714	Replication Manager: VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-103-621	DPA REPLICATION ANALYSIS: VNX5500(BLOCK)	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-103-623	DPA REPLICATION ANALYSIS: VNX5700(BLOCK)	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-103-625	DPA REPLICATION ANALYSIS: VNX7500(BLOCK)	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-103-680	CC / PROSPHERE MGMT PKG VNX 5500	\$0.00	UM-S	27%	\$0.00	\$6,882.00	\$6,193.80	\$5,505.60	\$0.00	\$0.00	\$0.00	\$0.00
5	450-103-681	CC / PROSPHERE MGMT PKG VNX 5700	\$0.00	UM-S	27%	\$0.00	\$12,804.00	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	\$0.00
5	450-103-682	CC / PROSPHERE MGMT PKG VNX 7500	\$0.00	UM-S	27%	\$0.00	\$22,080.00	\$19,872.00	\$17,664.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-238	APPSYNC: VNX5500 =IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-239	APPSYNC: VNX5700 =IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-240	APPSYNC: VNX7500 =IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-241	APPSYNC UPG FOR APP PROTECTION=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-616	RecoverPoint/SE LOC for VNX5600=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-617	RecoverPoint/SE LOC for VNX5800=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-618	RecoverPoint/SE LOC for VNX7600=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-621	RecoverPoint/SE REM for VNX5600=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-622	RecoverPoint/SE REM for VNX5800=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-623	RecoverPoint/SE REM for VNX7600=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-639	RP/SE TO RP/EX LOC UG V55 CX240 = IC	\$8,730.00	UM-S	27%	\$6,372.90	\$1,746.00	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-640	RP/SE TO RP/EX LOC UG V57 CX480 = IC	\$13,600.00	UM-S	27%	\$9,928.50	\$2,720.00	\$2,448.00	\$2,176.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-641	RP/SE TO RP/EX LOC UG V75 CX960 = IC	\$16,950.00	UM-S	27%	\$12,373.50	\$3,390.00	\$3,051.00	\$2,712.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-644	RP/SE TO RP/EX REM UG V55 CX240 = IC	\$19,495.00	UM-S	27%	\$14,231.35	\$3,899.00	\$3,509.10	\$3,119.20	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-645	RP/SE TO RP/EX REM UG V57 CX480 = IC	\$33,900.00	UM-S	27%	\$24,747.00	\$6,780.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-646	RP/SE TO RP/EX REM UG V75 CX960 = IC	\$72,880.00	UM-S	27%	\$53,202.40	\$14,576.00	\$13,116.40	\$11,660.80	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-930	RP/EX LOC FRAME BASED V55 FOR VP/EX =IC	\$17,460.00	UM-S	27%	\$12,745.80	\$3,492.00	\$3,142.80	\$2,793.60	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-931	RP/EX LOC FRAME BASED V57 FOR VP/EX =IC	\$27,160.00	UM-S	27%	\$19,926.80	\$5,432.00	\$4,888.80	\$4,344.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-932	RP/EX LOC FRAME BASED V75 FOR VP/EX =IC	\$33,900.00	UM-S	27%	\$24,747.00	\$6,780.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-104-935	RP/EX REM FRAME BASED V55 FOR VP/EX =IC	\$36,985.00	UM-S	27%	\$28,459.05	\$7,797.00	\$7,017.30	\$				

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	456-105-386	VIPIR SRM UPG VNX TIER 4=IC	\$0.00	UM-S	27%	\$0.00	\$3,320.00	\$2,988.00	\$2,656.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-387	VIPIR SRM UPG VNX TIER 5=IC	\$0.00	UM-S	27%	\$0.00	\$5,740.00	\$5,166.00	\$4,592.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-507	VNXX Community Edition=20TB=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-508	VNXX Community Edition=20TB=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-509	VNXX Community Edition=50TB=IC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-683	VIPIR SRM VNX TIER 3 =IC	\$34,410.00	UM-S	27%	\$25,119.30	\$6,882.00	\$6,193.80	\$5,505.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-685	VIPIR SRM VNX TIER 5 =IC	\$110,400.00	UM-S	27%	\$80,592.00	\$22,080.00	\$19,872.00	\$17,664.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-829	VIPIR SRM VNX TIER 4 =IC	\$64,020.00	UM-S	27%	\$46,734.60	\$12,804.00	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-381	RIPEX REM FRAME V53 FOR VPLEX V56 =IC	\$38,985.00	UM-S	27%	\$28,459.05	\$7,797.00	\$7,017.30	\$6,237.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-382	RIPEX REM FRAME V54 FOR VPLEX V56=IC	\$145,760.00	UM-S	27%	\$106,404.80	\$29,152.00	\$26,236.80	\$23,321.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-386	RIPEX REM FRAME V53 FOR VPLEX V56=IC	\$67,800.00	UM-S	27%	\$49,494.00	\$13,560.00	\$12,204.00	\$10,848.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-382	RIPEX LOC FRAME V53 FOR VPLEX V56 =IC	\$17,460.00	UM-S	27%	\$12,745.80	\$3,492.00	\$3,142.80	\$2,793.60	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-383	RIPEX LOC FRAME V54 FOR VPLEX V56=IC	\$33,900.00	UM-S	27%	\$24,747.00	\$6,780.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-387	RIPEX LOC FRAME V54 FOR VPLEX V56=IC	\$27,160.00	UM-S	27%	\$19,826.80	\$5,432.00	\$4,888.80	\$4,345.60	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-215	RIPEX VPLEX FB VNX LOCAL PRODUCT	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-219	RIPEX TO RIPEX REMOTE PRODUCT	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-304	APPSYNC UPG FOR APP PROTECTION SUITE	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-715	RIPEX VPLEX V56 FB VNX LOCAL PRODUCT	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP5500	VNX MONITORING AND REPORTING-5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP5700	VNX MONITORING AND REPORTING-5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADMNRP7500	VNX MONITORING AND REPORTING-7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADVP-V55	ADV FILE LICENSE (NFS; MPFS&PNFS)/VNX5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADVP-V57	ADV FILE LICENSE (NFS; MPFS&PNFS)/VNX5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ADVP-V75	ADV FILE LICENSE (NFS; MPFS&PNFS)/VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFM-V55	VNX5500 AUTOMATIC FAILOVER MGR RTU LIC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFM-V57	VNX5700 AUTOMATIC FAILOVER MGR RTU LIC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	AFM-V75	VNX7500 AUTOMATIC FAILOVER MGR RTU LIC	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	APPSYNC-KIT	APPSYNC MEDIA KIT	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	APS-1LS	LS FOR VNX APPLICATION PROTECTION	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BASEP-V55	BASE FILE LICENSE (CIFS&FTP) FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BASEP-V57	BASE FILE LICENSE (CIFS&FTP) FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	BASEP-V75	BASE FILE LICENSE (CIFS&FTP) FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-VNX-5500	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5500	\$0.00	UM-S	27%	\$0.00	\$6,881.00	\$6,192.90	\$5,504.80	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-VNX-5700	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-5700	\$0.00	UM-S	27%	\$0.00	\$12,804.00	\$11,523.60	\$10,243.20	\$0.00	\$0.00	\$0.00	\$0.00
5	CC-VNX-7500	EMC CC 6.1 MGMT PKG LICENSE FOR VNX-7500	\$0.00	UM-S	27%	\$0.00	\$22,080.00	\$19,872.00	\$17,664.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMCSASVNX5500	EMC Storage Analytics for VNX5500 = IC	\$16,800.00	UM-S	27%	\$12,264.00	\$3,360.00	\$3,024.00	\$2,688.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMCSASVNX5700	EMC Storage Analytics for VNX5700 = IC	\$27,000.00	UM-S	27%	\$19,710.00	\$5,400.00	\$4,860.00	\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EMCSASVNX7500	EMC Storage Analytics for VNX7500 = IC	\$36,000.00	UM-S	27%	\$26,280.00	\$7,200.00	\$6,480.00	\$5,760.00	\$0.00	\$0.00	\$0.00	\$0.00
5	EPAK-V55UPG	TOT EFF PACK UPGRADE FOR VNX5500	\$39,919.00	UM-S	27%	\$29,140.87	\$7,983.80	\$7,185.42	\$6,387.04	\$0.00	\$0.00	\$0.00	\$0.00
5	EPAK-V57UPG	TOT EFF PACK UPGRADE FOR VNX5700	\$114,535.00	UM-S	27%	\$83,610.57	\$22,907.00	\$20,616.30	\$18,325.60	\$0.00	\$0.00	\$0.00	\$0.00
5	EPAK-V75UPG	TOT EFF PACK UPGRADE FOR VNX7500	\$196,809.00	UM-S	27%	\$143,970.57	\$39,361.80	\$35,425.62	\$31,489.44	\$0.00	\$0.00	\$0.00	\$0.00
5	EXPSAS-V75	UNISPHERE VNX7500 SAS EXPANSION LICENSE	\$26,543.00	UM-S	27%	\$19,376.39	\$5,301.80	\$4,777.74	\$4,246.88	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTC-V55	FAST CACHE FOR VNX5500	\$20,109.00	UM-S	27%	\$14,679.57	\$4,021.80	\$3,615.62	\$3,217.44	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTC-V55-UPG	FAST CACHE FOR VNX5500 UPG	\$17,502.00	UM-S	27%	\$12,776.46	\$3,500.40	\$3,150.36	\$2,800.32	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTC-V57	FAST CACHE FOR VNX5700	\$52,283.00	UM-S	27%	\$38,186.59	\$10,456.60	\$9,410.94	\$8,365.28	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTC-V57-UPG	FAST CACHE FOR VNX5700 UPG	\$49,676.00	UM-S	27%	\$36,263.48	\$9,935.20	\$9,041.68	\$7,948.16	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTC-V75	FAST CACHE FOR VNX7500	\$64,457.00	UM-S	27%	\$47,059.61	\$12,891.40	\$11,602.26	\$10,313.12	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTC-V75-UPG	FAST CACHE FOR VNX7500 UPG	\$61,850.00	UM-S	27%	\$45,150.50	\$12,370.00	\$11,133.00	\$9,896.00	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-V55	FAST SUITE FOR VNX5500	\$24,832.00	UM-S	27%	\$17,835.36	\$4,886.40	\$4,397.76	\$3,909.12	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-V55-UPG	FAST SUITE FOR VNX5500 UPG	\$20,912.00	UM-S	27%	\$15,265.76	\$4,182.40	\$3,764.16	\$3,345.92	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-V57	FAST SUITE FOR VNX5700	\$20,582.00	UM-S	27%	\$14,116.40	\$3,922.00	\$3,503.20	\$3,084.40	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-V57-UPG	FAST SUITE FOR VNX5700 UPG	\$67,062.00	UM-S	27%	\$48,955.26	\$13,412.40	\$12,071.16	\$10,729.92	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-V75	FAST SUITE FOR VNX7500	\$104,016.00	UM-S	27%	\$75,931.68	\$20,803.20	\$18,722.88	\$16,642.56	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTS-V75-UPG	FAST SUITE FOR VNX7500 UPG	\$100,496.00	UM-S	27%	\$73,362.08	\$20,099.20	\$18,089.28	\$16,079.36	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTVP-V55	FAST VP FOR VNX5500	\$18,098.00	UM-S	27%	\$13,211.54	\$3,619.60	\$3,257.64	\$2,895.68	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTVP-V57	FAST VP FOR VNX5700	\$52,283.00	UM-S	27%	\$38,186.59	\$10,456.60	\$9,410.94	\$8,365.28	\$0.00	\$0.00	\$0.00	\$0.00
5	FSTVP-V75	FAST VP FOR VNX7500	\$84,457.00	UM-S	27%	\$61,653.61	\$16,891.40	\$15,202.26	\$13,513.12	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS32-V55	OE32 LOCAL PROTECT SUITE FOR VNX5500	\$8,729.00	UM-S	27%	\$6,372.17	\$1,745.80	\$1,571.22	\$1,396.64	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS32-V57	OE32 LOCAL PROTECT SUITE FOR VNX5700	\$13,559.00	UM-S	27%	\$9,896.07	\$2,711.80	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS32-V75	OE32 LOCAL PROTECT SUITE FOR VNX7500	\$16,949.00	UM-S	27%	\$12,372.77	\$3,389.80	\$3,050.82	\$2,711.84	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-V55	LOCAL PROTECTION SUITE FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$1,745.80	\$1,571.22	\$1,396.64	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-V55-UPG	RECPTN & RPS RTU FOR VNX5500	\$5,831.00	UM-S	27%	\$4,256.63	\$1,166.20	\$1,049.58	\$932.96	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-V57	LOCAL PROTECTION SUITE FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$2,711.80	\$2,440.62	\$2,169.44	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-V57-UPG	RECPTN & RPS RTU FOR VNX5700	\$10,661.00	UM-S	27%	\$7,782.53	\$2,132.20	\$1,918.98	\$1,705.76	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-V75	LOCAL PROTECTION SUITE FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$3,389.80	\$3,050.82	\$2,711.84	\$0.00	\$0.00	\$0.00	\$0.00
5	LPS-V75-UPG	RECPTN & RPS RTU FOR VNX7500	\$14,051.00	UM-S	27%	\$10,257.23	\$2,810.20	\$2,529.18	\$2,248.16	\$0.00	\$0.00	\$0.00	\$0.00
5	PPAK-V55UPG	T. P. PACK UPGRADE FOR THE VNX5500	\$33,692.00	UM-S	27%	\$24,598.16	\$6,738.40	\$6,064.56	\$5,390.72	\$0.00	\$0.00	\$0.00	\$0.00
5	PPAK-V57UPG	T. P. PACK UPGRADE FOR THE VNX5700	\$67,808.00	UM-S	27%	\$48,199.84	\$11,561.60	\$10,405.44	\$9,249.28	\$0.00	\$0.00	\$0.00	\$0.00
5	PPAK-V75UPG	T. P. PACK UPGRADE FOR THE VNX7500	\$99,336.00	UM-S	27%	\$72,510.90	\$19,866.00	\$17,879.40	\$15,892.80	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CDP55-UG	RP SE TO EX LOC REG CAP UG FOR 5500/240	\$0.00	UM-S	27%	\$0.00	\$1,746.00	\$1,571.40	\$1,396.80	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CDP57-UG	RP SE TO EX LOC REG CAP UG FOR 5700/480	\$0.00	UM-S	27%	\$0.00	\$2,712.00	\$2,441.00	\$2,170.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CDP75-UG	RP SE TO EX LOC REG CAP UG FOR 7500/960	\$0.00	UM-S	27%	\$0.00	\$3,390.00	\$3,051.00	\$2,720.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CDPCX-UG	RPSE TO RPEX LOCAL REG CAP UG FOR CX	\$2,050.00	UM-S	27%	\$1,496.50	\$410.00	\$369.00	\$328.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CRR55-UG	RP SE TO EX REM REG CAP UG FOR 5500/240	\$0.00	UM-S	27%	\$0.00	\$3,899.00	\$3,509.10	\$3,119.20	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CRR57-UG	RP SE TO EX REM REG CAP UG FOR 5700/480	\$0.00	UM-S	27%	\$0.00	\$6,780.00	\$6,102.00	\$5,424.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CRR75-UG	RP SE TO EX REM REG CAP UG FOR 7500/960	\$0.00	UM-S	27%	\$0.00	\$14,576.00	\$13,118.58	\$11,660.90	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEX-CRRXCX-UG	RPSE TO RPEX REMOTE REG CAP UG FOR CX	\$4,065.00	UM-S	27%	\$2,967.45	\$813.00	\$731.70	\$650.40	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-V55	REMOTE PROTECTION SUITE FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$3,898.40	\$3,508.56	\$3,118.72	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS-V55-UPG	RECPTN & RPS RTU FOR VNX5500	\$13,784.00	UM-S	27%	\$10,062.32	\$2,756.80	\$2,481.12	\$2,205.44	\$0.00	\$0.00	\$0.00	\$0.00
5	RPS												

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	SCS-V55	Events & Retention Suite for VNX5500=IC	\$3,552.00	UM-S	27%	\$2,592.96	\$710.40	\$639.36	\$568.32	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V55-GOOG	VNX5500 CONNECTOR FOR GOOGLE	\$3,552.00	UM-S	27%	\$2,592.96	\$710.40	\$639.36	\$568.32	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V55-UPG	Events & Retention Suite VNX5500 UPG=IC	\$2,376.00	UM-S	27%	\$1,734.48	\$475.20	\$427.68	\$381.16	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V57	Events & Retention Suite for VNX5700=IC	\$4,262.00	UM-S	27%	\$3,111.26	\$852.40	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V57-GOOG	VNX5700 CONNECTOR FOR GOOGLE	\$4,262.00	UM-S	27%	\$3,111.26	\$852.40	\$767.16	\$681.92	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V57-UPG	Events & Retention Suite VNX5700 UPG=IC	\$3,086.00	UM-S	27%	\$2,252.78	\$617.20	\$555.48	\$493.76	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V75	Events & Retention Suite for VNX7500=IC	\$4,972.00	UM-S	27%	\$3,629.56	\$984.40	\$894.96	\$795.52	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V75-GOOG	VNX7500 CONNECTOR FOR GOOGLE	\$4,972.00	UM-S	27%	\$3,629.56	\$984.40	\$894.96	\$795.52	\$0.00	\$0.00	\$0.00	\$0.00
5	SCS-V75-UPG	Events & Retention Suite VNX7500 UPG=IC	\$3,796.00	UM-S	27%	\$2,771.08	\$759.20	\$683.28	\$607.36	\$0.00	\$0.00	\$0.00	\$0.00
5	UAYZ-V55	UNISPHERE ANALYZER FOR A VNX5500	\$18,098.00	UM-S	27%	\$13,211.54	\$3,619.60	\$3,257.64	\$2,895.68	\$0.00	\$0.00	\$0.00	\$0.00
5	UAYZ-V57	UNISPHERE ANALYZER FOR A VNX5700	\$47,055.00	UM-S	27%	\$34,350.15	\$9,411.00	\$8,469.90	\$7,528.80	\$0.00	\$0.00	\$0.00	\$0.00
5	UAYZ-V75	UNISPHERE ANALYZER FOR A VNX7500	\$76,548.00	UM-S	27%	\$55,498.03	\$15,202.20	\$13,681.98	\$12,161.76	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V55	Unisphere for Block for VNX5500	\$12,548.00	UM-S	27%	\$9,160.04	\$2,509.60	\$2,258.84	\$2,007.68	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V55-UPG	UNISPHERE BLOCK UPG FOR VNX5500	\$10,038.00	UM-S	27%	\$7,327.74	\$2,007.20	\$1,806.84	\$1,606.08	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V57	UNISPHERE FOR BLOCK FOR A VNX 5700	\$34,386.00	UM-S	27%	\$25,101.78	\$6,877.20	\$6,189.48	\$5,501.76	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V57-UPG	UNISPHERE BLOCK UPG FOR VNX5700	\$27,509.00	UM-S	27%	\$20,081.57	\$5,501.80	\$4,951.62	\$4,401.44	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V75	UNISPHERE FOR BLOCK FOR A VNX7500	\$46,149.00	UM-S	27%	\$33,688.77	\$9,229.80	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIB-V75-UPG	UNISPHERE BLOCK UPG FOR VNX7500	\$36,919.00	UM-S	27%	\$26,950.87	\$7,383.80	\$6,645.42	\$5,907.04	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF-V55	UNISPHERE FOR FILE FOR A VNX5500	\$9,330.00	UM-S	27%	\$6,810.90	\$1,866.00	\$1,679.40	\$1,492.80	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF-V55-UPG	UNISPHERE FOR FILE FOR A VNX5500	\$7,454.00	UM-S	27%	\$5,448.72	\$1,492.80	\$1,343.52	\$1,184.24	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF-V57	UNISPHERE FOR FILE FOR A VNX5700	\$34,386.00	UM-S	27%	\$25,101.78	\$6,877.20	\$6,189.48	\$5,501.76	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF-V57-UPG	UNISPHERE FOR FILE FOR A VNX5700	\$27,509.00	UM-S	27%	\$20,081.57	\$5,501.80	\$4,951.62	\$4,401.44	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF-V75	UNISPHERE FOR FILE FOR A VNX7500	\$46,149.00	UM-S	27%	\$33,688.77	\$9,229.80	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIF-V75-UPG	UNISPHERE FOR FILE FOR A VNX7500	\$36,919.00	UM-S	27%	\$26,950.87	\$7,383.80	\$6,645.42	\$5,907.04	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIU-V55	UNISPHERE FOR UNIFIED FOR A VNX5500	\$15,443.00	UM-S	27%	\$11,273.42	\$3,088.60	\$2,779.74	\$2,470.88	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIU-V55-UPG	UNISPHERE UPG FOR UNIFIED VNX5500	\$12,354.00	UM-S	27%	\$9,018.42	\$2,470.80	\$2,223.72	\$1,976.64	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIU-V57	UNISPHERE FOR UNIFIED FOR A VNX 5700	\$54,293.00	UM-S	27%	\$39,633.89	\$10,858.60	\$9,772.74	\$8,686.88	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIU-V57-UPG	UNISPHERE UPG FOR UNIFIED VNX5700	\$43,434.00	UM-S	27%	\$31,706.82	\$8,686.80	\$7,818.12	\$6,949.44	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIU-V75	UNISPHERE FOR UNIFIED FOR A VNX7500	\$70,562.00	UM-S	27%	\$51,524.86	\$14,116.40	\$12,704.76	\$11,293.12	\$0.00	\$0.00	\$0.00	\$0.00
5	UNIU-V75-UPG	UNISPHERE UPG FOR UNIFIED VNX7500	\$56,466.00	UM-S	27%	\$41,220.18	\$11,293.20	\$10,163.88	\$9,034.56	\$0.00	\$0.00	\$0.00	\$0.00
5	UR-VNX-VNXE	Unisphere Remote for VNX and VNXe	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	V55-EPAK	TOTAL EFFICIENCY PACK for VNX5500=IC	\$56,192.00	UM-S	27%	\$41,020.16	\$11,238.40	\$10,114.56	\$8,990.72	\$0.00	\$0.00	\$0.00	\$0.00
5	V55-LPS	LOCAL PROTECTION SUITE FOR VNX5500=IC	\$8,729.00	UM-S	27%	\$6,372.17	\$1,745.80	\$1,571.22	\$1,396.64	\$0.00	\$0.00	\$0.00	\$0.00
5	V55-PPAK	Total Protection Pack for VNX5500=IC	\$48,378.00	UM-S	27%	\$36,045.94	\$9,875.60	\$8,888.04	\$7,900.48	\$0.00	\$0.00	\$0.00	\$0.00
5	V55-RPS	REMOTE PROTECTION SUITE FOR VNX5500=IC	\$19,492.00	UM-S	27%	\$14,229.16	\$3,898.40	\$3,508.56	\$3,118.72	\$0.00	\$0.00	\$0.00	\$0.00
5	V55-EPAK	TOTAL EFFICIENCY PACK for VNX5700=IC	\$18,808.00	UM-S	27%	\$13,808.88	\$3,898.40	\$3,508.56	\$3,118.72	\$0.00	\$0.00	\$0.00	\$0.00
5	V57-LPS	LOCAL PROTECTION SUITE FOR VNX5700=IC	\$13,559.00	UM-S	27%	\$9,898.07	\$2,611.80	\$2,354.44	\$2,092.28	\$0.00	\$0.00	\$0.00	\$0.00
5	V57-PPAK	Total Protection Pack for VNX5700=IC	\$13,559.00	UM-S	27%	\$9,898.07	\$2,611.80	\$2,354.44	\$2,092.28	\$0.00	\$0.00	\$0.00	\$0.00
5	V57-RPS	REMOTE PROTECTION SUITE FOR VNX5700=IC	\$73,894.00	UM-S	27%	\$53,650.62	\$14,698.80	\$13,228.92	\$11,759.04	\$0.00	\$0.00	\$0.00	\$0.00
5	V75-EPAK	TOTAL EFFICIENCY PACK for VNX7500=IC	\$33,088.00	UM-S	27%	\$24,745.54	\$6,779.60	\$6,101.64	\$5,423.68	\$0.00	\$0.00	\$0.00	\$0.00
5	V75-LPS	LOCAL PROTECTION SUITE FOR VNX7500=IC	\$213,949.00	UM-S	27%	\$155,549.86	\$42,616.40	\$38,354.76	\$34,093.12	\$0.00	\$0.00	\$0.00	\$0.00
5	V75-PPAK	Total Protection Pack for VNX7500=IC	\$16,016.00	UM-S	27%	\$12,372.77	\$3,389.80	\$3,050.82	\$2,711.84	\$0.00	\$0.00	\$0.00	\$0.00
5	V75-RPS	REMOTE PROTECTION SUITE FOR VNX7500=IC	\$172,881.00	UM-S	27%	\$125,861.18	\$33,961.18	\$30,702.88	\$27,660.96	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX55BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5500	\$11,663.00	UM-S	27%	\$8,513.99	\$2,332.60	\$2,099.34	\$1,866.08	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX55FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5500	\$34,386.00	UM-S	27%	\$25,101.78	\$6,877.20	\$6,189.48	\$5,501.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX57FTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX5700	\$34,386.00	UM-S	27%	\$25,101.78	\$6,877.20	\$6,189.48	\$5,501.76	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX57FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX5700	\$46,149.00	UM-S	27%	\$33,688.77	\$9,229.80	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX75BTU-KIT	BLOCK TO UNIFIED UPG KIT FOR VNX7500	\$46,149.00	UM-S	27%	\$33,688.77	\$9,229.80	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX75FTU-KIT	FILE TO UNIFIED UPG KIT FOR VNX7500	\$46,149.00	UM-S	27%	\$33,688.77	\$9,229.80	\$8,306.82	\$7,383.84	\$0.00	\$0.00	\$0.00	\$0.00
5	VNX-LS	VNX LICENSE SOLUTION	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-55	VNX OE LICENSE MODEL FOR VNX5500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-57	VNX OE LICENSE MODEL FOR VNX5700	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOE-75	VNX OE LICENSE MODEL FOR VNX7500	\$0.00	UM-S	27%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOECAPTB	VNX OE PER TB HI CAP-VNX5500/5700/7500	\$400.00	UM-S	27%	\$292.00	\$36.00	\$28.00	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOECAPTB	VNX OE CAP TIER/TB FOR VNX5500/5700/7500	\$400.00	UM-S	27%	\$292.00	\$36.00	\$28.00	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOECPTBU-DP	VNXOE CAP TIER/TB FOR DIP CONV	\$320.00	UM-S	27%	\$232.60	\$28.29	\$22.00	\$22.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOEPERFTB	VNX OE PER TB PER FOR VNX5500/5700/7500	\$1,091.00	UM-S	27%	\$796.43	\$97.71	\$76.00	\$76.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOEPERFTB	VNX OE PERF TIER/TB FOR VNX55/57/75-UPG	\$1,091.00	UM-S	27%	\$796.43	\$97.71	\$76.00	\$76.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXOEPFTBU-DP	VNXOE PERF TIER/TB FOR DIP CONV	\$873.00	UM-S	27%	\$637.29	\$78.43	\$61.00	\$61.00	\$0.00	\$0.00	\$0.00	\$0.00
5	450-001-527	VIPIR SUITE ECS 1-100TB=CB	\$130.00	V	16%	\$109.20	\$26.00	\$23.40	\$20.80	\$0.00	\$0.00	\$0.00	\$23.40
5	450-001-528	VIPIR SUITE ECS 101-250TB=CB	\$98.00	V	16%	\$82.32	\$19.60	\$17.64	\$15.68	\$0.00	\$0.00	\$0.00	\$17.64
5	450-001-529	VIPIR SUITE ECS 251-500TB=CB	\$78.00	V	16%	\$65.52	\$15.60	\$14.04	\$12.48	\$0.00	\$0.00	\$0.00	\$14.04
5	450-001-530	VIPIR SUITE ECS 501-1000TB=CB	\$70.00	V	16%	\$58.80	\$14.00	\$12.60	\$11.20	\$0.00	\$0.00	\$0.00	\$12.60
5	450-001-531	VIPIR SUITE ECS 101-5000TB=CB	\$48.00	V	16%	\$40.32	\$9.60	\$8.64	\$7.68	\$0.00	\$0.00	\$0.00	\$8.64
5	450-001-532	VIPIR SUITE ECS 5001-10000TB=CB	\$38.00	V	16%	\$31.92	\$7.60	\$6.84	\$6.08	\$0.00	\$0.00	\$0.00	\$6.84
5	450-001-533	VIPIR SUITE ECS 10001TB+=CB	\$34.00	V	16%	\$28.56	\$6.80	\$6.12	\$5.44	\$0.00	\$0.00	\$0.00	\$6.12
5	456-104-784	VIPIR Controller 50-100TB=CA	\$270.00	V	16%	\$228.84	\$67.50	\$62.10	\$55.60	\$0.00	\$0.00	\$0.00	\$62.10
5	456-104-785	VIPIR Controller 101-250TB=CA	\$220.00	V	16%	\$184.80	\$55.00	\$50.60	\$45.60	\$0.00	\$0.00	\$0.00	\$50.60
5	456-104-786	VIPIR Controller 251-500TB=CA	\$200.00	V	16%	\$168.00	\$50.00	\$46.00	\$40.00	\$0.00	\$0.00	\$0.00	\$46.00
5	456-104-787	VIPIR Controller 501-1000TB=CA	\$180.00	V	16%	\$151.20	\$45.00	\$41.40	\$36.00	\$0.00	\$0.00	\$0.00	\$41.40
5	456-104-788	VIPIR CONTROLLER 1001-5000TB=CA	\$170.00	V	16%	\$142.80	\$42.50	\$39.10	\$34.50	\$0.00	\$0.00	\$0.00	\$39.10
5	456-104-789	VIPIR CONTROLLER 5001TB+=CA	\$150.00	V	16%	\$126.00	\$37.50	\$34.50	\$30.00	\$0.00	\$0.00	\$0.00	\$34.50
5	456-104-790	VIPIR Object 50-100TB=CA	\$0.00	V	16%	\$0.00	\$92.50	\$85.10	\$77.30	\$0.00	\$0.00	\$0.00	\$85.10
5	456-104-791	VIPIR Object 101-250TB=CA	\$0.00	V	16%	\$0.00	\$77.50	\$71.30	\$64.40	\$0.00	\$0.00	\$0.00	\$71.30
5	456-104-792	VIPIR Object 251-500TB=CA	\$0.00	V	16%	\$0.00	\$70.00	\$64.40	\$57.50	\$0.00	\$0.00	\$0.00	\$64.40
5	456-104-793	VIPIR OBJECT 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$62.50	\$57.50	\$50.00	\$0.00	\$0.00	\$0.00	\$57.50
5	456-104-794	VIPIR OBJECT 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$60.00	\$55.20	\$48.00	\$0.00	\$0.00	\$0.00	\$55.20
5	456-104-795	VIPIR OBJECT 5001TB+=CA	\$0.00	V	16%	\$0.00	\$55.00	\$50.60	\$44.00	\$0.00	\$0.00	\$0.00	\$50.60
5	456-104-796	VIPIR HDFS 50-100TB=CA	\$0.00	V	16%	\$0.00	\$92.50	\$85.10	\$77.30	\$0.00	\$0.00	\$0.00	\$85.10
5	456-104-797	VIPIR HDFS 101-250TB=CA	\$0.00										

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-104-877	VIPIR HDFS 5001TB=CA	\$0.00	V	16%	\$0.00	\$55.00	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.60
5	456-105-621	VIPIR Controller Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-625	VIPIR Controller Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-626	VIPIR Object Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-105-959	VIPIR Obj+HDFS 50-100TB=CA	\$0.00	V	16%	\$0.00	\$106.25	\$97.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97.75
5	456-105-960	VIPIR Obj+HDFS 101-250TB=CA	\$0.00	V	16%	\$0.00	\$90.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	456-105-961	VIPIR Obj+HDFS 251-500TB=CA	\$0.00	V	16%	\$0.00	\$81.25	\$74.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$74.75
5	456-105-962	VIPIR Obj+HDFS 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$72.50	\$66.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.75
5	456-105-963	VIPIR Obj+HDFS 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$69.75	\$63.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$63.94
5	456-105-964	VIPIR Obj+HDFS 5000+TB=CA	\$0.00	V	16%	\$0.00	\$63.75	\$58.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58.65
5	456-106-502	VIPIR Controller Com=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-503	VIPIR Com SP=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-504	VIPIR Object Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-505	VIPIR Object Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-506	VIPIR Object Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-507	VIPIR Object Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-508	VIPIR Object Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-509	VIPIR Object Com Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-510	VIPIR HDFS Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-511	VIPIR HDFS Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-512	VIPIR HDFS Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-513	VIPIR HDFS Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-514	VIPIR HDFS Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-515	VIPIR HDFS Com Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-516	VIPIR Object+HDFS Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-517	VIPIR Object+HDFS Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-518	VIPIR Object+HDFS Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-519	VIPIR Object+HDFS Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-520	VIPIR Object+HDFS Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-521	VIPIR Object+HDFS Com Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-522	VIPIR Block Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-523	VIPIR Block Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-524	VIPIR Block Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-525	VIPIR Block Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-525	VIPIR Block Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-527	VIPIR Block Com Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-528	VIPIR CAS Com Tier 1=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-529	VIPIR CAS Com Tier 2=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-530	VIPIR CAS Com Tier 3=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-531	VIPIR CAS Com Tier 4=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-532	VIPIR CAS Com Tier 5=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-533	VIPIR CAS Com Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-534	VIPIR Controller ECS=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-535	ECS SP=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-544	VIPIR CAS 50-100TB=CA	\$0.00	V	16%	\$0.00	\$92.50	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	456-106-545	VIPIR CAS 101-250TB=CA	\$0.00	V	16%	\$0.00	\$77.50	\$71.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71.30
5	456-106-546	VIPIR CAS 251-500TB=CA	\$0.00	V	16%	\$0.00	\$70.00	\$64.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$64.40
5	456-106-547	VIPIR CAS 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$62.50	\$57.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.50
5	456-106-548	VIPIR CAS 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$60.00	\$55.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$55.20
5	456-106-549	VIPIR CAS 5000+TB=CA	\$0.00	V	16%	\$0.00	\$55.00	\$50.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.60
5	456-106-550	VIPIR CAS Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-551	VIPIR CAS Pack 101-250TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-552	VIPIR CAS Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-553	VIPIR CAS Pack 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-554	VIPIR CAS Pack 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-555	VIPIR CAS Pack 5001+TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-560	ECS Upg Cst SW 101-250TB=CB	\$200.00	V	16%	\$168.00	\$28.00	\$24.00	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.00
5	456-106-561	ECS Upg Cst SW 251-500TB=CB	\$165.00	V	16%	\$138.60	\$23.10	\$19.80	\$16.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.40
5	456-106-562	ECS Upg Cst SW 501-1000TB=CB	\$126.00	V	16%	\$102.60	\$18.20	\$15.60	\$13.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.00
5	456-106-563	ECS Upg Cst SW 1001-5000TB=CB	\$130.00	V	16%	\$109.20	\$18.20	\$15.60	\$13.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.80
5	456-106-564	ECS Upg Cst SW 5001-10000TB=CB	\$125.00	V	16%	\$105.00	\$17.50	\$15.00	\$12.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.00
5	456-106-565	ECS Upg Cst SW 10001+TB=CB	\$115.00	V	16%	\$96.60	\$16.10	\$13.80	\$11.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.40
5	456-106-649	VIPIR Controller Starter 50 TB Lic Pck=CA	\$0.00	V	16%	\$0.00	\$2,354.35	\$2,166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,166.00
5	456-106-779	VIPIR SRM ECS Tier 0=CB	\$0.00	V	16%	\$0.00	\$34.00	\$30.60	\$27.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-106-780	VIPIR SRM ECS Tier 1=CB	\$0.00	V	16%	\$0.00	\$26.00	\$23.40	\$20.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-106-781	VIPIR SRM ECS Tier 2=CB	\$0.00	V	16%	\$0.00	\$20.00	\$18.00	\$16.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-782	VIPIR SRM ECS Tier 3=CB	\$0.00	V	16%	\$0.00	\$18.00	\$16.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	456-106-783	VIPIR SRM ECS Tier 4=CB	\$0.00	V	16%	\$0.00	\$14.00	\$12.60	\$11.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	456-106-784	VIPIR SRM ECS Tier 5=CB	\$0.00	V	16%	\$0.00	\$12.00	\$10.80	\$9.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	456-106-785	VIPIR SRM ECS Tier 6=CB	\$0.00	V	16%	\$0.00	\$11.00	\$9.90	\$8.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	456-106-786	VIPIR SRM Comm Tier 0=CB	\$0.00	V	16%	\$0.00	\$34.00	\$30.60	\$27.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-106-787	VIPIR SRM Comm Tier 1=CB	\$0.00	V	16%	\$0.00	\$26.00	\$23.40	\$20.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-106-788	VIPIR SRM Comm Tier 2=CB	\$0.00	V	16%	\$0.00	\$20.00	\$18.00	\$16.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-789	VIPIR SRM Comm Tier 3=CB	\$0.00	V	16%	\$0.00	\$18.00	\$16.20	\$14.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.20
5	456-106-790	VIPIR SRM Comm Tier 4=CB	\$0.00	V	16%	\$0.00	\$14.00	\$12.60	\$11.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	456-106-791	VIPIR SRM Comm Tier 5=CB	\$0.00	V	16%	\$0.00	\$12.00	\$10.80	\$9.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	456-106-792	VIPIR SRM Comm Tier 6=CB	\$0.00	V											

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-106-799	VIPIR SRM SIO Tier 6=CB	\$0.00	V	16%	\$0.00	\$0.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-106-927	ECS Object Bundle Unstred SW 1TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-928	VIPIR Controller Object Pack 100TB=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-135	VIPIR Object Com 1-100TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-136	VIPIR HDFS Com 1-100TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-137	VIPIR Object+HDFS Com 1-100TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-138	VIPIR Block Com 1-100TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-139	VIPIR CAS Com 1-100TB=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-140	ECS Upg Cst SW 1-100TB=CB	\$225.00	V	16%	\$189.00	\$31.50	\$27.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.00
5	456-107-141	ECS DIY SW 1-100TB=CB	\$235.00	V	16%	\$197.40	\$58.75	\$54.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.05
5	456-107-142	ECS DIY SW 101-250TB=CB	\$210.00	V	16%	\$176.40	\$52.50	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	456-107-143	ECS DIY SW 251-500TB=CB	\$175.00	V	16%	\$147.00	\$43.75	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.25
5	456-107-144	ECS DIY SW 501-1000TB=CB	\$160.00	V	16%	\$134.40	\$40.00	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5	456-107-145	ECS DIY SW 1001-5000TB=CB	\$140.00	V	16%	\$117.60	\$35.00	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	456-107-146	ECS DIY SW 5001-10000TB=CB	\$135.00	V	16%	\$113.40	\$33.75	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.05
5	456-107-147	ECS DIY SW 10001+TB=CB	\$125.00	V	16%	\$105.00	\$31.25	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.75
5	456-107-331	VIPIR Ctlr Starter 2 - 50 TB Lic Pck=CA	\$0.00	V	16%	\$0.00	\$1,321.25	\$1,215.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,215.55
5	456-107-815	EMC VIPIR SP=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-108-437	ECS Appliance SW 101-250TB=CB	\$200.00	V	16%	\$168.00	\$28.00	\$24.00	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.00
5	456-108-438	ECS Appliance SW 251-500TB=CB	\$165.00	V	16%	\$138.60	\$23.10	\$19.80	\$16.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.40
5	456-108-439	ECS Appliance SW 501-1000TB=CB	\$150.00	V	16%	\$126.00	\$21.00	\$18.00	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.00
5	456-108-440	ECS Appliance SW 1001-5000TB=CB	\$130.00	V	16%	\$109.20	\$18.20	\$15.60	\$13.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.80
5	456-108-441	ECS Appliance SW 5001-10000TB=CB	\$125.00	V	16%	\$105.00	\$17.50	\$15.00	\$12.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.80
5	456-108-442	ECS Appliance SW 10001+TB=CB	\$115.00	V	16%	\$96.60	\$16.10	\$13.80	\$11.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.40
5	456-109-004	ECS Appliance SW 1-100TB=CB	\$235.00	V	16%	\$197.40	\$32.90	\$28.20	\$23.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.60
5	456-110-347	ECS Promotion SW=CB	\$80.00	V	16%	\$67.20	\$11.20	\$9.60	\$8.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.80
5	456-110-402	OBJ BUNDL ATM CAP 1-100TB=CB	\$235.00	V	16%	\$197.40	\$30.55	\$25.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.85
5	456-110-403	OBJ BUNDL ATM CAP 101-250TB=CB	\$210.00	V	16%	\$176.40	\$27.30	\$23.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.10
5	456-110-404	OBJ BUNDL ATM CAP 251-500TB=CB	\$175.00	V	16%	\$147.00	\$22.75	\$19.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.25
5	456-110-405	OBJ BUNDL ATM CAP 501-1000TB=CB	\$160.00	V	16%	\$134.40	\$20.80	\$17.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.60
5	456-110-406	OBJ BUNDL ATM CAP 1001-5000TB=CB	\$140.00	V	16%	\$117.60	\$18.20	\$15.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.40
5	456-110-407	OBJ BUNDL ATM CAP 5001-10000TB=CB	\$135.00	V	16%	\$113.40	\$17.55	\$14.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.85
5	456-110-408	OBJ BUNDL ATM CAP 10001+TB=CB	\$125.00	V	16%	\$105.00	\$16.25	\$13.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.75
5	456-110-409	OBJ BUNDL CENT CAP 1-100TB=CB	\$420.00	V	16%	\$352.80	\$56.60	\$46.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.20
5	456-110-410	OBJ BUNDL CENT CAP 101-250TB=CB	\$399.00	V	16%	\$335.16	\$51.87	\$43.89	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43.89
5	456-110-411	OBJ BUNDL CENT CAP 251-500TB=CB	\$287.00	V	16%	\$241.08	\$37.31	\$31.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.57
5	456-110-412	OBJ BUNDL CENT CAP 501-1000TB=CB	\$273.80	V	16%	\$229.32	\$35.49	\$30.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.03
5	456-110-413	OBJ BUNDL CENT CAP 1001-5000TB=CB	\$261.80	V	16%	\$221.91	\$34.03	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	456-110-414	OBJ BUNDL CENT CAP 5001-10000TB=CB	\$256.20	V	16%	\$215.21	\$33.31	\$28.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.18
5	456-110-415	OBJ BUNDL CENT CAP 10001+TB=CB	\$249.90	V	16%	\$209.92	\$32.49	\$27.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.49
5	456-110-546	VS SRM ECS 1-100 TB=CB	\$130.00	V	16%	\$109.20	\$26.00	\$23.40	\$20.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-110-554	VS VIPIR ECS LIC=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-794	VIPIR SRM ECS 1-100 TB=CB	\$88.00	V	16%	\$73.92	\$17.60	\$15.84	\$14.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.84
5	456-110-795	VIPIR SRM ECS 101-250 TB=CB	\$67.00	V	16%	\$56.28	\$13.40	\$12.06	\$10.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.06
5	456-110-796	VIPIR SRM ECS 251-500 TB=CB	\$67.00	V	16%	\$56.28	\$13.40	\$12.06	\$10.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.06
5	456-110-797	VIPIR SRM ECS 501-1000 TB=CB	\$45.00	V	16%	\$37.80	\$9.00	\$8.10	\$7.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.10
5	456-110-798	VIPIR SRM ECS 1001-5000 TB=CB	\$30.00	V	16%	\$25.20	\$6.00	\$5.40	\$4.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.40
5	456-110-799	VIPIR SRM ECS 5001-10000 TB=CB	\$23.00	V	16%	\$20.00	\$5.00	\$4.50	\$4.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.50
5	456-110-800	VIPIR SRM ECS 10000+ TB=CB	\$23.00	V	16%	\$20.00	\$5.00	\$4.50	\$4.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.50
5	456-110-801	VIPIR SRM Comm 1-100 TB=CB	\$170.00	V	16%	\$142.80	\$34.00	\$30.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.60
5	456-110-802	VIPIR SRM Comm 101-250 TB=CB	\$130.00	V	16%	\$109.20	\$26.00	\$23.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.40
5	456-110-803	VIPIR SRM Comm 251-500 TB=CB	\$100.00	V	16%	\$84.00	\$20.00	\$18.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18.00
5	456-110-804	VIPIR SRM Comm 501-1000 TB=CB	\$70.00	V	16%	\$58.80	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	456-110-805	VIPIR SRM Comm 1001-5000 TB=CB	\$70.00	V	16%	\$58.80	\$14.00	\$12.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.60
5	456-110-806	VIPIR SRM Comm 5001-10000 TB=CB	\$60.00	V	16%	\$50.40	\$12.00	\$10.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.80
5	456-110-807	VIPIR SRM Comm 10000+ TB=CB	\$55.00	V	16%	\$46.20	\$11.00	\$9.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.90
5	456-110-942	EMC ECS DARE=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-686	ECS SW Certified 1-100TB=CB	\$225.00	V	16%	\$189.00	\$56.25	\$51.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51.75
5	456-111-687	ECS SW Certified 101-250TB=CB	\$200.00	V	16%	\$168.00	\$50.00	\$46.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.00
5	456-111-688	ECS SW Certified 251-500TB=CB	\$165.00	V	16%	\$138.60	\$41.25	\$37.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.95
5	456-111-689	ECS SW Certified 501-1000TB=CB	\$150.00	V	16%	\$126.00	\$37.50	\$34.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.50
5	456-111-690	ECS SW Certified 1001-5000TB=CB	\$130.00	V	16%	\$109.20	\$32.50	\$29.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.50
5	456-111-691	ECS SW Certified 5001-10000TB=CB	\$125.00	V	16%	\$105.00	\$31.25	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.75
5	456-111-692	ECS SW Certified 10001+TB=CB	\$115.00	V	16%	\$96.60	\$28.75	\$26.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$26.45
5	456-112-099	NHC SOFTWARE vSphers	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-805	NHC Developer Workbench =ZC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-112-872	ECS SW DARE CERTIFIED DIY=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	457-101-417	VIPIR Data Services Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$127.50	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	457-101-418	VIPIR Data Services Pack 101-250TB=CA	\$0.00	V	16%	\$0.00	\$107.50	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	457-101-419	VIPIR Data Services Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$92.50	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	457-101-420	VIPIR Data Services Pack 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$85.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	457-101-421	VIPIR Data Services Pack 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	457-101-422	VIPIR Data Services Pack 5001+TB=CA	\$0.00	V	16%	\$0.00	\$72.50	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	457-101-548	VIPIR Data Services HDFS Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$127.50	\$117.30	\$0.0						

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPRT PLUS MNT LP	PROSUPPRT W/MC PREM MNT LP	PROSUPPRT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	457-101-568	VIPI Analytics Pack 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$90.00	\$82.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82.80
5	457-101-568	VIPI Analytics Pack 5001+TB=CA	\$0.00	V	16%	\$0.00	\$81.25	\$74.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$74.75
5	457-101-505	VIPI Object Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$52.50	\$48.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.30
5	457-101-706	VIPI Object Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$43.75	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.25
5	457-101-707	VIPI Object Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$40.00	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5	457-101-708	VIPI Object Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$35.00	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	457-101-709	VIPI Object Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$33.75	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.05
5	457-101-710	VIPI Object Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$31.25	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.75
5	457-101-711	VIPI HDFS Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	457-101-712	VIPI HDFS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	457-101-713	VIPI HDFS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	457-101-714	VIPI HDFS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	457-101-715	VIPI HDFS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$27.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	457-101-716	VIPI HDFS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	457-101-717	VIPI Object+HDFS Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	457-101-718	VIPI Object+HDFS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	457-101-719	VIPI Object+HDFS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$43.75	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$40.25
5	457-101-720	VIPI Object+HDFS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$40.00	\$36.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36.80
5	457-101-721	VIPI Object+HDFS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$35.00	\$32.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.20
5	457-101-721	VIPI Object+HDFS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$33.75	\$31.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.05
5	457-101-722	VIPI Object+HDFS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$31.25	\$28.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.75
5	457-101-720	VIPI CAS Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	457-101-730	VIPI CAS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	457-101-731	VIPI CAS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	457-101-732	VIPI CAS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	457-101-733	VIPI CAS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$27.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	457-101-734	VIPI CAS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	457-101-735	ECS Appliance SW 101-250TB=CB	\$0.00	V	16%	\$0.00	\$29.40	\$25.20	\$21.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33.60
5	457-101-736	ECS Appliance SW 251-500TB=CB	\$0.00	V	16%	\$0.00	\$24.50	\$21.00	\$17.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.00
5	457-101-737	ECS Appliance SW 501-1000TB=CB	\$0.00	V	16%	\$0.00	\$22.40	\$19.20	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.60
5	457-101-738	ECS Appliance SW 1001-1000TB=CB	\$0.00	V	16%	\$0.00	\$19.60	\$16.20	\$14.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.40
5	457-101-739	ECS Appliance SW 5001-1000TB=CB	\$0.00	V	16%	\$0.00	\$18.90	\$16.20	\$13.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21.60
5	457-101-740	ECS Appliance SW 10001+TB=CB	\$0.00	V	16%	\$0.00	\$17.50	\$15.00	\$12.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.00
5	457-101-745	VIPI Data Srv CAS Pack 50-100TB=CA	\$0.00	V	16%	\$0.00	\$127.50	\$117.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$117.30
5	457-101-746	VIPI Data Srv CAS Pack 101-250TB=CA	\$0.00	V	16%	\$0.00	\$107.50	\$98.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$98.90
5	457-101-747	VIPI Data Srv CAS Pack 251-500TB=CA	\$0.00	V	16%	\$0.00	\$92.50	\$85.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.10
5	457-101-748	VIPI Data Srv CAS Pack 501-1000TB=CA	\$0.00	V	16%	\$0.00	\$85.00	\$78.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20
5	457-101-749	VIPI Data Srv CAS Pack 1001-5000TB=CA	\$0.00	V	16%	\$0.00	\$80.00	\$73.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.60
5	457-101-750	VIPI Data Srv CAS Pack 5001+TB=CA	\$0.00	V	16%	\$0.00	\$72.50	\$66.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.70
5	457-101-859	ECS Appliance SW 1-100TB=CB	\$0.00	V	16%	\$0.00	\$32.90	\$28.20	\$23.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.60
5	457-101-862	VIPI ECS DC=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-001	VIPI Controller=CA	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-587	VIPI Controller Starter 50 TB Lic Pck	\$1.00	V	16%	\$0.84	\$2,354.35	\$2,166.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,166.00
5	458-000-648	VIPI SRM for ECS	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-649	VIPI SRM for SIO	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-842	VIPI CONTROLLER	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-872	Elastic Cloud Strg	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-877	VIPI SRM Comm	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-989	AppSync for VIPI	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-000-995	ECS Promotion	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-160	VIPI SRM Open	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-198	Object Bundle Atmos	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-199	Object Bundle Centera	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-200	ECS DARE	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	458-001-214	VIPI Object Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	458-001-215	VIPI Object Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-216	VIPI Object Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	458-001-217	VIPI Object Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	458-001-218	VIPI Object Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$27.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	458-001-219	Elastic Cloud Storage DIY (ECS)	\$0.00	V	16%	\$0.00	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-220	VIPI HDFS Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	458-001-221	VIPI HDFS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-222	VIPI HDFS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	458-001-223	VIPI HDFS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	458-001-224	VIPI HDFS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$27.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	458-001-225	VIPI HDFS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-226	VIPI Object+HDFS Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	458-001-227	VIPI Object+HDFS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-228	VIPI Object+HDFS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	458-001-229	VIPI Object+HDFS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	458-001-230	VIPI Object+HDFS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$27.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$24.30
5	458-001-231	VIPI Object+HDFS Com Pack Tier 6=CB	\$0.00	V	16%	\$0.00	\$25.00	\$22.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.50
5	458-001-232	VIPI CAS Com Pack Tier 1=CB	\$0.00	V	16%	\$0.00	\$42.00	\$37.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.80
5	458-001-233	VIPI CAS Com Pack Tier 2=CB	\$0.00	V	16%	\$0.00	\$35.00	\$31.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31.50
5	458-001-234	VIPI CAS Com Pack Tier 3=CB	\$0.00	V	16%	\$0.00	\$32.00	\$28.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.80
5	458-001-235	VIPI CAS Com Pack Tier 4=CB	\$0.00	V	16%	\$0.00	\$28.00	\$25.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.20
5	458-001-236	VIPI CAS Com Pack Tier 5=CB	\$0.00	V	16%	\$0.00	\$27.00	\$24.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0		

Dell EMC NASPO ValuePoint Contract MNWNC-109
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BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE									
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL			
5	458-002-111	NHC Developer Workbench	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMCEOB3-CF	ATMOS BUNDLES CE SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMCERTUOB3-CF	ATMOS BUNDLES CE RTU SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSCEOB3-J	ATMOS BUNDLE CE SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSCEOB3J	ATMOS BUNDLES CE SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSCERTUOB2	ATMOS BUNDLE CE RTU SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSCERTUOB3	ATMOS BUNDLES CE RTU SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSLEOB2	ATMOS BUNDLE LE SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSLERTUOB2	ATMOS BUNDLE LE RTU SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSOB3-CF	ATMOS BUNDLES OS SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSOB3J	ATMOS BUNDLE OS SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSOSOB3	ATMOS BUNDLES OS SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ATMOSOSOB3J	ATMOS BUNDLES OS SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CENCFE1SOB2	CENTERA BUNDLE CE PLS SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CENTGOVEDOB2	CENTERA BUNDLE GOV ED SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CENTREPLCOB2	CENTERA BUNDLE REF SW-ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR2NADVRMLICOB2	CENTERA BUNDLE ADVANCED RETENTION MNGMT	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR2NMSWOB2	CENTERA BUNDLE MIRROR SW (2 NODE)=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR2NPSWOB2	CENTERA BUNDLE PARITY SW (2 NODE)=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNR2NPPUPC4OB2	CENTERA BUNDLE PARITY UPGRADE=ID	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCNSLSWKITOB2	CENTERA BUNDLE CONSOLE SOFTWARE=IC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRCUAIWSWOB2	CENTERA BUNDLE CNR INT BOX CUA SW=IC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRSWRK2RKOBJ2	CENTERA BUNDLE RACK TO RACK ENT SW=IC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	CNRTOOLSSWOB2	CENTERA BUNDLE SAS TOOLS & DOCS=IC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS4-SLES	ECS4 SUSE LINUX ENTPRSE SERVER OS TRCK	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS5-SLES	ECS5 SUSE LINUX ENTPRSE SERVER OS TRCK	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS-DARE-KIT	EMC ECS Dare 2.2 SW Media Kit=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS-US-UPC	ECS UPGRADE LICENSE SOLUTION=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ECS-SW-KIT	EMC ECS SW MEDIA KIT=CB	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-10G-SFP	10GBE OPTICAL SFP	\$670.00	V	16%	\$562.80	\$93.80	\$80.40	\$67.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$107.20	\$0.00
5	ES4-15-T6	DAE 15 6TB SATA 7.2K HAPW MFG ECS G4	\$17,510.00	V	16%	\$14,708.40	\$2,451.40	\$2,101.20	\$1,751.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,801.60	\$0.00
5	ES4-15-T6-U	DAE 15 6TB SATA 7.2K HAPW FLD ECS G4	\$17,510.00	V	16%	\$14,708.40	\$2,451.40	\$2,101.20	\$1,751.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,801.60	\$0.00
5	ES4-15-T6-X	DAE 15 6TB SATA 7.2K HAPW FLD ECS G4	\$17,510.00	V	16%	\$14,708.40	\$2,451.40	\$2,101.20	\$1,751.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,801.60	\$0.00
5	ES4-30-T1	DAE 30 1TBSATA 7.2K HAPW MFG QTY1 ECS G4	\$18,940.00	V	16%	\$14,229.60	\$2,371.60	\$2,032.80	\$1,694.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,710.40	\$0.00
5	ES4-30-T1-U	DAE 30 1TB U SATA 7.2K HAPW MFG ECS G4	\$20,320.00	V	16%	\$17,068.80	\$2,844.80	\$2,438.40	\$2,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,251.20	\$0.00
5	ES4-30-T1-X	DAE 30 1TB X SATA 7.2K HAPW MFG ECS G4	\$20,320.00	V	16%	\$17,068.80	\$2,371.60	\$2,032.80	\$1,694.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,710.40	\$0.00
5	ES4-30-T6	DAE 30 6TB SATA 7.2K HAPW MFG ECS G4	\$25,900.00	V	16%	\$21,756.00	\$3,626.00	\$3,108.00	\$2,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,144.00	\$0.00
5	ES4-30-T6-U	DAE 30 6TB SATA 7.2K HAPW FLD ECS G4	\$25,900.00	V	16%	\$21,756.00	\$3,626.00	\$3,108.00	\$2,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,144.00	\$0.00
5	ES4-30-T6-X	DAE 30 6TB SATA 7.2K HAPW FLD ECS G4	\$25,900.00	V	16%	\$21,756.00	\$3,626.00	\$3,108.00	\$2,590.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,144.00	\$0.00
5	ES4-3PD-RINT	CBLE CABPWR 3 PHS INT RSLSTL QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-RINT-2U	CBLE CABPWR 3 PHS QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-RS	CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-RS-2U	CBLE CABPWR 3 PHS RUSSELL QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-US	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PD-US-2U	CBLE CABPWR 3 PHS HUBELL QTY2 ECS G4U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PW-INTFL	CBL CBPR 3 PHSE WYE INL FLYNG LDS ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PW-INTG	CBL CBPR 3 PHSE WYE INTL GARO ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PW-US	CBL CBPR 3 PHSE WYE US FLYNG LDS ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-3PW-USL22	CBL CBPR 3 PHASE WYE US L22 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-45-T6	DAE 45 6TB SATA 7.2K HAPW MFG ECS G4	\$34,350.00	V	16%	\$28,854.00	\$4,809.00	\$4,122.00	\$3,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,496.00	\$0.00
5	ES4-45-T6-U	DAE 45 6TB SATA 7.2K HAPW FLD ECS G4	\$34,350.00	V	16%	\$28,854.00	\$4,809.00	\$4,122.00	\$3,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,496.00	\$0.00
5	ES4-45-T6-X	DAE 45 6TB SATA 7.2K HAPW FLD ECS G4	\$34,350.00	V	16%	\$28,854.00	\$4,809.00	\$4,122.00	\$3,435.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,496.00	\$0.00
5	ES4-60-T6	DAE 60 6TB SATA 7.2K HAPW MFG ECS G4	\$42,980.00	V	16%	\$36,103.20	\$6,017.20	\$5,157.60	\$4,298.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,876.80	\$0.00
5	ES4-60-T6-U	DRIVES 60 6TB SATA 7.2K MFG ECS G4 TAA	\$44,730.00	V	16%	\$37,573.20	\$6,262.20	\$5,367.60	\$4,473.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,156.80	\$0.00
5	ES4-60-T6-X	DAE 60 6TB SATA 7.2K HAPW FLD ECS G4	\$42,980.00	V	16%	\$36,103.20	\$6,017.20	\$5,157.60	\$4,298.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,876.80	\$0.00
5	ES4-ANTI-MOV	BRACKET ANTI MOVE QTY1 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-CR-SVR-BK-B4X	SVR 2U CHS CR BL 10GBE HAPW FLD ECS G4	\$109,880.00	V	16%	\$92,299.20	\$15,383.20	\$13,185.60	\$10,988.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,580.80	\$0.00
5	ES4-CR-SVR-OB-B4X	SVR 2U CHS CR OB 10GBE HAPW FLD ECS G4	\$0.00	V	16%	\$0.00	\$4,935.00	\$4,230.00	\$3,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,640.00	\$0.00
5	ES4-DC-1-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G4	\$22,890.00	V	16%	\$19,227.60	\$3,204.60	\$2,746.80	\$2,289.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,682.40	\$0.00
5	ES4-DC-1-SW10GB-X	SWCH DC 10GBE 52P HAPW FLD QTY1 ECS G4	\$27,470.00	V	16%	\$23,074.80	\$3,845.80	\$3,296.40	\$2,747.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,395.20	\$0.00
5	ES4-DC-RACK	RACK DC 40UD 4DRP HAPW MFG QTY1 ECS G4	\$0.00	V	16%	\$0.00	\$1,167.60	\$1,000.80	\$834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,334.40	\$0.00
5	ES4-DC-RACK-P3D	RACK DC 40UD 2DRP D3PH MFG QTY1 ECS G4	\$0.00	V	16%	\$0.00	\$1,167.60	\$1,000.80	\$834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,334.40	\$0.00
5	ES4-DC-RACK-P3W	RACK DC 40UD 2PHASE WYE MFG QTY1 ECS G4	\$0.00	V	16%	\$0.00	\$1,167.60	\$1,000.80	\$834.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,334.40	\$0.00
5	ES4-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G4	\$0.00	V	16%	\$0.00	\$4,429.60	\$3,796.80	\$3,164.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,062.40	\$0.00
5	ES4-DC-SVR-OB-B4X	SVR 2U CHS DC 4BL 10GBE HAPW FLD ECS G4	\$0.00	V	16%	\$0.00	\$4,935.00	\$4,230.00	\$3,525.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,640.00	\$0.00
5	ES4-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,370.00	V	16%	\$10,390.80	\$1,731.80	\$1,484.40	\$1,237.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,979.20	\$0.00
5	ES4-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G4	\$14,840.00	V	16%	\$12,465.60	\$2,077.60	\$1,780.80	\$1,484.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,374.40	\$0.00
5	ES4-DOOR-BRND	DOOR BRANDED QTY1 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-ASTL	CBLE CABPWR AUST QTY2 ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-P40U-ASTL-2U	CBLE CABPWR AUST QTY2 ECS G4U	\$0													

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE						
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL
5	ES4-SR-SVR-OB-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G4	\$0.00	V	16%	\$0.00	\$4,935.00	\$4,230.00	\$3,525.00	\$0.00	\$0.00	\$0.00	\$5,640.00
5	ES4-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G4	\$0.00	V	16%	\$0.00	\$4,935.00	\$4,230.00	\$3,525.00	\$0.00	\$0.00	\$0.00	\$5,640.00
5	ES4-SVR-B4	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-SVR-B4-U	SVR 2U CHS 4BL 10GBE HAPW CST ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-SVR-B4-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G4	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES4-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G4	\$18,400.00	V	16%	\$15,456.00	\$2,576.00	\$2,208.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$2,944.00
5	ES4-SW10G-X	SWCH 10GBE 24P HAPW FLD QTY1 ECS G4	\$18,400.00	V	16%	\$15,456.00	\$2,576.00	\$2,208.00	\$1,840.00	\$0.00	\$0.00	\$0.00	\$2,944.00
5	ES4-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$11,510.00	V	16%	\$9,868.40	\$1,611.40	\$1,381.20	\$1,151.00	\$0.00	\$0.00	\$0.00	\$1,841.60
5	ES4-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G4	\$11,510.00	V	16%	\$9,868.40	\$1,611.40	\$1,381.20	\$1,151.00	\$0.00	\$0.00	\$0.00	\$1,841.60
5	ES4-V1-DC1-SW10GB	SWCH DC 10GBE 64P HAPW MFG QTY1 ECS G4	\$22,890.00	V	16%	\$19,227.60	\$3,204.60	\$2,746.80	\$2,289.00	\$0.00	\$0.00	\$0.00	\$3,662.40
5	ES4-V1-DC1-SW10GBX	SWCH DC 10GBE 64P HAPW CUS QTY1 ECS G4	\$22,890.00	V	16%	\$19,227.60	\$3,204.60	\$2,746.80	\$2,289.00	\$0.00	\$0.00	\$0.00	\$3,662.40
5	ES4-V1-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G4	\$12,370.00	V	16%	\$10,390.80	\$1,731.80	\$1,484.40	\$1,237.00	\$0.00	\$0.00	\$0.00	\$1,979.20
5	ES4-V1-DC-SWGB-X	SWCH DC 1GBE 48P HAPW CUS QTY1 ECS G4	\$12,370.00	V	16%	\$10,390.80	\$1,731.80	\$1,484.40	\$1,237.00	\$0.00	\$0.00	\$0.00	\$1,979.20
5	ES4-V1-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G4	\$11,510.00	V	16%	\$9,868.40	\$2,077.60	\$1,780.80	\$1,484.00	\$0.00	\$0.00	\$0.00	\$2,841.60
5	ES4-V1-SWGB-X	SWCH 1GBE 48P HAPW CUS QTY1 ECS G4	\$11,510.00	V	16%	\$9,868.40	\$2,077.60	\$1,780.80	\$1,484.00	\$0.00	\$0.00	\$0.00	\$2,841.60
5	ES5-10C-SFP	10GBE OPTICAL SFP	\$67.00	V	16%	\$56.28	\$93.80	\$80.40	\$67.00	\$0.00	\$0.00	\$0.00	\$107.20
5	ES5-10-T8	DAE 10 8TB SAS 7.2K HAPW MFG ECS G5	\$19,150.00	V	16%	\$16,086.00	\$2,681.00	\$2,298.00	\$1,915.00	\$0.00	\$0.00	\$0.00	\$3,064.00
5	ES5-10-T8T	DRIVES 10 8TB SAS 7.2K MFG ECS G5 TAA	\$13,260.00	V	16%	\$11,138.40	\$1,856.40	\$1,591.20	\$1,326.00	\$0.00	\$0.00	\$0.00	\$2,121.60
5	ES5-10-T8T-UF	DRIVES 10 8TB SAS 7.2K FLD ECS G5 TAA	\$7,600.00	V	16%	\$6,384.00	\$1,064.00	\$912.00	\$760.00	\$0.00	\$0.00	\$0.00	\$1,216.00
5	ES5-10-T8-U	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 U	\$19,150.00	V	16%	\$16,086.00	\$2,681.00	\$2,298.00	\$1,915.00	\$0.00	\$0.00	\$0.00	\$3,064.00
5	ES5-10-T8-X	DAE 10 8TB SAS 7.2K HAPW FLD ECS G5 X	\$19,150.00	V	16%	\$16,086.00	\$2,681.00	\$2,298.00	\$1,915.00	\$0.00	\$0.00	\$0.00	\$3,064.00
5	ES5-112-T10T	DRIVE SLEDS 112 10TB SAS 7.2K MFG ECS G5	\$197,740.00	V	16%	\$166,101.60	\$27,683.60	\$23,728.80	\$19,774.00	\$0.00	\$0.00	\$0.00	\$31,638.40
5	ES5-112-T10T-TA	DAE 112 10TB SAS 7.2K HAPW MFG ECS G5 TA	\$197,740.00	V	16%	\$166,101.60	\$27,683.60	\$23,728.80	\$19,774.00	\$0.00	\$0.00	\$0.00	\$31,638.40
5	ES5-112-T8T	DRIVE SLEDS 112 8TB SAS 7.2K MFG ECS G5	\$154,680.00	V	16%	\$129,931.20	\$21,655.20	\$18,561.60	\$15,468.00	\$0.00	\$0.00	\$0.00	\$24,748.80
5	ES5-112-S8T-TA	DAE 112 8TB SAS 7.2K HAPW MFG ECS G5 TA	\$154,680.00	V	16%	\$129,931.20	\$21,655.20	\$18,561.60	\$15,468.00	\$0.00	\$0.00	\$0.00	\$24,748.80
5	ES5-12-SSD-U	DAE 12 SSD MFG ECS G5 UPC	\$24,600.00	V	16%	\$20,864.00	\$3,444.00	\$2,952.00	\$2,460.00	\$0.00	\$0.00	\$0.00	\$3,936.00
5	ES5-15-T8	DAE 15 8TB SAS 7.2K HAPW MFG ECS G5	\$24,600.00	V	16%	\$20,864.00	\$3,444.00	\$2,952.00	\$2,460.00	\$0.00	\$0.00	\$0.00	\$3,936.00
5	ES5-15-T8-U	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 U	\$24,600.00	V	16%	\$20,864.00	\$3,444.00	\$2,952.00	\$2,460.00	\$0.00	\$0.00	\$0.00	\$3,936.00
5	ES5-15-T8-X	DAE 15 8TB SAS 7.2K HAPW FLD ECS G5 X	\$24,600.00	V	16%	\$20,864.00	\$3,444.00	\$2,952.00	\$2,460.00	\$0.00	\$0.00	\$0.00	\$3,936.00
5	ES5-20-T8	DAE 20 8TB SAS 7.2K HAPW MFG ECS G5	\$27,300.00	V	16%	\$22,932.00	\$3,822.00	\$3,276.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$4,368.00
5	ES5-20-T8-U	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 U	\$27,300.00	V	16%	\$22,932.00	\$3,822.00	\$3,276.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$4,368.00
5	ES5-20-T8-X	DAE 20 8TB SAS 7.2K HAPW FLD ECS G5 X	\$27,300.00	V	16%	\$22,932.00	\$3,822.00	\$3,276.00	\$2,730.00	\$0.00	\$0.00	\$0.00	\$4,368.00
5	ES5-30-T8	DAE 30 8TB SAS 7.2K HAPW MFG ECS G5	\$33,590.00	V	16%	\$28,215.60	\$4,702.60	\$4,030.80	\$3,359.00	\$0.00	\$0.00	\$0.00	\$5,374.40
5	ES5-30-T8-U	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 U	\$33,590.00	V	16%	\$28,215.60	\$4,702.60	\$4,030.80	\$3,359.00	\$0.00	\$0.00	\$0.00	\$5,374.40
5	ES5-30-T8-X	DAE 30 8TB SAS 7.2K HAPW FLD ECS G5 X	\$33,590.00	V	16%	\$28,215.60	\$4,702.60	\$4,030.80	\$3,359.00	\$0.00	\$0.00	\$0.00	\$5,374.40
5	ES5-3PD-RINT	CBLE CABPWR 3 PHIS INT RSLSTL QTY2 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-3PD-RINT-2U	CBLE CABPWR 3 PHIS QTY2 ECS G5U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-3PD-RS	CBLE CABPWR 3 PHIS RUSSELL QTY2 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-3PD-RS-2U	CBLE CABPWR 3 PHIS RUSSELL QTY2 ECS G5U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-3PD-US	CBLE CABPWR 3 PHIS HUBELL QTY2 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-3PD-US-2U	CBLE CABPWR 3 PHIS HUBELL QTY2 ECS G5U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-3PW-INTFL	CBL CBPR 3 PHISE WYE INL FLYNG LDS ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-3PW-INTG	CBL CBPR 3 PHISE WYE INTL GARO ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-3PW-US	CBL CBPR 3 PHISE WYE US FLYNG LDS ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-3PW-USL22	CBL CBPR 3 PHASE WYE US L22 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-40-T8T	DRIVES 40 8TB SAS 7.2K FLD ECS G5 TAA	\$53,030.00	V	16%	\$44,545.20	\$7,424.20	\$6,363.60	\$5,303.00	\$0.00	\$0.00	\$0.00	\$8,484.80
5	ES5-40-T8T-UF	DRIVES 40 8TB SAS 7.2K MFG ECS G5 TAA	\$30,400.00	V	16%	\$25,536.00	\$4,256.00	\$3,648.00	\$3,040.00	\$0.00	\$0.00	\$0.00	\$4,864.00
5	ES5-42-T8-X	DAE 42 8TB SAS 7.2K HAPW FLD ECS G5	\$45,050.00	V	16%	\$37,842.00	\$6,307.00	\$5,406.00	\$4,505.00	\$0.00	\$0.00	\$0.00	\$7,208.00
5	ES5-45-T8	DAE 45 8TB SAS 7.2K HAPW MFG ECS G5	\$43,000.00	V	16%	\$36,120.00	\$6,020.00	\$5,160.00	\$4,300.00	\$0.00	\$0.00	\$0.00	\$6,880.00
5	ES5-45-T8-U	DAE 45 8TB SAS 7.2K HAPW FLD ECS G5 U	\$43,000.00	V	16%	\$36,120.00	\$6,020.00	\$5,160.00	\$4,300.00	\$0.00	\$0.00	\$0.00	\$6,880.00
5	ES5-45-T8-X	DAE 45 8TB SAS 7.2K HAPW FLD QTY1 ECS G5	\$43,000.00	V	16%	\$36,120.00	\$6,020.00	\$5,160.00	\$4,300.00	\$0.00	\$0.00	\$0.00	\$6,880.00
5	ES5-5-T8T	Drives 5 8TB SAS 7.2K HAPW MFG ECS G5 TAA	\$6,630.00	V	16%	\$5,568.20	\$928.20	\$795.60	\$663.00	\$0.00	\$0.00	\$0.00	\$1,060.80
5	ES5-5-T8T-UF	DAE 5 8TB SAS 7.2K HAPW MFG ECS G5 TAA	\$3,800.00	V	16%	\$3,192.00	\$532.00	\$456.00	\$380.00	\$0.00	\$0.00	\$0.00	\$608.00
5	ES5-60-T8	DAE 60 8TB SAS 7.2K HAPW MFG ECS G5	\$54,130.00	V	16%	\$45,469.20	\$7,578.20	\$6,495.60	\$5,413.00	\$0.00	\$0.00	\$0.00	\$8,660.80
5	ES5-60-T8-U	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 U	\$54,130.00	V	16%	\$45,469.20	\$7,578.20	\$6,495.60	\$5,413.00	\$0.00	\$0.00	\$0.00	\$8,660.80
5	ES5-60-T8-X	DAE 60 8TB SAS 7.2K HAPW FLD ECS G5 X	\$54,130.00	V	16%	\$45,469.20	\$7,578.20	\$6,495.60	\$5,413.00	\$0.00	\$0.00	\$0.00	\$8,660.80
5	ES5-7048-10T-E	V2 INTL SWCH LIC 7048-A 7010T-48 E	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-7050-SX-E	V2 INTL SWCH LIC 7050S-52 7050SX-64 E	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-7050-SX-Z	V2 INTL SWCH LIC 7050S-52 7050SX-64 Z	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-70-T10	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5	\$73,440.00	V	16%	\$61,689.60	\$10,281.60	\$8,812.80	\$7,344.00	\$0.00	\$0.00	\$0.00	\$11,750.40
5	ES5-70-T10-TAX	DAE 70 10TB SAS 7.2K HAPW MFG ECS G5 TAX	\$73,440.00	V	16%	\$61,689.60	\$10,281.60	\$8,812.80	\$7,344.00	\$0.00	\$0.00	\$0.00	\$11,750.40
5	ES5-70-T10-X	DAE 70 10TB SAS 7.2K HAPW FLD ECS G5	\$73,440.00	V	16%	\$61,689.60	\$10,281.60	\$8,812.80	\$7,344.00	\$0.00	\$0.00	\$0.00	\$11,750.40
5	ES5-70-T8	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5	\$69,980.00	V	16%	\$58,783.20	\$9,797.20	\$8,397.60	\$6,998.00	\$0.00	\$0.00	\$0.00	\$11,196.80
5	ES5-70-T8-TAU	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAU	\$69,980.00	V	16%	\$58,783.20	\$9,797.20	\$8,397.60	\$6,998.00	\$0.00	\$0.00	\$0.00	\$11,196.80
5	ES5-70-T8-TAX	DAE 70 8TB SAS 7.2K HAPW MFG ECS G5 TAX	\$69,980.00	V	16%	\$58,783.20	\$9,797.20	\$8,397.60	\$6,998.00	\$0.00	\$0.00	\$0.00	\$11,196.80
5	ES5-70-T8-U	DAE 70 8TB SAS 7.2K HAPW CST ECS G5	\$69,980.00	V	16%	\$58,783.20	\$9,797.20	\$8,397.60	\$6,998.00	\$0.00	\$0.00	\$0.00	\$11,196.80
5	ES5-70-T8-X	DAE 70 8TB SAS 7.2K HAPW FLD ECS G5	\$69,980.00	V	16%	\$58,783.20	\$9,797.20	\$8,397.60	\$6,998.00	\$0.00			

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	ES5-DC-PSNT	ECS PRODUCT SERIAL NUMBER TAG DC	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-DC-RACK	RACK DC 40UD 4DROP HAPW MFG QTY1 ECS G5	\$10,190.00	V	16%	\$8,559.60	\$1,426.60	\$1,222.80	\$1,222.80	\$1,019.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,630.40
5	ES5-DC-RACK-P3D	RACK DC 40UD 2DROP D3PH MFG QTY1 ECS G5	\$10,190.00	V	16%	\$8,559.60	\$1,426.60	\$1,222.80	\$1,222.80	\$1,019.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,630.40
5	ES5-DC-RACK-P3W	RACK DC 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$10,190.00	V	16%	\$8,559.60	\$1,426.60	\$1,222.80	\$1,222.80	\$1,019.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,630.40
5	ES5-DC-SVR-OB-B4	SVR 2U CHS DC 4BL 10GBE HAPW MFG ECS G5	\$37,780.00	V	16%	\$31,735.20	\$5,289.20	\$4,533.60	\$4,533.60	\$3,778.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,044.80
5	ES5-DC-SVR-OB-B4X	SVR 2U CHS DC 4BL 10GBE HAPW FLD QTY1 ECS G5	\$37,780.00	V	16%	\$31,735.20	\$5,289.20	\$4,533.60	\$4,533.60	\$3,778.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,044.80
5	ES5-DC-SW10GB	SWCH DC 10GBE 52P HAPW MFG QTY1 ECS G5	\$14,330.00	V	16%	\$12,037.20	\$2,006.20	\$1,719.60	\$1,719.60	\$1,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,292.80
5	ES5-DC-SW10GB-X	SWCH DC 10GBE 24P HAPW FLD QTY1 ECS G5	\$14,330.00	V	16%	\$12,037.20	\$2,006.20	\$1,719.60	\$1,719.60	\$1,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,292.80
5	ES5-DC-SWGB	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,830.00	V	16%	\$10,777.20	\$1,796.20	\$1,539.60	\$1,539.60	\$1,283.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.80
5	ES5-DC-SWGB-C	SWCH DC 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,830.00	V	16%	\$10,777.20	\$1,796.20	\$1,539.60	\$1,539.60	\$1,283.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.80
5	ES5-DC-SWGB-C-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,830.00	V	16%	\$10,777.20	\$1,796.20	\$1,539.60	\$1,539.60	\$1,283.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.80
5	ES5-DC-SWGB-X	SWCH DC 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,830.00	V	16%	\$10,777.20	\$1,796.20	\$1,539.60	\$1,539.60	\$1,283.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.80
5	ES5-DC-TRAY-X	RACK TRAY DC QTY1 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-DOOR-BRND	DOOR BRANDED QTY1 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-DOOR-BRND-D	DOOR BRANDED QTY1 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-ASTL	CBLE CABPWR AUST QTY2 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-ASTL-2U	CBLE CABPWR AUST QTY2 ECS G5U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-IEC3	CBLE CABPWR INTERNTL QTY2 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-IEC3-2U	CBLE CABPWR INTERNTL QTY2 ECS G5U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-RS	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-RS-2U	CBLE CABPWR RUSSELLSTOHL QTY2 ECS G5U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-US	CBLE CABPWR L6-30A US QTY2 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-P40U-US-2U	CBLE CABPWR L6-30A US QTY2 ECS G5U	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-PP-PSNT	ECS PRODUCT SERIAL NUMBER TAG PP	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-PP-RACK	RACK 40UD PP 4DROP HAPW MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-PP-RACK-D	RACK 40UD PP 4DROP HAPW MFG QTY1 ECS	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-PP-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-PP-RACK-P3D-D	RACKD 40UD PP 2DROP D3PH MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-PP-RACK-P3W	RACKD 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-PP-RACK-P3W-D	RACK 40UD PP 3 PHASE WYE MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-PP-TRAY-X	RACK TRAY PP QTY1 ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-PSNT	ECS PRODUCT SERIAL NUMBER TAG	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-RACK	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-RACK-D	RACK 40UD 4DROP HAPW MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-RACK-P3D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-RACK-P3D-D	RACKD 40UD 2DROP D3PH MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-RACK-P3W	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-RACK-P3W-D	RACK 40UD 3 PHASE WYE MFG QTY1 ECS G5	\$9,980.00	V	16%	\$8,383.20	\$1,397.20	\$1,197.60	\$1,197.60	\$998.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,596.80
5	ES5-RUBICON	V2 ECS RUBICON MODEL	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SR-SVR-OB-B4	SVR 2U CHS SR 4BL 10GBE HAPW MFG ECS G5	\$37,780.00	V	16%	\$31,735.20	\$5,289.20	\$4,533.60	\$4,533.60	\$3,778.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,044.80
5	ES5-SR-SVR-OB-B4X	SVR 2U CHS SR 4BL 10GBE HAPW FLD ECS G5	\$37,780.00	V	16%	\$31,735.20	\$5,289.20	\$4,533.60	\$4,533.60	\$3,778.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,044.80
5	ES5-SVR-B1	SVR 2U CHS 1BL 10GBE HAPW MFG ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B1-D-X	SVR 2U CHS 1BL 10GBE HAPW FLD ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B1-U	SVR 2U CHS 1BL 10GBE HAPW FLD ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B1-X	SVR 2U CHS 1BL 10GBE HAPW CST ECS G5	\$7,000.00	V	16%	\$5,880.00	\$980.00	\$840.00	\$840.00	\$700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,120.00
5	ES5-SVR-B2	SVR 2U CHS 2BL 10GBE HAPW MFG ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B2-D-X	SVR 2U CHS 2BL 10GBE HAPW FLD ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B2-U	SVR 2U CHS 2BL 10GBE HAPW FLD ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B2-X	SVR 2U CHS 2BL 10GBE HAPW CST ECS G5	\$14,000.00	V	16%	\$11,760.00	\$1,960.00	\$1,680.00	\$1,680.00	\$1,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,240.00
5	ES5-SVR-B4	SVR 2U CHS 4BL 10GBE HAPW MFG ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B4-D-X	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B4-U	SVR 2U CHS 4BL 10GBE HAPW FLD ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-B4-X	SVR 2U CHS 4BL 10GBE HAPW CST ECS G5	\$0.00	V	16%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	ES5-SVR-LPG-B1-X	SVR 1BL 10GBE HAPW UPC ECS G5	\$7,000.00	V	16%	\$5,880.00	\$980.00	\$840.00	\$840.00	\$700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,120.00
5	ES5-SW10GB	SWCH 10GBE 24P HAPW MFG QTY1 ECS G5	\$15,790.00	V	16%	\$13,263.60	\$2,210.60	\$1,894.80	\$1,894.80	\$1,579.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,526.40
5	ES5-SW10GB-X	SWCH 10GBE 52P HAPW FLD QTY1 ECS G4	\$15,790.00	V	16%	\$13,263.60	\$2,210.60	\$1,894.80	\$1,894.80	\$1,579.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,526.40
5	ES5-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$14,140.00	V	16%	\$11,877.60	\$1,979.60	\$1,696.80	\$1,696.80	\$1,414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.40
5	ES5-SWGB-C	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,360.00	V	16%	\$10,382.40	\$1,730.40	\$1,483.20	\$1,483.20	\$1,236.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,977.60
5	ES5-SWGB-C-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$12,360.00	V	16%	\$10,382.40	\$1,730.40	\$1,483.20	\$1,483.20	\$1,236.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,977.60
5	ES5-SWGB-X	SWCH 1GBE 48P HAPW FLD QTY1 ECS G5	\$14,140.00	V	16%	\$11,877.60	\$1,979.60	\$1,696.80	\$1,696.80	\$1,414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,262.40
5	ES5-V2-DC-SW10GB	10 GBE switch, MFG Install, Compute Rack	\$14,330.00	V	16%	\$12,037.20	\$2,006.20	\$1,719.60	\$1,719.60	\$1,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,292.80
5	ES5-V2-DC-SW10GB-X	10 GBE switch, Field Install, Compute Ra	\$14,330.00	V	16%	\$12,037.20	\$2,006.20	\$1,719.60	\$1,719.60	\$1,433.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,292.80
5	ES5-V2-DC-SWGB	1 GBE switch, MFG Install, Compute Rack	\$12,830.00	V	16%	\$10,777.20	\$1,796.20	\$1,539.60	\$1,539.60	\$1,283.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.80
5	ES5-V2-DC-SWGB-X	1 GBE switch, Field Install, Compute Ra	\$12,830.00	V	16%	\$10,777.20	\$1,796.20	\$1,539.60	\$1,539.60	\$1,283.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,052.80
5	ES5-V2-SW10GB	SWCH 10GBE 48P HAPW MFG QTY1 ECS G5	\$12,800.00	V	16%	\$10,752.00	\$1,792.00	\$1,536.00	\$1,536.00	\$1,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,048.00
5	ES5-V2-SW10GB-X	10 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,800.00	V	16%	\$10,752.00	\$1,792.00	\$1,536.00	\$1,536.00	\$1,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,048.00
5	ES5-V2-SWGB	SWCH 1GBE 48P HAPW MFG QTY1 ECS G5	\$12,800.00	V	16%	\$10,752.00	\$1,792.00	\$1,536.00	\$1,536.00	\$1,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,048.00
5	ES5-V2-SWGB-X	1 GBE SWC, FLD INSTL, STOR OR CUSS RACK	\$12,800.00	V	16%	\$10,752.00	\$1,792.00	\$1,536.00	\$1,536.00	\$1,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,048.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-104-602	RP/EX LOC REG CAP T11 VPLEX (1001TB)+=CA	\$870.00	VPLEX	34%	\$574.20	\$174.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-603	RP/EX REM REG CAP VPLEX (0-14TB) =CA	\$3,010.00	VPLEX	34%	\$1,986.60	\$602.00	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-604	RP/EX REM REG CAP VPLEX (15-25TB) =CA	\$2,750.00	VPLEX	34%	\$1,815.00	\$550.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-605	RP/EX REM REG CAP VPLEX (26-40TB) =CA	\$2,515.00	VPLEX	34%	\$1,659.90	\$463.00	\$452.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-606	RP/EX REM REG CAP VPLEX (41-60TB) =CA	\$2,315.00	VPLEX	34%	\$1,527.80	\$416.00	\$416.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-607	RP/EX REM REG CAP VPLEX (61-100TB) =CA	\$2,080.00	VPLEX	34%	\$1,372.80	\$360.00	\$374.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-608	RP/EX REM REG CAP VPLEX (101-150TB) =CA	\$1,950.00	VPLEX	34%	\$1,287.50	\$350.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-609	RP/EX REM REG CAP VPLEX (151-250TB) =CA	\$1,925.00	VPLEX	34%	\$1,270.50	\$360.00	\$346.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-610	RP/EX REM REG CAP VPLEX (251-400TB) =CA	\$1,800.00	VPLEX	34%	\$1,188.00	\$340.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-611	RP/EX REM REG CAP VPLEX (401-600TB) =CA	\$1,700.00	VPLEX	34%	\$1,122.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-612	RP/EX REM REG CAP VPLEX (601-1000TB) =CA	\$1,428.00	VPLEX	34%	\$942.48	\$285.60	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-613	RP/EX REM REG CAP VPLEX (1001TB+) =CA	\$1,050.00	VPLEX	34%	\$693.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-953	RP-EX Local for VPLEX Large Capacity =IC	\$709,300.00	VPLEX	34%	\$468,138.00	\$141,860.00	\$127,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-104-956	RP-EX Remote for VPLEX Large Capacity =IC	\$1,296,070.00	VPLEX	34%	\$855,406.20	\$259,214.00	\$233,292.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-490	EMC Storage Analytics for VPLEX =IC	\$0.00	VPLEX	34%	\$0.00	\$8,000.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-583	VPLEX GEO SYNCHRONY for Large Capacity =IC	\$401,390.00	VPLEX	34%	\$264,917.40	\$36,125.10	\$28,097.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-584	VPLEX LOCAL for Large Capacity =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-585	VPLEX METRO for Large Capacity =IC	\$1,207,530.00	VPLEX	34%	\$796,969.80	\$241,506.00	\$217,355.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-611	VPLEX GeoSynchrony Base (incl. 10TB) =CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-613	VPLEX Local Base (incl. 10TB) =CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-615	VPLEX Metro Base New License =CA	\$0.00	VPLEX	34%	\$0.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-617	VPLEX Geo Base New License =CA	\$0.00	VPLEX	34%	\$0.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-619	VPLEX BASE VNX5100 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$5,730.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-620	VPLEX METRO VNX5100 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$17,188.00	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-621	VPLEX BASE VNX5300 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$5,730.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-622	VPLEX METRO VNX5300 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$17,188.00	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-623	VPLEX BASE VNX5500 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$8,404.00	\$7,563.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-624	VPLEX METRO VNX5500 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$20,244.00	\$18,219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-625	VPLEX BASE VNX5700 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$12,224.00	\$11,001.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-625	VPLEX METRO VNX5700 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$27,884.00	\$25,095.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-626	VPLEX BASE VNX7500 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$27,884.00	\$25,095.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-627	VPLEX METRO VNX7500 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$98,198.00	\$89,188.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-628	VPLEX BASE VNX5200 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$38,198.00	\$34,378.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-629	VPLEX METRO VNX5200 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$5,844.00	\$5,259.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-630	VPLEX BASE VNX5500 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$17,532.00	\$15,778.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-631	VPLEX METRO VNX5500 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$7,220.00	\$6,498.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-632	VPLEX BASE VNX5400 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$21,656.00	\$19,440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-633	VPLEX METRO VNX5400 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$12,818.00	\$10,816.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-634	VPLEX BASE VNX5600 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$28,948.00	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-635	VPLEX METRO VNX5600 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$15,158.00	\$13,642.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-636	VPLEX BASE VNX5800 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$34,576.00	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-637	VPLEX METRO VNX5800 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$21,772.00	\$19,584.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-638	VPLEX BASE VNX7600 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$43,546.00	\$39,191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-639	VPLEX METRO VNX8000 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$33,040.00	\$29,736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-640	VPLEX BASE VNX8000 Frame Based Lic =IC	\$0.00	VPLEX	34%	\$0.00	\$66,082.00	\$59,473.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-641	VPLEX Local License for 20TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$5,579.10	\$4,339.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-642	VPLEX Local License for 10TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$33,559.00	\$30,203.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-643	VPLEX Local License for 10TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$3,273.75	\$2,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-106-644	VPLEX Metro License for 10TB X-Brick =ID	\$0.00	VPLEX	34%	\$0.00	\$19,685.00	\$17,716.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-822	VPLEX Base VNX5100 Frame Based Lic =IC	\$28,650.00	VPLEX	34%	\$18,909.00	\$5,730.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-823	VPLEX Base VNX5300 Frame Based Lic =IC	\$28,650.00	VPLEX	34%	\$18,909.00	\$5,730.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-824	VPLEX Base VNX5500 Frame Based Lic =IC	\$42,020.00	VPLEX	34%	\$27,733.20	\$8,404.00	\$7,563.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-825	VPLEX Base VNX5700 Frame Based Lic =IC	\$61,120.00	VPLEX	34%	\$40,339.20	\$12,224.00	\$11,001.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-826	VPLEX Base VNX5200 Frame Based Lic =IC	\$95,490.00	VPLEX	34%	\$63,023.40	\$19,098.00	\$17,188.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-827	VPLEX Base VNX5400 Frame Based Lic =IC	\$16,070.00	VPLEX	34%	\$10,606.80	\$3,214.00	\$2,898.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-828	VPLEX Base VNX5600 Frame Based Lic =IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,776.00	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-829	VPLEX Base VNX5800 Frame Based Lic =IC	\$30,250.00	VPLEX	34%	\$19,961.40	\$6,058.00	\$5,452.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-830	VPLEX Base VNX5900 Frame Based Lic =IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,898.00	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-831	VPLEX Base VNX7600 Frame Based Lic =IC	\$59,980.00	VPLEX	34%	\$39,586.80	\$11,996.00	\$10,796.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-832	VPLEX Base VNX8000 Frame Based Lic =IC	\$107,710.00	VPLEX	34%	\$71,088.60	\$21,542.00	\$19,387.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-833	VPLEX Base VNX-F5000 Frame Base Lic =IC	\$33,660.00	VPLEX	34%	\$22,215.60	\$6,732.00	\$6,058.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-834	VPLEX Base VNX-F7000 Frame Base Lic =IC	\$112,205.00	VPLEX	34%	\$74,055.30	\$22,441.00	\$20,196.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-835	VPLEX Metro VNX5100 Frame Based Lic =IC	\$85,940.00	VPLEX	34%	\$56,720.40	\$17,188.00	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-836	VPLEX Metro VNX5300 Frame Based Lic =IC	\$85,940.00	VPLEX	34%	\$56,720.40	\$17,188.00	\$15,469.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-837	VPLEX Metro VNX5500 Frame Based Lic =IC	\$101,220.00	VPLEX	34%	\$66,805.20	\$20,244.00	\$18,219.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-838	VPLEX Metro VNX5700 Frame Based Lic =IC	\$139,420.00	VPLEX	34%	\$92,017.20	\$27,884.00	\$25,095.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-839	VPLEX Metro VNX5200 Frame Based Lic =IC	\$190,980.00	VPLEX	34%	\$126,053.80	\$38,198.00	\$34,378.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-840	VPLEX Metro VNX5400 Frame Based Lic =IC	\$43,830.00	VPLEX	34%	\$28,927.80	\$8,766.00	\$7,884.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-841	VPLEX Metro VNX5600 Frame Based Lic =IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$15,160.00	\$13,642.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-842	VPLEX Metro VNX5800 Frame Based Lic =IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$28,948.00	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-843	VPLEX Metro VNX5900 Frame Based Lic =IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$34,576.00	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-844	VPLEX Metro VNX7600 Frame Based Lic =IC	\$217,730.00	VPLEX	34%	\$143,701.80	\$43,546.00	\$39,191.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-845	VPLEX Metro VNX8000 Frame Based Lic =IC	\$330,410.00	VPLEX	34%	\$218,070.60	\$66,082.00	\$59,473.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-846	VPLEX Metro VNX-F5000 Frame Base Lic =IC	\$99,020.00	VPLEX	34%	\$65,353.20	\$19,804.00	\$17,823.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	456-107-857	VPLEX GEOSYNCHRONY 1TB 251-400TB=CA	\$760.00	VPLEX	34%	\$501.60	\$68.40	\$63.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-858	VPLEX GEOSYNCHRONY 1TB 401-600TB=CA	\$645.00	VPLEX	34%	\$425.70	\$58.05	\$45.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-859	VPLEX GEOSYNCHRONY 1TB 601-1000 TB=CA	\$550.00	VPLEX	34%	\$363.00	\$49.50	\$38.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-860	VPLEX GEOSYNCHRONY 1TB 1001+ TB=CA	\$505.00	VPLEX	34%	\$333.30	\$45.45	\$35.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-861	VPLEX LOCAL BASE INCL 10 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-862	VPLEX LOCAL 1TB 11-14 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-863	VPLEX LOCAL 1TB 15-25 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-864	VPLEX LOCAL 1TB 26-40 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-865	VPLEX LOCAL 1TB 41-60 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-866	VPLEX LOCAL 1TB 61-100 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-867	VPLEX LOCAL 1TB 101-150 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-868	VPLEX LOCAL 1TB 151-250 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-869	VPLEX LOCAL 1TB 251-400 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-870	VPLEX LOCAL 1TB 401-600 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-871	VPLEX LOCAL 1TB 601-1000 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-872	VPLEX LOCAL 1TB 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-873	VPLEX METRO BASE NEW LICENSE=CA	\$9,000.00	VPLEX	34%	\$5,940.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-874	VPLEX METRO 0-14 TB=CA	\$5,850.00	VPLEX	34%	\$3,861.00	\$1,170.00	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-875	VPLEX METRO 15-25 TB=CA	\$5,468.00	VPLEX	34%	\$3,608.88	\$1,093.60	\$984.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-876	VPLEX METRO 26-40 TB=CA	\$5,085.00	VPLEX	34%	\$3,356.10	\$1,017.00	\$915.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-877	VPLEX METRO 41-60 TB=CA	\$4,729.00	VPLEX	34%	\$3,121.14	\$945.80	\$851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-878	VPLEX METRO 61-100 TB=CA	\$4,258.00	VPLEX	34%	\$2,808.96	\$851.20	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-879	VPLEX METRO 101-150 TB=CA	\$2,880.00	VPLEX	34%	\$1,900.80	\$576.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-880	VPLEX METRO 151-250 TB=CA	\$2,300.00	VPLEX	34%	\$1,518.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-881	VPLEX METRO 251-400 TB=CA	\$2,070.00	VPLEX	34%	\$1,366.20	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-882	VPLEX METRO 401-600 TB=CA	\$1,865.00	VPLEX	34%	\$1,230.90	\$373.00	\$335.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-883	VPLEX METRO 601-1000 TB=CA	\$1,680.00	VPLEX	34%	\$1,108.80	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-884	VPLEX METRO 1001+ TB=CA	\$1,595.00	VPLEX	34%	\$1,052.70	\$319.00	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-885	VPLEX GEO BASE NEW LICENSE=CA	\$9,000.00	VPLEX	34%	\$5,940.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-886	VPLEX GEO 0-14 TB=CA	\$5,850.00	VPLEX	34%	\$3,861.00	\$1,170.00	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-887	VPLEX GEO 15-25 TB=CA	\$5,468.00	VPLEX	34%	\$3,608.88	\$1,093.60	\$984.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-888	VPLEX GEO 26-40 TB=CA	\$5,085.00	VPLEX	34%	\$3,356.10	\$1,017.00	\$915.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-889	VPLEX GEO 41-60 TB=CA	\$4,729.00	VPLEX	34%	\$3,121.14	\$945.80	\$851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-890	VPLEX GEO 61-100 TB=CA	\$4,258.00	VPLEX	34%	\$2,808.96	\$851.20	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-891	VPLEX GEO 101-150 TB=CA	\$2,880.00	VPLEX	34%	\$1,900.80	\$576.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-892	VPLEX GEO 151-250 TB=CA	\$2,300.00	VPLEX	34%	\$1,518.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-893	VPLEX GEO 251-400 TB=CA	\$2,070.00	VPLEX	34%	\$1,366.20	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-894	VPLEX GEO 401-600 TB=CA	\$1,865.00	VPLEX	34%	\$1,230.90	\$373.00	\$335.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-895	VPLEX GEO 601-1000 TB=CA	\$1,680.00	VPLEX	34%	\$1,108.80	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-896	VPLEX GEO 1001+ TB=CA	\$1,595.00	VPLEX	34%	\$1,052.70	\$319.00	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-897	VPLEX GEOSYNCHRONY CAPACITY UPGRADE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-898	VPLEX LOCAL CAPACITY UPGRADE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-899	VPLEX METRO UPG LICENSE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-900	VPLEX GEO UPG LICENSE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-901	VPLEX GEOSYNCHRONY BASE 1YR INCL 10TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-902	VPLEX GEOSYNCHRONY 1TB 1YR 11-14TB=CA	\$0.00	VPLEX	34%	\$0.00	\$88.65	\$68.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-903	VPLEX GEOSYNCHRONY 1TB 1YR 15-25TB=CA	\$0.00	VPLEX	34%	\$0.00	\$79.50	\$61.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-904	VPLEX GEOSYNCHRONY 1TB 1YR 26-40TB=CA	\$0.00	VPLEX	34%	\$0.00	\$67.50	\$52.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-905	VPLEX GEOSYNCHRONY 1TB 1YR 41-60TB=CA	\$0.00	VPLEX	34%	\$0.00	\$57.50	\$44.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-906	VPLEX GEOSYNCHRONY 1TB 1YR 61-100TB=CA	\$0.00	VPLEX	34%	\$0.00	\$51.75	\$40.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-907	VPLEX GEOSYNCHRONY 1TB 1YR 101-150TB=CA	\$0.00	VPLEX	34%	\$0.00	\$44.10	\$34.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-908	VPLEX GEOSYNCHRONY 1TB 1YR 151-250TB=CA	\$0.00	VPLEX	34%	\$0.00	\$36.00	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-909	VPLEX GEOSYNCHRONY 1TB 1YR 251-400TB=CA	\$0.00	VPLEX	34%	\$0.00	\$30.15	\$23.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-910	VPLEX GEOSYNCHRONY 1TB 1YR 401-600TB=CA	\$0.00	VPLEX	34%	\$0.00	\$25.65	\$19.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-911	VPLEX GEOSYNCHRONY 1TB 1YR 601-1000TB=CA	\$0.00	VPLEX	34%	\$0.00	\$21.60	\$16.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-912	VPLEX GEOSYNCHRONY 1TB 1YR 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$20.25	\$15.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-913	VPLEX LOCAL BASE 1YR INCL 10 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-914	VPLEX LOCAL 1TB 1YR 11-14 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-915	VPLEX LOCAL 1TB 1YR 15-25 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-916	VPLEX LOCAL 1TB 1YR 26-40 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-917	VPLEX LOCAL 1TB 1YR 41-60 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-918	VPLEX LOCAL 1TB 1YR 61-100 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-919	VPLEX LOCAL 1TB 1YR 101-150 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-920	VPLEX LOCAL 1TB 1YR 151-250 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-921	VPLEX LOCAL 1TB 1YR 251-400 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-922	VPLEX LOCAL 1TB 1YR 401-600 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-923	VPLEX LOCAL 1TB 1YR 601-1000 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-924	VPLEX LOCAL 1TB 1YR 1001+ TB=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-925	VPLEX METRO 1YR. BASE NEW LICENSE=CA	\$0.00	VPLEX	34%	\$0.00	\$792.00	\$712.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-926	VPLEX METRO 1YR. 0-14 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$514.80	\$463.32	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-927	VPLEX METRO 1YR. 15-25 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$481.20	\$433.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-928	VPLEX METRO 1YR. 26-40 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$447.40	\$402.66	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-107-929	VPLEX METRO 1YR. 41-60 TB=CA	\$0.00	VPLEX	34%	\$0.00	\$416.20	\$374.58	\$0.00	\$0.00	\$0.00	\$0.00			

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-109-527	VPLEX V6 METRO 101-150 TB=CA	\$2,880.00	VPLEX	34%	\$1,900.80	\$576.00	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-528	VPLEX V8 METRO 151-250 TB=CA	\$2,300.00	VPLEX	34%	\$1,518.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-529	VPLEX V6 METRO 251-400 TB=CA	\$2,070.00	VPLEX	34%	\$1,366.20	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-530	VPLEX V8 METRO 401-1000 TB=CA	\$1,865.00	VPLEX	34%	\$1,230.90	\$373.00	\$335.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-531	VPLEX V6 METRO 601-1000 TB=CA	\$1,680.00	VPLEX	34%	\$1,108.80	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-532	VPLEX V8 METRO 1001+ TB=CA	\$1,595.00	VPLEX	34%	\$1,052.70	\$319.00	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-533	VPLEX V6 GEOSYNCHRONY CAPACITY UPG=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-534	VPLEX V6 LOCAL CAPACITY UPG=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-535	VPLEX V8 METRO UPG LICENSE=CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-536	VPLEX V6 Local License 10TB X-Brick=ID	\$36,375.00	VPLEX	34%	\$24,007.50	\$3,273.75	\$2,546.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-537	VPLEX V6 Local License 20TB X-Brick=ID	\$61,980.00	VPLEX	34%	\$40,913.40	\$5,579.10	\$4,339.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-538	VPLEX V6 Local License 5TB X-Brick=ID	\$24,500.00	VPLEX	34%	\$16,170.00	\$2,205.00	\$1,715.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-540	VPLEX V6 Local License 5TB X-Brick=ID	\$98,515.00	VPLEX	34%	\$65,019.90	\$8,866.35	\$6,896.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-541	VPLEX V6 Metro License 40TB X-Brick=ID	\$98,425.00	VPLEX	34%	\$64,969.50	\$19,885.00	\$17,716.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-542	VPLEX V6 Metro License 20TB X-Brick=ID	\$167,795.00	VPLEX	34%	\$110,744.70	\$33,559.00	\$30,203.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-543	VPLEX V6 Metro License 5TB X-Brick=ID	\$66,295.00	VPLEX	34%	\$43,754.70	\$13,259.00	\$11,933.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-545	VPLEX V6 Metro License 40TB X-Brick=ID	\$266,070.00	VPLEX	34%	\$176,002.20	\$53,334.00	\$48,000.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-547	ESA Mgmt Pack Only for V6 VPLEX=IC	\$12,000.00	VPLEX	34%	\$7,920.00	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-549	VPLEX V6 LOCAL for Large Capacity =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-550	VPLEX V6 GEOSYN for Large Capacity=IC	\$1,207,530.00	VPLEX	34%	\$796,969.80	\$241,506.00	\$217,355.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-551	VPLEX V6 METRO for Large Capacity=IC	\$401,390.00	VPLEX	34%	\$264,917.40	\$36,125.10	\$28,097.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-552	VPLEX V6 1-1 CA VNX5200 Frame TF LIC=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-553	VPLEX V6 1-1 CA VNX5400 Frame TF LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$10,100.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-554	VPLEX V6 1-1 CA VNX5600 Frame TF LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$22,520.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-109-555	VPLEX V6 1-1 CA VNX5800 Frame TF LIC=IC	\$161,600.00	VPLEX	34%	\$106,956.00	\$32,320.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-101	VPLEX Metro VNX5200 Frame UPG LIC=IC	\$52,660.00	VPLEX	34%	\$34,755.60	\$10,532.00	\$9,478.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-102	VPLEX Metro VNX5400 Frame UPG LIC=IC	\$57,740.00	VPLEX	34%	\$38,134.80	\$11,556.00	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-103	VPLEX Metro VNX5600 Frame UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$6,428.00	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-104	VPLEX Metro VNX5800 Frame UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,256.00	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-117	VPLEX Migration Only for VMAX LIC=IC	\$250.00	VPLEX	34%	\$165.00	\$50.00	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-118	VPLEX Base VNXe3200 Frame Based LIC=IC	\$8,200.00	VPLEX	34%	\$5,412.00	\$1,640.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-119	ESA Management Pack only for VPLEX=IC	\$12,000.00	VPLEX	34%	\$7,920.00	\$2,400.00	\$2,160.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-120	VPLEX Metro VNXe3200 Frame Based LIC=IC	\$22,400.00	VPLEX	34%	\$14,784.00	\$4,480.00	\$4,032.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-896	VPLEX LOCAL CLOUDARRAY FC 40TBU LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$3,763.80	\$2,927.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-897	VPLEX METRO CLOUDARRAY FC 40TBU LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$14,637.00	\$13,173.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-898	VPLEX LOCAL CLOUDARRAY FC 20TBU LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$2,640.60	\$2,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-899	VPLEX METRO CLOUDARRAY FC 20TBU LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$10,268.00	\$9,241.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-900	VPLEX LOCAL CLOUDARRAY UPG 40 TBU LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$1,123.20	\$873.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-901	VPLEX METRO CLOUDARRAY UPG 40TBU LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$4,369.00	\$3,932.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-902	VPLEX BASE UNITY 300 FRAME LIC=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-903	VPLEX METRO UNITY 300 FRAME LIC=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$6,624.00	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-904	VPLEX BASE UNITY 400 FRAME LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,776.00	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-905	VPLEX METRO UNITY 400 FRAME LIC=IC	\$75,900.00	VPLEX	34%	\$50,028.00	\$15,160.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-906	VPLEX BASE UNITY 500 FRAME LIC=IC	\$30,900.00	VPLEX	34%	\$19,971.60	\$6,052.00	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-907	VPLEX METRO UNITY 500 FRAME LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$28,948.00	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-908	VPLEX BASE UNITY 600 FRAME LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,898.00	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-110-909	VPLEX METRO UNITY 600 FRAME LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$34,576.00	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-194	VPLEX 1-1 CA UNITY 300 TF LIC=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-195	VPLEX 1-1 CA UNITY 400 TF LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$10,100.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-196	VPLEX 1-1 CA UNITY 500 TF LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$22,520.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-197	VPLEX 1-1 CA UNITY 600 TF LIC=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$32,320.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-198	VPLEX 1-1 Metro UNITY 300 UPG LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-199	VPLEX 1-1 Metro UNITY 400 UPG LIC=IC	\$25,300.00	VPLEX	34%	\$16,698.00	\$5,060.00	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-200	VPLEX 1-1 Metro UNITY 500 UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$6,428.00	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-201	VPLEX 1-1 Metro UNITY 600 UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,256.00	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-232	Storage M&R for VPLEX VS2 Single=IC	\$0.00	VPLEX	34%	\$0.00	\$1,054.00	\$948.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-233	Storage M&R for VPLEX VS2 Quad=IC	\$0.00	VPLEX	34%	\$0.00	\$2,390.00	\$2,151.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-234	Storage M&R for VPLEX VS2 Quad=IC	\$0.00	VPLEX	34%	\$0.00	\$3,584.00	\$3,225.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-245	VPLEX VS2 Base Unity300F/350F LIC=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-246	VPLEX VS2 Base Unity400F/450F LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,776.00	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-247	VPLEX VS2 Base Unity500F/550F LIC=IC	\$30,260.00	VPLEX	34%	\$19,971.60	\$6,052.00	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-248	VPLEX VS2 Base Unity600F/650F LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,898.00	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-249	VPLEX VS2 Metro Unity300F/350F LIC=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$6,624.00	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-250	VPLEX VS2 Metro Unity400F/450F LIC=IC	\$75,900.00	VPLEX	34%	\$50,028.00	\$15,160.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-251	VPLEX VS2 Metro Unity500F/550F LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$28,948.00	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-252	VPLEX VS2 Metro Unity600F/650F LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$34,576.00	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-410	RPEX LOC BASE FOR VPLEX LIC=IC	\$27,000.00	VPLEX	34%	\$17,820.00	\$5,400.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-411	RPEX LOC REG CAP VPLX (0-14TB)=CA	\$1,850.00	VPLEX	34%	\$1,221.00	\$370.00	\$330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-412	RPEX LOC REG CAP VPLX (15-25TB)=CA	\$1,795.00	VPLEX	34%	\$1,184.70	\$359.00	\$323.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-413	RPEX LOC REG CAP VPLX (26-40TB)=CA	\$1,740.00	VPLEX	34%	\$1,148.40	\$348.00	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-414	RPEX LOC REG CAP VPLX (41-60TB)=CA	\$1,690.00	VPLEX	34%	\$1,115.40	\$338.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-415	RPEX LOC REG CAP VPLX (61-100TB)=CA	\$1,640.00	VPLEX	34%	\$1,082.40	\$328.00	\$295.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-416	RPEX LOC REG CAP VPLX (101-150TB)=CA	\$1,590.00	VPLEX	34%	\$1,049.40	\$318.00	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	456-111-427	RP/EX REM REG CAP VPLEX (61-100TB) =CA	\$2,080.00	VPLEX	34%	\$1,372.80	\$416.00	\$374.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-428	RP/EX REM REG CAP VPLEX (101-150TB) =CA	\$1,950.00	VPLEX	34%	\$1,287.00	\$390.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-429	RP/EX REM REG CAP VPLEX (151-250TB) =CA	\$1,925.00	VPLEX	34%	\$1,270.50	\$385.00	\$346.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-430	RP/EX REM REG CAP VPLEX (251-400TB) =CA	\$1,800.00	VPLEX	34%	\$1,188.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-431	RP/EX REM REG CAP VPLEX (401-600TB) =CA	\$1,700.00	VPLEX	34%	\$1,122.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-432	RP/EX REM REG CAP VPLEX (601-1000TB) =CA	\$1,028.00	VPLEX	34%	\$674.28	\$285.60	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-433	RP/EX REM REG CAP VPLEX (1001TB+) =CA	\$1,050.00	VPLEX	34%	\$693.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-434	RP-EX Loc for VPLEX Large Capacity = IC	\$709,300.00	VPLEX	34%	\$468,138.00	\$141,860.00	\$127,674.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-435	RP-EX Rem for VPLEX Large Capacity = IC	\$1,296,070.00	VPLEX	34%	\$855,406.20	\$259,214.00	\$233,292.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-436	VPLEX LOCAL CLOUDARRAY FC 20TBU LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$2,640.60	\$2,053.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-437	VPLEX LOCAL CLOUDARRAY FC 40TBU LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$3,763.80	\$2,927.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-444	VPLEX V6 Base Unity300 Frame LIC=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-445	VPLEX V6 Base Unity400 Frame LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,776.00	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-446	VPLEX V6 Base Unity500 Frame LIC=IC	\$30,260.00	VPLEX	34%	\$19,971.60	\$6,052.00	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-447	VPLEX V6 Base Unity600 Frame LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,898.00	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-448	VPLEX V6 Base Unity300F/350F LIC=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-449	VPLEX V6 Base Unity400F/450F LIC=IC	\$28,880.00	VPLEX	34%	\$19,060.80	\$5,776.00	\$5,198.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-450	VPLEX V6 Base Unity500F/550F LIC=IC	\$30,260.00	VPLEX	34%	\$19,971.60	\$6,052.00	\$5,446.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-451	VPLEX V6 Base Unity600F/650F LIC=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,898.00	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-452	VPLEX V6 Metro Unity300 Frame LIC=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$6,624.00	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-453	VPLEX V6 Metro Unity400 Base LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$15,160.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-454	VPLEX V6 Metro Unity500 Base LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$28,948.00	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-455	VPLEX V6 Metro Unity600 Base LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$34,576.00	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-456	VPLEX V6 Metro Unity300F/350F7LIC=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$6,624.00	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-457	VPLEX V6 Metro Unity400F/450F7LIC=IC	\$75,800.00	VPLEX	34%	\$50,028.00	\$15,160.00	\$13,644.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-458	VPLEX V6 Metro Unity500F/550F7LIC=IC	\$144,740.00	VPLEX	34%	\$95,528.40	\$28,948.00	\$26,053.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-459	VPLEX V6 Metro Unity600F/650F7LIC=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$34,576.00	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-460	VPLEX V6 1-1 CA Unity300 Frame TF LIC=IC	\$39,000.00	VPLEX	34%	\$23,100.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-461	VPLEX V6 1-1 CA Unity400 Frame TF LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$10,100.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-462	VPLEX V6 1-1 CA Unity500 Frame TF LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$22,520.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-463	VPLEX V6 1-1 CA Unity600 Frame TF LIC=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$32,320.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-468	VPLEX V6 Base VNXE3200 Frame Base LIC=IC	\$8,200.00	VPLEX	34%	\$5,412.00	\$1,640.00	\$1,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-469	VPLEX V6 Metro VNXE3200 Frame LIC=IC	\$2,400.00	VPLEX	34%	\$1,578.00	\$480.00	\$432.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-471	VPLEX V6 VAFA LOCAL LICENSE= CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-472	VPLEX V6 VAFA METRO LICENSE= CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-582	VPLEX V6 Migration for VMAX3 LIC=IC	\$26,500.00	VPLEX	34%	\$17,490.00	\$5,300.00	\$4,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-712	VPLX VS2 MET DL SCV2000/3000/3020=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$6,624.00	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-713	VPLX VS2 MET DL SC4020=IC	\$40,960.00	VPLEX	34%	\$27,033.60	\$8,192.00	\$7,372.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-714	VPLX VS2 MET BASE DELL COMP SC8000 =IC	\$110,270.00	VPLEX	34%	\$72,778.80	\$22,054.00	\$19,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-715	VPLX VS2 MET DL SC8000/9000=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$34,576.00	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-716	VPLX VS2 LOC DL SCV2000/3000/3020=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-717	VPLX VS2 LOC DL SC4020=IC	\$14,385.00	VPLEX	34%	\$9,494.10	\$2,877.00	\$2,589.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-718	VPLX VS2 LOC BASE DELL COMP SC8000 =IC	\$29,578.00	VPLEX	34%	\$19,521.48	\$5,915.60	\$5,324.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-719	VPLX VS2 LOC DL SC8000/9000=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,898.00	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-720	VPLX VS6 MET DL SCV2000/3000/3020=IC	\$33,120.00	VPLEX	34%	\$21,859.20	\$6,624.00	\$5,961.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-721	VPLX VS6 MET DL? SC4020=IC	\$40,960.00	VPLEX	34%	\$27,033.60	\$8,192.00	\$7,372.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-722	VPLX VS6 MET BASE DELL COMP SC8000 =IC	\$110,270.00	VPLEX	34%	\$72,778.80	\$22,054.00	\$19,848.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-723	VPLX VS6 MET DL SC8000/9000=IC	\$172,880.00	VPLEX	34%	\$114,100.80	\$34,576.00	\$31,118.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-724	VPLX VS6 LOC DL SCV2000/3000/3020=IC	\$12,140.00	VPLEX	34%	\$8,012.40	\$2,428.00	\$2,185.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-724	VPLX VS6 LOC DL? SC4020=IC	\$14,385.00	VPLEX	34%	\$9,494.10	\$2,877.00	\$2,589.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-725	VPLX VS6 LOC BASE DELL COMP SC8000 =IC	\$29,578.00	VPLEX	34%	\$19,521.48	\$5,915.60	\$5,324.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-726	VPLX VS6 LOC DL SC8000/9000=IC	\$39,490.00	VPLEX	34%	\$26,063.40	\$7,898.00	\$7,108.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-728	VPLX VS2 VAFA LOCAL LICENSE= CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-729	VPLX VS2 VAFA METRO LICENSE= CA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-730	RP/EX VPLEX V6 VAFA Local = IC	\$123,000.00	VPLEX	34%	\$81,180.00	\$15,990.00	\$13,530.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-731	RP/EX VPLEX V6 VAFA Remote = IC	\$151,000.00	VPLEX	34%	\$99,660.00	\$19,630.00	\$16,610.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-732	RP/EX VPLEX V2 VAFA Local = IC	\$77,000.00	VPLEX	34%	\$50,820.00	\$10,010.00	\$8,470.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-733	RP/EX VPLEX V2 VAFA Remote = IC	\$95,000.00	VPLEX	34%	\$62,700.00	\$12,350.00	\$10,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-753	VPLEX V6 MET VNX5200 Frame UPG LIC=IC	\$52,660.00	VPLEX	34%	\$34,755.60	\$10,532.00	\$9,478.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-754	VPLEX V6 MET VNX6400 Frame UPG LIC=IC	\$57,174.00	VPLEX	34%	\$38,134.80	\$11,556.00	\$10,400.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-755	VPLEX V6 MET VNX5600 Frame UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$6,428.00	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-756	VPLEX V6 MET VNX5800 Frame UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,256.00	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-757	VPLX VS6 Unity 300F 1-1 Metro UPG LIC=IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-758	VPLX VS6 Unity 400F 1-1 Metro UPG LIC=IC	\$25,300.00	VPLEX	34%	\$16,698.00	\$5,060.00	\$4,554.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-759	VPLX VS6 Unity 500F 1-1 Metro UPG LIC=IC	\$32,140.00	VPLEX	34%	\$21,212.40	\$6,428.00	\$5,785.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-760	VPLX VS6 Unity 600F 1-1 Metro UPG LIC=IC	\$11,280.00	VPLEX	34%	\$7,444.80	\$2,256.00	\$2,030.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-761	VPLX V6 1-1CA Unity300F/350F LIC=IC	\$35,000.00	VPLEX	34%	\$23,100.00	\$7,000.00	\$6,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-762	VPLX V6 1-1CA Unity400F/450F LIC=IC	\$50,500.00	VPLEX	34%	\$33,330.00	\$10,100.00	\$9,090.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-763	VPLX V6 1-1CA Unity500F/550F LIC=IC	\$112,600.00	VPLEX	34%	\$74,316.00	\$22,520.00	\$20,268.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-764	VPLX V6 1-1CA Unity600F/650F LIC=IC	\$161,600.00	VPLEX	34%	\$106,656.00	\$32,320.00	\$29,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-869	Storage M&R for VPLEX V6 Single=IC	\$0.00	VPLEX	34%	\$0.00	\$1,242.00	\$1,117.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	456-111-870	Storage M&R for VPLEX V6 Dual=IC	\$0.00	VPLEX	34%	\$0.00								

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	RPD1-1CR	RAPIDPATH 1GBE COPPER RJ45 - GEN 1	\$0.00	VPLEX	34%	\$0.00	\$1,511.30	\$1,333.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPDS-MH-VFP	RAPIDPATH FOR VPLEX MULTITHOMED SOFTWARE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-BAS	LOCAL REG CAP BASE LIC FOR VPLEX	\$0.00	VPLEX	34%	\$0.00	\$5,400.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-T10	LOCAL REG CAP T1 FOR VPLEX (0-14TB)	\$0.00	VPLEX	34%	\$0.00	\$370.00	\$333.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-T11	LOCAL REG CAP T10 FOR VPLEX (601-1000TB)	\$0.00	VPLEX	34%	\$0.00	\$237.00	\$213.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-T11	LOCAL REG CAP T11 FOR VPLEX (1001+ TB)	\$0.00	VPLEX	34%	\$0.00	\$174.00	\$156.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-T2	LOCAL REG CAP T2 FOR VPLEX (15-25TB)	\$0.00	VPLEX	34%	\$0.00	\$359.00	\$323.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-T2	LOCAL REG CAP T3 FOR VPLEX (26-40TB)	\$0.00	VPLEX	34%	\$0.00	\$348.00	\$313.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-T3	LOCAL REG CAP T4 FOR VPLEX (41-60TB)	\$0.00	VPLEX	34%	\$0.00	\$338.00	\$304.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-T5	LOCAL REG CAP T5 FOR VPLEX (61-100TB)	\$0.00	VPLEX	34%	\$0.00	\$328.00	\$295.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-T6	LOCAL REG CAP T6 FOR VPLEX (101-150TB)	\$0.00	VPLEX	34%	\$0.00	\$318.00	\$286.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-T7	LOCAL REG CAP T7 FOR VPLEX (151-250TB)	\$0.00	VPLEX	34%	\$0.00	\$308.00	\$277.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-T8	LOCAL REG CAP T8 FOR VPLEX (251-400TB)	\$0.00	VPLEX	34%	\$0.00	\$300.00	\$270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-T9	LOCAL REG CAP T9 FOR VPLEX (401-600TB)	\$0.00	VPLEX	34%	\$0.00	\$282.00	\$253.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CDP-UG	LOCAL REG CAP 1TB UPGRADE FOR VPLEX	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-BAS	REMOTE REG CAP BASE LICENSE FOR VPLEX	\$0.00	VPLEX	34%	\$0.00	\$5,400.00	\$4,860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-T1	REMOTE REG CAP T1 FOR VPLEX (0-14TB)	\$0.00	VPLEX	34%	\$0.00	\$602.60	\$541.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-T10	REMOTE REG CAP T1 FOR VPLEX(601-1000TB)	\$0.00	VPLEX	34%	\$0.00	\$285.60	\$257.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-T11	REMOTE REG CAP T11 FOR VPLEX(1001+ TB)	\$0.00	VPLEX	34%	\$0.00	\$210.00	\$189.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-T2	REMOTE REG CAP T2 FOR VPLEX (15-25TB)	\$0.00	VPLEX	34%	\$0.00	\$550.00	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-T3	REMOTE REG CAP T3 FOR VPLEX (26-40TB)	\$0.00	VPLEX	34%	\$0.00	\$503.00	\$452.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-T4	REMOTE REG CAP T4 FOR VPLEX (41-60TB)	\$0.00	VPLEX	34%	\$0.00	\$463.00	\$416.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-T5	REMOTE REG CAP T5 FOR VPLEX (61-100TB)	\$0.00	VPLEX	34%	\$0.00	\$416.00	\$374.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-T6	REMOTE REG CAP T6 FOR VPLEX (101-150TB)	\$0.00	VPLEX	34%	\$0.00	\$390.00	\$351.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-T7	REMOTE REG CAP T7 FOR VPLEX (151-250TB)	\$0.00	VPLEX	34%	\$0.00	\$385.00	\$346.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-T8	REMOTE REG CAP T8 FOR VPLEX (251-400TB)	\$0.00	VPLEX	34%	\$0.00	\$360.00	\$324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-T9	REMOTE REG CAP T9 FOR VPLEX (401-600TB)	\$0.00	VPLEX	34%	\$0.00	\$340.00	\$306.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	RPEXV-CRR-UG	REMOTE REG CAP 1TB UPGRADE FOR VPLEX	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA2BASE	BL for VNX CA-2	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA2METE	METRO LICENSE FOR VNX CA-2 =IC	\$0.00	VPLEX	34%	\$0.00	\$22,938.00	\$20,644.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA4BASE	BL for VNX CA-4	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA4BAUP	BU for VNX CA-2 to CA-4	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA4METR	METRO LICENSE FOR VNX CA-4 =IC	\$0.00	VPLEX	34%	\$0.00	\$45,878.00	\$41,290.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCA4MEUP	METRO UPGR VNX CA-2 TO CA-4 =IC	\$0.00	VPLEX	34%	\$0.00	\$22,938.00	\$20,644.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCAENGFA	BE For VNX CA Factory	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VNXCAENGIN	BE For VNX CA Field	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0204-U-FACT-F	VPLEX VPL SING TO DUAL FCT UPG KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0204-U-FACTORY	VPLEX VPL SING TO DUAL FCT UPG KIT	\$8,850.00	VPLEX	34%	\$5,841.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0204-U-FIELD	VPLEX VPL SING TO DUAL FLD UPG KIT	\$8,850.00	VPLEX	34%	\$5,841.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0204-U-FIELD-F	VPLEX VPL SING TO DUAL FLD UPG KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0204-U-FLD-D	DELL VPLX V56 SING TO DUAL FLD UPG KIT	\$8,850.00	VPLEX	34%	\$5,841.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0204-U-FLD-F-D	DELL VPLX VAF6 SING TO DUAL FLD UPG KIT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-KIT-FD	VPLEX VPL SMALL CONFIG KIT (FIELD DEPL)	\$2,370.00	VPLEX	34%	\$1,564.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-KIT-FD-D	DELL VPLX V56 SM CONFIG KIT (FLD DEPL)	\$2,370.00	VPLEX	34%	\$1,564.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-KIT-FD-F	VPLEX VPL SMALL CONFIG KIT (FD) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-KIT-FD-F-D	DELL VPLX VAF6 SM CONFIG KIT (FLD DEPL)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-RACK	REDWOOD SINGLE-ENG CONF RACK (TITAN)	\$11,060.00	VPLEX	34%	\$7,299.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-RACK-D	DELL VPLX V56 SING-ENG CONF RAC (TTN)	\$11,060.00	VPLEX	34%	\$7,299.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-RACK-F	REDWOOD SING-ENG CONF RACK (TITAN) VAFA	\$11,060.00	VPLEX	34%	\$7,299.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-RACK-F-D	DELL VPLX VAF6 SING-ENG CONF RAC (TTN)	\$11,060.00	VPLEX	34%	\$7,299.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-UPG-KIT	VPLEX SINGLE-ENG UPGRADE KIT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-02-UPG-KIT-F	VPLEX SINGLE-ENG UPGRADE KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FACT-F	VPLEX VPL DUAL TO QUAD FCT UPG KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FACTORY	VPLEX VPL DUAL TO QUAD FCT UPG KIT	\$13,275.00	VPLEX	34%	\$8,761.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FIELD	VPLEX VPL DUAL TO QUAD FLD UPG KIT	\$13,275.00	VPLEX	34%	\$8,761.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FIELD-F	VPLEX VPL DUAL TO QUAD FLD UPG KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FLD-D	DELL VPLX V56 DUAL TO QUAD FLD UPG KIT	\$13,275.00	VPLEX	34%	\$8,761.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-0408-U-FLD-F-D	DELL VPLX VAF6 DUAL TO QUAD FLD UPG KIT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-KIT-FD	VPLEX VPL MEDIUM CONFIG KIT (FIELD DEPL)	\$6,950.00	VPLEX	34%	\$4,587.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-KIT-FD-D	DELL VPLX V56 MED CONFIG KIT (FLD DEPL)	\$6,950.00	VPLEX	34%	\$4,587.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-KIT-FD-F	VPLEX VPL MEDIUM CONFIG KIT (FD) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-KIT-FD-F-D	DELL VPLX VAF6 MED CONFIG KIT (FLD DEPL)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-RACK	REDWOOD DUAL-ENG CONF RACK (TITAN)	\$11,340.00	VPLEX	34%	\$7,484.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-RACK-D	DELL VPLX V56 DUAL-ENG CONF RAC (TTN)	\$11,340.00	VPLEX	34%	\$7,484.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-RACK-F	REDWOOD DUAL-ENG CONF RACK (TITAN) VAFA	\$11,340.00	VPLEX	34%	\$7,484.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-RACK-F-D	DELL VPLX VAF6 DUAL-ENG CONF RAC (TTN)	\$11,340.00	VPLEX	34%	\$7,484.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-UPG-KIT	VPLEX DUAL-ENG UPGRADE KIT	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-04-UPG-KIT-F	VPLEX DUAL-ENG UPGRADE KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-KIT-FD	VPLEX VPL LARGE CONFIG KIT (FIELD DEPL)	\$9,500.00	VPLEX	34%	\$6,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-KIT-FD-D	DELL VPLX V56 LG CONFIG KIT (FLD DEPL)	\$9,500.00	VPLEX	34%	\$6,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-KIT-FD-F	VPLEX VPL LARGE CONFIG KIT (FD) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-08-KIT-FD-F-D	DELL VPLX VAF6 LG CONFIG KIT (FLD DEPL)	\$0.00	VPLEX	34%	\$0.00	\$0.00							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VPL-CM10GEUFD-F	10GB ETHERNET COM MODULES UPGRADE VAFA	\$190,380.00	VPLEX	34%	\$125,650.80	\$24,749.40	\$20,941.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-CM16GFC	REDWOOD COM MODULE OPTION 16GFC	\$6,095.00	VPLEX	34%	\$4,022.70	\$1,036.15	\$0.00	\$914.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-CM16GFC-F	REDWOOD COM MODULE OPTION 16GFC VAFA	\$7,925.00	VPLEX	34%	\$5,230.50	\$1,073.05	\$0.00	\$914.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-CM16GFCUFD	16GFC COM MODULES UPGRADE VAFA	\$190,380.00	VPLEX	34%	\$125,650.80	\$24,749.40	\$20,941.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-CM16GFCUFD-F	16GFC COM MODULES UPGRADE VAFA	\$190,380.00	VPLEX	34%	\$125,650.80	\$24,749.40	\$20,941.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD	REDWOOD ENGINE ADD	\$51,820.00	VPLEX	34%	\$34,201.20	\$8,809.40	\$7,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-FD	REDWOOD ENGINE ADD	\$51,820.00	VPLEX	34%	\$34,201.20	\$8,809.40	\$7,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-FD-F-L	VPLEX VPL ENGINE ADD VAFA LOCAL	\$161,895.00	VPLEX	34%	\$106,850.70	\$21,046.35	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-FD-F-M	VPLEX VPL ENGINE ADD VAFA METRO	\$352,275.00	VPLEX	34%	\$232,501.50	\$45,795.75	\$38,750.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-F-L	REDWOOD ENGINE ADD VAFA LOCAL	\$161,895.00	VPLEX	34%	\$106,850.70	\$21,046.35	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-F-M	REDWOOD ENGINE ADD VAFA METRO	\$352,275.00	VPLEX	34%	\$232,501.50	\$45,795.75	\$38,750.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-QD-FD	REDWOOD ENGINE ADD QUAD	\$51,820.00	VPLEX	34%	\$34,201.20	\$8,809.40	\$7,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-QUAD	REDWOOD ENGINE ADD QUAD	\$51,820.00	VPLEX	34%	\$34,201.20	\$8,809.40	\$7,773.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-U1	VPL ENGINE UPC	\$67,365.00	VPLEX	34%	\$44,480.90	\$9,121.22	\$7,773.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-U1-F	VPL ENGINE UPC VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-U1-F-L	VPL LOCAL 1 ENGINE UPG VAFA	\$194,275.00	VPLEX	34%	\$128,221.50	\$25,255.75	\$21,370.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-U1-F-M	VPL METRO1 ENGINE UPG VAFA	\$422,730.00	VPLEX	34%	\$279,001.80	\$54,954.90	\$46,500.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-U2	VPL ENGINE UPG	\$67,365.00	VPLEX	34%	\$44,480.90	\$9,121.22	\$7,773.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-U2-F	VPL ENGINE UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-U2-F-L	VPL LOCAL2 ENGINE UPG VAFA	\$194,275.00	VPLEX	34%	\$128,221.50	\$25,255.75	\$21,370.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-ADD-U2-F-M	VPL METRO2 ENGINE UPG VAFA	\$422,730.00	VPLEX	34%	\$279,001.80	\$54,954.90	\$46,500.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-BASE	REDWOOD BASE ENGINE	\$61,040.00	VPLEX	34%	\$40,286.40	\$10,376.80	\$9,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-BASE-FD	VPLEX VPL BASE ENGINE	\$61,040.00	VPLEX	34%	\$40,286.40	\$10,376.80	\$9,156.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-BASE-F-L	REDWOOD BASE ENGINE VAFA LOCAL	\$161,895.00	VPLEX	34%	\$106,850.70	\$21,046.35	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-BASE-F-M	REDWOOD BASE ENGINE VAFA METRO	\$352,275.00	VPLEX	34%	\$232,501.50	\$45,795.75	\$38,750.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-BASE-F-L	REDWOOD BASE ENGINE VAFA LOCAL	\$161,895.00	VPLEX	34%	\$106,850.70	\$21,046.35	\$17,808.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-BASE-F-M	REDWOOD BASE ENGINE VAFA METRO	\$352,275.00	VPLEX	34%	\$232,501.50	\$45,795.75	\$38,750.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-ENG-BAS-FD-F-M	VPLEX VPL BASE ENGINE VAFA METRO	\$352,275.00	VPLEX	34%	\$232,501.50	\$45,795.75	\$38,750.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-EXLS-SN	LICENSE SOLUTION FOR VPLEX-IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-FDRLKT-LG-DE	V56 DellEMC FLD DEPLOY RAIL KIT - LRG	\$4,945.00	VPLEX	34%	\$3,263.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-FDRLKT-LG-E	V56 EMC FIELD DEPLOY RAIL KIT - LRG	\$4,945.00	VPLEX	34%	\$3,263.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-FDRLKT-MD-DE	V56 DellEMC FLD DEPLOY RAIL KIT - MED	\$2,840.00	VPLEX	34%	\$1,874.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-FDRLKT-MD-E	V56 EMC FIELD DEPLOY RAIL KIT - MED	\$2,840.00	VPLEX	34%	\$1,874.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-FDRLKT-SM-DE	V56 DellEMC FLD DEPLOY RAIL KIT - SML	\$1,520.00	VPLEX	34%	\$1,003.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-FDRLKT-SM-E	V56 EMC FIELD DEPLOY RAIL KIT - SML	\$1,520.00	VPLEX	34%	\$1,003.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-FM16GFC	REDWOOD FRONT END I/O OPTION 16GFC	\$6,180.00	VPLEX	34%	\$4,078.80	\$1,050.60	\$927.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-FM16GFC-F	REDWOOD FRONT END I/O OPTION 16GFC VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40-L7-30	L7-30 Single Phase	\$675.00	VPLEX	34%	\$445.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40-L7-30-F	L7-30 Single Phase VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40UASTL	30A 1PH CLIPSAL 56PA332 AUS	\$1,410.00	VPLEX	34%	\$930.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40UASTL-F	30A 1PH CLIPSAL 56PA332 AUS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40UEC3	30A 1PH IEC309-332P6 INTL	\$270.00	VPLEX	34%	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40UEC3-F	30A 1PH IEC309-332P6 INTL VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40URUS	30A 1PH RUSSELLTOLL 3750DP	\$1,670.00	VPLEX	34%	\$1,102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40URUS-F	30A 1PH RUSSELLTOLL 3750DP VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40UJUS	30A 1PH L6-30P N.AMER. JAPAN	\$270.00	VPLEX	34%	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-PW40UJUS-F	30A 1PH L6-30P N.AMER. JAPAN VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-SWITCH	REDWOOD IB COM SWITCH	\$4,500.00	VPLEX	34%	\$2,970.00	\$765.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-SWITCH-F	REDWOOD IB COM SWITCH VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-SWITCH-FD	VPLEX VPL IB COM SWITCH	\$4,500.00	VPLEX	34%	\$2,970.00	\$765.00	\$675.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-SWITCH-FD-F	VPLEX VPL IB COM SWITCH VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-SWITCH-U	VPL IB COM SWITCH UPG	\$5,850.00	VPLEX	34%	\$3,861.00	\$792.09	\$675.09	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-SWITCH-U-F	VPL IB COM SWITCH UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-UPS	350VA UPS ROHS COMPLIANT UPS	\$770.00	VPLEX	34%	\$508.20	\$130.90	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-UPS-F	350VA UPS ROHS COMPLIANT UPS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-UPS-FD	350VA UPS ROHS COMPLIANT UPS	\$770.00	VPLEX	34%	\$508.20	\$130.90	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-UPS-FD-F	350VA UPS ROHS COMPLIANT UPS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-UPS-U	350VA UPS ROHS COMPLIANT UPS UPG	\$770.00	VPLEX	34%	\$508.20	\$130.90	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-UPS-U-F	350VA UPS ROHS COMPLIANT UPS UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-VCE-KIT	VPL VCE LAPTOP TRAY KIT	\$525.00	VPLEX	34%	\$346.50	\$89.25	\$78.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VPL-VCE-KIT-F	VPLEX VCE LAPTOP TRAY KIT VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-PBASE	VPLEX Metro Base (incl. 10TB)	\$0.00	VPLEX	34%	\$0.00	\$13,200.00	\$11,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-S1BASE	VPLEX Metro Base 1 yr. (incl. 10TB)	\$0.00	VPLEX	34%	\$0.00	\$6,800.00	\$5,940.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T10LIC	VPLEX Metro 1TB (up to 1000TB)	\$0.00	VPLEX	34%	\$0.00	\$573.00	\$515.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T10SB1	VPLEX Metro 1TB 1 yr. (up to 1000TB)	\$0.00	VPLEX	34%	\$0.00	\$287.00	\$258.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T11LIC	VPLEX Metro 1TB (1001TB+)	\$0.00	VPLEX	34%	\$0.00	\$816.00	\$734.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T11SB1	VPLEX Metro 1TB 1 yr. (1001TB+)	\$0.00	VPLEX	34%	\$0.00	\$408.00	\$367.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T12LIC	VPLEX Metro 1TB (up to 25TB)	\$0.00	VPLEX	34%	\$0.00	\$1,215.00	\$1,093.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T12SB1	VPLEX Metro 1TB 1 yr. (up to 25TB)	\$0.00	VPLEX	34%	\$0.00	\$607.00	\$546.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T25LIC	VPLEX Metro 1TB (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$1,117.00	\$1,005.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T25SB1	VPLEX Metro 1TB 1 yr. (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$558.00	\$502.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T31LIC	VPLEX Metro 1TB (up to 75TB)	\$0.00	VPLEX	34%	\$0.00	\$1,028.00	\$925.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T31SB1	VPLEX Metro 1TB 1 yr. (up to 75TB)	\$0.00	VPLEX	34%	\$0.00	\$514.00	\$462.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T41LIC	VPLEX Metro 1TB (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$946.00	\$851.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-AA-T41SB1	VPLEX Metro 1TB 1 yr. (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$473.00	\$425.70</							

Dell EMC NASPO ValuePoint Contract MNWNC-109
Price List
Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE							
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL	
5	VS1-AA-T9SUB1	VPLEX Metro 1TB 1 yr. (up to 500TB)	\$0.00	VPLEX	34%	\$0.00	\$312.00	\$280.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T10LIC	VPLEX Local 1TB (up to 1000TB)	\$0.00	VPLEX	34%	\$0.00	\$118.35	\$92.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T10SB1	VPLEX Local 1TB 1 yr. (up to 1000TB)	\$0.00	VPLEX	34%	\$0.00	\$52.20	\$40.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T11LIC	VPLEX Local 1TB (1001TB+)	\$0.00	VPLEX	34%	\$0.00	\$168.75	\$131.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T11SB1	VPLEX Local 1TB 1 yr. (101TB+)	\$0.00	VPLEX	34%	\$0.00	\$74.25	\$57.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T1LIC	VPLEX Local 1TB (up to 25TB)	\$0.00	VPLEX	34%	\$0.00	\$379.35	\$295.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T1SUB1	VPLEX Local 1TB 1 yr. (up to 25TB)	\$0.00	VPLEX	34%	\$0.00	\$166.95	\$129.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T2LIC	VPLEX Local 1TB (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$264.60	\$205.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T2SUB1	VPLEX Local 1TB 1 yr. (up to 50TB)	\$0.00	VPLEX	34%	\$0.00	\$116.55	\$90.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T3LIC	VPLEX Local 1TB (up to 75TB)	\$0.00	VPLEX	34%	\$0.00	\$248.40	\$193.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T3SUB1	VPLEX Local 1TB 1 yr. (up to 75TB)	\$0.00	VPLEX	34%	\$0.00	\$109.35	\$85.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T4LIC	VPLEX Local 1TB (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$247.50	\$192.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T4SUB1	VPLEX Local 1TB 1 yr. (up to 100TB)	\$0.00	VPLEX	34%	\$0.00	\$108.90	\$84.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T5LIC	VPLEX Local 1TB (up to 125TB)	\$0.00	VPLEX	34%	\$0.00	\$230.85	\$179.55	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T5SUB1	VPLEX Local 1TB 1 yr. (up to 125TB)	\$0.00	VPLEX	34%	\$0.00	\$101.70	\$79.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T6LIC	VPLEX Local 1TB (up to 150TB)	\$0.00	VPLEX	34%	\$0.00	\$209.70	\$163.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T6SUB1	VPLEX Local 1TB 1 yr. (up to 150TB)	\$0.00	VPLEX	34%	\$0.00	\$92.25	\$71.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T7LIC	VPLEX Local 1TB (up to 200TB)	\$0.00	VPLEX	34%	\$0.00	\$187.65	\$145.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T7SUB1	VPLEX Local 1TB 1 yr. (up to 200TB)	\$0.00	VPLEX	34%	\$0.00	\$92.30	\$64.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T8LIC	VPLEX Local 1TB (up to 250TB)	\$0.00	VPLEX	34%	\$0.00	\$171.90	\$133.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T8SUB1	VPLEX Local 1TB 1 yr. (up to 250TB)	\$0.00	VPLEX	34%	\$0.00	\$75.60	\$58.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T9LIC	VPLEX Local 1TB (up to 500TB)	\$0.00	VPLEX	34%	\$0.00	\$125.10	\$97.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-DM-T9SUB1	VPLEX Local 1TB 1 yr. (up to 500TB)	\$0.00	VPLEX	34%	\$0.00	\$51.90	\$42.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-ENG-ADD	VPLEX ENGINE ADD	\$0.00	VPLEX	34%	\$0.00	\$5,880.30	\$5,188.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-ENG-ADD-U	VPLEX ADD ENGINE UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$6,087.58	\$5,188.38	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-ENG-BASE	VPLEX BASE ENGINE	\$0.00	VPLEX	34%	\$0.00	\$5,880.30	\$5,188.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-SERVER	VPLEX MANAGEMENT SERVER	\$0.00	VPLEX	34%	\$0.00	\$578.30	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-SWITCH	VPLEX FC COM SWITCH	\$0.00	VPLEX	34%	\$0.00	\$525.30	\$462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-SWITCH-U	VPLEX FC LOCAL COM SWITCH UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$542.95	\$462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-UPS	350VA UPS ROHS COMPLIANT UPS	\$0.00	VPLEX	34%	\$0.00	\$261.80	\$231.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS1-UPS-U	350VA UPS ROHS COMPLIANT UPS UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$26.80	\$231.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0204-FA-U	VPLEX V\$2 SING TO DUAL UPG KIT (PRE-RACK)	\$5,250.00	VPLEX	34%	\$3,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0204-FA-U-F	VPLEX SM TO MED UPG KIT (FACTORY) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0204-FD-U	VPLEX V\$2 SING TO DUAL UPG KIT (RACKABLE)	\$5,250.00	VPLEX	34%	\$3,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0204-FD-U-F	VPLEX SM TO MED UPG KIT (FIELD) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-KIT-FD	VPLEX V\$2 SMALL CONFIG KIT (RACKABLE)	\$2,470.00	VPLEX	34%	\$1,630.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-KIT-FD-F	CHINOOK SMALL CONFIG RACK (TITAN) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-RACK	VPLEX V\$2 SINGLE CONFIG RACK (TITAN)	\$10,810.00	VPLEX	34%	\$7,134.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-RACK-F	CHINOOK SMALL CONFIG RACK (TITAN) VAFA	\$10,810.00	VPLEX	34%	\$7,134.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-02-RACK-UFD	VPLEX V\$2 SINGLE-ENG CONFIG RACK (TITAN)	\$10,810.00	VPLEX	34%	\$7,134.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0408-FA-U	VPLEX V\$2 DUAL TO QUAD UPG KIT (PRE-RACK)	\$9,970.00	VPLEX	34%	\$6,580.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0408-FA-U-F	VPLEX MED TO LAR UPG KIT (FACTORY) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-0408-FD-U-F	VPLEX MED TO LAR UPG KIT (FIELD) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-KIT-FD	VPLEX V\$2 MEDIUM CONFIG KIT (RACKABLE)	\$5,250.00	VPLEX	34%	\$3,465.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-KIT-FD-F	CHINOOK MEDIUM CONFIG RACK (TITAN) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-RACK	VPLEX V\$2 DUAL CONFIG RACK (TITAN)	\$13,900.00	VPLEX	34%	\$9,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-RACK-F	CHINOOK MEDIUM CONFIG RACK (TITAN) VAFA	\$13,900.00	VPLEX	34%	\$9,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-04-RACK-UFD	VPLEX V\$2 DUAL-ENG CONFIG RACK (TITAN)	\$13,900.00	VPLEX	34%	\$9,174.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-08-RACK	VPLEX V\$2 QUAD CONFIG RACK (TITAN)	\$16,060.00	VPLEX	34%	\$10,599.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-08-RACK-F	CHINOOK LARGE CONFIG RACK (TITAN) VAFA	\$16,060.00	VPLEX	34%	\$10,599.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-08-RACK-UFD	VPLEX V\$2 QUAD-ENG CONFIG RACK (TITAN)	\$16,060.00	VPLEX	34%	\$10,599.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM10GE	VPLEX V\$2 10GB ETHERNET COM MODULES	\$3,090.00	VPLEX	34%	\$2,039.40	\$525.30	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM10GEUF	CHINOOK COM MODULE OPTION (10GE) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM10GEUFD	VPLEX V\$2 10GB ETHERNET COM MODULES	\$4,010.00	VPLEX	34%	\$2,646.60	\$542.95	\$462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM10GEUFD-F	VPLEX V\$2 10GB ETHERNET COM MODULES VAFA	\$114,230.00	VPLEX	34%	\$75,391.80	\$14,849.90	\$12,565.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM8GFC	8 GBIT FC COM MODULES	\$0.00	VPLEX	34%	\$0.00	\$4.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM8GFC-F	CHINOOK COM MODULE OPTION (8GFC) VAFA	\$3,090.00	VPLEX	34%	\$2,039.40	\$525.30	\$463.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM8GFCUFD	8 GBIT FC COM MODULES UPGRADE	\$4,010.00	VPLEX	34%	\$2,646.60	\$542.95	\$462.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-CM8GFCUFD-F	8GBIT FC COM MODULES VAFA	\$114,230.00	VPLEX	34%	\$75,391.80	\$14,849.90	\$12,565.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-ADD	VPLEX V\$2 ENGINE ADD	\$29,340.00	VPLEX	34%	\$19,364.40	\$4,987.80	\$4,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-ADD-F-L	CHINOOK ENGINE ADD VAFA LOCAL	\$97,140.00	VPLEX	34%	\$64,112.40	\$12,628.20	\$10,685.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-ADD-F-M	CHINOOK ENGINE ADD VAFA METRO	\$211,370.00	VPLEX	34%	\$139,504.20	\$27,478.10	\$23,250.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-ADD-U	V\$2 ENGINE UPG	\$38,140.00	VPLEX	34%	\$25,172.40	\$5,164.16	\$4,401.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-ADD-U1	V\$2 ENGINE UPG	\$38,140.00	VPLEX	34%	\$25,172.40	\$5,164.16	\$4,401.36	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-ADD-U1-F-L	CHINOOK LOCAL 1 ENGINE UPG VAFA	\$116,570.00	VPLEX	34%	\$76,936.20	\$15,154.10	\$12,822.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-ADD-U1-F-M	CHINOOK METRO1 ENGINE UPG VAFA	\$253,645.00	VPLEX	34%	\$167,405.70	\$32,973.85	\$27,900.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-ADD-U2-F-L	CHINOOK LOCAL2 ENGINE UPG VAFA	\$116,570.00	VPLEX	34%	\$76,936.20	\$15,154.10	\$12,822.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-ADD-U2-F-M	CHINOOK METRO2 ENGINE UPG VAFA	\$253,645.00	VPLEX	34%	\$167,405.70	\$32,973.85	\$27,900.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-ADD-U-F	CHINOOK ENGINE UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-AD-FD	VPLEX V\$2 ENGINE ADD (RACKABLE)	\$29,340.00	VPLEX	34%	\$19,364.40	\$4,987.80	\$4,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-AD-FD-F-L	CHINOOK ENGINE ADD VAFA LOCAL	\$97,140.00	VPLEX	34%	\$64,112.40	\$12,628.20	\$10,685.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-AD-FD-F-M	CHINOOK ENGINE ADD VAFA METRO	\$211,370.00	VPLEX	34%	\$139,504.20	\$27,478.10	\$23,250.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-BASE	VPLEX V\$2 BASE ENGINE	\$29,340.00	VPLEX	34%	\$19,364.40	\$4,987.80	\$4,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-BASE-F-L	CHINOOK SM CONFIG RACK (TITAN) VAFA LOC	\$97,140.00	VPLEX	34%	\$64,112.40	\$12,628.20	\$10,685.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-BASE-F-M	CHINOOK SM CONFIG RACK (TITAN) VAFA MET	\$211,370.00	VPLEX	34%	\$139,504.20	\$27,478.10	\$23,250.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-BS-FD	VPLEX V\$2 BASE ENGINE (RACKABLE)	\$29,340.00	VPLEX	34%	\$19,364.40	\$4,987.80	\$4,401.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-BS-FD-F-L	CHINOOK BASE ENGINE VAFA LOCAL	\$97,140.00	VPLEX	34%	\$64,112.40	\$12,628.20	\$10,685.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-ENG-BS-FD-F-M	CHINOOK BASE ENGINE VAFA METRO	\$211,370.00	VPLEX	34%	\$139,504.20	\$27,478.10	\$23,250.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-FM10GE-F	CHINOOK FRONT END I/O OPTION (10GE) VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$						

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	VS2-PW40JASTL-F	30A 1PH CLIPSAL 56PA332 AUS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40JIEC3	30A 1PH IEC309-332P6 INTL	\$270.00	VPLEX	34%	\$178.20	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40JIEC3-F	30A 1PH IEC309-332P6 INTL VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40JURUS	30A 1PH RUSSELLSTOLL 3750DP	\$1,670.00	VPLEX	34%	\$1,102.20	\$1,102.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40JURUS-F	30A 1PH RUSSELLSTOLL 3750DP VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40JUS	30A 1PH L6-30P N.AMER: JAPAN	\$270.00	VPLEX	34%	\$178.20	\$178.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-PW40JUS-F	30A 1PH L6-30P N.AMER: JAPAN VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SERVER	VPLEX V52 MANAGEMENT SERVER	\$4,010.00	VPLEX	34%	\$2,646.60	\$2,646.60	\$661.70	\$661.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SERVER-F	CHINOOK MANAGEMENT SERVER VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SERVER-FD	VPLEX V52 MANAGEMENT SERVER (RACKABLE)	\$4,010.00	VPLEX	34%	\$2,646.60	\$2,646.60	\$661.70	\$661.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SERVER-FD-F	CHINOOK MANAGEMENT SERVER RACKABLE VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SWITCH	VPLEX V52 FC COM SWITCH	\$4,630.00	VPLEX	34%	\$3,055.80	\$3,055.80	\$767.10	\$694.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SWITCH-F	CHINOOK FOC COM SWITCH VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SWITCH-FD	VPLEX V52 FC COM SWITCH (RACKABLE)	\$4,630.00	VPLEX	34%	\$3,055.80	\$3,055.80	\$767.10	\$694.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SWITCH-FD-F	CHINOOK FOC COM SWITCH VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SWITCH-U	VPLEX V52 FC COM G	\$6,020.00	VPLEX	34%	\$3,973.20	\$3,973.20	\$815.11	\$694.71	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-SWITCH-U-F	CHINOOK FC COM SWITCH UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-UPS	350VA UPS ROHS COMPLIANT UPS	\$770.00	VPLEX	34%	\$508.20	\$508.20	\$130.90	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-UPS-F	350VA UPS ROHS COMPLIANT UPS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-UPS-FD	VPLEX V52 350VA ROHS UPS (RACKABLE)	\$770.00	VPLEX	34%	\$508.20	\$508.20	\$130.90	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-UPS-FD-F	350VA UPS ROHS COMPLIANT UPS VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-UPS-U	350VA UPS ROHS COMPLIANT UPS UPG	\$770.00	VPLEX	34%	\$508.20	\$508.20	\$130.90	\$115.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS2-UPS-U-F	350VA UPS ROHS COMPLIANT UPS UPG VAFA	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-40TB	VPLEX GEOSYNCHRONY METRO 40TB LICENSE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$26,894.00	\$24,204.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-CUSTINST	VPLEX LOCAL CUSTOMER INSTALL	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-PBASE	VPLEX GEO BASE NEW LICENSE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$1,800.00	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-T10LIC	VPLEX GEO 601-1000 TB	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$336.00	\$302.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-T11LIC	VPLEX GEO 1001+ TB	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$319.00	\$287.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-T11LIC	VPLEX GEO 0-14 TB	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$1,170.00	\$1,053.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-T2LIC	VPLEX GEO 15-25 TB	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$1,093.60	\$984.24	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-T3LIC	VPLEX GEO 26-40 TB	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$1,017.00	\$915.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-T4LIC	VPLEX GEO 41-60 TB	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$945.80	\$851.22	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-T5LIC	VPLEX GEO 61-100 TB	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$851.20	\$766.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-T6LIC	VPLEX GEO 101-150 TB	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$766.08	\$518.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-T7LIC	VPLEX GEO 151-250 TB	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$460.00	\$414.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-T8LIC	VPLEX GEO 251-400 TB	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$414.00	\$372.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GEO-T8LIC	VPLEX GEO 401-600 TB	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$373.00	\$335.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-PBASE	VPLEX GEOSYNCHRONY BASE (INCL 10TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T10LIC	VPLEX GEOSYNCHRONY 1TB (601-1000 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$49.50	\$38.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T11LIC	VPLEX GEOSYNCHRONY 1TB (1001+ TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$45.45	\$35.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T11LIC	VPLEX GEOSYNCHRONY 1TB (11-14TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$201.15	\$156.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T1SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 1	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$201.15	\$156.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T2SCL	VPLEX GEOSYNCHRONY 1TB (15-25TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$180.90	\$140.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T2SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 2	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$65.25	\$50.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T3SCL	VPLEX GEOSYNCHRONY 1TB (26-40TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$153.90	\$119.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T3SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 3	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$56.25	\$43.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T4SCL	VPLEX GEOSYNCHRONY 1TB (41-60TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$130.50	\$101.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T4SCL	VPLEX GEOSYNCHRONY LARGE SCALE - TIER 4	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$47.25	\$36.75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T5SCL	VPLEX GEOSYNCHRONY 1TB (61-100TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$117.45	\$91.35	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T6SCL	VPLEX GEOSYNCHRONY 1TB (101-150TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$99.90	\$77.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T7LIC	VPLEX GEOSYNCHRONY 1TB (151-250TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$81.90	\$63.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T8LIC	VPLEX GEOSYNCHRONY 1TB (251-400TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$68.40	\$53.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-GSN-T8LIC	VPLEX GEOSYNCHRONY 1TB (401-600TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$58.05	\$45.15	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-PBASE	VPLEX LOCAL BASE (INCL 10 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-PUPG	VPLEX LOCAL CAPACITY UPGRADE	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T10LIC	VPLEX LOCAL 1TB (601-1000 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T11LIC	VPLEX LOCAL 1TB (1001+ TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T11LIC	VPLEX LOCAL 1TB (11-14 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T1SCL	VPLEX LOCAL LARGE SCALE - TIER 1	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T2LIC	VPLEX LOCAL 1TB (15-25 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T2SCL	VPLEX LOCAL LARGE SCALE - TIER 2	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T3LIC	VPLEX LOCAL 1TB (26-40 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T3SCL	VPLEX LOCAL LARGE SCALE - TIER 3	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T4LIC	VPLEX LOCAL 1TB (41-60 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T4SCL	VPLEX LOCAL LARGE SCALE - TIER 4	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T5LIC	VPLEX LOCAL 1TB (61-100 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T6LIC	VPLEX LOCAL 1TB (101-150 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T7LIC	VPLEX LOCAL 1TB (151-250 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T8LIC	VPLEX LOCAL 1TB (251-400 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-T8LIC	VPLEX LOCAL 1TB (401-600 TB)	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-V51	VPLEX Base VNX5100 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$5,730.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-V52	VPLEX Base VNX5200 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$5,844.00	\$5,259.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-V53	VPLEX Base VNX5300 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$5,730.00	\$5,157.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-V54	VPLEX Base VNX5400 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$7,220.00	\$6,498.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-V55	VPLEX Base VNX5500 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$8,404.00	\$7,563.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-V56	VPLEX Base VNX5600 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$12,018.00	\$10,816.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	VS-LOC-V57	VPLEX Base VNX5700 Frame Based Lisc =IC	\$0.00	VPLEX	34%	\$0.00	\$0.00	\$12,224.00							

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	X2-BRICK-KIT-EMC	XtremIO X2 X-Brick Instl Kit EMC Fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-BRICK-KIT-EMC-U	XtremIO X2 X-Brick Instl Kit EMC UG	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-BRICK-KIT-U	XtremIO X2 X-Brick Instl Kit UG	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-CMD	XtremIO X2 Cable Management Duct Fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-CMD-F	XtremIO X2 Cable Management Duct Fid	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-DAE	XtremIO X2 - Flash Drv enc fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-DAE-FD	XtremIO X2- Flash Drv enc Fid	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-HD-BASE	XtremIO X2-R Base Fac	\$600,000.00	X2	22%	\$468,000.00	\$72,000.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84,000.00
5	X2-HD-BASE-FD	XtremIO X2-R Base Fac	\$600,000.00	X2	22%	\$468,000.00	\$72,000.00	\$60,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84,000.00
5	X2-HD-CTRL	XtremIO X2-R Storage Controller Fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-HD-CTRL-FD	XtremIO X2-R Storage Controller Fid	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-HD-NE-TAG	XtremIO X2-R No Encryp PSNT Fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-HD-NE-TAG-FD	XtremIO X2-R No Encryp PSNT Fid	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-HD-TAG	XtremIO X2-R PSNT Fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-HD-TAG-FD	XtremIO X2-R PSNT Fid	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-IB-LABEL-U	XtremIO - Dispersion IB Label Kit	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-DELTA-RINT	XtremIO - 3-Phase Delta Power Intl	\$3,700.00	X2	22%	\$2,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-DELTA-RS	X2 - 3-Phase Delta Power Rus Slow NA&JP	\$4,300.00	X2	22%	\$3,354.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-DELTA-US	X2 - 3-Phase Delta Power NA&JP	\$3,700.00	X2	22%	\$2,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-SINGLE-ASTL	XtremIO - Single Phase Power AUS & NZ	\$3,700.00	X2	22%	\$2,886.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-SINGLE-IEC3	XtremIO - Single Phase Power Intl	\$1,800.00	X2	22%	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-SINGLE-RS	XtremIO - Single Phase Power RS NA & JP	\$4,300.00	X2	22%	\$3,354.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-SINGLE-US	XtremIO - Single Phase Power NA & JP	\$1,800.00	X2	22%	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-WYE-INT-FL	X2 3-Phase Wye Power Intl Flying Leads	\$1,800.00	X2	22%	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-WYE-INT-G	X2 3-Phase Wye Power Intl	\$1,800.00	X2	22%	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-PWR-WYE-US	XtremIO - 3-Phase Wye Power NA & JP	\$1,800.00	X2	22%	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-RACK-CONV	XtremIO - Conversion to 3rd Party Rack	\$7,000.00	X2	22%	\$5,446.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-RACK-1PHASE-40U	XtremIO - 40U Deep Cabinet Single Phase	\$4,700.00	X2	22%	\$3,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-RACK-3PDELTA-40U	XtremIO - 40U Deep Cabinet Delta	\$5,800.00	X2	22%	\$4,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-RACK-3PWYE-40U	XtremIO - 40U Deep Cabinet Wye	\$5,800.00	X2	22%	\$4,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-RACK-D-40U	XtremIO - 40U Deep Cabinet 3-Phase Delta	\$4,700.00	X2	22%	\$3,656.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-RACK-S-40U	XtremIO - 40U Deep Cabinet Single Phase	\$5,800.00	X2	22%	\$4,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-RACK-Y-40U	XtremIO - 40U Deep Cabinet 3-Phase Wye	\$5,800.00	X2	22%	\$4,524.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD-BASE	XtremIO X2-S Base Fac	\$282,000.00	X2	22%	\$219,960.00	\$33,840.00	\$28,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,480.00
5	X2-SD-BASE-FD	XtremIO X2-S Base Fid	\$282,000.00	X2	22%	\$219,960.00	\$33,840.00	\$28,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$39,480.00
5	X2-SD-CTRL	XtremIO X2-S Storage Controller Fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD-CTRL-FD	XtremIO X2-S Storage Controller Fid	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD-NE-TAG	XtremIO X2-S No Encryp PSNT Fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD-NE-TAG-FD	XtremIO X2-S No Encryp PSNT Fid	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD-TAG	XtremIO X2-S PSNT Fac	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-SD-TAG-FD	XtremIO X2-S PSNT Fid	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-VRACK-F	X2 Field Shipping Container Fid	\$0.00	X2	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X2-XMS	XtremIO X2 Physical Mgmt Server Fac	\$23,500.00	X2	22%	\$18,330.00	\$2,820.00	\$2,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,290.00
5	X2-XMS-FD	XtremIO X2 Physical Mgmt Server Fid	\$23,500.00	X2	22%	\$18,330.00	\$2,820.00	\$2,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,290.00
5	X2-XMS-U	XtremIO X2 Physical Mgmt Server UG	\$23,500.00	X2	22%	\$18,330.00	\$2,820.00	\$2,350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,290.00
5	450-001-509	ViPR Suite XIO 5TB	\$6,310.00	XT	22%	\$4,921.80	\$1,262.00	\$1,135.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,135.80
5	450-001-510	ViPR Suite XIO 5TB UPG=ID	\$4,170.00	XT	22%	\$3,252.60	\$750.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.60
5	450-001-511	ViPR Suite XIO 10TB=ID	\$12,620.00	XT	22%	\$9,843.60	\$2,524.00	\$2,271.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,271.60
5	450-001-512	ViPR Suite XIO 20TB=ID	\$25,240.00	XT	22%	\$19,687.20	\$5,048.00	\$4,543.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,543.20
5	450-001-513	ViPR Suite XIO 40TB=ID	\$50,470.00	XT	22%	\$39,366.60	\$10,094.00	\$9,084.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,084.20
5	456-105-744	RP/EX LOC 10TB XtremIO X-BRICK=ID	\$34,645.00	XT	22%	\$27,023.10	\$6,929.00	\$6,236.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,236.10
5	456-105-745	RP/EX LOC 20TB XtremIO X-BRICK=ID	\$51,610.00	XT	22%	\$40,255.80	\$10,322.00	\$9,289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,289.80
5	456-105-746	RP/EX LOC 10TB Starter X-Brick 5TB=ID	\$25,000.00	XT	22%	\$19,500.00	\$5,000.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	456-105-747	RP/EX LOC 10TB Starter X-Brick 5TB UG=ID	\$16,070.00	XT	22%	\$12,534.60	\$3,214.00	\$2,892.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,892.60
5	456-105-748	RP/EX REM 10TB XtremIO X-BRICK=ID	\$41,570.00	XT	22%	\$32,424.60	\$8,314.00	\$7,482.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,482.60
5	456-105-749	RP/EX REM 20TB XtremIO X-BRICK=ID	\$61,925.00	XT	22%	\$48,301.50	\$12,385.00	\$11,146.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,146.50
5	456-105-750	RP/EX REM 10TB Starter X-Brick 5TB=ID	\$30,000.00	XT	22%	\$23,400.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-105-751	RP/EX REM 10TB Starter X-Brick 5TB UG=ID	\$19,285.00	XT	22%	\$15,042.30	\$3,857.00	\$3,471.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,471.30
5	456-106-135	SRMSUITE XIO 10TB NODE =ID	\$0.00	XT	22%	\$0.00	\$1,980.00	\$1,782.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,782.00
5	456-106-136	SRMSUITE XIO 20TB NODE =ID	\$0.00	XT	22%	\$0.00	\$3,958.00	\$3,562.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,562.20
5	456-106-156	RP/EX LOC VPLEX 10TB XtremIO X-BRICK=ID	\$34,645.00	XT	22%	\$27,023.10	\$6,929.00	\$6,236.10	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,236.10
5	456-106-157	RP/EX LOC VPLEX 20TB XtremIO X-BRICK=ID	\$51,610.00	XT	22%	\$40,255.80	\$10,322.00	\$9,289.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,289.80
5	456-106-158	RP/EX REM VPLEX 10TB XtremIO X-BRICK=ID	\$41,570.00	XT	22%	\$32,424.60	\$8,314.00	\$7,482.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,482.60
5	456-106-159	RP/EX REM VPLEX 20TB XtremIO X-BRICK=ID	\$61,925.00	XT	22%	\$48,301.50	\$12,385.00	\$11,146.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,146.50
5	456-106-441	RP/EX LOC VPLX 10TB Strtr X-Brick 5TB=ID	\$19,500.00	XT	22%	\$15,000.00	\$4,500.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
5	456-106-442	RP/EX LOC VPLX 10TB Strtr X-Brk 5TBUG=ID	\$16,070.00	XT	22%	\$12,534.60	\$3,214.00	\$2,892.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,892.60
5	456-106-443	RP/EX REM VPLX 10TB Strtr X-Brk 5TBUG=ID	\$30,000.00	XT	22%	\$23,400.00	\$6,000.00	\$5,400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,400.00
5	456-106-444	RP/EX REM VPLX 10TB Strtr X-Brk 5TBUG=ID	\$19,285.00	XT	22%	\$15,042.30	\$3,857.00	\$3,471.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,471.30
5	456-106-716	RP/EX LOC 40TB XtremIO X-BRICK=ID	\$100,185.00	XT	22%	\$78,144.30	\$20,037.00	\$18,033.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,033.00
5	456-106-717	RP/EX REM 40TB XtremIO X-BRICK=ID	\$120,205.00	XT	22%	\$93,759.90	\$24,041.00	\$21,636.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,636.90
5	456-106-718	RP/EX LOC VPLEX 40TB XtremIO X-BRICK=ID	\$100,185.00	XT	22%	\$78,144.30	\$20,037.00	\$18,033.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,033.00
5	456-106-719	RP/EX REM VPLEX 40TB XtremIO X-BRICK=ID	\$120,205.00	XT	22%	\$93,759.90	\$24,041.00	\$21,636.90	\$0.00	\$0.00					

Dell EMC NASPO ValuePoint Contract MNWNC-109

Price List

Effective January 1, 2018

BAND	SKU	DESCRIPTION	EMC LIST PRICE USD	CATEGORY CODE	NVP LEVEL 1		NVP MAINTENANCE AND WARRANTY UPGRADE PRICE								
					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	X02-6U-FILLER	XtremIO Beast Six filler Kit	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-BEAST-BEZ-KIT	XtremIO Beast Bezel Kit	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL	XtremIO - Storage Controller	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E	XtremIO - STORAGE CONTROLLER enc	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-400	XTREMIO - STORAGE CTRL ENC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-400-F	XTREMIO - STORAGE CTRL ENC FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-400-T	XTREMIO - STORAGE CTRL 400GB ENC TAG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-400-T-F	XTREMIO - STORAGE CTRL 400GB ENC TAG FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-400-U	XTREMIO - STORAGE CTRL 400GB ENC UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-EXP-TAG	XtremIO - STORAGE CTRL Exp tag	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-EXP-T-F	XtremIO - STORAGE CTRL Exp tag fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-F	XtremIO - STORAGE CONTROLLER enc fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-T	XtremIO - STORAGE CTRL 800GB enc tag	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-T-F	XtremIO - STORAGE CTRL 800GB enc tag fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-E-U	XTREMIO - STORAGE CTRL 800GB UPGRADE	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-F	XtremIO - STORAGE CONTROLLER - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-TAG	XtremIO - STORAGE CONTROLLER W/ TAG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-TAGF	XtremIO - STORAGE CONTROLLER W TAG - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-CTRL-U	XTREMIO - STORAGE CONTROLLER UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-D13-400-E	XTREMIO -13X400GB FLASH DRV ENC OE SW	\$225,000.00	XT	22%	\$175,500.00	\$27,000.00	\$22,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,500.00
5	X02-D13-400-E-F	XTREMIO 13X400GB FLASH DRV ENC FLD OE SW	\$225,000.00	XT	22%	\$175,500.00	\$27,000.00	\$22,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$31,500.00
5	X02-D25-400	XtremIO -25X400GB Flash Drives OE SW	\$0.00	XT	22%	\$0.00	\$40,200.00	\$33,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,900.00
5	X02-D25-400-E	XTREMIO -25X400GB FLASH DRV ENC OE SW	\$345,000.00	XT	22%	\$269,100.00	\$41,400.00	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,300.00
5	X02-D25-400-E-F	XTREMIO 25X400GB FLASH DRV ENC FLD OE SW	\$345,000.00	XT	22%	\$269,100.00	\$41,400.00	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,300.00
5	X02-D25-400-E-U	XTREMIO -25X400GB F FLASH DRV OE SW UPG	\$345,000.00	XT	22%	\$269,100.00	\$41,400.00	\$34,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48,300.00
5	X02-D25-400F	XtremIO -25X400GB Flash Drives OE SW-FLD	\$0.00	XT	22%	\$0.00	\$40,200.00	\$33,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,900.00
5	X02-D25-400-U	XTREMIO -25X400GB Flash DR. OE SW UPG	\$335,000.00	XT	22%	\$261,300.00	\$40,200.00	\$33,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46,900.00
5	X02-D25-800	XtremIO -25X800GB Flash Drives OE SW	\$510,000.00	XT	22%	\$397,800.00	\$61,200.00	\$51,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71,400.00
5	X02-D25-800-10T	XtremIO 25x800GB-10T Drv enc OE SW	\$0.00	XT	22%	\$0.00	\$30,600.00	\$25,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,700.00
5	X02-D25-800-10T-F	XtremIO 25x800GB-10T Drv enc OE SW fld	\$0.00	XT	22%	\$0.00	\$30,600.00	\$25,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,700.00
5	X02-D25-800-5T	XtremIO 25x800GB-5T Drv enc OE SW	\$0.00	XT	22%	\$0.00	\$15,300.00	\$12,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,850.00
5	X02-D25-800-5T-F	XtremIO 25x800GB-5T Drv enc OE SW fld	\$0.00	XT	22%	\$0.00	\$15,300.00	\$12,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,850.00
5	X02-D25-800F	XtremIO -25X800GB Flash Drives OE SW-FLD	\$510,000.00	XT	22%	\$397,800.00	\$61,200.00	\$51,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71,400.00
5	X02-D25-800-U	XTREMIO -25X800GB FLASH DRV OE SW UPGD	\$510,000.00	XT	22%	\$397,800.00	\$61,200.00	\$51,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$71,400.00
5	X02-DISP-2M-KIT	XtremIO 2m Dispersion Kit	\$660.00	XT	22%	\$514.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-DISP-5M-KIT	XtremIO 5m Dispersion Kit	\$1,300.00	XT	22%	\$1,014.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-DUAL-BEZ-KIT	XtremIO Std Dual Bezel Kit	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-01	XtremIO BRICK 1 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-01-C	XtremIO EMC to Cust Rail convy kit single	\$4,500.00	XT	22%	\$3,510.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT01-FD	XtremIO BRICK 1 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-02	XtremIO BRICK 2 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-02-C	XtremIO EMC to Cust Rail convy kit dual	\$10,500.00	XT	22%	\$8,190.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT02-FD	XtremIO BRICK 2 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT02-R-U	XtremIO BRICK 2 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT02-U	XTREMIO BRICK 2 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT03	XtremIO BRICK 3 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT03-FD	XtremIO BRICK 3 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT03-R-U	XtremIO BRICK 3 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT03-U	XTREMIO BRICK 3 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-04	XtremIO BRICK 4 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-04-C	XtremIO EMC to Cust Rail convy kit quad	\$18,500.00	XT	22%	\$14,430.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT04-FD	XtremIO BRICK 4 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT04-R-U	XtremIO BRICK 4 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT04-U	XTREMIO BRICK 4 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-05	XtremIO BRICK 5 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT05-FD	XtremIO BRICK 5 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT05-R-U	XtremIO BRICK 5 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT05-U	XtremIO BRICK 5 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-06	XtremIO BRICK 6 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-06-C	XtremIO EMC to Cust Rail convy kit six	\$24,500.00	XT	22%	\$19,110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT06-FD	XtremIO BRICK 6 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT06-R-U	XtremIO BRICK 6 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT06-U	XtremIO BRICK 6 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-07	XtremIO BRICK 7 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT07-FD	XtremIO BRICK 7 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT07-R-U	XtremIO BRICK 7 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT07-U	XtremIO BRICK 7 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-08	XtremIO BRICK 8 CONFIG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-08-C	XtremIO EMC to Cust Rail convy kit eight	\$28,500.00	XT	22%	\$22,230.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT08-FD	XtremIO BRICK 8 CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT08-R-U	XtremIO BRICK 8 CONFIG KIT RACK UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT08-U	XtremIO BRICK 8 CONFIG KIT UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-S	XtremIO SINGLE BRICK CFG KIT (FACTORY)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-KIT-S-FD	XtremIO SINGLE BRICK CONFIG KIT (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT	XtremIO - MGMT SERVER W/ SOFTWARE	\$15,480.00	XT	22%	\$12,074.40	\$1,857.60	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,167.20
5	X02-MNGT-01	XtremIO-MGMT LICENSE QTY 1	\$0.00												

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					NVP LEVEL 1 DISCOUNT %	NVP LEVEL 1 NET PRICE	PROSUPPORT PLUS MNT LP	PROSUPPORT W/MC PREM MNT LP	PROSUPPORT ENH MNT LP	BASIC MNT LP	WTY UPG ENH TO PS W/MC PREM LP	WTY UPG BASIC TO PS ENH LP	RENEWAL		
5	X02-MNGT-04-U	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-04-U-CF	XTREMIO-MGMT LICENSE QTY 4 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-05	XtremIO-MGMT LICENSE QTY 5	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-06	XtremIO-MGMT LICENSE QTY 6	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-06-CF	XtremIO-MGMT LICENSE QTY 6=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-06-U	XtremIO-MGMT LICENSE QTY 6 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-06-U-CF	XtremIO-MGMT LICENSE QTY 6 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-07	XtremIO-MGMT LICENSE QTY 7	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-08	XtremIO-MGMT LICENSE QTY 8	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-08-CF	XtremIO-MGMT LICENSE QTY 8=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-08-U	XtremIO-MGMT LICENSE QTY 8 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-08-U-CF	XtremIO-MGMT LICENSE QTY 8 UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-MNGT-F	XtremIO - MGMT SERVER W/ SOFTWARE - FLD	\$15,480.00	XT	22%	\$12,074.40	\$1,857.60	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,167.20
5	X02-MNGT-U	XTREMIO - MGMT SERVER W/ SW UPG	\$15,480.00	XT	22%	\$12,074.40	\$1,857.60	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,167.20
5	X02-MNGT-UFD	XtremIO Field Upgrade	\$15,480.00	XT	22%	\$12,074.40	\$1,857.60	\$1,548.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,167.20
5	X02-PW-ASTL	Power cord for Australia and New Zealand	\$1,530.00	XT	22%	\$1,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PWD-ASTL-44U	Power cord for Australia and New Zealand	\$2,400.00	XT	22%	\$1,872.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PWD-IEC3S-44U	Power cord for International (not Aus.)	\$1,640.00	XT	22%	\$1,279.20	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PWD-RSS-44U	Power cord for North America & Japan	\$1,800.00	XT	22%	\$1,404.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PWD-USS-44U	Power cord for North America & Japan	\$830.00	XT	22%	\$647.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PW-IEC3S	International (except Australia)	\$800.00	XT	22%	\$624.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PW-RSS	For North America & Japan	\$1,530.00	XT	22%	\$1,193.40	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-PW-USS	For North America & Japan	\$3,915.00	XT	22%	\$3,053.70	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RACK-40U	XtremIO - 40U Cabinet	\$6,500.00	XT	22%	\$5,070.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RACK-40U-BEAST	XtremIO - 40U Cabinet Beast fillers	\$7,350.00	XT	22%	\$5,733.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RACK-44U	XtremIO - 44U Cabinet std fillers	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RTU	XtremIO Right to Use - OF	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RTU-CF	XtremIO Right to Use - OE=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RTU-U	XTREMIO RIGHT TO USE - OE UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-RTU-U-CF	XTREMIO RIGHT TO USE - OE UPG=IC	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-100T-RTU	XtremIO Right to Use 100TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	\$255,000.00	XT	22%	\$198,900.00	\$30,600.00	\$25,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35,700.00
5	X02-SCALE-30T-RTU	XtremIO Right to Use 30TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-50T-RTU	XtremIO Right to Use 50TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-60T-RTU	XtremIO Right to Use 60TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SCALE-90T-RTU	XtremIO Right to Use 90TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-SINGLE-BEZ-KIT	XtremIO Std single Bezel Kit	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-TRANSFMR-U-FD	1800VA ISOLATION STATION	\$9,950.00	XT	22%	\$7,761.00	\$1,194.00	\$995.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,393.00
5	X02-UPS-220V	XtremIO - UPS 220V	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-UPS-220F	XtremIO - UPS 220V - FLD	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-UPS-220FP	XtremIO - UPS 220V - FLD - Secondary	\$3,573.00	XT	22%	\$2,786.94	\$428.76	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.22
5	X02-UPS-220P	XtremIO - UPS 220V - Secondary	\$3,573.00	XT	22%	\$2,786.94	\$428.76	\$357.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.22
5	X02-UPS-220-U	XTREMIO - UPS 220V UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-UPS-220-UFD	XtremIO - UPS 220V - Field Upgrade	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-VRACK-FD	XtremIO VIRTUAL RACK (FIELD)	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X02-VRACK-U	XTREMIO - FIELD SHIPPING CONTAINER UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRLE-1600	XtremIO - STORAGE CTRL enc	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRLE-1600-F	XtremIO - STORAGE CTRL 1.6TB enc fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRLE-1600-T	XtremIO - STORAGE CTRL 1.6TB enc tag	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRLE-1600-T-F	XtremIO - STORAGE CTRL 1.6TB enc tag fld	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-CTRLE-1600-U	XtremIO - STORAGE CTRL enc UPG	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-D25-1.6T-10T	XtremIO 25x1.6TB-10T FDrv enc OE SW	\$0.00	XT	22%	\$0.00	\$27,780.00	\$23,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,410.00
5	X03-D25-1.6T-10T-F	XtremIO 25x1.6TB-10T FDrv enc OE SW fld	\$0.00	XT	22%	\$0.00	\$27,780.00	\$23,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,410.00
5	X03-D25-1.6T-30T	XtremIO 25x1.6TB-30T FDrv enc OE SW	\$0.00	XT	22%	\$0.00	\$63,340.00	\$69,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97,230.00
5	X03-D25-1.6T-30T-F	XtremIO 25x1.6TB-30T FDrv enc OE SW fld	\$0.00	XT	22%	\$0.00	\$63,340.00	\$69,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$97,230.00
5	X03-D25-1600-E	XtremIO 25x1.6TB Flash Drv enc OE SW	\$0.00	XT	22%	\$0.00	\$111,120.00	\$92,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129,640.00
5	X03-D25-1600-E-F	XtremIO 25x1.6TB Flash Drv enc fld OE SW	\$926,000.00	XT	22%	\$722,280.00	\$111,120.00	\$92,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129,640.00
5	X03-D25-1600-E-U	XtremIO 25x1.6TB Flash Drv enc UPG OE SW	\$926,000.00	XT	22%	\$722,280.00	\$111,120.00	\$92,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129,640.00
5	X03-SCALE-100T-RTU	XtremIO Right to Use 100TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SCALE-10TE-RTU	XtremIO Right to Use 10TB Exp-HW	\$0.00	XT	22%	\$0.00	\$27,780.00	\$23,150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,410.00
5	X03-SCALE-180T-RTU	XtremIO Right to Use 180TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SCALE-30T-RTU	XtremIO Right to Use 30TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SCALE-50T-RTU	XtremIO Right to Use 50TB-HW	\$0.00	XT	22%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5	X03-SW-40TB-ENC	XTREMIO Software 40TB ENC Xbrick=IC	\$0.00	XT	22%	\$0.00	\$57,240.00	\$47,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,780.00
5	X03-SW-40TB-ENC-CF	XTREMIO Software 40TB ENC Xbrick=IC	\$477,000.00	XT	22%	\$372,060.00	\$57,240.00	\$47,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66,780.00
5	XIO-RPHWX-G6T-D	Dell RPA for XtremIO	\$19,250.00	XT	22%	\$15,015.00	\$2,310.00	\$1,925.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,695.00
5	XTREMIO-RP-HW-G5T	XtremIO-RP appliance GEN5-TAA	\$0.00	XT	22%	\$0.00	\$2,145.60	\$1,788.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,503.20
5	XTREMIO-RP-HW-G6T	XtremIO-RP appliance GEN6-TAA	\$19,250.00	XT	22%	\$15,015.00	\$2,310.00	\$1,925.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,695.00